EQUINIX INC Form 10-Q April 29, 2009 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2009

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-31293

# EQUINIX, INC.

(Exact name of registrant as specified in its charter)

Delaware (State of incorporation)

re 77-0487526 oration) (I.R.S. Employer Identification No.) 301 Velocity Way, Fifth Floor, Foster City, California 94404

(Address of principal executive offices, including ZIP code)

(650) 513-7000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) Yes x No " and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares outstanding of the registrant s Common Stock as of March 31, 2009 was 37,947,965.

## EQUINIX, INC.

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#### **PART I - FINANCIAL INFORMATION**

#### Item 1. Condensed Consolidated Financial Statements

## EQUINIX, INC.

#### **Condensed Consolidated Balance Sheets**

#### (in thousands)

	March 31, 2009 (una	December 31, 2008 As Adjusted (Note 2) nudited)	
Assets			
Current assets:			
Cash and cash equivalents	\$ 222,049	\$ 220,207	
Short-term investments	29,720	42,112	
Accounts receivable, net	60,022	66,029	
Current portion of deferred tax assets, net	27,063	35,936	
Other current assets	18,231	15,227	
Total current assets	357,085	379,511	
Long-term investments	32,206	45,626	
Property, plant and equipment, net	1,512,908	1,492,830	
Goodwill	335,259	342,829	
Intangible assets, net	49,378	50,918	
Deferred tax assets, net	81,521	82,066	
Other assets	48,632	57,794	
Total assets	\$ 2,416,989	\$ 2,451,574	
Liabilities and Stockholders Equity			
Accounts payable and accrued expenses	\$ 78,987	\$ 74,317	
Accrued property, plant and equipment	53,336	89,518	
Current portion of capital lease and other financing obligations	5,675	4,499	
Current portion of mortgage and loans payable	51,929	52,054	
Current portion of convertible debt	19,150	19,150	
Other current liabilities	47,247	50,455	
	17,217	50,155	
Total current liabilities	256,324	289,993	
Capital lease and other financing obligations, less current portion	131,864	133,031	
Mortgage and loans payable, less current portion	371,406	386,446	
Convertible debt, less current portion	611,025	608,510	
Other liabilities	113,174	116,933	
ouci natinues	113,174	110,955	
Total liabilities	1,483,793	1,534,913	
Commitments and contingencies (Note 9)			

Stockholders equity:

38	38
1,540,583	1,524,834
(167,471)	(152,800)
(439,954)	(455,411)
933,196	916,661
A 2 41 6 000	\$ 2,451,574
	1,540,583 (167,471) (439,954)

See accompanying notes to condensed consolidated financial statements

## EQUINIX, INC.

#### **Condensed Consolidated Statements of Operations**

#### (in thousands, except per share data)

		onths ended rch 31, 2008
	2009 (una	As Adjusted (Note 2) udited)
Revenues	\$ 199,231	\$ 158,218
Costs and operating expenses:		
Cost of revenues	111,805	94,509
Sales and marketing	14,403	15,351
General and administrative	35,150	34,376
Restructuring charges	(5,833)	
Total costs and operating expenses	155,525	144,236
Income from operations	43,706	13,982
Interest income	916	3,441
Interest expense	(13,451)	(15,195)
Other income (expense)	(4,106)	2,040
Income before income taxes	27,065	4,268
Income tax expense	(11,608)	(471)
income tax expense	(11,008)	(471)
Net income	\$ 15,457	\$ 3,797
Earnings per share:		
Basic earnings per share	\$ 0.41	\$ 0.10
Weighted average shares	37,861	36,277
Diluted earnings per share	\$ 0.40	\$ 0.10
Weighted average shares	38,739	37,259

See accompanying notes to condensed consolidated financial statements

## EQUINIX, INC.

## **Condensed Consolidated Statements of Cash Flows**

#### (in thousands)

		nths ended ch 31,
	2009 (unau	2008 As Adjusted (Note 2) idited)
Cash flows from operating activities:	(unat	uncu)
Net income	\$ 15,457	\$ 3,797
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	40,400	33,707
Stock-based compensation	11,538	12,341
Restructuring charges	(5,833)	
Amortization of intangible assets	1,276	1,775
Amortization of debt issuance costs and debt discount	2,437	3,004
Accretion of asset retirement obligation and accrued restructuring charges	226	399
Realized net losses on investments	2,670	
Other items	169	450
Changes in operating assets and liabilities:		
Accounts receivable	4,812	2,506
Deferred tax assets, net	8,871	
Other assets	(3,248)	(2,098)
Accounts payable and accrued expenses	6,282	1,107
Accrued restructuring charges	(521)	(745)
Other liabilities	2,168	6,741
Net cash provided by operating activities	86,704	62,984
Cash flows from investing activities:		
Purchases of investments		(11,531)
Sales of investments	11,866	9,669
Maturities of investments	11,754	30,780
Purchase of Virtu, net of cash acquired		(23,241)
Purchases of other property, plant and equipment	(74,969)	(125,643)
Accrued property, plant and equipment	(33,872)	(3,065)
Purchase of restricted cash	(583)	(13,169)
Release of restricted cash	7,840	
Other investing activities	79	
Net cash used in investing activities	(77,885)	(136,200)
Cash flows from financing activities:		
Proceeds from employee equity awards	4,062	7,238
Proceeds from loans payable	744	41,882
Repayment of capital lease and other financing obligations	(969)	(966)
Repayment of mortgage and loans payable	(7,210)	(3,092)
Debt issuance costs	(252)	(464)
Net cash (used in) provided by financing activities	(3,625)	44,598

Effect of foreign currency exchange rates on cash and cash equivalents		(3,352)	(1,181)
Net increase (decrease) in cash and cash equivalents		1,842	(29,799)
Cash and cash equivalents at beginning of period	4	220,207	290,633
Cash and cash equivalents at end of period	\$ 2	222,049	\$ 260,834
Supplemental cash flow information:			
Cash paid for taxes	\$	2	\$ 276
Cash paid for interest	\$	8,766	\$ 8,399

See accompanying notes to condensed consolidated financial statements

### EQUINIX, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Presentation and Significant Accounting Policies

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared by Equinix, Inc. (Equinix or the Company) and reflect all adjustments, consisting only of normal recurring adjustments, which in the opinion of management are necessary to fairly state the financial position and the results of operations for the interim periods presented. The condensed consolidated balance sheet data at December 31, 2008 has been derived from audited consolidated financial statements at that date (subject to adjustment, as noted below). The consolidated financial statements have been prepared in accordance with the regulations of the Securities and Exchange Commission (SEC), but omit certain information and footnote disclosure necessary to present the statements in accordance with generally accepted accounting principles in the United States of America. For further information, refer to the Consolidated Financial Statements and Notes thereto included in Equinix s Form 10-K as filed with the SEC on February 26, 2009. Results for the interim periods are not necessarily indicative of results for the entire fiscal year.

As a result of the adoption of FSP APB 14-1 (see 2.50% Convertible Subordinated Notes in Note 8) and FSP EITF 03-6-1 (see Earnings per Share below), the Company adjusted comparative condensed consolidated financial statements previously issued to reflect changes in accounting principles (see Note 2).

#### Earnings per Share

In April 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities (FSP EITF 03-6-1). FSP EITF 03-6-1 applies to the calculation of earnings per share (EPS) under SFAS No. 128, Earnings Per-Share (SFAS 128) for share-based payment awards with rights to dividends or dividend equivalents. All prior-period EPS data presented shall be adjusted retrospectively to conform to the provisions of FSP EITF 03-6-1. FSP EITF 03-6-1 was effective for the Company beginning January 1, 2009. FSP EITF 03-6-1 did not have a significant impact on the Company's historical EPS calculations.

### EQUINIX, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table sets forth the computation of basic and diluted earnings per share for the periods presented (in thousands, except per share amounts):

		Three months ended March 31, 2009 2008		
Numerator:				
Numerator for basic earnings per share	\$ 15,457	\$ 3,797		
Effect of assumed conversion of convertible debt:				
Interest expense, net of tax	45			
Numerator for diluted earnings per share	\$ 15,502	\$ 3,797		
Denominator:				
Weighted-average shares	37,861	36,691		
Effect of dilutive securities:	10.5			
Convertible subordinated debentures 2.50% convertible subordinated notes	485			
3.00% convertible subordinated notes				
Employee equity awards	393	754		
Warrants				
Total dilutive potential shares	878	754		
Denominator for diluted earnings per share	38,739	37,445		
Earnings per share: Basic	\$ 0.41	\$ 0.10		
Dasic	\$ 0.41	φ 0.10		
Diluted	\$ 0.40	\$ 0.10		

The following table sets forth weighted-average outstanding potential shares of common stock that are not included in the diluted earnings per share calculation above because to do so would be anti-dilutive for the periods indicated (in thousands):

	Marc	ch 31,
	2009	2008
Shares reserved for conversion of convertible subordinated debentures		816
Shares reserved for conversion of 2.50% convertible subordinated notes	2,232	2,232
Shares reserved for conversion of 3.00% convertible subordinated notes	2,945	2,945
Common stock warrants	1	1
Common stock related to stock-based compensation plans	2,457	1,786
	7,635	7,780

#### Income Taxes

The Company s effective tax rates were 42.9% and 11.0% for the three months ended March 31, 2009 and 2008, respectively. The effective tax rate for the three months ended March 31, 2009 is substantially higher than the effective tax rate for the same period of 2008, as well as the effective tax rate for the full financial year of 2008, primarily as a result of the Company s domestic operations no longer carrying a valuation allowance against the net deferred tax assets of those operations which achieved sufficient profitability in the fourth quarter of 2008.

As a result of the adoption of SFAS No. 141(R), Business Combinations (SFAS 141(R)) on January 1, 2009, the Company s tax provision will be reduced in future periods to the extent that the Company has not recognized the deferred tax assets associated with any subsidiaries acquired in previous business combinations for which goodwill exists. The recognition of such deferred tax assets in the periods subsequent to the adoption of SFAS 141(R) will benefit the Company s consolidated statements of operations at the time such recognition occurs.

### EQUINIX, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Construction in Progress**

The following table sets forth total interest cost incurred and total interest cost capitalized for the periods presented (in thousands):

		Three months ended March 31,	
	2009	2008	
Interest expense	\$ 13,451	\$ 15,195	
Interest capitalized	3,959	1,985	
Total interest charges incurred	\$ 17,410	\$ 17,180	

#### Stock-Based Compensation

In March 2009, the Compensation Committee and the Stock Award Committee of the Board of Directors approved the issuance of an aggregate of 653,100 shares of restricted stock units to certain employees, including executive officers, pursuant to the 2000 Equity Incentive Plan as part of the Company s annual refresh program. All awards are subject to vesting provisions. All such equity awards described in this paragraph had a total fair value as of the dates of grant of \$31,797,000, which is expected to be amortized over a weighted-average period of 3.22 years.

