Omega Flex, Inc. Form 10-Q November 13, 2012

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

# (X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

( )

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_\_

Commission File Number 000-51372

**Omega Flex, Inc.** 

(Exact name of registrant as specified in its charter)

Pennsylvania23-1948942(State or other jurisdiction of incorporation or organization)(I.R.S. Employer Identification No.)

**451 Creamery Way, Exton, PA** (Address of principal executive offices)

### 19341

(Zip Code)

### (610) 524-7272

Registrant s telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [x] No [

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [**x**] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting company filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange. (Check one):

Large accelerated filer [] Accelerated filer [] Non-accelerated filer [] Smaller reporting Company [**x**]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of The Exchange Act).

Yes [] No [x]

### APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS

### DURING THE PRECEDING FIVE YEARS.

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 12 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by the courts.

The number of shares of the registrant s common stock issued and outstanding as of September 30, 2012 was 10,091,822.

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# **QUARTERLY REPORT ON FORM 10-Q**

# FOR THE NINE-MONTHS ENDED SEPTEMBER 30, 2012

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## **PART I - FINANCIAL INFORMATION**

# Item 1 - Financial Statements

# OMEGA FLEX, INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2012	December 31, 2011	
	(unaudited) (Dollars in thousands)		
ASSETS			
Current Assets			
	\$	\$	
Cash and Cash Equivalents	9,206	3,476	
Accounts Receivable - less allowances of	7,200	5,470	
\$677 and \$624, respectively	11,124	9,052	
Inventories-Net	6,425	6,465	
Deferred Taxes	645	714	
Other Current Assets	1,662	1,240	
Total Current Assets	29,062	20,947	
Property and Equipment - Net	4,935	5,270	
Goodwill-Net	3,526	3,526	
Other Long Term Assets	1,951	1,748	
	\$	\$	
Total Assets	39,474	31,491	
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b> Current Liabilities:			
	\$	\$	
Accounts Payable	1,498	1,019	
Accrued Compensation	1,962	1,470	
Accrued Commissions and Sales Incentives	2,634	2,098	
Other Liabilities	2,581	2,143	
Total Current Liabilities	8,675	6,730	

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Deferred Taxes Other Long Term Liabilities	978 715	1,037 807
Total Liabilities	10,368	8,574
Shareholders Equity: Omega Flex, Inc. Shareholders Equity: Common Stock par value \$0.01 Share: authorized 20,000,000 Sh		
<ul> <li>10,153,633 shares issued and 10,091,822 outstanding at Septen</li> <li>30, 2012 and December 31, 2011, respectively</li> <li>Treasury Stock</li> <li>Paid-in Capital</li> <li>Retained Earnings</li> <li>Accumulated Other Comprehensive Loss</li> <li>Total Omega Flex, Inc. Shareholders Equity</li> <li>Noncontrolling Interest</li> </ul>	102 (1) 10,808 18,499 (420) 28,988 118	102 (1) 10,808 12,397 (502) 22,804 113
Total Shareholders Equity	29,106	22,917
	\$	\$
Total Liabilities and Shareholders Equity	39,474	31,491

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

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# CONDENSED CONSOLIDATED STATEMENTS OF INCOME

# (unaudited)

	For the three-months ended September 30,		For the nine-months ended September 30,	
	2012	2011	2012	2011
	(Amounts in	Thousands, except	t earnings per Co	mmon Share)
	\$	\$	\$	\$
Net Sales	16,786	13,690	45,590	38,575
Cost of Goods Sold	8,096	6,734	22,358	18,848
Gross Profit	8,690	6,956	23,232	19,727
Selling Expense General and Administrative Expense Insurance Legal Recovery Engineering Expense	3,035 2,402  700	2,777 2,197  618	9,049 7,667 (4,700) 1,930	7,825 5,618  1,854
Operating Profit	2,553	1,364	9,286	4,430
Interest Income Other Income (Expense)	10 45	1 (12)	18 90	7 40
Income Before Income Taxes	2,608	1,353	9,394	4,477
Income Tax Expense	900	399	3,292	1,552
Net Income Less: Net (Income) Loss attributable to the	1,708	954	6,102	2,925
Noncontrolling Interest, Net of Tax	(3)	1		14
	\$	\$	\$	\$
Net Income attributable to Omega Flex, Inc.	1,705	955	6,102	2,939
Basic Earnings per Common Share: Earnings per Share	\$	\$	\$	\$

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	0.17	0.09	0.60	0.29	
Basic Weighted-Average Shares Outstanding	10,092	10,092	10,092	10,092	
Diluted Earnings per Common Share:	\$	\$	\$	\$	
Earnings per Share	0.17	0.09	0.60	0.29	
Diluted Weighted-Average Shares Outstanding	10,092	10,092	10,092	10,092	

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

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# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

	For the three-months ended September 30,			For the nine-months ended September 30,	
	2012	2011	2012	2011	
	(Amount	(Amounts in Thousands)		s in Thousands)	
	\$	\$	\$	\$	
Net Income	1,708	954	6,102	2,925	
Other Comprehensive Income (Loss), Net of Tax: Foreign Currency Translation					
Adjustment, Net of Taxes	71	(59)	87	30	
Other Comprehensive Income	71	(59)	87	30	
Comprehensive Income	1,779	895	6,189	2,955	
Less: Comprehensive Income (Loss) Attributable to the Noncontrolling	(7)	E	(5)	12	
Interest, Net of Taxes	(7)	5	(5)	13	
	\$	\$	\$	\$	
Total Other Comprehensive Income	1,772	900	6,184	2,968	

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (unaudited)

	For the nine-months ended September 30,	
	2012	2011
	(Dollars in	thousands)
Cash Flows from Operating Activities:		
		\$
Net Income	\$ 6,102	2,925
Adjustments to Reconcile Net Income to		
Net Cash Provided By (Used In) Operating Activities:		
Non-Cash Compensation Expense	9	28
Depreciation and Amortization	455	482
Provision for Losses on Accounts Receivable, net of write-offs and		
recoveries	55	(32)
Changes in Assets and Liabilities:		
Accounts Receivable	(2,070)	(1,483)
Inventory	81	(182)
Other Assets	(605)	(1,659)