

BORGWARNER INC  
Form 10-Q  
October 30, 2014  
Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington D.C. 20549  
FORM 10-Q  
QUARTERLY REPORT  
(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended September 30, 2014

OR  
 Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 1-12162  
BORGWARNER INC.

---

(Exact name of registrant as specified in its charter)

Delaware 13-3404508  
State or other jurisdiction of (I.R.S. Employer  
Incorporation or organization Identification No.)

3850 Hamlin Road, Auburn Hills, Michigan 48326  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (248) 754-9200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

As of October 24, 2014, the registrant had 227,373,617 shares of voting common stock outstanding.

---

BORGWARNER INC.  
FORM 10-Q  
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2014  
INDEX

Page No.

PART I. Financial Information

Item 1. Financial Statements

Condensed Consolidated Balance Sheets as of September 30, 2014 and December 31, 2013 (Unaudited) 3

Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2014 and 2013 (Unaudited) 4

Condensed Consolidated Statements of Comprehensive (Loss) Income for the three and nine months ended September 30, 2014 and 2013 (Unaudited) 5

Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2014 and 2013 (Unaudited) 6

Notes to Condensed Consolidated Financial Statements (Unaudited) 7

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 26

Item 3. Quantitative and Qualitative Disclosures About Market Risk 37

Item 4. Controls and Procedures 37

PART II. Other Information

Item 1. Legal Proceedings 37

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 37

Item 6. Exhibits 38

SIGNATURES 39

---

Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(millions of dollars)	September 30, 2014	December 31, 2013
<b>ASSETS</b>		
Cash	\$782.8	\$939.5
Receivables, net	1,466.1	1,248.5
Inventories, net	531.8	458.1
Deferred income taxes	49.7	68.7
Prepayments and other current assets	121.4	83.7
Total current assets	2,951.8	2,798.5
Property, plant and equipment, net	2,067.4	1,939.4
Investments and advances	460.8	405.1
Goodwill	1,210.8	1,197.0
Other non-current assets	591.5	577.0
Total assets	\$7,282.3	\$6,917.0
<b>LIABILITIES AND EQUITY</b>		
Notes payable and other short-term debt	\$605.7	\$201.6
Accounts payable and accrued expenses	1,503.9	1,383.8
Income taxes payable	13.2	38.5
Total current liabilities	2,122.8	1,623.9
Long-term debt	705.8	1,021.0
Other non-current liabilities:		
Retirement-related liabilities	295.1	312.9
Other	358.4	326.8
Total other non-current liabilities	653.5	639.7
Common stock	2.5	2.5
Capital in excess of par value	1,104.3	1,121.9
Retained earnings	3,606.5	3,177.4
Accumulated other comprehensive loss	(199.9	) (14.0
Common stock held in treasury	(782.8	) (727.2
Total BorgWarner Inc. stockholders' equity	3,730.6	3,560.6
Noncontrolling interest	69.6	71.8
Total equity	3,800.2	3,632.4
Total liabilities and equity	\$7,282.3	\$6,917.0

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of ContentsBORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(in millions, except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net sales	\$2,032.1	\$1,806.2	\$6,313.2	\$5,551.2
Cost of sales	1,607.6	1,426.6	4,970.1	4,400.3
Gross profit	424.5	379.6	1,343.1	1,150.9
Selling, general and administrative expenses	174.5	157.7	529.5	472.6
Other expense (income), net	12.3	(3.7)	62.1	10.8
Operating income	237.7	225.6	751.5	667.5
Equity in affiliates' earnings, net of tax	(14.8)	(10.4)	(35.8)	(31.2)
Interest income	(1.4)	(1.3)	(4.3)	(3.3)
Interest expense and finance charges	9.0	8.1	26.2	26.6
Earnings before income taxes and noncontrolling interest	244.9	229.2	765.4	675.4
Provision for income taxes	71.9	56.3	225.3	173.8
Net earnings	173.0	172.9	540.1	501.6
Net earnings attributable to the noncontrolling interest, net of tax	6.4	6.1	24.2	18.7
Net earnings attributable to BorgWarner Inc.	\$166.6	\$166.8	\$515.9	\$482.9
Earnings per share — basic	\$0.73	\$0.73	\$2.27	\$2.11
Earnings per share — diluted	\$0.73	\$0.72	\$2.25	\$2.08
Weighted average shares outstanding:				
Basic	227.077	227.638	227.395	229.168
Diluted	228.668	230.476	229.222	231.936
Dividends declared per share	\$0.13	\$0.125	\$0.38	\$0.125

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME  
 (UNAUDITED)

(millions of dollars)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Net earnings attributable to BorgWarner Inc.	\$166.6	\$166.8	\$515.9	\$482.9
Other comprehensive (loss) income				
Foreign currency translation adjustments <sup>(a)</sup>	(196.1	) 94.5	(199.9	) 4.7
Hedge instruments <sup>(a)</sup>	11.9	0.4	11.3	14.0
Defined benefit postretirement plans <sup>(a)</sup>	2.9	1.9	2.8	11.1
Other <sup>(a)</sup>	—	—	(0.1	) 0.5
Total other comprehensive (loss) income attributable to BorgWarner Inc.	(181.3	) 96.8	(185.9	) 30.3
Comprehensive (loss) income attributable to BorgWarner Inc.	(14.7	) 263.6	330.0	513.2
Comprehensive (loss) income attributable to the noncontrolling interest	(1.8	) 2.7	(0.6	) 0.4
Comprehensive (loss) income	\$(16.5	) \$266.3	\$329.4	\$513.6

---

<sup>(a)</sup> Net of income taxes.

