AMERICAN INTERNATIONAL GROUP INC Form 10-K February 19, 2016

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF				
1934				
For the fiscal year ended December 31, 2015	Commission file number 1-8787			

American International Group, Inc.

(Exact name of registrant as specified in its charter)Delaware13-2592361Delaware(I.R.S. Employer(State or other jurisdiction of<br/>incorporation or organization)Identification No.)175 Water Street, New York, New York10038(Address of principal executive offices)(Zip Code)Registrant's telephone number, including area code(212) 770-7000

Securities registered pursuant to Section 12(b) of the Act: See Exhibit 99.02

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

The aggregate market value of the voting and nonvoting common equity held by nonaffiliates of the registrant (based on the closing price of the registrant's most recently completed second fiscal quarter) was approximately \$80,826,000,000.

As of February 11, 2016, there were outstanding 1,149,448,256 shares of Common Stock, \$2.50 par value per share, of the registrant.

# DOCUMENTS INCORPORATED BY REFERENCE

#### **Document of the Registrant**

Form 10-K Reference Locations

Portions of the registrant's definitive proxy statement for Part II, Item 5 and Part III, Items 10, 11, 12, 13 and the 2016 Annual Meeting of Shareholders 14

# AMERICAN INTERNATIONAL GROUP, INC. ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 2015

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# Part I

# Item 1 / Business

AIG's key strengths include:

World class insurance franchises that are among the leaders in their categories and are focused on improving their operating performance;

A diverse mix of businesses with a presence in most international markets;

**Effective capital management** of the largest shareholders' equity of any insurance company in the world, supported by enhanced risk management;

Breadth of customers, serving over 89 percent of companies included in the Fortune Global 500; and

**Balance sheet quality and strength,** as demonstrated by over \$89 billion in shareholders' equity and AIG Parent liquidity of \$13.7 billion.

\* At June 30, 2015, the latest date for which information was available for certain foreign insurance companies.

In this Annual Report on Form 10-K, unless otherwise mentioned or unless the context indicates otherwise, we use the terms "AIG," the "Company," "we," "us" and "our" to refer to American International Group, Inc., a Delaware corporation, and its consolidated subsidiaries. We use the term "AIG Parent" to refer solely to American International Group, Inc., and not to any of its consolidated subsidiaries.

#### Item 1 / BUSINESS / AIG

We report our results of operations through two reportable segments: Commercial Insurance and Consumer Insurance, as well as a Corporate and Other category. Commercial Insurance has three operating segments: Property Casualty, Mortgage Guaranty and Institutional Markets. Consumer Insurance also has three operating segments: Retirement, Life and Personal Insurance. The Corporate and Other category consists of businesses and items not allocated to our reportable segments.

Certain of our management activities, such as investment management, enterprise risk management, liquidity management and capital management, and our balance sheet reporting, are conducted on a legal entity basis. We group our insurance-related legal entities into two categories: Non-Life Insurance Companies, and Life Insurance Companies.

Non-Life Insurance Companies include the following major property casualty and mortgage guaranty companies: National Union Fire Insurance Company of Pittsburgh, Pa. (National Union); American Home Assurance Company (American Home); Lexington Insurance Company (Lexington); Fuji Fire and Marine Insurance Company Limited (Fuji Fire); American Home Assurance Company, Ltd. (American Home Japan); AIG Asia Pacific Insurance, Pte, Ltd.; AIG Europe Limited; United Guaranty Residential Insurance Company (UGRIC)

Life Insurance Companies include the following major operating companies: American General Life Insurance Company (American General Life); The Variable Annuity Life Insurance Company (VALIC); The United States Life Insurance Company in the City of New York (U.S. Life); AIG Fuji Life Insurance Company Limited (Fuji Life).

On January 26, 2016, we announced several actions designed to create a leaner, more profitable and focused insurer. These actions included a plan to reorganize our operating model into "modular", more self-contained business units to enhance transparency and accountability. Additionally, we are introducing a new Legacy Portfolio that aims to maximize value and release capital of certain run-off non-strategic assets and highlight progress on improving the return on equity (ROE) of our Operating Portfolio. When the new operating structure is finalized, the presentation of our segment results may be modified and prior periods' presentation may be revised to conform to the new structure. Based on this strategy, we have updated our priorities for 2016.

AIG is focused on the following priorities for 2016:

- Improving our ROE
- Creating a leaner, more profitable and focused insurer by reorganizing our operating model into "modular", more self-contained business units to enhance transparency and

accountability, including the introduction of a new Legacy Portfolio that aims to maximize value and release capital from run-off of non-strategic assets

Reducing general operating expenses

• Improving the Commercial Insurance Property Casualty accident year loss ratio

- Returning excess capital to shareholders
- Growing book value per common share

Item 1 / BUSINESS / AIG

(a) Total consideration of approximately \$7.6 billion, includes net cash proceeds of \$2.4 billion and 97.6 million newly issued AerCap common shares. Based in part on AerCap's closing price per share of \$47.01 on May 13, 2014, the date the sale of ILFC to AerCap was completed.

(b) Book value per common share excluding AOCI is a non-GAAP measure. See Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) —Use of Non-GAAP Measures for additional information.

Item 1 / BUSINESS / AIG

How we Generate Revenues and Profitability

We earn revenues primarily from insurance premiums, policy fees from universal life insurance and investment products, and income from investments and advisory fees.

**Our expenses** consist of policyholder benefits and losses incurred, interest credited to policyholders, commissions and other costs of selling and servicing our products, and general operating expenses.

**Our profitability** is dependent on our ability to properly price and manage risk on insurance and annuity products, to manage our portfolio of investments effectively, and to control costs through expense discipline.

# **INVESTMENT ACTIVITIES OF Our Insurance OPERATIONS**

Our Non-Life Insurance Companies and Life Insurance Companies generally receive premiums and deposits well in advance of paying covered claims or benefits. In the intervening periods, we invest these premiums and deposits to generate net investment income that, along with the invested funds, is available to pay claims or benefits. As a result, we generate significant revenues from insurance investment activities.	We generate significant revenues in our insurance operations from investment activities.
Our worldwide insurance investment policy places primary emphasis on investments in corporate bonds, municipal bonds and government bonds in all of our portfolios, and, to a lesser extent, investments in high yield bonds, common stock, real estate, hedge funds and other alternative investments.	

The majority of assets backing our insurance liabilities consist of intermediate and long duration fixed maturity securities.

**Non-Life Insurance Companies** — Fixed maturity securities held by the insurance companies included in the Non-Life Insurance Companies' domestic operations have historically consisted primarily of corporate bonds, municipal bonds and government bonds. These investments provided attractive returns and limited credit risk. To meet our domestic operations' current risk return and business objectives, our domestic Non-Life Insurance Companies have been shifting investment allocations to a broader array of investments, including structured securities, mortgage loans, equity related opportunities and other investments that offer attractive risk-adjusted returns. Our fixed maturity securities must meet our liquidity, duration and quality objectives as well as current capital, risk return and business objectives. Fixed maturity securities held by the Non-Life Insurance Companies' international operations consist primarily of intermediate duration high-grade securities, primarily in the markets being served. In addition, the Non-Life Insurance Companies have redeployed cash in excess of operating needs into investments consistent with the asset classes described above.

**Life Insurance Companies** The investment strategy for the portfolios of the Life Insurance Companies is largely to match our liabilities with assets of comparable duration, to the extent practicable. The Life Insurance Companies primarily invest in a diversified portfolio of fixed maturity securities, which include corporate bonds and structured securities. To further diversify the portfolio, investments are selectively made in alternative investments, including private equity funds, hedge funds and affordable housing partnerships. See Item 7. MD&A — Investments for additional discussion of investment strategies.

#### Item 1 / BUSINESS / AIG

**Commercial Insurance** is a leading provider of insurance products and services for commercial and institutional customers. It includes one of the world's most far-reaching property casualty networks, a leading mortgage guaranty insurer and an institutional retirement and savings business. Commercial Insurance offers a broad range of products to customers through a diversified, multichannel distribution network. Customers value Commercial Insurance's strong capital position, extensive risk management and claims experience, and its ability to be a market leader in critical lines of insurance business. **Consumer Insurance** is a unique franchise that brings together a broad portfolio of retirement, life insurance and personal insurance products offered through multiple distribution networks. It holds long-standing, leading market positions in many of its U.S. product lines, and its global footprint provides the opportunity to leverage its multinational servicing capabilities and pursue select opportunities in attractive markets. With its strong capital position, customer-focused service, innovative product development capabilities and strong distribution relationships across multiple channels, Consumer Insurance is well positioned to provide clients with the products and services they desire, delivered through the channels they prefer.

Corporate and Other includes AIG Parent as well as certain legacy assets and run-off insurance businesses.

Item 1 / BUSINESS / AIG

We have a significant international presence in both developed markets and growth economy nations, specifically in Asia Pacific, Central Europe, the Middle East, Africa and South America. We distribute our products through three major geographic regions:

• Americas: Includes the United States, Canada, Mexico, South America, the Caribbean and Bermuda.

• Asia Pacific: Includes Japan, China, Korea, Singapore, Malaysia, Thailand, Australia, Indonesia and other Asia Pacific nations.

• **EMEA (Europe, Middle East and Africa):** Includes the United Kingdom, Continental Europe, the Russian Federation, India, the Middle East and Africa.

In 2015, 6.3 percent and 5.1 percent of our property casualty direct premiums were written in the states of California and New York, respectively, and 14.3 percent and 7.2 percent were written in Japan and the United Kingdom, respectively. No other state or foreign jurisdiction accounted for more than five percent of such premiums.

Item 1 / BUSINESS / AIG

\* Represents revenues from insurance operations. Revenues for Property Casualty, Mortgage Guaranty, and Personal Insurance include net premiums earned and net investment income. Revenues for Institutional Markets, Retirement and Life include premiums, policy fees, net investment income and advisory fees.

#### Item 1 / BUSINESS / commercial insurance

**Customer:** Strive to be our clients' most valued insurer by offering innovative products, superior service and access to an extensive global network.

**Sharpen Commercial Focus:** Achieve ROE in excess of target across our businesses primarily through improvements in our loss ratio. Improve our business portfolio through risk selection by using enhanced data, analytics and the application of science to deliver superior risk-adjusted returns. Exit or remediate targeted sub-segments of underperforming portfolios that do not meet our risk acceptance or profitability objectives.

**Drive Efficiency:** Reorganize our operating model into "modular", more self-contained business units to enhance decision making, transparency and accountability, driving performance improvement and strategic flexibility over time; increase capital fungibility and diversification, streamline our legal entity structure, optimize reinsurance, improve tax efficiency and reduce expenses.

**Invest to Grow:** Grow our higher-value businesses while investing in transformative opportunities, continuing initiatives to modernize our technology and infrastructure, advancing our engineering capabilities, innovating new products and client risk services and delivering a better client experience.

#### Item 1 / BUSINESS / commercial insurance

Commercial Insurance is a global franchise committed to delivering value to our clients through innovative solutions, market-leading expertise and superior service.

#### Our competitive strengths include:

**Global franchise** – long global history, extensive multinational network and leading positions and infrastructures in North America, Europe and Asia

**Underwriting and claims expertise** – industry-leading professionals with deep expertise handling large, complex and emerging risks

Innovation – a culture of innovation driven by risk management expertise and a focus on customer needs

**Information and science capabilities** – decades of unique proprietary data on wide range of client risks, underwriting results and analytical capabilities to generate valuable client insights

Service - extensive client risk service teams to partner with clients to mitigate their most critical risks

**Financial strength and market leadership** – a well-capitalized, strong balance sheet highly valued by customers that allows us to be a market leader in many lines of business

Scale - size and scope of business facilitates risk diversification to optimize returns on capital

Diversification – breadth of customers served, products underwritten and distribution channels

#### Our challenges include:

**Information technology infrastructure** requires modernization, which puts pressure on our efforts to reduce operating expenses

Long-tail exposures create an added challenge to pricing and risk management

Over capacity in certain lines of business creates downward pressure on market pricing

Tort environment volatility in certain jurisdictions and lines of business

Volatility from natural and man-made catastrophes from a property casualty perspective

Item 1 / BUSINESS / commercial insurance

Property Casualty conducts its business primarily through our Non-Life Insurance Companies.

Mortgage Guaranty conducts its business primarily through United Guaranty Residential Insurance Company.

Institutional Markets conducts its business primarily through our Life Insurance Companies.

Commercial Insurance's current operating segments consist of *Property Casualty, Mortgage Guaranty and Institutional Markets.* 

**Casualty:** Products include general liability, commercial automobile liability, workers' compensation, excess casualty and crisis management insurance products. Casualty also includes risk-sharing and other customized structured programs for large corporate and multinational customers.

**Property:** Products include commercial, industrial and energy-related property insurance products and services that cover exposures to man-made and natural disasters, including business interruption.

**Specialty:** Products include aerospace, environmental, political risk, trade credit, surety and marine insurance, and various small and medium sized enterprises insurance lines.

**Financial:** Products include professional liability insurance for a range of businesses and risks, including directors and officers liability (D&O), fidelity, employment practices, fiduciary liability, cybersecurity risk, kidnap and ransom, and errors and omissions insurance (E&O).

Property Casualty products are primarily distributed through a network of independent retail and wholesale brokers, and through a newly acquired leading U.S. managing general agent and insurance program administrator.

Mortgage insurance (MI) protects mortgage lenders and investors against the increased risk of borrower default related to high loan-to-value (LTV) mortgages.

Mortgage Guaranty products and services are directly distributed to a comprehensive range of mortgage originators including national mortgage, community and money center banks, as well as through builder-owned, regional mortgage and internet-sourced lender and credit unions.

Products primarily include stable value wrap products, structured settlement and terminal funding annuities, high net worth products, corporate- and bank-owned life insurance and guaranteed investment contracts (GICs).

Institutional Markets products are primarily distributed through specialized marketing and consulting firms and structured settlement brokers.

#### Item 1 / BUSINESS / commercial insurance

Operating in a highly competitive industry, Property Casualty competes against several hundred stock companies, specialty insurance organizations, mutual companies and other underwriting organizations in the U.S. In international markets, Property Casualty competes for business with the foreign insurance operations of large global insurance groups and local companies in specific market areas and product types. Mortgage Guaranty competes with several private providers of mortgage insurance, both well-established and new entrants to the industry, and the Federal Housing Administration, which is the largest provider of mortgage insurance in the United States. Institutional Markets competes with large domestic (both stock and mutual) life companies, as well as international life companies.

Insurance companies compete through a combination of risk acceptance criteria, product pricing, service and terms and conditions. Commercial Insurance distinguishes itself in the insurance industry primarily based on its well-established brand, global franchise, financial and capital strength, innovative products, expertise in providing specialized coverages and customer service.

We serve our business and individual customers on a global basis — from the largest multinational corporations to local businesses and individuals. Our clients benefit from our substantial underwriting expertise and long-term commitment to the markets we serve.

#### Item 1 / BUSINESS / consumer insurance

Consumer Insurance is focused on achieving improved returns by investing in markets where we can grow profitably and sustainably. Our strategic plan is aligned with our vision to be our clients' most valued insurer. We intend to enhance our operational effectiveness and use of analytics to reduce expenses, increase profitability, and facilitate delivery of our target customer experience.

**Customer:** Through our unique franchise, which brings together a broad portfolio of retirement, life insurance and personal insurance products offered through multiple distribution networks, Consumer Insurance aims to provide customers with the products and services they desire, delivered through the channels they prefer.

**Information-Driven Strategy:** Utilize customer insight, analytics and the application of science to optimize customer acquisition, product profitability, product mix, channel performance and risk management capabilities.

**Sharpen Consumer Focus:** Invest in areas where Consumer Insurance can grow profitably and sustainably. Target growth in select markets according to market size, growth potential, market maturity and customer demographics, and narrow our footprint in less profitable markets with insufficient scale.

**Operational Effectiveness:** Simplify processes and enhance operating environments to increase competitiveness, improve service and product capabilities and facilitate delivery of our target customer experience.

**Investment Strategy:** Maintain a diversified, high quality portfolio of fixed maturity securities that largely matches the duration characteristics of related insurance liabilities with assets of comparable duration, and pursue selective yield-enhancement opportunities that meet liquidity, risk and return objectives.

**Profitability and Capital Management:** Deliver solid earnings through disciplined pricing, sustainable underwriting improvements, expense reductions and diversification of risk, and increase capital efficiency within insurance entities to enhance ROE.

#### Item 1 / BUSINESS / consumer insurance

Our competitive strengths include:

**Unique franchise** – broad portfolio of retirement, life insurance and personal insurance products offered through multiple distribution networks

Market leader - long-standing, leading positions in many of our product lines and key distribution channels

Global business - ability to leverage multinational servicing capabilities

**Strong distribution relationships across multiple channels** – opportunity to expand on distribution relationships to effectively market diverse product offerings

Information and science capabilities – used tobuild decision tools, transform processes and optimize performance

**Customer-focused service** – investments in technology and operating platforms provide the foundation to deliver our target customer experience

Risk diversification and scale - breadth of product offerings and scale advantage in keyproduct lines

Capital strength - capacity to drive growth in attractive markets and product lines

Our challenges include:

Highly competitive environment where products are differentiated by pricing, terms, customer service and ease of doing business

**Regulatory requirements** in recent years have created an increasingly complex environment that is affecting industry growth and profitability

Low interest rate environment makes it more difficult to profitably price many of our products and puts margin pressure on existing products due to the challenge of investing in a low rate environment

The Retirement and Life operating segments conduct their business primarily through our Life Insurance Companies.

The Personal Insurance operating segment conducts its business primarily through our Non-Life Insurance Companies.

#### Item 1 / BUSINESS / consumer insurance

Consumer Insurance's current operating segments consist of Retirement, Life, and Personal Insurance.

**Fixed Annuities**: Products include single and flexible premium fixed annuities and single premium immediate and deferred income annuities. The Fixed Annuities product line maintains its industry-leading position in the U.S. bank distribution channel by designing products collaboratively with banks and offering an efficient and flexible administration platform.

**Retirement Income Solutions:** Primary products include variable and fixed index annuities that provide both asset accumulation and lifetime income benefits, as well as investment-focused variable annuities. Variable annuities are distributed primarily through banks, wirehouses, and regional and independent broker dealers. Fixed index annuities are distributed primarily through banks, broker dealers, independent marketing organizations and independent insurance agents.

**Group Retirement:** Products are marketed under the VALIC brand and include fixed and variable annuities, mutual funds, and plan administrative and compliance services. VALIC career financial advisors and independent financial advisors provide retirement plan participants with enrollment support and comprehensive financial planning services.

**Retail Mutual Funds:** Includes our mutual fund sales and related administration and servicing operations.

Life products in the U.S. primarily include term life and universal life insurance. International products include term and whole life insurance, supplemental health, cancer and critical illness insurance. Life products are primarily distributed through independent marketing organizations, independent insurance agents, financial advisors and direct marketing. The Life operating segment also offers group products distributed through employers (both employer-paid and voluntary) and sponsored organizations, with the key products being basic and supplemental term life, universal life and disability insurance.

Accident and Health: Products include voluntary and sponsor-paid personal accident and supplemental health products for individuals, employees, associations and other organizations as well as a broad range of travel insurance products and services for leisure and business travelers. Accident and Health (A&H) products are distributed through various channels, including agents, brokers, affinity partners, airlines and travel agents.

**Personal Lines**: Products include automobile and homeowners insurance, extended warranty, and consumer specialty products, such as identity theft and credit card protection. Products are distributed through various channels, including agents, brokers and direct marketing. Personal Insurance also provides insurance for high net worth individuals offered through AIG Private Client Group, including auto, homeowners, umbrella, yacht, fine art and collections insurance.



Item 1 / BUSINESS / consumer insurance

Consumer Insurance operates in the highly competitive insurance and financial services industry in the U.S. and select international markets and competes against various financial services companies, including mutual funds, banks and other life and property casualty insurance companies. Competition is primarily based on product pricing and design, distribution, financial strength, customer service and ease of doing business.

Consumer Insurance competes based on its long standing market leading positions, innovative products, distribution relationships across multiple channels, customer-focused service and strong financial ratings.

**Corporate and Other** consists of assets and income from assets held by AIG Parent and other corporate subsidiaries, general operating expenses not attributable to specific reportable segments and interest expense. It also includes run-off lines of insurance business, including excess workers' compensation, asbestos and environmental (1986 and prior), certain environmental liability businesses, certain healthcare coverage, certain casualty and specialty coverages reported in Eaglestone Reinsurance Company, and certain long-duration business, primarily in Japan and the U.S.

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Item 1 / Business

Item 1 / BUSINESS

#### **OUR EMPLOYEES**

At Decer 2015, we had appro 66,40 emplo We believ that our relatio with our emplo are satisfa

\* Includes employees in Finance; Enterprise Risk Management; Legal, Regulatory and Compliance; Human Resources and Administration; and Internal Audit.

#### Item 1 / BUSINESS

# A Review of Liability for Unpaid LOSSES and loss Adjustment Expenses

The liability for unpaid losses and loss adjustment expenses (also referred to as loss reserves) represents the accumulation of estimates for unpaid reported losses (case reserves) and losses that have been incurred but not reported (IBNR) for the Non-Life Insurance Companies and Eaglestone Reinsurance Company, including the related expenses of settling those losses.

We recognize as assets the portion of this liability that is expected to be recovered from reinsurers. Loss reserves are discounted, where permitted, in accordance with U.S. GAAP.

The process of establishing the liability for unpaid losses and loss adjustment expenses is complex and imprecise because it must take into consideration many variables that are subject to the outcome of future events. As a result, informed subjective estimates and judgments about our ultimate exposure to losses are an integral component of our loss reserving process.

We use a number of techniques to analyze the adequacy of the established net liability for unpaid losses and loss adjustment expenses (net loss reserves). Using these analytical techniques, w monitor the adequacy of our established reserves and determine appropriate assumptions for inflation and other factors influencing loss costs. Our analyses also take into account emerging specific development patterns, such as case reserve redundancies or deficiencies and IBNR emergence. We also consider specific factor that may impact losses, such as changing trends in medical costs, unemployment levels and other economic indicators, as well as changes in legislation and social attitudes that may affect decisions to file claims or the magnitude of court awards. See Item 7. MD&A Critical Accounting Estimates for a description of our loss reserving process.	Because reserve estimates are subject to the outcome of future events, changes in prior year estimates are unavoidable in the insurance industry. These changes in estimates are sometimes referred to as "prior year loss development" or "reserve development."
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A significant portion of the Non-Life Insurance Companies' reserves are for the U.S. commercial casualty class, including excess casualty, asbestos and environmental, which tends to involve longer periods of time for the reporting and settlement of claims than other types of insurance and therefore may increase the inherent risk and uncertainty with respect to our loss reserve development.

The "Analysis of Consolidated Loss Reserve Development" table presents the development of prior year net loss reserves for calendar years 2005 through 2015 for each balance sheet in that period. The information in the table is presented in accordance with reporting requirements of the Securities and Exchange Commission (SEC). This table should be interpreted with care by those not familiar with its format or those who are familiar with other loss development analyses arranged in an accident year or underwriting year basis rather than the balance sheet, as shown below. See Note 12 to the Consolidated Financial Statements.

The top row of the table shows **Net Reserves Held** (the net liability for unpaid losses and loss adjustment expenses) at each balance sheet date, net of discount. This liability represents the estimated amount of losses and loss adjustment expenses for claims arising in all years prior to the balance sheet date that were unpaid as of that balance sheet date, including estimates for IBNR claims, net of estimated reinsurance recoverable and loss reserve discount. The estimated reinsurance recoverable is shown near the bottom of the table. The amount of loss reserve discount included in the net reserves at each date is shown immediately below the net reserves held. The undiscounted reserve at each date is equal to the sum of the discount and the net reserves held. For example, **Net Reserves Held (Undiscounted)** was \$59.6 billion at December 31, 2005.

#### Item 1 / BUSINESS

The next section of the table shows the original **Net Undiscounted Reserves re-estimated** over 10 years. This re-estimation takes into consideration a number of factors, including changes in the estimated frequency of reported claims, effects of significant judgments, the emergence of latent exposures, and changes in medical cost trends. For example, the original undiscounted reserve of \$59.6 billion at December 31, 2005, was re-estimated to \$71.7 billion at December 31, 2015. The amount of the development related to losses settled or re-estimated in 2015, but incurred in 2012, is included in the cumulative development amount for years 2012, 2013 and 2014. Any increase or decrease in the estimate is reflected in operating results in the period in which the estimate is changed.

The middle of the table shows **Net Deficiency.** This is the aggregate change in estimates over the period of years covered by the table. For example, the net loss reserve deficiency of \$12.1 billion for 2005 is the difference between the original undiscounted reserve of \$59.6 billion at December 31, 2005 and the \$71.7 billion of re-estimated reserves at December 31, 2015. The net deficiency amounts are cumulative; in other words, the amount shown in the 2014 column includes the amount shown in the 2013 column, and so on. Conditions and trends that have affected development of the liability in the past may not necessarily occur in the future. Accordingly, it generally is not appropriate to extrapolate future development based on this table.

The bottom portion of the table shows the **Paid (Cumulative)** amounts during successive years related to the undiscounted loss reserves. For example, as of December 31, 2015, AIG had paid a total of \$58.7 billion of the \$71.7 billion in re-estimated reserves for 2005, resulting in Remaining Reserves (Undiscounted) of \$13.0 billion for 2005. Also included in this section are the **Remaining Reserves (Undiscounted)** and the **Remaining Discount** for each year.

As discussed in footnotes (a) and (b) below, the calendar year distribution of these Paid (Cumulative) amounts are estimates that are affected by certain transactions, such as deconsolidations resulting from dispositions. These payment amounts may differ from the actual losses paid for a given accident year.

The following table presents loss reserves and the related loss development for 2005 through 2015 and consolidated gross liability (before discount), reinsurance recoverable and net liability recorded for each calendar year, and the re estimation of these amounts as of December 31, 2015<sup>a</sup>)

<i>(in millions)</i> Net Reserves Held <sup>(b)</sup> Discount (in Reserves Held) <b>Net Reserves Held (Undiscounted)</b>	-	2005 57,476 \$ 2,110 59,586	2006 62,630 \$ 2,264 64,894	2007 69,288 \$ 2,429 71,717	2008 72,455 \$ 2,574 75,029	2009 67,899 \$ 2,655 70,554	2010 71,507 \$ 3,217 74,724	2011 70,825 \$ 3,183 74,008	2 68,7 3,24 72,0
Net undiscounted Reserve re-estimated as of: One year later		59,533	64,238	71,836	77,800	74,736	74,919	74,429	72,
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Two years later	60,126	64,764	74,318	82,043	74,529	75,502	75,167	73,
Three years later	61,242	67,303	78,275	81,719	75,187	76,023	76,212	76,8
Four years later	63,872	70,733	78,245	82,422	76,058	77,031	79,050	
Five years later	67,102	70,876	79,098	83,135	77,054	79,573		
Six years later	67,518	71,572	79,813	84,100	79,319			
Seven years later	68,233	72,286	80,770	86,177				
Eight years later	69,023	73,356	82,616					
Nine years later	70,029	75,154						
Ten years later	71,724							
Net Deficiency on net reserves held	(12,138)	(10,260)	(10,899)	(11,148)	(8,765)	(4,849)	(5,042)	(4,8
Net Deficiency related to asbestos								
and environmental (A&E)	(2,798)	(2,296)	(2,278)	(2,229)	(2,076)	(575)	(545)	(4
Net Deficiency excluding A&E	(9,340)	(7,964)	(8,621)	(8,919)	(6,689)	(4,274)	(4,497)	(4,4
Paid (Cumulative) as of:								
One year later	15,326	14,862	16,531	24,267	15,919	17,661	19,235	18,
Two years later	25,152	24,388	31,791	36,164	28,428	30,620	31,766	31,2
Three years later	32,295	34,647	40,401	46,856	38,183	40,091	41,464	41,3
Four years later	40,380	40,447	48,520	53,616	45,382	47,379	49,197	
Five years later	44,473	46,474	53,593	58,513	51,104	53,449		
Six years later	49,552	50,391	57,686	62,734	56,030			
Seven years later	52,243	53,545	61,221	66,558				
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Eight years later Nine years later Ten years later	54,332 56,516 58,703	56,424 59,208	64,517					
Remaining Reserves (Undiscounted)	\$ 13,021	15,946	18,099	19,619	23,289	26,124	29,853	35,52
Remaining Discount	1,454	1,610	1,776	1,942	2,091	2,257	2,429	2,59
<b>Remaining Reserves</b>	11,567\$	14,336\$	16,323\$	17,677\$	21,198\$	23,867\$	27,424\$	32,93
Net Liability, End of Year Reinsurance Recoverable, End of Year <b>Gross Liability, End of Year</b>	\$ 59,586\$ 19,693 79,279	64,894\$ 17,369 82,263	71,717\$ 16,212 87,929	, ,	17,487	74,724\$ 19,644 94,368	,	72,02 19,20 91,23
Re-estimated Net Liability	71,724	75,154	82,616	86,177	79,319	79,573	79,050	76,89
Re-estimated Reinsurance Recoverable	24,800	20,981	19,392	18,850	18,633	16,758	18,403	18,89
<b>Re-estimated Gross Liability</b>	96,524	96,135	102,008	105,027	97,952	96,331	97,453	95,79

#### **Cumulative Gross**

**Redundancy (Deficiency)** \$(17,245)\$(13,872)\$(14,079)\$(13,195)\$(9,911)\$(1,963)\$(3,125)\$(4,55) (a) During 2009, we deconsolidated Transatlantic Holdings, Inc. and sold 21st Century Insurance Group and HSB Group, Inc. The sales and deconsolidation are reflected in the table above as a reduction in December 31, 2009 net reserves of \$9.7 billion and as an \$8.6 billion increase in paid losses for the years 2000 through 2008 to remove the reserves for these divested entities from the ending balance.

(b) The increase in Net Reserves Held from 2009 to 2010 is partially due to the \$1.7 billion in Net Reserves Held by Fuji Fire, which was acquired in 2010. The decrease in 2011 is due to the cession of asbestos reserves described in Item 7. MD&A — Insurance Reserves – Non-Life Insurance Companies— Asbestos and Environmental (1986 and prior).

The Liability for unpaid losses and loss adjustment expenses as reported in our Consolidated Balance Sheet at December 31, 2015 differs from the total reserves reported in the annual statements filed with state insurance departments and, when applicable, with foreign regulatory authorities primarily for the following reasons:

• Reserves for certain foreign operations are not required or permitted to be reported in the United States for statutory reporting purposes, including contingency reserves for catastrophic events;

• Statutory practices in the United States require reserves to be shown net of applicable reinsurance recoverable; and

• Unlike statutory financial statements, our consolidated liability for unpaid losses and loss adjustment expenses excludes the effect of intercompany transactions.

Gross loss reserves are calculated without reduction for reinsurance recoverable and represent the accumulation of estimates for reported losses and IBNR, net of estimated salvage and subrogation. We review the adequacy of established gross loss reserves in the manner previously described for net loss reserves. A reconciliation of activity in the Liability for unpaid losses and loss adjustment expenses is included in Note 12 to the Consolidated Financial Statements.

For further discussion of asbestos and environmental reserves, see Item 7. MD&A — Insurance Reserves – Non-Life Insurance Companies— Asbestos and Environmental (1986 and prior).

# **Reinsurance Activities**

Reinsurance is used primarily to manage overall capital adequacy and mitigate the insurance loss exposure related to certain events such as natural and man-made catastrophes.

Our subsidiaries operate worldwide primarily by underwriting and accepting risks for their direct account on a gross basis and reinsuring a portion of the exposure on either an individual risk or an aggregate basis to the extent those risks exceed the desired retention level. In addition, as a condition of certain direct underwriting transactions, we are required by clients, agents or regulation to cede all or a portion of risks to specified reinsurance entities, such as captives, other insurers, local reinsurers and compulsory pools.

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Over the last several years, the Non-Life Insurance Companies revised the ceded reinsurance framework and strategy to improve capital management and support our global product line risk and profitability objectives. As a result of adopting the revised framework and strategy, many individual reinsurance contracts were consolidated into more efficient global programs and therefore, reinsurance ceded to third parties in support of risk and capital management objectives has remained stable in 2015 compared to 2014. We continually evaluate the relative attractiveness of different forms of reinsurance contracts and different markets that may be used to achieve our risk and profitability objectives.

Reinsurance markets include:

- Traditional local and global reinsurance markets including those in the United States, Bermuda, London and Europe, accessed directly and through reinsurance intermediaries;
- Capital markets through insurance-linked securities and collateralized reinsurance transactions, such as catastrophe bonds, sidecars and similar vehicles; and
- Other insurers that engage in both direct and assumed reinsurance.

The form of reinsurance that we may choose from time to time will generally depend on whether we are seeking:

• proportional reinsurance, whereby we cede a specified percentage of premiums and losses to reinsurers;

 non-proportional or excess of loss reinsurance, whereby we cede all or a specified portion of losses in excess of a specified amount on a per risk, per occurrence (including catastrophe reinsurance) or aggregate basis; or

· facultative contracts that reinsure individual policies.

Reinsurance contracts do not relieve our subsidiaries from their direct obligations to insureds. However, an effective reinsurance program substantially mitigates our exposure to potentially significant losses.

In certain markets, we are required to participate on a proportional basis in reinsurance pools based on our relative share of direct writings in those markets. Such mandatory reinsurance generally covers higher-risk consumer exposures such as assigned-risk automobile and earthquake, as well as certain commercial exposures such as workers' compensation.

See Item 7. MD&A – Enterprise Risk Management – Insurance Operations Risks – Non-Life Insurance Companies Key Insurance Risks – Reinsurance Recoverable for a summary of significant reinsurers.

#### **REGULATion**

Our operations around the world are subject to regulation by many different types of regulatory authorities, including insurance, securities, derivatives, investment advisory and thrift regulators in the United States and abroad.

Our insurance subsidiaries are subject to regulation and supervision by the states and jurisdictions in which they do business. The insurance and financial services industries generally have been subject to heightened regulatory scrutiny and supervision in recent years.

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The following summary provides a general overview of our primary regulators and related bodies and a brief description of their oversight with respect to us and our subsidiaries, including key regulations or initiatives that we are currently, or may in the future be, subject to. Such regulations and initiatives, both in the United States and abroad, are discussed in more detail following the summary.

**Board of Governors of the Federal Reserve System (FRB):** Oversees and regulates financial institutions, including nonbank systemically important financial institutions (nonbank SIFIs). We are currently subject to the FRB's examination, supervision and enforcement authority, and certain reporting requirements, as a nonbank SIFI.

**Office of the Comptroller of the Currency (OCC):** Charters, regulates and supervises all national banks and federal savings associations. The OCC supervises and regulates AIG Federal Savings Bank, our trust-only federal thrift subsidiary.

Securities and Exchange Commission (SEC): Oversees and regulates the U.S. securities and security-based swap markets, U.S. mutual funds, U.S. broker-dealers and U.S. investment advisors. Principal regulator of the mutual funds offered by our broker-dealer subsidiaries. The SEC is in the process of implementing rules and regulations governing reporting, clearing, execution and margin requirements for security-based swaps entered into within the U.S or by U.S. persons. Our security-based swap activities are likely to be subject to certain of these rules and regulations.

**Commodities Futures Trading Commission (CFTC):** Oversees and regulates the U.S. swap, commodities and futures markets. The CFTC has begun implementing and is continuing to implement rules and regulations governing reporting, clearing, execution, margin and other requirements for swaps entered into within the U.S. or involving U.S. persons. Our swap activities are subject to certain of these rules and regulations.

**Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank):** Dodd-Frank has effected comprehensive changes to financial services regulation and subjects us, or may subject us, as applicable, to additional federal regulation, including:

• enhanced prudential standards for nonbank SIFIs (including minimum leverage and risk-based capital requirements, capital planning, stress tests, liquidity requirements, corporate governance requirements, contingent capital requirements, counterparty credit limits, an early remediation regime process and resolution planning);

· limitations on proprietary trading or covered fund activities, if the FRB decides to impose certain

elements of Section 619 of Dodd-Frank (referred to as the "Volcker Rule") on nonbank SIFIs;

financial sector concentration limits; and

increased regulation and restrictions on derivatives markets and transactions.

**State Insurance Regulators:** Our insurance subsidiaries are subject to regulation and supervision by the states and other jurisdictions in which they do business. Regulation is generally derived from statutes that delegate supervisory and regulatory powers to a state insurance regulator, and primarily relates to the insurer's financial condition, corporate conduct and market conduct activities.

**NAIC Standards:** The National Association of Insurance Commissioners (NAIC) is a standard-setting and regulatory support organization created and governed by the chief insurance regulators from the 50 states, the District of Columbia and five U.S. territories. The NAIC itself is not a regulator, but through the NAIC, state insurance regulators establish standards and best practices, conduct peer review and coordinate regulatory oversight.

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**Financial Stability Board (FSB):** Consists of representatives of national financial authorities of the G20 nations. The FSB itself is not a regulator, but is focused primarily on promoting international financial stability. It does so by coordinating the work of national financial authorities and international standard-setting bodies as well as developing and promoting the implementation of regulatory, supervisory and other financial policies.

