

Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

ACCEL8 TECHNOLOGY CORP  
Form 10QSB  
December 15, 2006

U.S. Securities and Exchange Commission  
Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 31, 2006

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE  
EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-11485

ACCEL8 TECHNOLOGY CORPORATION

-----  
(Exact name of small business issuer as specified in its charter)

COLORADO

84-1072256

-----  
(State or other jurisdiction of  
incorporation or organization)

-----  
(IRS Employer Identification No.)

7000 Broadway, Bldg., 3-307. Denver, CO 80221

-----  
(Address of principal executive office)

(303) 863-8088

-----  
(Issuer's telephone number)

-----  
(Former name, former address and former fiscal year,  
if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by  
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such  
shorter period that the registrant was required to file such reports), and (2)  
has been subject to such filing requirements for the past 90 days.

Yes  No

Number of shares outstanding of the issuer's Common Stock:

Class	Outstanding at December 1, 2006
-----	-----
Common Stock, no par value	9,971,210

Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

INDEX

-----

	Page
	-----
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements	
Condensed Balance Sheets	3
October 31, 2006 (unaudited) and July 31, 2006	
Condensed Statements of Operations	4
for the three months ended October 31, 2006	
and 2005 (unaudited)	
Condensed Statements of Cash Flows	5
for the three months ended October 31, 2006	
and 2005 (unaudited)	
Notes to Unaudited Condensed Financial Statements	6
Item 2. Management's Discussion and Analysis of	12
Financial Condition and Results of Operations	
Item 3. Controls and Procedures	15
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	16
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	16
Item 3. Defaults Upon Senior Securities	16
Item 4. Submission of Matters to a Vote of Security Holders	16
Item 5. Other Information	17
Item 6. Exhibits and Reports on Form 8-K	17
SIGNATURES	18
CERTIFICATION OF OFFICERS	

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

-----

Accelr8 Technology Corporation

Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

Condensed Balance Sheets

ASSETS	October 31, 2006	July 31, 2006
	-----	-----
	(Unaudited)	
Current assets:		
Cash and cash equivalents	\$ 2,536,684	\$ 3,004,336
Accounts receivable	8,725	10,852
Inventory	22,747	25,887
Prepaid expenses and other current assets	13,381	43,100
	-----	-----
Total current assets	2,581,537	3,084,175
Property and equipment, net	161,965	180,347
Investments, net	993,451	871,415
Intellectual property, net (Note 3)	3,652,241	3,712,286
	-----	-----
Total assets	\$ 7,389,194	\$ 7,848,223
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 92,609	\$ 71,570
Accrued compensation and other liabilities	51,886	31,389
Deferred revenue	25,047	59,529
	-----	-----
Total current liabilities	169,542	162,488
Long-term liabilities:		
Deferred compensation	1,012,201	946,415
	-----	-----
Total liabilities	1,181,743	1,108,903
	-----	-----
Commitments and Contingencies		
Shareholders' equity		
Common stock, no par value; 12,000,000 shares authorized; 9,971,210 shares, issued and outstanding	12,878,020	12,878,020
Contributed capital	577,611	570,150
Accumulated deficit	(6,974,580)	(6,435,250)
Shares held for employee benefit (1,129,110 shares at cost)	(273,600)	(273,600)
	-----	-----
Total shareholders' equity	6,207,451	6,739,320
	-----	-----
Total liabilities and shareholders' equity	\$ 7,389,194	\$ 7,848,223
	=====	=====

See accompanying notes to unaudited financial statements.

Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

	2006	2005
	-----	-----
Revenues:		
OptiChem revenues	\$ 34,219	\$ 44,388
Technical consulting revenues	22,000	42,000
	-----	-----
Total revenues	56,219	86,388
	-----	-----
Costs and expenses:		
Research and development	319,371	572,911
General and administrative	263,681	212,251
Amortization (Note 3)	60,046	59,171
Marketing and sales	3,440	28,479
Depreciation	18,382	19,031
Cost of sales - OptiChem(TM)	8,580	13,892
	-----	-----
Total costs and expenses	673,500	905,735
	-----	-----
Loss from operations	(617,281)	(819,347)
	-----	-----
Other income (expense):		
Interest and dividend income	34,764	47,372
Unrealized gain (loss) on investments	43,187	(8,063)
Other income	--	8,000
	-----	-----
Total other income	77,951	47,309
	-----	-----
Net (Loss)	\$ (539,330)	\$ (772,038)
	=====	=====
Net (loss) per share:		
Basic and diluted net (loss) per share, basic and diluted	\$ (.05)	\$ (.08)
	=====	=====
Weighted average shares outstanding	9,971,210	9,971,210
	=====	=====

See accompanying notes to unaudited financial statements.

