ATLANTIC AMERICAN CORP Form 10-Q November 08, 2010

#### **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES
 EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 0-3722

#### ATLANTIC AMERICAN CORPORATION

(Exact name of registrant as specified in its charter)

Georgia 58-1027114
(State or other jurisdiction of incorporation or organization) Identification No.)

4370 Peachtree Road, N.E.,
Atlanta, Georgia

(Address of principal executive offices)

(Zip Code)

(404) 266-5500 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer " Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company b

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No  $\mathfrak b$ 

The total number of shares of the registrant's Common Stock, \$1 par value, outstanding on November 4, 2010, was 22,269,206.

## ATLANTIC AMERICAN CORPORATION

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## ATLANTIC AMERICAN CORPORATION CONSOLIDATED BALANCE SHEETS (Dollars in thousands, except par value)

## **ASSETS**

	Unaudited September 30, 2010		D	December 31, 2009	
Cash and cash equivalents, including short-term investments of \$14,703 and \$14,697	\$	64,907	\$	20,129	
Investments:					
Fixed maturities (cost: \$143,430 and \$189,111)		151,581		184,060	
Common and non-redeemable preferred stocks (cost: \$8,631					
and \$8,631)		7,591		6,914	
Other invested assets (cost: \$1,013 and \$1,021)		1,013		1,021	
Policy and student loans		2,130		2,139	
Real estate		38		38	
Investment in unconsolidated trusts		1,238		1,238	
Total investments		163,591		195,410	
Receivables:					
Reinsurance		11,532		11,489	
Other (net of allowance for doubtful accounts: \$521 and					
\$533)		8,518		6,023	
Deferred income taxes, net		418		6,041	
Deferred acquisition costs		20,558		19,453	
Other assets		1,911		1,413	
Goodwill		2,128		2,128	
Total assets	\$	273,563	\$	262,086	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Insurance reserves and policy funds:					
Future policy benefits	\$	60,399	\$	58,981	
Unearned premiums		20,709		18,130	
Losses and claims		50,675		50,112	
Other policy liabilities		1,330		1,990	
Total policy liabilities		133,113		129,213	
Accounts payable and accrued expenses		12,273		14,165	
Junior subordinated debenture obligations		41,238		41,238	
Total liabilities		186,624		184,616	
Commitments and contingencies (Note 10)					
Shareholders' equity:					
Preferred stock, \$1 par, 4,000,000 shares authorized; Series					
D preferred, 70,000 shares issued and outstanding; \$7,000					
redemption value		70		70	

Common stock, \$1 par, 50,000,000 shares authorized;		
shares issued: 22,373,900; shares outstanding: 22,274,962		
and 22,291,310	22,374	22,374
Additional paid-in capital	57,129	57,129
Retained earnings	4,041	3,404
Accumulated other comprehensive income (loss)	3,453	(5,405)
Treasury stock, at cost: 98,938 and 82,590 shares	(128)	(102)
Total shareholders' equity	86,939	77,470
Total liabilities and shareholders' equity	\$ 273,563	\$ 262,086

The accompanying notes are an integral part of these consolidated financial statements.

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# ATLANTIC AMERICAN CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited; Dollars in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Revenue:				
Insurance premiums	\$24,577	\$22,774	\$72,322	\$68,512
Investment income	2,302	2,699	7,435	8,142
Realized investment gains, net	211	14	224	1
Other income	56	51	215	202
Total revenue	27,146	25,538	80,196	76,857
Benefits and expenses:				
Insurance benefits and losses incurred	16,451	15,840	49,266	45,753
Commissions and underwriting expenses	7,409	6,804	21,376	21,734
Interest expense	660	679		