

IBT BANCORP INC /MI/  
Form DEF 14A  
April 26, 2007

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

IBT BANCORP, INC

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
  - Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- (1) Title of each class of securities to which transaction applies:

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**IBT BANCORP, INC.  
200 East Broadway  
Mount Pleasant, Michigan 48858**

**NOTICE OF THE ANNUAL MEETING OF SHAREHOLDERS  
To Be Held May 15, 2007**

Notice is hereby given that the Annual Meeting of Shareholders of IBT Bancorp, Inc. will be held on Tuesday, May 15, 2007 at 5:00 p.m. Eastern Standard Time, at the Holiday Inn, 5665 E. Pickard Street, Mount Pleasant, Michigan. The meeting is for the purpose of considering and acting upon the following:

1. The election of three directors.
2. Such other business as may properly come before the meeting, or any adjournment or adjournments thereof.

The Board of Directors has fixed April 1, 2007 as the record date for determination of shareholders entitled to notice of, and to vote at, the meeting or any adjournments thereof.

Your vote is important. Even if you plan to attend the meeting, please date and sign the enclosed proxy form, indicate your choice with respect to the matters to be voted upon, and return it promptly in the enclosed envelope. Note that if stock is held in more than one name, all parties should sign the proxy form.

By order of the Board of Directors

Debra Campbell, Secretary

Dated: April 23, 2007

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**IBT BANCORP, INC.  
200 East Broadway  
Mount Pleasant, Michigan 48858**

**PROXY STATEMENT**

**General Information**

This Proxy Statement is furnished in connection with the solicitation of proxies by the Board of Directors of IBT Bancorp, Inc. (the Corporation) a Michigan financial holding company, to be voted at the Annual Meeting of Shareholders of the Corporation to be held on Tuesday, May 15, 2007 at 5:00 p.m. at the Holiday Inn, 5665 E. Pickard Street, Mount Pleasant, Michigan, or at any adjournment or adjournments thereof, for the purposes set forth in the accompanying Notice of Annual Meeting of Shareholders and in this Proxy Statement.

This Proxy Statement has been mailed on April 23, 2007 to all holders of record of common stock as of the record date. If a shareholder's shares are held in the name of a broker, bank or other nominee, then that party should give the shareholder instructions for voting the shareholder's shares.

**Voting at the Meeting**

The Board of Directors of the Corporation has fixed the close of business on April 1, 2007 as the record date for the determination of shareholders entitled to notice of, and to vote at, the Annual Meeting of Shareholders and any adjournment thereof. The Corporation has only one class of common stock and no preferred stock. As of April 1, 2007, there were 6,336,340 shares of common stock of the Corporation outstanding. Each outstanding share entitles the holder thereof to one vote on each separate matter presented for vote at the meeting. Shareholders may vote on matters that are properly presented at the meeting by either attending the meeting and casting a vote or by signing and returning the enclosed proxy. If the enclosed proxy is executed and returned, it may be revoked at any time before it is exercised at the meeting. All shareholders are encouraged to date and sign the enclosed proxy, indicate their choice with respect to the matters to be voted upon, and return it to the Corporation.

The Corporation will hold the Annual Meeting of Shareholders if holders of a majority of the Corporation's shares of common stock entitled to vote are represented in person or by proxy at the meeting. If a shareholder signs and returns the proxy, those shares will be counted to determine whether the Corporation has a quorum, even if the shareholder abstains or fails to vote on any of the proposals listed on the proxy.

If a shareholder's shares are held in the name of a nominee, and the shareholder does not tell the nominee how to vote the shares (referred to as broker non-votes), then the nominee can vote them as they see fit only on matters that are determined to be routine and not on any other proposal. Broker non-votes will be counted as present to determine if a quorum exists but will not be counted as present and entitled to vote on any nonroutine proposals.

In the election of directors, director nominees receiving a plurality of votes cast at the meeting will be elected directors of the Corporation. Shares not voted, including broker non-votes, have no effect on the election of directors.

**Election of Directors**

The Board of Directors is divided into three classes, with the directors in each class being elected for a term of three years. At the Annual Meeting of Shareholders, three directors will be elected for terms ending with the annual meeting of shareholders in 2010.

Except as otherwise specified in the proxy, proxies will be voted for election of the three nominees named below. If a nominee becomes unable or unwilling to serve, proxies will be voted for such other person, if any, as shall be designated by the Board of Directors. However, the Corporation's management now knows of no reason to anticipate that this will occur. The three nominees for election as directors who receive the greatest number of votes cast will be elected directors. Each of the nominees has agreed to serve as a director if elected.

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Nominees for election and current directors are listed below. Also shown for each nominee and each current director is his or her principal occupation for the last five or more years, age and length of service as a director of the Corporation. James C Fabiano, David W. Hole, Dale Weburg, David J. Maness, W. Joseph Manifold, William J. Strickler, Sandra L. Caul, W. Michael McGuire, and Ronald E. Schumacher, are directors who are independent directors as defined by Section 10A of the Securities Exchange Act of 1934, as amended and Rule 4200(a)(15) of the National Association of Securities Dealers (NASD) listing standards, including such definitions applicable to each committee of the board of directors upon which he or she serves or served.

Timothy M. Miller resigned as a member of the Corporation's Board of Directors on March 16, 2007. Mr. Miller's resignation was related to the consolidation of FSB Bank and Isabella Bank & Trust. He has been appointed to the board of directors for Isabella Bank & Trust. Effective March 22, 2007, Mr. Warren Michael McGuire was appointed to fill the vacancy created by Mr. Miller's resignation and to serve out Mr. Miller's unexpired term.

**The Board of Directors recommends that shareholders vote FOR the election of each of the three director nominees nominated by the Board of Directors.**

**Director Nominees for Terms Ending in 2010**

*James C. Fabiano* (age 63) has been a director of Isabella Bank and Trust since 1979 and of the Corporation since 1988, of which he is currently serving as Chairperson and is an ex-officio member of all committees. He also serves as an ex-officio member of all the Corporation's subsidiary Boards of Directors. Mr. Fabiano is President and CEO of Fabiano Brothers, Inc., a wholesale distributor of beer, wine and certain specialty beverages.

*David W. Hole* (age 69) has been a director of Isabella Bank and Trust since 1982. He has served on the Board of the Corporation since 1988 and serves on the Compensation and Human Resource Committee and the Finance and Planning Committee. He currently is a director of Financial Group Information Services. He retired as President and CEO of Isabella Bank and Trust and the Corporation on December 30, 2001.

*Dale Weburg* (age 63) has served on the Board of the Corporation since 2000 and is a member of the Financial Group Information Services Board of Directors. He also serves on the Nominating and Corporate Governance Committee, Audit Committee and is chairperson of the Finance and Planning Committee. He has been a director of the Farmers State Bank division of Isabella Bank & Trust since 1987, of which he is currently serving as Chairperson. Mr. Weburg is President of Weburg Farms, a cash crop farm operation.

**Current Directors with Terms Ending in 2009**

*Dennis P. Angner* (age 51) has been a director of the Corporation since 2000. He also serves as an ex-officio member of all of the Corporation's subsidiary Boards of Directors and committees. Mr. Angner has been President and CEO of the Corporation since December 30, 2001. Prior to his appointment as President and CEO, he served as Executive Vice President of the Corporation.

*David J. Maness* (age 53) has been a director of the Corporation since 2004, and serves on the Finance and Planning Committee and the Audit Committee. He also serves on the Board of Directors of Isabella Bank and Trust and is chairperson of Financial Group Information Services. Mr. Maness is President of Maness Petroleum, a geological and geophysical consulting service.

*W. Joseph Manifold* (age 55) has been a director of the Corporation since 2003, and serves as chairperson of the Audit Committee. Mr. Manifold also serves as a director of IBT Title and Insurance Agency, Inc. Mr. Manifold is a



Certified Public Accountant and President of Federal Broach & Machine Company, a manufacturing company.

*William J. Strickler* (age 66) has been a director of the Corporation since 2002, and serves as chairperson of the Compensation and Human Resource Committee, and also serves on the Nominating and Corporate Governance Committee. He has been a director of Isabella Bank and Trust since 1995. Mr. Strickler is President of Michiwest Energy, an oil and gas producer.

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### **Current Directors with Terms Ending in 2008**

*Richard J. Barz* (age 58) has been a director of the Corporation since 2002. He has been a director of Isabella Bank and Trust since 2000. Mr. Barz also serves on the Board of IBT Title and Insurance Agency, Inc., and Financial Group Information Services and is a member of the Finance and Planning Committee. Mr. Barz has been President and CEO of Isabella Bank and Trust since December 30, 2001. Prior to his appointment as President and CEO he served as Executive Vice President of Isabella Bank and Trust.

*Sandra L. Caul* (age 63) has been a director of the Corporation since 2005. She currently serves as director of Isabella Bank and Trust and chairperson of IBT Title and Insurance Agency, Inc. She also serves on the Compensation and Human Resource Committee. Ms. Caul retired in January 2005 as a state representative of the Michigan State House of Representatives. Ms. Caul is a registered nurse.

*W. Michael McGuire* (age 57) was appointed director of the Corporation on March 22, 2007, and will serve on the Audit Committee. He is a director of the Farwell State Savings Bank division of Isabella Bank & Trust. Mr. McGuire is currently an attorney and Director of the Office of the Corporate Secretary and Assistant Secretary of The Dow Chemical Company, a manufacturer of chemicals, plastics and agricultural products.

*Ronald E. Schumacher* (age 70) has been a director of the Corporation since 1988 and of Isabella Bank & Trust since 1984, of which he is currently serving as Chairperson. He also serves on the Compensation and Human Resource Committee, Audit Committee and serves as chairperson of the Nominating and Corporate Governance Committee. Mr. Schumacher is the President of A. Schumacher Sons, a grain and beef farm operation.

Each of the directors has been engaged in their stated professions for more than five years. The principal occupation of Dennis P. Angner is with the Corporation, and he has been employed by Isabella Bank and Trust and/or the Corporation since 1984. Other executive officers of the Corporation include: Richard J. Barz, President of Isabella Bank and Trust, an employee of Isabella Bank & Trust and/or the Corporation since 1972; Timothy M. Miller, President of the Farmers State Bank division of Isabella Bank & Trust, an employee of Farmers State Bank and/or the Corporation since 1985; Peggy L. Wheeler (age 47), Senior Vice President and Controller of the Corporation, employed by Isabella Bank and Trust and/or the Corporation since 1977. All officers of the Corporation serve at the pleasure of the Board of Directors.

