LUBRIZOL CORP
Form 10-Q
November 03, 2005

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**
**Washington, D.C. 20549**
**FORM 10-Q**

þ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2005**

**OR**

o **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from _____ to _____**

**Commission File Number 1-5263**
**THE LUBRIZOL CORPORATION**
(Exact name of registrant as specified in its charter)

| Ohio | 34-0367600 |
|---|---|
| (State or other jurisdiction of incorporation or organization) | (I.R.S.Employer Identification No.) |

29400 Lakeland Boulevard
Wickliffe, Ohio 44092-2298
(Address of principal executive offices)
(Zip Code)
(440) 943-4200
(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes þ No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).
Yes þ No o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o No þ

Number of the registrant s common shares, without par value, outstanding as of October 31, 2005: 68,006,224

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**THE LUBRIZOL CORPORATION**
Quarterly Report on Form 10-Q
Quarter Ended September 30, 2005
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**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**THE LUBRIZOL CORPORATION**

CONSOLIDATED STATEMENTS OF INCOME

| (in millions except per share data) | Three Months Ended September 30, 2005 | 2004 | Nine Months Ended September 30, 2005 | 2004 |
|---|---|---|---|---|
| Net sales | $ 1,013.4 | $ 915.9 | $ 3,035.8 | $ 2,207.8 |
| Royalties and other revenues | 0.7 | 1.2 | 2.2 | 3.4 |
| Total revenues | 1,014.1 | 917.1 | 3,038.0 | 2,211.2 |
| Cost of sales | 765.4 | 688.5 | 2,267.6 | 1,640.1 |
| Selling and administrative expenses | 93.1 | 86.7 | 278.7 | 207.2 |
| Research, testing and development expenses | 49.9 | 51.0 | 151.0 | 136.9 |
| Amortization of intangible assets | 6.3 | 5.0 | 18.9 | 11.4 |
| Write-off of (credit for) acquired in-process research and development | | (1.5) | | 33.5 |
| Restructuring and impairment charges | 7.4 | 10.5 | 18.9 | 17.9 |
| Total costs and expenses | 922.1 | 840.2 | 2,735.1 | 2,047.0 |
| Other income (expense) net | (0.8) | 0.2 | 0.9 | 2.5 |
| Interest income | 2.3 | 1.2 | 6.1 | 3.0 |
| Interest expense | (27.4) | (27.3) | (80.5) | (51.5) |
| Income from continuing operations before income taxes | 66.1 | 51.0 | 229.4 | 118.2 |
| Provision for income taxes | 21.3 | 19.6 | 77.1 | 45.1 |
| Income from continuing operations | 44.8 | 31.4 | 152.3 | 73.1 |
| Discontinued operations net of tax | 3.8 | 0.8 | 4.9 | 0.5 |
| Net income | $ 48.6 | $ 32.2 | $ 157.2 | $ 73.6 |
| Basic earnings per share | | | | |
| Continuing operations | $ 0.66 | $ 0.60 | $ 2.24 | $ 1.41 |
| Discontinued operations | 0.05 | 0.01 | 0.08 | 0.01 |
| Net income per share, basic | $ 0.71 | $ 0.61 | $ 2.32 | $ 1.42 |
| Diluted earnings per share | | | | |
| Continuing operations | $ 0.65 | $ 0.60 | $ 2.22 | $ 1.40 |
| Discontinued operations | 0.05 | 0.01 | 0.07 | 0.01 |

| | | | | |
|---|---|---|---|---|
| Net income per share, diluted | $ 0.70 | $ 0.61 | $ 2.29 | $ 1.41 |
| Dividends per share | $ 0.26 | $ 0.26 | $ 0.78 | $ 0.78 |
| Weighted average common shares oustanding | 68.1 | 52.5 | 67.8 | 52.0 |

Amounts shown are unaudited.
See accompanying notes to the financial statements.

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**THE LUBRIZOL CORPORATION**
CONSOLIDATED BALANCE SHEETS

| (in millions except share data) | September 30, 2005 | December 31, 2004 |
|---|---|---|
| ASSETS | | |
| Cash and short-term investments | $ 252.9 | $ 335.9 |
| Receivables net | 620.3 | 582.8 |
| Inventories | 559.9 | 568.7 |
| Other current assets | 112.8 | 110.6 |
| Total current assets | 1,545.9 | 1,598.0 |
| Property and equipment at cost | 2,608.0 | 2,731.3 |
| Less accumulated depreciation | 1,422.0 | 1,413.4 |
| Property and equipment net | 1,186.0 | 1,317.9 |
| Goodwill | 1,144.5 | 1,153.8 |
| Intangible assets net | 412.0 | 437.1 |
| Investments in non-consolidated companies | 8.0 | 7.4 |
| Other assets | 51.7 | 52.1 |
| TOTAL | $ 4,348.1 | $ 4,566.3 |
| LIABILITIES AND SHAREHOLDERS EQUITY | | |
| Short-term debt and current portion of long-term debt | $ 3.0 | $ 8.2 |
| Accounts payable | 310.1 | 339.6 |
| Accrued expenses and other current liabilities | 346.4 | 309.5 |
| Total current liabilities | 659.5 | 657.3 |
| Long-term debt | 1,689.6 | 1,964.1 |
| Postretirement health-care obligations | 105.9 | 106.4 |
| Noncurrent liabilities | 182.4 | 170.7 |
| Deferred income taxes | 83.3 | 90.7 |
| Total liabilities | 2,720.7 | 2,989.2 |
| Minority interest in consolidated companies | 53.0 | 53.6 |
| Contingencies and commitments | | |
| Shareholders equity: | | |
| Preferred stock without par value authorized and unissued: | | |
| Serial preferred stock 2,000,000 shares | | |

| | | |
|---|---|---|
| Serial preference shares 25,000,000 shares | | |
| Common shares without par value: | | |
| Authorized 120,000,000 shares | | |
| Outstanding 67,994,273 shares as of September 30, 2005 after deducting 18,201,621 treasury shares, 66,778,865 shares as of December 31, 2004 after deducting 19,417,029 treasury shares | 660.3 | 610.6 |
| Retained earnings | 1,001.6 | 897.4 |
| Accumulated other comprehensive (loss) income | (87.5) | 15.5 |
| Total shareholders equity | 1,574.4 | 1,523.5 |
| TOTAL | $ 4,348.1 | $ 4,566.3 |

Amounts shown are unaudited.
See accompanying notes to the financial statements.

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**THE LUBRIZOL CORPORATION**
CONSOLIDATED STATEMENTS OF CASH FLOWS

| (in millions of dollars) | Nine Months Ended September 30, 2005 | 2004 |
|---|---|---|
| Cash provided by (used for): | | |
| Operating activities: | | |
| Net income | $ 157.2 | $ 73.6 |
| Adjustments to reconcile net income to cash provided by operating activities: | | |
| Depreciation and amortization | 135.6 | 108.8 |
| Write-off of acquired in-process research and development | | 33.5 |
| Deferred income taxes | (1.5) | (6.6) |
| Restructuring and impairment charges | 11.1 | 2.8 |
| Change in current assets and liabilities, net of acquisitions and divestitures: | | |
| Receivables | (73.3) | (79.5) |
| Inventories | (12.1) | (17.8) |
| Accounts payable, accrued expenses and other current liabilities | 22.4 | 55.1 |
| Other current assets | 11.5 | 9.4 |
| Other items - net | 32.9 | 13.3 |
| Total operating activities | 283.8 | 192.6 |
| Investing activities: | | |
| Capital expenditures | (91.5) | (82.4) |
| Acquisitions net of cash received and liabilities assumed | | (958.2) |
| Net proceeds from divestitures and sales of property and equipment | 17.2 | 1.8 |
| Other items net | (0.2) | (0.3) |
| Total investing activities | (74.5) | (1,039.1) |
| Financing activities: | | |
| Changes in short-term debt net | (4.9) | (69.7) |
| Repayments of long-term debt | (475.2) | (1,118.0) |
| Long-term borrowings | 213.8 | 1,743.2 |
| Dividends paid | (52.7) | (40.3) |
| Proceeds from the sale of common shares | | 427.2 |
| Payment of debt issuance costs | | (16.8) |
| Payment of treasury rate lock settlement | | (73.9) |
| Proceeds from the exercise of stock options | 37.4 | 12.8 |
| Total financing activities | (281.6) | 864.5 |
| Effect of exchange rate changes on cash | (10.7) | 7.4 |
| Net (decrease) increase in cash and short-term investments | (83.0) | 25.4 |
| Cash and short-term investments at beginning of period | 335.9 | 258.7 |
| Cash and short-term investments at end of period | $ 252.9 | $ 284.1 |

Amounts shown are unaudited.
See accompanying notes to the financial statements.

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**THE LUBRIZOL CORPORATION**

Notes to Consolidated Financial Statements

September 30, 2005

**1. Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals unless otherwise noted) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2005 are not necessarily indicative of the results that may be expected for the year ending December 31, 2005.

The balance sheet at December 31, 2004 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

**2. Significant Accounting Policies**

**Net Income Per Share**

Net income per share is computed by dividing net income by the weighted-average common shares outstanding during the period, including contingently issuable shares. Net income per diluted share includes the dilutive effect resulting from outstanding stock options and stock awards. Per share amounts are computed as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| (in millions except per share data) | 2005 | 2004 | 2005 | 2004 |
| Numerator: | | | | |
| Income from continuing operations | $ 44.8 | $ 31.4 | $ 152.3 | $ 73.1 |
| Denominator: | | | | |
| Weighted-average common shares outstanding | 68.1 | 52.5 | 67.8 | 52.0 |
| Dilutive effect of stock options and awards | 0.9 | 0.5 | 0.8 | 0.4 |
| Denominator for income from continuing operations per share, diluted | 69.0 | 53.0 | 68.6 | 52.4 |
| Income from continuing operations per share, basic | $ 0.66 | $ 0.60 | $ 2.24 | $ 1.41 |
| Income from continuing operations per share, diluted | $ 0.65 | $ 0.60 | $ 2.22 | $ 1.40 |

Weighted-average shares issuable upon the exercise of stock options that were excluded from the diluted earnings per share calculations because they were antidilutive for the three and nine months ended September 30, 2004 were 0.3 million and 1.3 million, respectively.

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**THE LUBRIZOL CORPORATION**
Notes to Consolidated Financial Statements
September 30, 2005

**Stock-Based Compensation**

The company has elected the intrinsic value method to account for stock-based employee compensation. The following table shows the pro forma effect on net income per share if the company had applied the fair value recognition provisions of the Financial Accounting Standards Board s (FASB) Statement of Financial Accounting Standard (SFAS) No. 123, Accounting for Stock-Based Compensation, to stock-based employee compensation.

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| (in millions of dollars except per share data) | 2005 | 2004 | 2005 | 2004 |
| Reported net income | $ 48.6 | $ 32.2 | $ 157.2 | $ 73.6 |
| Plus: stock-based employee compensation (net of tax) included in net income | 1.6 | 0.5 | 4.4 | 1.4 |
| Less: stock-based employee compensation (net of tax) using the fair value method | (1.6) | (1.4) | (5.1) | (3.7) |
| Pro forma net income | $ 48.6 | $ 31.3 | $ 156.5 | $ 71.3 |
| Reported net income per share, basic | $ 0.71 | $ 0.61 | $ 2.32 | $ 1.42 |
| Pro forma net income per share, basic | $ 0.71 | $ 0.59 | $ 2.31 | $ 1.38 |
| Reported net income per share, diluted | $ 0.70 | $ 0.61 | $ 2.29 | $ 1.41 |
| Pro forma net income per share, diluted | $ 0.70 | $ 0.59 | $ 2.28 | $ 1.37 |

**New Accounting Standards**

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections. This standard establishes new standards on accounting for changes in accounting principles. Pursuant to the new rules, all such changes must be accounted for by retrospective application to the financial statements of prior periods unless it is impracticable to do so. SFAS No. 154 completely replaces Accounting Principles Board (APB) Opinion No. 20 and SFAS No. 3, though it carries forward the guidance in those pronouncements with respect to accounting for changes in estimates, changes in the reporting entity and the correction of errors. This statement is effective for accounting changes and error corrections completed by the company starting January 1, 2006. The company does not believe the adoption of this standard will have a material impact on its financial position, results of operations or cash flows.

In March 2005, the FASB issued Interpretation (FIN) No. 47, Accounting for Conditional Asset-Retirement Obligations. This standard codifies SFAS No. 143, Asset-Retirement Obligations, and states that companies must recognize a liability for the fair value of a legal obligation to perform asset-retirement obligations that are conditional on a future event if the amount can be reasonably estimated. Specifically, FIN No. 47 provides additional guidance on whether the fair value is reasonably estimable. FIN No. 47 is effective for the company starting December 31, 2005. The company does not believe the adoption of this standard will have a material impact on its financial position, results of operations or cash flows.

In December 2004, the FASB issued SFAS No. 123(R), Share-Based Payment. This standard will require compensation costs related to share-based payment transactions to be recognized in the financial statements. With limited exceptions, the amount of compensation cost will be measured based on the grant-date fair value of the equity

or liability instruments issued. In addition, liability awards will be remeasured each reporting period. Compensation cost will be recognized over the period that an employee provides service in exchange for the award. This standard

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**THE LUBRIZOL CORPORATION**

Notes to Consolidated Financial Statements

September 30, 2005

replaces SFAS No. 123 and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees, and applies to all awards granted, modified, repurchased or cancelled after July 1, 2005. In April 2005, the Securities and Exchange Commission (SEC) amended the compliance date of SFAS No. 123(R) through an amendment of Regulation S-X. The new effective date for the company is January 1, 2006. The company currently is evaluating the provisions of this standard to determine the impact on its consolidated financial statements. It is, however, expected to reduce consolidated net income.

In December 2004, the FASB issued SFAS No. 153, Exchanges of Nonmonetary Assets. This standard amended APB Opinion No. 29, Accounting for Nonmonetary Transactions, to eliminate the exception from fair-value measurement for nonmonetary exchanges of similar productive assets. This standard replaces this exception with a general exception from fair-value measurement for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The provisions of SFAS No. 153 are effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The company s adoption of this standard did not have a material impact on the financial statements.

In November 2004, the FASB issued SFAS No. 151, Inventory Costs, to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material. This standard requires that such items be recognized as current-period charges. The standard also establishes the concept of normal capacity and requires the allocation of fixed production overhead to inventory based on the normal capacity of the production facilities. Any unallocated overhead must be recognized as an expense in the period incurred. This standard is effective for inventory costs incurred starting January 1, 2006. The company does not believe the adoption of this standard will have a material impact on its financial position, results of operations or cash flows.

**Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Reclassifications**

Certain prior period amounts have been reclassified to conform to the current year presentation.

**3. Acquisitions and Pro Forma Financial Information**

On June 3, 2004, the company completed the acquisition of Noveon International, Inc. (Noveon International) for cash of $920.2 million (inclusive of $32.9 million in certain seller expenses) plus transaction costs of $11.4 million and less cash acquired of $103.0 million. In addition, the company assumed $1,103.1 million of long-term indebtedness from Noveon International. With the acquisition of Noveon International, the company has accelerated its program to attain a substantial presence in the personal care and coatings markets by adding a number of higher-growth, industry-leading products under highly recognizable brand names, including Carbopol® , to the company s portfolio of lubricant and fuel additives and consumer products. Additionally, Noveon International has a number of industry-leading specialty materials businesses, including TempRite® chlorinated polyvinyl chloride and Estane® thermoplastic polyurethane.

The acquisition and related costs were financed initially with the proceeds of a $2,450.0 million 364-day bridge credit facility. Shortly after the acquisition, the company repaid substantially all of the assumed long-term debt of Noveon International with proceeds of the temporary bridge loan. In addition, the temporary bridge loan was repaid in full in

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**THE LUBRIZOL CORPORATION**

Notes to Consolidated Financial Statements

September 30, 2005

September 2004 with the proceeds from the permanent financing obtained by the issuance of senior notes, debentures, bank term loans and equity.