4

Accelr8 Technology Corporation  
Condensed Statements Of Cash Flows  
For the Three months Ended October 31, 2006 and 2005  
(Unaudited)

	2006	2005
	-----	-----
Cash flows from operating activities:		
Net (loss)	\$ (539,330)	\$ (772,038)
Adjustments to reconcile net (loss) to net cash (used in) operating activities:		
Depreciation	18,382	19,031
Amortization	60,046	59,170

Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

Fair value of stock options granted for services	7,461	2,550
Unrealized holding (gain) loss on investments and reinvested earnings	(47,036)	2,713
(Increase) decrease in assets:		
Accounts receivable	2,127	20,977
Inventory	3,140	--
Prepaid expense and other	29,719	2,053
Increase (decrease) in liabilities:		
Accounts payable	21,039	26,627
Accrued liabilities	20,496	(209,693)
Deferred revenue	(34,482)	7,000
Deferred compensation	65,786	16,311
	-----	-----
Net cash used in operating activities	(392,652)	(825,299)
	-----	-----
Cash flows from investing activities:		
Receipt of note payment	--	266,667
Issuance of Common Stock	--	15,000
Purchases of equipment	--	(23,573)
Contribution to deferred compensation trust	(75,000)	(75,000)
	-----	-----
Net cash (used in) provided by investing activities	(75,000)	183,094
	-----	-----
Decrease in cash and cash equivalents	(467,652)	(642,205)
Beginning balance	3,004,336	5,564,259
	-----	-----
Ending balance	\$ 2,536,684	\$ 4,922,054
	=====	=====

See accompanying notes to unaudited financial statements.

Accelr8 Technology Corporation

Note 1. Basis of Presentation

The financial statements included herein have been prepared by Accelr8 Technology Corporation (the "Company") without audit, pursuant to the rules and regulations of the United States Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted as allowed by such rules and regulations. The Company believes that the disclosures are adequate to make the information presented not misleading. These financial statements should be read in conjunction with our annual audited financial statements dated July 31, 2006, included in our annual report on Form 10-KSB as filed with the SEC.

Management believes that the accompanying unaudited financial statements are prepared in conformity with generally accepted accounting principles, which require the use of management estimates, and contain all adjustments (including normal recurring adjustments) necessary to present fairly the operations and

## Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

cash flows for the periods presented. The results of operations for the three months ended October 31, 2006 may not be indicative of the results of operations for the year ended July 31, 2007.

### Reclassifications

Certain reclassifications have been made to the quarter end October 31, 2005 financial statements to conform to the quarter end October 31, 2006 financial statement presentation. Such reclassifications have no effect on financial position or net loss as previously reported.

### Note 2. Summary of Significant Accounting Policies

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Concentration of credit risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash equivalents, accounts receivable, and notes receivable, including receivables from major customers.

6

### Accelr8 Technology Corporation

The Company grants credit to domestic and international clients in various industries. Exposure to losses on accounts receivable is principally dependent on each client's financial position. The Company performs ongoing credit evaluations of its clients' financial condition.

#### Estimated Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents, investments and other long-term liabilities approximates fair value at October 31, 2006 and 2005. The carrying value of all other financial instruments potentially subject to valuation risk, principally consisting of accounts receivable and accounts payable, also approximate fair value.

Inventory is maintained by specific identification. Amounts of any particular inventory item are small and are used depending on particular characteristics.

Property and equipment are recorded at cost. Maintenance and repairs are charged to expense as incurred and expenditures for major improvements are capitalized. Gains and losses from retirement or replacement are included in costs and expenses. Depreciation of property and equipment is computed using the straight-line method over the estimated useful life of the assets, ranging from five to seven years.

Intellectual properties are amortized over the period the asset is expected to contribute directly or indirectly to the Company's future cash flows. The Company evaluates the remaining useful life of each intellectual property that is being amortized each reporting period to determine whether events and circumstances warrant a revision to the remaining period of amortization.

## Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

Included in intellectual property are patents, trademarks and technology. Intellectual properties are amortized over their estimated useful lives of 20 years.

Long-lived assets and certain identifiable intangibles to be held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company continuously evaluates the recoverability of its long-lived assets based on estimated future cash flows from and the estimated fair value of such long-lived assets, and provides for impairment if such undiscounted cash flows or the estimated fair value are insufficient to recover the carrying amount of the long-lived asset.

Consulting revenue is recognized at the completion of the contract.

OptiChem revenue is recognized when the Company ships the product.

Allowances on accounts receivable and notes receivable are recorded when circumstances indicate collection is doubtful for particular accounts receivable. Receivables are written off if reasonable collection efforts prove unsuccessful. The Company provides for sales returns and allowances on a specific account basis.

7

### Accelr8 Technology Corporation

Deferred revenue represents amounts billed but not yet earned under existing agreements.

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes," which requires an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for differences between the financial statement basis and the income tax basis of assets and liabilities that will result in taxable or deductible amounts in the future. Such deferred income tax computations are based on enacted tax laws and rates applicable to the years in which the differences are expected to affect taxable income. A valuation allowance is established when necessary to reduce deferred income tax assets to the amounts expected to be realized.

#### Note 3. Intellectual Property

Intellectual property consisted of the following:

	October 31, 2006	July 31, 2006
	-----	-----
OptiChem Technologies	\$ 4,454,538	\$ 4,454,538
Patents	293,991	293,991
Trademarks	49,019	49,019
	-----	-----
Total intellectual property	4,797,548	4,797,548
Accumulated amortization	(1,145,307)	(1,085,262)
	-----	-----
Net intellectual property	\$ 3,652,241	\$ 3,712,286
	=====	=====

## Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

Intellectual properties are recorded at cost and are being amortized on a straight-line basis over their estimated useful lives of 20 years, which approximates the patent and patent application life of the OptiChem technologies. Amortization expense was \$60,046 and \$59,170, respectively, for the three months ended October 31, 2006 and 2005.

The Company routinely evaluates the recoverability of its long-lived assets based upon estimated future cash flows from or estimated fair value of such long-lived assets. If in management's judgment, the anticipated undiscounted cash flows or estimated fair value are insufficient to recover the carrying amount of the long-lived asset, the Company will determine the amount of the impairment, and the value of the asset will be written down. Management believes that the fair value of the technology exceeds the carrying value. However, it is possible that future impairment testing may result in intangible asset write-offs, which could adversely affect the Company's financial condition and results of operations.

8

### Accelr8 Technology Corporation

#### Note 4. License and Supply Agreements

On November 24, 2004, the Company entered into a worldwide exclusive manufacturing and marketing license agreement (the "License Agreement") with SCHOTT Jenaer Glas GmbH ("SCHOTT").

Pursuant to the License Agreement SCHOTT paid the Company a non-refundable fee of \$100,000, on December 20, 2004, of which \$50,000 was credited against future royalties. During the 2-year term of the License Agreement SCHOTT agreed to pay the Company a royalty payment equal to 6% of net sales of products licensed under the License Agreement. For the quarter ending October 31, 2006, \$4,285 of Slide H royalties was realized from the License Agreement. As of October 31, 2006, total revenue received from SCHOTT for royalties was \$24,953. An optional 1-year "non-exclusive" license extension to market and manufacture Slide H was exercised by SCHOTT on September 27, 2006 for the period November 24, 2006 thru November 23, 2007.

The Company also granted an option to SCHOTT for a non-exclusive right to manufacture and sell, up to 12,500 OptiChem coated (Streptavidin) glass slides (Slide HS), from January 1, 2006 to December 31, 2006. SCHOTT exercised this right and paid the Company \$15,000 on January 27, 2005 for training on manufacturing of Slide HS. In addition, for this right, SCHOTT provided 7,500 glass substrates to the Company at no charge.