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

## BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Nine Months Ended	
	September 30,	
(millions of dollars)	2014	2013
<b>OPERATING</b>		
Net earnings	\$540.1	\$501.6
Adjustments to reconcile net earnings to net cash flows from operations:		
Non-cash charges (credits) to operations:		
Depreciation and tooling amortization	226.3	202.4
Amortization of intangible assets and other	20.7	20.1
Restructuring expense, net of cash paid	44.2	—
Stock-based compensation expense	24.1	29.3
Deferred income tax provision (benefit)	44.8	(9.0)
Equity in affiliates' earnings, net of dividends received, and other	(10.3)	(28.2)
Net earnings adjusted for non-cash charges to operations	889.9	716.2
Changes in assets and liabilities:		
Receivables	(225.7)	(195.3)
Inventories	(50.8)	(13.0)
Prepayments and other current assets	(30.5)	(39.7)
Accounts payable and accrued expenses	74.4	85.5
Income taxes payable	(30.6)	(25.9)
Other non-current assets and liabilities	(80.5)	(13.0)
Net cash provided by operating activities	546.2	514.8
<b>INVESTING</b>		
Capital expenditures, including tooling outlays	(397.9)	(297.9)
Net proceeds from asset disposals	3.2	22.8
Payments for business acquired, net of cash acquired	(106.4)	—
Net cash used in investing activities	(501.1)	(275.1)
<b>FINANCING</b>		
Net increase in notes payable	369.9	14.3
Additions to long-term debt, net of debt issuance costs	107.8	272.0
Repayments of long-term debt, including current portion	(422.7)	(76.9)
Payments for purchase of treasury stock	(90.0)	(225.5)
Proceeds from stock options exercised, including the tax benefit	16.2	25.3
Taxes paid on employees' restricted stock award vestings	(23.5)	(29.2)
Dividends paid to BorgWarner stockholders	(86.8)	(28.5)
Dividends paid to noncontrolling stockholders	(20.4)	(10.7)
Net cash used in financing activities	(149.5)	(59.2)
Effect of exchange rate changes on cash	(52.3)	24.2
Net (decrease) increase in cash	(156.7)	204.7
Cash at beginning of year	939.5	715.7
Cash at end of period	\$782.8	\$920.4

## SUPPLEMENTAL CASH FLOW INFORMATION

Net cash paid during the period for:

Edgar Filing: BORGWARNER INC - Form 10-Q

Interest	\$37.6	\$37.6
Income taxes	\$177.3	\$197.6
Non-cash investing transactions		
Liabilities assumed from business acquired	\$3.2	\$—
Non-cash financing transactions		
Debt assumed from business acquired	\$40.3	\$—
See accompanying Notes to Condensed Consolidated Financial Statements.		

6

---

Table of Contents

BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 (UNAUDITED)

## (1) Basis of Presentation

The accompanying unaudited Condensed Consolidated Financial Statements of BorgWarner Inc. and Consolidated Subsidiaries (the "Company") have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a comprehensive presentation of financial position, results of operations and cash flow activity required by GAAP for complete financial statements. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of results have been included. Operating results for the three and nine months ended September 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. The balance sheet as of December 31, 2013 was derived from the audited financial statements as of that date. For further information, refer to the Consolidated Financial Statements and Footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

On November 13, 2013, the Company's Board of Directors declared a two-for-one stock split effected in the form of a stock dividend on its common stock. To implement this stock split, shares of common stock were issued on December 16, 2013 to stockholders of record as of the close of business on December 2, 2013. All prior year share and per share amounts disclosed in this document have been restated to reflect the two-for-one stock split.

Management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and accompanying notes, as well as, the amounts of revenues and expenses reported during the periods covered by those financial statements and accompanying notes. Actual results could differ from these estimates.

## (2) Research and Development Expenditures

The Company's net Research & Development ("R&D") expenditures are included in selling, general and administrative expenses of the Condensed Consolidated Statements of Operations. Customer reimbursements are netted against gross R&D expenditures as they are considered a recovery of cost. Customer reimbursements for prototypes are recorded net of prototype costs based on customer contracts, typically either when the prototype is shipped or when it is accepted by the customer. Customer reimbursements for engineering services are recorded when performance obligations are satisfied in accordance with the contract and accepted by the customer. Financial risks and rewards transfer upon shipment, acceptance of a prototype component by the customer or upon completion of the performance obligation as stated in the respective customer agreement.

The following table presents the Company's gross and net expenditures on R&D activities:

(millions of dollars)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Gross R&D expenditures	\$96.1	\$84.7	\$292.1	\$250.9
Customer reimbursements	(10.8 )	(12.9 )	(34.7 )	(34.7 )
Net R&D expenditures	\$85.3	\$71.8	\$257.4	\$216.2





Table of Contents

The Company has contracts with several customers at the Company's various R&D locations. No such contract exceeded 5% of annual net R&D expenditures in any of the periods presented.

