

PACIFIC PREMIER BANCORP INC  
Form 10-K  
March 14, 2013

---

---

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from to .

Commission File No.: 0-22193

(Exact name of registrant as specified in its charter)

Delaware 33-0743196  
(State of Incorporation) (I.R.S. Employer Identification No)

17901 Von Karman Avenue, Suite 1200, Irvine, California 92614  
(Address of Principal Executive Offices and Zip Code)  
Registrant's telephone number, including area code: (949) 864-8000

-----

Securities registered pursuant to Section 12(b) of the Act:

Title of class	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	NASDAQ Global Market

Securities registered pursuant to Section 12(g) of the Act:

None

-----

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one).

Large accelerated filer	<input type="checkbox"/>		Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	(Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting stock held by non-affiliates of the registrant, i.e., persons other than directors and executive officers of the registrant, was approximately \$83,637,616 and was based upon the last sales price as quoted on The NASDAQ Stock Market as of June 30, 2012, the last business day of the most recently completed second fiscal quarter.

As of March 14, 2013, the Registrant had 14,158,314 shares outstanding.

---

INDEX

PART I

ITEM 1. BUSINESS

ITEM 1A. RISK FACTORS

ITEM 1B. UNRESOLVED STAFF COMMENTS

ITEM 2. PROPERTIES

ITEM 3. LEGAL PROCEEDINGS

ITEM 4. MINE SAFETY DISCLOSURES

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

ITEM 6. SELECTED FINANCIAL DATA

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

ITEM 9A. CONTROLS AND PROCEDURES

ITEM 9B. OTHER INFORMATION

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE

ITEM 11. EXECUTIVE COMPENSATION

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES  
SIGNATURES

---

PART I

ITEM 1. BUSINESS

Forward-Looking Statements

All references to “we”, “us”, “our”, “Pacific Premier” or the “Company” mean Pacific Premier Bancorp, Inc. and our consolidated subsidiaries, including Pacific Premier Bank, our primary operating subsidiary. All references to “Bank” refer to Pacific Premier Bank. All references to the “Corporation” refer to Pacific Premier Bancorp, Inc.

This Annual Report on Form 10-K contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). These forward-looking statements represent plans, estimates, objectives, goals, guidelines, expectations, intentions, projections and statements of our beliefs concerning future events, business plans, objectives, expected operating results and the assumptions upon which those statements are based. Forward-looking statements include without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and are typically identified with words such as “may,” “could,” “should,” “will,” “would,” “believe,” “anticipate,” “estimate,” “expect,” “intend,” “plan,” or words or phrases of similar meaning. We caution that the forward-looking statements are based largely on our expectations and are subject to a number of known and unknown risks and uncertainties that are subject to change based on factors which are, in many instances, beyond our control. Actual results, performance or achievements could differ materially from those contemplated, expressed, or implied by the forward-looking statements.

The following factors, among others, could cause our financial performance to differ materially from that expressed in such forward-looking statements:

- The strength of the United States economy in general and the strength of the local economies in which we conduct operations;

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

- The effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (the “Federal Reserve”);
  - Inflation/deflation, interest rate, market and monetary fluctuations;
- The timely development of competitive new products and services and the acceptance of these products and services by new and existing customers;
  - The willingness of users to substitute competitors’ products and services for our products and services;
- The impact of changes in financial services policies, laws and regulations, including those concerning taxes, banking, securities and insurance, and the application thereof by regulatory bodies;
  - Technological changes;
- The effect of acquisitions we may make, if any, including, without limitation, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions;
  - Changes in the level of our nonperforming assets and charge-offs;
- Oversupply of inventory and continued deterioration in values of California real estate, both residential and commercial;
- The effect of changes in accounting policies and practices, as may be adopted from time-to-time by bank regulatory agencies, the U.S. Securities and Exchange Commission (“SEC”), the Public Company Accounting Oversight Board (“PCAOB”), the Financial Accounting Standards Board or other accounting standards setters;
  - Possible other-than-temporary impairments (“OTTI”) of securities held by us;
- The impact of current governmental efforts to restructure the U.S. financial regulatory system, including enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act (“Dodd-Frank Act”);
  - Changes in consumer spending, borrowing and savings habits;
- The effects of our lack of a diversified loan portfolio, including the risks of geographic and industry concentrations;
  - Ability to attract deposits and other sources of liquidity;
  - Changes in the financial performance and/or condition of our borrowers;
- Changes in the competitive environment among financial and bank holding companies and other financial service providers;
- Geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism and/or military conflicts, which could impact business and economic conditions in the United States and abroad;
  - Unanticipated regulatory or judicial proceedings; and
  - Our ability to manage the risks involved in the foregoing.

If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained in this Annual Report on Form 10-K. Therefore, we caution you not to place undue reliance on our forward-looking information and statements. We will not update the forward-looking statements to reflect actual results or changes in the factors affecting the forward-looking statements.

## Overview

We are a California-based bank holding company incorporated in 1997 in the State of Delaware and registered as a banking holding company under the Bank Holding Company Act of 1956, as amended (“BHCA”), for Pacific Premier Bank, a California state-chartered commercial bank. The Bank is subject to examination and regulation by the Federal Reserve, the California Department of Financial Institutions (the “DFI”), and by the Federal Deposit Insurance Corporation (the “FDIC”).

We conduct business throughout Southern California from our ten locations in the counties of Los Angeles, Orange, Riverside and San Bernardino. We operate depository branches in the cities of Huntington Beach, Irvine, Los Alamitos, Newport Beach, Palm Desert, Palm Springs, San Bernardino and Seal Beach, California. Our corporate headquarters are located in Irvine, California.

We provide banking services within our targeted markets in Southern California to businesses and consumers in the communities we serve. Through our branches and our Internet website at [www.ppbi.com](http://www.ppbi.com), we offer a broad array of deposit products and services for both business and consumer customers, including checking, money market and savings accounts, cash management services, electronic banking, and on-line bill payment. We also offer a wide array of loan products, such as commercial business loans, lines of credit, commercial real estate loans, U.S. Small Business Administration (“SBA”) loans, residential home loans, home equity lines of credit and consumer loans. At December 31, 2012, we had consolidated total assets of \$1.2 billion, net loans of \$977.9 million, total deposits of \$904.8 million, and consolidated total stockholders’ equity of \$134.5 million. At December 31, 2012, the Bank was considered a “well-capitalized” financial institution for regulatory capital purposes.

## Recent Developments

### Pacific Premier Bancorp, Inc. and San Diego Trust Bank

On March 6, 2013, the Company announced that it had entered into a definitive agreement to acquire San Diego Trust Bank (OTCBB: SDBK), a San Diego, California, based state-chartered bank with \$242.0 million in total assets and \$187.9 million in total deposits at December 31, 2012. This transaction will expand Pacific Premier’s banking footprint into San Diego County and is expected to further improve Pacific Premier’s deposit mix. At the time the definitive agreement was entered into, the acquisition of San Diego Trust Bank was valued at approximately \$30.6 million. San Diego Trust Bank shareholders will have a choice between electing to receive \$13.41 per share in cash or 1.114x shares of PPBI common stock for each share of San Diego Trust Bank or a combination thereof, subject to the overall requirement that 50% of the consideration will be in the form of cash and 50% will be in the form of PPBI stock. The number of shares of Pacific Premier common stock to be issued to San Diego Trust Bank shareholders is based on a fixed exchange ratio provided that Pacific Premier’s stock price remains between \$10.83 and \$13.24 as measured by the 10-day average closing price immediately prior to closing of the transaction. The value of the stock portion of consideration will fluctuate based on the value of PPBI common stock. The transaction is expected to close late in the second quarter of 2013 or in the third quarter of 2013, subject to satisfaction of customary closing conditions, including regulatory approvals and approval of San Diego Trust Bank shareholders.

### Pacific Premier Bancorp, Inc. and First Associations Bank

On October 15, 2012, the Company announced that it had entered into an Agreement and Plan of Reorganization (the “Merger Agreement”) to acquire First Associations, a Texas-chartered bank (“FAB”). FAB is a specialized bank headquartered in Dallas, Texas, that focuses exclusively on serving homeowners associations (“HOAs”) and HOA management companies nationwide. At September 30, 2012, FAB had \$356.2 million in total assets and \$305.5 million in total deposits. If the acquisition of FAB is consummated, it will provide the Bank with a valuable source of low-cost core deposits that are expected to strengthen the Bank’s existing deposit base and lower its overall funding cost. On the date of the Merger Agreement, the transaction was valued at \$53.7 million, which includes approximately \$50.2 million in deal consideration for FAB shareholders and approximately \$3.5 million in cash consideration for FAB option holders and FAB warrant holders. The \$50.2 million of deal consideration for FAB shareholders includes \$37.6 million in cash consideration, which is subject to adjustment, and 1,279,228 shares of Company common stock to be issued to FAB shareholders, which shares had a value of approximately \$12.5 million based on the Company’s five-day average closing price immediately prior to announcement of the transaction. The transaction is expected to close late in the first quarter of 2013, subject to satisfaction of the closing conditions described in the Merger Agreement and other customary closing conditions.

#### Palm Desert National Bank

Effective April 27, 2012, the Bank acquired certain assets and assumed certain liabilities of Palm Desert National Bank (“Palm Desert National”) from the FDIC as receiver for Palm Desert National (the “Palm Desert National Acquisition”), pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC on April 27, 2012. The Palm Desert National Acquisition included one branch of Palm Desert National that became a branch of the Bank upon consummation of the Palm Desert National Acquisition. The Bank did not enter into any loss sharing agreements with the FDIC in connection the Palm Desert national Acquisition. As a result of the Palm Desert National Acquisition, the Bank acquired and recorded at the acquisition date certain assets with a fair value of approximately \$120.9 million and certain liabilities with a fair value of approximately \$118.0 million. The fair values of the assets acquired and liabilities assumed were determined based on the requirements of FASB Accounting Standards Codification (“ASC”)Topic 820: Fair Value Measurements and Disclosures.

#### Canyon National Bank

Effective February 11, 2011, the Bank acquired certain assets and assumed certain liabilities of Canyon National Bank (“Canyon National”) from the FDIC as receiver for Canyon National (the “Canyon National Acquisition”), pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC on February 11, 2011. The Canyon National Acquisition included the three branches of Canyon National, all of which became branches of the Bank upon consummation of the Canyon National Acquisition. The Bank did not enter into any loss sharing agreements with the FDIC in connection with the Canyon National Acquisition. As a result of the Canyon National Acquisition, the Bank acquired and received certain assets with a fair value of approximately \$208.9 million, and liabilities with a fair value of approximately \$206.6 million. The fair values of the assets acquired and liabilities assumed were determined based on the requirements of FASB ASC Topic 820: Fair Value Measurements and Disclosures.

#### Operating Strategy

The Bank was founded in 1983 as a state chartered savings and loan, became a federally chartered stock savings bank in 1991 and, in March 2007, converted to a California-chartered commercial bank. Our primary goal is to develop the Bank into one of Southern California’s top performing commercial banks as an alternative to the large regional and national banks for businesses, professionals, entrepreneurs and non-profit organizations for the long term benefit of our stockholders, customers and employees. The following are our operating strategies which we have adopted in order to achieve this goal:

**Expansion through Acquisitions.** Many banks have been negatively impacted by the economic environment, which we expect will lead to the continued consolidation and elimination of certain competitors. We intend to take advantage of this opportunity by pursuing additional acquisitions of open banks, FDIC-assisted transactions and the acquisition of non-depository asset generating and fee income producing businesses. Management has a proven track record of analyzing, executing upon, and integrating acquisitions, and we expect to continue to leverage this ability.

**Expansion through Organic Growth.** We believe that profitable businesses are not having their needs met either from a service level or credit availability basis from their current bank. Thus over the years we have developed a high performing sales culture resulting in effective cold calling by our business bankers. Management diligently monitors the quantity and quality of calls, while senior commercial bankers are utilized to train and assist with closing of new relationships. Our business bankers are focused on developing long term relationships with business owners, professionals, entrepreneurs, and non-profit organizations through consistent and frequent contact. Additionally, our bankers are actively involved in community organizations and events, thus building and capitalizing on the Bank's reputation within the local communities we serve.

**Diversifying our Deposit and Loan Portfolios.** We believe franchise value is created through growth in low cost transaction accounts, principally business and consumer checking accounts. Customers that utilize checking accounts and the Bank's other related products and services often become our most valuable relationships due to our ability to reduce interest costs associated with these customer accounts and in turn, generate greater fee income. We also believe it is important to diversify our loan portfolio in order to manage credit risks and to meet the financial services needs of our expanding client base. As part of our commercial banking platform, we have increased the amount of owner-occupied commercial real estate ("CRE") loans, commercial and industrial ("C&I") loans, Small Business Administration ("SBA") loans and warehouse lending relationships within the portfolio. We will seek to add additional products to diversify the loan portfolio and add fee income while developing complementary product lines and services that further our primary goal.

**Enterprise Risk Management.** Management is committed to Enterprise Risk Management ("ERM") program to help ensure Bank-wide risks are being well managed. As the Bank grows and introduces new business lines and product offerings, both its level of complexity and overall risk increases. Risk is the potential that events, expected or unanticipated, may have an adverse effect on the Bank's earnings, capital, or franchise value. As such, the Bank will develop and maintain an enterprise-wide ERM program to help it manage the risks that are inherent to the Bank's operations.

**Proactive Asset Management and Sound Credit Quality.** Our conservative credit and risk management culture has resulted in relatively low levels of nonperforming loans and an overall high credit quality within the loan portfolio as compared to our peer banks (California banks with between \$1 billion and \$3 billion in total assets.) Our portfolio management strategies involve the early identification of loan weakness, aggressive collection techniques, loss mitigation through loan sales and/or working with third parties to refinance the credit. We will continue to monitor economic trends and conditions that could positively or negatively impact our business. We seek to take advantage of these trends by entering or exiting certain lines of business or offering or eliminating various loan product types, as evidenced by our decision to curtail our multi-family and commercial non-owner occupied real estate lending. We will continue to monitor our risk management practices relative to changes in our local economy that impact our business.

**Financial Management.** We actively manage the Company's liquidity and capital resources in order to achieve an optimal level of capital and a high quality, diversified loan portfolio that is funded through a stable, low cost core deposit base. Liquidity and interest rate risk are structured in conjunction with our capital, assets and liabilities with the goal of achieving optimal earnings throughout the business cycle.

Our executive offices are located at 17901 Von Karman Avenue, Suite 1200, Irvine, California 92614 and our telephone number is (949) 864-8000. Our Internet website address is [www.ppbi.com](http://www.ppbi.com). Our Annual Reports on

Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, and all amendments thereto, from 1998 to present that have been filed with the SEC, are available free of charge on our Internet website. Also on our website are our Code of Ethics, Insider Trading and Beneficial Ownership forms, and Corporate Governance Guidelines. The information contained in our website, or in any websites linked by our website, is not a part of this Annual Report on Form 10-K.

### Lending Activities

**General.** In 2012, we maintained our commitment to a high level of credit quality in our lending activities. We also diversified our loan portfolio during the prior fiscal year by, among other things, significantly increasing the origination of warehouse repurchase facilities to qualified mortgage bankers operating principally in California. We continue to focus our efforts on meeting the financial needs of qualified individuals and local businesses. To that end, the Company offers a full complement of flexible and structured loan products tailored to meet the diverse needs of our customers.

During 2012, we made or purchased loans to borrowers secured by real property and business assets located principally in Southern California, our market area. We also began to make loans, primarily U.S. Small Business Administration guaranteed loans, throughout the 12th Federal Reserve District and in the state of Texas. We emphasize relationship lending and focus on generating loans with customers who also maintain full depository relationships with us. These efforts assist us in establishing and expanding depository relationships consistent with the Company's strategic direction. We maintain an internal lending limit below our \$35.4 million legal lending limit for secured loans and \$21.2 million for unsecured loans as of December 31, 2012. During 2012, we originated or purchased \$193.7 million of warehouse facilities, \$117.9 million of commercial non-owner occupied real estate loans, \$58.8 million of single family real estate loans, \$47.2 million of C&I loans, \$39.3 million of owner occupied commercial real estate loans, \$28.5 million of multi-family real estate loans, \$8.6 million of SBA loans, \$5.4 million of land loans and \$4.3 million of construction and other loans. At December 31, 2012, we had \$986.2 million in total gross loans outstanding.

**Commercial and Industrial Lending.** We originate C&I loans secured by business assets including inventory, receivables, machinery and equipment to businesses located in our primary market area. In many instances, real estate holdings of the borrower, its principals or loan guarantors are also taken as collateral. Loan types include revolving lines of credit, term loans, seasonal loans and loans secured by liquid collateral such as cash deposits or marketable securities. We also issue letters of credit on behalf of our customers, backed by loans or deposits with the Company. At December 31, 2012, C&I loans totaled \$115.4 million, constituting 11.7% of our gross loans, and we had additional commitments to extend credit on C&I loans of \$37.9 million.

**Commercial Owner Occupied Business Lending.** We originate and purchase loans secured by commercial owner occupied real estate, such as retail buildings, small office and light industrial buildings, and mixed-use commercial properties located predominantly in Southern California. We also make loans secured by special purpose properties, such as gas stations. Pursuant to our underwriting policies, commercial owner occupied real estate loans may be made in amounts of up to 75% of the lesser of the appraised value or the purchase price of the collateral property. Loans are generally made for terms up to 30 years with amortization periods up to 30 years. At December 31, 2012, we had \$150.9 million of commercial owner occupied real estate secured loans, constituting 15.3% of our gross loans.

**SBA Lending.** The Company is approved to originate loans under the SBA's Preferred Lenders Program ("PLP"). The PLP lending status affords the Company a higher level of delegated credit autonomy, translating to a significantly shorter turnaround time from application to funding, which is critical to our marketing efforts. We originate loans under the SBA's 7(a), Express, Patriot Express and 504 loan programs, in conformity with SBA underwriting and documentation standards. The guaranteed portion of the 7(a) loans is typically sold on the secondary market. At December 31, 2012, we had \$6.9 million of SBA loans, constituting 0.7% of our gross loans.



**Warehouse Repurchase Facilities.** We originate warehouse repurchase facilities to qualified mortgage bankers operating principally in California. These facilities provide short-term funding for one-to-four family mortgage loans via a mechanism whereby the mortgage banker sells us closed loans on an interim basis, to be repurchased in conjunction with the sale of each loan on the secondary market. We carefully underwrite and monitor the financial strength and performance of all counterparties to the transactions, including the mortgage bankers, secondary market participants and closing agents. We generally purchase only conforming/conventional (Federal National Mortgage Association (“FNMA”), Federal Home Loan Mortgage Corporation (“FHLMC”)) and government guaranteed (Federal Housing Administration (“FHA”), Veterans Administration (“VA”) and U.S. Department of Agriculture (“USDA”)) credits, and only after thorough due diligence including sophisticated fraud checks. At December 31, 2012, warehouse loans totaled \$195.8 million constituting 19.9% of our gross loans, and had additional commitments to extend credit of \$72.2 million.

**Commercial Non-Owner Occupied Real Estate Lending.** We originate and purchase loans that are secured by commercial real estate, such as retail centers, small office and light industrial buildings, and mixed-use commercial properties that are not occupied by the borrower and are located predominantly in Southern California. We also make loans secured by special purpose properties, such as hotels. Pursuant to our underwriting practices, commercial non-owner occupied real estate loans may be made in amounts up to 75% of the lesser of the appraised value or the purchase price of the collateral property. We consider the net operating income of the property and typically require a stabilized debt service coverage ratio of at least 1.20:1, based on the qualifying interest rate. Loans are generally made for terms up to 30 years with amortization periods up to 30 years. At December 31, 2012, we had \$253.4 million of commercial non-owner occupied real estate secured loans, constituting 25.6% of our gross loans.

**Multi-family Real Estate Lending.** Although we were not an active multi-family lender in 2012, on occasion, we originate and purchase loans secured by multi-family residential properties (five units and greater) located predominantly in Southern California. Pursuant to our underwriting practices, multi-family residential loans may be made in an amount up to 75% of the lesser of the appraised value or the purchase price of the collateral property. In addition, we generally require a stabilized minimum debt service coverage ratio of 1.15:1, based on the qualifying loan interest rate. Loans are made for terms of up to 30 years with amortization periods up to 30 years. As part of our desired strategy to diversify the loan portfolio, we substantially reduced the origination of multi-family real estate loans beginning in late 2007. Historically, we have managed our concentration in multi-family real estate loans by selling excess loan production. However, in recent periods, the level of loan sales has decreased significantly due to dislocations in the credit markets. Multi-family loan sales remain a strategic option for us. At December 31, 2012, we had \$156.4 million of multi-family real estate secured loans, constituting 15.9% of our gross loans.

**One-to-Four Family Real Estate Lending.** We participate in single family lending on occasion, mainly through purchases, to diversify our portfolio; and, in keeping with the Company’s strategy of offering a full complement of loan products to customers, we have occasionally funded home loans to banking customers. When we do originate or purchase loans we do not engage in Alt-A or subprime lending. The Company’s portfolio of one-to-four family loans at December 31, 2012 totaled \$97.4 million, constituting 9.9% of our gross loans, of which \$88.3 million consists of loans secured by first liens on real estate and \$9.1 million, consists of loans secured by second or junior liens on real estate.

**Other Loans.** We originate other consumer loan products, generally for banking customers only, which consist primarily of savings account loans and auto loans. Before we make a consumer loan, we assess the applicant’s ability to repay the loan and, if applicable, the value of the collateral securing the loan. At December 31, 2012, we had \$1.2 million in other loans that represented 0.1% of our gross loans.

**Interest Rates on Our Loans.** We employ a risk-based pricing strategy on all loans that we fund. The interest rates, fees and loan structure of our loans generally vary based on a number of factors, including the degree of credit risk, size, maturity of the loan, a borrower’s business or property management expertise, and prevailing market rates for similar types of loans, as well as the deposit balances the borrower maintains with us. Adjustable rate C&I and SBA

loans are typically priced based on a margin over the Prime rate, while warehouse repurchase facilities are priced over the London Inter-Bank Offered Rate (“LIBOR”). Commercial real estate loans are typically 3, 5, 7 or 10-year fixed rate hybrid adjustable-rate loans and are based on one of several interest rate indices. Many of the C&I loans and substantially all of the non-owner occupied real estate loans originated by the Company in 2012 had minimum interest rates, or floor rates, below which the rate charged may not be reduced regardless of further reductions in the underlying interest rate index. Substantially all of our non-owner occupied commercial real estate loans also include prepayment penalties.

**Lending Risks on Our Loans.** Lending risks vary by the type of loan extended. In our C&I and SBA lending activities, collectability of the loans may be adversely affected by risks generally related to small and middle market businesses, such as:

- Changes or continued weakness in general or local economic conditions;
- Changes or continued weakness in specific industry segments, including weakness affecting the business’ customer base;
  - Changes in consumer behavior;
  - Changes in a business’ personnel;
- Increases in supplier costs that cannot be passed along to customers;
  - Increases in operating expenses (including energy costs);
  - Changes in governmental rules, regulations and fiscal policies;
    - Increases in interest rates, tax rates; and
  - Other factors beyond the control of the borrower or the lender.

In our investor real estate loans, payment performance and the liquidation values of collateral properties may be adversely affected by risks generally incidental to interests in real property, such as:

- Changes or continued weakness in general or local economic conditions;
  - Changes or continued weakness in specific industry segments;
    - Declines in real estate values;
    - Declines in rental rates;
    - Declines in occupancy rates;
  - Increases in other operating expenses (including energy costs);
    - The availability of property financing;
- Changes in governmental rules, regulations and fiscal policies, including rent control ordinances, environmental legislation and taxation;
  - Increases in interest rates, real estate and personal property tax rates; and
  - Other factors beyond the control of the borrower or the lender.

In our warehouse repurchase facilities, performance is generally driven by the routine operation of the secondary market for one-to-four family mortgage loans. Primary risks include:

- The financial and operational health of the GSE agencies (FNMA and FHLMC);
- The ongoing commitment of U.S. Government agencies (FHA, VA and USDA) to the one-to-four family mortgage market;
  - Major interest rate shocks; and
- Widespread loan fraud on the part of one of our counterparties.

We attempt to mitigate these risks through sound and prudent underwriting practices, as well as a proactive loan review process and our risk management practices. See “Lending Activities - Underwriting and Approval Authority for Our Loans” immediately below. We will not extend credit to any one borrower that is in excess of regulatory limits.

Underwriting and Approval Authority for Our Loans. Our board of directors establishes our lending policies. Each loan must meet minimum underwriting criteria established in our lending policies and must be consistent with our overall strategies for yield, interest rate risk, and portfolio concentrations. The underwriting and quality control functions are managed through our corporate office. Each loan application is evaluated from a number of underwriting perspectives. For C&I and SBA loans, underwriting considerations include historic business cash flows, debt service coverage, loan-to-value ratios of underlying collateral, if any, debt to equity ratios, credit history, business experience, history of business, forecasts of operations, economic conditions, business viability, net worth, and liquidity. For loans secured by real estate, underwriting considerations include property appraised value, loan-to-value ratios, level of debt service coverage utilizing both the actual net operating income and forecasted net operating income and use and condition of the property, as well as the borrower's liquidity, income, credit history, net worth, and operating experience. We do not offer loans on a limited- or no-documentation basis unless fully secured by cash collateral.

Business loans are generally originated as recourse or with full guarantees from key borrowers or borrower principals. Loans secured by real estate are likewise generally originated on a full recourse basis. On loans made to entities, such as partnerships, limited liability companies, corporations or trusts, we typically obtain personal guarantees from the appropriate managing members, major stockholders, trustees or other appropriate principals. In 2012, substantially all of our loans to entities were originated with full recourse and/or personal guarantees from the principals of the borrowers.

Prior to processing and underwriting any loan request, we issue a letter of interest based on a preliminary analysis by our bankers, which letter details the terms and conditions on which we will consider the loan request. Upon receipt of the signed letter of interest, a completed loan application and a deposit, a credit report and other required reports are ordered and, if necessary, additional information is requested. Upon receipt of all requested information, we process and underwrite each loan application and prepare all the loan documentation after the loan has been approved.

Our credit memorandums, which are prepared by our underwriters, include a description of the transaction and prospective borrower and guarantors, the collateral securing the loan, if any, the proposed uses of loan proceeds and source(s) of repayment, as well as an analysis of the borrower's business and personal financial statements and creditworthiness. The financial statements and creditworthiness of any guarantors are also analyzed. For loans secured by real property, the credit memorandum will include an analysis of the property. Loans for which real estate is the primary collateral require an independent appraisal conducted by a licensed appraiser. All appraisal reports are appropriately reviewed by our appraisal department. Our board of directors reviews and approves annually the independent list of acceptable appraisers. When appropriate, environmental reports are obtained and reviewed as well.

Following loan approval and prior to funding, our underwriting and processing departments ensure that all loan approval terms have been satisfied, that those terms conform with lending policies (or are properly documented as exceptions with required approvals), and that all the required documentation is present and in proper form.

Business loans are subject to the Company's guidelines regarding appropriate covenants and periodic monitoring requirements which may include, but are not limited to:

- Capital and lease expenditures;
  - Capital levels;
- Salaries and other withdrawals;
  - Working capital levels;
  - Debt to net worth ratios;
    - Sale of assets;
  - Change of management;
  - Change of ownership;

- Cash flow requirements;
- Profitability requirements;
  - Debt service ratio;
- Collateral coverage ratio; and
- Current and quick ratios.

Subject to the above standards, our board of directors delegates authority and responsibility to management for loan approvals. The Management Loan Committee is comprised of our President/Chief Executive Officer, Chief Credit Officer, Chief Banking Officer, and 1st Vice President Senior Credit Manager. Our Vice President Senior Commercial Underwriters serve as secondary approval signers. Depending upon the loan amount and nature of collateral, loans require either two or three approval signatures, with at least one such signature coming from a Credit Committee member. Real-estate secured loans above \$5 million and business loans not fully secured by real estate above \$2 million require approval from the President/Chief Executive Officer.

**Portfolio Management and Loan Servicing.** Portfolio management and loan servicing activities are centralized at our corporate headquarters. Our loan servicing operations are designed to provide prompt customer service and accurate and timely information for account follow-up, financial reporting and loss mitigation. Following the funding of an approved loan, the data is entered into our data processing system, which provides monthly billing statements, tracks payment performance, and effects agreed upon interest rate adjustments. Loan servicing activities include (i) collecting and remitting loan payments, (ii) accounting for principal and interest and other collections and expenses, and (iii) holding and disbursing escrow or impounding funds for real estate taxes and insurance premiums.

Our portfolio management operations are designed to ensure that management and the board of directors has timely and comprehensive information regarding the performance of our loan portfolio. This information provides an essential leading indicator of potential performance issues prior to loan payment delinquency. For each of the Company's non-homogeneous loans, our Portfolio Managers collect financial information from borrowers and guarantors in order to conduct a detailed loan review in accordance with our policies, generally annually or more often as appropriate, but in no case less than biennially. The Portfolio Managers also visit properties and businesses on a periodic basis to perform inspections of our collateral and associated revenue-generating activities of borrowers. In conjunction with the loan review process, all loans in the portfolio are assigned a risk grade that, among other purposes, factors into the Company's allowance for loan and lease loss calculations.

When payments are not received by their contractual due date, collection efforts are initiated by our loss mitigation personnel. Accounts past-due by more than 10 days are assigned to our collector for comprehensive payment collection efforts. Our Portfolio Managers conduct an evaluation of all loans 90 days or more past due or otherwise identified as impaired by obtaining an estimate of value on the underlying collateral and an analysis of such collateral. The evaluation may result in our partial or complete charge off of the loan, but collection efforts still continue. Portfolio Managers also conduct discussions with borrowers in order to identify whether alternatives to foreclosure exist. When foreclosure will maximize the Company's recovery for a non-performing loan, the Portfolio Managers will carry out the foreclosure process, including any associated judicial legal actions.

**Loan Portfolio Composition.** At December 31, 2012, our net loans receivable held for investment totaled \$974.2 million and our loans receivable held for sale totaled \$3.7 million. The types of loans that the Company may originate are subject to federal and state law.

The following table sets forth the composition of our loan portfolio in dollar amounts and as a percentage of the portfolio at the dates indicated:

At December 31,						
2012		2011		2010		
Amount	% of Weighted Total	Amount	% of Weighted Average	Amount	% of Weighted Total	Weighted Average

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

	Interest Rate				Interest Rate				Interest Rate			
	(dollars in thousands)											
Real estate loans:												
Multi-family	\$156,424	15.9 %	5.8 %	\$193,830	26.2 %	6.0 %	\$243,584	42.9 %	6.2 %			
Commercial non-owner occupied	253,409	25.6 %	5.7 %	164,341	22.2 %	6.6 %	130,525	22.9 %	6.7 %			
One-to-four family (1)	97,463	9.9 %	4.7 %	60,027	8.1 %	5.1 %	20,318	3.6 %	5.4 %			
Land	8,774	0.9 %	4.9 %	6,438	0.9 %	5.8 %	-	0.0 %	0.0 %			
Business loans:												
Commercial owner occupied (2)	150,934	15.3 %	6.1 %	152,299	20.6 %	6.6 %	113,025	20.0 %	6.6 %			
Commercial and industrial	115,354	11.7 %	5.3 %	86,684	11.7 %	5.8 %	42,077	7.5 %	6.3 %			
Warehouse facilities	195,761	19.9 %	4.8 %	67,518	9.1 %	5.4 %	12,610	2.2 %	6.1 %			
SBA	6,882	0.7 %	6.0 %	4,727	0.7 %	6.0 %	4,088	0.7 %	5.9 %			
Other loans	1,193	0.1 %	6.2 %	3,390	0.5 %	7.6 %	1,417	0.2 %	4.5 %			
Total gross loans	986,194	100.0 %	5.4 %	739,254	100.0 %	6.1 %	567,644	100.0 %	6.4 %			
Less loans held for sale	3,681			-			-					
Total gross loans held for investment	982,513			739,254			567,644					
Plus (less) for:												
Deferred loan origination costs (fees) and premiums (discounts)	(306 )			(665 )			(3,227 )					
Allowance for loan losses	(7,994 )			(8,522 )			(8,879 )					
Loans held for investment, net	\$974,213			\$730,067			\$555,538					

2009

2008

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

	Amount	Weighted Average % of Interest Total Rate		Amount	Weighted Average % of Interest Total Rate			
		(dollars in thousands)						
Real estate loans:								
Multi-family	\$278,744	48.4	%	6.2%	\$287,592	45.7	%	6.3%
Commercial non-owner occupied	149,577	26.0	%	6.8%	163,428	26.0	%	7.0%
One-to-four family (1)	8,491	1.5	%	8.3%	9,925	1.6	%	8.8%
Construction	-	0.0	%	0.0%	2,733	0.4	%	8.0%
Land	-	0.0	%	0.0%	2,550	0.4	%	9.5%
Business loans:								
Commercial owner occupied (2)	103,019	17.9	%	7.1%	112,406	17.9	%	7.1%
Commercial and industrial	31,109	5.4	%	7.0%	43,235	6.9	%	6.8%
Warehouse facilities	-	0.0	%	0.0%	-	0.0	%	0.0%
SBA	3,337	0.5	%	5.7%	4,942	0.8	%	6.3%
Other loans	1,991	0.3	%	1.3%	1,956	0.3	%	2.3%
Total gross loans	576,268	100.0%		6.6%	628,767	100.0%		6.7%
Less loans held for sale	-				668			
Total gross loans held for investment	576,268				628,099			
Plus (less) for:								
Deferred loan origination costs (fees) and premiums (discounts)	(779 )				252			
Allowance for loan losses	(8,905 )				(5,881 )			
Loans held for investment, net	\$566,584				\$622,470			

- (1) Includes second trust deeds.  
 (2) Secured by real estate.

Loan Portfolio Characteristics. In general, the Company does not require regular updates of collateral valuations for non-homogeneous loans that are not classified as potential problem or problem loans. However, updated valuations are obtained for collateral securing non-homogeneous loans that are identified as potential problem loans at least every twenty-four months. Updated collateral valuations may be required more frequently at the discretion of the Company's management or for loans identified as impaired in accordance with the Company's allowance for loan loss ("ALLL") policy. Market values may be substantiated by obtaining an appraisal or an appropriate evaluation by the Company's Chief Appraiser. At December 31, 2012, 13% of multi-family, 32% of commercial non-owner occupied and 30% of commercial owner occupied loans had current updated collateral valuations within the last twenty-four months.

The following table sets forth by loan category our average loan size, months of seasoning, loan-to-value ratio (the proportion of the principal amount of the loan to the most current market value of the collateral property) and debt coverage ratio (the proportion of the property's annual net operating income to its annual debt service, which includes principal and interest payments) at the date indicated.

	At December 31, 2012				
	Loan Size	Seasoning (months)	Average Loan-to-Value Ratio		Debt Coverage Ratio
	(dollars in thousands)				
Real estate loans:					
Multi-family	\$ 954	65	66 %		1.27
Commercial non-owner occupied					
One-to-four family	1,128	54	58 %		1.55
Land	255	28	56 %		N/A
	439	64	134 %		N/A
Business loans:					
Commercial owner occupied					
Commercial and industrial	671	59	63 %		N/A
Warehouse facilities	328	36	N/A		N/A
SBA	15,303	14	N/A		N/A
	209	11	N/A		N/A

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Other loans 10 27 N/A N/A

Loan Maturity. For our commercial real estate and business loans, repayment typically depends on the successful operation of the businesses or the properties securing the loans. Several months before a loan matures, our portfolio managers contact our borrowers to obtain personal and/or business financial and operations data and property information for review. When deemed appropriate, business and property visits are made to assess the borrower's revenue-generating activities and to perform inspections of our collateral. This information is reviewed and evaluated for indications of potential payoff issues prior to maturity. If potential issues are discovered, our portfolio managers work on a strategy with the borrower well in advance of the loan maturing in order to maximize the benefit to the Company. At December 31, 2012, we had \$75.8 million or 7.7% of total gross loans held for investment that were due to mature in one year or less, primarily in our C&I loan category totaling of \$64.7 million.

The following table does not reflect prepayment assumptions, but rather shows the contractual maturity of the Company's loans at the date indicated:

At December 31, 2012

	Commerical				Commercial			SBA	Other Loans	Total
	Multi-Family	Non Owner Occupied	One-to-Four Family	Land	Owner Occupied	Commercial and Industrial Warehouse				
Amounts due										
One year or less	\$-	\$1,335	\$1,429	\$2,485	\$5,391	\$64,653	\$-	\$32	\$457	\$75,782
More than one year to three years	1,377	39,441	1,937	2,818	8,554	18,830	-	39	22	73,018
More than three years to five years	3,398	45,181	6,335	2,783	27,912	7,378	-	251	144	93,382
More than five years to 10 years	4,711	63,387	2,749	514	29,177	16,409	-	1,679	-	118,626
More than 10 years to 20 years	3,680	38,193	9,687	174	33,611	5,465	-	-	439	91,249
More than 20 years	143,258	65,872	75,326	-	46,289	2,619	195,761	4,881	131	534,137
Total gross loans	156,424	253,409	97,463	8,774	150,934	115,354	195,761	6,882	1,193	986,194
Plus (less) for										
Deferred loan origination (fees) costs	(48 )	(79 )	(30 )	(3 )	(47 )	(36 )	(61 )	(2 )	-	(306 )
Allowance for loan losses	(1,145 )	(1,459 )	(862 )	(31 )	(1,512 )	(1,310 )	(1,544 )	(79 )	(52 )	(7,994 )



(allocated)

Total loans, net	155,231	251,871	96,571	8,740	149,375	114,008	194,156	6,801	1,141	977,894
Loans held for sale, net	-	-	3,681	-	-	-	-	-	-	3,681
Loans held for investment, net	\$155,231	\$251,871	\$92,890	\$8,740	\$149,375	\$114,008	\$194,156	\$6,801	\$1,141	\$974,213

The following table sets forth at December 31, 2012 the dollar amount of gross loans receivable contractually due after December 31, 2013 and whether such loans have fixed interest rates or adjustable interest rates.

At December 31, 2012			
Loans Due After December 31, 2013			
	Fixed	Adjustable	Total
(in thousands)			
Real estate loans:			
Multi-family	\$757	\$155,667	\$156,424
Commercial non-owner occupied	42,744	209,330	252,074
One-to-four family	18,210	77,824	96,034
Land	2,216	4,073	6,289
Business loans:			
Commercial owner occupied	54,504	91,039	145,543
Commercial and industrial	9,544	41,157	50,701
Warehouse facilities	-	195,761	195,761
SBA	1,764	5,086	6,850
Other loans	702	34	736
Total gross loans	\$130,441	\$779,971	\$910,412

The following table sets forth the Company's loan originations, purchases, sales, and principal repayments for the periods indicated:

For the Year Ended December 31,				
2012	2011	2010	2009	2008
(in thousands)				
\$739,254	\$567,644	\$576,268	\$628,767	\$626,692

Beginning balance of gross loans					
Loans originated:					
Real estate loans:					
Multi-family	24,822	4,318	-	494	34,166
Commercial non-owner occupied	55,347	18,140	-	-	33,058
One-to-four family	20,197	6,085	-	200	250
Business loans:					
Commercial owner occupied	27,549	1,838	600	365	5,375
Commercial and industrial	42,152	33,209	28,030	4,249	17,512
Warehouse facilities	193,668	62,750	35,500	-	-
SBA	8,639	4,309	2,322	1,150	907
Other loans	1,772	65	5,183	958	1,215
Total loans originated	374,146	130,714	71,635	7,416	92,483
Loans purchased:					
Multi-family	3,690	3,075	-	4,051	4,577
Commercial non-owner occupied	62,601	39,963	2,579	-	9,305
Commercial owner occupied	11,786	67,359	26,380	-	53,710
Commercial and industrial	5,033	28,536	745	-	-
One-to-four family	38,588	28,987	-	-	-
Construction	198	5,592	-	-	-
Land	5,395	9,414	-	-	-
Other loans	2,256	21,995	9,884	-	-
Total loans purchased	129,547	204,921	39,588	4,051	67,592
Total loan production	503,693	335,635	111,223	11,467	160,075
Total	1,242,947	903,279	687,491	640,234	786,767
Plus (less) for:					
Principal repayments	(184,580 )	(100,671 )	(61,983 )	(56,808 )	(161,352 )
Change in Canyon National mark-to-market	1,862	3,233	-	-	-

discount					
Change in Palm Dessert National mark-to-market discount	6,651				
Change in undisbursed loan funds	(47,803 )	(15,377 )	(21,984 )	4,701	10,854
Sales of loans	(28,217 )	(42,201 )	(29,977 )	(2,515 )	(6,235 )
Charge-offs	(1,515 )	(4,014 )	(2,339 )	(4,811 )	(1,174 )
Transfer to other real estate owned	(3,151 )	(4,995 )	(3,564 )	(4,533 )	(93 )
Total gross loans	986,194	739,254	567,644	576,268	628,767
Less ending balance loans held for sale, gross	3,681	-	-	-	668
Ending balance loans held for investment, gross	\$982,513	\$739,254	\$567,644	\$576,268	\$628,099

(1) Gross loans includes loans held for investment and loans held for sale.

(2) Includes second trust deeds.

Delinquent Loans. When a borrower fails to make required payments on a loan and does not cure the delinquency within 30 days, we normally record a notice of default and, after providing the required notices to the borrower, commence foreclosure proceedings. If the loan is not reinstated within the time permitted by law, we may sell the property at a foreclosure sale. At these foreclosure sales, we generally acquire title to the property. At December 31, 2012, loans delinquent 60 or more days as a percentage of total gross loans was 0.08%, down from 0.68% at year-end 2011.

The following table sets forth delinquencies in the Company's loan portfolio at the dates indicated:

	30 - 59 Days	60 - 89 Days	90 Days or More (1)	Total Principal	
#	Principal	#	Principal	#	Principal
of	Balance	of	Balance	of	Balance
Loans	of Loans	Loans	of Loans	Loans	Loans
	(dollars in thousands)				

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

At December 31,  
2012

Real estate

loans:

One-to-four

family	2	\$ 101	-	\$ -	2	\$ 79	4	180
--------	---	--------	---	------	---	-------	---	-----

Business

loans:

Commercial

owner

occupied	-	-	1	245	-	-	1	245
----------	---	---	---	-----	---	---	---	-----

Commercial

and

industrial	-	-	1	58	1	218	2	276
------------	---	---	---	----	---	-----	---	-----

SBA	-	-	-	-	4	185	4	185
-----	---	---	---	---	---	-----	---	-----

Other	1	5	-	-	-	-	1	5
-------	---	---	---	---	---	---	---	---

<b>Total</b>	<b>3</b>	<b>\$ 106</b>	<b>2</b>	<b>\$ 303</b>	<b>7</b>	<b>\$ 482</b>	<b>12</b>	<b>\$ 891</b>
--------------	----------	---------------	----------	---------------	----------	---------------	-----------	---------------

Delinquent loans

to total gross

loans	0.01 %	0.03 %	0.05 %	0.09 %
-------	--------	--------	--------	--------

At December 31,  
2011

Real estate

loans:

Multi-family	-	\$ -	-	\$ -	-	\$ -	-	-
--------------	---	------	---	------	---	------	---	---

Commercial

non-owner

occupied	1	434	-	-	3	1,244	4	1,678
----------	---	-----	---	---	---	-------	---	-------

One-to-four

family	4	201	-	-	2	323	6	524
--------	---	-----	---	---	---	-----	---	-----

Land	-	-	1	617	1	52	2	669
------	---	---	---	-----	---	----	---	-----

Business

loans:

Commercial

owner

occupied	-	-	-	-	3	919	3	919
----------	---	---	---	---	---	-----	---	-----

Commercial

and

industrial	1	12	-	-	4	1,057	5	1,069
------------	---	----	---	---	---	-------	---	-------

SBA	1	49	1	113	8	665	10	827
-----	---	----	---	-----	---	-----	----	-----

Other	2	3	1	1	-	-	3	4
-------	---	---	---	---	---	---	---	---

<b>Total</b>	<b>9</b>	<b>\$ 699</b>	<b>3</b>	<b>\$ 731</b>	<b>21</b>	<b>\$ 4,260</b>	<b>33</b>	<b>\$ 5,690</b>
--------------	----------	---------------	----------	---------------	-----------	-----------------	-----------	-----------------

Delinquent loans

to total gross

loans	0.09 %	0.10 %	0.58 %	0.77 %
-------	--------	--------	--------	--------

At  
December  
31, 2010

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Real estate loans:								
Multi-family	-	\$-	-	\$-	-	\$-	-	-
Commercial non-owner occupied								
occupied	2	617	-	-	-	-	2	617
One-to-four family								
family	3	402	1	17	1	20	5	439
Business loans:								
Commercial owner occupied								
occupied	1	184	-	-	3	2,225	4	2,409
SBA	-	-	-	-	7	846	7	846
Total	6	\$1,203	1	\$17	11	\$3,091	18	\$4,311
Delinquent loans to total gross loans								
		0.21 %		0.00%		0.54 %		0.76 %

At December 31, 2009								
Real estate loans:								
Multi-family	1	\$3,150	-	\$-	3	\$2,073	4	\$5,223
Commercial non-owner occupied								
occupied	1	694	-	-	1	1,851	2	2,545
One-to-four family								
family	3	44	-	-	4	97	7	141
Business loans:								
Commercial owner occupied								
occupied	-	-	-	-	2	996	2	996
SBA	1	69	1	52	3	463	5	584
Other	1	18	-	-	-	-	1	18
Total	7	\$3,975	1	\$52	13	\$5,480	21	\$9,507
Delinquent loans to total gross loans								
		0.69 %		0.01%		0.95 %		1.65 %

At December 31, 2008								
Real estate loans:								
Multi-family	-	\$-	-	\$-	1	\$350	1	\$350
Commercial non-owner occupied								
occupied	1	1,062	1	317	1	638	3	2,017
	4	129	2	32	8	637	14	798

One-to-four family								
Land	-	-	-	-	1	2,550	1	2,550
Business loans:								
SBA	1	216	-	-	2	127	3	343
Total	6	\$ 1,407	3	\$ 349	13	\$ 4,302	22	\$ 6,058
Delinquent loans to total gross loans			0.22 %				0.06 %	
							0.68 %	
								0.96 %

(1) All 90 day or greater delinquencies are on nonaccrual status and are reported as part of nonperforming loans.

Allowance for Loan Losses. We maintain an ALLL to absorb losses inherent in the loans held for investment portfolio at the balance sheet date. Management evaluates the adequacy of the allowance quarterly to maintain the allowance at levels sufficient to provide for these inherent losses. The ALLL is reported as a reduction of loans held for investment. The allowance is increased by a provision for loan losses which is charged to expense and reduced by charge-offs, net of recoveries. Loans held for sale are carried at the lower of amortized cost or fair value. Net unrealized losses, if any, are recorded in current earnings.

The federal banking agencies adopted an interagency policy statement on the ALLL. The policy statement provides guidance for financial institutions on both the responsibilities of management for the assessment and establishment of adequate allowances and guidance for banking agency examiners to use in determining the adequacy of general valuation allowances. Generally, the policy statement recommends that institutions establish and maintain effective systems and controls to identify, monitor and address asset quality problems; that management analyzes all significant factors that affect the collectability of the portfolio in a reasonable manner; and that management establishes acceptable allowance evaluation processes that meet the objectives set forth in the policy statement. Federal regulations require that the Bank utilize an internal asset classification system to identify and report problem and potential problem assets. The Bank's Chief Credit Officer has responsibility for identifying and reporting problem assets to the Bank's Credit and Investment Review Committee ("CIRC"), which operates pursuant to the board-approved CIRC policy. The policy incorporates the regulatory requirements of monitoring and classifying all of our assets.

We separate our assets, largely loans, by type, and we use various asset classifications to segregate the assets into various risk categories. We use the various asset classifications as a means of measuring risk for determining the valuation allowance for groups and individual assets at a point in time. Currently, we designate our assets into a category of "Pass", "Special Mention", "Substandard", "Doubtful" or "Loss." A brief description of these classifications follows:

- Pass classifications represent assets with a level of credit quality which contain no well-defined deficiency or weakness.
- Special Mention assets do not currently expose the Bank to a sufficient risk to warrant classification in one of the adverse categories, but possess correctable deficiency or potential weaknesses deserving management's close attention.
- Substandard assets are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. These assets are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Other real estate owned ("OREO") acquired from foreclosure is also classified as substandard.
- Doubtful credits have all the weaknesses inherent in substandard credits, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values,

highly questionable and improbable.

- Loss assets are those that are considered uncollectible and of such little value that their continuance as assets is not warranted. Amounts classified as loss are promptly charged off.

Our determination as to the classification of assets and the amount of valuation allowances necessary are subject to review by bank regulatory agencies, which can order a change in a classification or an increase to the allowance. While we believe that an adequate allowance for estimated loan losses has been established, there can be no assurance that our regulators, in reviewing assets including the loan portfolio, will not request us to materially increase our allowance for estimated loan losses, thereby negatively affecting our financial condition and earnings at that time. In addition, actual losses are dependent upon future events and, as such, further increases to the level of allowances for estimated loan losses may become necessary.

The Company's CIRC reviews the Portfolio Management Department's recommendations for classifying our assets monthly and reports the results of our review to the board of directors. At December 31, 2012, we had \$35.2 million of assets classified as substandard, compared to \$23.6 million at December 31, 2011. The increase primarily consists of \$10.6 million of loans and \$1.0 million of OREO.

The following tables set forth information concerning substandard assets at the dates indicated:

At December 31, 2012								
	Loans		OREO		Securities		Total Substandard Assets	
	Gross Balance	# of Loans	Balance	# of Properties	Fair Value	# of Securities	Balance	# of Assets
(dollars in thousands)								
Real estate loans:								
Multi-family	\$ 1,838	3	\$ -	-	\$ --	--	\$ 1,838	3
Commercial non-owner occupied	12,137	14	-	-	--	--	12,137	14
One-to-four family	1,402	13	-	-	--	--	1,402	13
Land	12	1	2,258	4	--	--	2,270	5
Business loans:								
Commercial owner occupied	11,930	26	-	-	--	--	11,930	26
Commercial and industrial	3,367	16	-	-	--	--	3,367	16
SBA	63	6	-	-	--	--	63	6
Other	16	1	-	-	--	--	16	1
Securities	--	--	--	--	2,210	47	2,210	47
<b>Total substandard assets</b>	<b>\$ 30,765</b>	<b>80</b>	<b>\$ 2,258</b>	<b>4</b>	<b>\$ 2,210</b>	<b>47</b>	<b>\$ 35,233</b>	<b>131</b>

At December 31, 2011								
	Loans		OREO		Securities		Total Substandard Assets	
	Gross Balance	# of Loans	Balance	# of Properties	Fair Value	# of Securities	Balance	# of Assets
(dollars in thousands)								
Real estate loans:								
Multi-family	\$ 4,067	5	\$ -	-	\$ --	--	\$ 4,067	5
Commercial non-owner occupied								
One-to-four family	3,614	8	341	1	--	--	3,955	9
Land	2,342	13	212	2	--	--	2,554	15
Business loans:	52	1	678	4	--	--	730	5
Commercial owner occupied								
Commercial and industrial	7,635	17	-	-	--	--	7,635	17
SBA	2,197	13	-	-	--	--	2,197	13
Other	179	13	-	-	--	--	179	13
Securities	38	1	-	-	--	--	38	1
Total substandard assets	--	--	--	--	2,229	53	2,229	53
	\$ 20,124	71	\$ 1,231	7	\$ 2,229	53	\$ 23,584	131

In determining the ALLL, we evaluate loan credit losses on an individual basis in accordance with FASB ASC 310, Accounting by Creditors for Impairment of a Loan, and on a collective basis based on FASB ASC 450, Accounting for Contingencies. For loans evaluated on an individual basis, we analyze the borrower's creditworthiness, cash flows and financial status, and the condition and estimated value of the collateral. Loans evaluated individually that are deemed to be impaired are separated from our collective credit loss analysis.

Unless an individual borrower relationship warrants a separate analysis, the majority of our loans are evaluated for credit losses on a collective basis through a quantitative analysis to arrive at base loss factors that are adjusted through a qualitative analysis for internal and external identified risks. The adjusted factor is applied against the loan risk category to determine the appropriate allowance. Our base loss factors are calculated using our trailing twenty-four month and annualized trailing six-month actual charge-off data for all loan types except (1) loans fully secured by cash deposits, the guaranteed portion of SBA loans and FHA/VA guaranteed 1st trust deed loans, for which there is no loss exposure, (2) certain loan segments for which we have no recent loss experience and for which we rely on charge-off data for all FDIC insured commercial banks and savings institutions based in California, and (3) negative deposit accounts. Then adjustments for the following internal and external risk factors are added to the base factors:

#### Internal Factors

- Changes in lending policies and procedures, including underwriting standards and collection, charge-offs, and recovery practices;



Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

- Changes in the nature and volume of the loan portfolio and the terms of loans, as well as new types of lending;
- Changes in the experience, ability, and depth of lending management and other relevant staff that may have an impact on our loan portfolio;
- Changes in the volume and severity of past due and classified loans, and in the volume of non-accruals, troubled debt restructurings, and other loan modifications;
  - Changes in the quality of our loan review system and the degree of oversight by our board of directors; and
    - The existence and effect of any concentrations of credit and changes in the level of such concentrations.

