

TANGER FACTORY OUTLET CENTERS INC
Form 10-Q
November 03, 2014

United States
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-11986 (Tanger Factory Outlet Centers, Inc.)
Commission file number 333-3526-01 (Tanger Properties Limited Partnership)

TANGER FACTORY OUTLET CENTERS, INC.
TANGER PROPERTIES LIMITED PARTNERSHIP
(Exact name of Registrant as specified in its charter)
North Carolina (Tanger Factory Outlet Centers, Inc.)
North Carolina (Tanger Properties Limited Partnership)
(State or other jurisdiction of incorporation or organization)

56-1815473
56-1822494
(I.R.S. Employer Identification No.)

3200 Northline Avenue, Suite 360, Greensboro, NC 27408
(Address of principal executive offices)

(336) 292-3010
(Registrant's telephone number)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Tanger Factory Outlet Centers, Inc. Yes No
Tanger Properties Limited Partnership Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Tanger Factory Outlet Centers, Inc. Yes No
Tanger Properties Limited Partnership Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" (as defined in Rule 12b-2 of the Securities and Exchange Act of 1934).

Tanger Factory Outlet Centers, Inc.
x Large accelerated filer o Accelerated filer o Non-accelerated filer o Smaller reporting company

Tanger Properties Limited Partnership

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Act).

Tanger Factory Outlet Centers, Inc. Yes No

Tanger Properties Limited Partnership Yes No

As of October 30, 2014, there were 95,898,445 common shares of Tanger Factory Outlet Centers, Inc. outstanding, \$.01 par value.

EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the quarter ended September 30, 2014 of Tanger Factory Outlet Centers, Inc. and Tanger Properties Limited Partnership. Unless the context indicates otherwise, the term, Company, refers to Tanger Factory Outlet Centers, Inc. and subsidiaries and the term, Operating Partnership, refers to Tanger Properties Limited Partnership and subsidiaries. The terms "we", "our" and "us" refer to the Company or the Company and the Operating Partnership together, as the text requires.

Tanger Factory Outlet Centers, Inc. and subsidiaries is one of the largest owners and operators of outlet centers in the United States. The Company is a fully-integrated, self-administered and self-managed real estate investment trust ("REIT") which, through its controlling interest in the Operating Partnership, focuses exclusively on developing, acquiring, owning, operating and managing outlet shopping centers. The outlet centers and other assets are held by, and all of the operations are conducted by, the Operating Partnership and its subsidiaries. Accordingly, the descriptions of the business, employees and properties of the Company are also descriptions of the business, employees and properties of the Operating Partnership.

The Company owns the majority of the units of partnership interest issued by the Operating Partnership through its two wholly-owned subsidiaries, Tanger GP Trust and Tanger LP Trust. Tanger GP Trust controls the Operating Partnership as its sole general partner. Tanger LP Trust holds a limited partnership interest. As of September 30, 2014, the Company, through its ownership of Tanger GP Trust and Tanger LP Trust, owned 95,898,445 units of the Operating Partnership and other limited partners (the "Non-Company LPs") collectively owned 5,101,681 Class A common limited partnership units. Each Class A common limited partnership unit held by the Non-Company LPs is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status. Class B common limited partnership units, which are held by Tanger LP Trust, are not exchangeable for common shares of the Company.

Management operates the Company and the Operating Partnership as one enterprise. The management of the Company consists of the same members as the management of the Operating Partnership. These individuals are officers of the Company and employees of the Operating Partnership. The individuals that comprise the Company's Board of Directors are also the same individuals that make up the Tanger GP Trust's Board of Trustees.

We believe combining the quarterly reports on Form 10-Q of the Company and the Operating Partnership into this single report results in the following benefits:

- enhancing investors' understanding of the Company and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;
- eliminating duplicative disclosure and providing a more streamlined and readable presentation since a substantial portion of the disclosure applies to both the Company and the Operating Partnership; and
- creating time and cost efficiencies through the preparation of one combined report instead of two separate reports.

There are only a few differences between the Company and the Operating Partnership, which are reflected in the disclosure in this report. We believe it is important, however to understand these differences between the Company and the Operating Partnership in the context of how the Company and the Operating Partnership operate as an interrelated consolidated company. As stated above, the Company is a REIT, whose only material asset is its ownership of partnership interests of the Operating Partnership through its wholly-owned subsidiaries, the Tanger GP Trust and Tanger LP Trust. As a result, the Company does not conduct business itself, other than issuing public equity from time to time and incurring expenses required to operate as a public company. However, all operating expenses incurred by the Company are reimbursed by the Operating Partnership, thus the only material item on the Company's income statement is its equity in the earnings of the Operating Partnership. Therefore, the assets and liabilities and the revenues and expenses of the Company and the Operating Partnership are the same on their respective financial statements, except for immaterial differences related to cash, other assets and accrued liabilities that arise from public company expenses paid by the Company. The Company itself does not hold any indebtedness but does guarantee certain debt of the Operating Partnership, as disclosed in this report. The Operating Partnership holds all of the outlet centers and other assets, including the ownership interests in consolidated and unconsolidated joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from public equity issuances by the Company, which are contributed to the Operating Partnership in exchange for partnership units, the Operating Partnership generates the capital required through its operations, its incurrence of indebtedness or through the issuance of partnership units.

Noncontrolling interests, shareholder's equity and partners' capital are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. The limited partnership interests in the Operating Partnership held by the Non-Company LPs are accounted for as partners' capital in the Operating Partnership's financial statements and as noncontrolling interests in the Company's financial statements.

To help investors understand the significant differences between the Company and the Operating Partnership, this report presents the following separate sections for each of the Company and the Operating Partnership:

• Consolidated financial statements;

• The following notes to the consolidated financial statements:

• Debt of the Company and the Operating Partnership;

• Shareholders' Equity and Partners' Equity;

• Earnings Per Share and Earnings Per Unit;

• Accumulated Other Comprehensive Income of the Company and the Operating Partnership

• Liquidity and Capital Resources in the Management's Discussion and Analysis of Financial Condition and Results of Operations.

This report also includes separate Item 4. Controls and Procedures sections and separate Exhibit 31 and 32 certifications for each of the Company and the Operating Partnership in order to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that the Company and Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934 and 18 U.S.C. §1350.

The separate sections in this report for the Company and the Operating Partnership specifically refer to the Company and the Operating Partnership. In the sections that combine disclosure of the Company and the Operating Partnership, this report refers to actions or holdings as being actions or holdings of the Company. Although the Operating Partnership is generally the entity that enters into contracts and joint ventures and holds assets and debt, reference to the Company is appropriate because the business is one enterprise and the Company operates the business through the Operating Partnership.

As the 100% owner of Tanger GP Trust, the general partner with control of the Operating Partnership, the Company consolidates the Operating Partnership for financial reporting purposes. The separate discussions of the Company and the Operating Partnership in this report should be read in conjunction with each other to understand the results of the

Company on a consolidated basis and how management operates the Company.

3

TANGER FACTORY OUTLET CENTERS, INC. AND TANGER PROPERTIES LIMITED PARTNERSHIP
Index

| | Page Number |
|---|----------------|
| Part I. Financial Information | |
| Item 1. | |
| FINANCIAL STATEMENTS OF TANGER FACTORY OUTLET CENTERS, INC. (Unaudited) | |
| Consolidated Balance Sheets - as of September 30, 2014 and December 31, 2013 | <u>5</u> |
| Consolidated Statements of Operations - for the three and nine months ended September 30, 2014 and 2013 | <u>6</u> |
| Consolidated Statements of Comprehensive Income - for the three and nine months ended September 30, 2014 and 2013 | <u>7</u> |
| Consolidated Statements of Shareholders' Equity - for the nine months ended September 30, 2014 and 2013 | <u>8</u> |
| Consolidated Statements of Cash Flows - for the nine months ended September 30, 2014 and 2013 | <u>10</u> |
| FINANCIAL STATEMENTS OF TANGER PROPERTIES LIMITED PARTNERSHIP (Unaudited) | |
| Consolidated Balance Sheets - as of September 30, 2014 and December 31, 2013 | <u>11</u> |
| Consolidated Statements of Operations - for the three and nine months ended September 30, 2014 and 2013 | <u>12</u> |
| Consolidated Statements of Comprehensive Income - for the three and nine months ended September 30, 2014 and 2013 | <u>13</u> |
| Consolidated Statements of Equity - for the nine months ended September 30, 2014 and 2013 | <u>14</u> |
| Consolidated Statements of Cash Flows - for the nine months ended September 30, 2014 and 2013 | <u>15</u> |
| Notes to Consolidated Financial Statements of Tanger Factory Outlet Centers, Inc. and Tanger Properties Limited Partnership | <u>16</u> |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>33</u> |
| Item 3. Quantitative and Qualitative Disclosures about Market Risk | <u>57</u> |
| Item 4. Controls and Procedures (Tanger Factory Outlet Centers, Inc. and Tanger Properties Limited Partnership) | <u>58</u> |
| Part II. Other Information | |
| Item 1. Legal Proceedings | <u>59</u> |
| Item 1A. Risk Factors | <u>59</u> |
| Item 4. Mine Safety Disclosure | <u>59</u> |
| Item 6. Exhibits | <u>60</u> |
| Signatures | <u>61</u> |

PART I. - FINANCIAL INFORMATION

Item 1 - Financial Statements of Tanger Factory Outlet Centers, Inc.

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data, unaudited)

| | September 30, 2014 | December 31, 2013 |
|--|-----------------------|----------------------|
| ASSETS | | |
| Rental property | | |
| Land | \$230,415 | \$230,415 |
| Buildings, improvements and fixtures | 2,043,583 | 2,009,971 |
| Construction in progress | 75,000 | 9,433 |
| | 2,348,998 | 2,249,819 |
| Accumulated depreciation | (708,515 |) (654,631 |
| Total rental property, net | 1,640,483 | 1,595,188 |
| Cash and cash equivalents | 10,824 | 15,241 |
| Investments in unconsolidated joint ventures | 249,659 | 140,214 |
| Deferred lease costs and other intangibles, net | 146,642 | 163,581 |
| Deferred debt origination costs, net | 9,794 | 10,818 |
| Prepays and other assets | 82,715 | 81,414 |
| Total assets | \$2,140,117 | \$2,006,456 |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| Debt | | |
| Senior, unsecured notes (net of discount of \$5,271 and \$5,752, respectively) | \$794,729 | \$794,248 |
| Unsecured term loans (net of discount of \$281 and \$396, respectively) | 267,219 | 267,104 |
| Mortgages payable (including premiums of \$3,224 and \$3,799, respectively) | 247,240 | 250,497 |
| Unsecured lines of credit | 139,800 | 16,200 |
| Total debt | 1,448,988 | 1,328,049 |
| Construction trade payables | 23,216 | 9,776 |
| Accounts payable and accrued expenses | 56,011 | 49,686 |
| Deferred financing obligation | 28,388 | 28,388 |
| Other liabilities | 29,300 | 32,962 |
| Total liabilities | 1,585,903 | 1,448,861 |
| Commitments and contingencies | — | — |
| Equity | | |
| Tanger Factory Outlet Centers, Inc. | | |
| Common shares, \$.01 par value, 300,000,000 shares authorized, 95,898,445 and 94,505,685 shares issued and outstanding at September 30, 2014 and December 31, 2013, respectively | 959 | 945 |
| Paid in capital | 801,363 | 788,984 |
| Accumulated distributions in excess of net income | (276,218 |) (265,242 |
| Accumulated other comprehensive loss | (7,382 |) (2,428 |
| Equity attributable to Tanger Factory Outlet Centers, Inc. | 518,722 | 522,259 |
| Equity attributable to noncontrolling interests | | |
| Noncontrolling interests in Operating Partnership | 27,595 | 28,432 |
| Noncontrolling interests in other consolidated partnerships | 7,897 | 6,904 |

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

| | | |
|------------------------------|-------------|-------------|
| Total equity | 554,214 | 557,595 |
| Total liabilities and equity | \$2,140,117 | \$2,006,456 |

The accompanying notes are an integral part of these consolidated financial statements.

5

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data, unaudited)

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|-----------|------------------------------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| Revenues | | | | |
| Base rentals | \$69,612 | \$64,301 | \$204,748 | \$184,591 |
| Percentage rentals | 2,634 | 3,084 | 6,632 | 6,956 |
| Expense reimbursements | 29,463 | 27,414 | 90,457 | 78,544 |
| Other income | 3,588 | 3,104 | 8,578 | 7,516 |
| Total revenues | 105,297 | 97,903 | 310,415 | 277,607 |
| Expenses | | | | |
| Property operating | 32,798 | 29,863 | 102,454 | 86,819 |
| General and administrative | 11,334 | 9,754 | 32,817 | 29,240 |
| Acquisition costs | — | 532 | 7 | 963 |
| Abandoned pre-development costs | — | — | 1,596 | — |
| Depreciation and amortization | 25,774 | 24,223 | 77,034 | 68,683 |
| Total expenses | 69,906 | 64,372 | 213,908 | 185,705 |
| Operating income | 35,391 | 33,531 | 96,507 | 91,902 |
| Interest expense | (13,902) | (12,367) | (43,404) | (37,826) |
| Casualty gain | 329 | — | 329 | — |
| Gain on previously held interest in acquired joint venture | — | 26,002 | — | 26,002 |
| Income before equity in earnings of unconsolidated joint ventures | 21,818 | 47,166 | 53,432 | 80,078 |
| Equity in earnings of unconsolidated joint ventures | 2,479 | 9,014 | 6,200 | 10,107 |
| Net income | 24,297 | 56,180 | 59,632 | 90,185 |
| Noncontrolling interests in Operating Partnership | (1,252) | (2,787) | (3,083) | (4,435) |
| Noncontrolling interests in other consolidated partnerships | (42) | (99) | (80) | (129) |
| Net income attributable to Tanger Factory Outlet Centers, Inc. | \$23,003 | \$53,294 | \$56,469 | \$85,621 |
| Basic earnings per common share | | | | |
| Net income | \$0.24 | \$0.56 | \$0.59 | \$0.91 |
| Diluted earnings per common share | | | | |
| Net income | \$0.24 | \$0.56 | \$0.59 | \$0.90 |
| Dividends paid per common share | \$0.240 | \$0.225 | \$0.705 | \$0.660 |

The accompanying notes are an integral part of these consolidated financial statements.

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands, unaudited)

| | Three months ended | | Nine months ended | |
|--|--------------------|----------|-------------------|----------|
| | September 30, | | September 30, | |
| | 2014 | 2013 | 2014 | 2013 |
| Net income | \$24,297 | \$56,180 | \$59,632 | \$90,185 |
| Other comprehensive loss | | | | |
| Reclassification adjustments for amounts recognized in net income | (99 |) (94 |) (293 |) (147 |
| Foreign currency translation adjustments | (5,194 |) (79 |) (4,546 |) 124 |
| Change in fair value of cash flow hedges | 952 | — | (386 |) — |
| Other comprehensive loss | (4,341 |) (173 |) (5,225 |) (23 |
| Comprehensive income | 19,956 | 56,007 | 54,407 | 90,162 |
| Comprehensive income attributable to noncontrolling interests | (1,070 |) (2,877 |) (2,892 |) (4,562 |
| Comprehensive income attributable to Tanger Factory Outlet Centers, Inc. | \$18,886 | \$53,130 | \$51,515 | \$85,600 |

The accompanying notes are an integral part of these consolidated financial statements.

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(In thousands, except share and per share data, unaudited)

| | Common shares | Paid in capital | Accumulated distributions in excess of earnings | Accumulated other comprehensive income | Total Tanger Factory Outlet Centers, Inc. equity | Noncontrolling interests in Operating Partnership | Noncontrolling interests in other consolidated partnerships | Total equity |
|--|------------------|--------------------|--|---|---|--|---|-----------------|
| Balance, December 31, 2012 | \$941 | \$766,056 | \$(285,588) | \$ 1,200 | \$482,609 | \$ 24,432 | \$ 6,834 | \$513,875 |
| Net income | — | — | 85,621 | — | 85,621 | 4,435 | 129 | 90,185 |
| Other comprehensive loss | — | — | — | (21) | (21) | (2) | — | (23) |
| Compensation under Incentive Award Plan | — | 8,614 | — | — | 8,614 | — | — | 8,614 |
| Issuance of 17,600 common shares upon exercise of options | — | 332 | — | — | 332 | — | — | 332 |
| Issuance of 450,576 Operating Partnership limited partner units | — | — | — | — | — | 13,981 | — | 13,981 |
| Issuance of 337,373 restricted shares, net of forfeitures | 3 | (3) | — | — | — | — | — | — |
| Adjustment for noncontrolling interests in Operating Partnership | — | 11,095 | — | — | 11,095 | (11,095) | — | — |
| Adjustment for noncontrolling interests in other consolidated partnerships | — | (578) | — | — | (578) | — | 578 | — |
| Acquisition of noncontrolling interests in other consolidated partnerships | — | — | — | — | — | — | (525) | (525) |
| Exchange of 67,428 Operating Partnership units for 67,428 common | 1 | (1) | — | — | — | — | — | — |

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

shares

| | | | | | | | | |
|---|-------|-----------|--------------|---------|-----------|----------|---------|-----------|
| Common dividends (\$0.66 per share) | — | — | (62,206) | — | (62,206) | — | — | (62,206) |
| Distributions to noncontrolling interests | — | — | — | — | — | (3,136) | (140) | (3,276) |
| Balance, September 30, 2013 | \$945 | \$785,515 | \$(262,173) | \$1,179 | \$525,466 | \$28,615 | \$6,876 | \$560,957 |

The accompanying notes are an integral part of these consolidated financial statements.

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(In thousands, except share and per share data, unaudited)

| | Common shares | Paid in capital | Accumulated distributions in excess of earnings | Accumulated other comprehensive income | Total Tanger Factory Outlet Centers, Inc. equity | Noncontrolling interests in Operating Partnership | Noncontrolling interests in other consolidated partnerships | Total equity |
|--|------------------|--------------------|--|---|---|--|---|-----------------|
| Balance, December 31, 2013 | \$945 | \$788,984 | \$(265,242) | \$(2,428) | \$522,259 | \$28,432 | \$6,904 | \$557,595 |
| Net income | — | — | 56,469 | — | 56,469 | 3,083 | 80 | 59,632 |
| Other comprehensive loss | — | — | — | (4,954) | (4,954) | (271) | — | (5,225) |
| Compensation under Incentive Award Plan | — | 11,458 | — | — | 11,458 | — | — | 11,458 |
| Issuance of 46,700 common shares upon exercise of options | — | 895 | — | — | 895 | — | — | 895 |
| Issuance of 1,302,729 restricted common shares, net of forfeitures | 13 | (13) | — | — | — | — | — | — |
| Adjustment for noncontrolling interests in Operating Partnership | — | 37 | — | — | 37 | (37) | — | — |
| Adjustment for noncontrolling interests in other consolidated partnerships | — | 3 | — | — | 3 | — | 1,001 | 1,004 |
| Exchange of 43,331 Operating Partnership units for 43,331 common shares | 1 | (1) | — | — | — | — | — | — |
| Common dividends (\$.705 per share) | — | — | (67,445) | — | (67,445) | — | — | (67,445) |
| Distributions to noncontrolling interests | — | — | — | — | — | (3,612) | (88) | (3,700) |
| Balance, September 30, 2014 | \$959 | \$801,363 | \$(276,218) | \$(7,382) | \$518,722 | \$27,595 | \$7,897 | \$554,214 |

The accompanying notes are an integral part of these consolidated financial statements.