## (3) Other Expense (Income), net

Items included in other expense (income), net consist of:

(millions of dollars)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Restructuring expense	\$13.1	\$—	\$67.6	\$—
Pension settlement	2.7	—	2.7	—
Program termination agreement	—	—	—	11.3
Retirement related obligations	—	—	—	5.9
Other income	(3.5	) (3.7	) (8.2	) (6.4
Other expense (income), net	\$12.3	\$(3.7	) \$62.1	\$10.8

During the first nine months of 2014, the Company recorded restructuring expense of \$67.6 million related to Drivetrain and Engine segment actions designed to improve future profitability and competitiveness. See the Restructuring footnote for further discussion of these expenses.

In July 2014, the Company discharged certain U.S. pension plan obligations by making lump-sum payments to former employees of the Company. As a result of this action, the Company recorded a settlement loss of \$2.7 million in the U.S. pension plan during the third quarter of 2014.

In March 2013, the Company recorded an \$11.3 million expense related to a program termination agreement, which was paid in 2013.

During the fourth quarter of 2012, the Company waived the forfeiture provision associated with future restricted stock grants made to certain retiring Named Executive Officers. The Company recorded a \$5.9 million retirement related obligation primarily related to a first quarter 2013 grant of restricted stock awards to these Named Executive Officers.

## (4) Income Taxes

The Company's provision for income taxes is based upon an estimated annual tax rate for the year applied to federal, state and foreign income. On a quarterly basis, the annual effective tax rate is adjusted, as appropriate, based upon changed facts and circumstances, if any, as compared to those forecasted at the beginning of the fiscal year and each interim period thereafter.

At September 30, 2014, the Company's effective tax rate for the first nine months was 29.4%, which includes tax benefits of \$11.9 million and \$0.9 million related to restructuring expense and the pension plan settlement loss, respectively, discussed in the Other Expense (Income), net footnote.

At September 30, 2013, the Company's effective tax rate for the first nine months was 25.7%, which included tax benefits of \$3.8 million and \$2.1 million related to the program termination agreement and retirement related obligations discussed in the Other Expense (Income), net footnote. This rate also included a net tax benefit of \$7.3 million, which is comprised of a \$6.6 million tax benefit related to the extension of the federal research and development credit and other international tax provisions resulting from the retroactive impact of U.S. legislation enacted in January 2013, \$3.1 million related to 2012 provision to return adjustments and \$2.5 million related to the

reversal of certain deferred tax asset valuation allowances, partially offset by a \$4.9 million tax expense related to a comprehensive income adjustment.

Table of Contents

The annual effective tax rates differ from the U.S. statutory rate primarily due to foreign rates which differ from those in the U.S., the realization of certain business tax credits, including foreign tax credits, and favorable permanent differences between book and tax treatment for certain items, including equity in affiliates' earnings.

## (5) Inventories, net

Inventories are valued at the lower of cost or market. The cost of U.S. inventories is determined by the last-in, first-out ("LIFO") method, while the operations outside the U.S. use the first-in, first-out ("FIFO") or average-cost methods. Inventories consisted of the following:

(millions of dollars)	September 30, 2014	December 31, 2013
Raw material and supplies	\$322.3	\$279.8
Work in progress	91.2	78.0
Finished goods	136.5	116.3
FIFO inventories	550.0	474.1
LIFO reserve	(18.2	) (16.0
Inventories, net	\$531.8	\$458.1

## (6) Property, Plant and Equipment, net

(millions of dollars)	September 30, 2014	December 31, 2013
Land, land use rights and buildings	\$799.6	\$753.9
Machinery and equipment	1,953.3	1,897.5
Capital leases	8.8	2.4
Construction in progress	282.3	272.3
Total property, plant and equipment, gross	3,044.0	2,926.1
Less: accumulated depreciation	(1,101.0	) (1,099.3
Property, plant and equipment, net, excluding tooling	1,943.0	1,826.8
Tooling, net of amortization	124.4	112.6
Property, plant and equipment, net	\$2,067.4	\$1,939.4

As of September 30, 2014 and December 31, 2013, accounts payable of \$46.9 million and \$62.8 million, respectively, were related to property, plant and equipment purchases.

Interest costs capitalized for the nine months ended September 30, 2014 and 2013 were \$10.5 million and \$8.5 million, respectively.

## (7) Product Warranty

The Company provides warranties on some, but not all, of its products. The warranty terms are typically from one to three years. Provisions for estimated expenses related to product warranty are made at the time products are sold. These estimates are established using historical information about the nature, frequency and average cost of warranty claim settlements as well as product manufacturing and industry developments and recoveries from third parties. Management actively studies trends of warranty claims and takes action to improve product quality and minimize warranty claims. Management believes that the warranty accrual is appropriate; however, actual claims incurred could differ from the original estimates, requiring adjustments to the accrual.



