

PRIMUS GUARANTY LTD  
Form 10-K  
March 30, 2012  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-K**

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the fiscal year ended December 31, 2011

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from                      to                      .

Commission File Number: 001-32307

**Primus Guaranty, Ltd.**

(Exact name of registrant as specified in its charter)

**Bermuda**  
(State or other jurisdiction of  
incorporation or organization)

**98-0402357**  
(I.R.S. Employer Identification No.)

Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

**Clarendon House**

**2 Church Street**

**Hamilton HM 11, Bermuda**

(Address of principal executive offices, including zip code)

**441-296-0519**

(Registrant's telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Exchange Act:**

**None**

**Securities registered pursuant to Section 12(g) of the Exchange Act:**

**None**

Indicate by check mark if the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the registrant's common shares held by non-affiliates of the registrant was approximately \$72,162,043 based on the closing price quoted by the New York Stock Exchange as of the last business day of the most recently completed second fiscal quarter (June 30, 2011).

As of March 15, 2012, the number of shares outstanding of the registrant's common shares, \$0.08 par value, was 34,061,567.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's definitive Proxy Statement relating to the registrant's 2011 annual meeting of shareholders and filed with the Commission on April 15, 2011 are incorporated by reference into Part III of this Annual Report.

**Table of Contents**

**Primus Guaranty, Ltd.**

**Form 10-K**

**For the fiscal year ended December 31, 2011**

**INDEX**

	<b>Page</b>
<b><u>Part I.</u></b>	
Item 1. <u>Business</u>	4
Item 1A. <u>Risk Factors</u>	15
Item 1B. <u>Unresolved Staff Comments</u>	22
Item 2. <u>Properties</u>	22
Item 3. <u>Legal Proceedings</u>	22
Item 4. <u>Mine Safety Disclosures</u>	22
<b><u>Part II.</u></b>	
Item 5. <u>Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities</u>	23
Item 6. <u>Selected Financial Data</u>	26
Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	28
Item 7A. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	45
Item 8. <u>Financial Statements and Supplementary Data</u>	46
Item 9. <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>	91
Item 9A. <u>Controls and Procedures</u>	91
Item 9B. <u>Other Information</u>	91
<b><u>Part III.</u></b>	
Item 10. <u>Directors, Executive Officers and Corporate Governance</u>	91
Item 11. <u>Executive Compensation</u>	94
Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters</u>	96
Item 13. <u>Certain Relationships and Related Transactions, and Director Independence</u>	97
Item 14. <u>Principal Accounting Fees and Services</u>	97
<b><u>Part IV.</u></b>	
Item 15. <u>Exhibits and Financial Statement Schedules</u>	99
<b><u>Signatures</u></b>	<b>102</b>

**Table of Contents**

**CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

*This Annual Report on Form 10-K contains forward-looking statements within the meaning of the safe harbor provisions of U.S. Private Securities Litigation Reform Act of 1995 with respect to our future financial or business performance, strategies or expectations. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. All statements, other than statements of historical facts, included in this document regarding our strategy, future operations, future financial position, future revenues, projected costs, prospects, plans and objectives of management are forward-looking statements. The words anticipate, believe, estimate, expect, intend, may, plan, potential, project, opportunity, seek, will, would and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make and future results could differ materially from historical performance. We have included important factors in the cautionary statements included in this Annual Report on Form 10-K, particularly in the Risk Factors section, that we believe could cause actual results or events to differ materially from the forward-looking statements that we make. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures or investments we may make. Forward-looking statements speak only as of the date they are made, and we do not assume any obligation to, and do not undertake to, update any forward-looking statements.*

---

**Table of Contents**

**Part I.**

**Item 1. Business**

*Unless otherwise indicated or the context otherwise requires, references to (i) we, us, our, Company, Primus or Primus Guaranty refers to the consolidated operations of Primus Guaranty, Ltd.; (ii) Primus Asset Management refers to Primus Asset Management, Inc., (iii) references to Primus Financial refers to Primus Financial Products, LLC alone or collectively with its wholly owned subsidiaries; and (iv) each other single company name refers solely to such company.*

**Overview**

We are a Bermuda company with offices in New York. Through our operating subsidiary, Primus Financial Products, LLC, we provide credit protection chiefly against the risk of default on substantially investment grade corporate and sovereign reference entities. Primus Asset Management, another wholly owned subsidiary, acts as manager of the credit swap and cash investment portfolios of its affiliates.

Our registered office is at Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda, and our telephone number is 441-296-0519. The offices of Primus Financial and Primus Asset Management are located at 360 Madison Avenue, New York, New York 10017, and their telephone number is 212-697-2227. Our common shares, par value \$0.08 per share ( common shares ), are quoted in the over-the-counter ( OTC ) markets under the symbol PRSG.

Currently, our focus is directed toward managing Primus Financial's credit swap portfolio as it amortizes, optimizing our capital structure and managing our portfolio of investments and expenses.

**Primus Financial**

Primus Financial is a Delaware limited liability company that was established to sell credit protection in the form of credit swaps primarily to global financial institutions, referred to as counterparties, against primarily investment grade credit obligations of corporate and sovereign issuers. In exchange for a fixed quarterly premium, Primus Financial agreed, upon the occurrence of a defined credit event (e.g., bankruptcy, failure to pay or restructuring) affecting a designated issuer, referred to as a Reference Entity, to pay to its counterparty an amount determined through industry-sponsored auctions equivalent to the notional amount of the credit swap less the auction-determined recovery price of the underlying debt obligation. Primus Financial may elect to acquire the underlying security in the related auction or in the market and seek to sell such obligation at a later date.

Credit swaps sold by Primus Financial on a single specified Reference Entity are referred to as single name credit swaps. Primus Financial also has sold credit swaps referencing portfolios containing obligations of multiple Reference Entities, which are referred to as tranches. Additionally, Primus Financial has sold credit swaps on asset-backed securities, which are referred to as CDS on ABS. These asset-backed securities are referenced to residential mortgage-backed securities. Credit events related to CDS on ABS may include any or all of the following: failure to pay principal, write-down in the reference obligation and distressed ratings downgrades on the reference obligation as defined in the related credit swap agreement.

In 2009, we announced our intention to amortize Primus Financial's credit swap portfolio. Under the amortization model, Primus Financial's credit swap contracts will expire at maturity (unless terminated early) and it is not expected that additional credit swaps will be added to its portfolio, unless associated with a risk mitigation transaction. Risk mitigation transactions may include the termination of selected credit swap transactions as well as portfolio repositioning transactions with individual counterparties.

*Bankruptcy Remoteness*

Primus Financial and each of its subsidiaries have been structured so that neither Primus Financial nor any of its subsidiaries should be substantively consolidated in a bankruptcy case with each other, nor with Primus Guaranty nor with any of its other Primus affiliates in the event of bankruptcy.

## **Table of Contents**

### *Credit Swap Portfolio-Primus Financial*

As of December 31, 2011, Primus Financial had a credit swap portfolio with a total notional amount of \$8.1 billion and a weighted average remaining maturity of 1.62 years. At December 31, 2011, approximately 66% of Primus Financial's outstanding notional credit swap portfolio was denominated in U.S. dollars and 34% was denominated in euros.

### **Single Name Credit Swaps**

As of December 31, 2011, Primus Financial's portfolio of single name credit swaps sold was \$4.3 billion (in notional amount) and had a weighted average remaining maturity of 0.83 years. The last single name credit swap transaction in the portfolio is scheduled to mature in September 2013. Primus Financial's portfolio of single name credit swaps sold is denominated in U.S. dollars and euros. The portfolio included 233 corporate and sovereign Reference Entities domiciled in 22 countries. Reference Entities that were domiciled in the United States and outside of the United States comprised 28% and 72%, respectively, of the single name credit swap portfolio at December 31, 2011. At December 31, 2011, 35% of Primus Financial's single name credit swaps were denominated in U.S. dollars and 65% in euros.

### **Tranches**

As of December 31, 2011, Primus Financial's portfolio of credit swap tranches sold was \$3.8 billion (in notional amount) and had a weighted average remaining maturity of 2.50 years. The last tranche transaction in the portfolio is scheduled to mature in December 2014. Primus Financial's portfolio of credit swap tranches sold is entirely denominated in U.S. dollars and includes corporate and sovereign Reference Entities.

### **CDS on ABS**

As of December 31, 2011 Primus Financial's portfolio of CDS on ABS was \$13.1 million (in notional amount). Primus Financial's portfolio of CDS on ABS is entirely denominated in U.S. dollars. The last CDS on ABS transaction in the portfolio is estimated to mature in August 2025. The actual maturity for any CDS on ABS contract may be earlier or later than the estimated maturity.

### *Counterparties*

At December 31, 2011, Primus Financial had outstanding credit swap transactions with 22 counterparties. These counterparties primarily consisted of global financial institutions. Primus Financial's top counterparty and top five counterparties represented approximately 22% and 49%, respectively, of its credit swap portfolio in notional amounts outstanding at December 31, 2011. One counterparty accounted for more than 10% of consolidated net premiums earned for the year ended December 31, 2011. Primus Financial does not post collateral to its counterparties nor are there any ratings triggers or other conditions which would require collateral to be posted. However, subsidiaries of Primus Financial have granted security interests in their assets in favor of certain counterparties.

Primus Financial transacted credit swaps under contracts which incorporate standard market terms and conditions as defined by the International Swaps and Derivatives Association, Inc. ( ISDA ). These agreements include a Master Agreement and trade confirmations that govern the terms of its credit swap transactions. The ISDA Master Agreement allows Primus Financial to conduct many separate transactions with a counterparty on an efficient basis, each subject to a specific confirmation.

### **Primus Asset Management**

Primus Asset Management, a Delaware corporation, acts as manager of the credit swap and cash investment portfolios of its affiliates. Primus Asset Management also has entered into a Services Agreement with its affiliates, whereby it provides management, consulting and information technology and other services.

## **Table of Contents**

### **Other Subsidiaries**

We own two intermediate holding companies, Primus (Bermuda), Ltd. ( Primus Bermuda ) and Primus Group Holdings, LLC. ( Primus Group Holdings ). Primus Financial has established two wholly owned subsidiaries in connection with its portfolio repositioning transactions.

### **Risk Management Policies and Oversight**

The risk management policies of the Company are overseen by the board of directors of Primus Guaranty. The Audit Committee of our board oversees the Company's compliance with the Company's risk management policies.

### **Investments and Investment Policy**

The cash balances of the Company have been invested primarily in corporate securities and money market funds. The corporate securities consist of short-term debt issued by investment grade U.S. financial and corporate entities.

### **Technology**

We are dependent on our technology infrastructure to manage our business. Our technology primarily consists of licensed third-party software. It is designed to provide risk management, financial and operational support for Primus Financial's credit swap and cash investment portfolios managed by Primus Asset Management. We have a business continuity plan that includes redundant power sources, fault tolerant hardware, backups and capabilities to reach our technology from multiple locations. Our security plan includes firewall protection, password controls, individual logins, an audit log and user reviews.

### **Competition**

The Company's business priorities are focused on the amortization of Primus Financial's credit swap portfolio and its invested capital. Primus Financial has not written any additional credit swap protection since the second quarter of 2008 and does not actively compete in the market for new credit swap contracts.

### **Employees**

As of December 31, 2011, we had 10 employees. None of our employees is party to a collective bargaining agreement or represented by any labor organization. We consider our relations with our employees to be good.

### **Additional Information**

We make available, free of charge, access to Primus Guaranty, Ltd.'s Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, Section 16(a) filings, our Proxy Statement, and all amendments to those reports as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the SEC through our home page at [www.primusguaranty.com](http://www.primusguaranty.com). The information on our Web site is not incorporated by reference into this Annual Report on Form 10-K. In December 2011, we announced our intention to de-register our securities with the SEC. Accordingly, we anticipate our SEC reporting requirements will be suspended from March 2012 onward.

As required by Section 303A.12 (a) of the New York Stock Exchange ( NYSE ) Corporate Governance Standards, our Chief Executive Officer has filed the required certification on May 25, 2011. In December 2011, we de-listed our securities from the NYSE and, accordingly, will no longer be filing such certifications.

### **Certain Bermuda Law Considerations**

*In this discussion, references to (i) Primus Guaranty are references solely to Primus Guaranty, Ltd. and not to any of its consolidated operations; and (ii) BD\$ are references to Bermuda Dollars.*

Primus Guaranty and Primus Bermuda have been designated as non-residents for exchange control purposes by the BMA. Common shares of a Bermuda company may be offered or sold in Bermuda only





---

**Table of Contents**

in compliance with the provisions of the Exchange Control Act, 1972 and related regulations, which regulates the sale of securities in Bermuda. Both companies are required to obtain the prior permission of the BMA for the issuance and transferability of their shares. We had received consent from the BMA for the issue and free transferability of the common shares of Primus Guaranty, as long as the shares of Primus Guaranty are listed on an appointed stock exchange, to and among persons who are non-residents of Bermuda for exchange control purposes. In connection with the de-listing of our common shares from the NYSE, we received a no objection letter from the BMA for the free transferability of the common shares in the OTC markets. The prior permission of the BMA must be obtained, however, for certain acquisitions of our common shares.

Primus Guaranty and Primus Bermuda have each been incorporated in Bermuda as an exempted company. Under Bermuda law, exempted companies are companies formed for the purpose of conducting business outside Bermuda from a principal place in Bermuda. As a result, they are exempt from Bermuda laws restricting the percentage of share capital that may be held by non-Bermudians, but they may not participate in certain transactions, including (1) the acquisition or holding of land in Bermuda (except as may be required for their business and held by way of lease or tenancy for terms of not more than 50 years or which is used to provide accommodation or recreational facilities for their officers and employees and held with the consent of the Bermuda Minister of Finance, for a term not exceeding 21 years) without the express authorization of the Bermuda legislature, (2) the taking of mortgages on land in Bermuda to secure an amount in excess of BD\$50,000 without the consent of the Bermuda Minister of Finance, (3) the acquisition of any bonds or debentures secured by any land in Bermuda, other than certain types of Bermuda government securities or (4) the carrying on of business of any kind in Bermuda, except in furtherance of their business carried on outside Bermuda (and certain other limited circumstances) or under license granted by the Bermuda Minister of Finance.

Primus Guaranty and Primus Bermuda each must comply with the provisions of The Companies Act 1981, as amended, of Bermuda (the Bermuda Companies Act ) regulating the payment of dividends, and making distributions from contributed surplus and purchases of shares. A Bermuda company may not declare or pay a dividend, or make a distribution out of contributed surplus, if there are reasonable grounds for believing that: (a) the company is, or would after the payment be, unable to pay its liabilities as they become due; or (b) the realizable value of the company's assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium accounts. Under the Bermuda Companies Act, when a Bermuda company issues shares at a premium (that is for a price above the par value), whether for cash or otherwise, a sum equal to the aggregate amount or value of the premium on those shares must be transferred to an account called the share premium account. The provisions of the Bermuda Companies Act relating to the reduction of the share capital of a company apply as if the share premium account were paid-up share capital of that company, except for certain matters such as premium arising on a particular class of shares which may be used in paying up unissued shares to be issued to shareholders as fully paid bonus shares. The paid-up share capital may not be reduced if on the date the reduction is to be effected there are reasonable grounds for believing that the company is, or after the reduction would be, unable to pay its liabilities as they become due. Similarly, no purchase by a company of its own shares may be effected if, on the date on which the purchase is to be effected, there are reasonable grounds for believing that the company is, or after the purchase would be, unable to pay its liabilities as they become due.

Under Bermuda law, non-Bermudians (other than spouses of Bermudians, or holders of a permanent resident's certificate, or holders of a working resident's certificate) may not engage in any gainful occupation in Bermuda without an appropriate governmental work permit. A work permit may be granted or extended upon showing that, after proper public advertisement, no Bermudian (or spouse of a Bermudian, or holder of a permanent resident's certificate, or holder of a working resident's certificate) is available who meets the minimum standards reasonably required by the employer. The current policy of the Bermuda government is to place a six-year term limit on individuals with work permits, subject to certain exemptions for key employees. There are employee protection laws and social security laws in Bermuda that will apply if we ever have employees based in Bermuda.

---

**Table of Contents**

**TAX CONSIDERATIONS**

The following summary of the taxation of holders of common shares of Primus Guaranty and the taxation of Primus Guaranty describes the material Bermuda and U.S. federal income tax considerations as of the date of this document. The summary is for general information only and does not purport to be a complete analysis or listing of all tax considerations that may be applicable, nor does it address the effect of any potentially applicable U.S. state or local tax laws, or the tax laws of any jurisdiction outside the United States or Bermuda. The tax treatment of a holder of common shares for U.S. federal, state, local, and non-U.S. tax purposes may vary depending on the holder's particular status. Legislative, judicial, or administrative changes may be forthcoming, including changes that could have a retroactive effect that could affect this summary. Primus Guaranty has not sought, and does not intend to seek, a tax ruling with respect to any of the issues described below. All statements herein, with respect to facts, determinations, or conclusions relating to the business or activities of Primus Guaranty have been provided by us. All references in the following summary with regard to Bermuda taxation to Primus Guaranty do not include its consolidated operations.

Prospective investors are urged to consult their own tax advisors concerning their particular circumstances and the U.S. federal, state, local, and non-U.S. tax consequences to them of owning and disposing of our common shares.

**Taxation of Shareholders**

*Bermuda Taxation*

Under current Bermuda law, dividends paid by Primus Guaranty to holders of common shares will not be subject to Bermuda withholding tax.

*U.S. Taxation*

Except as noted in this sentence, the following summary addresses the material U.S. federal income tax consequences with respect to common shares held as capital assets and does not deal with the tax consequences applicable to all categories of investors, some of which (such as broker-dealers; banks; insurance companies; tax-exempt entities; investors who own, or are deemed to own, 10% or more of the total combined voting power or value of Primus Guaranty; investors who hold or will hold common shares as part of hedging or conversion transactions; investors subject to the U.S. federal alternative minimum tax; investors that have a principal place of business or tax home outside the United States; and investors whose functional currency is not the U.S. dollar) may be subject to special rules. Prospective investors in common shares are advised to consult their own tax advisors with respect to their particular circumstances and with respect to the effects of U.S. federal, state, local, or other countries' tax laws to which they may be subject.

*U.S. Holders*

Except as noted in the preceding paragraph, the following discussion summarizes the material U.S. federal income tax consequences relating to the ownership and disposition of our common shares by a beneficial owner thereof that is for U.S. federal income tax purposes (i) an individual citizen or resident of the United States, (ii) a corporation, or other entity taxable as a corporation, created or organized in or under the laws of the United States or any political subdivision thereof, or (iii) an estate or trust the income of which is subject to U.S. federal income taxation regardless of its source.

As discussed in greater detail below under *Passive Foreign Investment Companies* and *Taxation of Primus Guaranty and its Subsidiaries* U.S. Taxation Primus Guaranty, Primus Bermuda and Primus Financial, subject to the limitations and caveats described below, Primus Guaranty believes that (1) neither Primus Guaranty nor Primus Bermuda should be treated as engaged in a trade or business within the United States and (2) Primus Guaranty and Primus Bermuda should be and continue to be passive foreign investment companies ( PFICs ) for U.S. federal income tax purposes. This discussion assumes both of these conclusions, unless otherwise stated.

---

**Table of Contents**

*Passive Foreign Investment Companies.* Special and adverse U.S. federal income tax rules apply to shareholders who are direct or indirect owners of foreign corporations that are PFICs. In general, a foreign corporation will be a PFIC if 75% or more of its gross income constitutes passive income or 50% or more of its assets produce passive income. Various rules require that a foreign corporation look through its ownership interest in lower-tier subsidiaries in determining whether it satisfies the asset or the income test. Based on the operations, assets and income of our entire group, and in particular the operations, assets and income of Primus Financial, Primus Guaranty believes that both Primus Guaranty and Primus Bermuda (as well as certain collateralized loan obligations ( CLOs ) for which Primus Asset Management acted as collateral manager in which Primus Bermuda formerly had invested; references to Primus Bermuda in the remainder of this section includes those CLOs) should satisfy either or both of the income or asset tests and as a result should be and continue to be PFICs. If it were determined that Primus Financial's activities with respect to credit swaps constituted a U.S. trade or business, Primus Guaranty and Primus Bermuda as a result might not be PFICs.

Holders of common shares are urged to consult with their tax advisors as to the tax consequences of holding shares directly and indirectly (in the case of Primus Bermuda) of PFICs and the possible advisability of electing to have each of Primus Guaranty and Primus Bermuda treated as a qualified electing fund ( QEF ).

If Primus Guaranty and Primus Bermuda are treated as PFICs during the period in which a shareholder holds common shares (a holding period ) and such shareholder has not made a QEF election (as described below) or a mark-to-market election (as discussed below) with respect to each of Primus Guaranty and Primus Bermuda, the shareholder will be subject to the following adverse tax consequences. Upon a disposition of common shares of Primus Guaranty (or the sale of Primus Bermuda shares by Primus Guaranty), including, under certain circumstances, pursuant to an otherwise tax-free transaction, gain recognized by the shareholder would be allocated ratably over the shareholder's holding period for the common shares. The amounts allocated to the taxable year of the sale or other exchange would be taxed as ordinary income. The amount allocated to each other taxable year would be subject to tax at the highest marginal U.S. federal income tax rate in effect for individuals or corporations, as appropriate, and an interest charge would be imposed on the tax attributable to such allocated amounts. Further, any distribution in respect of common shares of Primus Guaranty (or to Primus Guaranty in respect of shares of Primus Bermuda) will be taxed as above if the amount of the distribution is more than 125% of the average distribution with respect to the common shares received by the shareholder (or by Primus Guaranty in the case of a distribution in respect of Primus Bermuda shares) during the preceding three years or the shareholder's holding period, whichever is shorter. Distributions by a PFIC are not eligible for the reduced tax rate of 15% that applies to certain dividends paid to non-corporate U.S. shareholders.

If Primus Guaranty and Primus Bermuda are PFICs and a shareholder does not make a QEF election or a mark-to-market election at the time the shareholder purchases the common shares, the corporations will continue to be treated as PFICs with respect to the common shares held directly or indirectly by the shareholder, even if they subsequently cease to qualify as PFICs, unless an election as described below is made to purge the PFIC taint. A purging election would itself accelerate PFIC tax treatment but would avoid PFIC tax treatment for subsequent years when Primus Guaranty and Primus Bermuda are not PFICs and for years in which a QEF election as discussed below is in effect. Different methods of purging the PFIC taint are available depending on whether the corporation is a PFIC at the time the election is made and certain other facts.

Under the U.S. Internal Revenue Code of 1986, as amended (the Code ), a direct or indirect shareholder of a PFIC may elect to have the PFIC treated as a QEF with respect to such shareholder (a QEF election ). If during a holding period, a shareholder always has had a QEF election in effect for both Primus Guaranty and Primus Bermuda while they were PFICs, the shareholder will not be subject to the PFIC tax treatment described in the preceding paragraphs. Instead, the shareholder will be required to include in its income each year its pro rata share of their capital gain and ordinary earnings for that year, and any excess obtained with respect to the common shares by disposition is generally

---

**Table of Contents**

treated as capital gain. If a shareholder makes the QEF election, the shareholder's basis in its PFIC shares will be increased by the earnings included in gross income and decreased by a distribution to the extent of previously taxed amounts. For this purpose, a corporation owning an interest in an entity which is a partnership for U.S. federal income tax purposes, such as Primus Bermuda owning an interest in Primus Financial, would be allocated the share of the capital gain and ordinary earnings of the partnership attributable to the interest it owns. Thus, if a shareholder makes a QEF election with respect to Primus Bermuda, as well as Primus Guaranty, the shareholder will be required to include a portion of the capital gain and ordinary income of Primus Financial in its income. As a result, a shareholder may be subject to current tax based on the income of Primus Guaranty or Primus Bermuda without any distribution of cash to enable such tax to be paid. If a shareholder has made a QEF election for both Primus Guaranty and Primus Bermuda, the shareholder may elect to defer the payment of the tax on such income items, subject to an interest charge, until the corresponding amounts are distributed, or until the shareholder disposes its common shares.

As discussed in more detail below, we have determined that the credit swaps sold by Primus Financial are best treated as the sale of options for U.S. federal income tax purposes. Accordingly, Primus Financial will recognize income or loss as a protection seller, only upon default, termination or expiration of the credit swaps. There is no definitive authority in support of the treatment by Primus Financial of its credit swaps as options for U.S. federal income tax purposes, and we have not sought, and do not intend to seek, a ruling from the U.S. Internal Revenue Service ( IRS ), on this point. As described below, the U.S. Department of the Treasury (the Treasury Department ) recently has issued proposed regulations regarding the treatment of credit swaps. If these proposed regulations are adopted as proposed, they would require a different treatment of credit swaps entered into after adoption of the proposed regulations from the option treatment used by Primus Financial. If the IRS were to assert successfully that the credit swaps sold by Primus Financial should be treated other than as the sale of options, the timing of the income recognized by Primus Financial could be accelerated, which would accelerate the inclusion of taxable income by a shareholder if it makes QEF elections. In addition, because the option treatment adopted by Primus Financial for the tax treatment of credit swaps differs from the treatment used for financial accounting purposes, the amount of taxable income that a shareholder would include in a particular year as a result of a QEF election may differ significantly from, and in particular years may be significantly greater than, the amount that the shareholder would have included were taxable income calculated in the manner used for financial accounting purposes.

Primus Guaranty intends to comply, and to cause Primus Bermuda to comply, with all record-keeping, reporting and other requirements so that shareholders may maintain a QEF election with respect to Primus Guaranty and Primus Bermuda. If a shareholder desires to make and maintain a QEF election, the shareholder may contact us for the PFIC annual information statement, which may be used to complete the annual QEF election filings. Shareholders also may obtain this information on our Web site at [www.primusguaranty.com](http://www.primusguaranty.com). Shareholders will need to rely on the information provided by us in the annual information statement in preparing their income tax filings.

A QEF election is made on a shareholder-by-shareholder basis and can be revoked only with the consent of the IRS. A QEF election is made by attaching a completed IRS Form 8621 (using the information provided by us in the PFIC annual information statement) to a timely filed U.S. federal income tax return. Even if a QEF election is not made, shareholders must file a completed IRS Form 8621 every year.

If shares of a PFIC are regularly traded on a qualified exchange (which includes certain U.S. exchanges and other exchanges designated by the Treasury Department) or marketable shares, a U.S. holder of such shares may make a mark-to-market election. Until December 19, 2011, Primus Guaranty common shares were traded on the NYSE, a qualified exchange, which the Company believes would have rendered the holder of common shares eligible to apply the mark-to-market election with respect to Primus Guaranty. Subsequent to December 19, 2011, the common shares of Primus Guaranty are traded on the OTC markets which the Treasury Department has not designated as a qualified exchange. Shareholders who had previously made a mark-to-market election are advised to consult with

---

**Table of Contents**

their tax advisors as to the possibility of making a QEF election, effective as of the beginning of the 2011 tax year, in respect of their holdings of Primus Guaranty common shares. Even if the common shares of Primus Guaranty previously qualified as marketable shares for this purpose, prior to 2011, the shares of Primus Bermuda are not marketable shares for these purposes. There is no authority on how a mark-to-market election for a corporation which is a PFIC affects that holder's treatment of a subsidiary of that corporation which is also a PFIC.

As of January 1, 2012, an election has been made to treat Primus Bermuda as a disregarded entity, or branch, of Primus Guaranty, rather than as a separate corporation, for U.S. federal income tax purposes. As a result, beginning January 1, 2012, Primus Bermuda no longer will be treated as a separate PFIC, and its income and assets will be combined with those of Primus Guaranty for purposes of PFIC computations (including with respect to QEF elections) regarding Primus Guaranty. The change in Primus Bermuda's status resulting from this election is expected to be treated, in general, as a tax-free liquidation of a subsidiary corporation into a parent corporation, and, based on the expected treatment of both Primus Bermuda and Primus Guaranty as PFICs, as not resulting in current tax for shareholders. Based on proposed regulations, however, a shareholder that has not made a QEF election with respect to Primus Bermuda is expected to continue to be subject to the potentially adverse tax treatment that applies to a shareholder of a PFIC that has not made a QEF or a mark-to-market election with respect to Primus Bermuda, even if the shareholder previously has made a QEF or a mark-to-market election with respect to Primus Guaranty, unless the shareholder makes a purging election of the sort described above. Shareholders are urged to consult with their tax advisors regarding the treatment of their interests in the common shares of Primus Guaranty and Primus Bermuda, and appropriate reporting with respect thereto, following the deemed liquidation of Primus Bermuda described in this paragraph.

**Shareholders are urged to consult with their tax advisors regarding the likely classification of Primus Guaranty and Primus Bermuda as PFICs and the advisability of making QEF elections with respect to Primus Guaranty and Primus Bermuda.**

*Alternative Characterizations.* If Primus Guaranty and Primus Bermuda were not PFICs, distributions with respect to the common shares would be treated as ordinary dividend income to the extent of Primus Guaranty's current or accumulated earnings and profits as determined for U.S. federal income tax purposes. Dividends paid by Primus Guaranty to U.S. corporations are not eligible for the dividends-received deduction and, subsequent to December 19, 2011, dividends paid on its common shares to non-corporate U.S. shareholders would not be eligible for the reduced tax on dividends at a maximum rate of 15%, as our common shares are no longer listed on the NYSE and therefore are not readily tradeable on an established securities market in the United States for purposes of Section 1(h)(11) of the Code. Distributions in excess of Primus Guaranty's current and accumulated earnings and profits would first be applied to reduce a shareholder's tax basis in the common shares, and any amounts distributed in excess of such tax basis would be treated as gain from the sale or exchange of the common shares.

If Primus Guaranty and Primus Bermuda were not PFICs, a shareholder would, upon the sale or exchange of common shares, generally recognize gain or loss for federal income tax purposes equal to the excess of the amount realized upon such sale or exchange over the shareholder's U.S. federal income tax basis for such common shares. Such long-term capital gain is currently generally subject to a reduced rate of U.S. federal income tax if recognized by non-corporate U.S. holders, which is currently a maximum of 15% for years prior to 2013. Limitations apply to the deduction of capital losses.

*Non-U.S. Holders*

Subject to certain exceptions, persons that are not U.S. persons will be subject to U.S. federal income tax on dividend distributions with respect to, and gain realized from, the sale or exchange of common shares only if such dividends or gains are effectively connected with the conduct of a trade or business within the United States.

---

**Table of Contents**

**Taxation of Primus Guaranty and Its Subsidiaries**

*Bermuda Taxation*

*Primus Guaranty and Primus Bermuda.* Each of Primus Guaranty and Primus Bermuda has received an assurance under the Exempted Undertakings Tax Protection Act 1966 of Bermuda (the Tax Protection Act ), to the effect that in the event of any legislation imposing tax computed on profits or income, or computed on any capital asset, gain, or appreciation, or any tax in the nature of estate duty or inheritance tax being enacted in Bermuda, then the imposition of any such tax shall not be applicable to Primus Guaranty and Primus Bermuda, or to any of their operations, or the shares, debentures, or other obligations of Primus Guaranty and Primus Bermuda until March 28, 2016. This assurance does not prevent the application of any such tax or duty to such persons who are ordinarily resident in Bermuda or the application of any tax payable in accordance with the provisions of the Land Tax Act 1967 of Bermuda or otherwise payable in relation to property leased to Primus Guaranty and Primus Bermuda. Each of Primus Guaranty and Primus Bermuda is required to pay certain annual Bermuda government fees. In addition, all entities employing individuals in Bermuda are required to pay a payroll tax to the Bermuda government. Currently, there is no Bermuda withholding tax on dividends paid by Primus Guaranty and Primus Bermuda.

*U.S. Taxation*

*Primus Guaranty, Primus Bermuda and Primus Financial.* Based on how Primus Guaranty and Primus Bermuda operate and will continue to operate their businesses, Primus Guaranty believes that Primus Guaranty and Primus Bermuda should not be treated as engaged in a trade or business within the United States. Primus Guaranty also believes that Primus Bermuda should not be treated as engaged in a U.S. trade or business through its indirect ownership interest in Primus Financial. In reaching this view, Primus Guaranty has concluded that, although the matter is not free from doubt and there is no governing authority on the point, Primus Financial's activity of selling credit swaps, together with its other activities, are best viewed as transactions in securities or commodities as an investor or trader (rather than as a dealer or as part of a financing business) for Primus Financial's own account in the United States under Section 864(b)(2) of the Code, and Primus Financial (and Primus Bermuda, as a non-U.S. partner in Primus Financial for U.S. federal income tax purposes) should not be viewed as engaged in a U.S. trade or business. In reaching this conclusion, Primus Guaranty is relying on statements by the IRS that taxpayers engaged in derivative transactions may take any reasonable position pending the adoption of final regulations regarding the treatment of derivative transactions for purposes of Section 864(b)(2) of the Code. These IRS statements do not have the force of Code provisions or adopted regulations and may be revoked or amended retroactively, subject only to review for abuse of discretion. Because the determination of whether a foreign corporation is engaged in a trade or business in the United States is inherently factual and there are no definitive standards for making such determination, and the treatment in particular of credit swaps and Primus Financial's current and anticipated activities is unsettled, there can be no assurance that the IRS will not contend successfully that Primus Guaranty, Primus Bermuda or Primus Financial is engaged in a trade or business in the United States.

