

PAM TRANSPORTATION SERVICES INC  
Form SC TO-I  
February 18, 2016

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE TO  
Tender Offer Statement Under Section 14(d)(1) or  
13(e)(1)  
of the Securities Exchange Act of 1934**

**P.A.M. TRANSPORTATION SERVICES, INC.**

(Name of Subject Company (Issuer) and Name of Filing Person (Offeror))

Common Stock, par value \$0.01 per share

(Title of Class of Securities)

**693149106**

(CUSIP Number of Class of Securities)

**Daniel H. Cushman**  
**President and Chief Executive Officer**  
**P.A.M. Transportation Services, Inc.**  
**297 West Henri De Tonti Blvd.**  
**Tontitown, Arkansas 72770**  
**(479) 361-9111**

(Name, address and telephone number of person authorized to receive notices  
and communication on behalf of Filing Persons)

*Copy to:*

**C. Douglas Buford, Jr., Esq.**  
**Mitchell, Williams, Selig, Gates & Woodyard, P.L.L.C.**  
**425 West Capitol, Ste. 1800**  
**Little Rock, Arkansas 72201**  
**Telephone: (501) 688-8866**  
**Facsimile: (501) 918-7866**

## **CALCULATION OF REGISTRATION FEE**

Transaction Valuation\*  
\$9,750,000

Amount of Filing Fee\*\*  
\$982

\* Estimated for purposes of calculating the amount of the filing fee only, this amount is based on the purchase of 325,000 shares of common stock at the maximum tender offer price of \$30.00 per share.

\*\* The Amount of Filing Fee calculated in accordance with Rule 0-11(b) of the Securities Exchange Act of 1934, as amended, equals \$100.70 for each \$1,000,000 of the value of the transaction.

Check the box if any part of the filing fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Edgar Filing: PAM TRANSPORTATION SERVICES INC - Form SC TO-I

Amount Previously Paid: N/A  
Form or Registration No.: N/A

Filing Party: N/A  
Date Filed: N/A

Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes below to designate any transaction to which the statement relates:

- third party tender offer subject to Rule 14d-1.
- issuer tender offer subject to Rule 13e-4.
- going private transaction subject to Rule 13e-3.
- amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer:

If applicable, check the appropriate box(es) below to designate the appropriate rule provision(s) relied upon:

- Rule 13e-4(i) (Cross-Border Issuer Tender Offer)
  - Rule 14d-1(d) (Cross-Border Third-Party Tender Offer)
-

TABLE OF CONTENTS

## SCHEDULE TO

This Tender Offer Statement on Schedule TO relates to the offer by P.A.M. Transportation Services, Inc., a Delaware corporation ( PAM or the Company ), to purchase up to 325,000 shares of its common stock, par value \$0.01 per share, at a price not greater than \$30.00 nor less than \$27.00 per share, net to the seller in cash, less any applicable withholding taxes and without interest, upon the terms and subject to the conditions set forth in the Offer to Purchase dated February 18, 2016 (the Offer to Purchase ), a copy of which is attached hereto as Exhibit (a)(1)(A), and in the related Letter of Transmittal (the Letter of Transmittal ), a copy of which is attached hereto as Exhibit (a)(1)(B). This Tender Offer Statement on Schedule TO is intended to satisfy the reporting requirements of Rule 13e-4(c)(2) of the Securities Exchange Act of 1934, as amended. The information contained in the Offer to Purchase and the related Letter of Transmittal is incorporated herein by reference in response to all of the items of this Schedule TO, as more particularly described below.

### **Item 1. Summary Term Sheet.**

The information set forth under Summary Term Sheet in the Offer to Purchase is incorporated herein by reference.

### **Item 2. Subject Company Information.**

(a) The name of the issuer is P.A.M. Transportation Services, Inc., a Delaware corporation, and the address of its principal executive office is 297 West Henri De Tonti Blvd., Tontitown, Arkansas 72770. The telephone number of its principal executive office is (479) 361-9111.

(b) The information set forth under Introduction in the Offer to Purchase is incorporated herein by reference.

(c) The information set forth in the Offer to Purchase under Section 7 ( Price Range of the Shares ) is incorporated herein by reference.