### **Committees of the Board of Directors and Meeting Attendance**

The Board of Directors of the Corporation met 13 times during 2006. All incumbent directors attended 75% or more of the meetings held in 2006. The Board of Directors has an Audit Committee, a Nominating and Corporate Governance Committee, a Compensation and Human Resource, and a Finance and Planning Committee.

The Audit Committee is composed of independent directors who meet the requirements for independence as defined in Rule 4200(a)(15) of the National Association of Securities Dealers listing standards. Information regarding the functions performed by the Committee, its membership, and the number of meetings held during the year, is set forth in the Report of the Audit Committee included elsewhere in this annual proxy statement. The Audit Committee is governed by a written charter approved by the Board of Directors that was attached as Appendix A to the Corporation's proxy statement for the 2005 Annual Shareholders Meeting. In accordance with the provisions of the Sarbanes-Oxley Act of 2002, Director Manifold meets the requirement of Audit Committee Financial Expert and has been so designated by the Board of Directors.

The Corporation has a standing Nominating and Corporate Governance Committee consisting of independent directors who meet the requirements for independence as defined in Rule 4200(a)(15) of the National Association of Securities Dealers listing standards. The Committee consists of directors Schumacher, Strickler and Weburg. The Nominating and Corporate Governance Committee held one meeting in 2006, and all directors attended 75% or more of the meetings in 2006. The Board of Directors has approved a Nominating and Corporate Governance Committee Charter that was attached as Appendix B to the Corporation's proxy statement for the 2005 Annual Shareholders Meeting. The Nominating and Corporate Governance Committee is responsible for evaluating and recommending individuals for nomination to the Board of Directors for approval. In making its selections and recommendations, the Nominating and Corporate Governance Committee considers a variety of factors, which

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generally include the candidate's personal and professional integrity, independence, business judgment, and communication skills.

The Nominating and Corporate Governance Committee will consider as potential nominees, persons recommended by shareholders. Recommendations should be submitted in writing to the Secretary of the Corporation, 200 East Broadway, Mount Pleasant, Michigan 48858 and include the shareholder's name, address and number of shares of the Corporation owned by the shareholder. The recommendation should also include the name, age, address and qualifications of the recommended candidate for nomination. Recommendations for the 2008 Annual Meeting of Shareholders should be delivered no later than December 24, 2007. The Nominating and Corporate Governance Committee does not evaluate potential nominees for director differently based on whether they are recommended to the Nominating and Corporate Governance Committee by a shareholder.

The Compensation and Human Resource Committee of the Corporation is responsible for reviewing and recommending to the Corporation's Board of Directors the compensation of the Corporation's President and its subsidiaries, benefit plans and the overall percentage increase in salaries. The committee consists of directors, Hole, Schumacher, Strickler, and Caul. This committee is governed by a written charter approved by the Board of Directors and is attached as Appendix A to this proxy statement.

The Finance and Planning Committee evaluates new business opportunities and business acquisitions, assists management in establishing financial goals, reviews all strategic plans of subsidiaries to assure consistency with overall corporate goals and reviews interest rate risks, credit risks and insurance coverage. The committee consists of directors Weburg, Maness, Hole, and Barz.

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**Report of the Audit Committee**

The Audit Committee oversees the Corporation's financial reporting process on behalf of the Board of Directors. The Committee consists of directors Fabiano, Maness, Manifold, Schumacher, and Weburg.

The Audit Committee is responsible for pre-approving all auditing services and permitted non-audit services to be performed for 2006 or thereafter for the Corporation by its independent auditors or any other auditing or accounting firm, except as noted below. The Audit Committee has established general guidelines for the permissible scope and nature of any permitted non-audit services in connection with its annual review of the audit plan and reviews the guidelines with the Board of Directors.

Management has the primary responsibility for the consolidated financial statements and the reporting process including the systems of internal controls. In fulfilling its oversight responsibilities, the Committee reviewed the audited consolidated financial statements in the Annual Report with management including a discussion of the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments, and the clarity of disclosures in the consolidated financial statements. The Committee also reviewed with management and the independent auditors, management's assertion on the design and effectiveness of the Corporation's internal control over financial reporting as of December 31, 2006.

The Committee reviewed with the independent auditors, who are responsible for expressing an opinion on the conformity of those audited consolidated financial statements with accounting principles generally accepted in the United States of America, their judgments as to the quality, not just the acceptability, of the Corporation's accounting principles and such other matters as are required to be discussed with the Committee by the standards of the Public Company Accounting Oversight Board (United States), including those described in SAS 61, as may be modified or supplemented. In addition, the Committee has received the written disclosures and the letter from the independent accountants required by Independence Standards Board Standard No. 1 as may be modified or supplemented, and has discussed with the independent accountant the independent accountant's independence.

The Committee discussed with the Corporation's internal and independent auditors the overall scope and plans for their respective audits. The Committee meets with the internal and independent auditors, with and without management present, to discuss the results of their examinations, their evaluations of the Corporation's internal controls and the overall quality of the Corporation's financial reporting process. The Committee held four meetings during 2006, and all directors attended 75% or more of the meetings held in 2006.

In reliance on the reviews and discussions referred to above, the Committee recommended to the Board of Directors (and the Board has approved) that the audited consolidated financial statements and reports on management's assertion on the design and effectiveness of internal control over financial reporting be included in the Annual Report on Form 10-K for the year ended December 31, 2006 for filing with the Securities and Exchange Commission. The Committee has appointed Rehmann Robson as the independent auditors for the 2007 audit.

Respectfully submitted,

/s/ W. Joseph Manifold  
W. Joseph Manifold, Audit Committee Chairperson

James C. Fabiano  
David J. Maness  
Ronald E. Schumacher  
Dale D. Weburg



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**Compensation Discussion and Analysis**

The Compensation and Benefits Committee (the Committee) assists the board of directors in determining and implementing compensation and benefits for executive officers and other employees of the Corporation. The Committee evaluates and approves the executive officer and senior management compensation plans, policies and programs of the Corporation and its affiliates. The Committee also evaluates and makes recommendations to the Board regarding the compensation of the Chief Executive Officer of the Corporation. The President and Chief Executive Officer, Dennis P. Angner conducts annual performance reviews for all Named Executive Officers, excluding himself. Mr. Angner recommends an appropriate salary increase to the Compensation Committee based on the performance review and years of service along with competitive market data.

**Compensation Objectives**

The Committee considers asset growth and earnings per share to be the primary ratios in measuring financial performance. The Corporation's philosophy is to maximize long-term return to shareholders consistent with safe and sound banking practices while maintaining our commitment to superior customer and community service. The objectives of the Committee are to effectively balance salaries with potential compensation to an officer's individual management responsibilities and to realize their potential for future contribution to the Corporation. We strive to attract and retain high performing executive officers who will lead the Corporation while attaining the Corporation's earnings and performance goals.

**What the Compensation Programs are Designed to Reward**

The compensation programs are designed to reward dedicated and conscientious employment with the Corporation, loyalty in terms of continued employment, attainment of job related goals and overall profitability of the Corporation. In measuring an executive officer's contributions to the Corporation, the Committee considers numerous factors including, among other things, the Corporation's growth in terms of asset size, and increase in earnings per share. In rewarding loyalty and long-term service, the Corporation provides attractive retirement benefits.

**Elements of Compensation**

The Corporation's executive compensation program has consisted primarily of base salary and benefits, annual cash bonus incentives, stock awards, and participation in the Corporation's retirement plans.

**Why Each of the Elements of Compensation is Chosen**

*Base Salary and Benefits* are set to provide competitive levels of compensation to attract and retain officers with strong motivated leadership. Each officer's performance, current compensation and responsibilities within the Corporation are considered by the Committee when establishing base salaries. The Corporation also believes it is best to pay sufficient base salary because it believes an over-reliance on equity incentive compensation could potentially skew incentives toward short-term maximization of shareholder value as opposed to building long-term shareholder value. Base salary encourages management to operate the Corporation in a safe and sound manner even when incentive goals may prove unattainable.

*Annual Cash Bonus Incentives* are used to reward executive officers for the Corporation's overall financial performance. This element of the Corporation's compensation programs is included in the overall compensation in order to reward employees above and beyond their base salaries when the Corporation's performance and profitability exceed established annual targets. The inclusion of incentive compensation encourages management to be more creative, diligent and exhaustive in managing the Corporation to achieve specified financial goals.

*Stock Awards* are also provided as stock awards are the element of compensation that is most effective in aligning the financial interests of management with those of shareholders and because stock awards are a traditional and well-proven element of compensation among community banks and bank holding companies. These stock awards are director fees that eligible executive officers elect to defer. The directors of the Corporation and its subsidiaries are required to defer at least 25% of their earned board fees.



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*Retirement Plans.* The Corporation's retirement plans are designed to assist executives in providing themselves with a financially secure retirement. Our retirement plans include: a defined benefit pension plan, a 401(k) plan, and a non-leveraged employee stock ownership plan (ESOP), a nonqualified supplementary plan, and a retirement bonus plan.

**How the Corporation Chose Amounts for Each Element**

The Committee's approach to determining the annual base salary of executive officers is to offer competitive salaries in comparison with other comparable financial institutions. The Committee utilizes regional compensation surveys which provide salary ranges for financial institutions and periodically collects information from other bank holding companies within its peer group for comparison. Specific factors used to decide where an executive officer salary should be within the established range include the historical financial performance, financial performance outlook, years of service, and job performance.

The annual cash bonus incentive is based on goals set on individual performance and recognition of individual performance. A subjective analysis is conducted by the Chief Executive Officer. The Chief Executive Officer makes a recommendation to the Committee for the appropriate amount for each individual executive officer. The Committee reviews, modifies and approves the recommendations of the Chief Executive Officer. The Committee reviews the performance of the Chief Executive Officer. The Committee uses the following factors as quantitative measures of corporate performance in determining annual cash bonus amounts to be paid.

earnings per share and earnings per share growth;

budgeted as compared to actual annual operating performance; and

other strategic goals as established by the board of directors

While no particular weight is given to any specific factor, the Committee gives at least equal weight to the subjective analyses as described above.

Stock awards which are deferred director fees are converted on a quarterly basis into stock units of the Corporation's common stock. The fees are converted to stock units based on the purchase price for a share of common stock under the Corporation's Dividend Reinvestment Plan. Stock units credited to a participant's account are eligible for stock and cash dividends as declared.

*Retirement plans.* The Corporation has a defined benefit pension plan covering substantially all of its employees. The benefits are based on years of service and the employee's five highest consecutive years of compensation out of the last ten years of service. The funding policy is to contribute annually the maximum amount that can be deducted for federal income tax purposes. Contributions are intended to provide not only for benefits attributed to services to date but also for those expected to be earned in the future.

