

Edgar Filing: PRIME AIR INC - Form 10QSB/A

PRIME AIR INC  
Form 10QSB/A  
May 06, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB/A  
AMENDMENT NO. 2

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the quarter ended March 31, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 333-28249

PRIME AIR, INC.  
(Exact name of Registrant as specified in charter)

NEVADA ----- State or other jurisdiction of incorporation or organization  Suite 601 - 938 Howe Street, Vancouver, British Columbia, CANADA ----- (Address of principal executive offices)	Not Applicable ----- I.R.S. Employer I.D. No.  V6Z 1N9 ----- (Zip Code)
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(604) 684-5700  
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Issuer's telephone number,  
including area code:

Check whether the Issuer (1) has filed all reports required to be filed by  
section 13 or 15(d) of the Exchange Act of 1934 during the past 12 months (or  
for such shorter period that the registrant was required to file such reports),  
and (2) has been subject to such filing requirements for the past 90 days.  
Yes  No

State the number of shares outstanding of each of the Issuer's classes of common  
equity as of the latest practicable date: At March 31, 2003, there were  
23,318,666 shares of the Registrant's Common Stock outstanding.

PART I

ITEM 1. FINANCIAL STATEMENTS

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PRIME AIR, INC.  
(A Development Stage Company)  
CONSOLIDATED BALANCE SHEETS  
(all figures in US dollars)

	March 31 2003 (Unaudited)	December 31 2002 (Audited)
	-----	-----
ASSETS		
Current Assets		
Cash and short-term deposits . . . . .	\$ 1,230	\$ 512
Prepaid expenses . . . . .	1,699	1,586
Goods and Services Tax recoverable . . . . .	-	1,357
	-----	-----
	2,929	3,455
Capital Assets (Note 4) . . . . .	452,725	427,305
	-----	-----
	\$ 455,654	\$ 430,760
	=====	=====
LIABILITIES		
Current Liabilities		
Accounts payable and accruals . . . . .	\$ 234,508	\$ 213,682
Due to related parties (Note 7) . . . . .	106,846	91,846
Notes and advances payable (Note 5) . . . . .	22,749	21,301
	-----	-----
	364,103	326,829
	-----	-----
SHAREHOLDERS' EQUITY		
Capital Stock (Note 6)		
Authorized: 150,000,000 common shares with a stated par value of \$.001/share		
5,000,000 preferred cumulative convertible shares with a stated par value of \$.001/share		
Issued:		
23,318,666 common shares (December 31, 2002: 23,318,666 shares)	23,319	23,319
Capital in excess of par value . . . . .	4,167,192	4,167,192
Accumulated other comprehensive income (loss) . . . . .	12,073	(9,721)
Deficit accumulated during development stage . . . . .	(4,111,033)	(4,076,859)
	-----	-----
	91,551	103,931
	-----	-----
	\$ 455,654	\$ 430,760
	=====	=====

See Accompanying Notes to Financial Statements

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PRIME AIR, INC.  
(A Development Stage Company)  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(all figures in US dollars)

	Three months ended March 31 2003	Three months ended March 31 2002	From inception March 10, 1989 to March 31 2003
	(Unaudited)	(Unaudited)	(Unaudited)
<b>Administrative And General Expenses</b>			
Flight operations . . . . .	-	-	114,720
Audit and accounting. . . . .	993	-	112,942
Advertising . . . . .	-	-	18,083
Amortization. . . . .	4,942	2,999	148,064
Association membership fees . . . . .	-	-	5,768
Automotive. . . . .	993	-	20,157
Bad debts . . . . .	-	-	1,933
Commissions and finders' fees . . . . .	-	-	22,311
Consulting. . . . .	9,000	5,000	39,791
Consulting to related parties . . . . .	15,000	20,000	2,734,696
Foreign currency translation. . . . .	-	-	60,131
Insurance . . . . .	367	220	32,301
Interest and service charges. . . . .	76	74	23,072
Legal costs . . . . .	-	-	182,076
Management remuneration . . . . .	-	-	77,287
Office and general. . . . .	1,041	-	166,678
Repairs and maintenance . . . . .	599	90	11,106
Rent and property taxes - airport facility.	-	-	70,658
Telephone and utilities (recovered) . . . .	13	(84)	90,674
Transfer agent, listing and filing fees . .	1,150	1,156	63,953
Travel, promotion and entertainment . . . .	-	-	114,632
	<u>34,174</u>	<u>29,455</u>	<u>4,111,033</u>
Net Loss For The Period . . . . .	(34,174)	(29,455)	(4,111,033)
<b>Other Comprehensive Income (Loss)</b>			
Foreign currency translation adjustments. .	21,794	(909)	12,073
Comprehensive Loss. . . . .	<u>\$ (12,380)</u>	<u>\$ (30,364)</u>	<u>\$ (4,098,960)</u>
Net Loss Per Common Share . . . . .	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>	
Weighted Average Common Shares Outstanding. .	<u>23,318,666</u>	<u>21,898,666</u>	