External Factors

- Changes in national, state and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments (includes trends in real estate values and the interest rate environment);
  - Changes in the value of the underlying collateral for collateral-dependent loans; and
- The effect of external factors, such as competition, legal developments and regulatory requirements on the level of estimated credit losses in our current loan portfolio.

The factor adjustments for each of the nine above-described risk factors are determined by the Chief Credit Officer and approved by the CIRC on a quarterly basis.

The ALLL factors are reviewed for reasonableness against the 10-year average, 15-year average, and trailing twelve month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. Given the above evaluations, the amount of the ALLL is based upon the total loans evaluated individually and collectively.

As of December 31, 2012, the ALLL totaled \$8.0 million, down \$528,000 from December 31, 2011 and \$885,000 from December 31, 2010. At December 31, 2012, the ALLL as a percent of nonperforming loans was 362.4%, compared with 139.9% at December 31, 2011 and 270.9% at December 31, 2010. At December 31, 2012, the ALLL as a percent of gross loans was .81%, down from 1.15% at December 31, 2011 and 1.56% at December 31, 2010. The decrease in the current year ratio was primarily related to the Palm Desert National Acquisition and our acquisition of Canyon National Bank from the FDIC as receiver in February 2011 both of which added a substantial amount of loans to the portfolio at a fair market value discount, which included a credit valuation component not included in the ALLL. At December 31, 2012, management deems the ALLL to be sufficient to provide for inherent losses within the loan portfolio.

The following table sets forth the activity in the Company's ALLL for the periods indicated:

	For the Year Ended December 31,				
	2012	2011	2010	2009	2008
	(dollars in thousands)				
Allowance for Loan Losses					
Balance at beginning of period	\$ 8,522	\$ 8,879	\$ 8,905	\$ 5,881	\$ 4,598
ALLL Transfer In *	-	-	-	-	8
Provision for loan losses	751	3,255	2,092	7,735	2,241

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Charge-offs:

Real estate:					
Multi-family	-	489	334	1,527	-
Commercial non-owner occupied					
One-to-four family	88	43	512	317	-
Land	371	1,408	123	125	226
	145	164	-	-	-

Business

loans:

Commercial owner occupied					
Commercial and industrial	265	307	264	59	-
SBA	512	1,285	708	1,409	-
Other loans	132	90	398	906	948
	2	228	-	468	-
Total charge-offs					
	1,515	4,014	2,339	4,811	1,174

Recoveries:

Real estate:					
Commercial non-owner occupied					
One-to-four family	21	-	-	-	-
	8	142	40	26	88

Business

loans:

Commercial and industrial					
SBA	2	9	13	4	-
Other loans	163	211	154	31	-
	42	17	14	39	120

Total recoveries	236	402	221	100	208
Net loan charge-offs					
	1,279	3,612	2,118	4,711	966

Balance at end of period	\$ 7,994	\$ 8,522	\$ 8,879	\$ 8,905	\$ 5,881
--------------------------	----------	----------	----------	----------	----------

Ratios

Net charge-offs to average net loans					
Allowance for loan losses to gross loans	0.16 %	0.53 %	0.39 %	0.79 %	0.16 %
	0.81 %	1.15 %	1.56 %	1.55 %	0.94 %

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

at end of  
period

\* Note: Represents the addition of valuation reserves for overdrafts that were previously held outside of the General Allowance.

The following table sets forth the Company's ALLL and the percent of gross loans to total gross loans in each of the categories listed and the allowance as a percentage of the loan category balance at the dates indicated:

Balance at End of Period Applicable to	At December 31,									
	2012 % of Loans in Category to Total Loans	Allowance as a % of Loan Category Balance	Amount	2011 % of Loans in Category to Total Loans	Allowance as a % of Loan Category Balance	Amount	2010 % of Loans in Category to Total Loans	Allowance as a % of Loan Category Balance	Amount	
	(dollars in thousands)									
Real estate loans:										
Multi-family	\$ 1,145	15.9 %	0.73 %	\$ 2,281	26.2 %	1.18 %	\$ 2,729	42.9 %	1.12 %	
Commercial non-owner occupied	1,459	25.6 %	0.58 %	1,287	22.2 %	0.78 %	1,580	22.9 %	1.21 %	
One-to-four family	862	9.9 %	0.88 %	931	8.1 %	1.55 %	332	3.6 %	1.63 %	
Construction	-	0.0 %	0.00 %	-	0.0 %	0.00 %	-	0.0 %	0.00 %	
Land	31	0.9 %	0.35 %	39	0.9 %	0.61 %	-	0.0 %	0.00 %	
Business loans:										
Commercial owner occupied	1,512	15.3 %	1.00 %	1,119	20.6 %	0.73 %	1,687	20.0 %	1.49 %	
Commercial and industrial	1,310	11.7 %	1.14 %	1,361	11.7 %	1.57 %	2,018	7.5 %	4.80 %	
Warehouse facilities	1,544	19.9 %	0.79 %	1,347	9.1 %	2.00 %	338	2.2 %	2.68 %	
SBA	79	0.7 %	1.15 %	80	0.7 %	1.69 %	145	0.7 %	3.55 %	
Other Loans	52	0.1 %	4.36 %	77	0.5 %	2.27 %	50	0.2 %	3.53 %	
Total	\$ 7,994	100.0 %	0.81 %	\$ 8,522	100.0 %	1.15 %	\$ 8,879	100.0 %	1.56 %	

Balance at End of Period	Amount	2009 % of Loans in	Allowance as a % of	Amount	2008 % of Loans in	Allowance as a % of
--------------------------------	--------	-----------------------------	---------------------------	--------	-----------------------------	---------------------------

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Applicable to	Category to Total Loans	Loan Category Balance	Category to Total Loans	Loan Category Balance
(dollars in thousands)				
Real estate loans:				
Multi-family	\$ 3,386	48.4 %	\$ 1,958	0.68 %
Commercial non-owner occupied				
One-to-four family	1,602	26.0 %	1,373	0.84 %
Construction	272	1.5 %	231	2.33 %
Land	-	0.0 %	78	0.4 %
	-	0.0 %	-	0.00 %
Business loans:				
Commercial owner occupied				
Commercial and industrial	907	17.9 %	935	0.83 %
Warehouse facilities	2,410	5.4 %	1,123	2.60 %
SBA	-	0.0 %	-	0.00 %
Other Loans	326	0.5 %	177	3.58 %
Total	2	0.3 %	6	0.31 %
	\$ 8,905	100.0 %	\$ 5,881	0.94 %

The following table sets forth the ALLL amounts calculated by the categories listed at the dates indicated:

Balance at End of Period Applicable to	2012		2011		2010		2009		2008	
	Amount	% of Allowance to Total	Amount	% of Allowance to Total	Amount	% of Allowance to Total	Amount	% of Allowance to Total	Amount	% of Allowance to Total
Allocated allowance	\$7,994	100.0%	\$8,522	100.0%	\$8,832	99.5 %	\$8,905	100.0%	\$5,881	100.0%
Specific allowance	-	0.0 %	-	0.0 %	47	0.5 %	-	0.0 %	-	0.0 %
Total	\$7,994	100.0%	\$8,522	100.0%	\$8,879	100.0%	\$8,905	100.0%	\$5,881	100.0%

Investment Activities

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Our investment policy, as established by our board of directors, attempts to provide and maintain liquidity, generate a favorable return on investments without incurring undue interest rate and credit risk and complement our lending activities. Specifically, our policies limit investments to U.S. government securities, federal agency-backed securities, non-government guaranteed mortgage-backed securities (“MBS”), municipal bonds, and corporate bonds.

Our investment securities portfolio amounted to \$95.3 million at December 31, 2012, as compared to \$128.1 million at December 31, 2011, representing a 25.6% decrease. As of December 31, 2012, the portfolio consisted of \$54.8 million in government sponsored enterprises (“GSE”) MBS, \$26.6 million in municipal bonds, \$2.5 million of private label MBS, \$159,000 in U.S. Treasuries, \$9.2 million of FHLB stock, and \$2.0 million of stock of the Federal Reserve Bank of San Francisco (the “Federal Reserve Bank”). At December 31, 2012, we had an estimated par value of \$43.4 million of the GSE securities that were pledged as collateral for the Company’s \$28.5 million of inverse puttable reverse repurchase agreements.

All of our \$26.6 million municipal bond securities in our portfolio have an underlying rating of investment grade with the majority insured by the largest bond insurance companies to bring each of these securities to a Moody’s A+ rating or better. The Company has only purchased general obligation bonds that are risk-weighted at 20% for regulatory capital purposes. The Company has reduced its exposure to any single adverse event by holding securities from geographically diversified municipalities. We are continually monitoring the quality of our municipal bond portfolio in light of the current financial conditions. To our knowledge, none of the municipalities in which we hold bonds are exhibiting financial problems that would require us to record an OTTI charge.

In June 2008, the Company redeemed its shares in two AMF mutual funds it owned and received a pro rata distribution in kind of the securities held by the mutual funds. As of December 31, 2012, what is left of these securities represents the entire private label MBS holdings of \$2.5 million in our securities portfolio. For 2012, the Company took OTTI charges of \$159,000, compared with \$617,000 in 2011 and \$1.1 million in 2010, all of which were related to the private label MBS received from these mutual funds.

Below is a table of our securities by security type further separated by rating agency grade at the date indicated:

At December 31, 2012						
Security Type	Ratings	Number	Face Value	Amortized Cost	Unrealized Gain/(Loss)	Fair Value
(dollars in thousands)						
U.S. Treasury	AAA	2	\$ 146	\$ 147	\$ 12	\$ 159
Municipal bonds	AAA/AA	49	24,800	25,401	1,185	26,586
Government Sponsored Enterprise	AAA	45	52,504	54,301	538	54,839
Private Label: Investment Grade	AA-BBB	9	266	264	(4 )	260
Non-investment Grade *	Below BBB	47	4,194	2,076	146	2,222
Total investment securities available for sale		152	\$81,910	\$82,189	\$1,877	\$84,066

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

\* Non-investment grade  
includes all ratings below  
BBB.

The following table sets forth the amortized costs and fair values of the Company's investment securities available for sale and stock at the dates indicated:

	2012		At December 31, 2011		2010	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
(in thousands)						
Investment securities available for sale						
U.S. Treasury	\$ 147	\$ 159	\$ 147	\$ 162	\$ 148	\$ 159
Municipal bonds	25,401	26,586	23,354	24,139	20,555	19,759
Mortgage-backed securities *	56,641	57,321	91,605	91,344	135,944	135,176
Total investment securities available for sale	82,189	84,066	115,106	115,645	156,647	155,094
Stock						
FHLB	9,228	9,228	10,456	10,456	11,315	11,315
Federal Reserve Bank	2,019	2,019	2,019	2,019	2,019	2,019
Total stock	11,247	11,247	12,475	12,475	13,334	13,334
Total securities	\$ 93,436	\$ 95,313	\$ 127,581	\$ 128,120	\$ 169,981	\$ 168,428

\* GSE securities  
% of total  
investments for  
sale

66.1 % 65.2 % 76.8 % 76.7 % 83.2 % 84.1 %

The following table sets forth the fair values and weighted average yields on our investment securities available for sale portfolio and stock by contractual maturity at the date indicated.

	At December 31, 2012									
	One Year or Less		More than One Year to Five Years		More than Five Years to Ten Years		More than Ten Years		Total	
	Fair Value	Weighted Average Yield	Fair Value	Weighted Average Yield	Fair Value	Weighted Average Yield	Fair Value	Weighted Average Yield	Fair Value	Weighted Average Yield
(dollars in thousands)										
Investment securities available for sale										
U.S. Treasury	\$ 73	3.51 %	\$ 86	4.15 %	\$ -	0.00 %	\$ -	0.00 %	\$ 159	3.84 %

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Municipal bonds	-	0.00%	-	0.00%	774	3.04%	25,812	3.06%	26,586	3.20%
Mortgage-backed securities	-	0.00%	73	5.08%	3,715	1.06%	53,533	1.77%	57,321	1.75%
Total investment securities available for sale	73	3.51%	159	4.58%	4,489	1.40%	79,345	2.19%	\$84,066	2.20%
Stock										
FHLB	9,228	0.00%	-	0.00%	-	0.00%	-	0.00%	9,228	0.00%
Federal Reserve Bank	2,019	6.00%	-	0.00%	-	0.00%	-	0.00%	2,019	6.00%
Total stock	11,247	1.08%	-	0.00%	-	0.00%	-	0.00%	\$11,247	1.08%
Total securities	\$11,320	1.09%	\$159	4.58%	\$4,489	1.40%	\$79,345	2.19%	\$95,313	2.06%

Nonperforming Assets. Nonperforming assets consist of loans on which we have ceased accruing interest (nonaccrual loans), loans restructured at an interest rate below market and OREO. Nonaccrual loans consisted of all loans 90 days or more past due and on loans where, in the opinion of management, there is reasonable doubt as to the collection of principal and interest. A “restructured loan” is one where the terms of the loan were renegotiated to provide a reduction or deferral of interest or principal because of deterioration in the financial position of the borrower. We did not include in interest income any interest on restructured loans during the periods presented. At December 31, 2012, we had \$4.5 million of nonperforming assets, which consisted of \$2.2 million of net nonperforming loans and \$2.3 million of OREO. At December 31, 2011, we had \$7.3 million of nonperforming assets, which consisted of \$6.1 million of nonperforming loans and \$1.2 million of OREO.

At December 31, 2012, OREO consisted of four land properties, compared to four land, one commercial real estate and two residential one-to-four family properties at December 31, 2011. Properties acquired through or in lieu of foreclosure are recorded at fair value less cost to sell. The Company generally obtains an appraisal and/or a market evaluation on all OREO prior to obtaining possession. After foreclosure, valuations are periodically performed by management as needed due to changing market conditions or factors specifically attributable to the property’s condition. If the carrying value of the property exceeds its fair value less estimated cost to sell, the asset is written down and a charge to operations is recorded.

We recognized loan interest income on nonperforming loans of \$259,000 in 2012, \$243,000 in 2011 and \$264,000 in 2010. If these loans had paid in accordance with their original loan terms, we would have recorded additional loan interest income of \$405,000 in 2012, \$413,000 in 2011 and \$600,000 in 2010.

The following table sets forth composition of nonperforming assets at the date indicated:

	At December 31,				
	2012	2011	2010	2009	2008
	(dollars in thousands)				
Nonperforming assets					
Real estate loans:					
Multi-family	\$ 266	\$ 293	\$ -	\$ 5,223	\$ 350
Commercial non-owner occupied	670	1,495	-	1,851	3,188
One-to-four family	522	323	27	107	637
Land	127	52	-	-	-

<b>Business loans:</b>					
Commercial owner occupied	14	2,053	2,225	996	-
Commercial and industrial	347	1,177	54	955	-
SBA (1)	260	700	971	880	1,025
Total nonaccrual loans	2,206	6,093	3,277	10,012	5,200
Foreclosures in process	-	-	-	-	-
Specific allowance	-	-	-	-	-
Total nonperforming loans, net	2,206	6,093	3,277	10,012	5,200
Other real estate owned	2,258	1,231	34	3,380	37
Total nonperforming assets, net	\$ 4,464	\$ 7,324	\$ 3,311	\$ 13,392	\$ 5,237
Allowance for loan losses	\$ 7,994	\$ 8,522	\$ 8,879	\$ 8,905	\$ 5,881
Allowance for loan losses as a percent of total nonperforming loans, gross	362.38%	139.87%	270.95%	88.94%	113.10%
Nonperforming loans, net of specific allowances, as a percent of gross loans receivable (2)	0.22 %	0.82 %	0.58 %	1.74 %	0.83 %
Nonperforming assets, net of specific allowances, as a percent of total assets	0.38 %	0.76 %	0.40 %	1.66 %	0.71 %

(1) The SBA totals include the guaranteed amount, which was \$185,000 as of December 31, 2012.

(2) Gross loans include loans receivable held for investment and held for sale.

It is our policy to take appropriate, timely and aggressive action when necessary to resolve nonperforming assets. When resolving problem loans, it is our policy to determine collectability under various circumstances which are intended to result in our maximum financial benefit. We accomplish this by working with the borrower to bring the loan current, selling the loan to a third party or by foreclosing and selling the asset.



## Sources of Funds

General. Deposits, loan repayments and prepayments, and cash flows generated from operations and borrowings are the primary sources of the Company's funds for use in lending, investing and other general purposes.

Deposits. Deposits represent our primary source of funds for our lending and investing activities. The Company offers a variety of deposit accounts with a range of interest rates and terms. The deposit accounts are offered through our ten branch network in Southern California. The Company's deposits consist of checking accounts, money market accounts, passbook savings, and certificates of deposit. Total deposits at December 31, 2012 were \$904.8 million, compared to \$828.9 million at December 31, 2011. At December 31, 2012, certificates of deposit constituted 39.9% of total deposits, compared to 51.7% at the year-end 2011. The terms of the fixed-rate certificates of deposit offered by the Company vary from three months to five years. Specific terms of an individual account vary according to the type of account, the minimum balance required, the time period funds must remain on deposit and the interest rate, among other factors. The flow of deposits is influenced significantly by general economic conditions, changes in money market rates, prevailing interest rates and competition. At December 31, 2012, the Company had \$285.3 million of certificate of deposit accounts maturing in one year or less.

The Company relies primarily on customer service, sales and marketing efforts, business development, cross-selling of deposit products to loan customers, and long-standing relationships with customers to attract and retain local deposits. However, market interest rates and rates offered by competing financial institutions significantly affect the Company's ability to attract and retain deposits. Additionally, from time to time, the Company will utilize both wholesale and brokered deposits to supplement its generation of deposits from businesses and consumers. At December 31, 2012, we had no wholesale or broker deposits.

The following table presents the deposit activity for the periods indicated:

	For the Year Ended December		
	31,		
	2012	2011	2010
	(in thousands)		
Net deposits	\$ 70,111	\$ 161,428	\$ 30,962
Interest credited on deposit accounts	5,780	8,209	9,544
Total increase in deposit accounts	\$ 75,891	\$ 169,637	\$ 40,506

The following table sets forth the distribution of the Company's deposit accounts at the dates indicated and the weighted average interest rates on each category of deposits presented:

	At December 31,		
	2012	2011	2010

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Transaction accounts:	% of Weighted Total Deposits Average Rate			% of Weighted Total Deposits Average Rate			% of Weighted Total Deposits Average Rate		
	Balance	Deposits	Rate	Balance	Deposits	Rate	Balance	Deposits	Rate
(dollars in thousands)									
Transaction accounts:									
Non-interest bearing checking	\$213,636	23.6 %	0.00 %	\$112,313	13.5 %	0.00 %	\$47,229	7.2 %	0.00 %
Interest bearing checking	14,299	1.6 %	0.10 %	63,620	7.7 %	0.23 %	21,137	3.2 %	0.14 %
Money market	236,206	26.1 %	0.32 %	132,509	16.0 %	0.66 %	113,333	17.2 %	0.97 %
Regular passbook	79,420	8.8 %	0.22 %	91,747	11.1 %	0.50 %	68,559	10.4 %	0.96 %
Total transaction accounts	543,561	60.1 %	0.19 %	400,189	48.3 %	0.37 %	250,258	38.0 %	0.72 %
Certificates of deposit accounts:									
Less than 1.00%	147,813	16.3 %	0.58 %	87,191	10.5 %	0.68 %	46,528	7.1 %	0.46 %
1.00 - 1.99	197,554	21.8 %	1.16 %	263,241	31.8 %	1.34 %	172,974	26.2 %	1.61 %
2.00 - 2.99	13,439	1.4 %	2.78 %	73,744	8.8 %	2.20 %	186,173	28.2 %	2.31 %
3.00 - 3.99	1,130	0.1 %	3.44 %	1,464	0.2 %	3.41 %	984	0.1 %	3.24 %
4.00 - 4.99	395	0.0 %	4.29 %	1,380	0.2 %	4.47 %	1,097	0.2 %	4.41 %
5.00 - 5.99	876	0.1 %	5.27 %	1,668	0.2 %	5.24 %	1,226	0.2 %	5.30 %
Total certificates of deposit accounts	361,207	39.9 %	1.00 %	428,688	51.7 %	1.39 %	408,982	62.0 %	1.82 %
Total deposits	\$904,768	100.0 %	0.51 %	\$828,877	100.0 %	0.89 %	\$659,240	100.0 %	1.40 %

The following table presents, by various rate categories, the amount of certificates of deposit accounts outstanding and the periods to maturity of the certificate of deposit accounts outstanding at the period indicated:

Less than 1.00%	At December 31, 2012					Total	% of Total	Weighted Average Rate
	1.00% - 1.99%	2.00% - 2.99%	3.00% - 3.99%	4.00% - 4.99%	5.00% and greater			
(dollars in thousands)								

Certificates  
of deposit  
accounts

Within 3 months	\$23,252	\$33,785	\$1,433	\$4	\$104	\$32	\$58,610	16.2	%	0.96	%
4 to 6 months	21,666	10,343	83	5	-	10	32,107	8.9	%	0.78	%
7 to 12 months	78,207	115,161	342	358	288	186	194,542	53.9	%	0.93	%
13 to 24 months	22,828	36,665	465	97	-	62	60,117	16.6	%	0.97	%
25 to 36 months	833	768	10,949	651	-	110	13,311	3.7	%	2.69	%
37 to 60 months	425	802	81	-	-	369	1,677	0.5	%	2.28	%
Over 60 months	601	30	87	15	2	108	843	0.2	%	1.43	%
Total	\$147,812	\$197,554	\$13,440	\$1,130	\$394	\$877	\$361,207	100.0	%	1.00	%

With the enactment of the Dodd-Frank Act deposit insurance coverage was made unlimited for non-interest bearing transaction accounts until December 31, 2012, and thereafter the maximum insurance coverage reverted to \$250,000 consistent with all other deposit accounts. At December 31, 2012, the Company had \$204.1 million in certificate accounts in amounts of greater than \$100,000, and of that amount \$55.5 million in certificate accounts in amounts of greater than \$250,000 maturing as follows:

Maturity Period	\$100,000 to \$250,000		At December 31, 2012				Total Greater than \$100,000		
	Amount	Weighted Average Rate	% of Total Deposits	Amount	Weighted Average Rate	% of Total Deposits	Amount	Weighted Average Rate	% of Total Deposits
Three months or less	\$ 26,487	1.00 %	2.93 %	\$ 4,487	1.12 %	0.50 %	\$ 30,974	1.01 %	3.43 %
Over three months through 6 months	12,235	0.78 %	1.35 %	6,751	1.17 %	0.75 %	18,986	0.92 %	2.10 %
Over 6 months through 12 months	84,829	0.96 %	9.38 %	25,633	0.97 %	2.83 %	110,462	0.96 %	12.21 %
Over 12 months	24,980	1.38 %	2.76 %	18,656	1.07 %	2.06 %	43,636	1.25 %	4.82 %
Total	\$ 148,531	1.02 %	16.42 %	\$ 55,527	1.04 %	6.14 %	\$ 204,058	1.03 %	22.56 %

**Borrowings.** Borrowings represent a secondary source of funds for our lending and investing activities. The Company has a variety of borrowing relationships that it can draw upon to fund its activities.

**FHLB Advances.** The FHLB system functions as a source of credit to financial institutions that are members. Advances are secured by certain real estate loans, investment securities, and the capital stock of the FHLB owned by the Company. Subject to the FHLB's advance policies and requirements, these advances can be requested for any business purpose in which the Company is authorized to engage. In granting advances, the FHLB considers a member's creditworthiness and other relevant factors. The Company has a line of credit with the FHLB which provides for advances totaling up to 45% of its assets, equating to a credit line of \$488.1 million as of December 31, 2012. At December 31, 2012, the Company had \$87.0 million in overnight FHLB advances. At December 31, 2011, the Company had no FHLB advances outstanding.

**Other Borrowings.** The Company maintains lines of credit to purchase federal funds and a reverse repurchase facility together totaling \$109.0 million with seven correspondent banks and has access through the Federal Reserve Bank discount window to borrow \$3.3 million to be utilized as business needs dictate. Federal funds purchased and reverse repurchase facilities are short-term in nature and utilized to meet short-term funding needs. As of December 31, 2012, we had no outstanding balance with any of our correspondent banks. Additionally, in 2008 the Company entered into three inverse puttable reverse repurchase agreements (the "repurchase agreements") totaling \$28.5 million with a weighted average interest rate of 3.26% as of December 31, 2012 secured by GSE MBS totaling an estimated par value of \$43.4 million. The terms of each repurchase agreements is for 10 years with the buyers of the repurchase agreements having the option to terminate the repurchase agreements after the fixed interest rate period has expired. The interest rates reset quarterly with the maximum reset rate being 2.89% on one \$10.0 million repurchase agreement, 3.47% on the other \$10.0 million repurchase agreement, and 3.45% on the \$8.5 million repurchase agreement.

**Debentures.** On March 25, 2004, the Corporation issued \$10,310,000 of Floating Rate Junior Subordinated Deferrable Interest Debentures (the "Debt Securities") to PPBI Trust I, a statutory trust created under the laws of the State of Delaware. The Debt Securities are subordinated to effectively all borrowings of the Corporation and are due and payable on April 7, 2034. Interest is payable quarterly on the Debt Securities at three-month LIBOR plus 2.75% for an effective rate of 3.09% as of December 31, 2012.

The following table sets forth certain information regarding the Company's borrowed funds at or for the years ended on the dates indicated:

	At or For Year Ended December 31,					
	2012		2011		2010	
	(dollars in thousands)					
<b>FHLB advances</b>						
Balance outstanding at end of year	\$ 87,000		\$ -		\$ 40,000	
Weighted average interest rate	0.28	%	0.00	%	0.61	%

at end of year						
Average balance outstanding	\$ 9,154	\$ 6,630	\$ 38,178			
Weighted average interest rate during the year	0.28 %	0.80 %	4.88 %			
Maximum amount outstanding at any month-end during the year	\$ 87,000	\$ 35,000	\$ 63,000			
Other borrowings						
Balance outstanding at end of year	\$ 28,500	\$ 28,500	\$ 28,500			
Weighted average interest rate at end of year	3.26 %	3.26 %	3.04 %			
Average balance outstanding	\$ 28,500	\$ 28,500	\$ 28,500			
Weighted average interest rate during the year	3.31 %	3.32 %	3.08 %			
Maximum amount outstanding at any month-end during the year	\$ 28,500	\$ 28,500	\$ 28,500			
Debentures						
Balance outstanding at end of year	\$ 10,310	\$ 10,310	\$ 10,310			
	3.09 %	3.15 %	3.04 %			

Weighted average interest rate at end of year						
Average balance outstanding	\$ 10,310	\$ 10,310	\$ 10,310			
Weighted average interest rate during the year	3.16 %	3.01 %	3.05 %			
Maximum amount outstanding at any month-end during the year	\$ 10,310	\$ 10,310	\$ 10,310			
Total borrowings						
Balance outstanding at end of year	\$ 125,810	\$ 38,810	\$ 78,810			
Weighted average interest rate at end of year	1.19 %	3.23 %	1.81 %			
Average balance outstanding	\$ 47,964	\$ 45,440	\$ 76,988			
Weighted average interest rate during the year	2.70 %	2.88 %	3.97 %			
Maximum amount outstanding at any month-end during the year	\$ 125,810	\$ 73,810	\$ 101,810			

At December 31, 2012, we had two operating subsidiaries, the Bank, a wholly-owned consolidated subsidiary with no subsidiaries of its own, and PPBI Trust I, which is a wholly-owned special purpose entity accounted for using the equity method under which the subsidiaries' net earnings are recognized in our operations and the investment in the Trust is included in other assets on our balance sheet. In October 2012, we formed PPBI Interim Corporation as a wholly owned subsidiary of the Bank solely for the purpose of facilitating the acquisition of FAB.

#### Personnel

As of December 31, 2012, we had 181 full-time employees and two part-time employees. The employees are not represented by a collective bargaining unit and we consider our relationship with our employees to be satisfactory.

#### Competition

The banking business in California, in general, and specifically in our market areas, is highly competitive with respect to virtually all products and services. The industry continues to consolidate, and unregulated competitors have entered banking markets with focused products targeted at highly profitable customer segments. Many largely unregulated competitors are able to compete across geographic boundaries, and provide customers increasing access to meaningful alternatives to nearly all significant banking services and products. These competitive trends are likely to continue.

The banking business is dominated by a relatively small number of major banks with many offices operating over a wide geographical area. These banks have, among other advantages, the ability to finance wide-ranging and effective advertising campaigns and to allocate their resources to regions of highest yield and demand. Many of the major banks operating in our primary market area offer certain services that we do not offer directly but may offer indirectly through correspondent institutions. By virtue of their greater total capitalization, the major banks also have substantially higher lending limits than those we do.

In addition to other local community banks, our competitors include commercial banks, savings banks, credit unions, and numerous non-banking institutions, such as finance companies, leasing companies, insurance companies, brokerage firms and investment banking firms. In recent years, increased competition has also developed from specialized finance and non-finance companies that offer wholesale finance, credit card, and other consumer finance services, including on-line banking services and personal financial software. Strong competition for deposit and loan products affects the rates of those products, as well as the terms on which they are offered to customers. Mergers between financial institutions have placed additional pressure on banks within the industry to streamline their operations, reduce expenses, and increase revenues to remain competitive.

Technological innovations have also resulted in increased competition in the financial services market. Such innovation has, for example, made it possible for non-depository institutions to offer customers automated transfer payment services that previously were considered traditional banking products. In addition, many customers now expect a choice of delivery systems and channels, including telephone, mail, home computer, ATMs, self-service branches, and/or in-store branches. The sources of competition in such products include commercial banks, as well as credit unions, brokerage firms, money market and other mutual funds, asset management groups, finance and insurance companies, internet-only financial intermediaries and mortgage banking firms.

In order to compete with these other institutions, the Company primarily relies on local promotional activities, personal relationships established by officers, directors and employees of the Company and specialized services tailored to meet the individual needs of the Company's customers. No assurances can be given that our efforts to compete in our market areas will continue to be successful.

#### Supervision and Regulation

General. Bank holding companies, such as the Corporation, and banks, such as the Bank, are subject to extensive regulation and supervision by federal and state regulators. Various requirements and restrictions under state and federal law affect our operations, including reserves against deposits, ownership of deposit accounts, loans, investments, mergers and acquisitions, borrowings, dividends, locations of branch offices and capital requirements. The following is a summary of certain statutes and rules applicable to us. This summary is qualified in its entirety by reference to the particular statute and regulatory provision referred to below and is not intended to be an exhaustive description of all applicable statutes and regulations.

As a bank holding company, the Corporation is subject to regulation and supervision by the Federal Reserve. We are required to file with the Federal Reserve quarterly and annual reports and such additional information as the Federal Reserve may require pursuant to the BHCA. The Federal Reserve may conduct examinations of bank holding companies and their subsidiaries. The Corporation is also a bank holding company within the meaning of the California Financial Code (the "Financial Code"). As such, the Corporation and its subsidiaries are subject to examination by, and may be required to file reports with, the DFI.

Under changes made by the Dodd-Frank Act, a bank holding company must act as a source of financial and managerial strength to each of its subsidiary banks and to commit resources to support each such subsidiary bank. In order to fulfill its obligations as a source of strength, the Federal Reserve may require a bank holding company to make capital injections into a troubled subsidiary bank. In addition, the Federal Reserve may charge the bank holding company with engaging in unsafe and unsound practices if the bank holding company fails to commit resources to a subsidiary bank or if it undertakes actions that the Federal Reserve believes might jeopardize the bank holding company's ability to commit resources to such subsidiary bank. The Federal Reserve also has the authority to require a bank holding company to terminate any activity or to relinquish control of a nonbank subsidiary (other than a nonbank subsidiary of a bank) upon the Federal Reserve's determination that such activity or control constitutes a serious risk to the financial soundness and stability of any bank subsidiary of the bank holding company.

As a California state-chartered commercial bank, which is a member of the Federal Reserve, the Bank is subject to supervision, periodic examination and regulation by the DFI and the Federal Reserve. The Bank's deposits are insured by the FDIC through the Deposit Insurance Fund ("DIF"). Pursuant to the Dodd-Frank Act, federal deposit insurance coverage was permanently increased to \$250,000 per depositor for all insured depository institutions. As part of the Dodd-Frank Act, federal deposit insurance coverage was temporarily increased to provide unlimited coverage for non-interest bearing transaction accounts, which expired on December 31, 2012. As a result of this deposit insurance function, the FDIC also has certain supervisory authority and powers over the Bank as well as all other FDIC insured institutions. If, as a result of an examination of the Bank, the regulators should determine that the financial condition, capital resources, asset quality, earnings prospects, management, liquidity or other aspects of the Bank's operations are unsatisfactory or that the Bank or our management is violating or has violated any law or regulation, various remedies are available to the regulators. Such remedies include the power to enjoin unsafe or unsound practices, to require affirmative action to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in capital, to restrict growth, to assess civil monetary penalties, to remove officers and directors and ultimately to request the FDIC to terminate the Bank's deposit insurance. As a California-chartered commercial bank, the Bank is also subject to certain provisions of California law.

In response to the economic events of the past few years, legislative and regulatory initiatives have been, and is likely to continue to be, introduced and implemented, which could substantially intensify the regulation of the financial services industry. We cannot predict whether or when potential legislation or new regulations will be enacted, and if enacted, the effect that new legislation or any implemented regulations and supervisory policies would have on our financial condition and results of operations. Moreover, bank regulatory agencies can be more aggressive in responding to concerns and trends identified in examinations, which could result in an increased issuance of enforcement actions to financial institutions requiring action to address credit quality, liquidity and risk management and capital adequacy, as well as other safety and soundness concerns.



## Dodd-Frank Act

The Dodd-Frank Act, which was signed into law on July 21, 2010, implements far-reaching changes across the financial regulatory landscape, including provisions that, among other things:

- Centralizes responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau, responsible for implementing, examining and enforcing compliance with federal consumer financial laws (“CFPB”).
- Requires bank holding companies, such as the Corporation, to be well capitalized and well managed as of July 21, 2011. Bank holding companies and banks must also be both well capitalized and well managed in order to engage in interstate bank acquisitions.
- Imposes comprehensive regulation of the over-the-counter derivatives market, which would include certain provisions that would effectively prohibit insured depository institutions from conducting certain derivatives businesses in the institutions themselves.
- Implements corporate governance revisions, including with regard to executive compensation and proxy access by stockholders.
- Made permanent the \$250,000 limit for federal deposit insurance and increased the cash limit of Securities Investor Protection Corporation protection from \$100,000 to \$250,000.
- Repealed the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts.
- Amended the Electronic Fund Transfer Act to, among other things, give the Federal Reserve the authority to establish rules regarding interchange fees charged for electronic debit transactions by payment card issuers having assets over \$10 billion and enforces a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer.
- Increased the authority of the Federal Reserve to examine bank holding companies, such as the Corporation, and their non-bank subsidiaries.

Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Company, its customers or the financial industry generally. Provisions in the legislation that affect deposit insurance assessments, payment of interest on demand deposits and interchange fees could increase the costs associated with deposits as well as place limitations on certain revenues those deposits may generate.

**Activities of Bank Holding Companies.** The activities of bank holding companies are generally limited to the business of banking, managing or controlling banks, and other activities that the Federal Reserve has determined to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Bank holding companies that qualify and register as “financial holding companies” are also able to engage in certain additional financial activities, such as merchant banking and securities and insurance underwriting, subject to limitations set forth in federal law. We are not at this date a “financial holding company.”

The BHCA requires a bank holding company to obtain prior approval of the Federal Reserve before: (i) taking any action that causes a bank to become a controlled subsidiary of the bank holding company; (ii) acquiring direct or indirect ownership or control of voting shares of any bank or bank holding company, if the acquisition results in the

acquiring bank holding company having control of more than 5% of the outstanding shares of any class of voting securities of such bank or bank holding company, unless such bank or bank holding company is majority-owned by the acquiring bank holding company before the acquisition; (iii) acquiring all or substantially all the assets of a bank; or (iv) merging or consolidating with another bank holding company.

**Permissible Activities of the Bank.** Because California permits commercial banks chartered by the state to engage in any activity permissible for national banks, the Bank can form subsidiaries to engage in activities “closely related to banking” or “nonbanking” activities and expanded financial activities. However, to form a financial subsidiary, the Bank must be well capitalized and would be subject to the same capital deduction, risk management and affiliate transaction rules as applicable to national banks. Generally, a financial subsidiary is permitted to engage in activities that are “financial in nature” or incidental thereto, even though they are not permissible for the national bank to conduct directly within the bank. The definition of “financial in nature” includes, among other items, underwriting, dealing in or making a market in securities, including, for example, distributing shares of mutual funds. The subsidiary may not, however, engage as principal in underwriting insurance (other than credit life insurance), issue annuities or engage in real estate development or investment or merchant banking.

**Incentive Compensation.** Federal banking agencies have issued guidance on incentive compensation policies intended to ensure that the incentive compensation policies of banking organizations do not undermine the safety and soundness of such organizations by encouraging excessive risk-taking. The guidance, which covers all employees that have the ability to materially affect the risk profile of an organization, is based upon the key principles that a banking organization’s incentive compensation arrangements should (i) provide incentives that do not encourage risk-taking beyond the organization’s ability to effectively identify and manage risks, (ii) be compatible with effective internal controls and risk management, and (iii) be supported by strong corporate governance, including active and effective oversight by the organization’s board of directors.

The Federal Reserve will review, as part of the regular, risk-focused examination process, the incentive compensation arrangements of banking organizations, such as the Company, that are not “large, complex banking organizations.” These reviews will be tailored to each organization based on the scope and complexity of the organization’s activities and the prevalence of incentive compensation arrangements. The findings of the supervisory initiatives will be included in reports of examination. Deficiencies will be incorporated into the organization’s supervisory ratings, which can affect the organization’s ability to make acquisitions and take other actions. Enforcement actions may be taken against a banking organization if its incentive compensation arrangements, or related risk-management control or governance processes, pose a risk to the organization’s safety and soundness and the organization is not taking prompt and effective measures to correct the deficiencies.

In February 2011, the federal banking agencies approved a joint proposed rulemaking to implement Section 956 of the Dodd-Frank Act, which prohibits incentive-based compensation arrangements that encourage inappropriate risk taking by covered financial institutions (generally institutions that have over \$1 billion in assets) and are deemed to be excessive, or that may lead to material losses.

The scope and content of the U.S. banking regulators’ policies on executive compensation are continuing to develop and are likely to continue evolving in the near future. It cannot be determined at this time whether compliance with such policies will adversely affect the Company’s ability to hire, retain and motivate its key employees.

**Capital Requirements.** Bank holding companies and banks are subject to various regulatory capital requirements administered by state and federal agencies. These agencies may establish higher minimum requirements if, for example, a banking organization previously has received special attention or has a high susceptibility to interest rate risk. Under federal regulations, bank holding companies and banks must meet the following risk-based capital requirements: a minimum ratio of 8% of total capital to risk-weighted assets, and a minimum ratio of 4% of Tier 1 capital to risk-weighted assets. To be deemed “well capitalized” under applicable federal regulations, banks must have a minimum ratio of 10% of total capital to risk-weighted assets, and a minimum ratio of 6% of Tier 1 capital to

risk-weighted assets. The regulatory capital requirements, as well as the actual capital ratios for the Corporation and the Bank as of December 31, 2012, are presented in detail in Note 2, Regulatory Capital Requirements and Other Regulatory Matters in Item 8 hereof. See also “Capital Resources” within Management’s Discussion and Analysis in Item 7 hereof. As of December 31, 2012, the Corporation had a consolidated ratio of 14.43% of total capital to risk-weighted assets and a consolidated ratio of 13.61% of Tier 1 capital to risk-weighted assets and the Bank had a ratio of 13.79% of total capital to risk-weighted assets and a ratio of 12.99% of Tier 1 capital to risk-weighted assets.

Under federal regulations, “Tier 1 capital” is defined to include: common stockholders’ equity (including retained earnings), qualifying noncumulative perpetual preferred stock and related surplus, qualifying cumulative perpetual preferred stock and related surplus, minority interests in the equity accounts of consolidated subsidiaries (limited to a maximum of 25% of Tier 1 capital), and certain trust preferred securities. The Dodd-Frank Act excludes trust preferred securities issued after May 19, 2010, from being included in Tier 1 capital, unless the issuing company is a bank holding company with less than \$500 million in total assets. Trust preferred securities issued prior to that date will continue to count as Tier 1 capital for bank holding companies with less than \$15 billion in total assets, such as the Corporation. The trust preferred securities issued by our unconsolidated subsidiary capital trust qualify as Tier 1 capital up to a maximum limit of 25% of total Tier 1 capital. Any additional portion of our trust preferred securities would qualify as “Tier 2 capital.” As of December 31, 2012, the subsidiary trust had \$10.3 million in trust preferred securities outstanding, of which \$10.0 million qualifies as Tier 1 capital. Also, goodwill and most intangible assets are deducted from Tier 1 capital. For purposes of applicable the total risk-based capital regulatory guidelines, Tier 2 capital (sometimes referred to as “supplementary capital”) is defined to include, subject to limitations: perpetual preferred stock not included in Tier 1 capital, intermediate-term preferred stock and any related surplus, certain hybrid capital instruments, perpetual debt and mandatory convertible debt securities, allowances for loan and lease losses, and intermediate-term subordinated debt instruments. The maximum amount of qualifying Tier 2 capital is 100% of qualifying Tier 1 capital. For purposes of determining total capital under federal guidelines, total capital equals Tier 1 capital, plus qualifying Tier 2 capital, minus investments in unconsolidated subsidiaries, reciprocal holdings of bank holding company capital securities, and deferred tax assets and other deductions.

In addition to the risk-based guidelines described above, federal banking regulators require banking organizations to maintain a minimum amount of Tier 1 capital to total assets, referred to as the leverage ratio. For a banking organization rated in the highest of the five categories used by regulators to rate banking organizations, the minimum leverage ratio of Tier 1 capital to total assets is 3%. For all banking organizations not rated in the highest category, the minimum leverage ratio must be at least 4%. To be deemed “well capitalized” under applicable federal regulations, banks must have a minimum leverage ratio of 5%. As of December 31, 2012, Corporation had a consolidated leverage ratio of 12.71% and the Bank had a leverage ratio of 12.07%.

In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios. Future changes in regulations or practices could further reduce the amount of capital recognized for purposes of capital adequacy. Such a change could affect our ability to grow and could restrict the amount of profits, if any, available for the payment of dividends.

In addition, the Dodd-Frank Act requires the federal banking agencies to adopt capital requirements that address the risks that the activities of an institution poses to the institution and the public and private stakeholders, including risks arising from certain enumerated activities. The federal banking agencies will likely change existing capital guidelines or adopt new capital guidelines in the future pursuant to the Dodd-Frank Act or other regulatory or supervisory changes. We will be assessing the impact on us of these new regulations, as they are proposed and implemented.

Basel I, Basel II and Basel III Accords. The current risk-based capital guidelines that apply to the Corporation and the Bank are based on the 1988 capital accord of the International Basel Committee on Banking Supervision, a committee of central banks and bank supervisors, as implemented by the Federal Reserve. In 2004, the Basel Committee published a new capital accord, which is referred to as “Basel II,” to replace Basel I. Basel II provides two approaches

for setting capital standards for credit risk: an internal ratings-based approach tailored to individual institutions' circumstances and a standardized approach that bases risk weightings on external credit assessments to a much greater extent than permitted in existing risk-based capital guidelines, which became effective in 2008 for large international banks (total assets of \$250 billion or more or consolidated foreign exposure of \$10 billion or more). Other U.S. banking organizations can elect to adopt the requirements of this rule (if they meet applicable qualification requirements), but they are not required to apply them. Basel II emphasizes internal assessment of credit, market and operational risk, as well as supervisory assessment and market discipline in determining minimum capital requirements.

In December 2010 and January 2011, the Basel Committee published the final texts of reforms on capital and liquidity, which is referred to as "Basel III." Although Basel III is intended to be implemented by participating countries for large, internationally active banks, its provisions are likely to be considered by United States banking regulators in developing new regulations applicable to other banks in the United States. Basel III will require bank holding companies and their bank subsidiaries to maintain substantially more capital, with a greater emphasis on common equity. The implementation of the Basel III final framework will commence January 1, 2013. On that date, banking institutions will be required to meet the following minimum capital ratios: (i) 3.5% common equity Tier 1 (generally consisting of common shares and retained earnings) to risk-weighted assets; (ii) 4.5% Tier 1 capital to risk-weighted assets; and (iii) 8.0% Total capital to risk-weighted assets.

When fully phased-in on January 1, 2019, and if implemented by the U.S. banking agencies, Basel III will require banks to maintain:

- a minimum ratio of common equity Tier 1 to risk-weighted assets of at least 4.5%, plus a 2.5% "capital conservation buffer,"
- a minimum ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the capital conservation buffer,
- a minimum ratio of Total capital to risk-weighted assets of at least 8.0%, plus the capital conservation buffer, and
- a minimum leverage ratio of 3%, calculated as the ratio of Tier 1 capital to balance sheet exposures plus certain off-balance sheet exposures.

Basel III also includes the following significant provisions:

- An additional countercyclical capital buffer to be imposed by applicable national banking regulators periodically at their discretion, with advance notice.
- Restrictions on capital distributions and discretionary bonuses applicable when capital ratios fall within the buffer zone.
  - Deduction from common equity of deferred tax assets that depend on future profitability to be realized.
- For capital instruments issued on or after January 13, 2013 (other than common equity), a loss-absorbency requirement that the instrument must be written off or converted to common equity if a triggering event occurs, either pursuant to applicable law or at the direction of the banking regulator. A triggering event is an event that would cause the banking organization to become nonviable without the write off or conversion, or without an injection of capital from the public sector.

Since the Basel III framework is not self-executing, the rules and standards promulgated under Basel III require that the U.S. federal banking regulators adopt them prior to becoming effective in the U.S.

The Dodd-Frank Act requires or permits the federal banking agencies to adopt regulations affecting banking institutions' capital requirements in a number of respects, including potentially more stringent capital requirements for systemically important financial institutions. The Dodd-Frank Act requires the Federal Reserve, the Office of the Comptroller of the Currency (the "OCC") and the FDIC to adopt regulations imposing a continuing "floor" of the Basel I-based capital requirements in cases where the Basel II-based capital requirements and any changes in capital regulations resulting from Basel III otherwise would permit lower requirements. In December 2010, the Federal Reserve, the OCC and the FDIC issued a joint notice of proposed rulemaking that would implement this requirement, which the agencies implemented as proposed, effective July 28, 2011. This final rule applies to large international banks (total assets of \$250 billion or more or consolidated foreign exposure of \$10 billion or more) and, therefore, will not have any immediate impact on the Corporation or the Bank.

In June 2012, the federal banking agencies issued three joint notices of proposed rulemaking that, taken together, would implement the capital reforms of the Basel III framework described above and changes required by the Dodd-Frank Act. The first proposal, the Basel III Proposal, generally follows the final Basel III framework and proposes higher minimum regulatory capital requirements and a more restrictive definition of regulatory capital, as well as introduces limits on dividends and other capital distributions and certain discretionary bonuses if capital conservation buffers are not maintained by the institution. The second proposal, the Standardized Approach Proposal, proposes changes to the current generalized risk-based capital requirements for determining risk-weighted assets by expanding the risk-weighting categories from the current four Basel I-derived categories (0%, 20%, 50%, and 100%) to a much larger number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities to 600% for certain equity exposures. The expanded risk-weighted categories under the standardized approach proposal effectively creates a higher risk weighting for a variety of asset categories. The third proposal, the Advanced Approaches Proposal, incorporates certain changes to the advanced approaches reflected in the Base III framework, as well as changes to the Basel II advanced approaches framework made by the Basel Committee between 2006 and 2009, and revises the current advanced approaches risk-based capital rules to remove references to credit rating agency ratings, as required by the Dodd-Frank Act. Pursuant to the proposals, most of the Basel III provisions, including the application of a common equity Tier 1 requirement, the revised definitions of other components of capital, and higher minimum capital ratios, would apply to all banks and bank holding companies (other than small bank holding companies with \$500 million or less in total assets). The federal banking agencies have not proposed rules implementing the final liquidity framework of Basel III and have not determined to what extent they will apply to U.S. banks that are not large, internationally active banks.

The proposed rules were to become effective in stages beginning January 1, 2013 through 2019. In the fourth quarter of 2012, however, the implementation of Basel III and these regulations was postponed indefinitely in response to the large number of comment letters received by the federal banking agencies with regard to the proposed rulemaking. Given that the Basel III rules are subject to change, and the scope and content of capital regulations that the federal banking agencies may adopt under the Dodd-Frank Act is uncertain, we cannot be certain of the impact new capital regulations will have on our capital ratios or our results of operations.

**Prompt Corrective Action Regulations.** The federal banking regulators are required to take "prompt corrective action" with respect to capital-deficient institutions. Federal banking regulations define, for each capital category, the levels at which institutions are "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" and "critically undercapitalized." A "well capitalized" institution has a total risk-based capital ratio of 10.0% or higher; a Tier I risk-based capital ratio of 6.0% or higher; a leverage ratio of 5.0% or higher; and is not subject to any written agreement, order or directive requiring it to maintain a specific capital level for any capital measure. An "adequately capitalized" institution has a total risk-based capital ratio of 8.0% or higher; a Tier I risk-based capital ratio of 4.0% or higher; a leverage ratio of 4.0% or higher (3.0% or higher if the bank was rated a composite 1 in its most recent examination report and is not experiencing significant growth); and does not meet the criteria for a "well capitalized" bank. An institution is "undercapitalized" if it fails to meet any one of the ratios required to be adequately capitalized. An "undercapitalized" institution has a total risk-based capital ratio that is less than 8.0%; a Tier I risk-based capital ratio of less than 4.0% or a leverage ratio of less than 4.0%. A "significantly undercapitalized"

institution has a total risk-based capital ratio of less than 6.0%; a Tier 1 risk-based capital ratio of less than 3.0% or a leverage ratio of less than 3.0%. A “critically undercapitalized” institution’s tangible equity is equal to or less than 2.0% of average quarterly tangible assets. An institution may be downgraded to, or deemed to be in, a capital category that is lower than indicated by its capital ratios if it is determined to be in an unsafe or unsound condition or if it receives an unsatisfactory examination rating with respect to certain matters. An institution’s capital category is determined solely for the purpose of applying prompt corrective action regulations, and the capital category may not constitute an accurate representation of the institution’s overall financial condition or prospects for other purposes.

In the event an institution becomes “undercapitalized,” it must submit a capital restoration plan. The capital restoration plan will not be accepted by the regulators unless each company having control of the undercapitalized institution guarantees the subsidiary’s compliance with the capital restoration plan up to a certain specified amount. Any such guarantee from a depository institution’s holding company is entitled to a priority of payment in bankruptcy. The aggregate liability of the holding company of an undercapitalized bank is limited to the lesser of 5% of the institution’s assets at the time it became undercapitalized or the amount necessary to cause the institution to be “adequately capitalized.” The bank regulators have greater power in situations where an institution becomes “significantly” or “critically” undercapitalized or fails to submit a capital restoration plan. In addition to requiring undercapitalized institutions to submit a capital restoration plan, bank regulations contain broad restrictions on certain activities of undercapitalized institutions including asset growth, acquisitions, branch establishment and expansion into new lines of business. With certain exceptions, an insured depository institution is prohibited from making capital distributions, including dividends, and is prohibited from paying management fees to control persons if the institution would be undercapitalized after any such distribution or payment.

As an institution’s capital decreases, the regulators’ enforcement powers become more severe. A significantly undercapitalized institution is subject to mandated capital raising activities, restrictions on interest rates paid and transactions with affiliates, removal of management, and other restrictions. A regulator has limited discretion in dealing with a critically undercapitalized institution and is virtually required to appoint a receiver or conservator.

Banks with risk-based capital and leverage ratios below the required minimums may also be subject to certain administrative actions, including the termination of deposit insurance upon notice and hearing, or a temporary suspension of insurance without a hearing in the event the institution has no tangible capital.

In addition, the DFI has authority to take possession of the business and properties of a bank in the event that the tangible stockholders’ equity of a bank is less than the greater of (i) 4% of the bank’s total assets or (ii) \$1.0 million.

As of December 31, 2012, the Bank was “well capitalized” according to the guidelines as generally discussed above.

Dividends. It is the Federal Reserve’s policy that bank holding companies, such as the Corporation, should generally pay dividends on common stock only out of income available over the past year, and only if prospective earnings retention is consistent with the organization’s expected future needs and financial condition. It is also the Federal Reserve’s policy that bank holding companies should not maintain dividend levels that undermine their ability to be a source of strength to its banking subsidiaries. Additionally, in consideration of the current financial and economic environment, the Federal Reserve has indicated that bank holding companies should carefully review their dividend policy and has discouraged payment ratios that are at maximum allowable levels unless both asset quality and capital are very strong.

The Bank's ability to pay dividends to the Corporation is subject to restrictions set forth in the Financial Code. The Financial Code provides that a bank may not make a cash distribution to its stockholders in excess of the lesser of a bank’s (1) retained earnings; or (2) net income for its last three fiscal years, less the amount of any distributions made by the bank or by any majority-owned subsidiary of the bank to the stockholders of the bank during such period. However, a bank may, with the approval of the DFI, make a distribution to its stockholders in an amount not exceeding the greatest of (a) its retained earnings; (b) its net income for its last fiscal year; or (c) its net income for its

current fiscal year. In the event that bank regulators determine that the stockholders' equity of a bank is inadequate or that the making of a distribution by the bank would be unsafe or unsound, the regulators may order the bank to refrain from making a proposed distribution. The payment of dividends could, depending on the financial condition of the Bank, be deemed to constitute an unsafe or unsound practice. Under these provisions, the amount available for distribution from the Bank to the Corporation was approximately \$28.94 million at December 31, 2012.

