ACADIA REALTY TRUST Form 10-Q April 25, 2019

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2019

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF1934For the transition period fromto

Commission File Number 1-12002

## ACADIA REALTY TRUST

(Exact name of registrant in its charter)

MARYLAND	23-2715194
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
411 THEODORE FREMD AVENUE, SUITE 300, RYE,	10580
NY	(Zip Code)

(Address of principal executive offices)

(914) 288-8100

(Registrant's telephone number, including area code)

Title of class of registered securities	Trading sy	ading symbolName of exchange on which				
		registered				
Common shares of beneficial interest, par value \$0.001 per	AKR	The New York Stock Exchange				
share						

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

#### YES NO o

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

## YES NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Accelerated Filer Emerging Growth Company

Non-accelerated Filer Smaller Reporting Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes o No

As of April 22, 2019 there were 82,768,837 common shares of beneficial interest, par value \$0.001 per share ("Common Shares"), outstanding.

## ACADIA REALTY TRUST AND SUBSIDIARIES

FORM 10-Q

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## SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements contained in this Quarterly Report on Form 10-Q (the "Report") may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended (the "Exchange Act"), and as such may involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations are generally identifiable by use of the words "may," "will," "should," "expect," "anticipate," "estimate," "believe "intend" or "project" or the negative thereof or other variations thereon or comparable terminology. Factors which could have a material adverse effect on our operations and future prospects include, but are not limited to those set forth under the headings <u>"Item 1A. Risk Factors</u>" and <u>"Item 2. Management's Discussion and Analysis of Financial Condi</u>tion and Results of Operations" in this Report. These risks and uncertainties should be considered in evaluating any forward-looking statements contained or incorporated by reference herein.

## SPECIAL NOTE REGARDING CERTAIN REFERENCES

All references to "Notes" throughout the document refer to the footnotes to the consolidated financial statements of the registrant referenced in Part I, <u>Item 1. Financial Statements</u>.

## PART I – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS. ACADIA REALTY TRUST AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except per share amounts) ASSETS	March 31, 2019 (Unaudited)	December 31, 2018
Investments in real estate, at cost		
Operating real estate, net	\$3,124,243	\$ 3,160,851
Real estate under development	193,315	120,297
Net investments in real estate	3,317,558	3,281,148
Notes receivable, net	109,769	109,613
Investments in and advances to unconsolidated affiliates	309,349	262,410
Other assets, net	202,206	208,570
Cash and cash equivalents	27,765	21,268
Rents receivable, net	59,701	62,191
Restricted cash	12,527	13,580
Total assets	\$4,038,875	\$ 3,958,780
LIABILITIES		
Mortgage and other notes payable, net	\$1,109,160	\$ 1,017,288
Unsecured notes payable, net	481,019	533,257
Unsecured line of credit	9,000	—
Accounts payable and other liabilities	293,019	286,072
Dividends and distributions payable	24,910	24,593
Distributions in excess of income from, and investments in, unconsolidated affiliates	15,415	15,623
Total liabilities	1,932,523	1,876,833
Commitments and contingencies		
EQUITY		
Acadia Shareholders' Equity		
Common shares, \$0.001 par value, authorized 200,000,000 shares, issued and		
outstanding 82,708,361 and 81,557,472 shares, respectively	83	82
Additional paid-in capital	1,577,503	1,548,603
Accumulated other comprehensive (loss) income	(11,021)	516
Distributions in excess of accumulated earnings	(100,634)	(89,696)
Total Acadia shareholders' equity	1,465,931	1,459,505
Noncontrolling interests	640,421	622,442
Total equity	2,106,352	2,081,947
Total liabilities and equity	\$4,038,875	\$ 3,958,780

The accompanying notes are an integral part of these consolidated financial statements

## ACADIA REALTY TRUST AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(in thousands except per share amounts)	Three Mor Ended Ma 2019	
Revenues		
Rental income	\$74,003	\$50,779
Expense reimbursements		11,208
Other	797	1,137
Total revenues	74,800	63,124
Operating expenses		
Depreciation and amortization	30,333	28,576
General and administrative	8,323	8,470
Real estate taxes	9,603	8,959
Property operating	12,347	10,338
Other operating		80
Total operating expenses	60,606	56,423
Operating income	14,194	6,701
Equity in earnings of unconsolidated affiliates	2,271	1,684
Interest income	2,270	3,737
Interest expense	(17,859)	(15,890)
Income (loss) from continuing operations before income taxes	876	(3,768)
Income tax benefit (provision)	46	(392)
Income (loss) from continuing operations before gain on disposition of properties	922	(4,160)
Gain on disposition of properties, net of tax	2,014	_
Net income (loss)	2,936	(4,160)
Net loss attributable to noncontrolling interests	9,261	11,579
Net income attributable to Acadia	\$12,197	\$7,419
Basic and diluted earnings per share	\$0.15	\$0.09

The accompanying notes are an integral part of these consolidated financial statements

### ACADIA REALTY TRUST AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three Months		
	Ended Ma	rch 31,	
(in thousands)	2019	2018	
Net income (loss)	\$2,936	\$(4,160)	
Other comprehensive (loss) income:			
Unrealized (loss) income on valuation of swap agreements	(13,306)	5,653	
Reclassification of realized interest on swap agreements	(551)	363	
Other comprehensive (loss) income	(13,857)	6,016	
Comprehensive (loss) income	(10,921)	1,856	
Comprehensive loss attributable to noncontrolling interests	11,581	10,325	
Comprehensive income attributable to Acadia	\$660	\$12,181	

The accompanying notes are an integral part of these consolidated financial statements.

#### ACADIA REALTY TRUST AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

## Three Months Ended March 31, 2019 and 2018

	Acadia S	hareho	olders					
				Accumulat	eDistributio	ons		
						Total		
				Other	in Excess			
			Additional		of	Common		
				Compreher	nsive			
	Common	ı Share	Paid-in		Accumula	tedShareholders	s'Noncontro	llí <b>fig</b> tal
(in thousands, except				Income				
per share amounts)	Shares	Amou	utapital	(Loss)	Earnings	Equity	Interests	Equity
Balance at January 1,								
2019	81,557	\$82	\$1,548,603	\$516	\$(89,696	) \$1,459,505	\$622,442	\$2,081,947
Conversion of OP								
Units to Common								
Shares by limited								
partners of the								
Operating Partnership	175	—	2,953		—	2,953	(2,953	) —
Issuance of Common								
Shares	971	1	27,833	—	—	27,834		27,834
Dividends/distributions								
declared (\$0.28 per								
Common Share/OP					(22.125	× (22.125 ×	(1 = 0.1	
Unit)	—		—		(23,135	) (23,135 )	(1,781	) (24,916 )
Employee and trustee								
stock compensation,	F		0.4			0.4	2.200	2 454
net	5	—	94		—	94	3,360	3,454
Noncontrolling interest distributions							(2 227	(2)
	_		_	_	_		(3,237	) (3,237 )
Noncontrolling interest contributions							32,191	32,191
Comprehensive (loss)		_					52,191	52,191
income				(11,537)	12,197	660	(11,581)	) (10,921 )
Reallocation of				(11,557)	12,197	000	(11,501	) (10,921 )
noncontrolling interests			(1,980)			(1,980)	1,980	
Balance at March 31,			(1,700)			(1,900)	1,700	
2019	82,708	\$83	\$1 577 503	\$(11.021.)	\$(100.634	) \$1,465,931	\$640 421	\$2,106,352
2017	02,700	ψ05	φ1,577,505	ψ(11,021 )	φ(100,054	γ ψ1,405,951	φ010,121	$\psi 2,100,352$
Balance at January 1,								
2018	83,708	\$84	\$1,596,514	\$2.614	\$(32.013	) \$1,567,199	\$648,440	\$2,215,639
Conversion of OP	38		642			642	(642	) —
Units to Common			<i>,</i> . –				(* ,	, 
Shares by limited								

northang of the												
partners of the												
Operating Partnership												
Repurchase of												
Common Shares	(1,304)	(2)	(31,959	)			(31,961	)	—		(31,961	)
Dividends/distributions												
declared (\$0.27 per												
Common Share/OP												
Unit)					—	(22,262)	(22,262	)	(1,721	)	(23,983	)
Employee and trustee												
stock compensation,												
net	9		95				95		3,716		3,811	
Noncontrolling interest												
distributions							—		(695	)	(695	)
Comprehensive income												
(loss)					4,762	7,419	12,181		(10,325	5)	1,856	
Reallocation of												
noncontrolling interests			(1,225	)			(1,225	)	1,225			
Balance at March 31,												
2018	82,451	\$82	\$1,564,06	7	\$7,376	\$(46,856)	\$1,524,66	9	\$639,998	3	\$2,164,66	7

The accompanying notes are an integral part of these consolidated financial statements.

## ACADIA REALTY TRUST AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended March 31,		
(in thousands)	2019	2018	
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income (loss)	\$2,936	\$(4,160)	
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization	30,333	28,576	
Distributions of operating income from unconsolidated affiliates	2,054	4,724	
Equity in earnings and gains of unconsolidated affiliates	(2,271)		
Stock compensation expense	3,454	3,809	
Amortization of financing costs	1,743	1,375	
Gain on disposition of properties	(2,014)		
Other, net	(6,614)	(1,889)	
Changes in assets and liabilities:			
Other liabilities	(7,068)	1,461	
Prepaid expenses and other assets	(390)	(2,240)	
Rents receivable, net	2,283	(2,359)	
Accounts payable and accrued expenses	(4,661)	(4,674)	
Net cash provided by operating activities	19,785	22,939	
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of real estate	(32,034)	(46,171)	
Development, construction and property improvement costs	(19,909)		
Issuance of or advances on notes receivable		(2,951)	
Proceeds from the disposition of properties, net	9,779	<u> </u>	
Investments in and advances to unconsolidated affiliates	(48,983)	(1,847)	
Return of capital from unconsolidated affiliates and other	1,635	16,210	
Proceeds from notes receivable		26,000	
(Payment) return of deposits for properties under contract	(1,952)	1,750	
Payment of deferred leasing costs	(1,549)	(1,134)	
Net cash used in investing activities	(93,013)	(26,279)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Principal payments on mortgage and other notes	(8,014)	(45,246)	
Principal payments on unsecured debt	(124,140)	(420,500)	
Proceeds received on mortgage and other notes	101,655	47,273	
Proceeds from unsecured debt	80,940	447,800	
Payments for repurchase of Common Shares	_	(31,961)	
Payments of finance lease obligations	(625)		
Proceeds from the sale of Common Stock	27,834		
Capital contributions from noncontrolling interests	32,191		
Distributions to noncontrolling interests	(4,999)	(2,411)	
Dividends paid to Common Shareholders	(22,836)	(22,601)	
Deferred financing and other costs	(3,334)	(2,822)	
Net cash provided by (used in) financing activities	78,672	(30,468)	

Increase (decrease) in cash and restricted cash	5,444	(33,808)
Cash of \$21,268 and \$74,823 and restricted cash of \$13,580 and \$10,846, respectively,		
beginning of period	34,848	85,669
Cash of \$27,765 and \$39,344 and restricted cash of \$12,527 and \$12,517, respectively, end		
of period	\$40,292	\$51,861
Supplemental disclosure of cash flow information		
Cash paid during the period for interest, net of capitalized interest of \$2,575 and \$1,492		
respectively	\$16,898	\$11,910
Cash paid for income taxes, net of refunds	\$113	\$673
Supplemental disclosure of non-cash investing activities		
Assumption of accounts payable and accrued expenses through acquisition of real estate	\$159	\$425
Right-of-use assets, finance leases obtained in exchange for finance lease liabilities	\$5,664	\$—
Right-of-use assets, finance leases obtained in exchange for assets under capital lease	\$76,965	\$—
Right-of-use assets, operating leases obtained in exchange for operating lease liabilities	\$11,871	\$—
Capital lease obligation exchanged for finance lease liability	\$71,111	\$—
Other liabilities exchanged for operating lease liabilities	\$946	\$—
Acquisition of undivided interest in a property through conversion of notes receivable	\$—	\$22,201

The accompanying notes are an integral part of these consolidated financial statements.

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1. Organization, Basis of Presentation and Summary of Significant Accounting Policies

#### Organization

Acadia Realty Trust and subsidiaries (collectively, the "Company") is a fully-integrated equity real estate investment trust ("REIT") focused on the ownership, acquisition, development, and management of retail properties located primarily in high-barrier-to-entry, supply-constrained, densely-populated metropolitan areas in the United States.

All of the Company's assets are held by, and all of its operations are conducted through, Acadia Realty Limited Partnership (the "Operating Partnership") and entities in which the Operating Partnership owns an interest. As of March 31, 2019 and December 31, 2018, the Company controlled approximately 94% of the Operating Partnership as the sole general partner and is entitled to share, in proportion to its percentage interest, in the cash distributions and profits and losses of the Operating Partnership. The limited partners primarily represent entities or individuals that contributed their interests in certain properties or entities to the Operating Partnership in exchange for common or preferred units of limited partnership interest ("Common OP Units" or "Preferred OP Units") and employees who have been awarded restricted Common OP Units ("LTIP Units") as long-term incentive compensation (Note 13). Limited partners holding Common OP and LTIP Units are generally entitled to exchange their units on a one-for-one basis for common shares of beneficial interest of the Company ("Common Shares"). This structure is referred to as an umbrella partnership REIT or "UPREIT."

As of March 31, 2019, the Company has ownership interests in 121 properties within its core portfolio, which consist of those properties either 100% owned, or partially owned through joint venture interests, by the Operating Partnership, or subsidiaries thereof, not including those properties owned through its funds ("Core Portfolio"). The Company also has ownership interests in 53 properties within its opportunity funds (the "Funds"), Acadia Strategic Opportunity Fund II, LLC ("Fund II"), Acadia Strategic Opportunity Fund III LLC ("Fund II"), Acadia Strategic Opportunity Fund V LLC ("Fund V"). The 174 Core Portfolio and Fund properties primarily consist of street and urban retail, and suburban shopping centers. In addition, the Company, together with the investors in the Funds, invested in operating companies through Acadia Mervyn Investors II, LLC ("Mervyns I," which was liquidated in 2018) and Acadia Mervyn Investors II, LLC ("Mervyns II"), all on a non-recourse basis. The Company consolidates the Funds as it has (i) the power to direct the activities that most significantly impact the Funds' economic performance, (ii) is obligated to absorb the Funds' losses and (iii) has the right to receive benefits from the Funds that could potentially be significant.

The Operating Partnership is the sole general partner or managing member of the Funds and Mervyns I and II and earns fees or priority distributions for asset management, property management, construction, development, leasing, and legal services. Cash flows from the Funds and Mervyns II are distributed pro-rata to their respective partners and members (including the Operating Partnership) until each receives a certain cumulative return ("Preferred Return") and the return of all capital contributions. Thereafter, remaining cash flow is distributed 20% to the Operating Partnership ("Promote") and 80% to the partners or members (including the Operating Partnership). All transactions between the Funds and the Operating Partnership have been eliminated in consolidation.

The following table summarizes the general terms and Operating Partnership's equity interests in the Funds and Mervyns II (dollars in millions):

		Operating			Equity Interest		
		Partnership	Capital Called as		Held By		Total Distributions
	Formation	Share of	of March 31,	Unfunded	Operating	Preferred	as of March 31,
Entity	Date	Capital	2019	Commitment	Partnership <sup>(a)</sup>	Return	2019 <sup>(b)</sup>
Fund II and Mervyns II							
(c)	6/2004	28.33	% \$ 347.1	\$ —	28.33 %	8 %	\$ 146.6
Fund III	5/2007	24.54	% 426.3	23.7	24.54 %	6 %	554.8
Fund IV	5/2012	23.12	% 425.4	104.6	23.12 %	6 %	147.4
Fund V	8/2016	20.10	% 118.3	401.7	20.10 %	6 %	·

(a) Amount represents the current economic ownership at March 31, 2019, which could differ from the stated legal ownership based upon the cumulative preferred returns of the respective Fund.

(b)Represents the total for the Funds, including the Operating Partnership and noncontrolling interests' shares. (c)During April 2018, a distribution of \$15.0 million was made to the Fund II investors, including \$4.3 million to the

Operating Partnership. This amount remains subject to re-contribution to Fund II until April 2021.

## ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

**Basis of Presentation** 

Segments

At March 31, 2019, the Company had three reportable operating segments: Core Portfolio, Funds and Structured Financing. The Company's chief operating decision maker may review operational and financial data on a property basis and does not differentiate properties on a geographical basis for purposes of allocating resources or capital.

