

MEXICAN ECONOMIC DEVELOPMENT INC  
Form 6-K  
April 28, 2006

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**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, DC 20549

**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER  
PURSUANT TO RULE 13a-16 OR 15d-16 UNDER  
THE SECURITIES EXCHANGE ACT OF 1934**

For the month of April 2006

**FOMENTO ECONÓMICO MEXICANO, S.A. DE C.V.**

*(Exact name of Registrant as specified in its charter)*

**Mexican Economic Development, Inc.**  
*(Translation of Registrant's name into English)*

**United Mexican States**  
*(Jurisdiction of incorporation or organization)*

**General Anaya No. 601 Pte.  
Colonia Bella Vista  
Monterrey, Nuevo León 64410  
México**

*(Address of principal executive offices)*

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

|                                     |                          |
|-------------------------------------|--------------------------|
| Form                                | Form                     |
| 20-F                                | 40-F                     |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_\_\_

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

|                          |                                     |
|--------------------------|-------------------------------------|
| Yes                      | No                                  |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |

If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

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**FEMSA Reports Double-Digit Growth in  
Top-line and in Profitability for 1Q06**

**Monterrey, Mexico, April 28, 2006** Fomento Económico Mexicano, S.A. de C.V. ( FEMSA ) today announced its operational and financial results for the first quarter of 2006.

**1Q06 Highlights:**

**Consolidated total revenues increased 15%, income from operations increased 14.5%, and net majority income increased 45%.** All operating units contributed to this growth.

**Coca-Cola FEMSA total sales volume increased 6.4% and income from operations increased 8%.** Brazil and Mexico stand out with 9% and 8% respective increases in sales volume.

**FEMSA Cerveza (excluding Kaiser) total revenues increased 11% and income from operations increased 18%.** Domestic sales volume increased 3.6% and export sales volume increased 42% due to strong sales growth in the U.S. and a favorable comparison.

**Oxxo increased its revenues by 19% driven by 73 net new stores and a 7.4% increase in same-store sales.** There are now over 4,200 Oxxo stores throughout Mexico.

Driven by the focus and determination of our team, we delivered a quarter of solid growth in each one of our business units. We are facing positive trends in Mexico and Brazil and we are capitalizing on this by increasing innovation and enhancing execution. We continue to bring our soft drinks, beer, and Oxxo store operations closer together. We are confident that an integrated beverage strategy is the best way to grow in the region and I believe as a company we are in the best shape ever to face the challenges and opportunities going forward.

Kaiser represents an important addition to our total beverage strategy in the region, and we are already making progress in streamlining the operations, identifying and pursuing areas of opportunity, and developing market initiatives that will enable us to compete profitably in the Brazilian beer market for the long-term , commented José Antonio Fernández, Chairman and CEO of FEMSA.

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**FEMSA Consolidated**

**Total revenues** increased 15.2% to Ps. 27.525 billion in 1Q06. This increase was primarily driven by total revenue growth of 18.6% at the Oxxo retail chain, followed by the inclusion of a full quarter of Kaiser operations, and total revenue growth of 10.7% at FEMSA Cerveza and of 7.9% at Coca-Cola FEMSA. Performance was strong in Mexico and Brazil in soft drinks, and in Mexico and the U.S. in beer sales.

**Gross profit** increased 15.6% to Ps. 12.597 billion in 1Q06, resulting in a gross margin increase of 20 basis points to 45.8% of total revenues. The gross margin expansion we experienced in the quarter resulted from a 180 basis point gross margin improvement at FEMSA Cerveza, mainly due to increased sales volumes, a higher price per hectoliter, and a strong peso on U.S. dollar-denominated raw materials. Partially offsetting this expansion was the greater contribution of the lower margin Oxxo retail operation, the inclusion of the lower margin Kaiser operations, and to a lesser extent a 20 basis point gross margin contraction at Coca-Cola FEMSA.

**Income from operations** increased 14.5% to Ps. 3.269 billion in 1Q06, resulting in a 10 basis point decrease in operating margin to 11.9% of total revenues. The slight decrease in operating margin was primarily attributable to the increased contribution of the Oxxo retail chain and the inclusion of Kaiser in our consolidated results, both of which have a lower margin than our other core operations. Partially offsetting this decrease was a 100 basis point margin improvement at FEMSA Cerveza and a stable operating margin of 15.2% at Coca-Cola FEMSA.

**Net income** increased 42.7% to Ps. 1.648 billion in 1Q06. The increase primarily resulted from strong growth in income from operations combined with a decrease in net interest expense and a reduction in the effective tax rate. The 9.7% reduction in interest expense primarily resulted from a significant reduction in the total level of debt. These factors more than compensated for a lower monetary gain due to the inflationary impact on our reduced net liabilities, and a foreign exchange loss due to the revaluation of the Mexican peso as applied to our US dollar debt. The effective tax rate for the quarter was 34.5%.

**Net majority income** per FEMSA Unit was Ps. 0.92 in 1Q06. Net majority income per FEMSA ADS, using an exchange rate of Ps. 10.95 per dollar, was US\$ 0.84 in the quarter.

**Capital expenditures** increased 18.2% to Ps. 1.263 billion in 1Q06, mainly reflecting increased investment at Coca-Cola FEMSA for manufacturing expansion and market investments in Latincentro and Mexico, and at Oxxo for new store growth, direct distribution, and expansion infrastructure.

**Consolidated net debt.** As of March 31, 2006, FEMSA recorded a cash balance of Ps. 7.915 billion (US\$ 723 million), short-term debt of Ps. 1.661 billion (US\$ 152 million), and long-term debt of Ps. 33.861 billion (US\$ 3.092 billion), for a net debt balance of Ps. 27.607 billion (US\$2.521 billion), 32.8% lower than on March 31, 2005, which reflects debt reduction of Ps. 11.7 billion.

**Soft Drinks Coca-Cola FEMSA**

*Coca-Cola FEMSA's financial results and discussion are incorporated by reference from Coca-Cola FEMSA's press release attached to this press release.*

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1 FEMSA Units consist of FEMSA BD Units and FEMSA B Units. Each FEMSA BD Unit is comprised of one Series B Share, two Series D-B Shares and two Series D-L Shares. Each FEMSA B Unit is comprised of five Series B Shares. The number of FEMSA Units outstanding as of March 31, 2006 was 1,192,742,090, equivalent to the total number of FEMSA Shares outstanding as of the same date, divided by 5.

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**Beer FEMSA Cerveza**

*The information in this section for 2006 excludes Kaiser, which is discussed separately below, in order to facilitate comparability. Kaiser and FEMSA Cerveza consolidated information is presented in the attached tables.*

**Domestic sales volume** in Mexico increased 3.6% to 5.5 million hectoliters in 1Q06. This growth resulted primarily from strong demand, which more than compensated for a difficult comparison base due to the *Semana Santa* holiday, which took place this year in April instead of March as in 2005. Once again, growth was led by our *Tecate Light, Sol, and Indio* brands.

**Export sales volume** increased 42.2% to 645 thousand hectoliters in 1Q06, primarily due to increased demand for our *Tecate* and *Dos Equis* brands in the U.S. as well as last year's lower comparable base, which resulted from our transition to Heineken USA in 1Q05. Together with Heineken USA, we continue to increase coverage and marketing for our brands in the U.S.

**Total revenues** increased 10.7% to Ps. 6.502 billion in 1Q06, primarily resulting from a 9.8% increase in beer sales and, to a lesser extent, a 16.7% increase in packaging sales driven by increased demand from Coca-Cola FEMSA. In beer sales, both total sales volume and domestic price per hectoliter positively contributed to beer sales growth, increasing 6.6% and 4.5%, respectively. In early January 2006, we increased domestic prices by an average of 3.5%, which combined with the price increase implemented during the end of the first quarter of 2005, resulted in a 4.5% increase in real domestic price per hectoliter for 1Q06. The export price per hectoliter decreased 12% in 1Q06 mainly due to a 9% average appreciation of the peso in real terms on our dollar-denominated sales, and to a lesser extent a mix effect as volumes in the Western U.S. grew very robustly off an easy comparison, aided in part by lower price per ounce presentations such as the successful 24 oz can of *Tecate*. Promotional activity was moderate.

**Cost of sales** increased 6.1% to Ps. 2.617 billion in 1Q06. This increase was slightly below the increase in sales volumes due to the net effect of improved fixed cost absorption and productivity improvements combined with the strengthening of the Mexican peso versus the US dollar in real terms, which more than compensated for the continued price increases of certain important raw materials such as aluminum and energy. Gross profit increased 14% to Ps. 3.885 billion in 1Q06, achieving 180 basis points of gross margin expansion and a gross margin of 59.8%.

**Income from operations** increased 18.4% to Ps. 976 million in 1Q06. This increase reflects increased total revenues and a lower cost of sales that offset increased selling expenses during the quarter. Operating expenses increased 12.5% to Ps. 2.909 billion reaching 44.8% of total revenues in 1Q06, 80 basis points higher than in 1Q05. Specifically, administrative expenses reached Ps. 890 million, representing a 10.1% increase over 1Q05 levels; however, this amount is consistent with the last three quarters of 2005. Selling expenses increased 13.6% to Ps. 2.019 billion driven by initiatives oriented towards strengthening our long-term competitive position in Mexico, such as product innovation, brand-equity building efforts and increased availability of our beers. Despite this increase in selling expenses, we achieved 100 basis points of operating margin expansion, reaching 15% of total revenues.