On October 30, 2006, SCHOTT confirmed their intention to enter into a non-exclusive license agreement for Slide HS for the time period of January 1, 2007 through December 31, 2008. The agreement is subject to fulfillment of both conditions that (i) SCHOTT and Accelr8 reach mutual agreement on all further details of such a license agreement and (ii) SCHOTT and Procognia, SCHOTT's major customer for slide HS, can agree on a purchase agreement for Slide HS to begin by January 1, 2007. Under the agreement SCHOTT intends to pay the Company \$100,000 by December 15, 2006; of which \$50,000 is a license fee and \$50,000 is a prepayment of royalties. Also, SCHOTT intends to provide 7,500 glass substrates to the Company at no charge. The slides are valued at \$14,250 and that amount will be recorded as consulting fees. The first shipment of 1,500 glass substrates was received by the Company on November 8, 2006. Due to the conditions set forth above, there can be no assurance that the Company and SCHOTT will enter into a definitive license agreement for Slide HS.



## Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

### Feasibility Testing Agreement

Effective October 5, 2005, the Company and Promega Corporation ("Promega") entered into a Feasibility Testing Agreement (the "Agreement"). Pursuant to the Agreement, the Company focused on the development of a customized coating for a glass slide for a product owned by Promega. The Agreement required that the feasibility testing be divided into two phases. On October 21, 2005, Promega paid the Company \$49,000 in return for Accelr8's performance under the Agreement. During fiscal year ended July 31, 2006, Phase I was completed and the Company recognized \$27,000 in technology consulting fees. On September 12, 2006,

9

### Accelr8 Technology Corporation

Promega and the Company determined that Phase II was successfully completed and the Company recognized technology consulting fees of \$22,000 for the quarter ending October 31, 2006. The Company has no further obligation under the Agreement. The Company has granted a license exercise period to Promega to purchase a fully paid license for OptiChem through April 30, 2007.

### Note 5. Employee Stock Based Compensation

Common Stock Options At October 31, 2006, there were 947,500 stock options outstanding at prices ranging from \$1.45 to \$3.20 with expiration dates between November 11, 2006 and March 16, 2015. For the three months ended October 31, 2006 and 2005, stock options exercisable into 947,500 and 960,000 shares of common stock, respectively, were not included in the computation of diluted earnings per share because their effect was antidilutive.

For the quarter ended October 31, 2005, the Company accounted for stock based compensation to employees and directors using the intrinsic value method in accordance with Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. The Company accounted for stock based compensation to non-employees in accordance with SFAS No. 123, "Accounting for Stock Based Compensation", as amended by SFAS No. 148, "Accounting for Stock-Based Compensation--Transition and Disclosure--an amendment to FASB No. 123." For the quarter ended October 31, 2005, there was no effect on net loss if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based compensation.

For the quarter ended October 31, 2006, the company accounted for stock based compensation to employees and directors using SFAS No. 123 (revised 2004), "Share-Based Payment" (SFAS 123R), which replaces SFAS 123 and supersedes APB Opinion No. 25. SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. The proforma disclosures previously permitted under SFAS 123 are no longer an alternative to financial statement recognition. Under the modified prospective application method, we will apply the standard to new awards, and to awards modified, repurchased, or cancelled after the required effective date. Additionally, compensation cost for the unvested portion of awards outstanding as of the required effected date will be recognized as compensation expense as the requisite service is rendered after the required effective date.

The fair value of options granted under the stock option agreements and stock-based compensation plans discussed above is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions used for grants for the quarter ended October 31, 2006: no dividend yield; risk free interest rate of 5.0%; expected life of 3-4 years; and expected

## Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

volatility of 52%. The weighted average remaining contractual life of options outstanding at October 31, 2006 was 4.76 years. The consulting expense related to stock options for the quarter ended October 31, 2006 was \$7,461 as follows:

10

### Accelr8 Technology Corporation

New grants for quarter ended October 31, 2006	\$ 274
Prior grants	7,187
	-----
Total	\$7,461
	=====

## Item 2. Management's Discussion and Analysis of Financial Condition and Result of Operations

### Forward Looking Information

This Quarterly Report on Form 10-QSB contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the Company, intends that such forward-looking statements be subject to the safe harbors created thereby. These forward-looking statements, which can be identified by the use of words such as "may," "will," "expect," "anticipate," "estimate," or "continue," or variations thereon or comparable terminology, include the plans and objectives of management for future operations, including plans and objectives relating to the products and future economic performance of the Company. In addition, all statements other than statements of historical facts that address activities, events, or developments the Company expects, believes, or anticipates will or may occur in the future, and other such matters, are forward-looking statements.