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands, unaudited)

| | Nine months ended September 30, | |
|---|------------------------------------|--------------|
| | 2014 | 2013 |
| OPERATING ACTIVITIES | | |
| Net income | \$59,632 | \$90,185 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 77,034 | 68,683 |
| Amortization of deferred financing costs | 1,654 | 1,795 |
| Abandoned pre-development costs | 1,596 | — |
| Casualty gain | (329) |) — |
| Gain on previously held interest in acquired joint venture | — | (26,002) |
| Equity in earnings of unconsolidated joint ventures | (6,200) |) (10,107) |
| Distributions of cumulative earnings from unconsolidated joint ventures | 4,166 | 4,415 |
| Share-based compensation expense | 10,933 | 8,363 |
| Amortization of debt (premiums) and discounts, net | (273) |) (767) |
| Net amortization (accretion) of market rent rate adjustments | 2,250 | 389 |
| Straight-line rent adjustments | (5,027) |) (4,068) |
| Changes in other assets and liabilities: | | |
| Other assets | (1,784) |) 236 |
| Accounts payable and accrued expenses | 4,854 | 3,857 |
| Net cash provided by operating activities | 148,506 | 136,979 |
| INVESTING ACTIVITIES | | |
| Additions to rental property | (92,500) |) (40,578) |
| Acquisition of interest in unconsolidated joint venture, net of cash acquired | — | (11,271) |
| Additions to investments in and notes receivable from unconsolidated joint ventures | (114,476) |) (140,373) |
| Proceeds from insurance reimbursements | 1,784 | — |
| Additions to non-real estate assets | (933) |) (7,768) |
| Distributions in excess of cumulative earnings from unconsolidated joint ventures | 5,374 | 45,891 |
| Additions to deferred lease costs | (4,109) |) (3,381) |
| Net cash used in investing activities | (204,860) |) (157,480) |
| FINANCING ACTIVITIES | | |
| Cash dividends paid | (67,445) |) (62,206) |
| Distributions to noncontrolling interests in Operating Partnership | (3,612) |) (3,136) |
| Proceeds from debt issuances | 410,300 | 500,003 |
| Repayments of debt | (289,381) |) (413,806) |
| Acquisition of noncontrolling interests in other consolidated partnerships | — | (525) |
| Distributions to noncontrolling interests in other consolidated partnerships | (88) |) (67) |
| Proceeds from tax increment financing | 2,246 | — |
| Additions to deferred financing costs | (778) |) (37) |
| Proceeds from exercise of options | 895 | 332 |
| Net cash provided by financing activities | 52,137 | 20,558 |
| Effect of foreign currency rate changes on cash and cash equivalents | (200) |) 90 |
| Net increase (decrease) in cash and cash equivalents | (4,417) |) 147 |
| Cash and cash equivalents, beginning of period | 15,241 | 10,335 |
| Cash and cash equivalents, end of period | \$ 10,824 | \$ 10,482 |

The accompanying notes are an integral part of these consolidated financial statements.

10

Item 1 - Financial Statements of Tanger Properties Limited Partnership

TANGER PROPERTIES LIMITED PARTNERSHIP AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

(In thousands, unaudited)

| | September 30, 2014 | December 31, 2013 |
|---|-----------------------|----------------------|
| ASSETS | | |
| Rental property | | |
| Land | \$230,415 | \$230,415 |
| Buildings, improvements and fixtures | 2,043,583 | 2,009,971 |
| Construction in progress | 75,000 | 9,433 |
| | 2,348,998 | 2,249,819 |
| Accumulated depreciation | (708,515) | (654,631) |
| Total rental property, net | 1,640,483 | 1,595,188 |
| Cash and cash equivalents | 10,816 | 14,984 |
| Investments in unconsolidated joint ventures | 249,659 | 140,214 |
| Deferred lease costs and other intangibles, net | 146,642 | 163,581 |
| Deferred debt origination costs, net | 9,794 | 10,818 |
| Prepays and other assets | 82,121 | 81,165 |
| Total assets | \$2,139,515 | \$2,005,950 |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| Debt | | |
| Senior, unsecured notes (net of discount of \$5,271 and \$5,752, respectively) | \$794,729 | \$794,248 |
| Unsecured term loans (net of discount of \$281 and \$396, respectively) | 267,219 | 267,104 |
| Mortgages payable (including premiums of \$3,224 and \$3,799, respectively) | 247,240 | 250,497 |
| Unsecured lines of credit | 139,800 | 16,200 |
| Total debt | 1,448,988 | 1,328,049 |
| Construction trade payables | 23,216 | 9,776 |
| Accounts payable and accrued expenses | 55,409 | 49,180 |
| Deferred financing obligation | 28,388 | 28,388 |
| Other liabilities | 29,300 | 32,962 |
| Total liabilities | 1,585,301 | 1,448,355 |
| Commitments and contingencies | — | — |
| Equity | | |
| Partners' Equity | | |
| General partner, 1,000,000 units outstanding at September 30, 2014 and December 31, 2013 | 4,883 | 4,988 |
| Limited partners, 5,101,681 and 5,145,012 Class A units and 94,898,445 and 93,505,685 Class B units outstanding at September 30, 2014 and December 31, 2013, respectively | 549,380 | 548,424 |
| Accumulated other comprehensive loss | (7,946) | (2,721) |
| Total partners' equity | 546,317 | 550,691 |
| Noncontrolling interests in consolidated partnerships | 7,897 | 6,904 |
| Total equity | 554,214 | 557,595 |
| Total liabilities and equity | \$2,139,515 | \$2,005,950 |

The accompanying notes are an integral part of these consolidated financial statements.

TANGER PROPERITES LIMITED PARTNERSHIP AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per unit data, unaudited)

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|-----------|------------------------------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| Revenues | | | | |
| Base rentals | \$69,612 | \$64,301 | \$204,748 | \$184,591 |
| Percentage rentals | 2,634 | 3,084 | 6,632 | 6,956 |
| Expense reimbursements | 29,463 | 27,414 | 90,457 | 78,544 |
| Other income | 3,588 | 3,104 | 8,578 | 7,516 |
| Total revenues | 105,297 | 97,903 | 310,415 | 277,607 |
| Expenses | | | | |
| Property operating | 32,798 | 29,863 | 102,454 | 86,819 |
| General and administrative | 11,334 | 9,754 | 32,817 | 29,240 |
| Acquisition costs | — | 532 | 7 | 963 |
| Abandoned pre-development costs | — | — | 1,596 | — |
| Depreciation and amortization | 25,774 | 24,223 | 77,034 | 68,683 |
| Total expenses | 69,906 | 64,372 | 213,908 | 185,705 |
| Operating income | 35,391 | 33,531 | 96,507 | 91,902 |
| Interest expense | (13,902) | (12,367) | (43,404) | (37,826) |
| Casualty gain | 329 | — | 329 | — |
| Gain on previously held interest in acquired joint venture | — | 26,002 | — | 26,002 |
| Income before equity in earnings of unconsolidated joint ventures | 21,818 | 47,166 | 53,432 | 80,078 |
| Equity in earnings of unconsolidated joint ventures | 2,479 | 9,014 | 6,200 | 10,107 |
| Net income | 24,297 | 56,180 | 59,632 | 90,185 |
| Noncontrolling interests in consolidated partnerships | (42) | (99) | (80) | (129) |
| Net income available to partners | 24,255 | 56,081 | 59,552 | 90,056 |
| Net income available to limited partners | 24,012 | 55,510 | 58,952 | 89,138 |
| Net income available to general partner | \$243 | \$571 | \$600 | \$918 |
| Basic earnings per common unit: | | | | |
| Net income | \$0.24 | \$0.56 | \$0.59 | \$0.91 |
| Diluted earnings per common unit: | | | | |
| Net income | \$0.24 | \$0.56 | \$0.59 | \$0.90 |
| Distribution paid per common unit | \$0.240 | \$0.225 | \$0.705 | \$0.660 |

The accompanying notes are an integral part of these consolidated financial statements.

TANGER PROPERITES LIMITED PARTNERSHIP AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands, unaudited)

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|----------|
| | 2014 | 2013 | 2014 | 2013 |
| Net income | \$24,297 | \$56,180 | \$59,632 | \$90,185 |
| Other comprehensive loss | | | | |
| Reclassification adjustments for amounts recognized in net income | (99 |) (94 |) (293 |) (147 |
| Foreign currency translation adjustments | (5,194 |) (79 |) (4,546 |) 124 |
| Changes in fair value of cash flow hedges | 952 | — | (386 |) — |
| Other comprehensive loss | (4,341 |) (173 |) (5,225 |) (23 |
| Comprehensive income | 19,956 | 56,007 | 54,407 | 90,162 |
| Comprehensive income attributable to noncontrolling interests in consolidated partnerships | (42 |) (99 |) (80 |) (129 |
| Comprehensive income attributable to the Operating Partnership | \$19,914 | \$55,908 | \$54,327 | \$90,033 |

The accompanying notes are an integral part of these consolidated financial statements.

TANGER PROPERITES LIMITED PARTNERSHIP AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EQUITY

(In thousands, except unit and per unit data, unaudited)

| | General partner | Limited partners | Accumulated other comprehensive income (loss) | Total partners' equity | Noncontrolling interests in consolidated partnerships | Total equity |
|--|-----------------|------------------|---|------------------------|---|--------------|
| Balance, December 31, 2012 | \$4,720 | \$501,214 | \$1,107 | \$507,041 | \$6,834 | \$513,875 |
| Net income | 918 | 89,138 | — | 90,056 | 129 | 90,185 |
| Other comprehensive loss | — | — | (23 |)(23 |)— | (23) |
| Compensation under Incentive Award Plan | — | 8,614 | — | 8,614 | — | 8,614 |
| Issuance of 17,600 common units upon exercise of options | — | 332 | — | 332 | — | 332 |
| Issuance of 450,576 limited partnership units | — | 13,981 | — | 13,981 | — | 13,981 |
| Issuance of 332,373 restricted units, net of forfeitures | — | — | — | — | — | — |
| Adjustments for noncontrolling interests in consolidated partnerships | — | (578 |)— | (578 |)578 | — |
| Acquisition of noncontrolling interests in consolidated partnerships | — | — | — | — | (525 |)(525) |
| Common distributions (\$.66 per common unit) | (660 |)(64,682 |)— | (65,342 |)— | (65,342) |
| Distributions to noncontrolling interests | — | — | — | — | (140 |)(140) |
| Balance, September 30, 2013 | \$4,978 | \$548,019 | \$1,084 | \$554,081 | \$6,876 | \$560,957 |
| | General partner | Limited partners | Accumulated other comprehensive income (loss) | Total partners' equity | Noncontrolling interests in consolidated partnerships | Total equity |
| Balance, December 31, 2013 | \$4,988 | \$548,424 | \$(2,721 |)\$550,691 | \$6,904 | \$557,595 |
| Net income | 600 | 58,952 | — | 59,552 | 80 | 59,632 |
| Other comprehensive loss | — | — | (5,225 |)(5,225 |)— | (5,225) |
| Compensation under Incentive Award Plan | — | 11,458 | — | 11,458 | — | 11,458 |
| Issuance of 46,700 common units upon exercise of options | — | 895 | — | 895 | — | 895 |
| Issuance of 1,302,729 restricted common units, net of forfeitures | — | — | — | — | — | — |
| Adjustment for noncontrolling interests in other consolidated partnerships | — | 3 | — | 3 | 1,001 | 1,004 |
| Common distributions (\$.705 per common unit) | (705 |)(70,352 |)— | (71,057 |)— | (71,057) |

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

| | | | | | | | |
|---|---------|-----------|----------|------------|---------|------|-----------|
| Distributions to noncontrolling interests | — | — | — | — | \$(88 |)(88 |) |
| Balance, September 30, 2014 | \$4,883 | \$549,380 | \$(7,946 |)\$546,317 | \$7,897 | | \$554,214 |

The accompanying notes are an integral part of these consolidated financial statements.

14

TANGER PROPERTIES LIMITED PARTNERSHIP AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands, unaudited)

| | Nine months ended September 30, | |
|---|------------------------------------|------------|
| | 2014 | 2013 |
| OPERATING ACTIVITIES | | |
| Net income | \$59,632 | \$90,185 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 77,034 | 68,683 |
| Amortization of deferred financing costs | 1,654 | 1,795 |
| Abandoned pre-development costs | 1,596 | — |
| Casualty gain | (329) |) |
| Gain on previously held interest in acquired joint venture | — | (26,002) |
| Equity in earnings of unconsolidated joint ventures | (6,200) | (10,107) |
| Distributions of cumulative earnings from unconsolidated joint ventures | 4,166 | 4,415 |
| Equity-based compensation expense | 10,933 | 8,363 |
| Amortization of debt (premiums) and discounts, net | (273) | (767) |
| Net amortization (accretion) of market rent rate adjustments | 2,250 | 389 |
| Straight-line rent adjustments | (5,027) | (4,068) |
| Changes in other assets and liabilities: | | |
| Other assets | (1,439) |) 214 |
| Accounts payable and accrued expenses | 4,758 | 3,895 |
| Net cash provided by operating activities | 148,755 | 136,995 |
| INVESTING ACTIVITIES | | |
| Additions to rental property | (92,500) | (40,578) |
| Acquisition of interest in unconsolidated joint venture, net of cash acquired | — | (11,271) |
| Additions to investments in and notes receivable from unconsolidated joint ventures | (114,476) | (140,373) |
| Proceeds from insurance reimbursements | 1,784 | — |
| Additions to non-real estate assets | (933) | (7,768) |
| Distributions in excess of cumulative earnings from unconsolidated joint ventures | 5,374 | 45,891 |
| Additions to deferred lease costs | (4,109) | (3,381) |
| Net cash used in investing activities | (204,860) | (157,480) |
| FINANCING ACTIVITIES | | |
| Cash distributions paid | (71,057) | (65,342) |
| Proceeds from debt issuances | 410,300 | 500,003 |
| Repayments of debt | (289,381) | (413,806) |
| Acquisition of noncontrolling interests in other consolidated partnerships | — | (525) |
| Distributions to noncontrolling interests in consolidated partnerships | (88) | (67) |
| Proceeds from tax increment financing | 2,246 | — |
| Additions to deferred financing costs | (778) | (37) |
| Proceeds from exercise of options | 895 | 332 |
| Net cash provided by financing activities | 52,137 | 20,558 |
| Effect of foreign currency on cash and cash equivalents | (200) |) 90 |
| Net increase (decrease) in cash and cash equivalents | (4,168) |) 163 |
| Cash and cash equivalents, beginning of period | 14,984 | 10,295 |
| Cash and cash equivalents, end of period | \$10,816 | \$10,458 |
| The accompanying notes are an integral part of these consolidated financial statements. | | |

TANGER FACTORY OUTLET CENTERS INC. AND SUBSIDIARIES
TANGER PROPERTIES LIMITED PARTNERSHIP AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Business

Tanger Factory Outlet Centers, Inc. and subsidiaries is one of the largest owners and operators of outlet centers in the United States. We are a fully-integrated, self-administered and self-managed real estate investment trust ("REIT") which, through our controlling interest in the Operating Partnership, focuses exclusively on developing, acquiring, owning, operating and managing outlet shopping centers. As of September 30, 2014, we owned and operated 37 outlet centers, with a total gross leasable area of approximately 11.6 million square feet. We also had partial ownership interests in 8 outlet centers totaling approximately 2.1 million square feet, including 3 outlet centers in Canada.

Our outlet centers and other assets are held by, and all of our operations are conducted by, Tanger Properties Limited Partnership and subsidiaries. Accordingly, the descriptions of our business, employees and properties are also descriptions of the business, employees and properties of the Operating Partnership. Unless the context indicates otherwise, the term, "Company", refers to Tanger Factory Outlet Centers, Inc. and subsidiaries and the term, "Operating Partnership", refers to Tanger Properties Limited Partnership and subsidiaries. The terms "we", "our" and "us" refer to the Company or the Company and the Operating Partnership together, as the text requires.

The Company owns the majority of the units of partnership interest issued by the Operating Partnership through its two wholly-owned subsidiaries, Tanger GP Trust and Tanger LP Trust. Tanger GP Trust controls the Operating Partnership as its sole general partner. Tanger LP Trust holds a limited partnership interest. As of September 30, 2014, the Company, through its ownership of Tanger GP Trust and Tanger LP Trust, owned 95,898,445 units of the Operating Partnership and other limited partners (the "Non-Company LPs") collectively owned 5,101,681 Class A common limited partnership units. Each Class A common limited partnership unit held by the Non-Company LPs is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status. Class B common limited partnership units, which are held by Tanger LP Trust, are not exchangeable for common shares of the Company.

2. Basis of Presentation

The unaudited consolidated financial statements included herein have been prepared pursuant to accounting principles generally accepted in the United States of America and should be read in conjunction with the consolidated financial statements and notes thereto of the Company's and the Operating Partnership's combined Annual Report on Form 10-K for the year ended December 31, 2013. The December 31, 2013 balance sheet data in this Form 10-Q was derived from audited financial statements. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the SEC's rules and regulations, although management believes that the disclosures are adequate to make the information presented not misleading. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the financial statements for the interim periods have been made. The results of interim periods are not necessarily indicative of the results for a full year.

Investments in real estate joint ventures that we do not control are accounted for using the equity method of accounting. These investments are recorded initially at cost and subsequently adjusted for our equity in the venture's net income (loss), cash contributions, distributions and other adjustments required under the equity method of accounting. These investments are evaluated for impairment when necessary. Control is determined using an evaluation based on accounting standards related to the consolidation of voting interest entities and variable interest entities. For joint ventures that are determined to be variable interest entities, we consolidate the entity where we are deemed to be the primary beneficiary.

We evaluate our real estate joint ventures in accordance with the Consolidation guidance of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). As a result of our qualitative assessment, we concluded that our Westgate and Savannah joint ventures are Variable Interest Entities ("VIE") and all of our other joint ventures are not a VIE. Westgate and Savannah are each considered a VIE because the voting rights are disproportionate to the economic interests.

After making the determination that Westgate and Savannah are VIEs, we performed an assessment to determine if we would be considered the primary beneficiary and thus be required to consolidate the balance sheets and results of operations. This assessment was based upon whether we had the following:

- a. The power to direct the activities of the VIE that most significantly impact the entity's economic performance
- b. The obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE

The operating, development, leasing, and management agreements of Westgate and Savannah provide that the activities that most significantly impact the economic performance of the ventures require unanimous consent. Accordingly, we determined that we do not have the power to direct the significant activities that affect the economic performance of the ventures and therefore, have applied the equity method of accounting. Our investment in Westgate was approximately \$14.8 million and in Savannah was approximately \$46.1 million as of September 30, 2014. We are unable to estimate our maximum exposure to loss at this time because our guarantees are limited and based on the future operating performance of Westgate and Savannah.

"Noncontrolling interests in the Operating Partnership" reflects the Non-Company LP's percentage ownership of the Operating Partnership's units. "Noncontrolling interests in other consolidated partnerships" consist of outside equity interests in partnerships not wholly owned by the Company or the Operating Partnership that are consolidated with the financial results of the Company and Operating Partnership because the Operating Partnership exercises control over the entities that own the properties. Noncontrolling interests are initially recorded in the consolidated balance sheets at fair value based upon purchase price allocations. Income is allocated to the noncontrolling interests based on their respective ownership interest.

