

SHENANDOAH TELECOMMUNICATIONS CO/VA/
Form 8-K
July 18, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15 (d)
of the Securities Exchange Act of 1934

July 17, 2003
Date of Report
(Date of earliest event reported)

Shenandoah Telecommunications Company
(Exact name of registrant as specified in its charter)

Virginia	0-9881	54-1162807
(State or other jurisdiction of incorporation or organization)	(Commission File Number)	(I.R.S. Employer Identification Number)

P.O. Box 459 Edinburg, VA	22824
(Address of principal executive office)	(Zip code)

Registrant's telephone number, including area code: (540) 984-4141

Item 9. Regulation FD Disclosure

The information contained in this report on Form 8-K is being furnished pursuant to Item 12 under Item 9 as directed by the Securities and Exchange Commission in Release No. 34-47583 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section.

NEWS RELEASE

For further information, please contact Earle A. MacKenzie at 540-984-5192.

SHENANDOAH TELECOMMUNICATIONS COMPANY
REPORTS SECOND QUARTER 2003 FINANCIAL RESULTS

EDINBURG, VA, (July 17, 2003) - Shenandoah Telecommunications Company (Shentel; NASDAQ: SHEN) announced unaudited financial results for the second quarter ended June 30, 2003. Second quarter total revenues grew by 12% from the same quarter last year, including a 22% increase in wireless revenues. Income from continuing operations for the quarter was \$1.0 million, compared to a loss of \$4.0 million for the same period in 2002. Income from continuing operations for the six-month period ended June 30, 2003, was \$3.0 million versus a loss of \$3.6 million for the same period last year. Income from continuing operations for the six months ended 2002 reflects a previously reported loss of \$5.5 million on external investments.

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

As previously announced, with the sale of the Company's interest in the Virginia 10 RSA Limited Partnership cellular operation on February 28, 2003, the Company classified its prior cellular operation as discontinued, as is further discussed below. Net income including discontinued operations for the six months ended June 30, 2003, was \$25.5 million versus \$42,000 for the first six months of 2002.

Overall Highlights

For the quarter ended June 30, 2003, income from continuing operations was \$1.0 million or \$0.27 per diluted share. In second quarter 2002, continuing operations resulted in a loss of \$4.0 million or \$1.05 per diluted share, which included an after-tax loss of \$4.8 million from external investments. The Company's total revenues for the second quarter 2003 were \$24.8 million, compared to \$22.2 million in the second quarter 2002, an increase of \$2.6 million or 12%. The Company's revenue growth was primarily driven by an increase in its PCS business. Operating income for the quarter decreased to \$2.4 million, a decrease of \$0.2 million or 8% from 2002 due primarily to a \$1.5 million reduction in access revenues in the Wireline Operations for charges disputed by long distance carriers.

President and CEO, Christopher E. French, commented, "We are again pleased with our operating financial results, given the ongoing financial challenges within the telecommunications industry. During the second quarter we experienced healthy revenue growth and improvements in our wireless churn and bad debt charges. Our strong operating results have allowed us to accelerate debt repayment and fund construction from continuing operations."

Wireless Operations

The Company continues to experience strong growth in wireless revenues as a PCS Affiliate of Sprint, increasing its PCS subsidiary revenue by \$2.9 million to a total of \$16.1 million for second quarter 2003; and, increasing by \$6.7 million to a total of \$31.0 million for the first six months of 2003. The Company's base of Sprint wireless customers increased by 4,900,

ending the quarter with approximately 77,400 customers. The Company's second quarter churn was 1.9%, down from 2.3% in first quarter 2003 and 2.8% in second quarter 2002. The PCS net loss of \$0.8 million in the second quarter 2003 decreased by \$0.1 million compared to second quarter 2002. The net loss of \$1.5 million for the six months ended June 30, 2003, is a decrease of \$1.0 million from the same period last year.

Wireline Operations

The local telephone operations experienced a \$0.4 million decrease in second quarter net income of \$1.5 million in 2002 to \$1.1 million in 2003, resulting in a decrease of \$0.2 million for the six months ended June 30, 2003, compared to the same period last year. During the second quarter the Company recorded a reduction of \$1.5 million to access revenues.

Other Operations

The ShenTel Service operation had a second quarter net income of \$0.2 million, compared to a negligible net income in second quarter 2002. Revenues associated with information access services, including Internet access service revenues and contract work on the 511Virginia Travel Information Project,

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

increased \$0.3 million, to \$1.5 million. The Company ended the quarter with approximately 19,000 Internet customers of which more than 1,000 access the service through Digital Subscriber Line (DSL). This represents a 4% increase in Internet customers, with a 150% increase in DSL customers from June 30, 2002. DSL service is available to approximately 80% of the subscribers of the local telephone serving area.

External Investments

Second quarter 2003 results on external investments were immaterial. In second quarter 2002 the after-tax losses on investments was \$4.8 million, which was principally attributed to the Company's former investment in VeriSign, Inc., as discussed in previous filings. At the end of the quarter, the Company's external investments totaled \$7.0 million.

Discontinued Operations and Consolidated Results

As previously disclosed, the Company completed the sale of its general partner interest in the Virginia 10 RSA Limited Partnership ("VA 10"), at the close of business on February 28, 2003. That transaction resulted in a \$21.5 million after-tax gain, and the Company received \$33.7 million, subject to certain post-closing adjustments. . The Company has classified its prior cellular operation as discontinued. The second quarter net income for discontinued operations in 2002 was \$1.9 million or \$0.49 per share. Incorporating these results with those of continuing operations as described above in Overall Highlights, second quarter 2002 consolidated net income was a loss of \$2.1 million or \$0.56 per share on a diluted basis. Second quarter 2003 consolidated net income of \$1.1 million or \$0.27 per diluted share, is the same as net income from continuing operations, as identified above.