International Association of Insurance Supervisors (IAIS): Represents insurance regulators and supervisors of more than 200 jurisdictions in nearly 140 countries and seeks to promote globally consistent insurance industry supervision. The IAIS itself is not a regulator, but one of its activities is to develop insurance regulatory standards for use by local authorities across the globe, such as the IAIS' Insurance Core Principles (ICPs). The FSB has directed the IAIS to develop additional standards in areas such as financial group supervision, capital and solvency standards, systemic financial risk and corporate dovernance in order to reinforce international financial stability. The FSB also charged the IAIS with developing a framework for measuring systemic risks posed by insurance groups. Based on the IAIS' assessment methodology for identifying global systemically important insurers (G-SIIs), the FSB has identified nine G-SIIs, including AIG, which may subject us to a policy framework for G-SIIs that includes recovery and resolution planning, enhanced group-wide supervision, enhanced liquidity and systemic risk management planning, and group-wide capital standards, including higher loss absorbency (HLA) capital. The IAIS is also developing ComFrame, a Common Framework for the Supervision of Internationally Active Insurance Groups (IAIGs). ComFrame sets out gualitative and guantitative standards in order to assist supervisors in collectively addressing an IAIG's activities and risks, identifying and avoiding regulatory gaps and coordinating supervisory activities. In connection with ComFrame, the IAIS is in the process of developing a risk-based global insurance capital standard (ICS) applicable to IAIGs. AIG currently meets the parameters set forth to define an IAIG. Standards issued by the FSB and/or IAIS are not binding on the United States or other jurisdictions around the world unless and until the appropriate local governmental bodies or regulators adopt appropriate laws and regulations.

**European Union (EU):** Financial companies that operate in the EU are subject to regulation by the national regulator of each member state in which that firm operates. Groups that are categorized as financial conglomerates are also subject to supplementary supervision. This seeks to enable supervisors to perform consolidated insurance group supervision at the level of the ultimate parent entity. The objective of supplementary supervision is to detect, monitor, manage and control group risks and ensure that capital is not accounted for twice or more within the conglomerate. The Prudential Regulatory Authority (PRA), the United Kingdom's prudential regulator, is AIG's EU lead supervisor. The Financial Conduct Authority has oversight of AIG's European operations for consumer protection and competition matters within the UK. The EU has also established a set of regulatory requirements under the European Market Infrastructure Regulation (EMIR) that include, among other things, risk mitigation, risk management, regulatory reporting and clearing requirements.

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The European Parliament issues Directives which member states have to implement into legislation. Once implemented into country legislation, financial companies operating in Europe must adhere to these. Examples include:

1. The Insurance Distribution Directive (IDD), which updates the Insurance Mediation Directive, extending its scope to all sellers of insurance products, including direct selling to customers, any person involved in administrating policies and ancillary insurance intermediaries. The main provisions include remuneration disclosure, cross-selling limitations and professional training requirements. The IDD is expected to be finalized in February 2016 and require implementation by 2018.

2. The Solvency II Directive (2009/138/EEC) (Solvency II), which became effective on January 1, 2016, includes minimum capital and solvency requirements, governance requirements, risk management and public reporting standards.

**Regulation of Foreign Insurance Company Subsidiaries:** Generally, our subsidiaries operating in foreign jurisdictions must satisfy local regulatory requirements. Our foreign operations are also regulated in various jurisdictions with respect to currency, policy language and terms, advertising, amount and type of security deposits, amount and type of reserves, amount and type of capital to be held, amount and type of local investment and the share of profits to be returned to policyholders on participating policies. Some foreign countries also regulate rates on various types of policies.

Federal Reserve Supervision

Due to the determination of the Financial Stability Oversight Council (Council) that we should be regulated by the FRB as a nonbank SIFI pursuant to Section 113 of Dodd-Frank, we have been since July 2013 subject to the FRB's examination, supervision and enforcement authority, and certain reporting requirements as a nonbank SIFI. Dodd-Frank requires that the Council reevaluate its determination annually; however, the Council's 2014 and 2015 annual reevaluations did not result in a change to our nonbank SIFI status, and we remain regulated by the FRB.

Dodd-Frank has effected comprehensive changes to the regulation of financial services in the United States and subjects us to substantial additional federal regulation. Dodd-Frank directs existing and newly created government agencies and oversight bodies to promulgate regulations implementing the law, an ongoing process that is under way and is anticipated to continue over the next few years.

As required by Dodd-Frank, the FRB has adopted enhanced prudential standards (including minimum leverage and risk-based capital requirements, requirements to submit annual capital plans to the FRB

demonstrating the ability to satisfy the required capital ratios under baseline and stressed conditions, and stress-testing requirements) for bank holding companies with \$50 billion (and in some cases, \$10 billion) or more in total consolidated assets and certain foreign banking organizations. The FRB has also adopted liquidity coverage ratio and supplemental leverage ratio requirements for a subset of large banking organizations. These requirements do not apply to nonbank SIFIs that are predominantly insurers, such as AIG. Dodd-Frank authorizes the FRB to tailor its application of enhanced prudential standards to different companies on an individual basis or by category, and the FRB has indicated that it intends to assess the business model, capital structure and risk profile of nonbank SIFIs to determine how enhanced prudential standards should apply to them, and, if appropriate, to tailor the application of these standards for nonbank SIFIs by order or regulation. We cannot predict what enhanced prudential standards the FRB will promulgate for nonbank SIFIs, either generally or as applicable to insurance businesses. The FRB has exercised general examination, supervision and enforcement authority over us as a nonbank SIFI since July 2013. We cannot predict how the FRB's continuing exercise of its general supervisory authority over us as a nonbank SIFI will develop, although the FRB could, as a prudential matter, for example, limit our ability to pay dividends, repurchase shares of AIG Common Stock or acquire or enter into other businesses. We cannot predict with certainty the requirements of the regulations ultimately adopted or how or whether Dodd-Frank and such regulations will affect the financial markets generally, impact our businesses, results of operations, cash flows or financial condition, or require us to raise additional capital or result in a downgrade of our credit ratings. Congress also clarified that the FRB has the flexibility to tailor capital rules specifically for certain insurance activities

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and is not bound to impose capital standards and quantitative requirements generally applicable to insured depository institutions and bank holding companies. We cannot predict with certainty, however, what capital rules the FRB may impose on insurers designated as nonbank SIFIs.

As a nonbank SIFI, we anticipate we will be subject to:

- stress tests to determine whether, on a consolidated basis, we have the capital necessary to absorb losses due to adverse economic conditions;
- enhanced prudential standards, including new group-wide requirements relating to risk-based capital, leverage, liquidity and credit exposure, as well as overall risk management requirements;
- management interlock prohibitions and a requirement to maintain a plan for rapid and orderly resolution in the event of severe financial distress (requirements that we are already subject to); and
- an early remediation regime process to be administered by the FRB.

Furthermore, if the Council were to make an additional separate determination that AIG poses a "grave threat" to U.S. financial stability, we would be required to maintain a debt-to-equity ratio of no more than 15:1 and the FRB may impose additional restrictions.

As part of its general prudential supervisory powers, the FRB has the authority to limit our ability to conduct activities that would otherwise be permissible for us to engage in if we do not satisfy certain requirements. In addition, if we were to seek to acquire a stake in certain financial companies, Dodd-Frank would require us to obtain the prior authorization of the FRB.

### **Other Effects of Dodd-Frank**

In addition, Dodd-Frank may also have the following effects on us:

• As a nonbank SIFI, we are currently required to provide on an annual basis (or more frequently, if required) to the FRB and FDIC a plan for our rapid and orderly resolution in the event of material financial distress or failure, which must, among other things, provide a detailed resolution strategy and analyses of our material entities, organizational structure, interconnections and interdependencies, and management information systems. Our original resolution plan was submitted to regulators on July 1, 2014, and our second resolution plan on December 31, 2015. We continue to refine and update our resolution plan, which is next required to be submitted to regulators on December 31, 2016. If the FRB and FDIC jointly determine, based on their review of the plan, that it is not credible or would not facilitate our orderly

resolution under Title 11 of the United States Code (the Bankruptcy Code), they may require us to re-submit an amended plan. If the re-submitted plan also fails to meet regulatory expectations, the FRB and FDIC may exercise their authority under Dodd-Frank to impose more stringent capital, leverage, or liquidity requirements, restrict our growth, activities, or operations, require us to divest assets and operations, or otherwise increase their level of supervision of us.

• The Council may recommend that state insurance regulators or other regulators apply new or heightened standards and safeguards for activities or practices that we and other insurers or other financial services companies engage in.

• Title II of Dodd-Frank provides that a financial company whose largest United States subsidiary is an insurer (such as us) may be subject to a special resolution process outside the Bankruptcy Code. That process is to be administered by the FDIC upon a determination of the Secretary of the Treasury (the Secretary), in consultation with the President, and upon the written recommendation of the director of the Federal Insurance Office and the FRB, that, among other things, it is in default or in danger of default, that the insurer is not likely to attract private sector alternatives to default, and is not suitable for resolution under the Bankruptcy Code.

• Title VII of Dodd-Frank provides for significantly increased regulation of and restrictions on derivatives markets and transactions that could affect various activities of AIG and its insurance and financial services subsidiaries, including (i) regulatory reporting for swaps (which are regulated by the CFTC) and security-based swaps (which are regulated by the SEC), (ii) mandated clearing through central counterparties and execution through regulated swap execution facilities for certain swaps and security-based swaps and (iii) margin and collateral requirements. The CFTC has finalized many of its

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requirements, including swap reporting, the mandatory clearing of certain interest rate swaps and credit default swaps, margin requirements for uncleared swaps, and the mandatory trading of certain swaps on swap execution facilities. The SEC has proposed certain rules with respect to certain of the regulations and restrictions noted above governing security-based swaps but has yet to finalize the majority of rules comprising its security-based swap regulatory regime. These regulations have affected and may further affect various activities of AIG and its insurance and financial services subsidiaries as further rules are finalized to implement additional elements of the regulatory regime.

Similar regulations have been proposed or adopted outside the United States. For instance, the EU has also established a set of new regulatory requirements for EU derivatives activities under EMIR. These requirements include, among other things, various risk mitigation, risk management and regulatory reporting requirements that have already become effective and clearing requirements that were outlined in EU delegated legislation at the end of 2015, and are phased in over three years. These requirements could result in increased administrative costs with respect to our EU derivatives activities and overlapping or inconsistent regulation depending on the ultimate application of cross-border regulatory requirements between and among U.S. and non-U.S. jurisdictions.

• Dodd-Frank mandated a study to determine whether stable value contracts should be included in the definition of "swap." If that study concludes that stable value contracts are swaps, Dodd-Frank authorizes certain federal regulators to determine whether an exemption from the definition of a swap for stable value contracts is appropriate and in the public interest. Certain of our affiliates participate in the stable value contract business. We cannot predict what regulations might emanate from the aforementioned study or be promulgated applicable to this business in the future.

• Dodd-Frank established a Federal Insurance Office (FIO) within the United States Department of the Treasury (Department of the Treasury) headed by a director appointed by the Secretary of the Treasury. While not having a general supervisory or regulatory authority over the business of insurance, the director of this office performs various functions with respect to insurance (other than health insurance), including serving as a non-voting member of the Council. On December 12, 2013, the FIO released a Dodd-Frank mandated study on how to modernize and improve the system of insurance regulation in the United States. The report listed several actions that states could take to improve the uniformity and efficiency of the current state based regulatory system and highlighted certain areas in which Federal involvement is recommended. The FIO recommended that the states undertake reforms regarding capital adequacy, reform of insurer resolution practices, and marketplace regulation. On November 20, 2015, the Department of Treasury and the United States Trade Representative announced their intention to negotiate an agreement between the U.S. and the EU regarding prudential measures with respect to insurance and reinsurance.

• Dodd-Frank established the Consumer Financial Protection Bureau (CFPB) as an independent bureau within the FRB to regulate consumer financial products and services offered primarily for personal, family or

household purposes. Insurance products and services are not within the CFPB's general jurisdiction, although the U.S. Department of Housing and Urban Development has since transferred authority to the CFPB to investigate mortgage insurance practices. Broker-dealers and investment advisers are not subject to the CFPB's jurisdiction when acting in their registered capacity.

• Title XIV of Dodd-Frank also restricts certain terms for mortgage loans, such as loan fees, prepayment fees and other charges, and imposes certain duties on a lender to ensure that a borrower can afford to repay the loan.

Dodd-Frank imposes various assessments on financial companies, including, as applicable to us, fees for our supervision by the FRB and assessments to cover the costs of any special resolution of a financial company conducted under Title II (although the regulatory authority would have to take account of the amounts paid by us into state guaranty funds).

We cannot predict whether these actions will become effective or the effect they may have on the financial markets or on our business, results of operations, cash flows, financial condition and credit ratings. However, it is possible that such effect could be materially adverse. See Item 1A. Risk Factors — Regulation for additional information.

### **Other Regulatory Developments**

As described below, AIG has been designated as a Global Systemically Important Insurer (G-SII).

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In addition to the adoption of Dodd-Frank in the United States, regulators and lawmakers around the world are continuing to review the causes of the financial crisis and taking steps to avoid similar problems in the future. The FSB, consisting of representatives of national financial authorities of the G20 nations, has issued a series of frameworks and recommendations intended to produce significant changes in how financial companies, particularly global systemically important financial institutions, should be regulated. These frameworks and recommendations address such issues as financial group supervision, capital and solvency standards, systemic financial risk, corporate governance including compensation, and a number of related issues associated with responses to the financial crisis. The FSB has directed the IAIS to create standards relative to many of these areas. These new measures go beyond IAIS' existing set of insurance core principles (ICPs). The ICPs form the baseline threshold against which countries' financial services regulatory regimes specific to the insurance sector are measured. That measurement is made by periodic Financial Sector Assessment Program (FSAP) reviews conducted by the International Monetary Fund and the World Bank and the reports thereon spur the development of country-specific additional or amended regulatory changes. Lawmakers and regulatory authorities in a number of jurisdictions in which our subsidiaries conduct business have, in the past few years, implemented legislative and regulatory changes consistent with these recommendations, including, for example, updated Insurance Company Ordinances in Hong Kong and consolidated regulation of insurance holding companies by the Financial Services Agency in Japan.

The FSB has charged the IAIS with developing a framework for measuring systemic risks posed by insurer groups. The IAIS has requested data from selected insurers around the world to determine which elements of the insurance sector, if any, could materially and adversely impact other parts of the global financial services sector (e.g., commercial and investment banking, securities trading, etc.). Based on the IAIS's assessment methodology for identifying G-SIIs, on July 18, 2013, the FSB, in consultation with the IAIS and national authorities, identified an initial list of nine G-SIIs, which included AIG. G-SIIs are designated on an annual basis, and AIG was re-designated as a G-SII by the FSB on November 6, 2014, and again on November 3, 2015. The IAIS released a public consultation document in November 2015, outlining proposed revisions to the 2013 methodology for identifying G-SIIs. The IAIS intends G-SIIs to be subject to a policy framework that includes recovery and resolution planning, enhanced group-wide supervision, enhanced liquidity and systemic risk management planning; and group-wide capital standards, including HLA capital. The IAIS' basic capital requirement (BCR), which it finalized in October 2014, was endorsed by the FSB in October 2014 and by the G20 nations in November 2014. The BCR covers all group activities, with AIG reporting its BCR ratios to national authorities on a confidential basis beginning in 2015. The BCR serves as the initial foundation for the application of HLA. In October 2015, the IAIS announced that it had concluded initial development of the HLA requirements for G-SIIs, which will be reported on a confidential basis to group-wide supervisors beginning in 2016. HLA was endorsed by the FSB in September 2015 and by the G20 nations in November 2015. Both the BCR and HLA are calculated for insurance and non-insurance activities. In particular, the IAIS released another public consultation in November 2015 on "Non-traditional Non-insurance Activities and Products." The notion of non-traditional non-insurance activities and products plays a significant role in the assessment methodology for designating G-SIIs and in

the determination of the BCR and the HLA. Ultimately, the G-SII policy framework is expected to be fully implemented by the IAIS by 2019.

The IAIS is also developing ComFrame, a Common Framework for the Supervision of Internationally Active Insurance Groups (IAIGs), which sets out qualitative and quantitative standards designed to assist supervisors in collectively addressing an IAIG's activities and risks, identifying and avoiding regulatory gaps and coordinating supervisory activities. In connection with ComFrame, the IAIS is in the process of developing a risk-based global ICS applicable to IAIGs. As currently defined under ComFrame, AIG meets the parameters set forth to define an IAIG. ComFrame standards are expected to be finalized in 2019, and the IAIS is conducting field testing of ComFrame, including the ICS, ahead of that deadline. It is expected that implementation of ComFrame and the ICS would begin in 2020.

The standards discussed above, issued by the FSB and/or the IAIS, are not binding on the United States or other jurisdictions around the world unless and until the appropriate local governmental bodies or regulators adopt appropriate laws and regulations. At this time it is not known how the IAIS's frameworks and/or standards might be implemented in the United States and other jurisdictions around the world, or how they might apply to AIG.

Legislation in the European Union could also affect our international insurance operations. Solvency II, which became effective on January 1, 2016, reforms the insurance industry's solvency framework, including minimum capital and solvency requirements, governance requirements, risk management and public reporting standards. In accordance with Solvency II, in the absence of decision by the European Commission on whether a supervisory regime outside of the EU is equivalent,

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Member States may decide either to apply relevant Solvency II requirements to a worldwide insurance group operating in the EU as if it were based in the European Economic Area, or to use "other methods". Firms have to apply for a waiver to the appropriate EU regulator in order for the regulator to use "other methods." AIG's UK subsidiary, AIG Europe Limited, has applied to the PRA and been granted a waiver to allow the PRA to use "other methods." Over the long-term, the impact on us will depend on whether the U.S. insurance regulatory regime is deemed "equivalent" to Solvency II; if the U.S. insurance regulatory regime is not equivalent and no other agreement addressing these differences is reached with the EU, we, along with other U.S.-based insurance companies, could be required to be supervised under Solvency II standards. On November 20, 2015, the Department of the Treasury and the United States Trade Representative announced their intention to negotiate an agreement between the U.S. and the EU, and that in these negotiations they would seek to obtain, among other things, treatment of the U.S. insurance regulatory system as "equivalent" for purposes of Solvency II. The European Commission has granted "provisional equivalence" with respect to the "solvency calculation" area of Solvency II to the insurance regulation regime of several countries, including the United States. The provisional equivalence, granted for a period of 10 years, will allow EU insurers with subsidiaries operating in these countries to use local rules, rather than Solvency II rules, to carry out their EU prudential reporting for these subsidiaries, and as such is not applicable to U.S. insurers such as AIG. This decision will take effect following the review by the European Parliament and the European Council. Whether the U.S. insurance regulatory regime will be deemed "equivalent" as relating to U.S. insurers such as AIG is still under consideration by European authorities and remains uncertain, so we are not currently able to predict the impact of Solvency II.

### **ERISA** Considerations

We provide products and services to certain employee benefit plans that are subject to the Employee Retirement Income Security Act of 1974, as amended (ERISA) or the Internal Revenue Code of 1986, as amended (the Internal Revenue Code). Plans subject to ERISA include pension and profit sharing plans and welfare plans, including health, life and disability plans. As a result, our activities are subject to the restrictions imposed by ERISA and the Internal Revenue Code, including the requirement under ERISA that fiduciaries must perform their duties solely in the interests of ERISA plan participants and beneficiaries, and that fiduciaries may not cause a covered plan to engage in certain prohibited transactions. The prohibited transaction rules of ERISA and the Internal Revenue Code generally restrict the provision of investment advice to ERISA plans and participants and Individual Retirement Account (IRA) holders if the investment recommendation results in fees paid to the individual advisor, his or her firm or their affiliates that vary according to the investment recommendation chosen. ERISA also provides for civil and criminal penalties and enforcement.

The U.S. Department of Labor (DOL) proposed a new regulation in April 2015 that would, if enacted, substantially expand the definition of "investment advice," which would substantially expand the range of activities considered to be fiduciary investment advice under ERISA and the Internal Revenue Code. In connection with the proposed regulation, the DOL also proposed amendments to its prohibited transaction

exemption under ERISA that would, among other things, apply more extensive disclosure and contract requirements, and increased fiduciary requirements, for transactions involving ERISA plans, plan participants and IRA holders. On January 28, 2016, the DOL submitted its final version of the proposed regulation to the Office of Management and Budget for review. The proposed regulation is subject to potential modification before the final rule, if any, is issued. It is unknown at this time whether or how any final regulation may be different from that proposed, and what the timing for implementation of compliance requirements would be, if adopted. For additional information, see Item 7. MD&A — Executive Overview - Consumer Insurance Strategic Initiatives and Outlook.

We expect that the regulations applicable to us and our regulated entities will continue to evolve for the foreseeable future.

# **Regulation of Insurance Subsidiaries**

Certain states and other jurisdictions require registration and periodic reporting by insurance companies that are licensed in such jurisdictions and are controlled by other entities. Applicable legislation typically requires periodic disclosure concerning the entity that controls the registered insurer and the other companies in the holding company system and prior approval of intercompany services and transfers of assets, including in some instances payment of dividends by the insurance subsidiary, within the holding company system. Our subsidiaries are registered under such legislation in those jurisdictions that have such requirements.

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Our insurance subsidiaries are subject to regulation and supervision by the states and by other jurisdictions in which they do business. Within the United States, the method of such regulation varies but generally has its source in statutes that delegate regulatory and supervisory powers to an insurance official. The regulation and supervision relate primarily to the financial condition of the insurers and their corporate conduct and market conduct activities. This includes approval of policy forms and rates, the standards of solvency that must be met and maintained, including with respect to risk-based capital, the standards on transactions between insurance company subsidiaries and their affiliates, including restrictions and limitations on the amount of dividends or other distributions payable by insurance company subsidiaries to their parent companies, the licensing of insurers and their agents, the nature of and limitations on investments, restrictions on the size of risks that may be insured under a single policy, deposits of securities for the benefit of policyholders, requirements for acceptability of reinsurers, periodic examinations of the affairs of insurance companies, the form and content of reports of financial condition required to be filed, reserves for unearned premiums, losses and other purposes and enterprise risk management and corporate governance requirements. In general, such regulation is for the protection of policyholders rather than the equity owners of these companies.

In the U.S., the Risk-Based Capital (RBC) formula is designed to measure the adequacy of an insurer's statutory surplus in relation to the risks inherent in its business. Virtually every state has adopted, in substantial part, the RBC Model Law promulgated by the NAIC, which allows states to act upon the results of RBC calculations, and provides for four incremental levels of regulatory action regarding insurers whose RBC calculations fall below specific thresholds. Those levels of action range from the requirement to submit a plan describing how an insurer would regain a specified RBC ratio to a mandatory regulatory takeover of the company. The RBC formula computes a risk-adjusted surplus level by applying discrete factors to various asset, premium and reserve items. These factors are developed to be risk-sensitive so that higher factors are applied to items exposed to greater risk. The statutory surplus of each of our U.S. based insurance companies exceeded RBC minimum required levels as of December 31, 2015.

If any of our insurance entities fell below prescribed levels of statutory surplus, it would be our intention to provide appropriate capital or other types of support to that entity. For additional information, see Item 7. MD&A — Liquidity and Capital Resources — Liquidity and Capital Resources of AIG Parent and Subsidiaries — Non-Life Insurance Companies and — Life Insurance Companies.

The NAIC's Model Regulation "Valuation of Life Insurance Policies" (Regulation XXX) requires insurers to establish additional statutory reserves for term life insurance policies with long-term premium guarantees and universal life policies with secondary guarantees (ULSGs). NAIC Actuarial Guideline 38 (Guideline AXXX) clarifies the application of Regulation XXX as to these guarantees, including certain ULSGs. See Item 1A – Risk Factors and Note 18 to the Consolidated Financial Statements for risks and additional information related to these statutory reserving requirements. Additionally, the NAIC has adopted a Principle-Based Reserving (PBR) approach for life insurance products, which will become operational once adopted in 42 U.S. jurisdictions accounting for at least 75 percent of U.S. insurance premiums combined.

Once it becomes operational, PBR would replace Regulation XXX and Guidelines AXXX with respect to new life insurance business issued. Two of our domiciliary states (Missouri and Texas) have adopted regulations necessary to implement PBR once the required number of jurisdictions and insurance premiums threshold have been satisfied.

The NAIC has undertaken the Solvency Modernization Initiative (SMI) which focuses on a review of insurance solvency regulations throughout the U.S. financial regulatory system and is expected to lead to a set of long-term solvency modernization goals. SMI is broad in scope, but the NAIC has stated that its focus will include the U.S. solvency framework, group solvency issues, capital requirements, international accounting and regulatory standards, reinsurance and corporate governance.

The NAIC has adopted revisions to the NAIC Insurance Holding Company System Regulatory Act (the Model Holding Company Act) and the Insurance Holding Company System Model Regulation. The revised models include provisions authorizing NAIC commissioners to act as global group-wide supervisors for internationally active insurance groups, and the requirement that the ultimate controlling person of a U.S. insurer file an annual enterprise risk report with the lead state of the insurer identifying risks likely to have a material adverse effect upon the financial condition or liquidity of the insurer or its insurance holding company system as a whole. To date, a majority of the states where AIG has domestic insurers have enacted a version of the revised Model Holding Company Act, including the enterprise risk reporting requirement.

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A substantial portion of our business is conducted in foreign countries. The degree of regulation and supervision in foreign jurisdictions varies. Generally, our subsidiaries operating in foreign jurisdictions must satisfy local regulatory requirements, licenses issued by foreign authorities to our subsidiaries are subject to modification or revocation by such authorities, and therefore these subsidiaries could be prevented from conducting business in certain of the jurisdictions where they currently operate.

In addition to licensing requirements, our foreign operations are also regulated in various jurisdictions with respect to currency, policy language and terms, advertising, amount and type of security deposits, amount and type of reserves, amount and type of capital to be held, amount and type of local investment and the share of profits to be returned to policyholders on participating policies. Some foreign countries regulate rates on various types of policies. Certain countries have established reinsurance institutions, wholly or partially owned by the local government, to which admitted insurers are obligated to cede a portion of their business on terms that may not always allow foreign insurers, including our subsidiaries, full compensation. In some countries, regulations governing constitution of technical reserves and remittance balances may hinder remittance of profits and repatriation of assets.

See Item 7. MD&A — Liquidity and Capital Resources — Regulation and Supervision and Note 18 to the Consolidated Financial Statements.

# **AVAILABLE INFORMATION ABOUT AIG**

Our corporate website is <u>www.aig.com</u>. We make available free of charge, through the Investor Information section of our corporate website, the following reports (and related amendments as filed with the SEC) as soon as reasonably practicable after such materials are electronically filed with, or furnished to, the SEC:

- Annual Reports on Form 10-K
- Quarterly Reports on Form 10-Q
- Current Reports on Form 8-K
- Proxy Statements on Schedule 14A, as well as other filings with the SEC

Also available on our corporate website:

<sup>•</sup> *Charters for Board Committees:* Audit, Nominating and Corporate Governance, Compensation and Management Resources, Risk and Capital, Regulatory, Compliance and Public Policy, and Technology Committees

• Corporate Governance Guidelines (which include Director Independence Standards)

• Director, Executive Officer and Senior Financial Officer Code of Business Conduct and Ethics (we will post on our website any amendment or waiver to this Code within the time period required by the SEC)

- Employee Code of Conduct
- Related Party Transactions Approval Policy

Except for the documents specifically incorporated by reference into this Annual Report on Form 10-K, information contained on our website or that can be accessed through our website is not incorporated by reference into this Annual Report on Form 10-K. Reference to our website is made as an inactive textual reference.

#### Item 1A / risk factors

### ITEM 1A / RISK FACTORs

Investing in AIG involves risk. In deciding whether to invest in AIG, you should carefully consider the following risk factors. Any of these risk factors could have a significant or material adverse effect on our businesses, results of operations, financial condition or liquidity. They could also cause significant fluctuations and volatility in the trading price of our securities. Readers should not consider any descriptions of these factors to be a complete set of all potential risks that could affect AIG. These factors should be considered carefully together with the other information contained in this report and the other reports and materials filed by us with the Securities and Exchange Commission (SEC). Further, many of these risks are interrelated and could occur under similar business and economic conditions, and the occurrence of certain of them may in turn cause the emergence or exacerbate the effect of others. Such a combination could materially increase the severity of the impact of these risks on our businesses, results of operations, financial condition and liquidity.

## **MARKET CONDITIONS**

Difficult conditions in the global capital markets and the economy may materially and adversely affect our businesses, results of operations, financial condition and liquidity. Our businesses are highly dependent on the economic environment, both in the U.S. and around the world. Extreme market events, such as the global financial crisis during 2008 and 2009, have at times led, and could in the future lead, to a lack of liquidity, highly volatile markets, a steep depreciation in asset values across all classes, an erosion of investor and public confidence, and a widening of credit spreads. Concerns and events beyond our control, such as U.S. fiscal and monetary policy, the U.S. housing market, oil prices, slowing growth in China and the Euro-Zone economies, concerns about European sovereign debt risk and the European banking industry and declines in prices in the high yield market and the resultant impact on certain funds have in the past, and may in the future, adversely affect liquidity, increase volatility, decrease asset prices, erode confidence and lead to wider credit spreads. Difficult economic conditions could also result in increased unemployment and a severe decline in business across a wide range of industries and regions. These market and economic factors could have a material adverse effect on our businesses, results of operations, financial condition and liquidity.

Under difficult economic or market conditions, we could experience reduced demand for our products and an elevated incidence of claims, increased policy cancellations and lapses or surrenders of policies. Contract holders may choose to defer or cease paying insurance premiums. Other ways in which we could be negatively affected by economic conditions include, but are not limited to:

• declines in the valuation and performance of our investment portfolio, including declines attributable to rapid increases in interest rates;

- increased credit losses;
- declines in the value of other assets;
- impairments of goodwill and other long-lived assets;
- additional statutory capital requirements;
- · limitations on our ability to recover deferred tax assets;
- a decline in new business levels and renewals;
- a decline in insured values caused by a decrease in activity at client organizations;
- an increase in liability for future policy benefits due to loss recognition on certain long-duration insurance contracts;
- · higher borrowing costs and more limited availability of credit;
- · an increase in policy surrenders and cancellations; and
- a write-off of deferred policy acquisition costs (DAC).

Sustained low interest rates may materially and adversely affect our profitability. Recent periods have been characterized by low interest rates relative to historical levels. Sustained low interest rates can negatively affect the

#### Item 1A / risk factors

performance of our investment securities and reduce the level of investment income earned on our investment portfolios. If a low interest rate environment persists, we may experience lower investment income growth. Due to practical and capital markets limitations, we may not be able to fully mitigate our interest rate risk by matching exposure of our assets relative to our liabilities. Continued low interest rates could also impair our ability to earn the returns assumed in the pricing and the reserving for our products at the time they were sold and issued. Changes in interest rates may be correlated with inflation trends, which would impact our loss trends.

#### Investment Portfolio, Concentration of Investments, Insurance and other Exposures

The performance and value of our investment portfolio are subject to a number of risks and uncertainties, including changes in interest rates. Our investment securities are subject to market risks and uncertainties. In particular, interest rates are highly sensitive to many factors, including monetary policy, domestic and international economic and political issues and other factors beyond our control. Changes in monetary policy or other factors may cause interest rates to rise, which would adversely affect the value of the fixed income securities that we hold and could adversely affect our ability to sell these securities. In addition, the evaluation of available-for-sale securities for other-than-temporary impairments, which may occur if interest rates rise, is a quantitative and qualitative process that is subject to significant management judgment. For a sensitivity analysis of our exposure to certain market risk factors, see Item 7. MD&A – Enterprise Risk Management – Market Risk Management. Furthermore, our alternative investment portfolio includes investments for which changes in fair value are reported through operating income and are therefore subject to significant volatility. In an economic downturn or declining market, the reduction in our investment income due to decreases in the fair value of alternative investments could have a material adverse effect on operating income.

**Our investment portfolio is concentrated in certain segments of the economy.** Our results of operations and financial condition have in the past been, and may in the future be, adversely affected by the degree of concentration in our investment portfolio. We have concentrations in real estate and real estate-related securities, including residential mortgage-backed, commercial mortgage-backed and other asset-backed securities and commercial mortgage loans. We also have significant exposures to financial institutions and, in particular, to money center and global banks; certain industries, such as energy and utilities; U.S. state and local government issuers and authorities; PICC Group and PICC P&C, as a result of our strategic investments; and Euro Zone financial institutions, governments and corporations. Events or developments that have a negative effect on any particular industry, asset class, group of related industries or geographic region may adversely affect our investments to the extent they are concentrated in such segments. Our ability to sell assets concentrated in such areas may be limited.

**Concentration of our insurance and other risk exposures may have adverse effects.** We may be exposed to risks as a result of concentrations in our insurance policies, derivatives and other obligations that we undertake for customers and counterparties. We manage these concentration risks by monitoring

the accumulation of our exposures to factors such as exposure type, industry, geographic region, counterparty and other factors. We also seek to use reinsurance, hedging and other arrangements to limit or offset exposures that exceed the limits we wish to retain. In certain circumstances, however, these risk management arrangements may not be available on acceptable terms or may prove to be ineffective for certain exposures. Also, our exposure for certain single risk coverages and other coverages may be so large that adverse experience compared to our expectations may have a material adverse effect on our consolidated results of operations or result in additional statutory capital requirements for our subsidiaries. Also see Item 7. MD&A – Executive Overview – Commercial Insurance Outlook and Strategic Initiatives.

Our valuation of investment securities may include methodologies, estimations and assumptions that are subject to differing interpretations and could result in changes to investment valuations that may materially adversely affect our results of operations, financial condition and liquidity. During periods of market disruption, it may be difficult to value certain of our investment securities if trading becomes less frequent and/or market data becomes less observable. There may be cases where certain assets in normally active markets with significant observable data become inactive with insufficient observable data due to the financial environment or market conditions in effect at that time. As a result, valuations may include inputs and assumptions that are less observable or require greater estimation and judgment as well as valuation methods that are more complex. These values may not be realized in a market transaction, may not reflect the value of the asset and may

#### Item 1A / risk factors

change very rapidly as market conditions change and valuation assumptions are modified. Decreases in value and/or an inability to realize that value in a market transaction or secured lending transaction may have a material adverse effect on our results of operations, financial condition and liquidity.

#### **Reserves and Exposures**

Insurance liabilities are difficult to predict and may exceed the related reserves for losses and loss expenses. We regularly review the adequacy of the established liability for unpaid losses and loss adjustment expenses and conduct extensive analyses of our reserves during the year. Our loss reserves, however, may develop adversely. Estimation of ultimate net losses, loss expenses and loss reserves is a complex process, particularly for long-tail casualty lines of business. These lines include, but are not limited to, general liability, commercial automobile liability, environmental, workers' compensation, excess casualty and crisis management coverages, insurance and risk management programs for large corporate customers and other customized structured insurance products, as well as excess and umbrella liability, Directors and Officers and products liability.

While we use a number of analytical reserve development techniques to project future loss development, reserves may be significantly affected by changes in loss cost trends or loss development factors that were relied upon in setting the reserves. For example, in the fourth quarter of 2015, we recorded a net charge of \$3.6 billion to strengthen our Non-Life Insurance Companies' loss reserves, reflecting adverse development in classes of business with long reporting tails, primarily in U.S. & Canada casualty, U.S. & Canada financial lines and run-off lines. These changes in loss cost trends or loss development factors could be due to difficulties in predicting changes, such as changes in inflation, unemployment duration, or other social or economic factors affecting claims, including the judicial environment. Any deviation in loss cost trends or in loss development factors might not be identified for an extended period of time after we record the initial loss reserve estimates for any accident year or number of years. For a further discussion of our loss reserves, see Item 7. MD&A — Insurance Reserves —Non-Life Insurance Companies and Critical Accounting Estimates — Insurance Liabilities — Liability for Unpaid Losses and Loss Adjustment Expenses (Non-Life Insurance Companies).

Our consolidated results of operations, liquidity, financial condition and ratings are subject to the effects of natural and man-made catastrophic events. Events such as hurricanes, windstorms, flooding, earthquakes, acts of terrorism, explosions and fires, cyber-crimes, product defects, pandemic and other highly contagious diseases, mass torts and other catastrophes have adversely affected our business in the past and could do so in the future. In addition, we recognize the scientific consensus that climate change is a reality of increasing concern, indicated by higher concentrations of greenhouse gases, a warming atmosphere and ocean, diminished snow and ice, and sea level rise. We understand that climate change potentially poses a serious financial threat to society as a whole, with implications for the insurance industry in areas such as catastrophe risk perception, pricing and modeling assumptions. Because there is significant variability associated with the impacts of climate change, we cannot predict how physical, legal,

regulatory and social responses may impact our business.

Such catastrophic events, and any relevant regulations, could expose us to:

- widespread claim costs associated with property, workers' compensation, A&H, business interruption and mortality and morbidity claims;
- · loss resulting from a decline in the value of our invested assets;
- · limitations on our ability to recover deferred tax assets;

• loss resulting from actual policy experience that is adverse compared to the assumptions made in product pricing;

 declines in value and/or losses with respect to companies and other entities whose securities we hold and counterparties we transact business with and have credit exposure to, including reinsurers, and declines in the value of investments; and

• significant interruptions to our systems and operations.

Catastrophic events are generally unpredictable. Our exposure to catastrophes depends on various factors, including the frequency and severity of the catastrophes, the rate of inflation and the value and geographic concentration of insured property

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and people. Vendor models and proprietary assumptions and processes that we use to manage catastrophe exposure may prove to be ineffective due to incorrect assumptions or estimates.

In addition, legislative and regulatory initiatives and court decisions following major catastrophes could require us to pay the insured beyond the provisions of the original insurance policy and may prohibit the application of a deductible, resulting in inflated catastrophe claims.

