

BANK OF AMERICA CORP /DE/  
Form 10-Q  
November 06, 2009  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

For the transition period from        to

**Commission file number:**

1-6523

**Exact Name of Registrant as Specified in its Charter:**

Bank of America Corporation

**State or Other Jurisdiction of Incorporation or Organization:**

Delaware

**IRS Employer Identification Number:**

56-0906609

**Address of Principal Executive Offices:**

Bank of America Corporate Center

100 N. Tryon Street

Charlotte, North Carolina 28255

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

**Registrant's telephone number, including area code:**

(704) 386-5681

**Former name, former address and former fiscal year, if changed since last report:**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one).

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  
(do not check if a smaller

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes  No

On October 31, 2009, there were 8,650,759,836 shares of Bank of America Corporation Common Stock outstanding.

**Table of Contents****Bank of America Corporation**

September 30, 2009 Form 10-Q

## INDEX

		<u>Page</u>	
<u>Part I.</u> <u>Financial</u> <u>Information</u>	Item 1.	<u>Financial Statements:</u>	
		<u>Consolidated Statement of Income for the Three and Nine</u>	
		<u>Months Ended September 30, 2009 and 2008</u>	3
		<u>Consolidated Balance Sheet at September 30, 2009 and</u>	
		<u>December 31, 2008</u>	4
		<u>Consolidated Statement of Changes in Shareholders</u>	
		<u>Equity for the Nine Months Ended September 30, 2009 and</u>	
		<u>2008</u>	5
		<u>Consolidated Statement of Cash Flows for the Nine</u>	
		<u>Months Ended September 30, 2009 and 2008</u>	6
	<u>Notes to Consolidated Financial Statements</u>	7	
	Item 2.	<u>Management's Discussion and Analysis of Financial</u>	
		<u>Condition and Results of Operations</u>	
		<u>Table of Contents</u>	93
		<u>Discussion and Analysis</u>	94
	Item 3.	<u>Quantitative and Qualitative Disclosures about Market</u>	
		<u>Risk</u>	216
	Item 4.	<u>Controls and Procedures</u>	216
<u>Part II.</u> <u>Other Information</u>	Item 1.	<u>Legal Proceedings</u>	216
	Item 1A.	<u>Risk Factors</u>	216
	Item 2.	<u>Unregistered Sales of Equity Securities</u>	218

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

and Use of Proceeds

Item 6.	<u>Exhibits</u>	219
	<u>Signature</u>	220
	<u>Index to Exhibits</u>	221

**Table of Contents****Part 1. FINANCIAL INFORMATION****Item 1. FINANCIAL STATEMENTS****Bank of America Corporation and Subsidiaries****Consolidated Statement of Income**

(Dollars in millions, except per share information)	Three Months Ended September 30		Nine Months Ended September 30	
	2009	2008	2009	2008
<b>Interest income</b>				
Interest and fees on loans and leases	\$ 11,620	\$ 14,261	\$ 37,298	\$ 41,797
Interest on debt securities	2,975	3,621	10,088	9,295
Federal funds sold and securities borrowed or purchased under agreements to resell	722	912	2,567	2,920
Trading account assets	1,843	2,344	6,223	6,937
Other interest income	1,363	1,058	4,095	3,133
<b>Total interest income</b>	<b>18,523</b>	<b>22,196</b>	<b>60,271</b>	<b>64,082</b>
<b>Interest expense</b>				
Deposits	1,710	3,846	6,335	11,954
Short-term borrowings	1,237	3,223	4,854	10,452
Trading account liabilities	455	661	1,484	2,250
Long-term debt	3,698	2,824	12,048	7,172
<b>Total interest expense</b>	<b>7,100</b>	<b>10,554</b>	<b>24,721</b>	<b>31,828</b>
<b>Net interest income</b>	<b>11,423</b>	<b>11,642</b>	<b>35,550</b>	<b>32,254</b>
<b>Noninterest income</b>				
Card income	1,557	3,122	6,571	10,212
Service charges	3,020	2,722	8,282	7,757
Investment and brokerage services	2,948	1,238	8,905	3,900
Investment banking income	1,254	474	3,955	1,645
Equity investment income (loss)	843	(316)	7,988	1,330
Trading account profits (losses)	3,395	(384)	10,760	(1,810)
Mortgage banking income	1,298	1,674	7,139	2,564
Insurance income	707	678	2,057	1,092
Gains on sales of debt securities	1,554	10	3,684	362
Other income (loss)	(1,167)	(317)	1,870	(206)
Other-than-temporary impairment losses on AFS debt securities:				
Total other-than-temporary impairment losses	(847)	(922)	(2,671)	(1,998)
Less: Portion of other-than-temporary impairment losses recognized in OCI	50	-	477	-
Net impairment losses recognized in earnings on AFS debt securities	(797)	(922)	(2,194)	(1,998)
<b>Total noninterest income</b>	<b>14,612</b>	<b>7,979</b>	<b>59,017</b>	<b>24,848</b>
<b>Total revenue, net of interest expense</b>	<b>26,035</b>	<b>19,621</b>	<b>94,567</b>	<b>57,102</b>
<b>Provision for credit losses</b>	<b>11,705</b>	<b>6,450</b>	<b>38,460</b>	<b>18,290</b>
<b>Noninterest expense</b>				
Personnel	7,613	5,198	24,171	14,344
Occupancy	1,220	926	3,567	2,623
Equipment	617	440	1,855	1,208
Marketing	470	605	1,490	1,813
Professional fees	562	424	1,511	1,071
Amortization of intangibles	510	464	1,546	1,357
Data processing	592	755	1,861	1,905
Telecommunications	361	288	1,033	814
Other general operating	3,767	2,313	11,106	4,818
Merger and restructuring charges	594	247	2,188	629
<b>Total noninterest expense</b>	<b>16,306</b>	<b>11,660</b>	<b>50,328</b>	<b>30,582</b>
<b>Income (loss) before income taxes</b>	<b>(1,976)</b>	<b>1,511</b>	<b>5,779</b>	<b>8,230</b>
<b>Income tax expense (benefit)</b>	<b>(975)</b>	<b>334</b>	<b>(691)</b>	<b>2,433</b>
<b>Net income (loss)</b>	<b>\$ (1,001)</b>	<b>\$ 1,177</b>	<b>\$ 6,470</b>	<b>\$ 5,797</b>
<b>Preferred stock dividends</b>	<b>1,240</b>	<b>473</b>	<b>3,478</b>	<b>849</b>
<b>Net income (loss) applicable to common shareholders</b>	<b>\$ (2,241)</b>	<b>\$ 704</b>	<b>\$ 2,992</b>	<b>\$ 4,948</b>
<b>Per common share information</b>				
Earnings (loss)	\$ (0.26)	\$ 0.15	\$ 0.39	\$ 1.09
Diluted earnings (loss)	(0.26)	0.15	0.39	1.09

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

Dividends paid	<b>0.01</b>	0.64	<b>0.03</b>	1.92
Average common shares issued and outstanding (in thousands)	<b>8,633,834</b>	4,543,963	<b>7,423,341</b>	4,469,517
Average diluted common shares issued and outstanding (in thousands)	<b>8,633,834</b>	4,547,578	<b>7,449,911</b>	4,477,994

See accompanying Notes to Consolidated Financial Statements.

