

ADVANCE AUTO PARTS INC  
Form 10-Q  
August 25, 2015  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 18, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 001-16797

ADVANCE AUTO PARTS, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

54-2049910  
(I.R.S. Employer  
Identification No.)

5008 Airport Road, Roanoke, Virginia 24012  
(Address of Principal Executive Offices)  
(Zip Code)

(540) 362-4911  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address and former fiscal year, if changed since last report).

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Registration S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of August 20, 2015, the registrant had outstanding 73,217,397 shares of Common Stock, par value \$0.0001 per share (the only class of common stock of the registrant outstanding).

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## PART I. FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS OF  
ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES

Advance Auto Parts, Inc. and Subsidiaries  
Condensed Consolidated Balance Sheets  
July 18, 2015 and January 3, 2015  
(in thousands, except per share data)  
(unaudited)

	July 18, 2015	January 3, 2015	
Assets			
Current assets:			
Cash and cash equivalents	\$ 114,536	\$ 104,671	
Receivables, net	653,309	579,825	
Inventories, net	4,119,592	3,936,955	
Other current assets	90,491	119,589	
Total current assets	4,977,928	4,741,040	
Property and equipment, net of accumulated depreciation of \$1,435,577 and \$1,372,359	1,400,342	1,432,030	
Goodwill	991,742	995,426	
Intangible assets, net	714,702	748,125	
Other assets, net	83,161	45,737	
	\$8,167,875	\$7,962,358	
Liabilities and Stockholders' Equity			
Current liabilities:			
Current portion of long-term debt	\$591	\$582	
Accounts payable	3,174,411	3,095,365	
Accrued expenses	547,848	520,673	
Other current liabilities	156,908	126,446	
Total current liabilities	3,879,758	3,743,066	
Long-term debt	1,453,044	1,636,311	
Other long-term liabilities	545,944	580,069	
Commitments and contingencies			
Stockholders' equity:			
Preferred stock, nonvoting, \$0.0001 par value	—	—	
Common stock, voting, \$0.0001 par value	7	7	
Additional paid-in capital	582,022	562,945	
Treasury stock, at cost	(114,778	) (113,044	)
Accumulated other comprehensive loss	(32,730	) (12,337	)
Retained earnings	1,854,608	1,565,341	
Total stockholders' equity	2,289,129	2,002,912	
	\$8,167,875	\$7,962,358	

The accompanying notes to the condensed consolidated financial statements are an integral part of these statements.



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Advance Auto Parts, Inc. and Subsidiaries  
Condensed Consolidated Statements of Operations  
For the Twelve and Twenty-Eight Week Periods Ended  
July 18, 2015 and July 12, 2014  
(in thousands, except per share data)  
(unaudited)

	Twelve Week Periods Ended		Twenty-Eight Week Periods Ended	
	July 18, 2015	July 12, 2014	July 18, 2015	July 12, 2014
Net sales	\$2,370,037	\$2,347,697	\$5,408,270	\$5,317,196
Cost of sales, including purchasing and warehousing costs	1,282,748	1,285,589	2,927,057	2,901,966
Gross profit	1,087,289	1,062,108	2,481,213	2,415,230
Selling, general and administrative expenses	830,240	821,435	1,961,636	1,918,755
Operating income	257,049	240,673	519,577	496,475
Other, net:				
Interest expense	(15,438	) (16,861	) (37,215	) (40,503
Other (expense) income, net	(3,808	) 208	(5,716	) 811
Total other, net	(19,246	) (16,653	) (42,931	) (39,692
Income before provision for income taxes	237,803	224,020	476,646	456,783
Provision for income taxes	87,805	84,532	178,536	169,569
Net income	\$149,998	\$139,488	\$298,110	\$287,214
Basic earnings per common share	\$2.04	\$1.91	\$4.06	\$3.93
Diluted earnings per common share	\$2.03	\$1.89	\$4.03	\$3.90
Dividends declared per common share	\$0.06	\$0.06	\$0.12	\$0.12
Weighted average common shares outstanding	73,183	72,930	73,148	72,895
Weighted average common shares outstanding - assuming dilution	73,682	73,399	73,665	73,374

Advance Auto Parts, Inc. and Subsidiaries  
Condensed Consolidated Statements of Comprehensive Income  
For the Twelve and Twenty-Eight Week Periods Ended  
July 18, 2015 and July 12, 2014  
(in thousands)  
(unaudited)

	Twelve Week Periods Ended		Twenty-Eight Week Periods Ended	
	July 18, 2015	July 12, 2014	July 18, 2015	July 12, 2014
Net income	\$149,998	\$139,488	\$298,110	\$287,214
Other comprehensive loss:				
Changes in net unrecognized other postretirement benefit costs, net of \$86, \$89, \$202 and \$207 tax	(134	) (139	) (312	) (323
Currency translation adjustments	(12,618	) 6,654	(20,081	) 3,414
Total other comprehensive (loss) income	(12,752	) 6,515	(20,393	) 3,091
Comprehensive income	\$137,246	\$146,003	\$277,717	\$290,305

The accompanying notes to the condensed consolidated financial statements are an integral part of these statements.

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Advance Auto Parts, Inc. and Subsidiaries  
Condensed Consolidated Statements of Changes in Stockholders' Equity  
For the Twenty-Eight Week Period Ended  
July 18, 2015  
(in thousands, except per share data)  
(unaudited)

	Preferred Stock Shares	Common Stock Shares	Additional Paid-in Capital	Treasury Stock, at cost Shares	Accumulated Other Comprehensive Loss	Retained Earnings	Total Stockholders' Equity
Balance, January 3, 2015	—	\$ — 74,493	\$7 \$562,945	1,419	\$(113,044)	\$ (12,337 ) \$1,565,341	\$2,002,912
Net income						298,110	298,110
Total other comprehensive loss					(20,393 )		(20,393 )
Issuance of shares upon the exercise of stock appreciation rights		97					—
Tax withholdings related to the exercise of stock appreciation rights			(9,589 )				(9,589 )
Tax benefit from share-based compensation, net			8,428				8,428
Restricted stock and restricted stock units vested		26					—
Share-based compensation			17,726				17,726
Stock issued under employee stock purchase plan		18	2,491				2,491
Repurchase of common stock				11	(1,734 )		(1,734 )
Cash dividends (\$0.12 per common share)						(8,843 )	(8,843 )
Other			21				21
Balance, July 18, 2015	—	\$ — 74,634	\$7 \$582,022	1,430	\$(114,778)	\$ (32,730 ) \$1,854,608	\$2,289,129

The accompanying notes to the condensed consolidated financial statements are an integral part of these statements.





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Advance Auto Parts, Inc. and Subsidiaries  
Condensed Consolidated Statements of Cash Flows  
For the Twenty-Eight Week Periods Ended  
July 18, 2015 and July 12, 2014  
(in thousands)  
(unaudited)

	Twenty-Eight Week Periods Ended	
	July 18, 2015	July 12, 2014
Cash flows from operating activities:		
Net income	\$298,110	\$287,214
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	145,860	152,703
Share-based compensation	17,726	12,363
Loss on property and equipment, net	7,027	989
Other	1,432	1,402
(Benefit) provision for deferred income taxes	(8,481)	) 12,201
Excess tax benefit from share-based compensation	(8,435)	) (5,138)
Net increase in, net of effect from acquisition of businesses:		
Receivables, net	(76,124)	) (87,365)
Inventories, net	(182,504)	) (217,372)
Other assets	(10,498)	) (39,048)
Net increase in, net of effect from acquisition of businesses:		
Accounts payable	85,907	169,352
Accrued expenses	55,741	32,181
Other liabilities	5,055	1,079
Net cash provided by operating activities	330,816	320,561
Cash flows from investing activities:		
Purchases of property and equipment	(114,535)	) (106,270)
Business acquisitions, net of cash acquired	(16,431)	) (2,059,184)
Proceeds from sales of property and equipment	477	130
Net cash used in investing activities	(130,489)	) (2,165,324)
Cash flows from financing activities:		
Increase in bank overdrafts	9,880	6,221
Borrowings under credit facilities	460,700	1,677,600
Payments on credit facilities	(644,100)	) (862,600)
Dividends paid	(13,227)	) (13,178)
Proceeds from the issuance of common stock, primarily for employee stock purchase plan	2,512	4,208
Tax withholdings related to the exercise of stock appreciation rights	(9,589)	) (4,120)
Excess tax benefit from share-based compensation	8,435	5,138
Repurchase of common stock	(1,734)	) (757)
Contingent consideration related to previous business acquisition	—	) (10,047)
Other	(207)	) (406)
Net cash (used in) provided by financing activities	(187,330)	) 802,059
Effect of exchange rate changes on cash	(3,132)	) (2,321)
Net increase (decrease) in cash and cash equivalents	9,865	(1,045,025)

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Cash and cash equivalents, beginning of period	104,671	1,112,471
Cash and cash equivalents, end of period	\$ 114,536	\$ 67,446

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Advance Auto Parts, Inc. and Subsidiaries  
 Condensed Consolidated Statements of Cash Flows  
 For the Twenty-Eight Week Periods Ended  
 July 18, 2015 and July 12, 2014  
 (in thousands)  
 (unaudited)

	Twenty-Eight Week Periods Ended	
	July 18, 2015	July 12, 2014
Supplemental cash flow information:		
Interest paid	\$40,439	\$28,745
Income tax payments	108,786	136,964
Non-cash transactions:		
Accrued purchases of property and equipment	13,083	16,375
Changes in other comprehensive income from post retirement benefits	(312	) (323 )

The accompanying notes to the condensed consolidated financial statements are an integral part of these statements.

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

1. Basis of Presentation:

The accompanying interim unaudited condensed consolidated financial statements have been prepared by the Company and include the accounts of Advance Auto Parts, Inc. ("Advance"), its wholly owned subsidiary, Advance Stores Company, Incorporated ("Advance Stores"), and its subsidiaries (collectively, the "Company"). All intercompany balances and transactions have been eliminated in consolidation. In the opinion of management, all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the financial position of the Company, the results of its operations and cash flows have been made.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America, or GAAP, have been condensed or omitted based upon the Securities and Exchange Commission ("SEC") interim reporting guidance. These financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for Fiscal 2014 (filed with the SEC on March 3, 2015).

The accounting policies followed in the presentation of interim financial results are consistent with those followed on an annual basis. These policies are presented in Note 2 to the consolidated financial statements included in the Company's Annual Report.

The results of operations for the interim periods are not necessarily indicative of the operating results to be expected for the full fiscal year. The first quarter of each of the Company's fiscal years contains 16 weeks. The Company's remaining three quarters consist of 12 weeks, with the exception of the fourth quarter of fiscal 2014 which contained 13 weeks due to the 53-week fiscal year in 2014. The Company's next 53-week fiscal year is 2020.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

Acquisitions

During the twenty-eight weeks ended July 18, 2015, the Company acquired 20 stores through multiple cash transactions. The aggregate cost of the store acquisitions was \$16,431, the value of which was primarily attributed to inventory, accounts receivable and goodwill. Preliminary estimates of the fair value of assets and liabilities assumed are included in the balance sheet as of July 18, 2015. Proforma financial information is not provided based on materiality.

On January 2, 2014, the Company acquired General Parts International, Inc. ("GPI") in an all cash transaction. GPI, formerly a privately-held company, is a leading distributor and supplier of original equipment and aftermarket replacement products for Commercial markets operating under the Carquest and Worldpac trade names. As of the

acquisition date, GPI operated 1,223 Carquest stores and 103 Worldpac branches located in 45 states and Canada and serviced approximately 1,400 independently-owned Carquest stores.

The Company acquired all of GPI's assets and liabilities as a result of the transaction. Under the terms of the agreement, the Company acquired all of the outstanding stock of GPI for a purchase price of \$2,080,804 (subject to adjustment for certain closing items) consisting of \$1,307,991 in cash to GPI's shareholders, the repayment of \$694,301 of GPI debt and \$78,512 in make-whole fees and transaction related expenses paid by the Company on GPI's behalf. The Company included the financial results of GPI in its consolidated financial statements commencing January 2, 2014.

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

Segment and Related Information

As of July 18, 2015, the Company's operations are comprised of 5,252 stores and 117 distribution branches, which operate in the United States, Canada, Puerto Rico and the U.S. Virgin Islands primarily under the trade names "Advance Auto Parts," "Carquest," "Autopart International" and "Worldpac." These locations offer a broad selection of brand name, original equipment manufacturer ("OEM") and proprietary automotive replacement parts, accessories, and maintenance items primarily for domestic and imported cars and light trucks. While the mix of do-it-yourself ("DIY") and do-it-for-me ("Commercial") customers varies among the four store brands, all of the locations serve customers through similar distribution channels. The Company has begun implementation of its plan to fully integrate the Carquest company-operated stores and overall operations into Advance Auto Parts by the end of fiscal 2017 and to eventually integrate the availability of all of the Company's product offerings throughout the entire chain.

