

VENTAS INC  
Form 10-Q  
October 24, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2014

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

Commission file number: 1-10989

Ventas, Inc.  
(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

61-1055020  
(I.R.S. Employer  
Identification No.)

353 N. Clark Street, Suite 3300  
Chicago, Illinois  
(Address of Principal Executive Offices)

60654  
(Zip Code)  
(877) 483-6827  
(Registrant's Telephone Number, Including Area Code)

Not Applicable  
(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Non-accelerated filer

Large accelerated filer  Accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

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Class of Common Stock:	Outstanding at October 22, 2014:
Common Stock, \$0.25 par value	294,318,374

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VENTAS, INC.  
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## PART I—FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## VENTAS, INC.

## CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In thousands, except per share amounts)

	September 30, 2014	December 31, 2013
Assets		
Real estate investments:		
Land and improvements	\$1,937,888	\$1,855,968
Buildings and improvements	19,664,973	18,457,028
Construction in progress	116,975	80,415
Acquired lease intangibles	1,039,949	1,010,181
	22,759,785	21,403,592
Accumulated depreciation and amortization	(3,833,974 )	(3,328,006 )
Net real estate property	18,925,811	18,075,586
Secured loans receivable and investments, net	407,551	376,229
Investments in unconsolidated entities	88,175	91,656
Net real estate investments	19,421,537	18,543,471
Cash and cash equivalents	64,595	94,816
Escrow deposits and restricted cash	78,746	84,657
Deferred financing costs, net	64,898	62,215
Other assets	1,021,389	946,335
Total assets	\$20,651,165	\$19,731,494
Liabilities and equity		
Liabilities:		
Senior notes payable and other debt	\$10,469,106	\$9,364,992
Accrued interest	69,112	54,349
Accounts payable and other liabilities	965,240	1,001,515
Deferred income taxes	361,454	250,167
Total liabilities	11,864,912	10,671,023
Redeemable OP unitholder and noncontrolling interests	163,080	156,660
Commitments and contingencies		
Equity:		
Ventas stockholders' equity:		
Preferred stock, \$1.00 par value; 10,000 shares authorized, unissued	—	—
Common stock, \$0.25 par value; 600,000 shares authorized, 294,359 and 297,901 shares issued at September 30, 2014 and December 31, 2013, respectively	73,603	74,488
Capital in excess of par value	9,859,490	10,078,592
Accumulated other comprehensive income	16,156	19,659
Retained earnings (deficit)	(1,398,378 )	(1,126,541 )
Treasury stock, 32 and 3,712 shares at September 30, 2014 and December 31, 2013, respectively	(2,075 )	(221,917 )
Total Ventas stockholders' equity	8,548,796	8,824,281
Noncontrolling interest	74,377	79,530
Total equity	8,623,173	8,903,811
Total liabilities and equity	\$20,651,165	\$19,731,494
See accompanying notes.		



VENTAS, INC.  
CONSOLIDATED STATEMENTS OF INCOME  
(Unaudited)  
(In thousands, except per share amounts)

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2014	2013	2014	2013
Revenues:				
Rental income:				
Triple-net leased	\$244,206	\$218,698	\$724,778	\$644,403
Medical office buildings	116,598	114,779	346,711	335,472
	360,804	333,477	1,071,489	979,875
Resident fees and services	396,247	359,112	1,141,781	1,039,876
Medical office building and other services revenue	7,573	4,146	18,240	11,331
Income from loans and investments	14,043	14,448	39,435	45,284
Interest and other income	368	66	814	1,901
Total revenues	779,035	711,249	2,271,759	2,078,267
Expenses:				
Interest	98,469	83,764	277,811	244,635
Depreciation and amortization	201,224	177,038	585,636	524,033
Property-level operating expenses:				
Senior living	265,274	244,316	762,993	706,561
Medical office buildings	41,147	40,566	119,827	115,010
	306,421	284,882	882,820	821,571
Medical office building services costs	4,568	1,651	9,565	4,957
General, administrative and professional fees	29,466	28,659	93,638	84,757
Loss (gain) on extinguishment of debt, net	2,414	(189)	5,079	(909)
Merger-related expenses and deal costs	16,749	6,208	37,108	17,137
Other	15,229	4,353	25,321	13,325
Total expenses	674,540	586,366	1,916,978	1,709,506
Income before (loss) income from unconsolidated entities, income taxes, discontinued operations, real estate dispositions and noncontrolling interest	104,495	124,883	354,781	368,761
(Loss) income from unconsolidated entities	(47)	) 110	549	533
Income tax benefit (expense)	1,887	2,780	(4,820)	) 13,100
Income from continuing operations	106,335	127,773	350,510	382,394
Discontinued operations	(259)	) (9,174)	) 2,517	(36,164)
Gain on real estate dispositions	3,625	—	16,514	—
Net income	109,701	118,599	369,541	346,230
Net income attributable to noncontrolling interest	569	303	964	1,161
Net income attributable to common stockholders	\$109,132	\$118,296	\$368,577	\$345,069
Earnings per common share:				
Basic:				
Income from continuing operations attributable to common stockholders, including real estate dispositions	\$0.37	\$0.43	\$1.24	\$1.30
Discontinued operations	(0.00)	) (0.03)	) 0.01	(0.12)
Net income attributable to common stockholders	\$0.37	\$0.40	\$1.25	\$1.18
Diluted:				
Income from continuing operations attributable to common stockholders, including real estate dispositions	\$0.37	\$0.43	\$1.23	\$1.29

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Discontinued operations	(0.00	)	(0.03	)	0.01	(0.12	)
Net income attributable to common stockholders	\$0.37		\$0.40		\$1.24	\$1.17	
Weighted average shares used in computing earnings per common share:							
Basic	294,030		292,818		293,965	292,308	
Diluted	296,495		295,190		296,411	294,788	
Dividends declared per common share	\$0.725		\$0.67		\$2.175	\$2.01	
See accompanying notes.							

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VENTAS, INC.  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (Unaudited)  
 (In thousands)

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2014	2013	2014	2013
Net income	\$109,701	\$118,599	\$369,541	\$346,230
Other comprehensive (loss) income:				
Foreign currency translation	(2,747	) 1,665	(3,320	) (3,148
Change in unrealized gain on intra-entity currency loan	(10,138	) —	(4,586	) —
Change in unrealized gain on marketable securities	(334	) (208	) 1,237	(1,015
Other	3,120	84	3,166	2,102
Total other comprehensive (loss) income	(10,099	) 1,541	(3,503	) (2,061
Comprehensive income	99,602	120,140	366,038	344,169
Comprehensive income attributable to noncontrolling interest	569	303	964	1,161
Comprehensive income attributable to common stockholders	\$99,033	\$119,837	\$365,074	\$343,008

See accompanying notes.



## VENTAS, INC.

## CONSOLIDATED STATEMENTS OF EQUITY

For the Nine Months Ended September 30, 2014 and the Year Ended December 31, 2013

(Unaudited)

(In thousands, except per share amounts)

	Common Stock Par Value	Capital in Excess of Par Value	Accumulated Other Comprehensive Income	Retained Earnings (Deficit)	Treasury Stock	Total Ventas Stockholders' Equity	Noncontrolling Interest	Total Equity
Balance at January 1, 2013	\$73,904	\$9,920,962	\$23,354	\$(777,927)	\$(221,165)	\$9,019,128	\$70,235	\$9,089,363
Net income	—	—	—	453,509	—	453,509	1,380	454,889
Other comprehensive loss	—	—	(3,695)	—	—	(3,695)	—	(3,695)
Acquisition-related activity	—	(762)	—	—	—	(762)	12,717	11,955
Net change in noncontrolling interest	—	—	—	—	—	—	(8,202)	(8,202)
Dividends to common stockholders—\$2.735 per share	—	—	—	(802,123)	—	(802,123)	—	(802,123)
Issuance of common stock	517	140,826	—	—	—	141,343	—	141,343
Issuance of common stock for stock plans	19	5,983	—	—	6,638	12,640	—	12,640
Change in redeemable noncontrolling interest	—	(13,751)	—	—	—	(13,751)	3,400	(10,351)
Adjust redeemable OP unitholder interests to current fair value	—	8,683	—	—	—	8,683	—	8,683
Purchase of OP units	—	(579)	—	—	502	(77)	—	(77)
Grant of restricted stock, net of forfeitures	48	17,230	—	—	(7,892)	9,386	—	9,386
Balance at December 31, 2013	74,488	10,078,592	19,659	(1,126,541)	(221,917)	8,824,281	79,530	8,903,811
Net income	—	—	—	368,577	—	368,577	964	369,541
Other comprehensive income	—	—	(3,503)	—	—	(3,503)	—	(3,503)
Retirement of stock	(924)	(220,152)	—	—	221,076	—	—	—
Net change in noncontrolling	—	(2,689)	—	—	—	(2,689)	(7,658)	(10,347)

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interest								
Dividends to common stockholders—\$2.175 per share		—	—	(640,414 )	—	(640,414 )	—	(640,414 )
Issuance of common stock for stock plans	3	4,725	—	—	2,215	6,943	—	6,943
Change in redeemable noncontrolling interest	—	(31 )	—	—	—	(31 )	1,541	1,510
Adjust redeemable OP unitholder interests to current fair value	—	(12,157 )	—	—	—	(12,157 )	—	(12,157 )
Purchase of OP units	1	87	—	—	—	88	—	88
Grant of restricted stock, net of forfeitures	35	11,115	—	—	(3,449 )	7,701	—	7,701
Balance at September 30, 2014	\$73,603	\$9,859,490	\$16,156	\$(1,398,378)	\$(2,075 )	\$8,548,796	\$74,377	\$8,623,173

See accompanying notes.

VENTAS, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)  
(In thousands)

	For the Nine Months Ended September 30,	
	2014	2013
Cash flows from operating activities:		
Net income	\$369,541	\$346,230
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization (including amounts in discontinued operations)	587,176	569,325
Amortization of deferred revenue and lease intangibles, net	(14,775)	(11,159)
Other non-cash amortization	(616)	(13,376)
Stock-based compensation	16,792	15,010
Straight-lining of rental income, net	(29,644)	(21,165)
Loss (gain) on extinguishment of debt, net	5,079	(1,062)
Gain on real estate dispositions (including amounts in discontinued operations)	(17,726)	(2,241)
Gain on real estate loan investments	(249)	(3,598)
Gain on sale of marketable securities	—	(856)
Income tax expense (benefit)	4,420	(13,100)
(Income) loss from unconsolidated entities	(549)	707
Gain on re-measurement of equity interest upon acquisition, net	—	(1,241)
Other	13,599	6,133
Changes in operating assets and liabilities:		
Increase in other assets	(3,306)	(28,132)
Increase in accrued interest	14,835	14,624
Decrease in accounts payable and other liabilities	(24,605)	(20,670)
Net cash provided by operating activities	919,972	835,429
Cash flows from investing activities:		
Net investment in real estate property	(1,184,036)	(1,358,766)
Purchase of noncontrolling interest	(3,588)	(7,895)
Investment in loans receivable and other	(66,436)	(34,717)
Proceeds from real estate disposals	112,746	29,191
Proceeds from loans receivable	55,573	299,156
Purchase of marketable securities	(46,689)	—
Proceeds from sale or maturity of marketable securities	21,689	5,493
Funds held in escrow for future development expenditures	2,602	15,189
Development project expenditures	(71,375)	(74,707)
Capital expenditures	(56,235)	(50,634)
Other	(421)	(411)
Net cash used in investing activities	(1,236,170)	(1,178,101)
Cash flows from financing activities:		
Net change in borrowings under credit facilities	(153,684)	(92,586)
Proceeds from debt	2,007,707	1,766,844
Repayment of debt	(905,117)	(840,532)
Payment of deferred financing costs	(14,946)	(19,977)
Issuance of common stock, net	—	106,002
Cash distribution to common stockholders	(640,414)	(588,770)
Cash distribution to redeemable OP unitholders	(4,214)	(3,479)
Purchases of redeemable OP units	—	(317)

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Contributions from noncontrolling interest	—	2,094	
Distributions to noncontrolling interest	(6,760	) (7,614	)
Other	(551	) 7,830	
Net cash provided by financing activities	282,021	329,495	
Net decrease in cash and cash equivalents	(34,177	) (13,177	)
Effect of foreign currency translation on cash and cash equivalents	3,956	(59	)
Cash and cash equivalents at beginning of period	94,816	67,908	
Cash and cash equivalents at end of period	\$64,595	\$54,672	
See accompanying notes.			

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VENTAS, INC.  
 CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)  
 (Unaudited)  
 (In thousands)

	For the Nine Months Ended September 30,	
	2014	2013
Supplemental schedule of non-cash activities:		
Assets and liabilities assumed from acquisitions:		
Real estate investments	\$353,995	\$221,447
Other assets acquired	3,683	6,526
Debt assumed	228,150	183,848
Other liabilities	19,441	27,583
Deferred income tax liability	110,087	4,849
Noncontrolling interests	—	11,693
See accompanying notes.		

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 1—DESCRIPTION OF BUSINESS

Ventas, Inc. (together with its subsidiaries, unless otherwise indicated or except where the context otherwise requires, “we,” “us” or “our”), an S&P 500 company, is a real estate investment trust (“REIT”) with a highly diversified portfolio of seniors housing and healthcare properties located throughout the United States, Canada and the United Kingdom. As of September 30, 2014, we owned more than 1,500 properties (including properties classified as held for sale), including seniors housing communities, medical office buildings (“MOBs”), skilled nursing and other facilities, and hospitals, and we had two properties under development. Our company is currently headquartered in Chicago, Illinois. We primarily acquire and own seniors housing and healthcare properties and lease them to unaffiliated tenants or operate them through independent third-party managers. As of September 30, 2014, we leased a total of 907 properties (excluding MOBs and properties classified as held for sale) to various healthcare operating companies under “triple-net” or “absolute-net” leases that obligate the tenants to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures, and we engaged independent operators, such as Atria Senior Living, Inc. (“Atria”) and Sunrise Senior Living, LLC (together with its subsidiaries, “Sunrise”), to manage a total of 270 of our seniors housing communities (excluding properties classified as held for sale) for us pursuant to long-term management agreements. Our two largest tenants, Brookdale Senior Living Inc. (together with its subsidiaries, “Brookdale Senior Living”) and Kindred Healthcare, Inc. (together with its subsidiaries, “Kindred”) leased from us 161 properties (excluding six properties included in investments in unconsolidated entities) and 86 properties, respectively, as of September 30, 2014.

Through our Lillibridge Healthcare Services, Inc. (“Lillibridge”) subsidiary and our ownership interest in PMB Real Estate Services LLC (“PMBRES”), we also provide MOB management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States. In addition, from time to time, we make secured and unsecured loans and other investments relating to seniors housing and healthcare operators or properties.

## NOTE 2—ACCOUNTING POLICIES

The accompanying Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information set forth in the Accounting Standards Codification (“ASC”), as published by the Financial Accounting Standards Board (“FASB”), and with the Securities and Exchange Commission (“SEC”) instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement of results for the interim period have been included. Operating results for the three and nine months ended September 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. The accompanying Consolidated Financial Statements and related notes should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2013, filed with the SEC on February 18, 2014, as amended by Amendment No. 1 to our Annual Report on Form 10-K/A, filed with the SEC on September 4, 2014. Certain prior period amounts have been reclassified to conform to the current period presentation.

## Principles of Consolidation

The accompanying Consolidated Financial Statements include our accounts and the accounts of our wholly owned subsidiaries and the joint venture entities over which we exercise control. All intercompany transactions and balances have been eliminated in consolidation, and our net earnings are reduced by the portion of net earnings attributable to noncontrolling interests.

GAAP requires us to identify entities for which control is achieved through means other than voting rights and to determine which business enterprise is the primary beneficiary of variable interest entities (“VIEs”). A VIE is broadly defined as an entity with one or more of the following characteristics: (a) the total equity investment at risk is insufficient to finance the entity’s activities without additional subordinated financial support; (b) as a group, the holders of the equity investment at risk lack (i) the ability to make decisions about the entity’s activities through voting or similar rights, (ii) the obligation to absorb the expected losses of the entity, or (iii) the right to receive the expected

residual returns of the entity; and (c) the equity investors have voting rights that are not proportional to their economic interests, and substantially all of the entity's activities either involve, or are conducted on behalf of, an investor that has disproportionately few voting rights. We consolidate our investment in a VIE when we determine that we are its primary beneficiary. We may change our original assessment of a VIE upon subsequent events such as the modification of contractual arrangements that affects the characteristics or adequacy of the entity's equity investments at risk and the disposition of all or a portion of an interest held by the primary beneficiary.

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We identify the primary beneficiary of a VIE as the enterprise that has both: (i) the power to direct the activities of the VIE that most significantly impact the entity's economic performance; and (ii) the obligation to absorb losses or the right to receive benefits of the VIE that could be significant to the entity. We perform this analysis on an ongoing basis.

As it relates to investments in joint ventures, GAAP may preclude consolidation by the sole general partner in certain circumstances based on the type of rights held by the limited partner(s). We assess limited partners' rights and their impact on the presumption of control of the limited partnership by the sole general partner when an investor becomes the sole general partner, and we reassess if there is a change to the terms or in the exercisability of the rights of the limited partners, the sole general partner increases or decreases its ownership of limited partnership interests, or there is an increase or decrease in the number of outstanding limited partnership interests. We also apply this guidance to managing member interests in limited liability companies.

#### Redeemable OP Unitholder and Noncontrolling Interests

We own a majority interest in NHP/PMB L.P. ("NHP/PMB"), a limited partnership formed in 2008 to acquire properties from entities affiliated with Pacific Medical Buildings LLC. We consolidate NHP/PMB, as our wholly owned subsidiary is the general partner and exercises control of the partnership. As of September 30, 2014, third party investors owned 2,447,878 Class A limited partnership units in NHP/PMB ("OP Units"), which represented 27.1% of the total units then outstanding, and we owned 6,597,865 Class B limited partnership units in NHP/PMB, representing the remaining 72.9%. At any time following the first anniversary of the date of their issuance, the OP Units may be redeemed at the election of the holder for cash or, at our option, 0.7866 shares of our common stock per unit, subject to adjustment in certain circumstances. We are party by assumption to a registration rights agreement with the holders of the OP Units that requires us, subject to the terms and conditions and certain exceptions set forth therein, to file and maintain a registration statement relating to the issuance of shares of our common stock upon redemption of OP Units. As redemption rights are outside of our control, the redeemable OP unitholder interests are classified outside of permanent equity on our Consolidated Balance Sheets. We reflect the redeemable OP unitholder interests at the greater of cost or fair value. As of September 30, 2014 and December 31, 2013, the fair value of the redeemable OP unitholder interests was \$119.5 million and \$111.6 million, respectively. We recognize changes in fair value through capital in excess of par value, net of cash distributions paid and purchases by us of any OP Units. Our diluted earnings per share ("EPS") includes the effect of any potential shares outstanding from redemption of the OP Units. Certain noncontrolling interests of other consolidated joint ventures were also classified as redeemable at September 30, 2014 and December 31, 2013. Accordingly, we record the carrying amount of these noncontrolling interests at the greater of their initial carrying amount (increased or decreased for the noncontrolling interest's share of net income or loss and distributions) or the redemption value. Our joint venture partners have certain redemption rights with respect to their noncontrolling interests in these joint ventures that are outside of our control, and the redeemable noncontrolling interests are classified outside of permanent equity on our Consolidated Balance Sheets. We recognize changes in the carrying value of redeemable noncontrolling interests through capital in excess of par value.

#### Noncontrolling Interests

Excluding the redeemable noncontrolling interests described above, we present the portion of any equity that we do not own in entities that we control (and thus consolidate) as noncontrolling interests and classify those interests as a component of consolidated equity, separate from total Ventas stockholders' equity, on our Consolidated Balance Sheets. For consolidated joint ventures with pro rata distribution allocations, net income or loss is allocated between the joint venture partners based on their respective stated ownership percentages. In other cases, net income or loss is allocated between the joint venture partners based on the hypothetical liquidation at book value method (the "HLBV method"). We account for purchases or sales of equity interests that do not result in a change of control as equity transactions, through capital in excess of par value. In addition, we include net income attributable to the noncontrolling interests in net income in our Consolidated Statements of Income.

#### Business Combinations

We account for acquisitions using the acquisition method and allocate the cost of the businesses acquired among tangible and recognized intangible assets and liabilities based upon their estimated fair values as of the acquisition date. Recognized intangibles primarily include the value of in-place leases, acquired lease contracts, tenant and



customer relationships, trade names/trademarks and goodwill. We do not amortize goodwill, which represents the excess of the purchase price paid over the fair value of the net assets of the acquired business and is included in other assets on our Consolidated Balance Sheets.

We estimate the fair value of buildings acquired on an as-if-vacant basis and depreciate the building value over the estimated remaining life of the building, not to exceed 35 years. We determine the allocated value of other fixed assets, such as site improvements and furniture, fixtures and equipment, based upon the replacement cost and depreciate such value over the

assets' estimated remaining useful lives as determined at the applicable acquisition date. We determine the value of land either by considering the sales prices of similar properties in recent transactions or based on internal analyses of recently acquired and existing comparable properties within our portfolio.

