ORIX CORP Form 6-K August 02, 2004

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER Pursuant to Rule 13a-16 or 15d-16 OF THE SECURITIES EXCHANGE Act of 1934

For the month of August, 2004.

ORIX Corporation

(Translation of Registrant s Name into English)

3-22-8 Shiba, Minato-Ku, Tokyo, JAPAN

(Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F b Form 40-F o

(Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes o No b

Table of Documents Filed

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1. ORIX s First Quarter Consolidated Financial Results (April 1, 2004 - June 30, 2004) filed with the Tokyo Stock Exchange on Thursday, July 29, 2004.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ORIX Corporation

Date: August 2, 2004 By: /s/ Shunsuke Takeda

Shunsuke Takeda

Director

Deputy President and CFO

ORIX Corporation

Consolidated Financial Results April 1, 2004 June 30, 2004

July 29, 2004

In preparing its consolidated financial information, ORIX Corporation and its subsidiaries have complied with accounting principles generally accepted in the United States of America, except as modified to account for stock splits in accordance with the usual practice in Japan.

U.S. Dollar amounts have been calculated at Yen 108.43 to \$1.00, the approximate exchange rate prevailing at June 30, 2004.

These documents may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on our current expectations and are subject to uncertainties and risks that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under Risk Factors in the Company s annual report on Form 20-F filed with the United States Securities and Exchange Commission.

The Company expects that it will be a passive foreign investment company under the U.S. Internal Revenue Code. A U.S. holder of the shares of the Company is therefore subject to special rules of taxation in respect of certain dividend, gain or other income on such shares. Investors should consult their tax advisors with respect to such rules, which are summarized in the Company s annual report.

For further information please contact:

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ORIX Corporation
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Consolidated Financial Results from April 1, 2004 to June 30, 2004

(U.S. GAAP Financial Information for ORIX Corporation and its Subsidiaries)

Corporate

ORIX Corporation

Name:

Listed Tokyo Stock Exchange (Securities No. 8591)

Exchanges: Osaka Securities Exchange

Nagoya Stock Exchange

New York Stock Exchange (Trading Symbol: IX)

Head Office: Tokyo JAPAN

Tel: (03)5419-5102

(URL http://www.orix.co.jp/grp/ir_e/ir_index.htm)

1. Performance Highlights for the Three Months Ended June 30, 2004 and 2003, and the Year Ended March 31, 2004

(1) Performance Highlights Operating Results (Unaudited)

(millions of JPY)*1

Incomo

					income	
Tota	al	Year-on-Year	Operating	Year-on-Year	before	Year-on-Year
				Iı	ncome Taxes	
Reven	ues	Change	Income	Change	*2	Change
June 30, 2004 193,3	313	14.2%	31,482	48.5%	37,075	50.8%
June 30, 2003 169,3	335	5.4%	21,198	(13.6%)	24,582	(6.0%)
March 31, 2004 720,7	773		84,775		102,157	
			Net	Year-on-Year	Basic Earnings	Diluted Earnings
			Income	Change	Per Share	Per Share
June 30, 2004			23,527	66.9%	281.05	263.42
June 30, 2003			14,098	(16.5%)	168.45	158.71
March 31, 2004			54,020		645.52	607.52

^{1.} Equity in Net Income of Affiliates was a net gain of JPY 4,754 million for the three months ended June 30, 2004, a net gain 3,384 million for the three months ended June 30, 2003 and a net gain of JPY 17,924 million for the year ended March 31, 2

3. Adoption of simplified accounting method

Yes(x) No()

4. Changes in Accounting Principles

Yes () No (x) (except for adoptions of new account

5. Changes in Numbers of Consolidated Subsidiaries and Affiliates Additions: Consolidated Subsidiaries 1, Affiliates 1

Yes(x) No()

Deletions: Consolidated Subsidiaries 3, Affiliates 0

*Note 1: Unless otherwise stated, all amounts shown herein are in millions of Japanese yen or millions of U.S. dollars, except for Per Share amounts which are in single yen.

*Note 2: Income before Income Taxes represents Income before Discontinued Operations, Extraordinary Gain and Income Taxes.

(2) Performance Highlights Financial Position (Unaudited)

		Shareholders	Shareholders	Shareholders
	Total Assets	Equity	Equity Ratio	Equity Per Share
June 30, 2004	5,651,018	594,779	10.5%	7,104.39
June 30, 2003	5,923,307	526,547	8.9%	6,291.50
March 31, 2004	5,624,957	564,047	10.0%	6,739.64

^{1.} The number of outstanding shares was 83,719,966 as of June 30, 2004, 83,691,779 as of June 30, 2003 and 83,691,007 as of March 31, 2004.

(3) Performance Highlights Cash Flows (Unaudited)

	Cash Flows	Cash Flows	Cash Flows	Cash and Cash Equivalents
	from Operating Activities	from Investing Activities	from Financing Activities	at End of Period
June 30, 2004 June 30, 2003	(18,840)	(19,185)	27,140	141,423
March 31, 2004	152,812	123,978	(328,284)	152,235

2. Forecasts for the Year Ending March 31, 2005 (Unaudited)

	Total	Income before	
Fiscal Year	Revenues	Income Taxes	Net Income
March 31, 2005	760,000	109,000	60,000

Note: Basic Earnings Per Share is forecasted to be JPY 716.67.

