TIME WARNER CABLE INC. Form DEFA14A January 30, 2014

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **SCHEDULE 14A**

(Rule 14a-101)

# PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES EXCHANGE ACT OF 1934

Filed by the Registrant x

Filed by a Party other than the Registrant "

Check the appropriate box:

- " Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- " Definitive Proxy Statement
- " Definitive Additional Materials
- x Soliciting Material Pursuant to §240.14a-12

TIME WARNER CABLE INC.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.
Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
(1) Title of each class of securities to which transaction applies:
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(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set
forth the amount on which the filing fee is calculated and state how it was determined):
(4) Proposed maximum aggregate value of transaction:
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(2) Form, Schedule or Registration Statement No.:
(3) Filing Party:

(4) Date Filed:

On January 30, 2014, the following materials were posted to Time Warner Cable Inc. s website:

Fourth-Quarter & Full-Year 2013 Earnings Summary January 30, 2014 Caution Concerning Forward-Looking Statements and Non-GAAP Financial Measures

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Today s presentation does not constitute an offer to buy or solicitation of an offer to sell any securities. This presentation includes certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Time Warner Cable intends that all such statements be covered by the safe harbor provisions of the federal securities laws. Statements herein regarding future financial and operating results and any other statements about future expectations constitute forward-looking statements. These forward-looking statements may be identified by words such estimates or similar expressions. These as believe, expects, anticipates, projects, intends, should, statements are based on management s current expectations or beliefs, and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological, strategic and/or regulatory factors, and other factors affecting the operations of Time Warner Cable. More detailed information about these factors may be found in filings by Time Warner Cable with the SEC, including its most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Time Warner Cable is under no obligation to, and expressly disclaims any such obligation to, update or alter its forwardlooking statements, whether as a result of new information, future events, or otherwise.

This presentation includes information regarding the historical financial performance through December 31, 2013 of Time Warner Cable and its expectations regarding future performance, including historical financial performance as reflected in non-GAAP financial measures such as OIBDA (Operating Income before Depreciation and Amortization), Adjusted OIBDA, Adjusted OIBDA less capital expenditures, Adjusted net income attributable to TWC shareholders, Adjusted Diluted EPS and Free Cash Flow. Please note that schedules setting out the reconciliation of historical non-GAAP financial measures to Operating Income, net income attributable to TWC shareholders and cash provided by operating activities or other most directly comparable GAAP financial measures, as applicable, are included in the trending schedules posted on the Time Warner Cable company website at www.twc.com/investors and, as applicable, also are included in the Company s earnings release for the quarter ended December 31, 2013, which can also be accessed from the Company s website.

#### Legends

#### ADDITIONAL INFORMATION

#### CERTAIN INFORMATION REGARDING PARTICIPANTS

Time Warner Cable and certain of its directors and executive officers may be deemed to be participants in a solicitation under the rules of the SEC. Security holders may obtain information regarding the names, affiliations and interests of Time Warner Cable s directors and executive officers in Time Warner Cable s Annual Report on Form 10-K for the year ended December 2012.

which

was

filed

with

the

SEC

on

February

15,

2013,

and

its

proxy

statement

for

the

2013

Annual

Meeting,

which

was

filed with the SEC on April 4, 2013. These documents can be obtained free of charge from the sources indicated above. Additional information regarding the interests of these participants in any proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will also be included in any proxy statement and other relevant materials to be filed with the SEC if and when they become available.

Time Warner Cable expects to file a proxy statement with the U.S. Securities and Exchange Commission (SEC) and to provide any definitive proxy statement to its security holders. INVESTORS AND SECURITY HOLDERS OF TIME WARNER CABLE ARE URGED TO READ THIS DOCUMENT AND ANY OTHER DOCUMENTS FILED BY TIME WARNER CA CAREFULLY IN THEIR ENTIRETY IF AND WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN INFORMATION. Investors and security holders will be able to obtain free copies of the definitive proxy statement (when available) and any other documents filed with the SEC by Time Warner Cable through the web site maintained by the SEC at http://www.sec.gov.

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## Quarterly Highlights

Refer to Endnotes on slide 15 of definitions.

## Financial Highlights

Full-year revenue grew 3.4% year over year, driven primarily by growth of 21.6% in business services revenue and 14.4% in residential high-speed data revenue.