The consolidated balance sheets as of September 30, 2005 and December 31, 2004 reflect the acquisition of Noveon International under the purchase method of accounting. The company recorded the various assets acquired and liabilities assumed, primarily working capital accounts, of Noveon International at their estimated fair values determined as of the acquisition date. Actuarial valuations were completed for the projected pension and other post-employment benefit obligations and were reflected in the purchase price allocation. Appraisals of long-lived assets and identifiable intangible assets, including an evaluation of in-process research and development (IPR&D) projects, were also obtained. Through June 2005, the company finalized certain aspects of the purchase price allocation primarily surrounding the valuation of the property, plant and equipment and the deferred tax accounts. In connection with the acquisition of Noveon International, the company has targeted non-core businesses with total revenues of approximately $500.0 million for disposition. This plan was contemplated at the time of acquisition and plan activities have been underway since the fourth quarter of 2004. In addition, through June 2005, the company continued the process of finalizing its reconciliation of the underlying fixed-asset records to the respective appraisals. As a result of both of these efforts, in the six months ended June 30, 2005, the company reduced the amount allocated to property, plant and equipment by $55.2 million since December 31, 2004. Depreciation expense for the three and six months ended June 30, 2005 included a related adjustment of $1.1 million and $2.3 million, respectively, representing the change in depreciation expense associated with the change in the estimated fair values assigned to property, plant and equipment. In addition, the deferred tax accounts were adjusted in June 2005 resulting in a decrease of $17.7 million to the net deferred tax liabilities since December 31, 2004. The goodwill associated with the transaction increased by $33.7 million in the six months ended June 30, 2005 representing the net impact of all adjustments recorded. The allocation of the purchase price was complete as of June 30, 2005 and the related actuarial valuations and appraisals obtained have been finalized.

The purchase price included the estimated fair value of IPR&D projects totaling $34.0 million that, as of the acquisition date, had not yet reached technological feasibility and had no alternative future use. As a result, the full amount allocated to IPR&D was expensed in 2004. The amount charged to expense in the second quarter of 2004 was $35.0 million, of which $1.5 million was reversed in the third quarter of 2004. This amount was subsequently adjusted to $34.0 million in the fourth quarter of 2004. There were no changes to the valuation of IPR&D in 2005. The inventory step-up to fair value totaled $24.2 million, of which $4.9 million was expensed in each of the second and third quarters of 2004. As the remaining step-up relates to inventories accounted for on the LIFO method of accounting, the company does not anticipate that additional amounts of step-up will be expensed in the near term.

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**THE LUBRIZOL CORPORATION**

Notes to Consolidated Financial Statements

September 30, 2005

The adjusted fair value of the assets acquired and liabilities assumed in connection with the Noveon International acquisition was as follows as of June 30, 2005:

| (in millions of dollars) | Fair Value of Net Assets Acquired |
|---|---|
| Receivables | $ 191.5 |
| Inventories | 180.5 |
| Other current assets | 47.4 |
| Property and equipment | 559.6 |
| Goodwill | 863.8 |
| Intangible assets | 379.1 |
| Other non-current assets | 18.2 |
| Total assets | 2,240.1 |
| Accounts payable | 129.4 |
| Accrued expenses | 107.2 |
| Current and long-term debt | 1,103.1 |
| Noncurrent liabilities | 71.8 |
| Total liabilities | 1,411.5 |
| Increase in net assets from acquisition | $ 828.6 |

The company s operating results for the nine months ended September 30, 2004 only include revenues and expenses of Noveon International since June 3, 2004, the date of acquisition.

The following unaudited pro forma operating data is presented for the nine months ended September 30, 2004 as if the Noveon International acquisition had been completed at January 1, 2004. The pro forma data gives effect to actual operating results prior to the acquisition. Adjustments to cost of sales for the inventory step-up charge, fixed asset depreciation, intangible asset amortization, the write-off of (credit for) acquired IPR&D, interest expense and income taxes related to the acquisition are reflected in the pro forma data. In addition, the company assumed that the bridge loan obtained at the time of the transaction closing was not replaced with the permanent long-term financing consisting of both debt and equity until the end of April, the fourth month in the period presented. These pro forma amounts do not purport to be indicative of the results that actually would have been obtained if the acquisition had occurred as of the beginning of the period presented or that may be obtained in the future.

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**THE LUBRIZOL CORPORATION**
Notes to Consolidated Financial Statements
September 30, 2005

| (in millions of dollars except per share data) | Nine Months Ended September 30, 2004 |
|---|---|
| Total revenues | $ 2,748.8 |
| Income from continuing operations | $ 96.2 |
| Discontinued operations | 0.4 |
| Net income | $ 96.6 |
| Basic earnings per share: | |
| Continuing operations | $ 1.60 |
| Discontinued operations | 0.01 |
| Net income per share, basic | $ 1.61 |
| Diluted earnings per share: | |
| Continuing operations | $ 1.59 |
| Discontinued operations | 0.01 |
| Net income per share, diluted | $ 1.60 |

On January 30, 2004, the company completed the acquisition of the coatings hyperdispersants business of Avecia. This business is headquartered in Blackley, United Kingdom and develops, manufactures and markets high-value additives that are based on polymeric dispersion technology and used in coatings and inks. These products enrich and strengthen color while reducing production costs and solvent emissions, and are marketed under the brand names Solsperse®, Solplus® and Solthix®. Historical annual revenues of this business are approximately $50.0 million. The 2004 historical results only include revenues and expenses of hyperdispersants since the date of acquisition.

**4. Divestitures**

In September 2005, the company sold certain assets and liabilities of its U.S. and U.K. Lubrizol Performance Systems (LPS) operations, which were included in the Lubricant Additives segment. The company retained the tax-related assets and liabilities of its LPS operations. The company received cash of $13.5 million for these net assets. The LPS operations meet the definition of a component of an entity and have been accounted for as a discontinued operation under SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. The results of the LPS operations have been classified as discontinued operations in all periods presented.

Revenue from discontinued operations was $6.6 million and $20.3 million for the three and nine months ended September 30, 2005, respectively, compared to $5.4 million and $11.5 million for the corresponding periods in the prior year. Income from discontinued operations was $0.9 million and $2.0 million for the three and nine months ended September 30, 2005, respectively, compared to $0.8 million and $0.5 million for the corresponding periods in the prior year. The three and nine months ended September 30, 2005 included a $4.2 million pre-tax gain ($2.9 million net of tax). Income from discontinued operations are net of tax expenses of $0.5 million and $0.7 million for the three and nine months ended September 30, 2005, respectively, compared to tax expense of $0.1 million for the three

months ended September 30, 2004 and tax credits of $0.2 million for the nine months ended September 30, 2004.

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**THE LUBRIZOL CORPORATION**

Notes to Consolidated Financial Statements

September 30, 2005

The company s consolidated balance sheet as of December 31, 2004 included $16.1 million in current assets, $3.1 million in property, plant and equipment, $1.1 million in other assets, $10.9 million in liabilities and $0.9 million in other comprehensive income currency translation adjustment pertaining to LPS.

**5. Inventory**

The company s inventory was comprised of the following as of September 30, 2005 and December 31, 2004:

| (in millions of dollars) | September 30, 2005 | December 31, 2004 |
|---|---|---|
| Finished products | $ 320.4 | $ 311.2 |
| Products in process | 79.6 | 75.9 |
| Raw materials | 132.0 | 153.1 |
| Supplies and engine test parts | 27.9 | 28.5 |
| Total inventory | $ 559.9 | $ 568.7 |

**6. Goodwill and Intangible Assets**

The major components of the company s identifiable intangible assets are customer lists, technology, trademarks, patents, land-use rights and non-compete agreements. Excluding the non-amortized trademarks, which are indefinite-lived and will not be amortized, the intangible assets are amortized over the lives of the respective agreements or other periods of value, which range between three and forty years. We assess the indefinite-lived trademarks for impairment separately from goodwill.

| | September 30, 2005 | | December 31, 2004 | |
|---|---|---|---|---|
| (in millions of dollars) | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Amortized intangible assets: | | | | |
| Customer lists | $ 152.5 | $ 13.5 | $ 157.3 | $ 6.8 |
| Technology | 144.4 | 33.1 | 144.4 | 25.4 |
| Trademarks | 24.5 | 3.8 | 24.4 | 2.3 |
| Patents | 12.1 | 2.2 | 13.2 | 1.5 |
| Land-use rights | 7.2 | 0.9 | 7.1 | 0.8 |
| Non-compete agreements | 8.9 | 5.3 | 8.9 | 3.8 |
| Other | 5.5 | 0.7 | 5.9 | 0.5 |
| Total amortized intangible assets | 355.1 | 59.5 | 361.2 | 41.1 |
| Non-amortized trademarks | 116.4 | | 117.0 | |
| Total | $ 471.5 | $ 59.5 | $ 478.2 | $ 41.1 |

Annual intangible amortization expense for the next five years will approximate $25.6 million for 2005, $25.4 million in 2006, $23.9 million in 2007, $22.4 million in 2008 and $20.6 million in 2009.

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The carrying amount of goodwill by reporting segment as of September 30, 2005 is as follows:

| (in millions of dollars) | Lubricant Additives | Specialty Chemicals | Total |
|---|---|---|---|
| Balance, January 1, 2005 | $ 100.9 | $ 1,052.9 | $ 1,153.8 |
| Goodwill adjustments | | 32.6 | 32.6 |
| Translation & other adjustments | (2.2) | (39.7) | (41.9) |
| Balance, September 30, 2005 | $ 98.7 | $ 1,045.8 | $ 1,144.5 |

The adjustment to goodwill recorded in 2005 relates to the Noveon International purchase accounting.
Goodwill is tested for impairment at the reporting unit level annually as of October 1 of each year or if events or circumstances occur that would more likely than not reduce the fair value of a reporting unit below its carrying amount.

**7. Comprehensive Income**

Total comprehensive income for the three and nine months ended September 30, 2005 and 2004 was comprised of the following:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | 2005 | 2004 |
| Net income | $ 48.6 | $ 32.2 | $ 157.2 | $ 73.6 |
| Foreign currency translation adjustment | 1.0 | 8.4 | (106.1) | 0.7 |
| Pension plan minimum liability | | | | 0.3 |
| Unrealized gains - natural gas hedges | 0.8 | | 1.0 | 0.2 |
| Unrealized gains - interest rate swaps | | | | 2.1 |
| Amortization of treasury rate locks | 0.7 | (40.0) | 2.1 | (48.0) |
| Total comprehensive income | $ 51.1 | $ 0.6 | $ 54.2 | $ 28.9 |

**8. Segment Reporting**

The company is organized into two operating and reporting segments: Lubricant Additives and Specialty Chemicals. The Lubricant Additives segment, also referred to as Lubrizol Additives, represented 57% and 56% of the company s consolidated revenues for the three and nine months ended September 30, 2005, respectively, and is comprised of the company s businesses in engine additives, specialty driveline and industrial oil additives and services and equipment. The Specialty Chemicals segment, also referred to as the Noveon segment, represented 43% and 44% of the company s consolidated revenues for the three and nine months ended September 30, 2005, respectively, and is comprised of the businesses of the acquired Noveon International and the former performance chemicals group of the company.

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Lubricant Additives consists of three product lines: engine additives; specialty driveline and industrial oil additives; and services and equipment. Engine additives is comprised of additives for lubricating engine oils, such as for gasoline, diesel, marine and stationary gas engines and additive components, and additives for fuel products and refinery and oil field chemicals. In addition, this product line sells additive components and viscosity improvers within its lubricant and fuel additives product areas. Specialty driveline and industrial oil additives is comprised of additives for driveline oils, such as automatic transmission fluids, gear oils and tractor lubricants and industrial oil additives, such as additives for hydraulic, grease and metalworking fluids, as well as compressor lubricants. Services and equipment is comprised of particulate emission trap devices, FluiPak® sensor systems and outsourcing strategies for supply chain and knowledge center management. Lubricant Additives product lines are produced generally in company-owned shared manufacturing facilities and sold largely to a common customer base.

The Specialty Chemicals segment consists of consumer specialties, specialty materials and performance coatings product lines. The consumer specialties product line is characterized by global production of acrylic thickeners, specialty monomers, film formers, fixatives, emollients, silicones, surfactants, botanicals, active pharmaceutical ingredients and intermediates, process chemicals, benzoate preservatives, fragrances, defoamers, synthetic food and technical dyes, rubber and lubricant antioxidants and rubber accelerators. The company markets products in the consumer specialties product line to the following primary end-use industries: personal care, food and beverage, automotive, aerospace and pharmaceuticals. The consumer specialties products are sold to customers worldwide and these customers include major manufacturers of cosmetics, personal care products, water soluble polymers, household products, soft drinks and food products and major manufacturers in the automotive and aerospace industries. The specialty materials product line is characterized by products such as chlorinated polyvinyl chloride (CPVC) resins and compounds and is also a producer of thermoplastic polyurethane (TPU) and cross-linked polyethylene compounds (PEX). The company markets products of specialty materials through the primary product category of specialty plastics. Specialty materials products are sold to a diverse customer base comprised of major manufacturers in the construction, automotive, telecommunications, electronics and recreation industries. The performance coatings product line includes high-performance polymers for specialty paper, printing and packaging, industrial and architectural specialty coatings and textile applications. The company markets the performance coatings products through the primary product categories of performance polymers and coatings and textile performance chemicals. Performance coatings products serve major companies in the specialty paper, printing and packaging, paint and coatings, and textile industries.

The company primarily evaluates performance and allocates resources based on segment operating income, defined as revenues less expenses identifiable to the product lines included within each segment, as well as projected future returns. Segment operating income will reconcile to consolidated income from continuing operations before income taxes by deducting corporate expenses and corporate other income (expense) that are not attributed to the operating segments, the write-off of (credit for) acquired IPR&D, restructuring and impairment charges and net interest expense.

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The following table presents a summary of the results of the company s reportable segments for the three and nine months ended September 30, 2005 and 2004:

| (in millions of dollars) | Three Months Ended September 30, 2005 | 2004 | Nine Months Ended September 30, 2005 | 2004 |
|---|---|---|---|---|
| Revenues from external customers: | | | | |
| Lubricant Additives | $ 574.1 | $ 509.3 | $ 1,704.9 | $ 1,517.8 |
| Specialty Chemicals | 440.0 | 407.8 | 1,333.1 | 693.4 |
| Total revenues | $ 1,014.1 | $ 917.1 | $ 3,038.0 | $ 2,211.2 |
| Segment operating income: | | | | |
| Lubricant Additives | $ 68.6 | $ 66.0 | $ 220.7 | $ 201.6 |
| Specialty Chemicals | 47.5 | 29.6 | 150.5 | 46.0 |
| Segment operating income | 116.1 | 95.6 | 371.2 | 247.6 |
| Corporate expenses | (16.7) | (10.5) | (47.4) | (32.2) |
| Corporate other income (expense) | (0.8) | 1.0 | (1.1) | 2.7 |
| Credit for (write-off of) acquired IPR&D | | 1.5 | | (33.5) |
| Restructuring and impairment charges | (7.4) | (10.5) | (18.9) | (17.9) |
| Interest expense net | (25.1) | (26.1) | (74.4) | (48.5) |
| Income from continuing operations before income taxes | $ 66.1 | $ 51.0 | $ 229.4 | $ 118.2 |

The company s total assets by segment were as follows:

| (in millions of dollars) | September 30, 2005 | December 31, 2004 |
|---|---|---|
| Segment total assets: | | |
| Lubricant Additives | $ 1,322.0 | $ 1,337.1 |
| Specialty Chemicals | 2,542.7 | 2,669.2 |
| Total segment assets | 3,864.7 | 4,006.3 |
| Corporate assets | 483.4 | 560.0 |
| Total consolidated assets | $ 4,348.1 | $ 4,566.3 |

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**9. Pension and Postretirement Benefits**

The components of net periodic pension cost and postretirement benefits costs consist of the following:

| (in millions of dollars) | Three Months Ended September 30, 2005 | 2004 | Nine Months Ended September 30, 2005 | 2004 |
|---|---|---|---|---|
| Pension benefits: | | | | |
| Service cost benefits earned during period | $ 7.0 | $ 7.0 | $ 21.2 | $ 15.7 |
| Interest cost on projected benefit obligation | 7.8 | 7.3 | 23.8 | 20.1 |
| Expected return on plan assets | (6.7) | (6.9) | (20.3) | (20.1) |
| Amortization of prior service costs | 0.6 | 0.5 | 1.7 | 1.5 |
| Amortization of initial net asset obligation | | (0.1) | 0.1 | (0.5) |
| Settlements loss | | 5.7 | | 5.7 |
| Recognized net actuarial loss | 1.3 | 0.9 | 3.9 | 2.6 |
| Net periodic benefit cost | $ 10.0 | $ 14.4 | $ 30.4 | $ 25.0 |
| Other benefits: | | | | |
| Service cost benefits earned during period | $ 0.3 | $ 0.6 | $ 1.4 | $ 1.9 |
| Interest cost on projected benefit obligation | 1.3 | 1.6 | 4.5 | 5.1 |
| Amortization of prior service costs | (2.1) | (1.5) | (5.5) | (4.6) |
| Recognized net actuarial loss | 0.5 | 0.7 | 1.6 | 1.9 |
| Net periodic benefit cost | $ | $ 1.4 | $ 2.0 | $ 4.3 |

Expected employer contributions worldwide for pension benefits in 2005 approximate $38.1 million for the qualified plans, of which $35.7 million was paid in the nine months ended September 30, 2005. The portion of the 2005 total expected contributions attributable to the U.S. qualified pension plans is $23.6 million, all of which was paid in the nine months ended September 30, 2005. The non-qualified pension plans and postretirement benefit plans are unfunded. As a result, the 2005 expected contributions to these plans of $2.1 million and $4.7 million, respectively, represent actuarial estimates of future assumed payments based on historic retirement and payment patterns as well as medical trend rates and historical claim information, as appropriate.

