

FIFTH THIRD BANCORP
Form 10-Q
May 10, 2012
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2012

Commission File Number 001-33653

(Exact name of Registrant as specified in its charter)

Ohio

31-0854434

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(State or other jurisdiction) (I.R.S. Employer)
of incorporation or organization) Fifth Third Center Identification Number)
Cincinnati, Ohio 45263
(Address of principal executive offices)

Registrant's telephone number, including area code: (800) 972-3030

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No x

There were 920,056,340 shares of the Registrant's common stock, without par value, outstanding as of March 31, 2012.

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FORWARD-LOOKING STATEMENTS

This report may contain forward-looking statements about Fifth Third Bancorp and/or the company as combined acquired entities within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder, that involve inherent risks and uncertainties. This report may contain certain forward-looking statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Fifth Third Bancorp and/or the combined company including statements preceded by, followed by or that include the words or phrases such as will likely result, may, are expected to, is anticipated, estimate, forecast, projected, intends to, or may include other words or phrases such as believes, plans, trend, objective, continue, remain, or similar expressions, or future or conditional verbs such as would, should, could, might, can, or similar verbs. There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to: (1) general economic conditions and weakening in the economy, specifically the real estate market, either nationally or in the states in which Fifth Third, one or more acquired entities and/or the combined company do business, are less favorable than expected; (2) deteriorating credit quality; (3) political developments, wars or other hostilities may disrupt or increase volatility in securities markets or other economic conditions; (4) changes in the interest rate environment reduce interest margins; (5) prepayment speeds, loan origination and sale volumes, charge-offs and loan loss provisions; (6) Fifth Third's ability to maintain required capital levels and adequate sources of funding and liquidity; (7) maintaining

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capital requirements may limit Fifth Third's operations and potential growth; (8) changes and trends in capital markets; (9) problems encountered by larger or similar financial institutions may adversely affect the banking industry and/or Fifth Third; (10) competitive pressures among depository institutions increase significantly; (11) effects of critical accounting policies and judgments; (12) changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board (FASB) or other regulatory agencies; (13) legislative or regulatory changes or actions, or significant litigation, adversely affect Fifth Third, one or more acquired entities and/or the combined company or the businesses in which Fifth Third, one or more acquired entities and/or the combined company are engaged, including the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act); (14) ability to maintain favorable ratings from rating agencies; (15) fluctuation of Fifth Third's stock price; (16) ability to attract and retain key personnel; (17) ability to receive dividends from its subsidiaries; (18) potentially dilutive effect of future acquisitions on current shareholders' ownership of Fifth Third; (19) effects of accounting or financial results of one or more acquired entities; (20) difficulties from the separation of Vantiv Holding, LLC from Fifth Third; (21) loss of income from any sale or potential sale of businesses that could have an adverse effect on Fifth Third's earnings and future growth; (22) ability to secure confidential information through the use of computer systems and telecommunications networks; and (23) the impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity.

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Glossary of Terms

Fifth Third Bancorp provides the following list of acronyms as a tool for the reader. The acronyms identified below are used in Management's Discussion and Analysis of Financial Condition and Results of Operations, the Condensed Consolidated Financial Statements and in the Notes to Condensed Consolidated Financial Statements.

| | |
|---|--|
| ALCO: Asset Liability Management Committee | GSE: Government Sponsored Enterprise |
| ALLL: Allowance for Loan and Lease Losses | HFS: Held for Sale |
| ARM: Adjustable Rate Mortgage | IFRS: International Financial Reporting Standards |
| ATM: Automated Teller Machine | IPO: Initial Public Offering |
| BOLI: Bank Owned Life Insurance | IRC: Internal Revenue Code |
| bp: Basis point(s) | IRLC: Interest Rate Lock Commitment |
| CCAR: Comprehensive Capital Analysis and Review | IRS: Internal Revenue Service |
| CDC: Fifth Third Community Development Corporation | LIBOR: London InterBank Offered Rate |
| CFPB: United States Consumer Financial Protection Bureau | LLC: Limited Liability Company |
| C&I: Commercial and Industrial | LTV: Loan-to-Value |
| DCF: Discounted Cash Flow | MD&A: Management's Discussion and Analysis of Financial Condition and Results of Operations |
| DDAs: Demand Deposit Accounts | MSR: Mortgage Servicing Right |
| ERISA: Employee Retirement Income Security Act | NII: Net Interest Income |
| ERM: Enterprise Risk Management | NM: Not Meaningful |
| ERMC: Enterprise Risk Management Committee | NYSE: New York Stock Exchange |
| EVE: Economic Value of Equity | OCI: Other Comprehensive Income |
| FASB: Financial Accounting Standards Board | OREO: Other Real Estate Owned |
| FDIC: Federal Deposit Insurance Corporation | OTTI: Other-Than-Temporary Impairment |
| FHLB: Federal Home Loan Bank | PMI: Private Mortgage Insurance |
| FHLMC: Federal Home Loan Mortgage Corporation | SEC: United States Securities and Exchange Commission |
| FICO: Fair Isaac Corporation (credit rating) | TARP: Troubled Asset Relief Program |

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FNMA: Federal National Mortgage Association

TBA: To Be Announced

FRB: Federal Reserve Bank

TDR: Troubled Debt Restructuring

FTAM: Fifth Third Asset Management, Inc.

U.S. GAAP: Accounting principles generally accepted in the United States of America

FTE: Fully Taxable Equivalent

VIE: Variable Interest Entity

FTP: Funds Transfer Pricing

VRDN: Variable Rate Demand Note

FTS: Fifth Third Securities

GNMA: Government National Mortgage Association

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (Item 2)**

The following is MD&A of certain significant factors that have affected Fifth Third Bancorp's (the Bancorp or Fifth Third) financial condition and results of operations during the periods included in the Condensed Consolidated Financial Statements, which are a part of this filing. Reference to the Bancorp incorporates the parent holding company and all consolidated subsidiaries.

TABLE 1: Selected Financial Data

| (\$ in millions, except for per share data) | For the three months ended March 31, | | % Change |
|---|---|---------|----------|
| | 2012 | 2011 | |
| Income Statement Data | | | |
| Net interest income ^(a) | \$ 903 | 884 | 2 |
| Noninterest income | 769 | 584 | 32 |
| Total revenue ^(a) | 1,672 | 1,468 | 14 |
| Provision for loan and lease losses | 91 | 168 | (46) |
| Noninterest expense | 973 | 918 | 6 |
| Net income attributable to Bancorp | 430 | 265 | 62 |
| Net income available to common shareholders | 421 | 88 | 377 |
| Common Share Data | | | |
| Earnings per share, basic | \$ 0.46 | 0.10 | 360 |
| Earnings per share, diluted | 0.45 | 0.10 | 350 |
| Cash dividends per common share | 0.08 | 0.06 | 33 |
| Book value per share | 14.30 | 12.80 | 12 |
| Market value per share | 14.04 | 13.89 | 1 |
| Financial Ratios (%) | | | |
| Return on assets | 1.49% | 0.97 | 54 |
| Return on average common equity | 13.1 | 3.1 | 323 |
| Dividend payout ratio | 17.4 | 60.0 | (71) |
| Average equity as a percent of average assets | 11.49 | 11.77 | (2) |
| Tangible common equity ^(b) | 9.02 | 8.39 | 8 |
| Net interest margin ^(a) | 3.61 | 3.71 | (3) |
| Efficiency ^(a) | 58.3 | 62.5 | (7) |
| Credit Quality | | | |
| Net losses charged off | \$ 220 | 367 | (40) |
| Net losses charged off as a percent of average loans and leases | 1.08% | 1.92 | (44) |
| ALLL as a percent of loans and leases | 2.59 | 3.62 | (28) |
| Allowance for credit losses as a percent of loans and leases ^(c) | 2.81 | 3.89 | (28) |
| Nonperforming assets as a percent of loans, leases and other assets, including other real estate owned ^(d) | 2.03 | 2.73 | (26) |
| Average Balances | | | |
| Loans and leases, including held for sale | \$ 83,757 | 79,379 | 6 |
| Total securities and other short-term investments | 16,735 | 17,290 | (3) |
| Total assets | 116,325 | 110,844 | 5 |
| Transaction deposits ^(e) | 77,135 | 70,161 | 10 |
| Core deposits ^(f) | 81,686 | 77,524 | 5 |
| Wholesale funding ^(g) | 16,596 | 16,430 | 1 |
| Bancorp shareholders' equity | 13,366 | 13,052 | 2 |

| Regulatory Capital Ratios (%) | | | |
|--------------------------------------|---------------|-------|------------|
| Tier I capital | 12.20% | 12.20 | |
| Total risk-based capital | 16.07 | 16.27 | (1) |
| Tier I leverage | 11.31 | 11.21 | 1 |
| Tier I common equity ^(b) | 9.64 | 8.99 | 7 |

- (a) Amounts presented on an FTE basis. The FTE adjustment was \$5 for the three months ended **March 31, 2012** and 2011.
- (b) The tangible common equity and Tier I common equity ratios are non-GAAP measures. For further information, see the Non-GAAP Financial Measures section of the MD&A.
- (c) The allowance for credit losses is the sum of the ALLL and the reserve for unfunded commitments.
- (d) Excludes nonaccrual loans held for sale.
- (e) Includes demand, interest checking, savings, money market and foreign office deposits.
- (f) Includes transaction deposits plus other time deposits.
- (g) Includes certificates \$100,000 and over, other deposits, federal funds purchased, other short-term borrowings and long-term debt.

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

OVERVIEW

Fifth Third Bancorp is a diversified financial services company headquartered in Cincinnati, Ohio. At March 31, 2012, the Bancorp had \$117 billion in assets, operated 15 affiliates with 1,315 full-service Banking Centers, including 105 Bank Mart® locations open seven days a week inside select grocery stores, and 2,404 ATMs in 12 states throughout the Midwestern and Southeastern regions of the United States. The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Investment Advisors. The Bancorp also has an approximate 39% interest in Vantiv Holding, LLC, formerly Fifth Third Processing Solutions, LLC.

This overview of MD&A highlights selected information in the financial results of the Bancorp and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting policies and estimates, you should carefully read this entire document. Each of these items could have an impact on the Bancorp's financial condition, results of operations and cash flows. In addition, see the Glossary of Terms in this report for a list of acronyms included as a tool for the reader of this quarterly report on Form 10-Q. The acronyms identified therein are used throughout this MD&A, as well as the Condensed Consolidated Financial Statements and Notes to Condensed Consolidated Financial Statements.

The Bancorp believes that banking is first and foremost a relationship business where the strength of the competition and challenges for growth can vary in every market. The Bancorp believes its affiliate operating model provides a competitive advantage by emphasizing individual relationships. Through its affiliate operating model, individual managers at all levels within the affiliates are given the opportunity to tailor financial solutions for their customers.

The Bancorp's revenues are dependent on both net interest income and noninterest income. For the three months ended March 31, 2012, net interest income, on an FTE basis, and noninterest income provided 54% and 46% of total revenue, respectively. The Bancorp derives the majority of its revenues within the United States from customers domiciled in the United States. Revenue from foreign countries and external customers domiciled in foreign countries is immaterial to the Bancorp's Condensed Consolidated Financial Statements. Changes in interest rates, credit quality, economic trends and the capital markets are primary factors that drive the performance of the Bancorp. As discussed later in the Risk Management section, risk identification, measurement, monitoring, control and reporting are important to the management of risk and to the financial performance and capital strength of the Bancorp.

Net interest income is the difference between interest income earned on assets such as loans, leases and securities, and interest expense incurred on liabilities such as deposits, short-term borrowings and long-term debt. Net interest income is affected by the general level of interest rates, the relative level of short-term and long-term interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Generally, the rates of interest the Bancorp earns on its assets and pays on its liabilities are established for a period of time. The change in market interest rates over time exposes the Bancorp to interest rate risk through potential adverse changes to net interest income and financial position. The Bancorp manages this risk by continually analyzing and adjusting the composition of its assets and liabilities based on their payment streams and interest rates, the timing of their maturities and their sensitivity to changes in market interest rates. Additionally, in the ordinary course of business, the Bancorp enters into certain derivative transactions as part of its overall strategy to manage its interest rate and prepayment risks. The Bancorp is also exposed to the risk of losses on its loan and lease portfolio, as a result of changing expected cash flows caused by loan defaults and inadequate collateral due to a weakened economy within the Bancorp's footprint.

Net interest income, net interest margin and the efficiency ratio are presented in MD&A on an FTE basis. The FTE basis adjusts for the tax-favored status of income from certain loans and securities held by the Bancorp that are not taxable for federal income tax purposes. The Bancorp believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison between taxable and non-taxable amounts.

Noninterest income is derived primarily from mortgage banking net revenue, service charges on deposits, corporate banking revenue, investment advisory revenue and card and processing revenue. Noninterest expense is primarily driven by personnel costs, occupancy expenses, costs incurred in the origination of loans and leases and insurance premiums paid to the FDIC.

Senior Notes Offerings

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On March 7, 2012, the Bancorp issued \$500 million of Senior Notes to third party investors, and entered into a Supplemental Indenture with Wilmington Trust Company, as Trustee, which modified the existing Indenture for Senior Debt Securities dated as of April 30, 2008. The Supplemental Indenture and the Indenture define the rights of the Senior Notes, which Senior Notes are represented by a Global Security dated as of March 7, 2012. The Senior Notes bear a fixed rate of interest of 3.50% per annum. The notes are unsecured, senior obligations of the Bancorp. Payment of the full principal amount of the notes will be due upon maturity on March 15, 2022. The notes will not be subject to the redemption at the Bancorp's option at any time prior to maturity.

CCAR Results

On March 13, 2012, the Bancorp announced the results of its capital plan submitted to the FRB as part of the 2012 CCAR. The FRB indicated to the Bancorp that it did not object to the following capital actions: a continuation of its quarterly common dividend of \$0.08 per share; the redemption of up to \$1.4 billion in certain trust preferred securities; and the repurchase of common shares in an amount equal to any after-tax gains attributable to the Vantiv, Inc. IPO.

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

The FRB indicated to the Bancorp that it did object to other elements of its capital plan, including increases in its quarterly common dividend and the initiation of common share repurchases other than those described in the paragraph above. Fifth Third intends to resubmit its capital plan to the FRB as soon as practicable in order to address the reasons for the FRB's objections.

Vantiv, Inc. IPO

On June 30, 2009, the Bancorp completed the sale of a majority interest in its processing business to Advent International. As part of this transaction, the processing business was contributed into a partnership now known as Vantiv Holding, LLC. Vantiv, Inc., formed by Advent and owned by certain funds managed by Advent, acquired an approximate 51% interest in Vantiv Holding, LLC for cash and warrants. The Bancorp retained the remaining approximate 49% interest in Vantiv Holding.

During the first quarter of 2012, Vantiv, Inc. priced an IPO of its shares and contributed the net proceeds to Vantiv Holding, LLC for additional ownership interests. As a result of this offering, the Bancorp's ownership of Vantiv Holding, LLC was reduced to approximately 39% and will continue to be accounted for as an equity method investment in the Condensed Consolidated Financial Statements. The impact of the capital contributions to Vantiv Holding, LLC and the resulting dilution in the Bancorp's interest resulted in a pre-tax gain of \$115 million (\$75 million after-tax) by the Bancorp.

As of March 31, 2012, the Bancorp continued to hold approximately 84 million units of Vantiv Holding, LLC and a warrant to purchase approximately 20 million incremental Vantiv Holding, LLC non-voting units, both of which may be exchanged for common stock of Vantiv, Inc. on a one for one basis or at Vantiv, Inc.'s option for cash. In addition, the Bancorp holds approximately 84 million Class B common shares of Vantiv, Inc. The Class B common shares give the Bancorp voting rights, but no economic interest in Vantiv, Inc. The voting rights attributable to the Class B common shares are limited to 18.5% of the voting power in Vantiv, Inc. at any time other than in connection with a stockholder vote with respect to a change in control in Vantiv, Inc. These securities are subject to certain terms and restrictions.

Accelerated Share Repurchase

On April 23, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp will purchase \$75 million of its outstanding common stock. The Bancorp will repurchase the shares as part of its previously announced share repurchase program. Under the Master Confirmation, supplemented by a Supplemental Confirmation (together, the Repurchase Agreement) between the Bancorp and the counterparty, the Bancorp will pay \$75 million and receive a substantial majority of the shares underlying the Repurchase Agreement on April 26, 2012. The actual number of shares of the Bancorp's common stock to be delivered to the counterparty will be based generally on a discount to the average daily volume-weighted average price of the Bancorp's common stock during the term of the Repurchase Agreement. At settlement, the counterparty may be obligated to deliver additional shares of the Bancorp's common stock to the Bancorp, or the Bancorp may be obligated to make a delivery of common stock, or a payment of cash at the Bancorp's election, to the counterparty. The Bancorp expects the settlement of the transaction to occur on or before July 26, 2012.

Legislative Developments

On July 21, 2010, the Dodd-Frank Act was signed into law. This act implements changes to the financial services industry and affects the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The legislation establishes a CFPB responsible for implementing and enforcing compliance with consumer financial laws, changes the methodology for determining deposit insurance assessments, gives the FRB the ability to regulate and limit interchange rates charged to merchants for the use of debit cards, enacts new limitations on proprietary trading, broadens the scope of derivative instruments subject to regulation, requires on-going stress tests and the submission of annual capital plans for certain organizations and requires changes to regulatory capital ratios. This act also calls for federal regulatory agencies to conduct multiple studies over the next several years in order to implement its provisions.

The Bancorp was impacted by a number of the components of the Dodd-Frank Act which were implemented during 2011. The CFPB began operations on July 21, 2011 and holds primary responsibility for regulating consumer protection by enforcing existing consumer laws, writing new consumer legislation, conducting bank examinations, monitoring and reporting on markets, as well as collecting and tracking consumer complaints. The FRB final rule implementing the Dodd-Frank Act's Durbin Amendment, which limits debit card interchange fees, was issued on

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July 21, 2011 for transactions occurring after September 30, 2011. The final rule established a cap on the fees banks with more than \$10 billion in assets can charge merchants for debit card transactions. The fee was set at \$0.21 per transaction plus an additional 5 bp of the transaction amount and \$0.01 to cover fraud losses. The FRB repealed Regulation Q as mandated by the Dodd-Frank Act on July 21, 2011. Regulation Q was implemented as part of the Glass-Steagall Act in the 1930 s and provided a prohibition against the payment of interest on demand deposits. While the total impact of the Dodd-Frank Act on the Bancorp is not currently known, the impact is expected to be substantial and may have an adverse impact on the Bancorp s financial performance and growth opportunities.