In December 2006, the Board of Directors voted to curtail the defined benefit plan effective March 1, 2007. The effect of the curtailment, which will be recognized in the first quarter of 2007, is to freeze the current participant's accrued benefits as of March 1, 2007 and to limit participation in the plan to eligible employees as of December 31, 2006. Subsequent to the decision to curtail the defined benefit plan, the Corporation decided to increase the contributions to the Corporation's 401(k) plan effective January 1, 2007.

The Corporation has a 401(k) plan in which substantially all employees are eligible to participate. Employees may contribute up to 15% of their compensation subject to certain limits based on federal tax laws. The Corporation began making matching contributions equal to 25% of the first 3% of an employee's compensation contributed to the plan in 2005. Employees are 0% vested through their first three years of employment and are 100% vested after 3 years of service.

The Corporation maintains a non-leveraged employee stock ownership plan (ESOP) and a profit sharing plan which cover substantially all of its employees. Contributions to the plans are discretionary and are approved by the Board of Directors.

The Corporation maintains a nonqualified supplementary retirement plan for officers to provide supplemental retirement benefits and death benefits to each participant. Insurance policies, designed primarily to fund death

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benefits, have been purchased on the life of each participant with the Corporation as the sole owner and beneficiary of the policies.

The retirement bonus plan is a nonqualified plan of deferred compensation benefits for eligible employees effective January 1, 2007. An initial amount has been credited for each eligible employee as of January 1, 2007. Subsequent amounts shall be credited on each allocation date thereafter as defined in the plan. The amount of the initial allocation and the annual allocation shall be determined pursuant to the payment schedule adopted by the sole and exclusive discretion of the Board of Directors, as set forth in the plan.

**How Elements Fit into Overall Compensation Objectives**

The elements of the Corporation's compensation are structured to reward past and current performance, continued service and motivate its leaders to excel in the future. The Corporation's salary compensation has generally been used to retain and attract motivated leadership. The Corporation intends to continually ensure its salaries are sufficient to attract and retain exceptional officers. The Corporation's cash bonus incentive rewards current performance based upon personal and corporate, goals and targets. The Corporation makes stock awards to motivate its officers to enhance value for its shareholders by aligning the interests of management with those of its shareholders.

As part of its goal of attracting and retaining quality team members, the Corporation has developed employee benefit plans that make it stand out from the rest of the competition. Management feels that the combination of all of the plans listed above makes the Corporation's total compensation packages attractive.

**Compensation and Benefits Committee Report**

The following Report of the Compensation and Benefits Committee does not constitute soliciting material and should not be deemed filed or incorporated by reference into any other Corporation filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent the Corporation specifically incorporates this Report by reference therein.

The Compensation and Benefits Committee has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of SEC Regulation S-K with management, and based on such review and discussion, the Compensation and Benefits Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement and Annual Report on Form 10-K.

Submitted by the Compensation and Benefits Committee of IBT Bancorp's Board of Directors:

William J. Strickler, Chairperson  
Sandra L. Caul  
James C. Fabiano  
David W. Hole  
Ronald E. Schumacher

**Executive Officers**

Executive Officers of the Corporation are compensated in accordance with their employment with the applicable entity. The following table shows information on compensation earned from the Corporation or its subsidiaries during the year ended December 31, 2006, by the Chief Executive Officer, the Principal Financial Officer and the corporation's three most highly compensated executive officers.



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| Name and Principal Position  | Year | Salary<br>\$(1) | Bonus<br>\$(1) | Stock<br>Awards<br>(\$) | Change in<br>Pension<br>Value and<br>Non-Qualified<br>Deferred | All<br>Other          | Total<br>(\$) |
|--|------|-----------------|----------------|-------------------------|--|-----------------------|---------------|
|  |      |                 |                |                         | Earnings<br>Compensation<br>\$(2)                              | Compensation<br>\$(3) |               |
| Dennis P. Angner<br>President and CEO<br>of IBT Bancorp, Inc.  | 2006 | \$ 255,237      | \$ 10,000      | \$ 16,228               | \$ 70,646  | \$ 8,233              | \$ 360,344    |
| Peggy L. Wheeler<br>Principal Financial Officer,<br>Sr. Vice President<br>and Controller of<br>IBT Bancorp, Inc.                                     | 2006 | 88,500          |                |                         | 14,339   | 685                   | 103,524       |
| Richard J. Barz<br>Executive Vice President of<br>IBT Bancorp, Inc. and<br>President & CEO of<br>Isabella Bank and Trust                             | 2006 | 237,175         | 14,400         | 15,100                  | 134,235  | 10,948                | 411,858       |
| Timothy M. Miller<br>Vice President of IBT<br>Bancorp, Inc. and<br>President & CEO of the<br>Farmers State Bank division<br>of Isabella Bank & Trust | 2006 | 149,117         | 3,567          | 7,223                   | 17,030   | 5,778                 | 182,715       |
| Douglas D. McFarlane<br>President, IBT Title and<br>Insurance Agency, Inc.   | 2006 | 109,000         | 563            | 1,575                   | 21,176   | 2,620                 | 134,934       |

(1) Includes compensation voluntarily deferred under the Corporation's 401(k). Directors fees paid in cash are also included, which are as follows: Dennis P. Angner \$20,237, Richard J. Barz \$12,175, and Timothy M. Miller \$18,117.

(2) Approximately 75% of the change in the present value of the defined benefit is related to prior service, a decrease in the assumed discount rate, and a change in the actuarial mortality table. Amounts were determined using assumptions consistent with those used in the Corporation's financial statements. The Board of Directors approved a curtailment of this plan in December 2006 effective March 1, 2007. Assumptions were consistent to those that were presented in the financials.

- (3) For Dennis P. Angner and Richard J. Barz this includes club dues, auto allowance, and 401(k) matching contributions. For Timothy M. Miller this includes auto allowance and 401(k) matching contributions. For Douglas D. McFarlane this represents an auto allowance. For Peggy L. Wheeler this represents 401(k) matching contributions.

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The following table indicates the present value of accumulated benefits as of December 31, 2006 for each named executive in the summary compensation table.

| <b>Name</b>          | <b>Plan Name</b>                  | <b>Number of Years of Credited Service (#)</b> | <b>Present Value of Accumulated benefit (\$)</b> | <b>Payments During Last Fiscal Year</b> |
|----------------------|-----------------------------------|--|--|---|
| Dennis P. Angner     | IBT Bancorp Pension Plan          | 22   | \$ 207,046                                       | \$                                      |
|                      | IBT Bancorp Retirement Bonus Plan | 22   | 102,549  |   |
| Peggy L. Wheeler     | IBT Bancorp Pension Plan          | 29   | 50,472   |   |
|                      | IBT Bancorp Retirement Bonus Plan | 29   | 26,674   |   |
| Richard J. Barz      | IBT Bancorp Pension Plan          | 34   | 465,192  |   |
|                      | IBT Bancorp Retirement Bonus Plan | 34   | 153,464  |   |
| Timothy M. Miller    | IBT Bancorp Pension Plan          | 7  | 39,968   |   |
| Douglas D. McFarlane | IBT Bancorp Pension Plan          | 18   | 163,078  |   |

*Defined benefit pension plan.* The Corporation sponsors a defined benefit pension plan. This plan was originally adopted in 1973 and was substantially revised in 1989. Only employees, including leased employees, who have attained the age of 21 and who have worked more than 1,000 hours in the current plan year are eligible to participate.

Annual contributions are made to the plan as required by accepted actuarial principles, applicable federal tax law, and expenses of operating and maintaining the plan. The amount of contributions on behalf of any one participant cannot be separately or individually computed.

Pension plan benefits are based on years of service and the employees' five highest consecutive years of compensation out of the last ten years of service.

A participant may earn a benefit for up to 35 years of accredited service. Earned benefits are 100 percent vested after five years of service. Benefit payments normally start when a participant reaches age 65. A participant with more than five years of service may elect to take early retirement benefits anytime after reaching age 55. Benefits payable under early retirement are reduced actuarially for each month prior to age 65 in which benefits begin.

Richard J. Barz, Timothy M. Miller, and Douglas D. McFarlane are eligible for early retirement under the IBT Bancorp Pension Plan. Under the provisions of the Plan, participants are eligible for early retirement after reaching the age of 55 with at least 5 years of service. The early retirement benefit amount is the accrued benefit payable at normal retirement date reduced by 5/9% for each of the first 60 months and 5/18% for each of the next 60 months that the benefit commencement date precedes the normal retirement date.

*Retirement bonus plan.* The retirement bonus plan is a nonqualified plan of deferred compensation benefits for eligible employees effective January 1, 2007. This plan is intended to provide eligible employees with additional compensation. To be eligible the employee needed to be employed by the Corporation on January 1, 2007, and be a participant in the Corporation's frozen Executive Supplemental Income Agreement. They also must be an officer of the Corporation with at least 10 years of service as of December 31, 2006. The Corporation has sole and exclusive discretion to add new participants to the plan by authorizing such participation pursuant to action of the Corporation's Board of Directors.

An initial amount has been credited for each eligible employee as of January 1, 2007. Subsequent amounts shall be credited on each Allocation date thereafter as defined in the plan. The amount of the initial allocation and the annual allocation shall be determined pursuant the payment schedule adopted by the sole and exclusive discretion of the Board of Directors, as set forth in the plan.



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Richard J. Barz, Timothy M. Miller, and Douglas D. McFarlane are eligible for early retirement under the IBT Bancorp Retirement Bonus Plan. Under the provisions of the Plan, participants are eligible for early retirement upon attaining 55 years of age. There is no difference between the calculation of benefits payable upon early retirement and normal retirement.

**2006 Nonqualified Deferred Compensation**

| <b>Name</b>          | <b>Executive Contributions in Last FY (\$)</b> | <b>Aggregate Earnings in Last FY (\$)</b> | <b>Aggregate Balance at Last FYE (\$)</b> |
|----------------------|--|---|---|
| Dennis P. Angner     | \$ 16,228                                      | \$ 174                                    | \$ 16,402                                 |
| Peggy L. Wheeler     |  |   |   |
| Richard J. Barz      | 15,100   | 164                                       | 15,264                                    |
| Timothy M. Miller    | 7,223  | 81  | 7,304                                     |
| Douglas D. McFarlane | 1,575  | 15  | 1,590                                     |

The directors of the Corporation and its subsidiaries are required to defer at least 25% of their earned board fees and are reflected in the 2006 nonqualified deferred compensation table above. These stock awards are converted on a quarterly basis into stock units of the Corporation's common stock. The fees are converted to stock units based on the purchase price for a share of common stock under the Corporation's Dividend Reinvestment Plan. Stock units credited to a participant's account are eligible for stock and cash dividends as declared.