The forward-looking statements included herein are based on current expectations that involve a number of risks and uncertainties. These forward-looking statements are based on assumptions that the Company will retain key management personnel, the Company will be successful in the development of the BACcelr8r, the Company will have sufficient capital to complete the development of the BACcelr8r, the Company will be able to protect its intellectual property, the Company's ability to respond to technological change, that the Company will accurately anticipate market demand for the Company's products and that there will be no material adverse change in the Company's operations or business. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond the control of the Company. Although the Company believes that the assumptions underlying the forward-looking statements are reasonable, any of the assumptions could prove inaccurate and, therefore, there can be no assurance that the results contemplated in forward-looking statements will be realized. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

The following discussion should be read in conjunction with the Company's unaudited condensed financial statements and related notes included elsewhere herein. The Company's future operating results may be affected by various trends and factors which are beyond the Company's control. These include, among other

11

Accelr8 Technology Corporation

factors, general public perception of issues and solutions, and other uncertain business conditions that may affect the Company's business. The Company cautions the reader that a number of important factors discussed herein, and in other reports, filed with the Securities and Exchange Commission including the risks in the section entitled "Risk Factors" its 10-KSB for the year ended July 31, 2006, could affect the Company's actual results and cause actual results to differ materially from those discussed in forward-looking statements.

Overview

Our vision is to develop and commercialize an innovative, integrated system for rapid identification of bacteria and the determination of their antibiotic resistance in critically ill patients. Our business strategy is to penetrate a large market segment, develop profitable sales growth, and demonstrate the value of our technology in the broad market for biomedical products with the intent of licensing our proprietary technology to market leaders.

We are developing the BACcelr8r(TM), a rapid pathogen analyzer, by integrating our proprietary technologies into an automated system. Proprietary technologies include OptiChem(R) surface coatings and assay processing methods. We have received patents or we have patent applications pending for the major technology components and systems.

The BACcelr8r project began with a number of innovative analytical biological concepts that had no direct precedent, even though based on familiar microbiological principles. However, these accepted principles had only been applied to cultures that contain hundreds of millions of bacteria descended from single organisms hand-selected as colonies grown from a patient specimen.

The BACcelr8r is based on a simple transformation of standard methods. We believed that speed and precision should be possible by analyzing, as individuals, many thousands of cells extracted directly from the patient specimen. This contrasts with standard culturing in which the descendants of fewer than ten cells are presumed to represent the entire infectious bacterial population in a specimen, and with which many hours of repeated growth are required to perform analyses.

Our first laboratory BACcelr8r research model, Version 0.1, is used in our own internal research to investigate and characterize the biological principles that we believe confer advantages upon our analytical methods. We also developed functional specifications and product requirements for the first clinical version of the BACcelr8r. During development, we identified a product version that we believe will shorten the path to market. We call this system the "BACcel(TM)-1.0."

We plan the BACcel-1.0 to provide the same rapid (2-hour) bacterial quantitation and identification functions as the clinical BACcelr8r. However, we plan to augment the first reported identification with additional strain identification according to major antibiotic resistance categories. The purpose of this version is to narrow the drug choices for empiric therapy.

## Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

For example, the first report might state that some quantity of "Staph" is present. The second report might then state that all of the Staph fall into a major antibiotic resistance group known as "MRSA" (methicillin resistant Staph. aureus, sometimes referred to as "superbugs" in news reports). However the BACcel-1.0 would not report specific antibiotic resistance and susceptibility as would happen with the clinical BACcelr8r. Instead it would report the numbers of organisms that fall within major groups that are typically the most difficult to treat, and thus narrow the initial empiric therapy options to help improve the chances of initial success. The Company believes that with this information, the physician can rule out drugs that are likely to fail. The purpose is to indicate which drugs not to use for initial therapy.

We plan to include such major category identification for the most difficult major organism groups. Examples of such resistance groups include MRSA, major beta-lactamase producers in Enterobacteriaceae, and multi-drug resistant Pseudomonas and Acinetobacter.

