

INFONET SERVICES CORP  
Form DEFA14A  
February 14, 2005

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

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**SCHEDULE 14A INFORMATION**

**(RULE 14A-101)**

**PROXY STATEMENT PURSUANT TO SECTION 14(a)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

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Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Under Rule 14a-12

**INFONET SERVICES CORP.**

(Name of Registrant as Specified in its Charter)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11

(1) Title of each class of securities to which transaction applies:

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(2) Aggregate number of securities to which transaction applies:

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(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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(1) Amount Previously Paid:

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(2) Form, Schedule or Registration Statement No:

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(3) Filing party:

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(4) Date Filed:

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THE FOLLOWING DISCLOSURE WAS INCLUDED IN ITEM 8.01 OF THE CURRENT REPORT ON FORM 8-K FILED WITH THE SECURITIES AND EXCHANGE COMMISSION BY INFONET SERVICES CORPORATION ON FEBRUARY 11, 2005:

On February 11, 2005, Infonet Services Corporation ( Infonet ) announced the tentative settlement of three purported class action lawsuits filed in California Superior Court, County of Los Angeles, against Infonet and certain of its directors and officers. The three purported class action lawsuits relate to BT Group plc 's proposed acquisition of Infonet (the Acquisition ) and have been consolidated as *In re Infonet Services Corporation Shareholder Litigation*, Lead Case No. BC324238. A memorandum of understanding setting forth the terms of the settlement was entered into by the plaintiff and the named defendants as of February 11, 2005. Among other conditions, the settlement is subject to negotiation of final settlement documentation and court approval. A copy of the press release regarding this tentative settlement is furnished as [Annex A] and is hereby incorporated herein by reference.

Pursuant to the memorandum of understanding, Infonet agreed to provide the following additional information in this Current Report:

*Additional Information Regarding Financial Advisor Opinions*

As disclosed in Infonet 's Definitive Proxy Statement on Schedule 14A filed with the Securities and Exchange Commission on January 13, 2005 relating to the Acquisition (the Proxy Statement ), in connection with the Acquisition, Infonet 's Board of Directors received an opinion from UBS Securities LLC, Infonet 's financial advisor, as to the fairness, from a financial point of view, of the merger consideration to be received by holders of Infonet Class B common stock (other than Infonet affiliates), subject to the various qualifications and limitations that UBS Securities LLC set forth in its opinion. Also in connection with the Acquisition, an independent special committee of the Infonet board of directors received an opinion from Banc of America Securities LLC, its financial advisor, that the consideration to be received in the proposed merger by Infonet 's Class B stockholders was fair from a financial point of view to such stockholders, subject to the various qualifications and limitations that Banc of America Securities set forth in its opinion. In connection with rendering its opinion, Banc of America Securities made an oral presentation to the independent special committee but did not provide any written presentation materials to the independent special committee other than the written opinion itself.

In arriving at their respective opinions, UBS and Banc of America Securities each reviewed a variety of financial information and performed specified financial analyses as more fully described in the Proxy Statement. As described in the Proxy Statement, among the financial data UBS and Banc of America Securities considered in their analyses of Infonet 's business and financial prospects were internal financial forecasts and growth projections for the years 2005 to 2007 prepared by Infonet management. A review of Infonet 's current internal financial forecasts and estimates indicates that such current financial forecasts and estimates do not exceed those reviewed in connection with the opinions delivered by UBS and Banc of America Securities on November 7, 2004.

*Additional Information Regarding Other Discussions*

As disclosed in the Proxy Statement, in the months following April 2001, Infonet entered into confidentiality agreements with approximately 15 companies, several of which provided preliminary, non-binding indications of interest in acquiring all or a controlling interest in Infonet. In mid-May 2001, five companies indicated preliminary ranges of value they might pay for Infonet 's common stock. The value ranges suggested by these companies ranged from \$6.74 to \$13.58 per share and varied in the type of consideration payable (cash, stock or a mixture of cash and stock). During the three months prior to receiving the first of these five proposals, Infonet 's stock traded on the New York Stock Exchange between \$4.60 and \$7.96 per share. An additional company indicated during this time that it was interested in pursuing an acquisition of Infonet but did not indicate a per share value it might be willing to pay for Infonet 's common stock. Ultimately, none of these preliminary indications of interest resulted in an offer.

In February 2002 Infonet received a preliminary indication of interest from a potential financial investor. The potential financial investor indicated its interest in exploring a significant equity investment (comprising at least 50.1% of Infonet's common stock) at a valuation range of \$2.25 to \$2.75 per share, only a portion of which was to be payable in cash. During the three months prior to this indication of interest, Infonet's Class B common stock traded on the New York Stock Exchange between \$1.62 and \$2.80 per share. As disclosed in the Proxy Statement, Infonet's board of directors did not believe that the preliminary indication of interest received from this potential financial investor suggested a value that was worth pursuing.

*Additional Information Regarding Commercial Arrangements with Class A Stockholders*

As disclosed in the Proxy Statement, on July 7, 2004, representatives of BT met with KDDI Corporation, one of the holders of Infonet's Class A common stock, in London to discuss the commercial arrangements that the parties might be willing to enter into if BT were to acquire Infonet. In addition, as disclosed in the Proxy Statement, BT and KDDI discussed potential commercial models for addressing the requirements of Japanese multinational corporations. However, as disclosed in the Proxy Statement, no agreements were reached at that time.