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Summary of Consolidated Financial Results

1. Three Months Ended June 30, 2004 (First Quarter)

Financial Highlights

Income before Income Taxes* 37,075 million yen (Up 51% year on year)
Net Income 23,527 million yen (Up 67% year on year)

Earnings Per Share (Basic)
Earnings Per Share (Diluted)
Shareholders Equity Per

281.05 yen (Up 67% year on year)
263.42 yen (Up 66% year on year)
7,104.39 yen (Up 13% year on year)

Share

ROE (Annualized) 16.2% (June 30, 2003: 10.9%) ROA (Annualized) 1.67% (June 30, 2003: 0.95%)

Revenues: 193,313 million yen (Up 14% year on year)

Although the automobile leasing operations performed steadily, revenues from direct financing leases fell compared to the same period of the previous fiscal year as a result of a lower balance of assets as we continued to carefully select new assets and focus on the profitability of each transaction for assets other than those associated with our automobile leasing operations. Life insurance premiums and related investment income was flat year on year as we continued to shift to more profitable insurance products. Residential condominium sales were down, as fewer condominiums were sold to buyers in the first quarter than planned for this fiscal year. In addition, gains on sales of real estate under operating leases were also down compared to the same period of the previous fiscal year due to fewer transactions. On the other hand, revenues from operating leases increased due to the recovery of the precision measuring and other equipment rental business and expansion of the automobile rental operations. Interest on loans and investment securities was up due mainly to the strong contribution from corporate loans, including non-recourse loans. In addition, brokerage commissions and net gains on investment securities increased due to the growth in brokerage commissions owing to an improvement in the stock market in Japan, and increase in net gains on sales of investment securities associated with our venture capital operations. We also saw growth in other operating revenues due to the strong performance from our building maintenance operations and from the increase in revenues associated with companies we invested in as part of our corporate rehabilitation business in the second half of the previous fiscal year. As a result, revenues increased 14% to 193,313 million yen compared with the same period of the previous fiscal year.

Expenses: 161,831 million yen (Up 9% year on year)

Depreciation-operating leases and other operating expenses increased year on year in line with the increase in revenues. Selling, general and administrative expenses were up due mainly to the

^{*} Income before income taxes refers to income before discontinued operations, extraordinary gain and income taxes.

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expenses associated with the increase in the number of consolidated companies in the previous fiscal year. On the other hand, interest expense declined due mainly to lower levels of operating assets. In addition, life insurance costs decreased mainly as a result of the change in the product mix due to the shift towards more profitable insurance products. Costs of residential condominium sales decreased in line with the lower residential condominium sales. In addition, the provision for doubtful receivables and probable loan losses and write-downs of securities both declined compared to the same period of the previous fiscal year. Furthermore, there were no write-downs of long-lived assets in the first quarter of this fiscal year. As a result, overall expenses were up 9% year on year to 161,831 million yen.

Net Income: 23,527 million yen (Up 67% year on year)

Operating income was 31,482 million yen, an increase of 49% over the same period of the previous fiscal year. The steady performance from equity in net income of affiliates and gain on sales of affiliates resulted in an increase in income before income taxes of 51% to 37,075 million yen. Discontinued operations, net of applicable tax effect was up year on year to 2,739 million yen due to an increase in the number of transactions. Furthermore, the total of income from discontinued operations, net of 4,569 million yen (excluding tax effect) and gains on sales of real estate under operating leases of 1,445 million yen was 6,014 million yen for the first quarter of this fiscal year, a decrease of 873 million yen compared with the same period of the previous fiscal year. As a result, net income rose 67% compared to the same period of the previous fiscal year to 23,527 million yen.

Operating Assets: 4,852,290 million yen (Flat on March 31, 2004)

Operating assets were flat on March 31, 2004 at 4,852,290 million yen.

Segment Information (Profits refer to income before income taxes)

Operations in Japan

Corporate Financial Services (Segment name changed from Corporate Finance to Corporate Financial Services): The automobile leasing operations performed steadily and installment loans to corporate customers increased compared to the first quarter of the previous fiscal year. In addition, a lower provision for doubtful receivables and probable loan losses contributed to an increase in segment profits to 13,040 million yen compared to 9,345 million yen in the same period of the previous fiscal year.

Rental Operations (Segment name changed from Equipment Operating Leases to Rental Operations): Segment profits increased to 2,302 million yen compared to 1,520 million yen in the same period of the previous fiscal year due to the recovery of the precision measuring and other equipment rental business.

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Real Estate-Related Finance: Segment profits improved year on year to 4,906 million yen compared to 3,018 million yen as a result of the expansion of the housing loan operations and the steady performance of the corporate lending operations, including non-recourse loans.

Real Estate: Although the steady performance from the building maintenance operations and sale of office buildings contributed to profits, the decrease in residential condominium sales due to fewer condominiums being sold to buyers in the first quarter than planned for this fiscal year resulted in segment profits of 6,515 million yen down from 8,160 million yen in the same period of the previous fiscal year.

Life Insurance: This segment moved from a segment loss of 392 million yen in the same period of the previous fiscal year to a segment profit of 1,879 million yen as a result of the shift towards more profitable insurance products and due to the recognition of a gain on sales of affiliates.