Table of Contents

The following table summarizes the activity in the product warranty accrual accounts:

(millions of dollars)	2014	2013
Beginning balance, January 1	\$72.7	\$64.9
Provisions	27.7	29.1
Acquisition <sup>(a)</sup>	22.8	—
Payments	(32.4	) (28.3
Translation adjustment	(4.6	) 0.7
Ending balance, September 30	\$86.2	\$66.4

(a) The Company recorded a \$12.4 million insurance receivable related to the \$22.8 million liability, which is classified in the Condensed Consolidated Balance Sheet in Investments and advances.

The product warranty liability is classified in the Condensed Consolidated Balance Sheets as follows:

(millions of dollars)	September 30, 2014	December 31, 2013
Accounts payable and accrued expenses	\$27.7	\$38.4
Other non-current liabilities	58.5	34.3
Total product warranty liability	\$86.2	\$72.7

## (8) Notes Payable and Long-Term Debt

As of September 30, 2014 and December 31, 2013, the Company had short-term and long-term debt outstanding as follows:

(millions of dollars)	September 30, 2014	December 31, 2013
Short-term debt		
Short-term borrowings	\$478.0	\$84.8
Receivables securitization	110.0	110.0
Total short-term debt	\$588.0	\$194.8
Long-term debt		
5.75% Senior notes due 11/01/16 (\$150 million par value)	\$149.7	\$149.7
8.00% Senior notes due 10/01/19 (\$134 million par value)	134.0	133.9
4.625% Senior notes due 09/15/20 (\$250 million par value)	248.4	248.2
7.125% Senior notes due 02/15/29 (\$121 million par value)	119.4	119.4
Multi-currency revolving credit facility	—	320.0
Term loan facilities and other	58.8	40.4
Unamortized portion of debt derivatives	13.2	16.2
Total long-term debt	723.5	1,027.8
Less: current portion	17.7	6.8
Long-term debt, net of current portion	\$705.8	\$1,021.0

The weighted average interest rate on all borrowings outstanding as of September 30, 2014 and December 31, 2013 was 3.3% and 3.7%, respectively.

On June 30, 2014, the Company amended and extended its \$750 million multi-currency revolving credit facility (which included a feature that allowed the Company's borrowings to be increased to \$1 billion) to a \$1 billion multi-currency revolving credit facility (which includes a feature that allows the Company's



Table of Contents

borrowings to be increased to \$1.25 billion). The facility provides for borrowings through June 30, 2019. The Company has one key financial covenant as part of the credit agreement which is a debt to EBITDA ("Earnings Before Interest, Taxes, Depreciation and Amortization") ratio. The Company was in compliance with the financial covenant at September 30, 2014 and expects to remain compliant in future periods. At September 30, 2014, the Company had no outstanding borrowings under this facility. At December 31, 2013, the Company had outstanding borrowings of \$320.0 million under the multi-currency revolving credit agreement.

On March 12, 2014, the Company entered into a new commercial paper program pursuant to which the Company may issue short-term, unsecured commercial paper notes up to a maximum aggregate principal amount outstanding of \$1 billion. Under this program, the Company may issue notes from time to time and will use the proceeds for general corporate purposes. At September 30, 2014, the Company had outstanding borrowings of \$355.0 million under this program, which is classified in the Condensed Consolidated Balance Sheet in Notes payable and other short-term debt.

The total current combined borrowing capacity under the multi-currency revolving credit facility and commercial paper program cannot exceed \$1 billion.

On February 11, 2014, the Company's universal shelf registration expired. The Company filed a new universal shelf registration with the Securities and Exchange Commission on February 28, 2014.

As of September 30, 2014 and December 31, 2013, the estimated fair values of the Company's senior unsecured notes totaled \$749.1 million and \$729.7 million, respectively. The estimated fair values were \$97.6 million and \$78.5 million higher than their carrying value at September 30, 2014 and December 31, 2013, respectively. Fair market values of the senior unsecured notes are developed using observable values for similar debt instruments, which are considered Level 2 inputs as defined by ASC Topic 820. The carrying values of the Company's multi-currency revolving credit facility and commercial paper program approximates fair value. The fair value estimates do not necessarily reflect the values the Company could realize in the current markets.

The Company had outstanding letters of credit of \$29.2 million and \$27.8 million at September 30, 2014 and December 31, 2013, respectively. The letters of credit typically act as guarantees of payment to certain third parties in accordance with specified terms and conditions.

(9) Fair Value Measurements

ASC Topic 820 emphasizes that fair value is a market-based measurement, not an entity specific measurement. Therefore, a fair value measurement should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering market participant assumptions in fair value measurements, ASC Topic 820 establishes a fair value hierarchy, which prioritizes the inputs used in measuring fair values as follows:

- Level 1: Observable inputs such as quoted prices for identical assets or liabilities in active markets;
- Level 2: Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.



Table of Contents

Assets and liabilities measured at fair value are based on one or more of the following three valuation techniques noted in ASC Topic 820:

- A. Market approach: Prices and other relevant information generated by market transactions involving identical or comparable assets, liabilities or a group of assets or liabilities, such as a business.
- B. Cost approach: Amount that would be required to replace the service capacity of an asset (replacement cost).
- C. Income approach: Techniques to convert future amounts to a single present amount based upon market expectations (including present value techniques, option-pricing and excess earnings models).