Earnings Summary

The Bancorp s net income available to common shareholders for the three months ended March 31, 2012 was \$421 million, or \$0.45 per diluted share, which was net of \$9 million in preferred stock dividends. The Bancorp s net income available to common shareholders for the quarter ended March 31, 2011 was \$88 million, or \$0.10 per diluted share, which was net of \$177 million in preferred stock dividends. The preferred stock dividends during the first quarter of 2011 included \$153 million in discount accretion resulting from the Bancorp s repurchase of Series F preferred stock.

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

Net interest income was \$903 million for the quarter ended March 31, 2012 compared to \$884 million in the first quarter of 2011. Net interest income in the first quarter of 2012 was positively impacted by a \$3.8 billion increase in average interest earning assets, a 23 bp decrease in the average rate paid on interest bearing liabilities compared to the first quarter of 2011 and a mix shift to lower cost deposit products. These effects were partially offset by a 29 bp decrease in the average yield on interest earning assets. Net interest margin was 3.61% and 3.71% for the three months ended March 31, 2012 and 2011, respectively.

Noninterest income increased \$185 million, or 32%, in the first quarter of 2012 compared to the same period in 2011, primarily as the result of the previously mentioned gain from the Vantiv, Inc. IPO and a \$102 million increase in mortgage banking net revenue resulting from an increase in origination fees and gains on loan sales. These impacts were partially offset by a \$21 million decrease in card and processing revenue as a result of the implementation of the Durbin Amendment.

Noninterest expense increased \$55 million, or six percent, in the first quarter of 2012 compared to the same period in 2011, primarily due to a \$63 million increase in total personnel costs (salaries, wages and incentives plus employee benefits) and a \$14 million decrease in the benefit from the provision for unfunded commitments and letters of credit. These effects were partially offset by a \$34 million decrease in FDIC insurance and other taxes.

Credit Summary

The Bancorp does not originate subprime mortgage loans and does not hold asset-backed securities backed by subprime mortgage loans in its securities portfolio. However, the Bancorp has exposure to disruptions in the capital markets and weakened economic conditions. Over the last few years, the Bancorp has continued to be negatively affected by high unemployment rates, weakened housing markets, particularly in the upper Midwest and Florida, and a challenging credit environment. Credit trends have improved more recently, and as a result, the provision for loan and lease losses decreased to \$91 million in the first quarter of 2012 compared to \$168 million in the same period last year. In addition, net charge-offs as a percent of average loans and leases decreased to 1.08% during the first quarter of 2012 compared to 1.92% during the same period last year. At March 31, 2012, nonperforming assets as a percent of loans, leases and other assets, including OREO (excluding nonaccrual loans held for sale) decreased to 2.03%, compared to 2.23% at December 31, 2011 and 2.73% at March 31, 2011. For further discussion on credit quality, see the Credit Risk Management section in MD&A.

Capital Summary

The Bancorp's capital ratios exceed the well-capitalized guidelines as defined by the Board of Governors of the Federal Reserve System. As of March 31, 2012, the Tier I capital ratio was 12.20%, the Tier I leverage ratio was 11.31% and the total risk-based capital ratio was 16.07%.

NON-GAAP FINANCIAL MEASURES

The Bancorp considers various measures when evaluating capital utilization and adequacy, including the tangible equity ratio, tangible common equity ratio and Tier I common equity ratio, in addition to capital ratios defined by banking regulators. These calculations are intended to complement the capital ratios defined by banking regulators for both absolute and comparative purposes. Because U.S. GAAP does not include capital ratio measures, the Bancorp believes there are no comparable U.S. GAAP financial measures to these ratios. These ratios are not formally defined by U.S. GAAP or codified in the federal banking regulations and, therefore, are considered to be non-GAAP financial measures. Since analysts and banking regulators may assess the Bancorp's capital adequacy using these ratios, the Bancorp believes they are useful to provide investors the ability to assess its capital adequacy on the same basis.

The Bancorp believes these non-GAAP measures are important because they reflect the level of capital available to withstand unexpected market conditions. Additionally, presentation of these measures allows readers to compare certain aspects of the Bancorp's capitalization to other organizations. However, because there are no standardized definitions for these ratios, the Bancorp's calculations may not be comparable with other organizations, and the usefulness of these measures to investors may be limited. As a result, the Bancorp encourages readers to consider its Condensed Consolidated Financial Statements in their entirety and not to rely on any single financial measure.

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Pre-provision net revenue is net interest income plus noninterest income minus noninterest expense and taxable equivalent adjustment. The Bancorp believes this measure is important because it provides a ready view of the Bancorp's earnings before the impact of provision expense.

The following table reconciles non-GAAP financial measures to U.S. GAAP as of or for the three months ended:

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 2: Non-GAAP Financial Measures**

| (\$ in millions) | March 31, 2012 | December 31, 2011 | March 31, 2011 |
|---|-------------------|----------------------|-------------------|
| Income before income taxes (U.S. GAAP) | \$ 603 | 418 | 377 |
| Add: Provision expense (U.S. GAAP) | 91 | 55 | 168 |
| Pre-provision net revenue | 694 | 473 | 545 |
| Net income available to common shareholders (U.S. GAAP) | \$ 421 | 305 | 88 |
| Add: Intangible amortization, net of tax | 3 | 3 | 5 |
| Tangible net income available to common shareholders | 424 | 308 | 93 |
| Total Bancorp shareholders' equity (U.S. GAAP) | \$ 13,560 | 13,201 | 12,163 |
| Less: Preferred stock | (398) | (398) | (398) |
| Goodwill | (2,417) | (2,417) | (2,417) |
| Intangible assets | (36) | (40) | (55) |
| Tangible common equity, including unrealized gains / losses | 10,709 | 10,346 | 9,293 |
| Less: Accumulated other comprehensive income | (468) | (470) | (263) |
| Tangible common equity, excluding unrealized gains / losses (1) | 10,241 | 9,876 | 9,030 |
| Add: Preferred stock | 398 | 398 | 398 |
| Tangible equity (2) | \$ 10,639 | 10,274 | 9,428 |
| Total assets (U.S. GAAP) | \$ 116,747 | 116,967 | 110,485 |
| Less: Goodwill | (2,417) | (2,417) | (2,417) |
| Intangible assets | (36) | (40) | (55) |
| Accumulated other comprehensive income, before tax | (720) | (723) | (405) |
| Tangible assets, excluding unrealized gains / losses (3) | \$ 113,574 | 113,787 | 107,608 |
| Total Bancorp shareholders' equity (U.S. GAAP) | \$ 13,560 | 13,201 | 12,163 |
| Less: Goodwill and certain other intangibles | (2,518) | (2,514) | (2,546) |
| Accumulated other comprehensive income | (468) | (470) | (263) |
| Add: Qualifying trust preferred securities | 2,248 | 2,248 | 2,763 |
| Other | 38 | 38 | 12 |
| Tier I capital | 12,860 | 12,503 | 12,129 |
| Less: Preferred stock | (398) | (398) | (398) |
| Qualifying trust preferred securities | (2,248) | (2,248) | (2,763) |
| Qualified noncontrolling interests in consolidated subsidiaries | (50) | (50) | (30) |
| Tier I common equity (4) | \$ 10,164 | 9,807 | 8,938 |
| Risk-weighted assets (5) ^(a) | \$ 105,412 | 104,945 | 99,392 |

| Ratios: | | | |
|----------------------------------|--------------|------|------|
| Tangible equity (2) / (3) | 9.37% | 9.03 | 8.76 |
| Tangible common equity (1) / (3) | 9.02% | 8.68 | 8.39 |
| Tier I common equity (4) / (5) | 9.64% | 9.35 | 8.99 |

(a) Under the banking agencies' risk-based capital guidelines, assets and credit equivalent amounts of derivatives and off-balance sheet exposures are assigned to broad risk categories. The aggregate dollar amount in each risk category is multiplied by the associated risk weight of the category. The resulting weighted values are added together, along with the measure for market risk, resulting in the Bancorp's total risk-weighted assets.

RECENT ACCOUNTING STANDARDS

Note 3 of the Notes to Condensed Consolidated Financial Statements provides a discussion of the significant new accounting standards applicable to the Bancorp and the expected impact of significant accounting standards issued, but not yet required to be adopted.

CRITICAL ACCOUNTING POLICIES

The Bancorp's Condensed Consolidated Financial Statements are prepared in accordance with U.S. GAAP. Certain accounting policies require management to exercise judgment in determining methodologies, economic assumptions and estimates that may materially affect the value of the Bancorp's assets or liabilities and results of operations and cash flows. The Bancorp's critical accounting policies include the accounting for the ALLL, reserve for unfunded commitments, income taxes, valuation of servicing rights, fair value measurements and goodwill. These accounting policies are discussed in detail in Management's Discussion and Analysis - Critical Accounting Policies in the Bancorp's Annual Report on Form 10-K for the year ended December 31, 2011. No material changes were made to the valuation techniques or models during the three months ended March 31, 2012.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****STATEMENTS OF INCOME ANALYSIS****Net Interest Income**

Net interest income is the interest earned on securities, loans and leases (including yield-related fees) and other interest-earning assets less the interest paid for core deposits (includes transaction deposits and other time deposits) and wholesale funding (includes certificates of deposit \$100,000 and over, other deposits, federal funds purchased, short-term borrowings and long-term debt). The net interest margin is calculated by dividing net interest income by average interest-earning assets. Net interest rate spread is the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin is typically greater than net interest rate spread due to the interest income earned on those assets that are funded by noninterest-bearing liabilities, or free funding, such as demand deposits or shareholders' equity.

Table 3 presents the components of net interest income, net interest margin and net interest rate spread for the three months ended March 31, 2012 and 2011, as well as the relative impact of changes in the balance sheet and changes in interest rates on net interest income. Nonaccrual loans and leases and loans held for sale have been included in the average loan and lease balances. Average outstanding securities balances are based on amortized cost with any unrealized gains or losses on available-for-sale securities included in other assets.

Net interest income was \$903 million for the first quarter of 2012, an increase of \$19 million compared to the first quarter of 2011. Included within net interest income are amounts related to the accretion of discounts on acquired loans and deposits, primarily as a result of acquisitions in previous years, which increased net interest income by \$8 million and \$13 million during the first quarter of 2012 and 2011, respectively. The original purchase accounting discounts reflected the high discount rates in the market at the time of the acquisitions; the total loan discounts are being accreted into net interest income over the remaining period to maturity of the loans acquired. Based upon the remaining period to maturity, and excluding the impact of prepayments, the Bancorp anticipates recognizing approximately \$9 million in additional net interest income during the remainder of 2012 as a result of the amortization and accretion of premiums and discounts on acquired loans and deposits.

For the three months ended March 31, 2012, net interest income was positively impacted by a \$4.4 billion increase in average loans as well as a decrease in interest expense compared to the same period in 2011. Partially offsetting these benefits were lower yields on the Bancorp's interest-earning assets. The increase in average loans was driven primarily by increases in commercial and industrial loans and residential mortgage loans compared to the quarter ended March 31, 2011. The decrease in interest expense was primarily the result of a 23 bp decrease in the rate paid on interest bearing liabilities from the quarter ended March 31, 2011, coupled with a continued mix shift to lower cost core deposits, partially offset by increased interest expense on long-term debt. For the quarter ended March 31, 2012, the net interest rate spread decreased to 3.39% from 3.45% in the first quarter of 2011 as the benefit of the decrease in rates on interest bearing liabilities was more than offset by a 29 bp decrease in yield on average interest earnings assets.

Net interest margin was 3.61% for the quarter ended March 31, 2012, compared to 3.71% in the same period in 2011. Net interest margin was impacted by the amortization and accretion of premiums and discounts on acquired loans and deposits that resulted in an increase in net interest margin of 3 bp during the first quarter of 2012 compared to an increase of 5 bp during the first quarter of 2011. Exclusive of these amounts, net interest margin decreased 8 bp for the quarter ended March 31, 2012 compared to the same period in the prior year primarily as the result of the previously mentioned decline in the yield on average interest-earning assets and securities and higher average balances on interest earning assets, partially offset by a mix shift to lower cost core deposits and an increase in free funding balances.

Total average interest-earning assets increased four percent for the quarter ended March 31, 2012 compared to the prior year primarily as the result of a 15% increase in average commercial and industrial loans and a 20% increase in average residential mortgage loans. For more information on the Bancorp's loan and lease portfolio, see the Loans and Leases subsection of the Balance Sheet Analysis section of MD&A.

Interest income from loans and leases decreased \$12 million, or one percent, compared to the three months ended March 31, 2011 driven primarily by a 33 bp decrease in average loan yields partially offset by a six percent increase in average loans. Yields across much of the loan and lease portfolio decreased as the result of lower interest rates on newly originated loans. Interest income from investment securities and short-term investments decreased \$8 million, or five percent, from the prior year primarily as the result of a 28 bp decrease in the average yield on taxable securities.

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Average core deposits increased \$4.2 billion, or five percent, compared to the three months ended March 31, 2011 primarily due to an increase in average demand deposits and average interest checking deposits partially offset by decreases in average foreign office deposits and average time deposits. The cost of average core deposits decreased to 22 bp in the first quarter of 2012 compared to 45 bp from the prior year. This decrease was primarily the result of a mix shift to lower cost core deposits as a result of run-off of higher priced CDs combined with a 22 bp decrease in the rate paid on average savings deposits and a 74 bp decrease in the rate paid on average other time deposits compared to the three months ended March 31, 2011.

Interest expense on wholesale funding was flat for the quarter ended March 31, 2012, compared to the same period in the prior year, as certificates of deposit \$100,000 and over incurred both a \$1.0 billion decrease in average balances coupled with a 44 bp decrease in rate, offset by a 46 bp increase in the rate paid on long-term debt. During the quarters ended March 31, 2012 and 2011, wholesale funding represented 23% of interest bearing liabilities. Refer to the Borrowings subsection of the Balance Sheet Analysis section of MD&A for additional information on the Bancorp's borrowings. For more information on the Bancorp's interest rate risk management, including estimated earnings sensitivity to changes in market interest rates, see the Market Risk Management section of MD&A.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 3: Condensed Average Balance Sheets and Analysis of Net Interest Income**

| For the three months ended | March 31, 2012 | | | March 31, 2011 | | | Attribution of Change in Net Interest Income (a) | | |
|---|-----------------|---------------|--------------------|-----------------|---------------|--------------------|--|------------|-------|
| | Average Balance | Revenue/ Cost | Average Yield Rate | Average Balance | Revenue/ Cost | Average Yield Rate | Volume | Yield/Rate | Total |
| (\$ in millions) | | | | | | | | | |
| Assets | | | | | | | | | |
| Interest-earning assets: | | | | | | | | | |
| Loans and leases: ^(b) | | | | | | | | | |
| Commercial and industrial loans | \$ 31,421 | \$ 328 | 4.20% | \$ 27,404 | \$ 301 | 4.45% | \$ 45 | (18) | 27 |
| Commercial mortgage | 10,077 | 99 | 3.95 | 10,816 | 110 | 4.11 | (7) | (4) | (11) |
| Commercial construction | 1,008 | 8 | 3.04 | 2,085 | 16 | 3.15 | (7) | (1) | (8) |
| Commercial leases | 3,543 | 33 | 3.79 | 3,364 | 35 | 4.17 | 1 | (3) | (2) |
| Subtotal commercial | 46,049 | 468 | 4.09 | 43,669 | 462 | 4.29 | 32 | (26) | 6 |
| Residential mortgage loans | 12,928 | 134 | 4.17 | 10,736 | 124 | 4.67 | 24 | (14) | 10 |
| Home equity | 10,606 | 101 | 3.85 | 11,376 | 111 | 3.96 | (7) | (3) | (10) |
| Automobile loans | 11,882 | 118 | 3.99 | 11,070 | 139 | 5.10 | 11 | (32) | (21) |
| Credit card | 1,926 | 45 | 9.43 | 1,852 | 48 | 10.43 | 2 | (5) | (3) |
| Other consumer loans/leases | 366 | 37 | 40.13 | 676 | 31 | 18.54 | (18) | 24 | 6 |
| Subtotal consumer | 37,708 | 435 | 4.64 | 35,710 | 453 | 5.14 | 12 | (30) | (18) |
| Total loans and leases | 83,757 | 903 | 4.34 | 79,379 | 915 | 4.67 | 44 | (56) | (12) |
| Securities: | | | | | | | | | |
| Taxable | 15,313 | 140 | 3.68 | 15,156 | 147 | 3.96 | 2 | (9) | (7) |
| Exempt from income taxes ^(b) | 59 | 1 | 5.60 | 197 | 2 | 4.77 | (2) | 1 | (1) |
| Other short-term investments | 1,363 | 1 | 0.26 | 1,937 | 1 | 0.25 | | | |
| Total interest-earning assets | 100,492 | 1,045 | 4.18 | 96,669 | 1,065 | 4.47 | 44 | (64) | (20) |
| Cash and due from banks | 2,345 | | | 2,268 | | | | | |
| Other assets | 15,734 | | | 14,897 | | | | | |
| Allowance for loan and lease losses | (2,246) | | | (2,990) | | | | | |
| Total assets | \$ 116,325 | | | \$ 110,844 | | | | | |
| Liabilities and Equity | | | | | | | | | |
| Interest-bearing liabilities: | | | | | | | | | |
| Interest checking | \$ 22,308 | \$ 12 | 0.22% | \$ 18,539 | \$ 13 | 0.28% | \$ 1 | (2) | (1) |
| Savings | 21,944 | 11 | 0.21 | 21,324 | 23 | 0.43 | 1 | (13) | (12) |
| Money market | 4,543 | 3 | 0.22 | 5,136 | 4 | 0.32 | | (1) | (1) |
| Foreign office deposits | 2,277 | 2 | 0.26 | 3,580 | 3 | 0.31 | (1) | | (1) |
| Other time deposits | 4,551 | 18 | 1.62 | 7,363 | 42 | 2.36 | (14) | (10) | (24) |
| Certificates \$100,000 and over | 3,178 | 12 | 1.55 | 4,226 | 21 | 1.99 | (5) | (4) | (9) |
| Other deposits | 19 | | 0.08 | 1 | | 0.05 | | | |
| Federal funds purchased | 370 | | 0.10 | 310 | | 0.14 | | | |

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| | | | | | | | | | |
|---|------------|-----|-------|------------|-----|-------|-------|------|------|
| Other short-term borrowings | 3,261 | 1 | 0.12 | 1,638 | 1 | 0.19 | 1 | (1) | |
| Long-term debt | 9,768 | 83 | 3.41 | 10,255 | 74 | 2.95 | (3) | 12 | 9 |
| Total interest-bearing liabilities | 72,219 | 142 | 0.79 | 72,372 | 181 | 1.02 | (20) | (19) | (39) |
| Demand deposits | 26,063 | | | 21,582 | | | | | |
| Other liabilities | 4,627 | | | 3,809 | | | | | |
| Total liabilities | 102,909 | | | 97,763 | | | | | |
| Total equity | 13,416 | | | 13,081 | | | | | |
| Total liabilities and equity | \$ 116,325 | | | \$ 110,844 | | | | | |
| Net interest income | \$ 903 | | | \$ 884 | | | \$ 64 | (45) | 19 |
| Net interest margin | | | 3.61% | | | 3.71% | | | |
| Net interest rate spread | | | 3.39 | | | 3.45 | | | |
| Interest-bearing liabilities to interest-earning assets | | | 71.86 | | | 74.87 | | | |

(a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.