3. Acquisition of Rental Property

In October 2003, we and two other owners each having a 33.3% ownership interest, established a joint venture to develop and own a shopping center in Deer Park, New York ("Deer Park"). In August 2013, Deer Park successfully negotiated new financing of the debt obligations for the previous mortgage and mezzanine loans totaling approximately \$238.5 million, with a \$150.0 million mortgage loan. The new five year mortgage loan bears interest at a 150 basis point spread over LIBOR. The previous mortgage and mezzanine loans were in default, and as part of the refinancing, all default interest associated with the loans was waived. Utilizing funding from our existing unsecured lines of credit, we loaned approximately \$89.5 million at a rate of LIBOR plus 3.25% and due on August 30, 2020 to Deer Park representing the remaining amount necessary to repay the previous mortgage and mezzanine loans.

Subsequent to the debt extinguishment, we acquired an additional one-third interest in the Deer Park property from one of the other owners, bringing our total ownership to a two-thirds interest, for total consideration of approximately \$27.9 million, including \$13.9 million in cash and 450,576 in Class A common limited partnership units of Tanger Properties Limited Partnership, which are exchangeable for an equivalent number of the Company's common shares. This transaction was accounted for as a business combination resulting in the assets acquired and liabilities assumed being recorded at fair value as a result of the step acquisition. The fair value of the net assets acquired totaled \$83.8 million, consisting of \$319.4 million in rental property and lease related intangibles, \$2.3 million in other identifiable

assets and liabilities, and \$237.9 million in debt. Upon acquiring an additional one-third interest, we determined, based on the acquisition agreement and other transaction documents which amended our rights with respect to the property and our obligations with respect to the additional one-third interest, that we control the property assets and direct the property's significant activities and therefore, consolidate the property's assets and liabilities as of August 30, 2013.

Following the acquisition, we and the remaining owner restructured certain aspects of our ownership of the property, whereby we receive substantially all of the economics generated by the property and have substantial control over the property's financial activities. Under the new structure, we serve as property manager and control the management, leasing, marketing and other operations of the property. In addition, we and the remaining owner have entered into an agreement whereby they may require us to acquire their ownership interest in the property on the second anniversary of the acquisition date for a price of \$28.4 million, and we have the option to acquire their ownership interest on the fourth anniversary of the acquisition date at the same price. Due to the remaining owner's ability to require us to purchase their interest, we have recorded an obligation to redeem their interest at the redemption price as a deferred financing obligation in the other liabilities section of the consolidated balance sheet.

4. New Developments of Consolidated Outlet Centers

Foxwoods, Connecticut

In September 2013, we broke ground at Foxwoods Resort Casino in Mashantucket, Connecticut on Tanger Outlets at Foxwoods. We own a two-thirds controlling interest in the joint venture, which is consolidated for financial reporting purposes. To date, we have contributed approximately \$45.8 million to the project for construction and development activities. The approximately 314,000 square foot project will be suspended above ground to join the casino floors of the two major hotels located within the resort. We currently expect the property to open in the second quarter of 2015.

Grand Rapids

In July 2014, we purchased land to develop an outlet center in Grand Rapids, Michigan for approximately \$8.0 million. We expect this development to be approximately 358,000 square feet with an opening during the second half of 2015.

5. Investments in Unconsolidated Real Estate Joint Ventures

Our investments in unconsolidated joint ventures as of September 30, 2014 and December 31, 2013 aggregated \$249.7 million and \$140.2 million, respectively. The equity method of accounting is used to account for each of the individual joint ventures. We have the following unconsolidated real estate joint ventures:

As of September 30, 2014

| Joint Venture | Center Location | Ownership % | Square Feet (in 000's) | Carrying Value of Investment (in millions) | Total Joint Venture Debt (in millions) |
|-------------------------|---------------------|-------------|---------------------------|--|--|
| Charlotte | Charlotte, NC | 50.0 | % 398 | \$38.8 | \$— |
| Galveston/Houston | Texas City, TX | 50.0 | % 353 | 6.2 | 65.0 |
| National Harbor | National Harbor, MD | 50.0 | % 339 | 19.8 | 62.0 |
| RioCan Canada | Various | 50.0 | % 432 | 119.8 | 16.6 |
| Savannah ⁽¹⁾ | Savannah, GA | 50.0 | % — | 46.1 | 3.4 |
| Westgate | Glendale, AZ | 58.0 | % 332 | 14.8 | 49.8 |
| Wisconsin Dells | Wisconsin Dells, WI | 50.0 | % 265 | 2.4 | 24.3 |
| Other | | | — | 1.8 | — |
| | | | | \$249.7 | \$221.1 |

Based on capital contribution and distribution provisions in the joint venture agreement, we expect our economic interest in the venture's cash flow to be greater than the ownership percentage indicated above, which in this case, (1) states our legal interest in this venture. Our economic interest may fluctuate based on a number of factors, including mortgage financing, partnership capital contributions and distributions, and proceeds from gains or losses of asset sales.

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

As of December 31, 2013

| Joint Venture | Center Location | Ownership % | Square Feet (in 000's) | Carrying Value of Investment (in millions) | Total Joint Venture Debt (in millions) |
|-------------------|---------------------|-------------|---------------------------|--|--|
| Charlotte | Charlotte, NC | 50.0 | % — | \$11.6 | \$— |
| Galveston/Houston | Texas City, TX | 50.0 | % 353 | 7.4 | 65.0 |
| National Harbor | National Harbor, MD | 50.0 | % 336 | 16.7 | 52.4 |
| RioCan Canada | Various | 50.0 | % 433 | 85.7 | 17.9 |
| Westgate | Glendale, AZ | 58.0 | % 332 | 16.1 | 43.1 |
| Wisconsin Dells | Wisconsin Dells, WI | 50.0 | % 265 | 2.5 | 24.3 |
| Other | | | — | 0.2 | — |
| | | | | \$140.2 | \$202.7 |

These investments are recorded initially at cost and subsequently adjusted for our equity in the venture's net income (loss), cash contributions, distributions and other adjustments required by the equity method of accounting as described below.

Fees we received for various services provided to our unconsolidated joint ventures were recognized in other income as follows (in thousands):

| Fee: | Three months ended September 30, | | Nine months ended September 30, | |
|-------------------------|-------------------------------------|-------|------------------------------------|---------|
| | 2014 | 2013 | 2014 | 2013 |
| Development and leasing | \$624 | \$(6) | \$702 | \$57 |
| Loan guarantee | 23 | 40 | 209 | 121 |
| Management | 470 | 761 | 1,316 | 2,391 |
| Marketing | 108 | 93 | 321 | 301 |
| Total Fees | \$1,225 | \$888 | \$2,548 | \$2,870 |

Our investments in real estate joint ventures are reduced by the percentage of the profits earned for leasing and development services associated with our ownership interest in each joint venture. Our carrying value of investments in unconsolidated joint ventures differs from our share of the assets reported in the "Summary Balance Sheets - Unconsolidated Joint Ventures" shown below due to adjustments to the book basis, including intercompany profits on sales of services that are capitalized by the unconsolidated joint ventures. The differences in basis (totaling \$4.0 million and \$1.6 million as of September 30, 2014 and December 31, 2013) are amortized over the various useful lives of the related assets.

Charlotte, North Carolina

In May 2013, we formed a 50/50 joint venture for the development of an outlet center in the Charlotte, NC market. Subsequently, during the third quarter of 2013, the joint venture began construction on the outlet center which is located eight miles southwest of uptown Charlotte at the interchange of I-485 and Steele Creek Road (NC Highway 160), the two major thoroughfares for the city. The approximately 400,000 square foot project, which features approximately 90 brand name and designer stores, opened on July 31, 2014.

As of September 30, 2014, we and our partner had each contributed approximately \$38.0 million in cash to the joint venture to fund development activities. We provided development services to the project; and with our partner, are jointly providing leasing services. Our partner is providing property management and marketing services to the center.

RioCan Canada

We have entered into a 50/50 co-ownership agreement with RioCan Real Estate Investment Trust ("RioCan Joint Venture") to develop and acquire outlet centers in Canada. Under the agreement, any projects developed or acquired will be branded as Tanger Outlet Centers. We have agreed to provide leasing and marketing services to the venture and RioCan has agreed to provide development and property management services.

In March of 2013, the RioCan Joint Venture acquired the land adjacent to the existing Cookstown Outlet Mall for \$13.9 million. The land is being used for an expansion of the Cookstown Outlet Mall which began in May 2013. The expansion, which is expected to open in the fourth quarter of 2014, will add approximately 153,000 square feet and approximately 35 new brand name and designer outlet stores to the center.

Also, during the second quarter of 2013, the joint venture purchased land for \$28.7 million and broke ground on Tanger Outlets Ottawa, the first ground up development of a Tanger Outlet Center in Canada. Located in suburban Kanata off the TransCanada Highway (Highway 417) at Palladium Drive, this center opened on October 17, 2014 and contains approximately 316,000 square feet and features approximately 80 brand name and designer outlet stores. As of September 30, 2014, we and our co-owner had each contributed \$51.3 million in cash to fund development activities on these two projects.

Savannah, Georgia

In January 2014, we announced our plans to develop Tanger Outlets Savannah through a joint venture arrangement. The center will include approximately 377,000 square feet. The site is located on I-95, just north of I-16 in Pooler, Georgia, adjacent to the City of Savannah, and near the Savannah International Airport. As of September 30, 2014, our equity contributions totaled \$45.4 million and our partner's equity contribution totaled \$7.4 million. Contributions we make in excess of \$7.4 million will earn a preferred rate of return equal to 8% from the date the contributions are made until the outlet center's grand opening date, and then 10% annually thereafter. We are providing development, management and marketing services to the joint venture; and with our partner, are jointly providing leasing services to the center.

In May 2014, the joint venture closed on a \$97.7 million interest only mortgage loan with a rate of LIBOR + 1.65% and a maturity date of May 21, 2017, with the option for two, one year extensions. As of September 30, 2014 the balance on the loan was \$3.4 million.

Westgate, Glendale, Arizona

During the second quarter of 2014, Westgate began a 78,000 square foot expansion of the existing property which is expected to open in time for the 2014 holiday season. The expansion is being substantially funded by amounts available under the amended Westgate mortgage loan which had its maximum borrowing capacity increased from \$48.3 million to \$62.0 million in May 2014. We provide property management, construction supervision, leasing and marketing services to the joint venture.

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

Condensed combined summary financial information of unconsolidated joint ventures accounted for using the equity method is as follows (in thousands):

| Condensed Combined Balance Sheets - Unconsolidated Joint Ventures | September 30, 2014 | December 31, 2013 |
|---|-----------------------|----------------------|
| Assets | | |
| Land | \$73,864 | \$66,020 |
| Buildings, improvements and fixtures | 394,399 | 327,972 |
| Construction in progress, including land | 198,694 | 86,880 |
| | 666,957 | 480,872 |
| Accumulated depreciation | (42,011 |) (29,523 |
| Total rental property, net | 624,946 | 451,349 |
| Cash and cash equivalents | 34,926 | 22,704 |
| Deferred lease costs, net | 22,021 | 19,281 |
| Deferred debt origination costs, net | 2,746 | 1,737 |
| Prepays and other assets | 11,558 | 9,107 |
| Total assets | \$696,197 | \$504,178 |
| Liabilities and Owners' Equity | | |
| Mortgages payable | \$221,079 | \$202,688 |
| Construction trade payables | 19,343 | 19,370 |
| Accounts payable and other liabilities | 19,611 | 8,540 |
| Total liabilities | 260,033 | 230,598 |
| Owners' equity | 436,164 | 273,580 |
| Total liabilities and owners' equity | \$696,197 | \$504,178 |

| Condensed Combined Statements of Operations - Unconsolidated Joint Ventures | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| Revenues | \$19,969 | \$29,013 | \$52,803 | \$70,961 |
| Expenses | | | | |
| Property operating | 7,292 | 7,808 | 20,562 | 25,440 |
| General and administrative | 198 | 629 | 354 | 962 |
| Acquisition costs | — | 19 | — | 474 |
| Abandoned development costs | 472 | 19 | 472 | 153 |
| Depreciation and amortization | 5,831 | 6,232 | 15,369 | 21,200 |
| Total expenses | 13,793 | 14,707 | 36,757 | 48,229 |
| Operating income | 6,176 | 14,306 | 16,046 | 22,732 |
| Gain on early extinguishment of debt | — | 13,820 | — | 13,820 |
| Interest expense | (1,316 |) (2,840 |) (3,925 |) (10,406 |
| Net income | \$4,860 | \$25,286 | \$12,121 | \$26,146 |
| The Company and Operating Partnership's share of: | | | | |
| Net income | \$2,479 | \$9,014 | \$6,200 | \$10,107 |
| Depreciation and impairment charge (real estate related) | \$3,040 | \$2,861 | \$8,048 | \$9,465 |

6. Debt of the Company

All of the Company's debt is held by the Operating Partnership and its consolidated subsidiaries.

The Company guarantees the Operating Partnership's obligations with respect to its unsecured lines of credit which have a total borrowing capacity of \$520.0 million. As of September 30, 2014 and December 31, 2013, the Operating Partnership had amounts outstanding on these lines of credit totaling \$139.8 million and \$16.2 million, respectively.

The Company also guarantees the Operating Partnership's unsecured term loan as well as its obligation with respect to the mortgage assumed in connection with the acquisition of the outlet center in Ocean City, Maryland in July 2011. As of September 30, 2014, the amounts outstanding on the term loan and mortgage were \$250.0 million and \$17.9 million, respectively.

7. Debt of the Operating Partnership

The debt of the Operating Partnership consisted of the following (in thousands):

| | Stated Interest Rate(s) | Maturity Date | As of September 30, 2014 Principal | Premium (Discount) | As of December 31, 2013 Principal | Premium (Discount) |
|------------------------------|-------------------------|---------------------------------|---------------------------------------|--------------------|--------------------------------------|--------------------|
| Senior, unsecured notes: | | | | | | |
| Senior notes | 6.15 | % November 2015 | \$250,000 | \$(128) | \$250,000 | \$(211) |
| Senior notes | 6.125 | % June 2020 | 300,000 | (1,325) | 300,000 | (1,469) |
| Senior notes | 3.875 | % December 2023 | 250,000 | (3,818) | 250,000 | (4,072) |
| Mortgages payable: | | | | | | |
| Atlantic City ⁽¹⁾ | 5.14%-7.65% | November 2021- December 2026 | 46,645 | 3,793 | 48,535 | 4,091 |
| Deer Park | LIBOR + 1.50% | August 2018 | 150,000 | (1,240) | 150,000 | (1,478) |
| Hershey ⁽¹⁾ | 5.17%-8.00% | August 2015 | 29,450 | 548 | 29,970 | 993 |
| Ocean City ⁽¹⁾ | 5.24 | % January 2016 | 17,921 | 123 | 18,193 | 193 |
| Note payable ⁽¹⁾ | 1.50 | % June 2016 | 10,000 | (281) | 10,000 | (396) |
| Unsecured term loan | LIBOR + 1.05% | February 2019 | 250,000 | — | 250,000 | — |
| Unsecured term note | LIBOR + 1.30% | August 2017 | 7,500 | — | 7,500 | — |
| Unsecured lines of credit | LIBOR + 1.00% | November 2015 | 139,800 | — | 16,200 | — |
| | | | \$1,451,316 | \$(2,328) | \$1,330,398 | \$(2,349) |

The effective interest rates assigned during the purchase price allocation to these assumed mortgages and note (1) payable during acquisitions in 2011 were as follows: Atlantic City 5.05%, Ocean City 4.68%, Hershey 3.40% and note payable 3.15%.

In July 2014, we entered into an amendment of our \$250.0 million unsecured term loan which matures in February 2019. The amendment reduced the interest rate on the loan from LIBOR + 1.60% to LIBOR + 1.05%, and the prepayment penalty was removed. No other material terms of the loan were amended.

Certain of our properties, which had a net book value of approximately \$531.8 million at September 30, 2014 and \$566.7 million at December 31, 2013, serve as collateral for mortgages payable. We maintain unsecured lines of credit that provide for borrowings of up to \$520.0 million. The unsecured lines of credit include a \$20.0 million liquidity line and a \$500.0 million syndicated line. The syndicated line may be increased to \$750.0 million through an accordion feature in certain circumstances.

We provide guarantees to lenders for our joint ventures which include standard non-recourse carve out indemnifications for losses arising from items such as but not limited to fraud, physical waste, payment of taxes, environmental indemnities, misapplication of insurance proceeds or security deposits and failure to maintain required insurance. For construction and term loans, we may include a guaranty of completion as well as a principal guaranty ranging from 5% to 100% of principal.

The principal guarantees include terms for release based upon satisfactory completion of construction and performance targets including occupancy thresholds and minimum debt service coverage tests.

The unsecured lines of credit and senior unsecured notes include covenants that require the maintenance of certain ratios, including debt service coverage and leverage, and limit the payment of dividends such that dividends and distributions will not exceed funds from operations, as defined in the agreements, for the prior fiscal year on an annual basis or 95% of funds from operations on a cumulative basis. As of September 30, 2014, we were in compliance with all of our debt covenants.

Debt Maturities

Maturities of the existing long-term debt as of September 30, 2014 are as follows (in thousands):

| Calendar Year | Amount |
|---------------|-------------|
| 2014 | \$921 |
| 2015 | 282,343 |
| 2016 | 30,283 |
| 2017 | 150,308 |
| 2018 | 153,183 |
| Thereafter | 834,278 |
| Subtotal | 1,451,316 |
| Net discount | (2,328) |
| Total | \$1,448,988 |

8. Derivative Financial Instruments

The following table summarizes the terms and fair values of our derivative financial instruments, as well as their classifications within the consolidated balance sheets as of September 30, 2014 and December 31, 2013 (in thousands):

| Effective Date | Maturity Date | Notional Amount | Bank Pay Rate | Company Fixed Pay Rate | Fair Value | |
|-------------------|-----------------|-----------------|---------------|------------------------|--------------------|-------------------|
| | | | | | September 30, 2014 | December 31, 2013 |
| Assets: | | | | | | |
| November 14, 2013 | August 14, 2018 | \$50,000 | 1 month LIBOR | 1.3075 % | \$321 | \$455 |
| November 14, 2013 | August 14, 2018 | 50,000 | 1 month LIBOR | 1.2970 % | 343 | 440 |
| November 14, 2013 | August 14, 2018 | 50,000 | 1 month LIBOR | 1.3025 % | 332 | 487 |
| Total | | \$150,000 | | | \$996 | \$1,382 |

The derivative financial instruments are comprised of interest rate swaps, which are designated and qualify as cash flow hedges, each with a separate counterparty. We do not use derivatives for trading or speculative purposes and currently do not have any derivatives that are not designated as hedges.

The effective portion of changes in the fair value of derivatives designated and qualifying as cash flow hedges is recorded in accumulated other comprehensive income (loss) and subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivative, if any, is recognized directly in earnings.

The following table represents the effect of the derivative financial instruments on the accompanying consolidated financial statements for the three and nine months ended September 30, 2014 and 2013, respectively (in thousands):

| | Location of Reclassification from Accumulated OCI Into Income | Three months ended September 30, | | Nine months ended September 30, | |
|--|--|-------------------------------------|------|------------------------------------|-------|
| | | 2014 | 2013 | 2014 | 2013 |
| Interest Rate Swaps (Effective Portion): | | | | | |
| Amount of gain (loss) recognized in OCI on derivative | | \$952 | \$— | \$(386) | \$— |
| Treasury Rate Lock (Effective Portion): | | | | | |
| Amount of gain reclassified from accumulated OCI into income | Interest Expense | \$99 | \$94 | \$293 | \$276 |

In 2005, we settled two US treasury rate lock agreements associated with a 10 year senior, unsecured bond offering and received approximately \$3.2 million. The unamortized balance of the settled agreements as of September 30, 2014 and December 31, 2013 was approximately \$447,000 and \$741,000, respectively. As of September 30, 2014, we expect approximately \$412,000 of deferred gains on derivative instruments in accumulated other comprehensive income to be reclassified into earnings during the next twelve months.

