

ALTIRIS INC  
Form DEFA14A  
January 29, 2007

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a) of the**

**Securities Exchange Act of 1934**

**(Amendment No. \_\_)**

Filed by the Registrant  Filed by a Party other than the Registrant

Check the appropriate box:

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Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

**Altiris, Inc.**

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(Name of Registrant as Specified in its Charter)

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**Pursuant to Rule 14a-12 of  
the Securities Exchange Act of 1934**

**Subject Company: Altiris, Inc.**

**Commission File No.: 000-49793**

**The following presentation materials were posted on the internal**

**Intranet site of Altiris, Inc. on January 29, 2007**

Symantec & Altiris:  
A Winning Combination  
January 29, 2007

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Symantec and Altiris: A Winning  
Combination

Altiris brings:

Leadership in endpoint management technology

Unique approach for IT service management with modular, integrated solutions for server, client and mobile lifecycle management, asset and service management

Innovative software virtualization technology for faster, simpler and more manageable deployment of PC apps  
Symantec brings:

Leadership in information security

Huge installed customer base -  
deployed in 95% of Global 500 enterprises

Global presence and reputation

Rated  
#1  
by  
CIOs  
for  
business  
value  
and  
reliability

PC Magazine Editor's Choice Winner 9 years running

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Strategic Rationale

Leverages core competitive strengths

The most secure endpoint is a well-managed endpoint

A shared focus on the endpoint (desktops, laptops, servers, converged devices)

Complementary channels

Targets same IT buyer

Strengthens SME presence

Common OEM partners

Capitalizes on future technology trends

Virtualization, Intel vPro, mobile devices, Software-as-a-service



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Symantec and Altiris: A Winning  
Combination

For Altiris this means:

New opportunities for growth through combining solutions  
with Symantec's security expertise  
For Symantec this means:

Increased capability to leverage strengths on the  
enterprise endpoint

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Summary

The most secure endpoint is a well-managed endpoint

Symantec and Altiris  
leverage respective competitive  
strengths

Symantec: endpoint security, compliance and backup

Altiris: endpoint management and remediation

Combined, we create the most comprehensive endpoint  
suite available

Complementary channel strengths through VARs, SIs,  
and OEMs

Focus on the SME segment

We expect this transaction to be accretive to our FY08  
operating plan

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Broad Reach: Consumer to Enterprise (Over 100M customers)

Broad Reach: Consumer to Enterprise (Over 100M customers)

4

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largest independent software company in the world (\$5B)

largest independent software company in the world (\$5B)

Fastest growing large software company in the world

Fastest growing large software company in the world

17,500+ employees worldwide (40+ countries)

17,500+ employees worldwide (40+ countries)

Serves 475 of the Global 500 companies

Serves 475 of the Global 500 companies

Worldwide services capability

Worldwide services capability

Interactions

Information

Infrastructure

Confidence in a Connected World

Security

Availability

Performance

Compliance

Symantec Overview

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Symantec Recognition

#24

on  
Fortune's  
Fastest  
Growing  
Companies  
list

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on  
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Symantec Growth

1990

1998

2000

2003

2004

2005

2006

Peter Norton

Computing

\$5 billion

\$2.6 billion

\$1.9 billion

\$1.4 billion

\$750 million

\$530 million

\$53 million

PC desktop

protection

Enterprise

security

Message mgmt

& archiving

Availability &

compliance

PC desktop

storage

Enterprise

Security

& Application

mgmt

End point

Compliance &

data center mgmt

2002

\$1.07 billion

Global

intelligence &

managed

services

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Altiris Employees

We Need You!

This acquisition is about the expertise and deep industry knowledge of the team

Approximately 62% of Symantec's workforce today joined through an acquisition

Symantec has acquired 20 companies in the last 4 years, adding more than 9,000 employees to its workforce

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What's Next?

Maintain momentum of current plans and projects.

Business as usual  
mindset

Designated team will conduct joint planning across product management, sales and marketing, engineering, infrastructure, and HR.

Quiet Period under HSR (Hart Scott Rodino Act)

Restricted communications between companies

Limited access to information

Your management team will update you with as much information as possible considering HSR restrictions

Position alignment to Symantec structure

Once acquisition is finalized, Altiris  
will operate as a new business  
unit within Symantec

Greg Butterfield will continue to lead the team and will report to  
John Thompson

HR Overview



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Employee Compensation Overview

Pay for Performance

All of Symantec's compensation programs are based on this philosophy. The objectives of our pay program are to recognize differences in individual performance, provide monetary rewards for outstanding performers, and maintain a pay system that is internally fair and externally competitive.

Total Compensation

Symantec's focus is on your Total Compensation package, which includes base pay, profit sharing, commissions, and a wide array of employee benefits.

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U.S. Benefits Overview

Health Care (Medical, Dental, Vision)

Domestic Partner Coverage

Disability Benefits (Short-Term, Long Term)

Life Insurance Plans (Employee & Dependent)

401(k) Plan with Co. Match

Employee Assistance Plan / Dependent Care Referral

Long Term Care Insurance

Adoption Assistance

Symantec Software Purchase Program

Educational Reimbursement Program

Corporate Giving Program

Health Club Reimbursement

PTO & Floating Holidays

Tuition Reimbursement

Charitable Gift Program

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Additional Information and

Where You Can Find It

Altiris  
intends  
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Securities  
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Exchange  
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[www.sec.gov](http://www.sec.gov).

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[www.altiris.com](http://www.altiris.com)  
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Symantec's  
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stockholders,  
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corporate  
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at  
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