**Potential Payments Upon Termination or Change in Control**

The estimated pay outs payable to each named executive officer upon severance from employment, early retirement, termination upon disability or death or termination following a change in control of the Corporation are described below. For all termination scenarios, the figures assume such termination took place as of December 31, 2006.

**Any Severance of Employment**

Regardless of the manner in which a named executive officer's employment terminates, he or she is entitled to receive amounts earned during his or her term of employment. Such amounts include:

Amounts accrued and vested through the Defined benefit pension plan.

Amounts accrued and vested through the Retirement Bonus plan.

Unused vacation pay.

In the event of the retirement of an executive officer the officer would receive the items identified above.

In the event of Death or Disability of an executive officer, in addition to the benefits listed above, the executive officer will also receive benefits under the Corporations' disability plan or payments under the Corporations' life insurance plan, as appropriate.



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In addition to potential payments upon termination available to all employees, the executive officers listed below would receive the following payments:

| <b>Name</b>          | <b>Bank Owned<br/>Life<br/>Insurance<br/>Policies</b> |
|----------------------|---|
| Dennis P. Angner     | \$ 690,000  |
| Peggy L. Wheeler     | 265,500   |
| Richard J. Barz      | 675,000   |
| Timothy M. Miller    | 423,000   |
| Douglas D. McFarlane | 218,000   |

The Corporation currently does not have a change in control agreement with the executive officers, provided however pursuant to the Retirement Bonus Plan that they would become 100% vested in their benefit under the plan if, following a change in control, they voluntarily terminate employment or are terminated without just cause.

**Remuneration of Directors**

The following table summarizes the Compensation of each non-employee director who served on the Board of Directors during 2006.

| <b>Name</b>       | <b>Fees<br/>Earned or<br/>Paid in<br/>Cash<br/>(\$)</b> | <b>Stock<br/>Awards<br/>(\$)</b> | <b>Change in<br/>Pension<br/>Value<br/>and Non-<br/>Qualified<br/>Deferred<br/>Compensation<br/>Earnings<br/>(\$)</b> | <b>Total<br/>(\$)</b> |
|-------------------|---|----------------------------------|---|-----------------------|
| Sandra Caul       | \$  | \$ 31,500                        | \$  | \$ 31,500             |
| James Fabiano     |   | 43,825                           |   | 43,825                |
| David Hole        | 23,663  | 10,238                           | 25,856  | 59,757                |
| Dave Maness       |   | 36,950                           |   | 36,950                |
| Joe Manifold      |   | 21,625                           |   | 21,625                |
| Ronald Schumacher | 27,992  | 16,700                           |   | 44,692                |
| William Strickler |   | 27,650                           |   | 27,650                |
| Dale Weburg       |   | 32,445                           |   | 32,445                |

The Corporation paid a \$4,000 retainer, and \$750 per board meeting to its directors during 2006 and \$225 per committee meeting attended.

The Corporation sponsors a deferred compensation plan for directors (the Directors Plan). The Directors Plan was adopted in 1984 and was substantially revised in 1989 and 1996 and was amended and frozen as of December 31, 2005. Under the Directors Plan, deferred directors fees are converted on a quarterly basis into stock units of the Corporation's common stock. The fees are converted based on the purchase price for a share of the Corporation's common stock under the Corporation's Dividend Reinvestment Plan. The board of directors adopted the new Plan on January 1, 2006 to comply with the American Jobs Creation Act of 2004.

Pursuant to the terms of the Directors Plan, directors of the Corporation and its subsidiaries were required to defer at least 25% of their earned board fees. The amount deferred under the terms of the Directors Plan in 2006 was \$467,849, resulting in 26,005 stock units being credited to participants' accounts. As of December 31, 2006, there were 171,014 stock units credited to participants' accounts. Stock units credited to a participant's account are eligible for cash and stock dividends as payable. All amounts deferred are unsecured claims against the Corporation's general assets. The net cost of this benefit to the Corporation was \$106,708 in 2006.

Distribution from the Directors Plan occurs when the participant terminates service with the Corporation and/or attains age 65. Distributions must take the form of shares of Corporation common stock equal to the number

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of stock units credited to the participant's account. Any Corporation common stock issued under the Directors' Plan will be considered restricted stock under the Securities Act of 1933, as amended.

**Compensation and Human Resource Committee Interlocks and Insider Participation**

The Compensation and Human Resource Committee of the Corporation is responsible for reviewing and recommending to the Corporation's Board of Directors the compensation of the Corporation's President and its subsidiaries, benefit plans and the overall percentage increase in salaries. The committee consists of directors Strickler, Caul, Fabiano, Hole, and Schumacher. David Hole retired as President and CEO of Isabella Bank & Trust and the Corporation on December 30, 2001.

**Certain Relationships and Related Transactions with Management**

Certain directors and officers of the Corporation and members of their families were loan customers of the subsidiary Banks, or have been directors or officers of corporations, or partners of partnerships which have had transactions with the subsidiary Banks. In management's opinion, all such transactions are made in the ordinary course of business and are substantially on the same terms, including collateral and interest rates, as those prevailing at the same time for comparable transactions with customers not related to the Banks. These transactions do not involve more than normal risk of collectibility or present other unfavorable features. Total loans to these customers were approximately \$10,749,000 as of December 31, 2006. The Corporation addresses transactions with related parties in its *Code of Business Conduct and Ethics* policy. Conflicts of interest are prohibited as a matter of Corporation policy, except under guidelines approved by the Board of Directors or committees of the Board.

**Security Ownership of Certain Beneficial Owners and Management**

The following table sets forth certain information as of April 1, 2007 as to the common stock of the Corporation owned of record or beneficially by any person who is known to the Corporation to be the beneficial owner of more than 5% of the common stock of the Corporation.

| Name and Address of Owner                            | Amount and Nature<br>of Beneficial Ownership |   | Percentage of<br>Common<br>Stock<br>Outstanding |
|--|--|---|---|
|  | Sole Voting<br>and<br>Investment<br>Powers   | Shared<br>Voting<br>and<br>Investment<br>Powers |   |
| James J. McGuirk<br>P.O. Box 222<br>Mt. Pleasant, MI | 409,370                                      |   | 6.46%   |

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The following table sets forth certain information as of April 1, 2007 as to the common stock of the Corporation owned beneficially by each director and director nominee, by each named executive officer, and by all directors, director nominees and executive officers of the Corporation as a group.

| Name of Owner  | Amount and Nature of Beneficial Ownership |                                     |                            | Percentage of Common Stock Outstanding |
|--|---|-------------------------------------|----------------------------|--|
|  | Sole Voting and Investment Powers         | Shared Voting and Investment Powers | Total Beneficial Ownership |  |
| Dennis P. Angner*  | 13,981                                    |                                     | 13,981                     | 0.22%                                  |
| Richard J. Barz*   | 16,696                                    |                                     | 16,696                     | 0.26%                                  |
| Sandra L. Caul   |   | 8,945                               | 8,945                      | 0.14%                                  |
| James C. Fabiano   | 233,848                                   |                                     | 233,848                    | 3.69%                                  |
| David W. Hole  |   | 20,990                              | 20,990                     | 0.33%                                  |
| W. Joseph Manifold   | 351                                       |                                     | 351                        | 0.01%                                  |
| W. Michael McGuire   | 5,273                                     |                                     | 5,273                      | 0.08%                                  |
| Ronald E. Schumacher   |   | 13,642                              | 13,642                     | 0.22%                                  |
| William J. Strickler   | 68,237                                    | 4,900                               | 73,137                     | 1.15%                                  |
| Dale D. Weburg   | 49,145                                    | 827                                 | 49,972                     | 0.79%                                  |
| David J. Maness  | 252                                       | 831                                 | 1,083                      | 0.02%                                  |
| Timothy M. Miller  | 3,121                                     |                                     | 3,121                      | 0.05%                                  |
| Peggy L. Wheeler   | 5,082                                     |                                     | 5,082                      | 0.08%                                  |
| Douglas D. McFarlane   | 426                                       |                                     | 426                        | 0.01%                                  |
| All Directors, nominees and Executive Officers as a Group (14 persons) | 396,412                                   | 50,135                              | 446,547                    | 7.05%                                  |

\* Trustees of the ESOP who vote ESOP stock.

**As to Other Business Which May Come Before the Meeting**

Management of the Corporation does not intend to bring any other business before the meeting for action. However, if any other business should be presented for action, it is the intention of the persons named in the enclosed form of proxy to vote in accordance with their judgment on such business.

**Relationship with Independent Registered Public Accounting Firm**

The Audit Committee has appointed Rehmann Robson as the independent auditors of the Corporation for the year ending December 31, 2007.

A representative of Rehmann Robson, is expected to be present at the Annual Meeting of Shareholders to respond to appropriate questions from shareholders and to make any comments they believe appropriate.

**Fees for Professional Services Provided by Rehmann Robson**

The following table shows the aggregate fees billed by Rehmann Robson for audit and other services provided to the Corporation for 2006 and 2005.

|                                  | <b>2006</b>       | <b>2005</b>       |
|----------------------------------|-------------------|-------------------|
| Audit Fee                        | \$ 464,172        | \$ 544,648        |
| Audit Related Fees               | 18,785            | 3,600             |
| Tax Fees                         | 31,085            | 31,224            |
| Other Professional Services Fees | 33,292            | 21,184            |
| <b>Total</b>                     | <b>\$ 547,334</b> | <b>\$ 600,656</b> |

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The audit fees were for performing the audit of the Corporation's consolidated annual financial statements, audit of managements assessment of internal controls over financial reporting, review of interim quarterly financial statements included in the Corporation's Forms 10-Q, and services that are normally provided by Rehmann Robson in connection with statutory and regulatory filings or engagements.

The audit related fees for 2006 were for regulatory filings related to the acquisition of Farwell State Savings Bank and for consultation of technical issues.

The tax fees were for the preparation of the Corporation and its subsidiaries' state and federal tax returns and for consultation with the Corporation on various tax matters.

Other professional service fees were for, Federal Home Loan Bank required procedures and out of pocket costs. The Audit Committee has considered whether the services provided by Rehmann Robson, other than the audit fees, is compatible with maintaining Rehmann Robson independence and believes that the other services provided are compatible.

## **Pre-approval Policies and Procedures**

All audit and non-audit services to be performed by Rehmann Robson must be approved in advance by the Audit Committee. As permitted by the SEC's rules, the Audit Committee has authorized its Chairperson to pre-approve audit, audit-related, tax and non-audit services, provided that such approved service is reported to the full Audit Committee at its next meeting.

