WNS (HOLDINGS) LTD Form 6-K October 18, 2013 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934

For the quarter ended September 30, 2013

Commission File Number 001 32945

WNS (HOLDINGS) LIMITED

(Exact name of registrant as specified in the charter)

Not Applicable

(Translation of Registrant s name into English)

| Jersey. | Channel | Islands |
|---------|---------|---------|
| | | |

(Jurisdiction of incorporation or organization)

Gate 4, Godrej & Boyce Complex

Pirojshanagar, Vikhroli (W)

Mumbai 400 079, India

+91-22 - 4095 -2100

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): o

Indicate by check mark whether the Registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No x

If Yes is marked, indicate below the file number assigned to registrant in connection with Rule 12g3-2(b): Not applicable.

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WNS (Holdings) Limited is incorporating by reference the information and exhibits set forth in this Form 6-K into its registration statements on Form S-8 (Registration No: 333-136168), Form S-8 (File No. 333-157356), Form S-8 (File No. 333-176849), and Form S-8 (File No. 333-191416).

CONVENTIONS USED IN THIS REPORT

In this report, references to US are to the United States of America, its territories and its possessions. References to UK are to the United Kingdom. References to India are to the Republic of India. References to China are to the People's Republic of China. References to South Africa are to the Republic of South Africa. References to \$\\$0 or dollars or US dollars are to the legal currency of the US, references to pence are to the legal currency of India, references to pound sterling or £ are to the legal currency of the UK, references to pence are to the legal currency of Jersey, Channel Islands, references to Euro are to the legal currency of the European Monetary Union and references to RMB are to the legal currency of China. Our financial statements are presented in US dollars and prepared in accordance with International Financial Reporting Standards and its interpretations, or IFRS, as issued by the International Accounting Standards Board, or the IASB, as in effect as at September 30, 2013. To the extent IASB issues any amendments or any new standards subsequent to September 30, 2013, there may be differences between IFRS applied to prepare the financial statements included in this report and those that will be applied in our annual financial statements for the year ending March 31, 2014. Unless otherwise indicated, references to GAAP in this report are to IFRS, as issued by the IASB.

In this report, we refer to business process management (BPM) services or industry and our reportable segments, WNS Global BPM and WNS Auto Claims BPM segments, respectively, which were previously described as business process outsourcing (BPO) services or industry, and our WNS Global BPO and WNS Auto Claims BPO segments, respectively, in our prior annual reports on Form 20-F.

References to a particular fiscal year are to our fiscal year ended March 31 of that calendar year. Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

In this report, unless otherwise specified or the context requires, the term WNS refers to WNS (Holdings) Limited, a public company incorporated under the laws of Jersey, Channel Islands, and the terms our company, the Company, we, our and us refer to WNS (Holdings) Limited and its subsidiaries.

In this report, references to Commission are to the United States Securities and Exchange Commission.

We also refer in various places within this report to revenue less repair payments, which is a non-GAAP financial measure that is calculated as (a) revenue less (b) in our auto claims business, payments to repair centers for fault repair cases where we act as the principal in our dealings with the third party repair centers and our clients. This non-GAAP financial information is not meant to be considered in isolation or as a substitute for our financial results prepared in accordance with GAAP.

SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

| This report contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our company and our industry. The forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as anticipate, believe, estimate, expect, intend, will, |
|--|
| should and similar expressions. Those statements include, among other things, the discussions of our business strategy and expectations concerning our market position, future operations, margins, profitability, liquidity and capital resources, tax assessment orders and future capital expenditures. We caution you that reliance on any forward-looking statement inherently involves risks and uncertainties, and that although we |
| believe that the assumptions on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be naccurate, and, as a result, the forward-looking statements based on those assumptions could be materially incorrect. These risks and uncertainties include but are not limited to: |

| • | worldwide economic and business conditions; |
|---|--|
| • | political or economic instability in the jurisdictions where we have operations; |
| • | regulatory, legislative and judicial developments; |
| • | our ability to attract and retain clients; |
| • | technological innovation; |
| • | telecommunications or technology disruptions; |
| • | future regulatory actions and conditions in our operating areas; |
| • | our dependence on a limited number of clients in a limited number of industries; |
| • | our ability to expand our business or effectively manage growth; |