If the IRS were to successfully assert that Primus Guaranty or Primus Bermuda (either directly or through its interest in Primus Financial) is engaged in a trade or business in the United States, it will be subject to U.S. federal income tax, as well as, potentially, the branch profits tax, on its net income that is effectively connected with the conduct of the trade or business, unless the corporation is entitled to relief under an income tax treaty. Such income tax would be imposed on effectively connected net income, which is computed in a manner generally analogous to that applied to the net income of a domestic corporation. However, if a foreign corporation does not timely file a U.S. federal income tax return, even if its failure to do so is based upon a good faith determination that it was not engaged in a trade or business in the United States, it is not entitled to deductions and credits allocable to its effectively connected income. Moreover, penalties may be assessed for failure to file such tax returns. Primus Guaranty and Primus Bermuda file protective U.S. federal income tax returns so that if they are held

---

**Table of Contents**

to be engaged in a trade or business in the United States, they would be allowed to deduct expenses and utilize credits allocable to income determined to be effectively connected with such trade or business and would not be subject to a failure to file penalty.

The maximum U.S. corporate income tax rate currently is 35% for a corporation's effectively connected net income. In addition, if Primus Financial is found to be engaged in a U.S. trade or business, as a partnership for U.S. federal income tax purposes, it will be required to perform U.S. federal income tax withholding, at the rate of 35%, in respect of Primus Bermuda's allocable share of Primus Financial's income that is effectively connected with such U.S. trade or business under Section 1446 of the Code, regardless of whether distributions are actually made by Primus Financial to Primus Bermuda or Primus Group Holdings. In such a circumstance, Primus Bermuda will be entitled to credit any such withholding tax against its liability for U.S. federal income tax.

The U.S. branch profits tax rate currently is 30%, subject to reduction by applicable tax treaties. The branch profits tax, which is based on net income after subtracting the regular corporate tax and making certain other adjustments, is imposed on the amount of net income deemed to have been withdrawn from the United States. If Primus Financial is found to be, or to have been, engaged in a U.S. trade or business and, as a result, the U.S. branch profits tax applies to Primus Bermuda, the branch profits tax may be imposed at a rate of 30%.

As discussed above, Primus Guaranty has determined that the credit swaps sold by Primus Financial, are best treated as the sale of options for U.S. federal income tax purposes, such that Primus Financial will recognize income or loss as a protection seller only upon default or expiration of the credit swaps. There is no definitive authority in support of the treatment by Primus Financial of its credit swaps as options for U.S. federal income tax purposes. The Treasury Department has been studying the treatment of derivative transactions generally, including credit swaps, and on September 15, 2011 issued proposed regulations for comment relating to the taxation of credit swaps. The proposed regulations indicate that credit swaps should be taxed as notional principal contracts (NPCs) which requires a different tax treatment than for options. The proposed regulations have not been finalized. The proposed regulations indicate that the NPC treatment would be applied only to new swaps undertaken after the proposed tax regulations are effective. Notwithstanding the proposed regulations, if the IRS were to successfully assert that the credit swaps sold by Primus Financial should be treated other than as options, (i) the timing of the income recognized by Primus Financial could be accelerated, (ii) the character of this income could be altered and (iii) Primus Bermuda and Primus Guaranty, as non-U.S. persons, could be subject to U.S. income or withholding tax at the rate of 30% on its FDAP income (discussed below). In addition, were these changes in character to apply and were Primus Bermuda (through its investment in Primus Financial) found to be engaged in a U.S. trade or business, Primus Bermuda's recognition of taxable income would be accelerated.

A foreign corporation not engaged in a trade or business in the United States generally is subject to U.S. federal income tax at the rate of 30% on its fixed or determinable annual or periodic gains, profits and income (FDAP income) derived from sources within the United States (for example, dividends and certain interest income). Thus, even if Primus Guaranty and Primus Bermuda are not engaged in a trade or business in the United States, they could be subject to the 30% tax on certain FDAP income, depending upon the types of instruments in which they invest. Premium income from credit swap sales does not constitute FDAP income, assuming as discussed above, that the credit swaps sold by Primus Financial are treated as the sale of options for U.S. federal income tax purposes.

The above analysis generally assumes that Primus Financial is and continues to be a partnership other than a publicly traded partnership for U.S. federal income tax purposes. Generally, a partnership with fewer than 100 partners at all times is treated as a partnership that is not a publicly traded partnership. Because of restrictions on the ownership composition of Primus Financial, Primus Guaranty believes that Primus Financial is not and will not become a publicly traded partnership and thus will not be required to pay U.S. federal income tax on its income. However, there can be no assurance that Primus Financial is not or will not become a publicly traded partnership, which could have a materially adverse effect on our financial condition and results of operations. Were Primus Financial to be a



**Table of Contents**

publicly traded partnership for U.S. federal income tax purposes, it could be required to pay U.S. federal income tax on its income (without regard to whether it is engaged in a U.S. trade or business), instead of passing through its income and loss to its partners, and it will be required to perform U.S. federal income tax withholding, at the rate of 30%, in respect of amounts paid to Primus Bermuda.

*Primus Asset Management.* Primus Asset Management is a Delaware corporation which is owned by Primus Bermuda through Primus Group Holdings, a disregarded entity for U.S. federal income tax purposes. Primus Asset Management is subject to U.S. federal income tax on a net basis on its income. Primus Asset Management manages Primus Financial's credit swap portfolios and provides services to affiliated companies. See *Primus Asset Management* for further discussion.

Primus Asset Management has reported on its U.S. federal income tax returns a net operating loss carryforward and other tax attributes reflecting various items of loss and deduction, including with respect to predecessor companies. Various restrictions may apply to these tax attributes, including under Section 382 of the Code, and no assurance can be given that the availability of some or all of these tax attributes will not be successfully challenged by the IRS.

Any dividends paid by Primus Asset Management to Primus Bermuda through Primus Group Holdings from its earnings will be subject to U.S. federal income tax withholding at a rate of 30%.

*Personal Holding Company Tax and Accumulated Earnings Tax.* A personal holding company tax is imposed at a current rate of 15% on the undistributed personal holding company income (subject to certain adjustments) of a personal holding company. The accumulated earnings tax is imposed on corporations (including foreign corporations with direct or indirect shareholders subject to U.S. tax) that accumulate earnings in excess of the reasonably anticipated needs of the business, generally at a current rate of 15% on a corporation's excess accumulated earnings. These taxes only apply in certain circumstances, but, in any case, neither tax applies to a corporation that is a PFIC. Because Primus Guaranty and Primus Bermuda likely are and will continue to be PFICs, these taxes should not apply to them.

*Backup Withholding.* Payment of dividends and sales proceeds that are made within the United States or through certain U.S.-related financial intermediaries generally are subject to backup withholding unless a shareholder (i) is a corporation or comes within certain other exempt categories and, when required, demonstrates this fact, or (ii) provides a taxpayer identification number, certifies as to no loss of exemption from backup withholding and otherwise complies with applicable requirements of the backup withholding rules. The backup withholding tax is not an additional tax and may be credited against a shareholder's regular U.S. federal income tax liability.

---

**Table of Contents**

**Item 1A. Risk Factors**  
**Risks Related to Our Business and Operations**

*General economic and specific conditions in the global financial and credit markets may materially adversely affect our loss experience and our financial results.*

The global economy continues to demonstrate signs of stress in certain geographic and industry sectors which could create a greater level of risk to our business. Primus Financial may experience a higher level of credit events which would have a material adverse impact on our financial condition and results of operations.

The successful amortization of the Primus Financial credit swap portfolio will be highly dependent on the level of credit losses in that portfolio over its remaining life. Management expects the credit markets will continue to be uncertain and volatile for some time and that certain industry sectors could continue to experience further deterioration in their balance sheets and poor financial performance. In addition, certain regional economies, particularly in Europe, have shown weakness during 2011. These factors could increase the potential for additional credit events. It is possible that the level of credit event losses that Primus Financial experiences will exceed its ability to pay claims.

Primus Financial's portfolio includes significant exposure on credit swaps sold referencing a number of global financial intermediaries and banks, including senior and subordinated debt issued by financial institutions. A number of these institutions have received capital infusions and support from governments and central banks. Additionally, many of these institutions may have to raise new capital or shrink their businesses to meet new regulatory capital requirements. These factors, combined with the potential future deterioration in certain European economies and concerns about financial institutions' holdings of certain sovereign debt obligations and cross-border exposures, increases the possibility of default.

*The failure to manage effectively the risk of credit losses would have a material adverse effect on our financial condition and results of operations.*

During the period from 2009 through 2011, we completed several risk mitigation transactions in Primus Financial's credit swap portfolio as part of our plan to actively manage this portfolio in amortization. The objectives of these transactions, which included both portfolio repositioning transactions of single name credit swaps and tranche transactions with certain counterparties and terminations of selected credit swaps referencing specific Reference Entities, were to reduce the risk of certain Reference Entity concentrations, as well as to improve the capital subordination levels in certain tranche transactions. However, there cannot be any assurance that any of the transactions which we have completed or which we may complete in the future will be effective. In addition, if the level of credit events were to exceed our expectations, the payments Primus Financial would be required to make under its related credit swaps could materially and adversely affect our financial condition and results of operations. Moreover, even though we may identify a heightened risk of default with respect to a particular Reference Entity or Entities, our ability to limit Primus Financial's losses, through hedging, terminating credit swaps or other risk mitigation transactions, before defined credit events actually occur could be limited by conditions of inadequate liquidity in the credit swap market or conditions which render terminations, hedging or such other risk mitigation transactions economically impractical. There can be no assurance that we will be able to manage higher risks of credit losses effectively. It is possible that the level of credit events that Primus Financial experiences will exceed its ability to pay claims.

*Primus Financial's tranche portfolio of credit swaps also creates risks for us.*

As of December 31, 2011, Primus Financial's portfolio of credit swap tranches sold was \$3.8 billion (in notional amount). Tranches generally reference pools of credit swaps and have capital subordination levels that are designed to protect against making cash payments upon some number of credit events affecting the Reference Entities referenced in the tranche. Primus Financial's portfolio of credit swap tranches includes exposure to European financial institutions which have increased risk of default as noted above. Primus Financial's portfolio of credit swap tranches also includes exposure to mortgage

## **Table of Contents**

insurers and financial guaranty companies based in the United States which have been adversely affected by the decline in the real estate market. Since 2008, a combination of credit events with respect to certain Reference Entities in Primus Financial's tranche portfolio has caused the subordination levels to be reduced or eradicated. Additional credit events in the future may further reduce subordination levels, and if subordination is eradicated, Primus Financial may be required to make cash payments to the relevant counterparty, potentially to the full notional amount of the tranche transaction. This would have a material adverse impact on our financial condition and results of operations. While management of Primus Financial has terminated certain tranche transactions and completed risk mitigation transactions seeking to improve the capital subordination levels or replace higher risk reference entities in certain tranche transactions, there can be no assurance that any such risk mitigation transactions, previously completed or completed in the future, will be successful.

***Primus Financial's counterparties are global financial institutions. A default by a major counterparty could have a material adverse impact on Primus Financial.***

The insolvency of a major swap counterparty could have a material adverse impact on Primus Financial as it is likely the insolvent counterparty would cease making premium payments on its credit swap agreements. It may be difficult for Primus Financial to cancel its contracts with an insolvent counterparty, with the contingent risk that the defaulting counterparty may be successful in making claims for credit events on a Reference Entity under a credit swap agreement with that counterparty.

***Variations in market credit swap premiums and correlation levels could cause our financial results to be volatile.***

Events causing market credit swap premium levels to widen or tighten or correlation levels to change significantly on underlying Reference Entities in Primus Financial's credit swap portfolio will affect the fair value of related credit swaps and may increase the volatility of our financial results reported under U.S. generally accepted accounting principles (GAAP). In accordance with GAAP, we are required to report credit swaps at fair value, with changes in fair value during periods recorded as unrealized gains or losses in our consolidated statements of operations. The principal determinant of the fair value of a credit swap is the prevailing market premium associated with the underlying Reference Entity at the time the valuation is derived. The valuation of Primus Financial's tranche portfolio also incorporates assumptions relating to the correlation of defaults between Reference Entities. The fair value of credit swaps also is affected by our estimation of counterparties and Primus Financial's ability to perform under the credit swap contracts. Generally, valuations for credit swaps in Primus Financial's portfolio rely upon market pricing quotations from third-party pricing providers and dealers. We cannot provide assurance that there will be a broadly based and liquid market to provide reliable market quotations in the future, particularly in circumstances where there is abnormal volatility or lack of liquidity in the market. Factors that may cause market credit swap premiums and correlation assumptions to fluctuate include changes in national or regional economic conditions, industry cyclicality, credit events within an industry, changes in a Reference Entity's operating results, credit swap market liquidity, credit rating, cost of funds, management or any other factors leading investors to revise expectations about a Reference Entity's ability to pay principal and interest on its debt obligations when due. Volatility in our reported GAAP results may cause our common share price to fluctuate significantly.

***We are exposed to significant credit market risk related to changes in foreign exchange rates which may adversely affect our results of operations, financial condition or cash flows.***

Primus Financial's credit swaps are denominated in both U.S. dollars and euros. Approximately 34% of Primus Financial's outstanding total credit swap portfolio of \$8.1 billion (in notional amount) at December 31, 2011 was denominated in euros. The notional principal of the credit swap is denominated in euros and the premiums are payable in euros, and therefore our credit exposure is affected by changes in the exchange rate between euros and U.S. dollars. We translate euros into U.S. dollars at the current market exchange rates for the purpose of recognizing credit swap premium income and the computation of fair values in our consolidated statements of operations. Changes in the exchange rates between euros

---

**Table of Contents**

and U.S. dollars may have an adverse affect on the fair value of credit swaps, settlement of potential credit event losses and premium income in our consolidated statements of operations. We do not hedge against foreign exchange rate risk.

*A significant proportion of our capital is invested in corporate securities. We cannot be assured that there will not be defaults or adverse price movements or defaults in these securities.*

At December 31, 2011, approximately \$340.2 million of our investment capital was invested in securities issued by corporations, predominantly domiciled in the United States. These securities are, as a general rule, investment grade and have a remaining tenor of less than three years. However, we cannot be assured that there will not be adverse price movements or defaults in these securities resulting in a weakening of our financial position and adverse financial results.

*Our operations may become subject to increased regulation or existing regulations may change, which may result in administrative burdens, increased costs or other adverse consequences.*

There can be no assurance that new legal or administrative interpretations or regulations under the U.S. commodities and securities laws, or other applicable legislation on the federal or state levels, or in Bermuda or other jurisdictions, will not adversely affect our business by, among other things, imposing administrative burdens, increased costs or other adverse consequences. In 2010, the U.S. Congress passed the Dodd-Frank Wall Street Reform and Consumer Protection Act, and this act potentially affects Primus Financial as a seller of credit swaps. The rules for implementation of this legislation are being drafted and promulgated by a number of U.S. federal regulatory agencies and it is not yet possible to estimate how the new law and regulations will affect the operations of Primus Financial.

*During 2010, the Company changed its strategy and sold or terminated the majority of its asset management initiatives in order to concentrate on the amortization of Primus Financial's credit swap portfolio.*

The disposition of Primus' CLO business was effected through a merger and a revenue-sharing arrangement with a third-party CLO manager. The proceeds from the sale and the shared revenues are contingent upon the future collection of management fees on the CLOs, which in turn depends on the financial performance of the CLOs and continued management of the CLOs by the third-party CLO manager. The sale of our CLO business was effected through an earn-out process whereby the CLOs are managed or sub-advised by a third party but Primus continues to collect a portion of the CLO management fee streams. If CLO management fees are reduced or eradicated in the future then the earn-out of the fees will be reduced or eradicated and our financial results will be adversely affected.

*We may have difficulty in servicing our outstanding debt.*

At December 31, 2011, Primus Guaranty, Ltd. had \$88.3 million outstanding of its 7% Senior Notes due 2036 (the "7% Senior Notes"). As a holding company, we currently rely on investment income from our portfolio of investments, capital resources of the holding company and dividends and/or distributions from our subsidiaries to service the interest on the 7% Senior Notes above current levels. If our investment income or our capital resources were to decline such that they were insufficient to pay interest on the 7% Senior Notes, we may have difficulty finding other sources of income or capital to pay such interest and, as a result, have difficulty in servicing such debt.

At December 31, 2011, Primus Financial had \$175.5 million outstanding in aggregate of its perpetual preferred securities and subordinated deferrable interest notes. Primus Financial relies on its credit swap premiums and its investment income from its portfolio of investments to service the interest on its outstanding debt and make distribution payments on its perpetual preferred securities. If Primus Financial's credit swap portfolio suffers significant credit events, it will be forced to liquidate significant portions of its investment portfolio in order to pay claims to its counterparties, thereby also reducing the source of its investment income utilized to service its outstanding debt.

## **Table of Contents**

***We may require additional capital in the future, which may not be available on favorable terms or at all.***

In the current environment, as well as based upon our current strategic focus, it would be very difficult for Primus Guaranty or Primus Financial to raise additional capital should Primus Guaranty or Primus Financial need to do so. Any equity or debt financing, if available at all, would likely be on terms that are not favorable to us or our shareholders but nonetheless, we might have to accept those terms. Any defaults on interest payments by either Primus Guaranty or Primus Financial on their respective debt and preferred security obligations would have a material adverse effect on our ability to raise additional capital in the future.

In addition, Primus Guaranty has been repurchasing its common shares and its 7% Senior Notes and Primus Financial has been repurchasing its perpetual preferred securities and subordinated deferrable interest notes. Since the inception of these buyback programs in 2008 and through December 31, 2011, Primus Guaranty purchased and retired 13.7 million common shares at a cost of \$40.7 million and \$36.7 million of face amount of its 7% Senior Notes at a cost of \$16.1 million. Primus Financial has repurchased \$124.5 million of face amount of its outstanding debt and preferred securities at a cost of \$64.9 million. There is no assurance that the capital repurchased in these transactions can be replaced. The Company may continue to make discretionary repurchases of its shares and debt in the future, if it believes it is appropriate to do so.

If we cannot obtain or replace adequate capital when we need to do so, our business, results of operations and financial condition could be adversely affected.

***Certain of our principal shareholders control us.***

At December 31, 2011, a few shareholders collectively owned the majority of our outstanding common shares. As a result, these shareholders, collectively, are able to control the election of our directors, determine our corporate and management policies and determine, without the consent of our other shareholders, the outcome of any corporate action submitted to our shareholders for approval, including potential mergers, amalgamations or acquisitions, asset sales and other significant corporate transactions. These shareholders also have sufficient voting power to amend our organizational documents. There is no assurance that the interests of our principal shareholders will coincide with the interests of other holders of our common shares. This concentration of ownership may discourage, delay or prevent a change in control of our company, which could deprive our shareholders of an opportunity to receive a premium for their common shares as part of a sale of our company and might reduce our share price.

***Our rights plan may have anti-takeover effects that could prevent a change of control.***

On May 29, 2009, we entered into a Rights Agreement with Mellon Investor Services LLC, which we refer to as the rights plan, to contribute to the preservation of long-term value for our shareholders and to protect our shareholders from coercive or otherwise unfair takeover tactics. In general terms, the rights plan works by imposing a significant penalty upon any person or group which acquires 20% or more of the outstanding common shares without the approval of our board of directors, subject to certain grandfather provisions. The provisions of our rights plan could make it more difficult for a third party to acquire the Company, which could hinder shareholders' ability to receive a premium for the Company's common shares over the prevailing market prices.

***There can be no assurance that funds will be available to pay cash dividends on our common shares.***

Currently, we do not pay cash dividends on our common shares and we cannot be assured that funds will be available in the future to pay dividends. We are a holding company with no operations or significant assets other than our ownership of all of our subsidiaries. The majority of our capital is held at Primus Financial, and any determination for it to pay dividends or return capital to Primus Guaranty will be at the discretion of Primus Financial's board of directors. Further, the payment of dividends and making of distributions by each of Primus Guaranty and Primus Bermuda is limited under Bermuda law.

## **Table of Contents**

and regulations. Any determination to pay cash dividends will be at the discretion of our board of directors and will be dependent upon our results of operations and cash flows, our financial position and capital requirements, general business conditions, legal, tax, regulatory and any contractual restrictions on the payment of dividends and any other factors our board of directors deems relevant.

*We depend on a limited number of key employees. If we are not able to retain or replace key employees, we may be unable to operate our business successfully.*

We cannot assure you that we will continue to be able to employ key personnel and retain qualified personnel in the future. The sale or termination of the majority of the asset management business and change of the credit swap portfolio to an amortization status had the effect of decreasing the number of employees required to service the business. Accordingly, during 2010 and 2011 we reduced the number of employees and anticipate a continued reduction in employee headcount in the future. We believe we have sufficient employees to manage the amortization of the Primus Financial credit swap portfolio. However, given the reduction in staff, it may be difficult to provide coverage and find qualified replacements for employees who leave unexpectedly.

*We are highly dependent on information systems and third-party service providers.*

Our businesses are highly dependent on information systems and technology. We outsource our information systems operations to third parties who are responsible for providing the management, maintenance and updating of such systems. Any failure or interruption of our systems could cause delays or other problems in our business activities and our ongoing credit analysis and risk management assessments. This could have a material adverse effect on our financial condition and results of operations.

*We face potential exposure to litigation and claims within our business and strategy.*

The volume of litigation and claims against financial services firms has increased over the past several years. The risk of litigation is difficult to assess or quantify, and may occur years after activities, transactions or events at issue. Any legal action brought against us and the costs to defend such action, could have a material adverse impact on our financial condition and results of operations.

## **Risks Related to Taxation**

*Our status as a PFIC may result in significant additional tax costs for shareholders who are U.S. taxpayers.*

Primus Guaranty and Primus Bermuda (which for purposes of the discussion in this section includes its former investments in certain CLOs) are likely to be and remain PFICs for U.S. federal income tax purposes. There are potentially adverse U.S. federal income tax consequences of investing in a PFIC for a shareholder who is a U.S. taxpayer. These consequences include the following: (1) if a shareholder makes a QEF election with respect to Primus Guaranty and Primus Bermuda, the shareholder will have to include annually in its taxable income an amount reflecting an allocable share of the income of Primus Guaranty or Primus Bermuda, regardless of whether dividends are paid by Primus Guaranty to the shareholder, (2) if a shareholder has made a mark-to-market election (see Tax Considerations for further discussion) for a tax year prior to 2011 with respect to Primus Guaranty, the shareholder will have to include in its taxable income an amount reflecting any increases in the price of our common shares, regardless of not having received any dividends paid by Primus Guaranty to the shareholder for that tax year and subsequent years prior to 2011, with the mark-to-market election no longer being effective for the tax year 2011, reflecting the de-listing of Primus Guaranty from the NYSE (moreover, it is unclear how such an election would affect the shareholder with respect to Primus Bermuda), and (3) if a shareholder does not make a QEF election or a mark-to-market election, the shareholder may incur significant additional U.S. federal income taxes with respect to dividends on, or gain from, the sale or other disposition of, our common shares, or with respect to dividends from Primus Bermuda to us, or with respect to our gain on any sale or other disposition of Primus Bermuda shares. In addition, if a shareholder makes the QEF election with respect to Primus Guaranty and Primus Bermuda, it is possible that the shareholder's allocable share of income from Primus Guaranty and/or Primus Bermuda may be

---

**Table of Contents**

significantly greater in the tax years from 2012 onward than in prior years. This potential outcome reflects, among other factors, potential reductions in operating expenses and the potential timing of recognition of items of taxable income and loss relating to the Primus Financial's credit swap portfolio as it amortizes.

*If we are found to be engaged in a U.S. trade or business, we may be liable for significant U.S. taxes.*

We believe that Primus Guaranty and Primus Bermuda, both directly and through Primus Bermuda's indirect ownership interest in Primus Financial (which, for U.S. federal income tax purposes, is treated as a partnership interest), will operate their businesses in a manner that should not result in their being treated as engaged in a trade or business within the United States for U.S. federal income tax purposes. Consequently, we do not expect to pay U.S. corporate income or branch profits tax on Primus Financial's income. However, because the determination of whether a foreign corporation is engaged in a trade or business in the United States is fact-based and there are no definitive standards for making such a determination, there can be no assurance that the IRS will not contend successfully that Primus Guaranty, Primus Bermuda or Primus Financial are engaged in a trade or business in the United States. The maximum combined rate of U.S. corporate federal, state and local income tax that could apply to Primus Guaranty, Primus Bermuda, or Primus Financial, were they found to be engaged in a U.S. trade or business in New York City and subject to income tax, is currently approximately 46%. This combined income tax rate does not include U.S. branch profits tax that would be imposed on Primus Bermuda were Primus Financial found to be engaged in a U.S. trade or business and deemed to be making distributions to Primus Bermuda. The branch profits tax, were it to apply, would apply at the rate of 30% on amounts deemed distributed. Primus Guaranty, Primus Bermuda and Primus Financial have undergone a U.S. federal income tax audit covering the tax years 2004 through 2006. Although management has not received formal notification from the IRS that the audit has been completed, the statute of limitations for the years in question has expired, and the Company has taken the position that the audit has concluded without any additional liability on behalf of the Company. Should this position be incorrect and should any issues considered in the audit be resolved in a manner not consistent with management's expectations, Primus Guaranty or Primus Bermuda could be required to pay U.S. corporate income tax.

*If the IRS successfully challenges the treatment Primus Financial has adopted for its credit swap transactions, the timing and character of taxable income recognized by Primus Financial could be adversely affected.*

Consistent with its treatment of the credit swaps sold by Primus Financial as the sale of options for U.S. federal income tax purposes, we have determined that in general Primus Financial will recognize income or loss as a protection seller or buyer only upon default, termination or expiration of the credit swaps. There is no definitive authority in support of the treatment by Primus Financial of its credit swaps as options for U.S. federal income tax purposes, and we have not sought, and do not intend to seek, a ruling from the IRS on this point. The Treasury Department has been studying the treatment of derivative transactions generally, including credit swaps, and on September 15, 2011 issued proposed regulations for comment relating to the taxation of credit swaps. The proposed regulations indicate that credit swaps should be taxed as NPCs which require a different tax treatment than for options. The proposed regulations have not been finalized. The proposed regulations indicate that the NPC treatment would be applied only to new swaps undertaken after the proposed tax regulations are ratified. Notwithstanding the proposed regulations, if the IRS were to assert successfully that the credit swaps sold by Primus Financial should be treated other than as options, (1) the timing of the income recognized by Primus Financial could be accelerated, (2) the character of this income could be altered and (3) Primus Bermuda and Primus Guaranty, as non-U.S. persons, could be subject to U.S. income tax, or withholding tax at the rate of 30% on its FDAP income. In addition, were these changes in character to apply and were Primus Bermuda (through its investment in Primus Financial) and Primus Guaranty (through its investment in Primus Financial) found to be engaged in a U.S. trade or business, Primus Bermuda's and Primus Guaranty's recognition of taxable income would be accelerated.

## **Table of Contents**

### **Risks Related to Our Status as a Bermuda Company**

*It may be difficult to effect service of process and enforcement of judgments against us and our officers and directors.*

Because Primus Guaranty is organized under the laws of Bermuda, it may not be possible to enforce court judgments obtained in the United States against Primus Guaranty based on the civil liability provisions of the federal or state securities laws of the United States in Bermuda or in countries other than the United States where Primus Guaranty has assets. In addition, there is some doubt as to whether the courts of Bermuda and other countries would recognize or enforce judgments of U.S. courts obtained against Primus Guaranty or its directors or officers based on the civil liabilities provisions of the federal or state securities laws of the United States, or would hear actions against Primus Guaranty or those persons based on those laws. We have been advised by our legal advisors in Bermuda that the United States and Bermuda do not currently have a treaty providing for the reciprocal recognition and enforcement of judgments in civil and commercial matters. Therefore, a final judgment for the payment of money rendered by any federal or state court in the United States based on civil liability, whether or not based solely on U.S. federal or state securities law, would not automatically be enforceable in Bermuda. There are grounds upon which a Bermuda court may not enforce the judgments of U.S. courts and some remedies available under the laws of U.S. jurisdictions, including some remedies available under U.S. federal securities laws, may not be permitted under Bermuda courts as contrary to public policy in Bermuda. Similarly, those judgments may not be enforceable in countries other than the United States where Primus Guaranty has assets. Further, no claim may be brought in Bermuda by or against Primus Guaranty or its directors and officers in the first instance for violation of U.S. federal securities laws because these laws have no extraterritorial application under Bermuda law and do not have force of law in Bermuda; however, a Bermuda court may impose civil liability, including the possibility of monetary damages, on Primus Guaranty or its directors and officers if the facts alleged in a complaint constitute or give rise to a cause of action under Bermuda law.

*U.S. persons who own our common shares may have more difficulty in protecting their interests than U.S. persons who are shareholders of a U.S. corporation.*

The Bermuda Companies Act, which applies to Primus Guaranty and Primus Bermuda, differs in certain material respects from laws generally applicable to U.S. corporations and their shareholders. As a result of these differences, U.S. persons who own our common shares may have more difficulty protecting their interests than would U.S. persons who own common shares of a U.S. corporation.

*We may become subject to taxes in Bermuda after 2016, which may have a material adverse effect on our financial condition and operating results.*

The Bermuda Minister of Finance, under the Tax Protection Act, has given Primus Guaranty and Primus Bermuda an assurance that if any legislation is enacted in Bermuda that would impose tax computed on profits or income, or computed on any capital asset, gain or appreciation, or any tax in the nature of estate duty or inheritance tax, then, subject to certain limitations, the imposition of any such tax will not be applicable to Primus Guaranty, Primus Bermuda, or any of their respective operations, shares, debentures or other obligations until March 28, 2016. Given the limited duration of the Minister of Finance's assurance, we cannot be certain that we will not be subject to any Bermuda tax after March 28, 2016. Since we are incorporated in Bermuda, we will be subject to changes of law or regulation in Bermuda that may have an adverse impact on our operations, including imposition of tax liability.

*Considerations related to the Organization for Economic Cooperation and Development and the European Union.*

The impact of Bermuda's letter of commitment to the Organization for Economic Cooperation and Development, which is commonly referred to as the OECD, to eliminate harmful tax practices is uncertain and could adversely affect our tax status in Bermuda.

The OECD has published reports and launched a global dialogue among member and non-member countries on measures to limit harmful tax competition. These measures are largely directed at



**Table of Contents**

counteracting the effects of tax havens and preferential tax regimes in countries around the world. According to the OECD, Bermuda is a jurisdiction that has substantially implemented the internationally agreed tax standard and, as such is listed on the OECD white list. However, we are not able to predict what changes will be made to this classification or whether such changes will subject us to additional taxes.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

At December 31, 2011, Primus Financial leased approximately 17,500 square feet of office space at 360 Madison Avenue, New York, New York, at a fixed yearly rental (subject to certain escalations specified in the lease). In December 2010, Primus Financial entered into an agreement to sublease approximately 12,000 square feet of this New York office space. We believe the remaining 5,500 square feet of office space is adequate to meet our current needs.

There are no material restrictions imposed by our lease agreements and the leases are categorized as operating leases. We do not lease or own real property in Bermuda.

**Item 3. Legal Proceedings**

In the ordinary course of operating our business, we may encounter litigation from time to time. However, we are not party to nor are we currently aware of any material pending or overtly threatened litigation.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Table of Contents****Part II.****Item 5. Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities**  
**Market Information**

Formerly our common shares traded on the NYSE under the symbol PRS. From December 20, 2011 our common shares trade in the OTC market under the symbol PRSG. The following table sets forth, for the indicated periods, the high, low and closing sales prices of our common shares in U.S. dollars, as reported on the NYSE and the OTC markets at the relevant times:

<b>Year ended December 31, 2011</b>	<b>High</b>	<b>Low</b>	<b>Close</b>
First Quarter	\$ 5.20	\$ 4.68	\$ 5.08
Second Quarter	\$ 5.34	\$ 4.60	\$ 5.25
Third Quarter	\$ 6.35	\$ 4.15	\$ 5.27
Fourth Quarter	\$ 6.40	\$ 3.82	\$ 4.90
<b>Year ended December 31, 2010</b>	<b>High</b>	<b>Low</b>	<b>Close</b>
First Quarter	\$ 4.38	\$ 3.04	\$ 4.20
Second Quarter	\$ 4.82	\$ 3.44	\$ 3.69
Third Quarter	\$ 4.78	\$ 3.41	\$ 4.56
Fourth Quarter	\$ 5.66	\$ 4.49	\$ 5.08

**Issuer Purchases of Equity Securities**

The following table provides information about our purchases of our common shares during the fourth quarter ended December 31, 2011:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Approximate Dollar Value of Shares that May Yet Be Purchased under the Plans or Programs (a)</b>
October 1 - 31	119,000	\$ 5.41	119,000	\$ 41,166,440
November 1 - 30	27,617	\$ 5.50	27,617	\$ 41,014,549
December 1 - 31	359,514	\$ 4.65	359,514	\$ 39,342,529
Total	506,131	\$ 4.88	506,131	

- (a) On October 8, 2008, our board of directors authorized the implementation of a buyback program for the purchase of our common shares and/or our 7% Senior Notes in the aggregate up to \$25.0 million. On February 3, 2010, our board of directors authorized an additional expenditure of up to \$15.0 million of available cash for the purchase of our common shares and/or our 7% Senior Notes. On July 29, 2010, our board of directors authorized an additional expenditure of up to \$5.0 million of available cash for the purchase of our common shares and/or our 7% Senior Notes. On October 27, 2010, our board of directors authorized an additional expenditure of up to \$10.0 million of available cash for the purchase of our common shares and/or our 7% Senior Notes. On October 26, 2011, our board of directors authorized an additional expenditure of up to \$25.0 million in the buyback program. The amounts in this column do not reflect the cost of approximately \$16.1 million for purchases of our 7% Senior Notes, since inception of our buyback program through December 31, 2011.



