

IWATA JON C  
Form 4  
February 24, 2012

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
IWATA JON C

2. Issuer Name and Ticker or Trading Symbol  
INTERNATIONAL BUSINESS MACHINES CORP [IBM]

5. Relationship of Reporting Person(s) to Issuer  
(Check all applicable)  
 Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Senior Vice President

(Last) (First) (Middle)  
IBM CORPORATION, ONE NEW ORCHARD ROAD  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
02/23/2012

ARMONK, NY 10504

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
|                                 |                                      |  | Code                           | V   | Amount or Price   |  |                                   |
| Common Stock                    | 02/23/2012                           |  | S                              |   | 100   | D  | \$ 198.61 47,681.2061 D           |
| Common Stock                    | 02/23/2012                           |  | S                              |   | 400   | D  | \$ 198.63 47,281.2061 D           |
| Common Stock                    | 02/23/2012                           |  | S                              |   | 400   | D  | \$ 198.64 46,881.2061 D           |
| Common Stock                    | 02/23/2012                           |  | S                              |   | 300   | D  | \$ 198.645 46,581.2061 D          |
| Common Stock                    | 02/23/2012                           |  | S                              |   | 400   | D  | \$ 198.65 46,181.2061 D           |

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|              |            |   |       |   |             |             |   |
|--------------|------------|---|-------|---|-------------|-------------|---|
| Common Stock | 02/23/2012 | S | 1,300 | D | \$ 198.67   | 44,881.2061 | D |
| Common Stock | 02/23/2012 | S | 1,600 | D | \$ 198.68   | 43,281.2061 | D |
| Common Stock | 02/23/2012 | S | 853   | D | \$ 198.69   | 42,428.2061 | D |
| Common Stock | 02/23/2012 | S | 2,632 | D | \$ 198.7    | 39,796.2061 | D |
| Common Stock | 02/23/2012 | S | 600   | D | \$ 198.705  | 39,196.2061 | D |
| Common Stock | 02/23/2012 | S | 300   | D | \$ 198.71   | 38,896.2061 | D |
| Common Stock | 02/23/2012 | S | 600   | D | \$ 198.715  | 38,296.2061 | D |
| Common Stock | 02/23/2012 | S | 1,000 | D | \$ 198.72   | 37,296.2061 | D |
| Common Stock | 02/23/2012 | S | 174   | D | \$ 198.7201 | 37,122.2061 | D |
| Common Stock | 02/23/2012 | S | 1,490 | D | \$ 198.73   | 35,632.2061 | D |
| Common Stock | 02/23/2012 | S | 100   | D | \$ 198.735  | 35,532.2061 | D |
| Common Stock | 02/23/2012 | S | 700   | D | \$ 198.74   | 34,832.2061 | D |
| Common Stock | 02/23/2012 | S | 600   | D | \$ 198.75   | 34,232.2061 | D |
| Common Stock | 02/23/2012 | S | 200   | D | \$ 198.76   | 34,032.2061 | D |
| Common Stock | 02/23/2012 | S | 500   | D | \$ 198.77   | 33,532.2061 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities | 8. Price of Derivative Security (Instr. 5) | 9. Nu Deriv Secur Bene |
|--|------------------------------------|--------------------------------------|--|--------------------------------|-------------------------|--|--|--|------------------------|
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