The Company's Advance Auto Parts operations are comprised of five geographic areas which include the operations of the stores operating under the Advance Auto Parts, Carquest and Autopart International trade names. Each of the Advance Auto Parts geographic areas, in addition to Worldpac, are individually considered operating segments which are aggregated into one reportable segment. Effective in the first quarter of 2015, the Company expanded from three geographic areas, which previously comprised the Advance Auto Parts and Autopart International operations, to five geographic areas inclusive of the Carquest operations, such that Carquest is no longer a separate operating segment. Included in the Company's overall store operations are sales generated from its e-commerce platforms. The Company's e-commerce platforms, primarily consisting of its online websites and Commercial ordering platforms, are part of its integrated operating approach of serving its DIY and Commercial customers. The Company's online websites allow its DIY customers to pick up merchandise at a conveniently located store location or have their purchases shipped directly to them. The majority of the Company's online DIY sales are picked up at store locations. Through the Company's online ordering platforms, Commercial customers can conveniently place orders with a designated store location for delivery to their places of business or pick-up.

New Accounting Pronouncements

In July 2015, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update, or ASU, 2015-11 "Inventory (Topic 330): Simplifying the Measurement of Inventory." ASU 2015-11 requires entities to measure most inventory at the lower of cost or net recognizable value, simplifying the current requirement that inventories be measured at the lower of cost or market. The ASU will not apply to inventories that are measured using the last-in, first-out method or retail inventory method. The guidance will be effective prospectively for annual periods, and interim periods within those annual periods, that begin after December 15, 2016; earlier adoption is permitted. As the majority of the Company's inventory is accounted for under the last-in, first-out method, the adoption of this guidance is not expected to have a material impact on the Company's consolidated financial condition, results of operations or cash flows.

In April 2015, the FASB issued ASU 2015-3 "Interest - Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs." ASU 2015-3 simplifies the presentation of debt issuance costs by requiring such costs be presented as a deduction from the corresponding debt liability. The guidance is effective for financial statements issued for reporting periods beginning after December 15, 2015 and interim periods within the reporting periods and requires retrospective presentation; earlier adoption is permitted. The adoption of this guidance is not expected to have a

material impact on the Company's consolidated financial condition, results of operations or cash flows.

In August 2014, the FASB issued ASU 2014-15 "Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern." This new standard requires management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year of the date the financial statements are issued. An entity must provide certain disclosures if conditions or events raise substantial doubt about the entity's ability to continue as a going concern. This ASU is effective for annual periods ending after December 15, 2016, and interim periods thereafter; earlier adoption is permitted. The adoption of this guidance is not expected to have a material impact on the Company's consolidated financial condition, results of operations or cash flows.



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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

In June 2014, the FASB issued ASU 2014-12 "Compensation - Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period." The amendments in this ASU require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. The amendments in this ASU are effective for annual periods and interim periods within those annual periods beginning after December 15, 2015; earlier adoption is permitted. The adoption of this guidance is not expected to have a material impact on the Company's consolidated financial condition, results of operations or cash flows.

In May 2014, the FASB issued ASU 2014-09 "Revenue from Contracts with Customers." This ASU is a comprehensive new revenue recognition model that expands disclosure requirements and requires a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods or services. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 by one year. As a result, ASU 2014-09 will become effective during annual reporting periods beginning after December 15, 2017 and interim reporting periods during the year of adoption with public entities permitted to early adopt for reporting periods beginning after December 15, 2016. We are currently evaluating the impact of the adoption of this guidance on the Company's consolidated financial condition, results of operations and cash flows.

In April 2014, the FASB issued ASU No. 2014-08 "Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of Equity", which amends the definition of a discontinued operation in Accounting Standards Codification, or ASC, 205-20 and requires entities to provide additional disclosures about discontinued operations as well as disposal transactions that do not meet the discontinued operations criteria. The new guidance changes the definition of a discontinued operation and requires discontinued operations treatment for disposals of a component or group of components that represents a strategic shift that has or will have a major impact on an entity's operations or financial results. The Company adopted this guidance effective January 4, 2015. The adoption of this guidance affects prospective presentation of disposals and did not have an impact on the Company's consolidated financial condition, results of operations or cash flows.

2. Inventories, net:

Inventories are stated at the lower of cost or market. The Company used the LIFO method of accounting for approximately 89% of inventories at July 18, 2015 and 88% of inventories at January 3, 2015. Under LIFO, the Company's cost of sales reflects the costs of the most recently purchased inventories, while the inventory carrying balance represents the costs for inventories purchased in Fiscal 2015 and prior years. As a result of utilizing LIFO, the Company recorded a decrease to cost of sales of \$34,622 and \$9,332 for the twenty-eight weeks ended July 18, 2015 and July 12, 2014, respectively. The Company's overall costs to acquire inventory for the same or similar products have generally decreased historically as the Company has been able to leverage its continued growth, execution of merchandising strategies and realization of supply chain efficiencies.

An actual valuation of inventory under the LIFO method is performed by the Company at the end of each fiscal year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations are based on management's estimates of expected fiscal year-end inventory levels and costs.

Inventory balances at July 18, 2015 and January 3, 2015 were as follows:

	July 18, 2015	January 3, 2015
Inventories at FIFO, net	\$3,962,138	\$3,814,123
Adjustments to state inventories at LIFO	157,454	122,832
Inventories at LIFO, net	\$4,119,592	\$3,936,955

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

3. Exit Activities and Impairment:

Office Consolidations

In June 2014, the Company approved plans to relocate operations from its Minneapolis, Minnesota and Campbell, California offices to other existing offices of the Company, including its offices in Newark, California, Roanoke, Virginia and Raleigh, North Carolina, and to close its Minneapolis and Campbell offices. The Company is also relocating various functions between its existing offices in Roanoke and Raleigh. The relocations and office closings are substantially complete as of July 18, 2015.

In connection with these relocations and office closings, the Company plans to relocate some employees and terminate the employment of others. The Board of Directors of the Company approved this action in order to take advantage of synergies following the acquisition of GPI and to capitalize on the strength of existing locations and organizational experience. The Company estimates that it will incur restructuring costs of approximately \$25,700 under these plans through the end of 2015. Substantially all of these costs are expected to be cash expenditures. This estimate includes approximately \$11,200 of employee severance costs and \$14,500 of relocation costs.

Employees receiving severance/outplacement benefits will be required to render service until they are terminated in order to receive the benefits. Therefore, the severance/outplacement benefits will be recognized over the related service periods. During the twelve and twenty-eight weeks ended July 18, 2015 the Company recognized \$1,021 and \$3,027, respectively, of severance/outplacement benefits under these restructuring plans and other severance related to the acquisition of GPI. Other restructuring costs, including costs to relocate employees, will be recognized in the period in which the liability is incurred. During the twelve and twenty-eight weeks ended July 18, 2015 the Company recognized \$915 and \$2,770, respectively, of relocation costs.

Integration of Carquest stores

The Company also approved plans in June 2014 to begin consolidating its Carquest stores acquired on January 2, 2014. As of July 18, 2015, 128 Carquest stores had been consolidated into existing Advance Auto Parts stores and 62 Carquest stores had been converted to the Advance Auto Parts format. This includes the consolidation of 30 Carquest stores and conversion of 52 Carquest stores during the twenty-eight weeks ended July 18, 2015. Plans are in place to consolidate or convert the remaining Carquest stores by the middle of 2017. In addition, the Company will continue to consolidate or convert the remaining stores that were acquired with B.W.P. Distributors, Inc. ("BWP") on December 31, 2012 (which also operate under the Carquest trade name), 36 of which had been consolidated and 33 had been converted as of July 18, 2015. Two of these stores were consolidated and one store was converted during the twenty-eight weeks ended July 18, 2015. The Company estimates that the total exit costs to be incurred as a result of consolidations and conversions during Fiscal 2015 will be approximately \$8,500, consisting primarily of closed store lease obligations. The Company incurred \$1,188 and \$3,921 of exit costs related to the consolidation of Carquest stores during the twelve and twenty-eight weeks ended July 18, 2015, respectively.

Contract termination costs, such as those associated with leases on closed stores, will be recognized at the cease-use date. Closed lease liabilities include the present value of the remaining lease obligations and management's estimate of future costs of insurance, property tax and common area maintenance (reduced by the present value of estimated

revenues from subleases and lease buyouts).

#### Other Exit Activities

In August 2014, the Company approved plans to consolidate and convert its 40 Autoparts International ("AI") stores located in Florida into Advance Auto Parts stores. As of July 18, 2015, all of the AI consolidations and conversions were completed. During the twenty-eight weeks ended July 18, 2015, the Company incurred \$2,700 of exit costs associated with these plans.

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

## Total Restructuring Liabilities

A summary of the Company's restructuring liabilities, which are recorded in accrued expenses (current portion) and other long-term liabilities (long-term portion) in the accompanying condensed consolidated balance sheet, are presented in the following table:

	Closed Store Lease Obligations	Severance	Relocation and Other Exit Costs	Total
For the twelve weeks ended July 18, 2015:				
Balance, April 25, 2015	\$23,611	\$3,897	\$1,857	\$29,365
Reserves established	1,564	1,137	915	3,616
Change in estimates	(402)	) (116)	) —	(518)
Cash payments	(2,537)	) (2,284)	) (1,968)	) (6,789)
Balance, July 18, 2015	\$22,236	\$2,634	\$804	\$25,674

For the twenty-eight weeks ended July 18, 2015:

Balance, January 3, 2015	\$19,270	\$5,804	\$1,816	\$26,890
Reserves established	7,837	4,009	2,770	14,616
Change in estimates	1,404	(982)	) —	422
Cash payments	(6,275)	) (6,197)	) (3,782)	) (16,254)
Balance, July, 18, 2015	\$22,236	\$2,634	\$804	\$25,674

## Subsequent Event

Subsequent to July 18, 2015, the Company approved a plan to close 50 underperforming stores during the remainder of 2015 and to eliminate certain positions at its corporate offices. The majority of the eliminations will be effective during the Company's third quarter. The Company estimates that it will incur restructuring costs of \$16,000 to \$20,000 related to the store closures and approximately \$6,000 related to the corporate position eliminations. Substantially all of these costs are expected to be cash expenditures.

## 4. Goodwill and Intangible Assets:

## Goodwill

The following table reflects the carrying amount of goodwill and the changes in goodwill carrying amounts.

	July 18, 2015 (28 weeks ended)	January 3, 2015 (53 weeks ended)
Goodwill, beginning of period	\$995,426	\$199,835
Acquisitions	1,798	798,043
Changes in foreign currency exchange rates	(5,482)	) (2,452)

Goodwill, end of period	\$991,742	\$995,426
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During the twenty-eight weeks ended July 18, 2015, the Company added \$1,798 of goodwill associated with the acquisition of 20 stores. During 2014, the Company acquired GPI which resulted in the addition of \$797,391 of goodwill and also added \$652 of goodwill associated with the acquisition of nine stores.

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## Intangible Assets Other Than Goodwill

In 2014, the Company recorded an increase to intangible assets of \$757,453 related to the acquisition of GPI and nine stores. The increase included customer relationships of \$330,293 which will be amortized over 12 years, non-competes totaling \$50,695 which will be amortized over 5 years and favorable leases of \$56,465 which will be amortized over the life of the respective leases at a weighted average of 4.5 years. The increase also includes indefinite-life intangibles of \$320,000 from acquired brands.