project

| • | our ability to hire and retain enough sufficiently trained employees to support our operations; |
|--|--|
| • | negative public reaction in the US or the UK to offshore outsourcing; |
| • | the effects of our different pricing strategies or those of our competitors; |
| • | increasing competition in the business process management industry; |
| Services SA (Pty) Ltd for WNS Customer Solution | our ability to successfully grow our revenue, expand our service offerings and market share and achieve accretive sition of (1) Fusion Outsourcing Services (Proprietary) Limited, or Fusion (which we have renamed as WNS Global following our acquisition) or (2) Aviva Global Services Singapore Pte. Ltd., or Aviva Global (which we have renamed as ons (Singapore) Private Limited, or WNS Global Singapore, following our acquisition) and our master services agreement rices (Management Services) Private Limited, or Aviva MS, as described below; |
| • | our liability arising from fraud or unauthorized disclosure of sensitive or confidential client and customer data; |
| • | our ability to successfully consummate and integrate strategic acquisitions; and |
| • | volatility of our ADS price. |
| Risk Factors, Mana Form 20-F for our fisca achieve any plans, object | are more fully discussed in our other filings with the Securities and Exchange Commission, or the SEC, including in agement s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in our annual report of lyear ended March 31, 2013. In light of these and other uncertainties, you should not conclude that we will necessarily citives or projected financial results referred to in any of the forward-looking statements. Except as required by law, we have revisions of any of these forward-looking statements to reflect future events or circumstances. |
| | |

Part I- FINANCIAL INFORMATION

WNS (HOLDINGS) LIMITED

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in thousands, except share and per share data)

| | | As at | As at |
|--|-------|--------------------|----------------|
| | Notes | September 30, 2013 | March 31, 2013 |
| | | (Unaudited) | |
| ASSETS | | | |
| Current assets: | | | |
| Cash and cash equivalents | 5 | \$ 29,742 | ., |
| Investments | 6 | 78,675 | 46,473 |
| Trade receivables, net | 7 | 58,379 | 64,438 |
| Unbilled revenue | | 30,670 | 25,530 |
| Funds held for clients | | 18,029 | 19,877 |
| Derivative assets | 13 | 4,380 | 7,589 |
| Prepayments and other current assets | 8 | 15,469 | 12,021 |
| Total current assets | | 235,344 | 203,806 |
| Non-current assets: | | | |
| Goodwill | 9 | 82,938 | 87,132 |
| Intangible assets | 10 | 74,371 | 92,104 |
| Property and equipment | 11 | 45,197 | 48,440 |
| Derivative assets | 13 | 1,737 | 3,756 |
| Deferred tax assets | | 45,865 | 41,642 |
| Investments | 6 | 2 | 43,218 |
| Other non-current assets | 8 | 17,029 | 14,795 |
| Total non-current assets | | 267,139 | 331,087 |
| TOTAL ASSETS | | \$ 502,483 | \$ 534,893 |
| LIABILITIES AND EQUITY | | | |
| Current liabilities: | | | |
| Trade payables | | \$ 23,515 | \$ 29,321 |
| Provisions and accrued expenses | 15 | 25,065 | 26,743 |
| Derivative liabilities | 13 | 20,814 | 3,857 |
| Pension and other employee obligations | 14 | 29,853 | 32,749 |
| Short term line of credit | 12 | 52,201 | 54,921 |
| Current portion of long term debt | 12 | 10,297 | 7,701 |
| Deferred revenue | 16 | 5,745 | 6,508 |
| Current taxes payable | | 4,439 | 5,188 |
| Other liabilities | 17 | 9,333 | 15,397 |
| Total current liabilities | | 181,262 | 182,385 |
| Non-current liabilities: | | | |
| Derivative liabilities | 13 | 9,334 | 1,265 |
| Pension and other employee obligations | 14 | 4,715 | 5,596 |
| Long term debt | 12 | 28,567 | 33,741 |
| Deferred revenue | 16 | 2,678 | 3,308 |
| Other non-current liabilities | 17 | 3,652 | 4,395 |
| Deferred tax liabilities | | 3,311 | 3,606 |
| Total non-current liabilities | | 52,257 | 51,911 |
| TOTAL LIABILITIES | | 233,519 | 234,296 |
| | | , | , , , |