The fair value of acquired lease-related intangibles, if any, reflects: (i) the estimated value of any above and/or below market leases, determined by discounting the difference between the estimated market rent and in-place lease rent; and (ii) the estimated value of in-place leases related to the cost to obtain tenants, including leasing commissions, and an estimated value of the absorption period to reflect the value of the rent and recovery costs foregone during a reasonable lease-up period as if the acquired space was vacant. We amortize any acquired lease-related intangibles to revenue or amortization expense over the remaining life of the associated lease plus any assumed bargain renewal periods. If a lease is terminated prior to its stated expiration or not renewed upon expiration, we recognize all unamortized amounts of lease-related intangibles associated with that lease in operations at that time.

We estimate the fair value of tenant or other customer relationships acquired, if any, by considering the nature and extent of existing business relationships with the tenant or customer, growth prospects for developing new business with the tenant or customer, the tenant's credit quality, expectations of lease renewals with the tenant, and the potential for significant, additional future leasing arrangements with the tenant, and we amortize that value over the expected life of the associated arrangements or leases, including the remaining terms of the related leases and any expected renewal periods. We estimate the fair value of trade names and trademarks using a royalty rate methodology and amortize that value over the estimated useful life of the trade name or trademark.

We calculate the fair value of long-term debt by discounting the remaining contractual cash flows on each instrument at the current market rate for those borrowings, which we approximate based on the rate at which we would expect to incur a replacement instrument on the date of acquisition, and recognize any fair value adjustments related to long-term debt as effective yield adjustments over the remaining term of the instrument.

#### Fair Values of Financial Instruments

Fair value is a market-based measurement, not an entity-specific measurement, and we determine fair value based on the assumptions that we expect market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, GAAP establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within levels one and two of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within level three of the hierarchy).

Level one inputs utilize unadjusted quoted prices for identical assets or liabilities in active markets that we have the ability to access. Level two inputs consist of inputs other than quoted prices included in level one that are directly or indirectly observable for the asset or liability. Level two inputs may include quoted prices for similar assets and liabilities in active markets and other inputs for the asset or liability that are observable at commonly quoted intervals, such as interest rates, foreign exchange rates and yield curves. Level three inputs are unobservable inputs for the asset or liability, which typically are based on our own assumptions, because there is little, if any, related market activity. If the determination of the fair value measurement is based on inputs from different levels of the hierarchy, the level within which the entire fair value measurement falls is the lowest level input that is significant to the fair value measurement in its entirety. If the volume and level of market activity for an asset or liability has decreased significantly relative to the normal market activity for that asset or liability (or similar assets or liabilities), then transactions or quoted prices may not accurately reflect fair value. In addition, if there is evidence that a transaction for an asset or liability is not orderly, little, if any, weight is placed on that transaction price as an indicator of fair value. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

We use the following methods and assumptions in estimating the fair value of our financial instruments.

• **Cash and cash equivalents** - The carrying amount of unrestricted and restricted cash and cash equivalents reported on our Consolidated Balance Sheets approximates fair value due to the short maturity of these instruments.

• **Loans receivable** - We estimate the fair value of loans receivable using level two and level three inputs: we discount the future cash flows using current interest rates at which similar loans on the same terms and having the same maturities would be made to borrowers with similar credit ratings. Additionally, we determine the valuation

allowance for losses, if any, on loans receivable using level three inputs.

• Marketable debt securities - We estimate the fair value of corporate bonds using level two inputs: we observe quoted prices for similar assets or liabilities in active markets that we have the ability to access. We estimate the

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fair value of certain government-sponsored pooled loan investments using level three inputs: we consider credit spreads, underlying asset performance and credit quality, default rates and any other applicable criteria.

Derivative instruments - With the assistance of a third party, we estimate the fair value of derivative instruments, including interest rate caps and interest rate swaps, using level two inputs: for interest rate caps, we observe forward yield curves and other relevant information; for interest rate swaps, we observe alternative financing rates derived from market-based financing rates, forward yield curves and discount rates.

Senior notes payable and other debt - We estimate the fair value of senior notes payable and other debt using level two inputs: we discount the future cash flows using current interest rates at which we could obtain similar borrowings.

Redeemable OP unitholder interests - We estimate the fair value of our redeemable OP unitholder interests using level one inputs: we base fair value on the closing price of our common stock, as units may be redeemed at the election of the holder for cash or, at our option, 0.7866 shares of our common stock per unit, subject to adjustment in certain circumstances.

#### Revenue Recognition

##### Triple-Net Leased Properties and MOB Operations

Certain of our triple-net leases and most of our MOB leases provide for periodic and determinable increases in base rent. We recognize base rental revenues under these leases on a straight-line basis over the applicable lease term when collectability is reasonably assured. Recognizing rental income on a straight-line basis generally results in recognized revenues during the first half of a lease term exceeding the cash amounts contractually due from our tenants, creating a straight-line rent receivable that is included in other assets on our Consolidated Balance Sheets. At September 30, 2014 and December 31, 2013, this cumulative excess totaled \$179.1 million (net of allowances of \$138.3 million) and \$150.8 million (net of allowances of \$101.4 million), respectively.

Certain of our leases provide for periodic increases in base rent only if certain revenue parameters or other substantive contingencies are met. We recognize the increased rental revenue under these leases as the related parameters or contingencies are met, rather than on a straight-line basis over the applicable lease term.

##### Senior Living Operations

We recognize resident fees and services, other than move-in fees, monthly as services are provided. We recognize move-in fees on a straight-line basis over the average resident stay. Our lease agreements with residents generally have terms of 12 to 18 months and are cancelable by the resident upon 30 days' notice.

##### Other

We recognize interest income from loans and investments, including discounts and premiums, using the effective interest method when collectability is reasonably assured. We apply the effective interest method on a loan-by-loan basis and recognize discounts and premiums as yield adjustments over the related loan term. We recognize interest income on an impaired loan to the extent our estimate of the fair value of the collateral is sufficient to support the balance of the loan, other receivables and all related accrued interest. When the balance of the loan, other receivables and all related accrued interest is equal to or less than our estimate of the fair value of the collateral, we recognize interest income on a cash basis. We provide a reserve against an impaired loan to the extent our total investment in the loan exceeds our estimate of the fair value of the loan collateral.

We recognize income from rent, lease termination fees, development services, management advisory services and all other income when all of the following criteria are met in accordance with SEC Staff Accounting Bulletin 104: (i) the applicable agreement has been fully executed and delivered; (ii) services have been rendered; (iii) the amount is fixed or determinable; and (iv) collectability is reasonably assured.

##### Allowances

We assess the collectability of our rent receivables, including straight-line rent receivables, and defer recognition of revenue if collectability is not reasonably assured. We base our assessment of the collectability of rent receivables (other than straight-line rent receivables) on several factors, including, among other things, payment history, the financial strength of the tenant and any guarantors, the value of the underlying collateral, if any, and current economic conditions. If our evaluation of these factors indicates it is probable that we will be unable to recover the full value of the receivable, we provide a reserve against the portion of the receivable that we estimate may not be recovered. We also base our assessment of the collectability of straight-line rent receivables on several factors, including, among other things, the financial strength of the tenant and any guarantors, the historical operations and operating trends of

the property, the historical payment pattern of the tenant and the

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type of property. If our evaluation of these factors indicates it is probable that we will be unable to receive the rent payments due in the future, we defer recognition of the straight-line rental revenue and, in certain circumstances, provide a reserve against the previously recognized straight-line rent receivable asset for the portion, up to its full value, that we estimate may not be recovered. If we change our assumptions or estimates regarding the collectibility of future rent payments required by a lease, we may adjust our reserve to increase or reduce the rental revenue recognized and/or we may increase or reduce our reserve against the previously recognized straight-line rent receivable asset.

#### Assets Held for Sale and Discontinued Operations

We sell properties from time to time for various reasons, including favorable market conditions or the exercise of purchase options by tenants. We classify certain long-lived assets as held for sale once the criteria, as defined by GAAP, has been met. Long-lived assets meeting this criteria are reported at the lower of their carrying amount or fair value minus cost to sell and are no longer depreciated.

In 2014, the FASB issued Accounting Standards Update 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity (“ASU 2014-08”), which raises the threshold for disposals to qualify as discontinued operations. A discontinued operation is defined as: (1) a component of an entity or group of components that has been disposed of or classified as held for sale and represents a strategic shift that has or will have a major effect on an entity’s operations and financial results; or (2) an acquired business that is classified as held for sale on the acquisition date. ASU 2014-08 also requires additional disclosures regarding discontinued operations, as well as material disposals that do not meet the definition of discontinued operations. The application of this guidance is prospective from the date of adoption and applies only to disposals (or new classifications to held for sale) that have not been reported as discontinued operations in our previously issued financial statements. We initially adopted ASU 2014-08 for the quarter ended March 31, 2014.

The results of operations for assets meeting the definition of discontinued operations are reflected in our Consolidated Statements of Income as discontinued operations for all periods presented. We allocate estimated interest expense to discontinued operations based on property values and either our weighted average interest rate or the property’s actual mortgage interest.

#### Recently Issued or Adopted Accounting Standards

In 2014, the FASB issued Accounting Standards Update 2014-09, Revenue From Contracts With Customers (“ASU 2014-09”), which outlines a comprehensive model for entities to use in accounting for revenue arising from contracts with customers. ASU 2014-09 states that “an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.” While ASU 2014-09 specifically references contracts with customers, it may apply to certain other transactions such as the sale of real estate or equipment. ASU 2014-09 is effective for us beginning January 1, 2017. We are continuing to evaluate this guidance; however, we do not expect its adoption to have a significant impact on our consolidated financial statements, as a substantial portion of our revenue consists of rental income from leasing arrangements, which are specifically excluded from ASU 2014-09.

#### NOTE 3—CONCENTRATION OF CREDIT RISK

As of September 30, 2014, Atria, Sunrise, Brookdale Senior Living and Kindred managed or operated approximately 24.3%, 12.6%, 10.4% and 2.1%, respectively, of our real estate investments based on gross book value (excluding properties classified as held for sale as of September 30, 2014). Seniors housing communities constituted approximately 66.4% of our real estate investments based on gross book value (excluding properties classified as held for sale as of September 30, 2014), while MOB, skilled nursing and other facilities, and hospitals collectively comprised the remaining 33.6%. Our properties were located in 46 states, the District of Columbia, seven Canadian provinces and the United Kingdom as of September 30, 2014, with properties in one state (California) accounting for more than 10% of our total revenues and total net operating income (“NOI,” which is defined as total revenues, excluding interest and other income, less property-level operating expenses and medical office building services costs) (in each case excluding amounts in discontinued operations) for the three months then ended.

#### Triple-Net Leased Properties

For the three months ended September 30, 2014 and 2013, approximately 5.6% and 5.5%, respectively, of our total revenues and 9.4% and 9.2%, respectively, of our total NOI (in each case excluding amounts in discontinued

operations) were derived from our lease agreements with Brookdale Senior Living. For the same periods, approximately 5.4% and 7.5%, respectively, of our total revenues and 9.0% and 12.5%, respectively, of our total NOI (in each case excluding amounts in discontinued operations) were derived from our lease agreements with Kindred. Each of our leases with Brookdale Senior

Living and Kindred is a triple-net lease that obligates the tenant to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures, and to comply with the terms of the mortgage financing documents, if any, affecting the properties. In addition, each of these leases has guaranty and cross-default provisions tied to other leases with the same tenant or its affiliates, as well as bundled lease renewals.

The properties we lease to Brookdale Senior Living and Kindred currently account for a significant portion of our triple-net leased properties segment revenues and NOI and have a meaningful impact on our total revenues and NOI. If either Brookdale Senior Living or Kindred becomes unable or unwilling to satisfy its obligations to us or to renew its leases with us upon expiration of the terms thereof, our financial condition and results of operations could decline and our ability to service our indebtedness and to make distributions to our stockholders could be limited. We cannot assure you that Brookdale Senior Living and Kindred will have sufficient assets, income and access to financing to enable them to satisfy their respective obligations to us, and any failure, inability or unwillingness by Brookdale Senior Living or Kindred to do so could have a material adverse effect on our business, financial condition, results of operations and liquidity, our ability to service our indebtedness and other obligations and our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a "Material Adverse Effect"). We also cannot assure you that Brookdale Senior Living and Kindred will elect to renew their respective leases with us upon expiration of the leases or that we will be able to reposition any non-renewed properties on a timely basis or on the same or better economic terms, if at all.

In July 2014, Brookdale Senior Living completed its acquisition of Emeritus Corporation ("Emeritus"), which operates 15 of our triple-net leased properties (excluding one property classified as held for sale as of September 30, 2014). In connection with the transaction, we entered into favorable arrangements with Brookdale Senior Living and Emeritus regarding the terms of our existing leases. We do not expect the transaction or those arrangements to have a material impact on our financial condition or results of operations.

Currently, we have re-leased to Kindred, transitioned to new operators or sold 103 of the 108 licensed healthcare assets whose lease terms with Kindred were scheduled to expire on September 30, 2014. We expect to transition or sell by the end of 2014 the remaining five skilled nursing facilities whose leases were not renewed by Kindred, although these transactions remain subject to regulatory approval and other conditions, and we cannot assure you that we will be able to successfully complete them on a timely basis, if at all, or that expected financial results will be achieved.

With respect to four of the five remaining assets, Kindred must still continue to perform all of its obligations under the applicable master lease, including without limitation, payment of all rental amounts, through December 31, 2014 if the transitions have not yet occurred (and the fifth asset is currently under contract for sale). Moreover, we own or have the rights to all licenses and certificates of need at the properties, and Kindred has extensive and detailed obligations to cooperate and ensure an orderly transition of the properties to another operator.

#### Senior Living Operations

As of September 30, 2014, Atria and Sunrise, collectively, provided comprehensive property management and accounting services with respect to 269 of our seniors housing communities, for which we pay annual management fees pursuant to long-term management agreements.

As managers, Atria and Sunrise do not lease our properties, and, therefore, we are not directly exposed to their credit risk in the same manner or to the same extent as our triple-net tenants. However, we rely on our managers' personnel, expertise, technical resources and information systems, proprietary information, good faith and judgment to manage our senior living operations efficiently and effectively. We also rely on our managers to set appropriate resident fees and otherwise operate our seniors housing communities in compliance with the terms of our management agreements and all applicable laws and regulations. Although we have various rights as the property owner under our management agreements, including various rights to terminate and exercise remedies under the agreements as provided therein, Atria's or Sunrise's failure, inability or unwillingness to satisfy its respective obligations under those agreements, to efficiently and effectively manage our properties or to provide timely and accurate accounting information with respect thereto could have a Material Adverse Effect on us. In addition, significant changes in Atria's or Sunrise's senior management or equity ownership or any adverse developments in their businesses and affairs or financial condition could have a Material Adverse Effect on us.



Our 34% ownership interest in Atria entitles us to certain rights and minority protections, as well as the right to appoint two of five directors to the Atria Board of Directors.

Brookdale Senior Living, Kindred, Atria and Sunrise Information

Each of Brookdale Senior Living and Kindred is subject to the reporting requirements of the SEC and is required to file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Brookdale Senior Living and Kindred contained or referred to in this Quarterly Report

on Form 10-Q has been derived from SEC filings made by Brookdale Senior Living or Kindred, as the case may be, or other publicly available information, or was provided to us by Brookdale Senior Living or Kindred, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy. We are providing this data for informational purposes only, and you are encouraged to obtain Brookdale Senior Living's and Kindred's publicly available filings, which can be found on the SEC's website at [www.sec.gov](http://www.sec.gov).

Neither Atria nor Sunrise is currently subject to the reporting requirements of the SEC. The information related to Atria and Sunrise contained or referred to within this Quarterly Report on Form 10-Q has been derived from publicly available information or was provided to us by Atria or Sunrise, as the case may be, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy.

#### NOTE 4—ACQUISITIONS

The following summarizes our acquisition and development activities during the nine months ended September 30, 2014 and the year ended December 31, 2013. We acquire and invest in seniors housing and healthcare properties primarily to achieve an expected yield on investment, to grow and diversify our portfolio and revenue base, and to reduce our dependence on any single tenant, operator or manager, geographic location, asset type, business model or revenue source.

##### 2014 Acquisitions

###### Holiday Canada Acquisition

In August 2014, we acquired 29 independent living communities located in Canada from Holiday Retirement (the "Holiday Canada Acquisition") for a purchase price of CAD 957 million. We also paid CAD 26.9 million in early debt repayment costs relating to debt that was repaid in full at closing. The Holiday Canada Acquisition was funded initially through borrowings under a CAD 791 million unsecured term loan that we entered into in July 2014 and the assumption of CAD 193.7 million of debt.

###### Other 2014 Acquisitions

During the nine months ended September 30, 2014, we also acquired three triple-net leased private hospitals (located in the United Kingdom), seven triple-net leased seniors housing communities and four seniors housing communities that are being operated by independent third-party managers for aggregate consideration of approximately \$519.8 million. We also paid \$10.3 million in early debt repayment costs relating to debt that was repaid in full at closing of the applicable transactions.

###### Completed Developments

During 2014, we completed the development of one MOB. This completed development represents \$10.5 million of net real estate property on our Consolidated Balance Sheets as of September 30, 2014.

## Estimated Fair Value

We are accounting for our 2014 acquisitions under the acquisition method in accordance with ASC Topic 805, Business Combinations (“ASC 805”). We have finalized our initial accounting for all acquisitions completed during the nine months ended September 30, 2013, and the remainder of our 2013 acquisitions is still subject to further adjustment. The following table summarizes the acquisition date fair values of the assets acquired and liabilities assumed, which we determined using level two and level three inputs:

	Triple-Net Leased Properties (In thousands)	Senior Living Operations	Total
Land and improvements	\$25,771	\$92,192	\$ 117,963
Buildings and improvements	275,984	1,089,295	1,365,279
Acquired lease intangibles	18,336	36,452	54,788
Other assets	—	12,387	12,387
Total assets acquired	320,091	1,230,326	1,550,417
Notes payable and other debt	—	228,150	228,150
Other liabilities	4,630	124,897	129,527
Total liabilities assumed	4,630	353,047	357,677
Net assets acquired	315,461	877,279	1,192,740
Cash acquired	—	8,704	8,704
Total cash used	\$315,461	\$868,575	\$ 1,184,036

## Aggregate Revenue and NOI

For the three months ended September 30, 2014, aggregate revenues and NOI derived from our 2014 real estate acquisitions were \$25.3 million and \$14.1 million, respectively. For the nine months ended September 30, 2014, aggregate revenues and NOI derived from our 2014 real estate acquisitions were \$33.1 million and \$20.2 million, respectively.

## Transaction Costs

As of September 30, 2014, we had incurred a total of \$24.9 million of acquisition-related costs related to our completed 2014 acquisitions, all of which were expensed as incurred and included in merger-related expenses and deal costs in our Consolidated Statements of Income for the applicable periods. For the three and nine months ended September 30, 2014, we expensed \$9.8 million and \$22.6 million, respectively, of these acquisition-related costs related to our completed 2014 acquisitions.

## 2013 Acquisitions

During the year ended December 31, 2013, we acquired 27 triple-net leased seniors housing communities (eight of which we previously leased pursuant to a capital lease), 24 seniors housing communities that are being operated by independent third-party managers and 11 MOB for aggregate consideration of approximately \$1.8 billion.

## Completed Developments

During the year ended December 31, 2013, we completed the development of two seniors housing communities, one MOB, and one hospital. These completed developments represented \$65.5 million of net real estate property on our Consolidated Balance Sheets as of December 31, 2013.

## Estimated Fair Value

We are accounting for our 2013 acquisitions under the acquisition method in accordance with ASC Topic 805, and have completed our initial accounting, which is subject to further adjustment. We accounted for the acquisition of the eight seniors housing communities that we previously leased pursuant to a capital lease in accordance with ASC Topic 840, Leases. The following table summarizes the acquisition date fair values of the assets acquired and liabilities assumed, which we determined using level two and level three inputs:

	Triple-Net Leased Properties (In thousands)	Senior Living Operations (1)	MOB Operations	Total
Land and improvements	\$51,419	\$45,566	\$3,923	\$100,908
Buildings and improvements	803,227	579,577	138,792	1,521,596
Acquired lease intangibles	8,945	16,920	10,362	36,227
Other assets	3,285	2,607	2,453	8,345
Total assets acquired	866,876	644,670	155,530	1,667,076
Notes payable and other debt	36,300	5,136	—	41,436
Other liabilities	11,423	12,285	6,510	30,218
Total liabilities assumed	47,723	17,421	6,510	71,654
Noncontrolling interest assumed	10,113	—	1,672	11,785
Net assets acquired	809,040	627,249	147,348	1,583,637
Cash acquired	753	—	1,397	2,150
Total cash used	\$808,287	\$627,249	\$145,951	\$1,581,487

(1)Includes settlement of a \$142.2 million capital lease obligation related to eight seniors housing communities.

## Pending Acquisition

In June 2014, we announced that we had entered into a definitive agreement to acquire American Realty Capital Healthcare Trust, Inc. (“HCT”) in a stock and cash transaction valued at approximately \$2.9 billion, or \$11.33 per share of HCT common stock, including investments expected to be made by HCT prior to completion of our acquisition, substantially all of which have now been completed. We expect to fund the transaction through the issuance of our common stock, valued at \$67.13 per share (for aggregate consideration of between \$1.8 billion and \$2.0 billion), the assumption of debt and cash. Completion of the transaction is subject to the approval of HCT stockholders and customary closing conditions. We expect to complete the HCT transaction late in the fourth quarter of 2014, although we cannot provide any assurances as to whether or when the transaction will be completed.