As early as practicable in each calendar year, the independent auditor provides to the Audit Committee a schedule of the audit and other services that the independent auditor expects to provide or may provide during the next twelve months. The schedule will be specific as to the nature of the proposed services, the proposed fees, and other details that the Audit Committee may request. The Audit Committee will by resolution authorize or decline the proposed services. Upon approval, this schedule will serve as the budget for fees by specific activity or service for the next twelve months.

A schedule of additional services proposed to be provided by the independent auditor, or proposed revisions to services already approved, along with associated proposed fees, may be presented to the Audit Committee for their consideration and approval at any time. The schedule will be specific as to the nature of the proposed service, the proposed fee, and other details that the Audit Committee may request. The Audit Committee will by resolution authorize or decline authorization for each proposed new service.

Applicable SEC rules and regulations permit waiver of the pre-approval requirements for services other than audit, review or attest services if certain conditions are met. Out of the services characterized above as Audit-Related, Tax and Professional Services, none were billed pursuant to these provisions in 2006 and 2005 without pre-approval.

## **Shareholder Proposals**

Any proposals which shareholders of the Corporation intend to present at the next annual meeting of the Corporation must be received before December 24, 2007 to be considered for inclusion in the Corporation's proxy statement and proxy for that meeting. Proposals should be made in accordance with Securities and Exchange Commission Rule 14a-8.

## **Communications with the Board**



Shareholders may communicate with the Corporation's Board of Directors by sending written communications to the Corporation's Secretary, IBT Bancorp, Inc., 200 East Broadway, Mount Pleasant, Michigan 48858. Communications will be forwarded to the Board of Directors or the appropriate committee, as soon as practicable.

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**Code of Ethics**

The Corporation has adopted a Code of Business Conduct and Ethics that is applicable to the Corporation's principal executive officer, the principal financial officer and controller. The Corporation's Code of Business Conduct and Ethics may be obtained free of charge by sending a request to Debra Campbell, Secretary, IBT Bancorp, Inc., 200 East Broadway, Mount Pleasant, Michigan 48858.

**Directors Attendance at the Annual Meeting of Shareholders**

The Corporation's directors are encouraged to attend the annual meeting of shareholders. At the 2006 annual meeting, all directors were in attendance.

**Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934 requires the Corporation's directors and certain officers and persons who own more than ten percent of the Corporation's common stock, to file with the SEC initial reports of ownership and reports of changes in ownership of the Corporation's common stock. These officers, directors, and greater than ten percent shareholders are required by SEC regulation to furnish the Corporation with copies of these reports.

To the Corporation's knowledge, based solely on review of the copies of such reports furnished to the Corporation, during the year ended December 31, 2006 all Section 16(a) filing requirements were satisfied, with respect to the applicable officers, directors, and greater than 10 percent beneficial owners.

**Other Matters**

The cost of soliciting proxies will be borne by the Corporation. In addition to solicitation by mail, officers and other employees of the Corporation may solicit proxies by telephone or in person, without compensation other than their regular compensation.

By order of the Board of Directors

Debra Campbell, Secretary

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**IBT Bancorp, Inc.**

**Financial Information Index**

| <b>Page</b> | <b>Description</b>                                      |
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| 19 - 20     | Report of Independent Registered Public Accounting Firm |
| 21 - 25     | Consolidated Financial Statements                       |
| 26 - 53     | Notes to Consolidated Financial Statements              |
| 54 - 74     | IBT Financial Review                                    |
| 75 - 76     | Common Stock and Dividend Information                   |

**Table of Contents****SUMMARY OF SELECTED FINANCIAL DATA**

|  | <b>2006</b>   | <b>2005</b> | <b>2004</b> | <b>2003</b> | <b>2002</b> |
|--|---|-------------|-------------|-------------|-------------|
|  | <b>(Dollars in thousands except per share data)</b> |             |             |             |             |
| <b>INCOME STATEMENT DATA</b>                 |   |             |             |             |             |
| Total interest income                        | \$ 44,709   | \$ 36,882   | \$ 33,821   | \$ 35,978   | \$ 38,161   |
| Net interest income                          | 24,977  | 23,909      | 23,364      | 23,528      | 22,905      |
| Provision for loan losses                    | 682   | 777         | 735         | 1,455       | 1,025       |
| Net income                                   | 7,001   | 6,776       | 6,645       | 7,205       | 6,925       |
| <b>BALANCE SHEET DATA</b>                    |   |             |             |             |             |
| End of year assets                           | \$ 910,127  | \$ 741,654  | \$ 678,034  | \$ 664,079  | \$ 652,717  |
| Daily average assets                         | 800,174   | 700,624     | 675,157     | 659,323     | 623,507     |
| Daily average deposits                       | 639,046   | 576,091     | 567,145     | 563,600     | 549,970     |
| Daily average loans/net                      | 515,539   | 459,310     | 430,854     | 399,008     | 390,613     |
| Daily average equity                         | 91,964  | 74,682      | 70,787      | 65,770      | 59,540      |
| <b>PER SHARE DATA(1)</b>                     |   |             |             |             |             |
| Earnings per share                           |   |             |             |             |             |
| Basic  | \$ 1.23   | \$ 1.25     | \$ 1.24     | \$ 1.36     | \$ 1.33     |
| Diluted                                      | 1.19  | 1.25        | 1.24        | 1.36        | 1.33        |
| Cash dividends                               | 0.64  | 0.60        | 0.57        | 0.55        | 0.50        |
| Book value (at year end)                     | 18.27   | 14.78       | 13.48       | 12.94       | 12.09       |
| <b>FINANCIAL RATIOS</b>                      |   |             |             |             |             |
| Shareholders' equity to assets (at year end) | 12.72%  | 10.91%      | 10.71%      | 10.38%      | 9.71%       |
| Return on average equity                     | 7.61  | 9.07        | 9.39        | 10.95       | 11.63       |
| Cash dividend payout to net income           | 53.89   | 48.02       | 46.20       | 39.99       | 37.33       |
| Return on average assets                     | 0.87  | 0.97        | 0.98        | 1.09        | 1.11        |

|                                     | <b>2006</b> |            |            |            | <b>2005</b> |            |            |            |
|-------------------------------------|-------------|------------|------------|------------|-------------|------------|------------|------------|
|                                     | <b>4th</b>  | <b>3rd</b> | <b>2nd</b> | <b>1st</b> | <b>4th</b>  | <b>3rd</b> | <b>2nd</b> | <b>1st</b> |
| <b>Quarterly Operating Results:</b> |             |            |            |            |             |            |            |            |
| Total interest income               | \$ 12,754   | \$ 11,312  | \$ 10,675  | \$ 9,968   | \$ 9,832    | \$ 9,439   | \$ 8,983   | \$ 8,628   |
| Interest expense                    | 5,980       | 5,164      | 4,526      | 4,062      | 3,719       | 3,425      | 3,064      | 2,765      |
| Net interest income                 | 6,774       | 6,148      | 6,149      | 5,906      | 6,113       | 6,014      | 5,919      | 5,863      |
| Provision for loan losses           | 54          | 245        | 216        | 167        | 262         | 196        | 109        | 210        |
| Noninterest income                  | 2,354       | 2,405      | 2,336      | 2,001      | 2,192       | 2,328      | 2,099      | 1,857      |
| Noninterest expenses                | 6,537       | 5,659      | 5,969      | 6,308      | 5,514       | 5,891      | 5,622      | 5,857      |
| Net income                          | 1,962       | 2,031      | 1,794      | 1,214      | 1,924       | 1,744      | 1,765      | 1,343      |
| Per Share of Common Stock:(1)       |             |            |            |            |             |            |            |            |

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|                             |    |       |    |       |    |       |    |       |    |       |    |       |    |       |    |       |
|-----------------------------|----|-------|----|-------|----|-------|----|-------|----|-------|----|-------|----|-------|----|-------|
| Earnings per share          |    |       |    |       |    |       |    |       |    |       |    |       |    |       |    |       |
| Net income                  | \$ | 0.31  | \$ | 0.37  | \$ | 0.33  | \$ | 0.22  | \$ | 0.35  | \$ | 0.32  | \$ | 0.33  | \$ | 0.25  |
| Diluted                     |    | 0.30  |    | 0.36  |    | 0.32  |    | 0.21  |    | 0.35  |    | 0.32  |    | 0.33  |    | 0.25  |
| Cash dividends              |    | 0.31  |    | 0.11  |    | 0.11  |    | 0.11  |    | 0.30  |    | 0.10  |    | 0.10  |    | 0.10  |
| Book value (at quarter end) |    | 18.27 |    | 15.69 |    | 15.14 |    | 14.92 |    | 14.78 |    | 14.02 |    | 13.85 |    | 13.42 |

(1) Retroactively restated for the 10% stock dividend paid February 15, 2006.

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Shareholders and Board of Directors  
IBT Bancorp, Inc.  
Mt. Pleasant, Michigan

We have audited the accompanying consolidated balance sheets of **IBT Bancorp, Inc.** as of December 31, 2006 and 2005, and the related consolidated statements of changes in shareholders' equity, income, comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2006. We also have audited management's assessment, included in the accompanying Management's Report on Internal Control over Financial Reporting, that **IBT Bancorp, Inc.** maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in the *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). **IBT Bancorp, Inc.**'s management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on these consolidated financial statements, an opinion on management's assessment, and an opinion on the effectiveness of the **IBT Bancorp, Inc.**'s internal control over financial reporting, based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A corporation's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A corporation's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the corporation; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the corporation are being made only in accordance with authorizations of management and directors of the corporation; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the corporation's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As indicated in the accompanying Management's Report on Internal Control Over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the

internal controls of The Farwell State Savings Bank, which is included in the 2006 consolidated financial statements of IBT Bancorp, Inc. and constituted approximately \$91.3 million and \$14.4 million of total and net assets, respectively, as of December 31, 2006 and approximately \$1.3 million and \$400,000 of interest income and net income, respectively, for the period October 3, 2006 through December 31, 2006. Management did not assess the effectiveness of internal control over financial reporting at this acquired entity because of the timing

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of this purchase, which was completed on October 3, 2006. Our audit of internal control over financial reporting of IBT Bancorp, Inc. also did not include an evaluation of the internal control over financial reporting of The Farwell State Savings Bank.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of **IBT Bancorp, Inc.** as of December 31, 2006 and 2005, and the consolidated results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2006 in conformity with accounting principles generally accepted in the United States. Also, in our opinion, management's assessment that **IBT Bancorp, Inc.** maintained effective internal control over financial reporting as of December 31, 2006 is fairly stated, in all material respects, based on criteria established in the *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Furthermore, in our opinion, **IBT Bancorp, Inc.** maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on criteria established in the *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Rehmann Robson P.C.