Approval of the Federal Reserve is required for payment of any dividend by a state chartered bank that is a member of the Federal Reserve, such as the Bank, if the total of all dividends declared by the bank in any calendar year would exceed the total of its retained net income for that year combined with its retained net income for the preceding two years. In addition, a state member bank may not pay a dividend in an amount greater than its undivided profits without regulatory and stockholder approval. The Bank is also prohibited under federal law from paying any dividend that would cause it to become undercapitalized.

It is our policy to retain earnings, if any, to provide funds for use in our business. We have never declared or paid dividends on our common stock and do not anticipate declaring or paying any cash dividends in the foreseeable future.

**FDIC Insurance of Certain Accounts and Regulation by the FDIC.** The Bank is an FDIC insured financial institution whereby the FDIC provides deposit insurance for a certain maximum dollar amount per customer. The Bank, as is the case with all FDIC insured banks, is subject to deposit insurance assessments as determined by the FDIC. Historically, the FDIC imposed insurance premiums based on the amount of deposits held and a risk matrix that takes into account, among other factors, a bank's capital level and supervisory rating.

Since the economic downturn of 2008, bank failures began to deplete the DIF to unsustainable low levels. Subsequently, the FDIC needed to restore the reserve ratios of the FDIC deposit insurance fund to safer operating levels in order to effectively run the FDIC and to manage the resolution of the failed banks. In November 2009, in order to replenish the FDIC deposit insurance fund, the FDIC required banks to prepay three years of FDIC insurance premiums to the FDIC in one upfront payment. This payment was to be used over the prospective future three year period. This additional cash inflow provided the FDIC with the necessary liquidity to operate effectively through the economic downturn.

As required by the Dodd-Frank Act, the FDIC amended its regulations, effective as of the second quarter of 2011, to base the insurance assessment calculation on the average consolidated assets less average tangible equity of the insured institution. The FDIC assessment rates range from approximately five basis points to 35 basis points, depending on applicable adjustments for unsecured debt issued by an institution and brokered deposits (and to further adjustment for institutions that hold unsecured debt of other FDIC-insured institutions), until such time as the FDIC's reserve ratio equals 1.15%. Once the FDIC's reserve ratio reaches 1.15% and the reserve ratio for the immediately prior assessment period is less than 2.0%, the applicable assessment rates may range from three basis points to 30 basis points (subject to adjustments as described above). If the reserve ratio for the prior assessment period is equal to, or greater than 2.0% and less than 2.5%, the assessment rates may range from two basis points to 28 basis points and if the prior assessment period is greater than 2.5%, the assessment rates may range from one basis point to 25 basis points (in each case subject to adjustments as described above). The assessment rate for the Bank during 2012 was 8.5 basis points. Thus, this new FDIC assessment methodology is favorable to smaller community banks due to their smaller asset size. However, the FDIC has indicated that that it may change the methodology of the deposit insurance premium to a more risk-based assessment in the future. Based on the current FDIC insurance assessment methodology and including our participation in the Transaction Account Guarantee Program our FDIC insurance premium expense was \$638,000 for 2012, \$809,000 for 2011 and \$1.3 million in 2010.

**Transactions with Related Parties.** Depository institutions are subject to the restrictions contained in the Federal Reserve Act (the "FRA") with respect to loans to directors, executive officers and principal stockholders. Under the FRA, loans to directors, executive officers and stockholders who own more than 10% of a depository institution and certain affiliated entities of any of the foregoing, may not exceed, together with all other outstanding loans to such

person and affiliated entities, the institution's loans-to-one-borrower limit as discussed in the above section. Federal regulations also prohibits loans above amounts prescribed by the appropriate federal banking agency to directors, executive officers, and stockholders who own more than 10% of an institution, and their respective affiliates, unless such loans are approved in advance by a majority of the board of directors of the institution. Any "interested" director may not participate in the voting. The prescribed loan amount, which includes all other outstanding loans to such person, as to which such prior board of director approval is required, is the greater of \$25,000 or 5% of capital and surplus up to \$500,000. The Federal Reserve also requires that loans to directors, executive officers, and principal stockholders be made on terms substantially the same as offered in comparable transactions to non-executive employees of the bank and must not involve more than the normal risk of repayment. There are additional limits on the amount a bank can loan to an executive officer.

Transactions between a bank and its "affiliates" are quantitatively and qualitatively restricted under Sections 23A and 23B of the FRA. Section 23A restricts the aggregate amount of covered transactions with any individual affiliate to 10% of the capital and surplus of the financial institution. The aggregate amount of covered transactions with all affiliates is limited to 20% of the institution's capital and surplus. Certain transactions with affiliates are required to be secured by collateral in an amount and of a type described in Section 23A and the purchase of low quality assets from affiliates are generally prohibited. Section 23B generally provides that certain transactions with affiliates, including loans and asset purchases, must be on terms and under circumstances, including credit standards, that are substantially the same or at least as favorable to the institution as those prevailing at the time for comparable transactions with non-affiliated companies. The Federal Reserve has promulgated Regulation W, which codifies prior interpretations under Sections 23A and 23B of the FRA and provides interpretive guidance with respect to affiliate transactions. Affiliates of a bank include, among other entities, a bank's holding company and companies that are under common control with the bank. We are considered to be an affiliate of the Bank.

The Dodd-Frank Act generally enhances the restrictions on transactions with affiliates under Section 23A and 23B of the FRA, including an expansion of the definition of "covered transactions" and an increase in the amount of time for which collateral requirements regarding covered credit transactions must be satisfied. Insider transaction limitations are expanded through the strengthening of loan restrictions to insiders and the expansion of the types of transactions subject to the various limits, including derivatives transactions, repurchase agreements, reverse repurchase agreements and securities lending or borrowing transactions. Restrictions are also placed on certain asset sales to and from an insider to an institution, including requirements that such sales be on market terms and, in certain circumstances, approved by the institution's board of directors.

**Safety and Soundness Standards.** The federal banking agencies have adopted guidelines designed to assist the federal banking agencies in identifying and addressing potential safety and soundness concerns before capital becomes impaired. The guidelines set forth operational and managerial standards relating to (i) internal controls, information systems and internal audit systems; (ii) loan documentation; (iii) credit underwriting; (iv) asset growth; (v) earnings; and (vi) compensation, fees and benefits.

In addition, the federal banking agencies have also adopted safety and soundness guidelines with respect to asset quality and for evaluating and monitoring earnings to ensure that earnings are sufficient for the maintenance of adequate capital and reserves. These guidelines provide six standards for establishing and maintaining a system to identify problem assets and prevent those assets from deteriorating. Under these standards, an insured depository institution should (i) conduct periodic asset quality reviews to identify problem assets; (ii) estimate the inherent losses in problem assets and establish reserves that are sufficient to absorb estimated losses; (iii) compare problem asset totals to capital; (iv) take appropriate corrective action to resolve problem assets; (v) consider the size and potential risks of material asset concentrations; and (vi) provide periodic asset quality reports with adequate information for management and the board of directors to assess the level of asset risk.

**Loans-to-One Borrower.** Under California law, our ability to make aggregate secured and unsecured loans-to-one-borrower is limited to 25% and 15%, respectively, of unimpaired capital and surplus. At December 31,



2012, the Bank's limit on aggregate secured loans-to-one-borrower was \$35.4 million and unsecured loans-to-one borrower was \$21.2 million. The Bank has established internal loan limits which are lower than the legal lending limits for a California bank.

Community Reinvestment Act and the Fair Lending Laws. The Bank is subject to certain fair lending requirements and reporting obligations involving home mortgage lending operations and Community Reinvestment Act ("CRA") activities. The CRA generally requires the federal banking regulators to evaluate the record of a financial institution in meeting the credit needs of their local communities, including low and moderate income neighborhoods. In addition to substantial penalties and corrective measures that may be required for a violation of certain fair lending laws, the federal banking agencies may take compliance with such laws and CRA into account when regulating and supervising other activities. A bank's compliance with its CRA obligations is based on a performance-based evaluation system which bases CRA ratings on an institution's lending service and investment performance, resulting in a rating by the appropriate bank regulator of "outstanding," "satisfactory," "needs to improve" or "substantial noncompliance." Based on its last CRA examination, the Bank received a "satisfactory" rating.

Bank Secrecy Act and Money Laundering Control Act. In 1970, Congress passed the Currency and Foreign Transactions Reporting Act, otherwise known as the Bank Secrecy Act (the "BSA"), which established requirements for recordkeeping and reporting by banks and other financial institutions. The BSA was designed to help identify the source, volume and movement of currency and other monetary instruments into and out of the U.S. in order to help detect and prevent money laundering connected with drug trafficking, terrorism and other criminal activities. The primary tool used to implement BSA requirements is the filing of Suspicious Activity Reports. Today, the BSA requires that all banking institutions develop and provide for the continued administration of a program reasonably designed to assure and monitor compliance with certain recordkeeping and reporting requirements regarding both domestic and international currency transactions. These programs must, at a minimum, provide for a system of internal controls to assure ongoing compliance, provide for independent testing of such systems and compliance, designate individuals responsible for such compliance and provide appropriate personnel training.

USA Patriot Act of 2001. On October 26, 2001, President Bush signed the USA Patriot Act of 2001 (the "Patriot Act"). Enacted in response to the terrorist attacks in New York, Pennsylvania and Washington, D.C. on September 11, 2001, the Patriot Act is intended to strengthen U.S. law enforcement's and the intelligence communities' ability to work cohesively to combat terrorism on a variety of fronts. The potential impact of the Act on financial institutions of all kinds is significant and wide ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws and requires various regulations, including:

- due diligence requirements for financial institutions that administer, maintain, or manage private bank accounts or correspondent accounts for non-U.S. persons;
  - standards for verifying customer identification at account opening; and
- rules to promote cooperation among financial institutions, regulators, and law enforcement entities in identifying parties that may be involved in terrorism or money laundering.

Consumer Laws and Regulations. The Bank is also subject to certain consumer laws and regulations that are designed to protect consumers in transactions with banks. These laws include, among others, Truth in Lending Act; Truth in Savings Act; Electronic Funds Transfer Act; Expedited Funds Availability Act; Equal Credit Opportunity Act; Fair and Accurate Credit Transactions Act; Fair Housing Act; Fair Credit Reporting Act; Fair Debt Collection Act; Home Mortgage Disclosure Act; Real Estate Settlement Procedures Act; laws regarding unfair and deceptive acts and practices; and usury laws. These laws and regulations mandate certain disclosure requirements and regulate the manner in which financial institutions must deal with customers when taking deposits or making loans to such customers. The Bank must comply with the applicable provisions of these consumer protection laws and regulations as part of their ongoing customer relations. Failure to comply with these laws and regulations could give rise to regulatory sanctions, customer rescission rights, action by state and local attorneys general, and civil or criminal liability. The creation of the CFPB by the Dodd-Frank Act is likely to lead to enhanced and strengthened enforcement

of consumer financial protection laws.

In addition, federal law currently contains extensive customer privacy protection provisions. Under these provisions, a financial institution must provide to its customers, at the inception of the customer relationship and annually thereafter, the institution's policies and procedures regarding the handling of customers' nonpublic personal financial information. These provisions also provide that, except for certain limited exceptions, a financial institution may not provide such personal information to unaffiliated third parties unless the institution discloses to the customer that such information may be so provided and the customer is given the opportunity to opt out of such disclosure.

Sarbanes-Oxley Act of 2002. The Sarbanes-Oxley Act of 2002 (the "SOX") was enacted to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws. The SOX generally applies to all companies, both U.S. and non-U.S., that file or are required to file periodic reports with the SEC under the Exchange Act, including us.

The SOX includes additional disclosure requirements and new corporate governance rules, requires the SEC and securities exchanges to adopt extensive additional disclosure, corporate governance and other related rules and mandates further studies of specified issues by the SEC and the Comptroller General. The SEC has promulgated regulations to implement various provisions of the SOX, including additional disclosure requirements and certifications in periodic filings under the Exchange Act. We have revised our internal policies and Exchange Act disclosures to comply with these new requirements.

#### Federal and State Taxation

The Corporation and the Bank report their income on a consolidated basis using the accrual method of accounting, and are subject to federal income taxation in the same manner as other corporations with some exceptions. The Company has not been audited by the IRS. For its 2012 tax year, the Company was subject to a maximum tax rate of 35.00% and state income tax rate of 10.84%. For its 2011 tax year, Company was subject to a maximum federal income tax rate of 34.00% and state income tax rate of 10.84%.

#### ITEM 1A. RISK FACTORS

Ownership of our common stock involves certain risks. The risks and uncertainties described below are not the only ones we face. You should carefully consider the risks described below, as well as all other information contained in this Annual Report on Form 10-K. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also impair our business operations. If any of these risks actually occurs, our business, financial condition or results of operations could be materially, adversely affected.

#### Risks Related to Our Business

The current economic environment poses significant challenges for the Company and could adversely affect our financial condition and results of operations.

From December 2007 through June 2009, the U.S. economy was in recession and economic recovery through 2012 has been slower than expected. Although economic conditions have recently shown signs of improvement, certain sectors, such as real estate and manufacturing, remain weak and unemployment remains high. Continued declines in real estate values, [increased] home sales volumes, and financial stress on borrowers as a result of the uncertain economic environment could have an adverse effect on the Company's borrowers and their ability to repay their loans to us, which could adversely affect the Company's business, financial condition and results of operations. In addition, local governments and many businesses are still experiencing difficulty due to lower consumer spending and decreased liquidity in the credit markets. A sustained weakness or further weakening of these conditions in the

markets in which we operate would likely have an adverse effect on us and others in the financial institutions industry. For example, further deterioration in economic conditions in our markets could drive losses beyond that which is provided for in our ALLL. We may also face the following risks in connection with these events:

- Economic conditions that negatively affect real estate values and the job market may result, in the deterioration of the credit quality of our loan portfolio, and such deterioration in credit quality could have a negative impact on our business.
  - A decrease in the demand for loans and other products and services offered by us.
  - A decrease in deposit balances due to overall reductions in the accounts of customers.
  - A decrease in the value of our loans or other assets secured by commercial or residential real estate.
    - A decrease in net interest income derived from our lending and deposit gathering activities.
- Sustained weakness or continuing weakness in our markets may affect consumer confidence levels and may cause adverse changes in payment patterns, causing increases in delinquencies and default rates on loans and other credit facilities.
- The processes we use to estimate ALLL and reserves may no longer be reliable because they rely on complex judgments, including forecasts of economic conditions, which may no longer be capable of accurate estimation.
- Our ability to assess the creditworthiness of our customers may be impaired if the models and approaches we use to select, manage, and underwrite its customers become less predictive of future charge-offs.
- We expect to face increased regulation of its industry, and compliance with such regulation may increase our costs, limit our ability to pursue business opportunities and increase compliance challenges.

As these conditions or similar ones exist or worsen, we could experience increased adverse effects on our business, financial condition and results of operations.

Our business is subject to various lending and other economic risks that could adversely impact our results of operations and financial condition.

There was significant disruption and volatility in the financial and capital markets in 2008 and 2009. The financial markets and the financial services industry in particular suffered unprecedented disruption, causing a number of institutions to fail or require government intervention to avoid failure. These conditions were largely the result of the erosion of the U.S. and global credit markets, including a significant and rapid deterioration in the mortgage lending and related real estate markets. Continued decline in real estate values, high unemployment and financial stress on borrowers as a result of the uncertain economic environment could have an adverse effect on our borrowers revenue that would impact their ability to repay their loan obligations to us, which could adversely affect our financial condition and results of operations.

As a consequence of the difficult economic environment, we experienced losses, resulting primarily from significant provisions for loan losses and impairment charges on our investment securities. There can be no assurance that the economic conditions that have adversely affected the financial services industry, and the capital, credit and real estate markets generally, will substantially improve in the near term, in which case we could continue to experience losses and write-downs of assets, and could face capital and liquidity constraints or other business challenges. A further deterioration in economic conditions, particularly within our geographic region, could result in the following consequences, any of which could have a material adverse effect on our business:

- Loan delinquencies may increase causing increases in our provision and allowance for loan losses.
- Our ability to assess the creditworthiness of our customers may be impaired if the models and approaches we use to select, manage, and underwrite our customers become less predictive of future charge-offs.
- Collateral for loans, especially real estate, may continue to decline in value, in turn reducing a client's borrowing power, and reducing the value of assets and collateral associated with our loans held for investment.

Consumer confidence levels may decline and cause adverse changes in payment patterns, resulting in increased delinquencies and default rates on loans and other credit facilities and decreased demand for our products and services.

- Performance of the underlying loans in the private label mortgage backed securities may continue to deteriorate potentially causing further OTTI markdowns to our investment portfolio.

We may suffer losses in our loan portfolio in excess of our allowance for loan losses.

Our total nonperforming assets amounted to \$4.5 million, or 0.38% of our total assets, at December 31, 2012, down from \$7.3 million or 0.76% at December 31, 2011. We had \$1.3 million of net loan charge-offs for 2012, down from \$3.6 million in 2011. Our provision for loan losses was \$751,000 in 2012, down from \$3.3 million in 2011. . If increases in our nonperforming assets occur in the future, our net loan charge-offs and/or provision for loan losses may also increase which may have an adverse effect upon our future results of operations.

We seek to mitigate the risks inherent in our loan portfolio by adhering to specific underwriting practices. These practices include analysis of a borrower's prior credit history, financial statements, tax returns and cash flow projections, valuation of collateral based on reports of independent appraisers and liquid asset verifications. Although we believe that our underwriting criteria are appropriate for the various kinds of loans we make, we may incur losses on loans that meet our underwriting criteria, and these losses may exceed the amounts set aside as reserves in our ALLL. We create an allowance for estimated loan losses in our accounting records, based on analysis of the following:

- Historical experience with our loans;
- Industry historical losses as reported by the FDIC;
- Evaluation of economic conditions;
- Regular reviews of the quality, mix and size of the overall loan portfolio;
- Regular reviews of delinquencies;
- The quality of the collateral underlying our loans; and
- The effect of external factors, such as competition, legal developments and regulatory requirements.

Although we maintain an ALLL at a level that we believe is adequate to absorb losses inherent in our loan portfolio, changes in economic, operating and other conditions, including the sharp decline in real estate values and changes in interest rates, which are beyond our control, may cause our actual loan losses to exceed our current allowance estimates. If the actual loan losses exceed the amount reserved, it will adversely affect our financial condition and results of operations.

In addition, the Federal Reserve and the DFI, as part of their supervisory function, periodically review our ALLL. Either agency may require us to increase our provision for loan losses or to recognize further loan losses, based on their judgments, which may be different from those of our management. Any increase in the allowance required by them could also adversely affect our financial condition and results of operations.

Continued difficult economic conditions in California may cause us to suffer higher default rates on our loans and reduce the value of the assets we hold as collateral.

Our business activities and credit exposure are concentrated in Southern California. As a result of continued difficult economic conditions, including state and local government deficits, in Southern California may cause us to incur losses associated with higher default rates and decreased collateral values in our loan portfolio. In addition, demand for our products and services may decline. Any further decline in the Southern California real estate market could hurt our business, because the vast majority of our loans are secured by real estate located within Southern California. As of December 31, 2012, approximately 90% of our loans secured by real estate were located in Southern California. If real estate values were to decline, especially in Southern California, the collateral for our loans provide

less security. As a result, our ability to recover on defaulted loans by selling the underlying real estate would be diminished, and we would be more likely to suffer losses on defaulted loans.

Our level of credit risk is increasing due to our focus on commercial lending and the concentration on small and middle market business customers with heightened vulnerability to economic conditions.

As of December 31, 2012, our commercial real estate loans amounted to \$409.8 million, or 41.5% of our total loan portfolio, and our commercial business loans amounted to \$468.9 million, or 47.6% of our total loan portfolio. At such date, our largest multiple borrower relationship and largest outstanding commercial business loan was \$33.4 million and our largest outstanding commercial real estate loan was \$11.1 million. Commercial real estate and commercial business loans generally are considered riskier than single-family residential loans because they have larger balances to a single borrower or group of related borrowers. Commercial real estate and commercial business loans involve risks because the borrowers' ability to repay the loans typically depends primarily on the successful operation of the businesses or the properties securing the loans. Most of the Company's commercial business loans are made to small business or middle market customers who may have a heightened vulnerability to economic conditions. Moreover, a portion of these loans have been made or acquired by us in recent years and the borrowers may not have experienced a complete business or economic cycle. Furthermore, the deterioration of our borrowers' businesses may hinder their ability to repay their loans with us, which could adversely affect our results of operations.

Nonperforming assets take significant time to resolve and adversely affect our results of operations and financial condition.

Nonperforming assets adversely affect our net income in various ways. Until economic and market conditions improve significantly, we can expect to continue to incur losses relating to nonperforming assets and higher loan administration costs. We generally do not record interest income on nonperforming loans or OREO, which adversely affects our income. When we take collateral in foreclosures and similar proceedings, we are required to mark the related asset to the then fair market value of the collateral, which may ultimately result in a loss. An increase in the level of nonperforming assets increases our risk profile and may impact the capital levels our regulators believe are appropriate in light of the ensuing risk profile. While we reduce problem assets through loan sales, workouts, restructurings and otherwise, decreases in the value of the underlying collateral, or in these borrowers' performance or financial condition, whether or not due to economic and market conditions beyond our control, could adversely affect our business, results of operations and financial condition. In addition, the resolution of nonperforming assets requires significant commitments of time from management and our directors, which can be detrimental to the performance of their other responsibilities. There can be no assurance that we will not experience future increases in nonperforming assets.

We may be unable to successfully compete in our industry.

We face direct competition from a significant number of financial institutions, many with a state-wide or regional presence, and in some cases, a national presence, in both originating loans and attracting deposits. Competition in originating loans comes primarily from other banks and mortgage companies that make loans in our primary market areas. We also face substantial competition in attracting deposits from other banking institutions, money market and mutual funds, credit unions and other investment vehicles. In addition banks with larger capitalizations and non-bank financial institutions that are not governed by bank regulatory restrictions have larger lending limits and are better able to serve the needs of larger customers. Many of these financial institutions are also significantly larger and have greater financial resources than we have, and have established customer bases and name recognition. We compete for loans principally on the basis of interest rates and loan fees, the types of loans we offer and the quality of service that we provide to our borrowers. Our ability to attract and retain deposits requires that we provide customers with competitive investment opportunities with respect to rate of return, liquidity, risk and other factors. To effectively compete, we may have to pay higher rates of interest to attract deposits, resulting in reduced profitability. In addition, we rely upon local promotional activities, personal relationships established by our officers, directors and employees

and specialized services tailored to meet the individual needs of our customers in order to compete. If we are not able to effectively compete in our market area, our profitability may be negatively affected.

Interest rate fluctuations, which are out of our control, could harm profitability.

Our profitability depends to a large extent upon net interest income, which is the difference between interest income and dividends on interest-earning assets, such as loans and investments, and interest expense on interest-bearing liabilities, such as deposits and borrowings. Any change in general market interest rates, whether as a result of changes in the monetary policy of the Federal Reserve or otherwise, may have a significant effect on net interest income. The assets and liabilities may react differently to changes in overall interest rates or conditions. In general, higher interest rates are associated with a lower volume of loan originations while lower interest rates are usually associated with higher loan originations. Further, if interest rates decline, our loans may be refinanced at lower rates or paid off and our investments may be prepaid earlier than expected. If that occurs, we may have to redeploy the loan or investment proceeds into lower yielding assets, which might also decrease our income. Also, as many of our loans currently have interest rate floors, a rise in rates may increase the cost of our deposits while the rates on the loans remain at their floors, which could decrease our net interest margin. Accordingly, changes in levels of market interest rates could materially and adversely affect our net interest margin, asset quality and loan origination volume.

Adverse outcomes of litigation against us could harm our business and results of operations.

We are currently involved in litigation relating to the origination of certain subprime mortgages that prior management purchased on the secondary market (and later sold), as well as other actions arising in the ordinary course of business. A significant judgment against us in connection with any pending or future litigation could harm our business and results of operations.

Changes in the fair value of our securities may reduce our stockholders' equity and net income.

At December 31, 2012, \$84.1 million of our securities were classified as available-for-sale. At such date, the aggregate net unrealized gain on our available-for-sale securities were \$1.9 million. We increase or decrease stockholders' equity by the amount of change from the unrealized gain or loss (the difference between the estimated fair value and the amortized cost) of our available-for-sale securities portfolio, net of the related tax, under the category of accumulated other comprehensive income/loss. Therefore, a decline in the estimated fair value of this portfolio will result in a decline in reported stockholders' equity, as well as book value per common share and tangible book value per common share. This decrease will occur even though the securities are not sold. In the case of debt securities, if these securities are never sold and there are no credit impairments, the decrease will be recovered over the life of the securities. In the case of equity securities which have no stated maturity, the declines in fair value may or may not be recovered over time.

For the year ended December 31, 2012, we reported a non-cash, OTTI charge of \$159,000 on our securities portfolio. We continue to monitor the fair value of our entire securities portfolio as part of our ongoing OTTI evaluation process. No assurance can be given that we will not need to recognize additional OTTI charges related to securities in the future. In addition, as a condition to membership in the FHLB of San Francisco, we are required to purchase and hold a certain amount of FHLB stock. Our stock purchase requirement is based, in part, upon the outstanding principal balance of advances from the FHLB. At December 31, 2012, we had stock in the FHLB of San Francisco totaling \$9.2 million. The FHLB stock held by us is carried at cost and is subject to recoverability testing under applicable accounting standards. For the year ended December 31, 2012, we did not recognize an impairment charge related to our FHLB stock holdings. There can be no assurance, however, that future negative changes to the financial condition of the FHLB may not require us to recognize an impairment charge with respect to such FHLB stock holdings.

Conditions in the financial markets may limit our access to additional funding to meet our liquidity needs.

Liquidity is essential to our business, as we must maintain sufficient funds to respond to the needs of depositors and borrowers. An inability to raise funds through deposits, repurchase agreements, federal funds purchased, FHLB advances, the sale or pledging as collateral of loans and other assets could have a substantial negative effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities, or on terms attractive to us, could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could negatively affect our access to liquidity sources include a reduction in our credit ratings, if any, an increase in costs of capital in financial capital markets, negative operating results, a decrease in the level of our business activity due to a market downturn, a decrease in depositor or investor confidence or adverse regulatory action against us. Our ability to borrow could also be impaired by factors that are not specific to us, such as severe disruption of the financial markets or negative news and expectations about the prospects for the financial services industry as a whole.

The soundness of other financial institutions could negatively affect us.

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. We have exposure to many different industries and counterparties, and we routinely execute transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, investment banks and other institutional clients. Many of these transactions expose us to credit risk in the event of a default by a counterparty or client. In addition, our credit risk may be exacerbated when the collateral held by us cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the credit or derivative exposure due to us. Any such losses could have a material adverse effect on our financial condition and results of operations.

We are subject to extensive regulation which could adversely affect our business.

Our operations are subject to extensive regulation by federal, state and local governmental authorities and are subject to various laws and judicial and administrative decisions imposing requirements and restrictions on part or all of our operations. Given the current disruption in the financial markets and potential new regulatory initiatives, new regulations and laws that may affect us are increasingly likely. Because our business is highly regulated, the laws, rules and regulations applicable to us are subject to regular modification and change. There are currently proposed laws, rules and regulations that, if adopted, would impact our operations. These proposed laws, rules and regulations, or any other laws, rules or regulations, may be adopted in the future, which could (1) make compliance much more difficult or expensive, (2) restrict our ability to originate, broker or sell loans or accept certain deposits, (3) further limit or restrict the amount of commissions, interest or other charges earned on loans originated or sold by us, or (4) otherwise adversely affect our business or prospects for business.

Moreover, banking regulators have significant discretion and authority to prevent or remedy unsafe or unsound practices or violations of laws or regulations by financial institutions and holding companies in the performance of their supervisory and enforcement duties. The exercise of regulatory authority may have a negative impact on our financial condition and results of operations.

Additionally, in order to conduct certain activities, including acquisitions, we are required to obtain regulatory approval. There can be no assurance that any required approvals can be obtained, or obtained without conditions or on a timeframe acceptable to us.

The enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 may have a material effect on our operations.

On July 21, 2010, President Obama signed into law the Dodd-Frank Act, which imposes significant regulatory and compliance changes. The key provisions of the Dodd-Frank Act that are anticipated to affect our operations include:

- Changes to regulatory capital requirements and how we plan capital and liquidity levels;

- Creation of new government regulatory agencies, including the recently formed CFPB, which possesses broad rule-making and enforcement authorities;
  - Restrictions that will impact the nature of our incentive compensation programs for executive officers;
    - Changes in insured depository institution regulations and assessments;
      - Mortgage loan origination and risk retention; and
    - Potential new and different litigation and regulatory enforcement risks.

Many of the requirements of the Dodd-Frank Act will continue to be implemented over time and most will be subject to regulations implemented over the course of several years. Given the uncertainty associated with the manner in which the provisions of the Dodd-Frank Act will be implemented by the various regulatory agencies and through regulations, the full extent of the impact such requirements will have on our operations is unclear. The changes resulting from the Dodd-Frank Act may impact the profitability of our business activities, require changes to certain of our business practices, impose upon us more stringent capital, liquidity and leverage requirements or otherwise adversely affect our business. These changes may also require us to invest significant management attention and resources to evaluate and make any changes necessary to comply with new statutory and regulatory requirements. Failure to comply with the new requirements or with any future changes in laws or regulations may negatively impact our results of operations and financial condition.

Changes in laws, government regulation and monetary policy may have a material effect on our results of operations.

Financial institutions have been the subject of substantial legislative and regulatory changes and may be the subject of further legislation or regulation in the future, none of which is within our control. Significant new laws or regulations or changes in, or repeals of, existing laws or regulations may cause our results of operations to differ materially. In addition, the cost and burden of compliance with applicable laws and regulations have significantly increased and could adversely affect our ability to operate profitably. Further, federal monetary policy significantly affects credit conditions for us, as well as for our borrowers, particularly as implemented by the Federal Reserve, primarily through open market operations in U.S. government securities, the discount rate for bank borrowings and reserve requirements. A material change in any of these conditions could have a material impact on us or our borrowers, and therefore on our results of operations.

We expect to face increased regulation and supervision of our industry as a result of the recent financial crisis. The effects of such recently enacted, and proposed, legislation and regulatory programs on us cannot reliably be determined at this time.

The repeal of federal prohibitions on payment of interest on demand deposits could increase our interest expense.

All federal prohibitions on the ability of financial institutions to pay interest on demand deposit accounts were repealed as part of the Dodd-Frank Act. As a result, financial institutions can offer interest on demand deposits to compete for clients. Our interest expense will increase and our net interest margin will decrease if the Bank begins offering interest on demand deposits to attract additional customers or maintain current customers, which could have a material adverse effect on our business, financial condition and results of operations.

Federal and state banking agencies periodically conduct examinations of our business, including compliance with laws and regulations, and our failure to comply with any supervisory actions to which we are or become subject as a result of such examinations may adversely affect us.

Federal and state banking agencies, including the Federal Reserve, the FDIC and the DFI, periodically conduct examinations of our business, including compliance with laws and regulations. If, as a result of an examination, a federal banking agency were to determine that the financial condition, capital resources, asset quality, earnings prospects, management, liquidity or other aspects of any of our operations had become unsatisfactory, or that the Company or its management was in violation of any law or regulation, it may take a number of different remedial



actions as it deems appropriate. These actions include the power to enjoin "unsafe or unsound" practices, to require affirmative actions to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in our capital, to restrict our growth, to assess civil monetary penalties against our officers or directors, to remove officers and directors and, if it is concluded that such conditions cannot be corrected or there is an imminent risk of loss to depositors, to terminate our deposit insurance. If we become subject to such regulatory actions, our business, results of operations and reputation may be negatively impacted.

We may in the future engage in additional FDIC-assisted transactions, which could present additional risk to our business.

On February 11, 2011 and April 27, 2012, we completed acquisitions of assets and assumption of deposits and liabilities of Canyon National and Palm Desert National, respectively, from the FDIC. We acquired the assets and assumed the liabilities of Canyon National and Palm Desert National without entering into a loss sharing agreement with the FDIC. In the current economic environment, and subject to any requisite regulatory consent, we may potentially be presented with additional opportunities to acquire the assets and liabilities of other failed banks in FDIC-assisted transactions. The Canyon National Acquisition, the Palm Desert National Acquisition and any future acquisitions involve risks similar to acquiring existing banks even though the FDIC might provide assistance to mitigate certain risks such as sharing in exposure to loan losses and providing indemnification against certain liabilities of the failed institution. However, because FDIC-assisted transactions are structured in a manner that would not allow us the time normally associated with preparing for and evaluating an acquisition, including preparing for integration of an acquired institution, we may face additional risks if we engage in FDIC-assisted transactions. The risks related to the Canyon National Acquisition, the Palm Desert National Acquisition and other future FDIC-assisted transactions include, among other things, the loss of customers, strain on management resources related to collection and management of problem loans and problems related to integration of personnel and operating systems. We may not be successful in overcoming these risks or any other problems encountered in connection with the Canyon National Acquisition, the Palm Desert National Acquisition or other future FDIC-assisted transactions. Our inability to overcome these risks could have an adverse effect on our ability to achieve our business strategy and maintain our market value and profitability.

Moreover, even if we were inclined to participate in additional FDIC-assisted transactions, there are no assurances that the FDIC would allow us to participate or what the terms of such transaction might be or whether we would be successful in acquiring the bank or assets that we are seeking. We may be required to raise additional capital as a condition to, or as a result of, participation in FDIC-assisted transactions. Any such transactions and related issuances of stock may have a dilutive effect on earnings per share and share ownership.

Furthermore, to the extent we are allowed to, and choose to, participate in additional FDIC-assisted transactions, we may face competition from other financial institutions with respect to the proposed FDIC-assisted transactions. To the extent that our competitors are selected to participate in FDIC-assisted transactions, our ability to identify and attract acquisition candidates and/or make acquisitions on favorable terms may be adversely affected.

FAB's business is substantially dependent upon its relationship with Associa, which is the entity that owns and controls the HOA management companies that manage the HOAs from which FAB receives a majority of its deposits.

On October 15, 2012, we entered into a definitive merger agreement to acquire FAB, and anticipate such acquisition to be consummated in March 2013, subject to satisfaction of customary closing conditions. FAB is exclusively focused on providing deposit and other services to HOAs and HOA management companies nationwide. A majority of FAB's HOA customers are also customers of the HOA management companies controlled by Associations, Inc. ("Associa"). At December 31, 2012, approximately 86% of the HOA deposits held by FAB were derived from its relationship with Associa. We will continue to rely on the relationship with Associa to solicit HOA deposits following the consummation of the FAB acquisition. If Associa or its HOA management companies lose some or all of their HOA customers, fall into financial or legal difficulty or elect to reduce the amount of HOA customers that it

directs to us, it could have a material and adverse effect upon the business of FAB that we propose to acquire, including the decline or total loss of all of the deposits from the HOA management companies and the HOAs. We cannot assure you that we would be able to replace the relationship with Associa and its HOA management companies if any of these events occurred, which could result in the business of FAB that we propose to acquire operating with less HOA deposit generation or no HOA deposit generation, which would have a material and adverse impact on our business, financial condition and results of operations. In connection with the closing of the FAB acquisition, we intend to appoint John Carona to the boards of directors of the Company and the Bank. Mr. Carona is currently a director and largest stockholder of FAB and is also the chief executive officer and majority shareholder of Associa.

Termination of the merger agreement with FAB or SDTB may negatively affect us.

If the merger agreement with either FAB or SDTB is terminated, we may suffer adverse consequences, including:

- The market price of our common stock may decline to the extent that the market price prior to termination reflects a market assumption that such acquisitions will be completed;
- Recognizing substantial expenses incurred in connection with the negotiation and completion of the transactions contemplated by the merger agreement without realizing the expected benefits of such acquisitions; and
- Our business may have been adversely impacted by the failure to pursue other beneficial opportunities due to the focus of management on the acquisition of FAB, without realizing any of the anticipated benefits of completing the transaction.

Potential acquisitions may disrupt our business and dilute stockholder value.

We evaluate merger and acquisition opportunities and conduct due diligence activities related to possible transactions with other financial institutions on an ongoing basis, including two pending acquisitions of FAB and SDTB. As a result, merger or acquisition discussions and, in some cases, negotiations may take place and future mergers or acquisitions involving cash, debt or equity securities may occur at any time. Acquisitions typically involve the payment of a premium over book and market values, and, therefore, some dilution of our stock's tangible book value and net income per common share may occur in connection with any future transaction. Furthermore, failure to realize the expected revenue increases, cost savings, increases in geographic or product presence, and/or other projected benefits from the pending acquisitions of FAB and SDTB or future acquisitions could have a material adverse effect on our financial condition and results of operations.

We may seek merger or acquisition partners that are culturally similar and have experienced management and possess either significant market presence or have potential for improved profitability through financial management, economies of scale or expanded services. Other than our pending transactions with FAB and SDTB, we do not currently have any specific plans, arrangements or understandings regarding such expansion. We cannot say with any certainty that we will be able to consummate, or if consummated, successfully integrate FAB and SDTB or future acquisitions or that we will not incur disruptions or unexpected expenses in integrating such acquisitions. In attempting to make such future acquisitions, we anticipate competing with other financial institutions, many of which have greater financial and operational resources. Acquiring other banks, businesses, or branches involves various risks commonly associated with acquisitions, including, among other things:

- Potential exposure to unknown or contingent liabilities of the target company;
  - Exposure to potential asset quality issues of the target company;
- Difficulty and expense of integrating the operations and personnel of the target company;
  - Potential disruption to our business;
  - Potential diversion of management's time and attention;
- The possible loss of key employees and customers of the target company;
  - Difficulty in estimating the value of the target company; and

- Potential changes in banking or tax laws or regulations that may affect the target company.

Our controls and procedures may fail or be circumvented.

Management regularly reviews and updates our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations and financial condition.

Environmental liabilities with respect to properties on which we take title may have a material effect on our results of operations.

We could be subject to environmental liabilities on real estate properties we foreclose and take title in the normal course of our business. In connection with environmental contamination, we may be held liable to governmental entities or to third parties for property damage, personal injury, investigation and clean-up costs incurred by these parties, or we may be required to investigate or clean-up hazardous or toxic substances at a property. The investigation or remediation costs associated with such activities could be substantial. Furthermore, we may be subject to common law claims by third parties based on damages and costs resulting from environmental contamination even if we were the former owner of a contaminated site. The incurrence of a significant environmental liability could adversely affect our business, financial condition and results of operations.

Confidential customer information transmitted through the Bank's online banking service is vulnerable to security breaches and computer viruses, which could expose the Bank to litigation and adversely affect its reputation and ability to generate deposits.

The Bank provides its customers the ability to bank online. The secure transmission of confidential information over the Internet is a critical element of online banking. The Bank's network could be vulnerable to unauthorized access, computer viruses, phishing schemes and other security problems. The Bank may be required to spend significant capital and other resources to protect against the threat of security breaches and computer viruses, or to alleviate problems caused by security breaches or viruses. To the extent that the Bank's activities or the activities of its customers involve the storage and transmission of confidential information, security breaches and viruses could expose the Bank to claims, litigation and other possible liabilities. Any inability to prevent security breaches or computer viruses could also cause existing customers to lose confidence in the Bank's systems and could adversely affect its reputation and ability to generate deposits.

We are dependent on our key personnel.

Our future operating results depend in large part on the continued services of our key personnel, including Steven R. Gardner, our President and Chief Executive Officer, who developed and implemented our new business strategy. The loss of Mr. Gardner could have a negative impact on the success of our business strategy. In addition, we rely upon the services of Eddie Wilcox, our Executive Vice President and Chief Operating Officer, and our ability to attract and retain highly skilled personnel. We do not maintain key-man life insurance on any employee other than Mr. Gardner. We cannot assure you that we will be able to continue to attract and retain the qualified personnel necessary for the development of our business. The unexpected loss of services of our key personnel could have a material adverse impact on our business because of their skills, knowledge of our market, years of industry experience and the difficulty of promptly finding qualified replacement personnel. In addition, recent regulatory proposals and guidance relating to compensation may negatively impact our ability to retain and attract skilled personnel.

A natural disaster or recurring energy shortage, especially in California, could harm our business.

We are based in Irvine, California, and approximately 90% of our loans secured by real estate were located in Southern California at December 31, 2012. In addition, the computer systems that operate our Internet websites and some of their back-up systems are located in Irvine and San Diego, California. Historically, California has been vulnerable to natural disasters. Therefore, we are susceptible to the risks of natural disasters, such as earthquakes, wildfires, floods and mudslides. Natural disasters could harm our operations directly through interference with communications, including the interruption or loss of our websites, which would prevent us from gathering deposits, originating loans and processing and controlling our flow of business, as well as through the destruction of facilities and our operational, financial and management information systems. A natural disaster or recurring power outages may also impair the value of our largest class of assets, our loan portfolio, which is comprised substantially of real estate loans. Uninsured or underinsured disasters may reduce borrowers' ability to repay mortgage loans. Disasters may also reduce the value of the real estate securing our loans, impairing our ability to recover on defaulted loans through foreclosure and making it more likely that we would suffer losses on defaulted loans. California has also experienced energy shortages, which, if they recur, could impair the value of the real estate in those areas affected. Although we have implemented several back-up systems and protections (and maintain business interruption insurance), these measures may not protect us fully from the effects of a natural disaster. The occurrence of natural disasters or energy shortages in California could have a material adverse effect on our business prospects, financial condition and results of operations.

#### Risks Related to Ownership of Our Common Stock

The price of our common stock may fluctuate significantly, and this may make it difficult for you to resell your shares of common stock at times or at prices you find attractive.

Stock price volatility may make it difficult for holders of our common stock to resell their common stock when desired and at desirable prices. Our stock price can fluctuate significantly in response to a variety of factors including, among other things:

- Actual or anticipated variations in quarterly results of operations;
  - Recommendations by securities analysts;
- Operating and stock price performance of other companies that investors deem comparable to us;
- News reports relating to trends, concerns and other issues in the financial services industry, including the failures of other financial institutions in the current economic downturn;
  - Perceptions in the marketplace regarding us and/or our competitors;
    - New technology used, or services offered, by competitors;
- Significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving us or our competitors;
  - Failure to integrate acquisitions or realize anticipated benefits from acquisitions;
    - Changes in government regulations; and
  - Geopolitical conditions such as acts or threats of terrorism or military conflicts.

General market fluctuations, industry factors and general economic and political conditions and events, such as economic slowdowns or recessions, interest rate changes or credit loss trends, could also cause our stock price to decrease regardless of operating results as evidenced by the current volatility and disruption of capital and credit markets.

A limited trading market has historically existed for our common stock, which could lead to significant price volatility.

Our common stock is traded on the NASDAQ Global Market under the trading symbol “PPBI,” but there has historically been a relatively low trading volume in our common stock. Although we recently completed a public offering of our securities and expect to issue additional shares of our common stock in our pending acquisitions of FAB and SDTB, we may continue to experience a limited trading market for our common stock, which may cause fluctuations in the market value of our common stock to be exaggerated, leading to price volatility in excess of that which would occur in a more active trading market of our common stock. Future sales of substantial amounts of common stock in the public market, or the perception that such sales may occur, could adversely affect the prevailing market price of the common stock. In addition, even if a more active market in our common stock develops, we cannot assure you that such a market will continue.

We do not expect to pay cash dividends in the foreseeable future.

We do not intend to pay cash dividends on our common stock in the foreseeable future. Instead, we intend to reinvest our earnings in our business. In addition, in order to pay cash dividends to our stockholders, we would most likely need to obtain funds from the Bank. The Bank’s ability, in turn, to pay dividends to us is subject to restrictions set forth in the Financial Code. The Financial Code provides that a bank may not make a cash distribution to its stockholders in excess of the lesser of (1) a bank’s retained earnings; or (2) a bank’s net income for its last three fiscal years, less the amount of any distributions made by the bank or by any majority-owned subsidiary of the bank to the stockholders of the bank during such period. However, a bank may, with the approval of the DFI, make a distribution to its stockholders in an amount not exceeding the greatest of (a) its retained earnings; (b) its net income for its last fiscal year; or (c) its net income for its current fiscal year. In the event that banking regulators determine that the stockholders’ equity of a bank is inadequate or that the making of a distribution by the bank would be unsafe or unsound, the regulators may order the bank to refrain from making a proposed distribution.

Approval of the Federal Reserve is required for payment of any dividend by a state chartered bank that is a member of the Federal Reserve Board System, such as the Bank, if the total of all dividends declared by the bank in any calendar year would exceed the total of its retained net income for that year combined with its retained net income for the preceding two years. In addition, a state member bank may not pay a dividend in an amount greater than its undivided profits without regulatory and stockholder approval. The Bank is also prohibited under federal law from paying any dividend that would cause it to become undercapitalized.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None

#### ITEM 2. PROPERTIES

Location	Leased or Owned	Original Year Leased or Acquired	Date of Lease Expiration	Net Book Value of Property or Leasehold Improvements at December 31, 2012

Corporate					
Headquarters:					
17901 Von Karman, Suites 200 & 1200 Irvine, CA 92614					
	Leased	2012	2017	\$	9,263
Branch					
Office:					
19011 Magnolia Avenue Huntington Beach, CA 92646					
	Owned (a) (b)	2005	2023	\$	992,735
Branch					
Office:					
4957 Katella Avenue, Suite B Los Alamitos, CA 90720					
	Leased	2005	2015	\$	122,301
Branch					
Office:					
4667 MacArthur Blvd. Newport Beach, CA 92660					
	Leased	2005	2016	\$	324,046
Branch					
Office:					
74-150 Country Club Drive Palm Desert, CA 92260					
	Owned	2011	N.A.	\$	1,766,222
Branch					
Office:					
73-745 El Paseo Palm Desert, CA 92260					
	Leased	2012	2017	\$	30,152
Branch					
Office:					
1711 East Palm Canyon Drive					
	Leased	2011	2016	\$	26,233

Palm Springs,  
CA 92264

Branch  
Office:

901 East Tahquitz  
Canyon Way  
Palm Springs,  
CA 92262      Leased      2011      2013      \$      42,494

Branch  
Office:

1598 E  
Highland  
Avenue  
San  
Bernardino,  
CA 92404      Leased      1986      2015      \$      189,698

Branch  
Office:

13928 Seal  
Beach Blvd.  
Seal Beach,  
CA 90740      Leased      1999      2012      \$      3,168

- (a) The building is owned, but the land is leased on a long-term basis.
- (b) During 2012 we leased to one tenant approximately 1,000 square feet of the 9,937 square feet of our Huntington Beach branch for \$2,750 per month.

All of our existing facilities are considered to be adequate for our present and anticipated future use. In the opinion of management, all properties are adequately covered by insurance.

### ITEM 3. LEGAL PROCEEDINGS

In February 2004, the Bank was named in a class action lawsuit titled “James Baker v. Century Financial, et al”, alleging various violations of Missouri’s Second Mortgage Loans Act by charging and receiving fees and costs that were either wholly prohibited by or in excess of that allowed by the Act relating to origination fees, interest rates, and other charges. The class action lawsuit was filed in the Circuit Court of Clay County, Missouri. The complaint seeks restitution of all improperly collected charges, interest thereon, the right to rescind the mortgage loans or a right to offset any illegal collected charges and interest against the principal amounts due on the loans and punitive damages. In March 2005, the Bank’s motion for dismissal due to limitations was denied by the trial court without comment. The Bank’s “preemption” motion was denied in August 2006. The Bank has answered the plaintiffs’ complaint and the parties have exchanged and answered initial discovery requests. When the record is more fully developed, the Bank intends to raise the limitations issue again in the form of a motion for summary judgment.

In October 2012, a lawsuit was filed against the Bank by a former employee, alleging wrongful termination on the basis of race, gender and disability (pregnancy). The plaintiff further alleges that the Bank did not reasonably accommodate her pregnancy or take reasonable steps necessary to prevent the alleged discrimination, harassment and retaliation. The lawsuit was filed in Orange County Superior Court. The complaint demands an unspecified amount of damages. The parties have agreed to arbitrate this matter with the American Arbitration Association. The Bank believes these claims to be without merit and intends to vigorously defend this case.

The Company is not involved in any other material pending legal proceedings other than legal proceedings occurring in the ordinary course of business. Management believes that none of these legal proceedings, individually or in the aggregate, will have a material adverse impact on the results of operations or financial condition of the Company.

#### ITEM 4. MINE SAFETY DISCLOSURES

None

## PART II

#### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

##### Price Range By Quarters

The common stock of the Corporation has been publicly traded since 1997 and is currently traded on the NASDAQ Global Market under the symbol PPBI. However, trading in the common stock has not been extensive and such trades cannot be characterized as constituting an active trading market.

As of March 1, 2013, there were approximately 2,115 holders of record of our common stock. The following table summarizes the range of the high and low closing sale prices per share of our common stock as quoted by the NASDAQ Global Market for the periods indicated.

	Sale Price of Common Stock	
	High	Low
2011		
First Quarter	\$7.15	\$6.20
Second Quarter	\$7.05	\$6.20
Third Quarter	\$6.76	\$5.85
Fourth Quarter	\$7.10	\$5.66
2012		
	\$8.25	\$6.35



First		
Quarter		
Second		
Quarter	\$8.48	\$7.61
Third		
Quarter	\$9.60	\$8.14
Fourth		
Quarter	\$11.42	\$9.59

Stock Performance Graph. The graph below compares the performance of our common stock with that of the NASDAQ Composite Index (U.S. companies) and the NASDAQ Bank Stocks Index from December 31, 2007 through December 31, 2012. The graph is based on an investment of \$100 in our common stock at its closing price on December 31, 2007. The Corporation has not paid any dividends on its common stock.

---

Total						
Return						
Analysis	12/31/2007	12/31/2008	12/30/2009	12/29/2010	12/29/2011	12/29/2012
Pacific						
Premier						
Bancorp,						
Inc.	\$100.00	\$57.89	\$48.91	\$93.78	\$91.75	\$148.19
NASDAQ						
Bank						
Stocks						
Index	\$100.00	\$72.91	\$60.66	\$72.13	\$64.51	\$77.18
NASDAQ						
Composite						
Index	\$100.00	\$61.17	\$87.93	\$104.13	\$104.69	\$123.85

#### Dividends

It is our policy to retain earnings, if any, to provide funds for use in our business. We have never declared or paid dividends on our common stock and do not anticipate declaring or paying any cash dividends in the foreseeable future.

Our ability to pay dividends on our common stock is dependent on the Bank's ability to pay dividends to the Corporation. Various statutory provisions restrict the amount of dividends that the Bank can pay without regulatory approval. For information on the statutory and regulatory limitations on the ability of the Corporation to pay dividends to its stockholders and on the Bank to pay dividends to the Corporation, see "Item 1. Business-Supervision and Regulation—Dividends" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity."

#### Issuer Purchase of Equity Securities

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

On June 25, 2012, the board of directors authorized its second stock repurchase program. Under the new repurchase program, management is authorized to repurchase up to 1,000,000 shares, or approximately 9.7%, of the then 10.3 million outstanding shares of the Company's common stock. The program may be limited or terminated at any time without prior notice. The new program replaces and supersedes the Company's original repurchase program, which was approved in February 2007 and authorized the repurchase of up to 600,000 shares of the Company's common stock. An aggregate of 504,837 shares were repurchased under that program.

The following table provides information with respect to purchases made by or on behalf of us or any "affiliated purchaser" (as defined in Rule 10b-18(a)(3) under the Exchange Act) of our common stock during the fourth quarter of 2012.

