

AYER RAMANI  
Form 4  
November 01, 2006

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
AYER RAMANI

2. Issuer Name and Ticker or Trading Symbol  
HARTFORD FINANCIAL SERVICES GROUP INC/DE [HIG]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
10/30/2006

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Chairman, President and CEO

THE HARTFORD FINANCIAL SERVICES GROUP, HARTFORD PLAZA

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

HARTFORD, CT 06115

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
|                                 |                                      |  | Code                           | V Amount (D)  | Price   |  |                                   |
| Restricted Stock Units          |                                      |  |                                |   | 50,939.114  | D  |                                   |
| Restricted Stock                |                                      |  |                                |   | 35,300  | D  |                                   |
| Common Stock                    |                                      |  |                                |   | 16,900  | I <sup>(1)</sup>   | By Limited Liability Company      |

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|              |            |  |                         |        |   |            |         |   |
|--------------|------------|--|-------------------------|--------|---|------------|---------|---|
| Common Stock | 10/30/2006 |  | <u>M</u> <sup>(2)</sup> | 70,000 | A | \$ 46.315  | 254,727 | D |
| Common Stock | 10/30/2006 |  | <u>S</u> <sup>(2)</sup> | 41,227 | D | \$ 87.5602 | 213,500 | D |
| Common Stock | 10/30/2006 |  | <u>S</u> <sup>(2)</sup> | 18,773 | D | \$ 87.4597 | 194,727 | D |
| Common Stock | 10/30/2006 |  | <u>S</u> <sup>(2)</sup> | 10,000 | D | \$ 87.7678 | 184,727 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |              |                            |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|----------------------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title        | Amount or Number of Shares |
| Stock Option                               | \$ 51  |                                      |  |                                |   | <u>(3)</u>   | 02/18/2009  | Common Stock | 52,581                     |
| Stock Option                               | \$ 46.315  | 10/30/2006                           |  | M                              | 70,000  | <u>(4)</u>   | 02/21/2008  | Common Stock | 112,140                    |
| Stock Option                               | \$ 45.5  |                                      |  |                                |   | <u>(5)</u>   | 10/14/2008  | Common Stock | 114,021                    |
| Stock Option                               | \$ 51  | 08/01/2006                           |  | G                              | V 113,094   | <u>(3)</u>   | 02/18/2009  | Common Stock | 113,094                    |
| Stock Option                               | \$ 34  |                                      |  |                                |   | <u>(6)</u>   | 02/18/2010  | Common Stock | 408,497                    |
| Stock Option                               | \$ 62.07   |                                      |  |                                |   | <u>(7)</u>   | 02/23/2011  | Common Stock | 222,046                    |
| Stock Option                               | \$ 65.85   |                                      |  |                                |   | <u>(8)</u>   | 02/23/2012  | Common Stock | 201,556                    |
| Stock Option                               | \$ 37.37   |                                      |  |                                |   | <u>(9)</u>   | 02/22/2013  | Common Stock | 171,465                    |
| Stock Option                               | \$ 65.99   |                                      |  |                                |   | <u>(10)</u>  | 02/20/2014  | Common Stock | 96,723                     |

|              |          |      |            |              |        |
|--------------|----------|------|------------|--------------|--------|
| Stock Option | \$ 71.27 | (11) | 02/19/2015 | Common Stock | 79,454 |
| Stock Option | \$ 83    | (12) | 02/15/2016 | Common Stock | 71,750 |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                             |       |
|--|---------------|-----------|-----------------------------|-------|
|  | Director      | 10% Owner | Officer                     | Other |
| AYER RAMANI<br>THE HARTFORD FINANCIAL SERVICES GROUP<br>HARTFORD PLAZA<br>HARTFORD, CT 06115 | X             |           | Chairman, President and CEO |       |

## Signatures

/s/ Amanda Grabowski Aquino, POA for Ramani Ayer by Power of Attorney of Ramani Ayer dated February 19, 2004. 11/01/2006

\_\_Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Shares of common stock held by a Limited Liability Company of which Mr. Ayer and his spouse are the co-managing and sole members.
- (2) Transaction effected pursuant to a pre-planned trading plan entered into in accordance with Rule 10b5-1 of the Securities Exchange Act of 1934.
- (3) The option became fully exercisable as of August 16, 2000, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.
- (4) The option became fully exercisable as of February 19, 2001, the third anniversary of the grant date.
- (5) The option became fully exercisable as of April 15, 1999, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.
- (6) The option became fully exercisable as of April 11, 2000, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.
- (7) The option became fully exercisable as of July 27, 2005, following the achievement of the following criteria: the closing price of the Issuer's Common Stock reached 125% of the grant price for at least 10 consecutive trading days.
- (8) The option became fully exercisable on November 17, 2005, following the achievement of the following criteria: the closing price of the Company's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.
- (9) The option became fully exercisable as of June 18, 2003, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for 10 consecutive trading days.
- (10) One-third of the option became exercisable on February 18, 2005, an additional one-third of the option became exercisable on February 18, 2006 and the remaining one-third of the option will become exercisable on February 18, 2007, the third anniversary of the grant date.
- (11) The option becomes fully exercisable upon the later of: (i) the closing price of the Issuer's Common Stock on the New York Stock Exchange reaches 125% of the grant price for at least 10 consecutive trading days and (ii) February 17, 2008 (three years from the grant date).
- (12) The option becomes fully exercisable upon the later of: (i) the date on which the closing stock price on the New York Stock Exchange equals or exceeds 125% of the exercise price for 10 consecutive trading days or (ii) February 15, 2009, three years from the date of the grant.

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