**Table of Contents****Bank of America Corporation and Subsidiaries  
Consolidated Balance Sheet**

(Dollars in millions)	September 30 2009	December 31 2008
<b>Assets</b>		
Cash and cash equivalents	\$ 152,412	\$ 32,857
Time deposits placed and other short-term investments	22,992	9,570
Federal funds sold and securities borrowed or purchased under agreements to resell (includes \$66,218 and \$2,330 measured at fair value and \$187,634 and \$82,099 pledged as collateral)	187,761	82,478
Trading account assets (includes \$55,151 and \$69,348 pledged as collateral)	204,838	134,315
Derivative assets	94,855	62,252
Debt securities:		
Available-for-sale (includes \$99,615 and \$158,939 pledged as collateral)	247,200	276,904
Held-to-maturity, at cost (fair value - \$7,879 and \$685)	9,545	685
Total debt securities	256,745	277,589
Loans and leases (includes \$6,197 and \$5,413 measured at fair value and \$117,523 and \$166,891 pledged as collateral)	914,266	931,446
Allowance for loan and lease losses	(35,832)	(23,071)
Loans and leases, net of allowance	878,434	908,375
Premises and equipment, net	15,373	13,161
Mortgage servicing rights (includes \$17,539 and \$12,733 measured at fair value)	17,850	13,056
Goodwill	86,009	81,934
Intangible assets	12,715	8,535
Loans held-for-sale (includes \$28,803 and \$18,964 measured at fair value)	40,124	31,454
Other assets (includes \$63,666 and \$55,113 measured at fair value)	280,935	162,367
<b>Total assets</b>	<b>\$ 2,251,043</b>	<b>\$ 1,817,943</b>
<b>Liabilities</b>		
Deposits in domestic offices:		
Noninterest-bearing	\$ 246,729	\$ 213,994
Interest-bearing (includes \$1,652 and \$1,717 measured at fair value)	652,730	576,938
Deposits in foreign offices:		
Noninterest-bearing	4,889	4,004
Interest-bearing	70,551	88,061
Total deposits	974,899	882,997
Federal funds purchased and securities loaned or sold under agreements to repurchase (includes \$51,804 measured at fair value at September 30, 2009)	249,578	206,598
Trading account liabilities	71,672	51,723
Derivative liabilities	52,624	30,709
Commercial paper and other short-term borrowings (includes \$568 measured at fair value at September 30, 2009)	62,280	158,056
Accrued expenses and other liabilities (includes \$17,489 and \$7,542 measured at fair value and \$1,567 and \$421 of reserve for unfunded lending commitments)	126,019	42,516
Long-term debt (includes \$43,967 measured at fair value at September 30, 2009)	456,288	268,292
<b>Total liabilities</b>	<b>1,993,360</b>	<b>1,640,891</b>
Commitments and contingencies ( <i>Note 9 Variable Interest Entities and Note 12 Commitments and Contingencies</i> )		
<b>Shareholders equity</b>		
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding and 8,202,042 shares	5,760,660	37,701
Common stock and additional paid-in capital, \$0.01 par value; authorized 10,000,000,000 shares; issued and outstanding 8,650,314,133 and 5,017,435,592 shares	58,840	37,701
Retained earnings	128,823	76,766
Accumulated other comprehensive income (loss)	76,881	73,823
Other	(6,705)	(10,825)
<b>Total shareholders equity</b>	<b>(156)</b>	<b>(413)</b>
	<b>257,683</b>	<b>177,052</b>

<b>Total liabilities and shareholders equity</b>	<b>\$ 2,251,043</b>	<b>\$ 1,817,943</b>
--	---------------------	---------------------

See accompanying Notes to Consolidated Financial Statements.



**Table of Contents****Bank of America Corporation and Subsidiaries****Consolidated Statement of Changes in Shareholders Equity**

(Dollars in millions, shares in thousands)	Preferred Stock	Common Stock and Additional Paid-in Capital		Retained Earnings	Accumulated Other Comprehensive Income (Loss) <sup>(1)</sup>		Other	Total Shareholders Comprehensive Income	
		Shares	Amount		Income	Loss		Equity	Income
<b>Balance, December 31, 2007</b>	\$ 4,409	4,437,885	\$ 60,328	\$ 81,393	\$ 1,129	\$ (456)	\$ 146,803		
Net income				5,797				5,797	\$ 5,797
Net changes in available-for-sale debt and marketable equity securities					(7,054)		(7,054)	(7,054)	(7,054)
Net changes in foreign currency translation adjustments					(242)		(242)	(242)	(242)
Net changes in derivatives					485		485	485	485
Employee benefit plan adjustments					35		35	35	35
Dividends paid:									
Common				(8,646)			(8,646)	(8,646)	
Preferred				(849)			(849)	(849)	
Issuance of preferred stock	19,742						19,742	19,742	
Stock issued in acquisition <sup>(2)</sup>		106,776	4,201				4,201	4,201	
Common stock issued under employee plans and related tax effects		17,394	832			(65)	767	767	
<b>Balance, September 30, 2008</b>	\$ 24,151	4,562,055	\$ 65,361	\$ 77,695	\$ (5,647)	\$ (521)	\$ 161,039	\$ (979)	
<b>Balance, December 31, 2008</b>	\$ 37,701	5,017,436	\$ 76,766	\$ 73,823	\$ (10,825)	\$ (413)	\$ 177,052		
Cumulative adjustment for accounting change Other-than-temporary impairments on debt securities <sup>(3)</sup>				71	(71)		-	-	
Net income				6,470			6,470	6,470	\$ 6,470
Net changes in available-for-sale debt and marketable equity securities					3,110		3,110	3,110	3,110
Net changes in foreign currency translation adjustments					26		26	26	26
Net changes in derivatives					721		721	721	721
Employee benefit plan adjustments					334		334	334	334
Dividends paid:									
Common				(238)			(238)	(238)	
Preferred <sup>(4)</sup>				(3,295)			(3,295)	(3,295)	
Issuance of preferred stock and stock warrants <sup>(5)</sup>	26,800		3,200				30,000	30,000	
Stock issued in acquisition	8,605	1,375,476	20,504				29,109	29,109	
Issuance of common stock		1,250,000	13,468				13,468	13,468	
Exchange of preferred stock	(14,797)	999,935	14,221	576			-	-	
Common stock issued under employee plans and related tax effects		7,467	664			257	921	921	
Other	531			(526)			5	5	
<b>Balance, September 30, 2009</b>	\$ 58,840	8,650,314	\$ 128,823	\$ 76,881	\$ (6,705)	\$ (156)	\$ 257,683	\$ 10,661	

<sup>(1)</sup> Amounts shown are net-of-tax. For additional information on accumulated OCI, see Note 13 *Shareholders Equity and Earnings Per Common Share* to the Consolidated Financial Statements.

<sup>(2)</sup> Includes adjustments for the fair value of certain Countrywide stock-based compensation awards of 507 thousand shares and \$86 million.

## Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

- (3) Effective January 1, 2009, the Corporation adopted new accounting guidance related to the recognition of other-than-temporary impairment charges on debt securities. For additional information on the adoption of this accounting pronouncement, see *Note 1 Summary of Significant Accounting Principles* and *Note 5 Securities* to the Consolidated Financial Statements. Amounts shown are net-of-tax.
- (4) Excludes \$233 million of third quarter 2009 cumulative preferred dividends not declared as of September 30, 2009 and \$526 million of accretion of discounts on preferred stock.
- (5) Proceeds from the issuance of Series Q and Series R Preferred Stock were allocated to the preferred stock and warrants on a relative fair value basis. For more information, see *Note 13 Shareholders Equity and Earnings Per Common Share* to the Consolidated Financial Statements.

See accompanying Notes to Consolidated Financial Statements.

**Table of Contents****Bank of America Corporation and Subsidiaries****Consolidated Statement of Cash Flows**

(Dollars in millions)	Nine Months Ended September 30	
	2009	2008
<b>Operating activities</b>		
Net income	\$ 6,470	\$ 5,797
Reconciliation of net income to net cash provided by operating activities:		
Provision for credit losses	38,460	18,290
Gains on sales of debt securities	(3,684)	(362)
Depreciation and premises improvements amortization	1,755	1,074
Amortization of intangibles	1,546	1,357
Deferred income tax expense (benefit)	3,560	(1,429)
Net decrease (increase) in trading and derivative instruments	42,827	(17,963)
Net decrease in other assets	21,970	6,422
Net (decrease) increase in accrued expenses and other liabilities	(20,945)	17,987
Other operating activities, net	5,718	103
<b>Net cash provided by operating activities</b>	<b>97,677</b>	<b>31,276</b>
<b>Investing activities</b>		
Net decrease in time deposits placed and other short-term investments	20,291	64
Net decrease in federal funds sold and securities borrowed or purchased under agreements to resell	33,541	49,163
Proceeds from sales of available-for-sale debt securities	122,756	69,218
Proceeds from paydowns and maturities of available-for-sale debt securities	47,238	18,825
Purchases of available-for-sale debt securities	(82,377)	(109,219)
Proceeds from maturities of held-to-maturity debt securities	1,831	176
Purchases of held-to-maturity debt securities	(2,677)	(840)
Proceeds from sales of loans and leases	6,565	42,209
Other changes in loans and leases, net	19,221	(62,464)
Net purchases of premises and equipment	(1,532)	(1,526)
Proceeds from sales of foreclosed properties	1,352	506
Cash received upon acquisition, net	31,804	6,650
Other investing activities, net	9,812	(214)
<b>Net cash provided by investing activities</b>	<b>207,825</b>	<b>12,548</b>
<b>Financing activities</b>		
Net (decrease) increase in deposits	(6,205)	5,884
Net decrease in federal funds purchased and securities loaned or sold under agreements to repurchase	(68,600)	(15,398)
Net decrease in commercial paper and other short-term borrowings	(133,672)	(45,277)
Proceeds from issuance of long-term debt	62,809	24,038
Retirement of long-term debt	(80,302)	(26,559)
Proceeds from issuance of preferred stock	30,000	19,742
Proceeds from issuance of common stock	13,468	229
Cash dividends paid	(3,533)	(9,495)
Excess tax benefits of share-based payments	-	34
Other financing activities, net	(37)	(85)
<b>Net cash used in financing activities</b>	<b>(186,072)</b>	<b>(46,887)</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>125</b>	<b>(127)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>119,555</b>	<b>(3,190)</b>
Cash and cash equivalents at January 1	32,857	42,531
<b>Cash and cash equivalents at September 30</b>	<b>\$ 152,412</b>	<b>\$ 39,341</b>

## Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

The Corporation securitized \$11.6 billion of residential mortgage loans into mortgage-backed securities which were retained by the Corporation during the nine months ended September 30, 2009.