Month of Purchase	Total Number of shares purchased/ returned	Average price paid per share	Total number of shares repurchased as part of the publicly announced program	Maximum number of shares that may yet be purchased under the program at end of month
October-2012	-	\$ -	-	1,000,000
November-2012	-	-	-	1,000,000
December-2012	23,618	10.12	23,618	976,382
Total/Average	23,618	\$ 10.12	23,618	976,382

ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth certain of our financial and statistical information for each of the years in the five-year period ended December 31, 2012. This data should be read in conjunction with our audited consolidated financial statements as of December 31, 2012 and 2011, and for each of the years in the three-year period ended December 31, 2012 and related Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

Operating Data	2012 (1)	For the Year Ended December 31,			2008
		2011	2010	2009	
			(in thousands)		
Interest income	\$52,947	\$50,225	\$41,103	\$43,439	\$46,522
Interest expense	7,149	9,596	12,666	20,254	25,404
Net interest income	45,798	40,629	28,437	23,185	21,118
Provision for loan losses	751	3,255	2,092	7,735	2,241
Net interest income after provision for loans losses	45,047	37,374	26,345	15,450	18,877

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Net gains (losses)					
from loan sales	628	(3,605 )	(3,332 )	(351 )	92
Other noninterest					
income (loss)	11,944	10,118	2,256	1,048	(2,264 )
Noninterest					
expense	31,854	26,904	18,948	16,694	15,964
Income (loss)					
before income tax					
(benefit)	25,765	16,983	6,321	(547 )	741
Income tax					
(benefit)	9,989	6,411	2,083	(87 )	33
Net income (loss)	\$15,776	\$10,572	\$4,238	\$(460 )	\$708

	2012 (1)	As of and For the Year Ended December 31,			
		2011	2010	2009	2008
		(dollars in thousands, except per share data)			
Share Data					
Net income (loss)					
per share:					
Basic	\$1.49	\$1.05	\$0.42	\$(0.08 )	\$0.14
Diluted	\$1.44	\$0.99	\$0.38	\$(0.08 )	\$0.11
Weighted average common shares outstanding:					
Basic	10,571,073	10,092,181	10,033,836	5,642,589	4,948,359
Diluted	10,984,034	10,630,720	11,057,404	5,642,589	6,210,387
Book value per					
share (basic)	\$9.85	\$8.39	\$7.83	\$7.33	\$11.74
Book value per					
share (diluted)	\$9.75	\$8.34	\$7.18	\$6.75	\$9.60
Selected Balance					
Sheet Data					
Total assets	\$1,173,792	\$961,128	\$826,816	\$807,323	\$739,956
Securities and					
FHLB stock	95,313	128,120	168,428	137,737	70,936
Loans held for					
sale, net	3,681	-	-	-	668
Loans held for					
investment, net	974,213	730,067	555,538	566,584	622,470
Allowance for					
loan losses	7,994	8,522	8,879	8,905	5,881
Total deposits	904,768	828,877	659,240	618,734	457,128
Total borrowings	125,810	38,810	78,810	101,810	220,210
Total					
stockholders'					
equity	134,517	86,777	78,602	73,502	57,548
Performance					
Ratios					
Return on average					
assets	1.52	% 1.12	% 0.53	% (0.06 )%	0.09 %

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Return on average equity	16.34	%	12.91	%	5.57	%	(0.76)	%	1.20	%
Average equity to average assets	9.32	%	8.69	%	9.55	%	7.74	%	7.96	%
Equity to total assets at end of period	11.46	%	9.03	%	9.51	%	9.10	%	7.78	%
Average interest rate spread	4.57	%	4.49	%	3.67	%	3.00	%	2.81	%
Net interest margin	4.62	%	4.55	%	3.77	%	3.12	%	2.99	%
Efficiency ratio (2)	59.86	%	56.50	%	59.24	%	63.81	%	83.66	%
Average interest-earning assets to average interest-bearing liabilities	106.69	%	104.74	%	105.88	%	104.21	%	105.01	%
<b>Pacific Premier Bank Capital Ratios</b>										
Tier 1 capital to adjusted total assets	12.07	%	9.44	%	10.29	%	9.72	%	8.71	%
Tier 1 capital to total risk-weighted assets	12.99	%	11.68	%	14.12	%	13.30	%	10.71	%
Total capital to total risk-weighted assets	13.79	%	12.81	%	15.38	%	14.55	%	11.68	%
<b>Pacific Premier Bancorp, Inc. Capital Ratios</b>										
Tier 1 capital to adjusted total assets	12.71	%	9.50	%	10.41	%	9.89	%	8.99	%
Tier 1 capital to total risk-weighted assets	13.61	%	11.69	%	14.16	%	13.41	%	11.11	%
Total capital to total risk-weighted assets	14.43	%	12.80	%	15.42	%	14.67	%	12.07	%
<b>Asset Quality Ratios</b>										
Nonperforming loans, net, to total loans	0.22	%	0.82	%	0.58	%	1.74	%	0.83	%

Nonperforming assets, net as a percent of total assets	0.38	%	0.76	%	0.40	%	1.66	%	0.71	%
Net charge-offs to average total loans, net	0.16	%	0.53	%	0.39	%	0.79	%	0.16	%
Allowance for loan losses to total loans at period end	0.81	%	1.15	%	1.56	%	1.55	%	0.94	%
Allowance for loan losses as a percent of nonperforming loans, gross at period end	362.38	%	139.87	%	270.95	%	88.94	%	113.10	%

(1) See “Item 1. Business – Acquisition of Palm Desert National Bank” for additional information regarding the financial items presented in this table.

(2) Represents the ratio of noninterest expense less OREO operations, to the sum of net interest income before provision for loan losses and total noninterest income, less gain/(loss) on sale of loans, gain/(loss) on sale of securities, and gain as a result of the Palm Desert National Acquisition.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Summary

Our principal business is attracting deposits from small and middle market businesses and consumers and investing those deposits together with funds generated from operations and borrowings, primarily in commercial business loans and various types of commercial real estate loans. In 2013, the Company expects to fund substantially all of the loans that it originates or purchases through deposits, FHLB advances and internally generated funds. Deposit flows and cost of funds are influenced by prevailing market rates of interest primarily on competing investments, account maturities and the levels of savings in the Company's market area. The Company generates the majority of its revenues from interest income on loans that it originates and purchases, income from investment in securities and service charges on customer accounts. The Company's revenues are partially offset by interest expense paid on deposits and other borrowings, the provision for loan losses and noninterest expenses, such as operating expenses. The Company's operating expenses primarily consist of employee compensation and benefits, premises and occupancy expenses, and other general expenses. The Company's results of operations are also affected by prevailing economic conditions, competition, government policies and other actions of regulatory agencies.

### Recent Developments

**Pending Acquisitions.** In connection with executing our strategic growth plans, we currently have two pending acquisition transactions. On March 6, 2013, we announced entering into a definitive agreement to acquire SDTB, which is headquartered in San Diego, California. At December 31, 2012, SDTB had total assets of \$242.0 million and total deposits of \$187.9. At the time that the definitive merger agreement was entered into, the acquisition of

SDTB was valued at approximately \$30.6 million. The acquisition of SDTB is expected to close late in the second quarter of 2013 or in the third quarter of 2013, subject to satisfaction of customary closing conditions, including regulatory approvals and approval of SDTB's shareholders.

On October 15, 2012, we entered into a definitive merger agreement to acquire FAB. FAB is exclusively focused on providing deposit and other services to HOAs and HOA management companies nationwide. FAB operates out of its headquarters in Dallas, Texas. At December 31, 2012, FAB had total assets of \$375.7 million, total deposits of \$319.8 million and total stockholders' equity of \$46.2 million. At the time that the definitive merger agreement was entered into, the acquisition of FAB was valued at approximately \$53.7 million, which includes approximately \$50.2 million in deal consideration for FAB shareholders and \$3.5 million in cash consideration for FAB option holders and warrant holders. Pacific Premier anticipates that the closing of the acquisition of FAB will occur in March 2013, subject to satisfaction of customary closing conditions, as provided in the definitive agreement. FAB is held a special meeting of its shareholders on March 13, 2013 and approved the transaction. Other than the costs we have incurred in 2012 in connection with the acquisition of FAB, our financial statements for the periods reported do not reflect the impact of these potential acquisitions. We, however, do expect that if the FAB acquisition and/or the SDTB acquisition is consummated that it will result in significant growth and positively impact our business, financial condition and results of operations in the future.

**Recently Completed Public Offering.** On December 11, 2012, we completed an underwritten public offering of 3.3 million shares of our common stock at a public offering price of \$10.00 per share, and on January 9, 2013, we issued an additional 495,000 shares of our common stock at the same price per share in connection with the underwriters' exercise of the over-allotment option granted to them as part of the offering. For further information about our recently completed public offering, see “---Financial Condition” below in this Item 7.

#### Critical Accounting Policies and Estimates

We have established various accounting policies that govern the application of accounting principles generally accepted in the United States of America in the preparation of the Company's financial statements in Item 8 hereof. The Company's significant accounting policies are described in the Note 1 to the Consolidated Financial Statements. Certain accounting policies require management to make estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities; management considers these to be critical accounting policies. The estimates and assumptions management uses are based on historical experience and other factors, which management believes to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at balance sheet dates and the Company's results of operations for future reporting periods.

We consider the determination of ALLL and the determination of the OTTI of investment securities to be among our critical accounting policies that require judicious estimates and assumptions in the preparation of the Company's financial statements that is particularly susceptible to significant change. For further information on the ALLL, see “Business—Allowances for Loan Losses” and Note 1 to the Consolidated Financial Statements in Item 8 hereof. For further information on OTTI of investment securities, see “Business—Investment Activities” and Note 1 to the Consolidated financial Statements in Item 8 hereof.

#### Allowance for Loan Losses

The Company maintains an ALLL at a level deemed appropriate by management to provide for known or inherent risks in the portfolio at the balance sheet date. The Company has implemented and adheres to an internal asset review system and loss allowance methodology designed to provide for the detection of problem assets and an adequate allowance to cover loan losses. Management's determination of the adequacy of ALLL is based on an evaluation of the composition of the portfolio, actual loss experience, industry charge-off experience on income property loans,

current economic conditions, and other relevant factors in the area in which the Company's lending and real estate activities are based. These factors may affect the borrowers' ability to pay and the value of the underlying collateral. The allowance is calculated by applying loss factors to loans held for investment according to loan program type and loan classification. The loss factors are established based primarily upon the Bank's historical loss experience and the industry charge-off experience and are evaluated on a quarterly basis. Various regulatory agencies, as an integral part of their examination process, periodically review the Company's ALLL. Such agencies may require the Bank to recognize additions to the allowance based on judgments different from those of management. In the opinion of management, and in accordance with the credit loss allowance methodology, the present allowance is considered adequate to absorb estimable and probable credit losses. Additions and reductions to the allowance are reflected in current operations. Charge-offs to the allowance are made when specific assets are considered uncollectible or are transferred to OREO and the fair value of the property is less than the loan's recorded investment. Recoveries are credited to the allowance.

Although management uses the best information available to make these estimates, future adjustments to the allowance may be necessary due to economic, operating, regulatory and other conditions that may be beyond the Company's control.

We account for acquisitions under the purchase accounting method. All identifiable assets acquired and liabilities assumed are recorded at fair value. We review each loan or loan pool acquired to determine whether there is evidence of deterioration in credit quality since inception and if it is probable that the Company will be unable to collect all amounts due under the contractual loan agreements. We consider expected prepayments and estimated cash flows including principal and interest payments at the date of acquisition. The amount in excess of the estimated future cash flows is not accreted into earnings. The amount in excess of the estimated future cash flows over the book value of the loan is accreted into interest income over the remaining life of the loan (accretable yield). The Company records these loans on the acquisition date at their net realizable value. Thus, an allowance for estimated future losses is not established on the acquisition date. We refine our estimates of the fair value of loans acquired for up to one year from the date of acquisition. Subsequent to the date of acquisition, we update the expected future cash flows on loans acquired. Losses or a reduction in cash flow which arise subsequent to the date of acquisition are reflected as a charge through the provision for loan losses. An increase in the expected cash flows adjusts the level of the accretable yield recognized on a prospective basis over the remaining life of the loan.

#### Other-Than-Temporary Impairment of Investment Securities

The Company has investment securities classified available for sale. Under the available for sale classification, securities can be sold in response to certain conditions, such as changes in interest rates, fluctuations in deposit levels or loan demand or need to restructure the portfolio to better match the maturity of interest rate characteristics of liabilities with assets. Securities classified as available for sale are accounted for at their current fair value. Unrealized holding gains and losses, net of tax, are excluded from earnings and reported as a separate component of stockholders' equity as accumulated other comprehensive income.

At each reporting date, investment securities available for sale are assessed to determine whether there is OTTI. If it is probable that the Company will be unable to collect all amounts due from the contractual terms of a debt security, OTTI is charged to operations with a corresponding write-down to the fair value of the security. These related write-downs are included in operations as realized losses in the category of OTTI loss on investment securities, net. In estimating OTTI losses, management considers: (i) the length of time and the extent to which the market value has been less than cost; (ii) the financial condition and near-term prospects of the issuer; (iii) the intent and ability of the Company to retain its investment in a security for a period of time sufficient to allow for any anticipated recovery in market value; and (iv) general market conditions which reflect prospects for the economy as a whole, including interest rates and sector credit spreads.

#### Operating Results

Overview. The Company reported net income for 2012 of \$15.8 million or \$1.44 per share on a diluted basis, compared with net income of \$10.6 million or \$0.99 per share on a diluted basis for 2011 and net income of \$4.2 million or \$0.38 per share on a diluted basis for 2010.

The Company's pre-tax income totaled \$25.8 million in 2012, compared with a pre-tax income of \$17.0 million in 2011. The \$8.8 million increase in the Company's pre-tax income for 2012, compared to 2011 was partially related to the Palm Desert National Acquisition from the FDIC, as receiver, that was consummated in April 2012, and included:

- A \$7.7 million increase in net interest income due to a higher net interest margin and a higher level of interest earning assets;
- A \$6.1 million increase in noninterest income, primarily due to a \$4.2 million increase on gain from loan sales and a \$1.2 million increase in gain on acquisition; and
  - A \$2.5 million lower provision for loan losses.

Partially offsetting the favorable items listed above was a \$5.0 million increase in noninterest expense as result of the Palm Desert National Acquisition, which expenses were primarily associated with higher costs related to compensation of \$3.1 million, data processing of \$947,000, legal and audit of \$696,000 and premises and occupancy of \$569,000.

The Company's pre-tax income totaled \$17.0 million in 2011, compared with a pre-tax income of \$6.3 million in 2010. The \$10.7 million increase in the Company's pre-tax income for 2011 compared to 2010 was primarily due to \$12.2 million increase in net interest income due to a higher net interest margin and a higher level of interest earning assets and a \$7.6 million favorable change in noninterest income (loss), primarily due to a \$4.2 million gain on acquisition and a \$1.4 million increase in deposit fee income, which were a result of the Canyon National Acquisition that was consummated in February 2011. Partially offsetting the above favorable items were an \$8.0 million increase in noninterest expense as a result of the Canyon National Acquisition, which expenses were primarily associated with higher costs related to compensation of \$4.7 million, other expense of \$941,000 and premises and occupancy of \$878,000, and a \$1.2 million increase in provision for loan losses.

For 2012, our return on average assets was 1.52% and our return on average equity was 16.34%. These returns were up from our 2011 returns of 1.12% on average assets and 12.91% on average equity and our 2010 returns of 0.53% on average assets and 5.57% on average equity.

Net Interest Income. Our primary source of revenue is net interest income, which is the difference between the interest and dividends earned on loans, mortgage-backed securities and investment securities ("interest-earning assets") and the interest paid on deposits and borrowings ("interest-bearing liabilities"). The difference between the yield on interest-earning assets and the cost of interest-bearing liabilities ("net interest rate spread") and the relative dollar amount of these assets and liabilities principally affects our net interest income.

Net interest income totaled \$45.8 million in 2012, up \$5.2 million or 12.7% from 2011, reflecting a higher net interest margin and a \$98.9 million or 11.1% increase in average interest-earning assets. The increase in average interest-earning assets was primarily related to newly originated loans, purchased loans and loans acquired in the Palm Desert National Acquisition. Compared to 2011, our net interest margin increased 7 basis points to 4.62% in 2012, primarily as a result of a decrease in the costs on interest-bearing liabilities of 37 basis points to 0.77% which more than offset the decrease in the interest-earning asset yield of 28 basis points to 5.34%. The decline in our interest-earning asset yield in 2012 was primarily from a lower yield on loans of 44 basis points, partially offset by an improved mix of higher yielding loans within interest-earning assets. The reduction in deposit costs is primarily associated with our acquisition of Palm Desert National Bank, which added \$80.9 million in deposits at a weighted average cost of 42 basis points as of the closing of the transaction on April 27, 2012, excluding the runoff of \$34.1 million in wholesale certificates of deposit in the month subsequent to the acquisition.



Net interest income totaled \$40.6 million in 2011, up \$12.2 million or 42.9% from 2010, reflecting a higher net interest margin and a \$138.3 million or 18.3% increase in average interest-earning assets. The increase in average interest-earning assets resulted primarily from the Canyon National Acquisition, which added \$179.8 million in interest-earning assets. The net interest margin was 4.55% in 2011, up 78 basis points from 2010. Compared to 2010, the increase in our net interest margin resulted from a decrease in the average costs on interest-bearing liabilities of 65 basis points to 1.13% and an increase in the yield on interest-earning assets of 17 basis points to 5.62%. For 2011, the decrease in costs on our interest-bearing liabilities was mainly associated with a decline in our cost of deposits of 48 basis points from 1.51% to 1.03%, primarily as a result of the deposits acquired from Canyon National, which changed our deposit composition to have a higher mix of lower cost transaction accounts. In addition, our cost of borrowings declined by 109 basis points in 2011, due to the pay down of higher cost borrowings as a result of the liquidity received in the Canyon National Acquisition. The increase in yield on our interest-earning assets was mainly associated with a greater proportion of higher yielding loans to lower yielding investment securities in 2011, compared with such proportion in 2010.

The following table presents for the periods indicated the average dollar amounts from selected balance sheet categories calculated from daily average balances and the total dollar amount, including adjustments to yields and costs, of:

- Interest income earned from average interest-earning assets and the resultant yields; and
- Interest expense incurred from average interest-bearing liabilities and resultant costs, expressed as rates.

The table also sets forth our net interest income, net interest rate spread and net interest rate margin for the periods indicated. The net interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities. The net interest rate margin reflects the relative level of interest-earning assets to interest-bearing liabilities and equals our net interest rate spread divided by average interest-earning assets for the year.

	For the Year Ended December 31,											
	2012				2011				2010			
	Average Balance	Average Interest	Average Yield/Cost		Average Balance	Average Interest	Average Yield/Cost		Average Balance	Average Interest	Average Yield/Cost	
	(dollars in thousands)											
Assets												
Interest-earning assets:												
Cash and cash equivalents	\$63,485	\$110	0.17 %		\$61,014	\$121	0.20 %		\$53,322	\$120	0.23 %	
Federal funds sold	27	-	0.00 %		6,821	5	0.07 %		29	-	0.00 %	
Investment securities	142,534	3,178	2.23 %		139,770	3,730	2.67 %		157,782	4,474	2.84 %	
Loans receivable, net (1)	785,880	49,659	6.32 %		685,434	46,369	6.76 %		543,567	36,509	6.72 %	
Total interest-earning assets	991,926	52,947	5.34 %		893,039	50,225	5.62 %		754,700	41,103	5.45 %	
Noninterest-earning assets	44,203				49,340				41,349			
Total assets	\$1,036,129				\$942,379				\$796,049			
Liabilities and Equity												

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

<b>Deposit accounts:</b>												
Noninterest-bearing	\$ 160,851	-	0.00	%	\$ 106,291	-	0.00	%	\$ 43,537	-	0.00	%
<b>Interest-bearing:</b>												
Transaction accounts	309,467	1,075	0.35	%	284,615	1,548	0.54	%	189,030	1,710	0.90	%
Retail certificates of deposit	410,895	4,776	1.16	%	408,720	6,704	1.64	%	400,556	7,871	1.97	%
Wholesale/brokered certificates of deposit	547	2	0.37	%	7,525	36	0.48	%	2,699	30	1.11	%
<b>Total deposits</b>	<b>881,760</b>	<b>5,853</b>	<b>0.66</b>	<b>%</b>	<b>807,151</b>	<b>8,288</b>	<b>1.03</b>	<b>%</b>	<b>635,822</b>	<b>9,611</b>	<b>1.51</b>	<b>%</b>
FHLB advances and other borrowings	37,654	970	2.58	%	35,130	998	2.84	%	66,678	2,741	4.11	%
Subordinated debentures	10,310	326	3.16	%	10,310	310	3.01	%	10,310	314	3.05	%
<b>Total borrowings</b>	<b>47,964</b>	<b>1,296</b>	<b>2.70</b>	<b>%</b>	<b>45,440</b>	<b>1,308</b>	<b>2.88</b>	<b>%</b>	<b>76,988</b>	<b>3,055</b>	<b>3.97</b>	<b>%</b>
<b>Total interest-bearing liabilities</b>	<b>929,724</b>	<b>7,149</b>	<b>0.77</b>	<b>%</b>	<b>852,591</b>	<b>9,596</b>	<b>1.13</b>	<b>%</b>	<b>712,810</b>	<b>12,666</b>	<b>1.78</b>	<b>%</b>
Noninterest-bearing liabilities	9,848				7,902				7,208			
<b>Total liabilities</b>	<b>939,572</b>				<b>860,493</b>				<b>720,018</b>			
Stockholders' equity	96,557				81,886				76,031			
<b>Total liabilities and equity</b>	<b>\$ 1,036,129</b>				<b>\$ 942,379</b>				<b>\$ 796,049</b>			
Net interest income		\$ 45,798				\$ 40,629				\$ 28,437		
Net interest rate spread			4.57	%			4.49	%			3.67	%
Net interest margin			4.62	%			4.55	%			3.77	%
Ratio of interest-earning assets to interest-bearing liabilities			106.69	%			104.74	%			105.88	%

-----  
(1) Average balance includes loans held for sale and nonperforming loans and is net of deferred loan origination fees, unamortized discounts and premiums, and ALLL.

Changes in our net interest income are a function of changes in both volumes and rates of interest-earning assets and interest-bearing liabilities. The following table presents the impact the volume and rate changes have had on our net interest income for the years indicated. For each category of interest-earning assets and interest-bearing liabilities, we have provided information on changes to our net interest income with respect to:

- Changes in volume (changes in volume multiplied by prior rate);
- Changes in interest rates (changes in interest rates multiplied by prior volume); and
- The change or the combined impact of volume and rate changes allocated proportionately to changes in volume and changes in interest rates.

Year Ended December 31, 2012 Compared to Year	Year Ended December 31, 2011 Compared to Year
--	--

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

	Ended December 31, 2011		Ended December 31, 2010			
	Increase (decrease) due to		Increase (decrease) due to			
	Average	Average	Average	Average		
	Rate	Volume	Rate	Volume	Net	
					(in thousands)	
Interest-earning assets						
Cash and cash equivalents	\$(16 )	\$5	\$(11 )	\$(16 )	\$17	\$1
Federal funds sold	(3 )	(2 )	(5 )	5	-	5
Investment securities	(625 )	73	(552 )	(256 )	(488 )	(744 )
Loans receivable, net	(3,215)	6,505	3,290	274	9,586	9,860
<b>Total interest-earning assets</b>	<b>(3,859)</b>	<b>6,581</b>	<b>2,722</b>	<b>7</b>	<b>9,115</b>	<b>9,122</b>
Interest-bearing liabilities						
Transaction accounts	(604 )	131	(473 )	(1,007)	845	(162 )
Retail certificates of deposit	(1,964)	36	(1,928)	(1,322)	155	(1,167 )
Wholesale/brokered certificates of deposit	(7 )	(27 )	(34 )	(24 )	30	6
FHLB advances and other borrowings	(96 )	68	(28 )	(689 )	(1,054)	(1,743 )
Subordinated debentures	16	-	16	(4 )	-	(4 )
<b>Total interest-bearing liabilities</b>	<b>(2,655)</b>	<b>208</b>	<b>(2,447)</b>	<b>(3,046)</b>	<b>(24 )</b>	<b>(3,070)</b>
<b>Changes in net interest income</b>	<b>\$(1,204)</b>	<b>\$6,373</b>	<b>\$5,169</b>	<b>\$3,053</b>	<b>\$9,139</b>	<b>\$12,192</b>

Provision for Loan Losses. The Company recorded a \$751,000 provision for loan losses for 2012, compared with a \$3.3 million provision recorded in 2011. Net loan charge-offs amounted to \$1.3 million in 2012, down \$2.3 million from \$3.6 million experienced during 2011. The loan charge-offs for 2012 primarily consisted of \$855,000 of purchased loans and \$410,000 of purchased credit impaired loans acquired in the Canyon National Acquisition and the Palm Desert National Acquisition. The sluggish economic recovery in the markets in which we lend continue to adversely affect our borrowers and their businesses and, consequently, the collateral securing our loans. These same economic conditions play a significant part in determining the amount to provision for an adequate level of ALLL at December 31, 2012.

The Company recorded a \$3.3 million provision for loan losses for 2011, compared with a \$2.1 million provision recorded in 2010. Net loan charge-offs amounted to \$3.6 million in 2011, up \$1.5 million from \$2.1 million experienced during 2010. The loan-charge-offs for 2011 primarily consisted of \$2.1 million of purchased loans and \$900,000 of purchased credit impaired loans acquired in the Canyon National Acquisition.

Noninterest Income (Loss). For 2012, our noninterest income totaled \$12.6 million, compared with \$6.5 million in 2011. The increase of \$6.1 million was primarily due to net gains of \$628,000 from the sale of \$28.2 million of loans in 2012, compared to losses of \$3.6 million on the sale of \$42.2 million loans in 2011; a larger bargain purchase pre-tax gain on acquisitions from the FDIC of \$1.2 million and an improvement in other-than-temporary impairment loss on investment securities of \$458,000.

For 2011, our noninterest income totaled \$6.5 million, compared with noninterest loss of \$1.1 million in 2010. The favorable change of \$7.6 million reflected a bargain purchase gain of \$4.2 million on the Canyon National Acquisition and increases in deposit fee income of \$1.4 million, loan servicing fee income of \$660,000, other income of \$596,000, gain on the sale of investment securities available for sale of \$569,000 and an improvement in other-than-temporary impairment loss on investment securities of \$470,000, partially offset by an increase in loss on the sale of loans of \$273,000. Increases in deposit fee, servicing fee and other income categories in 2011 were primarily related to the Canyon National Acquisition.

Noninterest Expense. For 2012, noninterest expense totaled \$31.9 million, up \$5.0 million or 18.4% from 2011. The increase was primarily related to a \$3.1 million increase in compensation and benefits costs as a result of increased head count and termination costs from the Palm Desert National Acquisition and an expansion of our lending area to increase loan production; an increase in data processing and communication costs of \$947,000, primarily from running two core systems and system conversion costs associated with the Palm Desert National Acquisition; an increase in legal and audit costs of \$696,000; and an increase in premises and occupancy costs of \$569,000, partially offset by a decrease in marketing expense of \$429,000. Of the total noninterest expense recorded during 2012, there were one-time costs of \$500,000 relating to the Palm Desert National Acquisition and legal and audit expense of \$404,000 relating to the pending acquisition of First Associations Bank ("FAB").

For 2011, noninterest expense totaled \$26.9 million, up \$8.0 million or 42.0% from 2010. With the exception of our FDIC insurance premiums, all expense categories increased in 2011 as compared to 2010 and included increases in compensation and benefits costs of \$4.7 million, primarily from an increase in employee count and termination costs; other expenses of \$941,000; premises and occupancy expense of \$878,000; data processing and communications expense of \$613,000; and marketing expense of \$501,000. These expense increases almost entirely related to the Canyon National Acquisition and were partially offset by lower FDIC insurance premiums of \$449,000, primarily due to the improvement in our assessment rate during the third quarter of 2011.

Income Taxes. The Company recorded income taxes of \$10.0 million in 2012, compared with \$6.4 million in 2011 and \$2.1 million in 2010. Our effective tax rate was 38.8% for 2012, and 37.7% for 2011 and 33.0% for 2010. The effective tax rate in each year is affected by various items, including enterprise zone net interest deductions, interest expense related to payments of prior year taxes, and adjustments to income tax reserves related to management's favorable assessment of our income tax exposure. The net impact of these items were expense reductions of \$613,000 in 2012, \$577,000 in 2011 and \$401,000 in 2010. See Note 11 to the Consolidated Financial Statements included in Item 8 hereof for further discussion of income taxes and an explanation of the factors which impact our effective tax rate.

#### Financial Condition

As a result of the Palm Desert National Acquisition, the Bank acquired and received certain assets with a fair value of approximately \$120.9 million, including \$63.8 million of loans, \$39.5 million of cash and cash equivalents, \$11.5 million of OREO, \$1.5 million in investment securities, including FHLB and Federal Reserve Bank stock, \$840,000 of a core deposit intangibles, and \$3.8 million of other types of assets. Also as a result of the Palm Desert National Acquisition, the Bank assumed and recorded at acquisition date certain liabilities with a fair value of approximately \$118.0 million, including \$50.1 million in deposit transaction accounts, \$30.8 million in retail certificates of deposit, \$34.1 million in whole sale certificates of deposits, which were purposefully run off during the second quarter of 2012, \$2.4 million in deferred tax liability and \$578,000 of other type of liabilities.

At December 31, 2012, total assets of the Company were \$1.2 billion, up \$212.7 million or 22.1% from total assets of \$961.1 million at December 31, 2011. The increase was primarily due to increases in loans held for investment of \$244.1 million, partially offset by a decrease in investment securities of \$31.6 million. The increase in loans held for investment since year end 2011 was predominately related to an increase in warehouse repurchase facility loans of \$128.2 million and the Palm Desert National Acquisition, which added \$63.8 million in loans.

At December 31, 2012, total liabilities of the Company were \$1.0 billion, compared with \$874.4 million at December 31, 2011. The \$164.9 million, or 18.9%, increase during 2012 was due to increases in deposits of \$75.9 million to \$904.8 million and in FHLB advances and other borrowings of \$87.0 million to \$115.5 million. The increase in deposits included \$80.9 million in non-wholesale deposits associated with the Palm Desert National Acquisition.

At December 31, 2012, our stockholders' equity amounted to \$134.5 million, compared with \$86.8 million at December 31, 2011. The increase of \$47.7 million or 55.0% in stockholders' equity is primarily due to net income in 2012 of \$15.8 million and \$31.1 million in additional paid-in capital, primarily from the Corporation's recently completed public offering of common stock. On December 11, 2012, the Corporation completed an underwritten public offering of 3.3 million shares of its common stock at a public offering price of \$10.00 per share. The net proceeds from the offering after deducting underwriting discounts and commissions was \$31.2 million. During December of 2012, the Corporation injected \$25.0 million of the proceeds from the offering into the Bank, which enhanced the Bank's regulatory capital. On January 9, 2013, the Corporation issued an additional 495,000 shares of its common stock at a public offering price of \$10.00 per share in connection with the underwriters' exercise of the over-allotment option granted to them as part of the offering. The net proceeds from the over-allotment after deducting underwriting discounts and commissions was \$4.7 million.

#### Liquidity

Our primary sources of funds are principal and interest payments on loans, deposits, FHLB advances and other borrowings. While maturities and scheduled amortization of loans are a predictable source of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition. We seek to maintain a level of liquid assets to ensure a safe and sound operation. Our liquid assets are comprised of cash and unpledged investments. As part of our daily monitoring, we calculate a liquidity ratio by dividing the sum of cash balances plus unpledged securities by the sum of deposits that mature in one year or less plus transaction accounts and FHLB advances. At December 31, 2012, our liquidity ratio was 10.13%, compared with 18.13% at December 31, 2011 and 32.04% at December 31, 2010. The reduction in the liquidity ratio at December 31, 2012 compared to December 31, 2011 is primarily related to the Palm Desert National Acquisition whereby we added \$115.0 million in deposits and as we repositioned investments in securities into loans during 2012.

We believe our level of liquid assets is sufficient to meet current anticipated funding needs. At December 31, 2012, liquid assets of the Company represented approximately 8.21% of total assets, compared to 14.1% at December 31, 2011 and 21.6% at December 31, 2010. At December 31, 2012, the Company had seven unsecured lines of credit with other correspondent banks to purchase federal funds totaling \$59.0 million, one reverse repo line with a correspondent bank of \$50.0 million and access through the Federal Reserve Bank discount window to borrow \$3.3 million, as business needs dictate. We also have a line of credit with the FHLB allowing us to borrow up to 45% of the Bank's total assets. At December 31, 2012, we had a borrowing capacity of \$237.3 million, based on collateral pledged at the FHLB, with \$87.0 million outstanding in overnight borrowing. The FHLB advance line is collateralized by eligible loan collateral and FHLB stock. At December 31, 2012, we had approximately \$343.8 million of loans pledged to secure FHLB borrowings.

At December 31, 2012, we had outstanding commitments to originate or purchase loans for \$6.7 million, compared with \$25,000 at December 31, 2011.

At December 31, 2012, the Company's loan to deposit and borrowing ratio was 95.7%, compared with 85.1% at December 31, 2011. The increase in the ratio from year-end 2011 to 2012 was primarily associated with an increase in loans that more than offset the increase in deposit and borrowing balances. Certificates of deposit, which are scheduled to mature in one year or less from December 31, 2012, totaled \$285.3 million. We expect to retain a substantial portion of the maturing certificates of deposit at maturity.

The Company has a policy in place that permits the purchase of brokered funds, in an amount not to exceed 5% of total deposits, as a secondary source for funding. At December 31, 2012 and 2011, the Company had no brokered time deposits.

The Corporation is a company separate and apart from the Bank that must provide for its own liquidity. The Corporation's primary sources of liquidity are dividends from the Bank. There are statutory and regulatory provisions that limit the ability of the Bank to pay dividends to the Corporation. Management believes that such restrictions will not have a material impact on the ability of the Corporation to meet its ongoing cash obligations.

The Financial Code provides that a bank may not make a cash distribution to its stockholders in excess of the lesser of a (i) bank's retained earnings; or (ii) bank's net income for its last three fiscal years, less the amount of any distributions made by the bank or by any majority-owned subsidiary of the bank to the stockholders of the bank during such period. However, a bank may, with the approval of the DFI, make a distribution to its stockholders in an amount not exceeding the greatest of (x) its retained earnings; (y) its net income for its last fiscal year; or (z) its net income for its current fiscal year. In the event that the DFI determines that the stockholders' equity of a bank is inadequate or that the making of a distribution by the bank would be unsafe or unsound, the DFI may order the bank to refrain from making a proposed distribution. Under these provisions, the amount available for distribution from the Bank to the Corporation was approximately \$28.9 million at December 31, 2012.

#### Capital Resources

The Corporation and the Bank are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can trigger certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial condition and results of operations. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

At December 31, 2012, the Bank's leverage capital amounted to \$129.1 million and risk-based capital amounted to \$137.0 million. At December 31, 2011, the Bank's leverage capital was \$88.8 million and risk-based capital was \$97.4 million. Pursuant to regulatory guidelines under prompt corrective action rules, a bank must have total risk-based capital of 10.00% or greater, Tier 1 risk-based capital of 6.00% or greater and Tier I capital to adjusted tangible assets of 5.00% or greater to be considered "well capitalized." At December 31, 2012, the Bank's total risk-based capital ratio was 13.79%, Tier 1 risk-based capital ratio was 12.99% and Tier I to adjusted tangible assets capital ratio was 12.07%. See Note 2 to the Consolidated Financial Statements included in Item 8 hereof for a discussion of the Bank's and Company's capital ratios.

#### Contractual Obligations and Commitments

The Company enters into contractual obligations in the normal course of business as a source of funds for its asset growth and to meet required capital needs. The following schedule summarizes maturities and payments due on our obligations and commitments, excluding accrued interest, at the date indicated:

At December 31, 2012					
	Less than 1 year	1 to 3 years	3 to 5 years	More than 5 years	Total
	(in thousands)				
Contractual Obligations					
FHLB advances	\$ 87,000	\$ -	\$ -	\$ -	\$ 87,000
Other borrowings	-	-	-	28,500	28,500
Subordinated debentures	-	-	-	10,310	10,310
Certificates of deposit	285,259	73,428	1,677	843	361,207
Operating leases	1,181	4,582	3,943	6,264	15,970
Total contractual cash obligations	\$ 373,440	\$ 78,010	\$ 5,620	\$ 45,917	\$ 502,987

#### Off-Balance Sheet Arrangements

The following table summarizes our contractual commitments with off-balance sheet risk by expiration period at the date indicated:

At December 31, 2012					
	Less than 1 year	1 to 3 years	3 to 5 years	More than 5 years	Total
	(in thousands)				
Other unused commitments:					
Home equity lines of credit	\$ -	\$ 300	\$ 1,255	\$ 3,350	\$ 4,905
Commercial lines of credit	29,946	7,228	462	86,065	123,701
Other lines of credit	68	64	-	376	508
Standby letters of credit	1,792	-	-	544	2,336
Total commitments	\$ 31,806	\$ 7,592	\$ 1,717	\$ 90,335	\$ 131,450

See Note 14 to the Consolidated Financial Statements in Item 8 hereof for narrative disclosure regarding off-balance sheet arrangements.

### Impact of Inflation and Changing Prices

Our consolidated financial statements and related data presented in this annual report on Form 10-K have been prepared in accordance with accounting principles generally accepted in the United States which require the measurement of financial position and operating results in terms of historical dollar amounts (except with respect to securities classified as available for sale which are carried at market value) without considering the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of our operations. Unlike most industrial companies, substantially all of our assets and liabilities are monetary in nature. As a result, interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same magnitude as the price of goods and services.

### Impact of New Accounting Standards

See Note 1 to the Consolidated Financial Statements included in Item 8 hereof for a listing of recently issued accounting pronouncements and the impact of them on the Company.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

### Asset/Liability Management and Market Risk

Market risk is the risk of loss or reduced earnings from adverse changes in market prices and interest rates. Our market risk arises primarily from interest rate risk in our lending and deposit taking activities. Interest rate risk primarily occurs to the degree that our interest-bearing liabilities reprice or mature on a different basis and frequency than our interest-earning assets. Since our earnings depend primarily on our net interest income, which is the difference between the interest and dividends earned on interest-earning assets and the interest paid on interest-bearing liabilities, our principal objectives are to actively monitor and manage the effects of adverse changes in interest rates on net interest income.

In addition to the interest rate risk associated with our lending for investment and deposit-taking activities, we also have market risk associated with loans held for sale. Changes in interest rates, primarily fixed rate loans, impact the fair value of loans held for sale. Rising interest rates typically result in a decrease in loan market value while declining interest rates typically result in an increase in loan market value.

Our Asset/Liability Committee is responsible for implementing the Bank's interest rate risk management policy which sets forth limits established by the board of directors of acceptable changes in net interest income and economic value of equity ("EVE") from specified changes in interest rates. Our Asset/Liability Committee reviews, among other items, economic conditions, the interest rate outlook, the demand for loans, the availability of deposits and borrowings, and our current operating results, liquidity, capital and interest rate exposure. Based on these reviews, our Asset/Liability Committee formulates a strategy that is intended to implement the objectives set forth in our business plan without exceeding the net interest income and EVE limits set forth in our guidelines approved by our board of directors.

**Interest Rate Risk Management.** The principal objective of the Company's interest rate risk management function is to evaluate the interest rate risk included in certain balance sheet accounts, determine the level of appropriate risk and manage the risk consistent with prudent asset and liability concentration guidelines approved by our board of directors. We monitor asset and liability maturities and repricing characteristics on a regular basis and review various simulations and other analyses to determine the potential impact of various business strategies in controlling the Company's interest rate risk and the potential impact of those strategies upon future earnings under various interest rate scenarios. Our primary strategy in managing interest rate risk is to emphasize the origination for investment of



adjustable rate loans or loans with relatively short maturities. Interest rates on adjustable rate loans are primarily tied to 3-month or 6-month LIBOR index, 12-month moving average of yields on actively traded U.S. Treasury securities adjusted to a constant maturity of one year ("MTA") index and the Wall Street Journal Prime Rate ("Prime") index. Also as part of this strategy, we seek to lengthen our deposit maturities when deposit rates are considered in the lower end of the interest rate cycle and shorten our deposit maturities when deposit rates are considered in the higher end of the interest rate cycle.

Management monitors its interest rate risk as such risk relates to its operational strategies. The Company's board of directors reviews on a quarterly basis the Company's asset/liability position, including simulations of the effect on the Bank's capital in various interest rate scenarios. The extent of the movement of interest rates, higher or lower, is an uncertainty that could have a negative impact on the earnings of the Company. If interest rates rise we may be subject to interest rate spread compression, which would adversely impact our net interest income. This is primarily due to the lag in repricing of the indices, to which our adjustable rate loans and mortgage-backed securities are tied, as well as the repricing frequencies and interest rate caps and floors on these adjustable rate loans and mortgage-backed securities. The extent of the interest rate spread compression depends, among other things, upon the frequency and severity of such interest rate fluctuations.

Economic Value of Equity. The Company's interest rate sensitivity is monitored by management through the use of a model that estimates the change in the Company's EVE under alternative interest rate scenarios, primarily non-parallel interest rate shifts over a twelve month period, 100 basis point increments. The model computes the net present value of capital by discounting all expected cash flows from assets, liabilities under each rate scenario. First, we estimate our net interest income for the next twelve months and the current EVE assuming no change in interest rates from those at period end. Once this "base-case" has been estimated, we make calculations for each of the defined changes in interest rates and include any anticipated differences in the prepayment speeds of loans. We then compare those results against the base case to determine the estimated change to net interest income and EVE due to the changes in interest rates. An EVE ratio is defined as the EVE divided by the market value of assets within the same scenario. The sensitivity measure is the largest decline in the EVE ratio, measured in basis points, caused by an increase or decrease in rates, and the higher an institution's sensitivity measure, the greater exposure it has to interest rate risk.

The following table shows the EVE and projected change in the EVE of the Company at December 31, 2012, assuming non-parallel interest rate shifts over a twelve month period of 100, 200, and 300 basis points ("BP"):

As of December 31, 2012 (dollars in thousands)						
Change in Rates	Economic Value of Equity			EVE Ratio	EVE as % of Portfolio Value of Assets %	EVE Change (BP)
	\$ Amount	\$ Change	% Change		Change	
+300 BP	\$ 193,126	\$(19,746)	(9.3 )%	16.74%	-34 BP	
+200 BP	199,992	(12,880)	(6.1 )%	16.99%	-9 BP	
+100 BP	212,938	66	0.0 %	17.59%	51 BP	
Static	212,872	--	--	17.08%	--	

-100						
BP	207,761	(5,111 )	(2.4 )%	16.52%	-56 BP	
-200						
BP	194,235	(18,637)	(8.8 )%	15.42%	-166 BP	
-300						
BP	177,406	(35,466)	(16.7)%	14.11%	-297 BP	

It is important to note that the above table is a summary of several forecasts and actual results may vary. The forecasts are based on estimates and assumptions of Management that may turn out to be different and may change over time. Factors affecting these estimates and assumptions include, but are not limited to (1) competitor behavior, (2) economic conditions both locally and nationally, (3) actions taken by the Federal Reserve, (4) customer behavior and (5) Management's responses. Changes that vary significantly from the assumptions and estimates may have significant effects on the Company's EVE. Although the EVE measurement provides an indication of the Company's interest rate risk exposure at a particular point in time, such measurement is not intended to provide a precise forecast of the effect of changes in market interest rates on the Company's net interest income and will differ from actual results.

Selected Assets and Liabilities which are Interest Rate Sensitive. The following table provides information regarding the Company's primary categories of assets and liabilities that are sensitive to changes in interest rates for the year ended December 31, 2012. The information presented reflects the expected cash flows of the primary categories by year, including the related weighted average interest rate. The cash flows for loans are based on maturity and re-pricing date. The loans and MBSs that have adjustable rate features are presented in accordance with their next interest-repricing date. Cash flow information on interest-bearing liabilities, such as passbooks, NOW accounts and money market accounts is also adjusted for expected decay rates, which are based on historical information. In addition, for purposes of cash flow presentation, premiums or discounts on purchased assets and mark-to-market adjustments are excluded from the amounts presented. All certificates of deposit and borrowings are presented by maturity date. The weighted average interest rates for the various assets and liabilities presented are based on the actual rates that existed at December 31, 2012. The degree of market risk inherent in loans with prepayment features may not be completely reflected in the disclosures. Although we have taken into consideration historical prepayment trends adjusted for current market conditions to determine expected maturity categories, changes in prepayment behavior can be triggered by changes in many variables, including market rates of interest. Unexpected changes in these variables may increase or decrease the rate of prepayments from those anticipated. As such, the potential loss from such market rate changes may be significantly larger.

At December 31, 2012

Maturities and Repricing

	2013	2014	2015	2016	2017	Thereafter	Total	Fair
	Year 1	Year 2	Year 3	Year 4	Year 5		Balance	Value

(dollars in thousands)

## Selected Assets

## Investments and federal funds, other than MBS

\$11,347	\$-	\$-	\$-	\$86	\$26,586	\$38,019	\$38,019
----------	-----	-----	-----	------	----------	----------	----------

Weighted average interest rate

1.09 %	0.00 %	0.00 %	0.00 %	4.15 %	3.06 %	2.47 %
--------	--------	--------	--------	--------	--------	--------

## Mortgage - backed securities

Fixed rate	\$-	\$-	\$-	\$12	\$16	\$42,736	\$42,764	\$42,764
	0.00 %	0.00 %	0.00 %	6.07 %	5.32 %	1.97 %	1.98 %	%

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Weighted average interest rate														
Mortgage - backed securities														
Adjustable rate	\$-	\$6,403	\$-	\$4,124	\$-	\$4,030	\$14,557	\$14,557						
Weighted average interest rate														
	0.00	%	3.62	%	0.00	%	1.75	%	0.00	%	2.12	%	2.67	%
Gross Loans - fixed rate														
	\$10,083	\$5,621	\$16,537	\$10,572	\$19,762	\$73,456	\$136,031	\$127,306						
Weighted average interest rate														
	5.56	%	6.00	%	6.18	%	6.04	%	6.96	%	6.25	%	6.27	%
Gross Loans - adjustable rate														
	\$593,879	\$24,494	\$22,342	\$16,779	\$157,494	\$35,175	\$850,163	\$922,283						
Weighted average interest rate														
	5.51	%	6.36	%	4.70	%	4.75	%	4.67	%	4.69	%	5.31	%
Total interest-sensitive assets														
	\$615,309	\$36,518	\$38,879	\$31,487	\$177,358	\$181,983	\$1,081,534	\$1,144,929						
Weighted average interest rate														
	5.43	%	5.82	%	5.33	%	4.79	%	4.93	%	4.39	%	5.16	%
Selected Liabilities														
Interest-bearing transaction accounts														
	\$329,925	\$-	\$-	\$-	\$-	\$-	\$329,925	\$329,925						
Weighted average interest rate														
	0.29	%	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%	0.29	%
Certificates of deposit														
	\$285,259	\$60,117	\$13,311	\$534	\$1,143	\$843	\$361,207	\$581,558						
Weighted average interest rate														
	0.92	%	0.97	%	2.69	%	4.33	%	1.33	%	1.43	%	1.00	%
FHLB advances														
	\$87,000	\$-	\$-	\$-	\$-	\$-	\$87,000	\$87,000						
Weighted average interest rate														
	0.28	%	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%	0.28	%
Other borrowings and subordinated debentures														
	\$-	\$-	\$-	\$-	\$-	\$38,810	\$38,810	\$36,240						
Weighted average interest rate														
	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%	3.22	%	3.22	%
Total interest-sensitive														
	\$702,184	\$60,117	\$13,311	\$534	\$1,143	\$39,653	\$816,942	\$1,034,723						

**liabilities**

Weighted  
average interest  
rate

0.54 % 0.97 % 2.69 % 4.33 % 1.33 % 3.18 % 0.74 %

The Company does not have any direct market risk from foreign exchange or commodity exposures.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

### Report of Independent Registered Public Accounting Firm

Board of Directors and Stockholders  
Pacific Premier Bancorp, Inc. and Subsidiaries  
Irvine, California

We have audited the accompanying consolidated statements of financial condition of Pacific Premier Bancorp, Inc. and Subsidiaries (the "Company") as of December 31, 2012 and 2011, and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2012. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as, evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2012 and 2011, and the results of its operations, changes in its stockholders' equity, and its cash flows for each of the three years in the period ended December 31, 2012 in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Pacific Premier Bancorp, Inc. and Subsidiaries internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 14, 2013, expressed an unqualified opinion.

/s/ Vavrinek, Trine, Day & Co., LLP  
Rancho Cucamonga, California  
March 14, 2013

Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders  
Pacific Premier Bancorp and Subsidiaries  
Irvine, California

We have audited Pacific Premier Bancorp and Subsidiaries (the Company) internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in conformity with U.S. generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that (1) in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and the receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board, the consolidated balance sheet of the Company as of December 31, 2012 and 2011 and the related consolidated statements of operations, comprehensive income, stockholders' equity and cash flows for the three years in the period ended December 31, 2012, and our report dated March 14, 2013 expressed an unqualified opinion on those financial statements.

/s/ Vavrinek, Trine, Day & Co., LLP  
 Rancho Cucamonga, California  
 March 14, 2013

PACIFIC PREMIER BANCORP, INC. AND  
 SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF FINANCIAL  
 CONDITION

(dollars in thousands, except share data)

ASSETS	At December 31,	
	2012	2011
Cash and due from banks	\$ 59,325	\$ 60,207
Federal funds sold	27	28
Cash and cash equivalents	59,352	60,235
Investment securities available for sale	84,066	115,645
FHLB stock/Federal Reserve Bank stock, at cost	11,247	12,475
Loans held for sale, net	3,681	-
Loans held for investment	982,207	738,589
Allowance for loan losses	(7,994 )	(8,522 )
Loans held for investment, net	974,213	730,067
Accrued interest receivable	4,126	3,885
Other real estate owned	2,258	1,231
Premises and equipment	8,575	9,819
Deferred income taxes	6,887	8,998
Bank owned life insurance	13,485	12,977
Intangible assets	2,626	2,069
Other assets	3,276	3,727
<b>TOTAL ASSETS</b>	<b>\$ 1,173,792</b>	<b>\$ 961,128</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		

<b>LIABILITIES:</b>		
Deposit accounts:		
Noninterest bearing	\$ 213,636	\$ 112,313
Interest bearing:		
Transaction accounts	329,925	287,876
Retail certificates of deposit	361,207	428,688
<b>Total deposits</b>	<b>904,768</b>	<b>828,877</b>
FHLB advances and other borrowings	115,500	28,500
Subordinated debentures	10,310	10,310
Accrued expenses and other liabilities	8,697	6,664
<b>TOTAL LIABILITIES</b>	<b>1,039,275</b>	<b>874,351</b>
<b>COMMITMENTS AND CONTINGENCIES</b>		
(Note 12)	-	-
<b>STOCKHOLDERS' EQUITY:</b>		
Common stock, \$.01 par value; 25,000,000 shares authorized; 13,661,648 shares at December 31, 2012, and 10,337,626 shares at December 31, 2011 issued and outstanding	137	103
Additional paid-in capital	107,453	76,310
Retained earnings	25,822	10,046
Accumulated other comprehensive income, net of tax of \$772 at December 31, 2012, and \$221 at December 31, 2011	1,105	318
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b>134,517</b>	<b>86,777</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 1,173,792</b>	<b>\$ 961,128</b>

See Notes to Consolidated financial Statements.

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS

(dollars in thousands, except per share data)

	For the Years ended December 31,		
	2012	2011	2010
<b>INTEREST INCOME</b>			
Loans	\$49,659	\$46,369	\$36,509
Investment securities and other interest-earning assets	3,288	3,856	4,594
<b>Total interest income</b>	<b>52,947</b>	<b>50,225</b>	<b>41,103</b>
<b>INTEREST EXPENSE</b>			
<b>Interest-bearing deposits:</b>			
Interest on transaction accounts	1,075	1,548	1,710
Interest on certificates of deposit	4,778	6,740	7,901
<b>Total interest-bearing deposits</b>	<b>5,853</b>	<b>8,288</b>	<b>9,611</b>
<b>FHLB advances and other borrowings</b>	<b>970</b>	<b>998</b>	<b>2,741</b>
Subordinated debentures	326	310	314
<b>Total interest expense</b>	<b>7,149</b>	<b>9,596</b>	<b>12,666</b>
<b>NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES</b>			
	45,798	40,629	28,437
<b>PROVISION FOR LOAN LOSSES</b>	<b>751</b>	<b>3,255</b>	<b>2,092</b>
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>			
	45,047	37,374	26,345
<b>NONINTEREST INCOME (LOSS)</b>			
Loan servicing fees	941	1,060	400
Deposit fees	1,940	2,195	817
Net gain (loss) from sales of loans	628	(3,605 )	(3,332 )
Net gain from sales of investment securities	1,953	1,589	1,020
	(159 )	(617 )	(1,087 )



Other-than-temporary  
impairment loss on  
investment securities,  
net

Gain on FDIC transaction	5,340	4,189	-
Other income	1,929	1,702	1,106
Total noninterest income (loss)	12,572	6,513	(1,076 )

NONINTEREST  
EXPENSE

Compensation and benefits	16,281	13,205	8,483
Premises and occupancy	4,070	3,501	2,623
Data processing and communications	2,366	1,419	806
Other real estate owned operations, net	1,653	1,497	1,371
FDIC insurance premiums	638	809	1,258
Legal and audit	2,134	1,438	1,134
Marketing expense	858	1,287	786
Office and postage expense	830	850	530
Other expense	3,024	2,898	1,957
Total noninterest expense	31,854	26,904	18,948
INCOME BEFORE INCOME TAX	25,765	16,983	6,321
INCOME TAX	9,989	6,411	2,083
NET INCOME	\$15,776	\$10,572	\$4,238

EARNINGS PER  
SHARE

Basic	\$1.49	\$1.05	\$0.42
Diluted	\$1.44	\$0.99	\$0.38

WEIGHTED  
AVERAGE  
SHARES  
OUTSTANDING

Basic	10,571,073	10,092,181	10,033,836
Diluted	10,984,034	10,630,720	11,057,404

See Notes to Consolidated financial Statements.

PACIFIC PREMIER BANCORP, INC. AND  
SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF  
COMPREHENSIVE INCOME  
(dollars in thousands)

For the Years ended December 31,  
2012                      2011                      2010

Net Income	\$ 15,776	\$ 10,572	\$ 4,238
Other comprehensive income (loss), net of tax:			
Unrealized holding gains on securities arising during the period, (net of income taxes of \$1.4 million for 2012, \$1.5 million for 2011 and \$2.3 million for 2010)	1,939	2,170	1,429
Reclassification adjustment for net gain on sale of securities included in net income, (net of income taxes of \$801,000 for 2012, \$651,000 for 2011 and \$418,000 for 2010)	(1,152 )	(938 )	(602 )
Net unrealized gain on securities, (net of income taxes of \$551,000 for 2012, \$860,000 for 2011 and \$579,000 for 2010)	787	1,232	827
Comprehensive Income	\$ 16,563	\$ 11,804	\$ 5,065

See Notes to Consolidated financial Statements.