See Accompanying Notes To Financial Statements

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PRIME AIR, INC.  
(A Development Stage Company)  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(all figures in US dollars)

	Three months ended March31 2003 (Unaudited)	Three months ended March31 2002 (Unaudited)
	-----	-----
NET INFLOW (OUTFLOW) OF CASH RELATED TO THE FOLLOWING ACTIVITIES:		
OPERATING		
Net loss for the period . . . . .	\$ (34,174)	\$ (29,455)
Adjustments to reconcile net loss to net cash used in operating activities:		
Amortization . . . . .	4,942	2,999
Decrease in prepaid expenses . . . . .	-	219
Decrease (increase) in goods and services tax recoverable.	1,888	(16)
Increase in due to related parties . . . . .	15,000	20,000
Increase (decrease) in accounts payable. . . . .	13,013	(9,122)
	-----	-----
	669	(15,375)
	-----	-----
FINANCING		
Notes and advances payable . . . . .	-	14,000
	-----	-----
	-	14,000
	-----	-----
INVESTING		
	-	-
	-----	-----
Effect of exchange rate changes on cash. . . . .	49	(39)
	-----	-----
NET CASH INFLOW (OUTFLOW). . . . .	718	(1,414)
CASH, BEGINNING OF PERIOD. . . . .	512	2,089
	-----	-----
CASH, END OF PERIOD. . . . .	\$ 1,230	\$ 675
	=====	=====
NON-CASH FINANCING ACTIVITIES		
Common stock issued for debt . . . . .	-	121,000

See Accompanying Notes To Financial Statements

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PRIME AIR, INC.  
(A Development Stage Company)  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2003 and 2002

## 1. INCORPORATION, PRINCIPLES OF CONSOLIDATION AND ACCOUNTING PRESENTATION

The Company was incorporated under the laws of the State of Nevada, USA on November 10, 1996, the purpose of which was to change the domicile of the Company from the State of Delaware to the State of Nevada. This change was approved by the shareholders of both corporations on November 26, 1997 and effected through a "plan and agreement of merger" with the surviving corporation being Prime Air, Inc. (Nevada). The articles of merger were filed with the appropriate State authorities on December 15, 1997 which became the effective date of the merger.

The Delaware corporation was incorporated on April 4, 1996 and acquired all of the assets, liabilities and shareholders of a previous Utah corporation of the same name. The Utah corporation had been reincorporated on August 30, 1993 as Astro Enterprises, Inc. and on June 28, 1994, pursuant to appropriate shareholder agreements, acquired all outstanding shares of Prime Air Inc. (a Canadian corporation) in exchange for shares of its capital stock on a .787796 to 1 basis, thereby providing the shareholders of Prime Air Inc. with 90% of the outstanding capital stock of Astro Enterprises, Inc. Astro Enterprises, Inc. then changed its name to Prime Air, Inc. Following incorporation of the Delaware company, the Utah corporation was dissolved on May 15, 1996.

These consolidated financial statements include the accounts of the Company and its wholly-owned operating subsidiary, Prime Air Inc. (the Canadian corporation) and have been prepared in accordance with U.S. GAAP standards.