9. Fair Value Measurements

Fair value guidance establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers are defined as follows:

| Tier | Description |
|---------|--|
| Level 1 | Observable inputs such as quoted prices in active markets |
| Level 2 | Inputs other than quoted prices in active markets that are either directly or indirectly observable |
| Level 3 | Unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions |

The following table sets forth our assets and liabilities that are measured at fair value within the fair value hierarchy (in thousands):

| | Total | Level 1 Quoted Prices in Active Markets for Identical Assets or Liabilities | Level 2 Significant Observable Inputs | Level 3 Significant Unobservable Inputs |
|---|-------|--|--|--|
| Fair value as of September 30, 2014: | | | | |
| Assets: | | | | |
| Interest rate swaps (prepaids and other assets) | \$996 | \$— | \$996 | \$— |
| Total assets | \$996 | \$— | \$996 | \$— |

| | Total | Level 1 Quoted Prices in Active Markets for Identical Assets or Liabilities | Level 2 Significant Observable Inputs | Level 3 Significant Unobservable Inputs |
|---|----------|--|--|--|
| Fair value as of December 31, 2013: | | | | |
| Assets: | | | | |
| Interest rate swaps (prepaids and other assets) | \$ 1,382 | \$— | \$ 1,382 | \$— |
| Total assets | \$ 1,382 | \$— | \$ 1,382 | \$— |

The estimated fair value of our debt, consisting of senior unsecured notes, unsecured term loans, secured mortgages and unsecured lines of credit, at September 30, 2014 and December 31, 2013, was \$1.5 billion and \$1.4 billion, respectively, and its recorded value was \$1.4 billion and \$1.3 billion, respectively. With the exception of the unsecured term loan and unsecured lines of credit, that have variable rates and considered at market value, fair values of the senior notes and mortgage loans are determined using discounted cash flow analysis with an interest rate or credit spread similar to that of current market borrowing arrangements. Because the Company's senior unsecured notes are publicly traded with limited trading volume, these instruments are classified as Level 2 in the hierarchy. In contrast, mortgage loans are classified as Level 3 given the unobservable inputs utilized in the valuation. Considerable judgment is necessary to develop estimated fair values of financial instruments. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize on the disposition of the financial instruments.

The carrying values of cash and cash equivalents, receivables, accounts payable, accrued expenses and other assets and liabilities are reasonable estimates of their fair values because of the short maturities of these instruments.

10. Commitments and Contingencies

During the first quarter of 2014, we incurred property damage to our West Branch, Michigan outlet center due to a severe snow storm. Our insurance policy provides us with reimbursement for the replacement cost for the damage done to this property. As a result, we wrote off the damaged assets which had a net book value of approximately \$455,000 and incurred approximately \$600,000 of demolition costs. Further, to the extent that the Company's insurance settlement proceeds are in excess of the amounts written off, we will record a gain on insurance settlement in the period that all releases and contingencies are resolved. In the third quarter of fiscal 2014, we recorded a casualty gain of \$329,000, reflecting our receipt of replacement insurance proceeds in excess of the net book value written off and demolition costs incurred. Through September 30, 2014, we received approximately \$1.3 million in insurance proceeds related to our property damage claim. We expect to receive total proceeds of approximately \$1.8 million to \$2.3 million, which would result in a gain of approximately \$800,000 to \$1.3 million.

11. Shareholders' Equity of the Company

Throughout the first nine months of 2014, Non-Company LPs exchanged a total of 43,331 Class A common limited partnership units of the Operating Partnership for an equal number of common shares of the Company. After the above described exchanges, the Non-Company LPs owned 5,101,681 Class A common limited partnership units. Each Class A common limited partnership unit is exchangeable for one common share of the Company.

12. Partners' Equity of the Operating Partnership

All units of partnership interest issued by the Operating Partnership have equal rights with respect to earnings, dividends and net assets. When the Company issues common shares upon the exercise of options, the issuance of restricted share awards or the exchange of Class A common limited partnership units, the Operating Partnership issues a corresponding Class B common limited partnership unit to Tanger LP trust, a wholly owned subsidiary of the Company.

The following table sets forth the changes in outstanding partnership units for the nine months ended September 30, 2014 and for the year ended December 31, 2013:

| | General Partnership Units | Limited Partnership Units | | |
|---|---------------------------------|---------------------------|------------|-------------|
| | | Class A | Class B | Total |
| Balance December 31, 2012 | 1,000,000 | 4,761,864 | 93,061,384 | 97,823,248 |
| Exchange of Class A limited partnership units | — | (67,428 |) 67,428 | — |
| Issuance of restricted units | — | — | 332,373 | 332,373 |
| Units issued upon exercise of options | — | — | 44,500 | 44,500 |
| Units issued as consideration for business acquisition (see Note 3) | — | 450,576 | — | 450,576 |
| Balance December 31, 2013 | 1,000,000 | 5,145,012 | 93,505,685 | 98,650,697 |
| Exchange of Class A limited partnership units | — | (43,331 |) 43,331 | — |
| Issuance of restricted units | — | — | 1,302,729 | 1,302,729 |
| Units issued upon exercise of options | — | — | 46,700 | 46,700 |
| Balance September 30, 2014 | 1,000,000 | 5,101,681 | 94,898,445 | 100,000,126 |

13. Earnings Per Share of the Company

The following table sets forth a reconciliation of the numerators and denominators in computing the Company's earnings per share (in thousands, except per share amounts):

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|----------|
| | 2014 | 2013 | 2014 | 2013 |
| Numerator | | | | |
| Net income attributable to Tanger Factory Outlet Centers, Inc. | \$23,003 | \$53,294 | \$56,469 | \$85,621 |
| Less allocation of earnings to participating securities | (481 |) (609 |) (1,391 |) (932 |
| Net income available to common shareholders of Tanger Factory Outlet Centers, Inc. | \$22,522 | \$52,685 | \$55,078 | \$84,689 |
| Denominator | | | | |
| Basic weighted average common shares | 93,834 | 93,368 | 93,741 | 93,278 |
| Effect of notional units | — | 856 | — | 841 |
| Effect of outstanding options and certain restricted common shares | 67 | 76 | 70 | 91 |
| Diluted weighted average common shares | 93,901 | 94,300 | 93,811 | 94,210 |
| Basic earnings per common share: | | | | |
| Net income | \$0.24 | \$0.56 | \$0.59 | \$0.91 |
| Diluted earnings per common share: | | | | |
| Net income | \$0.24 | \$0.56 | \$0.59 | \$0.90 |

The notional units are considered contingently issuable common shares and are included in earnings per share if the effect is dilutive using the treasury stock method. Notional units granted in 2010 were converted into 933,769 restricted common shares in January 2014. The restricted common shares vest on December 31, 2014 and will be considered participating securities through the vesting date.

The computation of diluted earnings per share excludes options to purchase common shares when the exercise price is greater than the average market price of the common shares for the period. For the three months ended September 30, 2014, 273,500 options were excluded from the computation and for the three months ended September 30, 2013 no options were excluded from the computation. For the nine months ended September 30, 2014, 273,500 options were excluded from the computation and for the nine months ended September 30, 2013, 200 options were excluded from the computation. The assumed exchange of the partnership units held by the Non-Company LPs as of the beginning of the year, which would result in the elimination of earnings allocated to the noncontrolling interest in the Operating Partnership, would have no impact on earnings per share since the allocation of earnings to a common limited partnership unit, as if exchanged, is equivalent to earnings allocated to a common share.

Certain of the Company's unvested restricted common share awards contain non-forfeitable rights to dividends or dividend equivalents. The impact of these unvested restricted common share awards on earnings per share has been calculated using the two-class method whereby earnings are allocated to the unvested restricted common share awards based on dividends declared and the unvested restricted common shares' participation rights in undistributed earnings. Unvested restricted common shares that do not contain non-forfeitable rights to dividends or dividend equivalents are included in the diluted earnings per share computation if the effect is dilutive, using the treasury stock method.

14. Earnings Per Unit of the Operating Partnership

The following table sets forth a reconciliation of the numerators and denominators in computing earnings per unit (in thousands, except per unit amounts).

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|----------|------------------------------------|----------|
| | 2014 | 2013 | 2014 | 2013 |
| Numerator | | | | |
| Net income attributable to partners of the Operating Partnership | \$24,255 | \$56,081 | \$59,552 | \$90,056 |
| Less allocation of earnings to participating securities | (482) | (609) | (1,392) | (933) |
| Net income available to common unitholders of the Operating Partnership | \$23,773 | \$55,472 | \$58,160 | \$89,123 |
| Denominator | | | | |
| Basic weighted average common units | 98,936 | 98,246 | 98,860 | 98,072 |
| Effect of notional units | — | 856 | — | 841 |
| Effect of outstanding options and restricted common units | 67 | 76 | 70 | 91 |
| Diluted weighted average common units | 99,003 | 99,178 | 98,930 | 99,004 |
| Basic earnings per common unit: | | | | |
| Net income | \$0.24 | \$0.56 | \$0.59 | \$0.91 |
| Diluted earnings per common unit: | | | | |
| Net income | \$0.24 | \$0.56 | \$0.59 | \$0.90 |

The notional units are considered contingently issuable common units and are included in earnings per unit if the effect is dilutive using the treasury stock method. Notional units granted in 2010 were converted into 933,769 restricted common units in January 2014. The restricted common units vest on December 31, 2014 and will be considered participating securities through the vesting date.

The computation of diluted earnings per unit excludes options to purchase common units when the exercise price is greater than the average market price of the common units for the period. The market price of a common unit is considered to be equivalent to the market price of a Company common share. For the three months ended September 30, 2014, 273,500 units were excluded from the computation and for the three months ended September

30, 2013 no options were excluded from the computation. For the nine months ended September 30, 2014, 273,500 units were excluded from the computation and for the nine months ended September 30, 2013, 200 options were excluded from the computation.

Certain of the Company's unvested restricted common share awards contain non-forfeitable rights to distributions or distribution equivalents. The impact of the corresponding unvested restricted unit awards on earnings per unit has been calculated using the two-class method whereby earnings are allocated to the unvested restricted unit awards based on distributions declared and the unvested restricted units' participation rights in undistributed earnings. Unvested restricted common units that do not contain non-forfeitable rights to dividends or dividend equivalents are included in the diluted earnings per unit computation if the effect is dilutive, using the treasury stock method.

15. Equity Based Compensation of the Company

We have a shareholder approved equity-based compensation plan, the Incentive Award Plan of Tanger Factory Outlet Centers and Tanger Properties Limited Partnership (Amended and Restated as of April 4, 2014) (the "Plan"), which covers our independent directors, officers and our employees. For each common share issued by the Company, the Operating Partnership issues one corresponding unit of partnership interest to the Company's wholly owned subsidiaries. Therefore, when the Company grants an equity based award, the Operating Partnership treats each award as having been granted by the Operating Partnership. In the discussion below, the term "we" refers to the Company and the Operating Partnership together and the term "shares" is meant to also include corresponding units of the Operating Partnership.

During the first quarter of 2010, the Company's Compensation Committee Approved the general terms of the Tanger Factory Outlet Centers, Inc. 2010 Multi-Year Performance Plan, (the "2010 Multi Year Performance Plan"). Under the 2010 Multi-Year Performance Plan, we granted 392,000 notional units, net of notional units forfeited, to award recipients as a group, which would convert into restricted common shares on a one-for one basis, one-for two basis, or one-for-three basis depending upon the amount by which the Company's common shares appreciated above a minimum level over a four year performance period ending December 31, 2013, not to exceed a total value of approximately \$32.2 million. Based on the Company's performance over the four year measurement period, we issued 933,769 restricted common shares in January 2014 which will vest on December 31, 2014 contingent on continued employment through the vesting date. In accordance with the plan, on December 31, 2013, we paid approximately \$3.8 million which represented cumulative dividends that would have been paid to the award recipients had the number of earned common shares been issued at the beginning of the performance period.

In February 2014, the Company granted 282,500 options to non-executive employees of the Company. The exercise price of the options granted during the first quarter of 2014 is \$32.02 which equaled the closing market price of the Company's common shares on the day prior to the grant date. The options expire 10 years from the date of grant and 20% of the options become exercisable in each of the first five years commencing one year from the date of grant. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions: expected dividend yield 2.8%; expected life of 7 years; expected volatility of 32%; a risk-free rate of 2.46%; and forfeiture rates of 3.0% to 13.5% dependent upon the employee's position within the Company.

During February 2014, the Company issued 373,960 restricted common shares to the Company's independent directors and the Company's senior executive officers. The grant date fair value of the awards ranged from \$27.90 to \$33.82 per share. The independent directors' restricted common shares vest ratably over a three year period and the senior executive officers' restricted shares vest ratably over a five year period. For the restricted shares issued to our chief executive officer, the restricted share agreement requires him to hold the shares for a minimum of three years following each vesting date. Compensation expense related to the amortization of the deferred compensation is being recognized in accordance with the vesting schedule of the restricted shares.

In February 2014, the Compensation Committee of the Company approved the general terms of the Tanger Factory Outlet Centers, Inc. 2014 Outperformance Plan (the "2014 OPP"). The 2014 OPP is a long-term performance based

incentive compensation plan pursuant to which award recipients may earn up to an aggregate of 329,700 restricted common shares of the Company based on the Company's absolute share price appreciation (or total shareholder return) and its share price appreciation relative to its peer group, over a three year measurement period from January 1, 2014 through December 31, 2016.

We recorded share-based compensation expense in general and administrative expenses in our consolidated statements of operations as follows (in thousands):

| | Three months ended | | Nine months ended | |
|----------------------------------|--------------------|---------|-------------------|---------|
| | September 30, | | September 30, | |
| | 2014 | 2013 | 2014 | 2013 |
| Restricted common shares | \$2,540 | \$2,141 | \$7,406 | \$6,162 |
| Notional unit performance awards | 1,125 | 778 | 3,184 | 2,069 |
| Options | 116 | 45 | 343 | 132 |
| Total share-based compensation | \$3,781 | \$2,964 | \$10,933 | \$8,363 |

Share-based compensation expense capitalized as a part of rental property and deferred lease costs for the three months ended September 30, 2014 and 2013 was \$184,000 and \$116,000, respectively, and for the nine months ended September 30, 2014 and 2013 was \$525,000 and \$251,000, respectively.

16. Accumulated Other Comprehensive Income of the Company

The following table presents changes in the balances of each component of accumulated comprehensive income for the three and nine months ended September 30, 2014 (in thousands):

| | Tanger Factory Outlet Centers, Inc. Accumulated Other Comprehensive Income | | | Noncontrolling Interest in Operating Partnership Accumulated Other Comprehensive Income | | |
|---|--|---------------------|------------|---|---------------------|----------|
| | Foreign Currency | Cash flow hedges | Total | Foreign Currency | Cash flow hedges | Total |
| | | | | | | |
| Balance June 30, 2014 | \$(3,974) | \$709 | \$(3,265) | \$(222) | \$(118) | \$(340) |
| Amortization of cash flow hedges | — | (94) | (94) | — | (5) | (5) |
| Unrealized loss on foreign currency translation adjustments | (4,926) | — | (4,926) | (268) | — | (268) |
| Change in fair value of cash flow hedges | — | 903 | 903 | — | 49 | 49 |
| Balance September 30, 2014 | \$(8,900) | \$1,518 | \$(7,382) | \$(490) | \$(74) | \$(564) |

| | Tanger Factory Outlet Centers, Inc. Accumulated Other Comprehensive Income | | | Noncontrolling Interest in Operating Partnership Accumulated Other Comprehensive Income | | |
|---|--|---------------------|------------|---|---------------------|----------|
| | Foreign Currency | Cash flow hedges | Total | Foreign Currency | Cash flow hedges | Total |
| | | | | | | |
| Balance December 31, 2013 | \$(4,590) | \$2,162 | \$(2,428) | \$(254) | \$(39) | \$(293) |
| Amortization of cash flow hedges | — | (278) | (278) | — | (15) | (15) |
| Unrealized loss on foreign currency translation adjustments | (4,310) | — | (4,310) | (236) | — | (236) |
| Change in fair value of cash flow hedges | — | (366) | (366) | — | (20) | (20) |
| Balance September 30, 2014 | \$(8,900) | \$1,518 | \$(7,382) | \$(490) | \$(74) | \$(564) |

The following table presents changes in the balances of each component of accumulated comprehensive income for the three and nine months ended September 30, 2013 (in thousands):

| | Tanger Factory Outlet Centers, Inc. Accumulated Other Comprehensive Income | | | Noncontrolling Interest in Operating Partnership Accumulated Other Comprehensive Income | | |
|---|--|---------------------|---------|---|---------------------|---------|
| | Foreign Currency | Cash flow hedges | Total | Foreign Currency | Cash flow hedges | Total |
| | Balance June 30, 2013 | \$312 | \$1,031 | \$1,343 | \$15 | \$(101) |
| Amortization of cash flow hedges | — | (89) | (89) | — | (5) | (5) |
| Unrealized loss on foreign currency translation adjustments | (75) | — | (75) | (4) | — | (4) |
| Balance September 30, 2013 | \$237 | \$942 | \$1,179 | \$11 | \$(106) | \$(95) |

| | Tanger Factory Outlet Centers, Inc. Accumulated Other Comprehensive Income | | | Noncontrolling Interest in Operating Partnership Accumulated Other Comprehensive Income | | |
|---|--|---------------------|---------|---|---------------------|--------|
| | Foreign Currency | Cash flow hedges | Total | Foreign Currency | Cash flow hedges | Total |
| | Balance December 31, 2012 | \$(5) | \$1,205 | \$1,200 | \$— | \$(93) |
| Amortization of cash flow hedges | — | (263) | (263) | — | (13) | (13) |
| Unrealized gain on foreign currency translation adjustments | 119 | — | 119 | 5 | — | 5 |
| Realized loss on foreign currency | 123 | — | 123 | 6 | — | 6 |
| Balance September 30, 2013 | \$237 | \$942 | \$1,179 | \$11 | \$(106) | \$(95) |

The following represents amounts reclassified out of accumulated other comprehensive income into earnings during the three and nine months ended September 30, 2014 and September 30, 2013, respectively (in thousands):

| Details about Accumulated Other Comprehensive Income Components | Amount Reclassified from Accumulated Other Comprehensive Income | | | | Affected Line Item in Statement of Operations |
|---|--|--------|------------------------------------|---------|---|
| | Three months ended September 30, | | Nine months ended September 30, | | |
| | 2014 | 2013 | 2014 | 2013 | |
| Amortization of cash flow hedges | \$(94) | \$(89) | \$(278) | \$(263) | Interest expense |
| Realized loss on foreign currency | \$— | \$— | \$— | \$123 | Interest expense |

