UNIVEST CORP OF PENNSYLVANIA
Form 10-Q
November 07, 2014
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2014.
or
¨ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to .
Commission File Number: 0-7617

UNIVEST CORPORATION OF PENNSYLVANIA
(Exact name of registrant as specified in its charter)

Pennsylvania	23-1886144
(State or other jurisdiction of incorporation or organization)	(IRS Employer Identification No.)

14 North Main Street, Souderton, Pennsylvania 18964
(Address of principal executive offices)(Zip Code)
Registrant's telephone number, including area code: (215) 721-2400
Not applicable
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ¨
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No ¨
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ¨	Accelerated filer x
Non-accelerated filer ¨ (Do not check if a smaller reporting company)	Smaller reporting company ¨

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ¨ No x
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, $5 par value	16,214,805
(Title of Class)	(Number of shares outstanding at October 31, 2014)

Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES
INDEX

		Page Number
Part I.	Financial Information:	
Item 1.	Financial Statements (Unaudited)	
	Consolidated Balance Sheets at September 30, 2014 and December 31, 2013	2
	Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2014 and 2013	3
	Consolidated Statements of Comprehensive Income for the Three and Nine Months Ended September 30, 2014 and 2013	4
	Consolidated Statements of Changes in Shareholders' Equity for the Nine Months Ended September 30, 2014 and 2013	5
	Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2014 and 2013	6
	Notes to Consolidated Financial Statements	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	34
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	52
Item 4.	Controls and Procedures	52
Part II.	Other Information	
Item 1.	Legal Proceedings	52
Item 1A.	Risk Factors	52
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	53
Item 3.	Defaults Upon Senior Securities	53
Item 4.	Mine Safety Disclosures	53
Item 5.	Other Information	53
Item 6.	Exhibits	54

Signatures 55

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
UNIVEST CORPORATION OF PENNSYLVANIA
CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except share data)	(UNAUDITED) At September 30, 2014	At December 31, 2013
ASSETS		
Cash and due from banks	$29,667	$32,646
Interest-earning deposits with other banks	38,741	36,523
Investment securities held-to-maturity (fair value $57,101 and $66,853 at September 30, 2014 and December 31, 2013, respectively)	56,476	66,003
Investment securities available-for-sale	304,302	336,281
Loans held for sale	2,156	2,267
Loans and leases held for investment	1,597,736	1,541,484
Less: Reserve for loan and lease losses	(21,762)	(24,494)
Net loans and leases held for investment	1,575,974	1,516,990
Premises and equipment, net	35,532	34,129
Goodwill	67,717	57,517
Other intangibles, net of accumulated amortization and fair value adjustments of $10,969 and $10,300 at September 30, 2014 and December 31, 2013, respectively	12,625	8,178
Bank owned life insurance	61,804	60,637
Accrued interest receivable and other assets	37,202	40,388
Total assets	$2,222,196	$2,191,559
LIABILITIES		
Noninterest-bearing deposits	$436,189	$411,714
Interest-bearing deposits:		
Demand deposits	633,750	625,845
Savings deposits	529,028	536,150
Time deposits	261,176	270,789
Total deposits	1,860,143	1,844,498
Customer repurchase agreements	38,005	37,256
Accrued interest payable and other liabilities	34,234	29,299
Total liabilities	1,932,382	1,911,053
SHAREHOLDERS' EQUITY		
Common stock, $5 par value: 48,000,000 shares authorized at September 30, 2014 and December 31, 2013; 18,266,404 shares issued at September 30, 2014 and December 31, 2013; 16,220,249 and 16,287,812 shares outstanding at September 30, 2014 and December 31, 2013, respectively	91,332	91,332
Additional paid-in capital	62,634	62,417
Retained earnings	179,903	172,602
Accumulated other comprehensive loss, net of tax benefit	(6,901)	(9,955)
Treasury stock, at cost; 2,046,155 and 1,978,592 shares at September 30, 2014 and December 31, 2013, respectively	(37,154)	(35,890)
Total shareholders' equity	289,814	280,506
Total liabilities and shareholders' equity	$2,222,196	$2,191,559

Note: See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
(Dollars in thousands, except per share data)	2014	2013	2014	2013
Interest income				
Interest and fees on loans and leases:				
Taxable	$15,921	$15,793	$46,916	$47,544
Exempt from federal income taxes	1,433	1,215	4,177	3,459
Total interest and fees on loans and leases	17,354	17,008	51,093	51,003
Interest and dividends on investment securities:				
Taxable	963	1,391	3,025	4,195
Exempt from federal income taxes	884	1,033	2,723	3,103
Other interest income	18	25	49	106
Total interest income	19,219	19,457	56,890	58,407
Interest expense				
Interest on deposits	971	1,119	2,932	3,514
Interest on short-term borrowings	7	8	25	40
Interest on long-term borrowings	—	11	—	483
Total interest expense	978	1,138	2,957	4,037
Net interest income	18,241	18,319	53,933	54,370
Provision for loan and lease losses	233	4,094	2,959	9,614
Net interest income after provision for loan and lease losses	18,008	14,225	50,974	44,756
Noninterest income				
Trust fee income	1,862	1,736	5,692	5,249
Service charges on deposit accounts	1,073	1,149	3,134	3,333
Investment advisory commission and fee income	3,086	1,740	9,144	5,654
Insurance commission and fee income	2,881	2,309	8,647	7,223
Other service fee income	1,767	1,929	5,471	5,454
Bank owned life insurance income	346	1,555	1,167	2,472
Net gain on sales of investment securities	—	1,426	557	2,950
Net gain on mortgage banking activities	616	935	1,484	4,047
Net gain on sales of other real estate owned	195	198	195	450
Loss on termination of interest rate swap	—	—	—	(1,866)
Other	684	225	1,084	702
Total noninterest income	12,510	13,202	36,575	35,668
Noninterest expense				
Salaries and benefits	11,035	9,761	31,948	28,980
Commissions	2,200	2,026	5,585	6,529
Net occupancy	1,689	1,472	5,130	4,279
Equipment	1,426	1,225	4,170	3,619
Professional fees	744	764	2,399	2,340
Marketing and advertising	391	570	1,333	1,432
Deposit insurance premiums	386	381	1,162	1,173
Intangible expenses (income)	352	275	1,762	(199)
Acquisition-related costs	180	7	739	34
Restructuring and integration charges	8	(5)	8	534

Other	3,608	3,512	10,456	10,789
Total noninterest expense	22,019	19,988	64,692	59,510
Income before income taxes	8,499	7,439	22,857	20,914
Income taxes	2,264	1,400	5,816	4,647
Net income	$6,235	$6,039	$17,041	$16,267
Net income per share:				
Basic	$0.38	$0.36	$1.05	$0.97
Diluted	0.38	0.36	1.04	0.97
Dividends declared	0.20	0.20	0.60	0.60

Note: See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)

(Dollars in thousands)	Three Months Ended September 30,					
	2014			2013		
	Before Tax Amount	Tax Expense (Benefit)	Net of Tax Amount	Before Tax Amount	Tax Expense (Benefit)	Net of Tax Amount
Income	$8,499	$2,264	$6,235	$7,439	$1,400	$6,039
Other comprehensive income:						
Net unrealized (losses) gains on available-for-sale investment securities:						
Net unrealized holding (losses) gains arising during the period	(486)	(170)	(316)	442	155	287
Less: reclassification adjustment for net gains on sales realized in net income	—	—	—	(1,426)	(499)	(927)
Total net unrealized losses on available-for-sale investment securities	(486)	(170)	(316)	(984)	(344)	(640)
Defined benefit pension plans:						
Less: amortization of net actuarial loss included in net periodic pension costs	168	59	109	320	112	208
Less: accretion of prior service cost included in net periodic pension costs	(72)	(26)	(46)	(64)	(22)	(42)
Total defined benefit pension plans	96	33	63	256	90	166
Other comprehensive loss	(390)	(137)	(253)	(728)	(254)	(474)
Total comprehensive income	$8,109	$2,127	$5,982	$6,711	$1,146	$5,565

(Dollars in thousands)	Nine Months Ended September 30,					
	2014			2013		
	Before Tax Amount	Tax Expense (Benefit)	Net of Tax Amount	Before Tax Amount	Tax Expense (Benefit)	Net of Tax Amount
Income	$22,857	$5,816	$17,041	$20,914	$4,647	$16,267
Other comprehensive income:						
Net unrealized gains (losses) on available-for-sale investment securities:						
Net unrealized holding gains (losses) arising during the period	4,972	1,741	3,231	(10,163)	(3,557)	(6,606)
Less: reclassification adjustment for net gains on sales realized in net income	(557)	(195)	(362)	(2,950)	(1,032)	(1,918)
Total net unrealized gains (losses) on available-for-sale investment securities	4,415	1,546	2,869	(13,113)	(4,589)	(8,524)
Cash flow hedge derivative:						
Net change in fair value of interest rate swap	—	—	—	43	15	28
Less: reclassification adjustment for loss on termination of interest rate swap realized in net income	—	—	—	1,866	653	1,213
Total cash flow hedge derivative	—	—	—	1,909	668	1,241
Defined benefit pension plans:						

Less: amortization of net actuarial loss included in net periodic pension costs	499	175	324	961	336	625
Less: accretion of prior service cost included in net periodic pension costs	(216)	(77)	(139)	(191)	(66)	(125)
Total defined benefit pension plans	283	98	185	770	270	500
Other comprehensive income (loss)	4,698	1,644	3,054	(10,434)	(3,651)	(6,783)
Total comprehensive income	$27,555	$7,460	$20,095	$10,480	$996	$9,484

Note: See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(Unaudited)

(Dollars in thousands, except share and per share data)	Common Shares Outstanding	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Treasury Stock	Total
Nine Months Ended September 30, 2014							
Balance at December 31, 2013	16,287,812	$91,332	$62,417	$172,602	$ (9,955)	$(35,890)	$280,506
Net income	—	—	—	17,041	—	—	17,041
Other comprehensive income, net of income tax	—	—	—	—	3,054	—	3,054
Cash dividends declared ($0.60 per share)	—	—	—	(9,740)	—	—	(9,740)
Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs	96,129	—	30	—	—	1,892	1,922
Exercise of stock options	9,500	—	11	—	—	173	184
Repurchase of cancelled restricted stock awards	(43,452)	—	735	—	—	(735)	—
Stock-based compensation	—	—	792	—	—	—	792
Net tax deficiency on stock-based compensation	—	—	(2)	—	—	—	(2)
Purchases of treasury stock	(204,044)	—	—	—	—	(3,943)	(3,943)
Restricted stock awards granted	74,304	—	(1,349)	—	—	1,349	—
Balance at September 30, 2014	16,220,249	$91,332	$62,634	$179,903	$ (6,901)	$(37,154)	$289,814

(Dollars in thousands, except share and per share data)	Common Shares Outstanding	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total
Nine Months Ended September 30, 2013							
Balance at December 31, 2012	16,770,232	$91,332	$62,101	$164,823	$ (6,920)	$(27,059)	$284,277
Net income	—	—	—	16,267	—	—	16,267
Other comprehensive loss, net of income tax benefit	—	—	—	—	(6,783)	—	(6,783)
Cash dividends declared ($0.60 per share)	—	—	—	(10,029)	—	—	(10,029)
Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs	105,263	—	9	(32)	—	1,915	1,892
Repurchase of cancelled restricted stock awards	(29,533)	—	519	—	—	(519)	—
Stock-based compensation	—	—	616	—	—	—	616
Net tax deficiency on stock-based compensation	—	—	(11)	—	—	—	(11)
Purchases of treasury stock	(627,406)	—	—	—	—	(11,475)	(11,475)

Restricted stock awards granted	70,041	—	(1,174)	(92)	—	1,266	—
Balance at September 30, 2013	16,288,597	$91,332	$62,060	$170,937	$ (13,703)	$(35,872)	$274,754

Note: See accompanying notes to the unaudited consolidated financial statements.

5

Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	Nine Months Ended September 30,	
(Dollars in thousands)	2014	2013
Cash flows from operating activities:		
Net income	$17,041	$16,267
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	2,959	9,614
Depreciation of premises and equipment	2,288	2,196
Net gain on sales of investment securities	(557)	(2,950)
Net gain on mortgage banking activities	(1,484)	(4,047)
Net gain on sales of other real estate owned	(195)	(450)
Loss on termination of interest rate swap	—	1,866
Bank owned life insurance income	(1,167)	(2,472)
Stock-based compensation	792	616
Intangible expenses (income)	1,762	(199)
Other adjustments to reconcile net income to cash provided by operating activities	819	207
Originations of loans held for sale	(86,457)	(233,408)
Proceeds from the sale of loans held for sale	87,827	239,501
Contributions to pension and other postretirement benefit plans	(159)	(2,090)
Decrease (increase) in accrued interest receivable and other assets	1,359	(991)
(Decrease) increase in accrued interest payable and other liabilities	(2,221)	5,681
Net cash provided by operating activities	22,607	29,341
Cash flows from investing activities:		
Net cash paid due to acquisitions	(9,260)	(2,170)
Net capital expenditures	(3,158)	(2,777)
Proceeds from maturities and calls of securities held-to-maturity	9,000	—
Proceeds from maturities and calls of securities available-for-sale	47,175	33,503
Proceeds from sales of securities available-for-sale	30,286	58,148
Purchases of investment securities available-for-sale	(41,320)	(66,959)
Proceeds from sale of credit card portfolio	8,943	—
Net increase in loans and leases	(70,344)	(57,137)
Net (increase) decrease in interest-earning deposits	(2,101)	14,739
Proceeds from sales of other real estate owned	891	4,183
Net cash used in investing activities	(29,888)	(18,470)
Cash flows from financing activities:		
Net increase in deposits	15,645	24,033
Net increase (decrease) in short-term borrowings	248	(49,549)
Repayment of subordinated debt	—	(375)
Payment for repurchase of trust preferred securities	—	(20,619)
Purchases of treasury stock	(3,943)	(11,475)
Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs	1,922	1,892
Proceeds from exercise of stock options	184	—
Cash dividends paid	(9,754)	(6,693)
Net cash provided by (used in) financing activities	4,302	(62,786)
Net decrease in cash and due from banks	(2,979)	(51,915)

Cash and due from banks at beginning of year	32,646	98,399
Cash and due from banks at end of period	$29,667	$46,484
Supplemental disclosures of cash flow information:		
Cash paid for interest	$3,122	$4,801
Cash paid for income taxes, net of refunds received	5,188	4,336
Non cash transactions:		
Transfer of loans to other real estate owned	$—	$3,526
Transfer of loans to loans held for sale	8,926	—
Contingent consideration recorded as goodwill	6,105	454

Note: See accompanying notes to the unaudited consolidated financial statements.

UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES
Notes to the Unaudited Consolidated Financial Statements
Note 1. Summary of Significant Accounting Policies
Principles of Consolidation and Basis of Presentation
The accompanying unaudited consolidated financial statements include the accounts of Univest Corporation of Pennsylvania (the Corporation) and its wholly owned subsidiaries; the Corporation's primary subsidiary is Univest Bank and Trust Co. (the Bank). All significant intercompany balances and transactions have been eliminated in consolidation. The unaudited interim consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) have been condensed or omitted pursuant to such rules and regulations for interim financial information. The accompanying unaudited consolidated financial statements reflect all adjustments which are of a normal recurring nature and are, in the opinion of management, necessary for a fair presentation of the financial statements for the interim periods presented. Certain prior period amounts have been reclassified to conform to the current-year presentation. Operating results for the nine-month period ended September 30, 2014 are not necessarily indicative of the results that may be expected for the year ended December 31, 2014. It is suggested that these unaudited consolidated financial statements be read in conjunction with the audited financial statements and the notes thereto included in the registrant's Annual Report on Form 10-K for the year ended December 31, 2013, which was filed with the SEC on March 4, 2014.
Use of Estimates
The preparation of the unaudited consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes include fair value measurement of investment securities available-for-sale and assessment for impairment of certain investment securities, reserve for loan and lease losses, valuation of goodwill and other intangible assets, mortgage servicing rights, deferred tax assets and liabilities, benefit plans and stock-based compensation expense.
Recent Accounting Pronouncements
In May 2014, the Financial Accounting Standards Board (FASB) issued an Accounting Standards Update (ASU) regarding revenue from contracts with customers which clarifies the principles for recognizing revenue and develops a common standard for U.S. GAAP and International Financial Reporting Standards. The ASU establishes a core principle that would require an entity to identify the contract(s) with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract and recognize revenue when (or as) the entity satisfies a performance obligation. The ASU provides for improved disclosure requirements that require entities to disclose sufficient information that enables users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. This guidance is effective for fiscal years and interim periods within those years beginning after December 15, 2016, or January 1, 2017 for the Corporation. The Corporation is in the process of evaluating the impact of the adoption of this guidance on its financial statements; however, it is anticipated the impact will be only related to timing.
In January 2014, the FASB issued an ASU regarding reclassification of residential real estate collateralized consumer mortgage loans upon foreclosure. The ASU clarifies that when an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable

jurisdiction. The ASU was issued to eliminate diversity in practice on this topic. The amendment is effective for fiscal years and interim periods within those years beginning after December 15, 2014, or January 1, 2015 for the Corporation. The Corporation does not anticipate the adoption of this guidance will have a material impact on its financial statements but will result in expanded disclosures effective March 31, 2015.

Table of Contents

Note 2. Acquisitions

Sterner Insurance Associates

On July 1, 2014, the Corporation and its insurance subsidiary, Univest Insurance, completed the acquisition of Sterner Insurance Associates, a full service firm providing insurance and consultative risk management solutions to individuals and businesses throughout the Lehigh Valley, Berks, Bucks and Montgomery counties.

The Corporation paid $3.9 million in cash and assumed liabilities of $940 thousand at closing with additional contingent consideration to be paid in annual installments over the three-year period ending June 30, 2017, based on the achievement of certain levels of revenue growth and EBITDA (earnings before interest, taxes, depreciation and amortization). At the acquisition date, the Corporation recorded the estimated fair value of the contingent consideration of $635 thousand in other liabilities. The potential cash payments that could result from the contingent consideration arrangement range from $0 to a maximum of $5.7 million cumulative over the next three years. As a result of the Sterner Insurance acquisition, the Corporation recorded goodwill of $3.4 million (inclusive of the contingent consideration) and customer related intangibles of $1.6 million. The goodwill is expected to be deductible for tax purposes. The customer related intangibles are being amortized over nine years using the sum-of-the-years-digits amortization method.

