# VULCAN INTERNATIONAL CORP Form 10-Q

May 12, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2003

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to

Commission file number 1-10219

VULCAN INTERNATIONAL CORPORATION (Exact name of registrant as specified in its charter)

DELAWARE 31-0810265

(State or other jurisdiction of incorporation or organization)

(State or other jurisdiction of (IRS Employer Identification No.)

300 Delaware Avenue, Suite 1704, Wilmington, Delaware 19801 (Address of principal executive offices) (Zip Code)

(302) 427-5804

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Outstanding shares of no par value common stock at March 31, 2003:

1,004,707 shares

VULCAN INTERNATIONAL CORPORATION

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| PART I - FINANCI   | AL INFORMATION                           |                              |
| Item 1. Financial Statements.  |  |                              |
| VULCAN INTERNATIC<br>CONDENSED CONSOLIDA   |  |                              |
|  | MARCH 31, DECEMB<br>2003 20<br>UNAUDITED | ER 31,<br>02                 |
| -ASSETS-   |  |                              |
| CURRENT ASSETS:  Cash  Marketable securities (At fair market valuation Accounts receivable  Inventories  Prepaid expense and tax | 1,400,950 1,437<br>1,238,759 702         | ,923<br>,170<br>,518<br>,825 |
| TOTAL CURRENT ASSETS   | 30,513,820 34,104                        | ,485                         |
| PROPERTY, PLANT AND EQUIPMENT-at cost<br>Less-Accumulated depreciation and depletion   | 11,681,000 11,679                        | ,978<br>,197                 |
| NET PROPERTY, PLANT AND EQUIPMENT  | 2,020,437 2,102                          | ,781                         |
|  |  |                              |

| OTHER ASSETS:                                |                        |                       |
|--|------------------------|-----------------------|
| Investment in joint venture                  | 92,615                 | 20,805                |
| Marketable securities (At fair market value) | 27,932,234             | 27,615,871            |
| Deferred charges and other assets            | 5,813,159              | 5,771,763<br>         |
| TOTAL OTHER ASSETS                           | 33,838,008             | 33,408,439            |
| TOTAL ASSETS                                 | \$66,372,265           | 69,615,705            |
|  | ========               |                       |
| -LIABILITIES AND SHAREHOLDERS' EQUITY-       |                        |                       |
| CURRENT LIABILITIES:                         |                        |                       |
| Notes payable                                | \$ 1,261,711           | 1,861,711             |
| Deferred income tax                          | 5,832,401              | 7,133,396             |
| Other  | 7,013,407              | 6,766,590<br>         |
| TOTAL CURRENT LIABILITIES                    | 14,107,519             | 15,761,697            |
| OTHER LIABILITIES:                           |                        |                       |
| Deferred income tax                          | 9,754,772              | 9,641,263             |
| Commitments and contingencies                | -                      | _                     |
| Minority interest in partnership             | 10,412                 | 17,304                |
| Other liabilities                            | 37,470                 | 34,531                |
| TOTAL OTHER LIABILITIES                      | 9,802,654              | 9,693,098             |
|  |                        |                       |
| SHAREHOLDERS' EQUITY:                        |                        |                       |
| Capital stock                                | 249,939                | 249,939               |
| Additional paid-in capital                   | 8,253,926              | 8,205,825             |
| Retained earnings                            | 28,504,977             | 27,952,115            |
| Accumulated other comprehensive income       | 31,693,113             | 34,013,394            |
|  | 68,701,955             | 70,421,273            |
| Less-Common stock in treasury-at cost        | 26,239,863             | 26,260,363            |
| TOTAL SHAREHOLDERS' EQUITY                   | 42,462,092             | 44,160,910            |
| TOTAL LIABILITIES                            |                        |                       |
| AND SHAREHOLDERS' EQUITY                     | \$66,372,265<br>====== | 69,615,705<br>======= |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

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# PART I - FINANCIAL INFORMATION (Continued)

Item 1. Financial Statements.