#### Principles of Consolidation

The interim consolidated financial statements include the consolidated accounts of the Company and its investments in partnerships and limited liability companies in which the Company has control in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 810 "Consolidation" ("ASC Topic 810"). The ownership interests of other investors in these entities are recorded as noncontrolling interests. All significant intercompany balances and transactions have been eliminated in consolidation. Investments in entities for which the Company has the ability to exercise significant influence over, but does not have financial or operating control, are accounted for using the equity method of accounting. Accordingly, the Company's share of the earnings (or losses) of these entities are included in consolidated net income.

The interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and with the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for the full fiscal year. The information furnished in the accompanying consolidated financial statements reflects all adjustments that, in the opinion of management, are necessary for a fair presentation of the aforementioned consolidated financial statements for the interim periods. Such adjustments consisted of normal recurring items.

These interim consolidated financial statements should be read in conjunction with the Company's 2018 Annual Report on Form 10-K, as filed with the SEC on February 19, 2019.

#### Use of Estimates

GAAP requires the Company's management to make estimates and assumptions that affect the amounts reported in the interim consolidated financial statements and accompanying notes. The most significant assumptions and estimates relate to the valuation of real estate, depreciable lives, revenue recognition and the collectability of notes receivable and rents receivable. Application of these estimates and assumptions requires the exercise of judgment as to future uncertainties and, as a result, actual results could differ from these estimates.

Recently Adopted Accounting Pronouncements

#### Lease Accounting

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). ASU 2016-02 outlines a new model for accounting by lessees, whereby their rights and obligations under substantially all leases, existing and new, will be capitalized and recorded on the balance sheet. For lessors, however, the accounting remains largely unchanged from the former model, with the distinction between operating, sales-type and direct-financing leases retained, but updated to align with certain changes to the lessee model and the new revenue recognition standard, ASC Topic 606, Revenue from Contracts with Customers ("Topic 606"). To ease the transition, the new lease accounting guidance permits companies to utilize certain practical expedients in their implementation of the new standard:

A package of three practical expedients that must be elected together for all leases and includes: (i) not reassessing expired or existing contracts as to whether they are or contain leases; (ii) not reassessing lease classification of existing leases and (iii) not reassessing the amount of capitalized initial direct costs for existing leases;

A practical expedient to use hindsight in determining the lease term or assessing purchase options for existing leases and in assessing impairment of right of use assets;

Lessees may make an accounting policy election by class of underlying asset not to separate lease components from non-lease components; and

Lessees may make an accounting policy election not to apply the recognition and measurement requirements to short-term leases.

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

ASU 2016-02 was modified by the following subsequently issued ASU's (together with ASU 2016-02, "Topic 842"), many of which provided additional transition practical expedients:

ASU 2018-01, Land Easements Practical Expedient for Transition to Topic 842 added a transition practical expedient to not reassess existing or expired land easement agreements not previously accounted for as leases ASU No. 2018-10, Codification Improvements to Topic 842, Leases. These amendments provide minor clarifications and corrections to ASU 2016-02.

ASU 2018-11, Leases (Topic 842): Targeted Improvements.

- o The amendments in this Update provide entities with an additional optional transition method to adopt ASU 2016-02. Under this new transition method, an entity initially applies the new leases standard at the adoption date and recognizes a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. Consequently, an entity's reporting under this additional transition method for the comparative periods presented in the financial statements in which it adopts the new leases standard would continue to be in accordance with former GAAP (Topic 840, Leases).
- o The amendments in this Update also provide lessors with a practical expedient, by class of underlying asset, to make a policy election to not separate non-lease components from the associated lease component and, instead, to account for those components as a single component if the non-lease components otherwise would be accounted for under the new revenue guidance (Topic 606). Conditions are required to elect the practical expedient, and if met, the single component will be accounted for under either under Topic 842 or Topic 606 depending on which component(s) are predominant. The lessor practical expedient to not separate non-lease components from the associated component must be elected for all existing and new leases.

ASU 2018-20, Leases (Topic 842), Narrow-Scope Improvements for Lessors. This ASU modifies ASU No. 2016-02 to permit lessors, as an accounting policy election, not to evaluate whether certain sales taxes and other similar taxes are lessor costs or lessee costs. Instead, those lessors will account for those costs as if they are lessee costs. Consequently, a lessor making this election will exclude from the consideration in the contract and from variable payments not included in the consideration in the contract all collections from lessees of taxes within the scope of the election and will provide certain disclosures (includes sales, use, value added, and some excise taxes and excludes real estate taxes).

ASU 2019-01, Leases (Topic 842), Codification Improvements. There are three codification updates to Topic 842 covered by this ASU: Issue 1 provides guidance on how to compute fair value of leased items for lessors who are non-dealers or manufacturers; Issue 2 relates to cash flow presentation for lessors of sales-type and direct financing leases; and Issue 3 clarifies that certain transition disclosures will only be required in annual disclosures. Under the new leasing guidance, contract consideration shall be allocated to its lease components (such as the lease of retail properties) and non-lease components (such as maintenance). For lessors, any non-lease components will be accounted for under Topic 606 unless the entity elects the lessor practical expedient to not separate the non-lease components from the associated lease component as described above. The new guidance also includes a definition of initial direct costs that is narrower than the prior definition in former GAAP (Topic 840, Leases). Topic 842 was effective for the Company beginning January 1, 2019.

The Company adopted Topic 842 effective January 1, 2019 utilizing the new transition method described in ASU 2018-11 and has availed itself of all the available practical expedients described above except it did not use hindsight in determining the lease term or assessing purchase options for existing leases and in assessing impairment of right of use assets.

As lessor, the Company has more than 1,000 leases primarily with retail tenants and to a lesser extent with office and residential tenants. A significant majority of its leases are on a triple-net basis. The impact of adoption of ASU 2016-02 for the Company as lessor was as follows:

The Company has elected the lessor practical expedient to not separate common area maintenance from the associated lease for all existing and new leases and to account for the combined component as a single lease component. Common area maintenance is considered a non-lease component within the scope of Topic 606 and reimbursements of taxes and insurance are considered contractual payments that do not transfer a good or service to the tenant; however, such revenues related to leases, which were formerly reported as reimbursed expenses, will be reported within lease revenues in the presentation of the statement of income subsequent to the implementation of ASC 842. Prior year classifications under ASC 840 will not be adjusted.

Due to its election of available practical expedients, the Company expects that post-adoption substantially all existing leases, and new leases compared to similar existing leases, will have no change in the timing of revenue recognition. The Company's internal leasing costs will be expensed as incurred, as opposed to being capitalized and deferred. Commissions subsequent to successful lease execution will continue to be capitalized. After adoption, the Company will no longer capitalize internal leasing costs that were previously capitalized (the Company capitalized \$1.8 million of internal leasing costs during the year ended December 31, 2018).

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The Company has existing easement arrangements that have not been previously identified as leases. The Company expects that its existing and similar future easement arrangements will not be classified as rental revenue but as other revenues as these arrangements do not transfer control to the counterparty.

The Company makes a policy election to continue to account for only those taxes described under ASU 2018-20 that it pays on behalf of the tenant as reimbursable costs and will not account for those taxes paid directly by the lessee which are considered lessee costs.

As lessee, the Company is party to 13 ground, office and equipment leases with future payment obligations aggregating \$203.1 million at December 31, 2018. The impact of adoption of ASU 2016-02 for the Company as lessee was as follows (Note 11):

As lessee, the Company has applied the following practical expedients in the implementation ASU 2016-02: (i) to not separate non-lease components from the associated lease component as described above and (ii) to not apply the right-of-use recognition requirements to short-term leases. As such, there were no changes in the timing of recognition of expenses related to its operating leases.

•The Company recognized right-of-use assets and lease liabilities of \$11.9 million and \$12.8 million, respectively, related to its operating leases.

•The Company reclassified its existing capital lease asset of \$77.0 million and capital lease liability of \$71.1 million to a right-of-use asset and a lease liability, respectively, pertaining to finance leases.

Subsequent to the adoption of and in accordance with Topic 842, the Company reassessed the circumstances surrounding three of its operating ground leases and determined that it had made significant leasehold improvements and was now reasonably certain to exercise their purchase options. Accordingly, the Company reclassified the existing right-of-use assets and lease liabilities from operating leases to finance leases and adjusted the leases' right-of-use assets and corresponding lease liabilities to \$5.7 million and \$5.7 million, respectively, to incorporate the present value of the purchase options, which totaled \$4.7 million at January 1, 2019.

With the adoption of ASC Topic 842, the Company will no longer provide a reserve for uncollectible receivables; they will be written-off. Accordingly, tenant receivables will not be presented net of an allowance for doubtful accounts on the balance sheet. The write-off of the tenant receivables will be presented as a reduction of revenue rather than as an operating expense on the income statement. In addition, rental income related to tenants with uncollectible receivables will be recorded on a cash basis and straight-line rent will be suspended.

The Company did not record any cumulative effect of change in accounting principle upon the adoption of ASC Topic 842 as lessor or lessee. Consistent with the transition guidance under ASU 2018-11, all prior period disclosures remain in accordance with ASC Topic 840.

#### Other Accounting Topics

In February 2018, the FASB issued ASU No. 2018-02, Income Statement-Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income. These amendments provide financial statement preparers with an option to reclassify stranded tax effects within accumulated other comprehensive income to retained earnings in each period in which the effect of the change in the U.S. federal corporate income tax rate in the Tax Cuts and Jobs Act is recorded. This guidance is effective for fiscal years beginning after December 15, 2018, and interim periods therein. The Company adopted this guidance effective January 1, 2019, which had no effect on the Company's financial statements.

In July 2018, the FASB issued ASU No. 2018-09, Codification Improvements. These amendments provide clarifications and corrections to certain ASC subtopics including the following: 220-10 (Income Statement - Reporting

Comprehensive Income - Overall), 470-50 (Debt - Modifications and Extinguishments), 480-10 (Distinguishing Liabilities from Equity - Overall), 718-740 (Compensation - Stock Compensation - Income Taxes), 805-740 (Business Combinations - Income Taxes), 815-10 (Derivatives and Hedging - Overall), and 820-10 (Fair Value Measurement - Overall). Some of the amendments in ASU 2018-09 do not require transition guidance and were effective upon issuance; however, many of the amendments do have transition guidance with effective dates for annual periods beginning after December 15, 2018. For those amendments that were effective January 1, 2019 or earlier, there was no material effect on the Company's financial statements.

Recently Issued Accounting Pronouncements

In November 2018, the FASB issued ASU No. 2018-19 Codification Improvements to Topic 326, Financial Instruments – Credit Losses. This ASU modifies ASU 2016-13 (discussed below). The amendment clarifies that receivables arising from operating leases are not within the scope of Subtopic 326-20, Financial Instruments – Credit Losses – Measure at Amortized Cost. Instead, impairment of receivables arising from operating leases should be accounted for in accordance with Topic 842, Leases. ASU 2018-19 is effective for periods beginning after December 15, 2019, with adoption permitted for fiscal years beginning after December 15, 2018. The Company is currently evaluating the impact on the Company's consolidated financial statements.

### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments – Credit Losses. ASU 2016-13 introduces a new model for estimating credit losses for certain types of financial instruments, including loans receivable, held-to-maturity debt securities, and net investments in direct financing leases, amongst other financial instruments. ASU 2016-13 also modifies the impairment model for available-for-sale debt securities and expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating the allowance for losses. ASU 2016-13 is effective for periods beginning after December 15, 2019, with adoption permitted for fiscal years beginning after December 15, 2018. Retrospective adjustments shall be applied through a cumulative-effect adjustment to retained earnings. The Company is currently evaluating the impact on the Company's consolidated financial statements.

In June 2018, the FASB issued ASU No. 2018-07, Compensation—Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting. These amendments provide specific guidance for transactions for acquiring goods and services from nonemployees and specify that Topic 718 applies to all share-based payment transactions in which a grantor acquires goods or services to be used or consumed in a grantor's own operations by issuing share-based payment awards. The amendments also clarify that Topic 718 does not apply to share-based payments used to effectively provide (i) financing to the issuer or (ii) awards granted in conjunction with selling goods or services to customers as part of a contract accounted for under Topic 606, Revenue from Contracts with Customers. This guidance is effective for fiscal years beginning after December 15, 2018, and interim periods beginning after December 15, 2020. Early adoption is permitted but not earlier than the adoption of Topic 606. The Company does not believe that this guidance will have a material effect on its consolidated financial statements as it has not historically issued share-based payments in exchange for goods or services to be consumed within its operations.

In August 2018, the FASB issued ASU No. 2018-13, Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement which removes, modifies, and adds certain disclosure requirements related to fair value measurements in ASC 820. This guidance is effective for public companies in fiscal years beginning after December 15, 2019 with early adoption permitted. The Company is currently assessing the impact this guidance will have on its consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-15 Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract to provide guidance on implementation costs incurred in a cloud computing arrangement that is a service contract. The ASU aligns the accounting for such costs with the guidance on capitalizing costs associated with developing or obtaining internal-use software. Specifically, the ASU amends ASC 350 to include in its scope implementation costs of such arrangements that are service contracts and clarifies that a customer should apply ASC 350-40 to determine which implementation costs should be capitalized. This ASU, which is effective for fiscal years beginning after December 15, 2019, is not expected to have a material impact on the Company's financial statements as the Company has not incurred any significant costs associated with cloud computing arrangements.

#### 2. Real Estate

The Company's consolidated real estate is comprised of the following (in thousands):

	March 31,	December 31	<b>,</b>
	2019	2018	
Land	\$705,402	\$ 710,469	
Buildings and improvements	2,574,459	2,594,828	
Tenant improvements	157,502	151,154	
Construction in progress	30,413	44,092	
Properties under capital lease		76,965	
Right-of-use assets - finance leases	82,629		
Right-of-use assets - operating leases	11,871		
Total	3,562,276	3,577,508	
Less: Accumulated depreciation	(438,033)	(416,657	)
Operating real estate, net	3,124,243	3,160,851	
Real estate under development, at cost	193,315	120,297	
Net investments in real estate	\$3,317,558	\$ 3,281,148	

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Acquisitions and Conversions

During the three months ended March 31, 2019 and the year ended December 31, 2018, the Company acquired the following consolidated retail properties (dollars in thousands):

	Percent	Date of	Purchase
Property and Location	Acquired	Acquisition	Price
2019 Acquisitions			
Core			
Soho Portfolio - 51 and 53 Greene Street <sup>(a)</sup>	100%	Mar 15, 2019	\$32,194
		Mar 27, 2019	
Total 2019 Acquisitions			\$32,194
2018 Acquisitions and Conversions			
Core			
Bedford Green Land Parcel - Bedford Hills, NY	100%	Mar 23, 2018	\$1,337
Subtotal Core			1,337
Fund IV			
Broughton Street Partners I - Savannah, GA (Conversion) (Note 4)	100%	Oct 11, 2018	36,104
Subtotal Fund IV			36,104
Fund V			
Trussville Promenade - Trussville, AL	100%	Feb 21, 2018	45,259
Elk Grove Commons - Elk Grove, CA	100%	Jul 18, 2018	59,320
Hiram Pavilion - Hiram, GA	100%	Oct 23, 2018	44,443
Subtotal Fund V	100 /0	001 23, 2010	149,022
Total 2018 Acquisitions and Conversions			\$186,463
			φ100,τ03

(a) The Soho Portfolio is a collection of six properties located in New York, NY with an aggregate purchase price of approximately \$96.0 million. The acquisitions of the remaining four properties are expected to be finalized through early 2020.

The 2019 Acquisitions and 2018 Acquisitions and Conversions were considered asset acquisitions based on accounting guidance effective as of January 1, 2018. For the three months ended March 31, 2019 and 2018, the Company capitalized \$0.4 million and \$0.1 million, respectively, of acquisition costs. No debt was assumed in any of the 2019 Acquisitions or 2018 Acquisitions or Conversions.