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**Kaiser**

*On January 13, 2006, we acquired a controlling stake in Cervejarias Kaiser in Brazil. The information in this press release is for the first three months of 2006 of Kaiser under FEMSA Cerveza.*

In 1Q06, Kaiser total revenues reached Ps. 966 million on sales volume of 2.0 million hectoliters. Cost of sales reached Ps. 534 million, resulting in a gross margin of 44.7% of total sales. Operating expenses represented 34.8% of total sales at Ps. 336 million, with administrative expenses of Ps. 100 million and selling expenses of Ps. 236 million. Income from operations reached Ps. 96 million in 1Q06, resulting in an operating margin of 9.9%.

During the quarter we closed Kaiser's sales and distribution center in São Paulo, and held beer-related training workshops for the KOF sales force, which is now responsible for the sales function of Kaiser in São Paulo. We created teams that developed a short-term action plan that identified opportunities and pursued a number of initiatives using our existing brands, and at the same time we established processes to analyze and design long-term business strategies with a focus on developing an effective brand portfolio.

Our initial emphasis is on returning the Kaiser operation to profitability and on stabilizing its competitive position, sales volume and operational scale. While our initial efforts helped to improve profitability in the first quarter, we expect to increase the level of investment focused on brand building and marketing efforts for the remainder of the year.

**Oxxo Stores FEMSA Comercio**

**Total revenues** increased 18.6% to Ps. 7.523 billion in 1Q06. The primary reason for the increase was the opening of 73 net new Oxxo stores in the quarter and a total of 651 net new Oxxo stores during the last twelve months for a total of 4,214 Oxxos nationwide.

Same-store sales increased an average of 7.4%, reflecting rapid expansion and stronger promotional activity that is driving increased traffic to our stores. More specifically, we experienced strong same-store sales in March, despite the negative calendar effect of the *Semana Santa* holiday, which took place in the second quarter of 2006, further attesting to the success of our in-store efforts.

**Cost of sales** increased 18% to Ps. 5.574 billion in 1Q06, resulting in a 40 basis point improvement in gross margin, reaching 25.9% of total revenues. This improvement resulted from better purchasing terms and coordinated efforts with our suppliers to provide the right promotions and the right products for consumers.

**Income from operations** increased 4% to Ps. 183 million in 1Q06, resulting in a 40 basis point decrease in the operating margin, reaching 2.4% of total revenues. Operating expenses increased 22.3% to Ps. 1.766 billion. Administrative expenses increased 18% to Ps. 157 million remaining in-line with total revenue growth. The operating margin pressure resulted from a 22.7% increase in selling expenses, which reached Ps. 1.609 billion in 1Q06. This increase was partially due to an increase in expenses related to the development of direct distribution capabilities, such as the closure of some existing distribution centers; by year-end we will have completed our network of 8 centers nationwide, all of them built within the last five years. Also impacting selling expenses were costs related to last year's robust store growth, such as increases in performance-based compensation as well as new personnel as we opened offices in Colima, Tapachula and Tuxtla. In addition, we saw an increase in electricity costs per store as a result of higher tariffs, unseasonably warm weather, and increased energy consumption as we continue to add to our fast-food capabilities.

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**CONFERENCE CALL INFORMATION:**

Our First Quarter 2006 Conference Call will be held on: Friday April 28, 2006, 2:30 P.M. EDT (1:30 PM Mexico City Time). To participate in the conference call, please dial: Domestic U.S.: 1-877-502-9272, International: 1-913-981-5581. This Conference Call will also be transmitted through live webcast at [www.femsa.com/investor](http://www.femsa.com/investor).

If you are unable to participate live, an instant replay of the conference call will be available through May 4, 2006. To listen to the replay please dial: Domestic U.S.: 1-888-203-1112; International: 1-719-457-0820, Passcode: 4387851.

Set forth in this press release is certain unaudited financial information for FEMSA for the first quarter of 2006 compared to the first quarter of 2005. We are a holding company whose principal activities are grouped under the following sub-holding companies and carried out by their respective operating subsidiaries: Coca-Cola FEMSA, S.A. de C.V., which engages in the production, distribution and marketing of non-alcoholic beverages; FEMSA Cerveza, S.A. de C.V., which engages in the production, distribution and marketing of beer; and FEMSA Comercio, S.A. de C.V., which engages in the operation of convenience stores.

All of the figures in this report were prepared in accordance with Mexican generally accepted accounting principles (Mexican GAAP) and have been restated in constant Mexican pesos ( Pesos or Ps. ) with purchasing power as of March 31, 2006. As a result, all percentage changes are expressed in real terms.

The translations of Mexican pesos into US dollars are included solely for the convenience of the reader, using the exchange rate provided by the company in the tables that accompany this release. The exchange rate used for this purpose is 10.951 Mexican pesos per US dollar, which is as of the end of the reporting period.

**FORWARD LOOKING STATEMENTS**

*This report may contain certain forward-looking statements concerning our future performance that should be considered as good faith estimates made by us. These forward-looking statements reflect management's expectations and are based upon currently available data. Actual results are subject to future events and uncertainties, which could materially impact our actual performance.*

Six pages of tables and Coca-Cola FEMSA's press release to follow

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April 28, 2006

**FEMSA**  
**Consolidated Income Statement**  
**Expressed in Millions of Pesos**

For the first quarter of:

|                                     | 2006          | % of sales   | 2005          | % of sales   | % Increase  |
|-------------------------------------|---------------|--------------|---------------|--------------|-------------|
| Net sales                           | 27,429        | 99.7         | 23,749        | 99.4         | 15.5        |
| Other operating revenues            | 96            | 0.3          | 146           | 0.6          | (34.2)      |
| <b>Total revenues</b>               | <b>27,525</b> | <b>100.0</b> | <b>23,895</b> | <b>100.0</b> | <b>15.2</b> |
| Cost of sales                       | 14,928        | 54.2         | 13,002        | 54.4         | 14.8        |
| <b>Gross profit</b>                 | <b>12,597</b> | <b>45.8</b>  | <b>10,893</b> | <b>45.6</b>  | <b>15.6</b> |
| Administrative expenses             | 1,982         | 7.2          | 1,705         | 7.1          | 16.2        |
| Selling expenses                    | 7,346         | 26.7         | 6,332         | 26.5         | 16.0        |
| <b>Operating expenses</b>           | <b>9,328</b>  | <b>33.9</b>  | <b>8,037</b>  | <b>33.6</b>  | <b>16.1</b> |
| <b>Income from operations</b>       | <b>3,269</b>  | <b>11.9</b>  | <b>2,856</b>  | <b>12.0</b>  | <b>14.5</b> |
| Interest expense                    | (964)         |              | (1,067)       |              | (9.7)       |
| Interest income                     | 161           |              | 124           |              | 29.8        |
| Interest expense, net               | (803)         |              | (943)         |              | (14.8)      |
| Foreign exchange (loss) gain        | (186)         |              | (30)          |              | N.S.        |
| Gain (loss) on monetary position    | 232           |              | 319           |              | (27.3)      |
| <b>Integral result of financing</b> | <b>(757)</b>  |              | <b>(654)</b>  |              | <b>15.7</b> |
| Other (expenses) income             | 3             |              | (126)         |              | N.S.        |
| <b>Income before taxes</b>          | <b>2,515</b>  |              | <b>2,076</b>  |              | <b>21.1</b> |
| Taxes                               | (867)         |              | (921)         |              | (5.9)       |
| <b>Net income</b>                   | <b>1,648</b>  |              | <b>1,155</b>  |              | <b>42.7</b> |
| Net majority income                 | 1,098         |              | 756           |              | 45.2        |
| Net minority income                 | 550           |              | 399           |              | 37.8        |
| <b>EBITDA &amp; CAPEX</b>           |               |              |               |              |             |
| Income from operations              | 3,269         | 11.9         | 2,856         | 12           | 14.5        |
| Depreciation                        | 959           | 3.5          | 887           | 3.7          | 8.1         |
| Amortization & other                | 891           | 3.2          | 776           | 3.2          | 14.8        |
| <b>EBITDA</b>                       | <b>5,119</b>  | <b>18.6</b>  | <b>4,519</b>  | <b>18.9</b>  | <b>13.3</b> |
| <b>CAPEX</b>                        | <b>1,263</b>  |              | <b>1,068</b>  |              | <b>18.2</b> |

**FINANCIAL RATIOS**

|                                  | 2005 | 2004 | Var. p.p. |
|----------------------------------|------|------|-----------|
| Liquidity <sup>(1)</sup>         | 0.97 | 0.80 | 0.17      |
| Interest coverage <sup>(2)</sup> | 6.37 | 4.79 | 1.58      |

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|                               |               |               |         |
|-------------------------------|---------------|---------------|---------|
| Leverage <sup>(3)</sup>       | <b>0.99</b>   | <b>1.33</b>   | (0.35)  |
| Capitalization <sup>(4)</sup> | <b>35.28%</b> | <b>50.19%</b> | (14.91) |

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(1) Total current assets / total current liabilities.

(2) Income from operations + depreciation + amortization & other / interest expense, net.

(3) Total liabilities / total stockholders' equity.

(4) Total debt / long-term debt + stockholders' equity.