VULCAN INTERNATIONAL CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

### For the three months ended $$\operatorname{\mathtt{UNAUDITED}}$$

|  |    | MARCH 31,<br>2003 | MARCH 31,<br>2002 |
|--|----|-------------------|-------------------|
| REVENUES:  |    |                   |                   |
| Net sales  | \$ | 2,208,036         | 2,366,706         |
| Dividends  |    |                   | 571 <b>,</b> 631  |
| TOTAL REVENUES   |    | 2,776,090         | 2,938,337         |
| COST AND EXPENSES:                                     |    |                   |                   |
| Cost of sales  |    | 2,160,796         | 2,139,924         |
| General and administrative                             |    |                   | 479,514           |
| Interest expense                                       |    | 37 <b>,</b> 795   | 47 <b>,</b> 326   |
| TOTAL COST AND EXPENSES                                |    |                   | 2,666,764         |
| EQUITY IN JOINT VENTURE INCOME AND MINORITY INTEREST   |    |                   | 68,503            |
| INCOME BEFORE GAIN ON SALE OF ASSETS                   |    | 166,533           | 340,076           |
| NET GAIN ON SALE OF PROPERTY, EQUIPMENT AND SECURITIES |    | 547,901           | 426,702           |
| INCOME BEFORE INCOME TAXES                             |    |                   | 766 <b>,</b> 778  |
| INCOME TAX PROVISION                                   |    | 111,336           |                   |
| NET INCOME   | \$ | 603,098           | 641,303           |
| NEE INCOME DED COMMON CHADE                            | Ċ  |                   |                   |
| NET INCOME PER COMMON SHARE                            | \$ | .60               | .58<br>======     |
| DIVIDENDS PER COMMON SHARE                             | \$ | .05               | .20               |
|  |    |                   |                   |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

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# PART I - FINANCIAL INFORMATION (Continued)

Item 1. Financial Statements.

VULCAN INTERNATIONAL CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

For the three months ended March 31,

UNAUDITED

|                                       | 2003         | 2002      |
|---------------------------------------|--------------|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES: |              |           |
| Cash received from customers          | \$ 2,246,208 | 2,166,271 |

| Cash paid to suppliers and employees<br>Dividends received<br>Interest paid<br>Income tax paid | 568,054             | (2,641,010)<br>571,631<br>(15,298) |
|--|---------------------|------------------------------------|
| NET CASH FLOWS FROM OPERATING ACTIVITIES   | (95,630)            | 81 <b>,</b> 594                    |
| CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of property, equipment                |                     |                                    |
| and securities   | 553 <b>,</b> 796    | 432,865                            |
| Purchase of property and equipment   |                     | (164,052)                          |
| Collections on notes receivable and other  | 24,349              | 39 <b>,</b> 653                    |
| NET CASH FLOWS FROM INVESTING ACTIVITIES   | 559 <b>,</b> 402    | 308,466                            |
| CASH FLOWS FROM FINANCING ACTIVITIES:  |                     |                                    |
| Net (repayments) under credit agreement  | (600,000)           |                                    |
| Sale of treasury shares  | _                   | 19,885                             |
| Purchase of common shares  | _                   | (1,001)                            |
| Cash dividends paid  | (50,235)            | (220,421)                          |
| NET CASH FLOWS FROM FINANCING ACTIVITIES   | (650,235)           | (205,067)                          |
| INCREASE (DECREASE) IN CASH AND  |                     |                                    |
| CASH EQUIVALENTS   | (186, 463)          | 184,993                            |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD   | 1,682,049           | 2,493,733                          |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD   | \$1,495,586         | 2,678,726                          |
| RECONCILIATION OF NET INCOME TO  | =======             | =======                            |
| NET CASH FLOWS FROM OPERATING ACTIVITIES:  |                     |                                    |
| Net income<br>Adjustments-   | \$ 603,098          | 641,303                            |
| Depreciation and amortization  | 97 <b>,</b> 923     | 81,482                             |
| Deferred income taxes  | 7,810               |                                    |
| Equity in joint venture income and minority  | .,                  | (, ,                               |
| interest   | (71,397)            | (68,503)                           |
| Not goin on cale of managers and manket all  |                     |                                    |
| Net gain on sale of property and marketable securities   | (5/17 001)          | (426 702)                          |
| (Increase) decrease in accounts receivable   | (547,901)<br>38,172 | (426,702)<br>(200,435)             |
| (Increase) decrease in accounts receivable (Increase) in inventories                           | (536,241)           | (67,190)                           |
| Increase in accounts payable, accrued  | (550,241)           | (07,190)                           |
| expenses and other assets  | 312,906             | 133,166                            |
| NET CASH FLOWS FROM OPERATING ACTIVITIES   | \$ (95,630)         | 81,594                             |
|  | =======             | =======                            |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