On July 12, August 5, August 31 and September 1, 2004, BT met with KDDI to discuss further the commercial arrangements the parties might enter into if BT were to acquire Infonet.

In BT's meetings with representatives of TeliaSonera AB, KPN Telecom B.V., Telefonica International Holding B.V. and Swisscom AG (each a holder of Infonet's Class A common stock), held on September 28, September 30, October 6 and October 14, 2004, respectively, to discuss the commercial arrangements that the parties might be willing to enter into if BT were to acquire Infonet, BT sought distribution arrangements with these companies that would be more favorable to Infonet than those that were then in place. However, as disclosed in the Proxy Statement, no agreements were reached with TeliaSonera, KPN, Telefonica or Swisscom at these meetings.

As disclosed in the Proxy Statement, on November 5, 2004, BT entered into a framework agreement with KDDI establishing the nature of Infonet's distribution and supply arrangements with KDDI following the merger and BT and KDDI confirmed their objective of developing their relationship following the merger to address the requirements of Japanese multinationals in relation to the global solutions outsourcing business. The framework agreement provided for, among other things, the continuance of the existing distribution and supply arrangements between KDDI and Infonet for a period estimated to be 24 months following the merger, to be followed by the execution of a replacement distribution agreement that would cover a broader array of BT's and Infonet's products and services and a supply agreement that would be amended to reflect then current market terms.

As disclosed in the Proxy Statement, the proposed form of stockholder agreement delivered to Infonet by Allen & Overy LLP late in the afternoon on November 7, 2004, provided, among other things, that until the effective time of the merger, holders of Infonet Class A common stock would negotiate in good faith with BT with respect to their commercial relationships with Infonet, including the interconnection between Infonet's network and BT's network and the physical migration of Infonet's core bandwidth, customer access circuits and customers to BT's network. This agreement to negotiate in good faith, together with the framework agreement with KDDI referred to above, represented the only commitments made by the holders of Infonet Class A common stock to BT or by BT to the holders of Infonet's Class A common stock with respect to future commercial relationships.

As disclosed in the Proxy Statement, the independent special committee of Infonet's board of directors and Infonet's board of directors considered many factors in reaching their decision to approve the merger agreement with BT. One of these factors was the absence of contracts, agreements or arrangements between BT and Infonet's Class A stockholders providing any significant economic value to the Class A Stockholders other than the merger consideration and other than a continuation of the previously existing commercial relationships between the Class A stockholders and Infonet on substantially the same terms following the merger. In evaluating whether the Class A stockholders would receive any significant economic value, other than the merger consideration, the independent special committee and board of directors were aware of the meetings between BT and the Class A stockholders (including KDDI) described above and were aware that BT and KDDI had resolved their commercial discussions prior to KDDI indicating its support for the proposed merger transaction with BT on September 9, 2004. The discussions between BT and KDDI that resulted in this resolution were later incorporated in the framework agreement entered into on November 5, 2004.

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*For Immediate Release*

## **Infonet Announces Settlement of Litigations Relating to Merger with British Telecom**

El Segundo, California February 11, 2005 Infonet Services Corporation (NYSE: IN) announced today the tentative settlement of three purported class action lawsuits filed in California Superior Court, County of Los Angeles, against Infonet and certain of its directors and officers. The three purported class action lawsuits relate to BT Group plc's proposed acquisition of Infonet and have been consolidated as *In re Infonet Services Corporation Shareholder Litigation*, Lead Case No. BC324238. A memorandum of understanding setting forth the terms of the settlement was entered into by the plaintiff and the named defendants as of February 11, 2005. Among other conditions, the settlement is subject to negotiation of final settlement documentation and court approval.

In connection with the settlement, Infonet agreed to provide certain additional information regarding the merger in a Current Report on Form 8-K, which is being filed with the Securities and Exchange Commission today.

### **About Infonet**

Infonet Services Corporation, known for its quality of service, is a leading provider of managed network communications services for thousands of multinational entities.

Employing a unique consultative approach, Infonet offers integrated solutions optimizing the complex relationship between enterprise applications and the global network. Extensive project management capabilities are the foundation for the services and solution offerings (broadband, Internet, intranet, multimedia, videoconferencing, wireless/remote access, local provisioning, application and consulting services) positioning Infonet as a single-source partner for multinational entities. In particular, Infonet IP VPN solutions offer multinationals a unique combination of Private and Public IP services as well as a full set of Managed Security and Mobility Services.

Rated Best in Class overall in Telemark's survey of Global Managed Data Network Services and Managed IP Services, Infonet also has won Best Customer Care, Best Managed Service, Best Regional Carrier and Best Carrier at the World Communication Awards. Founded in 1970, Infonet owns and operates The World Network®, accessible from more than 180 countries, and provides local service support in more than 70 countries and territories.

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Infonet's stock is traded on the New York Stock Exchange under the symbol IN. Additional information about the company is available at [www.infonet.com](http://www.infonet.com).

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