## **Table of Contents**

### **Securities Authorized for Issuance under Equity Compensation Plans**

Information regarding securities authorized for issuance under equity compensation plans is set forth under the caption "Securities Authorized for Issuance Under Equity Compensation Plans" included in Item 12 of this Annual Report on Form 10-K.

### **Shareholder Information**

As of March 15, 2012, 34,061,567 common shares were issued and outstanding, and held by approximately 27 shareholders of record. Due to the number of common shares held in nominee or street name, we believe that there are a significantly greater number of beneficial owners of our common shares. As of March 15, 2012, the closing share price on the OTC market of our common shares was \$6.10.

### **Dividend and Distribution Information**

Currently, we do not pay cash dividends on our common shares and we cannot be assured that funds will be available in the future to pay dividends. Further, and as appropriate, it is our intention to return to the shareholders capital no longer required for our operations or for the amortization of Primus Financial's credit swap portfolio. Any determination to pay cash dividends in the future will be at the discretion of our board of directors and will be dependent on our results of operations, financial condition, contractual restrictions and other factors deemed relevant by our board of directors.

In addition, we are subject to Bermuda law and regulatory constraints that will affect our ability to pay dividends on our common shares and make other payments. Under the Bermuda Companies Act, each of Primus Guaranty and Primus Bermuda may not declare or pay a dividend out of distributable reserves if there are reasonable grounds for believing that they are, or would after the payment be, unable to pay their respective liabilities as they become due; or if the realizable value of their respective assets would thereby be less than the aggregate of their respective liabilities and issued share capital and share premium accounts.

**Table of Contents**

**Performance Graph**

Set forth below is a performance graph comparing the cumulative total shareholder return through December 31, 2011 on our common shares against the cumulative return of the S&P Small Cap 600 Index and Russell 1000 Financial Sector, assuming an investment of \$100 on December 31, 2006.

	12/31/2007	12/31/2008	12/31/2009	12/31/2010	12/31/2011
Primus Guaranty, Ltd	\$ 60.64	\$ 9.88	\$ 26.41	\$ 43.99	\$ 42.43
S&P Small Cap 600 Index	\$ 99.70	\$ 68.72	\$ 86.30	\$ 109.00	\$ 110.12
Russell 1000 Financial Sector	\$ 81.44	\$ 38.36	\$ 45.02	\$ 49.56	\$ 42.33

**Table of Contents****Item 6. Selected Financial Data**

The following tables present our historical financial and operating data for the years ended December 31, 2011, 2010, 2009, 2008 and 2007 which were derived from our consolidated financial statements, which have been prepared in accordance with GAAP. The following information should be read in conjunction with Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and our consolidated financial statements and the related notes appearing elsewhere in this Annual Report on Form 10-K.

<i>(in thousands, except per share data)</i>	<b>Year Ended December 31,</b>				
<b>Statements of Operations Data</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>
<b>Revenues</b>					
Net credit swap revenue (loss) <sup>(1)</sup>	\$ (39,029)	\$ 267,756	\$ 1,455,802	\$ (1,688,872)	\$ (535,064)
Interest income	9,794	13,140	6,685	25,483	40,401
Gain on retirement of long-term debt	9,145	9,866	43,151	9,716	
Other income	1,608	3,391	3,797	(240)	(3,476)
<b>Total revenues (losses)</b>	<b>\$ (18,482)</b>	<b>\$ 294,153</b>	<b>\$ 1,509,435</b>	<b>\$ (1,653,913)</b>	<b>\$ (498,139)</b>
<b>Expenses</b>					
Compensation and employee benefits	\$ 6,527	\$ 18,650	\$ 17,661	\$ 14,595	\$ 20,097
Interest expense	5,998	7,031	9,116	17,032	20,729
Other expenses	6,875	21,600	15,355	14,363	19,809
<b>Total expenses</b>	<b>\$ 19,400</b>	<b>\$ 47,281</b>	<b>\$ 42,132</b>	<b>\$ 45,990</b>	<b>\$ 60,635</b>
Income (loss) from continuing operations before provision (benefit) for income taxes	\$ (37,882)	\$ 246,872	\$ 1,467,303	\$ (1,699,903)	\$ (558,774)
Provision (benefit) for income tax	16	(134)	184	61	52
Income (loss) from continuing operations	(37,898)	247,006	1,467,119	(1,699,964)	(558,826)
Income (loss) from discontinued operations, net of tax	4,133	(49,544)	(3,422)	(9,540)	2,853
Net income (loss)	\$ (33,765)	\$ 197,462	\$ 1,463,697	\$ (1,709,504)	\$ (555,973)
Distributions on preferred securities of subsidiary	\$ 3,035	\$ 3,162	\$ 3,417	\$ 6,642	\$ 7,568
Net loss from discontinued operations attributable to non-parent interests in CLOs		(61,174)			
<b>Net income (loss) available to common shares</b>	<b>\$ (36,800)</b>	<b>\$ 255,474</b>	<b>\$ 1,460,280</b>	<b>\$ (1,716,146)</b>	<b>\$ (563,541)</b>
Income (loss) per common share:					
<b>Basic:</b>					
Income (loss) from continuing operations	\$ (1.11)	\$ 6.36	\$ 36.46	\$ (38.16)	\$ (12.64)
Income (loss) from discontinued operations	\$ 0.11	\$ 0.30	\$ (0.08)	\$ (0.21)	\$ 0.06
Net income (loss) available to common shares	\$ (1.00)	\$ 6.66	\$ 36.38	\$ (38.37)	\$ (12.58)
<b>Diluted:</b>					
Income (loss) from continuing operations	\$ (1.11)	\$ 6.04	\$ 35.34	\$ (38.16)	\$ (12.64)
Income (loss) from discontinued operations	\$ 0.11	\$ 0.29	\$ (0.08)	\$ (0.21)	\$ 0.06
Net income (loss) available to common shares	\$ (1.00)	\$ 6.33	\$ 35.26	\$ (38.37)	\$ (12.58)
<b>Weighted average common shares outstanding:</b>					
Basic	36,849	38,361	40,142	44,722	44,808
Diluted	36,849	40,366	41,414	44,722	44,808



**Table of Contents**

(1) Net credit swap revenue (loss) consists of the following:

<i>(in thousands, except per share data)</i>	Year Ended December 31,				
	2011	2010	2009	2008	2007
Net premiums earned	\$ 40,522	\$ 58,100	\$ 85,116	\$ 102,515	\$ 84,771
Net realized gains (losses) on credit swaps	(14,770)	(86,884)	(113,077)	(161,957)	(5,190)
Net unrealized gains (losses) on credit swaps	(64,781)	296,540	1,483,763	(1,629,430)	(614,645)
Total net credit swap revenue (loss)	\$ (39,029)	\$ 267,756	\$ 1,455,802	\$ (1,688,872)	\$ (535,064)

<i>(in thousands, except per share data)</i>	As of December 31,				
	2011	2010	2009	2008	2007
<b>Balance Sheet Data</b>					
<b>Assets</b>					
Cash and cash equivalents	\$ 87,247	\$ 177,736	\$ 299,514	\$ 280,912	\$ 242,665
Investments	341,656	288,985	274,444	486,870	617,631
Restricted cash and investments	137,759	138,540	127,116		
Unrealized gain on swaps, at fair value		2,006	2,207		606
Other assets	19,162	27,592	29,466	26,449	27,744
Total assets	\$ 585,824	\$ 634,859	\$ 732,747	\$ 794,231	\$ 888,646

**Liabilities and Equity (deficit)**

<b>Liabilities</b>					
Unrealized loss on swaps, at fair value	\$ 457,939	\$ 395,164	\$ 691,905	\$ 2,173,461	\$ 544,731
Long-term debt	172,334	215,828	244,051	317,535	325,904
Other liabilities	11,043	21,902	46,238	7,670	12,952
Total liabilities	\$ 641,316	\$ 632,894	\$ 982,194	\$ 2,498,666	\$ 883,587

**Equity (deficit)**

Common shares	\$ 2,787	\$ 3,046	\$ 3,061	\$ 3,263	\$ 3,603
Additional paid-in-capital	260,258	275,453	280,685	281,596	280,224
<b>Warrants</b>					
Accumulated other comprehensive income (loss)	1,086	3,333	2,148	908	(4,712)
Retained earnings (deficit)	(409,769)	(372,969)	(628,443)	(2,088,723)	(372,577)
Total shareholders' equity (deficit) of Primus Guaranty, Ltd	(145,638)	(91,137)	(342,549)	(1,802,956)	(93,462)
Preferred securities of subsidiary	\$ 90,146	\$ 93,102	\$ 93,102	\$ 98,521	\$ 98,521
Total equity (deficit)	(55,492)	1,965	(249,447)	(1,704,435)	5,059
Total liabilities and equity (deficit)	\$ 585,824	\$ 634,859	\$ 732,747	\$ 794,231	\$ 888,646

Per Share Data:

Book value per share <sup>(1)</sup>	\$ (4.18)	\$ (2.39)	\$ (8.95)	\$ (44.21)	\$ (2.08)
-------------------------------------	-----------	-----------	-----------	------------	-----------



## Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

(1) Book value per share is based on total shareholders' equity (deficit) of Primus Guaranty, Ltd. divided by basic common shares outstanding.

## **Table of Contents**

### **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following is a discussion and analysis of our financial condition and results of operations. This discussion should be read in conjunction with our consolidated financial statements and accompanying notes, which appear elsewhere in this Annual Report on Form 10-K. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those discussed below and elsewhere in this Annual Report on Form 10-K, particularly in the Risk Factors section and under the heading Cautionary Note Regarding Forward-Looking Statements. Capitalized and certain other terms used in this discussion have been defined or construed elsewhere in this Annual Report on Form 10-K.*

#### **Business Introduction**

We are a Bermuda holding company that currently conducts business through our wholly owned operating subsidiaries, Primus Financial and Primus Asset Management.

##### *Primus Financial*

Primus Financial was established to sell credit protection in the form of credit swaps to global financial institutions against primarily investment grade credit obligations of corporate and sovereign issuers.

In 2009, we announced our intention to amortize Primus Financial's credit swap portfolio. We expect Primus Financial's credit swap contracts will expire at maturity unless terminated early through credit events or credit risk mitigation transactions. It is not currently expected that additional credit swaps will be added to Primus Financial's portfolio.

At December 31, 2011, Primus Financial's credit swap portfolio had a total notional amount of \$8.1 billion, which included \$4.3 billion of single name credit swaps, \$3.8 billion of tranches and \$13.1 million of CDS on ABS. Primus Financial's portfolio of credit swaps includes single name credit swaps denominated in euros. See note 5 of notes to consolidated financial statements for further information relating to the credit swap portfolio.

##### *Primus Asset Management*

Primus Asset Management acts as manager of the credit swap and investment portfolios of its affiliates. Primus Asset Management also has entered into a Services Agreement with its affiliates, whereby it provides management, consulting and information technology and other services.

#### **Executive Overview and Business Outlook**

Since the beginning of 2011, our focus has been the amortization of Primus Financial's credit swap portfolio. We continued the process, which had begun in 2010, of closing down offices and subsidiary companies that were no longer required to support Primus Financial's operations. We also reduced headcount-related and other operating costs during 2011. In efforts to save further ongoing expenses we de-listed our securities from the NYSE in December 2011.

The total notional principal of Primus Financial's credit swap portfolio declined from \$10.4 billion at the end of 2010 to \$8.1 billion at the end of 2011. In 2011, we paid \$10.1 million to settle credit events on certain CDS on ABS transactions, and paid a total of \$4.7 million to amend or terminate credit swaps which referenced a mortgage insurer which subsequently suffered a credit event. In 2012, \$3.6 billion notional principal of the single name credit swap portfolio are scheduled to mature, along with \$375 million notional principal of tranche transactions. At the year-end 2012, we anticipate that \$4.1 billion of notional principal will remain outstanding unless credit swaps are terminated early. The decline in notional principal will mean the premium income from the portfolio will fall. We expect to earn approximately \$31.1 million in premium income in 2012, compared with \$40.5 million earned in 2011.

## **Table of Contents**

We continue to earn interest on our investment portfolio, although interest rates are at low levels and it does not seem likely they will increase significantly in the short term.

We incur interest and distribution expenses on the securities we have issued. In 2011, we bought back, in face value, a total of \$40.9 million of our debt and \$3.0 million of preferred securities. Since commencing our debt and preferred buy-back program in 2008 we have bought back a total of \$152.7 million of debt and \$8.5 million of preferred securities representing 47.0% of the original debt outstanding and 8.5% of the preferred securities.

During 2011 we purchased 3.7 million of our common shares at an average price of \$5.01. Since commencing our share buy-back program in 2008 we have bought back a total of 13.7 million shares at an average price of \$2.96.

In December 2010, we divested our asset management business, which included the sale of our subsidiary, CypressTree Investment Management, LLC ( CypressTree ), a manager and sub-advisor of CLOs. The proceeds from the sale are expected to be received over time and are contingent upon the amount of future fees earned on the CLOs managed and sub-advised by CypressTree. As a result of this divestiture of our asset management business, the results of operations from this business have been classified as discontinued operations for all periods presented.

## **Critical Accounting Policies**

The discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates, and those differences may be material. Our critical accounting policies are set forth below.

### ***Valuation of Credit Swaps***

The fair value of the credit swap portfolio of single name credit swaps, tranches and CDS on ABS, depends upon a number of factors, including:

The contractual terms of the swap contract, which include the Reference Entity, the notional value, the maturity, the credit swap premium and the currency of the swap.

Current market data, including credit swap premium levels pertinent to each Reference Entity, estimated recovery rates on Reference Entities, market interest rates, foreign exchange rates, an estimate of mid-market prices to exit prices, and for tranche transactions, estimates of the correlation of the underlying Reference Entities within each tranche transaction.

Valuation models are used to derive a fair value of credit swaps.

Consideration of our own nonperformance risk, as well as the credit risk of credit swap counterparties. ASC Topic 820, *Fair Value Measurements and Disclosures*, requires that nonperformance risk be considered when determining the fair value of credit swaps.

Estimates of fair values of credit swaps from third-party valuation services and/or credit swap counterparties.

In general, the most significant component of the credit swap valuation is the difference between the contractual credit swap premium on the credit swaps transacted and the comparable current market premium. The valuation process the Company uses to obtain fair value is described below:

## Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

For single name credit swaps, the valuation model uses mid-market credit swap premium data obtained from an independent provider. The independent provider obtains mid-market credit swap premium quotes from a number of dealers in the credit swap market across a range of standard maturities and restructuring terms, and computes composite credit swap premium

**Table of Contents**

quotes on specific Reference Entities, where available. When quotes are not available, management uses observable market data on comparable Reference Entities. The inputs to the valuation model include: current credit swap premium quotes on the Reference Entities, estimated recovery rates on each Reference Entity, current interest rates and foreign exchange rates. We adjust the independent mid-market credit swap premium quotes to derive estimated exit price valuations.

For tranche credit swaps, a mid-market valuation is calculated for each tranche transaction using a tranche valuation model. The inputs to the tranche valuation model include: current credit swap premium quotes obtained from an independent provider on the Reference Entities within the tranche, estimated recovery rates on the Reference Entities within the tranche, current market interest rates and correlation levels derived from credit swap indices. The mid-market valuations obtained from the model are adjusted to estimated exit price valuations.

For CDS on ABS, exit price valuations are obtained from an independent provider and reviewed by management.

**Nonperformance Risk Adjustment**

We consider the effect of our nonperformance risk in determining the fair value of our liabilities. An industry standard for calculating this adjustment is to incorporate changes in an entity's own credit spread into the computation of the mark-to-market of liabilities. We derive an estimate of a credit spread because there is no observable market credit spread on Primus Financial. This estimated credit spread was obtained by reference to similar entities with observable credit spreads, primarily in the insurance and financial insurance businesses.

**The following table represents the effect of the nonperformance risk adjustments on our unrealized loss on credit swaps, at fair value in the consolidated statements of financial condition as of December 31, 2011 and 2010 (in thousands):**

	December 31, 2011	December 31, 2010
Unrealized loss on credit swaps, at fair value, without nonperformance risk adjustments	\$ 542,199	\$ 456,498
Nonperformance risk adjustments	(84,260)	(61,334)
<b>Unrealized loss on credit swaps, at fair value, after nonperformance risk adjustments</b>	<b>\$ 457,939</b>	<b>\$ 395,164</b>

The following table represents the effect of the changes in nonperformance risk adjustment on our net credit swap revenue (loss) in the consolidated statements of operations for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	Year Ended December 31,		
	2011	2010	2009
Net credit swap revenue (loss) without nonperformance risk adjustments	\$ (61,955)	\$ 420,899	\$ 2,494,940
Nonperformance risk adjustments	22,926	(153,143)	(1,039,138)
<b>Net credit swap revenue (loss) after nonperformance risk adjustments</b>	<b>\$ (39,029)</b>	<b>\$ 267,756</b>	<b>\$ 1,455,802</b>

**Fair Value Hierarchy Level 3**

Level 3 assets at December 31, 2011, which included investments in securities issued by CLOs, ABS bonds and contingent consideration from the buyer of CypressTree, were \$8.7 million, or 2.5% of the

## **Table of Contents**

total assets measured at fair value. Level 3 liabilities at December 31, 2011, which included the unrealized loss on credit swaps sold and contingent consideration payments to the sellers of CypressTree, were \$460.3 million, or 100% of total liabilities measured at fair value.

Level 3 assets at December 31, 2010, which included the unrealized gain on credit swaps, investments in securities issued by CLOs, ABS bonds and contingent consideration from the buyer of CypressTree, were \$18.7 million, or 3.9% of the total assets measured at fair value. Level 3 liabilities at December 31, 2010, which included the unrealized loss on credit swaps sold and contingent consideration payments to the sellers of CypressTree, were \$400.3 million, or 100% of total liabilities measured at fair value.

See note 6 of notes to consolidated financial statements for further discussion of Financial Instruments and Fair Value Disclosures.

### ***Impact of Adoption of ASC Topic 810, Consolidation***

We adopted ASC Topic 810, *Consolidation*, on January 1, 2010. The consolidation of CLOs under management resulted in an increase in total assets of approximately \$2.5 billion, an increase in total liabilities of \$2.3 billion and an increase to total shareholders' equity of \$266 million as required under the accounting standard.

Consolidated results of operations for the CLOs on a standalone basis are included in our financial statements for the period from January 1, 2010 through December 1, 2010, the date at which we divested our CLO asset management business, at which point we determined we were no longer the primary beneficiary of the CLOs and accordingly deconsolidated the assets and liabilities and shareholder's equity associated with the CLOs. The operating results of the CLO business have been classified as discontinued operations.

See notes 6 and 8 of notes to consolidated financial statements for further discussion of Discontinued Operations.

### ***Contingent Consideration from the Buyer of CypressTree***

We agreed with the buyer of CypressTree that the proceeds from the sale would be contingent on the amount of future management fees earned on the CLOs managed by CypressTree. We measure the contingent consideration from the buyer at fair value. At December 31, 2011 and 2010, the fair value of the contingent consideration from the buyer of CypressTree was approximately \$7.4 million and \$9.0 million, respectively. The fair value of the contingent consideration is based on a valuation model which discounts the projected future cash fees and distributions for each CLO. Significant inputs to the valuation model include the fee structure of the CLO, estimates related to loan default rates, recoveries, discount rates and an estimate of the risk of forfeiture of collateral management. See notes 2, 7 and 8 of notes to consolidated financial statements for further discussion.

### ***Contingent Consideration Payments to the Sellers of CypressTree***

In purchasing CypressTree in July 2009, Primus Asset Management agreed to make contingent consideration payments to the sellers of CypressTree, based on a fixed percentage of certain future management fees earned through 2015. The liability for contingent consideration payments to the sellers was not included in the subsequent sale of CypressTree in December 2010 and accordingly, remained with Primus Asset Management. At December 31, 2011, the fair value of the contingent consideration payments to the sellers was \$2.0 million. The fair value of the contingent consideration is based upon a valuation model which discounts the projected future cash fees and distributions for each CLO. Significant inputs to the valuation model include the fee structure of the CLO, estimates related to loan default rates, recoveries, discount rates and an estimate of the risk of forfeiture of collateral management. See notes 7 and 8 of notes to consolidated financial statements for further discussion.

## **Table of Contents**

### **Lehman Brothers Special Financing Inc.**

Primus Financial had entered into credit swap transactions with LBSF, pursuant to an ISDA Master Agreement. At the time of these transactions, LBSF was an indirect subsidiary of Lehman Brothers Holdings Inc. ( LBH ), and LBH was the credit support provider under these transactions. During and subsequent to the end of the third quarter of 2008, LBSF suffered a number of events of default under the ISDA Master Agreement, including bankruptcy, failure to pay premiums when due and bankruptcy of its credit support provider. Primus Financial did not designate any early termination date under the ISDA Master Agreement, and accordingly, continued the credit swap agreements, which referenced approximately \$1.1 billion of underlying reference obligations. Included in these credit swaps were five reference entities referencing \$66 million of obligations of which credit events had occurred prior to and after the LBSF and LBH bankruptcy events. Under relevant accounting standards, Primus Financial continued to carry outstanding credit swaps at their fair value. LBSF was obligated to pay premiums on its credit swap transactions from the third quarter of 2008 until the third quarter of 2010, but had failed to do so.

In September 2010, Primus Financial entered into a termination agreement with LBSF to settle all outstanding claims and credit swap transactions between the parties. Under the terms of the agreement, Primus Financial and LBSF terminated approximately \$1.1 billion notional principal of credit swaps, which represented LBSF's entire portfolio with Primus Financial. Primus Financial paid LBSF \$17.5 million to terminate all these credit swaps and settle all outstanding claims of LBSF for credit events and of Primus Financial for unpaid premiums.

### **Results of Operations**

#### **Introduction**

Net credit swap revenue (loss) incorporates credit swap premium income, together with realized gains and losses arising from the termination of credit swaps, as a result of credit events or credit mitigation decisions. In addition, changes in the unrealized gains (losses) of the credit swap portfolio, at fair value, are included in net credit swap revenue (loss).

Other sources of revenue consist of interest income earned on our investments and gains recognized on retirement of long-term debt.

Expenses include interest expense on the debt issued by Primus Guaranty and Primus Financial, employee compensation and other expenses. Primus Financial also makes distributions on its preferred securities.

Effective January 1, 2010, we adopted ASC Topic 810, *Consolidation*, which required us to consolidate the revenues and expenses of the CLOs under management from January 1, 2010 through November 30, 2010. On December 1, 2010, we deconsolidated the CLOs under management as a result of the divestiture of the CLO asset management business. See Discontinued Operations below for further discussion.

Results of operations are discussed in more detail below.

#### ***Year Ended December 31, 2011 Compared with Year Ended December 31, 2010***

#### **Overview of Financial Results**

GAAP net loss available to common shares for the year ended December 31, 2011 was \$(36.8) million, compared with GAAP net income available to common shares of \$255.5 million for the year ended December 31, 2010. The Company's GAAP net income (loss) available to common shares primarily comprised net credit swap revenue (loss) of \$(39.0) million and \$267.8 million for 2011 and 2010, respectively. Net credit swap revenue (loss) for the periods was chiefly attributable to unrealized mark-to-market gains (losses) on Primus Financial's credit swap portfolio. During 2011, net credit swap loss was \$(39.0) million, which comprised premium income of \$40.5 million, realized losses of \$(14.8)

**Table of Contents**

million and unrealized mark-to-market losses of \$(64.8) million. The net credit swap revenue of \$267.8 million for 2010 comprised premium income of \$58.1 million, realized losses on credit swaps of \$(86.9) million and unrealized mark-to-market gains of \$296.5 million.

Interest income on our portfolio of investments was \$9.8 million for 2011, compared with \$13.1 million for 2010.

During 2011 and 2010, we recorded net gains of approximately \$9.1 million and \$9.9 million, respectively, on purchases and retirement of our long-term debt, which included purchases by Primus Guaranty of its 7% Senior Notes and purchases by Primus Financial of its long-term debt.

Interest expense and distributions on the preferred securities issued by Primus Financial were \$6.8 million in 2011, compared with \$7.9 million in 2010. The decrease is primarily attributable to a reduction in our outstanding debt.

Operating expenses from continuing operations were \$13.4 million in 2011, compared with \$40.3 million in 2010. The decrease in operating expenses was principally a result of a reduction in the size and scope of our business and reduced employee headcount.

Income from discontinued operations was \$4.1 million in the year ended December 31, 2011. Loss from discontinued operations in 2010 was \$49.5 million, of which income of approximately \$11.7 million was attributable to Primus Guaranty common shareholders and a loss of \$61.2 million was attributable to non-parent interests in CLOs.

***Net Credit Swap Revenue***

Net credit swap revenue (loss) was \$(39.0) million and \$267.8 million for the years ended December 31, 2011 and 2010, respectively.

Net credit swap revenue (loss) includes:

Net premiums earned;

Net realized gains (losses) on credit swaps, which include gains (losses) on terminated credit swaps sold and losses on credit events during the period; and

Net unrealized gains (losses) on credit swaps.

The table below shows the components of net credit swap revenue (loss) for the years ended December 31, 2011 and 2010 (in thousands).

	<b>Year Ended December 31,</b>	
	<b>2011</b>	<b>2010</b>
Net premiums earned	\$ 40,522	\$ 58,100
Net realized losses on credit swaps	(14,770)	(86,884)
Net unrealized gains (losses) on credit swaps	(64,781)	296,540
Net credit swap revenue (loss)	\$ (39,029)	\$ 267,756

***Net Premiums Earned***

Net premiums earned were \$40.5 million and \$58.1 million for the years ended December 31, 2011 and 2010, respectively. The decrease in net premiums is primarily attributable to the reduced notional principal of Primus Financial's credit swap portfolio. The notional principal on the portfolio was \$8.1 billion as at December 31, 2011, compared with \$10.4 billion as at December 31, 2010.

***Net Realized Losses on Credit Swaps***



Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Net realized losses on credit swaps sold were \$14.8 million and \$86.9 million for the years ended December 31, 2011 and 2010, respectively.

---

**Table of Contents**

Net realized losses for the year ended December 31, 2011 primarily comprised payments totaling \$4.7 million paid by Primus Financial to counterparties to amend or terminate swaps referencing a mortgage guaranty company. In addition, payments totaling \$10.1 million were paid by Primus Financial to counterparties to settle credit events on certain CDS on ABS transactions.

Net realized losses for the year ended December 31, 2010 included a \$17.5 million payment to LBSF to terminate all credit swaps and settle all outstanding claims with LBSF, a \$35.0 million payment to a counterparty relating to the termination of three tranche transactions, a \$29.2 million payment to terminate single name credit swaps referencing financial guarantors and realized losses of \$1.8 million on the CDS on ABS portfolio. Primus Financial realized a gain of approximately \$3.6 million relating to the settlement of a credit event on a Reference Entity on which it had purchased single name credit swap protection.

*Net Unrealized Gains on Credit Swaps*

Net unrealized gains (losses) on credit swaps were \$(64.8) million and \$296.5 million for the years ended December 31, 2011 and 2010, respectively. During 2011, we saw a net increase in the weighted average market credit swap spreads in Primus Financial's credit swap portfolio. The increase in swap spreads, which outweighed the effect of the contraction in the remaining tenor and size of the credit swap portfolio, resulted in unrealized mark-to-market losses in 2011. Weighted average market credit swap spreads in Primus Financial's credit swap portfolio fell in 2010 resulting in unrealized mark-to-market gains. Primus Financial makes a nonperformance risk adjustment in determining the fair value of its credit swap liabilities. During the years ended December 31, 2011 and 2010, respectively, Primus Financial recorded gains (losses) from nonperformance risk adjustments of \$22.9 million and \$(153.1) million, respectively, which is reflected in net credit swap revenue in these periods.

*Interest Income*

We earned interest income of \$9.8 million and \$13.1 million for the years ended December 31, 2011 and 2010, respectively. The decrease is primarily attributable to lower interest rates earned on the investment portfolio.

Weighted average yields on our cash, cash equivalents and investments were 1.69% in the year ended December 31, 2011, compared with 2.19% for the year ended December 31, 2010.

*Gain on Retirement of Long-Term Debt*

During the years ended December 31, 2011 and 2010, in aggregate, we recorded gains of \$9.1 million and \$9.9 million, respectively, on the purchase and retirement of long-term debt, net of a related write-off of unamortized issuance costs.

During 2011, Primus Financial purchased \$38.8 million in face value of its subordinated deferrable notes at a cost of \$29.6 million. These transactions resulted in a gain of \$8.8 million on retirement of long-term debt, net of a related write-off of unamortized issuance costs.

During 2011, Primus Guaranty purchased and retired \$2.1 million in face value of its 7% Senior Notes at a cost of approximately \$1.6 million. These transactions resulted in a net realized gain of \$384 thousand, net of a related write-off of unamortized issuance costs.

During 2010, Primus Financial purchased \$24.8 million in face value of its subordinated deferrable notes at a cost of \$15.7 million. These transactions resulted in a net realized gain of \$8.8 million on retirement of long-term debt, net of a related write-off of unamortized issuance costs.

During 2010, Primus Guaranty purchased and retired \$4.2 million in face value of its 7% Senior Notes at a cost of approximately \$3.0 million. These transactions resulted in a net realized gain of \$1.1 million on retirement of long-term debt, net of a related write-off of unamortized issuance costs.

**Table of Contents***Other Income*

Other income includes realized and unrealized gains or losses on investment securities and sublease rental income, partly offset by foreign currency revaluation losses. Other income was \$1.6 million and \$3.4 million during the years ended December 31, 2011 and 2010, respectively.

*Operating Expenses*

Operating expenses, excluding restructuring costs, from continuing operations were \$12.8 million and \$32.1 million for the years ended December 31, 2011 and 2010, respectively, as summarized in the table below (dollars in thousands).

	<b>Year Ended December 31,</b>	
	<b>2011</b>	<b>2010</b>
Compensation and employee benefits	\$ 6,527	\$ 18,650
Professional and legal fees	2,719	6,718
Other	3,521	6,774
 Total operating expenses	 \$ 12,767	 \$ 32,142
 Number of full-time employees, at end of period	 10	 19

We reduced the size and scope of our operations during 2010 and 2011, which has resulted in a general reduction in our operating expenses. Compensation and employee benefits include salaries, benefits and share-based compensation. Compensation expense for 2011 was \$6.5 million, a reduction of \$12.1 million from 2010. The decrease was primarily the result of reduced employee headcount. Share-based compensation expense was approximately \$2.0 million and \$6.7 million for the years ended December 31, 2011 and 2010, respectively.

Professional and legal fees expense includes audit and tax advisor fees, legal costs, consulting fees, and director and officer liability insurance expense. Other operating expenses include rent, technology and data costs, depreciation and amortization, bank fees, travel and entertainment, exchange fees and other general and administrative expenses. The decrease in professional fees and other operating expenses is primarily attributable to the general reduction in the scope of our business.

*Restructuring Costs*

We incurred restructuring costs of \$635 thousand for the year ended December 31, 2011 compared with \$8.1 million for year ended December 31, 2010. The restructuring costs comprised mainly employee severance and accelerated share-based compensation expenses, and costs associated with the write-off of fixed assets.

*Interest Expense and Preferred Distributions*Interest Expense

Interest expense includes costs related to the 7% Senior Notes issued by Primus Guaranty after adjustment for an interest rate swap, and interest on the subordinated deferrable notes issued by Primus Financial. We recorded interest expense of \$6.0 million and \$7.0 million for 2011 and 2010, respectively. The decrease was principally the result of reductions in debt outstanding.

In February 2007, we entered into an interest rate swap agreement with a major financial institution that effectively converted a notional amount of \$75 million of our 7% Senior Notes to floating rate debt based on the three-month London Interbank Offered Rate ( LIBOR ) plus a fixed spread of 0.96%.

---

**Table of Contents**

The counterparty exercised its right to terminate the interest rate swap in December 2011. Inclusive of the interest rate swap, we recorded \$2.2 million and \$2.3 million of net interest expense on the 7% Senior Notes for the years ended December 31, 2011 and 2010, respectively. The weighted average net interest rate was 2.39% and 2.45% for the years ended December 31, 2011 and 2010, respectively.

Primus Financial's subordinated deferrable interest notes were issued in the auction rate market. This market continues to be dislocated and, as a result, the interest rates on the notes were set at the contractually specified rates over LIBOR. For 2011 and 2010, we recorded \$3.8 million and \$4.7 million of interest expense on Primus Financial's subordinated deferrable interest notes, respectively. Interest expense decreased primarily as a result of a reduction in outstanding debt. The weighted average interest rate on these notes was 3.58% and 3.56% for 2011 and 2010, respectively. At December 31, 2011, Primus Financial's subordinated deferrable interest notes of \$56.9 million (face value) mature in June 2021 and \$27.1 million (face value) mature in July 2034. At December 31, 2011 and 2010, Primus Financial's subordinated deferrable interest notes were accruing interest at a rate of 3.45% and 3.39%, respectively.

**Preferred Distributions**

Primus Financial issued net \$100 million of perpetual preferred securities in 2002. The rate of distributions on the perpetual preferred distributions is set by reference to a contractual spread of 3% over LIBOR. Primus Financial paid net distributions of approximately \$3.0 million and \$3.2 million during 2011 and 2010, respectively, on its perpetual preferred securities. The weighted average distribution rate on these securities was 3.23% and 3.35% for 2011 and 2010, respectively.

At December 31, 2011 and 2010, the distribution rate on Primus Financial's perpetual preferred securities was 3.27% and 3.27%, respectively.