In addition to the BACcelr8r project, we have developed and licensed to third parties OptiChem(TM) surface coatings for use in microarraying components. We have granted Schott Jenaer Glas GmbH ("SCHOTT"), which is a global leader in high-quality glass manufacturing, a two-year exclusive global license with an additional one-year option to manufacture and market OptiChem microarraying products. The current license includes the use of OptiChem on glass slides for gene and protein microarraying for Slide H. SCHOTT has exercised its right to a third year of non-exclusive production of Slide H commencing November 24, 2006. In addition to Slide H, SCHOTT has indicated its intention to enter into a second license agreement for the non-exclusive manufacturing to market of Slide HS, commencing January 1, 2007 and expiring December 31, 2008.

During the past quarter we have continued to refine the specifications and functional requirements of the BACcel-1.0 platform. We defined and began testing the specific analyses required in the BACcel-1.0 system. We have relied on the expertise of outside industry leaders and medical experts to guide our development strategy and product design.

Changes in Results of Operations: three months ended October 31, 2006 compared to three months ended October 31, 2005.

OptiChem revenues during the three month period ended October 31, 2006 were \$34,219 as compared to \$44,388 during the three month period ended October 31, 2005, a decrease of \$10,169 or 22.9%. This decrease was the result of a decrease in slide sales to SCHOTT. OptiChem revenues for the three months ended October 31, 2006 were 60.9% of total revenues and 51.4% of total revenues for the three months ended October 31, 2005.

13

### Accelr8 Technology Corporation

OptiChem royalty revenue from SCHOTT for the quarter ended October 31, 2006 was \$4,285. There was no royalty revenue recognized during the quarter ended October 31, 2005.

Technical Consulting Fees during the three-month period ended October 31, 2006 were \$22,000 as compared to \$42,000 during the three-month period ended October 31, 2005. The Technical Consulting Fees for the three month period ended October 31, 2005, were the result of training provided to SCHOTT for the manufacture of Slide H and \$27,000 from the Feasibility Testing Agreement with Promega. During quarter ended October 31, 2006, \$22,000 was recognized from the completion of phase 2 of the Feasibility Testing Agreement with Promega.

## Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

Cost of sales for the three months ended October 31, 2006 was \$8,580, which represented 25.1% of OptiChem revenue compared to \$13,892 during the three months ended October 31, 2005, which represented 31.3% of OptiChem revenue. The decrease in the cost of sales expressed as a percentage of OptiChem revenue was the result of efficiencies in production which reduced manpower costs. Further, reduced costs of substrates and chemicals used in the formulation of OptiChem also contributed to the decrease.

Research and development expenses for the three months ended October 31, 2006 were \$319,371 as compared to \$572,911 during the three months ended October 31, 2005, a decrease of \$253,540 or 44.3%. The decrease was due to decreased engineering and consulting fees related to the development of the BACcelr8r.

General and administrative expenses for the three months ended October 31, 2006 were \$263,681 as compared to \$212,251 during the three months ended October 31, 2005, an increase of \$51,430 or 24.2%. The increase was primarily due an increases in deferred compensation which is directly related to interest and unrealized gains from investments. The unrealized gain on investments was \$43,187 for the quarter ended October 31, 2006 as compared to an unrealized loss of \$8,063 for the quarter ended October 31, 2005, an increase of \$51,250. The change was the result of market fluctuations in the price of securities held in the deferred compensation trust.

The increase in amortization was negligible for the three months ended October 31, 2006 as compared to the three month period ended October 31, 2005.

Marketing and sales expenses for the three months ended October 31, 2006 were \$3,440 as compared to \$28,479 during the three months ended October 31, 2005, a decrease of \$25,039 or 87.9%. The decrease was primarily due to completion of a contract for a market research report during the quarter ended October 31, 2005. There was no contract for the quarter ended October 31, 2006.

Depreciation for the three months ended October 31, 2006 was \$18,382 as compared to \$19,031 during the three months ended October 31, 2005, a decrease of \$649 or 3.4%. This decrease resulted from the increased age of assets and related depreciation schedules.

14

### Accelr8 Technology Corporation

As a result of these factors, loss from operations for the three months ended October 31, 2006 was \$617,281 as compared to a loss of \$819,347 during the three months ended October 31, 2005, a decreased loss of \$202,066 or 24.7 %.

Interest income during the three months ended October 31, 2006 was \$34,764 as compared to \$47,372 during the three months ended October 31, 2005, a decrease of \$12,608 or 26.6%. Interest income decreased as a result of a decreased cash balance earning interest.

As a result of these factors, net loss for the three months ended October 31, 2006 was \$539,330 as compared to \$772,038 during the three months ended October 31, 2005, a decreased loss of \$232,708 or 30.1%.