## NOTE 5—DISPOSITIONS

## 2014 Activity

During the nine months ended September 30, 2014, we sold 15 triple-net leased properties and four properties included in our MOB operations reportable business segment for aggregate consideration of \$112.7 million. We recognized a net gain on the sales of these assets of \$19.9 million, \$1.5 million of which is reported within discontinued operations in our Consolidated Statements of Income.

## 2013 Activity

During the nine months ended September 30, 2013, we sold sixteen triple-net leased properties, one seniors housing community included in our senior living operations reportable business segment and two properties included in our MOB operations reportable business segment for aggregate consideration of \$28.7 million, including lease termination fees of \$0.3 million. We recognized a net gain on the sales of these assets of \$2.5 million, all of which is reported within discontinued operations in our Consolidated Statements of Income.

### Discontinued Operations and Assets Held for Sale

We present separately, as discontinued operations in all periods presented, the results of operations for all real estate assets classified as held for sale as of September 30, 2014, and all real estate assets disposed of during the period from January 1, 2013 through September 30, 2014, that meet the criteria of discontinued operations.

The table below summarizes our real estate assets classified as held for sale as of September 30, 2014 and December 31, 2013, including the amounts reported within other assets and accounts payable and other liabilities on our Consolidated Balance Sheets.

	September 30, 2014			December 31, 2013		
	Number of Properties Held for Sale (1) (Dollars in thousands)	Other Assets	Accounts Payable and Other Liabilities	Number of Properties Held for Sale (2)	Other Assets	Accounts Payable and Other Liabilities
Triple-net leased properties	10	\$ 17,307	\$ 794	15	\$ 125,981	\$ 50,456
Senior living operations	2	3,709	194	—	—	—
MOB operations (3)	36	179,334	50,445	4	29,359	14,044
Total	48	\$ 200,350	\$ 51,433	19	\$ 155,340	\$ 64,500

(1) The operations for three triple-net leased properties and two MOB's are reported in discontinued operations in our Consolidated Statements of Income.

(2) The operations for all properties listed are reported in discontinued operations in our Consolidated Statements of Income.

Includes 34 MOB's that are being marketed for sale and were classified as held for sale as of September 30, 2014.

(3) Aggregate NOI for this portfolio of assets was \$8.7 million and \$10.6 million for the nine months ended September 30, 2014 and 2013, respectively. The sale of these MOB's does not meet the criteria for reporting as discontinued operations.

We recognized impairments of \$17.2 million and \$38.1 million for the nine months ended September 30, 2014 and 2013, respectively, which are recorded primarily as a component of depreciation and amortization. A portion of these impairments (\$1.5 million and \$36.7 million, respectively) was recorded in discontinued operations for the nine months ended September 30, 2014 and 2013.

Set forth below is a summary of our results of operations for properties within discontinued operations for the three and nine months ended September 30, 2014 and 2013.

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands)			
Revenues:				
Rental income	\$261	\$3,672	\$4,269	\$11,557
Resident fees and services	—	—	—	759
Interest and other income	—	—	750	—
	261	3,672	5,019	12,316
Expenses:				
Interest	281	1,235	1,462	4,389
Depreciation and amortization	12	11,354	1,540	45,292
Property-level operating expenses	123	310	403	1,692
General, administrative and professional expenses	—	—	—	3
Gain on extinguishment of debt, net	—	—	—	(153 )
Other	63	(7 )	309	(502 )
	479	12,892	3,714	50,721
(Loss) income before (loss) gain on real estate dispositions	(218 )	(9,220 )	1,305	(38,405 )
(Loss) gain on real estate dispositions	(41 )	46	1,212	2,241
Discontinued operations	\$(259 )	\$(9,174 )	\$2,517	\$(36,164 )

#### NOTE 6—LOANS RECEIVABLE AND INVESTMENTS

As of September 30, 2014 and December 31, 2013, we had \$456.5 million and \$414.8 million, respectively, of net loans receivable and investments relating to seniors housing and healthcare operators or properties. The following is a summary of our net loans receivable and investments as of September 30, 2014, including amortized cost, fair value and unrealized gains (losses) on available-for-sale investments:

	Carrying Amount (In thousands)	Amortized Cost	Fair Value	Unrealized Gain (Loss)
Secured mortgage loans and other Government-sponsored pooled loan investments	\$344,948	\$344,948	\$355,559	\$—
Total investments reported as Secured loans receivable and investments, net	407,551	406,130	418,162	1,421
Unsecured loans receivable	22,898	22,898	23,333	—
Marketable securities	26,059	25,000	26,059	1,059
Total investments reported as Other assets	48,957	47,898	49,392	1,059
Total net loans receivable and investments	\$456,508	\$454,028	\$467,554	\$2,480

During the nine months ended September 30, 2014, we purchased \$25.0 million principal amount of senior unsecured corporate bonds, a \$38.7 million interest in a government-sponsored pooled loan investment, and \$21.7 million of marketable equity securities. During the three months ended September 30, 2014, we sold all of our marketable equity securities for \$22.3 million and recognized a gain of \$0.6 million. Our investments in marketable debt securities are classified as available-for-sale, with contractual maturity dates ranging from 2022 to 2023.

During the nine months ended September 30, 2014, we received aggregate proceeds of \$52.1 million in final repayment of two secured and two unsecured loans receivable. We recognized aggregate gains of \$4.0 million on the

repayment of these

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loans receivable that are recorded in income from loans and investments in our Consolidated Statements of Income for the nine months ended September 30, 2014.

In 2013, we sold portions of a \$375.0 million secured loan receivable to third parties in separate transactions, as evidenced by separate notes. As of September 30, 2014, our remaining investment in this loan receivable was \$175.1 million, which bears interest at an all-in rate of 10.6% per annum. Under the terms of the loan agreement, we act as the administrative agent and will continue to receive the stated interest rate on our remaining loan receivable balance.

#### NOTE 7—INVESTMENTS IN UNCONSOLIDATED ENTITIES

We report investments in unconsolidated entities over whose operating and financial policies we have the ability to exercise significant influence under the equity method of accounting. We are not required to consolidate these entities because our joint venture partners have significant participating rights, nor are these entities considered VIEs, as they are controlled by equity holders with sufficient capital. At September 30, 2014 and December 31, 2013, we had ownership interests (ranging from 5% to 25%) in joint ventures that owned 50 properties. We account for our interests in these joint ventures, as well as our 34% interest in Atria, under the equity method of accounting.

With the exception of our interest in Atria, we serve as the managing member of each unconsolidated entity and provide various services in exchange for fees and reimbursements. Total management fees earned in connection with these entities were \$2.0 million and \$2.0 million for the three months ended September 30, 2014 and 2013, respectively, and \$6.2 million and \$4.9 million for the nine months ended September 30, 2014 and 2013, respectively.

In March 2013, we acquired two MOBs for aggregate consideration of approximately \$55.6 million from a joint venture entity in which we have a 5% interest and that we account for as an equity method investment. In connection with this acquisition, we re-measured our previously held equity interest (associated with the acquired MOBs) and recognized a gain of \$1.3 million, which is included in income from unconsolidated entities in our Consolidated Statements of Income for the nine months ended September 30, 2013. Operations relating to these properties are now consolidated in our Consolidated Statements of Income.

#### NOTE 8—INTANGIBLES

The following is a summary of our intangibles as of September 30, 2014 and December 31, 2013:

	September 30, 2014		December 31, 2013	
	Balance	Remaining Weighted Average Amortization Period in Years	Balance	Remaining Weighted Average Amortization Period in Years
(Dollars in thousands)				
Intangible assets:				
Above market lease intangibles	\$210,633	8.2	\$214,353	8.4
In-place and other lease intangibles	829,315	23.2	795,829	24.1
Goodwill and other intangibles	479,513	8.8	489,346	8.6
Accumulated amortization	(522,407)	N/A	(458,919)	N/A
Net intangible assets	\$997,054	19.5	\$1,040,609	19.8
Intangible liabilities:				
Below market lease intangibles	\$425,183	14.7	\$429,199	14.7
Other lease intangibles	32,103	25.7	32,103	24.8
Accumulated amortization	(149,164)	N/A	(119,549)	N/A
Purchase option intangibles	22,900	N/A	29,294	N/A
Net intangible liabilities	\$331,022	15.2	\$371,047	15.1

N/A—Not Applicable.

Above market lease intangibles and in-place and other lease intangibles are included in acquired lease intangibles within real estate investments on our Consolidated Balance Sheets. Goodwill and other intangibles (including non-compete agreements, trade names and trademarks) are included in other assets on our Consolidated Balance Sheets. Below market lease





intangibles, other lease intangibles and purchase option intangibles are included in accounts payable and other liabilities on our Consolidated Balance Sheets.

NOTE 9—OTHER ASSETS

The following is a summary of our other assets as of September 30, 2014 and December 31, 2013:

	September 30, 2014	December 31, 2013
	(In thousands)	
Straight-line rent receivables, net	\$179,069	\$150,829
Unsecured loans receivable and investments, net	22,898	38,542
Goodwill and other intangibles, net	463,458	476,483
Assets held for sale	200,350	155,340
Marketable securities	26,059	—
Other	129,555	125,141
Total other assets	\$1,021,389	\$946,335

## NOTE 10—SENIOR NOTES PAYABLE AND OTHER DEBT

The following is a summary of our senior notes payable and other debt as of September 30, 2014 and December 31, 2013:

	September 30, 2014	December 31, 2013
	(In thousands)	
Unsecured revolving credit facility (1)	\$225,359	\$376,343
3.125% Senior Notes due 2015	400,000	400,000
6% Senior Notes due 2015	234,420	234,420
Unsecured term loan due 2015 (2)	117,006	—
1.55% Senior Notes due 2016	550,000	550,000
1.250% Senior Notes due 2017	300,000	—
2.00% Senior Notes due 2018	700,000	700,000
Unsecured term loan due 2018 (3)	200,000	200,000
Unsecured term loan due 2019 (3)	794,697	800,702
4.00% Senior Notes due 2019	600,000	600,000
3.00% Senior Notes, Series A due 2019 (2)	357,270	—
2.700% Senior Notes due 2020	500,000	500,000
4.750% Senior Notes due 2021	700,000	700,000
4.25% Senior Notes due 2022	600,000	600,000
3.25% Senior Notes due 2022	500,000	500,000
3.750% Senior Notes due 2024	400,000	—
4.125% Senior Notes, Series B due 2024 (2)	223,294	—
6.90% Senior Notes due 2037	52,400	52,400
6.59% Senior Notes due 2038	22,973	22,973
5.45% Senior Notes due 2043	258,750	258,750
5.70% Senior Notes due 2043	300,000	300,000
Mortgage loans and other (4)	2,414,695	2,524,889
Total	10,450,864	9,320,477
Unamortized fair value adjustment	45,571	69,611
Unamortized discounts	(27,329	) (25,096
Senior notes payable and other debt	\$10,469,106	\$9,364,992

(1) \$5.4 million and \$7.3 million of aggregate borrowings were in the form of Canadian dollars as of September 30, 2014 and December 31, 2013, respectively.

(2) These borrowings are in the form of Canadian dollars.

These amounts represent in aggregate the approximate \$1.0 billion of unsecured term loan borrowings under our (3) unsecured credit facility, of which \$111.1 million of borrowings included in the 2019 tranche are in the form of Canadian dollars.

(4) 2014 excludes debt related to real estate assets classified as held for sale as of September 30, 2014. The total mortgage debt for these properties as of September 30, 2014 was \$43.7 million and is included in accounts payable and other liabilities on our Consolidated Balance Sheet. 2013 excludes debt related to a real estate asset classified as held for sale as of December 31, 2013 and sold in March 2014. The total mortgage debt for this property as of December 31, 2013 was \$13.1 million and was included in accounts payable and other liabilities on our Consolidated Balance Sheet.

As of September 30, 2014, our indebtedness had the following maturities:

	Principal Amount Due at Maturity	Unsecured Revolving Credit Facility (1)	Scheduled Periodic Amortization	Total Maturities
	(In thousands)			
2014	\$7,372	\$—	\$11,581	\$18,953
2015	877,650	—	41,652	919,302
2016	921,817	—	37,833	959,650
2017	777,127	—	27,413	804,540
2018	1,075,209	225,359	21,489	1,322,057
Thereafter (2)	6,267,876	—	158,486	6,426,362
Total maturities	\$9,927,051	\$225,359	\$298,454	\$10,450,864

(1) As of September 30, 2014, we had \$64.6 million of unrestricted cash and cash equivalents, for \$160.8 million of net borrowings outstanding under our unsecured revolving credit facility.

(2) Includes \$52.4 million aggregate principal amount of our 6.90% senior notes due 2037 that is subject to repurchase, at the option of the holders, on October 1 in each of 2017 and 2027, and \$23.0 million aggregate principal amount of 6.59% senior notes due 2038 that is subject to repurchase, at the option of the holders, on July 7 in each of 2018, 2023 and 2028.

#### Unsecured Revolving Credit Facility and Unsecured Term Loans

Our unsecured credit facility is comprised of a \$2.0 billion revolving credit facility priced at LIBOR plus 1.0% as of September 30, 2014, and a \$200.0 million four-year term loan and an \$800.0 million five-year term loan, each priced at LIBOR plus 1.05% as of September 30, 2014. The revolving credit facility matures in January 2018, but may be extended, at our option subject to the satisfaction of certain conditions, for an additional period of one year. The \$200.0 million and \$800.0 million term loans mature in January 2018 and January 2019, respectively. The unsecured credit facility also includes an accordion feature that permits us to increase our aggregate borrowing capacity thereunder to up to \$3.5 billion.

As of September 30, 2014, we had \$225.4 million of borrowings outstanding, \$21.8 million of letters of credit outstanding and \$1.8 billion of unused borrowing capacity available under our unsecured revolving credit facility. In July 2014, we entered into a new CAD 791 million unsecured term loan that matures on July 30, 2015 to initially fund a majority of the Holiday Canada Acquisition. In September 2014, we repaid CAD 660 million of the unsecured term loan principally with proceeds from the sale of unsecured senior notes issued by our wholly owned subsidiary, Ventas Canada Finance Limited.

#### Senior Notes

In April 2014, we issued and sold \$300.0 million aggregate principal amount of 1.250% senior notes due 2017 at a public offering price equal to 99.815% of par, for total proceeds of \$299.4 million before the underwriting discount and expenses, and \$400.0 million aggregate principal amount of 3.750% senior notes due 2024 at a public offering price equal to 99.304% of par, for total proceeds of \$397.2 million before the underwriting discount and expenses. In September 2014, our wholly owned subsidiary, Ventas Canada Finance Limited, issued and sold CAD 400 million aggregate principal amount of 3.00% senior notes, series A due 2019 at an offering price equal to 99.713% of par, for total proceeds of CAD 398.9 million before the agent fees and expenses, and CAD 250 million aggregate principal amount of 4.125% senior notes, series B due 2024 at an offering price equal to 99.601% of par, for total proceeds of CAD 249.0 million before the agent fees and expenses. The notes are guaranteed by Ventas, Inc. and were offered on a private placement basis in Canada. We used the proceeds from the issuance to repay a portion of the CAD 791 million unsecured term loan.

## NOTE 11—FAIR VALUES OF FINANCIAL INSTRUMENTS

As of September 30, 2014 and December 31, 2013, the carrying amounts and fair values of our financial instruments were as follows:

	September 30, 2014		December 31, 2013	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(In thousands)			
<b>Assets:</b>				
Cash and cash equivalents	\$64,595	\$64,595	\$94,816	\$94,816
Secured loans receivable, net	344,948	355,559	354,775	355,223
Unsecured loans receivable, net	22,898	23,333	38,542	40,473
Marketable securities	88,662	88,662	21,454	21,454
<b>Liabilities:</b>				
Senior notes payable and other debt, gross	10,450,864	10,761,254	9,320,477	9,405,259
Derivative instruments and other liabilities	4,238	4,238	11,105	11,105
Redeemable OP unitholder interests	119,537	119,537	111,607	111,607

Fair value estimates are subjective in nature and based upon several important assumptions, including estimates of future cash flows, risks, discount rates and relevant comparable market information associated with each financial instrument. The use of different market assumptions and estimation methodologies may have a material effect on the reported estimated fair value amounts. Accordingly, the estimates presented above are not necessarily indicative of the amounts we would realize in a current market exchange.

## NOTE 12—LITIGATION

## Litigation Relating to the HCT Acquisition

In the weeks following the announcement of our pending acquisition of HCT on June 2, 2014, a total of 13 putative class actions were filed by purported HCT stockholders challenging the transaction. Certain of the actions also purport to bring derivative claims on behalf of HCT. Among other things, the lawsuits allege that the directors of HCT breached their fiduciary duties by approving the transaction and that Ventas, Inc. and our subsidiaries, Stripe Sub, LLC and Stripe OP, LP, aided and abetted this purported breach of fiduciary duty. The complaints seek injunctive relief and damages.

Ten of these actions were filed in the Circuit Court for Baltimore City, Maryland and consolidated under the caption In re: American Realty Capital, Healthcare Trust, Inc. Shareholder & Derivative Litigation, Case No.

24-C-14-003534, two actions were filed in the Supreme Court of the State of New York, County of New York, and one action was filed in the United States District Court of Maryland.

We believe that each of these actions is without merit.

## Proceedings against Tenants, Operators and Managers

From time to time, Brookdale Senior Living, Kindred, Atria, Sunrise and our other tenants, operators and managers are parties to certain legal actions, regulatory investigations and claims arising in the conduct of their business and operations. Even though we generally are not party to these proceedings, the unfavorable resolution of any such actions, investigations or claims could, individually or in the aggregate, materially adversely affect such tenants', operators' or managers' liquidity, financial condition or results of operations and their ability to satisfy their respective obligations to us, which, in turn, could have a Material Adverse Effect on us.

## Proceedings Indemnified and Defended by Third Parties

From time to time, we are party to certain legal actions, regulatory investigations and claims for which third parties are contractually obligated to indemnify, defend and hold us harmless. The tenants of our triple-net leased properties and, in some cases, their affiliates are required by the terms of their leases and other agreements with us to indemnify, defend and hold us harmless against certain actions, investigations and claims arising in the course of their business and related to the operations of our triple-net leased properties. In addition, third parties from whom we acquired certain of our assets and, in some cases, their affiliates are required by the terms of the related conveyance documents to indemnify, defend and hold us harmless against certain actions, investigations and claims related to the acquired assets and arising prior to our ownership or related to excluded



assets and liabilities. In some cases, a portion of the purchase price consideration is held in escrow for a specified period of time as collateral for these indemnification obligations. We are presently being defended by certain tenants and other obligated third parties in these types of matters. We cannot assure you that our tenants, their affiliates or other obligated third parties will continue to defend us in these matters, that our tenants, their affiliates or other obligated third parties will have sufficient assets, income and access to financing to enable them to satisfy their defense and indemnification obligations to us or that any purchase price consideration held in escrow will be sufficient to satisfy claims for which we are entitled to indemnification. The unfavorable resolution of any such actions, investigations or claims could, individually or in the aggregate, materially adversely affect our tenants' or other obligated third parties' liquidity, financial condition or results of operations and their ability to satisfy their respective obligations to us, which, in turn, could have a Material Adverse Effect on us.

#### Proceedings Arising in Connection with Senior Living and MOB Operations; Other Litigation

From time to time, we are party to various legal actions, regulatory investigations and claims (some of which may not be insured and some of which may allege large damage amounts) arising in connection with our senior living and MOB operations or otherwise in the course of our business. In limited circumstances, the manager of the applicable seniors housing community or MOB may be contractually obligated to indemnify, defend and hold us harmless against such actions, investigations and claims. It is the opinion of management that, except as otherwise set forth in this Note 12, the disposition of any such actions, investigations and claims that are currently pending will not, individually or in the aggregate, have a Material Adverse Effect on us. However, regardless of their merits, we may be forced to expend significant financial resources to defend and resolve these matters. We are unable to predict the ultimate outcome of these actions, investigations and claims, and if management's assessment of our liability with respect thereto is incorrect, such actions, investigations and claims could have a Material Adverse Effect on us.

#### NOTE 13—INCOME TAXES

We have elected to be taxed as a REIT under the applicable provisions of the Code for every year beginning with the year ended December 31, 1999. We have also elected for certain of our subsidiaries to be treated as taxable REIT subsidiaries ("TRS" or "TRS entities"), which are subject to federal and state income taxes. All entities other than the TRS entities are collectively referred to as "the REIT" within this Note 13.

Although the TRS entities have paid minimal cash federal income taxes for the nine months ended September 30, 2014, their federal income tax liabilities may increase in future periods as we exhaust net operating loss ("NOL") carryforwards and as our senior living operations reportable business segment grows. Such increases could be significant.

Our consolidated provision for income taxes for the three months ended September 30, 2014 and 2013 was a benefit of \$1.9 million and \$2.8 million, respectively. Our consolidated provision for income taxes for the nine months ended September 30, 2014 and 2013 was an expense of \$4.8 million and a benefit of \$13.1 million, respectively. The income tax expense for the nine months ended September 30, 2014 is due primarily to operating income at our TRS entities. The income tax benefit for the nine months ended September 30, 2013 was due primarily to the release of valuation allowances against certain deferred tax assets of one of our TRS entities.