The following table presents, by operating expense, the Company s stock-based compensation expense recognized in the Company s condensed consolidated statement of operations (in thousands):

	Three mor Marc	
	2009	2008
Cost of revenues	\$ 1,094	\$ 970
Sales and marketing	2,180	2,301
General and administrative	8,264	9,070
	\$ 11,538	\$ 12,341

#### **Recent Accounting Pronouncements**

In April 2008, the FASB issued FASB Staff Position No. FAS 142-3, Determination of the Useful Life of Intangible Assets (FSP FAS 142-3). FSP FAS 142-3 amends the factors an entity should consider in developing renewal or extension assumptions used in determining the useful life or recognized intangible assets under SFAS 142, Goodwill and Other Intangible Assets. FSP FAS 142-3 applies prospectively to intangible assets that are acquired individually or with a group of other assets in business combinations and asset acquisitions. FSP FAS 142-3 was effective for the Company beginning January 1, 2009. Early adoption was prohibited. FSP FAS 142-3 did not have an immediate impact on the Company s consolidated financial statements.

In April 2009, the FASB issued FASB Staff Position No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments (FSP FAS 115-2 and FAS 124-2). FSP FAS 115-2 and FAS 124-4 amends the other-than-temporary impairment guidance for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities in the financial statements. FSP FAS 115-2 and FAS 124-4 does not amend existing recognition and measurement guidance

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related to other-than-temporary impairments of equity securities. FSP FAS 115-2 and FAS 124-4 is effective for interim and annual reporting periods

### EQUINIX, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009; however, early adoption is only permitted in conjunction with the early adoptions of FSP FAS 157-4 and FSP FAS 107-1 and APB 28-1. The Company expects to adopt FSP FAS 115-2 and FAS 124-4 in its interim period ending June 30, 2009 and is currently evaluating the impact that this adoption will have on its consolidated financial statements.

In April 2009, the FASB issued FASB Staff Position No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly (FSP FAS 157-4). FSP FAS 157-4 provides additional guidance for estimating fair value in accordance with SFAS No. 157, Fair Value Measurements (SFAS 157), when the volume and level of activity for the asset or liability have significantly decreased. FSP FAS 157-4 also includes guidance on identifying circumstances that indicate a transaction is not orderly. FSP FAS 157-4 is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009; however, early adoption is only permitted in conjunction with the early adoptions of FSP FAS 115-2 and FAS 124-2 and FSP FAS 107-1 and APB 28-1. The Company expects to adopt FSP FAS 157-4 in its interim period ending June 30, 2009 and is currently evaluating the impact that this adoption will have on its consolidated financial statements.

In April 2009, the FASB issued FASB Staff Position No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments (FSP FAS 107-1 and APB 28-1). FSP FAS 107-1 and APB 28-1 requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. FSP FAS 107-1 and APB 28-1 is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009; however, early adoption is only permitted in conjunction with the early adoptions of FSP FAS 115-2 and FAS 124-2 and FSP FAS 157-4. The Company expects to adopt FSP FAS 107-1 and APB 28-1 in its interim period ending June 30, 2009. FSP FAS 107-1 and APB 28-1 will require additional disclosure in the Company s interim consolidated financial statements.

#### 2. Changes in Accounting Principle

The Company followed the guidance on a change of accounting principle under SFAS No. 154, Accounting Changes and Error Corrections to reflect the impact of the adoption of FSP APB 14-1 (see 2.50% Convertible Subordinated Notes in Note 8), which was effective January 1, 2009 (the adoption of FSP EITF 03-6-1 had an insignificant impact, see Note 1). As a result of these adoptions, the Company adjusted comparative condensed consolidated financial statements of prior periods in this Quarterly Report on Form 10-Q.

### EQUINIX, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following condensed consolidated balance sheet for the year ended December 31, 2008 and condensed consolidated statement of operations and condensed consolidated statement of cash flows for the three months ended March 31, 2008 were affected by the changes in accounting principle:

#### **Condensed Consolidated Balance Sheet**

	D			
	As Originally			
Assets	Reported	As Adjusted	Change	
Total current assets	\$ 379,511	\$ 379,511	\$	
Long-term investments	45.626	45,626	φ	
Property, plant and equipment, net	1,488,402	1,492,830	4,428	
Goodwill	342.829	342,829	1,120	
Intangible assets, net	50,918	50,918		
Deferred tax assets, net	82,066	82,066		
Other assets	58,914	57,794	(1,120)	
Total assets	\$ 2,448,266	\$ 2,451,574	\$ 3,308	
Liabilities and Stockholders Equity				
Total current liabilities	\$ 289,993	\$ 289,993	\$	
Capital lease and other financing obligations, less current portion	133,031	133,031		
Mortgage and loans payable, less current portion	386,446	386,446		
Convertible debt, less current portion	645,986	608,510	(37,476)	
Other liabilities	100,095	116,933	16,838	
Total liabilities	1,555,551	1,534,913	(20,638)	
Stockholders equity:				
Common stock	38	38		
Additional paid-in capital	1,472,571	1,524,834	52,263	
Accumulated other comprehensive loss	(152,800)	(152,800)		
Accumulated deficit	(427,094)	(455,411)	(28,317)	
Total stockholders equity	892,715	916,661	23,946	
Total liabilities and stockholders equity	\$ 2,448,266	\$ 2,451,574	\$ 3,308	

As a result of the Company s adoption of FSP APB 14-1, the accumulated deficit as of January 1, 2008 increased by \$4,703,000, from \$558,632,000 to \$563,335,000.

#### **Condensed Consolidated Statement of Operations**

	Asi	Three Months Ended March 31, 2008 As Originally			Effect of
		eported	As	Adjusted	Change
Revenues	\$	158,218	\$	158,218	\$
Costs and operating expenses:					
Cost of revenues		94,486		94,509	23
Sales and marketing		15,351		15,351	
General and administrative		34,376		34,376	
Total costs and operating expenses		144,213		144,236	23
		,		,	
Income from operations		14,005		13,982	(23)
Interest income		3,441		3,441	
Interest expense		(13,594)		(15,195)	(1,601)
Other income		2,040		2,040	
Income before income taxes		5,892		4,268	(1,624)
Income tax expense		(471)		(471)	
		(1/1)		(1/1)	
Net income	\$	5,421	\$	3,797	\$ (1,624)
	Ψ	0,121	Ψ	0,177	\$ (1,0 <u>-</u> 1)
Earnings per share:					
Basic earnings per share	\$	0.15	\$	0.10	\$ (0.05)
Zuore entituitio her onnie	Ψ	0.15	Ψ	0.10	<i>(0.05)</i>
Diluted cornings per share	\$	0.15	\$	0.10	\$ (0.05)
Diluted earnings per share	Ф	0.15	Ф	0.10	\$ (0.05)

### EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As a result of the Company s adoption of FSP APB 14-1, the most significant impact to the Company s financial results for the three months ended March 31, 2009 was an increase to interest expense of \$1,261,000.

#### **Condensed Consolidated Statement of Cash Flows**

	Three Months Ended March 31, 2008 As Originally		Effect of	
	Reported		Adjusted	Change
Cash flows from operating activities:				
Net income	\$ 5,421	l \$	3,797	\$ (1,624)
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	33,684	1	33,707	23
Stock-based compensation	12,341	l	12,341	
Amortization of intangibles	1,775	5	1,775	
Amortization of debt issuance costs and debt discount	1,403	3	3,004	1,601
Accretion of asset retirement obligation and accrued restructuring charges	399	)	399	
Other items	450	)	450	
Changes in operating assets and liabilities:				
Accounts receivable	2,506	5	2,506	
Prepaids and other assets	(2,098	3)	(2,098)	
Accounts payable and accrued expenses	1,107	7	1,107	
Accrued restructuring charges	(745	5)	(745)	
Other liabilities	6,741	l	6,741	
Net cash provided by operating activities	62,984	1	62,984	
Net cash used in investing activities	(136,200	)) (	(136,200)	
Net cash provided by financing activities	44,598	3	44,598	
Effect of foreign currency exchange rates on cash and cash equivalent	(1,181	l)	(1,181)	
Net decrease in cash and cash equivalents	(29,799	9)	(29,799)	
Cash and cash equivalents at beginning of period	290,633	3	290,633	
Cash and cash equivalents at end of period	\$ 260,834	4 \$	260,834	\$

#### 3. IBX Acquisitions and Expansions

#### London IBX Expansion Project

In October 2008, an indirect wholly-owned subsidiary of the Company entered into an agreement for lease for property and a warehouse building to be constructed for the Company located in the London, England metro area (the Agreement for Lease ). The Agreement for Lease provides for the completion of a warehouse building within a specified time and the entry into a definitive lease (the Lease ) upon its completion. The Lease will have a term of 20 years, with the Company s option to terminate after 15 years upon six months prior notice, and a total cumulative rent obligation of approximately \$35,687,000 (using the exchange rate as of March 31, 2009) over the first 15 years of the Lease. On the fifteenth anniversary of the Lease, the rent can be reviewed and adjusted to market rents, as set out in the Lease. The Company expects to enter into the Lease in approximately January 2010. In January 2009, the landlord commenced construction of the building that the Company will ultimately lease. Pursuant to the provisions of EITF 97-10, The Effect of Lessee Involvement in Asset Construction and EITF 96-21,

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Implementation Issues in Accounting for Leasing Transactions Involving Special-Purpose Entities , the Company is considered the owner of the building during the construction phase. As a result, the Company will be recording a building asset during the construction period and a related financing liability (the London IBX Building Financing ),

### EQUINIX, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

while the underlying land will be considered an operating lease. The building is expected to be completed in December 2009. In connection with the London IBX Building Financing, the Company recorded a building asset and a corresponding financing obligation liability totaling approximately \$2,428,000 (using the exchange rate as of March 31, 2009), representing the estimated percentage-of-completion of the building as of March 31, 2009.

#### 4. Fair Value Measurements

The Company s financial assets and liabilities measured at fair value on a recurring basis at March 31, 2009 were as follows (in thousands):

	 ir value at Iarch 31, 2009	Fair valu Level 1	e measuremen Level 2	t using Level 3
Assets:				
U.S. Government and Agency obligations	\$ 128,492	\$	\$ 128,492	\$
Money markets	114,055	114,055		
Reserve Fund	3,184			3,184
Corporate bonds	23,917		23,917	
Asset-backed securities	13,135		13,135	
Other securities	1,192		1,192	
Derivative assets (1)	510		510	
	\$ 284,485	\$ 114,055	\$ 167,246	\$ 3,184
Liabilities:				
Derivative liabilities (2)	(13,581)		(13,581)	
	\$ (13,581)	\$	\$ (13,581)	\$

(1) Included in the consolidated balance sheets within other current assets.