Total debt = short-term bank loans + current maturities long-term debt + long-term bank loans and notes payable.

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**FEMSA**  
**Consolidated Balance Sheet**  
**As of March 31:**  
**(Expressed in Millions of Pesos as of March 31, 2006)**

| <i>ASSETS</i>  | 2006           | 2005           | % Increase   |
|--|----------------|----------------|--------------|
| Cash and cash equivalents                            | 7,915          | 6,164          | 28.4         |
| Accounts receivable                                  | 5,292          | 5,578          | (5.1)        |
| Inventories  | 6,597          | 5,613          | 17.5         |
| Prepaid expenses and other                           | 2,171          | 1,739          | 24.8         |
| <b>Total current assets</b>                          | <b>21,975</b>  | <b>19,094</b>  | <b>15.1</b>  |
| Property, plant and equipment, net                   | 48,732         | 46,979         | 3.7          |
| Intangible assets <sup>(1)</sup>                     | 50,989         | 47,802         | 6.7          |
| Deferred assets                                      | 8,224          | 7,099          | 15.8         |
| Other assets   | 2,768          | 3,186          | (13.1)       |
| <b>TOTAL ASSETS</b>                                  | <b>132,688</b> | <b>124,160</b> | <b>6.9</b>   |
| <b><i>LIABILITIES &amp; STOCKHOLDERS' EQUITY</i></b> |                |                |              |
| Bank loans   | 1,661          | 6,385          | (74.0)       |
| Current maturities long-term debt                    | 4,211          | 3,569          | 18.0         |
| Interest payable                                     | 448            | 482            | (7.1)        |
| Operating liabilities                                | 16,307         | 13,453         | 21.2         |
| <b>Total current liabilities</b>                     | <b>22,627</b>  | <b>23,889</b>  | <b>(5.3)</b> |
| Long-term debt                                       | 29,650         | 37,268         | (20.4)       |
| Deferred income taxes                                | 3,475          | 4,225          | (17.8)       |
| Labor liabilities                                    | 2,517          | 2,093          | 20.3         |
| Other liabilities                                    | 7,600          | 3,433          | 121.4        |
| <b>Total liabilities</b>                             | <b>65,869</b>  | <b>70,908</b>  | <b>(7.1)</b> |
| Total stockholders' equity                           | 66,819         | 53,252         | 25.5         |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>          | <b>132,688</b> | <b>124,160</b> | <b>6.9</b>   |

(1) Includes mainly the intangible assets generated by the acquisition of Panamco, 30% of FEMSA Cerveza and 68% of Kaiser.

| <i>DEBT MIX</i>     | March 31, 2006 |                      |                     |
|---------------------|----------------|----------------------|---------------------|
|                     | <i>Ps.</i>     | <i>% Integration</i> | <i>Average Rate</i> |
| Nominated in:       |                |                      |                     |
| Mexican pesos       | 26,931         | 75.8%                | 9.7%                |
| Dollars             | 7,051          | 19.9%                | 7.2%                |
| Brazilian Reals     | 508            | 1.4%                 | 18.0%               |
| Venezuelan bolivars | 427            | 1.2%                 | 12.0%               |
| Colombian pesos     | 379            | 1.1%                 | 8.3%                |
| Argentinian pesos   | 226            | 0.6%                 | 9.1%                |

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|                              |        |        |      |
|------------------------------|--------|--------|------|
| Total debt                   | 35,522 | 100.0% | 9.3% |
| Fixed rate <sup>(1)</sup>    | 31,040 | 87.4%  |      |
| Variable rate <sup>(1)</sup> | 4,482  | 12.6%  |      |

| <i>% of Total Debt</i>       | 2006  | 2007  | 2008  | 2009  | 2010  | 2011 | 2012+ |
|------------------------------|-------|-------|-------|-------|-------|------|-------|
| <b>DEBT MATURITY PROFILE</b> | 14.4% | 11.0% | 17.5% | 19.2% | 13.8% | 3.4% | 20.7% |

<sup>(1)</sup> Includes the effect of interest rate swaps.

April 28, 2006

**Coca-Cola FEMSA**  
**Results of Operations**  
**Expressed in Millions of Pesos**

For the first quarter of:

|  | 2006          | % of sales   | 2005          | % of sales   | % Increase |
|--|---------------|--------------|---------------|--------------|------------|
| Net sales  | 12,714        | 99.6         | 11,730        | 99.2         | 8.4        |
| Other revenues                                   | 51            | 0.4          | 98            | 0.8          | (48.0)     |
| <b>Total revenues</b>                            | <b>12,765</b> | <b>100.0</b> | <b>11,828</b> | <b>100.0</b> | <b>7.9</b> |
| Cost of sales                                    | 6,642         | 52.0         | 6,132         | 51.8         | 8.3        |
| <b>Gross profit</b>                              | <b>6,123</b>  | <b>48.0</b>  | <b>5,696</b>  | <b>48.2</b>  | <b>7.5</b> |
| Administrative expenses                          | 745           | 5.8          | 698           | 5.9          | 6.6        |
| Sales expenses                                   | 3,442         | 27.0         | 3,204         | 27.1         | 7.4        |
| <b>Operating expenses</b>                        | <b>4,187</b>  | <b>32.8</b>  | <b>3,902</b>  | <b>33.0</b>  | <b>7.3</b> |
| <b>Income from operations</b>                    | <b>1,936</b>  | <b>15.2</b>  | <b>1,794</b>  | <b>15.2</b>  | <b>7.9</b> |
| Depreciation                                     | 351           | 2.7          | 322           | 2.7          | 9.0        |
| Amortization & other                             | 304           | 2.4          | 288           | 2.4          | 5.6        |
| <b>EBITDA</b>                                    | <b>2,591</b>  | <b>20.3</b>  | <b>2,404</b>  | <b>20.3</b>  | <b>7.8</b> |
| Capital expenditures                             | 421           |              | 195           |              | 115.9      |
| <b>Sales volumes</b><br>(Millions of unit cases) |               |              |               |              |            |
| Mexico   | 246.0         | 52.8         | 227.7         | 52.0         | 8.0        |
| Central America                                  | 27.9          | 6.0          | 26.1          | 6.0          | 7.0        |
| Colombia   | 42.1          | 9.0          | 42.2          | 9.6          | (0.4)      |
| Venezuela  | 41.0          | 8.8          | 40.4          | 9.2          | 1.5        |
| Brazil   | 67.8          | 14.6         | 62.1          | 14.2         | 9.2        |
| Argentina  | 41.2          | 8.9          | 39.3          | 9.0          | 4.8        |
| <b>Total Coca-Cola FEMSA</b>                     | <b>465.9</b>  | <b>100.0</b> | <b>437.8</b>  | <b>100.0</b> | <b>6.4</b> |

April 28, 2006

## FEMSA Cerveza

**Results of Operations**  
**Expressed in Millions of Pesos**  
**For the first quarter of**

|  | FEMSA Cerveza |            |         |            |            | Kaiser  |            | Total FEMSA Cerveza |            |
|--|---------------|------------|---------|------------|------------|---------|------------|---------------------|------------|
|  | 2006          | % of sales | 2005    | % of sales | % Increase | 2006    | % of sales | 2006                | % of sales |
| Domestic beer sales                            | 5,149         | 79.2       | 4,757   | 81.0       | 8.2        | 966     | 100.0      | 6,115               | 81.9       |
| Export beer sales                              | 622           | 9.6        | 497     | 8.4        | 25.2       |         |            | 622                 | 8.3        |
| Beer sales                                     | 5,771         | 88.8       | 5,254   | 89.4       | 9.8        | 966     | 100.0      | 6,737               | 90.2       |
| Packaging sales                                | 684           | 10.5       | 586     | 10.0       | 16.7       |         |            | 684                 | 9.2        |
| Net sales                                      | 6,455         | 99.3       | 5,840   | 99.4       | 10.5       | 966     | 100.0      | 7,421               | 99.4       |
| Other revenues                                 | 47            | 0.7        | 35      | 0.6        | 34.3       |         |            | 47                  | 0.6        |
| Total revenues                                 | 6,502         | 100.0      | 5,875   | 100.0      | 10.7       | 966     | 100.0      | 7,468               | 100.0      |
| Cost of sales                                  | 2,617         | 40.2       | 2,466   | 42.0       | 6.1        | 534     | 55.3       | 3,151               | 42.2       |
| Gross profit                                   | 3,885         | 59.8       | 3,409   | 58.0       | 14.0       | 432     | 44.7       | 4,317               | 57.8       |
| Administrative expenses                        | 890           | 13.7       | 808     | 13.8       | 10.1       | 100     | 10.4       | 990                 | 13.3       |
| Sales expenses                                 | 2,019         | 31.1       | 1,777   | 30.2       | 13.6       | 236     | 24.4       | 2,255               | 30.1       |
| Operating expenses                             | 2,909         | 44.8       | 2,585   | 44.0       | 12.5       | 336     | 34.8       | 3,245               | 43.4       |
| Income from operations                         | 976           | 15.0       | 824     | 14.0       | 18.4       | 96      | 9.9        | 1,072               | 14.4       |
| Depreciation                                   | 351           | 5.4        | 375     | 6.4        | (6.4)      | 28      | 2.9        | 379                 | 5.1        |
| Amortization & other                           | 573           | 8.8        | 511     | 8.7        | 12.1       | 10      | 1.1        | 583                 | 7.7        |
| EBITDA   | 1,900         | 29.2       | 1,710   | 29.1       | 11.1       | 134     | 13.9       | 2,034               | 27.2       |
| Capital expenditures                           | 575           |            | 656     |            | (12.3)     | 5       |            | 580                 |            |
| <b>Sales volumes</b><br>(Thousand hectoliters) |               |            |         |            |            |         |            |                     |            |
| Domestic                                       | 5,514.3       | 89.5       | 5,324.9 | 92.2       | 3.6        |         |            | 5,514.3             | 67.2       |
| Exports  | 644.9         | 10.5       | 453.4   | 7.8        | 42.2       |         |            | 644.9               | 7.9        |
| Brazil   |               |            |         |            |            | 2,044.0 | 100.0      | 2,044.0             | 24.9       |
| Total  | 6,159.1       | 100.0      | 5,778.3 | 100.0      | 6.6        | 2,044.0 | 100.0      | 8,203.1             | 100.0      |
| <b>Price per hectoliter</b>                    |               |            |         |            |            |         |            |                     |            |
| Domestic                                       | 933.8         |            | 893.4   |            | 4.5        |         |            |                     |            |
| Exports  | 964.5         |            | 1,096.2 |            | (12.0)     |         |            |                     |            |
| Brazil   |               |            |         |            |            | 472.6   |            |                     |            |
| Total  | 937.0         |            | 909.3   |            | 3.0        | 472.6   |            |                     |            |