## 2. NATURE OF OPERATIONS / GOING CONCERN CONSIDERATIONS

The Company is presently in its developmental stage and currently has minimal sources of revenue to provide incoming cash flows to sustain future operations. The Company's present activities relate to the construction and ultimate exclusive operation of an international passenger and cargo air terminal facility in the Village of Pemberton, British Columbia and the operation of scheduled flight services between that facility and certain major centers in Canada and the United States in conjunction with Voyageur Airways Limited. Terminal building construction was substantially completed in May 1996. The future successful operation of the Company is dependent upon its ability to obtain the financing required to complete and operationalize the terminal facility and to commence operation thereof on an economically viable basis. Management believes the Company will be able to generate sufficient funds to meet its obligations for a period of at least twelve months from the balance sheet date. There is no guarantee that the Company will be able to complete any of the above objectives. These factors raise substantial doubt regarding the Company's ability to continue as a going concern.

These consolidated financial statements have been prepared on a "going concern" basis which assumes the Company will be able to realize its assets, obtain financing as required and discharge its liabilities and commitments in the normal course of business.

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PRIME AIR, INC.  
(A Development Stage Company)  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2003 and 2002

## 3. SIGNIFICANT ACCOUNTING POLICIES

### Foreign Currency Translation

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The Company's functional and reporting currency is the United States dollar. The financial statements of the Company are translated to United States dollars in accordance with Statement of Financial Accounting Standards ("SFAS") No. 52 "Foreign Currency Translation". Monetary assets and liabilities denominated in foreign currencies are translated using the exchange rate prevailing at the balance sheet date. Gains and losses arising on translation or settlement of foreign currency denominated transactions or balances are included in the determination of income. Foreign currency transactions are primarily undertaken in Canadian dollars. The Company has not, to the date of these financials statements, entered into derivative instruments to offset the impact of foreign currency fluctuations.

As the functional currency of the wholly-owned subsidiary is the Canadian dollar, SFAS No. 52 requires the use of the current rate method to translate the subsidiary's financial statements into US dollars. Under the current rate method, all assets and liabilities are translated at the current rate, while stockholders' equity accounts are translated at the appropriate historical rate. The revenues and expenses that occur evenly over the period are translated at the weighted-average rate for the period. The cumulative translation adjustments balance is reported as a component of accumulated other comprehensive income.

### Fair Value of Financial Instruments

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In accordance with the requirements of SFAS No. 107, "Disclosure About Fair Value Of Financial Instruments", the carrying amounts reported on the balance sheets for cash and cash equivalents, namely, "cash and short-term deposits", "prepaid expenses", "GST recoverable", "accounts payable and accrued liabilities" and "notes and advances payable" approximate their fair market value.

### Receivables / Prepaid Expenses

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All amounts reported as receivables or prepaid expenses have been recorded at their original values. There have been no amounts written off as bad debts or provided for as an allowance against the recovery of these assets.

### Capital Assets

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a) Air Terminal Construction Costs: Expenditures relating directly to the  
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construction of the air terminal facility and related engineering and design have been recorded in the accounts of the Company at cost, net of amortization which is provided on a straight-line basis over the 30-year term of the property lease.

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- b) Furniture and Equipment: Furniture and equipment is stated at cost, net  
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of amortization which is provided for at the rate of 20% per annum on the declining balance basis.
- c) Computer: Computer equipment is stated at cost, net of amortization which  
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is provided for at the rate of 30% per annum on the declining balance basis.

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PRIME AIR, INC.  
(A Development Stage Company)  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2003 and 2002

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Use of Estimates in the Preparation of Financial Statements -----

The preparation of financial statements in conformity with generally accepted accounting principals requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. In these financial statements, assets, liabilities and results of operations involve significant reliance on management estimates. Actual results could differ from the use of those estimates.

#### Income Taxes -----

The Company adopted SFAS No. 109, "Accounting For Income Taxes", during the fiscal year ended December 31, 1998 and applied the provisions of that statement on a retroactive basis to the previous fiscal years, which resulted in no significant adjustments. SFAS No. 109, "Accounting for Income Taxes", requires an asset and liability approach for financial accounting and reporting for income tax purposes. This statement recognizes (a) the amount of taxes payable or refundable for the current year and (b) deferred tax liabilities and assets for future tax consequences of events that have been recognized in the financial statements or tax returns. Potential benefits of income tax losses are not recognized in the accounts until realization is more likely than not.