***Provision (Benefit) for Income Taxes***

Provision (benefit) for income taxes was \$16 thousand and \$(134) thousand for the years ended December 31, 2011 and 2010, respectively. Primus Guaranty had a net deferred tax asset, fully offset by a valuation allowance of \$15.6 million and \$16.5 million as of December 31, 2011 and December 31, 2010, respectively. The change in the deferred tax asset and valuation allowance resulted primarily from Primus Asset Management's estimated net operating loss and the timing of tax adjustments related to share-based compensation expense.

***Discontinued Operations***

In December 2010, Primus Asset Management divested its asset management business, which included the sale of its CypressTree subsidiary. The proceeds from the sale are contingent on the amount of future CLO management fees received. Primus Asset Management established contingent receivables to record the estimated value of the future fees. Primus Asset Management had previously also established contingent liabilities to reflect amounts due to the prior owners of CypressTree under the terms of its purchase of the company in 2009. Changes to the estimated contingent receivables and liabilities, together with any cash payments or receipts under the agreements, are recorded as discontinued operations in the consolidated statements of operations. In connection with the sale of CypressTree, Primus Asset Management agreed to accept a fixed proportion of the future management fees received on the CLOs which are currently sub-advised by the purchaser of CypressTree. This income is also recorded under the "Income (loss) from discontinued operations" caption in the consolidated statements of operations.

Income from discontinued operations was \$4.1 million in the year ended December 31, 2011, which primarily consisted of net sub-advised CLO fees, CLO interest income, changes in the fair value of the contingent payables related to the Company's original purchase of CypressTree and changes in the fair value of the contingent receivables from the purchaser of CypressTree.

Loss from discontinued operations was \$49.5 million for the year ended December 31, 2010, of which income of approximately \$11.7 million was attributable to the Primus Guaranty common

## **Table of Contents**

shareholders and a loss of \$61.2 million was attributable to non-parent interests in CLOs. The income attributable to Primus Guaranty common shareholders primarily comprised asset management fees and income from investments in CLO securities, partly offset by the operating expenses of the asset management business.

See note 8 of notes to consolidated financial statements for further discussion and information related to Discontinued Operations.

### ***Year Ended December 31, 2010 Compared with Year Ended December 31, 2009***

#### **Overview of Financial Results**

GAAP net income available to common shares for the year ended December 31, 2010 was \$255.5 million, compared with GAAP net income available to common shares of \$1.5 billion for the year ended December 31, 2009. The Company's GAAP net income available to common shares primarily was driven by net credit swap revenue of \$267.8 million and \$1.5 billion, respectively. Net credit swap revenue for the periods was attributable primarily to mark-to-market unrealized gains on Primus Financial's credit swap portfolio.

Interest income on our portfolio of investments was \$13.1 million for the year ended December 31, 2010, compared with \$6.7 million for the year ended December 31, 2009. The increase is primarily attributable to higher returns on our investments.

During the year ended December 31, 2010, we recorded a net gain of approximately \$9.9 million on the retirement of long-term debt, which included purchases by Primus Guaranty of its 7% Senior Notes and purchases by our subsidiary, Primus Financial, of its long-term debt.

Interest expense and distributions on preferred securities issued by Primus Financial were \$10.2 million for the year ended December 31, 2010, compared with \$12.5 million for the year ended December 31, 2009. The decrease is primarily attributable to lower LIBOR and reduced debt levels during 2010.

Operating expenses, excluding restructuring costs, were \$32.1 million for the year ended December 31, 2010 and remained relatively flat, compared with \$33.0 million for the year ended December 31, 2009.

Loss from discontinued operations in 2010 was \$49.5 million, of which income of approximately \$11.7 million was attributable to Primus Guaranty common shareholders and a loss of \$61.2 million was attributable to non-parent interests in CLOs. Loss from discontinued operations was \$3.4 million for the year ended December 31, 2009.

#### ***Net Credit Swap Revenue***

Net credit swap revenue was \$267.8 million and \$1.5 billion for the years ended December 31, 2010 and 2009, respectively.

Net credit swap revenue includes:

Net premiums earned;

Net realized losses on credit swaps, which include gains (losses) on terminated credit swaps sold and losses on credit events during the period; and

Net unrealized gains (losses) on credit swaps.

**Table of Contents**

The table below shows the components of net credit swap revenue for the years ended December 31, 2010 and 2009 (in thousands).

	Year Ended December 31,	
	2010	2009
Net premiums earned	\$ 58,100	\$ 85,116
Net realized losses on credit swaps	(86,884)	(113,077)
Net unrealized gains (losses) on credit swaps	296,540	1,483,763
 Net credit swap revenue	 \$ 267,756	 \$ 1,455,802

*Net Premiums Earned*

Net premiums earned were \$58.1 million and \$85.1 million for the years ended December 31, 2010 and 2009, respectively. The decrease was primarily attributable to the reduced notional principal of Primus Financial's credit swap portfolio. Primus Financial did not write any new credit protection in these years.

*Net Realized Losses on Credit Swaps*

Net realized losses on credit swaps sold were \$86.9 million and \$113.1 million for the years ended December 31, 2010 and 2009, respectively. Net realized losses for the year ended December 31, 2010 included a \$17.5 million payment to LBSF to terminate all credit swaps and settle all outstanding claims with LBSF, a \$35.0 million payment to a counterparty relating to the termination of three tranche transactions, a \$29.2 million payment to terminate single name credit swaps referencing financial guarantors and realized losses of \$1.8 million on the CDS on ABS portfolio. Primus Financial realized a gain of approximately \$3.6 million relating to the settlement of a credit event on a Reference Entity on which it had purchased single name credit swap protection.

Net realized losses of \$113.1 million for the year ended December 31, 2009 primarily related to payments to two counterparties for portfolio repositioning transactions, realized losses related to credit events on three single name Reference Entities and realized losses on the CDS on ABS portfolio.

*Net Unrealized Gains (Losses) on Credit Swaps*

Net unrealized gains on credit swaps were \$296.5 million and \$1.5 billion for the years ended December 31, 2010 and 2009, respectively. The change in unrealized gains on credit swaps reflected the change in the fair value of Primus Financial's credit swap portfolio during these periods. The unrealized gains recorded for the years ended December 31, 2010 and 2009 reflect general reductions in market credit swap premium levels and maturities of credit swaps in the credit swap portfolio. In addition, payments to counterparties for the early termination of credit swaps or for credit events during the years ended December 31, 2010 and 2009 have reduced the credit swap liability for unrealized losses on credit swaps, resulting in unrealized gains in these periods. During the years ended December 31, 2010 and 2009, Primus Financial recorded nonperformance risk adjustments of \$(153.1) million and \$(1.0) billion, respectively.

*Interest Income*

We earned interest income of \$13.1 million and \$6.7 million for the years ended December 31, 2010 and 2009, respectively. The increase in interest income is attributable to higher average yields on our investment portfolio, principally a result of an increase in corporate debt securities held in the portfolio.

Weighted average yields on our cash, cash equivalents and investments were 2.19% in the year ended December 31, 2010, compared with 0.91% for the year ended December 31, 2009.

**Table of Contents***Gain on Retirement of Long-Term Debt*

During the years ended December 31, 2010 and 2009, in aggregate, we recorded gains of \$9.9 million and \$43.2 million, respectively, on the purchase and retirement of long-term debt, net of a related write-off of unamortized issuance costs. See note 11 of the notes to consolidated financial statements for further discussion.

*Other Income*

Other income includes realized and unrealized gains or losses on investment securities, foreign currency revaluation losses and sublease rental income. Other income was \$3.4 million and \$3.8 million during the years ended December 31, 2010 and 2009, respectively.

Other income during the year ended December 31, 2010 consisted primarily of realized gains on investment securities and sublease rental income, offset by foreign currency losses. Other income during the year ended December 31, 2009 consisted primarily of realized gains on Primus Financial's sale of corporate bonds, which had previously been delivered in settlement of a credit event on a single name credit swap sold.

*Operating Expenses*

Operating expenses, excluding restructuring costs, were \$32.1 million and \$33.0 million for the years ended December 31, 2010 and 2009, respectively, as summarized in the table below (dollars in thousands).

	<b>Year Ended December 31,</b>	
	<b>2010</b>	<b>2009</b>
Compensation and employee benefits	\$ 18,650	\$ 17,661
Professional and legal fees	6,718	6,848
Other	6,774	8,507
 Total operating expenses	 \$ 32,142	 \$ 33,016
 Number of full-time employees, at end of period	 19	 47

Compensation and employee benefits include salaries, benefits, accrual for incentive bonuses and share-based compensation. Compensation expense for the year ended December 31, 2010 increased by approximately \$1.0 million over the comparable prior period. The increase was primarily the result of higher share-based compensation expenses, partially offset by a reduction in accrual for incentive bonuses during the year ended December 31, 2010. During the fourth quarter of 2010, in connection with the reduction in workforce, we offered to our terminated employees the ability to settle certain vested share awards in either shares or cash. As a result, we classified certain share awards as a share-based liability plan, which resulted in additional share-based compensation of \$3.9 million. Share-based compensation expense was approximately \$6.7 million and \$4.5 million for the years ended December 31, 2010 and 2009, respectively. See note 2 of notes to consolidated financial statements for discussion of valuation methodologies used for share-based compensation.

Professional and legal fees expense includes audit and tax advisor fees, legal costs, consulting fees, and director and officer liability insurance expense. In aggregate, professional fees remained flat year over year, although insurance costs were higher in 2010 than in 2009, which were largely offset by lower legal fees incurred in 2010.

Other operating expenses include rent, depreciation and amortization, bank fees, ratings agency fees, travel and entertainment, exchange fees and other administrative expenses. The decrease in other operating expenses in 2010 was primarily the result of lower depreciation and amortization expense in 2010 and write-offs of capitalized software costs in 2009.

---

## Table of Contents

### *Restructuring Costs*

We made significant reductions in our workforce and operating infrastructure primarily in the fourth quarter of 2010 as a consequence of our decision to divest the asset management business and focus our efforts on the amortization of Primus Financial's credit swap portfolio. In total, we incurred restructuring costs of \$8.1 million for the year ended December 31, 2010. The restructuring costs comprised mainly employee severance and accelerated share-based compensation expenses, costs associated with the write-off of fixed assets and the CypressTree office lease termination.

At December 31, 2010, we recorded restructuring liabilities of approximately \$3.7 million, of which substantially all of the balance is expected to be paid by the end of the first quarter of 2011. See note 9 of notes to consolidated financial statements for further discussion.

### *Interest Expense and Preferred Distributions*

#### Interest Expense

Interest expense includes costs related to the 7% Senior Notes issued by Primus Guaranty, after adjustment for an interest rate swap, and interest on the subordinated deferrable notes issued by Primus Financial. We recorded interest expense of \$7.0 million and \$9.1 million for the years ended December 31, 2010 and 2009, respectively.

During the course of 2009 and 2010 Primus Guaranty, Ltd. repurchased some of its 7% Senior Notes. In February 2007, we entered into an interest rate swap agreement with a major financial institution that effectively converted a notional amount of \$75 million of our 7% Senior Notes to floating rate debt based on the three-month LIBOR plus a fixed spread of 0.96%. At December 31, 2010, \$90.4 million of the 7% Senior Notes was outstanding. The reduction in principal outstanding and a decline in LIBOR in 2010 had the effect of reducing the net interest expense on these Notes. The average net interest rate was 2.45% and 3.03% for the years ended December 31, 2010 and 2009, respectively. For the years ended December 31, 2010 and 2009, we recorded \$2.3 million and \$3.0 million of interest expense on the 7% Senior Notes, respectively.

Primus Financial's subordinated deferrable interest notes were issued in the auction rate market. This market continues to be dislocated and, as a result, the interest rates on the notes were set at the contractually specified rates over LIBOR during 2009 and 2010. During the course of 2009 and 2010 Primus Financial repurchased a portion of its subordinated deferrable interest notes. At December 31, 2010, \$122.8 million of the subordinated deferrable interest notes was outstanding. At December 31, 2010, Primus Financial's subordinated deferrable interest notes were accruing interest at an all-in rate of 3.39%. The subordinated deferrable interest notes mature in June 2021 and July 2034.

For the years ended December 31, 2010 and 2009, we recorded \$4.7 million and \$6.1 million of interest expense on Primus Financial's subordinated deferrable interest notes, respectively. Interest expense decreased in 2010 primarily as a result of lower LIBOR and reduced debt levels.

#### Preferred Distributions

Primus Financial issued net \$100 million of perpetual preferred securities in 2002. The rate of distributions on the perpetual preferred securities is set by reference to a contractual spread of 3% over LIBOR. During 2009, Primus Financial repurchased \$5.5 million of the perpetual preferred securities. At December 31, 2010, the all-in distribution rate on Primus Financial's perpetual preferred securities was 3.27%.

Primus Financial paid net distributions of approximately \$3.2 million and \$3.4 million during the years ended December 31, 2010 and 2009, respectively, on its perpetual preferred securities. The decrease in net distributions was primarily a result of lower LIBOR and the lower average outstanding balance in 2010. The average distribution rate on these securities was 3.35% and 3.54% for the years ended December 31, 2010 and 2009, respectively.



---

## **Table of Contents**

### *Provision (Benefit) for Income Taxes*

Provision (benefit) for income taxes was \$(134) thousand and \$184 thousand for the years ended December 31, 2010 and 2009, respectively. Primus Guaranty had a net deferred tax asset, fully offset by a valuation allowance, of \$16.5 million and \$12.7 million as of December 31, 2010 and December 31, 2009, respectively. The change in the deferred tax asset and valuation allowance resulted primarily from Primus Asset Management's estimated net operating loss and the timing of recognition of book and tax adjustments related to share-based compensation expense.

### *Discontinued Operations*

Loss from discontinued operations in 2010 was \$49.5 million, of which income of approximately \$11.7 million was attributable to Primus Guaranty common shareholders and a loss of \$61.2 million was attributable to non-parent interests in CLOs. The income attributable to Primus Guaranty common shareholders primarily comprised asset management fees and investment income on investments in CLO securities, partly offset by the operating expenses of the asset management business.

Loss from discontinued operations was \$3.4 million for the year ended December 31, 2009, which primarily consisted of the fee revenues and operating expenses of the CLO asset management business.

See notes 7 and 8 of notes to consolidated financial statements for further discussion and information related to the divestiture of our asset management business and Discontinued Operations.

## **Non-GAAP Financial Measures Economic Results**

In addition to the results of operations presented in accordance with GAAP, our management and our board of directors use certain non-GAAP financial measures called "Economic Results". We believe that our Economic Results provide information useful to investors in understanding our underlying operational performance and business trends. Economic Results is an accrual based measure of our financial performance, which in our view, better reflects our long-term buy and hold strategy in our credit protection business. However, Economic Results is not a measurement of financial performance or liquidity under GAAP; therefore, these non-GAAP financial measures should not be considered as an alternative or substitute for GAAP.

Beginning with the first quarter of 2010, we amended our presentation of Economic Results. These amendments have been made primarily to address the adoption of ASC Topic 810, *Consolidation*, in our GAAP financial statements commencing in 2010. We believe that the consolidation of the operating results of the stand-alone CLOs into the GAAP financial statements may affect a reader's analysis of our underlying results of operations and could result in investor confusion or the production of information by analysts or external credit rating agencies that is not reflective of the underlying financial results of operations and financial condition of Primus Guaranty, Ltd. Accordingly, we exclude for Economic Results the net income (loss) attributable to non-parent interests, which reflects CLO income attributable to third parties. Economic Results have not been restated or amended for any previously published financial results.

We define Economic Results as GAAP net income (loss) available to common shares (which reflects the deduction of net income (loss) attributable to non-parent interests) adjusted for the following:

Unrealized gains (losses) on credit swaps sold by Primus Financial are excluded from GAAP net income (loss) available to common shares;

Realized gains from early termination of credit swaps sold by Primus Financial are excluded from GAAP net income (loss) available to common shares;

Realized gains from early termination of credit swaps sold by Primus Financial are amortized over the period that would have been the remaining life of the credit swap, and that amortization is added to GAAP net income (loss) available to common shares;



**Table of Contents**

Provision for CDS on ABS credit events; and

Reduction in provision for CDS on ABS credit events, upon termination or principal write-down, of credit swaps.

Economic Results includes realized gains and losses on credit swap transactions undertaken by our managed funds. We exclude unrealized gains (losses) on credit swaps sold because quarterly changes in the fair value of the credit swap portfolio do not necessarily cause Primus Financial to take any specific actions relative to any Reference Entity or group of Reference Entities. We manage the Primus Financial portfolio based on our assessment of credit fundamentals with a general strategy of holding credit swaps to maturity. At maturity, the mark-to-market values would revert to zero, to the extent no realized gains or losses had occurred. Additionally, changes in the fair value of the credit swap portfolio have no impact on our liquidity, as Primus Financial does not provide counterparties with collateral based upon changes in the fair value of its credit swaps. We exclude realized gains on credit swaps sold because our strategy is focused on generation of premium income as opposed to trading gains and losses, although we amortize any realized gains over the original remaining life of the terminated contracts.

As previously discussed, credit events related to CDS on ABS may include any or all of the following: failure to pay principal, write-down in the reference obligation and distressed ratings downgrades on the reference obligation as defined in the related credit swap agreement. There may be a protracted period between the occurrence and the settlement of a credit event on CDS on ABS, and thus the estimated loss resulting from the credit event continues to be classified as an unrealized loss in net credit swap revenues. We make provisions in Economic Results for estimated costs of CDS on ABS credit events in the period in which the credit event occurs since our Economic Results excludes the change in unrealized losses on credit swaps sold for the period. These provisions are adjusted subsequently to reflect the known settlement amount(s) in the period in which a settlement or principal write-down occurs.

The following table below presents a reconciliation of our Economic Results (non-GAAP measures) to GAAP for the years ended December 31, 2011, 2010 and 2009:

<i>(in thousands, except per share data)</i>	Year Ended December 31,		
	2011	2010	2009
GAAP net income (loss) available to common shares	(36,800)	255,474	1,460,280
<i>Adjustments:</i>			
Change in unrealized fair value of credit swaps sold (gain) loss by Primus Financial	64,781	(296,540)	(1,483,763)
Amortization of realized gains from the early termination of credit swap sold by Primus Financial	117	810	1,414
Provision for CDS on ABS credit events	(1,437)	(2,374)	(16,208)
Reduction in provision for CDS on ABS credit events, upon termination or principal write-down, of credit swaps	10,133	1,819	34,540
<b>Net Economic Results</b>	<b>\$ 36,794</b>	<b>\$ (40,811)</b>	<b>\$ (3,737)</b>
Economic Results earnings per GAAP diluted share	\$ 1.00	\$ (1.01)	\$ (0.09)
Economic Results weighted average common shares outstanding GAAP diluted	36,849	40,366	41,414
Economic Results earnings (loss) per GAAP diluted share is calculated by dividing Economic Results by the weighted average number of common shares adjusted for the potential issuance of common shares (dilutive securities).			

---

## **Table of Contents**

### **Liquidity and Capital Resources**

#### ***Capital Strategy***

Our cash, cash equivalents, restricted cash and investments were \$566.7 million and \$605.3 million as of December 31, 2011 and 2010, respectively. Since our inception, we have raised both debt and equity capital and have contributed capital to our operating subsidiaries. We are a holding company with no direct operations of our own, and as such, we are largely dependent upon the ability of Primus Financial, our operating subsidiary, to generate cash to service our debt obligations and provide for our working capital needs. At December 31, 2011 and 2010, Primus Guaranty, Ltd. had \$17.5 million and \$23.7 million, respectively, of cash and cash equivalents and investments.

Since October 2008, Primus Guaranty has been able to purchase and retire approximately \$36.7 million in face value of its 7% Senior Notes at a cost of approximately \$16.1 million. At December 31, 2011, the outstanding balance of the 7% Senior Notes was \$88.3 million.

Since inception of our common share buyback program in 2008, we purchased and retired 13.7 million common shares at a cost of approximately \$40.7 million.

Primus Financial's subordinated deferrable interest notes were issued in the auction rate market. As of December 31, 2011, Primus Financial purchased in the aggregate, approximately \$116.0 million in face value of its subordinated deferrable notes at a cost of approximately \$62.1 million. At December 31, 2011, the total outstanding balance of deferrable interest notes was \$84.0 million.

As a result of Primus Financial's portfolio repositioning transactions in 2009, approximately \$137.8 million of restricted cash and investments have been pledged as security in favor of two counterparties at December 31, 2011.

At December 31, 2011, we had one investment in a security issued by a CLO with a fair value of approximately \$635 thousand, which we have classified as a trading investment.

Primus Financial's capital resources are available to support counterparty claims to the extent there is a defined credit event on a Reference Entity in its portfolio. Counterparties have no right to demand capital from Primus Financial resulting from changes in fair value on its credit swap portfolio. At December 31, 2011 and 2010, Primus Financial had cash, cash equivalents, restricted cash and investments of \$548.0 million and \$570.3 million, respectively. Primus Financial will continue to collect quarterly premium payments from its counterparties on outstanding credit swap contracts. At December 31, 2011, the average remaining tenor on the credit swap portfolio was 1.62 years and the total future cash receipts on Primus Financial's single name and tranche credit swap portfolio was approximately \$55 million (assuming all credit swaps in the portfolio run to full maturity).

Primus Financial receives cash from the receipt of credit swap premiums, realized gains from the early termination of credit swaps and interest income earned on its investment portfolio. Cash is used to pay operating and administrative expenses, premiums on credit swaps purchased, realized losses from the early termination of credit swaps, settlement of amounts for credit events, interest on debt and preferred share distributions and securities buybacks.

#### ***Cash Flows***

*Cash flows from operating activities* Net cash provided by (used in) operating activities were \$27.7 million and \$(27.3) million for the years ended December 31, 2011 and 2010, respectively. The change primarily was attributable to lower realized losses on credit swaps related to risk mitigation transactions during 2011 compared to 2010. In addition, net cash used in operating activities for 2010 included CLO non-cash items and changes in CLO assets and CLO liabilities as a result of the consolidation of the CLOs, which represented non-parent interests in CLOs. The assets of the CLOs were restricted solely to satisfy the liabilities of the CLOs and were not available to us for our general obligations or in satisfaction of our debt obligations.

Net cash provided by (used in) operating activities were \$(27.3) million and \$(113.3) million for the years ended December 31, 2010 and 2009, respectively. The change primarily was attributable to lower

**Table of Contents**

realized losses on the credit swap portfolio and lower gains on the retirement of debt during 2010 compared with 2009. In addition, net cash used in operating activities for the year ended December 31, 2010 included CLO non-cash items and changes in CLO assets and CLO liabilities as a result of the consolidation of the CLOs, which represented non-parent interests in CLOs.

*Cash flows from investing activities* Net cash provided by (used in) investing activities were \$(62.5) million and \$(21.9) million for the years ended December 31, 2011 and 2010, respectively. The change primarily was attributable to the net purchases of available-for-sale-investments during 2011 compared with the maturity of our available-for-sale-investments during 2010.

Net cash provided by (used in) investing activities were \$(21.9) million and \$169.6 million for the years ended December 31, 2010 and 2009, respectively. The change primarily was attributable to the net purchases of available-for-sale-investments during 2010 compared with the maturity of our available-for-sale-investments during 2009.

*Cash flows from financing activities* Net cash provided by (used in) financing activities were \$(55.6) million and \$(72.6) million for the years ended December 31, 2011 and 2010, respectively. The change primarily was attributable to repayment of CLO notes by the CLOs. Net cash used in financing activities for the year ended December 31, 2010 included repayments of CLO notes by the CLOs as a result of the consolidation of the CLOs, which represented non-parent interests in CLOs.

Net cash provided by (used in) financing activities were \$(72.6) million and \$(37.9) million for the years ended December 31, 2010 and 2009, respectively. The change primarily was attributable to lower purchases and retirement of long-term debt. In addition, net cash used in financing activities for the year ended December 31, 2010 included repayments of CLO notes by the CLOs as a result of the consolidation of the CLOs, which represented non-parent interests in CLOs.

With our current capital resources and anticipated future credit swap premium receipts, interest and other income, we believe we have sufficient liquidity to pay our operating expenses, debt service obligations and preferred distributions over at least the next twelve months.

**Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements (as such term is defined in Item 303 of Regulation S-K) that are reasonably likely to have a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

**Contractual Obligations**

The following table summarizes our contractual obligations at December 31, 2011 and the effect that those obligations are expected to have on our liquidity and cash flows in future periods (in thousands):

	Payment due by period				
	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Property leases	\$ 5,491	\$ 1,156	\$ 2,312	\$ 2,023	\$
7% Senior Notes	88,334				88,334
Interest on 7% Senior Notes	154,584	6,183	12,367	12,367	123,667
Subordinated deferrable interest notes	84,000				84,000
Interest on subordinated deferrable interest notes <sup>(a)</sup>	37,820	2,940	5,879	5,879	23,122
Total	\$ 370,229	\$ 10,279	\$ 20,558	\$ 20,269	\$ 319,123

(a)

## Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Future payments for interest on our subordinated deferrable interest notes will be determined by future LIBOR rates, to which a predetermined contractual spread is added, as previously discussed. For the purpose of this table, estimated future LIBOR rates were based on the last rate set during the fourth quarter of 2011.

## **Table of Contents**

*Property leases:* At December 31, 2011, Primus Financial's lease obligation was for approximately 17,500 square feet of office space at 360 Madison Avenue, New York, New York, at a fixed yearly rental (subject to certain escalations specified in the lease). In December 2010, Primus Financial entered into an agreement to sublease approximately 12,000 square feet of this New York office space. We believe the remaining 5,500 square feet of office space is adequate to meet our current needs.

There are no material restrictions imposed by our lease agreements and the leases are categorized as operating leases. We do not lease or own real property in Bermuda.

*7% Senior Notes and Subordinated deferrable interest notes:* For information on the terms of our debt, see note 11 of our notes to consolidated financial statements.

### **Item 7A. Quantitative and Qualitative Disclosures about Market Risk**

Market risk represents the potential for gains or losses that may result from changes in the value of a financial instrument as a consequence of changes in market conditions. Our primary market risk is changes in market credit swap premium levels, which increase or decrease the fair value of the credit swap portfolio. Market credit swap premium levels change as a result of specific events or news related to a Reference Entity, such as a change in a credit rating by any of the rating agencies. Additionally, market credit swap premium levels can vary as a result of changes in market sentiment. As a general matter, given Primus Financial's strategy of holding credit swaps sold until maturity, we do not seek to manage our overall exposure to market credit swap premium levels, and we expect fluctuations in the fair value of the credit swap portfolio as a result of these changes. As of December 31, 2011, each ten basis point increase or decrease in market credit swap premiums would decrease or increase the fair value of the credit swap portfolio by approximately \$43.4 million.

We face other market risks, which are likely to have a lesser impact upon our net income available to common shares than those associated with market credit swap premium level risk. These other risks include interest rate risk associated with market interest rate movements. These movements may affect the value of the credit swap portfolio as our pricing model includes an interest rate component, which is used to discount future expected cash flows. Interest rate movements may also affect the carrying value of and yield on our investments. The Primus Financial Perpetual Preferred Shares pay distributions that are based upon LIBOR. A difference between the distribution rates we pay and the interest rates we receive on our investments may result in an additional cost to our company. Assuming that the Primus Financial Perpetual Preferred Shares reflect prevailing short-term interest rates, each 25 basis point increase or decrease in the level of those rates would increase or decrease Primus Financial's annual distribution cost by \$231,927 for its perpetual preferred securities. In addition, interest rate movements may increase or decrease the interest expense we incur on Primus Financial's \$84.0 million of subordinated deferrable interest notes at December 31, 2011. A 25 basis point increase in the level of those rates would increase Primus Financial's interest expense by \$212,917 annually.

**Table of Contents**

**Item 8. Financial Statements and Supplementary Data**

**Primus Guaranty, Ltd.**

**Index to Consolidated Financial Statements**

<u>Report of Independent Registered Public Accounting Firm</u>	47
<u>Management's Report on Internal Control over Financial Reporting</u>	48
<u>Consolidated Statements of Financial Condition as of December 31, 2011 and 2010</u>	49
<u>Consolidated Statements of Operations for the years ended December 31, 2011, 2010 and 2009</u>	50
<u>Consolidated Statements of Shareholders' Equity (Deficit) for the years ended December 31, 2011, 2010 and 2009</u>	51
<u>Consolidated Statements of Cash Flows for the years ended December 31, 2011, 2010 and 2009</u>	52
<u>Notes to Consolidated Financial Statements</u>	53

All Financial Statement Schedules are omitted because they are not applicable or the required information is shown in the Consolidated Financial Statements or the Notes thereto.



**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders of Primus Guaranty, Ltd.

We have audited the accompanying consolidated statements of financial condition of Primus Guaranty, Ltd. (the Company) as of December 31, 2011 and 2010, and the related consolidated statements of operations, shareholders' equity (deficit), and cash flows for each of the three years in the period ended December 31, 2011. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Primus Guaranty, Ltd. at December 31, 2011 and 2010, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2011, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 2 to the consolidated financial statements, the Company adopted new accounting guidance related to the consolidation of variable interest entities effective January 1, 2010.

/s/ Ernst & Young LLP

New York, New York

March 30, 2012

**Table of Contents**

**Management's Report on Internal Control over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. Internal control over financial reporting is defined in Rule 13a-15(f) or 15d-15(f) under the Securities Exchange Act of 1934 as a process designed by, or under the supervision of, our principal executive and principal financial officers and effected by our board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2011. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) Internal Control-Integrated Framework. Based on our assessment, we believe that as of December 31, 2011, the Company's internal control over financial reporting is effective based on that criteria.