(Continued)

Item 1. Financial Statements.

# VULCAN INTERNATIONAL CORPORATION SCHEDULE SUPPORTING NET INCOME PER COMMON SHARE AND DIVIDENDS PER COMMON SHARE UNAUDITED

Exhibit "11"

|                                    | Three months ended  March 31, |                  |
|------------------------------------|-------------------------------|------------------|
|                                    | 2003                          | 2002             |
|                                    |                               |                  |
| a) Net income                      | \$ 603,098                    | 641,303          |
| b) Cash dividends on common shares | \$ 50,235                     | 220,421          |
|                                    | =======                       | =======          |
| Weighted Average Shares:           |                               |                  |
| c) Common shares issued            | 1,999,512                     | 1,999,512        |
| d) Common treasury shares          | 994,916                       | 897 <b>,</b> 425 |
| e) Common shares outstanding       | 1,004,596                     | 1,102,087        |
|                                    | =======                       | =======          |
| f) Income per common share (a/e):  | \$ .60                        | .58              |
| g) Dividends per common share      | \$ .05                        | .20              |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

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# PART I - FINANCIAL INFORMATION (Continued)

Item 1. Financial Statements.

VULCAN INTERNATIONAL CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended March 31, 2003 and 2002

On March 1, 1990 the United States of America filed a complaint against the Company and others in the United States District Court for the District of Massachusetts claiming that the Company was a potentially responsible party with respect to the Re-Solve, Inc. Superfund Site in North Dartmouth, Massachusetts seeking to recover response costs incurred and to be incurred in the future in connection with this site.

Although the Company had engaged counsel to represent it in that action, the Company was first informed on March 28, 2001 that the Court had entered,

pursuant to prior rulings, an unopposed "Final Judgment" against the Company on September 22, 1999. The "Final Judgment" awarded damages against the Company in favor of the United States in the amount of \$3,465,438, plus interest, for unreimbursed response costs, plus any additional past unreimbursed response costs, interest and certain future costs the United States incurs at the site. The United States filed a notice of lien in certain jurisdictions on real property of the Company and its subsidiary Vulcan Corporation in the dollar amount of its judgment, plus interest.

The Company has accrued an estimated liability of \$3,508,000, net of \$1,807,000 tax, for the judgment, accrued interest for past costs and a discounted present value for estimated future costs in connection with the site. This estimated liability was calculated based on the "Final Judgment" and using other information provided by the U.S. Environmental Protection Agency ("EPA"). The Company expensed \$91,000, after tax, for the year ended December 31, 2002 and \$14,000, after tax, for the three months ended March 31, 2003, for accrued interest and amortization of estimated future costs related to this matter.

The Company is presently continuing an investigation into this matter and is vigorously pursuing all available legal remedies to set aside all orders and liens relating to the asserted liability and to defend itself against the underlying allegations. Counsel for the Company is also vigorously pursuing settlement negotiations with counsel for the United States.

On March 10, 2003 the U.S. Department of Justice announced a tentative settlement of this matter for \$3,800,000 plus interest from November 2002. This proposed settlement is subject to various approvals concerning which no prediction can be made. To the extent that the Company is able to settle this liability, or to obtain judicial relief, for an amount less than it has accrued, the difference will be recorded as income in the year the obligation is settled. The liability for future costs is a significant estimate of the future costs and it is subject to change as actual costs are incurred and reported by the EPA.