(b) The FTE adjustments included in the above table are \$5 for the three months ended **March 31, 2012** and 2011.

Provision for Loan and Lease Losses

The Bancorp provides as an expense an amount for probable loan and lease losses within the loan and lease portfolio that is based on factors previously discussed in the Critical Accounting Policies section of the Bancorp's Annual Report on Form 10-K for the year ended December 31, 2011. The provision is recorded to bring the ALLL to a level deemed appropriate by the Bancorp to cover losses inherent in the portfolio. Actual credit losses on loans and leases are charged against the ALLL. The amount of loans actually removed from the Condensed Consolidated Balance Sheets is referred to as charge-offs. Net charge-offs include current period charge-offs less recoveries on previously charged-off loans and leases.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)**

The provision for loan and lease losses decreased to \$91 million for the three months ended March 31, 2012 compared to \$168 million during the same period in 2011. The decrease in provision expense compared to the same period in the prior year was due to decreases in nonperforming loans and leases, improved delinquency metrics in commercial and consumer loans and leases, and improvement in underlying loss trends. The ALLL declined \$679 million from \$2.8 billion at March 31, 2011 to \$2.1 billion at March 31, 2012. As of March 31, 2012, the ALLL as a percent of loans and leases decreased to 2.59%, compared to 3.62% at March 31, 2011.

Refer to the Credit Risk Management section of the MD&A as well as Note 6 of the Notes to Condensed Consolidated Financial Statements for more detailed information on the provision for loan and lease losses, including an analysis of loan portfolio composition, nonperforming assets, net charge-offs, and other factors considered by the Bancorp in assessing the credit quality of the loan and lease portfolio and the ALLL.

Noninterest Income

Noninterest income increased \$185 million, or 32%, for the three months ended March 31, 2012 compared to the three months ended March 31, 2011. The components of noninterest income are as follows:

TABLE 4: Noninterest Income

| (\$ in millions) | For the three months ended March 31, | | Percent Change |
|--|--------------------------------------|------------|----------------|
| | 2012 | 2011 | |
| Mortgage banking net revenue | \$ 204 | 102 | 100 |
| Service charges on deposits | 129 | 124 | 4 |
| Corporate banking revenue | 97 | 86 | 13 |
| Investment advisory revenue | 96 | 98 | (2) |
| Card and processing revenue | 59 | 80 | (26) |
| Other noninterest income | 175 | 81 | 116 |
| Securities gains, net | 9 | 8 | 13 |
| Securities gains, net-non-qualifying hedges on mortgage servicing rights | | 5 | NM |
| Total noninterest income | \$ 769 | 584 | 32 |

Mortgage banking net revenue

Mortgage banking net revenue increased \$102 million in the first quarter of 2012 compared to the first quarter of 2011. The components of mortgage banking net revenue are as follows:

TABLE 5: Components of Mortgage Banking Net Revenue

| (\$ in millions) | For the three months ended March 31, | |
|--|--------------------------------------|------|
| | 2012 | 2011 |
| Origination fees and gains on loan sales | \$ 174 | 62 |
| Net servicing revenue: | | |
| Gross servicing fees | 61 | 58 |
| Servicing rights amortization | (46) | (28) |

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| | | |
|--|---------------|-----|
| Net valuation adjustments on servicing rights and free-standing derivatives entered into to economically hedge MSR | 15 | 10 |
| Net servicing revenue | 30 | 40 |
| Mortgage banking net revenue | \$ 204 | 102 |

Origination fees and gains on loan sales increased \$112 million in the first quarter of 2012 compared to the same period in 2011 as the result of a 64% increase in residential mortgage loan originations compared to 2011 coupled with an increase in profit margins on sold residential mortgage loans. Residential mortgage loan originations increased to \$6.4 billion during the first quarter of 2012 compared to \$3.9 billion during the same period in 2011. The increase in originations is primarily due to strong refinancing activity as mortgage rates remain at historical lows.

Net servicing revenue is comprised of gross servicing fees and related servicing rights amortization as well as valuation adjustments on MSRs and mark-to-market adjustments on both settled and outstanding free-standing derivative financial instruments used to economically hedge the MSR portfolio. Net servicing revenue decreased \$10 million during the first quarter of 2012 compared to the same period in 2011, driven primarily by an \$18 million increase in servicing rights amortization as a result of an increase in prepayments.

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The net valuation adjustment of \$15 million during the first quarter of 2012 included an \$11 million recovery on temporary impairment on the MSR's as well as \$4 million in gains from derivatives economically hedging the MSR's. The gain in the net valuation adjustment is reflective of refinancing activity in recent years that has contributed to prepayments being less sensitive to lower mortgage rates due to customers taking advantage of these lower rates in earlier periods, as well as the impact of tighter underwriting standards. Gross servicing fees increased \$3 million in the first quarter of 2012 compared to the same period in 2011 as a result of an increase in the size of the Bancorp's servicing portfolio. The Bancorp's total residential loans serviced as of March 31, 2012, December 31, 2011 and March 31, 2011 was \$72.9 billion, \$70.6 billion and \$66.0 billion, respectively, with \$60.4 billion, \$57.1 billion and \$55.4 billion, respectively, of residential mortgage loans serviced for others.

Servicing rights are deemed impaired when a borrower's loan rate is distinctly higher than prevailing rates. Impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower's loan rate. Further detail on the valuation of MSR's can be found in Note 9 of the Notes to Condensed Consolidated Financial Statements. The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in the valuation on the MSR portfolio. See Note 10 of the Notes to Condensed Consolidated Financial Statements for more information on the free-standing derivatives used to economically hedge the MSR portfolio.

In addition to the derivative positions used to economically hedge the MSR portfolio, the Bancorp acquires various securities as a component of its non-qualifying hedging strategy. There were no sales of securities related to the Bancorp's non-qualifying hedging strategy during the first quarter of 2012. Net gains on sales of these securities were \$5 million for the quarter ended March 31, 2011, which were recorded in securities gains, net, non-qualifying hedges on mortgage servicing rights in the Bancorp's Condensed Consolidated Statements of Income.

Service charges on deposits

Service charges on deposits increased \$5 million in the first quarter of 2012 compared to the same period in 2011. This increase was primarily driven by commercial deposit revenue which increased \$5 million, or seven percent, compared to the first quarter of 2011 due to an increase in commercial account relationships. Earnings credits paid on customer balances were flat compared to the first quarter of 2011. Commercial customers receive earnings credits to offset the fees charged for banking services on their deposit accounts such as account maintenance, lockbox, ACH transactions, wire transfers and other ancillary corporate treasury management services. Earnings credits are based on the customer's average balance in qualifying deposits multiplied by the crediting rate. Qualifying deposits include demand deposits and interest-bearing checking accounts. The Bancorp has a standard crediting rate that is adjusted as necessary based on the competitive market conditions and changes in short-term interest rates.

Corporate banking revenue

Corporate banking revenue increased \$11 million in the first quarter of 2012 compared to the same period in 2011. The increase from the prior year was primarily driven by higher syndication fees due to increased market and business activity during the first quarter of 2012. In addition, improved business lending fees, institutional sales revenue and lease fees contributed to the increase compared to prior year primarily as a result of increased refinancing activities in the current market environment.

Investment advisory revenue

Investment advisory revenue was relatively flat in the first quarter of 2012 compared to the same period in 2011, as a decline in mutual fund fees was offset by the positive impact of an overall increase in equity and bond market values. As of March 31, 2012, the Bancorp had approximately \$296 billion in total assets under care and managed \$26 billion in assets for individuals, corporations and not-for-profit organizations.

On April 5, 2012, the Bancorp announced that FTAM entered into two agreements under which a third party will acquire assets of 16 mutual funds from FTAM and another third party will acquire certain assets relating to the management of Fifth Third money market funds. The closings of the transactions are subject to certain conditions and approvals and are expected to be completed in the third quarter of 2012. The transactions are not expected to have a material impact on the Bancorp's results.

Card and processing revenue

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Card and processing revenue decreased \$21 million in the first quarter of 2012 compared to the same period in 2011. The decrease was primarily the result of the impact of the implementation of the Dodd-Frank Act's debit card interchange fee cap in the fourth quarter of 2011. This impact was partially offset by increased debit and credit card transaction volumes.

Other noninterest income

The major components of other noninterest income are as follows:

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 6: Components of Other Noninterest Income**

| (\$ in millions) | For the three months ended March 31, | |
|--|---|------|
| | 2012 | 2011 |
| Gain on Vantiv, Inc. IPO | \$ 115 | |
| Operating lease income | 14 | 15 |
| Cardholder fees | 11 | 9 |
| BOLI income | 9 | 11 |
| Insurance income | 7 | 8 |
| Consumer loan and lease fees | 7 | 7 |
| Banking center income | 7 | 7 |
| Gain on loan sales | 5 | 17 |
| Loss on sale of OREO | (17) | (2) |
| Equity method (loss) earnings from interest in Vantiv Holding, LLC | (24) | 9 |
| Other, net | 41 | |
| Total other noninterest income | \$ 175 | 81 |

Other noninterest income increased \$94 million in the first quarter of 2012 compared to the same period in 2011 primarily due to a \$115 million gain from the Vantiv, Inc. IPO. Excluding this impact, other noninterest income declined \$21 million compared to the first quarter of 2011, driven by \$24 million in losses related to the equity method income recorded from the Bancorp's ownership interest in Vantiv Holding, LLC. The \$24 million of equity method losses is comprised of \$34 million in debt termination charges incurred in connection with the refinancing of Vantiv Holding, LLC debt held by the Bancorp partially offset by \$10 million in first quarter equity method earnings. Additionally, other noninterest income decreased due to a \$19 million charge related to the increase in fair value of the liability on the swap associated with the sale of Visa, Inc. Class B shares; a decrease of \$12 million in the gains on loan sales and a \$15 million increase in losses on the sale of OREO. These impacts were partially offset by \$46 million in positive valuation adjustments on the warrants and put options issued as part of the Bancorp's sale of its processing business, recorded in the other caption above. For additional information on the valuation of the swap associated with the sale of Visa, Inc. Class B shares and the valuation of warrants and put options associated with the sale of the processing business, see Note 18 of the Notes to Condensed Consolidated Financial Statements.

Noninterest Expense

Total noninterest expense increased \$55 million, or six percent, in the first quarter of 2012 compared to the same period in 2011. The major components of other noninterest expense are as follows:

TABLE 7: Noninterest Expense

| (\$ in millions) | For the three months ended March 31, | | Percent Change |
|--------------------------------|---|------|-------------------|
| | 2012 | 2011 | |
| Salaries, wages and incentives | \$ 399 | 351 | 14 |
| Employee benefits | 112 | 97 | 15 |
| Net occupancy expense | 77 | 77 | |
| Technology and communications | 47 | 45 | 4 |
| Card and processing expense | 30 | 29 | 3 |

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| | | | |
|---------------------------|--------|------|-----|
| Equipment expense | 27 | 29 | (7) |
| Other noninterest expense | 281 | 290 | (3) |
| Total noninterest expense | \$ 973 | 918 | 6 |
| Efficiency ratio | 58.3% | 62.5 | |

Total personnel costs increased \$63 million, or 14%, compared to the first quarter of 2011 due to an increase in base and incentive compensation driven by higher compensation costs reflecting strong results within mortgage and corporate banking, as well as higher employee benefits expense. Full time equivalent employees totaled 21,206 at March 31, 2012 compared to 20,837 at March 31, 2011.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 8: Components of Other Noninterest Expense**

| (\$ in millions) | For the three months ended March 31, | |
|--|---|------|
| | 2012 | 2011 |
| Loan and lease | \$ 45 | 46 |
| Losses and adjustments | 40 | 29 |
| Affordable housing investments impairment | 27 | 25 |
| Marketing | 23 | 22 |
| FDIC insurance and other taxes | 18 | 52 |
| Postal and courier | 13 | 13 |
| Travel | 13 | 12 |
| Professional services fees | 11 | 15 |
| Operating lease | 10 | 11 |
| Recruitment and education | 7 | 7 |
| OREO | 5 | 13 |
| Insurance | 5 | 12 |
| Intangible asset amortization | 4 | 7 |
| Provision for unfunded commitments and letters of credit | (2) | (16) |
| Other, net | 62 | 42 |
| Total other noninterest expense | \$ 281 | 290 |

Total other noninterest expense decreased \$9 million, or three percent, in the first quarter of 2012 compared to the same period in 2011. Other noninterest expense was impacted by a \$34 million decline in FDIC insurance and other taxes due primarily to \$23 million in expense reduction from an agreement reached on certain outstanding disputes for non-income tax related assessments. Additionally, contributing to this decline was the FDIC's implementation of amended regulations, effective April 1, 2011, that revised the Federal Deposit Insurance Act. The amended regulations modified the definition of an institution's deposit insurance assessment base from domestic deposits to quarterly average total assets less quarterly average tangible equity (defined as Tier I capital) as well as the assessment rate calculation. These effects were partially offset by a \$12 million increase in legal expense, a \$12 million increase in debt termination charges and a \$7 million increase in the expense related to the reserve for representation and warranty claims, recorded in losses and adjustments. In addition, the provision for unfunded commitments and letters of credit was a benefit of \$2 million in the first quarter of 2012 compared to a benefit of \$16 million during the same period in 2011. The reduction in the benefit was due to a leveling off of loss rates in the first quarter of 2012 as well as an increase in the unfunded commitments for which the Bancorp holds reserves compared to the first quarter of 2011.

The Bancorp continues to focus on efficiency initiatives as part of its core emphasis on operating leverage and expense control. The efficiency ratio (noninterest expense divided by the sum of net interest income (FTE) and noninterest income) was 58.3% for the three months ended March 31, 2012, compared to 62.5% in the same period in 2011.

Applicable Income Taxes

The Bancorp's income before income taxes, applicable income tax expense and effective tax rate are as follows:

TABLE 9: Applicable Income Taxes

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| (\$ in millions) | For the three months ended March 31, | |
|-------------------------------|---|------|
| | 2012 | 2011 |
| Income before income taxes | \$ 603 | 377 |
| Applicable income tax expense | 173 | 112 |
| Effective tax rate | 28.6% | 29.7 |

Applicable income tax expense for all periods includes the benefit from tax-exempt income, tax-advantaged investments, certain gains on sales of leases that are exempt from federal taxation and tax credits, partially offset by the effect of certain nondeductible expenses. The tax credits are associated with the Low-Income Housing Tax Credit program established under Section 42 of the IRC, the New Markets Tax Credit program established under Section 45D of the IRC, the Rehabilitation Investment Tax Credit program established under Section 47 of the IRC, and the Qualified Zone Academy Bond program established under Section 1397E of the IRC.

Deductibility of Executive Compensation

Certain sections of the IRC limit the deductibility of compensation paid to or earned by certain executive officers of a public company. This has historically limited the deductibility of certain executive compensation to \$1 million per executive officer, and the Bancorp's compensation philosophy has been to position pay to ensure deductibility. However, both the amount of the executive compensation that is deductible for certain executive officers and the allowable compensation vehicles changed as a result of the Bancorp's participation in TARP. In particular, the Bancorp was not permitted to deduct compensation earned by certain executive officers in excess of \$500,000 per executive officer as a result of the Bancorp's participation in TARP. Therefore, a portion of the compensation earned by certain executive officers was

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not deductible by the Bancorp for the period in which the Bancorp participated in TARP. Subsequent to ending its participation in TARP, certain limitations on the deductibility of executive compensation will continue to apply to some forms of compensation earned while under TARP. The Bancorp's Compensation Committee determined that the underlying executive compensation programs are appropriate and necessary to attract, retain and motivate senior executives, and that failing to meet these objectives creates more risk for the Bancorp and its value than the financial impact of losing the tax deduction. For the year ended 2011, the total tax impact for non-deductible compensation was \$2 million.

BALANCE SHEET ANALYSIS**Loans and Leases**

The Bancorp classifies its loans and leases based upon the primary purpose of the loan. Table 10 summarizes end of period loans and leases, including loans held for sale and Table 11 summarizes average total loans and leases, including loans held for sale.

TABLE 10: Components of Total Loans and Leases (includes held for sale)

| (\$ in millions) | March 31, 2012 | | December 31, 2011 | | March 31, 2011 | |
|---|----------------|------------|-------------------|------------|----------------|------------|
| | Balance | % of Total | Balance | % of Total | Balance | % of Total |
| Commercial: | | | | | | |
| Commercial and industrial loans | \$ 32,203 | 39 | 30,828 | 38 | 27,431 | 35 |
| Commercial mortgage loans | 9,976 | 12 | 10,214 | 12 | 10,617 | 14 |
| Commercial construction loans | 916 | 1 | 1,037 | 1 | 2,020 | 3 |
| Commercial leases | 3,512 | 4 | 3,531 | 4 | 3,367 | 4 |
| Subtotal commercial | 46,607 | 56 | 45,610 | 55 | 43,435 | 56 |
| Consumer: | | | | | | |
| Residential mortgage loans | 12,523 | 15 | 13,474 | 16 | 10,556 | 13 |
| Home equity | 10,493 | 13 | 10,719 | 13 | 11,222 | 14 |
| Automobile loans | 11,832 | 14 | 11,827 | 14 | 11,129 | 14 |
| Credit card | 1,896 | 2 | 1,978 | 2 | 1,821 | 2 |
| Other consumer loans and leases | 346 | | 364 | | 593 | 1 |
| Subtotal consumer | 37,090 | 44 | 38,362 | 45 | 35,321 | 44 |
| Total loans and leases | \$ 83,697 | 100 | 83,972 | 100 | 78,756 | 100 |
| Total portfolio loans and leases (excludes loans held for sale) | \$ 82,113 | | 81,018 | | 77,465 | |

Total loans and leases, including held for sale, decreased \$275 million from December 31, 2011 and increased \$4.9 billion, or six percent, from March 31, 2011. The decrease from December 31, 2011 was due to a decrease of \$1.3 billion, or three percent, in consumer loans and leases partially offset by an increase of \$997 million, or two percent, in commercial loans and leases. The increase from March 31, 2011 was due to an increase of \$3.2 billion, or seven percent, in commercial loans and leases and an increase of \$1.8 billion, or five percent, in consumer loans and leases.