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Purchase Price Allocations

The purchase prices for the 2019 Acquisitions and the 2018 Acquisitions and Conversions were allocated to the acquired assets and assumed liabilities based on their estimated fair values at the dates of acquisition. The following table summarizes the allocation of the purchase price of properties acquired during the three months ended March 31, 2019 and the year ended December 31, 2018 (in thousands):

	Three Months		
	Ended	Year Ended	
	March 31,	December 31,	
	2019	2018	
Net Assets Acquired			
Land	\$ 8,094	\$ 38,086	
Buildings and improvements	21,169	129,586	
Acquisition-related intangible assets (Note 6)	2,931	26,693	
Acquisition-related intangible liabilities (Note 6)		(7,902	)
Net assets acquired	\$ 32,194	\$ 186,463	
Consideration			
Cash	\$ 32,034	\$ 147,985	
Liabilities assumed	160	2,597	
Existing interest in previously unconsolidated investment		35,881	
Total Consideration	\$ 32,194	\$ 186,463	

#### Dispositions

During the three months ended March 31, 2019 and the year ended December 31, 2018, the Company disposed of the following consolidated properties (in thousands):

				Gain
		Date		
Property and Location	Owner	Sold	Sale Price	on Sale
2019 Dispositions				
3104 M Street - Washington, DC (Note 4)	Fund III	Jan 24,		
		2019	\$ 10,500	\$ 2,014
Total 2019 Dispositions			\$ 10,500	\$ 2,014

\$ 26,000	\$	33
22,450		2,923
6,000		2,184
12,050		_
\$ 66,500	\$	5,140
	22,450 6,000 12,050	22,450 6,000 12,050

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The aggregate rental revenue, expenses and pre-tax income reported within continuing operations for the aforementioned consolidated properties that were sold during the three months ended March 31, 2019 and year ended December 31, 2018 were as follows (in thousands):

	Three Months Ended March 31,	
	2019	2018
Revenues	\$43	\$815
Expenses	(74	) (876)
Loss from continuing operations of disposed properties		
before gain on disposition of properties	(31	) (61 )
Gain on disposition of properties	2,014	·
Net (income) loss attributable to noncontrolling interests	(1,62	9) 77
Net income attributable to Acadia	\$354	\$16

Real Estate Under Development and Construction in Progress

Real estate under development represents the Company's consolidated properties that have not yet been placed into service while undergoing substantial development or construction.

Development activity for the Company's consolidated properties comprised the following during the periods presented (dollars in thousands):

	201	cember 31, 18 mber	Three Mo	onths Ended 2	2019	20	urch 31, 19 mber
	of	Carrying		Capitalized		of	Carrying
			Transfers		Transfe	rs	
	Pro	pleatines	In	Costs	Out	Pro	pentines
Core	1	\$7,759	\$57,342	\$ 253	\$	— 1	\$65,354
Fund II		- 7,462		738			- 8,200
Fund III	1	21,242	12,313	642		— 1	34,197
Fund IV	1	83,834		1,730		— 1	85,564
Total	3	\$120,297	\$69,655	\$ 3,363	\$	— 3	\$193,315

The number of properties in the table above refers to projects comprising the entire property; however, certain projects represent a portion of a property as follows: During the three months ended March 31, 2019, the Company placed a

portion of one Core property (City Center) and a portion of one Fund III property (Cortlandt Crossing) into development and during 2017 the Company placed Fund II's City Point Phase I and II project into service. Fund II amounts are comprised of the remaining City Point Phase III project.

During the year ended December 31, 2018, the Company placed one Core development project into service. In addition to the consolidated projects noted above, the Company had one unconsolidated project in development at December 31, 2017, which it placed into service during the year ended December 31, 2018.

Construction in progress pertains to construction activity at the Company's operating properties which are in service and continue to operate during the construction period.

#### 3. Notes Receivable, Net

The Company's notes receivable, net were generally collateralized either by the underlying properties or the borrower's ownership interest in the entities that own the properties, and were as follows (dollars in thousands):

				Interest
Description	2019	2018	NunMaturity Date	Rate
Core Portfolio	\$56,475	\$ 56,475	2 Apr 2019 - Apr 2020	6.0% -
				8.1%
Fund II	32,738	32,582	1 Dec 2020	1.75%
Fund III	5,306	5,306	1 Jul 2020	18.0%
Fund IV	15,250	15,250	1 Feb 2021	15.3%
	\$109,769	\$ 109,613	5	

March 31, December 31, March 31, 2019

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

During the three months ended March 31, 2019, the Company increased the balance of a Fund II note receivable by accrued interest of \$0.2 million.

During the year ended December 31, 2018, the Company:

exchanged \$22.0 million of a Core note receivable plus accrued interest thereon of \$0.3 million for an additional undivided interest in the Town Center property (<u>Note 4</u>);

received full payment on \$26.0 million of Core notes receivable plus accrued interest of \$0.2 million;

funded an additional \$2.8 million to its existing \$15.0 million Core note receivable and entered into an agreement to extend the maturity to April 1, 2020;

advanced an additional \$0.2 million on a Fund III note receivable; and

increased the balance of a Fund II note receivable by the interest accrued of \$0.8 million.

The Company monitors the credit quality of its notes receivable on an ongoing basis and considers indicators of credit quality such as loan payment activity, the estimated fair value of the underlying collateral, the seniority of the Company's loan in relation to other debt secured by the collateral and the prospects of the borrower.

Earnings from these notes and mortgages receivable are reported within the Company's Structured Financing segment (<u>Note 12</u>).

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 4. Investments in and Advances to Unconsolidated Affiliates

The Company accounts for its investments in and advances to unconsolidated affiliates primarily under the equity method of accounting as it has the ability to exercise significant influence, but does not have financial or operating control over the investment, which is maintained by each of the unaffiliated partners who co-invest with the Company. The Company's investments in and advances to unconsolidated affiliates consist of the following (dollars in thousands):

		Nominal Ownership		
		Interest March 31,	March 31,	December 31,
Portfolio	Property	2019	2019	2018
Core:				
	840 N. Michigan <sup>(a)</sup>	88.43%	\$64,561	\$ 65,013
	Renaissance Portfolio	20%	33,059	32,458
	Gotham Plaza	49%	29,399	29,550
	Town Center <sup>(a, b)</sup>	75.22%	99,106	99,758
	Georgetown Portfolio	50%	4,761	4,653
			230,886	231,432
Mervyns I & II:	KLA/Mervyn's, LLC <sup>(c)</sup>	10.5%	—	
Essent III.				
Fund III:	Fund III Other Portfolio	90%	17	21
	Self Storage Management <sup>(d)</sup>	90 <i>%</i> 95%	206	206
	Sell Storage Management (*)	9570	200	200
Fund IV:			223	221
	Broughton Street Portfolio (e)	50%	3,149	3,236
	Fund IV Other Portfolio	90%	13,922	14,540
	650 Bald Hill Road	90%	12,704	12,880
		2010	29,775	30,656
			,	,
Fund V:	Family Center at Riverdale	90%	48,610	
Various Funds:	Due (to) from Related Parties <sup>(f)</sup>		(701)	(461 )
	Other <sup>(g)</sup>		556	556
	Investments in and advances to			
	unconsolidated affiliates		\$309,349	\$ 262,410
Core:				
	Crossroads <sup>(h)</sup>	49%	\$15,415	\$ 15,623
	CIUSSIUaus	T7/0	ψ15,415	φ 15,025

Distributions in excess of income from,		
and investments in, unconsolidated affiliates	\$15,415	\$ 15,623

- (a) Represents a tenancy-in-common interest.
- (b)During November 2017 and March 2018, as discussed below, the Company increased its ownership in Town Center.
- (c)Distributions, discussed below, have exceeded the Company's non-recourse investment, therefore the carrying value is zero.
- (d)Represents a variable interest entity for which the Company was determined not to be the primary beneficiary.
- (e) The Company is entitled to a 15% return on its cumulative capital contribution which was \$3.0 million at both March 31, 2019 and December 31, 2018. In addition, the Company is entitled to a 9% preferred return on a portion of its equity, which was \$2.8 million at both March 31, 2019 and December 31, 2018.
- (f)Represents deferred fees.
- (g)Includes a cost-method investment in Albertson's (Note 8), Storage Post and other investments.
- (h)Distributions have exceeded the Company's investment; however, the Company recognizes a liability balance as it may be required to return distributions to fund future obligations of the entity.

## ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Core Portfolio

#### Acquisition of Unconsolidated Investment

On January 24, 2019, the Renaissance Portfolio, in which the Company owns a 20% noncontrolling interest, acquired a 7,300 square foot property in Fund III's 3104 M Street property located in Washington, D.C. for \$10.7 million (Note 2) less the assumption of the outstanding mortgage of \$4.7 million.

#### Brandywine Portfolio, Market Square and Town Center

The Company owns an interest in an approximately one million square foot retail portfolio (the "Brandywine Portfolio" joint venture) located in Wilmington, Delaware, which includes two properties referred to as "Market Square" and "Town Center." Prior to the second quarter of 2016, the Company had a controlling interest in the Brandywine Portfolio, and it was therefore consolidated within the Company's financial statements. During April 2016, the arrangement with the partners of the Brandywine Portfolio was modified to change the legal ownership from a partnership to a tenancy-in-common interest, as well as to provide certain participating rights to the outside partners. As a result of these modifications, the Company de-consolidated the Brandywine Portfolio and accounted for its interest under the equity method of accounting effective May 1, 2016. Furthermore, as the owners of the Brandywine Portfolio had consistent ownership interests before and after the modification and the underlying net assets were unchanged, the Company reflected the change from consolidation to equity method based upon its historical cost. The Brandywine Portfolio and Market Square ventures do not include the property held by Brandywine Holdings, an entity consolidated by the Company.

Additionally, in April 2016, the Company repaid the outstanding balance of \$140.0 million of non-recourse debt collateralized by the Brandywine Portfolio and provided a note receivable collateralized by the partners' tenancy-in-common interest in the Brandywine Portfolio for their proportionate share of the repayment. On May 1, 2017, the Company exchanged \$16.0 million of the \$153.4 million notes receivable (the "Brandywine Notes Receivable") (Note 3) plus accrued interest of \$0.3 million for one of the partner's 38.89% tenancy-in-common interests in Market Square. The Company already had a 22.22% interest in Market Square and continued to apply the equity method of accounting for its aggregate 61.11% noncontrolling interest in Market Square was recorded at \$16.3 million and the excess of this amount over the venture's book value associated with this interest, or \$9.8 million, was being amortized over the remaining depreciable lives of the venture's assets through November 16, 2017. On November 16, 2017, the Company exchanged an additional \$16.0 million of Brandywine Notes Receivable plus accrued interest of \$0.6 million for the remaining 38.89% interest in Market Square, thereby obtaining a 100% controlling interest in the property. The exchange was deemed to be a business combination and as a result, the property was consolidated and a gain on change of control of \$5.6 million was recorded (Note 2).

On November 16, 2017, the Company exchanged \$60.7 million of the Brandywine Notes Receivable plus accrued interest of \$0.9 million for one of the partner's 38.89% tenancy-in-common interests in Town Center. The incremental investment in Town Center was recorded at \$61.6 million and the excess of this amount over the venture's book value associated with this interest, or \$34.5 million, is being amortized over the remaining depreciable lives of the venture's assets. The Company previously had a 22.22% interest in Town Center which then became 61.11% following the November 2017 transaction.

On March 28, 2018, the Company exchanged \$22.0 million of its Brandywine Notes Receivable plus accrued interest of \$0.3 million for one of the partner's 14.11% tenancy-in-common interests in Town Center. The incremental investment in Town Center was recorded at \$ 22.3 million and the excess of this amount over the venture's book value associated with this interest, or \$12.7 million, is being amortized over the remaining depreciable lives of the venture's assets. The Company continues to apply the equity method of accounting for its aggregate 75.22% noncontrolling interest in Town Center after the March 2018 transaction.

At March 31, 2019, \$38.7 million of the Brandywine Note Receivable remains outstanding (<u>Note 3</u>), which is collateralized by the remaining 24.78% undivided interest in Town Center.

## ACADIA REALTY TRUST AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Fund Investments

Acquisition of Unconsolidated Investment in Fund V

On March 19, 2019, Fund V acquired an interest in a venture which invested in a 428,000 square foot property located in Riverdale, Utah referred to as ("Family Center at Riverdale") for \$48.5 million. The Company accounts for its interest in the Family Center at Riverdale under the equity method of accounting as it does not control but exercises significant influence over the investment.

#### Broughton Street Portfolio

During 2014, Fund IV acquired 50% interests in two joint ventures referred to as "BSP I" and "BSP II" with the same venture partner to acquire and operate a total of 23 properties in Savannah, Georgia referred to as the "Broughton Street Portfolio." Since that time, as described below, the ventures have sold eight of the properties and terminated the master leases on two of the properties. In October 2018, the venture partner relinquished its interest in BSP I resulting in Fund IV becoming the 100% owner of the BSP I venture, which holds 11 consolidated properties (<u>Note 2</u>). Fund IV accounted for this transaction as an asset purchase at fair value whereby its existing preferred and common interests were deemed consideration for the properties and no gain or loss was recognized. At March 31, 2019, the Broughton Street portfolio had 13 remaining properties, two of which are unconsolidated and are held within the BSP II venture.

#### Storage Post

On May 15, 2018, Fund III's Storage Post venture, which is a cost-method investment with no carrying value, distributed \$3.2 million of which the Operating Partnership's share was \$0.8 million.

2018 Dispositions of Unconsolidated Investments

On January 18, 2018, Fund IV's Broughton Street Portfolio venture sold two properties for aggregate proceeds of \$8.0 million, resulting in a net loss of \$0.4 million at the property level of which the Fund's share and the Operating Partnership's proportionate share of the loss was zero, due to Fund IV's preferred return.

On June 29, 2018, Fund IV's Broughton Street Portfolio venture terminated its master leases on two of its properties resulting in a net loss of \$1.0 million at the property level for which the Operating Partnership's share was less than \$0.1 million.

On August 29, 2018, Fund IV's Broughton Street Portfolio venture sold a property for proceeds of \$2.1 million, resulting in a net loss of \$0.3 million at the property level, of which the Operating Partnership's share was less than \$0.1 million.

#### Fees from Unconsolidated Affiliates

The Company earned property management, construction, development, legal and leasing fees from its investments in unconsolidated partnerships totaling \$0.2 million and \$0.3 million for the three months ended March 31, 2019 and 2018, respectively, which is included in other revenues in the consolidated financial statements.

In addition, the Company paid to certain unaffiliated partners of its joint ventures, \$0.3 million and \$0.5 million for the three months ended March 31, 2019 and 2018, respectively, for leasing commissions, development, management, construction and overhead fees.

## ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Summarized Financial Information of Unconsolidated Affiliates

The following combined and condensed Balance Sheets and Statements of Income, in each period, summarize the financial information of the Company's investments in unconsolidated affiliates (in thousands):

	March 31,	December 31,
	2019	2018
Combined and Condensed Balance Sheets	-017	_010
Assets:		
Rental property, net	\$571,205	\$ 488,000
Investment in unconsolidated affiliates	6,853	6,853
Other assets	68,921	91,497
Total assets	\$646,979	\$ 586,350
Liabilities and partners' equity:		
Mortgage notes payable	\$444,642	\$ 408,967
Other liabilities	59,303	54,675
Partners' equity	143,034	122,708
Total liabilities and partners' equity	\$646,979	\$ 586,350
1 1 2	. ,	. ,
Company's share of accumulated equity	\$189,463	\$ 141,384
Basis differential	103,360	104,084
Deferred fees, net of portion related to the Company's interest	1,812	1,780
Amounts payable by the Company	(701)	(461)
Investments in and advances to unconsolidated affiliates, net of Company's	,	, , ,
share of distributions in excess of income from and investments in		
unconsolidated affiliates	293,934	246,787
Company's share of distributions in excess of income from and		
investments in unconsolidated affiliates	15,415	15,623
Investments in and advances to unconsolidated affiliates	\$309,349	\$ 262,410
	Three Mor	
	Ended Mar	
	2019	2018
Combined and Condensed Statements of Income		
Total revenues	\$19,973	
Operating and other expenses	(5,106)	,
Interest expense	(4,776)	
Depreciation and amortization	(4,792)	(6,055)

Loss on disposition of properties		(418)
Net income attributable to unconsolidated affiliates	\$5,299	\$2,888
Company's share of equity in net income of unconsolidated affiliates	\$2,995	\$2,267
Basis differential amortization	(724	) (583 )
Company's equity in earnings of unconsolidated affiliates	\$2,271	\$1,684
company's equity in earnings of unconsolidated arritates	$\psi_{2,2/1}$	ψ1,00+

### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### 5. Other Assets, Net and Accounts Payable and Other Liabilities

Other assets, net and accounts payable and other liabilities are comprised of the following for the periods presented:

(in thousands) 2019 2018	
Other Assets, Net:	
Lease intangibles, net ( <u>Note 6</u> ) \$110,634 \$ 115,939	
Deferred charges, net <sup>(a)</sup> 28,874 28,619	
Prepaid expenses 16,116 18,422	
Other receivables 5,757 5,058	
Accrued interest receivable 18,139 17,046	
Deposits 6,588 4,611	
Due from seller 4,000 4,000	
Deferred tax assets 2,032 2,032	
Derivative financial instruments ( <u>Note 8</u> ) 3,528 7,018	
Due from related parties1,8831,802	
Corporate assets 1,837 1,953	
Income taxes receivable 2,818 2,070	
\$202,206 \$208,570	
(a) Deferred Charges, Net:	
Deferred leasing and other costs \$46,285 \$45,011	
Deferred financing costs related to line of credit 8,960 8,960	
55,245 53,971	
Accumulated amortization (26,371) (25,352	)
Deferred charges, net \$28,874 \$28,619	
Accounts Payable and Other Liabilities:	
Lease intangibles, net ( <u>Note 6</u> ) \$86,819 \$95,045	
Capital lease obligations — 71,111	
Lease liability - finance leases, net ( <u>Note 11</u> ) 76,993 —	
Lease liability - operating leases, net ( <u>Note 11</u> ) 12,435 —	
Accounts payable and accrued expenses 59,451 65,215	
Deferred income 28,621 34,052	
Tenant security deposits, escrow and other11,18510,588	
Derivative financial instruments ( <u>Note 8</u> ) 17,374 7,304	
Income taxes payable — 19	
Other 141 2,738	
\$293,019 \$286,072	

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 6. Lease Intangibles

Upon acquisitions of real estate, the Company assesses the fair value of acquired assets (including land, buildings and improvements, and identified intangibles such as above- and below-market leases, including below-market options and acquired in-place leases) and assumed liabilities. The lease intangibles are amortized over the remaining terms of the respective leases, including option periods where applicable.