Realization of a deferred tax benefit related to NOLs depends in part upon generating sufficient taxable income in future periods. Our NOL carryforwards begin to expire in 2024 with respect to our TRS entities and in 2016 for the REIT.

Each TRS is a tax paying component for purposes of classifying deferred tax assets and liabilities. Net deferred tax liabilities with respect to our TRS entities totaled \$361.5 million and \$250.2 million as of September 30, 2014 and December 31, 2013, respectively, and related primarily to differences between the financial reporting and tax bases of fixed and intangible assets and to loss carryforwards. The increase in the net deferred tax liability from 2013 was due primarily to approximately \$107.7 million of recorded deferred tax liability as a result of the Holiday Canada Acquisition and \$2.3 million of recorded deferred tax liability due to other acquisitions.

Generally, we are subject to audit under the statute of limitations by the Internal Revenue Service for the year ended December 31, 2011 and subsequent years and are subject to audit by state taxing authorities for the year ended December 31, 2010 and subsequent years. We are subject to audit by the Canada Revenue Agency and provincial authorities with respect to entities acquired or formed in connection with our 2007 acquisition of Sunrise Senior Living Real Estate Investment Trust generally for periods subsequent to the acquisition. We are also subject to audit in

Canada for periods subsequent to the acquisition, and certain prior periods, with respect to the entities acquired in connection with the Holiday Canada Acquisition.



## NOTE 14—STOCKHOLDERS' EQUITY

In February 2014, we canceled 3.7 million shares of our common stock held as treasury stock. These shares were owned by certain wholly owned private investment funds that we acquired in December 2012.

## Accumulated Other Comprehensive Income

The following is a summary of our accumulated other comprehensive income as of September 30, 2014 and December 31, 2013:

	September 30, 2014	December 31, 2013
	(In thousands)	
Foreign currency translation	\$ 14,699	\$ 18,019
Unrealized gain on intra-entity foreign currency loan	(4,586	) —
Unrealized gain (loss) on marketable securities	1,021	(216
Other	5,022	1,856
Total accumulated other comprehensive income	\$ 16,156	\$ 19,659

## NOTE 15—EARNINGS PER COMMON SHARE

The following table shows the amounts used in computing our basic and diluted earnings per common share:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands, except per share amounts)			
Numerator for basic and diluted earnings per share:				
Income from continuing operations attributable to common stockholders, including real estate dispositions	\$ 109,391	\$ 127,470	\$ 366,060	\$ 381,233
Discontinued operations	(259	) (9,174	) 2,517	(36,164
Net income attributable to common stockholders	\$ 109,132	\$ 118,296	\$ 368,577	\$ 345,069
Denominator:				
Denominator for basic earnings per share—weighted average shares	294,030	292,818	293,965	292,308
Effect of dilutive securities:				
Stock options	492	483	468	578
Restricted stock awards	47	75	51	114
OP units	1,926	1,814	1,927	1,788
Denominator for diluted earnings per share—adjusted weighted average shares	296,495	295,190	296,411	294,788
Basic earnings per share:				
Income from continuing operations attributable to common stockholders, including real estate dispositions	\$ 0.37	\$ 0.43	\$ 1.24	\$ 1.30
Discontinued operations	(0.00	) (0.03	) 0.01	(0.12
Net income attributable to common stockholders	\$ 0.37	\$ 0.40	\$ 1.25	\$ 1.18
Diluted earnings per share:				
Income from continuing operations attributable to common stockholders, including real estate dispositions	\$ 0.37	\$ 0.43	\$ 1.23	\$ 1.29
Discontinued operations	(0.00	) (0.03	) 0.01	(0.12
Net income attributable to common stockholders	\$ 0.37	\$ 0.40	\$ 1.24	\$ 1.17

NOTE 16—SEGMENT INFORMATION

As of September 30, 2014, we operated through three reportable business segments: triple-net leased properties, senior living operations and MOB operations. Under our triple-net leased properties segment, we acquire and own seniors housing and healthcare properties throughout the United States and the United Kingdom and lease those properties to healthcare operating companies under “triple-net” or “absolute-net” leases that obligate the tenants to pay all property-related expenses. In our senior living operations segment, we invest in seniors housing communities throughout the United States and Canada and engage independent operators, such as Atria and Sunrise, to manage those communities. In our MOB operations segment, we primarily acquire, own, develop, lease and manage MOB. Information provided for “all other” includes income from loans and investments and other miscellaneous income and various corporate-level expenses not directly attributable to any of our three reportable business segments. Assets included in “all other” consist primarily of corporate assets, including cash, restricted cash, deferred financing costs, loans receivable and investments, and miscellaneous accounts receivable.

We evaluate performance of the combined properties in each reportable business segment based on segment profit, which we define as NOI adjusted for income/loss from unconsolidated entities. We define NOI as total revenues, less interest and other income, property-level operating expenses and medical office building services costs. We consider segment profit useful because it allows investors, analysts and our management to measure unlevered property-level operating results and to compare our operating results to the operating results of other real estate companies and between periods on a consistent basis. In order to facilitate a clear understanding of our historical consolidated operating results, segment profit should be examined in conjunction with net income as presented in our Consolidated Financial Statements and other financial data included elsewhere in this Quarterly Report on Form 10-Q.

Interest expense, depreciation and amortization, general, administrative and professional fees, income tax expense, discontinued operations and other non-property specific revenues and expenses are not allocated to individual reportable business segments for purposes of assessing segment performance. There are no intersegment sales or transfers.

Summary information by reportable business segment is as follows:

For the three months ended September 30, 2014:

	Triple-Net Leased Properties (In thousands)	Senior Living Operations	MOB Operations	All Other	Total
Revenues:					
Rental income	\$244,206	\$—	\$116,598	\$—	\$360,804
Resident fees and services	—	396,247	—	—	396,247
Medical office building and other services revenue	1,136	—	5,937	500	7,573
Income from loans and investments	—	—	—	14,043	14,043
Interest and other income	—	—	—	368	368
Total revenues	\$245,342	\$396,247	\$122,535	\$14,911	\$779,035
Total revenues	\$245,342	\$396,247	\$122,535	\$14,911	\$779,035
Less:					
Interest and other income	—	—	—	368	368
Property-level operating expenses	—	265,274	41,147	—	306,421
Medical office building services costs	—	—	4,568	—	4,568
Segment NOI	245,342	130,973	76,820	14,543	467,678
Income (loss) from unconsolidated entities	252	(225	) 66	(140	) (47
Segment profit	\$245,594	\$130,748	\$76,886	\$14,403	467,631
Interest and other income					368
Interest expense					(98,469 )
Depreciation and amortization					(201,224 )
General, administrative and professional fees					(29,466 )
Loss on extinguishment of debt, net					(2,414 )
Merger-related expenses and deal costs					(16,749 )
Other					(15,229 )
Income tax benefit					1,887
Discontinued operations					(259 )
Gain on real estate dispositions					3,625
Net income					\$109,701

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For the three months ended September 30, 2013:

	Triple-Net Leased Properties (In thousands)	Senior Living Operations	MOB Operations	All Other	Total
Revenues:					
Rental income	\$218,698	\$—	\$114,779	\$—	\$333,477
Resident fees and services	—	359,112	—	—	359,112
Medical office building and other services revenue	1,116	—	2,530	500	4,146
Income from loans and investments	—	—	—	14,448	14,448
Interest and other income	—	—	—	66	66
Total revenues	\$219,814	\$359,112	\$117,309	\$15,014	\$711,249
Total revenues	\$219,814	\$359,112	\$117,309	\$15,014	\$711,249
Less:					
Interest and other income	—	—	—	66	66
Property-level operating expenses	—	244,316	40,566	—	284,882
Medical office building services costs	—	—	1,651	—	1,651
Segment NOI	219,814	114,796	75,092	14,948	424,650
Income (loss) from unconsolidated entities	203	(32	) 71	(132	) 110
Segment profit	\$220,017	\$114,764	\$75,163	\$14,816	424,760
Interest and other income					66
Interest expense					(83,764 )
Depreciation and amortization					(177,038 )
General, administrative and professional fees					(28,659 )
Gain on extinguishment of debt, net					189
Merger-related expenses and deal costs					(6,208 )
Other					(4,353 )
Income tax benefit					2,780
Discontinued operations					(9,174 )
Net income					\$118,599

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For the nine months ended September 30, 2014:

	Triple-Net Leased Properties (In thousands)	Senior Living Operations	MOB Operations	All Other	Total
Revenues:					
Rental income	\$724,778	\$—	\$346,711	\$—	\$1,071,489
Resident fees and services	—	1,141,781	—	—	1,141,781
Medical office building and other services revenue	3,429	—	13,311	1,500	18,240
Income from loans and investments	—	—	—	39,435	39,435
Interest and other income	—	—	—	814	814
Total revenues	\$728,207	\$1,141,781	\$360,022	\$41,749	\$2,271,759
Total revenues	\$728,207	\$1,141,781	\$360,022	\$41,749	\$2,271,759
Less:					
Interest and other income	—	—	—	814	814
Property-level operating expenses	—	762,993	119,827	—	882,820
Medical office building services costs	—	—	9,565	—	9,565
Segment NOI	728,207	378,788	230,630	40,935	1,378,560
Income (loss) from unconsolidated entities	838	(209	) 326	(406	) 549
Segment profit	\$729,045	\$378,579	\$230,956	\$40,529	1,379,109
Interest and other income					814
Interest expense					(277,811 )
Depreciation and amortization					(585,636 )
General, administrative and professional fees					(93,638 )
Loss on extinguishment of debt, net					(5,079 )
Merger-related expenses and deal costs					(37,108 )
Other					(25,321 )
Income tax expense					(4,820 )
Discontinued operations					2,517
Gain on real estate dispositions					16,514
Net income					\$369,541

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For the nine months ended September 30, 2013:

	Triple-Net Leased Properties (In thousands)	Senior Living Operations	MOB Operations	All Other	Total
Revenues:					
Rental income	\$644,403	\$—	\$335,472	\$—	\$979,875
Resident fees and services	—	1,039,876	—	—	1,039,876
Medical office building and other services revenue	3,342	—	7,226	763	11,331
Income from loans and investments	—	—	—	45,284	45,284
Interest and other income	—	—	—	1,901	1,901
Total revenues	\$647,745	\$1,039,876	\$342,698	\$47,948	\$2,078,267
Total revenues	\$647,745	\$1,039,876	\$342,698	\$47,948	\$2,078,267
Less:					
Interest and other income	—	—	—	1,901	1,901
Property-level operating expenses	—	706,561	115,010	—	821,571
Medical office building services costs	—	—	4,957	—	4,957
Segment NOI	647,745	333,315	222,731	46,047	1,249,838
Income (loss) from unconsolidated entities	573	(1,173 )	1,456	(323 )	533
Segment profit	\$648,318	\$332,142	\$224,187	\$45,724	1,250,371
Interest and other income					1,901
Interest expense					(244,635 )
Depreciation and amortization					(524,033 )
General, administrative and professional fees					(84,757 )
Gain on extinguishment of debt, net					909
Merger-related expenses and deal costs					(17,137 )
Other					(13,325 )
Income tax benefit					13,100
Discontinued operations					(36,164 )
Net income					\$346,230

Capital expenditures, including investments in real estate property and development project expenditures, by reportable business segment are as follows:

	For the Three Months Ended September 30, 2014		For the Nine Months Ended September 30, 2013	
	2014	2013	2014	2013
	(In thousands)			
Capital expenditures:				
Triple-net leased properties	\$99,590	\$793,594	\$349,022	\$838,598
Senior living operations	853,723	226,442	932,903	471,531
MOB operations	6,858	99,706	29,721	173,978
Total capital expenditures	\$960,171	\$1,119,742	\$1,311,646	\$1,484,107

Our portfolio of properties and mortgage loan and other investments are located in the United States, Canada and the United Kingdom. Revenues are attributed to an individual country based on the location of each property.

Geographic information regarding our operations is as follows:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands)			
Revenues:				
United States	\$739,320	\$687,925	\$2,184,152	\$2,008,111
Canada	35,129	23,324	78,168	70,156
United Kingdom	4,586	—	9,439	—
Total revenues	\$779,035	\$711,249	\$2,271,759	\$2,078,267

	As of	As of
	September 30, 2014	December 31, 2013
	(In thousands)	
Net real estate property:		
United States	\$17,420,653	\$17,705,962
Canada	1,328,742	369,624
United Kingdom	176,416	—
Total net real estate property	\$18,925,811	\$18,075,586

#### NOTE 17—CONDENSED CONSOLIDATING INFORMATION

Ventas, Inc. has fully and unconditionally guaranteed the obligation to pay principal and interest with respect to the outstanding senior notes issued by our 100% owned subsidiary, Ventas Realty, Limited Partnership (“Ventas Realty”), including the senior notes that were jointly issued with Ventas Capital Corporation. Ventas Capital Corporation is a direct 100% owned subsidiary of Ventas Realty that has no assets or operations, but was formed in 2002 solely to facilitate offerings of senior notes by a limited partnership. None of our other subsidiaries (such subsidiaries, excluding Ventas Realty and Ventas Capital Corporation, the “Ventas Subsidiaries”) is obligated with respect to Ventas Realty’s outstanding senior notes.

In connection with the acquisition of Nationwide Health Properties, Inc. (“NHP”), our 100% owned subsidiary, Nationwide Health Properties, LLC (“NHP LLC”), as successor to NHP, assumed the obligation to pay principal and interest with respect to the outstanding senior notes issued by NHP. Neither we nor any of our subsidiaries (other than NHP LLC) is obligated with respect to NHP LLC’s outstanding senior notes.

Under certain circumstances, contractual and legal restrictions, including those contained in the instruments governing our subsidiaries’ outstanding mortgage indebtedness, may restrict our ability to obtain cash from our subsidiaries for the purpose of meeting our debt service obligations, including our payment guarantee with respect to Ventas Realty’s senior notes. Certain of our real estate assets are also subject to mortgages.

The following summarizes our condensed consolidating information as of September 30, 2014 and December 31, 2013 and for the three and nine months ended September 30, 2014 and 2013:

## CONDENSED CONSOLIDATING BALANCE SHEET

As of September 30, 2014

	Ventas, Inc. (In thousands)	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
<b>Assets</b>					
Net real estate investments	\$6,555	\$359,392	\$19,055,590	\$—	\$19,421,537
Cash and cash equivalents	19,143	—	45,452	—	64,595
Escrow deposits and restricted cash	2,102	1,361	75,283	—	78,746
Deferred financing costs, net	758	53,195	10,945	—	64,898
Investment in and advances to affiliates	10,519,811	3,466,998	—	(13,986,809 )	—
Other assets	54,879	19,645	946,865	—	1,021,389
<b>Total assets</b>	<b>\$10,603,248</b>	<b>\$3,900,591</b>	<b>\$20,134,135</b>	<b>\$(13,986,809)</b>	<b>\$20,651,165</b>
<b>Liabilities and equity</b>					
<b>Liabilities:</b>					
Senior notes payable and other debt	\$—	\$6,886,912	\$3,582,194	\$—	\$10,469,106
Intercompany loans	5,207,673	(5,039,728 )	(167,945 )	—	—
Accrued interest	—	48,404	20,708	—	69,112
Accounts payable and other liabilities	100,676	38,456	826,108	—	965,240
Deferred income taxes	361,454	—	—	—	361,454
<b>Total liabilities</b>	<b>5,669,803</b>	<b>1,934,044</b>	<b>4,261,065</b>	<b>—</b>	<b>11,864,912</b>
Redeemable OP unitholder and noncontrolling interests	1,377	—	161,703	—	163,080
<b>Total equity</b>	<b>4,932,068</b>	<b>1,966,547</b>	<b>15,711,367</b>	<b>(13,986,809 )</b>	<b>8,623,173</b>
<b>Total liabilities and equity</b>	<b>\$10,603,248</b>	<b>\$3,900,591</b>	<b>\$20,134,135</b>	<b>\$(13,986,809)</b>	<b>\$20,651,165</b>

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.



## CONDENSED CONSOLIDATING BALANCE SHEET

As of December 31, 2013

	Ventas, Inc. (In thousands)	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
<b>Assets</b>					
Net real estate investments	\$7,009	\$374,590	\$18,161,872	\$—	\$18,543,471
Cash and cash equivalents	28,169	—	66,647	—	94,816
Escrow deposits and restricted cash	2,104	1,211	81,342	—	84,657
Deferred financing costs, net	758	54,022	7,435	—	62,215
Investment in and advances to affiliates	10,481,466	3,201,998	—	(13,683,464 )	—
Other assets	29,450	14,102	902,783	—	946,335
<b>Total assets</b>	<b>\$10,548,956</b>	<b>\$3,645,923</b>	<b>\$19,220,079</b>	<b>\$(13,683,464)</b>	<b>\$19,731,494</b>
<b>Liabilities and equity</b>					
<b>Liabilities:</b>					
Senior notes payable and other debt	\$—	\$6,336,240	\$3,028,752	\$—	\$9,364,992
Intercompany loans	4,247,853	(4,682,119 )	434,266	—	—
Accrued interest	—	39,561	14,788	—	54,349
Accounts payable and other liabilities	94,495	28,152	878,868	—	1,001,515
Deferred income taxes	250,167	—	—	—	250,167
<b>Total liabilities</b>	<b>4,592,515</b>	<b>1,721,834</b>	<b>4,356,674</b>	<b>—</b>	<b>10,671,023</b>
Redeemable OP unitholder and noncontrolling interests	—	—	156,660	—	156,660
<b>Total equity</b>	<b>5,956,441</b>	<b>1,924,089</b>	<b>14,706,745</b>	<b>(13,683,464 )</b>	<b>8,903,811</b>
<b>Total liabilities and equity</b>	<b>\$10,548,956</b>	<b>\$3,645,923</b>	<b>\$19,220,079</b>	<b>\$(13,683,464)</b>	<b>\$19,731,494</b>

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Three Months Ended September 30, 2014

	Ventas, Inc. (In thousands)	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
<b>Revenues:</b>					
Rental income	\$629	\$70,761	\$289,414	\$—	\$360,804
Resident fees and services	—	—	396,247	—	396,247
Medical office building and other services revenue	—	—	7,573	—	7,573
Income from loans and investments	1,049	—	12,994	—	14,043
Equity earnings in affiliates	124,735	—	45	(124,780 )	—
Interest and other income	109	10	249	—	368
Total revenues	126,522	70,771	706,522	(124,780 )	779,035
<b>Expenses:</b>					
Interest	(6,199 )	51,951	52,717	—	98,469
Depreciation and amortization	1,489	8,964	190,771	—	201,224
Property-level operating expenses	—	140	306,281	—	306,421
Medical office building services costs	—	—	4,568	—	4,568
General, administrative and professional fees	1,147	5,284	23,035	—	29,466
Loss on extinguishment of debt, net	—	—	2,414	—	2,414
Merger-related expenses and deal costs	13,848	—	2,901	—	16,749
Other	12,569	42	2,618	—	15,229
Total expenses	22,854	66,381	585,305	—	674,540
Income from continuing operations before income (loss) from unconsolidated entities, income taxes, real estate dispositions and noncontrolling interest	103,668	4,390	121,217	(124,780 )	104,495
Income (loss) from unconsolidated entities	—	315	(362 )	—	(47 )
Income tax benefit	1,887	—	—	—	1,887
Income from continuing operations	105,555	4,705	120,855	(124,780 )	106,335
Discontinued operations	(48 )	(190 )	(21 )	—	(259 )
Gain on real estate dispositions	3,625	—	—	—	3,625
Net income	109,132	4,515	120,834	(124,780 )	109,701
Net income attributable to noncontrolling interest	—	—	569	—	569
Net income attributable to common stockholders	\$109,132	\$4,515	\$120,265	\$(124,780 )	\$109,132

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Three Months Ended September 30, 2013

	Ventas, Inc. (In thousands)	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
Revenues:					
Rental income	\$609	\$69,375	\$263,493	\$—	\$333,477
Resident fees and services	—	—	359,112	—	359,112
Medical office building and other services revenue	—	—	4,146	—	4,146
Income from loans and investments	—	90	14,358	—	14,448
Equity earnings in affiliates	118,150	—	201	(118,351 )	—
Interest and other income	18	10	38	—	66
Total revenues	118,777	69,475	641,348	(118,351 )	711,249
Expenses:					
Interest	(512 )	36,518	47,758	—	83,764
Depreciation and amortization	1,308	7,694	168,036	—	177,038
Property-level operating expenses	—	154	284,728	—	284,882
Medical office building services costs	—	—	1,651	—	1,651
General, administrative and professional fees	437	5,375	22,847	—	28,659
Gain on extinguishment of debt, net	—	—	(189 )	—	(189 )
Merger-related expenses and deal costs	2,037	—	4,171	—	6,208
Other	23	17	4,313	—	4,353
Total expenses	3,293	49,758	533,315	—	586,366
Income from continuing operations before income (loss) from unconsolidated entities, income taxes and noncontrolling interest	115,484	19,717	108,033	(118,351 )	124,883
Income (loss) from unconsolidated entities	—	271	(161 )	—	110
Income tax benefit	2,780	—	—	—	2,780
Income from continuing operations	118,264	19,988	107,872	(118,351 )	127,773
Discontinued operations	32	199	(9,405 )	—	(9,174 )
Net income	118,296	20,187	98,467	(118,351 )	118,599
Net income attributable to noncontrolling interest	—	—	303	—	303
Net income attributable to common stockholders	\$118,296	\$20,187	\$98,164	\$(118,351 )	\$118,296