Total commercial loans and leases increased from December 31, 2011 and March 31, 2011 primarily due to an increase in commercial and industrial loans partially offset by a decrease in commercial mortgage loans and commercial construction loans. Commercial and industrial loans increased \$1.4 billion, or four percent, from December 31, 2011 and \$4.8 billion, or 17%, from March 31, 2011 due to an increase in new loan

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origination activity due to increase in demand and an increase in line utilization rates. Commercial construction loans decreased \$121 million, or 12%, from December 31, 2011 and \$1.1 billion, or 55%, from March 31, 2011 and commercial mortgage loans decreased \$238 million, or two percent, from December 31, 2011 and \$641 million, or six percent, from March 31, 2011 due to continued run-off in these loan categories. The run-off reflects weak customer demand, tightened underwriting standards and previous suspensions of new homebuilder and developer lending and non-owner occupied real estate lending.

Total consumer loans and leases decreased from December 31, 2011 primarily due to a decrease in residential mortgage loans and home equity loans. Residential mortgage loans decreased \$951 million, or seven percent, from December 31, 2011 due to the sale of \$1.4 billion of residential mortgage loans held for sale during the first quarter of 2012. The decrease in residential mortgage loans was partially offset by management's decision to retain certain shorter term residential mortgage loans originated through the Bancorp's retail branches. Home equity loans decreased \$226 million, or two percent, due to decreased customer demand.

Total consumer loans and leases increased from March 31, 2011 primarily due to an increase in residential mortgage loans and automobile loans partially offset by a decrease in home equity loans. Residential mortgage loans increased \$2.0 billion, or 19%, from March 31, 2011 primarily due to management's decision to retain certain shorter term residential mortgage loans originated through the Bancorp's retail branches throughout 2011 and 2012 and stronger loan production in the first quarter of 2012 compared to the first quarter of 2011. Automobile loans increased \$703 million, or six percent, from March 31, 2011 due to strong origination volumes through consistent and competitive pricing, enhanced customer service with our dealership network, and disciplined sales execution. Home equity loans decreased \$729 million, or seven percent, due to decreased customer demand.

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 11: Components of Average Total Loans and Leases (includes held for sale)

| For the three months ended (\$ in millions) | March 31, 2012 | | December 31, 2011 | | March 31, 2011 | |
|---|----------------|------------|-------------------|------------|----------------|------------|
| | Balance | % of Total | Balance | % of Total | Balance | % of Total |
| Commercial: | | | | | | |
| Commercial and industrial loans | \$ 31,421 | 38 | 29,954 | 36 | 27,404 | 34 |
| Commercial mortgage loans | 10,077 | 12 | 10,350 | 13 | 10,816 | 14 |
| Commercial construction loans | 1,008 | 1 | 1,155 | 1 | 2,085 | 3 |
| Commercial leases | 3,543 | 4 | 3,352 | 4 | 3,364 | 4 |
| Subtotal commercial | 46,049 | 55 | 44,811 | 54 | 43,669 | 55 |
| Consumer: | | | | | | |
| Residential mortgage loans | 12,928 | 16 | 12,638 | 16 | 10,736 | 14 |
| Home equity | 10,606 | 13 | 10,810 | 13 | 11,376 | 14 |
| Automobile loans | 11,882 | 14 | 11,696 | 14 | 11,070 | 14 |
| Credit card | 1,926 | 2 | 1,906 | 2 | 1,852 | 2 |
| Other consumer loans and leases | 366 | | 417 | 1 | 676 | 1 |
| Subtotal consumer | 37,708 | 45 | 37,467 | 46 | 35,710 | 45 |
| Total average loans and leases | \$ 83,757 | 100 | 82,278 | 100 | 79,379 | 100 |
| Total portfolio loans and leases (excludes loans held for sale) | \$ 81,500 | | 79,914 | | 77,636 | |

Average total loans and leases, including held for sale, increased \$1.5 billion, or two percent, from December 31, 2011 and increased \$4.4 billion, or six percent, from March 31, 2011. The increase from December 31, 2011 was driven by an increase of \$1.2 billion, or three percent, in average commercial loans and leases and an increase of \$241 million, or one percent, in average consumer loans and leases. The increase from March 31, 2011 was due to an increase of \$2.4 billion, or five percent, in average commercial loans and leases and an increase of \$2.0 billion, or six percent, in average consumer loans and leases.

Average total commercial loans and leases increased from December 31, 2011 due to an increase of \$1.5 billion, or five percent, in average commercial and industrial loans, partially offset by a decrease of \$273 million, or three percent, in average commercial mortgage loans and a decrease of \$147 million, or 13%, in average commercial construction loans. Average commercial and industrial loans increased due to an increase in new loan origination activity due to increased demand. Average commercial mortgage loans and average commercial construction loans decreased due to continued run-off in these loan categories as previously discussed. Average total commercial loans and leases increased from March 31, 2011 due to an increase of \$4.0 billion, or 15%, in average commercial and industrial loans, partially offset by a decrease of \$1.1 billion, or 52%, in average commercial construction loans, and a decrease of \$739 million, or seven percent, in average commercial mortgage loans due to the reasons previously discussed.

The increase in average consumer loans and leases from December 31, 2011 was due to an increase in average residential mortgage loans and average automobile loans, partially offset by a decrease in average home equity loans. Average residential mortgage loans increased \$290 million, or two percent, due to management's decision to retain certain shorter term residential mortgage loans originated through the Bancorp's retail branches. Average automobile loans increased \$186 million, or two percent, due to seasonality. Average home equity loans decreased \$204 million, or two percent, due to decreased customer demand. The increase in average consumer loans and leases from March 31, 2011 was due to an increase of \$2.2 billion, or 20%, in average residential mortgage loans and an increase of \$812 million, or seven percent, in average automobile loans, partially offset by a decrease of \$770 million, or seven percent, in average home equity loans due to the reasons previously

discussed in the year-over-year end of period discussion above.

Investment Securities

The Bancorp uses investment securities as a means of managing interest rate risk, providing liquidity support and providing collateral for pledging purposes. As of March 31, 2012, total investment securities were \$16.6 billion compared to \$15.9 billion at December 31, 2011 and \$15.7 billion at March 31, 2011.

Securities are classified as trading when bought and held principally for the purpose of selling them in the near term. Securities are classified as available-for-sale when, in management's judgment, they may be sold in response to, or in anticipation of, changes in market conditions. Securities that management has the intent and ability to hold to maturity are classified as held-to-maturity and reported at amortized cost. The Bancorp's management has evaluated the securities in an unrealized loss position in the available-for-sale and held-to-maturity portfolios for OTTI. See Note 4 of the Notes to the Condensed Consolidated Financial Statements for further information on OTTI.

At March 31, 2012, the Bancorp's investment portfolio consisted primarily of AAA-rated available-for-sale securities. The Bancorp did not hold asset-backed securities backed by subprime mortgage loans in its investment portfolio. Additionally, there was approximately \$119 million of securities classified as below investment grade as of March 31, 2012, compared to \$122 million as of December 31, 2011 and \$134 million as of March 31, 2011.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 12: Components of Investment Securities**

| (\$ in millions) | March 31, 2012 | December 31, 2011 | March 31, 2011 |
|---|-------------------|----------------------|-------------------|
| Available-for-sale and other: (amortized cost basis) | | | |
| U.S. Treasury and government agencies | \$ 51 | 171 | 225 |
| U.S. Government sponsored agencies | 1,782 | 1,782 | 1,669 |
| Obligations of states and political subdivisions | 210 | 96 | 152 |
| Agency mortgage-backed securities | 9,834 | 9,743 | 10,439 |
| Other bonds, notes and debentures ^(a) | 2,315 | 1,792 | 1,177 |
| Other securities ^(b) | 1,149 | 1,030 | 1,045 |
| Total available-for-sale and other securities | \$ 15,341 | 14,614 | 14,707 |
| Held-to-maturity: (amortized cost basis) | | | |
| Obligations of states and political subdivisions | \$ 319 | 320 | 341 |
| Other bonds, notes and debentures | 2 | 2 | 5 |
| Total held-to-maturity | \$ 321 | 322 | 346 |
| Trading: (fair value) | | | |
| Obligations of states and political subdivisions | \$ 20 | 9 | 21 |
| Agency mortgage-backed securities | 19 | 11 | 35 |
| Other bonds, notes and debentures | 11 | 13 | 11 |
| Other securities | 145 | 144 | 149 |
| Total trading | \$ 195 | 177 | 216 |

(a) Other bonds, notes, and debentures consist of non-agency mortgage backed securities, certain other asset backed securities (primarily automobile and commercial loan backed securities) and corporate bond securities.

(b) Other securities consist of FHLB and FRB restricted stock holdings that are carried at par, FHLMC and FNMA preferred stock holdings and certain mutual fund holdings and equity security holdings.

Available-for-sale securities on an amortized cost basis increased \$727 million, or five percent, from December 31, 2011 due to an increase in other bonds, notes and debentures, other securities, and obligations of states and political subdivisions, partially offset by a decrease in U.S. Treasury and government agency securities. Other bonds, notes, and debentures increased \$523 million, or 29%, primarily due to \$580 million in purchases of commercial mortgage-backed securities, asset-backed securities, and corporate bonds during the first quarter of 2012. Other securities increased \$119 million, or 12%, as excess cash from the run-off of short-term investments was re-invested primarily in money market mutual funds. The increase of \$114 million, or 119%, in obligations of states and political subdivision securities was due to a decrease of \$120 million, or 70%, in U.S. Treasury and government agencies securities as these securities matured and the excess cash was reinvested in obligations of states and political subdivisions securities.

Available-for-sale securities on an amortized cost basis increased \$634 million, or four percent, from March 31, 2011 primarily due to an increase in other bonds, notes and debentures partially offset by a decrease in agency-mortgage backed securities. Other bonds, notes, and debentures increased \$1.1 billion, or 97%, as excess cash from the maturities of agency mortgage-backed securities was reinvested in other bonds, notes, and debentures. The remaining increase in other bonds, notes and debentures was due to purchases of commercial mortgage backed securities, asset-backed securities, and corporate bonds during the year.

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At March 31, 2012 and March 31, 2011, available-for-sale securities were 15% of total interest-earning assets compared to 14% at December 31, 2011. The estimated weighted-average life of the debt securities in the available-for-sale portfolio was 3.9 years at March 31, 2012, 3.6 years at December 31, 2011, and 4.6 years at March 31, 2011. In addition, at March 31, 2012, the available-for-sale securities portfolio had a weighted-average yield of 3.69%, compared to 3.66% at December 31, 2011 and 4.30% at March 31, 2011.

Information presented in Table 13 is on a weighted-average life basis, anticipating future prepayments. Yield information is presented on an FTE basis and is computed using historical cost balances. Maturity and yield calculations for the total available-for-sale portfolio exclude equity securities that have no stated yield or maturity. Total net unrealized gains on the available-for-sale securities portfolio were \$752 million at March 31, 2012, compared to \$748 million at December 31, 2011 and \$428 million at March 31, 2011. The increase in net unrealized gains from March 31, 2011 was due to a continued low interest rate environment.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 13: Characteristics of Available-for-Sale and Other Securities**

| As of March 31, 2012 (\$ in millions) | Amortized Cost | Fair Value | Weighted-Average Life (in years) | Weighted-Average Yield |
|--|------------------|---------------|----------------------------------|------------------------|
| U.S. Treasury and government agencies: | | | | |
| Average life of one year or less | \$ 50 | 50 | 0.5 | 1.44% |
| Average life 5 - 10 years | 1 | 1 | 6.9 | 1.61 |
| Total | 51 | 51 | 0.6 | 1.44 |
| U.S. Government sponsored agencies: | | | | |
| Average life of one year or less | 50 | 51 | 0.5 | 1.54 |
| Average life 1 - 5 years | 1,129 | 1,231 | 3.9 | 3.39 |
| Average life 5 - 10 years | 603 | 672 | 5.2 | 3.69 |
| Total | 1,782 | 1,954 | 4.3 | 3.44 |
| Obligations of states and political subdivisions:^(a) | | | | |
| Average life of one year or less | 121 | 121 | 0.1 | 3.94 |
| Average life 1 - 5 years | 53 | 53 | 2.9 | 0.11 |
| Average life 5 - 10 years | 34 | 38 | 8.5 | 5.92 |
| Average life greater than 10 years | 2 | 2 | 12.3 | 0.01 |
| Total | 210 | 214 | 2.3 | 3.27 |
| Agency mortgage-backed securities: | | | | |
| Average life of one year or less | 500 | 517 | 0.7 | 4.80 |
| Average life 1 - 5 years | 8,520 | 8,975 | 3.5 | 3.91 |
| Average life 5 - 10 years | 798 | 849 | 7.4 | 3.90 |
| Average life greater than 10 years | 16 | 17 | 10.4 | 4.24 |
| Total | 9,834 | 10,358 | 3.7 | 3.96 |
| Other bonds, notes and debentures: | | | | |
| Average life of one year or less | 209 | 216 | 0.5 | 5.33 |
| Average life 1 - 5 years | 1,366 | 1,393 | 3.2 | 2.61 |
| Average life 5 - 10 years | 649 | 662 | 6.6 | 2.49 |
| Average life greater than 10 years | 91 | 94 | 27.5 | 3.26 |
| Total | 2,315 | 2,365 | 4.9 | 2.85 |
| Other securities | 1,149 | 1,151 | | |
| Total available-for-sale and other securities | \$ 15,341 | 16,093 | 3.9 | 3.69% |

(a) Taxable-equivalent yield adjustments included in the above table are 0.14%, 0.03%, 2.00%, 0.01% and 0.42% for securities with an average life of one year or less, 1-5 years, 5-10 years, greater than 10 years and in total, respectively.

Deposits

The Bancorp's deposit balances represent an important source of funding and revenue growth opportunity. The Bancorp continues to focus on core deposit growth in its retail and commercial franchises by improving customer satisfaction, building full relationships and offering competitive rates. Core deposits represented 71% of the Bancorp's asset funding base for all periods presented.

TABLE 14: Deposits

| (\$ in millions) | March 31, 2012 | | December 31, 2011 | | March 31, 2011 | |
|-----------------------------------|------------------|------------|-------------------|------------|----------------|------------|
| | Balance | % of Total | Balance | % of Total | Balance | % of Total |
| Demand | \$ 26,385 | 31 | 27,600 | 32 | 22,066 | 27 |
| Interest checking | 23,971 | 28 | 20,392 | 24 | 18,597 | 23 |
| Savings | 22,245 | 26 | 21,756 | 25 | 21,697 | 26 |
| Money market | 4,275 | 5 | 4,989 | 6 | 5,184 | 6 |
| Foreign office | 1,251 | 1 | 3,250 | 4 | 3,569 | 4 |
| Transaction deposits | 78,127 | 91 | 77,987 | 91 | 71,113 | 86 |
| Other time | 4,446 | 5 | 4,638 | 5 | 7,043 | 9 |
| Core deposits | 82,573 | 96 | 82,625 | 96 | 78,156 | 95 |
| Certificates - \$100,000 and over | 3,162 | 4 | 3,039 | 4 | 4,160 | 5 |
| Other | 56 | | 46 | | 1 | |
| Total deposits | \$ 85,791 | 100 | 85,710 | 100 | 82,317 | 100 |

Core deposits decreased \$52 million from December 31, 2011, driven by a decrease of \$192 million, or four percent, in other time deposits partially offset by an increase of \$140 million in transaction deposits. The decrease in other time deposits from December 31, 2011 was primarily the result of continued run-off of certificates of deposits due to the low interest rate environment, as customers have opted to maintain balances in more liquid transaction accounts. The increase in transaction deposits was primarily the result of increases in interest checking deposits and savings deposits, partially offset by decreases in foreign office deposits and demand deposits. Interest checking deposits increased \$3.6 billion, or 18%, from December 31, 2011 partially driven by account migration from foreign office deposits which decreased \$2.0 billion, or 62%. The remaining increase in interest checking deposits was due to an increase in new accounts from the

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preferred checking program introduced in February 2011 and an increase due to customers migrating from maturing certificates of deposits to interest checking deposits due to the low interest rate environment. Saving deposits increased \$489 million, or two percent, from December 31, 2011 primarily due to growth from customers migrating from maturing certificates of deposits to saving deposits due to the low interest rate environment and the impact of the relationship savings program. Demand deposits decreased \$1.2 billion, or four percent, due to seasonality as commercial customers opted to hold excess cash at December 31, 2011 and reinvest the cash during the first quarter of 2012.

Core deposits increased \$4.4 billion, or six percent, from March 31, 2011 driven by an increase of \$7.0 billion, or 10%, in transaction deposits, partially offset by a decrease of \$2.6 billion, or 37%, in other time deposits. The increase in transaction deposits was primarily due to an increase in demand deposits and interest checking deposits, partially offset by a decrease in foreign office deposits. Interest checking deposits increased \$5.4 billion, or 29%, from March 31, 2011 partially driven by account migration from foreign office deposits which decreased \$2.3 billion, or 65%. The remaining increase in interest checking deposits was due to growth from maturing certificates of deposits and an increase in new accounts from the preferred checking program introduced in February 2011. Demand deposits increased \$4.3 billion, or 20%, from March 31, 2011 primarily due to growth from maturing certificates of deposits as commercial customers are opting to hold excess cash in demand deposits. Other time deposits decreased \$2.6 billion, or 37%, compared to March 31, 2011, primarily as a result of continued run-off of certificates of deposits due to the low interest rate environment, as customers have opted to maintain balances in more liquid transaction accounts.

The Bancorp uses certificates \$100,000 and over, as a method to fund earning asset growth. At March 31, 2012, certificates \$100,000 and over increased \$123 million, or four percent, compared to December 31, 2011 and decreased \$1.0 billion, or 24%, from March 31, 2011. The increase from December 31, 2011 was due to an increase in new commercial customer deposits greater than \$100,000 due to increased marketing efforts and the decrease from March 31, 2011 was due to continued run-off from the low rate environment.