### Operational Highlights

Residential subscriber performance improved sequentially each month during Q4 and continued to improve in January. TWC now offers residential high-speed data speeds of 100 Mbps in several cities and regions, including Los Angeles, Kansas City and Hawaii. Residential wideband high-speed data subscribers (which includes the 30, 50, 75 and 100

Mbps tiers) more than doubled year over year to 910,000 subscribers.

TWC s first generation cloud-based guide with an advanced VOD portal was installed on 2.8 million set-top boxes at year end.

As of December 31, 2013, TWC s video customers had access to 183 HD channels on average.

Time Warner Cable ended 2013 with 44,000 IntelligentHome customers, an increase of 32,000 subscribers during the year. IntelligentHome is now offered virtually throughout the Company s footprint.

During the fourth quarter, TWC added 16,000 commercial buildings to its network, ending the year with connectivity to 860,00 commercial buildings.

On December 31, 2013, the Company acquired DukeNet a regional fiber optic network company primarily serving the Carolinas for \$572 million in cash (including the repayment of debt), net of cash acquired and capital leases assumed. With the acquisition of DukeNet, TWC ended 2013 with 14,000 cell towers installed on its network.

The

**TWC** 

TV

®

app

is

now

available

on

the

Amazon

Kindle

Fire

platform,

in

addition

to

Apple

iOS

and

Android

tablets

and

smartphones,

Roku

Streaming

Players,

Samsung

Smart

TVs

and

Xbox

360

video

game

consoles,

and

on

PC

and Mac computers via www.twctv.com. **TWC** TV® features up to 300 linear channels and over 4,000 hours of VOD programming on all **TWC** TV® app platforms in the home and up to 24 live channels and 1,200 hours of VOD content from 40 networks outside of

the home.

Fourth-quarter 2013 average monthly revenue per residential customer relationship **ARPU** (1) grew 2.2% to \$106.03, which is the highest rate of growth since the first quarter of 2012. Residential high-speed data **ARPU** (1) increased 12.4% to \$46.21. During 2013, total return of capital (6) increased 28% to \$3.3 billion. Since inception

of

the share repurchase program in November 2010 through December 31, 2013, **TWC** has repurchased over 25% of its outstanding shares for \$7.5 billion at an average price of \$82.51 per share. TWC expanded its WiFi initiative, finishing 2013 with 30,000 **TWC** WiFi ® access points. Through the Cable Wi-Fi

network, most TWC high-speed data customers now have access to more than 200,000 hotspots across the U.S.

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## Selected Financial Results

Refer to slides 15-17 for definitions, additional information and reconciliations of non-GAAP financial measures. (in millions, except per share data)

Revenue

\$

5,577

Φ,

5,485

¢

92

1.7%

\$

22,120

\$

21,386

\$

734

3.4%

## Adjusted OIBDA (2) \$ 2,026 \$ 1,994 \$ 32 1.6% \$ 7,980 \$ 7,824 \$ 156 2.0% Operating Income \$ 1,173 \$ 1,169 \$ 4 0.3% \$ 4,580 \$ 4,445 \$ 135 3.0% Diluted EPS (4) \$ 1.89 \$ 1.68 \$ 0.21 12.5% \$ 6.70 \$ 6.90 \$ (0.20)(2.9%)Adjusted Diluted EPS (3)

\$

```
1.82
$
1.57
$
0.25
15.9%
$
6.61
$
5.75
$
0.86
15.0%
Cash provided by operating activities
$
1,599
$
1,410
$
189
13.4%
$
5,753
$
5,525
$
228
4.1%
Capital expenditures
$
827
$
904
$
(77)
(8.5%)
$
3,198
$
3,095
$
103
3.3%
Free Cash Flow
(5)
$
773
$
587
```

\$

```
186
31.7%
$
2,606
$
2,552
$
54
2.1%
Return of capital
(6)
$
868
$
742
$
126
17.0%
$
3,284
$
2,564
$
720
28.1\%
4th Quarter
Full Year
Change
Change
$
%
%
2013
2012
$
2013
```

2012

Residential Customer Relationships and Video, High-speed
Data and Voice Subscriber Trends All Improved Sequentially
Throughout the Quarter and January
Residential Video Subscribers
Residential Customer Relationships
Residential HSD Subscribers
Residential Voice Subscribers
Net Additions (Declines)

(in Thousands)

7
Total Revenue
Revenue
(\$ in Millions)
Total Customer Relationship ARPU
(1)
Refer to Endnotes on slide 15 for definitions.