As part of the Noveon International integration efforts to provide consistent benefits, the company communicated to employees in May 2005 changes to the benefits structure of certain of its U.S. pension and postretirement benefit plans. This communication triggered a remeasurement of the related benefit obligations and net periodic benefit cost in 2005 for both the legacy Noveon International U.S. pension plans as well as for the U.S. postretirement benefit plan. As a result of the second quarter remeasurement, the discount rate for the legacy Noveon International U.S. pension plans was reduced by 25 basis points to 5.75%. In addition, the discount rate for the U.S. postretirement benefit plan was reduced by 50 basis points to 5.75%. The net impact of the benefit and actuarial assumption changes reduced our aggregate net periodic pension and postretirement benefit cost by $1.3 million and $2.2 million in the

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three and nine months ended September 30, 2005, respectively. The annual savings resulting from this benefits change projected for 2005 are estimated at approximately $3.5 million and the annualized savings are estimated to be approximately $5.3 million.

**10. Restructuring and Impairment Charges**

In the three and nine months ended September 30, 2005, the company recorded aggregate restructuring charges of $1.2 million and $12.7 million, respectively. The restructuring charges were related primarily to the phase-out of manufacturing facilities in both the Lubricant Additives and Specialty Chemicals segments as well as other workforce reductions. The company also recorded an impairment charge of $6.2 million in September 2005 at one of our European Specialty Chemicals segment facilities based on the fair value estimates obtained in our divestiture proceedings.

The following table shows the reconciliation of the restructuring liability since December 31, 2004 by major restructuring activity:

| (in millions of dollars) | Liability December 31, 2004 | Restructuring Charges | Cash Paid | Restructuring Asset Impairments | Liability September 30, 2005 |
|---|---|---|---|---|---|
| Coatings plant closures and workforce reductions | $ | $ 7.6 | $ (1.7) | $ (4.2) | $ 1.7 |
| Bromborough, United Kingdom closure | | 4.2 | (1.8) | (0.7) | 1.7 |
| Corporate workforce reductions | 2.7 | 0.7 | (3.0) | | 0.4 |
| Noveon International restructuring liabilities assumed | 6.1 | 0.2 | (4.6) | | 1.7 |
| | $ 8.8 | $ 12.7 | $ (11.1) | $ (4.9) | $ 5.5 |

In May 2005, the company announced the reorganization of the Specialty Chemicals performance coatings product line. This product line includes businesses acquired from Noveon International as well as businesses included in the company s legacy operations. In connection with the reorganization, management eliminated 19 positions in North America and Europe. These reductions were completed by September 30, 2005 and resulted in a severance-related charge of $0.1 million and $1.3 million recorded in the three and nine months ended September 30, 2005, respectively.

In the first quarter of 2005, management made the decision and the announcement to close two Specialty Chemicals performance coatings production facilities in the United States. The aggregate restructuring charge recorded for these closures for the three months ended September 30, 2005 was $0.5 million, comprised primarily of severance costs. The aggregate restructuring charge recorded for these closures for the nine months ended September 30, 2005 was $6.3 million, comprised of $4.2 million in asset impairments, $0.9 million in exit costs and $1.2 million in severance costs. The company estimates it will incur cumulative severance costs of approximately $2.1 million relating to these closures. An impairment charge for both plants was recorded in the first quarter of 2005 to reflect the related assets at their estimated fair values. The estimated fair value of the assets was determined primarily from third-party appraisals. Production for these sites will be transferred to other facilities in the United States. The facility in Mountaintop, Pennsylvania was closed in October of 2005, while the facility in Linden, New Jersey is scheduled to close in the second quarter of 2006. These closures will result in a workforce reduction of 62 employees by the second quarter of 2006.

In December 2004, management made the decision to close the Lubricant Additives manufacturing facility in Bromborough, United Kingdom. The company announced this decision in January 2005. The company determined, as of December 31, 2004, that an impairment of certain of the facility s long-lived assets had been triggered by this decision in the fourth quarter of 2004. As a result, a $17.0 million impairment charge was recorded in December 2004

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to reflect the related assets at their estimated fair values. The estimated fair value of the assets was determined using a discounted cash flow model. Production phase-out of this site began in the third quarter of 2005 and is expected to be completed by late 2006. During this phase-out, United Kingdom production will be transferred to facilities in France and the United States. Approximately 69 employees will be impacted by this closure. The aggregate restructuring charge recorded for this closure for the three months ended September 30, 2005 was $0.8 million, comprised primarily of severance costs. The aggregate restructuring charge recorded for this closure for the nine months ended September 30, 2005 was $4.2 million, comprised of $0.7 million in asset impairments, $0.5 million in exit costs and $3.0 million in severance costs. The company currently anticipates that pre-tax charges for cash expenditures of approximately $13.5 million to $15.5 million will be incurred in 2005 through 2007 to satisfy severance and retention obligations, plant dismantling, site restoration and other site environmental evaluation costs and lease-related costs, including the $4.2 million recorded through September 30, 2005.

In 2004, the company eliminated more than 100 positions, primarily affecting technical and commercial employees located at the Wickliffe, Ohio headquarters. Most of these workforce reductions were related to the restructuring following the acquisition of Noveon International. These reductions were completed by December 31, 2004. In the second quarter of 2005, the company began a process of identifying further opportunities to increase efficiency and productivity, reduce costs and support the company s integration strategy of the Noveon International acquisition. As a result, the company reduced headcount in the general and administrative area of its headquarters offices in Ohio. Through these restructuring efforts, the company eliminated seven positions resulting in a severance-related charge of $0.7 million in the nine months ended September 30, 2005. All of the affected employees had left their positions by June 30, 2005 and the remaining personnel-related costs are expected to be paid by 2006. The company continues to evaluate other opportunities to integrate general and administrative functions. As such opportunities are identified in future periods, the company expects further restructuring charges.

The company assumed a restructuring liability of $7.2 million in 2004 relating to the legacy operations of Noveon International. This liability was $6.1 million at December 31, 2004 and $1.7 million at September 30, 2005.

The charges for these cost reduction initiatives and impairments are reported as a separate line item in the consolidated income statements, entitled Restructuring and impairment charges and are included in the Total cost and expenses subtotal on the consolidated income statements.

**11. Debt**

On September 14, 2005, certain wholly owned foreign subsidiaries of the company entered into a new five-year unsecured 250.0 million revolving credit agreement. This credit agreement permits these designated foreign subsidiaries to borrow at variable rates based on EURIBOR plus a specified credit spread. The company has guaranteed all obligations of the borrowers under the credit agreement. On September 20, 2005, Europe Chemical Holdings C.V. borrowed 175.0 million under this agreement. During the three and nine months ended September 30, 2005, the company repaid $350.0 million and $475.0 million, respectively against the bank term loan. The balance outstanding at September 30, 2005 under the term-loan arrangement was $25.0 million.

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**12. Shareholders Equity**

The following table summarizes the changes in shareholders equity since January 1, 2005:

| | Number of Shares Outstanding | Common Shares | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
|---|---|---|---|---|---|
| | | | Shareholders Equity | | |
| (in millions) | | | | | |
| Balance, January 1, 2005 | 66.8 | $ 610.6 | $ 897.4 | $ 15.5 | $ 1,523.5 |
| Comprehensive income: | | | | | |
| Net income | | | 157.2 | | 157.2 |
| Other comprehensive loss | | | | (103.0) | (103.0) |
| Comprehensive income | | | | | 54.2 |
| Dividends declared | | | (53.0) | | (53.0) |
| Deferred stock compensation | 0.2 | 8.0 | | | 8.0 |
| Common shares treasury: | | | | | |
| Shares issued upon exercise of stock options and awards | 1.0 | 41.7 | | | 41.7 |
| Balance, September 30, 2005 | 68.0 | $ 660.3 | $ 1,001.6 | $ (87.5) | $ 1,574.4 |

**13. Contingencies**

The company has numerous purchase commitments for materials, supplies and energy in the ordinary course of business. The company has numerous sales commitments for product supply contracts in the ordinary course of business.

General

The patent infringement suit filed against the company by Afton Chemical Company in federal court in Virginia in the second quarter of 2005 was dismissed with finality on October 27, 2005. The company incurred no liability.

In addition, there are pending or threatened claims, lawsuits and administrative proceedings against the company or its subsidiaries, all arising from the ordinary course of business with respect to commercial, product liability and environmental matters, which seek remedies or damages. The company believes that any liability that finally may be determined with respect to commercial and product liability claims should not have a material adverse effect on the company s consolidated financial position, results of operations or cash flows. From time to time, the company is also involved in legal proceedings as a plaintiff involving contract, patent protection, environmental and other matters. Gain contingencies, if any, are recognized when they are realized.

Environmental

The company s environmental engineers and consultants review and monitor environmental issues at operating facilities and, where appropriate, the company initiates corrective and/or preventive environmental projects to ensure

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environmental compliance and safe and lawful activities at its current operations. The company also conducts compliance and management systems audits.

The company and its subsidiaries are generators of both hazardous and non-hazardous wastes, the treatment, storage, transportation and disposal of which are regulated by various laws and governmental regulations. These laws and regulations generally impose liability for costs to investigate and remediate contamination without regard to fault and, under certain circumstances, liability may be joint and several resulting in one party being held responsible for the entire obligation. Liability may also include damages to natural resources. Although the company believes past operations were in substantial compliance with the then-applicable regulations, either the company or the predecessor of Noveon International, the Performance Materials Segment of Goodrich Corporation (Goodrich), has been designated under a country s laws and/or regulations as a potentially responsible party (PRP) in connection with several sites including both third party sites and/or current operating facilities.

The company participates in the remediation process for onsite and third-party waste management sites at which the company has been identified as a PRP. This process includes investigation, remedial action selection and implementation, as well as discussions and negotiations with other parties, which primarily include PRPs, past owners and operators and governmental agencies. The estimates of environmental liabilities are based on the results of this process. Inherent uncertainties exist in these estimates primarily due to unknown conditions, changing governmental regulations and legal standards regarding liability, remediation standards and evolving technologies for managing investigations and remediations. The company revises its estimates accordingly as events in this process occur and additional information is obtained.

The company s environmental reserves, measured on an undiscounted basis, totaled $27.3 million at September 30, 2005 and $26.4 million at December 31, 2004. Of these amounts, $3.5 million and $4.5 million were included in accrued expenses and other current liabilities at September 30, 2005 and December 31, 2004, respectively. The company s September 30, 2005 balance sheet includes liabilities, measured on an undiscounted basis, of $17.8 million to cover future environmental expenditures for Noveon International sites either payable by Noveon International or indemnifiable by Goodrich. Accordingly, the current portion of the Noveon International environmental obligations of $0.7 million is recorded in accrued expenses and other current liabilities and $0.4 million of the recovery due from Goodrich is recorded in receivables. Non-current Noveon International liabilities include $17.1 million and other assets include $2.6 million reflecting the recovery due from Goodrich. Goodrich provided Noveon International with an indemnity for various environmental liabilities. The company estimates Goodrich s share of such currently identified liabilities under the indemnity, which extends through February 2011, to be approximately $3.0 million.

There are specific environmental contingencies for company-owned sites for which third parties such as past owners and/or operators are the named PRPs and also for which the company is indemnified by Goodrich. Goodrich is currently indemnifying Noveon International for several environmental remediation projects. Goodrich s share of all of these liabilities may increase to the extent such third parties fail to honor their obligations through February 2011.

The company believes that its environmental accruals are adequate based on currently available information. The company believes that it is reasonably possible that $4.4 million in additional costs may be incurred at certain locations beyond the amounts accrued as a result of new information, newly discovered conditions, changes in remediation standards or technologies or a change in the law. Additionally, as the indemnification from Goodrich extends through February 2011, changes in assumptions regarding when costs will be incurred may result in additional expenses to the company. Additional costs in excess of $4.4 million cannot currently be estimated.

**14. Guarantor and Non-Guarantor Subsidiary Information**

The repayment of the unsecured senior notes, debentures and bank term loans is unconditionally guaranteed on a joint and several basis by the company and its direct and indirect, wholly owned, domestic subsidiaries. The following supplemental condensed consolidating financial information presents the company s statements of income for the three

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and nine months ended September 30, 2005 and 2004, its balance sheets as of September 30, 2005 and December 31, 2004 and its statements of cash flow for the nine months ended September 30, 2005 and 2004. The elimination of intercompany profit in inventory as of the respective balance sheet date is reflected in the eliminations columns of the condensed consolidating financial information.

Condensed Consolidating Statement of Income
Three Months Ended September 30, 2005

| (in millions of dollars) | Parent Company | Subsidiary Guarantors | Other Subsidiaries | Eliminations | Total Consolidated |
|---|---|---|---|---|---|
| Net sales | $ 335.5 | $ 328.7 | $ 497.0 | $ (147.8) | $ 1,013.4 |
| Royalties and other revenues | 0.6 | 0.1 | | | 0.7 |
| Total revenues | 336.1 | 328.8 | 497.0 | (147.8) | 1,014.1 |
| Cost of sales | 268.5 | 256.4 | 388.3 | (147.8) | 765.4 |
| Selling and administrative expenses | 38.2 | 29.9 | 25.0 | | 93.1 |
| Research, testing and development expenses | 22.4 | 9.6 | 17.9 | | 49.9 |
| Amortization of intangible assets | 0.7 | 4.0 | 1.6 | | 6.3 |
| Restructuring and impairment charges | | | 7.4 | | 7.4 |
| Total costs and expenses | 329.8 | 299.9 | 440.2 | (147.8) | 922.1 |
| Other income (expense) net | 5.7 | 8.3 | (15.0) | 0.2 | (0.8) |
| Interest (expense) income net | (26.0) | | 0.9 | | (25.1) |
| Equity in income of subsidiaries | 60.0 | 14.7 | | (74.7) | |
| Income from continuing operations before income taxes | 46.0 | 51.9 | 42.7 | (74.5) | 66.1 |
| Provision (benefit) for income taxes | (2.6) | 11.8 | 12.1 | | 21.3 |
| Income from continuing operations | 48.6 | 40.1 | 30.6 | (74.5) | 44.8 |
| Discontinued operations net of tax | | 2.8 | 1.0 | | 3.8 |
| Net income | $ 48.6 | $ 42.9 | $ 31.6 | $ (74.5) | $ 48.6 |

