KANSAS CITY LIFE INSURANCE CO Form 8-K August 16, 2005 **United States** 

Securities and Exchange Commission

Washington, D. C. 20549

Form 8-K

**Current Report** 

Pursuant to Section 13 or 15(d) of

the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 16, 2005

Kansas City Life Insurance Company

(Exact Name of Registrant as Specified in Charter)

<u>Missouri</u> (State of Incorporation) <u>2-40764</u> (Commission File Number)

3520 Broadway <u>Kansas City, Missouri</u> (Address of Principal Executive Offices) Telephone Number: (816) 753-7000

Not Applicable

(Former name or former address, if changed since last report)

44-0308260 (IRS Employer Identification No.)

> 64111-2565 (Zip Code)

## Edgar Filing: KANSAS CITY LIFE INSURANCE CO - Form 8-K

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Page 1 of 7

### Edgar Filing: KANSAS CITY LIFE INSURANCE CO - Form 8-K

#### Item 2.02 Results of Operations and Financial Condition.

Included below is a release of financial information mailed to stockholders on August 16, 2005. It reflects the financial condition, in a condensed format, for Kansas City Life Insurance Company as of June 30, 2005, and was previously included in the Company's second quarter Form 10-Q report filed on August 8, 2005.

#### Message from the President and CEO

Kansas City Life Insurance Company recorded second quarter net income of \$8.4 million or \$0.71 per share, a 12% improvement from the prior year s \$7.5 million or \$0.63 per share. The increase was primarily the result of a \$5.5 million reduction in benefits and expenses, although these improvements were partially offset by declines in insurance revenues.

Net income for the six months ended June 30, 2005 was \$16.4 million or \$1.37 per share. This represents a 25% increase from earnings of \$13.1 million or \$1.10 per share for the same period last year.

Insurance revenues declined 4% for the second quarter and 3% for the six month period, primarily due to lower premiums and contract charges. New sale premiums declined 6% for the second quarter and 4% for the six month period. Premiums from immediate annuities increased 15% for the second quarter and 34% for the six months.

Net investment income declined 3% for both the second quarter and six month period. Although the yield earned on the Company s investment portfolio has been negatively affected by the low interest rate environment in prior periods and expenses related to real estate investments have increased, gross investment income has remained stable during the first two quarters of the year.

The largest factor in the second quarter reduction in benefits and expenses was a decline in the amortization of deferred acquisition costs. This change was due to a change in estimates, which reduced both contract charges and the amortization of deferred acquisition costs, and resulted in an additional \$1.3 million in income before tax. Other favorable changes in benefits and expenses included reduced policyholder benefits, primarily due to improved mortality and lower benefits on group accident and health products. The lower interest rate environment resulted in reduced interest credited to policyholder account balances for both the quarter and six month periods. Finally, operating expenses declined \$1.4 million in the second quarter and \$3.3 million for the six month period, primarily due to efficiencies gained through the consolidation of GuideOne operating activities.

The Company is resolute in its pursuit of growth through improved new sales production from its existing network of agencies and agents, as well as the expansion of this network through recruitment of new, additional agencies and agents. We are truly excited about the growth opportunities that are present in our core business of providing life insurance and we look forward to reporting upon these growth opportunities in the future.

The Company is also pleased to announce that its Board of Directors has approved a quarterly dividend of \$0.27 per share to be paid August 23, 2005 to shareholders of record as of August 18, 2005.

Page 2 of 7

## Consolidated

**Balance Sheets** 

### (Thousands)

(Thousanas)				
	June 30 2005 (Unaudited)		December 31 2004	
Assets				
Investments:				
Fixed maturity securities available				
for sale, at fair value	\$ 2,976,315	\$	2,962,114	
Equity securities available				
for sale, at fair value	59,319		63,099	
Mortgage loans	461,821		430,632	
Short-term investments	18,740		67,980	
Other investments	199,088		202,146	
Total investments	3,715,283		3,725,971	
Cash	13,037		4,147	
Deferred acquisition costs	226,299		229,712	
Value of business acquired	91,975		96,853	
Other assets	257,190		255,480	
Separate account assets	353,195		353,983	
Total assets	\$ 4,656,979	\$	4,666,146	
Liabilities				
Future policy benefits	\$ 856,967	\$	859,890	
Policyholder account balances	2,296,112		2,299,647	
Notes payable	67,897		92,220	
Income taxes	57,461		53,703	
Other liabilities	312,755	313,807		
Separate account liabilities	353,195		353,983	
Total liabilities	3,944,387		3,973,250	
Stockholders equity				
Common stock	23,121		23,121	
Additional paid in capital	24,720		24,279	
Retained earnings	743,444		733,499	
Accumulated other				
comprehensive income	37,211		26,231	
Less treasury stock	(115,904)		(114,234)	
Total stockholders equity	712,592		692,896	
Total liabilities and equity	\$ 4,656,979	\$	4,666,146	

See accompanying Notes to Consolidated Financial Statements.