Shareholders equity:

| Share capital (ordinary shares \$0.16 (10 pence) par value, authorized | | | |
|--|----|------------|----------|
| 60,000,000 shares; issued: 51,000,180 and 50,588,044 shares each as | | | |
| at September 30, 2013 and March 31, 2013, respectively) | 18 | 7,987 | 7,922 |
| Share premium | | 273,528 | 269,300 |
| Retained earnings | | 96,165 | 80,084 |
| Other components of equity | | (108,716) | (56,709) |
| Total shareholders equity | | 268,964 | 300,597 |
| TOTAL LIABILITIES AND EQUITY | \$ | 502,483 \$ | 534,893 |

WNS (HOLDINGS) LIMITED

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited, amounts in thousands, except share and per share data)

| | | Three months ended September 30, | | | | | Six months ended September 30, | | | | |
|--------------------------------------|-------|----------------------------------|---------|------|---------|----|--------------------------------|------|---------|--|--|
| | Notes | 2013 | | 2012 | | | 2013 | 2012 | | | |
| Revenue | | \$ | 123,079 | \$ | 113,076 | \$ | 245,225 | \$ | 220,890 | | |
| Cost of revenue | 19 | | 79,689 | | 75,325 | | 164,086 | | 148,763 | | |
| Gross profit | | | 43,390 | | 37,751 | | 81,139 | | 72,127 | | |
| Operating expenses: | | | | | | | | | | | |
| Selling and marketing expenses | 19 | | 9,042 | | 7,219 | | 16,887 | | 14,667 | | |
| General and administrative expenses | 19 | | 13,029 | | 15,180 | | 28,007 | | 27,829 | | |
| Foreign exchange loss, net | | | 4,609 | | 2,043 | | 5,152 | | 4,482 | | |
| Amortization of intangible assets | | | 5,813 | | 6,505 | | 12,020 | | 13,104 | | |
| Operating profit | | | 10,897 | | 6,804 | | 19,073 | | 12,045 | | |
| Other income, net | 21 | | (1,829) | | (954) | | (4,003) | | (1,945) | | |
| Finance expense | 20 | | 754 | | 899 | | 1,549 | | 1,904 | | |
| Profit before income taxes | | | 11,972 | | 6,859 | | 21,527 | | 12,086 | | |
| Provision for income taxes | 23 | | 2,636 | | 2,541 | | 5,446 | | 4,927 | | |
| Profit | | \$ | 9,336 | \$ | 4,318 | \$ | 16,081 | \$ | 7,159 | | |
| Earnings per share of ordinary share | 24 | | | | | | | | | | |
| Basic | | \$ | 0.18 | \$ | 0.09 | \$ | 0.32 | \$ | 0.14 | | |
| Diluted | | \$ | 0.18 | \$ | 0.08 | \$ | 0.31 | \$ | 0.14 | | |

WNS (HOLDINGS) LIMITED

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME/(LOSS)

(Unaudited, amounts in thousands)

| | | Tl | hree months end | ed Sept | * | Six months ended September 30, | | | | |
|--|-------|----|-----------------|---------|---------|--------------------------------|----|---------|--|--|
| | Notes | | 2013 | | 2012 | 2013 | | 2012 | | |
| Profit | | \$ | 9,336 | \$ | 4,318 | \$ 16,081 | \$ | 7,159 | | |
| Other comprehensive income/(loss), net of | | | | | | | | | | |
| taxes | | | | | | | | | | |
| Items that may not be reclassified to | | | | | | | | | | |
| profit or loss: | | | | | | | | | | |
| Pension adjustment | | | 192 | | 557 | 1,180 | | 349 | | |
| | | | | | | | | | | |
| Items that are or may be reclassified | | | | | | | | | | |
| subsequently to profit or loss: | | | | | | | | | | |
| Changes in fair value of cash flow hedges: | | | | | | | | | | |
| Current period gain/ (loss) | | | (21,783) | | 7,450 | (35,524) | | (813) | | |
| Reclassification to profit/(loss) | | | 5,125 | | 2,967 | 5,260 | | 6,762 | | |
| Foreign currency translation | | | (9,677) | | 15,842 | (32,551) | | (7,379) | | |
| Income tax relating to above | | | 5,715 | | (3,304) | 9,628 | | (1,663) | | |
| | | \$ | (20,620) | \$ | 22,955 | \$ (53,187) | \$ | (3,093) | | |
| Total other comprehensive income/(loss), | | | | | | | | | | |
| net of taxes | | \$ | (20,428) | \$ | 23,512 | \$ (52,007) | \$ | (2,744) | | |
| Total comprehensive income/ (loss) | | \$ | (11,092) | \$ | 27,830 | \$ (35,926) | \$ | 4,415 | | |