April 28, 2006

## FEMSA Comercio

Results of Operations  
Expressed in Millions of Pesos

|                         | For the first quarter of: |            |       |            |            |
|-------------------------|---------------------------|------------|-------|------------|------------|
|                         | 2006                      | % of sales | 2005  | % of sales | % Increase |
| Net sales               | 7,523                     | 100.0      | 6,344 | 100.0      | 18.6       |
| Other revenues          |                           |            |       |            |            |
| Total revenues          | 7,523                     | 100.0      | 6,344 | 100.0      | 18.6       |
| Cost of sales           | 5,574                     | 74.1       | 4,724 | 74.5       | 18.0       |
| Gross profit            | 1,949                     | 25.9       | 1,620 | 25.5       | 20.3       |
| Administrative expenses | 157                       | 2.1        | 133   | 2.1        | 18.0       |
| Sales expenses          | 1,609                     | 21.4       | 1,311 | 20.6       | 22.7       |
| Operating expenses      | 1,766                     | 23.5       | 1,444 | 22.7       | 22.3       |
| Income from operations  | 183                       | 2.4        | 176   | 2.8        | 4.0        |
| Depreciation            | 95                        | 1.3        | 79    | 1.2        | 20.3       |
| Amortization & other    | 84                        | 1.1        | 65    | 1.0        | 29.2       |
| EBITDA                  | 362                       | 4.8        | 320   | 5.0        | 13.1       |
| Capital expenditures    | 237                       |            | 173   |            | 37.0       |

## Information of Convenience Stores

|                                 |       |       |        |
|---------------------------------|-------|-------|--------|
| Total stores                    | 4,214 | 3,563 | 18.3   |
| Net new convenience stores:     |       |       |        |
| vs. March prior year            | 651   | 666   | (2.3)  |
| vs. December prior year         | 73    | 97    | (24.7) |
| Same store data: <sup>(1)</sup> |       |       |        |
| Sales (thousands of pesos)      | 568.5 | 529.5 | 7.4    |
| Traffic                         | 20.5  | 19.2  | 6.4    |
| Ticket                          | 27.8  | 27.5  | 0.9    |

<sup>(1)</sup> Monthly average information per store, considering same stores with at least 13 months of operations.

April 28, 2006

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**FEMSA**

**Other Financial Information**

***MACROECONOMIC INFORMATION***

|           | Inflation              |                           | Exchange Rate |              |
|-----------|------------------------|---------------------------|---------------|--------------|
|           | March 05 -<br>March 06 | December 05<br>- March 06 | Per USD       | Per Mx. Peso |
| Mexico    | 3.41%                  | 0.87%                     | 10.9510       | 1.0000       |
| Colombia  | 4.11%                  | 1.92%                     | 2,289.9800    | 0.0048       |
| Venezuela | 12.15%                 | 1.33%                     | 2,150.0000    | 0.0051       |
| Brazil    | 4.51%                  | 2.18%                     | 2.1724        | 5.0410       |
| Argentina | 11.11%                 | 2.38%                     | 3.0820        | 3.5532       |

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April 28, 2006

**2006**  
**FIRST-QUARTER RESULTS**

|  | First Quarter |         | (Delta) % | First Quarter  |       |
|--|---------------|---------|-----------|----------------|-------|
|  | 2005          | 2004    |           | 2006           | 2005  |
| Total Revenues                           | 12,765        | 11,828  | 7.9%      | % of Tot. Rev. |       |
| Gross Profit                             | 6,123         | 5,696   | 7.5%      | 48.0%          | 48.2% |
| Operating Income                         | 1,936         | 1,794   | 7.9%      | 15.2%          | 15.2% |
| Majority Net Income                      | 909           | 721     | 26.1%     | 7.1%           | 6.1%  |
| EBITDA <sup>(1)</sup>                    | 2,591         | 2,404   | 7.8%      | 20.3%          | 20.3% |
| Net Debt <sup>(2) (3)</sup>              | 17,425        | 18,194  |           |                |       |
| EBITDA <sup>(1)</sup> / Interest Expense | 4.87          | 4.20    |           |                |       |
| Earnings per Share                       | 0.49          | 0.39    |           |                |       |
| Average Shares Outstanding               | 1,846.5       | 1,846.5 |           |                |       |

Expressed in million of Mexican pesos with purchasing power as of March 31, 2006, except for per share amount.

(1) EBITDA = Operating income + Depreciation + Amortization & Other Non-cash Charges. See reconciliation table on page 10.

(2) Figures for 2005 are as of December 31, 2005

(3) Net Debt = Total Debt - Cash

Total revenues increased 7.9% to Ps. 12,765 million in the first quarter of 2006, mainly driven by growth in Mexico and Brazil.

Consolidated operating income grew 7.9% to Ps. 1,936 million, remaining stable as a percentage of total revenues at 15.2% in the first quarter of 2006.

Consolidated majority net income increased 26.1% to Ps. 909 million, mainly due to a one-time charge to income in 2005, resulting in earnings per share of Ps. 0.49 for the first quarter of 2006. Excluding this one-time charge, majority net income would have increased by 7.8%.

Mexico City (April 27, 2006), Coca-Cola FEMSA, S.A. de C.V. (BMV: KOFL, NYSE: KOF) (Coca-Cola FEMSA or the Company), the largest Coca-Cola bottler in Latin America and the second-largest Coca-Cola bottler in the world in terms of sales volume, announces results for the first quarter 2006.

Our first-quarter performance reflected the overall strength of our business model. For the quarter, we achieved carbonated soft drink growth in all of our market territories thanks to our robust portfolio of products and packages, sophisticated multi-segmentation strategy, and disciplined market execution. Importantly, we believe our positive performance is increasingly reflected in the market value of our company, said Carlos Salazar, Chief Executive Officer of the Company.



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## CONSOLIDATED RESULTS

Our consolidated revenues increased 7.9% to Ps. 12,765 million in the first quarter of 2006 as a result of increases in all of our territories with the exception of Argentina. Over 80% of our revenues growth came from Mexico and Brazil. Consolidated average price per unit excluding beer increased slightly to Ps. 26.90 in the first quarter of 2006 as compared to Ps. 26.79 the same period of the previous year, driven by average price per unit increases in Colombia, Venezuela and Brazil

Total sales volume excluding beer grew 6.4% to 466.0 million unit cases in the first quarter of 2006 as compared to the same period of 2005, mainly driven by sales volume growth in Mexico and Brazil. Carbonated soft drinks (CSD) sales volume grew 5.4% to 394.2 million unit cases, driven by incremental volume across all our territories.

Our gross profit rose 7.5% to Ps. 6,123 million in the first quarter of 2006, as compared with the same period of 2005; Mexico and Brazil represented the majority of our growth. Gross margin declined slightly to 48.0% in the first quarter of 2006 from 48.2% in the same period of 2005, due to cost pressures in all of our territories with the exception of Mexico and Argentina.

Our consolidated operating income rose 7.9% to Ps. 1,936 million in the first quarter of 2006, driven by operating income growth in Mexico, Brazil and Colombia. Our operating margin remained stable at 15.2% in the first quarter of 2006 as compared with the same period of 2005.

During the first quarter of 2006, our integral cost of financing increased to Ps. 479 million from Ps. 304 million in the same period of 2005, mainly driven by foreign exchange loss resulting from the depreciation of the Mexican peso against the U.S. dollar as applied to our US dollar net liability position.

During the first quarter of 2006, income tax, tax on assets and employee profit sharing as a percentage of income before taxes was 36.0%, a decrease of 920 basis points compared with the same period of the previous year. The effective tax rate in 2005 was affected by a one-time payment in Mexico due to a revision made by the tax authorities of payments made during 2004 in connection with a change of criteria that required coolers to be treated as fixed assets with finite useful lives.