8
Residential, Business and Advertising Revenue
Business Services
(\$ in Millions)
\$616
\$515
Advertising
(\$ in Millions)
Residential Services
(\$ in Millions)

\$20 \$17 \$4,580 \$4,577 \$313 \$278

(2)
& Operating Income
Adjusted OIBDA
(2)
(\$ in Millions)
Adjusted OIBDA Margin

Adjusted OIBDA

(7) 36.4% 4Q12 4Q13

9

36.3% Operating Income (\$ in Millions) Operating Income Margin (8) 21.3% 4Q12 4Q13 21.0% **Operating Expenses** 

(\$ in Millions)

\$3,551

\$3,491

Refer to slides 15-17 for definitions, additional information and reconciliations of non-GAAP financial measures.

\*All Other Operating Expense consists of Marketing, Voice, Video Franchise and Other Fees, High-speed Data, Bad Debt and

Operating Expenses consist of Cost of Revenue and Selling, General & Administrative Expenses.

Diluted Earnings Per Share

Diluted EPS

(4)

Adjusted Diluted EPS

(3)

Refer to slides 15-17 for definitions, additional information and reconciliations of non-GAAP financial measures.

10

305.6

4Q12

4Q13

285.2

Average Diluted Common Shares

Outstanding

(in Millions)

Net income attributable to TWC shareholders increased 5.3%

Average diluted common shares declined 6.7%

Adjusted net income attributable to TWC shareholders increased 8.6%

Average diluted common shares declined 6.7%

Capital Expenditures Refer to Endnotes on slide 15 for definitions. Three-Month Capital Expenditures (\$ in Millions)

Three-Month

Capital

Intensity

(9)

Total

16.5%

4Q12

4Q13

14.8%

11

Twelve-Month Capital Expenditures

(\$ in Millions)

Twelve-Month

Capital

Intensity

(9)

Total

14.5%

2012

2013

14.5%

\$827

\$904

\$3,198

\$3,095

Free Cash Flow

(5)

12

(\$ in Millions)

Twelve Months Ended December 31,

Refer to slides 15-17 for definitions, additional information and reconciliations of non-GAAP financial measures.

Growth in Free Cash Flow driven by lower pension plan contributions and higher Adjusted OIBDA, partially offset by higher net income tax payments, increased capital expenditures and a change in working

capital requirements.

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Stimulus Program Impact on Cash Taxes

**Actual Historical Impact** 

Expected to drive approximately \$175m decrease in cash flow generation in 2014

Projected Impact\*

(\$ in Millions)

\*Realized impact will depend on actual capital expenditures. This analysis includes the impact from enacted stimulus laws to spending excluding acquisitions remains around the 2014 expected level of \$3.7 to \$3.8 billion during each of those years.

# Return of Capital

(6)

2Q12

4Q11

1Q12

3Q12 14

4Q12

(\$ in Millions)

(5)

1Q13

3Q13

2Q13

4Q13 \$391 \$718 \$824 \$423 \$587 \$661 \$732 \$440 \$773 \$154 \$179 \$177 \$173 \$171 \$195 \$191 \$187 \$185 \$366 \$353 \$440 \$500 \$571 \$660

Free Cash Flow

Dividends

\$638 \$545 \$683

Share Repurchases

Refer to slides 15-17 for definitions, additional information and reconciliations of non-GAAP financial measures.