WNS (HOLDINGS) LIMITED

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Unaudited, amounts in thousands, except share and per share data)

| Other | components | of aquity |
|-------|------------|-----------|
| Other | components | or equity |

| | | | | | | | | | | COIII | ponents of c | quity | | | |
|---|-----------------|--------------|--------------|----|------------------|----|----------------------|----|--|-------|--------------------------------|-------|--------------------|----|--------------------------------|
| | Share Number | Capita Pa | l r value | | Share premium | | Retained earnings | tr | Foreign currency canslation reserve | l | ash flow nedging reserve | | ension astments | sh | Total nareholders equity |
| Balance as at April 1, | 50 070 001 | ď | 7.040 | ¢. | 262.520 | ď | E0 (0E | ф | (41.794) | ¢. | (5.272) | ¢. | 701 | ф | 292 (00 |
| Shares issued for exercised options and restricted share units (RSUs) | 256,456 | \$ | 7,842 | \$ | 263,529 | \$ | 58,685 | \$ | (41,784) | \$ | (5,373) | \$ | 791 | \$ | 283,690 |
| Reversal of share issuance cost | 230,430 | | 40 | | 10 | | | | | | | | | | 10 |
| Share-based compensation | | | | | 3,063 | | | | | | | | | | 3,063 |
| Excess tax benefits relating to share-based options and RSUs | | | | | (2) | | | | | | | | | | (2) |
| Transactions with owners | 256,456 | | 40 | | 3,031 | | | | | | | | | | 3,071 |
| Profit | 230,430 | | 40 | | 3,031 | | 7,159 | | | | | | | | 7,159 |
| Other comprehensive (loss)/gain, net of taxes | | | | | | | | | (7,379) | | 4,286 | | 349 | | (2,744) |
| Total comprehensive (loss)/gain for the period Balance as at | | | | | | | 7,159 | | (7,379) | | 4,286 | | 349 | | 4,415 |
| September 30, 2012 | 50,335,337 | \$ | 7,882 | \$ | 266,560 | \$ | 65,844 | \$ | (49,163) | \$ | (1,087) | \$ | 1,140 | \$ | 291,176 |

Other components of equity

| | | | | | Foreign currency | Cash flow | | Total |
|-------------------------|------------|-----------|------------|-----------|------------------|-----------|-------------|--------------|
| | Share | Capital | Share | Retained | translation | hedging | Pension | shareholders |
| | Number | Par value | premium | earnings | reserve | reserve | adjustments | equity |
| Balance as at April 1, | | | | | | | | |
| 2013 | 50,588,044 | \$ 7,922 | \$ 269,300 | \$ 80,084 | \$ (62,056) | \$ 4,673 | \$ 674 | \$ 300,597 |
| Shares issued for | | | | | | | | |
| exercised options and | | | | | | | | |
| RSUs | 412,136 | 65 | 139 | | | | | 204 |
| Share-based | | | | | | | | |
| compensation | | | 3,508 | | | | | 3,508 |
| Excess tax benefits | | | | | | | | |
| relating to share-based | | | | | | | | |
| options and RSUs | | | 581 | | | | | 581 |
| Transactions with | | | | | | | | |
| owners | 412,136 | 65 | 4,228 | | | | | 4,293 |
| Profit | | | | 16,081 | | | | 16,081 |
| Other comprehensive | | | | | | | | |
| income/(loss), net of | | | | | | | | |
| taxes | | | | | (32,551) | (20,636) | 1,180 | (52,007) |
| Total comprehensive | | | | | | | | |
| income/(loss) for the | | | | | | | | |
| period | | | | 16,081 | (32,551) | (20,636) | 1,180 | (35,926) |
| | | | | | | | | |

| Balance as at | | | | | | | | |
|--------------------|------------|----------------|------------|-----------|----------|----------------|----------------|---------|
| September 30, 2013 | 51,000,180 | \$ 7,987 \$ | 273,528 \$ | 96,165 \$ | (94,607) | \$ (15,963) | \$ 1,854 \$ | 268,964 |
| | | | | | | | | |