Amortization expense was \$12,062 and \$13,331 for the twelve weeks ended July 18, 2015 and July 12, 2014, respectively. Amortization expense was \$28,212 and \$30,921 for the twenty-eight weeks ended July 18, 2015 and July 12, 2014, respectively. The gross carrying amounts and accumulated amortization of acquired intangible assets as of July 18, 2015 and January 3, 2015 are comprised of the following:

	July 18, 2015			January 3, 2015		
	Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization	Net
Amortized intangible assets:						
Customer relationships	\$360,139	\$(56,827)	) \$303,312	\$362,483	\$(40,609)	) \$321,874
Acquired technology	8,850	(8,766)	) 84	8,850	(8,569)	) 281
Favorable leases	56,110	(17,958)	) 38,152	56,342	(11,939)	) 44,403
Non-compete and other	57,142	(20,374)	) 36,768	56,780	(14,596)	) 42,184
	482,241	(103,925)	) 378,316	484,455	(75,713)	) 408,742
Unamortized intangible assets:						
Brands, trademark and tradenames	336,386	—	) 336,386	339,383	—	) 339,383
Total intangible assets	\$818,627	\$(103,925)	) \$714,702	\$823,838	\$(75,713)	) \$748,125

## Future Amortization Expense

The table below shows expected amortization expense for the next five years for acquired intangible assets recorded as of July 18, 2015:

Fiscal Year	Amount
Remainder of 2015	\$23,719
2016	48,134
2017	45,782
2018	42,770
2019	32,010
Thereafter	185,901





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## 5. Receivables, net:

Receivables consist of the following:

	July 18, 2015	January 3, 2015	
Trade	\$417,282	\$360,922	
Vendor	239,951	222,476	
Other	18,065	12,579	
Total receivables	675,298	595,977	
Less: Allowance for doubtful accounts	(21,989	) (16,152	)
Receivables, net	\$653,309	\$579,825	

## 6. Long-term Debt:

Long-term debt consists of the following:

	July 18, 2015	January 3, 2015	
Revolving facility at variable interest rates (1.90% and 2.45% at July 18, 2015 and January 3, 2015, respectively, due December 5, 2018)	\$60,000	\$93,400	
Term loan at variable interest rates (1.69% and 1.72% at July 18, 2015 and January 3, 2015, respectively) due January 2, 2019	340,000	490,000	
5.75% Senior Unsecured Notes (net of unamortized discount of \$681 and \$746 at July 18, 2015 and January 3, 2015, respectively) due May 1, 2020	299,319	299,254	
4.50% Senior Unsecured Notes (net of unamortized discount of \$67 and \$72 at July 18, 2015 and January 3, 2015, respectively) due January 15, 2022	299,933	299,928	
4.50% Senior Unsecured Notes (net of unamortized discount of \$1,208 and \$1,271 at July 18, 2015 and January 3, 2015, respectively) due December 1, 2023	448,792	448,729	
Other	5,591	5,582	
	1,453,635	1,636,893	
Less: Current portion of long-term debt	(591	) (582	)
Long-term debt, excluding current portion	\$1,453,044	\$1,636,311	

## Bank Debt

The Company has a credit agreement (the "2013 Credit Agreement") which provides a \$700,000 unsecured term loan and a \$1,000,000 unsecured revolving credit facility with Advance Stores, as Borrower, the lenders party thereto, and JPMorgan Chase Bank, N.A., as administrative agent. The revolving credit facility also provides for the issuance of letters of credit with a sub-limit of \$300,000 and swingline loans in an amount not to exceed \$50,000. The Company may request, subject to agreement by one or more lenders, that the total revolving commitment be increased by an amount not to exceed \$250,000 by those respective lenders (up to a total commitment of \$1,250,000) during the term of the 2013 Credit Agreement. Voluntary prepayments and voluntary reductions of the revolving balance are permitted in whole or in part, at the Company's option, in minimum principal amounts as specified in the

2013 Credit Agreement. Under the terms of the 2013 Credit Agreement the revolving credit facility terminates in December 2018 and the term loan matures in January 2019.

As of July 18, 2015, under the 2013 Credit Agreement, the Company had outstanding borrowings of \$60,000 under the revolver and \$340,000 under the term loan. As of July 18, 2015, the Company also had letters of credit outstanding of

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\$120,737, which reduced the availability under the revolver to \$819,263. The letters of credit generally have a term of one year or less and primarily serve as collateral for the Company's self-insurance policies.

The interest rate on borrowings under the revolving credit facility is based, at the Company's option, on adjusted LIBOR, plus a margin, or an alternate base rate, plus a margin. The current margin is 1.30% and 0.30% per annum for the adjusted LIBOR and alternate base rate borrowings, respectively. A facility fee is charged on the total amount of the revolving credit facility, payable in arrears. The current facility fee rate is 0.20% per annum. Under the terms of the 2013 Credit Agreement, the interest rate and facility fee are subject to change based on the Company's credit rating.

The interest rate on the term loan is based, at the Company's option, on adjusted LIBOR, plus a margin, or an alternate base rate, plus a margin. The current margin is 1.50% and 0.50% per annum for the adjusted LIBOR and alternate base rate borrowings, respectively. Under the terms of the term loan, the interest rate is subject to change based on the Company's credit rating.

The 2013 Credit Agreement contains customary covenants restricting the ability of: (a) subsidiaries of Advance Stores to, among other things, create, incur or assume additional debt; (b) Advance Stores and its subsidiaries to, among other things, (i) incur liens, (ii) make loans and investments, (iii) guarantee obligations, and (iv) change the nature of its business conducted by itself and its subsidiaries; (c) Advance, Advance Stores and their subsidiaries to, among other things (i) engage in certain mergers, acquisitions, asset sales and liquidations, (ii) enter into certain hedging arrangements, (iii) enter into restrictive agreements limiting its ability to incur liens on any of its property or assets, pay distributions, repay loans, or guarantee indebtedness of its subsidiaries, and (iv) engage in sale-leaseback transactions; and (d) Advance, among other things, to change its holding company status. Advance and Advance Stores are required to comply with financial covenants with respect to a maximum leverage ratio and a minimum consolidated coverage ratio. The 2013 Credit Agreement also provides for customary events of default, including non-payment defaults, covenant defaults and cross-defaults to Advance Stores' other material indebtedness. The Company was in compliance with its covenants with respect to the 2013 Credit Agreement as of July 18, 2015 and January 3, 2015.

Senior Unsecured Notes

The Company's 4.50% senior unsecured notes were issued in December 2013 at 99.69% of the principal amount of \$450,000 and are due December 1, 2023 (the "2023 Notes"). The 2023 Notes bear interest at a rate of 4.50% per year payable semi-annually in arrears on June 1 and December 1 of each year. The Company's 4.50% senior unsecured notes were issued in January 2012 at 99.968% of the principal amount of \$300,000 and are due January 15, 2022 (the "2022 Notes"). The 2022 Notes bear interest at a rate of 4.50% per year payable semi-annually in arrears on January 15 and July 15 of each year. The Company's 5.75% senior unsecured notes were issued in April 2010 at 99.587% of the principal amount of \$300,000 and are due May 1, 2020 (the "2020 Notes" or collectively with the 2023 Notes and the 2022 Notes, "the Notes"). The 2020 Notes bear interest at a rate of 5.75% per year payable semi-annually in arrears on May 1 and November 1 of each year. Advance served as the issuer of the Notes with certain of Advance's domestic subsidiaries currently serving as subsidiary guarantors. The terms of the Notes are governed by an indenture (as amended, supplemented, waived or otherwise modified, the "Indenture") among the Company, the subsidiary guarantors from time to time party thereto and Wells Fargo Bank, National Association, as Trustee.

The Company may redeem some or all of the Notes at any time or from time to time, at the redemption price described in the Indenture. In addition, in the event of a Change of Control Triggering Event (as defined in the Indenture for the Notes), the Company will be required to offer to repurchase the Notes at a price equal to 101% of the principal amount thereof, plus accrued and unpaid interest to the repurchase date. The Notes are currently fully and unconditionally guaranteed, jointly and severally, on an unsubordinated and unsecured basis by each of the subsidiary guarantors. The Company will be permitted to release guarantees without the consent of holders of the Notes under the circumstances described in the Indenture: (i) upon the release of the guarantee of the Company's other debt that resulted in the affected subsidiary becoming a guarantor of this debt; (ii) upon the sale or other disposition of all or substantially all of the stock or assets of the subsidiary guarantor; or (iii) upon the Company's exercise of its legal or covenant defeasance option.

The Indenture contains customary provisions for events of default including for: (i) failure to pay principal or interest when due and payable; (ii) failure to comply with covenants or agreements in the Indenture or the Notes and failure to cure or obtain

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a waiver of such default upon notice; (iii) a default under any debt for money borrowed by the Company or any of its subsidiaries that results in acceleration of the maturity of such debt, or failure to pay any such debt within any applicable grace period after final stated maturity, in an aggregate amount greater than \$25,000 without such debt having been discharged or acceleration having been rescinded or annulled within 10 days after receipt by the Company of notice of the default by the Trustee or holders of not less than 25% in aggregate principal amount of the Notes then outstanding; and (iv) events of bankruptcy, insolvency or reorganization affecting the Company and certain of its subsidiaries. In the case of an event of default, the principal amount of the Notes plus accrued and unpaid interest may be accelerated. The Indenture also contains covenants limiting the ability of the Company and its subsidiaries to incur debt secured by liens and to enter into sale and lease-back transactions.

Debt Guarantees

The Company is a guarantor of loans made by banks to various independently-owned Carquest stores that are customers of the Company ("Independents") totaling \$29,525 as of July 18, 2015. The Company has concluded that some of these guarantees meet the definition of a variable interest in a variable interest entity. However, the Company does not have the power to direct the activities that most significantly affect the economic performance of the Independents and therefore is not the primary beneficiary of these stores. Upon entering into a relationship with certain Independents, the Company guaranteed the debt of those stores to aid in the procurement of business loans. These loans are collateralized by security agreements on merchandise inventory and other assets of the borrowers. The approximate value of the inventory collateralized in these agreements is \$69,102 as of July 18, 2015. The Company believes that the likelihood of performance under these guarantees is remote, and any fair value attributable to these guarantees would be very minimal.

7. Fair Value Measurements:

The Company's financial assets and liabilities measured at fair value are grouped in three levels. The levels prioritize the inputs used to measure the fair value of these assets or liabilities. These levels are:

Level 1 – Unadjusted quoted prices that are available in active markets for identical assets or liabilities at the measurement date.

Level 2 – Inputs other than quoted prices that are observable for assets and liabilities at the measurement date, either directly or indirectly. These inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are less active, and inputs other than quoted prices that are observable for the asset or liability or corroborated by other observable market data.

Level 3 – Unobservable inputs for assets or liabilities that are not able to be corroborated by observable market data and reflect the use of a reporting entity's own assumptions. These values are generally determined using pricing models for which the assumptions utilize management's estimates of market participant assumptions.

The fair value hierarchy requires the use of observable market data when available. In instances where inputs used to measure fair value fall into different levels of the fair value hierarchy, the fair value measurement has been categorized based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular item to the fair value measurement in its entirety requires judgment, including the consideration of inputs specific to the asset or liability.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

During the twenty-eight weeks ended July 18, 2015, the Company had no significant assets or liabilities that were measured at fair value on a recurring basis.

The carrying amount of the Company's cash and cash equivalents, accounts receivable, bank overdrafts, accounts payable, accrued expenses and the current portion of long term debt approximate their fair values due to the relatively short term nature of these instruments. The fair value of the Company's senior unsecured notes was determined using Level 2 inputs based on quoted market prices, and the Company believes that the carrying value of its other long-term debt and certain long-term

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liabilities approximate fair value. The carrying value and fair value of the Company's long-term debt as of July 18, 2015 and January 3, 2015, respectively, are as follows:

	July 18, 2015	January 3, 2015
Carrying Value	\$1,453,044	\$1,636,311
Fair Value	\$1,522,000	\$1,728,000

## Non-Financial Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (e.g., when there is evidence of impairment). During the twenty-eight weeks ended July 18, 2015, the Company had no significant fair value measurements of non-financial assets or liabilities subsequent to initial recognition.

## 8. Stock Repurchases:

The Company's stock repurchase program allows it to repurchase its common stock on the open market or in privately negotiated transactions from time to time in accordance with the requirements of the SEC. The Company's \$500,000 stock repurchase program in place as of July 18, 2015 was authorized by its Board of Directors on May 14, 2012.

During the twelve and twenty-eight week periods ended July 18, 2015 the Company repurchased no shares of its common stock under its stock repurchase program. The Company had \$415,092 remaining under its stock repurchase program as of July 18, 2015.

The Company repurchased 1 share of its common stock at an aggregate cost of \$144, or an average price of \$155.41 per share, in connection with the net settlement of shares issued as a result of the vesting of restricted stock and restricted stock units during the twelve weeks ended July 18, 2015. The Company repurchased 11 shares of its common stock at an aggregate cost of \$1,734, or an average price of \$157.98 per share, in connection with the net settlement of shares issued as a result of the vesting of restricted stock and restricted stock units during the twenty-eight weeks ended July 18, 2015.

## 9. Earnings per Share:

Certain of the Company's shares granted to Team Members in the form of restricted stock and restricted stock units are considered participating securities which require the use of the two-class method for the computation of basic and diluted earnings per share. For the twelve week periods ended July 18, 2015 and July 12, 2014, earnings of \$545 and \$455, respectively, were allocated to the participating securities. For the twenty-eight week periods ended July 18, 2015 and July 12, 2014, earnings of \$1,079 and \$890, respectively, were allocated to the participating securities.

Diluted earnings per share are calculated by including the effect of dilutive securities. Share-based awards to purchase approximately 3 and 12 shares of common stock that had an exercise price in excess of the average market price of the common stock during the twelve week periods ended July 18, 2015 and July 12, 2014, respectively, were not included in the calculation of diluted earnings per share because they were anti-dilutive. Share-based awards to purchase

approximately 11 and 25 shares of common stock that had an exercise price in excess of the average market price of the common stock during the twenty-eight week periods ended July 18, 2015 and July 12, 2014, respectively, were not included in the calculation of diluted earnings per share because they were anti-dilutive.