Strong operating results for 2003 have allowed the Company to add \$4.7 million in Plant in Service and retire \$4.5 million in debt prior to its due date. The Company has the proceeds from the sale of its cellular operations, less applicable taxes paid, in temporary cash investments. No decision has been made for the use of these proceeds. The Company's debt /equity ratio at

June 30, 2003 was 30/70, debt as a percent of total assets of 24.3%, with cash and cash equivalents of \$31.7 million.

About Shenandoah Telecommunications

Shenandoah Telecommunications Company is a holding company that provides a broad range of telecommunications services through its operating subsidiaries. The Company celebrated its 100th anniversary of service on June 9, 2002. The Company is traded on the NASDAQ National Market under the symbol "SHEN." The Company's operating subsidiaries provide local telephone, cable, Internet access, interexchange facilities, and PCS services, along with many other associated services, to the four-state region from Harrisonburg, Virginia to Harrisburg and Altoona, Pennsylvania.

/S/ EARLE A. MACKENZIE

Earle A. MacKenzie
Chief Financial Officer

This release contains forward-looking statements that are subject to various risks and uncertainties. The Company's actual results could differ materially

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

from those anticipated in these forward-looking statements as a result of unforeseen factors. A discussion of factors that may cause actual results to differ from management's projections, forecasts, estimates and expectations is available in the Company filings with the SEC. Those factors may include changes in general economic conditions, increases in costs and other competitive factors.

SHENANDOAH TELECOMMUNICATIONS COMPANY
SUMMARY FINANCIAL INFORMATION (unaudited)
(In thousands, except per share amounts)

Condensed Balance Sheets	June 30, 2003 ----	December 31, 2002 ----
Cash and cash equivalents	\$ 31,735	\$ 2,209
Other current assets	10,979	18,285
Total securities and investments	7,188	7,423
Property, plant and equipment	193,507	189,278
Less accumulated depreciation	(65,037)	(57,126)
	-----	-----
Net property, plant and equipment	128,470	132,152
Other assets, net	8,876	3,935
	-----	-----
Total assets	\$ 187,248	\$ 164,004
	=====	=====
Current liabilities, exclusive of short-term debt of \$4,154 and \$7,985, respectively	\$ 18,655	\$ 11,915
Long- and short-term debt	45,410	55,546
Total other liabilities	20,741	18,300
Minority interests	--	1,666
Total shareholders' equity	102,442	76,577
	-----	-----
Total liabilities and shareholders' equity	\$ 187,248	\$ 164,004
	=====	=====

Condensed Statements of Income (In thousands, except per share amounts)	Three months ended June 30,		Six months June 30
	2003 ----	2002 ----	2003 ----
Operating Revenues-Wireless	\$ 16,769	\$ 13,793	\$ 32,403
-Wireline	6,309	6,899	13,948
-Other	1,766	1,495	3,440
	-----	-----	-----
Total operating revenue	24,844	22,187	49,791
Cost of goods and services	2,624	1,919	4,913
Network operating costs	8,680	8,341	16,727
Depreciation	4,127	3,489	8,148
Selling, general and administrative	7,011	5,819	13,451
	-----	-----	-----
Total operating expenses	22,442	19,568	43,239
	-----	-----	-----
Operating income	2,402	2,619	6,552

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

Interest expense	(897)	(1,052)	(1,851)
Other income (expense)	150	(8,153)	926
Income tax provision	(611)	2,602	(1,752)
	-----	-----	-----
Income (loss) from continuing operations	\$ 1,044	\$ (3,984)	\$ 2,975
Discontinued operations, net of income taxes	\$ --	\$ 1,870	\$ 22,628
	-----	-----	-----
Cumulative effect of a change in accounting, net of income taxes	\$ --	\$ --	\$ (76)
	-----	-----	-----
Net income	\$ 1,044	\$ (2,114)	\$ 25,527
	=====	=====	=====

SHENANDOAH TELECOMMUNICATIONS COMPANY
SUMMARY FINANCIAL INFORMATION (unaudited)
(In thousands, except per share amounts)

	Three months ended June 30,		Six months ended June 30,	
	2003	2002	2003	2002
	----	----	----	----
Net earnings per share, basic				
Continuing operations	\$0.28	\$ (1.06)	\$ 0.79	\$ (0.96)
	-----	-----	-----	-----
Discontinued operations, net of income taxes	\$ --	\$ 0.50	\$ 5.97	\$ 0.97
	-----	-----	-----	-----
Cumulative effect of a change in accounting, net of taxes	\$ --	\$ --	\$ (0.02)	\$ --
	-----	-----	-----	-----
Total	\$0.28	\$ (0.56)	\$ 6.74	\$ 0.01
	=====	=====	=====	=====
Net earnings per share, diluted				
Continuing operations	\$0.27	\$ (1.05)	\$ 0.78	\$ (0.95)
	-----	-----	-----	-----
Discontinued operations, net of income taxes	\$ --	\$ 0.49	\$ 5.95	\$ 0.96
	-----	-----	-----	-----
Cumulative effect of a change in accounting, net of taxes	\$ --	\$ --	\$ (0.02)	\$ --
	-----	-----	-----	-----
Total	\$0.27	\$ (0.56)	\$ 6.71	\$ 0.01
	=====	=====	=====	=====

#####

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARY COMPANIES

SIGNATURES

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SHENANDOAH TELECOMMUNICATIONS COMPANY
(Registrant)

July 18, 2003 /S/ EARLE A. MACKENZIE

Earle A. MacKenzie
Chief Financial Officer