Intangible assets and liabilities are included in other assets and other liabilities (<u>Note 5</u>) on the consolidated balance sheet and summarized as follows (in thousands):

			December 31, 2018 Gross Carryi <b>Ag</b> cumulated Net Ca			g	
	Amount	Amortization	n Amount	Amount	Amortization	Amount	
Amortizable Intangible Assets							
In-place lease intangible assets	\$220,293	\$ (114,578	) \$ 105,715	\$216,021	\$ (105,972	) \$ 110,049	
Above-market rent	17,754	(12,835	) 4,919	18,169	(12,279	) 5,890	
	\$238,047	\$ (127,413	) \$ 110,634	\$234,190	\$ (118,251	) \$ 115,939	
Amortizable Intangible							
Liabilities							
Below-market rent	\$(152,482)	\$ 66,226	\$ (86,256	) \$(152,188)	\$ 57,721	\$ (94,467	)
Above-market ground lease	(671)	108	(563	) (671 )	93	(578	)
	\$(153,153)	\$ 66,334	\$ (86,819	) \$(152,859)	\$ 57,814	\$ (95,045	)

During the three months ended March 31, 2019, the Company acquired in-place lease intangible assets of \$2.9 million with weighted-average useful lives of 8.1 years.

During the year ended December 31, 2018, the Company acquired in-place lease intangible assets of \$24.2 million, above-market rents of \$2.5 million, and below-market rents of \$7.9 million with weighted-average useful lives of 5.2, 5.1, and 20.5 years, respectively.

Amortization of in-place lease intangible assets is recorded in depreciation and amortization expense and amortization of above-market rent and below-market rent is recorded as a reduction to and increase to rental income, respectively, in the consolidated statements of income. Amortization of above-market ground leases are recorded as a reduction to rent expense in the consolidated statements of income.

The scheduled amortization of acquired lease intangible assets and assumed liabilities as of March 31, 2019 is as follows (in thousands):

	Net Increase		Reduction	
	in		of	
		Increase to		Net
	Lease		Rent	(Expense)
Years Ending December 31,	Revenues	Amortization	Expense	Income
2019 (Remainder)	\$ 6,418	\$ (20,111 )	\$ 44	\$(13,649)
2020	8,217	(20,671)	58	(12,396)
2021	7,739	(15,351)	58	(7,554)
2022	7,380	(10,627)	58	(3,189)
2023	7,406	(8,481)	58	(1,017)
Thereafter	44,177	(30,474)	287	13,990
Total	\$ 81,337	\$ (105,715)	\$ 563	\$(23,815)

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### 7. Debt

A summary of the Company's consolidated indebtedness is as follows (dollars in thousands):

	Interest Rate a	t	Maturity	Carrying Va	alue at
	March 31,	December 31,	•	March 31,	December 31,
	2019	2018	2019	2019	2018
Mortgages Payable					
Core Fixed Rate	3.88%-6.00%	3.88%-6.00%	Feb 2024 - Apr 2035	\$177,778	\$ 178,271
Core Variable Rate - Swapped <sup>(a)</sup>	3.41%-5.67%	3.41%-5.67%	Jan 2023 - Nov		
Total Core Mortgages Payable			2028	82,327 260,105	82,583 260,854
Fund II Fixed Rate	1.00%-4.75%	1.00%-4.75%	May 2020 - Aug		
			2042	205,262	205,262
Fund II Variable Rate	LIBOR+1.39%	6-LIBOR+3.0 <del>0</del> %	March 2022	23,484	
Fund II Variable Rate - Swapped <sup>(a)</sup>	4.27%	4.27%	Nov 2021	19,264	19,325
Total Fund II Mortgages Payable			2021	248,010	224,587
Fund III Variable Rate	LIBOR+2.65%	6- <b>₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽₽</b>	-4 <b>.66</b> % 2020 - Jul 2020	89,908	90,096
Fund IV Fixed Rate	3.40%-4.50%	3.40%-4.50%	Oct 2025 - Jun 2026	8,188	8,189
Fund IV Variable Rate	LIBOR+1.60%	₺- <b>LIBOR+3.00%</b> -LIBOF		231,884	233,065
Fund IV Variable Rate - Swapped <sup>(a)</sup>	3.67%-4.81%	3.67%-4.23%	Mar 2020 - Dec	73,848	71,841

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			2022		
Total Fund IV Mortgages Payable			2022	313,920	313,095
Fund V Variable Rate	LIBOR+2.15%	-LIBOR+2.25%	Oct 2020 - Jan 2021	51,506	51,506
Fund V Variable Rate - Swapped <sup>(a)</sup>	4.01%-4.78%	4.61%-4.78%	Feb 2021 - Mar 2024	156,900	86,570
Total Fund V Mortgage Payable			2024	208,406	138,076
Net unamortized debt issuance costs				,	
				(11,917) 728	(10,173) 753
Unamortized premium					
Total Mortgages Payable				\$1,109,160	\$ 1,017,288
Unsecured Notes Payable			14		
Core Term Loans		LIBOR+1.25%	Mar		
			2023	\$—	\$ 383
Core Variable Rate Unsecured					
			Mar		
Term Loans - Swapped <sup>(a)</sup>	2.49%-4.05%	2.54%-3.59%	2023	350,000	349,617
Total Core Unsecured Notes					
Payable				350,000	350,000
Fund II Unsecured Notes Payable	LIBOR+1.65%	LIBOR+1.40%	Sep 2020	40,000	40,000
Fund IV Term Loan/Subscription Facility			Oct 2019 - Dec		
		-LIBOR+2.65%-LIBOR		40,825	40,825
Fund V Subscription Facility	LIBOR+1.60%	LIBOR+1.60%	May 2020	50,600	102,800
Net unamortized debt issuance costs				(406	(368)
Total Unsecured Notes Payable				\$481,019	\$ 533,257
Unsecured Line of Credit					
Core Unsecured Line of Credit		—		\$—	\$ <i>—</i>
Core Unsecured Line of Credit -			Mar		
Swapped <sup>(a)</sup>	4.15%-5.02%		2022	9,000	
Total Unsecured Line of Credit				\$9,000	\$ <i>—</i>
Total Debt - Fixed Rate <sup>(b)(c)</sup>				\$1,173,129	\$1,001,658
Total Debt - Variable Rate (d)				437,645	558,675
Total Debt				1,610,774	1,560,333
Net unamortized debt issuance costs				(12,323	
Unamortized premium				728	753
Total Indebtedness				\$1,599,179	\$ 1,550,545
i otari filadottaliloso				$\varphi_{1,2}, \gamma_{1,1}, \gamma_{1,1}$	φ1,550,5τ5

(a) At March 31, 2019, the stated rates ranged from LIBOR + 1.70% to LIBOR +1.90% for Core variable-rate debt; LIBOR + 1.39% for Fund II variable-rate debt; LIBOR + 2.65% to LIBOR + 4.65% for Fund III variable-rate debt; LIBOR + 1.60% to LIBOR +3.95% for Fund IV variable-rate debt; LIBOR + 2.15% to LIBOR + 2.25% for

Fund V variable-rate debt; LIBOR + 1.25% for Core variable-rate unsecured term loans; and LIBOR + 1.35% for Core variable-rate unsecured lines of credit.

- (b)Includes \$691.3 million and \$609.9 million, respectively, of variable-rate debt that has been fixed with interest rate swap agreements as of the periods presented.
- (c)Fixed-rate debt at March 31, 2019 includes \$90.5 million of swaps that are not designated to specific debt instruments.
- (d)Includes \$167.3 million and \$143.8 million, respectively, of variable-rate debt that is subject to interest cap agreements.

### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Credit Facility

On February 20, 2018, the Company entered into a \$500.0 million senior unsecured credit facility (the "Credit Facility"), comprised of a \$150.0 million senior unsecured revolving credit facility (the "Revolver") which bears interest at LIBOR + 1.35%, and a \$350.0 million senior unsecured term loan (the "Term Loan") which bears interest at LIBOR + 1.25%. The Credit Facility refinanced the Company's existing \$300.0 million credit facility (comprised of the \$150.0 million Core unsecured revolving line of credit and the \$150.0 million term loan), \$150.0 million in Core unsecured term loans and repaid a \$40.4 million mortgage secured by its 664 North Michigan Property. The Revolver and Term Loans mature on March 31, 2022 and March 31, 2023, respectively.

#### Mortgages Payable

During the three months ended March 31, 2019, the Company obtained four new Fund mortgages totaling \$118.3 million with a weighted-average interest rate of LIBOR + 1.64% collateralized by four properties and maturing in 2022 through 2024. The Company entered into interest rate swap contracts to effectively fix the variable portion of the interest rates of three of these obligations with a notional value of \$72.6 million at an interest rate of 2.42%. In addition, the Company drew down \$4.5 million on a Fund III construction loan. During the three months ended March 31, 2019, one Fund III mortgage, which had a balance of \$4.7 million and an interest rate of Prime + 0.5%, was assumed by the purchasing venture in a property sale (Note 2). The Company also made scheduled principal payments of \$1.6 million. At March 31, 2019 and December 31, 2018, the Company's mortgages were collateralized by 45 and 43 properties, respectively, and the related tenant leases. Certain loans are cross-collateralized and contain cross-default provisions. The loan agreements contain customary representations, covenants and events of default. Certain loan agreements require the Company to comply with affirmative and negative covenants, including the maintenance of debt service coverage and leverage ratios. A portion of the Company's variable-rate mortgage debt has been effectively fixed through certain cash flow hedge transactions (Note 8).

The mortgage loan related to Brandywine Holdings in the Company's Core Portfolio, which was originated in June 2006 and had an original principal amount of \$26.3 million, was in default and subject to litigation at March 31, 2019 and December 31, 2018. This loan bears interest at 6.00%, excluding default interest of 5%, and is collateralized by a property, in which the Company holds a 22% controlling interest.

#### Unsecured Notes Payable

Unsecured notes payable for which total availability was \$114.5 million and \$62.3 million at March 31, 2019 and December 31, 2018, respectively, are comprised of the following:

As discussed above, the Core unsecured term loans totaling \$300.0 million were refinanced in February 2018, into one \$350.0 million term loan with an interest rate of LIBOR+ 1.25% and maturing in March 2023. The outstanding balance of the Core term loans was \$350.0 million at March 31, 2019 and December 31, 2018. During the three months ended March 31, 2019, the Company entered into an interest rate swap contract to effectively fix the variable portion of the interest rate with a notional value of \$100.0 million at an interest rate of 2.60%. The Company previously entered into swap agreements fixing the rates of the remaining Core term loans. Fund II has a \$40.0 million term loan secured by the real estate assets of City Point Phase II and guaranteed by the Company and the Operating Partnership. The outstanding balance of the Fund II term loan was \$40.0 million at March 31, 2019 and December 31, 2018. Total availability was \$0.0 million at March 31, 2019 and December 31,

### 2018.

At Fund IV there are a \$41.8 million bridge facility and a \$21.5 million subscription line. The outstanding balance of the Fund IV bridge facility was \$40.8 million at each of March 31, 2019 and December 31, 2018. Total availability was \$1.0 million at each of March 31, 2019 and December 31, 2018. The outstanding balance of the Fund IV subscription line was \$0.0 million and total available credit was \$14.1 million at each of March 31, 2019 and December 31, 2018, reflecting letters of credit of \$7.4 million.

Fund V has a \$150.0 million subscription line collateralized by Fund V's unfunded capital commitments and guaranteed by the Operating Partnership. The outstanding balance and total available credit of the Fund V subscription line was \$50.6 million and \$99.4 million, respectively at March 31, 2019. The outstanding balance and total available credit of the Fund V subscription line was \$102.8 million and \$47.2 million, respectively at December 31, 2018.

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Unsecured Revolving Line of Credit

As discussed above, the Core unsecured revolving line of credit was refinanced in February 2018. The Company had a total of \$120.7 million and \$137.7 million, respectively, available under its \$150.0 million Core unsecured revolving lines of credit reflecting borrowings of \$9.0 million and \$0 million, respectively, and letters of credit of \$20.3 million and \$12.3 million at March 31, 2019 and December 31, 2018, respectively. At March 31, 2019 and December 31, 2018, all of the Core unsecured revolving line of credit was swapped to a fixed rate.

#### Scheduled Debt Principal Payments

The scheduled principal repayments of the Company's consolidated indebtedness, as of March 31, 2019 are as follows (in thousands):

Year Ending December 31,	
2019 (Remainder)	\$217,523
2020	479,743
2021	174,345
2022	85,067
2023	412,305
Thereafter	241,791
	1,610,774
Unamortized premium	728
Net unamortized debt issuance costs	(12,323)
Total indebtedness	\$1,599,179

See Note 4 for information about liabilities of the Company's unconsolidated affiliates.

#### 8. Financial Instruments and Fair Value Measurements

The fair value of an asset is defined as the exit price, which is the amount that would either be received when an asset is sold or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The guidance establishes a three-tier fair value hierarchy based on the inputs used in measuring fair value. These tiers are: Level 1, for which quoted market prices for identical instruments are available in active markets, such as money market funds, equity securities, and U.S. Treasury securities; Level 2, for which there are inputs other than quoted prices included within Level 1 that are observable for the instrument, such as certain derivative instruments including interest rate caps and interest rate swaps; and Level 3, for financial instruments or other assets/liabilities that do not fall into Level 1 or Level 2 and for which little or no market data exists, therefore requiring the Company to develop its own assumptions.

Items Measured at Fair Value on a Recurring Basis

The methods and assumptions described below were used to estimate the fair value of each class of financial instrument. For significant Level 3 items, the Company has also provided the unobservable inputs along with their weighted-average ranges.

Money Market Funds — The Company has money market funds, which are included in Cash and cash equivalents in the consolidated financial statements, are comprised of government securities and/or U.S. Treasury bills. These funds were classified as Level 1 as we used quoted prices from active markets to determine their fair values.

Derivative Assets — The Company has derivative assets, which are included in Other assets, net in the consolidated financial statements, are comprised of interest rate swaps and caps. The derivative instruments were measured at fair value using readily observable market inputs, such as quotations on interest rates, and were classified as Level 2 as these instruments are custom, over-the-counter contracts with various bank counterparties that are not traded in an active market. See "Derivative Financial Instruments," below.

Derivative Liabilities — The Company has derivative liabilities, which are included in Accounts payable and other liabilities in the consolidated financial statements, are comprised of interest rate swaps. These derivative instruments were measured at fair value using readily observable market inputs, such as quotations on interest rates, and were classified as Level 2 because they are custom, over-the-counter contracts with various bank counterparties that are not traded in an active market. See "Derivative Financial Instruments," below.