There may be other potential clean-up liabilities, at other sites of which the Company has no specific knowledge.

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### PART I - FINANCIAL INFORMATION (Continued)

Item 1. Financial Statements.

VULCAN INTERNATIONAL CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended March 31, 2003 and 2002
(Continued)

The Company has an interest in a partnership, CCBA, that owns certain real estate. On August 13, 1999 a Complaint for money damages in excess of \$25,000, based upon breach of fiduciary duty was filed by the other partner in the Court of Common Pleas in Hamilton County, Ohio. The plaintiff claims that it is entitled to 45.24 percent of \$827,000 and additional damages. On March 27, 2001, the plaintiff threatened to file an Amended Complaint that alleges damages of \$1,062,000 and costs, plus punitive damages of \$2,000,000 on various grounds. The Company believes that the suit is without merit and has been defending itself vigorously against the issues raised.

CCBA appealed a real estate tax assessment from 1999 that had increased the annual real estate tax by approximately \$96,000. The local school board has appealed the revision and reduced its initial appraised value of the property. During 2001, the partnership received a \$96,000 refund of the additional tax paid in 1999. CCBA has recorded a liability of approximately \$123,000 related to this issue based on the revised value asserted by the local school board. If CCBA is successful, this liability will be recognized as income.

The Company is involved in other litigation matters and claims which are normal in the course of operations. Management believes that the resolution of these matters will not have a material effect on the Company's business or financial condition.

The accompanying condensed consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary to reflect a fair presentation of financial position, results of operations and cash flows for the interim periods. All such adjustments are of a normal recurring nature.

There were no securities of the Registrant sold by the Registrant during the three months ended March 31, 2003, that were not registered under the Securities Act of 1933, in reliance upon an exemption from registration provided by Section 4(2) of the Act.

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### PART I - FINANCIAL INFORMATION (Continued)

Item 1. Financial Statements.

VULCAN INTERNATIONAL CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended March 31, 2003 and 2002
(Continued)

#### USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### INVENTORIES

| MARCH 31,<br>2003<br>UNAUDITED | DECEMBER 31,<br>2002                                  |
|--------------------------------|---|
|                                |   |
| \$ 479,470                     | 506,240   |
| 108,852                        | 33 <b>,</b> 983                                       |
| 650 <b>,</b> 437               | 162,295   |
|                                |   |
| \$1,238,759                    | 702,518   |
|                                | 2003<br>UNAUDITED<br>\$ 479,470<br>108,852<br>650,437 |

#### COMPREHENSIVE INCOME

During the three months ended March 31, 2003 and 2002 total other comprehensive income (loss) was as follows:

|   | 2003                    | 2002                |
|---|-------------------------|---------------------|
| Net income Other comprehensive income, net of tax: Unrealized gain (loss) on marketable | \$ 603,098              | 641,303             |
| securities  | (2,091,351)             | 1,290,388           |
| Less: reclassification adjustment for gains included in net income                      | (228,930)               | (55,000)            |
| Total comprehensive income (loss)   | \$(1,717,183)<br>====== | 1,876,691<br>====== |

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# PART I - FINANCIAL INFORMATION (Continued)

Item 1. Financial Statements.

VULCAN INTERNATIONAL CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended March 31, 2003 and 2002
(Continued)

Accumulated comprehensive income consists of unrealized holding gains on securities available for sale of \$31,693,113 at March 31,2003 and \$34,013,394 at December 31,2002.

#### BUSINESS SEGMENT INFORMATION

Reportable segments for the three months ended March 31 are as follows:

|   | 2003             | 2002             |
|---|------------------|------------------|
| NET SALES FROM CONTINUING OPERATIONS:               |                  |                  |
| Rubber and Foam Products                            | \$1,552,675      | 1,736,152        |
| Bowling Pins  | 648 <b>,</b> 791 | 532 <b>,</b> 117 |
| Real Estate Operations                              | 225,322          | 254,041          |
| Intersegment net sales                              | (110,263)        | (27,352)         |
|   | 2,316,525        | 2,494,958        |
| Timber sales reported in gain on                    |                  |                  |
| sale of property and equipment                      | (108,489)        | (128, 252)       |
| TOTAL SALES FROM CONTINUING                         |                  |                  |
| OPERATIONS  | \$2,208,036      | 2,366,706        |
|   | =======          | =======          |
| OPERATING PROFIT (LOSS) FROM CONTINUING OPERATIONS: |                  |                  |
| Rubber and Foam Products                            | \$ (226,747)     | (43,394)         |