The following table presents average deposits for the three months ending:

TABLE 15: Average Deposits

| (\$ in millions) | March 31, 2012 | | December 31, 2011 | | March 31, 2011 | |
|-----------------------------------|------------------|------------|-------------------|------------|----------------|------------|
| | Balance | % of Total | Balance | % of Total | Balance | % of Total |
| Demand | \$ 26,063 | 31 | 26,069 | 31 | 21,582 | 27 |
| Interest checking | 22,308 | 26 | 19,263 | 23 | 18,539 | 23 |
| Savings | 21,944 | 26 | 21,715 | 26 | 21,324 | 26 |
| Money market | 4,543 | 5 | 5,255 | 6 | 5,136 | 6 |
| Foreign office | 2,277 | 3 | 3,325 | 4 | 3,580 | 4 |
| Transaction deposits | 77,135 | 91 | 75,627 | 90 | 70,161 | 86 |
| Other time | 4,551 | 5 | 4,960 | 6 | 7,363 | 9 |
| Core deposits | 81,686 | 96 | 80,587 | 96 | 77,524 | 95 |
| Certificates - \$100,000 and over | 3,178 | 4 | 3,085 | 4 | 4,226 | 5 |
| Other | 19 | | 16 | | 1 | |
| Total average deposits | \$ 84,883 | 100 | 83,688 | 100 | 81,751 | 100 |

On an average basis, core deposits increased \$1.1 billion, or one percent, compared to December 31, 2011 due to an increase of \$1.5 billion, or two percent, in average transaction deposits partially offset by a decrease of \$409 million, or eight percent, in average other time deposits. Average interest checking deposits increased \$3.0 billion, or 16%, from December 31, 2011 partially driven by the account migration from average foreign office deposits mentioned above which decreased \$1.0 billion, or 32%, from December 31, 2011. The remaining increase in

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interest checking deposits was due to an increase in new accounts from the preferred checking program introduced in February 2011 and growth from maturing certificates of deposits. The decrease of \$409 million, or eight percent, in average other time deposits was primarily the result of continued run-off of certificates of deposits due to the low interest rate environment, as customers have opted to maintain balances in more liquid transaction accounts.

Average core deposits increased \$4.2 billion, or five percent, from March 31, 2011 due to an increase of \$7.0 billion, or 10%, in average transaction deposits partially offset by a decrease of \$2.8 billion, or 38%, in average other time deposits. The increase in average core deposits was due to the account migration from foreign office deposits to interest checking deposits and migration of other time deposits into transaction accounts, due to the impact of historically low interest rates and excess customer liquidity discussed above.

Other time deposits and certificates \$100,000 and over totaled \$7.6 billion, \$7.7 billion, and \$11.2 billion at March 31, 2012, December 31, 2011, and March 31, 2011, respectively. Substantially all of these deposits were interest bearing. The contractual maturities of these deposits as of March 31, 2012 are summarized in the following table.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 16: Contractual Maturities of Deposits**

| (\$ in millions) | March 31, 2012 |
|------------------|-----------------|
| Next 12 months | \$ 4,157 |
| 13-24 months | 2,047 |
| 25-36 months | 784 |
| 37-48 months | 352 |
| 49-60 months | 215 |
| After 60 months | 53 |
| Total | \$ 7,608 |

Certificates \$100,000 and over were \$3.2 billion, \$3.0 billion, and \$4.2 billion at March 31, 2012, December 31, 2011, and March 31, 2011, respectively. The contractual maturities of these deposits as of March 31, 2012 are summarized in the following table.

TABLE 17: Contractual Maturities of Certificates - \$100,000 and over

| (\$ in millions) | March 31, 2012 |
|--|-----------------|
| Three months or less | \$ 654 |
| After three months through six months | 290 |
| After six months through twelve months | 924 |
| After twelve months | 1,294 |
| Total | \$ 3,162 |

Borrowings

Total borrowings decreased \$423 million, or three percent, from December 31, 2011 and increased \$660 million, or five percent, compared to March 31, 2011. The decrease in total borrowings from December 31, 2011 was primarily due to a decrease in other short-term borrowings and the increase from March 31, 2011 was primarily due to an increase in other short-term borrowings partially offset by a decrease in long-term debt. As of March 31, 2012 and December 31, 2011, total borrowings as a percentage of interest-bearing liabilities were 19% compared to 17% at March 31, 2011.

TABLE 18: Borrowings

| (\$ in millions) | March 31, 2012 | December 31, 2011 | March 31, 2011 |
|-----------------------------|------------------|-------------------|----------------|
| Federal funds purchased | \$ 319 | 346 | 332 |
| Other short-term borrowings | 2,877 | 3,239 | 1,297 |
| Long-term debt | 9,648 | 9,682 | 10,555 |
| Total borrowings | \$ 12,844 | 13,267 | 12,184 |

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Other short-term borrowings decreased \$362 million, or 11%, from December 31, 2011 driven by a decrease of \$175 million in short-term FHLB borrowings and a decrease of \$169 in securities sold under repurchase agreements which are accounted for as collateralized financing transactions.

Other short-term borrowings increased \$1.6 billion, or 122%, from March 31, 2011 driven by an increase of \$1.3 billion in short-term FHLB borrowings, which replaced certificates of deposits greater than \$100,000 as customers opted to maintain their balances in more liquid accounts. Long-term debt decreased \$907 million, or nine percent, from March 31, 2011 due to the termination of \$250 million of structured repurchase agreements classified as long-term debt, the redemption of \$519 million of certain trust preferred securities, at par, classified as long-term debt and the decrease of \$503 million in long-term FHLB advances partially offset by the issuance of \$500 million of senior notes by the Bancorp to third party investors in the first quarter of 2012. In addition the Bancorp redeemed \$85 million of outstanding home equity securitization debt from the market in 2011, which was accounted for as an extinguishment of debt.

The following table presents average borrowings for the three months ending:

TABLE 19: Average Borrowings

| (\$ in millions) | March 31, 2012 | December 31, 2011 | March 31, 2011 |
|------------------------------|----------------|-------------------|----------------|
| Federal funds purchased | \$ 370 | 348 | 310 |
| Other short-term borrowings | 3,261 | 3,793 | 1,638 |
| Long-term debt | 9,768 | 9,707 | 10,255 |
| Total average borrowings | \$ 13,399 | 13,848 | 12,203 |

Average total borrowings decreased \$449 million, or three percent, compared to December 31, 2011, primarily due to the previously mentioned decrease in average other short-term borrowings, partially offset by an increase in average long-term debt. Average total borrowings increased \$1.2 billion, or 10%, compared to March 31, 2011, primarily due to the previously mentioned increase in average other short-term borrowings partially offset by a decrease in average long-term debt.

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

Information on the average rates paid on borrowings is discussed in the Net Interest Income section of the MD&A. In addition, refer to the Liquidity Risk Management section for a discussion on the role of borrowings in the Bancorp's liquidity management.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****BUSINESS SEGMENT REVIEW**

The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Investment Advisors. Additional detailed financial information on each business segment is included in Note 19 of the Notes to Condensed Consolidated Financial Statements. Results of the Bancorp's business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp's business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management's accounting practices are improved or businesses change.

The Bancorp manages interest rate risk centrally at the corporate level and employs a FTP methodology at the business segment level. This methodology insulates the business segments from interest rate volatility, enabling them to focus on serving customers through loan originations and deposit taking. The FTP system assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on expected duration and the LIBOR swap curve. Matching duration allocates interest income and interest expense to each segment so its resulting net interest income is insulated from interest rate risk. In a rising rate environment, the Bancorp benefits from the widening spread between deposit costs and wholesale funding costs. However, the Bancorp's FTP system credits this benefit to deposit-providing businesses, such as Branch Banking and Investment Advisors, on a duration-adjusted basis. The net impact of the FTP methodology is captured in General Corporate and Other.

The Bancorp adjusts the FTP charge and credit rates as dictated by changes in interest rates for various interest-earning assets and liabilities and by the review of the estimated durations for the indeterminate-lived deposits. The credit rate provided for DDAs is reviewed annually based upon the account type, its estimated duration and the corresponding fed funds, LIBOR or swap rate. The credit rates for several deposit products were reset January 1, 2012 to reflect the current market rates and updated duration assumptions. These rates were lower than those in place during 2011, thus net interest income for deposit providing businesses was negatively impacted for the three months ended March 31, 2012.

The business segments are charged provision expense based on the actual net charge-offs experienced by the loans owned by each segment. Provision expense attributable to loan growth and changes in factors in the ALLL are captured in General Corporate and Other. The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments' financial condition and results of operations as if they existed as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations, by accessing the capital markets as a collective unit. Net income (loss) by business segment is summarized in the following table.

TABLE 20: Business Segment Net Income Available to Common Shareholders

| (\$ in millions) | For the three months ended March 31, | |
|--|--------------------------------------|------------|
| | 2012 | 2011 |
| Income Statement Data | | |
| Commercial Banking | \$ 142 | 89 |
| Branch Banking | 29 | 18 |
| Consumer Lending | 48 | (26) |
| Investment Advisors | 7 | 9 |
| General Corporate & Other | 204 | 175 |
| Net income | 430 | 265 |
| Less: Net income attributable to noncontrolling interest | | |
| Net income attributable to Bancorp | 430 | 265 |
| Dividends on preferred stock | 9 | 177 |

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| | | |
|---|--------|----|
| Net income available to common shareholders | \$ 421 | 88 |
|---|--------|----|

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****Commercial Banking**

Commercial Banking offers credit intermediation, cash management and financial services to large and middle-market businesses and government and professional customers. In addition to the traditional lending and depository offerings, Commercial Banking products and services include global cash management, foreign exchange and international trade finance, derivatives and capital markets services, asset-based lending, real estate finance, public finance, commercial leasing and syndicated finance. The following table contains selected financial data for the Commercial Banking segment.

TABLE 21: Commercial Banking

| (\$ in millions) | For the three months ended March 31, | |
|--|--------------------------------------|--------|
| | 2012 | 2011 |
| Income Statement Data | | |
| Net interest income (FTE) ^(a) | \$ 352 | 333 |
| Provision for loan and lease losses | 76 | 152 |
| Noninterest income: | | |
| Corporate banking revenue | 93 | 81 |
| Service charges on deposits | 54 | 50 |
| Other noninterest income | 30 | 44 |
| Noninterest expense: | | |
| Salaries, incentives and benefits | 74 | 58 |
| Other noninterest expense | 214 | 210 |
| Income before taxes | 165 | 88 |
| Applicable income tax expense (benefit) ^{(a) (b)} | 23 | (1) |
| Net income | \$ 142 | 89 |
| Average Balance Sheet Data | | |
| Commercial loans | \$ 40,362 | 38,022 |
| Demand deposits | 14,843 | 11,981 |
| Interest checking | 8,370 | 8,300 |
| Savings and money market | 2,606 | 2,920 |
| Certificates over \$100,000 | 1,855 | 2,039 |
| Foreign office deposits | 1,379 | 1,934 |

(a) Includes FTE adjustments of \$4 for each of the three months ended **March 31, 2012** and 2011.

(b) Applicable income tax benefit for all periods includes the tax benefit from tax-exempt income and business tax credits, partially offset by the effect of certain nondeductible expenses. Refer to the *Applicable Income Taxes* section of MD&A for additional information.

Net income was \$142 million for the three months ended March 31, 2012, compared to net income of \$89 million for the three months ended March 31, 2011. The increase in net income was primarily driven by a decrease in the provision for loan and lease losses and higher net interest income partially offset by higher noninterest expense.

Net interest income increased \$19 million driven primarily by growth in average commercial and industrial loans and an increase in the FTP credits related to commercial deposits, partially offset by a decline in yields of 12 bps on average commercial loans. Provision for loan and lease losses decreased \$76 million. Net charge-offs as a percent of average loans and leases decreased to 75 bps for 2012 compared to 162 bps for

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2011 largely due to a decrease in net charge-offs on commercial and industrial and commercial mortgage loans and the improvement in credit trends across all commercial loan types.

Noninterest income was relatively flat for the three months ended March 31, 2012 compared to the same period in 2011, as increases in corporate banking revenue were offset by a decrease in other noninterest income. The increase in corporate banking revenue is primarily due to an \$8 million increase in syndication fees and a \$6 million increase in business lending fees. The increase in syndication fees and business lending fees was driven by refinancing activities in the current market environment. The decrease in other noninterest income was primarily driven by an increase in losses recognized on the sale of OREO and loans.

Noninterest expense increased \$20 million compared to the three months ended March 31, 2011 as a result of increases in salaries, incentives and benefits. The increase in salaries, incentives and benefits of \$16 million was primarily the result of increased incentive compensation due to improved production levels. FDIC insurance expense, which is recorded in other noninterest expense, increased \$2 million due to a change in the methodology in determining FDIC insurance premiums to one based on total assets less tangible equity as opposed to the previous method that was based on domestic deposits.

Average commercial loans increased \$2.3 billion compared to the prior year primarily due to average commercial and industrial loans which increased \$4.0 billion as a result of an increase in new loan origination activity. The increase in commercial and industrial loans was partially offset by decreases in average commercial construction and mortgage loans. Average commercial mortgage loans decreased \$752 million due to tighter underwriting standards implemented in prior quarters in an effort to limit exposure to commercial real estate. Average commercial construction loans decreased \$959 million due to run-off from previous suspensions of new non-owner occupied real estate lending.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)**

Average core deposits increased \$2.1 billion compared to 2011. The increase was primarily driven by strong growth in DDAs, which increased \$2.9 billion compared to the prior year. The increase in DDAs was partially offset by decreases in interest bearing deposits of \$808 million as customers opted to maintain their balances in more liquid accounts due to interest rates remaining near historical lows.

Branch Banking

Branch Banking provides a full range of deposit and loan and lease products to individuals and small businesses through 1,315 full-service Banking Centers. Branch Banking offers depository and loan products, such as checking and savings accounts, home equity loans and lines of credit, credit cards and loans for automobiles and other personal financing needs, as well as products designed to meet the specific needs of small businesses, including cash management services. The following table contains selected financial data for the Branch Banking segment.

TABLE 22: Branch Banking

| (\$ in millions) | For the three months ended March 31, | |
|--|--------------------------------------|--------|
| | 2012 | 2011 |
| Income Statement Data | | |
| Net interest income | \$ 335 | 339 |
| Provision for loan and lease losses | 86 | 116 |
| Noninterest income: | | |
| Service charges on deposits | 74 | 73 |
| Card and processing revenue | 60 | 77 |
| Investment advisory revenue | 31 | 28 |
| Other noninterest income | 25 | 26 |
| Noninterest expense: | | |
| Salaries, incentives and benefits | 149 | 148 |
| Net occupancy and equipment expense | 60 | 59 |
| Card and processing expense | 28 | 28 |
| Other noninterest expense | 157 | 165 |
| Income before taxes | 45 | 27 |
| Applicable income tax expense | 16 | 9 |
| Net income | \$ 29 | 18 |
| Average Balance Sheet Data | | |
| Consumer loans | \$ 14,815 | 13,804 |
| Commercial loans | 4,611 | 4,569 |
| Demand deposits | 9,297 | 7,882 |
| Interest checking | 9,087 | 7,548 |
| Savings and money market | 22,654 | 21,786 |
| Other time and certificates - \$100,000 and over | 5,668 | 9,073 |

Net income increased \$11 million compared to the three months ended March 31, 2011, driven by a decline in the provision for loan and lease losses and a decline in noninterest expense partially offset by a decrease in noninterest income. Net interest income decreased \$4 million compared to the prior year. The primary drivers of the decline include decreases in the FTP credits for DDAs and lower yields on average commercial and consumer loans. These decreases were partially offset by a favorable shift from certificates of deposit to lower cost transaction and savings products, in conjunction with deposit rate cuts, resulting in a decline in interest expense on core deposits of \$35 million compared to 2011 and an increase in average consumer loans.

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Provision for loan and lease losses for the three months ended March 31, 2012 decreased \$30 million compared to the comparable prior year period. The decline in the provision was the result of improved credit trends across all consumer and commercial loan types. Net charge-offs as a percent of average loans and leases decreased to 179 bps for the three months ended March 31, 2012 compared to 256 bps for three months ended March 31, 2011. The decrease is the result of improved credit trends and tighter underwriting standards.

Noninterest income decreased \$14 million compared to the prior year. The decrease was primarily driven by lower card and processing revenue, which declined \$17 million, primarily due to the implementation of the Dodd-Frank Act's debit card interchange fee cap in the fourth quarter of 2011, partially offset by higher debit and credit card transaction volumes and the impact of the Bancorp's initial mitigation activity. The decrease was partially offset by investment advisory revenue which increased \$3 million due to improved market performance.

Noninterest expense decreased \$6 million from the three months ended March 31, 2011, primarily driven by decreases in other noninterest expense, which declined \$8 million primarily due to a decrease in FDIC insurance expense, resulting from the previously mentioned change in methodology used to determine FDIC insurance premiums, partially offset by higher corporate overhead allocations.

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Average consumer loans increased \$1.0 billion in 2012 primarily due to increases in average residential mortgage loans of \$1.4 billion due to the retention of certain portions of originated mortgage loans rather than selling them in the secondary market. The increase in average residential mortgage loans was partially offset by a decrease in average home equity loans of \$507 million due to decreased customer demand and continued tighter underwriting standards. Average commercial loans were flat compared to March 31, 2011.

Average core deposits increased by \$1.1 billion compared to the prior year as the growth in transaction accounts due to excess customer liquidity and historically low interest rates slightly outpaced the run-off of higher priced certificates of deposit.

Consumer Lending

Consumer Lending includes the Bancorp's mortgage, home equity, automobile and other indirect lending activities. Mortgage and home equity lending activities include the origination, retention and servicing of mortgage and home equity loans or lines of credit, sales and securitizations of those loans, pools of loans or lines of credit, and all associated hedging activities. Indirect lending activities include extending loans to consumers through mortgage brokers and automobile dealers. The following table contains selected financial data for the Consumer Lending segment.

TABLE 23: Consumer Lending

| (\$ in millions) | For the three months ended March 31, | |
|---|---|--------|
| | 2012 | 2011 |
| Income Statement Data | | |
| Net interest income | \$ 80 | 90 |
| Provision for loan and lease losses | 54 | 94 |
| Noninterest income: | | |
| Mortgage banking net revenue | 201 | 99 |
| Other noninterest income | 10 | 15 |
| Noninterest expense: | | |
| Salaries, incentives and benefits | 56 | 44 |
| Other noninterest expense | 106 | 106 |
| Income (loss) before taxes | 75 | (40) |
| Applicable income tax expense (benefit) | 27 | (14) |
| Net income (loss) | \$ 48 | (26) |
| Average Balance Sheet Data | | |
| Residential mortgage loans | \$ 10,009 | 9,273 |
| Home equity | 672 | 773 |
| Automobile loans | 11,211 | 10,384 |
| Consumer leases | 61 | 246 |

Net income was \$48 million for the three months ended March 31, 2012 compared to a net loss of \$26 million for the three months ended March 31, 2011. The increase in net income was driven by an increase in noninterest income and a decline in the provision for loan and lease losses, partially offset by decreases in net interest income and an increase in noninterest expense. Net interest income decreased \$10 million due to lower yields on average automobile loans due to continued competition on new originations, partially offset by increases in average loan balances for residential mortgage and automobile loans.

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Provision for loan and lease losses decreased \$40 million for the three months ended March 31, 2012, as delinquency metrics and underlying loss trends improved across all consumer loan types. Net charge-offs as a percent of average loans and leases decreased to 108 bps for the current quarter compared to 200 bps for the comparable prior year quarter.