During the nine months ended September 30, 2009, the Corporation exchanged \$14.8 billion of preferred stock by issuing 1.0 billion shares of common stock valued at \$11.5 billion.

During the nine months ended September 30, 2009, the Corporation transferred credit card loans of \$8.5 billion and the related allowance for loan and lease losses of \$750 million in exchange for a \$7.8 billion held-to-maturity debt security that was issued by the Corporation's U.S. Credit Card Securitization Trust.

During the nine months ended September 30, 2009, the Corporation transferred \$1.7 billion of ARS from trading account assets to AFS debt securities.

The fair values of noncash assets acquired and liabilities assumed in the Merrill Lynch acquisition were \$618.9 billion and \$626.4 billion.

Approximately 1.4 billion shares of common stock valued at approximately \$20.5 billion and 376 thousand shares of preferred stock valued at \$8.6 billion were issued in connection with the Merrill Lynch acquisition.

During the nine months ended September 30, 2008, the Corporation reclassified \$12.6 billion of AFS debt securities to trading account assets in connection with the Countrywide acquisition.

The Corporation securitized \$23.4 billion of residential mortgage loans into mortgage-backed securities and \$4.9 billion of automobile loans into asset-backed securities which were retained by the Corporation during the nine months ended September 30, 2008.

The fair values of noncash assets acquired and liabilities assumed in the Countrywide acquisition were \$157.4 billion and \$157.8 billion.

Approximately 107 million shares of common stock, valued at approximately \$4.2 billion were issued in connection with the Countrywide acquisition. See accompanying Notes to Consolidated Financial Statements.

---

## **Table of Contents**

### **Bank of America Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements**

#### **NOTE 1 Summary of Significant Accounting Principles**

On January 1, 2009, Bank of America Corporation and its subsidiaries (the Corporation) acquired all of the outstanding shares of Merrill Lynch & Co., Inc. (Merrill Lynch) through its merger with a subsidiary of the Corporation in exchange for common and preferred stock with a value of \$29.1 billion. On July 1, 2008, the Corporation acquired all of the outstanding shares of Countrywide Financial Corporation (Countrywide) through its merger with a subsidiary of the Corporation in exchange for common stock with a value of \$4.2 billion. Consequently, Merrill Lynch's and Countrywide's results of operations were included in the Corporation's results from their dates of acquisition. For more information related to the Merrill Lynch and Countrywide acquisitions, see *Note 2 Merger and Restructuring Activity*.

The Corporation, through its banking and nonbanking subsidiaries, provides a diverse range of financial services and products throughout the U.S. and in selected international markets. At September 30, 2009, the Corporation operated its banking activities primarily under two charters: Bank of America, National Association (Bank of America, N.A.) and FIA Card Services, N.A. In addition, with the acquisition of Merrill Lynch, the Corporation acquired Merrill Lynch Bank USA and Merrill Lynch Bank & Trust Co., FSB. Effective April 27, 2009, Countrywide Bank, FSB merged into Bank of America, N.A. Effective July 1, 2009, Merrill Lynch Bank USA merged into Bank of America, N.A. In addition, effective November 2, 2009, Merrill Lynch Bank & Trust Co., FSB merged into Bank of America, N.A. These mergers had no impact on the Consolidated Financial Statements of the Corporation.

#### ***Principles of Consolidation and Basis of Presentation***

The Consolidated Financial Statements include the accounts of the Corporation and its majority-owned subsidiaries, and those variable interest entities (VIEs) where the Corporation is the primary beneficiary. All significant intercompany accounts and transactions have been eliminated. Results of operations of companies purchased are included from the dates of acquisition and for VIEs, from the dates that the Corporation became the primary beneficiary. Assets held in an agency or fiduciary capacity are not included in the Consolidated Financial Statements. The Corporation accounts for investments in companies for which it owns a voting interest of 20 percent to 50 percent and for which it has the ability to exercise significant influence over operating and financing decisions using the equity method of accounting. These investments are included in other assets and are subject to impairment testing. The Corporation's proportionate share of income or loss is included in equity investment income.

The preparation of the Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect reported amounts and disclosures. Actual results could differ from those estimates and assumptions.

These unaudited Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 28, 2009. The nature of the Corporation's business is such that the results of any interim period are not necessarily indicative of results for a full year. In the opinion of management, normal recurring adjustments necessary for a fair statement of the interim period results have been made. The Corporation evaluates subsequent events through the date of filing with the SEC. Certain prior period amounts have been reclassified to conform to current period presentation.

#### ***Recently Proposed and Issued Accounting Pronouncements***

On July 1, 2009, the Financial Accounting Standards Board (FASB) issued FASB Statement of Financial Accounting Standards (SFAS) No. 168, FASB Accounting Standards Codification and the Hierarchy of Generally Accepted

**Table of Contents**

Accounting Principles, which is included in FASB Accounting Standards Codification (ASC) 105 Generally Accepted Accounting Principles. This new guidance approved the FASB ASC as the single source of authoritative nongovernmental GAAP. The FASB ASC is effective for interim or annual periods ending after September 15, 2009. All existing accounting standards have been superseded and all other accounting literature not included in the FASB ASC will be considered nonauthoritative. The ASC is a restructuring of GAAP designed to simplify access to all authoritative literature by providing a topically organized structure. The adoption of FASB ASC did not impact the Corporation's financial condition or results of operations. Technical references to GAAP included in these Notes to the Consolidated Financial Statements are provided under the new FASB ASC structure.

On June 12, 2009, the FASB issued two new accounting standards: SFAS No. 166, Accounting for Transfers of Financial Assets—an amendment of FASB Statement No. 140 (SFAS 166) and SFAS No. 167, Amendments to FASB Interpretation No. 46(R) (SFAS 167), which will amend FASB ASC 860-10, Transfers and Servicing, and FASB ASC 810-10, Consolidation of Variable Interest Entities. These statements are effective on January 1, 2010. SFAS 166 revises existing sale accounting criteria for transfers of financial assets. As described more fully in *Note 8 Securitizations*, the Corporation routinely transfers mortgage loans, credit card receivables, and other financial instruments to special purpose entities (SPEs) that meet the definition of a qualifying special purpose entity (QSPE) which are not currently subject to consolidation by the transferor. Among other things, SFAS 166 eliminates the concept of a QSPE. As a result, existing QSPEs generally will be subject to consolidation in accordance with the guidance provided in SFAS 167.

SFAS 167 significantly changes the criteria by which an enterprise determines whether it must consolidate a VIE. A VIE is an entity, typically an SPE, which has insufficient equity at risk or which is not controlled through voting rights held by equity investors. Currently, a VIE is consolidated by the enterprise that will absorb a majority of the expected losses or expected residual returns created by the assets of the VIE. SFAS 167 requires that a VIE be consolidated by the enterprise that has both the power to direct the activities that most significantly impact the VIE's economic performance and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. SFAS 167 also requires that an enterprise continually reassess, based on current facts and circumstances, whether it should consolidate the VIEs with which it is involved.

The adoption of SFAS 166 and 167 on January 1, 2010 will result in the consolidation of certain QSPEs and VIEs that are not currently recorded on the Corporation's Consolidated Balance Sheet, which will result in an increase in net loans and leases, securities, short-term borrowings and long-term debt. Consolidation of currently unconsolidated VIEs may also result in an increase in the allowance for credit losses for newly consolidated loans, along with changes in classification in the Corporation's Consolidated Statement of Income. The Corporation expects to consolidate on January 1, 2010 certain vehicles including credit card securitization trusts, commercial paper conduits and revolving home equity securitization trusts with a net incremental impact on total assets of approximately \$121 billion (based on estimates at September 30, 2009) of which approximately \$80 billion is related to credit card securitizations and commercial paper conduits that are currently included at the appropriate risk weighting in the Corporation's risk-weighted asset calculation for regulatory capital purposes, based on current guidance. The Corporation is also evaluating other VIEs with which it is involved to determine the impact of adoption.