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### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The Company did not have any transfers into or out of Level 1, Level 2, and Level 3 measurements during the three months ended March 31, 2019 or 2018.

The following table presents the Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis (in thousands):

	March 31, 2019			December 31, 2018			
	Level		Level	Level	Level	Level	
	1	Level 2	3	1	2	3	
Assets							
Money Market Funds	\$1,000	\$—	\$ —	\$4,504	\$—	\$ —	
Derivative financial instruments		3,528			7,018		
Liabilities							
Derivative financial instruments		17,374			7,304		

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Items Measured at Fair Value on a Nonrecurring Basis (Including Impairment Charges)

The Company did not record any impairment charges during the three months ended March 31, 2019 or 2018.

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### Derivative Financial Instruments

The Company had the following interest rate swaps for the periods presented (dollars in thousands):

Derivative	Aggregate			Strike Ra	ite	Balance Sheet	Fair Value March 31,	December	31,
To show a set	Notional	Effective	Maturity	T	TT: - 1-	T	2010	2010	
Instrument Core	Amount	Date	Date	Low	High	Location	2019	2018	
Interest Rate Swaps	\$286,058	Dec 2012-July 2020	Mar 2022-July 2030	2.22% -	—3.77%	Other Liabilities (a)	\$(15,104)	\$ (6,332	)
Interest Rate Swaps	245,827	Feb 2013 - Dec 2017	Nov 2019-June 2026	1.24% -	—3.77%	Other Assets	3,129	6,022	
	\$531,885						\$(11,975)	\$ (310	)
Fund II Interest Rate									
Swap	\$19,264	Oct 2014	Nov 2021	288%		Other Assets	\$16	\$ 108	
Interest Rate Cap		Mar 2019	Mar 2022			Other Assets	φ10 17	φ 100 	
interest Rate Cap	\$42,564	With 2017	With 2022	5.50 %	5.50 70	Other Absets	\$33	\$ 108	
Fund III									
Interest Rate Cap	\$58,000	Dec 2016	Jan 2020	3.00% -	-3.00%	Other Assets	\$—	\$8	
Fund IV Interest Rate	¢71 (0)	Mar 2017 -	Mar 2020 -	1.000	21107	Other Assets	\$ 266	¢ 0 <i>5</i> 1	
Swaps	\$71,602	Nov 2017 -	Dec 2020 -	1.82% -	-2.11%	Other Assets	\$366	\$ 851	
Interest Rate Swap	2,246	Jan 2019	Apr 2022	2.61% -	—2.61%	Other Liabilities	(37)	—	
Interest Rate Caps	108,900	July 2016 - Nov 2016	Aug 2019 - Dec 2019	3.00% -	—3.00%	Other Assets	—	8	
•	\$182,748						\$329	\$ 859	
Fund V	¢						¢	ф <b>О</b> 1	
Interest Rate Swap	\$—						\$—	\$ 21	
Interest Rate Swaps	156,900	Jan 2018-Mar 2019	Feb 2021-Mar 2024	2.27% -	—2.88%	Other Liabilities	(2,233)	(972	)
	\$156,900						\$(2,233)	\$ (951	)

Total asset derivatives	
Total liability derivatives	

(a)Includes two swaps with a fair value of (\$6.1) million and (\$2.9) million at March 31, 2019 and December 31, 2018, respectively, which were acquired during July 2018 and are not effective until July 2020.

All of the Company's derivative instruments have been designated as cash flow hedges and hedge the future cash outflows on variable-rate debt (<u>Note 7</u>). It is estimated that approximately \$1.1 million included in accumulated other comprehensive (loss) income related to derivatives will be reclassified to interest expense within the next twelve months. As of March 31, 2019 and December 31, 2018, no derivatives were designated as fair value hedges or hedges of net investments in foreign operations. Additionally, the Company does not use derivatives for trading or speculative purposes and currently does not have any derivatives that are not designated hedges.

Risk Management Objective of Using Derivatives

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company manages economic risks, including interest rate, liquidity and credit risk, primarily by managing the amount, sources and duration of its debt funding and, from time to time, through the use of derivative financial instruments. The Company enters into derivative financial instruments to manage exposures that result in the receipt or payment of future known and uncertain cash amounts, the values of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to the Company's investments and borrowings.

### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The Company is exposed to credit risk in the event of non-performance by the counterparties to the swaps if the derivative position has a positive balance. The Company believes it mitigates its credit risk by entering into swaps with major financial institutions. The Company continually monitors and actively manages interest costs on its variable-rate debt portfolio and may enter into additional interest rate swap positions or other derivative interest rate instruments based on market conditions. The Company has not entered, and does not plan to enter, into any derivative financial instruments for trading or speculative purposes.

The following table presents the location in the financial statements of the income (losses) recognized related to the Company's cash flow hedges (in thousands):

	Three Months
	Ended March 31,
	2019 2018
Amount of (loss) income recognized in other comprehensive income	\$(13,306) \$5,653
Amount of (income) loss subsequently reclassified to earnings	(551) 363

#### Credit Risk-Related Contingent Features

The Company has agreements with each of its swap counterparties that contain a provision whereby if the Company defaults on certain of its unsecured indebtedness, the Company could also be declared in default on its swaps, resulting in an acceleration of payment under the swaps.

#### Other Financial Instruments

The Company's other financial instruments had the following carrying values and fair values as of the dates shown (dollars in thousands, inclusive of amounts attributable to noncontrolling interests where applicable):

		March 31, 2019 Carrying Estimated		December 3 Carrying	1, 2018 Estimated
	Level	Amount	Fair Value	Amount	Fair Value
Notes Receivable <sup>(a)</sup>	3	\$109,769	\$108,343	\$109,613	\$107,370
Mortgage and Other Notes Payable (a)	3	1,120,349	1,122,067	1,026,708	1,021,075
Investment in non-traded equity securities <sup>(b)</sup>	3	— 23,208			23,208
Unsecured notes payable and Unsecured line of credit <sup>(c)</sup>	2	490,425	490,819	533,625	533,954

(a) The Company determined the estimated fair value of these financial instruments using a discounted cash flow model with rates that take into account the credit of the borrower or tenant, where applicable, and interest rate risk. The Company also considered the value of the underlying collateral, taking into account the quality of the

collateral, the credit quality of the borrower, the time until maturity and the current market interest rate environment.

(b)Represents Fund II's cost-method investment in Albertson's supermarkets (Note 4).

(c) The Company determined the estimated fair value of the unsecured notes payable and unsecured line of credit using quoted market prices in an open market with limited trading volume where available. In cases where there was no trading volume, the Company determined the estimated fair value using a discounted cash flow model using a rate that reflects the average yield of similar market participants.

The Company's cash and cash equivalents, restricted cash, accounts receivable, accounts payable and certain financial instruments included in other assets and other liabilities had fair values that approximated their carrying values at March 31, 2019.

9. Commitments and Contingencies

The Company is involved in various matters of litigation arising in the normal course of business. While the Company is unable to predict with certainty the amounts involved, the Company's management and counsel are of the opinion that, when such litigation is resolved, the Company's resulting liability, if any, will not have a significant effect on the Company's consolidated financial position, results of operations, or liquidity. The Company's policy is to accrue legal expenses as they are incurred.

Commitments and Guaranties

In conjunction with the development and expansion of various properties, the Company has entered into agreements with general contractors for the construction or development of properties aggregating approximately \$69.9 million and \$55.5 million as of March 31, 2019 and December 31, 2018, respectively.

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

At March 31, 2019 and December 31, 2018, the Company had letters of credit outstanding of \$27.7 million and \$19.7 million, respectively. The Company has not recorded any obligation associated with these letters of credit. The majority of the letters of credit are collateral for existing indebtedness and other obligations of the Company.

10. Shareholders' Equity, Noncontrolling Interests and Other Comprehensive Income

Common Shares and Units

The Company completed the following transactions in its common shares during the three months ended March 31, 2019:

•The Company withheld 2,468 Restricted Shares to pay the employees' statutory minimum income taxes due on the value of the portion of their Restricted Shares that vested.

The Company recognized Common Share and Common OP Unit-based compensation totaling \$1.9 million in connection with Restricted Shares and Units (<u>Note 13</u>) for the three months ended March 31, 2019 compared to \$2.2 million for the three months ended March 31, 2018.

The Company completed the following transactions in its common shares during the year ended December 31, 2018:

The Company withheld 3,288 Restricted Shares to pay the employees' statutory minimum income taxes due on the value of the portion of their Restricted Shares that vested.

•The Company recognized Common Share and Common OP Unit-based compensation totaling \$8.4 million in connection with Restricted Shares and Units (<u>Note 13</u>).

ATM Program

The Company has an at-the-market ("ATM") equity issuance program which provides the Company an efficient and low-cost vehicle for raising public equity to fund its capital needs. During the first quarter, the Company sold 970,835 shares under its ATM program for gross proceeds of \$28.2 million, at a weighted-average price of \$29.08, or \$27.8 million net of issuance costs.

#### Share Repurchase Program

During 2018, the Company's board of trustees approved a new share repurchase program, which authorizes management, at its discretion, to repurchase up to \$200.0 million of its outstanding Common Shares. The program does not obligate the Company to repurchase any specific number of Common Shares, and may be discontinued or extended at any time. The Company repurchased 2,294,235 shares for \$55.1 million, inclusive of \$0.1 million of fees, during the year ended December 31, 2018. During the three months ended March 31, 2019, the Company made no repurchases under the share repurchase program, under which \$144.9 million currently remains available.

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Dividends and Distributions

On November 15, 2018, the Board of Trustees declared a \$0.28 per Common Share, which was an increase of \$0.01 to the regular quarterly cash dividend and was paid on January 15, 2019 to holders of record as of December 31, 2018.

On February 28, 2019, the Board of Trustees declared \$0.28 per Common Share regular quarterly cash dividend, which was paid on April 15, 2019 to holders of record as of March 29, 2019.

Accumulated Other Comprehensive Income

The following table sets forth the activity in accumulated other comprehensive income for the three months ended March 31, 2019 and 2018 (in thousands):

	Gains or Losses	
	on	
	Derivative	
	Instrument	is
Balance at January 1, 2019	\$ 516	
Other comprehensive loss before reclassifications	(13,306	)
Reclassification of realized interest on swap agreements	(551	)
Net current period other comprehensive loss	(13,857	)
Net current period other comprehensive loss attributable to noncontrolling		
interests	2,320	
Balance at March 31, 2019	\$ (11,021	)
Balance at January 1, 2018	\$ 2,614	
Other comprehensive income before reclassifications	5,653	
Reclassification of realized interest on swap agreements	363	
Net current period other comprehensive income	6,016	
Net current period other comprehensive income attributable to noncontrolling		
interests	(1,254	)
Balance at March 31, 2018	\$ 7,376	

### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Noncontrolling Interests

The following table summarizes the change in the noncontrolling interests for the three months ended March 31, 2019 and 2018 (dollars in thousands):

	Noncontrollin	g Noncontrollin	g
	Interests in		
	Operating	Partially-Own	ed
	Partnership (a)	Affiliates (b)	Total
Balance at January 1, 2019	\$ 104,223	\$ 518,219	\$622,442
Distributions declared of \$0.28 per Common OP Unit	(1,781	) —	(1,781)
Net income (loss) for the three months ended March 31, 2019	931	(10,192	) (9,261)
Conversion of 174,529 Common OP Units to Common Shares by			
limited partners of the Operating Partnership	(2,953	) —	(2,953)
Other comprehensive loss - unrealized loss on valuation of swap	·		
agreements	(694	) (1,605	) (2,299 )
Reclassification of realized interest expense on swap agreements	(22	) 1	(21)
Noncontrolling interest contributions		32,191	32,191
Noncontrolling interest distributions		(3,237	) (3,237 )
Employee Long-term Incentive Plan Unit Awards	3,360	—	3,360
Rebalancing adjustment <sup>(c)</sup>	1,980	—	1,980
Balance at March 31, 2019	\$ 105,044	\$ 535,377	\$640,421
Balance at January 1, 2018	\$ 102,921	\$ 545,519	\$648,440
Distributions declared of \$0.27 per Common OP Unit	(1,721	) —	(1,721)
Net income (loss) for the three months ended March 31, 2018	612	(12,191	) (11,579)
Conversion of 36,126 Common OP Units to Common Shares by limited			
partners of the Operating Partnership	(642	) —	(642)
Other comprehensive income - unrealized gain on valuation of swap			
agreements	274	886	1,160
Reclassification of realized interest expense on swap agreements	10	84	94
Noncontrolling interest distributions		(695	) (695 )
Employee Long-term Incentive Plan Unit Awards	3,716		3,716
Rebalancing adjustment <sup>(c)</sup>	1,225	—	1,225
Balance at March 31, 2018	\$ 106,395	\$ 533,603	\$639,998

(a)Noncontrolling interests in the Operating Partnership are comprised of (i) the limited partners' 3,325,240 and 3,328,873 Common OP Units at March 31, 2019 and March 31, 2018; (ii) 188 Series A Preferred OP Units at

March 31, 2019 and March 31, 2018; (iii) 136,593 Series C Preferred OP Units at March 31, 2019 and March 31, 2018; and (iv) 2,726,043 and 2,619,872 LTIP units at March 31, 2019 and March 31, 2018, respectively, as discussed in Share Incentive Plan (<u>Note 13</u>). Distributions declared for Preferred OP Units are reflected in net income (loss) in the table above.

- (b)Noncontrolling interests in partially-owned affiliates comprise third-party interests in Funds II, III, IV and V, and Mervyns II, and six other subsidiaries.
- (c) Adjustment reflects the difference between the fair value of the consideration received or paid and the book value of the Common Shares, Common OP Units, Preferred OP Units, and LTIP Units involving changes in ownership (the "Rebalancing").

Preferred OP Units

There were no issuances of Preferred OP Units during the three months ended March 31, 2019.

### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

In 1999 the Operating Partnership issued 1,580 Series A Preferred OP Units in connection with the acquisition of a property, which have a stated value of \$1,000 per unit, and are entitled to a preferred quarterly distribution of the greater of (i) \$22.50 (9% annually) per Series A Preferred OP Unit or (ii) the quarterly distribution attributable to a Series A Preferred OP Unit if such unit was converted into a Common OP Unit. Through March 31, 2019, 1,392 Series A Preferred OP Units were converted into 185,600 Common OP Units and then into Common Shares. The 188 remaining Series A Preferred OP Units are currently convertible into Common OP Units based on the stated value divided by \$7.50. Either the Company or the holders can currently call for the conversion of the Series A Preferred OP Units at the lesser of \$7.50 or the market price of the Common Shares as of the conversion date.

During 2016, the Operating Partnership issued 442,478 Common OP Units and 141,593 Series C Preferred OP Units to a third party to acquire Gotham Plaza (Note 4). The Series C Preferred OP Units have a value of \$100.00 per unit and are entitled to a preferred quarterly distribution of \$0.9375 per unit and are convertible into Common OP Units at a rate based on the share price at the time of conversion. If the share price is below \$28.80 on the conversion date, each Series C Preferred OP Unit will be convertible into 3.4722 Common OP Units. If the share price is between \$28.80 and \$35.20 on the conversion date, each Series C Preferred OP Unit will be convertible into 2.8409 Common OP Units. The Series C Preferred OP Units and the conversion date, each Series C Preferred OP Units and the conversion date of December 31, 2025, at which time all units that have not been converted will automatically be converted into Common OP Units based on the same calculations. Through March 31, 2019, 5,000 Series C Preferred OP Units were converted into 17,165 Common OP Units and then into Common Shares.

#### 11. Leases

#### As Lessor

The Company implemented ASC Topic 842, Leases, effective January 1, 2019 (<u>Note 1</u>). As lessor, there were no accounting adjustments required, however, the presentation of the Company's lease revenues in 2019 includes amounts previously reported as reimbursed expenses. There was no cumulative effect adjustment to retained earnings required upon adoption of the new standard. In addition, the Company began expensing internal leasing costs, which have historically been capitalized.

The Company is engaged in the operation of shopping centers and other retail properties that are either owned or, with respect to certain shopping centers, operated under long-term ground leases (see below) that expire at various dates through June 20, 2066, with renewal options. Space in the shopping centers is leased to tenants pursuant to agreements that provide for terms ranging generally from one month to sixty years and generally provide for additional rents based on certain operating expenses as well as tenants' sales volumes. During the three months ended March 31, 2019, the Company earned \$13.3 million in variable lease revenues, primarily for real estate taxes and common area maintenance charges, which are included in lease revenues in the consolidated statements of income.