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The following table illustrates the computation of basic and diluted earnings per share for the twelve and twenty-eight week periods ended July 18, 2015 and July 12, 2014, respectively:

	Twelve Weeks Ended		Twenty-Eight Weeks Ended	
	July 18, 2015	July 12, 2014	July 18, 2015	July 12, 2014
Numerator				
Net income	\$ 149,998	\$ 139,488	\$ 298,110	\$ 287,214
Participating securities' share in earnings	(545	) (455	) (1,079	) (890
Net income applicable to common shares	\$ 149,453	\$ 139,033	\$ 297,031	\$ 286,324
Denominator				
Basic weighted average common shares	73,183	72,930	73,148	72,895
Dilutive impact of share-based awards	499	469	517	479
Diluted weighted average common shares	73,682	73,399	73,665	73,374
Basic earnings per common share				
Net income applicable to common stockholders \$2.04		\$ 1.91	\$ 4.06	\$ 3.93
Diluted earnings per common share				
Net income applicable to common stockholders \$2.03		\$ 1.89	\$ 4.03	\$ 3.90

## 10. Warranty Liabilities:

The following table presents changes in the Company's warranty reserves:

	July 18, 2015 (28 weeks ended)	January 3, 2015 (53 weeks ended)
Warranty reserve, beginning of period	\$47,972	\$39,512
Reserves acquired with GPI	—	4,490
Additions to warranty reserves	23,937	52,306
Reserves utilized	(25,322	) (48,336
Warranty reserve, end of period	\$46,587	\$47,972

The Company's warranty liabilities are included in Accrued expenses in its condensed consolidated balance sheets.

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11. Condensed Consolidating Financial Statements:

Certain 100% wholly-owned domestic subsidiaries of Advance, including its Material Subsidiaries (as defined in the 2013 Credit Agreement) serve as guarantors of Advance's senior unsecured notes ("Guarantor Subsidiaries"). The subsidiary guarantees related to Advance's senior unsecured notes are full and unconditional and joint and several, and there are no restrictions on the ability of Advance to obtain funds from its Guarantor Subsidiaries. Certain of Advance's wholly-owned subsidiaries, including all of its foreign subsidiaries, do not serve as guarantors of Advance's senior unsecured notes ("Non-Guarantor Subsidiaries"). The Non-Guarantor Subsidiaries do not qualify as minor as defined by SEC regulations. Accordingly, the Company presents below the condensed consolidating financial information for the Guarantor Subsidiaries and Non-Guarantor Subsidiaries. Investments in subsidiaries of the Company are required to be presented under the equity method, even though all such subsidiaries meet the requirements to be consolidated under GAAP.

Set forth below are condensed consolidating financial statements presenting the financial position, results of operations, and cash flows of (i) Advance, (ii) the Guarantor Subsidiaries, (iii) the Non-Guarantor Subsidiaries, and (iv) the eliminations necessary to arrive at consolidated information for the Company. The statement of operations eliminations relate primarily to the sale of inventory from a Non-Guarantor Subsidiary to a Guarantor Subsidiary. The balance sheet eliminations relate primarily to the elimination of intercompany receivables and payables and subsidiary investment accounts.

The following tables present condensed consolidating balance sheets as of July 18, 2015 and January 3, 2015 and condensed consolidating statements of operations, comprehensive income and cash flows for the twelve and twenty-eight weeks ended July 18, 2015 and July 12, 2014, and should be read in conjunction with the condensed consolidated financial statements herein.

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## Condensed Consolidating Balance Sheets

As of July 18, 2015

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
Current assets:					
Cash and cash equivalents	\$9	\$79,134	\$35,402	\$(9)	\$114,536
Receivables, net	—	617,666	35,643	—	653,309
Inventories, net	—	3,958,082	161,510	—	4,119,592
Other current assets	3,089	87,908	1,917	(2,423)	90,491
Total current assets	3,098	4,742,790	234,472	(2,432)	4,977,928
Property and equipment, net of accumulated depreciation	166	1,390,361	9,815	—	1,400,342
Goodwill	—	942,616	49,126	—	991,742
Intangible assets, net	—	663,756	50,946	—	714,702
Other assets, net	13,129	75,200	876	(6,044)	83,161
Investment in subsidiaries	2,347,662	289,980	—	(2,637,642)	—
Intercompany note receivable	1,048,044	—	—	(1,048,044)	—
Due from intercompany, net	—	—	279,084	(279,084)	—
	\$3,412,099	\$8,104,703	\$624,319	\$(3,973,246)	\$8,167,875
<b>Liabilities and Stockholders' Equity</b>					
Current liabilities:					
Current portion of long-term debt	\$—	\$591	\$—	\$—	\$591
Accounts payable	15	2,894,916	279,480	—	3,174,411
Accrued expenses	2,123	526,696	20,215	(1,186)	547,848
Other current liabilities	—	136,841	21,313	(1,246)	156,908
Total current liabilities	2,138	3,559,044	321,008	(2,432)	3,879,758
Long-term debt	1,048,044	405,000	—	—	1,453,044
Other long-term liabilities	—	538,657	13,331	(6,044)	545,944
Intercompany note payable	—	1,048,044	—	(1,048,044)	—
Due to intercompany, net	72,788	206,296	—	(279,084)	—
Commitments and contingencies					
Stockholders' equity	2,289,129	2,347,662	289,980	(2,637,642)	2,289,129
	\$3,412,099	\$8,104,703	\$624,319	\$(3,973,246)	\$8,167,875

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## Condensed Consolidating Balance Sheets

As of January 3, 2015

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
Current assets:					
Cash and cash equivalents	\$9	\$65,345	\$39,326	\$(9)	\$104,671
Receivables, net	—	549,151	30,674	—	579,825
Inventories, net	—	3,771,816	165,139	—	3,936,955
Other current assets	4,102	113,003	3,383	(899)	119,589
Total current assets	4,111	4,499,315	238,522	(908)	4,741,040
Property and equipment, net of accumulated depreciation	2	1,421,325	10,703	—	1,432,030
Goodwill	—	940,817	54,609	—	995,426
Intangible assets, net	—	689,745	58,380	—	748,125
Other assets, net	12,963	37,377	683	(5,286)	45,737
Investment in subsidiaries	2,057,761	280,014	—	(2,337,775)	—
Intercompany note receivable	1,047,911	—	—	(1,047,911)	—
Due from intercompany, net	—	—	211,908	(211,908)	—
	\$3,122,748	\$7,868,593	\$574,805	\$(3,603,788)	\$7,962,358
<b>Liabilities and Stockholders' Equity</b>					
Current liabilities:					
Current portion of long-term debt	\$—	\$582	\$—	\$—	\$582
Accounts payable	—	2,845,043	250,322	—	3,095,365
Accrued expenses	4,884	498,505	17,284	—	520,673
Other current liabilities	—	115,497	11,857	(908)	126,446
Total current liabilities	4,884	3,459,627	279,463	(908)	3,743,066
Long-term debt	1,047,911	588,400	—	—	1,636,311
Other long-term liabilities	—	570,027	15,328	(5,286)	580,069
Intercompany note payable	—	1,047,911	—	(1,047,911)	—
Due to intercompany, net	67,041	144,867	—	(211,908)	—
Commitments and contingencies					
Stockholders' equity	2,002,912	2,057,761	280,014	(2,337,775)	2,002,912
	\$3,122,748	\$7,868,593	\$574,805	\$(3,603,788)	\$7,962,358



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## Condensed Consolidating Statements of Operations

For the Twelve weeks ended July 18, 2015

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$—	\$ 2,287,522	\$ 161,246	\$(78,731)	\$ 2,370,037
Cost of sales, including purchasing and warehousing costs	—	1,244,236	117,243	(78,731)	1,282,748
Gross profit	—	1,043,286	44,003	—	1,087,289
Selling, general and administrative expenses	6,380	814,250	22,842	(13,232)	830,240
Operating (loss) income	(6,380)	) 229,036	21,161	13,232	257,049
Other, net:					
Interest expense	(12,070)	) (3,421)	) 53	—	(15,438)
Other income (expense), net	18,632	(5,052)	(4,156)	(13,232)	(3,808)
Total other, net	6,562	(8,473)	(4,103)	(13,232)	(19,246)
Income before provision for income taxes	182	220,563	17,058	—	237,803
Provision for income taxes	444	85,731	1,630	—	87,805
(Loss) Income before equity in earnings of subsidiaries	(262)	) 134,832	15,428	—	149,998
Equity in earnings of subsidiaries	150,260	15,428	—	(165,688)	—
Net income	\$ 149,998	\$ 150,260	\$ 15,428	\$(165,688)	\$ 149,998

## Condensed Consolidating Statements of Operations

For the Twelve weeks ended July 12, 2014

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$—	\$ 2,259,672	\$ 129,071	\$(41,046)	\$ 2,347,697
Cost of sales, including purchasing and warehousing costs	—	1,238,836	87,799	(41,046)	1,285,589
Gross profit	—	1,020,836	41,272	—	1,062,108
Selling, general and administrative expenses	3,999	803,083	26,903	(12,550)	821,435
Operating (loss) income	(3,999)	) 217,753	14,369	12,550	240,673
Other, net:					
Interest expense	(12,067)	) (4,791)	) (3)	—	(16,861)
Other income (expense), net	16,100	(2,758)	(584)	(12,550)	208
Total other, net	4,033	(7,549)	(587)	(12,550)	(16,653)
Income before provision for income taxes	34	210,204	13,782	—	224,020
Provision for income taxes	41	81,336	3,155	—	84,532
(Loss) Income before equity in earnings of subsidiaries	(7)	) 128,868	10,627	—	139,488

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Equity in earnings of subsidiaries	139,495	10,627	—	(150,122	) —
Net income	\$ 139,488	\$ 139,495	\$ 10,627	\$(150,122	) \$ 139,488

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

## Condensed Consolidating Statements of Operations

For the Twenty-Eight weeks ended July 18, 2015

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$—	\$ 5,243,113	\$ 332,631	\$(167,474 )	\$ 5,408,270
Cost of sales, including purchasing and warehousing costs	—	2,854,598	239,933	(167,474 )	2,927,057
Gross profit	—	2,388,515	92,698	—	2,481,213
Selling, general and administrative expenses	11,108	1,930,064	51,964	(31,500 )	1,961,636
Operating (loss) income	(11,108 )	458,451	40,734	31,500	519,577
Other, net:					
Interest expense	(28,351 )	(9,002 )	138	—	(37,215 )
Other income (expense), net	39,644	(7,234 )	(6,626 )	(31,500 )	(5,716 )
Total other, net	11,293	(16,236 )	(6,488 )	(31,500 )	(42,931 )
Income before provision for income taxes	185	442,215	34,246	—	476,646
Provision for income taxes	455	173,449	4,632	—	178,536
(Loss) Income before equity in earnings of subsidiaries	(270 )	268,766	29,614	—	298,110
Equity in earnings of subsidiaries	298,380	29,614	—	(327,994 )	—
Net income	\$ 298,110	\$ 298,380	\$ 29,614	\$(327,994 )	\$ 298,110

## Condensed Consolidating Statements of Operations

For the Twenty-Eight weeks ended July 12, 2014

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$—	\$ 5,145,818	\$ 282,307	\$(110,929 )	\$ 5,317,196
Cost of sales, including purchasing and warehousing costs	—	2,814,047	198,848	(110,929 )	2,901,966
Gross profit	—	2,331,771	83,459	—	2,415,230
Selling, general and administrative expenses	7,964	1,885,640	55,117	(29,966 )	1,918,755
Operating (loss) income	(7,964 )	446,131	28,342	29,966	496,475
Other, net:					
Interest expense	(28,097 )	(12,245 )	(161 )	—	(40,503 )
Other income (expense), net	36,148	(4,425 )	(946 )	(29,966 )	811
Total other, net	8,051	(16,670 )	(1,107 )	(29,966 )	(39,692 )
Income before provision for income taxes	87	429,461	27,235	—	456,783
Provision for income taxes	108	163,894	5,567	—	169,569
(Loss) Income before equity in earnings of subsidiaries	(21 )	265,567	21,668	—	287,214



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Equity in earnings of subsidiaries	287,235	21,668	—	(308,903	) —
Net income	\$287,214	\$287,235	\$ 21,668	\$(308,903	) \$287,214

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

## Condensed Consolidating Statements of Comprehensive Income

For the Twelve Weeks ended July 18, 2015

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net income	\$ 149,998	\$ 150,260	\$ 15,428	\$(165,688 )	\$ 149,998
Other comprehensive loss:					
Changes in net unrecognized other postretirement benefit costs	—	(134 )	—	—	(134 )
Currency translation adjustments	—	—	(12,618 )	—	(12,618 )
Equity in other comprehensive loss of subsidiaries	(12,752 )	(12,618 )	—	25,370	—
Other comprehensive loss	(12,752 )	(12,752 )	(12,618 )	25,370	(12,752 )
Comprehensive income	\$ 137,246	\$ 137,508	\$ 2,810	\$(140,318 )	\$ 137,246

## Condensed Consolidating Statements of Comprehensive Income

For the Twelve Weeks ended July 12, 2014

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net income	\$ 139,488	\$ 139,495	\$ 10,627	\$(150,122 )	\$ 139,488
Other comprehensive (loss) income:					
Changes in net unrecognized other postretirement benefit costs	—	(139 )	—	—	(139 )
Currency translation adjustments	—	—	6,654	—	6,654
Other comprehensive (loss) income	—	(139 )	6,654	—	6,515
Comprehensive income	\$ 139,488	\$ 139,356	\$ 17,281	\$(150,122 )	\$ 146,003