#### Other Comprehensive Loss -----

SFAS No. 130, "Reporting Comprehensive Income," establishes standards for the reporting and display of comprehensive loss and its components in the financial statements. As at March 31, 2003, the Company had accumulated other comprehensive income of \$12,073, which is comprised of foreign currency translation adjustments.

### 4. CAPITAL ASSETS

Capital assets consist of the following at March 31, 2003 and December 31, 2002:

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	March 31, 2003			December 31, 2002
	* Cost	Accumulated Amortization	Net Book Value	Net Book Value
Air terminal construction costs	\$595,336	\$ 144,434	\$ 450,902	\$ 425,493
Computer equipment. . . . .	1,011	202	809	802
Furniture and equipment . . . .	4,882	3,868	1,014	1,010
	-----	-----	-----	-----
	\$601,229	\$ 148,504	\$ 452,725	\$ 427,305
	=====	=====	=====	=====

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PRIME AIR, INC.  
(A Development Stage Company)  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2003 and 2002

5. NOTES AND ADVANCES PAYABLE

The notes and advances payable are unsecured, non-interest bearing and are without specific terms of repayment.

6. CAPITAL STOCK

Shares issued for non-cash consideration were valued based on the fair market value of the common stock on the measurement date for the transaction.

During the three month period ended March 31, 2002, the Company issued 920,000 shares of common stock by way of debt settlements covering obligations of \$121,000, of which directors received 800,000 shares to settle obligations of \$100,000.

7. RELATED PARTY TRANSACTIONS

Included in due to related parties is an amount of \$11,846 which has been advanced to the Company by a shareholders and/or a corporation controlled by that shareholder who is the beneficial owner of 2,245,226 shares of common stock of the Company, that holding representing 10.22% of the issued and outstanding capital of the Company.

During the three months ended March 31, 2003 and 2002, no cash remuneration was paid to any director or officer of the Company. The Company records services provided by related parties at their fair value in the period when the services are rendered and the obligation accrued. The Company has adopted the policy of issuing "restricted" common shares to certain directors and officers for services rendered in a later period than when the services were performed. The common shares later issued in settlement of these obligations are recorded based on the fair value of the services performed, being the measurement date. Also included in due to related parties is an amount of \$95,000 (December 31, 2002 - \$80,000), which is the value of services rendered by directors for consulting services provided in the current and prior fiscal periods.

During the three months ended March 31, 2002, directors of the Company received 800,000 common shares by way of a debt settlement covering obligations of \$100,000.



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### 8. RENT, PROPERTY TAXES AND LEASE COMMITMENT

The Canadian subsidiary corporation has entered into an Airport Lease and Operating Agreement with The Corporation of The Village of Pemberton in British Columbia whereby it has been granted an exclusive and irrevocable lease over the lands and airport facilities associated with the Pemberton Airport. The term of the Lease and Operating Agreement, including extension options relating thereto, is for a total of 30 years with terminal rent payable as follows:

- \$ 67 US (\$100 CDN) per annum for the initial six (6) years (1993 through 1999); and thereafter
- 5% of gross receipts per annum derived from the operation of the terminal facilities, excluding amounts received in connection with the sale of airline tickets and other forms of transportation. The lease commitment amounts for 2002 through 2006 cannot be quantified as the amount of gross receipts for those years cannot be determined and active operation of the terminal facilities has not yet commenced.

The Airport Agreement may be terminated by the Village of Pemberton in the event of a material default by Prime Air (BC) or if Prime Air shall become bankrupt. The terminal facilities shall become the property of the Village of Pemberton at the expiration of the Airport Agreement.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

#### GENERAL

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF ----- OPERATION -----

Some of the information presented in this report constitutes "forward-looking statements." Although the Company believes that its expectations are based upon reasonable assumptions within the bounds of its knowledge of its proposed business and operations, it is possible that actual results may differ materially from its expectations. Factors that could cause actual results to differ from expectations include the inability of the Company to raise the additional capital necessary to commence its principal operations or the failure to consummate a definitive agreement with Voyageur Airways Limited.

