

Skomal Mark  
Form 3/A  
December 06, 2011

**FORM 3 UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

OMB APPROVAL

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**INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *		2. Date of Event Requiring Statement	3. Issuer Name <b>and</b> Ticker or Trading Symbol	
Â Skomal Mark		(Month/Day/Year)	DCT Industrial Trust Inc. [DCT]	
(Last)	(First)	(Middle)	4. Relationship of Reporting Person(s) to Issuer	5. If Amendment, Date Original Filed(Month/Day/Year)
		02/03/2011		02/23/2011
C/O DCT INDUSTRIAL TRUST INC.,Â 518 17TH STREET, SUITE 800			(Check all applicable)	
(Street)			<input type="checkbox"/> Director <input type="checkbox"/> 10% Owner	6. Individual or Joint/Group Filing(Check Applicable Line)
			<input checked="" type="checkbox"/> Officer <input type="checkbox"/> Other	<input checked="" type="checkbox"/> Form filed by One Reporting Person
			(give title below) (specify below)	<input type="checkbox"/> Form filed by More than One Reporting Person
			Chief Accounting Officer	
DENVER,Â COÂ 80202				
(City)	(State)	(Zip)		

**Table I - Non-Derivative Securities Beneficially Owned**

1. Title of Security (Instr. 4)	2. Amount of Securities Beneficially Owned (Instr. 4)	3. Ownership Form: Direct (D) or Indirect (I) (Instr. 5)	4. Nature of Indirect Beneficial Ownership (Instr. 5)
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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

SEC 1473 (7-02)

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**Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

1. Title of Derivative Security (Instr. 4)	2. Date Exercisable and Expiration Date (Month/Day/Year)	3. Title and Amount of Securities Underlying Derivative Security (Instr. 4)	4. Conversion or Exercise Price of Derivative Security	5. Ownership Form of Derivative Security: Direct (D)	6. Nature of Indirect Beneficial Ownership (Instr. 5)
	Date Exercisable	Expiration Date	Title	Amount or Number of	



	149
	133
	12.0%
Property Management	
	760
	1,005
	(24.4%)
Total Expenses	
	12,688
	12,864
	(1.4%)
Property Segment Operating Profit	
	\$
	2,803
	\$
	2,307
Explanation of Responses:	3

21.5%

*Commercial Industrial*

Real Estate Revenue

\$

5,961

\$

6,614

(9.9%)

Expenses

Mortgage Interest

2,171

2,092

3.8%

Depreciation and Amortization

1,256

1,242

1.1%

Utilities

60

49

22.4%

Maintenance

Explanation of Responses:

5

	169
	202
	(16.3%)
Real Estate Taxes	
	709
	764
	(7.2%)
Insurance	
	72
	65
	10.8%
Property Management	
	91
	98
	(7.1%)
Explanation of Responses:	6

Total Expenses

4,528

4,512

0.4%

Property Segment Operating Profit

\$

1,433

\$

2,102

(31.8%)

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*Commercial Retail*

Real Estate Revenue

\$

12,022

Explanation of Responses:

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	\$
	11,169
	7.6%
Expenses	
Mortgage Interest	
	3,383
	3,229
	4.8%
Depreciation and Amortization	
	1,913
	1,861
	2.8%
Utilities	
Explanation of Responses:	8



	351
	271
	29.5%
Maintenance	
	734
	733
	0.1%
Real Estate Taxes	
	1,650
	1,821
	(9.4%)
Insurance	
	139
	151
Explanation of Responses:	9

	(7.9%)
Property Management	
	68
	50
	36.0%
Total Expenses	
	8,238
	8,116
	1.5%
Property Segment Operating Profit	
	\$
	3,784
	\$
	3,053
	23.9%
Total Stabilized Segment Operating Profit	
	\$
	15,132
	\$
Explanation of Responses:	10

15,999

(5.4%)

Reconciliation to Segment Operating Profit

Real Estate Revenue - Non-Stabilized

\$

34,951

\$

9,554

Expenses - Non-Stabilized

Mortgage Interest

	9,103
	2,130
Depreciation and Amortization	
	11,813
	2,723
Utilities	
	2,088
	765
Maintenance	
	3,280
	1,075
Explanation of Responses:	12

Real Estate Taxes

3,463

1,050

Insurance

526

200

Property Management

2,156

845

Total Segment Operating Profit

\$

17,654

\$

16,765

Explanation of Responses:

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**Property Acquisitions**

IRET Properties paid approximately \$93.4 million for real estate properties added to its portfolio during fiscal year 2006, compared to \$146.4 million in fiscal year 2005. The fiscal year 2006 and 2005 additions are detailed below.

**Fiscal 2006** (*May 1, 2005 to April 30, 2006*)

<b>Fiscal 2006 Acquisitions</b>	<i>(in thousands)</i> <b>Purchase Price</b>
<i>Multi-Family Residential</i>	
36-unit Legacy 7 - Grand Forks, ND	\$ 2,445
	2,445
<i>Commercial Property Office</i>	
15,594 sq. ft. Spring Valley IV Office Building - Omaha, NE	1,250
23,913 sq. ft. Spring Valley V Office Building - Omaha, NE	1,375
24,000 sq. ft. Spring Valley X Office Building - Omaha, NE	1,275
24,000 sq. ft. Spring Valley XI Office Building - Omaha, NE	1,250
30,000 sq. ft. Brook Valley I Office Building - La Vista, NE	2,100
146,087 sq. ft. Northpark Corporate Center - Arden Hills, MN	18,597
	25,847
<i>Commercial Property Medical (including assisted living)</i>	
74,112 sq. ft. Edgewood Vista - Bismarck, ND	10,750
60,161 sq. ft. Edgewood Vista - Spearfish, SD	6,687
82,535 sq. ft. Edgewood Vista - Brainerd, MN	10,625
160,485 sq. ft. Edgewood Vista - Hermantown, MN	12,315
50,409 sq. ft. Ritchie Medical Plaza - St. Paul, MN	10,750
54,971 sq. ft. 2800 Medical Building - Minneapolis, MN	9,000
47,950 sq. ft. Stevens Point - Stevens Point, WI	4,215
	64,342
<i>Undeveloped Property</i>	
Stevens Point Undeveloped - Stevens Point, WI	310
Eagan Vacant Land - Eagan, MN	423
	733
<b>Total Fiscal 2006 Property Acquisitions</b>	<b>\$ 93,367</b>

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**Index****Fiscal 2005** (*May 1, 2004 to April 30, 2005*)

<b>Fiscal 2005 Acquisitions</b>	<i>(in thousands)</i> <b>Purchase Price</b>
<i>Multi-Family Residential</i>	

Explanation of Responses:

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54-unit Southbrook Court and Mariposa Lane Townhomes - Topeka, KS	\$	5,500
36-unit Legacy 5 - Grand Forks, ND		2,738
36-unit Legacy 6 - Grand Forks, ND		2,607
140-unit Olympik Village - Rochester, MN		7,100
		17,945
<i>Commercial Property - Office</i>		
26,186 sq. ft. Plymouth I Office Building - Plymouth, MN		1,864
26,186 sq. ft. Plymouth II Office Building - Plymouth, MN		1,748
26,186 sq. ft. Plymouth III Office Building - Plymouth, MN		2,214
79,377 sq. ft. Northgate I Office Building - Maple Grove, MN		8,175
185,000 sq. ft. Crosstown Circle Office Building - Eden Prairie, MN		22,000
81,173 sq. ft. Highlands Ranch II Office Building - Highlands Ranch, CO		12,800
86,428 sq. ft. Wells Fargo Center - St. Cloud, MN		9,201
153,947 sq. ft. US Bank - Bloomington, MN		20,300
		78,302
<i>Commercial Property - Medical</i>		
52,300 sq. ft. Nebraska Orthopaedic Hospital Expansion Project - Omaha, NE		20,597
45,081 sq. ft. Pavilion I Clinic - Duluth, MN		10,900
60,294 sq. ft. High Pointe Health Campus Phase I (East Metro Medical Building) - Lake Elmo, MN		13,050
		44,547

*Commercial Property - Retail*

46,720 sq. ft. Sleep Inn Hotel - Brooklyn Park, MN	2,750
4,000 sq. ft. single tenant retail building (former Payless building) - Fargo, ND	375
	3,125

*Undeveloped Property*

* Legacy VII - Grand Forks, ND	2,443
	2,443
Total Fiscal 2005 Property Acquisitions	\$ 146,362

\* = Property not placed in service at April 30, 2005. Additional costs were still to be incurred.

**Property Dispositions**

During fiscal year 2006, IRET Properties disposed of 17 properties and two undeveloped properties for an aggregate sale price of \$14.2 million, compared to 17 properties and one parcel of undeveloped land sold for \$48.9 million in total during fiscal year 2005. Real estate assets sold by IRET during fiscal year 2006 were as follows:

<b>Fiscal 2006 Dispositions</b>	<i>(in thousands)</i>		
	<b>Sales Price</b>	<b>Book Value and Sales Cost</b>	<b>Gain/Loss</b>
<i>Commercial - Office</i>			
1,600 sq. ft. Greenwood Chiropractic - Greenwood, MN	\$ 490	\$ 345	\$ 145
<i>Commercial Retail</i>			
3,000 sq. ft. Centerville Convenience Store - Centerville, MN	340	324	16
4,800 sq. ft. East Bethel C-Store - East Bethel, MN	660	498	162
6,325 sq. ft. Lino Lake Strip Center - Lino Lakes, MN	650	462	188
8,400 sq. ft. IGH Strip Center - Inver Grove Heights, MN	1,280	940	340
46,720 sq. ft. Sleep Inn - Brooklyn Park, MN	3,350	2,990	360
7,993 sq. ft. Excelsior Strip Center - Excelsior, MN	965	891	74
3,000 sq. ft. Andover C-Store - Andover, MN	383	308	75
6,266 sq. ft. Oakdale Strip Center - Oakdale, MN	1,050	745	305
6,225 sq. ft. Rochester Auto - Rochester, MN	465	431	34
3,650 sq. ft. Lakeland C-Store - Lakeland, MN	610	436	174

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**Index***Commercial Retail continue*

4,000 sq. ft. Lindstrom C-Store - Lindstrom, MN	450	345	105
3,571 sq. ft. Mora C-Store - Mora, MN	380	296	84
3,000 sq. ft. Shoreview C-Store - Shoreview, MN	400	326	74
8,750 sq. ft. Blaine Strip Center - Blaine, MN	990	599	391
3,444 sq. ft. St. Louis Park Retail - St. Louis Park, MN	845	365	480
3,864 sq. ft. Mound Strip Center - Mound, MN	550	358	192

*Undeveloped Property*

Explanation of Responses:



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40,000 sq. ft. Centerville Undeveloped Land - Centerville, MN	110	105	5
Andover Vacant Land - Andover, MN	230	164	66
Total Fiscal 2006 Property Dispositions	\$ 14,198	\$ 10,928	\$ 3,270

Properties sold by IRET during fiscal 2005 were as follows:

<b>Fiscal 2005 Dispositions</b>	<i>(in thousands)</i>		
	<b>Sales Price</b>	<b>Book Value and Sales Cost</b>	<b>Gain/Loss</b>
<i>Multi-Family Residential</i>			
204-unit Ivy Club Apartments - Vancouver, WA	\$ 12,250	\$ 12,070	\$ 180
26-unit Beulah Condominiums - Beulah, ND	96	96	0
36-unit Parkway Apartments - Beulah, ND	159	159	0
18-unit Dakota Arms Apartments - Minot, ND	825	566	259
100-unit Van Mall Woods Apartments - Vancouver, WA	6,900	5,625	1,275
192-unit Century Apartments - Williston, ND	4,599	2,658	1,941
18-unit Bison Apartments - Carrington, ND	215	161	54
17-unit Bison Apartments - Cooperstown, ND	185	135	50
<i>Commercial - Office</i>			
62,585 sq. ft. Flying Cloud Building - Eden Prairie, MN	5,750	5,750	0
<i>Commercial - Medical (assisted living facility)</i>			
97,821 sq. ft. Edgewood Vista - Minot, ND	7,210	5,676	1,534
5,100 sq. ft. Edgewood Vista - Belgrade, MT	509	433	76
5,100 sq. ft. Edgewood Vista - Columbus, NE	509	435	74
5,100 sq. ft. Edgewood Vista - Grand Island, NE	509	434	75
16,392 sq. ft. Edgewood Vista - East Grand Forks, MN	1,639	1,312	327
<i>Commercial Retail</i>			
30,000 sq. ft. Barnes & Noble Store - Fargo, ND	4,590	2,916	1,674
18,040 sq. ft. Petco Store - Fargo, ND	2,160	1,209	951
4,800 sq. ft. single tenant retail building (former Tom Thumb store) - Ham Lake, MN	650	518	132
<i>Undeveloped Property</i>			
205,347 sq. ft. parcel of vacant land - Libby, MT	151	151	0
Total Fiscal 2005 Property Dispositions	\$ 48,906	\$ 40,304	\$ 8,602

### Funds From Operations

IRET considers Funds from Operations (“FFO”) a useful measure of performance for an equity REIT. IRET uses the definition of FFO adopted by the National Association of Real Estate Investment Trusts, Inc. (“NAREIT”) in 1991, as clarified in 1995, 1999 and 2002. NAREIT defines FFO to mean “net income (computed in accordance with generally accepted accounting principles), excluding gains (or losses) from sales of property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis.” Because of limitations of the FFO definition adopted by NAREIT, IRET has made certain interpretations in applying the definition. IRET believes all such interpretations not specifically provided for in the NAREIT definition are consistent with the definition.

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IRET management considers that FFO, by excluding depreciation costs, the gains or losses from the sale of operating real estate properties and extraordinary items as defined by GAAP, is useful to investors in providing an additional perspective on IRET's operating results. Historical cost accounting for real estate assets in accordance with GAAP assumes, through depreciation, that the value of real estate assets decreases predictably over time. However, real estate asset values have historically risen or fallen with market conditions. NAREIT's definition of FFO, by excluding depreciation costs, reflects the fact that real estate, as an asset class, generally appreciates over time and that depreciation charges required by GAAP may not reflect underlying economic realities. Additionally, the exclusion, in NAREIT's definition of FFO, of gains and losses from the sales of previously depreciated operating real estate assets, allows IRET management and investors to better identify the operating results of the long-term assets that form the core of IRET's investments, and assists in comparing those operating results between periods. FFO is used by IRET's management and investors to identify trends in occupancy rates, rental rates and operating costs.

While FFO is widely used by REITs as a primary performance metric, not all real estate companies use the same definition of FFO or calculate FFO in the same way. Accordingly, FFO presented here is not necessarily comparable to FFO presented by other real estate companies.

FFO should not be considered as an alternative to net income as determined in accordance with GAAP as a measure of IRET's performance, but rather should be considered as an additional, supplemental measure, and should be viewed in conjunction with net income as presented in the consolidated financial statements included in this report. FFO does not represent cash generated from operating activities in accordance with GAAP, and is not necessarily indicative of sufficient cash flow to fund all of IRET's needs or its ability to service indebtedness or make distributions.

FFO applicable to common shares and limited partnership units for the fiscal year ended April 30, 2006 increased to \$46.7 million, compared to \$42.3 million and \$36.6 million for the fiscal years ended April 30, 2005 and 2004, respectively.

**Reconciliation of Net Income to Funds From Operations**

*For the years ended April 30, 2006, 2005 and 2004:*

(in thousands, except per share amounts)

Fiscal Years Ended April 30,	2006			2005			2004		
	Amount	Weighted Avg Shares and Units (2)	Per Share and Unit (3)	Amount	Weighted Avg Shares and Units (2)	Per Share and Unit (3)	Amount	Weighted Avg Shares and Units (2)	Per Share and Unit (3)
Net income	\$ 11,567		\$	\$ 15,076		\$	\$ 9,440		\$
Less dividends to preferred shareholders	(2,372)			(2,372)			(33)		
Net income available to common shareholders	9,195	45,717	.20	12,704	43,214	.30	9,407	39,257	.24
Adjustments:	2,705	13,329		3,873	12,621		2,752	11,176	

Explanation of Responses:

Minority interest in earnings of unitholders										
Depreciation and Amortization(1)	38,104			34,342			25,079			
Gains on depreciable property sales	(3,293)			(8,605)			(600)			
Funds from operations applicable to common shares and Units(4)	\$ 46,711	59,046	\$ .79	\$ 42,314	55,835	\$ .76	\$ 36,638	50,433	\$ .73	

(1) Real estate depreciation and amortization consists of the sum of depreciation/amortization related to real estate investments; amortization; and amortization of related party costs from the Consolidated Statements of Operations, totaling \$39,030, and depreciation and amortization from Discontinued Operations of \$189, less corporate-related depreciation and amortization on office equipment and other assets of \$230, and less amortization of financing costs of \$885, for the fiscal year ended April 30, 2006.

(2) UPREIT Units of the Operating Partnership are exchangeable for common shares of beneficial interest on a one-for-one basis.

(3) Net income is calculated on a per share basis. FFO is calculated on a per share and unit basis.

(4) In accordance with SEC and NAREIT guidance, IRET does not exclude impairment write-downs from FFO (that is, impairment charges are not added back to GAAP net income in calculating FFO). IRET recorded impairment charges of \$409, \$570 and \$62 for the fiscal years ended April 30, 2006, 2005 and 2004, respectively. If these impairment charges are excluded from the Company's calculation of FFO, the Company's FFO per share and unit would be \$.80 and \$.77 for fiscal years 2006 and 2005, respectively. FFO per share and unit for fiscal year 2004 would be unchanged.

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### Cash Distributions

The following cash distributions were paid to our common shareholders and UPREIT unitholders during fiscal years 2006, 2005, and 2004:

Quarters	Fiscal Years		
	2006	2005	2004
First	\$ .1625	\$ .1605	\$ .1585
Second	.1630	.1610	.1590
Third	.1635	.1615	.1595
Fourth	.1640	.1620	.1600
	\$ .6530	\$ .6450	\$ .6370

The fiscal year 2006 cash distributions increased 1% and 3% over the cash distributions paid during fiscal year 2005 and fiscal year 2004, respectively.

Explanation of Responses:

## Liquidity and Capital Resources

### Overview

Management expects that the Company's principal liquidity demands will continue to be distributions to holders of the Company's preferred and common shares of beneficial interest and UPREIT Units, capital improvements and repairs and maintenance to the Company's properties, acquisition of additional properties, redemption of outstanding investment certificates, property development, debt repayments and tenant improvements.

The Company expects to meet its short-term liquidity requirements through net cash flows provided by its operating activities, and through draws from time to time on its unsecured lines of credit. Management considers the Company's ability to generate cash to be adequate to meet all operating requirements and to make distributions to its shareholders in accordance with the REIT provisions of the Internal Revenue Code. Budgeted expenditures for ongoing maintenance and capital improvements and renovations to our real estate portfolio are expected to be funded from cash flow generated from operations of current properties.

To the extent the Company does not satisfy its long-term liquidity requirements, which consist primarily of maturities under the Company's long-term debt, maturing investment certificates, construction and development activities and potential acquisition opportunities, through net cash flows provided by operating activities and its credit facilities, the Company intends to satisfy such requirements through a combination of funding sources which the Company believes will be available to it, including the issuance of UPREIT Units, additional common or preferred equity, proceeds from the sale of properties, and additional long-term secured or unsecured indebtedness.

### Sources and Uses of Cash

As of April 30, 2006, the Company had three unsecured lines of credit, each in the amount of \$10.0 million, from (1) Bremer Bank, Minot, ND; (2) First Western Bank and Trust, Minot, ND; and (3) First International Bank and Trust, Watford City, ND. The Company had \$3.5 million outstanding under the First Western Bank credit line as of April 30, 2006, and had no outstanding borrowings on the other two lines as of April 30, 2006. Borrowings under the lines of credit bear interest based on the following for each of the lines of credit described above, respectively: (1) Wall Street Journal prime rate, or Libor plus 2.50% for periods of 90 days or more, (2) the Wall Street Journal prime rate, and (3) the Wall Street Journal prime rate. Increases in interest rates will increase the Company's interest expense on any borrowings under its lines of credit and as a result will affect the Company's results of operations and cash flows. The Company's lines of credit with Bremer Bank and First Western Bank expire September 14, 2006, and October 15, 2006, respectively. The Company's line of credit with First International Bank and Trust expires on December 13, 2006. The Company will seek to renew each of these three lines of credit prior to their expiration.

In February 2004, the Company filed a shelf registration statement on Form S-3 to offer for sale from time to time common shares and preferred shares. This registration statement was declared effective in April 2004. We may sell any combination of common shares and preferred shares up to an aggregate initial offering price of \$150 million during the period that the registration statement remains effective. The Company did not issue any common or

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preferred shares under this registration statement in fiscal year 2006. The Company issued 1,652 common shares under this registration statement in fiscal year 2005, for net proceeds of \$15.8 million. As of April 30, 2006, the Company had available securities under this registration statement in the aggregate amount of approximately \$101.5 million.

The Company has a Distribution Reinvestment Plan (“DRIP”). The DRIP provides shareholders of the Company an opportunity to invest their cash distributions in common shares of the Company at a discount of 5% from the market price. During fiscal year 2006, 1.2 million common shares were issued under this plan, with an additional 1.1 million common shares issued during fiscal year 2005.