For further details on potential catastrophic events, including a sensitivity analysis of our exposure to certain catastrophes, see Item 7. MD&A — Enterprise Risk Management —Insurance Operations Risks.

Reinsurance may not be available or affordable and may not be adequate to protect us against losses. Our subsidiaries are major purchasers of reinsurance and we use reinsurance as part of our overall risk management strategy. While reinsurance does not discharge our subsidiaries from their obligation to pay claims for losses insured under our policies, it does make the reinsurer liable to them for the reinsured portion of the risk. For this reason, reinsurance is an important tool to manage transaction and insurance line risk retention and to mitigate losses from catastrophes. Market conditions beyond our control determine the availability and cost of reinsurance. For example, reinsurance may be more difficult or costly to obtain after a year with a large number of major catastrophes. As a result, we may, at certain times, be forced to incur additional expenses for reinsurance or may be unable to obtain sufficient reinsurance on acceptable terms. In that case, we would have to accept an increase in exposure risk, reduce the amount of business written by our subsidiaries or seek alternatives in line with our risk limits. Additionally, we are exposed to credit risk with respect to our subsidiaries' reinsurers to the extent the reinsurance receivable is not secured by collateral or does not benefit from other credit enhancements. We also bear the risk that a reinsurer may be unwilling to pay amounts we have recorded as reinsurance recoverable for any reason, including that (i) the terms of the reinsurance contract do not reflect the intent of the parties of the contract or there is a disagreement between the parties as to their intent, (ii) the terms of the contract cannot be legally enforced, (iii) the terms of the contract are interpreted by a court or arbitration panel differently than intended, (iv) the reinsurance transaction performs differently than we anticipated due to a flawed design of the reinsurance structure, terms or conditions, or (v) a change in laws and regulations, or in the interpretation of the laws and regulations, materially impacts a reinsurance transaction. The insolvency of one or more of our reinsurers, or inability or unwillingness to make timely payments under the terms of our contracts, could have a material adverse effect on our results of operations and liquidity. Additionally, the use of reinsurance placed in the capital markets, such as through catastrophe bonds, may not provide the same levels of protection as traditional reinsurance transactions and any disruption, volatility and uncertainty in the catastrophe bond market, such as following a major catastrophe event, may limit our ability to access such market on terms favorable to us or at all. Also, to the extent that we intend to utilize catastrophe bond transactions based on an industry loss index or other non-indemnity trigger rather than on actual losses incurred by us, we could be subject to residual risk. Our inability to obtain adequate reinsurance or other protection could have a material adverse effect on our business, results of operations and financial condition.

We currently have limited reinsurance coverage for terrorist attacks. Further, the availability of private sector reinsurance for terrorism is limited. As a result, we rely heavily on the Terrorism Risk Insurance Program Reauthorization Act (TRIPRA), which provides U.S. government risk assistance to the insurance industry to manage the exposure to terrorism incidents in the United States. TRIPRA was reauthorized in January 2015 and is scheduled to expire on December 31, 2020. Under TRIPRA, once our losses for certain acts of terrorism exceed a deductible equal to 20 percent of our commercial property and casualty insurance premiums for covered lines for the prior calendar year, the federal government will reimburse us for losses in excess of our deductible, starting at 85 percent of losses in 2015, and reducing by one percentage point each year, ending at 80 percent in 2020, up to a total industry program limit of \$100 billion. TRIPRA does not cover losses in certain lines of business such as consumer property and consumer casualty.

For additional information on our reinsurance recoverable, see Item 7. MD&A — Enterprise Risk Management — Insurance Operations Risks — Reinsurance Recoverable.

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# LIQUIDITY, CAPITAL AND CREDIT

AIG Parent's ability to access funds from our subsidiaries is limited. As a holding company, AIG Parent depends on dividends, distributions and other payments from its subsidiaries to fund dividends on AIG Common Stock and to make payments due on its obligations, including its outstanding debt. The majority of our investments are held by our regulated subsidiaries. Our subsidiaries may be limited in their ability to make dividend payments or advance funds to AIG Parent in the future because of the need to support their own capital levels or because of regulatory limits or rating agency requirements. The inability of our subsidiaries to make payments, dividends or distributions in an amount sufficient to enable AIG Parent to meet its cash requirements could have an adverse effect on our operations, our ability to pay dividends or our ability to meet our debt service obligations.

**Our internal sources of liquidity may be insufficient to meet our needs.** We need liquidity to pay our operating expenses, interest on our debt, maturing debt obligations and to meet any statutory capital requirements of our subsidiaries. If our liquidity is insufficient to meet our needs, we may at the time need to have recourse to third-party financing, external capital markets or other sources of liquidity, which may not be available or could be prohibitively expensive. The availability and cost of any additional financing at any given time depends on a variety of factors, including general market conditions, the volume of trading activities, the overall availability of credit, regulatory actions and our credit ratings and credit capacity. It is also possible that, as a result of such recourse to external financing, customers, lenders or investors could develop a negative perception of our long- or short-term financial prospects. Disruptions, volatility and uncertainty in the financial markets, and downgrades in our credit ratings, may limit our ability to access external capital markets at times and on terms favorable to us to meet our capital and liquidity needs or prevent our accessing the external capital markets or other financing sources. For a further discussion of our liquidity, see Item 7. MD&A — Liquidity and Capital Resources.

AIG Parent's ability to support our subsidiaries is limited. AIG Parent has in the past and expects to continue to provide capital to our subsidiaries as necessary to maintain regulatory capital ratios, comply with rating agency requirements and meet unexpected cash flow obligations. If AIG Parent is unable to satisfy a capital need of a subsidiary, the credit rating agencies could downgrade the subsidiary insurer's financial strength ratings or the subsidiary could become insolvent or, in certain cases, could be seized by its regulator.

Our subsidiaries may not be able to generate cash to meet their needs due to the illiquidity of some of their investments. Our subsidiaries have investments in certain securities that may be illiquid, including certain fixed income securities and certain structured securities, private company securities, investments in private equity funds and hedge funds, mortgage loans, finance receivables and real estate. Collectively, investments in these assets had a fair value of \$59 billion at December 31, 2015. Adverse real estate and capital markets, and wider credit spreads, have in the past, and may in the future, materially adversely affect the liquidity of our other securities portfolios, including our residential and commercial

mortgage related securities portfolios. In the event additional liquidity is required by one or more of our subsidiaries and AIG Parent is unable to provide it, it may be difficult for these subsidiaries to generate additional liquidity by selling, pledging or otherwise monetizing these less liquid investments.

A downgrade in the Insurer Financial Strength ratings of our insurance companies could limit their ability to write or prevent them from writing new business and retaining customers and business. Insurer Financial Strength (IFS) ratings are an important factor in establishing the competitive position of insurance companies. IFS ratings measure an insurance company's ability to meet its obligations to contract holders and policyholders. High ratings help maintain public confidence in a company's products, facilitate marketing of products and enhance its competitive position. Downgrades of the IFS ratings of our insurance companies could prevent these companies from selling, or make it more difficult for them to succeed in selling, products and services, or result in increased policy cancellations, lapses and surrenders, termination of assumed reinsurance contracts, or return of premiums. Under credit rating agency policies concerning the relationship between parent and subsidiary ratings, a downgrade in AIG Parent's credit ratings could result in a downgrade of the IFS ratings of our insurance subsidiaries. Certain rating agencies recently revised our IFS ratings and ratings outlooks, primarily as a result of our reserve strengthening in the fourth quarter of 2015 and related concerns regarding our profitability outlook. We cannot predict what actions rating agencies may take, or what actions we may take in response to the actions of rating agencies, which could adversely affect our business.

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A downgrade in our credit ratings could require us to post additional collateral and result in the termination of derivative transactions. Credit ratings estimate a company's ability to meet its obligations and may directly affect the cost and availability of financing. A downgrade of our long-term debt ratings by the major rating agencies would require us to post additional collateral payments related to derivative transactions. This could adversely affect our business, our consolidated results of operations in a reporting period or our liquidity. In the event of further downgrades of two notches to our long-term senior debt ratings, AIG would be required to post additional collateral of \$95 million, and certain of our counterparties would be permitted to elect early termination of contracts. Certain rating agencies recently revised the outlook for our credit ratings, primarily as a result of our reserve strengthening in the fourth quarter of 2015 and related concerns regarding our profitability outlook. We cannot predict what actions rating agencies may take, or what actions we may take in response to the actions of rating agencies, which could adversely affect our business.

#### **Business and operations**

Interest rate fluctuations, increased lapses and surrenders, declining investment returns and other events may require our subsidiaries to accelerate the amortization of DAC and record additional liabilities for future policy benefits. We incur significant costs in connection with acquiring new and renewal insurance business. DAC represents deferred costs that are incremental and directly related to the successful acquisition of new business or renewal of existing business. The recovery of DAC is generally dependent upon the future profitability of the related business, but DAC amortization varies based on the type of contract. For long-duration traditional business, DAC is generally amortized in proportion to premium revenue and varies with lapse experience. Actual lapses in excess of expectations can result in an acceleration of DAC amortization.

DAC for investment-oriented products is generally amortized in proportion to estimated gross profits. Estimated gross profits are affected by a number of assumptions, including current and expected interest rates, net investment income and spreads, net realized gains and losses, fees, surrender rates, mortality experience and equity market returns and volatility. If actual and/or future estimated gross profits are less than originally expected, then the amortization of DAC would be accelerated in the period the actual experience is known and would result in a charge to income. For example, if interest rates rise rapidly and significantly, customers with policies that have interest crediting rates below the current market may seek competing products with higher returns and we may experience an increase in surrenders and withdrawals of life and annuity contracts, resulting in a decrease in future profitability and an acceleration of the amortization of DAC.

We also periodically review products for potential loss recognition events, principally insurance-oriented products. This review involves estimating the future profitability of in-force business and requires significant management judgment about assumptions including mortality, morbidity, persistency, maintenance

expenses, and investment returns, including net realized capital gains (losses). If actual experience or estimates result in projected future losses, we may be required to amortize any remaining DAC and record additional liabilities through a charge to policyholder benefit expense, which could negatively affect our results of operations. For further discussion of DAC and future policy benefits, see Item 7. MD&A — Critical Accounting Estimates and Notes 8 and 12 to the Consolidated Financial Statements.

**Our restructuring initiatives may not yield our expected reductions in expenses and improvements in operational and organizational efficiency.** We may not be able to fully realize the anticipated expense reductions and operational and organizational efficiency improvements we expect to result from our restructuring initiatives. Actual costs to implement these initiatives may exceed our estimates or we may be unable to fully implement these initiatives, and the implementation of these initiatives may harm our relationships with customers or employees or our competitive position. The successful implementation of these initiatives has required us and will continue to require us to effect workforce reductions, business rationalizations, systems enhancements, business process outsourcing, business and asset dispositions and other actions, which depend on a number of factors, some of which are beyond our control. If we are unable to realize these anticipated expense reductions and efficiency improvements or if implementing these initiatives harms our relationships with customers or employees or employees or our competitive position, our business and results of operations may be adversely affected.

#### Item 1A / risk factors

Certain of our products have guarantees that may increase the volatility of our results. We offer variable annuity and life insurance products with features that guarantee a certain level of benefits, including guaranteed minimum death benefits (GMDB), guaranteed minimum income benefits (GMIB), guaranteed minimum withdrawal benefits (GMWB), guaranteed minimum accumulation benefits (GMAB), and products with guaranteed interest crediting rates tied to an index. In addition to risk-mitigating features in our variable annuity product design, we have an economic hedging program designed to manage market risk from GMWB and GMAB, including exposures to changes in equity prices, interest rates, credit spreads and volatilities. The hedging program utilizes derivative instruments, including but not limited to equity options, futures contracts, interest rate swap and swaption contracts, as well as fixed maturity securities with a fair value election. See Enterprise Risk Management – Life Insurance Companies Key Insurance Risks – Variable Annuity Risk Management and Hedging Program for additional discussion of market risk management related to these product features. Nevertheless, differences between the change in fair value of GMWB and GMAB embedded derivatives and the related hedging portfolio can be caused by extreme and unanticipated movements in the equity markets, interest rates and market volatility, policyholder behavior and our inability to purchase hedging instruments at prices consistent with the desired risk and return trade-off. While we believe that our actions have reduced the risks related to guaranteed benefits and guaranteed interest crediting, our exposure may not be fully hedged, and we may be liable if counterparties are unable or unwilling to pay, although the majority of our hedging derivative instruments are exchange-traded, exchange-cleared and/or highly collateralized. We also remain exposed to the risk that policyholder behavior and mortality may differ from our assumptions. Finally, while we believe the impact of downturns in equity markets, increased equity volatility or reduced interest rates would be mitigated by our economic hedging program, the occurrence of one or more of these events could result in an increase in the liabilities associated with the guaranteed benefits that is not fully offset by the hedging program, reducing our net income and shareholders' equity. See Notes 4 and 13 to the Consolidated Financial Statements, Item 1 – Business – Regulation, and Item 7. MD&A – Critical Accounting Estimates for more information regarding these products.

**Indemnity claims could be made against us in connection with divested businesses.** We have provided financial guarantees and indemnities in connection with the businesses we have sold, as described in greater detail in Note 15 to the Consolidated Financial Statements. While we do not currently believe the claims under these indemnities will be material, it is possible that significant indemnity claims could be made against us. If such a claim or claims were successful, it could have a material adverse effect on our results of operations, cash flows and liquidity. See Note 15 to the Consolidated Financial Statements for more information on these financial guarantees and indemnities.

**Our foreign operations expose us to risks that may affect our operations.** We provide insurance, investment and other financial products and services to both businesses and individuals in more than 100 countries and jurisdictions. A substantial portion of our business is conducted outside the United States, and we intend to continue to grow this business. Operations outside the United States may be affected by regional economic downturns, changes in foreign currency exchange rates, political upheaval, nationalization and other restrictive government actions, which could also affect our other operations.

The degree of regulation and supervision in foreign jurisdictions varies. AIG subsidiaries operating in foreign jurisdictions must satisfy local regulatory requirements and it is possible that local licenses may require AIG Parent to meet certain conditions. Licenses issued by foreign authorities to our subsidiaries are subject to modification and revocation. Consequently, our insurance subsidiaries could be prevented from conducting future business in some of the jurisdictions where they currently operate. Adverse actions from any single country could adversely affect our results of operations, depending on the magnitude of the event and our financial exposure at that time in that country.

We may experience difficulty in marketing and distributing products through our current and future distribution channels. Although we distribute our products through a wide variety of distribution channels, we maintain relationships with certain key distributors. Distributors have in the past, and may in the future, elect to renegotiate the terms of existing relationships, or reduce or terminate their distribution relationships with us, including for such reasons as industry consolidation of distributors or other industry changes that increase the competition for access to distributors, developments in legislation or regulation that affect our business, adverse developments in our business, adverse rating agency actions or concerns about market-related risks. An interruption in certain key relationships could materially affect our ability to market our products and could have a material adverse effect on our businesses, operating results and financial condition.

#### Item 1A / risk factors

In addition, when our products are distributed through unaffiliated firms, we may not be able to monitor or control the manner of their distribution, despite our training and compliance programs. If our products are distributed to customers for whom they are unsuitable or distributed in any other inappropriate manner, we may suffer reputational and other harm to our business.

**Significant legal proceedings may adversely affect our results of operations or financial condition.** We are party to numerous legal proceedings, including class actions and regulatory and governmental investigations. Due to the nature of these proceedings, the lack of precise damage claims and the type of claims we are subject to, we cannot currently quantify our ultimate or maximum liability for these actions. Developments in these unresolved matters could have a material adverse effect on our consolidated financial condition or consolidated results of operations for an individual reporting period. Starr International Company, Inc. (SICO) has brought suit against the United States challenging the government's assistance of AIG, pursuant to which (i) AIG entered into a credit facility with the Federal Reserve Bank of New York and (ii) the United States received an approximately 80 percent ownership interest in AIG. The United States has alleged that AIG is obligated to indemnify the United States for any recoveries in these lawsuits. A determination that the United States is liable for damages in such suits, together with a determination that AIG is obligated financial condition and results of operations. For a discussion of the SICO litigation and other unresolved matters, see Note 15 to the Consolidated Financial Statements.

If we are unable to maintain the availability of our electronic data systems and safeguard the security of our data, our ability to conduct business may be compromised, which could adversely affect our consolidated financial condition or results of operations. We use computer systems to store, retrieve, evaluate and utilize customer, employee, and company data and information. Some of these systems in turn, rely upon third-party systems. Our business is highly dependent on our ability to access these systems to perform necessary business functions, including providing insurance quotes, processing premium payments, making changes to existing policies, filing and paying claims, administering variable annuity products and mutual funds, providing customer support and managing our investment portfolios. Systems failures or outages could compromise our ability to perform these functions in a timely manner, which could harm our ability to conduct business and hurt our relationships with our business partners and customers. In the event of a natural disaster, a computer virus, unauthorized access, a terrorist attack or other disruption inside or outside the U.S., our systems may be inaccessible to our employees, customers or business partners for an extended period of time, and our employees may be unable to perform their duties for an extended period of time if our data or systems are disabled or destroyed. Our systems have in the past been, and may in the future be, subject to unauthorized access, such as physical or electronic break-ins or unauthorized tampering. Like other global companies, we have, from time to time, experienced threats to our data and systems, including malware and computer virus attacks, unauthorized access, systems failures and disruptions. There is no assurance that our security measures will provide fully effective protection from such events. AIG maintains cyber risk insurance, but this insurance may not cover all costs associated with the consequences of personal, confidential or proprietary information being compromised. In some cases, such unauthorized access may not be immediately detected. This may impede or interrupt our business operations and could adversely affect our consolidated financial condition

or results of operations.

In addition, we routinely transmit, receive and store personal, confidential and proprietary information by email and other electronic means. Although we attempt to keep such information confidential, we may be unable to do so in all events, especially with clients, vendors, service providers, counterparties and other third parties who may not have or use appropriate controls to protect personal, confidential or proprietary information. Furthermore, certain of our businesses are subject to compliance with laws and regulations enacted by U.S. federal and state governments, the European Union or other jurisdictions or enacted by various regulatory organizations or exchanges relating to the privacy and security of the information of clients, employees or others. The compromise of personal, confidential or proprietary information could result in remediation costs, legal liability, regulatory action and reputational harm.

### The integration of companies we acquire from time to time may not be as successful as we

**anticipate.** Acquisitions involve a number of risks, including operational, strategic, financial, accounting, legal and tax risks. Difficulties in integrating an acquired company may result in the acquired company performing differently than we expected or in our failure to realize anticipated expense-related efficiencies. Our existing businesses could also be negatively impacted by acquisitions. Risks resulting from future acquisitions may have a material adverse effect on our results of operations and financial condition.

#### Item 1A / risk factors

## REGULATION

Our businesses are heavily regulated and changes in regulation may affect our operations, increase our insurance subsidiary capital requirements or reduce our profitability. Our operations generally, and our insurance subsidiaries, in particular, are subject to extensive and potentially conflicting supervision and regulation by national authorities and by the various jurisdictions in which we do business. Supervision and regulators also periodically review and investigate our insurance businesses, including AIG-specific and industry-wide practices. The primary purpose of insurance regulation is the protection of our insurance contract holders, and not our investors. The extent of domestic regulation varies, but generally is governed by state statutes. These statutes delegate regulatory, supervisory and administrative authority to state insurance departments.

We strive to maintain all required licenses and approvals. However, our businesses may not fully comply with the wide variety of applicable laws and regulations. The relevant authority's interpretation of the laws and regulations also may change from time to time. Regulatory authorities have relatively broad discretion to grant, renew or revoke licenses and approvals. If we do not have the required licenses and approvals or do not comply with applicable regulatory requirements, these authorities could preclude or temporarily suspend us from carrying on some or all of our activities or impose substantial fines. Further, insurance regulatory authorities have relatively broad discretion to issue orders of supervision, which permit them to supervise the business and operations of an insurance company.

In the U.S., the RBC formula is designed to measure the adequacy of an insurer's statutory surplus in relation to the risks inherent in its business. Virtually every state has adopted, in substantial part, the RBC Model Law promulgated by the NAIC, which specifies the regulatory actions the insurance regulator may take if an insurer's RBC calculations fall below specific thresholds. Those actions range from requiring an insurer to submit a plan describing how it would regain a specified RBC ratio to a mandatory regulatory takeover of the company. Regulators at the federal and international levels are also considering the imposition of additional group-wide capital requirements on certain insurance companies designated as systemically important, that may augment state-law RBC standards that apply at the legal entity level, and such capital calculations may be made on bases other than the statutory statements of our insurance subsidiaries. See "Our status as a nonbank systemically important financial institution, as well as the enactment of Dodd-Frank, will subject us to substantial additional federal regulation, which may materially and adversely affect our businesses, results of operations and cash flows" and "Actions by foreign governments and regulators could subject us to substantial additional regulation" below for additional information on increased capital requirements that may be imposed on us. We cannot predict the effect these initiatives may have on our business, results of operations, cash flows and financial condition.

We provide products and services to certain employee benefit plans that are subject to restrictions imposed by ERISA and the Internal Revenue Code, including the requirement under ERISA that fiduciaries must

perform their duties solely in the interests of ERISA plan participants and beneficiaries, and that fiduciaries may not cause a covered plan to engage in certain prohibited transactions. The DOL has proposed a new regulation that could, if enacted as originally proposed, materially affect our ability to sell and service certain types of annuities and other investment products. If the new DOL proposals are finalized as originally proposed, the investment-related information and support that our advisors and employees could provide to ERISA-covered plan sponsors, participants and IRA holders on a non-fiduciary basis could be substantially limited compared to what is allowed under current law, and these changes could have a material impact on the types and levels of and compensation structures associated with the investment products and services we provide. For additional information, see Item 1 – Business – Regulation and Item 7 – MD&A – Executive Overview – Consumer Insurance Strategic Initiatives and Outlook.

The degree of regulation and supervision in foreign jurisdictions varies. AIG subsidiaries operating in foreign jurisdictions must satisfy local regulatory requirements and it is possible that local licenses may require AIG Parent to meet certain conditions. Licenses issued by foreign authorities to our subsidiaries are subject to modification and revocation. Accordingly, our insurance subsidiaries could be prevented from conducting future business in certain of the jurisdictions where they currently operate. Adverse actions from any single country could adversely affect our results of operations, liquidity and financial condition, depending on the magnitude of the event and our financial exposure at that time in that country.

See Item 1. Business – Regulation for further discussion of our regulatory environment.

#### Item 1A / risk factors

Our status as a nonbank systemically important financial institution, as well as the enactment of Dodd-Frank, will subject us to substantial additional federal regulation, which may materially and adversely affect our businesses, results of operations and cash flows. On July 21, 2010, Dodd-Frank, which effects comprehensive changes to the regulation of financial services in the United States, was signed into law. Dodd-Frank directs existing and newly created government agencies and bodies to promulgate regulations implementing the law, an ongoing process anticipated to continue over the next few years.

We cannot predict the requirements of the regulations ultimately adopted, the level and magnitude of supervision we may become subject to, or how Dodd-Frank and such regulations will affect the financial markets generally or our businesses, results of operations or cash flows. It is possible that the regulations adopted under Dodd-Frank and our regulation by the FRB as a nonbank SIFI could significantly alter our business practices, limit our ability to engage in capital or liability management, require us to raise additional capital, and impose burdensome and costly requirements and additional costs. Some of the regulations may also affect the perceptions of regulators, customers, counterparties, creditors or investors about our financial strength and could potentially affect our financing costs.

See Item 1. Business – Regulation for further discussion of the details of the aforementioned regulations to which AIG and its businesses are subject.

Actions by foreign governments and regulators could subject us to substantial additional regulation. We cannot predict the impact laws and regulations adopted in foreign jurisdictions may have on the financial markets generally or our businesses, results of operations or cash flows. It is possible such laws and regulations, the impact of our designation as a global systemically important insurer (G-SII), our status as an Internationally Active Insurance Group (IAIG) and certain initiatives by the FSB and the IAIS, including, but not limited to, the application of HLA capital and the ongoing development of an ICS, and implementation of Solvency II in the European Union, may significantly alter our business practices, limit our ability to engage in capital or liability management, require us to raise additional capital, and impose burdensome requirements and additional costs. It is possible that the laws and regulations adopted in foreign jurisdictions will differ from one another, and that they could be inconsistent with the laws and regulations of other jurisdictions including the United States.

For further details on these international regulations and their potential impact on AIG and its businesses, see Item 1. Business – Regulation—Other Regulatory Developments.

The USA PATRIOT Act, the Office of Foreign Assets Control and similar laws that apply to us may expose us to significant penalties. The operations of our subsidiaries are subject to laws and regulations, including, in some cases, the USA PATRIOT Act of 2001, which require companies to know certain information about their clients and to monitor their transactions for suspicious activities. Also, the Department of the Treasury's Office of Foreign Assets Control administers regulations requiring U.S. persons to refrain from doing business, or allowing their clients to do business through them, with certain organizations or individuals on a prohibited list maintained by the U.S. government or with certain countries.

The United Kingdom, the European Union and other jurisdictions maintain similar laws and regulations. Although we have instituted compliance programs to address these requirements, there are inherent risks in global transactions.

Attempts to efficiently manage the impact of Regulation XXX and Actuarial Guideline AXXX may fail in whole or in part resulting in an adverse effect on our financial condition and results of operations. The NAIC Model Regulation "Valuation of Life Insurance Policies" (Regulation XXX) requires insurers to establish additional statutory reserves for term life insurance policies with long-term premium guarantees and universal life policies with secondary guarantees. In addition, NAIC Actuarial Guideline 38 (AG 38, also referred to as Guideline AXXX) clarifies the application of Regulation XXX as to certain universal life insurance policies with secondary guarantees.

Our domestic Life Insurance Companies manage the capital impact of statutory reserve requirements under Regulation XXX and Guideline AXXX through affiliated reinsurance transactions, to maintain their ability to offer competitive pricing and successfully market such products. See Note 18 to the Consolidated Financial Statements for additional information on statutory reserving requirements under Regulation XXX and Guideline AXXX and our use of affiliated reinsurance. The NAIC and other state and federal regulators continue to focus on life insurers' affiliated reinsurance transactions used to satisfy certain reserve requirements or to manage the capital impact of certain statutory reserve requirements, particularly transactions using captive insurance companies or special purpose vehicles. While our domestic Life Insurance Companies do

#### Item 1A / risk factors

not use captive or special purpose vehicle structures for this purpose, we cannot predict whether any applicable insurance laws or regulations will be changed in a way that prohibits or adversely impacts the use of affiliated reinsurance. If regulations change, our statutory reserve requirements could increase, and we could be required to increase prices on our products or incur higher expenses to obtain reinsurance, which could adversely affect our competitive position, financial condition or results of operations. If our actions to efficiently manage the impact of Regulation XXX or Guideline AXXX on future sales of term and universal life insurance products are not successful, we may incur higher operating costs or our sales of these products may be affected.

New regulations promulgated from time to time may affect our businesses, results of operations, financial condition and ability to compete effectively. Legislators and regulators may periodically consider various proposals that may affect the profitability of certain of our businesses. New regulations may even affect our ability to conduct certain businesses at all, including proposals relating to restrictions on the type of activities in which financial institutions are permitted to engage and the size of financial institutions. These proposals could also impose additional taxes on a limited subset of financial institutions and insurance companies (either based on size, activities, geography, government support or other criteria). It is uncertain whether and how these and other such proposals would apply to us or our competitors or how they could impact our consolidated results of operations, financial condition and ability to compete effectively.

An "ownership change" could limit our ability to utilize tax loss and credit carryforwards to offset future taxable income. As of December 31, 2015, we had a U.S. federal net operating loss carryforward of approximately \$34.9 billion and \$6.9 billion in foreign tax credits (tax loss and credit carryforwards). Our ability to use such tax attributes to offset future taxable income may be significantly limited if we experience an "ownership change" as defined in Section 382 of the Internal Revenue Code of 1986, as amended (the Code). In general, an ownership change will occur when the percentage of AIG Parent's ownership (by value) of one or more "5-percent shareholders" (as defined in the Code) has increased by more than 50 percent over the lowest percentage owned by such shareholders at any time during the prior three years (calculated on a rolling basis). An entity that experiences an ownership change generally will be subject to an annual limitation on its pre-ownership change tax loss and credit carryforwards equal to the equity value of the corporation immediately before the ownership change, multiplied by the long-term, tax-exempt rate posted monthly by the IRS (subject to certain adjustments). The annual limitation would be increased each year to the extent that there is an unused limitation in a prior year. The limitation on our ability to utilize tax loss and credit carryforwards arising from an ownership change under Section 382 would depend on the value of our equity at the time of any ownership change. If we were to experience an "ownership change", it is possible that a significant portion of our tax loss and credit carryforwards could expire before we would be able to use them to offset future taxable income.

On March 9, 2011, our Board adopted our Tax Asset Protection Plan (the Plan) to help protect these tax loss and credit carryforwards, and on January 8, 2014, the Board adopted an amendment to the Plan, extending its expiration date to January 8, 2017. The amendment of the Plan was ratified by our shareholders at our 2014 Annual Meeting of Shareholders. At our 2011 Annual Meeting of Shareholders,

shareholders adopted a protective amendment to our Restated Certificate of Incorporation (Protective Amendment), which is designed to prevent certain transfers of AIG Common Stock that could result in an "ownership change." At our 2014 Annual Meeting of Shareholders, our shareholders approved an amendment to our Restated Certificate of Incorporation to adopt a successor to the Protective Amendment that contains substantially the same terms as the Protective Amendment and that expires on May 12, 2017, the third anniversary of the date of our 2014 Annual Meeting of Shareholders.

The Plan is designed to reduce the likelihood of an "ownership change" by (i) discouraging any person or group from becoming a 4.99 percent shareholder and (ii) discouraging any existing 4.99 percent shareholder from acquiring additional shares of AIG Common Stock. The Protective Amendment generally restricts any transfer of AIG Common Stock that would (i) increase the ownership by any person to 4.99 percent or more of AIG stock then outstanding or (ii) increase the percentage of AIG stock owned by a Five Percent Stockholder (as defined in the Plan). Despite the intentions of the Plan and the Protective Amendment may make it more difficult and more expensive to acquire us, and may discourage open market purchases of AIG Common Stock or a non-negotiated tender or exchange offer for AIG Common Stock. Accordingly, the Plan and the Protective Amendment may limit a shareholder's ability to realize a premium over the market price of AIG Common Stock in connection with any stock transaction.

#### Item 1A / risk factors

Changes in tax laws could increase our corporate taxes, reduce our deferred tax assets or make some of our products less attractive to consumers. Changes in tax laws or their interpretation could negatively impact our business or results. Some proposed changes could have the effect of increasing our effective tax rate by reducing deductions or increasing income inclusions, such as by limiting rules allowing deferral of tax on certain foreign insurance income. Conversely, other changes, such as lowering the U.S. federal corporate tax rate discussed recently in the context of tax reform, could reduce the value of our deferred tax assets. In addition, changes in the way foreign taxes can be credited against U.S. taxes, methods for allocating interest expense, the ways insurance companies calculate and deduct reserves for tax purposes, and impositions of new or changed premium, value added and other indirect taxes could increase our tax expense, thereby reducing earnings.

In addition to proposing to change the taxation of corporations in general and insurance companies in particular, the Executive Branch of the U.S. Government and Congress have considered proposals that could increase taxes on owners of insurance products. For example, there have been proposals that would have limited the deferral of tax on income from life and annuity contracts relative to other investment products. These changes could reduce demand in the U.S. for life insurance and annuity contracts, or cause consumers to shift from these contracts to other investments, which would reduce our income due to lower sales of these products or potential increased surrenders of in-force business.

The need for governments to seek additional revenue makes it likely that there will be continued proposals to change tax rules in ways that would reduce our earnings. However, it remains difficult to predict whether or when there will be any tax law changes having a material adverse effect on our financial condition or results of operations.

# **COMPETITION** and employees

We face intense competition in each of our businesses. Our businesses operate in highly competitive environments, both domestically and overseas. Our principal competitors are other large multinational insurance organizations, as well as banks, investment banks and other nonbank financial institutions. The insurance industry in particular is highly competitive. Within the U.S., our Non-Life Insurance Companies compete with other stock companies, specialty insurance organizations, mutual insurance companies and other underwriting organizations. Our Life Insurance Companies compete in the U.S. with life insurance companies and other participants in related financial services fields. Overseas, our subsidiaries compete for business with the foreign insurance operations of large U.S. insurers and with global insurance groups and local companies.

The past reduction of our credit ratings and past negative publicity have made, and may continue to make, it more difficult to compete to retain existing customers and to maintain our historical levels of business with existing customers and counterparties. General insurance and life insurance companies compete through a combination of risk acceptance criteria, product pricing, and terms and conditions. Retirement services

companies compete through crediting rates and the issuance of guaranteed benefits. A decline in our position as to any one or more of these factors could adversely affect our profitability.

Competition for employees in our industry is intense, and we may not be able to attract and retain the highly skilled people we need to support our business. Our success depends, in large part, on our ability to attract and retain key people. Due to the intense competition in our industry for key employees with demonstrated ability, we may be unable to hire or retain such employees. In addition, we may experience higher than expected employee turnover and difficulty attracting new employees as a result of uncertainty from strategic actions and organizational and operational changes. Losing any of our key people also could have a material adverse effect on our operations given their skills, knowledge of our business, years of industry experience and the potential difficulty of promptly finding qualified replacement employees. Our results of operations and financial condition could be materially adversely affected if we are unsuccessful in attracting and retaining key employees.

Managing key employee succession and retention is critical to our success. We would be adversely affected if we fail to adequately plan for the succession of our senior management and other key employees. While we have succession plans and long-term compensation plans designed to retain our employees, our succession plans may not operate effectively and our compensation plans cannot guarantee that the services of these employees will continue to be available to us.

#### Item 1A / risk factors

**Employee error and misconduct may be difficult to detect and prevent and may result in significant losses.** There have been a number of cases involving fraud or other misconduct by employees in the financial services industry in recent years and we run the risk that employee misconduct could occur. Instances of fraud, illegal acts, errors, failure to document transactions properly or to obtain proper internal authorization, misuse of customer or proprietary information, or failure to comply with regulatory requirements or our internal policies may result in losses and/or reputational damage. It is not always possible to deter or prevent employee misconduct, and the controls that we have in place to prevent and detect this activity may not be effective in all cases.

# **ESTIMATES AND ASSUMPTIONS**

Estimates used in the preparation of financial statements and modeled results used in various areas of our business may differ materially from actual experience. Our financial statements are prepared in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP), which requires the application of accounting policies that often involve a significant degree of judgment. The accounting policies that we consider most dependent on the application of estimates and assumptions, and therefore may be viewed as critical accounting estimates, are described in Item 7. MD&A — Critical Accounting Estimates. These accounting estimates require the use of assumptions, some of which are highly uncertain at the time of estimation. These estimates are based on judgment, current facts and circumstances, and, when applicable, internally developed models. Therefore, actual results could differ from these estimates, possibly in the near term, and could have a material effect on our consolidated financial statements.

In addition, we employ models to price products, calculate reserves and value assets, as well as evaluate risk and determine capital requirements, among other uses. These models rely on estimates and projections that are inherently uncertain, may use incomplete, outdated or incorrect data or assumptions and may not operate properly. As our businesses continue to expand and evolve, the number and complexity of models we employ has grown, increasing our exposure to error in the design, implementation or use of models, including the associated input data, controls and assumptions and the controls we have in place to mitigate their risk may not be effective in all cases.

**Changes in accounting principles and financial reporting requirements could impact our reported results of operations and our reported financial position.** Our financial statements are subject to the application of U.S. GAAP, which is periodically revised. Accordingly, from time to time, we are required to adopt new or revised accounting standards issued by recognized authoritative bodies, including the Financial Accounting Standards Board (FASB). The impact of accounting pronouncements that have been issued but are not yet required to be implemented is disclosed in Note 2 to the Consolidated Financial Statements.

The FASB and International Accounting Standards Board (IASB) have ongoing projects to revise accounting standards for insurance contracts. The FASB has focused on disclosures for short-duration

insurance contracts, which primarily relate to our property casualty products, and on targeted improvements to accounting measurements and disclosures for long-duration insurance contracts, which primarily relate to our life and annuity products. The IASB continues to contemplate significant changes to accounting measurements for both short and long-duration insurance contracts. While the final resolution of changes to U.S. GAAP and International Financial Reporting Standards pursuant to these projects remains unclear, changes to the manner in which we account for insurance products could have a significant impact on our future financial reports, operations, capital management and business. Further, the adoption of a new insurance contracts standard as well as other future accounting standards could have a material effect on our reported results of operations and reported financial condition.

Changes in our assumptions regarding the discount rate, expected rate of return, and expected compensation for our pension and other postretirement benefit plans may result in increased expenses and reduce our profitability. We determine our pension and other postretirement benefit plan costs based on assumed discount rates, expected rates of return on plan assets, expected increases in compensation levels and trends in health care costs. Changes in these assumptions, including from the impact of a sustained low interest rate environment, may result in increased expenses and reduce our profitability. See Note 20 to the Consolidated Financial Statements for further details on our pension and postretirement benefit plans.

#### ITEM 1B / UNRESOLVED STAFF COMMENTS

There are no material unresolved written comments that were received from the SEC staff 180 days or more before the end of our fiscal year relating to periodic or current reports under the Securities Exchange Act of 1934.