#### **Endnotes**

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- (1) ARPU represents average monthly revenue per unit. Residential customer relationship ARPU represents residential services revenue divided by the corresponding average residential customer relationships for the period. Total customer relationship ARPU represents total revenue divided by the corresponding average customer relationships for the period. Residential high-speed data ARPU represents residential high-speed data revenue divided by the corresponding average residential high-speed data subscribers for that period.
- (2) Adjusted OIBDA is defined as Operating Income before Depreciation and Amortization excluding the impact, if any, of noncash impairments of goodwill, intangible and fixed assets; gains and losses on asset sales; merger-related and restructuring costs; and costs associated with certain equity awards granted to employees to offset value lost as a result of the Company s separation from Time Warner Inc.
- (3) Adjusted Diluted EPS means net income per diluted common share attributable to TWC common shareholders excluding the impact, if any, of noncash impairments of goodwill, intangible and fixed assets and investments; gains and losses on asset sales; merger-related and restructuring costs; changes in the Company s equity award reimbursement obligation to Time Warner Inc.; certain changes to income tax provision; and costs associated with certain equity awards granted to employees to offset value lost as a result of the Company s separation from Time Warner Inc.; as well as the impact of taxes and noncontrolling interests on the above items.
- (4) Diluted earnings per share (EPS) is defined as net income per diluted common share attributable to TWC common shareholders.
- (5) Free Cash Flow is defined as cash provided by operating activities (as defined under GAAP) excluding the impact, if any, of cash provided or used by discontinued operations, plus (i) any income taxes paid on investment sales and (ii) any excess tax benefit from equity-based compensation, less (i) capital expenditures, (ii) cash paid for other intangible assets (excluding those associated with business combinations), (iii) partnership distributions to third parties and (iv) principal payments on capital leases.
- (6) Return of capital represents dividends paid and share repurchases and does not reflect the fees, commissions or other costs associated with the stock repurchase program.
- (7) Adjusted OIBDA margin is defined as Adjusted OIBDA as a percentage of total revenue.
- (8) Operating Income margin is defined as Operating Income as a percentage of total revenue.
- (9) Capital intensity is defined as capital expenditures as a percentage of revenue.

#### USE OF NON-GAAP FINANCIAL MEASURES

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In discussing its performance, the Company may use certain measures that are not calculated and presented in accordance with measures include OIBDA, Adjusted OIBDA less capital expenditures, Adjusted net income attributable to Tompany defines as follows:

paid on investment sales and (ii) any excess tax benefit from equity-based compensation, less (i) capital expenditures, (ii) cash business combinations), (iii) partnership distributions to third parties and (iv) principal payments on capital leases.

Management uses OIBDA and Adjusted OIBDA, among other measures, in evaluating the performance of the Company s bus noncash depreciation and amortization and (ii) items not within the control of the Company s operations managers (such as in net). Adjusted OIBDA further eliminates the effects of certain noncash items identified in the definition of Adjusted OIBDA a management to evaluate performance including the effect of capital spending decisions. Adjusted OIBDA and Adjusted OIBD used in the Company s annual incentive compensation programs. Adjusted net income attributable to TWC shareholders and operational strength of the Company as these measures eliminate amounts that do not reflect the fundamental performance of t other measures, to evaluate its performance both on an absolute basis and relative to its peers and the broader market. Manage Company s ability to generate cash, reduce net debt, pay dividends, repurchase common stock and make strategic investments addition, all of these measures are commonly used by analysts, investors and others in evaluating the Company s performance These measures have inherent limitations. For example, OIBDA and Adjusted OIBDA do not reflect capital expenditures or the revenue. To compensate for such limitations, management evaluates performance through Adjusted OIBDA less capital exper decisions, and net income attributable to TWC shareholders, which reflects the periodic costs of capitalized assets. Adjusted C any of the items noted as exclusions in the definition of Adjusted OIBDA above. To compensate for these limitations, manage attributable to TWC shareholders, which do reflect such items. OIBDA, Adjusted OIBDA and Adjusted OIBDA less capital e for income taxes and debt servicing costs, the results of the Company s equity investments and other non-operational income shareholders and Adjusted Diluted EPS do not reflect certain charges that affect the operating results of the Company and they performance. Management compensates for these limitations by using other analytics such as a review of net income attributa not reflect payments made in connection with investments and acquisitions, which reduce liquidity. To compensate for this lin through other measures such as return on investment analyses.

These non-GAAP measures should be considered in addition to, not as substitutes for, the Company s Operating Income, net is measures (e.g., cash provided by operating activities), as well as other measures of financial performance and liquidity reported titled measures used by other companies.

Adjusted

**OIBDA** 

less

capital

expenditures

means

Adjusted

**OIBDA** 

minus

capital

expenditures.

Free Cash Flow

means cash provided by operating activities (as defined under GAAP) excluding the impact, if any, of cash provided or used by OIBDA (Operating Income before Depreciation and Amortization)

means Operating Income before depreciation of tangible assets and amortization of intangible assets.