Valley Green Bank

On June 17, 2014, the Corporation, the Bank and Valley Green Bank (Valley Green) entered into an Agreement and Plan of Merger (Merger Agreement) pursuant to which Valley Green will be merged with and into the Bank in an all-stock transaction with an aggregate value of approximately $76 million. Headquartered in the Mt. Airy neighborhood of Philadelphia, Pennsylvania, Valley Green had approximately $390 million in assets, $349 million in loans, and $353 million in deposits at June 30, 2014 and operates three full-service banking offices and two loan production offices in the greater Philadelphia marketplace.

Under the terms of the Merger Agreement, Valley Green shareholders will receive shares of the Corporation’s common stock equal to $27.00 for each share of Valley Green stock outstanding, subject to certain adjustments depending upon the changes in the price of the Corporation’s common stock. The final exchange ratio will be based upon an average closing price of the Corporation’s common stock over the 20 consecutive trading day period ending on the day prior to the closing date.

With the assumption of Valley Green’s three branches and two loan production offices in the Philadelphia marketplace, the Corporation enters a new small business and consumer market and expands its existing lending network within southeastern Pennsylvania. Upon the closing, Valley Green will operate as a separate division of the Bank, under the Valley Green brand. The transaction is anticipated to be accretive to the Corporation’s earnings per share in the first combined year of operations.

The Merger Agreement has been approved by the Boards of Directors of the Corporation, the Bank and Valley Green and remains subject to approval by the shareholders of both companies, as well as their regulatory authorities. The transaction is expected to qualify as a tax-free reorganization for federal income tax purposes. The transaction is expected to close in the first quarter of 2015.

Girard Partners

On January 27, 2014, the Corporation completed the acquisition of Girard Partners, a registered investment advisory firm with more than $500 million in assets under management. The Corporation increased its assets under management to over $3.0 billion at the acquisition date and expanded its advisory capabilities.

The Corporation paid $5.4 million in cash at closing with additional contingent consideration to be paid in annual installments over the five-year period ending December 31, 2018, based on the achievement of certain levels of EBITDA. As of the effective date of the acquisition, January 1, 2014, the Corporation recorded the estimated fair value of the contingent consideration of $5.5 million in other liabilities. The potential cash payments that could result from the contingent consideration arrangement range from $0 to a maximum of $14.5 million cumulative over the next 5 years. As a result of the Girard Partners acquisition, the Corporation recorded goodwill of $6.8 million (inclusive of the contingent consideration) and customer related intangibles of $4.3 million. The goodwill is expected to be deductible for tax purposes. The customer related intangibles are being amortized over 9 years using the sum-of-the-years-digits amortization method.

8

Table of Contents

Note 3. Investment Securities

The following table shows the amortized cost and the estimated fair value of the held-to-maturity securities and available-for-sale securities at September 30, 2014 and December 31, 2013, by contractual maturity within each type:

(Dollars in thousands)	At September 30, 2014 Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	At December 31, 2013 Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities Held-to-Maturity								
Corporate bonds:								
Within 1 year	$15,150	$178	$—	$15,328	$11,148	$122	$—	$11,270
After 1 year to 5 years	41,326	507	(60)	41,773	54,855	992	(264)	55,583
	56,476	685	(60)	57,101	66,003	1,114	(264)	66,853
Total	$56,476	$685	$(60)	$57,101	$66,003	$1,114	$(264)	$66,853
Securities Available-for-Sale								
U.S. treasuries:								
After 1 year to 5 years	$4,971	$—	$(181)	$4,790	$—	$—	$—	$—
After 5 years to 10 years	—	—	—	—	4,966	—	(258)	4,708
	4,971	—	(181)	4,790	4,966	—	(258)	4,708
U.S. government corporations and agencies:								
Within 1 year	—	—	—	—	5,999	16	—	6,015
After 1 year to 5 years	123,207	48	(852)	122,403	112,989	114	(1,226)	111,877
After 5 years to 10 years	—	—	—	—	10,816	—	(560)	10,256
	123,207	48	(852)	122,403	129,804	130	(1,786)	128,148
State and political subdivisions:								
Within 1 year	600	2	—	602	1,564	13	—	1,577
After 1 year to 5 years	10,443	48	(18)	10,473	5,305	14	(29)	5,290
After 5 years to 10 years	49,641	1,658	(124)	51,175	41,974	710	(698)	41,986
Over 10 years	42,246	1,921	(10)	44,157	57,899	1,227	(322)	58,804
	102,930	3,629	(152)	106,407	106,742	1,964	(1,049)	107,657
Residential mortgage-backed securities:								
After 1 year to 5 years	5,096	—	(32)	5,064	—	—	—	—
After 5 years to 10 years	4,860	—	(85)	4,775	10,008	5	(53)	9,960
Over 10 years	3,681	45	(12)	3,714	25,721	20	(221)	25,520
	13,637	45	(129)	13,553	35,729	25	(274)	35,480
Collateralized mortgage obligations:								
After 1 year to 5 years	—	—	—	—	73	—	—	73
Over 10 years	6,580	18	(123)	6,475	7,341	40	(253)	7,128

	6,580	18	(123)	6,475	7,414	40	(253)	7,201
Corporate bonds:								
Within 1 year	4,998	34	—	5,032	—	—	—	—
After 1 year to 5 years	17,590	30	(235)	17,385	18,838	52	(411)	18,479
After 5 years to 10 years	20,943	4	(389)	20,558	16,474	4	(1,117)	15,361
	43,531	68	(624)	42,975	35,312	56	(1,528)	33,840
Money market mutual funds:								
No stated maturity	6,442	—	—	6,442	16,900	—	—	16,900
	6,442	—	—	6,442	16,900	—	—	16,900
Equity securities:								
No stated maturity	854	403	—	1,257	1,679	668	—	2,347
	854	403	—	1,257	1,679	668	—	2,347
Total	$302,152	$4,211	$(2,061)	$304,302	$338,546	$2,883	$(5,148)	$336,281

Table of Contents

Expected maturities may differ from contractual maturities because debt issuers may have the right to call or prepay obligations without call or prepayment penalties. Unrealized losses in investment securities at September 30, 2014 and December 31, 2013 do not represent other-than-temporary impairments.

Securities with a carrying value of $231.5 million and $271.1 million at September 30, 2014 and December 31, 2013, respectively, were pledged to secure public deposits and for other purposes as required by law.

The following table presents information related to sales of securities available-for-sale during the nine months ended September 30, 2014 and 2013:

	Nine Months Ended September 30,	
(Dollars in thousands)	2014	2013
Securities available-for-sale:		
Proceeds from sales	$30,286	$58,148
Gross realized gains on sales	557	2,957
Gross realized losses on sales	—	7
Tax expense related to net realized gains on sales	195	1,032

Management evaluates debt securities, which are comprised of U.S. government, government sponsored agencies, municipalities, corporate bonds and other issuers, for other-than-temporary impairment by considering the current economic conditions, the length of time and the extent to which the fair value has been less than cost, interest rates and the bond rating of each security. All of the debt securities are rated as investment grade and management believes that it will not incur any losses. The unrealized losses on the Corporation’s investments in debt securities are temporary in nature since they are primarily related to market interest rates and are not related to the underlying credit quality of the issuers within our investment portfolio. The Corporation does not have the intent to sell the debt securities and believes it is more likely than not, that it will not have to sell the securities before recovery of their cost basis. The Corporation did not recognize any other-than-temporary impairment charges on debt securities for the nine months ended September 30, 2014 and 2013.

At September 30, 2014 and December 31, 2013, there were no investments in any single non-federal issuer representing more than 10% of shareholders’ equity.

Table of Contents

The following table shows the fair value of securities that were in an unrealized loss position at September 30, 2014 and December 31, 2013 by the length of time those securities were in a continuous loss position:

	Less than Twelve Months		Twelve Months or Longer		Total	
(Dollars in thousands)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
At September 30, 2014						
Securities Held-to-Maturity						
Corporate bonds	$13,189	$(39)	$4,993	$(21)	$18,182	$(60)
Total	$13,189	$(39)	$4,993	$(21)	$18,182	$(60)
Securities Available-for-Sale						
U.S. treasuries	$—	$—	$4,790	$(181)	$4,790	$(181)
U.S. government corporations and agencies	19,948	(52)	77,353	(800)	97,301	(852)
State and political subdivisions	1,883	(4)	11,146	(148)	13,029	(152)
Residential mortgage-backed securities	12,391	(129)	—	—	12,391	(129)
Collateralized mortgage obligations	—	—	3,807	(123)	3,807	(123)
Corporate bonds	17,407	(233)	15,775	(391)	33,182	(624)
Total	$51,629	$(418)	$112,871	$(1,643)	$164,500	$(2,061)
At December 31, 2013						
Securities Held-to-Maturity						
Corporate bonds	$19,942	$(264)	$—	$—	$19,942	$(264)
Total	$19,942	$(264)	$—	$—	$19,942	$(264)
Securities Available-for-Sale						
U.S. treasuries	$4,708	$(258)	$—	$—	$4,708	$(258)
U.S. government corporations and agencies	101,813	(1,786)	—	—	101,813	(1,786)
State and political subdivisions	30,233	(1,049)	—	—	30,233	(1,049)
Residential mortgage-backed securities	29,444	(274)	—	—	29,444	(274)
Collateralized mortgage obligations	4,091	(253)	—	—	4,091	(253)
Corporate bonds	26,557	(1,528)	—	—	26,557	(1,528)
Total	$196,846	$(5,148)	$—	$—	$196,846	$(5,148)

Note 4. Loans and Leases

Summary of Major Loan and Lease Categories

(Dollars in thousands)	At September 30, 2014	At December 31, 2013
Commercial, financial and agricultural	$438,556	$422,816
Real estate-commercial	637,904	600,353
Real estate-construction	75,254	90,493
Real estate-residential secured for business purpose	35,367	37,319
Real estate-residential secured for personal purpose	163,368	149,164
Real estate-home equity secured for personal purpose	105,191	95,345
Loans to individuals	30,144	40,000
Lease financings	111,952	105,994

Total loans and leases held for investment, net of deferred income	$1,597,736	$1,541,484
Unearned lease income, included in the above table	$(13,646)	$(14,439)
Net deferred costs, included in the above table	3,045	2,744
Overdraft deposits included in the above table	72	62

Overdraft deposits are re-classified as loans and are included in the total loans and leases on the balance sheet.

Table of Contents

Age Analysis of Past Due Loans and Leases

The following presents, by class of loans and leases, an aging of past due loans and leases, loans and leases which are current and the recorded investment in loans and leases 90 days or more past due which are accruing interest at September 30, 2014 and December 31, 2013:

(Dollars in thousands)	30-59 Days Past Due	60-89 Days Past Due	90 Days or more Past Due	Total Past Due	Current	Total Loans and Leases Held for Investment	Recorded Investment 90 Days or more Past Due and Accruing Interest
At September 30, 2014							
Commercial, financial and agricultural	$1,380	$872	$588	$2,840	$435,716	$438,556	$ —
Real estate—commercial real estate and construction:							
Commercial real estate	9,630	—	148	9,778	628,126	637,904	—
Construction	405	—	6,297	6,702	68,552	75,254	—
Real estate—residential and home equity:							
Residential secured for business purpose	224	18	668	910	34,457	35,367	—
Residential secured for personal purpose	377	424	101	902	162,466	163,368	41
Home equity secured for personal purpose	336	127	77	540	104,651	105,191	—
Loans to individuals	294	219	257	770	29,374	30,144	257
Lease financings	1,918	2,218	333	4,469	107,483	111,952	46
Total	$14,564	$3,878	$8,469	$26,911	$1,570,825	$1,597,736	$ 344
At December 31, 2013							
Commercial, financial and agricultural	$386	$922	$2,904	$4,212	$418,604	$422,816	$ 12
Real estate—commercial real estate and construction:							
Commercial real estate	148	262	4,932	5,342	595,011	600,353	—
Construction	—	—	8,742	8,742	81,751	90,493	—
Real estate—residential and home equity:							
Residential secured for business purpose	87	276	161	524	36,795	37,319	—
Residential secured for personal purpose	1,370	—	617	1,987	147,177	149,164	—
Home equity secured for personal purpose	278	97	100	475	94,870	95,345	23
Loans to individuals	445	193	319	957	39,043	40,000	319
Lease financings	2,182	455	389	3,026	102,968	105,994	59
Total	$4,896	$2,205	$18,164	$25,265	$1,516,219	$1,541,484	$ 413

Table of Contents

Non-Performing Loans and Leases

The following presents, by class of loans and leases, non-performing loans and leases at September 30, 2014 and December 31, 2013:

(Dollars in thousands)	At September 30, 2014				At December 31, 2013			
	Nonaccrual Loans and Leases*	Accruing Troubled Debt Restructured Loans and Lease Modifications	Loans and Leases 90 Days or more Past Due and Accruing Interest	Total Non-Performing Loans and Leases	Nonaccrual Loans and Leases*	Accruing Troubled Debt Restructured Loans and Lease Modifications	Loans and Leases 90 Days or more Past Due and Accruing Interest	Total Non-Performing Loans and Leases
Commercial, financial and agricultural	$5,050	$2,657	$—	$7,707	$4,253	$1,329	$12	$5,594
Real estate—commercial real estate and construction:								
Commercial real estate	4,482	2,806	—	7,288	8,091	4,271	—	12,362
Construction	7,570	—	—	7,570	9,159	2,307	—	11,466
Real estate—residential and home equity:								
Residential secured for business purpose	822	—	—	822	224	—	—	224
Residential secured for personal purpose	526	—	41	567	1,101	—	—	1,101
Home equity secured for personal purpose	77	—	—	77	77	—	23	100
Loans to individuals	—	—	257	257	—	36	319	355
Lease financings	287	—	46	333	330	—	59	389
Total	$18,814	$5,463	$344	$24,621	$23,235	$7,943	$413	$31,591

* Includes nonaccrual troubled debt restructured loans and lease modifications of $3.4 million and $1.6 million at September 30, 2014 and December 31, 2013, respectively.

Credit Quality Indicators

The following tables present by class, the recorded investment in loans and leases held for investment by credit quality indicator at September 30, 2014 and December 31, 2013.

The Corporation employs a ten (10) grade risk rating system related to the credit quality of commercial loans and residential real estate loans secured for a business purpose of which the first six categories are pass categories (credits not adversely rated). The following is a description of the internal risk ratings and the likelihood of loss related to each risk rating. Loans with risk ratings of one through five are reviewed based on the relationship dollar amount with the borrower: loans with a relationship total of $2.5 million or greater are reviewed quarterly; loans with a relationship balance of less than $2.5 million but greater than $500 thousand are reviewed annually based on the borrower's fiscal year; loans with a relationship balance of less than $500 thousand are reviewed only if the loan becomes 60 days or more past due. Loans with risk ratings of six are also reviewed based on the relationship dollar amount with the borrower: loans with a relationship balance of $2.0 million or greater are reviewed quarterly; loans with a relationship

balance of less than $2.0 million but greater than $500 thousand are reviewed annually; loans with a relationship balance of less than $500 thousand are reviewed only if the loan becomes 60 days or more past due. Loans with risk ratings of seven are reviewed at least quarterly, and as often as monthly, at management's discretion. Loans with risk ratings of eight through ten are reviewed monthly.

1. Cash Secured—No credit risk
2. Fully Secured—Negligible credit risk
3. Strong—Minimal credit risk
4. Satisfactory—Nominal credit risk
5. Acceptable—Moderate credit risk
6. Pre-Watch—Marginal, but stable credit risk
7. Special Mention—Potential weakness
8. Substandard—Well-defined weakness
9. Doubtful—Collection in-full improbable
10. Loss—Considered uncollectible

Table of Contents

Commercial Credit Exposure Credit Risk by Internally Assigned Grades

(Dollars in thousands)	Commercial, Financial and Agricultural	Real Estate—Commercial	Real Estate—Construction	Real Estate—Residential Secured for Business Purpose	Total
At September 30, 2014					
Grade:					
1. Cash secured/ 2. Fully secured	$4,511	$—	$851	$ —	$5,362
3. Strong	7,187	8,821	3,927	—	19,935
4. Satisfactory	26,274	28,667	8,834	343	64,118
5. Acceptable	291,646	419,615	48,889	24,094	784,244
6. Pre-watch	56,775	113,842	5,088	5,022	180,727
7. Special Mention	11,904	10,283	—	1,325	23,512
8. Substandard	40,259	56,676	7,665	4,583	109,183
9. Doubtful	—	—	—	—	—
10.Loss	—	—	—	—	—
Total	$438,556	$637,904	$75,254	$ 35,367	$1,187,081
At December 31, 2013					
Grade:					
1. Cash secured/ 2. Fully secured	$4,763	$2,014	$1,682	$ —	$8,459
3. Strong	6,051	8,515	4,300	—	18,866
4. Satisfactory	34,650	17,758	1,500	261	54,169
5. Acceptable	251,203	384,061	54,464	26,694	716,422
6. Pre-watch	84,201	113,181	16,084	5,884	219,350
7. Special Mention	10,095	19,445	—	1,841	31,381
8. Substandard	31,508	55,331	12,463	2,639	101,941
9. Doubtful	345	48	—	—	393
10.Loss	—	—	—	—	—
Total	$422,816	$600,353	$90,493	$ 37,319	$1,150,981

Credit Exposure—Real Estate—Residential Secured for Personal Purpose, Real Estate—Home Equity Secured for Personal Purpose, Loans to individuals, Lease Financing Credit Risk Profile by Payment Activity

The Corporation monitors the credit risk profile by payment activity for the following classifications of loans and leases: residential real estate loans secured for a personal purpose, home equity loans secured for a personal purpose, loans to individuals and lease financings. Nonperforming loans and leases are loans past due 90 days or more, loans and leases on nonaccrual of interest and troubled debt restructured loans and lease modifications. Performing loans and leases are reviewed only if the loan becomes 60 days or more past due. Nonperforming loans and leases are reviewed monthly. Performing loans and leases have a nominal to moderate risk of loss. Nonperforming loans and leases are loans or leases with a well-defined weakness and where collection in-full is improbable.