#### **ITEM 2** / PROPERTIES

We operate from approximately 350 offices in the United States and approximately 500 offices in over 75 foreign countries. The following offices are located in buildings in the United States owned by us:

Non-Life Insurance Companies:	Life Insurance Companies:
Wilmington, Delaware	<ul> <li>Amarillo and Houston, Texas</li> </ul>
<ul> <li>Stevens Point, Wisconsin</li> </ul>	
Greensboro and Winston-Salem, North Carolina	
Corporate and Other:	
<ul> <li>175 Water Street in New York, New York</li> </ul>	
Livingston, New Jersey	
Stowe, Vermont	
<ul> <li>Ft. Worth, Texas</li> </ul>	

In addition, Non-Life Insurance Companies own offices in approximately 20 foreign countries and jurisdictions including Argentina, Bermuda, Colombia, Ecuador, Japan, Mexico, the U.K., Taiwan, and Venezuela. The remainder of the office space we utilize is leased. We believe that our leases and properties are sufficient for our current purposes.

# LOCATIONS OF CERTAIN ASSETS

As of December 31, 2015, approximately 10 percent of our consolidated assets were located outside the U.S. and Canada, including \$659 million of cash and securities on deposit with regulatory authorities in those locations. See Note 3 to the Consolidated Financial Statements for additional geographic information. See Note 5 to the Consolidated Financial Statements for total carrying amounts of cash and securities deposited by our insurance subsidiaries under requirements of regulatory authorities.

Operations outside the U.S. and Canada and assets held abroad may be adversely affected by political developments in foreign countries, including tax changes, nationalization and changes in regulatory policy, as well as by consequence of hostilities and unrest. The risks of such occurrences and their overall effect upon us vary from country to country and cannot be predicted. If expropriation or nationalization does occur, our policy is to take all appropriate measures to seek recovery of any affected assets. Certain of the countries in which our business is conducted have currency restrictions that generally cause a delay in a company's ability to repatriate assets and profits. See also Item 1A. Risk Factors — Business and Operations for additional information.

# ITEM 3 / LEGAL PROCEEDINGS

For a discussion of legal proceedings, see Note 15 — Contingencies, Commitments and Guarantees to the Consolidated Financial Statements, which is incorporated herein by reference.

# **ITEM 4** / MINE SAFETY DISCLOSURES

Not applicable.

Item 5 / market for registrant's common equity, related stockholder matters and issuer purchases of equity securities

# Part II

**ITEM 5** / MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

AIG's common stock, par value \$2.50 per share (AIG Common Stock), is listed on the New York Stock Exchange (NYSE: AIG), as well as on the Tokyo Stock Exchange. There were approximately 29,245 stockholders of record of AIG Common Stock as of February 11, 2016.

The following table presents high and low closing sale prices of AIG Common Stock on the New York Stock Exchange Composite Tape for each quarter of 2015 and 2014, and the dividends declared per share during those periods:

	2015							2	014		
		High		Low	Div	vidends	High		Low	Di	vidends
First quarter	\$	56.42	\$	48.87	\$	0.125 \$	52.22	\$	46.88	\$	0.125
Second quarter		63.32		54.81		0.125	55.72		49.40		0.125
Third quarter		64.54		55.66		0.280	56.33		51.98		0.125
Fourth quarter Dividends		64.12		56.92		0.280	56.51		49.40		0.125

On February 11, 2016, our Board of Directors declared a cash dividend on AIG Common Stock of \$0.32 per share, payable on March 28, 2016 to shareholders of record on March 14, 2016.

Any payment of dividends must be approved by AIG's Board of Directors. In determining whether to pay any dividend, our Board of Directors may consider AIG's financial position, the performance of our businesses, our consolidated financial condition, results of operations and liquidity, available capital, the existence of investment opportunities, and other factors. AIG may become subject to restrictions on the payment of dividends and purchases of AIG Common Stock as a nonbank SIFI and a G-SII. See Item 1. Business — Regulation and Item 1A. Risk Factors — Regulation for further discussion.

For a discussion of certain restrictions on the payment of dividends to AIG by some of its insurance subsidiaries, see Item 1A. Risk Factors — Liquidity, Capital and Credit — AIG Parent's ability to access funds from our subsidiaries is limited, and Note 18 to the Consolidated Financial Statements.

# EQUITY COMPENSATION PLANS

Our table of equity compensation plans will be included in the definitive proxy statement for AIG's 2016 Annual Meeting of Shareholders. The definitive proxy statement will be filed with the SEC no later than 120 days after the end of AIG's fiscal year pursuant to Regulation 14A.

Item 5 / market for registrant's common equity, related stockholder matters and issuer purchases of equity securities

# **PURCHASES OF EQUITY SECURITIES**

The following table provides the information with respect to purchases made by or on behalf of AIG or any "affiliated purchaser" (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934 (the Exchange Act)) of AIG Common Stock during the three months ended December 31, 2015:

	Total Number	Average	Total Number of Shares	Approximate Dollar Value of Share
		0		that May Yet Be Purchased Under th
Period			Announced Plans or Programs	Plans or Programs (in million:
October 1 - 31	10,363,200\$	58.06	10,363,200\$	2,92
November 1 - 30	10,964,737	61.45	10,964,737	2,25
December 1 - 31	31,566,100	61.53	31,566,100	3,31
Total	52,894,037\$	60.83	52,894,037\$	3,31
Our Poord of Dira	otoro hao autho	rized the re	nurchass of shares of AIG Comm	oon Stook through a parion of

Our Board of Directors has authorized the repurchase of shares of AIG Common Stock through a series of actions. On December 16, 2015, our Board of Directors authorized an additional increase to its previous repurchase authorization of AIG Common Stock of \$3.0 billion.

During the three-month period ended December 31, 2015, we repurchased approximately 53 million shares of AIG Common Stock under this authorization for an aggregate purchase price of approximately \$3.2 billion. Pursuant to an Exchange Act Rule 10b5-1 plan, from January 1 to February 11, 2016, we have repurchased approximately 44 million shares of AIG Common Stock for an approximate purchase price of \$2.5 billion.

On February 11, 2016, our Board of Directors authorized an additional increase to the repurchase authorization of AIG Common Stock of \$5.0 billion, resulting in a remaining authorization on such date of approximately \$5.8 billion. Shares may be repurchased from time to time in the open market, private purchases, through forward, derivative, accelerated repurchase or automatic repurchase transactions or otherwise (including through the purchase of warrants). Certain of our share repurchases have been and may from time to time be effected through Exchange Act Rule 10b5-1 repurchase plans. The timing of any future share repurchases will depend on market conditions, our financial condition, results of operations, liquidity and other factors.

See Note 16 to the Consolidated Financial Statements for additional information on our share purchases.

Item 5 / market for registrant's common equity, related stockholder matters and issuer purchases of equity securities

#### common Stock PERFORMANCE GRAPH

The following Performance Graph compares the cumulative total shareholder return on AIG Common Stock for a five-year period (December 31, 2010 to December 31, 2015) with the cumulative total return of the S&P's 500 stock index (which includes AIG) and a peer group of companies consisting of 15 insurance companies to which we compare our business and operations:

- ACE Limited\*
- AEGON, N.V.
- Aflac Incorporated
- Allianz Group
- AXA Group
- The Chubb Corporation\*
- CNA Financial Corporation
- The Hartford Financial Services Group, Inc.

- Lincoln National Corporation
- MetLife, Inc.
- Principal Financial Group, Inc.
- Prudential Financial, Inc.
- The Travelers Companies, Inc.
- XL Capital Ltd.
- Zurich Insurance Group

\* In January 2016, ACE Limited acquired The Chubb Corporation. The combined organization now operates as Chubb Limited.

Item 5 / market for registrant's common equity, related stockholder matters and issuer purchases of equity securities

Value of \$100 Invested on December 31, 2010

Dividend reinvestment has been assumed and returns have been weighted to reflect relative stock market capitalization.

			As of Dece	ember 31,		
	2010	2011	2012	2013	2014	2015
AIG	\$ 100.00	\$ 49.05	\$ 74.64	\$ 108.38	\$ 120.02	<b>\$</b> 134.63
S&P 500	100.00	102.11	118.45	156.82	178.29	180.75
Peer Group	100.00	86.72	111.36	165.52	167.48	175.50
			50			

Item 6 / Selected financial data

# ITEM 6 / SELECTED FINANCIAL DATA

The Selected Consolidated Financial Data should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the Consolidated Financial Statements and accompanying notes included elsewhere herein.

	Years Ended December 31,							
(in millions, except per share data)	2015	2014	2013	2012	2011			
Revenues:								
Premiums	\$ 36,655	\$ 37,254	\$ 37,499	\$ 38,189	\$ 39,026			
Policy fees	2,755	2,615	2,340	2,192	2,197			
Net investment income	14,053	16,079	15,810	20,343	14,755			
Net realized capital gains	776	739	1,939	1,087	803			
Aircraft leasing revenue	-	1,602	4,420	4,504	4,508			
Other income	4,088	6,117	6,866	4,899	3,861			
Total revenues	58,327	64,406	68,874	71,214	65,150			
Benefits, losses and expenses:								
Policyholder benefits and losses								
incurred	31,345	28,281	29,503	32,036	33,523			
Interest credited to policyholder								
account balances	3,731	3,768	3,892	4,340	4,432			
Amortization of deferred policy								
acquisition costs	5,236	5,330	5,157	5,709	5,486			
General operating and other								
expenses	12,686	13,138	13,564	13,013	11,783			
Interest expense	1,281	1,718	2,142	2,319	2,444			
Net loss on extinguishment of debt	756	2,282	651	32	2,908			
Aircraft leasing expenses	-	1,585	4,549	4,138	5,401			
Net (gain) loss on sale of properties								
and divested businesses	11	(2,197)	48	6,736	74			
Total benefits, losses and expenses	55,046	53,905	59,506	68,323	66,051			
Income (loss) from continuing								
operations before income taxes	3,281	10,501	9,368	2,891	(901)			
Income tax expense (benefit)	1,059	2,927	360	(808)	(19,764)			
Income from continuing operations	2,222	7,574	9,008	3,699	18,863			
Income (loss) from discontinued								
operations, net of taxes	-	(50)	84	1	2,467			
Net income	2,222	7,524	9,092	3,700	21,330			
Net income (loss) from continuing								
operations attributable								

5 5							
to noncontrolling interests:	26	(5)	7	262	708		
Net income attributable to AIG	2,196	7,529	9,085	3,438	20,622		
Income per common share							
attributable to AIG							
common shareholders							
Basic							
Income from continuing operations	1.69	5.31	6.11	2.04	9.65		
Income (loss) from discontinued							
operations	-	(0.04)	0.05	-	1.36		
Net income attributable to AIG	1.69	5.27	6.16	2.04	11.01		
Diluted							
Income from continuing operations	1.65	5.24	6.08	2.04	9.65		
Income (loss) from discontinued							
operations	-	(0.04)	0.05	-	1.36		
Net income attributable to AIG	1.65	5.20	6.13	2.04	11.01		
Dividends declared per common share	0.81	0.50	0.20	-	-		
Year-end balance sheet data:							
Total investments	338,354	355,766	356,428	375,824	410,438		
Total assets	496,943	515,581	541,329	548,633	553,054		
Long-term debt	29,350	31,217	41,693	48,500	75,253		
Total liabilities	406,733	408,309	440,218	449,630	442,138		
Total AIG shareholders' equity	89,658	106,898	100,470	98,002	101,538		
Total equity	90,210	107,272	101,081	98,669	102,393		
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#### Item 6 / Selected financial data

Book value per common share		75.10		77.69		68.62		66.38		53.53
Book value per common share,										
excluding Accumulated other										
comprehensive income (loss) <sup>(a)</sup>		72.97		69.98		64.28		57.87		50.11
Book value per common share,										
excluding Accumulated other										
comprehensive income (loss) and Deferred tax assets <sup>(a)</sup>	\$	58.94	\$	58.23	\$	52.12	\$	45.30	\$	39.57
ROE	Ψ	2.2%	Ψ	7.1%	Ψ	9.2%	Ψ	3.4%	Ψ	24.1%
ROE - after-tax operating income,				,.		0.270		••••		, •
excluding AOCI <sup>(a)</sup>		3.1		6.9		7.4		7.1		2.6
ROE - after-tax operating income,										
excluding AOCI and DTA <sup>(a)</sup>		3.7		8.4		9.3		9.0		2.7
				Years	End	ded Dece	mbe	er 31.		
(in millions, except per share data)		2015		2014		2013		2012		2011
Other data (from continuing										
operations):										
Other-than-temporary impairments	\$	671	\$	247	\$	232	\$	1,050	\$	1,142
Adjustment to federal deferred tax										
valuation allowance	•	110	<b>_</b>	(181)		(3,165)		(1,907)	•	18,307)
Catastrophe-related losses <sup>(b)</sup>	\$	731	\$	-	\$	787	•	2,652	<u></u>	3,307
(a) Book value per common share excl	udin	g Accum	ulat	ed other d	com	orenensive	e inc	come (loss	з), Во	ook value

per common share excluding AOCI and Deferred Tax Assets (DTA), return on equity – after-tax operating income excluding AOCI and return on equity – after-tax operating income excluding AOCI and DTA are non-GAAP measures and the reconciliations are below. See Item 7. MD&A — Use of Non GAAP Measures for additional information.

(b) Catastrophe-related losses are generally weather or seismic events having a net impact on our property casualty businesses in excess of \$10 million each.

The following are significant developments that affected multiple periods and financial statement captions. Other items that affected comparability are included in the footnotes to the table presented immediately above.

# Adjustments to Federal Deferred Tax Valuation Allowance

We concluded that \$18.4 billion of the deferred tax asset valuation allowance for the U.S. consolidated income tax group should be released through the Consolidated Statements of Income in 2011. The valuation allowance resulted primarily from losses subject to U.S. income taxes recorded from 2008 through 2010. See Note 22 to the Consolidated Financial Statements for further discussion.

# Capitalization and Book Value Per Common Share

On January 14, 2011, we completed a series of integrated transactions to recapitalize AIG (the Recapitalization) with the Department of the Treasury, the Federal Reserve Bank of New York (FRBNY) and AIG Credit Facility Trust, including the repayment of all amounts owed under the Credit Facility with the FRBNY (the FRBNY Credit Facility). As a result of the closing of the Recapitalization on January 14, 2011, the remaining preferred interests (the SPV Preferred Interests) in the special purpose vehicles that held remaining AIA Group Limited (AIA) shares and the proceeds of the AIA initial public offering and the American Life Insurance Company (ALICO) sale (the AIA SPV and ALICO SPV, respectively) held by the FRBNY of approximately \$26.4 billion were purchased by AIG and transferred to the Department of the Treasury. The SPV Preferred Interests were no longer considered permanent equity on AIG's Consolidated Balance Sheets, and were classified as redeemable noncontrolling interests.

Item 6 / Selected financial data

#### Asset Dispositions in 2011, 2014 and 2015

We completed the sale of ILFC on May 14, 2014, and in 2015 we sold all of our ordinary shares of AerCap Holdings N.V. (AerCap) received as part of the consideration for the sale of ILFC, as further discussed in Note 1 to the Consolidated Financial Statements. We also executed multiple asset dispositions in 2011.

The following table presents a reconciliation of Book value per common share to Book value per common share, excluding AOCI, and Book value per common share, excluding AOCI and DTA, which are non-GAAP measures. See Item 7. MD&A — Use of Non GAAP Measures for additional information.

			At De	ecember 31,		
(in millions, except per share data)		2015	2014	2013	2012	201
Total AIG shareholders' equity Accumulated other comprehensive	\$	89,658\$	106,898\$	100,470\$	98,002\$	101,53
income Total AIG shareholders' equity,		2,537	10,617	6,360	12,574	6,48
excluding AOCI		87,121	96,281	94,110	85,428	95,05
Deferred tax assets Total AIG shareholders' equity,		16,751	16,158	17,797	18,549	20,00
excluding AOCI and DTA	\$	70,370\$	80,123\$	76,313\$	66,879\$	75,05
Total common shares outstanding	1,1	1 <b>93,916,617</b> 1,3	75,926,971 1,4	64,063,323 1,4 <sup>-</sup>	76,321,935 1,8	96,821,48
Book value per common share Book value per common share,	\$	75.10\$	77.69\$	68.62\$	66.38\$	53.5
excluding AOCI Book value per common share,		72.97	69.98	64.28	57.87	50.1
excluding AOCI and DTA	\$	<b>58.94</b> \$	58.23\$	52.12\$	45.30\$	39.5
The following table presents a re	econo	iliation of Retur	n on equity to	Return on equit	y, after-tax	
operating income, excluding AO	CI, aı	nd Return on eq	uity, after-tax c	perating incom	e, excluding	
AOCI and DTA, which are non-G additional information.	AAP	measures. See	Item 7. MD&A	— Use of Non C	AAP Measures	s for

Years Ended December 31,				
(dollars in millions)	2015	2014	2013	201
Net income (loss) attributable to AIG	\$ 2,196	\$ 7,529	\$ 9,085	\$ 3,43
After-tax operating income attributable to AIG	2,927	6,630	6,650	6,54

9,71
5,71
92,15
19,25
72,90
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1

# **ITEM 7** / MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Annual Report on Form 10-K and other publicly available documents may include, and officers and representatives of American International Group, Inc. (AIG) may from time to time make, projections, goals, assumptions and statements that may constitute "forward looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only our belief regarding future events, many of which, by their nature, are inherently uncertain and outside our control. These projections, goals, assumptions and statements preceded by, followed by or including words such as "will," "believe," "anticipate," "expect," "intend," "plan," "focused on achieving," "view," "target," "goal" or "estimate." These projection goals, assumptions and statements may address, among other things, our:

• exposures to subprime mortgages, monoline insurers, the residential and commercial real estate markets, state and municipal bond issuers, sovereigr	<ul> <li>strategies to grow net investment income, efficiently manage capital, grow book value per common share, and reduce expenses;</li> </ul>
bond issuers, the energy sector and currency	reduce expenses,
exchange rates;	<ul> <li>anticipated restructuring charges and annual cost savings;</li> </ul>
• exposure to European governments and European	
financial institutions;	<ul> <li>anticipated business or asset divestitures or monetizations;</li> </ul>
<ul> <li>strategy for risk management;</li> </ul>	
	<ul> <li>anticipated organizational and business changes;</li> </ul>
<ul> <li>sales of businesses;</li> </ul>	a attrataging for quaternar ratention growth product
<ul> <li>restructuring of business operations;</li> </ul>	<ul> <li>strategies for customer retention, growth, product development, market position, financial results and reserves; and</li> </ul>
<ul> <li>generation of deployable capital;</li> </ul>	
	<ul> <li>subsidiaries' revenues and combined ratios.</li> </ul>
<ul> <li>strategies to increase return on equity and earnings per share;</li> </ul>	
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It is possible that our actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause our actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include:

<ul> <li>changes in market conditions;</li> <li>negative impacts on customers, business partners and other stakeholders;</li> </ul>	<ul> <li>our ability to successfully reduce costs and expenses and make business and organizational changes without negatively impacting client relationships or our competitive position;</li> </ul>
<ul> <li>the occurrence of catastrophic events, both natural and man-made;</li> </ul>	• our ability to successfully dispose of, or monetize, businesses or assets;
<ul> <li>significant legal proceedings;</li> </ul>	• judgments concerning the recognition of deferred tax assets;
• the timing and applicable requirements of any new regulatory framework to which we are subject as a nonbank systemically important financial institution (SIFI) and as a global systemically important insurer	<ul> <li>judgments concerning estimated restructuring charges and estimated cost savings; and</li> </ul>
(G SII);	<ul> <li>such other factors discussed in:</li> </ul>
concentrations in our investment portfolios;	• Part I, Item 1A. Risk Factors of this Annual Report on Form 10 K; and
<ul> <li>actions by credit rating agencies;</li> </ul>	
<ul> <li>judgments concerning casualty insurance underwriting and insurance liabilities;</li> </ul>	<ul> <li>this Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&amp;A) of this Annual Report on Form 10-K.</li> </ul>
<ul> <li>our ability to successfully manage run-off insurance portfolios;</li> </ul>	9

We are not under any obligation (and expressly disclaim any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.

# The MD&A is organized as follows:

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Throughout the MD&A, we use certain terms and abbreviations, which are summarized in the Glossary and Acronyms.

We have incorporated into this discussion a number of cross-references to additional information included throughout this Annual Report on Form 10-K to assist readers seeking additional information related to a particular subject.

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Item 7 / use of non-gaap measures

In Item 6. Selected Financial Data and throughout this MD&A, we present our financial condition and results of operations in the way we believe will be most meaningful and representative of our business results. Some of the measurements we use are "non GAAP financial measures" under SEC rules and regulations. GAAP is the acronym for "accounting principles generally accepted in the United States." The non GAAP financial measures we present may not be comparable to similarly named measures reported by other companies.

Book Value Per Common Share Excluding Accumulated Other Comprehensive Income (AOCI) and Book Value Per Common Share Excluding AOCI and Deferred Tax Assets (DTA) are used to show the amount of our net worth on a per-share basis. We believe these measures are useful to investors because they eliminate the effect of non-cash items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. Deferred tax assets represent U.S. tax attributes related to net operating loss carryforwards and foreign tax credits. Amounts for interim periods are estimates based on projections of full-year attribute utilization. Book Value Per Common Share Excluding AOCI is derived by dividing Total AIG shareholders' equity, excluding AOCI, by Total common shares outstanding. Book Value Per Common Share Excluding AOCI and DTA is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA, by Total common shares outstanding. The reconciliation to book value per common share, the most comparable GAAP measure, is presented in Item 6. Selected Financial Data.

Return on Equity – After-tax Operating Income Excluding AOCI and Return on Equity – After-tax Operating Income Excluding AOCI and DTA are used to show the rate of return on shareholders' equity. We believe these measures are useful to investors because they eliminate the effect of non-cash items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. Deferred tax assets represent U.S. tax attributes related to net operating loss carryforwards and foreign tax credits. Amounts for interim periods are estimates based on projections of full-year attribute utilization. Return on Equity – After-tax Operating Income Excluding AOCI is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI and DTA. The reconciliation to return on equity, the most comparable GAAP measure, is presented in Item 6. Selected Financial Data.

We use the following operating performance measures because we believe they enhance the understanding of the underlying profitability of continuing operations and trends of our business segments. We believe they also allow for more meaningful comparisons with our insurance competitors. When we use these measures, reconciliations to the most comparable GAAP measure are provided in the Results of Operations section of this MD&A on a consolidated basis.

#### Item 7 / use of non-gaap measures

*After-tax operating income attributable to AIG* is derived by excluding the following items from net income attributable to AIG:

<ul> <li>deferred income tax valuation allowance releases and charges;</li> </ul>	• income or loss from discontinued operations;
<ul> <li>changes in fair value of securities used to hedge</li> </ul>	<ul> <li>income and loss from divested businesses, including:</li> </ul>
guaranteed living benefits;	• gain on the sale of International Lease Finance
<ul> <li>changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired</li> </ul>	Corporation (ILFC); and
(VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses;	<ul> <li>certain post-acquisition transaction expenses incurred by AerCap Holdings N.V. (AerCap) in</li> </ul>
<ul> <li>other income and expense — net, related to</li> </ul>	connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance
Corporate and Other run-off insurance lines;	rights assets over the remaining lease term as compared to the remaining economic life of the
<ul> <li>loss on extinguishment of debt;</li> </ul>	related aircraft and related tax effects;
<ul> <li>net realized capital gains and losses;</li> </ul>	<ul> <li>legacy tax adjustments primarily related to certain changes in uncertain tax positions and other</li> </ul>
<ul> <li>non qualifying derivative hedging activities, excluding net realized capital gains and losses;</li> </ul>	tax adjustments;
	<ul> <li>non-operating litigation reserves and settlements;</li> </ul>
	<ul> <li>reserve development related to non-operating run-off insurance business; and</li> </ul>
	<ul> <li>restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify our organization.</li> </ul>

We use the following operating performance measures within our Commercial Insurance and Consumer Insurance reportable segments as well as Corporate and Other.

# • Commercial Insurance: Property Casualty and Mortgage Guaranty; Consumer Insurance: Personal Insurance

• **Pre tax operating incomeincludes** both underwriting income and loss and net investment income, but excludes net realized capital gains and losses, other income and expense — net, and non-operating litigation reserves and settlements. Underwriting income and loss is derived by reducing net premiums earned by losses and loss adjustment expenses incurred, acquisition expenses and general operating expenses.

• **Ratios:** We, along with most property and casualty insurance companies, use the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses, and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.

• Accident year loss and combined ratios, as adjusted: both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. Catastrophe losses are generally weather or seismic events having a net impact in excess of \$10 million each.

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#### Item 7 / use of non-gaap measures

#### • Commercial Insurance: Institutional Markets; Consumer Insurance: Retirement and Life

• Pre tax operating incomes derived by excluding the following items from pre tax income:

changes in fair value of securities used to hedge	<ul> <li>changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and</li> </ul>	
	1 5	
	losses; and	
<ul> <li>net realized capital gains and losses;</li> </ul>	<ul> <li>non-operating litigation reserves and</li> </ul>	
	settlements.	

• **Premiums and deposits:** includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life contingent payout annuities, as well as deposits received on universal life, investment type annuity contracts and mutual funds.

• Corporate and Other — Pre tax operating income and loss is derived by excluding the following items from pre tax income and loss:

•	loss on extinguishment of debt;	<ul> <li>net gain or loss on sale of divested businesses, including:</li> </ul>
•	net realized capital gains and losses;	<ul> <li>gain on the sale of ILFC; and</li> </ul>
•	changes in benefit reserves and DAC, VOBA	
and loss	SIA related to net realized capital gains and es;	<ul> <li>certain post-acquisition transaction expenses incurred by AerCap in connection with its acquisition of ILFC and the difference between expensing</li> </ul>
• inclı	income and loss from divested businesses, uding Aircraft Leasing;	AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and our share of AerCap's income taxes;
		<ul> <li>non-operating litigation reserves and settlements;</li> </ul>
		<ul> <li>reserve development related to non-operating run-off insurance business; and</li> </ul>
		• restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify our organization.

Results from discontinued operations are excluded from all of these measures.

### Item 7 / EXECUTIVE OVERVIEW

This overview of the MD&A highlights selected information and may not contain all of the information that is important to current or potential investors in AIG's securities. You should read this Annual Report on Form 10 K in its entirety for a complete description of events, trends, uncertainties, risks and critical accounting estimates affecting us.

As a result of the progress of the wind down and de-risking activities of the Direct Investment book (DIB) and the derivative portfolio of AIG Financial Products Corp. and related subsidiaries (collectively, AIGFP) included within Global Capital Markets (GCM), AIG has discontinued separate reporting of the DIB and GCM. Their results are reported within Income from other assets, net, beginning in 2015. This reporting aligns with the manner in which AIG manages its financial resources. Prior periods are presented in the historical format for informational purposes. AIG borrowings supported by assets continue to be managed as such with assets allocated to support the timely repayment of those liabilities. Assets previously held in the DIB and GCM that are otherwise not required to meet the obligations and capital requirements of the DIB and GCM have been made available to AIG Parent.

As part of our broad and on-going efforts to transform AIG for long-term competitiveness, in the third quarter of 2015 we finalized a series of initiatives focused on organizational simplification, operational efficiency, and business rationalization, which are expected to result in pre-tax restructuring and other costs of approximately \$0.7 billion, as well as generate pre-tax annualized savings of approximately \$0.7 billion to \$0.8 billion when fully implemented. Results for 2015 include approximately \$0.5 billion of pre-tax restructuring and other costs, composed of \$0.3 billion of employee severance and one-time termination benefits, approximately \$0.1 billion associated with the modernization of information technology platforms, and the balance relating to costs associated with consolidation of legal entities and exiting lower return lines of business. We expect the remaining \$0.2 billion to be recognized through 2017, as well as approximately \$0.3 billion of the aggregate pre-tax costs to result in cash expenditures.

On January 26, 2016, we announced several actions designed to create a leaner, more profitable and focused insurer. These actions include a plan to reorganize our operating model into "modular", more self-contained business units to enhance transparency and accountability. Additionally, we are introducing a new Legacy Portfolio that aims to maximize value and release capital of certain run-off non-strategic assets and highlight progress on improving the ROE of our Operating Portfolio. When the new operating structure is finalized, the presentation of our segment results may be modified and prior periods' presentation may be revised to conform to the new structure.

#### Item 7 / EXECUTIVE OVERVIEW

### **Financial Performance**

**Commercial Insurance** pre tax operating income decreased in 2015, compared to 2014 primarily due to a higher underwriting loss in Property Casualty due to an increase in net adverse prior year loss reserve development. In addition net investment income in Property Casualty and Institutional Markets decreased in 2015 compared to 2014.

**Consumer Insurance** pre-tax operating income decreased in 2015, compared to 2014, reflecting lower net investment income, less favorable adjustments related to the update of actuarial assumptions, less favorable mortality experience in Life, and an underwriting loss in Personal Insurance in 2015. These decreases were partially offset by higher policy and advisory fees in 2015 compared to 2014, driven by growth in separate account assets under management in Retirement.

**Our investment portfolio performance** declined in 2015, compared to 2014 due to lower income on alternative investments, primarily related to hedge fund performance, lower income on investments for which the fair value option was elected, and lower reinvestment yields.

**Net realized capital gains** increased slightly in 2015, compared to 2014, due to higher net realized capital gains from sales of equity securities and fair value gains on embedded derivatives related to variable annuity guarantee features, net of hedges, compared to fair value losses in the prior year, mostly offset by an increase in other-than-temporary impairment charges and impairments on investments in life settlements.

## Item 7 / EXECUTIVE OVERVIEW

### **Our Performance – Selected Indicators**

· · · · · · · · · · · · · · · · · · ·	
Years Ended December 31,	<b>0015</b> 0014 0010
(in millions, except per share data and ratios)	<b>2015</b> 2014 2013
Results of operations data:	<b>* 50.007 *</b> 64.400 <b>*</b> 60.074
Total revenues	<b>\$ 58,327 \$ 64,406 \$ 68,874</b>
Income from continuing operations	<b>2,222</b> 7,574 9,008
Net income attributable to AIG	<b>2,196</b> 7,529 9,085
Net income per common share attributable to AIG	<b>1.65</b> 5.20 6.13
(diluted)	<b>\$ 2,927 \$</b> 6,630 <b>\$</b> 6,650
After-tax operating income attributable to AIG	52,927 $50,030$ $50,050$
After-tax operating income per common share	<b>2.19</b> 4.58 4.49
attributable to AIG (diluted) Key metrics:	2.19 4.30 4.49
Commercial Insurance	
Pre-tax operating income	<b>\$ 1,652 \$</b> 5,510 <b>\$</b> 4,980
Property Casualty combined ratio	<b>115.0</b> 100.2 101.6
Property Casualty accident year combined ratio, as	100.2 101.0
adjusted	<b>95.0</b> 94.2 95.1
Property Casualty net premiums written	<b>\$ 20,436 \$</b> 21,020 <b>\$</b> 20,880
Mortgage Guaranty domestic first-lien new insurance	$\psi = 0,000 \psi = 1,020 \psi = 20,000$
written	<b>50,842</b> 42,038 49,356
Institutional Markets premiums and deposits	<b>1,782</b> 3,797 991
Consumer Insurance	
Pre-tax operating income	<b>\$ 3,378 \$</b> 4,474 <b>\$</b> 4,564
Personal Insurance combined ratio	<b>101.3</b> 99.9 101.5
Personal Insurance accident year combined ratio, as	
adjusted	<b>100.2</b> 99.5 102.1
Personal Insurance net premiums written	<b>\$ 11,580 \$</b> 12,412 <b>\$</b> 12,700
Retirement premiums and deposits	<b>25,241</b> 24,023 23,729
Life premiums and deposits	<b>4,974</b> 4,806 4,862
Life Insurance Companies assets under management	<b>338,032</b> 332,847 317,977
	December
	<b>31,</b> December 31,
(in millions, except per share data)	<b>2015</b> 2014
Balance sheet data:	
Total assets	<b>\$496,943 \$</b> 515,581

Long-term debt Total AIG shareholders' equity Book value per common share Book value per common share, excluding AOCI Book value per common share, excluding AOCI and DTA	89 7 7	,350 ,658 5.10 2.97 8.94	31,217 106,898 77.69 69.98 58.23
Years Ended December 31, Return on equity Return on equity - after-tax operating income, excluding AOCI Return on equity - after-tax operating income, excluding AOCI and	2015 2.2% 3.1	2014 7.1% 6.9	2013 9.2% 7.4
DTA	3.7	8.4	9.3
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## Item 7 / EXECUTIVE OVERVIEW

Total revenues	Income from continuing operations
(in millions)	(in millions)
Net income ATTRIBUTABLE TO AIG (in millions)	Net INCOME PER COMMON SHARE ATTRIBUTABLE TO AIG (DILUTED)

After-tax operating income attributable to aig (excludes net realized capital gains and certain	Pre-tax operating income (loss) by segment
other items)	(in millions)
(in millions)	

\* Includes a gain of \$1.4 billion associated with the completion of the sale of ILFC.

## Item 7 / EXECUTIVE OVERVIEW

TOTAL ASSETS	Long-term debt
(in millions)	(in millions)
Total AIG shareholders' equity (in millions)	Book value per common share and book value per common share excluding aoci

\* Includes operating borrowings of other subsidiaries and consolidated investments and hybrid debt securities.

### Item 7 / EXECUTIVE OVERVIEW

### **Investment Highlights**

Net investment income decreased to \$14.1 billion in 2015 compared to \$16.1 billion in 2014 due to lower income on alternative investments, primarily related to hedge fund performance, lower income on assets for which the fair value option was elected, and lower reinvestment yields. While corporate debt securities represented the core of new investment allocations, we continued to make investments in structured securities, mortgage loans and other fixed income investments with favorable risk versus return characteristics to improve yields and increase net investment income.

Net unrealized gains in our available for sale portfolio decreased to approximately \$8.8 billion as of December 31, 2015, from approximately \$19.0 billion as of December 31, 2014, primarily due to a rise in rates, widening of credit spreads and sale of equity securities.

The overall credit rating of our fixed maturity securities portfolio remains largely unchanged from December 31, 2014.

## Liquidity and Capital Resources Highlights

**We reduced our debt** by \$1.9 billion in 2015, primarily as a result of maturities, repayments and repurchases of \$10.0 billion, offset in part by new debt issuances of \$6.9 billion. We reduced the average cost of our financial debt from 5.34 percent per annum in 2014 to 4.92 percent per annum in 2015 and extended the maturity profile of our debt in 2015.

We maintained financial flexibility at AIG Parent in 2015 through \$3.2 billion in dividends in the form of cash and fixed maturity securities from our Non-Life Insurance Companies and \$4.6 billion in dividends and loan repayments in the form of cash and fixed maturity securities from our Life Insurance Companies. The dividends that AIG Parent received in 2015 included \$2.8 billion of dividends that were declared during the fourth quarter of 2014.

**Our Board of Directors increased our previous share repurchase authorization of AIG Common Stock, par value \$2.50 per share (AIG Common Stock), by an additional \$5.0 billion on February 11, 2016,** resulting in a remaining authorization on such date of approximately \$5.8 billion. During 2015, we repurchased approximately 182 million shares of AIG Common Stock for an aggregate purchase price of approximately \$10.7 billion. The total number of shares of AIG Common Stock repurchased in 2015 includes (but the aggregate purchase price does not include) approximately 3.5 million shares of AIG Common Stock received in January 2015 upon the settlement of an ASR agreement executed in the fourth quarter of 2014. Pursuant to a Securities and Exchange Act of 1934 (Exchange Act) Rule 10b5-1 plan, from January 1 to February 11, 2016, we have repurchased approximately \$2.5 billion of additional shares of AIG Common Stock.

We paid a cash dividend on AIG Common Stock of \$0.125 per share on each of March 26, 2015 and June 25, 2015, and \$0.28 per share on each of September 28, 2015 and December 21, 2015.

**Our Board of Directors declared a cash dividend on AIG Common Stock on February 11, 2016** of \$0.32 per share, payable on March 28, 2016 to shareholders of record on March 14, 2016.

**We received net cash proceeds** of approximately \$4.2 billion in the aggregate from the sale of approximately 97.6 million ordinary shares of AerCap in June and September 2015.

We received gross cash proceeds of approximately \$1.3 billion from our sale of 617 million ordinary H shares of PICC P&C by means of a placement to certain institutional investors.

Additional discussion and other liquidity and capital resources developments are included in Note 16 to the Consolidated Financial Statements and Liquidity and Capital Resources herein.

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#### Item 7 / EXECUTIVE OVERVIEW

### **Industry Trends**

Our business is affected by industry and economic factors such as interest rates, currency exchange rates, credit and equity market conditions, catastrophic claims events, regulation, tax policy, competition, and general economic, market and political conditions. We continued to operate under difficult market conditions in 2015, characterized by factors such as historically low interest rates, instability in the global equity markets, volatile energy markets and slowing growth in emerging markets, China and Euro-Zone economies.

Interest rates remain low relative to historical levels, which has affected our industry by reducing investment returns and unfavorably affecting loss reserve discounting, primarily related to our workers' compensation reserves. In addition, current market conditions may not necessarily permit insurance companies to increase pricing across all our product lines.

Currency volatility in 2015 was particularly acute compared to recent years, as the three major foreign currencies (Japanese yen, euro, and British pound) that we transact in weakened considerably against the U.S. dollar. Such volatility affected line item components of income for those businesses with substantial international operations. In particular, growth trends in net premiums written reported in U.S. dollars can differ significantly from those measured in original currencies. The net effect on underwriting results, however, is significantly mitigated, as both revenues and expenses are similarly affected.

