

GETTY REALTY CORP /MD/  
Form 10-Q  
October 27, 2016  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the quarterly period ended September 30, 2016**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 001-13777**

**GETTY REALTY CORP.**

**(Exact Name of Registrant as Specified in Its Charter)**

**Maryland**  
**(State or Other Jurisdiction of**  
**Incorporation or Organization)**  
**Two Jericho Plaza, Suite 110**  
**Jericho, New York 11753-1681**  
**(Address of Principal Executive Offices) (Zip Code)**  
**(516) 478-5400**  
**(Registrant's Telephone Number, Including Area Code)**  
**Not Applicable**  
**(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The registrant had outstanding 33,939,374 shares of common stock as of October 27, 2016



Table of Contents

**GETTY REALTY CORP.**

**FORM 10-Q**

**INDEX**

	<b>Page</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements (Unaudited)</u>	1
<u>Consolidated Balance Sheets as of September 30, 2016 and December 31, 2015</u>	1
<u>Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2016 and 2015</u>	2
<u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2016 and 2015</u>	3
<u>Notes to Consolidated Financial Statements</u>	4
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	21
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	34
Item 4. <u>Controls and Procedures</u>	35
<b><u>PART II OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	36
Item 1A. <u>Risk Factors</u>	37
Item 5. <u>Other Information</u>	37
Item 6. <u>Exhibits</u>	38
<u>Signatures</u>	39

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****GETTY REALTY CORP.****CONSOLIDATED BALANCE SHEETS****(Unaudited)****(in thousands, except per share amounts)**

	<b>September 30, 2016</b>	<b>December 31, 2015</b>
<b>ASSETS:</b>		
Real Estate:		
Land	\$ 474,103	\$ 475,784
Buildings and improvements	303,544	304,894
Construction in progress	266	955
	777,913	781,633
Less accumulated depreciation and amortization	(117,379)	(107,109)
Real estate held for use, net	660,534	674,524
Real estate held for sale, net	839	1,339
Real estate, net	661,373	675,863
Investment in direct financing leases, net	92,636	94,098
Notes and mortgages receivable	33,311	48,455
Deferred rent receivable	28,792	25,450
Cash and cash equivalents	10,187	3,942
Restricted cash	215	409
Accounts receivable, net of allowance of \$1,970 and \$2,634, respectively	2,741	2,975
Prepaid expenses and other assets	41,816	45,726
Total assets	\$ 871,071	\$ 896,918
<b>LIABILITIES AND SHAREHOLDERS EQUITY:</b>		
Borrowings under credit agreement, net	\$ 123,626	\$ 142,100
Senior unsecured notes, net	174,730	174,689
Mortgage payable, net		303
Environmental remediation obligations	78,525	84,345
Dividends payable	8,568	15,897
Accounts payable and accrued liabilities	65,787	73,023

Total liabilities	451,236	490,357
Commitments and contingencies (notes 3, 4, 5 and 6)		
Shareholders' equity:		
Preferred stock, \$0.01 par value; 20,000,000 shares authorized; unissued		
Common stock, \$0.01 par value; 50,000,000 shares authorized; 33,872,209		
and 33,422,170 shares issued and outstanding, respectively		
	339	334
Additional paid-in capital	473,168	464,338
Dividends paid in excess of earnings	(53,672)	(58,111)
Total shareholders' equity	419,835	406,561
Total liabilities and shareholders' equity	\$ 871,071	\$ 896,918

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**GETTY REALTY CORP.****CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)****(in thousands, except per share amounts)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Revenues:</b>				
Revenues from rental properties	\$ 24,328	\$ 24,840	\$ 72,856	\$ 67,376
Tenant reimbursements	3,397	4,237	9,921	11,095
Interest on notes and mortgages receivable	786	910	2,770	2,472
<b>Total revenues</b>	<b>28,511</b>	<b>29,987</b>	<b>85,547</b>	<b>80,943</b>
<b>Operating expenses:</b>				
Property costs	5,202	6,319	16,166	18,002
Impairments	1,152	1,700	5,210	10,682
Environmental	884	1,647	2,628	5,259
General and administrative	3,257	4,244	11,107	12,867
(Recoveries) allowance for uncollectible accounts	(132)	263	(606)	684
Depreciation and amortization	5,411	4,629	14,649	12,192
<b>Total operating expenses</b>	<b>15,774</b>	<b>18,802</b>	<b>49,154</b>	<b>59,686</b>
Operating income	12,737	11,185	36,393	21,257
Gains on dispositions of real estate	11	1,696	5,376	1,437
Other income, net	644	121	1,418	7,505
Interest expense	(4,156)	(4,479)	(12,526)	(10,214)
Earnings from continuing operations	9,236	8,523	30,661	19,985
<b>Discontinued operations:</b>				
(Loss) from operating activities	(411)	(1,716)	(400)	(2,820)
(Loss) gains on dispositions of real estate	(21)	228	(178)	352
(Loss) from discontinued operations	(432)	(1,488)	(578)	(2,468)
<b>Net earnings</b>	<b>\$ 8,804</b>	<b>\$ 7,035</b>	<b>\$ 30,083</b>	<b>\$ 17,517</b>
<b>Basic and diluted earnings per common share:</b>				
Earnings from continuing operations	\$ 0.27	\$ 0.25	\$ 0.90	\$ 0.59
(Loss) from discontinued operations	(0.01)	(0.04)	(0.02)	(0.07)
<b>Net earnings</b>	<b>\$ 0.26</b>	<b>\$ 0.21</b>	<b>\$ 0.88</b>	<b>\$ 0.52</b>

Weighted average common shares outstanding:

Basic and diluted	33,776	33,422	33,716	33,420
-------------------	--------	--------	--------	--------

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****GETTY REALTY CORP.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)****(in thousands)**

	<b>Nine Months Ended September 30,</b>	
	<b>2016</b>	<b>2015</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net earnings	\$ 30,083	\$ 17,517
Adjustments to reconcile net earnings to net cash flow provided by operating activities:		
Depreciation and amortization expense	14,649	12,192
Impairment charges	6,787	15,256
(Gains) loss on dispositions of real estate		
Continuing operations	(5,376)	(1,437)
Discontinued operations	178	(352)
Deferred rent receivable, net of allowance	(3,342)	(3,378)
(Recoveries) allowance for uncollectible accounts	(606)	720
Accretion expense	3,020	3,519
Other	1,455	1,434
Changes in assets and liabilities:		
Accounts receivable	(272)	(2,028)
Prepaid expenses and other assets	626	(252)
Environmental remediation obligations	(13,652)	(12,336)
Accounts payable and accrued liabilities	(599)	3,500
Net cash flow provided by operating activities	32,951	34,355
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Property acquisitions and capital expenditures	(2,155)	(218,618)
Addition to construction in progress	(246)	(242)
Proceeds from dispositions of real estate		
Continuing operations	1,802	4,456
Discontinued operations	68	1,375
Deposits for property acquisitions	(146)	(376)
Change in restricted cash	194	304
Amortization of investment in direct financing leases	1,462	1,215
Collection of notes and mortgages receivable	16,958	2,230
Net cash flow provided by (used in) investing activities	17,937	(209,656)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Borrowings under credit agreements	8,000	180,000

Edgar Filing: GETTY REALTY CORP /MD/ - Form 10-Q

Borrowings under senior unsecured notes		75,000	
Repayments under credit agreements	(27,000)		(49,000)
Repayment of mortgage payable	(400)		(50)
Payments of cash dividends	(27,941)		(27,035)
Cash paid in settlement of restricted stock units	(289)		(64)
Proceeds from issuance of common stock, net	2,940		
Other	47		(473)
Net cash flow (used in) provided by financing activities	(44,643)		175,946
Change in cash and cash equivalents	6,245		645
Cash and cash equivalents at beginning of period	3,942		3,111
Cash and cash equivalents at end of period	\$ 10,187	\$	3,756
<b>Supplemental disclosures of cash flow information</b>			
<i>Cash paid during the period for:</i>			
Interest	\$ 11,884	\$	8,628
Income taxes	371		339
Environmental remediation obligations	9,846		10,568
<i>Non-cash transactions:</i>			
Issuance of mortgages receivable related to property dispositions	1,814		16,450

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**NOTE 1. DESCRIPTION OF BUSINESS**

Getty Realty Corp. (together with its subsidiaries, unless otherwise indicated or except where the context otherwise requires, we, us or our ) is the leading publicly-traded real estate investment trust ( REIT ) in the United States specializing in the ownership, leasing and financing of convenience store and gasoline station properties. Our 835 properties are located in 23 states across the United States and Washington, D.C. Our properties are operated under a variety of nationally recognized brands including 76, Aloha, BP, Citgo, Conoco, Exxon, Getty, Mobil, Shell and Valero. Our company was originally founded in 1955 and is headquartered in Jericho, New York.

**NOTE 2. ACCOUNTING POLICIES**

***Basis of Presentation***

The consolidated financial statements include the accounts of Getty Realty Corp. and its wholly-owned subsidiaries. The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ( GAAP ). We do not distinguish our principal business or our operations on a geographical basis for purposes of measuring performance. We manage and evaluate our operations as a single segment. All significant intercompany accounts and transactions have been eliminated. Certain reclassifications have been made to prior period amounts in order to conform with current period presentation.

***Unaudited, Interim Consolidated Financial Statements***

The consolidated financial statements are unaudited but, in our opinion, reflect all adjustments (consisting of normal recurring accruals) necessary for a fair statement of the results for the periods presented. These statements should be read in conjunction with the consolidated financial statements and related notes which appear in our Annual Report on Form 10-K for the year ended December 31, 2015.

***Use of Estimates, Judgments and Assumptions***

The consolidated financial statements have been prepared in conformity with GAAP, which requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and revenues and expenses during the period reported. Estimates, judgments and assumptions underlying the accompanying consolidated financial statements include, but are not limited to, receivables, deferred rent receivable, investment in direct financing leases, environmental remediation costs, real estate, depreciation and amortization, impairment of long-lived assets, litigation, environmental remediation obligations, accrued liabilities, income taxes and the allocation of the purchase price of properties acquired to the assets acquired and liabilities assumed. Application of these estimates and assumptions requires exercise of judgment as to future uncertainties and, as a result, actual results could differ materially from these estimates.

***Real Estate***

Real estate assets are stated at cost less accumulated depreciation and amortization. Upon acquisition of real estate and leasehold interests, we estimate the fair value of acquired tangible assets (consisting of land, buildings and

improvements) as if vacant and identified intangible assets and liabilities (consisting of leasehold interests, above-market and below-market leases, in-place leases and tenant relationships) and assumed debt. Based on these estimates, we allocate the estimated fair value to the applicable assets and liabilities. Fair value is determined based on an exit price approach, which contemplates the price that would be received from the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We expense transaction costs associated with business combinations in the period incurred. See Note 10 for additional information regarding property acquisitions.

We capitalize direct costs, including costs such as construction costs and professional services, and indirect costs associated with the development and construction of real estate assets while substantive activities are ongoing to prepare the assets for their intended use. The capitalization period begins when development activities are underway and ends when it is determined that the asset is substantially complete and ready for its intended use.

When real estate assets are sold or retired, the cost and related accumulated depreciation and amortization is eliminated from the respective accounts and any gain or loss is credited or charged to income. We evaluate real estate sale transactions where we provide seller financing to determine sale and gain recognition in accordance with GAAP. Expenditures for maintenance and repairs are charged to income when incurred.

## **Table of Contents**

### ***Direct Financing Leases***

Income under direct financing leases is included in revenues from rental properties and is recognized over the lease terms using the effective interest rate method which produces a constant periodic rate of return on the net investments in the leased properties. The investments in direct financing leases are increased for interest income earned and amortized over the life of the leases and reduced by the receipt of lease payments. We consider direct financing leases to be past-due or delinquent when a contractually required payment is not remitted in accordance with the provisions of the underlying agreement. We evaluate each account individually and set up an allowance when, based upon current information and events, it is probable that we will be unable to collect all amounts due according to the existing contractual terms, and the amount can be reasonably estimated.

We review our direct financing leases at least annually to determine whether there has been an other-than-temporary decline in the current estimate of residual value of the property. The residual value is our estimate of what we could realize upon the sale of the property at the end of the lease term, based on market information and third-party estimates where available. If this review indicates that a decline in residual value has occurred that is other-than-temporary, we recognize an impairment charge. There were no impairments of any of our direct financing leases during the three and nine months ended September 30, 2016 and 2015.

When we enter into a contract to sell properties that are recorded as direct financing leases, we evaluate whether we believe it is probable that the disposition will occur. If we determine that the disposition is probable and therefore the property's holding period is reduced, we record an allowance for credit losses to reflect the change in the estimate of the undiscounted future rents. Accordingly, the net investment balance is written down to fair value.

### ***Notes and Mortgages Receivable***

Notes and mortgages receivable consists of loans originated by us in conjunction with property dispositions and funding provided to tenants in conjunction with property acquisitions. Notes and mortgages receivable are recorded at stated principal amounts. We evaluate the collectability of both interest and principal on each loan to determine whether it is impaired. A loan is considered to be impaired when, based upon current information and events, it is probable that we will be unable to collect all amounts due under the existing contractual terms. When a loan is considered to be impaired, the amount of the loss is calculated by comparing the recorded investment to the fair value determined by discounting the expected future cash flows at the loan's effective interest rate or to the fair value of the underlying collateral, if the loan is collateralized. Interest income on performing loans is accrued as earned. Interest income on impaired loans is recognized on a cash basis. We do not provide for an additional allowance for loan losses based on the grouping of loans as we believe the characteristics of the loans are not sufficiently similar to allow an evaluation of these loans as a group for a possible loan loss allowance. As such, all of our loans are evaluated individually for impairment purposes. There were no impairments related to notes and mortgages receivable during the three and nine months ended September 30, 2016 and 2015.

### ***Deferred Rent Receivable and Revenue Recognition***

Minimum lease payments from operating leases are recognized on a straight-line basis over the term of the leases. The cumulative difference between lease revenue recognized under this method and the contractual lease payment terms is recorded as deferred rent receivable on our consolidated balance sheets. We provide reserves for a portion of the recorded deferred rent receivable if circumstances indicate that it is not reasonable to assume that the tenant will make all of its contractual lease payments when due during the current term of the lease. We make estimates of the collectability of our accounts receivable related to revenues from rental properties. We analyze accounts receivable and historical bad debt levels, customer creditworthiness and current economic trends when evaluating the adequacy

of the allowance for doubtful accounts. Additionally, with respect to tenants in bankruptcy, we estimate the expected recovery through bankruptcy claims and increase the allowance for amounts deemed uncollectible. If our assumptions regarding the collectability of accounts receivable prove incorrect, we could experience write-offs of the accounts receivable or deferred rent receivable in excess of our allowance for doubtful accounts. The present value of the difference between the fair market rent and the contractual rent for above-market and below-market leases at the time properties are acquired is amortized into revenues from rental properties over the remaining terms of the in-place leases. Lease termination fees are recognized as other income when earned upon the termination of a tenant's lease and relinquishment of space in which we have no further obligation to the tenant.

***Impairment of Long-Lived Assets and Long-Lived Assets to Be Disposed Of***

Assets are written down to fair value when events and circumstances indicate that the assets might be impaired and the projected undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of those assets. Assets held for disposal are written down to fair value less estimated disposition costs.

We recorded impairment charges aggregating \$1,991,000 and \$6,787,000 for the three and nine months ended September 30, 2016, respectively, and \$4,460,000 and \$15,256,000 for the three and nine months ended September 30, 2015, respectively, in continuing operations and in discontinued operations. Our estimated fair values, as they relate to property carrying values were primarily based upon (i) estimated sales prices from third-party offers based on signed contracts, letters of intent or indicative bids, for which we do not have access to the unobservable inputs used to determine these estimated fair values, and/or consideration of the amount that currently would be required to replace the asset, as

---

**Table of Contents**

adjusted for obsolescence (this method was used to determine \$1,082,000 of the \$6,787,000 in impairments recognized during the nine months ended September 30, 2016) and (ii) discounted cash flow models (this method was used to determine \$1,660,000 of the \$6,787,000 in impairments recognized during the nine months ended September 30, 2016). During the nine months ended September 30, 2016, we recorded \$4,045,000 of the \$6,787,000 in impairments recognized due to the accumulation of asset retirement costs as a result of changes in estimates associated with our environmental liabilities which increased the carrying value of certain properties in excess of their fair value.

The impairment charges recorded during the three and nine months ended September 30, 2016 and 2015, were attributable to the effect of adding asset retirement costs due to changes in estimates associated with our environmental liabilities, which increased the carrying value of certain properties in excess of their fair value, reductions in estimated undiscounted cash flows expected to be received during the assumed holding period for certain of our properties and reductions in estimated sales prices from third-party offers based on signed contracts, letters of intent or indicative bids for certain of our properties. The estimated fair value of real estate is based on the price that would be received from the sale of the property in an orderly transaction between market participants at the measurement date. In general, we consider multiple internal valuation techniques when measuring the fair value of a property, all of which are based on unobservable inputs and assumptions that are classified within Level 3 of the Fair Value Hierarchy. These unobservable inputs include assumed holding periods ranging up to 15 years, assumed average rent increases of 2.0% annually, income capitalized at a rate of 8.0% and cash flows discounted at a rate of 7.0%. These assessments have a direct impact on our net income because recording an impairment loss results in an immediate negative adjustment to net income. The evaluation of anticipated cash flows is highly subjective and is based in part on assumptions regarding future rental rates and operating expenses that could differ materially from actual results in future periods. Where properties held for use have been identified as having a potential for sale, additional judgments are required related to the determination as to the appropriate period over which the projected undiscounted cash flows should include the operating cash flows and the amount included as the estimated residual value. This requires significant judgment. In some cases, the results of whether impairment is indicated are sensitive to changes in assumptions input into the estimates, including the holding period until expected sale.

***Deferred Gain***

On August 3, 2015, we terminated our unitary triple-net lease (the Ramoco Lease ) with Hanuman Business, Inc. (d/b/a Ramoco ), and sold to Ramoco affiliates 48 of the 61 properties that had been subject to the Ramoco Lease. The total consideration for the 48 properties we sold to Ramoco affiliates, including seller financing mortgage of \$13,900,000, was \$15,000,000. In accordance with ASC 360-20, Property, Plant and Equipment, Real Estate Sales, we evaluated the accounting for the gain on sales of these assets, noting that the buyer's initial investment did not represent the amount required for recognition of gain by the full accrual method. Accordingly, we recorded a deferred gain of \$3,900,000 related to the Ramoco sale. The deferred gain was recorded in accounts payable and accrued liabilities on our balance sheet at December 31, 2015. On April 28, 2016, Ramoco affiliates repaid the entire seller financing mortgage and, as a result, the deferred gain was recognized in our consolidated statements of operations for the nine months ended September 30, 2016.