Other: Although the contribution from the consumer card loan operations decreased as a result of a stricter credit screening process, the increased contribution from the securities brokerages business that benefited from the recovery of the stock market, venture capital business and equity in net income of affiliates resulted in a large increase in segment profits to 6,374 million yen compared to 1,177 million yen in the same period of the previous fiscal year.

Overseas Operations

The Americas: Although there was a lower provision for doubtful receivables and probable loan losses, the loss from an equity method affiliate resulted in a lower segment profit of 1,210 million yen down from 2,131 million yen in the same period of the previous fiscal year.

Asia and Oceania: Segment profits increased year on year to 5,679 million yen compared to 4,204 million yen due to the steady performance from automobile leasing and corporate lending by a number of companies in the region, as well as from equity in net income of affiliates.

Europe: Segment profits improved to 255 million yen from a segment loss of 258 million yen in the same period of the previous fiscal year as this segment recorded losses on certain equity method investments in the same period of the previous fiscal year.

2. Summary of Cash Flows (Three Months Ended June 30, 2004)

Cash and cash equivalents decreased by 10,812 million yen, to 141,423 million yen compared to March 31, 2004.

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Cash flows from operating activities, which included net income, used 18,840 million yen due mainly to a decrease in accrued expenses and an increase in restricted cash.

As operating assets were flat, cash flows from investing activities used 19,185 million yen and cash flows from financing activities provided 27,140 million yen.

Please note that a consolidated statement of cash flows was not provided for the period ended June 30, 2003 and no comparisons were made regarding the cash flows for operating, investing and financing for that period.

3. Outlook and Forecasts for the Year Ending March 31, 2005

For the fiscal year ending March 31, 2005, we forecast revenues of 760,000 million yen (up 5% compared with the fiscal year ended March 31, 2004), income before income taxes of 109,000 million yen (up 7%), and net income of 60,000 million yen (up 11%). At this time, we have not made any changes to our original forecasts, which we announced on April 26, 2004 in our earnings announcement for the fiscal year ended March 31, 2004.

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Consolidated Financial Highlights

(For the Three Months Ended June 30, 2004 and 2003, and the Year Ended March 31, 2004) (Unaudited)

(millions of JPY, except for per share data)

	June 30, 2004	Change from March 31, 2004	Year-on-year Change	June 30, 2004	Year-on-year Change	March 31, 2004	Year-on-year Change
Operating Assets							
Investment in Direct							
Financing Leases	1,454,461	100%	92%	1,582,153	96%	1,453,575	92%
Installment Loans Investment in	2,221,554	99%	97%	2,302,005	99%	2,234,940	98%
Operating Leases Investment in	529,078	99%	101%	523,413	116%	536,702	101%
Securities	579,193	105%	83%	697,926	92%	551,928	81%
Other Operating Assets	68,004	94%	91%	75,065	56%	72,049	94%
Total	4,852,290	100%	94%	5,180,562	97%	4,849,194	94%
Operating Results Total Revenues	193,313		114%	169,335	105%	720,773	106%
Income before	193,313		114%	109,333	103%	120,113	100%
Discontinued							
Operations,							
Extraordinary Gain and							
Income Taxes	37,075		151%	24,582	94%	102,157	226%
Net Income	23,527		167%	14,098	83%	54,020	179%
Earnings Per Share Net Income							
Basic	281.05		167%	168.45	83%	645.52	179%
Diluted	263.42		166%	158.71	84%	607.52	178%
Shareholders Equity							
Per Share	7,104.39	105%	113%	6,291.50	106%	6,739.64	112%
Financial Position							
Shareholders Equity	594,779	105%	113%	526,547	106%	564,047	112%
Number of Outstanding							
Shares (000)	83,720	100%	100%	83,692	100%	83,691	100%
Long-and Short-Term Debt and Deposits	3,876,782	100%	92%	4,232,175	94%	3,859,180	91%
Total Assets	5,651,018	100%	95%	5,923,307	97%	5,624,957	95%
20001 10000	10.5%	10070	75 70	8.9%		10.0%	

Shareholders Equi Ratio Return on Equity (annualized)	ty 16.2%		10.9%		10.1%	
Return on Assets	1 (50		0.05%		0.020	
(annualized)	1.67%		0.95%		0.93%	
New Business						
Volumes						
Direct Financing						
Leases						
New Receivables						
Added	188,262	89%	212,175	89%	801,787	80%
New Equipment						
Acquisitions	166,937	89%	188,194	89%	713,240	80%
Installment Loans	307,530	113%	270,959	79%	1,124,276	89%
Operating Leases	40,737	100%	40,810	196%	189,737	109%
Investment in						
Securities	45,486	79%	57,370	117%	122,066	53%
Other Operating						
Transactions	29,354	102%	28,655	138%	186,265	160%
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Condensed Consolidated Statements of Income

(For the Three Months Ended June 30, 2004 and 2003, and the Year Ended March 31, 2004) (Unaudited)

(millions of JPY, millions of US\$)