The following tables classify assets and liabilities measured at fair value on a recurring basis as of September 30, 2014 and December 31, 2013:

(millions of dollars)	Balance at September 30, 2014	Basis of fair value measurements			Valuation technique
		Quoted prices in active markets for identical items (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Assets:					
Foreign currency contracts	\$3.7	\$—	\$3.7	\$—	A
Other non-current assets (insurance settlement agreement note receivable)	\$29.2	\$—	\$29.2	\$—	C
Liabilities:					
Foreign currency contracts	\$1.4	\$—	\$1.4	\$—	A
Net investment hedge contracts	\$9.5	\$—	\$9.5	\$—	A

(millions of dollars)	Balance at December 31, 2013	Basis of fair value measurements			Valuation technique
		Quoted prices in active markets for identical items (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Assets:					
Foreign currency contracts	\$3.4	\$—	\$3.4	\$—	A
Other non-current assets (insurance settlement agreement note receivable)	\$35.6	\$—	\$35.6	\$—	C
Liabilities:					
Foreign currency contracts	\$7.4	\$—	\$7.4	\$—	A
Net investment hedge contracts	\$24.3	\$—	\$24.3	\$—	A

## (10) Financial Instruments

The Company's financial instruments include cash and marketable securities. Due to the short-term nature of these instruments, their book value approximates their fair value. The Company's financial instruments also include long-term debt, interest rate and cross-currency swaps, commodity derivative contracts and foreign currency derivatives. All derivative contracts are placed with counterparties that have an S&P, or equivalent, investment grade credit rating at the time of the contracts' placement. At September 30, 2014 and December 31, 2013, the Company had no derivative contracts that contained credit risk related contingent features.



Table of Contents

The Company selectively uses cross-currency swaps to hedge the foreign currency exposure associated with its net investment in certain foreign operations (net investment hedges). Exchange rates at the end of the third quarter of 2014 allowed for the early termination of the Euro cross-currency swap position at a zero cash outlay. The Company elected to take this option and no longer holds a Euro cross-currency swap position as of September 30, 2014. The impact on net earnings in the three and nine months ended September 30, 2014 was negligible.

At September 30, 2014 and December 31, 2013, the following cross-currency swaps were outstanding:

(in millions)	Cross-currency swaps		
	Notional in USD	Notional in local currency	Duration
As of September 30, 2014			
Floating \$ to floating ¥	\$125.0	€14,651.3	Nov - 16
(in millions)	Cross-currency swaps		
As of December 31, 2013	Notional in USD	Notional in local currency	Duration
Floating \$ to floating €	\$75.0	€58.5	Oct - 19
Floating \$ to floating ¥	\$150.0	¥17,581.5	Nov - 16

The Company uses certain commodity derivative contracts to protect against commodity price changes related to forecasted raw material and supplies purchases. The Company primarily utilizes forward and option contracts, which are designated as cash flow hedges. The Company did not have any commodity derivative contracts outstanding at September 30, 2014 and December 31, 2013.

The Company uses foreign currency forward and option contracts to protect against exchange rate movements for forecasted cash flows, including capital expenditures, purchases, operating expenses or sales transactions designated in currencies other than the functional currency of the operating unit. Foreign currency derivative contracts require the Company, at a future date, to either buy or sell foreign currency in exchange for the operating units' local currency.

Table of Contents

At September 30, 2014 and December 31, 2013, the following foreign currency derivative contracts were outstanding:  
Foreign currency derivatives (in millions)

Functional currency	Traded currency	Notional in traded currency September 30, 2014	Notional in traded currency December 31, 2013	Duration
Brazilian real	US dollar	4.8	19.3	Dec - 14
Chinese yuan	Japanese yen	—	215.0	Feb - 14
Chinese yuan	US dollar	3.3	12.3	Dec - 14
Euro	British pound	0.7	3.0	Dec - 14
Euro	Hungarian forint	1,587.8	6,430.5	Dec - 14
Euro	Japanese yen	1,380.2	5,830.7	Dec - 14
Euro	Korean won	—	663.1	Jul - 14
Euro	Polish zloty	22.8	96.0	Dec - 14
Euro	US dollar	12.8	29.4	Dec - 15
Hungarian forint	Euro	1.6	6.6	Dec - 14
Japanese yen	Chinese yuan	110.9	84.0	Dec - 15
Japanese yen	Korean won	8,508.7	5,715.5	Dec - 15
Japanese yen	US dollar	4.8	4.2	Dec - 15
Korean won	Euro	8.0	23.6	Dec - 15
Korean won	Japanese yen	115.0	380.5	Dec - 14
Korean won	US dollar	25.8	—	Dec - 15
Mexican peso	US dollar	3.8	—	Dec - 14
Swedish krona	Euro	9.7	33.7	Dec - 14
US dollar	Japanese yen	3,000.0	3,209.3	Dec - 14

At September 30, 2014 and December 31, 2013, the following amounts were recorded in the Condensed Consolidated Balance Sheets as being payable to or receivable from counterparties under ASC Topic 815:

(millions of dollars)	Assets		Liabilities			
	Location	September 30, 2014	December 31, 2013	Location	September 30, 2014	December 31, 2013
Foreign currency contracts	Prepayments and other current assets	\$3.2	\$3.4	Accounts payable and accrued expenses	\$1.3	\$7.4
	Other non-current assets	\$0.5	\$—	Other non-current liabilities	\$0.1	\$—
Net investment hedge contracts	Other non-current assets	\$—	\$—	Other non-current liabilities	\$9.5	\$24.3

Effectiveness for cash flow and net investment hedges is assessed at the inception of the hedging relationship and quarterly, thereafter. To the extent that derivative instruments are deemed to be effective, gains and losses arising from these contracts are deferred into accumulated other comprehensive income (loss) ("AOCI") and reclassified into income as the underlying operating transactions are recognized. These realized gains or losses offset the hedged transaction and are recorded on the same line in the statement of operations. To the extent that derivative instruments are deemed to be ineffective, gains or losses are recognized into income.



Table of Contents

The table below shows deferred gains (losses) reported in AOCI as well as the amount expected to be reclassified to income in one year or less. The amount expected to be reclassified to income in one year or less assumes no change in the current relationship of the hedged item at September 30, 2014 market rates.

(millions of dollars)	Deferred gain (loss) in AOCI at		Gain (loss) expected to be reclassified to income in one year or less
	September 30, 2014	December 31, 2013	
Contract Type			
Foreign currency	\$1.9	\$(3.7)	) \$1.5
Net investment hedges	(10.8)	) (22.1)	) —
Total	\$(8.9)	) \$(25.8)	) \$1.5

Derivative instruments designated as hedging instruments as defined by ASC Topic 815 held during the period resulted in the following gains and losses recorded in income:

(millions of dollars)		Gain (loss) reclassified from AOCI to income (effective portion)		Gain (loss) recognized in income (ineffective portion)		
		Three Months Ended		Three Months Ended		
Contract Type	Location	September 30, 2014	September 30, 2013	Location	September 30, 2014	September 30, 2013
Foreign currency	Sales	\$0.7	\$0.7	SG&A expense	\$0.1	\$—
Foreign currency	Cost of goods sold	\$0.2	\$(4.1)	) SG&A expense	\$(0.1)	) \$(0.1)
Foreign currency	SG&A expense	\$(0.2)	) \$(0.1)	) SG&A expense	\$—	\$—
Cross-currency swap	N/A			Interest expense	\$0.4	\$0.4

(millions of dollars)		Gain (loss) reclassified from AOCI to income (effective portion)		Gain (loss) recognized in income (ineffective portion)		
		Nine Months Ended		Nine Months Ended		
Contract Type	Location	September 30, 2014	September 30, 2013	Location	September 30, 2014	September 30, 2013
Foreign currency	Sales	\$2.0	\$1.6	SG&A expense	\$0.2	\$0.2
Foreign currency	Cost of goods sold	\$(1.6)	) \$(10.1)	) SG&A expense	\$(0.1)	) \$(0.8)
Foreign currency	SG&A expense	\$(0.6)	) \$(0.2)	) SG&A expense	\$—	\$—
Cross-currency swap	N/A			Interest expense	\$1.0	\$0.1

At September 30, 2014, derivative instruments that were not designated as hedging instruments as defined by ASC Topic 815 were immaterial.

## (11) Retirement Benefit Plans

The Company has a number of defined benefit pension plans and other postretirement benefit plans covering eligible salaried and hourly employees and their dependents. The estimated contributions to the Company's defined benefit pension plans for 2014 range from \$15.0 million to \$25.0 million, of which \$14.5 million has been contributed through the first nine months of the year. The other postretirement benefit plans, which provide medical and life insurance benefits, are unfunded plans.

In July 2014, the Company discharged certain U.S. pension plan obligations by making lump-sum payments to former employees of the Company. As a result of this action, the Company recorded a settlement loss of \$2.7 million in the U.S. pension plan during the third quarter of 2014.

Table of Contents

The components of net periodic benefit cost recorded in the Condensed Consolidated Statements of Operations are as follows:

(millions of dollars)	Pension benefits				Other post-retirement benefits	
	2014		2013		2014	2013
Three Months Ended September 30,	US	Non-US	US	Non-US		
Service cost	\$—	\$3.3	\$—	\$3.1	\$0.1	\$0.1
Interest cost	2.9	4.5	2.9	4.2	1.6	1.7
Expected return on plan assets	(4.4 )	(5.3 )	(4.6 )	(2.8 )	—	—
Settlement	2.7	—	—	—	—	—
Amortization of unrecognized prior service benefit	(0.2 )	—	(0.2 )	—	(1.5 )	(1.6 )
Amortization of unrecognized loss	1.6	1.1	2.1	1.3	0.7	1.2
Net periodic benefit cost	\$2.6	\$3.6	\$0.2	\$5.8	\$0.9	\$1.4

  