The issuance of UPREIT Units for property acquisitions continues to be a source of capital for the Company. Approximately 1.1 million units were issued in connection with property acquisitions during fiscal year 2006, and approximately 2.0 million units were issued in connection with property acquisitions during fiscal year 2005.

Primarily as a result of the conversion of UPREIT units and the issuance of common shares pursuant to our distribution reinvestment plan, net of fractional shares repurchased, the Company’s equity capital increased during fiscal 2006 by \$15.2 million. Additionally, the equity capital of the Company was increased by \$11.0 million as a result of contributions of real estate in exchange for UPREIT units, as summarized above, resulting in a total increase in equity capital for the Company during fiscal year 2006 of \$26.2 million.

Cash and cash equivalents on April 30, 2006 totaled \$17.5 million, compared to \$23.5 million and \$31.7 million on the same date in 2005 and 2004, respectively. Net cash provided from operating activities increased to \$48.4 million in fiscal year 2006 from \$48.3 million in fiscal year 2005, due primarily to increased net income as a result of higher occupancy rates at Company properties. Net cash provided from operating activities increased to \$46.7 million in fiscal year 2005 from \$28.7 million in fiscal year 2004, due primarily to increased net income and increase in the non-cash item depreciation and amortization.

Net cash used in investing activities increased to \$82.6 million in fiscal year 2006, from \$70.4 million in fiscal year 2005. Net cash used in investing activities was \$140.3 million in fiscal year 2004. The increase in net cash used in investing activities in fiscal year 2006 compared to fiscal year 2005 was primarily a result of fewer proceeds from sales of properties. Net cash provided from financing activities also increased to \$28.2 million during fiscal year 2006, from \$14.0 million during fiscal year 2005, due primarily to an increase in proceeds received from mortgage borrowings and refinancings. Net cash provided from financing activities also decreased to \$14.0 million during fiscal year 2005 from \$122.7 million during fiscal year 2004 due to fewer offerings of equity securities compared to the previous year.

## **Financial Condition**

*Mortgage Loan Indebtedness.* Mortgage loan indebtedness increased to \$765.9 million on April 30, 2006, due to the acquisition of new investment properties, from \$708.6 million on April 30, 2005. Approximately 96.8% of such mortgage debt is at fixed rates of interest, with staggered maturities. This limits the Company’s exposure to changes in interest rates, which minimizes the effect of interest rate fluctuations on the Company’s results of operations and cash flows. As of April 30, 2006, the weighted average rate of interest on the Company’s mortgage debt was 6.03%, compared to 6.08% on April 30, 2005.

*Notes Payable.* As of April 30, 2006, the Company had \$3.5 million outstanding under its unsecured credit line with First Western Bank and Trust, Minot, N.D. The Company had no amounts outstanding under its credit lines as of April 30, 2005.

*Mortgage Loans Receivable.* Mortgage loans receivable decreased to \$0.4 million at April 30, 2006, from \$0.6 million at April 30, 2005.

*Real Estate Owned.* Real estate owned increased to \$1,269.4 million at April 30, 2006, from \$1,179.9 million at April 30, 2005. The increase resulted primarily from the acquisition of the additional investment properties net of dispositions as described in the “Property Acquisitions” and “Property Dispositions” subsections of this Management’s Discussion and Analysis of Financial Condition and Results of Operations.

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*Investment Certificates.* We discontinued the issuance of investment certificates in April 2002. As of April 30, 2006, \$2.5 million of such certificates were outstanding.

*Cash and Cash Equivalents.* Cash and cash equivalents on April 30, 2006, totaled \$17.5 million, compared to \$23.5 million on April 30, 2005. The decrease in cash on hand on April 30, 2006, as compared to April 30, 2005, was due primarily to fewer proceeds from the issuance of common stock.

*Marketable Securities.* During fiscal year 2006, IRET decreased its investment in marketable securities classified as available-for-sale to \$2.4 million on April 30, 2006, from \$2.5 million on April 30, 2005. Marketable securities are held available for sale and, from time to time, the Company invests excess funds in such securities or uses the funds so invested for operational purposes.

*Operating Partnership Units.* Outstanding limited partnership units in the Operating Partnership increased to 13.7 million units on April 30, 2006, compared to 13.1 million units outstanding on April 30, 2005. The increase in units outstanding at April 30, 2006 as compared to April 30, 2005, resulted primarily from the issuance of additional limited partnership units to acquire interests in real estate, net of units converted to shares.

*Common and Preferred Shares of Beneficial Interest.* Common shares of beneficial interest outstanding on April 30, 2006 totaled 46.9 million compared to 45.2 million common shares outstanding on April 30, 2005. This increase in common shares outstanding from April 30, 2005, to April 30, 2006, was primarily due to the issuance of common shares pursuant to our distribution reinvestment plan. Preferred shares of beneficial interest outstanding on April 30, 2006 and 2005 totaled 1.15 million.

**Contractual Obligations and Other Commitments**

The primary contractual obligations of the Company relate to its borrowings under its three lines of credit and mortgage notes payable. The Company had \$3.5 million outstanding under its lines of credit at April 30, 2006. The principal and interest payments on the mortgage notes payable for the years subsequent to April 30, 2006, are included in the table below as “long-term debt.” The other debt category consists of two unsecured promissory notes for leasehold improvements at two of our properties, Southdale Medical Center in Edina, Minnesota, and the Wells Fargo Building in St. Cloud, Minnesota.

The Company has sold investment certificates to the public, with interest rates varying from 6.5% to 9.0% per annum. The sales of these investment certificates has been discontinued and the outstanding certificates will be redeemed as they mature. Amounts due with respect to these investment certificates are reflected in the “Investment Certificates” category below.

As of April 30, 2006, the Company is a tenant under operating ground leases on seven of its properties. The Company pays a total of approximately \$309,000 per year in rent under these ground leases, which have terms ranging from 7 to 90 years, and expiration dates ranging from July 2012 to April 2095.

Purchase obligations of the Company represent those costs that the Company is contractually obligated to pay in the future. The Company’s significant contractual obligations as of April 30, 2006, which the Company expects to finance through debt and operating cash, are summarized in the following table. The significant components in this category are costs for construction and expansion projects and capital improvements at the Company’s properties. Contractual obligations that are contingent upon the achievement of certain milestones are not included in the table below, nor are

service orders or contracts for the provision of routine maintenance services at our properties, such as landscaping and grounds maintenance, since these arrangements are generally based on current needs, are filled by our service providers within short time horizons, and may be cancelled without penalty. The expected timing of payment of the obligations discussed below is estimated based on current information.

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	<i>(in thousands)</i>				
	<b>Total</b>	<b>Less Than 1 Year</b>	<b>1-3 Years</b>	<b>3-5 Years</b>	<b>More than 5 Years</b>
Long-term debt (principal and interest)	\$ 1,120,952	\$ 74,116	\$ 180,587	\$ 281,513	\$ 584,736
Investment Certificates	\$ 2,451	\$ 2,440	\$ 11	\$ 0	\$ 0
Operating Lease Obligations	\$ 19,247	\$ 309	\$ 618	\$ 618	\$ 17,702
Purchase Obligations	\$ 11,918	\$ 11,100	\$ 818	\$ 0	\$ 0

## **Off-Balance-Sheet Arrangements**

As of April 30, 2006, we did not have any significant off-balance-sheet arrangements, as defined in Item 303(a)(4)(ii) of SEC Regulation S-K.

## **Recent Developments**

*Common and Preferred Share Distributions.* On June 30, 2006, the Company paid a distribution of 51.56 cents per share on the Company's Series A Cumulative Redeemable Preferred Shares to preferred shareholders of record on June 15, 2006. On July 3, 2006, the Company paid a distribution of 16.45 cents per share on the Company's common shares of beneficial interest, to common shareholders and UPREIT unitholders of record on June 16, 2006. This distribution represented an increase of .05 cents or .3% over the previous regular quarterly distribution of 16.40 cents per common share/unit paid April 3, 2006.

*Closed and Pending Acquisitions.* Subsequent to its April 30, 2006 fiscal year end, the Company closed on its acquisition of a small retail property in Minot, North Dakota, for a purchase price of approximately \$625,000. Additionally, subsequent to its April 30, 2006 fiscal year end, the Company announced that it has signed an agreement to acquire an office portfolio comprised of nine properties, consisting of 15 buildings totaling 936,320 rentable square feet, for \$140.8 million (including the assumption of existing debt on the portfolio) from subsidiaries of Omaha-based Magnum Resources, Inc., a real estate services and investment firm founded by W. David Scott. The acquisition price will be funded with the issuance of up to approximately \$60 million of limited partnership units in the Company's operating partnership, IRET Properties. The closing of this portfolio acquisition is expected to occur on or before September 1, 2006. However, the closing of this transaction is subject to the satisfaction of certain closing conditions, and, accordingly, no assurances can be given that the acquisition will be completed.

## **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

Our exposure to market risk is limited primarily to fluctuations in the general level of interest rates on our current and future fixed and variable rate debt obligations, and secondarily to our deposits with and investments in certain products issued by various financial institutions.

*Variable interest rates.* Because approximately 97% of our debt, as of April 30, 2006 (96% as of April 30, 2005), is at fixed interest rates, we have little exposure to interest rate fluctuation risk on our existing debt, and accordingly interest rate increases during fiscal year 2006 did not have a material effect on the Company. However, even though our goal is to maintain a fairly low exposure to interest rate risk, we are still vulnerable to significant fluctuations in interest rates on any future repricing or refinancing of our fixed or variable rate debt and on future debt. We primarily use long-term (more than nine years) and medium term (five to seven years) debt as a source of capital. We do not currently use derivative securities, interest-rate swaps or any other type of hedging activity to manage our interest rate risk. As of April 30, 2006, we had the following amount of future principal and interest payments due on mortgages secured by our real estate.

Long Term Debt	Future Principal Payments (in thousands)						Total
	2007	2008	2009	2010	2011	Thereafter	
Fixed Rate	\$ 23,027	\$ 40,590	\$ 42,694	\$ 107,076	\$ 99,186	\$ 429,002	\$ 741,575
Variable Rate	1,141	1,206	3,129	1,212	1,286	16,341	24,315
							\$ 765,890
Average Interest Rate (%)	(1)	(1)	(1)	(1)	(1)	(1)	(1)

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Long Term Debt	Future Interest Payments (in thousands)						Total
	2007	2008	2009	2010	2011	Thereafter	
Fixed Rate	\$ 47,874	\$ 46,270	\$ 42,850	\$ 38,227	\$ 31,129	\$ 137,160	\$ 343,510
Variable Rate	2,074	2,010	1,838	1,736	1,661	2,233	11,552
							\$ 355,062
Average Interest Rate (%)	(1)	(1)	(1)	(1)	(1)	(1)	(1)

(1) The weighted average interest rate on our debt as of April 30, 2006, was 6.03%. Any fluctuations in variable interest rates could increase or decrease our interest expenses. For example, an increase of one percent per annum on our \$24.3 million of variable rate indebtedness would increase our annual interest expense by \$243,000.

*Marketable Securities.* IRET's investments in securities are classified as "available-for-sale." The securities classified as "available-for-sale" represent investments in debt and equity securities which the Company intends to hold for an indefinite period of time. As of April 30, 2006 and 2005, IRET had approximately \$2.4 million and \$2.5 million, respectively, of marketable securities classified as "available-for-sale," consisting of securities of various issuers, primarily U.S. Government, U.S. agency and corporate bonds and bank certificates of deposit, held in IRET Properties' security deposit account with Merrill Lynch. IRET had approximately \$2.3 million of securities classified as "available-for-sale" as of April 30, 2004. The values of these securities will fluctuate with changes in market interest rates. As of April 30, 2006 and 2005 the unrealized loss recorded in other comprehensive income on these securities was \$48,000 and \$22,000, respectively.

*Investments with Certain Financial Institutions.* IRET has entered into a cash management arrangement with First Western Bank with respect to deposit accounts with First Western Bank that exceed FDIC Insurance coverage. On a daily basis, account balances are invested in U.S. Government securities sold to IRET by First Western Bank. IRET can require First Western Bank to repurchase such securities at any time, at a purchase price equal to what IRET paid



for the securities, plus interest. First Western Bank automatically repurchases obligations when collected amounts on deposit in IRET's deposit accounts fall below the maximum insurance amount, with the proceeds of such repurchases being transferred to IRET's deposit accounts to bring the amount on deposit back up to the threshold amount. The amounts invested by IRET pursuant to the repurchase agreement are not insured by FDIC.

*Deposits exceeding FDIC insurance.* The Company is potentially exposed to off-balance-sheet risk in respect of cash deposited with FDIC-insured financial institutions in accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts.

## **Item 8. Financial Statements and Supplementary Data**

Financial statements required by this item appear with an Index to Financial Statements and Schedules, starting on page F-1 of this report.

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

Not applicable.

## **Item 9A. Controls and Procedures**

**Disclosure Controls and Procedures:** As of April 30, 2006, the end of the period covered by this Annual Report on Form 10-K, our management carried out an evaluation, under the supervision and with the participation of the Company's Chief Executive Officer, Chief Operating Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended). Based upon that evaluation, the Company's Chief Executive Officer, Chief Operating Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in timely alerting them to material information required to be included in our periodic SEC filings.

**Internal Control Over Financial Reporting:** There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities and Exchange Act of 1934, as amended) during the fourth quarter of the fiscal year to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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### **MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management of Investors Real Estate Trust (together with its consolidated subsidiaries, the "Company"), is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's principal executive and principal financial officers to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with United States generally accepted accounting principles.

As of April 30, 2006, management conducted an assessment of the effectiveness of the Company's internal control over financial reporting, based on the framework established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has determined that the Company's internal control over financial reporting as of April 30, 2006, is

Explanation of Responses:

effective.

The Company's internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and acquisitions and dispositions of assets; provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with United States generally accepted accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of management and the trustees of the Company; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of Company assets that could have a material effect on the Company's financial statements.

Management's assessment of the effectiveness of the Company's internal control over financial reporting as of April 30, 2006, has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report appearing below, which expresses unqualified opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting as of April 30, 2006.

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Trustees and Shareholders of  
Investors Real Estate Trust  
Minot, North Dakota

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Investors Real Estate Trust and subsidiaries (the "Company") maintained effective internal control over financial reporting as of April 30, 2006, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of trustees, management, and other personnel to provide reasonable assurance regarding the

Explanation of Responses:

reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and trustees of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Company maintained effective internal control over financial reporting as of April 30, 2006, is fairly stated, in all material respects, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of April 30, 2006, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended April 30, 2006, of the Company and our report dated July 6, 2006, expressed an unqualified opinion on those financial statements.

/s/ DELOITTE & TOUCHE LLP

Minneapolis, MN  
July 6, 2006

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**Item 9B. Other Information**

None.

**PART III**

**Item 10. Trustees and Executive Officers of the Registrant**

Information regarding executive officers required by this Item is set forth in Part I, Item 1 of this Annual Report on Form 10-K pursuant to Instruction 3 to Item 401(b) of Regulation S-K. Other information required by this Item will be included in our definitive Proxy Statement for our 2006 Annual Meeting of Shareholders and such information is incorporated herein by reference.

**Item 11. Executive Compensation**

Explanation of Responses:

The information required by this Item will be contained in our definitive Proxy Statement for our 2006 Annual Meeting of Shareholders and such information is incorporated herein by reference.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by this Item will be contained in our definitive Proxy Statement for our 2006 Annual Meeting of Shareholders and such information is incorporated herein by reference. We do not have any equity compensation plans and, accordingly, are not required to include the disclosure required by Item 201(d) of Regulation S-K.

**Item 13. Certain Relationships and Related Transactions**

The information required by this Item will be contained in our definitive Proxy Statement for our 2006 Annual Meeting of Shareholders and such information is incorporated herein by reference.

**Item 14. Principal Accountant Fees and Services**

The information required by this Item will be contained in our definitive Proxy Statement for our 2006 Annual Meeting of Shareholders and such information is incorporated herein by reference.

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**PART IV**

**Item 15. Exhibits, Financial Statement Schedules**

(a) *The following documents are filed as part of this report:*

**1. Financial Statements**

The response to this portion of Item 15 is submitted as a separate section of this report. See the table of contents to Financial Statements and Supplemental Data.

**2. Financial Statement Schedules**

The response to this portion of Item 15 is submitted as a separate section of this report. The following financial statement schedules should be read in conjunction with the financial statements referenced in Part II, Item 8 of this Annual Report on Form 10-K:

III Real Estate Owned and Accumulated Depreciation

IV Investments in Mortgage Loans on Real Estate

**3. Exhibits**

See the list of exhibits set forth in part (b) below.

Explanation of Responses:

(b) The following is a list of Exhibits to this Annual Report on Form 10-K. We will furnish a copy of any exhibit listed below to any security holder who requests it upon payment of a fee of 15 cents per page. All Exhibits are either contained in this Annual Report on Form 10-K or are incorporated by reference as indicated below.

3.1 **Articles of Amendment and Third Restated Declaration of Trust of Investors Real Estate Trust**, dated September 23, 2003, and incorporated herein by reference to Exhibit A to the Company's Definitive Proxy Statement on Schedule 14A for the 2003 Annual Meeting of Shareholders, filed with the SEC on August 13, 2003.

3.2 **Second Restated Trustees' Regulations (Bylaws)**, dated September 24, 2003, and incorporated herein by reference to the Company's Quarterly Report on Form 10-Q for the quarterly period ended October 31, 2003, filed with the SEC on December 15, 2003.

3.3 **Agreement of Limited Partnership of IRET Properties, A North Dakota Limited Partnership**, dated January 31, 1997, filed as Exhibit 3(ii) to the Registration Statement on Form S-11, effective March 14, 1997 (SEC File No. 333-21945) filed for the Registrant on February 18, 1997, (File No. 0-14851) and incorporated herein by reference.

3.4 **Articles Supplementary** classifying and designating 8.25% Series A Cumulative Redeemable Preferred Shares of Beneficial Interest, filed as Exhibit 3.2 to the Company's Form 8-A filed on April 22, 2004, and incorporated herein by reference.

10.1 **Member Control and Operating Agreement** dated September 30, 2002, filed as Exhibit 10 to the Company's Form 8-K filed October 15, 2003, and incorporated herein by reference.

10.2 **Letter Agreement** dated January 31, 2003, filed as Exhibit 10(i) to the Company's Form 8-K filed February 27, 2003, and incorporated herein by reference.

10.3 **Option Agreement** dated January 31, 2003, filed as Exhibit 10(ii) to the Company's Form 8-K filed February 27, 2003, and incorporated herein by reference.

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10.4 **Financial Statements** of T.F. James Company filed as Exhibit 10 to the Company's Form 8-K filed January 31, 2003, and incorporated herein by reference.

10.5 **Agreement for Purchase and Sale of Property** dated February 13, 2004, by and between IRET Properties and the Sellers specified therein, filed as Exhibit 10.5 to the Company's Form 10-K filed July 20, 2004, and incorporated herein by reference.

10.6 **Description of Compensation of Executive Officers**, filed as Exhibit 10 to the Company's Form 10-Q filed March 11, 2005, and incorporated herein by reference.

10.7 **Description of Compensation of Executive Officers**, filed as Exhibit 10 to the Company's Form 10-Q filed December 12, 2005, and incorporated herein by reference.

10.8 **Contribution Agreement**, filed as Exhibit 10.1 to the Company's Form 8-K filed May 17, 2006, and incorporated herein by reference.

- 21.1 **Subsidiaries of Investors Real Estate Trust**, filed herewith.
- 23.1 **Consent of Deloitte & Touche LLP**, filed herewith.
- 31.1 **Section 302 Certification of President and Chief Executive Officer**, filed herewith.
- 31.2 **Section 302 Certification of Senior Vice President and Chief Financial Officer**, filed herewith.
- 32.1 **Section 906 Certification of the President and Chief Executive Officer**, filed herewith.
- 32.2 **Section 906 Certification of the Senior Vice President and Chief Financial Officer**, filed herewith.