WNS (HOLDINGS) LIMITED

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited, amounts in thousands)

| | Six months ended September 2013 | | | | | |
|---|---------------------------------|----|----------|--|--|--|
| Cash flows from operating activities: | 2010 | | 2012 | | | |
| Cash generated from operations | \$ 40,302 | \$ | 28,779 | | | |
| Interest paid | (1,604) | | (2,077) | | | |
| Interest received | 120 | | 101 | | | |
| Income taxes paid | (5,386) | | (5,634) | | | |
| Net cash provided by operating activities | 33,432 | | 21,169 | | | |
| Cash flows from investing activities: | | | | | | |
| Acquisition, net of cash acquired (Refer note 4) | | | (6,409) | | | |
| Purchase of property and equipment and intangibles | (10,533) | | (11,965) | | | |
| Proceeds from sale of property and equipment | 49 | | 149 | | | |
| Deferred consideration paid towards acquisition of Fusion (Refer note 4) | (7,608) | | | | | |
| Investment in Fixed Maturity Plan | (5,101) | | | | | |
| Dividend received | 1,347 | | 1,128 | | | |
| Marketable securities sold/(purchased), net | 5,595 | | (2,031) | | | |
| Net cash used in investing activities | (16,251) | | (19,128) | | | |
| Cash flows from financing activities: | | | | | | |
| Direct cost incurred in relation to public offering | | | (16) | | | |
| Proceeds from exercise of stock options | 204 | | | | | |
| Repayment of long term debt | (2,956) | | (25,067) | | | |
| Proceeds from long term debt | | | 7,000 | | | |
| Excess tax benefit from share based compensation | 86 | | 30 | | | |
| (Repayments)/proceeds from short term borrowings, net | (4,631) | | 6,655 | | | |
| Payment of debt issuance cost | | | (243) | | | |
| Net cash used in financing activities | (7,297) | | (11,641) | | | |
| Exchange difference on cash and cash equivalents | (8,020) | | (4,276) | | | |
| Net change in cash and cash equivalents | 1,864 | | (13,876) | | | |
| Cash and cash equivalents at the beginning of the period | 27,878 | | 46,725 | | | |
| Cash and cash equivalents at the end of the period | \$ 29,742 | \$ | 32,849 | | | |
| Non-cash transactions: | | | | | | |
| Note: Liability towards property and equipment and intangible assets purchased on | | | | | | |
| credit/deferred credit | \$ 1,780 | \$ | 1,868 | | | |

WNS (HOLDINGS) LIMITED

NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

1. Company overview

WNS (Holdings) Limited (WNS Holdings), along with its subsidiaries (collectively, the Company), is a global business process management (BPM) company with client service offices in Australia, London (UK), New Jersey (US) and Singapore and delivery centers in Costa Rica, India, the People s Republic of China (China), the Philippines, Poland, Republic of South Africa (South Africa), Romania, Sri Lanka, the UK and the US. The Company s clients are primarily in the banking, consumer packaged goods (CPG), financial services, healthcare and utilities, insurance, public sector, retail and travel industries.

WNS Holdings is incorporated in Jersey, Channel Islands and maintains a registered office in Jersey at Queensway House, Hilgrove Street, St Helier, Jersey JE1 1ES.

These unaudited condensed interim consolidated financial statements were authorized for issue by the Board of Directors on October 15, 2013.

2. Summary of significant accounting policies

a. Basis of preparation

These condensed interim consolidated financial statements are prepared in compliance with International Accounting Standard (IAS) 34, *Interim financial reporting* as issued by IASB. They do not include all of the information required in annual financial statements in accordance with IFRS, as issued by IASB and should be read in conjunction with the audited consolidated financial statements and related notes included in the Company s annual report on Form 20-F for the fiscal year ended March 31, 2013.

The accounting policies applied are consistent with the policies that were applied for the preparation of the consolidated financial statements for the year ended March 31, 2013.

3. New accounting pronouncements not yet adopted by the Company

Certain new standards, interpretations and amendments to existing standards have been published that are mandatory for the Company s accounting periods beginning on or after April 1, 2014 or later periods. Those which are considered to be relevant to the Company s operations are set out below.

in November 2009, the IASB issued IFRS 9 Financial Instruments: Classification and Measurement (IFRS 9). This standard introduces certain new requirements for classifying and measuring financial assets and liabilities and divides all financial assets that are currently in the scope of IAS 39 into two classifications, viz. those measured at amortized cost and those measured at fair value. In October 2010, the IASB issued a revised version of IFRS 9, Financial Instruments (IFRS 9 R). The revised standard adds guidance on the classification and measurement of financial liabilities. IFRS 9 R requires entities with financial liabilities designated at fair value through profit or loss to recognize changes in the fair value due to changes in the liability s credit risk in other comprehensive income. However, if recognizing these changes in other comprehensive income creates an accounting mismatch, an entity would present the entire change in fair value within profit or loss. There is no subsequent recycling of the amounts recorded in other comprehensive income to profit or loss, but accumulated gains or losses may be transferred within equity.