(Dollars in thousands)	Real Estate—Residential Secured for Personal Purpose	Real Estate—Home Equity Secured for Personal Purpose	Loans to Individuals	Lease Financing	Total
At September 30, 2014					
Performing	$ 162,801	$ 105,114	$29,887	$111,619	$409,421
Nonperforming	567	77	257	333	1,234
Total	$ 163,368	$ 105,191	$30,144	$111,952	$410,655
At December 31, 2013					
Performing	$ 148,063	$ 95,245	$39,645	$105,605	$388,558
Nonperforming	1,101	100	355	389	1,945
Total	$ 149,164	$ 95,345	$40,000	$105,994	$390,503

14

Table of Contents

Risks associated with lending activities include, among other things, the impact of changes in interest rates and economic conditions, which may adversely impact the ability of borrowers to repay outstanding loans, and impact the value of the associated collateral.

Commercial, financial and agricultural loans, commercial real estate loans, construction loans and residential real estate loans with a business purpose are generally perceived as having more risk of default than residential real estate loans with a personal purpose and consumer loans. These types of loans involve larger loan balances to a single borrower or groups of related borrowers. Commercial real estate loans may be affected to a greater extent than residential loans by adverse conditions in real estate markets or the economy because commercial real estate borrowers' ability to repay their loans depends on successful development of their properties and factors affecting residential real estate borrowers.

Commercial, financial and agricultural business loans are typically based on the borrowers' ability to repay the loans from the cash flow of their businesses. These loans may involve greater risk because the availability of funds to repay each loan depends substantially on the success of the business itself. In addition, the collateral securing the loans often depreciates over time, is difficult to appraise and liquidate and fluctuates in value based on the success of the business.

Risk of loss on a construction loan depends largely upon whether our initial estimate of the property's value at completion of construction equals or exceeds the cost of the property construction (including interest). During the construction phase, a number of factors can result in delays and cost overruns. If estimates of value are inaccurate or if actual construction costs exceed estimates, the value of the property securing the loan may be insufficient to ensure full repayment when completed through a permanent loan or by seizure of collateral. Included in real estate-construction is track development financing. Risk factors related to track development financing include the demand for residential housing and the real estate valuation market. When projects move slower than anticipated, the properties may have significantly lower values than when the original underwriting was completed, resulting in lower collateral values to support the loan. Extended time frames also cause the interest carrying cost for a project to be higher than the builder projected, negatively impacting the builder's profit and cash flow and, therefore, their ability to make principal and interest payments.

Commercial real estate loans and residential real estate loans with a business purpose secured by owner-occupied properties are dependent upon the successful operation of the borrower's business. If the operating company suffers difficulties in terms of sales volume and/or profitability, the borrower's ability to repay the loan may be impaired. Loans secured by properties where repayment is dependent upon payment of rent by third party tenants or the sale of the property may be impacted by loss of tenants, lower lease rates needed to attract new tenants or the inability to sell a completed project in a timely fashion and at a profit.

Commercial, financial and agricultural loans, commercial real estate loans, construction loans and residential real estate loans secured for a business purpose are more susceptible to a risk of loss during a downturn in the business cycle. The Corporation has strict underwriting, review, and monitoring procedures in place, however, these procedures cannot eliminate all of the risks related to these loans.

The Corporation focuses on both assessing the borrower's capacity and willingness to repay and on obtaining sufficient collateral. Commercial, financial and agricultural loans are generally secured by the borrower's assets and by personal guarantees. Commercial real estate and residential real estate loans secured for a business purpose are originated primarily within the Southeastern Pennsylvania market area at conservative loan-to-value ratios and often with a guarantee of the borrowers. Management closely monitors the composition and quality of the total commercial loan portfolio to ensure that any credit concentrations by borrower or industry are closely monitored.

The Corporation originates fixed-rate and adjustable-rate real estate-residential mortgage loans that are secured by the underlying 1- to 4-family residential properties for personal purposes. Credit risk exposure in this area of lending is minimized by the evaluation of the credit worthiness of the borrower, including debt-to-equity ratios, credit scores and adherence to underwriting policies that emphasize conservative loan-to-value ratios of generally no more than 80%. Residential mortgage loans granted in excess of the 80% loan-to-value ratio criterion are generally insured by private mortgage insurance.

In the real estate-home equity loan portfolio secured for a personal purpose, credit exposure is minimized by the evaluation of the creditworthiness of the borrower, including debt-to-equity ratios, credit scores and adherence to the

Corporation’s underwriting policies. Combined loan-to-value ratios are generally limited to 80%, but increased to 85% for the Corporation’s strongest profile borrower. Other credit considerations and compensating factors may warrant higher combined loan-to-value ratios.

15

Table of Contents

Credit risk for direct consumer loans is controlled by strict adherence to conservative underwriting standards that consider debt-to-income levels and the creditworthiness of the borrower and, if secured, collateral values. These loans are included within the portfolio of loans to individuals.

The primary risks that are involved with lease financing receivables are credit underwriting and borrower industry concentrations. The Corporation has strict underwriting, review, and monitoring procedures in place to mitigate this risk. Risk also lies in the residual value of the underlying equipment. Residual values are subject to judgments as to the value of the underlying equipment that can be affected by changes in economic and market conditions and the financial viability of the residual guarantors and insurers. To the extent not guaranteed or assumed by a third party, or otherwise insured against, the Corporation bears the risk of ownership of the leased assets. This includes the risk that the actual value of the leased assets at the end of the lease term will be less than the residual value. The Corporation greatly reduces this risk primarily by using $1.00 buyout leases, in which the entire cost of the leased equipment is included in the contractual payments, leaving no residual payment at the end of the lease terms.

Table of Contents

Reserve for Loan and Lease Losses and Recorded Investment in Loans and Leases

The following presents, by portfolio segment, a summary of the activity in the reserve for loan and lease losses, the balance in the reserve for loan and lease losses disaggregated on the basis of impairment method and the recorded investment in loans and leases disaggregated on the basis of impairment method for the three and nine months ended September 30, 2014 and 2013:

(Dollars in thousands)	Commercial, Financial and Agricultural	Real Estate—Commercial and Construction	Real Estate—Residential Secured for Business Purpose	Real Estate—Residential and Home Equity Secured for Personal Purpose	Loans to Individuals	Lease Financings	Unallocated	Total
Three Months Ended September 30, 2014								
Reserve for loan and lease losses:								
Beginning balance	$ 9,714	$ 9,263	$ 1,025	$ 1,248	$ 405	$ 1,101	$ 1,338	$ 24,094
Charge-offs	(968)	(1,570)	(26)	(18)	(169)	(106)	N/A	(2,857)
Recoveries	88	58	9	2	53	82	N/A	292
Provision (recovery of provision)	(1,219)	1,337	(48)	(54)	43	38	136	233
Ending balance	$ 7,615	$ 9,088	$ 960	$ 1,178	$ 332	$ 1,115	$ 1,474	$ 21,762
Three Months Ended September 30, 2013								
Reserve for loan and lease losses:								
Beginning balance	$ 11,395	$ 8,662	$ 586	$ 1,084	$ 693	$ 1,212	$ 1,086	$ 24,718
Charge-offs	(812)	(2,784)	(38)	(133)	(216)	(211)	N/A	(4,194)
Recoveries	85	—	1	2	60	69	N/A	217
(Recovery of provision) provision	(152)	2,542	682	249	169	198	406	4,094
Ending balance	$ 10,516	$ 8,420	$ 1,231	$ 1,202	$ 706	$ 1,268	$ 1,492	$ 24,835
Nine Months Ended September 30, 2014								
Reserve for loan and lease losses:								
Beginning balance	$ 9,789	$ 8,780	$ 1,062	$ 1,284	$ 694	$ 1,285	$ 1,600	$ 24,494
Charge-offs	(2,657)	(2,878)	(140)	(108)	(659)	(396)	N/A	(6,838)
Recoveries	197	428	57	29	212	224	N/A	1,147
Provision (recovery of	286	2,758	(19)	(27)	85	2	(126)	2,959

provision)								
Ending balance	$ 7,615	$ 9,088	$ 960	$ 1,178	$ 332	$ 1,115	$ 1,474	$ 21,762
Nine Months Ended September 30, 2013								
Reserve for loan and lease losses:								
Beginning balance	$ 11,594	$ 7,507	$ 639	$ 980	$ 679	$ 1,326	$ 2,021	$ 24,746
Charge-offs	(1,973)	(6,857)	(112)	(160)	(620)	(637)	N/A	(10,359)
Recoveries	172	48	9	5	172	428	N/A	834
Provision (recovery of provision)	723	7,722	695	377	475	151	(529)	9,614
Ending balance	$ 10,516	$ 8,420	$ 1,231	$ 1,202	$ 706	$ 1,268	$ 1,492	$ 24,835

N/A – Not applicable

17

Table of Contents

(Dollars in thousands)	Commercial, Financial and Agricultural	Real Estate—Commercial and Construction	Real Estate—Residential Secured for Business Purpose	Real Estate—Residential and Home Equity Secured for Personal Purpose	Loans to Individuals	Lease Financings	Unallocated	Total
At September 30, 2014								
Reserve for loan and lease losses:								
Ending balance: individually evaluated for impairment	$ 685	$ 27	$ 430	$ —	$ —	$ —	N/A	$ 1,142
Ending balance: collectively evaluated for impairment	6,930	9,061	530	1,178	332	1,115	1,474	20,620
Total ending balance	$ 7,615	$ 9,088	$ 960	$ 1,178	$ 332	$ 1,115	$ 1,474	$ 21,762
Loans and leases held for investment:								
Ending balance: individually evaluated for impairment	$ 18,214	$ 37,341	$ 2,921	$ 603	$ —	$ —		$ 59,079
Ending balance: collectively evaluated for impairment	420,342	675,817	32,446	267,956	30,144	111,952		1,538,657
Total ending balance	$ 438,556	$ 713,158	$ 35,367	$ 268,559	$ 30,144	$ 111,952		$ 1,597,736
At September 30, 2013								
Reserve for loan and lease losses:								
Ending balance: individually evaluated for impairment	$ 2,210	$ 111	$ 775	$ —	$ —	$ —	N/A	$ 3,096
Ending balance: collectively evaluated for impairment	8,306	8,309	456	1,202	706	1,268	1,492	21,739
Total ending balance	$ 10,516	$ 8,420	$ 1,231	$ 1,202	$ 706	$ 1,268	$ 1,492	$ 24,835
Loans and leases held for investment:								
Ending balance: individually evaluated for impairment	$ 14,029	$ 50,242	$ 1,776	$ 720	$ 37	$ —		$ 66,804
Ending balance: collectively evaluated for impairment	416,789	630,635	33,897	233,181	42,174	102,761		1,459,437
Total ending balance	$ 430,818	$ 680,877	$ 35,673	$ 233,901	$ 42,211	$ 102,761		$ 1,526,241

N/A – Not applicable

Table of Contents

Impaired Loans

The following presents, by class of loans, the recorded investment and unpaid principal balance of impaired loans, the amounts of the impaired loans for which there is not an allowance for credit losses and the amounts for which there is an allowance for credit losses at September 30, 2014 and December 31, 2013:

	At September 30, 2014			At December 31, 2013		
(Dollars in thousands)	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
Impaired loans with no related allowance recorded:						
Commercial, financial and agricultural	$14,777	$15,213		$10,890	$11,749	
Real estate—commercial real estate	27,430	28,545		28,883	35,700	
Real estate—construction	7,665	8,902		12,357	14,540	
Real estate—residential secured for business purpose	1,371	1,400		224	235	
Real estate—residential secured for personal purpose	526	547		131	131	
Real estate—home equity secured for personal purpose	77	77		77	77	
Loans to individuals	—	—		36	54	
Total impaired loans with no allowance recorded	$51,846	$54,684		$52,598	$62,486	
Impaired loans with an allowance recorded:						
Commercial, financial and agricultural	$3,437	$3,437	$685	$3,215	$3,272	$2,398
Real estate—commercial real estate	2,246	2,246	27	—	—	—
Real estate—residential secured for business purpose	1,550	1,550	430	1,550	1,550	501
Real estate—residential secured for personal purpose	—	—	—	970	976	64
Total impaired loans with an allowance recorded	$7,233	$7,233	$1,142	$5,735	$5,798	$2,963

	At September 30, 2014			At December 31, 2013		
(Dollars in thousands)	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
Total impaired loans:						
Commercial, financial and agricultural	$18,214	$18,650	$685	$14,105	$15,021	$2,398
Real estate—commercial real estate	29,676	30,791	27	28,883	35,700	—
Real estate—construction	7,665	8,902	—	12,357	14,540	—
Real estate—residential secured for business purpose	2,921	2,950	430	1,774	1,785	501
Real estate—residential secured for personal purpose	526	547	—	1,101	1,107	64
Real estate—home equity secured for personal purpose	77	77	—	77	77	—
Loans to individuals	—	—	—	36	54	—
Total impaired loans	$59,079	$61,917	$1,142	$58,333	$68,284	$2,963

Impaired loans includes nonaccrual loans and leases, accruing troubled debt restructured loans and lease modifications and other accruing impaired loans for which it is probable that not all principal and interest payments due will be collectible in accordance with the contractual terms. These loans are individually measured to determine the amount of potential impairment. The loans are reviewed for impairment based on the fair value of the collateral for collateral dependent loans and for certain loans based on discounted cash flows using the loans' initial effective interest rates. Impaired loans included other accruing impaired loans of $35.1 million and $27.5 million at September 30, 2014 and December 31, 2013, respectively. Specific reserves on other accruing impaired loans were $1.0 million and $1.6 million at September 30, 2014 and December 31, 2013, respectively.

Table of Contents

The following presents by class of loans, the average recorded investment in impaired loans and an analysis of interest on impaired loans. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. Therefore, interest income on accruing impaired loans is recognized using the accrual method.

	Three Months Ended September 30, 2014			Three Months Ended September 30, 2013		
(Dollars in thousands)	Average Recorded Investment	Interest Income Recognized*	Additional Interest Income That Would Have Been Recognized Under Original Terms	Average Recorded Investment	Interest Income Recognized*	Additional Interest Income That Would Have Been Recognized Under Original Terms
Commercial, financial and agricultural	$16,577	$150	$ 72	$5,971	$29	$ 70
Real estate—commercial real estate	26,531	281	82	22,789	171	150
Real estate—construction	9,982	20	116	14,544	25	184
Real estate—residential secured for business purpose	2,643	19	13	585	2	2
Real estate—residential secured for personal purpose	590	—	9	725	—	11
Real estate—home equity secured for personal purpose	84	—	1	—	—	—
Loans to individuals	1	—	—	37	1	—
Total	$56,408	$470	$ 293	$44,651	$228	$ 417

* There was no interest income recognized on a cash basis for nonaccrual loans for the three months ended September 30, 2014 and 2013; includes interest income recognized on the accrual method for accruing impaired loans of $470 thousand and $228 thousand for the three months ended September 30, 2014 and 2013, respectively.

	Nine Months Ended September 30, 2014			Nine Months Ended September 30, 2013		
(Dollars in thousands)	Average Recorded Investment	Interest Income Recognized*	Additional Interest Income That Would Have Been Recognized Under Original Terms	Average Recorded Investment	Interest Income Recognized*	Additional Interest Income That Would Have Been Recognized Under Original Terms
Commercial, financial and agricultural	$14,806	$401	$ 188	$3,985	$45	$ 132
Real estate—commercial real estate	25,734	816	248	23,138	473	566
Real estate—construction	11,499	103	363	15,291	81	553
Real estate—residential secured for business purpose	2,400	52	48	341	2	7
Real estate—residential secured for personal purpose	779	—	41	758	—	35
	82	—	3	2	—	—

Real estate—home equity secured for personal purpose						
Loans to individuals	5	—	—	41	3	—
Total	$55,305	$1,372	$ 891	$43,556	$604	$ 1,293

* Includes interest income recognized on a cash basis for nonaccrual loans of $23 thousand and $6 thousand for the nine months ended September 30, 2014 and 2013, respectively and interest income recognized on the accrual method for accruing impaired loans of $1.3 million and $598 thousand for the nine months ended September 30, 2014 and 2013, respectively.

Table of Contents

Troubled Debt Restructured Loans

The following presents, by class of loans, information regarding accruing and nonaccrual loans that were restructured:

(Dollars in thousands)	Three Months Ended September 30, 2014				Three Months Ended September 30, 2013			
	Number of Loans	Pre-Restructuring Outstanding Recorded Investment	Post-Restructuring Outstanding Recorded Investment	Related Allowance	Number of Loans	Pre-Restructuring Outstanding Recorded Investment	Post-Restructuring Outstanding Recorded Investment	Related Allowance
Accruing Troubled Debt Restructured Loans:								
Commercial, financial and agricultural	3	$ 1,424	$ 1,424	$ 132	—	$ —	$ —	$ —
Real estate—commercial real estate	1	1,000	1,000	—	3	1,569	1,569	—
Real estate—construction	—	—	—	—	1	459	459	—
Total	4	$ 2,424	$ 2,424	$ 132	4	$ 2,028	$ 2,028	$ —
Nonaccrual Troubled Debt Restructured Loans:								
Total	—	$ —	$ —	$ —	—	$ —	$ —	$ —

(Dollars in thousands)	Nine Months Ended September 30, 2014				Nine Months Ended September 30, 2013			
	Number of Loans	Pre-Restructuring Outstanding Recorded Investment	Post-Restructuring Outstanding Recorded Investment	Related Allowance	Number of Loans	Pre-Restructuring Outstanding Recorded Investment	Post-Restructuring Outstanding Recorded Investment	Related Allowance
Accruing Troubled Debt Restructured Loans:								
Commercial, financial and agricultural	3	$ 1,424	$ 1,424	$ 132	1	$ 1,000	$ 1,000	$ —
Real estate—commercial real estate	1	1,000	1,000	—	3	1,569	1,569	—
Real estate—construction	—	—	—	—	1	459	459	—
Total	4	$ 2,424	$ 2,424	$ 132	5	$ 3,028	$ 3,028	$ —
Nonaccrual Troubled Debt Restructured Loans:								
	1	$ 50	$ 50	$ —	—	$ —	$ —	$ —

Real estate—commercial real estate								
Real estate—residential secured for business purpose	2	688	688	—	—	—	—	—
Total	3	$ 738	$ 738	$ —	—	$ —	$ —	$ —

The Corporation grants concessions primarily related to extensions of interest-only payment periods and an occasional payment modification. These modifications typically are for a short-term basis up to one year. Our goal when restructuring a credit is to establish a reasonable period of time to provide cash flow relief to customers experiencing cash flow difficulties. Accruing troubled debt restructured loans are primarily comprised of loans on which interest is being accrued under the restructured terms, and the loans are current or less than ninety days past due.