(2) Included in the consolidated balance sheets within other current liabilities and other liabilities. The following table provides a summary of the activities of the Company s Level 3 financial assets measured at fair value for the three months ended March 31, 2009 (in thousands):

Balance at December 31, 2008	\$ 9,250
Transfers from Level 1	
Net realized losses (1)	(2,687)
Settlements	(3,379)
Balance at March 31, 2009	\$ 3,184

Included in the condensed consolidated statements of operations within other income (expense).
 In January 2009, the Company adopted SFAS 157 for nonfinancial assets and liabilities that are not remeasured at fair value on a recurring basis.
 These include:

Nonfinancial assets and nonfinancial liabilities initially measured at fair value in a business combination or other new basis event, but not measured at fair value in subsequent reporting periods;

Reporting units and nonfinancial assets and nonfinancial liabilities measured at fair value for goodwill impairment test in accordance with SFAS No. 142, Goodwill and Other Intangible Assets ;

Indefinite-lived intangible assets measured at fair value for impairment assessment in accordance with SFAS No. 142, Goodwill and Other Intangible Assets ;

Nonfinancial long-lived assets or asset groups measured at fair value for impairment assessment or disposal under SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets;

### EQUINIX, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Asset retirement obligations initially measured at fair value under SFAS No. 143, Accounting for Asset Retirement Obligations ; and

Nonfinancial liabilities associated with exit or disposal activities initially measured at fair value under SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities.

During the three months ended March 31, 2009, the Company did not have any nonfinancial assets or liabilities measured at fair value on a recurring basis.

During the three months ended March 31, 2009, there were no impairment charges recorded in connection with the Company s goodwill and long-lived assets. The Company performs impairment tests for its goodwill at least annually (or whenever events or circumstances indicate a triggering event has occurred indicating that the carrying amount of the asset may not be recoverable). Goodwill attributed to the Company s Europe reporting unit is scheduled to be tested for impairment in the third quarter of 2009 and its Asia-Pacific reporting unit in the fourth quarter of 2009. The Company performs impairment tests for its long-lived assets other than goodwill whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. During the three months ended March 31, 2009, the Company did not incur any additional charges related to its restructuring liabilities. The Company did record new asset retirement obligations during the three months ended March 31, 2009; however, the amounts were not significant.

#### 5. Derivatives and Hedging Activities

The Company follows SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS 133), as amended, and SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133 (SFAS 161) for its derivative and hedging activities.

The Company employs interest rate swaps to partially offset its exposure to variability in interest payments due to fluctuations in interest rates for certain of its variable-rate debt. To assess effectiveness, the Company uses a regression analysis. The extent to which a hedging instrument has been and is expected to continue to be effective at achieving offsetting changes in cash flows is assessed and documented at least quarterly. Any ineffectiveness is reported in current-period earnings. If it is determined that a derivative is not highly effective at hedging the designated exposure, hedge accounting is discontinued. For qualifying cash flow hedges, the effective portion of the change in the fair value of the derivative is recorded in other comprehensive income (loss) and recognized in the consolidated statements of operations when the hedged cash flows affect earnings. The ineffective portions of cash flow hedges are immediately recognized in earnings. If the hedge relationship is terminated, then the change in fair value of the derivative recorded in other comprehensive income (loss) is recognized in earnings when the cash flows that were hedged occur, consistent with the original hedge strategy. For hedge relationships discontinued because the forecasted transaction is not expected to occur according to the original strategy, any related derivative amounts recorded in other comprehensive income (loss) are immediately recognized in earnings. The Company has no fair value hedges. The Company does not use derivatives for speculative or trading purposes. The Company employs foreign currency forward contracts to partially offset its business exposure to foreign exchange risk for certain existing foreign currency-denominated assets and liabilities.

#### Cash Flow Hedges Interest Rate Swaps

The Company has variable-rate debt financing. These obligations expose the Company to variability in interest payments and therefore fluctuations in interest expense and cash flows due to changes in interest rates. Interest rate swap contracts are used in the Company s risk management activities in order to minimize significant fluctuations in earnings that are caused by interest rate volatility. Interest rate swaps involve the exchange of variable-rate interest payments for fixed-rate interest payments based on the contractual underlying notional amount. Gains and losses on the interest rate swaps that are linked to the debt being hedged are expected to substantially offset this variability in earnings.

### EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of March 31, 2009, the Company had a total of six outstanding interest rate swap instruments with expiration dates ranging from August 2009 to May 2011 as follows (in thousands):

	Notional Amount	Fair Value (1)	Loss (2)
Liabilities:			
European Financing interest rate swaps	\$ 97,681	\$ (6,401)	\$ (6,632)
Chicago IBX Financing interest rate swap	105,000	(4,798)	(4,798)
	\$ 202,681	\$ (11,199)	\$ (11,430)

(1) Included in the condensed consolidated balance sheets within other current liabilities and other liabilities.

(2) Included in the condensed consolidated balance sheets within accumulated other comprehensive income (loss). The Company designated all existing interest rate swaps as highly effective hedge relationships at achieving offsetting changes in cash flows as of March 31, 2009 with an insignificant amount of ineffectiveness recorded in interest expense on the accompanying condensed consolidated statements of operations. As of March 31, 2008, the Company did not have any significant interest rate swaps outstanding.

#### Other Derivatives Foreign Currency Forward Contracts

The Company uses foreign currency forward contracts to manage the foreign exchange risk associated with certain foreign currency-denominated assets and liabilities. As a result of foreign currency fluctuations, the U.S. dollar equivalent values of the foreign currency-denominated assets and liabilities change. Foreign currency forward contracts represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price on an agreed-upon settlement date.

The Company has not designated the foreign currency forward contracts as hedging instruments under SFAS 133. Gains and losses on these contracts are included in other income (expense), net, along with those foreign currency gains and losses of the related foreign currency-denominated assets and liabilities associated with these foreign currency forward contracts. The Company entered into various foreign currency forward contracts during the three months ended March 31, 2009. As of March 31, 2009, the Company had assets totaling \$1,039,000 and liabilities totaling \$2,911,000 representing the fair values of these foreign currency forward contracts. The Company records its foreign currency forward contracts within other current assets and other current liabilities. During the three months ended March 31, 2009, the Company recognized a net loss of \$176,000 in connection of its foreign currency forward contracts, which is reflected in other income (expense) on the accompanying statement of operations. As of March 31, 2008, the Company did not have any foreign currency forward contracts outstanding.

#### 6. Related Party Transactions

The Company has several significant stockholders and other related parties that are also customers and/or vendors. For the three months ended March 31, 2009 and 2008, revenues recognized from related parties were \$5,811,000 and \$2,099,000, respectively. As of March 31, 2009 and 2008, accounts receivable with these related parties were \$3,068,000 and \$1,581,000, respectively. For the three months ended March 31, 2009 and 2008, costs and services procured from related parties were \$146,000 and \$755,000, respectively. As of March 31, 2009 and 2008, accounts payable with these related parties were \$95,000 and \$131,000, respectively.

## EQUINIX, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 7. Balance Sheet Components

#### Cash, Cash Equivalents and Short-Term and Long-Term Investments

Cash, cash equivalents and short-term and long-term investments consisted of the following as of (in thousands):

	March 31, 2009	December 31, 2008
U.S. Government and Agency obligations	\$ 128,492	\$ 131,002
Money markets	114,055	112,208
Reserve Fund	3,184	9,250
Corporate bonds	23,917	34,535
Asset-backed securities	13,135	17,724
Certificates of deposits		2,005
Other securities	1,192	1,221
Total available-for-sale securities	283,975	307,945
Less amounts classified as cash and cash equivalents	(222,049)	(220,207)
Total securities classified as investments	61,926	87,738
Less amounts classified as short-term investments	(29,720)	(42,112)
Total market value of long-term investments	\$ 32,206	\$ 45,626

As of March 31, 2009 and December 31, 2008, cash equivalents included investments which were readily convertible to cash and had maturity dates of 90 days or less. The maturities of securities classified as short-term investments were one year or less as of March 31, 2009 and December 31, 2008. The maturities of securities classified as long-term investments were greater than one year and less than three years as of March 31, 2009.

In February 2009, the Company received an additional distribution of \$3,379,000 from the Reserve Primary Fund (the Reserve ). During the three months ended March 31, 2009, the Company recorded an additional \$2,687,000 of other-than-temporary impairment loss in connection with its investments in the Reserve. This other-than-temporary impairment loss is included in other income (expense), net in the Company s accompanying condensed consolidated statements of operations. As of March 31, 2009, the fair value of the funds held by the Reserve totaling \$3,184,000 remained outstanding and is classified as a short-term investment on the Company s accompanying condensed consolidated balance sheets. This classification is based on the Company s assessment of each of the individual securities which make up the underlying portfolio holdings in the Reserve, which primarily consisted of commercial paper, certificates of deposits and discount notes. While the Company expects to receive substantially all of its current holdings in the Reserve within the next nine months, it is possible the Company may encounter difficulties in receiving distributions given the current credit market conditions. If market conditions were to deteriorate even further such that the current fair value were not achievable, or if the Reserve is delayed in its ability to accurately complete their account reconciliations, the Company could realize additional losses in its holdings with the Reserve and distributions could be further delayed. A number of litigation claims have been filed against the Reserve s management which could potentially delay the timing and amount of the final distributions of the fund. If the litigation were to continue for an extended period of time it is possible that the Reserve management s cost of defending these claims could also reduce the final amount of distribution to the Company.

### EQUINIX, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of March 31, 2009, the Company s net unrealized gains (losses) on its available-for-sale securities were comprised of the following (in thousands):

	Unrealized gains	-	ealized osses	nrealized /(losses)
Cash and cash equivalents	\$	\$	(4)	\$ (4)
Short-term investments	119		(93)	26
Long-term investments	407		(147)	260
	\$ 526	\$	(244)	\$ 282

The following table summarizes the fair value and gross unrealized losses related to 24 available-for-sale securities with an aggregate cost basis of \$67,108,000, aggregated by type of investment and length of time that individual securities have been in continuous unrealized loss position, as of March 31, 2009 (in thousands):

	position for	Securities in a loss position for less than 12 months			Securities in a loss position for 12 months or more	
	Fair value	unr	ross ealized osses	Fair value	Gross unrealized losses	
U.S. Government and Agency obligations	\$ 48,995	\$	(4)	\$	\$	
Corporate bonds	12,169		(154)			
Asset-backed securities	5,700		(86)			
	\$ 66,864	\$	(244)	\$	\$	

While the Company does not believe it holds investments that are other-than-temporarily impaired and believes that the Company s investments will mature at par, as of March 31, 2009, the Company s investments are subject to the currently adverse market conditions, which include constraints related to liquidity. If market conditions continue to deteriorate and liquidity constraints become even more pronounced, the Company could sustain other-than-temporary impairments to its investment portfolio which could result in additional losses being recorded. In addition, securities markets could become inactive which could affect the liquidity of the Company s investments. As securities mature, the Company has reinvested the proceeds in U.S. government securities, such as Treasury bills and Treasury notes, of a short-term duration and lower yield in order to meet its liquidity requirements in this current market environment. As a result, the Company expects to recognize lower interest income in future periods.