***Fair Value Hierarchy***

The preparation of consolidated financial statements in accordance with GAAP requires management to make estimates of fair value that affect the reported amounts of assets and liabilities and disclosure of assets and liabilities at the date of the consolidated financial statements and revenues and expenses during the period reported using a hierarchy (the Fair Value Hierarchy ) that prioritizes the inputs to valuation techniques used to measure the fair value. The Fair Value Hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets

or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The levels of the Fair Value Hierarchy are as follows: Level 1 inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that we have the ability to access at the measurement date; Level 2 inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active; and Level 3 inputs that are unobservable. Certain types of assets and liabilities are recorded at fair value either on a recurring or non-recurring basis. Assets required or elected to be marked-to-market and reported at fair value every reporting period are valued on a recurring basis. Other assets not required to be recorded at fair value every period may be recorded at fair value if a specific provision or other impairment is recorded within the period to mark the carrying value of the asset to market as of the reporting date. Such assets are valued on a non-recurring basis.

We have mutual fund assets that are measured at fair value on a recurring basis using Level 1 inputs. We have a Supplemental Retirement Plan for executives and other senior management employees. The amounts held in trust under the Supplemental Retirement Plan using Level 2 inputs may be used to satisfy claims of general creditors in the event of our or any of our subsidiaries bankruptcy. We have liability to the employees participating in the Supplemental Retirement Plan for the participant account balances equal to the aggregate of the amount invested at the employees' direction and the income earned in such mutual funds.

We have certain real estate assets that are measured at fair value on a non-recurring basis using Level 3 inputs as of September 30, 2016 and December 31, 2015, of \$508,000 and \$1,264,000, respectively, where impairment charges have been recorded. Due to the subjectivity inherent in the internal valuation techniques used in estimating fair value, the amounts realized from the sale of such assets may vary significantly from these estimates.



**Table of Contents**

The following summarizes as of September 30, 2016, our assets and liabilities measured at fair value on a recurring basis by level within the Fair Value Hierarchy:

(in thousands)	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Mutual funds	\$ 571	\$	\$	\$ 571
<b>Liabilities:</b>				
Deferred compensation	\$	\$ 571	\$	\$ 571

The following summarizes as of December 31, 2015, our assets and liabilities measured at fair value on a recurring basis by level within the Fair Value Hierarchy:

(in thousands)	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Mutual funds	\$ 888	\$	\$	\$ 888
<b>Liabilities:</b>				
Deferred compensation	\$	\$ 888	\$	\$ 888

***Fair Value Disclosure of Financial Instruments***

All of our financial instruments are reflected in the accompanying consolidated balance sheets at amounts which, in our estimation based upon an interpretation of available market information and valuation methodologies, reasonably approximate their fair values, except those separately disclosed in the notes to our consolidated financial statements.

***Environmental Remediation Obligations***

We record the fair value of a liability for an environmental remediation obligation as an asset and liability when there is a legal obligation associated with the retirement of a tangible long-lived asset and the liability can be reasonably estimated. Environmental remediation obligations are estimated based on the level and impact of contamination at each property. The accrued liability is the aggregate of the best estimate of the fair value of cost for each component of the liability. The accrued liability is net of recoveries of environmental costs from state underground storage tank ( UST ) remediation funds with respect to both past and future environmental spending based on estimated recovery rates developed from prior experience with the funds. Net environmental liabilities are currently measured based on their expected future cash flows which have been adjusted for inflation and discounted to present value. We accrue for environmental liabilities that we believe are allocable to other potentially responsible parties if it becomes probable that the other parties will not pay their environmental remediation obligations.

***Income Taxes***

We and our subsidiaries file a consolidated federal income tax return. Effective January 1, 2001, we elected to qualify, and believe we are operating so as to qualify, as a REIT for federal income tax purposes. Accordingly, we generally will not be subject to federal income tax on qualifying REIT income, provided that distributions to our shareholders equal at least the amount of our taxable income as defined under the Internal Revenue Code. We accrue for uncertain tax matters when appropriate. The accrual for uncertain tax positions is adjusted as circumstances change and as the uncertainties become more clearly defined, such as when audits are settled or exposures expire. Tax returns for the years 2013, 2014 and 2015, and tax returns which will be filed for the year ended 2016, remain open to examination

by federal and state tax jurisdictions under the respective statutes of limitations.

### ***New Accounting Pronouncements***

In May 2014, the FASB issued Accounting Standards Update ( ASU ) 2014-09, *Revenue from Contracts with Customers (Topic 606)* ( ASU 2014-09 ). ASU 2014-09 is a comprehensive new revenue recognition model requiring a company to recognize revenue to depict the transfer of goods or services to a customer at an amount reflecting the consideration it expects to receive in exchange for those goods or services. In adopting ASU 2014-09, companies may use either a full retrospective or a modified retrospective approach. ASU 2014-09 was effective for the first interim period within annual reporting periods beginning after December 15, 2016, and early adoption was not permitted. On July 9, 2015, the FASB decided to delay the effective date of ASU 2014-09 by one year making it effective for the first interim period within annual reporting periods beginning after December 15, 2017. Early adoption is permitted as of the original effective date. We are currently evaluating the impact the adoption of ASU 2014-09 will have on our consolidated financial statements.

In August 2014, the FASB issued ASU 2014-15, *Presentation of Financial Statements – Going Concern: Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern* ( ASU 2014-15 ). ASU 2014-15 requires management to evaluate whether there is substantial doubt about the entity’s ability to continue as a going concern and, if so, disclose that fact. ASU 2014-15 is effective for annual periods ending after December 15, 2016, including interim reporting periods thereafter. The new guidance affects disclosures only and is not expected to have a material impact on our consolidated financial statements.

---

**Table of Contents**

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* ( ASU 2016-02 ). ASU 2016-02 amends the existing accounting standards for lease accounting, including requiring lessees to recognize most leases on their balance sheets. Lessor accounting will remain similar to lessor accounting under previous GAAP, while aligning with the FASB's new revenue recognition guidance. ASU 2016-02 is effective for the Company beginning January 1, 2019. Early adoption of ASU 2016-02 is permitted. The standard requires a modified retrospective transition approach for all leases existing at, or entered into after, the date of initial application, with an option to use certain transition relief. We are currently evaluating the impact the adoption of ASU 2016-02 will have on our consolidated financial statements.

On March 30, 2016, the FASB issued ASU 2016-09, *Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*, which amends the current stock compensation guidance. The amendments simplify the accounting for taxes related to stock based compensation, including adjustments as to how excess tax benefits and a company's payments for tax withholdings should be classified. The standard is effective for fiscal periods beginning after December 15, 2016, with early adoption permitted. We are currently evaluating the impact the adoption of this standard will have on our consolidated financial statements.

On May 9, 2016, the FASB issued ASU 2016-12, *Narrow-Scope Improvements and Practical Expedients* ( ASU 2016-12 ), which clarifies and provides practical expedients for certain aspects of ASU 2014-09, which outlines a single comprehensive model for entities to use in accounting for revenues arising from contracts with customers and notes that lease contracts with customers are a scope exception. Public business entities may elect to adopt the amendments as of the original effective date; however, adoption is required for annual reporting periods beginning after December 15, 2017. We are currently evaluating the impact of the guidance on our consolidated financial statements.

On June 16, 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurements of Credit Losses on Financial Instruments* ( ASU 2016-13 ) to amend the accounting for credit losses for certain financial instruments. Under the new guidance, an entity recognizes its estimate of expected credit losses as an allowance, which the FASB believes will result in more timely recognition of such losses. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. We are currently evaluating the impact of the guidance on our consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments* ( ASU 2016-15 ). ASU 2016-15 is intended to clarify the presentation of cash receipts and payments in specific situations. The amendments in this update are effective for financial statements issued for annual periods beginning after December 15, 2017, including interim periods within those annual periods, and early application is permitted. We are currently evaluating the impact the adoption of ASU 2016-15 will have on our consolidated financial statements.

**NOTE 3. LEASES**

As of September 30, 2016, we owned 743 properties and leased 92 properties from third-party landlords. Our 835 properties are located in 23 states across the United States and Washington, D.C. Substantially all of our properties are leased on a triple-net basis primarily to petroleum distributors and, to a lesser extent, to individual operators. Generally, our tenants supply fuel and either operate our properties directly or sublet our properties to operators who operate their convenience stores, gasoline stations, automotive repair service facilities or other businesses at our properties. Our triple-net tenants are responsible for the payment of all taxes, maintenance, repairs, insurance and other operating expenses relating to our properties, and are also responsible for environmental contamination

occurring during the terms of their leases and in certain cases also for environmental contamination that existed before their leases commenced. See Note 6 for additional information regarding environmental obligations. Substantially all of our tenants' financial results depend on the sale of refined petroleum products and, to a lesser extent, convenience store sales or rental income from their subtenants. As a result, our tenants' financial results are highly dependent on the performance of the petroleum marketing industry, which is highly competitive and subject to volatility. During the terms of our leases, we monitor the credit quality of our triple-net tenants by reviewing their published credit ratings, if available, reviewing publicly available financial statements or reviewing financial or other operating statements which are delivered to us pursuant to applicable lease agreements, monitoring news reports regarding our tenants and their respective businesses, and monitoring the timeliness of lease payments and the performance of other financial covenants under their leases.

Revenues from rental properties included in continuing operations were \$24,328,000 and \$72,856,000 for the three and nine months ended September 30, 2016, respectively, and \$24,840,000 and \$67,376,000 for the three and nine months ended September 30, 2015, respectively. Rental income contractually due or received from our tenants in revenues from rental properties included in continuing operations were \$23,531,000 and \$70,347,000 for the three and nine months ended September 30, 2016, respectively, and \$23,513,000 and \$64,695,000 for the three and nine months ended September 30, 2015, respectively.

In accordance with GAAP, we recognize rental revenue in amounts which vary from the amount of rent contractually due or received during the periods presented. As a result, revenues from rental properties include non-cash adjustments recorded for deferred rental revenue due to the recognition of rental income on a straight-line basis over the current lease term, the net amortization of above-market and below-market

## **Table of Contents**

leases, rental income recorded under direct financing leases using the effective interest method which produces a constant periodic rate of return on the net investments in the leased properties and the amortization of deferred lease incentives (the Revenue Recognition Adjustments). Revenue Recognition Adjustments included in revenues from rental properties in continuing operations were \$797,000 and \$2,509,000 for the three and nine months ended September 30, 2016, respectively, and \$1,327,000 and \$2,681,000 for the three and nine months ended September 30, 2015. We provide reserves for a portion of the recorded deferred rent receivable if circumstances indicate that a tenant will not make all of its contractual lease payments during the current lease term. Our assessments and assumptions regarding the recoverability of the deferred rent receivable are reviewed on an ongoing basis and such assessments and assumptions are subject to change.

Tenant reimbursements, which consist of real estate taxes and other municipal charges paid by us which were reimbursable by our tenants pursuant to the terms of triple-net lease agreements, included in continuing operations were \$3,397,000 and \$9,921,000 for the three and nine months ended September 30, 2016, respectively, and \$4,237,000 and \$11,095,000 for the three and nine months ended September 30, 2015.

We incurred \$148,000 and \$90,000 of lease origination costs for the nine months ended September 30, 2016 and 2015, respectively. This deferred expense is recognized on a straight-line basis as amortization expense in our consolidated statements of operations over the terms of the various leases.

The components of the \$92,636,000 investment in direct financing leases as of September 30, 2016, are minimum lease payments receivable of \$170,164,000 plus unguaranteed estimated residual value of \$13,979,000 less unearned income of \$91,507,000. The components of the \$94,098,000 investment in direct financing leases as of December 31, 2015, are minimum lease payments receivable of \$179,372,000 plus unguaranteed estimated residual value of \$13,979,000 less unearned income of \$99,253,000.

## ***Major Tenants***

As of September 30, 2016, we had three significant tenants by revenue:

We leased 164 convenience store and gasoline station properties in three separate unitary leases and one stand-alone lease to subsidiaries of Global Partners LP (NYSE: GLP) (Global Partners). Two of these leases were assigned to subsidiaries of Global Partners in June 2015 by our former tenants, White Oak Petroleum, LLC and Big Apple Petroleum Realty, LLC (both affiliates of Capitol Petroleum Group, LLC). In the aggregate, our leases with subsidiaries of Global Partners represented 21% of our total revenues for the nine months ended September 30, 2016 and 2015. All three of our leases with subsidiaries of Global Partners are guaranteed by the parent company.

We leased 79 convenience store and gasoline station properties pursuant to three separate unitary leases to subsidiaries of Chestnut Petroleum Dist., Inc. (Chestnut Petroleum). In the aggregate, our leases with subsidiaries of Chestnut Petroleum represented 14% and 17% of our total revenues for the nine months ended September 30, 2016 and 2015, respectively. The largest of these unitary leases, accounting for 57 of our properties, is guaranteed by the parent company, its principals and numerous Chestnut Petroleum affiliates.

We leased 77 convenience store and gasoline station properties pursuant to three separate unitary leases to Apro, LLC (d/b/a United Oil ). In the aggregate, our leases with United Oil represented 15% and 7% of our total revenues for the nine months ended September 30, 2016 and 2015, respectively.

See Note 10 for additional information regarding the United Oil Transaction.

***Month-to-Month License Agreements***

As of September 30, 2016, six of our properties are subject to month-to-month license agreements. These month-to-month license agreements are interim occupancy arrangements, which allow the licensees to occupy and use these properties until the properties are sold or leased on a triple-net basis. Our month-to-month license agreements differ from our triple-net lease arrangements in that, among other things, we receive monthly occupancy payments directly from the licensees while we remain responsible for certain operating expenses, certain environmental compliance costs and costs associated with any environmental remediation at the properties. We will continue to be responsible for such operating expenses and environmental compliance costs until these properties are sold or leased on a triple-net basis, and under certain leases and agreements, thereafter.

***Marketing and the Master Lease***

As of September 30, 2016, 397 of the properties we own or lease, were previously leased to Getty Petroleum Marketing Inc. ( Marketing ) pursuant to a master lease (the Master Lease ). In December 2011 Marketing filed for Chapter 11 bankruptcy protection in the U.S. Bankruptcy Court. The Master Lease was terminated effective April 30, 2012, and in July 2012 the Bankruptcy Court approved Marketing s Plan of Liquidation and appointed a trustee (the Liquidating Trustee ) to oversee liquidation of the Marketing estate (the Marketing Estate ).

---

**Table of Contents**

As part of Marketing's bankruptcy proceedings, we maintained significant pre-petition and post-petition unsecured claims against Marketing. On March 3, 2015, we entered into a settlement agreement with the Liquidating Trustee of the Marketing Estate to resolve claims asserted by us in Marketing's bankruptcy case (the Settlement Agreement). The Settlement Agreement was approved by an order of the U.S. Bankruptcy Court and on April 22, 2015, we received a distribution from the Marketing Estate of \$6,800,000 on account of our general unsecured claims. The Settlement Agreement also resolved a dispute relating to the balance of payment due to us pursuant to our agreement to fund a lawsuit that was brought by the Liquidating Trustee against Lukoil Americas Corporation and related entities and individuals for the benefit of Marketing's creditors. As a result, on April 22, 2015, we also received an additional distribution of \$550,000 from the Marketing Estate in full resolution of the funding agreement dispute.

On October 19, 2015, the U.S. Bankruptcy Court entered a final decree closing the bankruptcy case of the Marketing Estate. As a result, on November 3, 2015, we received a final distribution from the Marketing Estate of approximately \$10,800,000 on account of our general unsecured claims. We do not expect to receive any further distributions from the Marketing Estate.

As of September 30, 2016, we have entered into long-term triple-net leases with petroleum distributors for 15 separate property portfolios comprising 351 properties in the aggregate and 20 properties leased as single unit triple-net leases, that were previously leased to Marketing. The long-term triple-net leases with petroleum distributors are unitary triple-net lease agreements generally with an initial term of 15 to 20 years and options for successive renewal terms of up to 20 years. Rent is scheduled to increase at varying intervals during both the initial and renewal terms of our leases. Several of the leases provide for additional rent based on the aggregate volume of fuel sold. In addition, the majority of the leases require the tenants to make capital expenditures at our properties substantially all of which are related to the replacement of USTs that are owned by our tenants. As of September 30, 2016, we have a remaining commitment to fund as much as \$10,805,000 in the aggregate with our tenants for a portion of such capital expenditures. Our commitment provides us with the option to either reimburse our tenants, or to offset rent when these capital expenditures are made. This deferred expense is recognized on a straight-line basis as a reduction of rental revenue in our consolidated statements of operations over the terms of the various leases.

As part of the triple-net leases for properties previously leased to Marketing, we transferred title of the USTs to our tenants, and the obligation to pay for the retirement and decommissioning or removal of USTs at the end of their useful lives or earlier if circumstances warranted was fully or partially transferred to our new tenants. We remain contingently liable for this obligation in the event that our tenants do not satisfy their responsibilities. Accordingly, through September 30, 2016, we removed \$13,769,000 of asset retirement obligations and \$10,808,000 of net asset retirement costs related to USTs from our balance sheet. The cumulative net amount of \$2,961,000 is recorded as deferred rental revenue and will be recognized on a straight-line basis as additional revenues from rental properties over the terms of the various leases.

***NECG Lease Restructuring***

On May 1, 2012, we entered into a lease with NECG Holdings Corp (NECG) covering 84 properties formerly leased to Marketing in Connecticut, Massachusetts and Rhode Island (the NECG Lease). Eviction proceedings against a holdover group of former subtenants who continued to occupy properties subject to the NECG Lease had a material adverse impact on NECG's operations and profitability. On January 27, 2015, the Connecticut Supreme Court, in a written opinion, affirmed the Superior Court rulings in favor of NECG and us. As a result, we or NECG have regained possession of all of the locations that were still subject to appeal.

We had previously entered into a lease modification agreement with NECG which deferred a portion of NECG's rent due to us and allowed us to remove properties from the NECG Lease. As a result, as of December 31, 2015, there

were eight properties remaining in the NECG Lease. During the nine months ended September 30, 2016, we severed five properties from the NECG Lease. The three remaining properties continue to be leased to NECG with the understanding that the properties will be severed from the NECG Lease when we either re-lease or sell the properties.