IFRS 9 R is effective for fiscal years beginning on or after January 1, 2015. Earlier application is permitted. The Company is currently evaluating the impact that this new standard will have on its consolidated financial statements.

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WNS (HOLDINGS) LIMITED

NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

| ii. | In May 2013, the IASB issued an amendment to IAS 36 Impairment of Assets to reduce the circumstances in which the |
|-----------|---|
| recoveral | ble amount of assets or cash-generating units is required to be disclosed, clarify the disclosures required, and to introduce an explicit |
| requirem | ent to disclose the discount rate used in determining impairment (or reversals) where recoverable amount (based on fair value less costs |
| of dispos | al) is determined using a present value technique. This Amendment is effective for annual periods beginning on or after January 1, |
| 2014. | |

The Company has evaluated the requirements of the above amendment and does not believe that the adoption of this amendment will have a material effect on its consolidated financial statements.

4. Acquisition

On June 21, 2012, the Company acquired all outstanding equity shares of Fusion Outsourcing Services (Proprietary) Limited (Fusion) (subsequently renamed as WNS Global Services SA (Pty) Ltd), a provider of a range of outsourcing services including contact center, customer care and business continuity services to both South African and international clients.

The purchase price for the acquisition was £10,000 (\$15,680 based on the exchange rate on June 21, 2012) plus £399 (\$644 based on the exchange rate on October 30, 2012) towards adjustment for cash and working capital.

In accordance with the terms of the sale and purchase agreement entered in connection with the acquisition of Fusion, £5,000 (\$7,840 based on the exchange rate on June 21, 2012) was paid at the completion arrangement on June 21, 2012, £399 (\$644 based on the exchange rate on October 30, 2012) was paid based on completion accounts on October 30, 2012 and the remainder £5,000 (\$7,840 based on the exchange rate on June 21, 2012) was payable on or before May 31, 2013 along with interest of 3% per annum above the base rate of Barclays Bank Plc. to be calculated on a daily accrual basis.

Consequently on May 31, 2013, the Company paid £5,151 (\$7,838 based on the exchange rate on May 31, 2013) towards settlement of the final installment of the purchase consideration including an interest of £151.

5. Cash and cash equivalents

The Company considers all highly liquid investments with an initial maturity of up to three months to be cash equivalents. Cash and cash equivalents consist of the following:

| | | As | at | |
|-------------------------------|----|-----------------|----|-------------------|
| | • | nber 30, 013 | | March 31, 2013 |
| Cash and bank balance | \$ | 24,700 | \$ | 21,323 |
| Short term deposits with bank | | 5,042 | | 6,555 |
| Total | \$ | 29,742 | \$ | 27,878 |

Short term deposits can be withdrawn by the Company at any time without prior notice and are readily convertible into known amounts of cash with an insignificant risk of changes in value.

WNS (HOLDINGS) LIMITED

NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

6. Investments

Investments consist of the following:

| | As at | | | | | |
|------------------------------------|-----------------------|----|-------------------|--|--|--|
| | September 30, 2013 | | March 31, 2013 | | | |
| Marketable securities(1) | \$ 34,961 | \$ | 46,473 | | | |
| Investments in Fixed Maturity Plan | 43,714 | | 43,216 | | | |
| Others | 2 | | 2 | | | |
| Total | \$ 78,677 | \$ | 89,691 | | | |

The current and non-current classifications of investments are as follows:

| | | As at | | | | | | |
|-------------------------|-----|--------------------|-------------------|--------|--|--|--|--|
| | Sep | tember 30, 2013 | March 31, 2013 | | | | | |
| Current investments | \$ | 78,675 | \$ | 46,473 | | | | |
| Non-current investments | | 2 | | 43,218 | | | | |
| Total | \$ | 78,677 | \$ | 89,691 | | | | |

Note:

(1) Marketable securities represent short term investments made principally for the purpose of earning dividend income.