### **Item 3. Identity and Background of Filing Person.**

(a) The Company is the filing person. The Company's address and telephone number are set forth in Item 2 above. The information set forth in the Offer to Purchase under Section 10 ( Interest of Directors and Executive Officers; Transactions and Arrangements Concerning the Shares ) is incorporated herein by reference.

### **Item 4. Terms of the Transaction.**

(a) The following sections of the Offer to Purchase contain a description of the material terms of the transaction and are incorporated herein by reference:

Summary Term Sheet ;  
Introduction ;  
Section 1 ( Terms of the Offer );  
Section 2 ( Purpose of the Tender Offer; Certain Effects of the Tender Offer; Other Plans );  
Section 3 ( Procedures for Tendering Shares );  
Section 4 ( Withdrawal Rights );  
Section 5 ( Purchase of Shares and Payment of Purchase Price );  
Section 6 ( Conditions of the Tender Offer );

Section 10 ( Interest of Directors and Executive Officers; Transactions and Arrangements Concerning the Shares );  
ii

---

TABLE OF CONTENTS

Section 13 ( Certain Material U.S. Federal Income Tax Consequences of the Offer to U.S. Holders ); and  
Section 14 ( Extension of the Tender Offer; Termination; Amendment ).

(b) The information in the Introduction to the Offer to Purchase and in Section 10 of the Offer to Purchase ( Interest of Directors and Executive Officers; Transactions and Arrangements Concerning the Shares ) is incorporated herein by reference.

**Item 5. Past Contacts, Transactions, Negotiations and Agreements.**

(e) The information set forth in the Offer to Purchase under Section 10 ( Interest of Directors and Executive Officers; Transactions and Arrangements Concerning the Shares ) is incorporated herein by reference.

**Item 6. Purposes of the Transaction and Plans or Proposals.**

(a), (b) and (c) The information set forth in the Offer to Purchase under Section 2 ( Purpose of the Tender Offer; Certain Effects of the Tender Offer; Other Plans ) is incorporated herein by reference.

**Item 7. Source and Amount of Funds or Other Consideration.**

(a) The information set forth in the Offer to Purchase under Section 8 ( Source and Amount of Funds ) is incorporated herein by reference.

(b) The information set forth in the Offer to Purchase under Section 6 ( Conditions of the Tender Offer ) and Section 8 ( Source and Amount of Funds ) is incorporated herein by reference.

(d) The information set forth in the Offer to Purchase under Section 8 ( Source and Amount of Funds ) is incorporated herein by reference.

**Item 8. Interest in Securities of the Subject Company.**

(a) and (b) The information set forth in the Offer to Purchase under Section 10 ( Interest of Directors and Executive Officers; Transactions and Arrangements Concerning the Shares ) is incorporated herein by reference.

**Item 9. Persons/Assets, Retained, Employed, Compensated or Used.**

(a) The information set forth in the Offer to Purchase under Section 15 ( Fees and Expenses ) is incorporated herein by reference.

**Item 10. Financial Statements.**

Not applicable.

**Item 11. Additional Information.**

(a) The information set forth in the Offer to Purchase under Section 10 ( Interest of Directors and Executive Officers; Transactions and Arrangements Concerning the Shares ), Section 9 ( Information about P.A.M. Transportation Services, Inc. ), Section 11 ( Effects of the Tender Offer on the Market for Shares; Registration under the Exchange Act ) and Section 12 ( Legal Matters; Regulatory Approvals ) is incorporated herein by reference. To the knowledge of the Company, no material legal proceedings relating to the tender offer are pending.

(c) The information set forth in the Offer to Purchase and the related Letter of Transmittal, copies of which are filed as Exhibits (a)(1)(A) and (a)(1)(B) hereto, respectively, as each may be amended or supplemented from time to time, is incorporated herein by reference.