These currencies may continue to fluctuate, in either direction, and such fluctuations will affect net premiums written growth trends reported in U.S. dollars, as well as financial statement line item comparability.

See Results of Operations – Foreign Currency Impact; Results of Operations – Segment Results – Pre-Tax Income Comparison for 2015 and 2014; Results of Operations – Commercial Insurance – Property Casualty Net Premiums Written by Region; and Results of Operations – Consumer Insurance – Personal Insurance Net Premiums Written by Region.

AIG is focused on the following priorities for 2016:

• Improving our Return on Equity (ROE)

• Creating a leaner, more profitable and focused insurer by reorganizing our operating model into "modular", more self-contained business units to enhance transparency and accountability, including through the introduction of a new Legacy Portfolio that aims to maximize value and release capital from run-off of

non-strategic assets

- Reducing general operating expenses
- Improving the Commercial Insurance Property Casualty accident year loss ratio
- Returning excess capital to shareholders
- Growing book value per common share

The outlook for each of our businesses and management initiatives to improve growth and performance in 2016 and over the longer term is summarized below.

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#### Item 7 / EXECUTIVE OVERVIEW

### **Commercial insurance Outlook AND Strategic initiatives**

### **Market Conditions and Industry Trends**

Commercial Insurance expects the current low interest rate environment relative to historical levels, currency volatility, and ongoing uncertainty in global economic conditions will continue to limit growth and profitability in some markets and challenge growth of net investment income. Due to these conditions and overcapacity in the property casualty insurance industry, Commercial Insurance has continued to diversify its business focusing on growing profitable segments and geographies, exiting unprofitable lines and developing advanced data and analytics to improve profitability.

#### **Property Casualty**

Property Casualty has observed improving trends in certain key indicators that may partially offset the effect of current economic challenges. In 2015, the property casualty insurance industry experienced modest growth and an increase in overall exposures in certain markets, although this growth may be leveling off. Property Casualty also expects that expansion in certain growth economies will continue at a faster pace than in developed countries, but at levels lower than those previously expected due to revised economic assumptions. As a result of its ongoing strategy to optimize its portfolio and maintain underwriting discipline, Property Casualty expects that net premiums written for the U.S. Casualty line will continue to decline through 2016.

Overall, Property Casualty experienced a modest increase in rate pressure in 2015 compared to 2014. Property Casualty expects that trend to continue in the near term, particularly in certain lines including in the U.S. Property Excess and Surplus market. Property Casualty continues to differentiate its underwriting capacity from its peers by leveraging its global footprint, diverse product offering, risk engineering expertise and significant underwriting experience.

In the U.S., Property Casualty's exposure to terrorism risk is mitigated by TRIPRA in addition to limited private reinsurance protections. For additional information on TRIPRA, see Item 1A. Risk Factors — Reserves and Exposures and Item 7. MD&A — Enterprise Risk Management — Insurance Operations Risks — Non-Life Insurance Companies Key Insurance Risks — Terrorism Risk.

## Mortgage Guaranty

During 2015, the U.S. market experienced an increase in mortgage loan originations driven by a decrease in residential mortgage interest rates in the latter part of 2014 that persisted throughout most of 2015, and experienced increased purchase volume that was favorably impacted by a drop in unemployment, improving housing prices, and lower down payment requirements. In addition, the current economic environment has favorably impacted incurred losses through fewer delinquencies and higher cure rates. If the current economic environment persists, Mortgage Guaranty expects to benefit through increased purchase volume and, for policies originated in the higher interest rate environment prior to 2012, increased refinancing activity. Mortgage Guaranty also expects current interest rates to have a favorable impact on the persistency of business written during 2012 and the first half of 2013, since refinancing would be unattractive to homeowners who originated mortgages at the lower residential mortgage interest rates prevalent in that time period.

Mortgage Guaranty also expects that the delinquency rate and cure rate will remain close to 2015 levels during 2016. Mortgage Guaranty believes the combination of the factors described above will result in favorable operating results for 2016.

On December 31, 2015, the Private Mortgage Insurer Eligibility Requirements (PMIERs) issued by Fannie Mae and Freddie Mac (collectively, the GSEs) became effective. Mortgage Guaranty met the PMIERs requirements as of December 31, 2015. Subject to interpretation and the prospective amendment of the new requirements by the GSEs, Mortgage Guaranty's minimum required assets under PMIERs was \$3.0 billion as of December 31, 2015, and its estimated available assets were \$3.6 billion, exceeding the required assets by \$600 million.

### Item 7 / EXECUTIVE OVERVIEW

#### Institutional Markets

Institutional Markets is expected to continue growing its assets under management from the structured settlement business and the stable value wrap business, as well as from disciplined growth through the pursuit of select opportunities related to pension buyouts. Volatility in the earnings of our alternative investment portfolio will continue to affect Institutional Markets' results.

### **Strategic Initiatives**

**Customer** — Strive to be our clients' most valued insurer by offering innovative products, superior service and access to an extensive global network.

**Sharpen Commercial Focus** — Achieve ROE in excess of target across our businesses primarily through improvements in our loss ratio. Improve our business portfolio through risk selection by using enhanced data, analytics and the application of science to deliver superior risk-adjusted returns. Exit or remediate targeted sub-segments of underperforming portfolios that do not meet our risk acceptance or profitability objectives.

**Drive Efficiency** — Reorganize our operating model into "modular", more self-contained business units to enhance decision making, transparency and accountability, driving performance improvement and strategic flexibility over time; increase capital fungibility and diversification, streamline our legal entity structure, optimize reinsurance, improve tax efficiency and reduce expenses.

**Invest to Grow** — Grow our higher-value businesses while investing in transformative opportunities, continuing initiatives to modernize our technology and infrastructure, advancing our engineering capabilities, innovating new products and client risk services and delivering a better client experience. Customer

Our vision is to be our clients' most valued insurer. We expect that investments in underwriting, claims services, client risk services, science and data will continue to differentiate us from our peers and drive a superior client experience. For example, during the fourth quarter, AIG increased global commercial property limits to \$2.5 billion per occurrence from \$1.5 billion, in response to increased demand for capacity and services from clients managing complex global risks and increasing property values. This increase was the result of recent investments in engineering and analytical capabilities, which in turn allowed us to secure meaningful support from a panel of long-standing reinsurers.

## Sharpen Commercial Focus

# Exit or remediate targeted underperforming portfolios

Commercial Insurance is focused on the products where we have the most potential to deliver value. Experience and emerging data indicate that there are consistently under-performing sub-segments of our business. We will grow where we see opportunity and we will exit or remediate underperforming portfolios. We will continue to further enhance our risk selection process and refine technical pricing through enhanced tools and analytics to achieve this goal.

### Item 7 / EXECUTIVE OVERVIEW

#### **Drive Efficiency**

#### Narrow geographic footprint while continuing to maintain and improve multinational capabilities

Commercial Insurance, along with our other businesses, continues to evaluate the markets and geographies that provide the greatest opportunities, while maintaining the global footprint that our multinational clients greatly value. Additionally, we will continue to leverage our various off-shore centers, taking advantage of opportunities to centralize and standardize processes and platforms. We believe there is great opportunity to further streamline our operating model.

#### Expand and optimize the use of reinsurance and other risk mitigating strategies

Commercial Insurance continues to execute capital management initiatives by enhancing broad based risk tolerance guidelines for its operating units, implementing underwriting strategies to increase ROE by line of business and reducing exposure to businesses with inadequate pricing and increased loss trends. Commercial Insurance remains focused on enhancing its global reinsurance strategy to improve overall capital efficiency, although this strategy may lead to periodic income statement volatility.

#### Accelerate micro-segmentation of risks using internal and external data

Property Casualty continues to improve decision-making, risk acceptance and pricing based on its ongoing efforts to refine segmentation by customer, industry and geography. For example, after enhancing the segmentation of workers' compensation, Property Casualty has observed different experience and trends, which helps inform its risk appetite, pricing and loss mitigation decisions.

#### Invest to Grow

## Grow most profitable lines

As part of our strategic goal of diversifying product offerings and providing customers with greater access to unique insurance programs, on March 31, 2015, we paid approximately \$239 million to acquire a controlling stake in NSM Insurance Group (NSM), a leading U.S. managing general agent and insurance program administrator. NSM is known for its unique development and implementation of programs for a broad range of niche customer segments. We expect the acquisition of NSM to facilitate closer strategic coordination and provide us with access to new, attractive markets including programs, specialty small commercial insurance solutions, and complementary distribution networks.

Mortgage Guaranty expects to continue as a leading provider of mortgage insurance and seeks to differentiate itself from its competitors by utilizing its proprietary risk-based pricing strategy. This pricing

strategy provides Mortgage Guaranty's customers with mortgage insurance products that are priced commensurate with the underwriting risk, which we believe will result in an appropriately priced, high-quality book of business. As announced on January 26, 2016, we plan to conduct an initial public offering of up to 19.9 percent of Mortgage Guaranty, subject to regulatory and GSE approval, as a first step towards a full separation.

Institutional Markets is expected to continue growing the structured settlement business and continue contributing to growth in assets under management with stable value wraps and utilizing a disciplined approach to growth and diversification of our business by pursuing select opportunities in areas such as the pension buyout business.

### Item 7 / EXECUTIVE OVERVIEW

## consumer insurance Outlook AND STRATEGIC INITIATIVES

### Market Conditions and Industry Trends

#### Retirement

Increasing life expectancy and reduced expectations for traditional retirement income from defined benefit programs and fixed income securities are leading Americans to seek additional financial security as they approach retirement. The strong demand for individual variable and fixed index annuities with guaranteed income features has attracted increased competition in this product space. In addition, higher tax rates and a desire for better investment returns have prompted less risk-averse investors to seek products without guaranteed living benefits, providing the opportunity to further diversify our product portfolio by offering investment-focused variable annuities.

The sustained low interest rate environment has a significant impact on the annuity industry. Low long-term interest rates put pressure on investment returns, which may negatively affect sales of interest rate sensitive products and reduce future profits on certain existing fixed rate products. In addition, more highly leveraged competitors have entered the market offering higher crediting rates. As long as the low interest rate environment continues, conditions will be challenging for the fixed annuity market. Rapidly rising interest rates could create the potential for increased surrenders. Customers are, however, currently buying fixed annuities with longer surrender periods in pursuit of higher returns, which may help mitigate the rate of increase in surrenders in a rapidly rising rate environment. Low interest rates have also driven strong sales growth of our fixed index annuity products, which provide additional interest crediting tied to favorable performance in certain equity market indices.

Consumer Insurance provides products and services to certain employee benefit plans that are subject to restrictions imposed by ERISA and the Internal Revenue Code, including rules that generally restrict the provision of investment advice to ERISA plans and participants and IRA holders if the investment recommendation results in fees paid to the individual advisor, his or her firm or their affiliates that vary according to the investment recommendation chosen. In April 2015, the DOL issued a proposed regulation that would, if enacted, expand the definition of "investment advice," which would substantially expand the range of activities considered to be fiduciary investment advice under ERISA and the Internal Revenue Code. For additional information on the DOL proposed regulation, see Item 1 – Business – Regulation – Other Regulatory Developments - ERISA Considerations. The DOL proposed regulation has generated substantial attention in our industry. If the final DOL regulation and related guidance were to be finalized as originally proposed, it may be necessary for us, and our competitors, to materially modify product design,

marketing, and compensation arrangements with distribution partners and financial advisors for certain products and services. It could also impose additional requirements and/or limitations on certain services that our advisors and employees could provide to ERISA plan sponsors, ERISA plan participants, and IRA holders. These changes could materially affect our ability to sell or service certain types of annuities and other investment products. Once we have fully evaluated the impact of the final rule, we intend to strategically invest in the most attractive post-DOL opportunities across the market.

### Life

Populations are living longer and have increased needs for financial protection for beneficiaries, estate planning and wealth creation. The Life operating segment addresses these needs with a broad spectrum of products, ranging from the pure protection focus of term life to indexed universal life and investment-oriented products such as variable universal life. Market factors, primarily low interest rates and regulatory changes, have caused the universal life market to shift its focus from guaranteed universal life to indexed universal life products that offer cash accumulation and living benefit options.

### Item 7 / EXECUTIVE OVERVIEW

#### Personal Insurance

The need for full life cycle products and coverage, increases in personal wealth accumulation, and awareness of insurance protection and risk management continue to support the growth of the Personal Insurance industry. Our Personal Insurance operations focus on group and corporate clients, together with individual customers within national markets. We expect the demand for multinational cross-boundary coverage and services to increase due to the internationalization of clients and customers. AIG's global presence provides Personal Insurance a distinct competitive advantage.

In Japan, the competition for auto insurance has intensified, in part driven by a decline in new car sales and the existence of fewer major insurers. Growth in property insurance generally reflects increases in new housing starts and heightened demand before the duration restriction on long-term fire insurance became effective in October 2015. In the U.S., we compete in the high net worth market and will continue to take advantage of market consolidation and expand our innovative products and services to distribution partners and clients. Outside of Japan and the U.S., our Personal Insurance operating segment continues to invest selectively in markets where we believe higher potential for sustainable profitability exists.

#### **Strategic Initiatives**

**Customer** — Strive to be our clients' most valued insurer. Through our unique franchise, which brings together a broad portfolio of retirement, life insurance and personal insurance products offered through multiple distribution networks, Consumer Insurance aims to provide customers with the products and services they desire, delivered through the channels they prefer.

**Information-driven Strategy** —Utilize customer insight, analytics and the application of science to optimize customer acquisition, product profitability, product mix, channel performance and risk management capabilities.

**Sharpen Consumer Focus** — Invest in areas where Consumer Insurance can grow profitably and sustainably. Target growth in select markets according to market size, growth potential, market maturity and customer demographics and narrow our footprint in less profitable markets with insufficient scale.

**Operational Effectiveness** — Simplify processes and enhance operating environments to increase competitiveness, improve service and product capabilities and facilitate delivery of our target customer experience.

**Investment Strategy** — Maintain a diversified, high quality portfolio of fixed maturity securities that largely matches the duration characteristics of the related insurance liabilities, and pursue selective yield-enhancement opportunities that meet liquidity, risk and return objectives.

**Profitability and Capital Management** — Deliver solid earnings through disciplined pricing, sustainable underwriting improvements, expense reductions and diversification of risk, and increase capital efficiency within insurance entities to enhance return on equity. Customer

In striving to be our clients' most valued insurer, we have implemented initiatives to better serve our target segments. Our focus on ease of doing business for consumers and producers includes enhancements to our platforms and services. We are working to expand relationships with key distribution partners to offer our products across multiple distribution channels.

### Item 7 / EXECUTIVE OVERVIEW

#### Information-driven Strategy

We believe that strengthening our information-driven decision making and marketing capabilities through the use of enhanced analytics, stronger platforms and tools, a well-designed product portfolio and expanded relationships may allow us to bring more effective product solutions to our chosen markets.

We focus on rate adequacy through our global underwriting practices and tools and analytics, and seek to optimize the value of our business lines through product and portfolio management and refined technical pricing. We strive to deliver leading customer experience and efficiency through claims best practices, deployment of enhanced operating structures and standardized processes and systems, while managing claims-handling efficiency.

### Sharpen Consumer Focus

**Retirement Income Solutions** intends to continue capitalizing on the opportunity to meet consumer demand for guaranteed income by maintaining competitive variable annuity product offerings, while managing risk from guarantee features through risk-mitigating product design and well-developed economic hedging capabilities. Retirement Income Solutions continues to invest in hedging and market risk management capabilities. Retirement Income Solutions is also focused on diversifying its product portfolio by growing sales of fixed index annuities with guarantee features, which provide additional income solutions for consumers approaching retirement, and introducing new investment-focused variable annuities, which offer various investment options, including alternative asset classes, to investors seeking higher returns.

**Fixed Annuities** sales will continue to be challenged by the low interest rate environment. Sales of fixed annuities could improve if interest rates rise and the yield curve steepens, as these market conditions make fixed annuity products more attractive compared to alternatives such as bank deposits. The growing market for immediate and deferred income products, driven by customers seeking guaranteed income products, provides an opportunity for Fixed Annuities to increase the diversification of its product portfolio.

Life will continue to invest to position itself for growth, serve its customers more effectively, and maintain pricing discipline in its overall strategy. Life's organization has been aligned to serve its customers in the Americas, Asia Pacific and EMEA regions with a focus on the demographic, governmental and socioeconomic trends unique to each region. As part of this initiative, our Group Benefits business recently merged with our U.S. Life, Health and Disability business to focus on strong existing relationships with multi-line and specialty producers. In 2016, we announced a plan to improve capital efficiency by using reinsurance to reduce certain statutory reserves that are above economic requirements in our domestic Life business.

Personal Insurance aims to provide clients with the products and services they desire, delivered through

the channels they prefer. We continue to focus and invest in the most profitable markets and segments, while narrowing our footprint where appropriate. We are also leveraging our multinational capabilities to meet the increasing demand for cross-border coverage and services. Personal Insurance will continue to utilize its strong risk management and market expertise to foster growth by providing innovative and competitive solutions to its customers and distributors.

## **Operational Effectiveness**

We are continuing to invest in initiatives that we believe will make our operating platforms simpler and more agile, enabling us to provide superior service and accommodate future growth. In Japan, we continue to invest in technology to improve operating efficiency and ease of doing business for our distribution partners and customers. In the U.S. Life business, we are focused on leveraging our most efficient systems and increasing automation of our underwriting process. We believe that simplifying our operating models will enhance productivity and support further profitable growth.

## **Investment Strategy**

### Item 7 / EXECUTIVE OVERVIEW

Our investment objective is to maintain a diversified, high quality portfolio of fixed maturity securities having weighted average durations that are matched to the duration and cash flow profile of our liabilities, to the extent practicable. Our investment strategy is to maximize net investment income and portfolio value, subject to liquidity requirements, capital constraints, diversification requirements, asset-liability matching and available investment opportunities. While a portfolio of alternative investments remains a fundamental component of the investment strategy of the Life Insurance Companies, we intend to reduce the overall size of the hedge fund portfolio, in light of changing market conditions and perceived market opportunities, and to continue reducing the size of the private equity portfolio. See Investments for additional discussion of investment strategies. If these reductions were to include the sale of alternative investments that support certain payout annuities, we could incur additional loss recognition expense on such products, due to updating assumptions to reflect reinvestment at lower future yields. See Critical Accounting Estimates – Insurance Liabilities - Future Policy Benefits for Life and Accident and Health Insurance Contracts (Life Insurance Companies) for discussion of assumptions related to loss recognition testing.

### Profitability and Capital Management

We are focused on enhancing profitability and capital efficiency within our insurance entities through disciplined pricing, in-force profitability management, effective management of risk and expense reductions. For product lines where we have significant equity market risk and exposure to changes in interest rates, we use risk management tools, such as the risk mitigation product features and hedging program in our Retirement Income Solutions and Group Retirement annuity businesses. Additionally, our scale and the breadth of our product offerings provide diversification of risk. Within our Non-Life Insurance Companies, we continue to increase capital efficiency.

In conjunction with our strategic active divestiture program, we announced on January 26, 2016 that we have agreed to sell AIG Advisor Group, our network of independent broker-dealers, to investment funds affiliated with Lightyear Capital LLC and PSP Investments. The transaction is expected to close in the second quarter of 2016, subject to regulatory approvals.

See Results of Operations — Consumer Insurance and Insurance Reserves for additional information about our Consumer Insurance businesses.

#### Item 7 / Results of Operations

The following section provides a comparative discussion of our Results of Operations on a reported basis for the three-year period ended December 31, 2015. Factors that relate primarily to a specific business segment are discussed in more detail within that business segment discussion. For a discussion of the Critical Accounting Estimates that affect the Results of Operations, see the Critical Accounting Estimates section of this MD&A.

### The following table presents our consolidated results of operations:

Years Ended December 31,				Percentage (
(in millions)	2015	2014	2013	2015 vs. 2014 20
Revenues:		-		
Premiums	\$36,655\$	37,254 \$	37,499	(2)%
Policy fees	2,755	2,615	2,340	5
Net investment income	14,053	16,079	15,810	(13)
Net realized capital gains	776	739	1,939	5
Aircraft leasing revenue	-	1,602	4,420	NM
Other income	4,088	6,117	6,866	(33)
Total revenues	58,327	64,406	68,874	(9)
Benefits, losses and expenses:				
Policyholder benefits and losses incurred	31,345	28,281	29,503	11
Interest credited to policyholder account balances	3,731	3,768	3,892	(1)
Amortization of deferred policy acquisition costs	5,236	5,330	5,157	(2)
General operating and other expenses	12,686	13,138	13,564	(3)
Interest expense	1,281	1,718	2,142	(25)
Loss on extinguishment of debt	756	2,282	651	(67)
Aircraft leasing expenses	-	1,585	4,549	NM
Net (gain) loss on sale of divested businesses	11	(2,197)	48	NM
Total benefits, losses and expenses	55,046	53,905	59,506	2
Income from continuing operations before				
income tax expense	3,281	10,501	9,368	(69)
Income tax expense	1,059	2,927	360	(64)
Income from continuing operations	2,222	7,574	9,008	(71)
Income (loss) from discontinued operations,				
net of income tax expense	-	(50)	84	NM
Net income	2,222	7,524	9,092	(70)
Less: Net income (loss) attributable to noncontrolling				
interests	26	(5)	7	NM
Net income attributable to AIG	\$ 2,196\$	7,529 \$	9,085	(71)%
For the year ended December 31, 2015, the effective tax rate of	n income fro	m continu	ina oners	ations was

For the year ended December 31, 2015, the effective tax rate on income from continuing operations was 32.3 percent. The effective tax rate on income from continuing operations differs from the statutory tax rate

of 35 percent primarily due to tax benefits of \$195 million associated with tax exempt interest income, \$127 million related to reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities, \$58 million associated with the effect of foreign operations, and \$109 million related to the partial completion of the Internal Revenue Service examination covering tax year 2006, partially offset by \$324 million of tax charges and related interest associated with increases in uncertain tax positions related to cross border financing transactions, and \$110 million related to increases in the deferred tax asset valuation allowances associated with certain foreign jurisdictions. See Note 22 to the Consolidated Financial Statements for additional information.

For the year ended December 31, 2015, our repatriation assumptions related to certain European operations changed, and related foreign earnings are now considered to be indefinitely reinvested. These earnings relate to ongoing operations and have been reinvested in active non-U.S. business operations. Further, we do not intend to repatriate these earnings to fund U.S. operations. As a result, U.S. deferred taxes have not been provided on \$1.8 billion of accumulated earnings, including accumulated other comprehensive income, of these non-U.S. affiliates. Potential U.S. income tax liabilities related to such earnings would be offset, in whole or in part, by allowable foreign tax credits resulting from foreign taxes paid to foreign jurisdictions in which such operations are located. As a result, we currently believe that any incremental U.S. income tax

#### Item 7 / Results of Operations

liabilities relating to indefinitely reinvested foreign earnings would not be significant. Deferred taxes have been provided on earnings of non-U.S. affiliates whose earnings are not indefinitely reinvested.

For the year ended December 31, 2014, the effective tax rate on income from continuing operations was 27.9 percent. The effective tax rate on income from continuing operations differs from the statutory tax rate of 35 percent primarily due to tax benefits of \$236 million associated with tax exempt interest income, \$209 million related to a decrease in the U.S. Life Insurance Companies' capital loss carryforward valuation allowance, \$182 million of income excludible from gross income related to the global resolution of certain residential mortgage-related disputes and \$68 million associated with the effect of foreign operations. See Note 22 to the Consolidated Financial Statements for additional information.

For the year ended December 31, 2013, the effective tax rate on income from continuing operations was 3.8 percent. The effective tax rate on income from continuing operations differs from the statutory tax rate of 35 percent primarily due to tax benefits of \$2.8 billion related to a decrease in the U.S. Life Insurance Companies' capital loss carryforward valuation allowance, \$396 million related to a decrease in certain other valuation allowances associated with foreign jurisdictions and \$298 million associated with tax exempt interest income. These items were partially offset by charges of \$632 million related to uncertain tax positions.

The following table presents a reconciliation of net income attributable to AIG to after-tax operating income attributable to AIG:

#### Years Ended December 31,

2015	2014	2013
\$ 2,196\$	7,529\$	9,085
112	59	791
110	(181)	(3,237
28	(169)	105
10	141	1,148
151	-	47
491	1,483	423
(476)	(470)	(1,285
-	50	(84
16	(1,462)	117
(53)	(350)	(460
20	-	
322	-	
\$ <b>2,927</b> \$	6,630\$	6,650
	\$ 2,196\$ 112 110 28 10 151 491 (476) - 16 (53) 20 322	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

Weighted average diluted shares outstanding 1,334,464,883 1,447,553,652 1,481,206,797 Income per common share attributable to AIG (diluted) \$ 1.65\$ 5.20\$ 6.13 After-tax operating income per common share attributable to AIG (diluted) 2.19\$ 4.58\$ 4.49 \$ After-tax operating income attributable to AIG for 2015 decreased compared to 2014 primarily due to a decrease in income from insurance operations, reflecting adverse prior year loss reserve development in Commercial Property Casualty, decreased net investment income, and lower income on assets held by AIG Parent.

After-tax operating income attributable to AIG for 2014 was essentially flat compared to 2013, primarily due to higher income tax expense, partially offset by an increase in income from insurance operations.

For the year ended December 31, 2015, the effective tax rate on pre-tax operating income was 28.0 percent. The significant factors that contributed to the difference from the statutory rate included tax benefits resulting from tax-exempt interest income,

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#### Item 7 / Results of Operations

the effect of foreign operations and other permanent tax items, certain tax benefits associated with the partial completion of the Internal Revenue Service examination covering tax year 2006 and the impact of other discrete tax benefits.

For the year ended December 31, 2014, the effective tax rate on pre-tax operating income was 30.9 percent. The significant factors that contributed to the difference from the statutory rate included tax benefits resulting from tax exempt interest income and other permanent tax items, and the impact of discrete tax benefits.

For the year ended December 31, 2013, the effective tax rate on pre-tax operating income was 28.8 percent. The significant factors that contributed to the difference from the statutory rate included tax benefits resulting from tax exempt interest income and other permanent tax items, and the impact of discrete tax benefits.

# **Segment Results**

We report the results of our operations through two reportable segments: Commercial Insurance and Consumer Insurance. The Corporate and Other category consists of businesses and items not allocated to our reportable segments.

The following table summarizes the operations of each reportable segment and Corporate and Other. See also Note 3 to the Consolidated Financial Statements.

## Years Ended December 31,

(in millions)	2015	2014	2013
Commercial Insurance*	\$ 1,652\$	5,510\$	4,980
Consumer Insurance*	3,378	4,474	4,564
Corporate and Other	(883)	(379)	(265)
Consolidations, eliminations and other adjustments	(92)	(31)	<u></u> 111
Pre-tax operating income	<b>\$ 4,055 \$</b>	9,574\$	9,390
Changes in fair value of securities used to hedge guaranteed living			
benefits	(43)	260	(161)
Changes in benefit reserves and DAC, VOBA, and			
SIA related to net realized capital gains (losses)	(15)	(217)	(1,608)
Other income (expense) – net	(233)	-	(72)
Loss on extinguishment of debt	(756)	(2,282)	(651)
Net realized capital gains	776	739	1,939
Income (loss) from divested businesses	(59)	2,169	(177)
Non-operating litigation reserves and settlements	82	258	708
Reserve development related to non-operating run-off			
insurance business	(30)	-	-

Restructuring and other costs Pre-tax income

(496) - - -

**\$ 3,281 \$** 10,501 **\$** 9,368

\* Certain 2013 severance expenses for Commercial Insurance and Consumer Insurance are included in Corporate & Other. As these expenses, which totaled \$263 million, were related to an overall AIG initiative to centralize work streams into lower cost locations, and create a more streamlined organization, they have not been allocated to the operating segments.

#### Item 7 / Results of Operations

pre-tax operating INCOME	
(in millions)	
commercial insurance	consumer insurance

#### Pre-tax Income Comparison for 2015 and 2014

Pre-tax income decreased in 2015 compared to 2014 primarily due to:

• a decrease in Commercial Insurance pre-tax operating income, reflecting an underwriting loss in 2015 compared to underwriting income in 2014 driven by adverse prior year loss reserve development from Property Casualty of \$3.5 billion in 2015 compared to \$655 million in 2014 and lower net investment income;

• a decrease in Consumer Insurance pre-tax operating income, reflecting lower net investment income, less favorable adjustments related to the update of actuarial assumptions, less favorable mortality experience in Life, and an underwriting loss in Personal Insurance in 2015, partially offset by higher policy and advisory fees;

- · restructuring and other costs; and
- lower income from divested businesses as a result of the sale of ILFC in the second quarter of 2014.

These decreases were partially offset by:

• a lower loss on extinguishment of debt from ongoing liability management activities;

• a \$264 million increase from the change in the fair value of GMWB and GMAB embedded derivatives related to variable annuity guaranteed living benefits, net of all related economic hedges (See Insurance Reserves – Life Insurance Companies DAC and Reserves – Variable Annuity Guaranteed Features and Hedging Program for additional discussion); and

• higher net realized capital gains from sales of investments, which included realized gains on the sales of Class B shares of Prudential Financial, Inc., a portion of our holdings in PICC P&C shares and common shares of Springleaf Holdings Inc. (Springleaf), mostly offset by a realized loss on the sale of ordinary shares of AerCap and an increase in other-than-temporary impairment charges.

#### Item 7 / Results of Operations

#### Pre-tax Income Comparison for 2014 and 2013

Pre-tax income increased in 2014 compared to 2013 primarily due to:

• an increase in pre-tax operating income for Commercial Insurance;

• a \$2.3 billion increase in income from divested businesses associated with the gain recognized upon completion of the sale of ILFC in 2014; and

• lower changes in benefit reserves and DAC, VOBA, and SIA related to net realized capital gains, which were primarily affected by loss recognition expense in the Life Insurance Companies of \$30 million in 2014 compared to \$1.5 billion in 2013. The loss recognition in 2013 was primarily attributable to investment sales in the Institutional Markets and Retirement operating segments related to capital loss carryforward utilization, with reinvestment of the sales proceeds at lower yields. Loss recognition expense in Corporate and Other was \$140 million in 2014 and \$98 million in 2013.

These increases were partially offset by decreases from:

· higher loss on extinguishment of debt from on-going debt management activities;

• a decrease in net realized capital gains driven by lower gains from sales of investments related to capital loss carryforward utilization in 2013;

- a decrease in legal settlements with financial institutions that participated in the creation, offering and sale of RMBS from which we realized losses during the financial crisis, which is reflected in Non-operating litigation reserves and settlements; and
- a \$149 million change in the fair value of GMWB and GMAB embedded derivatives related to variable annuity guaranteed living benefits, net of the change in fair value of all related economic hedges.

#### **Net Investment Income**

Net investment income is attributed to the operating segments of Commercial Insurance and Consumer Insurance based on internal models consistent with the nature of the underlying businesses.

For Commercial Insurance — Property Casualty and Consumer Insurance — Personal Insurance, we estimate investable funds based primarily on loss reserves, unearned premiums and a capital allocation for each operating segment. The net investment income allocation is calculated based on the estimated investable funds and risk-free yields (plus a liquidity premium) consistent with the approximate duration of the liabilities, and excludes net investment income associated with the run-off insurance lines reported in

Corporate and Other. The remaining excess is attributed to Commercial Insurance — Property Casualty and Consumer Insurance — Personal Insurance based on the relative net investment income previously allocated.

For Commercial Insurance — Institutional Markets, Consumer Insurance — Retirement and Consumer Insurance — Life, net investment income is attributed based on invested assets from segregated product line portfolios. Invested assets in excess of liabilities are allocated to product lines based on internal capital estimates.

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#### Item 7 / Results of Operations

#### **Foreign Currency Impact**

Property Casualty, International Life and Personal Insurance businesses are transacted in most major foreign currencies. The following table presents the average of the quarterly weighted average exchange rates of the currencies that have the most significant impact on our businesses:

Years Ended December 31,			Percentage Change				
Rate for 1 USD	2015	2014	2013	2015 vs. 2014	2014 vs. 2013		
Currency:							
JPY	120.82	104.43	95.86	16%	9%		
EUR	0.89	0.75	0.76	19%	(1)%		
GBP	0.65	0.61	0.64	7%	(5)%		

Unless otherwise noted, references to the effects of foreign exchange in the Commercial Insurance and Consumer Insurance discussion of results of operations are with respect to movements in the three currencies included in the preceding table (the Major Currencies).

## **Commercial insurance**

#### **Commercial Insurance Results**

#### The following table presents Commercial Insurance results:

Years Ended December 31,				Percentag	je Change
(in millions)	2015	2014	2013	2015 vs. 2014	2014 vs. 2013
Revenues:					
Premiums	\$22,521	\$22,221\$	622,096	1%	1%
Policy fees	199	187	113	6	65
Net investment income	5,474	6,393	6,653	(14)	(4)
Benefits and expenses:					
Policyholder benefits and losses incurred	20,017	16,575	17,002	21	(3)
Interest credited to policyholder account balances	408	410	413	-	(1)
Amortization of deferred policy acquisition costs	2,342	2,512	2,418	(7)	4
General operating and other expenses*	3,775	3,794	4,049	(1)	(6)
Pre-tax operating income	\$ 1,6528	\$ 5,510\$	6 4,980	(70)%	11%

\* Includes general operating expenses, commissions and other acquisition expenses.

# Commercial Insurance Results by Operating Segment

Commercial Insurance presents its financial information in three operating segments – Property Casualty, Mortgage Guaranty and Institutional Markets. The following section provides a comparative discussion of Commercial Insurance Results of Operations for 2015, 2014 and 2013 by operating segment.

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# Property Casualty Results

# The following table presents Property Casualty results:

Years Ended December 31,				Percentag	ge Change
(in millions)	2015	2014	2013	2015 vs. 2014	2014 vs. 2013
Underwriting results:					
Net premiums written	\$ 20,436\$	\$21,020\$	320,880	(3)%	19
Increase in unearned premiums	(407)	(135)	(203)	(201)	33
Net premiums earned	20,029	20,885	20,677	(4)	1
Losses and loss adjustment expenses incurred	17,274	14,956	14,872	15	1
Acquisition expenses:					
Amortization of deferred policy acquisition costs	2,309	2,486	2,394	(7)	4
Other acquisition expenses	907	796	937	14	(15)
Total acquisition expenses	3,216	3,282	3,331	(2)	(1)
General operating expenses	2,542	2,697	2,810	(6)	(4)
Underwriting loss	(3,003)	(50)	(336)	NM	85
Net investment income	3,596	4,298	4,431	(16)	(3)
Pre-tax operating income	<b>\$ 593</b> \$	6 4,248\$	\$ 4,095	(86)%	

NET PREMIUMS WRITTEN	Pre-Tax oPERATING INCOME
(in millions)	(in millions)

# 2015 and 2014 Comparison

**Pre tax operating income** decreased in 2015 compared to 2014 primarily due to an increase in net adverse prior year loss reserve development and lower net investment income. Net adverse prior year loss reserve development, including related premium adjustments, was \$3.5 billion in 2015 compared to \$550 million in 2014. The increase in net adverse prior year loss reserve development primarily reflected the loss reserve strengthening of \$3.0 billion in the fourth quarter of 2015, in classes of business with long reporting tails, primarily excess and primary casualty and financial lines. Premium adjustments consisted of return premiums of \$49 million in 2015 compared to additional premiums of \$105 million in 2014. See Insurance Reserves – Non-Life Insurance Companies— Net Loss Development for further discussion. Current accident year loss ratio, as adjusted, increased due to higher casualty and severe losses, which were mostly offset by improvement in attritional losses in Property and Specialty. Net loss reserve discount benefit was \$68 million in 2015 compared to a net loss reserve discount charge of \$71

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million in 2014. See Insurance Reserves — Non-Life Insurance Companies – Discounting of Reserves for further discussion. Catastrophe losses were \$581 million in 2015 compared to \$602 million in 2014.

**Acquisition expenses** decreased slightly in 2015 compared to 2014, primarily due to the strengthening of the U.S. dollar against the Major Currencies, as discussed above. Excluding the effect of foreign exchange, acquisition expenses increased primarily due to an increase in commission expenses in certain classes of business in Property and Specialty and higher premium taxes and other assessments reflecting a change in business mix.

**General operating expenses** decreased in 2015 compared to 2014, primarily due to the strengthening of the U.S. dollar against the Major Currencies, as well as lower employee-related expenses, partially offset by increased technology-related costs, and the acquisition of NSM, whose expenses were consolidated commencing in the second quarter of 2015.

**Net investment income** decreased in 2015 compared to 2014, primarily due to lower income on alternative investments and a decrease in net investment income related to assets accounted for under the fair value option.

See MD&A — Investments for additional information on the Non-Life Insurance Companies invested assets, investment strategy, and asset-liability management process.

#### 2014 and 2013 Comparison

**Pre-tax operating income** increased in 2014 compared to 2013 due to decreases in underwriting loss, partially offset by a decrease in net investment income. The decrease in underwriting loss was primarily due to an increase in production, lower charges due to changes in discount for workers' compensation reserves as discussed further under Insurance Reserves – Non-Life Insurance Companies- Discounting of Reserves, lower catastrophe losses and lower general operating expenses. The loss reserve discount charge decreased to \$71 million in 2014 from \$322 million in 2013. Catastrophe losses decreased to \$602 million in 2014 from \$710 million in 2013. These decreases were partially offset by higher net adverse prior year loss reserve development in all lines of business except for Property, and an increase in current accident year losses reflecting higher frequency of non-severe losses in the Property and Specialty businesses. The current accident year losses for 2014 included 30 severe losses totaling \$592 million compared to 27 severe losses totaling \$569 million in the prior year. Net adverse prior year loss reserve development, including related premium adjustments, was \$550 million and \$294 million in 2014 and 2013, respectively, as discussed further under Insurance Reserves – Non-Life Insurance Companies – Net Loss Development.

