

HALL MATTHEW D  
Form 4  
February 28, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
HALL MATTHEW D

(Last) (First) (Middle)

121 SOUTH 13TH STREET, SUITE 201

(Street)

LINCOLN, NE 68508

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
NELNET INC [NNI]

3. Date of Earliest Transaction (Month/Day/Year)  
02/16/2005

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Executive Director

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount or Price		
Class A Common Stock	02/16/2005		S <sup>(1)</sup>		8,500 D \$ 33.53	167,595 <sup>(2)</sup>	D
Class A Common Stock	02/16/2005		S <sup>(1)</sup>		300 D \$ 33.56	167,295 <sup>(2)</sup>	D
Class A Common Stock	02/16/2005		S <sup>(1)</sup>		200 D \$ 33.6	167,095 <sup>(2)</sup>	D
Class A Common	02/16/2005		S <sup>(1)</sup>		500 D \$ 33.72	166,595 <sup>(2)</sup>	D

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Stock								
Class A Common Stock	02/17/2005		S <sup>(1)</sup>	1,000	D	\$ 33.53	165,595 <sup>(2)</sup>	D
Class A Common Stock	02/17/2005		S <sup>(1)</sup>	1,500	D	\$ 33.56	164,095 <sup>(2)</sup>	D
Class A Common Stock	02/25/2005		S <sup>(1)</sup>	10,500	D	\$ 33.53	153,595 <sup>(2)</sup>	D
Class A Common Stock	02/25/2005		S <sup>(1)</sup>	3,600	D	\$ 33.55	149,995 <sup>(2)</sup>	D
Class A Common Stock	02/25/2005		S <sup>(1)</sup>	1,000	D	\$ 33.59	148,995 <sup>(2)</sup>	D
Class A Common Stock	02/25/2005		S <sup>(1)</sup>	7,000	D	\$ 33.6	141,995 <sup>(2)</sup>	D
Class A Common Stock	02/25/2005		S <sup>(1)</sup>	400	D	\$ 33.61	141,595 <sup>(2)</sup>	D
Class A Common Stock	02/25/2005		S <sup>(1)</sup>	100	D	\$ 33.62	141,495 <sup>(2)</sup>	D
Class A Common Stock	02/25/2005		S <sup>(1)</sup>	400	D	\$ 33.63	141,095 <sup>(2)</sup>	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Price of Derivative Security (Instr. 5)	9. Number of Derivative Securities Beneficially Owned Following Reported Transaction (Instr. 6)
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(Instr. 3,  
4, and 5)

Code	V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount
							or Number of Shares

## Reporting Owners

**Reporting Owner Name / Address**

**Relationships**

Director    10% Owner    Officer    Other

HALL MATTHEW D  
121 SOUTH 13TH STREET, SUITE 201  
LINCOLN, NE 68508

Executive Director

## Signatures

/William J. Munn, Attorney-in-Fact for Matthew D.  
Hall/

02/28/2005

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The sales reported in this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person on May 3, 2004.
- (2) These shares include 1,194 shares of Class A Common Stock which the reporting person has acquired from the issuer's Employee Stock Purchase Plan since his last filing.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.