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Nine Months Ended September 30, 2014

	Ventas, Inc.	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)				
Revenues:					
Rental income	\$1,873	\$211,376	\$858,240	\$—	\$1,071,489
Resident fees and services	—	—	1,141,781	—	1,141,781
Medical office building and other services revenue	—	—	18,240	—	18,240
Income from loans and investments	2,285	—	37,150	—	39,435
Equity earnings in affiliates	383,245	—	257	(383,502 )	—
Interest and other income	294	21	499	—	814
Total revenues	387,697	211,397	2,056,167	(383,502 )	2,271,759
Expenses:					
Interest	(11,071 )	141,980	146,902	—	277,811
Depreciation and amortization	4,387	24,370	556,879	—	585,636
Property-level operating expenses	—	388	882,432	—	882,820
Medical office building services costs	—	—	9,565	—	9,565
General, administrative and professional fees	3,022	16,649	73,967	—	93,638
(Gain) loss on extinguishment of debt, net	(3 )	3 )	5,079	—	5,079
Merger-related expenses and deal costs	22,083	2,110	12,915	—	37,108
Other	13,600	444	11,277	—	25,321
Total expenses	32,018	185,944	1,699,016	—	1,916,978
Income from continuing operations before income (loss) from unconsolidated entities, income taxes, real estate dispositions and noncontrolling interest	355,679	25,453	357,151	(383,502 )	354,781
Income (loss) from unconsolidated entities	—	1,156	(607 )	—	549
Income tax expense	(4,820 )	—	—	—	(4,820 )
Income from continuing operations	350,859	26,609	356,544	(383,502 )	350,510
Discontinued operations	1,204	(964 )	2,277	—	2,517
Gain on real estate dispositions	16,514	—	—	—	16,514
Net income	368,577	25,645	358,821	(383,502 )	369,541
Net income attributable to noncontrolling interest	—	—	964	—	964
Net income attributable to common stockholders	\$368,577	\$25,645	\$357,857	\$(383,502 )	\$368,577

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Nine Months Ended September 30, 2013

	Ventas, Inc. (In thousands)	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
<b>Revenues:</b>					
Rental income	\$1,868	\$208,492	\$769,515	\$—	\$979,875
Resident fees and services	—	—	1,039,876	—	1,039,876
Medical office building and other services revenue	—	—	11,331	—	11,331
Income from loans and investments	1,262	877	43,145	—	45,284
Equity earnings in affiliates	339,353	—	675	(340,028 )	—
Interest and other income	315	21	1,565	—	1,901
Total revenues	342,798	209,390	1,866,107	(340,028 )	2,078,267
<b>Expenses:</b>					
Interest	(1,453 )	104,614	141,474	—	244,635
Depreciation and amortization	3,600	22,420	498,013	—	524,033
Property-level operating expenses	—	396	821,175	—	821,571
Medical office building services costs	—	—	4,957	—	4,957
General, administrative and professional fees	1,580	16,161	67,016	—	84,757
Gain on extinguishment of debt, net	—	—	(909 )	—	(909 )
Merger-related expenses and deal costs	9,013	—	8,124	—	17,137
Other	316	38	12,971	—	13,325
Total expenses	13,056	143,629	1,552,821	—	1,709,506
Income from continuing operations before income (loss) from unconsolidated entities, income taxes and noncontrolling interest	329,742	65,761	313,286	(340,028 )	368,761
Income (loss) from unconsolidated entities	—	776	(243 )	—	533
Income tax benefit	13,100	—	—	—	13,100
Income from continuing operations	342,842	66,537	313,043	(340,028 )	382,394
Discontinued operations	2,227	930	(39,321 )	—	(36,164 )
Net income	345,069	67,467	273,722	(340,028 )	346,230
Net income attributable to noncontrolling interest	—	—	1,161	—	1,161
Net income attributable to common stockholders	\$345,069	\$67,467	\$272,561	\$(340,028 )	\$345,069

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME

For the Three Months Ended September 30, 2014

	Ventas, Inc.	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)				
Net income	\$109,132	\$4,515	\$120,834	\$(124,780 )	\$109,701
Other comprehensive (loss) income:					
Foreign currency translation	—	—	(2,747 )	—	(2,747 )
Change in unrealized gain on intra-entity currency loan	(10,138 )	—	—	—	(10,138 )
Change in unrealized gain on marketable securities	(334 )	—	—	—	(334 )
Other	—	—	3,120	—	3,120
Total other comprehensive (loss) income	(10,472 )	—	373	—	(10,099 )
Comprehensive income	98,660	4,515	121,207	(124,780 )	99,602
Comprehensive income attributable to noncontrolling interest	—	—	569	—	569
Comprehensive income attributable to common stockholders	\$98,660	\$4,515	\$120,638	\$(124,780 )	\$99,033

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME

For the Three Months Ended September 30, 2013

	Ventas, Inc.	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)				
Net income	\$118,296	\$20,187	\$98,467	\$(118,351 )	\$118,599
Other comprehensive income (loss):					
Foreign currency translation	—	—	1,665	—	1,665
Change in unrealized gain on marketable securities	(208 )	—	—	—	(208 )
Other	—	—	84	—	84
Total other comprehensive (loss) income	(208 )	—	1,749	—	1,541
Comprehensive income	118,088	20,187	100,216	(118,351 )	120,140
Comprehensive income attributable to noncontrolling interest	—	—	303	—	303
Comprehensive income attributable to common stockholders	\$118,088	\$20,187	\$99,913	\$(118,351 )	\$119,837

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.



## CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME

For the Nine Months Ended September 30, 2014

	Ventas, Inc.	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)				
Net income	\$368,577	\$25,645	\$358,821	\$(383,502)	\$369,541
Other comprehensive loss:					
Foreign currency translation	—	—	(3,320)	) —	(3,320)
Change in unrealized gain on intra-entity currency loan	(4,586)	) —	—	—	(4,586)
Change in unrealized gain on marketable securities	1,237	—	—	—	1,237
Other	—	—	3,166	—	3,166
Total other comprehensive loss	(3,349)	) —	(154)	) —	(3,503)
Comprehensive income	365,228	25,645	358,667	(383,502)	366,038
Comprehensive income attributable to noncontrolling interest	—	—	964	—	964
Comprehensive income attributable to common stockholders	\$365,228	\$25,645	\$357,703	\$(383,502)	\$365,074

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME

For the Nine Months Ended September 30, 2013

	Ventas, Inc.	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)				
Net income	\$345,069	\$67,467	\$273,722	\$(340,028)	\$346,230
Other comprehensive loss:					
Foreign currency translation	—	—	(3,148)	) —	(3,148)
Change in unrealized gain on marketable securities	(1,015)	) —	—	—	(1,015)
Other	—	—	2,102	—	2,102
Total other comprehensive loss	(1,015)	) —	(1,046)	) —	(2,061)
Comprehensive income	344,054	67,467	272,676	(340,028)	344,169
Comprehensive income attributable to noncontrolling interest	—	—	1,161	—	1,161
Comprehensive income attributable to common stockholders	\$344,054	\$67,467	\$271,515	\$(340,028)	\$343,008

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.





## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Nine Months Ended September 30, 2014

	Ventas, Inc.	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)				
Net cash (used in) provided by operating activities	\$(23,288 )	\$77,227	\$866,033	\$—	\$919,972
Net cash used in investing activities	(1,073,979 )	(4,080 )	(158,111 )	—	(1,236,170 )
Cash flows from financing activities:					
Net change in borrowings under revolving credit facility	—	(149,000 )	(4,684 )	—	(153,684 )
Proceeds from debt	—	696,661	1,311,046	—	2,007,707
Repayment of debt	—	—	(905,117 )	—	(905,117 )
Net change in intercompany debt	959,820	(357,609 )	(602,211 )	—	—
Payment of deferred financing costs	—	(6,561 )	(8,385 )	—	(14,946 )
Cash distribution from (to) affiliates	775,066	(256,643 )	(518,423 )	—	—
Cash distribution to common stockholders	(640,414 )	—	—	—	(640,414 )
Cash distribution to redeemable OP unitholders	(4,214 )	—	—	—	(4,214 )
Distributions to noncontrolling interest	—	—	(6,760 )	—	(6,760 )
Other	2,569	5	(3,125 )	—	(551 )
Net cash provided by (used in) financing activities	1,092,827	(73,147 )	(737,659 )	—	282,021
Net decrease in cash and cash equivalents	(4,440 )	—	(29,737 )	—	(34,177 )
Effect of foreign currency translation on cash and cash equivalents	(4,586 )	—	8,542	—	3,956
Cash and cash equivalents at beginning of period	28,169	—	66,647	—	94,816
Cash and cash equivalents at end of period	\$19,143	\$—	\$45,452	\$—	\$64,595

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Nine Months Ended September 30, 2013

	Ventas, Inc.	Ventas Realty (1)	Ventas Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)				
Net cash (used in) provided by operating activities	\$(11,070 )	\$ 114,924	\$ 731,575	\$—	\$ 835,429
Net cash (used in) provided by investing activities	(1,338,064 )	(3,492 )	163,455	—	(1,178,101 )
Cash flows from financing activities:					
Net change in borrowings under revolving credit facility	—	(90,000 )	(2,586 )	—	(92,586 )
Proceeds from debt	—	1,606,849	159,995	—	1,766,844
Repayment of debt	(11,420 )	—	(829,112 )	—	(840,532 )
Net change in intercompany debt	1,874,740	(1,615,925 )	(258,815 )	—	—
Payment of deferred financing costs	—	(18,291 )	(1,686 )	—	(19,977 )
Cash distribution (to) from affiliates	(38,168 )	5,994	32,174	—	—
Issuance of common stock, net	106,002	—	—	—	106,002
Cash distribution to common stockholders	(588,770 )	—	—	—	(588,770 )
Cash distribution to redeemable OP unitholders	(3,479 )	—	—	—	(3,479 )
Purchases of redeemable OP units	(317 )	—	—	—	(317 )
Contributions from noncontrolling interest	—	—	2,094	—	2,094
Distributions to noncontrolling interest	—	—	(7,614 )	—	(7,614 )
Other	7,830	—	—	—	7,830
Net cash provided by (used in) financing activities	1,346,418	(111,373 )	(905,550 )	—	329,495
Net (decrease) increase in cash and cash equivalents	(2,716 )	59	(10,520 )	—	(13,177 )
Effect of foreign currency translation on cash and cash equivalents	—	(59 )	—	—	(59 )
Cash and cash equivalents at beginning of period	16,734	—	51,174	—	67,908
Cash and cash equivalents at end of period	\$ 14,018	\$—	\$ 40,654	\$—	\$ 54,672

(1) Certain of Ventas Realty's outstanding senior notes were issued jointly with our 100% owned subsidiary, Ventas Capital Corporation, which has no assets or operations.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Cautionary Statements

Unless otherwise indicated or except where the context otherwise requires, the terms "we," "us" and "our" and other similar terms in this Quarterly Report on Form 10-Q refer to Ventas, Inc. and its consolidated subsidiaries.

### Forward-Looking Statements

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements regarding our or our tenants', operators', borrowers' or managers' expected future financial condition, results of operations, cash flows, funds from operations, dividends and dividend plans, financing opportunities and plans, capital markets transactions, business strategy, budgets, projected costs, operating metrics, capital expenditures, competitive positions, acquisitions, investment opportunities, dispositions, merger integration, growth opportunities, expected lease income, continued qualification as a real estate investment trust ("REIT"), plans and objectives of management for future operations, and statements that include words such as "anticipate," "if," "believe," "plan," "estimate," "expect," "intend," "may," "could," "should," "will," and other similar expressions are forward-looking statements. These forward-looking statements are inherently uncertain, and actual results may differ from our expectations. We do not undertake a duty to update these forward-looking statements, which speak only as of the date on which they are made.

Our actual future results and trends may differ materially from expectations depending on a variety of factors discussed in our filings with the Securities and Exchange Commission (the "SEC"). These factors include without limitation:

The ability and willingness of our tenants, operators, borrowers, managers and other third parties to satisfy their obligations under their respective contractual arrangements with us, including, in some cases, their obligations to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities;

The ability of our tenants, operators, borrowers and managers to maintain the financial strength and liquidity necessary to satisfy their respective obligations and liabilities to third parties, including without limitation obligations under their existing credit facilities and other indebtedness;

Our success in implementing our business strategy and our ability to identify, underwrite, finance, consummate and integrate diversifying acquisitions and investments, including our pending acquisition of American Realty Capital Healthcare Trust, Inc. ("HCT") and investments in different asset types and outside the United States;

Macroeconomic conditions such as a disruption of or lack of access to the capital markets, changes in the debt rating on U.S. government securities, default or delay in payment by the United States of its obligations, and changes in the federal or state budgets resulting in the reduction or nonpayment of Medicare or Medicaid reimbursement rates;

The nature and extent of future competition, including new construction in the markets in which our seniors housing communities and medical office buildings ("MOBs") are located;

The extent of future or pending healthcare reform and regulation, including cost containment measures and changes in reimbursement policies, procedures and rates;

Increases in our borrowing costs as a result of changes in interest rates and other factors;

The ability of our operators and managers, as applicable, to comply with laws, rules and regulations in the operation of our properties, to deliver high-quality services, to attract and retain qualified personnel and to attract residents and patients;

Changes in general economic conditions or economic conditions in the markets in which we may, from time to time, compete, and the effect of those changes on our revenues, earnings and funding sources;

Our ability to pay down, refinance, restructure or extend our indebtedness as it becomes due;

Our ability and willingness to maintain our qualification as a REIT in light of economic, market, legal, tax and other considerations;

Final determination of our taxable net income for the year ending December 31, 2014;

The ability and willingness of our tenants to renew their leases with us upon expiration of the leases, our ability to reposition our properties on the same or better terms in the event of nonrenewal or in the event we exercise our right to replace an existing tenant or manager, and obligations, including indemnification obligations, we may incur in connection with the replacement of an existing tenant or manager;

Risks associated with our senior living operating portfolio, such as factors that can cause volatility in our operating income and earnings generated by those properties, including without limitation national and regional economic conditions, costs of food, materials, energy, labor and services, employee benefit costs, insurance costs and professional and general liability claims, and the timely delivery of accurate property-level financial results for those properties;

Changes in exchange rates for any foreign currency in which we may, from time to time, conduct business;

Year-over-year changes in the Consumer Price Index or the UK Retail Price Index and the effect of those changes on the rent escalators contained in our leases and our earnings;

- Our ability and the ability of our tenants, operators, borrowers and managers to obtain and maintain adequate property, liability and other insurance from reputable, financially stable providers;

The impact of increased operating costs and uninsured professional liability claims on our liquidity, financial condition and results of operations or that of our tenants, operators, borrowers and managers and our ability and the ability of our tenants, operators, borrowers and managers to accurately estimate the magnitude of those claims;

Risks associated with our MOB portfolio and operations, including our ability to successfully design, develop and manage MOBs, to accurately estimate our costs in fixed fee-for-service projects and to retain key personnel;

The ability of the hospitals on or near whose campuses our MOBs are located and their affiliated health systems to remain competitive and financially viable and to attract physicians and physician groups;

Our ability to build, maintain and expand our relationships with existing and prospective hospital and health system clients;

Risks associated with our investments in joint ventures and unconsolidated entities, including our lack of sole decision-making authority and our reliance on our joint venture partners' financial condition;

The impact of market or issuer events on the liquidity or value of our investments in marketable securities;

Merger and acquisition activity in the seniors housing and healthcare industries resulting in a change of control of, or a competitor's investment in, one or more of our tenants, operators, borrowers or managers or significant changes in the senior management of our tenants, operators, borrowers or managers;

The impact of litigation or any financial, accounting, legal or regulatory issues that may affect us or our tenants, operators, borrowers or managers;

Changes in accounting principles, or their application or interpretation, and our ability to make estimates and the assumptions underlying the estimates, which could have an effect on our earnings; and

The impact of expenses related to the re-audit and re-review of our historical financial statements and related matters. Many of these factors are beyond our control and the control of our management.

#### Brookdale Senior Living, Kindred, Atria and Sunrise Information

Each of Brookdale Senior Living Inc. (together with its subsidiaries, "Brookdale Senior Living") and Kindred Healthcare, Inc. (together with its subsidiaries, "Kindred") is subject to the reporting requirements of the SEC and is required to file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Brookdale Senior Living and Kindred contained or referred to in this Quarterly Report on Form 10-Q has been derived from SEC filings made by Brookdale Senior Living or Kindred, as the case may be, or other publicly available information or was provided to us by Brookdale Senior Living or Kindred, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy. We are providing this data for informational purposes only, and you are encouraged to obtain Brookdale Senior Living's and Kindred's publicly available filings, which can be found on the SEC's website at [www.sec.gov](http://www.sec.gov).

Neither Atria Senior Living, Inc. (“Atria”) nor Sunrise Senior Living, LLC (together with its subsidiaries, “Sunrise”) is currently subject to the reporting requirements of the SEC. The information related to Atria and Sunrise contained or referred to in this Quarterly Report on Form 10-Q has been derived from publicly available information or was provided to us by Atria or Sunrise, as the case may be, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy.

#### Company Overview

We are a REIT with a highly diversified portfolio of seniors housing and healthcare properties located throughout the United States, Canada and the United Kingdom. As of September 30, 2014, we owned more than 1,500 properties (including properties classified as held for sale), including seniors housing communities, MOBs, skilled nursing and other facilities, and hospitals, and we had two properties under development. We are an S&P 500 company and currently headquartered in Chicago, Illinois.

We primarily acquire and own seniors housing and healthcare properties and lease them to unaffiliated tenants or operate them through independent third-party managers. As of September 30, 2014, we leased a total of 907 properties (excluding MOBs and properties classified as held for sale) to various healthcare operating companies under “triple-net” or “absolute-net” leases that obligate the tenants to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures, and we engaged independent operators, such as Atria and Sunrise, to manage 270 of our seniors housing communities (excluding properties classified as held for sale) for us pursuant to long-term management agreements. Our two largest tenants, Brookdale Senior Living Inc. (together with its subsidiaries, “Brookdale Senior Living”) and Kindred Healthcare, Inc. (together with its subsidiaries, “Kindred”) leased from us 161 properties (excluding six properties included in investments in unconsolidated entities) and 86 properties, respectively, as of September 30, 2014.

Through our Lillibridge Healthcare Services, Inc. (“Lillibridge”) subsidiary and our ownership interest in PMB Real Estate Services LLC (“PMBRES”), we also provide MOB management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States. In addition, from time to time, we make secured and unsecured loans and other investments relating to seniors housing and healthcare operators or properties.

We aim to enhance shareholder value by delivering consistent, superior total returns through a strategy of:

(1) generating reliable and growing cash flows; (2) maintaining a balanced, diversified portfolio of high-quality assets; and (3) preserving our financial strength, flexibility and liquidity.

Our ability to access capital in a timely and cost effective manner is critical to the success of our business strategy because it affects our ability to satisfy existing obligations, including the repayment of maturing indebtedness, and to make future investments. Our access to and cost of external capital depend on factors such as general market conditions, interest rates, credit ratings on our securities, expectations of our potential future earnings and cash distributions, and the trading price of our common stock that are beyond our control and fluctuate over time.

Generally, we attempt to match the long-term duration of our investments in real property with long-term financing through the issuance of shares of our common stock or the incurrence of long-term fixed rate debt. At September 30, 2014, 18.0% of our consolidated debt was variable rate debt.

#### Operating Highlights and Key Performance Trends

##### 2014 Highlights

• We paid the first three quarterly installments of our 2014 dividend each in the amount of \$0.725 per share, which represents an 8% increase over the same periods in the prior year.

• During the first nine months of 2014, we invested approximately \$1.5 billion in healthcare assets, including the acquisition of 29 independent living communities located in Canada from Holiday Retirement (the “Holiday Canada Acquisition”) and three high-quality private hospitals located in the United Kingdom.

• During the first nine months of 2014, we sold 19 properties for \$114.2 million and received loans receivable repayments of \$52.1 million.

In April, we issued and sold \$700 million aggregate principal amount of senior notes with a weighted average interest rate of 2.75% and a weighted average maturity of seven years.

In June, we entered into a definitive agreement to acquire HCT in a stock and cash transaction valued at approximately \$2.9 billion, or \$11.33 per share of HCT common stock, including investments expected to be made by HCT prior to completion of our acquisition, substantially all of which have now been completed.

In September, we issued and sold CAD 650 million aggregate principal amount of senior notes, with an effective weighted average interest rate of 3.5% and a weighted average maturity of 6.9 years, on a private placement basis in Canada. We used the net proceeds from the sale to repay a portion of a CAD 791 million unsecured term loan we entered into to initially fund the Holiday Canada Acquisition.

