

HOULIHAN LOKEY, INC.  
Form 10-K/A  
May 30, 2018

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**Form 10-K/A**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934**

**For the fiscal year ended March 31, 2018**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 001-37537**

**Houlihan Lokey, Inc.**

**(Exact name of registrant as specified in its charter)**

**Delaware**  
**(State or other jurisdiction of**  
**incorporation or organization)**

**95-2770395**  
**(I.R.S. Employer**  
**Identification Number)**

**10250 Constellation Blvd.**  
**5<sup>th</sup> Floor**  
**Los Angeles, California 90067**

**(Address of principal executive offices) (Zip Code)**

**(310) 788-5200**  
**(Registrant's telephone number, including area code)**

**N/A**  
**(Former name, former address and former fiscal year, if changed since last report)**

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of Each Class</b>	<b>Name of each exchange on which registered</b>
Class A Common Stock, par value \$.001	New York Stock Exchange

Securities Registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or

Edgar Filing: HOULIHAN LOKEY, INC. - Form 10-K/A

information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of September 30, 2017, the aggregate market value of the voting and non-voting common equity held by non-affiliates was approximately \$874 million.

As of May 21, 2018, the registrant had 31,171,497 shares of Class A common stock, \$0.001 par value per share, and 35,709,520 shares of Class B common stock, \$0.001 par value per share, outstanding.

### **EXPLANATORY NOTE**

This Amendment No. 1 on Form 10-K/A (this Amendment ) amends the Annual Report on Form 10-K of Houlihan Lokey, Inc. for the fiscal year ended March 31, 2018, as filed with the Securities and Exchange Commission ( SEC ) on May 25, 2018 (the Original Filing ). This Amendment is being filed solely for the purpose of including the consent of KPMG LLP, Houlihan Lokey, Inc.'s independent registered public accounting firm, as Exhibit 23.1.

In accordance with Rule 12b-15 of the Securities Exchange Act of 1934, as amended, this Amendment includes new certifications required by Sections 302 and 906 of the Sarbanes-Oxley Act of 2002, as amended, dated as of the filing date of this Amendment.

No other changes were made to the Original Filing.

### **Exhibits**

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

---

**Exhibit Index**

Exhibit Number	Exhibit Description	Incorporated by Reference				Filed / Furnished Herewith
		Form	File No.	Exhibit	Filing Date	
3.1	<u>Amended and Restated Certificate of Incorporation of the Company, dated August 18, 2015</u>	8-K	333-205610	3.1	8/21/15	
3.2	<u>Amended and Restated Bylaws of the Company, dated August 18, 2015</u>	8-K	333-205610	3.2	8/21/15	
9.1	<u>Voting Trust Agreement, dated as of August 18, 2015, by and among the Company, the holders of shares of Class B common stock party thereto, and each trustee named therein</u>	8-K	333-205610	9.1	8/21/15	
9.2	<u>Amendment No. 1 to the Voting Trust Agreement, dated as of August 28, 2015, by and among the Company and the Trustees</u>	8-K	333-205610	9.1	8/28/15	
10.1	<u>Stockholders Agreement, dated as of August 18, 2015, by and among the Company and the holders identified therein</u>	8-K	333-205610	10.1	8/21/15	
10.2	<u>First Amendment to Credit Agreement, dated as of July 28, 2017, among Houlihan Lokey, Inc., the Guarantors party thereto and Bank of America, N.A.</u>	8-K	001-37537	10.1	8/2/17	
10.3	<u>Amended and Restated Houlihan Lokey, Inc. 2016 Incentive Award Plan</u>	8-K	001-37537	10.1	9/25/17	
10.4	<u>Amendment to Amended and Restated Houlihan Lokey, Inc. 2016 Incentive Award Plan</u>	8-K	001-37537	10.1	10/20/17	
10.5	<u>Registration Rights Agreement, dated as of August 18, 2015, by and between the Company and ORIX HLHZ Holding, LLC</u>	8-K	333-205610	10.2	8/21/15	
10.6	<u>Form of HL Lock- up Agreement</u>	S-1	333-205610	10.2	7/10/15	
10.7	<u>Registration Rights Agreement, dated as of August 18, 2015, by and among the Company and the stockholders party thereto</u>	8-K	333-205610	10.3	8/21/15	
10.8	<u>Transition Services Agreement, dated as of August 18, 2015, by and between ORIX USA, LP and the Company</u>	8-K	333-205610	10.4	8/21/15	
10.9	<u>Amended and Restated Subordinated Promissory Note, effective as of August 18, 2015, issued by</u>	8-K	333-205610	10.5	8/21/15	

the Company to ORIX USA Corporation

10.10	<u>Credit Agreement, dated as of August 18, 2015, by and among the Company, certain domestic subsidiaries of the Company party thereto and Bank of America, N.A.</u>	8-K	333-205610	10.6	8/21/15
10.11	<u>Amended and Restated Tax Sharing Agreement, dated as of August 18, 2015, by and among ORIX USA Corporation, HL Transitory Merger Company, Inc., the Company, and all corporations that are as of this date eligible to file a consolidated return as a member of the affiliated group of ORIX USA Corporation within the meaning of Section 1504(a) of the Internal Revenue Code of 1986, as amended, including ORIX Commercial Alliance Corporation, ORIX Real Estate Capital, Inc., and ORIX Capital Markets, LLC</u>	8-K	333-205610	10.7	8/21/15
10.12	<u>Cash Management Agreement, entered into on August 18, 2015, by and between Houlihan Lokey Capital (Holdings) Ltd. And ORIX Global Capital, Ltd</u>	8-K	333-205610	10.8	8/21/15
10.13	<u>Form of Indemnification Agreement between Houlihan Lokey, Inc. and its directors and executive officers</u>	S-1/A	333-205610	10.8	7/27/15