#### **NOTE 4. COMMITMENTS AND CONTINGENCIES**

##### ***Credit Risk***

In order to minimize our exposure to credit risk associated with financial instruments, we place our temporary cash investments, if any, with high credit quality institutions. Temporary cash investments, if any, are currently held in an overnight bank time deposit with JPMorgan Chase Bank, N.A. and these balances, at times, exceed federally insurable limits.

##### ***Legal Proceedings***

We are subject to various legal proceedings and claims which arise in the ordinary course of our business. As of September 30, 2016 and December 31, 2015, we had accrued \$11,767,000 and \$11,265,000, respectively, for certain of these matters which we believe were appropriate based on information then currently available. We have recorded provisions for litigation losses aggregating



---

**Table of Contents**

\$801,000 and \$349,000 for certain of these matters during the nine months ended September 30, 2016 and 2015, respectively. We are unable to estimate ranges in excess of the amount accrued with any certainty for these matters. It is possible that our assumptions regarding the ultimate allocation method and share of responsibility that we used to allocate environmental liabilities may change, which may result in our providing an accrual, or adjustments to the amounts recorded, for environmental litigation accruals. Matters related to our former Newark, New Jersey Terminal and the Lower Passaic River and MTBE litigations in the states of New Jersey and Pennsylvania, in particular, could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price.

***Matters related to our former Newark, New Jersey Terminal and the Lower Passaic River***

In September 2003, we received a directive (the Directive) issued by the New Jersey Department of Environmental Protection (NJDEP) under the New Jersey Spill Compensation and Control Act. The Directive indicated that we are one of approximately 66 potentially responsible parties for alleged natural resource damages resulting from the discharges of hazardous substances along the lower Passaic River (the Lower Passaic River). The Directive provides, among other things, that the named recipients must conduct an assessment of the natural resources that have been injured by discharges into the Lower Passaic River and must implement interim compensatory restoration for the injured natural resources. The NJDEP alleges that our liability arises from alleged discharges originating from our former Newark, New Jersey Terminal site (which was sold in October 2013). We responded to the Directive by asserting that we are not liable. There has been no material activity and/or communications by the NJDEP with respect to the Directive since early after its issuance.

In May 2007, the United States Environmental Protection Agency (EPA) entered into an Administrative Settlement Agreement and Order on Consent (AOC) with over 70 parties to perform a Remedial Investigation and Feasibility Study (RI/FS) for a 17-mile stretch of the Lower Passaic River in New Jersey. The RI/FS is intended to address the investigation and evaluation of alternative remedial actions with respect to alleged damages to the Lower Passaic River. Most of the parties to the AOC, including us, are also members of a Cooperating Parties Group (CPG). The CPG agreed to an interim allocation formula for purposes of allocating the costs to complete the RI/FS among its members, with the understanding that this agreed-upon allocation formula is not binding on the parties in terms of any potential liability for the costs to remediate the Lower Passaic River. The CPG submitted to the EPA its draft RI/FS in 2015. The draft RI/FS set forth various alternatives for remediating the entire 17-mile stretch of the Lower Passaic River, and provides that cost estimate for the preferred remedial action presented therein is in the range of approximately \$483,000,000 to \$725,000,000. The EPA is still evaluating the draft RI/FS report submitted by the CPG.

In addition to the RI/FS activities, other actions relating to the investigation and/or remediation of the Lower Passaic River have proceeded as follows. First, in June 2012, certain members of the CPG entered into an Administrative Settlement Agreement and Order on Consent (10.9 AOC) effective June 18, 2012, to perform certain remediation activities, including removal and capping of sediments at the river mile 10.9 area and certain testing. The EPA also issued a Unilateral Order to Occidental Chemical Corporation (Occidental) directing Occidental to participate and contribute to the cost of the river mile 10.9 work. Concurrent with the CPG's work on the RI/FS, on April 11, 2014, the EPA issued a draft Focused Feasibility Study (FFS) with proposed remedial alternatives to remediate the lower 8-miles of the 17-mile stretch of the Lower Passaic River. The FFS was subject to public comments and objections, and on March 4, 2016, the EPA issued its Record of Decision (ROD) for the lower 8-miles selecting a remedy that would involve bank-to-bank dredging and installing an engineered cap with an estimated cost of \$1,380,000,000. On March 31, 2016, we and more than 100 other potentially responsible parties received from the EPA a Notice of Potential Liability and Commencement of Negotiations for Remedial Design (Notice), which informed the recipients that the EPA intends to seek an Administrative Order on Consent and Settlement Agreement with Occidental for

remedial design of the remedy selected in the ROD, after which the EPA plans to begin negotiations with major potentially responsible parties for implementation and/or payment of the selected remedy. The Notice also stated that the EPA believes that some of the potentially responsible parties and other parties not yet identified as potentially responsible parties will be eligible for a cash out settlement with the EPA. On October 5, 2016, the EPA announced that it had entered into a settlement agreement with Occidental which requires that Occidental perform the remedial design (which is expected to take four (4) years to complete) for the remedy selected for the lower 8-miles of the Lower Passaic River.

Many uncertainties remain regarding how the EPA intends to implement the ROD. We anticipate that performance of the EPA's selected remedy will be subject to future negotiations, potential enforcement proceedings and/or possible litigation. The RI/FS, AOC, 10.9 AOC and Notice do not obligate us to fund or perform remedial action contemplated by either the ROD or RI/FS and do not resolve liability issues for remedial work or the restoration of or compensation for alleged natural resource damages to the Lower Passaic River, which are not known at this time. Our ultimate liability, if any, in the pending and possible future proceedings pertaining to the Lower Passaic River is uncertain and subject to numerous contingencies which cannot be predicted and the outcome of which are not yet known.

---

**Table of Contents*****MTBE Litigation State of New Jersey***

We are defending against a lawsuit brought by various governmental agencies of the State of New Jersey, including the NJDEP alleging various theories of liability due to contamination of groundwater with methyl tertiary butyl ether (a fuel derived from methanol, commonly referred to as MTBE ) involving multiple locations throughout the State of New Jersey (the New Jersey MDL Proceedings ). The complaint names as defendants approximately 50 petroleum refiners, manufacturers, distributors and retailers of MTBE or gasoline containing MTBE. The State of New Jersey is seeking reimbursement of significant clean-up and remediation costs arising out of the alleged release of MTBE containing gasoline in the State of New Jersey and is asserting various natural resource damage claims as well as liability against the owners and operators of gasoline station properties from which the releases occurred. Several of the named defendants have already settled the case against them. These cases have been transferred to the United States District Court for the District of New Jersey for pre-trial proceedings and trial, although a trial date has not yet been set. We continue to engage in settlement negotiations and a dialogue with the plaintiff s counsel to educate them on the unique role of the Company and our business as compared to other defendants in the litigation, and with respect to certain facts applicable to our activities and gasoline stations, and affirmative defenses available to us, which we believe have not been sufficiently developed in the proceedings. In addition, we are pursuing claims for reimbursement of monies expended in the defense and settlement of certain MTBE cases under pollution insurance policies previously obtained by us and Marketing and under which we believe we are entitled to coverage, however, we have not yet confirmed whether and to what extent such coverage may actually be available. Although the ultimate outcome of the New Jersey MDL Proceedings cannot be ascertained at this time, we believe it is probable that this litigation will be resolved in a manner that is unfavorable to us. We are unable to estimate the range of loss in excess of the amount accrued with certainty for the New Jersey MDL Proceedings as we do not believe that plaintiffs settlement proposal is realistic and there remains uncertainty as to the allegations in this case as they relate to us, our defenses to the claims, our rights to indemnification or contribution from other parties and the aggregate possible amount of damages for which we may be held liable. It is possible that losses related to the New Jersey MDL Proceedings in excess of the amounts accrued as of September 30, 2016, could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price.

***MTBE Litigation State of Pennsylvania***

On July 7, 2014, our subsidiary, Getty Properties Corp., was served with a complaint filed by the Commonwealth of Pennsylvania (the State ) in the Court of Common Pleas, Philadelphia County, relating to alleged statewide MTBE contamination in Pennsylvania (the Complaint ). The Complaint names as defendants more than 50 petroleum refiners, manufacturers, distributors and retailers of MTBE or gasoline containing MTBE. The Complaint seeks compensation for natural resource damages and for injuries sustained as a result of defendants unfair and deceptive trade practices and acts in the marketing of MTBE and gasoline containing MTBE. The plaintiffs also seek to recover costs paid or incurred by the State to detect, treat and remediate MTBE from public and private water wells and groundwater. The plaintiffs assert causes of action against all defendants based on multiple theories, including strict liability defective design; strict liability failure to warn; public nuisance; negligence; trespass; and violation of consumer protection law.

The case was filed in the Court of Common Pleas, Philadelphia County, but was removed by defendants to the United States District Court for the Eastern District of Pennsylvania and then transferred to the United States District Court for the Southern District of New York so that it may be managed as part of the ongoing MTBE MDL. Plaintiffs have recently filed a Second Amended Complaint naming additional defendants and adding factual allegations intended to bolster their claims against the defendants. We have joined with other defendants in the filing of a motion to dismiss the claims against us. This motion is pending with the Court. We intend to defend vigorously the claims made against us. Our ultimate liability, if any, in this proceeding is uncertain and subject to numerous contingencies which cannot be predicted and the outcome of which are not yet known.

**NOTE 5. CREDIT AGREEMENT AND SENIOR UNSECURED NOTES**

*Credit Agreement*

On June 2, 2015, we entered into a \$225,000,000 senior unsecured credit agreement (the *Credit Agreement* ) with a group of banks led by Bank of America, N.A. (the *Bank Syndicate* ). The *Credit Agreement* consists of a \$175,000,000 revolving facility (the *Revolving Facility* ), which is scheduled to mature in June 2018 and a \$50,000,000 term loan (the *Term Loan* ), which is scheduled to mature in June 2020. Subject to the terms of the *Credit Agreement* and our continued compliance with its provisions, we have the option to (a) extend the term of the *Revolving Facility* for one additional year to June 2019 and (b) increase by \$75,000,000 the amount of the *Revolving Facility* to \$250,000,000.

The *Credit Agreement* incurs interest and fees at various rates based on our net debt to EBITDA ratio (as defined in the *Credit Agreement*) at the end of each quarterly reporting period. The *Revolving Facility* permits borrowings at an interest rate equal to the sum of a base rate plus a margin of 0.95% to 2.25% or a LIBOR rate plus a margin of 1.95% to 3.25%. The annual commitment fee on the undrawn funds under the *Revolving Facility* is 0.25% to 0.30%. The *Term Loan* bears interest at a rate equal to the sum of a

---

**Table of Contents**

base rate plus a margin of 0.90% to 2.20% or a LIBOR rate plus a margin of 1.90% to 3.20%. The Credit Agreement does not provide for scheduled reductions in the principal balance prior to its maturity. As of September 30, 2016, borrowings under the Revolving Facility were \$75,000,000 and borrowings under the Term Loan were \$50,000,000 and, as of December 31, 2015, borrowings under the Revolving Facility were \$94,000,000 and borrowings under the Term Loan were \$50,000,000. The interest rate on Credit Agreement borrowings at September 30, 2016, was 3.25% per annum.

In April 2015, the FASB issued guidance ASU 2015-03, which amends Topic 835, Other Presentation Matters. The amendments in ASU 2015-03 require that debt issuance costs be reported on the balance sheet as a direct reduction of the face amount of the debt instrument they relate to, and should not be classified as a deferred charge, as was previously required under the Accounting Standards Codification. We adopted ASU 2015-03 retrospectively as of January 1, 2016. As a result, \$1,900,000 of debt issuance costs that were previously presented in prepaid expenses and other assets as of December 31, 2015, are now included within borrowings under credit agreement. As of September 30, 2016, \$1,374,000 of debt issuance costs are included within borrowings under credit agreement.

The Credit Agreement contains customary financial covenants such as availability, leverage and coverage ratios and minimum tangible net worth, as well as limitations on restricted payments, which may limit our ability to incur additional debt or pay dividends. The Credit Agreement contains customary events of default, including cross default provisions under the Restated Prudential Note Purchase Agreement (as defined below), change of control and failure to maintain REIT status. Any event of default, if not cured or waived in a timely manner, would increase by 200 basis points (2.00%) the interest rate we pay under the Credit Agreement and prohibit us from drawing funds against the Credit Agreement and could result in the acceleration of our indebtedness under the Credit Agreement and could also give rise to an event of default and could result in the acceleration of our indebtedness under the Restated Prudential Note Purchase Agreement. We may be prohibited from drawing funds against the Revolving Facility if there is a material adverse effect on our business, assets, prospects or condition.

***Senior Unsecured Notes***

On June 2, 2015, we entered into an amended and restated note purchase agreement (the Restated Prudential Note Purchase Agreement ) amending and restating our existing senior secured note purchase agreement with The Prudential Insurance Company of America ( Prudential ) and an affiliate of Prudential. Pursuant to the Restated Prudential Note Purchase Agreement, Prudential and its affiliate released the mortgage liens and other security interests held by Prudential and its affiliate on certain of our properties and assets, redenominated the existing notes in the aggregate amount of \$100,000,000 issued under the existing note purchase agreement as senior unsecured Series A Notes, and issued \$75,000,000 of senior unsecured Series B Notes bearing interest at 5.35% and maturing in June 2023 to Prudential and certain affiliates of Prudential. The Series A Notes continue to bear interest at 6.0% and mature in February 2021. The Restated Prudential Note Purchase Agreement does not provide for scheduled reductions in the principal balance of either the Series A Notes or the Series B Notes prior to their respective maturities. As of September 30, 2016 and December 31, 2015, borrowings under the Restated Prudential Note Purchase Agreement were \$175,000,000.

In April 2015, the FASB issued guidance ASU 2015-03, which amends Topic 835, Other Presentation Matters. The amendments in ASU 2015-03 require that debt issuance costs be reported on the balance sheet as a direct reduction of the face amount of the debt instrument they relate to, and should not be classified as a deferred charge, as was previously required under the Accounting Standards Codification. We adopted ASU 2015-03 retrospectively as of January 1, 2016. As a result, \$311,000 of debt issuance costs that were previously presented in prepaid expenses and other assets as of December 31, 2015, are now included within senior unsecured notes. As of September 30, 2016, \$270,000 of debt issuance costs are included within senior unsecured notes.

The Restated Prudential Note Purchase Agreement contains customary financial covenants such as leverage and coverage ratios and minimum tangible net worth, as well as limitations on restricted payments, which may limit our ability to incur additional debt or pay dividends. The Restated Prudential Note Purchase Agreement contains customary events of default, including default under the Credit Agreement and failure to maintain REIT status. Any event of default, if not cured or waived, would increase by 200 basis points (2.00%) the interest rate we pay under the Restated Prudential Note Purchase Agreement and could result in the acceleration of our indebtedness under the Restated Prudential Note Purchase Agreement and could also give rise to an event of default and could result in the acceleration of our indebtedness under our Credit Agreement.

As of September 30, 2016, we are in compliance with all of the material terms of the Credit Agreement and Restated Prudential Note Purchase Agreement, including the various financial covenants described above.

**Table of Contents**

As of September 30, 2016, the maturity date and amounts outstanding under the Credit Agreement and the Restated Prudential Note Purchase Agreement are as follows:

	Maturity Date	Amount
Credit Agreement - Revolving Facility	June 2018	\$ 75,000,000
Credit Agreement - Term Loan	June 2020	\$ 50,000,000
Restated Prudential Note Purchase Agreement - Series A Notes	February 2021	\$ 100,000,000
Restated Prudential Note Purchase Agreement - Series B Notes	June 2023	\$ 75,000,000

As of September 30, 2016 and December 31, 2015, the carrying value of the borrowings outstanding under the Credit Agreement approximated fair value. As of September 30, 2016, the fair value of the borrowings under the Series A Notes and Series B Notes were \$108,500,000 and \$79,900,000, respectively. As of December 31, 2015, the fair value of the borrowings under the Series A Notes and Series B Notes were \$105,800,000 and \$76,400,000, respectively.

The fair value of the borrowings outstanding as of September 30, 2016 and December 31, 2015, was determined using a discounted cash flow technique that incorporates a market interest yield curve with adjustments for duration, optionality, risk profile and projected average borrowings outstanding or borrowings outstanding, which are based on unobservable inputs within Level 3 of the Fair Value Hierarchy.

**NOTE 6. ENVIRONMENTAL OBLIGATIONS**

We are subject to numerous federal, state and local laws and regulations, including matters relating to the protection of the environment such as the remediation of known contamination and the retirement and decommissioning or removal of long-lived assets including buildings containing hazardous materials, USTs and other equipment. Environmental costs are principally attributable to remediation costs which include removing USTs, excavation of contaminated soil and water, installing, operating, maintaining and decommissioning remediation systems, monitoring contamination and governmental agency compliance reporting incurred in connection with contaminated properties. We seek reimbursement from state UST remediation funds related to these environmental costs where available. In July 2012, we purchased a ten-year pollution legal liability insurance policy covering substantially all of our properties for preexisting unknown environmental liabilities and new environmental events. The policy has a \$50,000,000 aggregate limit and is subject to various self-insured retentions and other conditions and limitations. Our intention in purchasing this policy was to obtain protection predominantly for significant events. No assurances can be given that we will obtain a net financial benefit from this investment.

The estimated future costs for known environmental remediation requirements are accrued when it is probable that a liability has been incurred and a reasonable estimate of fair value can be made. The accrued liability is the aggregate of the best estimate of the fair value of cost for each component of the liability net of estimated recoveries from state UST remediation funds considering estimated recovery rates developed from prior experience with the funds.

We enter into leases and various other agreements which contractually allocate responsibility between the parties for known and unknown environmental liabilities at or relating to the subject properties. We are contingently liable for these environmental obligations in the event that our counterparty to the lease or other agreement does not satisfy them. It is possible that our assumptions regarding the ultimate allocation method and share of responsibility that we used to allocate environmental liabilities may change, which may result in material adjustments to the amounts recorded for environmental litigation accruals and environmental remediation liabilities. We are required to accrue for

environmental liabilities that we believe are allocable to others under leases and other agreements if we determine that it is probable that our counterparty will not meet its environmental obligations. We may ultimately be responsible to pay for environmental liabilities as the property owner if our counterparty fails to pay them. We assess whether to accrue for environmental liabilities based upon relevant factors including our tenants' histories of paying for such obligations, our assessment of their financial ability, and their intent to pay for such obligations. However, there can be no assurance that our assessments are correct or that our tenants who have paid their obligations in the past will continue to do so. The ultimate resolution of these matters could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price.