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

## Condensed Consolidating Statements of Comprehensive Income

For the Twenty-Eight Weeks ended July 18, 2015

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net income	\$ 298,110	\$ 298,380	\$ 29,614	\$ (327,994 )	\$ 298,110
Other comprehensive loss:					
Changes in net unrecognized other postretirement benefit costs	—	(312 )	—	—	(312 )
Currency translation adjustments	—	—	(20,081 )	—	(20,081 )
Equity in other comprehensive loss of subsidiaries	(20,393 )	(20,081 )	—	40,474	—
Other comprehensive loss	(20,393 )	(20,393 )	(20,081 )	40,474	(20,393 )
Comprehensive income	\$ 277,717	\$ 277,987	\$ 9,533	\$ (287,520 )	\$ 277,717

## Condensed Consolidating Statements of Comprehensive Income

For the Twenty-Eight Weeks ended July 12, 2014

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net income	\$ 287,214	\$ 287,235	\$ 21,668	\$ (308,903 )	\$ 287,214
Other comprehensive (loss) income:					
Changes in net unrecognized other postretirement benefit costs	—	(323 )	—	—	(323 )
Currency translation adjustments	—	—	3,414	—	3,414
Other comprehensive (loss) income	—	(323 )	3,414	—	3,091
Comprehensive income	\$ 287,214	\$ 286,912	\$ 25,082	\$ (308,903 )	\$ 290,305

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

## Condensed Consolidating Statements of Cash Flows

For the Twenty-Eight weeks ended July 18, 2015

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$—	\$ 339,939	\$ (9,123 )	\$—	\$ 330,816
Cash flows from investing activities:					
Purchases of property and equipment	—	(113,215 )	(1,320 )	—	(114,535 )
Business acquisitions, net of cash acquired	—	(16,431 )	—	—	(16,431 )
Proceeds from sales of property and equipment	—	473	4	—	477
Net cash used in investing activities	—	(129,173 )	(1,316 )	—	(130,489 )
Cash flows from financing activities:					
Increase in bank overdrafts	—	233	9,647	—	9,880
Borrowings under credit facilities	—	460,700	—	—	460,700
Payments on credit facilities	—	(644,100 )	—	—	(644,100 )
Dividends paid	—	(13,227 )	—	—	(13,227 )
Proceeds from the issuance of common stock, primarily for employee stock purchase plan	—	2,512	—	—	2,512
Tax withholdings related to the exercise of stock appreciation rights	—	(9,589 )	—	—	(9,589 )
Excess tax benefit from share-based compensation	—	8,435	—	—	8,435
Repurchase of common stock	—	(1,734 )	—	—	(1,734 )
Other	—	(207 )	—	—	(207 )
Net cash (used in) provided by financing activities	—	(196,977 )	9,647	—	(187,330 )
Effect of exchange rate changes on cash	—	—	(3,132 )	—	(3,132 )
Net increase (decrease) in cash and cash equivalents	—	13,789	(3,924 )	—	9,865
Cash and cash equivalents, beginning of period	9	65,345	39,326	(9 )	104,671
Cash and cash equivalents, end of period	\$ 9	\$ 79,134	\$ 35,402	\$(9 )	\$ 114,536

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Advance Auto Parts, Inc. and Subsidiaries

Notes to the Condensed Consolidated Financial Statements

For the Twelve and Twenty-Eight Week Periods Ended July 18, 2015 and July 12, 2014

(in thousands, except per share data)

(unaudited)

## Condensed Consolidating Statements of Cash Flows

For the Twenty-Eight weeks ended July 12, 2014

	Advance Auto Parts, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net cash provided by operating activities	\$—	\$ 318,072	\$ 2,489	\$—	\$ 320,561
Cash flows from investing activities:					
Purchases of property and equipment	—	(104,742 )	(1,528 )	—	(106,270 )
Business acquisitions, net of cash acquired	—	(2,058,313 )	(871 )	—	(2,059,184 )
Proceeds from sales of property and equipment	—	130	—	—	130
Net cash used in investing activities	—	(2,162,925 )	(2,399 )	—	(2,165,324 )
Cash flows from financing activities:					
Increase in bank overdrafts	—	6,230	—	(9 )	6,221
Borrowings under credit facilities	—	1,677,600	—	—	1,677,600
Payments on credit facilities	—	(862,600 )	—	—	(862,600 )
Dividends paid	—	(13,178 )	—	—	(13,178 )
Proceeds from the issuance of common stock, primarily for employee stock purchase plan	—	4,208	—	—	4,208
Tax withholdings related to the exercise of stock appreciation rights	—	(4,120 )	—	—	(4,120 )
Excess tax benefit from share-based compensation	—	5,138	—	—	5,138
Repurchase of common stock	—	(757 )	—	—	(757 )
Contingent consideration related to previous business acquisition	—	(10,047 )	—	—	(10,047 )
Other	—	(406 )	—	—	(406 )
Net cash provided by financing activities	—	802,068	—	(9 )	802,059
Effect of exchange rate changes on cash	—	—	(2,321 )	—	(2,321 )
Net decrease in cash and cash equivalents	—	(1,042,785 )	(2,231 )	(9 )	(1,045,025 )
Cash and cash equivalents, beginning of period	9	1,106,766	5,696	—	1,112,471
Cash and cash equivalents, end of period	\$9	\$ 63,981	\$ 3,465	\$(9 )	\$ 67,446

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and the notes to those statements that appear elsewhere in this report. Our first quarter consists of 16 weeks divided into four equal periods. Our remaining three quarters consist of 12 weeks with each quarter divided into three equal periods, with the exception of the fourth quarter of fiscal 2014 which contained 13 weeks due to our 53-week fiscal year in 2014. Our next 53-week fiscal year is 2020. Unless the context otherwise requires, "Advance," "we," "us," "our," and similar terms refer to Advance Auto Parts, Inc., its predecessor, its subsidiaries and their respective operations.

Certain statements in this report are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). Forward-looking statements are usually identified by the use of words such as "anticipate," "believe," "could," "estimate," "expect," "forecast," "intend," "likely," "may," "plan," "position," "possible," "potential," "probable," "project," "projection," "will," or similar expressions. We intend for any forward-looking statements to be covered by, and we claim the protection under, the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

These forward-looking statements are based upon assessments and assumptions of management in light of historical results and trends, current conditions and potential future developments that often involve judgments, estimates, assumptions and projections. Forward-looking statements reflect current views about our plans, strategies and prospects, which are based on information currently available.

Although we believe that our plans, intentions and expectations as reflected in or suggested by any forward-looking statements are reasonable, we do not guarantee or give assurance that such plans, intentions or expectations will be achieved. Actual results may differ materially from our anticipated results described or implied in our forward-looking statements, and such differences may be due to a variety of factors. Our business could also be affected by additional factors that are presently unknown to us or that we currently believe to be immaterial to our business.

Listed below and discussed in our Annual Report on Form 10-K for the year ended January 3, 2015 (filed with the Securities and Exchange Commission, or SEC, on March 3, 2015), which we refer to as our 2014 Form 10-K, are some important risks, uncertainties and contingencies which could cause our actual results, performance or achievements to be materially different from any forward-looking statements made or implied in this report. These include, but are not limited to, the following:

- a decrease in demand for our products;
- competitive pricing and other competitive pressures;
- the risk that the anticipated benefits of the acquisition of General Parts International, Inc. ("GPI"), including synergies, may not be fully realized or may take longer to realize than expected, that we may experience difficulty integrating GPI's operations into our operations, or that management's attention may be diverted from our other businesses in association with the acquisition of GPI;
- the possibility that the acquisition of GPI may not advance our business strategy or prove to be an accretive investment or may impact third-party relationships, including customers, wholesalers, independently-owned and jobber stores and suppliers;
- the risk that the additional indebtedness from the new financing agreements in association with the acquisition of GPI may limit our operating flexibility or otherwise strain our liquidity and financial condition;
- the risk that we may experience difficulty retaining key GPI employees;
- our ability to implement our business strategy;

our ability to expand our business, including the location of available and suitable real estate for new store locations, the integration of any acquired businesses and the continued increase in supply chain capacity and efficiency;

our dependence on our suppliers to provide us with products that comply with safety and quality standards;

our ability to attract and retain qualified employees, or Team Members;

the potential for fluctuations in the market price of our common stock and the resulting exposure to securities class action litigations;

deterioration in general macro-economic conditions, including unemployment, inflation or deflation, consumer debt levels, high fuel and energy costs, higher tax rates or uncertain credit markets;

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regulatory and legal risks, including being named as a defendant in administrative investigations or litigation, and the incurrence of legal fees and costs, the payment of fines or the payment of sums to settle litigation cases or administrative investigations or proceedings;

- a security breach or other cyber security incident;
- business interruptions due to the occurrence of natural disasters, extended periods of unfavorable weather, computer system malfunction, wars or acts of terrorism; and
- the impact of global climate change or legal and regulatory responses to such change.

We assume no obligations to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. In evaluating forward-looking statements, you should consider these risks and uncertainties, together with the other risks described from time to time in our other reports and documents filed with the SEC and you should not place undue reliance on those statements.

Introduction

We are the largest automotive aftermarket parts provider in North America, serving both "do-it-for me", or Commercial, and "do-it-yourself", or DIY, customers in the automotive aftermarket. As of July 18, 2015, we operated a total of 5,252 stores and 117 distribution branches. We operated primarily within the United States, with additional locations in Canada, Puerto Rico and the U.S. Virgin Islands. Our stores operate primarily under the trade names "Advance Auto Parts," "Autopart International" and "Carquest," and our distribution branches operate under the "Worldpac" trade name. In addition, we serve approximately 1,300 independently-owned Carquest stores.

Our stores and branches offer a broad selection of brand name, original equipment manufacturer ("OEM") and private label automotive replacement parts, accessories, batteries and maintenance items for domestic and imported cars, vans, sport utility vehicles and light and heavy duty trucks. Through our integrated operating approach, we serve our Commercial and DIY customers from our store locations and online at [www.AdvanceAutoParts.com](http://www.AdvanceAutoParts.com), [www.Carquest.com](http://www.Carquest.com) and [www.Worldpac.com](http://www.Worldpac.com). Our DIY customers can elect to pick up merchandise ordered online at a conveniently located store or have their purchases shipped directly to them. Our Commercial customers consist primarily of delivery customers for whom we deliver products from our store and branch locations to our Commercial customers' places of business, including independent garages, service stations and auto dealers. Our Commercial customers can conveniently place their orders online.

Management Overview

We generated diluted earnings per share, or diluted EPS, of \$2.03 during our twelve weeks ended July 18, 2015 (or the second quarter of Fiscal 2015) compared to \$1.89 for the comparable period of Fiscal 2014. The increase in our diluted EPS was driven primarily by an increase in net sales of 1.0% and gross profit rate expansion. Excluding the impact of GPI integration and store consolidation costs, we also saw improvement in our SG&A rate driven by lower insurance costs and lower administrative costs driven by synergy savings, partially offset by expense deleverage as a result of softer sales. When adjusted for the following comparable adjustments, our comparable earnings per diluted share ("Comparable Cash EPS") was \$2.27 during the second quarter of Fiscal 2015 compared to \$2.08 during the comparable period of Fiscal 2014:

	Q2 2015	Q2 2014
GPI integration and store consolidation expenses	\$0.16	\$0.10
Amortization related to the acquired intangible assets from GPI	\$0.08	\$0.08

Refer to the "Reconciliation of Non-GAAP Financial Measures" section for further details of our comparable adjustments.



Our comparable store sales increased 1.0% compared to the second quarter of Fiscal 2014 driven by modest growth in our Commercial sales and improving DIY comparable sales from our first quarter. We saw solid performance from our Worldpac branches in many of our Advance Auto and Carquest markets, including Canada, the Northeast and the Southeast, whereas our upper Midwest markets underperformed in the quarter principally driven by weather. Our Commercial sales continued to be impacted by integration disruptions as we execute the more complex operational phase of our integration of GPI. In the second quarter our core Advance Auto Parts branded commercial sales sequentially improved; however, our Carquest branded commercial sales continued to experience softness. The volume of our integration work will subside and we expect our commercial business, which is more heavily impacted by integration changes, to in time return to delivering comparable store sales more in line with previous years.

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### Summary of Second Quarter Financial Results

A high-level summary of our financial results for the second quarter of Fiscal 2015 is included below:

Total sales during the second quarter of Fiscal 2015 were \$2,370.0 million, an increase of 1.0% as compared to the second quarter of Fiscal 2014. This increase was primarily driven by a comparable store sales increase of 1.0% and new stores opened during the past 12 months, partially offset by a net decrease in the number of independent stores served.

Our operating income for the second quarter of Fiscal 2015 was \$257.0 million, an increase of \$16.4 million from the comparable period of Fiscal 2014. As a percentage of total sales, operating income was 10.8%, an increase of 59 basis points versus the comparable period of Fiscal 2014, inclusive of integration expenses.

Our inventory balance as of July 18, 2015 increased \$182.6 million, or 4.6%, over our inventory balance as of January 3, 2015, driven mainly by transitional inventory growth resulting from our product integration changeovers and new stores and branches.