7. Trade receivables

Trade receivables consist of the following:

| | | As at | | | | | |
|---|-----------------------|---------|----|-------------------|--|--|--|
| | September 30, 2013 | | | March 31, 2013 | | | |
| Trade receivables | \$ | 64,028 | \$ | 69,583 | | | |
| Allowances for doubtful trade receivables | | (5,649) | | (5,145) | | | |
| Total | \$ | 58,379 | \$ | 64,438 | | | |

The movement in the allowances for doubtful trade receivables is as follows:

| | | As at | | | | | | |
|---|---------------|-------|----|-----------|--|--|--|--|
| | September 30, | | | March 31, | | | | |
| | 2 | 2013 | | 2013 | | | | |
| Balance at the beginning of the period/year | \$ | 5,145 | \$ | 5,470 | | | | |
| Charged to operations | | 366 | | 1,190 | | | | |
| Write-off | | | | (955) | | | | |
| Reversal | | (105) | | (349) | | | | |
| Translation adjustment | | 243 | | (211) | | | | |
| Balance at the end of the period/year | \$ | 5,649 | \$ | 5,145 | | | | |

WNS (HOLDINGS) LIMITED

NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

8. Prepayment and other assets

Prepayment and other assets consist of the following:

| | | A | s at | |
|---------------------------------------|----|--------------|------|-----------|
| | Se | eptember 30, | | March 31, |
| | | 2013 | | 2013 |
| Current: | | | | |
| Service tax and other tax receivables | \$ | 4,766 | \$ | 4,588 |
| Deferred transition cost | | 308 | | 498 |
| Employee receivables | | 1,299 | | 1,190 |
| Advances to suppliers | | 729 | | 774 |
| Prepaid expenses | | 5,292 | | 3,329 |
| Other assets | | 3,075 | | 1,642 |
| Total | \$ | 15,469 | \$ | 12,021 |
| | | | | |
| Non-current: | | | | |
| Deposits | \$ | 5,573 | \$ | 6,085 |
| Non-current tax assets | | 3,750 | | 3,826 |
| Service tax and other tax receivables | | 5,394 | | 4,199 |
| Deferred transition cost | | 148 | | 274 |
| Others | | 2,164 | | 411 |
| Total | \$ | 17,029 | \$ | 14,795 |

9. Goodwill

The movement in goodwill balance by reportable segment as at September 30, 2013 and March 31, 2013 is as follows:

| | WNS Global BPM | WNS Auto Claims BPM | Total |
|--|-------------------|---------------------------|--------------|
| Balance as at April 1, 2012 | \$ 53,570 | \$ 33,125 | \$ 86,695 |
| Goodwill arising from acquisition of Fusion (See Note 4) | 6,199 | | 6,199 |
| Foreign currency translation | (3,883) | (1,879) | (5,762) |
| Balance as at March 31, 2013 | \$ 55,886 | \$ 31,246 | \$ 87,132 |
| Foreign currency translation | (6,350) | 2,156 | (4,194) |
| Balance as at September 30, 2013 | \$ 49,536 | \$ 33,402 | \$ 82,938 |

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(Amounts in thousands, except share and per share data)

10. Intangible assets

The changes in the carrying value of intangible assets for the year ended March 31, 2013 are as follows:

| | Customer | C | Customer |] | Intellectual property | Leasehold | Covenant not-to- | | |
|-------------------------|---------------|----|------------|----|-----------------------|-------------|---------------------|----------|---------------|
| Gross carrying value | contracts | re | lationship | | rights | benefits | compete | Software | Total |
| Balance as at April 1, | | | | | | | | | |
| 2012 | \$ 175,967 | \$ | 64,482 | \$ | 4,956 | \$ 1,835 | \$ 353 \$ | 1,017 | \$ 248,610 |
| Additions | | | | | | | | 4,890 | 4,890 |
| On acquisition of | | | | | | | | | |
| Fusion | 1,427 | | 2,148 | | | | | 383 | 3,958 |
| Translation adjustments | (6,536) | | (1,155) | | (281) | | (15) | (147) | (8,134) |
| Balance as at March 31, | | | | | | | | | |
| 2013 | \$ 170,858 | \$ | 65,475 | \$ | 4,675 | \$ 1,835 | \$ 338 \$ | 6,143 | \$ 249,324 |
| Accumulated | | | | | | | | | |
| amortization | | | | | | | | | |
| Balance as at April 1, | | | | | | | | | |
| 2012 | \$ 89,372 | \$ | 37,043 | \$ | 4,956 | \$ 1,707 | \$ 343 \$ | 48 | \$ 133,469 |
| Amortization | 17,887 | | 7,425 | | | 128 | 10 | 900 | 26,350 |
| Translation adjustments | (1,401) | | (912) | | (281) | | (15) | 10 | (2,599) |
| Balance as at March 31, | | | | | | | | | |
| 2013 | \$ 105,858 | \$ | 43,556 | \$ | 4,675 | \$ 1,835 | \$ 338 \$ | 958 | \$ 157,220 |
| Net carrying value as | | | | | | | | | |
| at March 31, 2013 | \$ 65,000 | \$ | 21,919 | \$ | | \$ | \$ \$ | 5,185 | \$ 92,104 |