| Bowling Pins                             | 58,034          | 43,128           |
|--|-----------------|------------------|
| Real Estate Operations                   | 88 <b>,</b> 591 | 117,814          |
|  |                 |                  |
| TOTAL OPERATING INCOME (LOSS)            |                 |                  |
| FROM CONTINUING OPERATIONS               | (80,122)        | 117,548          |
|  |                 |                  |
| Interest expense - net                   | (37,795)        | (47,326)         |
| Other unallocated corporate income - net | 832,351         | 696 <b>,</b> 556 |
| Income tax provision                     | (111,336)       | (125,475)        |
|  |                 |                  |
| NET INCOME                               | \$ 603,098      | 641,303          |
|  | =======         | =======          |

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### PART I - FINANCIAL INFORMATION (Continued)

#### Item 1. Financial Statements.

VULCAN INTERNATIONAL CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended March 31, 2003 and 2002
(Continued)

#### REVIEW BY INDEPENDENT ACCOUNTANTS

The condensed consolidated financial statements at March 31, 2003, and for the three-month period then ended have been reviewed, prior to filing, by the Registrant's independent accountants, J.D. Cloud & Co. L.L.P., whose report covering their review of the financial statements is included in this report.

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#### INDEPENDENT ACCOUNTANTS' REPORT

To the Board of Directors Vulcan International Corporation Wilmington, Delaware

We have reviewed the accompanying condensed consolidated balance sheet of Vulcan International Corporation and subsidiaries as of March 31, 2003, and the related condensed consolidated statements of income and cash flows for the three-month periods ended March 31, 2003 and 2002. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit

conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated financial statements for them to be in conformity with generally accepted accounting principles.

We have audited, in accordance with U.S. generally accepted auditing standards, the consolidated balance sheet of Vulcan International Corporation and subsidiaries as of December 31, 2002, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 11, 2003, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2002, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

J.D. CLOUD & CO. L.L.P.
Certified Public Accountants

Cincinnati, Ohio May 1, 2003

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# PART I - FINANCIAL INFORMATION (Continued)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Net sales revenue from continuing operations for the three months ended March 31, 2003, decreased \$158,671 or 6.7% over the corresponding period in 2002. Cost of sales increased \$20,872 or 1.0% during the three months ended March 31, 2003 compared to the corresponding period in 2002. These changes are primarily due to decreased sales and increased costs in the Company's Rubber and Foam segment.

General and administrative expenses increased \$3,849 or 0.8% in the three months ended March 31, 2003, as compared to the corresponding period in 2002. This increase is primarily due to increased professional fees relating to environmental matters.

Interest expense decreased \$9,531 for the three months ended March 31, 2003. This decrease is primarily due to decreased interest rates. Interest of \$20,669 was incurred for the accrued EPA liability.

Gains on the sale of property, equipment and securities were \$547,901 for the three months ended March 31, 2003, as compared to \$426,702 for the corresponding period in 2002. Gains in 2003 and 2002 were the result of sales of marketable securities and timber.

The Company has a 50% interest in a joint venture, Vulcan Brunswick Bowling Pin Company (VBBPC) which manufactures bowling pins in Antigo, Wisconsin for Brunswick and the Company. The Company's investment in VBBPC is included in other assets at March 31, 2003.