Saginaw, Michigan  
March 02, 2007



Table of Contents**CONSOLIDATED BALANCE SHEETS**

|   | <b>December 31</b>            |                   |
|---|-------------------------------|-------------------|
|   | <b>2006</b>                   | <b>2005</b>       |
|   | <b>(Dollars in thousands)</b> |                   |
| <b>ASSETS</b>   |                               |                   |
| Cash and demand deposits due from banks   | \$ 31,359                     | \$ 30,825         |
| Investment securities available for sale (amortized cost of \$214,600 in 2006 and \$185,688 in 2005)      | 213,450                       | 183,406           |
| Mortgage loans available for sale   | 2,734                         | 744               |
| Net Loans   |                               |                   |
| Loans   | 591,042                       | 483,242           |
| Less allowance for loan losses  | 7,605                         | 6,899             |
| <b>Total net loans</b>  | <b>583,437</b>                | <b>476,343</b>    |
| Premises and equipment  | 20,754                        | 19,172            |
| Corporate-owned life insurance policies   | 12,763                        | 10,533            |
| Accrued interest receivable   | 5,765                         | 4,786             |
| Acquisition intangibles and goodwill, net   | 27,288                        | 3,253             |
| Other assets  | 12,577                        | 12,592            |
| <b>Total Assets</b>   | <b>\$ 910,127</b>             | <b>\$ 741,654</b> |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>  |                               |                   |
| Deposits  |                               |                   |
| Noninterest bearing   | \$ 83,902                     | \$ 73,839         |
| NOW accounts  | 111,406                       | 104,251           |
| Certificates of deposit and other savings   | 388,176                       | 328,780           |
| Certificates of deposit over \$100,000  | 142,356                       | 85,608            |
| <b>Total deposits</b>   | <b>725,840</b>                | <b>592,478</b>    |
| Other borrowed funds  | 58,303                        | 52,165            |
| Escrow funds payable  | 2,416                         | 9,823             |
| Accrued interest and other liabilities  | 7,819                         | 6,286             |
| <b>Total liabilities</b>  | <b>794,378</b>                | <b>660,752</b>    |
| Shareholders Equity   |                               |                   |
| Common stock no par value 10,000,000 shares authorized; outstanding 6,335,861 in 2006 (4,974,715 in 2005) | 114,785                       | 72,296            |
| Retained earnings   | 4,451                         | 10,112            |
| Accumulated other comprehensive loss  | (3,487)                       | (1,506)           |
| <b>Total shareholders equity</b>  | <b>115,749</b>                | <b>80,902</b>     |
| <b>Total liabilities and shareholders equity</b>  | <b>\$ 910,127</b>             | <b>\$ 741,654</b> |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY**

|   | <b>Year Ended December 31</b> |                  |                  |
|---|-------------------------------|------------------|------------------|
|   | <b>2006</b>                   | <b>2005</b>      | <b>2004</b>      |
|   | <b>(Dollars in thousands)</b> |                  |                  |
| <b>Number of shares of common stock outstanding</b>   |                               |                  |                  |
| Balance at beginning of year  | 4,974,715                     | 4,896,412        | 4,403,404        |
| Common stock dividends  | 497,299                       |                  | 440,191          |
| Issuance of common stock  | 66,372                        | 78,303           | 57,388           |
| Shares issued during bank acquisition   | 797,475                       |                  |                  |
| Common stock repurchased  |                               |                  | (4,571)          |
| <b>Balance end of year</b>  | <b>6,335,861</b>              | <b>4,974,715</b> | <b>4,896,412</b> |
| <b>Common stock</b>   |                               |                  |                  |
| Balance at beginning of year  | \$ 72,296                     | \$ 66,908        | \$ 47,491        |
| Common stock dividends  | 20,887                        |                  | 17,608           |
| Transfer  | (12,000)                      |                  |                  |
| Issuance of common stock  | 33,132                        | 2,684            | 2,001            |
| Share-based payment awards under equity compensation plan                                     | 470                           | 2,704            |                  |
| Common stock repurchased  |                               |                  | (192)            |
| <b>Balance end of year</b>  | <b>114,785</b>                | <b>72,296</b>    | <b>66,908</b>    |
| <b>Retained earnings</b>  |                               |                  |                  |
| Balance at beginning of year  | 10,112                        | 6,590            | 20,623           |
| Net income  | 7,001                         | 6,776            | 6,645            |
| Common stock dividends  | (20,887)                      |                  | (17,608)         |
| Transfer  | 12,000                        |                  |                  |
| Cash dividends (\$0.64 per share in 2006, \$0.60 per share in 2005, \$0.57 per share in 2004) | (3,775)                       | (3,254)          | (3,070)          |
| <b>Balance end of year</b>  | <b>4,451</b>                  | <b>10,112</b>    | <b>6,590</b>     |
| <b>Accumulated other comprehensive loss</b>   |                               |                  |                  |
| Balance at beginning of year  | (1,506)                       | (904)            | 822              |
| Adjustment to initially apply FASB Statement No 158, net of tax                               | (2,728)                       |                  |                  |
| Other comprehensive income (loss)   | 747                           | (602)            | (1,726)          |
| <b>Balance end of year</b>  | <b>(3,487)</b>                | <b>(1,506)</b>   | <b>(904)</b>     |
| <b>Total shareholders equity end of year</b>  | <b>\$ 115,749</b>             | <b>\$ 80,902</b> | <b>\$ 72,594</b> |

The accompanying notes are an integral part of these consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF INCOME

|  | Year Ended December 31                          |                 |                 |
|--|---|-----------------|-----------------|
|  | 2006  | 2005            | 2004            |
|  | (Dollars in thousands<br>except per share data) |                 |                 |
| <b>Interest income</b>                                     |   |                 |                 |
| Loans, including fees                                      | \$ 36,575                                       | \$ 30,682       | \$ 27,801       |
| Investment securities                                      |   |                 |                 |
| Taxable  | 4,948   | 3,487           | 3,696           |
| Nontaxable   | 2,797   | 2,398           | 2,116           |
| Federal funds sold and other                               | 389   | 315             | 208             |
| <b>Total interest income</b>                               | <b>44,709</b>                                   | <b>36,882</b>   | <b>33,821</b>   |
| <b>Interest expense</b>                                    |   |                 |                 |
| Deposits   | 17,164  | 11,374          | 9,391           |
| Borrowings   | 2,568   | 1,599           | 1,066           |
| <b>Total interest expense</b>                              | <b>19,732</b>                                   | <b>12,973</b>   | <b>10,457</b>   |
| <b>Net interest income</b>                                 | <b>24,977</b>                                   | <b>23,909</b>   | <b>23,364</b>   |
| Provision for loan losses                                  | 682   | 777             | 735             |
| <b>Net interest income after provision for loan losses</b> | <b>24,295</b>                                   | <b>23,132</b>   | <b>22,629</b>   |
| <b>Noninterest income</b>                                  |   |                 |                 |
| Service charges and fees                                   | 5,490   | 4,928           | 4,735           |
| Title insurance revenue                                    | 2,389   | 2,351           | 1,957           |
| Gain on sale of mortgage loans                             | 207   | 270             | 477             |
| Other  | 1,012   | 927             | 996             |
| <b>Total noninterest income</b>                            | <b>9,098</b>                                    | <b>8,476</b>    | <b>8,165</b>    |
| <b>Noninterest expenses</b>                                |   |                 |                 |
| Compensation and benefits                                  | 13,869  | 13,548          | 12,685          |
| Occupancy  | 1,730   | 1,553           | 1,504           |
| Furniture and equipment                                    | 2,868   | 2,657           | 2,484           |
| Other  | 6,006   | 5,126           | 5,598           |
| <b>Total noninterest expenses</b>                          | <b>24,473</b>                                   | <b>22,884</b>   | <b>22,271</b>   |
| <b>Income before federal income taxes</b>                  | <b>8,920</b>                                    | <b>8,724</b>    | <b>8,523</b>    |
| Federal income taxes                                       | 1,919   | 1,948           | 1,878           |
| <b>Net income</b>  | <b>\$ 7,001</b>                                 | <b>\$ 6,776</b> | <b>\$ 6,645</b> |
| <b>Earnings per share</b>                                  |   |                 |                 |
| Basic  | \$ 1.23   | \$ 1.25         | \$ 1.24         |
| Diluted  | \$ 1.19   | \$ 1.25         | \$ 1.24         |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

|  | <b>Year Ending December 31</b> |                 |                 |
|--|--------------------------------|-----------------|-----------------|
|  | <b>2006</b>                    | <b>2005</b>     | <b>2004</b>     |
|  | <b>(Dollars in thousands)</b>  |                 |                 |
| <b>Net income</b>  | <b>\$ 7,001</b>                | <b>\$ 6,776</b> | <b>\$ 6,645</b> |
| Unrealized gains (losses) on available-for-sale securities:                        |                                |                 |                 |
| Unrealized holding gains (losses) arising during period                            | 1,020                          | (2,749)         | (2,527)         |
| Reclassification adjustment for net realized losses (gains) included in net income | 112                            | (2)             | (106)           |
| Net realized unrealized gains (losses)   | 1,132                          | (2,751)         | (2,633)         |
| Tax effect   | (385)                          | 935             | 895             |
| Unrealized gains (losses), net of tax  | 747                            | (1,816)         | (1,738)         |
| Reversal of minimum pension liability adjustment                                   |                                | 1,839           | 18              |
| Tax effect   |                                | (625)           | (6)             |
| Minimum pension liability adjustment, net of tax                                   |                                | 1,214           | 12              |
| Adjustment to initially apply FASB Statement No. 158                               | (4,134)                        |                 |                 |
| Tax effect   | 1,406                          |                 |                 |
| FASB Statement No. 158 adjustment, net of tax                                      | (2,728)                        |                 |                 |
| <b>Other comprehensive loss, net of tax</b>  | <b>(1,981)</b>                 | <b>(602)</b>    | <b>(1,726)</b>  |
| <b>Comprehensive income</b>  | <b>\$ 5,020</b>                | <b>\$ 6,174</b> | <b>\$ 4,919</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****CONSOLIDATED STATEMENTS OF CASH FLOWS**

