QUANTA SERVICES INC Form 10-Q November 06, 2015 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015.

or

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

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For the transition period from to

Commission file no. 001-13831

Quanta Services, Inc.

(Exact name of registrant as specified in its charter)

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#### **Delaware** (State or other jurisdiction of

incorporation or organization)

**Identification No.)** 

74-2851603

(I.R.S. Employer

2800 Post Oak Boulevard, Suite 2600

Houston, Texas 77056

(Address of principal executive offices, including zip code)

### (713) 629-7600

(Registrant s telephone number, including area code)

N/A

### (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Accelerated filer Large accelerated filer x Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of November 5, 2015, the number of outstanding shares of Common Stock of the Registrant was 152,882,049. As of the same date, 3,500,000 exchangeable shares of a Canadian subsidiary of the Registrant associated with one share of Series F Preferred Stock of the Registrant were outstanding, 449,929 exchangeable shares of a Canadian subsidiary of the Registrant associated with one share of Series G Preferred Stock of the Registrant were outstanding and an additional 2,926,113 exchangeable shares of certain other Canadian subsidiaries of the Registrant were outstanding.

# QUANTA SERVICES, INC. AND SUBSIDIARIES

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### PART I FINANCIAL INFORMATION

### Item 1. Financial Statements.

# QUANTA SERVICES, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS

# (In thousands, except share information)

# (Unaudited)

	September 30, 2015		De	cember 31, 2014
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	49,194	\$	190,515
Accounts receivable, net of allowances of \$5,281 and \$6,174		1,700,314		1,801,110
Costs and estimated earnings in excess of billings on uncompleted contracts		352,021		290,447
Inventories		64,690		38,921
Prepaid expenses and other current assets		196,445		210,267
Current assets of discontinued operations				22,716
Total current assets		2,362,664		2,553,976
Property and equipment, net of accumulated depreciation of \$733,234 and				
\$651,559		1,125,501		1,099,574
Other assets, net		62,915		79,133
Other intangible assets, net of accumulated amortization of \$244,933 and				
\$225,367		225,413		243,584
Goodwill		1,596,931		1,596,695
Non-current assets of discontinued operations				739,062
Total assets	\$	5,373,424	\$	6,312,024
LIABILITIES AND EQUITY				
Current Liabilities:				
Current maturities of long-term debt and short-term borrowings	\$	2,350	\$	8,876
Accounts payable and accrued expenses	·	938,535		856,245
Billings in excess of costs and estimated earnings on uncompleted contracts		252,505		251,113
Current liabilities of discontinued operations		147,148		21,091
Total current liabilities		1,340,538		1,137,325
Long-term debt and notes payable, net of current maturities		348,209		72,489
Deferred income taxes		226,078		234,379
Insurance and other non-current liabilities		254,685		227,730

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Non-current liabilities of discontinued operations		114,561
Total liabilities	2,169,510	1,786,484
Commitments and Contingencies		
Equity:		
Common stock, \$.00001 par value, 600,000,000 shares authorized,		
227,855,948 and 226,194,656 shares issued, and 156,457,392 and		
210,819,790 shares outstanding	2	2
Exchangeable Shares, no par value, 6,876,042 and 7,325,971 shares issued		
and outstanding		
Series F Preferred Stock, \$.00001 par value, 1 share authorized, issued and		
outstanding		
Series G Preferred Stock, \$.00001 par value, 1 share authorized, issued and		
outstanding		
Additional paid-in capital	3,489,627	3,592,906
Retained earnings	1,682,772	1,366,791
Accumulated other comprehensive income (loss)	(264,844)	(123,290)
Treasury stock, 71,398,556 and 15,374,866 common shares, at cost	(1,718,185)	(321,936)
		(- ) )
Total stockholders equity	3,189,372	4,514,473
Non-controlling interests	14,542	11,067
	,	;••
Total equity	3,203,914	4,525,540
- com e que s	2,202,711	.,
Total liabilities and equity	\$ 5,373,424	\$ 6,312,024

The accompanying notes are an integral part of these condensed consolidated financial statements.

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### QUANTA SERVICES, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