Page 3 of 7

### Consolidated Statements of Income (Unaudited) (Thousands, except share data)

		Quarter ended June 30			Six Months ended June 30			
		<u>2005</u>		<u>2004</u>		<u>2005</u>		<u>2004</u>
Revenues								
Insurance revenues:	¢	46.026	¢	47.210	¢	02 461	¢	04.270
Premiums	\$	46,036	\$	47,319	\$	92,461	\$	94,370
Contract charges		28,135		29,381		56,897		58,530
Reinsurance ceded		(14,090)		(14,342)		(27,699)		(26,860)
Total insurance revenues		60,081		62,358		121,659		126,040
Investment revenues:								
Net investment income		46,861		48,391		95,651		99,118
Realized investment gains (losses)		(378)		724		957		1,527
Other revenues		2,649		1,734		5,216		4,268
Total revenues		109,213		113,207		223,483		230,953
Benefits and expenses								
Policyholder benefits		43,711		45,490		89,435		95,958
Interest credited to policyholder account balances		22,698		23,038		45,908		47,347
Amortization of deferred acquisition costs								
and value of business acquired		8,640		10,612		19,305		20,460
Operating expenses		22,508		23,872		46,286		49,611
Total benefits and expenses		97,557		103,012		200,934		213,376
Income before income tax expense		11,656		10,195		22,549		17,577
Income tax expense		3,231		2,673		6,164		4,460
Net income	\$	8,425	\$	7,522	\$	16,385	\$	13,117
Per common share:								
Net income, basic and diluted	\$	0.71	\$	0.63	\$	1.37	\$	1.10
Cash dividends	\$	0.27	\$	0.27	\$	0.54	\$	0.54

See accompanying Notes to Consolidated Financial Statements.

Page 4 of 7

Consolidated

# Statements of Cash Flows (Unaudited)

(Thousands)

	Six Months ended June 30 2005 2004			
Operating activities				
Net cash provided	\$ 23,287	\$	38,744	
Investing activities				
Purchases of investments:				
Fixed maturity securities	(302,895)		(475,685)	
Equity securities	(1,433)		(2,077)	
Mortgage loans	(64,943)		(26,252)	
Other investment assets	(390,668)		(404,831)	
Sales of investments:				
Fixed maturity securities	89,312		80,424	
Equity securities	5,226		2,476	
Other investment assets	442,439		446,341	
Maturities and principal paydowns				
of other investments	239,768		304,016	
Net additions to property and				
equipment	(433)		(712)	
Net cash provided (used)	16,373		(76,300)	
Financing activities				
Proceeds from borrowings	22,264		1,306	
Repayment of borrowings	(46,587)		(5,759)	
Deposits on policyholder account				
balances	126,008		139,090	
Withdrawals from policyholder	,		,	
account balances	(119,253)		(103,294)	
Net transfers to separate accounts	318		(7,805)	
Change in other deposits	(5,851)		2,093	
Cash dividends to stockholders	(6,439)		(6,545)	
Net disposition (acquisition) of	(0,000)		(0,0.00)	
treasury stock	(1,230)		139	
Net cash provided (used)	(30,770)		19,225	
-			-	
Increase (decrease) in cash	8,890		(18,331)	
Cash at beginning of year	4,147		20,029	
Cash at end of period	\$ 13,037	\$	1,698	

See accompanying Notes to Consolidated Financial Statements.

Page 5 of 7

#### Notes

Comprehensive income (loss) was \$41,868 and \$(48,998) for the second respectively.

quarter of 2005 and 2004; and \$27,365 and \$(17,501) for the six months ended June 30, 2005 and 2004, respectively. This varies from net income largely due to unrealized gains or losses on investments.

Income per common share is based upon the weighted average number of shares outstanding for the six months, 11,925,998 shares (11,926,817 shares - 2004).

These financial statements are unaudited but, in management s opinion, include all adjustments necessary for a fair presentation of the results.

Certain amounts in prior years have been reclassified to conform with the current year presentation.

Page 6 of 7

## Edgar Filing: KANSAS CITY LIFE INSURANCE CO - Form 8-K

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KANSAS CITY LIFE INSURANCE COMPANY (Registrant)

By:/s/William A. Schalekamp William A. Schalekamp,

Senior Vice President,

General Counsel & Secretary

August 16, 2005

(Date)

Page 7 of 7