/s/ Richard Claiden  
Richard Claiden  
Chief Executive Officer

/s/ Christopher N. Gerosa  
Christopher N. Gerosa  
Chief Financial Officer

**Table of Contents****Primus Guaranty, Ltd.****Consolidated Statements of Financial Condition***(in thousands except share amounts)*

	December 31,	
	2011	2010
<b>Assets</b>		
Cash and cash equivalents	\$ 87,247	\$ 177,736
Investments (includes \$341,485 and \$288,815 at fair value as of December 31, 2011 and 2010, respectively)	341,656	288,985
Restricted cash and investments	137,759	138,540
Accrued interest and premiums	5,725	5,860
Unrealized gain on credit swaps, at fair value		2,006
Debt issuance costs, net	3,444	4,072
Other assets (includes \$7,424 and \$11,559 at fair value as of December 31, 2011 and 2010, respectively)	9,993	17,660
<b>Total assets</b>	<b>\$ 585,824</b>	<b>\$ 634,859</b>
<b>Liabilities and Equity (deficit)</b>		
<b>Liabilities</b>		
Accounts payable and accrued expenses	\$ 5,847	\$ 8,701
Unrealized loss on credit swaps, at fair value	457,939	395,164
Payable for credit events	1,985	3,447
Long-term debt	172,334	215,828
Restructuring liabilities	36	3,729
Other liabilities	3,175	6,025
<b>Total liabilities</b>	<b>\$ 641,316</b>	<b>\$ 632,894</b>
<b>Equity (deficit)</b>		
Common shares, \$0.08 par value, 62,500,000 shares authorized, 34,838,420 and 38,078,790 shares issued and outstanding at December 31, 2011 and 2010, respectively	2,787	3,046
Additional paid-in capital	260,258	275,453
Accumulated other comprehensive income	1,086	3,333
Retained earnings (deficit)	(409,769)	(372,969)
<b>Total shareholders' equity (deficit) of Primus Guaranty, Ltd</b>	<b>(145,638)</b>	<b>(91,137)</b>
Preferred securities of subsidiary	90,146	93,102
<b>Total equity (deficit)</b>	<b>(55,492)</b>	<b>1,965</b>
<b>Total liabilities and equity (deficit)</b>	<b>\$ 585,824</b>	<b>\$ 634,859</b>

*See accompanying Notes to Consolidated Financial Statements.*

**Table of Contents****Primus Guaranty, Ltd.****Consolidated Statements of Operations***(in thousands except per share amounts)*

	Year Ended December 31,		
	2011	2010	2009
<b>Revenues</b>			
Net credit swap revenue (loss)	\$ (39,029)	\$ 267,756	\$ 1,455,802
Interest income	9,794	13,140	6,685
Gain on retirement of long-term debt	9,145	9,866	43,151
Other income	1,608	3,391	3,797
<b>Total revenues (losses)</b>	<b>(18,482)</b>	<b>294,153</b>	<b>1,509,435</b>
<b>Expenses</b>			
Compensation and employee benefits	6,527	18,650	17,661
Professional and legal fees	2,719	6,718	6,848
Interest expense	5,998	7,031	9,116
Restructuring costs	635	8,108	
Other	3,521	6,774	8,507
<b>Total expenses</b>	<b>19,400</b>	<b>47,281</b>	<b>42,132</b>
Income (loss) from continuing operations before provision (benefit) for income taxes	(37,882)	246,872	1,467,303
Provision (benefit) for income taxes	16	(134)	184
Income (loss) from continuing operations, net of tax	(37,898)	247,006	1,467,119
Income (loss) from discontinued operations, net of tax	4,133	(49,544)	(3,422)
<b>Net income (loss)</b>	<b>(33,765)</b>	<b>197,462</b>	<b>1,463,697</b>
Less:			
Distributions on preferred securities of subsidiary	3,035	3,162	3,417
Net loss from discontinued operations attributable to non-parent interests in CLOs		(61,174)	
<b>Net income (loss) available to common shares</b>	<b>\$ (36,800)</b>	<b>\$ 255,474</b>	<b>\$ 1,460,280</b>
<b>Income (loss) per common share:</b>			
<b>Basic:</b>			
Income (loss) from continuing operations	\$ (1.11)	\$ 6.36	\$ 36.46
Income (loss) from discontinued operations	\$ 0.11	\$ 0.30	\$ (0.08)
<b>Net income (loss) available to common shares</b>	<b>\$ (1.00)</b>	<b>\$ 6.66</b>	<b>\$ 36.38</b>
<b>Diluted:</b>			
Income (loss) from continuing operations	\$ (1.11)	\$ 6.04	\$ 35.34
Income (loss) from discontinued operations	\$ 0.11	\$ 0.29	\$ (0.08)
<b>Net income (loss) available to common shares</b>	<b>\$ (1.00)</b>	<b>\$ 6.33</b>	<b>\$ 35.26</b>
<b>Weighted average common shares outstanding:</b>			
Basic	36,849	38,361	40,142

Diluted

36,849

40,366

41,414

*See accompanying Notes to Consolidated Financial Statements.*

**Table of Contents****Primus Guaranty, Ltd.****Consolidated Statements of Shareholders Equity (Deficit)***(in thousands)*

	Year Ended December 31,		
	2011	2010	2009
<b>Common shares</b>			
Balance at beginning of period	\$ 3,046	\$ 3,061	\$ 3,263
Common shares purchased and retired	(298)	(166)	(275)
Shares issued under employee compensation plans	39	151	73
Balance at end of period	2,787	3,046	3,061
<b>Additional paid-in capital</b>			
Balance at beginning of period	275,453	280,685	281,596
Common shares purchased and retired	(19,205)	(13,135)	(10,150)
Shares vested under employee compensation plans	2,929	7,903	4,728
Preferred shares purchased by subsidiary	1,081		4,511
Balance at end of period	260,258	275,453	280,685
<b>Accumulated other comprehensive income (loss)</b>			
Balance at beginning of period	3,333	2,148	908
Foreign currency translation adjustments		30	232
Change in unrealized holding gains on available-for-sale securities	(2,247)	1,155	1,008
Balance at end of period	1,086	3,333	2,148
<b>Retained earnings (deficit)</b>			
Balance at beginning of period	(372,969)	(628,443)	(2,088,723)
Net income	(33,765)	197,462	1,463,697
Net loss attributable to non-parent interests in CLOs		61,174	
Distributions on preferred securities of subsidiary	(3,035)	(3,162)	(3,417)
Balance at end of period	(409,769)	(372,969)	(628,443)
<b>Appropriated retained earnings from CLO consolidation</b>			
Adoption of ASC Topic 810, Consolidation		265,639	
Net loss attributable to non-parent interests in CLOs		(61,174)	
Deconsolidation of CLOs		(204,465)	
Balance at end of period			
Total shareholders equity (deficit) of Primus Guaranty, Ltd	(145,638)	(91,137)	(342,549)
<b>Preferred securities of subsidiary</b>			
Balance at beginning of period	93,102	93,102	98,521
Net purchase of preferred shares	(2,956)		(5,419)
Balance at end of period	90,146	93,102	93,102

Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Total equity at end of period	\$ (55,492)	\$ 1,965	\$ (249,447)
Net income (loss)	\$ (33,765)	\$ 197,462	\$ 1,463,697
Other comprehensive income (loss):			
Foreign currency translation adjustments		30	232
Change in net unrealized gains (losses) on available- for-sale investments	(2,247)	1,155	1,008
Comprehensive income (loss)	(36,012)	198,647	1,464,937
Less: Distributions on preferred securities of subsidiary	3,035	3,162	3,417
Less: Net loss attributable to non-parent interests in CLOs		(61,174)	
Comprehensive income (loss) available to common shares	\$ (39,047)	\$ 256,659	\$ 1,461,520

*See accompanying Notes to Consolidated Financial Statements.*

**Table of Contents****Primus Guaranty, Ltd.****Consolidated Statements of Cash Flows***(in thousands)*

	Year Ended December 31,		
	2011	2010	2009
<b>Cash flows from operating activities</b>			
Net income (loss) available to common shares	\$ (36,800)	\$ 255,474	\$ 1,460,280
Net loss attributable to non-parent interests in CLOs		(61,174)	
Distributions on preferred securities of subsidiary	3,035	3,162	3,417
Net income (loss)	(33,765)	197,462	1,463,697
Adjustments to reconcile net income (loss) to net cash used in operating activities:			
Non-cash items included in net income (loss):			
Net unrealized gains on CLO loans and securities		(69,139)	
Net unrealized losses on CLO notes		218,104	
Net realized gains by the CLOs		(56,977)	
Depreciation and amortization	53	1,114	1,250
Share-based compensation	1,987	11,169	4,728
Net unrealized (gains) losses on credit swaps	64,781	(296,540)	(1,483,763)
Net amortization of premium and discount on securities	10,288	7,945	687
Gain on retirement of long-term debt	(9,145)	(9,866)	(43,151)
Impairment loss on investments			761
Other	(4,073)	(3,763)	1,047
Increase (decrease) in cash resulting from changes in:			
CLO cash and cash equivalents		(45,394)	
CLO other assets		21,499	
CLO other liabilities		(398)	
CLO Proceeds from sale of CLO loans and securities		848,643	
CLO Purchases of CLO loans and securities		(817,513)	
Restricted cash	(4,034)	(4,050)	(90,610)
Accrued interest and premiums	135	303	305
Other assets	5,044	(4,646)	(3,123)
Purchases of trading account assets		(131,101)	
Sales of trading account assets	5,253	131,124	3,940
Accounts payable and accrued expenses	(1,913)	(2,420)	2,923
Payable for credit events	(1,462)	(25,149)	25,410
Restructuring liabilities	(3,693)	3,729	
Other liabilities	(1,775)	(1,410)	2,577
Net cash provided by (used in) operating activities	27,681	(27,274)	(113,322)
<b>Cash flows from investing activities</b>			
Business acquisition, net of cash received		(3,427)	(2,214)
Fixed asset purchases	(36)	(47)	(121)
Payments received from CLO investments	2,163	1,224	94
Purchases of available-for-sale investments, including restricted investments	(214,354)	(206,911)	(321,596)
Maturities and sales of available-for-sale investments	149,685	187,266	493,399
Net cash provided by (used in) investing activities	(62,542)	(21,895)	169,562
<b>Cash flows from financing activities</b>			
Repayment of CLO notes by the CLOs		(37,651)	
Retirement of long-term debt	(31,254)	(18,676)	(23,192)
Purchase and retirement of common shares	(19,464)	(13,150)	(10,352)
Purchase of preferred securities of subsidiary	(1,875)		(908)
Net preferred distributions of subsidiary	(3,035)	(3,162)	(3,417)



Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Net cash used in financing activities	(55,628)	(72,639)	(37,869)
Net effect of exchange rate changes on cash		30	231
Net increase (decrease) in cash	(90,489)	(121,778)	18,602
Cash and cash equivalents at beginning of period	177,736	299,514	280,912
Cash and cash equivalents at end of period	\$ 87,247	\$ 177,736	\$ 299,514
<b>Supplemental disclosures of cash flow information:</b>			
Cash paid for interest	\$ 5,800	\$ 5,709	\$ 10,159
Cash paid for taxes	\$	\$ 103	137
<b>Supplemental disclosures of CLOs non-cash transactions:</b>			
Adoption of ASC Topic 810, Consolidation		265,639	
Deconsolidation of CLOs		(204,465)	

*See accompanying Notes to Consolidated Financial Statements.*

---

**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

**1. Organization and Business**

Primus Guaranty, Ltd., together with its consolidated subsidiaries ( Primus Guaranty or the Company ), is a Bermuda holding company that conducts business currently through its principal operating subsidiary, Primus Financial Products, LLC (individually or collectively with its subsidiaries, as the context requires, Primus Financial ). Primus Asset Management, Inc. ( Primus Asset Management ), a Delaware corporation, acts as manager of the credit swap and cash investment portfolios of its affiliates. In addition, Primus Asset Management provides management, consulting and information technology services, among others, to its affiliates pursuant to a Services Agreement with such affiliates.

Primus Financial is a Delaware limited liability company that was established to sell credit protection in the form of credit swaps primarily to global financial institutions, referred to as counterparties , against primarily investment grade credit obligations of corporate and sovereign issuers. In exchange for a fixed quarterly premium, Primus Financial has agreed, upon the occurrence of a defined credit event (e.g., bankruptcy, failure to pay or restructuring) affecting a designated issuer, referred to as a Reference Entity , to pay to its counterparty an amount determined through industry-sponsored auctions equivalent to the notional amount of the credit swap less the auction-determined recovery price of the underlying debt obligation. Primus Financial may elect to acquire the underlying security in the related auction or in the market and seek to sell such obligation at a later date.

Credit swaps sold by Primus Financial on a single specified Reference Entity are referred to as single name credit swaps. Primus Financial also has sold credit swaps referencing portfolios containing obligations of multiple Reference Entities, which are referred to as tranches. Additionally, Primus Financial has sold credit swaps on asset-backed securities, which are referred to as CDS on ABS. These asset-backed securities are referenced to residential mortgage-backed securities. Credit events related to CDS on ABS may include any or all of the following: failure to pay principal, write-down in the reference obligation and distressed ratings downgrades on the reference obligation as defined in the related credit swap agreement.

In 2009, the Company announced its intention to amortize Primus Financial 's credit swap portfolio. Under the amortization model, Primus Financial 's existing credit swap contracts will expire at maturity (unless terminated early) and it is not expected that additional credit swaps will be added to its portfolio, unless associated with a risk mitigation transaction. Risk mitigation transactions may include the termination of selected credit swap transactions as well as portfolio repositioning transactions with individual counterparties.

During 2010, the Company announced its intention to divest the asset management business it had previously established. At that point, Primus Asset Management, together with its then wholly owned subsidiary, CypressTree Investment Management, LLC ( CypressTree ), managed collateralized loan obligations ( CLOs ), collateralized swap obligations ( CSOs ), investment fund vehicles and separately managed accounts on behalf of third parties. The CLOs issued securities backed by a diversified pool of primarily below investment grade rated senior secured loans of corporations. The CSOs issued securities backed by one or more credit swaps sold against a diversified pool of investment grade corporate or sovereign Reference Entities (defined below). Primus Asset Management and its subsidiaries received fees for its investment management services. Such management fees are calculated based on a percentage of assets under management, subject to applicable contractual terms. The divestiture of this business was substantially consummated prior to year end 2010.

**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

**2. Summary of Significant Accounting Policies**

**Basis of Presentation**

The consolidated financial statements are presented in accordance with U.S. generally accepted accounting principles ( GAAP ). Significant intercompany transactions have been eliminated in consolidation.

The consolidated financial statements represent a single reportable segment and are presented in U.S. dollar equivalents. During the periods presented, the Company's credit swap activities were conducted in U.S. dollars and euros.

**Reclassifications**

Certain prior year amounts have been reclassified to conform to the current year presentation. There was no effect on net income (loss) as a result of these reclassifications.

**Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Management's estimates and assumptions are used mainly in estimating the fair value of credit swaps, contingent consideration, investments in securities issued by CLOs and the deferred tax asset valuation.

**Cash and Cash Equivalents**

The Company's cash and cash equivalents include interest bearing bank deposits, money market accounts and money market funds. The Company defines cash equivalents as short-term, highly liquid securities and interest earning deposits with maturities at time of purchase of 90 days or less.

**Investments**

The Company determines the appropriate classification of securities at the time of purchase which are recorded in the consolidated statements of financial condition on the trade date. Debt and equity securities are classified as available-for-sale, held-to-maturity or trading. The Company's available-for-sale investments primarily include corporate debt securities. Available-for-sale investments are carried at fair value with the unrealized gains or losses reported in accumulated other comprehensive income (loss) as a separate component of shareholders' equity (deficit) of Primus Guaranty in the consolidated statements of financial condition. Available-for-sale investments have maturities at time of purchase greater than 90 days. Held-to-maturity investments are those securities that the Company has the intent and ability to hold until maturity. The Company's held-to-maturity investments include a certificate of deposit which is recorded at amortized cost. Trading account investments are carried at fair value, with unrealized gains or losses included in the Revenues - Other income caption in the consolidated statements of operations.

**Restricted Cash and Investments**

Restricted investments are comprised of a held-to-maturity corporate note issued by a counterparty as security for credit swap contracts, which is scheduled to mature in March 2013. The accounting for restricted investments is consistent with the Investments section noted above. As of December 31, 2011, the Company's consolidated financial statements include \$137.8 million of restricted cash and investments. See note 4 of these notes to consolidated financial statements for further discussion.

**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

**Interest Income**

The Company earns interest income on its cash and cash equivalents and investments. Interest income is accrued as earned.

**Other Income**

Other income includes foreign currency revaluation gains or losses, realized and unrealized gains or losses on trading account securities and management fees.

**Credit Swaps**

Credit swaps include single name, tranches and CDS on ABS, which are over-the-counter ( OTC ) derivative financial instruments and are recorded at fair value. Obtaining the fair value for such instruments requires the use of management's judgment. These instruments are valued using pricing models based on the net present value of expected future cash flows and observed prices for other OTC transactions bearing similar risk characteristics. The fair value of these instruments appears on the consolidated statement of financial condition as unrealized gain or loss on credit swaps. See note 6 of these notes to consolidated financial statements for further discussion on fair value and valuation techniques.

Net credit swap revenue (loss) as presented in the consolidated statements of operations comprises changes in the fair value of credit swaps, realized gains or losses on the termination of credit swaps before their stated maturity, realized losses on credit events and premium income or expense. Premiums are recognized as income as they are earned over the life of the credit swap transaction.

**Foreign Currency Translation**

Assets and liabilities denominated in non-U.S. dollar currencies are translated into U.S. dollar equivalents at exchange rates prevailing on the date of the consolidated statements of financial condition. Revenues and expenses are translated at average exchange rates during the period. The gains or losses resulting from translating foreign currency financial statements into U.S. dollars, are included in accumulated other comprehensive income (loss), a component of shareholders' equity. Gains and losses resulting from foreign currency transactions to U.S. dollar equivalents are reflected in the other income caption in the consolidated statements of operations.

**Goodwill and Other Intangible Assets**

Goodwill and other intangible assets were recorded as a result of the CypressTree acquisition in July 2009 and were written-off as a result of the sale of CypressTree in December 2010. See note 7 of these notes to consolidated financial statements for further discussion.

**Fixed Assets**

Fixed assets are stated at cost less accumulated depreciation and amortization. Fixed assets include computers, office and telephone equipment and furniture and fixtures, which are depreciated using a straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized using the straight-line method over the shorter of the lease term or estimated useful life.

**Deferred Debt Issuance Costs**

The Company has incurred costs in connection with its debt issuances. These costs are capitalized as debt issuance costs in the consolidated statements of financial condition and are being amortized over the life of the related debt arrangement which ranges from fifteen to thirty years from the date of issuance. Amortization of debt issuance costs is included in interest expense in the consolidated statements of operations.



**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

**Variable Interest Entities and CLOs**

A variable interest entity ( VIE ) is defined as an entity that has: (1) an insufficient amount of equity investment to carry out its principal activities without additional subordinated financial support; (2) a group of equity owners that are unable to make significant decisions about its activities; or (3) a group of equity owners that do not have the obligation to absorb losses or the right to receive returns generated by the entity.

The Company is required to consolidate the VIE if it is determined to be the primary beneficiary of the VIE. The primary beneficiary of the VIE is the party that has both the power to direct the activities and an obligation to absorb losses or the right to receive benefits that could be potentially significant to a VIE.

The Company may be involved with various entities in the normal course of business that may be deemed to be VIEs and may hold interests therein, including debt securities and derivative instruments that may be considered variable interests. Transactions associated with these entities include structured financing arrangements, including CLOs.

The Company's primary involvement with VIEs was through activities of Primus Asset Management and its former subsidiary, CypressTree, a manager for CLOs. Subject to the terms of each collateral management agreement, the Company earned asset management fees. The Company had no contractual obligation to fund or provide other support to any CLO.

See notes 7 and 8 of these notes to consolidated financial statements for further discussion of the Company's divestiture of its CLO asset management business.

**Contingent Consideration from the Buyer of CypressTree**

The Company has made an accounting policy election to measure the contingent consideration from the buyer of CypressTree at fair value. The Company remeasures the contingent consideration from the buyer at each reporting period at fair value. Changes in fair value are recorded in the discontinued operations caption in the consolidated statements of operations.

**Income Taxes**

Income tax expense is computed using the asset and liability approach to accounting for income taxes. The asset and liability approach requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. The Company establishes a valuation allowance against deferred tax assets when it is more likely than not that some portion or all of those deferred tax assets will not be realized.

**Share-Based Compensation**

The Company measures and recognizes compensation expense for all share-based payment awards made to employees and directors including share options and other forms of equity compensation based on the estimated fair value of share options, performance shares, restricted shares and share units. During 2009, such compensation expense was determined on the date of grant and was being expensed on a straight-line method over the related vesting period of the entire award. During the fourth quarter of 2010, the Company classified certain share awards as a share-based liability plan, which requires those share awards to be re-measured at fair value at each reporting period until settlement. As a result of this reclassification, the Company elected to use the accelerated expense recognition method for these awards that are subject to graded vesting based on a service condition. Under this method, expense is recorded on a straight-line method for each separately vesting portion of the award, as if the award was,

---

**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

in-substance, multiple awards. During 2011, the Company made payments of \$181 thousand to settle share awards under this share-based liability plan. See note 17 of these notes to consolidated financial statements for further discussion.

The fair value of share options granted is determined using the Black-Scholes option-pricing model. The use of the Black-Scholes option-pricing model requires certain estimates for values of variables used in the model. The fair value of performance shares awarded with a market condition are determined using a Monte Carlo simulation pricing model which requires certain estimates for values of variables used in the model.

Performance shares with a market condition are amortized over the estimated expected term derived from the model. Share-based compensation expense is included in compensation and employee benefits in the consolidated statements of operations.

**Recent Accounting Pronouncements**

In January 2010, the FASB issued ASU No. 2010-06, *Fair Value Measurements and Disclosures (Topic 820) Improving Disclosures about Fair Value Measurements*. ASU No. 2010-06 provides amended disclosure requirements related to fair value measurements, including transfers in and out of Levels 1 and 2 and activity in Level 3 under the fair value hierarchy. ASU No. 2010-06 is effective for financial statements issued for reporting periods beginning after December 15, 2009 for certain disclosures and for reporting periods beginning after December 15, 2010 for certain additional disclosures regarding activity in Level 3 fair value measurements. Since these amended principles require only additional disclosures concerning fair value measurements, adoption will not affect the Company's financial condition, results of operations or cash flows.

*Impact of Adoption of ASC Topic 810, Consolidation*

Effective January 1, 2010, the Company adopted ASC Topic 810, *Consolidation*, which modified the previous analysis required to determine whether an enterprise is a primary beneficiary of VIEs. Upon adoption, the Company determined that it was the primary beneficiary of the CLOs managed by Primus Asset Management and CypressTree and consolidated those CLOs into its financial statements commencing on January 1, 2010. The consolidation of these CLOs resulted in an increase to total shareholders' equity of \$266 million on January 1, 2010. The \$266 million increase in shareholders' equity was not available to the common shareholders of Primus Guaranty.

Upon the divestiture of the CLO asset management business, which included the sale of CypressTree on December 1, 2010, the Company determined that it was no longer the primary beneficiary of the CLOs and deconsolidated the CLOs. As a result, the Company recorded an adjustment of \$204.5 million, representing the carrying amount of the noncontrolling interests in the CLOs in the caption Appropriated Retained Earnings from CLO Consolidation on the consolidated statements of equity. During the period from January 1, 2010 to December 1, 2010, the net loss from standalone CLO operations, attributable to non-parent interests was \$61.2 million, which is included in the loss from discontinued operations in the consolidated statements of operations. See notes 7 and 8 of these notes to consolidated financial statements for further discussion.

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS*, which amends the measurement and disclosure requirements for fair value. The guidance is effective for interim and annual periods beginning after December 15, 2011. Since these amended principles require only additional disclosures for the Company concerning fair value measurements, adoption should not affect the Company's financial condition, results of operations or cash flows.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****3. Investments**

The following tables summarize the composition of the Company's investments at December 31, 2011 and 2010 (in thousands):

	<b>December 31, 2011</b>			Estimated Fair Value
	Amortized Cost	Unrealized Gains	Unrealized Losses	
<b>Available-for-sale:</b>				
Corporate debt securities	\$ 339,126	\$ 3,086	\$ (2,000)	\$ 340,212
<b>Total available-for-sale</b>	<b>339,126</b>	<b>3,086</b>	<b>(2,000)</b>	<b>340,212</b>
<b>Held-to-maturity:</b>				
Certificate of deposit	171			171
<b>Total held-to-maturity</b>	<b>171</b>			<b>171</b>
<b>Total investments</b>	<b>\$ 339,297</b>	<b>\$ 3,086</b>	<b>\$ (2,000)</b>	<b>\$ 340,383</b>

	<b>December 31, 2010</b>			Estimated Fair Value
	Amortized Cost	Unrealized Gains	Unrealized Losses	
<b>Available-for-sale:</b>				
Corporate debt securities	\$ 284,090	\$ 3,378	\$ (311)	\$ 287,157
Asset-backed securities	1,392	266		1,658
<b>Total available-for-sale</b>	<b>285,482</b>	<b>3,644</b>	<b>(311)</b>	<b>288,815</b>
<b>Held-to-maturity:</b>				
Certificate of deposit	170			170
<b>Total held-to-maturity</b>	<b>170</b>			<b>170</b>
<b>Total investments</b>	<b>\$ 285,652</b>	<b>\$ 3,644</b>	<b>\$ (311)</b>	<b>\$ 288,985</b>

As of December 31, 2011, all of the Company's investments in corporate debt securities will mature before December 31, 2014.

As of December 31, 2011, the Company held an investment in a security issued by a CLO with an estimated fair value of \$635 thousand, which is classified as a trading investment. The CLO investment is estimated to mature before December 31, 2016. As of December 31, 2010, the Company held investments, which were classified as restricted trading investments, in securities issued by CLOs with an estimated fair value of \$6.1 million. During 2011, the restriction on the CLO investments expired. Realized and unrealized gains and losses on CLO trading investments are included in Income (loss) from discontinued operations. See note 8 of these notes to consolidated financial statements for further discussion.



## Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

As of December 31, 2011, the Company held investments in ABS bonds with an estimated fair value of \$638 thousand, which were classified as trading investments. The ABS bonds are estimated to mature between 2012 and 2028.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The following tables summarize the fair value of investments that have been in a continuous unrealized loss position for less than 12 months and for 12 months or more at December 31, 2011 and 2010 (in thousands):

	<b>December 31, 2011</b>					
	Less than 12 Months		Securities with Unrealized Losses 12 Months or More		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Corporate debt securities	\$ 157,078	(2,000)	\$		\$ 157,078	(2,000)
Total	\$ 157,078	(2,000)	\$		\$ 157,078	(2,000)

	<b>December 31, 2010</b>					
	Less than 12 Months		Securities with Unrealized Losses 12 Months or More		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Corporate debt securities	\$ 78,053	(311)	\$		\$ 78,053	(311)
Total	\$ 78,053	(311)	\$		\$ 78,053	(311)

The Company makes an assessment to determine whether unrealized losses reflect declines in value of securities that are other-than-temporarily impaired. The Company considers many factors, including the length of time and significance of the decline in fair value of the investment; the intent to sell the investment or if it is more likely than not it will be required to sell the investment before recovery in fair value; recent events specific to the issuer or industry; credit ratings and asset quality of collateral structure; and any significant changes in estimated cash flows of the investment. If the Company, based on its evaluation, determines that the credit related impairment is other-than-temporary, the carrying value of the security is written down to fair value and the unrealized loss is recognized through a charge to earnings in the consolidated statements of operations.

During the years ended December 31, 2011 and 2010, it was determined that there were no credit related impairment losses on investments.

During the years ended December 31, 2011 and 2010, the Company recognized net realized gains of \$282 thousand and \$2.9 million, respectively, from the sale of corporate debt securities.

**4. Restricted Cash and Investments**

Restricted cash represents amounts held by a counterparty as security for credit swap contracts. Restricted investments are comprised of a held-to-maturity corporate note issued by a counterparty as security for credit swap contracts, which is scheduled to mature in March 2013. The carrying value of the held-to-maturity corporate note was \$39.1 million and \$37.8 million at December 31, 2011 and December 31, 2010, respectively. The amortized cost of the held-to-maturity corporate note approximates fair value. As of December 31, 2011 and December 31, 2010, the Company's consolidated financial statements include \$137.8 million and \$138.5 million, respectively, of restricted cash and investments.

**5. Net Credit Swap Revenue (Loss) and Credit Swap Portfolio**

*Overview*

Net credit swap revenue (loss) as presented in the consolidated statements of operations comprises changes in the fair value of credit swaps, realized gains or losses on the termination of credit swaps sold before their stated maturity, realized losses on credit events and premium income or expense.

---

**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

Single name credit swaps are derivative transactions that obligate one party to the transaction (the Seller) to pay an amount to the other party to the transaction (the Buyer) should an unrelated third party (the Reference Entity), specified in the contract be subject to a defined credit event. The amount to be paid by the Seller following adoption of an industry-wide auction protocol generally will be the difference between the current market value of a defined obligation of the Reference Entity and the notional amount of the transaction (called cash settlement). In certain cases, the Seller may elect to purchase the defined obligation of the Reference Entity in the auction or otherwise and hold such obligation seeking to achieve a greater recovery than implied by such auction. In exchange for taking the risk of the contract, the Seller will receive a fixed premium for the term of the contract (or until the occurrence of a defined credit event). The fixed premium generally is paid quarterly in arrears over the term of the transaction. Premium income is recognized ratably over the life of the transaction as a component of net credit swap revenue (loss). When the Company purchases credit swaps from its counterparties, the Company pays fixed premiums over the term of the contract. Premium expense is recognized ratably over the life of the transaction as a component of net credit swap revenue (loss).

All credit swap transactions entered into between the Buyer and the Seller are subject to an International Swaps and Derivatives Association, Inc. Master Agreement ( ISDA Master Agreement ) executed by both parties. The ISDA Master Agreement allows for the aggregation of the market exposures and termination of all transactions between the Buyer and Seller in the event a default (as defined in the ISDA Master Agreement) occurs in respect of either party.

The primary risks inherent in the Company's credit swap activities are (a) where the Company is a Seller, that Reference Entities specified in its credit swap transactions will experience credit events that will require the Company to make payments to the Buyers of the transactions. Defined credit events may include any or all of the following: bankruptcy, failure to pay, repudiation or moratorium, and modified or original restructuring, (b) where the Company is a Buyer of a credit swap and a defined credit event occurs, the Seller fails to make payment to the Company, and (c) that Buyers of the transactions from the Company will default on their required premium payments. Credit events related to the Company's CDS on ABS may include any or all of the following: failure to pay principal, write-downs in the reference obligations ( principal write-downs ) and distressed ratings downgrades on the reference obligation as defined in the related credit swap agreement. Upon the occurrence of a defined credit event, a counterparty has the right to present the underlying ABS, in whole or part, to Primus Financial, in exchange for a cash payment by Primus Financial, up to the notional amount of the credit swap ( Physical Settlement ). If there is a principal write-down of the ABS, a counterparty may claim cash compensation for the amount of the principal write-down, up to the notional value of the credit swap without presentation of the ABS.

The Company may elect to terminate a credit swap before its stated maturity in one of two ways. The Company may negotiate an agreed termination with the original counterparty (an unwind). Alternatively, the Company may negotiate an assignment and novation of its rights and obligations under the credit swap to a third party (an assignment). In the event of an unwind or assignment, the Company pays or receives a cash settlement negotiated with the counterparty or assignee, based on the fair value of the credit swap contract and the accrued premium on the swap contract at the time of negotiation. The amounts the Company pays or receives are recorded as a realization of fair value and, as a realization of accrued premiums in the period in which the termination occurs. See below for further discussion of Primus Financial's credit events and terminations of credit swap transactions.

The Company carries its credit swaps on its consolidated statements of financial condition at their fair value. Changes in the fair value of the Company's credit swap portfolio are recorded as unrealized gains or losses as a component of net credit swap revenue (loss) in the Company's consolidated statements of operations. If a credit swap has an increase or decline in fair value during a period, the increase will add to the Company's net credit swap revenue and the decline will subtract from the

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

Company's net credit swap revenue for that period, respectively. Changes in the fair value of the Company's credit swap portfolio are predominantly a function of the notional amount and composition of the portfolio and prevailing market credit swap premiums for comparable credit swaps and nonperformance risk adjustment. See note 6 of these notes to consolidated financial statements for further discussion. When the Company is a Seller of credit swaps, it generally has held the credit swaps it has sold to maturity, at which point, assuming no defined credit events or early termination of credit swaps has occurred, the cumulative unrealized gains and losses on each credit swap would equal zero.

Primus Financial has entered into ISDA Master Agreements with counterparties, which are generally financial institutions. In general, the Company aggregates fair values of individual credit swaps by counterparty for presentation on the Company's consolidated statements of financial condition. If the aggregate total of fair values with a counterparty is a net gain, the total is recorded as a component of unrealized gains on credit swaps, at fair value in the consolidated statements of financial condition. If the aggregate total of fair values with a counterparty is a net loss, the total is recorded as a component of unrealized losses on credit swaps, at fair value in the consolidated statements of financial condition.

**Concentration Risk by Counterparties**

One counterparty generated greater than 10% of the Company's consolidated net premium revenue in each of the years ended December 31, 2011, 2010 and 2009.

The Company's single largest counterparty and five largest counterparties as measured by total notional represented approximately 22% and 49%, respectively, of the Company's credit swap portfolio at December 31, 2011. The Company's single largest counterparty and five largest counterparties as measured by total notional represented approximately 17% and 50%, respectively, of the Company's credit swap portfolio at December 31, 2010.

**Net Credit Swap Revenue (Loss)**

The following table presents the components of net credit swap revenue (loss) for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	<b>Year Ended December 31,</b>		
	<b>2011</b>	<b>2010</b>	<b>2009</b>
Net premiums earned	\$ 40,522	\$ 58,100	\$ 85,116
Net realized losses on credit swaps	(14,770)	(86,884)	(113,077)
Net unrealized gains (losses) on credit swaps	(64,781)	296,540	1,483,763
Net credit swap revenue (loss)	\$ (39,029)	\$ 267,756	\$ 1,455,802

Net realized losses in the table above are reduced by realized gains and include gains and losses on terminated credit swaps sold and losses on credit events.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements*****Credit Events and Terminations of Credit Swaps***

The following table presents the components of net realized losses recorded by Primus Financial related to risk mitigation transactions, terminations of credit swaps and credit events for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	Year Ended December 31,		
	2011	2010	2009
Net realized losses on single name credit swaps	\$ (605)	\$ (40,281)	\$ (68,590)
Net realized losses on tranches	(4,032)	(42,006)	(9,947)
Net realized losses on CDS on ABS	(10,133)	(4,597)	(34,540)
 Total net realized losses	 \$ (14,770)	 \$ (86,884)	 \$ (113,077)

Net realized losses on credit swaps sold were \$14.8 million, \$86.9 million and \$113.1 million for the years ended December 31, 2011, 2010 and 2009, respectively.

Realized losses of \$14.8 million for the year ended December 31, 2011 primarily comprised payments to settle credit events on CDS on ABS and payments to terminate or amend swap transactions to reduce exposure to one mortgage insurer.

Realized losses for the year ended December 31, 2010 included a payment of \$17.5 million to Lehman Brothers Special Financing Inc. ( LBSF ) to terminate and settle all outstanding claims and credit swap transactions with LBSF as discussed below, a payment of \$35.0 million to a single counterparty relating to the termination of three tranche transactions, payments of \$29.2 million to terminate single name credit swaps referencing financial guarantors, a payment of \$6.7 million in settlement of a credit event on a reference entity in a tranche transaction and payments of \$1.8 million in settlement of credit events on the CDS on ABS portfolio. Primus Financial realized a gain of approximately \$3.6 million relating to the settlement of a credit event on a Reference Entity on which it had purchased single name credit swap protection.

Realized losses of \$113.1 million for the year ended December 31, 2009 primarily related to payments to three counterparties for portfolio repositioning transactions, payments for credit events on three Reference Entities and realized losses on the CDS on ABS portfolio.

***Lehman Brothers Special Financing Inc.***

Primus Financial had entered into credit swap transactions with LBSF, pursuant to an ISDA Master Agreement. At the time of these transactions, LBSF was an indirect subsidiary of Lehman Brothers Holdings Inc. ( LBH ), and LBH was the credit support provider under these transactions. During and subsequent to the end of the third quarter of 2008, LBSF suffered a number of events of default under the ISDA Master Agreement, including bankruptcy, failure to pay premiums when due and bankruptcy of its credit support provider. Primus Financial did not designate any early termination date under the ISDA Master Agreement, and accordingly, continued the credit swap agreements, which referenced approximately \$1.1 billion of underlying reference obligations. Included in these credit swaps were five reference entities referencing \$66 million of obligations of which credit events had occurred prior to and after the LBSF and LBH bankruptcy events. Under relevant accounting standards, Primus Financial continued to carry outstanding credit swaps at their fair value. LBSF was obligated to pay premiums on its credit swap transactions from the third quarter of 2008 until the third quarter of 2010, but had failed to do so.

In September 2010, Primus Financial entered into a termination agreement with LBSF to settle all outstanding claims and credit swap transactions between the parties. Under the terms of the agreement,

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

Primus Financial and LBSF terminated approximately \$1.1 billion notional principal of credit swaps, which represented LBSF's entire portfolio with Primus Financial. Primus Financial paid LBSF \$17.5 million to terminate all these credit swaps and settle all outstanding claims of LBSF for credit events and of Primus Financial for unpaid premiums.