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
FOR THE THREE YEARS ENDED DECEMBER 31, 2011  
(dollars in thousands)

	Common Stock Shares	Common Stock	Additional Paid-in Capital	Accumulated Retained Earnings (Deficit)	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity
Balance at December 31, 2009	10,033,836	\$ 100	\$ 79,907	\$ (4,764 )	\$ (1,741 )	\$ 73,502
Net Income				4,238		4,238
Other comprehensive income					827	827
Share-based compensation expense			86			86
Reclassification adjustment for Common Stock			(51 )			(51 )
Balance at December 31, 2010	10,033,836	\$ 100	\$ 79,942	\$ (526 )	\$ (914 )	\$ 78,602
Net Income				10,572		10,572
Other comprehensive income					1,232	1,232
Share-based compensation expense			208			208
Repurchase of warrants			(3,660 )			(3,660 )
Warrant exercise	366,400	4	270			274
Repurchase of common stock	(72,000 )	(1 )	(450 )			(451 )
Exercise of stock options	9,390	-	-			-
Balance at December 31, 2011	10,337,626	\$ 103	\$ 76,310	\$ 10,046	\$ 318	\$ 86,777
Net Income				15,776		15,776

Other comprehensive income				787		787
Share-based compensation expense			177			177
Issuance of common stock	3,300,000	33	30,925			30,958
Repurchase of common stock	(36,640 )	-	(195 )			(195 )
Exercise of stock options	60,662	1	236			237
Balance at December 31, 2012	13,661,648	\$ 137	\$ 107,453	\$ 25,822	\$ 1,105	\$ 134,517

See Notes to Consolidated financial Statements.

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)

	For the Years ended December 31,		
	2012	2011	2010
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income	\$ 15,776	\$ 10,572	\$ 4,238
Adjustments to net income:			
Depreciation and amortization expense	1,358	1,203	991
Provision for loan losses	751	3,255	2,092
Share-based compensation expense	177	208	86
Loss on sale of other real estate owned	783	783	461
Write down of other real estate owned	556	172	698
(Gain) loss on sale and disposal of premises and equipment	(597 )	65	30
Amortization of premium/discounts on securities held for sale, net	787	685	835
	(1,794 )	(1,600 )	-

Amortization of loan mark-to-market discount			
Gain on sale of investment securities available for sale	(1,953 )	(1,589 )	(1,020 )
Other-than-temporary impairment loss on investment securities, net	159	617	1,087
Recoveries on loans	236	402	221
Proceeds from the sales of and principal payments from loans held for sale	8,582	-	-
Gain on sale of loans held for sale	(164 )	-	-
Purchase and origination of loans held for sale	(12,099 )	-	-
(Gain) loss on sale of loans held for investment	(464 )	3,605	3,332
Gain on FDIC transaction	(5,340 )	(4,189 )	-
Deferred income tax provision (benefit)	1,560	1,244	(216 )
Change in accrued expenses and other liabilities, net	2,033	(3,500 )	(3,113 )
Income from bank owned life insurance, net	(508 )	(523 )	(528 )
Change in accrued interest receivable and other assets, net	2,330	587	238
Net cash provided by operating activities	12,169	11,997	9,432
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from sale and principal payments on loans held for investment	204,843	139,267	88,628
Net change in undisbursed loan funds	47,805	15,377	21,984
Purchase and origination of loans held for investment	(427,823)	(185,896)	(108,775)

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Proceeds from sale of other real estate owned	12,318	14,794	5,751
Principal payments on securities available for sale	16,039	14,842	21,562
Purchase of securities available for sale	(96,438 )	(84,450 )	(156,347)
Proceeds from sale or maturity of securities available for sale	114,376	123,972	103,550
Purchases of premises and equipment	(4,525 )	(2,822 )	(531 )
Redemption (purchase) of Federal Reserve Bank stock	-	1,167	(420 )
Redemption of Bank of San Francisco stock	2,553	1,014	1,416
Cash acquired in FDIC transaction	39,491	26,389	-
Net cash (used in) provided by investing activities	(91,361 )	63,654	(23,182 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Net (decrease) increase in deposit accounts	(39,691 )	(35,041 )	40,506
Repayment of FHLB advances and other borrowings	-	(40,000 )	(63,000 )
Proceeds from FHLB advances and other borrowings	87,000	-	40,000
Proceeds from issuance of common stock, net of issuance cost	30,958	-	-
Proceeds from exercise of stock options	237	274	-
Warrants purchased and retired	-	(3,660 )	-
Repurchase of common stock	(195 )	(451 )	-
Net cash provided (used in) financing activities	78,309	(78,878 )	17,506

Net increase (decrease) in Cash and cash equivalents	(883 )	(3,227 )	3,756
Cash and cash equivalents, beginning of year	60,235	63,462	59,706
Cash and cash equivalents, end of year	\$ 59,352	\$ 60,235	\$ 63,462
SUPPLEMENTAL CASH FLOW DISCLOSURES			
Interest paid	\$ 7,162	\$ 9,576	\$ 12,711
Income taxes paid	8,975	4,105	2,300
Assets acquired (liabilities assumed) in FDIC transaction (See Note 3):			
Investment securities	101	14,076	-
FRB and FHLB Stock	1,390	-	-
FDIC receivable	167	2,838	-
Loans	63,773	149,739	-
Core deposit intangible	840	2,270	-
Other real estate owned	11,533	11,953	-
Fixed assets	-	42	-
Other assets	3,656	1,599	-
Deposits	(115,582)	(204,678)	-
Other liabilities	(29 )	(39 )	-
NONCASH INVESTING ACTIVITIES DURING THE PERIOD			
Transfers from loans to other real estate owned	\$ 3,151	\$ 4,995	\$ 3,564
Investment securities available for sale purchased and not settled	\$ -	\$ -	\$ 5,125

---

PACIFIC PREMIER BANCORP, INC., AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Description of Business and Summary of Significant Accounting Policies

**Principles of Consolidation**—The consolidated financial statements include the accounts of Pacific Premier Bancorp, Inc., (the “Corporation”) and its wholly owned subsidiary, Pacific Premier Bank (the “Bank”) (collectively, the “Company”). The Company accounts for its investments in its wholly-owned special purpose entity, PPBI Statutory Trust I, ( the “Trust”) using the equity method under which the subsidiary’s net earnings are recognized in the Company’s Statement of Operations and the investment in the Trust is included in Other Assets on the Company’s Balance Sheet. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Description of Business**—The Corporation, a Delaware corporation organized in 1997, is a California-based bank holding company that owns 100% of the capital stock of the Bank, the Corporation’s principal operating subsidiary. The Bank was incorporated and commenced operations in 1983.

The principal business of the Company is attracting deposits from the general public and investing those deposits, together with funds generated from operations and borrowings, primarily in real estate property loans and business loans. At December 31, 2012, the Company had ten depository branches located in the cities of Irvine, Huntington Beach, Los Alamitos, Newport Beach, Palm Desert (2), Palm Springs (2), San Bernardino, and Seal Beach. The Company is subject to competition from other financial institutions. The Company is subject to the regulations of certain governmental agencies and undergoes periodic examinations by those regulatory authorities.

**Basis of Financial Statement Presentation**—The accompanying consolidated financial statements have been prepared in conformity with account principles generally accepted in the United States of America (“U.S. GAAP”). In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the dates of the balance sheets and the results of operations for the reporting periods. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses (“ALLL”), the valuation of foreclosed real estate, other-than-temporary impairments (“OTTI”) on investment securities available for sale and the deferred tax asset.

**Cash and Cash Equivalents**—Cash and cash equivalents include cash on hand, due from banks and fed funds sold. At December 31, 2012, \$17.5 million was allocated to cash reserves required by the Board of Governors of the Federal Reserve System (“Federal Reserve”) for depository institutions based on the amount of deposits held. The Company maintains amounts due from banks that exceed federally insured limits. The Company has not experienced any losses in such accounts.

**Securities**—The Company has established written guidelines and objectives for its investing activities. At the time of purchase, management designates the security as either held to maturity, available for sale or held for trading based on the Company’s investment objectives, operational needs and intent. The investments are monitored to ensure that those activities are consistent with the established guidelines and objectives.

**Securities Held to Maturity**—Investments in debt securities that management has the positive intent and ability to hold to maturity are reported at cost and adjusted for unamortized premiums and unearned discounts that are recognized in interest income using the interest method over the period to maturity. If the cost basis of these securities is determined to be other than temporarily impaired, the amount of the impairment is charged to operations. The Company had no investment securities classified as held to maturity at December 31, 2012 or 2011.

**Securities Available for Sale**—Investments in debt securities that management has no immediate plan to sell, but which may be sold in the future, are valued at fair value. Premiums and discounts are amortized using the interest method



over the remaining period to the call date for premiums or contractual maturity for discounts and, in the case of mortgage-backed securities, adjusted for anticipated prepayments. Unrealized holding gains and losses, net of tax, are excluded from earnings and reported as a separate component of stockholders' equity as accumulated other comprehensive income. If the cost basis of the security is deemed other than temporarily impaired the amount of the impairment is charged to operations. Realized gains and losses on the sales of securities are determined on the specific identification method, recorded on a trade date basis based on the amortized cost basis of the specific security and are included in noninterest income as net gain (loss) on investment securities.

**Securities Held for Trading**—Securities held for trading are carried at fair value. Realized and unrealized gains and losses are reflected in earnings. The Company had no investment securities classified as held for trading at December 31, 2012 or 2011.

**Impairment of Investments**—Declines in the fair value of individual held to maturity and available for sale securities below their cost that are OTTI result in write-downs of the individual securities to their fair value. The related write-downs are included in operations as realized losses in the category of other-than-temporary impairment loss on investment securities, net. In estimating OTTI losses, management considers: (i) the length of time and the extent to which the market value has been less than cost; (ii) the financial condition and near-term prospects of the issuer; (iii) the intent and ability of the Company to retain its investment in a security for a period of time sufficient to allow for any anticipated recovery in market value; and (iv) general market conditions which reflect prospects for the economy as a whole, including interest rates and sector credit spreads.

**Loans Held for Sale**—The Company identifies at origination those loans which foreseeably may be sold prior to maturity as loans held for sale and records them at the lower of amortized cost or fair value. Premiums paid and discounts obtained on such loans are deferred as an adjustment to the carrying value of the loans until the loans are sold. Interest is recognized as revenue when earned according to the terms of the loans and when, in the opinion of management, it is collectible. Loans are evaluated for collectability, and if appropriate, previously accrued interest is reversed. The Company may sell loans which had been held for investment. In such occurrences, the loans are transferred to the held for sale portfolio at the lower of amortized cost or fair value. If any part of a decline in value of the loans transferred is due to credit deterioration, that decline is recorded as a charge-off to the ALLL at the time of transfer. Gains or losses on sales of loans are recognized at the time of sale and are determined by the difference between the net sales proceeds and the basis of the loans sold. At December 31, 2012, there were \$3.7 million in loans held for sale and zero at December 31, 2011.

**Loans Held for Investment**—Loans held for investment are carried at amortized cost, net of discounts and premiums, deferred loan origination fees and costs and ALLL. Net deferred loan origination fees and costs on loans are amortized or accreted using the interest method over the expected life of the loans. Amortization of deferred loan fees and costs are discontinued for loans placed on nonaccrual. Any remaining deferred fees or costs and prepayment fees associated with loans that payoff prior to contractual maturity are included in loan interest income in the period of payoff. Loan commitment fees received to originate or purchase a loan are deferred and, if the commitment is exercised, recognized over the life of the loan as an adjustment of yield or, if the commitment expires unexercised, recognized as income upon expiration of the commitment. Loans held for investment are not adjusted to the lower of cost or estimated market value because it is management's intention, and the Company has the ability, to hold these loans to maturity.

Interest on loans is credited to income as earned. Interest receivable is accrued only if deemed collectible. Loans on which the accrual of interest has been discontinued are designated as nonaccrual loans. The accrual of interest on loans is discontinued when principal or interest is past due 90 days based on contractual terms of the loan or when, in the opinion of management, there is reasonable doubt as to collection of interest. When loans are placed on nonaccrual status, all interest previously accrued but not collected is reversed against current period interest income. Interest income generally is not recognized on impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction to the loan principal balance. Interest accruals are resumed

on such loans only when they are brought current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to all principal and interest.

A loan is considered to be impaired when it is probable that the Company will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. Measurement of impairment is based on the loan's expected future cash flows discounted at the loan's effective interest rate, measured by reference to an observable market value, if one exists, or the fair value of the collateral if the loan is deemed collateral dependent. The Company selects the measurement method on a loan-by-loan basis except those loans deemed collateral dependent. All loans are generally charged-off at such time the loan is classified as a loss.

**Allowance for Loan Losses**—The Company maintains an ALLL at a level deemed appropriate by management to provide for known or inherent risks in the portfolio at the balance sheet date. The Company has implemented and adheres to an internal asset review system and loss allowance methodology designed to provide for the detection of problem assets and an adequate allowance to cover loan losses. Management's determination of the adequacy of the loan loss allowance is based on an evaluation of the composition of the portfolio, actual loss experience, industry charge-off experience on income property loans, current economic conditions, and other relevant factors in the area in which the Company's lending and real estate activities are based. These factors may affect the borrowers' ability to pay and the value of the underlying collateral. The allowance is calculated by applying loss factors to loans held for investment according to loan program type and loan classification. The loss factors are established based primarily upon the Bank's historical loss experience and the industry charge-off experience and are evaluated on a quarterly basis. Various regulatory agencies, as an integral part of their examination process, periodically review the Company's ALLL. Such agencies may require the Company to recognize additions to the allowance based on judgments different from those of management. In the opinion of management, and in accordance with the credit loss allowance methodology, the present allowance is considered adequate to absorb estimable and probable credit losses. Additions and reductions to the allowance are reflected in current operations. Charge-offs to the allowance are made when specific assets are considered uncollectible or are transferred to other real estate owned and the fair value of the property is less than the loan's recorded investment. Recoveries are credited to the allowance.

Although management uses the best information available to make these estimates, future adjustments to the allowance may be necessary due to economic, operating, regulatory and other conditions that may be beyond the Company's control.

**Other Real Estate Owned**—The Company obtains an appraisal and/or market valuation on all other real estate owned at the time of possession. Real estate properties acquired through, or in lieu of, loan foreclosure are recorded at fair value less cost to sell with any excess loan balance charged against the allowance for estimated loan losses. After foreclosure, valuations are periodically performed by management. Any subsequent fair value losses are recorded to other real estate owned operations with a corresponding write-down to the asset. All legal fees and direct costs, including foreclosure and other related costs are expensed as incurred. Revenue and expenses from continued operations are included in other real estate owned operations in the consolidated statement of operations.

**Premises and Equipment**—Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets, which range from 40 years for buildings, seven years for furniture, fixtures and equipment, and three years for computer and telecommunication equipment. The cost of leasehold improvements is amortized using the straight-line method over the shorter of the estimated useful life of the asset or the term of the related leases.

The Company periodically evaluates the recoverability of long-lived assets, such as premises and equipment, to ensure the carrying value has not been impaired. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

**Securities Sold Under Agreements to Repurchase**—The Company enters into sales of securities under agreement to repurchase. These agreements are treated as financing arrangements and, accordingly, the obligations to repurchase the securities sold are reflected as liabilities in the Company’s consolidated financial statements. The securities collateralizing these agreements are delivered to several major national brokerage firms who arranged the transactions. The securities are reflected as assets in the Company’s consolidated financial statements. The brokerage firms may loan such securities to other parties in the normal course of their operations and agree to return the identical security to the Company at the maturity of the agreements.

**Subordinated Debentures**—Long-term borrowings are carried at cost, adjusted for amortization of premiums and accretion of discounts which are recognized in interest expense using the interest method. Debt issuance costs are recognized in interest expense using the interest method over the life of the instrument.

**Income Taxes**—Deferred tax assets and liabilities are recorded for the expected future tax consequences of events that have been recognized in the Company’s financial statements or tax returns using the asset liability method. In estimating future tax consequences, all expected future events other than enactments of changes in the tax law or rates are considered. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax assets are to be recognized for temporary differences that will result in deductible amounts in future years and for tax carryforwards if, in the opinion of management, it is more likely than not that the deferred tax assets will be realized. At December 31, 2012, there was no valuation allowance deemed necessary against the Company’s deferred tax asset.

**Bank Owned Life Insurance**—Bank owned life insurance is accounted for using the cash surrender value method and is recorded at its realizable value. The change in the net asset value is included in other assets and other noninterest income.

**Comprehensive Income**—Comprehensive income is reported in addition to net income for all periods presented. Comprehensive income is a more inclusive financial reporting methodology that includes disclosure of other comprehensive income (loss) that historically has not been recognized in the calculation of net income. Unrealized gains and losses on the Company's available-for-sale investment securities are required to be included in other comprehensive income or loss. Total comprehensive income (loss) and the components of accumulated other comprehensive income or loss are presented in the Consolidated of Comprehensive Income

**Share-Based Compensation**—The Company recognizes in the income statement the grant-date fair value of stock options and other equity-based forms of compensation issued to employees over the employees’ requisite service period (generally the vesting period).

#### Recent Accounting Pronouncements

During 2012, the following accounting guidance relevant to the Company has been issued by the Financial Accounting Standards Board (the “FASB”), and/or became effective.

In April 2011, the FASB issued ASU No. 2011-03, “Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements.” ASU No. 2011-03 modifies the criteria for determining when repurchase agreements would be accounted for as a secured borrowing rather than as a sale. Currently, an entity that maintains effective control over transferred financial assets must account for the transfer as a secured borrowing rather than as a sale. The provisions of ASU No. 2011-03 removes from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee. The FASB believes that contractual rights and obligations determine effective control and that there does not need to be a requirement to assess the ability to exercise those rights. ASU No. 2011-03 does not change the other existing criteria used in the assessment of effective control. The provisions of

ASU No. 2011-03 are effective prospectively for transactions, or modifications of existing transactions, that occur on or after January 1, 2012. As the Company accounts for all of its repurchase agreements as collateralized financing arrangements, the adoption of this ASU has no significant effect to the Company's financial statement disclosures.

In May 2011, the FASB issued ASU No. 2011-04, "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs." ASU No. 2011-04 results in a consistent definition of fair value and common requirements for measurement of and disclosure about fair value between U.S. GAAP and International Financial Reporting Standards ("IFRS"). The changes to U.S. GAAP as a result of ASU No. 2011-04 are as follows: (1) The concepts of highest and best use and valuation premise are only relevant when measuring the fair value of nonfinancial assets (that is, it does not apply to financial assets or any liabilities); (2) U.S. GAAP currently prohibits application of a blockage factor in valuing financial instruments with quoted prices in active markets. ASU No. 2011-04 extends that prohibition to all fair value measurements; (3) An exception is provided to the basic fair value measurement principles for an entity that holds a group of financial assets and financial liabilities with offsetting positions in market risks or counterparty credit risk that are managed on the basis of the entity's net exposure to either of those risks. This exception allows the entity, if certain criteria are met, to measure the fair value of the net asset or liability position in a manner consistent with how market participants would price the net risk position; (4) Aligns the fair value measurement of instruments classified within an entity's shareholders' equity with the guidance for liabilities; and (5) Disclosure requirements have been enhanced for recurring Level 3 fair value measurements to disclose quantitative information about unobservable inputs and assumptions used, to describe the valuation processes used by the entity, and to describe the sensitivity of fair value measurements to changes in unobservable inputs and interrelationships between those inputs. In addition, entities must report the level in the fair value hierarchy of items that are not measured at fair value in the statement of condition but whose fair value must be disclosed. The provisions of ASU No. 2011-04 are effective for the Company's interim reporting period beginning on or after December 15, 2011. The adoption of this ASU has no significant effect to the Company's financial statements of income and condition.

In June 2011, the FASB issued ASU No. 2011-05, "Comprehensive Income (Topic 220): Presentation of Comprehensive Income." The provisions of ASU No. 2011-05 allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. The statement(s) are required to be presented with equal prominence as the other primary financial statements. ASU No. 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in shareholders' equity but does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The provisions of ASU No. 2011-05 are effective for the Company's interim reporting period beginning on or after December 15, 2011, with retrospective application required. In December 2011, the FASB issued ASU 2011-12, which deferred the requirement to present reclassification adjustments on the statement of income. In January 2013, the FASB issued ASU 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. This guidance requires supplemental disclosures for significant amounts reclassified out of accumulated other comprehensive income and is effective for the Company in first quarter 2013 with prospective application. The Company adopted the remaining provisions of ASU 2011-05 in the third quarter of 2012 with retrospective application. This Update did not affect the Company's consolidated financial results as it amends only the presentation of comprehensive income. The adoption of ASU No. 2011-05 is expected to result in presentation changes to the Company's statements of income and the addition of a statement of comprehensive income. The adoption of this has no impact on the Company's statements of condition.

In September 2011, the FASB issued ASU No. 2011-08, "Intangibles-Goodwill and Other (Topic 350): Testing Goodwill for Impairment." The provisions of ASU No. 2011-08 permits an entity an option to first perform a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than

its carrying amount. If an entity believes, as a result of its qualitative assessment, that it is more likely than not that the fair value of a reporting unit is less than its carrying amount, the quantitative impairment test is required. Otherwise, no further impairment testing is required. ASU No. 2011-08 includes examples of events and circumstances that may indicate that a reporting unit's fair value is less than its carrying amount. The provisions of ASU No. 2011-08 are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted provided that the entity has not yet performed its annual impairment test for goodwill. The adoption of ASU No. 2011-08 is not expected to have a material impact on the Company's statements of income and condition.

In December 2011, the FASB issued ASU 2011-11, "Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities". ASU 2011-11 affects all entities that have financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement. The requirements amend the disclosure requirements on offsetting in Section 210-20-50. This information is intended to enable users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments in the scope of this ASU. The amended guidance is effective for interim and annual periods beginning after January 1, 2013 and should be applied retrospectively to all periods presented. The Company does not expect the adoption of the disclosure requirements to have a material effect on its condensed consolidated financial statements.

In July 2012, the FASB issued ASU 2012-02, "Intangibles—Goodwill and Other (Topic 350)", which provides entities with the option to perform a qualitative assessment of indefinite-lived intangible assets to test for impairment. If, based on qualitative reviews, a company concludes it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount, then the company must complete quantitative steps to determine if the asset is impaired. If a company concludes otherwise, quantitative tests are not required. The Company's adoption of this update did not affect the Company's consolidated financial statements.

In October 2012, the FASB issued ASU 2012-06, "Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution." The amendments in this update clarify the applicable guidance for subsequently measuring an indemnification asset recognized as a result of a government-assisted acquisition of a financial institution. The update provides that changes in cash flows expected to be collected on the indemnification asset arising subsequent to initial recognition as a result of changes in cash flows expected to be collected on the related indemnified assets should be accounted for on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement. The Company is required to adopt this update prospectively for the quarter ending March 31, 2013. The requirements of the update are consistent with the Company's existing accounting policy; therefore, adoption will not have an impact on the Company's consolidated financial position, results of operations or cash flows.

In February 2013, the FASB issued ASU 2013-02, "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income." This update requires entities to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, entities are required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income. The Company is required to adopt this update prospectively for the quarter ending March 31, 2013. The update may result in revised disclosures in the Company's financial statements but will not have an impact on the Company's consolidated financial position, results of operations or cash flows.

Reclassifications –Certain amounts reflected in the 2011 and 2010 consolidated financial statements have been reclassified where practicable, to conform to the presentation for 2012. These classifications are of a normal recurring nature.

## 2. Regulatory Capital Requirements and Other Regulatory Matters

The Company and the Bank are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain capital in order to meet certain capital ratios to be considered adequately capitalized or well capitalized under the regulatory framework for prompt corrective action. As of the most recent formal notification from the Federal Reserve, the Bank was categorized as "well capitalized". There are no conditions or events since that notification that management believes have changed the Bank's categorization. As defined in applicable regulations and set forth in the table below, at December 31, 2012, the Bank continues to exceed the "well capitalized" standards for Tier I capital to adjusted tangible assets of 5.00%, Tier I risk-based capital to risk-weighted assets of 6.00% and total capital to risk-weighted assets of 10.00%.

The Company's and Bank's actual capital amounts and ratios for the periods presented are set forth in the table below:

	Actual		Minimum Required for Capital Adequacy Purposes		Required to be Well Capitalized Under Prompt Corrective Action Regulations	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(dollars in thousands)						
At December 31, 2012						
<b>Tier 1 Capital (to adjusted tangible assets)</b>						
Bank	\$ 129,055	12.07%	\$ 42,773	4.00%	\$ 53,466	5.00%
Consolidated	135,883	12.71%	42,771	4.00%	N/A	N/A
<b>Tier 1 Risk-Based Capital (to risk-weighted assets)</b>						
Bank	129,055	12.99%	39,750	4.00%	59,625	6.00%
Consolidated	135,883	13.61%	39,924	4.00%	N/A	N/A
<b>Total Capital (to</b>						

risk-weighted assets)						
Bank	137,049	13.79%	79,500	8.00%	99,375	10.00%
Consolidated	144,004	14.43%	79,848	8.00%	N/A	N/A

At December  
31, 2011

Tier 1 Capital (to adjusted tangible assets)						
Bank	\$ 88,793	9.44 %	\$ 37,640	4.00%	\$ 47,050	5.00 %
Consolidated	89,396	9.50 %	37,630	4.00%	N/A	N/A

Tier 1 Risk-Based Capital (to risk-weighted assets)						
Bank	88,793	11.68%	30,408	4.00%	45,611	6.00 %
Consolidated	89,396	11.69%	30,590	4.00%	N/A	N/A

Total Capital (to risk-weighted assets)						
Bank	97,378	12.81%	60,815	8.00%	76,019	10.00%
Consolidated	97,918	12.80%	61,180	8.00%	N/A	N/A

### 3. Investment Securities

The amortized cost and estimated fair value of securities were as follows:

	December 31, 2012			
	Amortized Cost	Unrealized Gain	Unrealized Loss	Estimated Fair Value
	(in thousands)			
Investment securities available for sale:				
U.S. Treasury	\$ 147	\$ 12	\$-	\$ 159
Municipal bonds	25,401	1,186	(1 )	26,586
Mortgage-backed securities	56,641	1,162	(482)	57,321
Total securities available for sale	82,189	2,360	(483)	84,066
FHLB stock	9,228	-	-	9,228
	2,019	-	-	2,019

Federal Reserve Bank stock				
<b>Total equities held at cost</b>	<b>11,247</b>	<b>-</b>	<b>-</b>	<b>11,247</b>
Total securities	\$93,436	\$2,360	\$(483)	\$95,313

	December 31, 2011			
	Amortized Cost	Unrealized Gain	Unrealized Loss	Estimated Fair Value
	(in thousands)			
Investment securities available for sale:				
U.S. Treasury	\$147	\$15	\$-	\$162
Municipal bonds	23,354	788	(3)	24,139
Mortgage-backed securities	91,605	634	(895)	91,344
Total securities available for sale	115,106	1,437	(898)	115,645
FHLB stock	10,456	-	-	10,456
Federal Reserve Bank stock	2,019	-	-	2,019
<b>Total equities held at cost</b>	<b>12,475</b>	<b>-</b>	<b>-</b>	<b>12,475</b>
Total securities	\$127,581	\$1,437	\$(898)	\$128,120

At December 31, 2012, the Company had a \$10.5 million investment in FHLB stock carried at cost. In January 2009, the FHLB announced that it suspended excess FHLB stock redemptions. During the years ended December 31, 2011 and 2012, the FHLB has repurchased \$2.6 million of the Company's excess FHLB stock through their stock repurchase program.

At December 31, 2012, mortgage-backed securities ("MBS") with an estimated par value of \$43.4 million and a fair value of \$45.3 million were pledged as collateral for the Bank's three inverse putable reverse repurchases totaling \$28.5 million.

The Company reviewed individual securities classified as available-for-sale to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. If it is probable that the Company will be unable to collect all amounts due according to contractual terms of the debt security not impaired at acquisition, an OTTI shall be considered to have occurred. If an OTTI occurs, the cost basis of the security would have been written down to its fair value as the new cost basis and the write down accounted for as a realized loss. Securities with OTTI at December 31, 2012 consisted of 39 private label MBS with a book value of \$823,000. The Company realized OTTI losses of \$159,000 in 2012. Additionally, the Bank took an OTTI charge in 2011 of \$617,000 and in 2010 of \$1.1 million.

The table below shows the number, fair value and gross unrealized holding losses of the Company's investment securities by investment category and length of time that the securities have been in a continuous loss position.



Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

	December 31, 2012								
	Less than 12 months			12 months or Longer			Total		
	Number	Fair Value	Gross Unrealized Holding Losses	Number	Fair Value	Gross Unrealized Holding Losses	Number	Fair Value	Gross Unrealized Holding Losses
(dollars in thousands)									
Municipal bonds	1	\$ 292	\$ (1 )	-	\$ -	\$ -	1	\$ 292	\$ (1 )
Mortgage-backed securities	2	15,128	(152 )	31	1,012	(330 )	33	16,140	(482 )
<b>Total</b>	<b>3</b>	<b>\$ 15,420</b>	<b>\$ (153 )</b>	<b>31</b>	<b>\$ 1,012</b>	<b>\$ (330 )</b>	<b>34</b>	<b>\$ 16,432</b>	<b>\$ (483 )</b>

	December 31, 2011								
	Less than 12 months			12 months or Longer			Total		
	Number	Fair Value	Gross Unrealized Holding Losses	Number	Fair Value	Gross Unrealized Holding Losses	Number	Fair Value	Gross Unrealized Holding Losses
(dollars in thousands)									
Municipal bonds	1	\$ 1,175	\$ (3 )	-	\$ -	\$ -	1	\$ 1,175	\$ (3 )
Mortgage-backed securities	18	24,583	(167 )	42	1,443	(728 )	60	26,026	(895 )
<b>Total</b>	<b>19</b>	<b>\$ 25,758</b>	<b>\$ (170 )</b>	<b>42</b>	<b>\$ 1,443</b>	<b>\$ (728 )</b>	<b>61</b>	<b>\$ 27,201</b>	<b>\$ (898 )</b>

The amortized cost and estimated fair value of investment securities available for sale at December 31, 2012, by contractual maturity are shown in the table below.

	One Year or Less		More than One Year to Five Years		More than Five Years to Ten Years		More than Ten Years		Total	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
(dollars in thousands)										
Investment securities available for sale:										
U.S. Treasury	\$73	\$73	\$74	\$86	\$-	\$-	\$-	\$-	\$147	\$159
Municipal bonds	-	-	-	-	762	774	24,639	25,812	25,401	26,586
Mortgage-backed securities	-	-	69	73	3,703	3,715	52,869	53,533	56,641	57,321
Total investment securities available for sale	73	73	143	159	4,465	4,489	77,508	79,345	82,189	84,066
Stock:										
FHLB	9,228	9,228	-	-	-	-	-	-	9,228	9,228
	2,019	2,019	-	-	-	-	-	-	2,019	2,019

Federal Reserve Bank										
Total stock	11,247	11,247	-	-	-	-	-	-	11,247	11,247
Total securities	\$11,320	\$11,320	\$143	\$159	\$4,465	\$4,489	\$77,508	\$79,345	\$93,436	\$95,313

The temporary impairment in both years is a result of the change in market interest rates and not the underlying issuers' ability to repay. The Company has the intent and ability to hold these securities until the temporary impairment is eliminated. Accordingly, the Company has not recognized the temporary impairment in earnings of either year.

Unrealized gains and losses on investment securities available for sale are recognized in stockholders' equity as accumulated other comprehensive income (loss). At December 31, 2012, the Company had accumulated other comprehensive income of \$1.9 million, or \$1.1 million net of tax, compared to accumulated other comprehensive income of \$539,000 or \$318,000 net of tax, at December 31, 2011.

#### 4. Loans Held for Investment

Loans held for investment consisted of the following at December 31:

	2012	2011
	(in thousands)	
Real estate loans:		
Multi-family	\$156,424	\$193,830
Commercial non-owner occupied	253,409	164,341
One-to-four family	97,463	60,027
Construction	-	-
Land	8,774	6,438
Business loans:		
Commercial owner occupied	150,934	152,299
Commercial and industrial	115,354	86,684
Warehouse facilities	195,761	67,518
SBA	6,882	4,727
Other loans	1,193	3,390
Total gross loans	986,194	739,254
Plus (less):		
Loans held for sale	(3,681)	-

Deferred loan origination fees-net	(306 )	(665 )
Allowance for estimated loan losses	(7,994 )	(8,522 )
Loans held for investment, net	\$974,213	\$730,067

From time to time, the Company may purchase or sell loans in order to manage concentrations, maximize interest income, change risk profiles, improve returns and generate liquidity.

The Company grants residential and commercial loans held for investment to customers located primarily in Southern California. Consequently, the underlying collateral for the Company's loans and a borrower's ability to repay may be impacted unfavorably by adverse changes in the economy and real estate market in the region.

Under applicable laws and regulations, the Bank may not make secured loans to one borrower in excess of 25% of unimpaired capital plus surplus and likewise in excess of 15% for unsecured loans. These loans-to-one-borrower limitations result in a dollar limitation of \$35.4 million for secured loans and \$21.2 million for unsecured loans at December 31, 2012. At December 31, 2012, the Bank's largest aggregate outstanding balance of loans-to-one borrower was \$33.4 million of secured credit.

Loans serviced for others are not included in the accompanying balance sheets. The unpaid principal balance of loans and participations serviced for others were \$25.8 million at December 31, 2012 and \$26.5 million at December 31, 2011, for which the Bank has no capitalized servicing rights.

#### Concentration of Credit Risk

The Company's loan portfolio was collateralized by various forms of real estate and business assets located principally in Southern California. The Company's loan portfolio contains concentrations of credit in multi-family real estate, commercial non-owner occupied real estate and commercial owner occupied business loans. The Company maintains policies approved by the Board of Directors that address these concentrations and continues to diversify its loan portfolio through loan originations and purchases and sales of loans to meet approved concentration levels. While management believes that the collateral presently securing these loans is adequate, there can be no assurances that further significant deterioration in the California real estate market and economy would not expose the Company to significantly greater credit risk.

#### Purchased Credit Impaired Loans

The Company has purchased loans as part of its acquisitions of Canyon National in 2011, and Palm Desert National in 2012 from the FDIC for which there was, at acquisition, evidence of deterioration of credit quality since origination and it was probable, at the time of acquisition that all contractually required payments would not be collected. The carrying amount of those loans at December 31, 2012, 2011 and 2010 was as follows:

For the Years Ended  
December 31,

	2012	2011	2010
	(in thousands)		
Real estate loans:			
Commercial non-owner occupied	\$ 2,447	\$ 3,297	\$ -
One-to-four family	30	1,092	-
Land	2,313	52	-
Business loans:			
Commercial owner occupied	1,221	1,930	-
Commercial and industrial	308	117	-
Total purchase credit impaired	\$ 6,319	\$ 6,488	\$ -

### Impaired Loans

The following tables provide a summary of the Company's investment in impaired loans as of and for the periods indicated:

	Impaired Loans						
	Unpaid Recorded Investment	With Principal Balance	Specific Allowance	Without Specific Allowance	Specific Allowance for Impaired Loans	Average Recorded Investment	Interest Income Recognized
	(in thousands)						
December 31, 2012							
Real estate loans:							
Multi-family	\$ 266	\$ 315	\$ -	\$ 266	\$ -	\$ 1,123	\$ 22
Commercial non-owner occupied	670	746	-	670	-	1,031	59
One-to-four family	948	960	541	407	395	720	59
Business loans:							
Commercial owner occupied	-	-	-	-	-	444	-

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Commercial and industrial	593	707	287	306	270	203	29
SBA	259	810	-	259	-	468	21
Totals	\$ 2,736	\$ 3,538	\$ 828	\$ 1,908	\$ 665	\$ 3,989	\$ 190

December 31, 2011

Real estate loans:							
Multi-family	\$ 1,423	\$ 1,450	\$ -	\$ 1,423	\$ -	\$ 2,309	\$ 88
Commercial non-owner occupied	1,495	1,592	-	1,495	-	2,283	198
One-to-four family	521	705	-	521	-	311	47
Business loans:							
Commercial owner occupied	1,641	1,771	-	1,641	-	1,635	64
Commercial and industrial	1,138	1,321	-	1,138	-	373	62
SBA	773	2,427	-	773	-	887	68
Other loans	-	-	-	-	-	2	-
Totals	\$ 6,991	\$ 9,266	\$ -	\$ 6,991	\$ -	\$ 7,811	\$ 528

December 31, 2010

Real estate loans:							
Multi-family	\$ 1,156	\$ 1,156	\$ -	\$ 1,156	\$ -	\$ 2,114	\$ 94
Commercial investor	2,068	2,068	465	1,603	47	1,949	127
One-to-four family	223	224	-	223	-	249	15
Business loans:							
Commercial owner occupied	2,225	2,342	-	2,225	-	1,331	-
Commercial and industrial	54	169	-	54	-	270	14
SBA	1,092	1,751	-	1,092	-	969	14
Totals	\$ 6,818	\$ 7,710	\$ 465	\$ 6,353	\$ 47	\$ 6,882	\$ 264

The Company considers a loan to be impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement or it is

determined that the likelihood of the Company receiving all scheduled payments, including interest, when due is remote. The Company has no commitments to lend additional funds to debtors whose loans have been impaired.

The Company reviews loans for impairment when the loan is classified as substandard or worse, delinquent 90 days, determined by management to be collateral dependent, or when the borrower files bankruptcy or is granted a troubled debt restructure. Measurement of impairment is based on the loan's expected future cash flows discounted at the loan's effective interest rate, measured by reference to an observable market value, if one exists, or the fair value of the collateral if the loan is deemed collateral dependent. All loans are generally charged-off at the time that the loan is classified as a loss. Valuation allowances are determined on a loan-by-loan basis or by aggregating loans with similar risk characteristics.

When loans are placed on nonaccrual status all accrued interest is reversed from earnings. Payments received on nonaccrual loans are generally applied as a reduction to the loan principal balance. If the likelihood of further loss is remote, the Company will recognize interest on a cash basis only. Loans may be returned to accruing status if the Company believes that all remaining principal and interest is fully collectible and there has been at least six months of sustained repayment performance since the loan was placed on nonaccrual.

The Company does not accrue interest on loans 90 days or more past due or when, in the opinion of management, there is reasonable doubt as to the collection of interest. The Company had loans on nonaccrual status at December 31, 2012 of \$2.2 million, 2011 of \$6.1 million, and 2010 of \$3.3 million. If such loans had been performing in accordance with their original terms, the Company would have recorded additional loan interest income of \$405,000 in 2012, \$413,000 in 2011, and \$600,000 in 2010. The Company did not record income from the receipt of cash payments related to nonaccruing loans during the years ended December 31, 2012, 2011 and 2010. The Company had no loans 90 day or more past due and still accruing at December 31, 2012 or 2011. The Company has less than \$99,000 in troubled debt restructures at December 31, 2012.

#### Credit Quality and Credit Risk

The Company's credit quality is maintained and credit risk managed in two distinct areas. The first is the loan origination process, wherein the Bank underwrites credit quality and chooses which risks it is willing to accept. The second is in the ongoing oversight of the loan portfolio, where existing credit risk is measured and monitored, and where performance issues are dealt with in a timely and comprehensive fashion.

The Company maintains a comprehensive credit policy which sets forth minimum and maximum tolerances for key elements of loan risk. The policy identifies and sets forth specific guidelines for analyzing each of the loan products the Company offers from both an individual and portfolio wide basis. The credit policy is reviewed no less than annually by the Board of Directors. Seasoned underwriters ensure all key risk factors are analyzed with most loan underwriting including a comprehensive global cash flow analysis. The credit approval process mandates multiple-signature approval by either the management or Board credit committee for every loan which requires any subjective credit analysis.

Credit risk is managed within the loan portfolio by the Company's Portfolio Management department based on a comprehensive credit and investment review policy. This policy requires a program of financial data collection and analysis, comprehensive loan reviews, property and/or business inspections and monitoring of portfolio concentrations and trends. The Portfolio Management department also monitors asset-based lines of credit, loan covenants and other conditions associated with the Company's business loans to help ensure that the protections built into the loan approvals serve as the early warning and risk mitigation mechanisms. Individual loans, excluding the homogeneous loan portfolio, are reviewed at least biennially, or more frequently, if deemed necessary, and includes the assignment of a risk grade.

Risk grades are based on a six-grade Pass scale, along with Special Mention, Substandard, Doubtful and Loss classifications as such classifications are defined by the federal banking regulatory agencies. The assignment of risk grades allows the Company to, among other things, identify the risk associated with each credit in the portfolio, and to provide a basis for estimating credit losses inherent in the portfolio. Risk grades are reviewed regularly by the Company's Credit and Investment Review committee, and are scrutinized by annual independent loan reviews performed by a third-party, as well as by regulatory agencies during scheduled examinations.

The following provides brief definitions for risk grades assigned to loans in the portfolio:

- Pass – Pass credits are well protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Such credits exhibit few weaknesses, if any, but may include credits with exposure to certain factors that may adversely impact the credit if they materialize. The Company has established six subcategories within the pass grade to stratify risk associated with pass loans. The Company maintains a subset of pass credits designated as “watch” loans which, for any of a variety of reasons, require the Company's closer attention. Watch credits are more heavily scrutinized than other pass credits so that any potential weaknesses that may develop in such credits are more quickly identified, thereby serving to mitigate potential losses.
- Special Mention – Loans graded special mention exhibit potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may, at some future date, result in the deterioration of the repayment prospects for the loan or the institution's credit position. Special mention credits are not considered as part of the classified extensions of credit category and do not expose the Company to sufficient risk to warrant classification.
- Substandard – Substandard credits are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Extensions of credit so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. (The term “liquidation” as used here refers to the orderly repayment of the debt and not to a forced sale of the loan or its underlying collateral.) They are characterized by the distinct possibility that the bank will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard credits, does not have to exist in individual extensions of credit classified substandard.
- Doubtful – Doubtful credits have all the weaknesses inherent in substandard credits, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors that may work to the advantage of and strengthen the credit, its classification as an estimated loss is deferred until its more exact status may be determined.
- Loss - Loss assets are those that are considered uncollectible and of such little value that their continuance as assets is not warranted. Amounts classified as loss are promptly charged off.

The Portfolio Management department also manages loan performance risks, handling collections, workouts, bankruptcies and foreclosures. These risks are controlled by moving quickly and assertively when problems are identified. Collection efforts are immediate upon non-payment, and the portfolio managers seek to determine right away the appropriate steps to minimize the Company's risk of loss. When foreclosure will maximize the Company's recovery for a non-performing loan, the portfolio managers will prosecute the foreclosure process, including any associated judicial legal actions. When appropriate, the Company's in-house counsel or outside legal advisors are consulted to ensure that legal risks are appropriately addressed in handling loan performance issues.

When a loan is graded as watch or worse, the Company obtains an updated valuation of the underlying collateral. If the credit in question is also identified as impaired, a valuation allowance, if necessary, is established against such loan or a loss is recognized by a charge to the ALLL if management believes that the full amount of the Company's

recorded investment in the loan is no longer collectable. The Company typically continues to obtain updated valuations of underlying collateral for watch, special mention and classified loans on an annual or biennial basis in order to have the most current indication of fair value. Once a loan is identified as impaired, an analysis of the underlying collateral is performed at least quarterly, and corresponding changes in any related valuation allowance are made or balances deemed to be fully uncollectable are charged-off.

The following tables stratify the loan portfolio by the Company's internal risk grading system as well as certain other information concerning the credit quality of the loan portfolio as of the periods indicated:

	Credit Risk Grades			Total Gross Loans
	Pass	Special Mention	Substandard	
December 31, 2012	(in thousands)			
<b>Real estate loans:</b>				
Multi-family	\$ 143,003	11,583	1,838	\$ 156,424
<b>Commercial non-owner occupied</b>				
One-to-four family	240,585	687	12,137	253,409
Land	96,061	-	1,402	97,463
	8,762	-	12	8,774
<b>Business loans:</b>				
<b>Commercial owner occupied</b>				
Commercial and industrial	136,330	2,674	11,930	150,934
Warehouse facilities	111,895	92	3,367	115,354
SBA	195,761	-	-	195,761
Other loans	6,819	-	63	6,882
Totals	1,177	-	16	1,193
	\$ 940,393	\$ 15,036	\$ 30,765	\$ 986,194

	Credit Risk Grades			Total Gross Loans
	Pass	Special Mention	Substandard	
December 31, 2011	(in thousands)			
<b>Real estate loans:</b>				
Multi-family	\$ 176,477	\$ 13,286	\$ 4,067	\$ 193,830
<b>Commercial non-owner occupied</b>				
One-to-four family	160,051	676	3,614	164,341
	57,685	-	2,342	60,027



Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Land	6,386	-	52	6,438
Business loans:				
Commercial owner occupied	138,975	5,689	7,635	152,299
Commercial and industrial	83,441	1,046	2,197	86,684
Warehouse facilities	67,518	-	-	67,518
SBA	4,548	-	179	4,727
Other loans	3,352	-	38	3,390
Totals	\$ 698,433	\$ 20,697	\$ 20,124	\$ 739,254

	Days Past Due				Total	Non-Accruing
	Current	30-59	60-89	90+		
December 31, 2012						
	(in thousands)					
Real estate loans:						
Multi-family	\$ 156,424	\$ -	\$ -	\$ -	\$ 156,424	\$ 266
Commercial non-owner occupied	253,409	-	-	-	253,409	670
One-to-four family	97,283	101	-	79	97,463	522
Land	8,774	-	-	-	8,774	127
Business loans:						
Commercial owner occupied	150,689	-	245	-	150,934	14
Commercial and industrial	115,078	-	58	218	115,354	347
Warehouse facilities	195,761	-	-	-	195,761	-
SBA	6,697	-	-	185	6,882	259
Other loans	1,188	5	-	-	1,193	-
Totals	\$ 985,303	\$ 106	\$ 303	\$ 482	\$ 986,194	\$ 2,205

	Days Past Due				Total	Non-Accruing
	Current	30-59	60-89	90+		
December 31, 2011						

Real estate loans:						
Multi-family	\$ 193,830	\$ -	\$ -	\$ -	\$ 193,830	\$ 293
Commercial non-owner occupied	162,663	434	-	1,244	164,341	1,495
One-to-four family	59,503	201	-	323	60,027	323
Land	5,769	-	617	52	6,438	52
Business loans:						
Commercial owner occupied	151,380	-	-	919	152,299	2,053
Commercial and industrial	85,615	12	-	1,057	86,684	1,177
Warehouse facilities	67,518				67,518	-
SBA	3,900	49	113	665	4,727	700
Other loans	3,386	3	1	-	3,390	-
Totals	\$ 733,564	\$ 699	\$ 731	\$ 4,260	\$ 739,254	\$ 6,093

## 5. Allowance for Loan Losses

The Company's ALLL covers estimated credit losses on individually evaluated loans that are determined to be impaired as well as estimated credit losses inherent in the remainder of the loan portfolio. The ALLL is prepared using the information provided by the Company's credit and investment review process along with data from peer institutions and economic information gathered from published sources.

The loan portfolio is segmented into groups of loans with similar risk characteristics. Each segment possesses varying degrees of risk based on, among other things, the type of loan, the type of collateral, and the sensitivity of the borrower or industry to changes in external factors such as economic conditions. An estimated loss rate calculated using the Company's actual historical loss rates adjusted for current portfolio trends, economic conditions, and other relevant internal and external factors, is applied to each group's aggregate loan balances.

The following provides a summary of the ALLL calculation for the major segments within the Company's loan portfolio.

### Multi-Family, Non-Owner Occupied Commercial Real Estate, Land and Construction Loans

The Company's base ALLL factor for multi-family and non-owner occupied commercial real estate loans is determined by management using the Bank's actual trailing thirty-six month, trailing twenty-four month, trailing twelve month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For multi-family and non-owner occupied commercial real estate loans, those factors include:

- Changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment,

Changes in volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans, and

- The existence and effect of concentrations of credit, and changes in the level of such concentrations.

The resulting total ALLL factor is compared for reasonableness against the 10-year average, 15-year average, and trailing twelve month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

#### Owner Occupied Commercial Real Estate Loans, Commercial Business Loans and SBA Loans

The Company's base ALLL factor for owner occupied commercial real estate loans, commercial business loans and SBA loans is determined by management using the Bank's actual trailing thirty-six month, trailing twenty-four month, trailing twelve month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For owner occupied commercial real estate loans, commercial business loans and SBA loans, those factors include:

- Changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment,
  - Changes in the nature and volume of the loan portfolio, including new types of lending,
- Changes in volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans, and
  - The existence and effect of concentrations of credit, and changes in the level of such concentrations.

The resulting total ALLL factor is compared for reasonableness against the 10-year average, 15-year average, and trailing twelve month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

#### Single Family and Consumer Loans and Warehouse Repurchase Facilities

The Company's base ALLL factor for single family and consumer loans and warehouse repurchase facilities is determined by management using the Bank's actual trailing thirty-six month, trailing twenty-four month, trailing twelve month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For single family and consumer loans and warehouse repurchase facilities, those factors include:

- Changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment.

The resulting total ALLL factor is compared for reasonableness against the 10-year average, 15-year average, and trailing twelve month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

The following tables summarize the allocation of the allowance as well as the activity in the allowance attributed to various segments in the loan portfolio as of and for the periods indicated:

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

	Commercial Multi-family	Commercial non-owner occupied	One-to-four family	Land	Commercial owner occupied	Commercial and industrial	Warehouse	SBA	Other loans	Total
	(dollars in thousands)									
Balance, December 31, 2011	\$2,281	\$1,287	\$931	\$39	\$1,119	\$1,361	\$1,347	\$80	\$77	\$8,522
Charge-offs	-	(88 )	(371 )	(145 )	(265 )	(512 )	-	(132 )	(2 )	(1,515 )
Recoveries	-	21	8	-	-	2	-	163	42	236
Provisions for (reduction in) loan losses	(1,136 )	239	294	137	658	459	197	(32 )	(65 )	751
Balance, December 31, 2012	\$1,145	\$1,459	\$862	\$31	\$1,512	\$1,310	\$1,544	\$79	\$52	\$7,994
Amount of allowance attributed to:										
Specifically evaluated impaired loans	\$-	\$-	\$395	\$-	\$-	\$270	\$-	\$-	\$-	\$665
General portfolio allocation	1,145	1,459	467	31	1,512	1,040	1,544	79	52	7,329
Loans individually evaluated for impairment	266	670	948	-	-	593	-	259	-	2,736
Specific reserves to total loans individually evaluated for impairment	0.00 %	0.00 %	41.67 %	0.00 %	0.00 %	45.53 %	0.00 %	0.00 %	0.00 %	24.31 %
Loans collectively evaluated for impairment	\$156,158	\$252,739	\$96,515	\$8,774	\$150,934	\$114,761	\$195,761	\$6,623	\$1,193	\$983,458
General reserves to total loans collectively evaluated for impairment	0.73 %	0.58 %	0.48 %	0.35 %	1.00 %	0.91 %	0.79 %	1.19 %	4.36 %	0.75 %
Total gross loans	\$156,424	\$253,409	\$97,463	\$8,774	\$150,934	\$115,354	\$195,761	\$6,882	\$1,193	\$986,194

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Total allowance to gross loans	0.73	%	0.58	%	0.88	%	0.35	%	1.00	%	1.14	%	0.79	%	1.15	%	4.36	%	0.81	%
	Multi-family	Commercial non-owner occupied	One-to-four family	Land	Commercial owner occupied	Commercial and industrial	Warehouse	SBA	Other loans	Total	(dollars in thousands)									
Balance, December 31, 2010	\$2,729		\$1,580		\$332		\$-		\$1,687		\$2,018		\$338		\$145		\$50		\$8,879	
Charge-offs	(489 )		(43 )		(1,408 )		(164 )		(307 )		(1,285 )		-		(90 )		(228 )		(4,014 )	
Recoveries	-		-		142		23		-		9		-		211		17		402	
Provisions for (reduction in) loan losses	41		(250 )		1,865		180		(261 )		619		1,009		(186 )		238		3,255	
Balance, December 31, 2011	\$2,281		\$1,287		\$931		\$39		\$1,119		\$1,361		\$1,347		\$80		\$77		\$8,522	
Amount of allowance attributed to:																				
Specifically evaluated impaired loans	\$-		\$-		\$-		\$-		\$-		\$-		\$-		\$-		\$-		\$-	
General portfolio allocation	\$2,281		\$1,287		\$931		\$39		\$1,119		\$1,361		\$1,347		\$80		\$77		\$8,522	
Loans individually evaluated for impairment	\$1,423		\$1,495		\$521		\$-		\$1,641		\$1,138		\$-		\$773		\$-		\$6,991	
Specific reserves to total loans individually evaluated for impairment	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%	0.00	%
Loans collectively evaluated for impairment	\$192,407		\$162,846		\$59,506		\$6,438		\$150,658		\$85,546		\$67,518		\$3,954		\$3,390		\$732,263	
General reserves to total loans collectively evaluated for impairment	1.19	%	0.79	%	1.56	%	0.61	%	0.74	%	1.59	%	2.00	%	2.02	%	2.27	%	1.16	%

Total gross loans	\$193,830	\$164,341	\$60,027	\$6,438	\$152,299	\$86,684	\$67,518	\$4,727	\$3,390	\$739,254
Total allowance to gross loans	1.18	% 0.78	% 1.55	% 0.61	% 0.73	% 1.57	% 2.00	% 1.69	% 2.27	% 1.15

## 6. Other Real Estate Owned

Other real estate owned was \$2.3 million at December 31, 2012 and \$1.2 million at December 31, 2011. The following summarizes the activity in the other real estate owned for the years ended December 31:

	2012	2011
	(in thousands)	
Balance, beginning of year	\$1,231	\$34
Additions – foreclosures	14,684	16,948
Sales	(12,318)	(15,579)
Gain/(loss) on sale	(783 )	-
Write downs	(556 )	(172 )
Balance, end of year	\$2,258	\$1,231

## 7. Premises and Equipment

Premises and equipment consisted of the following at December 31:

	2012	2011
	(in thousands)	
Land	\$200	\$1,610
Premises	3,327	7,402
Leasehold improvements	4,123	2,530
Furniture, fixtures and equipment	6,114	4,687
Automobiles	192	155
Subtotal	13,956	16,384
Less: accumulated	(5,381 )	(6,565 )

depreciation		
Total	\$8,575	\$9,819

Depreciation expense for premises and equipment was \$1.4 million for 2012, \$1.2 million for 2011 and \$991,000 for 2010.