To the present date, Prime Air (BC) has constructed the basic terminal building and proposes to facilitate regular, scheduled air service to Pemberton Airport to serve the nearby resort community of Whistler. Sufficient funding has not been secured to provide for costs for completion of certain infrastructure items including landing lights, airside and groundside related equipment, advance marketing and working capital requirements. Management estimates the requirement for a commitment of approximately \$3,000,000 to provide a satisfactory start up of the British Columbia operation. It is conceivable that a considerably lesser amount to provide for "lead in lights" and basic weather and ground handling equipment would allow charter operations to commence on a limited basis. Management is attempting to raise sufficient capital to allow a "start up" consisting of charter flights from Boeing Field in Seattle to Pemberton.

The results of the operations for the quarter ended March 31, 2003 show costs at approximately 62% greater than the same period of the previous year, before

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"foreign exchange conversion", after which calculation, the quarterly expenses show approximately 221% greater for this period. Foreign exchange differences when calculated equate all values to US funds. The primary asset of the subsidiary company is a capital asset (terminal building) owned by the subsidiary company, such amounts are recorded initially in Canadian funds. Operating costs are recorded at the "average" or "actual" conversion amounts; value of capital assets is reported at the applicable period end conversion rate. Because of the "development stage" nature of the company, these figures will not be representative of the of the Company's future operations.

THE PAST QUARTER. Due to the Company's negative working capital, the year 2002 and the current operating quarter remain difficult. The Company has sought to minimize operating costs. The overriding constraint has been cash flow.

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### RESULTS OF OPERATIONS

THREE MONTHS ENDED MARCH 31, 2003 COMPARED TO THREE MONTHS ENDED MARCH 31, 2002.

The Company earned no revenue during the three months ended March 31, 2003 and 2002.

Expenses for the three months ended March 31, 2002 were \$34,174 compared to \$29,455 for the same period during the prior year. The primary expenses incurred for the three months ended March 31, 2003 were consulting fees of \$24,000 compared to \$25,000 for the three months ended March 31, 2002. Consulting fees primarily related to fees paid to third party consultants relating to aviation, navigation and resort marketing services. Consulting services to related parties are primary expenses related to the Company's president, and director fees.

### LIQUIDITY AND CAPITAL RESOURCES

As of March 31, 2003, the Company's negative working capital was (\$361,174) as compared to a negative working capital of (\$323,374) as of December 31, 2002.

The Company currently has no revenue and will not generate any revenue until it begins its operation at Pemberton. Historically, the Company has funded its operations through loans and issuance of its common stocks. No assurance can be given that the Company will be able to continue to receive loans for its operations.

### ITEM 3. CONTROLS AND PROCEDURES

We carried out an evaluation, under the supervision and with the participation of our management, including our Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined by Exchange Act Rule 13a-15(e)) as of the end of our first fiscal quarter pursuant to Exchange Act Rule 13a-15(b). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in ensuring that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There have been no changes in our internal control over financial reporting identified in connection with our evaluation as of the end of the first fiscal quarter that occurred during such quarter that have materially affected, or are

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reasonably likely to materially affect, our internal control over financial reporting.

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### PART II

#### ITEM 1. LEGAL PROCEEDINGS

Neither the Company nor any of its properties is a party to any legal proceedings or government actions, including any material bankruptcy, receivership, or similar proceedings.

#### ITEM 2 CHANGES IN SECURITIES AND USE OF PROCEEDS

None

#### ITEM 3 DEFAULTS UPON SENIOR SECURITIES

None

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITIES HOLDERS

No matters were submitted to a vote of the shareholders during the quarter ended March 31, 2003.

#### ITEM 5. OTHER INFORMATION

None

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

##### (A) Exhibits

Exhibit No.

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31.1 Certification by the Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act

31.2 Certification by the Principal Accounting Officer Pursuant to Section 302 of the Sarbanes-Oxley Act

32 Certification by the Principal Executive and Financial Officers Pursuant to Section 906 of the Sarbanes-Oxley Act

##### (B) Reports on Form 8-K.

None

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### SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Amendment No. 2 to Form 10-QSB/A to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Vancouver, province of British Columbia, on the 30th

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day of April, 2004.  
Prime Air, Inc.

By: /s/ Blaine Haug

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Blaine Haug  
Chief Executive Officer  
(Principal Executive and Principal  
Accountant and Financial Officer