For all of our triple-net leases, our tenants are contractually responsible for compliance with environmental laws and regulations, removal of USTs at the end of their lease term (the cost of which in certain cases is partially borne by us), and remediation of any environmental contamination that arises during the term of their tenancy. Under the terms of our leases covering properties previously leased to Marketing (substantially all of which commenced in 2012), we have agreed to be responsible for environmental contamination at the premises that was known at the time the lease commenced, and which existed prior to commencement of the lease and is discovered (other than as a result of a voluntary site investigation) during the first ten years of the lease term (or a shorter period for a minority of such leases). After expiration of such ten-year (or, in certain cases, shorter) period, responsibility for all newly discovered



---

**Table of Contents**

contamination, even if it relates to periods prior to commencement of the lease, is contractually allocated to our tenant. Our tenants at properties previously leased to Marketing are in all cases responsible for the cost of any remediation of contamination that results from their use and occupancy of our properties. Under substantially all of our other triple-net leases, responsibility for remediation of all environmental contamination discovered during the term of the lease (including known and unknown contamination that existed prior to commencement of the lease) is the responsibility of our tenant.

We anticipate that a majority of the USTs at properties previously leased to Marketing will be replaced over the next decade because these USTs are either at or near the end of their useful lives. For long-term, triple-net leases covering sites previously leased to Marketing, our tenants are responsible for the cost of removal and replacement of USTs and for remediation of contamination found during such UST removal and replacement, unless such contamination was found during the first ten years of the lease term and also existed prior to commencement of the lease. In those cases, we are responsible for costs associated with the remediation of such contamination. For our transitional properties occupied under month-to-month license agreements, or which are vacant, we are responsible for costs associated with UST removals and for the cost of remediation of contamination found during the removal of USTs. We have also agreed to be responsible for environmental contamination that existed prior to the sale of certain properties assuming the contamination is discovered (other than as a result of a voluntary site investigation) during the first five years after the sale of the properties.

After the termination of the Master Lease, we commenced a process to take control of our properties and to reposition them. A substantial portion of these properties had USTs which were either at or near the end of their useful lives. For properties that we sold, we elected to remove certain of these USTs and in the course of re-leasing properties, we made lease concessions to reimburse our tenants for certain capital expenditures including UST replacements. In the course of these UST removals and replacements, previously unknown environmental contamination has been and continues to be discovered. As a result of these developments, we began to assess our prospective future environmental liability resulting from preexisting unknown environmental contamination which we believe may be discovered during the future removal and replacement of USTs at properties previously leased to Marketing.

We have developed a reasonable estimate of fair value for the prospective future environmental liability resulting from preexisting unknown environmental contamination and accrued for these estimated costs. These estimates are based primarily upon quantifiable trends, which we believe allow us to make reasonable estimates of fair value for the future costs of environmental remediation resulting from the removal and replacement of USTs. Our accrual of the additional liability represents the best estimate of the fair value of cost for each component of the liability, net of estimated recoveries from state UST remediation funds, considering estimated recovery rates developed from prior experience with the funds. In arriving at our accrual, we analyzed the ages of USTs at properties where we would be responsible for preexisting contamination found within ten years after commencement of a lease (for properties subject to long-term triple-net leases) or five years from a sale (for divested properties), and projected a cost to closure for new environmental contamination. Based on these estimates, along with relevant economic and risk factors, at September 30, 2016 and December 31, 2015, we have accrued \$44,772,000 and \$45,443,000, respectively, for these future environmental liabilities related to preexisting unknown contamination. Our estimates are based upon facts that are known to us at this time and an assessment of the possible ultimate remedial action outcomes. It is possible that our assumptions, which form the basis of our estimates, regarding our ultimate environmental liabilities may change, which may result in our providing an accrual, or adjustments to the amounts recorded, for environmental remediation liabilities. Among the many uncertainties that impact the estimates are our assumptions, the necessary regulatory approvals for, and potential modifications of, remediation plans, the amount of data available upon initial assessment of contamination, changes in costs associated with environmental remediation services and equipment, the availability of state UST remediation funds and the possibility of existing legal claims giving rise to additional claims. Additional

environmental liabilities could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price.

Environmental exposures are difficult to assess and estimate for numerous reasons, including the extent of contamination, alternative treatment methods that may be applied, location of the property which subjects it to differing local laws and regulations and their interpretations, as well as the time it takes to remediate contamination and receive regulatory approval. In developing our liability for estimated environmental remediation obligations on a property by property basis, we consider, among other things, enacted laws and regulations, assessments of contamination and surrounding geology, quality of information available, currently available technologies for treatment, alternative methods of remediation and prior experience. Environmental accruals are based on estimates which are subject to significant change, and are adjusted as the remediation treatment progresses, as circumstances change and as environmental contingencies become more clearly defined and reasonably estimable. We expect to adjust the accrued liabilities for environmental remediation obligations reflected in our consolidated financial statements as they become probable and a reasonable estimate of fair value can be made.

We measure our environmental remediation liability at fair value based on expected future net cash flows, adjusted for inflation (using a range of 2.0% to 2.75%), and then discount them to present value (using a range of 4.0% to 7.0%). We adjust our environmental remediation liability quarterly to reflect changes in projected expenditures, changes in present value due to the passage

---

**Table of Contents**

of time and reductions in estimated liabilities as a result of actual expenditures incurred during each quarter. As of September 30, 2016, we had accrued a total of \$78,525,000 for our prospective environmental remediation liability. This accrual includes (a) \$33,753,000, which was our best estimate of reasonably estimable environmental remediation obligations and obligations to remove USTs for which we are the title owner, net of estimated recoveries and (b) \$44,772,000 for future environmental liabilities related to preexisting unknown contamination. As of December 31, 2015, we had accrued a total of \$84,345,000 for our prospective environmental remediation liability. This accrual includes (a) \$38,902,000, which was our best estimate of reasonably estimable environmental remediation obligations and obligations to remove USTs for which we are the title owner, net of estimated recoveries and (b) \$45,443,000 for future environmental liabilities related to preexisting unknown contamination.

Environmental liabilities are accreted for the change in present value due to the passage of time and, accordingly, \$3,020,000 and \$3,519,000 of net accretion expense was recorded for the nine months ended September 30, 2016 and 2015, respectively, which is included in environmental expenses. In addition, during the nine months ended September 30, 2016 and 2015, we recorded credits to environmental expenses included in continuing operations and to earnings from operating activities in discontinued operations aggregating \$3,804,000 and \$2,035,000, respectively, where decreases in estimated remediation costs exceeded the depreciated carrying value of previously capitalized asset retirement costs. Environmental expenses also include project management fees, legal fees and provisions for environmental litigation losses.

During the nine months ended September 30, 2016 and 2015, we increased the carrying value of certain of our properties by \$5,384,000 and \$8,892,000, respectively, due to increases in estimated environmental remediation costs. The recognition and subsequent changes in estimates in environmental liabilities and the increases or decreases in carrying values of the properties are non-cash transactions which do not appear on the face of the consolidated statements of cash flows. We recorded impairment charges aggregating \$6,232,000 and \$10,598,000 for the nine months ended September 30, 2016 and 2015, respectively, in continuing operations and in discontinued operations for capitalized asset retirement costs. Capitalized asset retirement costs are being depreciated over the estimated remaining life of the UST, a ten-year period if the increase in carrying value is related to environmental remediation obligations or such shorter period if circumstances warrant, such as the remaining lease term for properties we lease from others. Depreciation and amortization expense included in continuing operations and earnings from discontinued operations in our consolidated statements of operations for the nine months ended September 30, 2016 and 2015, included \$3,934,000 and \$4,646,000, respectively, related to capitalized asset retirement costs. Capitalized asset retirement costs were \$48,981,000 (consisting of \$20,234,000 of known environmental liabilities and \$28,747,000 of reserves for future environmental liabilities) and \$51,393,000 (consisting of \$20,939,000 of known environmental liabilities and \$30,454,000 of reserves for future environmental liabilities) as of September 30, 2016 and December 31, 2015, respectively.

As part of the triple-net leases for properties previously leased to Marketing, we transferred title of the USTs to our tenants, and the obligation to pay for the retirement and decommissioning or removal of USTs at the end of their useful life or earlier if circumstances warranted was fully or partially transferred to our new tenants. We remain contingently liable for this obligation in the event that our tenants do not satisfy their responsibilities. Accordingly, through September 30, 2016, we removed \$13,769,000 of asset retirement obligations and \$10,808,000 of net asset retirement costs related to USTs from our balance sheet. The cumulative net amount of \$2,961,000 is recorded as deferred rental revenue and will be recognized on a straight-line basis as additional revenues from rental properties over the terms of the various leases.

We cannot predict what environmental legislation or regulations may be enacted in the future or how existing laws or regulations will be administered or interpreted with respect to products or activities to which they have not previously been applied. We cannot predict if state UST fund programs will be administered and funded in the future in a manner

that is consistent with past practices and if future environmental spending will continue to be eligible for reimbursement at historical recovery rates under these programs. Compliance with more stringent laws or regulations, as well as more vigorous enforcement policies of the regulatory agencies or stricter interpretation of existing laws, which may develop in the future, could have an adverse effect on our financial position, or that of our tenants, and could require substantial additional expenditures for future remediation.

In light of the uncertainties associated with environmental expenditure contingencies, we are unable to estimate ranges in excess of the amount accrued with any certainty; however, we believe it is possible that the fair value of future actual net expenditures could be substantially higher than amounts currently recorded by us. Adjustments to accrued liabilities for environmental remediation obligations will be reflected in our consolidated financial statements as they become probable and a reasonable estimate of fair value can be made. Future environmental expenses could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price.

**Table of Contents****NOTE 7. SHAREHOLDERS EQUITY**

A summary of the changes in shareholders equity for the nine months ended September 30, 2016, is as follows (in thousands):

	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	DIVIDENDS PAID IN EXCESS OF EARNINGS		TOTAL
	SHARES	AMOUNT				
BALANCE, DECEMBER 31, 2015	33,422	\$ 334	\$ 464,338	\$ (58,111)		\$ 406,561
Net earnings				30,083		30,083
Dividends declared \$0.75 per share				(25,644)		(25,644)
Stock dividends	286	3	4,739			4,742
Shares issued pursuant to ATM Program, net	145	2	2,938			2,940
Stock-based compensation	19		1,153			1,153
BALANCE, SEPTEMBER 30, 2016	33,872	\$ 339	\$ 473,168	\$ (53,672)		\$ 419,835

On March 9, 2016, our Board of Directors granted 86,600 restricted stock units under our 2004 Omnibus Incentive Compensation Plan. We are authorized to issue 20,000,000 shares of preferred stock, par value \$.01 per share, of which none were issued as of September 30, 2016 or December 31, 2015.

***ATM Program***

In June 2016, we established an at-the-market equity offering program (the ATM Program), pursuant to which we may issue and sell shares of our common stock with an aggregate sales price of up to \$125,000,000 through a consortium of banks acting as agents. Sales of the shares of common stock may be made, as needed, from time to time in at-the-market offerings as defined in Rule 415 of the Securities Act of 1933, including by means of ordinary brokers transactions on the New York Stock Exchange or otherwise at market prices prevailing at the time of sale, at prices related to prevailing market prices or as otherwise agreed to with the applicable agent. We incurred \$360,000 of stock issuance costs in the establishment of the ATM Program. Stock issuance costs consisted primarily of underwriters fees and legal and accounting fees.

During the three and nine months ended September 30, 2016, we issued 122,000 and 145,000 shares, respectively, and received net proceeds of \$2,819,000 and \$2,940,000, respectively. Future sales, if any, will depend on a variety of factors to be determined by us from time to time, including among others, market conditions, the trading price of our common stock, determinations by us of the appropriate sources of funding for us and potential uses of funding available to us.

***Dividends***

For the nine months ended September 30, 2016, we paid dividends of \$32,973,000 or \$0.97 per share (which consisted of \$25,532,000 or \$0.75 per share of regular quarterly cash dividends and a \$7,441,000 or \$0.22 per share special cash and stock dividend). For the nine months ended September 30, 2015, we paid dividends of \$27,035,000 or \$0.80 per share (which consisted of \$22,310,000 or \$0.66 per share of regular quarterly cash dividends and a \$4,725,000 or

\$0.14 per share special cash dividend).

**Table of Contents****NOTE 8. EARNINGS PER COMMON SHARE**

Basic and diluted earnings per common share gives effect, utilizing the two-class method, to the potential dilution from the issuance of common shares in settlement of restricted stock units ( RSU or RSUs ) which provide for non-forfeitable dividend equivalents equal to the dividends declared per common share. Basic and diluted earnings per common share is computed by dividing net earnings less dividend equivalents attributable to RSUs by the weighted average number of common shares outstanding during the year. Diluted earnings per common share, also gives effect to the potential dilution from the exercise of stock options utilizing the treasury stock method. There were 5,000 stock options excluded from the earnings per share calculations below as they were anti-dilutive as of September 30, 2016 and 2015, respectively.

(in thousands)	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Earnings from continuing operations	\$ 9,236	\$ 8,523	\$ 30,661	\$ 19,985
Less dividend equivalents attributable to RSUs outstanding	(111)	(96)	(379)	(273)
Earnings from continuing operations attributable to common shareholders	9,125	8,427	30,282	19,712
(Loss) from discontinued operations	(432)	(1,488)	(578)	(2,468)
Less dividend equivalents attributable to RSUs outstanding				
(Loss) from discontinued operations attributable to common shareholders	(432)	(1,488)	(578)	(2,468)
Net earnings attributable to common shareholders used for basic and diluted earnings per share calculation	\$ 8,693	\$ 6,939	\$ 29,704	\$ 17,244
Weighted average common shares outstanding:				
Basic and diluted	33,776	33,422	33,716	33,420
RSUs outstanding at the end of the period	430	401	430	401

**NOTE 9. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE**

We report as discontinued operations three properties which met the criteria to be accounted for as held for sale in accordance with GAAP as of June 30, 2014, and certain properties disposed of during the periods presented that were previously classified as held for sale as of June 30, 2014. All results of these discontinued operations are included in a separate component of income on the consolidated statements of operations under the caption discontinued operations. We elected to early adopt ASU 2014-08, Presentation of Financial Statements (Topic 205), effective July 1, 2014 and, as a result, the results of operations for all qualifying disposals and properties classified as held for sale that were not previously reported in discontinued operations as of June 30, 2014 are presented within income from continuing

operations in our consolidated statements of income.

During the nine months ended September 30, 2016, we sold two properties resulting in a loss of \$178,000 that were previously classified as held for sale as of June 30, 2014. In addition, during the nine months ended September 30, 2016, we sold eight properties resulting in a recognized gain of \$1,416,000 that did not meet the criteria to be classified as discontinued operations. We determined that the eight properties sold did not represent a strategic shift in our operations as defined in ASU 2014-08 and, as a result, the gains on dispositions of real estate for the eight properties were reflected in our earnings from continuing operations. We also received funds from property condemnations resulting in a gain of \$92,000 and recognized the remaining deferred gain of \$3,868,000 related to the Ramoco sale.

Real estate held for sale consisted of the following at September 30, 2016 and December 31, 2015:

(in thousands)	<b>September 30, 2016</b>	<b>December 31, 2015</b>
Land	\$ 400	\$ 603
Buildings and improvements	439	997
	839	1,600
Accumulated depreciation and amortization		(261)
Real estate held for sale, net	\$ 839	\$ 1,339



**Table of Contents**

The revenues from rental properties, impairment charges, other operating expenses and gains/losses from dispositions of real estate related to these properties are as follows:

(in thousands)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2016	2015	2016	2015
Revenues from rental properties	\$	\$ 5	\$ 5	\$ 166
Impairments	(839)	(2,760)	(1,577)	(4,574)
Other operating income	428	1,039	1,172	1,588
(Loss) from operating activities	(411)	(1,716)	(400)	(2,820)
(Loss) gains from dispositions of real estate	(21)	228	(178)	352
(Loss) from discontinued operations	\$ (432)	\$ (1,488)	\$ (578)	\$ (2,468)

**NOTE 10. PROPERTY ACQUISITIONS**

During the quarter ended September 30, 2016, we acquired a leasehold interest in a property for a purchase price of \$1,700,000 and acquired an adjacent parcel of land to an existing property for a redevelopment project for a purchase price of \$162,000.

On June 3, 2015, we acquired fee simple interests in 77 convenience store and gasoline station properties from affiliates of Pacific Convenience and Fuels LLC which we simultaneously leased to Apro, LLC (d/b/a United Oil), a leading regional convenience store and gasoline station operator, under three separate cross-defaulted long-term triple-net unitary leases (the United Oil Transaction). The United Oil properties are located across California, Colorado, Nevada, Oregon and Washington State and operate under several well recognized brands including 7-Eleven, 76, Circle K, Conoco and My Goods Market. The total purchase price for the United Oil Transaction was \$214,500,000, which was funded with proceeds from our Credit Agreement and Restated Prudential Note Purchase Agreement.

The leases governing the properties are unitary triple-net lease agreements with initial terms of 20 years and options for up to three successive five-year renewal options. The unitary leases require United Oil to pay a fixed annual rent plus all amounts pertaining to the properties including environmental expenses, real estate taxes, assessments, license and permit fees, charges for public utilities and all other governmental charges. Rent is contractually scheduled to increase at various intervals over the course of the initial and renewal terms of the leases.

We accounted for the United Oil Transaction as a business combination. We estimated the fair value of acquired tangible assets (consisting of land, buildings and equipment) as if vacant. Based on these estimates, we allocated \$140,966,000 of the purchase price to land, \$75,119,000 to buildings and equipment, \$216,000 to above-market leases, \$19,210,000 to below-market leases, which is accounted for as a deferred liability and \$17,402,000 to in-place leases and other intangible assets. We incurred transaction costs of \$413,000 directly related to the acquisition which are included in general and administrative expenses in our consolidated statements of operations.