#### Accounts Receivable

Accounts receivables, net, consisted of the following (in thousands):

	March 31, 2009	December 31, 2008
Accounts receivable	\$ 113,934	\$ 119,030

Unearned revenue	(51,924)	(50,964)
Allowance for doubtful accounts	(1,988)	(2,037)
	\$ 60,022	\$ 66,029

Trade accounts receivable are recorded at the invoiced amount and generally do not bear interest. The Company generally invoices its customers at the end of a calendar month for services to be provided the following month. Accordingly, unearned revenue consists of pre-billing for services that have not yet been provided, but which have been billed to customers in advance in accordance with the terms of their contract.

## EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Other Current Assets**

Other current assets consisted of the following (in thousands):

	March 31, 2009	Dec	ember 31, 2008
Prepaid expenses	\$ 14,488	\$	9,550
Taxes receivable	2,013		3,434
Foreign currency forward contract receivable	510		377
Debt issuance costs, net			18
Other current assets	1,220		1,848
	\$ 18,231	\$	15,227

## Property, Plant and Equipment

Property, plant and equipment consisted of the following (in thousands):

	March 31, 2009	December 31, 2008
IBX plant and machinery	\$ 661,655	\$ 651,820
Leasehold improvements	481,546	472,709
Site improvements	218,065	217,200
Buildings	199,719	196,009
IBX equipment	146,000	147,832
Computer equipment and software	74,162	74,179
Land	48,710	48,950
Furniture and fixtures	9,615	9,866
Construction in progress	312,242	277,208
	2,151,714	2,095,773
Less accumulated depreciation	(638,806)	(602,943)
	\$ 1,512,908	\$ 1,492,830

Leasehold improvements, IBX plant and machinery, computer equipment and software and buildings recorded under capital leases aggregated \$77,258,000 and \$80,239,000 at March 31, 2009 and December 31, 2008, respectively. Amortization on the assets recorded under capital leases is included in depreciation expense and accumulated depreciation on such assets totaled \$12,639,000 and \$8,739,000 for the three months ended March 31, 2009 and 2008.

As of March 31, 2009 and December 31, 2008, the Company had accrued property, plant and equipment expenditures of \$53,336,000 and \$89,518,000, respectively. The Company s planned capital expenditures during the remainder of 2009 in connection with recently acquired IBX properties and expansion efforts are substantial. For further information, refer to Other Purchase Commitments in Note 9.

### EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Goodwill and Other Intangible Assets

Goodwill and other intangible assets, net, consisted of the following (in thousands):

	March 31, 2009	Dec	cember 31, 2008
Goodwill:			
Europe	\$ 318,212	\$	324,674
Asia-Pacific	17,047		18,155
	335,259		342,829
Other intangibles:			
Intangible asset customer of	contracts 57,144		58,605
Intangible asset leases	4,281		4,349
Intangible asset others	1,593		755
	63,018		63,709
Accumulated amortization	(13,640)		(12,791)
	49,378		50,918
	\$ 384,637	\$	393,747

The Company s goodwill and intangible assets in Europe, denominated in British pounds and Euros, and goodwill in Asia-Pacific, denominated in Singapore dollars, are subject to foreign currency fluctuations. The Company s foreign currency translation gains and losses, including those related to goodwill and other intangibles, are a component of other comprehensive income and loss.

For the three months ended March 31, 2009 and 2008, the Company recorded amortization expense of \$1,276,000 and \$1,775,000, respectively, associated with its other intangible assets. Estimated future amortization expense related to these intangibles is as follows (in thousands):

Year ending:	
2009 (nine months remaining)	\$ 3,861
2010	5,188
2011	5,101
2012	5,086
2013	5,087
2014 and thereafter	25,055
Total	\$ 49,378

#### **Other Assets**

Other assets consisted of the following (in thousands):

	March 31, 2009	Dec	ember 31, 2008
Deposits	\$ 20,842	\$	21,485
Debt issuance costs, net	15,353		16,216
Restricted cash	7,486		14,934
Prepaid expenses	3,734		3,874
Other assets	1,217		1,285
	\$ 48,632	\$	57,794

## EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses consisted of the following (in thousands):

	March 31, 2009	December 31, 2008
Accounts payable	\$ 15,890	\$ 18,325
Accrued compensation and benefits	17,973	22,135
Accrued taxes	14,686	8,640
Accrued utilities and security	12,038	10,327
Accrued interest	10,161	5,962
Accrued professional fees	1,841	2,741
Accrued other	6,398	6,187
	\$ 78,987	\$ 74,317

#### **Other Current Liabilities**

Other current liabilities consisted of the following (in thousands):

	March 31, 2009	ember 31, 2008
Deferred installation revenue	\$ 22,486	\$ 22,769
Deferred tax liabilities	7,342	7,342
Deferred recurring revenue	6,081	4,434
Customer deposits	5,408	5,913
Accrued restructuring charges	2,678	6,023
Foreign currency forward contract payable	2,382	2,072
Deferred rent	302	495
Interest rate swap payable	231	271
Other current liabilities	337	1,136
	\$ 47,247	\$ 50,455

#### **Other Liabilities**

Other liabilities consisted of the following (in thousands):

	March 31, 2009	December 31, 2008
Deferred rent, non-current	\$ 28,623	\$ 28,146
Deferred tax liabilities	28,145	28,921
Deferred installation revenue, non-current	15,837	16,531

Asset retirement obligations	12,427	12,264
Interest rate swap payable, non-current	10,968	10,631
Customer deposits, non-current	6,209	6,108
Deferred recurring revenue, non-current	5,459	6,180
Accrued restructuring charges, non-current	4,419	7,288
Other liabilities	1,087	864
	\$ 113,174	\$ 116,933

The Company currently leases the majority of its IBX centers and certain equipment under non-cancelable operating lease agreements expiring through 2027. The IBX center lease agreements typically provide for base rental rates that increase at defined intervals during the term of the lease. In addition, the Company has negotiated rent expense abatement periods to better match the phased build-out of its centers. The Company accounts for such abatements and increasing base rentals using the straight-line method over the life of the lease. The difference between the straight-line expense and the cash payment is recorded as deferred rent.

### EQUINIX, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 8. Debt Facilities and Other Financing Obligations

#### 2.50% Convertible Subordinated Notes

In January 2009, the Company adopted FASB Staff Position No. APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (FSP APB 14-1). FSP APB 14-1 specifies that issuers of convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement) should separately account for the liability and equity components in a manner that will reflect the entity s nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. The Company s 2.50% Convertible Subordinated Notes fall within the scope of FSP APB 14-1 due to the Company s ability to elect to repay the 2.50% Convertible Subordinated Notes in cash. FSP APB 14-1 did not impact the Company s other convertible debt instruments. FSP APB 14-1 was applied retrospectively. As a result, the Company adjusted comparative condensed consolidated financial statements previously issued (see Note 2).

In March 2007, the Company issued \$250,000,000 aggregate principal amount of 2.50% Convertible Subordinated Notes due April 15, 2012 (the 2.50% Convertible Subordinated Notes ). Interest is payable semi-annually on April 15 and October 15 of each year, and commenced October 15, 2007. Upon conversion, holders will receive, at the Company s election, cash, shares of the Company s common stock or a combination of cash and shares of the Company s common stock. However, the Company may at any time irrevocably elect for the remaining term of the 2.50% Convertible Subordinated Notes to satisfy its obligation in cash up to 100% of the principal amount of the 2.50% Convertible Subordinated Notes converted, with any remaining amount to be satisfied, at the Company s election, in shares of its common stock or a combination of cash and shares of its common stock. The 2.50% Convertible Subordinated Notes have an initial conversion rate of 8.9259 shares of common stock per \$1,000 principal amount of 2.50% Convertible Subordinated Notes, subject to adjustment. This represents an initial conversion price of approximately \$112.03 per share of common stock. As of March 31, 2009, the 2.50% Convertible Subordinated Notes were convertible into 2,231,475 shares of the Company s common stock.

The Company has determined that the embedded conversion option in the 2.50% Convertible Subordinated Notes is not required to be separately accounted for as a derivative under SFAS 133. Under FSP APB 14-1, the Company separated the 2.50% Convertible Subordinated Notes into a liability component and an equity component. The carrying amount of the liability component was calculated by measuring the fair value of a similar liability (including any embedded features other than the conversion option) that does not have an associated equity component. The carrying amount of the enbedded conversion option was determined by deducting the fair value of the liability component from the initial proceeds ascribed to the 2.50% Convertible Subordinated Notes as a whole. The excess of the principal amount of the liability component over its carrying amount is amortized to interest expense over the expected life of a similar liability that does not have an associated equity component using the effective interest method. The equity component is not remeasured as long as it continues to meet the conditions for equity classification in EITF Issue No. 00-19, Accounting for Derivative Financial Instruments Indexed to and Potentially Settled in a Company s own stock (EITF 00-19).

#### EQUINIX, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Issuance and transaction costs incurred at the time of the issuance of the 2.50% Convertible Subordinated Notes with third parties are allocated to the liability and equity components in proportion to the allocation of proceeds and accounted for as debt issuance costs and equity issuance costs, respectively. The 2.50% Convertible Subordinated Notes consisted of the following (in thousands):

	March 31, 2009	De	cember 31, 2008
Equity component (1)	\$ 52,263	\$	52,263
Liability component :			
Principal	\$ 250,000	\$	250,000
Less: debt discount, net (2)	(34,961)		(37,476)
Net carrying amount	\$ 215,039	\$	212,524

(1) Included in the condensed consolidated balance sheets within additional paid-in capital.

(2) Included in the condensed consolidated balance sheets within convertible debt and is amortized over the remaining life of the 2.50% Convertible Subordinated Notes.

As of March 31, 2009, the remaining life of the 2.50% Convertible Subordinated Notes was 3.04 years.