## 8. Deposit Accounts

Deposit accounts and weighted average interest rates consisted of the following at December 31:

	2012 Balance	Weighted Average Interest Rate	2011 Balance	Weighted Average Interest Rate
(dollars in thousands)				
Transaction accounts				
Noninterest-bearing checking	\$ 213,636	0.00 %	\$ 112,313	0.00 %
Interest-bearing checking	14,299	0.10 %	63,620	0.23 %
Money market	236,206	0.32 %	132,509	0.66 %
Regular passbook	79,420	0.22 %	91,747	0.50 %
Total transaction accounts	543,561	0.19 %	400,189	0.37 %
Certificates of deposit accounts				
Up to \$100,000	157,150	0.97 %	199,823	1.38 %
Over \$100,000 to \$250,000	148,531	1.02 %	181,483	1.41 %
Over \$250,000	55,527	1.04 %	47,382	1.34 %
Total certificates of deposit accounts	361,207	1.00 %	428,688	1.39 %
Total deposits	\$ 904,768	0.51 %	\$ 828,877	0.89 %

The aggregate annual maturities of certificates of deposit accounts at December 31, 2012 are as follows:

	Balance	Weighted average interest rate
(in thousands)		
Within 3 months	\$58,610	0.96 %
4 to 6 months	32,107	0.78 %

7 to 12 months	194,542	0.93	%
13 to 24 months	60,117	0.97	%
25 to 36 months	13,311	2.69	%
37 to 60 months	1,677	2.28	%
Over 60 months	843	1.43	%
Total	\$361,207	1.00	%

The average cost of deposits was 0.66% for 2012 and 1.03% for 2011.

Interest expense on deposit accounts for the years ended December 31 is summarized as follows:

	2012	2011
	(in thousands)	
Checking accounts	\$82	\$126
Passbook accounts	266	516
Money market accounts	727	906
Certificates of deposit accounts	4,778	6,740
Total	\$5,853	\$8,288

Accrued interest on deposits, which is included in accrued expenses and other liabilities, was \$71,000 at December 31, 2012 and \$78,000 at December 31, 2011.

#### 9. Federal Home Loan Bank Advances and Other Borrowings

At December 31, 2012, the Company had \$87.0 million FHLB borrowings, compared to zero at December 31, 2011. The FHLB advances at December 31, 2012 were collateralized by real estate loans with an aggregate principal balance of \$343.8 million and FHLB stock of \$9.2 million.

The following table summarizes activities in advances from the FHLB for the periods indicated:

Year Ended December 31,	
2012	2011
(dollars in thousands)	



Average balance outstanding	\$ 9,154	\$ 6,630
Maximum amount outstanding at any month-end during the year	87,000	35,000
Balance outstanding at end of year	87,000	-
Weighted average interest rate during the year	0.28 %	0.80 %

The Company had \$343.8 million in loans available at the FHLB as collateral for additional available advances of \$150.3 million as of December 31, 2012.

Credit facilities have been established with Citigroup, Barclays Bank and Union Bank. The outstanding credit facilities are secured by pledged investment securities. At December 31, 2012 and 2011, the Company had borrowings of \$18.5 million with Citigroup, \$10.0 million with Barclays Bank and an unused reverse repurchase facility with Union Bank of \$50 million at December 31, 2012 and \$20 million at December 31, 2011. The outstanding borrowings are secured by MBS with an estimated fair value of \$45.3 million.

At December 31, 2012, the Bank had unsecured lines of credit with seven correspondent banks for a total amount of \$59.0 million and access through the Federal Reserve discount window to borrow \$3.3 million. At December 31, 2012 and 2011, the Company had no outstanding balances against these lines. The following summarizes activities in other borrowings:

Year Ended  
December 31,  
2012      2011  
(dollars in thousands)

Average balance outstanding	\$ 28,500	\$ 28,500
Maximum amount outstanding at any month-end during the year	28,500	28,500
	28,500	28,500

Balance outstanding at end of year				
Weighted average interest rate during the year	3.31	%	3.32	%

## 10. Subordinated Debentures

On March 25, 2004 the Corporation issued \$10,310,000 of Floating Rate Junior Subordinated Deferrable Interest Debentures (the "Debt Securities") to PPBI Trust I, a statutory trust created under the laws of the State of Delaware. The Debt Securities are subordinated to effectively all borrowings of the Corporation and are due and payable on April 7, 2034. Interest is payable quarterly on the Debt Securities at three-month LIBOR plus 2.75% for a rate of 3.09% at December 31, 2012 and 3.15% at December 31 2011. The Debt Securities may be redeemed, in part or whole, on or after April 7, 2009 at the option of the Corporation, at par. The Debt Securities can also be redeemed at par if certain events occur that impact the tax treatment or the capital treatment of the issuance. The Corporation also purchased a 3% minority interest totaling \$310,000 in PPBI Trust I. The balance of the equity of PPBI Trust I is comprised of mandatorily redeemable preferred securities ("Trust Preferred Securities") and is included in other assets. PPBI Trust I sold \$10,000,000 of Trust Preferred Securities to investors in a private offering.

## 11. Income Taxes

Income taxes for the years ended December 31 consisted of the following:

	2012	2011	2010
	(in thousands)		
Current income tax provision:			
Federal	\$ 6,403	\$ 3,781	\$ 1,697
State	2,026	1,386	602
Total current income tax provision	8,429	5,167	2,299
Deferred income tax provision (benefit):			
Federal	1,262	899	(121 )
State	298	345	(95 )
Total deferred	1,560	1,244	(216 )

income			
tax			
provision			
(benefit)			
Total			
income			
tax			
provision	\$ 9,989	\$ 6,411	\$ 2,083

A reconciliation from statutory federal income taxes to the Company's effective income taxes for the years ended December 31 are as follows:

	2012	2011	2010
	(in thousands)		
Statutory			
federal			
income			
tax			
provision	\$ 8,760	\$ 5,774	\$ 2,149
California			
franchise			
tax, net of			
federal			
income			
tax effect	1,842	1,214	335
Other,			
including			
tax			
exempt			
income	(613 )	(577 )	(401 )
Total			
income			
tax			
provision	\$ 9,989	\$ 6,411	\$ 2,083

Deferred tax assets (liabilities) were comprised of the following temporary differences between the financial statement carrying amounts and the tax basis of assets at December 31:

	2012	2011
	(in thousands)	
Deferred tax assets:		
Accrued expenses	\$ 442	\$ 652
Depreciation on		
premises and		
equipment	-	98
Net operating loss	3,673	4,283
	3,390	3,507

Allowance for loan losses, net of bad debt charge-offs		
State taxes	765	471
Capital loss on mutual funds	281	814
Other-than-temporary impairment	2,180	2,068
Restricted stock and options expense	6	6
Other	147	73
Total deferred tax assets	10,884	11,972
Deferred tax liabilities:		
Federal Home Loan Bank stock dividends	(560 )	(758 )
Deferred FDIC gain	(2,367 )	(1,641 )
Depreciation	(111 )	-
Unrealized gain on available for sale securities	(772 )	(221 )
Other	(187 )	(354 )
Total deferred tax liabilities	(3,997 )	(2,974 )
Net deferred tax asset	\$6,887	\$8,998

At December 31, 2012, there was no valuation allowance against the Company's deferred tax asset. The Company has a net operating loss carryforward of approximately \$9.6 million for federal income tax purposes which expires in 2023. In addition, the Company has a net operating loss carryforward of approximately \$4.7 million for California franchise tax purposes. However, the state of California has suspended the net operating loss deduction utilization for the tax years 2008, 2009, 2010, and 2011. The net operating loss deduction for the state is now scheduled to expire in 2017. With the completion of the secondary offering in October 2003, the Company had an "ownership change" as defined under Internal Revenue Code Section 382. Under Section 382, which has also been adopted under California law, if during any three-year period there is more than a 50 percentage point change in the ownership of the Company, then the future use of any pre-change net operating losses or built-in losses of the Company are subject to an annual percentage limitation based on the value of the company at the ownership change date. The ownership change reduced the net operating loss carryforward for federal and state tax purposes. The annual usable net operating loss carryforward going forward is approximately \$932,000 per year.

As of December 31, 2012, tax years for 2009 through 2011 remain open to audit by the Internal Revenue Service and 2008 through 2011 by the California state tax authority. Currently, the Bank is undergoing an examination of its 2007, 2008, and 2009 income tax returns by the California Franchise Tax Board. In connection with the California Franchise Tax Board exam, the state disallowed our enterprise zone net interest deductions of \$141,000 for the year ended December 31, 2005 and \$121,000 for the year ended December 31, 2006, tax years 2005 and 2006. As part of the settlement with the FTB audit, the Bank settled for \$198,528 related to the of tax years 2005 and 2006. During 2012, The Bank underwent an examination of its 2007, 2008, and 2009 income tax returns by the California Franchise Tax Board. After the examination, the State disallowed \$96,117 for the year ended December 31, 2007 and \$117,141 for December 31, 2008 and \$15,001 for December 31, 2009, tax years 2007, 2008 and 2009, which was accrued for at December 31, 2012.

## 12. Commitments, Contingencies and Concentrations of Risk

Legal Proceedings – In February 2004, the Bank was named in a class action lawsuit titled, “James Baker v. Century Financial, et al”, alleging various violations of Missouri's Second Mortgage Loans Act (the “Missouri Act”) by charging and receiving fees and costs that were either wholly prohibited by or in excess of that allowed by the Missouri Act relating to origination fees, interest rates, and other charges. The class action lawsuit was filed in the Circuit Court of Clay County, Missouri. The complaint seeks restitution of all improperly collected charges, interest plus the right to rescind the mortgage loans or a right to offset any illegal collected charges, interest against the principal amounts due on the loans and punitive damages. In March 2005, the Bank’s motion for dismissal due to limitations was denied by the trial court without comment. The Bank’s “preemption” motion was denied in August 2006. The Bank has answered the plaintiffs’ complaint and the parties have exchanged and answered initial discovery requests. When the record is more fully developed, the Bank intends to raise the limitations issue again in the form of a motion for summary judgment.

In October 2012, a lawsuit was filed against the bank by a former employee, alleging wrongful termination on the basis of race, gender and disability (pregnancy). The plaintiff further alleges that the Bank did not reasonably accommodate her pregnancy or take reasonable steps necessary to prevent the alleged discrimination, harassment and retaliation. The lawsuit was filed in Orange County Superior Court. The complaint demands an unspecified amount of damages. The parties have agreed to arbitrate this matter with the American Arbitration Association.

The Company is not involved in any other pending legal proceedings other than legal proceedings occurring in the ordinary course of business. Management believes that none of these legal proceedings, individually or in the aggregate, will have a material adverse impact on the results of operations or financial condition of the Company.

Lease Commitments – The Company leases a portion of its facilities from non-affiliates under operating leases expiring at various dates through 2028. The following schedule shows the minimum annual lease payments, excluding any renewals and extensions, property taxes, and other operating expenses, due under these agreements:

	Year ending December 31, (in thousands)
2013	\$ 1,181
2014	2,280
2015	2,302
2016	2,049
2017	1,894
Thereafter	6,264
<b>Total</b>	<b>\$ 15,970</b>

Rental expense under all operating leases totaled \$1.2 million for 2012, \$926,000 for 2011, and \$676,000 for 2010.

Share-Based Compensation – The following table provides a summary of the expenses the Company has recognized related to share-based compensation awards. The table below also shows the impact those expenses have had on diluted earnings per share and the remaining expense associated with those awards for the years ended December 31:

	2012	2011	2010
	(in thousands, except per share data)		
Share-based compensation expense:			
Stock option expense	\$177	\$208	\$86
Total share-based compensation expense	177	208	86
Total share-based compensation expense, net of tax	\$104	\$123	\$51
Diluted shares outstanding	10,984,034	10,630,720	11,057,404
Impact on diluted earnings per share	\$0.010	\$0.012	\$0.005
Unrecognized compensation expense:			
Stock option expense	\$779	\$86	\$26
Total unrecognized share-based compensation expense	779	86	26
Total unrecognized share-based compensation expense, net of tax	\$460	\$51	\$15

Employment Agreements—The Company has entered into a three-year employment agreement with its Chief Executive Officer (“CEO”). This agreement provides for the payment of a base salary and a bonus based upon the CEO’s individual performance and the Company’s overall performance, provides a vehicle for the CEO’s use, and provides for the payment of severance benefits upon termination under specified circumstances. Additionally, the Bank has entered into three-year employment agreements with the following executive officers: Chief Banking Officer, the Chief Financial Officer and the Chief Credit Officer. The agreements provide for the payment of a base salary, a

bonus based upon the individual’s performance and the overall performance of the Bank and the payment of severance benefits upon termination under specified circumstances.

Availability of Funding Sources—The Company funds substantially all of the loans, which it originates or purchases, through deposits, internally generated funds, and/or borrowings. The Company competes for deposits primarily on the basis of rates, and, as a consequence, the Company could experience difficulties in attracting deposits to fund its operations if the Company does not continue to offer deposit rates at levels that are competitive with other financial institutions. To the extent that the Company is not able to maintain its currently available funding sources or to access new funding sources, it would have to curtail its loan production activities or sell loans and investment securities earlier than is optimal. Any such event could have a material adverse effect on the Company’s results of operations, financial condition and cash flows.

### 13. Benefit Plans

401(k) Plan—The Bank maintains an Employee Savings Plan (the “401(k) Plan”) which qualifies under Section 401(k) of the Internal Revenue Code. Under the 401(k) Plan, employees may contribute between 1% to 50% of their compensation. In 2012, 2011 and 2010, the Bank matched 100% of contributions for the first three percent contributed and 50% on the next two percent contributed. Contributions made to the 401(k) Plan by the Bank amounted to \$260,000 for 2012, \$212,000 for 2011 and \$148,000 for 2010.

On April 27, 2000, in an effort to attract and retain talented employees, the Board approved the combination of the 1996 Option Plan and the 1997 Option Plan into the 2000 Stock Incentive Plan. At the 2000 Annual Meeting, the Company's shareholder approved 2000 Stock Incentive Plan. Additionally, the Company increased the total shares available under the 2000 Incentive Plan to 975,000 shares.

Pacific Premier Bancorp, Inc. 2004 Long-Term Incentive Plan (the “2004 Plan”)—The 2004 Plan was approved by the Corporation’s stockholders in May 2004. The 2004 Plan authorizes the granting of options equal to 525,500 shares of the common stock of the Corporation for issuances to executives, key employees, officers, and directors. The 2004 Plan will be in effect for a period of ten years from February 25, 2004, the date the 2004 Plan was adopted. Options granted under the 2004 Plan will be made at an exercise price equal to the fair market value of the stock on the date of grant. Awards granted to officers and employees may include incentive stock options, nonstatutory stock options and limited rights, which are exercisable only upon a change in control of the Corporation. The options granted pursuant to the 2004 Plan vest at a rate of 33.3% per year.

Pacific Premier Bancorp, Inc. 2012 Long-Term Incentive Plan (the “2012 Plan”)—The 2012 Plan was approved by the Corporation’s stockholders in May 2012. The 2012 Plan authorizes the granting of options equal to 620,000 shares of the common stock of the Corporation for issuances to executives, key employees, officers, and directors. The 2012 Plan will be in effect for a period of ten years from May 30, 2012, the date the 2012 Plan was adopted. Options granted under the 2012 Plan will be made at an exercise price equal to the fair market value of the stock on the date of grant. Awards granted to officers and employees may include incentive stock options, nonstatutory stock options and limited rights, which are exercisable only upon a change in control of the Corporation. The options granted pursuant to the 2012 Plan vest at a rate of 33.3% per year.

The 2000 Stock Incentive Plan, Pacific Premier Bancorp, Inc. 2004 Long-Term Incentive Plan, and Pacific Premier Bancorp, Inc. 2012 Long-Term Incentive Plan are collectively the “Option Plans”.

Below is a summary of the activity in the Option Plans for the year ended December 31, 2012:

2012	2011
Shares	Shares

		Weighted average exercise price per share		Weighted average exercise price per share
Options outstanding at the beginning of the year	568,500	\$ 8.34	505,500	\$ 8.61
Granted	190,000	7.87	66,000	6.32
Exercised	(60,662 )	6.33	-	-
Forfeited & Expired	(25,504 )	9.72	(3,000 )	8.07
Options outstanding at the end of the year	672,334	\$ 8.34	568,500	\$ 8.34
Options exercisable at the end of the year	449,435		502,500	
Weighted average remaining contractual life of options outstanding at end of year	5.6 Years		5.1 Years	

The aggregate intrinsic value (the amount by which a call option is in the money, calculated by taking the difference between the strike price and the market price of the underlying securities) of options outstanding was \$1.5 million at December 31, 2012, \$184,000 at December 31, 2011, and \$202,000 at December 31, 2010.

The amount charged against compensation expense in relation to the stock options was \$177,000 for 2012 and \$208,000 for 2011. At December 31, 2012, unrecognized compensation expense related to the options is approximately \$606,000 for 2013, \$560,000 for 2014 and \$329,000 for 2015.

There were no options granted under the Option Plans during 2010. Options granted under the Option Plans during 2012 and 2011 were valued using the Black-Scholes model with the following average assumptions:

	Year Ended December 31, 2012 2011	
Expected volatility	23.14%	16.49% to 38.47%
Expected term	10.0 Years	10.0 Years
Expected dividends	None	None
Risk free rate	1.57%	



	1.92%
	to
	3.50%
Weighted-average grant date fair value	\$7.87 \$1.80 to \$3.47

Salary Continuation Plan—The Bank implemented a non-qualified supplemental retirement plan in 2006 (the “Salary Continuation Plan”) for certain executive officers of the Bank. The Salary Continuation Plan is unfunded. The amounts expensed in 2012 and 2011 under the Salary Continuation Plan amounted to \$80,000 and \$77,000, respectively. As of December 31, 2012 and 2011, \$524,000 and \$454,000, respectively, were recorded in other liabilities on the consolidated statements of condition for the Salary Continuation Plan.

Directors’ Deferred Compensation Plan—The Bank created a Directors’ Deferred Compensation Plan in September 2006 which allows directors to defer board of directors’ fees. The deferred compensation is credited with interest by the Bank at prime plus one percent and the accrued liability is payable upon retirement or resignation. The Directors’ Deferred Compensation Plan is unfunded. The Company is under no obligation to make matching contributions to the plan. At December 31, 2012 the liability for the plan was \$269,000 compared to \$211,000, at December 31, 2011. The interest expense for 2012 was \$10,000, compared to \$7,000 for 2011 and \$5,000 for 2010.

Long-Term Care Insurance Plan—The Bank implemented a Long-Term Care Insurance Plan in September 2006 for the executive officers and directors of the Bank. The non-employee directors may elect not to participate in the insurance plan. For those who opt out, the amount of the insurance premium, up to \$4,000 annually, will be recorded each month to their deferred compensation account with interest. The expense for 2012 and 2011 was \$33,000 and \$32,000, respectively, for this plan. As of December 31, 2012 and 2011, \$70,000 and \$58,000, respectively, was recorded in other liabilities on the consolidated statements of condition for the insurance plan.

#### 14. Financial Instruments with Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of originating loans or providing funds under existing lines or letters of credit. These commitments are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates and may require payment of a fee. Since many commitments are expected to expire, the total commitment amounts do not necessarily represent future cash requirements. Commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the accompanying consolidated statements of financial condition.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual or notional amount of those instruments. The Company controls credit risk of its commitments to fund loans through credit approvals, limits and monitoring procedures. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company evaluates each customer for creditworthiness.

The Company receives collateral to support commitments when deemed necessary. The most significant categories of collateral include real estate properties underlying mortgage loans, liens on personal property and cash on deposit with the Bank.

The Company maintains an allowance for credit losses to provide for commitments related to loans associated with undisbursed loan funds and unused lines of credit. The allowance for these commitments was \$127,000 at December

31, 2012 and \$63,000 at December 31, 2011.

The Company's commitments to extend credit at December 31, 2012 were \$131.5 million and at December 31, 2011 was \$73.1 million. The 2012 balance is primarily composed of \$72.2 million of undisbursed warehouse loans and \$37.9 million of undisbursed C&I loans.

#### 15. Fair Value of Financial Instruments

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The fair value hierarchy prioritizes inputs to valuation techniques used in fair value calculations. The three levels of inputs are defined as follows:

Level 1 – unadjusted quoted prices for identical assets or liabilities in active markets accessible by the Company

Level 2 – inputs that are observable in the marketplace other than those inputs classified as Level 1

Level 3 – inputs that are unobservable in the marketplace and significant to the valuation

Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the fair values presented. The following methods and assumptions were used by the Company to estimate the fair value of its financial instruments at December 31, 2012 and 2011:

Cash and due from banks – The carrying amounts of cash and short-term instruments approximate fair values and are classified as Level 1.

Securities Available for Sale – Where possible, the Company utilizes quoted market prices to measure debt and equity securities; such items are classified as Level 1 in the hierarchy and include equity securities, US government bonds and securities issued by federally sponsored agencies. When quoted market prices for identical assets are unavailable or the market for the asset is not sufficiently active, varying valuation techniques are used. Common inputs in valuing these assets include, among others, benchmark yields, issuer spreads, forward mortgage-backed securities trade prices and recently reported trades. Such assets are classified as Level 2 in the hierarchy and typically include private label mortgage-backed securities and corporate bonds. Pricing on these securities are provided to the Company by a pricing service vendor. In the Level 3 category, the Company is classifying all the securities that the Company pricing service vendor cannot price due to lack of trade activity in these securities.

FHLB and Federal Reserve Bank Stock – The carrying value approximates the fair value based upon the redemption provisions of the stock and are classified as Level 1.

Loans Held for Sale - The fair value of loans held for sale is determined, when possible, using quoted secondary-market prices. If no such quoted price exists, the fair value of a loan is determined using quoted prices for a similar asset or assets, adjusted for the specific attributes of that loan. Loans held for sale are classified as Level 2.

Loans Held for Investment— For variable-rate loans that re-price frequently and have no significant change in credit risk, fair values are based on carrying values resulting in a Level 2 classification. The carrying amount of accrued interest receivable approximates its fair value as a Level 2 classification.

Other real estate owned – Other real estate owned represents real estate which the Company has taken control of in partial or full satisfaction of loans. At the time of foreclosure, other real estate owned is recorded at the fair value of the real estate less costs to sell, which becomes the property’s new basis. Fair values are generally based on third party appraisals of the property less any estimated selling costs and are classified as Level 2.

Accrued Interest Receivable/Payable – The carrying amount approximates fair value and are classified as Level 1.

Deposit Accounts— The fair values estimated for demand deposits (interest and noninterest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts) resulting in a Level 1 classification. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of the aggregate expected monthly maturities on time deposits in a Level 2 classification. The carrying amount of accrued interest payable approximates its fair value as a Level 2 classification.

FHLB Advances and Other Borrowings— For these instruments, the fair value of short term borrowings is estimated to be the carrying amount and is classified as Level 1. The fair value of long term borrowings and debentures is determined using rates currently available for similar borrowings or debentures with similar credit risk and for the remaining maturities and are classified as Level 2. The carrying amount of accrued interest payable approximates its fair value as a Level 2 classification.

Subordinated Debentures – The fair value of subordinated debentures is estimated by discounting the balance by the current three-month LIBOR rate plus the current market spread. The fair value is determined based on the maturity date as the Company does not currently have intentions to call the debenture and are classified as Level 2.

Off-balance sheet commitments and standby letters of credit – The majority of the Bank’s commitments to extend credit carry current market interest rates if converted to loans. Because these commitments are generally unassignable by either the Bank or the borrower, they only have value to the Bank and the borrower. The notional amount disclosed for off-balance sheet commitments and standby letters of credit is the amount available to be drawn down all lines and letters of credit. The cost to assume is calculated at 10% of the notional amount and are classified as Level 2.

Estimated fair values are disclosed for financial instruments for which it is practicable to estimate fair value. These estimates are made at a specific point in time based on relevant market data and information about the financial instruments. These estimates do not reflect any premium or discount that could result from offering the Company’s entire holdings of a particular financial instrument for sale at one time, nor do they attempt to estimate the value of anticipated future business related to the instruments. In addition, the tax ramifications related to the realization of unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of these estimates.

The fair value estimates presented herein are based on pertinent information available to management as of December 31, 2012 and 2011.

	Carrying Amount	At December 31, 2012			Estimated Fair Value
		Level 1	Level 2	Level 3	
			(in thousands)		
Assets:					
Cash and cash equivalents	\$ 59,352	\$ 59,352	\$ -	\$ -	\$ 59,352
Securities available for	84,066	81,042	2,072	952	84,066

sale

Federal Reserve Bank and FHLB stock, at cost	11,247	11,247	-	-	11,247
Loans held for sale, net	3,681	-	3,681	-	3,681
Loans held for investment, net	974,213	-	1,046,853	2,736	1,049,589
Other real estate owned	2,258	-	2,258	-	2,258
Accrued interest receivable	4,126	4,126	-	-	4,126
Liabilities:					
Deposit accounts	904,768	548,101	363,382	-	911,483
FHLB advances	87,000	87,000	-	-	87,000
Other borrowings	28,500	-	31,267	-	31,267
Subordinated debentures	10,310	-	4,973	-	4,973
Accrued interest payable	142	142	-	-	142

	Notional Amount	Level 1	Level 2	Level 3	Cost to Cede or Assume
Off-balance sheet commitments and standby letters of credit	\$ 131,450	\$ -	\$ 13,145	\$ -	\$ 13,145

At December 31, 2011

	Carrying Amount	Level 1	Level 2	Level 3	Estimated Fair Value
(in thousands)					
Assets:					
Cash and cash equivalents	\$ 60,235	\$ 60,235	\$ -	\$ -	\$ 60,235
Securities available for sale	115,645	111,725	2,929	991	115,645
Federal Reserve Bank and FHLB stock, at cost	12,475	12,475	-	-	12,475
Loans held for investment, net	730,067	-	787,918	6,991	794,909

Other real estate owned	1,231	-	1,231	-	1,231
Accrued interest receivable	3,885	3,885	-	-	3,885
<b>Liabilities:</b>					
Deposit accounts	828,877	402,005	431,236	-	833,241
Other borrowings	28,500	-	31,361	-	31,361
Subordinated debentures	10,310	-	5,405	-	5,405
Accrued interest payable	147	147	-	-	147
	Notional Amount	Level 1	Level 2	Level 3	Cost to Cede or Assume
Off-balance sheet commitments and standby letters of credit	\$ 73,053	\$ -	\$ 7,305	\$ -	\$ 7,305

A loan is considered impaired when it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement. Impairment is measured based on the fair value of the underlying collateral or the discounted expected future cash flows. The Company measures impairment on all non-accrual loans for which it has reduced the principal balance to the value of the underlying collateral less the anticipated selling cost. As such, the Company records impaired loans as non-recurring Level 2 when the fair value of the underlying collateral is based on an observable market price or current appraised value. When current market prices are not available or the Company determines that the fair value of the underlying collateral is further impaired below appraised values, the Company records impaired loans as Level 3. At December 31, 2012, substantially all the Company's impaired loans were evaluated based on the fair value of their underlying collateral based upon the most recent appraisal available to management.

The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following fair value hierarchy table presents information about the Company's assets measured at fair value on a recurring basis at the dates indicated:

At December 31, 2012				
Fair Value Measurement				
Using				
Level 1	Level 2	Level 3	Assets at	

				Fair Value
	(in thousands)			
Assets				
Marketable securities	\$ 81,042	\$ 2,072	\$ 952	\$ 84,066
Total assets	\$ 81,042	\$ 2,072	\$ 952	\$ 84,066

At December 31, 2011  
Fair Value Measurement  
Using

	Level 1	Level 2	Level 3	Assets at Fair Value
	(in thousands)			

Assets				
Marketable securities	\$ 111,725	\$ 2,929	\$ 991	\$ 115,645
Total assets	\$ 111,725	\$ 2,929	\$ 991	\$ 115,645

The following table provides a summary of the changes in balance sheet carrying values associated with Level 3 financial instruments during the twelve months ended December 31, 2012:

	Fair Value Measurement Using Significant Other Unobservable Inputs (Level 3)
Marketable Securities	(in thousands)
Beginning Balance, January 1, 2012	\$ 991
Total gains or losses (realized/unrealized):	
Included in earnings (or changes in net assets)	(159 )
Included in other comprehensive income	380
Purchases, issuances, and settlements	(260 )

Transfer in and/or out  
of Level 3 -  
Ending Balance,  
December 31, 2012 \$ 952

The following table provides a summary of the financial instruments the Company measures at fair value on a non-recurring basis as of December 31, 2012:

	Fair Value Measurement Using			Assets at Fair Value
	Level 1	Level 2	Level 3	
	(in thousands)			
Assets				
Impaired Loans	\$ -	\$ -	\$ 2,736	\$ 2,736
Other real estate owned	-	2,258	-	2,258
Total assets	\$ -	\$ 8,675	\$ -	\$ 8,675

## 16. Earnings Per Share

Earnings per share of common stock is calculated on both a basic and diluted basis based on the weighted average number of common and common equivalent shares outstanding, excluding common shares in treasury. Basic earnings per share excludes dilution and is computed by dividing income available to stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then would share in earnings.

A reconciliation of the numerators and denominators used in basic and diluted earnings per share computations is presented in the table below. Excluded from the diluted earnings per share calculation were options of 259,373 for the year ended December 31, 2012 and 404,166 for the year ended December 31, 2011, as the exercise prices exceeded the stock price at the end of each period

	Income/(Loss) (numerator) (dollars in thousands, except share data)	Shares (denominator) (in thousands)	Per Share Amount
For the year ended December 31, 2012:	\$ 15,776		

Net income applicable to earnings per share			
Basic earnings per share:			
Income available to common stockholders	15,776	10,571,073	\$ 1.49
Effect of dilutive securities:			
Warrants and stock option plans	-	412,961	
Diluted earnings per share: Income available to common stockholders	\$ 15,776	10,984,034	\$ 1.44
For the year ended December 31, 2011:			
Net income applicable to earnings per share	\$ 10,572		
Basic earnings per share:			
Income available to common stockholders	10,572	10,092,181	\$ 1.05
Effect of dilutive securities:			
Warrants and stock option plans	-	538,539	
Diluted earnings per share: Income available to common stockholders	\$ 10,572	10,630,720	\$ 0.99



For the year  
ended  
December 31,  
2010:

Net income applicable to earnings per share	\$ 4,238			
Basic earnings per share:				
Income available to common stockholders	4,238	10,033,836	\$ 0.42	
Effect of dilutive securities:				
Warrants and stock option plans	-	1,023,568		
Diluted earnings per share: Income available to common stockholders	\$ 4,238	11,057,404	\$ 0.38	

#### 17. Related Parties

Loans to the Company's executive officers and directors are made in the ordinary course of business and are made on substantially the same terms as comparable transactions. There were no new loans made or outstanding to any officers or directors of the Company in 2012 or 2011.

At the end of 2012 and 2011, the Company had related party deposits of \$1.2 million.

#### 18. Quarterly Results of Operations (Unaudited)

The following is a summary of selected financial data presented below by quarter for the periods indicated:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	(dollars in thousands, except per share data)			
For the year ended December 31, 2012				
Interest income	\$ 12,116	\$ 13,046	\$ 13,626	\$ 14,159

Interest expense	2,075	1,764	1,772	1,538
Provision for estimated loan losses	-	-	145	606
Noninterest income (loss)	939	6,529	1,910	3,194
Noninterest expense	6,641	8,205	8,031	8,977
Income tax provision	1,647	3,795	2,126	2,421
Net income	\$ 2,692	\$ 5,811	\$ 3,462	\$ 3,811
Earnings per share:				
Basic	\$ 0.26	\$ 0.56	\$ 0.34	\$ 0.33
Diluted	\$ 0.25	\$ 0.55	\$ 0.32	\$ 0.32

For the year ended December 31, 2011

Interest income	\$ 11,734	\$ 12,809	\$ 12,545	\$ 13,137
Interest expense	2,632	2,473	2,314	2,177
Provision for estimated loan losses	106	1,300	1,322	527
Noninterest income (loss)	5,239	(1,093 )	2,110	257
Noninterest expense	6,359	6,855	7,074	6,616
Income tax provision	3,104	303	1,485	1,519
Net income	\$ 4,772	\$ 785	\$ 2,460	\$ 2,555
Earnings per share:				
Basic	\$ 0.47	\$ 0.08	\$ 0.25	\$ 0.25
Diluted	\$ 0.44	\$ 0.08	\$ 0.23	\$ 0.24

#### 19. Parent Company Financial Information

The Corporation is a California-based bank holding company organized in 1997 as a Delaware corporation and owns 100% of the capital stock of the Bank, its principal operating subsidiary. The Bank was incorporated and commenced operations in 1983. Condensed financial statements of the Corporation are as follows:

PACIFIC PREMIER BANCORP,  
INC.  
STATEMENTS OF FINANCIAL  
CONDITION  
(Parent company only)

At December 31,  
2012      2011  
(in thousands)

Assets:		
Cash and cash equivalents	\$ 7,027	\$ 604
Investment in subsidiaries	133,560	91,952
Deferred income taxes	4,129	4,222
Other assets	411	456
<b>Total Assets</b>	<b>\$ 145,127</b>	<b>\$ 97,234</b>
Liabilities:		
Subordinated debentures	\$ 10,310	\$ 10,310
Accrued expenses and other liabilities	301	147
<b>Total Liabilities</b>	<b>10,611</b>	<b>10,457</b>
Total Stockholders' Equity	134,516	86,777
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 145,127</b>	<b>\$ 97,234</b>

PACIFIC PREMIER BANCORP, INC.  
STATEMENTS OF OPERATIONS  
(Parent company only)

For the Years Ended  
December 31,  
2012      2011      2010  
(in thousands)

Income:			
	\$ 4	\$ 4	\$ 9

Interest income			
Noninterest income	24	6	35
Total income	28	10	44
Expense:			
Interest expense	326	310	314
Noninterest expense	1,138	546	488
Total expense	1,464	856	802
Loss before income tax provision	(1,436)	(846)	(758)
Income tax benefit	(591)	(349)	(312)
Net loss (parent only)	(845)	(497)	(446)
Equity in net earnings of subsidiaries	16,621	11,069	4,684
Net income	\$ 15,776	\$ 10,572	\$ 4,238

PACIFIC PREMIER BANCORP, INC.  
SUMMARY STATEMENTS OF CASH FLOWS  
(Parent company only)

For the Years Ended December 31,  
2012                      2011                      2010

CASH FLOWS FROM OPERATING ACTIVITIES	(in thousands)		
Net income	\$ 15,776	\$ 10,572	\$ 4,238
Adjustments to reconcile net income to cash used in operating activities:			
Share-based compensation expense	177	208	86
Equity in net earnings of subsidiaries	(16,621)	(11,069)	(4,684)

Increase (decrease) in accrued expenses and other liabilities	154	(192 )	81
Increase (decrease) in current and deferred taxes	93	352	(1 )
Decrease (increase) in other assets	44	(128 )	(53 )
Net cash used in operating activities	(377 )	(257 )	(333 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Dividend from Bank	800	3,450	-
Proceeds from issuance of common stock, net of issuance cost	30,958	-	-
Repurchase Pacific Premier Bancorp Warrants	-	(3,660 )	-
Repurchase of common stock	(195 )	(451 )	-
Proceeds from exercise of options and warrants	237	274	-
Capital contribution to Bank	(25,000)	-	-
Net cash provided by (used in) financing activities	6,800	(387 )	-
Net increase (decrease) in cash and cash equivalents	6,423	(644 )	(333 )
	604	1,248	1,581

Cash and cash equivalents, beginning of year			
Cash and cash equivalents, end of year	\$ 7,027	\$ 604	\$ 1,248

## 20. Acquisitions

### Palm Desert National Bank

Effective April 27, 2012, the Bank acquired certain assets and assumed certain liabilities of Palm Desert National Bank from the FDIC as receiver for Palm Desert National, pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC on April 27, 2012. The Palm Desert National Acquisition included one branch of Palm Desert National that became a branch of the Bank upon consummation of the Palm Desert National Acquisition. The Bank did not enter into any loss sharing agreements with the FDIC in connection the Palm Desert national Acquisition. As a result of the Palm Desert National Acquisition, the Bank acquired and recorded at the acquisition date certain assets with a fair value of approximately \$120.9 million, including:

- \$63.8 million of loans;
- \$39.5 million of cash and cash equivalents;
- \$11.5 million of OREO;
- \$1.5 million in investment securities, including Federal Home Loan Bank (“FHLB”) and Federal Reserve Bank stock;
- \$840,000 of a core deposit intangible; and
- \$3.8 million of other types of assets.

Also as a result of the Palm Desert National Acquisition, the Bank assumed and recorded at acquisition date certain liabilities with a fair value of approximately \$118.0 million, including:

- \$50.1 million in deposit transaction accounts;
- \$30.8 million in retail certificates of deposit;
- \$34.1 million in whole sale certificates of deposits, which were purposefully run off during the second quarter of 2012;
- \$2.4 million in deferred tax liability; and
- \$578,000 of other liabilities.

The fair values of the assets acquired and liabilities assumed were determined based on the requirements of FASB ASC Topic 820: Fair Value Measurements and Disclosures. Final valuation and purchase price allocation adjustments are reflected in the table below:

April 27,  
2012

Assets	
Cash and cash equivalents	\$22,071

Securities available for sale	
Federal Reserve Bank and Federal Home Loan Bank stock	1,390
Loans	63,772
Other real estate owned	11,533
Core deposit intangible	840
Accrued interest receivable and other assets	3,658
Total Assets	
Acquired	\$103,364
Liabilities	
Deposits	\$115,582
Other	29
Total Liabilities	
Assumed	115,611
Excess of liabilities assumed over assets acquired	12,247
Cash received from FDIC	17,420
FDIC receivable	167
Recorded gain on acquisition	\$5,340

#### Canyon National Bank

Effective February 11, 2011, the Bank acquired certain assets and assumed certain liabilities of Canyon National Bank from the FDIC as receiver for Canyon National, pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC on February 11, 2011. The Canyon National Acquisition included the three branches of Canyon National, all of which became branches of the Bank upon consummation of the Canyon National

Acquisition. The Bank did not enter into any loss sharing agreements with the FDIC in connection with the Canyon National Acquisition. As a result of the Canyon National Acquisition, the Bank acquired and received certain assets with a fair value of approximately \$208.9 million, including:

- \$149.7 million of loans;
- \$16.1 million of a FDIC receivable;
- \$13.2 million of cash and cash equivalents;
- \$12.8 million of investment securities;
- \$12.0 million of OREO;
- \$2.3 million of a core deposit intangibles;
- \$1.5 million of other assets; and
- \$1.3 million of FHLB and Federal Reserve Bank stock.

Also as a result of the Canyon National Acquisition, the Bank assumed and recorded at acquisition date certain liabilities with a fair value of approximately \$206.6 million, including:

- \$204.7 million of deposits;
- \$1.9 million in deferred tax liability; and
- 39,000 of other liabilities.

The fair values of the assets acquired and liabilities assumed were determined based on the requirements of FASB ASC Topic 820: Fair Value Measurements and Disclosures. Final valuation and purchase price allocation adjustments are reflected in the table below:

	February 11, 2011
Assets	
Cash and cash equivalents	\$13,167
Securities available for sale	12,753
Federal Reserve Bank and Federal Home Loan Bank stock	1,323
Loans	149,740
Other real estate owned	11,953
Core deposit intangible	2,270
Accrued interest receivable	1,640



and other	
assets	
Total	
Assets	
Acquired	\$ 192,846
Liabilities	
Deposits	\$ 204,678
Other	39
Total	
Liabilities	
Assumed	204,717
Excess of	
liabilities	
assumed	
over assets	
acquired	11,871
Cash	
received	
from FDIC	13,222
FDIC	
receivable	2,838
Recorded	
gain on	
acquisition	\$ 4,189

## 21. Subsequent Events

### Pacific Premier Bancorp, Inc. and First Associations Bank

On October 15, 2012, the Company issued a press release announcing that it had entered into an Agreement and Plan of Reorganization (the “Merger Agreement”) to acquire First Associations, a Texas-chartered bank (“FAB”). FAB is a specialized bank headquartered in Dallas, Texas, that focuses exclusively on serving homeowners associations (“HOAs”) and HOA management companies nationwide. At September 30, 2012, FAB had \$356.2 million in total assets and \$305.5 million in total deposits. If the acquisition of FAB is consummated, it will provide the Bank with a valuable source of low-cost core deposits that are expected to strengthen the Bank’s existing deposit base and lower its overall funding cost.

On the date of the Merger Agreement, the transaction was valued at \$53.7 million, which includes approximately \$50.2 million in deal consideration for FAB shareholders and approximately \$3.5 million in cash consideration for FAB option holders and FAB warrant holders. The \$50.2 million of deal consideration for FAB shareholders includes \$37.6 million in cash consideration, which is subject to adjustment, and 1,279,228 shares of Company common stock to be issued to FAB shareholders, which shares had a value of approximately \$12.5 million based on the Company’s five-day average closing price immediately prior to announcement of the transaction. The cash portion of the consideration payable to FAB shareholders may increase or decrease based on the changes in value of FAB’s mortgage-related securities portfolio prior to closing. In addition, the cash consideration payable to FAB shareholders may be reduced if FAB’s transaction-related expenses exceed \$3.9 million.

The transaction is expected to close late in the first quarter of 2013, subject to satisfaction of the remaining customary closing conditions provided in the Merger Agreement. For additional information about the proposed acquisition of FAB, see the Company’s Current Report on Form 8-K filed with the SEC on October 15, 2012 and the Merger Agreement which is filed as an exhibit to the Current Report on Form 8-K.

#### Pacific Premier Bancorp, Inc. and San Diego Trust Bank

On March 6, 2013, we announced that Pacific Premier Bancorp, Inc. has entered into a definitive agreement to acquire San Diego Trust Bank (OTCBB: SDBK), a San Diego, California, based state-chartered bank with \$242.0 million in total assets and \$187.9 million in total deposits at December 31, 2012. This transaction will expand Pacific Premier's banking footprint into San Diego County and is expected to further improve Pacific Premier's deposit mix.

In connection with the signing of the definitive agreement, Pacific Premier entered into an employment agreement with San Diego Trust Bank's current Chief Operating Officer Toby Reschan, which will become effective upon consummation of the acquisition. Mr. Reschan will become the senior executive for Pacific Premier in the San Diego region going forward and will be responsible for overseeing the existing offices and continued expansion. Michael E. Perry, San Diego Trust Bank's founder, Chairman, President and Chief Executive Officer, will remain engaged as a shareholder and supporter of the combined entity.

At the time the definitive agreement was entered into, the acquisition of San Diego Trust Bank was valued at approximately \$30.6 million. San Diego Trust Bank shareholders will have a choice between electing to receive \$13.41 per share in cash or 1.114x shares of PPBI common stock for each share of San Diego Trust Bank or a combination thereof, subject to the overall requirement that 50% of the consideration will be in the form of cash and 50% will be in the form of PPBI stock. The number of shares of Pacific Premier common stock to be issued to San Diego Trust Bank shareholders is based on a fixed exchange ratio provided that Pacific Premier's stock price remains between \$10.83 and \$13.24 as measured by the 10-day average closing price immediately prior to closing of the transaction. The value of the stock portion of consideration will fluctuate based on the value of PPBI common stock. To the extent the average closing price of Pacific Premier common stock is outside this price range for Pacific Premier common stock, then the exchange ratio will adjust to reflect the increase or decrease of Pacific Premier common stock that is outside of this range.

On a pro forma combined basis with Pacific Premier's pending acquisition of First Associations Bank and the proposed acquisition of San Diego Trust Bank, Pacific Premier would have total assets of \$1.7 billion, total loans outstanding of \$1.0 billion and total deposits of \$1.4 billion as of December 31, 2012 (unaudited).

The transaction is expected to close late in the second quarter of 2013 or in the third quarter of 2013, subject to satisfaction of customary closing conditions, including regulatory approvals and approval of San Diego Trust Bank shareholders. Directors and executive officers of San Diego Trust Bank have entered into agreements with Pacific Premier and San Diego Trust Bank whereby they committed to vote their shares of San Diego Trust Bank common stock in favor of the acquisition. For additional information about the proposed acquisition of San Diego Trust Bank, you should carefully read the definitive merger agreement that we filed with the Securities and Exchange Commission SEC on Form 8-K on March 6, 2013.

#### Public Offering of Securities

On December 11, 2012, the Corporation completed an underwritten public offering of 3.3 million shares of its common stock at a public offering price of \$10.00 per share. The net proceeds from the offering after deducting underwriting discounts and commissions was \$31.2 million. During December of 2012, the Corporation injected \$25.0 million of the proceeds from the offering into the Bank, which enhanced the Bank's regulatory capital. On January 9, 2013, the Corporation issued an additional 495,000 shares of its common stock at a public offering price of \$10.00 per share in connection with the underwriters' exercise of the over-allotment option granted to them as part of the offering. The net proceeds from the over-allotment after deducting underwriting discounts and commissions was \$4.7 million.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

## ITEM 9A. CONTROLS AND PROCEDURES

### Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(c) and 15d-15(c)) under the Exchange Act as of the end of the period covered by this Annual Report on Form 10-K. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs.

Based on our evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this Annual Report on Form 10-K in providing reasonable assurance that information we are required to disclose in periodic reports that we file or submit to the SEC pursuant to the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

### Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with United States generally accepted accounting principles. Our internal control over financial reporting includes those policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with United States generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with the authorization of its management and directors; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Our management assessed the effectiveness of its internal control over financial reporting as of December 31, 2012. In making this assessment, management used the framework set forth in the report entitled "Internal

Control—Integrated Framework” issued by the Committee of Sponsoring Organizations of the Treadway Commission, or COSO. The COSO framework summarizes each of the components of a company’s internal control system, including (i) the control environment, (ii) risk assessment, (iii) control activities, (iv) information and communication, and (v) monitoring. Based on this assessment, our management believes that, as of December 31, 2012, our internal control over financial reporting was effective.

Vavrinek, Trine, Day & Co., LLP, the independent registered public accounting firm that audited the Company’s financial statements included in the Annual Report, issued an audit report on the Company’s internal control over financial reporting as of, and for the year ended December 31, 2012. Vavrinek, Trine, Day & Co., LLP’s audit report appears in Item 8 of this Annual Report on Form 10-K.

#### Changes in Internal Control over Financial Reporting

We regularly review our system of internal control over financial reporting and make changes to our processes and systems to improve controls and increase efficiency, while ensuring that we maintain an effective internal control environment. Changes may include such activities as implementing new, more efficient systems, consolidating activities, and migrating processes.

As of the end of the fourth quarter ended December 31, 2012, there were no changes in our internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### ITEM 9B. OTHER INFORMATION

None

---

### PART III

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE

##### Pacific Premier Board of Directors

Kenneth A. Boudreau, 63, has served as a member of the Company’s Board since 2005. Mr. Boudreau retired in 2012 and is providing management consulting services to the commercial aerospace industry. He was previously President of Coast Composites, Inc., a manufacturing concern in Irvine, California. He joined Coast Composites in 2008 after a 12-year career with M. C. Gill Corporation, a manufacturing concern in El Monte, California, where he last served as President and Chief Executive Officer. Mr. Boudreau joined M. C. Gill Corporation in 1996 as its Chief Financial Officer, assumed progressive responsibilities over time, and was named President and Chief Executive Officer in 2002. Mr. Boudreau had previously been employed by The Quikset Organization in Irvine, California for 15 years where he was initially hired as their controller and advanced to lead their subsidiaries with \$40 million in revenue. Mr. Boudreau is a CPA in California, and was employed by Deloitte & Touche before joining The Quikset Organization. He obtained his B.A. degree in Business Administration from California State University, Fullerton.

Steven R. Gardner, 52, has been the President and Chief Executive Officer of the Company and the Bank since the third quarter of 2000, and has served as a director of the Company since 2000. Prior to joining us in February 2000 as Chief Operating Officer, Mr. Gardner was Senior Vice President at Hawthorne Financial since 1997. Mr. Gardner has served in management positions in credit administration, portfolio management, lending production and operations as well as risk management for the past 26 years. Mr. Gardner currently holds the position of Secretary for the Independent Community Bankers of America (ICBA) and is a member of the Federal Reserve Bank of San Francisco's Community Depository Institutions Advisory Council (CDIAC). Mr. Gardner holds a B.A. degree from California State University, Fullerton and attended graduate school at California State University, Long Beach.

Joseph L. Garrett, 64, has served as a director for the Company since his recent appointment to the Board of Directors by the Board on March 28, 2012. Mr. Garrett was the President, Chief Executive Officer and a member of the Board of Directors for both American Liberty Bank and Sequoia National Bank. He also served as a member of the Board of Directors for Hamilton Savings Bank. Since 2003, Mr. Garrett has been a principal at Garrett, McAuley & Co., which provides mortgage banking advisory services to commercial banks, thrifts, and mortgage banking companies. Mr. Garrett received his A.B. and M.B.A. from the University of California (Berkeley) and his M.A. from the University of Washington (Seattle).

John D. Goddard, 74, has served as a director for the Company since 1988. Mr. Goddard has been a Certified Public Accountant for the past 43 years. Mr. Goddard was initially employed by W.C. Brassfield, CPA from 1962 to 1965. He formed the partnership, Brassfield and Goddard, CPAs in 1965 and continued practicing there until September 1976. The firm incorporated into Goddard Accountancy Corporation, CPAs where Mr. Goddard practiced and served as President from September 1976 until December 2003. The corporation merged with the firm of Soren McAdam Christenson, LLP in January 2004. Mr. Goddard retired on January 1, 2008 from full-time practice as a CPA and now works part-time on a consulting basis.

Jeff C. Jones, 58, has served as a member of the Company's Board since July 2006, and became Chairman of the Board in August 2012. Mr. Jones is the current Managing Partner and current Executive Committee member of, and partner in, the regional accounting firm Frazer, LLP, which he has been with since 1977. Mr. Jones has over 30 years of experience in servicing small and medium sized business clients primarily within the real estate, construction, and agricultural industries. Mr. Jones is a past president of Inland Exchange, Inc., an accommodator corporation, and has served on the Board of Directors of Moore Stephens North America, Inc. Mr. Jones holds a B.S. degree in Business Administration from Lewis and Clark College in Portland, Oregon, and a Masters of Business Taxation from Golden Gate University. Mr. Jones is a CPA in California, is licensed as a life insurance agent and holds a Series 7 securities license.

Michael L. McKennon, 52, has served as a member of the Company's Board since 2004, and currently chairs our Audit Committee. Mr. McKennon is a partner with the Newport Beach public accounting firm of dbbmckennon, a registered firm of the PCAOB. Prior thereto, Mr. McKennon was a founding partner of the Irvine, California accounting firm of McKennon Wilson & Morgan LLP, a registered firm of the PCAOB. Mr. McKennon, a CPA in the state of California, has been responsible for audit and accounting practices since 1998 in these firms. Mr. McKennon was previously employed by the accounting firm of PricewaterhouseCoopers LLP and Arthur Andersen & Co. Mr. McKennon has 28 years experience in private and public accounting, auditing and consulting in Southern California. He obtained his B.A. degree in Business Administration from California State University, Fullerton.

#### Pacific Premier Executive Officers Who Are Not Serving As Directors

Kent Smith, 51, Executive Vice President/Chief Financial Officer and Treasurer, was hired in September 2009. Mr. Smith serves as Chairman of our Asset Liability Committee. Prior to joining the Bank, Mr. Smith worked for sixteen years for Downey Savings and Loan Association as a Senior Vice President, Controller, Assistant Controller,

Financial Reporting Manager and Senior Technical Auditor. Mr. Smith served as Vice President, Loan Accounting Manager for FarWest Savings and Loan and as a Senior Accountant for Deloitte and Touche. Mr. Smith obtained his B.A. degree in Accounting from Brigham Young University.