Noninterest income increased \$97 million primarily due to increases in mortgage banking net revenue, which increased \$102 million. The increase in mortgage banking net revenue was driven by increased residential mortgage origination activity due to mortgage rates dropping to historical lows during the three months ended March 31, 2012. Additionally, the increase was driven by gains on loan sales of \$112 million due to an increase in profit margins on sold residential mortgage loans coupled with higher origination volumes, partially offset by an increase in MSR amortization expense of \$18 million. Net servicing revenue increased due to an increase in the size of the Bancorp's servicing portfolio.

Noninterest expense increased \$12 million compared to the three months ended March 31, 2011 due to the increase in salaries, incentives and benefits which increased as a result of higher mortgage loan originations in the current quarter than the same quarter in the prior year.

Average consumer loans and leases increased \$1.3 billion compared to the three months ended March 31, 2011. Average automobile loans increased \$827 million due to a strategic focus to increase automobile lending throughout 2011 and for the three months ended March 31, 2012 through consistent and competitive pricing, disciplined sales execution, and enhanced customer service with our dealership network. Average residential mortgage loans increased \$736 million as a result of the higher origination volumes discussed previously. The increases were partially offset by decreases in home equity and consumer leases. Average home equity loans decreased \$101 million due to continued run-off in the discontinued brokered home equity product. Average consumer leases decreased \$185 million due to run-off as the Bancorp discontinued this product in the fourth quarter of 2008.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****Investment Advisors**

Investment Advisors provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. Investment Advisors is made up of four main businesses: FTS, an indirect wholly-owned subsidiary of the Bancorp; FTAM, an indirect wholly-owned subsidiary of the Bancorp; Fifth Third Private Bank; and Fifth Third Institutional Services. FTS offers full service retail brokerage services to individual clients and broker dealer services to the institutional marketplace. FTAM provides asset management services and also advises the Bancorp's proprietary family of mutual funds. Fifth Third Private Bank offers holistic strategies to affluent clients in wealth planning, investing, insurance and wealth protection. Fifth Third Institutional Services provide advisory services for institutional clients including states and municipalities. The following table contains selected financial data for the Investment Advisors segment.

As previously mentioned, the Bancorp entered into two separate agreements in April 2012, to sell certain assets relating to the management of Fifth Third money market funds and 16 mutual funds from FTAM. The transactions are expected to be completed in the third quarter of 2012. The transactions will reduce the money market assets managed by Fifth Third by approximately \$5 billion and will create a new sub-advisory relationship with FTAM and the third-party. The transactions are not expected to have a material impact on the Bancorp's results.

TABLE 24: Investment Advisors

| (\$ in millions) | For the three months ended March 31, | |
|-------------------------------------|---|-------|
| | 2012 | 2011 |
| Income Statement Data | | |
| Net interest income | \$ 27 | 28 |
| Provision for loan and lease losses | 3 | 5 |
| Noninterest income: | | |
| Investment advisory revenue | 94 | 95 |
| Other noninterest income | 3 | 3 |
| Noninterest expense: | | |
| Salaries, incentives and benefits | 44 | 43 |
| Other noninterest expense | 66 | 64 |
| Income before taxes | 11 | 14 |
| Applicable income tax expense | 4 | 5 |
| Net income | \$ 7 | 9 |
| Average Balance Sheet Data | | |
| Loans and leases | \$ 1,911 | 2,130 |
| Core deposits | 7,370 | 6,455 |

Net income decreased \$2 million compared to the three months ended March 31, 2011 primarily due to a decline in net interest income and an increase in noninterest expense partially offset by a decrease in the provision for loan and lease losses. Net interest income decreased \$1 million from the first quarter of 2011 due to a decline in average loan and lease balances as well as declines in yields on loans and leases.

Provision for loan and leases losses decreased \$2 million from the three months ended March 31, 2011. Net charge-offs as a percent of average loans and leases decreased to 73 bps for the three months ended March 31, 2012 compared to 94 bps for the three months ended March 31, 2011 reflecting moderation of general economic conditions during 2011 and the first quarter of 2012.

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Noninterest income was relatively flat compared to the three months ended March 31, 2011 primarily driven by lower mutual fund fees offset by increased private client services revenue, which reflected an overall increase in market performance.

Noninterest expense increased \$3 million compared to the three months ended March 31, 2011 due to a \$2 million increase in other noninterest expense. The increase is due to an increase of \$5 million in corporate overhead allocations partially offset by decreased FDIC insurance expense of \$2 million.

Average loans and leases decreased \$219 million compared to the three months ended March 31, 2011. The decrease was primarily driven by declines in home equity loans of \$152 million due to tighter underwriting standards. Average core deposits increased \$915 million compared to the three months ended March 31, 2011 due to growth in interest checking as customers have opted to maintain excess funds in liquid transaction accounts as a result of interest rates remaining near historic lows.

General Corporate and Other

General Corporate and Other includes the unallocated portion of the investment securities portfolio, securities gains and losses, certain non-core deposit funding, unassigned equity, provision expense in excess of net charge-offs or a benefit from the reduction of the ALLL, representation and warranty expense in excess of actual losses or a benefit from the reduction of representation and warranty reserves, the payment of preferred stock dividends and certain support activities and other items not attributed to the business segments.

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

Results for the three months ended March 31, 2012 and 2011 were impacted by a benefit of \$128 million and \$199 million, respectively, due to reductions in the ALLL. The decrease in provision expense for both periods was due to a decrease in nonperforming assets and improvement in delinquency metrics and underlying loss trends. The change in net income compared to the prior year was impacted by a \$115 million benefit related to the initial public offering of Vantiv, Inc., partially offset by \$24 million in losses related to the equity method income recorded from the Bancorp's ownership interest in Vantiv Holding, LLC. The \$24 million of losses is comprised of \$34 million in charges related to Vantiv Holding, LLC's bank debt refinancing and debt termination charges partially offset by \$10 million in the first quarter equity method income earnings for Vantiv Holding, LLC. The results for the three months ended March 31, 2012 were impacted by dividends on preferred stock of \$9 million compared to \$177 million in the comparable prior year period. In the prior year, the dividends on preferred stock included \$153 million in accretion on the remaining issuance discount on the Series F preferred stock in connection with its redemption on February 2, 2011.

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

RISK MANAGEMENT OVERVIEW

Managing risk is an essential component of successfully operating a financial services company. The Bancorp's risk management approach includes processes for identifying, assessing, managing, monitoring and reporting risks. The ERM division, led by the Bancorp's Chief Risk Officer, and the Bancorp Credit division, led by the Bancorp's Chief Credit Officer, ensure the consistency and adequacy of the Bancorp's risk management approach within the structure of the Bancorp's affiliate operating model. In addition, the Internal Audit division provides an independent assessment of the Bancorp's internal control structure and related systems and processes.

The assumption of risk requires robust and active risk management practices that comprise an integrated and comprehensive set of activities, measures and strategies that apply to the entire organization. The Bancorp has established a Risk Appetite Framework that provides the foundations of corporate risk capacity, risk appetite and risk tolerances. The Bancorp's risk capacity is represented by its available financial resources. Risk capacity sets an absolute limit on risk-assumption in the Bancorp's annual and strategic plans. The Bancorp understands that not all financial resources may persist as viable loss buffers over time. Further, consideration must be given to planned or foreseeable events that would reduce risk capacity. Those factors take the form of capacity adjustments to arrive at an Operating Risk Capacity. Operating Risk Capacity represents the operating risk level the Bancorp can assume while maintaining its solvency standard. The Bancorp's policy currently discounts its Operating Risk Capacity by a minimum of five percent to provide a buffer; as a result, the Bancorp's risk appetite is limited by policy to, at most, 95% of its Operating Risk Capacity.

Economic capital is the amount of unencumbered financial resources required to support the Bancorp's risks. The Bancorp measures economic capital under the assumption that it expects to maintain debt ratings at strong investment grade levels over time. The Bancorp's capital policies require that the Operating Risk Capacity less the aforementioned buffer exceed the calculated economic capital required in its business.

Risk appetite is the aggregate amount of risk the Bancorp is willing to accept in pursuit of its strategic and financial objectives. By establishing boundaries around risk taking and business decisions, and by incorporating the needs and goals of its shareholders, regulators, rating agencies and customers, the Bancorp's risk appetite is aligned with its priorities and goals. Risk tolerance is the maximum amount of risk applicable to each of the eight specific risk categories included in its Enterprise Risk Management Framework. This is expressed primarily in qualitative terms. The Bancorp's risk appetite and risk tolerances are supported by risk targets and risk limits. Those limits are used to monitor the amount of risk assumed at a granular level.

The risks faced by the Bancorp include, but are not limited to, credit, market, liquidity, operational, regulatory compliance, legal, reputational and strategic. Each of these risks is managed through the Bancorp's risk program which includes the following key functions:

Enterprise Risk Management Programs is responsible for developing and overseeing the implementation of risk programs and reporting that facilitate a broad integrated view of risk. The department also leads the continual fostering of a strong risk management culture and the framework, policies and committees that support effective risk governance, including the oversight of Sarbanes-Oxley compliance;

Commercial Credit Risk Management provides safety and soundness within an independent portfolio management framework that supports the Bancorp's commercial loan growth strategies and underwriting practices, ensuring portfolio optimization and appropriate risk controls;

Risk Strategies and Reporting is responsible for quantitative analysis needed to support the commercial dual rating methodology, ALLL methodology and analytics needed to assess credit risk and develop mitigation strategies related to that risk. The department also provides oversight, reporting and monitoring of commercial underwriting and credit administration processes. The Risk Strategies and Reporting department is also responsible for the economic capital program;

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Consumer Credit Risk Management provides safety and soundness within an independent management framework that supports the Bancorp's consumer loan growth strategies, ensuring portfolio optimization, appropriate risk controls and oversight, reporting, and monitoring of underwriting and credit administration processes;

Operational Risk Management works with affiliates and lines of business to maintain processes to monitor and manage all aspects of operational risk, including ensuring consistency in application of operational risk programs;

Bank Protection oversees and manages fraud prevention and detection and provides investigative and recovery services for the Bancorp;

Capital Markets Risk Management is responsible for instituting, monitoring, and reporting appropriate trading limits, monitoring liquidity, interest rate risk and risk tolerances within Treasury, Mortgage, and Capital Markets groups and utilizing a value at risk model for Bancorp market risk exposure;

Regulatory Compliance Risk Management ensures that processes are in place to monitor and comply with federal and state banking regulations, including fiduciary compliance processes. The function also has the responsibility for maintenance of an enterprise-wide compliance framework; and

The ERM division creates and maintains other functions, committees or processes as are necessary to effectively manage risk throughout the Bancorp.

Risk management oversight and governance is provided by the Risk and Compliance Committee of the Board of Directors and through multiple management committees whose membership includes a broad cross-section of line-of-business, affiliate and support

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representatives. The Risk and Compliance Committee of the Board of Directors consists of five outside directors and has the responsibility for the oversight of risk management for the Bancorp, as well as for the Bancorp's overall aggregate risk profile. The Risk and Compliance Committee of the Board of Directors has approved the formation of key management governance committees that are responsible for evaluating risks and controls. The primary committee responsible for the oversight of risk management is the ERMC. Committees accountable to the ERMC, which support the core risk programs, are the Corporate Credit Committee, the Operational Risk Committee, the Management Compliance Committee, the Asset/Liability Committee and the Enterprise Marketing Committee. Other committees accountable to the ERMC oversee the ALLL, capital and community reinvestment act/fair lending functions. There are also new products and initiatives processes applicable to every line of business to ensure an appropriate standard readiness assessment is performed before launching a new product or initiative. Significant risk policies approved by the management governance committees are also reviewed and approved by the Risk and Compliance Committee of the Board of Directors.

Finally, Credit Risk Review is an independent function responsible for evaluating the sufficiency of underwriting, documentation and approval processes for consumer and commercial credits, the accuracy of risk grades assigned to commercial credit exposure, appropriate accounting for charge-offs, and nonaccrual status and specific reserves. Credit Risk Review reports directly to the Risk and Compliance Committee of the Board of Directors and administratively to the Director of Internal Audit.

CREDIT RISK MANAGEMENT

The objective of the Bancorp's credit risk management strategy is to quantify and manage credit risk on an aggregate portfolio basis, as well as to limit the risk of loss resulting from an individual customer default. The Bancorp's credit risk management strategy is based on three core principles: conservatism, diversification and monitoring. The Bancorp believes that effective credit risk management begins with conservative lending practices. These practices include conservative exposure and counterparty limits and conservative underwriting, documentation and collection standards. The Bancorp's credit risk management strategy also emphasizes diversification on a geographic, industry and customer level as well as regular credit examinations and timely management reviews of large credit exposures and credits experiencing deterioration of credit quality. Credit officers with the authority to extend credit are delegated specific authority amounts, the utilization of which is closely monitored. Underwriting activities are centrally managed, and ERM manages the policy and the authority delegation process directly. The Credit Risk Review function provides objective assessments of the quality of underwriting and documentation, the accuracy of risk grades and the charge-off, nonaccrual and reserve analysis process. The Bancorp's credit review process and overall assessment of the adequacy of the allowance for credit losses is based on quarterly assessments of the probable estimated losses inherent in the loan and lease portfolio. The Bancorp uses these assessments to promptly identify potential problem loans or leases within the portfolio, maintain an adequate reserve and take any necessary charge-offs. Fifth Third defines potential problem loans as those rated substandard that do not meet the definition of a nonperforming asset or a restructured loan. See Note 6 of the Notes to the Condensed Consolidated Financial Statements for further information on the Bancorp's credit grade categories, which are derived from standard regulatory rating definitions. The following tables provide a summary of potential problem loans:

TABLE 25: Potential Problem Loans

| As of March 31, 2012 (\$ in millions) | Carrying Value | Unpaid Principal Balance | Exposure |
|---------------------------------------|-----------------|--------------------------|--------------|
| Commercial and industrial | \$ 1,390 | 1,391 | 1,739 |
| Commercial mortgage | 1,143 | 1,143 | 1,145 |
| Commercial construction | 163 | 163 | 183 |
| Commercial leases | 47 | 47 | 47 |
| Total | \$ 2,743 | 2,744 | 3,114 |

TABLE 26: Potential Problem Loans

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| As of December 31, 2011 (\$ in millions) | Carrying Value | Unpaid Principal Balance | Exposure |
|---|-------------------|--------------------------------|--------------|
| Commercial and industrial | \$ 1,376 | 1,376 | 1,744 |
| Commercial mortgage | 1,215 | 1,216 | 1,223 |
| Commercial construction | 239 | 240 | 258 |
| Commercial leases | 33 | 33 | 33 |
| Total | \$ 2,863 | 2,865 | 3,258 |

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| As of March 31, 2011 (\$ in millions) | Carrying Value | Unpaid Principal Balance | Exposure |
|---------------------------------------|-----------------|--------------------------|--------------|
| Commercial and industrial | \$ 1,835 | 1,836 | 1,852 |
| Commercial mortgage | 1,460 | 1,462 | 1,463 |
| Commercial construction | 322 | 322 | 322 |
| Commercial leases | 30 | 30 | 30 |
| Total | \$ 3,647 | 3,650 | 3,667 |

In addition to the individual review of larger commercial loans that exhibit probable or observed credit weaknesses, the commercial credit review process includes the use of two risk grading systems. The risk grading system currently utilized for reserve analysis purposes encompasses ten categories. The Bancorp also maintains a dual risk rating system that provides for thirteen probabilities of default grade categories and an additional six grade categories for estimating losses given an event of default. The probability of default and loss given default evaluations are not separated in the ten-grade risk rating system. The Bancorp has completed significant validation and testing of the dual risk rating system and will make a decision on the implementation of the dual risk rating model for purposes of determining the Bancorp's ALLL once the FASB has issued a final standard regarding previously proposed methodology changes to the determination of credit impairment as outlined in the Accounting for Financial Instruments and Revisions to the Accounting for Derivative Instruments and Hedging Activities Exposure Draft and Supplementary Document dated May 2010 and January 2011, respectively. Scoring systems, various analytical tools and delinquency monitoring are used to assess the credit risk in the Bancorp's homogenous consumer and small business loan portfolios.

Overview

The economy maintained a moderate recovery throughout 2011 and the first quarter of 2012. Geographically, the Bancorp continues to experience the most stress in Michigan and Florida due to the decline in real estate values. Real estate value deterioration, as measured by the Home Price Index, was most prevalent in Florida due to past real estate price appreciation and related over-development, and in Michigan due in part to cutbacks in automobile manufacturing and the state's economic downturn. Among commercial portfolios, the homebuilder, residential developer and portions of the remaining non-owner occupied commercial real estate portfolios continue to remain under stress.

Among consumer portfolios, residential mortgage and brokered home equity portfolios exhibited the most stress. Management suspended homebuilder and developer lending in the fourth quarter of 2007 and new commercial non-owner occupied real estate lending in the second quarter of 2008, discontinued the origination of brokered home equity products at the end of 2007 and tightened underwriting standards across both the commercial and consumer loan product offerings. Since the fourth quarter of 2008, in an effort to reduce loan exposure to the real estate and construction industries, the Bancorp has sold certain consumer loans and sold or transferred to held for sale certain commercial loans. The Bancorp has continued to aggressively engage in other loss mitigation strategies such as reducing credit commitments, restructuring certain commercial and consumer loans, actively managing underwriting standards on commercial loans and across the consumer loan portfolio, as well as utilizing expanded commercial and consumer loan workout teams. In the financial services industry, there has been heightened focus on foreclosure activity and processes. Fifth Third actively works with borrowers experiencing difficulties and has regularly modified or provided forbearance to borrowers where a workable solution could be found. Foreclosure is a last resort, and the Bancorp undertakes foreclosures only when it believes they are necessary and appropriate and are careful to ensure that customer and loan data are accurate. Reviews of the Bancorp's foreclosure process and procedures conducted in 2010 did not reveal any material deficiencies. These reviews were expanded and extended in 2011 to improve our processes as additional aspects of the industry's foreclosure practices have come under intensified scrutiny and criticism. These reviews are complete and the Bancorp may determine to amend its processes and procedures as a result of these reviews. While any impact to the Bancorp that ultimately results from continued reviews cannot yet be determined, management currently believes that such impact will not materially adversely affect the Bancorp's results of operations, liquidity or capital resources. Additionally, banking regulatory agencies and other federal and state governmental authorities have continued to review the foreclosure process of mortgage servicers such as Fifth Third

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beyond the initial examinations of the largest mortgage servicers they conducted over the past 18 months. These ongoing reviews and issues have been settled with the largest mortgage servicers, the state attorney generals and various regulators. We are reviewing the settlements in conjunction with Fifth Third's business process and continue to monitor the situation as it evolves.

