DIGITAL INSIGHT CORP Form 10-Q May 10, 2006 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2006

Commission file number 000-27459

Digital Insight Corporation

(Exact name of registrant as specified in its charter)

Delaware (State of incorporation)

77-0493142 (IRS Employer

Identification Number)

26025 Mureau Road, Calabasas, CA 91302

(Address of principal executive offices, including zip code)

(818) 871-0000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

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Large accelerated filer " Accelerated filer x Non-accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of April 30, 2006, there were 34,551,669 shares of the registrant s \$0.001 par value common stock outstanding.

DIGITAL INSIGHT CORPORATION

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PART I FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS DIGITAL INSIGHT CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share information)

| | March 31, 2006 | |
|--|-------------------|----------------------|
| | (Unaudited) | December 31, 2005 |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 44,466 | \$ 50,734 |
| Short-term investments | 72,852 | 65,421 |
| Accounts receivable, net of allowance for doubtful accounts of \$1,094 and \$1,025 | 28,765 | 32,583 |
| Accumulated implementation costs | 2,266 | 2,125 |
| Deferred tax asset, net | 21,894 | 18,987 |
| Prepaid and other current assets | 3,958 | 3,932 |
| Total current assets | 174,201 | 173,782 |
| Property and equipment, net of accumulated depreciation of \$72,692 and \$69,705 | 29,841 | 29,609 |
| Goodwill | 136,382 | 136,382 |
| Intangible assets, net of accumulated amortization of \$39,859 and \$38,782 | 8,311 | 9,388 |
| Accumulated implementation costs | 4,375 | 3,883 |
| Long-term investments | 5,249 | 8,802 |
| Deferred tax asset, net | 15,490 | 17,440 |
| Other assets | 6,062 | 6,116 |
| Total assets | \$ 379,911 | \$ 385,402 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 8,731 | \$ 8,144 |
| Accrued compensation and related benefits | 9,722 | 6,504 |
| Customer deposits and deferred revenue | 16,410 | 16,250 |
| Accrued expenses and other liabilities | 9,040 | 8,931 |
| Current portion of capital lease obligation | 276 | 262 |
| Tax contingency reserve | 5,275 | 5,158 |
| Total current liabilities | 49,454 | 45,249 |
| Customer deposits and deferred revenue | 8,346 | 7,843 |
| Capital lease obligations | 1,170 | 1,241 |
| Total liabilities | 58,970 | 54,333 |
| Commitments and contingencies (Note 5) | | |
| Stockholders equity: | | |
| | 38 | 37 |

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Common stock, \$.001 par value; 100,000,000 shares authorized; 38,177,240 shares issued and 34,179,355 shares outstanding at March 31, 2006 and 37,221,490 shares issued and 34,488,234 shares outstanding at December 31, 2005

| December 51, 2005 | | |
|---|---------------|---------------|
| Additional paid-in capital | 491,385 | 472,729 |
| Treasury stock, at cost; 3,736,096 shares at March 31, 2006 and 2,544,509 shares at December 31, 2005 | (89,543) | (50,091) |
| Deferred stock-based compensation | | (4,466) |
| Accumulated deficit | (80,939) | (87,140) |
| | | |
| Total stockholders equity | 320,941 | 331,069 |
| | | |
| Total liabilities and stockholders equity | \$ 379,911 | \$ 385,402 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

DIGITAL INSIGHT CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited, in thousands, except per share data)

| | Three I End Marc 2006 | led | |
|---|--------------------------------|----------------|--|
| Revenues | \$ 57,890 | \$ 51,747 | |
| Cost of revenues (including stock-based compensation of \$353 and \$0 for the three months ended March 31, 2006 and 2005, respectively) | 25,303 | 22,339 | |
| Gross profit | 32,587 | 29,408 | |
| Operating expenses: Sales, general and administrative (including stock-based compensation of \$1,322 and \$39 for the three months ended | · | | |
| March 31, 2006 and 2005, respectively) | 13,303 | 13,106 | |
| Research and development (including stock-based compensation of \$458 and \$0 for the three months ended March 31, 2006 and 2005, respectively) | 6,966 | 5,354 | |
| Amortization of intangible assets | 1,077 | 2,025 | |
| Restructuring charge | 1,243 | | |
| Total operating expenses | 22,589 | 20,485 | |
| Income from operations | 9,998 | 8,923 | |
| Interest and other income, net | 1,153 | 537 | |
| Income before provision for income taxes Provision for income taxes | 11,151 4,950 | 9,460 3,737 | |
| Net income | \$ 6,201 | \$ 5,723 | |
| Basic net income per share | \$ 0.18 | \$ 0.16 | |
| Diluted net income per share | \$ 0.17 | \$ 0.16 | |
| Shares used to compute basic net income per share | 34,492 | 35,560 | |
| Shares used to compute diluted net income per share | 35,555 | 35,990 | |

The accompanying notes are an integral part of these condensed consolidated financial statements.