On April 9, 2009, the FASB issued FASB Staff Position (FSP) No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly, which amends FASB ASC 820-10, Fair Value Measurements and Disclosures. This amendment provides guidance for determining whether a market is inactive and a transaction is distressed in order to apply the existing fair value measurement guidance, and acknowledges that in these circumstances quoted prices may not be determinative of fair value. Additionally, this amendment requires enhanced disclosures regarding financial assets and liabilities that are recorded at fair value. The Corporation elected to early adopt this new guidance effective January 1, 2009 and the adoption did not have a material impact on the Corporation's financial condition or results of operations. The enhanced disclosures are included in *Note 16 Fair Value Disclosures*.

On April 9, 2009, the FASB issued FSP No. FAS 115-2, FAS 124-2 and EITF 99-20-2, Recognition and Presentation of Other-Than-Temporary Impairments, which amends FASB ASC 320-10, Investments—Debt and Equity Securities. This new guidance requires an entity to recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the noncredit component in other comprehensive income (OCI) when the entity does not intend to sell the security and it is more likely than not that the entity will not be required to sell the security prior to recovery. The new guidance also requires expanded disclosures. The Corporation elected to early adopt this new guidance effective January 1, 2009, and recorded a cumulative-effect adjustment to reclassify \$71 million, net-of-tax, from retained earnings to accumulated OCI as of January 1, 2009. The new guidance does not change the recognition of other-than-temporary

---

**Table of Contents**

impairment for equity securities. The expanded disclosures are included in *Note 5 Securities* and on the Corporation's Consolidated Statement of Income.

On April 9, 2009, the FASB issued FSP No. FAS 107-1 and APB Opinion 28-1, *Interim Disclosures about Fair Value of Financial Instruments*, which amends FASB ASC 825-10, *Financial Instruments*. This new guidance requires that disclosures for financial instruments such as loans that are not measured at fair value through earnings be provided on a quarterly basis, whereas previously these disclosures were required to be provided only annually. The expanded disclosure requirements were effective for the Corporation's quarterly financial statements for the period ended June 30, 2009. The adoption of this new guidance did not impact the Corporation's financial condition or results of operations. These disclosures are included in *Note 17 Fair Value of Financial Instruments*.

On April 1, 2009, the FASB issued FSP No. FAS 141(R)-1, *Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies*, which amends FASB ASC 805, *Business Combinations*, and requires that assets acquired and liabilities assumed in a business combination that arise from contingencies be recognized at fair value on the acquisition date if fair value can be determined during the measurement period. If fair value cannot be determined, companies should typically account for the acquired contingencies using existing accounting guidance. This new guidance is effective for acquisitions consummated on or after January 1, 2009. The Corporation applied this new guidance to its January 1, 2009 acquisition of Merrill Lynch. See *Note 2 Merger and Restructuring Activity*.

---

**NOTE 2 Merger and Restructuring Activity**

***Merrill Lynch***

On January 1, 2009, the Corporation acquired Merrill Lynch through its merger with a subsidiary of the Corporation in exchange for common and preferred stock with a value of \$29.1 billion, creating a financial services franchise with significantly enhanced wealth management, investment banking and international capabilities. Under the terms of the merger agreement, Merrill Lynch common shareholders received 0.8595 of a share of Bank of America Corporation common stock in exchange for each share of Merrill Lynch common stock. In addition, Merrill Lynch non-convertible preferred shareholders received Bank of America Corporation preferred stock having substantially similar terms. Merrill Lynch convertible preferred stock remains outstanding and is convertible into Bank of America common stock at an equivalent exchange ratio. With the acquisition, the Corporation has one of the largest wealth management businesses in the world with approximately 15,000 financial advisors and more than \$1.9 trillion in client assets. Global investment management capabilities include an economic ownership of approximately 48 percent in BlackRock, Inc. (BlackRock), a publicly traded investment management company. In addition, the acquisition adds strengths in debt and equity underwriting, sales and trading, and merger and acquisition advice, creating significant opportunities to deepen relationships with corporate and institutional clients around the globe. Merrill Lynch's results of operations were included in the Corporation's results beginning January 1, 2009.



**Table of Contents**

The Merrill Lynch merger is being accounted for under the acquisition method of accounting. Accordingly, the purchase price was preliminarily allocated to the acquired assets and liabilities based on their estimated fair values at the Merrill Lynch acquisition date as summarized in the following table. Preliminary goodwill of \$4.8 billion is calculated as the purchase premium after adjusting for the fair value of net assets acquired and represents the value expected from the synergies created from combining the Merrill Lynch wealth management and corporate and investment banking businesses with the Corporation's capabilities in consumer and commercial banking as well as the economies of scale expected from combining the operations of the two companies.

**Merrill Lynch Preliminary Purchase Price Allocation**

(Dollars in billions, except per share amounts)

<b>Purchase price</b>	
Merrill Lynch common shares exchanged (in millions)	<b>1,600</b>
Exchange ratio	0.8595
The Corporation's common shares issued (in millions)	1,375
Purchase price per share of the Corporation's common stock <sup>(1)</sup>	\$ 14.08
Total value of the Corporation's common stock and cash exchanged for fractional shares	\$ 19.4
Merrill Lynch preferred stock <sup>(2)</sup>	8.6
Fair value of outstanding employee stock awards	1.1
<b>Total purchase price</b>	<b>\$ 29.1</b>
<b>Preliminary allocation of the purchase price</b>	
Merrill Lynch stockholders' equity	19.9
Merrill Lynch goodwill and intangible assets	(2.6)
Pre-tax adjustments to reflect acquired assets and liabilities at fair value:	
Derivatives and securities	(1.2)
Loans	(6.1)
Intangible assets <sup>(3)</sup>	5.7
Other assets	(1.5)
Long-term debt <sup>(4)</sup>	15.8
Pre-tax total adjustments	12.7
Deferred income taxes	(5.7)
After-tax total adjustments	7.0
Fair value of net assets acquired	24.3
<b>Preliminary goodwill resulting from the Merrill Lynch merger<sup>(5)</sup></b>	<b>\$ 4.8</b>

<sup>(1)</sup> The value of the shares of common stock exchanged with Merrill Lynch shareholders was based upon the closing price of the Corporation's common stock at December 31, 2008, the last trading day prior to the date of acquisition.

<sup>(2)</sup> Represents Merrill Lynch's preferred stock exchanged for Bank of America preferred stock having substantially similar terms and also includes \$1.5 billion of convertible preferred stock.

<sup>(3)</sup> Consists of trade name of \$1.2 billion and customer relationship and core deposit intangibles of \$4.5 billion. The amortization life is 10 years for the customer relationship and core deposit intangibles which are primarily amortized on a straight-line basis.

<sup>(4)</sup> The change in the estimated fair value of long-term debt of approximately \$400 million had an immaterial impact on net income for the first and second quarters of 2009.

<sup>(5)</sup> No goodwill is expected to be deductible for federal income tax purposes. The goodwill was allocated to *Global Wealth & Investment Management (GWIM)* and *Global Markets*.



**Table of Contents****Preliminary Condensed Statement of Net Assets Acquired**

The following condensed statement of net assets acquired reflects the preliminary values assigned to Merrill Lynch's net assets as of the acquisition date.

(Dollars in billions)	<b>January 1, 2009</b>	
<b>Assets</b>		
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	138.8
Trading account assets		87.9
Derivative assets		97.1
Investment securities		70.5
Loans and leases		55.9
Intangible assets		5.7
Other assets		194.8
<b>Total assets</b>	<b>\$</b>	<b>650.7</b>
<b>Liabilities</b>		
Deposits	\$	98.1
Federal funds purchased and securities loaned or sold under agreements to repurchase		111.6
Trading account liabilities		18.1
Derivative liabilities		72.0
Commercial paper and other short-term borrowings		37.9
Accrued expenses and other liabilities		99.6
Long-term debt		189.1
<b>Total liabilities</b>	<b>\$</b>	<b>626.4</b>
<b>Fair value of net assets acquired <sup>(1)</sup></b>	<b>\$</b>	<b>24.3</b>

<sup>(1)</sup> The fair value of net assets acquired excludes preliminary goodwill resulting from the Merrill Lynch merger of \$4.8 billion. The fair value of net assets acquired includes preliminary fair value adjustments to certain receivables that were not considered impaired as of the acquisition date. These fair value adjustments were determined using incremental spreads for credit and liquidity risk which are part of the rate used to discount contractual cash flows. However, the Corporation believes that all contractual cash flows related to these financial instruments are collectible. These receivables include non-impaired loans and customer receivables with a preliminary fair value and gross contractual amounts receivable of \$152.8 billion and \$159.8 billion at the date of acquisition. For more information on the purchased impaired loan portfolio, see *Note 6 Outstanding Loans and Leases*.