21

Table of Contents

The following presents, by class of loans, information regarding the types of concessions granted on accruing and nonaccrual loans that were restructured during the three and nine months ended September 30, 2014 and 2013.

	Interest Only Term Extension		Temporary Payment Reduction		Interest Rate Reduction		Maturity Date Extension		Payments Suspended		Total Concessions Granted	
(Dollars in thousands)	No. of Loans	Amount	No. of Loans	Amount	No. of Loans	Amount	No. of Loans	Amount	No. of Loans	Amount	No. of Loans	Amount
Three Months Ended September 30, 2014												
Accruing Troubled Debt Restructured Loans:												
Commercial, financial and agricultural	—	$ —	—	$—	—	$—	2	$1,299	1	$125	3	$ 1,424
Real estate—commercial real estate	—	—	—	—	—	—	1	1,000	—	—	1	1,000
Total	—	$ —	—	$—	—	$—	3	$2,299	1	$125	4	$ 2,424
Nonaccrual Troubled Debt Restructured Loans:												
Total	—	$ —	—	$—	—	$—	—	$—	—	$—	—	$ —
Three Months Ended September 30, 2013												
Accruing Troubled Debt Restructured Loans:												
Real estate—commercial real estate	—	$ —	1	$756	—	$—	2	$813	—	$—	3	$ 1,569
Real estate—construction	—	—	—	—	—	—	1	459	—	—	1	459
Total	—	$ —	1	$756	—	$—	3	$1,272	—	$—	4	$ 2,028
Nonaccrual Troubled Debt Restructured Loans:												
Total	—	$ —	—	$—	—	$—	—	$—	—	$—	—	$ —
Nine Months Ended September 30, 2014												
Accruing Troubled Debt Restructured Loans:												

Commercial, financial and agricultural	—	$ —	—	$—	—	$—	2	$1,299	1	$125	3	$ 1,424
Real estate—commercial real estate	—	—	—	—	—	—	1	1,000	—	—	1	1,000
Total	—	$ —	—	$—	—	$—	3	$2,299	1	$125	4	$ 2,424
Nonaccrual Troubled Debt Restructured Loans:												
Real estate—commercial real estate	—	$ —	—	$—	1	$50	—	$—	—	$—	1	$ 50
Real estate—residential secured for business purpose	—	—	—	—	1	55	1	633	—	—	2	688
Total	—	$ —	—	$—	2	$105	1	$633	—	$—	3	$ 738
Nine Months Ended September 30, 2013												
Accruing Troubled Debt Restructured Loans:												
Commercial, financial and agricultural	1	$ 1,000	—	$—	—	$—	—	$—	—	$—	1	$ 1,000
Real estate—commercial real estate	—	—	1	756	—	—	2	813	—	—	3	1,569
Real estate—construction	—	—	—	—	—	—	1	459	—	—	1	459
Total	1	$ 1,000	1	$756	—	$—	3	$1,272	—	$—	5	$ 3,028
Nonaccrual Troubled Debt Restructured Loans:												
Total	—	$ —	—	$—	—	$—	—	$—	—	$—	—	$ —

22

Table of Contents

The following presents, by class of loans, information regarding accruing and nonaccrual troubled debt restructured loans, for which there were payment defaults within twelve months of the restructuring date:

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2014		2013		2014		2013	
(Dollars in thousands)	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment
Accruing Troubled Debt Restructured Loans:								
Commercial, financial and agricultural	—	$—	1	$1,000	—	$—	4	$1,230
Total	—	$—	1	$1,000	—	$—	4	$1,230
Nonaccrual Troubled Debt Restructured Loans:								
Total	—	$—	—	$—	—	$—	—	$—

Note 5. Mortgage Servicing Rights

The Corporation has originated mortgage servicing rights which are included in other intangible assets on the consolidated balance sheets. Mortgage servicing rights are amortized in proportion to, and over the period of, estimated net servicing income on a basis similar to the interest method and an accelerated amortization method for loan payoffs. Mortgage servicing rights are subject to impairment testing on a quarterly basis. The aggregate fair value of these rights was $7.3 million and $7.2 million at September 30, 2014 and December 31, 2013, respectively. The fair value of mortgage servicing rights was determined using a discount rate of 10.0% at September 30, 2014, and discount rates ranging from 5.0% to 10.0% at December 31, 2013.

Changes in the mortgage servicing rights balance are summarized as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
(Dollars in thousands)	2014	2013	2014	2013
Beginning of period	$5,378	$5,227	$5,519	$4,152
Servicing rights capitalized	365	544	724	2,183
Amortization of servicing rights	(561)	(287)	(1,068)	(1,099)
Changes in valuation allowance	243	—	250	248
End of period	$5,425	$5,484	$5,425	$5,484
Mortgage loans serviced for others	$779,701	$736,017	$779,701	$736,017

Activity in the valuation allowance for mortgage servicing rights was as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
(Dollars in thousands)	2014	2013	2014	2013
Valuation allowance, beginning of period	$(243)	$(249)	$(250)	$(497)
Additions	—	—	—	—
Reductions	243	—	250	248
Direct write-downs	—	—	—	—
Valuation allowance, end of period	$—	$(249)	$—	$(249)

Table of Contents

The estimated amortization expense of mortgage servicing rights for the remainder of 2014 and the succeeding fiscal years is as follows:

Year (Dollars in thousands)	Amount
Remainder of 2014	$206
2015	799
2016	693
2017	596
2018	511
Thereafter	2,620

Note 6. Income Taxes

At September 30, 2014 and December 31, 2013, the Corporation had no material unrecognized tax benefits, accrued interest or penalties. Penalties are recorded in noninterest expense in the year they are assessed and are treated as a non-deductible expense for tax purposes. Interest is recorded in noninterest expense in the year it is assessed and is treated as a deductible expense for tax purposes. At September 30, 2014, the Corporation's tax years 2011 through 2013 remain subject to federal examination as well as examination by state taxing jurisdictions.

Note 7. Retirement Plans and Other Postretirement Benefits

Substantially all employees who were hired before December 8, 2009 are covered by a noncontributory retirement plan. Employees hired on or after December 8, 2009 are not eligible to participate in the noncontributory retirement plan. The Corporation also provides supplemental executive retirement benefits, a portion of which is in excess of limits imposed on qualified plans by federal tax law. These plans are non-qualified benefit plans. Information on these plans are aggregated and reported under "Retirement Plans" within this footnote.

The Corporation also provides certain postretirement healthcare and life insurance benefits for retired employees. Information on these benefits is reported under "Other Postretirement Benefits" within this footnote.

The Corporation sponsors a Supplemental Non-Qualified Pension Plan which was established in 1981 prior to the existence of a 401(k) deferred salary savings plan, employee stock purchase plan and long-term incentive plans and therefore is not offered to new participants.

Information with respect to the Retirement Plans and Other Postretirement Benefits follows:

Components of net periodic benefit cost (income) were as follows:

	Three Months Ended September 30,			
	2014	2013	2014	2013
(Dollars in thousands)	Retirement Plans		Other Post Retirement Benefits	
Service cost	$137	$155	$19	$23
Interest cost	476	427	32	30
Expected return on plan assets	(746)	(630)	—	—
Amortization of net actuarial loss	164	314	4	6
Accretion of prior service cost	(71)	(58)	(1)	(6)
Net periodic benefit (income) cost	$(40)	$208	$54	$53

Table of Contents

	Nine Months Ended September 30,			
	2014	2013	2014	2013
(Dollars in thousands)	Retirement Plans		Other Post Retirement Benefits	
Service cost	$410	$466	$56	$69
Interest cost	1,426	1,284	99	86
Expected return on plan assets	(2,236)	(1,894)	—	—
Amortization of net actuarial loss	490	943	9	18
Accretion of prior service cost	(212)	(176)	(4)	(15)
Net periodic benefit (income) cost	$(122)	$623	$160	$158

The Corporation previously disclosed in its financial statements for the year ended December 31, 2013, that it expected to make contributions of $162 thousand to its non-qualified retirement plans and $94 thousand to its other postretirement benefit plans in 2014. During the nine months ended September 30, 2014, the Corporation contributed $90 thousand to its non-qualified retirement plans and $69 thousand to its other postretirement plans. During the nine months ended September 30, 2014, $1.5 million has been paid to participants from the retirement plans and $69 thousand has been paid to participants from the other postretirement plans.

Note 8. Earnings per Share

The following table sets forth the computation of basic and diluted earnings per share:

	Three Months Ended September 30,		Nine Months Ended September 30,	
(Dollars and shares in thousands, except per share data)	2014	2013	2014	2013
Numerator for basic and diluted earnings per share—income available to common shareholders	$6,235	$6,039	$17,041	$16,267
Denominator for basic earnings per share—weighted-average shares outstanding	16,226	16,658	16,241	16,714
Effect of dilutive securities—employee stock options and awards	88	84	90	61
Denominator for diluted earnings per share—adjusted weighted-average shares outstanding	16,314	16,742	16,331	16,775
Basic earnings per share	$0.38	$0.36	$1.05	$0.97
Diluted earnings per share	$0.38	$0.36	$1.04	$0.97
Average anti-dilutive options and awards excluded from computation of diluted earnings per share	503	470	499	567

Note 9. Accumulated Other Comprehensive (Loss) Income

The following table shows the components of accumulated other comprehensive (loss) income, net of taxes, for the periods presented:

(Dollars in thousands)	Net Unrealized (Losses) Gains on Available-for-Sale Investment Securities	Net Change Related to Derivative Used for Cash Flow Hedge	Net Change Related to Defined Benefit Pension Plan	Accumulated Other Comprehensive (Loss) Income
Balance, December 31, 2013	$ (1,472)	$—	$(8,483)	$(9,955)
Net Change	2,869	—	185	3,054
Balance, September 30, 2014	$ 1,397	$—	$(8,298)	$(6,901)
Balance, December 31, 2012	$ 8,344	$(1,241)	$(14,023)	$(6,920)
Net Change	(8,524)	1,241	500	(6,783)
Balance, September 30, 2013	$ (180)	$—	$(13,523)	$(13,703)

Table of Contents

The following table illustrates the amounts reclassified out of each component of accumulated comprehensive (loss) income for the three and nine months ended September 30, 2014 and 2013:

Details about Accumulated Other Comprehensive (Loss) Income Components	Amount Reclassified from Accumulated Other Comprehensive (Loss) Income				Affected Line Item in the Statement of Income
	Three Months Ended September 30,		Nine Months Ended September 30,		
(Dollars in thousands)	2014	2013	2014	2013	
Net unrealized holding gains (losses) on available-for-sale investment securities:					
	$—	$1,426	$557	$2,950	Net gain on sales of investment securities
	—	1,426	557	2,950	Total before tax
	—	(499)	(195)	(1,032)	Tax expense
	$—	$927	$362	$1,918	Net of tax
Cash flow hedge derivative:					
	$—	$—	$—	$(1,866)	Net loss on interest rate swap
	—	—	—	(1,866)	Total before tax
	—	—	—	653	Tax benefit
	$—	$—	$—	$(1,213)	Net of tax
Defined benefit pension plans:					
Amortization of net loss included in net periodic pension costs*	$(168)	$(320)	$(499)	$(961)	
Accretion of prior service cost included in net periodic pension costs*	72	64	216	191	
	(96)	(256)	(283)	(770)	Total before tax
	33	90	98	270	Tax benefit
	$(63)	$(166)	$(185)	$(500)	Net of tax

* These accumulated other comprehensive income (loss) components are included in the computation of net periodic pension cost. (See Note 7—Retirement Plans and Other Postretirement Benefits for additional details.)

Note 10. Derivative Instruments and Hedging Activities

The Corporation may use interest-rate swap agreements to modify interest rate characteristics from variable to fixed or fixed to variable in order to reduce the impact of interest rate changes on future net interest income. Recorded amounts related to interest-rate swaps are included in other assets or liabilities. The Corporation's credit exposure on interest rate swaps includes fair value and any collateral that is held by a third party. Changes in the fair value of derivative instruments designated as hedges of future cash flows are recognized in accumulated other comprehensive income until the underlying forecasted transactions occur, at which time the deferred gains and losses are recognized in earnings. For a qualifying fair value hedge, the gain or loss on the hedging instrument is recognized in earnings, and the change in fair value of the hedge item, to the extent attributable to the hedged risk, adjusts the carrying amount of the hedge item and is recognized in earnings.

Derivative loan commitments represent agreements for delayed delivery of financial instruments in which the buyer agrees to purchase and the seller agrees to deliver, at a specified future date, a specified instrument at a specified price or yield. The Corporation's derivative loan commitments are commitments to sell loans secured by 1-to 4-family residential properties whose predominant risk characteristic is interest rate risk. The fair values of these derivative

loan commitments are based upon the estimated amount the Corporation would receive or pay to terminate the contracts or agreements, taking into account current interest rates and, when appropriate, the current creditworthiness of the counterparties.

Table of Contents

The following table presents the notional amounts and fair values of derivatives not designated as hedging instruments recorded on the consolidated balance sheets at September 30, 2014 and December 31, 2013:

(Dollars in thousands)	Notional Amount	Derivative Assets Balance Sheet Classification	Derivative Assets Fair Value	Derivative Liabilities Balance Sheet Classification	Derivative Liabilities Fair Value
At September 30, 2014					
Interest rate locks with customers	$25,926	Other Assets	$660		$—
Forward loan sale commitments	28,195		—	Other Liabilities	90
Total	$54,121		$660		$90
At December 31, 2013					
Interest rate locks with customers	$15,176	Other Assets	$321		$—
Forward loan sale commitments	17,425	Other Assets	25		—
Total	$32,601		$346		$—

There were no derivatives designated as hedging instruments recorded on the consolidated balance sheets at September 30, 2014 and December 31, 2013.

For the three and nine months ended September 30, 2014 and 2013, the amounts included in the consolidated statements of income for derivatives not designated as hedging instruments are shown in the table below:

(Dollars in thousands)	Statement of Income Classification	Three Months Ended September 30, 2014	Three Months Ended September 30, 2013	Nine Months Ended September 30, 2014	Nine Months Ended September 30, 2013
Interest rate locks with customers	Net loss (gain) on mortgage banking activities	$(109)	$913	$339	$(698)
Forward loan sale commitments	Net gain (loss) on mortgage banking activities	99	(1,133)	(114)	(307)
Total		$(10)	$(220)	$225	$(1,005)

For the three and nine months ended September 30, 2014 and 2013, the amounts included in the consolidated statements of income for derivatives designated as hedging instruments are shown in the table below:

(Dollars in thousands)	Statement of Income Classification	Three Months Ended September 30, 2014	Three Months Ended September 30, 2013	Nine Months Ended September 30, 2014	Nine Months Ended September 30, 2013
Interest rate swap—cash flow hedge—loss on termination	Net loss on termination of interest rate swap	$—	$—	$—	$(1,866)
Interest rate swap—cash flow hedge—interest payments	Interest expense	—	—	—	124
Interest rate swap—cash flow hedge—ineffectiveness	Interest expense	—	—	—	—
Net loss		$—	$—	$—	$(1,990)

Note 11. Fair Value Disclosures

Fair value is the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. The Corporation determines the fair value of its financial instruments based on the fair value hierarchy. The Corporation maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Corporation. Unobservable inputs are inputs that reflect the Corporation's assumptions that the market participants would use in pricing the asset or liability based on the best information available in the circumstances, including assumptions about risk. Three levels of inputs are used to measure fair value. A financial instrument's level within the fair value hierarchy is based on the lowest level of input significant to the fair value measurement. Transfers between levels are recognized at the end of the reporting period.

Level 1: Valuations are based on quoted prices in active markets for identical assets or liabilities that the Corporation can access at the measurement date. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.

Level 2: Valuations are based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3: Valuations are based on inputs that are unobservable and significant to the overall fair value measurement. Assets and liabilities utilizing Level 3 inputs include: financial instruments whose value is determined using pricing models, discounted cash-flow methodologies, or similar techniques, as well as instruments for which the fair value calculation requires significant management judgment or estimation.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Investment Securities

Where quoted prices are available in an active market for identical instruments, investment securities are classified within Level 1 of the valuation hierarchy. Level 1 investment securities include U.S. Treasury securities, most equity securities and money market mutual funds. Mutual funds are registered investment companies which are valued at net asset value of shares on a market exchange at the close of business at period end. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Examples of instruments, which would generally be classified within Level 2 of the valuation hierarchy, include securities issued by U.S. Government sponsored enterprises, mortgage-backed securities, collateralized mortgage obligations, corporate and municipal bonds and certain equity securities. In cases where there is limited activity or less transparency around inputs to the valuation, investment securities are classified within Level 3 of the valuation hierarchy.

Fair values for securities are determined using independent pricing services and market-participating brokers. The Corporation's independent pricing service utilizes evaluated pricing models that vary by asset class and incorporate available trade, bid and other market information for structured securities, cash flow and, when available, loan performance data. Because many fixed income securities do not trade on a daily basis, the pricing service's evaluated pricing applications apply information as applicable through processes, such as benchmarking of like securities, sector groupings, and matrix pricing, to prepare evaluations. If at any time, the pricing service determines that it does have not sufficient verifiable information to value a particular security, the Corporation will utilize valuations from another pricing service. Management has a sufficient understanding of the third party service's valuation models, assumptions and inputs used in determining the fair value of securities to enable management to maintain an appropriate system of internal control.