**Unaudited Pro Forma Condensed Consolidated Financial Information**

The following unaudited pro forma condensed consolidated financial information has been prepared utilizing our historical financial statements and the combined effect of additional revenue and expenses from the properties acquired assuming that the acquisitions had occurred on January 1, 2014, after giving effect to certain adjustments resulting from the straight-lining of scheduled rent increases. The following information also gives effect to the additional interest expense resulting from the assumed increase in borrowings outstanding under the Credit Agreement and the Restated Prudential Note Purchase Agreement to fund the acquisition. The unaudited pro forma condensed financial information is not indicative of the results of operations that would have been achieved had the acquisition reflected herein been consummated on the dates indicated or that will be achieved in the future.

(in thousands, except per share data)	<b>Three months ended September 30, 2015</b>	<b>Nine months ended September 30, 2015</b>
Revenues from continuing operations	\$ 29,987	\$ 88,389
Earnings from continuing operations	\$ 8,523	\$ 21,820
Basic and diluted earnings from continuing operations per common share	\$ 0.25	\$ 0.64

Total revenues for the United Oil Transaction included in continuing operations were \$4,408,000 and \$13,224,000 for the three and nine months ended September 30, 2016, respectively, and \$4,416,000 and \$5,781,000 for the three and nine months ended

**Table of Contents**

September 30, 2015, respectively. Net earnings for the United Oil Transaction were \$3,025,000 and \$8,652,000 for the three and nine months ended September 30, 2016, respectively, and \$3,142,000 and \$4,080,000 for the three and nine months ended September 30, 2015, respectively.

**NOTE 11. SUBSEQUENT EVENTS**

In preparing the unaudited consolidated financial statements, we have evaluated events and transactions occurring after September 30, 2016, for recognition or disclosure purposes. Based on this evaluation, there were no significant subsequent events from September 30, 2016, through the date the financial statements were issued.

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis of financial condition and results of operations should be read in conjunction with the sections entitled Part I, Item 1A. Risk Factors and Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations which appear in our Annual Report on Form 10-K for the year ended December 31, 2015; and Part I, Item 1. Financial Statements which appears in this Quarterly Report on Form 10-Q.

**Cautionary Note Regarding Forward-Looking Statements**

Certain statements in this Quarterly Report on Form 10-Q may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. When we use the words believes, expects, plans, projects, estimates, anticipates, predicts and similar expressions, we intend to identify forward-looking statements.

Examples of forward-looking statements included in this Quarterly Report on Form 10-Q include, but are not limited to, statements regarding: the impact of existing or future legislation and regulations on our business and competitive position; our prospective future environmental liabilities, including those resulting from preexisting unknown environmental contamination; quantifiable trends, which we believe allow us to make reasonable estimates of fair value for the future costs of environmental remediation resulting from the removal and replacement of USTs; our efforts, expectations and ability to re-lease or sell our transitional properties; incurring costs associated with repositioning our transitional properties including, but not limited to, operating expenses, environmental compliance costs, environmental remediation costs and potential capital expenditures; the impact of our redevelopment efforts related to certain of our properties; the amount of revenue we expect to realize from our properties; AFFO, including its utility in comparing the sustainability of our operating performance with the sustainability of the operating performance of other REITs; the reasonableness of our estimates, judgments, beliefs, projections and assumptions used regarding our accounting estimates, allowances, accruals, judgments and assumptions; our critical accounting policies; our exposure and liability due to our accruals, estimates and assumptions regarding our current and future environmental liabilities and remediation costs; loan loss reserves or allowances; our belief that our accruals for environmental and litigation matters are appropriate based on the information then available; compliance with federal, state and local provisions enacted or adopted pertaining to environmental matters; our beliefs about the settlement proposals we receive and the probable outcome of litigation or regulatory actions and their impact on us; our investment strategy and its impact on our financial performance; the adequacy of our current and anticipated cash flows from operations, borrowings under our Credit Agreement and available cash and cash equivalents; our belief that certain environmental liabilities can be allocated to others under various agreements; our belief that our real estate assets are not carried at amounts in excess of their estimated net realizable fair value amounts; our ability to maintain our federal tax status as a REIT and the geographic location of our properties and potential alternative uses.

These forward-looking statements are based on our current beliefs and assumptions and information currently available to us, and involve known and unknown risks (including the risks described in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2015, and other risks that we describe from time to time in this and our other filings with the SEC), uncertainties and other factors which may cause our actual results, performance and achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements.

These risks include, but are not limited to risks associated with: complying with environmental laws and regulations; counterparty risks; the creditworthiness of our tenants; our tenants' compliance with their lease obligations, renewal of existing leases and our ability to either re-lease or sell transitional properties; our dependence on external sources of capital; repositioning our transitional properties; terms or timing of property dispositions; the uncertainty of our estimates, judgments, projections and assumptions associated with our accounting policies and methods; our business

operations generating sufficient cash for distributions or debt service; acquiring properties; our redevelopment program; our investment strategy; owning and leasing real estate; adverse developments in general business, economic or political conditions; dependence of substantially all of our tenants on the same industry for their revenues; property taxes; potential exposure related to pending lawsuits and claims; owning real estate primarily

## **Table of Contents**

concentrated in the Northeast and Mid-Atlantic regions of the United States; competition in our industry; the adequacy of our insurance coverage; the impact of our electing to be treated as a REIT under the federal income tax laws, including failure to qualify as a REIT and paying taxes, penalties, interest or a deficiency dividend; interest rate risk; dilution as a result of future issuances of equity securities; our dividend policy, ability to pay dividends and changes to our dividend policy; changes in market conditions; provisions in our corporate charter and by-laws; Maryland law discouraging a third-party takeover; adverse effect of inflation; the loss of a member or members of our management team; changes in accounting standards that may adversely affect our financial position; impairment charges; terrorist attacks and other acts of violence and war; and our information systems.

As a result of these and other factors, we may experience material fluctuations in future operating results on a quarterly or annual basis, which could materially and adversely affect our business, financial condition, operating results, ability to pay dividends or stock price. An investment in our stock involves various risks, including those mentioned above and elsewhere in this Quarterly Report on Form 10-Q and those that are described from time to time in our other filings with the SEC.

You should not place undue reliance on forward-looking statements, which reflect our view only as of the date hereof. We undertake no obligation to publicly release revisions to these forward-looking statements that reflect future events or circumstances or reflect the occurrence of unanticipated events.

## **General**

### ***Real Estate Investment Trust***

We are a real estate investment trust ( REIT ) specializing in the ownership, leasing and financing of convenience store and gasoline station properties. As of September 30, 2016, we owned 743 properties and leased 92 properties from third-party landlords. As a REIT, we are not subject to federal corporate income tax on the taxable income we distribute to our shareholders. In order to continue to qualify for taxation as a REIT, we are required, among other things, to distribute at least 90% of our ordinary taxable income to our shareholders each year.

### ***Our Convenience Store and Gasoline Station Assets***

Substantially all of our properties are leased on a triple-net basis primarily to petroleum distributors and, to a lesser extent, to individual operators. Generally, our tenants supply fuel and either operate our properties directly or sublet our properties to operators who operate their convenience stores, gasoline stations, automotive repair service facilities or other businesses at our properties. Our triple-net tenants are contractually responsible for the payment of all taxes, maintenance, repairs, insurance and other operating expenses relating to our properties, and are also responsible for environmental contamination occurring during the terms of their leases and in certain cases also for environmental contamination that existed before their leases commenced. Substantially all of our tenants' financial results depend on the sale of refined petroleum products, convenience store sales or rental income from their subtenants. As a result, our tenants' financial results are highly dependent on the performance of the petroleum marketing industry, which is highly competitive and subject to volatility. During the terms of our leases, we monitor the credit quality of our triple-net tenants by reviewing their published credit ratings, if available, reviewing publicly available financial statements, or reviewing financial or other operating statements which are delivered to us pursuant to applicable lease agreements, monitoring news reports regarding our tenants and their respective businesses, and monitoring the timeliness of lease payments and the performance of other financial covenants under their leases. For additional information regarding our real estate business, our properties and environmental matters, see Item 1. Business Company Operations and Item 2. Properties which appear in our Annual Report on Form 10-K for the year ended December 31, 2015 and Environmental Matters below.

***Investment/Redevelopment Strategy***

As part of our overall growth strategy, we regularly review acquisition and financing opportunities to invest in additional convenience store and gasoline station properties, and we expect to continue to pursue investments that we believe will benefit our financial performance. In addition to sale/leaseback and other real estate acquisitions, our investment activities include purchase money financing with respect to properties we sell, and real property loans relating to our leasehold portfolios. Our investment strategy seeks to generate current income and benefit from long-term appreciation in the underlying value of our real estate. To achieve that goal, we seek to invest in high quality individual properties and real estate portfolios that will promote geographic diversity. A key element of our investment strategy is to invest in properties in strong primary markets that serve high density population centers. We cannot provide any assurance that we will be successful making additional investments, that investments which meet our investment criteria will be available or that our current sources of liquidity will be sufficient to fund such investments.

We believe that a portion of our properties are located in geographic areas, which together with other factors, may make them well-suited for alternative uses such as specialty retail stores, automotive parts and service stores, quick service restaurants and bank

## **Table of Contents**

branch locations. We believe that such alternative types of properties can be leased or sold at higher prices than their current use. We are in the process of pursuing redevelopment opportunities on certain of our transitional properties. In addition, we are also seeking to recapture select properties from our net lease portfolio to redevelop such properties for alternative uses.

### ***Net Lease Portfolio***

As of September 30, 2016, we leased 800 properties to tenants under long-term triple-net leases. Our net lease portfolio consists of 718 properties leased to regional and national fuel distributors under 24 unitary or master triple-net leases and 82 properties leased as single unit triple-net leases. These leases generally provide for an initial term of 15 to 20 years with options for successive renewal terms of up to 20 years and periodic rent escalations. Several of our leases provide for additional rent based on the aggregate volume of fuel sold. Certain leases require our tenants to invest capital in our properties.

### ***Transitional Properties***

We regularly evaluate our portfolio of properties and, as of September 30, 2016, we had 35 properties which we consider to be transitional properties, defined as properties which we are actively repositioning for sale, redevelopment or re-leasing. As of September 30, 2016, our transitional properties were comprised of (i) three properties subject to the NECG Lease, (ii) six properties occupied under month-to-month license agreements and (iii) 26 properties that are vacant.

Our month-to-month license agreements are interim occupancy arrangements, which allow the licensees to occupy and use these properties until the properties are sold or leased on a triple-net basis. Our month-to-month license agreements differ from our triple-net lease arrangements in that, among other things, we receive monthly occupancy payments directly from the licensees while we remain responsible for certain operating expenses, certain environmental compliance costs and costs associated with any environmental remediation at the properties. We will continue to be responsible for such operating expenses and environmental compliance costs until these properties are sold or leased on a triple-net basis, and under certain leases and agreements thereafter.

For vacant properties, we are responsible for the payment of all operating expenses, environmental compliance costs and costs associated with environmental remediation until these properties are sold, or leased on a triple-net basis. The incurrence of these various expenses may materially negatively impact our cash flow and ability to pay dividends.

We expect that we will either sell, enter into new leases or redevelop for alternative single tenant retail net lease uses all of our transitional properties over time. Although we are currently working on repositioning transitional properties, the timing of pending or anticipated transactions may be affected by factors beyond our control and we cannot predict when or on what terms sales or leases will ultimately be consummated.

Our estimates, judgments, assumptions and beliefs regarding our properties affect the amounts reported in our consolidated financial statements and are subject to change. Actual results could differ from these estimates, judgments and assumptions and such differences could be material. If we are unable to re-let or sell our properties upon terms that are favorable to us, if the amounts realized from the disposition of assets held for sale vary significantly from our estimates of fair value, or if we change our estimates, judgments, assumptions and beliefs, our business, financial condition, revenues, operating expenses, results of operations, liquidity, ability to pay dividends and stock price may be materially adversely affected or adversely affected to a greater extent than we have experienced.



***Asset Impairment***

We perform an impairment analysis for the carrying amount of our properties in accordance with GAAP when indicators of impairment exist. We reduced the carrying amount to fair value, and recorded in continuing and discontinued operations, impairment charges aggregating \$2.0 million and \$6.8 million for the three and nine months ended September 30, 2016, respectively, and \$4.5 million and \$15.3 million for the three and nine months ended September 30, 2015, respectively, where the carrying amount of the property exceeded the estimated undiscounted cash flows expected to be received during the assumed holding period which includes the estimated sales value expected to be received at disposition. The impairment charges were attributable to the effect of adding asset retirement costs due to changes in estimates associated with our environmental liabilities, which increased the carrying value of certain properties in excess of their fair value, reductions in estimated undiscounted cash flows expected to be received during the assumed holding period for certain of our properties, and reductions in estimated sales prices from third-party offers based on signed contracts, letters of intent or indicative bids for certain of our properties. The evaluation of and estimates of anticipated cash flows used to conduct our impairment analysis are highly subjective and actual results could vary significantly from our estimates.

***Supplemental Non-GAAP Measures***

We manage our business to enhance the value of our real estate portfolio and, as a REIT, place particular emphasis on minimizing risk, to the extent feasible, and generating cash sufficient to make required distributions to shareholders of at least 90% of our ordinary

---

**Table of Contents**

taxable income each year. In addition to measurements defined by GAAP, we also focus on funds from operations available to common shareholders ( FFO ) and adjusted funds from operations available to common shareholders ( AFFO ) to measure our performance. FFO is generally considered to be an appropriate supplemental non-GAAP measure of the performance of REITs. FFO is defined by the National Association of Real Estate Investment Trusts as net earnings before depreciation and amortization of real estate assets, gains or losses on dispositions of real estate, impairment charges and cumulative effect of accounting changes. Our definition of AFFO is defined as FFO less Revenue Recognition Adjustments (net of allowances), acquisition costs, non-cash environmental accretion expense and non-cash changes in environmental estimates and other unusual items. Other REITs may use definitions of FFO and/or AFFO that are different from ours and, accordingly, may not be comparable.

FFO and AFFO are not in accordance with, or a substitute for, measures prepared in accordance with GAAP. In addition, FFO and AFFO are not based on any comprehensive set of accounting rules or principles. Neither FFO nor AFFO represent cash generated from operating activities calculated in accordance with GAAP and therefore these measures should not be considered an alternative for GAAP net earnings or as a measure of liquidity. These measures should only be used to evaluate our performance in conjunction with corresponding GAAP measures.

We believe that FFO and AFFO are helpful to investors in measuring our performance because both FFO and AFFO exclude various items included in GAAP net earnings that do not relate to, or are not indicative of, our fundamental operating performance. Our assessment of our operations is focused on long-term sustainability and not on non-cash items, which may cause short-term fluctuations in net income but have no impact on cash flows. FFO excludes various items such as depreciation and amortization of real estate assets, gains or losses on dispositions of real estate, and impairment charges. In our case, however, GAAP net earnings and FFO typically include the impact of Revenue Recognition Adjustments comprised of deferred rental revenue (straight-line rental revenue), the net amortization of above-market and below-market leases, adjustments recorded for recognition of rental income recognized from direct financing leases on revenues from rental properties and the amortization of deferred lease incentives, as offset by the impact of related collection reserves. Deferred rental revenue results primarily from fixed rental increases scheduled under certain leases with our tenants. In accordance with GAAP, the aggregate minimum rent due over the current term of these leases is recognized on a straight-line basis rather than when payment is contractually due. The present value of the difference between the fair market rent and the contractual rent for in-place leases at the time properties are acquired is amortized into revenues from rental properties over the remaining lives of the in-place leases. Income from direct financing leases is recognized over the lease terms using the effective interest method which produces a constant periodic rate of return on the net investments in the leased properties. The amortization of deferred lease incentives represents our funding commitment in certain leases, which deferred expense is recognized on a straight-line basis as a reduction of rental revenue. GAAP net earnings and FFO also include non-cash environmental accretion expense and non-cash changes in environmental estimates, which do not impact our recurring cash flow. GAAP net earnings and FFO from time to time may also include property acquisition costs or other unusual items. Property acquisition costs are expensed, generally in the period when properties are acquired, and are not reflective of recurring operations. Other unusual items are not reflective of recurring operations.

We pay particular attention to AFFO, a supplemental non-GAAP performance measure that we believe best represents our recurring financial performance. In our view, AFFO provides a more accurate depiction than FFO of our fundamental operating performance as AFFO removes non-cash Revenue Recognition Adjustments related to: (i) scheduled rent increases from operating leases, net of related collection reserves; (ii) the rental revenue earned from acquired in-place leases; (iii) rent due from direct financing leases; and (iv) the amortization of deferred lease incentives. Our definition of AFFO also excludes non-cash, or non-recurring items such as: (i) changes in environmental estimates and environmental accretion expense, (ii) costs expensed related to property acquisitions; and (iii) other unusual items. By providing AFFO, we believe we are presenting useful information that assists investors and analysts to better assess the sustainability of our operating performance. Further, we believe AFFO is useful in

comparing the sustainability of our operating performance with the sustainability of the operating performance of other real estate companies.

**Table of Contents**

A reconciliation of net earnings to FFO and AFFO for the three and nine months ended September 30, 2016 and 2015, is as follows (in thousands, except per share amounts):

	Three months ended		Nine months ended	
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Net earnings	\$ 8,804	\$ 7,035	\$ 30,083	\$ 17,517
Depreciation and amortization of real estate assets	5,411	4,629	14,649	12,192
Loss (gains) on dispositions of real estate	10	(1,923)	(5,198)	(1,789)
Impairments	1,991	4,460	6,787	15,256
Funds from operations	16,216	14,201	46,321	43,176
Revenue recognition adjustments	(797)	(1,287)	(2,509)	(2,621)
Allowance for deferred rental revenue		(89)		(93)
Changes in environmental estimates	(1,069)	(1,171)	(3,804)	(2,035)
Accretion expense	1,056	1,120	3,020	3,519
Acquisition costs	20	22	20	435
Adjusted funds from operations	\$ 15,426	\$ 12,796	\$ 43,048	\$ 42,381
Basic and diluted per share amounts:				
Earnings per share	\$ 0.26	\$ 0.21	\$ 0.88	\$ 0.52
Funds from operations per share	0.47	0.42	1.36	1.28
Adjusted funds from operations per share	\$ 0.45	\$ 0.38	\$ 1.26	\$ 1.25
Basic and diluted weighted average shares outstanding	33,776	33,422	33,716	33,420

**Results of Operations*****Three months ended September 30, 2016, compared to the three months ended September 30, 2015***

Revenues from rental properties included in continuing operations decreased by \$0.5 million to \$24.3 million for the three months ended September 30, 2016, as compared to \$24.8 million for the nine months ended September 30, 2015. The decrease in revenue from rental properties was primarily due to decreases in Revenue Recognition Adjustments recorded during the quarter. Rental income contractually due or received from our tenants included in revenues from rental properties in continuing operations were \$23.5 million for the three months ended September 30, 2016 and 2015. Tenant reimbursements, which consist of real estate taxes and other municipal charges paid by us which are reimbursable by our tenants pursuant to the terms of triple-net lease agreements, included in continuing operations totaled \$3.4 million and \$4.2 million for the three months ended September 30, 2016 and 2015, respectively. Interest income on notes and mortgages receivable were \$0.8 million for the three months ended September 30, 2016, as compared to \$0.9 million for the three months ended September 30, 2015.