Summarized income statement information for VBBPC consists of the following:

|                                    | Three Months ended March 31, |                        |
|------------------------------------|------------------------------|------------------------|
|                                    | 2003                         | 2002                   |
| Net sales<br>Costs and expenses    | \$1,579,816<br>1,436,196     | 1,517,939<br>1,379,945 |
| Net income                         | \$ 143,620<br>=======        | 137,994                |
| Company's 50% equity in net income | \$ 71,810                    | 68,997                 |

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### PART I - FINANCIAL INFORMATION (Continued)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations. (continued)

#### LIQUIDITY AND CAPITAL RESOURCES

The Company's cash requirements during the first quarter of 2003 were funded in part through earnings and noncash charges such as depreciation and amortization and from the sale of timber and marketable securities. The cash from these transactions was primarily used in operations. The Company expects to continue, when necessary, to use short-term borrowings to meet cash requirements not fully provided by earnings, depreciation and amortization. In addition, the Company expects to fund its proposed settlement regarding the Re-Solve Inc. Superfund site by accessing its existing line of credit, the possible sale of securities and from its operating cash flow.

During the three months ended March 31, 2003, 2,000 shares of treasury stock valued at \$66,600 were issued to the president as bonus compensation. There were approximately \$29,000 of commitments for capital expenditures as of March 31, 2003.

Item 3. Quantitative and Qualitative Disclosures about Market Risks.

#### MARKETABLE SECURITIES

The fair value of marketable securities has increased \$5,113,741 from March 31, 2003 to April 30, 2003. At April 30, 2003 the fair value of marketable securities was \$59,341,060 as compared to \$54,227,319 at March 31, 2003.

The net unrealized holding gain at April 30, 2003 was approximately \$35,068,000 net of deferred taxes of approximately \$18,065,000. The Company is subject to the risk that the fair value of marketable securities could decline in value.

#### Item 4. Controls and Procedures

The Chief Executive Officer and the Principal Financial Officer have reviewed, as of a date within 90 days of this filing, the disclosure controls and procedures that ensure that information relating to the Company required to be disclosed by the Company in the reports that it files or submits under the Securities and Exchange Act of 1934, as amended, is recorded, processed, summarized and reported in a timely and proper manner. Based upon this review, the Company believes that there are adequate controls and procedures in place. There are no significant changes in the internal controls or other factors that could affect these controls after the date of the evaluation.

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#### PART II - OTHER INFORMATION

#### Item 1. Legal Proceedings.

On March 1, 1990 the United States of America filed a complaint against the Company and others in the United States District Court for the District of Massachusetts claiming that the Company was a potentially responsible party with respect to the Re-Solve, Inc. Superfund Site in North Dartmouth, Massachusetts seeking to recover response costs incurred and to be incurred in the future in connection with this site.

Although the Company had engaged counsel to represent it in that action, the Company was first informed on March 28, 2001 that the Court had entered, pursuant to prior rulings, an unopposed "Final Judgment" against the Company on September 22, 1999. The "Final Judgment" awarded damages against the Company in favor of the United States in the amount of \$3,465,438, plus interest, for unreimbursed response costs, plus any additional past unreimbursed response costs, interest and certain future costs the United States incurs at the site. The United States filed a notice of lien in certain jurisdictions on real property of the Company and its subsidiary Vulcan Corporation in the dollar amount of its judgment, plus interest.

The Company has accrued an estimated liability of \$3,508,000, net of \$1,807,000 tax, for the judgment, accrued interest for past costs and a discounted present value for estimated future costs in connection with the site. This estimated liability was calculated based on the "Final Judgment" and using other information provided by the U.S. Environmental Protection Agency (EPA). The Company expensed \$91,000, after tax, for the year ended December 31, 2002 and \$14,000, after tax, for the three months ended March 31, 2003, for accrued interest and amortization of estimated future costs related to this matter.

The Company is presently continuing an investigation into this matter and is vigorously pursuing all available legal remedies to set aside all orders

and liens relating to the asserted liability and to defend itself against the underlying allegations. Counsel for the Company is also vigorously pursuing settlement negotiations with counsel for the United States.