	Three Months ended		Three Months ended		Year ended		U.S. dollars
_	June 30, 2004	Year-on-year Change	June 30, 2003	Year-on-year Change	March 31, 2004	Year-on-year Change	June 30, 2004
Total Revenues:	193,313	(%) 114	169,335	(%) 105	720,773	(%) 106	1,783
Direct Financing Leases Operating Leases Interest on Loans and	27,399 36,007	96 117	28,516 30,747	93 105	112,372 130,488	91 106	253 332
Investment Securities Brokerage Commissions and Net Gains on	29,904	106	28,314	92	116,744	89	276
Investment Securities Life Insurance Premiums and Related Investment	5,160	159	3,246	63	26,025	240	48
Income Residential	30,235	99	30,590	93	134,212	97	279
Condominium Sales Gains on Sales of Real Estate under Operating	12,903	56	23,176	199	98,034	138	119
Leases	1,445	26	5,549	557	9,116	280	13
Other Operating Revenues	50,260		19,197	100	93,782	116	463
Total Expenses:	161,831	109	148,137	109	635,998	99	1,493
Interest Expense Depreciation Operating	14,180	87	16,206	86	60,597	84	131
Leases	23,108	113	20,505	106	83,919	105	213
Life Insurance Costs Costs of Residential	27,965	95	29,326	99	119,653	95	258
Condominium Sales Other Operating	11,803	58	20,372	204	88,679	146	109
Expenses	35,610	349	10,217	122	52,561	127	328

39,074	104	37,489	110	161,835	112	361
8,795	73	11,968	93	49,592	91	81
				12,345	24	
1,468	97	1,506	70	5,240	37	14
(172)		548	77	1,577	130	(2)
31,482	149	21,198	86	84,775	229	290
1.751	1.40	2 204	200	15.004	200	4.4
·	140	3,384	209	17,924	289	44
839				(542)		8
37,075	151	24,582	94	102,157	226	342
16,287	144	11,276	100	51,538	248	150
20,788	156	13,306	90	50,619	207	192
4,569		1,338		4,713		42
(1,830)		(546)		(1,921)		(17)
2,739	346	792	808	2,792	424	25
	8,795 1,468 (172) 31,482 4,754 839 37,075 16,287 20,788 4,569 (1,830)	8,795 73 1,468 97 (172)	8,795 73 11,968 1,468 97 1,506 (172) 548 31,482 149 21,198 4,754 140 3,384 839 37,075 151 24,582 16,287 144 11,276 20,788 156 13,306 4,569 1,338 (1,830) (546)	8,795 73 11,968 93 1,468 97 1,506 70 (172) 548 77 31,482 149 21,198 86 4,754 140 3,384 209 839 37,075 151 24,582 94 16,287 144 11,276 100 20,788 156 13,306 90 4,569 1,338 (1,830) (546)	8,795 73 11,968 93 49,592 12,345 1,468 97 1,506 70 5,240 (172) 548 77 1,577 31,482 149 21,198 86 84,775 4,754 140 3,384 209 17,924 839 (542) 37,075 151 24,582 94 102,157 16,287 144 11,276 100 51,538 20,788 156 13,306 90 50,619 4,569 1,338 4,713 (1,830) (546) (1,921)	8,795 73 11,968 93 49,592 91 12,345 24 1,468 97 1,506 70 5,240 37 (172) 548 77 1,577 130 31,482 149 21,198 86 84,775 229 4,754 140 3,384 209 17,924 289 839 (542) 37,075 151 24,582 94 102,157 226 16,287 144 11,276 100 51,538 248 20,788 156 13,306 90 50,619 207 4,569 1,338 4,713 (1,830) (546) (1,921)

Extraordinary Gain, Net of Applicable Tax Effect					609	19	
Net Income	23,527	167	14,098	83	54,020	179	217

- Note: 1. Comprehensive Income under FASB Statement No. 130 (Reporting Comprehensive Income) was a gain of JPY 32,593 million (US\$301 million) for the three months ended June 30, 2004, a gain of JPY 23,188 million for the three months ended June 30, 2003 and a gain of JPY 60,626 million for the year ended March 31, 2004.
 - 2. Gains on Sales of Real Estate under Operating Leases was reclassified as a separate account from previous fiscal year. In addition, Gains on Sales of Real Estate under Operating Leases that had been included in Operating Leases in the three months ended June, 30, 2003, has been reclassified to conform to this fiscal year s presentation.
 - 3. From the previous fiscal year, net income from real estate under operating leases considered to be discontinued operations were reclassified as Discontinued Operations. Accordingly, certain amounts in previous year have been reclassified to conform to the presentation for this fiscal year.
 - 4. Interest Income on Deposits, which had been disclosed separately until previous fiscal year, has been included in Other Operating Revenues from this fiscal year because it no longer has any significant amount. The statements in previous fiscal year are also amended in order to correspond with this reclassification.