In accordance with GAAP, we recognize revenues from rental properties in amounts which vary from the amount of rent contractually due or received during the periods presented. As a result, revenues from rental properties include Revenue Recognition Adjustments comprised of non-cash adjustments recorded for deferred rental revenue due to the recognition of rental income on a straight-line basis over the current lease term, the net amortization of above-market and below-market leases, recognition of rental income under direct financing leases using the effective interest rate

method which produces a constant periodic rate of return on the net investments in the leased properties and the amortization of deferred lease incentives. Revenues from rental properties included in continuing operations includes Revenue Recognition Adjustments which increased rental revenue by \$0.8 million for the three months ended September 30, 2016, and \$1.3 million for the three months ended September 30, 2015.

Property costs included in continuing operations, which are primarily comprised of rent expense, real estate and other state and local taxes, municipal charges, maintenance expense and tenant expense reimbursements, were \$5.2 million for the three months ended September 30, 2016, as compared to \$6.3 million for the three months ended September 30, 2015. The decrease in property costs for the three months ended September 30, 2016, was principally due to a decrease in tenant expense reimbursements, rent expense and real estate taxes.

Impairment charges included in continuing operations were \$1.2 million for the three months ended September 30, 2016, as compared to \$1.7 million for the three months ended September 30, 2015. Impairment charges are recorded when the carrying value of a property is reduced to fair value. Impairment charges in continuing operations for the three months ended September 30, 2016 and 2015, were attributable to the effect of adding asset retirement costs due to changes in estimates associated with our environmental liabilities, which increased the carrying value of certain properties in excess of their fair value, reductions in estimated undiscounted cash flows expected to be received during the assumed holding period for certain of our properties, and reductions in estimated sales prices from third-party offers based on signed contracts, letters of intent or indicative bids for certain of our properties.

**Table of Contents**

Environmental expenses included in continuing operations for the three months ended September 30, 2016, decreased by \$0.7 million to \$0.9 million, as compared to \$1.6 million for the three months ended September 30, 2015. The decrease in environmental expenses for the three months ended September 30, 2016, was principally due to a \$0.7 million decrease in environmental remediation costs. Environmental expenses vary from period to period and, accordingly, undue reliance should not be placed on the magnitude or the direction of change in reported environmental expenses for one period, as compared to prior periods.

General and administrative expenses included in continuing operations decreased by \$0.9 million to \$3.3 million for the three months ended September 30, 2016, as compared to \$4.2 million for the three months ended September 30, 2015. The decrease in general and administrative expenses for the three months ended September 30, 2016, was principally due to a \$0.5 million decrease in employee related expenses attributable to severance and retirement costs and a decrease in legal and professional fees of \$0.4 million.

Recoveries and allowances for uncollectible accounts included in continuing operations decreased by \$0.4 million to a \$0.1 million recovery for the three months ended September 30, 2016, as compared to an allowance of \$0.3 million for the three months ended September 30, 2015. The recoveries from uncollectible accounts for the three months ended September 30, 2016, were primarily related to reversals of previously provided bad debt reserves associated with receiving funds from our tenants.

Depreciation and amortization expense included in continuing operations was \$5.4 million for the three months ended September 30, 2016, as compared to \$4.6 million for the three months ended September 30, 2015. The increase was primarily due to a \$0.9 million write-off of unamortized deferred leasing costs related to lease terminations, offset by a \$0.2 million decrease in depreciation charges related to asset retirement costs for environmental liabilities, and by the effect of certain assets becoming fully depreciated and dispositions of real estate.

Gains on dispositions of real estate included in continuing operations were \$11 thousand for the three months ended September 30, 2016, as compared to \$1.7 million for the three months ended September 30, 2015.

Other income, net included in continuing operations was \$0.6 million for the three months ended September 30, 2016, as compared to \$0.1 million for the three months ended September 30, 2015. For the three months ended September 30, 2016, the income was primarily attributable to \$0.2 million received from insurance carriers for reimbursement of environmental costs and \$0.4 million received from a legal settlement. For the three months ended September 30, 2015 the income was primarily attributable to an assignment fee received from a tenant.

Interest expense was \$4.2 million for the three months ended September 30, 2016, as compared to \$4.5 million for the three months ended September 30, 2015. The decrease was due to lower average borrowings outstanding for the three months ended September 30, 2016, as compared to the three months ended September 30, 2015.

We report as discontinued operations the results of three properties accounted for as held for sale in accordance with GAAP as of September 30, 2016, and certain properties disposed of during the periods presented that were previously classified as held for sale. Loss from discontinued operations decreased by \$1.1 million to a loss of \$0.4 million for the three months ended September 30, 2016, as compared to a loss of \$1.5 million for the three months ended September 30, 2015. The change was primarily due to an increase in earnings from operating activities. Loss on dispositions of real estate included in discontinued operations was \$21 thousand for the three months ended September 30, 2016, as compared to a loss on dispositions of real estate included in discontinued operations of \$0.2 million for the three months ended September 30, 2015. For the three months ended September 30, 2016, there was one property disposition recorded in discontinued operations. For the three months ended September 30, 2015, there were four properties dispositions recorded in discontinued operations. Impairment charges recorded in discontinued

operations during the three months ended September 30, 2016 and 2015, of \$0.8 million and \$2.8 million, respectively, were attributable to reductions in our estimates of value for properties held for sale and the accumulation of asset retirement costs as a result of increases in estimated environmental liabilities which increased the carrying value of certain properties above their fair value. Gains on disposition of real estate and impairment charges vary from period to period and, accordingly, undue reliance should not be placed on the magnitude or the directions of change in reported gains and impairment charges for one period, as compared to prior periods.

For the three months ended September 30, 2016, FFO increased by \$2.0 million to \$16.2 million, as compared to \$14.2 million for the three months ended September 30, 2015, and AFFO increased by \$2.6 million to \$15.4 million, as compared to \$12.8 million for the prior year. The increase in FFO for the three months ended September 30, 2016, was primarily due to the changes in net earnings but excludes a \$2.5 million decrease in impairment charges, a \$0.8 million increase in depreciation and amortization expense and a \$1.9 million decrease in gains on dispositions of real estate. The increase in AFFO for the three months ended September 30, 2016, also excludes an \$89 thousand decrease in allowance for deferred rental revenue, a \$38 thousand decrease in non-cash net environmental credits and a \$0.5 million decrease in Revenue Recognition Adjustments which cause our reported revenues from rental properties to vary from the amount of rent payments contractually due or received by us during the periods presented (which are included in net earnings and FFO but are excluded from AFFO).

---

**Table of Contents*****Nine months ended September 30, 2016, compared to the nine months ended September 30, 2015***

Revenues from rental properties included in continuing operations increased by \$5.5 million to \$72.9 million for the nine months ended September 30, 2016, as compared to \$67.4 million for the nine months ended September 30, 2015. The increase in revenues from rental properties for the nine months ended September 30, 2016, was primarily due to \$7.4 million of revenues from the properties acquired in the United Oil Transaction which closed in June 2015 partially offset by a \$0.9 million decrease in revenues due to the Ramoco sale and Revenue Recognition Adjustments. Rental income contractually due or received from our tenants included in revenues from rental properties in continuing operations were \$70.4 million for the nine months ended September 30, 2016, as compared to \$64.7 million for the nine months ended September 30, 2015. Tenant reimbursements, which consist of real estate taxes and other municipal charges paid by us which are reimbursable by our tenants pursuant to the terms of triple-net lease agreements, included in continuing operations totaled \$9.9 million and \$11.1 million for the nine months ended September 30, 2016 and 2015, respectively. Interest income on notes and mortgages receivable were \$2.8 million for the nine months ended September 30, 2016, as compared to \$2.5 million for the nine months ended September 30, 2015. The increase in interest income was primarily driven by the Ramoco seller financing mortgage.

In accordance with GAAP, we recognize revenues from rental properties in amounts which vary from the amount of rent contractually due or received during the periods presented. As a result, revenues from rental properties include Revenue Recognition Adjustments comprised of non-cash adjustments recorded for deferred rental revenue due to the recognition of rental income on a straight-line basis over the current lease term, the net amortization of above-market and below-market leases, recognition of rental income under direct financing leases using the effective interest rate method which produces a constant periodic rate of return on the net investments in the leased properties and the amortization of deferred lease incentives. Revenues from rental properties included in continuing operations includes Revenue Recognition Adjustments which increased rental revenue by \$2.5 million for the nine months ended September 30, 2016, and \$2.7 million for the nine months ended September 30, 2015.

Property costs included in continuing operations, which are primarily comprised of rent expense, real estate and other state and local taxes, municipal charges, maintenance expense and tenant expense reimbursements, were \$16.2 million for the nine months ended September 30, 2016, as compared to \$18.0 million for the nine months ended September 30, 2015. The decrease in property costs for the nine months ended September 30, 2016, was due to reductions in rent expense, maintenance expense and tenant expense reimbursements.

Impairment charges included in continuing operations were \$5.2 million for the nine months ended September 30, 2016, as compared to \$10.7 million for the nine months ended September 30, 2015. Impairment charges are recorded when the carrying value of a property is reduced to fair value. Impairment charges in continuing operations for the nine months ended September 30, 2016 and 2015 were attributable to the effect of adding asset retirement costs due to changes in estimates associated with our environmental liabilities, which increased the carrying value of certain properties in excess of their fair value, reductions in estimated undiscounted cash flows expected to be received during the assumed holding period for certain of our properties, and reductions in estimated sales prices from third-party offers based on signed contracts, letters of intent or indicative bids for certain of our properties.

Environmental expenses included in continuing operations for the nine months ended September 30, 2016, decreased by \$2.7 million to \$2.6 million, as compared to \$5.3 million for the nine months ended September 30, 2015. The decrease in environmental expenses for the nine months ended September 30, 2016, was principally due to \$2.9 million of decreases in environmental remediation costs offset by a \$0.2 million increase in litigation loss reserves and legal and professional fees. Environmental expenses vary from period to period and, accordingly, undue reliance should not be placed on the magnitude or the direction of change in reported environmental expenses for one period, as compared to prior periods.



General and administrative expenses included in continuing operations decreased by \$1.8 million to \$11.1 million for the nine months ended September 30, 2016, as compared to \$12.9 million for the nine months ended September 30, 2015. The decrease in general and administrative expenses for the nine months ended September 30, 2016, was principally due to a decrease in legal and professional fees of \$1.9 million.

Recoveries and allowances for uncollectible accounts included in continuing operations decreased by \$1.3 million to a \$0.6 million recovery for the nine months ended September 30, 2016, as compared to an allowance of \$0.7 million for the nine months ended September 30, 2015. The recoveries from uncollectible accounts for the nine months ended September 30, 2016, were primarily related to reversals of previously provided bad debt reserves associated with receiving funds from our tenants.

Depreciation and amortization expense included in continuing operations was \$14.7 million for the nine months ended September 30, 2016, as compared to \$12.2 million for the nine months ended September 30, 2015. The increase was primarily due to a \$0.9 million write-off of unamortized deferred leasing costs related to lease terminations and a \$2.4 million increase in depreciation charges related to properties acquired in the United Oil Transaction, offset by a \$0.7 million decrease in depreciation charges related to asset retirement costs for environmental liabilities, and by the effect of certain assets becoming fully depreciated and dispositions of real estate.

---

**Table of Contents**

Gains on dispositions of real estate included in continuing operations were \$5.4 million for the nine months ended September 30, 2016, as compared to a gain of \$1.4 million for the nine months ended September 30, 2015. For the nine months ended September 30, 2016, the gains were primarily the result of the full recognition of the remaining deferred gain of \$3.9 million resulting from the repayment of the entire seller financing mortgage by Ramoco affiliates and the sale of ten properties.

Other income, net included in continuing operations was \$1.4 million for the nine months ended September 30, 2016, as compared to \$7.5 million for the nine months ended September 30, 2015. For the nine months ended September 30, 2016, the income was primarily attributable to \$0.7 million received from insurance carriers for reimbursement of environmental costs, \$0.4 million received from a legal settlement and a \$0.2 million lease termination fee received from a former tenant. For the nine months ended September 30, 2015, the income was primarily attributable to \$7.4 million in distributions received from the Marketing Estate.

Interest expense was \$12.5 million for the nine months ended September 30, 2016, as compared to \$10.2 million for the nine months ended September 30, 2015. The increase was due to higher average borrowings outstanding for the nine months ended September 30, 2016, as compared to the nine months ended September 30, 2015. The increase in average borrowings outstanding for the nine months ended September 30, 2016, was due to the United Oil Transaction, which was funded with proceeds from our Credit Agreement and Restated Prudential Note Purchase Agreement.

We report as discontinued operations the results of three properties accounted for as held for sale in accordance with GAAP as of September 30, 2016, and certain properties disposed of during the periods presented that were previously classified as held for sale. Loss from discontinued operations decreased by \$1.9 million to a loss of \$0.6 million for the nine months ended September 30, 2016, as compared to a loss of \$2.5 million for the nine months ended September 30, 2015. The change was primarily due to an increase in earnings from operating activities partially offset by higher net losses in 2016 on dispositions of real estate. Loss on dispositions of real estate included in discontinued operations was \$0.2 million for the nine months ended September 30, 2016, as compared to a gain on dispositions of real estate included in discontinued operations of \$0.4 million for the nine months ended September 30, 2015. For the nine months ended September 30, 2016, there were two property disposition recorded in discontinued operations. For the nine months ended September 30, 2015, there were 11 property dispositions recorded in discontinued operations. Impairment charges recorded in discontinued operations during the nine months ended September 30, 2016 and 2015, of \$1.6 million and \$4.6 million, respectively, were attributable to reductions in our estimates of value for properties held for sale and the accumulation of asset retirement costs as a result of increases in estimated environmental liabilities which increased the carrying value of certain properties above their fair value. Gains on disposition of real estate and impairment charges vary from period to period and, accordingly, undue reliance should not be placed on the magnitude or the directions of change in reported gains and impairment charges for one period, as compared to prior periods.

For the nine months ended September 30, 2016, FFO increased by \$3.1 million to \$46.3 million, as compared to \$43.2 million for the nine months ended September 30, 2015, and AFFO increased by \$0.6 million to \$43.0 million, as compared to \$42.4 million for the prior year. The increase in FFO for the nine months ended September 30, 2016, was primarily due to the changes in net earnings but excludes a \$8.5 million decrease in impairment charges, a \$2.4 million increase in depreciation and amortization expense and a \$3.4 million increase in gains on dispositions of real estate. The increase in AFFO for the nine months ended September 30, 2016, also excludes a \$93 thousand decrease in allowance for deferred rental revenue, a \$2.3 million increase in net non-cash environmental credits, a \$0.4 million decrease in acquisition costs and a \$0.1 million decrease in Revenue Recognition Adjustments which cause our reported revenues from rental properties to vary from the amount of rent payments contractually due or received by us during the periods presented (which are included in net earnings and FFO but are excluded from AFFO).

## Liquidity and Capital Resources

Our principal sources of liquidity are the cash flows from our operations, funds available under our Credit Agreement that matures in June 2018 (described below) and available cash and cash equivalents. Our business operations and liquidity are dependent on our ability to generate cash flow from our properties. We believe that our operating cash needs for the next twelve months can be met by cash flows from operations, borrowings under our Credit Agreement and available cash and cash equivalents.

Our cash flow activities for the nine months ended September 30, 2016 and 2015, are summarized as follows (in thousands):

	<b>Nine months ended</b>	
	<b>September 30,</b>	
	<b>2016</b>	<b>2015</b>
Net cash flow provided by operating activities	\$ 32,951	\$ 34,355
Net cash flow provided by (used in) investing activities	17,937	(209,656)
Net cash flow (used in) provided by financing activities	\$ (44,643)	\$ 175,946

---

**Table of Contents*****Operating Activities***

Net cash flow from operating activities decreased by \$1.4 million for the nine months ended September 30, 2016, to \$33.0 million, as compared to \$34.4 million for the nine months ended September 30, 2015. Net cash provided by operating activities represents cash received primarily from rental income and interest income less cash used for property costs, environmental expenses, interest expense and general and administrative expenses. The change in net cash flow provided by operating activities for the nine months ended September 30, 2016 and 2015, is primarily the result of changes in revenues and expenses as discussed in *Results of Operations* above.

***Investing Activities***

Our investing activities are primarily real estate-related transactions. Since we generally lease our properties on a triple-net basis, we have not historically incurred significant capital expenditures other than those related to investments in real estate. Net cash flow from investing activities increased by \$227.6 million for the nine months ended September 30, 2016, to \$17.9 million, as compared to net cash flow used by investing activities of \$209.7 million for the nine months ended September 30, 2015. The increase in net cash flow from investing activities for the nine months ended September 30, 2016, was primarily due to a decrease of \$216.4 million in expenditures primarily related to the United Oil Transaction during the second quarter of 2015 and an increase in collection of notes and mortgages receivable of \$14.8 million.

***Financing Activities***

Net cash flows from financing activities decreased by \$220.5 million for the nine months ended September 30, 2016, to a use of \$44.6 million, as compared to cash flow provided of \$175.9 million for the nine months ended September 30, 2015. The increase in use of net cash flow from financing activities was primarily due to net payments under the Credit Agreement of \$19.0 million for the nine months ended September 30, 2016, as compared to net borrowings of \$206.0 million for the nine months ended September 30, 2015.

***Credit Agreement***

On June 2, 2015, we entered into a \$225.0 million senior unsecured credit agreement (the *Credit Agreement*) with a group of banks led by Bank of America, N.A. (the *Bank Syndicate*). The *Credit Agreement* consists of a \$175.0 million revolving facility (the *Revolving Facility*), which is scheduled to mature in June 2018 and a \$50.0 million term loan (the *Term Loan*), which is scheduled to mature in June 2020. Subject to the terms of the *Credit Agreement* and our continued compliance with its provisions, we have the option to (a) extend the term of the *Revolving Facility* for one additional year to June 2019 and (b) increase by \$75.0 million the amount of the *Revolving Facility* to \$250.0 million.