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Condensed Consolidating Statement of Income
Nine Months Ended September 30, 2005

| (in millions of dollars) | Parent Company | Subsidiary Guarantors | Other Subsidiaries | Eliminations | Total Consolidated |
|---|---|---|---|---|---|
| Net sales | $ 997.4 | $ 980.5 | $ 1,500.9 | $ (443.0) | $ 3,035.8 |
| Royalties and other revenues | 1.9 | 0.2 | 0.1 | | 2.2 |
| Total revenues | 999.3 | 980.7 | 1,501.0 | (443.0) | 3,038.0 |
| Cost of sales | 790.9 | 763.3 | 1,156.4 | (443.0) | 2,267.6 |
| Selling and administrative expenses | 111.4 | 88.2 | 79.1 | | 278.7 |
| Research, testing and development expenses | 68.4 | 29.4 | 53.2 | | 151.0 |
| Amortization of intangible assets | 2.2 | 12.1 | 4.6 | | 18.9 |
| Restructuring and impairment charges | 4.7 | 2.6 | 11.6 | | 18.9 |
| Total costs and expenses | 977.6 | 895.6 | 1,304.9 | (443.0) | 2,735.1 |
| Other income (expense) net | 20.4 | 15.1 | (33.3) | (1.3) | 0.9 |
| Interest (expense) income net | (78.1) | (1.0) | 4.7 | | (74.4) |
| Equity in income of subsidiaries | 191.9 | 59.9 | | (251.8) | |
| Income from continuing operations before income taxes | 155.9 | 159.1 | 167.5 | (253.1) | 229.4 |
| Provision (benefit) for income taxes | (1.5) | 34.2 | 44.4 | | 77.1 |
| Income from continuing operations | 157.4 | 124.9 | 123.1 | (253.1) | 152.3 |
| Discontinued operations net of tax | (0.2) | 3.3 | 1.8 | | 4.9 |
| Net income | $ 157.2 | $ 128.2 | $ 124.9 | $ (253.1) | $ 157.2 |

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Condensed Consolidating Statement of Income
Three Months Ended September 30, 2004

| (in millions of dollars) | Parent Company | Subsidiary Guarantors | Other Subsidiaries | Eliminations | Total Consolidated |
|---|---|---|---|---|---|
| Net sales | $ 308.6 | $ 305.7 | $ 440.8 | $ (139.2) | $ 915.9 |
| Royalties and other revenues | 0.9 | 0.3 | | | 1.2 |
| Total revenues | 309.5 | 306.0 | 440.8 | (139.2) | 917.1 |
| Cost of sales | 236.4 | 251.7 | 339.6 | (139.2) | 688.5 |
| Selling and administrative expenses | 36.1 | 19.9 | 30.7 | | 86.7 |
| Research, testing and development expenses | 24.8 | 13.5 | 12.7 | | 51.0 |
| Amortization of intangible assets | 0.7 | 3.8 | 0.5 | | 5.0 |
| Credit for acquired in-process research and development | | (1.5) | | | (1.5) |
| Restructuring and impairment charges | 8.4 | 0.2 | 1.9 | | 10.5 |
| Total costs and expenses | 306.4 | 287.6 | 385.4 | (139.2) | 840.2 |
| Other income (expense) net | 8.3 | 3.3 | (10.9) | (0.5) | 0.2 |
| Interest (expense) income net | (27.4) | 0.8 | 0.5 | | (26.1) |
| Equity in income of subsidiaries | 45.4 | 15.3 | | (60.7) | |
| Income from continuing operations before income taxes | 29.4 | 37.8 | 45.0 | (61.2) | 51.0 |
| Provision (benefit) for income taxes | (2.8) | 0.1 | 22.3 | | 19.6 |
| Income from continuing operations | 32.2 | 37.7 | 22.7 | (61.2) | 31.4 |
| Discontinued operations net of tax | | 0.2 | 0.6 | | 0.8 |
| Net income | $ 32.2 | $ 37.9 | $ 23.3 | $ (61.2) | $ 32.2 |

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Condensed Consolidating Statement of Income
Nine Months Ended September 30, 2004

| (in millions of dollars) | Parent Company | Subsidiary Guarantors | Other Subsidiaries | Eliminations | Total Consolidated |
|---|---|---|---|---|---|
| Net sales | $ 924.3 | $ 500.6 | $ 1,119.7 | $ (336.8) | $ 2,207.8 |
| Royalties and other revenues | 2.6 | 0.7 | 0.1 | | 3.4 |
| Total revenues | 926.9 | 501.3 | 1,119.8 | (336.8) | 2,211.2 |
| Cost of sales | 688.8 | 405.7 | 882.4 | (336.8) | 1,640.1 |
| Selling and administrative expenses | 108.9 | 35.6 | 62.7 | | 207.2 |
| Research, testing and development expenses | 79.9 | 20.3 | 36.7 | | 136.9 |
| Amortization of intangible assets | 2.2 | 7.4 | 1.8 | | 11.4 |
| Write-off of acquired in-process research and development | | 33.5 | | | 33.5 |
| Restructuring and impairment charges | 14.1 | 0.2 | 3.6 | | 17.9 |
| Total costs and expenses | 893.9 | 502.7 | 987.2 | (336.8) | 2,047.0 |
| Other income (expense) net | 28.1 | 10.0 | (33.8) | (1.8) | 2.5 |
| Interest (expense) income net | (47.0) | (2.5) | 1.0 | | (48.5) |
| Equity in income of subsidiaries | 66.8 | 23.7 | | (90.5) | |
| Income from continuing operations before income taxes | 80.9 | 29.8 | 99.8 | (92.3) | 118.2 |
| Provision for income taxes | 7.3 | 0.2 | 37.6 | | 45.1 |
| Income from continuing operations | 73.6 | 29.6 | 62.2 | (92.3) | 73.1 |
| Discontinued operations net of tax | | (0.3) | 0.8 | | 0.5 |
| Net income | $ 73.6 | $ 29.3 | $ 63.0 | $ (92.3) | $ 73.6 |

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**THE LUBRIZOL CORPORATION**
Notes to Consolidated Financial Statements
September 30, 2005

Condensed Consolidating Balance Sheet
September 30, 2005

| (in millions of dollars) | Parent Company | Subsidiary Guarantors | Other Subsidiaries | Eliminations | Total Consolidated |
|---|---|---|---|---|---|
| ASSETS | | | | | |
| Cash and short-term investments | $ 94.2 | $ 9.2 | $ 149.5 | $ | $ 252.9 |
| Receivables net | 137.7 | 147.9 | 334.7 | | 620.3 |
| Inventories | 99.9 | 175.4 | 316.2 | (31.6) | 559.9 |
| Other current assets | 73.5 | 20.0 | 8.7 | 10.6 | 112.8 |
| Total current assets | 405.3 | 352.5 | 809.1 | (21.0) | 1,545.9 |
| Property and equipment net | 385.7 | 451.6 | 348.7 | | 1,186.0 |
| Goodwill | 27.1 | 676.4 | 441.0 | | 1,144.5 |
| Intangible assets net | 10.2 | 273.9 | 127.9 | | 412.0 |
| Investments in subsidiaries and intercompany balances | 2,645.7 | 1,849.9 | 579.5 | (5,075.1) | |
| Investments in non-consolidated companies | 6.6 | 1.4 | | | 8.0 |
| Other assets | 33.7 | 2.5 | 15.5 | | 51.7 |
| TOTAL | $ 3,514.3 | $ 3,608.2 | $ 2,321.7 | $ (5,096.1) | $ 4,348.1 |
| LIABILITIES AND SHAREHOLDERS EQUITY | | | | | |
| Short-term debt and current portion of long-term debt | $ | $ 0.1 | $ 2.9 | $ | $ 3.0 |
| Accounts payable | 111.0 | 88.7 | 110.4 | | 310.1 |
| Accrued expenses and other current liabilities | 117.7 | 105.8 | 122.9 | | 346.4 |
| Total current liabilities | 228.7 | 194.6 | 236.2 | | 659.5 |
| Long-term debt | 1,472.8 | 0.1 | 216.7 | | 1,689.6 |
| Postretirement health-care obligations | 95.0 | 4.4 | 6.5 | | 105.9 |
| Noncurrent liabilities | 56.7 | 44.5 | 81.2 | | 182.4 |
| Deferred income taxes | 65.7 | (8.9) | 26.5 | | 83.3 |
| Total liabilities | 1,918.9 | 234.7 | 567.1 | | 2,720.7 |
| Minority interest in consolidated companies | | | | 53.0 | 53.0 |

| | | | | | |
|---|---|---|---|---|---|
| Total shareholders equity | 1,595.4 | 3,373.5 | 1,754.6 | (5,149.1) | 1,574.4 |
| TOTAL | $ 3,514.3 | $ 3,608.2 | $ 2,321.7 | $ (5,096.1) | $ 4,348.1 |

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**THE LUBRIZOL CORPORATION**
Notes to Consolidated Financial Statements
September 30, 2005

Condensed Consolidating Balance Sheet
December 31, 2004

| (in millions of dollars) | Parent Company | Subsidiary Guarantors | Other Subsidiaries | Eliminations | Total Consolidated |
|---|---|---|---|---|---|
| ASSETS | | | | | |
| Cash and short-term investments | $ 40.3 | $ (0.1) | $ 295.7 | $ | $ 335.9 |
| Receivables net | 128.3 | 158.9 | 295.6 | | 582.8 |
| Inventories | 115.7 | 174.3 | 309.6 | (30.9) | 568.7 |
| Other current assets | 67.7 | 20.7 | 11.6 | 10.6 | 110.6 |
| Total current assets | 352.0 | 353.8 | 912.5 | (20.3) | 1,598.0 |
| Property and equipment net | 401.0 | 498.3 | 418.6 | | 1,317.9 |
| Goodwill | 27.1 | 633.1 | 493.6 | | 1,153.8 |
| Intangible assets net | 11.4 | 286.1 | 139.6 | | 437.1 |
| Investments in subsidiaries and intercompany balances | 3,087.0 | 1,625.9 | (238.0) | (4,474.9) | |
| Investments in non-consolidated companies | 5.7 | 1.7 | | | 7.4 |
| Other assets | 33.6 | 5.5 | 13.0 | | 52.1 |
| TOTAL | $ 3,917.8 | $ 3,404.4 | $ 1,739.3 | $ (4,495.2) | $ 4,566.3 |
| LIABILITIES AND SHAREHOLDERS EQUITY | | | | | |
| Short-term debt and current portion of long-term debt | $ | $ | $ 8.2 | $ | $ 8.2 |
| Accounts payable | 118.3 | 99.4 | 121.9 | | 339.6 |
| Accrued expenses and other current liabilities | 145.0 | 54.8 | 109.7 | | 309.5 |
| Total current liabilities | 263.3 | 154.2 | 239.8 | | 657.3 |
| Long-term debt | 1,957.2 | | 6.9 | | 1,964.1 |
| Postretirement health-care obligations | 96.3 | 3.9 | 6.2 | | 106.4 |
| Noncurrent liabilities | 47.5 | 40.5 | 82.7 | | 170.7 |
| Deferred income taxes | 16.0 | 41.7 | 33.0 | | 90.7 |
| Total liabilities | 2,380.3 | 240.3 | 368.6 | | 2,989.2 |
| Minority interest in consolidated companies | | | | 53.6 | 53.6 |

| | | | | | |
|---|---|---|---|---|---|
| Total shareholders equity | 1,537.5 | 3,164.1 | 1,370.7 | (4,548.8) | 1,523.5 |
| TOTAL | $ 3,917.8 | $ 3,404.4 | $ 1,739.3 | $ (4,495.2) | $ 4,566.3 |

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**THE LUBRIZOL CORPORATION**
Notes to Consolidated Financial Statements
September 30, 2005

Condensed Consolidating Statement of Cash Flows
Nine Months Ended September 30, 2005

| (in millions of dollars) | Parent Company | Subsidiary Guarantors | Other Subsidiaries | Eliminations | Total Consolidated |
|---|---|---|---|---|---|
| CASH PROVIDED BY (USED FOR): | | | | | |
| OPERATING ACTIVITIES: | | | | | |
| Net income | $ 157.2 | $ 128.2 | $ 124.9 | $ (253.1) | $ 157.2 |
| Adjustments to reconcile net income to cash provided by (used for) operating activities | 102.1 | 41.9 | (270.5) | 253.1 | 126.6 |
| Total operating activities | 259.3 | 170.1 | (145.6) | | 283.8 |
| INVESTING ACTIVITIES: | | | | | |
| Capital expenditures | (30.2) | (27.1) | (34.2) | | (91.5) |
| Net proceeds from divestitures and sales of property and equipment | 2.1 | 10.1 | 5.0 | | 17.2 |
| Other items net | (0.2) | 0.1 | (0.1) | | (0.2) |
| Total investing activities | (28.3) | (16.9) | (29.3) | | (74.5) |
| FINANCING ACTIVITIES: | | | | | |
| Changes in short-term debt net | | | (4.9) | | (4.9) |
| Repayments of long-term debt | (475.0) | | (0.2) | | (475.2) |
| Long-term borrowings | | (0.4) | 214.2 | | 213.8 |
| Dividends paid | (52.7) | | | | (52.7) |
| Changes in intercompany activities | 313.2 | (146.1) | (167.1) | | |
| Proceeds from the exercise of stock options | 37.4 | | | | 37.4 |
| Total financing activities | (177.1) | (146.5) | 42.0 | | (281.6) |
| Effect of exchange rate changes on cash | | 2.6 | (13.3) | | (10.7) |
| Net increase (decrease) in cash and short-term investments | 53.9 | 9.3 | (146.2) | | (83.0) |
| Cash and short-term investments at beginning of period | 40.3 | (0.1) | 295.7 | | 335.9 |
| Cash and short-term investments at end of period | $ 94.2 | $ 9.2 | $ 149.5 | $ | $ 252.9 |

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**THE LUBRIZOL CORPORATION**
Notes to Consolidated Financial Statements
September 30, 2005

Condensed Consolidating Statement of Cash Flows
Nine Months Ended September 30, 2004

| (in millions of dollars) | Parent Company | Subsidiary Guarantors | Other Subsidiaries | Eliminations | Total Consolidated |
|---|---|---|---|---|---|
| CASH PROVIDED BY (USED FOR): | | | | | |
| OPERATING ACTIVITIES: | | | | | |
| Net income | $ 73.6 | $ 29.3 | $ 63.0 | $ (92.3) | $ 73.6 |
| Adjustments to reconcile net income to cash provided by (used for) operating activities | (6.4) | (33.3) | 66.4 | 92.3 | 119.0 |
| Total operating activities | 67.2 | (4.0) | 129.4 | | 192.6 |
| INVESTING ACTIVITIES: | | | | | |
| Capital expenditures | (39.7) | (19.5) | (23.2) | | (82.4) |
| Acquisitions net of cash received and liabilities assumed | (3.6) | (828.4) | (126.2) | | (958.2) |
| Net proceeds from sale of property and equipment | 0.6 | | 1.3 | | 1.9 |
| Other items net | (0.5) | 0.1 | | | (0.4) |
| Total investing activities | (43.2) | (847.8) | (148.1) | | (1,039.1) |
| FINANCING ACTIVITIES: | | | | | |
| Changes in short-term debt net | | (78.3) | 8.6 | | (69.7) |
| Repayments of long-term debt | (93.4) | (1,024.6) | | | (1,118.0) |
| Long-term borrowings | 1,741.7 | | 1.5 | | 1,743.2 |
| Dividends paid | (40.3) | | | | (40.3) |
| Changes in intercompany activities | (2,006.9) | 1,966.0 | 40.9 | | |
| Proceeds from sale of common shares | 427.2 | | | | 427.2 |
| Payment of debt issuance costs | (16.8) | | | | (16.8) |
| Payment of treasury rate lock settlement | (73.9) | | | | (73.9) |
| Proceeds from the exercise of stock options | 12.8 | | | | 12.8 |
| Total financing activities | (49.6) | 863.1 | 51.0 | | 864.5 |
| Effect of exchange rate changes on cash | 6.4 | (0.8) | 1.8 | | 7.4 |
| Net (decrease) increase in cash and short-term investments | (19.2) | 10.5 | 34.1 | | 25.4 |
| | 56.2 | (1.0) | 203.5 | | 258.7 |

| | | | | | |
|---|---|---|---|---|---|
| Cash and short-term investments at beginning of period | | | | | |
| Cash and short-term investments at end of period | $ 37.0 | $ 9.5 | $ 237.6 | $ | $ 284.1 |

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations**

*This Management s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the unaudited consolidated financial statements and the notes thereto appearing elsewhere in this quarterly report on Form 10-Q. Historical results and percentage relationships set forth in the consolidated financial statements, including trends that might appear, should not be taken as indicative of future operations. The following discussion contains forward-looking statements that involve risk and uncertainties. Our actual results may differ materially from those discussed in such forward-looking statements as a result of various factors, including those described under the section Cautionary Statements for Safe Harbor Purposes included elsewhere in this quarterly report on Form 10-Q.*

**OVERVIEW**

We are an innovative specialty chemical company that produces and supplies technologies that improve the quality and performance of our customers products in the global transportation, industrial and consumer markets. Our business is founded on technological leadership. Innovation provides opportunities for us in growth markets as well as advantages over our competitors. From a base of approximately 2,100 patents, we use our product development and formulation expertise to sustain our leading market positions and fuel our future growth. We create additives, ingredients, resins and compounds that enhance the performance, quality and value of our customers products, while minimizing their environmental impact. Our products are used in a broad range of applications, and are sold into stable markets such as those for engine oils, specialty driveline lubricants and metalworking fluids, as well as higher-growth markets such as personal care and pharmaceutical products and performance coatings and inks. Our specialty materials products are also used in a variety of industries, including the construction, sporting goods, medical products and automotive industries. We are an industry leader in the majority of our product lines.