|   | <b>Year Ended December 31</b> |                 |                 |
|---|-------------------------------|-----------------|-----------------|
|   | <b>2006</b>                   | <b>2005</b>     | <b>2004</b>     |
|   | <b>(Dollars in thousands)</b> |                 |                 |
| <b>Operating activities</b>   |                               |                 |                 |
| Net income  | \$ 7,001                      | \$ 6,776        | \$ 6,645        |
| Reconciliation of net income to cash provided by operations:            |                               |                 |                 |
| Provision for loan losses   | 682                           | 777             | 735             |
| Depreciation  | 1,852                         | 1,735           | 1,552           |
| Net amortization of investment securities                               | 705                           | 957             | 1,558           |
| Realized loss (gain) on sale of investment securities                   | 112                           | (2)             | (106)           |
| Amortization and impairment of mortgage servicing rights                | 184                           | 140             | 135             |
| Earnings on corporate owned life insurance policies                     | (404)                         | (365)           | (427)           |
| Amortization of acquisition intangibles                                 | 160                           | 94              | 93              |
| Deferred income taxes   | 274                           | 263             | 305             |
| Share-based payment awards  | 470                           |                 |                 |
| Changes in operating assets and liabilities which (used) provided cash  |                               |                 |                 |
| Loans held for sale   | (1,990)                       | 1,595           | 1,976           |
| Accrued interest receivable   | (626)                         | (471)           | 219             |
| Other assets  | (1,333)                       | (1,443)         | (1,235)         |
| Escrow funds payable  | (7,407)                       | 8,098           | (1,033)         |
| Accrued interest and other liabilities                                  | (1,378)                       | 298             | 2,325           |
| <b>Net cash (used in) provided by operating activities</b>              | <b>(1,698)</b>                | <b>18,452</b>   | <b>12,742</b>   |
| <b>Investing activities</b>   |                               |                 |                 |
| Activity in available-for-sale securities                               |                               |                 |                 |
| Maturities, calls, and sales  | 57,577                        | 31,962          | 72,633          |
| Purchases   | (70,140)                      | (57,044)        | (68,892)        |
| Activity in held to maturity securities                                 |                               |                 |                 |
| Maturities, calls, and sales  |                               | 523             | 765             |
| Net increase in loans   | (44,372)                      | (30,669)        | (31,531)        |
| Purchases of premises and equipment                                     | (2,467)                       | (2,374)         | (4,300)         |
| Acquisition of Farwell State Savings Bank, net of cash acquired         | (2,713)                       |                 |                 |
| (Purchase) benefits received on corporate owned life insurance policies | (499)                         |                 | 288             |
| <b>Net cash used in investing activities</b>                            | <b>(62,614)</b>               | <b>(57,602)</b> | <b>(31,037)</b> |
| <b>Financing activities</b>   |                               |                 |                 |
| Net (decrease) increase in noninterest bearing deposits                 | (409)                         | 8,103           | (2,024)         |
| Net increase (decrease) in interest bearing deposits                    | 60,433                        | 20,499          | (1,807)         |
| Net increase in other borrowed funds                                    | 6,138                         | 21,183          | 12,929          |
| Cash dividends paid on common stock                                     | (3,775)                       | (3,254)         | (3,070)         |
| Proceeds from the issuance of common stock                              | 2,459                         | 2,684           | 2,001           |
| Common stock repurchased  |                               |                 | (192)           |
| <b>Net cash provided by financing activities</b>                        | <b>64,846</b>                 | <b>49,215</b>   | <b>7,837</b>    |

|   |                  |                  |                  |
|---|------------------|------------------|------------------|
| <b>Increase (decrease) in cash and cash equivalents</b> | <b>534</b>       | <b>10,065</b>    | <b>(10,458)</b>  |
| Cash and cash equivalents at beginning of year          | 30,825           | 20,760           | 31,218           |
| <b>Cash and cash equivalents at end of year</b>         | <b>\$ 31,359</b> | <b>\$ 30,825</b> | <b>\$ 20,760</b> |
| Supplemental cash flows information:                    |                  |                  |                  |
| Interest paid   | \$ 19,392        | \$ 12,814        | \$ 10,420        |
| Federal income taxes paid                               | 1,516            | 1,000            | 2,569            |

The accompanying notes are an integral part of these consolidated financial statements.



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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in thousands except per share amounts)**

**Note 1 Summary of Significant Accounting Policies**

***Basis of Presentation and Consolidation:***

The consolidated financial statements include the accounts of IBT Bancorp, Inc. (the Corporation), a financial services holding company, and its wholly owned subsidiaries, Isabella Bank and Trust, FSB Bank, IBT Title and Insurance Agency, Inc., Financial Group Information Services, and its majority owned subsidiaries, IBT Personnel, LLC (79%), and IB&T Employee Leasing, LLC (79%). All intercompany balances and accounts have been eliminated in consolidation.

***Nature of Operations:***

IBT Bancorp, Inc. is a financial services holding company offering a wide array of financial products and services in mid-Michigan. Its banking subsidiaries, Isabella Bank and Trust and FSB Bank, offer banking services through 23 locations, 24-hour banking services locally and nationally through shared automatic teller machines, and direct deposits to businesses, institutions, and individuals. Lending services offered include commercial real estate loans and lines of credit, agricultural loans, residential real estate loans, consumer loans, student loans, and credit cards. Deposit services include interest and noninterest bearing checking accounts, savings accounts, money market accounts, and certificates of deposit. Other related financial products include trust services, safe deposit box rentals, and credit life insurance. Active competition, principally from other commercial banks, savings banks and credit unions, exists in all of the Banks' principal markets. The Corporation's results of operations can be significantly affected by changes in interest rates or changes in the local economic environment.

IBT Title and Insurance Agency, Inc. (IBT Title) does business under the names Isabella County Abstract and Title, Mecosta County Abstract and Title, IBT Title Clare, Benchmark Title of Greenville, Milltown Title, LLC, and Lti, LLC. IBT Title provides title insurance and abstract searches, and closes real estate loans.

Financial Group Information Services provides information technology services for IBT Bancorp and subsidiaries.

IBT Personnel and IB&T Employee Leasing provide payroll services, benefit administration, and other human resource services to IBT Bancorp and subsidiaries.

***Use of Estimates:***

In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheet and reported amounts of revenues and expenses during the reporting year. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans. In connection with the determination of the allowance for loan losses and the carrying value of foreclosed real estate, management obtains independent appraisals for significant properties.

***Significant Group Concentrations of Credit Risk:***

Most of the Corporation's activities conducted are with customers located within the central Michigan area. A significant amount of its outstanding loans are secured by real estate or are made to finance agricultural production. Other than these types of loans, there is no significant concentration to any other industry or customer.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Cash and Cash Equivalents:***

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash and balances due from banks, federal funds sold, and other deposit accounts, all of which have original maturity dates within ninety days.

***Securities:***

Securities are classified as available for sale and recorded at fair value, with unrealized gains and losses, net of the effect of deferred income taxes, excluded from earnings and reported in other comprehensive income.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Corporation to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

***Loans:***

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding principal balance adjusted for any charge offs, the allowance for loans losses, and any deferred fees or costs on originated loans. Interest income on loans is accrued over the term of the loan based on the principal amount outstanding. Loan origination fees and certain direct loan origination costs are capitalized and recognized as a component of interest income over the term of the loan using the constant yield method.

The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days or more past due unless the credit is well-secured and in the process of collection. Credit card loans and other personal loans are typically charged off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

For loans that are placed on non-accrual status or charged-off, all interest accrued in the current calendar year, but not collected, is reversed against interest income while interest accrued in prior calendar years, but not collected is charged against the allowance for loan losses. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured. For impaired loans not classified as nonaccrual, interest income continues to be accrued over the term of the loan based on the principal amount outstanding.

***Allowance for Loan Losses:***

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the

uncollectibility of the loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

**Table of Contents****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as either doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that management believes affect its estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information and events, it is probable that the Banks will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstance surrounding the loan and the borrower, including the length of the delay, the reason for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a restructuring agreement.

***Loans Held for Sale:***

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value as determined by aggregating outstanding commitments from investors or current investor yield requirements. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income.

Mortgage loans held for sale are generally sold with the mortgage servicing rights retained by the Banks. The carrying value of mortgage loans sold is reduced by the cost allocated to the associated mortgage servicing rights. Gains or losses on sales of mortgage loans are recognized based on the difference between the selling price and the carrying value of the related mortgage loans sold.

***Transfers of Financial Assets:***

Transfers of financial assets, including held for sale mortgage loans, as described above, and participation loans are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is determined to be surrendered when 1) the assets have been isolated from the Banks, 2) the transferee obtains the right (free of conditions that constrain it from taking advantage of the right) to pledge or exchange the transferred assets and 3) the Banks do not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

***Servicing:***

Servicing assets are recognized as separate assets when rights are acquired through purchase or through sale of financial assets. Generally, purchased servicing rights are capitalized at the cost to acquire the rights. For sales of mortgage loans, a portion of the cost of originating the loan is allocated to the servicing right based on relative fair value. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

income, prepayment speeds and default rates and losses. Capitalized servicing rights are reported in other assets and are amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights into tranches based on predominant risk characteristics, such as interest rate, loan type, and investor type. Impairment is recognized through a valuation allowance for an individual tranche, to the extent that fair value is less than the capitalized amount for the tranche. If the Corporation later determines that all or a portion of the impairment no longer exists for a particular tranche, a reduction of the allowance may be recorded as an increase to income.

Servicing fee income is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal; or a fixed amount per loan and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income, a component of noninterest income.

***Loans Acquired Through Transfer:***

American Institute of Certified Public Accountants' Statement of Position (SOP) 03-3 requires that a valuation allowance for loans acquired in a transfer, including in a business combination, reflect only losses incurred after acquisition, and should not be recorded at acquisition. It applies to any loan acquired in a transfer that shows evidence of credit quality deterioration since it was originated. The effect on results of operations and financial position of the Corporation's acquisition of the allowance for loan losses carried over from The Farwell State Savings Bank (Farwell) (see Note 2) was not material in 2006 due to the limited number of troubled loans held by Farwell.

***Foreclosed Assets:***

Assets acquired through, or in lieu, of loan foreclosure are initially recorded at the lower of the Banks' carrying amount or fair value less estimated selling costs at the date of transfer, establishing a new cost basis. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan losses. After foreclosure, property held for sale is carried at the lower of the new cost basis or fair value less costs to sell. Impairment losses on property to be held and used are measured at the amount by which the carrying amount of property exceeds its fair value. Costs of significant property improvements are capitalized, whereas costs relating to holding property are expensed. The portion of interest costs relating to development of real estate is capitalized. Valuations are periodically performed by management, and any subsequent write-downs are recorded as a charge to operations, if necessary, to reduce the carrying value of a property to the lower of its cost or fair value less costs to sell.

***Off-Balance-Sheet Credit Related Financial Instruments:***

In the ordinary course of business, the Corporation has entered into commitments to extend credit, including commitments under credit card arrangements, home equity lines of credit, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded only when funded.

***Premises and Equipment:***

Land is carried at cost. Buildings and equipment are carried at cost less accumulated depreciation. Depreciation is computed principally by the straight line method based upon the useful lives of the assets which generally range from 5 to 30 years. Maintenance, repairs and minor alterations are charged to current operations as expenditures occur and

major improvements are capitalized.