Condensed Consolidated Balance Sheets

(As of June 30, 2004 and March 31, 2004) (Unaudited)

(millions of JPY, millions of US\$)

	June	March	U.S. dollars June 30,
	30, 2004	31, 2004	2004
Assets			
Cash and Cash Equivalents	141,423	152,235	1,304
Restricted Cash	47,711	35,621	440
Time Deposits	749	677	7
Investment in Direct Financing Leases	1,454,461	1,453,575	13,414
Installment Loans	2,221,554	2,234,940	20,488
Allowance for Doubtful Receivables on Direct Financing Leases and	, ,	, - ,	,
Probable Loan Losses	(128,726)	(128,020)	(1,187)
Investment in Operating Leases	529,078	536,702	4,879
Investment in Securities	579,193	551,928	5,342
Other Operating Assets	68,004	72,049	627
Investment in Affiliates	164,532	157,196	1,517
Other Receivables	144,404	142,711	1,332
Inventories	134,047	121,441	1,236
Prepaid Expenses	46,233	44,139	426
Office Facilities	71,679	71,196	661
Other Assets	176,676	178,567	1,631
Total	5,651,018	5,624,957	52,117
10001	3,031,010	3,024,737	32,117
Liabilities and Shareholders Equity			
Short-Term Debt	968,280	903,916	8,930
Deposits	294,973	292,545	2,720
Trade Notes, Accounts Payable and Other Liabilities	294,901	279,852	2,720
Accrued Expenses	79,805	96,668	736
Policy Liabilities	577,024	592,782	5,322
Current and Deferred Income Taxes	144,749	153,937	1,335
Deposits from Lessees	82,978	78,491	766
Long-Term Debt	2,613,529	2,662,719	24,103
Total Liabilities	5,056,239	5,060,910	46,632
Common Stock	52,085	52,068	480

Additional Paid-in Capital Retained Earnings:	70,034	70,015	646
Legal Reserve	2,220	2,220	20
Retained Earnings	502,525	481,091	4,635
Accumulated Other Comprehensive Loss	(24,075)	(33,141)	(222)
Treasury Stock, at Cost	(8,010)	(8,206)	(74)
Shareholders Equity	594,779	564,047	5,485
Total	5,651,018	5,624,957	52,117
	June	March	U.S. dollars June 30,
	30, 2004	31, 2004	2004
Note: Accumulated Other Comprehensive Loss			
Net unrealized gains on investment in securities	30,369	25,048	280
Minimum pension liability adjustments	(8,014)	(7,967)	(74)
Foreign currency translation adjustments	(43,419)	(45,629)	(400)
Net unrealized losses on derivative instruments	(3,011)	(4,593)	(28)
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Condensed Consolidated Statements of Cash Flows

(For the Three Months Ended June 30, 2004 and the Year Ended March 31, 2004) (Unaudited)

(millions of JPY, millions of US\$)

	Three Months ended June 30, 2004	Year ended March 31, 2004	U.S. dollars Three Months ended June 30, 2004
Cash Flows from Operating Activities:			
Net income	23,527	54,020	217
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Depreciation and amortization	30,850	121,530	285
Provision for doubtful receivables and probable loan losses	8,795	49,592	81
Decrease in policy liabilities	(15,758)	(15,771)	(145)
Gains from securitization transactions		(446)	
Equity in net income of affiliates	(4,754)	(17,924)	(44)
(Gain) loss on sales of affiliates	(839)	542	(8)
Extraordinary gain		(609)	
Gains on sales of available-for-sale securities	(4,352)	(8,728)	(40)
Gains on sales of real estate under operating lease	(1,445)	(9,116)	(13)
Write-downs of long-lived assets		12,345	
Write-downs of securities	1,468	5,240	14
Increase in restricted cash	(12,002)	(17,393)	(111)
Increase in inventories	(9,889)	(18,197)	(91)
Increase in prepaid expenses	(2,166)	(1,974)	(20)
Increase (decrease) in accrued expenses	(17,001)	7,481	(157)
Increase in deposits from lessees	5,158	683	48
Other, net	(20,432)	(8,463)	(190)
Net cash provided by (used in) operating activities	(18,840)	152,812	(174)
Cash Flows from Investing Activities:			
Purchases of lease equipment	(210,180)	(873,248)	(1,938)
Principal payments received under direct financing leases Net proceeds from securitization of lease and loan receivables	161,092	731,702 35,704	1,486
Installment loans made to customers	(307,530)	(1,130,986)	(2,836)
Principal collected on installment loans	315,993	1,092,698	2,914
Proceeds from sales of operating lease assets	29,799	116,531	275
Investment in and dividends received from affiliates, net	(1,092)	5,822	(10)
Purchases of available-for-sale securities	(42,341)	(90,527)	(390)

Proceeds from sales of available-for-sale securities Maturities of available-for-sale securities Purchases of other securities Proceeds from sales of other securities Purchases of other operating assets Proceeds from sales of other operating assets Acquisitions of subsidiaries, net of cash acquired Sales of subsidiaries, net of cash disposed Other, net	17,108 9,719 (3,221) 838 (183) 2,799	164,860 88,601 (32,707) 12,648 (8,966) 10,468 (8,861) 24 10,215	158 90 (30) 8 (2) 26
Net cash provided by (used in) investing activities	(19,185)	123,978	(177)
Cash Flows from Financing Activities: Net increase (decrease) in debt with maturities of three months or less Proceeds from debt with maturities longer than three months Repayment of debt with maturities longer than three months Net increase in deposits due to customers Issuance of common stock Dividends paid Net increase in call money Other, net	24,235 418,820 (436,484) 2,428 31 (2,093) 20,000 203	(7,276) 1,539,433 (1,893,581) 30,078 8 (2,092) 5,000 146	224 3,863 (4,025) 22 0 (19) 184 1
Net cash provided by (used in) financing activities	27,140	(328,284)	250
Effect of Exchange Rate Changes on Cash and Cash Equivalents	73	(948)	1
Net Decrease in Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of Period	(10,812) 152,235	(52,442) 204,677	(100) 1,404
Cash and Cash Equivalents at End of Period	141,423	152,235	1,304