We are geographically diverse, with an extensive global manufacturing, supply chain, technical and commercial infrastructure. We operate facilities in 27 countries, comprised of production facilities in 21 countries and laboratories in 11 countries, through the efforts of more than 7,600 employees. We sell our products in more than 100 countries and believe that our customers value our ability to provide customized, high-quality, cost-effective performance formulations and solutions worldwide. We also believe that our customers value our global supply chain capabilities.

In September 2005, we sold certain assets and liabilities of our U.S. and U.K. Lubrizol Performance Systems (LPS) operations, which were included in the Lubricant Additives segment. We have reflected the results of the LPS business as a discontinued operation in the consolidated statements of income for all periods presented. Accordingly, historical consolidated statements of income amounts included in Management s Discussion and Analysis of Financial Condition and Results of Operations have been restated to reflect the discontinued operation. We recorded a gain on sale of discontinued operations of $4.2 million ($2.9 million net of tax), in the third quarter of 2005.

On June 3, 2004, we completed the acquisition of Noveon International, Inc. (Noveon International), a leading global producer and marketer of technologically advanced specialty materials and chemicals used in the industrial and consumer markets. With the acquisition of Noveon International, we have accelerated our program to attain a substantial presence in the personal care and coatings markets by adding a number of higher-growth, industry-leading products under highly recognizable brand names, including Carbopol®, to our already strong portfolio of lubricant and fuel additives, and consumer products. Additionally, Noveon International has a number of industry-leading and strong, cash flow-generating specialty materials businesses, including TempRite® chlorinated polyvinyl chloride (CPVC) and Estane® thermoplastic polyurethane (TPU).

We acquired Noveon International for cash of $920.2 million (inclusive of certain seller expenses of $32.9 million) plus transaction costs of $11.4 million and less cash acquired of $103.0 million. In addition, we assumed $1,103.1 million of long-term indebtedness from Noveon International.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

We initially financed the acquisition and related costs with the proceeds of a $2,450.0 million 364-day bridge credit facility. Shortly after the acquisition, we repaid substantially all of the assumed long-term debt with proceeds of the temporary bridge loan. In addition, we repaid the temporary bridge loan in full in September 2004 when we secured our permanent financing that included the issuance of senior notes, debentures, bank term loans and equity.

Our consolidated balance sheets as of September 30, 2005 and December 31, 2004 reflect the acquisition of Noveon International under the purchase method of accounting. We recorded the various assets acquired and liabilities assumed, primarily working capital accounts, of Noveon International at their estimated fair values determined as of the acquisition date. Actuarial valuations were completed for the projected pension and other post-employment benefit obligations and were reflected in the purchase price allocation. We also obtained appraisals of long-lived assets and identifiable intangible assets, including an evaluation of in-process research and development (IPR&D) projects. Through June 2005, we finalized certain aspects of the purchase price allocation primarily surrounding the valuation of the property, plant and equipment and the deferred tax accounts. In connection with the acquisition of Noveon International, we have targeted non-core businesses with total revenues of approximately $500.0 million for disposition. This plan was contemplated at the time of acquisition and plan activities have been underway since the fourth quarter of 2004. In addition, through June 2005, we continued the process of finalizing the reconciliation of the underlying fixed-asset records to the respective appraisals. As a result of both of these efforts, in the six months ended June 30, 2005, we reduced the amount allocated to property, plant and equipment by $55.2 million since December 31, 2004. Depreciation expense for the three and six months ended June 30, 2005 included a related adjustment of $1.1 million and $2.3 million, respectively, representing the change in depreciation expense associated with the change in the estimated fair values assigned to property, plant and equipment. In addition, the deferred tax accounts were adjusted in June 2005 resulting in a decrease of $17.7 million to the net deferred tax liabilities since December 31, 2004. The goodwill associated with the transaction increased by $33.7 million in the six months ended June 30, 2005 representing the net impact of all adjustments recorded. The allocation of the purchase price was complete as of June 30, 2005 and the related actuarial valuations and appraisals obtained have been finalized.

The purchase price included the estimated fair value of IPR&D projects totaling $34.0 million that, as of the acquisition date, had not yet reached technological feasibility and had no alternative future use. As a result, the full amount allocated to IPR&D was expensed in 2004. The amount charged to expense in the second quarter of 2004 was $35.0 million, of which $1.5 million was reversed in the third quarter of 2004. This amount was subsequently adjusted to $34.0 million in the fourth quarter of 2004. There were no changes to the valuation of IPR&D in 2005. The inventory step-up to fair value totaled $24.2 million, of which $4.9 million was expensed in each of the second and third quarters of 2004. As the remaining step-up relates to inventories accounted for on the LIFO method of accounting, we do not anticipate that additional amounts of step-up will be expensed in the near term.

In 2005, we have continued to integrate the Noveon International acquisition ahead of schedule. We are projecting to realize savings of approximately $40.0 million by the end of 2005, which is two years ahead of schedule. In addition, we believe we are currently saving at an annual run-rate of approximately $45.0 million as compared to our original run-rate target of $40.0 million.

In conjunction with the integration of Noveon International, we have also made progress in our plan to divest non-core businesses. Negotiations are in progress for three small businesses that are targeted for divestiture. Together, with the already completed sale of LPS, these four businesses have revenues of approximately $100 million. Management presentations have been completed for the largest divestiture, consisting of $400 million in revenues, and the due diligence phase is underway. We do not believe the businesses or assets we are evaluating are considered held for sale pursuant to the provisions of SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, as of September 30, 2005.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**
**RESULTS OF OPERATIONS**

Our net income for the three months ended September 30, 2005 primarily increased over the prior-year third quarter as improved price and product mix more than offset higher raw material and energy costs. The increase in net income for the nine months ended September 30, 2005 as compared to the prior-year nine-month period was due in part to the significant non-recurring charges associated with the Noveon International purchase accounting that included the write-off of IPR&D of $33.5 million and inventory step-up amortization of $9.8 million partially offset by a gain on a foreign currency forward contract of $6.4 million. Excluding the impact associated with the Noveon International acquisition, the related purchase accounting and the currency forward contract, the increase in net income for the first nine months of the year primarily was attributed to improved price and product mix, favorable currency, and a lower tax rate that more than offset higher raw material and energy costs and lower shipment volumes. We recorded restructuring charges that reduced earnings by $0.01 and $0.13 per share for the three and nine months ended September 30, 2005, respectively, primarily related to the phase-out of manufacturing facilities located in Bromborough, United Kingdom; Linden, New Jersey; and Mountaintop, Pennsylvania and other workforce reductions. We also recorded an impairment charge that reduced earnings by $0.06 per share for the three and nine months ended September 30, 2005 related to one of our European facilities based on the fair value estimates obtained in our divestiture proceedings. We incurred a restructuring charge of $0.13 and $0.22 per share in the three and nine months ended September 30, 2004, respectively, primarily related to the restructuring initiated after the acquisition of Noveon International.

During the third quarter of 2005, Hurricane Rita bypassed our two Houston-area manufacturing facilities without causing significant damage and repair costs. The plants were shut down briefly in preparation for the storm. As a result, we realized an unfavorable impact of approximately $6.0 million related to the hurricane-related interruptions for the three-month period. This consisted of approximately $3.0 million of gross profit associated with delayed customer shipments and $3.0 million of higher manufacturing costs primarily related to manufacturing variances attributed to the temporary shutdown of the facilities that were appropriately expensed in the period rather than capitalized into inventory. Both facilities returned to normal operations within days of the hurricane. The effects of the hurricanes are continuing to be felt by the industry and overall tightness of supply has led to significant increases in raw material and energy costs. We have responded to these issues with price increases in many of our product lines.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

Revenues

The changes in consolidated revenues are summarized as follows:

| | Three Months Ended September 30, | | | |
|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | $ Change | % Change |
| Net sales | $ 1,013.4 | $ 915.9 | $ 97.5 | 11% |
| Royalties and other revenues | 0.7 | 1.2 | (0.5) | (42%) |
| Total revenues | $ 1,014.1 | $ 917.1 | $ 97.0 | 11% |

| | Nine Months Ended September 30, | | | | Excluding Acquisitions | |
|---|---|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | $ Change | % Change | $ Change | % Change |
| Net sales | $ 3,035.8 | $ 2,207.8 | $ 828.0 | 38% | $ 236.8 | 11% |
| Royalties and other revenues | 2.2 | 3.4 | (1.2) | (35%) | (1.1) | (32%) |
| Total revenues | $ 3,038.0 | $ 2,211.2 | $ 826.8 | 37% | $ 235.7 | 11% |

The acquisition of Noveon International accounted for a significant portion of the increase in consolidated revenues for the nine months ended September 30, 2005 compared to the nine months ended September 30, 2004. The 2004 acquisitions of Noveon International and the hyperdispersants business purchased from Avecia contributed $591.2 million toward the increase in revenues for the nine months ended September 30, 2005 as compared with the same period in 2004.

The increase in revenues for both the three and nine months (excluding acquisitions) ended September 30, 2005 primarily was due to an improvement in price and product mix resulting from the cumulative impact of a series of price increases over the past year. We also experienced favorable currency impacts for the nine months ended September 30, 2005. As summarized in the volume tables below, we experienced slight volume declines for the three and nine months (excluding acquisitions) ended September 30, 2005 compared to the respective prior-year periods.

The following table shows our shipment volume by geographic zone for the three and nine months ended September 30, 2005.

| | 3rd Quarter 2005 Volume | Year-to-Date 2005 Volume |
|---|---|---|
| North America | 49% | 50% |
| Europe | 26% | 26% |
| Asia-Pacific / Middle East | 20% | 19% |
| Latin America | 5% | 5% |
| Total | 100% | 100% |

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

The following table shows the changes in our shipment volume by geographic zone as compared with the corresponding periods in 2004.

| | 2005 vs. 2004 % Change |
|---|---|
| **Third Quarter:** | |
| North America | (5%) |
| Europe | (1%) |
| Asia Pacific / Middle East | 7% |
| Latin America | (2%) |
| Total | (1%) |

| | 2005 vs. 2004 % Change | Excluding Acquisitions 2005 vs. 2004 % Change |
|---|---|---|
| **Year-to-Date:** | | |
| North America | 17% | (7%) |
| Europe | 11% | 2% |
| Asia Pacific / Middle East | 16% | 6% |
| Latin America | 6% | (6%) |
| Total | 15% | (2%) |

Segment shipment volume variances by geographic zone as well as the factors explaining the changes in segment revenues for both the three and nine months ended September 30, 2005 compared with the respective periods in 2004 are contained within the Segment Analysis section below.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

Costs and Expenses

The changes in consolidated costs and expenses are summarized as follows:

| | Three Months Ended September 30, | | | |
|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | $ Change | % Change |
| Cost of sales | $ 765.4 | $ 688.5 | $ 76.9 | 11% |
| Selling and administrative expenses | 93.1 | 86.7 | 6.4 | 7% |
| Research, testing and development expenses | 49.9 | 51.0 | (1.1) | (2%) |
| Amortization of intangible assets | 6.3 | 5.0 | 1.3 | * |
| Credit for acquired IPR&D | | (1.5) | 1.5 | * |
| Restructuring and impairment charges | 7.4 | 10.5 | (3.1) | * |
| Total costs and expenses | $ 922.1 | $ 840.2 | $ 81.9 | 10% |

| | Nine Months Ended September 30, | | | | Excluding Acquisitions | |
|---|---|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | $ Change | % Change | $ Change | % Change |
| Cost of sales | $ 2,267.6 | $ 1,640.1 | $ 627.5 | 38% | $ 198.8 | 12% |
| Selling and administrative expenses | 278.7 | 207.2 | 71.5 | 35% | 10.8 | 5% |
| Research, testing and development expenses | 151.0 | 136.9 | 14.1 | 10% | (8.1) | (6%) |
| Amortization of intangible assets | 18.9 | 11.4 | 7.5 | * | 0.3 | * |
| Write-off of acquired IPR&D | | 33.5 | (33.5) | * | (33.5) | * |
| Restructuring and impairment charges | 18.9 | 17.9 | 1.0 | * | (0.8) | * |
| Total costs and expenses | $ 2,735.1 | $ 2,047.0 | $ 688.1 | 34% | $ 167.5 | 8% |

* Calculation not meaningful

The increase in cost of sales for the three and nine months ended September 30, 2005 compared with the same periods in 2004 primarily was due to higher average raw material cost and higher utility expenses, excluding acquisitions for the nine-month period. Average raw material cost increased 16% for the three months ended September 30, 2005 and 18%, excluding acquisitions, for the nine months ended September 30, 2005 compared with the same periods in 2004, primarily due to higher unit raw material cost for both periods along with unfavorable currency effects for the nine months ended September 30, 2004. In the third quarter of 2004, we also recorded a purchase accounting adjustment associated with the increased valuation of Noveon International-acquired inventory of $4.9 million. Year-to-date

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

purchase accounting adjustments associated with the increased valuation of Noveon International-acquired inventory was $9.8 million for the nine months ended September 30, 2004. We expect higher raw material costs in the fourth quarter of 2005 as compared to the third quarter of 2005.

Total manufacturing expenses, which are included in cost of sales, increased 4% for the three months ended September 30, 2005 and 5%, excluding acquisitions, for the nine months ended September 30, 2005 compared to the respective prior year periods. Including acquisitions, total manufacturing expenses increased 34% for the nine months ended September 30, 2005 compared to the same period in 2004. The increase for the three months ended September 30, 2005 primarily was due to increases in utility costs and an increase in maintenance activities, offset by a $1.6 million environmental charge incurred in the three months ended September 30, 2004 that did not recur in 2005. We estimate that currency accounted for approximately 37% of the increase, excluding acquisitions, for the nine months ended September 30, 2005. The remainder of the increase for the nine-month period primarily was due to an increase in utility costs and an increase in maintenance activities, offset by a $3.4 million environmental charge incurred in the first nine months of 2004 that did not recur in 2005. On a per-unit-sold basis, manufacturing costs increased 5% for the three months ended September 30, 2005 and 6%, excluding acquisitions, for the nine months ended September 30, 2005 compared to the respective prior-year periods.

Gross profit (net sales less cost of sales) increased $20.6 million, or 9.0% and $200.4 million, or 35% ($38.1 million, or 7%, excluding acquisitions) in the three and nine months ended September 30, 2005, respectively, compared with the same periods in 2004. The increase primarily was due to higher average selling prices and improved product mix partially offset by higher average raw material cost, manufacturing costs and lower volumes. Our gross profit percentage (gross profit divided by net sales) decreased to 24.5% in the third quarter of 2005 compared to 24.8% in the third quarter of 2004. The gross profit percentage decrease primarily was due to the impact of increasing unit raw material costs compared to similar increases in per unit sales prices.

Selling and administrative expenses increased 7% for the three months ended September 30, 2005 and 5%, excluding acquisitions, for the nine months ended September 30, 2005 primarily due to higher compensation expense. We experienced an increase in compensation-related costs due to increases in variable compensation and annual salaries.

Research, testing and development expenses (technology expenses), decreased $1.1 million for the three months ended September 30, 2005 and $8.1 million, excluding acquisitions, for the nine months ended September 30, 2005 compared to the respective periods in 2004 primarily due to decreases in salary and benefit expenses as a result of the 2004 reduction in workforce. We anticipate higher testing expenses in the fourth quarter of 2005 as we increase testing for the next North American diesel engine oil upgrade.