Edward Wilcox, 46, Executive Vice President/Chief Operating Officer, was hired in August 2003 as the Bank's Senior Vice President and Chief Credit Officer. In September 2004, Mr. Wilcox was promoted to Executive Vice President and was responsible for overseeing loan and deposit production. In the fourth quarter of 2005, Mr. Wilcox was promoted to Chief Banking Officer and assumed responsibility of the branch network. In March 2013, Mr. Wilcox was promoted to Chief Operating Officer and assumed responsibility for the day-to-day operations of the Bank. Prior to joining us, Mr. Wilcox served as Loan Production Manager at Hawthorne Savings for two years and as the Secondary Marketing Manager at First Fidelity Investment & Loan for five years. Mr. Wilcox has an additional nine years of experience in real estate banking including positions as Asset Manager, REO Manager and Real Estate Analyst at various financial institutions. Mr. Wilcox obtained his B.A. degree in Finance from New Mexico State University.

Mike Karr, 44, Executive Vice President/Chief Credit Officer, was hired in April 2006. Mr. Karr oversees the Bank's credit functions and has responsibility for all lending and portfolio operations. He is the Chairman of our Credit Committee and our Credit and Investment Review Committee. Prior to joining the Bank, Mr. Karr worked for Fremont Investment & Loan for 11 years as Vice President in charge of their Commercial Real Estate Asset Management department. Mr. Karr obtained his B.A. degree in Economics and Government, cum laude, from Claremont McKenna College and his Masters in Business Administration from the University of California, Irvine.

#### Corporate Governance

We value strong corporate governance principles and adhere to the highest ethical standards. These principles and standards, along with our core values of fairness and caring, assist us in achieving our corporate mission. To foster strong corporate governance and business ethics, our Board of Directors continues to take many steps to strengthen and enhance our corporate governance practices and principles. As part of the Company's continuous effort to improve its corporate governance practices, in 2012, upon the Board's recommendation, our stockholders approved certain amendments to the Company's Certificate of Incorporation to (i) declassify the Board of Directors so that directors will serve for a one-year term, beginning with the 2013 Annual Meeting of Stockholders, (ii) eliminate the voting limit applicable to stockholders who beneficially own in excess of 10% of our common stock, (iii) reduce various voting thresholds for stockholder approval of certain matters under the Certificate of Incorporation, (iv) eliminate the current provisions of Article EIGHTH (which governs business combinations with interested stockholders) and replace it with a statement of the Company's express intention to be governed by Section 203 of the Delaware General Corporation Law, and (v) remove Article NINTH from the Certificate of Incorporation (which enumerates factors that the Board of Directors may consider in connection with certain proposed corporate transactions). In addition, we have adopted Corporate Governance Guidelines to achieve the following goals:

- to promote the effective functioning of the Board of Directors;
- to ensure that the Company conducts all of its business in accordance with the highest ethical and legal standards; and
- to enhance long-term stockholder value.

The full text of our Corporate Governance Guidelines is available on our website at [www.ppbi.com](http://www.ppbi.com) under the Investor Relations section. Our stockholders may also obtain a written copy of the guidelines at no cost by writing to us at 17901 Von Karman, Suite 1200, Irvine, California 92614, Attention: Investor Relations Department, or by calling (949) 864-8000.

The Nominating Committee of our Board of Directors administers our Corporate Governance Guidelines, reviews performance under the guidelines and the content of the guidelines annually and, when appropriate, recommends

updates and revisions to our Board of Directors.

Director Qualifications, Diversity and Nomination Process. Our Nominating Committee is responsible for reviewing with the Board of Directors annually the appropriate skills and characteristics required of the Board members, and for selecting, evaluating and recommending nominees for election by our stockholders. The Nominating Committee has authority to retain a third-party search firm to identify or evaluate, or assist in identifying and evaluating, potential nominees if it so desires, although it has not done so to date.

In evaluating both the current directors and the nominees for director, the Nominating Committee considers such other relevant factors as it deems appropriate, including the current composition of the Board, the need for Audit Committee expertise, and the director qualification guidelines set forth in the Company’s Corporate Governance Policy. Under the Company’s Governance Policy, the factors considered by the Nominating Committee and the Board in its review of potential nominees and directors include: integrity and independence; substantial accomplishments, and prior or current association with institutions noted for their excellence; demonstrated leadership ability, with broad experience, diverse perspectives, and the ability to exercise sound business judgment; the background and experience of candidates, particularly in areas important to the operation of the Company such as business, education, finance, government, law or banking; the ability to make a significant and immediate contribution to the Board’s discussions and decision-making; special skills, expertise or background that add to and complement the range of skills, expertise and background of the existing directors; career success that demonstrates the ability to make the kind of important and sensitive judgments that the Board is called upon to make; and the availability and energy necessary to perform his or her duties as a director. In addition, the Nominating Committee and the Board believes the composition of the Board should reflect sensitivity to the need for diversity as to gender, ethnic background and experience. Application of these factors involves the exercise of judgment by the Board and cannot be measured in any mathematical or routine way.

In connection with the evaluation of nominees, the Nominating Committee determines whether to interview the prospective nominee, and if warranted, one or more members of the Nominating Committee, in concert with the Company’s Chief Executive Officer, interviews prospective nominees. After completing its evaluation, the Nominating Committee makes a recommendation to the full Board as to the persons who should be nominated by the Board, and the Board determines the nominees after considering the recommendation and report of the Nominating Committee.

For each of the nominees to the Board and the current directors, the biographies shown above highlight the experiences and qualifications that were among the most important to the Nominating Committee in concluding that the nominee or the director should serve or continue to serve as a director of the Company. The table below supplements the biographical information provided above. The vertical axis displays the primary factors reviewed by the Nominating Committee in evaluating a board candidate.

	Boudreau	Gardner	Garrett	Goddard	Jones	McKennon
Experience, Qualifications, Skill or Attribute						
Professional standing in chosen field	X	X	X	X	X	X
Expertise in financial services or related industry		X	X	X	X	X
Audit Committee Financial Expert (actual or	X	X		X	X	X

potential)						
Civic and community involvement	X	X	X	X		X
Other public company experience	X	X				X
Leadership and team building skills	X	X	X	X	X	X
Specific skills/knowledge:						
- finance	X	X	X	X	X	X
- marketing		X				
- public affairs			X			
- human resources	X	X				
- governance	X	X	X	X		X

Our stockholders may propose director candidates for consideration by the Company's Nominating Committee by submitting the individual's name and qualifications to our Secretary at 17901 Von Karman, Suite 1200, Irvine, CA 92614. Our Nominating Committee will consider all director candidates properly submitted by our stockholders in accordance with our bylaws and Corporate Governance Guidelines.

Pacific Premier Board of Directors Independence. The boards of directors of Pacific Premier and the Bank currently have six (6) directors serving, all of whom are elected annually and will continue to serve until their successors are elected and qualified. Pacific Premier's Corporate Governance Guidelines require that the Pacific Premier board of directors consist predominantly of non-management directors. This means directors who are not currently, and have not been, employed by Pacific Premier during the most recent three years. Currently, Pacific Premier's President and Chief Executive Officer, Mr. Gardner, is the only director who is also a member of Pacific Premier and Bank management.

In addition, the Pacific Premier Corporate Governance Guidelines require that a majority of the Pacific Premier board of directors consist of "independent directors" as defined under the NASDAQ Stock Market rules. No director will be "independent" unless the Pacific Premier board of directors affirmatively determines that the director meets the categorical standards set forth in the NASDAQ rules and otherwise has no relationship with Pacific Premier that, in the opinion of the Pacific Premier board of directors, would interfere with the exercise of independent judgment in carrying out the responsibilities of a director and has no material relationship with Pacific Premier, either directly or as a partner, stockholder or officer of an organization that has a relationship with Pacific Premier.

The Nominating Committee is responsible for the annual review, together with the Pacific Premier board of directors, of the appropriate criteria and standards for determining director independence consistent with the NASDAQ Stock Market rules. As previously disclosed, this review was completed in 2012 with respect to each of the directors currently serving on the Pacific Premier board of directors and it determined that Kenneth A. Boudreau, Joseph L. Garrett, John D. Goddard, Jeff C. Jones and Michael L. McKennon were independent and had no material relationships with Pacific Premier. The Nominating Committee and the Pacific Premier board of directors will conduct its evaluation of director independence with respect to each director nominee it proposes to nominate for consideration of Pacific Premier stockholders for election at the 2013 annual meeting, which nominations have yet to be determined.



Responsibilities of the Board of Directors. In addition to each director's basic duties of care and loyalty, the Board of Directors has separate and specific obligations enumerated in our Corporate Governance Guidelines. Among other things, these obligations require directors to effectively monitor management's capabilities, compensation, leadership and performance, without undermining management's ability to successfully operate the business. In addition, our Board and its committees have the authority to retain and establish the fees of outside legal, accounting or other advisors, as necessary to carry out their responsibilities.

The directors are expected to avoid any action, position or interest that conflicts with an interest of the Company, or gives the appearance of a conflict. As a result, our directors must disclose all business relationships with the Company and with any other person doing business with us to the entire Board and to recuse themselves from discussions and decisions affecting those relationships. We periodically solicit information from directors in order to monitor potential conflicts of interest and to confirm director independence.

Board of Directors Leadership Structure. As a result of amendments to our Certificate of Incorporation approved by our stockholders at the 2012 Annual Meeting of Stockholders, our directors serve one-year terms and are elected at each annual meeting of our stockholders. The size of the Board is designated by the Board, but shall be seven in the absence of such designation. Vacancies on the Board may be filled by a majority of the remaining directors. A director elected to fill a vacancy, or a new directorship created by an increase in the size of the Board, serves until the next annual meeting of stockholders.

Our Board of Directors has no fixed policy with respect to the separation of the offices of Chairman of the Board of Directors and Chief Executive Officer. Our Board retains the discretion to make this determination on a case-by-case basis from time to time as it deems to be in the best interests of the Company and our stockholders at any given time. The Board currently believes that separating the positions of CEO and Chairman is the best structure to fit the Company's needs. This structure ensures a greater role for the independent directors in the oversight of the Company and active participation of the independent directors in setting agendas and establishing priorities and procedures for the work of the Board.

Board of Directors Risk Oversight. The understanding, identification and management of risk are essential elements for the successful management of our Company. The entire Board of Directors is responsible for oversight of the Company's risk management processes. The Board delegates many of these functions to the Audit Committee. Under its charter, the Audit Committee is responsible for monitoring business risk practices and legal and ethical programs. In this way, The Audit Committee helps the Board fulfill its risk oversight responsibilities relating to the Company's financial statements, financial reporting process and regulatory requirements. The Audit Committee also oversees our corporate compliance programs, as well as the internal audit function. In addition to the Audit Committee's work in overseeing risk management, our full Board regularly engages in discussions of the most significant risks that the Company is facing and how these risks are being managed, and the board receives reports on risk management from senior officers of the Company and from the chair of the Audit Committee. The board receives periodic assessments from the Company's ongoing enterprise risk management process that are designed to identify potential events that may affect the achievement of the Company's objectives. In addition, our Board and its standing committees periodically request supplemental information or reports as they deem appropriate.

Communication With Directors. Individuals may submit communications to any individual director, including our presiding Chairman, our Board of Directors as a group, or a specified Board committee or group of directors, including our non-management directors, by sending the communications in writing to the following address: Pacific Premier Bancorp, Inc., 17901 Von Karman, Suite 1200, Irvine, California 92614. All correspondence should indicate to whom it is addressed. The Company's Corporate Secretary will sort the Board correspondence to classify it based on the following categories into which it falls: stockholder correspondence, commercial correspondence, regulator correspondence or customer correspondence. Each classification of correspondence will be handled in accordance with a policy unanimously approved by the Board.

**Board Meetings and Executive Sessions.** Our Board of Directors currently holds twelve full Board meetings each year. All of our directors are encouraged to attend each meeting in person. Our management provides all directors with an agenda and appropriate written materials sufficiently in advance of the meetings to permit meaningful review. Any director may submit topics or request changes to the preliminary agenda as he or she deems appropriate in order to ensure that the interests and needs of non-management directors are appropriately addressed. To ensure active and effective participation, all of our directors are expected to arrive at each Board and committee meeting having reviewed and analyzed the materials for the meeting. During 2012, our Board of Directors met thirteen times, and all of our directors attended 100% of the aggregate of the total number of meetings of the Board of Directors held during his tenure in office during the last fiscal year and the total number of all meetings held by all committees of the Board of Directors on which he served during such year.

It is the Company’s policy that the independent directors of the Company meet in executive sessions without management at least twice on an annual basis in conjunction with regularly scheduled board meetings. Executive sessions at which the independent directors meet with the Chief Executive Officer also may be scheduled. During 2012, the independent directors met twice in executive session without the presence of management.

**Director Attendance at Company Annual Meetings.** All of our directors are encouraged to attend every Company annual meeting of stockholders. All of our directors attended our 2012 Annual Meeting of Stockholders.

**Director Contact with Management.** All of our directors are invited to contact our Chief Executive Officer and or any of our executive or senior level managers at any time to discuss any aspect of our business. In addition, there generally are frequent opportunities for directors to meet with other members of our management team.

**Corporate Code of Business Conduct and Ethics.** We have implemented a Code of Business Conduct and Ethics applicable to our directors, Chief Executive Officer, Chief Financial Officer, other senior management, and to all of our officers and employees. Our Code of Business Conduct and Ethics provides fundamental ethical principles to which these individuals are expected to adhere. Our Code of Business Conduct and Ethics operates as a tool to help our directors, officers, and employees understand and adhere to the high ethical standards required for employment by, or association with, the Company and the Bank. Our Code of Business Conduct and Ethics is available on our website at [www.ppbi.com](http://www.ppbi.com) under the Investor Relations section. Our stockholders may also obtain written copies at no cost by writing to us at 17901 Von Karman, Suite 1200, Irvine, California 92614, Attention: Investor Relations Department, or by calling (949) 864-8000. Any future changes or amendments to our Code of Business Conduct and Ethics and any waiver that applies to one of our senior financial officers or a member of our Board of Directors will be posted to our website.

Committees of the Board of Directors

		Nominating & Corporate Governance
Audit	Compensation	
Kenneth A. Boudreau	Kenneth A. Boudreau	Kenneth A. Boudreau
Jeff C. Jones	John D. Goddard *	John D. Goddard
Michael L. McKennon		Ronald G. Skipper *
*		

4 meetings held in 2012	1 meeting held in 2012	1 meeting held in 2012
-------------------------------	---------------------------	------------------------------

---

\* Chairperson

A description of the general functions of each of the Company's Board committees and the composition of each committee is set forth below.

**Audit Committee.** The Audit Committee is responsible for selecting and communicating with the Company's independent auditors, reporting to the Board on the general financial condition of the Company and the results of the annual audit, and ensuring that the Company's activities are being conducted in accordance with applicable laws and regulations. The internal auditor of the Bank participates in the Audit Committee meetings. A copy of the Audit Committee charter can be found on the Company's website at [www.ppbi.com](http://www.ppbi.com) under the Investor Relations section.

No member of the Audit Committee receives any consulting, advisory or other compensation or fee from the Company other than fees for service as member of the Board of Directors, committee member or officer of the Board. Each of the Audit Committee members is considered "independent" under the NASDAQ listing standards and rules of the SEC. The Board of Directors has determined that Mr. McKennon satisfies the requirements established by the SEC for qualification as an "audit committee financial expert".

**Compensation Committee.** The Compensation Committee reviews the amount and composition of director compensation from time to time and makes recommendations to the Board when it concludes changes are needed. In recommending director compensation, the Compensation Committee considers the potential negative effect on director independence if director compensation and perquisites exceed customary levels. The Compensation Committee also (i) has oversight responsibility for the Bank's compensation policies, benefits and practices, (ii) reviews the Chief Executive Officer's recommendations concerning individual incentive awards of officers directly reporting to him, (iii) approves all stock option and restricted stock grants, (iv) has oversight responsibility for management planning and succession, and (v) determines the annual salary, the annual bonus, stock options, and restricted stock grants of the Chief Executive Officer ("CEO"), Chief Financial Officer ("CFO"), Chief Operating Officer ("COO"), Chief Banking Officer ("CBO"), and Chief Credit Officer ("CCO"). A copy of the Compensation Committee charter can be found on the Company's website at [www.ppbi.com](http://www.ppbi.com) under the Investor Relations section.

**Nominating and Corporate Governance Committee.** The Nominating Committee has oversight responsibility for nominating candidates as directors and to determine satisfaction of independence requirements. The Nominating Committee has adopted a written charter. A copy of the charter and the Company's Corporate Governance Guidelines can both be found on the Company's website at [www.ppbi.com](http://www.ppbi.com) under the Investor Relations section.

The primary responsibilities of our Nominating Committee include:

- assisting the Board in identifying and screening qualified candidates to serve as directors, including considering stockholder nominees;
- recommending to the Board candidates for election or reelection to the Board or to fill vacancies on the Board;
- aiding in attracting qualified candidates to serve on the Board;

- making recommendations to the Board concerning corporate governance principles;
- periodically assessing the effectiveness of the Board in meeting its responsibilities representing the long-term interests of the stockholders; and
- following the end of each fiscal year, providing the Board with an assessment of the Board's performance and the performance of the Board committees.

#### Compensation Committee Interlocks and Insider Participation

For 2012, the Pacific Premier Compensation Committee, or the Compensation Committee, was comprised of Messrs. Boudreau and Goddard both served on the Pacific Premier Compensation Committee for all of 2012, and Mr. Jones who was appointed to the Compensation Committee in December, 2012 after Mr. Ronald Skipper resigned from the Pacific Premier board of directors on July 26, 2012. None of these individuals is or has been an officer or employee of Pacific Premier during the last fiscal year or as of the date of Annual Report, or is serving or has served as a member of the compensation committee of another entity that has an executive officer serving on the Compensation Committee. No executive officer of Pacific Premier served as a director of another entity that had an executive officer serving on the Compensation Committee. Finally, no executive officer of Pacific Premier served as a member of the compensation committee of another entity that had an executive officer serving as a director of Pacific Premier.

#### Committee Independence and Additional Information

The Company's Audit, Nominating and Compensation Committees are currently composed entirely of "independent" directors, as defined by our Corporate Governance Guidelines and applicable NASDAQ and SEC rules and regulations. Our Compensation Committee, Audit and Nominating Committees each have a written charter, which may be obtained on our website at [www.ppbi.com](http://www.ppbi.com) under the Investor Relations section. Company stockholders may also obtain written copies of the charters at no cost by writing to us at 17901 Von Karman, Suite 1200, Irvine, California 92614, Attention: Investor Relations Department, or by calling (949) 864-8000.

The Chair of each committee is responsible for establishing committee agendas. The agenda, meeting materials and the minutes of each committee meeting are furnished in advance to all of our directors, and each committee chair reports on his or her committee's activities to the full Board.

#### Compensation of Non-Employee Directors

The Pacific Premier board of directors, acting upon a recommendation from the Compensation Committee, annually determines the non-employee directors' compensation for serving on the Pacific Premier board of directors and its committees. In establishing director compensation, the Pacific Premier board of directors and the Compensation Committee are guided by the following goals:

- Compensation should consist of a combination of cash and equity awards that are designed to fairly pay the directors for work required for a company of our size and scope;
  - Compensation should align the directors' interests with the long-term interests of stockholders; and
  - Compensation should assist with attracting and retaining qualified directors.

The Compensation Committee and the Pacific Premier board of directors most recently completed this process in November 2012, and determined that the Pacific Premier director compensation for 2013 will change from 2012 as

detailed below. Pacific Premier does not pay director compensation to directors who are also employees. Below are the elements of compensation paid to nonemployee directors for their service on the Pacific Premier board of directors.

Cash Compensation. Company non-employee directors will receive the following cash payments in 2013 for their service on the Pacific Premier board of directors and board committees:

- An annual cash retainer of \$33,000, paid quarterly, for service on the Pacific Premier board;
- An annual cash retainer of \$40,000, paid quarterly, to the Chairman of the Pacific Premier board of directors;
- An annual cash retainer of \$6,000, paid quarterly, to the Chairman of the audit committee; and
- An annual cash retainer of \$2,000, paid quarterly, to the members of the audit committee.

During 2012, Pacific Premier did not provide perquisites to any director in an amount that is reportable under applicable Commission rules and regulations. All non-employee directors are entitled to reimbursement for travel expense incurred in attending Pacific Premier board of directors and board committee meetings.

Stock Compensation. Each non-employee director is eligible for a grant of either options to purchase Pacific Premier common stock or shares of restricted stock issued from the Pacific Premier 2012 Long-Term Incentive Plan or 2004 Long-Term Incentive Plan, as recommended by the Compensation Committee. The options and restricted stock that Pacific Premier awards to its directors vest in equal thirds over three years on each anniversary of the date of grant, subject to earlier vesting on termination of service in certain circumstances. All awards are made based on the closing market price on the date of grant.

In June 2012, stock options were awarded to Pacific Premier's named executive officers and directors. The Pacific Premier directors awards at June 5, 2012 were:

Name	# of Options	Strike Price
Kenneth A. Boudreau	2,500	\$7.87
John D. Goddard	2,500	\$7.87
Joseph L. Garrett	2,500	\$7.87
Jeff C. Jones	2,500	\$7.87
Michael L. McKennon	2,500	\$7.87
Ronald G. Skipper*	2,500	\$7.87

Stock Ownership Guidelines for Directors. The Pacific Premier board of directors adopted director stock ownership guidelines in March 2012, which require that its directors should own shares of Pacific Premier common stock having a value of at least equal to five times the director's annual retainer. Directors have (i) five years from the date the guideline was adopted, or March 2017, or (ii) for new directors, five years after joining the Pacific Premier board of directors to meet the guidelines. As of December 31, 2012, all directors met the guidelines.

Long-Term Care Insurance Plan. As more fully described under the heading "Long-Term Care Insurance" of "Executive Compensation" below, the Bank implemented in September 2006 a Long-Term Care Insurance Plan for the directors of the Bank and for Messrs. Gardner and Wilcox. The non-employee directors may elect not to participate in the

insurance plan. For those who opt out, the amount of the insurance premium, up to \$4,000 annually, will be recorded each month to their deferred compensation account with interest. See “Deferred Compensation Plan” below. The plan premium expense for 2012 was \$14,378.

Aggregate Director Compensation in 2012. In accordance with applicable Commission rules and regulations, the following table reports all compensation Pacific Premier paid during 2012 to its non-employee directors.

## 2012 DIRECTOR COMPENSATION

Name (4)	Fees Earned or Paid in Cash (\$)	Stock Awards (\$)	Option Awards (\$)(2)	Non-Equity Incentive Plan Compensation (\$)	Change in Nonqualified Deferred Compensation Earnings (\$)(3)	All Other Compensation (\$)	Total (\$)
Kenneth A. Boudreau (1)	30,000	-	6,753	-	5,025	-	41,778
Joseph L. Garrett	25,000	-	6,753	-	-	-	31,753
John D. Goddard	30,000	-	6,753	-	1,132	-	37,885
David L. Hardin *	5,000	-	-	-	-	-	5,000
Jeff C. Jones	33,500	-	6,753	-	1,132	-	41,385
Michael L. McKennon (1)	32,000	-	6,753	-	5,505	-	44,258
Ronald G. Skipper **	21,000	-	6,753	-	-	-	27,753
Total	176,500	-	40,518	-	12,794	-	229,812

\* Mr. Hardin resigned from the Boards of Directors of the Company and the Bank effective March 8, 2012.

\*\* Mr. Skipper retired from the Boards of Directors of the Company and the Bank effective July 26, 2012. None of the options granted in 2012 to Mr. Skipper were vested at the time of his resignation and were therefore forfeit.

- 
- (1) Mr. McKennon started deferring a portion of his Bank Board fees in September 2006. Mr. Boudreau started deferring a portion of his Bank Board fees in January 2008. The deferment program allows a director to defer his or her normal monthly Board fees into an account that earns the rate of prime plus one percent. At December 31, 2012, Mr. McKennon had deferred \$128,000 of fees and had earned \$7,025 on that deferment and Mr. Boudreau had deferred \$120,000 of fees and had earned \$5,702 on that deferment.
- (2) The value of options granted in 2012 was determined based upon the aggregate grant date fair value as computed pursuant to FASB ASC Topic 718. “Refer to Note 13 to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2012 for a discussion of the assumptions underlying the option award valuations.
- (3) Represents the above market earnings in fiscal year 2012. Above market earnings represent earnings greater than 120% of the 10-year Treasury Note during 2012.
- (4) As of December 31, 2012, each of the directors held options to purchase the Company’s common stock as follows: Mr. Boudreau – 18,500; Mr. Garrett – 2,500; Mr. Goddard – 29,500; Mr. Jones – 18,500; and Mr. McKennon

– 26,500.

### Deferred Compensation Plan

The Bank created a Directors' Deferred Compensation Plan in September 2006 which allows non-employee directors to defer board of directors' fees and provides for additional contributions from any opt-out portion of the Long-Term Care Insurance Plan. See "Long-Term Care Insurance Plan" under "Executive Compensation" below. The deferred compensation is credited with interest by the Bank at prime plus one percent and the accrued liability is payable upon retirement or resignation. The Directors' Deferred Compensation Plan is unfunded. Pacific Premier is under no obligation to make matching contributions to the Directors' Deferred Compensation Plan. As of December 31, 2012, the unfunded liability for the plan was \$268,727 and the interest expense for 2012 was \$10,104. The table below shows the totals for the Deferred Compensation Plan contributions and earnings for the year ended December 31, 2012.

#### 2012 NONQUALIFIED DIRECTOR DEFERRED COMPENSATION

Name	Aggregate Balance at Fiscal Year-End Prior to Last Fiscal Year-End (\$)	Director Contributions in Last Fiscal Year (\$)	Long-Term Care Insurance Plan Opt Out Contributions in Last Fiscal Year (\$)	Aggregate Earnings in Last Fiscal Year (\$)	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last Fiscal Year-End (\$)
Kenneth A. Boudreau	104,678	24,000	-	5,025	-	133,703
Joseph L. Garrett	-	-	-	-	-	-
John D. Goddard	24,249	-	4,000	1,132	-	29,381
David L. Hardin *	-	-	-	-	-	-
Jeff C. Jones	24,249	-	4,000	1,132	-	29,381
Michael L. McKennon	115,043	24,000	1,498	5,505	-	146,046
Ronald G. Skipper **	-	-	-	-	-	-
Total	268,219	48,000	9,498	12,794	-	338,511

\* Mr. Hardin resigned from the Boards of Directors of the Company and the Bank effective March 8, 2012.

\*\* Mr. Skipper retired from the Boards of Directors of the Company and the Bank effective July 26, 2012.

### Section 16(a) Beneficial Ownership Reporting Compliance

Pursuant to Section 16(a) of the Securities Exchange Act of 1934, as amended, and the related rules and regulations, our directors and executive officers and any beneficial owners of more than 10% of any registered class of our equity securities, are required to file reports of their ownership, and any changes in that ownership, with the SEC. Based solely on our review of copies of these reports and on written representations from such reporting persons, we believe that during 2012, all such persons filed all ownership reports and reported all transactions on a timely basis.

We maintain a code of ethics applicable to our Board of Directors, principal executive officer, and principal financial officer, as well as all of our other employees. Our code of ethics can be found on our internet website located at [www.ppbi.com](http://www.ppbi.com).

## ITEM 11. EXECUTIVE COMPENSATION

### Compensation Discussion and Analysis (“CD&A”)

The following discussion and analysis of compensation arrangements of our Named Executive Officers for 2012, which we refer to as the CD&A, should be read together with the compensation tables and related disclosures set forth below. This discussion contains forward-looking statements that are based on our current plans, considerations, expectations and determinations regarding future compensation programs. The Compensation Committee may adopt from time to time additional compensation arrangements or modify current compensation arrangements with our Named Executive Officers based upon its evaluation of the need for such modifications to achieve the objectives of our compensation program discussed below.

Compensation Philosophy and Objectives, and Process for Making Compensation Decisions. This CD&A provides an overview and analysis of our compensation program and policies, the material decisions we have made under those programs and policies with respect to our Named Executive Officers, and the material factors we considered in making those decisions. We discuss within this CD&A the various elements included in executive compensation and how we determined those elements. We also discuss the roles of the Compensation Committee and our CEO in this process.

We believe that the most effective executive compensation program is one that enables us to attract, retain and motivate our Named Executive Officers to achieve the Company’s long-term and strategic goals and enhance long-term stockholder value. We intend for our compensation program to align executives’ interests with those of the stockholders by rewarding performance for implementing the Company’s various strategies, with the ultimate goal of improving long-term stockholder value. We evaluate both performance and compensation to ensure that we maintain our ability to attract and retain employees in key positions, and to ensure that compensation provided to key employees keeps these employees focused on franchise value creation.

Periodically we review executive compensation among our peers, generally covering the twenty-fifth, fiftieth and seventy-fifth percentile figures. We do not target a specific level of compensation percentile, as we factor in each executive's roles, responsibilities, performance and experience, as well as corporate performance and other factors necessary to attract, motivate, retain and reward such individuals.

The mix of pay elements allows our Compensation Committee to use both cash (base pay and discretionary annual cash incentives) and equity (stock options) to encourage and motivate executives to achieve both the short-term and long-term business objectives of the Company. The Compensation Committee reviews the Company and individual performance each year using a broad range of performance metrics in order to arrive at a level of discretionary annual cash incentives for each officer which reflect performance for that year, which the Committee believes allows for substantial flexibility and a comprehensive approach to compensation management. The Committee also determines whether equity awards should be awarded in any given year when considering outstanding awards, the availability of awards, Company performance, individual performance, the overall risk profile of the compensation arrangements, and the alignment of executive officer pay with long-term stockholder returns. A substantial portion of potential Named Executive Officer compensation is performance-based and in the form of short and long-term incentives.

Our Compensation Committee believes that this approach provides the flexibility necessary to reward executives based on potentially very different economic environments while pursuing our business and strategic objectives.

Our Named Executive Officers for 2013 consist of Steven R. Gardner, our CEO, Kent J. Smith, our CFO, Eddie Wilcox, our COO, and Mike Karr, our CCO. We refer to Messrs. Gardner, Smith, Wilcox, and Karr in Annual Report as our Named Executive Officers.



Roles of the Compensation Committee and Compensation Consultants. The Compensation Committee reviews and makes decisions with respect to salaries, cash incentives, equity incentives and employee benefits for our Named Executive Officers. The Compensation Committee has the authority to engage consultants as necessary and to request other information as needed to fairly measure, monitor and control the overall compensation of the Named Executive Officers. During 2012, the Compensation Committee engaged Pearl Meyer & Partners (“PM&P”), consulting firm specializing in compensation program design and evaluation for the financial services industry, to assist in establishing targeted aggregate levels and components of executive compensation. PM&P performed studies of compensation for executive officers at comparable peer group publicly-traded financial institutions to assist the Compensation Committee in evaluating and determining appropriate market-level compensation.

The 2012 data was developed by PM&P from public filings by selected Peer Banks, which the Compensation Committee considers appropriate comparators for the purposes of developing executive compensation benchmarks. Peer Banks were selected based on size (total assets), location (California), loan portfolio and commercial banking focus. The results of the PM&P studies provided the Compensation Committee with context for determining the total compensation for our Named Executive Officers for 2012 and 2013.

The following banking institutions comprised the peer group for the PM&P study:

-Bank of Marin Bancorp	-Bofl Holding, Inc.
-Bridge Capital Holdings	-California United Bank
- Central Valley Community Bancorp	-Farmers & Merchants Bancorp
-First California Financial Group, Inc.	-First Northern Community Bancorp
-First PacTrust Bancorp	-FNB Bancorp
-Heritage Commerce Corp	-Kaiser Federal Financial Group, Inc.
-Pacific Mercantile Bancorp	-Preferred Bank
-Provident Financial Holdings, Inc.	-Sierra Bancorp
-TriCo Bancshares	

The Compensation Committee independently evaluated the various components and levels of compensation for CEOs and CFOs within the peer group focusing on base salary, annual incentive (bonus) and equity compensation as well as

benefits and retirement plans. Based on the Committee's independent evaluation, findings included in PM&P's analysis, and the recommendations of the CEO (in the case of the CFO, CBO and CCO), the Compensation Committee established compensation levels for our Named Executive Officers. These established levels included parameters of base salaries, annual cash incentives, equity incentive awards, retirement plans and other benefits, and other executive benefits (including perquisites) that were appropriate for the Named Executive Officers and in alignment with our compensation philosophy.

**Role of Executive Officers in Compensation Decisions.** The Compensation Committee makes the compensation decisions for the Named Executive Officers as set forth in the Summary Compensation Table below. The CEO reviews the performance of the CFO, COO, CBO, and CCO annually and makes recommendations on salary adjustments and annual award amounts, which are presented to the Compensation Committee. The Compensation Committee then exercises its discretion and modifies any recommendations, adjustments, or awards to the CFO, COO, CBO, and CCO, to align any such adjustment or award with the overall compensation philosophies of the Company.

**Key Features of our Executive Compensation Plans.** The Compensation Committee believes that our executive compensation program includes key features that align the interests of the Named Executive Officers and our long-term strategic direction with stockholders and does not include features that could misalign their interests.

- Named Executive Officer pay is aligned with performance:
- Compensation is balanced
- o Officer pay reflects performance achieved in financial results (through the discretionary annual cash bonus plan and equity awards)
- o The compensation program provides a mix of fixed compensation and short- and long-term variable compensation to mitigate excessive risk taking behavior
- Compensation is targeted to the market:
- Limited benefits and perquisites are provided
- o Total compensation opportunities are similar to those of our peer companies, which are similar in size
- No tax gross-ups are provided
- A significant portion of pay is tied to incentives:
- No option repricing without stockholder approval is allowed
- No hedging of Company stock is allowed
- o The Company provides both annual cash incentive opportunities as well as equity awards to motivate performance
- No pledging of Company stock is allowed
- Committee has flexibility on compensation decisions:
- Stock Ownership Guidelines encourage ownership
- o The Compensation Committee retains flexibility in the discretionary annual cash
- o The CEO must own the amount of shares of common stock at least equal to three times his salary and directors must own the amount of

incentive and determination of equity awards to shares of common stock at least equal to five times their retainers reflect Company and individual performance

- Annual incentives are capped:

- o Named Executive Officers are limited in the amount of annual cash incentive they can receive in accordance with their employee contract

Elements of Compensation. For fiscal year ended December 31, 2012, the principal elements of compensation for the Named Executive Officers were:

- Base salary;
- Annual discretionary cash incentive awards;
  - Long-term equity incentive awards,
  - Retirement plans and other benefits; and
- Other executive benefits, such as perquisites and severance benefits.

Base Salary. The Company provides the Named Executive Officers and all other employees with base salary to compensate them for services rendered during the fiscal year. Base salary ranges for the Named Executive Officers are determined by using market assessments and internal evaluations for each executive based on his position, experience, anticipated contributions and responsibilities.

As part of its review of base salaries for the Named Executive Officers, the Compensation Committee considers:

- market data provided by public proxy information which may be confirmed or reviewed by independent sources;
- scope of the roles, duties and responsibilities of the executive and the impact these duties have on both the short and long term performance of the Company; and
  - individual performance of the executive and Company performance.

Except as determined by the terms of the employment agreements with our Named Executive Officers, salary levels are typically reviewed annually as part of the Company's performance review process as well as upon a promotion or other change in job responsibility.

The following table reflects base salaries increases approved by the Compensation Committee during 2012:

Name	Title	2012	2013	% Change
Steven R. Gardner	President and Chief Executive Officer	\$ 415,000	\$ 445,000	7.00 %
Kent J. Smith	Executive Vice President and Chief	\$ 205,000	\$ 225,000	10.00 %

	Financial Officer				
	Executive Vice President and Chief Operating Officer*	Eddie Wilcox	\$ 235,000	\$ 245,000	5.00 %
	Executive Vice President and Chief Credit Officer	Mike Karr	\$ 195,000	\$ 208,000	7.00 %

---

\*Mr. Wilcox served as Chief Banking Officer prior to his promotion to Chief Operating Officer in March 2013.

Incentive Compensation. Pacific Premier's incentive compensation is designed to provide cash (short-term) and equity-based (long-term) incentive compensation to:

- promote high performance on a risk adjusted basis and achievement of the our strategic plans by our Named Executive Officers and key employees;
  - encourage the growth of stockholder value; and
- allow key employees to participate as an equity stockholder in the long-term growth and profitability of Pacific Premier.

Annual Incentive Cash Awards. The Compensation Committee oversees establishment of annual discretionary incentive cash awards that are designed to motivate short-term performance and retain talent. In 2012, the Compensation Committee focused on both Pacific Premier's performance compared to select peer banks performance, as well as the Named Executive Officers' performance in light of the key areas of implementation of the strategic plan such as new business account acquisition, new relationship account growth, core deposit growth, loan portfolio diversification, loan quality, as well as the overall risk mitigation and management practices.

The Compensation Committee analyzed the Bank's financial performance compared to Pacific Premier's 2012 budget and financial forecast and the peer banks and referenced the increasingly challenging environment for financial institutions.

When determining the Named Executive Officers' discretionary cash awards, the Compensation Committee also took into consideration all components of compensation including the Named Executive Officer's use of a Company owned vehicle or vehicle allowance, the payment of his life insurance premium, health benefits, Salary Continuation Plan, if applicable, and total cash compensation.

Based on its analysis, the Compensation Committee approved the following discretionary incentive cash awards for the Named Executive Officers for 2012, which were paid in January 2013, in the amount of \$186,750 for the chief executive officer, \$48,750 for the chief financial officer, \$75,000 for the chief banking officer, and \$48,750 for chief credit officer. These amounts, as a percentage of salary, were below the median of targeted incentives for the peer companies which did not participate in TARP. Over the past several years, discretionary incentive cash awards (as a percentage of salary) have varied between 10-25% of salary for the executive vice president and senior vice president positions, and between 15%-45% for the chief executive officer. In the case of all of the Named Executive Officers, the discretionary incentive cash awards cannot exceed 100% of their base salary per their employment agreements effective in 2011.

Long-Term Equity Incentive Awards. In 2012, the Pacific Premier stockholders approved the 2012 Long-Term Incentive Plan, under which Pacific Premier is permitted to grant stock options, restricted stock, and stock appreciation rights. Eligible participants include all officers, employees, directors, consultants and independent contractors of Pacific Premier and our subsidiaries, as determined by the Compensation Committee. Subject to adjustment as provided in the 2012 Long-Term Incentive Plan, the number of shares of common stock that may be issued or transferred shall not in the aggregate exceed 620,000. The options and restricted stock that Pacific Premier awards to the Named Executive Officers vest in equal thirds over three years on each anniversary of the date of grant, subject to earlier vesting on termination of service in certain circumstances. All awards are made based on the closing market price of Pacific Premier common stock on the date of grant.

We also maintain the 2004 Long-Term Incentive Plan, under which we are permitted to grant incentive stock options, restricted stock grants and stock appreciation rights. As of December 31, 2012, 28,605 shares of Pacific Premier common stock remain available for issuance under the 2004 Long-Term Incentive Plan.

The Compensation Committee believes it is important that the Named Executive Officers' and employees' interests are aligned with stockholders and to provide long term incentive to achieve Pacific Premier's goals and attract and retain talented executive officers. The 2012 Long-Term Incentive Plan is intended to promote the long-term interests of Pacific Premier and its stockholders by providing a broad based group of employees, officers, directors, consultants and independent contractors with equity-based incentives and rewards to encourage them to enter into and continue in the employ of Pacific Premier. The equity-based incentives and rewards provided under the 2012 Long-Term Incentive Plan also give recipients a proprietary interest in the long-term success of Pacific Premier, thereby aligning their interests with those of Pacific Premier stockholders.

During 2012, there were no awards of restricted stock to the Named Executive Officers. In June 2012, stock options were awarded to Named Executive Officers and directors. The Named Executive Officer awards on June 5, 2012 were:

Name	Title	# of Options	Strike Price
Steven R. Gardner	President and Chief Executive Officer	100,000	\$ 7.87
Kent J. Smith	Executive Vice President and Chief Financial Officer	25,000	\$ 7.87
Eddie Wilcox	Executive Vice President and Chief Banking Officer*	25,000	\$ 7.87
Mike Karr	Executive Vice President and Chief	25,000	\$ 7.87

Credit  
Officer

---

\*Mr. Wilcox served as Chief Banking Officer prior to his promotion to Chief Operating Officer in March 2013.

Retirement Plans and Other Benefits. The Bank provides one tax-qualified, broad-based Employee Savings Plan (the “401(k) Plan”), to all employees and management of the Bank. Under the 401(k) Plan, employees may contribute from 1% to 50% of their compensation. In 2012, the Bank matched 100% of contributions for the first three percent contributed and 50% on the next two percent contributed. The amounts of contributions made to the 401(k) Plan by the Bank were \$259,600 for the year ended December 31, 2012, for all employees of the Bank and \$45,732 to executives named in the Summary Compensation Table. See “All Other Compensation” below.

In addition, the Bank implemented in 2006 a non-qualified supplemental retirement plan or the Salary Continuation Plan for the CEO and other then current executive officers. The Salary Continuation Plan is an unfunded plan and the Company is under no obligation to fund the Salary Continuation Plan. See “Salary Continuation Plan” under “Nonqualified Deferred Compensation” below.

Also in September 2006, the Bank implemented a Long-Term Care Insurance Plan for the Named Executive Officers at the time. The 2012 expense for this plan for the CEO and CBO was \$3,969. See “Long-Term Care Insurance Plan” under “Nonqualified Deferred Compensation” below.

Additionally, the Company provides Mr. Gardner, per his employee agreement, a life insurance policy in the amount of \$1.5 million and a short-term disability policy. See “All Other Compensation” below.

Perquisites and Other Personal Benefits. The Company provides perquisites and other personal benefits that the Company and the Compensation Committee believe are reasonable and consistent with the Company’s overall compensation objectives of attracting and retaining superior employees for key positions. The Compensation Committee annually reviews the levels of perquisites and other personal benefits provided to the CEO, CFO, COO, CBO and CCO.

Perquisites provided for the CEO, CFO, COO, CBO and CCO may include, but are not limited to, the use of Company automobiles, auto allowance, travel and transportation accommodations, entertainment expenses, and participation in the plans and programs described above.

Attributed costs of the perquisites received by the above individuals for the fiscal year 2012 are included in the “All Other Compensation” column and related footnotes of the “Summary Compensation Table” below.

Employment Agreements. Given the state of our industry and the Named Executive Officer’s leadership positions with Pacific Premier or the Bank, Pacific Premier previously entered into employment agreements with the Named Executive Officers in 2011. We believe employment agreements serve a number of functions, including (1) retention of our Named Executive Officers; (2) mitigation of any uncertainty about future employment and continuity of management in the event of a change in control; and (3) protection of Pacific Premier and customers through confidentiality and non-solicitation covenants. Subsequent to the fiscal year-end, Pacific Premier amended employment agreements with the Named Executive Officers. The amended employment agreements entered into by the Bank and Pacific Premier with the Named Executive Officers generally have the same terms as the prior agreement. A summary of the employment agreement terms include the following:

Gardner Employment Agreement. Mr. Steven Gardner, Pacific Premier and the Bank entered into an Employment Agreement dated January 1, 2011 (“Gardner Agreement”) that provides for the employment of Mr. Gardner as the

President and Chief Executive Officer of Pacific Premier and the Bank. The Gardner Agreement has a term of three (3) years and, on each annual anniversary date, the term automatically is extended for an additional one-year period by Pacific Premier's and the Bank's boards of directors, unless Mr. Gardner, on the one hand, or Pacific Premier or the Bank, on the other hand, gives written notice to the other party of its election not to extend the term of the Gardner Agreement, with such notice to be given not less than ninety (90) days prior to any such anniversary date. If such notice is given by either party, then the Gardner Agreement will terminate at the conclusion of its remaining term.

Pursuant to the Gardner Agreement, Mr. Gardner's minimum base salary is \$415,000 per year, which may be increased from time to time in such amounts as may be determined by Pacific Premier's and the Bank's boards of directors. In addition, Mr. Gardner is eligible for a discretionary performance bonus not to exceed 100% of his base salary, based on his individual performance and the overall performance of Pacific Premier and the Bank, with eligibility and the amount of any such bonus to be at the discretion of Compensation Committee of each of Pacific Premier's and the Bank's boards of directors. In addition, Mr. Gardner receives the use of an automobile paid for by Pacific Premier and the Bank. Mr. Gardner also is entitled to participate in any pension, retirement or other benefit plan or program given to employees and executives of Pacific Premier and the Bank, to the extent commensurate with Mr. Gardner's current duties and responsibilities as fixed by the boards of directors of Pacific Premier and the Bank.

Pursuant to the Gardner Agreement, Pacific Premier and the Bank have the right, at any time upon prior notice of termination, to terminate Mr. Gardner's employment for any reason, including, without limitation, termination for "Cause" or "Disability" (each as defined in the Gardner Agreement), and Mr. Gardner has the right, upon prior notice of termination, to terminate his employment with Pacific Premier and the Bank for any reason.

In the event that Mr. Gardner's employment is (a) terminated by Pacific Premier and the Bank for other than Cause, Disability, or Mr. Gardner's death and such termination occurs within two (2) years following a "Change in Control" (as defined in the Gardner Agreement) or (b) by Mr. Gardner due to a material breach of the Gardner Agreement by Pacific Premier and the Bank, or for "Good Reason" (as defined in the Gardner Agreement), then Mr. Gardner will be entitled to receive a lump sum cash severance amount equal to Mr. Gardner's base salary plus his incentive bonus for the previous year as in effect immediately prior to the date of termination, multiplied by three (3) years, less taxes and other required withholding. In the event that Mr. Gardner's employment is (a) terminated by Pacific Premier and the Bank for other than Cause, Disability, or Mr. Gardner's death and such termination does not occur in conjunction with a Change in Control or two (2) years after a Change in Control, then Mr. Gardner will be entitled to receive a lump sum cash severance amount equal to Mr. Gardner's base salary as in effect immediately prior to the date of termination multiplied by two (2) years, plus his incentive bonus for the previous year, less taxes and other required withholding. In each case, Mr. Gardner also will be entitled to receive for a period ending at the earlier of (i) the third anniversary of the date of termination or (ii) the date of his full-time employment by another employer, at no cost to him, the continued participation in all group insurance, life insurance, health and accident, disability and other employee benefit plans, programs and arrangements in which he was entitled to participate immediately prior to the date of termination, other than any stock option or other stock compensation plans or bonus plans of Pacific Premier and the Bank; provided, however, if his participation in any such plan, program or arrangement is barred, Pacific Premier and the Bank will arrange to provide him with benefits substantially similar to those he was entitled to receive under such plans, programs and arrangements.

If the payments and benefits to Mr. Gardner upon termination would constitute a "parachute payment" under Section 280G of the Internal Revenue Code of 1986, as amended (the "Code"), the payments and benefits payable by Pacific Premier and the Bank under the Gardner Agreement will be reduced, in the manner determined by Mr. Gardner, by the amount, if any, which is the minimum necessary to result in no portion of the payments and benefits payable by Pacific Premier and the Bank to Mr. Gardner being non-deductible to Pacific Premier and the Bank pursuant to Section 280G of the Code and subject to the excise tax imposed under Section 4999 of the Code.

In the event that Mr. Gardner's employment is terminated by Pacific Premier and the Bank for Cause, or Mr. Gardner terminates his employment other than for Disability or Good Reason, Mr. Gardner will have no right to compensation

or other benefits for any period after the applicable date of termination other than for base salary accrued through the date of termination. In the event that Mr. Gardner's employment is terminated as a result of Disability or death during the term of the Gardner Agreement, Mr. Gardner, or his estate in the event of his death, will receive the lesser of (i) his existing base salary as in effect as of the date of termination or death, multiplied by one year or (ii) his base salary for the duration of the term of employment.

Mr. Gardner has agreed that during the term of his employment and after termination of his employment that he will not disclose to any other person or entity, other than in the regular course of business of Pacific Premier and the Bank, any "Confidential and Proprietary Information" (as defined in the Gardner Agreement), other than pursuant to applicable law, regulation or subpoena or with the prior written consent of Pacific Premier and the Bank. Mr. Gardner has agreed that during the term of the Gardner Agreement and for two (2) years after the date of termination, he will not solicit for hire or encourage another person to solicit for hire a "Covered Employee" (as defined in the Gardner Agreement).

The Gardner Agreement supersedes and replaces the Employment Agreement between Mr. Gardner, Pacific Premier and the Bank dated December 19, 2007, which was terminated in connection with entering into the Gardner Agreement.

The Gardner Agreement will not impact the benefits that Mr. Gardner is entitled to receive pursuant to the Salary Continuation Agreement between Mr. Gardner and the Bank dated April 1, 2006.

**Wilcox Employment Agreement.** Mr. Edward Wilcox, Pacific Premier and the Bank entered into an Employment Agreement dated January 1, 2011 ("Wilcox Agreement") that provides for the employment of Mr. Wilcox as the Executive Vice President and Chief Banking Officer of Pacific Premier and the Bank. Mr. Wilcox was promoted to Chief Operating Officer in March 2013. The Wilcox Agreement has a term of three (3) years, and, on each annual anniversary date, the term automatically is extended for an additional one-year period by Pacific Premier's and the Bank's boards of directors, unless Mr. Wilcox, on the one hand, or Pacific Premier or the Bank, on the other hand, gives written notice to the other party of its election not to extend the term of the Wilcox Agreement, with such notice to be given not less than ninety (90) days prior to any such anniversary date. If such notice is given by either party, then the Wilcox Agreement will terminate at the conclusion of its remaining term.

Pursuant to the Wilcox Agreement, Mr. Wilcox's minimum base salary is \$235,000 per year, which may be increased from time to time in such amounts as may be determined by Pacific Premier's and the Bank's boards of directors. In addition, Mr. Wilcox is eligible for a discretionary performance bonus not to exceed 100% of his base salary, based on his individual performance and the overall performance of Pacific Premier and the Bank, with eligibility and the amount of any such bonus to be at the discretion of the Compensation Committee of each of Pacific Premier's and Bank's boards of directors. Mr. Wilcox is also entitled to participate in any pension, retirement or other benefit plan or program given to employees and executives of Pacific Premier and the Bank, to the extent commensurate with Mr. Wilcox's then duties and responsibilities as fixed by the boards of directors of Pacific Premier and the Bank.

Pursuant to the Wilcox Agreement, Pacific Premier and the Bank have the right, at any time upon prior notice of termination, to terminate Mr. Wilcox's employment for any reason, including, without limitation, termination for "Cause" or "Disability" (each as defined in the Wilcox Agreement), and Mr. Wilcox has the right, upon prior notice of termination, to terminate his employment with Pacific Premier and the Bank for any reason.

In the event that Mr. Wilcox's employment is (a) terminated by Pacific Premier and the Bank for other than Cause, Disability, or Mr. Wilcox's death and such termination occurs within two (2) years following a "Change in Control" (as defined in the Wilcox Agreement) or (b) by Mr. Wilcox due to a material breach of the Wilcox Agreement by Pacific Premier and the Bank, or for "Good Reason" (as defined in the Wilcox Agreement), then Mr. Wilcox will be entitled to receive a lump sum cash severance amount equal to his base salary plus his incentive bonus for the previous year as in



effect immediately prior to the date of termination, less taxes and other required withholding. In the event that Mr. Wilcox's employment is (a) terminated by Pacific Premier and the Bank for other than Cause, Disability, or Mr. Wilcox's death and such termination does not occur in conjunction with a Change in Control or two (2) years after a Change in Control, then Mr. Wilcox will be entitled to receive a lump sum cash severance amount equal to his base salary as in effect immediately prior to the date of termination, plus his incentive bonus for the previous year, less taxes and other required withholding. In each case, Mr. Wilcox also will be entitled to receive for a period ending at the earlier of (i) the third anniversary of the date of termination or (ii) the date of his full-time employment by another employer, at no cost to him, the continued participation in all group insurance, life insurance, health and accident, disability and other employee benefit plans, programs and arrangements in which he was entitled to participate immediately prior to the date of termination, other than any stock option or other stock compensation plans or bonus plans of Pacific Premier and the Bank; provided, however, if his participation in any such plan, program or arrangement is barred, Pacific Premier and the Bank will arrange to provide him with benefits substantially similar to those he was entitled to receive under such plans, programs and arrangements.

If the payments and benefits to Mr. Wilcox upon termination would constitute a "parachute payment" under Section 280G of the Code, the payments and benefits payable by Pacific Premier and the Bank under the Wilcox Agreement will be reduced, in the manner determined by Mr. Wilcox, by the amount, if any, which is the minimum necessary to result in no portion of the payments and benefits payable by Pacific Premier and the Bank to Mr. Wilcox being non-deductible to Pacific Premier and the Bank pursuant to Section 280G of the Code and subject to the excise tax imposed under Section 4999 of the Code.

In the event that Mr. Wilcox's employment is terminated by Pacific Premier and the Bank for Cause, or Mr. Wilcox terminates his employment other than for Disability or Good Reason, Mr. Wilcox will have no right to compensation or other benefits for any period after the applicable date of termination or death other than for base salary accrued through the date of termination or death. In the event that Mr. Wilcox's employment is terminated as a result of Disability or Mr. Wilcox's death during the term of the Wilcox Agreement, Mr. Wilcox, or his estate in the event of his death, will receive the lesser of (i) his existing base salary as in effect as of the date of termination or death, multiplied by one year or (ii) his base salary for the duration of the term of employment.