(millions of dollars)	Pension benefits				Other post-retirement benefits	
	2014		2013		2014	2013
Nine Months Ended September 30,	US	Non-US	US	Non-US		
Service cost	\$—	\$9.8	\$—	\$9.3	\$0.2	\$0.3
Interest cost	9.1	13.8	8.7	12.4	5.0	5.1
Expected return on plan assets	(13.2 )	(16.1 )	(13.7 )	(8.2 )	—	—
Settlement	2.7	—	—	—	—	—
Amortization of unrecognized prior service benefit	(0.6 )	—	(0.6 )	—	(4.7 )	(4.8 )
Amortization of unrecognized loss	4.9	3.6	6.2	3.9	2.0	3.7
Net periodic benefit cost	\$2.9	\$11.1	\$0.6	\$17.4	\$2.5	\$4.3

## (12) Stock-Based Compensation

Under the Company's 2004 Stock Incentive Plan ("2004 Plan"), the Company granted options to purchase shares of the Company's common stock at the fair market value on the date of grant. The options vested over periods up to three years and have a term of 10 years from date of grant. At its November 2007 meeting, the Company's Compensation Committee decided that restricted common stock awards and stock units ("restricted stock") would be awarded in place of stock options for long-term incentive award grants to employees. Restricted stock granted to employees vests 50% after two years and the remainder after three years from the date of grant. Restricted stock granted to non-employee directors generally vests on the anniversary date of the grant. In February 2014, the Company's Board of Directors replaced the expired 2004 Plan by adopting the BorgWarner Inc. 2014 Stock Incentive Plan ("the 2014 Plan"). On April 30, 2014, the Company's stockholders approved the 2014 Plan. Under the 2014 Plan, approximately 8 million shares are authorized for grant and are available for future issuance as of September 30, 2014.



Table of Contents

Stock options A summary of the Company's stock option activity for the nine months ended September 30, 2014 is as follows:

	Shares under option (thousands)	Weighted average exercise price	Weighted average remaining contractual life (in years)	Aggregate intrinsic value (in millions)
Outstanding and exercisable at December 31, 2013	1,997	\$15.82	2.6	\$80.0
Exercised	(54	) \$14.41		
Outstanding and exercisable at March 31, 2014	1,943	\$15.86	2.4	\$88.6
Exercised	(101	) \$14.03		
Outstanding and exercisable at June 30, 2014	1,842	\$15.96	2.2	\$90.7
Exercised	(114	) \$13.73		
Outstanding and exercisable at September 30, 2014	1,728	\$16.10	1.9	\$63.1

Restricted stock The value of restricted stock is determined by the market value of the Company's common stock at the date of grant. In 2014, restricted stock in the amount of 426,150 shares was granted to employees. Restricted stock in the amount of 18,730 shares was granted to non-employee directors under the 2014 Stock Incentive Plan in 2014. The value of the awards is recorded as unearned compensation within capital in excess of par value in equity and is amortized as compensation expense over the restriction periods.

The Company recorded restricted stock compensation expense of \$5.4 million and \$15.3 million for the three and nine months ended September 30, 2014, respectively, and \$4.9 million and \$20.8 million for the three and nine months ended September 30, 2013, respectively.

During the fourth quarter of 2012, the Company waived the forfeiture provision associated with future restricted stock grants made to certain retiring Named Executive Officers. The expense of \$20.8 million for the nine months ended September 30, 2013 includes \$5.5 million of expense related to the grant of restricted stock awards to these Named Executive Officers.

A summary of the Company's nonvested restricted stock for the nine months ended September 30, 2014 is as follows:

	Shares subject to restriction (thousands)	Weighted average price
Nonvested at December 31, 2013	1,411	\$37.86
Granted	420	\$53.90
Vested	(498	) \$37.38
Forfeited	(16	) \$39.54
Nonvested at March 31, 2014	1,317	\$43.08
Granted	22	\$62.04
Vested	(31	) \$37.84
Forfeited	(15	) \$41.77
Nonvested at June 30, 2014	1,293	\$43.54
Granted	3	\$62.14
Vested	(1	) \$35.95
Forfeited	(15	) \$42.85
Nonvested at September 30, 2014	1,280	\$43.60



Table of Contents

## (13) Accumulated Other Comprehensive Loss

The following tables summarize the activity within accumulated other comprehensive loss during the nine months ended September 30, 2014 and September 30, 2013:

(millions of dollars)	Foreign currency translation adjustments	Hedge instruments	Defined benefit postretirement plans	Other	Total
Beginning Balance, December 31, 2013	\$181.1	\$(16.0)	\$(181.5)	\$2.4	\$(14.0)
Comprehensive loss before reclassifications	(199.9)	16.7	—	(0.1)	(183.3)
Income taxes associated with comprehensive income (loss) before reclassifications	—	(5.7)	—	—	(5.7)
Reclassification from accumulated other comprehensive income	—	0.2	5.2	—	5.4
Income taxes reclassified into net earnings	—	0.1	(2.4)	—	(2.3)
Ending Balance September 30, 2014	\$(18.8)	\$(4.7)	\$(178.7)	\$2.3	\$(199.9)

(millions of dollars)	Foreign currency translation adjustments	Hedge instruments	Defined benefit postretirement plans	Other	Total
Beginning Balance, December 31, 2012	\$140.8	\$(37.2)	\$(225.8)	\$0.9	\$(121.3)
Comprehensive loss before reclassifications	4.7	12.1	1.4	0.5	18.7
Income taxes associated with comprehensive loss before reclassifications	—	(8.5)	—	—	(8.5)
Reclassification from accumulated other comprehensive income	—	8.7	8.4	—	17.1
Income taxes reclassified into net earnings	—	1.7	1.3	—	3.0
Ending Balance September 30, 2013	\$145.5	\$(23.2)	\$(214.7)	\$1.4	\$(91.0)