Adjusted

net

income attributable **TWC** shareholders means net income attributable to **TWC** shareholders (as defined under GAAP) excluding the impact, if any, of noncash impairments of goodwill, intangible and fixed assets and investments; gains and losses on asset sales; merger-related and restructuring costs; changes in the Company s equity award

reimbursement obligation

to

Time Warner; certain changes to income tax provision; and costs associated with certain equity awards granted to employees offset value lost as a result of the Separation; as well as the impact of taxes on the above items. Similarly, Adjusted Diluted **EPS** means net income per diluted common share

attributable

to **TWC** common shareholders excluding the above items. Adjusted **OIBDA** means **OIBDA** excluding the impact, if any, of noncash impairments of goodwill, intangible and fixed assets; gains and losses on asset sales; merger-related and restructuring

costs; costs associated with certain equity awards granted to

employees

to offset value lost as

a result of TWC s separation from Time Warner Inc. on March 12, 2009 (the Separation ); and, in 2014, expenses associated with unsolicited proposals to acquire the

Company.

```
17
2013
2012
2013
2012
Adjusted OIBDA
2,026
$
1,994
```

```
7,980
$
7,824
Merger-related and restructuring costs
(38)
(17)
(119)
(115)
Depreciation
(784)
(777)
(3,155)
(3,154)
Amortization
(31)
(31)
(126)
(110)
Operating Income
1,173
$
1,169
$
4,580
$
4,445
$
Total revenue
5,577
$
5,485
$
22,120
$
21,386
```

0.02 0.02 Certain changes to income tax provision (0.16)(0.15)(0.36)(0.30)Adjusted Diluted EPS 1.82 \$ 1.57 \$ 6.61 \$ 5.75 Items Affecting Comparability: Merger-related and restructuring costs (38)\$ (17)(119)(115)\$ Asset impairments (12)Gains on asset sales

494

Loss on equity award reimbursement obligation to Time Warner Inc. (2)
(4)
(10)
(9)
Total of above items affecting comparability (40)
(21)
(129)
358
Income tax impact of above items 15
8
50
(95)
Certain changes to income tax provision 45
47
104
95
Impact of items affecting comparability on net income attributable to TWC shareholders 20 \$ 34 \$ 25 \$ 358 \$ Net income attributable to TWC shareholders 540 \$ 513

```
1,954
$
2,155
Impact of items affecting comparability on net income attributable to TWC shareholders
(20)
(34)
(25)
(358)
Adjusted net income attributable to TWC shareholders
$
479
1,929
1,797
Cash provided by operating activities
1,599
$
1,410
5,753
$
5,525
Add:
Income taxes paid on investment sales
84
84
Excess tax benefit from equity-based compensation
12
8
93
81
```

Less: Capital expenditures (827)
(904)
(3,198)
(3,095)
Cash paid for other intangible assets (10)
(10)
(40)
(37)
Other (1)
(1)
(2)
(6)
Free Cash Flow 773 \$ 587 \$ 2,606 \$ 2,552 \$ 2011 4Q 1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q 1Q 2Q 3Q
4Q Cash provided by operating activities 1,344

```
1,383
$
1,537
1,195
1,410
1,394
$
1,551
1,209
1,599
$
Add:
Income taxes paid on investment sales
84
Excess tax benefit from equity-based compensation
2
52
8
13
8
49
```

17
15
12
Less: Capital expenditures (942)
(706)
(712)
(773)
(904)
(770)
(827)
(774)
(827)
Cash paid for other intangible assets (11)
(9)
(7)
(11)
(10)
(12)
(8)
(10)
(10)
Other (2)
(2)

(2)

(1)
(1)
-
(1)
-
(1)
Free Cash Flow
391
\$ <b>7.</b> 10
718
\$ 824
\$ \$
423
\$
587
\$
661
\$
732
\$
440
\$ 773
\$
Reconciliation of Cash provided by operating activities to Free Cash Flow (in millions):
2012
2013
4th Quarter
Full Year
Reconciliation of Net income attributable to TWC shareholders to Adjusted net income attributable to TWC shareholders (in n
Reconciliation of Net income per diluted common share attributable to TWC common shareholders to Adjusted Diluted EPS:
Reconciliation of Adjusted OIBDA to Operating Income (in millions):
Adjusted OIBDA and Operating Income as percentages of revenue (in millions):
Reconciliation of Cash provided by operating activities to Free Cash Flow (in millions):
Reconciliations