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## Index Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: July 12, 2006

**Investors Real Estate Trust**

By: /s/ Thomas A. Wentz, Sr.  
Thomas A. Wentz, Sr.  
President & Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

<b>Signature</b>	<b>Title</b>	<b>Date</b>
/s/ Jeffrey L. Miller Jeffrey L. Miller	Trustee & Chairman	July 12, 2006
/s/ Daniel L. Feist Daniel L. Feist	Trustee & Vice Chairman	July 12, 2006
/s/ Thomas A. Wentz, Sr. Thomas A. Wentz, Sr.	President & Chief Executive Officer (Principal Executive Officer)	July 12, 2006
/s/ Timothy P. Mihalick Timothy P. Mihalick	Trustee, Senior Vice President & Chief Operating Officer	July 12, 2006
/s/ Thomas A. Wentz, Jr. Thomas A. Wentz, Jr.	Trustee & Senior Vice President	July 12, 2006

/s/ Diane K. Bryantt		
Diane K. Bryantt	Senior Vice President & Chief Financial Officer (Principal Financial and Accounting Officer)	July 12, 2006
/s/ John D. Stewart		
John D. Stewart	Trustee	July 12, 2006
/s/ Patrick G. Jones		
Patrick G. Jones	Trustee	July 12, 2006
/s/ Stephen L. Stenehjem		
Stephen L. Stenehjem	Trustee	July 12, 2006

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**INVESTORS REAL ESTATE TRUST  
AND SUBSIDIARIES**

CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED  
*April 30, 2006, 2005 and 2004*

ADDITIONAL INFORMATION  
FOR THE YEAR ENDED  
*April 30, 2006*

and

REPORT OF INDEPENDENT REGISTERED  
PUBLIC ACCOUNTING FIRM

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**INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**

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*Schedules other than those listed above are omitted since they are not required or are not applicable, or the required information is shown in the consolidated financial statements or notes thereon.*

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Trustees and Shareholders of  
Investors Real Estate Trust  
Minot, North Dakota

We have audited the accompanying consolidated balance sheets of Investors Real Estate Trust and subsidiaries (the "Company") as of April 30, 2006 and 2005, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three fiscal years in the period ended April 30, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial

Explanation of Responses:



statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company as of April 30, 2006 and 2005, and the results of its operations, and its cash flows for each of the three fiscal years in the period ended April 30, 2006, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of April 30, 2006, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated July 6, 2006, expressed an unqualified opinion on management's assessment of the effectiveness of the Company's internal control over financial reporting and an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP

Minneapolis, MN  
July 6, 2006

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### INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS *April 30, 2006 and 2005*

	<i>(in thousands)</i>	
	<b>2006</b>	<b>2005</b>
<b>ASSETS</b>		
Real estate investments		
Property owned	\$ 1,269,423	\$ 1,179,856
Less accumulated depreciation	(148,607)	(118,512)
	1,120,816	1,061,344
Undeveloped land	5,175	5,382
Mortgage loans receivable, net of allowance	409	619
Total real estate investments	1,126,400	1,067,345
<b>Other Assets</b>		
Cash and cash equivalents	17,485	23,538
Marketable securities - available-for-sale	2,402	2,459
Receivable arising from straight-lining of rents, net of allowance	9,474	7,213
Accounts receivable net of allowance	2,364	1,390
Real estate deposits	1,177	2,542
Prepaid and other assets	436	1,160
Intangible assets, net of accumulated amortization	26,449	24,517
Tax, insurance, and other escrow	8,893	9,068
Property and equipment, net	1,506	2,462
Goodwill	1,441	1,441
Deferred charges and leasing costs net	9,288	8,023
<b>TOTAL ASSETS</b>	<b>\$ 1,207,315</b>	<b>\$ 1,151,158</b>

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

2006 Annual Report F-3

**Table of Contents****INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS (continued)***April 30, 2006 and 2005*

	<i>(in thousands)</i>	
	<b>2006</b>	<b>2005</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 24,223	\$ 21,795
Notes payable	3,500	0
Mortgages payable	765,890	708,558
Investment certificates issued	2,451	4,636
Other	1,075	1,966
<b>TOTAL LIABILITIES</b>	<b>797,139</b>	<b>736,955</b>
<b>COMMITMENTS AND CONTINGENCIES (NOTE 16)</b>		
<b>MINORITY INTEREST IN OTHER PARTNERSHIPS</b>	<b>16,403</b>	<b>15,860</b>
<b>MINORITY INTEREST OF UNIT HOLDERS IN OPERATING PARTNERSHIP</b>	<b>104,213</b>	<b>103,171</b>
<i>(13,685,522 units at April 30, 2006 and 13,114,460 units at April 30, 2005)</i>		
<b>SHAREHOLDERS' EQUITY</b>		
Preferred Shares of Beneficial Interest <i>(Cumulative redeemable preferred shares, no par value, 1,150,000 shares issued and outstanding at April 30, 2006 and 2005, aggregate liquidation preference of \$28,750,000)</i>	27,317	27,317
Common Shares of Beneficial Interest <i>(Unlimited authorization, no par value, 46,915,352 shares outstanding at April 30, 2006, and 45,187,676 shares outstanding at April 30, 2005)</i>	339,384	324,180
Accumulated distributions in excess of net income	(77,093)	(56,303)
Accumulated other comprehensive loss	(48)	(22)
Total shareholders' equity	289,560	295,172
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 1,207,315</b>	<b>\$ 1,151,158</b>

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

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**Table of Contents****INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS***for the years ended April 30, 2006, 2005, and 2004*

	<i>(in thousands, except per share data)</i>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>REVENUE</b>			
Real estate rentals	\$ 144,349	\$ 130,023	\$ 111,809
Tenant reimbursement	28,450	25,193	21,021

TOTAL REVENUE	172,799	155,216	132,830
<b>OPERATING EXPENSE</b>			
Interest	51,390	48,013	42,053
Depreciation/amortization related to real estate investments	37,413	33,491	23,706
Utilities	13,675	10,820	9,534
Maintenance	19,492	16,283	14,863
Real estate taxes	20,023	18,416	16,412
Insurance	2,707	2,603	2,823
Property management expenses	12,004	10,286	8,618
Property management expenses - related party	0	284	743
Administrative expense	3,674	3,845	2,673
Advisory and trustee services	221	103	104
Other operating expenses	1,292	1,430	1,132
Amortization related to non-real estate investments	689	372	122
Amortization of related party costs	56	58	45
Loss on impairment of real estate investment	409	0	0
<b>TOTAL OPERATING EXPENSE</b>	<b>163,045</b>	<b>146,004</b>	<b>122,828</b>
Operating income	9,754	9,212	10,002
Non-operating income	1,241	986	648
Income before minority interest and discontinued operations and gain on sale of other investments	10,995	10,198	10,650
Gain on sale of other investments	23	3	158
Minority interest portion of operating partnership income	(1,863)	(1,801)	(2,274)
Minority interest portion of other partnerships' income	(484)	(379)	(757)
Income from continuing operations	8,671	8,021	7,777
Discontinued operations, net	2,896	7,055	1,663
<b>NET INCOME</b>	<b>11,567</b>	<b>15,076</b>	<b>9,440</b>
Dividends to preferred shareholders	(2,372)	(2,372)	(33)
<b>NET INCOME AVAILABLE TO COMMON SHAREHOLDERS</b>			
	\$ 9,195	\$ 12,704	\$ 9,407
Earnings per common share from continuing operations	\$ .14	\$ .13	\$ .20
Earnings per common share from discontinued operations	.06	.17	.04
<b>NET INCOME PER COMMON SHARE BASIC &amp; DILUTED</b>	<b>\$ .20</b>	<b>\$ .30</b>	<b>\$ .24</b>

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

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**INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
*for the years ended April 30, 2006, 2005, and 2004*

*(in thousands)*

NUMBER OF PREFERRED SHARES	NUMBER OF PREFERRED SHARES	NUMBER OF COMMON SHARES	NUMBER OF COMMON SHARES	ACCUMULATED	OTHER	TOTAL
				DISTRIBUTIONS IN EXCESS OF NET INCOME	COMPRE- HENSIVE (LOSS)	SHARE- HOLDERS' EQUITY

## Edgar Filing: Skomal Mark - Form 3/A

BALANCE May 1, 2003	0	\$ 0	36,166	\$240,645	\$ (25,884)	\$ 0	\$ 214,761
Comprehensive Income							
Net income					9,440		9,440
Unrealized loss for the period on securities available-for-sale						(31)	(31)
Total comprehensive income							\$ 9,409
Distributions - common shares					(24,606)		(24,606)
Distributions - preferred shares					(33)		(33)
Distribution reinvestment plan			1,067	10,157			10,157
Sale of shares	1,150	27,343	4,068	38,307			65,650
Redemption of units for common shares			393	3,303			3,303
Fractional shares repurchased			(1)	(12)			(12)
BALANCE APRIL 30, 2004	1,150	27,343	41,693	292,400	(41,083)	(31)	278,629
Comprehensive Income							
Net income					15,076		15,076
Unrealized gain for the period on securities available- for-sale						9	9
Total comprehensive income							\$ 15,085
Distributions - common shares					(27,892)		(27,892)
Distributions - preferred shares					(2,404)		(2,404)
Distribution reinvestment plan			1,146	10,738			10,738
Sale of shares		(26)	1,652	15,774			15,748
Redemption of units for common shares			701	5,306			5,306
Fractional shares repurchased			(4)	(38)			(38)
BALANCE APRIL 30, 2005	1,150	27,317	45,188	324,180	(56,303)	(22)	295,172
Comprehensive Income							
Net income					11,567		11,567
Unrealized gain for the period on						(26)	(26)

Explanation of Responses:

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securities available-for-sale								
Total comprehensive income								\$ 11,541
Distributions - common shares				(29,985)				(29,985)
Distributions - preferred shares				(2,372)				(2,372)
Distribution reinvestment plan	1,213		11,076					11,076
Sale of shares	15		139					139
Redemption of units for common shares	501		4,006					4,006
Fractional shares repurchased	(2)		(17)					(17)
BALANCE APRIL 30, 2006	1,150	\$ 27,317	46,915	\$ 339,384	\$ (77,093)	\$ (48)	\$ 289,560	

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

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**INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*for the years ended April 30, 2006, 2005, and 2004*

	<i>(in thousands)</i>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net Income	\$ 11,567	\$ 15,076	\$ 9,440
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	39,219	35,803	26,034
Minority interest portion of income	3,189	4,252	3,509
Gain on sale of real estate, land and other investments	(3,293)	(8,605)	(662)
Interest reinvested in investment certificates	127	243	303
Loss on impairment of real estate investment	409	570	62
Bad debt expense, net of recoveries	167	359	360
Changes in other assets and liabilities:			
Increase in receivable arising from straight-lining of rents	(2,261)	(1,314)	(1,731)
(Increase) decrease in accounts receivable	(1,137)	457	(1,183)
Decrease (increase) in prepaid and other assets	724	1,517	(2,746)
Decrease (increase) in tax, insurance and other escrow	175	2,233	(3,098)
Increase in deferred charges and leasing costs	(2,914)	(2,921)	(2,426)
Increase in accounts payable, accrued expenses and other liabilities	2,428	611	3,469
Net cash provided by operating activities	48,400	48,281	31,331
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from sale of marketable securities - available-for-sale	174	0	2,500

Explanation of Responses:

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Proceeds/payments of real estate deposits	1,365	(975)	(2,604)
Principal proceeds on mortgage loans receivable	210	4,274	3,232
Investment in mortgage loans receivable	0	0	(6,625)
Purchase of marketable securities - available-for-sale	(57)	(35)	(4,867)
Proceeds from sale of real estate, land and investments	13,480	47,877	3,743
Payments for acquisitions and improvement of real estate investments	(97,810)	(121,544)	(135,658)
Net cash used by investing activities	(82,638)	(70,403)	(140,279)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from sale of common shares, net of issuance costs	139	15,742	38,307
Proceeds from sale of preferred shares, net of issuance costs	0	(26)	27,343
Proceeds from mortgages payable	80,276	115,460	130,191
Proceeds from minority partner Brenwood/Dixon	248	161	0
Proceeds from notes payable	3,500	13	49,988
Repurchase of fractional shares and minority interest units	(17)	(38)	(12)
Distributions paid to common shareholders, net of reinvestment	(19,649)	(17,923)	(15,173)
Distributions paid to preferred shareholders	(2,372)	(2,207)	(33)
Distributions paid to unitholders of operating partnership	(7,881)	(7,318)	(6,330)
Distributions paid to other minority partners	(189)	(1,064)	(1,555)
Redemption of investment certificates	(2,312)	(2,682)	(2,264)
Principal payments on mortgages payable	(23,482)	(61,097)	(62,125)
Principal payments on notes payable and other debt	(76)	(25,065)	(35,649)
Net cash provided by financing activities	28,185	13,956	122,688
NET INCREASE(DECREASE) IN CASH AND CASH EQUIVALENTS	(6,053)	(8,166)	13,740
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	23,538	31,704	17,964
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 17,485	\$ 23,538	\$ 31,704

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

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**INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS** *(continued)*  
*for the years ended April 30, 2006, 2005, and 2004*

	<i>(in thousands)</i>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>SUPPLEMENTARY SCHEDULE OF NON-CASH INVESTING AND FINANCING ACTIVITIES</b>			
Distribution reinvestment plan	\$ 10,336	\$ 9,969	\$ 9,433
UPREIT distribution reinvestment plan	741	769	724
Preferred dividends payable	0	197	33
Property acquired through issue of shares	0	32	0
Real estate investment acquired through assumption of mortgage loans payable and accrual of costs	0	21,071	25,660

Explanation of Responses:

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Mortgage loan receivable transferred to other assets	0	0	158
Mortgage loan receivable from sale of property	0	0	475
Other assets acquired	129	134	0
Other debt reclassified to mortgage payable	539	0	0
Assets acquired through the issuance of minority interest units in the operating partnership	10,898	20,071	19,851
Minority partner interest	0	0	2,701
Operating partnership units converted to shares	4,006	5,306	3,303

#### SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid during the year for:

Interest on mortgages	\$ 49,900	\$ 46,647	\$ 41,197
Interest on investment certificates	231	254	376
Interest on margin account and other	100	370	991
	\$ 50,231	\$ 47,271	\$ 42,564

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

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### INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS *April 30, 2006, 2005, and 2004*

#### NOTE 1 • ORGANIZATION

Investors Real Estate Trust (“IRET” or the “Company”) is a self-advised real estate investment trust engaged in acquiring, owning and leasing multi-family and commercial real estate. IRET has elected to be taxed as a Real Estate Investment Trust (“REIT”) under Sections 856-860 of the Internal Revenue Code of 1986, as amended. REITs are subject to a number of organizational and operational requirements, including a requirement to distribute 90% of ordinary taxable income to shareholders, and, generally, are not subject to federal income tax on net income. IRET’s multi-family residential properties and commercial properties are located mainly in the states of North Dakota and Minnesota, but also in the states of Colorado, Idaho, Iowa, Georgia, Kansas, Montana, Nebraska, South Dakota, Texas, Michigan and Wisconsin. As of April 30, 2006, IRET owned 66 multi-family residential properties with approximately 8,648 apartment units and 145 commercial properties, consisting of office, medical, industrial and retail properties, totaling approximately 8.7 million net rentable square feet. IRET conducts a majority of its business activities through its consolidated operating partnership, IRET Properties, a North Dakota Limited Partnership (the “Operating Partnership”), as well as through a number of other subsidiary entities.

All references to IRET or the Company refer to Investors Real Estate Trust and its consolidated subsidiaries.

#### NOTE 2 • BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

##### BASIS OF PRESENTATION

The accompanying consolidated financial statements include the accounts of IRET and all subsidiaries in which it maintains a controlling interest. All significant intercompany balances and transactions are eliminated in consolidation. The Company’s fiscal year ends April 30th.

Explanation of Responses:

The accompanying consolidated financial statements include the accounts of IRET and its general partnership interest in the Operating Partnership. The Company's interest in the Operating Partnership was 77.4% as of April 30, 2006, which includes 100% of the general partnership interest. The limited partners have a redemption option that they may exercise. Upon exercise of the redemption option by the limited partners, IRET has the option of redeeming the limited partners' interests ("Units") for IRET common shares of beneficial interest, on a one-for-one basis, or for cash payment to the unitholder. The redemption generally may be exercised by the limited partners at any time after the first anniversary of the date of the acquisition of the Units (provided, however, that not more than two redemptions by a limited partner may occur during each calendar year, and each limited partner may not exercise the redemption for less than 1,000 Units, or, if such limited partner holds less than 1,000 Units, for all of the Units held by such limited partner). Some limited partners have contractually agreed to a holding period of greater than one year.

The consolidated financial statements also reflect the ownership by the Operating Partnership of certain joint venture entities in which the Operating Partnership has a general partner or controlling interest. These entities are consolidated into IRET's other operations with minority interests reflecting the minority partners' share of ownership and income and expenses.

## RECENT ACCOUNTING PRONOUNCEMENTS

On December 16, 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 153, *Exchanges of Nonmonetary Assets - Amendment of APB Opinion No. 29*. The amendments made by SFAS No. 153 are based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. Further, the amendments eliminate the narrow exception for nonmonetary exchanges of similar productive assets and replace it with a broader exception for exchanges of nonmonetary assets that do not have "commercial substance." SFAS No. 153 is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The adoption of SFAS No. 153 on its effective date did not have a material effect on the Company's consolidated financial statements.

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### NOTE 2 • *continued*

In March 2005, the FASB issued FIN 47, *Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143, Asset Retirement Obligations*. FIN 47 provides clarification of the term "conditional asset retirement obligation" as used in SFAS 143, defined as a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the company. Under this standard, a company must record a liability for a conditional asset retirement obligation if the fair value of the obligation can be reasonably estimated. FIN 47 became effective in the Company's fiscal quarter ended April 30, 2006. Certain of the Company's real estate assets contain asbestos, lead and/or underground fuel tanks. Although these materials are appropriately contained, in accordance with current environmental regulations, the Company's practice is to remediate asbestos and lead upon the renovation or redevelopment of its properties, if such renovation or redevelopment would disturb the contained materials, and to remove underground fuel tanks if they are no longer in use. The majority of the Company's real estate assets containing asbestos, lead and/or underground fuel tanks are not currently slated for renovation, redevelopment or fuel tank removal and, accordingly, the Company has determined that at this time there is not sufficient information available to reasonably estimate the fair value of the liability. The costs associated with asbestos, lead and/or underground fuel tank abatement or removal for those few properties which IRET does have current plans to renovate, demolish or sell have been estimated by IRET and are immaterial, individually and in the aggregate. Accordingly, the adoption of FIN 47 did not have a material impact on the Company's consolidated financial statements.



In June 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force (“EITF”) on Issue No. 04-05, “Determining Whether a General Partner, or General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights” (“EITF 04-05”). EITF 04-05 provides a framework for determining whether a general partner controls, and should consolidate, a limited partnership or a similar entity. EITF 04-05 became effective on June 29, 2005, for all newly formed or modified limited partnership arrangements and January 1, 2006 for all existing limited partnership arrangements. The Company believes that the adoption of this standard will not have a material effect on its consolidated financial statements.

## **USE OF ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **REAL ESTATE INVESTMENTS**

Real estate investments are recorded at cost less accumulated depreciation and an adjustment for impairment, if any. Acquisitions of real estate investments are recorded based upon preliminary allocations of the purchase price which are subject to adjustment as additional information is obtained, but in no case more than one year after the date of acquisition. The Company allocates the purchase price to the fair value of the tangible and intangible assets of an acquired property (which includes the land, building, and personal property) which are determined by valuing the property as if it were vacant and to fair value of the intangible assets (which include in-place leases.) The as-if-vacant value is allocated to land, buildings, and personal property based on management’s determination of the relative fair values of these assets. The estimated fair value of the property is the amount that would be recoverable upon the disposition of the property. Techniques used to estimate fair value include discounted cash flow analysis, independent appraisals, and reference to recent sales of comparables. A land value is assigned based on the purchase price if land is acquired separately or based on estimated market value if acquired in a merger or in a single or portfolio acquisition.

Above-market and below-market in-place lease values for acquired properties are recorded based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management’s estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining non-cancelable term of the lease.

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### **NOTE 2 • *continued***

Other intangible assets acquired include amounts for in-place lease values that are based upon the Company’s evaluation of the specific characteristics of the leases. Factors considered in these analyses include an estimate of carrying costs during hypothetical expected lease-up periods, considering current market conditions, and costs to execute similar leases. The Company also considers information about each property obtained during its pre-acquisition due diligence, marketing and leasing activities in estimating the fair value of the tangible and intangible assets acquired.

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets. The Company uses a 20-40 year estimated life for buildings and improvements and a 5-12 year estimated life for furniture, fixtures and equipment.

Explanation of Responses:

Expenditures for ordinary maintenance and repairs are expensed to operations as incurred. Renovations and improvements that improve and/or extend the useful life of the asset are capitalized over their estimated useful life, generally five to ten years. Property sales or dispositions are recorded when title transfers and sufficient consideration has been received by the Company.

In accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long Lived Assets*, the Company periodically evaluates its long-lived assets, including its investments in real estate, for impairment indicators. The judgments regarding the existence of impairment indicators are based on factors such as operational performance, market conditions, expected holding period of each asset and legal and environmental concerns. If indicators exist, the Company compares the expected future undiscounted cash flows for the long-lived asset against the carrying amount of that asset. If the sum of the estimated undiscounted cash flows is less than the carrying amount of the asset, an impairment loss is recorded for the difference between the estimated fair value and the carrying amount of the asset.

### **REAL ESTATE HELD FOR SALE**

Real estate held for sale is stated at the lower of its carrying amount or estimated fair value less disposal costs. Depreciation is not recorded on assets classified as held for sale.

In the normal course of business IRET will receive offers to purchase its properties, either solicited or unsolicited. For those offers that are accepted, the prospective buyer will usually require a due diligence period before completion of the transaction. It is not unusual for matters to arise that result in the withdrawal or rejection of the offer during this process. As a result, real estate is not classified as "held-for-sale" until it is probable, in the opinion of management, that a property will be disposed of in the near term, even if sale negotiations for such property are currently under way.

The Company reports, in discontinued operations, the results of operations of a property that has either been disposed of or is classified as held for sale and the related gains or losses, and as a result of discontinued operations, retroactive reclassifications that change prior year numbers have been made.