#### As Lessee

As lessee, upon implementation of ASC Topic 842, the Company recorded right-of-use assets and corresponding lease liabilities of \$11.9 million and \$12.8 million, respectively, for nine existing operating leases (for ground, office and equipment leases) and \$82.6 million and \$76.6 million, respectively, for four finance leases related to ground rentals

including an existing capital lease which represented \$77.0 million and \$71.1 million, respectively, of the total. Three finance leases were recorded post-implementation upon assessment of triggering events whereby the Company's cumulative leasehold investment made it reasonably certain that the Company would exercise its purchase options.

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

	Three M March 3	onths Ended 1,
	2019	2018
Lease Cost		(Not applicable)
Finance lease cost:		
Amortization of right-of-use assets	\$496	
Interest on lease liabilities	843	
Subtotal	1,339	
Operating lease cost	536	
Variable lease cost	32	
Total lease cost	\$1,907	
Other Information		
Weighted-average remaining lease term - finance leases (years)	47.4	
Weighted-average remaining lease term - operating leases (years)	8.4	
Weighted-average discount rate - finance leases	4.4 %	6
Weighted-average discount rate - operating leases	5.0 %	6

Right-of-use assets are included in Operating real estate (<u>Note 2</u>) in the consolidated balance sheet. Lease liabilities are included in Accounts payable and other liabilities in the consolidated balance sheet (<u>Note 5</u>). Operating lease cost comprises amortization of right-of-use assets for operating properties (related to ground rents) or amortization of right-of-use assets for operating assets and is included in Property operating expense or General and administrative expense, respectively, in the consolidated statements of income. Finance lease cost comprises amortization of right-of-use assets for certain ground leases, which is included in Property operating expense, as well as interest on lease liabilities, which is included in Interest expense in the consolidated statements of income.

#### Lease Disclosures Related to Prior Periods

The Company leased land at six of its shopping centers, which were accounted for as operating leases through December 31, 2018 and generally provide the Company with renewal options. Ground rent expense was \$0.4 million (including capitalized ground rent at a property under development of \$0.2 million) for the three months ended March 31, 2018. The leases terminate at various dates between 2020 and 2066. These leases provide the Company with options to renew for additional terms aggregating up to 25 to 71 years. The Company also leases space for its corporate office. Office rent expense under this lease was \$0.2 million for the three months ended March 31, 2018.

During 2016, the Company entered into a 49-year master lease, which was accounted for as a capital lease through December 31, 2018 and was later reclassified as a finance lease upon implementation of ASC 842 as described above. During the three months ended March 31, 2018, payments for this lease totaled \$0.6 million. The property under the capital lease is included in <u>Note 2</u>.

### Lease Obligations

The scheduled future minimum (i) rental revenues from rental properties under the terms of non-cancelable tenant leases greater than one year (assuming no new or renegotiated leases or option extensions for such premises) and (ii) rental payments under the terms of all non-cancelable operating and finance leases in which the Company is the lessee, principally for office space, land and equipment, as of March 31, 2019, are summarized as follows (in thousands):

	Minimum Rental	Minimum Rental
Year Ending December 31,	Revenues	Payments
2019 (Remainder)	\$139,533	\$3,590
2020	186,498	4,571
2021	167,505	4,354
2022	147,103	4,404
2023	128,675	4,425
Thereafter	562,214	180,618
Total	\$1,331,528	\$201,962

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

A ground lease expiring during 2078 provides the Company with an option to purchase the underlying land during 2031. If the Company does not exercise the option, the rents that will be due are based on future values and as such are not determinable at this time. Accordingly, the above table does not include rents for this lease beyond 2031.

During the three months ended March 31, 2019 and 2018, no single tenant collectively comprised more than 10% of the Company's consolidated total revenues.

#### 12. Segment Reporting

The Company has three reportable segments: Core Portfolio, Funds and Structured Financing. The Company's Core Portfolio consists primarily of high-quality retail properties located primarily in high-barrier-to-entry, densely-populated metropolitan areas with a long-term investment horizon. The Company's Funds hold primarily retail real estate in which the Company co-invests with high-quality institutional investors. The Company's Structured Financing segment consists of earnings and expenses related to notes and mortgages receivable which are held within the Core Portfolio or the Funds (<u>Note 3</u>). Fees earned by the Company as the general partner or managing member of the Funds are eliminated in the Company's consolidated financial statements and are not presented in the Company's segments.

The following tables set forth certain segment information for the Company (in thousands):

	As of or for the Three Months Ended March 31, 2019 Core Structured			019	
	Portfolio	Funds	Financing	Unallocate	
Revenues	\$46,687	\$28,113	\$—	\$ —	\$74,800
Depreciation and amortization	(15,679	) (14,654	) —	—	(30,333)
Property operating expenses, other operating and					
real estate taxes	(11,996	) (9,954	) —	—	(21,950)
General and administrative expenses				(8,323	) (8,323 )
Operating income	19,012	3,505		(8,323	) 14,194
Gain on disposition of properties		2,014		_	2,014
Interest income			2,270	_	2,270
Equity in earnings of unconsolidated affiliates					
inclusive of gains on disposition of properties	2,270	1		_	2,271
Interest expense	(6,693	) (11,166	) —		(17,859)
Income tax benefit				46	46
Net income (loss)	14,589	(5,646	) 2,270	(8,277	) 2,936
Net (income) loss attributable to noncontrolling					
interests	(41	) 9,302		—	9,261
Net income attributable to Acadia	\$14,548	\$3,656	\$2,270	\$ (8,277	) \$12,197

Real estate at cost	\$2,114,727	\$1,640,864	\$—	\$ —	\$3,755,591
Total assets	\$2,244,349	\$1,684,757	\$109,769	\$ —	\$4,038,875
Cash paid for acquisition of real estate	\$32,034	\$—	\$—	\$ —	\$32,034
Cash paid for development and property					
improvement costs	\$4,033	\$15,876	\$—	\$ —	\$19,909
35					

As of or for the Three Months Ended March 31, 2018

### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

	Core		Structured	,	
	Portfolio	Funds	Financing	Unallocated	l Total
Revenues	\$41,628	\$21,496	\$—	\$ —	\$63,124
Depreciation and amortization	(15,498	) (13,078	) —		(28,576)
Property operating expenses, other operating and					
real estate taxes	(10,894)	) (8,483	) —	—	(19,377)
General and administrative expenses				(8,470	) (8,470 )
Operating income (loss)	15,236	(65	) —	(8,470	) 6,701
Interest income			3,737		3,737
Equity in earnings of unconsolidated affiliates					
inclusive of gains on disposition of properties	1,426	258		—	1,684
Interest expense	(6,502	) (9,388	) —		(15,890)
Income tax provision				(392	) (392 )
Net income (loss)	10,160	(9,195	) 3,737	(8,862	) (4,160 )
Net (income) loss attributable to noncontrolling					
interests	(73	) 11,652			11,579
Net income attributable to Acadia	\$10,087	\$2,457	\$3,737	\$ (8,862	) \$7,419
Real estate at cost	\$2,042,280	\$1,487,525	\$—	\$ —	\$3,529,805
Total assets	\$2,283,451	\$1,546,566	\$108,959	\$ —	\$3,938,976
Cash paid for acquisition of real estate	\$1,337	\$44,834	\$—	\$ —	\$46,171
Cash paid for development and property					
improvement costs	\$5,946	\$12,190	\$—	\$ —	\$18,136

#### 13. Share Incentive and Other Compensation

#### Share Incentive Plan

The Second Amended and Restated 2006 Incentive Plan (the "Share Incentive Plan") authorizes the Company to issue options, Restricted Shares, LTIP Units and other securities (collectively "Awards") to, among others, the Company's officers, trustees and employees. At March 31, 2019 a total of 731,267 shares remained available to be issued under the Share Incentive Plan.

#### Restricted Shares and LTIP Units

During the three months ended March 31, 2019, the Company issued 330,718 LTIP Units and 8,041 Restricted Share Units to employees of the Company pursuant to the Share Incentive Plan. These awards were measured at their fair value on the grant date, based on a valuation provided by an independent third-party appraiser incorporating the following factors:

A portion of these annual equity award is granted in performance-based Restricted Share Units or LTIP Units that may be earned based on the Company's attainment of specified relative total shareholder returns ("Relative TSR") hurdles.

In the event the Relative TSR percentile falls between the 25th percentile and the 50th percentile, Relative TSR vesting percentage is determined using a straight-line linear interpolation between 50% and 100% and in the event that the Relative TSR percentile falls between the 50th percentile and 75th percentile, the Relative TSR vesting percentage is determined using a straight-line linear interpolation between 100% and 200%.

•Two-thirds (2/3) of the performance-based LTIP Units will vest based on the Company's total shareholder return ("TSR") for the three-year forward-looking performance period ending December 31, 2021 relative to the constituents of the SNL U.S. REIT Retail Shopping Center Index and one-third (1/3) on the Company's TSR for the three-year forward-looking performance period as compared to the constituents of the SNL U.S. REIT Retail Index (both on a non-weighted basis).

If the Company's performance fails to achieve the aforementioned hurdles at the culmination of the three -year performance period, all performance-based shares will be forfeited. Any earned performance-based shares vest 60% at the end of the performance period, with the remaining 40% of shares vesting ratably over the next two years.

### ACADIA REALTY TRUST AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

For valuation of the 2019 Performance Shares, a Monte Carlo simulation was used to estimate the fair values based on probability of satisfying the market conditions and the projected share prices at the time of payments, discounted to the valuation dates over the three-year performance periods. The assumptions include volatility (19.60%) and risk-free interest rates (2.5%).

The total value of the above Restricted Share Units and LTIP Units as of the grant date was \$ 11.1 million. Total long-term incentive compensation expense, including the expense related to the Share Incentive Plan, was \$1.9 million and \$2.2 million for the three months ended March 31, 2019 and 2018, respectively and is recorded in General and Administrative on the Consolidated Statements of Income.

In addition, members of the Board of Trustees (the "Board") have been issued shares and units under the Share Incentive Plan. During 2018, the Company issued 17,427 LTIP Units and 17,050 Restricted Shares to Trustees of the Company in connection with Trustee fees. Vesting with respect to 8,949 of the LTIP Units and 5,181 of the Restricted Shares will be on the first anniversary of the date of issuance and 8,478 of the LTIP Units and 11,869 of the Restricted Shares vest over three years with 33% vesting on each of the next three anniversaries of the issuance date. The Restricted Shares do not carry voting rights or other rights of Common Shares until vesting and may not be transferred, assigned or pledged until the recipients have a vested non-forfeitable right to such shares. Dividends are not paid currently on unvested Restricted Shares, but are paid cumulatively from the issuance date through the applicable vesting date of such Restricted Shares. Total trustee fee expense, including the expense related to the Share Incentive Plan, was \$0.3 million for each of the three months ended March 31, 2019 and 2018.

In 2009, the Company adopted the Long-Term Investment Alignment Program (the "Program") pursuant to which the Company may grant awards to employees, entitling them to receive up to 25% of any potential future payments of Promote to the Operating Partnership from Funds III, IV and V. The Company has granted such awards to employees representing 25% of the potential Promote payments from Fund III to the Operating Partnership, 22.8% of the potential Promote payments from Fund III to the Operating Partnership, 22.8% of the potential Promote payments from Fund IV to the Operating Partnership and 2.2% of the potential Promote payments from Fund V to the Operating Partnership. Payments to senior executives under the Program require further Board approval at the time any potential payments are due pursuant to these grants. Compensation relating to these awards will be recognized in each reporting period in which Board approval is granted.

As payments to other employees are not subject to further Board approval, compensation relating to these awards will be recorded based on the estimated fair value at each reporting period in accordance with ASC Topic 718, Compensation– Stock Compensation. The awards in connection with Fund IV and Fund V were determined to have no intrinsic value as of March 31, 2019.

No compensation expense was recognized for the three months ended March 31, 2019 and 2018, respectively, related to the Program in connection with Fund III, Fund IV or Fund V.

A summary of the status of the Company's unvested Restricted Shares and LTIP Units is presented below:

Unvested Restricted Shares and LTIP Units	Common	Weighted	LTIP	Weighted
			Units	
	Restricted	Grant-Date		Grant-Date

	Shares	Fair Value	Fa	ir Value
Unvested at January 1, 2018	41,327	\$ 26.92	910,099 \$ 2	28.28
Granted	22,817	23.65	425,880	26.80
Vested	(25,261)	30.79	(431,827)	29.72
Forfeited	(428)	27.25	(12,266)	28.57
Unvested at December 31, 2018	38,455	22.44	891,886	26.87
Granted	8,041	30.83	330,718	33.09
Vested	(7,288)	29.87	(275,447)	30.52
Forfeited			(3,588)	27.55
Unvested at March 31, 2019	39,208	\$ 22.78	943,569 \$ 2	27.98

The weighted-average grant date fair value for Restricted Shares and LTIP Units granted for the three months ended March 31, 2019 and the year ended December 31, 2018 were \$33.04 and \$26.64, respectively. As of March 31, 2019, there was \$21.5 million of total unrecognized compensation cost related to unvested share-based compensation arrangements granted under the Share Incentive Plan. That cost is expected to be recognized over a weighted-average period of 1.9 years. The total fair value of Restricted Shares that vested for the three months ended March 31, 2019 and the year ended December 31, 2018, was \$0.2 million and \$0.8 million, respectively. The total fair value of LTIP Units that vested during the three months ended March 31, 2019 and the year ended December 31, 2018, was \$8.4 million and \$12.8 million, respectively.

### ACADIA REALTY TRUST AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Other Plans

On a combined basis, the Company incurred a total of \$0.1 million related to the following employee benefit plans for each of the three months ended March 31, 2019 and 2018:

#### Employee Share Purchase Plan

The Acadia Realty Trust Employee Share Purchase Plan (the "Purchase Plan"), allows eligible employees of the Company to purchase Common Shares through payroll deductions. The Purchase Plan provides for employees to purchase Common Shares on a quarterly basis at a 15% discount to the closing price of the Company's Common Shares on either the first day or the last day of the quarter, whichever is lower. A participant may not purchase more the \$25,000 in Common Shares per year. Compensation expense will be recognized by the Company to the extent of the above discount to the closing price of the Common Shares were purchased by employees under the Purchase Plan for the three months ended March 31, 2019 and 2018, respectively.

### Deferred Share Plan

During 2006, the Company adopted a Trustee Deferral and Distribution Election, under which the participating Trustees earn deferred compensation.

#### Employee 401(k) Plan

The Company maintains a 401(k) plan for employees under which the Company currently matches 50% of a plan participant's contribution up to 6% of the employee's annual salary. A plan participant may contribute up to a maximum of 15% of their compensation, up to \$19,000, for the year ending December 31, 2019.

#### 14. Earnings Per Common Share

Basic earnings per Common Share is computed by dividing net income attributable to Common Shareholders by the weighted average Common Shares outstanding (<u>Note 10</u>). During the periods presented, the Company had unvested LTIP Units which provide for non-forfeitable rights to dividend equivalent payments. Accordingly, these unvested LTIP Units are considered participating securities and are included in the computation of basic earnings per Common Share pursuant to the two-class method.

Diluted earnings per Common Share reflects the potential dilution of the conversion of obligations and the assumed exercises of securities including the effects of restricted share units ("Restricted Share Units") issued under the Company's Share Incentive Plans (Note 13). The effect of such shares is excluded from the calculation of earnings per share when anti-dilutive as indicated in the table below.

The effect of the conversion of Common OP Units is not reflected in the computation of basic and diluted earnings per share, as they are exchangeable for Common Shares on a one-for-one basis. The income allocable to such units is allocated on this same basis and reflected as noncontrolling interests in the accompanying consolidated financial statements. As such, the assumed conversion of these units would have no net impact on the determination of diluted earnings per share.