#### Concentration Risk

We use concentration ratios to identify, understand and evaluate the potential impact of economic downturns and other adverse events that may affect our asset types, geographic locations, business models, and tenants, operators and managers. We evaluate concentration risk in terms of investment mix and operations mix. Investment mix measures the percentage of our investments that is concentrated in a specific asset type or that is operated or managed by a particular tenant, operator or manager. Operations mix measures the percentage of our operating results that is attributed to a particular tenant, operator or manager, geographic location or business model. The following tables reflect our concentration risk as of the dates and for the periods presented:

	As of September 30, 2014		As of December 31, 2013	
Investment mix by asset type (1):				
Seniors housing communities	66.4	%	64.2	%
MOBs	16.2		18.2	
Skilled nursing and other facilities	12.8		13.6	
Hospitals	2.9		2.3	
Secured loans receivable and investments, net	1.7		1.7	
Investment mix by tenant, operator and manager (1):				
Atria	24.3	%	19.9	%
Sunrise	12.6		13.9	
Brookdale Senior Living	10.4		9.7	
Kindred	2.1		3.2	
All other	50.6		53.3	

(1) Ratios are based on the gross book value of real estate investments (excluding assets classified as held for sale) as of each reporting date.



	For the Three Months Ended September 30,		For the Nine Months Ended September 30,		
	2014	2013	2014	2013	
Operations mix by tenant and operator and business model:					
Revenues (1):					
Senior living operations	50.9	% 50.8	% 50.4	% 50.4	%
Kindred	5.4	7.5	6.4	8.3	
Brookdale Senior Living (2)	5.6	5.5	5.5	5.6	
All others	38.1	36.2	37.7	35.7	
Adjusted EBITDA (3):					
Senior living operations	28.6	% 27.8	% 28.2	% 27.5	%
Kindred	8.8	12.4	10.4	13.7	
Brookdale Senior Living (2)	9.3	9.3	9.1	9.5	
All others	53.3	50.5	52.3	49.3	
NOI (4):					
Senior living operations	28.0	% 27.0	% 27.5	% 26.7	%
Kindred	9.0	12.5	10.6	13.8	
Brookdale Senior Living (2)	9.4	9.2	9.0	9.4	
All others	53.6	51.3	52.9	50.1	
Operations mix by geographic location (5):					
California	15.0	% 14.5	% 15.2	% 14.2	%
New York	9.5	9.9	9.7	10.1	
Texas	6.7	7.0	7.0	6.7	
Illinois	4.4	4.8	4.6	4.7	
Florida	4.1	4.1	4.1	4.1	
All others	60.3	59.7	59.4	60.2	

(1) Total revenues include medical office building and other services revenue, revenue from loans and investments and interest and other income (excluding amounts in discontinued operations).

(2) Excludes one seniors housing community included in senior living operations.

“Adjusted EBITDA” is defined as earnings before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense), excluding gains or losses on extinguishment of debt, merger-related expenses (3) and deal costs, expenses related to the re-audit and re-review of our historical financial statements, net gains on real estate activity and changes in the fair value of financial instruments (including amounts in discontinued operations).

“NOI” represents net operating income, which is defined as total revenues, less interest and other income, (4) property-level operating expenses and medical office building services costs (excluding amounts in discontinued operations).

(5) Ratios are based on total revenues (excluding amounts in discontinued operations) for each period presented. See “Non-GAAP Financial Measures” included elsewhere in this Quarterly Report on Form 10-Q for additional disclosures regarding Adjusted EBITDA and NOI and reconciliations to our net income, as computed in accordance with GAAP.

#### Triple-Net Lease Expirations

If our tenants are not able or willing to renew our triple-net leases upon expiration, we may be unable to reposition the applicable properties on a timely basis or on the same or better economic terms, if at all. Although our lease expirations are staggered, the non-renewal of some or all of our triple-net leases that expire in any given year could have a material adverse effect on our business, financial condition, results of operations and liquidity, our ability to service our indebtedness and other obligations and our ability to make distributions to our stockholders, as required

for us to continue to qualify as a REIT (a

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“Material Adverse Effect”). During the three and nine months ended September 30, 2014, we had no triple-net lease renewals or expirations without renewal that, in the aggregate, had a material impact on our financial condition or results of operations for those periods.

Currently, we have re-leased to Kindred, transitioned to new operators or sold 103 of the 108 licensed healthcare assets whose lease terms with Kindred were scheduled to expire on September 30, 2014. We expect to transition or sell by the end of 2014 the remaining five skilled nursing facilities whose leases were not renewed by Kindred, although these transactions remain subject to regulatory approval and other conditions, and we cannot assure you that we will be able to successfully complete them on a timely basis, if at all, or that expected financial results will be achieved.

With respect to four of the five remaining assets, Kindred must still continue to perform all of its obligations under the applicable master lease, including without limitation, payment of all rental amounts, through December 31, 2014 if the transitions have not yet occurred (and the fifth asset is currently under contract for sale). Moreover, we own or have the rights to all licenses and certificates of need at the properties, and Kindred has extensive and detailed obligations to cooperate and ensure an orderly transition of the properties to another operator.

We do not expect that these transactions will materially impact our results of operations in 2014 or 2015. However, we cannot provide any assurances of the actual impact these transactions will have on our future operations, nor can we assure you as to whether, when or on what terms we will be able to transition to qualified healthcare operators or sell any or all of the remaining non-renewed assets. Our ability to do so could be significantly delayed or limited by state licensing, CON or other laws, as well as by the Medicare and Medicaid change-of-ownership rules, and we could incur substantial additional expenses in connection with any licensing or change-of ownership proceedings. We may also be required to fund certain expenses and incur obligations to preserve the value of, and avoid the imposition of liens on, the remaining non-renewed assets while they are being transitioned or sold.

#### Recent Developments Regarding Government Regulation

##### Medicare Reimbursement: Long-Term Acute Care Hospitals

On August 4, 2014, the Centers for Medicare & Medicaid Services (“CMS”) released its final rule updating the prospective payment system for long-term acute care hospitals (LTAC PPS) for the 2015 fiscal year (October 1, 2014 through September 30, 2015). Under the final rule, the LTAC PPS standard federal payment rate will increase by 2.2% in fiscal year 2015, reflecting a 2.9% increase in the market basket index, less both a 0.5% productivity adjustment and a 0.2% adjustment mandated by the Patient Protection and Affordable Care Act and its reconciliation measure, the Health Care and Education Reconciliation Act of 2010 (collectively, the “Affordable Care Act”). After taking into account the last year of the three-year phase in of the permanent one-time budget neutrality adjustment (-1.3%), the LTAC PPS standard federal payment rate in fiscal year 2015 will increase under the final rule by slightly more than 1% over the rate for fiscal year 2014. In addition, the final rule provides for: the retroactive reinstatement and extension, for an additional four years, of the moratorium on the full implementation of the 25-percent rule to freestanding and grandfathered long-term acute care hospitals established under the Medicare, Medicaid and SCHIP Extension Act of 2007 and amended by subsequent legislation; and implementation of the moratorium on the establishment of new long-term acute care hospitals and satellite facilities and the moratorium on bed increases in long-term acute care hospitals under the Pathway for SGR Reform Act of 2013, as amended by the Protecting Access to Medicare Act of 2014, effective for the period beginning April 1, 2014 and ending September 30, 2017. CMS estimates that net payments to long-term acute care hospitals under the final rule will increase by approximately \$62 million, or 1.1%, in fiscal year 2015 due to the update to the standard federal payment rate, changes to the area wage adjustment and expected changes to short-stay and high-cost outlier payments. However, after taking into account the reinstatement of the moratorium on the implementation of the 25-percent rule, the implementation of the moratoria on the development of new long-term acute care hospitals and satellite facilities and additional beds, and the impact of certain other policy changes, CMS estimates that net payments to long-term acute care hospitals under the final rule will increase by approximately \$178 million in fiscal year 2015 relative to fiscal year 2014.

We are currently analyzing the financial implications of this final rule on the operators of our long-term acute care hospitals. We cannot provide any assurance that this rule or future updates to LTAC PPS or Medicare reimbursement for long-term acute care hospitals will not materially adversely affect our operators, which, in turn, could have a

material adverse effect on our business, financial condition, results of operations and liquidity, on our ability to service our indebtedness and other obligations and on our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a “Material Adverse Effect”).

#### Medicare Reimbursement: Skilled Nursing Facilities

On July 31, 2014, CMS released its final rule updating the prospective payment system for skilled nursing facilities (SNF PPS) for the 2015 fiscal year (October 1, 2014 through September 30, 2015). Under the final rule, the SNF PPS standard federal payment rate will increase by 2.0% in fiscal year 2015, reflecting a 2.5% increase in the market basket index, less a 0.5% productivity adjustment mandated by the Affordable Care Act. CMS estimates that net payments to skilled nursing facilities as a result of the final rule will increase by approximately \$750 million in fiscal year 2015.

We are currently analyzing the financial implications of this final rule on the operators of our skilled nursing facilities. We cannot provide any assurance that this rule or future updates to SNF PPS or Medicare reimbursement for skilled nursing facilities will not materially adversely affect our operators, which, in turn, could have a Material Adverse Effect on us.

#### Critical Accounting Policies and Estimates

Our Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information set forth in the Accounting Standards Codification (“ASC”), as published by the Financial Accounting Standards Board (“FASB”). GAAP requires us to make estimates and assumptions regarding future events that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We base these estimates on our experience and assumptions we believe to be reasonable under the circumstances. However, if our judgment or interpretation of the facts and circumstances relating to various transactions or other matters had been different, we may have applied a different accounting treatment, resulting in a different presentation of our financial statements. We periodically reevaluate our estimates and assumptions, and in the event they prove to be different from actual results, we make adjustments in subsequent periods to reflect more current estimates and assumptions about matters that are inherently uncertain. Please refer to our Annual Report on Form 10-K for the year ended December 31, 2013, filed with the SEC on February 18, 2014, as amended by Amendment No. 1 to our Annual Report on Form 10-K/A, filed with the SEC on September 4, 2014, for further information regarding the critical accounting policies that affect our more significant estimates and judgments used in the preparation of our Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

#### Business Combinations

We account for acquisitions using the acquisition method and allocate the cost of the businesses acquired among tangible and recognized intangible assets and liabilities based upon their estimated fair values as of the acquisition date. Recognized intangibles primarily include the value of in-place leases, acquired lease contracts, tenant and customer relationships, trade names/trademarks and goodwill. We do not amortize goodwill, which represents the excess of the purchase price paid over the fair value of the net assets of the acquired business and is included in other assets on our Consolidated Balance Sheets.

Our method for allocating the purchase price to acquired investments in real estate requires us to make subjective assessments for determining fair value of the assets acquired and liabilities assumed. This includes determining the value of the buildings, land and improvements, construction in progress, ground leases, tenant improvements, in-place leases, above and/or below market leases, purchase option intangible assets and/or liabilities, and any debt assumed. These estimates require significant judgment and in some cases involve complex calculations. These allocation assessments directly impact our results of operations, as amounts allocated to certain assets and liabilities have different depreciation or amortization lives. In addition, we amortize the value assigned to above and/or below market leases as a component of revenue, unlike in-place leases and other intangibles, which we include in depreciation and amortization in our Consolidated Statements of Income.

We estimate the fair value of buildings acquired on an as-if-vacant basis and depreciate the building value over the estimated remaining life of the building, not to exceed 35 years. We determine the allocated value of other fixed assets, such as site improvements and furniture, fixtures and equipment, based upon the replacement cost and depreciate such value over the assets’ estimated remaining useful lives as determined at the applicable acquisition date. We determine the value of land either by considering the sales prices of similar properties in recent transactions or

based on internal analysis of recently acquired and existing comparable properties within our portfolio. The fair value of acquired lease-related intangibles, if any, reflects: (i) the estimated value of any above and/or below market leases, determined by discounting the difference between the estimated market rent and in-place lease rent; and (ii) the estimated value of in-place leases related to the cost to obtain tenants, including leasing commissions, and an estimated value of the absorption period to reflect the value of the rent and recovery costs foregone during a reasonable lease-up period as if the acquired space was vacant. We amortize any acquired lease-related intangibles to revenue or amortization expense over the remaining life of the associated lease plus any assumed bargain renewal periods. If a lease is terminated prior to its stated expiration or not renewed upon expiration, we recognize all unamortized lease-related intangibles associated with that lease in

operations at that time.

We estimate the fair value of tenant or other customer relationships acquired, if any, by considering the nature and extent of existing business relationships with the tenant or customer, growth prospects for developing new business with the tenant or customer, the tenant's credit quality, expectations of lease renewals with the tenant, and the potential for significant, additional future leasing arrangements with the tenant, and we amortize that value over the expected life of the associated arrangements or leases, including the remaining terms of the related leases and any expected renewal periods. We estimate the fair value of trade names and trademarks using a royalty rate methodology and amortize that value over the estimated useful life of the trade name or trademark.

We calculate the fair value of long-term debt by discounting the remaining contractual cash flows on each instrument at the current market rate for those borrowings, which we approximate based on the rate at which we would expect to incur a replacement instrument on the date of acquisition, and recognize any fair value adjustments related to long-term debt as effective yield adjustments over the remaining term of the instrument.

#### Recently Issued or Adopted Accounting Standards

In 2014, the FASB issued Accounting Standards Update 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity ("ASU 2014-08"), which raises the threshold for disposals to qualify as discontinued operations. A discontinued operation is defined as: (1) a component of an entity or group of components that has been disposed of or classified as held for sale and represents a strategic shift that has or will have a major effect on an entity's operations and financial results; or (2) an acquired business that is classified as held for sale on the acquisition date. ASU 2014-08 also requires additional disclosures regarding discontinued operations, as well as material disposals that do not meet the definition of discontinued operations. The application of this guidance is prospective from the date of adoption. We initially adopted ASU 2014-08 for the quarter ended March 31, 2014.

In 2014, the FASB issued Accounting Standards Update 2014-09, Revenue From Contracts With Customers ("ASU 2014-09"), which outlines a comprehensive model for entities to use in accounting for revenue arising from contracts with customers. ASU 2014-09 states that "an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services." While ASU 2014-09 specifically references contracts with customers, it may apply to certain other transactions such as the sale of real estate or equipment. ASU 2014-09 is effective for us beginning January 1, 2017. We are continuing to evaluate this guidance; however, we do not expect its adoption to have a significant impact on our consolidated financial statements, as a substantial portion of our revenue consists of rental income from leasing arrangements, which are specifically excluded from ASU 2014-09.

#### Results of Operations

As of September 30, 2014, we operated through three reportable business segments: triple-net leased properties, senior living operations and MOB operations. In our triple-net leased properties segment, we acquire and own seniors housing and healthcare properties throughout the United States and the United Kingdom and lease those properties to healthcare operating companies under "triple-net" or "absolute-net" leases that obligate the tenants to pay all property-related expenses. In our senior living operations segment, we invest in seniors housing communities throughout the United States and Canada and engage independent operators, such as Atria and Sunrise, to manage those communities. In our MOB operations segment, we primarily acquire, own, develop, lease and manage MOB. Information provided for "all other" includes income from loans and investments and other miscellaneous income and various corporate-level expenses not directly attributable to any of our three reportable business segments. Assets included in "all other" consist primarily of corporate assets, including cash, restricted cash, deferred financing costs, loans receivable and investments, and miscellaneous accounts receivable.

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Three Months Ended September 30, 2014 and 2013

The table below shows our results of operations for the three months ended September 30, 2014 and 2013 and the effect of changes in those results from period to period on our net income attributable to common stockholders.

	For the Three Months Ended September 30,		Increase (Decrease) to Net Income		
	2014	2013	\$	%	
(Dollars in thousands)					
Segment NOI:					
Triple-Net Leased Properties	\$245,342	\$219,814	\$25,528	11.6	%
Senior Living Operations	130,973	114,796	16,177	14.1	
MOB Operations	76,820	75,092	1,728	2.3	
All Other	14,543	14,948	(405)	(2.7)	)
Total segment NOI	467,678	424,650	43,028	10.1	
Interest and other income	368	66	302	> 100	
Interest expense	(98,469)	(83,764)	(14,705)	(17.6)	)
Depreciation and amortization	(201,224)	(177,038)	(24,186)	(13.7)	)
General, administrative and professional fees	(29,466)	(28,659)	(807)	(2.8)	)
(Loss) gain on extinguishment of debt, net	(2,414)	189	(2,603)	(> 100)	)
Merger-related expenses and deal costs	(16,749)	(6,208)	(10,541)	(> 100)	)
Other	(15,229)	(4,353)	(10,876)	(> 100)	)
Income before (loss) income from unconsolidated entities, income taxes, discontinued operations, real estate dispositions and noncontrolling interest	104,495	124,883	(20,388)	(16.3)	)
(Loss) income from unconsolidated entities	(47)	110	(157)	(> 100)	)
Income tax benefit	1,887	2,780	(893)	(32.1)	)
Income from continuing operations	106,335	127,773	(21,438)	(16.8)	)
Discontinued operations	(259)	(9,174)	8,915	97.2	)
Gain on real estate dispositions	3,625	—	3,625	nm	)
Net income	109,701	118,599	(8,898)	(7.5)	)
Net income attributable to noncontrolling interest	569	303	(266)	(87.8)	)
Net income attributable to common stockholders	\$109,132	\$118,296	(9,164)	(7.7)	)

nm - not meaningful

Segment NOI—Triple-Net Leased Properties

NOI for our triple-net leased properties reportable business segment equals the rental income and other services revenue earned from our triple-net assets. We incur no direct operating expenses for this segment.

The following table summarizes results of continuing operations in our triple-net leased properties reportable business segment:

	For the Three Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Segment NOI—Triple-Net Leased Properties:					
Rental income	\$244,206	\$218,698	\$25,508	11.7	%
Other services revenue	1,136	1,116	20	1.8	
Segment NOI	\$245,342	\$219,814	25,528	11.6	



Triple-net leased properties segment NOI increased during the three months ended September 30, 2014 over the prior year primarily due to rent from the properties we acquired after July 1, 2013, contractual escalations in rent pursuant to the terms of our leases, and increases in base and other rent under certain of our leases.

In our triple-net leased properties segment, our revenues generally consist of fixed rental amounts (subject to annual contractual escalations) received from our tenants in accordance with the applicable lease terms and do not vary based on the underlying operating performance of the properties. Therefore, while occupancy rates may affect the profitability of our tenants' operations, they do not directly impact our revenues or financial results. The following table sets forth average continuing occupancy rates related to the triple-net leased properties we owned at September 30, 2014 for the second quarter of 2014 (which is the most recent information available to us from our tenants) and average continuing occupancy rates related to the triple-net leased properties we owned at September 30, 2013 for the second quarter of 2013.

	Number of Properties Owned at September 30, 2014 (1)	Average Occupancy For the Three Months Ended June 30, 2014 (1)		Number of Properties Owned at September 30, 2013 (1)	Average Occupancy For the Three Months Ended June 30, 2013 (1)	
Seniors housing communities	444	87.6	%	417	86.4	%
Skilled nursing facilities	270	79.3		247	80.4	
Hospitals	47	57.5		46	56.1	

Excludes properties sold or classified as held for sale as of September 30, 2014, non-stabilized properties, properties included in investments in unconsolidated entities and certain properties for which we do not receive (1) occupancy information. Also excludes properties acquired during the three months ended September 30, 2014 and 2013, respectively, and properties that transitioned operators for which we do not have five full quarters of results subsequent to the transition.

The following table compares results of continuing operations for our 836 same-store triple-net leased properties. For purposes of this table, we define same-store properties as properties that we owned for the full period in both comparison periods.

	For the Three Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Same-Store Segment NOI—Triple-Net Leased Properties:					
Rental income	\$221,929	\$214,382	\$7,547	3.5	%
Other services revenue	1,136	1,116	20	1.8	
Segment NOI	\$223,065	\$215,498	7,567	3.5	

Segment NOI—Senior Living Operations

The following table summarizes results of continuing operations in our senior living operations reportable business segment:

	For the Three Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Segment NOI—Senior Living Operations:					
Total revenues	\$396,247	\$359,112	\$37,135	10.3	%
Less:					
Property-level operating expenses	(265,274)	(244,316)	(20,958)	(8.6)	)
Segment NOI	\$130,973	\$114,796	16,177	14.1	

Revenues attributed to our senior living operations segment consist of resident fees and services, which include all amounts earned from residents at our seniors housing communities, such as rental fees related to resident leases,

extended health care fees and other ancillary service income. Our senior living operations segment revenues increased in the third quarter

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of 2014 over the third quarter of 2013 primarily due to the seniors housing communities we acquired after July 1, 2013, including the Holiday Canada Acquisition.

Property-level operating expenses related to our senior living operations segment include labor, food, utilities, marketing, management and other costs of operating the properties. Property-level operating expenses also increased for the three months ended September 30, 2014 over the same period in 2013 primarily due to the acquired properties described above.

The following table compares results of continuing operations for our 227 same-store senior living operating communities. For purposes of this table, we define same-store communities as communities that we owned for the full period in both comparison periods.