### **IDENTIFIED INTANGIBLE ASSETS AND GOODWILL**

Upon acquisition of real estate, the Company records the intangible assets acquired (for example, if the leases in place for the real estate property acquired carry rents above the market rent, the difference is classified as an intangible asset) at their estimated fair value separate and apart from goodwill. The Company amortizes identified intangible assets that are determined to have finite lives based on the period over which the assets are expected to contribute directly or indirectly to the future cash flows of the real estate property acquired (generally the life of the lease). In fiscal years 2006 and 2005, the Company added \$6,898,000 and \$15,779,000 of new intangible assets, respectively (net of amortization expense of \$1,366,000 and \$3,503,000) all of which were classified as in-place leases. The weighted average life of these intangibles are 6.1 years for fiscal 2006 and 5.5 years for fiscal year 2005. Intangible assets subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. An impairment loss is recognized if the carrying amount of an intangible asset is not recoverable and its carrying amount exceeds its estimated fair value.

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#### **NOTE 2 • *continued***

The excess of the cost of an acquired entity over the net of the amounts assigned to assets acquired (including identified intangible assets) and liabilities assumed is recorded as goodwill. Goodwill is not amortized, but is tested for impairment on an annual basis, or more frequently if events or changes in circumstances indicate that the asset might be impaired.

Explanation of Responses:

As of April 30, 2006 and 2005, respectively, the net carrying amounts of the Company's identified intangible assets, were \$26,449,000 and \$24,517,000 (net of accumulated amortization of \$14,718,000 and \$7,724,000), respectively. The estimated annual amortization of the Company's identified intangible assets for each of the five succeeding years is as follows:

<b>Year Ended April 30,</b>	<i>(in thousands)</i>
2007	\$ 6,950
2008	5,536
2009	3,418
2010	2,578
2011	1,839

Goodwill of \$1,645,000 was recorded by the Company in July 2000 from the purchase of the Company's former advisor, Odell-Wentz & Associates LLC. Prior to its adoption of SFAS No. 142, the Company elected to amortize the goodwill over a fifteen-year period. Following adoption of SFAS No. 142 on May 1, 2002, the Company ceased amortization and annually reviews the fair market value of the asset, the carrying amount of which was \$1,441,000 as of April 30, 2006 and 2005, for impairment. The annual reviews for years ended April 30, 2006 and 2005 indicated no impairment.

## **PROPERTY AND EQUIPMENT**

Property and equipment consists of the administrative office buildings and equipment contained at IRET's headquarters in Minot, North Dakota, and other locations in Minneapolis, Minnesota. The balance sheet reflects these assets at cost, net of accumulated depreciation. As of April 30, 2006 and 2005, the cost was \$1.5 million and \$2.5 million, respectively. Accumulated depreciation was \$0.9 million and \$0.7 million as of April 30, 2006 and 2005, respectively.

## **MORTGAGE LOANS RECEIVABLE**

The mortgage loan receivable is stated at the outstanding principal balance, net of an allowance for uncollectibility. Interest income is accrued and reflected in the balance. Non-performing loans are recognized as impaired in conformity with SFAS No. 114, *Accounting by Creditors for Impairment of a Loan*. The Company evaluates the collectibility of both interest and principal of each of its loans, if circumstances warrant, to determine whether the loan is impaired. A loan is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the existing contractual terms. An allowance is recorded to reduce impaired loans to their estimated fair value. Interest on impaired loans is recognized on a cash basis.

## **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include all cash and highly liquid investments purchased with maturities of three months or less. Cash and cash equivalents consist of the Company's bank deposits and short-term investment certificates acquired subject to repurchase agreements, and the Company's deposits in a money market mutual fund.

## **MARKETABLE SECURITIES**

IRET's investments in marketable securities are classified as "available-for-sale." The securities classified as "available-for-sale" represent investments in debt and equity securities which the Company intends to hold for an indefinite period of time. These securities are valued at current market value with the resulting unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity until realized. Gains or losses on these securities are computed based on the amortized cost of the specific securities when sold.

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All securities with unrealized losses are subjected to the Company's process for identifying other-than-temporary impairments. The Company writes down to fair value securities that it deems to be other-than-temporarily impaired in the period the securities are deemed to be other-than-temporarily impaired. The assessment of whether such impairment has occurred is based on management's case-by-case evaluation of the underlying reasons for the decline in fair value. Management considers a wide range of factors in making this assessment. Those factors include, but are not limited to, the length and severity of the decline in value and changes in the credit quality of the issuer or underlying assets. The Company does not engage in trading activities.

**ALLOWANCE FOR DOUBTFUL ACCOUNTS**

Management evaluates the appropriate amount of the allowance for doubtful accounts by assessing the recoverability of individual real estate mortgage loans and rent receivables, through a comparison of their carrying amount with their estimated realizable value. Management considers tenant financial condition, credit history and current economic conditions in establishing these allowances. Receivable balances are written off when deemed uncollectible. Recoveries of receivables previously written off, if any, are recorded when received. A summary of the changes in the allowance for doubtful accounts for fiscal years ended April 30, 2006, 2005 and 2004 is as follows:

	<i>(in thousands)</i>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Balance at beginning of year	\$ 725	\$ 475	\$ 115
Provision	230	438	360
Write-off	(230)	(188)	0
Balance at close of year	\$ 725	\$ 725	\$ 475

**TAX, INSURANCE, AND OTHER ESCROW**

Tax, insurance, and other escrow includes funds deposited with a lender for payment of real estate tax and insurance, and reserves for funds to be used for replacement of structural elements and mechanical equipment of certain projects. The funds are under the control of the lender. Disbursements are made after supplying written documentation to the lender.

**REAL ESTATE DEPOSITS**

Real estate deposits include funds held by escrow agents to be applied toward the purchase of real estate or the payment of loan costs associated with loan placement or refinancing.

**DEFERRED LEASING AND LOAN ACQUISITION COSTS**

Costs and commissions incurred in obtaining tenant leases are amortized on the straight-line method over the terms of the related leases. Costs incurred in obtaining long-term financing are amortized over the life of the loan and charged to interest expense over the terms of the related debt agreements.

**MINORITY INTERESTS**

Interests in the Operating Partnership held by limited partners are represented by Units. The Operating Partnership's income is allocated to holders of Units based upon the ratio of their holdings to the total Units outstanding during the period. Capital contributions, distributions, and profits and losses are allocated to minority interests in accordance with the terms of the Operating Partnership agreement.

IRET reflects minority interests in Minnesota Medical Investors LLC, Mendota Properties LLC, IRET BD LLC, IRET-Candlelight LLC, IRET-Golden Jack LLC, and IRET-1715 YDR LLC on the balance sheet for the portion of properties consolidated by IRET that are not wholly owned by IRET. The earnings or losses from these properties attributable to the minority interests are reflected as minority interest portion of other partnerships' income in the consolidated statements of operations.

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**NOTE 2 • *continued***

### **INCOME TAXES**

IRET operates in a manner intended to enable it to continue to qualify as a REIT under Sections 856-860 of the Internal Revenue Code of 1986, as amended. Under those sections, a REIT which distributes at least 90% of its REIT taxable income as a dividend to its shareholders each year and which meets certain other conditions will not be taxed on that portion of its taxable income which is distributed to shareholders. The Company intends to distribute all of its taxable income and realized capital gains from property dispositions within the prescribed time limits and, accordingly, there is no provision or liability for income taxes shown on the accompanying consolidated financial statements.

IRET conducts its business activity as an Umbrella Partnership Real Estate Investment Trust ("UPREIT") through its Operating Partnership. UPREIT status allows IRET to accept the contribution of real estate in exchange for Units. Generally, such a contribution to a limited partnership allows for the deferral of gain by an owner of appreciated real estate.

### **REVENUE RECOGNITION**

Residential rental properties are leased under operating leases with terms generally of one year or less. Commercial properties are leased under operating leases to tenants for various terms exceeding one year. Lease terms often include renewal options. Rental revenue is recognized on the straight-line basis, which averages minimum required rents over the terms of the leases. Rents recognized in advance of collection are reflected as receivable arising from straight-lining of rents, net of allowance for doubtful accounts. Rent concessions, including free rent, are amortized on a straight-line basis over the terms of the related leases.

Reimbursements from tenants for real estate taxes and other recoverable operating expenses are recognized as revenue in the period the applicable expenditures are incurred. IRET receives payments for these reimbursements from substantially all of its multi-tenant commercial tenants throughout the year.

A number of the commercial leases provide for a base rent plus a percentage rent based on gross sales in excess of a stipulated amount. These percentage rents are recorded once the required sales level is achieved and are included in rental income at that time.

Interest on mortgage loans receivable is recognized in income as it accrues during the period the loan is outstanding. In the case of non-performing loans, income is recognized as discussed in above in the Mortgage Loans Receivable section of this Note 2.

Explanation of Responses:

**NET INCOME PER SHARE**

Basic net income per share is computed as net income available to common shareholders divided by the weighted average number of common shares outstanding for the period. The potential exchange of Units for common shares will have no effect on diluted net income per share as Unitholders and common shareholders effectively share equally in the net income of the Operating Partnership.

**RECLASSIFICATIONS**

Certain previously reported amounts have been reclassified to conform to the current financial statement presentation. The Company reports, in discontinued operations, the results of operations of a property that has either been disposed of or is classified as held for sale and the related gains or losses, and as a result of discontinued operations, retroactive reclassifications that change prior year numbers have been made.

**NOTE 3 • CREDIT RISK**

The Company is potentially exposed to credit risk in respect of cash deposited with FDIC-insured financial institutions in accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts.

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**Table of Contents****NOTE 3 • *continued***

IRET has entered into a cash management arrangement with First Western Bank with respect to deposit accounts that exceed FDIC Insurance coverage. On a daily basis, account balances are invested in United States government securities sold to IRET by First Western Bank. IRET can require First Western Bank to repurchase such securities at any time, at a purchase price equal to what IRET paid for the securities plus interest. First Western Bank automatically repurchases securities when collected amounts on deposit in IRET's deposit accounts fall below the maximum insurance amount, with the proceeds of such repurchases being transferred to IRET's deposit accounts to bring the amount on deposit back up to the threshold amount. The amounts invested by IRET pursuant to the repurchase agreement are not insured by FDIC.

**NOTE 4 • PROPERTY OWNED**

Property, consisting principally of real estate, is stated at cost less accumulated depreciation of \$1,120.8 million and \$1,061.3 million as of April 30, 2006, and April 30, 2005, respectively.

Construction period interest of \$21,058, \$137,591, and \$148,922, has been capitalized for the years ended April 30, 2006, 2005, and 2004, respectively.

The future minimum lease proceeds to be received under leases for commercial properties as of April 30, 2006, assuming that no options to renew or buy out the lease are exercised, are as follows:

<b>Year Ended April 30,</b>	<b>(in thousands)</b>
2007	\$ 67,325
2008	60,714
2009	52,840
2010	46,354
2011	36,095

Thereafter	179,057
	\$ 442,385

During fiscal 2006, the Company incurred a loss of \$409,000 due to impairment of two properties. For the year ended April 30, 2005, the Company incurred a loss of \$570,000 due to impairment on one property. For the year ended April 20, 2004, the Company incurred a loss of \$62,000 due to impairment on one property. The 2005 and 2004 impairment losses were related to properties held for sale; accordingly such losses are included in discontinued operations (Note 13).

#### NOTE 5 • MORTGAGE LOAN RECEIVABLE - NET

The mortgage loan receivable consists of one loan that is collateralized by real estate. The interest rate on this loan is 6.0% and this mortgage loan receivable matures in 2010. Future principal payments due under this mortgage loan as of April 30, 2006, are as follows:

Year Ended April 30,	(in thousands)
2007	\$ 23
2008	24
2009	25
2010	362
Less allowance for doubtful accounts	(25)
	\$ 409

There were no non-performing mortgage loan receivables as of April 30, 2006, and 2005.

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#### NOTE 6 • MARKETABLE SECURITIES

The amortized cost and fair value (estimated market values) of marketable securities available-for-sale at April 30, 2006 and 2005 are as follows. These marketable securities are securities of various issuers, primarily U.S. government, U.S. agency and corporate bonds, held in IRET Properties' security deposit account with Merrill Lynch:

	Amortized Cost	(in thousands)		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
2006				
US Government & Agency Debt Securities	\$ 196	\$ 0	\$ 6	\$ 190
Agency MBS	779	0	30	749
Corporate Bonds	553	0	12	541
Bank Certificates of Deposit	875	0	0	875
Other	47	0	0	47
	\$ 2,450	\$ 0	\$ 48	\$ 2,402

	<i>(in thousands)</i>			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
2005				
US Government & Agency Debt Securities	\$ 159	\$ 0	\$ 4	\$ 155
Agency MBS	777	0	13	764
Corporate Bonds	570	0	5	565
Bank Certificates of Deposit	869	0	0	869
Other	106	0	0	106
	\$ 2,481	\$ 0	\$ 22	\$ 2,459

As of April 30, 2006, the investment in Marketable Securities, at cost, will mature as follows:

	<i>(in thousands)</i>				
	Total	Less Than 1 Year	1-3 Years	3-5 Years	More than 5 Years
US Government & Agency Debt Securities	\$ 196	\$ 0	\$ 77	\$ 80	\$ 39
Agency MBS	779	0	126	75	578
Corporate Bonds	553	51	414	88	0
Bank Certificates of Deposit	875	875	0	0	0
Other	47	0	0	0	0
Total	\$ 2,450	\$ 973	\$ 617	\$ 243	\$ 617

There were no realized gains or losses on sales of securities available-for-sale for the fiscal years ended April 30, 2006, 2005 and 2004. None of the securities with an unrealized loss at April 30, 2006 are considered to be other-than-temporarily impaired.

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### NOTE 7 • NOTES PAYABLE AND OTHER DEBT

IRET has lines of credit with three financial institutions as of April 30, 2006. Interest payments on outstanding borrowings are due monthly. These credit facilities are summarized in the following table:

Financial Institution	<i>(in thousands)</i>					Weighted Average Int. Rate on Borrowings during fiscal year 2006
	Amount Available	Amount Outstanding as of April 30, 2006	Amount Outstanding as of April 30, 2005	Applicable Interest Rate as of April 30, 2006	Maturity Date	
Lines of Credit						
First Western Bank & Trust	\$ 10,000	\$ 3,500	\$ 0	7.75%	10/15/06	5.29%

Explanation of Responses:



First Int'l Bank & Trust	10,000	0	0	7.75%	12/13/06	5.75%
Bremer Bank	10,000	0	0	7.75%	9/14/06	5.67%
Total	\$ 30,000	\$ 3,500	\$ 0			

The three lines of credit bear interest at a variable interest rate tied to the prime lending rate as published in the Wall Street Journal (in the case of the First Western Bank & Trust and First International Bank & Trust credit facilities) and the New York Prime as published in the Wall Street Journal, or Libor plus 2.5% for periods of 90 days or more (in respect of the Bremer Bank credit facility).

#### NOTE 8 • MORTGAGES PAYABLE

The Company's mortgages payable are collateralized by substantially all of its properties owned. Interest rates on mortgages payable range from 4.46% to 8.25%, and the mortgages have varying maturity dates from January 1, 2007, through August 1, 2036.

Of the mortgages payable, the balances of fixed rate mortgages totaled \$741.6 million and \$681.5 million, and the balances of variable rate mortgages totaled \$24.3 million and \$27.0 million as of April 30, 2006, and 2005, respectively. Most of the fixed rate mortgages have substantial pre-payment penalties. As of April 30, 2006, the weighted average rate of interest on the Company's mortgage debt was 6.03%, compared to 6.08% on April 30, 2005. The aggregate amount of required future principal payments on mortgages payable as of April 30, 2006, is as follows:

Year Ended April 30,	(in thousands)
2007	\$ 24,168
2008	41,796
2009	45,823
2010	108,288
2011	100,472
Later Years	445,343
Total payments	\$ 765,890

#### NOTE 9 • INVESTMENT CERTIFICATES ISSUED

IRET has sold unsecured investment certificates to the public. The fixed interest rates vary from 6.5% to 9.0% per annum, depending on the term of the security. Interest is paid annually, semiannually, or quarterly on the anniversary date of issuance. IRET has discontinued the sale of investment certificates and the outstanding certificates will be redeemed at maturity as follows:

Year Ended April 30,	(in thousands)
2007	\$ 2,440
2008	0
2009	11
	\$ 2,451

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#### NOTE 10 • TRANSACTIONS WITH RELATED PARTIES

## **PROPERTY MANAGEMENT SERVICES**

In fiscal 2006 and 2005, the Company paid management fees to Hoyt Properties in the amount of \$641,046 and \$682,286, respectively, a portion of which was reimbursed by tenants. Additionally, during those same periods, the Company paid leasing commissions to Hoyt Properties in the amount of \$172,875 and \$49,309, respectively. Hoyt Properties is owned by Steven B. Hoyt, a former member of the Company's Board of Trustees. Mr. Hoyt resigned from the Company's Board of Trustees on September 21, 2004 at the expiration of his term of office.

## **PROPERTY ACQUISITIONS**

During fiscal year 2005, the Company acquired four office/warehouse buildings from a limited liability company in which Steven Hoyt was a member. The Company closed on its purchase of these buildings, the Plymouth I, II and III office buildings in Plymouth, Minnesota, and the Northgate I office building in Maple Grove, Minnesota, on June 30, 2004. At the time of the transaction, Mr. Hoyt was a trustee of the Company. The buildings together contain approximately 157,935 square feet. The Company paid approximately \$14,000,000 for these properties, excluding closing costs. Of the \$14,000,000 purchase price, \$13,900,000 was paid in cash, and the remainder was paid through the issuance to the sellers of 10,000 Units valued at \$10 per Unit. Independent appraisals were obtained by the Company for this property acquisition, and the purchase price was based on the results of these appraisals.

## **SECURITY SALE SERVICES**

D.A. Davidson & Co. is an investment banking firm that has participated in offerings of the Company's shares of beneficial interest, and may in the future continue to participate in sales of the Company's shares and provide investment banking services to the Company. John F. Decker, formerly a member of the Company's Board of Trustees, is an employee of D.A. Davidson. Mr. Decker resigned from the Company's Board of Trustees on September 21, 2004, at the expiration of his term of office.

The Company paid no fees to Mr. Decker or to D.A. Davidson during fiscal years 2006 and 2005.

In the first of the Company's two offerings of common shares of beneficial interest during fiscal year 2004, conducted in September 2003, D.A. Davidson participated, on a best-efforts basis, as a member of the selling syndicate, and sold 250,000 shares. In connection with this offering, the Company authorized and paid D.A. Davidson commissions in the amount of \$150,000. D.A. Davidson did not participate in the Company's second offering of common shares of beneficial interest in April 2004.

D.A. Davidson served as book-running manager and representative of the underwriters for the Company's April 2004 offering of Series A cumulative redeemable preferred shares of beneficial interest. In connection with this offering, the Company paid D.A. Davidson a fee of \$1,078,125 and reimbursed D.A. Davidson for legal and other expenses in the amount of \$100,000.

In October 2003 and April 2004, the Company paid D.A. Davidson fees of \$19,500 and \$77,849, respectively, for the services of Mr. Decker's son as a broker-dealer in representing certain clients who contributed real property in exchange for Units.

## **PURCHASE OPTION**

On February 1, 2003, the Company entered into a merger agreement with the T. F. James Company. As part of the merger agreement, two affiliated entities of the T. F. James Company were granted the right to purchase certain real property acquired by the Company as a result of the merger. Charles Wm. James, a former executive officer of the Company and a former member of the Company's Board of Trustees, has an ownership interest in these entities. Under the terms of the agreement, one of the entities had the option, but not the obligation, to purchase a commercial

strip mall located in Excelsior, Minnesota, for the price the Company paid to acquire the property, plus an annual Consumer Price Index increase. This option was exercised during the fourth quarter of fiscal year 2006, and Mr. James resigned from the Company's Board of Trustees.

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### **NOTE 10 • continued**

#### **VEHICLE PURCHASES**

During fiscal year 2005, the Company purchased four vehicles from Fisher Motors, Inc., an automobile dealership wholly-owned by John D. Stewart, a member of the Company's Board of Trustees. The Company paid approximately \$100,000 for these four vehicles, which were purchased for the use of Company employees, including the Company's Chief Operating Officer. The Company purchased no vehicles from Fisher Motors during fiscal years 2006 and 2004.

#### **BANKING SERVICES**

The Company maintains an unsecured line of credit with First International Bank and Trust, Watford City, N.D. In December 2005, the amount available to be borrowed under this line of credit was increased to \$10 million from \$5 million. During fiscal year 2006, IRET's interest charges were \$14,167 for borrowings under the First International line of credit. In addition, IRET maintains a number of checking accounts with First International. During fiscal year 2006, IRET paid less than \$500 in total in various wire transfer and other fees charged on these checking accounts. Interest and fees paid on the First International line of credit and checking accounts totaled \$543 in fiscal year 2005, and \$48,793 in fiscal year 2004. Steven L. Stenehjem, a member of the Company's Board of Trustees and the Chairman of the Company's Audit Committee, is the President and Chief Executive Officer of First International, and the bank is owned by Mr. Stenehjem and members of his family.

### **NOTE 11 • ACQUISITIONS AND DISPOSITIONS IN FISCAL YEARS 2006 AND 2005**

#### **PROPERTY ACQUISITIONS**

IRET Properties paid approximately \$93.4 million for real estate properties added to its portfolio during fiscal 2006, compared to \$146.4 million paid in fiscal 2005. The fiscal 2006 and 2005 additions are detailed below.