Our consolidated majority net income was Ps. 909 million in the first quarter of 2006, an increase of 26.1% compared to the same period of 2005, mainly due to the above mentioned one-time tax charge to income during 2005. Earnings per share ( EPS ) were Ps. 0.49 (US\$ 0.45 per ADR) computed on the basis of 1,846.5 million shares outstanding (each ADR represents 10 local shares). Excluding the one-time payment in the amount of Ps. 122 million related to a change of criteria that required that coolers be treated as fixed assets with finite useful lives during 2005, net income would have increased by 7.8%.

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**Balance Sheet and Consolidated Statement of Changes in Financial Position****BALANCE SHEET**

As of March 31, 2006, Coca-Cola FEMSA had a cash balance of Ps. 3,007 million (US\$ 276 million), an increase of Ps. 896 million (US\$ 82 million) compared with December 31, 2005, as a result of cash flow generated by operations during the quarter. Total short-term debt was Ps. 4,658 million (US\$ 427 million) and long-term debt was Ps. 15,774 million (US\$ 1,447 million). Gross debt remained stable during the quarter.

The weighted average cost of debt for the quarter was 8.94%. The following chart sets forth the Company's debt profile by currency and interest rate type as of March 31, 2006:

| Currency             | % Total Debt <sup>(2)</sup> | % Interest Rate Floating <sup>(2)</sup> |
|----------------------|-----------------------------|---|
| Mexican pesos        | 59%                         | 0%                                      |
| U.S. dollars         | 30%                         | 11%                                     |
| Colombian pesos      | 8%                          | 23%                                     |
| Other <sup>(1)</sup> | 3%                          | 23%                                     |

<sup>(1)</sup> Includes the equivalent of US\$39.0 million denominated in Venezuelan bolivares, and US\$25.4 million denominated in Argentine pesos.

<sup>(2)</sup> After giving effect to cross-currency swaps.

**Consolidated Statement of Changes in Financial Position**

Expressed in million of Mexican pesos and U.S. dollars as of March 31, 2006

|  | Jan - Mar. 2006 |            |
|--|-----------------|------------|
|  | Ps.             | USD        |
| Net income                                       | 945             | 87         |
| Non cash charges to net income                   | 725             | 67         |
|  | <b>1,670</b>    | <b>154</b> |
| Change in working capital                        | 527             | 48         |
| <b>NRGOA<sup>(1)</sup></b>                       | <b>2,197</b>    | <b>202</b> |
| Total investments                                | (420)           | (39)       |
| Dividends declared                               | (694)           | (64)       |
| Debt   | 141             | 13         |
| Other financial transactions                     | 61              | 6          |
| Deferred taxes and others                        | (389)           | (36)       |
| <b>Increase in cash and cash equivalents</b>     | <b>896</b>      | <b>82</b>  |
| Cash and cash equivalents at beginning of period | 2,111           | 194        |
| Cash and cash equivalents at end of period       | 3,007           | 276        |

<sup>(1)</sup> Net Resources Generated by Operating Activities

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**Mexican operating results**

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**MEXICAN OPERATING RESULTS**

***Revenues***

Total revenues from our Mexican territories increased 7.1% to Ps. 6,769 million in the first quarter of 2006, as compared with the same period of the previous year, driven by sales volume growth. Average price per unit case declined 1.0% to Ps. 27.34 (US\$ 2.51) during the first quarter of 2006, driven by strong volume growth from jug water and *Mundet* and *Fanta Multi-flavors*, which carry a lower price per unit case. Excluding *Ciel* water volume in 5.0, 19.0 and 20.0-liter packaging presentations, our average price per unit case was Ps. 31.65 (US\$ 2.90), a decrease of 0.7% in the first quarter of 2006, as compared to the same period of 2005.

Total sales volume increased 8.0% to 246.0 million unit cases in the first quarter of 2006, as compared with the first quarter of 2005. The increases in carbonated soft drinks and jug water sales volume represented over 70% and nearly 20% of our incremental sales volume, respectively. Carbonated soft drinks sales volume grew 7.2% compared with the same period of the previous year, the *Coca-Cola* brand represented approximately 60% of this growth and *Mundet* and *Fanta Multiflavors* accounted for the majority of the balance. Excluding non-flavored bottled water, the non-carbonated beverage segment grew 58.3% in the first quarter of 2006 from a low base of comparison in 2005, mainly driven by volume growth of *Ciel Aquarius* our no calorie flavored water brand.

***Operating Income***

Our gross profit grew 9.6% to Ps. 3,591 million in the first quarter of 2006, as compared with the same period of 2005, resulting in a 120 basis-point gross margin expansion to 53.0%. This improvement was driven by lower polyethylene terephthalate (PET) resin costs in U.S. dollars, lower sweetener costs and the appreciation of the Mexican peso year over year as applied to our U.S. dollar-denominated costs.

Our operating expenses per unit case remained stable, and operating expenses as a percentage of total revenues increased 20 basis points to 34.1% in the first quarter of 2006, from 33.9% in the same period of 2005. Depreciation and amortization expenses increased to Ps. 404 million, reflecting a higher ongoing level of depreciation expenses from the introduction of coolers in the market towards the end of last year. Operating income increased 13.5% to Ps. 1,284 million in the first quarter of 2006, resulting in margin expansion of 110 basis points to 19.0% in the quarter.

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April 28, 2006

## Central American and Colombian Operating Results

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### CENTRAL AMERICAN OPERATING RESULTS (Guatemala, Nicaragua, Costa Rica and Panama)

#### *Revenues*

Total revenues increased 5.9% to Ps. 918 million in the first quarter of 2006, as compared to the same period of 2005, mainly driven by sales volume growth. Average price per unit case declined 1.9% to Ps. 32.55 (US\$ 2.99), as a result of a more competitive environment.

Total sales volume in our Central American territories increased 6.9% to 27.9 million unit cases in the first quarter of 2006, as compared with the same period of 2005. Volume increases in carbonated soft drinks accounted for approximately 50.0% of this growth, mainly driven by strong volume growth from our flavored carbonated soft drinks in the majority of our territories.

#### *Operating Income*

In spite of higher sugar prices and higher packaging costs driven by a packaging mix shift towards non-returnable presentations, which represented 64.2% of our total sales volume in the first quarter of 2006 as compared to 54.4% in the same period of 2005, our gross profit rose 1.3% to Ps. 425 million in the first quarter of 2006, compared to the same period of the previous year. This increase was a result of operating leverage due to higher revenues.

Our operating expenses declined as a percentage of total revenues from 35.1% in the first quarter of 2005 to 33.8% in the same period of 2006, driven by higher fixed cost absorption. However, our operating income remained stable at Ps. 115 million in the first quarter of 2006, resulting in an operating margin of 12.5%

### COLOMBIAN OPERATING RESULTS

#### *Revenues*

Total revenues increased 2.6% to Ps. 1,160 million in the first quarter of 2006, as compared with the first quarter of 2005, mainly as a result of average price per unit case growth. Average price per unit case increased 2.8% to Ps. 27.55 (US\$ 2.53) mainly driven by price increases implemented during the second half of 2005.

Despite higher prices per unit case, our total sales volume remained stable in the first quarter of 2006 at 42.1 million unit cases, as compared with the same period of the previous year. The slight increase in carbonated soft drinks, driven by the *Coca-Cola* brand, partially offset sales volume decline in our non-carbonated beverage segment.

#### *Operating Income*

Gross profit increased 2.2% to Ps. 516 million in the first quarter of 2006, as compared with the same period of the previous year, resulting in a gross margin of 44.5%. Our gross margin remained relatively stable, in spite of higher sugar prices and higher packaging costs resulting from a mix shift towards non-returnable presentations, which accounted for 49.0% of our total sales volume in the first quarter of 2006, as compared to 44.1% in the same period of the previous year.

Our operating expenses remained stable-and, as a percentage of total sales, declined 100 basis points to 34.8%-in the first quarter of 2006, driven by lower freight costs and a reduction in breakage expenses. Our operating income increased 11.4% to Ps. 112 million, resulting in a margin expansion of 80 basis points from 8.9% in the first quarter of 2005 to 9.7% in the same period of 2006.

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April 28, 2006

**Venezuelan and Argentine Operating Results**

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**VENEZUELAN OPERATING RESULTS**

***Revenues***

Revenues from our Venezuelan operations increased 8.2% to Ps. 1,287 million in the first quarter of 2006, as compared with the same period of 2005. The average price per unit case increase represented over 75% of the revenue growth. Our average price per unit case increased 6.4% to Ps. 31.29 (US\$ 2.87), mainly driven by price increases implemented during the quarter and the second half of last year and a packaging mix shift towards single-serve presentations.

Total sales volume increased 1.5% to 41.0 million unit cases during the first quarter of 2006, as compared with the same quarter of 2005, mainly driven by an increase in carbonated soft drinks, which accounted for over 60% of incremental sales volume. Growth in the non-carbonated beverage segment, excluding non-flavored bottled water represented the majority of the balance.

***Operating Income***

Gross profit remained stable at Ps. 495 million in the first quarter of 2006, as compared with the same period of the previous year. As a percentage of sales, our gross margin decreased to 38.4% in the first quarter of 2006 from 41.7% in the same period of 2005. This decline was a result of higher raw material prices and higher packaging costs as a result of a shift in packaging mix towards non-returnable presentations, which grew as a percentage of our total sales volume to 76.1% in the first quarter of 2006 from 72.3% in the same period of 2005.