	For the Three Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Same-Store Segment NOI—Senior Living Operations:					
Total revenues	\$358,977	\$351,936	\$7,041	2.0	%
Less:					
Property-level operating expenses	(243,767)	(239,749)	(4,018)	(1.7)	)
Segment NOI	\$115,210	\$112,187	3,023	2.7	

The following table sets forth average unit occupancy rates and the average monthly revenue per occupied room related to continuing operations in our senior living operations segment during the three months ended September 30, 2014 and 2013:

	Number of Properties at September 30,		Average Unit Occupancy For the Three Months Ended September 30,		Average Monthly Revenue Per Occupied Room For the Three Months Ended September 30,	
	2014	2013	2014	2013	2014	2013
Total communities	272	237	91.3	% 91.4	% \$5,389	\$5,457
Same-store communities	227	227	91.4	91.6	5,596	5,476

Segment NOI—MOB Operations

The following table summarizes results of continuing operations in our MOB operations reportable business segment:

	For the Three Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Segment NOI—MOB Operations:					
Rental income	\$116,598	\$114,779	\$1,819	1.6	%
Medical office building services revenue	5,937	2,530	3,407	> 100	
Total revenues	122,535	117,309	5,226	4.5	
Less:					
Property-level operating expenses	(41,147)	(40,566)	(581)	(1.4)	)
Medical office building services costs	(4,568)	(1,651)	(2,917)	(> 100)	)
Segment NOI	\$76,820	\$75,092	1,728	2.3	

The increase in our MOB operations segment rental income in the third quarter of 2014 over the same period in 2013 is attributed primarily to the MOB's we acquired after July 1, 2013 and slightly higher base rents. The \$0.6 million increase in our MOB property-level operating expenses in the third quarter of 2014 over the same period in 2013 is attributed primarily to the MOB's we acquired after July 1, 2013 and increases in payroll, insurance and real estate tax expenses, partially offset by decreases in operating costs resulting from expense controls.

Medical office building services revenue, net of applicable costs, increased year over year primarily due to increased construction activity during the third quarter of 2014 over the same period in 2013.



The following table compares results of continuing operations for our 297 same-store MOB. For purposes of this table, we define same-store MOB as MOB that we owned for the full period in both comparison periods.

	For the Three Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Same-Store Segment NOI—MOB Operations:					
Rental income	\$ 112,468	\$ 111,370	\$ 1,098	1.0	%
Less:					
Property-level operating expenses	(39,574 )	(39,224 )	(350 )	(0.9 )	)
Segment NOI	\$ 72,894	\$ 72,146	748	1.0	

The following table sets forth occupancy rates and the annualized average rent per occupied square foot related to continuing operations in our MOB operations segment at and for the three months ended September 30, 2014 and 2013:

	Number of Properties at September 30,		Occupancy at September 30,		Annualized Average Rent Per Occupied Square Foot for the Three Months Ended September 30,	
	2014	2013	2014	2013	2014	2013
Total MOBs	309	306	90.0	% 90.2	% \$31	\$30
Same-store MOBs	297	297	90.0	90.2	31	30

#### Interest Expense

The \$13.8 million increase in total interest expense, including interest allocated to discontinued operations of \$0.3 million and \$1.2 million for the three months ended September 30, 2014 and 2013, respectively, is attributed primarily to \$17.6 million of additional interest due to higher debt balances, partially offset by a \$5.1 million reduction in interest due to lower effective interest rates, including the amortization of any fair value adjustments. Our effective interest rate was 3.6% for the three months ended September 30, 2014, compared to 3.8% for the same period in 2013.

#### Depreciation and Amortization

Depreciation and amortization expense increased during the three months ended September 30, 2014 compared to the same period in 2013 primarily due to the real estate acquisitions we made in 2013 and 2014.

#### General, Administrative and Professional Fees

General, administrative and professional fees increased \$0.8 million during the three months ended September 30, 2014 compared to the same period in 2013 primarily due to our continued organizational growth.

#### (Loss) Gain on Extinguishment of Debt, Net

The loss on extinguishment of debt, net for the three months ended September 30, 2014 resulted primarily from various debt repayments. The gain on extinguishment of debt, net for the three months ended September 30, 2013 resulted primarily from early mortgage repayments.

#### Merger-Related Expenses and Deal Costs

Merger-related expenses and deal costs for both periods consist of transition, integration, deal and severance-related expenses primarily related to pending and consummated transactions required by GAAP to be expensed rather than capitalized into the asset value. The \$10.5 million increase during the three months ended September 30, 2014 over the prior year is primarily due to increased 2014 investment activity related to pending and completed transactions.

#### Other

Other primarily includes building rent expense paid to lease certain of our senior living operating communities, as well as certain unreimbursable expenses related to our triple-net leased portfolio. For the three months ended September 30, 2014, other also includes expenses related to the re-audit and re-review of our historical financial statements.



#### Income Tax Benefit

Income tax benefit for the three months ended September 30, 2014 was due primarily to the release of income tax reserves at entities other than our taxable REIT subsidiaries (“TRS” or “TRS entities”) and the release of valuation allowances at our TRS subsidiaries. Income tax benefit for the three months ended September 30, 2013 was due primarily to the release of valuation allowances against certain deferred tax assets.

#### Discontinued Operations

Discontinued operations for the three months ended September 30, 2014 reflects activity related to ten properties, five of which we sold during the third quarter of 2014 and five of which were classified as held for sale as of September 30, 2014. We recognized a minimal net loss on real estate dispositions during the three months ended September 30, 2014. Discontinued operations for the comparable 2013 period reflects activity related to 23 properties, two of which we sold during the third quarter of 2013, resulting in a minimal net gain.

#### Gain on Real Estate Dispositions

The \$3.6 million gain on real estate dispositions for the three months ended September 30, 2014 resulted primarily from the sale of two properties that are not classified in discontinued operations. Gains on real estate dispositions for the three months ended September 30, 2013 are classified in discontinued operations.

#### Net Income Attributable to Noncontrolling Interest

Net income attributable to noncontrolling interest for both the three months ended September 30, 2014 and 2013 represent our partners’ joint venture interests in 51 properties.

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Nine Months Ended September 30, 2014 and 2013

The table below shows our results of operations for the nine months ended September 30, 2014 and 2013 and the effect of changes in those results from period to period on our net income attributable to common stockholders.

	For the Nine Months Ended		Increase (Decrease)		
	September 30,		to Net Income		
	2014	2013	\$	%	
(Dollars in thousands)					
Segment NOI:					
Triple-Net Leased Properties	\$728,207	\$647,745	\$80,462	12.4	%
Senior Living Operations	378,788	333,315	45,473	13.6	
MOB Operations	230,630	222,731	7,899	3.5	
All Other	40,935	46,047	(5,112)	(11.1)	)
Total segment NOI	1,378,560	1,249,838	128,722	10.3	
Interest and other income	814	1,901	(1,087)	(57.2)	)
Interest expense	(277,811)	(244,635)	(33,176)	(13.6)	)
Depreciation and amortization	(585,636)	(524,033)	(61,603)	(11.8)	)
General, administrative and professional fees	(93,638)	(84,757)	(8,881)	(10.5)	)
(Loss) gain on extinguishment of debt, net	(5,079)	909	(5,988)	(> 100)	)
Merger-related expenses and deal costs	(37,108)	(17,137)	(19,971)	(> 100)	)
Other	(25,321)	(13,325)	(11,996)	(90.0)	)
Income before income from unconsolidated entities, income taxes, discontinued operations, real estate dispositions and noncontrolling interest	354,781	368,761	(13,980)	(3.8)	)
Income from unconsolidated entities	549	533	16	3.0	
Income tax (expense) benefit	(4,820)	13,100	(17,920)	(> 100)	)
Income from continuing operations	350,510	382,394	(31,884)	(8.3)	)
Discontinued operations	2,517	(36,164)	38,681	> 100	)
Gain on real estate dispositions	16,514	—	16,514	nm	
Net income	369,541	346,230	23,311	6.7	
Net income attributable to noncontrolling interest	964	1,161	197	17.0	
Net income attributable to common stockholders	\$368,577	\$345,069	23,508	6.8	

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Segment NOI—Triple-Net Leased Properties

The following table summarizes results of continuing operations in our triple-net leased properties reportable business segment:

	For the Nine Months Ended		Increase (Decrease)		
	September 30,		to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Segment NOI—Triple-Net Leased Properties:					
Rental income	\$724,778	\$644,403	\$80,375	12.5	%
Other services revenue	3,429	3,342	87	2.6	
Segment NOI	\$728,207	\$647,745	80,462	12.4	

Triple-net leased properties segment NOI increased during the nine months ended September 30, 2014 over the prior year primarily due to rent from the properties we acquired after January 1, 2013, contractual escalations in rent pursuant to the terms of our leases, and increases in base and other rent under certain of our leases.



The following table compares results of continuing operations for our 834 same-store triple-net leased properties. For purposes of this table, we define same-store properties as properties that we owned for the full period in both comparison periods.

	For the Nine Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Same-Store Segment NOI—Triple-Net Leased Properties:					
Rental income	\$659,120	\$633,629	\$25,491	4.0	%
Other services revenue	3,429	3,342	87	2.6	
Segment NOI	\$662,549	\$636,971	25,578	4.0	

#### Segment NOI—Senior Living Operations

The following table summarizes results of continuing operations in our senior living operations reportable business segment:

	For the Nine Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Segment NOI—Senior Living Operations:					
Total revenues	\$1,141,781	\$1,039,876	\$101,905	9.8	%
Less:					
Property-level operating expenses	(762,993 )	(706,561 )	(56,432 )	(8.0 )	
Segment NOI	\$378,788	\$333,315	45,473	13.6	

Our senior living operations segment revenues increased during the nine months ended September 30, 2014 over the prior year primarily due to the seniors housing communities we acquired after January 1, 2013, including the Holiday Canada Acquisition, and higher average monthly revenue per occupied room in our communities.

Property-level operating expenses also increased during the nine months ended September 30, 2014 over the same period in 2013 primarily due to the acquired properties described above and increases in salaries, utilities, food costs, repairs and maintenance and referral fees, partially offset by decreases in bonus expense and real estate taxes.

The following table compares results of continuing operations for our 220 same-store senior living operating communities. For purposes of this table, we define same-store communities as communities that we owned for the full period in both comparison periods.

	For the Nine Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Same-Store Segment NOI—Senior Living Operations:					
Total revenues	\$1,041,918	\$1,021,245	\$20,673	2.0	%
Less:					
Property-level operating expenses	(703,311 )	(694,789 )	(8,522 )	(1.2 )	
Segment NOI	\$338,607	\$326,456	12,151	3.7	

The following table sets forth average unit occupancy rates and the average monthly revenue per occupied room related to continuing operations in our senior living operations segment during the nine months ended September 30, 2014 and 2013:

	Number of Properties at September 30,		Average Unit Occupancy For the Nine Months Ended September 30,		Average Monthly Revenue Per Occupied Room For the Nine Months Ended September 30,	
	2014	2013	2014	2013	2014	2013
Total communities	272	237	90.8	% 91.1	% \$5,489	\$5,480
Same-store communities	220	220	90.9	91.1	5,659	5,531

Segment NOI—MOB Operations

The following table summarizes results of continuing operations in our MOB operations reportable business segment:

	For the Nine Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Segment NOI—MOB Operations:					
Rental income	\$346,711	\$335,472	\$11,239	3.4	%
Medical office building services revenue	13,311	7,226	6,085	84.2	
Total revenues	360,022	342,698	17,324	5.1	
Less:					
Property-level operating expenses	(119,827)	(115,010)	(4,817)	(4.2)	)
Medical office building services costs	(9,565)	(4,957)	(4,608)	(93.0)	)
Segment NOI	\$230,630	\$222,731	7,899	3.5	

The increase in our MOB operations segment rental income during the nine months ended September 30, 2014 over the same period in 2013 is attributed primarily to the MOBs we acquired after January 1, 2013 and slightly higher base rents. The increase in our MOB property-level operating expenses is due primarily to the MOBs we acquired after January 1, 2013 and increases in utilities, snow removal, payroll and insurance expenses, partially offset by decreases in operating costs resulting from expense controls.

Medical office building services revenue and costs both increased year over year primarily due to increased construction activity during the nine months ended September 30, 2014 over the same period in 2013.

The following table compares results of continuing operations for our 295 same-store MOBs. For purposes of this table, we define same-store MOBs as MOBs that we owned for the full period in both comparison periods.

	For the Nine Months Ended September 30,		Increase (Decrease) to Segment NOI		
	2014	2013	\$	%	
(Dollars in thousands)					
Same-Store Segment NOI—MOB Operations:					
Rental income	\$329,119	\$326,758	\$2,361	0.7	%
Less:					
Property-level operating expenses	(113,623)	(111,995)	(1,628)	(1.5)	)
Segment NOI	\$215,496	\$214,763	733	0.3	

The following table sets forth occupancy rates and the annualized average rent per occupied square foot related to continuing operations in our MOB operations segment at and for the nine months ended September 30, 2014 and 2013:

	Number of Properties at September 30,		Occupancy at September 30,		Annualized Average Rent Per Occupied Square Foot for the Nine Months Ended September 30,	
	2014	2013	2014	2013	2014	2013
Total MOBs	309	306	90.0	% 90.2	% \$31	\$30
Same-store MOBs	295	295	90.0	90.1	30	30

Segment NOI—All Other

All other NOI consists primarily of income from loans and investments. Income from loans and investments decreased for the nine months ended September 30, 2014 over the same period in 2013 primarily due to final repayments and sales of portions of certain loans receivable throughout 2013.

Interest Expense

The \$30.2 million increase in total interest expense, including interest allocated to discontinued operations of \$1.5 million and \$4.4 million for the nine months ended September 30, 2014 and 2013, respectively, is attributed primarily to \$39.0 million of additional interest due to higher debt balances, partially offset by a \$11.1 million reduction in interest due to lower effective interest rates, including the amortization of any fair value adjustments. Our effective interest rate was 3.7% for the nine months ended September 30, 2014, compared to 3.8% for the same period in 2013.

Depreciation and Amortization

Depreciation and amortization expense increased during the nine months ended September 30, 2014 compared to the same period in 2013 primarily due to the real estate acquisitions we made in 2013 and 2014.

General, Administrative and Professional Fees

General, administrative and professional fees increased \$8.9 million during the nine months ended September 30, 2014 compared to the same period in 2013 primarily due to our continued organizational growth.

(Loss) Gain on Extinguishment of Debt, Net

The loss on extinguishment of debt, net for the nine months ended September 30, 2014 resulted primarily from various debt repayments. Transactions related to the extinguishment of debt during the nine months ended September 30, 2013 were not material to our results.

Merger-Related Expenses and Deal Costs

The \$20.0 million increase during the nine months ended September 30, 2014 over the prior year is primarily due to increased investment activity for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013.

Other

Other primarily includes building rent expense paid to lease certain of our senior living operating communities, as well as certain unreimbursable expenses related to our triple-net leased portfolio. For the nine months ended September 30, 2014, other also includes expenses related to the re-audit and re-review of our historical financial statements.

Income Tax (Expense) Benefit

Income tax expense for the nine months ended September 30, 2014 was due primarily to operating income at our TRS entities. Income tax benefit for the nine months ended September 30, 2013 was due primarily to the release of valuation allowances against certain deferred tax assets of one of our TRS entities.

Discontinued Operations

Discontinued operations for the nine months ended September 30, 2014 reflects activity related to 17 properties, twelve of which we sold during the nine months ended September 30, 2014 and five of which were classified as held for sale as of September 30, 2014. We recognized a net gain of \$1.2 million on real estate dispositions during the nine months ended



September 30, 2014. Discontinued operations for the comparable 2013 period reflects activity related to 40 properties, 19 of which we sold during the nine months ended September 30, 2013, resulting in a net gain of \$2.2 million.

#### Gain on Real Estate Dispositions

The gain on real estate dispositions for the nine months ended September 30, 2014 resulted primarily from the sale of seven properties that are not classified in discontinued operations. Gains on real estate dispositions for the nine months ended September 30, 2013 are classified in discontinued operations.

#### Net Income Attributable to Noncontrolling Interest

Net income attributable to noncontrolling interest for the nine months ended September 30, 2014 and 2013 represents our partners' joint venture interests in 51 properties and 58 properties, respectively.

#### Non-GAAP Financial Measures

We believe that net income, as defined by GAAP, is the most appropriate earnings measurement. However, we consider certain non-GAAP financial measures to be useful supplemental measures of our operating performance. A non-GAAP financial measure is a measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are not so excluded from or included in the most directly comparable measure calculated and presented in accordance with GAAP. Described below are the non-GAAP financial measures used by management to evaluate our operating performance and that we consider most useful to investors, together with reconciliations of these measures to their most directly comparable GAAP measures.

The non-GAAP financial measures we present in this Quarterly Report on Form 10-Q may not be identical to those presented by other real estate companies due to the fact that not all real estate companies use the same definitions. You should not consider these measures as alternatives to net income (determined in accordance with GAAP) as indicators of our financial performance or as alternatives to cash flow from operating activities (determined in accordance with GAAP) as measures of our liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. In order to facilitate a clear understanding of our consolidated historical operating results, you should examine these measures in conjunction with net income as presented in our Consolidated Financial Statements and other financial data included elsewhere in this Quarterly Report on Form 10-Q.

#### Funds From Operations and Normalized Funds From Operations

Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. However, since real estate values historically have risen or fallen with market conditions, many industry investors deem presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. For that reason, we consider Funds From Operations ("FFO") and normalized FFO to be appropriate measures of operating performance of an equity REIT. In particular, we believe that normalized FFO is useful because it allows investors, analysts and our management to compare our operating performance to the operating performance of other real estate companies and between periods on a consistent basis without having to account for differences caused by unanticipated items and other events such as transactions and litigation. In some cases, we provide information about identified non-cash components of FFO and normalized FFO because it allows investors, analysts and our management to assess the impact of those items on our financial results.

We use the National Association of Real Estate Investment Trusts ("NAREIT") definition of FFO. NAREIT defines FFO as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of real estate property, including gain on re-measurement of equity method investments, and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same basis. We define normalized FFO as FFO excluding the following income and expense items (which may be recurring in nature): (a) merger-related costs and expenses, including amortization of intangibles, transition and integration expenses, and deal costs and expenses, including expenses and recoveries relating to our acquisition lawsuits; (b) the impact of any expenses related to asset impairment and valuation allowances, the write-off of unamortized deferred financing fees, or additional costs, expenses, discounts, make-whole payments, penalties or premiums incurred as a result of early retirement or payment of our debt; (c) the non-cash effect of income tax benefits or expenses and derivative transactions that have non-cash mark-to-market impacts on our Consolidated Statements of Income; (d) the impact of future acquisitions or divestitures (including pursuant to tenant options to purchase) and capital transactions; (e) the financial impact of contingent consideration, severance-related

costs, charitable donations made to the Ventas Charitable Foundation, gains and losses for non-operational foreign currency hedge agreements and changes in

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the fair value of financial instruments; and (f) expenses related to the re-audit and re-review of our historical financial statements and related matters.

Our FFO and normalized FFO for the three and nine months ended September 30, 2014 and 2013 are summarized in the following table. The increase in normalized FFO for the nine months ended September 30, 2014 over the same period in 2013 is due primarily to our 2013 and 2014 investments, net of capital costs, and same-store growth across our portfolio of properties, partially offset by higher general and administrative expenses and loan repayments since January 1, 2013.