We generated operating cash flow of \$330.8 million during the twenty-eight weeks ended July 18, 2015, an increase of 3.2% from the comparable period in Fiscal 2014, primarily due to higher earnings and fluctuations in accounts receivable, accrued expenses and other assets due to the timing of payments. This was partially offset by inventory growth, net of accounts payable.

Refer to the "Results of Operations" and "Liquidity and Capital Resources" sections for further details of our income statement and cash flow results, respectively.

### Business and Industry Update

In 2015, we have two essential priorities - (i) deliver base business results by executing under our key strategies of Superior Availability and Service Leadership and (ii) successfully achieve the goals of the multi-year GPI integration plan. Our key strategies remain consistent with 2014. Superior Availability is aimed at product availability and maximizing the speed, reliability and efficiency of our supply chain. Service Leadership leverages our product availability in addition to more consistent execution of customer-facing initiatives to strengthen our integrated operating approach of serving our customers in our stores and on-line. Through these two key strategies and the integration of GPI, we believe we can continue to build on the initiatives discussed below to produce favorable financial results over the long term. Sales to Commercial customers remain the biggest opportunity for us to increase our overall market share in the automotive aftermarket industry. Our Commercial sales, as a percentage of total sales, were 57% for the second quarter of Fiscal 2015 and Fiscal 2014.

We continue to make progress in our strategic priorities, which include:

Growing our Commercial business by meeting customers' needs through our family of store names and brands, increased volume with national and regional accounts, growth in our banner programs in our AAP and CQUS stores, and ongoing GPI integration and store consolidations/conversions;

Improving localized parts availability through the continued increase in the number of our larger HUB stores, expansion of the cross-sourcing network between store brands, and leveraging the advancement of our supply chain infrastructure, including increase in stores receiving daily deliveries from our distribution centers and the late 2014 opening of our Hartford, CT distribution center;

Maintaining a steady new store growth rate including new markets utilizing both Advance Auto Parts and Carquest brands and renewed emphasis and investment in our DIY business, including the roll-out of our Speedperks loyalty program and other new marketing programs; and

Continuing our focus on store execution through more effective scheduling, increased productivity and simplification, improved product on-hand accuracy, expanded sales training and continued measurement of customer satisfaction.

We have now completed the second quarter of the more complex phase of our GPI integration plan. We previously made good progress with the initial phases of our integration plan in Fiscal 2014, which included (i) realigning our store support centers ("SSC"), (ii) completing negotiations with vendors, (iii) developing cross-sourcing networks between all of our stores and branches and (iv) completing the first 110 AAP/CQUS consolidations and conversions. Beginning in late 2014 and into early 2015, we moved into the more operational phase of the integration including (i) integration of our AAP/CQUS field organizations, (ii) product/brand conversions and alignment of pricing, and (iii) heavier volume of store consolidations and conversions. Later phases of the integration in 2016 will include the roll-out of a common electronic parts catalog and integration of supply chain systems. These critical steps of the integration plan heavily impact virtually all of our team members throughout the SSC, supply chain teams and stores as well as many of our Commercial customers who are supported

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by these teams. While there will be multiple periods of significant change during the integration, we believe we are taking the right steps to minimize the learning curves of change and disruption to our business.

The automotive aftermarket industry is influenced by a number of general macroeconomic factors similar to those affecting the overall retail and distribution industry. These factors include, but are not limited to, fuel costs, unemployment rates, consumer confidence and spending habits, and competition. We believe the two key drivers of demand within the automotive aftermarket are (i) the number of miles driven and (ii) the number and average age of vehicles on the road.

Favorable industry dynamics include:

- an increase in the number of vehicles and stabilization of the average age of vehicles;
- a long-term expectation that miles driven will continue to increase based on historical trends; and
- a steadily improving job market and lower fuel prices.

Conversely, the factors negatively affecting the automotive aftermarket industry include:

- deferral of elective automotive maintenance in the near term as more consumers contemplate new automobile purchases; and
- longer maintenance and part failure intervals on newer cars due to improved quality.

We remain encouraged by the (i) stability of the automotive aftermarket industry and (ii) initiatives that we have underway to support our base business and integration strategies.

### Store Development

We serve our Commercial and DIY customers in a similar fashion through four different store brands. The table below sets forth detail of our store development activity for the twelve and twenty-eight weeks ended July 18, 2015, including the consolidation and conversion of stores as part of our integration plans, and the number of locations with Commercial delivery programs. During Fiscal 2015, we anticipate adding approximately 100 to 120 new stores and branches.

	AAP	AI	BWP	CARQUEST	WORLDPAC	Total	
April 25, 2015	3,908	181	36	1,110	115	5,350	
New <sup>(1)</sup>	15	1	—	20	2	38	
Closed	(1	) —	—	—	—	(1	)
Consolidated <sup>(2)</sup>	—	—	—	(18	) —	(18	)
Converted <sup>(3)</sup>	50	—	(1	) (49	) —	—	
July 18, 2015	3,972	182	35	1,063	117	5,369	
January 3, 2015	3,888	210	38	1,125	111	5,372	
New <sup>(1)</sup>	35	1	—	21	6	63	
Closed	(7	) —	—	(1	) —	(8	)
Consolidated <sup>(2)</sup>	(1	) (25	) (2	) (30	) —	(58	)
Converted <sup>(3)</sup>	57	(4	) (1	) (52	) —	—	
July 18, 2015	3,972	182	35	1,063	117	5,369	
Locations with commercial delivery programs	3,521	182	35	1,063	117	4,918	

<sup>(1)</sup> New stores for Carquest includes 19 and 20 acquired stores for the twelve and twenty-eight weeks ended July 18, 2015, respectively.

- (2) Consolidated stores include AI, BWP and Carquest stores whose operations were consolidated into existing AAP locations as a result of the planned integration of AI, BWP and Carquest.
- (3) Converted stores include AI, BWP and Carquest stores that were re-branded as an AAP store as a result of the planned integration of AI, BWP and Carquest.

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### Critical Accounting Policies

Our financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Our discussion and analysis of the financial condition and results of operations are based on these financial statements. The preparation of these financial statements requires the application of accounting policies in addition to certain estimates and judgments by our management. Our estimates and judgments are based on currently available information, historical results and other assumptions we believe are reasonable. Actual results could differ materially from these estimates. During the twelve and twenty-eight weeks ended July 18, 2015, we consistently applied the critical accounting policies discussed in our 2014 Form 10-K. For a complete discussion regarding these critical accounting policies, refer to the 2014 Form 10-K.

### Components of Statement of Operations

#### Net Sales

Net sales consist primarily of merchandise sales from our store and branch locations to both our Commercial and DIY customers, sales from our e-commerce websites and sales to independently-owned Carquest stores. Sales are recorded net of discounts and rebates, sales taxes and estimated returns and allowances. Our total sales growth is comprised of both comparable store sales and new store sales. We calculate comparable store sales based on the change in store sales starting once a store has been open for 13 complete accounting periods (approximately one year) and by including e-commerce sales. Sales to independently-owned Carquest stores are excluded from our comparable store sales. We include sales from relocated stores in comparable store sales from the original date of opening. Acquired stores are included in our comparable store sales once the stores have completed 13 complete accounting periods following the acquisition date (approximately one year).

#### Cost of Sales

Our cost of sales consists of merchandise costs, net of incentives under vendor programs; inventory shrinkage, defective merchandise and warranty costs; and warehouse and distribution expenses, including depreciation and amortization. Gross profit as a percentage of net sales may be affected by (i) variations in our product mix, (ii) price changes in response to competitive factors and fluctuations in merchandise costs, (iii) vendor programs, (iv) inventory shrinkage, (v) defective merchandise and warranty costs and (vi) warehouse and distribution costs. We seek to minimize fluctuations in merchandise costs and instability of supply by entering into long-term purchasing agreements, without minimum purchase volume requirements, when we believe it is advantageous. Our cost of sales and gross profit rates may not be comparable to that of our competitors due to differences in industry practice regarding the classification of certain costs and mix of Commercial and DIY sales.

#### Selling, General and Administrative Expenses

SG&A expenses consist of store payroll, store occupancy (including rent and depreciation), advertising expenses, acquisition and integration related expenses, Commercial delivery expenses, other store expenses and general and administrative expenses, including salaries and related benefits of store support center Team Members, share-based compensation expenses, store support center administrative office expenses, data processing, professional expenses, self-insurance costs, depreciation and amortization, closed store expense and impairment charges, if any, and other related expenses.



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## Results of Operations

The following table sets forth certain of our operating data expressed as a percentage of net sales for the periods indicated.

	Twelve Week Periods Ended		Twenty-Eight Week Periods Ended		
	July 18, 2015	July 12, 2014	July 18, 2015	July 12, 2014	
Net sales	100.0	% 100.0	% 100.0	% 100.0	%
Cost of sales, including purchasing and warehousing costs	54.1	54.8	54.1	54.6	
Gross profit	45.9	45.2	45.9	45.4	
Selling, general and administrative expenses	35.0	35.0	36.3	36.1	
Operating income	10.8	10.3	9.6	9.3	
Interest expense	(0.7)	) (0.7)	) (0.7)	) (0.8)	)
Other expense, net	(0.2)	) 0.0	) (0.1)	) 0.0	)
Provision for income taxes	3.7	3.6	3.3	3.2	
Net income	6.3	% 5.9	% 5.5	% 5.4	%

Twelve and Twenty-Eight Week Periods Ended July 18, 2015 Compared to Twelve and Twenty-Eight Week Periods Ended July 12, 2014

## Net Sales

Net sales for the twelve weeks ended July 18, 2015 were \$2,370.0 million, an increase of \$22.3 million, or 1.0%, as compared to net sales for the twelve weeks ended July 12, 2014. The sales increase was primarily due to our comparable store sales increase of 1.0% and the addition of 138 stores, net of closed stores, and 11 new branches, partially offset by a net decrease in the number of independent stores that we serve.

Our comparable store sales increase was driven by modest growth in our Commercial sales, offset by a 34 basis point negative impact from foreign exchange rates related to our Canadian business. As expected, the GPI integration work continues to have a more concentrated, temporary impact on our core commercial business pressuring our sales results compared to the market. While we continue to expect some level of integration-related disruption throughout the year, we saw a decline in disruption in the second quarter and expect it to continue to moderate each subsequent quarter. Our DIY sales improved in the second quarter and approached a flat comparable sales growth as we continue to execute against our DIY initiatives, including the growth of our Speedperks loyalty program.

Net sales for the twenty-eight weeks ended July 18, 2015 were \$5,408.3 million, an increase of \$91.1 million, or 1.7%, as compared to net sales for the twenty-eight weeks ended July 12, 2014. The sales increase was primarily due to our comparable store sales increase of 0.8% and the addition of 138 stores, net of closed stores, and 11 new branches.

## Gross Profit

Gross profit for the twelve weeks ended July 18, 2015 was \$1,087.3 million, or 45.9% of net sales, as compared to \$1,062.1 million, or 45.2% of net sales, for the comparable period of last year, representing an increase of 64 basis points. The 64 basis-point increase in gross profit rate was primarily the result of lower product acquisition costs, inclusive of our ongoing merchandise cost synergy savings.



Gross profit for the twenty-eight weeks ended July 18, 2015 was \$2,481.2 million, or 45.9% of net sales, as compared to \$2,415.2 million, or 45.4% of net sales, for the comparable period of last year, representing an increase of 46 basis points. The 46 basis-point increase in gross profit rate was primarily the result of lower product acquisition costs, inclusive of our ongoing merchandise cost synergy savings.

#### SG&A

SG&A expenses for the twelve weeks ended July 18, 2015 were \$830.2 million as compared to \$821.4 million for the comparable period of last year. As a percentage of net sales, SG&A was approximately flat at 35.0% of net sales for both periods. During the quarter we experienced SG&A improvement as a result of lower insurance costs and lower administrative

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costs driven by synergy savings. This was offset by an increase in GPI integration and store consolidation costs compared to the prior year and expense deleverage as a result of softer sales.

SG&A expenses for the twenty-eight weeks ended July 18, 2015 were \$1,961.6 million, or 36.3% of net sales, as compared to \$1,918.8 million, or 36.1% of net sales, for the comparable period of last year, representing an increase of 19 basis points. This increase as a percentage of net sales was primarily due to an increase in GPI integration and store consolidation expenses. Excluding the GPI integration and consolidation expenses, SG&A leveraged 23 basis points for the twenty-eight weeks ended July 18, 2015 compared to the prior year driven by lower administrative costs resulting from synergy savings and lower insurance costs, partially offset by expense deleverage as a result of softer sales.

## Operating Income

Operating income for the twelve weeks ended July 18, 2015 was \$257.0 million, or 10.8% of net sales, as compared to \$240.7 million, or 10.3% of net sales, for the comparable period of last year. The rate is reflective of an increase in our gross profit rate coupled with an approximately flat SG&A rate from the comparable period of Fiscal 2014. These changes on a rate basis were due to the gross profit and SG&A drivers previously discussed.