DIGITAL INSIGHT CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited, in thousands)

| | Three Months Ended March 31, 2006 2005 | | | , |
|---|--|----------|----|---------|
| Cash flows from operating activities: | | | | |
| Net income | \$ | 6,201 | \$ | 5,723 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | |
| Depreciation and amortization of property and equipment | | 3,227 | | 3,028 |
| Amortization of intangible assets | | 1,077 | | 2,025 |
| Stock-based compensation | | 2,133 | | 39 |
| Deferred income taxes | | (1,371) | | 2,943 |
| Loss on disposition of property and equipment | | 24 | | 47 |
| Restructuring, net of cash paid | | 1,008 | | |
| Income tax benefit on stock options exercised | | 5,520 | | 212 |
| Excess tax benefits from stock-based compensation | | (3,548) | | |
| Changes in operating assets and liabilities: | | (3,310) | | |
| Accounts receivable | | 3,818 | | 4,487 |
| Accumulated implementation costs | | (633) | | 262 |
| Prepaid and other current assets | | (26) | | (1,142) |
| Other assets | | 468 | | 26 |
| | | | | |
| Accounts payable | | 829 | | (2,284) |
| Accrued compensation and related benefits | | 2,720 | | 979 |
| Customer deposits and deferred revenue | | 663 | | (613) |
| Other liabilities and tax contingency reserve | | 193 | | 667 |
| Net cash provided by operating activities | | 22,303 | | 16,399 |
| Cash flows from investing activities: | | | | |
| Purchases of investments: | | | | |
| Held-to-maturity | (| (34,711) | (| 37,846) |
| Available-for sale | | | (| 10,801) |
| Proceeds from maturity of investments: | | | | |
| Held-to-maturity | | 30,029 | | 23,131 |
| Available for sale | | 804 | | 1,065 |
| Purchase of property and equipment | | (4,225) | | (2,642) |
| | | | , | |
| Net cash used in investing activities | | (8,103) | (| 27,093) |
| Cash flows from financing activities: | | | | |
| Principal payments on capital leases | | (57) | | |
| Acquisition of treasury stock | (| (39,452) | (| 21,187) |
| Proceeds from issuance of common stock | , | 15,493 | (| 2,660 |
| Excess tax benefits from stock-based compensation | | 3,548 | | 2,000 |
| 2.00000 tax conorts from stock outed compensation | | 5,540 | | |
| Net cash used in financing activities | (| (20,468) | (| 18,527) |
| Net decrease in cash and cash equivalents | | (6,268) | (| 29,221) |
| Cash and cash equivalents, beginning of period | | 50,734 | | 64,682 |

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| Cash and cash equivalents, end of period | \$ 4 | 4,466 | \$ 35,461 | | |
|---|------|-------|-----------|-----|--|
| Supplementary disclosures of cash flow information: | | | | | |
| Cash paid during the period for interest | \$ | 26 | \$ | | |
| Cash paid during the period for income taxes | \$ | 121 | \$ | 856 | |
| Non-cash items: | | | | | |
| Accrued property and equipment | \$ | 209 | \$ | 436 | |
| The accompanying notes are an integral part of these condensed consolidated financial statements. | | | | | |

DIGITAL INSIGHT CORPORATION

CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

(Unaudited, in thousands, except share data)

| | Common Stock | | Additional Paid-In | Treasury | Treasury Stock, at | Deferred Stock-Based | | Accumulated | | Sto | Total ockholders | |
|-------------------------------------|--------------|---------------|-----------------------|------------|-----------------------|-------------------------|--------------|-------------|---------|----------|---------------------|----------|
| | Shares | Shares Amount | | Capital | Shares | cost | Compensation | | Deficit | | | Equity |
| Balance at December 31, 2005 | 37,221,490 | \$ 3 | 37 | \$ 472,729 | (2,544,509) | \$ (50,091) | \$ | (4,466) | \$ | (87,140) | \$ | 331,069 |
| Reclassification of deferred | | | | | | | | | | | | |
| stock-based compensation upon | | | | | | | | | | | | |
| adoption of SFAS 123(R) (Note 8) | | | | (4,466) | | | | 4,466 | | | | |
| Stock options exercised | 880,833 | | 1 | 15,492 | | | | | | | | 15,493 |
| Issuance of restricted stock | 74,917 | | | | | | | | | | | |
| Tax benefit on stock options | | | | | | | | | | | | |
| exercised | | | | 5,520 | | | | | | | | 5,520 |
| Purchase of treasury stock, at cost | | | | | (1,190,900) | (39,452) | | | | | | (39,452) |
| Stock-based compensation | | | | 2,133 | | | | | | | | 2,133 |
| Restricted stock forfeitures and | | | | | | | | | | | | |
| other | | | | (23) | (687) | | | | | | | (23) |
| Net income | | | | | | | | | | | | |