Segment Information

(For the Three Months Ended June 30, 2004 and 2003, and the Year Ended March 31, 2004) (Unaudited)

(millions of JPY)

	Three months ended June 30, 2004		Three months ended June 30, 2003			Year ended March 31, 2004			
	Revenues	Income (Loss) before Income Taxes*1	Operating Assets	Revenues	Income (Loss) before Income Taxes	Operating Assets	Revenues	Income (Loss) before Income Taxes	Operating Assets
Operations in Japan Corporate Financial									
Services Rental	33,865	13,040	1,841,124	30,993	9,345	1,910,425	128,355	43,787	1,806,686
Operations Real Estate-Related	20,377	2,302	143,350	16,980	1,520	142,189	74,370	9,342	147,231
Finance	16,538	4,906	929,378	10,937	3,018	932,999	54,792	18,102	909,019
Real Estate	37,238	6,515	315,257	37,239	8,160	295,663	143,451	6,244	309,558
Life Insurance	30,260	1,879	561,819	30,590	(392)	592,987	133,391	5,382	582,473
Other	32,772	6,374	419,110	16,231	1,177	395,184	73,986	10,079	412,505
Sub-Total Overseas Operations	171,050	35,016	4,210,038	142,970	22,828	4,269,447	608,345	92,936	4,167,472
The Americas Asia and	10,086	1,210	451,032	11,313	2,131	604,167	47,294	7,601	472,595
Oceania	13,004	5,679	412,171	12,857	4,204	461,345	53,694	17,848	413,041
Europe	2,265	255	55,550	2,606	(258)	70,657	10,708	(1,252)	56,634
Sub-Total	25,355	7,144	918,753	26,776	6,077	1,136,169	111,696	24,197	942,270
Segment Total	196,405	42,160	5,128,791	169,746	28,905	5,405,616	720,041	117,133	5,109,742
Difference between Segment	(3,092)	(5,085)	(276,501)	(411)	(4,323)	(225,054)	732	(14,976)	(260,548)

totals and Consolidated Amounts

 Consolidated

 Amounts
 193,313
 37,075
 4,852,290
 169,335
 24,582
 5,180,562
 720,773
 102,157
 4,849,194

(millions of US\$)

U.S.	dollars J	Inne 30). 2004
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	Revenues	Income (Loss) before Income Taxes	Operating Assets		
Operations in Japan					
Corporate Financial Services	312	120	16,980		
Rental Operations	188	21	1,322		
Real Estate-Related Finance	153	45	8,571		
Real Estate	343	60	2,907		
Life Insurance	279	17	5,181		
Other	303	60	3,866		
Sub-Total Sub-Total	1,578	323	38,827		
Overseas Operations					
The Americas	93	11	4,160		
Asia and Oceania	120	52	3,801		
Europe		3	512		
Sub-Total	234	66	8,473		
Segment Total	1,812	389	47,300		
Difference between Segment totals and Consolidated Amounts	(29)	(47)	(2,550)		
Consolidated Amounts	1,783	342	44,750		

- *Note 1: Income (Loss) before Income Taxes represents Income before Discontinued Operations, Extraordinary Gain and Income Taxes.
- **Note 2:** Results of discontinued operation are not eliminated from Revenues and Income (Loss) before Income Taxes of each segment, but are eliminated in Difference between Segment totals and Consolidated Amounts in the segment information.

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Key Quarterly Financial Data (Unaudited)

(millions of JPY)

			Fiscal 2005		
	Q1 (03/4-6)	Q2 (03/7-9)	Q3 (03/10-12)	Q4 (04/1-3)	Q1 (04/4-6)
Balance Sheet Data					
1) Investment in Direct Financing					
Leases	1,582,153	1,542,172	1,545,853	1,453,575	1,454,461
Japan	1,242,600	1,237,347	1,255,453	1,183,187	1,183,421
Overseas	339,553	304,825	290,400	270,388	271,040
2) Installment Loans	2,302,005	2,224,486	2,224,670	2,234,940	2,221,554
Japan	1,969,694	1,922,105	1,943,624	1,984,416	1,997,881
Overseas	332,311	302,381	281,046	250,524	223,673
3) Investment in Operating Leases	523,413	487,613	496,570	536,702	529,078
Japan	358,596	333,527	346,064	388,452	385,532
Overseas	164,817	154,086	150,506	148,250	143,546
4) Investment in Securities	697,926	589,918	544,021	551,928	579,193
Japan	528,184	440,598	394,784	399,463	423,111
Overseas	169,742	149,320	149,237	152,465	156,082
5) Other Operating Assets	75,065	72,502	70,556	72,049	68,004
Japan	65,803	64,300	63,008	64,993	61,071
Overseas	9,262	8,202	7,548	7,056	6,933
Total Operating Assets	5,180,562	4,916,691	4,881,670	4,849,194	4,852,290
Allowance for Doubtful Receivables on Direct Financing Leases and Probable Loan Losses Allowance/Investment in Direct	(134,740)	(130,015)	(130,851)	(128,020)	(128,726)
Financing Leases and Installment Loans	3.5%	3.5%	3.5%	3.5%	3.5%
Total Assets	5,923,307	5,684,598	5,672,032	5,624,957	5,651,018
Short-Term Debt, Long-Term Debt and Deposits Policy Liabilities	4,232,175 604,830	3,977,021 607,591	3,941,826 600,281	3,859,180 592,782	3,876,782 577,024