We included a one-time, non-cash charge of $33.5 million, or $0.40 per share, in total costs and expenses for the first nine months of 2004 to write off the estimated fair value of acquired IPR&D projects associated with the Noveon International acquisition. Approximately $35.0 million was recorded in the second quarter of which $1.5 million, or $0.02 per share, was reversed in the third quarter of 2004. Costs to acquire IPR&D projects that have no future alternative use and that have not yet reached technological feasibility at the date of acquisition are expensed upon acquisition. This amount was subsequently adjusted to $34.0 million in the fourth quarter of 2004. No further adjustments were made in 2005 to the valuation in connection with the completion of the Noveon International purchase accounting.

In the three and nine months ended September 30, 2005, we recorded restructuring charges aggregating $1.2 million, or $0.01 per share, and $12.7 million, or $0.13 per share, respectively, primarily related to the phase-out of three manufacturing facilities in both the Lubricant Additives and Specialty Chemicals segments, as well as other workforce reductions. We also recorded an impairment charge that reduced earnings by $6.2 million, or $0.06 per share, for the three and nine months ended September 30, 2005 related to one of our European facilities based on the fair value estimates obtained in our divestiture proceedings.

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The components of the 2005 restructuring charges are detailed as follows:

| | Periods Ended September 30, 2005 | | | |
|---|---|---|---|---|
| (in millions of dollars) | Asset Impairments | Other Plant Exit Costs | Severance | Total |
| **Three Months:** | | | | |
| Coatings plant closures and workforce reductions | $ | $ | $ 0.6 | $ 0.6 |
| Bromborough, UK closure | | | 0.8 | 0.8 |
| Noveon International restructuring liabilities assumed | | | (0.2) | (0.2) |
| | $ | $ | $ 1.2 | $ 1.2 |
| **Nine Months:** | | | | |
| Coatings plant closures and workforce reductions | $ 4.2 | $ 0.9 | $ 2.5 | $ 7.6 |
| Bromborough, UK closure | 0.7 | 0.5 | 3.0 | 4.2 |
| Corporate workforce reductions | | | 0.7 | 0.7 |
| Noveon International restructuring liabilities assumed | | | 0.2 | 0.2 |
| | $ 4.9 | $ 1.4 | $ 6.4 | $ 12.7 |

In May 2005, we announced the reorganization of the Specialty Chemicals performance coatings product line. This product line includes businesses acquired from Noveon International as well as businesses included in the company s legacy operations. In connection with the reorganization, management eliminated 19 positions in North America and Europe. These reductions were completed by September 30, 2005 and resulted in a severance-related charge of $0.1 million and $1.3 million recorded in the three and nine months ended September 30, 2005, respectively.

In the first quarter of 2005, we made the decision and the announcement to close two Specialty Chemicals performance coatings production facilities in the United States. The aggregate restructuring charge recorded for these closures for the three months ended September 30, 2005 was $0.5 million, comprised primarily of severance costs. The aggregate restructuring charge recorded for these closures for the nine months ended September 30, 2005 was $6.3 million, comprised of $4.2 million in asset impairments, $0.9 million in exit costs and $1.2 million in severance costs. We estimate we will incur cumulative severance costs of approximately $2.1 million relating to these closures. We recorded an impairment charge for both plants in the first quarter of 2005 to reflect the related assets at their estimated fair values. The estimated fair value of the assets was determined primarily from third-party appraisals. Production for these sites will be transferred to other facilities in the United States. The facility in Mountaintop, Pennsylvania was closed in October of 2005, while the facility in Linden, New Jersey is scheduled to close in the second quarter of 2006. These closures will result in a workforce reduction of 62 employees by the second quarter of 2006.

In December 2004, we made the decision to close the Lubricant Additives manufacturing facility in Bromborough, United Kingdom. We announced this decision in January 2005. We determined, as of December 31, 2004, that an impairment of certain of the facility s long-lived assets had been triggered by this decision in the fourth quarter of 2004. As a result, a $17.0 million impairment charge was recorded in December 2004 to reflect the related assets at their estimated fair values. The estimated fair value of the assets was determined using a discounted cash flow model.

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Production phase-out of this site began in the third quarter of 2005 and is expected to be completed by late 2006. During this phase-out, United Kingdom production will be transferred to facilities in France and the United States. Approximately 69 employees will be impacted by this closure. The aggregate restructuring charge recorded for this closure for the three months ended September 30, 2005 was $0.8 million, comprised primarily of severance costs. The aggregate restructuring charge recorded for this closure for the nine months ended September 30, 2005 was $4.2 million, comprised of $0.7 million in asset impairments, $0.5 million in exit costs and $3.0 million in severance costs. We currently anticipate that pre-tax charges for cash expenditures of approximately $13.5 million to $15.5 million will be incurred in 2005 through 2007 to satisfy severance and retention obligations, plant dismantling, site restoration and other site environmental evaluation costs and lease-related costs, including the $4.2 million recorded through September 30, 2005.

In addition to the restructuring charges recorded for the above facilities, we also expect to invest approximately $1.4 million relating to the two Specialty Chemicals plants and $20.0 million related to Bromborough through the end of 2006 for capacity upgrades at alternative manufacturing facilities that will absorb production previously undertaken at these facilities. We expect these workforce reductions, facility closures and transfer of production to more efficient manufacturing locations to generate annual pre-tax savings of approximately $3.2 million for Specialty Chemicals and $10.0 million for Lubricant Additives by 2007.

In 2004, we eliminated more than 100 positions, primarily affecting technical and commercial employees located at the Wickliffe, Ohio headquarters. Most of these workforce reductions were related to the restructuring following the acquisition of Noveon International. These reductions were completed by December 31, 2004. In the second quarter of 2005, we began a process of identifying further opportunities to increase efficiency and productivity, reduce costs and support our integration strategy of the Noveon International acquisition. As a result, we reduced headcount in the general and administrative area of our headquarters offices in Ohio. Through these restructuring efforts, we eliminated seven positions resulting in a severance-related charge of $0.7 million in the nine months ended September 30, 2005. All of the affected employees had left their positions by June 30, 2005 and the remaining personnel-related costs are expected to be paid by 2006. We continue to evaluate other opportunities to integrate general and administrative functions. As such opportunities are identified in future periods, we expect further restructuring charges.

The charges for these cost reduction initiatives and impairments are reported as a separate line item in the consolidated income statements, entitled Restructuring and impairment charges and are included in the Total cost and expenses subtotal on the consolidated income statements.

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Other Items and Net Income

The changes in other items and net income are summarized as follows:

| | Three Months Ended September 30, | | | |
|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | $ Change | % Change |
| Other income (expense) net | $ (0.8) | $ 0.2 | $ (1.0) | * |
| Interest expense net | (25.1) | (26.1) | 1.0 | (4%) |
| Income from continuing operations before income taxes | 66.1 | 51.0 | 15.1 | 30% |
| Provision for income taxes | 21.3 | 19.6 | 1.7 | 9% |
| Income from continuing operations | 44.8 | 31.4 | 13.4 | 43% |
| Discontinued operations | 3.8 | 0.8 | 3.0 | * |
| Net income | 48.6 | 32.2 | 16.4 | 51% |

| | Nine Months Ended September 30, | | | | Excluding Acquisitions | |
|---|---|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | $ Change | % Change | $ Change | % Change |
| Other income (expense) net | $ 0.9 | $ 2.5 | $ (1.6) | * | $ (2.3) | * |
| Interest expense net | (74.4) | (48.5) | (25.9) | * | 7.6 | * |
| Income from continuing operations before income taxes | 229.4 | 118.2 | 111.2 | 94% | 73.5 | 62% |
| Provision for income taxes | 77.1 | 45.1 | 32.0 | 71% | 19.1 | 42% |
| Income from continuing operations | 152.3 | 73.1 | 79.2 | 108% | 54.4 | 74% |
| Discontinued operations | 4.9 | 0.5 | 4.4 | * | 4.4 | * |
| Net income | 157.2 | 73.6 | 83.6 | 114% | 58.8 | 80% |

* Calculation not meaningful

The changes in net other income (expense) for the three and nine months ended September 30, 2005, respectively, compared to the same periods in 2004, primarily were due to fluctuations in net translation gains (losses) of $0.7 million for the three-month period and ($2.2) million for the nine-month period. In addition, net other income for the nine months ended September 30, 2004 included a gain of $6.4 million, or $0.08 per share, on a currency forward contract to purchase pound sterling related to the acquisition of the hyperdispersants business. We secured the forward

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

contract in December 2003 and completed the acquisition at the end of January 2004.

The increase in net interest expense for the nine months ended September 30, 2005 primarily was due to the Noveon International acquisition-related financing costs. These financing costs for the three and nine months ended September 30, 2005 were $21.0 million and $62.7 million, respectively, compared to $21.7 million and $33.9 million for the corresponding periods in the prior year. The 2004 costs were comprised of the interest incurred on the bridge loan and assumed Noveon International debt not repaid at the time of acquisition of $13.3 million and $19.8 million and the amortization of bridge loan fees of $8.4 million and $11.2 million for the three and nine months ended September 30, 2004, respectively. In addition, interest cost for the nine months ended September 30, 2004 includes $2.9 million for the termination of an interest rate swap. We obtained permanent transaction financing for the Noveon International acquisition in the third quarter of 2004, of which the debt component had a weighted average interest rate of 5.4% in the first nine months of 2005.

Our effective tax rates of 32.2% and 33.6% for the three and nine months ended September 30, 2005, respectively, compared with 38.4% and 38.2% in the same periods in 2004. The effective tax rate for the three and nine months ended September 30, 2005 was lower than the comparable prior-year periods mainly because of reductions in tax liabilities related to prior years.

Revenue from discontinued operations was $6.6 million and $20.3 million for the three and nine months ended September 30, 2005, respectively, compared to $5.4 million and $11.5 million for the corresponding periods in the prior year. Income from discontinued operations was $0.9 million and $2.0 million for the three and nine months ended September 30, 2005, respectively, compared to $0.8 million and $0.5 million for the corresponding periods in the prior year. The three and nine months ended September 30, 2005 included a $4.2 million pre-tax gain ($2.9 million net of tax). Income from discontinued operations are net of tax expenses of $0.5 million and $0.7 million for the three and nine months ended September 30, 2005, respectively, compared to tax expense of $0.1 million for the three months ended September 30, 2004 and tax credits of $0.2 million for the nine months ended September 30, 2004.

Primarily as a result of the above factors, our basic net income per share from continuing operations was $0.66 and $2.24 for the three and nine months ended September 30, 2005 as compared to $0.60 and $1.41 for the comparable prior-year periods, respectively. Basic net income per share from discontinued operations was $0.05 and $0.08 for the three and nine months ended September 30, 2005 as compared to $0.01 and $0.01 for the comparable prior-year periods, respectively. The per share amounts from discontinued operations in 2005 consisted of $0.04 per share gain on the sale of LPS for the three and nine months ended September 30, 2005 and $0.01 and $0.04 per share of LPS operating income, respectively. Restructuring and impairment charges recorded in the three and nine months ended September 30, 2005 reduced earnings by $0.07 and $0.19 per share, respectively. Earnings in the third quarter of 2004 included a purchase adjustment associated with the increased valuation of Noveon International-acquired inventory of $0.06 per share and a restructuring charge for $0.13 per share and an IPR&D credit of $0.02 per share. Earnings in the first nine months of 2004 included a one-time write-off for IPR&D projects from the Noveon International acquisition of $0.40 per share, a purchase adjustment associated with the increased valuation of Noveon International-acquired inventory of $0.12 per share, a restructuring charge of $0.22 per share, and a gain on a foreign currency forward contract of $0.08 per share.

**SEGMENT ANALYSIS**

We primarily evaluate performance and allocate resources based on segment operating income, defined as revenues less expenses identifiable to the product lines included within each segment, as well as projected future returns. Segment operating income will reconcile to consolidated income from continuing operations before income taxes by deducting corporate expenses and corporate other income (expense) that are not attributed to the operating segments, the write-off of or (credit for) acquired IPR&D, restructuring and impairment charges and net interest expense.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

The proportion of consolidated revenues and segment operating income attributed to each segment was as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2005 | 2004 | 2005 | 2004 |
| **Revenues:** | | | | |
| Lubricant Additives | 57% | 56% | 56% | 69% |
| Specialty Chemicals | 43% | 44% | 44% | 31% |
| **Segment Operating Income:** | | | | |
| Lubricant Additives | 59% | 69% | 59% | 81% |
| Specialty Chemicals | 41% | 31% | 41% | 19% |

The operating results by segment for the three and nine months ended September 30, 2005 and 2004 were as follows:

| | Three Months Ended September 30, | | | |
|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | $ Change | % Change |
| **Revenues:** | | | | |
| Lubricant Additives | $ 574.1 | $ 509.3 | $ 64.8 | 13% |
| Specialty Chemicals | 440.0 | 407.8 | 32.2 | 8% |
| Total | $ 1,014.1 | $ 917.1 | $ 97.0 | 11% |

| | Nine Months Ended September 30, | | | | Excluding Acquisitions | |
|---|---|---|---|---|---|---|
| (in millions of dollars) | 2005 | 2004 | $ Change | % Change | $ Change | % Change |
| **Revenues:** | | | | | | |
| Lubricant Additives | $ 1,704.9 | $ 1,517.8 | $ 187.1 | 12% | $ 187.1 | 12% |
| Specialty Chemicals | 1,333.1 | 693.4 | 639.7 | 92% | 48.6 | 7% |
| Total | $ 3,038.0 | $ 2,211.2 | $ 826.8 | 37% | $ 235.7 | 11% |

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**
The operating results by segment for the three and nine months ended September 30, 2005 and 2004 were as follows (continued from previous page):

| (in millions of dollars) | Three Months Ended September 30, 2005 | 2004 | $ Change | % Change |
|---|---|---|---|---|
| **Gross Profit:** | | | | |
| Lubricant Additives | $ 134.7 | $ 131.0 | $ 3.7 | 3% |
| Specialty Chemicals | 113.3 | 96.4 | 16.9 | 18% |
| Total | $ 248.0 | $ 227.4 | $ 20.6 | 9% |

| (in millions of dollars) | Nine Months Ended September 30, 2005 | 2004 | $ Change | % Change | Excluding Acquisitions $ Change | Excluding Acquisitions % Change |
|---|---|---|---|---|---|---|
| **Gross Profit:** | | | | | | |
| Lubricant Additives | $ 416.3 | $ 401.5 | $ 14.8 | 4% | $ 14.8 | 4% |
| Specialty Chemicals | 351.9 | 166.2 | 185.7 | 112% | 23.3 | 14% |
| Total | $ 768.2 | $ 567.7 | $ 200.5 | 35% | $ 38.1 | 7% |

| (in millions of dollars) | Three Months Ended September 30, 2005 | 2004 | $ Change | % Change |
|---|---|---|---|---|
| **Segment Operating Income:** | | | | |
| Lubricant Additives | $ 68.6 | $ 66.0 | $ 2.6 | 4% |
| Specialty Chemicals | 47.5 | 29.6 | 17.9 | 60% |
| Total | $ 116.1 | $ 95.6 | $ 20.5 | 21% |

| (in millions of dollars) | Nine Months Ended September 30, 2005 | 2004 | $ Change | % Change | Excluding Acquisitions $ Change | Excluding Acquisitions % Change |
|---|---|---|---|---|---|---|
| **Segment Operating Income:** | | | | | | |

| | | | | | | |
|---|---|---|---|---|---|---|
| Lubricant Additives | $ 220.7 | $ 201.6 | $ 19.1 | 9% | $ 19.1 | 9% |
| Specialty Chemicals | 150.5 | 46.0 | 104.5 | 227% | 31.5 | 68% |
| Total | $ 371.2 | $ 247.6 | $ 123.6 | 50% | $ 50.6 | 20% |

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

Lubricant Additives Segment

Revenues increased 13% and 12% for the three and nine months ended September 30, 2005, respectively, compared to the same periods in 2004, primarily due to a 12% improvement in the combination of price and product mix in both periods.