**Contingencies**

The fair value of net assets acquired includes certain contingent liabilities that were recorded as of the acquisition date. Merrill Lynch has been named as a defendant in various pending legal actions and proceedings arising in connection with its activities as a global diversified financial services institution. Some of these legal actions and proceedings include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. Merrill Lynch is also involved in investigations and/or proceedings by governmental and self-regulatory agencies. Due to the number of variables and assumptions involved in assessing the possible outcome of these legal actions, sufficient information does not exist to reasonably estimate the fair value of these contingent liabilities. As such, these contingencies have been measured in accordance with accounting guidance on contingencies which states that a loss is recognized when it is probable of occurring and the loss amount can be reasonably estimated. For further information, see *Note 12 Commitments and Contingencies*.

In connection with the Merrill Lynch acquisition, on January 1, 2009, the Corporation recorded certain guarantees, primarily standby liquidity facilities and letters of credit, with a fair value of approximately \$1 billion. At the time of acquisition, the maximum amount that could be drawn under these guarantees was approximately \$20 billion.

**Table of Contents**

*Countrywide*

On July 1, 2008, the Corporation acquired Countrywide through its merger with a subsidiary of the Corporation. Under the terms of the agreement, Countrywide shareholders received 0.1822 of a share of Bank of America Corporation common stock in exchange for each share of Countrywide common stock. The acquisition of Countrywide significantly expanded the Corporation's mortgage originating and servicing capabilities, making it a leading mortgage originator and servicer. As provided by the merger agreement, 583 million shares of Countrywide common stock were exchanged for 107 million shares of the Corporation's common stock. Countrywide's results of operations were included in the Corporation's results beginning July 1, 2008.

*LaSalle*

On October 1, 2007, the Corporation acquired all the outstanding shares of ABN AMRO North America Holding Company, parent of LaSalle Bank Corporation (LaSalle), for \$21.0 billion in cash. As part of the acquisition, ABN AMRO Bank N.V. (the seller) capitalized approximately \$6.3 billion as equity of intercompany debt prior to the date of acquisition. With this acquisition, the Corporation significantly expanded its presence in metropolitan Chicago, Illinois and Michigan by adding LaSalle's commercial banking clients, retail customers and banking centers. LaSalle's results of operations were included in the Corporation's results beginning October 1, 2007.

*U.S. Trust Corporation*

On July 1, 2007, the Corporation acquired all the outstanding shares of U.S. Trust Corporation for \$3.3 billion in cash. U.S. Trust Corporation's results of operations were included in the Corporation's results beginning July 1, 2007. The acquisition increased the size and capabilities of the Corporation's wealth management business and positions it as one of the largest financial services companies managing private wealth in the U.S.

*Unaudited Pro Forma Condensed Combined Financial Information*

If the Merrill Lynch and Countrywide mergers had been completed on January 1, 2008, total revenue, net of interest expense would have been \$20.4 billion and \$62.9 billion, net loss from continuing operations would have been \$3.8 billion and \$8.5 billion, and basic and diluted loss per common share would have been \$1.16 and \$2.24 for the three and nine months ended September 30, 2008. These results include the impact of amortizing certain purchase accounting adjustments such as intangible assets as well as fair value adjustments to loans, securities and issued

## Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

debt. The pro forma financial information does not include the impact of possible business model changes nor does it consider any potential impacts of current market conditions or revenues, expense efficiencies, asset dispositions, share repurchases, or other factors. For the three and nine months ended September 30, 2009, Merrill Lynch contributed \$5.1 billion and \$16.8 billion in revenue, net of interest expense, and \$690 million and \$2.2 billion in net income. These amounts are before the consideration of certain merger-related costs, revenue opportunities and certain consolidating tax benefits that were recognized in legacy Bank of America legal entities.

**Table of Contents*****Merger and Restructuring Charges***

Merger and restructuring charges are recorded in the Consolidated Statement of Income and include incremental costs to integrate the operations of the Corporation, Merrill Lynch, Countrywide, LaSalle and U.S. Trust Corporation. These charges represent costs associated with these one-time activities and do not represent ongoing costs of the fully integrated combined organization. The following table presents severance and employee-related charges, systems integrations and related charges, and other merger-related charges.

(Dollars in millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2009	2008	2009	2008
Severance and employee-related charges	\$ 225	\$ 15	\$ 1,207	\$ 90
Systems integrations and related charges	329	186	813	431
Other	40	46	168	108
<b>Total merger and restructuring charges</b>	<b>\$ 594</b>	<b>\$ 247</b>	<b>\$ 2,188</b>	<b>\$ 629</b>

Included for the three and nine months ended September 30, 2009 are merger-related charges of \$371 million and \$1.5 billion related to the Merrill Lynch acquisition, \$212 million and \$632 million related to the Countrywide acquisition, and \$11 million and \$92 million related to the LaSalle acquisition. Included for the three and nine months ended September 30, 2008 are merger-related charges of \$72 million for both periods related to the Countrywide acquisition, \$159 million and \$462 million related to the LaSalle acquisition and \$16 million and \$95 million related to the U.S. Trust Corporation acquisition.

During the three and nine months ended September 30, 2009, the \$371 million and \$1.5 billion of merger-related charges for the Merrill Lynch acquisition included \$196 million and \$1.1 billion for severance and other employee-related costs, \$153 million and \$294 million of system integration costs, and \$22 million and \$94 million in other merger-related costs.

**Table of Contents****Merger-related Exit Cost and Restructuring Reserves**

The following table presents the changes in exit cost and restructuring reserves for the three and nine months ended September 30, 2009 and 2008.

(Dollars in millions)	Exit Cost Reserves <sup>(1)</sup>		Restructuring Reserves <sup>(2)</sup>	
	2009	2008	2009	2008
<b>Balance, January 1</b>	<b>\$ 523</b>	<b>\$ 377</b>	<b>\$ 86</b>	<b>\$ 108</b>
Exit costs and restructuring charges:				
Merrill Lynch	n/a	n/a	732	n/a
Countrywide	-	n/a	108	n/a
LaSalle	-	87	(5)	46
U.S. Trust Corporation	-	-	(1)	26
MBNA	-	(2)	-	-
Cash payments	(305)	(112)	(490)	(67)
<b>Balance, June 30</b>	<b>218</b>	<b>350</b>	<b>430</b>	<b>113</b>
Exit costs and restructuring charges:				
Merrill Lynch	n/a	n/a	132	n/a
Countrywide	-	588	37	32
LaSalle	(6)	(56)	(2)	(22)
U.S. Trust Corporation	-	-	-	5
MBNA	-	(4)	-	(3)
Cash payments	(58)	(203)	(226)	(50)
<b>Balance, September 30</b>	<b>\$ 154</b>	<b>\$ 675</b>	<b>\$ 371</b>	<b>\$ 75</b>

(1) Exit cost reserves were established in purchase accounting resulting in an increase in goodwill.

(2) Restructuring reserves were established by a charge to merger and restructuring charges.  
n/a = not applicable

As of December 31, 2008, there were \$523 million of exit cost reserves related to the Countrywide, LaSalle and U.S. Trust Corporation acquisitions, including \$347 million for severance, relocation and other employee-related costs and \$176 million for contract terminations. Cash payments of \$58 million during the three months ended September 30, 2009 consisted of \$38 million in severance, relocation and other employee-related costs and \$20 million in contract terminations. Cash payments of \$363 million during the nine months ended September 30, 2009 consisted of \$261 million in severance, relocation and other employee-related costs and \$102 million in contract terminations. Exit costs were not recorded in purchase accounting for the Merrill Lynch acquisition in accordance with amendments to the accounting guidance for business combinations which were effective on January 1, 2009.

As of December 31, 2008, there were \$86 million of restructuring reserves related to the Countrywide, LaSalle and U.S. Trust Corporation acquisitions for severance and other employee-related costs. During the three and nine months ended September 30, 2009, \$167 million and \$1.0 billion were added to the restructuring reserves related to severance and other employee-related costs primarily associated with the Merrill Lynch acquisition. Cash payments of \$226 million and \$716 million during the three and nine months ended September 30, 2009 were all related to severance and other employee-related costs.

Payments under exit cost and restructuring reserves associated with the U.S. Trust Corporation acquisition will be substantially completed in 2009 while payments associated with the LaSalle, Countrywide and Merrill Lynch acquisitions will continue into 2010.





**Table of Contents****NOTE 3 Trading Account Assets and Liabilities**

The following table presents the fair values of the components of trading account assets and liabilities at September 30, 2009 and December 31, 2008.