Total Liabilities	5,396,760	5,143,520	5,120,264	5,060,910	5,056,239			
Shareholders Equity	526,547	541,078	551,768	564,047	594,779			
Total Liabilities & Shareholders Equity	5,923,307	5,684,598	5,672,032	5,624,957	5,651,018			
	Q1 (03/4-6)	Q2 (03/7-9)	Q3 (03/10-12)	Q4 (04/1-3)	Q1 (04/4-6)			
New Business Volumes								
Direct Financing Leases: New								
receivables added	212,175	186,370	215,975	187,267	188,262			
Japan	158,176	139,969	172,006	148,301	150,035			
Overseas	53,999	46,401	43,969	38,966	38,227			
Direct Financing Leases: New								
equipment acquisitions	188,194	166,734	192,336	165,976	166,937			
Japan	138,479	121,963	151,787	129,688	130,715			
Overseas	49,715	44,771	40,549	36,288	36,222			
Installment Loans: New loans added	270,959	258,464	293,556	301,297	307,530			
Japan	225,042	223,315	247,284	262,005	273,289			
Overseas	45,917	35,149	46,272	39,292	34,241			
Operating Leases: New equipment								
acquisitions	40,810	33,722	44,102	71,103	40,737			
Japan	29,880	20,354	38,392	55,714	33,195			
Overseas	10,930	13,368	5,710	15,389	7,542			
Investment in Securities: New securities								
added	57,370	12,107	19,980	32,609	45,486			
Japan	53,835	11,020	6,051	30,006	38,795			
Overseas	3,535	1,087	13,929	2,603	6,691			
Other Operating Transactions: New								
assets added	28,655	48,363	28,416	80,831	29,354			
Japan	28,655	48,301	28,416	80,831	29,354			
Overseas		62						
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(millions of JPY)

	Fiscal 2004				Fiscal 2005
	Q1 (03/4-6)	Q2 (03/7-9)	Q3 (03/10-12)	Q4 (04/1-3)	Q1 (04/4-6)
Income Statement Data					
Revenues					
1) Direct Financing Leases	28,516	28,349	27,503	28,004	27,399
Japan	21,906	21,865	21,462	21,695	21,698
Overseas	6,610	6,484	6,041	6,309	5,701
2) Operating Leases	30,747	30,858	34,074	34,809	36,007
Japan	21,789	20,885	24,847	25,468	26,928
Overseas	8,958	9,973	9,227	9,341	9,079
3) Interest on Loans and Investment Securities	28,314	31,263	27,860	29,307	29,904
Interest on loans	25,729	29,001	25,820	26,940	27,204
Japan	21,082	23,958	21,706	22,549	23,383
Overseas	4,647	5,043	4,114	4,391	3,821
Interest on investment securities	2,585	2,262	2,040	2,367	2,700
Japan	173	295	165	252	264
Overseas	2,412	1,967	1,875	2,115	2,436
4) Brokerage Commissions and Net Gains on Investment Securities	2 246	4 222	6 505	11 061	5 160
	3,246 691	4,323 1,167	6,595	11,861 1,103	5,160
Brokerage commissions Net gains on investment securities	2,555	3,156	1,006 5,589	1,103	1,226 3,934
5) Life Insurance Premiums and Related	2,333	3,130	3,369	10,736	3,934
Investment Income	30,590	34,563	28,480	40,579	30,235
Life insurance premiums	27,524	31,114	24,231	36,589	28,007
Related investment income	3,066	3,449	4,249	3,990	2,228
6) Residential Condominium Sales	23,176	19,359	26,329	29,170	12,903
Japan	23,176	19,359	26,329	29,170	12,903
Overseas	23,170	15,555	20,323	25,170	12,505
7) Gains (Losses) on Sales of Real Estate					
under Operating Leases	5,549	2,345	1,121	101	1,445
Japan	5,464	2,317	981	109	1,198
Overseas	85	28	140	(8)	247
8) Other Operating Revenues	19,197	22,734	21,713	30,138	50,260
Japan	17,069	19,745	18,887	27,726	47,207
Overseas	2,128	2,989	2,826	2,412	3,053
Total Revenues	169,335	173,794	173,675	203,969	193,313
Expenses	16 206	15 540	14.045	12.007	14 100
1) Interest Expense	16,206	15,549	14,845	13,997	14,180