**Credit Swap Portfolio Information**

The tables below present summarized information relating to the mid-market credit swap premium levels, expressed in basis points (bps) per annum, for each transaction in Primus Financial's credit swap portfolio as of December 31, 2011 and 2010 (in thousands). Mid-market credit swap premium levels generally reflect the credit risk of a Reference Entity. For single name credit swaps, the mid-market premium levels for the Reference Entity in the transaction were obtained from a recognized external provider of mid-market premium data and adjusted for the remaining tenor of each transaction. If no external mid-market premium data for a Reference Entity was available, mid-market premium levels for the entity have been estimated using quoted mid-market credit premiums for similar Reference Entities. Mid-market premiums for tranche transactions have been computed using the Company's internal models in conjunction with quoted external data.

Mid-Market Premium Level (bps) By Single Name Reference Entity/Tranche	December 31, 2011		December 31, 2010	
	Notional Amount	Fair Value	Notional Amount	Fair Value
<b>Credit Swaps Sold-Single Name:</b>				
1-49	\$ 1,392,120	\$ (670)	\$ 3,566,173	\$ 4,927
50-99	1,316,489	(4,054)	1,583,665	(4,878)
100-149	509,372	(3,848)	661,359	(6,772)
150-199	289,040	(3,264)	294,048	(4,436)
200-299	427,656	(6,595)	170,501	(4,546)
300-499	214,158	(5,009)	198,810	(6,667)
>500	104,760	(5,227)	136,415	(55,218)
<b>Total</b>	<b>\$ 4,253,595</b>	<b>\$ (28,667)</b>	<b>\$ 6,610,971</b>	<b>\$ (77,590)</b>
<b>Credit Swaps Sold-Tranche:</b>				
1-299	\$ 775,000	\$ (23,803)	\$ 2,425,000	\$ (142,327)
300-399	200,000	(15,412)	825,000	(78,884)
400-499			450,000	(49,035)
500-999	2,725,000	(341,953)	50,000	(5,175)
1,000-1,999	50,000	(10,378)		
>2,000	43,317	(26,544)	43,317	(19,372)
<b>Total</b>	<b>\$ 3,793,317</b>	<b>\$ (418,090)</b>	<b>\$ 3,793,317</b>	<b>\$ (294,793)</b>
<b>CDS on ABS:</b>				
>2,000	\$ 13,061	\$ (11,182)	\$ 23,736	\$ (20,835)
<b>Total</b>	<b>\$ 13,061</b>	<b>\$ (11,182)</b>	<b>\$ 23,736</b>	<b>\$ (20,835)</b>
<b>Credit Swaps Purchased-Single Name:</b>				
100-149	\$	\$	\$ (4,120)	\$ 60

Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Total	\$	\$	\$ (4,120)	\$	60
-------	----	----	------------	----	----



**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The market credit swap premium levels quoted for each counterparty reference the quoted 5 year mid-market credit swap premiums for each of Primus Financial's counterparties, or the ultimate parent of the counterparty in instances where the counterparty is a subsidiary entity not quoted in the credit swap market.

	December 31, 2011		December 31, 2010	
	Notional Amount	Fair Value	Notional Amount	Fair Value
<b>5 Year Mid-Market Premium Level (bps)</b>				
<b>By Counterparty Buyer / (Seller)</b>				
<b>Credit Swaps Sold-Single Name:</b>				
50-99	\$	\$	\$ 851,116	\$ (1,770)
100-149	645,457	(4,068)	3,290,412	(64,670)
150-199	726,752	(5,345)	1,220,321	(6,920)
200-299	1,149,112	(9,688)	835,455	(3,128)
300-499	1,617,274	(8,836)		
>500				
No CDS Data Available	115,000	(730)	413,667	(1,102)
<b>Total</b>	<b>\$ 4,253,595</b>	<b>\$ (28,667)</b>	<b>\$ 6,610,971</b>	<b>\$ (77,590)</b>
<b>Credit Swaps Sold-Tranche:</b>				
50-99	\$	\$	\$ 300,000	\$ (30,390)
100-149			93,317	(24,548)
150-199	300,000	(44,176)	2,850,000	(182,301)
200-299	2,943,317	(288,556)		
300-499				
No CDS Data Available	550,000	(85,358)	550,000	(57,554)
<b>Total</b>	<b>\$ 3,793,317</b>	<b>\$ (418,090)</b>	<b>\$ 3,793,317</b>	<b>\$ (294,793)</b>
<b>CDS on ABS:</b>				
100-149	\$	\$	\$ 13,736	\$ (12,039)
150-199			5,000	(4,477)
200-299	3,061	(2,705)	5,000	(4,319)
300-499	10,000	(8,477)		
No CDS Data Available				
<b>Total</b>	<b>\$ 13,061</b>	<b>\$ (11,182)</b>	<b>\$ 23,736</b>	<b>\$ (20,835)</b>
<b>Credit Swaps Purchased-Single Name:</b>				
150-199	\$	\$	\$ (4,120)	\$ 60
<b>Total</b>	<b>\$</b>	<b>\$</b>	<b>\$ (4,120)</b>	<b>\$ 60</b>

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The table below shows the geographical distribution of the credit swap portfolio by domicile of the Reference Entity and domicile of the counterparty as of December 31, 2011 and 2010 (in thousands).

Domicile	December 31, 2011		December 31, 2010	
	Notional Amount	Fair Value	Notional Amount	Fair Value
<b>Credit Swaps Sold-Single Name</b>				
By Reference Entity:				
North America	\$ 1,273,238	\$ (5,315)	\$ 2,429,477	\$ (57,512)
Europe	2,785,357	(21,766)	3,834,494	(17,814)
Asia-Pacific	185,000	(1,544)	317,000	(2,065)
Others	10,000	(42)	30,000	(199)
Total	\$ 4,253,595	\$ (28,667)	\$ 6,610,971	\$ (77,590)
By Counterparty:				
North America	\$ 1,532,271	\$ (9,462)	\$ 2,649,509	\$ (13,665)
Europe	2,721,324	(19,205)	3,924,462	(63,603)
Asia-Pacific			37,000	(322)
Total	\$ 4,253,595	\$ (28,667)	\$ 6,610,971	\$ (77,590)
<b>Credit Swaps Sold-Tranche</b>				
By Counterparty:				
North America	\$ 600,000	\$ (38,759)	\$ 600,000	\$ (31,442)
Europe	3,193,317	(379,331)	3,193,317	(263,351)
Total	\$ 3,793,317	\$ (418,090)	\$ 3,793,317	\$ (294,793)
<b>CDS on ABS</b>				
By Reference Entity:				
North America	\$ 13,061	\$ (11,182)	\$ 23,736	\$ (20,835)
Total	\$ 13,061	\$ (11,182)	\$ 23,736	\$ (20,835)
By Counterparty:				
North America	\$ 3,061	\$ (2,705)	\$ 13,736	\$ (12,038)
Europe	10,000	(8,477)	10,000	(8,797)
Total	\$ 13,061	\$ (11,182)	\$ 23,736	\$ (20,835)
<b>Credit Swaps Purchased-Single Name</b>				
By Reference Entity:				
North America	\$	\$	\$ (4,120)	\$ 60
Total	\$	\$	\$ (4,120)	\$ 60

Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

By Counterparty:					
Europe	\$	\$	\$ (4,120)	\$	60
Total	\$	\$	\$ (4,120)	\$	60

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The table below shows the distribution of the credit swap portfolio by year of maturity as of December 31, 2011 and 2010 (in thousands). With respect to the CDS on ABS caption below, the maturity dates presented are estimated maturities; the actual maturity date for any contract will vary depending on the level of voluntary prepayments, defaults and interest rates with respect to the underlying mortgage loans. As a result, the actual maturity date for any such contract may be earlier or later than the estimated maturity indicated.

	December 31, 2011		December 31, 2010	
	Notional Amount	Fair Value	Notional Amount	Fair Value
<b>Credit Swaps Sold-Single Name</b>				
Year of Maturity				
2011	\$	\$	\$ 2,261,170	\$ (57,836)
2012	3,583,947	(25,822)	3,659,132	(22,212)
2013	669,648	(2,845)	690,669	2,458
Total	\$ 4,253,595	\$ (28,667)	\$ 6,610,971	\$ (77,590)
<b>Credit Swaps Sold-Tranche</b>				
Year of Maturity				
2012	\$ 375,000	\$ (3,862)	\$ 375,000	\$ (5,117)
2013	93,317	(36,922)	93,317	(24,548)
2014	3,325,000	(377,306)	3,325,000	(265,128)
Total	\$ 3,793,317	\$ (418,090)	\$ 3,793,317	\$ (294,793)
<b>CDS on ABS</b>				
Estimated Year of Maturity				
2011	\$	\$	\$ 18,000	\$ (16,000)
2012	2,709	(2,484)	5,000	(4,477)
2013	5,000	(4,229)		
2016	5,000	(4,248)		
2020			736	(358)
2025	352	(221)		
Total	\$ 13,061	\$ (11,182)	\$ 23,736	\$ (20,835)
<b>Credit Swaps Purchased-Single Name</b>				
Year of Maturity				
2014	\$	\$	\$ (4,120)	\$ 60
Total	\$	\$	\$ (4,120)	\$ 60

**6. Financial Instruments and Fair Value Disclosures**

A significant number of the Company's financial instruments are carried at fair value with changes in fair value recognized in earnings or loss each period. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). In determining fair value, the Company uses various valuation techniques and considers the fair value hierarchy.



---

**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

The fair value hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to valuation techniques using unobservable inputs (Level 3). Observable inputs are inputs that market participants would use in pricing the asset or liability that are based on market data obtained from sources independent of the Company. Unobservable inputs reflect the Company's estimates of the assumptions market participants would use in pricing the asset or liability based on the best information available in the circumstances. These valuation techniques involve some level of management estimation and judgment. The degree to which management's estimation and judgment is required is generally dependent upon the market price transparency for the instruments, the availability of observable inputs, frequency of trading in the instruments and the instrument's complexity.

In measuring the fair market values of its financial instruments, the Company maximizes the use of observable inputs and minimizes the use of unobservable inputs based on the fair value hierarchy. The hierarchy is categorized into three levels based on the reliability of inputs as follows:

Level 1 Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 Valuations based on quoted prices in markets that are not considered to be active; or valuations for which all significant inputs are observable or can be corroborated by observable market data, either directly or indirectly.

Level 3 Valuations based on significant unobservable inputs that are supported by little or no market activity.

The Company categorizes corporate debt securities and the interest rate swap within Level 2 of the fair value hierarchy. The interest rate swap, which was terminated in December 2011, is included in "Other assets" in the consolidated statements of financial condition as of December 31, 2010.

The fair value of the credit swap portfolio is categorized within Level 3 of the fair value hierarchy, which includes single name credit swaps, tranches and CDS on ABS. The credit swap portfolio classification in Level 3 primarily is the result of the estimation of nonperformance risk as discussed below. In addition, investments in securities issued by CLOs, ABS bonds, contingent consideration payments to the sellers of CypressTree and contingent consideration from the buyer of CypressTree are categorized within Level 3. The contingent consideration payments are included in "Other liabilities" in the consolidated statements of financial condition. The contingent consideration from the buyer of CypressTree is included in "Other assets" in the consolidated statements of financial condition.

A description of the valuation techniques applied to the Company's assets and liabilities measured at fair value follows.

***Valuation Techniques – Credit Swaps***

The fair value of the credit swap portfolio of single name credit swaps, tranches and CDS on ABS, depends upon a number of factors, including:

The contractual terms of the swap contract, which include the Reference Entity, the notional value, the maturity, the credit swap premium and the currency of the swap.

Current market data, including credit swap premium levels pertinent to each Reference Entity, estimated recovery rates on Reference Entities, market interest rates, foreign exchange rates, an estimate of mid-market prices to exit prices, and for tranche transactions, estimates of the correlation of the underlying Reference Entities within each tranche transaction.

Valuation models are used to derive a fair value of credit swaps.

**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

Consideration of the Company's own nonperformance risk, as well as the credit risk of credit swap counterparties. ASC Topic 820, *Fair Value Measurements and Disclosures*, requires that nonperformance risk be considered when determining the fair value of credit swaps.

Estimates of fair values of credit swaps from third-party valuation services and/or credit swap counterparties.

In general, the most significant component of the credit swap valuation is the difference between the contractual credit swap premium on the credit swaps transacted and the comparable current market premium. The valuation process the Company uses to obtain fair value is described below:

For single name credit swaps, the valuation model uses mid-market credit swap premium data obtained from an independent provider. The independent provider obtains mid-market credit swap premium quotes from a number of dealers in the credit swap market across a range of standard maturities and restructuring terms, and computes composite credit swap premium quotes on specific Reference Entities, where available. When quotes are not available, management uses observable market data on comparable Reference Entities. The inputs to the valuation model include: current credit swap premium quotes on the Reference Entities, estimated recovery rates on each Reference Entity, current interest rates and foreign exchange rates. The Company adjusts the independent mid-market credit swap premium quotes to derive exit price valuations.

For tranche credit swaps, a mid-market valuation is calculated for each tranche transaction using a tranche valuation model. The inputs to the tranche valuation model include: current credit swap premium quotes obtained from an independent provider on the Reference Entities within the tranche, estimated recovery rates on the Reference Entities within the tranche, current market interest rates and correlation levels derived from credit swap indices. The mid-market valuations obtained from the model are adjusted to estimated exit price valuations.

For CDS on ABS, exit price valuations are obtained from an independent provider and reviewed by management.

***Valuation Techniques – Other Financial Instruments***

The Company uses the following valuation techniques to determine the fair value of its other financial instruments:

For cash and cash equivalents, which include deposits in banks, money market accounts and money market funds, the fair value of these instruments is based upon quoted market prices. The Company does not adjust the quoted price for such instruments.

For corporate debt securities, the fair value is based upon observable quoted market prices and benchmarked to third-party quotes.

For the interest rate swap (terminated in December 2011), the fair value is based upon observable market data including contractual terms, market prices and interest rates and is benchmarked to a third-party quote.

For the ABS, the fair value is based upon a valuation from an independent valuation service, which estimates the value of the bond by utilizing a valuation model. This model incorporates projected cash flows, utilizing default, prepayment, recovery and interest rate



assumptions.

For the investments in securities issued by CLOs, the fair value is based upon a valuation model which includes observable inputs, where available. The model calculates the present value of expected cash flows using estimates of key portfolio assumptions, including forecasted credit losses, prepayment rates, forward yield curves and discount rates commensurate with the risk involved.

For the contingent consideration from the buyer of CypressTree, the contingent consideration to the sellers of CypressTree and the Company's investment in a security issued by a CLO, the fair

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

value is based on a valuation model which discounts the projected future management fees and distributions for each CLO. Significant inputs to the valuation model include the fee structure of the CLO, forecasted credit losses, prepayment rates, forward yield curves, discount rates and an estimate of the risk of forfeiture of collateral management.

**Nonperformance Risk Adjustment**

The Company considers the effect of its nonperformance risk in determining the fair value of its liabilities. An industry standard for calculating this adjustment is to incorporate changes in an entity's own credit spread into the computation of the mark-to-market of liabilities. The Company derives an estimate of a credit spread because it does not have an observable market credit spread. This estimated credit spread was obtained by reference to similar entities with observable credit spreads, primarily in the insurance and financial insurance businesses.

The following table represents the effect of the nonperformance risk adjustments on the Company's Unrealized loss on credit swaps, at fair value in the consolidated statements of financial condition as of December 31, 2011 and 2010 (in thousands):

	December 31, 2011	December 31, 2010
Unrealized loss on credit swaps, at fair value, without nonperformance risk adjustments	\$ 542,199	\$ 456,498
Nonperformance risk adjustments	(84,260)	(61,334)
Unrealized loss on credit swaps, at fair value, after nonperformance risk adjustments	\$ 457,939	\$ 395,164

The following table represents the effect of the changes in nonperformance risk adjustment on the Company's Net credit swap revenue (loss) in the consolidated statements of operations for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	Year Ended December 31,		
	2011	2010	2009
Net credit swap revenue (loss) without nonperformance risk adjustments	\$ (61,955)	\$ 420,899	\$ 2,494,940
Nonperformance risk adjustments	22,926	(153,143)	(1,039,138)
Net credit swap revenue (loss) after nonperformance risk adjustments	\$ (39,029)	\$ 267,756	\$ 1,455,802

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The following fair value hierarchy table presents information about the Company's assets and liabilities measured at fair value on a recurring basis as of December 31, 2011 (in thousands):

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Assets / Liabilities at Fair Value
<b>Assets</b>				
Investments	\$	\$ 340,212	\$ 1,273	\$ 341,485
Other assets			7,424	7,424
<b>Total Assets</b>	<b>\$</b>	<b>\$ 340,212</b>	<b>\$ 8,697</b>	<b>\$ 348,909</b>
<b>Liabilities</b>				
Unrealized loss on credit swaps	\$	\$	\$ 457,939	\$ 457,939
Other liabilities			2,398	2,398
<b>Total Liabilities</b>	<b>\$</b>	<b>\$</b>	<b>\$ 460,337</b>	<b>\$ 460,337</b>

The following fair value hierarchy table presents information about the Company's assets and liabilities measured at fair value on a recurring basis as of December 31, 2010 (in thousands):

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Assets / Liabilities at Fair Value
<b>Assets</b>				
Investments	\$	\$ 287,157	\$ 1,658	\$ 288,815
Restricted investments			6,114	6,114
Unrealized gain on credit swaps			2,006	2,006
Other assets		2,602	8,957	11,559
<b>Total Assets</b>	<b>\$</b>	<b>\$ 289,759</b>	<b>\$ 18,735</b>	<b>\$ 308,494</b>
<b>Liabilities</b>				
Unrealized loss on credit swaps	\$	\$	\$ 395,164	\$ 395,164
Other liabilities			5,148	5,148
<b>Total Liabilities</b>	<b>\$</b>	<b>\$</b>	<b>\$ 400,312</b>	<b>\$ 400,312</b>



**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****Level 3 Assets and Liabilities Reconciliation Tables****Level 3 Assets**

The following table provides a reconciliation for the Company's assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended December 31, 2011 and 2010 (in thousands):

	Year Ended December 31, 2011			
	Investments	Restricted Investments	Unrealized Gain on Credit Swaps	Other Assets
Balance, beginning of period	\$ 1,658	\$ 6,114	\$ 2,006	\$ 8,957
Reclassification	6,114	(6,114)		
Realized gains (losses)	(329)			
Unrealized gains (losses)	596		(2,006)	2,109
Purchases	159			
Sales	(5,253)			
Issuances				
Settlements	(1,672)			(3,642)
Transfers into Level 3				
Balance, end of period	\$ 1,273	\$	\$	\$ 7,424

	Year Ended December 31, 2010			
	Investments	Restricted Investments	Unrealized Gain on Credit Swaps	Other Assets
Balance, beginning of period	\$ 1,344	\$	\$ 2,207	\$
Reclassification				
Realized gains (losses)	260			
Unrealized gains (losses)	270	6,114	(201)	
Purchases	1,127			8,957
Sales				
Issuances				
Settlements	(1,343)			
Transfers into Level 3				
Balance, end of period	\$ 1,658	\$ 6,114	\$ 2,006	\$ 8,957

Realized and unrealized gains and losses on Level 3 assets (unrealized gain on credit swaps) are included in Net credit swap revenue (loss) in the consolidated statements of operations. The reconciliation above does not include credit swap premiums collected during the period.

Unrealized gains and losses on Level 3 assets (investments) are recorded in Other income, in the consolidated statements of operations.

## Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Realized and unrealized gains and losses on Level 3 assets (CLO investments) are included in Loss from discontinued operations caption in the consolidated statements of operations.

Unrealized gains on Level 3 assets (other assets) are included in Income (loss) from discontinued operations caption in the consolidated statements of operations.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****Level 3 Liabilities**

The following table provides a reconciliation for the Company's liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended December 31, 2011 and 2010 (in thousands):

	Year Ended December 31, 2011		Year Ended December 31, 2010	
	Unrealized Losses on Credit Swaps	Other Liabilities	Unrealized Losses on Credit Swaps	Other Liabilities
Balance, beginning of period	\$ (395,164)	\$ (5,148)	\$ (691,905)	\$ (5,470)
Net realized losses	14,770		86,884	
Unrealized gains (losses)	(77,545)	(1,333)	209,857	322
Purchases				
Sales				
Issuances				
Settlements		4,083		
Transfers into Level 3				
Balance, end of period	\$ (457,939)	\$ (2,398)	\$ (395,164)	\$ (5,148)

Realized and unrealized gains and losses on Level 3 liabilities (unrealized loss on credit swaps) are included in Net credit swap revenue (loss) in the consolidated statements of operations. The reconciliation above does not include credit swap premiums collected during the period.

Unrealized gains and (losses) on Level 3 liabilities (other liabilities) are included in Income (loss) from discontinued operations caption in the consolidated statements of operations.

**Financial Instruments Not Carried at Fair Value**

The Company's long-term debt is recorded at historical amounts. At December 31, 2011, the outstanding balance and fair value of the 7% Senior Notes were \$88.3 million and \$54.9 million, respectively. The fair value of the 7% Senior Notes, was estimated using the market price as quoted by the Financial Industry Regulatory Authority (FINRA) Trade Reporting and Compliance Engine (TRACE) system.

At December 31, 2010, the outstanding balance and fair value of the 7% Senior Notes were \$90.4 million and \$71.3 million, respectively. The fair value of the 7% Senior Notes, which were listed until December 19, 2011 on the New York Stock Exchange, was estimated using the quoted market price.

At December 31, 2011 and 2010, the carrying value of Primus Financial's subordinated deferrable interest notes was \$84.0 million and \$122.8 million, respectively. It is not practicable to estimate the fair value of Primus Financial's subordinated deferrable interest notes, as such notes are not listed on any exchange or publicly traded in any market and there is no significant current market activity of which the Company is aware for such notes. The average interest rate on these subordinated deferrable interest notes was 3.58% and 3.56% for the years ended December 31, 2011 and 2010, respectively, with the first maturity date on such notes scheduled in June 2021.

**Fair Value Option**

ASC Topic 825, *Financial Instruments*, provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities, with changes in fair value recognized in earnings as they occur. ASC Topic 825,





**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

*Financial Instruments*, permits the fair value option election on an instrument by instrument basis at initial recognition of an eligible asset or eligible liability, that otherwise might not be accounted for at fair value under other accounting standards.

Effective January 1, 2010, upon consolidation of the CLOs under management, the Company elected fair value option treatment under ASC Topic 825-10-25 to measure the CLO loans (including unfunded loan commitments) and securities and the CLO notes. The Company determined that measurement of the CLO notes issued by CLOs at fair value better correlates with the value of the CLO loans and securities held by CLOs, which are held to provide the cash flows for the note obligations. Upon consolidation of the CLOs, the difference between the fair value amounts of the CLO assets and CLO liabilities was recorded in appropriated retained earnings from CLO consolidations as a cumulative effect adjustment. Effective December 1, 2010, the CLOs under management were deconsolidated.

**7. CypressTree Acquisition and Subsequent Divestiture****Acquisition**

On July 9, 2009, Primus Asset Management acquired 100% of the limited liability partnership interests of CypressTree. CypressTree managed leveraged loans and high yield bonds in a variety of investment products, including CLOs, CSOs and separately managed accounts. Primus Asset Management acquired CypressTree with the intent of expanding its asset management business. CypressTree operated as a wholly owned subsidiary of Primus Asset Management.

The total purchase price consideration for this acquisition was approximately \$9.3 million, which consisted of cash paid at closing of \$3.2 million, a deferred payment of approximately \$3.9 million due one year from the acquisition date, subject to terms of the agreement and an estimated fair value of \$2.2 million of contingent consideration to the sellers, based on a fixed percentage of certain future management fees earned through 2015. The contingent consideration is recorded in *Other liabilities* on the consolidated statements of financial condition.

At December 31, 2009, the Company remeasured the contingent consideration to the sellers and increased it to \$4.7 million. The change was primarily due to revised estimates of future management fees, which was recorded in *Other expense* in the consolidated statements of operations. There was no cash paid to the sellers during 2009 related to the contingent consideration. During 2010, the Company paid the sellers approximately \$1.4 million related to the contingent consideration. At December 31, 2010, the Company remeasured the contingent consideration and adjusted it to \$3.7 million. At December 31, 2011, the Company remeasured the contingent consideration and adjusted it to \$2.0 million. The change was primarily due to payments in connection with the liability and revised estimates of future management fees. The future undiscounted cash flows at December 31, 2011, 2010 and 2009 were \$2.8 million, \$4.9 million and \$7.4 million, respectively, related to the contingent consideration.

The CypressTree acquisition was accounted for under the acquisition method of accounting in accordance with ASC Topic 805, *Business Combinations*. Accordingly, the purchase price consideration was allocated to assets and liabilities based on their estimated fair value at acquisition date. The excess of the purchase price consideration over the net tangible and identifiable intangible assets was recorded as goodwill. Goodwill of \$3.9 million represented the anticipated value from the combination of CypressTree and Primus Asset Management platforms, including economies of scale and depth of business relationships. Goodwill is not amortized but is reviewed annually for impairment or more frequently if impairment indicators arise in accordance with ASC Topic 350, *Intangibles - Goodwill and Other*. All goodwill related to this acquisition was deductible for income tax purposes. The Company also recorded approximately \$3.6 million of management contract rights, \$0.8 million of non-compete agreements and net tangible assets of \$1.0 million. The \$3.6 million of management contract rights and \$0.8 million of non-compete agreements were amortized under the straight-line method over their

---

**Table of Contents**

**Primus Guaranty, Ltd.**

**Notes to Consolidated Financial Statements**

estimated useful lives of 10.5 years and 3 years, respectively. The results of operations for CypressTree were included in the accompanying consolidated statements of operations from the acquisition date through December 1, 2010. See Divestiture below for further discussion.

**Divestiture**

On December 1, 2010, the Company divested its CLO asset management business, which included the sale of CypressTree. In connection with the sale of CypressTree, the Company recorded \$9.1 million of contingent consideration from the buyer in other assets, which is primarily based on estimated future cash flows on certain management fees, subject to the terms of the agreement. In addition, the Company wrote-off approximately \$3.9 million of goodwill; the remaining unamortized other intangible assets of \$3.5 million and sold one of its investments in CLOs of \$0.2 million. The sale of CypressTree resulted in a net gain of \$0.1 million, which is included in the Income (loss) from discontinued operations in the consolidated statements of operations. The Company incurred approximately \$1.6 million of legal and advisory fees in connection with the sale of CypressTree, which is included in the net gain on sale. The contingent consideration to the sellers of CypressTree was not included in the sale, and accordingly, has remained with the Company. As of December 31, 2011, the Company remeasured the contingent consideration from the buyer and adjusted it to \$7.4 million from \$9.0 million at December 31, 2010. The change was primarily attributable to payments from the buyer of the CLO business. As of December 31, 2011, the estimated average life of cash flows underlying the contingent consideration from the buyer was 3.3 years.

See note 8 Discontinued Operations, of notes to these consolidated financial statements for further discussion. As a result of the sale of CypressTree, the results of operations for CypressTree were reclassified as discontinued operations in the accompanying consolidated statements of operations for all periods presented from the date of acquisition on July 9, 2009 through the date of sale on December 1, 2010.

**8. Discontinued Operations**

On December 1, 2010, the Company divested its CLO asset management business, which included the sale of CypressTree to a third party. The results of the CLO asset management business have been reclassified as discontinued operations for all periods presented.

Discontinued operations primarily consist of the fee revenues and operating expenses of the CLO asset management business, together with the operating results of the standalone CLOs for the period from January 1, 2010 through December 1, 2010. The operating results of the standalone CLOs were consolidated into the Company's financial statements as a result of the Company's adoption of ASC Topic 810, *Consolidation*, on January 1, 2010. Upon the divestiture of the CLO asset management business, which included the sale of CypressTree on December 1, 2010, the Company determined that it is no longer the primary beneficiary of the CLOs and deconsolidated the CLOs. The operating results of the stand-alone CLOs are identified as discontinued operations attributable to non-parent interest in CLOs in the Company's consolidated statements of operations. In addition, the gain on the sale was included in discontinued operations. During 2011, realized and unrealized gains (losses) associated with the contingent asset and liabilities are included in discontinued operations.

In connection with the sale of CypressTree, Primus Asset Management agreed to accept a fixed proportion of the future management fees received on the CLOs, which are sub-advised by CypressTree, under its current owner. The CLOs have an estimated average life of 4.5 years. This income is recorded in the Income (loss) from discontinued operations caption in the consolidated statements of operations.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The following table represents summarized financial information related to discontinued operations as included in the accompanying consolidated statements of operations for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	<b>Year Ended December 31,</b>		
	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Revenues</b>			
Asset management and advisory fees	\$ 2,247	\$ 12,396	\$ 4,561
Interest income	2,163	1,225	62
Impairment loss on investments			(761)
Other income (loss)	2,862	8,396	
Gain on sale of CypressTree		113	
Net CLO loss		(91,427)	
CLO interest income, net		48,256	
<b>Total revenues</b>	<b>7,272</b>	<b>(21,041)</b>	<b>3,862</b>
<b>Expenses</b>			
Compensation and employee benefits	72	4,046	2,544
Professional and legal fees	95	565	835
Restructuring costs	342	3,862	
Other	2,630	2,047	3,904
CLO expenses		18,003	
<b>Total expenses</b>	<b>3,139</b>	<b>28,523</b>	<b>7,283</b>
Loss before provision (benefit) for income taxes and loss attributable to non-parent interests in CLOs	4,133	(49,564)	(3,421)
Provision (benefit) for income taxes		(20)	1
<b>Loss from discontinuing operations, net of tax</b>	<b>4,133</b>	<b>(49,544)</b>	<b>(3,422)</b>
Loss from discontinued operations attributable to non-parent interests in CLOs		(61,174)	
<b>Income (loss) attributable to common shares</b>	<b>\$ 4,133</b>	<b>\$ 11,630</b>	<b>\$ (3,422)</b>

**9. Restructuring**

The Company made significant reductions in its workforce and operating infrastructure in the fourth quarter of 2010 as a consequence of its decision to divest the CLO asset management business and focus management's efforts on the amortization of Primus Financial's credit swap portfolio.

During 2011, the Company incurred total restructuring costs of \$1.0 million, of which \$0.6 million was included in income from continuing operations for the year ended December 31, 2011. The restructuring costs comprised mainly of employee severance and accelerated share-based compensation expenses.

During 2010, the Company incurred restructuring costs of \$12.0 million, of which \$8.1 million was included in income from continuing operations for the year ended December 31, 2010. The restructuring costs comprised mainly of employee severance and accelerated share-based compensation expenses, costs associated with the write-off of fixed assets and office lease terminations.



**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****10. Fixed Assets**

Fixed assets include computer hardware, telephone equipment, furniture and fixtures, and office equipment, which are depreciated using a straight-line method over the estimated useful lives of three to five years, and leasehold improvements which were amortized using the straight-line method over the shorter of the lease term or estimated useful life of ten years. Fixed assets are included in *Other assets* in the consolidated statements of financial condition. At December 31, 2011 and 2010, fixed assets consist of the following (in thousands):

<b>Asset category</b>	<b>December 31,</b>	
	<b>2011</b>	<b>2010</b>
Furniture and fixtures	\$ 20	\$ 20
Computers	160	140
Office and telephone equipment	10	4
	190	164
Less accumulated depreciation and amortization	119	71
<b>Total fixed assets</b>	<b>\$ 71</b>	<b>\$ 93</b>

The Company recorded depreciation and amortization expense of approximately \$53.0 thousand, \$0.6 million and \$1.3 million for the years ended December 31, 2011, 2010 and 2009, respectively. During 2011, the Company disposed of assets of approximately \$5 thousand. During 2010, the Company disposed of assets of approximately \$1.2 million, which was primarily charged to *Restructuring costs* in the consolidated statements of operations.

**11. Long-Term Debt**

The following table represents the components of the Company's long-term debt (in thousands):

	<b>December 31,</b>	
	<b>2011</b>	<b>2010</b>
<b>Primus Guaranty, Ltd. issuer:</b>		
7% Senior Notes, due 2036	\$ 88,334	\$ 90,426
Fair value adjustment of interest rate swap related to hedged debt		2,602
<b>Primus Financial issuer:</b>		
\$125 million Subordinated Deferrable Interest Notes, due 2021	56,900	76,600
\$75 million Subordinated Deferrable Interest Notes, due 2034	27,100	46,200
<b>Total long-term debt</b>	<b>\$ 172,334</b>	<b>\$ 215,828</b>

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The following table represents the components of the Company's net gain on the retirement of long-term debt and debt repurchase program for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	Year Ended December 31,		
	2011	2010	2009
<b>7% Senior Notes, due 2036:</b>			
Principal purchased	\$ 2,092	\$ 4,187	\$ 15,109
Cost of purchase and retirement of debt	(1,646)	(2,986)	(6,438)
Write-off of unamortized issuance costs	(62)	(133)	(498)
<b>Net gain on retirement of long-term debt</b>	<b>384</b>	<b>1,068</b>	<b>8,173</b>
<b>\$125 million Subordinated Deferrable Interest Notes, due 2021:</b>			
Principal purchased	\$ 19,700	\$ 20,700	\$ 27,700
Cost of purchase and retirement of debt	(15,166)	(13,239)	(8,208)
Write-off of unamortized issuance costs	(187)	(256)	(342)
<b>Net gain on retirement of long-term debt</b>	<b>4,347</b>	<b>7,205</b>	<b>19,150</b>
<b>\$75 million Subordinated Deferrable Interest Notes, due 2034:</b>			
Principal purchased	\$ 19,100	\$ 4,100	\$ 24,700
Cost of purchase and retirement of debt	(14,442)	(2,451)	(8,548)
Write-off of unamortized issuance costs	(244)	(56)	(324)
<b>Net gain on retirement of long-term debt</b>	<b>4,414</b>	<b>1,593</b>	<b>15,828</b>
<b>Total net gain on retirement of long-term debt</b>	<b>\$ 9,145</b>	<b>\$ 9,866</b>	<b>\$ 43,151</b>

**7% Senior Notes**

On December 27, 2006, Primus Guaranty, Ltd. issued 7% Senior Notes, which mature in December 2036. The 7% Senior Notes are senior unsecured obligations and rank equally with all other unsecured and unsubordinated indebtedness of the Company. The 7% Senior Notes are also subordinated to all liabilities of Primus Guaranty's subsidiaries. The 7% Senior Notes are redeemable at the option of Primus Guaranty, in whole or in part, at any time on or after December 27, 2011, at a redemption price equal to 100% of the principal amount to be redeemed, plus any accrued and unpaid interest thereon to the redemption date. Interest on the 7% Senior Notes is payable quarterly. In connection with the issuance of the 7% Senior Notes, the Company incurred approximately \$4.5 million in capitalized debt issuance costs, which are amortized over the life of the debt. At December 31, 2011 and 2010, the fair value of the 7% Senior Notes was approximately \$54.9 million and \$71.3 million, respectively.