Commercial Portfolio

The Bancorp's credit risk management strategy includes minimizing concentrations of risk through diversification. The Bancorp has commercial loan concentration limits based on industry, lines of business within the commercial segment, geography and credit product type.

The risk within the commercial loan and lease portfolio is managed and monitored through an underwriting process utilizing detailed origination policies, continuous loan level reviews, monitoring of industry concentration and product type limits and continuous portfolio risk management reporting. The origination policies for commercial real estate outline the risks and underwriting requirements for owner and non-owner occupied and construction lending. Included in the policies are maturity and amortization terms, maximum LTVs, minimum debt service coverage ratios, construction loan monitoring procedures, appraisal requirements, pre-leasing requirements (as applicable) and sensitivity and pro-forma analysis requirements. The Bancorp requires a valuation of real estate collateral, which may include third-party appraisals, be performed at the time of origination and renewal in accordance with regulatory requirements and on an as needed basis when market conditions justify. Although the Bancorp does not back test these collateral value assumptions, the Bancorp maintains an appraisal review department to order and review third-party appraisals in accordance with regulatory requirements. Collateral values on criticized

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assets with relationships exceeding \$1 million are reviewed quarterly to assess the appropriateness of the value ascribed in the assessment of charge-offs and specific reserves. In addition, the Bancorp applies incremental valuation haircuts to older appraisals that relate to collateral dependent loans, which can currently be up to 25-40% of the appraised value based on the type of collateral. These incremental valuation haircuts generally reflect the age of the most recent appraisal as well as collateral type. Trends in collateral values, such as home price indices and recent asset dispositions, are monitored in order to determine whether adjustments to the appraisal haircuts are warranted. Other factors such as local market conditions or location may also be considered as necessary.

The Bancorp assesses all real estate and non-real estate collateral securing a loan and considers all cross collateralized loans in the calculation of the LTV ratio. The following table provides detail on the most recent LTV ratios for commercial mortgage loans greater than \$1 million, excluding impaired commercial mortgage loans individually evaluated. The Bancorp does not typically aggregate the LTV ratios for commercial mortgage loans less than \$1 million.

TABLE 28: Commercial Mortgage Loans Outstanding by LTV, Loans Greater Than \$1 Million

| As of March 31, 2012 (\$ in millions) | LTV > 100% | LTV 80-100% | LTV ≤ 80% |
|---|-----------------|--------------|--------------|
| Commercial mortgage owner-occupied loans | \$ 445 | 359 | 2,385 |
| Commercial mortgage nonowner-occupied loans | 569 | 644 | 2,125 |
| Total | \$ 1,014 | 1,003 | 4,510 |

The following table provides detail on commercial loan and leases by industry classification (as defined by the North American Industry Classification System), by loan size and by state, illustrating the diversity and granularity of the Bancorp's commercial loans and leases.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 29: Commercial Loan and Lease Portfolio (Excluding loans held for sale)**

| As of March 31 (\$ in millions) | Outstanding | 2012 Exposure | Nonaccrual | Outstanding | 2011 Exposure | Nonaccrual |
|----------------------------------|------------------|------------------|------------|------------------|------------------|--------------|
| By industry: | | | | | | |
| Manufacturing | \$ 9,359 | 17,329 | 106 | \$ 7,392 | 14,732 | 117 |
| Real estate | 6,317 | 7,045 | 279 | 8,090 | 9,281 | 345 |
| Financial services and insurance | 4,771 | 10,449 | 53 | 3,782 | 8,423 | 65 |
| Business services | 4,015 | 6,216 | 65 | 3,397 | 5,253 | 67 |
| Wholesale trade | 3,858 | 6,904 | 42 | 3,059 | 5,709 | 76 |
| Healthcare | 3,503 | 5,268 | 18 | 3,406 | 5,123 | 29 |
| Transportation and warehousing | 2,670 | 3,551 | 12 | 2,043 | 2,537 | 14 |
| Retail trade | 2,439 | 5,535 | 47 | 2,379 | 5,300 | 49 |
| Construction | 2,133 | 3,321 | 184 | 2,611 | 3,868 | 224 |
| Communication and information | 1,259 | 2,132 | 3 | 1,061 | 1,688 | 7 |
| Mining | 1,173 | 2,113 | 7 | 912 | 1,647 | |
| Accommodation and food | 1,129 | 1,733 | 18 | 1,026 | 1,579 | 61 |
| Other services | 995 | 1,458 | 45 | 1,078 | 1,457 | 44 |
| Entertainment and recreation | 925 | 1,283 | 18 | 794 | 1,044 | 18 |
| Utilities | 647 | 1,953 | | 604 | 1,684 | |
| Public administration | 436 | 703 | | 619 | 825 | 4 |
| Individuals | 431 | 477 | 20 | 418 | 473 | 8 |
| Agribusiness | 416 | 562 | 71 | 445 | 570 | 81 |
| Other | 1 | 2 | | 85 | 149 | 2 |
| Total | \$ 46,477 | 78,034 | 988 | \$ 43,201 | 71,342 | 1,211 |
| By loan size: | | | | | | |
| Less than \$200,000 | 2% | 2 | 7 | 3% | 2 | 7 |
| \$200,000 to \$1 million | 7 | 6 | 22 | 10 | 7 | 24 |
| \$1 million to \$5 million | 18 | 14 | 33 | 21 | 17 | 30 |
| \$5 million to \$10 million | 12 | 10 | 15 | 13 | 11 | 9 |
| \$10 million to \$25 million | 27 | 24 | 20 | 26 | 26 | 25 |
| Greater than \$25 million | 34 | 44 | 3 | 27 | 37 | 5 |
| Total | 100% | 100 | 100 | 100% | 100 | 100 |
| By state: | | | | | | |
| Ohio | 23% | 26 | 17 | 25% | 29 | 15 |
| Michigan | 13 | 11 | 22 | 15 | 13 | 21 |
| Florida | 8 | 6 | 16 | 8 | 7 | 16 |
| Illinois | 7 | 8 | 12 | 8 | 8 | 13 |
| Indiana | 5 | 5 | 9 | 6 | 6 | 8 |
| Kentucky | 4 | 4 | 4 | 5 | 4 | 4 |
| North Carolina | 3 | 3 | 4 | 3 | 3 | 3 |
| Tennessee | 3 | 3 | 3 | 3 | 3 | 1 |
| Pennsylvania | 2 | 2 | 1 | 2 | 2 | 2 |
| All other states | 32 | 32 | 12 | 25 | 25 | 17 |

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| | | | | | | |
|-------|------|-----|-----|------|-----|-----|
| Total | 100% | 100 | 100 | 100% | 100 | 100 |
|-------|------|-----|-----|------|-----|-----|

The Bancorp has identified certain categories of loans which it believes represent a higher level of risk compared to the rest of the Bancorp's loan portfolio, due to economic or market conditions within the Bancorp's key lending areas. The following table provides analysis of each of the categories of loans (excluding loans held for sale) by state as of March 31, 2012 and 2011.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 30: Non-Owner Occupied Commercial Real Estate**

| | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx |
|---------------------------------------|-------------|-----------|------------------|------------|---|
| As of March 31, 2012 (\$ in millions) | | | | | For the three months ended March 31, 2012 |
| By State: | Outstanding | Exposure | 90 Days Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ 1,855 | 2,029 | 1 | 87 | 4 |
| Michigan | 1,353 | 1,379 | | 76 | 13 |
| Florida | 673 | 706 | | 56 | 11 |
| Illinois | 405 | 445 | | 48 | 4 |
| Indiana | 295 | 298 | | 13 | |
| North Carolina | 278 | 311 | | 21 | 2 |
| All other states | 594 | 624 | | 31 | |
| Total | \$ 5,453 | 5,792 | 1 | 332 | 34 |

TABLE 31: Non-Owner Occupied Commercial Real Estate

| | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx |
|---------------------------------------|-------------|-----------|------------------|------------|---|
| As of March 31, 2011 (\$ in millions) | | | | | For the three months ended March 31, 2011 |
| By State: | Outstanding | Exposure | 90 Days Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ 2,232 | 2,494 | 24 | 93 | 24 |
| Michigan | 1,627 | 1,736 | | 72 | 11 |
| Florida | 930 | 985 | 2 | 105 | 5 |
| Illinois | 498 | 583 | | 60 | 10 |
| Indiana | 375 | 438 | | 22 | 2 |
| North Carolina | 359 | 410 | 1 | 31 | 1 |
| All other states | 677 | 747 | | 28 | 6 |
| Total | \$ 6,698 | 7,393 | 27 | 411 | 59 |

TABLE 32: Home Builder and Developer (a)

| | \$xxx.xx | \$xxx.xx | \$xxx.xx | \$xxx.xx | \$xxx.xx |
|---------------------------------------|-------------|----------|------------------|------------|---|
| As of March 31, 2012 (\$ in millions) | | | | | For the three months ended March 31, 2012 |
| By State: | Outstanding | Exposure | 90 Days Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ 132 | 196 | 1 | 12 | 4 |
| Michigan | 82 | 105 | | 5 | 5 |

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| | | | | |
|------------------|--------|-----|----|----|
| Florida | 51 | 68 | 16 | 9 |
| North Carolina | 43 | 47 | 9 | |
| Indiana | 50 | 54 | 10 | |
| Illinois | 13 | 23 | 11 | 3 |
| All other states | 52 | 62 | 11 | |
| Total | \$ 423 | 555 | 1 | 74 |

(a) *Home Builder and Developer loans, exclusive of commercial and industrial loans with an outstanding balance of \$100 and a total exposure of \$186 are also included in Table 30: Non-Owner Occupied Commercial Real Estate.*

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 33: Home Builder and Developer (a)**

| As of March 31, 2011 (\$ in millions) | For the three months ended March 31, 2011 | | | | |
|---------------------------------------|--|----------|---------------------|------------|-----------------|
| By State: | Outstanding | Exposure | 90 Days Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ 189 | 278 | | 31 | 13 |
| Michigan | 146 | 190 | | 16 | 2 |
| Florida | 97 | 109 | | 37 | 3 |
| North Carolina | 66 | 80 | | 13 | |
| Indiana | 59 | 75 | | 11 | |
| Illinois | 29 | 50 | | 11 | 1 |
| All other states | 65 | 89 | 1 | 11 | 3 |
| Total | \$ 651 | 871 | 1 | 130 | 22 |

(a) Home Builder and Developer loans, exclusive of commercial and industrial loans with an outstanding balance of \$131 and a total exposure of \$257 are also included in Table 31: Non-Owner Occupied Commercial Real Estate.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****Consumer Portfolio**

The Bancorp's consumer portfolio is materially comprised of three categories of loans: residential mortgage, home equity, and automobile. The Bancorp has identified certain categories within these loan types which it believes represent a higher level of risk compared to the rest of the consumer loan portfolio due to high loan amount to collateral value. The Bancorp does not update LTV ratios for the consumer portfolio subsequent to origination except as part of the charge-off process for real estate secured loans.

Residential Mortgage Portfolio

The Bancorp manages credit risk in the mortgage portfolio through conservative underwriting and documentation standards and geographic and product diversification. The Bancorp may also package and sell loans in the portfolio or may purchase mortgage insurance for the loans sold in order to mitigate credit risk.

The Bancorp does not originate mortgage loans that permit customers to defer principal payments or make payments that are less than the accruing interest. The Bancorp originates both fixed and adjustable rate residential mortgage loans. Resets of rates on adjustable rate mortgages are not expected to have a material impact on credit costs in the current interest rate environment, as approximately \$1.1 billion of adjustable rate residential mortgage loans will have rate resets during the next twelve months, with approximately one percent of those resets expected to experience an increase in monthly payments in comparison to the monthly payment at the time of origination.

Certain residential mortgage products have contractual features that may increase credit exposure to the Bancorp in the event of a decline in housing values. These types of mortgage products offered by the Bancorp include loans with high LTV ratios, multiple loans on the same collateral that when combined result in an LTV greater than 80% and interest-only loans. The Bancorp monitors residential mortgage loans with greater than 80% LTV ratio and no mortgage insurance as it believes these loans represent a higher level of risk. The following table provides an analysis of the residential mortgage portfolio loans outstanding, excluding held for sale, by LTV at origination:

TABLE 34: Residential Mortgage Portfolio Loans by LTV at Origination

| (\$ in millions) | March 31, 2012 | | December 31, 2011 | | March 31, 2011 | |
|------------------------------------|----------------|------------------------|-------------------|------------------------|----------------|------------------------|
| | Outstanding | Weighted Average LTV's | Outstanding | Weighted Average LTV's | Outstanding | Weighted Average LTV's |
| LTV ≤ 80% | \$ 8,252 | 66.4% | 7,876 | 66.6% | 6,961 | 67.5% |
| LTV > 80%, with mortgage insurance | 1,102 | 93.3 | 1,030 | 92.7 | 900 | 93.1 |
| LTV > 80%, no mortgage insurance | 1,740 | 95.7 | 1,766 | 95.6 | 1,669 | 95.5 |
| Total | \$ 11,094 | 73.7% | 10,672 | 73.9% | 9,530 | 74.9% |

The following tables provide analysis of the residential mortgage portfolio loans outstanding, excluding held for sale, with a greater than 80% LTV ratio and no mortgage insurance as of March 31, 2012 and 2011:

TABLE 35: Residential Mortgage Portfolio Loans, LTV Greater Than 80%, No Mortgage Insurance

| As of March 31, 2012 (\$ in millions) | For the three months ended March 31, 2012 | |
|---------------------------------------|---|------------|
| By State: | Outstanding | Nonaccrual |

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| | | 90 Days Past Due | | Net Charge-offs |
|------------------|-----------------|------------------------|-----------|--------------------|
| Ohio | \$ 598 | 3 | 25 | 4 |
| Michigan | 307 | 1 | 14 | 3 |
| Florida | 257 | 1 | 19 | 4 |
| North Carolina | 113 | 2 | 5 | 1 |
| Illinois | 134 | 1 | 3 | 1 |
| Indiana | 109 | 1 | 2 | |
| Kentucky | 86 | 1 | 3 | |
| All other states | 136 | 1 | 4 | 1 |
| Total | \$ 1,740 | 11 | 75 | 14 |

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 36: Residential Mortgage Loans Outstanding, LTV Greater Than 80%, No Mortgage Insurance**

| As of March 31, 2011 (\$ in millions) | Outstanding | 90 Days Past Due | Nonaccrual | For the three months ended March 31, 2011 |
|---------------------------------------|-----------------|---------------------|------------|--|
| | | | | Net Charge-offs |
| By State: | | | | |
| Ohio | \$ 576 | 4 | 25 | 4 |
| Michigan | 299 | 1 | 16 | 5 |
| Florida | 284 | 4 | 25 | 12 |
| North Carolina | 125 | 3 | 4 | 1 |
| Indiana | 112 | 1 | 4 | 1 |
| Kentucky | 77 | 1 | 3 | |
| Illinois | 77 | 1 | 1 | |
| All other states | 119 | 1 | 4 | 2 |
| Total | \$ 1,669 | 16 | 82 | 25 |

Home Equity Portfolio

The Bancorp's home equity portfolio is primarily comprised of home equity lines of credit. The home equity line of credit offered by the Bancorp is a revolving facility with a 20-year term, minimum payments of interest only and a balloon payment of principal at maturity.

The ALLL provides coverage for probable and estimable losses in the home equity portfolio. The allowance attributable to the portion of the home equity portfolio that has not been restructured in a TDR is determined on a single homogenous pool basis reflecting the Bancorp's belief that the credit risk characteristics of this portfolio are of sufficient similarity such that additional portfolio segmentation is not necessary for determining the probable credit losses in the home equity portfolio. The modeled loss factor for the home equity portfolio is based on the trailing twelve month historical loss rate, as adjusted for certain prescriptive loss rate factors and certain qualitative adjustment factors to reflect risks associated with current conditions and trends. The prescriptive loss rate factors include adjustments for delinquency trends, LTV trends, refreshed FICO score trends and product mix. The qualitative factors include adjustments for credit administration and portfolio management, credit policy and underwriting and the national and local economy. The Bancorp considers home price index trends when determining the national and local economy qualitative factor.

The home equity portfolio is managed in two primary categories: loans outstanding with a LTV greater than 80% and those loans with a LTV 80% or less based upon appraisals at origination. The carrying value of the greater than 80% LTV home equity loans and 80% or less LTV home equity loans were \$3.9 billion and \$6.6 billion, respectively, as of March 31, 2012. Of the total \$10.5 billion of outstanding home equity loans:

82% reside within the Bancorp's Midwest footprint of Ohio, Michigan, Kentucky, Indiana and Illinois

31% are in first lien positions and 69% are in second lien positions at March 31, 2012

For approximately 1/3 of the home equity portfolio in a second lien position, the first lien is either owned or serviced by the Bancorp

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Over 80% of non-delinquent borrowers made at least one payment greater than the minimum payment during the three months ended March 31, 2012

The portfolio had an average refreshed FICO score of 734 and 732 at March 31, 2012 and 2011, respectively.

The Bancorp actively manages lines of credit and makes reductions in lending limits when it believes it is necessary based on FICO score deterioration and property devaluation. The Bancorp does not routinely obtain appraisals on performing loans to update LTV ratios after origination. However, the Bancorp monitors the local housing markets by reviewing various home price indices and incorporates the impact of the changing market conditions in its on-going credit monitoring processes. For second lien home equity loans, the Bancorp is unable to track the performance of the first lien loans if it does not service the first lien loan, but instead monitors the refreshed FICO scores as part of its assessment of the home equity portfolio. The following table provides an analysis of home equity loans outstanding disaggregated based upon refreshed FICO score:

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 37: Home Equity Loans Outstanding by Refreshed FICO Score**

| (\$ in millions) | March 31, 2012 | | December 31, 2011 | | March 31, 2011 | |
|---------------------------|------------------|-------------|-------------------|-------------|----------------|-------------|
| | Outstanding | % of Total | Outstanding | % of Total | Outstanding | % of Total |
| First Liens: | | | | | | |
| FICO < 620 | \$ 238 | 2% | 214 | 2% | 266 | 2% |
| FICO 621-719 | 673 | 6 | 643 | 6 | 675 | 6 |
| FICO > 720 | 2,392 | 23 | 2,466 | 23 | 2,469 | 22 |
| Total First Liens | 3,303 | 31 | 3,323 | 31 | 3,410 | 30 |
| Second Liens: | | | | | | |
| FICO < 620 | 739 | 7% | 750 | 7% | 869 | 8% |
| FICO 621-719 | 1,900 | 18 | 1,929 | 18 | 2,053 | 18 |
| FICO > 720 | 4,551 | 44 | 4,717 | 44 | 4,890 | 44 |
| Total Second Liens | 7,190 | 69 | 7,396 | 69 | 7,812 | 70 |
| Total | \$ 10,493 | 100% | 10,719 | 100% | 11,222 | 100% |

The Bancorp believes that home equity loans with a greater than 80% combined LTV ratio present a higher level of risk. The following table provides an analysis of the home equity loans outstanding in a first and second lien position by LTV at origination:

TABLE 38: Home Equity Loans Outstanding by LTV at Origination

| (\$ in millions) | March 31, 2012 | | December 31, 2011 | | March 31, 2011 | |
|---------------------------|------------------|------------------------|-------------------|------------------------|----------------|------------------------|
| | Outstanding | Weighted Average LTV's | Outstanding | Weighted Average LTV's | Outstanding | Weighted Average LTV's |
| First Liens: | | | | | | |
| LTV ≤ 80% | \$ 2,788 | 54.9% | 2,800 | 54.9% | 2,862 | 55.0% |
| LTV > 80% | 515 | 89.2 | 523 | 89.2 | 548 | 89.3 |
| Total First Liens | 3,303 | 60.4 | 3,323 | 60.4 | 3,410 | 60.6 |
| Second Liens: | | | | | | |
| LTV ≤ 80% | 3,793 | 67.2 | 3,882 | 67.3 | 4,021 | 67.3 |
| LTV > 80% | 3,397 | 91.8 | 3,514 | 91.8 | 3,791 | 92.0 |
| Total Second Liens | 7,190 | 80.9 | 7,396 | 81.0 | 7,812 | 81.3 |
| Total | \$ 10,493 | 73.8% | 10,719 | 74.0% | 11,222 | 74.4% |

The following tables provide analysis of home equity loans by state with LTV greater than 80% as of March 31, 2012 and 2011.