On a quarterly basis, the Corporation reviews changes, as submitted by the pricing service, in the market value of its security portfolio. Individual changes in valuations are reviewed for consistency with general interest rate movements and any known credit concerns for specific securities. Additionally, on an annual basis, the Corporation has its security portfolio priced by a second pricing service to determine consistency with another market evaluator, except for municipal bonds which are priced by another service provider on a sample basis. If, upon the Corporation's review or in comparing with another servicer, a material difference between pricing evaluations were to exist, the Corporation

may submit an inquiry to its current pricing service regarding the data used to make the valuation of a particular security. If the Corporation determines it has market information that would support a different valuation than its current pricing service's evaluation it can submit a challenge for a change to that security's valuation. There were no material differences in valuations noted at September 30, 2014.

Table of Contents

Derivative Financial Instruments

The fair values of derivative financial instruments are based upon the estimated amount the Corporation would receive or pay to terminate the contracts or agreements, taking into account current interest rates and, when appropriate, the current creditworthiness of the counterparties. Derivative financial instruments are classified within Level 2 of the valuation hierarchy.

Contingent Consideration Liability

The Corporation estimates the fair value of the contingent consideration liability by using a discounted cash flow model of future contingent payments based on projected revenue related to the acquired business. The estimated fair value of the contingent consideration liability is reviewed on a quarterly basis and any valuation adjustments resulting from a change in the discount rate or change of estimated future contingent payments based on projected revenue of the acquired business affecting the contingent consideration liability will be recorded through noninterest expense. Due to the significant unobservable input related to the projected revenue, the contingent consideration liability is classified within Level 3 of the valuation hierarchy. An increase in the projected revenue may result in a higher fair value of the contingent consideration liability. Alternatively, a decrease in the projected revenue may result in a lower estimated fair value of the contingent consideration liability.

For the Sterner Insurance Associates acquisition, the potential cash payments that could result from the contingent consideration arrangement range from $0 to a maximum of $5.7 million over the three-year period ending June 30, 2017.

For the Girard Partners acquisition, the potential cash payments that could result from the contingent consideration arrangement range from $0 to a maximum of $14.5 million cumulative over the five-year period ending December 31, 2018.

For the John T. Fretz Insurance Agency acquisition, the remaining potential future cash payments that could result from the contingent consideration arrangement range from $0 to a maximum of $620 thousand cumulative over the two-year period ending April 30, 2016.

For the Javers Group acquisition, the Corporation recorded a reduction to the contingent liability during the second quarter of 2013 which resulted in a reduction of other noninterest expense of $959 thousand. The adjustment reflects that revenue levels necessary for an earn-out payment in the first year post-acquisition were not met and that revenue growth levels necessary to qualify for subsequent years' earn-out payments to be made are remote. Therefore, as of September 30, 2014, the fair value of this contingent consideration liability is $0. The Javers' original contingent consideration arrangement ranged from $0 to a maximum of $1.7 million cumulative over the three-year period ending June 30, 2015.

Table of Contents

The following table presents the assets and liabilities measured at fair value on a recurring basis at September 30, 2014 and December 31, 2013, classified using the fair value hierarchy:

	At September 30, 2014			
(Dollars in thousands)	Level 1	Level 2	Level 3	Assets/ Liabilities at Fair Value
Assets:				
Available-for-sale securities:				
U.S. treasuries	$4,790	$—	$—	$4,790
U.S. government corporations and agencies	—	122,403	—	122,403
State and political subdivisions	—	106,407	—	106,407
Residential mortgage-backed securities	—	13,553	—	13,553
Collateralized mortgage obligations	—	6,475	—	6,475
Corporate bonds	—	42,975	—	42,975
Money market mutual funds	6,442	—	—	6,442
Equity securities	1,257	—	—	1,257
Total available-for-sale securities	12,489	291,813	—	304,302
Interest rate locks with customers	—	660	—	660
Total assets	$12,489	$292,473	$—	$304,962
Liabilities:				
Contingent consideration liability	$—	$—	$6,669	$6,669
Forward loan sale commitments	—	90	—	90
Total liabilities	$—	$90	$6,669	$6,759

	At December 31, 2013			
(Dollars in thousands)	Level 1	Level 2	Level 3	Assets/ Liabilities at Fair Value
Assets:				
Available-for-sale securities:				
U.S. treasuries	$4,708	$—	$—	$4,708
U.S. government corporations and agencies	—	128,148	—	128,148
State and political subdivisions	—	107,657	—	107,657
Residential mortgage-backed securities	—	35,480	—	35,480
Collateralized mortgage obligations	—	7,201	—	7,201
Corporate bonds	—	33,840	—	33,840
Money market mutual funds	16,900	—	—	16,900
Equity securities	2,347	—	—	2,347
Total available-for-sale securities	23,955	312,326	—	336,281
Interest rate locks with customers	—	321	—	321
Forward loan sale commitments	—	25	—	25
Total assets	$23,955	$312,672	$—	$336,627
Liabilities:				
Contingent consideration liability	$—	$—	$501	$501
Total liabilities	$—	$—	$501	$501

At September 30, 2014 and December 31, 2013, the Corporation had no assets measured at fair value on a recurring basis utilizing Level 3 inputs.

Table of Contents

The following table presents the change in the balance of the contingent consideration liability related to acquisitions for which the Corporation utilized Level 3 inputs to determine fair value on a recurring basis for the nine months ended September 30, 2014 and 2013:

	Nine Months Ended September 30, 2014				
(Dollars in thousands)	Balance at December 31, 2013	Contingent Consideration from New Acquisition	Payment of Contingent Consideration	Adjustment of Contingent Consideration	Balance at September 30, 2014
Girard Partners	$—	$5,470	$—	$197	$5,667
John T. Fretz Insurance Agency	501	—	(310)	154	345
Sterner Insurance Associates	$—	$635	$—	$22	657
Total contingent consideration liability	$501	$6,105	$(310)	$373	$6,669

	Nine Months Ended September 30, 2013				
(Dollars in thousands)	Balance at December 31, 2012	Contingent Consideration from New Acquisition	Payment of Contingent Consideration	Adjustment of Contingent Consideration	Balance at September 30, 2013
Javers Group	$903	$—	$—	$(903)	$—
John T. Fretz Insurance Agency	—	454	—	29	483
Total contingent consideration liability	$903	$454	$—	$(874)	$483

The Corporation may be required periodically to measure certain assets and liabilities at fair value on a non-recurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower of cost or market accounting or impairment charges of individual assets. The following table represents assets measured at fair value on a non-recurring basis at September 30, 2014 and December 31, 2013:

	At September 30, 2014			
(Dollars in thousands)	Level 1	Level 2	Level 3	Assets/Liabilities at Fair Value
Impaired loans held for investment	$—	$—	$57,937	$ 57,937
Total	$—	$—	$57,937	$ 57,937

	At December 31, 2013			
(Dollars in thousands)	Level 1	Level 2	Level 3	Assets/Liabilities at Fair Value
Impaired loans held for investment	$—	$—	$55,370	$ 55,370
Total	$—	$—	$55,370	$ 55,370

Table of Contents

The following table presents assets and liabilities and off-balance sheet items not measured at fair value on a recurring or non-recurring basis in the Corporation's consolidated balance sheets but for which the fair value is required to be disclosed at September 30, 2014 and December 31, 2013. The disclosed fair values are classified using the fair value hierarchy.

	At September 30, 2014				
(Dollars in thousands)	Level 1	Level 2	Level 3	Fair Value	Carrying Amount
Assets:					
Cash and short-term interest-earning assets	$68,408	$—	$—	$68,408	$68,408
Held-to-maturity securities	—	57,101	—	57,101	56,476
Loans held for sale	—	2,199	—	2,199	2,156
Net loans and leases held for investment	—	—	1,526,454	1,526,454	1,518,037
Mortgage servicing rights	—	—	7,337	7,337	5,425
Other real estate owned	—	955	—	955	955
Total assets	$68,408	$60,255	$1,533,791	$1,662,454	$1,651,457
Liabilities:					
Deposits:					
Demand and savings deposits, non-maturity	$1,598,967	$—	$—	$1,598,967	$1,598,967
Time deposits	—	263,317	—	263,317	261,176
Total deposits	1,598,967	263,317	—	1,862,284	1,860,143
Short-term borrowings	—	34,728	—	34,728	38,005
Total liabilities	$1,598,967	$298,045	$—	$1,897,012	$1,898,148
Off-Balance-Sheet:					
Commitments to extend credit	$—	$(1,408)	$—	$(1,408)	$—

	At December 31, 2013				
(Dollars in thousands)	Level 1	Level 2	Level 3	Fair Value	Carrying Amount
Assets:					
Cash and short-term interest-earning assets	$69,169	$—	$—	$69,169	$69,169
Held-to-maturity securities	—	66,853	—	66,853	66,003
Loans held for sale	—	2,267	—	2,267	2,267
Net loans and leases held for investment	—	—	1,477,945	1,477,945	1,461,620
Mortgage servicing rights	—	7,188	—	7,188	5,519
Other real estate owned	—	1,650	—	1,650	1,650
Total assets	$69,169	$77,958	$1,477,945	$1,625,072	$1,606,228
Liabilities:					
Deposits:					
Demand and savings deposits, non-maturity	$1,573,709	$—	$—	$1,573,709	$1,573,709
Time deposits	—	268,909	—	268,909	270,789
Total deposits	1,573,709	268,909	—	1,842,618	1,844,498
Short-term borrowings	—	35,687	—	35,687	37,256
Total liabilities	$1,573,709	$304,596	$—	$1,878,305	$1,881,754
Off-Balance-Sheet:					
Commitments to extend credit	$—	$(1,357)	$—	$(1,357)	$—

The following valuation methods and assumptions were used by the Corporation in estimating its fair value for financial instruments measured at fair value on a non-recurring basis and financial instruments not measured at fair value on a recurring or non-recurring basis in the Corporation's consolidated balance sheets but for which the fair value is required to be disclosed:

Table of Contents

Cash and short-term interest-earning assets: The carrying amounts reported in the balance sheet for cash and due from banks, interest-earning deposits with other banks, and other short-term investments approximates those assets' fair values. Cash and short-term interest-earning assets are classified within Level 1 in the fair value hierarchy.
Held-to-maturity securities: Fair values for the held-to-maturity investment securities are estimated by using pricing models or quoted prices of securities with similar characteristics and are classified in Level 2 in the fair value hierarchy.
Loans held for sale: The fair value of the Corporation's mortgage loans held for sale are generally determined using a pricing model based on current market information obtained from external sources, including interest rates, bids or indications provided by market participants on specific loans that are actively marketed for sale. These loans are primarily residential mortgage loans and are generally classified in Level 2 due to the observable pricing data. Loans held for sale are carried at the lower of cost or estimated fair value. There were no valuation adjustments for loans held for sale at September 30, 2014 and December 31, 2013.
Loans and leases held for investment: The fair values for loans are estimated using discounted cash flow analyses, using a discount rate based on current interest rates at which similar loans with similar terms would be made to borrowers and include components for credit risk, operating expense and embedded prepayment options. An overall valuation adjustment is made for specific credit risks in addition to general portfolio risk and is significant to the valuation. As permitted, the fair value of the loans and leases are not based on the exit price concept as discussed in the first paragraph of this note. Loans and leases are classified within Level 3 in the fair value hierarchy.
Impaired loans held for investment: Impaired loans held for investment include those collateral-dependent loans for which the practical expedient was applied, resulting in a fair-value adjustment to the loan. Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans less costs to sell and is classified at a Level 3 in the fair value hierarchy. The fair value of collateral is based on appraisals performed by qualified licensed appraisers hired by the Corporation. At September 30, 2014, impaired loans held for investment had a carrying amount of $59.1 million with a valuation allowance of $1.1 million. At December 31, 2013, impaired loans held for investment had a carrying amount of $58.3 million with a valuation allowance of $3.0 million.
Mortgage servicing rights: The Corporation estimates the fair value of mortgage servicing rights using discounted cash flow models that calculate the present value of estimated future net servicing income. The model uses readily available prepayment speed assumptions for the interest rates of the portfolios serviced. Mortgage servicing rights were classified within Level 2 of the valuation hierarchy at December 31, 2013. The Corporation's valuation model has not changed from December 31, 2013; however, management's assessment of the inputs has resulted in mortgage servicing rights being classified within Level 3 of the valuation hierarchy at September 30, 2014. The Corporation reviews the mortgage servicing rights portfolio on a quarterly basis for impairment and the mortgage servicing rights are carried at the lower of amortized cost or estimated fair value. At September 30, 2014, mortgage servicing rights had a carrying amount of $5.4 million with no valuation allowance. At December 31, 2013, mortgage servicing rights had a carrying amount of $5.8 million with a valuation allowance of $250 thousand.
Goodwill and other identifiable assets: Certain non-financial assets subject to measurement at fair value on a non-recurring basis include goodwill and other identifiable intangible assets. During the nine months ended September 30, 2014, there were no triggering events that required valuation of goodwill and other identifiable intangible assets.
Other real estate owned: The fair value of other real estate owned is estimated based upon its appraised value less costs to sell. The real estate is stated at an amount equal to the loan balance prior to foreclosure, plus costs incurred for improvements to the property but no more than the fair value of the property, less estimated costs to sell. New appraisals are generally obtained on an annual basis. Other real estate owned is classified within Level 2 of the valuation hierarchy.
Deposit liabilities: The fair values for demand and savings accounts, with no stated maturities, is the amount payable on demand at the reporting date (carrying value) and are classified within Level 1 in the fair value hierarchy. The fair values for time deposits with fixed maturities are estimated by discounting the final maturity using interest rates currently offered for deposits with similar remaining maturities. Time deposits are classified within Level 2 in the fair

value hierarchy.

Short-term borrowings: The fair value of customer repurchase agreements and federal funds purchased are estimated using current market rates for similar borrowings and are classified within Level 2 in the fair value hierarchy.

Off-balance-sheet instruments: Fair values for the Corporation's off-balance-sheet instruments are based on the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing and are classified within Level 2 in the fair value hierarchy.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(All dollar amounts presented within tables are in thousands, except per share data. "BP" equates to "basis points"; "N/ M" equates to "not meaningful"; "—" equates to "zero" or "doesn't round to a reportable number"; and "N/A" equates to "not appl
Certain amounts have been reclassified to conform to the current-year presentation.)

Forward-Looking Statements

The information contained in this report may contain forward-looking statements. When used or incorporated by reference in disclosure documents, the words "believe," "anticipate," "estimate," "expect," "project," "target," "goal" and simil expressions are intended to identify forward-looking statements within the meaning of section 27A of the Securities Act of 1933. Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including those set forth below:

- Operating, legal and regulatory risks
- Economic, political and competitive forces impacting various lines of business
- The risk that our analysis of these risks and forces could be incorrect and/or that the strategies developed to address them could be unsuccessful
- Volatility in interest rates
- Other risks and uncertainties, including those occurring in the U.S. and world financial systems

Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected or projected. These forward-looking statements speak only at the date of the report. The Corporation expressly disclaims any obligation to publicly release any updates or revisions to reflect any change in the Corporation's expectations with regard to any change in events, conditions or circumstances on which any such statement is based.

Critical Accounting Policies

Management, in order to prepare the Corporation's financial statements in conformity with U.S. generally accepted accounting principles, is required to make estimates and assumptions that affect the amounts reported in the Corporation's financial statements. There are uncertainties inherent in making these estimates and assumptions. Certain critical accounting policies, discussed below, could materially affect the results of operations and financial position of the Corporation should changes in circumstances require a change in related estimates or assumptions. The Corporation has identified the fair value measurement of investment securities available-for-sale and assessment for impairment of certain investment securities, reserve for loan and lease losses, valuation of goodwill and other intangible assets, mortgage servicing rights, deferred tax assets and liabilities, benefit plans and stock-based compensation as areas with critical accounting policies. For more information on these critical accounting policies, please refer to the Corporation's 2013 Annual Report on Form 10-K.

General

Univest Corporation of Pennsylvania (the Corporation), is a Bank Holding Company owning all of the capital stock of Univest Bank and Trust Co. (the Bank).

The Bank is engaged in the general commercial and consumer banking business and provides a full range of banking and trust services to its customers. The Bank is the parent company of Delview, Inc., which is the parent company of Univest Insurance, Inc., an independent insurance agency, Univest Investments, Inc., a full-service broker-dealer and investment advisory firm and Girard Partners (Girard), a registered investment advisory firm acquired in January 2014. The Bank is also the parent company of Univest Capital, Inc., an equipment financing business, and TCG Investment Advisory, a registered investment advisor which provides discretionary investment consulting and management services. Through its wholly-owned subsidiaries, the Bank provides a variety of financial services to individuals, municipalities and businesses throughout its markets of operation.

34

Table of Contents

Executive Overview

The Corporation's consolidated net income, earnings per share and returns on average assets and average equity were as follows:

	Three Months Ended September 30,		Change		Nine Months Ended September 30,		Change	
(Dollars in thousands, except per share data)	2014	2013	Amount	Percent	2014	2013	Amount	Percent
Net income	$6,235	$6,039	$196	3 %	$17,041	$16,267	$774	5 %
Net income per share:								
Basic	$0.38	$0.36	$0.02	6	$1.05	$0.97	$0.08	8
Diluted	0.38	0.36	0.02	6	1.04	0.97	0.07	7
Return on average assets	1.12 %	1.07 %	5 BP	5	1.04 %	0.97 %	7 BP	7
Return on average equity	8.58 %	8.55 %	3 BP	—	7.98 %	7.67 %	31 BP	4

Net interest income on a tax-equivalent basis of $19.5 million for the three months ended September 30, 2014 was consistent with the same period in 2013. The net interest margin on a tax-equivalent basis for the third quarter of 2014 was 3.88%, an increase of 5 basis points compared to 3.83% for the third quarter of 2013. Net interest income on a tax-equivalent basis of $57.7 million for the nine months ended September 30, 2014 decreased $247 thousand, or less than 1% compared to the same period in 2013. The tax-equivalent net interest margin for the nine months ended September 30, 2014 was 3.90% compared to 3.81% for the same period in the prior year.