(Dollars in millions)	September 30 2009	December 31 2008
<b>Trading account assets</b>		
U.S. government and agency securities <sup>(1)</sup>	\$ 63,982	\$ 60,038
Corporate securities, trading loans and other	59,046	34,056
Equity securities	33,500	20,258
Foreign sovereign debt	29,879	13,614
Mortgage trading loans and asset-backed securities	18,431	6,349
<b>Total trading account assets</b>	<b>\$ 204,838</b>	<b>\$ 134,315</b>
<b>Trading account liabilities</b>		
U.S. government and agency securities	\$ 25,287	\$ 27,286
Equity securities	18,560	12,128
Foreign sovereign debt	20,072	7,252
Corporate securities and other	7,753	5,057
<b>Total trading account liabilities</b>	<b>\$ 71,672</b>	<b>\$ 51,723</b>

<sup>(1)</sup> Includes \$29.8 billion and \$52.6 billion at September 30, 2009 and December 31, 2008 of government-sponsored enterprise obligations.

**Table of Contents****NOTE 4 Derivatives**

The Corporation designates derivatives as trading derivatives, economic hedges, or as derivatives designated as hedging instruments under applicable GAAP. For additional information on the Corporation's derivatives and hedging activities, see *Note 1 Summary of Significant Accounting Principles* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 28, 2009.

**Derivative Balances**

The Corporation enters into derivatives to facilitate client transactions, for proprietary trading purposes and to manage risk exposures. The following table identifies derivative instruments included on the Corporation's Consolidated Balance Sheet in derivative assets and liabilities at September 30, 2009 and December 31, 2008. Balances are provided on a gross basis, prior to the application of the impact of counterparty and collateral netting. Total derivative assets and liabilities are adjusted on an aggregate basis to take into consideration the effects of legally enforceable master netting agreements and have been reduced by the cash collateral applied.

	September 30, 2009						
	Contract/ Notional <sup>(1)</sup>	Gross Derivative Assets			Gross Derivative Liabilities		
		Derivatives Used in Trading Activities and as Economic Hedges	Derivatives Designated as Hedging Instruments <sup>(2)</sup>	Total	Derivatives Used in Trading Activities and as Economic Hedges	Derivatives Designated as Hedging Instruments <sup>(2)</sup>	Total
(Dollars in billions)							
<b>Interest rate contracts</b>							
Swaps	\$ 48,676.6	\$ 1,385.8	\$ 5.8	\$ 1,391.6	\$ 1,349.5	\$ 0.7	\$ 1,350.2
Futures and forwards	8,890.7	6.4	-	6.4	7.4	0.1	7.5
Written options	2,831.4	-	-	-	93.4	-	93.4
Purchased options	2,591.5	92.7	-	92.7	-	-	-
<b>Foreign exchange contracts</b>							
Swaps	669.2	28.1	5.9	34.0	32.4	0.6	33.0
Spot, futures and forwards	1,979.4	32.8	-	32.8	32.6	0.1	32.7
Written options	416.7	-	-	-	15.3	-	15.3
Purchased options	398.9	15.8	-	15.8	-	-	-
<b>Equity contracts</b>							
Swaps	54.1	2.0	-	2.0	2.4	-	2.4
Futures and forwards	103.0	4.5	-	4.5	3.6	-	3.6
Written options	382.8	-	-	-	34.0	0.2	34.2
Purchased options	342.1	36.1	-	36.1	-	-	-
<b>Commodity contracts</b>							
Swaps	78.1	9.5	0.1	9.6	9.0	-	9.0
Futures and forwards	2,092.1	14.8	-	14.8	13.6	-	13.6
Written options	98.4	-	-	-	8.1	-	8.1
Purchased options	95.8	7.7	-	7.7	-	-	-
<b>Credit derivatives</b>							
Purchased protection:							
Credit default swaps	2,739.4	130.4	-	130.4	38.7	-	38.7
Total return swaps/other	14.0	1.7	-	1.7	0.7	-	0.7
Written protection:							
Credit default swaps	2,811.8	37.7	-	37.7	129.1	-	129.1

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

Total return swaps/other	24.9	2.1	-	2.1	4.6	-	4.6
Gross derivative assets/liabilities	\$ 1,808.1	\$ 11.8	1,819.9	\$ 1,774.4	\$ 1.7	1,776.1	
Less: Legally enforceable master netting agreements			(1,653.1)			(1,653.1)	
Less: Cash collateral applied			(71.9)			(70.4)	
<b>Total derivative assets/liabilities</b>			<b>\$ 94.9</b>			<b>\$ 52.6</b>	

(1) Represents the total contract/notional amount of the derivatives outstanding and includes both written and purchased protection.

(2) Excludes \$4.4 billion of long-term debt designated as a hedge of foreign currency risk.

**Table of Contents**

	December 31, 2008						
	Gross Derivative Assets				Gross Derivative Liabilities		
	Contract/ Notional <sup>(1)</sup>	Derivatives Used in Trading Activities and as		Derivatives Designated as Hedging Instruments <sup>(2)</sup>	Total	Derivatives Used in Trading Activities and as	
Economic Hedges			Economic Hedges			Derivatives Designated as Hedging Instruments <sup>(2)</sup>	
(Dollars in billions)							
<b>Interest rate contracts</b>							
Swaps	\$ 26,577.4	\$ 1,213.2	\$ 2.2	\$ 1,215.4	\$ 1,186.0	\$ -	\$ 1,186.0
Futures and forwards	4,432.1	5.1	-	5.1	7.9	-	7.9
Written options	1,731.1	-	-	-	62.7	-	62.7
Purchased options	1,656.6	60.3	-	60.3	-	-	-
<b>Foreign exchange contracts</b>							
Swaps	438.9	17.5	3.6	21.1	20.5	1.3	21.8
Spot, futures and forwards	1,376.5	52.3	-	52.3	51.3	-	51.3
Written options	199.8	-	-	-	7.5	-	7.5
Purchased options	175.7	8.0	-	8.0	-	-	-
<b>Equity contracts</b>							
Swaps	34.7	1.8	-	1.8	1.0	-	1.0
Futures and forwards	14.1	0.3	-	0.3	0.1	-	0.1
Written options	214.1	-	-	-	31.6	0.1	31.7
Purchased options	217.5	32.6	-	32.6	-	-	-
<b>Commodity contracts</b>							
Swaps	2.1	2.4	-	2.4	2.1	-	2.1
Futures and forwards	9.6	1.2	-	1.2	1.0	-	1.0
Written options	17.6	-	-	-	3.8	-	3.8
Purchased options	15.6	3.7	-	3.7	-	-	-
<b>Credit derivatives</b>							
Purchased protection:							
Credit default swaps	1,025.9	125.7	-	125.7	3.4	-	3.4
Total return swaps	6.6	1.8	-	1.8	0.2	-	0.2
Written protection:							
Credit default swaps	1,000.0	3.4	-	3.4	118.8	-	118.8
Total return swaps	6.2	0.4	-	0.4	0.1	-	0.1
Gross derivative assets/liabilities		\$ 1,529.7	\$ 5.8	1,535.5	\$ 1,498.0	\$ 1.4	1,499.4
Less: Legally enforceable master netting agreements				(1,438.4)			(1,438.4)
Less: Cash collateral applied				(34.8)			(30.3)
<b>Total derivative assets/liabilities</b>				\$ 62.3			\$ 30.7

(1) Represents the total contract/notional amount of the derivatives outstanding and includes both written and purchased protection.

(2) Excludes \$2.0 billion of long-term debt designated as a hedge of foreign currency risk.

**ALM and Risk Management Derivatives**

## Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

The Corporation's asset and liability management (ALM) and risk management activities include the use of derivatives to mitigate risk to the Corporation including both derivatives that are designated as hedging instruments and economic hedges. Interest rate, commodity, credit and foreign exchange contracts are utilized in the Corporation's ALM and risk management activities.

The Corporation maintains an overall interest rate risk management strategy that incorporates the use of interest rate contracts to minimize significant fluctuations in earnings that are caused by interest rate volatility. The Corporation's goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect net interest income. As a result of interest rate fluctuations hedged fixed-rate assets and liabilities appreciate or depreciate in market value. Gains or losses on the derivative instruments that are linked to the hedged fixed-rate assets and liabilities are expected to substantially offset this unrealized appreciation or depreciation.

**Table of Contents**

Interest rate contracts, which are generally non-leveraged generic interest rate and basis swaps, options, futures and forwards, assist the Corporation in the management of its interest rate risk position. Non-leveraged generic interest rate swaps involve the exchange of fixed-rate and variable-rate interest payments based on the contractual underlying notional amount. Basis swaps involve the exchange of interest payments based on the contractual underlying notional amounts, where both the pay rate and the receive rate are floating rates based on different indices. Option products primarily consist of caps, floors and swaptions. Futures contracts used for the Corporation's ALM activities are primarily index futures providing for cash payments based upon the movements of an underlying rate index.