**\$125 million Subordinated Deferrable Interest Notes**

On December 19, 2005, Primus Financial issued in aggregate \$125 million of subordinated deferrable interest notes, consisting of \$75 million of Series A notes and \$50 million of Series B notes, which mature in June 2021. The notes are subordinated in right of payment to the prior payment in full of all existing and future senior indebtedness of Primus Financial, including counterparty claims and the notes issued in July 2004. The notes are redeemable at the option of Primus Financial, in whole or in part, on any auction date, at a redemption price equal to 100% of the principal amount of the notes to be redeemed, plus any accrued and unpaid interest thereon to the redemption date. The interest rate on the Series A notes and the Series B notes sets every 28 days. The average interest rate on these securities was



**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

3.96% and 3.94% for the years ended December 31, 2011 and 2010, respectively. In connection with the above issuance of the subordinated deferrable notes, the Company incurred approximately \$2.0 million in debt issuance costs, which are amortized over the life of the debt. At December 31, 2011, Primus Financial's \$125 million subordinated deferrable interest notes were accruing interest at an all-in rate of 3.78%.

**\$75 million Subordinated Deferrable Interest Notes**

On July 23, 2004, Primus Financial issued \$75 million of subordinated deferrable interest notes that mature in July 2034. The notes are subordinated in right of payment to the prior payment in full of all existing and future senior indebtedness of Primus Financial, including counterparty claims. The notes are redeemable at the option of Primus Financial, in whole or in part, on any auction date, at a redemption price equal to 100% of the principal amount of the notes to be redeemed, plus any accrued and unpaid interest thereon to the redemption date. The interest rate on the notes sets every 28 days. The average interest rate on these securities was 2.83% and 2.85% for the years ended December 31, 2011 and 2010, respectively. In connection with the above issuance of the subordinated deferrable notes, the Company incurred approximately \$1.1 million in debt issuance costs, which are amortized over the life of the debt. At December 31, 2011, Primus Financial's \$75 million subordinated deferrable interest notes were accruing interest at an all-in rate of 2.77%.

Primus Financial's subordinated deferrable interest notes were issued in the auction rate market. This market continues to be dislocated and, as a result, the interest rates on the notes were set at the contractually specified rates over London Interbank Offered Rate ( LIBOR ) during 2010 and 2011. At December 31, 2011, Primus Financial's subordinated deferrable interest notes were accruing interest at an all-in rate of 3.45%.

The Company recorded net interest expense related to the debt of Primus Guaranty and Primus Financial of approximately \$6.0 million, \$7.0 million and \$9.1 million for the years ended December 31, 2011, 2010 and 2009, respectively. The weighted average interest rate on our aggregate long-term debt was 3.11%, 3.10% and 3.42% for the years ended December 31, 2011, 2010 and 2009, respectively.

**12. Income Taxes**

Primus Guaranty, Ltd. is a Bermuda company. Primus Guaranty, Ltd. believes that it is not involved in the active conduct of a trade or business in the United States. For U.S. tax purposes, Primus Guaranty, Ltd. will be treated either as a controlled foreign corporation or as a passive foreign investment company by its U.S. shareholders. As such, Primus Guaranty, Ltd. has not provided for any federal or state and local income taxes on a stand-alone basis. However, on a consolidated basis, it has provided for income taxes for certain of its subsidiaries, which are described below. Primus Guaranty, Ltd. was incorporated in Bermuda to domicile itself in a jurisdiction that is internationally recognized as a base for financial companies and in a jurisdiction that has an efficient and predictable corporate tax regime. The Company does not have any full time employees, nor does the Company lease or own any real property in Bermuda.

Primus Bermuda is a Bermuda company. Primus Bermuda believes that it is not involved in the active conduct of a trade or business in the United States. For U.S. tax purposes, Primus Bermuda will be treated either as a controlled foreign corporation or as a passive foreign investment company by its U.S. shareholders. As such, Primus Bermuda has not provided for any federal or state and local income taxes.

Primus Financial is a limited liability company organized under Delaware law, with the controlling interest being held by Primus Group Holdings, a limited liability company organized under Delaware law and a disregarded entity for U.S. tax purposes. All of the interests in Primus Group Holdings are held by Primus Bermuda. Primus Financial is treated as a partnership for U.S. tax purposes. As a result,



**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

all of Primus Financial's items of taxable income and expense flow through to its interest-holders for U.S. federal income tax purposes and any taxes that may be attributable to such items are the responsibility of the interest-holders. In addition, because Primus Financial's activities in the United States are confined to holding investments in debt instruments and credit swaps for its own account, Primus Financial believes that its activities fall within the provisions of Section 864(b) of the U.S. Internal Revenue Code of 1986 (the Code). Based on the application of the provisions of Section 864(b) of the Code and the investment nature of its operations, Primus Financial believes that Primus Bermuda, a non-U.S. corporation, will not be subject to U.S. net income taxes with respect to its indirect interest in Primus Financial. Accordingly, Primus Financial, and thus Primus Bermuda, did not provide for any income taxes.

Primus Asset Management has a Services Agreement with its affiliates, whereby Primus Asset Management provides services to its affiliates including, among other things, management, consulting and information technology. Since Primus Asset Management is a U.S. domiciled corporation it is subject to U.S. federal, state and local income taxes on fees received from its affiliates.

On December 1, 2010, the Company completed the sale of CypressTree, a wholly owned subsidiary of Primus Asset Management that was treated as a disregarded entity for U.S. tax purposes. The Company expects that any gain recognized on the transaction, which is treated as a sale of assets for U.S. tax purposes, will be fully offset by losses generated by Primus Asset Management.

The significant components of the consolidated provision (benefit) for income taxes for the years ended December 31, 2011, 2010 and 2009 were as follows (in thousands):

	Year Ended December 31,		
	2011	2010	2009
Current:			
Federal	\$	\$ 4	\$ 36
State/City	11	(16)	39
Foreign	5	(122)	109
<b>Total current</b>	<b>16</b>	<b>(134)</b>	<b>184</b>
Deferred:			
Federal			
State/City			
Foreign			
<b>Total deferred</b>			
<b>Total provision (benefit) for income taxes</b>	<b>\$ 16</b>	<b>\$ (134)</b>	<b>\$ 184</b>

The Company's effective tax rate differs from Bermuda's applicable tax rate of zero percent mainly as a result of the taxation of its U.S. subsidiary, Primus Asset Management, which is subject to U.S. federal income tax, at a rate of up to 35%, as well as U.S. state and local taxes, and its U.K. subsidiary, Primus Guaranty (UK), Ltd. (PGUK), which, prior to its liquidation, was previously subject to United Kingdom Corporation Tax at a rate of up to 28%. The foreign tax expense relates to a true-up of PGUK's prior year provision for a tax refund from the United Kingdom, which was received during 2011. The Bermuda Minister of Finance has given the Company a tax exemption certificate effective through 2016 that prevents the Company from being subject to tax in the event that any legislation is enacted that would impose tax computed on profits or income, or computed on any capital asset, gain or appreciation, or any tax in the nature of estate, duty or inheritance tax.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

A reconciliation of the difference between the provision (benefit) for income taxes and the expected tax provision at the applicable zero percent domestic rate for the years ended December 31, 2011, 2010 and 2009, is provided below (in thousands):

	Year Ended December 31,		
	2011	2010	2009
U.S. federal income tax provision on Primus Asset Management's taxable income	\$	\$ 4	\$ 36
U.S. state and local tax provision	11	(16)	39
Foreign	5	(122)	109
Total provision (benefit) for income taxes	\$ 16	\$ (134)	\$ 184

The Company has a net U.S. deferred tax asset of \$15.6 million and \$16.5 million as of December 31, 2011 and 2010, respectively. The net deferred tax asset is primarily comprised of Primus Asset Management's net operating losses incurred during 2003 through 2011 and the timing of recognition of book and tax adjustments related to share-based compensation expense. Net operating losses will begin to expire in the year 2023 if not utilized.

The Company has recorded a 100% valuation allowance against its deferred tax asset because management has determined that it is more likely than not that the deferred tax asset will not be realized as a result of Primus Asset Management's history of net operating losses and inability to generate future taxable income sufficient to utilize such deferred tax asset. A rollforward of the valuation allowance against Primus Asset Management's deferred tax asset is provided below.

The components of the net deferred tax asset at December 31, 2011 and 2010 are as follows (in thousands):

	December 31,	
	2011	2010
<b><u>Deferred tax assets</u></b>		
Share-based compensation	\$ 2,310	\$ 3,253
Net operating losses	12,171	10,274
Depreciation	894	1,023
Other	1,459	2,997
Gross deferred tax asset	16,834	17,547
<b><u>Deferred tax liability</u></b>		
Other	1,265	1,028
Gross deferred tax liability	1,265	1,028
Net deferred tax asset	15,569	16,519
Valuation allowance	(15,569)	(16,519)
Net deferred tax asset after valuation allowance	\$	\$



**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The changes in the valuation allowance for the deferred tax asset for the years ended December 31, 2011 and 2010, are as follows (in thousands):

	<b>December 31,</b>	
	<b>2011</b>	<b>2010</b>
Balance at beginning of period	\$ 16,519	\$ 12,655
Capitalized and pre-operating costs		(12)
Share-based compensation	(943)	(1,404)
Tax depreciation / other	(1,904)	281
Net operating loss	1,897	4,999
Balance at end of period	\$ 15,569	\$ 16,519

As of December 31, 2011 and 2010, the Company did not have any unrecognized tax benefits. The Company's accounting policy with respect to interest and penalties, if any, would be to recognize them in the provision for income taxes in the consolidated statements of operations. The Company did not incur any income tax related interest income, interest expense or penalties for the years ended December 31, 2011, 2010 and 2009. The Company does not believe that it is reasonably possible that the total amounts of unrecognized tax benefits will significantly increase within the next 12 months.

Primus Guaranty, Ltd. and certain subsidiaries file income tax returns in the U.S. federal jurisdiction and various state, local and foreign jurisdictions, which are no longer subject to U.S. federal, state, local and foreign income tax examinations by tax authorities for years before 2008.

**13. Preferred Securities of Subsidiary**

On December 19, 2002, Primus Financial issued net \$100 million of perpetual Floating Rate Cumulative preferred securities ( Perpetual Preferred Securities ) in two series, Series I and Series II. Pursuant to accounting guidance, specific incremental costs directly attributable to the offering of the perpetual preferred securities have been charged against these gross proceeds.

The Company has the right to redeem the perpetual preferred securities after December 19, 2012, in whole or in part, on any distribution date at \$1,000 per share plus accumulated and unpaid dividends.

During 2011, Primus Financial purchased \$3.0 million in face value of its preferred securities at a cost of \$1.9 million. Primus Financial did not purchase any of its preferred securities during 2010.

Distributions on perpetual preferred securities of our subsidiary were \$3.0 million, \$3.2 million and \$3.4 million for the years ended December 31, 2011, 2010 and 2009, respectively, which are recorded in the consolidated statements of operations. Primus Financial's perpetual preferred securities are set at the contractually specified rates over LIBOR. The average distribution rate on these securities was 3.23% and 3.35% for the years ended December 31, 2011 and 2010, respectively.

**14. Shareholders Equity**

During the year ended December 31, 2011, the Company purchased and retired approximately 3.7 million of its common shares at an approximate cost of \$18.6 million. During the year ended December 31, 2010, the Company purchased and retired approximately 2.1 million of its common shares at an approximate cost of \$8.8 million.



**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****15. Earnings per Share**

Basic earnings per share ( EPS ) is calculated by dividing income available to common shareholders by the weighted-average number of common shares outstanding. Diluted EPS is similar to basic EPS, but adjusts for the effect of the potential issuance of common shares. The following table presents the computations of basic and diluted EPS:

(in thousands, except per share data)	Year Ended December 31,		
	2011	2010	2009
Income (loss) from continuing operations, net of tax	\$ (37,898)	\$ 247,006	\$ 1,467,119
Loss from discontinued operations, net of tax	4,133	(49,544)	(3,422)
<b>Net income (loss)</b>	<b>(33,765)</b>	<b>197,462</b>	<b>1,463,697</b>
Less:			
Distributions on preferred securities of subsidiary	3,035	3,162	3,417
Net loss from discontinued operations attributable to non-parent interests in CLOs		(61,174)	
<b>Net income (loss) available to common shares</b>	<b>\$ (36,800)</b>	<b>\$ 255,474</b>	<b>\$ 1,460,280</b>
Income (loss) per common share:			
<b>Basic:</b>			
Income (loss) from continuing operations	\$ (1.11)	\$ 6.36	\$ 36.46
Income (loss) from discontinued operations	\$ 0.11	\$ 0.30	\$ (0.08)
Net income (loss) available to common shares	\$ (1.00)	\$ 6.66	\$ 36.38
<b>Diluted:</b>			
Income (loss) from continuing operations	\$ (1.11)	\$ 6.04	\$ 35.34
Income (loss) from discontinued operations	\$ 0.11	\$ 0.29	\$ (0.08)
Net income (loss) available to common shares	\$ (1.00)	\$ 6.33	\$ 35.26
Weighted average common shares outstanding:			
Basic	36,849	38,361	40,142
<b>Effect of dilutive instruments:</b>			
Restricted share units		2,005	1,272
<b>Diluted</b>	<b>36,849</b>	<b>40,366</b>	<b>41,414</b>

For the years ended December 31, 2011, 2010 and 2009, approximately 1.0 million, 0.9 million and 1.2 million shares, respectively, were not included in the computation of diluted EPS because to do so would have been anti-dilutive for the periods presented.

**16. Commitments and Contingencies****Leases**

At December 31, 2011, Primus Financial leased approximately 17,500 square feet of office space at 360 Madison Avenue, New York, New York, at a fixed yearly rental (subject to certain escalations specified in the lease). In December 2010, Primus Financial entered into an agreement to sublease approximately 12,000 square feet of this New York office space. At December 31, 2011, the total amount of future rental

income to be received under the noncancelable sublease was \$3.5 million.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The leases are categorized as operating leases and future gross payments as of December 31, 2011 under the leases are as follows (in thousands):

2012	\$ 1,156
2013	1,156
2014	1,156
2015	1,156
2016	867
Total	\$ 5,491

Rent expense was approximately \$1.2 million, \$2.0 million and \$1.9 million for the years ended December 31, 2011, 2010 and 2009, respectively.

**17. Share-Based Compensation Plans**

Primus Guaranty has established incentive compensation plans for the benefit of its employees and directors. Share-based compensation expense is included in Compensation and employee benefits in the consolidated statements of operations.

The following table represents the components of the Company's share-based compensation expense for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	Year Ended December 31,		
	2011	2010	2009
Share units	\$ 1,129	\$ 5,561	\$ 3,290
Performance shares	840	877	743
Share options	18	323	512
Total	\$ 1,987	\$ 6,761	\$ 4,545

The table above excludes share-based compensation expense recorded in restructuring costs and discontinued operations, which was approximately \$146 thousand and \$(36) thousand, respectively, for the year ended December 31, 2011. For the year ended December 31, 2010, the table excludes share-based compensation expense recorded in restructuring costs and discontinued operations of \$4.0 million and \$1.7 million, respectively. For the year ended December 31, 2009, the table excludes share based compensation expense recorded in discontinued operations of \$0.2 million. See note 8 of these notes to consolidated statements of operations for additional discussion on discontinued operations.

**Incentive Compensation Plan**

The Incentive Compensation Plan (the Incentive Plan) was adopted in 2008, amended in 2009, 2010 and 2011, and supersedes previous share incentive plans. The Incentive Plan provides for the award of cash-based incentives, as well as share options, performance shares and share units on common shares of Primus Guaranty not to exceed 15,849,213 (which includes awards outside of the Incentive Plan, as well as under the Incentive Plan that are subsequently forfeited, cancelled, terminated or reacquired by the Company). The board of directors delegated to the Compensation Committee decisions regarding the terms and condition of such awards, including the apportionment between types of awards, the employees to whom such awards are to be granted and any performance factors required to earn such awards.



## Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Effective July 29, 2010, the board of directors amended and restated the Primus Guaranty, Ltd. Restricted Share Unit Deferral Plan (the Deferral Plan ) which was originally established effective

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

December 31, 2007. The Deferral Plan permits selected participants in the Incentive Plan to defer distributions associated with their vested share units until the participant separates from service with the Company.

**Performance Shares**

During 2011 and 2010, the Company granted 420,000 and 410,011 performance shares to employees. The 2011 awards specify that vesting will occur upon the share price reaching and maintaining specific prices for 30 trading days within a trailing 45 trading day period. The 2010 awards specify that vesting will occur upon the share price reaching and maintaining specific prices for 20 trading days within a trailing 30 trading day period. The 2011 performance share grants specified prices ranging from \$8.25 to \$9.00 and the 2010 performance share grants specified prices ranging from \$4.50 to \$6.50. The fair value of the performance share units is expensed ratably over the expected time for the market share price measurement to be achieved.

The fair value of the 2011 and 2010 performance share grants are estimated on the date of grant using a Monte Carlo simulation pricing model using the following weighted average assumptions for the periods indicated:

	Year Ended December 31,	
	2011	2010
Risk free interest rate	1.78%	0.20%
Volatility	47%	74%
Contractual share term	4 years	3 years
Weighted average fair value	\$ 3.42	\$ 2.76

Unvested performance shares as of and for the year ended December 31, 2011 were as follows:

	Number of Shares	Weighted Average Fair Value <sup>a</sup>
Unvested at December 31, 2010	239,077	\$ 4.10
Granted	420,000	\$ 3.42
Vested	(114,654)	\$ 6.13
Forfeited	(9,768)	\$ 3.48
Unvested at December 31, 2011 <sup>a</sup>	534,655	\$ 3.40

- (a) During the fourth quarter of 2010 the Company classified performance shares using the share-based liability method for accounting. As of December 31, 2011, the Company used a Monte Carlo simulation model to estimate the fair value of the unvested performance shares at \$3.40 per share. The following assumptions for the unvested performance grants at December 31, 2011 were used: risk free interest rate of 0.8%, volatility of 59.4% and contractual remaining performance share term of 2.6 years.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****Share Units**

Share units are awarded to employees based upon the value of the common shares on the date the award is authorized and vest ratably over a three-year period on the anniversary dates of each award, with vesting subject to certain terms including the continued employment of the award recipient. During 2011, 2010 and 2009, the Company granted 43,869; 1,050,612 and 1,853,192 share units, respectively, to employees pursuant to the Incentive Plan (and its predecessors, including individual compensation agreements), with a weighted average grant date fair value per share of \$5.01, \$3.40 and \$1.87, respectively.

Unvested share units as of and for the year ended December 31, 2011 were as follows:

	Number of Shares	Weighted Average Fair Value <sup>a</sup>
Unvested at December 31, 2010	705,488	\$ 5.08
Granted	43,869	\$ 5.01
Vested	(443,402)	\$ 4.99
Forfeited		\$ 0.00
Unvested at December 31, 2011 <sup>a</sup>	305,955	\$ 4.90

(a) During the fourth quarter of 2010 the Company classified share units using the share-based liability method for accounting. The unvested share units had a weighted average fair value of \$4.90 per share as of December 31, 2011.

**Share Options**

Share options can be awarded to selected employees with individual awards determined by the Chief Executive Officer of the Company, subject to the approval of the Compensation Committee. The Compensation Committee also determines any awards to the executive officers. The options become exercisable ratably over a four-year period on the anniversary date of each award, subject to certain terms including the continued employment of each recipient. The share options expire in seven or ten years from the date of grant. During 2011, 2010 and 2009, the Company did not grant any share options.

The following table is a summary of the information concerning outstanding and exercisable share options for the years ended December 31, 2011, 2010 and 2009:

	2011		Year Ended December 31, 2010		2009	
	Number of Shares	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price
Outstanding at beginning of year	852,689	\$ 11.45	884,564	\$ 11.45	1,225,549	\$ 11.59
Granted						
Exercised						
Forfeited	(664,209)	\$ 11.51	(31,875)	\$ 11.25	(340,985)	\$ 11.97

Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Outstanding at end of year	188,480	\$ 11.24	852,689	\$ 11.45	884,564	\$ 11.45
Exercisable at end of year	188,480	\$ 11.24	827,689	\$ 11.44	644,908	\$ 11.29

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements**

The following table summarizes the status of the Company's share options as of December 31, 2011:

Range of Exercise Prices	Number of Shares	Options Outstanding			Options Exercisable		
		Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Aggregate Intrinsic Value	Number of Shares	Weighted Average Exercise Price	Aggregate Intrinsic Value
\$6.94	13,125	1.1	\$ 6.94		13,125	\$ 6.94	
\$9.76	36,250	2.1	\$ 9.76		36,250	\$ 9.76	
\$11.75 - \$12.74	139,105	1.8	\$ 12.03		139,105	\$ 12.03	
Total	188,480				188,480		

At December 31, 2011, total unrecognized share-based compensation expense related to unvested share awards was approximately \$0.9 million. This share-based compensation expense is expected to be recognized over a weighted average period of 0.6 years.

**18. Dividend Restrictions**

The Company is subject to Bermuda law and regulatory constraints that will affect its ability to pay dividends on its common shares and make other payments. Under the Bermuda Companies Act, each of Primus Guaranty and Primus Bermuda may not declare or pay a dividend out of distributable reserves if there are reasonable grounds for believing that they are, or would after the payment be, unable to pay the respective liabilities as they become due; or if the realizable value of their respective assets would thereby be less than the aggregate of their respective liabilities and issued share capital and share premium accounts.

Under the terms of its perpetual preferred securities, Primus Financial is restricted from paying dividends unless all of the cumulative distributions on the perpetual preferred securities have been previously made or set aside.

**19. Interest Rate Swap Agreement**

In February 2007, the Company entered into an interest rate swap agreement with a major financial institution that effectively converted a notional amount of \$75 million of the Company's 7% Senior Notes, to floating rate debt based on three-month LIBOR plus a fixed spread of 0.96%. The counterparty exercised its right to terminate the interest rate swap in December 2011. The interest rate swap was designated as a fair value hedge on the fixed 7% Senior Notes. At December 31, 2010, the fair value of the interest rate swap was \$2.6 million. This amount is included in Other assets and the offsetting adjustment to the carrying value of the debt is included in long term debt in the accompanying consolidated statements of financial condition. Payments or receipts on the interest rate swap are recorded in Interest expense in the consolidated statements of operations.

**20. Subsequent Events**

In the first quarter of 2012, Primus Guaranty purchased approximately 1.4 million of its common shares for an aggregate cost of \$8.4 million. On March 19, 2012 and March 22, 2012, Primus Financial purchased an aggregate of \$12.2 million principal amount of its preferred securities in two separately negotiated private transactions. Primus Financial purchased such securities for \$8.5 million.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****21. Quarterly Operating Results (unaudited)***(in thousands)*

	<b>First Quarter</b>	<b>Second Quarter</b>	<b>Third Quarter</b>	<b>Fourth Quarter</b>
<b>2011:</b>				
Total net revenues (losses)	\$ 91,766	\$ 63,899	\$ (278,754)	\$ 104,607
Operating income (loss)	85,659	61,839	(282,423)	101,160
Net income (loss) available to common shares	84,700	61,137	(283,105)	100,468
Basic earnings (loss) available to common shares	\$ 2.22	\$ 1.63	\$ (7.76)	\$ 2.86
Diluted earnings (loss) available to common shares	\$ 2.21	\$ 1.62	\$ (7.76)	\$ 2.84

*(in thousands)*

	<b>First Quarter</b>	<b>Second Quarter</b>	<b>Third Quarter</b>	<b>Fourth Quarter</b>
<b>2010:</b>				
Total net revenues (losses)	\$ 95,169	\$ (183,542)	\$ 234,486	\$ 148,040
Operating income (loss)	176,923	(313,604)	205,404	128,739
Net income (loss) available to common shares	86,522	(188,394)	229,027	128,319
Basic earnings (loss) available to common shares	\$ 2.24	\$ (4.84)	\$ 6.02	\$ 3.40
Diluted earnings (loss) available to common shares	\$ 2.15	\$ (4.84)	\$ 5.72	\$ 3.30

**Fourth Quarter 2010 Discussion**

During the fourth quarter of 2010, the Company made significant reductions in its workforce and operating infrastructure as a consequence of our decision to divest from the asset management business and focus management's efforts on the amortization of Primus Financial's credit swap portfolio. As a result, the Company recorded restructuring costs of \$8.1 million in the fourth quarter of 2010 and for the year ended December 31, 2010.

In addition, during the fourth quarter of 2010, in connection with the reduction in workforce, the Company has offered to its terminated employees the ability to settle certain vested share awards in either shares or cash. As a result, the Company has classified certain share awards to a share-based liability plan, which resulted in additional share-based compensation expense of \$3.9 million.

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****22. Primus Guaranty, Ltd. Standalone Financial Statements****Primus Guaranty, Ltd.****Statements of Financial Condition**

(in thousands)

	December 31,	
	2011	2010
<b>Assets</b>		
Cash and cash equivalents	\$ 9,118	\$ 19,439
Available-for-sale investments	8,412	4,251
Accrued interest receivable	60	57
Prepaid expenses	2	
Intercompany receivable	356	2,565
Intercompany loans		11,541
Debt issuance costs, net	2,579	2,735
Other assets	1	2,603
<b>Total assets</b>	<b>\$ 20,528</b>	<b>\$ 43,191</b>
<b>Liabilities and shareholders equity</b>		
Accounts payable and accrued expenses	\$ 929	\$ 340
Long-term debt	88,334	93,028
Intercompany payable	66	1,255
Losses of subsidiaries in excess of investments	76,837	39,705
<b>Total liabilities</b>	<b>166,166</b>	<b>134,328</b>
Common shares	2,787	3,046
Additional paid-in-capital	260,258	275,453
Accumulated other comprehensive income	1,086	3,333
Retained earnings (deficit)	(409,769)	(372,969)
<b>Total shareholders equity (deficit)</b>	<b>(145,638)</b>	<b>(91,137)</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 20,528</b>	<b>\$ 43,191</b>

**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****Standalone Financial Statements****Primus Guaranty, Ltd.****Statements of Operations**

(in thousands)

	Year Ended December 31,		
	2011	2010	2009
<b>Revenues</b>			
Interest income	\$ 213	\$ 993	\$ 1,001
Intercompany revenue <sup>a</sup>	6,953	11,722	
Intercompany interest income	516	996	984
Gain on retirement of long-term debt	384	1,068	8,174
Other income, net	12	1,455	18
<b>Total revenues</b>	<b>8,078</b>	<b>16,234</b>	<b>10,177</b>
<b>Expenses</b>			
Intercompany expenses <sup>b</sup>	3,501	6,796	5,239
Share compensation	220	400	317
Interest expense	2,152	2,278	2,974
Professional and legal fees	1,381	3,125	2,820
Other	294	1,146	398
<b>Total expenses</b>	<b>7,548</b>	<b>13,745</b>	<b>11,748</b>
<b>Income (loss) before equity in earnings (loss) of subsidiaries</b>	<b>530</b>	<b>2,489</b>	<b>(1,571)</b>
Equity in earnings (loss) of subsidiaries, net of tax	(37,330)	252,985	1,461,851
<b>Net income (loss)</b>	<b>\$ (36,800)</b>	<b>\$ 255,474</b>	<b>\$ 1,460,280</b>

(a) Charges billed to subsidiaries for allocated expenses incurred.

(b) Charges for services provided by subsidiaries under modified intercompany service agreement.



**Table of Contents****Primus Guaranty, Ltd.****Notes to Consolidated Financial Statements****Standalone Financial Statements****Primus Guaranty, Ltd.****Statements of Cash Flows***(in thousands)*

	<b>Year Ended December 31,</b>		
	<b>2011</b>	<b>2010</b>	<b>2009</b>
Cash flows from operating activities:			
Net income (loss)	\$ (36,800)	\$ 255,474	\$ 1,460,280
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Share-based compensation	2,929	7,903	4,728
Amortization of debt issuance costs	105	107	113
Net amortization of premium and discount on securities	70	367	131
Change in accumulated comprehensive (income) loss of subsidiaries	(2,152)	1,076	(236)
Gain on retirement of long-term debt	(384)	(1,068)	(8,173)
Equity in subsidiaries (earnings) loss, net of tax	37,330	(252,985)	(1,461,851)
Other	(11)		
Increase (decrease) in cash resulting from changes in:			
Intercompany receivables/payables and loans	12,561	(352)	(204)
Accrued interest receivable	(3)	263	76
Prepaid expenses and other assets	(2)	2,685	(1,167)
Accounts payable and accrued expenses	589	108	(213)
Net cash provided by (used in) operating activities	14,232	13,578	(6,516)
Cash flows from investing activities:			
Purchases of available-for-sale investments	(4,326)	(7,849)	(20,566)
Maturities and sales of available-for-sale investments		29,344	17,154
Net return from (investment in) subsidiaries	883	(12,011)	(3,679)
Net cash provided by (used in) investing activities	(3,443)	9,484	(7,091)
Cash flows from financing activities:			
Payments for retirement of long-term debt	(1,646)	(2,986)	(6,437)
Purchase and retirement of common shares	(19,464)	(13,150)	(10,352)
Net cash used in financing activities	(21,110)	(16,136)	(16,789)
Net increase (decrease) in cash	(10,321)	6,926	(30,396)
Cash and cash equivalents at beginning of year	19,439	12,513	42,909
Cash and cash equivalents at end of year	\$ 9,118	\$ 19,439	\$ 12,513

**Table of Contents****Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosures**

None.

**Item 9A. Controls and Procedures**

The Company has carried out an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the U.S. Securities Exchange Act of 1934, as amended, as of the end of the period covered by this Annual Report on Form 10-K. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the disclosure controls and procedures are effective to provide reasonable assurance that all material information relating to the Company required to be filed in this report have been made known to them in a timely fashion. There have been no changes in internal control over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to affect, internal control over financial reporting.

The Company's management, including the Chief Executive Officer and the Chief Financial Officer, does not expect that the Company's disclosure controls or its internal controls will prevent all errors and all fraud. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. As a result of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the company have been detected. These inherent limitations include the realities that judgments in decision-making are faulty, and that breakdowns can occur because of simple error or mistake. As a result of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. Accordingly, the Company's disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the disclosure controls and procedures are met.

See Management's Report on Internal Control over Financial Reporting in Item 8 of this Annual Report on Form 10-K, which is incorporated by reference herein.

The report of the independent registered public accounting firm that audited the Company's consolidated financial statements contained in this Annual Report on Form 10-K does not include an attestation report on internal control over financial reporting, as such report is not required because the Company is a non-accelerated filer.

**Item 9B. Other Information**

None.

All items requiring disclosure in a report on Form 8-K during the fourth quarter of the year ended December 31, 2011 have been so reported.

**Part III.****Item 10. Directors, Executive Officers and Corporate Governance**

The members of the Board of Directors (the "Board") of the Company are:

Director	Age	Director Since	Present Term Expires
Frank P. Filippis	63	2002	2012
Thomas J. Hartlage	60	2002	2012
Vincent Vertin	42	2010	2012
Michael P. Esposito, Jr. (Chairman)	71	2002	2013
James H. MacNaughton	60	2008	2013
Richard Claiden	60	2010	2014
Michael M. Sullivan	53	2010	2014



**Table of Contents**

*Frank P. Filippis* has been a director of the Company since March 2002. From April 2005 to July 2008, Mr. Filippis was Chairman and Chief Executive Officer of Clayton Holdings, Inc., an information services and analytics company that provides credit and risk management products, primarily mortgage related, to participants in fixed income markets. From 1995 to 2005, Mr. Filippis was Chairman, Chief Executive Officer and a Director of Radian Group Inc. (NYSE:RDN), and its principal subsidiary, Radian Guaranty Inc. (collectively, Radian Group). Radian Group provides private mortgage insurance coverage on residential mortgage loans and financial guaranty insurance on debt instruments. Mr. Filippis originally joined Radian Group in 1992 as Senior Vice President and Chief Financial Officer and became Executive Vice President and Chief Operating Officer in 1994. From 1975 to 1992, Mr. Filippis was at American International Group where he served in a number of executive, financial and investment management positions. Mr. Filippis has been a director of Impac Mortgage Holdings, Inc. (NYSE:IMH), a mortgage real estate investment trust, since November 1995 and Fortegra Financial Corporation (NYSE:FRF), an insurance services and marketing company, since 2010. Mr. Filippis' extensive background in the credit protection business, in particular his experience as Chief Executive Officer at the Radian Group, a provider of financial guaranty insurance, as well as his background in credit risk management, are relevant to evaluating the risks and opportunities that the Company encounters in its business.