Operating expenses increased 13.7% to Ps. 481 million in the first quarter of 2006, driven by salary increases implemented during the last twelve months combined with higher freight and maintenance expenses. Operating income was Ps. 14 million during the first quarter of 2006, resulting in an operating margin of 1.1%.

**ARGENTINE OPERATING RESULTS**

***Revenues***

In the first quarter of 2006, our total revenues declined by 3.1% to Ps. 748 million, as compared with the same period of 2005. Price increases implemented in 2005 partially offset last twelve months inflation, resulting in an average price per unit case decrease of 4.3% to Ps. 17.90 (US\$ 1.64).

Total volume increased by 4.8% to 41.2 million unit cases, mainly driven by sales volume increases from the *Coca-Cola* brand and our non-carbonated beverage segment. Carbonated soft drinks increased 4.2% mainly driven by the *Coca-Cola* brand and our core flavored carbonated soft drinks. The non-carbonated beverage segment posted strong volume growth of 30.0%, driven by the *Cepita* and *Dasani* brands.

***Operating Income***

Our gross profit grew slightly to Ps. 298 million, as compared with the first quarter of 2005. Gross margin improved as a percentage of total revenues from 38.3% in the first quarter of 2005 to 39.8% in the same period of 2006, mainly as a result of lower raw material costs.

Operating expenses increased 17.4% mainly due to salary and industry-wide freight costs increases, in the first quarter of 2006, as compared with the same quarter of 2005. Operating income was Ps. 103 million in the first quarter of 2006, resulting in an operating margin of 13.8%.

## Brazilian Operating Results

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### BRAZILIAN OPERATING RESULTS

*In January 2006, FEMSA Cerveza acquired an indirect controlling stake in Cervejarias Kaiser Brasil S.A. or Cervejarias Kaiser. As of February 2006, Coca-Cola FEMSA has subsequently agreed to continue to distribute the Kaiser beer portfolio and to assume the sales function in São Paulo, Brazil, consistent with the arrangements in place prior to 2004. Beer sales volume will not be included in our sales volume for the 2006 period, although revenues and costs will be recorded in our income statement. In 2005, we did not include beer that we distributed in Brazil in our sales volumes and net sales. Instead, the amount we received for distributing beer in Brazil is included in other revenues.*

#### **Revenues**

Net revenues increased 24.8% to Ps. 1,901 million in the first quarter of 2006 as compared to the same period of 2005. Excluding beer, net revenues increased 13.2% to Ps. 1,724 million in the first quarter of 2006, as compared with the same period of 2005, with volume growth accounting for approximately 70% of this growth. Excluding beer, average price per unit case increased 3.7% to Ps. 25.42 (US\$ 2.33) during the first quarter of 2006, driven by price increases in connection with our multisegmentation initiatives implemented during the fourth quarter of last year and a packaging shift mix towards single serve presentations, which carry higher average price per unit case. Total revenues from beer were Ps. 177 million.

Sales volume, excluding beer, increased 9.2% to 67.8 million unit cases in the first quarter of 2006. The increase included a 7.2% growth in carbonated soft drinks, mainly driven by the *Coca-Cola* brand in returnable presentations, which accounted for over 50% of our incremental volume and the premium low calorie carbonated soft drinks segment and bottled water represented the majority of the balance.

#### **Operating Income**

In the first quarter of 2006, our gross profit increased 14.8% to Ps. 827 million, as compared with the same period of the previous year, in spite of the increasing pressures on sugar prices that were offset by the appreciation of the Brazilian real year over year as applied to our U.S. dollar-denominated costs and manufacturing efficiencies. Gross margin decreased from 46.0% to 43.2%, a margin reduction of 280 basis points in the first quarter of 2006, as compared to the same period of 2005 mainly driven by higher revenues as a result of the inclusion of beer revenues in our financial statement in 2006, as mentioned above.

Our operating expenses as a percentage of total revenues decreased by 320 basis points in the first quarter of 2006 as compared to the same period of 2005 to 27.1%, despite additional expenses incurred this quarter in connection with the selling function of beer. Operating income was Ps. 309 million in the first quarter of 2006, an increase of 26.1%, resulting in a margin expansion of 50 basis points to 16.1%.

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April 28, 2006



**Recent Developments, Conference Call Information and Disclaimer**

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**RECENT DEVELOPMENTS**

On March 8, 2006, we held our Annual General Ordinary Shareholders Meeting at which shareholders approved the annual report presented by the Board of Directors, the consolidated financial statements for the year ended December 31, 2005, the composition of the Board of Directors for 2006, and the declaration of the dividend for fiscal year 2005 in the amount of Ps. 694.3 million. The dividend will be paid on June 15, 2006 in the amount of Ps. 0.3760 for each ordinary share

In addition, on the same date we held a Special Shareholders Meeting at which Series L shareholders approved the non-cancellation of 98,684,857 Series L shares issued by resolution of the General Extraordinary Meeting carried out on December 20, 2002, thereby making these shares available to our Board of Directors. These shares were not subscribed by the Series L holders in the exercise of their pre-emptive rights at the price set by the General Extraordinary Meeting of US\$2.216 per share.

**CONFERENCE CALL INFORMATION**

Our first-quarter 2006 Conference Call will be held on: April 27, 2006, 3:30 P.M. Eastern Time (2:30 P.M. Mexico City Time). To participate in the conference call, please dial: Domestic U.S.: 866-700-7477 and International: 617-213-8840. We invite investors to listen to the live audiocast of the conference call on the Company's website, [www.coca-colafemsa.com](http://www.coca-colafemsa.com)

If you are unable to participate live, an instant replay of the conference call will be available through May 5, 2006. To listen to the replay, please dial: Domestic U.S.: 888-286-8010 or International: 617-801-6888. Pass code: 98344233.

\* \* \*

Coca-Cola FEMSA, S.A. de C.V. produces and distributes *Coca-Cola*, *Sprite*, *Fanta*, *Lift* and other trademark beverages of The Coca-Cola Company in Mexico (a substantial part of central Mexico, including Mexico City and southeast Mexico), Guatemala (Guatemala City and surrounding areas), Nicaragua (nationwide), Costa Rica (nationwide), Panama (nationwide), Colombia (most of the country), Venezuela (nationwide), Brazil (greater São Paulo, Campiñas, Santos, the state of Mato Grosso do Sul and part of the state of Goias) and Argentina (federal capital of Buenos Aires and surrounding areas), along with bottled water, beer and other beverages in some of these territories. The Company has 30 bottling facilities in Latin America and serves over 1,500,000 retailers in the region. The Coca-Cola Company owns a 39.6% equity interest in Coca-Cola FEMSA.

\* \* \*

Figures for the Company's operations in Mexico and its consolidated international operations were prepared in accordance with Mexican generally accepted accounting principles (Mexican GAAP). All figures are expressed in constant Mexican pesos with purchasing power at March 31, 2006. For comparison purposes, 2005 and 2006 figures from the Company's operations have been restated taking into account local inflation of each country with reference to the consumer price index and converted from local currency into Mexican pesos using the exchange rate at the end of the period. In addition, all comparisons in this report for the first quarter of 2006, which ended on March 31, 2006, are made against the figures for the comparable period in 2005, unless otherwise noted.

This news release may contain forward-looking statements concerning Coca-Cola FEMSA's future performance and should be considered as good faith estimates by Coca-Cola FEMSA. These forward-looking statements reflect management's expectations and are based upon currently available data. Actual results are subject to future events and uncertainties, many of which are outside Coca-Cola FEMSA's control, that could materially impact the Company's actual performance.

References herein to US\$ are to United States dollars. This news release contains translations of certain Mexican peso amounts into U.S. dollars for the convenience of the reader. These translations should not be construed as representations that Mexican peso amounts actually represent such U.S. dollar amounts or could be converted into U.S. dollars at the rate indicated.

U.S. dollar amounts have been translated from Mexican pesos at the noon day buying rate for pesos as published by the Federal Reserve Bank of New York at March 31, 2006, which exchange rate was Ps. 10.90 to \$1.00.