**Acquisition expenses** decreased in 2014 compared to 2013 primarily due to a reduction in expenses related to personnel engaged in sales support activities, and lower premium taxes and guaranty fund and other assessments reflecting a change in business mix.

**General operating expenses** decreased in 2014 compared to 2013, primarily due to efficiencies from organizational realignment initiatives, partially offset by higher technology-related expenses and an increase in bad debt expense. In 2013, general operating expenses benefitted from an unusually low bad debt expense.

**Net investment income** decreased in 2014 compared to 2013, primarily due to a decrease in interest rates during 2014, as yields on new purchases were lower than the weighted average yield of the overall portfolio, lower income on alternative investments, and lower income associated with investments accounted for under the fair value option, as the increase related to the PICC P&C rights offerings was more than offset by a decrease from fixed maturity investments accounted for under the fair value option. These were partially offset by the effect of continued portfolio diversification. The decrease in allocated net investment income is also due to a reduction in net loss reserves.

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# Property Casualty Net Premiums Written

The following table presents Property Casualty's net premiums written by major line of business:

Years Ended December 31	,				Percentage Chan Original Curren		
(in millions)		2015	2014	2013	2015 vs. 2014	2014 vs. 2013	2015 vs. 2014 2014
Casualty	\$	<b>6,957</b> \$	7,649\$	8,154	(9)%	(6)%	(6)%
Property		5,160	5,136	4,718	-	9	6
Specialty		3,653	3,714	3,737	(2)	(1)	3
Financial lines		4,666	4,521	4,271	3	6	9
Total Property Casualty net premiums written	\$2	<b>20,436</b> \$2	21,020\$2	20,880	(3)%	1%	2%

# Property Casualty NET PREMIUMS WRITTEN by Line of Business

(in millions)

# 2015 and 2014 Comparison

Property Casualty net premiums written decreased in 2015 compared to 2014, primarily due to strengthening of the U.S. dollar against the Major Currencies. Excluding the effect of foreign exchange, net premiums written increased in 2015 from 2014, primarily due to new business growth across all regions in all lines except for U.S. Casualty. Additionally, the increase in net premiums written in U.S. Financial lines reflected higher renewal in certain targeted growth products. The following paragraphs discuss the changes within our lines of business exclusive of the effect of foreign exchange.

**Casualty** net premiums written decreased in 2015 compared to 2014, reflecting continued execution of our strategy to enhance the portfolio mix, particularly in the U.S., and rate pressure. Additionally, net premiums written included return premiums related to the loss sensitive businesses of \$49 million for 2015 compared to additional premiums of \$105 million in 2014. An increase in new business in targeted growth products in 2015, particularly in EMEA, was more than offset by the declines in the U.S.

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**Property** net premiums written increased in 2015 compared to 2014, primarily due to strong growth in new business across all regions.

**Specialty** net premiums written increased in 2015 compared to 2014, primarily due to new business increases related to targeted growth products across all regions, partially offset by a decrease in certain classes of business, particularly in the U.S. as a result of the effect of our strategy to enhance risk selection.

**Financial lines** net premiums written increased in 2015 compared to 2014 primarily due to strong growth in new business and higher retention related to targeted growth products across all regions. Additionally, 2015 reflected the first quarter renewal of a multi-year E&O policy in the U.S.

#### 2014 and 2013 Comparison

Property Casualty net premiums written increased in 2014 compared to 2013, reflecting increases in new business related to targeted growth products in Property and Financial lines. The following paragraphs discuss the changes within our lines of business exclusive of the effect of foreign exchange.

**Casualty** net premiums written decreased in 2014 compared to 2013 primarily due to the effect on renewals from our strategy to enhance risk selection, particularly in the Americas. Strong growth and new writings in certain lines of business, particularly in EMEA, were more than offset by the declines in the Americas.

**Property** net premiums written increased in 2014 compared to 2013 primarily due to new business increases in targeted growth products, and optimization of Property Casualty's reinsurance structure as part of its decision to retain more favorable risks while continuing to manage aggregate exposure.

**Specialty** net premiums written decreased slightly in 2014, compared to 2013 primarily reflecting lower retention and rate decline in the EMEA region. This decline was largely offset by new business increases related to targeted growth products, including growth in small and medium sized enterprise markets in the Americas region.

**Financial lines** net premiums written increased in 2014, compared to 2013 reflecting growth in new business related to targeted growth products across all regions, as well as a favorable rate environment in the U.S.

Property Casualty Net Premiums Written by Region

The following table presents Property Casualty's net premiums written by region:

#### Years Ended December 31,

Percentage Change in

Percentage Chan

		U.S.	dollars	Original Curren		
(in millions)	2015	2014	2013	2015 vs. 2014	2014 vs. 2013	2015 vs. 2014 2014
Property Casualty:						
Americas	\$13,572\$	13,799\$	14,050	(2)%	6 (2)%	(1)%
Asia Pacific	1,936	2,029	2,035	(5)	-	7
EMEA	4,928	5,192	4,795	(5)	8	6
Total net premiums written	\$20,436\$	21,020\$	20,880	(3)%	6 1%	2%
			83			

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#### property casualty NET PREMIUMS WRITTEN by Region

(in millions)

The following paragraphs discuss the changes in net premiums written on a constant dollar basis, which exclude the effect of foreign exchange.

#### 2015 and 2014 Comparison

**The Americas** net premiums written decreased in 2015 compared to 2014, primarily due to continued execution of our strategy to enhance risk selection and optimize our product portfolio in Casualty, largely offset by strong growth in new business related to targeted growth products in Property, Specialty and Financial lines. Additionally, for 2015, net premiums written reflected the renewal of a multi-year E&O policy in the U.S.

Asia Pacific net premiums written increased in 2015 compared to 2014, primarily due to new business and higher retention in all lines of business.

**EMEA** net premiums written increased in 2015 compared to 2014, primarily due to new business growth in targeted growth products across all lines of business.

#### 2014 and 2013 Comparison

**The Americas** net premiums written decreased in 2014 compared to 2013, primarily due to declines in new business growth and rate pressure, particularly in the Casualty business. However, for 2014, the decrease

in net premiums written was partially offset by lower ceded premiums from catastrophe reinsurance transactions described above in 2014 compared to 2013.

**Asia Pacific** net premiums written increased slightly in 2014 compared to 2013, primarily due to increases in targeted growth products, and changes to optimize our reinsurance structure as part of our decision to retain more favorable risks while continuing to manage aggregate exposure, particularly in Japan.

**EMEA** net premiums written increased in 2014 compared to 2013, due to new business growth across all lines of businesses, except for Specialty.

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# Item 7 / results of operations / commercial insurance

# Property Casualty Underwriting Ratios

The following tables present the Property Casualty combined ratios based on GAAP data and reconciliation to the accident year combined ratio, as adjusted:

Years Ended December 31,				Increase (I	Decrease)
	2015	2014	2013	2015 vs. 2014	2014 vs. 2013
Loss ratio	86.2	71.6	71.9	14.6	(0.3)
Catastrophe losses and reinstatement premiums	(2.9)	(2.9)	(3.4)	-	0.5
Prior year development net of premium adjustments	(17.5)	(2.8)	(1.5)	(14.7)	(1.3)
Net reserve discount benefit (charge)	0.4	(0.3)	(1.6)	0.7	1.3
Accident year loss ratio, as adjusted	66.2	65.6	65.4	0.6	0.2
Acquisition ratio	16.1	15.7	16.1	0.4	(0.4)
General operating expense ratio	12.7	12.9	13.6	(0.2)	(0.7)
Expense ratio	28.8	28.6	29.7	0.2	(1.1)
Combined ratio	115.0	100.2	101.6	14.8	(1.4)
Catastrophe losses and reinstatement premiums	(2.9)	(2.9)	(3.4)	-	0.5
Prior year development net of premium adjustments	(17.5)	(2.8)	(1.5)	(14.7)	(1.3)
Net reserve discount benefit (charge)	0.4	(0.3)	(1.6)	0.7	1.3
Accident year combined ratio, as adjusted	95.0	94.2	95.1	0.8	(0.9)

property casualty ratios	

See Insurance Reserves – Non-Life Insurance Companies for further discussion of discounting of reserves and prior year development.

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The following tables present Property Casualty's accident year catastrophe and severe losses by region and number of events:

#### Catastrophes<sup>(a)</sup>

	# of				Asia			
(in millions)	Events	Am	ericas		Pacific		EMEA	Total
Year Ended December 31, 2015								
Flooding	4	\$	74	\$	-	\$	69 \$	143
Windstorms and hailstorms	14		274		121		15	410
Wildfire	1		9					9
Tropical cyclone	1		-		12			12
Earthquakes	1		7					7
Total catastrophe-related charges	21	\$	364	\$	133	\$	84 \$	581
Year Ended December 31, 2014								
Flooding	1	\$	16	\$	-	\$	- \$	16
Windstorms and hailstorms	14		306		63		21	390
Tropical cyclone	4		96		34		15	145
Earthquakes	1		48		-		1	49
Reinstatement premiums			-		-		2	2
Total catastrophe-related charges	20	\$	466	\$	97	\$	39 \$	602
Year Ended December 31, 2013								
Flooding	8	\$	195	\$	8	\$	114 \$	317
Windstorms and hailstorms	10		205		-		78	283
Wildfire	1		40		-		-	40
Tropical cyclone	3		4		66		-	70
Total catastrophe-related charges	22	\$	444	\$	74	\$	192 \$	710
<ul><li>(a) Catastrophes are generally weather or sei</li><li>\$10 million each.</li></ul>	smic events I	navinę	g a net ii	mpac	t on AIG	in e	xcess of	

#### Severe Losses<sup>(b)</sup>

Years Ended December 31,	# of			Asia		
(in millions)	Events	Am	ericas	Pacific	EMEA	Total
2015	29	\$	378	\$ 27	\$ 294 \$	699
2014	30	\$	169	\$ 73	\$ 350 \$	592
2013	27	\$	139	\$ 184	\$ 246 \$	569

(b) Severe losses are defined as non-catastrophe individual first party losses and surety losses greater than \$10 million, net of related reinsurance and salvage and subrogation.

#### 2015 and 2014 Comparison

The loss ratio and combined ratio increased by 14.6 points and 14.8 points, respectively, in 2015 compared to 2014, primarily due to higher net adverse prior year loss development.

The accident year combined ratio, as adjusted, increased by 0.8 points in 2015 compared to 2014 primarily due to a higher accident year loss ratio, as adjusted, and an increase in the acquisition ratio.

The accident year loss ratio, as adjusted, increased by 0.6 points in 2015 compared to 2014, primarily due to higher casualty and severe losses, partially offset by lower attritional losses in U.S. Property, and Specialty, particularly in the U.S. and EMEA. Severe losses represented approximately 3.5 points and 2.8 points of the accident year loss ratio, as adjusted, respectively, in 2015 and 2014.

The acquisition ratio increased by 0.4 points in 2015 compared to 2014 primarily due to higher commission expenses in certain classes of business in Property and Specialty and higher premium taxes and other assessments reflecting a change in business mix.

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The general operating expense ratio decreased by 0.2 points in 2015 compared to 2014, primarily due to lower employee-related expenses partially offset by additional expense resulting from the NSM acquisition and higher technology-related expenses.

#### 2014 and 2013 Comparison

The combined ratio decreased by 1.4 points in 2014 compared to 2013 reflecting decreases in the expense ratio and the loss ratio.

The accident year combined ratio, as adjusted, decreased by 0.9 points in 2014 compared 2013, primarily due to lower expense ratio which was partially offset by a higher accident year loss ratio, as adjusted.

The accident year loss ratio, as adjusted, increased by 0.2 points in 2014, compared to 2013, primarily due to higher frequency of non-severe losses, particularly in Property and Specialty businesses. This was partially offset by an improvement in Financial lines, particularly in the U.S., reflecting enhanced risk selection and pricing discipline. Severe losses represented approximately 2.8 points of the accident year loss ratio, as adjusted, in both 2014 and 2013.

The acquisition ratio decreased by 0.4 points in 2014 compared to 2013, primarily due to a reduction in expenses of personnel engaged in sales support activities and lower premium taxes and guaranty fund and other assessments.

The general operating expense ratio decreased by 0.7 points in 2014 compared to 2013, primarily due to efficiencies from organizational realignment initiatives, partially offset by higher technology-related expenses and an increase in bad debt expense. In 2013, general operating expenses benefitted from an unusually low bad debt expense.

# Mortgage Guaranty Results

#### The following table presents Mortgage Guaranty results:

Years Ended December 31,					Percenta	ge Change
(dollars in millions)	1	2015	2014	2013	2015 vs. 2014	2014 vs. 2013
Underwriting results:						
Net premiums written	\$ 1	1,050	\$ 1,024	\$ 1,048	3%	(2)
Increase in unearned premiums	(	(138)	(120)	(239)	(15)	50
Net premiums earned		912	904	809	1	12
Losses and loss adjustment expenses incurred		160	223	514	(28)	(57)
Acquisition expenses:						
Amortization of deferred policy acquisition costs		30	22	20	36	10

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Other acquisition expenses	51	49	60	4	(18)
Total acquisition expenses	81	71	80	14	(11)
General operating expenses	166	156	142	6	<b>`</b> 1Ó
Underwriting income	505	454	73	11	NM
Net investment income	139	138	132	1	5
Pre-tax operating income	644	592	205	9	189
Key metrics:					
Prior year loss reserve development (favorable)/					
unfavorable	\$ (69)	\$ (104)	\$ 30	(34)%	NM
Domestic first-lien:		•		•	
New insurance written	\$50,842	\$42,038	\$49,356	21	(15)
Combined ratio	44.6	52.6	91.1		
Risk in force	\$47,442	\$42,106	\$36,367	13	16
60+ day delinquency ratio on primary loans <sup>(a)</sup>	3.4%	% 4.4%	% 5.9%		
Domestic second-lien:					
Risk in force <sup>(b)</sup>	\$ 399	\$ 446	\$ 1,026	(11)	(57)
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(a) Based on number of policies.

(b) Represents the full amount of second-lien loans insured reduced for contractual aggregate loss limits on certain pools of loans, which is usually 10 percent of the full amount of loans insured in each pool. Certain second-lien pools have reinstatement provisions, which will expire as the loan balances are repaid.

### **Pre-Tax oPERATING INCOME**

# domestic first-lien new insurance written on mortgage loans

(in millions)

(in millions)

#### The following table presents Mortgage Guaranty first-lien results:

Years Ended December 31,	Percentage Change				
(dollars in millions)	2015	2014	2013	2015 vs. 2014	2014 vs. 2013
Underwriting results:					
Net premiums written	\$ 990	\$ 929\$	950	7%	(2)%
Increase in unearned premiums	(137)	(117)	(256)	(17)	54
Net premiums earned	853	812	694	5	17
Losses and loss adjustment expenses incurred	174	233	462	(25)	(50)

Property Casualty Net Premiums Written by Region

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Acquisition expenses:					
Amortization of deferred policy acquisition costs	29	21	16	38	31
Other acquisition expenses	52	49	60	6	(18)
Total acquisition expenses	81	70	76	16	(8)
General operating expenses	150	124	95	21	31
Underwriting income	448	385	61	16	NM
Net investment income	127	124	116	2	7
Pre-tax operating income	\$ <b>575</b> \$	509\$	177	13%	188%
2015 and 2014 Comparison					

**Pre-tax operating income** increased in 2015 compared to 2014 due to an increase in first-lien net premiums earned as a result of higher new insurance written increasing the amount of insurance in-force, an acceleration of earnings on the cancellations of single premium business for which a return premium is generally not required, and a decline in incurred losses from lower delinquency rates and higher cure rates. Offsetting these increases in operating income was a reduction in favorable prior year loss development of \$35 million primarily related to a settlement with a large lender which resulted in \$64 million of favorable prior year loss development in 2014.

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#### **First-Lien Results**

**First-lien pre-tax operating income** increased \$66 million in 2015 compared to 2014, primarily due to improved underwriting income as a result of a \$41 million increase in first-lien net premiums earned in 2015 compared to 2014, largely from growth in the book of business and the acceleration of premiums earned as a result of cancellations of single premium business. Additionally, there was a \$72 million decrease in accident year losses offset in part by a \$13 million reduction in prior year loss development, which was driven primarily by \$57 million of favorable prior year loss development from a settlement with a large lender in 2014. The increases in operating income were offset in part by a \$37 million increase in acquisition and general operating expenses. The combined ratio was 47.5 points in 2015, compared to 52.6 points in 2014, reflecting a decrease in the loss ratio, partially offset by an increase in the expense ratio.

**Acquisition expenses** increased in 2015 compared to 2014, primarily as a result of sales support solicitation activities, which generated new insurance written.

**General operating expenses** increased in 2015 compared to 2014, primarily due to an increase in costs related to servicing the growth of the in-force business, technology-related and customer service initiatives expenses and severance.

#### Other Business Results

Other business results include international mortgage insurance operations and the run-off portfolios of second-lien insurance and student loan insurance.

**The Other business' pre-tax operating income** for 2015 was \$69 million compared to \$82 million in 2014. The decrease in pre-tax operating income was due to a decrease in net premiums earned and net investment income offset by the decrease in general operating expenses and losses and loss adjustment expenses, which included \$35 million of favorable prior year loss development largely attributable to recoveries on previously paid claims.

#### 2014 and 2013 Comparison

**Pre-tax operating income** increased in 2014 compared to 2013 due to a decline in incurred losses from lower delinquency rates, higher cure rates and an increase in first-lien net premiums earned reflecting higher persistency.

# First Lien Results

**First-lien pre-tax operating income** increased in 2014 compared to 2013, primarily due to improved underwriting income as a result of a \$229 million decrease in first-lien losses and loss adjustment expenses incurred reflecting fewer new delinquencies, favorable prior year loss reserve development, and higher cure rates. In addition, first-lien pre-tax operating income increased due to a \$119 million increase in first-lien net

premiums earned in 2014 compared to 2013, largely from growth in the book of business, higher persistency, and, to a lesser extent, the acceleration of premiums earned as the result of the recognition of a shorter expected coverage period on certain single premium business. The decrease in first-lien losses and loss adjustment expenses incurred combined with the increase in earned premiums resulted in an improved combined ratio of 52.6 points in 2014 compared to 91.1 points in 2013.

**Acquisition expenses** decreased in 2014 compared to 2013, primarily as a result of the decrease in new insurance written related to the decline in mortgage originations.

**General operating expenses** increased in 2014 compared to 2013 due to increased technology expenses and an impairment charge on certain capitalized technology costs.

# **Other Business Results**

**The Other business' pre-tax operating income** for 2014 was \$82 million compared to \$27 million in 2013. The increase in pre-tax operating income is due to a decline in losses and loss adjustment expenses incurred of \$62 million and a \$17 million reduction in underwriting expenses, partially offset by a decline in net premiums earned of \$22 million and a decline in net investment income of \$2 million.

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#### New Insurance Written

Domestic first-lien new insurance written increased to a record level of \$50.8 billion in 2015 compared to \$42.0 billion in 2014, driven by an increase in refinancing, improvements in existing home sales due to lower down payment requirements and new purchase volume.

The decline in domestic first-lien new insurance written to \$42.0 billion in 2014 from \$49.4 billion in 2013 was primarily due to the contraction in the mortgage originations market and an increase in competition.

#### Delinquency Inventory

The delinquency inventory for domestic first-lien business declined during 2015 as a result of cures and paid claims exceeding the number of newly reported delinquencies. Mortgage Guaranty's first-lien primary delinquency ratio at December 31, 2015 was 3.4 percent compared to 4.4 percent at December 31, 2014. Over the last several years, Mortgage Guaranty has experienced a decline in newly reported defaults and an increase in cure rates.

The delinquency inventory for domestic first lien business declined during 2014 as a result of cures and paid claims exceeding the number of newly reported delinquencies. Mortgage Guaranty's first lien primary delinquency ratio at December 31, 2014 was 4.4 percent compared to 5.9 percent at December 31, 2013.

# The following table provides a summary of activity in Mortgage Guaranty's domestic first lien delinquency inventory:

#### Years Ended December 31,

(number of policies)	2015	2014	2013
Number of delinquencies at the beginning of the year	38,357	47,518	62,832
Newly reported	39,619	47,239	56,194
Cures	(36,279)	(42,680)	(51,283)
Claims paid	(8,451)	(11,601)	(19,862)
Other	(1,961)	(2,119)	(363)
Number of delinquencies at the end of the year	31,285	38,357	47,518
Mortgage Guaranty Underwriting Ratios			

The following tables present the Mortgage Guaranty combined ratios based on GAAP data:

Years Ended December 31,

			Increase	(Decrease)
2015	2014	2013	2015 vs. 2014	2014 vs. 2013

Loss ratio	17.5	24.7	63.5	(7.2)	(38.8)
Acquisition ratio	8.9	7.8	9.9	1.1	(2.1)
General operating expense ratio	18.2	17.3	17.5	0.9	(0.2)
Expense ratio	27.1	25.1	27.4	2.0	(2.3)
Combined ratio	44.6	49.8	90.9	(5.2)	(41.1)
2015 and 2014 Comparison					

The combined ratio decreased by 5.2 points in 2015 compared to 2014. The decrease in the ratio in 2015 was driven primarily by a reduction in the loss ratio due to a decrease in incurred losses driven by lower delinquencies and higher cure rates, partially offset by a reduction in favorable prior year loss development.

The acquisition ratio increased by 1.1 points in 2015 compared to 2014, primarily due to the increases in sales-related activities supporting the \$8.8 billion increase in new insurance written.

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The general operating expense ratio increased by 0.9 points in 2015 compared to 2014, primarily due to an increase in technology-related expenses, customer service initiatives and severance.

### 2014 and 2013 Comparison

The combined ratio decreased by 41.1 points in 2014 compared to 2013. The decrease was driven primarily by a reduction in the loss ratio due to lower losses and loss adjustment expenses incurred from fewer new delinquencies, favorable prior year loss reserve development, and higher cure rates.

The acquisition ratio decreased by 2.1 points in 2014 compared to 2013. Acquisition expenses decreased compared to an increase in net premiums earned, driven by the decreases in new insurance written in 2014 due to lower mortgage originations.

The general operating expense ratio decreased by 0.2 points in 2014 compared to 2013. The decrease was driven primarily by growth in net premiums earned.

#### Institutional Markets Results

#### The following table presents Institutional Markets results: Years Ended December 31, Percentage Change (in millions) 2015 2014 2013 2015 vs. 2014 2014 vs. 2013 **Revenues:** Premiums **\$ 1.580 \$** 432 \$ 610 266% (29)%187 Policy fees 199 113 6 65 Net investment income 1.739 1.957 2.090 (6) (11)Benefits and expenses: Policyholder benefits and losses incurred 2,583 1,396 85 1,616 (14)Interest credited to policyholder account balances 408 410 413 (1)Amortization of deferred policy acquisition costs 3 4 4 (25) Other acquisition expenses 32 30 36 7 (17)General operating expenses 77 66 64 17 3 Pre-tax operating income 415 \$ 670 \$ 680 (38)(1)

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#### **INSTITUTIONAL MARKETS pre-tax OPERATING INCOME** (in millions)

#### 2015 and 2014 Comparison

**Pre-tax operating income** in 2015 decreased compared to 2014, primarily due to a decrease in net investment income. Fee income increased in 2015 compared to 2014, driven by growth in reserves and assets under management, primarily from continued development of the stable value wrap business. The notional amount of stable value wrap assets under management at December 31, 2015 grew by \$3.0 billion or nine percent from December 31, 2014. The increases in premiums and benefit expense in 2015 compared to 2014 were primarily due to the premiums received and establishment of future policy benefit reserves for terminal funding annuities issued in 2015.

**Net investment income** in 2015 decreased compared to 2014, primarily due to lower returns on alternative investments in hedge funds and lower yield enhancements from bond call and tender income. See MD&A – Investments – Life Insurance Companies for additional information on the investment strategy, asset-liability management process and invested assets of our Life Insurance Companies, which include the invested assets of the Institutional Markets business.

**General operating expenses** in 2015 increased compared to 2014, primarily due to higher state guaranty fund assessment expenses, technology investments and higher interest expense.

#### 2014 and 2013 Comparison

**Pre-tax operating income** for 2014 decreased slightly compared to 2013, as a decrease in net investment income was only partially offset by an increase in fee income. The increase in fee income was driven by growth in reserves and assets under management, primarily from strong development of the stable value wrap business. The notional amount of stable value wrap assets under management at December 31, 2014

grew by \$7.8 billion or 32 percent from December 31, 2013, which excluded a \$2.5 billion deposit to the separate accounts for a stable value funding agreement. Growth in reserves also reflected a GIC deposit of \$450 million in the fourth quarter of 2014 under a funding agreement-backed notes issuance program, in which an unaffiliated, non-consolidated statutory trust issues to investors medium-term notes, which are secured by GICs issued by one of the Life Insurance Companies. Under the funding agreement-backed notes program, issuances will be made opportunistically based upon pricing and demand available in the marketplace.

**Net investment income** for 2014 decreased compared to 2013, primarily due to lower net investment income from alternative investments and from the base portfolio. The 2014 decrease in alternative investment income of \$41 million compared to 2013 primarily reflected high hedge fund income in 2013 due to favorable equity market conditions. The decrease in base net investment income in 2014 compared to 2013 primarily reflected lower base portfolio yield as a result of reinvestment in the

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low interest rate environment, partially offset by growth in average assets. See MD&A – Investments – Life Insurance Companies for additional information on the investment strategy, asset-liability management process and invested assets of our Life Insurance Companies, which include the invested assets of the Institutional Markets business.

**General operating expenses** in 2014 increased slightly compared to 2013, primarily due to investments in technology.

#### Institutional Markets Premiums, Deposits and Net Flows

For Institutional Markets, premiums represent amounts received on traditional life insurance policies and life-contingent payout annuities or structured settlements. Premiums and deposits is a non GAAP financial measure that includes direct and assumed premiums as well as deposits received on universal life insurance and investment-type annuity contracts, including GICs and stable value wrap funding agreements.

# The following table presents a reconciliation of Institutional Markets premiums and deposits to GAAP premiums:

#### Years Ended December 31,

(in millions)	2015	2014	2013
Premiums and deposits	\$ 1,782 \$	3,797 \$	991
Deposits	(169)	(3,344)	(354)
Other	(33)	(21)	(27)
Premiums	\$ 1,580 \$	432 \$	610

Premiums and deposits for 2015 decreased compared to 2014, primarily due to a \$2.5 billion deposit to the separate accounts of one of the Life Insurance Companies for a stable value wrap funding agreement that was reflected in 2014. Excluding the \$2.5 billion deposit in the prior year period, premiums and deposits for 2015 increased compared to 2014, primarily due to higher premiums, which reflected increased sales of terminal funding annuities in 2015.

The decrease in premiums in 2014 compared to 2013 was primarily due to a high volume of single-premium products sold in 2013, including life-contingent payout annuities. Sales of these products decreased in 2014 compared to 2013 due to a more competitive environment as well as continued low interest rates. The increase in deposits in 2014 compared to 2013 included a \$2.5 billion deposit to the separate accounts of one of the Life Insurance Companies for a stable value wrap funding agreement. The majority of stable value wrap sales are measured based on the notional amount included in assets under management, but do not include the receipt of funds that would be included in premiums and deposits. The increase in 2014 compared to 2013 also reflected a \$450 million GIC issued in 2014.

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#### **Consumer insurance**

**Consumer Insurance Results** 

The following table presents Consumer Insurance results:

Years Ended December 31,				Percentag	e Change
(in millions)	2015	2014	2013	2015 vs. 2014	2014 vs. 2013
Revenues:					
Premiums	\$14,085\$	14,936\$	515,302	(6)%	(2)%
Policy fees	2,557	2,453	2,252	4	9
Net investment income	8,322	9,082	9,352	(8)	(3)
Other income	2,105	1,998	1,754	5	14
Benefits and expenses:					
Policyholder benefits and losses incurred	10,475	10,796	10,957	(3)	(1)
Interest credited to policyholder account balances	3,316	3,353	3,477	(1)	(4)
Amortization of deferred policy acquisition costs	2,887	2,759	2,836	5	(3)
General operating and other expenses*	7,013	7,087	6,826	(1)	4
Pre-tax operating income	\$ 3,378\$	6 4,474\$	6 4,564	(24)%	(2)%
* Includes general operating expenses non defe	rrahle com	missione	s other :	acquisition expense	202

\* Includes general operating expenses, non deferrable commissions, other acquisition expenses, advisory fee expenses and other expenses.

# Consumer Insurance Results by Operating Segment

Consumer Insurance presents its operating results in three operating segments – Retirement, Life and Personal Insurance. The following section provides a comparative discussion of Consumer Insurance Results of Operations for 2015, 2014 and 2013 by operating segment.

#### **Retirement Results**

# The following table presents Retirement results:

Years Ended December 31,				Percentage	e Change
(in millions)	2015	2014	2013	2015 vs. 2014	2014 vs. 2013
Revenues:					
Premiums	\$ <b>168</b> \$	287 \$	188	(41)%	53%
Policy fees	1,072	1,010	861	6	17

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Net investment income	6,002	6,489	6,628	(8)	(2)
Advisory fee and other income	2,056	1,998	1,754	3	14
Benefits and expenses:					
Policyholder benefits and losses					
incurred	511	537	364	(5)	48
Interest credited to policyholder					
account balances	2,823	2,846	2,935	(1)	(3)
Amortization of deferred policy					
acquisition costs	480	346	273	39	27
Non deferrable insurance	000	005	0.40	0	0
commissions	282	265	249	6	6
Advisory fee expenses	1,349	1,315	1,175	3	12
General operating expenses	1,014	980	945	3	4
Pre-tax operating income	\$ <b>2,839</b> \$	3,495 \$	3,490	(19)%	-%
		94			

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**RETIREMENT pre-tax OPERATING INCOME** (in millions)

#### 2015 and 2014 Comparison

**Pre-tax operating income** in 2015 decreased compared to 2014, primarily due to lower net investment income and a lower net positive adjustment to reflect the update of actuarial assumptions, partially offset by growth in fee income. In addition, DAC amortization in Retirement Income Solutions increased in 2015 due to growth in the business and lower equity market returns compared to 2014. Base net investment income decreased in 2015, which resulted in base spreads compression, but this decrease was partially offset by higher policy fees due to growth in variable annuity separate account assets under management, principally driven by positive net flows.

Pre-tax operating income in both years included a net positive impact from the update of certain estimated gross profit assumptions used to amortize DAC and related items in the investment-oriented product lines, which resulted in a \$140 million net increase in pre-tax operating income in 2015, compared to a \$246 million net increase in pre-tax operating income in 2014. See Insurance Reserves - Life Insurance Companies DAC and Reserves – Update of Actuarial Assumptions for amounts by product line and financial statement line item and additional discussion.

**Net investment income** for 2015 decreased compared to 2014, primarily due to lower returns on alternative investments in hedge funds and lower base net investment income.

Base net investment income for 2015 decreased compared to 2014, primarily due to the effect of lower base yields from reinvestment at rates below the weighted average yield of the overall portfolio. See Investments – Life Insurance Companies for additional information on the investment strategy, asset-liability management process and invested assets of our Life Insurance Companies, which include the invested assets of the Retirement business.

Overall, Retirement fixed maturity portfolio yields in 2015 declined compared to 2014, primarily as a result of investment purchases and investment of portfolio cash flows at rates below the weighted average yield of the existing portfolio given the sustained low interest rate environment. While average interest crediting rates were down slightly due to active rate management, the decline in base yield resulted in spread compression in Fixed Annuities base spreads compared to 2014. Group Retirement base spread was flat compared to 2014, due to slightly lower average crediting rates as well as additional accretion income in 2015, which helped offset the decline in yield on the base portfolio. See Spread Management below for additional discussion.

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**General operating expenses** increased in 2015 compared to 2014, due in part to technology investments and higher expenses associated with continued strong sales in the Retirement Income Solutions product line.

#### 2014 and 2013 Comparison

**Pre-tax operating income** for Retirement in 2014 was comparable to 2013, as higher policy fees and the higher positive impact of actuarial assumption updates were offset by lower net investment income from alternative investments. The increase in policy fees was driven by growth in variable annuity separate account assets from positive net flows and favorable equity markets. A higher volume of commissions and advisory fees included in Other income, net of related expenses, was driven by increased assets under management.

Pre-tax operating income in both years included a net positive impact from the update of certain estimated gross profit assumptions used to amortize DAC and related items in the investment-oriented product lines, which resulted in a \$246 million net increase in pre-tax operating income in 2014, compared to a \$233 million net increase in pre-tax operating income in 2013. See Insurance Reserves - Life Insurance Companies DAC and Reserves – Update of Actuarial Assumptions for amounts by product line and financial statement line item and additional discussion.

**Net investment income** for 2014 decreased compared to 2013, primarily due to a \$158 million decrease in income from alternative investments, including lower hedge fund income, which in 2013 had benefited from favorable equity market conditions and several large hedge fund redemptions. The decrease in hedge fund income in 2014 compared to 2013 was partially offset by an increase in private equity fund income.

Base net investment income for 2014 increased slightly compared to 2013, as participation income on a commercial mortgage loan and income from the redemption of an invested asset in 2014 more than offset the effect of lower base yields from reinvestment at rates below the weighted average yield of the overall portfolio. See Investments – Life Insurance Companies for additional information on the investment strategy, asset-liability management process and invested assets of our Life Insurance Companies, which include the invested assets of the Retirement business.

Overall, Retirement fixed maturity portfolio yields in 2014 declined compared to 2013, primarily as a result of investment purchases and investment of portfolio cash flows at rates below the weighted average yield of the existing portfolio in the historically low interest rate environment. The Fixed Annuities and Group Retirement product lines were able to maintain base spreads in 2014 at a level comparable to 2013, and Retirement Income Solutions base spread increased, as a result of active crediting rate management. See Spread Management below for additional discussion.

**General operating expenses** increased in 2014 compared to 2013, due in part to technology investments and the volume of continued sales growth of annuities in the Retirement Income Solutions and Fixed Annuities product lines.

#### Spread Management

The contractual provisions for renewal of crediting rates and guaranteed minimum crediting rates included in products may reduce spreads in a sustained low interest rate environment and thus reduce future profitability. Although this interest rate risk is partially mitigated through the Life Insurance Companies' asset liability management process, product design elements and crediting rate strategies, a sustained low interest rate environment may negatively affect future profitability.

Disciplined pricing on new business and active crediting rate management are used in the Fixed Annuities and Group Retirement product lines to partially offset the impact of a continued decline in base yields resulting from investment of available cash flows in the low interest rate environment.

**Disciplined pricing on new business** is used to pursue new sales of annuity products at targeted net investment spreads in the current rate environment. Retirement has an active product management process to ensure that new business offerings appropriately reflect the current interest rate environment. To the extent that Retirement cannot achieve targeted net investment spreads on new business, products are re-priced or no longer sold. Additionally, where appropriate, existing products that had higher minimum rate guarantees have been re-filed with lower crediting rates as permitted under state

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insurance laws for new sales. As a result, new sales of fixed annuity products generally have minimum interest rate guarantees of one percent.

**Renewal crediting rate management** is done under contractual provisions in annuity products that were designed to allow crediting rates to be reset at pre-established intervals in accordance with state and federal laws and subject to minimum crediting rate guarantees. Retirement will continue to adjust crediting rates on in-force business to mitigate the pressure on spreads from declining base yields. In addition to deferred annuity products, certain traditional long-duration products for which Retirement does not have the ability to adjust interest rates, such as payout annuities, are exposed to reduced earnings and potential loss recognition reserve increases in a sustained low interest rate environment.

As of December 31, 2015, Retirement's fixed annuity reserves, which include fixed options offered within variable annuities sold in the Group Retirement and Retirement Income Solutions product lines as well as reserves of the Fixed Annuities product line, had minimum guaranteed interest rates ranging from one percent to 5.5 percent, with the higher rates representing guarantees on older in-force products. As indicated in the table below, approximately 73 percent of annuity account values were at their minimum crediting rates as of December 31, 2015, compared to 71 percent at December 31, 2014. As a result of disciplined pricing on new business and the run-off of older business with higher minimum crediting rates, fixed annuity account values having contractual minimum guaranteed rates above one percent decreased to 74 percent of total fixed annuity reserves at December 31, 2015 from 79 percent at December 31, 2014.

# The following table presents fixed annuity account values by contractual minimum guaranteed interest rate and current crediting rates:

D							
December 31, 2015			-	0 Basis		e than 50	
Contractual Minimum Guaranteed	At Co	ntractual P	oints	s Above	Bas	sis Points	
Interest Rate	Ν	Minimum	Μ	linimum <i>I</i>	Above	Minimum	
(in millions)	Gi	uarantee	Gu	arantee	G	iuarantee	Total
Fixed annuities *							
1%	\$	5,896	\$	6,340	\$	12,635	\$ 24,871
> 1% - 2%		12,659		2,341		2,974	17,974
> 2% - 3%		30,611		473		1,067	32,151
> 3% - 4%		12,231		50		10	12,291
> 4% - 5%		7,671		-		4	7,675
> 5% - 5.5%		202		-		5	207
Total	\$	69,270	\$	9,204	\$	16,695	\$ 95,169
Percentage of total		73%	<b>b</b>	10%	, D	17%	100%

\* Fixed annuities shown include fixed options within variable annuities sold in Group Retirement and Retirement Income Solutions product lines.