The *Credit Agreement* incurs interest and fees at various rates based on our net debt to EBITDA ratio (as defined in the *Credit Agreement*) at the end of each quarterly reporting period. The *Revolving Facility* permits borrowings at an interest rate equal to the sum of a base rate plus a margin of 0.95% to 2.25% or a LIBOR rate plus a margin of 1.95% to 3.25%. The annual commitment fee on the undrawn funds under the *Revolving Facility* is 0.25% to 0.30%. The *Term Loan* bears interest at a rate equal to the sum of a base rate plus a margin of 0.90% to 2.20% or a LIBOR rate plus a margin of 1.90% to 3.20%. The *Credit Agreement* does not provide for scheduled reductions in the principal balance prior to its maturity. As of September 30, 2016, borrowings under the *Revolving Facility* were \$75.0 million and borrowings under the *Term Loan* were \$50.0 million and, as of December 31, 2015, borrowings under the *Revolving Facility* were \$94.0 million and borrowings under the *Term Loan* were \$50.0 million. The interest rate on *Credit Agreement* borrowings at September 30, 2016, was 3.25% per annum.

The Credit Agreement contains customary financial covenants such as availability, leverage and coverage ratios and minimum tangible net worth, as well as limitations on restricted payments, which may limit our ability to incur additional debt or pay dividends. The Credit Agreement contains customary events of default, including cross default provisions under the Restated Prudential Note Purchase Agreement (as defined below), change of control and failure to maintain REIT status. Any event of default, if not cured or waived in a timely manner, would increase by 200 basis points (2.00%) the interest rate we pay under the Credit Agreement and prohibit us from drawing funds against the Credit Agreement and could result in the acceleration of our indebtedness under the Credit Agreement and could also give rise to an event of default and could result in the acceleration of our indebtedness under the Restated Prudential Note Purchase Agreement. We may be prohibited from drawing funds against the Revolving Facility if there is a material adverse effect on our business, assets, prospects or condition.

***Senior Unsecured Notes***

On June 2, 2015, we entered into an amended and restated note purchase agreement (the Restated Prudential Note Purchase Agreement ) amending and restating our existing senior secured note purchase agreement with The Prudential Insurance Company of

**Table of Contents**

America ( Prudential ) and an affiliate of Prudential. Pursuant to the Restated Prudential Note Purchase Agreement, Prudential and its affiliate released the mortgage liens and other security interests held by Prudential and its affiliate on certain of our properties and assets, redenominated the existing notes in the aggregate amount of \$100.0 million issued under the existing note purchase agreement as senior unsecured Series A Notes, and issued \$75.0 million of senior unsecured Series B Notes bearing interest at 5.35% and maturing in June 2023 to Prudential and certain affiliates of Prudential. The Series A Notes continue to bear interest at 6.0% and mature in February 2021. The Restated Prudential Note Purchase Agreement does not provide for scheduled reductions in the principal balance of either the Series A Notes or the Series B Notes prior to their respective maturities. As of September 30, 2016 and December 31, 2015, borrowings under the Restated Prudential Note Purchase Agreement were \$175.0 million.

The Restated Prudential Note Purchase Agreement contains customary financial covenants such as leverage and coverage ratios and minimum tangible net worth, as well as limitations on restricted payments, which may limit our ability to incur additional debt or pay dividends. The Restated Prudential Note Purchase Agreement contains customary events of default, including default under the Credit Agreement and failure to maintain REIT status. Any event of default, if not cured or waived, would increase by 200 basis points (2.00%) the interest rate we pay under the Restated Prudential Note Purchase Agreement and could result in the acceleration of our indebtedness under the Restated Prudential Note Purchase Agreement and could also give rise to an event of default and could result in the acceleration of our indebtedness under our Credit Agreement.

As of September 30, 2016, we are in compliance with all of the material terms of the Credit Agreement and Restated Prudential Note Purchase Agreement, including the various financial covenants described above.

As of September 30, 2016, the maturity date and amounts outstanding under the Credit Agreement and the Restated Prudential Note Purchase Agreement are as follows:

	Maturity Date	Amount
Credit Agreement Revolving Facility	June 2018	\$ 75,000,000
Credit Agreement Term Loan	June 2020	\$ 50,000,000
Restated Prudential Note Purchase Agreement Series A Notes	February 2021	\$ 100,000,000
Restated Prudential Note Purchase Agreement Series B Notes	June 2023	\$ 75,000,000

**ATM Program**

In June 2016, we established an at-the-market equity offering program (the ATM Program ), pursuant to which we may issue and sell shares of our common stock with an aggregate sales price of up to \$125 million through a consortium of banks acting as agents. Sales of the shares of common stock may be made, as needed, from time to time in at-the-market offerings as defined in Rule 415 of the Securities Act of 1933, including by means of ordinary brokers transactions on the New York Stock Exchange or otherwise at market prices prevailing at the time of sale, at prices related to prevailing market prices or as otherwise agreed to with the applicable agent. We incurred \$0.4 million of stock issuance costs in the establishment of the ATM Program. Stock issuance costs consisted primarily of underwriters fees and legal and accounting fees.

During the three and nine months ended September 30, 2016, we issued 122,000 and 145,000 shares, respectively, and received net proceeds of \$2.8 million and \$2.9 million, respectively. Future sales, if any, will depend on a variety of factors to be determined by us from time to time, including among others, market conditions, the trading price of our

common stock, determinations by us of the appropriate sources of funding for us and potential uses of funding available to us.

***Property Acquisitions and Capital Expenditures***

As part of our overall business strategy, we regularly review opportunities to acquire additional properties and we expect to continue to pursue acquisitions that we believe will benefit our financial performance. During the quarter ended September 30, 2016, we acquired a leasehold interest in a property for a purchase price of \$1.7 million and acquired an adjacent parcel of land to an existing property for a redevelopment project for a purchase price of \$0.2 million.

Since we generally lease our properties on a triple-net basis, we have not historically incurred significant capital expenditures other than those related to acquisitions. We are reviewing select opportunities for capital expenditures, redevelopment and alternative uses for properties that were previously subject to the Master Lease with Marketing and which are not currently subject to long-term triple-net leases. We are also seeking to recapture select properties from our net lease portfolio to redevelop such properties for alternative retail uses. For the nine months ended September 30, 2016, we spent \$0.5 million (of which \$0.3 million was previously accrued for at December 31, 2015) of construction-in-progress costs related to our redevelopment activities. For the nine months ended September 30, 2016, we completed one redevelopment project and \$1.0 million of construction-in-progress was transferred to buildings and improvements on our consolidated balance sheet. In addition, our tenants frequently make improvements to the properties leased from us at their expense. As of September 30, 2016, we have a remaining commitment to fund as much as \$10.8 million in the aggregate in capital improvements in certain properties previously subject to the Master Lease with Marketing.

## **Table of Contents**

To the extent that our sources of liquidity are not sufficient to fund acquisitions and capital expenditures, we will require other sources of capital, which may or may not be available on favorable terms or at all.

### ***Dividends***

We elected to be treated as a REIT under the federal income tax laws with the year beginning January 1, 2001. To qualify for taxation as a REIT, we must, among other requirements such as those related to the composition of our assets and gross income, distribute annually to our stockholders at least 90% of our taxable income, including taxable income that is accrued by us without a corresponding receipt of cash. We cannot provide any assurance that our cash flows will permit us to continue paying cash dividends.

The Internal Revenue Service ( IRS ) has allowed the use of a procedure, as a result of which we could satisfy the REIT income distribution requirement by making a distribution on our common stock comprised of (i) shares of our common stock having a value of up to 80% of the total distribution and (ii) cash in the remaining amount of the total distribution, in lieu of paying the distribution entirely in cash. In January 2015, we received a private letter ruling from the IRS that allows us to use such a procedure.

It is also possible that instead of distributing 100% of our taxable income on an annual basis, we may decide to retain a portion of our taxable income and to pay taxes on such amounts as permitted by the IRS. Payment of dividends is subject to market conditions, our financial condition, including but not limited to, our continued compliance with the provisions of the Credit Agreement and the Restated Prudential Note Purchase Agreement and other factors, and therefore is not assured. In particular, our Credit Agreement and Restated Prudential Note Purchase Agreement prohibit the payment of dividends during certain events of default. Dividends paid to our shareholders for the nine months ended September 30, 2016, were \$33.0 million or \$0.97 per share (which consisted of \$25.6 million or \$0.75 per share in regular quarterly cash dividends and a \$7.4 million or \$0.22 per share special cash and stock dividend). There can be no assurance that we will continue to pay dividends at historical rates.

### **Critical Accounting Policies and Estimates**

The consolidated financial statements included in this Quarterly Report on Form 10-Q have been prepared in conformity with accounting principles generally accepted in the United States of America. The preparation of consolidated financial statements in accordance with GAAP requires us to make estimates, judgments and assumptions that affect the amounts reported in our consolidated financial statements. Although we have made estimates, judgments and assumptions regarding future uncertainties relating to the information included in our consolidated financial statements, giving due consideration to the accounting policies selected and materiality, actual results could differ from these estimates, judgments and assumptions and such differences could be material.

Estimates, judgments and assumptions underlying the accompanying consolidated financial statements include, but are not limited to, receivables, deferred rent receivable, income under direct financing leases, environmental remediation obligations, real estate, depreciation and amortization, impairment of long-lived assets, litigation, accrued liabilities, income taxes and allocation of the purchase price of properties acquired to the assets acquired and liabilities assumed. The information included in our consolidated financial statements that is based on estimates, judgments and assumptions is subject to significant change and is adjusted as circumstances change and as the uncertainties become more clearly defined.

Our accounting policies are described in Note 1 of Part 2, Item 8. Financial Statements Notes to Consolidated Financial Statements which appears in our Annual Report on Form 10-K for the year ended December 31, 2015. We believe that the more critical of our accounting policies relate to revenue recognition and deferred rent receivable and



related reserves, direct financing leases, impairment of long-lived assets, income taxes, environmental remediation obligations, allocation of the purchase price of properties acquired to the assets acquired and liabilities assumed and litigation, each of which is discussed in Part 2, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations which appears in our Annual Report on Form 10-K for the year ended December 31, 2015.

## **Environmental Matters**

### ***General***

We are subject to numerous federal, state and local laws and regulations, including matters relating to the protection of the environment such as the remediation of known contamination and the retirement and decommissioning or removal of long-lived assets including buildings containing hazardous materials, USTs and other equipment. Environmental costs are principally attributable to remediation costs which include removing USTs, excavation of contaminated soil and water, installing, operating, maintaining and decommissioning remediation systems, monitoring contamination and governmental agency compliance reporting incurred in connection with contaminated properties. We seek reimbursement from state UST remediation funds related to these environmental costs where available. In July 2012, we purchased a ten-year pollution legal liability insurance policy covering substantially all of our properties for preexisting unknown environmental liabilities and new environmental events. The policy has a \$50.0 million aggregate limit and is subject to various self-insured retentions and other conditions and limitations. Our intention in purchasing this policy is to obtain protection predominantly for significant events. No assurances can be given that we will obtain a net financial benefit from this investment.

---

**Table of Contents**

The estimated future costs for known environmental remediation requirements are accrued when it is probable that a liability has been incurred and a reasonable estimate of fair value can be made. The accrued liability is the aggregate of the best estimate of the fair value of cost for each component of the liability net of estimated recoveries from state UST remediation funds considering estimated recovery rates developed from prior experience with the funds.

We enter into leases and various other agreements which contractually allocate responsibility between the parties for known and unknown environmental liabilities at or relating to the subject properties. We are contingently liable for these environmental obligations in the event that our counterparty to the lease or other agreement does not satisfy them. It is possible that our assumptions regarding the ultimate allocation method and share of responsibility that we used to allocate environmental liabilities may change, which may result in material adjustments to the amounts recorded for environmental litigation accruals and environmental remediation liabilities. We are required to accrue for environmental liabilities that we believe are allocable to others under leases and other agreements if we determine that it is probable that our counterparty will not meet its environmental obligations. We may ultimately be responsible to pay for environmental liabilities as the property owner if our counterparty fails to pay them. We assess whether to accrue for environmental liabilities based upon relevant factors including our tenants' histories of paying for such obligations, our assessment of their financial ability, and their intent to pay for such obligations. However, there can be no assurance that our assessments are correct or that our tenants who have paid their obligations in the past will continue to do so. The ultimate resolution of these matters could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price.

For all of our triple-net leases, our tenants are contractually responsible for compliance with environmental laws and regulations, removal of USTs at the end of their lease term (the cost of which in certain cases is partially borne by us) and remediation of any environmental contamination that arises during the term of their tenancy. Under the terms of our leases covering properties previously leased to Marketing (substantially all of which commenced in 2012), we have agreed to be responsible for environmental contamination at the premises that was known at the time the lease commenced, and which existed prior to commencement of the lease and is discovered (other than as a result of a voluntary site investigation) during the first ten years of the lease term (or a shorter period for a minority of such leases). After expiration of such ten-year (or, in certain cases, shorter) period, responsibility for all newly discovered contamination, even if it relates to periods prior to commencement of the lease, is contractually allocated to our tenant. Our tenants at properties previously leased to Marketing are in all cases responsible for the cost of any remediation of contamination that results from their use and occupancy of our properties. Under substantially all of our other triple-net leases, responsibility for remediation of all environmental contamination discovered during the term of the lease (including known and unknown contamination that existed prior to commencement of the lease) is the responsibility of our tenant.

We anticipate that a majority of the USTs at properties previously leased to Marketing will be replaced over the next decade because these USTs are either at or near the end of their useful lives. For long-term, triple-net leases covering sites previously leased to Marketing, our tenants are responsible for the cost of removal and replacement of USTs and for remediation of contamination found during such UST removal and replacement, unless such contamination was found during the first ten years of the lease term and also existed prior to commencement of the lease. In those cases, we are responsible for costs associated with the remediation of such contamination. For our transitional properties occupied under month-to-month license agreements, or which are vacant, we are responsible for costs associated with UST removals and for the cost of remediation of contamination found during the removal of USTs. We have also agreed to be responsible for environmental contamination that existed prior to the sale of certain properties assuming the contamination is discovered (other than as a result of a voluntary site investigation) during the first five years after the sale of the properties. For additional information regarding our transitional properties, see Item 1. Business Company Operations which appears in our Annual Report on Form 10-K for the year ended December 31, 2015 and Transitional Properties in Item 2. Management's Discussion and Analysis of Financial Condition and Results of

Operations in this Quarterly Report on Form 10-Q.

After the termination of the Master Lease, we commenced a process to take control of our properties and to reposition them. A substantial portion of these properties had USTs which were either at or near the end of their useful lives. For properties that we sold, we elected to remove certain of these USTs and in the course of re-leasing properties, we made lease concessions to reimburse our tenants for certain capital expenditures including UST replacements. In the course of these UST removals and replacements, previously unknown environmental contamination has been and continues to be discovered. As a result of these developments, we began to assess our prospective future environmental liability resulting from preexisting unknown environmental contamination which we believe may be discovered during removal and replacement of USTs at properties previously leased to Marketing in the future.

---

**Table of Contents**

We have developed a reasonable estimate of fair value for the prospective future environmental liability resulting from preexisting unknown environmental contamination and accrued for these estimated costs. These estimates are based primarily upon quantifiable trends, which we believe allow us to make reasonable estimates of fair value for the future costs of environmental remediation resulting from the removal and replacement of USTs. Our accrual of the additional liability represents the best estimate of the fair value of cost for each component of the liability net of estimated recoveries from state UST remediation funds considering estimated recovery rates developed from prior experience with the funds. In arriving at our accrual, we analyzed the ages of USTs at properties where we would be responsible for preexisting contamination found within ten years after commencement of a lease (for properties subject to long-term triple-net leases) or five years from a sale (for divested properties), and projected a cost to closure for new environmental contamination. Based on these estimates, along with relevant economic and risk factors, at September 30, 2016 and December 31, 2015, we have accrued \$44.8 million and \$45.4 million, respectively, for these future environmental liabilities related to preexisting unknown contamination. Our estimates are based upon facts that are known to us at this time and an assessment of the possible ultimate remedial action outcomes. It is possible that our assumptions, which form the basis of our estimates, regarding our ultimate environmental liabilities may change, which may result in our providing an accrual, or adjustments to the amounts recorded, for environmental remediation liabilities. Among the many uncertainties that impact the estimates are our assumptions, the necessary regulatory approvals for, and potential modifications of remediation plans, the amount of data available upon initial assessment of contamination, changes in costs associated with environmental remediation services and equipment, the availability of state UST remediation funds and the possibility of existing legal claims giving rise to additional claims. Additional environmental liabilities could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price.

Environmental exposures are difficult to assess and estimate for numerous reasons, including the extent of contamination, alternative treatment methods that may be applied, location of the property which subjects it to differing local laws and regulations and their interpretations, as well as the time it takes to remediate contamination and receive regulatory approval. In developing our liability for estimated environmental remediation obligations on a property by property basis, we consider among other things, enacted laws and regulations, assessments of contamination and surrounding geology, quality of information available, currently available technologies for treatment, alternative methods of remediation and prior experience. Environmental accruals are based on estimates which are subject to significant change, and are adjusted as the remediation treatment progresses, as circumstances change and as environmental contingencies become more clearly defined and reasonably estimable. We expect to adjust the accrued liabilities for environmental remediation obligations reflected in our consolidated financial statements as they become probable and a reasonable estimate of fair value can be made.

We measure our environmental remediation liability at fair value based on expected future net cash flows, adjusted for inflation (using a range of 2.0% to 2.75%), and then discount them to present value (using a range of 4.0% to 7.0%). We adjust our environmental remediation liability quarterly to reflect changes in projected expenditures, changes in present value due to the passage of time and reductions in estimated liabilities as a result of actual expenditures incurred during each quarter. As of September 30, 2016, we had accrued a total of \$78.5 million for our prospective environmental remediation liability. This accrual includes (a) \$33.7 million, which was our best estimate of reasonably estimable environmental remediation obligations and obligations to remove USTs for which we are the title owner, net of estimated recoveries and (b) \$44.8 million for future environmental liabilities related to preexisting unknown contamination. As of December 31, 2015, we had accrued a total of \$84.3 million for our prospective environmental remediation liability. This accrual includes (a) \$38.9 million, which was our best estimate of reasonably estimable environmental remediation obligations and obligations to remove USTs for which we are the title owner, net of estimated recoveries and (b) \$45.4 million for future environmental liabilities related to preexisting unknown contamination.