Interest rate and market risk can be substantial in the mortgage business. To hedge interest rate risk in mortgage banking production income, the Corporation utilizes forward loan sale commitments and other derivative instruments including purchased options. The Corporation also utilizes derivatives such as interest rate options, interest rate swaps, forward settlement contracts and euro-dollar futures as economic hedges of the fair value of mortgage servicing rights (MSRs). For additional information on MSRs, see *Note 18 Mortgage Servicing Rights*.

The Corporation uses foreign currency contracts to manage the foreign exchange risk associated with certain foreign currency-denominated assets and liabilities, as well as the Corporation's investments in foreign subsidiaries. Foreign exchange contracts, which include spot and forward contracts, represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price on an agreed-upon settlement date. Exposure to loss on these contracts will increase or decrease over their respective lives as currency exchange and interest rates fluctuate.

The Corporation enters into derivative commodity contracts such as futures, swaps, options and forwards as well as non-derivative commodity contracts to provide price risk management services to customers or to manage price risk associated with its physical and financial commodity positions. The non-derivative commodity contracts and physical inventories of commodities expose the Corporation to earnings volatility. Cash flow and fair value hedging provide a method to mitigate a portion of this earnings volatility.

The Corporation purchases credit derivatives to manage credit risk related to certain funded and unfunded credit exposures. Credit derivatives include credit default swaps, total return swaps and swaptions. These derivatives are accounted for as economic hedges and changes in fair value are recorded in other income.

**Table of Contents****Derivatives Designated as Hedging Instruments**

The Corporation uses various types of interest rate, commodity and foreign exchange derivative contracts to protect against changes in the fair value of its assets and liabilities due to fluctuations in interest rates, exchange rates and commodity prices (fair value hedges). The Corporation also uses these types of contracts to protect against changes in the cash flows of its assets and liabilities, and other forecasted transactions (cash flow hedges). The Corporation hedges its net investment in consolidated foreign operations determined to have functional currencies other than the U.S. dollar using forward exchange contracts that typically settle in 90 days, cross-currency basis swaps, and by issuing foreign-denominated debt.

The following table summarizes certain information related to the Corporation's derivatives designated as fair value hedge relationships for the three and nine months ended September 30, 2009 and 2008.

(Dollars in millions)	Amounts Recognized in Income for the Three Months Ended September 30, 2009			September 30, 2008		
	Derivative	Hedged Item	Hedge Ineffectiveness	Derivative	Hedged Item	Hedge Ineffectiveness
<b>Derivatives designated as fair value hedge relationships</b>						
Interest rate risk on long-term debt <sup>(1)</sup>	\$ 1,591	\$ (1,778)	\$ (187)	\$ 599	\$ (529)	\$ 70
Interest rate and foreign currency risk on long-term debt <sup>(1)</sup>	1,561	(1,568)	(7)	(1,771)	1,694	(77)
Interest rate risk on available-for-sale securities <sup>(2)</sup>	(603)	433	(170)	68	(70)	(2)
Commodity price risk on commodity inventory <sup>(3)</sup>	3	(2)	1	n/a	n/a	n/a
<b>Total</b>	<b>\$ 2,552</b>	<b>\$ (2,915)</b>	<b>\$ (363)</b>	<b>\$ (1,104)</b>	<b>\$ 1,095</b>	<b>\$ (9)</b>

  

(Dollars in millions)	Amounts Recognized in Income for the Nine Months Ended September 30, 2009			September 30, 2008		
	Derivative	Hedged Item	Hedge Ineffectiveness	Derivative	Hedged Item	Hedge Ineffectiveness
<b>Derivatives designated as fair value hedge relationships</b>						
Interest rate risk on long-term debt <sup>(1)</sup>	\$ (3,025)	\$ 2,387	\$ (638)	\$ 541	\$ (466)	\$ 75
Interest rate and foreign currency risk on long-term debt <sup>(1)</sup>	1,624	(1,546)	78	(602)	524	(78)
Interest rate risk on available-for-sale securities <sup>(2)</sup>	(343)	121	(222)	75	(79)	(4)
Commodity price risk on commodity inventory <sup>(3)</sup>	63	(59)	4	n/a	n/a	n/a
<b>Total</b>	<b>\$ (1,681)</b>	<b>\$ 903</b>	<b>\$ (778)</b>	<b>\$ 14</b>	<b>\$ (21)</b>	<b>\$ (7)</b>

(1) Amounts are recorded in interest expense on long-term debt.

(2) Amounts are recorded in interest income on AFS securities.

(3) Amounts are recorded in trading account profits (losses).

n/a = not applicable

**Table of Contents**

The following table summarizes certain information related to the Corporation's derivatives designated as cash flow hedge relationships and net investment hedges for the three and nine months ended September 30, 2009 and 2008. During the next 12 months, net losses in accumulated OCI of approximately \$577 million (\$364 million after-tax) on derivative instruments that qualify as cash flow hedge relationships are expected to be reclassified in earnings. These net losses reclassified into earnings are expected to reduce net interest income related to the respective hedged items.

	2009		Three Months Ended September 30		2008	
	Amounts Recognized in OCI on Derivatives	Amounts Reclassified from OCI into Income	Hedge Ineffectiveness and Amount Excluded from Effectiveness Testing <sup>(1)</sup>	Amounts Recognized in OCI on Derivatives	Amounts Reclassified from OCI into Income	Hedge Ineffectiveness and Amount Excluded from Effectiveness Testing <sup>(1)</sup>
(Dollars in millions, amounts pre-tax)						
<b>Derivatives designated as cash flow hedge relationships</b>						
Interest rate risk on variable rate portfolios (2,3,4,5)	\$ 246	\$ (247)	\$ 19	\$ 166	\$ (313)	\$ 1
Commodity price risk on forecasted purchases and sales <sup>(6)</sup>	(4)	53	(1)	n/a	n/a	n/a
Price risk on equity investments included in available-for-sale securities	(101)	-	-	272	-	-
<b>Total</b>	<b>\$ 141</b>	<b>\$ (194)</b>	<b>\$ 18</b>	<b>\$ 438</b>	<b>\$ (313)</b>	<b>\$ 1</b>
<b>Net investment hedges</b>						
Foreign exchange risk <sup>(7)</sup>	\$ (737)	\$ -	\$ 19	\$ 1,402	\$ -	\$ (57)
	2009		Nine Months Ended September 30		2008	
	Amounts Recognized in OCI on Derivatives	Amounts Reclassified from OCI into Income	Hedge Ineffectiveness and Amount Excluded from Effectiveness Testing <sup>(1)</sup>	Amounts Recognized in OCI on Derivatives	Amounts Reclassified from OCI into Income	Hedge Ineffectiveness and Amount Excluded from Effectiveness Testing <sup>(1)</sup>
(Dollars in millions, amounts pre-tax)						
<b>Derivatives designated as cash flow hedge relationships</b>						
Interest rate risk on variable rate portfolios (2,3,4,5)	\$ 211	\$ (1,033)	\$ 58	\$ (279)	\$ (921)	\$ (7)
Commodity price risk on forecasted purchases and sales <sup>(6)</sup>	64	59	(1)	n/a	n/a	n/a
Price risk on equity investments included in available-for-sale securities	(155)	-	-	125	-	-
<b>Total</b>	<b>\$ 120</b>	<b>\$ (974)</b>	<b>\$ 57</b>	<b>\$ (154)</b>	<b>\$ (921)</b>	<b>\$ (7)</b>
<b>Net investment hedges</b>						
Foreign exchange risk <sup>(7)</sup>	\$ (2,736)	\$ -	\$ (88)	\$ 1,410	\$ -	\$ (136)

<sup>(1)</sup> Amounts related to derivatives designated as cash flow hedge relationships represent hedge ineffectiveness and amounts related to net investment hedges represent amounts excluded from effectiveness testing.



## Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

- (2) Amounts reclassified from OCI increased (decreased) interest income on assets by \$5 million and \$(7) million and increased interest expense \$252 million and \$306 million during the three months ended September 30, 2009 and 2008. Amounts reclassified from OCI reduced interest income on assets by \$103 million and \$134 million and increased interest expense \$930 million and \$787 million during the nine months ended September 30, 2009 and 2008.
- (3) Hedge ineffectiveness of \$36 million and \$3 million was recorded in interest income and \$17 million and \$2 million was recorded in interest expense during the three months ended September 30, 2009 and 2008. Hedge ineffectiveness of \$75 million and \$7 million was recorded in interest income and \$17 million and \$14 million was recorded in interest expense during the nine months ended September 30, 2009 and 2008.
- (4) Amounts recognized in OCI on derivatives exclude amounts related to terminated hedges of AFS securities of \$23 million and \$88 million for the three and nine months ended September 30, 2009 compared to \$31 million and \$49 million for the same periods in 2008.
- (5) Amounts reclassified from OCI exclude amounts related to derivative interest accruals which increased interest income by \$49 million and \$104 million for the three and nine months ended September 30, 2009 compared to amounts which increased interest expense by \$4 million and \$73 million for the same periods in 2008.
- (6) Gains reclassified from OCI into income were recorded in trading account profits (losses). Included in the gains reclassified into trading account profits (losses) during the three and nine months ended September 30, 2009 were \$44 million related to the discontinuance of cash flow hedging because it was probable that the original forecasted transaction would not occur.
- (7) Amounts recognized in OCI on derivatives exclude gains of \$74 million and losses of \$365 million related to long-term debt designated as a net investment hedge for the three and nine months ended September 30, 2009.

n/a = not applicable

**Table of Contents***Economic Hedges*

Derivatives designated as economic hedges are used by the Corporation to reduce certain risk exposure but are not accounted for as qualifying derivatives designated as hedging instruments. The following table presents gains (losses) on these derivatives for the three and nine months ended September 30, 2009 and 2008. These gains (losses) are largely offset by the income or expense that is recorded on the economic hedged item.