The provision for loan and lease losses for the three months ended September 30, 2014 was $233 thousand, a decrease of $3.9 million compared to the same period in 2013. The provision for loan and lease losses was $3.0 million for the nine months ended September 30, 2014, a decrease of $6.7 million compared to the same period in 2013.

Noninterest income for the three months ended September 30, 2014 was $12.5 million, a decrease of $692 thousand, or 5% from the comparable period in the prior year. Non-interest income for the nine months ended September 30, 2014 was $36.6 million, an increase of $907 thousand, or 3% from the comparable period in the prior year.

Non-interest expense for the three months ended September 30, 2014 was $22.0 million, an increase of $2.0 million, or 10% from the comparable period in the prior year. Non-interest expense for the nine months ended September 30, 2014 was $64.7 million, an increase of $5.2 million, or 9% from the comparable period in the prior year.

Gross loans and leases held for investment grew $56.3 million, or 4% from December 31, 2013. Deposits increased $15.6 million, or 1% from December 31, 2013.

Nonaccrual loans and leases, including nonaccrual troubled debt restructured loans and lease modifications, decreased to $18.8 million at September 30, 2014, from $23.2 million at December 31, 2013 and $24.0 million at September 30, 2013. Nonaccrual loans and leases as a percentage of total loans and leases held for investment was 1.18% at September 30, 2014 compared to 1.51% at December 31, 2013 and 1.57% at September 30, 2013. Net loan and lease charge-offs were $2.6 million and $5.7 million for the three and nine months ended September 30, 2014, respectively, down $1.4 million and $3.8 million, respectively, from the same periods in 2013.

Valley Green Bank

On June 17, 2014, the Corporation, the Bank and Valley Green Bank (Valley Green) entered into an Agreement and Plan of Merger (Merger Agreement) pursuant to which Valley Green will be merged with and into the Bank in an all-stock transaction with an aggregate value of approximately $76 million. Headquartered in the Mt. Airy neighborhood of Philadelphia, Valley Green had approximately $390 million in assets, $349 million in loans, and $353 million in deposits at June 30, 2014 and operates three full-service banking offices and two loan production offices in the greater Philadelphia marketplace.

Under the terms of the Merger Agreement, Valley Green shareholders will receive shares of the Corporation's common stock equal to $27.00 for each share of Valley Green stock outstanding, subject to certain adjustments depending upon the changes in the price of the Corporation's common stock. The final exchange ratio will be based upon an average closing price of the Corporation's common stock over the 20 consecutive trading day period ending on the day prior to the closing date.

35

Table of Contents

With the assumption of Valley Green's three branches and two loan production offices in the Philadelphia marketplace, the Corporation enters a new and highly attractive small business and consumer market and expands its existing lending network within southeastern Pennsylvania. Upon the closing, Valley Green will operate as a separate division of the Bank, under the Valley Green brand. The transaction is anticipated to be accretive to the Corporation's earnings per share in the first combined year of operations, with earnings accretion greater than 10% in year two.

The Merger Agreement has been approved by the Boards of Directors of the Corporation, the Bank and Valley Green and remains subject to approval by the shareholders of both companies, as well as their regulatory authorities. The transaction is expected to close in the first quarter of 2015.

Sterner Insurance Associates

On July 1, 2014, the Corporation and its insurance subsidiary, Univest Insurance, completed the acquisition of Sterner Insurance Associates (Sterner), a full service firm providing insurance and consultative risk management solutions to individuals and businesses throughout the Lehigh Valley, Berks, Bucks and Montgomery counties. The Corporation paid $3.9 million in cash and assumed liabilities of $940 thousand at closing with additional contingent consideration to be paid in annual installments over the three-year period ending June 30, 2017, based on the achievement of certain levels of revenue growth and EBITDA (earnings before interest, taxes, depreciation and amortization). At the acquisition date, the Corporation recorded the estimated fair value of the contingent consideration of $635 thousand in other liabilities. The potential cash payments that could result from the contingent consideration arrangement range from $0 to a maximum of $5.7 million cumulative over the next three years. As a result of the Sterner acquisition, the Corporation recorded goodwill of $3.4 million (inclusive of the contingent consideration) and customer related intangibles of $1.6 million.

Girard Partners

On January 27, 2014, the Corporation completed the acquisition of Girard Partners (Girard), a registered investment advisory firm with more than $500 million in assets under management. The Corporation increased its assets under management to over $3.0 billion at the acquisition date and expanded its advisory capabilities. The Corporation paid $5.4 million in cash at closing with additional contingent consideration to be paid in annual installments over the five-year period ending December 31, 2018, based on the achievement of certain levels of EBITDA. As of the effective date of the acquisition, January 1, 2014, the Corporation recorded the estimated fair value of the contingent consideration of $5.5 million in other liabilities. The potential cash payments that could result from the contingent consideration arrangement range from $0 to a maximum of $14.5 million cumulative over the next five years. As a result of the Girard acquisition, the Corporation recorded goodwill of $6.8 million (inclusive of the contingent consideration) and customer related intangibles of $4.3 million.

Details of the changes in the various components of net income and the balance sheet are further discussed in the sections that follow.

The Corporation earns its revenues primarily from the margins and fees it generates from the lending and depository services it provides as well as fee-based income from trust, insurance, mortgage banking and investment services to customers. The Corporation seeks to achieve adequate and reliable earnings by growing its business while maintaining adequate levels of capital and liquidity and limiting its exposure to credit and interest rate risk to Board of Directors approved levels. As interest rates increase, fixed-rate assets that banks hold will tend to decrease in value; conversely, as interest rates decline, fixed-rate assets that banks hold will tend to increase in value. The Corporation is in an asset sensitive position, as interest rates remain at historically low levels; however, the Corporation anticipates further increases in interest rates over the longer term, which it expects would benefit its net interest margin.

The Corporation seeks to establish itself as the financial provider of choice in the markets it serves. It plans to achieve this goal by offering a broad range of high quality financial products and services and by increasing market awareness of its brand and the benefits that can be derived from its products. The Corporation operates in an attractive market for financial services but also is in intense competition with domestic and international banking organizations and other insurance and investment providers for the financial services business. The Corporation has taken initiatives to achieve its business objectives by acquiring banks and other financial service providers in strategic markets, through marketing, public relations and advertising, by establishing standards of service excellence for its customers, and by using technology to ensure that the needs of its customers are understood and satisfied.

Table of Contents

Results of Operations

Net Interest Income

Net interest income is the difference between interest earned on loans and leases, investments and other interest-earning assets and interest paid on deposits and other interest-bearing liabilities. Net interest income is the principal source of the Corporation's revenue. Table 1 presents a summary of the Corporation's average balances, the tax-equivalent yields earned on average assets, and the cost of average liabilities, and shareholders' equity on a tax-equivalent basis for the three and nine months ended September 30, 2014 and 2013. The tax-equivalent net interest margin is tax-equivalent net interest income as a percentage of average interest-earning assets. The tax-equivalent net interest spread represents the difference between the weighted average tax-equivalent yield on interest-earning assets and the weighted average cost of interest-bearing liabilities. The effect of net interest free funding sources represents the effect on the net interest margin of net funding provided by noninterest-earning assets, noninterest-bearing liabilities and shareholders' equity. Table 2 analyzes the changes in the tax-equivalent net interest income for the periods broken down by their rate and volume components. Sensitivities associated with the mix of assets and liabilities are numerous and complex. The Investment Asset/Liability Management Committee works to maintain an adequate and stable net interest margin for the Corporation.

Three and nine months ended September 30, 2014 versus 2013

Net interest income on a tax-equivalent basis of $19.5 million for the three months ended September 30, 2014 was consistent with the same period in 2013. Net interest income on a tax-equivalent basis for the nine months ended September 30, 2014 was $57.7 million, a decrease of $247 thousand, or less than 1% compared to the same period in 2013. The decline in the year-to-date net interest income from the prior year was primarily attributable to a reduction in investment securities. This decline was partially offset as loan growth more than compensated for the reduction in loan rates; maturities of time deposits and reductions in time deposit rates, and the 2013 redemption of the Corporation's trust preferred securities. The tax-equivalent net interest margin for the three months ended September 30, 2014 increased 5 basis points to 3.88% from 3.83% for the three months ended September 30, 2013. The tax-equivalent net interest margin for the nine months ended September 30, 2014 increased 9 basis points to 3.90% from 3.81% for the nine months ended September 30, 2013.

Table of Contents

Table 1—Average Balances and Interest Rates—Tax-Equivalent Basis

	Three Months Ended September 30,					
	2014			2013		
(Dollars in thousands)	Average Balance	Income/ Expense	Average Rate	Average Balance	Income/ Expense	Average Rate
Assets:						
Interest-earning deposits with other banks	$34,701	$18	0.21 %	$36,137	$25	0.27 %
U.S. government obligations	127,505	320	1.00	175,753	484	1.09
Obligations of states and political subdivisions	107,039	1,360	5.04	117,166	1,589	5.38
Other debt and equity securities	125,730	643	2.03	186,523	907	1.93
Total interest-earning deposits and investments	394,975	2,341	2.35	515,579	3,005	2.31
Commercial, financial and agricultural loans	394,297	4,054	4.08	395,251	4,062	4.08
Real estate—commercial and construction loans	622,249	7,105	4.53	590,967	7,071	4.75
Real estate—residential loans	298,530	2,684	3.57	261,586	2,463	3.74
Loans to individuals	30,616	492	6.38	42,483	587	5.48
Municipal loans and leases	181,170	2,214	4.85	147,505	1,875	5.04
Lease financings	71,103	1,586	8.85	69,058	1,610	9.25
Gross loans and leases	1,597,965	18,135	4.50	1,506,850	17,668	4.65
Total interest-earning assets	1,992,940	20,476	4.08	2,022,429	20,673	4.06
Cash and due from banks	36,600			34,693		
Reserve for loan and lease losses	(24,450)			(25,404)		
Premises and equipment, net	35,580			33,157		
Other assets	176,804			168,249		
Total assets	$2,217,474			$2,233,124		
Liabilities:						
Interest-bearing checking deposits	$316,923	44	0.06	$323,165	46	0.06
Money market savings	290,194	79	0.11	306,937	73	0.09
Regular savings	537,175	80	0.06	545,134	80	0.06
Time deposits	265,293	768	1.15	294,844	920	1.24
Total time and interest-bearing deposits	1,409,585	971	0.27	1,470,080	1,119	0.30
Short-term borrowings	38,763	7	0.07	44,516	8	0.07
Subordinated notes and capital securities	—	—	—	1,569	11	2.78
Total borrowings	38,763	7	0.07	46,085	19	0.16
Total interest-bearing liabilities	1,448,348	978	0.27	1,516,165	1,138	0.30
Noninterest-bearing deposits	450,553			405,498		
Accrued expenses and other liabilities	30,144			31,216		
Total liabilities	1,929,045			1,952,879		
Shareholders’ Equity:						
Common stock	91,332			91,332		
Additional paid-in capital	65,459			64,866		
	131,638			124,047		

Retained earnings and other equity						
Total shareholders' equity	288,429			280,245		
Total liabilities and shareholders' equity	$2,217,474			$2,233,124		
Net interest income		$19,498			$19,535	
Net interest spread			3.81			3.76
Effect of net interest-free funding sources			0.07			0.07
Net interest margin			3.88 %			3.83 %
Ratio of average interest-earning assets to average interest-bearing liabilities	137.60 %			133.39 %		

Notes: For rate calculation purposes, average loan and lease categories include unearned discount.
Nonaccrual loans and leases have been included in the average loan and lease balances.
Loans held for sale have been included in the average loan balances.
Tax-equivalent amounts for the three months ended September 30, 2014 and 2013 have been calculated using the Corporation's federal applicable rate of 35%.

Table of Contents

(Dollars in thousands)	Nine Months Ended September 30, 2014 Average Balance	Income/ Expense	Average Rate	2013 Average Balance	Income/ Expense	Average Rate
Assets:						
Interest-earning deposits with other banks	$28,457	$49	0.23 %	$51,880	$106	0.27 %
U.S. government obligations	128,799	967	1.00	176,095	1,449	1.10
Obligations of states and political subdivisions	107,269	4,189	5.22	120,435	4,774	5.30
Other debt and equity securities	139,779	2,058	1.97	193,949	2,746	1.89
Total interest-earning deposits and investments	404,304	7,263	2.40	542,359	9,075	2.24
Commercial, financial and agricultural loans	396,915	11,925	4.02	412,233	13,093	4.25
Real estate—commercial and construction loans	602,862	20,791	4.61	570,209	20,575	4.82
Real estate—residential loans	288,548	7,766	3.60	257,170	7,354	3.82
Loans to individuals	34,981	1,627	6.22	42,519	1,784	5.61
Municipal loans and leases	177,446	6,447	4.86	139,827	5,334	5.10
Lease financings	70,957	4,807	9.06	67,860	4,738	9.33
Gross loans and leases	1,571,709	53,363	4.54	1,489,818	52,878	4.75
Total interest-earning assets	1,976,013	60,626	4.10	2,032,177	61,953	4.08
Cash and due from banks	32,564			33,092		
Reserve for loan and lease losses	(24,951)			(25,627)		
Premises and equipment, net	34,733			32,938		
Other assets	171,499			166,334		
Total assets	$2,189,858			$2,238,914		
Liabilities:						
Interest-bearing checking deposits	$314,095	129	0.05	$277,673	119	0.06
Money market savings	286,667	214	0.10	318,406	231	0.10
Regular savings	539,248	238	0.06	538,764	234	0.06
Time deposits	267,271	2,351	1.18	307,134	2,930	1.28
Total time and interest-bearing deposits	1,407,281	2,932	0.28	1,441,977	3,514	0.33
Short-term borrowings	41,271	25	0.08	82,318	40	0.06
Subordinated notes and capital securities	—	—	—	14,319	483	4.51
Total borrowings	41,271	25	0.08	96,637	523	0.72
Total interest-bearing liabilities	1,448,552	2,957	0.27	1,538,614	4,037	0.35
Noninterest-bearing deposits	427,277			383,514		
Accrued expenses and other liabilities	28,511			33,374		
Total liabilities	1,904,340			1,955,502		
Shareholders' Equity:						
Common stock	91,332			91,332		
Additional paid-in capital	65,366			64,756		
Retained earnings and other equity	128,820			127,324		

Total shareholders’ equity	285,518			283,412		
Total liabilities and shareholders’ equity	$2,189,858			$2,238,914		
Net interest income		$57,669			$57,916	
Net interest spread			3.83			3.73
Effect of net interest-free funding sources			0.07			0.08
Net interest margin			3.90 %			3.81 %
Ratio of average interest-earning assets to average interest-bearing liabilities	136.41 %			132.08 %		

Notes: For rate calculation purposes, average loan and lease categories include unearned discount.
Nonaccrual loans and leases have been included in the average loan and lease balances.
Loans held for sale have been included in the average loan balances.
Tax-equivalent amounts for the nine months ended September 30, 2014 and 2013 have been calculated using the Corporation’s federal applicable rate of 35%.

Table of Contents

Table 2—Analysis of Changes in Net Interest Income

The rate-volume variance analysis set forth in the table below compares changes in tax-equivalent net interest income for the periods indicated by their rate and volume components. The change in interest income/expense due to both volume and rate has been allocated proportionately.

	Three Months Ended September 30, 2014 Versus 2013			Nine Months Ended September 30, 2014 Versus 2013		
(Dollars in thousands)	Volume Change	Rate Change	Total	Volume Change	Rate Change	Total
Interest income:						
Interest-earning deposits with other banks	$(1)	$(6)	$(7)	$(43)	$(14)	$(57)
U.S. government obligations	(126)	(38)	(164)	(360)	(122)	(482)
Obligations of states and political subdivisions	(132)	(97)	(229)	(514)	(71)	(585)
Other debt and equity securities	(309)	45	(264)	(799)	111	(688)
Interest on deposits and investments	(568)	(96)	(664)	(1,716)	(96)	(1,812)
Commercial, financial and agricultural loans	(8)	—	(8)	(476)	(692)	(1,168)
Real estate—commercial and construction loans	368	(334)	34	1,140	(924)	216
Real estate—residential loans	337	(116)	221	855	(443)	412
Loans to individuals	(181)	86	(95)	(338)	181	(157)
Municipal loans and leases	413	(74)	339	1,375	(262)	1,113
Lease financings	47	(71)	(24)	210	(141)	69
Interest and fees on loans and leases	976	(509)	467	2,766	(2,281)	485
Total interest income	408	(605)	(197)	1,050	(2,377)	(1,327)
Interest expense:						
Interest-bearing checking deposits	(2)	—	(2)	22	(12)	10
Money market savings	(5)	11	6	(17)	—	(17)
Regular savings	—	—	—	4	—	4
Time deposits	(88)	(64)	(152)	(361)	(218)	(579)
Interest on time and interest-bearing deposits	(95)	(53)	(148)	(352)	(230)	(582)
Short-term borrowings	(1)	—	(1)	(23)	8	(15)
Subordinated notes and capital securities	(11)	—	(11)	(483)	—	(483)
Interest on borrowings	(12)	—	(12)	(506)	8	(498)
Total interest expense	(107)	(53)	(160)	(858)	(222)	(1,080)
Net interest income	$515	$(552)	$(37)	$1,908	$(2,155)	$(247)

Interest Income

Three and nine months ended September 30, 2014 versus 2013

Interest income on a tax-equivalent basis for the three months ended September 30, 2014 was $20.5 million, a decrease of $197 thousand, or 1% from the same period in 2013. Interest income on a tax-equivalent basis for the nine months ended September 30, 2014 was $60.6 million, a decrease of $1.3 million, or 2% from the same period in 2013. The decreases for the three and nine months ended September 30, 2014, was primarily due to a reduction in investment securities. This decline was partially offset as loan growth more than compensated for the reduction in loan rates. The growth in loans for the three and nine months ended September 30, 2014, occurred mainly in commercial real estate, residential real estate and municipal loans and leases. The lower rates on loans for the nine months were primarily in the business, commercial real estate and residential real estate loan categories due to re-pricing and the competitive environment. The lower rates on loans for the three months were primarily in the commercial real estate and residential real estate loan categories.