Shipment volume patterns vary in different geographic zones. The following table shows our shipment volume by geographic zone for the three and nine months ended September 30, 2005.

| | 3rd Quarter 2005 Volume | Year-to-Date 2005 Volume |
|---|---|---|
| North America | 37% | 38% |
| Europe | 32% | 31% |
| Asia-Pacific / Middle East | 25% | 25% |
| Latin America | 6% | 6% |
| Total | 100% | 100% |

The following table shows the changes in our shipment volume by geographic zone for the three and nine months ended September 30, 2005 compared with the corresponding periods in 2004.

| | 3rd Quarter 2005 vs. 2004 % Change | Year-to-Date 2005 vs. 2004 % Change |
|---|---|---|
| North America | (4%) | (7%) |
| Europe | 2% | 3% |
| Asia-Pacific / Middle East | 8% | 7% |
| Latin America | 1% | (6%) |
| Total | 1% | (1%) |

Although volume decreased 1% for the nine months ended September 30, 2005 compared to the same period in 2004, this decrease included the final piece of lost business of a major international customer in the second half of 2004 and the impact on shipment volumes of the higher concentration associated with the new passenger car technical standard GF-4 as compared to GF-3. Excluding these items, volume increased 4% in total and 2% in North America for the nine months ended September 30, 2005. These same factors did not significantly impact the third quarter volume comparison. However, we estimate that Hurricane Rita negatively impacted our third quarter volumes by approximately 1% due to delayed shipments, of which more than half were attributed to North America. Volume for the three months ended September 30, 2005 also was negatively affected by some customer inventory build-up in the second quarter of 2005. Higher shipment volume in Europe for both periods primarily was due to increases in our engine additives product line due to market share gains. The shipment volume increase in Asia-Pacific for both periods primarily was due to market growth as well as some temporary business gains due to one of our competitor s supply difficulties. The decrease in Latin America for the nine-month period primarily was due to some lost business within our engine additives product line and a shift in finished fluid blending volume from Latin America to North America.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

The Lubricant Additives segment has implemented a series of price increases in 2005 in response to continued raw material cost increases as well as higher prices for natural gas and electricity used in our plants. We implemented a price increase in April 2005 for all products sourced from North America, Asia-Pacific and Latin America and in May 2005 for products sourced from Europe. We implemented a second round of price increases that became effective in July 2005 for products sourced from North America, in August 2005 for products sourced from Asia-Pacific and Latin America and in September 2005 for shipments made to all customers in Europe and Africa. We implemented a third round of price increases that became effective in September 2005 for products sourced from North America and in October 2005 for products sourced from Asia-Pacific and Latin America and will become effective in November 2005 for shipments made to all customers in Europe and Africa. In addition, we have announced another round of price increases to become effective in November 2005 for products sourced from North America and in December 2005 for products sourced from Asia-Pacific and Latin America. We anticipate raw material and utility costs will continue to increase in the fourth quarter of 2005 as compared to the third quarter of 2005.

Segment gross profit includes material cost and all manufacturing expenses. Segment gross profit increased 3% and 4% for the three and nine months ended September 30, 2005, respectively, compared with the same periods in 2004. The increase for both periods primarily was due to the cumulative impact of the selling price increases, partially offset by higher average raw material cost and to a lesser extent, higher manufacturing costs as well as an increase in volume for the three-month comparative period. Currency was a positive factor in the year-to-date comparison and a neutral factor in the quarterly comparison. In the three and nine months ended September 30, 2005, average material cost increased 21% and 22%, respectively, compared to the same periods in 2004. On a per unit sold basis, manufacturing expenses remained relatively flat for the three-month comparative periods but increased 4% for the nine months ended September 30, 2005 as compared to the prior year. For both the three- and nine-month comparative periods, higher utilities and maintenance costs were incurred in 2005. We incurred environmental expenses of $1.6 million and $3.4 million, respectively, for the three and nine months ended September 30, 2004 that did not recur in 2005. In addition, higher gross profit from our equipment company contributed 23% and 11% of the increase in segment gross profit for the three and nine months ended September 30, 2005, respectively, compared to the same periods in 2004. The gross profit percentage for the segment was 23.5% and 24.4% for the three and nine months ended September 30, 2005, respectively, compared with 25.7% and 26.5%, in the prior-year periods. The decrease primarily was due to the time lag between the effective date of selling price increases in the wake of raw material increases and raw material costs rising proportionally faster than selling prices.

STAR expenses were relatively flat for the three months ended September 30, 2005 and decreased $4.3 million (2%) for the nine months ended September 30, 2005 compared to the same periods in 2004. The decrease for the nine-month period primarily was due to lower technical expenses of $5.1 million. The decrease in technical expenses primarily was due to lower outside technical expenses. We anticipate testing expenses will accelerate in the fourth quarter of 2005 as compared to the first nine months of 2005.

Segment operating income increased 4% and 9% for the three and nine months ended September 30, 2005, respectively, compared with the same periods in 2004 due to the factors discussed above.

Specialty Chemicals Segment

Revenues for the Specialty Chemicals segment increased 8% for the three months ended September 30, 2005 and 92% for the nine months ended September 30, 2005 compared with the same periods in the prior year. The increase for the three-month period was due to a 13% improvement in the combination of price and product mix partially offset by a 5% decrease in shipment volume. The increase for the nine-month period primarily was due to the 2004 acquisitions of Noveon International and the hyperdispersants business. Excluding acquisitions, segment revenues increased 7% for the nine months ended September 30, 2005 compared with the same period in the prior year due to a 12% improvement

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**
in the combination of price and product mix and a 1% favorable currency impact partially offset by a 6% decrease in shipment volume. The higher-priced product mix for both the three- and nine-month periods occurred relatively evenly across all three of our product lines as we have implemented price increases to offset rising raw material costs. Shipment volume patterns vary in different geographic zones. The following table shows our shipment volume by geographic zone for the three and nine months ended September 30, 2005.

| | 3rd Quarter 2005 Volume | Year-to-Date 2005 Volume |
|---|---|---|
| North America | 71% | 71% |
| Europe | 14% | 15% |
| Asia-Pacific / Middle East | 11% | 10% |
| Latin America | 4% | 4% |
| Total | 100% | 100% |

The following table shows the changes in our shipment volume by geographic zone as compared with the corresponding periods in 2004.

| | 2005 vs. 2004 % Change |
|---|---|
| **Third Quarter:** | |
| North America | (5%) |
| Europe | (11%) |
| Asia-Pacific / Middle East | 1% |
| Latin America | (7%) |
| Total | (5%) |

| | 2005 vs. 2004 % Change | Excluding Acquisitions 2005 vs. 2004 % Change |
|---|---|---|
| **Year-to-Date:** | | |
| North America | 56% | (7%) |
| Europe | 60% | (2%) |
| Asia-Pacific / Middle East | 88% | |
| Latin America | 56% | (5%) |
| Total | 59% | (6%) |

Excluding acquisitions, the shipment volume decrease in North America for the three months ended September 30, 2005 was due to decreases in our consumer specialties and performance coatings product lines. The decrease for the nine months ended September 30, 2005 occurred in all product lines. The decrease in our consumer specialties and performance coatings product lines for both periods primarily was due to exiting certain low margin business and some

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

market share loss due to competitive activity in response to our price increases. The decrease for the nine months in specialty materials primarily was due to reduced customer buying in part because of the merger of two large customers and reduced business in military applications. The decrease in Europe for the three- and nine-month periods primarily was in our consumer specialties product line because of market share loss due to competitive activity in response to our price increases.

Segment gross profit increased $16.9 million, or 18%, for the three months ended September 30, 2005 compared with the same period in 2004 and increased $185.7 million, or 112%, (increased $23.3 million, or 14%, excluding acquisitions) for the nine months ended September 30, 2005 compared to the same period in 2004. The increase in segment gross profit for the three-month and nine-month (excluding acquisitions) periods primarily was due to higher revenues due to an improvement in the combination of price and product mix partially offset by higher raw material costs and manufacturing expenses. Material cost for the three and nine months ended September 30, 2004 includes the impact of $4.9 million and $9.8 million respectively, of inventory step-up amortization from acquisition accounting. Excluding the impact of the step-up in 2004, average raw material cost increased 13% for the three-month and 14% for the nine-month periods ended September 30, 2005 compared to the same periods in 2004. Manufacturing expenses increased 5% for the three months ended September 30, 2005 and 6%, excluding acquisitions, for the nine months ended September 30, 2005, primarily due to higher spending related to utilities partially offset by a favorable depreciation adjustment of $2.3 million in the nine months ended September 30, 2005 related to a purchase accounting adjustment.

The gross profit percentage for this segment was 25.8% and 26.4% for the three and nine months ended September 30, 2005, respectively, compared with 23.6% and 24.0% in the prior-year periods. Excluding acquisitions, the gross profit percentage was 25.5% for the nine months ended September 30, 2005. Excluding the impact of the inventory step-up amortization, the gross profit percentage for the three and nine months ended September 30, 2004 was 24.8% and 25.4%, respectively. The increase in the gross profit percentage for the three-month and, to a lesser extent, the nine-month periods of 2005 compared to the same periods in 2004, excluding the impact of the inventory step-up in 2004, primarily was due to the run-up in material costs that we began to see in the second half of 2004 that unfavorably impacted 2004 being offset by the price increases that we began implementing in the fourth quarter of 2004.

STAR expenses decreased $1.0 million, or 2%, for the three months ended September 30, 2005 compared with the same period in 2004 and increased $74.7 million, or 67%, (decreased $8.2 million, or 7%, excluding acquisitions) for the nine months ended September 30, 2005 compared with the same period in 2004. Excluding acquisitions, the decrease in STAR expenses primarily was due to the consolidation of some segment administrative functions into corporate functions, reduced spending as a result of the integration of general and administrative functions and savings from a restructuring in our Performance Coatings product line.

Segment operating income increased $17.9 million for the three months ended September 30, 2005 compared with the same period in 2004 and increased $104.5 million for the nine months ended September 30, 2005 (increased $31.5 million excluding acquisitions), compared with the same period in 2004. Excluding acquisitions for the nine-month period, the increase in segment operating income for both periods primarily was due to the increase in segment gross profit and the decrease in STAR expenses.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

**PRO FORMA ANALYSIS**

The following table presents major components of and information derived from the pro forma consolidated statements of income and pro forma consolidated statements of cash flows for the nine months ended September 30, 2004. The major components of the pro forma consolidated statements of income and pro forma consolidated statements of cash flows reflect the effect of the acquisition of Noveon International on June 3, 2004 as if the acquisition occurred as of January 1, 2004. We believe that this data provides the financial statement reader with information that is useful in understanding the impact of the acquisition of Noveon International on our results of operations and cash flows.

The components of and information derived from the pro forma consolidated statements of income and the pro forma consolidated statements of cash flows for the nine months ended September 30, 2004 are derived from our unaudited consolidated financial statements for the nine months ended September 30, 2004 and the unaudited consolidated financial statements of Noveon International for the period from January 1, 2004 to the acquisition date.

Our consolidated balance sheet as of September 30, 2005 reflects the acquisition of Noveon International under the purchase method of accounting. The allocation of the purchase price was complete as of June 30, 2005.

The pro forma data gives effect to actual operating results of Noveon International prior to the acquisition. Adjustments to cost of sales for the inventory step-up charge, fixed asset depreciation, intangible asset amortization, the write-off of acquired IPR&D, interest expense and income taxes related to the acquisition are reflected in the pro forma data. The entire inventory step-up charge is attributable to the Specialty Chemicals segment. In addition, we assumed that the bridge loan obtained at the time of the transaction closing was not replaced with the permanent long-term financing of both debt and equity until the end of April, the fourth month in the period presented. These pro forma amounts do not purport to be indicative of the results that actually would have been obtained if the acquisition had occurred as of the beginning of the period presented or that may be obtained in the future.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

The following table summarizes the pro forma data for 2004 compared to actual data for 2005:

| (in millions of dollars) | Nine Months Ended September 30, Actual 2005 | Pro Forma 2004 |
|---|---|---|
| **Consolidated Data** | | |
| Total revenues | $ 3,038.0 | $ 2,748.8 |
| Gross profit | $ 768.2 | $ 729.1 |
| Income before income taxes | $ 229.4 | $ 150.3 |
| Income from continuing operations | $ 152.3 | $ 96.2 |
| Net income | $ 157.2 | $ 96.6 |
| Depreciation expense | $ 116.7 | $ 122.0 |
| Amortization of intangible assets | $ 18.9 | $ 18.7 |
| Capital expenditures | $ 91.5 | $ 105.5 |
| **Segment Data** | | |
| Lubricant Additives Segment | | |
| Total revenues | $ 1,704.9 | $ 1,517.8 |
| Gross profit | $ 416.3 | $ 401.5 |
| Segment operating income | $ 220.7 | $ 201.6 |
| Depreciation expense | $ 60.0 | $ 64.2 |
| Amortization of intangible assets | $ 2.3 | $ 2.3 |
| Capital expenditures | $ 50.1 | $ 58.4 |
| Specialty Chemicals Segment | | |
| Total revenues | $ 1,333.1 | $ 1,231.0 |
| Gross profit | $ 351.9 | $ 327.6 |
| Segment operating income | $ 150.5 | $ 117.7 |
| Depreciation expense | $ 56.1 | $ 56.9 |

| | | |
|---|---|---|
| Amortization of intangible assets | $ 16.6 | $ 16.4 |
| Capital expenditures | $ 41.1 | $ 46.5 |
| Unallocated corporate depreciation expense | $ 0.6 | $ 0.9 |
| Unallocated corporate capital expenditures | $ 0.3 | $ 0.6 |

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**
Comparative pro forma data (continued):

| (in millions of dollars) | Nine Months Ended September 30, Actual 2005 | Pro Forma 2004 |
|---|---|---|
| **Reconciliation of Segment Operating Income to Income from Continuing Operations before Income Taxes** | | |
| Segment operating income: | | |
| Lubricant Additives Segment | $ 220.7 | $ 201.6 |
| Specialty Chemicals Segment | 150.5 | 117.7 |
| Total segment operating income | 371.2 | 319.3 |
| Corporate expenses | (47.4) | (32.3) |
| Corporate other income (expenses) | (1.1) | 2.8 |
| Write-off of acquired IPR&D | | (34.0) |
| Restructuring and impairment charges | (18.9) | (21.2) |
| Interest expense net | (74.4) | (84.3) |
| Income from continuing operations before income taxes | $ 229.4 | $ 150.3 |

**WORKING CAPITAL, LIQUIDITY AND CAPITAL RESOURCES**
The following table summarizes the major components of cash flow:

| (in millions of dollars) | Nine Months Ended September 30, 2005 | 2004 | $ Change |
|---|---|---|---|
| Cash provided by (used for): | | | |
| Operating activities | $ 283.8 | $ 192.6 | $ 91.2 |
| Investing activities | (74.5) | (1,039.1) | 964.6 |
| Financing activities | (281.6) | 864.5 | (1,146.1) |
| Effect of exchange rate changes on cash | (10.7) | 7.4 | (18.1) |
| Net increase (decrease) in cash and short-term investments | $ (83.0) | $ 25.4 | $ (108.4) |

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

Operating Activities

The increase in cash provided by operating activities in the nine months ended September 30, 2005 compared with the prior year primarily was due to an increase in earnings after adjusting for non-cash items. The increase in earnings partially was offset by a $73.3 million increase in receivables since December 31, 2004. This compares to a $79.5 million increase in receivables in the prior-year comparable period. The year-end seasonality in sales and collections for the holidays is a significant contributing factor related to the change in the receivables balance since December 31, 2004.

We manage our levels of inventories and accounts receivable on the basis of average days sales in inventory and average days sales in receivables. Our target for accounts receivable is established taking into consideration the weighted average of our various terms of trade for each segment. Our target for days sales in inventory for each segment is established with the goal of minimizing our investment in inventories while at the same time ensuring adequate supply for our customers. Improvement in both the timing of cash collections and inventory turns helped mitigate the increase in working capital due to higher average selling price and higher inventory costs. We continue to expect incremental improvement in the days sales metrics as compared to 2004 by the end of the year.

Investing Activities

Our capital expenditures for the nine months ended September 30, 2005 were $91.5 million, as compared with $82.4 million for the same period in 2004. In 2005, we estimate annual capital expenditures will be approximately $140.0 to $145.0 million, including $6.0 million of capital expenditures related to the transfer of production from the three manufacturing facilities scheduled for closure to other facilities.

The net decrease in cash used to fund acquisitions in the first nine months of 2005 as compared to the prior year relates to the acquisitions of the hyperdispersants business of Avecia in January 2004 and Noveon International in June 2004. The increase in net proceeds from divestitures and sale of property relates primarily to net cash received from the sale of the LPS business of $13.5 million in September 2005.