# (In thousands, except per share information)

# (Unaudited)

	Three Months Ended September 30, 2015 2014			Nine Months Septembe 2015				
Revenues	\$ 1	1,939,438	\$ 2	2,145,958	\$ 5	5,673,164	\$	5,719,615
Cost of services (including depreciation)		1,704,223		,809,055		4,972,538		4,862,449
Gross profit		235,215		336,903		700,626		857,166
Selling, general and administrative expenses		145,687		196,494		441,073		500,593
Amortization of intangible assets		8,650		9,125		25,674		25,160
Operating income		80,878		131,284		233,879		331,413
Interest expense		(2,021)		(1,321)		(5,096)		(3,431)
Interest income		346		900		1,118		3,041
Equity in earnings (losses) of unconsolidated affiliates						(314)		(332)
Other income (expense), net		(1,070)		(378)		(1,416)		(635)
Income from continuing operations before income taxes		78,133		130,485		228,171		330,056
Provision for income taxes		32,389		37,195		94,574		107,269
Net income from continuing operations		45,744		93,290		133,597		222,787
Net income from discontinued operations		173,212		6,725		193,109		21,320
Net income		218,956		100,015		326,706		244,107
Less: Net income attributable to non-controlling interests		2,568		5,367		10,725		13,969
Net income attributable to common stock	\$	216,388	\$	94,648	\$	315,981	\$	230,138
Amounts attributable to common stock:								
Net income from continuing operations	\$	43,176	\$	87,923	\$	122,872	\$	208,818
Net income from discontinued operations		173,212		6,725		193,109		21,320
Net income attributable to common stock	\$	216,388	\$	94,648	\$	315,981	\$	230,138

Earnings per share attributable to common stock basic and diluted:

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Continuing operations	\$ 0.23	\$ 0.40	\$ 0.59	\$ 0.95
Discontinued operations	0.92	0.03	0.94	0.10
Net income attributable to common stock	\$ 1.15	\$ 0.43	\$ 1.53	\$ 1.05
Shares used in computing earnings per share:				
Weighted average basic shares outstanding	188,951	219,492	206,181	219,395
Weighted average diluted shares outstanding	188,961	219,517	206,193	219,420

The accompanying notes are an integral part of these condensed consolidated financial statements.

# QUANTA SERVICES, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

### (In thousands)

### (Unaudited)

	Three Months Ended September 30,		Nine Mont Septem		
	2015	2014	2015	2014	
Net income	\$218,956	\$100,015	\$ 326,706	\$244,107	
Other comprehensive income (loss), net of tax provision:					
Foreign currency translation adjustment, net of tax of \$0, \$0,					
\$0 and \$0	(67,497)	(50,053)	(141,549)	(36,656)	
Other, net of tax of \$3, \$6, \$1 and \$18	(9)	(16)	(6)	(52)	
Other comprehensive loss	(67,506)	(50,069)	(141,555)	(36,708)	
Comprehensive income	151,450	49,946	185,151	207,399	
Less: Comprehensive income attributable to non-controlling					
interests	2,568	5,367	10,725	13,969	
Total comprehensive income attributable to Quanta					
stockholders	\$ 148,882	\$ 44,579	\$ 174,426	\$ 193,430	

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# QUANTA SERVICES, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

### (In thousands)

# (Unaudited)

	Three Months Ended September 30, 2015 2014		Nine Mont Septem 2015		
Cash Flows from Operating Activities of Continuing					
Operations:	<b>•</b> • • • • • • • • •	<b>*</b> 100.01 <b>#</b>	<b>•</b> • • • • • • • • • • • • • • • • • •	<b>*</b> • • • • • • •	
Net income	\$ 218,956	\$ 100,015	\$ 326,706	\$ 244,107	
Adjustments to reconcile net income to net cash provided by					
(used in) operating activities of continuing operations			(100 100)		
Income from discontinued operations	(173,212)	(6,725)	(193,109)	(21,320)	
Depreciation	40,954	36,485	121,382	103,239	
Amortization of intangible assets	8,650	9,125	25,674	25,160	
Equity in losses of unconsolidated affiliates			314	332	
Amortization of debt issuance costs	273	273	819	821	
Gain on sale of property and equipment	(734)	(890)	(844)	(1,991)	
Foreign currency loss	843	381	1,556	797	
Provision for (recovery of) doubtful accounts	(645)	11	59	1,121	
Provision for contract receivable		52,542		52,542	
Non-cash portion of arbitration expense				10,518	
Deferred income tax benefit	(7,544)	(13,215)	(6,552)	(13,760)	
Non-cash stock-based compensation	9,523	7,397	28,708	27,249	
Tax impact of stock-based equity awards	(665)	(1,185)	(669)	(1,429)	
Changes in operating assets and liabilities, net of non-cash					
transactions (Increase) decrease in					
Accounts and notes receivable	(59,739)	(216,792)	77,913	(374,751)	
Costs and estimated earnings in excess of billings on					
uncompleted contracts	(11,828)	(96,008)	(78,597)	(100,844)	
Inventories	(9,605)	1,058	(22,596)	(5,723)	
Prepaid expenses and other current assets	14,305	(201)	4,729	(22,687)	
Increase (decrease) in					
Accounts payable and accrued expenses and other					
non-current liabilities	60,333	142,070	111,779	39,866	
Billings in excess of costs and estimated earnings on					
uncompleted contracts	20,950	33,886	6,381	23,515	
Other, net	(1,917)	2,121	(9,003)	6,199	
Net cash provided by (used in) operating activities of					
continuing operations	108,898	50,348	394,650	(7,039)	