iii

---

TABLE OF CONTENTS

**Item 12. Exhibits.**

- (a)(1)(A)\* Offer to Purchase dated February 18, 2016.
- (a)(1)(B)\* Letter of Transmittal.
- (a)(1)(C)\* Notice of Guaranteed Delivery.
- (a)(1)(D)\* Letter to Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees dated February 18, 2016.
- (a)(1)(E)\* Letter to Clients for use by Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees dated February 18, 2016.
- (a)(1)(F)\* Press Release dated February 18, 2016.
- (a)(2) Not Applicable.
- (a)(3) Not Applicable.
- (a)(4) Not Applicable.
- (a)(5) Not Applicable.
- (b)(1) Loan Agreement dated July 26, 1994, among First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note (incorporated by reference to Exhibit 4.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1994).
- (b)(2) First Amendment to Loan Agreement dated June 27, 1995, by and among First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note in the principal amount of \$2,500,000 (incorporated by reference to Exhibit 4.1.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1995).
- (b)(3) Second Amendment to Loan Agreement dated July 3, 1996, by First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note in the principal amount of \$5,000,000 (incorporated by reference to Exhibit 4.1.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 1996).
- (b)(4) Fourth Amendment to Loan Agreement dated June 22, 2007, among First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note (incorporated by reference to Exhibit 4.6 to the Company's Annual Report on Form 10-K for the year ended December 31, 2007).
- (b)(5) Fourteenth Amendment to Loan Agreement dated November 17, 2014, by and among First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note in the principal amount of \$40,000,000 (incorporated by reference to Exhibit (b)(5) to the Company's Issuer Tender Offer Statement on Schedule TO, dated December 2, 2014).
- (d)(1) 2014 Amended and Restated Stock Option and Incentive Plan (incorporated by reference to Appendix A of the Company's Definitive Proxy Statement on Schedule 14A, dated April 18, 2014).
- (d)(2) Employment Agreement between Daniel H. Cushman and the Company, dated June 29, 2009 (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009).
- (g) Not Applicable.
- (h) Not Applicable.

\* Filed herewith.  
**Item 13. Information Required by Schedule 13E-3.**



Not Applicable.

iv

---

TABLE OF CONTENTS

**SIGNATURE**

After due inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: February 18, 2016

P.A.M. TRANSPORTATION SERVICES, INC.

By:

*/s/ Allen West*

Name: Allen West

Title: Vice President, Chief Financial Officer,  
Secretary and Treasurer

v

---

TABLE OF CONTENTS

**EXHIBIT INDEX**

- (a)(1)(A)\* Offer to Purchase dated February 18, 2016.
- (a)(1)(B)\* Letter of Transmittal.
- (a)(1)(C)\* Notice of Guaranteed Delivery.
- (a)(1)(D)\* Letter to Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees dated February 18, 2016.
- (a)(1)(E)\* Letter to Clients for use by Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees dated February 18, 2016.
- (a)(1)(F)\* Press Release dated February 18, 2016.
- (a)(2) Not Applicable.
- (a)(3) Not Applicable.
- (a)(4) Not Applicable.
- (a)(5) Not Applicable.
- (b)(1) Loan Agreement dated July 26, 1994, among First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note (incorporated by reference to Exhibit 4.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1994).
- (b)(2) First Amendment to Loan Agreement dated June 27, 1995, by and among First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note in the principal amount of \$2,500,000 (incorporated by reference to Exhibit 4.1.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1995).
- (b)(3) Second Amendment to Loan Agreement dated July 3, 1996, by First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note in the principal amount of \$5,000,000 (incorporated by reference to Exhibit 4.1.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 1996).
- (b)(4) Fourth Amendment to Loan Agreement dated June 22, 2007, among First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note (incorporated by reference to Exhibit 4.6 to the Company's Annual Report on Form 10-K for the year ended December 31, 2007).
- (b)(5) Fourteenth Amendment to Loan Agreement dated November 17, 2014, by and among First Tennessee Bank National Association, the Company and P.A.M. Transport, Inc., together with Promissory Note in the principal amount of \$40,000,000 (incorporated by reference to Exhibit (b)(5) to the Company's Issuer Tender Offer Statement on Schedule TO, dated December 2, 2014).
- (d)(1) 2014 Amended and Restated Stock Option and Incentive Plan (incorporated by reference to Appendix A of the Company's Definitive Proxy Statement on Schedule 14A, dated April 18, 2014).
- (d)(2) Employment Agreement between Daniel H. Cushman and the Company, dated June 29, 2009 (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009).
- (g) Not Applicable.
- (h) Not Applicable.

\*

Filed herewith.