17. Accumulated Other Comprehensive Income of the Operating Partnership

The following table presents changes in the balances of each component of accumulated comprehensive income for the three and nine months ended September 30, 2014 (in thousands):

| | Foreign Currency | Cash flow hedges | Accumulated Other Comprehensive Income (Loss) |
|---|---------------------|---------------------|--|
| Balance June 30, 2014 | \$ (4,196 |) \$ 591 | \$ (3,605) |
| Amortization of cash flow hedges | — | (99 |) (99) |
| Unrealized loss on foreign currency translation adjustments | (5,194 |) — | (5,194) |
| Change in fair value of cash flow hedges | — | 952 | 952 |
| Balance September 30, 2014 | \$ (9,390 |) \$ 1,444 | \$ (7,946) |

| | Foreign Currency | Cash flow hedges | Accumulated Other Comprehensive Income (Loss) |
|---|---------------------|---------------------|--|
| Balance December 31, 2013 | \$ (4,844 |) \$ 2,123 | \$ (2,721) |
| Amortization of cash flow hedges | — | (293 |) (293) |
| Unrealized loss on foreign currency translation adjustments | (4,546 |) — | (4,546) |
| Change in fair value of cash flow hedges | — | (386 |) (386) |
| Balance September 30, 2014 | \$ (9,390 |) \$ 1,444 | \$ (7,946) |

The following table presents changes in the balances of each component of accumulated comprehensive income for the three and nine months ended September 30, 2013 (in thousands):

| | Foreign Currency | Cash flow hedges | Accumulated Other Comprehensive Income (Loss) |
|---|---------------------|---------------------|--|
| Balance June 30, 2013 | \$327 | \$930 | \$1,257 |
| Amortization of cash flow hedges | — | (94 |) (94 |
| Unrealized loss on foreign currency translation adjustments | (79 |) — | (79 |
| Balance September 30, 2013 | \$248 | \$836 | \$1,084 |

| | Foreign Currency | Cash flow hedges | Accumulated Other Comprehensive Income (Loss) |
|---|---------------------|---------------------|--|
| Balance December 31, 2012 | \$(5 |) \$1,112 | \$1,107 |
| Amortization of cash flow hedges | — | (276 |) (276 |
| Unrealized gain on foreign currency translation adjustments | 124 | — | 124 |
| Realized loss on foreign currency | 129 | — | 129 |
| Balance September 30, 2013 | \$248 | \$836 | \$1,084 |

The following represents amounts reclassified out of accumulated other comprehensive income into earnings during the three and nine months ended September 30, 2014 and September 30, 2013, respectively:

| Details about Accumulated Other Comprehensive Income Components | Amount Reclassified from Accumulated Other Comprehensive Income | | | | Affected Line Item in Statement of Operations |
|---|--|---------|--|----------|---|
| | Three months ended September 30, 2014 | | Nine months ended September 30, 2014 | | |
| | 2013 | 2013 | 2013 | 2013 | |
| Amortization of cash flow hedges | \$(99 |) \$(94 |) \$(293 |) \$(276 |) Interest expense |
| Realized loss on foreign currency | \$— | \$— | \$— | \$129 | Interest expense |

18. Non-Cash Activities

We purchase capital equipment and incur costs relating to construction of facilities, including tenant finishing allowances. Expenditures included in construction trade payables as of September 30, 2014 and 2013 amounted to \$23.2 million and \$5.3 million, respectively. Additionally, additions to rental property excludes \$1.0 million in equity contributions made by our noncontrolling interest partner related to pre-development costs at our Foxwoods outlet center, which is currently under development.

19. New Accounting Standards

In August 2014, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") No. 2014-15 Presentation of Financial Statements—Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern, which requires management to evaluate whether there are conditions or events that raise substantial doubt about the entity's ability to continue as a going concern, and to provide certain disclosures when it is probable that the entity will be unable to meet its obligations as they become due within one year after the date that the financial statements are issued. ASU 2014-15 is effective for the annual period ended December 31, 2016 and for annual periods and interim periods thereafter with early adoption permitted. We are currently evaluating the new guidance to determine the impact it may have on our consolidated financial statements.

In April 2014, the FASB issued ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity (the "Final Standard"). Under the Final Standard, only disposals representing a strategic shift in operations (e.g., a disposal of a major geographic area, a major line of business or a major equity method investment) will be presented as discontinued operations. Under current U.S. GAAP, companies that sell a single investment property are generally required to report the sale as a discontinued operation, which requires the companies to reclassify earnings from continuing operations for all periods presented. The Final Standard is effective in the first quarter of 2015 for public entities with calendar year ends. The FASB will permit early adoption of the Final Standard, beginning in the first quarter of 2014, but only for disposals or classifications as held for sale that have not been reported in financial statements previously issued or available for issuance. The impact of the adoption of ASU No. 2014-08 on our consolidated financial statements will be based on any future disposal activity.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which supersedes the revenue recognition requirements in ASC 605, Revenue Recognition. This ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. We are required to adopt the new pronouncement in the first quarter of fiscal 2017 using one of two retrospective application methods. We are currently evaluating the new guidance to determine the impact it may have on our consolidated financial statements.

20. Subsequent Events

In September 2011, we purchased substantially all of the economic interests in The Outlets at Hershey, a 247,000 square foot outlet center. A portion of the cash paid to the buyer was evidenced by a \$6.2 million loan, which is included in other assets in the consolidated balance sheets, collateralized by their remaining ownership interest in the property. On October 30, 2014, the loan was canceled in exchange for this remaining ownership interest in the property.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The discussion of our results of operations reported in the unaudited, consolidated statements of operations compares the three and nine months ended September 30, 2014 with the three and nine months ended September 30, 2013. The results of operations discussion is combined for Tanger Factory Outlet Centers, Inc. and Tanger Properties Limited Partnership because the results are virtually the same for both entities. The following discussion should be read in conjunction with the unaudited consolidated financial statements appearing elsewhere in this report. Historical results and percentage relationships set forth in the unaudited, consolidated statements of operations, including trends which

might appear, are not necessarily indicative of future operations. Unless the context indicates otherwise, the term, "Company", refers to Tanger Factory Outlet Centers, Inc. and subsidiaries and the term, "Operating Partnership", refers to Tanger Properties Limited Partnership and subsidiaries. The terms "we", "our" and "us" refer to the Company or the Company and the Operating Partnership together, as the text requires.

Cautionary Statements

Certain statements made below are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend for such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995 and included this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies, beliefs and expectations, are generally identifiable by use of the words "believe", "expect", "intend", "anticipate", "estimate", "project", or similar expressions. Such forward-looking statements include, but are not limited to, statements regarding our: future issuances of equity and debt and the expected use of proceeds from such issuances; potential sales or purchases of outlet centers; anticipated liquidity and working capital; new outlet center developments; and real estate joint ventures. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect our actual results, performance or achievements. Factors which may cause actual results to differ materially from current expectations include, but are not limited to, our inability to develop new outlet centers or expand existing outlet centers successfully; risks related to the economic performance and market value of our outlet centers; the relative illiquidity of real property investments; impairment charges affecting our properties; competition for the acquisition and development of outlet centers, and our inability to complete outlet centers we have identified; environmental regulations affecting our business; our dependence on rental income from real property; our dependence on the results of operations of our retailers; the fact that certain of our properties are subject to ownership interests held by third parties, whose interests may conflict with ours; risks related to uninsured losses; the risk that consumer, travel, shopping and spending habits may change; risks associated with debt financing; our potential failure to qualify as a REIT; our legal obligation to make distributions to our shareholders; our dependence on distributions from the Operating Partnership to meet our financial obligations, including dividends; the risk of a cyber-attack or an act of cyber-terrorism; and those factors set forth under Item 1A - "Risk Factors" in the Company's and the Operating Partnership's Annual Report on Form 10-K for the year ended December 31, 2013.

General Overview

At September 30, 2014, we had 37 consolidated outlet centers in 24 states totaling 11.6 million square feet. The table below details our development activities at consolidated centers that significantly impacted our results of operations and liquidity from January 1, 2013 to September 30, 2014.

| Center | Date Acquired/Opened/Disposed/Demolished | Square Feet (in 000's) | Centers | States |
|------------------------------|---|---------------------------|---------|--------|
| As of January 1, 2013 | | 10,737 | 36 | 24 |
| Expansion: | | | | |
| Gonzales, LA | First and second quarters 2013 | 40 | — | — |
| Sevierville, TN | Third quarter 2013 | 19 | — | — |
| Acquisition: | | | | |
| Deer Park, NY ⁽¹⁾ | Third quarter 2013 | 742 | 1 | — |
| Other | | (1) | | |
| As of December 31, 2013 | | 11,537 | 37 | 24 |
| Expansion: | | | | |
| Charleston, SC | Second quarter 2014 | 17 | — | — |
| Other | | 3 | — | — |
| As of September 30, 2014 | | 11,557 | 37 | 24 |

(1)The Company acquired a controlling interest in the Deer Park, NY center on August 30, 2013.

The following table summarizes certain information for our existing outlet centers in which we have an ownership interest as of September 30, 2014. Except as noted, all properties are fee owned.

34

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

| Consolidated Outlet Centers Location | Square Feet | % Occupied |
|--|----------------|---------------|
| Deer Park, New York | 749,074 | 95 |
| Riverhead, New York ⁽¹⁾ | 729,734 | 98 |
| Rehoboth Beach, Delaware ⁽¹⁾ | 564,593 | 98 |
| Foley, Alabama | 557,014 | 96 |
| Atlantic City, New Jersey ⁽¹⁾ | 489,706 | 90 |
| San Marcos, Texas | 441,821 | 99 |
| Sevierville, Tennessee ⁽¹⁾ | 438,335 | 100 |
| Myrtle Beach Hwy 501, South Carolina | 425,247 | 98 |
| Jeffersonville, Ohio | 411,776 | 97 |
| Myrtle Beach Hwy 17, South Carolina ⁽¹⁾ | 402,791 | 100 |
| Charleston, South Carolina | 382,117 | 99 |
| Pittsburgh, Pennsylvania | 372,958 | 100 |
| Commerce II, Georgia | 371,408 | 99 |
| Locust Grove, Georgia | 321,070 | 100 |
| Howell, Michigan | 319,289 | 98 |
| Mebane, North Carolina | 318,910 | 99 |
| Gonzales, Louisiana | 318,666 | 100 |
| Branson, Missouri | 302,922 | 100 |
| Park City, Utah | 298,391 | 100 |
| Westbrook, Connecticut | 289,898 | 95 |
| Williamsburg, Iowa | 277,230 | 100 |
| Lincoln City, Oregon | 270,212 | 98 |
| Lancaster, Pennsylvania | 254,002 | 100 |
| Tuscola, Illinois | 250,439 | 87 |
| Hershey, Pennsylvania | 247,500 | 100 |
| Tilton, New Hampshire | 245,698 | 98 |
| Hilton Head II, South Carolina | 206,544 | 100 |
| Fort Myers, Florida | 198,877 | 90 |
| Ocean City, Maryland ⁽¹⁾ | 198,840 | 99 |
| Terrell, Texas | 177,800 | 100 |
| Hilton Head I, South Carolina | 177,199 | 99 |
| Barstow, California | 171,300 | 100 |
| West Branch, Michigan | 112,570 | 94 |
| Blowing Rock, North Carolina | 104,154 | 97 |
| Nags Head, North Carolina | 82,161 | 100 |
| Kittery I, Maine | 51,737 | 93 |
| Kittery II, Maine | 24,619 | 100 |
| Totals | 11,556,602 | 98 |

(1) These properties or a portion thereof are subject to a ground lease.

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

| Unconsolidated joint venture properties | Square | % |
|---|-----------|----------|
| Location | Feet | Occupied |
| Charlotte, North Carolina (50% owned) | 398,314 | 99 |
| Texas City, Texas (50% owned) | 352,705 | 100 |
| Washington D.C. (50% owned) | 338,786 | 100 |
| Glendale, Arizona (58% owned) | 331,744 | 100 |
| Wisconsin Dells, Wisconsin (50% owned) | 265,086 | 100 |
| Bromont, Quebec (50% owned) | 161,449 | 81 |
| Cookstown, Ontario (50% owned) | 155,302 | 95 |
| Saint-Sauveur, Quebec (50% owned) | 115,697 | 100 |
| Total | 2,119,083 | |

Leasing Activity

The following table provides information for our consolidated outlet centers regarding space re-leased or renewed:

Nine months ended September 30, 2014

| | # of Leases | Square Feet (in 000's) | Average Annual Straight-line Rent (psf) | Average Tenant Allowance (psf) | Average Initial Term (in years) | Net Average Annual Straight-line Rent (psf) ⁽¹⁾ |
|-----------|-------------|---------------------------|--|--------------------------------------|---------------------------------------|---|
| Re-tenant | 133 | 470 | \$32.55 | \$39.79 | 8.94 | \$28.10 |
| Renewal | 239 | 1,130 | \$22.85 | \$0.24 | 4.59 | \$22.80 |

Nine months ended September 30, 2013

| | # of Leases | Square Feet (in 000's) | Average Annual Straight-line Rent (psf) | Average Tenant Allowance (psf) | Average Initial Term (in years) | Net Average Annual Straight-line Rent (psf) ⁽¹⁾ |
|-----------|-------------|---------------------------|--|--------------------------------------|---------------------------------------|---|
| Re-tenant | 154 | 510 | \$30.57 | \$40.69 | 8.68 | \$25.88 |
| Renewal | 306 | 1,457 | \$23.61 | \$0.90 | 4.81 | \$23.42 |

Net average straight-line rentals is calculated by dividing the average tenant allowance costs per square foot by the average initial term and subtracting this calculated number from the average straight-line rent per year amount. The (1) average annual straight-line rent disclosed in the table above includes all concessions, abatements and reimbursements of rent to tenants. The average tenant allowance disclosed in the table above includes landlord costs.

RESULTS OF OPERATIONS

Comparison of the three months ended September 30, 2014 to the three months ended September 30, 2013

NET INCOME

Net income decreased \$31.9 million in the 2014 period to \$24.3 million as compared to \$56.2 million for the 2013 period. The decrease in net income was primarily due to a 26.0 million gain on a previously held interest in an acquired joint venture recorded in the third quarter of fiscal 2013. Previously we owned a one-third interest in the Deer Park, NY property which was accounted for using the equity method of accounting. The acquisition of our controlling interest on August 30, 2013 required us to consolidate the property for financial reporting purposes. As a result, our consolidated statements of operations reflect all of the revenues and expenses of Deer Park since the acquisition date including the significant depreciation and amortization associated with the property, the net effect of which was a reduction in net income.

In addition equity in earnings in unconsolidated joint ventures was higher in 2013 primarily due to transactions at the Deer Park property prior to our acquisition of an additional one-third interest. As a part of the refinance of the debt at Deer Park, a gain on early extinguishment of debt of \$13.8 million was recorded. In addition a lawsuit was settled which resulted in income to Deer Park of approximately \$9.5 million after expenses. Our one-third share of these transactions, recorded through equity in earnings prior to the acquisition, was approximately \$7.8 million.

BASE RENTALS

Base rentals increased \$5.3 million, or 8%, in the 2014 period compared to the 2013 period. The following table sets forth the changes in various components of base rentals (in thousands):

| | 2014 | 2013 | Change |
|--|----------|----------|---------|
| Base rentals from existing properties | \$64,134 | \$62,342 | \$1,792 |
| Base rentals from 2013 acquisition | 5,980 | 2,044 | 3,936 |
| Termination fees | 121 | 36 | 85 |
| Amortization of above and below market rent adjustments, net | (623) | (121) | (502) |
| | \$69,612 | \$64,301 | \$5,311 |

Base rental income generated from existing properties in our portfolio increased due to increases in rental rates on lease renewals and incremental rents from re-tenanting vacant spaces, as well as incremental base rental income from the expansion at our Sevierville and Charleston centers.

At September 30, 2014, the combined net value representing the amount of unamortized above market lease assets and below market lease liability values, recorded as a part of the purchase price of acquired properties, was a net above market lease asset which totaled approximately \$8.7 million. If a tenant terminates its lease prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related above or below market lease value would be written off and could materially impact our net income positively or negatively. The change in the amortization of above and below market lease values was attributable to the market lease values recorded from the 2013 acquisition.

PERCENTAGE RENTALS

Percentage rentals decreased \$450,000, or 15%, in the 2014 period compared to the 2013 period. The following table sets forth the changes in various components of base rentals (in thousands):

| | 2014 | 2013 | Change |
|---|---------|---------|---------|
| Percentage rentals from existing properties | \$2,456 | \$3,055 | \$(599) |
| Percentage rentals from 2013 acquisition | 178 | 29 | 149 |
| | \$2,634 | \$3,084 | \$(450) |

Percentage rentals represents revenues based on a percentage of tenants' sales volume above predetermined levels ("contractual breakpoints"). The decrease in percentage rentals is primarily a function of tenants renewing leases with higher base rents, and accordingly, higher contractual breakpoints. Reported tenant comparable sales for our consolidated properties for the rolling twelve months ended September 30, 2014 increased approximately 1% to \$387 per square foot. Reported tenant comparable sales is defined as the weighted average sales per square foot reported in space open for the full duration of each comparison period.

EXPENSE REIMBURSEMENTS

Expense reimbursements increased \$2.0 million, or 7%, in the 2014 period compared to the 2013 period. The following table sets forth the changes in various components of expense reimbursements (in thousands):

| | 2014 | 2013 | Change |
|--|----------|----------|---------|
| Expense reimbursements from existing properties | \$26,737 | \$26,257 | \$480 |
| Expense reimbursements from 2013 acquisition | 2,710 | 1,157 | 1,553 |
| Termination fees allocated to expense reimbursements | 16 | — | 16 |
| | \$29,463 | \$27,414 | \$2,049 |

Expense reimbursements, which represent the contractual recovery from tenants of certain common area maintenance, insurance, property tax, promotional, advertising and management expenses, generally fluctuate consistently with the reimbursable property operating expenses to which they relate.

OTHER INCOME

Other income increased \$484,000, or 16%, in the 2014 period as compared to the 2013 period. The following table sets forth the changes in various components of other income (in thousands):

| | 2014 | 2013 | Change |
|--|---------|---------|--------|
| Other income from existing properties | \$2,204 | \$2,157 | \$47 |
| Other income from 2013 acquisition | 159 | 59 | 100 |
| Fees recognized from unconsolidated joint ventures | 1,225 | 888 | 337 |
| | \$3,588 | \$3,104 | \$484 |

PROPERTY OPERATING EXPENSES

Property operating expenses increased \$2.9 million, or 10%, in the 2014 period as compared to the 2013 period. The following table sets forth the changes in various components of property operating expenses (in thousands):

| | 2014 | 2013 | Change |
|--|----------|----------|---------|
| Property operating expenses from existing properties | \$28,865 | \$28,027 | \$838 |
| Property operating expenses from 2013 acquisition | 3,933 | 1,836 | 2,097 |
| | \$32,798 | \$29,863 | \$2,935 |

Property operating expenses increased at existing properties due to increases in mall office operating costs, property insurance and real estate taxes.

GENERAL AND ADMINISTRATIVE

General and administrative expenses increased \$1.6 million, or 16%, in the 2014 period compared to the 2013 period. This increase was mainly due to additional share-based compensation expense related to the 2014 issuance of restricted common shares to directors and certain officers of the Company, the grant of performance shares to executive officers and the grant of options to certain employees. Also, the 2014 period included higher payroll related expenses on a comparative basis to the 2013 period due to the addition of new employees since October 1, 2013, higher travel costs and higher legal fees related to the establishment of new joint ventures.

ACQUISITION COSTS

The 2013 period included costs related to the acquisition of the additional ownership interest in the Deer Park property.