### ACADIA REALTY TRUST AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

	Three Months March 31,	s Ended
(dollars in thousands)	2019	2018
Numerator:		
Net income attributable to Acadia	\$12,197	\$7,419
Less: net income attributable to participating securities	(68	) (44 )
Income from continuing operations net of income attributable to participating securities	\$12,129	\$7,375
Denominator:		
Weighted average shares for basic earnings per share	82,032,852	83,434,083
Effect of dilutive securities:		
Employee unvested restricted shares	4,562	4,394
Denominator for diluted earnings per share	82,037,414	83,438,477
Basic and diluted earnings per Common Share from continuing operations attributable to	)	
Acadia	\$0.15	\$0.09
Anti-Dilutive Shares Excluded from Denominator:		
Series A Preferred OP Units	188	188
Series A Preferred OP Units - Common share equivalent	25,067	25,067
Series C Preferred OP Units	136,593	136,593
Series C Preferred OP Units - Common share equivalent	474,278	474,278

# ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF 2. OPERATIONS. OVERVIEW

As of March 31, 2019, we own or have an ownership interest in 174 properties held through our Core Portfolio and Funds. Our Core Portfolio consists of those properties either 100% owned, or partially owned through joint venture interests, by the Operating Partnership or its subsidiaries, not including those properties owned through our Funds. These properties primarily consist of street and urban retail, and dense suburban shopping centers. Our Funds are investment vehicles through which our Operating Partnership and outside institutional investors invest in primarily opportunistic and value-add retail real estate. Currently, we have active investments in four Funds. A summary of our wholly-owned and partially-owned retail properties and their physical occupancies at March 31, 2019 is as follows:

Number of

	Properties Development or		Operating Pr	operties	
	Redev	elopenating	GLA	Occupano	су
Core Portfolio:					
Chicago Metro	2	33	696,069	86.7	%
New York Metro		22	327,394	91.0	%
San Francisco Metro	1	1	148,832	100.0	%
Washington DC Metro		28	323,580	96.0	%
Boston Metro		3	55,276	100.0	%
Suburban	2	29	4,258,221	93.7	%
Total Core Portfolio	5	116	5,809,372	93.1	%
Acadia Share of Total Core Portfolio	5	116	5,188,320	93.3	%
Fund Portfolio:					
Fund II	—	1	475,000	64.2	%
Fund III	1	4	173,551	75.6	%
Fund IV	1	38	2,664,552	85.0	%
Fund V		8	2,526,092	96.6	%
Total Fund Portfolio	2	51	5,839,195	88.0	%
Acadia Share of Total Fund Portfolio	2	51	1,268,340	87.5	%
Total Core and Funds	7	167	11,648,567	90.5	%
Acadia Share of Total Core and Funds	7	167	6,456,660	92.2	%

The majority of our operating income is derived from rental revenues from operating properties, including expense recoveries from tenants, offset by operating and overhead expenses.

Our primary business objective is to acquire and manage commercial retail properties that will provide cash for distributions to shareholders while also creating the potential for capital appreciation to enhance investor returns. We focus on the following fundamentals to achieve this objective:

Own and operate a Core Portfolio of high-quality retail properties located primarily in high-barrier-to-entry, densely-populated metropolitan areas and create value through accretive development and re-tenanting activities coupled with the acquisition of high-quality assets that have the long-term potential to outperform the asset class as

part of our Core asset recycling and acquisition initiative.

Generate additional external growth through an opportunistic yet disciplined acquisition program within our Funds. We target transactions with high inherent opportunity for the creation of additional value through:

value-add investments in street retail properties, located in established and "next generation" submarkets, with re-tenanting or repositioning opportunities,

opportunistic acquisitions of well-located real-estate anchored by distressed retailers, and

other opportunistic acquisitions which may include high-yield acquisitions and purchases of distressed debt. Some of these investments historically have also included, and may in the future include, joint ventures with private equity investors for the purpose of making investments in operating retailers with significant embedded value in their real estate assets.

Maintain a strong and flexible balance sheet through conservative financial practices while ensuring access to sufficient capital to fund future growth.

## SIGNIFICANT DEVELOPMENTS DURING THE THREE MONTHS ENDED MARCH 31, 2019

Investments

During the three months ended March 31, 2019, within our Core and Fund portfolios we invested in four properties as follows (<u>Note 2</u>):

On January 24, 2019, our unconsolidated Renaissance Portfolio venture acquired Fund III's 3104 M Street property located in Washington, D.C. for \$10.7 million as discussed further below.

On March 15 and 27, 2019, we acquired two retail condominiums located in the Soho section of New York City for a total of \$32.2 million as part of a collection of six properties referred to as the "Soho Portfolio" with an aggregate purchase price of approximately \$96.0 million. The acquisitions of the remaining four properties are expected to be finalized through early 2020. No assurance can be given that we will successfully close on the remaining acquisitions under contract, which are subject to customary closing conditions.

On March 19, 2019, Fund V acquired an interest in an unconsolidated suburban shopping center in Riverdale, Utah for \$48.5 million referred to as "Family Center at Riverdale."

Dispositions of Real Estate

During the three months ended March 31, 2019, we sold one property from our Fund Portfolio for \$10.5 million as follows (Note 2, Note 4):

On January 24, 2019, a venture in which Fund III holds an 80% interest sold its consolidated 3104 M Street property located in Washington, D.C. to an unconsolidated venture in which the Core Portfolio holds a 20% interest for \$10.5 million. Fund III's share of the gain was \$2.0 million and our share was \$0.4 million, net of noncontrolling interests. The acquiring venture assumed the property's mortgage in the amount of \$4.7 million.

Financings

During the three months ended March 31, 2019, we obtained aggregate new financing of \$118.3 million including (<u>Note 7</u>):

An aggregate of \$70.3 million in financings with two new mortgages for Fund V.
A \$3.0 million mortgage for Fund IV.
A \$45.0 million loan for Fund II, of which \$23.5 million was drawn at March 31, 2019.
Equity Issuance

During the first quarter, the Company sold 970,835 shares under its ATM program (<u>Note 10</u>) for gross proceeds of \$28.2 million, or \$27.8 million net of issuance costs, at a weighted-average price per share of \$29.08.

## **RESULTS OF OPERATIONS**

See Note 12 in the Notes to Consolidated Financial Statements for an overview of our three reportable segments.

Comparison of Results for the Three Months Ended March 31, 2019 to the Three Months Ended March 31, 2018

The results of operations by reportable segment for the three months ended March 31, 2019 compared to the three months ended March 31, 2018 are summarized in the table below (in millions, totals may not add due to rounding):

	Three M March 3	Ionths Er 31, 2019	ided		Three M March 3	Ionths Ei 31, 2018	nded		Increa	se (Deci	ease)	
	Core	Funds	SF	Total	Core	Funds	SF	Total	Core	Funds	-	Total
Revenues	\$46.7	\$28.1	\$ <u> </u>	\$74.8	\$41.6	\$21.5	\$—	\$63.1	\$5.1	\$6.6		\$11.7
Depreciation and amortization	(15.7)	(14.7)		(30.3)	(15.5)	(13.1)		(28.6)	0.2	1.6		1.7
Property operating expenses, other												
operating and real estate taxes	(12.0)	(10.0)	—	(21.9)	(10.9)	(8.5)	—	(19.4)	1.1	1.5	—	2.5
General and administrative expenses				(8.4)				(8.5)				(0.1)
Operating income (loss)	19.0	3.5	_	14.2	15.2	(0.1)		6.7	3.8	3.6		7.5
Gain on disposition of properties		2.0		2.0						2.0		2.0
Interest income			2.3	2.3			3.7	3.7			(1.4)	(1.4)
Equity in earnings of unconsolidated												
affiliates inclusive of gains on												
disposition of properties	2.3			2.3	1.4	0.3		1.7	0.9	(0.3)		0.6
Interest expense	(6.7)	(11.2)		(17.9)	(6.5)	(9.4)		(15.9)	0.2	1.8		2.0
Income tax provision								(0.4)				0.4
Net income (loss)	14.6	(5.6)	2.3	2.9	10.2	(9.2)	3.7	(4.2)	4.4	3.6	(1.4)	7.1
Net loss (income) loss attributable		× /										
to noncontrolling interests		9.3		9.3	(0.1)	11.7		11.6	(0.1)	2.4		2.3
Net income attributable to Acadia	\$14.6	\$3.7	\$2.3	\$12.2	\$10.1	\$2.5	\$3.7	\$7.4	\$4.5	\$1.2	\$(1.4)	\$4.8

#### Core Portfolio

The results of operations for our Core Portfolio segment are depicted in the table above under the headings labeled "Core." Segment net income attributable to Acadia for our Core Portfolio increased \$4.5 million for the three months ended March 31, 2019 compared to the prior year period as a result of the changes further described below.

Revenues for our Core Portfolio increased \$5.1 million for the three months ended March 31, 2019 compared to the prior year period due primarily to the write-off of a below market lease related to a tenant that vacated in 2019.

Property operating expenses, other operating and real estate taxes for our Core Portfolio increased \$1.1 million for the three months ended March 31, 2019 compared to the prior year period primarily due to increased real estate taxes and legal expenses.

Equity in earnings of unconsolidated affiliates for our Core Portfolio increased \$0.9 million for the three months ended March 31, 2019 compared to the prior year period primarily due to the conversion of a portion of a note receivable into increased ownership in real estate.

## Funds

The results of operations for our Funds segment are depicted in the table above under the headings labeled "Funds." Segment net income attributable to Acadia for the Funds increased \$1.2 million for the three months ended March 31, 2019 compared to the prior year period as a result of the changes described below.

Revenues for the Funds increased \$6.6 million for the three months ended March 31, 2019 compared to the prior year period primarily due to Fund property acquisitions in 2019 and 2018.

Depreciation and amortization for the Funds increased \$1.6 million for the three months ended March 31, 2019 compared to the prior year period primarily due to Fund property acquisitions in 2019 and 2018.

Property operating expenses, other operating and real estate taxes for the Funds increased \$1.5 million for the three months ended March 31, 2019 compared to the prior year period primarily due to a \$1.7 million increase from Fund property acquisitions in 2019 and 2018.

Gain on disposition of properties for the Funds increased \$2.0 million for the three months ended March 31, 2019 compared to the prior year period due the sale of 3104 M Street in Fund III during 2019 (<u>Note 2</u>, <u>Note 4</u>).

Interest expense for the Funds increased \$1.8 million for the three months ended March 31, 2019 compared to the prior year period due to a \$1.3 million increase related to higher average outstanding borrowings in 2019, a \$0.9 million increase related to higher average interest rates during 2019 and \$0.3 million from higher loan cost amortization in 2019. These increases were partially offset by \$0.7 million more interest capitalized in 2019.

Net income attributable to noncontrolling interests for the Funds increased \$2.4 million for the three months ended March 31, 2019 compared to the prior year period based on the noncontrolling interests' share of the variances discussed above. Income attributable to noncontrolling interests in the Funds includes asset management fees earned by the Company of \$4.5 million and \$4.4 million for the three months ended March 31, 2019 and 2018, respectively.

# Structured Financing

The results of operations for our Structured Financing segment are depicted in the table above under the headings labeled "SF." Interest income for the Structured Financing portfolio decreased \$1.4 million for the three months ended March 31, 2019 compared to the prior year period primarily due to a reduction of \$1.2 million from the conversion of a portion of two notes receivable into increased ownership in the real estate (Note 4) and \$0.2 million for loan payoffs during 2018 and 2019.

## Unallocated

The Company does not allocate general and administrative expense and income taxes to its reportable segments. These unallocated amounts are depicted in the table above under the headings labeled "Total."

# SUPPLEMENTAL FINANCIAL MEASURES

# Net Property Operating Income

The following discussion of net property operating income ("NOI") and rent spreads on new and renewal leases includes the activity from both our consolidated and our pro-rata share of unconsolidated properties within our Core Portfolio. Our Funds invest primarily in properties that typically require significant leasing and development. Given that the Funds are finite-life investment vehicles, these properties are sold following stabilization. For these reasons, we believe NOI and rent spreads are not meaningful measures for our Fund investments.

NOI represents property revenues less property expenses. We consider NOI and rent spreads on new and renewal leases for our Core Portfolio to be appropriate supplemental disclosures of portfolio operating performance due to their widespread acceptance and use within the REIT investor and analyst communities. NOI and rent spreads on new and renewal leases are presented to assist investors in analyzing our property performance, however, our method of calculating these may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

A reconciliation of consolidated operating income to net operating income - Core Portfolio follows (in thousands):

	Three Month March 31,	s Ended
	2019	2018
Consolidated operating income	\$14,194	\$6,701

General and administrative	8,323	8,470
Depreciation and amortization	30,333	28,576
Less:		
Above/below market rent, straight-line rent and other adjustments	(9,299)	(5,527)
Consolidated NOI	43,551	38,220
Noncontrolling interest in consolidated NOI	(12,978)	(8,627)
Less: Operating Partnership's interest in Fund NOI included above	(3,503)	(2,157)
Add: Operating Partnership's share of unconsolidated joint ventures NOI (a)	6,595	5,648
NOI - Core Portfolio	\$33,665	\$33,084

(a) Does not include the Operating Partnership's share of NOI from unconsolidated joint ventures within the Funds. 43

Same-Property NOI includes Core Portfolio properties that we owned for both the current and prior periods presented, but excludes those properties which we acquired, sold or expected to sell, and developed during these periods. The following table summarizes Same-Property NOI for our Core Portfolio (in thousands):

	Three Mon March 31,	ths Ended
	2019	2018
Core Portfolio NOI	\$33,665	\$33,084
Less properties excluded from Same-Property NOI	(2,978)	(3,734)
Same-Property NOI	\$30,687	\$29,350
Percent change from prior year period	4.6 %	,
Components of Same-Property NOI:		
Same-Property Revenues	\$42,085	\$39,705
Same-Property Operating Expenses	(11,398)	(10,355)
Same-Property NOI	\$30,687	\$29,350

Rent Spreads on Core Portfolio New and Renewal Leases

The following table summarizes rent spreads on both a cash basis and straight-line basis for new and renewal leases based on leases executed within our Core Portfolio for the three months ended March 31, 2019. Cash basis represents a comparison of rent most recently paid on the previous lease as compared to the initial rent paid on the new lease. Straight-line basis represents a comparison of rents as adjusted for contractual escalations, abated rent and lease incentives for the same comparable leases.

	Three Mo March 31	onths Ended , 2019	
		Straight-	
	Cash		
Core Portfolio New and Renewal Leases	Basis	Line Basis	s
Number of new and renewal leases executed	8	8	
GLA commencing	122,471	122,471	
New base rent	\$6.28	\$6.39	
Expiring base rent	\$6.09	\$5.86	
Percent growth in base rent	3.1	% 9.1	%
Average cost per square foot <sup>(a)</sup>	\$2.40	\$2.40	
Weighted average lease term (years)	5.0	5.0	

(a) The average cost per square foot includes tenant improvement costs, leasing commissions and tenant allowances. 44

## Funds from Operations

We consider funds from operations ("FFO") as defined by the National Association of Real Estate Investment Trusts ("NAREIT") to be an appropriate supplemental disclosure of operating performance for an equity REIT due to its widespread acceptance and use within the REIT and analyst communities. FFO is presented to assist investors in analyzing our performance. It is helpful as it excludes various items included in net income that are not indicative of the operating performance, such as gains (losses) from sales of depreciated property, depreciation and amortization, and impairment of depreciable real estate. Our method of calculating FFO may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs. FFO does not represent cash generated from operations as defined by generally accepted accounting principles ("GAAP") and is not indicative of cash available to fund all cash needs, including distributions. It should not be considered as an alternative to net income for the purpose of evaluating our performance or to cash flows as a measure of liquidity. Consistent with the NAREIT definition, we define FFO as net income (computed in accordance with GAAP), excluding gains (losses) from sales of depreciated property and impairment of depreciable real estate, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. A reconciliation of net income attributable to Acadia to FFO follows (dollars in thousands, except per share amounts):

	Thre	ee Months Ende	d March 31,		
(dollars in thousands					
except per share data)	201	9		201	8
Net income					
attributable to Acadia	\$	12,197		\$	7,419
Depreciation of real					
estate and					
amortization of leasing					
costs (net of					
noncontrolling					
interests' share)		21,999			21,085
Gain on disposition of					
properties (net of					
noncontrolling					
interests' share)		(384	)		—
Income attributable to					
Common OP Unit					
holders		795			477
Distributions -					
Preferred OP Units		135			135
Funds from operations					
attributable to					
Common Shareholders					
and					
Common OP Unit					
holders	\$	34,742		\$	29,116

Funds From				
Operations per Share -				
Diluted				
Basic				
weighted-average				
shares outstanding,				
GAAP earnings		82,032,852		83,434,083
Weighted-average OP		- , ,		, - ,
Units outstanding		5,214,130		4,966,152
Basic		-,,		.,,,
weighted-average				
shares outstanding,				
FFO		87,246,982		88,400,235
Assumed conversion		07,210,902		00,100,200
of Preferred OP Units				
to common shares		499,345		499,345
Assumed conversion				
of LTIP units and				
restricted share units				
to				
common shares		222,326		167,919
Diluted		;;0		107,919
weighted-average				
number of Common				
Shares and Common				
shares and common				
OP Units				
outstanding, FFO		87,968,653		89,067,499
outstanding, 110		07,900,055		0,007,477
Diluted Funds from				
operations, per				
Common Share and				
Common OP Unit	\$	0.39	\$	0.33
Common Of Onit	Ψ	0.57	Ψ	0.55

## LIQUIDITY AND CAPITAL RESOURCES

### Uses of Liquidity and Cash Requirements

Our principal uses of liquidity are (i) distributions to our shareholders and OP unit holders, (ii) investments which include the funding of our capital committed to the Funds and property acquisitions and development/re-tenanting activities within our Core Portfolio, (iii) distributions to our Fund investors, (iv) debt service and loan repayments and (v) share repurchases.