\* \* \*

(7 pages of tables to follow)

April 28, 2006

**Consolidated Balance Sheet****Consolidated Balance Sheet**

Expressed in million of Mexican pesos with purchasing power as of March 31, 2006

| Assets  | Mar 06            | Dec 05            |
|---|-------------------|-------------------|
| <b>Current Assets</b>                           |                   |                   |
| Cash and cash equivalents                       | Ps. 3,007         | Ps. 2,111         |
| Total accounts receivable                       | 1,978             | 2,637             |
| Inventories                                     | 2,331             | 2,232             |
| Prepaid expenses and other                      | 943               | 819               |
| <b>Total current assets</b>                     | <b>8,259</b>      | <b>7,799</b>      |
| <b>Property, plant and equipment</b>            |                   |                   |
| Property, plant and equipment                   | 32,047            | 32,157            |
| Accumulated depreciation                        | -14,339           | -14,191           |
| Bottles and cases                               | 1,096             | 1,082             |
| <b>Total property, plant and equipment, net</b> | <b>18,804</b>     | <b>19,048</b>     |
| <b>Investment in shares and other</b>           | <b>480</b>        | <b>471</b>        |
| <b>Deferred charges, net</b>                    | <b>1,255</b>      | <b>1,352</b>      |
| <b>Intangibles</b>                              | <b>40,252</b>     | <b>39,855</b>     |
| <b>Total Assets</b>                             | <b>Ps. 69,050</b> | <b>Ps. 68,525</b> |

| Liabilities and Stockholders Equity               | Mar 06        | Dec 05        |
|---|---------------|---------------|
| <b>Current Liabilities</b>                        |               |               |
| Short-term bank loans and notes                   | Ps. 4,658     | Ps. 4,492     |
| Interest payable                                  | 394           | 329           |
| Suppliers   | 4,387         | 4,749         |
| Other current liabilities                         | 3,372         | 2,858         |
| <b>Total Current Liabilities</b>                  | <b>12,811</b> | <b>12,428</b> |
| Long-term bank loans                              | 15,774        | 15,814        |
| Pension plan and seniority premium                | 796           | 798           |
| Other liabilities                                 | 3,851         | 4,097         |
| <b>Total Liabilities</b>                          | <b>33,232</b> | <b>33,137</b> |
| <b>Stockholders Equity</b>                        |               |               |
| Minority interest                                 | 1,111         | 1,016         |
| Majority interest:                                |               |               |
| Capital stock                                     | 2,912         | 2,912         |
| Additional paid in capital                        | 12,460        | 12,460        |
| Retained earnings of prior years                  | 21,837        | 18,536        |
| Net income for the period                         | 909           | 3,984         |
| Cumulative results of holding non-monetary assets | -3,411        | -3,520        |
| <b>Total majority interest</b>                    | <b>34,707</b> | <b>34,372</b> |
| <b>Total stockholders equity</b>                  | <b>35,818</b> | <b>35,388</b> |

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|                                     |            |               |            |               |
|-------------------------------------|------------|---------------|------------|---------------|
| <b>Total Liabilities and Equity</b> | <b>Ps.</b> | <b>69,050</b> | <b>Ps.</b> | <b>68,525</b> |
|-------------------------------------|------------|---------------|------------|---------------|

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**Consolidated Income Statement****Consolidated Income Statement**Expressed in million of Mexican pesos<sup>(1)</sup> with purchasing power as of March 31, 2006

|  | 1Q 06  | % Rev | 1Q 05  | % Rev | (Delta) % |
|--|--------|-------|--------|-------|-----------|
| Sales Volume (million unit cases)                      | 466.0  |       | 437.9  |       | 6.4%      |
| Average price per unit case                            | 26.90  |       | 26.79  |       | 0.4%      |
| Net revenues   | 12,714 |       | 11,730 |       | 8.4%      |
| Other operating revenues                               | 51     |       | 98     |       | -48.3%    |
| Total revenues   | 12,765 | 100%  | 11,828 | 100%  | 7.9%      |
| Cost of sales  | 6,642  | 52.0% | 6,132  | 51.8% | 8.3%      |
| Gross profit   | 6,123  | 48.0% | 5,696  | 48.2% | 7.5%      |
| Operating expenses                                     | 4,187  | 32.8% | 3,902  | 33.0% | 7.3%      |
| Operating income                                       | 1,936  | 15.2% | 1,794  | 15.2% | 7.9%      |
| Interest expense                                       | 532    |       | 572    |       | -7.0%     |
| Interest income  | 73     |       | 65     |       | 12.0%     |
| Interest expense, net                                  | 459    |       | 507    |       | -9.5%     |
| Foreign exchange loss (gain)                           | 186    |       | (15)   |       | N.A.      |
| Loss (gain) on monetary position                       | (166)  |       | (188)  |       | -11.7%    |
| Integral cost of financing                             | 479    |       | 304    |       | 57.5%     |
| Other (income) expenses, net                           | (19)   |       | 130    |       | N.A.      |
| Income before taxes                                    | 1,476  |       | 1,360  |       | 8.5%      |
| Taxes  | 531    |       | 615    |       | -13.7%    |
| Consolidated net income                                | 945    |       | 745    |       | 26.8%     |
| Majority net income                                    | 909    | 7.1%  | 721    | 6.1%  | 26.1%     |
| Minority net income                                    | 36     |       | 24     |       | 49.0%     |
| Operating income                                       | 1,936  | 15.2% | 1,794  | 15.2% | 7.9%      |
| Depreciation   | 351    |       | 322    |       | 8.8%      |
| Amortization and Other non-cash charges <sup>(2)</sup> | 304    |       | 288    |       | 5.9%      |
| EBITDA <sup>(3)</sup>                                  | 2,591  | 20.3% | 2,404  | 20.3% | 7.8%      |

(1) Except volume and average price per unit case figures.

(2) Includes returnable bottle breakage expense.

(3) EBITDA = Operating Income + Depreciation + Amortization &amp; Other non-cash charges.

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**Mexican and Central American operations****Mexican operations**Expressed in million of Mexican pesos<sup>(1)</sup> with purchasing power as of March 31, 2006

|  | 1Q 06 | % Rev  | 1Q 05 | % Rev  | (Delta) % |
|--|-------|--------|-------|--------|-----------|
| Sales Volume (million unit cases)                                  | 246.0 |        | 227.8 |        | 8.0%      |
| Average price per unit case  | 27.34 |        | 27.61 |        | -1.0%     |
| Net revenues   | 6,726 |        | 6,287 |        | 7.0%      |
| Other operating revenues   | 43    |        | 35    |        | 24.0%     |
| Total revenues   | 6,769 | 100.0% | 6,322 | 100.0% | 7.1%      |
| Cost of sales  | 3,178 | 47.0%  | 3,045 | 48.2%  | 4.4%      |
| Gross profit   | 3,591 | 53.0%  | 3,277 | 51.8%  | 9.6%      |
| Operating expenses   | 2,307 | 34.1%  | 2,146 | 33.9%  | 7.5%      |
| Operating income   | 1,284 | 19.0%  | 1,131 | 17.9%  | 13.5%     |
| Depreciation, Amortization & Other non-cash charges <sup>(2)</sup> | 404   | 6.0%   | 345   | 5.5%   | 17.0%     |
| EBITDA <sup>(3)</sup>  | 1,688 | 24.9%  | 1,476 | 23.4%  | 14.3%     |

(1) Except volume and average price per unit case figures.

(2) Includes returnable bottle breakage expense.

(3) EBITDA = Operating Income + Depreciation + Amortization &amp; Other non-cash charges.

**Central American operations**Expressed in million of Mexican pesos<sup>(1)</sup> with purchasing power as of March 31, 2006

|                                   | 1Q 06 | % Rev  | 1Q 05 | % Rev  | (Delta) % |
|-----------------------------------|-------|--------|-------|--------|-----------|
| Sales Volume (million unit cases) | 27.9  |        | 26.1  |        | 6.9%      |
| Average price per unit case       | 32.55 |        | 33.18 |        | -1.9%     |
| Net revenues                      | 908   |        | 866   |        | 4.8%      |
| Other operating revenues          | 10    |        | 0     |        | N.A.      |
| Total revenues                    | 918   | 100.0% | 866   | 100.0% | 5.9%      |
| Cost of sales                     | 493   | 53.7%  | 447   | 51.6%  | 10.2%     |
| Gross profit                      | 425   | 46.3%  | 419   | 48.4%  | 1.3%      |
| Operating expenses                | 310   | 33.8%  | 304   | 35.1%  | 2.0%      |

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|  |            |              |            |              |              |
|--|------------|--------------|------------|--------------|--------------|
| Operating income   | 115        | 12.5%        | 115        | 13.3%        | -0.5%        |
| Depreciation, Amortization & Other non-cash charges <sup>(2)</sup> | 53         | 5.8%         | 57         | 6.6%         | -7.1%        |
| <b>EBITDA <sup>(3)</sup></b>                                       | <b>168</b> | <b>18.3%</b> | <b>172</b> | <b>19.9%</b> | <b>-2.6%</b> |

- (1) Except volume and average price per unit case figures.
- (2) Includes returnable bottle breakage expense.
- (3) EBITDA = Operating Income + Depreciation + Amortization & Other non-cash charges.

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**Colombian and Venezuelan operations****Colombian operations**Expressed in million of Mexican pesos<sup>(1)</sup> with purchasing power as of March 31, 2006

|  | 1Q 06 | % Rev  | 1Q 05 | % Rev  | (Delta) % |
|--|-------|--------|-------|--------|-----------|
| Sales Volume (million unit cases)                                  | 42.1  |        | 42.2  |        | -0.2%     |
| Average price per unit case  | 27.55 |        | 26.79 |        | 2.8%      |
| Net revenues   | 1,160 |        | 1,131 |        | 2.6%      |
| Other operating revenues   |       |        |       |        | N.A.      |
| Total revenues   | 1,160 | 100.0% | 1,131 | 100.0% | 2.6%      |
| Cost of sales  | 644   | 55.6%  | 626   | 55.3%  | 3.0%      |
| Gross profit   | 516   | 44.5%  | 505   | 44.7%  | 2.2%      |
| Operating expenses   | 404   | 34.8%  | 404   | 35.8%  | -0.1%     |
| Operating income   | 112   | 9.7%   | 101   | 8.9%   | 11.4%     |
| Depreciation, Amortization & Other non-cash charges <sup>(2)</sup> | 70    | 6.1%   | 74    | 6.6%   | -5.1%     |
| EBITDA <sup>(3)</sup>  | 183   | 15.7%  | 175   | 15.5%  | 4.4%      |

(1) Except volume and average price per unit case figures.