The changes in the carrying value of intangible assets for the six months ended September 30, 2013 are as follows:

| Gross carrying value | Customer contracts | Customer relationship | Intellectual property rights | Leasehold benefits | Covenant not-to- compete | Software | Total |
|-------------------------|--------------------|--------------------------|------------------------------------|-----------------------|--------------------------------|----------|----------|
| Balance as at April 1, | | | | | | | |
| 2013 | \$ 170,858 \$ | 65,475 \$ | 4,675 \$ | 1,835 | \$ 338 5 | 6,143 \$ | 249,324 |
| Additions | 167 | | | | | 2,463 | 2,630 |
| Translation adjustments | (12,309) | (521) | 322 | | 16 | (755) | (13,247) |
| Balance as at | | | | | | | |
| September 30, 2013 | \$ 158,716 \$ | 64,954 \$ | 4,997 \$ | 1,835 | \$ 354 9 | 7,851 \$ | 238,707 |
| Accumulated | · | · | | | | , | , |
| amortization | | | | | | | |

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| Balance as at April 1, | | | | | | | |
|-------------------------|------------------|-----------|----------|----------|--------|----------|---------|
| 2013 | \$ 105,858 \$ | 43,556 \$ | 4,675 \$ | 1,835 \$ | 338 \$ | 958 \$ | 157,220 |
| Amortization | 8,390 | 2,934 | | | | 696 | 12,020 |
| Translation adjustments | (4,847) | (370) | 322 | | 16 | (25) | (4,904) |
| Balance as at | | | | | | | |
| September 30, 2013 | \$ 109,401 \$ | 46,120 \$ | 4,997 \$ | 1,835 \$ | 354 \$ | 1,629 \$ | 164,336 |
| Net carrying value as | | | | | | | |
| at September 30, 2013 | \$ 49,315 \$ | 18,834 \$ | \$ | \$ | \$ | 6,222 \$ | 74,371 |
| | | | | | | | |
| | | | | | | | |

WNS (HOLDINGS) LIMITED

NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

11. Property and equipment

The changes in the carrying value of property and equipment for the year ended March 31, 2013 are as follows:

| Gross carrying value | Buildings | Computers and software | Furniture, fixtures and office equipment | Vehicles | ir | Leasehold mprovements | Total |
|------------------------------|--------------|------------------------------|---|-------------|----|--------------------------|---------------|
| Balance as at April 1, 2012 | \$ 11,495 | \$ 64,668 | \$ 55,861 | \$ 1,648 | \$ | 47,924 | \$ 181,596 |
| Additions | | 4,148 | 5,595 | 363 | | 4,932 | 15,038 |
| On acquisition of Fusion | | 805 | 1,014 | | | 496 | 2,315 |
| Disposal/Retirements | | 790 | 3,131 | 811 | | 2,773 | 7,505 |
| Translation adjustments | (363) | (3,662) | (2,988) | (101) | | (2,694) | (9,808) |
| Balance as at March 31, 2013 | \$ 11,132 | \$ 65,169 | \$ 56,351 | \$ 1,099 | \$ | 47,885 | \$ 181,636 |
| | | | | | | | |
| Accumulated depreciation | | | | | | | |
| | | | | | | | |
| Balance as at April 1, 2012 | \$ 1,846 | \$ 57,804 | \$ 44,419 | \$ 1,177 | \$ | 34,175 | \$ 139,421 |
| Depreciation | 555 | 4,668 | 5,145 | 134 | | 4,207 | 14,709 |
| Disposal/Retirements | | 783 | 2,992 | | | | |