### Distributions

In order to qualify as a REIT for federal income tax purposes, we must distribute at least 90% of our taxable income to our shareholders. During the three months ended March 31, 2019, we paid dividends and distributions on our Common Shares, Common OP Units and Preferred OP Units totaling \$24.6 million.

### Investments in Real Estate

During the three months ended March 31, 2019, within our Core portfolio we invested in two new properties and one existing property and within our Fund portfolio we invested in one new property as follows (<u>Note 2</u>):

On January 24, 2019, our unconsolidated Renaissance portfolio venture acquired Fund III's 3104 M Street property located in Washington, D.C. for \$10.7 million.

On March 15 and 27, 2019, we acquired two retail condominiums located in the Soho section of New York City for a total of \$32.2 million as part of a portfolio of six properties referred to as the Soho Portfolio with an aggregate purchase price of approximately \$96.0 million. The acquisitions of the remaining four properties are expected to be finalized through early 2020. No assurance can be given that we will successfully close on the remaining acquisitions under contract, which are subject to customary closing conditions.

On March 19, 2019, Fund V acquired an interest in an unconsolidated suburban shopping center in Riverdale, Utah for \$48.5 million.

Capital Commitments

During the three months ended March 31, 2019, we made capital contributions aggregating \$8.3 million to our Funds. At March 31, 2019, our share of the remaining capital commitments to our Funds aggregated \$110.7 million as follows:

\$5.8 million to Fund III. Fund III was launched in May 2007 with total committed capital of \$450.0 million, of which our original share was \$89.6 million. During 2015, we acquired an additional interest, which had an original capital commitment of \$20.9 million.

\$24.2 million to Fund IV. Fund IV was launched in May 2012 with total committed capital of \$530.0 million, of which our original share was \$122.5 million.

\$80.7 million to Fund V. Fund V was launched in August 2016 with total committed capital of \$520.0 million, of which our initial share is \$104.5 million.

During April 2018, a distribution was made to the Fund II investors, including \$4.3 million to the Operating Partnership, which amount remains subject to re-contribution to Fund II until April 2021.

**Development Activities** 

During the three months ended March 31, 2019, capitalized costs associated with development activities totaled \$3.4 million. At March 31, 2019, we had a total of six properties under development and redevelopment and the estimated total cost to complete these projects through 2020 was \$57.4 million to \$85.9 million and our estimated share was approximately \$23.9 million to \$39.0 million.

## Debt

A summary of our consolidated debt, which includes the full amount of Fund related obligations and excludes our pro rata share of debt at our unconsolidated subsidiaries, is as follows (in thousands):

	March 31, 2019	December 31, 2018
Total Debt - Fixed and Effectively Fixed Rate	\$1,173,129	\$ 1,001,658
Total Debt - Variable Rate	437,645	558,675
	1,610,774	1,560,333
Net unamortized debt issuance costs	(12,323)	(10,541)
Unamortized premium	728	753
Total Indebtedness	\$1,599,179	\$ 1,550,545

As of March 31, 2019, our consolidated outstanding mortgage and notes payable aggregated \$1,610.8 million, excluding unamortized premium of \$0.7 million and unamortized loan costs of \$12.3 million, and were collateralized by 45 properties and related tenant leases. Interest rates on our outstanding indebtedness ranged from 1.00% to 6.00% with maturities that ranged from May 21, 2019, to August 23, 2042. Taking into consideration \$691.3 million of notional principal under variable to fixed-rate swap agreements currently in effect, \$1,173.1 million of the portfolio debt, or 72.8%, was fixed at a 3.67% weighted-average interest rate and \$437.6 million, or 27.2% was floating at a 4.89% weighted average interest rate as of March 31, 2019. Our variable-rate debt includes \$167.3 million of debt subject to interest rate caps.

There is \$212.7 million of debt maturing in 2019 at a weighted-average interest rate of 5.60%; there is \$4.8 million of scheduled principal amortization due in 2019; and our share of scheduled remaining 2019 principal payments and maturities on our unconsolidated debt was \$1.9 million at March 31, 2019. In addition, \$479.7 million of our total consolidated debt and \$10.2 million of our pro-rata share of unconsolidated debt will come due in 2020. As it relates to the maturing debt in 2019 and 2020, we may not have sufficient cash on hand to repay such indebtedness, and, therefore, we expect to refinance at least a portion of this indebtedness or select other alternatives based on market conditions as these loans mature; however, there can be no assurance that we will be able to obtain financing at acceptable terms.

A mortgage loan in the Company's Core Portfolio for \$26.3 million was in default and subject to litigation at March 31, 2019 and December 31, 2018 (<u>Note 7</u>).

# Share Repurchase Program

During the three months ending March 31, 2019, we made no repurchases under the share repurchase program (<u>Note 10</u>), under which \$144.9 million currently remains available.

# Sources of Liquidity

Our primary sources of capital for funding our liquidity needs include (i) the issuance of both public equity and OP Units, (ii) the issuance of both secured and unsecured debt, (iii) unfunded capital commitments from noncontrolling

interests within our Funds, (iv) future sales of existing properties, (v) repayments of structured financing investments, and (vi) cash on hand and future cash flow from operating activities. Our cash on hand in our consolidated subsidiaries at March 31, 2019 totaled \$27.8 million. Our remaining sources of liquidity are described further below.

## ATM Program

We have an ATM equity issuance program (<u>Note 10</u>) which provides us an efficient and low-cost vehicle for raising public equity to fund our capital needs. Through this program, we have been able to effectively "match-fund" the required equity for our Core Portfolio and Fund acquisitions through the issuance of Common Shares over extended periods employing a price averaging strategy. In addition, from time to time, we have issued and intend to continue to issue, equity in follow-on offerings separate from our ATM program. Net proceeds raised through our ATM program and follow-on offerings are primarily used for acquisitions, both for our Core Portfolio and our pro-rata share of Fund acquisitions, and for general corporate purposes. During the three months ended March 31, 2019 the Company sold 970,835 shares under this program for gross proceeds of \$28.2 million, at a weighted-average price of \$29.08, or \$27.8 million net of issuance costs.

## Fund Capital

During the three months ended March 31, 2019, Funds III, IV and V called capital contributions of \$2.4 million, \$4.7 million and \$33.2 million, respectively, of which our aggregate share was \$8.3 million. At March 31, 2019, unfunded capital commitments from noncontrolling interests within our Funds III, IV and V were \$17.9 million, \$80.4 million and \$321.0 million, respectively.

#### Asset Sales

As previously discussed, during the three months ended March 31, 2019, within our Fund portfolio, Fund III sold one consolidated property for \$10.5 million to an unconsolidated Core portfolio venture (<u>Note 2</u>, <u>Note 4</u>).

### Structured Financing Repayments

During the three months ended March 31, 2019, there were no significant transactions in our Structured Financing portfolio. There are \$38.7 million of scheduled principal collections for the remainder of 2019.

### Financing and Debt

As of March 31, 2019, we had \$235.2 million of additional capacity under existing Core and Fund revolving debt facilities. In addition, at that date within our Core and Fund portfolios, we had 67 unleveraged consolidated properties with an aggregate carrying value of approximately \$1.3 billion and one unleveraged unconsolidated property for which our share of the carrying value was \$99.2 million, although there can be no assurance that we would be able to obtain financing for these properties at favorable terms, if at all.

## HISTORICAL CASH FLOW

The following table compares the historical cash flow for the three months ended March 31, 2019 with the cash flow for the three months ended March 31, 2018 (in millions):

	Three Months Ended			
	March 31,			
	2019	2018	Varianc	e
Net cash provided by operating activities	\$19.8	\$22.9	\$ (3.1	)
Net cash used in investing activities	(93.0)	(26.3)	(66.7	)
Net cash provided by (used in) financing activities	78.7	(30.5)	109.2	
Increase (decrease) in cash and restricted cash	\$5.4	\$(33.8)	\$ 39.2	

**Operating Activities** 

Our operating activities provided \$3.1 million less cash during the three months ended March 31, 2019 as compared to the three months ended March 31, 2018, primarily due to a decrease in rents prepaid by tenants in 2019 compared to 2018.

## **Investing Activities**

During the three months ended March 31, 2019 as compared to the three months ended March 31, 2018, our investing activities used \$66.7 million more cash, primarily due to (i) \$47.1 million more cash used in investments in unconsolidated affiliates, (ii) \$26.0 million less cash received from repayments of notes receivable, and (iii) \$14.6 million less cash received from return of capital from unconsolidated affiliates. These uses of cash were partially offset by (i) \$10.4 million less cash used for the acquisition of real estate, and (ii) \$9.8 million more cash received for the disposition of properties.

#### **Financing Activities**

Our financing activities provided \$109.2 million more cash during the three months ended March 31, 2019 as compared to the three months ended March 31, 2018, primarily from (i) an increase of \$32.2 million of cash provided from contributions from noncontrolling interests, (ii) \$32.0 million less cash used to repurchase Common Shares, (iii) \$27.8 million more cash received from the sale of Common Shares and (iv) \$21.1 million more cash provided from net borrowings. These items were partially offset by (i) \$2.6 million more cash used for distributions to noncontrolling interests.

## CONTRACTUAL OBLIGATIONS

The following table summarizes: (i) principal and interest obligations under mortgage and other notes, (ii) rents due under non-cancelable operating and capital leases, which includes ground leases at seven of our properties and the lease for our corporate office and (iii) construction commitments as of March 31, 2019 (in millions):

Payments Due by Period					
					More
		Less			than
		than	1 to 3	3 to 5	
					5
Contractual Obligations	Total	1 Year	Years	Years	Years
Principal obligations on debt	\$1,610.8	\$315.0	\$590.5	\$499.5	\$205.8
Interest obligations on debt	260.0	76.9	91.6	47.7	43.8
Lease obligations <sup>(a)</sup>	202.0	3.6	9.0	8.8	180.6
Construction commitments <sup>(b)</sup>	69.9	69.9			
Total	\$2,142.7	\$465.4	\$691.1	\$556.0	\$430.2

(a) A ground lease expiring during 2078 provides the Company with an option to purchase the underlying land during 2031. If we do not exercise the option, the rents that will be due are based on future values and as such are not determinable at this time. Accordingly, the above table does not include rents for this lease beyond 2020.

(b)In conjunction with the development of our Core Portfolio and Fund properties, we have entered into construction commitments with general contractors. We intend to fund these requirements with existing liquidity.

# OFF-BALANCE SHEET ARRANGEMENTS

We have the following investments made through joint ventures for the purpose of investing in operating properties. We account for these investments using the equity method of accounting. As such, our financial statements reflect our investment and our share of income and loss from, but not the individual assets and liabilities, of these joint ventures.

See <u>Note 4</u> in the Notes to Consolidated Financial Statements, for a discussion of our unconsolidated investments. The Operating Partnership's pro-rata share of unconsolidated non-recourse debt related to those investments is as follows (dollars in millions):

	Operating	
	Partnership	March 31, 2019
	Pro-rata	
	Share of	
	Ownership	
	Mortgage	Interest
Investment	Percentagebt	Rate Maturity Date
230/240 W. Broughton	11.6% \$1.1	5.49% May 2019
650 Bald Hill	20.8% 3.5	5.14% Apr 2020
Eden Square <sup>(a)</sup>	22.8% 5.7	4.64% Jun 2020
Promenade at Manassas <sup>(b)</sup>	22.8% 5.9	4.24% Dec 2021

20.0%	0.9	6.00% Dec 2021
49.0%	9.7	4.09% Jun 2023
20.0%	32.0	4.19% Aug 2023
49.0%	32.3	3.94% Oct 2024
88.4%	65.0	4.36% Feb 2025
50.0%	8.2	4.72% Dec 2027
\$	5 164.3	
	49.0% 20.0% 49.0% 88.4% 50.0%	49.0%         9.7           20.0%         32.0           49.0%         32.3           88.4%         65.0

- (a)Our unconsolidated affiliate is a party to two interest rate LIBOR caps. One of the interest rate LIBOR caps has a notional value of \$22.5 million, which effectively fixes the interest rate at 3.00%. The second interest rate LIBOR cap has a notional value of \$2.5 million, which effectively fixes the interest rate at 3.85%.
- (b)Our unconsolidated affiliate is a party to an interest rate LIBOR swap with a notional value of \$25.8 million, which effectively fixes the interest rate at 4.57%.
- (c)Our unconsolidated affiliate is a party to an interest rate LIBOR swap with a notional value of \$19.9 million, which effectively fixes the interest rate at 3.49%.

## CRITICAL ACCOUNTING POLICIES

Management's discussion and analysis of financial condition and results of operations is based upon our Consolidated Financial Statements, which have been prepared in accordance with U.S. GAAP. The preparation of these Consolidated Financial Statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. We base our estimates on historical experience and assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe there have been no material changes to the items that we disclosed as our critical accounting policies under Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," in our 2018 Annual Report on Form 10-K.

Recently Issued and Adopted Accounting Pronouncements

Reference is made to Note 1 for information about recently issued accounting pronouncements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK. Information as of March 31, 2019

Our primary market risk exposure is to changes in interest rates related to our mortgage and other debt. See <u>Note 7</u> in the Notes to Consolidated Financial Statements, for certain quantitative details related to our mortgage and other debt.

Currently, we manage our exposure to fluctuations in interest rates primarily through the use of fixed-rate debt and interest rate swap and cap agreements. As of March 31, 2019, we had total mortgage and other notes payable of \$1,610.8 million, excluding the unamortized premium of \$0.7 million and unamortized debt issuance costs of \$12.3 million, of which \$1,173.1 million, or 72.8% was fixed-rate, inclusive of debt with rates fixed through the use of derivative financial instruments, and \$437.6 million, or 27.2%, was variable-rate based upon LIBOR or Prime rates plus certain spreads. As of March 31, 2019, we were party to 33 interest rate swap and four interest rate cap agreements to hedge our exposure to changes in interest rates with respect to \$691.3 million and \$167.3 million of LIBOR-based variable-rate debt, respectively.

The following table sets forth information as of March 31, 2019 concerning our long-term debt obligations, including principal cash flows by scheduled maturity and weighted average interest rates of maturing amounts (dollars in millions):

Core Consolidated Mortgage and Other Debt

	Scheduled				Weighted-Average		
Year	A	mortization	Maturities	Total	Interest Rate		
2019 (Remainder)	\$	2.3	\$ 26.3	\$28.6	6.0	%	
2020		3.2		3.2		%	
2021		3.4		3.4	_	%	
2022		3.5	9.0	12.5	3.8	%	
2023		2.9	367.8	370.7	3.8	%	
Thereafter		15.4	185.3	200.7	4.1	%	
	\$	30.7	\$ 588.4	\$619.1			

Fund Consolidated Mortgage and Other Debt

	Scheduled				Weighted-Average	
Year	A	mortization	Maturities	Total	Interest Rate	
2019 (Remainder)	\$	2.5	\$ 186.4	\$188.9	5.5	%
2020		3.0	473.5	476.5	4.9	%
2021		1.8	169.2	171.0	4.5	%
2022		1.5	71.1	72.6	4.9	%
2023		0.7	40.9	41.6	4.0	%
Thereafter		27.6	13.5	41.1	2.6	%
	\$	37.1	\$ 954.6	\$991.7		

# Mortgage Debt in Unconsolidated Partnerships (at our Pro-Rata Share)

Scheduled

Weighted-Average

Year Amortization Maturities Total Interest Rate 2019 (Remainder) \$ 0.8