### Capital Resources and Liquidity

At October 31, 2006, as compared to July 31, 2006, cash and cash equivalents, decreased by \$467,652 from \$3,004,336 to \$2,536,684, or approximately 15.6% and

## Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

the Company's working capital decreased by 17.4% from \$2,921,687 to \$2,411,995. During the same period, shareholders' equity decreased from \$6,739,320 to \$6,207,451 or approximately 7.9% as a result of a net loss of \$539,330.

The net cash used in operating activities was \$392,652 in the three months ended October 31, 2006 compared to cash used in operating activities in the three months ended October 31, 2005 of \$825,299 a difference of \$432,647 or 52.4%. The principal elements that gave rise to the decrease of cash used were a decrease in the net loss of \$232,708, a decrease in prepaid expenses and deposits of \$29,719 and an increase in accrued liabilities of \$230,189.

The Company has historically funded its operations generally through cash flow generated from operations and equity financing. Notwithstanding our investments in research and development, there can be no assurance that the BACcelr8r or any of our other products will be successful, or even if they are successful, will provide sufficient revenues to continue our current operations. If we are unable to realize any revenues from our products, we will require additional funds from other sources to continue operations. Management believes that current cash balances plus cash flow from operations will be sufficient to fund our capital and liquidity needs for the next 18-22 months. Thereafter, the Company may have to seek capital resources from other sources to meet its obligations in the future.

### Item 3. Controls and Procedures

An evaluation was conducted under the supervision and with the participation of the Company's management, including Thomas V. Geimer, the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of October 31, 2006. Based on that evaluation, Mr. Geimer concluded that the Company's disclosure controls and procedures were effective as of such date to ensure that information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. Such officers also confirm that there was no change in the Company's internal control over financial reporting during the quarter ended October 31, 2006.

15

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Not Applicable.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

### Item 3. Defaults upon Senior Securities

Not applicable.

### Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of the Company's Shareholders was held on December 13,

Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

2006. The matters considered at the meeting were:

- a) The election of Thomas V. Geimer, A. Alexander Arnold III, and Charles E. Gerretson to the Company's Board of Directors;
- b) To adopt an amendment to the Company's Articles of Incorporation, as amended, which would effect an increase in the number of authorized shares of the Company's no par value common stock (the "Common Stock") from 12,000,000 shares to 14,000,000 shares, without having any effect upon the issued and outstanding shares of Common Stock;
- c) To ratify the selection of Comiskey & Company, P.C. as the independent public accountants of the Company for the fiscal year ending July 31, 2007.

Each of the nominees was elected to the Board of Directors, the amendment to effect an increase in the number of authorized shares of the Company's no par value common stock from 12,000,000 shares to 14,000,000 shares was adopted, and Comiskey & Company, P.C. were ratified as the Company's independent public accountants.

16

The votes cast at the annual meeting upon the matters considered were as follows:

	For ---	Withhold -----
Election of Directors		
Thomas V. Geimer	7,227,820	209,867
A. Alexander Arnold III	7,331,016	106,671
Charles E. Gerretson	7,387,991	49,696

Adoption an amendment to the Company's Articles of Incorporation, as amended, which would effect an increase in the number of authorized shares of the Company's Common Stock from 12,000,000 shares to 14,000,000 shares, without having any effect upon the issued and outstanding shares of Common Stock;

For ---	Against -----	Abstain -----
7,340,132	97,556	0

Ratification of Comiskey & Company, P.C. as the independent public accountants of the Company for the fiscal year ending July 31, 2007.

For ---	Against -----	Withhold -----
7,348,342	86,346	3,000

Item 5. Other Information

None

Item 6. Exhibits

- a) Exhibits:

Edgar Filing: ACCEL8 TECHNOLOGY CORP - Form 10QSB

1. Exhibit 31.1 Certification of Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
2. Exhibit 31.2 Certification of Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
3. Exhibit 32.1 Certification of Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

17

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: December 15, 2006

ACCEL8 TECHNOLOGY CORPORATION

/s/ Thomas V. Geimer

-----  
Thomas V. Geimer, Secretary,  
Chief Executive Officer and Chief  
Financial Officer

/s/ David R. Loftus

-----  
David R. Loftus, Principal  
Accounting Officer

18