On March 10, 2003 the U.S. Department of Justice announced a tentative settlement of this matter for \$3,800,000 plus interest from November 2002. This proposed settlement is subject to various approvals concerning which no prediction can be made. To the extent that the Company is able to settle this liability, or to obtain judicial relief, for an amount less than it has accrued, the difference will be recorded as income in the year the obligation is settled. The liability for future costs is a significant estimate of the future costs and it is subject to change as actual costs are incurred and reported by the EPA.

There may be other potential clean-up liabilities, at other sites of which the Company has no specific knowledge.

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## PART II - OTHER INFORMATION (Continued)

#### Item 1. Legal Proceedings. (continued)

The Company has an interest in a partnership, CCBA, that owns certain real estate. On August 13, 1999 a Complaint for money damages in excess of \$25,000, based upon breach of fiduciary duty was filed by the other partner in the Court of Common Pleas in Hamilton County, Ohio. The plaintiff claims that it is entitled to 45.24 percent of \$827,000 and additional damages. On March 27, 2001, the plaintiff threatened to file an Amended Complaint that alleges damages of \$1,062,000 and costs, plus punitive damages of \$2,000,000 on various grounds. The Company believes that the suit is without merit and has been defending itself vigorously against the issues raised.

CCBA appealed a real estate tax assessment from 1999 that had increased the annual real estate tax by approximately \$96,000. The local school board has appealed the revision and reduced its initial appraised value of the property. During 2001, the partnership received a \$96,000 refund of the additional tax paid in 1999. CCBA has recorded a liability of approximately \$123,000 related to this issue based on the revised value asserted by the local school board. If CCBA is successful, this liability will be recognized as income.

The Company is involved in other litigation matters and claims which are normal in the course of operations. Management believes that the resolution of these matters will not have a material effect on the Company's business or financial condition.

- Item 6. Exhibits and Reports on Form 8-K.
  - a. Exhibits

Exhibit 11 - Statement regarding computation of per share earnings included in Part 1, Item 1 of this Form 10Q, page 4.

Exhibit 15 - Letter regarding unaudited interim financial information included in Part 1, Item 1 of this Form 10Q, page 10.

Exhibit 99.1 - Officer's Certificate pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act.

b. The Company was not required to file Form 8-K for the quarter ended March 31, 2003.

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### PART II - OTHER INFORMATION (Continued)

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### VULCAN INTERNATIONAL CORPORATION

By: /s/ Benjamin Gettler

Benjamin Gettler
Chairman of the Board, President
and Chief Executive Officer

By: /s/ Vernon E. Bachman

Vernon E. Bachman
Vice President, Secretary-Treasurer
and Principal Accounting Officer

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#### CERTIFICATIONS

In connection with the Quarterly Report of Vulcan International Corporation on Form 10-Q for the period ending March 31, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Benjamin Gettler, Chairman of the Board and Chief Executive Officer of Vulcan International Corporation, certify, that:

- (1) I have reviewed this quarterly report on Form 10-Q of Vulcan International Corporation;
- (2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- (4) The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, as defined in Exchange Act Rules 13a-14 and 15d-14, for the Registrant and have:
  - a. Designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which the quarterly report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure control and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date); and
  - c. Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date.
- (5) The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the Registrant's auditors and the audit committee of the Registrant's board of directors:
  - a. All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize, and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls.
- (6) The Registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Benjamin Gettler
-----Benjamin Gettler

Chairman of the Board and Chief Executive Officer May 12, 2003

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#### CERTIFICATIONS

In connection with the Quarterly Report of Vulcan International Corporation on Form 10-Q for the period ending March 31, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Vernon E. Bachman, Vice President and Secretary-Treasurer of Vulcan International Corporation, certify, that:

- (1) I have reviewed this quarterly report on Form 10-Q of the Vulcan International Corporation;
- (2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- (4) The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, as defined in Exchange Act Rules 13a-14 and 15d-14, for the Registrant and have:
  - a. Designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which the quarterly report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure control and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date); and
  - c. Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date.
- (5) The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the Registrant's auditors and the audit committee of the Registrant's board of directors:
  - a. All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize, and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls.
- (6) The Registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Vernon E. Bachman

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Vernon E. Bachman Vice President and Secretary-Treasurer May 12, 2003

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