DEPRECIATION AND AMORTIZATION

Depreciation and amortization increased \$1.6 million, or 6%, in the 2014 period compared to the 2013 period. The following table sets forth the changes in various components of depreciation and amortization (in thousands):

| | 2014 | 2013 | Change |
|---|----------|----------|---------|
| Depreciation and amortization expenses from existing properties | \$22,162 | \$22,351 | \$(189) |
| Depreciation and amortization expenses from 2013 acquisition | 3,612 | 1,872 | 1,740 |
| | \$25,774 | \$24,223 | \$1,551 |

Depreciation and amortization costs decreased at existing properties as certain construction and development related assets, as well as lease related intangibles recorded as part of the acquisition price of acquired properties, which are amortized over shorter lives, became fully depreciated during the reporting periods.

INTEREST EXPENSE

Interest expense increased \$1.5 million or 12%, in the 2014 period compared to the 2013 period, primarily due to the acquisition of the additional ownership interest in Deer Park. With the acquisition of the additional ownership interest in Deer Park, we consolidated the property during the 2014 period with all of the property's debt being reflected on our consolidated balance sheet and the associated interest expense being reflected in interest expense on our consolidated operating statements. In addition, we issued \$250 million in aggregate principal amount of 3.875% senior, unsecured notes during the 4th quarter of 2013. The proceeds from these notes repaid amounts outstanding on our unsecured lines of credit which had an interest rate of approximately 1.2%.

CASUALTY GAIN

During the first quarter of 2014, we incurred property damage to our West Branch, Michigan outlet center due to a severe snow storm. Our insurance policy provides us with reimbursement of the replacement cost for the damage done to this property. In the third quarter of fiscal 2014, we recorded a casualty gain of \$329,000, reflecting our receipt of replacement insurance proceeds in excess of the total of the net book value written off and demolition costs incurred.

GAIN ON PREVIOUSLY HELD INTEREST IN ACQUIRED JOINT VENTURE

In August 2013, we acquired an additional one-third ownership interest in the Deer Park property, bringing our total ownership to a two-thirds interest. With the acquisition of a controlling interest, we have consolidated the property for financial reporting purposes since the acquisition date. Using the step acquisition approach, we recorded a gain of approximately \$26.0 million, representing the difference between the carrying value and the fair market value of our original equity interest. The carrying value of our original investment in the property had been reduced over time as a result of recognizing our share of the losses generated by the property under the equity method of accounting. The losses were generally the result of depreciation and amortization expense exceeding earnings before depreciation. In addition, a significant portion of our original investment was returned during the period in which we held the investment due to distributions made to the owners from (1) proceeds received when permanent financing was put in place, (2) proceeds received from the settlement of a lawsuit, and (3) cash on hand immediately prior to our acquisition. Accordingly, a substantial portion of the fair value of our equity interest was recognized as a gain due to the low cost basis of our equity investment balance in the property.

EQUITY IN EARNINGS OF UNCONSOLIDATED JOINT VENTURES

Equity in earnings of unconsolidated joint ventures decreased approximately \$6.5 million in the 2014 period compared to the 2013 period. The decrease is primarily due to transactions at the Deer Park property in 2013 prior to our acquisition of an additional one-third interest in the property and its subsequent consolidation for financial

reporting purposes. As a part of the refinance of the debt at Deer Park in August 2013, a gain on early extinguishment of debt of \$13.8 million was recorded. In addition a lawsuit was settled which resulted in income to Deer Park of approximately \$9.5 million after expenses. Our one-third share of these transactions, recorded through equity in earnings prior to the acquisition, was approximately \$7.8 million. This decrease is partially offset by the incremental equity in earnings from the National Harbor outlet center and Charlotte outlet center which opened during the fourth quarter of 2013 and the third quarter of 2014, respectively.

Comparison of the nine months ended September 30, 2014 to the nine months ended September 30, 2013

NET INCOME

Net income decreased \$30.6 million in the 2014 period to \$59.6 million as compared to \$90.2 million for the 2013 period. The decrease in net income was primarily due to a \$26.0 million gain on a previously held interest in an acquired joint venture recorded in the third quarter of fiscal 2013. Previously we owned a one-third interest in the Deer Park, NY property which was accounted for using the equity method of accounting. The acquisition of our controlling interest on August 30, 2013 required us to consolidate the property for financial reporting purposes. As a result, our consolidated statements of operations reflect all of the revenues and expenses of Deer Park since the acquisition date including the significant depreciation and amortization associated with the property, the net effect of which was a reduction in net income.

In addition equity in earnings in unconsolidated joint ventures was higher in 2013 primarily due to transactions at the Deer Park property prior to our acquisition of an additional one-third interest. As a part of the refinance of the debt at Deer Park, a gain on early extinguishment of debt of \$13.8 million was recorded. In addition a lawsuit was settled which resulted in income to Deer Park of approximately \$9.5 million after expenses. Our one-third share of these transactions, recorded through equity in earnings prior to the acquisition, was approximately \$7.8 million.

BASE RENTALS

Base rentals increased \$20.2 million, or 11%, in the 2014 period compared to the 2013 period. The following table sets forth the changes in various components of base rentals (in thousands):

| | 2014 | 2013 | Change |
|--|------------|------------|-----------|
| Base rentals from existing properties | \$ 188,756 | \$ 182,409 | \$ 6,347 |
| Base rentals from 2013 acquisition | 17,105 | 2,044 | 15,061 |
| Termination fees | 796 | 186 | 610 |
| Amortization of above and below market rent adjustments, net | (1,909) | (48) | (1,861) |
| | \$ 204,748 | \$ 184,591 | \$ 20,157 |

Base rental income generated from existing properties in our portfolio increased due to increases in rental rates on lease renewals and incremental rents from re-tenanting vacant spaces, as well as incremental base rental income from the expansions at our Gonzales, Sevierville and Charleston centers.

Termination fees increased compared to the 2014 period due to a tenant that exited the outlet industry and terminated their leases prior to the end of their contractual obligation.

At September 30, 2014, the combined net value representing the amount of unamortized above market lease assets and below market lease liability values, recorded as a part of the purchase price of acquired properties, was a net above market lease asset which totaled approximately \$8.7 million. If a tenant terminates its lease prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related above or below market lease value will be written off and could materially impact our net income positively or negatively. The change in the amortization of above and below market lease values was attributable to the market lease values recorded from the 2013 acquisition.

PERCENTAGE RENTALS

Percentage rentals decreased \$324,000, or 5%, in the 2014 period compared to the 2013 period. The following table sets forth the changes in various components of base rentals (in thousands):

| | 2,014 | 2,013 | Change |
|---|---------|---------|---------|
| Percentage rentals from existing properties | \$6,408 | \$6,927 | \$(519) |
| Percentage rentals from 2013 acquisition | 224 | 29 | 195 |

\$6,632 \$6,956 \$(324)

Percentage rentals represents revenues based on a percentage of tenants' sales volume above their contractual breakpoints. The decrease in percentage rentals is primarily a function of tenants renewing leases with higher base rents, and accordingly, higher contractual breakpoints. Reported tenant comparable sales for our consolidated properties for the rolling twelve months ended September 30, 2014 increased approximately 1% to \$387 per square foot. Reported tenant comparable sales is defined as the weighted average sales per square foot reported in space open for the full duration of each comparison period.

EXPENSE REIMBURSEMENTS

Expense reimbursements increased \$11.9 million, or 15%, in the 2014 period compared to the 2013 period. The following table sets forth the changes in various components of expense reimbursements (in thousands):

| | 2014 | 2013 | Change |
|--|----------|----------|----------|
| Expense reimbursements from existing properties | \$81,938 | \$77,299 | \$4,639 |
| Expense reimbursements from 2013 acquisition | 8,152 | 1,157 | 6,995 |
| Termination fees allocated to expense reimbursements | 367 | 88 | 279 |
| | \$90,457 | \$78,544 | \$11,913 |

Expense reimbursements, which represent the contractual recovery from tenants of certain common area maintenance, insurance, property tax, promotional, advertising and management expenses, generally fluctuate consistently with the reimbursable property operating expenses to which they relate.

OTHER INCOME

Other income increased \$1.1 million, or 14%, in the 2014 period as compared to the 2013 period. The following table sets forth the changes in various components of other income (in thousands):

| | 2014 | 2013 | Change |
|--|---------|---------|---------|
| Other income from existing properties | \$5,618 | \$4,587 | \$1,031 |
| Other income from 2013 acquisition | 412 | 59 | 353 |
| Fees recognized from unconsolidated joint ventures | 2,548 | 2,870 | (322) |
| | \$8,578 | \$7,516 | \$1,062 |

Other income increased primarily due to increases in vending income. The decrease in fees recognized from unconsolidated joint ventures was due to management and marketing fees received from our Deer Park outlet center in 2013, prior to the outlet center becoming consolidated for financial reporting purposes in August 2013, offset by increases in fees received from the National Harbor outlet center.

PROPERTY OPERATING EXPENSES

Property operating expenses increased \$15.6 million, or 18%, in the 2014 period as compared to the 2013 period. The following table sets forth the changes in various components of property operating expenses (in thousands):

| | 2014 | 2013 | Change |
|--|-----------|----------|----------|
| Property operating expenses from existing properties | \$90,054 | \$84,983 | \$5,071 |
| Property operating expenses from 2013 acquisition | 12,400 | 1,836 | 10,564 |
| | \$102,454 | \$86,819 | \$15,635 |

Property operating expenses increased at existing properties due to increases in mall office operating costs, snow removal costs, property insurance and real estate taxes.

GENERAL AND ADMINISTRATIVE

General and administrative expenses increased \$3.6 million, or 12%, in the 2014 period compared to the 2013 period. This increase was mainly due to additional share-based compensation expense related to the 2014 issuance of restricted shares to directors and certain officers of the Company, the grant of performance shares under a new long

term incentive plan and the grant of options to certain employees. Also, the 2014 period included higher payroll related expenses on a comparative basis to the 2013 period due to the addition of new employees since October 1, 2013, higher travel costs and higher legal fees related to the establishment of new joint ventures.

ACQUISITION COSTS

The 2013 period included costs related to the acquisition of the additional ownership interest in the Deer Park property as well as costs from other potential acquisitions of operating properties that were never completed.

ABANDONED PRE-DEVELOPMENT COSTS

During the 2014 period, we decided to abandon two pre-development projects and as a result, we recorded a \$1.6 million charge in the first quarter of 2014, representing the cumulative related costs.

DEPRECIATION AND AMORTIZATION

Depreciation and amortization increased \$8.4 million, or 12%, in the 2014 period compared to the 2013 period. The following table sets forth the changes in various components of depreciation and amortization (in thousands):

| | 2014 | 2013 | Change |
|---|----------|----------|-----------|
| Depreciation and amortization expenses from existing properties | \$65,511 | \$66,811 | \$(1,300) |
| Depreciation and amortization expenses from 2013 acquisition | 11,523 | 1,872 | 9,651 |
| | \$77,034 | \$68,683 | \$8,351 |

Depreciation and amortization costs decreased at existing properties as certain construction and development related assets, as well as lease related intangibles recorded as part of the acquisition price of acquired properties, which are amortized over shorter lives, became fully depreciated during the reporting periods.

INTEREST EXPENSE

Interest expense increased approximately \$5.6 million, or 15%, in the 2014 period compared to the 2013 period, primarily due to the acquisition of the additional ownership interest in Deer Park. With the acquisition of the additional interest in Deer Park, we consolidated the property during the 2014 period with all of the property's debt being reflected on our consolidated balance sheet and the associated interest expense being reflected in interest expense on our consolidated operating statements. In addition, we issued \$250 million in aggregate principal amount of 3.875% senior, unsecured notes during the 4th quarter of 2013. The proceeds from these notes repaid amounts outstanding on our unsecured lines of credit which had an interest rate of approximately 1.2%.

CASUALTY GAIN

During the first quarter of 2014, we incurred property damage to our West Branch, Michigan outlet center due to a severe snow storm. Our insurance policy provides us with reimbursement for the replacement cost for the damage done to this property. In the third quarter of fiscal 2014, we recorded a casualty gain of \$329,000 reflecting our receipt of replacement insurance proceeds in excess of the total of the net book value written off and demolition costs incurred.

GAIN ON PREVIOUSLY HELD INTEREST IN ACQUIRED JOINT VENTURE

In August 2013, we acquired an additional one-third ownership interest in the Deer Park property, bringing our total ownership to a two-thirds interest. With the acquisition of a controlling interest, we have consolidated the property for financial reporting purposes since the acquisition date. Using the step acquisition approach, we recorded a gain of approximately \$26.0 million, representing the difference between the carrying value and the fair market value of our original equity interest. The carrying value of our original investment in the property had been reduced over time as a result of recognizing our share of the losses generated by the property under the equity method of accounting. The losses were generally the result of depreciation and amortization expense exceeding earnings before depreciation. In addition, a significant portion of our original investment was returned during the period in which we held the investment due to distributions made to the owners from (1) proceeds received when permanent financing was put in place, (2) proceeds received from the settlement of a lawsuit, and (3) cash on hand immediately prior to our acquisition. Accordingly, a substantial portion of the fair value of our equity interest was recognized as a gain due to the low cost basis of our equity investment balance in the property.

EQUITY IN EARNINGS OF UNCONSOLIDATED JOINT VENTURES

Equity in earnings of unconsolidated joint ventures decreased approximately \$3.9 million in the 2014 period compared to the 2013 period. The decrease is primarily due to transactions at the Deer Park property in 2013 prior to our acquisition of an additional one-third interest in the property and its subsequent consolidation for financial reporting purposes. As a part of the refinance of the debt at Deer Park in August 2013, a gain on early extinguishment of debt of \$13.8 million was recorded. In addition a lawsuit was settled which resulted in income to Deer Park of approximately \$9.5 million after expenses. Our one-third share of these transactions, recorded through equity in earnings prior to the acquisition, was approximately \$7.8 million. This decrease is partially offset by the incremental equity in earnings from the National Harbor outlet center and Charlotte outlet center which opened during the fourth quarter of 2013 and the third quarter of 2014, respectively.

LIQUIDITY AND CAPITAL RESOURCES OF THE COMPANY

In this "Liquidity and Capital Resources of the Company" section, the term, the Company, refers only to Tanger Factory Outlet Centers, Inc. on an unconsolidated basis, excluding the Operating Partnership.

The Company's business is operated primarily through the Operating Partnership. The Company issues public equity from time to time, but does not otherwise generate any capital itself or conduct any business itself, other than incurring certain expenses in operating as a public company, which are fully reimbursed by the Operating Partnership. The Company does not hold any indebtedness, and its only material asset is its ownership of partnership interests of the Operating Partnership. The Company's principal funding requirement is the payment of dividends on its common shares. The Company's principal source of funding for its dividend payments is distributions it receives from the Operating Partnership.

Through its ownership of the sole general partner of the Operating Partnership, the Company has the full, exclusive and complete responsibility for the Operating Partnership's day-to-day management and control. The Company causes the Operating Partnership to distribute all, or such portion as the Company may in its discretion determine, of its available cash in the manner provided in the Operating Partnership's partnership agreement. The Company receives proceeds from equity issuances from time to time, but is required by the Operating Partnership's partnership agreement to contribute the proceeds from its equity issuances to the Operating Partnership in exchange for partnership units of the Operating Partnership.

The Company is a well-known seasoned issuer with a shelf registration that expires in June 2015 that allows the Company to register unspecified various classes of equity securities and the Operating Partnership to register unspecified, various classes of debt securities. As circumstances warrant, the Company may issue equity from time to time on an opportunistic basis, dependent upon market conditions and available pricing. The Operating Partnership may use the proceeds to repay debt, including borrowings under its lines of credit, develop new or existing properties, to make acquisitions of properties or portfolios of properties, to invest in existing or newly created joint ventures or for general corporate purposes.

The liquidity of the Company is dependent on the Operating Partnership's ability to make sufficient distributions to the Company. The Company also guarantees some of the Operating Partnership's debt. If the Operating Partnership fails to fulfill its debt requirements, which trigger the Company's guarantee obligations, then the Company may be required to fulfill its cash payment commitments under such guarantees. However, the Company's only material asset is its investment in the Operating Partnership.

The Company believes the Operating Partnership's sources of working capital, specifically its cash flow from operations, and borrowings available under its unsecured lines of credit, are adequate for it to make its distribution payments to the Company and, in turn, for the Company to make its dividend payments to its shareholders. However,

there can be no assurance that the Operating Partnership's sources of capital will continue to be available at all or in amounts sufficient to meet its needs, including its ability to make distribution payments to the Company. The unavailability of capital could adversely affect the Operating Partnership's ability to pay its distributions to the Company which will, in turn, adversely affect the Company's ability to pay cash dividends to its shareholders.

For the Company to maintain its qualification as a REIT, it must pay dividends to its shareholders aggregating annually at least 90% of its taxable income. While historically the Company has satisfied this distribution requirement by making cash distributions to its shareholders, it may choose to satisfy this requirement by making distributions of cash or other property, including, in limited circumstances, the Company's own shares.

As a result of this distribution requirement, the Operating Partnership cannot rely on retained earnings to fund its on-going operations to the same extent that other companies whose parent companies are not real estate investment trusts can. The Company may need to continue to raise capital in the equity markets to fund the Operating Partnership's working capital needs, as well as potential new developments, expansions and renovations of existing properties, acquisitions, or investments in existing or newly created joint ventures.

As the sole owner of the general partner with control of the Operating Partnership, the Company consolidates the Operating Partnership for financial reporting purposes. The Company does not have significant assets other than its investment in the Operating Partnership. Therefore, the assets and liabilities and the revenues and expenses of the Company and the Operating Partnership are the same on their respective financial statements, except for immaterial differences related to cash, other assets and accrued liabilities that arise from public company expenses paid by the Company. However, all debt is held directly or indirectly at the Operating Partnership level, and the Company has guaranteed some of the Operating Partnership's unsecured debt as discussed below. Because the Company consolidates the Operating Partnership, the section entitled "Liquidity and Capital Resources of the Operating Partnership" should be read in conjunction with this section to understand the liquidity and capital resources of the Company on a consolidated basis and how the Company is operated as a whole.

On October 9, 2014, the Company's Board of Directors declared a \$.24 cash dividend per common share payable on November 14, 2014 to each shareholder of record on October 30, 2014, and caused a \$.24 cash distribution per Operating Partnership unit to the Operating Partnership's unitholders.

LIQUIDITY AND CAPITAL RESOURCES OF THE OPERATING PARTNERSHIP

General Overview

In this "Liquidity and Capital Resources of the Operating Partnership" section, the terms "we", "our" and "us" refer to the Operating Partnership or the Operating Partnership and the Company together, as the text requires.

Property rental income represents our primary source to pay property operating expenses, debt service, capital expenditures and distributions, excluding non-recurring capital expenditures and acquisitions. To the extent that our cash flow from operating activities is insufficient to cover such non-recurring capital expenditures and acquisitions, we finance such activities from borrowings under our unsecured lines of credit or from the proceeds from the Operating Partnership's debt offerings and the Company's equity offerings.

We believe we achieve a strong and flexible financial position by attempting to: (1) maintain a conservative leverage position relative to our portfolio when pursuing new development, expansion and acquisition opportunities, (2) extend and sequence debt maturities, (3) manage our interest rate risk through a proper mix of fixed and variable rate debt, (4) maintain access to liquidity by using our unsecured lines of credit in a conservative manner and (5) preserve internally generated sources of capital by strategically divesting of underperforming assets and maintaining a conservative distribution payout ratio. We manage our capital structure to reflect a long term investment approach and utilize multiple sources of capital to meet our requirements.