The following table sets forth total interest expense recognized related to the 2.50% Convertible Subordinated Notes (in thousands):

		Three Months Ended March 31,	
	2009	2008	
Contractual interest expense	\$ 1,562	\$ 1,562	
Amortization of debt issuance costs	312	314	
Amortization of debt discount	2,515	2,330	
Total interest expense	\$ 4,389	\$ 4,206	
Effective interest rate of the liability component	8.37%	8.37%	
- f America Develuine Condit Line			

Bank of America Revolving Credit Line

In February 2009, the Company and one of its wholly-owned subsidiaries, as co-borrower, entered into a \$25,000,000 one-year revolving credit facility with Bank of America (the Bank of America Revolving Credit Line ). The Bank of America Revolving Credit Line will be used primarily to fund the Company s working capital and to enable the Company to issue letters of credit. The effect of issuing letters of credit under the Bank of America Revolving Credit Line will reduce the amount available for borrowing under the Bank of America Revolving Credit Line. The Company may borrow, repay and reborrow under the Bank of America Revolving Credit Line at either the prime rate or at a borrowing margin of 2.75% over one, three or six month LIBOR, subject to a minimum borrowing cost of 3.00%. The Bank of America Revolving Credit Line

contains three financial covenants consisting of a tangible net worth ratio, a debt service ratio and a senior leverage ratio and is collateralized by the Company s domestic accounts receivable balances. The Bank of America Revolving Credit Line is available for renewal subject to mutual agreement by both parties. During the three months ended March 31, 2009, the Company entered into a \$7,800,000 irrevocable letter of credit under the Bank of America Revolving Credit Line, which resulted in the release of restricted cash (see Other Assets in Note 7). As a result, the amount available to borrow was \$17,200,000 as of March 31, 2009.

### EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Maturities**

Combined aggregate maturities for the Company s various debt facilities and other financing obligations as of March 31, 2009 were as follows (in thousands):

	Convertible debt (1)	Mortgage and loans payable (1)	Capital lease and other financing obligations (2)	Total
2009 (nine months remaining)	\$ 19,150	\$ 43,970	\$ 12,052	\$ 75,172
2010		46,172	16,472	62,644
2011		44,266	17,904	62,170
2012	250,000	137,640(3)	17,803	405,443
2013		26,711	17,904	44,615
2014 and thereafter	395,986	124,576	157,057	677,619
	665,136	423,335	239,192	1,327,663
Less amount representing interest			(117,761)	(117,761)
Less amount representing debt discount	(34,961)			(34,961)
Less amount representing remaining estimated building costs			(12,757)	(12,757)
Plus amount representing residual property value			28,865	28,865
	630,175	423,335	137,539	1,191,049
Less current portion of principal	(19,150)	(51,929)	(5,675)	(76,754)
	\$ 611,025	\$ 371,406	\$ 131,864	\$ 1,114,295

(1) Represents principal only.

(2) Represents principal and interest in accordance with minimum lease payments.

(3) The loan payable under the Chicago IBX Financing has an initial maturity date of January 31, 2010, with options to extend for up to an additional two years, in one-year increments, upon satisfaction of certain extension conditions. The Company intends to exercise such extensions.

#### 9. Commitments and Contingencies

#### Legal Matters

On July 30, 2001 and August 8, 2001, putative shareholder class action lawsuits were filed against the Company, certain of its officers and directors (the Individual Defendants ), and several investment banks that were underwriters of the Company s initial public offering (the Underwriter Defendants ). The cases were filed in the United States District Court for the Southern District of New York. Similar lawsuits were filed against approximately 300 other issuers and related parties. These lawsuits have been coordinated before a single judge. The purported class action alleges violations of Sections 11 and 15 of the Securities Act of 1933 and Sections 10(b), Rule 10b-5 and 20(a) of the Securities

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Exchange Act of 1934 against the Company and the Individual Defendants. The plaintiffs have since dismissed the Individual Defendants without prejudice. The suits allege that the Underwriter Defendants agreed to allocate stock in the Company s initial public offering to certain investors in exchange for excessive and undisclosed commissions and agreements by those investors to make additional purchases in the aftermarket at pre-determined prices. The plaintiffs allege that the prospectus for the Company s initial public offering was false and misleading and in violation of the securities laws because it did not disclose these arrangements. The action seeks damages in an unspecified amount. On February 19, 2003, the court dismissed the Section 10(b) claim against the Company, but denied the motion to dismiss the Section 11 claim.

At the court s request, Plaintiffs selected six focus cases, which do not include the Company. The court indicated that its decisions in the six focus cases are intended to provide strong guidance for the parties in the remaining cases. On August 14, 2007, the plaintiffs filed amended complaints in the six focus cases. On September 27, 2007, the plaintiffs moved to certify a class in these six cases. On November 14, 2007, the defendants in the six focus cases filed motions to dismiss the amended complaints. On March 26, 2008, the District Court dismissed the Securities Act claims of those members of the putative classes in

## EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

the focus cases who sold their securities for a price in excess of the initial offering price and those who purchased outside the previously certified class period. With respect to all other claims, the motions to dismiss were denied. On October 10, 2008, at the request of plaintiffs, plaintiffs motion for class certification was withdrawn, without prejudice. On April 3, 2009, the plaintiffs submitted to the court a motion for preliminary approval of a settlement of the approximately 300 coordinated cases, which includes the Company, the underwriter defendants in the Company s class action lawsuit, and the plaintiff class in the Company s class action lawsuit. The insurers for the issuer defendants in the coordinated cases will make the settlement payment on behalf of the issuers, including the Company. The settlement is subject to termination by the parties under certain circumstances, and is subject to court approval. There is no assurance that the settlement will be concluded or that the court will approve the settlement.

On August 22, 2008, a complaint was filed against the Company, certain former officers and directors of Pihana Pacific, Inc. ( Pihana ), certain investors in Pihana, and others. The lawsuit was filed in the First Circuit Court of the State of Hawaii, and arises out of December 2002 agreements pursuant to which the Company merged Pihana and i-STT (a subsidiary of Singapore Technologies Telemedia Pte Ltd) into the internet exchange services business of the Company. Plaintiffs, who were allegedly holders of Pihana common stock, allege that their rights as shareholders were violated, and the transaction was effectuated improperly, by Pihana s majority shareholders, officers and directors, with the alleged assistance of the Company and others. Among other things, plaintiffs contend that they effectively had a right to block the transaction, that this supposed right was disregarded, and that they improperly received no consideration when the deal was completed. The complaint seeks to recover unspecified punitive damages, equitable relief, fees and costs, and compensatory damages in an amount that plaintiffs allegedly believe may be all or a substantial portion of the approximately \$725,000,000 value of the Company held by Defendants (a group that includes more than 30 individuals and entities). An amended complaint, which adds new plaintiffs (other alleged holders of Pihana common stock) but is otherwise substantially similar to the original pleading, was filed on September 29, 2008 (the Amended Complaint ). On October 13, 2008, a complaint was filed in a separate action by another purported holder of Pihana common stock, naming the same defendants and asserting substantially similar allegations as the August 22, 2008 and September 29, 2008 pleadings. On December 12, 2008, the court entered a stipulated order, which consolidated the two actions under one case number and set January 22, 2009 as the last day for Defendants to move to dismiss or otherwise respond to the Amended Complaint, the operative complaint in this case. On January 22, 2009, motions to dismiss the Amended Complaint were filed by the Company and other Defendants. The court has not yet ruled on any of the motions to dismiss. The Company believes that plaintiffs claims and alleged damages are without merit and it intends to defend the litigation vigorously.

Due to the inherent uncertainties of litigation, the Company cannot accurately predict the ultimate outcome of the matter. The Company is unable at this time to determine whether the outcome of the litigation would have a material impact on its results of operations, financial condition or cash flows.

The Company believes that while an unfavorable outcome to these litigations is reasonably possible, a range of potential loss cannot be determined at this time. As a result, the Company has not accrued for any amounts in connection with these legal matters as of March 31, 2009. The Company and its officers and directors intend to continue to defend the actions vigorously.

#### **Other Purchase Commitments**

Primarily as a result of the Company s various IBX expansion projects, as of March 31, 2009, the Company was contractually committed for \$63,990,000 of unaccrued capital expenditures, primarily for IBX equipment not yet delivered and labor not yet provided, in connection with the work necessary to open these IBX centers and make them available to customers for installation. In addition, the Company had numerous other, non-capital purchase commitments in place as of March 31, 2009, such as commitments to purchase power in select locations, primarily in the U.S., Australia, Germany, Singapore and the United Kingdom, through the remainder of 2009 and thereafter, and other open purchase orders for goods or services to be delivered or provided during the remainder of 2009 and thereafter. Such other miscellaneous purchase commitments totaled \$79,123,000 as of March 31, 2009.

## EQUINIX, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 10. Other Comprehensive Income and Loss

The components of other comprehensive income and loss are as follows (in thousands):

	Three mont March	
	2009	2008
Net income	\$ 15,457	\$ 3,797
Unrealized gain on available for sale securities, net of tax of \$288,000 and \$0, respectively	395	196
Unrealized loss on interest rate swaps, net of tax of \$146,000 and \$0, respectively	(274)	
Foreign currency translation gain (loss)	(14,792)	3,471
Comprehensive income	\$ 786	\$ 7,464

During the three months ended March 31, 2009, the U.S. dollar strengthened relative to certain of the currencies of the foreign countries in which the Company operates. This has significantly impacted the Company s consolidated balance sheets (as evidenced above in the Company s foreign currency translation losses), as well as its consolidated results of operations as amounts in foreign currencies are generally translating into less U.S. dollars. To the extent the U.S. dollar strengthens further, this will continue to have a significant impact to the Company s consolidated balance sheets and consolidated results of operations including the amount of revenue that the Company reports in future periods.

### **11. Segment Information**

While the Company has a single line of business, which is the design, build-out and operation of network-neutral IBX centers, it has determined that it has three reportable segments comprised of its U.S., Europe and Asia-Pacific geographic regions. The Company s chief operating decision-maker evaluates performance, makes operating decisions and allocates resources based on the Company s revenue and adjusted EBITDA performance both on a consolidated basis and based on these three geographic regions.

## EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company provides the following segment disclosures as follows (in thousands):

	Three mon Marc	
	2009	11 51, 2008
Total revenues:		2000
United States	\$ 124,894	\$ 99,196
Europe	47,800	40,849
Asia-Pacific	26,537	18,173
	\$ 199,231	\$ 158,218
Total depreciation and amortization:		
United States	\$ 25,849	\$ 22,867
Europe	9,565	9,056
Asia-Pacific	6,262	3,559
	\$ 41,676	\$ 35,482
Income from operations:		
United States	\$ 33,941	\$ 13,255
Europe	5,426	52
Asia-Pacific	4,339	675
	\$ 43,706	\$ 13,982
Capital expenditures:		
United States	\$ 39.786	\$ 59,078
Europe	24,096	75,650 (1
Asia-Pacific	11,087	14,156
	\$ 74,969	\$ 148,884

(1) Includes the purchase price for the Virtu Acquisition, net of cash acquired, which totaled \$23,241,000. The Company s long-lived assets are located in the following geographic areas as of (in thousands):

	March 31, 2009	December 31, 2008
United States	\$ 1,188,774	\$ 1,194,757
Europe	697,793	700,560
Asia-Pacific	173,337	176,746
	\$ 2,059,904	\$ 2,072,063

Revenue information on a services basis is as follows (in thousands):

		nths ended ch 31,
	2009	2008
Colocation	\$ 158,449	\$ 121,349
Interconnection	25,197	22,148
Managed infrastructure	7,377	6,500
Rental	264	362
Recurring revenues	191,287	150,359
Non-recurring revenues	7,944	7,859
	\$ 199,231	\$ 158,218

No single customer accounted for 10% or greater of the Company s revenues for the three months ended March 31, 2009 and 2008. No single customer accounted for 10% or greater of the Company s gross accounts receivable as of March 31, 2009 and December 31, 2008.