Interest Expense

Three and nine months ended September 30, 2014 versus 2013

Interest expense for the three months ended September 30, 2014 was $978 thousand, a decrease of $160 thousand, or 14% from the comparable period in 2013. Interest expense for the nine months ended September 30, 2014 was $3.0 million, a decrease of $1.1 million, or 27% from the comparable period in 2013. The decrease for the nine months ended September 30, 2014 was mainly attributable to the redemption of the Corporation’s trust preferred securities and termination of the related interest rate swap during 2013, maturities of higher yielding time deposits and a decline in rates paid on time deposits. For the nine months ended September 30, 2014, the average rate paid on borrowings declined by 64 basis points and the average rate paid on time deposits declined 10 basis points. For the nine months ended September 30, 2014, the Corporation experienced decreases in average time deposits of $39.9 million and money market savings of $31.7 million partially offset by increases in average interest-bearing checking of $36.4 million. The increase in interest-bearing checking deposits was primarily due to a product change for existing business and municipal customers which resulted in customer repurchase agreements, classified as borrowings, being transferred to interest-bearing demand deposits during the the second quarter of 2013.

Provision for Loan and Lease Losses

The reserve for loan and lease losses is determined through a periodic evaluation that takes into consideration the growth of the loan and lease portfolio, the status of past-due loans and leases, current economic conditions, various types of lending activity, policies, real estate and other loan commitments, and significant changes in charge-off activity. Loans are also reviewed for impairment based on the fair value of the collateral for collateral dependent loans and for certain loans based on discounted cash flows using the loans’ initial effective interest rates. Any of the above criteria may cause the reserve to fluctuate. The provision for loan and lease losses was $233 thousand for the three months ended September 30, 2014, down $3.9 million from the same period in the prior year. The provision for loan and lease losses was $3.0 million for the nine months ended September 30, 2014, down $6.7 million from the same period in the prior year. The decreases in the loan and lease provision were mainly due to improvements in historical loss factors utilized to calculate the allowance for loan and lease loss requirement, a decline in collateral value for a commercial real estate borrower in the second quarter of 2013 and updated assessments of residential building lots for a commercial real estate developer in the third quarter of 2013.

Noninterest Income

Noninterest income consists of trust department fee income, service charges on deposit accounts, commission income, net gains (losses) on sales of securities, net gains (losses) on mortgage banking activities, net gains (losses) on sales and write-downs of other real estate owned, loss on termination of an interest rate swap and other miscellaneous types of income. Other service fee income primarily consists of fees from credit card companies for a portion of merchant charges paid to the credit card companies for the Bank’s customer debit card usage (Mastermoney fees), non-customer debit card fees, other merchant fees, mortgage servicing income and mortgage placement income. Bank owned life insurance income represents changes in the cash surrender value of bank-owned life insurance policies, which is affected by the market value of the underlying assets, and also includes any excess proceeds from death benefit claims. The net gain (loss) on mortgage banking activities consists of gains (losses) on sales of mortgages held for sale

and fair value adjustments on interest-rate locks and forward loan sale commitments. Other noninterest income includes other miscellaneous income.

Table of Contents

The following table presents noninterest income for the periods indicated:

	Three Months Ended September 30,		Change		Nine Months Ended September 30,		Change	
(Dollars in thousands)	2014	2013	Amount	Percent	2014	2013	Amount	Percent
Trust fee income	$1,862	$1,736	$126	7 %	$5,692	$5,249	$443	8 %
Service charges on deposit accounts	1,073	1,149	(76)	(7)	3,134	3,333	(199)	(6)
Investment advisory commission and fee income	3,086	1,740	1,346	77	9,144	5,654	3,490	62
Insurance commission and fee income	2,881	2,309	572	25	8,647	7,223	1,424	20
Other service fee income	1,767	1,929	(162)	(8)	5,471	5,454	17	—
Bank owned life insurance income	346	1,555	(1,209)	(78)	1,167	2,472	(1,305)	(53)
Net gain on sales of investment securities	—	1,426	(1,426)	N/M	557	2,950	(2,393)	(81)
Net gain on mortgage banking activities	616	935	(319)	(34)	1,484	4,047	(2,563)	(63)
Net gain on sales of other real estate owned	195	198	(3)	(2)	195	450	(255)	(57)
Loss on termination of interest rate swap	—	—	—	—	—	(1,866)	1,866	N/M
Other	684	225	459	N/M	1,084	702	382	54
Total noninterest income	$12,510	$13,202	$(692)	(5)%	$36,575	$35,668	$907	3 %

Three and nine months ended September 30, 2014 versus 2013

Noninterest income for the three months ended September 30, 2014 was $12.5 million, a decrease of $692 thousand or 5% from the comparable period in the prior year. Noninterest income for the nine months ended September 30, 2014 was $36.6 million, an increase of $907 thousand or 3% from the comparable period in the prior year. Investment advisory commission and fee income increased $1.3 million for the three months and $3.5 million for the nine months ended September 30, 2014, primarily due to the acquisition of Girard effective January 1, 2014. Insurance commission and fee income increased $572 thousand for the three months ended September 30, 2014, primarily due to the acquisition of Sterner on July 1, 2014. Insurance commission and fee income increased $1.4 million for the nine months ended September 30, 2014, primarily due to the acquisition of Sterner, an increase in contingent income during the first quarter of 2014 and the acquisition of the John T. Fretz Insurance Agency on May 1, 2013. Other noninterest income included a gain on the sale of the credit card portfolio of $479 thousand during the third quarter of 2014. These favorable increases were offset in the third quarter and partially offset for the nine months ended September 30, 2014 by the following. The net gain on mortgage banking activities decreased $319 thousand for the three months and $2.6 million for the nine months ended September 30, 2014. In 2014, higher interest rates have led to a continued decline in refinance activity while new home purchase activity remains sluggish. These factors led to a 25% decline in funded first mortgage volume for the third quarter of 2014 and a 63% decline for the nine months ended September 30, 2014, from the comparable periods in 2013. However, funded first mortgage volume during the third quarter of 2014 was up from the first and second quarters of 2014 due to an increase in purchase volume. The net gain on sales of securities decreased $1.4 million for the three month and $2.4 million for the nine months ended September 30, 2014 from the comparable periods in 2013. Excess proceeds from bank owned life insurance death benefits of $1.1 million were recognized during the third quarter of 2013. In addition, the nine months ended September 30, 2013 included a $1.9 million loss on the termination of an interest rate swap which was used as a hedge of trust preferred securities.

Noninterest Expense

The operating costs of the Corporation are known as noninterest expense, and include, but are not limited to, salaries and benefits, commissions, occupancy, equipment and professional services expenses. Expense control is very important to the management of the Corporation, and every effort is made to contain and minimize the growth of operating expenses, and to provide technological innovation whenever practical, as operations change or expand.

Table of Contents

The following table presents noninterest expense for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30, 2014	Three Months Ended September 30, 2013	Change Amount	Change Percent	Nine Months Ended September 30, 2014	Nine Months Ended September 30, 2013	Change Amount	Change Percent
Salaries and benefits	$11,035	$9,761	$1,274	13 %	$31,948	$28,980	$2,968	10 %
Commissions	2,200	2,026	174	9	5,585	6,529	(944)	(14)
Net occupancy	1,689	1,472	217	15	5,130	4,279	851	20
Equipment	1,426	1,225	201	16	4,170	3,619	551	15
Professional fees	744	764	(20)	(3)	2,399	2,340	59	3
Marketing and advertising	391	570	(179)	(31)	1,333	1,432	(99)	(7)
Deposit insurance premiums	386	381	5	1	1,162	1,173	(11)	(1)
Intangible expenses (income)	352	275	77	28	1,762	(199)	1,961	N/M
Acquisition-related costs	180	7	173	N/M	739	34	705	N/M
Restructuring and integration charges	8	(5)	13	N/M	8	534	(526)	(99)
Other	3,608	3,512	96	3	10,456	10,789	(333)	(3)
Total noninterest expense	$22,019	$19,988	$2,031	10 %	$64,692	$59,510	$5,182	9 %

Three and nine months ended September 30, 2014 versus 2013

Noninterest expense for the three months ended September 30, 2014 was $22.0 million, an increase of $2.0 million or 10% from the comparable period in the prior year. Noninterest expense for the nine months ended September 30, 2014 was $64.7 million, an increase of $5.2 million or 9% from the comparable period in the prior year. Salaries and benefit expense increased $1.3 million for the three months and $3.0 million for the nine months ended September 30, 2014, primarily attributable to the Girard and Sterner acquisitions and lower deferred loan origination costs. Intangible expenses increased by $2.0 million for the nine months ended September 30, 2014, mainly due to the Girard acquisition and the reduction to the contingent consideration liability related to the Javers acquisition which resulted in a reduction in expense of $959 thousand during the second quarter of 2013. Premises and equipment expenses increased $418 thousand for the three months and $1.4 million for the nine months ended September 30, 2014, mainly due to increased costs related to computer equipment and software, our new leased office location in the Lehigh Valley which opened in December 2013 and the Girard acquisition. Acquisition-related costs for the nine months ended September 30, 2014 totaling $739 thousand were attributable to the pending Valley Green Bank acquisition and the completed acquisitions of Sterner and Girard. These unfavorable variances were partially offset by a decrease in commission expense of $944 thousand for the nine months ended September 30, 2014, mainly due to the decline in mortgage banking activity. In addition, non-interest expense during the first quarter of 2013 included restructuring charges of $539 thousand.

Tax Provision

The provision for income taxes for the three months ended September 30, 2014 and 2013 was $2.3 million and $1.4 million at effective rates of 27% and 19%, respectively. The provision for income taxes for the nine months ended September 30, 2014 and 2013 was $5.8 million and $4.6 million, at effective rates of 25% and 22%, respectively. The effective tax rates reflect the benefits of tax-exempt income from investments in municipal securities, loans and bank-owned life insurance. The higher effective rate for the three and nine months ended September 30, 2014 is primarily due to tax-exempt proceeds from bank-owned life insurance death benefits received in 2013.

Table of Contents

Financial Condition

Assets

The following table presents assets at the dates indicated:

(Dollars in thousands)	At September 30, 2014	At December 31, 2013	Change Amount	Percent
Cash and interest-earning deposits	$68,408	$69,169	$(761)	(1)%
Investment securities	360,778	402,284	(41,506)	(10)
Loans held for sale	2,156	2,267	(111)	(5)
Loans and leases held for investment	1,597,736	1,541,484	56,252	4
Reserve for loan and lease losses	(21,762)	(24,494)	2,732	11
Premises and equipment, net	35,532	34,129	1,403	4
Goodwill and other intangibles, net	80,342	65,695	14,647	22
Bank owned life insurance	61,804	60,637	1,167	2
Accrued interest receivable and other assets	37,202	40,388	(3,186)	(8)
Total assets	$2,222,196	$2,191,559	$30,637	1 %

Investment Securities

The investment portfolio is managed as part of the overall asset and liability management process to optimize income and market performance over an entire interest rate cycle while mitigating risk. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk, to take advantage of market conditions that create more economically beneficial returns on these investments, and to collateralize public fund deposits. The securities portfolio consists primarily of U.S. Government agencies, municipals, residential mortgage-backed securities and corporate bonds.

Total investments at September 30, 2014 decreased $41.5 million from December 31, 2013. Purchases of $41.3 million and increases in the fair value of available-for-sale investment securities of $4.4 million were partially offset by sales of $30.3 million, maturities and pay-downs of $47.5 million, and calls of $8.6 million. The increases in fair value of available-for-sale investment securities were primarily due to the decrease in long-term interest rates during the first quarter of 2014.

Loans and Leases

Gross loans and leases held for investment at September 30, 2014 increased $56.3 million or 4% from December 31, 2013 as economic conditions have slowly improved. The growth in commercial business and commercial real estate loans was primarily due to $35.0 million of municipal relationships. In addition, residential real estate loans increased $24.1 million. While we are beginning to see increases in lending activity, consumer demand for loans remains sluggish. During the third quarter of 2014, the Corporation sold its credit card loan portfolio with a principal balance of $8.5 million for a pre-tax gain of $479 thousand. The sale of the credit card loan portfolio was completed due to our lack of scale necessary to justify the increased expense and focus associated with the increasing complexity of the risk management and compliance environment related to credit cards.

Asset Quality

Performance of the entire loan and lease portfolio is reviewed on a regular basis by Bank management and lending officers. A number of factors regarding the borrower, such as overall financial strength, collateral values and repayment ability, are considered in deciding what actions should be taken when determining the collectability of interest for accrual purposes.

When a loan or lease, including a loan or lease that is impaired, is classified as nonaccrual, the accrual of interest on such a loan or lease is discontinued. A loan or lease is typically classified as nonaccrual when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about the further collectability of principal or interest, even though the loan or lease is currently performing. A loan or lease may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan or lease is placed on nonaccrual status, unpaid interest credited to income is reversed. Interest payments received on nonaccrual loans and leases are either applied against principal or reported as interest income, according to management’s judgment as to the

collectability of principal.

Table of Contents

Loans or leases are usually restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time, and the ultimate collectability of the total contractual principal and interest is no longer in doubt.

At September 30, 2014, the recorded investment in loans held for investment that were considered to be impaired was $59.1 million. The related reserve for loan losses was $1.1 million. At December 31, 2013, the recorded investment in loans that were considered to be impaired was $58.3 million. The related reserve for loan losses was $3.0 million. Impaired loans include nonaccrual loans and leases, accruing troubled debt restructured loans and lease modifications and other accruing impaired loans for which it is probable that not all principal and interest payments due will be collectible in accordance with the contractual terms. The amount of the specific reserve needed for these credits could change in future periods subject to changes in facts and judgments related to these credits. Specific reserves have been established based on current facts and management's judgments about the ultimate outcome of these credits. For the nine months ended September 30, 2014 and 2013, additional interest income that would have been recognized under the original terms for impaired loans was $891 thousand and $1.3 million. Interest income recognized on impaired loans for the nine months ended September 30, 2014 and 2013 was $1.4 million and $604 thousand, respectively.

The impaired loan balances consisted mainly of commercial real estate, construction and business loans. Impaired loans at September 30, 2014 included one large credit which went on nonaccrual during the third quarter of 2009 and was comprised of three separate facilities to a local commercial real estate developer/home builder, aggregating to a September 30, 2014 balance of $6.3 million. During the second quarter of 2014, one of the facilities was transferred to loans held for sale for $532 thousand and was sold during the third quarter of 2014 for a pre-tax loss of $7 thousand. This credit incurred charge-offs of $1.3 million during the second quarter of 2014 and $1.5 million during the third quarter of 2014, primarily attributable to updated assessments of residential building lots securing the loans. There is no specific allowance on the remaining credit as the credit was secured with sufficient estimated collateral. The borrower does not have the resources to develop these properties; therefore, the properties must be sold. Other real estate owned was $1.0 million at September 30, 2014, down from $1.7 million at December 31, 2013. During the third quarter of 2014, a commercial real estate owned property with a carrying amount $696 thousand was sold for a gain of $195 thousand.

Table of Contents

Table 3—Nonaccrual and Past Due Loans and Leases; Troubled Debt Restructured Loans and Lease Modifications; Other Real Estate Owned; and Related Ratios

The following table details information pertaining to the Corporation's non-performing assets at the dates indicated:

(Dollars in thousands)	At September 30, 2014	At December 31, 2013	At September 30, 2013
Nonaccrual loans and leases, including nonaccrual troubled debt restructured loans and lease modifications*:			
Commercial, financial and agricultural	$5,050	$4,253	$3,778
Real estate—commercial	4,482	8,091	9,858
Real estate—construction	7,570	9,159	9,165
Real estate—residential	1,425	1,402	946
Loans to individuals	—	—	—
Lease financings	287	330	227
Total nonaccrual loans and leases, including nonaccrual troubled debt restructured loans and lease modifications*	18,814	23,235	23,974
Accruing troubled debt restructured loans and lease modifications not included in the above	5,463	7,943	14,106
Accruing loans and leases 90 days or more past due:			
Commercial, financial and agricultural	—	12	300
Real estate—commercial	—	—	641
Real estate—residential	41	23	670
Loans to individuals	257	319	299
Lease financings	46	59	44
Total accruing loans and leases, 90 days or more past due	344	413	1,954
Total non-performing loans and leases	24,621	31,591	40,034
Other real estate owned	955	1,650	1,650
Total nonperforming assets	$25,576	$33,241	$41,684
Nonaccrual loans and leases (including nonaccrual troubled debt restructured loans and lease modifications) / loans and leases held for investment	1.18 %	1.51 %	1.57 %
Nonperforming loans and leases / loans and leases held for investment	1.54	2.05	2.62
Nonperforming assets / total assets	1.15	1.52	1.85
Allowance for loan and lease losses / loans and leases held for investment	1.36	1.59	1.63
Allowance for loan and lease losses / nonaccrual loans and leases	115.67	105.42	103.59
Allowance for loan and lease losses / nonperforming loans and leases	88.39	77.53	62.03
Allowance for loan and lease losses	$21,762	$24,494	$24,835
* Nonaccrual troubled debt restructured loans and lease modifications included in nonaccrual loans and leases in the above table	$3,392	$1,583	$1,618

Table of Contents

The following table provides additional information on the Corporation's nonaccrual loans held for investment:

(Dollars in thousands)	At September 30, 2014	At December 31, 2013	At September 30, 2013
Total nonaccrual loans and leases, including nonaccrual troubled debt restructured loans and lease modifications	$18,814	$23,235	$23,974
Nonaccrual loans and leases with partial charge-offs	5,753	8,958	10,232
Life-to-date partial charge-offs on nonaccrual loans and leases	2,550	9,120	8,475
Charge-off rate of nonaccrual loans and leases with partial charge-offs	30.7 %	50.4 %	45.3 %
Specific reserves on impaired loans	$1,142	$2,963	$3,096

Reserve for Loan and Lease Losses

Management believes the reserve for loan and lease losses is maintained at a level that is appropriate at September 30, 2014 to absorb probable losses in the loan and lease portfolio. Management's methodology to determine the adequacy of and the provisions to the reserve considers specific credit reviews, past loan and lease loss experience, current economic conditions and trends, and the volume, growth, and composition of the portfolio.