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 Depreciation Operating Leases Life Insurance Costs Costs of Residential Condominium Sales Other Operating Expenses Selling, General and Administrative Expenses Provision for Doubtful Receivables and Probable Loan Losses Write-downs of Long-Lived Assets Write-downs of Securities Foreign Currency Transaction (Gain) Loss, Net 	20,505 29,326 20,372 10,217 37,489 11,968 1,506 548	20,674 28,917 17,301 11,529 39,981 11,875 4,202 551 (74)	20,869 24,892 24,463 12,782 39,551 10,839 1,930	21,871 36,518 26,543 18,033 44,814 14,910 8,143 1,253	23,108 27,965 11,803 35,610 39,074 8,795 1,468 (172)
Total Expenses	148,137	150,505	150,568	186,788	161,831
Operating Income Equity in Net Income of Affiliates Gain (Loss) on Sales of Affiliates Income before Discontinued Operations,	21,198 3,384	23,289 8,539 (396)	23,107 2,707 (136)	17,181 3,294 (10)	31,482 4,754 839
Extraordinary Gain and Income Taxes	24,582	31,432	25,678	20,465	37,075
Provision for Income Taxes	11,276	•	11,901	13,472	16,287
Income from Continuing Operations	13,306	16,543	13,777	6,993	20,788
Discontinued Operations, Net of Applicable Tax Effect Extraordinary Gain, Net of Applicable Tax	792	535	696	769	2,739
Effect		243		366	
Net Income	14,098	17,321	14,473	8,128	23,527
	Q1 (03/4-6)	Q2 (03/7-9)	Q3 (03/10-12)	Q4 (04/1-3)	Q1 (04/4-6)
Key Ratios, Per Share Data, and Employees					
Return on Equity (ROE)*	10.9%	13.0%	10.6%	5.8%	16.2%
Return on Assets (ROA)*	0.95%	1.19%	1.02%	0.58%	1.67%
Shareholders Equity Ratio	8.9%	9.5%	9.7%	10.0%	10.5%
Debt-to-Equity Ratio (times)	8.0	7.4	7.1	6.8	6.5
Shareholders Equity Per Share (yen)	6,291.50	6,465.22	6,594.86	6,739.64	7,104.39
Basic EPS (yen)	168.45	206.96	172.94	97.14	281.05
Diluted EPS (yen)	158.71	194.94	162.72	91.33	263.42
Number of Employees	11,621	11,723	12,698	12,481	14,917

^{*} annualized

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(millions of JPY)

	Fiscal 2004				Fiscal 2005	
	Q1 (03/4-6)	Q2 (03/7-9)	Q3 (03/10-12)	Q4 (04/1-3)	Q1 (04/4-6)	
Segment Information						
Operations in Japan	20.002	22.260	21.006	22.007	22.065	
Corporate Financial Services	30,993	33,269	31,086	33,007	33,865	
Rental Operations	16,980	17,717	18,647	21,026	20,377	
Real Estate-Related Finance Real Estate	10,937	13,011	14,723	16,121	16,538	
Life Insurance	37,239 30,590	29,921	35,429	40,862	37,238	
Other	16,231	33,973 16,398	27,978 18,614	40,850 22,743	30,260 32,772	
Sub-Total	142,970	144,289	146,477	174,609	171,050	
Overseas Operations						
The Americas	11,313	11,916	10,336	13,729	10,086	
Asia and Oceania	12,857	13,814	12,831	14,192	13,004	
Europe	2,606	2,721	3,133	2,248	2,265	
Sub-Total	26,776	28,451	26,300	30,169	25,355	
Total Segment Revenues	169,746	172,740	172,777	204,778	196,405	
Operations in Japan						
Corporate Financial Services	9,345	12,574	11,592	10,276	13,040	
Rental Operations	1,520	1,936	2,072	3,814	2,302	
Real Estate-Related Finance	3,018	6,101	4,412	4,571	4,906	
Real Estate	8,160	(1,831)	1,722	(1,807)	6,515	
Life Insurance	(392)	2,899	1,834	1,041	1,879	
Other	1,177	1,651	2,253	4,998	6,374	
Sub-Total	22,828	23,330	23,885	22,893	35,016	
Oversees Operations						
Overseas Operations The Americas	2,131	1,781	2,123	1,566	1,210	
Asia and Oceania	4,204	9,735	2,123	1,463	5,679	

Europe	(258)	(1,641)	454	193	255
Sub-Total	6,077	9,875	5,023	3,222	7,144
Total Segment Profits (Income before					
Income Taxes)	28,905	33,205	28,908	26,115	42,160
Operations in Japan					
Corporate Financial Services	1,910,425	1,845,251	1,878,794	1,806,686	1,841,124
Rental Operations	142,189	140,987	141,932	147,231	143,350
Real Estate-Related Finance	932,999	879,964	901,501	909,019	929,378
Real Estate	295,663	275,967	283,227	309,558	315,257
Life Insurance	592,987	570,013	533,708	582,473	561,819
Other	395,184	406,076	412,459	412,505	419,110
Sub-Total	4,269,447	4,118,258	4,151,621	4,167,472	4,210,038
Overseas Operations					
The Americas	604,167	541,036	517,134	472,595	451,032
Asia and Oceania	461,345	434,584	419,775	413,041	412,171
Europe	70,657	64,524	57,298	56,634	55,550
Sub-Total	1,136,169	1,040,144	994,207	942,270	918,753
Total Segment Assets	5,405,616	5,158,402	5,145,828	5,109,742	5,128,791