## EQUINIX, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 12. Restructuring Charges

In February 2009, the Company decided to utilize space it previously abandoned in order to expand its original Los Angeles IBX center. Accordingly, the Company reversed \$5,833,000 of accrued restructuring charges associated with the Los Angeles lease during the three months ended March 31, 2009. The Company s excess space in the New York metro area remains abandoned and continues to be an accrued restructuring charge.

A summary of the movement in the 2004 accrued restructuring charges from December 31, 2008 to March 31, 2009 is outlined as follows (in thousands):

	Accrued restructuring charge as of December 31, Accretion 2008 expense					Cash yments	rest cha M	Accrued estructuring charge as of March 31, 2009	
Estimated lease exit costs	\$	13,311	\$ 140	\$	(5,833)	\$	(521)	\$	7,097
		13,311	\$ 140	\$	(5,833)	\$	(521)		7,097
Less current portion		(6,023)							(2,678)
	\$	7,288						\$	4,419

As the Company currently has no plans to enter into a lease termination with the landlord associated with the excess space lease in the New York metro area, the Company has reflected its accrued restructuring liability as both a current and non-current liability. The Company reports accrued restructuring charges within other current liabilities and other liabilities on the accompanying consolidated balance sheets as of March 31, 2009 and December 31, 2008. The Company is contractually committed to this excess space lease through 2015.

#### 13. Subsequent Events

In April 2009, the Company received an additional distribution of \$2,287,000 from the Reserve (see Cash, Cash Equivalent and Short-Term and Long-Term Investments in Note 7), leaving a balance of \$897,000 that the Company expects to still be distributed from the Reserve.

In April 2009, the Company received a 30-day extension to complete its refinancing of the Netherlands Financing. The Company now expects to complete this refinancing in May 2009. If the Company is unable to renegotiate the Netherlands Financing by May 2009, the financial covenants in their original form will go back into effect, and the Company will not be in compliance with such financial covenants. As of March 31, 2009, a total of \$6,709,000 was outstanding under the Netherlands Financing.

Item 2.

## MANAGEMENT S DISCUSSION AND ANALYSIS

### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information in this discussion contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based upon current expectations that involve risks and uncertainties. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. For example, the words believes, anticipates, plans, expects, intends and similar expressions are intended to identify forward-looking statements. Four actual results and the timing of certain events may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such a discrepancy include, but are not limited to, those discussed in Liquidity and Capital Resources below and Risk Factors in Item 1A of Part II of this Quarterly Report on Form 10-Q. All forward-looking statements in this document are based on information available to us as of the date of this Report and we assume no obligation to update any such forward-looking statements.

Our management s discussion and analysis of financial condition and results of operations is intended to assist readers in understanding our financial information from our management s perspective and is presented as follows:

Overview

**Results of Operations** 

Liquidity and Capital Resources

Contractual Obligations and Off-Balance-Sheet Arrangements

Critical Accounting Estimates

#### **Recent Accounting Pronouncements**

In January 2009, we adopted FASB Staff Position No. APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (FSP APB 14-1) and FASB Staff Position No. EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities (FSP EITF 03-6-1). As a result, we adjusted our previously issued comparative condensed consolidated financial statements. See Note 2 of Notes to Condensed Consolidated Financial Statements in Item 1 of this Quarterly Report on Form 10-Q.

#### Overview

Equinix provides network-neutral colocation, interconnection and managed services to global enterprises, content providers, financial companies and the world s largest network service providers. As of March 31, 2009, we operated IBX centers in the Chicago, Dallas, Los Angeles, New York, Silicon Valley and Washington, D.C. metro areas in the United States, France, Germany, the Netherlands, Switzerland and the United Kingdom in the Europe region, and Australia, Hong Kong, Japan and Singapore in the Asia-Pacific region. In February 2008, we acquired Virtu Secure Webservices B.V., or Virtu, based in the Netherlands to supplement our European operations. We refer to this transaction as the Virtu acquisition.

Direct interconnection to our aggregation of networks, which serve more than 90% of the world s Internet routes, allows our customers to increase performance while significantly reducing costs. Based on our network-neutral model and the quality of our IBX centers, we believe we

have established a critical mass of customers. As more customers locate in our IBX centers, it benefits their suppliers and business partners to do so as well to gain the full economic and performance benefits of direct interconnection. These partners, in turn, pull in their business partners, creating a network effect of customer adoption. Our interconnection services enable scalable, reliable and cost-effective interconnection and traffic exchange thus lowering overall cost and increasing flexibility. Our focused business model is based on our critical mass of customers and the resulting network effect. This critical mass and the resulting network effect, combined with our strong financial position, continue to drive new customer growth and bookings.

Historically, our market has been served by large telecommunications carriers who have bundled their telecommunications products and services with their colocation offerings. Each of these colocation providers own and operate a network. We do not own or operate a network, yet have greater than 300 networks operating out of our IBX centers. As a result, we are able to offer our customers a substantial choice of networks given our network neutrality thereby allowing our customers to choose from numerous network service providers. We believe this is a distinct and sustainable competitive advantage.

Our customer count increased to 2,384 as of March 31, 2009 versus 1,994 as of March 31, 2008, an increase of 20%. Our utilization rate represents the percentage of our cabinet space billing versus net sellable cabinet space available taking into account power limitations. Our utilization rate increased to 80% as of March 31, 2009 versus approximately 78% as of March 31, 2008; however, further excluding the impact of our IBX center expansion projects that have opened during the last 12 months, our utilization rate would have been approximately 86% as of March 31, 2009. Our utilization rate varies from market to market among our IBX centers across the U.S., Europe and Asia-Pacific. We continue to monitor the available capacity in each of our selected markets. To the extent we have limited capacity available in a given market it may limit our ability for growth in that market. We perform demand studies on an ongoing basis to determine if future expansion is warranted in a market. In addition, power and cooling requirements for most customers are growing on a per unit basis. As a result, customers are consuming an increasing amount of power consumption limitations with certain of our high power demand customers. This increased power consumption has driven the requirement to build out our new IBX centers to support power and cooling needs twice that of previous IBX centers. We could face power limitations in our centers even though we may have additional physical cabinet capacity available within a specific IBX center. This could have a negative impact on the available utilization capacity of a given center, which could have a negative impact on our ability to grow revenues, affecting our financial performance, operating results and cash flows.

Strategically, we will continue to look at attractive opportunities to grow our market share and selectively improve our footprint and service offerings. As was the case with our recent expansions and acquisitions, our expansion criteria will be dependent on a number of factors such as demand from new and existing customers, quality of the design, power capacity, access to networks, capacity availability in current market location, amount of incremental investment required by us in the targeted property, lead-time to break-even and in-place customers. Like our recent expansions and acquisitions, the right combination of these factors may be attractive to us. Dependent on the circumstances, these transactions may require additional capital expenditures funded by upfront cash payments or through long-term financing arrangements in order to bring these properties up to Equinix standards. Property expansion may be in the form of purchases of real property, long-term leasing arrangements or acquisitions. Future purchases, construction or acquisitions may be completed by us or with partners or potential customers to minimize the outlay of cash, which can be significant.

Our business is based on a recurring revenue model comprised of colocation, interconnection and managed infrastructure services. We consider these services recurring as our customers are generally billed on a fixed and recurring basis each month for the duration of their contract, which is generally one to three years in length. Our recurring revenues comprise greater than 90% of our total revenues. Over the past few years, greater than half of our then existing customers ordered new services in any given quarter representing greater than half of the new orders received in each quarter, contributing to our revenue growth.

Our non-recurring revenues are primarily comprised of installation services related to a customer s initial deployment and professional services that we perform. These services are considered to be non-recurring as they are billed typically once and upon completion of the installation or professional services work performed. The majority of these non-recurring revenues are typically billed on the first invoice distributed to the customer in connection with their initial installation. As a percentage of total revenues, we expect non-recurring revenues to represent less than 10% of total revenues for the foreseeable future.

Our U.S. revenues are derived primarily from colocation and interconnection services while our Europe and Asia-Pacific revenues are derived primarily from colocation and managed infrastructure services.

The largest cost components of our cost of revenues are depreciation, rental payments related to our leased IBX centers, utility costs, including electricity and bandwidth, IBX center employees salaries and benefits, including stock-based compensation, repairs and maintenance, supplies and equipment and security services. A substantial majority of our cost of revenues is fixed in nature and should not vary significantly from period to period, unless we expand our existing IBX centers or open new IBX centers. However, there are certain costs which are considered more variable in nature, including utilities and supplies that are directly related to growth in our existing and new customer base. We expect the cost of our utilities, specifically electricity, will increase in the future on a

per-unit or fixed basis in addition to the variable increase related to the growth of consumption by the customer. In addition, the cost of electricity is generally higher in the summer months as compared to other times of the year.

Sales and marketing expenses consist primarily of compensation and related costs for sales and marketing personnel, including stock-based compensation, sales commissions, marketing programs, public relations, promotional materials and travel, as well as bad debt expense and amortization of customer contract intangible assets.

General and administrative expenses consist primarily of salaries and related expenses, including stock-based compensation, accounting, legal and other professional service fees, and other general corporate expenses such as our corporate headquarters office lease and some depreciation expense.

Due to our recurring revenue model, and a cost structure which has a large base that is fixed in nature and generally does not grow in proportion to revenue growth, we expect our cost of revenues, sales and marketing expenses and general and administrative expenses to decline as a percentage of revenue over time, although we expect each of them to grow in absolute dollars in connection with our growth. This is evident in the trends noted below in our discussion on our results of operations. However, for cost of revenues, this trend may periodically be impacted when a large expansion project opens and before it starts generating any meaningful revenue.

## **Results of Operations**

Our results of operations for the three months ended March 31, 2008 include the operations of Virtu from February 5, 2008 to March 31, 2008.