#### **Fiscal 2006 (May 1, 2005 to April 30, 2006)**

<b>Fiscal 2006 Acquisitions</b>	<b>(in thousands)</b>
	<b>Purchase Price</b>
<i>Multi-Family Residential</i>	
36-unit Legacy 7 - Grand Forks, ND	\$ 2,445
	2,445
<i>Commercial Property Office</i>	
15,594 sq. ft. Spring Valley IV Office Building - Omaha, NE	1,250
23,913 sq. ft. Spring Valley V Office Building - Omaha, NE	1,375
24,000 sq. ft. Spring Valley X Office Building - Omaha, NE	1,275
24,000 sq. ft. Spring Valley XI Office Building - Omaha, NE	1,250
30,000 sq. ft. Brook Valley I Office Building - La Vista, NE	2,100
146,087 sq. ft. Northpark Corporate Center - Arden Hills, MN	18,597

	25,847
<i>Commercial Property Medical (including assisted living)</i>	
74,112 sq. ft. Edgewood Vista - Bismarck, ND	10,750
60,161 sq. ft. Edgewood Vista - Spearfish, SD	6,687
82,535 sq. ft. Edgewood Vista - Brainerd, MN	10,625
160,485 sq. ft. Edgewood Vista - Hermantown, MN	12,315
50,409 sq. ft. Ritchie Medical Plaza - St. Paul, MN	10,750
54,971 sq. ft. 2800 Medical Building - Minneapolis, MN	9,000
47,950 sq. ft. Stevens Point - Stevens Point, WI	4,215
	64,342
<i>Undeveloped Property</i>	
Stevens Point Undeveloped - Stevens Point, WI	310
Eagan Vacant Land - Eagan, MN	423
	733
Total Fiscal 2006 Property Acquisitions	\$ 93,367

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**Table of Contents**NOTE 11 • *continued***Fiscal 2005** (May 1, 2004 to April 30, 2005)

	<i>(in thousands)</i>
<b>Fiscal 2005 Acquisitions</b>	<b>Purchase Price</b>
<i>Multi-Family Residential</i>	
54-unit Southbrook Court and Mariposa Lane Townhomes - Topeka, KS	\$ 5,500
36-unit Legacy 5 - Grand Forks, ND	2,738
36-unit Legacy 6 - Grand Forks, ND	2,607
140-unit Olympik Village - Rochester, MN	7,100
	17,945
<i>Commercial Property Office</i>	
26,186 sq. ft. Plymouth I Office Building - Plymouth, MN	1,864
26,186 sq. ft. Plymouth II Office Building - Plymouth, MN	1,748
26,186 sq. ft. Plymouth III Office Building - Plymouth, MN	2,214
79,377 sq. ft. Northgate I Office Building - Maple Grove, MN	8,175
185,000 sq. ft. Crosstown Circle Office Building - Eden Prairie, MN	22,000
81,173 sq. ft. Highlands Ranch II Office Building - Highlands Ranch, CO	12,800
86,428 sq. ft. Wells Fargo Center - Bloomington, MN	9,201
153,947 sq. ft. US Bank - Bloomington, MN	20,300
	78,302
<i>Commercial Property Medical</i>	
52,300 sq. ft. Nebraska Orthopaedic Hospital Expansion Project - Omaha, NE	20,597
45,081 sq. ft. Pavilion I Clinic - Duluth, MN	10,900
60,294 sq. ft. High Pointe Health Campus Phase I (East Metro Medical Building) - Lake Elmo, MN	13,050
	44,547
<i>Commercial Property Retail</i>	
46,720 sq. ft. Sleep Inn Hotel - Brooklyn Park, MN	2,750

Explanation of Responses:

52

4,000 sq. ft. single tenant retail building (former Payless building) - Fargo, ND	375
	3,125
<i>Undeveloped Property</i>	
* Legacy VII - Grand Forks, ND	2,443
	2,443
Total Fiscal 2005 Property Acquisitions	\$ 146,362

\* = Property not placed in service at April 30, 2005. Additional costs were still to be incurred.

## PROPERTY DISPOSITIONS

During fiscal year 2006, IRET Properties disposed of 17 properties and two undeveloped properties for an aggregate sale price of \$14.2 million, compared to 17 properties and one parcel of undeveloped land sold for \$48.9 million in total during fiscal year 2005. Real estate assets sold by IRET during fiscal 2006 were as follows:

<b>Fiscal 2006 Dispositions</b>	<i>(in thousands)</i>		
	<b>Sales Price</b>	<b>Book Value and Sales Cost</b>	<b>Gain</b>
<i>Commercial - Office</i>			
1,600 sq. ft. Greenwood Chiropractic - Greenwood, MN	\$ 490	\$ 345	\$ 145
<i>Commercial Retail</i>			
3,000 sq. ft. Centerville Convenience Store - Centerville, MN	340	324	16
4,800 sq. ft. East Bethel C-Store - East Bethel, MN	660	498	162
6,325 sq. ft. Lino Lake Strip Center - Lino Lakes, MN	650	462	188
8,400 sq. ft. IGH Strip Center - Inver Grove Heights, MN	1,280	940	340
46,720 sq. ft. Sleep Inn - Brooklyn Park, MN	3,350	2,990	360
7,993 sq. ft. Excelsior Strip Center - Excelsior, MN	965	891	74
3,000 sq. ft. Andover C-Store Andover, MN	383	308	75
6,266 sq. ft. Oakdale Strip Center - Oakdale, MN	1,050	745	305

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### *Commercial Retail - continued*

6,225 sq. ft. Rochester Auto - Rochester, MN	465	431	34
3,650 sq. ft. Lakeland C-Store - Lakeland, MN	610	436	174
4,000 sq. ft. Lindstrom C-Store - Lindstrom, MN	450	345	105
3,571 sq. ft. Mora C-Store - Mora, MN	380	296	84
3,000 sq. ft. Shoreview C-Store - Shoreview, MN	400	326	74
8,750 sq. ft. Blaine Strip Center - - Blaine, MN	990	599	391
3,444 sq. ft. St. Louis Park Retail - St. Louis Park, MN	845	365	480
3,864 sq. ft. Mound Strip Center - Mound, MN	550	358	192

### *Undeveloped Property*

40,000 sq. ft. Centerville Undeveloped Land - Centerville, MN	110	105	5
Andover Vacant Land - Andover, MN	230	164	66
Total Fiscal 2006 Property Dispositions	\$ 14,198	\$ 10,928	\$ 3,270

Properties sold by IRET during fiscal 2005 were as follows:

Explanation of Responses:

<b>2005 Dispositions</b>	<b>Sales Price</b>	<b>(in thousands)</b>	
		<b>Book Value and Sales Cost</b>	<b>Gain</b>
<i>Multi-Family Residential</i>			
204-unit Ivy Club Apartments - Vancouver, WA	\$ 12,250	\$ 12,070	\$ 180
26-unit Beulah Condominiums - Beulah, ND	96	96	0
36-unit Parkway Apartments - Beulah, ND	159	159	0
18-unit Dakota Arms Apartments - Minot, ND	825	566	259
100-unit Van Mall Woods Apartments - Vancouver, WA	6,900	5,625	1,275
192-unit Century Apartments - Williston, ND	4,599	2,658	1,941
18-unit Bison Apartments - Carrington, ND	215	161	54
17-unit Bison Apartments - Cooperstown, ND	185	135	50
<i>Commercial Office</i>			
62,585 sq. ft. Flying Cloud Building Eden Prairie, MN	5,750	5,750	0
<i>Commercial - Medical (assisted living facility)</i>			
97,821 sq. ft. Edgewood Vista - Minot, ND	7,210	5,676	1,534
5,100 sq. ft. Edgewood Vista - Belgrade, MT	509	433	76
5,100 sq. ft. Edgewood Vista - Columbus, NE	509	435	74
5,100 sq. ft. Edgewood Vista - Grand Island, NE	509	434	75
16,392 sq. ft. Edgewood Vista - East Grand Forks, MN	1,639	1,312	327
<i>Commercial Retail</i>			
30,000 sq. ft. Barnes & Noble Store - Fargo, ND	4,590	2,916	1,674
18,040 sq. ft. Petco Store - Fargo, ND	2,160	1,209	951
4,800 sq. ft. single tenant retail building (former Tom Thumb store) - Ham Lake, MN	650	518	132
<i>Undeveloped Property</i>			
205,347 sq. ft. parcel of vacant land - Libby, MT	151	151	0
<b>Total Fiscal 2005 Property Dispositions</b>	<b>\$ 48,906</b>	<b>\$ 40,304</b>	<b>\$ 8,602</b>

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**Table of Contents****NOTE 12 • OPERATING SEGMENTS**

IRET is engaged in acquiring, owning and leasing multi-family residential and commercial real estate. Each property is considered a separate operating segment. Each segment on a stand-alone basis is less than 10% of the revenues, profit or loss, and assets of the combined reported operating segments, and meets the aggregation criteria under SFAS No. 131. IRET reports its results in five segments: multi-family residential properties, and commercial office, medical (including assisted living facilities), industrial (including miscellaneous commercial properties) and retail properties. The revenues, profit (loss) and assets for these reportable segments are summarized as follows, as of and for the fiscal years ended April 30, 2006, 2005 and 2004, along with reconciliations to the consolidated financial statements:

**Year Ended April 30, 2006**

	<b>(in thousands)</b>				
	<b>Commercial-Office</b>	<b>Commercial-Medical</b>	<b>Industrial</b>	<b>Commercial-Retail</b>	<b>Total</b>
Explanation of Responses:					54

**Multi-Family  
Residential**

Real Estate Revenue	\$ 63,363	\$ 57,523	\$ 32,184	\$ 6,372	\$ 13,357	\$172,799
Expenses						
Mortgage interest	18,373	14,777	10,608	2,240	4,155	50,153
Depreciation related to real estate investments	11,614	14,319	7,065	1,551	2,634	37,183
Utilities	6,757	4,812	1,600	91	415	13,675
Maintenance	8,069	7,590	2,471	201	1,161	19,492
Real estate taxes	7,142	8,028	2,283	771	1,799	20,023
Insurance	1,432	707	298	81	189	2,707
Property management	7,185	2,489	1,662	108	560	12,004
Total segment expense	60,572	52,722	25,987	5,043	10,913	155,237
Segment operating profit	\$ 2,791	\$ 4,801	\$ 6,197	\$ 1,329	\$ 2,444	17,562
Reconciliation to consolidated operations:						
Interest discounts and fee revenue						1,241
Amortization and other interest expense						(1,237)
Depreciation furniture and fixtures						(230)
Administrative, advisory and trustee fees						(3,895)
Operating expenses						(1,292)
Amortization related to non-real estate investments and related party costs						(745)
Loss on impairment (commercial-retail segment)						(409)
Income before minority interest and discontinued operations and gain on sale of other investments						\$ 10,995

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**Table of Contents**NOTE 12 • *continued***Year Ended April 30, 2005***(in thousands)*

	<b>Multi-Family</b>					<b>Total</b>
	<b>Residential</b>	<b>Commercial-Office</b>	<b>Commercial-Medical</b>	<b>Industrial</b>	<b>Commercial-Retail</b>	
Real Estate Revenue	\$ 60,207	\$ 48,604	\$ 25,794	\$ 6,459	\$ 14,152	\$155,216
Expenses						
Mortgage interest	18,247	12,715	8,923	2,302	3,917	46,104
Depreciation related to real estate investments	11,075	12,780	5,305	1,523	2,608	33,291
Utilities	5,832	3,386	1,142	60	400	10,820
Maintenance	6,928	6,312	1,870	185	988	16,283
Real estate taxes	7,057	7,153	1,616	797	1,793	18,416
Insurance	1,521	537	277	78	190	2,603
Property management	6,805	2,100	1,273	104	288	10,570
Total segment expense	57,465	44,983	20,406	5,049	10,184	138,087
Segment operating profit	\$ 2,742	\$ 3,621	\$ 5,388	\$ 1,410	\$ 3,968	17,129
Reconciliation to consolidated operations:						
Interest discounts and fee revenue						986

Explanation of Responses:

55

Amortization and other interest expense	(1,909)
Depreciation furniture and fixtures	(200)
Administrative, advisory and trustee fees	(3,948)
Operating expenses	(1,430)
Amortization related to non-real estate investments and related party costs	(430)
Income before minority interest and discontinued operations and gain on sale of other investments	\$ 10,198

**Year Ended April 30, 2004***(in thousands)*

	<b>Multi-Family</b>					<b>Total</b>
	<b>Residential</b>	<b>Commercial</b>	<b>Office</b>	<b>Medical</b>	<b>Industrial</b>	<b>Commercial-Retail</b>
Real Estate Revenue	\$ 59,294	\$ 39,874	\$ 15,876	\$ 6,634	\$ 11,152	\$132,830
Expenses						
Mortgage interest	17,647	11,001	5,841	2,092	3,164	39,745
Depreciation related to real estate investments	10,310	7,129	2,977	1,253	1,874	23,543
Utilities	5,667	2,768	775	49	275	9,534
Maintenance	6,829	5,646	1,451	202	735	14,863
Real estate taxes	6,675	5,745	1,491	768	1,733	16,412
Insurance	2,001	450	149	66	157	2,823
Property management	6,225	1,764	1,156	98	118	9,361
Total segment expense	55,354	34,503	13,840	4,528	8,056	116,281
Segment operating profit	\$ 3,940	\$ 5,371	\$ 2,036	\$ 2,106	\$ 3,096	16,549
Reconciliation to consolidated operations:						
Interest discounts and fee revenue						648
Amortization and other interest expense						(2,308)
Depreciation furniture and fixtures						(163)
Administrative, advisory and trustee fees						(2,777)
Operating expenses						(1,132)
Amortization related to non-real estate investments and related party costs						(167)
Income before minority interest and discontinued operations and gain on sale of other investments						\$ 10,650

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**Table of Contents**NOTE 12 • *continued***Segment Assets and Accumulated Depreciation****As of April 30, 2006***(in thousands)*

	<b>Multi-Family</b>					<b>Total</b>
	<b>Residential</b>	<b>Commercial</b>	<b>Office</b>	<b>Medical</b>	<b>Industrial</b>	<b>Commercial-Retail</b>
Segment assets						
Property owned	\$ 452,251	\$ 383,280	\$ 263,300	\$ 59,583	\$ 111,009	\$1,269,423
	(79,150)	(32,193)	(18,954)	(6,625)	(11,685)	(148,607)

Explanation of Responses:

56



Less accumulated depreciation/amortization							
Total property owned	\$ 373,101	\$ 351,087	\$ 244,346	\$ 52,958	\$ 99,324	\$ 1,120,816	
Cash							17,485
Marketable securities							2,402
Receivables and other assets							61,028
Undeveloped land							5,175
Mortgage receivables							409
Total Assets							\$ 1,207,315

As of April 30, 2005

*(in thousands)*

	Multi-Family Residential	Commercial-Office	Commercial-Medical	Commercial-Industrial	Commercial-Retail	Total
Segment assets						
Property owned	\$ 442,109	\$ 353,536	\$ 205,333	\$ 58,233	\$ 120,645	\$ 1,179,856
Less accumulated depreciation/amortization	(67,534)	(23,198)	(12,855)	(5,193)	(9,732)	(118,512)
Total property owned	\$ 374,575	\$ 330,338	\$ 192,478	\$ 53,040	\$ 110,913	\$ 1,061,344
Cash						23,538
Marketable securities						2,459
Receivables and other assets						57,816
Undeveloped land						5,382
Mortgage receivables						619
Total Assets						\$ 1,151,158

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**Table of Contents****NOTE 13 • DISCONTINUED OPERATIONS**

SFAS No. 144, *Accounting for the Impairment or Disposal of Long Lived Assets*, requires the Company to report in discontinued operations the results of operations of a property that has either been disposed of or is classified as held for sale. It also requires that any gains or losses from the sale of a property be reported in discontinued operations. There were no properties held for sale as of April 30, 2006 or 2005. The following information shows the effect on net income, net of minority interest, and the gains or losses from the sale of properties classified as discontinued operations for the fiscal years ended April 30, 2006, 2005 and 2004.

	<i>(in thousands)</i>		
	2006	2005	2004
REVENUE			
Real Estate Rentals	\$ 961	\$ 3,283	\$ 7,069
Tenant Reimbursements	226	574	508
Total Revenue	1,187	3,857	7,577
OPERATING EXPENSE			
Interest	237	915	1,924
Depreciation/Amortization	175	618	1,322
Utilities	16	236	1,102

Explanation of Responses:

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Maintenance	77	310	80
Real Estate Taxes	179	408	709
Insurance	15	50	126
Property Management Expenses	18	213	585
Operating Expense	2	5	10
Amortization of Related Party Costs	0	8	26
Loss on Impairment of Real Estate	0	570	62
Total Operating Expenses	719	3,333	5,946
Operating Income	468	524	1,631
Non-Operating Income	0	1	6
Income Before Minority Interest and Gain on Sale	468	525	1,637
Minority Interest	(842)	(2,072)	(478)
Gain on Sale of Discontinued Operations	3,270	8,602	504
Discontinued Operations, Net	\$ 2,896	\$ 7,055	\$ 1,663
Segment Data			
Multi-Family Residential	\$ 0	\$ 2,997	\$ 270
Commercial - Office	120	(397)	58
Commercial - Medical	0	1,883	818
Commercial - Industrial	0	0	(26)
Commercial - Retail	2,725	2,572	546
Undeveloped Land	51	0	(3)
Total	\$ 2,896	\$ 7,055	\$ 1,663
Property Sale Data			
Sales Price	\$ 14,197	\$ 48,906	\$ 3,807
Net Book Value and Sales Costs	10,927	40,304	3,303
Gain	\$ 3,270	\$ 8,602	\$ 504

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**Table of Contents****NOTE 14 • EARNINGS PER SHARE**

Basic earnings per share is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. The Company has no outstanding options, warrants, convertible stock or other contractual obligations requiring issuance of additional common shares that would result in a dilution of earnings. While Units can be exchanged for shares on a one-for-one basis after a minimum holding period of one year, the exchange of Units for common shares has no effect on diluted earnings per share, as Unitholders and common shareholders effectively share equally in the net income of the Operating Partnership. The following table presents a reconciliation of the numerator and denominator used to calculate basic and diluted earnings per share reported in the consolidated financial statements for the fiscal years ended April 30, 2006, 2005, and 2004:

	<b>For Years Ended April 30,</b>		
	<b>(in thousands, except per share data)</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>NUMERATOR</b>			
Income from continuing operations	\$ 8,671	\$ 8,021	\$ 7,777
Discontinued operations	2,896	7,055	1,663
Net income	11,567	15,076	9,440
Dividends to preferred shareholders	(2,372)	(2,372)	(33)

Explanation of Responses:

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Numerator for basic earnings per share net income available to common shareholders	9,195	12,704	9,407
Minority interest portion of operating partnership income	2,705	3,873	2,752
Numerator for diluted earnings per share	\$ 11,900	\$ 16,577	\$ 12,159
<b>DENOMINATOR</b>			
Denominator for basic earnings per share weighted average shares	45,717	43,214	39,257
Effect of dilutive securities convertible operating partnership units	13,329	12,621	11,176
Denominator for diluted earnings per share	59,046	55,835	50,433
Earnings per common share from continuing operations basic and diluted	\$ .14	\$ .13	\$ .20
Earnings per common share from discontinued operations basic and diluted	.06	.17	.04
<b>NET INCOME PER COMMON SHARE BASIC &amp; DILUTED</b>	<b>\$ .20</b>	<b>\$ .30</b>	<b>\$ .24</b>

**NOTE 15 • RETIREMENT PLANS**

IRET sponsors a defined contribution profit sharing retirement plan and a defined contribution 401K plan. IRET's defined contribution profit sharing retirement plan is available to employees over the age of 21 who have completed one year of service. Contributions to the profit sharing plan are at the discretion of the Company's management. All employees over the age of 21 are immediately eligible to participate in IRET's defined contribution 401K plan and may contribute up to maximum levels established by the I.R.S. IRET matches up to 3% of participating employees' wages. Plan expenses to IRET for the years ended April 30, 2006, 2005, and 2004, were \$217,599, \$204,141, and \$133,800.

**NOTE 16 • COMMITMENTS AND CONTINGENCIES**

*Ground Leases.* As of April 30, 2005, the Company is a tenant under operating ground leases on seven of its properties. The Company pays a total of approximately \$309,000 per year in rent under these ground leases, which have terms ranging from 7 to 90 years, and expiration dates ranging from July 2012 to April 2095. The Company has renewal options for three of the seven ground leases, and rights of first offer or first refusal for the remainder.

The expected timing of Ground Lease payments as of April 30, 2006 is as follows:

<b>Year Ended April 30, (in thousands)</b>	<b>Lease Payments</b>
2007	\$ 309
2008	309
2009	309
2010	309
2011	309
Thereafter	17,702
<b>Total</b>	<b>\$ 19,247</b>

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**Table of Contents****NOTE 16 • continued**

*Legal Proceedings.* IRET is involved in various lawsuits arising in the normal course of business. Management believes that such matters will not have a material effect on the Company's financial statements.