10.14	<u>Guarantee Agreement, dated as of August 18, 2015, by and between Houlihan Lokey Capital (Holdings) Ltd. and ORIX USA Corporation</u>	8-K	333-205610	10.9	8/21/15	
10.15	<u>Houlihan Lokey, Inc. Second Amended and Restated 2006 Incentive Compensation Plan</u>	S-1/A	333-205610	10.9	8/3/15	
10.16	<u>Letter Agreement, dated as of August 18, 2015, by and among the Company, ORIX USA Corporation and Fram Holdings, LLC</u>	8-K	333-205610	10.10	8/21/15	
10.17	<u>Form of Restricted Stock Award Grant Notice and Restricted Stock Award Agreement under the Houlihan Lokey, Inc. Second Amended and Restated 2006 Incentive Compensation Plan</u>	S-1/A	333-205610	10.10	8/3/15	
10.18	<u>Form of Deferred Restricted Stock Award Grant Notice and Agreement under the Houlihan Lokey, Inc. Second Amended and Restated 2006 Incentive Compensation Plan</u>	S-1/A	333-205610	10.11	8/3/15	
10.19	<u>Form of Restricted Stock Award Agreement under the Houlihan Lokey, Inc. 2016 Incentive Award Plan</u>	S-1/A	333-206337	10.13	8/3/15	
10.20	<u>Form of Restricted Stock Unit Award Agreement under the Houlihan Lokey, Inc. 2016 Incentive Award Plan</u>	S-1/A	333-206337	10.14	8/3/15	
10.21	<u>Houlihan Lokey, Inc. Director Compensation Program</u>	10-K	001-37537	10.21	5/25/18	
10.22	<u>Notice to Fram Holdings, Inc. Second Amended and Restated 2006 Incentive Compensation Plan Equity Award Holders</u>	S-1/A	333-205610	10.19	8/3/15	
21.1	<u>Subsidiaries of Registrant</u>	10-K	001-37537	21.1	5/25/18	
23.1	<u>Consent of Independent Public Accountants</u>					*
31.1	<u>Rule 13a-14(a) / 15d-14(a) Certification of Chief Executive Officer</u>					*
31.2	<u>Rule 13a-14(a) / 15d-14(a) Certification of Chief Financial Officer</u>					*
32.1	<u>Section 1350 Certification of Chief Executive Officer</u>					**
32.2	<u>Section 1350 Certification of Chief Financial Officer</u>					**
101.INS	XBRL Instance Document					**
101.SCH	XBRL Taxonomy Extension Schema Document					**
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document					**
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document					**
101.LAB	XBRL Taxonomy Extension Label Linkbase Document					**
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document					**

\* Filed herewith.

\*\* Furnished herewith.

Edgar Filing: HOULIHAN LOKEY, INC. - Form 10-K/A

In accordance with Rule 406T of Regulation S-T, this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of Section 18 of the Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections

Indicates a management contract or compensation plan or arrangement.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HOULIHAN LOKEY, INC.

Date: May 30, 2018

By: /s/ SCOTT L. BEISER  
Name: Scott L. Beiser  
Title: Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons in the capacities on the dates indicated.

Date: May 30, 2018

/s/ SCOTT L. BEISER  
Scott L. Beiser  
*Chief Executive Officer*  
*(Principal Executive Officer)*

Date: May 30, 2018

\*  
J. Lindsey Alley  
*Chief Financial Officer*  
*(Principal Financial and Accounting Officer)*

Date: May 30, 2018

\*  
Irwin N. Gold  
*Executive Chairman and Director*

Date: May 30, 2018

\*  
Scott J. Adelson  
*Co-President and Director*

Date: May 30, 2018

\*  
David A. Preiser  
*Co-President and Director*

Date: May 30, 2018

\*  
Ron K. Barger  
*Director*

Date: May 30, 2018

\*  
Jacqueline B. Kosecoff  
*Director*

Date: May 30, 2018

\*  
Robert J.B. Lenhardt  
*Director*

Date: May 30, 2018

\*  
Hideto Nishitani  
*Director*

Date: May 30, 2018

\*  
Robert A. Schriesheim  
*Director*

Date: May 30, 2018

\*  
Bennet Van de Bunt  
*Director*

Date: May 30, 2018

\*  
Paul E. Wilson  
*Director*

\*By: /s/ SCOTT L. BEISER  
Attorney-in-Fact