#### Three Months Ended March 31, 2009 and 2008

*Revenues.* Our revenues for the three months ended March 31, 2009 and 2008 were generated from the following revenue classifications and geographic regions (dollars in thousands):

	Three months ended March 31,			Change		
	2009	%	2008	%	\$	%
U.S:						
Recurring revenues	\$ 121,250	61%	\$ 95,118	60%	\$ 26,132	27%
Non-recurring revenues	3,644	2%	4,078	3%	(434)	(11%)
	124,894	63%	99,196	63%	25,698	26%
	,., .		,		,., .	
Europe:						
Recurring revenues	44,988	23%	38,233	24%	6,755	18%
Non-recurring revenues	2,812	1%	2,616	2%	196	7%
	47,800	24%	40,849	26%	6,951	17%
	,	, .	,		-,,	
Asia-Pacific:						
Recurring revenues	25,049	12%	17,008	10%	8,041	47%
Non-recurring revenues	1,488	1%	1,165	1%	323	28%
	26,537	13%	18,173	11%	8,364	46%
	20,007	2070	- 3,170	-1/0	2,001	. 570

Recurring revenues Non-recurring revenues	191,287	96%	150,359	95%	40,928	27%
	7,944	4%	7,859	5%	85	1%
	\$ 199.231	100%	\$ 158,218	100%	\$ 41.013	26%

*U.S. Revenues.* The period over period growth in recurring revenues was primarily the result of an increase in orders from both our existing customers and new customers during the period as reflected in the growth in our customer count and utilization rate, as discussed above, in both our new and existing IBX

centers, as well as selective price increases in each of our IBX markets. During the three months ended March 31, 2009, we recorded approximately \$4.9 million of revenue generated from our recently-opened IBX centers or IBX center expansions in the Silicon Valley and Washington, D.C. metro areas. We expect that our U.S. revenues will continue to grow in future periods as a result of continued growth in these recently-opened IBX centers and additional expansions currently taking place in the Chicago, Los Angeles and New York metro areas, all of which are expected to open during the remainder of 2009.

*Europe Revenues*. Our revenues from the United Kingdom, the largest revenue contributor in the Europe region, represented approximately 36% and 41%, respectively, of the regional revenues for the three months ended March 31, 2009 and 2008. As in the U.S., Europe revenue growth was due to an increase in orders from both our existing customers and new customers during the period as reflected in the growth in our customer count and utilization rate, as discussed above, which was primarily generated from our recently-opened IBX center expansions in the Amsterdam, Frankfurt, London and Paris metro areas. We expect that our Europe revenues will continue to grow in future periods as a result of continued growth in recently-opened IBX center expansions in the Amsterdam, Frankfurt, London and Paris metro areas and additional expansions currently taking place in the Amsterdam, Frankfurt, London and Paris metro areas, all of which are expected to open during mid-2009, with the exception of the current London expansion which is expected to open during the first half of 2010.

*Asia-Pacific Revenues.* Our revenues from Singapore, the largest revenue contributor in the Asia-Pacific region, represented approximately 36% and 35%, respectively, of the regional revenues for the three months ended March 31, 2009 and 2008. As in the U.S., Asia-Pacific revenue growth was due to an increase in orders from both our existing customers and new customers during the period as reflected in the growth in our customer count and utilization rate, as discussed above, in both our new and existing IBX centers, as well as selective price increases in each of our IBX markets. During the three months ended March 31, 2009, we recorded approximately \$6.1 million of revenue generated from our IBX center expansions in the Hong Kong, Singapore, Sydney and Tokyo metro areas. We expect that our Asia-Pacific revenues will continue to grow in future periods as a result of continued growth in these recently-opened IBX center expansions and additional expansion currently taking place in the Hong Kong and Singapore metro areas which are expected to open during the second half of 2009.

*Cost of Revenues.* Our cost of revenues for the three months ended March 31, 2009 and 2008 were split among the following geographic regions (dollars in thousands):

	Three m	Three months ended March 31,				e
	2009	%	2008	%	\$	%
U.S.	\$ 63,811	57%	\$ 54,870	58%	\$ 8,941	16%
Europe	31,842	29%	28,221	30%	3,621	13%
Asia-Pacific	16,152	14%	11,418	12%	4,734	41%
Total	\$ 111,805	100%	\$ 94,509	100%	\$ 17,296	18%

		nths ended ch 31,
	2009	2008
Cost of revenues as a percentage of revenues:		
U.S.	51%	55%
Europe	67%	69%
Asia-Pacific	61%	63%
Total	56%	60%

*U.S. Cost of Revenues.* U.S. cost of revenues for the three months ended March 31, 2009 and 2008 included \$24.2 million and \$20.7 million, respectively, of depreciation expense. Growth in depreciation expense was due to our IBX center expansion activity. Excluding depreciation, the increase in U.S. cost of revenues was primarily due to overall growth related to our revenue growth and costs associated with our expansion projects, including (i) an increase of \$2.8 million in utility costs as a result of increased customer

installations, (ii) an increase of \$1.8 million in rent and facility costs and (iii) \$1.5 million in higher compensation costs, primarily as a result of headcount growth (290 U.S. employees as of March 31, 2009 versus 255 as of March 31, 2008). We anticipate that our U.S. cost of revenues will continue to increase in the foreseeable future to the extent that the occupancy levels in our U.S. IBX centers increase and as our recently-opened IBX centers or IBX center expansions commence operations more fully during the remainder of 2009 and from our additional expansion activity currently taking place in the Chicago, Los Angeles and New York metro areas. We expect U.S. cost of revenues to increase as we continue to grow our business.

*Europe Cost of Revenues*. Europe cost of revenues for the three months ended March 31, 2009 and 2008 included \$8.1 million and \$7.0 million, respectively, of depreciation expense. Growth in depreciation expense was due to our IBX center expansion activity. Excluding depreciation expense, the increase in Europe cost of revenues was primarily the result of costs associated with our expansion projects and overall growth in connection with revenue growth, such as \$2.4 million of higher utility costs arising from increased customer installations and revenues attributed to customer growth. We expect Europe cost of revenues to increase as we continue to grow our business.

*Asia-Pacific Cost of Revenues.* Asia-Pacific cost of revenues for the three months ended March 31, 2009 and 2008 included \$6.1 million and \$3.4 million, respectively, of depreciation expense. Growth in depreciation expense was due to our IBX center expansion activity. Excluding depreciation expense, the increase in Asia-Pacific cost of revenues was primarily the result of costs associated with our expansion projects and overall growth in connection with revenue growth, such as \$1.2 million of higher utility costs arising from increased customer installations and revenues attributed to customer growth. We expect Asia-Pacific cost of revenues to increase as we continue to grow our business.

*Sales and Marketing Expenses*. Our sales and marketing expenses for the three months ended March 31, 2009 and 2008 were split among the following geographic regions (dollars in thousands):

	Three months ended March 31,				Change		
	2009	%	2008	%	\$	%	
U.S.	\$ 8,134	57%	\$ 8,644	56%	\$ (510)	(6%)	
Europe	3,934	27%	4,608	30%	(674)	(15%)	
Asia-Pacific	2,335	16%	2,099	14%	236	11%	
Total	\$ 14,403	100%	\$ 15,351	100%	\$ (948)	(6%)	

	Three mon March	
	2009	2008
Sales and marketing expenses as a percentage of revenues:		
U.S.	7%	9%
Europe	8%	11%
Asia-Pacific	9%	12%
Total	7%	10%

*U.S. Sales and Marketing Expenses.* Our U.S. sales and marketing expenses did not change significantly. We generally expect U.S. sales and marketing expenses to increase as we continue to grow our business and invest further in various branding initiatives; however, as a percentage of revenues, we expect them to decrease.

*Europe Sales and Marketing Expenses.* Our Europe sales and marketing expenses for the three months ended March 31, 2009 and 2008 included \$1.2 million and \$1.6 million, respectively, of amortization expense related to customer contract intangible assets. Excluding amortization expense, our Europe sales and marketing expenses did not change significantly. We generally expect Europe sales and marketing expenses to increase as we continue to grow our business; however, as a percentage of revenues, we expect them to decrease.

Asia-Pacific Sales and Marketing Expenses. Our Asia-Pacific sales and marketing expenses did not change significantly. We expect Asia-Pacific sales and marketing expenses to increase as we continue to grow our business; however, as a percentage of revenues, we expect them to decrease.

*General and Administrative Expenses.* Our general and administrative expenses for the three months ended March 31, 2009 and 2008 were split among the following geographic regions (dollars in thousands):

	Three months ended March 31,				Change	
	2009	%	2008	%	\$	%
U.S.	\$ 24,841	71%	\$ 22,427	65%	\$ 2,414	11%
Europe	6,598	19%	7,968	23%	(1,370)	(17%)
Asia-Pacific	3,711	10%	3,981	12%	(270)	(7%)
Total	\$ 35,150	100%	\$ 34,376	100%	\$ 774	2%

		Three months ended March 31,	
	2009	2008	
General and administrative expenses as a percentage of revenues:			
U.S.	20%	23%	
Europe	14%	20%	
Asia-Pacific	14%	22%	
Total	18%	22%	

*U.S. General and Administrative Expenses.* Our U.S. general and administrative expenses for the three months ended March 31, 2009 and 2008 included \$6.3 million and \$6.9 million, respectively, of stock-based compensation expense. The increase in U.S. general and administrative expenses was primarily due to \$2.3 million of higher compensation costs, including increases in general salary, bonuses and headcount growth (278 U.S. general and administrative employees as of March 31, 2009 versus 226 as of March 31, 2008). Going forward, although we are carefully monitoring our spending given the current economic environment, we expect U.S. general and administrative expenses to increase as we continue to scale our operations to support our growth; however, as a percentage of revenues, we expect them to decrease.

*Europe General and Administrative Expenses.* Our Europe general and administrative expenses for the three months ended March 31, 2009 and 2008 included \$1.1 million and \$1.5 million, respectively, of stock-based compensation expense. Additionally, the resignation of two senior officers in Europe during the three months ended June 30, 2008 has further contributed to the decrease in Europe general and administrative expenses. Going forward, although we are carefully monitoring our spending given the current economic environment, we expect our Europe general and administrative expenses to increase in future periods as we continue to scale our operations to support our growth and in connection with various ongoing integration initiatives related to investments in systems and internal control compliance; however, as a percentage of revenues, we expect them to decrease.

Asia-Pacific General and Administrative Expenses. Our Asia-Pacific general and administrative expenses did not change significantly. Going forward, although we are carefully monitoring our spending given the current economic environment, we expect Asia-Pacific general and administrative expenses to increase as we continue to scale our operations to support our growth; however, as a percentage of revenues, we expect them to decrease.

*Restructuring Charges.* During the three months ended March 31, 2009, we recorded a reversal of a restructuring charge accrual of \$5.8 million for our excess space in the Los Angeles metro area as a result of our decision to utilize this space to expand our original Los Angeles IBX center. Our excess space lease in the New York metro area remains abandoned and continues to carry a restructuring charge. During the three months ended March 31, 2008 no restructuring charge was recorded.