Mr. Wilcox has agreed that during the term of his employment and after termination of his employment, he will not disclose to any other person or entity, other than in the regular course of business of Pacific Premier and the Bank, any "Confidential and Proprietary Information" (as defined in the Wilcox Agreement), other than pursuant to applicable law, regulation or subpoena or with the prior written consent of Pacific Premier and the Bank. Pursuant to the terms of the Wilcox Agreement, Mr. Wilcox agreed that during the term of the Wilcox Agreement and for one (1) year after the date of termination he will not solicit for hire or encourage another person to solicit for hire a "Covered Employee" (as defined in the Wilcox Agreement).

The Wilcox Agreement supersedes and replaces the Employment Agreement between the Bank and Mr. Wilcox dated December 19, 2007, which was terminated in connection with entering into the Wilcox Agreement.

**Smith Employment Agreement.** Mr. Kent Smith, Pacific Premier and the Bank entered into an Employment Agreement dated January 1, 2011 ("Smith Agreement") that provides for the employment of Mr. Smith as the Executive Vice President and Chief Financial Officer of Pacific Premier and the Bank. The Smith Agreement has a term of three (3) years, and, on each annual anniversary date, the term automatically is extended for an additional one-year period by Pacific Premier's and the Bank's boards of directors, unless Mr. Smith, on the one hand, or Pacific Premier or the Bank, on the other hand, gives written notice to the other party of its election not to extend the term of the Smith Agreement, with such notice to be given not less than ninety (90) days prior to any such anniversary date. If such notice is given by either party, then the Smith Agreement will terminate at the conclusion of its remaining term.

Pursuant to the Smith Agreement, Mr. Smith's minimum base salary is \$205,000 per year, which may be increased from time to time in such amounts as may be determined by Pacific Premier's and the Bank's boards of directors. In addition, Mr. Smith is eligible for a discretionary performance bonus not to exceed 100% of his base salary, based on his individual performance and the overall performance of Pacific Premier and the Bank, with eligibility and the amount of any such bonus to be at the discretion of the Compensation Committee of each of Pacific Premier's and Bank's boards of directors. Mr. Smith is also entitled to participate in any pension, retirement or other benefit plan or program given to employees and executives of Pacific Premier and the Bank, to the extent commensurate with Mr. Smith's then duties and responsibilities as fixed by the boards of directors of Pacific Premier and the Bank.

Pursuant to the Smith Agreement, Pacific Premier and the Bank have the right, at any time upon prior notice of termination, to terminate Mr. Smith's employment for any reason, including, without limitation, termination for "Cause" or "Disability" (each as defined in the Smith Agreement), and Mr. Smith has the right, upon prior notice of termination, to terminate his employment with the Bank for any reason.

In the event that Mr. Smith's employment is (a) terminated by Pacific Premier and the Bank for other than Cause, Disability, or Mr. Smith's death and such termination occurs within two (2) years following a "Change in Control" (as defined in the Smith Agreement) or (b) by Mr. Smith due to a material breach of the Smith Agreement by Pacific Premier and the Bank, or for "Good Reason" (as defined in the Smith Agreement), then Mr. Smith will be entitled to receive a lump sum cash severance amount equal to his base salary plus his incentive bonus for the previous year as in effect immediately prior to the date of termination, less taxes and other required withholding. In the event that Mr. Smith's employment is (a) terminated by Pacific Premier and the Bank for other than Cause, Disability, or Mr. Smith's death and such termination does not occur in conjunction with a Change in Control or two (2) years after a Change in Control, then Mr. Smith will be entitled to receive a lump sum cash severance amount equal to his base salary as in effect immediately prior to the date of termination, plus his incentive bonus for the previous year, less taxes and other required withholding. In each case, Mr. Smith also will be entitled to receive for a period ending at the earlier of (i) the third anniversary of the date of termination or (ii) the date of his full-time employment by another employer, at no cost to him, the continued participation in all group insurance, life insurance, health and accident, disability and other employee benefit plans, programs and arrangements in which he was entitled to participate immediately prior to the date of termination, other than any stock option or other stock compensation plans or bonus plans of Pacific Premier and the Bank; provided, however, if his participation in any such plan, program or arrangement is barred, Pacific Premier and the Bank will arrange to provide him with benefits substantially similar to those he was entitled to receive under such plans, programs and arrangements.

If the payments and benefits to Mr. Smith upon termination would constitute a "parachute payment" under Section 280G of the Code, the payments and benefits payable by Pacific Premier and the Bank under the Smith Agreement will be reduced, in the manner determined by Mr. Smith, by the amount, if any, which is the minimum necessary to result in no portion of the payments and benefits payable by Pacific Premier and the Bank to Mr. Smith being non-deductible to Pacific Premier and the Bank pursuant to Section 280G of the Code and subject to the excise tax imposed under Section 4999 of the Code.

In the event that Mr. Smith's employment is terminated by Pacific Premier and the Bank for Cause, or Mr. Smith terminates his employment other than for Disability or Good Reason, Mr. Smith will have no right to compensation or other benefits for any period after the applicable date of termination or death other than for base salary accrued through the date of termination or death. In the event that Mr. Smith's employment is terminated as a result of Disability or Mr. Smith's death during the term of the Smith Agreement, Mr. Smith, or his estate in the event of his death, will receive the lesser of (i) his existing base salary as in effect as of the date of termination or death, multiplied by one year or (ii) his base salary for the duration of the term of employment.

Mr. Smith has agreed that during the term of his employment and after termination of his employment, he will not disclose to any other person or entity, other than in the regular course of business of Pacific Premier and the Bank, any "Confidential and Proprietary Information" (as defined in the Smith Agreement), other than pursuant to applicable law,

regulation or subpoena or with the prior written consent of Pacific Premier and the Bank. Pursuant to the terms of the Smith Agreement, Mr. Smith has agreed that during the term of the Smith Agreement and for one (1) year after the date of termination he will not solicit for hire or encourage another person to solicit for hire a “Covered Employee” (as defined in the Smith Agreement).

**Karr Employment Agreement.** Mr. Michael Karr, Pacific Premier and the Bank entered into an Employment Agreement dated January 1, 2011 (“Karr Agreement”) that provides for the employment of Mr. Karr as the Executive Vice President and Chief Credit Officer of Pacific Premier and the Bank. The Karr Agreement has a term of three (3) years, and, on each annual anniversary date, the term automatically is extended for an additional one-year period by Pacific Premier’s and the Bank’s boards of directors, unless Mr. Karr, on the one hand, or Pacific Premier or the Bank, on the other hand, gives written notice to the other party of its election not to extend the term of the Karr Agreement, with such notice to be given not less than ninety (90) days prior to any such anniversary date. If such notice is given by either party, then the Karr Agreement will terminate at the conclusion of its remaining term.

Pursuant to the Karr Agreement, Mr. Karr’s minimum base salary is \$195,000 per year, which may be increased from time to time in such amounts as may be determined by Pacific Premier’s and the Bank’s boards of directors. In addition, Mr. Karr is eligible for a discretionary performance bonus not to exceed 100% of his base salary, based on his individual performance and the overall performance of Pacific Premier and the Bank, with eligibility and the amount of any such bonus to be at the discretion of the Compensation Committee of each of Pacific Premier’s and Bank’s boards of directors. Mr. Karr is also entitled to participate in any pension, retirement or other benefit plan or program given to employees and executives of Pacific Premier and the Bank, to the extent commensurate with Mr. Karr’s then duties and responsibilities as fixed by the boards of directors of Pacific Premier and the Bank.

Pursuant to the Karr Agreement, Pacific Premier and the Bank have the right, at any time upon prior notice of termination, to terminate Mr. Karr’s employment for any reason, including, without limitation, termination for “Cause” or “Disability” (each as defined in the Karr Agreement), and Mr. Karr has the right, upon prior notice of termination, to terminate his employment with the Bank for any reason.

In the event that Mr. Karr’s employment is (a) terminated by Pacific Premier and the Bank for other than Cause, Disability, or Mr. Karr’s death and such termination occurs within two (2) years following a “Change in Control” (as defined in the Karr Agreement) or (b) by Mr. Karr due to a material breach of the Karr Agreement by Pacific Premier and the Bank, or for “Good Reason” (as defined in the Karr Agreement), then Mr. Karr will be entitled to receive a lump sum cash severance amount equal to his base salary plus his incentive bonus for the previous year as in effect immediately prior to the date of termination, less taxes and other required withholding. In the event that Mr. Karr’s employment is (a) terminated by Pacific Premier and the Bank for other than Cause, Disability, or Mr. Karr’s death and such termination does not occur in conjunction with a Change in Control or two (2) years after a Change in Control, then Mr. Karr will be entitled to receive a lump sum cash severance amount equal to his base salary as in effect immediately prior to the date of termination, plus his incentive bonus for the previous year, less taxes and other required withholding. In each case, Mr. Karr also will be entitled to receive for a period ending at the earlier of (i) the third anniversary of the date of termination or (ii) the date of his full-time employment by another employer, at no cost to Mr. Karr, the continued participation in all group insurance, life insurance, health and accident, disability and other employee benefit plans, programs and arrangements in which he was entitled to participate immediately prior to the date of termination, other than any stock option or other stock compensation plans or bonus plans of Pacific Premier and the Bank; provided, however, if his participation in any such plan, program or arrangement is barred, Pacific Premier and the Bank will arrange to provide him with benefits substantially similar to those he was entitled to receive under such plans, programs and arrangements.

If the payments and benefits to Mr. Karr upon termination would constitute a “parachute payment” under Section 280G of the Code, the payments and benefits payable by Pacific Premier and the Bank under the Karr Agreement will be reduced, in the manner determined by Mr. Karr, by the amount, if any, which is the minimum necessary to result in no

portion of the payments and benefits payable by Pacific Premier and the Bank to Mr. Karr being non-deductible to Pacific Premier and the Bank pursuant to Section 280G of the Code and subject to the excise tax imposed under Section 4999 of the Code.

In the event that Mr. Karr's employment is terminated by Pacific Premier and the Bank for Cause, or Mr. Karr terminates his employment other than for Disability or Good Reason, Mr. Karr will have no right to compensation or other benefits for any period after the applicable date of termination or death other than for base salary accrued through the date of termination or death. In the event that Mr. Karr's employment is terminated as a result of Disability or Mr. Karr's death during the term of the Karr Agreement, Mr. Karr, or his estate in the event of his death, will receive the lesser of (i) his existing base salary as in effect as of the date of termination or death, multiplied by one year or (ii) his base salary for the duration of the term of employment.

Mr. Karr has agreed that during the term of his employment and after termination of his employment, he will not disclose to any other person or entity, other than in the regular course of business of Pacific Premier and the Bank, any "Confidential and Proprietary Information" (as defined in the Karr Agreement), other than pursuant to applicable law, regulation or subpoena or with the prior written consent of Pacific Premier and the Bank. Pursuant to the terms of the Karr Agreement, Mr. Karr has agreed that during the term of the Karr Agreement and for one (1) year after the date of termination he will not solicit for hire or encourage another person to solicit for hire a "Covered Employee" (as defined in the Karr Agreement).

**Salary Continuation Agreements.** As more fully discussed in "Salary Continuation Plan" under "Nonqualified Deferred Compensation" below, we have established a Salary Continuation Plan for our CEO that provides for certain annual benefits for him following his retirement from the Company, and that provides for the acceleration of his benefits upon his termination due to a change-in-control, as that term is defined in the plan.

**Administration of the Company's Compensation Program.** The Company monitors its compensation program through the Compensation Committee. The Compensation Committee ensures that the total compensation paid to the Company's Named Executive Officers are appropriate given the Company's compensation goals and philosophies, as well as the skill sets and abilities of each individual recipient. The Company, through the Compensation Committee, endeavors to ensure that the compensation and benefits of the Named Executive Officers are appropriate as compared to similar executive officers within the banking industry.

The Compensation Committee's responsibilities are to:

- establish the base salary, incentive compensation and any other compensation for the Company's CEO and; review and approve the base salary, incentive compensation and other compensation for the CFO, the COO, the CBO and the CCO in consultation with the Company's CEO;
- monitor the Company's management incentive and equity-based compensation plans, retirement and benefit plans and discharge the duties imposed on the Compensation Committee by the terms of those plans; and
  - perform other functions or duties deemed appropriate by the Board.

Compensation decisions for our Named Executive Officers and the non-employee Directors are made by the Compensation Committee.

**Accounting and Tax Considerations - Equity-Based Compensation.** The Compensation Committee also considers the tax and accounting treatment of the various components of compensation, and although these considerations do not generally drive its decisions, the Compensation Committee generally strives to put the Company in the best position with respect to tax and accounting treatment. In particular, the Compensation Committee attempts to ensure that compensation to Named Executive Officers is deductible under Section 162(m) of the Internal Revenue Code, although the Compensation Committee has reserved the right to provide compensation to Named Executive Officers that is not deductible for income tax purposes as circumstances warrant.

**Hedging/Pledging Policy.** The Company considers it inappropriate for any director or officer to enter into speculative transactions in Pacific Premier’s securities. The Company’s insider trading policy prohibits the purchase or sale of puts, calls, options, or other derivative securities based on the Company’s securities. This prohibition also includes hedging or monetization transactions, such as forward sale contracts, in which the stockholder continues to own the underlying security without all the risks or rewards of ownership. Finally, directors, officers, and other employees may not purchase the Company’s securities on margin, or borrow against any account in which Company securities are held. The prohibitions do not apply to the exercise of stock options granted as part of a Company incentive plan.

**Stock Ownership Guideline for the CEO.** The Board of Directors has adopted a stock ownership guideline for the CEO as of March 28, 2012. The guidelines require that the CEO own shares of common stock having a value of at least three times base salary, to be achieved over a five year period from the adoption of the guideline. At December 31, 2012, the CEO was in compliance with the established ownership guidelines.

### Compensation Committee Report

The Compensation Committee of the Board of Directors has reviewed and discussed the CD&A set forth in this Annual Report on Form 10-K with management. Based on this review and discussion, the Compensation Committee has recommended to the Board that the CD&A be included in this Annual Report on Form 10-K. John D. Goddard, Chair; Kenneth A. Boudreau

### Compensation Policies and Programs and Risk Management

The Compensation Committee views the Company’s compensation program with a long-term focus. The greatest amount of compensation can be achieved over long periods of time through sustained excellent performance. We believe our compensation policies and programs provide a balanced mix of cash and equity, annual and longer-term incentives, and performance metrics that mitigate excessive risk-taking that could harm our value or reward poor judgment by our Named Executive Officers. In addition, the Compensation Committee, with the assistance of the CEO, establishes goals and objectives with a mix of quantitative and qualitative performance elements in order to avoid excessive weight on one performance measure. The Compensation Committee retains discretion in making final award determinations under its program so as to take into account changing market conditions, which allows our executives to focus on the long-term health of our Company rather than an “all or nothing” approach to achieving short-term goals.

### Summary Compensation Table

The named executive officers of Pacific Premier for 2012 consist of Steven R. Gardner, the Pacific Premier President and CEO, Kent J. Smith, the Pacific Premier CFO, Eddie Wilcox, the Pacific Premier CBO, and Mike Karr, the Pacific Premier CCO. We refer to Messrs. Gardner, Smith, Wilcox, and Karr in Annual Report as the “Named Executive Officers” of Pacific Premier. The following table shows the compensation of the Named Executive Officers for services to Pacific Premier or the Bank during the years ended December 31, 2012, 2011 and 2010, respectively.

#### SUMMARY COMPENSATION TABLE

Name and Principal Position	Year	Salary (\$)	Bonus (\$) (1)	Stock Awards (\$) (2)	Option Awards (\$) (3)(4)	Change in Non-Equity Nonqualified Incentive Deferred		All Other Compensation (\$) (6)	Total (\$)
						Plan Compensation (\$) (5)	Earnings Compensation (\$)		

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Steven R. Gardner	2012	415,000	249,000	-	270,119	74,250	-	32,855	1,041,224
President and Chief Executive Officer	2011	415,000	186,750	-	17,361	70,262	-	27,167	716,540
	2010	375,000	168,750	-	-	66,098	-	35,206	645,054
Kent Smith	2012	195,000	92,250	-	67,530	-	-	27,899	382,679
Executive Vice President and Chief Financial Officer	2011	195,000	48,750	-	6,944	-	-	12,250	262,944
	2010	175,000	21,875	-	-	-	-	14,918	211,793
Eddie Wilcox	2012	225,000	105,750	-	67,530	-	-	22,095	420,375
Executive Vice President and Chief Banking Officer	2011	225,000	75,000	-	6,944	-	-	19,198	326,142
	2010	215,000	53,750	-	-	-	-	21,427	290,177
Mike Karr	2012	195,000	87,750	-	67,530	-	-	22,660	372,940
Executive Vice President and Chief Credit Officer	2011	195,000	48,750	-	6,944	-	-	11,622	262,316
	2010	185,000	27,750	-	-	-	-	21,927	234,677

(1) Discretionary incentive cash awards earned in 2010 were paid in 2011, with the exception of Mr. Karr who received his discretionary cash incentive for 2010 in December of 2010; Discretionary incentive cash awards earned in 2011 were paid in 2012, and Discretionary incentive cash awards earned in 2012 were paid in 2013, with the exception of Messrs. Gardner and Karr who received their discretionary incentive cash in December of 2012.

(2) There were no stock awards granted in 2010, 2011 or 2012.

(3) Option awards include options that were awarded on June 5, 2012 at a grant price of \$7.87 per share. Mr. Gardner was awarded options to purchase a total of 100,000 shares of common stock in 2012, and Messrs. Smith, Wilcox, and Karr were each awarded options to purchase a total of 25,000 shares of common stock in 2012.

(4) The value of options granted in 2012 was determined based upon the aggregate grant date fair value as computed pursuant to FASB ASC Topic 718. "Refer to Note 13 to the Consolidated Financial Statements in our Annual

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

Report on Form 10-K for the year ended December 31, 2012 for a discussion of the assumptions underlying the option award valuations.

(5) Non-equity Incentive Plan Compensation included amounts as detailed in “Salary Continuation Plan.”

(6) All Other Compensation is detailed in the section “All Other Compensation” below.

Stock Awards

The Company made no awards of stock in 2012.

Option Awards

In 2012, the Company granted options to purchase 187,500 shares of common stock to its directors, executives and key employees. All options granted in 2012 were valued based on the aggregate grant date fair value of the award determined pursuant to FAS 123R with the following assumptions:

Grant Date	Number of Options Granted	Grant Price Per Share	Dividend Yield	Assumptions Volatility	Risk Free Rate	Expected Life (Years)	Fair Market Value at Grant
							Per Share
6/5/2012	187,500	\$ 7.87	--	23.14%	1.57%	10.00	\$ 2.70

Non-Equity Incentive Compensation

The Company’s non-equity incentive compensation consists solely of discretionary cash bonuses paid to the Named Executive Officers as described in “Annual Incentive Cash Awards” above. In the case of all of the Named Executive Officers, the non-equity incentive compensation cannot exceed 125% of their base salary per their employment agreements effective in 2011.

All Other Compensation

The amount of All Other Compensation reported for each Named Executive Officer in the Summary Compensation Table above consisted of the following:

Name and Principal Position	Year	ALL OTHER COMPENSATION					Total (\$)
		401(k) Contributions (\$)	Auto (\$)(1)	Group Term Life (\$)	Other Insurance (\$)(2)		
Steven R. Gardner President and Chief	2012	22,500	1,329	1,008	8,018		32,855

Executive  
Officer

Kent Smith	2012	22,500	-	261	5,138	27,899
---------------	------	--------	---	-----	-------	--------

Executive  
Vice  
President  
and  
Chief  
Financial  
Officer

Eddie Wilcox	2012	11,995	5,000	315	4,785	22,095
-----------------	------	--------	-------	-----	-------	--------

Executive  
Vice  
President  
and  
Chief  
Banking  
Officer

Mike Karr	2012	17,000	-	174	5,486	22,660
--------------	------	--------	---	-----	-------	--------

Executive  
Vice  
President  
and  
Chief  
Credit  
Officer

- 
- 1) Mr. Gardner has the use of a Company-leased vehicle and this amount represents the personal use by Mr. Gardner. Mr. Wilcox received an annual auto allowance of \$5,000.
  - 2) Mr. Gardner is covered under a separate \$1.5 million life insurance policy, for which the Bank pays \$698.70 every six months. The Bank pays for a Short Term Disability policy for Mr. Gardner which costs \$1,728 annually.

#### Grants of Plan-Based Awards in 2012

Other than the grants of options to purchase shares of Pacific Premier common stock to directors, executives, and key employees described above, Pacific Premier made no grants of plan-based awards in 2012.

#### Outstanding Equity Awards

This table shows the equity awards that have been previously awarded to each of the Named Executive Officers and which remained outstanding as of December 31, 2012.



## 2012 OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END

Name	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Awards		
			Equity Incentive Plan Awards: Number of securities Underlying Unexercised Unearned Options (#)	Option Exercise Price (\$)	Option Expiration Date
Steven R. Gardner	25,000	-	-	\$ 10.54	12/10/2013
President and Chief Executive Officer	75,000	-	-	\$ 10.65	6/30/2014
	25,000	-	-	\$ 12.10	1/3/2017
	25,000	-	-	\$ 7.10	1/2/2018
	35,000	-	-	\$ 5.01	8/27/2018
	5,000	-	3,334	\$ 6.30	1/5/2021
	100,000	-	100,000	\$ 7.87	6/5/2022
Kent Smith	2,000	-	1,334	\$ 6.30	1/5/2021
Executive Vice President and Chief Financial Officer	25,000	-	25,000	\$ 7.87	6/5/2022
Eddie Wilcox	10,000	-	-	\$ 7.47	8/4/2013
Executive Vice President and Chief Banking Officer	5,000	-	-	\$ 10.54	12/10/2013
	25,000	-	-	\$ 10.65	6/30/2014
	10,000	-	-	\$ 12.10	1/3/2017
	25,000	-	-	\$ 7.10	1/2/2018
	17,500	-	-	\$ 5.01	8/27/2018
	2,000	-	1,334	\$ 6.30	1/5/2021
	25,000	-	25,000	\$ 7.87	6/5/2022
Mike Karr	5,000	-	-	\$ 12.10	1/3/2017
	10,000	-	-	\$ 7.10	1/2/2018

Executive Vice President and Chief Credit Officer	10,000	-	-	\$ 5.01	8/27/2018
	2,000	-	1,334	\$ 6.30	1/5/2021
	25,000	-	25,000	\$ 7.87	6/5/2022

For purposes of the above table, as of December 31, 2011, there were no outstanding Stock Awards held by any of the Named Executive Officers

The unearned options from the table above vest as follows:

Name	Unvested	Vesting Date	Vesting %
Steven R. Gardner	3,334	1/5/2014	100%
Steven R. Gardner	100,000	6/5/2015	100%
Kent Smith	1,334	1/5/2014	100%
Kent Smith	25,000	6/5/2015	100%
Eddie Wilcox	1,334	1/5/2014	100%
Eddie Wilcox	25,000	6/5/2015	100%
Mike Karr	1,334	1/5/2014	100%
Mike Karr	25,000	6/5/2015	100%

Exercised Options in 2012

2011 OPTION EXERCISES AND STOCK VESTED

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on	Value Realized on Exercise (\$)	Number of Shares Acquired on	Value Realized on Vesting (\$)

	Exercise (#)		Vesting (#)	
Steven R. Gardner (*)	25,000	107,500	-	\$ -
President and Chief Executive Officer				

\* Mr. Gardner exercised one option for 25,000 shares on December 19, 2012. The options had an expiration date of December 19, 2012 and an exercise price of \$5.85 per share.

#### Pension Benefits

Pacific Premier has no pension benefits plans.

#### Nonqualified Deferred Compensation

Pacific Premier offers two nonqualified defined contribution plans: the Director’s Deferred Compensation Plan and the Salary Continuation Plan. Currently Pacific Premier only offers deferred compensation to the Pacific Premier board of directors under the Director’s Deferred Compensation Plan as more fully described under “Director Compensation in 2012” above in Annual Report. Pacific Premier does not offer deferred compensation to the Named Executive Officers at this time. During 2012, the Pacific Premier CEO, which is the sole participant in our Salary Continuation Plan did not withdraw any amounts from the Salary Continuation Plan.

#### Salary Continuation Plan

In 2006, the Bank implemented a non-qualified supplemental retirement plan for the Pacific Premier CEO. Because the Salary Continuation Plan is an unfunded plan, Pacific Premier is under no obligation to fund the Salary Continuation Plan. The Salary Continuation Plan, as outlined in the Salary Continuation Agreement between the Bank and the Pacific Premier CEO, provides for the annual benefit of \$150,000 for the Pacific Premier Chief Executive Officer, which is to be paid out in twelve (12) equal monthly installments commencing on the first day of the month following normal retirement at age 62. The annual benefit shall be distributed to the CEO for fifteen (15) years.

The amount expensed in 2012 under the Salary Continuation Plan amounted to an aggregate of \$80,378, of which \$74,250 was for Mr. Gardner. As of December 31, 2012, \$523,628 was recorded in other liabilities on the consolidated statements of condition for this Salary Continuation Plan. The Salary Continuation Plan was accounted for in accordance with SFAS No. 158 as of December 31, 2012.

#### 2012 NONQUALIFIED SALARY CONTINUATION PLAN

Name	Aggregate Balance at Fiscal Year-End Prior to	Registrant Contributions in Last Fiscal Year (\$)	Aggregate Earnings in Last Fiscal	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last Fiscal Year-End

	Last Fiscal Year-End (\$)		Year (\$)		(\$)
Steven R. Gardner President and Chief Executive Officer	351,801	74,250	-	-	426,051

#### Long-Term Care Insurance Plan

In September 2006, the Bank implemented the Long-Term Care Insurance Plan for the Named Executive Officers and non-employee directors of the Bank. The non-employee directors may elect not to participate in the insurance plan. For those who opt out, the amount of the insurance premium, up to \$4,000 annually, is recorded each month to their deferred compensation account with interest. The expense for the Long-Term Care Insurance Plan in 2012, for the Named Executive Officers and Directors, was \$14,378.

#### 2012 LONG-TERM CARE INSURANCE

Name	Premiums Paid by Registrant (\$)
Kenneth A. Boudreau	-
Joseph L. Garrett	-
John D. Goddard	-
David L. Hardin *	3,907
Jeff C. Jones	-
Michael L. McKennon	2,502
Ronald G. Skipper **	4,000
Total Directors	10,409
Steven R. Gardner	2,502
Eddie Wilcox	1,467
Kent Smith	-

Mike Karr	-
Total Named Executives	3,969
Total Long-Term Care Insurance	14,378

\* Mr. Hardin resigned from the Boards of Directors of the Company and the Bank effective March 8, 2012.

\*\* Mr. Skipper retired from the Boards of Directors of the Company and the Bank effective July 26, 2012.

#### Potential Payments Made Upon Termination or a Change-in-Control

As described in “Employment Arrangements” under “Compensation Discussion and Analysis” above in this Annual Report, all of our Named Executive Officers are party to an employment agreement with us, which provides the executives with benefits in the event of certain terminations of employment. In addition, Mr. Gardner, our CEO, is a party to a Salary Continuation Agreement, which also provides him with benefits in the event of certain terminations of employment.

Employment Agreements. As previously discussed in “Employment Arrangements” under “Compensation Discussion and Analysis” above, on January 1, 2011, we entered into employment agreements with our Named Executive Officers. The following information, however, describes payments due to Messrs. Gardner, Smith, Wilcox and Karr, who were the only Named Executive Officers that had employment agreements at December 31, 2012 following their termination of employment with us as if it had occurred on December 31, 2012.

Termination for Cause; Resignation without Disability or Good Reason. If an executive is terminated for cause or resigns without disability or good reason, as such terms are defined in the employment agreements, he will receive only his base salary accrued through the date of termination or death. In this event, no special severance benefits are payable.

Termination as a Result of Disability; Death. If an executive is terminated as a result of disability or death during the term of employment, the executive will receive the lesser of (i) his base salary as in effect as of the date of termination, multiplied by one year, or (ii) his base salary for the duration of the term of his employment agreement.

Termination other than for Cause, Disability or Death; Resignation by the Executive Due to Our Material Breach or Following a Change of Control. If (i) an executive is terminated by us other than for cause, disability or his death, or (ii) an executive terminates the employment agreement due to (A) our material breach of the employment agreement, or (B) without his express written consent, (1) a material reduction by us of his functions, duties or responsibilities, (2) a material reduction by us of his base salary, or (3) our requirement that he be based at a location more than 50 miles from Irvine, California, and the termination by the executive occurs within two (2) years following the initial occurrence of the breach or the good cause reason basis for termination, the executive will be entitled to a lump sum

cash payment equal to his base salary as in effect immediately prior to the date of termination plus his incentive bonus for the previous year with respect to Messrs. Smith, Wilcox and Karr, and with respect to Mr. Gardner, that same amount multiplied by three (3) years. Under the terms of Mr. Gardner's employment agreement only, if his employment with us is terminated as described in the previous sentence, then Mr. Gardner is entitled to participate, at no cost to him, in all group insurance, life insurance, health and accident, disability and other employee benefit plans, programs and arrangements in which he was entitled to participate immediately prior to the date of termination (other than any of our stock option or other stock compensation plans or bonus plans), for a period ending at the earlier of (i) the third anniversary of the date of termination, and (ii) the date of his full-time employment by another employer, provided that in the event Mr. Gardner's participation in any such plan, program or arrangement is barred, we must arrange to provide him with benefits substantially similar to those he was entitled to receive under such plans, programs and arrangements prior to the date of termination.

In receiving any of the foregoing payments, the Named Executive Officers are not obligated to seek other employment or to mitigate in any way the amounts payable to them as set forth above, and such amounts will not be reduced or terminated whether or not an executive obtains other employment.

Each employment agreement also provides that the severance payments and benefits will be modified or reduced by the amount, if any, which is the minimum necessary to result in no portion of the payments and benefits payable being subject to an excise tax under the "golden parachute" provisions under Section 280G of the Internal Revenue Code or subject to the excise tax imposed under Section 4999 of the Internal Revenue Code.

#### Restrictive Covenants

The employment agreements require each executive to refrain from soliciting employees of the Company for a two-year period after termination of employment. The agreements limit the executives' ability to disclose or use any of the Company's confidential information, trade secrets or business opportunities.

#### Salary Continuation Agreements

The following describes the potential payments required pursuant to the Salary Continuation Agreement that Pacific Premier entered into with Mr. Gardner on April 1, 2006, which is still in effect, in the event of his termination or a change of control.

Early Termination other than due to Change in Control, Death, Disability or for Cause. In the event of an early termination of Mr. Gardner's employment agreement, which termination results other than from a change in control, disability or cause, as such terms are defined in the Salary Continuation Agreements, Mr. Gardner will receive one hundred percent (100%) of the accrual balance, as defined in the Salary Continuation Agreement, determined as of the end of the month preceding the termination payable in twelve (12) equal monthly installments for a period of fifteen (15) years.

Disability Benefit. In the event Mr. Gardner's employment is terminated due to disability, Mr. Gardner will receive one hundred percent (100%) of the accrual balance determined as of the end of the month preceding the termination payable in twelve (12) equal monthly installments for a period of fifteen (15) years.

Change in Control Benefit. Upon a change of control, followed within twelve (12) months by a termination of the Mr. Gardner's employment agreement, Mr. Gardner will receive a lump sum amount equal to the present value of the stream of one hundred eighty (180) monthly payments of \$12,500 each; provided that, in the event this amount is subject to federal excise taxes under the "golden parachute" provisions under Section 280G of the Internal Revenue Code, the payments will be reduced or delayed to the extent it would not be an excess parachute payment.

Death Benefit. In the event Mr. Gardner dies while employed by us, his beneficiary will receive a lump sum amount equal to the present value of the stream of one hundred eighty (180) monthly payments of \$12,500.

#### Summary of Potential Termination Payments

The following table reflects the value of termination payments and benefits that each of Messrs. Gardner, Smith, Wilcox and Karr, who were the Named Executive Officers that had employment agreements as of December 31, 2012, would receive under their employment agreements and the termination payments and benefits that Mr. Gardner would receive under the Salary Continuation Agreement, as applicable, which was in place on December 31, 2012, if they had terminated employment on December 31, 2012 under the circumstances shown. The table does not include accrued salary and benefits, or certain amounts that the Messrs. Gardner, Smith, Wilcox and Karr would be entitled to receive under certain plans or arrangements that do not discriminate in scope, terms or operation, in favor of our executive officers and that are generally available to all salaried employees.

Officer	Severance (\$)	Insurance Benefits (\$)	Salary Continuation Plan (\$)	Equity Accelerated Vesting (\$)	Total (\$)
<b>Mr. Gardner</b>					
Termination for Cause or Resignation without Disability or Good Reason	-	-	426,051	(5)	426,051
Death	415,000	(1) 1,500,000	1,488,700	(4) 250,199	(8) 3,653,899
Disability	415,000	(1) 36,000	426,051	(5) 250,199	(8) 1,127,250
Retirement	-	-	2,250,000	(6) 250,199	(8) 2,500,199
Change of Control	-	-	-	-	-
Termination without Cause, or Resignation Due to Our Material Breach	1,992,000	(2) 27,076	(3) 426,051	(5) -	2,445,127
Termination in connection with a Change in Control	1,992,000	(2) 27,076	(3) 1,778,932	(7) -	3,798,008
<b>Mr. Wilcox</b>					
Termination for Cause or Resignation without	-	-	-	-	-

<b>Disability or Good Reason</b>						
Death	225,000	(1 )	-	-	64,530	(8 ) 289,530
Disability	225,000	(1 )	-	-	64,530	(8 ) 289,530
Retirement	-	-	-	-	64,530	(8 ) 64,530
<b>Change of Control</b>						
Termination without Cause, or Resignation Due to Our Material Breach	330,750	(2 )	15,298	(3 ) -	-	346,048
<b>Termination in connection with a Change in Control</b>						
Control	330,750	(2 )	15,298	(3 ) -	-	346,048
<b>Mr. Smith</b>						
Termination for Cause or Resignation without Disability or Good Reason						
Death	195,000	(1 )	-	-	64,530	(8 ) 259,530
Disability	195,000	(1 )	-	-	64,530	(8 ) 259,530
Retirement	-	-	-	-	64,530	(8 ) 64,530
<b>Change of Control</b>						
Termination without Cause, or Resignation Due to Our Material Breach						
Breach	287,250	(2 )	16,195	(3 ) -	-	303,445
<b>Termination in connection with a Change in Control</b>						
Control	287,250	(2 )	16,195	(3 ) -	-	303,445
<b>Mr. Karr</b>						
Termination for Cause or Resignation without						



Disability or Good Reason							
Death	195,000	(1 )	-	-	64,530	(8 )	259,530
Disability	195,000	(1 )	-	-	64,530	(8 )	259,530
Retirement	-	-	-	-	64,530	(8 )	64,530
Change of Control	-	-	-	-	-	-	-
Termination without Cause, or Resignation Due to Our Material Breach	282,750	(2 )	14,641	(3 )	-	-	297,391
Termination in connection with a Change in Control	282,750	(2 )	14,641	(3 )	-	-	297,391

- 
- (1) With respect to termination due to disability or death, represents an amount equal to the lesser of (i) his base salary as in effect as of the date of termination, multiplied by one year, or (ii) his base salary for the duration of the term of his employment agreement.
  - (2) For Mr. Gardner, the amount represents a cash severance amount equal to the executive's base salary as in effect immediately prior to the date of termination plus his incentive bonus for the previous year, multiplied by three (3) years, to be paid in a lump sum. For Messrs. Smith, Wilcox, and Karr the amount represents a cash severance amount equal to the executive's base salary as in effect immediately prior to the date of termination, plus his incentive bonus for the previous year, to be paid in a lump sum. The foregoing severance amounts will be modified or reduced pursuant to Sections 280G or 4999 of the Internal Revenue Code (as applicable) as more fully described above under "Employment Agreements."
  - (3) Represents the incremental cost to the Company resulting in the individual's participation, at no cost to him, in all group insurance, life insurance, health and accident, disability and other employee benefit plans, programs and arrangements in which he was entitled to participate immediately prior to the date of termination (other than any stock option or other stock compensation plans or bonus plans of us), for a period ending at the earlier of (i) the third anniversary of the date of termination, and (ii) the date of his full-time employment by another employer, provided that in the event the individual's participation in any such plan, program or arrangement is barred, we must arrange to provide him with benefits substantially similar to those he was entitled to receive under such plans, programs and arrangements prior to the date of termination.
  - (4) Represents a lump sum amount equal to the present value of the stream of one hundred eighty (180) monthly payments of \$12,500 each.
  - (5) Represents an amount equal to one hundred percent (100%) of the accrual balance, as defined in the Salary Continuation Agreement, determined as of the end of the month preceding the termination payable in twelve (12) equal monthly installments for a period of fifteen (15) years.
  - (6) Represents \$150,000 payable annually in twelve (12) equal monthly installments for a period of fifteen (15) years.
  - (7)

Upon a change of control, followed within twelve (12) months by a termination of an executive's employment agreement, represents a lump sum amount equal to the present value of the stream of one hundred eighty (180) monthly payments of \$12,500 each; provided that, in the event this amount is subject to federal excise taxes under the "golden parachute" provisions under Section 280G of the Internal Revenue Code, the payments will be reduced or delayed to the extent it would not be an excess parachute payment.

- (8) Reflects the dollar value of unexercisable options that become exercisable upon the occurrence of a sale event or termination due to death, disability or retirement pursuant to the terms of the Pacific Premier 2000 Stock Incentive Plan, the Pacific Premier 2004 Long-Term Incentive Plan and the Pacific Premier 2012 Long-Term Incentive Plan. The dollar value of the vested of stock options were determined by calculating the closing price of the Company's common stock on December 31, 2012 less the option exercise price, and multiplying that by the number of shares for each award at the end of year 2012.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

### Equity Compensation Plan Information

The following table provides information as of December 31, 2012, with respect to options outstanding and available under the Company's active stock incentive plans.

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options/Warrants (a)	Weighted-Average Exercise Price of Outstanding Options/Warrants (b)	Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders:			
2000 Stock Incentive Plans	52,000	\$ 10.17	-
2004 Stock Incentive Plans	432,834	\$ 8.32	28,605
2012 Stock Incentive Plans	187,500	\$ 7.87	430,000
	-	-	-

Equity  
 compensation  
 plans not  
 approved by  
 security  
 holders:

Total Equity Compensation plans	672,334	\$	8.34	458,605
---------------------------------------	---------	----	------	---------

Principal Holders of Common Stock

The following table sets forth information as to those persons believed by management to be beneficial owners of more than 5% of the Company's outstanding shares of Common Stock on March 12, 2013 or as represented by the owner or as disclosed in certain reports regarding such ownership filed by such persons with the Company and with the SEC, in accordance with Sections 13(d) and 13(g) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Other than those persons listed below, the Company is not aware of any person, as such term is defined in the Exchange Act, that beneficially owns more than 5% of the Company's common stock as of March 12, 2013.

Title of Class	Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class (1)
Common Stock	Wellington Management Co. LLP 75 State Street Boston, MA 02109-1809	1,320,329 (2)	9.33 %
Common Stock	Sandler O'Neill Asset Management LLC 780 Third Avenue 5th floor New York, NY 10017	1,141,000 (3)	8.06 %
Common Stock	Fidelity Management & Research 245 Summer Street	965,609 (4)	6.82 %

Boston,  
MA 02210

- (1) As of March 12, 2013, there were 14,158,314 shares of Company common stock outstanding on which “Percent of Class” in the above table is based.
- (2) As disclosed in a Schedule 13 G/A filed with the SEC on February 14, 2013 for the calendar year ended December 31, 2012.
- (3) As disclosed in a Schedule 13 G/A filed with the SEC on February 14, 2013 for the calendar year ended December 31, 2012.

#### Security Ownership of Directors and Executive Officers

This table and the accompanying footnotes provide a summary of the beneficial ownership of our common stock as of March 12, 2013, by (i) our directors, (ii) our executive officers named in Summary Compensation Table, also referred to herein as the Named Executive Officer, and (iii) all of our current directors and executive officers as a group. The following summary is based on information furnished by the respective directors and officers.

Each person has sole voting and investment power with respect to the shares he beneficially owns:

Name	Common Stock A	Unvested Restricted Stock B	Options Exercisable (1) C	Warrants (2) D	Total Beneficial Ownership			(4)
					# E	(3) %	F	
Kenneth A. Boudreau	23,867	-	15,666	-	39,533	0.3	%	
Joseph L. Garrett	28,325	-	-	-	28,325	0.2	%	
John D. Goddard	56,806	-	26,666	-	83,472	0.6	%	
Jeff C. Jones	64,602	-	15,666	-	80,268	0.6	%	
Michael L. McKennon	24,000	-	23,666	-	47,666	0.3	%	
Steven R. Gardner	127,520	-	188,333	-	315,853	2.2	%	
Kent Smith	9,230	-	1,333	-	10,563	0.1	%	
Eddie Wilcox	26,300	-	93,833	-	120,133	0.8	%	
Mike Karr	10,711	-	26,333	-	37,044	0.3	%	
Stock Ownership of all Directors and Executive Officers as a Group (10 persons)	371,361	-	391,496	-	762,857	5.2	%	

1) In accordance with applicable SEC rules, only shares of unvested restricted stock that vest, or options that are exercisable within 60 days after the March 12, 2013 are included in this column.

- 2) The amounts in column D represent warrants to purchase Pacific Premier Bancorp, Inc. common stock which were purchased by the director separately.
- 3) The amounts in column E are derived by adding shares, unvested restricted stock, options exercisable, and warrants listed in columns A, B, C and D of the table.
- 4) The amounts contained in column F are derived by dividing the amounts in column E of the table by (i) the total outstanding shares of 13,661,648, plus (ii) the total amount in column C, plus (iii) the total amount in column D.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

##### Transactions with Certain Related Persons

It is the policy of Pacific Premier that all permissible transactions between Pacific Premier and its executive officers, directors, holders of 5% or more of the shares of any class of its common stock and affiliates thereof, contain terms no less favorable to Pacific Premier than could have been obtained by it in arm's-length negotiations with unaffiliated persons and are required to be approved by a majority of independent outside directors of Pacific Premier not having any interest in the transaction.

##### Indebtedness of Management

No Pacific Premier executive officer or director was indebted to Pacific Premier or its subsidiaries in an amount greater than \$120,000 at any time during the fiscal years that ended December 31, 2012, 2011 or 2010.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

##### Fees

Aggregate fees for professional services rendered to the Company by VTD for the years ended December 31, 2012 and 2011 were as follows:

	2012	2011
Audit fees	\$ 158,000	\$ 132,000
Audit-related fees	10,000	10,000
Audit and audit-related fees	168,000	142,000
Tax compliance fees	14,000	19,000
All other fees	36,000	27,000
Total fees	\$ 218,000	\$ 188,000

Audit Fees. Audit fees are related to the integrated audit of the Company's annual financial statements for the years ended December 31, 2012 and 2011, and for the reviews of the financial statements included in the Company's quarterly reports on Form 10-Q and 10-K for those years.

**Audit-Related Fees.** Audit-related fees for each of 2012 and 2011 included fees for audits of the Company's 401(k) plan.

**Tax Fees.** Tax fees in both 2012 and 2011 consisted of tax compliance services in preparation of the Company's tax returns filed with the Internal Revenue Service and various state tax agencies.

**All Other Fees.** All other fees for 2012, included fees related to the acquisition of Palm Desert National, FAB, and public offering of common stock and for 2011 included fees related to the acquisition of Canyon National.

#### Audit Committee Pre-Approval Policies and Procedures

The Audit Committee has adopted a policy that requires advance approval of all audit, audit-related, tax services and other services performed by the independent auditor. The policy provides for pre-approval by the Audit Committee of specified audit and non-audit services. Unless the specific service has been previously pre-approved with respect to that year, the Audit Committee must approve the permitted service before the independent auditor is engaged to perform it.

In 2012, 100% of Audit-Related Fees, Tax Fees and All Other Fees were pre-approved by the Audit Committee.

---

### REPORT OF THE AUDIT COMMITTEE

The report of the Audit Committee shall not be deemed incorporated by reference by any general statement incorporating by reference this Annual Report into any filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, except to the extent that the Company specifically incorporates this information by reference, and shall not otherwise be deemed filed under such Acts.

The Audit Committee has reviewed and discussed the audited financial statements for fiscal year 2011 with management and with the independent auditors. Specifically, the Audit Committee has discussed with the independent auditors the matters required to be discussed by SAS 61, as amended by SAS 114 (Codification of Statements on Auditing Standards, AU Section 380), which includes, among other things:

- Methods used to account for significant unusual transactions;
- The effect of significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus;
- The process used by management in formulating particularly sensitive accounting estimates and the basis for the auditor's conclusions regarding the reasonableness of those estimates; and
- Disagreements with management over the application of accounting principles, the basis for management's accounting estimates and the disclosures in the financial statements.

The Audit Committee has received the written disclosures and the letter from the Company's independent accountants, VTD, required by Independence Standards Board Standard No. 1, Independence Discussions with Audit Committee. Additionally, the Audit Committee has discussed with VTD, the issue of its independence from the Company. Based on its review of the audited financial statements and the various discussions noted above, the Audit Committee recommended to the Board of Directors that the audited financial statements be included in the Company's Annual

Report on Form 10-K for the fiscal year ended December 31, 2012. The Audit Committee also recommended the appointment of VTD as the Company's independent accountants for the year ending December 31, 2013.

#### AUDIT COMMITTEE

Michael L. McKennon, Chair  
Kenneth A. Boudreau  
Joe Garrett

---

#### PART IV

#### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) Documents filed as part of this report.

(1) The following financial statements are incorporated by reference from Item 8 hereof:

Independent Auditors' Report.

Consolidated Statements of Financial Condition as of December 31, 2012 and 2011.

Consolidated Statements of Operations for the Years Ended December 31, 2012, 2011 and 2010.

Consolidated Statement of Stockholders' Equity and Other Comprehensive Income for the Years Ended December 31, 2012, 2011 and 2010.

Consolidated Statements of Cash Flows for the Years Ended December 31, 2012, 2011 and 2010.

Notes to Consolidated Financial Statements.

(2) All schedules for which provision is made in the applicable accounting regulation of the SEC are omitted because they are not applicable or the required information is included in the consolidated financial statements or related notes thereto.

(3) The following exhibits are filed as part of this Form 10-K, and this list includes the Exhibit Index.

#### Exhibit No. Description

- |     |  |
|-----|--|
| 2.1 | Purchase and Assumption Agreement-Whole Bank All Deposits, Among Federal Deposit Insurance Corporation, Receiver of Palm Desert National Bank, Palm Desert, California, Federal Deposit Insurance Corporation and Pacific Premier Bank, Costa Mesa, California dated as of April 27, 2012. (1) |
| 2.2 | Agreement and Plan of Reorganization, dated as of October 15, 2012, among Pacific Premier Bancorp, Inc., Pacific Premier Bank and First Associations Bank. (2)   |
| 2.3 | Agreement and Plan of Reorganization, dated as of March 5, 2013, among Pacific Premier Bancorp, Inc., Pacific Premier Bank and San Diego Trust Bank. (3)   |
| 3.1 | Amended and Restated Certificate of Incorporation of Pacific Premier Bancorp, Inc. (4)   |
| 3.2 | Amended and Restated Bylaws of Pacific Premier Bancorp, Inc. (4)   |

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

- 4.1 Specimen Stock Certificate of Pacific Premier Bancorp, Inc. (5)
- 4.2 Indenture from PPBI Trust I. (8)
- 10.1 2000 Stock Incentive Plan. (7)\*
- 10.2 Employment Agreement between Pacific Premier Bancorp, Inc. and Pacific Premier Bank and Steven Gardner dated January 1, 2011. (11)\*
- 10.3 Employment Agreement between Pacific Premier Bancorp, Inc. and Pacific Premier Bank and Kent Smith dated January 1, 2011. (11)\*
- 10.4 Employment Agreement between Pacific Premier Bancorp, Inc. and Pacific Premier Bank and Eddie Wilcox dated January 1, 2011. (11)\*
- 10.5 Employment Agreement between Pacific Premier Bancorp, Inc. and Pacific Premier Bank and Mike Karr dated January 1, 2011. (11)\*
- 10.6 Amended and Restated Declaration of Trust from PPBI Trust I. (8)
- 10.7 Guarantee Agreement from PPBI Trust I. (8)
- 10.8 Salary Continuation Agreements between Pacific Premier Bank and Steven R. Gardner. (9)\*
- 10.9 2004 Stock Incentive Plan (10)\*
- 10.10 Form of 2004 Stock Incentive Plan Incentive Stock Option Agreement (12)
- 10.11 Form of 2004 Stock Incentive Plan Nonqualified Stock Option Agreement (12)
- 10.12 Form of 2004 Stock Incentive Plan Restricted Stock Agreement (12)
- 10.13 Pacific Premier Bancorp, Inc. 2012 Long-Term Incentive Plan (4)\*
- 10.14 Form of Incentive Stock Option Award Agreement (4)
- 10.15 Form of Non-Qualified Stock Option Award Agreement (4)
- 10.16 Form of Restricted Stock Award Agreement (4)
- 10.17 Form of Shareholder Agreement among Pacific Premier Bancorp, Inc., First Association Bank and certain shareholders of First Associations Bank (2)
- 10.18 Form of Shareholder Agreement among Pacific Premier Bancorp, Inc., San Diego Trust Bank, and certain shareholders of San Diego Trust Bank(3)
- 21 Subsidiaries of Pacific Premier Bancorp, Inc. (Reference is made to “Item 1. Business” for the required information.)
- 23 Consent of Vavrinek, Trine, Day and Co., LLP.
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act.
- 32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act.
- 101.INS\*\* XBRL Instance Document #
- 101.SCH\*\* XBRL Taxonomy Extension Schema Document #
- 101.CAL\*\* XBRL Taxonomy Extension Calculation Linkbase Document #
- 101.LAB\*\* XBRL Taxonomy Extension Label Linkbase Document #
- 101.PRE\*\* XBRL Taxonomy Extension Presentation Linkbase Document #
- 101.DEF\*\* XBRL Taxonomy Extension Definition Linkbase Document #

- 
- (1) Incorporated by reference from the Registrant’s Form 8-K/A filed with the SEC on May 3, 2012.
  - (2) Incorporated by reference from the Registrant’s Form 8-K filed with the SEC on October 15, 2012.
  - (3) Incorporated by reference from the Registrant’s Form 8-K filed with the SEC on March 6, 2013.
  - (4) Incorporated by reference from the Registrant’s Form 8-K filed with the SEC on June 4, 2012.
  - (5) Incorporated by reference from the Registrant’s Registration Statement on Form S-1 (Registration No. 333-20497) filed with the SEC on January 27, 1997.
  - (6) Incorporated by reference from the Registrant’s Proxy Statement filed with the SEC on December 14, 2001.



Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-K

- (7) Incorporated by reference from the Registrant's Proxy Statement filed with the SEC on May 1, 2001.
- (8) Incorporated by reference from the Registrant's Form 10-Q filed with the SEC on May 3, 2004.
- (9) Incorporated by reference from the Registrant's Form 8-K filed with the SEC on May 19, 2006.
- (10) Incorporated by reference from the Registrant's Proxy Statement filed with the SEC on April 23, 2004.
- (11) Incorporated by reference from the Registrant's Form 8-K filed with the SEC on January 6, 2011.
- (12) Incorporated by reference from the Registrant's Post-Effective Amendment No. 1 to Form S-8 (Registration No. 333-117857) filed with the SEC on September 3, 2004.

\* Management contract or compensatory plan or arrangement.

\*\* Submitted electronically herewith. Users of this data are advised pursuant to Rule 401 of Regulations S-T promulgated by the Securities and Exchange Commission that the financial information contained in the XBRL-Related Documents is unaudited. Furthermore, users of this data are advised in accordance with Rule 406T of Regulations S-T promulgated by the Securities and Exchange Commission that this Interactive Data File is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these Sections.

# Attached as Exhibit 101 to this Annual Report on Form 10-K for the period ended December 31, 2012 of Pacific Premier Bancorp., Inc. are the following documents in XBRL (eXtensive Business Reporting Language): (i) Consolidated Statements of Financial Condition as of December 31, 2012 and 2011; (ii) Consolidated Statements of Operations for the Years Ended December 31, 2012, 2011 and 2010; (iii) Consolidated Statement of Stockholders' Equity and Other Comprehensive Income for the Years Ended December 31, 2012, 2011 and 2010; (iv) Consolidated Statements of Cash Flows for the Years Ended December 31, 2012, 2011 and 2010, and (v) Notes to Consolidated Financial Statements.

---

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PACIFIC PREMIER BANCORP, INC.

By: /s/ Steven R. Gardner  
Steven R. Gardner  
President and Chief Executive Officer

DATED: March 14, 2013

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Steven R. Gardner	President and Chief Executive Officer	March 14, 2013

(principal  
executive officer)

Steven R.  
Gardner

Executive Vice March  
/s/ Kent J. President and Chief14,  
Smith Financial Officer 2013  
(principal financial  
and accounting  
officer)

Kent J.  
Smith

/s/ Jeff C. Chairman of the March  
Jones Board of Directors 14,  
2013

Jeff C.  
Jones

/s/ John D. Director March  
Goddard 14,  
2013

John D.  
Goddard

/s/ Michael Director March  
L. 14,  
McKennon 2013

Michael L.  
McKennon

/s/ Kenneth Director March  
Boudreau 14,  
2013

Kenneth  
Boudreau

/s/ Joe Director March  
Garrett 14,  
2013

Joe Garrett