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands)			
Net income attributable to common stockholders	\$109,132	\$118,296	\$368,577	\$345,069
Adjustments:				
Real estate depreciation and amortization	199,617	175,591	580,879	519,892
Real estate depreciation related to noncontrolling interest	(2,503	) (2,719	) (7,808	) (7,838
Real estate depreciation related to unconsolidated entities	1,471	1,634	4,460	4,902
Gain on re-measurement of equity interest upon acquisition, net	—	—	—	(1,241
Gain on real estate dispositions	(3,625	) —	(16,514	) —
Discontinued operations:				
Loss (gain) on real estate dispositions	41	(488	) (1,442	) (2,683
Depreciation on real estate assets	12	11,354	1,540	45,292
FFO	304,145	303,668	929,692	903,393
Adjustments:				
Change in fair value of financial instruments	4,595	—	4,636	25
Non-cash income tax (benefit) expense	(1,987	) (2,780	) 4,420	(13,100
Loss (gain) on extinguishment of debt, net	2,414	(189	) 4,528	(1,062
Merger-related expenses, deal costs and re-audit costs	23,401	6,209	43,764	17,063
Amortization of other intangibles	255	256	766	767
Normalized FFO	\$332,823	\$307,164	\$987,806	\$907,086

## Adjusted EBITDA

We consider Adjusted EBITDA an important supplemental measure to net income because it provides another manner in which to evaluate our operating performance and serves as another indicator of our ability to service debt. We define Adjusted EBITDA as earnings before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense), excluding gains or losses on extinguishment of debt, merger-related expenses and deal costs, expenses related to the re-audit and re-review of our historical financial statements, net gains on real estate activity and changes in the fair value of financial instruments (including amounts in discontinued operations). The following table sets forth a reconciliation of Adjusted EBITDA to net income (including amounts in discontinued operations) for the three and nine months ended September 30, 2014 and 2013:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands)			
Net income	\$ 109,701	\$ 118,599	\$ 369,541	\$ 346,230
Adjustments:				
Interest	98,750	84,999	279,273	249,024
Loss (gain) on extinguishment of debt, net	2,414	(189 )	5,079	(1,062 )
Taxes (including tax amounts in general, administrative and professional fees)	(1,642 )	(1,462 )	7,595	(9,436 )
Depreciation and amortization	201,236	188,392	587,176	569,325
Non-cash stock-based compensation expense	5,381	4,210	16,792	15,010
Merger-related expenses, deal costs and re-audit costs	23,293	6,208	43,652	17,137
Gain on real estate dispositions	(3,584 )	(488 )	(17,726 )	(2,683 )
Change in fair value of financial instruments	4,595	—	4,636	25
Gain on re-measurement of equity interest upon acquisition, net	—	—	—	(1,241 )
Adjusted EBITDA	\$ 440,144	\$ 400,269	\$ 1,296,018	\$ 1,182,329



## NOI

We also consider NOI an important supplemental measure to net income because it allows investors, analysts and our management to assess our unlevered property-level operating results and to compare our operating results with the operating results of other real estate companies and between periods on a consistent basis. We define NOI as total revenues, less interest and other income, property-level operating expenses and medical office building services costs (including amounts in discontinued operations). Cash receipts may differ due to straight-line recognition of certain rental income and the application of other GAAP policies. The following table sets forth a reconciliation of NOI to net income (including amounts in discontinued operations) for the three and nine months ended September 30, 2014 and 2013:

	For the Three Months Ended September 30, 2014		For the Nine Months Ended September 30, 2014	
	2013		2013	
	(In thousands)		(In thousands)	
Net income	\$109,701	\$118,599	\$369,541	\$346,230
Adjustments:				
Interest and other income	(368	) (66	) (1,564	) (1,901
Interest	98,750	84,999	279,273	249,024
Depreciation and amortization	201,236	188,392	587,176	569,325
General, administrative and professional fees	29,466	28,659	93,638	84,760
Loss (gain) on extinguishment of debt, net	2,414	(189	) 5,079	(1,062
Merger-related expenses and deal costs	16,749	6,208	37,108	17,137
Other	15,292	4,346	25,630	12,823
Loss (income) from unconsolidated entities	47	(110	) (549	) (533
Income tax (benefit) expense	(1,887	) (2,780	) 4,820	(13,100
Gain on real estate dispositions	(3,584	) (46	) (17,726	) (2,241
NOI	467,816	428,012	1,382,426	1,260,462
Discontinued operations	(138	) (3,362	) (3,866	) (10,624
NOI (excluding amounts in discontinued operations)	\$467,678	\$424,650	\$1,378,560	\$1,249,838

## Liquidity and Capital Resources

As of September 30, 2014, we had a total of \$64.6 million of unrestricted cash and cash equivalents, operating cash and cash related to our senior living operations and MOB operations reportable business segments that is deposited and held in property-level accounts. Funds maintained in the property-level accounts are used primarily for the payment of property-level expenses, debt service payments and certain capital expenditures. As of September 30, 2014, we also had escrow deposits and restricted cash of \$78.7 million and \$1.8 billion of unused borrowing capacity available under our unsecured revolving credit facility.

During the nine months ended September 30, 2014, our principal sources of liquidity were cash flows from operations, borrowings under our unsecured revolving credit facility and CAD unsecured term loan, proceeds from the issuance of debt securities, proceeds from asset sales and cash on hand.

For the next 12 months, our principal liquidity needs are to: (i) fund operating expenses; (ii) meet our debt service requirements; (iii) repay maturing mortgage and other debt, including the remaining balance of our CAD unsecured term loan; (iv) fund capital expenditures; (v) fund acquisitions, investments and commitments, including our pending HCT acquisition and development and redevelopment activities; and (vi) make distributions to our stockholders and unitholders, as required for us to continue to qualify as a REIT. We expect that these liquidity needs generally will be satisfied by a combination of the following: cash flows from operations, cash on hand, debt assumptions and financings (including secured financings), issuances of debt and equity securities, dispositions of assets (in whole or in part through joint venture arrangements with third parties) and borrowings under our unsecured revolving credit facility. However, an inability to access liquidity through multiple such sources concurrently could have a Material Adverse Effect on us.

We expect to fund our pending acquisition of HCT through the issuance of our common stock, valued at \$67.13 per share (for aggregate consideration of between \$1.8 billion and \$2.0 billion), the assumption of debt and cash.



### Unsecured Revolving Credit Facility and Term Loans

Our unsecured credit facility is comprised of a \$2.0 billion revolving credit facility priced at LIBOR plus 1.0% as of September 30, 2014, and a \$200.0 million four-year term loan and an \$800.0 million five-year term loan, each priced at LIBOR plus 1.05% as of September 30, 2014. The revolving credit facility matures in January 2018, but may be extended, at our option subject to the satisfaction of certain conditions, for an additional period of one year. The \$200.0 million and \$800.0 million term loans mature in January 2018 and January 2019, respectively. The unsecured credit facility also includes an accordion feature that permits us to increase our aggregate borrowing capacity thereunder to up to \$3.5 billion.

As of September 30, 2014, we had \$225.4 million of borrowings outstanding, \$21.8 million of letters of credit outstanding and \$1.8 billion of unused borrowing capacity available under our unsecured revolving credit facility. In July 2014, we entered into a new CAD 791 million unsecured term loan that matures on July 30, 2015 to initially fund a majority of the Holiday Canada Acquisition. In September 2014, we repaid CAD 660 million of the unsecured term loan principally with proceeds from the sale of unsecured senior notes issued by our wholly owned subsidiary, Ventas Canada Finance Limited.

### Senior Notes

In April 2014, we issued and sold \$300.0 million aggregate principal amount of 1.250% senior notes due 2017 at a public offering price equal to 99.815% of par, for total proceeds of \$299.4 million before the underwriting discount and expenses, and \$400.0 million aggregate principal amount of 3.750% senior notes due 2024 at a public offering price equal to 99.304% of par, for total proceeds of \$397.2 million before the underwriting discount and expenses. In September 2014, our wholly owned subsidiary, Ventas Canada Finance Limited, issued and sold CAD 400 million aggregate principal amount of 3.00% senior notes, series A due 2019 at an offering price equal to 99.713% of par, for total proceeds of CAD 398.9 million before the agent fees and expenses, and CAD 250 million aggregate principal amount of 4.125% senior notes, series B due 2024 at an offering price equal to 99.601% of par, for total proceeds of CAD 249.0 million before the agent fees and expenses. The notes are guaranteed by Ventas, Inc. and were offered on a private placement basis in Canada. We used the proceeds from the issuance to repay a portion of the CAD 791 million unsecured term loan.

### Cash Flows

The following table sets forth our sources and uses of cash flows for the nine months ended September 30, 2014 and 2013:

	For the Nine Months		Increase		
	Ended September 30, 2014	2013	(Decrease) to Cash		
			\$	%	
	(Dollars in thousands)				
Cash and cash equivalents at beginning of period	\$94,816	\$67,908	\$26,908	39.6	%
Net cash provided by operating activities	919,972	835,429	84,543	10.1	
Net cash used in investing activities	(1,236,170 )	(1,178,101 )	(58,069 )	(4.9 )	)
Net cash provided by financing activities	282,021	329,495	(47,474 )	(14.4 )	)
Effect of foreign currency translation on cash and cash equivalents	3,956	(59 )	4,015	> 100	
Cash and cash equivalents at end of period	\$64,595	\$54,672	9,923	18.2	

### Cash Flows from Operating Activities

Cash flows from operating activities increased during the nine months ended September 30, 2014 over the same period in 2013 primarily due to our 2013 and 2014 investments, net of capital costs, and same-store growth across our portfolio of properties, partially offset by higher general and administrative expenses.

### Cash Flows from Investing Activities

Cash used in investing activities during the nine months ended September 30, 2014 and 2013 consisted primarily of cash paid for our investments in real estate (\$1.2 billion and \$1.4 billion in 2014 and 2013, respectively), purchase of marketable securities (\$46.7 million in 2014), investment in loans receivable and other (\$66.4 million and \$34.7 million in 2014 and 2013, respectively), capital expenditures (\$56.2 million and \$50.6 million in 2014 and 2013, respectively) and development project expenditures (\$71.4 million and \$74.7 million in 2014 and 2013, respectively).

These cash outflows were partially offset by proceeds from loans receivable (\$55.6 million and \$299.2 million in 2014 and 2013, respectively), proceeds from real estate

disposals (\$112.7 million and \$29.2 million in 2014 and 2013, respectively) and proceeds from the sale or maturity of marketable securities (\$21.7 million and \$5.5 million in 2014 and 2013, respectively).

#### Cash Flows from Financing Activities

Cash provided by financing activities during the nine months ended September 30, 2014 and 2013 consisted primarily of net proceeds from the issuance of debt (\$2.0 billion and \$1.8 billion in 2014 and 2013) and net proceeds from the issuance of common stock (\$106.0 million in 2013). These cash inflows were partially offset by net payments made on our unsecured revolving credit facilities and term loans (\$153.7 million and \$92.6 million in 2014 and 2013, respectively), debt repayments (\$905.1 million and \$840.5 million in 2014 and 2013, respectively) and cash distributions to common stockholders, unitholders and noncontrolling interest parties (\$651.4 million and \$599.9 million in 2014 and 2013, respectively).

#### Capital Expenditures

The terms of our triple-net leases generally obligate our tenants to pay all capital expenditures necessary to maintain and improve our triple-net leased properties. However, from time to time we may fund the capital expenditures for our triple-net leased properties through loans to the tenants or advances, which may increase the amount of rent payable with respect to the properties in certain cases. We expect to fund any capital expenditures for which we may become responsible upon expiration of our triple-net leases or in the event that our tenants are unable or unwilling to meet their obligations under those leases with cash flows from operations or through additional borrowings.

We also expect to fund capital expenditures related to our senior living operations and MOB operations reportable business segments with the cash flows from the properties or through additional borrowings. To the extent that unanticipated capital expenditure needs arise or significant borrowings are required, our liquidity may be affected adversely. Our ability to borrow additional funds may be restricted in certain circumstances by the terms of the instruments governing our outstanding indebtedness.

We are party to certain agreements that obligate us to develop healthcare or seniors housing properties funded through capital that we or our joint venture partners provide. As of September 30, 2014, we had two properties in various stages of development pursuant to these agreements. Through September 30, 2014, we have funded \$6.0 million of our estimated total commitment over the projected development period (\$18.0 million to \$20.0 million) toward these projects.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The following discussion of our exposure to various market risks contains forward-looking statements that involve risks and uncertainties. These projected results have been prepared utilizing certain assumptions considered reasonable in light of information currently available to us. Nevertheless, because of the inherent unpredictability of interest rates and other factors, actual results could differ materially from those projected in such forward-looking information.

We are exposed to market risk related to changes in interest rates with respect to borrowings under our unsecured revolving credit facility and our unsecured term loans, certain of our mortgage loans that are floating rate obligations, mortgage loans receivable that bear interest at floating rates and marketable debt securities. These market risks result primarily from changes in LIBOR rates or prime rates. To manage these risks, we continuously monitor our level of floating rate debt with respect to total debt and other factors, including our assessment of current and future economic conditions.

For fixed rate debt, interest rate fluctuations generally affect the fair value, but not our earnings or cash flows.

Therefore, interest rate risk does not have a significant impact on our fixed rate debt obligations until their maturity or earlier prepayment and refinancing. If interest rates have risen at the time we seek to refinance our fixed rate debt, whether at maturity or otherwise, our future earnings and cash flows could be adversely affected by additional borrowing costs. Conversely, lower interest rates at the time of refinancing may reduce our overall borrowing costs.

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To highlight the sensitivity of our fixed rate debt to changes in interest rates, the following summary shows the effects of a hypothetical instantaneous change of 100 basis points (“BPS”) in interest rates as of September 30, 2014 and December 31, 2013:

	As of September 30, 2014 (In thousands)	As of December 31, 2013
Gross book value	\$8,571,850	\$7,573,698
Fair value (1)	8,881,142	7,690,196
Fair value reflecting change in interest rates (1):		
-100 basis points	9,322,009	8,069,013
+100 basis points	8,457,423	7,320,251

(1) The change in fair value of our fixed rate debt from December 31, 2013 to September 30, 2014 was due primarily to 2014 senior note issuances, partially offset by mortgage loan repayments.

The table below sets forth certain information with respect to our debt, excluding premiums and discounts.

	As of September 30, 2014	As of December 31, 2013	As of September 30, 2013	
(Dollars in thousands)				
Balance:				
Fixed rate:				
Senior notes and other	\$6,699,106	\$5,418,543	\$5,418,543	
Mortgage loans and other (1)	1,872,744	2,155,155	2,407,718	
Variable rate:				
Unsecured revolving credit facilities	225,359	376,343	447,970	
Unsecured term loans	1,111,704	1,000,702	680,739	
Mortgage loans and other (1)	541,951	369,734	404,048	
Total	\$10,450,864	\$9,320,477	\$9,359,018	
Percentage of total debt:				
Fixed rate:				
Senior notes and other	64.1	% 58.1	% 57.9	%
Mortgage loans and other (1)	17.9	23.2	25.7	
Variable rate:				
Unsecured revolving credit facilities	2.2	4.0	4.8	
Unsecured term loans	10.6	10.7	7.3	
Mortgage loans and other (1)	5.2	4.0	4.3	
Total	100.0	% 100.0	% 100.0	%
Weighted average interest rate at end of period:				
Fixed rate:				
Senior notes and other	3.5	% 3.7	% 3.7	%
Mortgage loans and other (1)	5.9	6.0	6.0	
Variable rate:				
Unsecured revolving credit facilities	2.2	1.2	1.3	
Unsecured term loans	1.4	1.3	1.6	
Mortgage loans and other (1)	2.2	1.7	1.8	
Total	3.6	3.8	3.9	

Borrowings as of September 30, 2014 exclude \$43.7 million of debt related to real estate assets classified as held (1) for sale as of September 30, 2014. Borrowings as of December 31, 2013 exclude \$13.1 million of debt related to a real



estate asset classified as held for sale as of December 31, 2013 and sold in March 2014. All amounts were included in accounts payable and other liabilities on our Consolidated Balance Sheets.

The variable rate debt in the table above reflects, in part, the effect of \$153.6 million notional amount of interest rate swaps with a maturity of March 21, 2016 that effectively convert fixed rate debt to variable rate debt. In addition, the fixed rate debt in the table above reflects, in part, the effect of \$59.0 million notional amount of interest rate swaps with maturities ranging from March 2, 2015 to April 1, 2019, in each case that effectively convert variable rate debt to fixed rate debt. The increase in our outstanding variable rate debt at September 30, 2014 compared to December 31, 2013 is primarily attributable to 2014 senior note issuances and the remaining balance of our CAD unsecured term loan, partially offset by the repayment of borrowings under our unsecured revolving credit facility. Pursuant to the terms of certain leases with one of our tenants, if interest rates increase on certain variable rate debt that we have totaling \$80.0 million as of September 30, 2014, our tenant is required to pay us additional rent (on a dollar-for-dollar basis) in an amount equal to the increase in interest expense resulting from the increased interest rates. Therefore, the increase in interest expense related to this debt is equally offset by an increase in additional rent due to us from the tenant. Assuming a 100 basis point increase in the weighted average interest rate related to our variable rate debt and assuming no change in our variable rate debt outstanding as of September 30, 2014, interest expense for 2014 would increase by approximately \$18.7 million, or \$0.06 per diluted common share. The fair value of our fixed and variable rate debt is based on current interest rates at which we could obtain similar borrowings.

As of September 30, 2014 and December 31, 2013, our joint venture and operating partners' aggregate share of total debt was \$167.4 million and \$174.5 million, respectively, with respect to certain properties we owned through consolidated joint ventures and an operating partnership. Total debt does not include our portion of debt related to investments in unconsolidated entities, which was \$87.8 million and \$89.3 million as of September 30, 2014 and December 31, 2013, respectively.

As of September 30, 2014 and December 31, 2013, the fair value of our secured and unsecured loans receivable, based on our estimates of currently prevailing rates for comparable loans, was \$378.9 million and \$395.7 million, respectively.

We are subject to fluctuations in certain foreign currency exchange rates that may, from time to time, affect our financial condition and results of operations. Based solely on our operating results for the three months ended September 30, 2014, including the impact of existing hedging arrangements, if the value of the U.S. dollar relative to the pound sterling were to increase or decrease by 10% compared to the average exchange rate during the quarter then ended, our NOI and normalized FFO would have decreased or increased, as applicable, each by less than \$0.5 million and \$0.3 million, respectively, for the three-month period. In addition, on a pro forma basis which includes the impact of the Holiday Canada Acquisition and issuance of Canadian debt, if the value of the U.S. dollar relative to the Canadian dollar were to increase or decrease by 10% compared to the average exchange rate during the quarter then ended, our NOI and normalized FFO would have decreased or increased, as applicable, each by less than \$2.1 million and \$1.1 million, respectively, for the three-month period ended September 30, 2014. We currently have in place, and may in the future pursue, various hedging arrangements or borrowings in local currencies to mitigate the impact of foreign currency exchange rate fluctuations, depending on our assessment of the interest rate and foreign currency exchange rate environments and the costs and risks of such strategies. Nevertheless, we cannot assure you that any such fluctuations will not have a Material Adverse Effect on us.

#### ITEM 4. CONTROLS AND PROCEDURES

##### Evaluation of Disclosure Controls and Procedures

As required by Rules 13a-15(b) and 15d-15(b) of the Exchange Act, our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2014. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) were effective as of September 30, 2014, at the reasonable assurance level.

##### Internal Control Over Financial Reporting

During the third quarter of 2014, there were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.





## PART II—OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The information contained in “Note 12—Litigation” of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q is incorporated by reference into this Item 1. Except as set forth therein, there have been no new material legal proceedings and no material developments in the legal proceedings reported in our Annual Report on Form 10-K for the year ended December 31, 2013.

In July 2014, we voluntarily contacted the Securities and Exchange Commission (“SEC”) to advise it of the determination by our former registered public accounting firm, Ernst & Young LLP (“EY”), that it was not independent of us due solely to an inappropriate personal relationship between an EY partner, who until June 30, 2014 was the lead audit partner on our 2014 audit and quarterly review and was previously an audit engagement partner on our 2013 and 2012 audits, and an individual in a financial reporting oversight role at Ventas. We have cooperated with the SEC and intend to continue to do so with respect to its inquiries related to this matter. At this time, this matter is in its early stages and we cannot reasonably assess its timing or outcome.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

## Issuer Purchases of Equity Securities

The table below summarizes repurchases of our common stock made during the quarter ended September 30, 2014:

	Number of Shares Repurchased (1)	Average Price Per Share
July 1 through July 31	14,716	\$64.33
August 1 through August 31	217	64.93
September 1 through September 30	50	64.75

Repurchases represent shares withheld to pay taxes on the vesting of restricted stock or restricted stock units granted to employees under our 2006 Incentive Plan or 2012 Incentive Plan or under the Nationwide Health Properties, Inc. (“NHP”) 2005 Performance Incentive Plan and assumed by us in connection with our acquisition of (1) NHP. The value of the shares withheld is the closing price of our common stock on the date the vesting or exercise occurred (or, if not a trading day, the immediately preceding trading day) or the fair market value of our common stock at the time of exercise, as the case may be.

## ITEM 6. EXHIBITS

Exhibit Number	Description of Document	Location of Document
2.1	First Amendment to Agreement and Plan of Merger, dated as of September 15, 2014, by and among Ventas, Inc., Stripe Sub, LLC, Stripe OP, LP, American Realty Capital Healthcare Trust, Inc. and American Realty Capital Healthcare Trust Operating Partnership, L.P.	Incorporated by reference to Exhibit 2.1 to our Current Report on Form 8-K, filed on September 16, 2014.
4.1	Indenture dated as of September 24, 2014 between Ventas, Inc., Ventas Canada Finance Limited, the Guarantors parties thereto from time to time and Computershare Trust Company of Canada, as Trustee.	Filed herewith.
4.2	First Supplemental Indenture dated as of September 24, 2014 by and among Ventas Canada Finance Limited, as Issuer, Ventas, Inc., as Guarantor, and Computershare Trust Company of Canada, as Trustee, relating to the 3.00% Senior Notes, Series A due 2019.	Filed herewith.
4.3	Second Supplemental Indenture dated as of September 24, 2014 by and among Ventas Canada Finance Limited, as Issuer, Ventas, Inc., as Guarantor, and Computershare Trust Company of Canada, as Trustee, relating to the 4.125% Senior Notes, Series B due 2024.	Filed herewith.
10.1	Offer Letter dated September 16, 2014 from Ventas, Inc. to Robert F. Probst.	Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed on September 29, 2014.
10.2	Employee Protection and Noncompetition Agreement dated September 16, 2014 between Ventas, Inc. and Robert F. Probst.	Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K, filed on September 29, 2014.
12.1	Statement Regarding Computation of Ratios of Earnings to Fixed Charges.	Filed herewith.
31.1	Certification of Debra A. Cafaro, Chairman and Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
31.2	Certification of Richard A. Schweinhart, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
32.1	Certification of Debra A. Cafaro, Chairman and Chief Executive Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350.	Filed herewith.
32.2	Certification of Richard A. Schweinhart, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350.	Filed herewith.
101	Interactive Data File.	Filed herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 24, 2014

VENTAS, INC.

By: /s/ DEBRA A. CAFARO  
Debra A. Cafaro  
Chairman and  
Chief Executive Officer

By: /s/ RICHARD A. SCHWEINHART  
Richard A. Schweinhart  
Executive Vice President and  
Chief Financial Officer

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