The following table sets forth our changes in cash flows (in thousands):

| | Nine months ended September 30, | | |
|---|---------------------------------|------------|-----------|
| | 2014 | 2013 | Change |
| Net cash provided by operating activities | \$148,755 | \$136,995 | \$11,760 |
| Net cash used in investing activities | (204,860 |) (157,480 |) (47,380 |
| Net cash provided by financing activities | 52,137 | 20,558 | 31,579 |

Edgar Filing: TANGER FACTORY OUTLET CENTERS INC - Form 10-Q

| | | | | |
|---|----------|---------|----------|---|
| Effect of foreign currency rate changes on cash and equivalents | (200 |) 90 | (290 |) |
| Net decrease in cash and cash equivalents | \$(4,168 |) \$163 | \$(4,331 |) |

Operating Activities

Cash provided by operating activities during 2014 was positively impacted by an increase in operating income throughout the consolidated portfolio and the acquisition of a controlling interest in our Deer Park property in August 2013. We have consolidated the Deer Park property's financial results since the acquisition date.

Investing Activities

Cash used related to our additions to rental property was higher in the 2014 period compared to the 2013 period due primarily to ongoing construction of our Grand Rapids, Michigan and Foxwoods, Connecticut outlet centers, as well as expansions and renovations at existing centers.

Cash used in 2014 related to our investments in and notes receivable from unconsolidated joint ventures, was primarily for the new center developments in Savannah, Georgia; Charlotte, North Carolina and Ottawa, Ontario and the expansion of the outlet center in Cookstown, Ontario. However, cash used for investments in and notes receivable from unconsolidated joint ventures was higher in the 2013 period compared to the 2014 period due primarily to a loan of approximately \$89.5 million to the Deer Park joint venture representing the remaining amount necessary to repay mortgage and mezzanine loans. This impact was partially offset by additional cash received from other unconsolidated joint ventures that represented a return of investment, the most significant of which related to the Galveston/Houston joint venture. This venture closed on a mortgage loan totaling \$65.0 million and distributed the proceeds equally to the partners.

Financing Activities

The increase in cash provided by financing activities was primarily due to the additional financing proceeds needed to fund the investments at both the consolidated and unconsolidated joint venture levels discussed in the investing activities section above. This increase was offset by an increase in the quarterly dividends paid to our common shareholders and the distributions to the noncontrolling interests in the Operating Partnership .

Capital Expenditures

The following table details our capital expenditures (in thousands):

| | Nine months ended September | | |
|---|-----------------------------|----------|-----------|
| | 30, | | |
| | 2014 | 2013 | Change |
| Capital expenditures analysis: | | | |
| New center developments | \$67,818 | \$13,690 | \$54,128 |
| Major center renovations | 14,657 | 3,840 | 10,817 |
| Second generation tenant allowances | 8,824 | 11,762 | (2,938) |
| Other capital expenditures | 14,641 | 9,474 | 5,167 |
| | 105,940 | 38,766 | 67,174 |
| Conversion from accrual to cash basis | (13,440) | 1,812 | (15,252) |
| Additions to rental property-cash basis | \$92,500 | \$40,578 | \$51,922 |

New center development expenditures, which includes first generation tenant allowances, included construction expenditures for our centers in Grand Rapids, Michigan and at the Foxwoods Resort and Casino in Connecticut in the 2014 period and expansions at our Charleston, South Carolina, Branson, Missouri, and Park City, Utah centers. The 2013 period included costs for an expansion at our Gonzales, Louisiana and Sevierville, Tennessee centers and the initial development costs associated with the construction of our center at the Foxwoods Resort and Casino in Connecticut.

Major center renovations in the 2014 period included construction activities at our Riverhead, New York center and our Rehoboth Beach, Delaware center. The 2013 period included renovation activities at our Gonzales, Louisiana center.

45

Current Developments

We intend to continue to grow our portfolio by developing, expanding or acquiring additional outlet centers. In the section below, we describe the new developments that are either currently planned, underway or recently completed. However, you should note that any developments or expansions that we, or a joint venture that we are involved in, have planned or anticipated may not be started or completed as scheduled, or may not result in accretive net income or funds from operations ("FFO"). See the section "Supplemental Earnings Measures" - "Funds From Operations" in the Management's Discussion and Analysis section for further discussion of FFO.

In addition, we regularly evaluate acquisition or disposition proposals and engage from time to time in negotiations for acquisitions or dispositions of properties. We are currently in discussions with a prospective purchaser for the sale of certain of our properties. We can give no assurance that these or other discussions will result in a final agreement or be consummated at a favorable price or at all, or if consummated, will result in an increase in liquidity, net income or FFO.

New Development of Consolidated Outlet Centers

The following table summarizes our development projects as of September 30, 2014:

| Project | Approximate square feet (in 000's) | Projected Total Net Cost per Square Foot | Projected Total Net Cost (in millions) | Costs Incurred to Date (in millions) | Projected Opening |
|--------------|------------------------------------|--|--|--------------------------------------|-------------------|
| Foxwoods | 314 | \$376 | \$118.0 | \$46.7 | 2Q 2015 |
| Grand Rapids | 358 | 215 | 76.8 | 11.1 | 3Q 2015 |
| Expansions: | | | | | |
| Park City | 21 | 352 | 7.4 | 1.9 | 4Q 2014 |
| Branson | 25 | 304 | 7.6 | 2.7 | 4Q 2014 |
| Total | 718 | \$292 | \$209.8 | \$62.4 | |

Foxwoods, Connecticut

In September 2013, we broke ground at Foxwoods Resort Casino in Mashantucket, Connecticut on Tanger Outlets at Foxwoods. We own a controlling interest in the project, which will be consolidated for financial reporting purposes. The center will feature approximately 80 brand name and designer outlet stores. The approximately 314,000 square foot project will be suspended above ground to join the casino floors of the two major hotels located within the resort, which attract millions of visitors each year.

Grand Rapids, Michigan

In July 2014, we purchased land to develop an approximately 358,000 square foot wholly-owned outlet center in Grand Rapids, Michigan for approximately \$8.0 million. The site is located 11 miles south of downtown Grand Rapids at the southwest quadrant of US-131 and 84th Street in Byron Center, Michigan with visibility from both roads. The outlet center will be located approximately 30 miles east of Lake Michigan and its lakeside communities that are frequented by vacationers. Currently, we estimate the outlet center will open in the second half of 2015.

New Development in Unconsolidated Real Estate Joint Ventures

We have formed joint venture arrangements to develop outlet centers that are currently in various stages of development in several markets. Also, see "Off-Balance Sheet Arrangements" for a discussion of unconsolidated joint venture development activities. The following table summarizes our development projects as of September 30, 2014:

| Project | Ownership % | Approximate square feet (in 000's) | Projected Total Net Cost per Square Foot | Projected Total Net Cost (in millions) | Costs Incurred to Date (in millions) | Projected Opening |
|-------------------------|-------------|---------------------------------------|--|---|---|-------------------|
| Columbus | 50 | % 350 | \$259 | \$90.7 | \$1.6 | 1H 2016 |
| Ottawa | 50 | % 316 | 333 | 105.2 | 83.6 | 10/17/14 |
| Savannah ⁽¹⁾ | 50 | % 377 | 292 | 110.1 | 55.5 | 2Q 2015 |
| Expansions: | | | | | | |
| Cookstown | 50 | % 153 | 426 | 65.2 | 48.3 | 11/07/14 |
| Westgate | 58 | % 78 | 264 | 20.6 | 5.0 | 4Q 2014 |
| Total | | 1,274 | \$308 | \$391.8 | \$194.0 | |

Based on capital contribution and distribution provisions in the joint venture agreement, we expect our economic interest in the venture's cash flow to be greater than the ownership percentage indicated above, which in this case, (1) states our legal interest in this venture. Our economic interest may fluctuate based on a number of factors, including mortgage financing, partnership capital contributions and distributions, and proceeds from gains or losses of asset sales.

Other Potential Future Developments

As of the date of this filing, we are in the initial study period for potential new developments, including a site located in the Hartford market in Cheshire, Connecticut. The Cheshire site, if developed, will be undertaken by a joint venture. We may also use joint venture arrangements to develop other potential sites. There can be no assurance, however, that these potential future developments will ultimately be developed.

In the case of projects to be wholly-owned by us, we expect to fund these projects from amounts available under our unsecured lines of credit, but may also fund them with capital from additional public debt and equity offerings. For projects to be developed through joint venture arrangements, we may use collateralized construction loans to fund a portion of the project, with our share of the equity requirements funded from sources described above.

Financing Arrangements

As of September 30, 2014, unsecured borrowings represented 83% of our outstanding debt and 77% of the gross book value of our real estate portfolio was unencumbered. We maintain unsecured lines of credit that provide for borrowings of up to \$520.0 million and bear interest at a rate of LIBOR + 1.00%. The unsecured lines of credit include a \$20.0 million liquidity line and a \$500.0 million syndicated line. The syndicated line may be increased to \$750.0 million through an accordion feature in certain circumstances. The unsecured lines of credit have an expiration date of October 24, 2017 with an option for a one year extension. The Company guarantees the Operating Partnership's obligations under these lines.

We intend to retain the ability to raise additional capital, including public debt or equity, to pursue attractive investment opportunities that may arise and to otherwise act in a manner that we believe to be in the best interests of our shareholders and unitholders. The Company is a well-known seasoned issuer with a joint shelf registration with the Operating Partnership, expiring in June 2015, that allows us to register unspecified amounts of different classes of securities on Form S-3. To generate capital to reinvest into other attractive investment opportunities, we may also

consider the use of additional operational and developmental joint ventures, the sale or lease of outparcels on our existing properties and the sale of certain properties that do not meet our long-term investment criteria. Based on cash provided by operations, existing lines of credit, ongoing relationships with certain financial institutions and our ability to sell debt or issue equity subject to market conditions, we believe that we have access to the necessary financing to fund the planned capital expenditures through the end of 2014 and into 2015.

We anticipate that adequate cash will be available to fund our operating and administrative expenses, regular debt service obligations, and the payment of dividends in accordance with REIT requirements in both the short and long-term. Although we receive most of our rental payments on a monthly basis, distributions to shareholders and unitholders are made quarterly and interest payments on the senior, unsecured notes are made semi-annually. Amounts accumulated for such payments will be used in the interim to reduce the outstanding borrowings under our existing unsecured lines of credit or invested in short-term money market or other suitable instruments.

We believe our current balance sheet position is financially sound; however, due to the uncertainty and unpredictability of the capital and credit markets, we can give no assurance that affordable access to capital will exist between now and 2015 when our next significant debt maturities occur.

The Operating Partnership's debt agreements require the maintenance of certain ratios, including debt service coverage and leverage, and limit the payment of dividends such that dividends and distributions will not exceed funds from operations, as defined in the agreements, for the prior fiscal year on an annual basis or 95% on a cumulative basis. We have historically been and currently are in compliance with all of our debt covenants. We expect to remain in compliance with all of our existing debt covenants; however, should circumstances arise that would cause us to be in default, the various lenders would have the ability to accelerate the maturity on our outstanding debt.

We believe our most restrictive covenants are contained in our senior, unsecured notes. Key financial covenants and their covenant levels include the following:

| Senior unsecured notes financial covenants | Required | Actual | |
|--|----------|--------|---|
| Total consolidated debt to adjusted total assets | <60% | 49 | % |
| Total secured debt to adjusted total assets | <40% | 8 | % |
| Total unencumbered assets to unsecured debt | >150% | 174 | % |

OFF-BALANCE SHEET ARRANGEMENTS

The following table details certain information as of September 30, 2014 about various unconsolidated real estate joint ventures in which we have an ownership interest:

| Joint Venture | Center Location | Ownership % | Square Feet (in 000's) | Carrying Value of Investment (in millions) |
|-------------------------|---------------------|-------------|------------------------|--|
| Charlotte | Charlotte, NC | 50.0 | % 398 | \$38.8 |
| Galveston/Houston | Texas City, TX | 50.0 | % 353 | 6.2 |
| National Harbor | National Harbor, MD | 50.0 | % 339 | 19.8 |
| RioCan Canada | Various | 50.0 | % 432 | 119.8 |
| Savannah ⁽¹⁾ | Savannah, GA | 50.0 | % — | 46.1 |
| Westgate | Glendale, AZ | 58.0 | % 332 | 14.8 |
| Wisconsin Dells | Wisconsin Dells, WI | 50.0 | % 265 | 2.4 |
| Other | | | — | 1.8 |
| Total | | | 2,119 | \$249.7 |

Based on capital contribution and distribution provisions in the joint venture agreement, we expect our economic interest in the venture's cash flow to be greater than the ownership percentage indicated above, which in this case, (1) states our legal interest in this venture. Our economic interest may fluctuate based on a number of factors, including mortgage financing, partnership capital contributions and distributions, and proceeds from gains or losses of asset sales.

The joint venture agreements contain provisions where a venture partner can force the other partners to either buy or sell their investment in the joint venture. Should this occur, we may be required to sell the property to the venture partner or incur a significant cash outflow in order to maintain ownership of these outlet centers.

We provide guarantees to lenders for our joint ventures which include standard non-recourse carve out indemnifications for losses arising from items such as but not limited to fraud, physical waste, payment of taxes, environmental indemnities, misapplication of insurance proceeds or security deposits and failure to maintain required insurance. For construction and term loans, we may include a guaranty of completion as well as a principal guaranty ranging from 5% to 100% of principal. The principal guarantees include terms for release based upon satisfactory completion of construction and performance targets including occupancy thresholds and minimum debt service coverage tests. Our joint ventures may contain make whole provisions in the event that demands are made on any existing guarantees.

Charlotte, North Carolina

In May 2013, we formed a 50/50 joint venture for the development of an outlet center in the Charlotte, NC market. Subsequently, during the third quarter of 2013, the joint venture began construction on the outlet center which is located eight miles southwest of uptown Charlotte at the interchange of I-485 and Steele Creek Road (NC Highway 160), the two major thoroughfares for the city. The approximately 400,000 square foot project, which features approximately 90 brand name and designer stores, opened on July 31, 2014.

As of September 30, 2014, we and our partner had each contributed approximately \$38.0 million in cash to the joint venture to fund development activities. We provided development services to the project; and with our partner, are jointly providing leasing services. Our partner is providing property management and marketing services to the center.

RioCan Canada

We have entered into a 50/50 co-ownership agreement with RioCan Real Estate Investment Trust ("RioCan Joint Venture") to develop and acquire outlet centers in Canada. Under the agreement, any projects developed or acquired will be branded as Tanger Outlet Centers. We have agreed to provide leasing and marketing services to the venture and RioCan has agreed to provide development and property management services.

In March of 2013, the RioCan Joint Venture acquired the land adjacent to the existing Cookstown Outlet Mall for \$13.9 million. The land is being used for the joint venture's expansion of the Cookstown Outlet Mall which began in May 2013. The expansion, which is expected to open in the fourth quarter of 2014, will add approximately 153,000 square feet to the center and will add approximately 35 new brand name and designer outlet stores to the center.

Also, during the second quarter of 2013, the joint venture purchased land for \$28.7 million and broke ground on Tanger Outlets Ottawa, the first ground up development of a Tanger Outlet Center in Canada. Located in suburban Kanata off the TransCanada Highway (Highway 417) at Palladium Drive, this center opened on October 17, 2014 and contains approximately 316,000 square feet and features approximately 80 brand name and designer outlet stores.

Savannah, Georgia

In January 2014, we announced our plans to develop Tanger Outlets Savannah through a joint venture arrangement. The center will include approximately 377,000 square feet. The site is located on I-95, just north of I-16 in Pooler, Georgia, adjacent to the City of Savannah, and near the Savannah International Airport. As of September 30, 2014, our equity contributions totaled \$45.4 million and our partner's equity contribution totaled \$7.4 million. Contributions we make in excess of \$7.4 million will earn a preferred rate of return equal to 8% from the date the contributions are made until the outlet center's grand opening date, and then 10% annually thereafter. We are providing development, management and marketing services to the joint venture; and with our partner, are jointly providing leasing services to the center.

In May 2014, the joint venture closed on a \$97.7 million interest only mortgage loan with a rate of LIBOR + 1.65% and a maturity date of May 21, 2017, with the option for two, one year extensions. As of September 30, 2014, the balance on the loan was \$3.4 million.

Westgate, Glendale, Arizona

During the second quarter of 2014, Westgate began a 78,000 square foot expansion of the existing property which is expected to open in time for the 2014 holiday season. The expansion is being substantially funded by amounts available under the amended Westgate mortgage loan which had its maximum borrowing capacity increased from \$48.3 million to \$62.0 million in May 2014. We provide property management, construction supervision, leasing and marketing services to the joint venture.

Debt of unconsolidated joint ventures

The following table details the debt maturities of the unconsolidated joint ventures as of September 30, 2014 (in millions):

| Joint Venture | Total Joint Venture Debt (in millions) | Maturity Date | Interest Rate |
|-------------------|--|---------------------------|----------------|
| Galveston/Houston | \$65.0 | July 2017 | LIBOR + 1.50% |
| National Harbor | \$62.0 | May 2016 | LIBOR + 1.65% |
| RioCan Canada | \$16.6 | June 2015 and May 2020 | 5.10% to 5.75% |
| Savannah | \$3.4 | May 2017 | LIBOR + 1.65% |
| Westgate | \$49.8 | June 2015 | LIBOR + 1.75% |
| Wisconsin Dells | \$24.3 | December 2022 | LIBOR + 2.25% |

Fees from unconsolidated joint ventures

Fees we received for various services provided to our unconsolidated joint ventures were recognized in other income as follows (in thousands):

| Fee: | Three months ended September 30, | | Nine months ended September 30, | |
|-------------------------|-------------------------------------|-------|------------------------------------|---------|
| | 2014 | 2013 | 2014 | 2013 |
| Development and leasing | \$624 | \$(6 |) \$702 | \$57 |
| Loan Guarantee | 23 | 40 | 209 | 121 |
| Management | 470 | 761 | 1,316 | 2,391 |
| Marketing | 108 | 93 | 321 | 301 |
| Total Fees | \$1,225 | \$888 | \$2,548 | \$2,870 |

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Refer to our 2013 Annual Report on Form 10-K of the Company and the Operating Partnership for a discussion of our critical accounting policies which include principles of consolidation, acquisition of real estate, cost capitalization, impairment of long-lived assets and revenue recognition. There have been no material changes to these policies in 2014.

SUPPLEMENTAL EARNINGS MEASURES

Funds From Operations

Funds From Operations ("FFO") represents income before extraordinary items and gains (losses) on sale or disposal of depreciable operating properties, plus depreciation and amortization of real estate assets, impairment losses on depreciable real estate of consolidated real estate and after adjustments for unconsolidated partnerships and joint ventures, including depreciation and amortization, and impairment losses on investments in unconsolidated joint ventures driven by a measurable decrease in the fair value of depreciable real estate held by the unconsolidated joint ventures.

FFO is intended to exclude historical cost depreciation of real estate as required by United States Generally Accepted Accounting Principles ("GAAP") which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization of real estate assets, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income.

We present FFO because we consider it an important supplemental measure of our operating performance and believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is widely used by us and others in our industry to evaluate and price potential acquisition candidates. The National Association of Real Estate Investment Trusts, Inc., of which we are a member, has encouraged its member companies to report their FFO as a supplemental, industry-wide standard measure of REIT operating performance. In addition, a percentage of bonus compensation to certain members of management is based on our FFO performance.