(2) Includes returnable bottle breakage expense.

(3) EBITDA = Operating Income + Depreciation + Amortization &amp; Other non-cash charges.

**Venezuelan operations**Expressed in million of Mexican pesos<sup>(1)</sup> with purchasing power as of March 31, 2006

|                                   | 1Q 06 | % Rev  | 1Q 05 | % Rev  | (Delta) % |
|-----------------------------------|-------|--------|-------|--------|-----------|
| Sales Volume (million unit cases) | 41.0  |        | 40.4  |        | 1.5%      |
| Average price per unit case       | 31.29 |        | 29.42 |        | 6.4%      |
| Net revenues                      | 1,283 |        | 1,189 |        | 7.9%      |
| Other operating revenues          | 4     |        | 1     |        | N.A.      |
| Total revenues                    | 1,287 | 100.0% | 1,190 | 100.0% | 8.2%      |
| Cost of sales                     | 792   | 61.6%  | 694   | 58.3%  | 14.2%     |
| Gross profit                      | 495   | 38.4%  | 496   | 41.7%  | -0.3%     |
| Operating expenses                | 481   | 37.4%  | 423   | 35.5%  | 13.7%     |
| Operating income                  | 14    | 1.1%   | 73    | 6.2%   | -81.1%    |

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|  |    |      |     |       |        |
|--|----|------|-----|-------|--------|
| Depreciation, Amortization & Other non-cash charges <sup>(2)</sup> | 66 | 5.2% | 60  | 5.0%  | 11.4%  |
| EBITDA <sup>(3)</sup>  | 80 | 6.2% | 133 | 11.2% | -39.6% |

- 
- (1) Except volume and average price per unit case figures.
- (2) Includes returnable bottle breakage expense.
- (3) EBITDA = Operating Income + Depreciation + Amortization & Other non-cash charges.
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April 28, 2006

**Argentine and Brazilian operations****Argentine operations**Expressed in million of Mexican pesos<sup>(1)</sup> with purchasing power as of March 31, 2006

|  | 1Q 06 | % Rev  | 1Q 05 | % Rev  | (Delta) % |
|--|-------|--------|-------|--------|-----------|
| Sales Volume (million unit cases)                                  | 41.2  |        | 39.3  |        | 4.8%      |
| Average price per unit case  | 17.90 |        | 18.71 |        | -4.3%     |
| Net revenues   | 737   |        | 735   |        | 0.3%      |
| Other operating revenues   | 11    |        | 37    |        | N.A.      |
| Total revenues   | 748   | 100.0% | 772   | 100.0% | -3.1%     |
| Cost of sales  | 450   | 60.2%  | 477   | 61.7%  | -5.5%     |
| Gross profit   | 298   | 39.8%  | 295   | 38.3%  | 0.9%      |
| Operating expenses   | 195   | 26.0%  | 166   | 21.5%  | 17.4%     |
| Operating income   | 103   | 13.8%  | 129   | 16.8%  | -20.2%    |
| Depreciation, Amortization & Other non-cash charges <sup>(2)</sup> | 38    | 5.1%   | 34    | 4.4%   | 13.0%     |
| EBITDA <sup>(3)</sup>  | 141   | 18.9%  | 163   | 21.1%  | -13.3%    |

(1) Except volume and average price per unit case figures.

(2) Includes returnable bottle breakage expense.

(3) EBITDA = Operating Income + Depreciation + Amortization &amp; Other non-cash charges.

**Brazilian operations**Expressed in million of Mexican pesos<sup>(1)</sup> with purchasing power as of March 31, 2006

|  | 1Q 06 <sup>(2)</sup> | % Rev  | 1Q 05 <sup>(3)</sup> | % Rev  | (Delta) % |
|--|----------------------|--------|----------------------|--------|-----------|
| Sales Volume (million unit cases)                                  | 67.8                 |        | 62.1                 |        | 9.2%      |
| Average price per unit case  | 25.42                |        | 24.52                |        | 3.7%      |
| Net revenues   | 1,901                |        | 1,523                |        | 24.8%     |
| Other operating revenues   | 13                   |        | 43                   |        | -69.8%    |
| Total revenues   | 1,914                | 100.0% | 1,566                | 100.0% | 22.2%     |
| Cost of sales  | 1,087                | 56.8%  | 846                  | 54.0%  | 28.5%     |
| Gross profit   | 827                  | 43.2%  | 720                  | 46.0%  | 14.8%     |
| Operating expenses   | 518                  | 27.1%  | 475                  | 30.3%  | 9.1%      |
| Operating income   | 309                  | 16.1%  | 245                  | 15.6%  | 26.1%     |
| Depreciation, Amortization & Other non-cash charges <sup>(4)</sup> | 41                   | 2.1%   | 40                   | 2.6%   | 1.8%      |

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|                       |     |       |     |       |       |
|-----------------------|-----|-------|-----|-------|-------|
| EBITDA <sup>(5)</sup> | 350 | 18.3% | 285 | 18.2% | 22.7% |
|-----------------------|-----|-------|-----|-------|-------|

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- 
- (1) Except volume and average price per unit case figures.
  - (2) Includes beer results except in sales volume and average price per unit case.
  - (3) Excludes beer results except in other operating revenues, where net proceeds from beer are recorded.
  - (4) Includes returnable bottle breakage expense.
  - (5) EBITDA = Operating Income + Depreciation + Amortization & Other non-cash charges.
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April 28, 2006

## Selected information

For the three months ended March 31, 2006

*Expressed in million of Mexican pesos as of March 31, 2006*

|                                       | 1Q 05 | 1Q 06 |
|---------------------------------------|-------|-------|
| Capex                                 | 195.0 | 420.5 |
| Depreciation                          | 322.4 | 350.7 |
| Amortization & Other non-cash charges | 287.3 | 304.6 |

**VOLUME***Expressed in million unit cases*

|           | 1Q 05 |       |       |       | 1Q 06 |       |       |       |
|-----------|-------|-------|-------|-------|-------|-------|-------|-------|
|           | CSD   | Water | Other | Total | CSD   | Water | Other | Total |
| Mexico    | 182.3 | 44.3  | 1.2   | 227.8 | 195.5 | 48.6  | 1.9   | 246.0 |
| Central   |       |       |       |       |       |       |       |       |
| America   | 24.5  | 1.2   | 0.4   | 26.1  | 25.4  | 1.3   | 1.2   | 27.9  |
| Colombia  | 36.7  | 5.4   | 0.1   | 42.2  | 36.8  | 5.3   | 0.0   | 42.1  |
| Venezuela | 35.0  | 3.5   | 1.9   | 40.4  | 35.4  | 3.5   | 2.1   | 41.0  |
| Argentina | 38.3  | 0.5   | 0.5   | 39.3  | 39.9  | 0.6   | 0.7   | 41.2  |
| Brazil    | 57.1  | 4.5   | 0.5   | 62.1  | 61.2  | 5.9   | 0.7   | 67.8  |
| Total     | 373.9 | 59.4  | 4.6   | 437.9 | 394.2 | 65.2  | 6.6   | 466.0 |

**PACKAGE MIX BY PRESENTATION***Expressed as a Percentage of Total Volume*

|           | 1Q 05 |         |          |      | 1Q 06 |         |          |      |
|-----------|-------|---------|----------|------|-------|---------|----------|------|
|           | Ret   | Non-Ret | Fountain | Jug  | Ret   | Non-Ret | Fountain | Jug  |
| Mexico    | 27.9  | 56.1    | 1.3      | 14.7 | 26.2  | 57.5    | 1.2      | 15.1 |
| Central   |       |         |          |      |       |         |          |      |
| America   | 45.6  | 51.0    | 3.4      |      | 35.8  | 60.6    | 3.6      |      |
| Colombia  | 49.3  | 41.0    | 3.1      | 6.6  | 45.0  | 45.7    | 3.3      | 6.0  |
| Venezuela | 24.8  | 69.6    | 2.7      | 2.9  | 21.2  | 72.5    | 3.6      | 2.7  |
| Argentina | 26.9  | 70.1    | 3.0      |      | 26.5  | 70.4    | 3.1      |      |
| Brazil    | 6.3   | 90.5    | 3.2      |      | 10.0  | 86.6    | 3.4      |      |

April 28, 2006

Macroeconomic Information

March 2006  
Macroeconomic Information

|           | Inflation |       | Foreign Exchange Rate (local currency per US Dollar). |            |            |
|-----------|-----------|-------|---|------------|------------|
|           | LTM 06    | 1Q 06 | Mar-06  | Mar-05     | Dec 05     |
|           | Mexico    | 3.41% | 1.59%   | 10.9510    | 11.1710    |
| Colombia  | 4.11%     | 0.45% | 2,289.9800  | 2,376.4800 | 2,284.2200 |
| Venezuela | 12.15%    | 2.50% | 2,150.0000  | 2,150.0000 | 2,150.0000 |
| Argentina | 11.68%    | 3.22% | 3.0820  | 2.9200     | 3.0320     |
| Brazil    | 4.51%     | 1.51% | 2.1724  | 2.6662     | 2.3407     |

April 28, 2006

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf of the undersigned, thereunto duly authorized.

FOMENTO ECONÓMICO MEXICANO, S.A. DE C.V.

By: /s/ Javier Astaburuaga

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Javier Astaburuaga  
Chief Financial Officer

Date: April 28, 2006

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