Environmental liabilities are accreted for the change in present value due to the passage of time and, accordingly, \$3.0 million, and \$3.5 million of net accretion expense was recorded for the nine months ended September 30, 2016 and 2015, respectively, which is included in environmental expenses. In addition, during the nine months ended September 30, 2016 and 2015, we recorded credits to environmental expenses included in continuing operations and to earnings from operating activities in discontinued operations in our consolidated statements of operations aggregating \$3.8 million and \$2.0 million, respectively, where decreases in estimated remediation costs exceeded the depreciated carrying value of previously capitalized asset retirement costs. Environmental expenses also include project management fees, legal fees and provisions for environmental litigation losses.

During the nine months ended September 30, 2016 and 2015, we increased the carrying value of certain of our properties by \$5.4 million and \$8.9 million, respectively, due to increases in estimated environmental remediation costs. The recognition and subsequent changes in estimates in environmental liabilities and the increase or decrease in carrying value of the properties are non-cash transactions which do not appear on the face of the consolidated statements of cash flows. We recorded impairment charges aggregating \$6.2 million and \$10.6 million for the nine months ended September 30, 2016 and 2015, respectively, in continuing operations and in discontinued operations for capitalized asset retirement costs. Capitalized asset retirement costs are being depreciated over the estimated remaining life of the UST, a ten-year period if the increase in carrying value is related to environmental remediation obligations or such shorter period if circumstances warrant, such as the remaining lease term for properties we lease from others. Depreciation and amortization expense included in continuing operations and earnings from discontinued operations in our consolidated

---

**Table of Contents**

statements of operations for the nine months ended September 30, 2016 and 2015 included \$3.9 million and \$4.6 million, respectively, of depreciation related to capitalized asset retirement costs. Capitalized asset retirement costs were \$49.0 million (consisting of \$20.2 million of known environmental liabilities and \$28.8 million of reserves for future environmental liabilities) and \$51.4 million (consisting of \$20.9 million of known environmental liabilities and \$30.5 million of reserves for future environmental liabilities) as of September 30, 2016, and December 31, 2015, respectively.

As part of the triple-net leases for properties previously leased to Marketing, we transferred title of the USTs to our tenants, and the obligation to pay for the retirement and decommissioning or removal of USTs at the end of their useful life or earlier if circumstances warranted was fully or partially transferred to our new tenants. We remain contingently liable for this obligation in the event that our tenants do not satisfy their responsibilities. Accordingly, through September 30, 2016, we removed \$13.8 million of asset retirement obligations and \$10.8 million of net asset retirement costs related to USTs from our balance sheet. The cumulative net amount of \$3.0 million is recorded as deferred rental revenue and will be recognized on a straight-line basis as additional revenues from rental properties over the terms of the various leases. See Note 3 in Part 1 Financial Information, Item 1. Financial Statements in this Quarterly Report on Form 10-Q for additional information regarding our Revenue Recognition Adjustments.

We cannot predict what environmental legislation or regulations may be enacted in the future or how existing laws or regulations will be administered or interpreted with respect to products or activities to which they have not previously been applied. We cannot predict if state UST fund programs will be administered and funded in the future in a manner that is consistent with past practices and if future environmental spending will continue to be eligible for reimbursement at historical recovery rates under these programs. Compliance with more stringent laws or regulations, as well as more vigorous enforcement policies of the regulatory agencies or stricter interpretation of existing laws, which may develop in the future, could have an adverse effect on our financial position, or that of our tenants, and could require substantial additional expenditures for future remediation.

In light of the uncertainties associated with environmental expenditure contingencies, we are unable to estimate ranges in excess of the amount accrued with any certainty; however, we believe it is possible that the fair value of future actual net expenditures could be substantially higher than amounts currently recorded by us. Adjustments to accrued liabilities for environmental remediation obligations will be reflected in our consolidated financial statements as they become probable and a reasonable estimate of fair value can be made. Future environmental expenses could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price.

***Environmental Litigation***

We are subject to various legal proceedings and claims which arise in the ordinary course of our business. As of September 30, 2016 and December 31, 2015, we had accrued \$11.8 million and \$11.3 million, respectively, for certain of these matters which we believe were appropriate based on information then currently available. It is possible that our assumptions regarding the ultimate allocation method and share of responsibility that we used to allocate environmental liabilities may change, which may result in our providing an accrual, or adjustments to the amounts recorded, for environmental litigation accruals. Matters related to our former Newark, New Jersey Terminal and Lower Passaic River and MTBE litigations in the states of New Jersey and Pennsylvania, in particular, could cause a material adverse effect on our business, financial condition, results of operations, liquidity, ability to pay dividends or stock price. For additional information with respect to these and other pending environmental lawsuits and claims, see Part I, Item 3. Legal Proceedings which appears in our Annual Report on Form 10-K for the year ended December 31, 2015, and Part II, Item 1. Legal Proceedings and Note 4 in Part I Financial Information, Item 1. Financial Statements which appear in this Quarterly Report on Form 10-Q.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to interest rate risk, primarily as a result of our \$225.0 million senior unsecured credit agreement (the Credit Agreement ) entered into on June 2, 2015, with a group of commercial banks led by Bank of America, N.A. (the Bank Syndicate ). The Credit Agreement consists of a \$175.0 million revolving facility (the Revolving Facility ), which is scheduled to mature in June 2018 and a \$50.0 million term loan (the Term Loan ), which is scheduled to mature in June 2020. Subject to the terms of the Credit Agreement and our continued compliance with its provisions, we have the option to (a) extend the term of the Revolving Facility for one additional year to June 2019 and (b) increase by \$75.0 million the amount of the Revolving Facility to \$250.0 million. The Credit Agreement incurs interest and fees at various rates based on our net debt to EBITDA ratio (as defined in the Credit Agreement) at the end of each quarterly reporting period. The Revolving Facility permits borrowings at an interest rate equal to the sum of a base rate plus a margin of 0.95% to 2.25% or a LIBOR rate plus a margin of 1.95% to 3.25%. The Term Loan bears interest at a rate equal to the sum of a base rate plus a margin of 0.90% to 2.20% or a LIBOR rate plus a margin of 1.90% to 3.20%. The Credit Agreement does not provide for scheduled reductions in the principal balance prior to its maturity. We use borrowings under the Credit Agreement to finance acquisitions and for general corporate purposes. Borrowings outstanding at floating interest rates under the Credit Agreement as of September 30, 2016, were \$125.0 million.

---

**Table of Contents**

We manage our exposure to interest rate risk by minimizing, to the extent feasible, our overall borrowings and monitoring available financing alternatives. We reduced our interest rate risk on June 2, 2015 when we entered into an amended and restated note purchase agreement (the Restated Prudential Note Purchase Agreement ) with The Prudential Insurance Company of America ( Prudential ) and an affiliate of Prudential. Pursuant to the Restated Prudential Note Purchase Agreement, Prudential and its affiliate redenominated the existing notes in the aggregate amount of \$100.0 million issued under the existing note purchase agreement as senior unsecured Series A Notes, and issued \$75.0 million of senior unsecured Series B Notes bearing interest at 5.35% and maturing in June 2023 to Prudential and certain affiliates of Prudential. The Series A Notes continue to bear interest at 6.0% and mature in February 2021. The Restated Prudential Note Purchase Agreement does not provide for scheduled reductions in the principal balance of either the Series A Notes or the Series B Notes prior to their respective maturities. Our interest rate risk may materially change in the future if we seek other sources of debt or equity capital or refinance our outstanding debt.

Based on our average outstanding borrowings under the Credit Agreement of \$125.0 million as of September 30, 2016, an increase in market interest rates of 0.50% for 2016 would decrease our 2016 net income and cash flows by approximately \$0.2 million. This amount was determined by calculating the effect of a hypothetical interest rate change on our borrowings floating at market rates, and assumes that the \$125.0 million outstanding borrowings under the Credit Agreement is indicative of our future average floating interest rate borrowings for 2016 before considering additional borrowings required for future acquisitions or repayment of outstanding borrowings from proceeds of future equity offerings. The calculation also assumes that there are no other changes in our financial structure or the terms of our borrowings. Our exposure to fluctuations in interest rates will increase or decrease in the future with increases or decreases in the outstanding amount under our Credit Agreement and with increases or decreases in amounts outstanding under borrowing agreements entered into with interest rates floating at market rates.

In order to minimize our exposure to credit risk associated with financial instruments, we place our temporary cash investments with high credit quality institutions. Temporary cash investments, if any, are currently held in an overnight bank time deposit with JPMorgan Chase Bank, N.A.

**ITEM 4. CONTROLS AND PROCEDURES****Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed or furnished pursuant to the Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by the Exchange Act Rule 13a-15(b), we have carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2016.



**Internal Control Over Financial Reporting**

During the third quarter of 2016, there were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents**

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Please refer to Part I, Item 3. Legal Proceedings of our Annual Report on Form 10-K for the year ended December 31, 2015, and to Note 4 in Part I Financial Information, Item 1. Financial Statements which appears in this Quarterly Report on Form 10-Q, for additional information.

There have been no changes to our disclosures set forth in Part I, Item 3. Legal Proceedings of our Annual Report on Form 10-K for the year ended December 31, 2015 and in Part II, Item 1. Legal Proceedings of our Quarterly Reports on Form 10-Q for the periods ended March 31, 2016 and June 30, 2016, other than the following:

**Matters related to our former Newark, New Jersey Terminal and the Lower Passaic River**

In September 2003, we received a directive (the Directive) issued by the New Jersey Department of Environmental Protection ( NJDEP ) under the New Jersey Spill Compensation and Control Act. The Directive indicated that we are one of approximately 66 potentially responsible parties for alleged natural resource damages resulting from the discharges of hazardous substances along the lower Passaic River (the Lower Passaic River ). Other named recipients of the Directive are 360 North Pastoria Environmental Corporation, Amerada Hess Corporation, American Modern Metals Corporation, Apollo Development and Land Corporation, Ashland Inc., AT&T Corporation, Atlantic Richfield Assessment Company, Bayer Corporation, Benjamin Moore & Company, Bristol Myers-Squibb, Chemical Land Holdings, Inc., Chevron Texaco Corporation, Diamond Alkali Company, Diamond Shamrock Chemicals Company, Diamond Shamrock Corporation, Dilorenzo Properties Company, Dilorenzo Properties, L.P., Drum Service of Newark, Inc., E.I. Dupont De Nemours and Company, Eastman Kodak Company, Elf Sanofi, S.A., Fine Organics Corporation, Franklin-Burlington Plastics, Inc., Franklin Plastics Corporation, Freedom Chemical Company, H.D. Acquisition Corporation, Hexcel Corporation, Hilton Davis Chemical Company, Kearny Industrial Associates, L.P., Lucent Technologies, Inc., Marshall Clark Manufacturing Corporation, Maxus Energy Corporation, Monsanto Company, Motor Carrier Services Corporation, Nappwood Land Corporation, Noveon Hilton Davis Inc., Occidental Chemical Corporation, Occidental Electro-Chemicals Corporation, Occidental Petroleum Corporation, Oxy-Diamond Alkali Corporation, Pitt-Consol Chemical Company, Plastics Manufacturing Corporation, PMC Global Inc., Propane Power Corporation, Public Service Electric & Gas Company, Public Service Enterprise Group, Inc., Purdue Pharma Technologies, Inc., RTC Properties, Inc., S&A Realty Corporation, Safety-Kleen Envirosystems Company, Sanofi S.A., SDI Divestiture Corporation, Sherwin Williams Company, SmithKline Beecham Corporation, Spartech Corporation, Stanley Works Corporation, Sterling Winthrop, Inc., STWB Inc., Texaco Inc., Texaco Refining and Marketing Inc., Thomasset Colors, Inc., Tierra Solution, Incorporated, Tierra Solutions, Inc., and Wilson Five Corporation.

The Directive provides, among other things, that the named recipients must conduct an assessment of the natural resources that have been injured by discharges into the Lower Passaic River and must implement interim compensatory restoration for the injured natural resources. The NJDEP alleges that our liability arises from alleged discharges originating from our former Newark, New Jersey Terminal site (which was sold in October 2013). We responded to the Directive by asserting that we are not liable. There has been no material activity and/or communications by the NJDEP with respect to the Directive since early after its issuance.

In May 2007, the United States Environmental Protection Agency ( EPA ) entered into an Administrative Settlement Agreement and Order on Consent ( AOC ) with over 70 parties to perform a Remedial Investigation and Feasibility Study ( RI/FS ) for a 17-mile stretch of the Lower Passaic River in New Jersey. The RI/FS is intended to address the

investigation and evaluation of alternative remedial actions with respect to alleged damages to the Lower Passaic River. Most of the parties to the AOC, including us, are also members of a Cooperating Parties Group ( CPG ). The CPG agreed to an interim allocation formula for purposes of allocating the costs to complete the RI/FS among its members, with the understanding that this agreed-upon allocation formula is not binding on the parties in terms of any potential liability for the costs to remediate the Lower Passaic River. The CPG submitted to the EPA its draft RI/FS in 2015. The draft RI/FS set forth various alternatives for remediating the entire 17-mile stretch of the Lower Passaic River, and provides that cost estimate for the preferred remedial action presented therein is in the range of approximately \$483 million to \$725 million. The EPA is still evaluating the draft RI/FS report submitted by the CPG.

In addition to the RI/FS activities, other actions relating to the investigation and/or remediation of the Lower Passaic River have proceeded as follows. First, in June 2012, certain members of the CPG entered into an Administrative Settlement Agreement and Order on Consent ( 10.9 AOC ) effective June 18, 2012, to perform certain remediation activities, including removal and capping of sediments at the river mile 10.9 area and certain testing. The EPA also issued a Unilateral Order to Occidental Chemical Corporation ( Occidental ) directing Occidental to participate and contribute to the cost of the river mile 10.9 work. Concurrent with the CPG s work on the RI/FS, on April 11, 2014, the EPA issued a draft Focused Feasibility Study ( FFS ) with proposed remedial alternatives to remediate the lower 8-miles of the 17-mile stretch of the Lower Passaic River. The FFS was subject to public comments and objections and, on March 4, 2016, the EPA issued its Record of Decision ( ROD ) for the lower 8-miles selecting a remedy that

---

**Table of Contents**

involves bank-to-bank dredging and installing an engineered cap with an estimated cost of \$1.38 billion. On March 31, 2016, we and more than 100 other potentially responsible parties received from the EPA a Notice of Potential Liability and Commencement of Negotiations for Remedial Design ( Notice ), which informed the recipients that the EPA intends to seek an Administrative Order on Consent and Settlement Agreement with Occidental for remedial design of the remedy selected in the ROD, after which the EPA plans to begin negotiations with major potentially responsible parties for implementation and/or payment of the selected remedy. The Notice also stated that the EPA believes that some of the potentially responsible parties and other parties not yet identified as potentially responsible parties will be eligible for a cash out settlement with the EPA. On October 5, 2016, the EPA announced that it had entered into a settlement agreement with Occidental which requires that Occidental perform the remedial design (which is expected to take four (4) years to complete) for the remedy selected for the lower 8-miles of the Lower Passaic River.

On June 16, 2016, Maxus Energy Corporation and Tierra Solutions, Inc., who have contractual liability to Occidental for Occidental s potential liability related to the Lower Passaic River, filed for reorganization under Chapter 11 of the U.S. Bankruptcy Code. We currently do not anticipate that the bankruptcy filing by Maxus and Tierra will affect our ultimate liability, if any, for clean-up costs related to the Lower Passaic River, however we (through the CPG and independently) will monitor the bankruptcy proceedings for any potential impact.

Many uncertainties remain regarding how the EPA intends to implement the ROD. We anticipate that performance of the EPA s selected remedy will be subject to future negotiation, potential enforcement proceedings and/or possible litigation. The RI/FS, AOC, 10.9 AOC and Notice do not obligate us to fund or perform remedial action contemplated by either the ROD or RI/FS and do not resolve liability issues for remedial work or the restoration of or compensation for alleged natural resource damages to the Lower Passaic River, which are not known at this time. Our ultimate liability, if any, in the pending and possible future proceedings pertaining to the Lower Passaic River is uncertain and subject to numerous contingencies which cannot be predicted and the outcome of which are not yet known.

We have made a demand upon Chevron/Texaco for indemnity under certain agreements between us and Chevron/Texaco that allocate environmental liabilities for the Newark Terminal site between the parties. In response, Chevron/Texaco has asserted that the proceedings and claims are still not yet developed enough to determine the extent to which indemnities apply. We have engaged in discussions with Chevron/Texaco regarding our demands for indemnification. To facilitate these discussions, in October 2009, the parties entered into a Tolling/Standstill Agreement which tolls all claims by and among Chevron/Texaco and us that relate to the various Lower Passaic River matters, until either party terminates such Tolling/Standstill Agreement.

**ITEM 1A. RISK FACTORS**

There have not been any material changes to the information previously disclosed in Part I, Item 1A. Risk Factors which appears in our Annual Report on Form 10-K for the year ended December 31, 2015.

**ITEM 5. OTHER INFORMATION**

None.

**Table of Contents****ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Description of Document</b>	<b>Location of Document</b>
31.1	Certification of Christopher J. Constant, President and Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
31.2	Certification of Danion Fielding, Vice President, Chief Financial Officer and Treasurer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
32.1	Certification of Christopher J. Constant, President and Chief Executive Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350.	Filed herewith.
32.2	Certification of Danion Fielding, Vice President, Chief Financial Officer and Treasurer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350.	Filed herewith.
101.INS	XBRL Instance Document.	Filed herewith.
101.SCH	XBRL Taxonomy Extension Schema.	Filed herewith.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase.	Filed herewith.
101.DEF	XBRL Taxonomy Extension Definition Linkbase.	Filed herewith.
101.LAB	XBRL Taxonomy Extension Label Linkbase.	Filed herewith.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase.	Filed herewith.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 27, 2016

Getty Realty Corp.

By: /s/ CHRISTOPHER J. CONSTANT  
Christopher J. Constant

President and Chief Executive Officer

(Principal Executive Officer)

By: /s/ DANION FIELDING  
Danion Fielding

Vice President, Chief Financial Officer and Treasurer

(Principal Financial Officer)

By: /s/ EUGENE SHNAYDERMAN  
Eugene Shnayderman

Chief Accounting Officer and Controller

(Principal Accounting Officer)