#### Retirement Premiums and Deposits, Surrenders and Net Flows

#### Premiums

For Retirement, premiums primarily represent amounts received on life-contingent payout annuities. Premiums and deposits is a non GAAP financial measure that includes, in addition to direct and assumed premiums, deposits received on investment-type annuity contracts and mutual funds.

# The following table presents a reconciliation of Retirement premiums and deposits to GAAP premiums:

Years Ended December 31,				
(in millions)		2015	2014	2013
Premiums and deposits*	\$	25,241 \$	24,023\$	23,729
Deposits		(25,078)	(23,903)	(23,690)
Other		5	167	149
Premiums	\$	<b>168</b> \$	287\$	188
	7			

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\* Excludes activity related to closed blocks of fixed and variable annuities.

**Premiums** have fluctuated since 2013 primarily due to changes in immediate annuity premiums in the Fixed Annuities product line.

#### Premiums and Deposits and Net Flows

#### The following table presents Retirement premiums and deposits and net flows by product line:

				Per	rcen	tage Cha	nge	i.
(in millions)	2015	2014	2013	2015 vs. 20	014	2014	VS.	2013
Fixed Annuities	\$ 3,702\$	3,578\$	2,914		39	%		23%
Retirement Income Solutions	10,828	10,325	8,608		5			20
Retail Mutual Funds	3,791	3,377	4,956		12			(32)
Group Retirement	6,920	6,743	7,251		3			(7)
Total Retirement premiums and deposits*	\$ 25,241\$	24,023\$	23,729		59	%		1%
Very Ended December 01								
Years Ended December 31, (in millions)				2015		2014		2013
Net flows				2013		2014		2013
Fixed Annuities				\$ (2,188)	\$	(2,313)	\$	(2,820)
Retirement Income Solutions				7.010	Ψ	6,566	Ψ	5,092
Retail Mutual Funds				1,026		(1)		2,780
Group Retirement				(2,135)		(3,797)		(492)
Total Retirement net flows*				\$ 3,713	\$	455	\$	4,560
* Excludes activity related to closed bloc	ks of fixed	and varia	hle anni	lities which	had	l reserves	of	

\* Excludes activity related to closed blocks of fixed and variable annuities, which had reserves of approximately \$5.0 billion and \$5.4 billion at December 31, 2015 and 2014, respectively.

**RETIREMENT PREMIUMS AND DEPOSITS by Product Line** (in millions)

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**Premiums and deposits** increased in 2015 compared to 2014, primarily due to growth in Retirement Income Solutions and Retail Mutual Funds. Premiums and deposits increased in 2014 compared to 2013, primarily in Retirement Income Solutions product lines and in Fixed Annuities, partially offset by lower deposits in Retail Mutual Funds and Group Retirement.

**Net flows** for annuity products included in the Fixed Annuities, Retirement Income Solutions and Group Retirement product lines represent premiums and deposits less death, surrender and other withdrawal benefits. Net flows from mutual funds, which are included in both the Retail Mutual Funds and Group Retirement product lines, represent deposits less withdrawals.

Total net flows for Retirement increased in 2015 compared to 2014, primarily due to lower surrenders in Group Retirement, improvement in both sales and the level of withdrawals in Retail Mutual Funds, and continued growth in Retirement Income Solutions.

Total net flows for Retirement decreased in 2014 compared to 2013, primarily due to higher surrenders and withdrawals in 2014, primarily in the Group Retirement and Retail Mutual Funds product lines, which resulted in a significant decrease in net flows compared to 2013.

# Premiums and Deposits and Net Flows by Product Line

A discussion of the significant variances in premiums and deposits and net flows for each product line follows:

**Fixed Annuities** premiums and deposits increased in 2015 compared to 2014, due to new product offerings and increases in market interest rates driven by widening credit spreads in the second half of the year, but net flows continued to be negative, primarily due to the sustained relatively low interest rate environment. The increase in Fixed Annuities deposits in 2014 compared to 2013 was due to modest increases in interest rates and steepening of the yield curve in the first half of 2014, compared to lower rates in the prior year, particularly in the first half of 2013. Fixed Annuities net flows in 2014 were negative, but improved compared to 2013, primarily due to the increased deposits.

**Retirement Income Solutions** premiums and deposits and net flows increased in 2015 compared to 2014, reflecting an increase in index annuity sales. Premiums and deposits and net flows increased significantly in 2014 compared to 2013, reflecting a high volume of variable and index annuity sales, which benefitted from consumer demand for retirement products with guaranteed benefit features, product enhancements, expanded distribution and a more favorable competitive environment. The improvement in surrender rates in 2015 and 2014 compared to the prior years (see Surrender Rates below) was primarily due to the significant growth in account value driven by the high volume of sales, which has increased the proportion of business that is within the surrender charge period.

**Retail Mutual Funds** deposits and net flows increased in 2015 compared to 2014, and decreased in 2014 compared to 2013, driven primarily by activity within the Focused Dividend Strategy Portfolio. After record

sales in 2013, the Focused Dividend Strategy Portfolio experienced relatively less favorable performance in 2014, putting pressure on 2014 sales and withdrawal activity. In 2015, sales and withdrawals for this portfolio improved, due to a return to strong performance levels, resulting in overall growth in Retail Mutual Funds net flows compared to 2014.

**Group Retirement** net flows increased in 2015 compared to 2014, primarily due to lower surrender activity. The improvement in the surrender rate in 2015 compared to 2014 was due in part to lower large group surrenders, which were approximately \$1.5 billion in 2015, compared to \$2.7 billion in 2014. Group Retirement net flows decreased in 2014 compared to 2013, primarily due to higher group surrender activity, as well as lower premiums and deposits. The large group market has become increasingly competitive and has been impacted by the consolidation of healthcare providers and other employers in our target markets. This trend of heightened competition is expected to continue in 2016 as plan sponsors perform reviews of existing retirement plan relationships.

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#### Surrender Rates

The following table presents reserves for annuity product lines by surrender charge category:

At December 31,		2015		2014					
		F	Retirement		I	Retirement			
	Group	Fixed	Income	Group	Fixed	Income			
(in millions)	Retirement <sup>(a)</sup>	Annuities	Solutions	Retirement <sup>(a)</sup>	Annuities	Solutions			
No surrender charge <sup>(b)(c)</sup>	\$ 60,720 \$	<b>34,331</b> \$	14,184	\$ 61,751	\$ 34,255 \$	14,429			
Greater than 0% - 2%	1,199	1,543	4,517	1,648	2,736	4,512			
Greater than 2% - 4%	1,363	2,285	4,565	1,657	2,842	4,254			
Greater than 4%	5,952	13,138	31,683	5,793	12,754	26,165			
Non-surrenderable	676	3,723	358	770	3,605	151			
Total reserves	\$ 69,910 \$	55,020 \$	55,307	\$ 71,619	\$ 56,192 \$	49,511			
(a) Excludes mutual fund assets under management of \$14.5 billion and \$14.6 billion at December 31,									

2015 and 2014, respectively.

(b) Group Retirement amounts in this category include reserves of approximately \$6.2 billion, at both December 31, 2015 and 2014, which are subject to 20 percent annual withdrawal limitations.

(c) Retirement Income Solutions amounts in this category for 2014 include \$12.5 billion of reserves with zero surrender charge that were previously reported within "Greater than 0% - 2%".

### The following table presents surrender rates for deferred annuities by product line:

#### Years Ended December 31,

	2015	2014	2013
Surrenders as a percentage of average account value			
Fixed Annuities	<b>6.9</b> %	7.0 %	6.6 %
Retirement Income Solutions	6.0	7.1	8.7
Group Retirement	10.0	11.6	9.0
Life Results			

#### The following table presents Life results:

Years Ended December 31,	Percentage Change					
(in millions)	2015	2014	2013	2015 vs. 2014	2014 vs. 2013	
Revenues:						
Premiums	\$ 2,759 \$	2,679\$	2,737	3%	(2)%	
Policy fees	1,485	1,443	1,391	3	4	

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Net investment income Other income	2,100 49	2,199	2,269	(5) NM	(3) NM
Benefits and expenses: Policyholder benefits and losses					
incurred	3,812	3,771	3,568	1	6
Interest credited to policyholder					
account balances	493	507	542	(3)	(6)
Amortization of deferred policy					
acquisition costs	433	321	360	35	(11)
Non deferrable insurance					
commissions	222	257	272	(14)	(6)
General operating expenses	968	885	849	9	4
Pre-tax operating income	\$ 465 \$	580 \$	806	(20)	(28)
		100			

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Life pre-tax OPERATING INCOME (in millions)

#### 2015 and 2014 Comparison

**Pre-tax operating income** decreased in 2015 compared to 2014, primarily due to lower net investment income, mortality experience that was within pricing expectations but less favorable than the prior year, and a higher net negative adjustment to reflect updated actuarial assumptions. These decreases were partially offset by a \$20 million reduction in the reserve for IBNR death claims related to enhanced claims practices, due to updated estimates in 2015, compared to a \$104 million increase in this reserve in 2014, which was primarily related to a legacy block of small policies for which personal data elements were unavailable or incomplete.

Other income in 2015 was primarily related to commission and profit sharing revenues received by Laya Healthcare for the distribution of insurance products. Laya Healthcare, which we acquired on March 31, 2015, is Ireland's second largest primary health insurance provider. Laya Healthcare distributes and administers primary healthcare for approximately 550,000 customers, and also offers other coverage including life, dental and travel insurance.

The net negative adjustment of \$146 million related to an update of actuarial assumptions in 2015 was primarily due to lower assumed surrender rates for certain later-duration universal life with secondary guarantees, which represent approximately eight percent of the Life Insurance Companies' total U.S. life reserves. The net negative adjustment also reflected lower investment spread assumptions, partially offset by more favorable than expected assumptions for mortality, as well as loss recognition expense of \$28 million for certain discontinued long-term care products primarily due to lower future premium assumptions. These negative adjustments were partially offset by a decrease in certain Group Benefit claim reserves

based on updated experience data. See Insurance Reserves - Life Insurance Companies DAC and Reserves – Update of Actuarial Assumptions for amounts by financial statement line item and additional discussion of loss recognition.

**Net investment income** for 2015 decreased compared to 2014, primarily due to lower returns on alternative investments in hedge funds and, to a lesser extent, a decrease due to lower yields on the base portfolio. See Investments – Life Insurance Companies for additional discussion of the investment strategy, asset-liability management process and invested assets of our Life Insurance Companies, which include the invested assets of the Life business.

**General operating expenses** increased in 2015 compared to 2014, primarily related to the expansion of the international Life business through the acquisitions of AIG Life Limited and Laya Healthcare. Higher expenses from the international acquisitions were partially offset by domestic savings from organizational changes.

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#### 2014 and 2013 Comparison

**Pre-tax operating income** decreased in 2014 compared to 2013, primarily due to increases in policyholder benefit reserves, lower net investment income and higher general operating expenses. Updates of actuarial assumptions also decreased pre-tax operating income by \$119 million in 2014 compared to \$80 million in 2013. These decreases were partially offset by a \$28 million increase in pre-tax operating income in 2014 compared to 2013, due to a 2013 increase in equity-indexed universal life reserves, which was reflected in Interest credited to policyholder account balances.

Overall, mortality experience for 2014 was similar to 2013 and within pricing assumptions. Policyholder benefit expense in 2014 included an increase of approximately \$104 million to the estimated reserves for IBNR death claims, which reflected continuing efforts to identify deceased insureds and their beneficiaries who have not presented a valid claim, pursuant to the 2012 resolution of a multi-state audit and market conduct examination. The 2014 increase in the IBNR reserve was related primarily to a legacy block of in-force and lapsed small face amount policies, for which certain personal data elements were unavailable or incomplete. In 2014, in the process of reviewing these policies as required under the terms of the regulatory agreement, we refined our estimate of the ultimate cost of these claims. The reserve increase in 2014 was in addition to amounts previously provided for IBNR claims in 2011 and 2012, which totaled \$259 million.

**Net investment income** decreased in 2014 compared to 2013, primarily due to lower income from alternative investments and lower yields on the base portfolio due to investment of portfolio cash flows at rates below the weighted average yield of the existing portfolio. See Investments – Life Insurance Companies for additional discussion of the investment strategy, asset-liability management process and invested assets of our Life Insurance Companies, which include the invested assets of the Life business.

**General operating expenses** increased in 2014 compared to 2013 primarily due to strategic investments in technology and service platforms in the U.S. and Japan.

# Spread Management

**Disciplined pricing on new business** is used to pursue new sales of life products at targeted net investment spreads in the current interest rate environment. Life has an active product management process to ensure that new business offerings appropriately reflect the current interest rate environment. To the extent that Life cannot achieve targeted net investment spreads on new business, products are re-priced or no longer sold. Additionally, where appropriate, existing products with higher minimum rate guarantees have been re-filed with lower crediting rates, as permitted under state insurance laws for new sales. Universal life insurance interest rate guarantees are generally two to three percent on new non-indexed products and zero to two percent on new indexed products, and are designed to meet targeted net investment spreads.

**In-force Management**. Crediting rates for in-force policies are adjusted in accordance with contractual provisions that were designed to allow crediting rates to be reset subject to minimum crediting rate guarantees.

# The following table presents universal life account values by contractual minimum guaranteed interest rate and current crediting rates:

Current Crediting Rates							
	1-50 Basis	More than 50					
	Points						
At Contractual	Above Basis Point						
Minimum	Minimum A	Above Minimum					
Guarantee	Guarantee	Guarantee	Total				
\$-	\$-	\$ 7	\$7				
32	164	212	408				
552	304	1,452	2,308				
2,066	495	1,090	3,651				
3,939	204	-	4,143				
102							
	Minimum Guarantee \$ - 32 552 2,066 3,939	At Contractual Minimum Guarantee \$ - \$ - 32 164 552 304 2,066 495 3,939 204	1-50 Basis PointsMore than 50 PointsAt Contractual Minimum GuaranteeAbove Minimum GuaranteeBasis Points Minimum Guarantee\$-\$732164212 2125523041,452 1,090 3,9391,090 204				

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> 5% - 5.5% Total Percentage of total Life Premiums and Deposits	\$ 327 6,916 \$ 64%	- 1,167 \$ 11%	2,761 \$ 25%	327 10,844 100%

Premiums for Life represent amounts received on traditional life insurance policies and group benefit policies. Premiums and deposits for Life is a non GAAP financial measure that includes direct and assumed premiums as well as deposits received on universal life insurance.

#### The following table presents a reconciliation of Life premiums and deposits to GAAP premiums:

#### Years Ended December 31,

(in millions)		2015	2014	2013			
Premiums and deposits	\$	<b>4,974</b> \$	4,806\$	4,862			
Deposits		(1,540)	(1,532)	(1,541)			
Other		(675)	(595)	(584)			
Premiums	\$	<b>2,759</b> \$	2,679\$	2,737			
Excluding the effect of foreign exchange, Life premiums and deposits increased six percent in 2015							

compared to 2014, and premiums increased eight percent, principally driven by growth in Japan and the acquisition of AIG Life Limited in the U.K.

The decrease in Life premiums in 2014 compared to 2013 was primarily due to the non-renewal of certain group benefit accounts and the strengthening of the U.S. dollar against the Japanese yen, partially offset by solid growth in Japan premiums excluding the effect of foreign exchange. As a result of the decrease in premiums, premiums and deposits also decreased in 2014 compared to 2013.

#### Personal Insurance Results

The following table presents Personal Insurance results:										
Years Ended December 31,				Percentag	je Change					
(in millions)	2015	2014	2013	2015 vs. 2014	2014 vs. 2013					
Underwriting results:										
Net premiums written	\$11,580	\$12,412	\$12,700	(7)%	(2)					
Increase in unearned premiums	(422)	(442)	(323)	5	(37)					
Net premiums earned	11,158	11,970	12,377	(7)	(3)					
Losses and loss adjustment expenses incurred	6,152	6,488	7,025	(5)	(8)					

Acquisition expenses:						
Amortization of deferred policy acquisition costs		1,974	2,092	2,203	(6)	(5)
Other acquisition expenses		1,183	1,165	1,044	2	12
Total acquisition expenses		3,157	3,257	3,247	(3)	-
General operating expenses		1,995	2,220	2,292	(10)	(3)
Underwriting income (loss)		(146)	5	(187)	NM	NM
Net investment income		220	394	455	(44)	(13)
Pre-tax operating income	\$	<b>74</b> \$	399\$	268	(81)%	49
1	103					

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NET PREMIUMS WRITTEN	Pre-Tax oPERATING INCOME
(in millions)	(in millions)

#### 2015 and 2014 Comparison

**Pre tax operating income** decreased in 2015, compared to 2014, primarily due to a decrease in net investment income and underwriting results. Catastrophe losses were \$145 million in 2015 compared to \$126 million in 2014. In 2015, net favorable prior year loss reserve development was \$19 million compared to \$77 million in 2014.

**Acquisition expenses** decreased in 2015 compared to 2014. Excluding the effect of foreign exchange, acquisition expenses increased due to higher acquisition costs, primarily in automobile and property businesses, and higher profit share expenses related to warranty service programs, partially offset by a decrease in non-deferred direct marketing expenses. The non-deferred direct marketing expenses, excluding commissions, for 2015 were approximately \$292 million, and, excluding the impact of foreign exchange, decreased by approximately \$71 million from 2014.

**General operating expenses** decreased in 2015 compared to 2014, primarily due to the effect of foreign exchange and reflected an ongoing focus on cost efficiency.

**Net investment income** decreased in 2015 compared to 2014, primarily due to the continued impact of low interest rates resulting in yields on new purchases that were lower than the weighted average yield of the overall portfolio, negative performance of alternative investments in hedge funds, the strengthening of the U.S. dollar against most major foreign currencies, and lower allocation of net investment income.

See MD&A — Investments for additional information on the Non-Life Insurance Companies invested assets, investment strategy, and asset-liability management process.

# 2014 and 2013 Comparison

**Pre tax operating income** increased in 2014 compared to 2013, primarily due to a decrease in current accident year losses and lower general operating expenses, partially offset by higher catastrophe losses and lower net favorable prior year loss reserve development, higher acquisition expenses and a decrease in net investment income. Catastrophe losses were \$126 million in 2014, compared to \$77 million in 2013. The accident year losses include severe losses of approximately \$54 million in 2014 compared to \$17 million in 2013. Net favorable loss reserve development was \$77 million in 2014 compared to \$155 million in 2013, and included approximately \$7 million of favorable loss reserve development from Storm Sandy compared to \$41 million in 2013. Foreign exchange did not have a significant impact on the pre-tax operating income compared to 2013.

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**Acquisition expenses** increased in 2014 compared to 2013, primarily due to the change in business mix and higher costs in growth-targeted lines of business, partially offset by the effect of foreign exchange as a result of the strengthening of the U.S. dollar against the Japanese yen. Direct marketing expenses, excluding commissions, for 2014 were \$392 million, compared to \$440 million in 2013. Excluding the impact of foreign exchange, direct marketing expenses decreased by approximately \$24 million in 2014 compared to 2013. Direct marketing accounted for approximately 17 percent of net premiums written in both 2014 and 2013.

**General operating expenses** decreased in 2014 compared to 2013. Excluding the effect of foreign exchange, general operating expenses remained flat, as efficiencies from organizational realignment initiatives were offset by increased technology-related expenses.

**Net investment income** decreased in 2014 compared to 2013, primarily due to a decrease in interest rates during 2014, as yields on new purchases were lower than the weighted average yield of the overall portfolio, lower income on alternative investments, and lower income associated with investments accounted for under the fair value option method as an increase related to the PICC P&C rights offerings was more than offset by a decrease from fixed maturity investments accounted for under the fair value option. These were partially offset by the effect of continued portfolio diversification. The decrease in allocated net investment income was also due to a reduction in net loss reserves.

See MD&A — Investments for additional information on the Non-Life Insurance Companies invested assets, investment strategy, and asset-liability management process.

### Personal Insurance Net Premiums Written

The following table presents Personal Insurance net premiums written by major line of business:

Years Ended December 31,					•	e Change in dollars	Percentage Chan Original Curren
<i>(in millions)</i> Accident & Health	\$	2015 4,990\$	2014 5,441\$		2015 vs. 2014 (8)%	2014 vs. 2013 (5)%	2015 vs. 2014 2014 1%
Personal Lines Total Personal Insurance net	Ī	6,590	6,971	6,986	(5)	-	4
premiums written	\$	11,580\$ <sup>-</sup>	12,412\$	12,700	(7)%	(2)%	3%

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#### Personal Insurance

(in millions)

#### 2015 and 2014 Comparison

Personal Insurance net premiums written decreased in 2015 compared to 2014 due to the strengthening of the U.S. dollar against the Major Currencies. Excluding the effect of foreign exchange, net premiums written increased in 2015 compared to 2014, as the business continued to grow through multiple product and distribution channels. The following paragraphs discuss the changes in net premiums written on a constant dollar basis, which exclude the effect of foreign exchange.

Accident & Health net premiums written increased in 2015 compared to 2014, primarily due to production increases in Accident and Health in Japan, partially offset by the decrease in Accident and Health in the U.S., due to continued underwriting discipline.

**Personal Lines** net premiums written increased in 2015 compared to 2014. These increases were primarily due to increased production in personal property business in the U.S. and Japan and in the automobile business in all regions, partially offset by decreased production of warranty service programs. The increase in the U.S. personal property business in 2015 was attributable to new business sales and improved retention in the AIG Private Client Group, whereas in Japan the increase was due to new business sales as a result of the recent increase in new housing starts and heightened demand before the duration restriction on long-term fire insurance became effective in October 2015. In addition, the increase in U.S. personal property business in 2015 reflected changes to optimize our reinsurance structure to retain more favorable risks, while continuing to manage aggregate exposure.

# 2014 and 2013 Comparison

Personal Insurance net premiums written decreased in 2014 compared to 2013, primarily due to the impact of foreign exchange as the U.S. dollar strengthened against the Japanese yen. Excluding the effect of foreign exchange, net premiums written increased in 2014 compared to 2013 as the business continued to grow through multiple product and distribution channels, including direct marketing. The following paragraphs discuss the changes in net premiums written on a constant dollar basis, which exclude the effect of foreign exchange.

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**Accident & Health** net premiums written decreased in 2014 compared to 2013. The decrease was primarily due to our focus on maintaining underwriting discipline in certain classes of business in the U.S., partially offset by growth in Japan and Latin America.

**Personal Lines** net premiums written increased in 2014 compared to 2013. The increase was primarily due to increased rates and improved retention in AIG Private Client Group and continued growth of automobile business outside of Japan, partially offset by declines in the U.S. warranty service programs.

# Personal Insurance Net Premiums Written by Region

#### The following table presents Personal Insurance net premiums written by region:

Years Ended December 31,	,				•	e Change in dollars	Percentage Chan Original Curren
(in millions)		2015	2014	2013	2015 vs. 2014	2014 vs. 2013	2015 vs. 2014 2014
Americas	\$	<b>3,810</b> \$	3,824\$	3,794	-%	<b>1%</b>	2%
Asia Pacific		5,916	6,516	6,893	(9)	(5)	3
EMEA		1,854	2,072	2,013	(11)	3	3
Total net premiums written	\$	11,580\$	12,412\$	12,700	(7)%	. (2)%	3%

# Personal insurance NET PREMIUMS WRITTEN by Region

(in millions)

The following paragraphs discuss the changes in net premiums written on a constant dollar basis, which exclude the effect of foreign exchange.

# 2015 and 2014 Comparison

**Americas** net premiums written in 2015 increased compared to 2014 due to growth in personal property and automobile businesses, offset by decreases in warranty service programs and Accident and Health businesses in the U.S. The growth in personal property business is primarily driven by new business sales and improved retention in AIG Private Client Group in the U.S., as well as the changes in the reinsurance structure discussed above.

**Asia Pacific** net premiums written increased in 2015 compared to 2014, primarily due to increased production in personal property, Accident and Health and automobile businesses.

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**EMEA** net premiums written increased in 2015 compared to 2014, primarily in automobile and in warranty service programs, partially offset by decreases in Accident and Health.

### 2014 and 2013 Comparison

**Americas** net premiums written increased in 2014 compared to 2013, primarily due to an increase in all product lines in our Latin America operations and growth in U.S. personal property and automobile businesses. These were partially offset by a decrease in U.S. Accident and Health due to our continued focus on maintaining underwriting discipline.

Asia Pacific net premiums written increased in 2014 compared to 2013, primarily due to production increases in Japan Accident and Health and in property and automobile business outside of Japan.

**EMEA** net premiums written increased in 2014 compared to 2013, due to growth in the automobile business and warranty service programs, partially offset by a decrease in the Accident and Health business.

#### Personal Insurance Underwriting Ratios

The following tables present the Personal Insurance combined ratios based on GAAP data and reconciliation to the accident year combined ratio, as adjusted:

Years Ended December 31,	Increase (Decrease)							
	2015	2014	2013	2015 vs. 2014	2014 vs. 2013			
Loss ratio	55.1	54.2	56.8	0.9	(2.6)			
Catastrophe losses and reinstatement premiums	(1.3)	(1.1)	(0.7)	(0.2)	(0.4)			
Prior year development net of premium adjustments	0.2	0.7	1.3	(0.5)	(0.6)			
Accident year loss ratio, as adjusted	54.0	53.8	57.4	0.2	(3.6)			
Acquisition ratio	28.3	27.2	26.2	1.1	1.0			
General operating expense ratio	17.9	18.5	18.5	(0.6)	-			
Expense ratio	46.2	45.7	44.7	0.5	1.0			
Combined ratio	101.3	99.9	101.5	1.4	(1.6)			
Catastrophe losses and reinstatement premiums	(1.3)	(1.1)	(0.7)	(0.2)	(0.4)			
Prior year development net of premium adjustments	0.2	0.7	1.3	(0.5)	(0.6)			
Accident year combined ratio, as adjusted	100.2	99.5	102.1	0.7	(2.6)			

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Personal Insurance ratios	

The following tables present Personal Insurance accident year catastrophe and severe losses by region and the number of events:

# Catastrophes<sup>(a)</sup>

	# of				Asia		
(in millions)	Events	Am	ericas	F	Pacific	EMEA	Total
Year Ended December 31, 2015							
Flooding	4	\$	4	\$	-	\$ 2\$	6
Windstorms and hailstorms	13		82		37	-	119
Wildfire	1		1		-	-	1
Tropical cyclone	1		-		19	-	19
Total catastrophe-related charges	19	\$	87	\$	56	\$ 2\$	145
Year Ended December 31, 2014							
Windstorms and hailstorms	14		51		46	-	97
Tropical cyclone	4		9		19	-	28
Earthquakes	1		1		-	-	1
Total catastrophe-related charges	19	\$	61	\$	65	\$ - \$	126
Year Ended December 31, 2013							
Flooding	7	\$	26	\$	-	\$ 2 \$	28
Windstorms and hailstorms	2		11		-	5	16
Tropical cyclone	-		-		33	-	33
Total catastrophe-related charges	9	\$	37	\$	33	\$ 7\$	77

(a) Catastrophes are generally weather or seismic events having a net impact on AIG in excess of \$10 million each.

# Severe Losses<sup>(b)</sup>

Years Ended December 31, (in millions)	# of Events	Am	ericas	F	Asia Pacific	EMEA	Total
2015	1	\$	12	\$	-	\$ - \$	12
2014	4	\$	50	\$	4	\$ - \$	54
2013	1	\$	17	\$	-	\$ - \$	17
	109						

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\* Severe losses are defined as non-catastrophe individual first party losses and surety losses greater than \$10 million, net of related reinsurance and salvage and subrogation.

### 2015 and 2014 Comparison

The combined ratio increased by 1.4 points in 2015 compared to 2014, reflecting an increase in the loss ratio and acquisition ratio, partially offset by a decrease in the general operating expense ratio. The accident year combined ratio, as adjusted, increased by 0.7 points in 2015 compared to 2014.

The accident year loss ratio, as adjusted, increased by 0.2 points in 2015, compared to 2014, due to higher large but not severe losses in automobile and personal property businesses, partially offset by a decrease in losses in warranty service programs and lower severe losses. The loss ratio improvement in warranty service programs was offset by an increase in the acquisition ratio due to a related profit sharing arrangement.

The acquisition ratio increased by 1.1 points in 2015 compared to 2014, primarily due to increases in acquisition costs in warranty service programs and in the automobile business, partially offset by lower direct marketing expenses in the Accident and Health business.

The general operating expense ratio decreased by 0.6 points in 2015 compared to 2014, reflecting an ongoing focus on cost efficiency.

#### 2014 and 2013 Comparison

The combined ratio decreased by 1.6 points in 2014 compared to 2013, primarily due to a lower loss ratio, partially offset by a higher acquisition ratio as discussed below.

The accident year combined ratio, as adjusted, decreased by 2.6 points in 2014 compared to 2013, primarily due to an improved accident year loss ratio, as adjusted.

The accident year loss ratio, as adjusted, decreased by 3.6 points in 2014 compared to 2013, as a result of improvements across all lines of business. The lower losses associated with a warranty retail program were largely offset by an increase in the related profit sharing arrangement, which increased the acquisition ratio in 2014 compared to 2013. The severe losses of \$54 million, resulting largely from four fire claims, accounted for 0.5 points of the accident year loss ratio, as adjusted, in 2014.

The general operating expense ratio remained unchanged in 2014 compared to 2013, reflecting the impact of efficiencies from organizational realignment initiatives, offset by increased technology-related expenses.

# **Corporate and Other**

# Corporate and Other Results

# The following table presents AIG's Corporate and Other results:

Years Ended December 31,					Percentag	je Change
(in millions)		2015	2014	2013	2015 vs. 2014	2014 vs. 201
Corporate and Other pre-tax operating loss:						
Equity in pre-tax operating earnings of AerCap <sup>(a)</sup>	\$	<b>255</b> \$	434\$		(41)%	N
Fair value of PICC investments <sup>(b)</sup>		33	37	-	(11)	N
Income from other assets, net <sup>(c)</sup>		1,382	373	47	271	N
Corporate general operating expenses		(985) (	(1,146)	(1,115)	14	(
Severance expense <sup>(d)</sup>		-	-	(265)	NM	N
Interest expense		(1,101) (	(1,233)	(1,412)	11	
	110					

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Direct Investment book		1,241	1,448	NM	(14)
Global Capital Markets		359	625	NM	(43)
Run-off insurance Lines	(488)	(445)	403	(10)	NM
Consolidation and eliminations	21	1	4	NM	(75)
Total Corporate and Other pre-tax operating loss	\$ (883) \$	(379) \$	(265)	(133)%	(43)%
(a) Represents our share of AerCap's pre-tax operating inco	me, which	excludes	s certain	post-acquis	sition
transaction expenses incurred by AerCap in connection with	its acquisi	tion of IL	FC and t	the differen	се
between expensing AerCap's maintenance rights assets over	er the rema	ining lea	se term	as compare	ed to the
remaining economic life of the related aircraft.					

(b) During the first quarter of 2015, Non-Life Insurance Companies sold a portion of their investment in PICC P&C to AIG Parent. During 2014, the Life Insurance Companies sold their investment in PICC Group to AIG Parent.

(c) Consists of the results of investments held by AIG Parent to support various corporate needs as well as the remaining positions of AIGFP, life settlements, real estate, equipment leasing and lending and other secured lending investments held by AIG Parent and certain subsidiaries. As a result of the progress of the wind down and de-risking activities of the DIB and the derivative portfolio of AIGFP included within GCM, AIG has discontinued separate reporting of the DIB and GCM. Their results have been reported within Income from other assets, net, beginning with the first quarter of 2015. This reporting aligns with the manner in which AIG manages its financial resources. Prior periods are presented in historical format for informational purposes. Interest expense for 2015 includes \$70 million of interest expense previously reported in DIB results.

(d) Includes \$263 million of severance expense attributable to the Property Casualty and Personal Insurance operating segments.

#### Corporate and Other Results

#### 2015 and 2014 Comparison

Corporate and Other pre-tax operating losses increased in 2015 compared to 2014 primarily due to lower fair value appreciation on ABS CDOs, lower credit valuation adjustments on assets for which the fair value option was elected, and lower mark-to-market income on CDS positions as a result of portfolio wind down and more significant spread tightening in 2014, all of which are reflected in Income from other assets, net. Partially offsetting these declines were lower corporate general operating expenses resulting from a pension curtailment credit and lower interest expense from ongoing liability management activities.

Run-off insurance lines reported an increase in pre-tax operating loss in 2015 primarily due to higher net adverse prior year loss reserve development reflecting the loss reserve strengthening in classes of

business with long reporting tails and transfers of certain casualty lines, including environmental liability and healthcare coverage that were no longer offered by Commercial Insurance to Run-off insurance lines. See Insurance Reserves – Non-Life Insurance Companies – Net Loss Development for further discussion. These increases in net adverse prior year loss reserve development were partially offset by excess workers' compensation net loss reserve discount benefit, primarily reflecting an increase in Treasury rates in 2015. See Insurance Reserves – Non-Life Insurance Companies – Discounting of Reserves for further discussion.

# 2014 and 2013 Comparison

Corporate and Other pre tax operating losses increased in 2014 compared to 2013 primarily due to an increase in general operating expenses as a result of centralizing processes to lower-cost locations and increased costs related to investments in technology, lower fair value appreciation on ABS CDOs driven primarily by improved collateral pricing due to more significant improvements in home price indices and amortization of the underlying collateral in 2013, lower credit valuation adjustments on assets for which the fair value option was elected, and lower mark-to-market income on CDS positions as a result of portfolio wind down and spread widening, partially offset by our share of AerCap's pre-tax operating income, which was accounted for under the equity method, and lower interest expense from ongoing debt management activities described in Liquidity and Capital Resources.

Run-off insurance lines reported a pre-tax operating loss of \$445 million in 2014 compared to income of \$403 million in 2013, primarily as a result of a \$407 million charge from a decrease in reserve discount in 2014 compared to a \$631 million benefit from an increase in discount in 2013. This discounting-related charge was partially offset by a \$98 million decrease in net adverse prior year loss reserve development and an improvement in current accident year loss experience, particularly in the environmental liability business (2004 and prior). The discount charge was primarily due to the decline in risk free rates during

#### Item 7 / results of operations / Corporate and other

2014 used under Pennsylvania and Delaware prescribed or permitted practices, change in payout pattern assumptions, including the effect of commutations and accelerated settlements for the certain Excess Workers' Compensation reserves, as well as accretion. See Insurance Reserves - Discounting of Reserves for additional information.

#### **Overview**

Our investment strategies are tailored to the specific business needs of each operating unit. The investment objectives are driven by the respective business models for Non-Life Insurance Companies, Life Insurance Companies and AIG Parent. The primary objectives are generation of investment income, preservation of capital, liquidity management and growth of surplus to support the insurance products. The majority of assets backing our insurance liabilities consist of intermediate and long duration fixed maturity securities.

• A rise in rates, widening of credit spreads and sales of equity securities resulted in a decrease in our net unrealized gain position in our investment portfolio. Net unrealized gains in our available for sale portfolio decreased to approximately \$8.8 billion as of December 31, 2015 from approximately \$19.0 billion as of December 31, 2014.

• We continued to make investments in structured securities and other fixed maturity securities and increased lending activities in mortgage loans with favorable risk versus return characteristics to improve yields and increase net investment income.

• Our alternative investments portfolio performance experienced a significant drop off in the second half of 2015 due to increased volatility in equity markets, which affected the performance of our hedge fund portfolio.

• Blended investment yields on new investments were lower than blended rates on investments that were sold, matured or called.

• Other-than-temporary impairments increased due to impairments within the energy and emerging markets sectors, driven primarily by slowing growth in China and weakness in commodity markets.

• We experienced an increase in gains of sales of securities in 2015 versus 2014 due to a partial divestiture of our PICC equity interests.

# **Investment Strategies**

Investment strategies are based on considerations that include the local and general market conditions, liability duration and cash flow characteristics, rating agency and regulatory capital considerations, legal investment limitations, tax optimization and diversification.

Some of our key investment strategies are as follows:

• Fixed maturity securities held by the U.S. insurance companies included in Non-Life Insurance Companies consist of a mix of instruments that meet our current risk-return, tax, liquidity, credit quality and diversification objectives.

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• Outside of the U.S., fixed maturity securities held by Non-Life Insurance Companies consist primarily of intermediate duration high-grade securities generally denominated in the currencies of the countries in which we operate.

• While more of a focus is placed on asset-liability management in Life Insurance Companies, our fundamental strategy across all of our investment portfolios is to optimize the duration characteristics of the assets within a target range based on comparable liability characteristics, to the extent practicable.

• AIG Parent actively manages its assets and liabilities in terms of products, counterparties and duration. AIG Parent's liquidity sources are held in the form of cash, short-term investments and publicly traded, intermediate term investment-grade rated fixed maturity securities. Based upon an assessment of its immediate and longer-term funding needs, AIG Parent purchases publicly traded, intermediate term, investment-grade rated fixed maturity securities that can be readily monetized through sales or repurchase agreements. These securities allow us to diversify sources of liquidity while reducing the cost of maintaining sufficient liquidity.