TABLE 39: Home Equity Loans Outstanding with LTV Greater than 80%

| As of March 31, 2012 (\$ in millions) | For the three months ended March 31, 2012 | | | | |
|---------------------------------------|---|--------------|------------------|------------|-----------------|
| By State: | Outstanding | Exposure | 90 Days Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ 1,346 | 2,040 | 10 | 6 | 8 |
| Michigan | 860 | 1,175 | 8 | 4 | 7 |
| Illinois | 437 | 620 | 6 | 2 | 6 |
| Indiana | 377 | 560 | 2 | 2 | 1 |
| Kentucky | 354 | 534 | 2 | 1 | 2 |
| Florida | 140 | 184 | 3 | 2 | 3 |
| All other states | 398 | 513 | 6 | 3 | 4 |
| Total | \$ 3,912 | 5,626 | 37 | 20 | 31 |

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 40: Home Equity Loans Outstanding with LTV Greater than 80%**

| By State: | Outstanding | Exposure | 90 Days Past Due | Nonaccrual | For the three months ended March 31, 2011 |
|------------------|-------------|----------|---------------------|------------|--|
| | | | | | Net Charge-offs |
| Ohio | \$ 1,501 | 2,215 | 10 | 7 | 9 |
| Michigan | 951 | 1,272 | 9 | 5 | 10 |
| Illinois | 465 | 648 | 5 | 2 | 4 |
| Indiana | 424 | 614 | 3 | 3 | 3 |
| Kentucky | 396 | 591 | 3 | 2 | 2 |
| Florida | 160 | 206 | 5 | 4 | 6 |
| All other states | 442 | 548 | 5 | 4 | 6 |
| Total | \$ 4,339 | 6,094 | 40 | 27 | 40 |

Automobile Portfolio

The automobile portfolio is characterized by direct and indirect lending products to consumers. As of March 31, 2012, 48% of the automobile loan portfolio is comprised of new automobiles. It is a common practice to advance on automobile loans an amount in excess of the automobile value due to the inclusion of taxes, title, and other fees paid at closing. The Bancorp monitors its exposure to these higher risk loans. The following table provides an analysis of automobile loans outstanding by LTV at origination:

TABLE 41: Automobile Loans Outstanding with LTV at Origination

| (\$ in millions) | March 31, 2012 | | December 31, 2011 | | March 31, 2011 | |
|------------------|----------------|------------------------------|-------------------|------------------------------|----------------|------------------------------|
| | Outstanding | Weighted Average LTV's | Outstanding | Weighted Average LTV's | Outstanding | Weighted Average LTV's |
| LTV ≤ 100% | \$ 7,865 | 81.7 % | 7,805 | 81.7 % | 7,084 | 81.8 % |
| LTV > 100% | 3,967 | 111.2 | 4,022 | 111.5 | 4,045 | 112.4 |
| Total | \$ 11,832 | 91.9 % | 11,827 | 92.1 % | 11,129 | 93.3 % |

The following tables provide analysis of the Bancorp's automobile loans with a LTV at origination greater than 100% as of March 31, 2012 and 2011, respectively.

TABLE 42: Automobile Loans Outstanding with LTV Greater than 100%

| As of March 31, 2012 (\$ in millions) | For the three months ended March 31, 2012 | |
|---------------------------------------|---|------------|
| By State: | Outstanding | Nonaccrual |

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| | | 90 Days Past Due | | Net Charge-offs |
|------------------|----------|---------------------|---|--------------------|
| Ohio | \$ 413 | 1 | | 1 |
| Illinois | 268 | | | 1 |
| Michigan | 235 | | | |
| Florida | 194 | | | |
| Indiana | 173 | | | |
| Kentucky | 150 | | | |
| All other states | 2,534 | 3 | 2 | 4 |
| Total | \$ 3,967 | 4 | 2 | 6 |

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| As of March 31, 2011 (\$ in millions) | | | | For the three months ended March 31, 2011 |
|---------------------------------------|-----------------|---------------------|------------|--|
| By State: | Outstanding | 90 Days Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ 430 | | | 1 |
| Illinois | 355 | | | 1 |
| Michigan | 262 | | | 1 |
| Indiana | 200 | | | 1 |
| Florida | 197 | | | 1 |
| Kentucky | 172 | | | 1 |
| All other states | 2,429 | 5 | 2 | 7 |
| Total | \$ 4,045 | 5 | 2 | 13 |

European Exposure

The Bancorp has no direct sovereign exposure to any European nation as of March 31, 2012. In providing services to our customers, the Bancorp routinely enters into financial transactions with foreign domiciled and U.S. subsidiaries of foreign businesses as well as foreign financial institutions. These financial transactions are in the form of loans, loan commitments, letters of credit, derivatives and securities. The Bancorp's risk appetite for foreign country exposure is managed by having established country exposure limits. The Bancorp's total exposure to European domiciled or owned businesses and European financial institutions was \$2.3 billion and funded exposure was \$1.4 billion as of March 31, 2012. Additionally, the Bancorp was within its established country exposure limits for all European countries.

Certain European countries have been experiencing increased levels of stress throughout 2011 and during the three months ended March 31, 2012 including Portugal, Ireland, Italy, Greece and Spain. The Bancorp's total exposure to businesses domiciled or owned by companies and financial institutions in these countries was approximately \$179 million and funded exposure was \$124 million as of March 31, 2012. The following table provides detail about the Bancorp's exposure to all European domiciled and owned businesses and financial institutions as of March 31, 2012:

TABLE 44: European Exposure

| (\$ in millions) | Sovereigns | | Financial Institutions | | Non-Financial Institutions | | Total | |
|----------------------------------|-------------------|--------------------|---------------------------|--------------------|-------------------------------|--------------------|-----------------------|--------------------|
| | Total Exposure | Funded Exposure | Total Exposure | Funded Exposure | Total Exposure | Funded Exposure | Total Exposure (a) | Funded Exposure |
| Peripheral Europe ^(b) | \$ | | 11 | | 168 | 124 | 179 | 124 |
| Other Eurozone ^(c) | | | 44 | 34 | 1,275 | 742 | 1,319 | 776 |
| Total Eurozone | | | 55 | 34 | 1,443 | 866 | 1,498 | 900 |
| Other Europe ^(d) | | | 22 | 18 | 820 | 496 | 842 | 514 |
| Total Europe | \$ | | 77 | 52 | 2,263 | 1,362 | 2,340 | 1,414 |

- (a) *Total exposure includes funded and unfunded commitments, net of collateral; funded exposure excludes unfunded exposure.*
- (b) *Peripheral Europe includes Portugal, Ireland, Italy, Greece and Spain.*
- (c) *Eurozone includes countries participating in the European common currency (Euro).*
- (d) *Other Europe includes European countries not part of the Euro (primarily the United Kingdom and Switzerland).*

Analysis of Nonperforming Assets

Nonperforming assets include nonaccrual loans and leases for which ultimate collectability of the full amount of the principal and/or interest is uncertain; restructured commercial and credit card loans which have not yet met the requirements to be classified as a performing asset; restructured consumer loans which are 90 days past due based on the restructured terms unless the loan is both well-secured and in the process of collection; and certain other assets, including OREO and other repossessed property. A summary of nonperforming assets is included in Table 45. Residential mortgage loans are placed on nonaccrual status when principal and interest payments have become past due 150 days unless such loans are both well secured and in the process of collection. Residential mortgage loans may stay on nonperforming status for an extended time as the foreclosure process typically lasts longer than 180 days. Typically home equity loans are reported on nonaccrual status if principal or interest has been in default for 180 days or more unless the loan is both well secured and in the process of collection. Automobile and other consumer loans and leases that have been modified in a TDR and subsequently become past due 90 days are placed on nonaccrual status. Credit card loans that have been modified in a TDR are classified as nonaccrual unless such loans have a sustained repayment performance of six months or greater and the Bancorp is reasonably assured of repayment in accordance with the restructured terms. Well secured loans are collateralized by perfected security interests in real and/or personal property for which the Bancorp estimates proceeds from sale would be sufficient to recover the outstanding principal and accrued interest balance of the loan and pay all costs to sell

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the collateral. The Bancorp considers a loan in the process of collection if collection efforts or legal action is proceeding and the Bancorp expects to collect funds sufficient to bring the loan current or recover the entire outstanding principal and accrued interest balance. When a loan is placed on nonaccrual status, the accrual of interest, amortization of loan premiums, accretion of loan discounts and amortization or accretion of deferred net loan fees or costs are discontinued and previously accrued, but unpaid interest is reversed. Commercial loans on nonaccrual status are reviewed for impairment at least quarterly. If the principal or a portion of the principal is deemed a loss, the loss amount is charged off to the ALLL.

Total nonperforming assets, including loans held for sale, were \$1.8 billion at March 31, 2012 compared to \$2.0 billion at December 31, 2011 and \$2.3 billion at March 31, 2011. At March 31, 2012, \$117 million of nonaccrual loans, consisting primarily of real estate secured loans, were held for sale, compared to \$138 million and \$216 million at December 31, 2011 and March 31, 2011, respectively.

Nonperforming assets as a percentage of total loans, leases and other assets, including OREO and nonaccrual loans held for sale as of March 31, 2012 were 2.13%, compared to 2.32% as of December 31, 2011 and 2.96% as of March 31, 2011. Excluding nonaccrual loans held for sale, nonperforming assets as a percentage of total portfolio loans, leases and other assets, including OREO were 2.03% as of March 31, 2012, compared to 2.23% as of December 31, 2011 and 2.73% as of March 31, 2011. The composition of nonaccrual loans and leases continues to be concentrated in real estate as 69% of nonaccrual loans and leases were secured by real estate as of March 31, 2012 and December 31, 2011 compared with 67% as of March 31, 2011.

Commercial nonperforming loans and leases were \$1.1 billion at March 31, 2012, a decrease of \$91 million from December 31, 2011 and a decrease of \$322 million from March 31, 2011 due to the impact of loss mitigation actions and moderation in general economic conditions. Excluding commercial nonperforming loans and leases held for sale, commercial nonperforming loans and leases at March 31, 2012 decreased \$70 million and \$223 compared to December 31, 2011 and March 31, 2011, respectively. The decrease from both prior periods was due to a continued decrease in new nonaccruals due to improved delinquency metrics and an improvement in underlying loss trends.

Consumer nonperforming loans and leases were \$364 million at March 31, 2012, a decrease of \$16 million from December 31, 2011 and a decrease of \$70 million from March 31, 2011. The decrease compared to December 31, 2011 is due to the continued moderation in general economic conditions in 2012. The decrease compared to March 31, 2011 was mainly due to a \$59 million decrease in other consumer loans and leases due primarily to charge-offs taken on certain consumer loans acquired during the fourth quarter of 2010 as the result of a foreclosure on a commercial loan collateralized by individual consumer loans. These loans were fully charged off in 2011. Home equity nonaccrual levels were flat compared to December 31, 2011 and March 31, 2011 as the Bancorp continues to fully charge-off a high proportion of the severely delinquent loans at 180 days past due. Geography continues to be a large driver of nonaccrual activity as Florida properties represent approximately 16% and 8% of residential mortgage and home equity balances, respectively, but represent 46% and 18% of nonaccrual loans for each category. Consumer restructured loans on accrual status totaled \$1.6 billion at March 31, 2012, December 31, 2011 and March 31, 2011. As of March 31, 2012, redefault rates, defined as 30 days delinquent in accordance with the loan's modified terms, on restructured residential mortgage were 26%, 15% on credit card loans and 14% on home equity loans.

OREO and other repossessed property was \$321 million at March 31, 2012, compared to \$378 million at December 31, 2011 and \$481 million at March 31, 2011. The decrease from December 31, 2011 and March 31, 2011 was due to the sale of large OREO properties and improvements in general economic conditions during 2011 and in the first quarter of 2012. The Bancorp recognized \$23 million and \$77 million in losses on the sale or write-down of OREO properties for the three months ended March 31, 2012 and 2011, respectively. These losses are primarily reflective of the continued stress in the Michigan and Florida markets for commercial real estate and residential mortgage loans as Michigan and Florida represented 16% and 26%, respectively, of total OREO losses in the first quarter of 2012 compared with 12% and 14%, respectively, in the first quarter of 2011. Properties in Michigan and Florida accounted for 38% of foreclosed real estate at March 31, 2012, compared to 42% at December 31, 2011 and 44% as of March 31, 2011.

For the three months ended March 31, 2012 and 2011, approximately \$27 million and \$33 million, respectively, of interest income would have been recorded if the nonaccrual and renegotiated loans and leases on nonaccrual status had been current in accordance with their original terms. Although these values help demonstrate the costs of carrying nonaccrual credits, the Bancorp does not expect to recover the full amount of interest as nonaccrual loans and leases are generally carried below their principal balance.

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)****TABLE 45: Summary of Nonperforming Assets and Delinquent Loans**

| (\$ in millions) | March 31, 2012 | December 31, 2011 | March 31, 2011 |
|--|-----------------|-------------------|----------------|
| Nonaccrual loans and leases: | | | |
| Commercial and industrial loans | \$ 358 | 408 | 477 |
| Commercial mortgage loans | 347 | 358 | 415 |
| Commercial construction loans | 118 | 123 | 159 |
| Commercial leases | 8 | 9 | 11 |
| Residential mortgage loans | 135 | 134 | 140 |
| Home equity | 26 | 25 | 24 |
| Automobile loans | 1 | | 1 |
| Other consumer loans and leases | 1 | 1 | 60 |
| Restructured loans and leases: | | | |
| Commercial and industrial loans | 84 | 79 | 95 |
| Commercial mortgage loans | 58 | 63 | 38 |
| Commercial construction loans | 13 | 15 | 9 |
| Commercial leases | 2 | 3 | 7 |
| Residential mortgage loans | 130 | 141 | 121 |
| Home equity | 24 | 29 | 32 |
| Automobile loans | 2 | 2 | 2 |
| Credit card | 45 | 48 | 54 |
| Total nonperforming loans and leases | 1,352 | 1,438 | 1,645 |
| OREO and other repossessed property | 321 | 378 | 481 |
| Total nonperforming assets | 1,673 | 1,816 | 2,126 |
| Nonaccrual loans held for sale | 117 | 138 | 216 |
| Total nonperforming assets including loans held for sale | \$ 1,790 | 1,954 | 2,342 |
| Loans and leases 90 days past due and accruing | | | |
| Commercial and industrial loans | \$ 2 | 4 | 8 |
| Commercial mortgage loans | 30 | 3 | 8 |
| Commercial construction loans | | 1 | 23 |
| Residential mortgage loans ^(b) | 73 | 79 | 98 |
| Home equity | 74 | 74 | 84 |
| Automobile loans | 8 | 9 | 9 |
| Credit card and other | 29 | 30 | 36 |
| Total loans and leases 90 days past due and accruing | \$ 216 | 200 | 266 |
| Nonperforming assets as a percent of portfolio loans, leases and other assets, including OREO^(a) | 2.03% | 2.23 | 2.73 |
| Allowance for loan and lease losses as a percent of nonperforming assets^(a) | 127 | 124 | 132 |

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- (a) *Excludes nonaccrual loans held for sale.*
- (b) *Information for all periods presented excludes advances made pursuant to servicing agreements to GNMA mortgage loan pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of **March 31, 2012**, December 31, 2011, and March 31, 2011, these advances were **\$320**, \$309, and \$298, respectively. The Bancorp recognized \$1 million and immaterial credit losses for the three months ended March 31, 2012 and 2011, respectively, due to claim denials and curtailments associated with these advances.*

Table of Contents**Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)**

The following table provides a rollforward of portfolio nonperforming loans and leases, by portfolio segment:

TABLE 46: Rollforward of Portfolio Nonperforming Loans and Leases

| For the three months ended March 31, 2012 (\$ in millions) | Commercial | Residential Mortgage | Consumer | Total |
|---|---------------|-------------------------|-----------|--------------|
| Beginning Balance | \$ 1,058 | 275 | 105 | 1,438 |
| Transfers to nonperforming | 168 | 87 | 97 | 352 |
| Transfers to performing | (1) | (15) | (21) | (37) |
| Transfers to performing (restructured) | (2) | (12) | (24) | (38) |
| Transfers to held for sale | (3) | | | (3) |
| Loans sold from portfolio | (8) | (4) | | (12) |
| Loan paydowns/payoffs | (94) | (24) | (4) | (122) |
| Transfers to OREO | (36) | (18) | | (54) |
| Charge-offs | (101) | (24) | (56) | (181) |
| Draws/other extensions of credit | 7 | | 2 | 9 |
| Ending Balance | \$ 988 | 265 | 99 | 1,352 |
| | | | | |
| For the three months ended March 31, 2011 | | | | |
| Beginning Balance | \$ 1,214 | 268 | 198 | 1,680 |
| Transfers to nonperforming | 329 | 103 | 130 | 562 |
| Transfers to performing | (2) | (15) | (20) | (37) |
| Transfers to performing (restructured) | | (29) | (22) | (51) |
| Transfers to held for sale | (16) | | | (16) |
| Loans sold from portfolio | (12) | (1) | | (13) |
| Loan paydowns/payoffs | (108) | (13) | (5) | (126) |
| Transfers to OREO | (37) | (18) | | (55) |
| Charge-offs | (164) | (35) | | |