Operating income for the twenty-eight weeks ended July 18, 2015 was \$519.6 million, or 9.6% of net sales, as compared to \$496.5 million, or 9.3% of net sales, for the comparable period of last year. The rate is reflective of an increase in our gross profit rate, offset by an unfavorable change in our SG&A rate from the comparable period of Fiscal 2014. These changes on a rate basis were due to the gross profit and SG&A drivers previously discussed.

## Interest Expense

Interest expense for the twelve weeks ended July 18, 2015 was \$15.4 million, or 0.7% of net sales, as compared to \$16.9 million, or 0.7% of net sales, for the comparable period in Fiscal 2014. Interest expense for the twenty-eight weeks ended July 18, 2015 was \$37.2 million, or 0.7% of net sales, as compared to \$40.5 million, or 0.8% of net sales, for the comparable period in Fiscal 2014. The decrease in interest expense for both the twelve and twenty-eight weeks ended July 18, 2015 is due to repayments made on our credit facility over the last year.

## Income Taxes

Income tax expense for the twelve weeks ended July 18, 2015 was \$87.8 million, as compared to \$84.5 million for the comparable period of Fiscal 2014. Our effective income tax rate was 36.9% and 37.7% for the twelve weeks ended July 18, 2015 and July 12, 2014, respectively. The lower rate for the twelve weeks ended July 18, 2015 was due to additional tax credits and a favorable tax return adjustment recognized during the quarter.

Income tax expense for the twenty-eight weeks ended July 18, 2015 was \$178.5 million, as compared to \$169.6 million for the comparable period of Fiscal 2014. Our effective income tax rate was 37.5% and 37.1% for the twenty-eight weeks ended July 18, 2015 and July 12, 2014, respectively. The lower rate for the twenty-eight weeks ended July 12, 2014 was due to a favorable state tax settlement during the first quarter.

## Net Income

Net income for the twelve weeks ended July 18, 2015 was \$150.0 million, or \$2.03 per diluted share, as compared to \$139.5 million, or \$1.89 per diluted share, for the comparable period of Fiscal 2014. As a percentage of net sales, net income for the twelve weeks ended July 18, 2015 was 6.3%, as compared to 5.9% for the comparable period of Fiscal 2014. Negatively impacting diluted EPS and net income in the second quarter of Fiscal 2015 and Fiscal 2014 were

GPI integration and store consolidation expenses and amortization of intangible assets related to the GPI acquisition of \$28.4 million and \$22.1 million, respectively, or \$0.24 and \$0.19 per diluted share, respectively.

Net income for the twenty-eight weeks ended July 18, 2015 was \$298.1 million, or \$4.03 per diluted share, as compared to \$287.2 million, or \$3.90 per diluted share, for the comparable period of Fiscal 2014. As a percentage of net sales, net income for the twenty-eight weeks ended July 18, 2015 was 5.5%, as compared to 5.4% for the comparable period of Fiscal 2014. Negatively impacting diluted EPS and net income in the second quarter of Fiscal 2015 and Fiscal 2014 were GPI integration and store consolidation expenses and amortization of intangible assets related to the GPI acquisition of \$74.2 million and \$50.6 million, respectively, or \$0.62 and \$0.43 per diluted share, respectively.

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## Reconciliation of Non-GAAP Financial Measures

"Management's Discussion and Analysis of Financial Condition and Results of Operations" include certain financial measures not derived in accordance with generally accepted accounting principles ("GAAP"). Non-GAAP financial measures should not be used as a substitute for GAAP financial measures, or considered in isolation, for the purpose of analyzing our operating performance, financial position or cash flows. However, we have presented the non-GAAP financial measures, as we believe the reporting of financial results on a non-GAAP basis to remain comparable is important in assessing the overall performance of the business and is therefore useful to investors and prospective investors. We believe that the presentation of financial results that exclude non-cash charges related to the acquired GPI intangibles and expenses associated with the integration of GPI, which are indicative of our base operations, provide meaningful supplemental information to both management and investors. We have included a reconciliation of this information to the most comparable GAAP measures in the following table.

Twelve Week Periods Ended  
(in thousands, except per share data)

	July 18, 2015			July 12, 2014		
	As Reported	Comparable Adjustments <sup>(a)</sup>	Comparable	As Reported	Comparable Adjustments <sup>(a)</sup>	Comparable
Net sales	\$2,370,037	\$—	\$2,370,037	\$2,347,697	\$—	\$2,347,697
Cost of sales, including purchasing and warehousing costs	1,282,748	—	1,282,748	1,285,589	—	1,285,589
Gross profit	1,087,289	—	1,087,289	1,062,108	—	1,062,108
Selling, general and administrative expenses	830,240	(28,425)	801,815	821,435	(22,068)	799,367
Operating income	257,049	28,425	285,474	240,673	22,068	262,741
Other, net:						
Interest expense	(15,438)	—	(15,438)	(16,861)	—	(16,861)
Other (expense) income, net	(3,808)	—	(3,808)	208	—	208
Total other, net	(19,246)	—	(19,246)	(16,653)	—	(16,653)
Income before provision for income taxes	237,803	28,425	266,228	224,020	22,068	246,088
Provision for income taxes	87,805	10,801	98,606	84,532	8,386	92,918
Net income	\$149,998	\$17,624	\$167,622	\$139,488	\$13,682	\$153,170
Basic earnings per common share <sup>(b)</sup>	\$2.04	\$0.24	\$2.28	\$1.91	\$0.19	\$2.09
Diluted earnings per common share <sup>(b)</sup>	\$2.03	\$0.24	\$2.27	\$1.89	\$0.19	\$2.08
Weighted average common shares outstanding <sup>(b)</sup>	73,183	73,183	73,183	72,930	72,930	72,930
Weighted average common shares outstanding - assuming dilution <sup>(b)</sup>	73,682	73,682	73,682	73,399	73,399	73,399

The comparable adjustments to Selling, general and administrative expenses for the twelve weeks ended July 18, 2015 include GPI integration and store consolidation costs of \$18,585 and GPI amortization of acquired intangible (a) assets of \$9,839. The comparable adjustments to Selling, general and administration expenses for the twelve weeks ended July 12, 2014 include GPI integration and store consolidation costs of \$12,216 and GPI amortization of acquired intangible assets of \$9,851.

Weighted average common shares outstanding is calculated based on the weighted average number of shares (b) outstanding during the quarter. At July 18, 2015 and July 12, 2014, we had 73,204 and 72,976 shares outstanding, respectively.

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Twenty-Eight Week Periods Ended  
(in thousands, except per share data)

	July 18, 2015			July 12, 2014			
	As Reported	Comparable Adjustments <sup>(a)</sup>	Comparable	As Reported	Comparable Adjustments <sup>(a)</sup>	Comparable	
Net sales	\$5,408,270	\$—	\$5,408,270	\$5,317,196	\$—	\$5,317,196	
Cost of sales, including purchasing and warehousing costs	2,927,057	—	2,927,057	2,901,966	—	2,901,966	
Gross profit	2,481,213	—	2,481,213	2,415,230	—	2,415,230	
Selling, general and administrative expenses	1,961,636	(74,176	) 1,887,460	1,918,755	(50,605	) 1,868,150	
Operating income	519,577	74,176	593,753	496,475	50,605	547,080	
Other, net:							
Interest expense	(37,215	) —	(37,215	) (40,503	) —	(40,503	)
Other (expense) income, net	(5,716	) —	(5,716	) 811	—	811	
Total other, net	(42,931	) —	(42,931	) (39,692	) —	(39,692	)
Income before provision for income taxes	476,646	74,176	550,822	456,783	50,605	507,388	
Provision for income taxes	178,536	28,187	206,723	169,569	19,230	188,799	
Net income	\$298,110	\$45,989	\$344,099	\$287,214	\$31,375	\$318,589	
Basic earnings per common share <sup>(b)</sup>	\$4.06	\$0.62	\$4.69	\$3.93	\$0.43	\$4.36	
Diluted earnings per common share <sup>(b)</sup>	\$4.03	\$0.62	\$4.65	\$3.90	\$0.43	\$4.33	
Weighted average common shares outstanding <sup>(b)</sup>	73,148	73,148	73,148	72,895	72,895	72,895	
Weighted average common shares outstanding - assuming dilution <sup>(b)</sup>	73,665	73,665	73,665	73,374	73,374	73,374	

The comparable adjustments to Selling, general and administrative expenses for the twenty-eight weeks ended July 18, 2015 include GPI integration and store consolidation costs of \$51,291 and GPI amortization of acquired (a) intangible assets of \$22,885. The comparable adjustments to Selling, general and administration expenses for the twenty-eight weeks ended July 12, 2014 include GPI integration and store consolidation costs of \$27,697 and GPI amortization of acquired intangible assets of \$22,907.

Weighted average common shares outstanding is calculated based on the weighted average number of shares (b) outstanding during the year-to-date period. At July 18, 2015 and July 12, 2014, we had 73,204 and 72,976 shares outstanding, respectively.

## Liquidity and Capital Resources

### Overview

Our primary cash requirements to maintain our current operations include payroll and benefits, the purchase of inventory, contractual obligations, capital expenditures and the payment of income taxes. In addition, we have used available funds for acquisitions, to repay borrowings under our credit agreement, to periodically repurchase shares of our common stock under our stock repurchase programs and for the payment of quarterly cash dividends. We have funded these requirements primarily through cash generated from operations, supplemented by borrowings under our credit facilities and notes offerings as needed. We believe funds generated from our expected results of operations, available cash and cash equivalents, and available borrowing under our credit facility will be sufficient to fund our primary obligations for the next fiscal year. Cash holdings in

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our foreign affiliates are not significant relative to our overall operations and therefore would not restrict our liquidity needs for our domestic operations.

At July 18, 2015, our cash and cash equivalents balance was \$114.5 million, an increase of \$9.9 million compared to January 3, 2015 (the end of Fiscal 2014). This increase in cash during the twenty-eight weeks ended July 18, 2015 was primarily a result of cash generated by operating activities, net of capital expenditures, debt repayments and dividends. Additional discussion of our cash flow results, including the comparison of the activity for the twenty-eight weeks ended July 18, 2015 to the comparable period of Fiscal 2014, is set forth in the Analysis of Cash Flows section.

As of July 18, 2015, our outstanding indebtedness was \$1,453.6 million, or \$183.3 million lower when compared to January 3, 2015, as a result of repayments on our credit facility. Additionally, we had \$120.7 million in letters of credit outstanding, which reduced the available borrowings on our revolver to \$819.3 million as of July 18, 2015. The letters of credit generally have a term of one year or less and primarily serve as collateral for our self-insurance policies.

### GPI Integration and Exit Activities

We expect to incur approximately \$80.0 million of GPI integration and store consolidation costs in Fiscal 2015. We expect these integration costs to be more than offset by savings from acquisition synergies which are expected to increase to an annualized run-rate of \$160.0 million by the end of 2016. During the twenty-eight weeks ended July 18, 2015, we incurred \$51.3 million of GPI integration and store consolidation costs offset by approximately \$57.6 million of synergies.

Subsequent to July 18, 2015, we approved a plan to close 50 underperforming stores during the remainder of 2015 and to eliminate certain positions at our corporate offices. This plan is in line with our accelerated focus on improving our overall profitability. The majority of the eliminations will be effective during our third fiscal quarter. We estimate that we will incur additional restructuring costs of \$16 million to \$20 million related to the store closures and approximately \$6 million related to the corporate position eliminations. Substantially all of these costs are expected to be cash expenditures.

### Capital Expenditures

Our primary capital requirements have been the funding of our new store development (leased and owned locations), maintenance of existing stores and investments under our Superior Availability and Service Leadership strategies, including supply chain and information technology. We lease approximately 85% of our stores. Our capital expenditures were \$114.5 million for the twenty-eight weeks ended July 18, 2015.

Our future capital requirements will depend in large part on the number of and timing of new stores we open within a given year and the investments we make in existing stores, information technology, supply chain network and the integration of GPI. We anticipate that our capital expenditures in Fiscal 2015 will be approximately \$325.0 million to \$340.0 million. These investments will primarily include GPI integration expenditures for store conversions and supply chain and systems integration activities; new store development (leased and owned locations); and investments in our existing stores, supply chain network and systems. During the twenty-eight weeks ended July 18, 2015, we opened 57 stores and six Worldpac branches compared to 48 stores and three branches during the comparable period of last year. We anticipate opening between 100 to 120 stores and branches during Fiscal 2015.

### Stock Repurchases



Our stock repurchase program allows us to repurchase our common stock on the open market or in privately negotiated transactions from time to time in accordance with the requirements of the SEC. Our \$500 million stock repurchase program in place as of July 18, 2015 was authorized by our Board of Directors on May 14, 2012. During the twenty-eight weeks ended July 18, 2015, we repurchased no shares of our common stock under our stock repurchase program. At July 18, 2015, we had \$415.1 million remaining under our stock repurchase program.

#### Dividend

Since Fiscal 2006, our Board of Directors has declared quarterly dividends of \$0.06 per share to stockholders of record. On August 12, 2015, our Board of Directors declared a quarterly dividend of \$0.06 per share to be paid on October 2, 2015 to all common stockholders of record as of September 18, 2015.