Financing Activities

The decrease in cash provided by financing activities of $281.6 million in the nine months ended September 30, 2005 primarily was due to the $475.0 million in term-loan principal payments made during 2005, offset by borrowings of 175.0 million against the euro revolving credit agreement in September 2005 as compared to an increase in borrowings of $1,797.0 million under our then $2,450.0 million 364-day bridge facility in June 2004, the proceeds of which were used to fund the Noveon International acquisition and repay related assumed debt of $1,103.1 million.

Capitalization, Liquidity and Credit Facilities

On September 14, 2005, three of our wholly owned foreign subsidiaries entered into a new five-year unsecured 250.0 million revolving credit agreement. This credit agreement permits these foreign subsidiaries to borrow at variable rates based on EURIBOR plus a specified credit spread. We have guaranteed all obligations of the borrowers under the credit agreement. On September 20, 2005, Europe Chemical Holdings C.V. borrowed 175.0 million under this agreement. In the three and nine months ended September 30, 2005, we repaid $350.0 million and $475.0 million, respectively, against the bank term loan. The balance outstanding at September 30, 2005 under the term loan was $25.0 million.

At September 30, 2005, our total debt outstanding of $1,692.6 million consisted of 62% fixed-rate debt and 38% variable-rate debt, including $400.0 million of fixed-rate debt that effectively has been swapped to variable-rate debt. Our weighted-average borrowing rate as of September 30, 2005 was approximately 5.4%.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

A major activity this year has been to repatriate overseas cash. By the end of the third quarter, we had repatriated $233.6 million of foreign subsidiary cash towards our current year goal of $250.0 million. We expect to bring back the remainder in the fourth quarter. In addition, we have repatriated another $213.8 million through the euro bank facility entered into in September 2005.

Our net debt to capitalization ratio at September 30, 2005 was 48%. Net debt is the total of short-term and long-term debt, reduced by cash and short-term investments excluding original issue discounts and unrealized gains and losses on derivative instruments designated as fair-value hedges of fixed-rate debt. Capitalization is shareholders equity plus net debt. Total debt as a percent of capitalization was 52% at September 30, 2005.

Our ratio of current assets to current liabilities decreased from 2.4 at December 31, 2004 to 2.3 at September 30, 2005, primarily due to decreases in cash and short term investments due to the repayment of $350.0 million against the bank term loan in the quarter, offset by borrowings of 175.0 million from the euro revolving credit facility, working capital increases associated with higher sales and the timing of collections and disbursements. The increase in accounts receivable of $37.5 million since December 31, 2004 primarily was driven by higher sales in the third quarter of 2005 as compared to the fourth quarter of 2004 as well as seasonality.

At September 30, 2005, we had a $500.0 million revolving credit facility that matures in August 2009, which allows us to borrow at variable rates based upon the U.S. prime rate or LIBOR plus a specified credit spread. As of September 30, 2005, we had no outstanding borrowings under this agreement.

On March 29, 2005, we amended and restated our five-year unsecured bank credit agreement to reduce the credit spread paid on the outstanding $500.0 million term loan. Based on our current unsecured senior debt ratings from Standard and Poor s and Moody s Investors Services, the credit spread on the term loan was reduced by 50 basis points. No other terms or conditions of the agreement were modified.

Contractual Cash Obligations

Our contractual cash obligations as of December 31, 2004 are contained on page 21 of our 2004 Annual Report to shareholders. During the first nine months of 2005, we made $475.0 million in term-loan payments and borrowed 175.0 million against the euro revolving credit agreement. Other than this net decrease in total debt of over $250.0 million, we do not believe there have been any other significant changes since December 31, 2004 in that information.

Our debt level will require us to dedicate a significant portion of our cash flow to make interest and principal payments, thereby reducing the availability of our cash flow for acquisitions or other purposes. Nevertheless, we believe our future operating cash flows will be sufficient to cover our debt repayments, capital expenditures, dividends and other obligations and that we have untapped borrowing capacity that can provide us with additional financial resources. We currently have a shelf registration statement filed with the Securities and Exchange Commission (SEC) under which $359.8 million of debt securities, preferred shares or common shares may be issued. In addition, as of September 30, 2005, we maintained cash and short-term investment balances of $252.9 million and had $500.0 million available under our revolving U.S. credit facility and another 75.0 million available under our revolving European facility.

**NEW ACCOUNTING STANDARDS**

In May 2005, the Financial Accounting Standards Board (FASB) issued SFAS No. 154, Accounting Changes and Error Corrections. This standard establishes new standards on accounting for changes in accounting principles. Pursuant to the new rules, all such changes must be accounted for by retrospective application to the financial

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

statements of prior periods unless it is impracticable to do so. SFAS No. 154 completely replaces Accounting Principles Board (APB) Opinion No. 20 and SFAS No. 3, though it carries forward the guidance in those pronouncements with respect to accounting for changes in estimates, changes in the reporting entity, and the correction of errors. This statement is effective for accounting changes and corrections of errors completed by the company starting January 1, 2006. We do not believe the adoption of this standard will have a material impact on our financial position, results of operations or cash flows.

In March 2005, the FASB issued Interpretation (FIN) No. 47, Accounting for Conditional Asset-Retirement Obligations. This standard codifies SFAS No. 143, Asset-Retirement Obligations, and states that companies must recognize a liability for the fair value of a legal obligation to perform asset-retirement obligations that are conditional on a future event if the amount can be reasonably estimated. Specifically, FIN No. 47 provides additional guidance on whether the fair value is reasonably estimable. FIN No. 47 is effective for the company starting December 31, 2005. We do not believe the adoption of this standard will have a material impact on our financial position, results of operations or cash flows.

In December 2004, the FASB issued SFAS No. 123(R), Share-Based Payment. This standard will require compensation costs related to share-based payment transactions to be recognized in the financial statements. With limited exceptions, the amount of compensation cost will be measured based on the grant-date fair value of the equity or liability instruments issued. In addition, liability awards will be remeasured each reporting period. Compensation cost will be recognized over the period that an employee provides service in exchange for the award. This standard replaces SFAS No. 123 and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees, and applies to all awards granted, modified, repurchased or cancelled after July 1, 2005. In April 2005, the SEC amended the compliance date of SFAS No. 123(R) through an amendment of Regulation S-X. The new effective date for us is January 1, 2006. We are currently evaluating the provisions of this standard to determine the impact on our consolidated financial statements. It is, however, expected to reduce consolidated net income.

In December 2004, the FASB issued SFAS No. 153, Exchanges of Nonmonetary Assets. This standard amended APB Opinion No. 29, Accounting for Nonmonetary Transactions, to eliminate the exception from fair value measurement for nonmonetary exchanges of similar productive assets. This standard replaces this exception with a general exception from fair value measurement for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The provisions of SFAS No. 153 are effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. Our adoption of this standard did not have a material impact on the financial statements.

In November 2004, the FASB issued SFAS No. 151, Inventory Costs, to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material. This standard requires that such items be recognized as current-period charges. The standard also establishes the concept of normal capacity and requires the allocation of fixed production overhead to inventory based on the normal capacity of the production facilities. Any unallocated overhead must be recognized as an expense in the period incurred. This standard is effective for inventory costs incurred starting January 1, 2006. We do not believe the adoption of this standard will have a material impact on our financial position, results of operations or cash flows.

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**Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)**

**CAUTIONARY STATEMENTS FOR SAFE HARBOR PURPOSES**

This Management s Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements within the meaning of the federal securities laws. As a general matter, forward-looking statements are those focused upon future plans, objectives or performance as opposed to historical items and include statements of anticipated events or trends and expectations and beliefs relating to matters not historical in nature. Forward-looking statements are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control. These uncertainties and factors could cause our actual results to differ materially from those matters expressed in or implied by any forward-looking statements, although we believe our expectations reflected in those forward-looking statements are based upon reasonable assumptions. For this purpose, any statements contained herein that are not statements of historical fact should be deemed to be forward-looking statements.

We believe that the following factors, among others, could affect our future performance and cause our actual results to differ materially from those expressed or implied by forward-looking statements made in this quarterly report:

the cost, availability and quality of raw materials, including petroleum-based products;

our ability to increase the prices of our products in a competitive environment;

the effect of required principal and interest payments on our ability to fund capital expenditures and acquisitions and to meet operating needs;

the overall global economic environment and the overall demand for our products on a worldwide basis;

technology developments that affect longer-term trends for our products;

the extent to which we are successful in expanding our business in new and existing markets;

our ability to identify, complete and integrate acquisitions for profitable growth and operating efficiencies, especially our ability to integrate the acquisition of Noveon International;

our success at continuing to develop proprietary technology to meet or exceed new industry performance standards and individual customer expectations;

our ability to continue to reduce complexities and conversion costs and modify our cost structure to maintain and enhance our competitiveness;

our success in retaining and growing the business that we have with our largest customers;

the cost and availability of energy, including natural gas and electricity;

the effect of interest rate fluctuations on our interest expense;

the effects of fluctuations in currency exchange rates upon our reported results from international operations, together with non-currency risks of investing in and conducting significant operations in foreign countries, including those relating to political, social, economic and regulatory factors;

the extent to which we achieve market acceptance of our commercial development programs;

significant changes in government regulations affecting environmental compliance;

the ability to identify, understand and manage risks inherent in new markets in which we choose to expand; and

our ability to maintain operating continuity for those businesses identified as divestiture candidates.

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**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We operate manufacturing and blending facilities, laboratories and offices around the world and utilize fixed and variable rate debt to finance our global operations. As a result, we are subject to business risks inherent in non-U.S. activities, including political and economic uncertainties, import and export limitations, and market risks related to changes in interest rates and foreign currency exchange rates. We believe the political and economic risks related to our foreign operations are mitigated due to the stability of the countries in which our largest foreign operations are located.

In the normal course of business, we use derivative financial instruments including interest rate and commodity hedges and forward foreign currency exchange contracts to manage our market risks. Our objective in managing our exposure to changes in interest rates is to limit the impact of such changes on our earnings and cash flow. Our objective in managing the exposure to changes in foreign currency exchange rates is to reduce volatility on our earnings and cash flow associated with such changes. Our principal currency exposures are the euro, the pound sterling, the Japanese yen and certain Latin American currencies. Our objective in managing our exposure to changes in commodity prices is to reduce the volatility on earnings of utility expense. We do not hold derivatives for trading purposes.

We measure our market risk related to our holdings of financial instruments based on changes in interest rates, foreign currency rates and commodity prices utilizing a sensitivity analysis. The sensitivity analysis measures the potential loss in fair value, cash flow and earnings based on a hypothetical 10% change (increase and decrease) in interest, currency exchange rates and commodity prices. We use current market rates on our debt and derivative portfolios to perform the sensitivity analysis. Certain items such as lease contracts, insurance contracts and obligations for pension and other postretirement benefits are not included in the analysis.

Our primary interest rate exposures relate to our cash and short-term investments, fixed and variable rate debt and interest rate swaps. The calculation of potential loss in fair value is based on an immediate change in the net present values of our interest rate-sensitive exposures resulting from a 10% change in interest rates. The potential loss in cash flow and income before tax is based on the change in the net interest income/expense over a one-year period due to an immediate 10% change in rates. A hypothetical 10% increase in interest rates would have had a favorable impact and a hypothetical 10% decrease in interest rates would have had an unfavorable impact on fair values of $43.7 million in 2005. In addition, a hypothetical 10% increase in interest rates would have had an unfavorable impact and a hypothetical 10% decrease in interest rates would have had a favorable impact on cash flows and income before tax of $2.1 million in 2005 on an annualized basis.

Our primary currency rate exposures are to foreign-denominated debt, intercompany loans, cash and short-term investments and forward foreign currency exchange contracts. The calculation of potential loss in fair value is based on an immediate change in the U.S. dollar equivalent balances of our foreign currency exposures due to a 10% shift in exchange rates. The potential loss in cash flow and income before tax is based on the change in cash flow and income before tax over a one-year period resulting from an immediate 10% change in foreign currency exchange rates. A hypothetical 10% increase in foreign currency exchange rates would have had a favorable impact and a hypothetical 10% decrease in foreign currency exchange rates would have had an unfavorable impact on fair values of $9.1 million, on annualized cash flows of $22.9 million and on annualized income before tax of $8.5 million in 2005.

Our primary commodity hedge exposures relate to natural gas and electric utility expenses. The calculation of potential loss in fair value is based on an immediate change in the U.S. dollar equivalent balances of our commodity exposures due to a 10% shift in the underlying commodity prices. The potential loss in cash flow and income before tax is based on the change in cash flow and income before tax over a one-year period resulting from an immediate 10% change in commodity prices. A hypothetical 10% increase in commodity prices would have had a favorable impact and a hypothetical 10% decrease in commodity prices would have had an unfavorable impact on fair values of $0.9 million and on annualized cash flows and income before tax of $0.9 million.

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**Item 4. Controls and Procedures**

We evaluated, under the supervision and with the participation of our chief executive officer and chief financial officer, the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of September 30, 2005. Based on that evaluation, our chief executive officer and chief financial officer concluded that, as of September 30, 2005, our disclosure controls and procedures were effective in timely alerting them to material information relating to Lubrizol and our consolidated subsidiaries required to be included in our periodic SEC filings. There were no significant changes in our internal control over financial reporting that occurred during the third quarter of 2005 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

In the third quarter of 2005, we were notified by the Seattle office of the U.S. Environmental Protection Agency (EPA) that it is proposing a penalty against the company in connection with a small release of ammonia that occurred at our Specialty Chemicals Kalama, Washington plant in May 2005. The EPA s Seattle office has proposed a penalty of approximately $0.7 million, which we believe is excessive under the circumstances. We currently are discussing those circumstances with the regulators. No enforcement proceeding has been commenced at this time.

The patent infringement suit filed against the company by Afton Chemical Company in federal court in Virginia in the second quarter of 2005 was dismissed with finality on October 27, 2005. We incurred no liability.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) On July 18, 2005, we issued 62 common shares in transactions exempt from registration under the Securities Act of 1939 pursuant to Regulation S. We issued the common shares under an employee benefit plan to two employees of a wholly owned Canadian subsidiary of the company.

On August 1, 2005, we issued 5,120 common shares in private placement transactions exempt from registration under the Securities Act of 1933 pursuant to Section 4(2) of that Act. We issued the common shares to two former officers under deferred compensation plans for officers.

On September 1, 2005, we issued 282 common shares in private placement transactions exempt from registration under the Securities Act of 1933 pursuant to Section 4(2) of that Act. We issued the common shares to two former officers under a deferred compensation plan for officers.

(c) The following table provides information regarding the company s purchases of its common shares during the third quarter.

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**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds (continued)**

| Period | (a) Total Number of Shares (or Units) Purchased[1] | (b) Average Price Paid per Share (or Unit) | (c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet be Purchased Under the Plans or Programs |
|---|---|---|---|---|
| Month #1 (July 1, 2005 through July 31, 2005) | 17,941 Shares | $ 43.93 | N/A | N/A |
| Month #2 (August 1, 2005 through August 31, 2005) | 8,002 Shares | $ 42.54 | N/A | N/A |
| Month #3 (September 1, 2005 through September 30, 2005) | 10,942 Shares | $ 41.29 | N/A | N/A |
| Total | 36,885 Shares | | | |

[1] This column represents common shares that were purchased by the company pursuant to:

(a) our option plan, whereby participants exchange already owned shares to us to pay for the exercise price of an option or whereby we withhold shares upon the exercise of an option to pay the withholding taxes on behalf of the employee.

(b) our deferred compensation plans, whereby we withhold shares upon a distribution to pay the withholding taxes on behalf of the employee.

**Item 6. Exhibits**

31.1 Rule 13a-14(a) Certification of the Chief Executive Officer, as created by Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Rule 13a-14(a) Certification of the Chief Financial Officer, as created by Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 Certification of the Chief Executive Officer and Chief Financial Officer of The Lubrizol Corporation pursuant to 18 U.S.C. Section 1350, as created by Section 906 of the Sarbanes-Oxley Act.

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE LUBRIZOL CORPORATION

/s/ W. Scott Emerick
W. Scott Emerick
Chief Accounting Officer and Duly Authorized
Signatory of The Lubrizol Corporation

Date: November 3, 2005