The reserve for loan and lease losses is determined through a monthly evaluation of reserve adequacy. This analysis takes into consideration the growth of the loan and lease portfolio, the status of past-due loans and leases, current economic conditions, various types of lending activity, policies, real estate and other loan commitments, and significant changes in charge-off activity. Impaired loans, including nonaccrual loans and leases, troubled debt restructured loans and other accruing impaired loans are evaluated individually. All other loans and leases are evaluated as pools. Based on historical loss experience and qualitative factors, loss factors are determined giving consideration to the areas noted in the preceding paragraph and applied to the pooled loan and lease categories to develop the general or allocated portion of the reserve. Loss factors are updated quarterly. Historical loss experience is comprised of losses aggregated over eight quarters. Management also reviews the activity within the reserve to determine what actions, if any, should be taken to address differences between estimated and actual losses. Any of the above factors may cause the provision to fluctuate.

The reserve for loan and lease losses is based on management's evaluation of the loan and lease portfolio under current economic conditions and such other factors, which deserve recognition in estimating loan and lease losses. This evaluation is inherently subjective, as it requires estimates including the amounts and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change. Additions to the reserve arise from the provision for loan and lease losses charged to operations or from the recovery of amounts previously charged off. Loan and lease charge-offs reduce the reserve. Loans and leases are charged off when there has been permanent impairment or when in the opinion of management the full amount of the loan or lease will not be realized. Certain impaired loans are reported at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, or for certain loans, at the present value of expected future cash flows using the loan's initial effective interest rate.

The reserve for loan and lease losses consists of an allocated reserve and unallocated reserve categories. The allocated reserve is comprised of reserves established on specific loans and leases and class reserves based on historical loan and lease loss experience and qualitative factors, current trends, and management assessments. The unallocated reserve is based on both general economic conditions and other risk factors in the Corporation's individual markets and portfolios.

The specific reserve element is based on a regular analysis of impaired commercial and real estate loans. For these loans, the specific reserve established is based on an analysis of related collateral value, cash flow considerations and, if applicable, guarantor capacity.

The class reserve element is determined by an internal loan and lease grading process in conjunction with associated allowance factors. The Corporation revises the class allowance factors whenever necessary, but no less than quarterly, in order to address improving or deteriorating credit quality trends or specific risks associated with a given loan or lease pool classification.

The Corporation maintains a reserve in other liabilities for off-balance sheet credit exposures that currently are unfunded in categories with historical loss experience. The reserve for these off-balance sheet credits was $322 thousand and $319 thousand at September 30, 2014 and December 31, 2013, respectively.

Table of Contents

Goodwill and Other Intangible Assets

Goodwill and other intangible assets have been recorded on the books of the Corporation in connection with acquisitions. The Corporation has customer-related intangibles and mortgage servicing rights, which are not deemed to have an indefinite life and therefore will continue to be amortized over their useful life using the present value of projected cash flows. The amortization of intangible assets was $818 thousand and $539 thousand for the three months ended September 30, 2014 and 2013, respectively. The amortization of intangible assets was $2.2 million and $1.8 million for the nine months ended September 30, 2014 and 2013, respectively. The Corporation also has goodwill with a net carrying value of $67.7 million at September 30, 2014 and $57.5 million at December 31, 2013, which is deemed to be an indefinite intangible asset and is not amortized. The increase in goodwill of $10.2 million was related to the Girard and Sterner acquisitions.

The Corporation completes a goodwill impairment analysis at least on an annual basis, or more often, if events and circumstances indicate that there may be impairment. The Corporation also completes an impairment test for other identifiable intangible assets on an annual basis or more often if events and circumstances indicate there may be impairment. There was no impairment of goodwill or identifiable intangibles during the nine months ended September 30, 2014 and 2013. Since the last annual impairment analysis during 2013, there have been no circumstances to indicate impairment. There can be no assurance that future impairment assessments or tests will not result in a charge to earnings.

Other Assets

At September 30, 2014 and December 31, 2013, the Bank held $3.3 million in Federal Reserve Bank stock as required by the Federal Reserve Bank. The Bank is a member of the FHLB, and as such, is required to hold FHLB stock as a condition of membership as determined by the FHLB. The Bank is required to hold additional stock in the FHLB in relation to the level of outstanding borrowings. The Bank held FHLB stock of $3.2 million at both September 30, 2014 and December 31, 2013, respectively. Additionally, the FHLB might require its members to increase its capital stock requirement. Changes in the credit ratings of the U.S. government and federal agencies, including the FHLB, could increase the borrowing costs of the FHLB and possibly have a negative impact on its operations and long-term performance. It is possible this could have an adverse effect on the value of the Corporation’s investment in the FHLB stock. The Corporation determined there was no other-than-temporary impairment of its investment in FHLB stock. Therefore, at September 30, 2014, the FHLB stock is recorded at cost.

Liabilities

The following table presents liabilities at the dates indicated:

(Dollars in thousands)	At September 30, 2014	At December 31, 2013	Change Amount	Percent	
Deposits	$1,860,143	$1,844,498	$15,645	1	%
Short-term borrowings	38,005	37,256	749	2	
Accrued expenses and other liabilities	34,234	29,299	4,935	17	
Total liabilities	$1,932,382	$1,911,053	$21,329	1	%

Deposits

Total deposits increased $15.6 million or 1% from December 31, 2013, primarily due to increases in non-interest bearing demand deposits and public funds which were partially offset by decreases in savings and time deposits.

Borrowings

Short-term borrowings at September 30, 2014, consisted of customer repurchase agreements on an overnight basis totaling $38.0 million.

Table of Contents

Shareholders’ Equity

The following table presents total shareholders’ equity at the dates indicated:

(Dollars in thousands)	At September 30, 2014	At December 31, 2013	Change Amount	Percent
Common stock	$91,332	$91,332	$—	— %
Additional paid-in capital	62,634	62,417	217	—
Retained earnings	179,903	172,602	7,301	4
Accumulated other comprehensive loss	(6,901)	(9,955)	3,054	31
Treasury stock	(37,154)	(35,890)	(1,264)	(4)
Total shareholders’ equity	$289,814	$280,506	$9,308	3 %

Retained earnings at September 30, 2014 were impacted by the nine months of net income of $17.0 million partially offset by cash dividends declared of $9.7 million. Accumulated other comprehensive loss decreased primarily due to increases in the fair value of available-for-sale investment securities. Treasury stock increased primarily due to the purchase of 110,997 treasury shares, totaling $2.0 million under its 2013 Board approved share repurchase program partially offset by the issuance of restricted stock.

Capital Adequacy

The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation’s and the Bank’s financial statements. Capital adequacy guidelines, and additionally for the Bank the prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weighting and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined).

Table of Contents

Table 4—Regulatory Capital

	Actual			For Capital Adequacy Purposes			To Be Well-Capitalized Under Prompt Corrective Action Provisions		
(Dollars in thousands)	Amount	Ratio		Amount	Ratio		Amount	Ratio	
At September 30, 2014									
Total Capital (to Risk-Weighted Assets):									
Corporation	$247,418	13.18	%	$150,131	8.00	%	$187,664	10.00	%
Bank	230,200	12.39		148,663	8.00		185,829	10.00	
Tier 1 Capital (to Risk-Weighted Assets):									
Corporation	224,890	11.98		75,056	4.00		112,598	6.00	
Bank	207,853	11.19		74,332	4.00		111,498	6.00	
Tier 1 Capital (to Average Assets):									
Corporation	224,890	10.50		85,647	4.00		107,059	5.00	
Bank	207,853	9.76		85,152	4.00		106,439	5.00	
At December 31, 2013									
Total Capital (to Risk-Weighted Assets):									
Corporation	$256,329	13.90	%	$147,568	8.00	%	$184,460	10.00	%
Bank	238,336	13.06		145,991	8.00		182,489	10.00	
Tier 1 Capital (to Risk-Weighted Assets):									
Corporation	232,946	12.63		73,784	4.00		110,676	6.00	
Bank	215,497	11.81		72,995	4.00		109,493	6.00	
Tier 1 Capital (to Average Assets):									
Corporation	232,946	10.85		85,876	4.00		107,346	5.00	
Bank	215,497	10.11		85,277	4.00		106,597	5.00	

At September 30, 2014 and December 31, 2013, management believes that the Corporation and the Bank continued to meet all capital adequacy requirements to which they are subject. The Corporation, like other bank holding companies, currently is required to maintain Tier 1 Capital and Total Capital (the sum of Tier 1, Tier 2 and Tier 3 capital) equal to at least 4.0% and 8.0%, respectively, of its total risk-weighted assets (including various off-balance-sheet items, such as standby letters of credit). The Bank, like other depository institutions, is required to maintain similar capital levels under capital adequacy guidelines. For a depository institution to be considered "well capitalized" under the regulatory framework for prompt corrective action, its Tier 1 and Total Capital ratios must be at least 6.0% and 10.0% on a risk-adjusted basis, respectively. At September 30, 2014, the Bank is categorized as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

In July 2013, the federal bank regulatory agencies adopted final rules revising the agencies' capital adequacy guidelines and prompt corrective action rules, designed to enhance such requirements and implement the revised standards of the Basel Committee on Banking Supervision, commonly referred to as Basel III. The July 2013 final rules generally implement higher minimum capital requirements, add a new common equity Tier 1 capital requirement, and establish criteria that instruments must meet to be considered common equity Tier 1 capital, additional Tier 1 capital or Tier 2 capital. The new minimum capital to risk-adjusted assets requirements include a common equity Tier 1 capital ratio of 4.5% (6.5% to be considered "well capitalized") and a Tier 1 capital ratio of 6.0%, increased from 4.0% (and increased from 6.0% to 8.0% to be considered "well capitalized"); the total capital ratio remains at 8.0% under the new rules (10.0% to be considered "well capitalized"). Under the new rules, in order to avoid limitations on capital distributions (including dividend payments and certain discretionary bonus payments to executive officers), a banking organization must hold a capital conservation buffer comprised of common equity Tier 1 capital above its minimum risk-based capital requirements in an amount greater than 2.5% of total risk-weighted

assets. The final rules permit institutions, other than certain large institutions, to elect to continue to treat certain components of accumulated other comprehensive income as permitted under the current general risk-based capital rules, and not reflect unrealized gains and losses on available-for-sale securities in common equity Tier 1 calculations. The new minimum capital requirements are effective on January 1, 2015. The capital contribution buffer requirements phase in over a three-year period beginning January 1, 2016. The Corporation and the Bank will continue to analyze these rules and their effects on the business, operations and capital levels of the Corporation and the Bank.

Table of Contents

Asset/Liability Management

The primary functions of Asset/Liability Management are to assure adequate earnings, capital and liquidity while maintaining an appropriate balance between interest-earning assets and interest-bearing liabilities. Liquidity management involves the ability to meet cash flow requirements of customers and corporate needs. Interest-rate sensitivity management seeks to avoid fluctuating net interest margins and to enhance consistent growth of net interest income through periods of changing rates.

The Corporation uses both interest-sensitivity gap analysis and simulation modeling to quantify its exposure to interest rate risk. The Corporation uses the gap analysis to identify and monitor long-term rate exposure and uses a simulation model to measure the short-term rate exposures. The Corporation runs various earnings simulation scenarios to quantify the effect of declining or rising interest rates on the net interest margin over a one-year and two-year horizon. The simulation uses existing portfolio rate and re-pricing information, combined with assumptions regarding future loan and deposit growth, future spreads, prepayments on residential mortgages, and the discretionary pricing of non-maturity assets and liabilities. The Corporation is in an asset sensitive position, as interest rates remain at historically low levels; however, the Corporation anticipates increases in interest rates over the longer term, which it expects would benefit its net interest margin.

Liquidity

The Corporation, in its role as a financial intermediary, is exposed to certain liquidity risks. Liquidity refers to the Corporation’s ability to ensure that sufficient cash flow and liquid assets are available to satisfy demand for loans and deposit withdrawals. The Corporation manages its liquidity risk by measuring and monitoring its liquidity sources and estimated funding needs. The Corporation has a contingency funding plan in place to address liquidity needs in the event of an institution-specific or a systemic financial crisis.

Sources of Funds

Core deposits and customer repurchase agreements have historically been the most significant funding sources for the Corporation. These deposits and repurchase agreements are generated from a base of consumer, business and public customers primarily located in Bucks and Montgomery counties, Pennsylvania. The Corporation faces increased competition for these deposits from a large array of financial market participants, including banks, savings institutions, mutual funds, security dealers and others.

The Corporation supplements its core funding with money market funds it holds for the benefit of various trust accounts. These funds are fully collateralized by the Bank’s investment portfolio and bear interest at current money market mutual fund rates. This funding source is subject to changes in the asset allocations of the trust accounts.

The Corporation, through the Bank, has short-term and long-term credit facilities with the FHLB with a maximum borrowing capacity of approximately $510.8 million. At September 30, 2014 and December 31, 2013, there were no outstanding borrowings with the FHLB. At September 30, 2014 and December 31, 2013, the Bank had outstanding short-term letters of credit with the FHLB totaling $91.0 million and $35.0 million, respectively, which were utilized to collateralize seasonal public funds deposits. The maximum borrowing capacity with the FHLB changes as a function of qualifying collateral assets as well as the FHLB’s internal credit rating of the Bank, and the amount of funds received may be reduced by additional required purchases of FHLB stock.

The Bank maintains federal fund lines with several correspondent banks totaling $82.0 million at September 30, 2014 and December 31, 2013. At September 30, 2014, the Corporation had no outstanding federal funds purchased. Future availability under these lines is subject to the prerogatives of the granting banks and may be withdrawn at will.

The Corporation, through the Bank, has an available line of credit at the Federal Reserve Bank of Philadelphia, the amount of which is dependent upon the balance of loans and securities pledged as collateral. At September 30, 2014 and December 31, 2013, the Corporation had no outstanding borrowings under this line.

Cash Requirements

The Corporation has cash requirements for various financial obligations, including contractual obligations and commitments that require cash payments. The most significant contractual obligation, in both the under and over one year time period, is for the Bank to repay its certificates of deposit. The Bank anticipates meeting these obligations by continuing to provide convenient depository and cash management services through its branch network, thereby

replacing these contractual obligations with similar fund sources at rates that are competitive in our market.

Table of Contents

Commitments to extend credit are the Bank's most significant commitment in both the under and over one year time periods. These commitments do not necessarily represent future cash requirements in that these commitments often expire without being drawn upon.

Recent Accounting Pronouncements

For information regarding recent accounting pronouncements, refer to Footnote 1, "Summary of Significant Accounting Policies" of this Form 10-Q.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

No material changes in the Corporation's market risk or market strategy occurred during the current period. A detailed discussion of market risk is provided in the Corporation's Annual Report on Form 10-K for the period ended December 31, 2013.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Management is responsible for the disclosure controls and procedures of the Corporation. Disclosure controls and procedures are controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods required by the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be so disclosed by an issuer is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. As of the end of the period covered by this report, an evaluation was performed under the supervision and with the participation of the Corporation's management, including the Chief Executive Officer (Principal Executive Officer) and Chief Financial Officer (Principal Financial and Accounting Officer), of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures. Based on that evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of September 30, 2014.

Changes in Internal Control over Financial Reporting

There were no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f)) during the quarter ended September 30, 2014 that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Management is not aware of any litigation that would have a material adverse effect on the consolidated balance sheet or statement of income of the Corporation. There are no proceedings pending other than the ordinary routine litigation incident to the business of the Corporation. In addition, there are no material proceedings pending or known to be threatened or contemplated against the Corporation or the Bank by government authorities.

Item 1A. Risk Factors

There have been no material changes in risk factors from those disclosed under Item 1A, "Risk Factors." in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2013.

Table of Contents

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information on repurchases by the Corporation of its common stock during the three months ended September 30, 2014 under its 2013 Board approved program.

ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
July 1 – 31, 2014	239	$20.67	239	689,003
August 1 – 31, 2014	—	—	—	689,003
September 1 – 30, 2014	—	—	—	689,003
Total	239	$20.67	239	

1. Transactions are reported as of trade dates.
2. On October 23, 2013, the Corporation's Board of Directors approved a new stock repurchase plan for the repurchase of up to 800,000 shares, or approximately 5% of the shares outstanding. The repurchased shares limit is net of normal treasury activity such as purchases to fund the dividend reinvestment, employee stock purchase and equity compensation plans. The program has no scheduled expiration date and the Board of Directors has the right to suspend or discontinue the program at any time.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other Information

None.

Table of Contents

Item 6. Exhibits

a. Exhibits

Exhibit 3.1	Amended and Restated Articles of Incorporation are incorporated by reference to Exhibit 3.1 of Form 10-K, filed with the Securities and Exchange Commission (the SEC) on March 4, 2014.
Exhibit 3.2	Amended By-Laws are incorporated by reference to Exhibit 3.2 of Form 10-K, filed with the SEC on March 4, 2014.
Exhibit 4.1	Shareholder Rights Agreement dated September 30, 2011 is incorporated by reference to Exhibit 4.1 of Form 8-K, filed with the SEC on October 6, 2011.
Exhibit 31.1	Certification of Jeffrey M. Schweitzer, President and Chief Executive Officer of the Corporation, pursuant to Rule 13a-14(a) of the Exchange Act, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 31.2	Certification of Michael S. Keim, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) of the Exchange Act, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 32.1	Certification of Jeffrey M. Schweitzer, President and Chief Executive Officer of the Corporation, pursuant to 18 United States Code Section 1350, as enacted by Section 906 of the Sarbanes-Oxley Act of 2002.
Exhibit 32.2	Certification of Michael S. Keim, Chief Financial Officer of the Corporation, pursuant to 18 United States Code Section 1350, as enacted by Section 906 of the Sarbanes-Oxley Act of 2002.
Exhibit 101.INS	XBRL Instance Document
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase Document
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	Univest Corporation of Pennsylvania (Registrant)
Date: November 7, 2014	/s/ Jeffrey M. Schweitzer Jeffrey M. Schweitzer President and Chief Executive Officer (Principal Executive Officer)
Date: November 7, 2014	/s/ Michael S. Keim Michael S. Keim Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)