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## Analysis of Cash Flows

A summary and analysis of our cash flows for the twenty-eight week period ended July 18, 2015 as compared to the twenty-eight week period ended July 12, 2014 is included below.

	Twenty-Eight Week Periods Ended	
	July 18, 2015	July 12, 2014
	(in millions)	
Cash flows provided by operating activities	\$330.8	\$320.6
Cash flows used in investing activities	(130.5	) (2,165.3
Cash flows (used in) provided by financing activities	(187.3	) 802.1
Effect of exchange rate changes on cash	(3.1	) (2.3
Net increase (decrease) in cash and cash equivalents	\$9.9	\$(1,045.0)

## Operating Activities

For the twenty-eight weeks ended July 18, 2015, net cash provided by operating activities increased by \$10.3 million to \$330.8 million compared to the comparable period of 2014. The net increase in operating cash flow compared to the prior year was primarily driven by an increase in earnings and changes in working capital. Cash outflows for receivables and other assets decreased and cash inflows from accrued expenses increased compared to the comparable period of 2014 primarily due to the the timing of payroll and tax payments. This was partially offset by an increase in inventory, net of accounts payable and an increase in benefit for deferred income taxes. Our inventory growth was driven mainly by transitional inventory growth resulting from our product integration changeovers and new stores and branches.

## Investing Activities

For the twenty-eight weeks ended July 18, 2015, net cash used in investing activities decreased by \$2,034.8 million to \$130.5 million compared to the comparable period of 2014. Cash used in investing activities in the prior year was driven by the acquisition of GPI. Cash used in investing activities for the twenty-eight weeks ended July 18, 2015 consisted primarily of purchases of property and equipment, which increased slightly from the prior year.

## Financing Activities

For the twenty-eight weeks ended July 18, 2015, net cash used in financing activities was \$187.3 million, as compared to net cash provided by financing activities of \$802.1 million for the twenty-eight weeks ended July 12, 2014, a decrease of \$989.4 million. This decrease was primarily a result of net borrowings under our credit facility during the twenty-eight weeks ended July 12, 2014 of \$815.0 million associated with the acquisition of GPI. As of July 18, 2015, the outstanding amount under our credit facility was \$400.0 million. We remain focused on reducing our leverage ratio and maintaining our investment grade ratings and expect to continue paying down this balance during 2015.

## Long-Term Debt

## Bank Debt

We have a credit agreement (the "2013 Credit Agreement") which provides a \$700.0 million unsecured term loan and a \$1.0 billion unsecured revolving credit facility with Advance Stores Company, Inc. ("Advance Stores"), as Borrower, the lenders party thereto, and JPMorgan Chase Bank, N.A., as administrative agent. The revolving credit facility also provides for the issuance of letters of credit with a sub-limit of \$300.0 million and swingline loans in an

amount not to exceed \$50.0 million. We may request, subject to agreement by one or more lenders, that the total revolving commitment be increased by an amount not to exceed \$250.0 million by those respective lenders (up to a total commitment of \$1.25 billion) during the term of the 2013 Credit Agreement. Voluntary prepayments and voluntary reductions of the revolving balance are permitted in whole or in part, at our option, in minimum principal amounts as specified in the 2013 Credit Agreement. Under the terms of the 2013 Credit Agreement, the revolving credit facility terminates in December 2018 and the term loan matures in January 2019.

As of July 18, 2015, under the 2013 Credit Agreement, we had outstanding borrowings of \$60.0 million under the revolver and \$340.0 million under the term loan. As of July 18, 2015, we also had letters of credit outstanding of \$120.7 million, which

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reduced the availability under the revolver to \$819.3 million. The letters of credit generally have a term of one year or less and primarily serve as collateral for our self-insurance policies.

The interest rate on borrowings under the revolving credit facility is based, at our option, on adjusted LIBOR, plus a margin, or an alternate base rate, plus a margin. The current margin as of August 25, 2015 is 1.10% and 0.10% per annum for the adjusted LIBOR and alternate base rate borrowings, respectively. A facility fee is charged on the total amount of the revolving credit facility, payable in arrears. The current facility fee rate as of August 25, 2015 is 0.15% per annum. Under the terms of the 2013 Credit Agreement, the interest rate and facility fee are subject to change based on our credit rating.

The interest rate on the term loan is based, at our option, on adjusted LIBOR, plus a margin, or an alternate base rate, plus a margin. The current margin as of August 25, 2015 is 1.25% and 0.25% per annum for the adjusted LIBOR and alternate base rate borrowings, respectively. Under the terms of the term loan, the interest rate is subject to change based on our credit rating.

The 2013 Credit Agreement contains customary restrictive covenants, which include a maximum leverage ratio and minimum consolidated coverage ratio, and are further described in Note 6, Long-term Debt, in this Form 10-Q. We were in compliance with our covenants with respect to the 2013 Credit Agreement at July 18, 2015.

## Senior Unsecured Notes

At July 18, 2015 our outstanding senior unsecured notes consisted of i) \$450 million of 4.50% notes maturing in December 2023 (the "2023 Notes"); ii) \$300 million of 4.50% notes maturing in January 2022 (the "2022 Notes"); and iii) \$300 million of 5.75% notes maturing in May 2020 (the "2020 Notes" or collectively with the 2023 Notes and 2022 Notes, "the Notes"). The 2023 Notes bear interest at a rate of 4.50% per year payable semi-annually in arrears on June 1 and December 1 of each year. The 2022 Notes bear interest at a rate of 4.50% per year payable semi-annually in arrears on January 15 and July 15 of each year. The 2020 Notes bear interest at a rate of 5.75% per year payable semi-annually in arrears on May 1 and November 1 of each year.

Advance served as the issuer of the Notes with certain of Advance's domestic subsidiaries currently serving as subsidiary guarantors. The terms of the Notes are governed by an indenture (as amended, supplemented, waived or otherwise modified, the "Indenture") among us, the subsidiary guarantors from time to time party thereto and Wells Fargo Bank, National Association, as Trustee. The terms of the Indenture are further described in Note 6, Long-term Debt, in this Form 10-Q.

As of July 18, 2015, we had a credit rating from Standard & Poor's of BBB- and from Moody's Investor Service of Baa3. On August 5, 2015, Moody's upgraded our credit rating from Baa3 to Baa2. The current outlooks by Standard & Poor's and Moody's are both stable. The current pricing grid used to determine our borrowing rate under the 2013 Credit Agreement is based on our credit ratings. Therefore, the margins on our revolver and term loan decreased to the rates disclosed above concurrent with the ratings change. If these credit ratings decline, our interest rate on outstanding balances may increase and our access to additional financing on favorable terms may become more limited. In addition, it could reduce the attractiveness of our vendor payment program, where certain of our vendors finance payment obligations from us with designated third party financial institutions, which could result in increased working capital requirements. Conversely, if these credit ratings improve, our interest rate may decrease.

## Off-Balance-Sheet Arrangements

We guarantee loans made by banks to various of our independent store customers totaling \$29.5 million as of July 18, 2015. These loans are collateralized by security agreements on merchandise inventory and other assets of the

borrowers. We believe the likelihood of performance under these guarantees is remote and that the fair value of these guarantees is very minimal. As of July 18, 2015, we had no other off-balance-sheet arrangements as defined in Regulation S-K Item 303 of the SEC regulations. We include other off-balance-sheet arrangements in our contractual obligations table in our 2014 Form 10-K, including operating lease payments, interest payments on our Notes and revolving credit facility and letters of credit outstanding.

#### Contractual Obligations

As of July 18, 2015, there were no material changes to our outstanding contractual obligations as compared to our contractual obligations outstanding as of January 3, 2015. For additional information regarding our contractual obligations see “Contractual Obligations” in our 2014 Form 10-K.

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Seasonality

Our business is somewhat seasonal in nature, with the highest sales usually occurring in the spring and summer months.

In addition, our business can be affected by weather conditions. While unusually heavy precipitation tends to soften sales as elective maintenance is deferred during such periods, extremely hot or cold weather tends to enhance sales by causing automotive parts to fail at an accelerated rate. Our fourth quarter is generally our most volatile as weather and spending trade-offs typically influence our Commercial and DIY sales.

New Accounting Pronouncements

For a description of recently announced accounting standards, including the expected dates of adoption and estimated effects, if any, on our condensed consolidated financial statements, see New Accounting Pronouncements in Note 1 of the Notes to Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

Internet Address and Access to SEC Filings

Our Internet address is [www.AdvanceAutoParts.com](http://www.AdvanceAutoParts.com). We make available free of charge through our Internet website our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to the Securities Exchange Act of 1934 as soon as reasonably practicable after we electronically file such materials with, or furnish them to, the SEC. The SEC maintains a website that contains reports, proxy statements and other information regarding issuers that file electronically with the SEC. These materials may be obtained electronically by accessing the SEC's website at [www.sec.gov](http://www.sec.gov).

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk

Our primary financial market risk is due to changes in interest rates. Historically, we have reduced our exposure to changes in interest rates by entering into various interest rate hedge instruments such as interest rate swap contracts and treasury lock agreements. We have historically utilized interest rate swaps to convert variable rate debt to fixed rate debt and to lock in fixed rates on future debt issuances. Our interest rate hedge instruments have been designated as cash flow hedges. We had no derivative instruments outstanding as of July 18, 2015.

The interest rates on borrowings under our revolving credit facility and term loan are based, at our option, on adjusted LIBOR, plus a margin, or an alternate base rate, plus a margin. As of July 18, 2015 we had \$60.0 million of borrowings outstanding under our revolving credit facility and \$340.0 million outstanding under our term loan and are therefore exposed to interest rate risk due to changes in LIBOR or alternate base rate. There is no interest rate risk associated with our 2020, 2022 or 2023 Notes, as the interest rates are fixed at 5.75%, 4.50% and 4.50%, respectively, per annum.

The table below presents principal cash flows and related weighted average interest rates on our revolving credit facility and term loan outstanding at July 18, 2015, by expected maturity dates. Weighted average variable rates are based on implied forward rates in the yield curve at July 18, 2015. Implied forward rates should not be considered a predictor of actual future interest rates.

Fiscal 2015	Fiscal 2016	Fiscal 2017	Fiscal 2018	Fiscal 2019	Thereafter	Total	Fair Market Liability
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	(dollars in thousands)							
Variable rate	\$—	\$—	\$—	\$60,000	\$340,000	\$—	\$400,000	\$400,000
Weighted average interest rate	1.8	% 2.3	% 3.1	% 3.6	% 4.0	% —	2.8	% —

Credit Risk

Our financial assets that are exposed to credit risk consist primarily of trade accounts receivable and vendor receivables. We are exposed to normal credit risk from customers. Our concentration of credit risk is limited because our customer base consists of a large number of customers with relatively small balances, which allows the credit risk to be spread across a broad

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base. We strive to maintain a close working relationship with our vendors and frequently monitor their financial strength. We have not historically had significant credit losses.

ITEM 4.CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

Disclosure controls and procedures are our controls and other procedures that are designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure. Our management evaluated, with the participation of our principal executive officer and principal financial officer, the effectiveness of our disclosure controls and procedures as of July 18, 2015 in accordance with Rule 13a-15(b) under the Exchange Act. Based on this evaluation, our principal executive officer and our principal financial officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the quarter ended July 18, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



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## PART II. OTHER INFORMATION

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth the information with respect to repurchases of our common stock for the quarter ended July 18, 2015 (amounts in thousands, except per share amounts):

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share <sup>(1)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(2)</sup>	Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup>
April 26, 2015 to May 23, 2015	—	\$—	—	\$415,092
May 24, 2015 to June 20, 2015	1	155.41	—	415,092
June 21, 2015 to July 18, 2015	—	—	—	415,092
Total	1	\$155.41	—	\$415,092

We repurchased 924 shares of our common stock, at an aggregate cost of \$0.1 million, or an average purchase <sup>(1)</sup> price of \$155.41 per share, in connection with the net settlement of shares issued as a result of the vesting of restricted stock and restricted stock units during the twelve weeks ended July 18, 2015.

<sup>(2)</sup> Our \$500 million stock repurchase program was authorized by our Board of Directors on May 14, 2012.

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## ITEM 6. EXHIBITS

Exhibit No.	Exhibit Description	Incorporated by Reference		Filed
		Form	Exhibit	Filing Date Herewith
3.1	Restated Certificate of Incorporation of Advance Auto Parts, Inc. ("Advance Auto") (as amended effective as of June 7, 2013).	10-Q	3.1	8/19/2013
3.2	Amended and Restated Bylaws of Advance Auto (effective June 7, 2013).	8-K	3.2	6/13/2013
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.			X
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.			X
32.1	Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.			X
101.INS	XBRL Instance Document			
101.SCH	XBRL Taxonomy Extension Schema Document			
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document			
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document			
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document			
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document			

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ADVANCE AUTO PARTS, INC.

August 25, 2015

By: /s/ Michael A. Norona  
Michael A. Norona  
Executive Vice President and Chief Financial Officer

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