*Thomas J. Hartlage* has been a director of the Company since March 2002. Until his retirement in 2010 from AEGON N.V. (NYSE:AEG), an insurance company, Mr. Hartlage most recently served as President of Aegon Stable Value Solutions, AEGON's synthetic GIC business. From 1990 until his retirement, Mr. Hartlage was employed in a variety of capacities at subsidiaries of AEGON, where his responsibilities have included strategic planning and product and market development. From 2001 to 2006, he was President of AEGON Structured Products, Inc., a unit of AEGON Institutional Markets focused on building and developing structured transaction business in the capital markets sector. Mr. Hartlage has more than 30 years of experience in the financial services sector. He has an M.B.A. from Indiana University and has achieved the chartered financial analyst (CFA) designation. Mr. Hartlage's experience as President of Aegon Structured Products, and subsequent tenure as President of Aegon Stable Value Solutions, provide a background in credit asset management that is particularly relevant to the Company.

*Vincent Vertin* has been a director of the Company since December 2010. Mr. Vertin is an investment partner at EBF & Associates, L.P. (EBF), a private investment firm based in Minneapolis, Minnesota. A wide range of finance and investing activity has been the focus of Mr. Vertin's professional career. He serves on the board of directors of privately held Athilon Capital Corp. and Athilon Asset Acceptance Corp., the latter of which is a credit derivative product company in run-off. Prior to joining EBF in 2004, Mr. Vertin was an analyst at Providence Capital and an investment banker at J.P. Morgan & Co. Before his career in finance, he served as an Infantry Officer in the U.S. Marine Corps. Mr. Vertin holds an M.S. from George Washington University and a B.S. from the United States Naval Academy. As a designee of EBF on the Board, Mr. Vertin provides the Board with an extensive background addressing and analyzing credit and capital structure issues and broad experience as an investor in and director of another credit derivative product company.

*Michael P. Esposito, Jr.* has been the Chairman of the Company's Board of Directors since March 2002. Since March 2006, Mr. Esposito has been Chairman of the Board of Directors of Syncora Holdings Ltd. (formerly known as Security Capital Assurance Ltd.) (NYSE:SCA). Until his retirement from XL Capital Ltd (now known as XL Group plc, NYSE:XL) in December 2007, Mr. Esposito served as non-executive Chairman of the Board of Directors of XL, a provider of insurance and reinsurance coverage and financial products and services, since 1995 and as a director since 1986. Since 1995, he has served as a director of Forest City Enterprises, Inc. (NYSE:FCY), a real estate development and management firm. Mr. Esposito served as Co-Chairman of the Board of Directors of Inter-Atlantic Capital Partners, Inc., an investment banking firm, from 1995 to 2000. Previously, Mr. Esposito served as Executive Vice President and Chief Corporate Compliance, Control and Administration Officer of The Chase Manhattan Corporation from 1991 to 1995, having previously served as Executive Vice President

**Table of Contents**

and Chief Financial Officer from 1987 to 1991. Mr. Esposito's nearly fifty years of experience in the banking and finance industry, in particular in the commercial banking and insurance industries, are especially relevant to evaluating the risks and opportunities that the Company encounters in its business.

*James H. MacNaughton* has been a director since July 2008. Mr. MacNaughton is Vice Chairman of BMO Capital Markets Corp. From April 2008 to August 2011, he was managing member of MacNaughton Associates, a firm engaged in financial advisory activities. Mr. MacNaughton retired in March 2008 from Rothschild Inc. where he was a Senior Advisor. Mr. MacNaughton was a Managing Director and Global Partner of Rothschild from 2001 to 2007. From 1979 through 2000, he was at Salomon Brothers Inc. where he held a variety of positions including, for most of that time, Managing Director in Investment Banking. Mr. MacNaughton began his business career in 1973 at Republic National Bank of Dallas as Vice President and Commercial Lending Officer. He is a member of the Board of Directors of Alterra Capital Holdings Ltd. Mr. MacNaughton is a member of the International Insurance Society. Mr. MacNaughton's experience in commercial lending and asset management are particularly relevant to an understanding of the Company's business, and his experience in investment banking gives him additional insights into evaluating the financial impact of business decisions that the Company may contemplate.

*Richard Claiden* has been the Company's Chief Executive Officer and a director since November 2010. Mr. Claiden served as the Company's Chief Financial Officer from October 2003 to October 2010 and Chief Operating Officer from January 2008 to October 2010. Mr. Claiden also serves as Chief Executive Officer of Primus Asset Management. Mr. Claiden was previously a Managing Director and Head of Operational Risk for J.P. Morgan Chase's Investment Bank from 2001 to 2003. In that position, Mr. Claiden was responsible for the operational risk integration for the investment bank following the merger of J.P. Morgan and Chase Manhattan Bank. From 1994 to 1999, Mr. Claiden was at Canadian Imperial Bank of Commerce (CIBC), initially setting up and running operations for CIBC's Financial Product Group and later as Global Head of Operations for CIBC's wholesale and investment banking activities. Mr. Claiden was in internal audit at Manufacturers Hanover Trust (MHT), from 1978 to 1983. Mr. Claiden served as Controller for the Merchant Banking Group and subsequently as head of finance, operations and technology for MHT's global derivatives group until 1994. Mr. Claiden qualified as a Chartered Accountant with Arthur Andersen & Co. in London from 1974 to 1978. Mr. Claiden received an M.A. in Accounting and Finance from Lancaster University and a B.Sc. in Economics from London University. He is a fellow of the Institute of Chartered Accountants in England and Wales. Mr. Claiden's extensive experience with derivatives and in risk management, and his long association with the Company, including over seven years as Chief Financial Officer, gives him unique insight into both the Company and the business environment in which the Company operates.

*Michael M. Sullivan* has been a director of the Company since December 2010. Mr. Sullivan is an attorney at EBF in Minneapolis, Minnesota. He serves on the board of directors of privately held Athilon Capital Corp. and Athilon Asset Acceptance Corp., the latter of which is a credit derivative product company in run-off. Prior to joining EBF, Mr. Sullivan was in private practice at the Minneapolis law firm of Rider Bennett from 1990 to 2002 and President/CEO of Intrascapes Data, a provider of SAP software development tools, from 2002 through 2006. Mr. Sullivan holds a J.D. from the University of Minnesota and a B.S. from Colorado College. As a designee of EBF on the Board, Mr. Sullivan provides the Board with a valuable mix of legal expertise and management skills with experience both within and without the credit derivative product company industry.

In addition to Mr. Claiden, whose biographical information is described above, the other executive officers of the Company are:

*Christopher N. Gerosa* has been the Company's Chief Financial Officer since November 2010 and Corporate Treasurer since April 2007. Prior to these roles, Mr. Gerosa held the position of Corporate Controller and served as the Director of Investor Relations. Mr. Gerosa joined the firm in March of 2003 and was an integral part of taking the Company public in September 2004. Before joining Primus, he worked in the product controller areas of Deutsche Bank and Goldman Sachs. Mr. Gerosa began his professional career at Arthur Andersen. He served as a U.S. Army Infantry Officer after receiving his B.B.A. from the University of Notre Dame. Mr. Gerosa is 36 years old.

**Table of Contents**

*Vincent B. Tritto* joined the Company in July 2008 as General Counsel. Prior to joining the Company, Mr. Tritto was a Managing Director and Senior Counsel of BlackRock, Inc., and served as Secretary of Anthracite Capital, Inc. and of the BlackRock Closed-End Funds. He also served as Secretary and Chief Compliance Officer of BlackRock Kelso Capital Corporation. Prior to joining BlackRock in September 2002, Mr. Tritto served as Executive Director in the Law and Compliance Department of Morgan Stanley Investment Management, Inc. and as officer of various Morgan Stanley-sponsored collective investment vehicles. Before that, he was counsel to and associated with the New York law firm of Rogers & Wells, and was a foreign associate with Masuda & Ejiri in Tokyo, Japan, for two years. Mr. Tritto received his B.A. degrees, cum laude, from the University of Rochester and earned his J.D., cum laude, from the St. John's University School of Law, where he was managing editor of the St. John's Law Review. Mr. Tritto is a member of the New York Bar. He is 50 years old.

Section 16(a) of the U.S. Securities Exchange Act of 1934, as amended (the Exchange Act), requires the Company's executive officers and directors and persons who beneficially own more than ten percent (10%) of the Company's Common Shares to file reports of ownership and changes in ownership of such Common Shares with the U.S. Securities and Exchange Commission (the SEC) and, for so long as the Common Shares were listed on the New York Stock Exchange, that exchange. These persons are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms they file. As a matter of practice, the Company's administrative staff assists the Company's executive officers and directors in preparing initial reports of ownership and reports of changes in ownership and files those reports on their behalf. Based on the Company's review of the copies of such forms it has received, as well as information provided and representations made by the reporting persons, the Company believes that all of its executive officers and directors and the beneficial owners of more than ten percent (10%) of its Common Shares have filed all reports required by Section 16(a) during the Company's fiscal year ended December 31, 2011.

The Audit Committee assists the Board in overseeing the integrity of the Company's financial statements, the Company's compliance with legal and regulatory requirements, the independent auditors' qualifications and independence, and the performance of the Company's independent audit function and independent auditors, as well as preparing an audit committee report as required by SEC rules to be included in the Company's past annual proxy statements. The Audit Committee, on behalf of the Board, also recommends to the shareholders the appointment and termination of an independent registered public accounting firm to be engaged to audit the Company's financial statements; discusses with the independent auditors their independence; and reviews and discusses the audited financial statements with the independent auditors and management. The Audit Committee also monitors the Company's compliance with risk management policies which have been established by the Board. The Audit Committee currently consists of three members, all of whom are financially literate. Messrs. McNaughton (Chairman), Esposito and Hartlage are the current members of this committee, and Mr. MacNaughton has been designated by the Board as the Audit Committee's financial expert within the meaning of the SEC's rules and regulations. The Audit Committee operates under a written charter that is currently available upon the Company's Web site, [www.primusguaranty.com](http://www.primusguaranty.com).

The Company has adopted a code of business conduct and ethics for all employees, including its Chief Executive Officer and Chief Financial Officer. A copy of such code of ethics can be found on the Company's Web site, at [www.primusguaranty.com](http://www.primusguaranty.com), free of charge. The Company would intend to satisfy the disclosure requirements regarding an amendment to, or waiver from, a provision of its code of ethics and that relates to a substantive amendment or material departure from a provision of the code by posting such information on its Web site at [www.primusguaranty.com](http://www.primusguaranty.com).

**Item 11. Executive Compensation**

The Summary Compensation Table below presents the annual compensation for services in all capacities to the Company and its subsidiaries for the periods shown for the Company's Chief Executive Officer, Chief Financial Officer and General Counsel. These officers are referred to as the named executive officers. The Share Awards information in the Summary Compensation Table is based on

**Table of Contents**

(i) performance share awards granted in January 2011 as long-term incentive awards, (ii) performance share and Common Share awards granted in 2010 as part of the 2009 annual bonus and as long-term incentive awards for 2009 performance, and (iii) Common Share awards granted in 2009 as part of the 2008 annual bonus for 2008 performance. In 2010 and prior years, the Compensation Committee made incentive awards annually based on performance for the prior year. All dollar amounts are in United States dollars.

**Summary Compensation Table**

<b>Name and Principal Position</b>	<b>Year</b>	<b>Salary (\$)</b>	<b>Bonus (\$)</b>	<b>Share Awards \$(1)</b>	<b>All Other Compensations \$(2)</b>	<b>Total (\$)</b>
Richard Claiden Chief Executive Officer	2011	650,000		410,379	3,000	1,063,379
	2010	400,000	375,000	538,298	3,000	1,316,298
and Former Chief Financial and Operating Officer	2009	350,000	523,000	397,500	3,000	1,273,500
Christopher N. Gerosa <sup>(3)</sup> Chief Financial Officer Treasurer	2011	450,000		307,784	3,000	760,784
	2010	208,333	150,000	54,999	3,000	416,332
Vincent B. Tritto <sup>(4)</sup> General Counsel	2011	550,000		307,784	3,000	860,784

(1) Represents the aggregate grant date fair value of equity awards granted during the relevant fiscal year.

(2) The amounts reported in the column reflect Company matching contributions to the named executives' 401(k) savings accounts.

(3) Mr. Gerosa became a named executive officer on November 1, 2010, as a result of his promotion to Chief Financial Officer.

(4) Mr. Tritto became a named executive officer effective January 1, 2011.

Additional information regarding compensation of the Company's executive officers, including changes with effect from January 1, 2011 to the Company's compensation program is set forth under "Executive Officers' Compensation Discussion and Analysis - 2011 Changes to the Compensation Program" in the Company's Proxy Statement filed on April 15, 2011 for its 2011 Annual General Meeting of Shareholders, which is incorporated in this Item 11 by reference.

No member of the Compensation Committee of the Board is now, or was during 2011 or any time prior thereto, an officer or employee of the Company. No member of the Compensation Committee had any relationship with the Company during 2011 pursuant to which disclosure would be required under applicable SEC rules pertaining to the disclosure of transactions with related persons. None of the Company's executive officers currently serves or ever has served as a member of the board of directors, the compensation committee, or any similar body, of any entity one of whose executive officers serves or served on the Company's Board or the Compensation Committee.

For 2011, the Company compensated each of its non-management directors in the following manner:

an annual award of Common Shares having a value of \$40,000;

an annual cash retainer of \$40,000;

an additional annual cash retainer of \$6,000 for the Chairman of the Audit Committee; and

an additional annual cash retainer of \$3,000 for the Chairman of each other committee.

The Common Shares referred to above will be fully vested when awarded. The Company promptly reimburses all directors for reasonable expenses incurred to attend meetings of the Board of Directors or of Board committees. The Company has been advised by Messrs. Sullivan and Vertin that they each have



**Table of Contents**

waived and will continue to waive all compensation, including meeting fees and the annual award of Common Shares, in connection with their positions as a director.

The total 2011 compensation of the Company's non-management directors is shown in the following table:

**Director Compensation for the Fiscal Year Ended December 31, 2011**

Name	Fees Earned or Paid in Cash (\$)	Fair Value of Stock Awards (\$)(1)	All Other Compensation	Total (\$)
Michael P. Esposito, Jr.	54,113	40,000		94,113
Frank P. Filippis	58,750	40,000		98,750
Paul S. Giordano <sup>(2)</sup>	21,500	20,000		41,500
Thomas J. Hartlage	50,500	40,000		90,500
Robert R. Lusardi <sup>(2)</sup>	20,000	20,000		40,000
James H. MacNaughton	51,226	40,000		91,226
Michael M. Sullivan <sup>(3)</sup>				
Vincent Vertin <sup>(3)</sup>				
John A. Ward, III <sup>(2)</sup>	23,000	20,000		43,000

(1) The Common Shares were granted as of the first day of each calendar quarter covering services for the preceding quarter and determined by dividing one-quarter of the annual equity award by the closing price of the Common Shares as of the end of each quarter and ignoring any fractional shares. Unless otherwise stated, this resulted in the granting of 7,896 Common Shares for directors who served for the entirety of 2011 and 4,095 Common Shares for those directors who retired on May 17, 2011. Included in the Fair Value of Stock Awards column is the aggregate grant date fair value of equity awards granted during the fiscal year.

(2) Messrs. Giordano, Lusardi and Ward did not stand for re-election at the Company's 2011 Annual General Meeting of Shareholders and each retired from the Board on May 17, 2011.

(3) Each of Messrs. Sullivan and Vertin has waived and will continue to waive all compensation in connection with their position as a member of the Board.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters**  
**Securities Authorized for Issuance under Equity Compensation Plans**

The following table provides information as of December 31, 2011 with respect to compensation plans (including individual compensation agreements) approved by security holders and under which our equity securities are authorized for issuance.

Plan Category	(a) Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights	(b) Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights	(c) Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))
---------------	---	--	---

## Edgar Filing: PRIMUS GUARANTY LTD - Form 10-K

Share Awards <sup>(1)</sup>	840,610		
Options	188,480	\$	11.24
<b>Total</b>	<b>1,029,090</b>		<b>4,913,197</b>

(1) Includes share units and performance shares, assuming target performance.

**Table of Contents****Item 13. Certain Relationships and Related Transactions, and Director Independence**

Any transaction with the Company in which a director, executive officer or beneficial holder of more than five percent of the outstanding Common Shares of the Company, or any immediate family member of the foregoing (each, a related person), has a direct or indirect material interest, and where the amount involved exceeds \$120,000, must be disclosed by the Company in its public filings. Any such transaction would be subject to the Company's written policy respecting the review, approval or ratification of related person transactions, which is contained in the Company's Code of Business Conduct and Ethics. Under this policy any related party transaction that would be required to be publicly disclosed must be approved or ratified by the Board or the Board's Nominating and Corporate Governance Committee, in writing, before the proposed related party transaction may be undertaken. In approving or ratifying a transaction under this policy, the Board or the Nominating and Corporate Governance Committee must determine that the transaction is fair and reasonable to the Company. During 2011, there were no such transactions between the Company and a related person subject to this policy.

The Board has determined that all of the Company's current directors, except Mr. Claiden, are independent under the standards set forth in the Company's Corporate Governance Guidelines and the listing standards of the New York Stock Exchange to which the Company was subject to in 2011 since none of them have any material relationship with the Company which the Board believes would compromise their independence. Mr. Claiden is the Chief Executive Officer of the Company and of Primus Asset Management, Inc., a subsidiary of the Company (Primus Asset Management). The Corporate Governance Guidelines provide that credit default swaps and credit default swap portfolio engagements between a director's employer and its affiliates, affiliations with a significant (25 percent or more) shareholder of the Company and joint service with employees on the board of a not-for-profit corporation, do not impair a director's independence, except that affiliation with a significant shareholder does impair a director's independence with respect to service on the Audit Committee. A copy of the definition of independent directors under the Company's Corporate Governance Guidelines is currently available at the Company's Web site located at [www.primusguaranty.com](http://www.primusguaranty.com) under the heading Investor Relations Corporate Governance Governance Guidelines. Every director must seek the consent of the Nominating and Corporate Governance Committee and the Chairman of the Board to confirm the absence of any actual or potential conflict prior to accepting any invitation to serve on another corporate or, in the case of a management director, not-for-profit board of directors or with any government or advisory group.

**Item 14. Principal Accounting Fees and Services**

The Company's independent public accountants for the years ended December 31, 2011 and 2010 were Ernst & Young, LLP.

The following table shows the total fees (in thousands) paid or accrued by the Company for audit and other services provided by Ernst & Young LLP for the fiscal years ended December 31, 2011 and 2010.

	2011	2010
Audit fees	\$ 643	\$ 1,082
Audit-related fees	0	95
Tax fees	0	0
All other fees	0	0
<b>Total</b>	<b>\$ 643</b>	<b>\$ 1,177</b>

*Audit Fees*

Audit fees paid to Ernst & Young LLP primarily represent compensation for professional services they rendered for the audits of the consolidated financial statements of the Company, and for quarterly reviews of the financial statements included in the Company's Quarterly Reports on Form 10-Q.

**Table of Contents**

*Audit-Related Fees*

There were no audit-related fees incurred in the fiscal year ended December 31, 2011. Audit-related fees incurred in the fiscal year ended December 31, 2010 related to accounting consultations regarding financial accounting and reporting standards.

*Tax Fees*

There were no fees in the tax fees category for the fiscal years ended December 31, 2011 and December 31, 2010.

*All Other Fees*

There were no other fees paid to Ernst & Young LLP in the fiscal years ended December 31, 2011 and December 2010.

The Audit Committee has adopted policies and procedures which require that the Audit Committee pre-approve all non-audit services that may be provided to the Company by its independent auditors. The Audit Committee approved 100% of the non-audit services described above and paid by the Company and determined that the provision of such services is compatible with maintaining the independence of Ernst & Young LLP.

All of the hours expended in the engagement of Ernst & Young LLP to audit the financial statements of the Company for the fiscal years ended December 31, 2011 and December 31, 2010 were attributable to work performed by full-time, permanent employees of Ernst & Young LLP.

**Table of Contents**

**Part IV.**

**Item 15. Exhibits and Financial Statement Schedules**

(a) Financial Statements

The financial statements are set forth under Item 8 of this Annual Report on Form 10-K.

(b) Financial Statement Schedules

The following information is filed as part of this Annual Report on Form 10-K and should be read in conjunction with the financial statements contained in Item 8:

Reports of Independent Registered Public Accounting Firm

All other schedules have been omitted because they were not applicable or because the required information has been included in the financial statements or notes thereto.

(c) Exhibits

**Table of Contents**

<b>Number</b>	<b>Exhibit</b>
3.1	Memorandum of Association (Incorporated by reference to Exhibit 3.1 to Form S-1/A dated July 23, 2004)
3.2	Bye-laws (Incorporated by reference to Exhibit 3.2 to Form S-1/A dated June 10, 2004)
4.1	Specimen Common Share Certificate (Incorporated by reference to Exhibit 4.1 to Form S-1/A dated July 23, 2004)
4.2	Senior Indenture dated as of December 27, 2006 between Primus Guaranty, Ltd. and the Trustee (Incorporated by reference to Exhibit 4.1 to Form 8-K filed on December 27, 2006)
4.3	First Supplemental Indenture dated as of December 27, 2006 between Primus Guaranty, Ltd. and the Trustee (Incorporated by reference to Exhibit 4.2 to Form 8-K filed on December 27, 2006)
4.4	Form of 7% Senior Notes due 2036 (Incorporated by reference to Exhibit 4.2 to Form 8-K filed on December 27, 2006)
4.5	Rights Agreement, dated as of May 29, 2009, between Primus Guaranty, Ltd. and Mellon Investor Services LLC (Incorporated by reference to Exhibit 4.1 to Form 8-K filed on May 29, 2009)
4.6	Amendment No. 1, dated as of December 30, 2010, to the Rights Agreement, dated as of May 29, 2009, between Primus Guaranty, Ltd. and Mellon Investor Services LLC, as rights agent (Incorporated by reference to Exhibit 4.1 to Form 8-K filed on December 30, 2010)
10.1	Separation Agreement, dated October 29, 2010, between Thomas W. Jasper and Primus Asset Management, Inc. (Incorporated by reference to Exhibit 10.4 to Form 10-Q filed on November 12, 2010)
10.2	Employment Letter with Richard Claiden, dated February 2, 2011 (Incorporated by reference to Exhibit 10.3 to Form 10-K filed on March 31, 2011)
10.3	Employment Letter with Christopher N. Gerosa, dated February 2, 2011 (Incorporated by reference to Exhibit 10.4 to Form 10-K filed on March 31, 2011)
10.4	Employment Letter with Vincent B. Tritto, dated February 2, 2011 (Incorporated by reference to Exhibit 10.5 to Form 10-K filed on March 31, 2011)
10.5	Form of Registration Rights Agreement by and among the Registrant and the signatories thereto (Incorporated by reference to Exhibit 10.4 to Form S-1/A dated June 10, 2004)
10.6	Primus Guaranty, Ltd. Share Incentive Plan (Incorporated by reference to Exhibit 10.5 to Form S-1 dated April 26, 2004)
10.7	Primus Guaranty, Ltd. 2004 Share Incentive Plan (Incorporated by reference to Exhibit 10.5 to Form 10-K filed on March 14, 2008)
10.8	Primus Guaranty, Ltd. Annual Performance Bonus Plan (Incorporated by reference to Exhibit 10.7 to Form S-1 dated April 26, 2004)
10.9	Form of Letter Agreement of Primus Guaranty, Ltd. Long-Term Incentive Award for 2011-2014 Performance Share. (Incorporated by reference to Exhibit 10.9 to Form 10-K filed on March 31, 2011)
10.10	Office Lease Agreement, dated July 25, 2002, between Madison 45 LLC and Primus Financial Products, LLC (Incorporated by reference to Exhibit 10.9 to Form S-1 dated April 26, 2004)
10.11	New Sublease and Termination of Prior Sublease Agreement, dated December 21, 2010, between Primus Financial Products, LLC and Seaport Group Leasing, LLC (Incorporated by reference to Exhibit 10.11 to Form 10-K filed on March 31, 2011)
10.12	Form of Indemnification Agreement between Primus Guaranty, Ltd. and each of its directors and officers (Incorporated by reference to Exhibit 10.12 to Form 10-K filed on March 31, 2011)
10.13	Indemnification Agreement, dated September 22, 2004, between Primus Guaranty, Ltd. and XL Capital Ltd. (Incorporated by reference to Exhibit 10.12 to Form S-1/A dated September 24, 2004)

**Table of Contents**

<b>Number</b>	<b>Exhibit</b>
10.14	Primus Guaranty, Ltd. Restricted Share Unit Deferral Plan (As amended and restated effective as of July 29, 2010) (Incorporated by reference to Exhibit 10.1 to Form 10-Q filed on November 12, 2010)
10.15	Primus Guaranty, Ltd. Incentive Compensation Plan (Incorporated by reference to Exhibit 10.15 to Form 10-K filed on March 31, 2011)
10.16	Termination Agreement, dated September 27, 2010, by and among Primus Financial Products, LLC, Lehman Brothers Holdings Inc. (Incorporated by reference to Exhibit 10.3 to Form 10-Q filed on November 12, 2010)
10.17	Shareholders Agreement, dated as of December 30, 2010, by and among Primus Guaranty, Ltd., Merced Partners Limited Partnership, Merced Partners III (Cayman), L.P. and EBF & Associates, L.P. (Incorporated by reference to Exhibit 10.1 to Form 8-K filed on December 30, 2010)
21	Subsidiaries of Primus Guaranty, Ltd.
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002
101.INS (1),(2)	XBRL Instance Document.
101.SCH (1),(2)	XBRL Taxonomy Extension Schema Document.
101.CAL (1),(2)	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF (1),(2)	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB (1),(2)	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE (1),(2)	XBRL Taxonomy Extension Presentation Linkbase Document.

(1) Filed herewith

(2) Users of this data are advised pursuant to Rule 406T of Regulation S-T that this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities and Exchange Act of 1934, and otherwise is not subject to liability under these sections.

**Table of Contents****SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Annual Report to be signed on its behalf by the undersigned, thereunto duly authorized.

PRIMUS GUARANTY, LTD.

(Registrant)

By /s/ Richard Claiden  
Richard Claiden  
Chief Executive Officer

Dated: March 30, 2012

**Power of Attorney**

Each of the officers and directors of Primus Guaranty, Ltd. whose signature appears below, in so signing, also makes, constitutes and appoints each of Richard Claiden, Christopher N. Gerosa and Vincent B. Tritto, or either of them, each acting alone, his true and lawful attorneys-in-fact, with full power of substitution and re-substitution, for him in any and all capacities, to execute and cause to be filed with the Securities and Exchange Commission any and all amendments to this Annual Report on Form 10-K, with exhibits thereto and other documents connected therewith, and to perform any acts necessary or advisable to be done in order to file such documents, and hereby ratifies and confirms all that said attorneys-in-fact or their substitute or substitutes may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Annual Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Richard Claiden Richard Claiden	Chief Executive Officer and Director (Principal Executive Officer)	March 30, 2012
/s/ Christopher N. Gerosa Christopher N. Gerosa	Chief Financial Officer (Principal Financial and Accounting Officer)	March 30, 2012
/s/ Michael P. Esposito, Jr. Michael P. Esposito, Jr.	Director and Chairman of the Board	March 30, 2012
/s/ Frank P. Filipps Frank P. Filipps	Director	March 30, 2012
/s/ Thomas J. Hartlage Thomas J. Hartlage	Director	March 30, 2012
/s/ James H. MacNaughton James H. MacNaughton	Director	March 30, 2012
/s/ Michael M. Sullivan Michael M. Sullivan	Director	March 30, 2012
/s/ Vincent Vertin Michael M. Sullivan	Director	March 30, 2012



Vincent Vertin

**Table of Contents**

**Exhibit Index**

<b>Number</b>	<b>Exhibit</b>
3.1	Memorandum of Association (Incorporated by reference to Exhibit 3.1 to Form S-1/A dated July 23, 2004)
3.2	Bye-laws (Incorporated by reference to Exhibit 3.2 to Form S-1/A dated June 10, 2004)
4.1	Specimen Common Share Certificate (Incorporated by reference to Exhibit 4.1 to Form S-1/A dated July 23, 2004)
4.2	Senior Indenture dated as of December 27, 2006 between Primus Guaranty, Ltd. and the Trustee (Incorporated by reference to Exhibit 4.1 to Form 8-K filed on December 27, 2006)
4.3	First Supplemental Indenture dated as of December 27, 2006 between Primus Guaranty, Ltd. and the Trustee (Incorporated by reference to Exhibit 4.2 to Form 8-K filed on December 27, 2006)
4.4	Form of 7% Senior Notes due 2036 (Incorporated by reference to Exhibit 4.2 to Form 8-K filed on December 27, 2006)
4.5	Rights Agreement, dated as of May 29, 2009, between Primus Guaranty, Ltd. and Mellon Investor Services LLC (Incorporated by reference to Exhibit 4.1 to Form 8-K filed on May 29, 2009)
4.6	Amendment No. 1, dated as of December 30, 2010, to the Rights Agreement, dated as of May 29, 2009, between Primus Guaranty, Ltd. and Mellon Investor Services LLC, as rights agent (Incorporated by reference to Exhibit 4.1 to Form 8-K filed on December 30, 2010)
10.1	Separation Agreement, dated October 29, 2010, between Thomas W. Jasper and Primus Asset Management, Inc. (Incorporated by reference to Exhibit 10.4 to Form 10-Q filed on November 12, 2010)
10.2	Employment Letter with Richard Claiden, dated February 2, 2011 (Incorporated by reference to Exhibit 10.3 to Form 10-K filed on March 31, 2011)
10.3	Employment Letter with Christopher N. Gerosa, dated February 2, 2011 (Incorporated by reference to Exhibit 10.4 to Form 10-K filed on March 31, 2011)
10.4	Employment Letter with Vincent B. Tritto, dated February 2, 2011 (Incorporated by reference to Exhibit 10.5 to Form 10-K filed on March 31, 2011)
10.5	Form of Registration Rights Agreement by and among the Registrant and the signatories thereto (Incorporated by reference to Exhibit 10.4 to Form S-1/A dated June 10, 2004)
10.6	Primus Guaranty, Ltd. Share Incentive Plan (Incorporated by reference to Exhibit 10.5 to Form S-1 dated April 26, 2004)
10.7	Primus Guaranty, Ltd. 2004 Share Incentive Plan (Incorporated by reference to Exhibit 10.5 to Form 10-K filed on March 14, 2008)
10.8	Primus Guaranty, Ltd. Annual Performance Bonus Plan (Incorporated by reference to Exhibit 10.7 to Form S-1 dated April 26, 2004)
10.9	Form of Letter Agreement of Primus Guaranty, Ltd. Long-Term Incentive Award for 2011-2014 Performance Share, (Incorporated by reference to Exhibit 10.9 to Form 10-K filed on March 31, 2011)
10.10	Office Lease Agreement, dated July 25, 2002, between Madison 45 LLC and Primus Financial Products, LLC (Incorporated by reference to Exhibit 10.9 to Form S-1 dated April 26, 2004)
10.11	New Sublease and Termination of Prior Sublease Agreement, dated December 21, 2010, between Primus Financial Products, LLC and Seaport Group Leasing, LLC (Incorporated by reference to Exhibit 10.11 to Form 10-K filed on March 31, 2011)
10.12	Form of Indemnification Agreement between Primus Guaranty, Ltd. and each of its directors and officers (Incorporated by reference to Exhibit 10.12 to Form 10-K filed on March 31, 2011)

**Table of Contents**

<b>Number</b>	<b>Exhibit</b>
10.13	Indemnification Agreement, dated September 22, 2004, between Primus Guaranty, Ltd. and XL Capital Ltd. (Incorporated by reference to Exhibit 10.12 to Form S-1/A dated September 24, 2004)
10.14	Primus Guaranty, Ltd. Restricted Share Unit Deferral Plan (As amended and restated effective as of July 29, 2010) (Incorporated by reference to Exhibit 10.1 to Form 10-Q filed on November 12, 2010)
10.15	Primus Guaranty, Ltd. Incentive Compensation Plan (Incorporated by reference to Exhibit 10.15 to Form 10-K filed on March 31, 2011)
10.16	Termination Agreement, dated September 27, 2010, by and among Primus Financial Products, LLC, Lehman Brothers Holdings Inc. (Incorporated by reference to Exhibit 10.3 to Form 10-Q filed on November 12, 2010)
10.17	Shareholders Agreement, dated as of December 30, 2010, by and among Primus Guaranty, Ltd., Merced Partners Limited Partnership, Merced Partners III (Cayman), L.P. and EBF & Associates, L.P. (Incorporated by reference to Exhibit 10.1 to Form 8-K filed on December 30, 2010)
21	Subsidiaries of Primus Guaranty, Ltd.
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002
101.INS (1),(2)	XBRL Instance Document.
101.SCH (1),(2)	XBRL Taxonomy Extension Schema Document.
101.CAL (1),(2)	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF (1),(2)	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB (1),(2)	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE (1),(2)	XBRL Taxonomy Extension Presentation Linkbase Document.

(1) Filed herewith

(2) Users of this data are advised pursuant to Rule 406T of Regulation S-T that this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities and Exchange Act of 1934, and otherwise is not subject to liability under these sections.