# Investments by Legal Entity Category

The following tables summarize the composition of AIG's investments:							
		Non-Life	Life				
		Insurance	Insurance	Corporate			
(in millions)	С	ompanies	Companies	and Other <sup>(a)</sup>	Total		
December 31, 2015							
Fixed maturity securities:							
Bonds available for sale, at fair value	\$	84,849\$	157,150\$	6,246	\$248,245		
Other bond securities, at fair value		1,463	3,589	11,730	16,782		
Equity securities:							
Common and preferred stock available for sale, at fair value		2,821	144	(50)			
Other Common and preferred stock, at fair value		355	-	566			
Mortgage and other loans receivable, net of allowance		8,278	23,979	(2,692)			
Other invested assets		10,571	12,398	6,825			
Short-term investments		3,189	2,877	4,066	· · · · · · · · · · · · · · · · · · ·		
Total investments <sup>(b)</sup>		111,526	200,137	26,691	338,354		
Cash	•	1,011	557	61	1,629		
Total invested assets	\$	112,537\$	200,694\$	26,752	\$339,983		
December 31, 2014							
Fixed maturity securities:	<b>ب</b>	00.040	104 5070	0.000			
Bonds available for sale, at fair value	\$	92,942\$	, ,		\$259,859		
Other bond securities, at fair value		1,733	2,785	15,194	19,712		

Equity securities:								
Common and preferred stock available for sale, at fair value		4,241	150	4	4,395			
Other Common and preferred stock, at fair value		495	-	554	1,049			
Mortgage and other loans receivable, net of allowance		6,686	20,874	(2,570)	24,990			
Other invested assets		10,372	11,916	12,230	34,518			
Short-term investments		4,154	2,131	4,958	11,243			
Total investments <sup>(b)</sup>		120,623	202,383	32,760	355,766			
Cash		1,191	451	116	1,758			
Total invested assets	\$	121,814 <b>\$</b>	202,834\$	32,876	\$357,524			
(a) Beginning in the fourth quarter of 2015, Eaglestone Reinsurance Company is reported in Corporate and								
Other.								

(b) At December 31, 2015, approximately 90 percent and 10 percent of investments were held by domestic and foreign entities, respectively, compared to approximately 90 percent and 10 percent, respectively, at December 31, 2014.

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#### The following table presents the components of Net Investment Income:

Years Ended December 31,			
(in millions)	2015	2014	2013
Interest and dividends	\$ 12,856 \$	13,246 \$	13,199
Alternative investments	1,476	2,624	2,803
Other investment income <sup>*</sup>	249	726	356
Total investment income	14,581	16,596	16,358
Investment expenses	528	517	548
Total net investment income	\$ 14,053 \$	16,079 \$	15,810

\* Includes changes in fair value of certain fixed maturity securities where the fair value option has been elected and which are used to economically hedge the interest rate risk in GMWB embedded derivatives. For the years ended December 31, 2015, 2014 and 2013, the net investment income (loss) recorded on these securities was \$(43) million, \$260 million and \$(161) million, respectively.

Net investment income decreased for 2015 compared to 2014 due to lower income on alternative investments, primarily related to hedge fund performance, lower income on assets for which the fair value option was elected, and lower reinvestment yields.

Net investment income for 2014 increased compared to 2013 primarily due to positive performance on bonds where we elected the fair value option, driven by movements in interest rates, partially offset by lower income on alternative investments due to equity market performance and lower reinvestment yields on our fixed maturity securities portfolio due to the low interest rate environment.

#### Non-Life Insurance Companies

For the Non-Life Insurance Companies, the duration of liabilities for long-tail casualty lines is greater than that of other lines. As a result, the investment strategy within the Non-Life Insurance Companies focuses on growth of surplus and preservation of capital, subject to liability and other business considerations.

The Non-Life Insurance Companies invest primarily in fixed maturity securities issued by corporations, municipalities and other governmental agencies and also invest in structured securities collateralized by, among other assets, residential and commercial real estate and commercial mortgage loans. While invested assets backing reserves of the Non-Life Insurance Companies are primarily invested in conventional fixed maturity securities, we have continued to allocate a portion of our investment activity into asset classes that offer higher yields, particularly in the domestic operations. In addition, we continue to invest in both fixed rate and floating rate asset-backed investments for their risk-return attributes, as well as to manage our exposure to potential changes in interest rates. This asset diversification has maintained stable average yields while the overall credit ratings of our fixed maturity securities were largely unchanged. We expect to continue to pursue this investment strategy to meet the Non-Life Insurance

Companies' liquidity, duration and credit quality objectives as well as current risk return and tax objectives.

In addition, the Non-Life Insurance Companies seek to enhance returns through selective investments in a diversified portfolio of alternative investments. Although these alternative investments are subject to periodic earnings fluctuations, they have historically achieved yields in excess of the fixed maturity portfolio yields and have provided added diversification to the broader portfolio. The Non-Life Insurance Companies' investment portfolio also includes, to a lesser extent, equity securities.

With respect to non-affiliate over the counter derivatives, the Non-Life Insurance Companies conduct business with highly rated counterparties and do not expect the counterparties to fail to meet their obligations under the contracts. The Non-Life Insurance Companies have controls in place to monitor credit exposures by limiting transactions with specific counterparties within specified dollar limits and assessing the creditworthiness of counterparties periodically. The Non-Life Insurance Companies generally use ISDA Master Agreements and Credit Support Annexes (CSAs) with bilateral collateral provisions to reduce counterparty credit exposures.

Fixed maturity investments of the Non-Life Insurance Companies domestic operations, with an intermediate duration of 4.7 years, are currently comprised primarily of tax-exempt securities, which provide attractive risk-adjusted after-tax returns, as

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well as taxable municipal bonds, government and agency bonds, and corporate bonds. The majority of these high quality investments are rated A or higher based on composite ratings.

Fixed maturity investments held in the Non-Life Insurance Companies foreign operations are of high quality, primarily rated A or higher based on composite ratings, and short to intermediate duration, averaging 3.2 years.

#### Life Insurance Companies

The investment strategy of the Life Insurance Companies is to maximize net investment income and portfolio value, subject to liquidity requirements, capital constraints, diversification requirements, asset liability management and available investment opportunities.

The Life Insurance Companies use asset liability management as a primary tool to monitor and manage risk in their businesses. The Life Insurance Companies' fundamental investment strategy is to maintain a diversified, high quality portfolio of fixed maturity securities that, to the extent possible, complements the characteristics of liabilities, including duration, which is a measure of sensitivity to changes in interest rates. The investment portfolio of each product line is tailored to the specific characteristics of its insurance liabilities, and as a result, certain portfolios are shorter in duration and others are longer in duration. An extended low interest rate environment may result in a lengthening of liability durations from initial estimates, primarily due to lower lapses.

The Life Insurance Companies invest primarily in fixed maturity securities issued by corporations, municipalities and other governmental agencies; structured securities collateralized by, among other assets, residential and commercial real estate; and commercial mortgage loans.

In addition, the Life Insurance Companies seek to enhance returns through investments in a diversified portfolio of alternative investments. Although these alternative investments are subject to periodic earnings fluctuations, they have historically achieved yields in excess of the fixed maturity portfolio yields. While a diversified portfolio of alternative investments remains a fundamental component of the investment strategy of the Life Insurance Companies, we intend to reduce the overall size of the hedge fund portfolio, in light of changing market conditions and perceived market opportunities, and to continue reducing the size of the private equity portfolio. The Life Insurance Companies investment portfolio also includes, to a lesser extent, equity securities and yield enhancing investments.

The Life Insurance Companies monitor fixed income markets, including the level of interest rates, credit spreads and the shape of the yield curve. The Life Insurance Companies frequently review their interest rate assumptions and actively manage the crediting rates used for their new and in-force business. Business strategies continue to evolve to maintain profitability of the overall business in a historically low interest rate environment. The low interest rate environment makes it more difficult to profitably price many

of our products and puts margin pressure on existing products, due to the challenge of investing recurring premiums and deposits and reinvesting investment portfolio cash flows in the low rate environment while maintaining satisfactory investment quality and liquidity. In addition, there is investment risk associated with future premium receipts from certain in force business. Specifically, the investment of these future premium receipts may be at a yield below that required to meet future policy liabilities.

Fixed maturity investments of the Life Insurance Companies domestic operations, with an intermediate duration of 6.6 years, are comprised of taxable corporate bonds, as well as taxable municipal and government bonds, and agency and non agency structured securities. The majority of these investments are held in the available for sale portfolio and are rated investment grade based on its composite ratings.

Fixed maturity investments held in the Life Insurance Companies foreign operations are of high quality, primarily rated A or higher based on composite ratings, and intermediate to long duration, averaging 13.7 years.

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#### NAIC Designations of Fixed Maturity Securities

The Securities Valuation Office (SVO) of the National Association of Insurance Companies (NAIC) evaluates the investments of U.S. insurers for statutory reporting purposes and assigns fixed maturity securities to one of six categories called 'NAIC Designations.' In general, NAIC Designations of '1' highest quality, or '2' high quality, include fixed maturity securities considered investment grade, while NAIC Designations of '3' through '6' generally include fixed maturity securities referred to as below investment grade. The NAIC has adopted revised rating methodologies for certain structured securities, including non-agency RMBS and CMBS, which are intended to enable a more precise assessment of the value of such structured securities and increase the accuracy in assessing expected losses to better determine the appropriate capital requirement for such structured securities. These methodologies result in an improved NAIC Designation for such securities compared to the rating typically assigned by the three major rating agencies. The following tables summarize the ratings distribution of Life Insurance Companies fixed maturity security portfolio by NAIC Designation, and the distribution by composite AIG credit rating, which is generally based on ratings of the three major rating agencies. See Investments – Credit Ratings herein for a full description of the composite AIG credit ratings.

# The following table presents the fixed maturity security portfolio of Life Insurance Companies categorized by NAIC Designation, at fair value:

# December 31, 2015

(in millions)

			Total					
			Investment					Inve
NAIC Designation	1	2	Grade	3	4	5	6	
Other fixed maturity securities	\$44,714	\$58,029\$	§ 102,743	\$4,801\$	2,739	\$413	\$133\$	;
Mortgage-backed, asset-backed and collateralized	42,411	2,091	44,502	239	181	29	471	
Total*	\$87,125	\$60,120\$	§ 147,245	\$5,040\$	2,920	\$442\$	\$604\$	;
* Excludes \$4.5 billion of fixed maturity securities	for which	n no NAIC	Designation	is availab	ole bec	ause		

they are not held in legal entities within Life Insurance Companies that require a statutory filing.

The following table presents the fixed maturity security portfolio of Life Insurance Companies categorized by composite AIG credit rating, at fair value:

December 31, 2015 (in millions)

> Total Investment

Composite AIG Credit Rating	AAA/AA/A	BBB	Grade	BB B	Lower
Other fixed maturity securities	<b>44,758</b> \$	58,156\$	102,914 \$	\$4,692\$2,808\$	415\$
Mortgage-backed, asset-backed and collateralized	26,312	3,352	29,664	1,266 1,033	13,459
Total <sup>*</sup>	<b>5 71,070</b> \$	61,508\$	132,578 \$	\$5,958\$3,841\$	13,874\$

\* Excludes \$4.5 billion of fixed maturity securities for which no NAIC Designation is available because they are not held in legal entities within Life Insurance Companies that require a statutory filing.

# **Credit Ratings**

At December 31, 2015, approximately 90 percent of our fixed maturity securities were held by our domestic entities. Approximately 16 percent of such securities were rated AAA by one or more of the principal rating agencies, and approximately 17 percent were rated below investment grade or not rated. Our investment decision process relies primarily on internally generated fundamental analysis and internal risk ratings. Third-party rating services' ratings and opinions provide one source of independent perspective for consideration in the internal analysis.

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A significant portion of our foreign entities' fixed maturity securities portfolio is rated by Moody's Investors' Service Inc. (Moody's), Standard & Poor's Financial Services LLC, a subsidiary of The McGraw-Hill Companies, Inc. (S&P), or similar foreign rating services. Rating services are not available for some foreign-issued securities. Our Credit Risk Management department closely reviews the credit quality of the foreign portfolio's non-rated fixed maturity securities. At December 31, 2015, approximately 16 percent of such investments were either rated AAA or, on the basis of our internal analysis, were equivalent from a credit standpoint to securities rated AAA, and approximately 5 percent were below investment grade or not rated. Approximately 44 percent of the foreign entities' fixed maturity securities portfolio is comprised of sovereign fixed maturity securities supporting policy liabilities in the country of issuance.

## **Composite AIG Credit Ratings**

With respect to our fixed maturity investments, the credit ratings in the table below and in subsequent tables reflect: (a) a composite of the ratings of the three major rating agencies, or when agency ratings are not available, the rating assigned by the NAIC SVO (over 99 percent of total fixed maturity investments), or (b) our equivalent internal ratings when these investments have not been rated by any of the major rating agencies or the NAIC. The "Non-rated" category in those tables consists of fixed maturity securities that have not been rated by any of the major rating agencies, the NAIC or us.

See Enterprise Risk Management herein for a discussion of credit risks associated with Investments.

# The following table presents the composite AIG credit ratings of our fixed maturity securities calculated on the basis of their fair value:

		Available for Sale			Other					Total				
	D	ecember	D	ecember	Dec	cember	Decem	ber	D	ecember	E	December		
		31,		31,		31,		31,		31,		31,		
(in millions)		2015		2014		2015	2	014		2015		2014		
Rating:														
Other fixed maturity														
securities														
AAA	\$	12,274	\$	15,463	\$	3,222	\$ 5,	322	\$	15,496	\$	20,785		
AA		35,344		36,730		207	1	224		35,551		36,954		
A		50,741		56,693		1,781	1	242		52,522		56,935		
BBB		71,766		75,607		186	1	250		71,952		75,857		
Below investment grade		12,305		10,651		133	:	303		12,438		10,954		
Non-rated		920		1,035		-		-		920		1,035		
Total	\$	183,350	\$	196,179	\$	5,529	\$ 6,	341	\$	188,879	\$	202,520		
Mortgage-backed, asset- backed and collateralized	ł													

AAA	\$	26,382	\$	24,783 \$	1,756	\$	2,313 \$	28,138	\$	27,096
AA	Ŧ	5,003	Ŧ	4,078	708	Ŧ	1,549	5,711	Ŧ	5,627
А		7,462		7,606	416		494	7,878		8,100
BBB		4,394		3,813	497		620	4,891		4,433
Below investment grade		21,638		23,376	7,771		8,314	29,409		31,690
Non-rated		16		24	105		81	121		105
Total	\$	64,895	\$	63,680 \$	11,253	\$	13,371 \$	76,148	\$	77,051
Total										
AAA	\$	38,656	\$	40,246 \$	4,978	\$	7,635 \$	43,634	\$	47,881
AA		40,347		40,808	915		1,773	41,262		42,581
A		58,203		64,299	2,197		736	60,400		65,035
BBB		76,160		79,420	683		870	76,843		80,290
Below investment grade		33,943		34,027	7,904		8,617	41,847		42,644
Non-rated		936		1,059	105		81	1,041		1,140
<u>Total</u>	\$	248,245	\$	259,859 \$	16,782	\$	19,712 \$	265,027	\$	279,571
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## Available for Sale Investments

### The following table presents the fair value of our available for sale securities:

(in millions)		air Value at cember 31, 2015	Fair Value at December 31, 2014
Bonds available for sale:	•		
U.S. government and government sponsored entities	\$	1,844 \$	,
Obligations of states, municipalities and political subdivisions		27,323	27,659
Non-U.S. governments		18,195	21,095
Corporate debt		135,988	144,433
Mortgage-backed, asset-backed and collateralized:		-	
RMBŠ		36,227	37,520
CMBS		13,571	12,885
CDO/ABS		15,097	13,275
Total mortgage-backed, asset-backed and collateralized		64,895	63,680
Total bonds available for sale <sup>*</sup>		248,245	259,859
Equity securities available for sale:			
Common stock		2,401	3,629
Preferred stock		22	25
Mutual funds		492	741
Total equity securities available for sale		2,915	4,395
Total	\$	251,160 \$	264,254
* At December 01, 0015 and 0014 the fair value of bonds available for		المحطلة جنبينا احلح	

\* At December 31, 2015 and 2014, the fair value of bonds available for sale held by us that were below investment grade or not rated totaled \$34.9 billion and \$35.1 billion, respectively.

# The following table presents the fair value of our aggregate credit exposures to non-U.S. governments for our fixed maturity securities:

	December 31,	Dec	ember 31,
(in millions)	2015		2014
Japan	\$ 5,416	\$	5,728
Canada	1,453		2,181
Germany	832		1,315
France	784		614
United Kingdom	661		648
Mexico	563		661

Netherlands		511	639
Norway		503	619
Singapore		426	545
Chile		386	395
Other		6,710	7,752
Total		\$ 18,245	\$ 21,097
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The following table presents the fair value of our aggregate European credit exposures by major sector for our fixed maturity securities:

	December 31, 2015											
											Deo	cember
						Non-						31,
				Financial		Financial		Structured				2014
(in millions)	So	vereign		Institution	(	Corporates		Products		Total		Total
Euro-Zone countries:												
France	\$	784	\$	1,215	\$	2,019	\$		\$	<b>,</b>	\$	4,498
Netherlands		511		991		1,505		397		3,404		4,276
Germany		832		285		2,227		21		3,365		4,155
Ireland		2		-		598		674		1,274		850
Spain		29		90		968		15		1,102		1,557
Italy		19		115		863		12		1,009		1,245
Belgium		219		120		516		-		855		973
Luxembourg		-		18		448		30		496		243
Finland		65		34		130		-		229		235
Austria		104		3		17		-		124		155
Other - EuroZone		680		48		200		1		929		1,022
Total Euro-Zone	\$	3,245	\$	2,919	\$	9,491	\$	1,150	\$	16,805	\$	19,209
Remainder of Europe												
United Kingdom	\$	661	\$	2,968	\$	8,015	\$	3,642	\$	15,286	\$	16,076
Switzerland		49		1,195		1,275		-		2,519		2,941
Sweden		144		488		195		-		827		1,135
Norway		503		43		142		-		688		846
Russian Federation		36		8		78		-		122		311
Other - Remainder of Europe		198		119		111		15		443		494
Total - Remainder of Europe	\$	1,591	\$	4,821	\$	9,816				19,885		21,803
Total	\$	4,836	\$	7,740	\$	19,307	\$	4,807	\$	36,690	\$	41,012

## **Investments in Municipal Bonds**

At December 31, 2015, the U.S. municipal bond portfolio was composed primarily of essential service revenue bonds and high-quality tax-backed bonds with over 95 percent of the portfolio rated A or higher.

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The following table presents the fair values of our available for sale U.S. municipal bond portfolio by state and municipal bond type:

			Dec	cember 3 <sup>-</sup>	1, 20	)15		
		State		Local			Total	December 31,
		General		General			Fair	2014
(in millions)	0	bligation	0	bligation	F	Revenue	Value	Total Fair Value
State:								
New York	\$	35	\$	620	\$	3,958	\$ 4,613	\$ 4,116
California		663		610		2,568	3,841	4,707
Texas		328		1,534		1,553	3,415	3,356
Illinois		111		367		1,008	1,486	1,364
Massachusetts		693		-		694	1,387	1,417
Washington		530		144		685	1,359	1,278
Florida		155		-		980	1,135	1,052
Virginia		65		5		808	878	918
Georgia		280		243		347	870	819
Washington DC		156		1		548	705	607
Pennsylvania		269		23		384	676	537
Arizona		-		94		482	576	734
Ohio		128		8		395	531	604
All other states <sup>(a)</sup>		1,061		547		4,243	5,851	6,150
Total <sup>(b)(c)</sup>	\$	4,474	\$	4,196	\$	18,653	\$ 27,323	\$ 27,659
	a alla a co		41					

(a) We did not have material credit exposure to the government of Puerto Rico.

(b) Excludes certain university and not-for-profit entities that issue their bonds in the corporate debt market. Includes industrial revenue bonds.

(c) Includes \$2.9 billion of pre-refunded municipal bonds.

### **Investments in Corporate Debt Securities**

# The following table presents the industry categories of our available for sale corporate debt securities:

Industry Category	Fair Value at December 31,	Fair Value at December 31,
(in millions)	2015	2014
Financial institutions: Money Center /Global Bank Groups	\$ 9,104	\$ 10,682

Regional banks — other	568	543
Life insurance	3,295	3,575
Securities firms and other finance companies	380	422
Insurance non-life	5,421	5,625
Regional banks — North America	6,823	6,636
Other financial institutions	7,808	8,169
Utilities <sup>(a)</sup>	18,497	19,249
Communications	10,251	10,316
Consumer noncyclical	15,391	16,792
Capital goods	8,973	8,594
Energy <sup>(a)</sup>	13,861	16,494
Consumer cyclical	9,767	11,197
Basic	7,512	9,187
Other	18,337	16,952
Total <sup>(b)</sup>	\$ 135,988 \$	144,433
(a) The Utilities and Energy amounts at December 31, 2014,	have been revised from \$23.	7 billion and
\$12.0 billion to \$10.2 billion and \$16.5 billion respectively to	conform to ourrent inductor	localfication

(a) The Offitties and Energy amounts at December 31, 2014, have been revised from \$23.7 billion and \$12.0 billion to \$19.2 billion and \$16.5 billion, respectively, to conform to current industry classification, which are not considered material to previously issued financial statements.

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(b) At December 31, 2015 and December 31, 2014, approximately 91 percent and 93 percent, respectively, of these investments were rated investment grade.

Our investments in the energy category, as a percentage of total investments in available-for-sale fixed maturities, were 5.6 percent and 6.4 percent at December 31, 2015 and 2014, respectively. The decline in energy exposure from December 31, 2014 resulted from unrealized losses due to reduction in the energy sector pricing, sales of securities and other-than-temporary impairments. While the energy investments are primarily investment grade and are actively managed, the category continues to experience volatility that could adversely affect credit quality and fair value.

#### **Investments in RMBS**

			0			
(in millions)	Fa Dec		air Value at cember 31, 2014			
Total RMBS						
2015	\$	2,273	\$	-		
2014		1,096		871		
2013		2,178		2,724		
2012		1,944		2,382		
2011		4,800		5,310		
2010 and prior <sup>*</sup>		23,936		26,233		
Total RMBS	\$	36,227	\$	37,520		
Agency						
2015	\$	2,025	\$	-		
2014		1,000		799		
2013		2,094		2,625		
2012		1,877		2,234		
2011		2,927		3,428		
2010 and prior		2,628		3,324		
Total Agency	\$	12,551	\$	12,410		
Alt-A						
2015				-		
2014				-		
2013		-		-		
2012				-		
2011	\$	-	\$	-		
2010 and prior		12,831		13,001		

### The following table presents AIG's RMBS available for sale investments by year of vintage:

Subprime	12,831	\$ 13,001
2015	-	-
2014	-	-
2013	-	-
2012	-	-
2011	-	-
2010 and prior	\$ 2,376	\$ 2,423
Total Subprime	\$ 2,376	\$ 2,423
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Prime non-agency		
2015	\$ -	\$ -
2014	-	-
2013	8	8
2012	53	126
2011	1,873	1,882
2010 and prior	5,716	7,047
Total Prime non-agency	\$ 7,650	\$ 9,063
Total Other housing related	\$ 819	\$ 623

\* Includes approximately \$13.2 billion and \$13.5 billion at December 31, 2015, and December 31, 2014, respectively, of certain RMBS that had experienced deterioration in credit quality since their origination. See Note 5 to the Consolidated Financial Statements for additional discussion on Purchased Credit Impaired (PCI) Securities.

# The following table presents our RMBS available for sale investments by credit rating:

<i>(in millions)</i> Rating: Total RMBS		Value at mber 31, 2015		Value at mber 31, 2014
AAA	\$	14,884	\$	14,699
AA	φ	389	φ	418
A		509		546
BBB		661		911
Below investment grade <sup>(a)</sup>		19,779		20,937
Non-rated		5		20,937
Total RMBS <sup>(b)</sup>	\$	36,227	\$	37,520
Agency RMBS	Ψ	50,227	Ψ	07,520
AAA	\$	12,547	\$	12,405
AA	Ψ	4	Ψ	5
Total Agency	\$	12,551	\$	12,410
Alt-A RMBS	Ψ	12,001	Ψ	12,110
AAA	\$	5	\$	7
AA	Ŷ	17	Ψ	33
A		121		85
BBB		216		317
Below investment grade <sup>(a)</sup>		12,472		12,559
Total Alt-A	\$	12,831	\$	13,001
Subprime RMBS	*	,	Ŧ	,
AAA	\$	15	\$	18
AA		68		117

A BBB Below investment grade <sup>(a)</sup>		247 200 1,846	252 207 1,829
Total Subprime	\$	2,376	\$ 2,423
Prime non-agency			
AAA	\$	1,986	\$ 2,076
AA		188	253
A		138	205
BBB		209	351
Below investment grade <sup>(a)</sup>		5,124	6,169
Non-rated		5	9
Total prime non-agency	\$	7,650	\$ 9,063
Total Other housing related	\$	819	\$ 623
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(a) Includes certain RMBS that had experienced deterioration in credit quality since their origination. See Note 5 to the Consolidated Financial Statements for additional discussion on PCI Securities.

(b) The weighted average expected life was six years at both December 31, 2015 and December 31, 2014.

Our underwriting practices for investing in RMBS, other asset backed securities and CDOs take into consideration the quality of the originator, the manager, the servicer, security credit ratings, underlying characteristics of the mortgages, borrower characteristics, and the level of credit enhancement in the transaction.

#### **Investments in CMBS**

### The following table presents our CMBS available for sale investments:

	Fa	ir Value at	Fair Value at
	Dec	cember 31,	December 31,
(in millions)		2015	2014
CMBS (traditional)	\$	11,132 \$	5 11,265
Agency		1,622	1,372
Other		817	248
Total	\$	13,571 \$	12,885
The following table presents the fair value of our CMDC evoluth	la far acla i		hu vatina

The following table presents the fair value of our CMBS available for sale investments by rating agency designation and by vintage year:

				Ir	Below ivestment		
(in millions)	AAA	AA	Α	BBB	Grade Non	-Rated	Total
December 31, 2015							
Year:							
2015 \$	824 \$	404 \$	465 \$	240 \$	- \$	- \$	1,933
2014	1,604	183	11	-	-	-	1,798
2013	2,611	433	89	54	-	-	3,187
2012	737	60	31	83	-	10	921
2011	1,015	25	31	21	-	-	1,092
2010 and prior	921	700	635	738	1,646	-	4,640
Total \$	7,712 \$	1,805 \$	1,262 \$	1,136 \$	1,646 \$	10 \$	13,571
December 31, 2014							
Year:							
2014 \$	1,570 \$	183 \$	11 \$	- \$	- \$	- \$	1,764
2013	2,684	442	91	58	-	-	3,275

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2012		1,158	61	28	92	-	12	1,351
2011		1,022	20	37	21	-	-	1,100
2010 and prior		1,119	626	814	843	1,993	-	5,395
Total	\$	7,553 \$	1,332 \$	981 \$	1,014 \$	1,993 \$	12 \$	12,885
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The following table presents our CMBS available for sale investments by geographic region:

(in millions)	Fair Value at ecember 31, 2015	I	Fair Value at December 31, 2014
Geographic region:			
New York	\$ 3,149	\$	2,759
California	1,244		1,305
Texas	791		831
Florida	520		562
New Jersey	433		457
Virginia	362		389
Illinois	323		344
Pennsylvania	295		291
Georgia	253		286
Massachusetts	231		247
Maryland	229		222
North Carolina	218		222
All Other*	5,523		4,970
Total	\$ 13,571	\$	12,885
<ul> <li>Includes Non-U.S. locations.</li> </ul>	-		

The following table presents our CMBS available for sale investments by industry:

	r Value at ember 31,	Fair Value at December 31,
(in millions)	2015	2014
Industry:		
Retail	\$ 3,978	\$ 3,700
Office	3,896	3,652
Multi-family*	3,036	2,889
Lodging	1,005	1,127
Industrial	868	679
Other	788	838
Total	\$ 13,571	\$ 12,885
* Includes Agency-backed CMBS		

Includes Agency-backed CMBS.

The fair value of CMBS holdings remained stable throughout 2015. The majority of our investments in CMBS are in tranches that contain substantial protection features through collateral subordination. The majority of CMBS holdings are traditional conduit transactions, broadly diversified across property types and geographical areas.

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#### **Investments in CDOs**

## The following table presents our CDO available for sale investments by collateral type:

(in millions)		r value at mber 31, 2015	Fair value at December 31, 2014
Collateral Type:			
Bank loans (CLO)	\$	7,962 \$	6,683
Other		153	388
Total	\$	8,115 \$	7,071
The following table presents our CDO available for sale	invoctments by cree	lit rating.	

The following table presents our CDO available for sale investments by credit rating:

<i>(in millions)</i> Rating:	Fair Value December 3 20	
AAA AA A BBB	2,5 2,2	,
Below investment grade Total Commercial Mortgage Loans	1	57         331           15 \$         7,071

At December 31, 2015, we had direct commercial mortgage loan exposure of \$22.1 billion of which, approximately 99 percent of the loans were current.

# The following table presents the commercial mortgage loan exposure by location and class of loan based on amortized cost:

	Number													P	ercent
	of	of Class													of
(dollars in millions)	LoansAp	oartr	nents	nts Offices RetailIndustrial								0	thers	Total	Total
December 31, 2015															
State:															
New York	97	\$	823	\$	2,968	\$	516	\$	301	\$	166	\$	186\$	4,960	22%
California	95		87		547	-	433	Ĩ	533		788	-	308	2,696	12
Texas	60		120		696		106		147		187		<b>48</b>	1,304	6

New Jersey	45	441	338	324	-	29	33	1,165	5
Florida	78	187	113	374	116	20	146	956	4
Illinois	21	174	369	21	32	36	23	655	3
Massachusetts	19	56	168	360	-		33	617	3
Connecticut	20	314	152	23	81	-	-	570	3
Pennsylvania	28	6	29	436	62	27	4	564	3
Ohio	37	122	28	211	67		5	433	2
Other states	302	1,118	1,203	1,514	414	595	229	5,073	23
Foreign	47	471	1,234	520	161	250	438	3,074	14
Total <sup>*</sup>	849	\$ 3,919	\$ 7,845	\$ 4,838	\$ 1,914	\$ 2,098	\$ 1,453 \$	22,067	100%

1	25	
l	20	

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December 31, 2014										
State:										
New York	90	\$	545 \$	2,111	\$ 285	\$ 148 \$	68 \$	215 \$	3,372	18%
California	115		29	635	389	472	597	469	2,591	14
New Jersey	48		490	353	308	-	30	74	1,255	7
Florida	89		141	192	335	118	137	161	1,084	6
Texas	58		62	482	121	171	187	54	1,077	6
Illinois	24		175	327	26	73	36	-	637	3
Massachusetts	19		-	198	321	-	-	34	553	3
Colorado	18		62	158	48	-	120	101	489	2
Connecticut	23		279	155	5	43	-	-	482	2
Pennsylvania	49		45	89	170	107	16	5	432	2
Other states	349		920	1,140	1,738	494	310	281	4,883	26
Foreign	142		636	678	78	63	176	423	2,054	11
Total <sup>*</sup>	1,024	\$	3,384 \$	6,518	\$ 3,824	\$ 1,689 \$	1,677 \$	1,817 \$	18,909	100%
* Doos not roflact	allowano	o foi	r cradit la	2000						

\* Does not reflect allowance for credit losses.

See Note 6 to the Consolidated Financial Statements for additional discussion on commercial mortgage loans.

### Impairments

### The following table presents impairments by investment type:

Years Ended December 31,			
(in millions)	2015	2014	2013
Other-than-temporary Impairments:			
Fixed maturity securities, available for sale	\$ <b>425</b> \$	180 \$	173
Equity securities, available for sale	166	37	14
Private equity funds and hedge funds	80	30	45
Subtotal	671	247	232
Other impairments:			
Investments in life settlements	540	201	971
Other investments	166	126	112
Real estate	23	8	19
Total	\$ 1,400 \$	582 \$	1,334
Our investments in life actual and and any manifester of far impactment and a	 		اب ماس

Our investments in life settlements are monitored for impairment on a contract-by-contract basis quarterly.

An investment in life settlements is considered impaired if the undiscounted cash flows resulting from the expected proceeds would not be sufficient to recover our estimated future carrying amount, which is the current carrying amount for the investment in life settlements plus anticipated undiscounted future premiums and other capitalizable future costs, if any. Impaired investments in life settlements are written down to their estimated fair value which is determined on a discounted cash flow basis, incorporating current market mortality assumptions and market yields.

In late 2015, several insurance providers gave notice of increases in policy premiums related to our investments in life settlements. The increase in premiums required to keep policies in force results in lower future expected net cash flows which are insufficient to recover our net investment on certain policies.

## Other-Than-Temporary Impairments

To determine other-than-temporary impairments, we use fundamental credit analyses of individual securities without regard to rating agency ratings. Based on this analysis, we expect to receive cash flows sufficient to cover the amortized cost of all below investment grade securities for which credit impairments were not recognized.

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The following tables present other-than-temporary impairment charges recorded in earnings on fixed maturity securities, equity securities, private equity funds and hedge funds.

Other-than-temporary impairment charges by reportable segment and impairment type:

		Non-Life Insurance		Life Insurance		Corporate and Other	
(in millions)		Companies		Companies		Operations	Total
For the Year Ended December 31, 2015							
Impairment Type:							
Severity	\$	13	\$	-	\$	-	\$ 13
Change in intent		7		145		81	233
Foreign currency declines		33		24		-	57
Issuer-specific credit events		178		168		2	348
Adverse projected cash flows		7		13		-	20
Total	\$	238	\$	350	\$	83	\$ 671
For the Year Ended December 31, 2014							
Impairment Type:							
Severity	\$	3	\$	-	\$	-	\$ 3
Change in intent		8		32		-	40
Foreign currency declines		9		10		-	19
Issuer-specific credit events		60		109		-	169
Adverse projected cash flows		5		11		-	16
Total	\$	85	\$	162	\$	-	\$ 247
For the Year Ended December 31, 2013							
Impairment Type:		_					
Severity	\$	6	\$	-	\$	-	\$ 6
Change in intent		1		45		2	48
Foreign currency declines		1		-		-	1
Issuer-specific credit events		43		127		-	170
Adverse projected cash flows		1		6		-	7
Total	\$	. 52	\$	178	\$	2	\$ 232
Other-than-temporary impairment charge	es b	y investmen	it ty	pe and imp	airr	nent type:	

								Other Fixed Ec	quities/Other		
<i>(in millions)</i> For the Year Ended December 31, 2015	RN	MBSCI	DO/A	BS	CN	MBS	Ma	turity		ested ssets <sup>*</sup>	Total
Impairment Type: Severity Change in intent	\$	- 3	\$	1	\$	- 14	\$	- 131	\$	13 \$ 85	13 233

Foreign currency declines Issuer-specific credit events Adverse projected cash flows	- 79 20		- 3 -	- 8 -	57 110 -	- 148 -	57 348 20
Total	\$ 102	\$	3	\$ 22	\$ 298	\$ 246 \$	671
	127	7					

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For the Year Ended December 31, 2014											
Impairment Type:											
Severity	\$	-	\$	-	\$	-	\$	-	\$	3\$	3
Change in intent	Ŧ	_	T	-	T	-	T	27	Ŧ	13	40
Foreign currency declines		_		-		-		19		-	19
Issuer-specific credit events		80		9		21		8		51	169
Adverse projected cash flows		16		-		_		-		-	16
Total	\$	96	\$	9	\$	21	\$	54	\$	67 \$	247
For the Year Ended December 31, 2013	Ŧ		Ŧ	•	Ŧ		Ŧ	•	Ŧ		
Impairment Type:											
Severity	\$	_	\$	-	\$	-	\$	-	\$	6\$	6
Change in intent	Ŧ	1	Ŧ	-	Ŧ	-	Ŧ	46	Ŧ	1	48
Foreign currency declines		-		-		-		1		-	1
Issuer-specific credit events		36		5		50		27		52	170
Adverse projected cash flows		7		-		-				-	7
Total	\$	44	\$	5	\$	50	\$	74	\$	59 \$	232
* Includes other-than-temporary impair	Ŧ		Ŧ	-	te e		funde		Ŧ	•	

\* Includes other-than-temporary impairment charges on private equity funds, hedge funds and direct private equity investments.

## Other-than-temporary impairment charges by investment type and credit rating:

	Other FixedEquities/Other Invested										
(in millions)	F			BS	C١	/IBS	Ma	turity		sets*	Total
For the Year Ended December 31, 2015											
Rating:											
AAA	\$	-	\$	-	\$	-	\$	12	\$	- \$	12
AA		-		-				12			12
A		-		-		-		12		-	12
BBB		2		-		-		50		-	52
Below investment grade		100		3		22		208		-	333
Non-rated		-		-		-		4		246	250
Total	\$	102	\$	3	\$	22	\$	298	\$	246 \$	671
For the Year Ended December 31, 2014											
Rating:											
AAA	\$	-	\$	-	\$	-	\$	4	\$	- \$	4
AA		3		-		-		2		-	5
A		-		-		-		2		-	2
BBB		2		-		-		11		-	13
Below investment grade		91		5		21		35		-	152
Non-rated		-		4		-		-		67	71

1										
2										
1										
45										
123										
60										
232										
* Includes other-than-temporary impairment charges on private equity funds, hedge funds and direct										

private equity investments.

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We recorded other-than-temporary impairment charges in the years ended December 31, 2015, 2014 and 2013 related to:

• issuer-specific credit events;