*Interest Income.* Interest income decreased to \$916,000 for the three months ended March 31, 2009 from \$3.4 million for the three months ended March 31, 2008. Interest income decreased primarily due to lower yields on invested balances and lower average cash balances. The average yield for the three months ended March 31, 2009 was 0.87% versus 2.90% for the three months ended March 31, 2008. We expect our interest income to decrease for the foreseeable future due primarily to lower yields on our investment portfolio and lower average cash balances.

*Interest Expense.* Interest expense decreased to \$13.5 million for the three months ended March 31, 2009 from \$15.2 million for the three months ended March 31, 2008. The decrease in interest expense was primarily due to significantly higher capitalized interest expense and the partial conversion of \$13.1 million of our 2.50% convertible subordinated debentures in November 2008. During the three months ended March 31, 2009 and 2008, we capitalized \$4.0 million and \$2.0 million, respectively, of interest expense to construction in progress. This decrease was partially offset by higher loan balances as a result of loan drawdowns and new financings entered into during 2008 consisting of (i) our Asia-Pacific financing, of which \$79.5 million outstanding as of March 31, 2009 with an approximate blended interest rate of 3.48% per annum as compared to \$37.4 million outstanding as of March 31, 2008 with an approximate blended interest rate of 6.39% per annum as compared to \$116.5 million outstanding as of March 31, 2009 with an approximate blended interest rate of 6.39% per annum as compared to \$116.5 million outstanding as of March 31, 2008 with an approximate blended interest rate of 7.27% per annum. Going forward, we expect to incur higher interest expense as we fully utilize or recognize the full impact of our existing financings to fund our expansion efforts and as we complete expansion efforts and cease to capitalize interest expense.

*Other Income (Expense).* For the three months ended March 31, 2009, we recorded \$4.1 million of other expense, of which \$2.7 million was attributable to an other-than-temporary impairment loss on one of our money market accounts as more fully described in Note 7 of Notes to Condensed Consolidated Financial Statements in Item 10f this Quarterly Report on Form 10-Q and the remainder of our other expense was attributable to foreign currency exchange losses during the period. For the three months ended March 31, 2008, we recorded \$2.0 million of other income, primarily due to foreign currency exchange gains during the period.

*Income Taxes.* For the three months ended March 31, 2009 and 2008, we recorded \$11.6 million and \$471,000, respectively, of income tax expense. The tax expense recorded in the three months ended March 31, 2009 was a result of applying the effective blended tax rates estimated for the year to the operating results in the period. The tax expense recorded in the three months ended March 31, 2008 was primarily attributable to our foreign operations. Our effective tax rates were 42.9% and 11.0% for the three months ended March 31, 2009 and 2008, respectively. The increase in our effective tax rate is primarily a result of our domestic operations no longer carrying a valuation allowance against the net deferred tax assets of those operations which achieved sufficient profitability in the fourth quarter of 2008. We have not incurred any significant cash income tax expense since inception and we do not expect to incur any significant cash income tax expense during the remainder of 2009 because we still have a large amount of net operating loss carry-forwards in all the jurisdictions in which we operate, which can be used to offset the taxable profit generated in 2009. The cash tax for 2009 is primarily for the U.S. Alternative Minimum Tax and the California state income tax as a result of the state temporarily suspending the utilization of net operating loss carry-forwards.

## Liquidity and Capital Resources

As of March 31, 2009, our total indebtedness was comprised of (i) convertible debt principal totaling \$665.1 million from our convertible subordinated debentures, our 2.50% convertible subordinated notes (gross of discount) and our 3.00% convertible subordinated notes and (ii) non-convertible debt and financing obligations totaling \$560.9 million from our Washington D.C. metro area IBX capital lease, San Jose IBX equipment and fiber financing, Chicago IBX equipment financing, Los Angeles IBX financing, Paris metro area IBX capital lease, Ashburn campus mortgage payable, Chicago IBX financing, Asia-Pacific financing, European financing, Netherlands financing and other financing obligations.

We believe we have sufficient cash, coupled with anticipated cash generated from operating activities, to meet our operating requirements, including repayment of our current portion of debt due, and complete our publicly announced expansion projects for at least the next 12 months. As of March 31, 2009, we had

\$284.0 million of cash, cash equivalents and short-term and long-term investments. If the current capital market conditions continue to deteriorate, we may suffer further losses on our investment portfolio, which could have a material adverse effect on our liquidity. Besides our investment portfolio and any financing activities we may pursue, customer collections are our primary source of cash. While we believe we have a well diversified customer base with no concentration of credit risk with any single customer, we have a number of large customers in the financial services sector. Further, while we believe we have a strong customer base and have experienced strong collections in the past, if the current market conditions continue to deteriorate our customers may have difficulty paying us, we may experience increased churn in our customer base, and there may be reductions in their commitments to us, all of which could have a material adverse effect on our liquidity.

As of March 31, 2009, we had a total of \$20.1 million of additional liquidity available to us, which consists of \$2.9 million under the European financing for general working capital purposes and \$17.2 million under the \$25.0 million Bank of America revolving credit line. Our indebtedness as of March 31, 2009, as noted above, consisted of \$560.9 million of non-convertible senior debt, of which \$248.6 million of this amount was held by a single lender. Although these are committed facilities, most of which are fully drawn or advanced and for which we are amortizing debt repayments of either principal and/or interest only, and we are in compliance with all covenants related to them, deteriorating market and liquidity conditions may give rise to issues which may impact the lenders ability to hold these debt commitments to their full term.

While we believe we have sufficient liquidity and capital resources to meet our current operating requirements and to complete our publicly-announced IBX expansion plans, we may pursue additional expansion opportunities, primarily the build-out of new IBX centers, in certain of our existing markets which are at or near capacity within the next year. While we will be able to fund some of these expansion plans with our existing resources, additional financing, either debt or equity, may be required to pursue certain of these additional expansion plans. However, if current market conditions continue to persist, or deteriorate further, we may be unable to secure additional financing or any such additional financing may be available to us on unfavorable terms. An inability to pursue additional expansion opportunities will have a material adverse effect on our ability to maintain our desired level of revenue growth in future periods.

## Sources and Uses of Cash

		Three Months Ended March 31,		
	2009	2008		
	(in the	(in thousands)		
Net cash provided by operating activities	\$ 86,704	\$ 62,984		
Net cash used in investing activities	(77,885)	(136,200)		
Net cash (used in) provided by financing activities	(3,625)	44,598		

*Operating Activities*. The increase in net cash provided by operating activities was primarily due to improved operating results as discussed above, strong collections of accounts receivable and management of vendor payments. We expect that we will continue to generate cash from our operating activities during the remainder of 2009 and beyond.

*Investing Activities.* The decrease in net cash used in investing activities during the three months ended March 31, 2009 compared to 2008 was primarily due to lower capital expenditures. During the three months ended March 31, 2009 and 2008, these capital expenditures were \$75.0 million and \$125.6 million, respectively. We expect that our IBX expansion activity will be less than what we spent in 2008 as we carefully manage investing activities during the current economic environment.

*Financing Activities.* Net cash used in financing activities during the three months ended March 31, 2009 was primarily due to repayments of our debt facilities, partially offset by proceeds from our employee equity awards. Net cash provided by financing activities during the three months ended March 31, 2008 was primarily due to loan drawdowns for ongoing expansion projects. We expect that, unless we are successful in obtaining new financing, our financing activities will consist primarily of repayment of our debt during the remainder of 2009.

## **Debt** Obligations

2.50% *Convertible Subordinated Notes.* In January 2009, we adopted FSP APB 14-1. As a result, we separately accounted for the liability and equity components of our 2.50% convertible subordinated notes. See 2.50% Convertible Subordinated Notes in Note 8 of Notes to Condensed Consolidated Financial Statements in Item 1 of this Quarterly Report on Form 10-Q.

*Netherlands Financing.* In April 2009, we received a 30-day extension to complete our refinancing of the Netherlands financing. We now expect to complete this refinancing in May 2009. If we are unable to renegotiate the Netherlands financing by May 2009, the financial covenants in their original form will go back into effect, and we will not be in compliance with such financial covenants. As of March 31, 2009, a total of \$6.7 million was outstanding under the Netherlands financing.

\$25.0 Million Bank of America Revolving Credit Line. In February 2009, we entered into a \$25.0 million one-year revolving credit facility with Bank of America, which is referred to as the \$25.0 million Bank of America revolving credit line. The \$25.0 million Bank of America revolving credit line will be used primarily to fund our working capital and to enable us to issue letters of credit. The effect of issuing letters of credit under the \$25.0 million Bank of America revolving credit line will reduce the amount available for borrowing under the \$25.0 million Bank of America revolving credit line. We may borrow, repay and reborrow under the \$25.0 million Bank of America revolving credit line at either the prime rate or at a borrowing margin of 2.75% over one, three or six month LIBOR, subject to a minimum borrowing cost of 3.00%. The \$25.0 million Bank of America revolving credit line contains three financial covenants consisting of a tangible net worth ratio, a debt service ratio and a senior leverage ratio and is collateralized by our domestic accounts receivable balances. The \$25.0 million Bank of America revolving credit line is available for renewal subject to mutual agreement by both parties. During the three months ended March 31, 2009, we entered into a \$7.8 million irrevocable letter of credit under the \$25.0 million Bank of America revolving credit line, which resulted in our release of restricted cash to unrestricted cash. As a result, the amount available to borrow was \$17.2 million as of March 31, 2009.

## **Contractual Obligations and Off-Balance Sheet Arrangements**

We lease a majority of our IBX centers and certain equipment under non-cancelable lease agreements expiring through 2027. The following represents our debt maturities, financings, leases and other contractual commitments as of March 31, 2009 (in thousands):

	2009 (9					2014 and	
	months)	2010	2011	2012	2013	thereafter	Total
Convertible debt (1)	\$ 19,150	\$	\$	\$ 250,000	\$	\$ 395,986	\$665,136
Chicago IBX financing (1)				109,991 (5)			109,991
Asia-Pacific financing (1)	20,069	28,994	25,266	5,197			79,526
European financing (1)	7,923	14,351	15,936	19,150	23,112	45,611	126,083
Netherlands financing (1)	6,709						6,709
Interest (2)	21,449	26,836	25,433	16,629	13,846	10,118	114,311
Mortgage payable (3)	7,623	10,164	10,164	10,164	10,165	123,339	171,619
Other note payable (3)	7,500						7,500
Capital lease and other financing obligations (3)	12,052	16,472	17,904	17,803	17,904	157,057	239,192
Operating leases under accrued restructuring charges (3)	2,366	2,738					