(Dollars in millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2009	2008	2009	2008
Price risk on mortgage banking production income <sup>(1, 2)</sup>	\$ 1,209	\$ 275	\$ 5,734	\$ 419
Interest rate risk on mortgage banking servicing income <sup>(1)</sup>	1,309	831	(1,867)	539
Credit risk on loans and leases <sup>(3)</sup>	(330)	24	(603)	88
Interest rate and foreign currency risk on long-term debt and other foreign exchange transactions <sup>(3)</sup>	3,437	(2,889)	2,919	(569)
Other <sup>(3)</sup>	18	(25)	-	10
<b>Total</b>	<b>\$ 5,643</b>	<b>\$ (1,784)</b>	<b>\$ 6,183</b>	<b>\$ 487</b>

<sup>(1)</sup> Gains (losses) on these derivatives are recorded in mortgage banking income.

<sup>(2)</sup> Includes gains on interest rate lock commitments related to the origination of mortgage loans that will be held for sale, which are considered derivative instruments, of \$2.6 billion and \$6.3 billion for the three and nine months ended September 30, 2009 compared to \$485 million and \$554 million for the same periods in 2008.

<sup>(3)</sup> Gains (losses) on these derivatives are recorded in other income.

**Table of Contents****Sales and Trading Revenue**

The Corporation enters into trading derivatives to facilitate client transactions, for proprietary trading purposes, and to manage risk exposures arising from trading assets and liabilities. It is the Corporation's policy to include these derivative instruments in its trading activities which include derivative and non-derivative cash instruments. The resulting risk from these derivatives is managed on a portfolio basis as part of the Corporation's *Global Markets* business segment. The related sales and trading revenue generated within *Global Markets* is recorded on different income statement line items including trading account profits (losses) and net interest income as well as other revenue categories. However, the vast majority of income related to derivative instruments is recorded in trading account profits (losses). The following table identifies the amounts in the income statement line items attributable to the Corporation's sales and trading revenue categorized by primary risk for the three and nine months ended September 30, 2009 and 2008.

	Three Months Ended September 30							
	2009				2008			
	Trading Account Profits	Other Revenues (1)	Net Interest Income	Total	Trading Account Profits (Losses)	Other Revenues (1)	Net Interest Income	Total
(Dollars in millions)								
Interest rate risk	\$ 258	\$ (1)	\$ 237	\$ 494	\$ 556	\$ (16)	\$ 93	\$ 633
Foreign exchange risk	219	1	14	234	341	2	7	350
Equity risk	617	585	63	1,265	(51)	182	39	170
Credit risk	2,177	(95)	1,051	3,133	(1,330)	(1,416)	1,053	(1,693)
Other risk	109	40	(51)	98	(15)	16	(1)	-
<b>Total sales and trading revenue</b>	<b>\$ 3,380</b>	<b>\$ 530</b>	<b>\$ 1,314</b>	<b>\$ 5,224</b>	<b>\$ (499)</b>	<b>\$ (1,232)</b>	<b>\$ 1,191</b>	<b>\$ (540)</b>

	Nine Months Ended September 30							
	2009				2008			
	Trading Account Profits	Other Revenues (1)	Net Interest Income	Total	Trading Account Profits (Losses)	Other Revenues (1)	Net Interest Income	Total
(Dollars in millions)								
Interest rate risk	\$ 2,923	\$ 19	\$ 847	\$ 3,789	\$ 1,480	\$ (4)	\$ 124	\$ 1,600
Foreign exchange risk	753	6	27	786	827	6	12	845
Equity risk	1,762	2,024	165	3,951	(8)	575	172	739
Credit risk	4,073	(1,565)	3,724	6,232	(4,300)	(3,286)	3,030	(4,556)
Other risk	803	(1)	(348)	454	83	60	(8)	135
<b>Total sales and trading revenue</b>	<b>\$ 10,314</b>	<b>\$ 483</b>	<b>\$ 4,415</b>	<b>\$ 15,212</b>	<b>\$ (1,918)</b>	<b>\$ (2,649)</b>	<b>\$ 3,330</b>	<b>\$ (1,237)</b>

<sup>(1)</sup> Represents investment and brokerage services and other income recorded in *Global Markets* that the Corporation includes in its definition of sales and trading revenue.

***Credit Derivatives***

The Corporation enters into credit derivatives primarily to facilitate client transactions and to manage credit risk exposures. Credit derivatives derive value based on an underlying third party-referenced obligation or a portfolio of referenced obligations and generally require the Corporation as the seller of credit protection to make payments to a buyer upon the occurrence of a predefined credit event. Such credit events generally include bankruptcy of the referenced credit entity and failure to pay under the obligation, as well as acceleration of indebtedness and payment repudiation or moratorium. For credit derivatives based on a portfolio of referenced credits or credit indices, the Corporation may not be required to make payment until a specified amount of loss has occurred and/or may only be required to make payment up to a specified amount.

**Table of Contents**

Credit derivative instruments in which the Corporation is the seller of credit protection and their expiration at September 30, 2009 and December 31, 2008 are summarized as follows. These instruments are classified as investment and non-investment grade based on the credit quality of the underlying reference obligation.

(Dollars in millions)	September 30, 2009 Carrying Value				Total
	Less than One Year	One to Three Years	Three to Five Years	Over Five Years	
Credit default swaps:					
Investment grade <sup>(1)</sup>	\$ 940	\$ 7,117	\$ 10,763	\$ 27,199	\$ 46,019
Non-investment grade <sup>(2)</sup>	1,657	14,817	24,877	41,777	83,128
<b>Total</b>	<b>2,597</b>	<b>21,934</b>	<b>35,640</b>	<b>68,976</b>	<b>129,147</b>
Total return swaps/other:					
Investment grade <sup>(1)</sup>	123	4	436	1,540	2,103
Non-investment grade <sup>(2)</sup>	-	190	491	1,802	2,483
<b>Total</b>	<b>123</b>	<b>194</b>	<b>927</b>	<b>3,342</b>	<b>4,586</b>
<b>Total credit derivatives</b>	<b>\$ 2,720</b>	<b>\$ 22,128</b>	<b>\$ 36,567</b>	<b>\$ 72,318</b>	<b>\$ 133,733</b>
<b>Maximum Payout/Notional</b>					
Credit default swaps:					
Investment grade <sup>(1)</sup>	\$ 125,714	\$ 329,927	\$ 631,153	\$ 354,000	\$ 1,440,794
Non-investment grade <sup>(2)</sup>	105,360	311,464	466,507	487,693	1,371,024
<b>Total</b>	<b>231,074</b>	<b>641,391</b>	<b>1,097,660</b>	<b>841,693</b>	<b>2,811,818</b>
Total return swaps/other:					
Investment grade <sup>(1)</sup>	169	68	3,144	7,780	11,161
Non-investment grade <sup>(2)</sup>	167	963	1,052	11,530	13,712
<b>Total</b>	<b>336</b>	<b>1,031</b>	<b>4,196</b>	<b>19,310</b>	<b>24,873</b>
<b>Total credit derivatives</b>	<b>\$ 231,410</b>	<b>\$ 642,422</b>	<b>\$ 1,101,856</b>	<b>\$ 861,003</b>	<b>\$ 2,836,691</b>

(Dollars in millions)	December 31, 2008 Carrying Value				Total
	Less than One Year	One to Three Years	Three to Five Years	Over Five Years	
Credit default swaps:					
Investment grade <sup>(1)</sup>	\$ 1,039	\$ 13,062	\$ 32,594	\$ 29,153	\$ 75,848
Non-investment grade <sup>(2)</sup>	1,483	9,222	19,243	13,012	42,960

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

Total	2,522	22,284	51,837	42,165	118,808
Total return swaps/other:					
Non-investment grade <sup>(2)</sup>	36	8	-	13	