FFO has significant limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

• FFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;

• FFO does not reflect changes in, or cash requirements for, our working capital needs;

• Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and FFO does not reflect any cash requirements for such replacements;

• FFO, which includes discontinued operations, may not be indicative of our ongoing operations; and

• Other companies in our industry may calculate FFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, FFO should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or our dividend paying capacity. We compensate for these limitations by relying primarily on our GAAP results and using FFO only supplementally.

Below is a reconciliation of net income to FFO (in thousands, except per share and per unit amounts):

| | Three months ended | | Nine months ended | |
|--|--------------------|----------|-------------------|-----------|
| | September 30, | | September 30, | |
| | 2014 | 2013 | 2014 | 2013 |
| FUNDS FROM OPERATIONS | | | | |
| Net income | \$24,297 | \$56,180 | \$59,632 | \$90,185 |
| Adjusted for: | | | | |
| Depreciation and amortization of real estate assets - consolidated | 25,425 | 23,888 | 75,909 | 67,798 |
| Depreciation and amortization of real estate assets - unconsolidated joint ventures | 3,040 | 2,861 | 8,048 | 9,465 |
| Gain on previously held interest in acquired joint venture | — | (26,002) | — | (26,002) |
| Funds from operations (FFO) | 52,762 | 56,927 | 143,589 | 141,446 |
| FFO attributable to noncontrolling interests in other consolidated partnerships | (62) | (117) | (139) | (190) |
| Allocation of FFO to participating securities ⁽¹⁾ | (1,045) | (614) | (2,858) | (1,501) |
| Funds from operations available to common shareholders and noncontrolling interests in Operating Partnership | \$51,655 | \$56,196 | \$140,592 | \$139,755 |
| Tanger Factory Outlet Centers, Inc.: | | | | |
| Weighted average common shares outstanding ^{(2) (3)} | 99,003 | 99,178 | 98,930 | 99,004 |
| Dilutive funds from operations per share | \$0.52 | \$0.57 | \$1.42 | \$1.41 |
| Tanger Properties Limited Partnership: | | | | |
| Weighted average Operating Partnership units outstanding ⁽²⁾ | 99,003 | 99,178 | 98,930 | 99,004 |
| Dilutive funds from operations per unit | \$0.52 | \$0.57 | \$1.42 | \$1.41 |

Notional units granted in 2010 were converted into 933,769 restricted common shares in January 2014 which vest (1) on December 31, 2014. The restricted common shares will be considered participating securities through the vesting date.

(2) Includes the dilutive effect of options, restricted common shares not considered participating securities, and notional units.

Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interests are exchanged for common shares of the Company. Each Class A common limited partnership unit is (3) exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status.

Adjusted Funds From Operations

We present Adjusted Funds From Operations ("AFFO") as a supplemental measure of our performance. We define AFFO as FFO further adjusted to eliminate the impact of certain items that we do not consider indicative of our ongoing operating performance. These further adjustments are itemized below. You are encouraged to evaluate these adjustments and the reasons we consider them appropriate for supplemental analysis. In evaluating AFFO, you should be aware that in the future we may incur expenses that are the same as or similar to some of the adjustments in this presentation. Our presentation of AFFO should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.

We present AFFO because we believe it assists investors and analysts in comparing our performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. In addition, we use AFFO, or some form of AFFO, when certain material, unplanned transactions occur, as a factor in evaluating management's performance when determining incentive compensation and to evaluate the effectiveness of our business strategies.

AFFO has limitations as an analytical tool. Some of these limitations are:

- AFFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;

- AFFO does not reflect changes in, or cash requirements for, our working capital needs;

- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and AFFO does not reflect any cash requirements for such replacements;

- AFFO does not reflect the impact of certain cash charges resulting from matters we consider not to be indicative of our ongoing operations; and

- Other companies in our industry may calculate AFFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, AFFO should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using AFFO only supplementally.

Below is a reconciliation of FFO to AFFO (in thousands, except per share and per unit amounts):

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|----------|------------------------------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| ADJUSTED FUNDS FROM OPERATIONS | | | | |
| Funds from operations | \$52,762 | \$56,927 | \$143,589 | \$141,446 |
| Adjusted for non-core items: | | | | |
| Abandoned pre-development costs | — | — | 1,596 | — |
| Demolition costs | | 100 | | 140 |
| Acquisition costs | — | 532 | 7 | 963 |
| Casualty gain | (329) |) — | (329) |) — |
| AFFO adjustments from unconsolidated joint ventures ⁽¹⁾ | 237 | (7,962) |) 237 | (7,421) |
| Adjusted funds from operations (AFFO) | 52,670 | 49,597 | 145,100 | 135,128 |
| AFFO attributable to noncontrolling interests in other consolidated partnerships | (62) |) (117) |) (139) |) (190) |
| Allocation of AFFO to participating securities ⁽²⁾ | (1,043) |) (533) |) (2,889) |) (1,431) |
| Adjusted funds from operations available to common shareholders and noncontrolling interests in Operating Partnership | \$51,565 | \$48,947 | \$142,072 | \$133,507 |
| Tanger Factory Outlet Centers, Inc.: | | | | |
| Weighted average common shares outstanding ⁽³⁾ ⁽⁴⁾ | 99,003 | 99,178 | 98,930 | 99,004 |
| Dilutive adjusted funds from operations per share | \$0.52 | \$0.49 | \$1.44 | \$1.35 |
| Tanger Properties Limited Partnership: | | | | |
| Weighted average Operating Partnership units outstanding ⁽³⁾ | 99,003 | 99,178 | 98,930 | 99,004 |
| Dilutive adjusted funds from operations per unit | \$0.52 | \$0.49 | \$1.44 | \$1.35 |

(1) Includes our share of acquisition costs and abandoned development costs.

Notional units granted in 2010 were converted into 933,769 restricted common shares in January 2014 which vest (2) on December 31, 2014. The restricted common shares will be considered participating securities through the vesting date.

(3) Includes the dilutive effect of options, restricted common shares not considered participating securities, and notional units.

(4) Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interest are exchanged for common shares of the Company.

Same Center Net Operating Income - Cash Basis

We present Same Center Net Operating Income - Cash Basis (“Same Center NOI - Cash Basis”) as a supplemental measure of our performance. We define Same Center NOI - Cash Basis as total operating revenues less property operating expenses for the properties that were operational for the entire portion of both comparable reporting periods and which were not acquired, renovated or subject to a material, non-recurring event, such as a natural disaster, during the comparable reporting periods. Same Center NOI - Cash Basis also excludes non-cash adjustments including straight-line rent, net above and below market rent amortization and gains or losses on the sale of outparcels as well as any terminations rents recognized during the periods presented.

Same Center NOI - Cash Basis is used by industry analysts, investors and management to measure operating performance of our properties because it provides a performance measure directly related to the revenues and expenses involved in owning and operating real estate assets and provides a perspective not immediately apparent from net income or FFO. Because Same Center NOI - Cash Basis excludes properties developed, redeveloped, acquired and sold; as well as non-cash adjustments, gains or losses on the sale of outparcels and termination rents; it highlights operating trends such as occupancy levels, rental rates and operating costs on properties that were operational for both comparable periods. Other REITs may use different methodologies for calculating Same Center Net Operating Income, and accordingly, our Same Center NOI - Cash Basis may not be comparable to other REITs.

Same Center NOI - Cash Basis should not be viewed as an alternative measure of our financial performance since it does not reflect the operations of our entire portfolio, nor does it reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other non-property income and losses, and the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations.

Below is a reconciliation of income before equity in losses of unconsolidated joint ventures to Same Center NOI - Cash Basis (in thousands):

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|-----------|------------------------------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| SAME CENTER NET OPERATING INCOME - CASH BASIS | | | | |
| Income before equity in earnings of unconsolidated joint ventures | \$21,818 | \$47,166 | \$53,432 | \$80,078 |
| Interest expense | 13,902 | 12,367 | 43,404 | 37,826 |
| Casualty gain | (329) |) — | (329) |) — |
| Gain on previously held interest in acquired joint venture | — | (26,002) |) — | (26,002) |
| Operating income | 35,391 | 33,531 | 96,507 | 91,902 |
| Adjusted to exclude: | | | | |
| Depreciation and amortization | 25,774 | 24,223 | 77,034 | 68,683 |
| Other non-property income and losses | (1,876) |) 317 | (4,466) |) (1,571) |
| Acquisition costs | — | 532 | 7 | 963 |
| Abandoned pre-development costs | — | — | 1,596 | — |
| General and administrative expenses | 11,334 | 9,754 | 32,817 | 29,240 |
| Non-cash adjustments and termination rents ⁽¹⁾ | (1,156) |) (1,474) |) (4,224) |) (4,018) |
| Non-same center NOI ⁽²⁾ | (2,909) |) (1,863) |) (7,885) |) (2,930) |
| Same Center Net Operating Income - Cash Basis | \$66,558 | \$65,020 | \$191,386 | \$182,269 |

⁽¹⁾ Non-cash items include straight-line rent, net above and below market rent amortization and gains or losses on outparcel sales.

⁽²⁾ Excluded from same center NOI:

a. Gonzales expansion - 40,000 square foot expansion opened during March and April 2013.

b. Sevierville expansion - 20,000 square foot expansion opened during September 2013.

c. Deer Park - We acquired a controlling interest in the 749,074 square foot center located in Deer Park, NY on August 30, 2013.

d. Charleston expansion - 17,000 square foot expansion opened during August 2014.

e. West Branch - portion of center temporarily closed during 2014 due to damage caused by severe snow storm.

ECONOMIC CONDITIONS AND OUTLOOK

The majority of our leases contain provisions designed to mitigate the impact of inflation. Such provisions include clauses for the escalation of base rent and clauses enabling us to receive percentage rentals based on tenants' gross sales (above predetermined levels, which we believe often are lower than traditional retail industry standards) which generally increase as prices rise. Most of the leases require the tenant to pay their share of property operating expenses, including common area maintenance, real estate taxes, insurance and advertising and promotion, thereby reducing exposure to increases in costs and operating expenses resulting from inflation.

While we believe outlet stores will continue to be a profitable and fundamental distribution channel for many brand name manufacturers, some retail formats are more successful than others. As typical in the retail industry, certain tenants have closed, or will close, certain stores by terminating their lease prior to its natural expiration or as a result of filing for protection under bankruptcy laws.

Due to the relatively short-term nature of our tenants' leases, a significant portion of the leases in our portfolio come up for renewal each year. As of January 1, 2014, we had approximately 1.6 million square feet, or 14% of our consolidated portfolio at that time, coming up for renewal during 2014. During the first nine months of 2014, we renewed approximately 1.1 million square feet of this space at a 17% increase in the average base rental rate compared to the expiring rate. We also re-tenanted approximately 470,000 square feet at a 35% increase in the average base rental rate. In addition, we continue to attract and retain additional tenants. However, there can be no assurance that we can achieve similar increases in base rental rates. In addition, if we were unable to successfully renew or release a significant amount of this space on favorable economic terms, the loss in rent could have a material adverse effect on our results of operations.

Our outlet centers typically include well-known, national, brand name companies. By maintaining a broad base of well-known tenants and a geographically diverse portfolio of properties located across the United States, we reduce our operating and leasing risks. No one tenant (including affiliates) accounts for more than 8% of our square feet or 5% of our combined base and percentage rental revenues. Accordingly, we do not expect any material adverse impact on our results of operations and financial condition as a result of leases to be renewed or stores to be released. As of September 30, 2014 and 2013, occupancy at our consolidated centers was 98% and 99%, respectively.

Item 3. Quantitative and Qualitative Disclosures about Market Risk Market Risk

We are exposed to various market risks, including changes in interest rates. Market risk is the potential loss arising from adverse changes in market rates and prices, such as interest rates. We may periodically enter into certain interest rate protection and interest rate swap agreements to effectively convert existing floating rate debt to a fixed rate basis. We do not enter into derivatives or other financial instruments for trading or speculative purposes. We are also exposed to foreign currency risk on investments in outlet centers that are located in Canada. Our currency exposure is concentrated in the Canadian Dollar. We typically reinvest net cash flow from our Canadian joint ventures to fund future Canadian development activity. We believe this strategy mitigates some of the risk of our initial investment and our exposure to changes in foreign currencies. We generally do not hedge currency translation exposures.

In August 2013, as part of the acquisition of a controlling interest in Deer Park, we assumed a \$150.0 million interest only mortgage loan, including a fair value discount of \$1.6 million. The loan has a 5 year term and carries an interest rate of LIBOR + 1.50%. In October 2013, we entered into interest rate swap agreements to reduce our floating rate debt exposure by locking the interest rate on the \$150.0 million mortgage. The interest rate swap agreements fix the base LIBOR rate at an average of 1.30%, creating a contractual interest rate for the loan of 2.80% through August 2018. The fair value of the interest rate swap agreements represents the estimated receipts or payments that would be

made to terminate the agreement. As of September 30, 2014, the fair value of these contracts was \$1.0 million. The fair value is based on dealer quotes, considering current interest rates, remaining term to maturity and our credit standing.

As of September 30, 2014, approximately 27% of our outstanding debt had variable rates, excluding variable rate debt with interest rate protection agreements in place, and therefore were subject to market fluctuations. An increase in the LIBOR rate of 100 basis points would result in an increase of approximately \$4.0 million in interest expense on an annual basis. The information presented herein is merely an estimate and has limited predictive value. As a result, the ultimate effect upon our operating results of interest rate fluctuations will depend on the interest rate exposures that arise during the period, our hedging strategies at that time and future changes in the level of interest rates.

The estimated fair value of our debt, consisting of senior unsecured notes, unsecured term loans, secured mortgages and unsecured lines of credit, at September 30, 2014 and December 31, 2013 was \$1.5 billion and \$1.4 billion, respectively, and its recorded value was \$1.4 billion and \$1.3 billion, respectively. A 100 basis point increase from prevailing interest rates at September 30, 2014 and December 31, 2013 would result in a decrease in fair value of total debt of approximately \$43.8 million and \$46.3 million, respectively. With the exception of the unsecured term loan and unsecured lines of credit, that have variable rates and considered at market value, fair values of the senior notes and mortgage loans are determined using discounted cash flow analysis with an interest rate or credit spread similar to that of current market borrowing arrangements. Because the Company's senior unsecured notes are publicly traded with limited trading volume, these instruments are classified as Level 2 in the hierarchy. In contrast, mortgage loans are classified as Level 3 given the unobservable inputs utilized in the valuation. Considerable judgment is necessary to develop estimated fair values of financial instruments. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize on the disposition of the financial instruments.

Item 4. Controls and Procedures

Tanger Factory Outlet Centers, Inc. Controls and Procedures

The Company's management carried out an evaluation, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) as of September 30, 2014. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer, have concluded the Company's disclosure controls and procedures were effective as of September 30, 2014. There were no changes to the Company's internal controls over financial reporting during the quarter ended September 30, 2014, that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Tanger Properties Limited Partnership Controls and Procedures

The management of the Operating Partnership's general partner carried out an evaluation, with the participation of the Chief Executive Officer and the Vice-President and Treasurer (Principal Financial Officer) of the Operating Partnership's general partner, of the effectiveness of the Operating Partnership's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of September 30, 2014. Based on this evaluation, the Chief Executive Officer of the Operating Partnership's general partner, and the Vice-President and Treasurer (Principal Financial Officer) of the Operating Partnership's general partner, have concluded the Operating Partnership's disclosure controls and procedures were effective as of September 30, 2014. There were no changes to the Operating Partnership's internal controls over financial reporting during the quarter ended September 30, 2014, that materially affected, or are reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Company and the Operating Partnership are, from time to time, engaged in a variety of legal proceedings arising in the normal course of business. Although the results of these legal proceedings cannot be predicted with certainty, management believes that the final outcome of such proceedings will not have a material adverse effect on our results of operations or financial condition.

Item 1A. Risk Factors

There have been no material changes from the risk factors disclosed in the "Risk Factors" section of our Annual Report on Form 10-K for the year ended December 31, 2013.

Item 4. Mine Safety Disclosures

Not applicable

Item 6. Exhibits

| Exhibit Number | Exhibit Descriptions |
|----------------|---|
| 10.1* | Employment Agreement for Charles A. Worsham, dated July 17, 2014. (Incorporated by reference to the exhibits of the Company's and Operating Partnership's Quarterly Report Quarterly Report on Form 10-Q for the quarter ended June 30, 2014.) |
| 12.1 | Company's Ratio of Earnings to Fixed Charges. |
| 12.2 | Operating Partnership's Ratio of Earnings to Fixed Charges. |
| 31.1 | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 for Tanger Factory Outlet Centers, Inc. |
| 31.2 | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 for Tanger Factory Outlet Centers, Inc. |
| 31.3 | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 for Tanger Properties Limited Partnership. |
| 31.4 | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 for Tanger Properties Limited Partnership. |
| 32.1 | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002 for Tanger Factory Outlet Centers, Inc. |
| 32.2 | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002 for Tanger Factory Outlet Centers, Inc. |
| 32.3 | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002 for Tanger Properties Limited Partnership. |
| 32.4 | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002 for Tanger Properties Limited Partnership. |
| 101 | The following financial statements from Tanger Factory Outlet Centers, Inc. and Tanger Properties Limited Partnership's dual Quarterly Report on Form 10-Q for the quarter ended September 30, 2014, formatted in XBRL: (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Operations (unaudited), (iii) Consolidated Statements of Other Comprehensive Income (unaudited), (iv) Consolidated Statements of Equity (unaudited), (v) Consolidated Statements of Cash Flows (unaudited), and (vi) Notes to Consolidated Financial Statements (unaudited). |

* Management contract or compensatory plan or arrangement.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: November 3, 2014

TANGER FACTORY OUTLET CENTERS, INC.

By: /s/ Frank C. Marchisello, Jr.
Frank C. Marchisello, Jr.
Executive Vice President and Chief Financial Officer

TANGER PROPERTIES LIMITED PARTNERSHIP

By: TANGER GP TRUST, its sole general partner

By: /s/ Frank C. Marchisello, Jr.
Frank C. Marchisello, Jr.
Vice President and Treasurer

Exhibit Index

| Exhibit Number | Exhibit Descriptions |
|----------------|---|
| 10.1* | Employment Agreement for Charles A. Worsham, dated July 17, 2014. (Incorporated by reference to the exhibits of the Company's and Operating Partnership's Quarterly Report Quarterly Report on Form 10-Q for the quarter ended June 30, 2014.) |
| 12.1 | Company's Ratio of Earnings to Fixed Charges. |
| 12.2 | Operating Partnership's Ratio of Earnings to Fixed Charges. |
| 31.1 | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 for Tanger Factory Outlet Centers, Inc. |
| 31.2 | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 for Tanger Factory Outlet Centers, Inc. |
| 31.3 | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 for Tanger Properties Limited Partnership. |
| 31.4 | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 for Tanger Properties Limited Partnership. |
| 32.1 | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002 for Tanger Factory Outlet Centers, Inc. |
| 32.2 | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002 for Tanger Factory Outlet Centers, Inc. |
| 32.3 | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002 for Tanger Properties Limited Partnership. |
| 32.4 | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002 for Tanger Properties Limited Partnership. |
| 101 | The following financial statements from Tanger Factory Outlet Centers, Inc. and Tanger Properties Limited Partnership's dual Quarterly Report on Form 10-Q for the quarter ended September 30, 2014, formatted in XBRL: (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Operations (unaudited), (iii) Consolidated Statements of Other Comprehensive income (unaudited), (iv) Consolidated Statements of Equity (unaudited), (v) Consolidated Statements of Cash Flows (unaudited), and (vi) Notes to Consolidated Financial Statements (unaudited). |

* Management contract or compensatory plan or arrangement.