*Purchase Options.* The Company has granted options to purchase certain IRET properties to various parties. In general, the options grant the parties the right to purchase these properties at the greater of their appraised value or an annual compounded increase of 2% to 2.5% of the initial cost of the property to IRET. The property cost and gross rental revenue of these properties are as follows:

<b>Property</b>	<b>Property Cost</b>	<b>(in thousands)</b>		
		<b>Gross Rental Revenue</b>		
		<b>2006</b>	<b>2005</b>	<b>2004</b>
East Grand Station - East Grand Forks, MN	\$ 1,392	\$ 152	\$ 152	\$ 152
Edgewood Vista - Bismarck, ND	10,868	653	0	0
Edgewood Vista - Brainerd, MN	10,634	645	0	0
Edgewood Vista - Duluth, MN	11,709	1,472	1,406	1,278
Edgewood Vista - Fremont, NE	552	62	59	59
Edgewood Vista - Hastings, NE	572	63	61	61
Edgewood Vista - Hermantown, MN	12,325	749	0	0
Edgewood Vista - Kalispell, MT	588	62	62	62
Edgewood Vista - Missoula, MT	962	120	120	120
Edgewood Vista - Omaha, NE	641	70	67	67
Edgewood Vista - Spearfish, SD	6,757	406	0	0
Edgewood Vista - Virginia, MN	12,182	1,320	1,320	893
Great Plains Software - Fargo, ND	15,375	1,876	1,876	1,875
Healtheast - Woodbury & Maplewood, MN	21,601	2,032	2,032	1,948
Stevens Point - Stevens Point, WI	4,215	102	0	0
Wedgewood Sweetwater - Lithia Springs, GA	4,686	512	509	502
<b>Total</b>	<b>\$ 115,059</b>	<b>\$ 10,296</b>	<b>\$ 7,664</b>	<b>\$ 7,017</b>

*Income Guarantees.* In connection with its acquisition in April 2004 of a portfolio of properties located in and near Duluth, Minnesota, the Company received from the seller of the properties a guarantee, for five years from the closing date of the acquisition, of a specified minimum amount of annual net operating income, before debt service (principal and interest payments), from two of the properties included in the portfolio. As of April 30, 2006, the Company has recorded a receivable for payment of \$340,323 under this guarantee. Separately, in connection with its acquisition of Olympik Village Apartments, a multi-family resident property in Rochester, Minnesota, the Company received from the seller of the property a guarantee of 12.5% return on IRET's equity or \$150,000 per year whichever is greater, for a period of 24 months ending March 1, 2007. As of April 30, 2006, \$145,000 was due under the Olympik Village income guarantee.

*Restrictions on Taxable Dispositions.* Approximately 122 of our properties, consisting of approximately 4.4 million square feet of our combined commercial segments properties and 3,957 apartment units, are subject to restrictions on taxable dispositions under agreements entered into with some of the sellers or contributors of the properties. The real estate investment amount of these properties (net of accumulated depreciation) was approximately \$550 million at April 30, 2006. The restrictions on taxable dispositions are effective for varying periods. The terms of these agreements generally prevent us from selling the properties in taxable transactions. We do not believe that the agreements materially affect the conduct of our business or our decisions whether to dispose of restricted properties during the restriction period because we generally hold these and our other properties for investment purposes, rather than for sale. Historically, however, where we have deemed it to be in our shareholders' best interests to dispose of restricted properties, we have done so through transactions structured as tax-deferred transactions under Section 1031 of the Internal Revenue Code.

*Joint Venture Buy/Sell Options.* Certain of our joint venture agreements contain buy/sell options in which each party under certain circumstances has the option to acquire the interest of the other party, but do not generally require that

we buy our partners' interests. We have one joint venture which allows our unaffiliated partner, at its election, to require that we buy its interest at a purchase price to be determined by an appraisal conducted in accordance with the terms of the agreement, or at a negotiated price. In accordance with Statement of Accounting Standards No. 5, Accounting for Contingencies, we have not recorded a liability or the related asset that would result

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### **NOTE 16 • *continued***

from the acquisition in connection with the above potential obligation because the probability of our unaffiliated partner requiring us to buy their interest is not currently determinable, and we are unable to estimate the amount of the payment required for that purpose.

*Development Projects.* The Company has certain funding commitments under contracts for property development and renovation projects. As of April 30, 2006, IRET's funding commitments included the following:

Walgreen Construction: The Company is obligated under a lease agreement signed during the second quarter of fiscal year 2006 to construct a new, free-standing retail store for Walgreen Co. in Weston, Wisconsin, which Walgreen will then lease from the Company. Construction of this building is substantially complete, with approximately \$775,000 of the total project cost of \$2,200,000 remaining to be paid.

Stevens Point Assisted Living: During fiscal year 2006 IRET purchased an existing senior housing complex and adjoining vacant parcel of land in Stevens Point, Wisconsin. IRET is committed to fund construction of an expansion to the existing facility on the adjoining parcel of land, to be leased to the tenant of the existing senior housing complex. The construction costs to be paid by IRET are capped at approximately \$10.5 million. IRET expects construction on this project to begin in the first quarter of IRET's fiscal year 2007.

*Crosstown Circle Office Building, Eden Prairie, MN.* The Company's Crosstown Circle Office Building in Eden Prairie, Minnesota was acquired in October 2004 from Best Buy Company, which is leasing all but 7,500 square feet of the 185,000 square foot building under a master lease expiring September 30, 2010. Under the terms of the financing obtained by the Company for this building, the Company is obligated to fund a leasing reserve account in the event that a specified occupancy level is not met at the time the Best Buy master lease expires. The amount to be deposited in the leasing reserve account would be calculated by multiplying a specified amount per square foot by the difference between the specified occupancy level and the building's actual occupied square feet. The maximum amount the Company would be required to deposit in such leasing reserve account is \$4,625,000. Funds in the leasing reserve account would be released as leases for vacant space in the building are executed.

*Pending Dispositions.* As of or subsequent to April 30, 2006, the Company signed separate agreements to sell five small retail properties and one single-tenant office building for sale prices ranging from \$190,000 to \$1.5 million, and totaling approximately \$2.9 million. These properties are among approximately 30 small retail properties, primarily convenience store and gas station properties, that the Company identified as possible candidates for sale. The sales of 14 of these 30 properties closed during fiscal year 2006. These pending dispositions are subject to various closing conditions and contingencies, and no assurances can be given that these transactions will be consummated. The Company accordingly considers that these pending dispositions do not qualify as assets held for sale, or for classification as discontinued operations.

### **NOTE 17 • FAIR VALUE OF FINANCIAL INSTRUMENTS**

The following methods and assumptions were used to estimate the fair value of each class of financial instruments.

*Mortgage Loans Receivable.* Fair values are based on the discounted value of future cash flows expected to be received for a loan using current rates at which similar loans would be made to borrowers with similar credit risk and the same remaining maturities. Terms are short term in nature and carrying value approximates the estimated market value.

*Cash and Cash Equivalents.* The carrying amount approximates fair value because of the short maturity.

*Marketable Securities.* The fair values of these instruments are estimated based on quoted market prices for the security.

*Notes Payable.* The carrying amount approximates fair value because of the short maturity of such notes.

*Other Debt.* The fair value of other debt is estimated based on the discounted cash flows of the loan using current market rates.

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### **NOTE 17 • continued**

*Mortgages Payable.* For variable rate loans that re-price frequently, fair values are based on carrying values. The fair value of fixed rate loans is estimated based on the discounted cash flows of the loans using current market rates.

*Investment Certificates Issued.* The fair value is estimated using a discounted cash flow calculation that applies interest rates currently being offered on deposits at financial institutions with similar remaining maturities.

The estimated fair values of the Company's financial instruments as of April 30, 2006 and 2005, are as follows:

	<i>(in thousands)</i>			
	2006		2005	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>FINANCIAL ASSETS</b>				
Mortgage loans receivable	\$ 409	\$ 409	\$ 619	\$ 619
Cash and cash equivalents	17,485	17,485	23,538	23,538
Marketable securities - available-for-sale	2,402	2,402	2,459	2,459
<b>FINANCIAL LIABILITIES</b>				
Notes payable	\$ 3,500	\$ 3,500	\$ 0	\$ 0
Other debt	233	234	847	869
Mortgages payable	765,890	761,831	708,558	763,591
Investment certificates issued	2,451	2,444	4,636	4,609

### **NOTE 18 • COMMON AND PREFERRED SHARES OF BENEFICIAL INTEREST AND SHAREHOLDERS' EQUITY**

*Distribution Reinvestment Plan.* During fiscal years 2006 and 2005, IRET issued 1.2 million and 1.1 million common shares, respectively, pursuant to its distribution reinvestment plan, at a total value at issuance of \$11.1 million and \$10.7 million, respectively. IRET's distribution reinvestment plan is available to common shareholders of IRET and all limited partners of IRET Properties. Under the distribution reinvestment plan, shareholders or limited partners may elect to have all or a portion of their distributions used to purchase additional IRET common shares.

*Conversion of Units to Common Shares.* During fiscal years 2006 and 2005, respectively, 0.5 million and 0.7 million Units were converted to common shares, with a total value of \$4.0 million and \$5.3 million included in shareholders' equity.

*Issuance of Common Shares.* In November 2004, the Company concluded a "best efforts" offering of up to 1.5 million common shares at \$10.15 per share. In this offering, 1.4 million common shares were sold, for gross proceeds to the Company of approximately \$14.3 million, before payment of commissions of six percent per share to the broker-dealers selling the shares, and before payment of other expenses of the offering. In May 2004, the Company concluded a "best efforts" offering under which approximately .2 million common shares were sold, at \$10.10 per share, for gross proceeds to the Company of approximately \$2.6 million, before payment of commissions of six percent per share to the broker-dealers selling the shares, and before payment of other expenses of the offering.

*Series A Cumulative Redeemable Preferred Shares of Beneficial Interest.* During fiscal year 2004, the Company issued 1,150,000 shares of 8.25% Series A Cumulative Redeemable Preferred Shares of Beneficial Interest for total proceeds of \$27.3 million, net of selling costs. Holders of the Company's Series A Cumulative Redeemable Preferred Shares of Beneficial Interest are entitled to receive dividends at an annual rate of 8.25% of the liquidation preference of \$25 per share, or \$2.0625 per share per annum. These dividends are cumulative and payable quarterly in arrears. The shares are not convertible into or exchangeable for any other property or any other securities of the Company at the election of the holders. However, on or after April 26, 2009 (or sooner, under limited circumstances), the Company, at its option, may redeem the shares at a redemption price of \$25.00 per share, plus any accrued and unpaid distributions through the date of redemption. The shares have no maturity date and will remain outstanding indefinitely unless redeemed by the Company.

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### NOTE 19 • QUARTERLY RESULTS OF CONSOLIDATED OPERATIONS (unaudited)

(in thousands, except per share data)

QUARTER ENDED	July 31, 2005	October 31, 2005	January 31, 2006	April 30, 2006
Revenues	\$ 41,753	\$ 43,750	\$ 43,357	\$ 43,939
Operating Income	\$ 1,865	\$ 3,001	\$ 2,499	\$ 2,389
Net Income available to common shareholders	\$ 1,079	\$ 1,980	\$ 1,728	\$ 4,408
Net Income per common share - basic & diluted	\$ .02	\$ .04	\$ .04	\$ .10

QUARTER ENDED	July 31, 2004	October 31, 2004	January 31, 2005	April 30, 2005
Revenues	\$ 39,451	\$ 39,156	\$ 38,467	\$ 38,142
Operating Income	\$ 3,435	\$ 2,712	\$ 1,833	\$ 1,232
Net Income available to common shareholders	\$ 4,877	\$ 3,360	\$ 2,643	\$ 1,824
Net Income per common share - basic & diluted	\$ .12	\$ .08	\$ .06	\$ .04

*The above financial information is unaudited. In the opinion of management, all adjustments (which are of a normal recurring nature) have been included for a fair presentation.*

### NOTE 20 • SUBSEQUENT EVENTS

*Common and Preferred Share Distributions.* On June 30, 2006, the Company paid a distribution of 51.56 cents per share on the Company's Series A Cumulative Redeemable Preferred Shares to preferred shareholders of record on June 15, 2006. On July 3, 2006, the Company paid a distribution of 16.45 cents per share on the Company's common shares, to common shareholders and Unitholders of record on June 16, 2006. This distribution represented an increase of .05 cents or 0.3% over the previous regular quarterly distribution of 16.40 cents per common share/unit paid April 3, 2006.

*Closed and Pending Acquisitions.* Subsequent to its April 30, 2006 fiscal year end, the Company closed on its acquisition of a small retail property in Minot, North Dakota, for a purchase price of approximately \$625,000. Additionally, subsequent to its April 30, 2006 fiscal year end, the Company announced that it has signed an agreement to acquire an office portfolio comprised of nine properties, consisting of 15 buildings totaling 936,320 rentable square feet, for \$140.8 million (including the assumption of existing debt on the portfolio) from subsidiaries of Omaha-based Magnum Resources, Inc., a real estate services and investment firm founded by W. David Scott. The closing of this portfolio acquisition is expected to occur on or before September 1, 2006. However, the closing of this transaction is subject to the satisfaction of certain closing conditions, and, accordingly, no assurances can be given that the acquisition will be completed.

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### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Trustees and Shareholders of  
Investors Real Estate Trust  
Minot, North Dakota

We have audited the consolidated financial statements of Investors Real Estate Trust and subsidiaries (the "Company") as of April 30, 2006 and 2005, and for each of the three fiscal years in the period ended April 30, 2006, management's assessment of the effectiveness of the Company's internal control over financial reporting as of April 30, 2006, and the effectiveness of the Company's internal control over financial reporting as of April 30, 2006, and have issued our reports thereon dated July 6, 2006; such reports are included elsewhere in the Form 10-K. Our audits also included the consolidated financial statement schedules of the Company listed in the table of contents to the consolidated financial statements. These consolidated financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits. In our opinion, such consolidated financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

/s/ DELOITTE & TOUCHE LLP

Minneapolis, Minnesota  
July 6, 2006

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### **INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**

*April 30, 2006*

#### **Schedule III**

#### **REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

Explanation of Responses:



MULTI-FAMILY RESIDENTIAL	ENCUMBRANCES	INITIAL COST TO COMPANY BUILDINGS & LANDIMPROVEMENTS			COST CAPITALIZATION SUBSEQUENT TO ACQUISITION CARRYING COSTS	
405 Grant Avenue (Lonetree) - Harvey, ND	\$ 105	\$ 14	\$ 248	\$ 5	\$ 0	
408 1st Street SE - Minot, ND	0	10	37	1	0	
Applewood On The Green - Omaha, NE	7,182	706	11,384	134	95	
Boulder Court - Eagan, MN	4,599	1,067	5,677	214	0	
Brookfield Village Apartments - Topeka, KS	5,119	509	7,104	110	0	
Candlelight Apartments - Fargo, ND	1,491	80	1,626	40	0	
Canyon Lake Apartments - Rapid City, SD	2,839	305	3,946	22	73	
Castle Rock - Billings, MT	3,575	736	5,553	165	0	
Chateau Apartments - Minot, ND	1,892	122	2,638	84	0	
Clearwater Apartments - Boise, ID	2,392	585	3,369	32	0	
Colonial Villa - Burnsville, MN	9,198	2,401	12,039	559	0	
Colton Heights Properties - Minot, ND	606	80	931	17	0	
Cottonwood Lake I - Bismarck, ND	2,524	264	4,303	28	38	
Cottonwood Lake II - Bismarck, ND	2,643	264	4,052	22	37	
Cottonwood Lake III - Bismarck, ND	2,478	264	4,493	19	40	
Country Meadows I - Billings, MT	2,241	246	4,033	18	39	
Country Meadows II - Billings, MT	2,225	246	4,148	13	81	
Crestview Apartments - Bismarck, ND	3,361	235	5,037	90	0	
Crown Colony Apartments - Topeka, KS	6,817	620	10,668	95	0	
Dakota Hill At Valley Ranch - Irving, TX	23,883	3,650	34,976	256	0	
East Park Apartments - Sioux Falls, SD	1,671	115	2,580	43	0	
Forest Park Estates - Grand Forks, ND	6,717	810	7,499	375	0	
Heritage Manor - Rochester, MN	5,034	403	7,743	95	0	
Jenner Properties - Grand Forks, ND	1,731	201	1,868	38	0	
Kirkwood Manor - Bismarck, ND	2,080	449	3,516	69	0	
Lancaster Place - St. Cloud, MN	1,413	289	3,209	181	0	
Legacy Buildings I & II - Grand Forks, ND	3,241	908	6,357	69	112	
	2,182	454	3,359	28	112	

Explanation of Responses:

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Legacy Building III - Grand Forks, ND					
Legacy Building IV - Grand Forks, ND	2,568	252	6,519	32	0
Legacy Building V - Grand Forks, ND	0	137	2,634	56	0
Legacy Building VI - Grand Forks, ND	0	137	2,709	123	0
Legacy Building VII - Grand Forks, ND	0	137	2,307	407	0
Magic City Apartments - Minot, ND	2,994	412	4,629	182	0
Meadows Phase I - Jamestown, ND	940	57	1,787	20	0
Meadows Phase II - Jamestown, ND	940	55	1,876	11	0
Meadows Phase III - Jamestown, ND	1,070	56	2,147	6	0
Miramont Apartments - Fort Collins , CO	11,047	1,470	13,518	123	0
Monticello Apartments - Monticello, MN	3,304	490	3,803	83	0
Neighborhood Apartments - Colorado Springs, CO	6,227	1,034	11,383	292	0
North Pointe - Bismarck, ND	1,517	144	2,157	62	124
Oakmont Apartments - Sioux Falls, SD	3,904	423	4,889	11	27
Oakwood - Sioux Falls, SD	3,667	543	5,616	123	0
Olympic Village - Billings, MT	7,979	1,164	11,277	155	0
Olympik Village Apartments - Rochester, MN	5,240	1,034	6,126	136	0
Oxbow - Sioux Falls, SD	3,996	404	4,870	91	0
Park East Apartments - Fargo, ND	3,802	83	5,343	83	0
Park Meadows I - Waite Park, MN	2,782	572	3,819	126	0
Park Meadows II & III - Waite Park, MN	7,404	572	8,238	221	0
Pebble Springs - Bismarck, ND	389	7	794	10	0
Pinecone Apartments - Fort Collins , CO	10,255	905	13,036	109	0
Pinehurst Apartments - Billings, MT	472	72	704	12	6
Pointe West - Rapid City, SD	2,032	240	4,413	34	0
Prairie Winds Apartments - Sioux Falls, SD	1,214	144	1,986	60	0
Prairiewood Meadows - Fargo, ND	1,784	280	2,918	134	0
Ridge Oaks - Sioux City, IA	2,741	178	4,757	65	0
Rimrock Apartments - Billings, MT	2,363	330	3,714	42	0

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**Table of Contents****INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**

April 30, 2006

**Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

<b>MULTI-FAMILY RESIDENTIAL - continued</b>	<b>ENCUMBRANCES</b>	<b>INITIAL COST TO COMPANY BUILDINGS &amp; LAND IMPROVEMENTS</b>	<b>COST CAPITALIZATION SUBSEQUENT TO ACQUISITION IMPROVEMENTS</b>	<b>CARRYING COSTS</b>	
Rocky Meadows - Billings, MT	\$ 3,358	\$ 656	\$ 6,113	\$ 41	\$ 103
Sherwood Apartments - Topeka, KS	10,226	1,150	15,586	178	0
Southbrook & Mariposa - Topeka, KS	3,339	399	5,149	47	0
South Pointe - Minot, ND	6,765	550	9,658	123	403
Southview Apartments - Minot, ND	802	185	619	18	0
Southwind Apartments - Grand Forks, ND	3,660	400	6,064	122	0
Sunset Trail Phase I - Rochester, MN	4,123	168	6,950	9	0
Sunset Trail Phase II - Rochester, MN	4,033	168	7,434	8	0
Sweetwater Properties - Devils Lake & Grafton, ND	810	90	1,712	44	0
Sycamore Village Apartments - Sioux Falls, SD	940	100	1,472	29	0
Terrace On The Green - Moorhead, MN	1,498	24	2,802	79	0
Thomasbrook Apartments - Lincoln, NE	5,518	600	10,053	282	0
Valley Park Manor - Grand Forks, ND	3,713	293	5,277	219	0
Village Green - Rochester, MN	1,761	234	2,236	99	0
West Stonehill - Waite Park, MN	6,700	938	12,470	277	0
Westwood Park - Bismarck, ND	1,085	161	2,346	84	0
Winchester - Rochester, MN	4,310	748	5,590	326	0
Woodridge Apartments - Rochester, MN	3,158	370	6,771	82	0
<b>TOTAL MULTI-FAMILY RESIDENTIAL</b>	<b>\$ 265,669</b>	<b>\$ 34,599</b>	<b>\$ 408,664</b>	<b>\$ 7,698</b>	<b>\$ 1,290</b>
<b>OFFICE BUILDINGS</b>					
1st Avenue Building - Minot, ND	\$ 0	\$ 30	\$ 525	\$ 21	\$ 0
17 South Main - Minot, ND	0	15	95	0	0
401 South Main - Minot, ND	0	71	559	6	0

Explanation of Responses:

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2030 Cliff Road - Eagan, MN	564	146	837	0	0
7800 W Brown Deer Road - Milwaukee, WI	6,119	1,455	9,567	0	0
American Corporate Center - Mendota Heights, MN	10,496	1,331	16,329	1,423	0
Ameritrade - Omaha, NE	4,902	327	8,022	0	0
Benton Business Park - Sauk Rapids, MN	946	188	1,287	3	0
Bloomington Business Plaza - Bloomington, MN	4,629	1,300	6,438	222	39
Brenwood - Minnetonka, MN	8,229	1,762	12,862	416	0
Brook Valley I - La Vista, NE	1,557	347	1,671	26	0
Burnsville Bluffs II - Burnsville, MN	1,437	300	2,660	253	0
Cold Spring Center - St. Cloud, MN	4,674	588	8,022	25	0
Crosstown Centre - Eden Prairie , MN	16,068	2,884	14,811	165	0
Dewey Hill Business Center - Edina, MN	2,866	985	4,173	39	0
Golden Hills Office Center - Golden Valley, MN	15,000	3,018	19,056	273	0
Great Plains - Fargo, ND	8,025	126	15,249	0	0
Greenwood Office - Greenwood, MN	537	148	832	1	0
Highlands Ranch - Highlands Ranch, CO	9,590	1,437	9,803	279	0
Interlachen Corporate Center - Edina, MN	10,659	1,650	14,885	0	191
Mendota Office Center I - Mendota Heights, MN	4,162	1,570	5,506	70	0
Mendota Office Center II - Mendota Heights, MN	6,665	1,074	10,558	91	0
Mendota Office Center III - Mendota Heights, MN	3,807	1,501	5,247	27	0
Mendota Office Center IV - Mendota Heights, MN	4,943	1,385	7,320	0	0
Metris - Duluth, MN	1,797	336	2,203	0	0
Minnesota National Bank - Duluth, MN	1,195	287	1,456	2	0
Minnetonka Office Building - Minnetonka, MN	0	40	361	0	0
Nicollett VII - Burnsville, MN	4,401	429	6,955	3	0
Northgate I - Maple Grove, MN	6,198	1,063	6,392	3	0
Northgate II - Maple Grove, MN	1,421	358	2,014	53	0
Northpark Corporate Center - Arden Hills, MN	0	2,567	14,584	0	0

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Explanation of Responses:

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## INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES

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## Schedule III

## REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)

OFFICE BUILDINGS - <i>continued</i>	ENCUMBRANCES	LAND	INITIAL COST TO COMPANY BUILDINGS & IMPROVEMENTS	COST CAPITALIZATION SUBSEQUENT TO ACQUISITION IMPROVEMENTS	CARRYING COSTS
Pillsbury Business Center - Bloomington, MN	\$ 1,093	\$ 284	\$ 1,610	\$ 0	\$ 0
Plaza VII - Boise, ID	1,340	300	3,145	46	0
Plymouth I - Plymouth, MN	1,389	530	1,142	0	0
Plymouth II - Plymouth, MN	1,389	367	1,273	0	0
Plymouth III - Plymouth, MN	1,710	507	1,505	0	0
Plymouth IV & V - Plymouth, MN	8,555	641	14,248	0	0
Prairie Oak Business Center - Eden Prairie, MN	2,265	531	4,174	545	0
Rapid City, SD - 900 Concourse Drive - Rapid City, SD	3,613	285	6,762	41	0
Southeast Tech Center - Eagan, MN	3,844	560	5,776	2	0
Spring Valley IV - Omaha, NE	927	178	916	19	0
Spring Valley V - Omaha, NE	1,019	212	1,123	29	0
Spring Valley X - Omaha, NE	945	180	1,024	22	0
Spring Valley XI - Omaha, NE	927	143	1,094	22	0
TCA Building - Eagan, MN	9,814	627	9,258	18	0
Three Paramount Plaza - Bloomington, MN	4,594	1,261	6,647	136	0
Thresher Square - Minneapolis, MN	0	1,095	10,304	145	9
UHC Office - International Falls, MN	1,523	119	2,378	8	0
US Bank Financial Center - Bloomington, MN	15,243	3,117	13,350	131	0
Viomed - Eden Prairie, MN	2,056	666	4,197	1	0
Wayroad Corporate - Minnetonka, MN	4,165	530	4,992	25	20
Wells Fargo Center - St Cloud, MN	7,634	869	8,414	428	0
West River Business Park - Waite Park, MN	946	235	1,218	1	0
Westgate - Boise, ID	7,400	1,000	10,738	493	0
Wirth Corporate Center - Golden Valley, MN	4,873	970	7,795	192	29
<b>TOTAL OFFICE BUILDINGS</b>	<b>\$ 228,151</b>	<b>\$43,925</b>	<b>\$ 333,362</b>	<b>\$ 5,705</b>	<b>\$ 288</b>

Explanation of Responses:

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**MEDICAL**

2800 Medical Building - Minneapolis, MN	\$ 6,523	\$ 930	\$ 7,135	\$ 8	\$ 0
6517 Drew Avenue South - Edina, MN	0	351	662	25	0
Abbott Northwest - Sartell, MN	7,433	0	12,653	0	0
Airport Medical - Bloomington, MN	2,703	0	4,678	0	0
Denfeld Clinic - Duluth, MN	2,282	501	2,614	(16)	0
Edgewood Vista - Bismarck, ND	7,382	511	9,193	1	0
Edgewood Vista - Brainerd, MN	7,296	587	8,999	0	0
Edgewood Vista - Duluth, MN	3,537	390	11,319	0	0
Edgewood Vista - Fremont, NE	283	56	496	0	0
Edgewood Vista - Hastings, NE	292	14	558	0	0
Edgewood Vista - Hermantown, MN	8,455	719	10,517	0	0
Edgewood Vista - Kalispell, MT	298	70	518	0	0
Edgewood Vista - Missoula, MT	527	109	853	0	0
Edgewood Vista - Omaha, NE	338	89	552	0	0
Edgewood Vista - Spearfish, SD	4,596	315	5,806	0	0
Edgewood Vista - Virginia, MN	4,583	246	6,766	0	58
Edgewood Vista Phase II - Virginia, MN	3,319	0	5,111	0	0
Fresenius - Duluth, MN	1,097	50	1,522	0	0
Garden View - St. Paul, MN	4,071	0	7,588	0	0
Gateway Clinic - Sandstone, MN	1,322	66	1,699	0	0
Health East St John & Woodwinds - Maplewood & Woodbury, MN	16,894	3,238	18,363	0	0
High Pointe Health Campus - Lake Elmo, MN	5,297	1,305	10,723	3	0
Mariner Clinic - Superior, WI	2,890	0	3,820	(32)	0
Nebraska Orthopaedic Hospital - Omaha, NE	14,424	0	20,512	0	0
Park Dental - Brooklyn Center, MN	1,550	185	2,767	0	0
Pavilion I - Duluth, MN	7,616	1,245	8,899	0	0
Pavilion II - Duluth, MN	14,014	2,715	16,610	0	0
Ritchie Medical Plaza - St Paul, MN	7,808	1,615	7,851	34	0
Southdale 6525 France - Edina, MN	9,500	0	13,047	699	0
Southdale 6545 France - Edina, MN	22,862	3,500	30,209	305	0
Stevens Point - Stevens Point, WI	0	133	3,888	0	0

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Explanation of Responses:

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**INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**

April 30, 2006

**Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

<b>MEDICAL - continued</b>	<b>ENCUMBRANCES</b>	<b>COST CAPITALIZATION</b>				
		<b>INITIAL COST TO COMPANY BUILDINGS &amp; LAND IMPROVEMENTS</b>	<b>IMPROVEMENTS</b>	<b>SUBSEQUENT TO ACQUISITION CARRYING COSTS</b>		
Wedgewood Sweetwater - Lithia Springs, GA	\$ 1,153	\$ 334	\$ 4,288	\$ 64	0	0
Wells Clinic - Hibbing, MN	2,016	162	2,499	0	0	0
<b>TOTAL MEDICAL</b>	\$ 172,361	\$ 19,436	\$ 242,715	\$ 1,091	\$ 58	
<b>INDUSTRIAL</b>						
API Building - Duluth, MN	\$ 1,218	\$ 115	\$ 1,608	\$ 0	\$ 0	0
Bodycote Industrial Building - Eden Prairie, MN	1,478	198	1,954	0	0	0
Dixon Avenue Industrial Park - Des Moines, IA	8,423	1,439	11,541	111	0	0
Lexington Commerce Center - Eagan, MN	3,092	453	5,459	263	0	0
Lighthouse - Duluth, MN	1,279	90	1,794	0	0	0
Metal Improvement Company - New Brighton, MN	1,364	240	2,205	1	4	4
Stone Container - Fargo, ND	4,123	440	6,612	0	89	89
Stone Container - Roseville, MN	4,714	810	7,275	0	165	165
Waconia Industrial Building - Waconia, MN	0	165	1,502	238	0	0
Wilson's Leather - Brooklyn Park, MN	8,222	1,368	11,700	737	0	0
Winsted Industrial Building - Winsted, MN	0	100	907	0	0	0
<b>TOTAL INDUSTRIAL</b>	\$ 33,913	\$ 5,418	\$ 52,557	\$ 1,350	\$ 258	
<b>RETAIL</b>						
Anoka Strip Center - Anoka, MN	\$ 453	\$ 123	610	\$ 0	\$ 0	0
Buffalo Strip Center - Buffalo, MN	293	131	345	45	0	0
Burnsville 1 Strip Center - Burnsville, MN	615	208	788	1	0	0
Burnsville 2 Strip Center - Burnsville, MN	489	291	498	15	0	0
Champlin South Pond - Champlin, MN	2,254	842	2,705	24	0	0
Chan West Village - Chanhassen, MN	15,114	5,035	15,769	14	0	0
	3,421	276	4,708	0	0	0

Explanation of Responses:

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Duluth Denfeld Retail - Duluth, MN					
Duluth Tool Crib - Duluth, MN	1,036	130	1,803	0	0
Eagan 1 Retail Center - Eagan, MN	1,635	196	319	0	0
Eagan 2 Retail Center - Eagan, MN	0	291	1,068	2	0
Eagan 3 C Store - Eagan, MN	0	214	569	1	0
East Grand Station - East Grand Forks, MN	575	150	1,242	0	0
Fargo Express Center - Fargo, ND	1,249	305	1,129	4	0
Fargo Express SC Pad 1 - Fargo, ND	0	69	299	0	0
Faribault Checker Auto - Faribault, MN	206	83	258	0	0
Forest Lake Auto - Forest Lake, MN	0	50	448	3	0
Forest Lake Westlake Center - Forest Lake, MN	5,229	2,397	5,729	11	0
Glencoe C Store - Glencoe, MN	0	52	478	2	0
Grand Forks Carmike - Grand Forks, ND	2,192	184	2,295	0	67
Grand Forks Medpark Mall - Grand Forks, ND	3,122	681	5,008	8	0
Howard Lake C Store - Howard Lake, MN	231	22	359	3	0
Jamestown Buffalo Mall - Jamestown, ND	2,297	566	3,657	332	0
Jamestown Business Center - Jamestown, ND	840	297	1,150	65	0
Kalispell Retail Center - Kalispell, MT	1,703	250	3,167	53	0
Kentwood Thomasville Furniture - Kentwood, MI	977	225	1,896	0	0
Ladysmith Pamida - Ladysmith, WI	1,176	89	1,411	0	0
Lakeville Strip Center - Lakeville, MN	1,248	121	1,908	(136)	0
Livingston Pamida - Livingston, MT	1,398	227	1,573	0	0
Long Prairie C Store - Long Prairie, MN	0	39	662	(199)	0
Minot Arrowhead SC - Minot, ND	1,112	100	3,095	392	0
Minot Plaza - Minot, ND	691	50	524	11	0
Monticello C Store - Monticello, MN	0	86	777	0	0
Moundsview Bakery - Mounds View, MN	0	47	245	0	0

Explanation of Responses:

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Omaha Barnes & Noble - Omaha, NE	3,236	600	3,099	0	0
Paynesville C Store - Paynesville, MN	0	31	336	2	0
Pine City C Store - Pine City, MN	361	83	359	0	0
Pine City Evergreen Square - Pine City, MN	2,218	154	2,820	2	0
Prior Lake 1 Strip Center - Prior Lake, MN	884	202	777	0	0
Prior Lake 3 Strip Center - Prior Lake, MN	0	48	435	1	0

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**Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

<b>RETAIL - continued</b>	<b>ENCUMBRANCES</b>	<b>INITIAL COST TO COMPANY BUILDINGS &amp; LAND IMPROVEMENTS</b>	<b>COST CAPITALIZATION SUBSEQUENT TO ACQUISITION IMPROVEMENTS</b>	<b>CARRYING COSTS</b>
Rochester Maplewood Square - Rochester, MN	\$ 5,199	\$ 3,275	\$ 8,639	\$ 9
Schofield Plaza SC - Schofield, WI	0	175	1,601	(78)
St. Cloud Westgate SC - St. Cloud, MN	4,093	1,219	5,560	8
Wilmar Sam Goody - Willmar, MN	0	170	240	1
Winsted C Store - Winsted, MN	249	35	376	(207)
<b>TOTAL RETAIL</b>	<b>\$ 65,796</b>	<b>\$ 19,819</b>	<b>\$ 90,734</b>	<b>\$ 389</b>
<b>SUBTOTAL</b>	<b>\$ 765,890</b>	<b>\$ 123,197</b>	<b>\$ 1,128,032</b>	<b>\$ 16,233</b>
<b>UNDEVELOPED LAND</b>				
17 S Main 2nd Floor - Minot, ND	\$ 0	\$ 0	\$ 12	\$ 0
Cottonwood Lake IV - Bismarck, ND	0	264	1	2
Eagan Vacant Land - Eagan, MN	0	423	0	0
IGH Vacant Land - Inver Grove Heights, MN	0	560	4	0
Kalispell Vacant Land - Kalispell, MT	0	1,400	15	6
	0	150	6	6

Explanation of Responses:

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Long Prairie Vacant Land - Long Prairie, MN						
River Falls Vacant Land - River Falls, WI	0	200	5	0	0	
Schofield Plaza Undeveloped - Schofield, WI	0	79	0	1,559	0	
Stevens Point Undeveloped - Stevens Point, WI	0	310	0	173	0	
<b>TOTAL UNDEVELOPED LAND</b>	\$ 0	\$ 3,386	\$ 43	\$ 1,746	\$ 0	
<b>TOTAL</b>	\$ 765,890	\$ 126,583	\$ 1,128,075	\$ 17,979	\$ 1,961	

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**Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

MULTI-FAMILY RESIDENTIAL	GROSS AMOUNT CARRIED AT CLOSE OF PERIOD				DATE ACQUIRED	LIFE ON WHICH LATEST INCOME STATEMENT IS COMPUTED
	BUILDING & LAND IMPROVEMENTS	TOTAL	ACCUMULATED DEPRECIATION	DATE ACQUIRED		
405 Grant Avenue (Lonetree) - Harvey, ND	\$ 14	\$ 253	\$ 267	\$ (87)	1991	24-40 years
408 1st Street SE - Minot, ND	10	38	48	(36)	2001	40 years
Applewood On The Green - Omaha, NE	706	11,613	12,319	(1,385)	2001	40 years
Boulder Court - Eagan, MN	1,067	5,891	6,958	(408)	2003	40 years
Brookfield Village Apartments - Topeka, KS	509	7,214	7,723	(464)	2003	40 years
Candlelight Apartments - Fargo, ND	80	1,666	1,746	(510)	1993	24-40 years
Canyon Lake Apartments - Rapid City, SD	305	4,041	4,346	(474)	2001	40 years
Castle Rock - Billings, MT	736	5,718	6,454	(1,085)	1999	40 years
Chateau Apartments - Minot, ND	122	2,722	2,844	(565)	1997	12-40 years
Clearwater Apartments - Boise, ID	585	3,401	3,986	(664)	1999	40 years
Colonial Villa - Burnsville, MN	2,401	12,598	14,999	(868)	2003	40 years

Explanation of Responses:

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Colton Heights Properties - Minot, ND	80	948	1,028	(553)	1996	40 years
Cottonwood Lake I - Bismarck, ND	264	4,369	4,633	(898)	1999	40 years
Cottonwood Lake II - Bismarck, ND	264	4,111	4,375	(867)	1999	40 years
Cottonwood Lake III - Bismarck, ND	264	4,552	4,816	(663)	1999	40 years
Country Meadows I - Billings, MT	246	4,090	4,336	(857)	1984	33-40 years
Country Meadows II - Billings, MT	246	4,242	4,488	(667)	1997	40 years
Crestview Apartments - Bismarck, ND	235	5,127	5,362	(1,558)	1994	24-40 years
Crown Colony Apartments - Topeka, KS	620	10,763	11,383	(1,817)	2000	40 years
Dakota Hill At Valley Ranch - Irving, TX	3,650	35,232	38,882	(5,530)	2000	40 years
East Park Apartments - Sioux Falls, SD	115	2,623	2,738	(266)	2002	40 years
Forest Park Estates - Grand Forks, ND	810	7,874	8,684	(2,463)	1993	24-40 years
Heritage Manor - Rochester, MN	403	7,838	8,241	(1,593)	1999	40 years
Jenner Properties - Grand Forks, ND	201	1,906	2,107	(433)	1996	40 years
Kirkwood Manor - Bismarck, ND	449	3,585	4,034	(844)	1997	12-40 years
Lancaster Place - St. Cloud, MN	289	3,390	3,679	(533)	2000	40 years
Legacy Buildings I & II - Grand Forks, ND	908	6,538	7,446	(1,659)	1996	24-40 years
Legacy Building III - Grand Forks, ND	454	3,499	3,953	(744)	1996	24-40 years
Legacy Building IV - Grand Forks, ND	252	6,551	6,803	(1,039)	2000	40 years
Legacy Building V - Grand Forks, ND	137	2,690	2,827	(107)	2000	40 years
Legacy Building VI - Grand Forks, ND	137	2,832	2,969	(90)	2000	40 years
Legacy Building VII - Grand Forks, ND	137	2,714	2,851	(65)	2000	40 years
Magic City Apartments - Minot, ND	412	4,811	5,223	(1,079)	1997	12-40 years
Meadows Phase I - Jamestown, ND	57	1,807	1,864	(301)	2000	40 years
Meadows Phase II - Jamestown, ND	55	1,887	1,942	(295)	2000	40 years
Meadows Phase III - Jamestown, ND	56	2,153	2,209	(217)	2002	40 years
	1,470	13,641	15,111	(3,254)	1996	40 years

Explanation of Responses:

Miramont Apartments - Fort Collins , CO						
Monticello Apartments - Monticello, MN	490	3,886	4,376	(214)	2004	40 years
Neighborhood Apartments - Colorado Springs, CO	1,034	11,675	12,709	(2,794)	1996	40 years
North Pointe - Bismarck, ND	144	2,343	2,487	(608)	1995	24-40 years
Oakmont Apartments - Sioux Falls, SD	423	4,927	5,350	(512)	2002	40 years
Oakwood - Sioux Falls, SD	543	5,739	6,282	(1,721)	1996	40 years
Olympic Village - Billings, MT	1,164	11,432	12,596	(1,690)	2001	40 years
Olympik Village Apartments - Rochester, MN	1,034	6,262	7,296	(181)	2005	40 years
Oxbow - Sioux Falls, SD	404	4,961	5,365	(1,399)	1994	24-40 years
Park East Apartments - Fargo, ND	83	5,426	5,509	(1,094)	1997	12-40 years
Park Meadows I - Waite Park, MN	572	3,945	4,517	(1,440)	1997	40 years
Park Meadows II & III - Waite Park, MN	572	8,459	9,031	(1,888)	1997	40 years
Pebble Springs - Bismarck, ND	7	804	811	(137)	2000	40 years
Pinecone Apartments - Fort Collins , CO	905	13,145	14,050	(3,568)	1994	40 years
Pinehurst Apartments - Billings, MT	72	722	794	(77)	2002	40 years
Pointe West - Rapid City, SD	240	4,447	4,687	(1,354)	1994	24-40 years
Prairie Winds Apartments - Sioux Falls, SD	144	2,046	2,190	(669)	1993	24-40 years
Prairiewood Meadows - Fargo, ND	280	3,052	3,332	(451)	2001	40 years
Ridge Oaks - Sioux City, IA	178	4,822	5,000	(800)	2001	40 years

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**Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

	GROSS AMOUNT CARRIED AT CLOSE OF PERIOD		ACCUMULATED DEPRECIATION ACQUIRED	DATE ACQUIRED	LIFE ON WHICH LATEST INCOME STATEMENT IS COMPUTED
MULTI-FAMILY RES. - <i>continued</i>		BUILDING & LAND IMPROVEMENTS	TOTAL		

Explanation of Responses:

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Rimrock Apartments - Billings, MT	\$ 330	\$ 3,756	\$ 4,086	\$ (651)	2000	40 years
Rocky Meadows - Billings, MT	656	6,257	6,913	(1,524)	1996	40 years
Sherwood Apartments - Topeka, KS	1,150	15,764	16,914	(2,655)	2000	40 years
Southbrook & Mariposa - Topeka, KS	399	5,196	5,595	(179)	2004	40 years
South Pointe - Minot, ND	550	10,184	10,734	(2,535)	1995	24-40 years
Southview Apartments - Minot, ND	185	637	822	(186)	1994	24-40 years
Southwind Apartments - Grand Forks, ND	400	6,186	6,586	(1,599)	1996	24-40 years
Sunset Trail Phase I - Rochester, MN	168	6,959	7,127	(980)	2001	40 years
Sunset Trail Phase II - Rochester, MN	168	7,442	7,610	(880)	2002	40 years
Sweetwater Properties - Devils Lake & Grafton, ND	90	1,756	1,846	(1,184)	1972	5-40 years
Sycamore Village Apartments - Sioux Falls, SD	100	1,501	1,601	(151)	2002	40 years
Terrace On The Green - Moorhead, MN	24	2,881	2,905	(1,947)	1970	33-40 years
Thomasbrook Apartments - Lincoln, NE	600	10,335	10,935	(1,962)	2000	40 years
Valley Park Manor - Grand Forks, ND	293	5,496	5,789	(1,006)	2000	40 years
Village Green - Rochester, MN	234	2,335	2,569	(164)	2003	40 years
West Stonehill - Waite Park, MN	938	12,747	13,685	(3,378)	1995	40 years
Westwood Park - Bismarck, ND	161	2,430	2,591	(517)	1999	40 years
Winchester - Rochester, MN	748	5,916	6,664	(413)	2003	40 years
Woodridge Apartments - Rochester, MN	370	6,853	7,223	(1,704)	1996	40 years
<b>TOTAL MULTI-FAMILY RESIDENTIAL</b>	<b>\$34,599</b>	<b>\$ 417,652</b>	<b>\$452,251</b>	<b>\$ (79,150)</b>		
<b>OFFICE BUILDINGS</b>						
1st Avenue Building - Minot, ND	\$ 30	\$ 546	\$ 576	\$ (369)	1981	33-40 years
17 South Main - Minot, ND	15	95	110	(12)	2001	40 years
401 South Main - Minot, ND	71	565	636	(242)	1987	24-40 years
2030 Cliff Road - Eagan, MN	146	837	983	(105)	2001	19-40 years
7800 W Brown Deer Road - Milwaukee, WI	1,455	9,567	11,022	(867)	2003	40 years
American Corporate Center - Mendota Heights, MN	1,331	17,752	19,083	(1,780)	2002	40 years
Ameritrade - Omaha, NE	327	8,022	8,349	(1,410)	1999	40 years

Explanation of Responses:

Benton Business Park - Sauk Rapids, MN	188	1,290	1,478	(91)	2003	40 years
Bloomington Business Plaza - Bloomington, MN	1,300	6,699	7,999	(804)	2001	40 years
Brenwood - Minnetonka, MN	1,762	13,278	15,040	(1,327)	2002	40 years
Brook Valley I - La Vista, NE	347	1,697	2,044	(26)	2005	45 years
Burnsville Bluffs II - Burnsville, MN	300	2,913	3,213	(358)	2001	40 years
Cold Spring Center - St. Cloud, MN	588	8,047	8,635	(1,070)	2001	40 years
Crosstown Centre - Eden Prairie, MN	2,884	14,976	17,860	(585)	2004	40 years
Dewey Hill Business Center - Edina, MN	985	4,212	5,197	(614)	2001	40 years
Golden Hills Office Center - Golden Valley, MN	3,018	19,329	22,347	(1,371)	2003	40 years
Great Plains - Fargo, ND	126	15,249	15,375	(2,557)	2000	40 years
Greenwood Office - Greenwood, MN	148	833	981	(67)	2005	40 years
Highlands Ranch - Highlands Ranch, CO	1,437	10,082	11,519	(367)	2004	40 years
Interlachen Corporate Center - Edina, MN	1,650	15,076	16,726	(1,791)	2001	40 years
Mendota Office Center I - Mendota Heights, MN	1,570	5,576	7,146	(684)	2002	40 years
Mendota Office Center II - Mendota Heights, MN	1,074	10,649	11,723	(1,318)	2002	40 years
Mendota Office Center III - Mendota Heights, MN	1,501	5,274	6,775	(606)	2002	40 years
Mendota Office Center IV - Mendota Heights, MN	1,385	7,320	8,705	(783)	2002	40 years

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**Table of Contents****INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES***April 30, 2006***Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

OFFICE BUILDINGS - <i>continued</i>	GROSS AMOUNT CARRIED AT CLOSE OF PERIOD				DATE ACQUIRED	LIFE ON WHICH LATEST INCOME STATEMENT IS COMPUTED
	BUILDING & LAND IMPROVEMENTS	TOTAL	ACCUMULATED DEPRECIATION			
Metris - Duluth, MN	\$ 336	\$ 2,203	\$ 2,539	\$ (112)	2004	40 years

Explanation of Responses:

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Minnesota National Bank - Duluth, MN	287	1,458	1,745	(74)	2004	40 years
Minnetonka Office Building -						
Minnetonka, MN	40	361	401	(102)	2001	40 years
Nicollett VII - Burnsville, MN	429	6,958	7,387	(881)	2001	40 years
Northgate I - Maple Grove, MN	1,063	6,395	7,458	(299)	2004	40 years
Northgate II - Maple Grove, MN	358	2,067	2,425	(323)	2000	40 years
Northpark Corporate Center -						
Arden Hills, MN	2,567	14,584	17,151	(15)	2006	40 years
Pillsbury Business Center - Bloomington, MN	284	1,610	1,894	(202)	2001	40 years
Plaza VII - Boise, ID	300	3,191	3,491	(264)	2003	40 years
Plymouth I - Plymouth, MN	530	1,142	1,672	(53)	2004	40 years
Plymouth II - Plymouth, MN	367	1,273	1,640	(60)	2004	40 years
Plymouth III - Plymouth, MN	507	1,505	2,012	(70)	2004	40 years
Plymouth IV & V - Plymouth, MN	641	14,248	14,889	(1,815)	2001	40 years
Prairie Oak Business Center -						
Eden Prairie, MN	531	4,719	5,250	(368)	2003	40 years
Rapid City, SD - 900 Concourse Drive - Rapid City, SD	285	6,803	7,088	(980)	2001	40 years
Southeast Tech Center - Eagan, MN	560	5,778	6,338	(954)	2000	40 years
Spring Valley IV - Omaha, NE	178	935	1,113	(14)	2005	41 years
Spring Valley V - Omaha, NE	212	1,152	1,364	(18)	2005	42 years
Spring Valley X - Omaha, NE	180	1,046	1,226	(16)	2005	43 years
Spring Valley XI - Omaha, NE	143	1,116	1,259	(17)	2005	44 years
TCA Building - Eagan, MN	627	9,276	9,903	(641)	2003	40 years
Three Paramount Plaza - Bloomington, MN	1,261	6,783	8,044	(727)	2002	40 years
Thresher Square - Minneapolis, MN	1,095	10,458	11,553	(1,100)	2002	40 years
UHC Office - International Falls, MN	119	2,386	2,505	(124)	2004	40 years
US Bank Financial Center - Bloomington, MN	3,117	13,481	16,598	(380)	2005	40 years
Viomed - Eden Prairie, MN	666	4,198	4,864	(756)	1999	40 years
	530	5,037	5,567	(532)	2002	40 years

Explanation of Responses:

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Wayroad Corporate - Minnetonka, MN						
Wells Fargo Center - St Cloud, MN	869	8,842	9,711	(241)	2005	40 years
West River Business Park - Waite Park, MN	235	1,219	1,454	(84)	2003	40 years
Westgate - Boise, ID	1,000	11,231	12,231	(918)	2003	40 years
Wirth Corporate Center - Golden Valley, MN	970	8,016	8,986	(849)	2002	40 years
<b>TOTAL OFFICE BUILDINGS</b>	\$43,925	\$ 339,355	\$383,280	\$ (32,193)		

**MEDICAL**

2800 Medical Building - Minneapolis, MN	\$ 930	\$ 7,143	\$ 8,073	\$ (156)	2002	40 years
6517 Drew Avenue South - Edina, MN	351	687	1,038	(61)	2002	40 years
Abbott Northwest - Sartell, MN	0	12,653	12,653	(1,228)	2002	40 years
Airport Medical - Bloomington, MN	0	4,678	4,678	(424)	2002	40 years
Denfeld Clinic - Duluth, MN	501	2,598	3,099	(133)	2004	40 years
Edgewood Vista - Bismarck, ND	511	9,194	9,705	(144)	2005	40 years
Edgewood Vista - Brainerd, MN	587	8,999	9,586	(141)	2005	40 years
Edgewood Vista - Duluth, MN	390	11,319	11,709	(1,312)	2000	40 years
Edgewood Vista - Fremont, NE	56	496	552	(67)	2001	40 years
Edgewood Vista - Hastings, NE	14	558	572	(71)	2001	40 years
Edgewood Vista - Hermantown, MN	719	10,517	11,236	(164)	2005	40 years
Edgewood Vista - Kalispell, MT	70	518	588	(67)	2001	40 years
Edgewood Vista - Missoula, MT	109	853	962	(203)	1997	40 years
Edgewood Vista - Omaha, NE	89	552	641	(70)	2001	40 years
Edgewood Vista - Spearfish, SD	315	5,806	6,121	(91)	2005	40 years
Edgewood Vista - Virginia, MN	246	6,824	7,070	(689)	2002	40 years
Edgewood Vista Phase II - Virginia, MN	0	5,111	5,111	(282)	2004	40 years

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**INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**

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**Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

MEDICAL <i>continued</i>	GROSS AMOUNT CARRIED AT CLOSE OF PERIOD				DATE ACQUIRED	LIFE ON WHICH LATEST INCOME STATEMENT IS COMPUTED
	BUILDING & LAND IMPROVEMENTS	TOTAL	ACCUMULATED DEPRECIATION			
Fresenius - Duluth, MN	\$ 50	\$ 1,522	\$ 1,572	\$ (78)	2004	40 years
Garden View - St. Paul, MN	0	7,588	7,588	(738)	2002	40 years
Gateway Clinic - Sandstone, MN	66	1,699	1,765	(87)	2004	40 years
Health East St John & Woodwinds - Maplewood & Woodbury, MN	3,238	18,363	21,601	(2,735)	2001	40 years
High Pointe Health Campus - Lake Elmo, MN	1,305	10,726	12,031	(480)	2004	40 years
Mariner Clinic - Superior, WI	0	3,788	3,788	(194)	2004	40 years
Nebraska Orthopaedic Hospital - Omaha, NE	0	20,512	20,512	(1,003)	2004	40 years
Park Dental - Brooklyn Center, MN	185	2,767	2,952	(251)	2002	40 years
Pavilion I - Duluth, MN	1,245	8,899	10,144	(417)	2004	40 years
Pavilion II - Duluth, MN	2,715	16,610	19,325	(1,069)	2004	40 years
Ritchie Medical Plaza - St Paul, MN	1,615	7,885	9,500	(172)	2005	40 years
Southdale 6525 France - Edina, MN	0	13,746	13,746	(1,059)	2003	40 years
Southdale 6545 France- Edina, MN	3,500	30,514	34,014	(4,371)	2001	40 years
Stevens Point - Stevens Point, WI	133	3,888	4,021	(20)	2006	40 years
Wedgewood Sweetwater - Lithia Springs, GA	334	4,352	4,686	(849)	1996	40 years
Wells Clinic - Hibbing, MN	162	2,499	2,661	(128)	2004	40 years
<b>TOTAL MEDICAL</b>	<b>\$ 19,436</b>	<b>\$ 243,864</b>	<b>\$ 263,300</b>	<b>\$ (18,954)</b>		
<b>INDUSTRIAL</b>						
API Building - Duluth, MN	\$ 115	\$ 1,608	\$ 1,723	\$ (82)	2004	40 years
Bodycote Industrial Building - Eden Prairie, MN	198	1,954	2,152	(516)	1992	40 years

Explanation of Responses:

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Dixon Avenue Industrial Park - Des Moines, IA	1,439	11,652	13,091	(1,067)	2002	40 years
Lexington Commerce Center - Eagan, MN	453	5,722	6,175	(882)	2000	40 years
Lighthouse - Duluth, MN	90	1,794	1,884	(92)	2004	40 years
Metal Improvement Company - New Brighton, MN	240	2,210	2,450	(223)	2002	40 years
Stone Container - Fargo, ND	440	6,701	7,141	(1,435)	1995	40 years
Stone Container - Roseville, MN	810	7,440	8,250	(814)	2001	40 years
Waconia Industrial Building - Waconia, MN	165	1,740	1,905	(231)	2001	40 years
Wilson's Leather - Brooklyn Park, MN	1,368	12,437	13,805	(1,150)	2002	40 years
Winsted Industrial Building - Winsted, MN	100	907	1,007	(133)	2001	40 years
<b>TOTAL INDUSTRIAL</b>	<b>\$ 5,418</b>	<b>\$ 54,165</b>	<b>\$ 59,583</b>	<b>\$ (6,625)</b>		

**RETAIL**

Anoka Strip Center - Anoka, MN	\$ 123	\$ 610	\$ 733	\$ (49)	2003	40 years
Buffalo Strip Center - Buffalo, MN	131	390	521	(28)	2003	40 years
Burnsville 1 Strip Center - Burnsville, MN	208	789	997	(66)	2003	40 years
Burnsville 2 Strip Center - Burnsville, MN	291	513	804	(49)	2003	40 years
Champlin South Pond - Champlin, MN	842	2,729	3,571	(139)	2004	40 years
Chan West Village - Chanhassen, MN	5,035	15,783	20,818	(1,273)	2003	40 years
Duluth Denfeld Retail - Duluth, MN	276	4,708	4,984	(242)	2004	40 years
Duluth Tool Crib - Duluth, MN	130	1,803	1,933	(92)	2004	40 years
Eagan 1 Retail Center - Eagan, MN	196	319	515	(25)	2003	40 years
Eagan 2 Retail Center - Eagan, MN	291	1,070	1,361	(84)	2003	40 years
Eagan 3 C Store - Eagan, MN	214	570	784	(45)	2003	40 years
East Grand Station - East Grand Forks, MN	150	1,242	1,392	(200)	2000	40 years
Fargo Express Center - Fargo, ND	305	1,133	1,438	(90)	2003	40 years
Fargo Express SC Pad 1 - Fargo, ND	69	299	368	(10)	2005	40 years
Faribault Checker Auto - Faribault, MN	83	258	341	(21)	2003	40 years

Explanation of Responses:

Forest Lake Auto - Forest Lake, MN	50	451	501	(33)	2003	40 years
Forest Lake Westlake Center - Forest Lake, MN	2,397	5,740	8,137	(454)	2003	40 years

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April 30, 2006

**Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION (in thousands)**

RETAIL <i>continued</i>	GROSS AMOUNT CARRIED AT CLOSE OF PERIOD				DATE ACQUIRED	LIFE ON WHICH LATEST INCOME STATEMENT IS COMPUTED
	BUILDING & LAND IMPROVEMENTS	TOTAL	DEPRECIATION	NET		
Glencoe C Store - Glencoe, MN	\$ 52	\$ 480	\$ 532	\$ (38)	2003	40 years
Grand Forks Carmike - Grand Forks, ND	184	2,362	2,546	(679)	1994	40 years
Grand Forks Medpark Mall - Grand Forks, ND	681	5,016	5,697	(794)	2000	40 years
Howard Lake C Store - Howard Lake, MN	22	362	384	(29)	2003	40 years
Jamestown Buffalo Mall - Jamestown, ND	566	3,989	4,555	(218)	2003	40 years
Jamestown Business Center - Jamestown, ND	297	1,215	1,512	(99)	2003	40 years
Kalispell Retail Center - Kalispell, MT	250	3,220	3,470	(210)	2003	40 years
Kentwood Thomasville Furniture - Kentwood, MI	225	1,896	2,121	(450)	1996	40 years
Ladysmith Pamida - Ladysmith, WI	89	1,411	1,500	(113)	2003	40 years
Lakeville Strip Center - Lakeville, MN	121	1,772	1,893	(155)	2003	40 years
Livingston Pamida - Livingston, MT	227	1,573	1,800	(126)	2003	40 years
Long Prairie C Store - Long Prairie, MN	39	463	502	(50)	2003	40 years

Explanation of Responses:

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Minot Arrowhead SC - Minot, ND	100	3,487	3,587	(2,444)	1973	15 1/2-40 years
Minot Plaza - Minot, ND	50	535	585	(165)	1993	40 years
Monticello C Store - Monticello, MN	86	777	863	(62)	2003	40 years
Moundsview Bakery - Mounds View, MN	47	245	292	(20)	2003	40 years
Omaha Barnes & Noble - Omaha, NE	600	3,099	3,699	(813)	1995	40 years
Paynesville C Store - Paynesville, MN	31	338	369	(27)	2003	40 years
Pine City C Store - Pine City, MN	83	359	442	(29)	2003	40 years
Pine City Evergreen Square - Pine City, MN	154	2,822	2,976	(234)	2003	40 years
Prior Lake 1 Strip Center - Prior Lake, MN	202	777	979	(60)	2003	40 years
Prior Lake 3 Strip Center - Prior Lake, MN	48	436	484	(32)	2003	40 years
Rochester Maplewood Square - Rochester, MN	3,275	8,648	11,923	(1,472)	2000	40 years
Schofield Plaza SC - Schofield, WI	175	1,523	1,698	(128)	2003	40 years
St. Cloud Westgate SC - St. Cloud, MN	1,219	5,568	6,787	(296)	2004	40 years
Wilmar Sam Goody - Willmar, MN	170	241	411	(19)	2003	40 years
Winsted C Store - Winsted, MN	35	169	204	(23)	2003	40 years
<b>TOTAL RETAIL</b>	<b>\$ 19,819</b>	<b>\$ 91,190</b>	<b>\$ 111,009</b>	<b>\$ (11,685)</b>		
<b>SUBTOTAL</b>	<b>\$ 123,197</b>	<b>\$ 1,146,226</b>	<b>\$ 1,269,423</b>	<b>\$ (148,607)</b>		
<b>UNDEVELOPED LAND</b>						
17 S Main 2nd Floor - Minot, ND	\$ 0	\$ 12	\$ 12	\$ 0	2001	40 years
Cottonwood Lake IV - Bismarck, ND	264	3	267	0	1999	40 years
Eagan Vacant Land - Eagan, MN	423	0	423	0	2006	40 years
IGH Vacant Land - Inver Grove Heights, MN	560	4	564	0	2003	40 years
Kalispell Vacant Land - Kalispell, MT	1,400	21	1,421	0	2003	40 years
Long Prairie Vacant Land - Long Prairie, MN	150	12	162	0	2003	40 years
River Falls Vacant Land - River Falls, WI	200	5	205	0	2003	40 years
Schofield Plaza Undeveloped -	79	1,559	1,638	0	2005	40 years

Explanation of Responses:

Schofield, WI						
Stevens Point Undeveloped - Stevens Point, WI	310	173	483	0	2006	40 years
<b>TOTAL UNDEVELOPED LAND</b>	\$ 3,386	\$ 1,789	\$ 5,175	\$ 0		
<b>TOTAL</b>	\$ 126,583	\$ 1,148,015	\$ 1,274,598	\$ (148,607)		

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April 30, 2006

**Schedule III****REAL ESTATE AND ACCUMULATED DEPRECIATION**

Reconciliations of total real estate carrying value for the three years ended April 30, 2006, 2005, and 2004 are as follows:

	<i>(in thousands)</i>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Balance at beginning of year	\$ 1,179,856	\$ 1,082,773	\$ 916,757
Additions during year			
Residential Real Estate	2,445	12,643	40,993
Commercial Office Real Estate	25,034	67,532	50,387
Commercial Medical Real Estate	58,200	42,245	35,465
Commercial Industrial Real Estate	0	0	3,596
Commercial Retail Real Estate	0	3,120	20,781
Improvements and Other	14,771	17,688	18,442
	1,280,306	1,226,001	1,086,421
Deductions during year			
Cost of Real Estate Sold	(10,474)	(45,575)	(3,586)
Reclassification	0	0	0
Impairment charge	(409)	(570)	(62)
Balance at close of year(1)	\$ 1,269,423	\$ 1,179,856	\$ 1,082,773

Reconciliations of accumulated depreciation/amortization for the three years ended April 30, 2006, 2005, and 2004, are as follows:

	<i>(in thousands)</i>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Balance at beginning of year	\$ 118,512	\$ 98,923	\$ 75,639
Additions during year			
Provisions for depreciation	30,585	27,605	23,758
Deductions during year			
Accumulated depreciation on real estate sold	(490)	(8,016)	(474)

Explanation of Responses:

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Balance at close of year	\$ 148,607	\$ 118,512	\$ 98,923
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(1) The net basis of the Company's real estate investments for Federal Income Tax purposes is approximately \$879 million.

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**INVESTORS REAL ESTATE TRUST AND SUBSIDIARIES**

April 30, 2006

**Schedule IV**

**INVESTMENTS IN MORTGAGE LOANS ON REAL ESTATE**

*(in thousands)*

									Prin. Amt of Loans Subject to Delinquent Prin. or Int.
		Final Interest Rate	Maturity Date	Payment Terms	Prior Liens	Face Amt. of Mortgages	Amt. of Mortgages	Carrying Amt. of Mortgages	
First Mortgage				Monthly/ Balloon					
Martin Property	Pioneer Seed	6.00%	05/01/09		0	\$ 475	\$ 434	\$ 434	0
						\$ 475	\$ 434	\$ 434	
Less:									
Unearned Discounts							\$ 0	\$ 0	
Deferred Gain from Property Dispositions								0	
Allowance for Loan Losses								(25)	
								\$ 409	

*(in thousands)*

		2006	2005	2004
MORTGAGE LOANS RECEIVABLE, BEGINNING OF YEAR	\$	619	\$ 4,893	\$ 1,183
New participations in and advances on mortgage loans			0	7,100
		619	4,893	8,283
Collections		(210)	(4,274)	(3,232)
Transferred to other assets			0	(158)
MORTGAGE LOANS RECEIVABLE, END OF YEAR	\$	409	\$ 619	\$ 4,893

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