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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Restricted Investments:***

Included in other assets are restricted securities of \$3,480 in 2006 and \$3,080 in 2005. Restricted securities include the stock of the Federal Reserve Bank and the Federal Home Loan Bank and have no contractual maturity.

***Stock Compensation Plans:***

In December 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004), *Share-Based Payment*. SFAS No. 123(R) requires that the compensation cost relating to share-based payment transactions be recognized in the financial statements and that this cost be measured based on the fair value of the equity or liability instruments issued. SFAS No. 123(R) covers a wide range of share-based compensation arrangements including stock options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. SFAS 123(R) applies to new awards and awards modified, repurchased, or cancelled after January 1, 2006. Compensation expense is based on the fair value of the awards, which is generally the market price of the stock on the measurement date and is recognized ratably over the service period of the award.

The Corporation adopted SFAS No. 123(R) on December 31, 2005, and elected the modified prospective method. Compensation cost has been measured using the fair value of an award on the grant dates and is recognized over the service period, which is usually the vesting period. Compensation cost related to the non-vested portion of the awards outstanding as of the date was based on the grant date fair value of those awards as calculated under the original provisions of SFAS No. 123; that is, the Corporation was not required to re-measure the grant date fair value estimate of the unvested portion of awards granted prior to the effective date of SFAS No. 123(R).

***Corporate Owned Life Insurance:***

The Corporation has purchased life insurance policies on key members of management. In the event of death of one of these individuals, the Corporation would receive a specified cash payment equal to the face value of the policy. Such policies are recorded at their cash surrender value, or the amount that can be realized. Increases in cash surrender value in excess of premiums paid are reported as other noninterest income.

***Acquisition Intangibles and Goodwill:***

Isabella Bank and Trust and FSB Bank previously acquired branch facilities and related deposits in a business combination accounted for as a purchase. During October 2006, FSB Bank acquired The Farwell State Savings Bank (Farwell) resulting in identified core deposit intangibles and goodwill (see Note 2). The acquisition of the branches included amounts related to the valuation of customer deposit relationships (core deposit intangibles). Such core deposit intangibles are included in other assets and are being amortized on the straight line basis over nine years. Core deposit intangibles arising from the acquisition of Farwell are being amortized on a 10 year sum of year's digits amortization schedule. Goodwill is included in other assets and is not amortized but is evaluated for impairment at least annually.

***Federal Income Taxes:***

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax assets or liability is determined based on the tax effects of the temporary differences

between the book and tax bases on the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws.

***Advertising Costs:***

Advertising costs are expensed as incurred.

**Table of Contents****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)*****Earnings Per Common Share:***

Basic earnings per share represents income available to common stockholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustments to income that would result from the assumed issuance. Potential common shares that may be issued by the Corporation relate solely to outstanding shares in the Corporation's Deferred Director fee plan.

Earnings per common share have been computed based on the following:

|   | <b>2006</b> | <b>December 31<br/>2005</b> | <b>2004</b> |
|---|-------------|-----------------------------|-------------|
| Average number of common shares outstanding*  | 5,699,514   | 5,416,961                   | 5,344,585   |
| Effect of shares in the Deferred Director fee plan*   | 164,800     |                             |             |
| Average number of common shares outstanding used to calculate diluted earnings per common share | 5,864,314   | 5,416,961                   | 5,344,585   |

\* As adjusted for the 10% stock dividend paid February 15, 2006.

***Reclassifications:***

Certain amounts reported in the 2005 and 2004 consolidated financial statements have been reclassified to conform with the 2006 presentation.

***Recent Accounting Pronouncements:***

On January 1, 2006, the Corporation adopted Statement of Financial Accounting Standards No. 123R (revised 2004), Share-Based Payment (SFAS No. 123R) issued by the Financial Accounting Standards Board (FASB). This statement requires that compensation cost relating to share-based payment transactions be recognized in financial statements and that this cost be measured based on the fair value of the equity instruments issued. The adoption of this standard decreased dilutive earnings per share by \$.04 in 2006 as a result of the inclusion of Plan shares to ultimately be issued in the weighted average number of shares outstanding calculation.

In February 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments, an amendment of SFAS No. 133 and SFAS No. 140. SFAS No. 155 simplifies accounting for certain hybrid instruments under SFAS No. 133 by permitting fair value remeasurement for financial instruments that otherwise would require bifurcation and eliminating SFAS No. 133 Implementation Issue No. D1, Application of Statement 133 to Beneficial Interests in Securitized Financial Assets, which provides that beneficial interests are not subject to the provisions of SFAS No. 133. SFAS No. 155 also eliminates the previous restriction under SFAS No. 140 on passive derivative instruments that a qualifying special-purpose entity may hold.

SFAS No. 155 is effective for all financial instruments acquired, issued, or subject to a remeasurement event occurring after January 1, 2007, and adoption is not expected to have a significant impact on the Corporation's results of operations, financial condition or liquidity.

In March 2006, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 156 (SFAS No. 156), Accounting for Servicing of Financial Assets. This statement amends Financial Accounting Standards No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, with respect to the accounting for separately recognized servicing assets and servicing liabilities. SFAS No. 156 requires companies to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract. The statement permits a company to choose either the amortized cost method or fair value measurement method for each class of separately recognized servicing assets. This statement is effective for the Corporation on January 1, 2007. The Corporation is currently in the process of analyzing the impact, if any, of SFAS No. 156 on the Corporation's consolidated financial statements.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS No. 157). SFAS No. 157 establishes a common definition for fair value in generally accepted accounting principles, establishes a framework for measuring fair value, and expands disclosure about such fair value measurements. SFAS No. 157 is effective on January 1, 2008 and is not expected to have a significant impact on the Corporation's consolidated financial position and results of operations.

On December 31, 2006 the Corporation adopted SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans (SFAS No. 158). SFAS No. 158 required the Corporation to recognize on a prospective basis the funded status of their defined benefit plan on its consolidated balance sheet and recognize as a component of other comprehensive income, net of tax, the gains or losses and prior service costs or credits that arise during the period but are not recognized as components of net periodic benefit cost. SFAS No. 158 also required additional disclosures in the notes to the consolidated financial statements. See Note 18 for the discussion on the application of this pronouncement on the consolidated financial statements.

In July 2006, the FASB issued Interpretation No. 48, Accounting for Uncertain Tax Positions, which seeks to reduce the significant diversity in practice associated with recognition and measurement in the accounting for income taxes. The provisions of this interpretation apply to all tax positions accounted for in accordance with FASB Statement No. 109, Accounting for Income Taxes. Specifically, the Interpretation requires that a tax position meet a more likely than not recognition threshold for the benefit of the uncertain tax position to be recognized in the financial statements. This threshold is to be met assuming that the tax authorities will examine the uncertain tax position. The Interpretation also contains guidance with respect to the measurement of the benefit that is recognized for an uncertain tax position, when that benefit should be derecognized and other matters. The effective date of the Interpretation for the Corporation is January 1, 2007. The Corporation does not anticipate that the implementation of this standard will have a significant impact on the consolidated financial statements as it generally does not have any significant uncertain tax provisions.

**Note 2 Business Combination**

On October 3, 2006, Farmers State Bank of Breckenridge (Farmers) acquired 100 percent of the Farwell State Savings Bank (Farwell). As a result of this acquisition, Farwell merged with and into Farmers, which was then renamed FSB Bank. Under the terms of the merger agreement, each share of Farwell common stock was automatically converted into the right to receive 3.0382 shares of IBT common stock and \$29.00 in cash. As a result of this acquisition, the Corporation issued 797,475 shares of IBT Bancorp, Inc. common stock valued at \$30,448 and paid a total of \$7,612 in cash to Farwell shareholders. Included in the purchase price was \$382 of transaction costs. The total consideration exchanged including the value of the common stock issued, cash paid to shareholders, plus cash paid for transaction costs resulted in a total purchase cost of \$38,442. The acquisition of Farwell has increased the overall market share for IBT Bancorp.

Table of Contents**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of the acquisition.

|  | <b>Farwell<br/>October 3,<br/>2006</b> | <b>Fair Value<br/>Adjustments<br/>of<br/>Nonintangible<br/>Net Assets<br/>Acquired</b> | <b>Fair Value<br/>of Net Assets<br/>Acquired</b> |
|--|--|--|--|
| <b>ASSETS</b>                              |  |  |  |
| Cash and cash equivalents                  | \$ 5,281                               | \$   | \$ 5,281   |
| Securities available for sale              | 17,166                                 |  | 17,166   |
| Loans, net                                 | 63,874                                 | (470)  | 63,404   |
| Bank premises and equipment                | 307                                    | 600  | 907  |
| Other assets                               | 2,416                                  | 15   | 2,431  |
| <b>Total assets acquired</b>               | <b>\$ 89,044</b>                       | <b>\$ 145</b>  | <b>\$ 89,189</b>                                 |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b> |  |  |  |
| <b>Liabilities</b>                         |  |  |  |
| Deposits                                   | \$ 73,731                              | \$ (393)   | \$ 73,338  |
| Accrued interest and other liabilities     | 1,114                                  |  | 1,114  |
| <b>Total liabilities assumed</b>           | <b>74,845</b>                          | <b>(393)</b>   | <b>74,452</b>                                    |
| <b>Net assets acquired</b>                 | <b>\$ 14,199</b>                       | <b>\$ 538</b>  | <b>14,737</b>                                    |
| Core deposit intangible                    |  |  | 1,442  |
| Goodwill                                   |  |  | 22,263   |
| <b>Total consideration paid</b>            |  |  | <b>\$ 38,442</b>                                 |

The fair value adjustments are being amortized over two years using the straight line amortization method. The core deposit intangible is being amortized using a 10 year sum-of-the-years digits amortization schedule. Goodwill, which is not amortized, will be tested for impairment at least annually. As the acquisition was considered a stock transaction goodwill is not deductible for federal income tax purposes.

The 2006 consolidated statement of income includes operating results of Farwell since the date of acquisition.

The unaudited pro forma information presented in the following table has been prepared based on IBT Bancorp's historical results combined with Farwell. The information has been combined to present the results of operations as if

the acquisition had occurred at the beginning of the periods presented. The pro forma results are not necessarily indicative of the results which would have actually been attained if the acquisition had been consummated in the past or what may be attained in the future:

|                          | <b>Year Ended<br/>December 31</b> |             |
|--------------------------|-----------------------------------|-------------|
|                          | <b>2006</b>                       | <b>2005</b> |
| Net interest income      | \$ 27,499                         | \$ 27,371   |
| Net income               | \$ 8,023                          | \$ 8,288    |
| Basic earnings per share | \$ 1.28                           | \$ 1.33     |