## (14) Contingencies

In the normal course of business, the Company is party to various commercial and legal claims, actions and complaints, including matters involving warranty claims, intellectual property claims, general liability and various other risks. It is not possible to predict with certainty whether or not the Company will ultimately be successful in any of these commercial and legal matters or, if not, what the impact might be. The Company's environmental and product liability contingencies are discussed separately below. The Company's management does not expect that an adverse outcome in any of these commercial and legal claims, actions and complaints will have a material adverse effect on the Company's results of operations, financial position or cash flows, although it could be material to the results of

operations in a particular quarter.

#### Litigation

In January 2006, BorgWarner Diversified Transmission Products Inc. ("DTP"), a subsidiary of the Company, filed a declaratory judgment action in United States District Court, Southern District of Indiana (Indianapolis Division) against the United Automobile, Aerospace, and Agricultural Implements Workers of America ("UAW") Local No. 287 and Gerald Poor, individually and as the representative of a defendant class. DTP sought the Court's affirmation that DTP did not violate the Labor-Management Relations Act or the Employee Retirement Income Security Act (ERISA) by unilaterally amending certain medical plans effective April 1, 2006 and October 1, 2006, prior to the expiration of the then-current collective bargaining agreements. On September 10, 2008, the Court found that DTP's reservation of the right to make such amendments reducing the level of benefits provided to retirees was limited by its collectively bargained

## Table of Contents

health insurance agreement with the UAW, which did not expire until April 24, 2009. Thus, the amendments were untimely. In 2008, the Company recorded a charge of \$4.0 million as a result of the Court's decision.

DTP filed a declaratory judgment action in the United States District Court, Southern District of Indiana (Indianapolis Division) against the UAW Local No. 287 and Jim Barrett and others, individually and as representatives of a defendant class, on February 26, 2009 again seeking the Court's affirmation that DTP did not violate the Labor - Management Relations Act or ERISA by modifying the level of benefits provided retirees to make them comparable to other Company retiree benefit plans after April 24, 2009. Certain retirees, on behalf of themselves and others, filed a mirror-image action in the United States District Court, Eastern District of Michigan (Southern Division) on March 11, 2009, for which a class has been certified. During the last quarter of 2009, the action pending in Indiana was dismissed, while the action in Michigan is continuing. The Company is vigorously defending against the suit. This contingency is subject to many uncertainties, therefore based on the information available to date, the Company cannot reasonably estimate the amount or the range of potential loss, if any.

## Environmental

The Company and certain of its current and former direct and indirect corporate predecessors, subsidiaries and divisions have been identified by the United States Environmental Protection Agency and certain state environmental agencies and private parties as potentially responsible parties ("PRPs") at various hazardous waste disposal sites under the Comprehensive Environmental Response, Compensation and Liability Act ("Superfund") and equivalent state laws and, as such, may presently be liable for the cost of clean-up and other remedial activities at 27 such sites. Responsibility for clean-up and other remedial activities at a Superfund site is typically shared among PRPs based on an allocation formula.

The Company believes that none of these matters, individually or in the aggregate, will have a material adverse effect on its results of operations, financial position or cash flows. Generally, this is because either the estimates of the maximum potential liability at a site are not material or the liability will be shared with other PRPs, although no assurance can be given with respect to the ultimate outcome of any such matter.

Based on information available to the Company (which in most cases includes: an estimate of allocation of liability among PRPs; the probability that other PRPs, many of whom are large, solvent public companies, will fully pay the cost apportioned to them; currently available information from PRPs and/or federal or state environmental agencies concerning the scope of contamination and estimated remediation and consulting costs; and remediation alternatives), the Company has an accrual for indicated environmental liabilities of \$6.8 million and \$4.0 million at September 30, 2014 and at December 31, 2013, respectively. The Company expects to pay out substantially all of the amounts accrued for environmental liability over the next five years.

In connection with the sale of Kuhlman Electric Corporation ("Kuhlman Electric"), the Company agreed to indemnify the buyer and Kuhlman Electric for certain environmental liabilities, then unknown to the Company, relating to certain operations of Kuhlman Electric that pre-date the Company's 1999 acquisition of Kuhlman Electric. The Company previously settled or obtained dismissals of various lawsuits that were filed against Kuhlman Electric and others, including the Company, on behalf of plaintiffs alleging personal injury relating to alleged environmental contamination at its Crystal Springs, Mississippi plant. The Company filed a lawsuit against Kuhlman Electric and a related entity challenging the validity of the indemnity and the defendants filed counterclaims and a related lawsuit. In addition, two lawsuits by plaintiffs alleging environmental contamination relating to Kuhlman Electric's Crystal Springs plant are still pending and the Company may in the future become subject to further legal proceedings.

## Product Liability

Like many other industrial companies who have historically operated in the U.S., the Company (or parties the Company is obligated to indemnify) continues to be named as one of many defendants in asbestos-

19

---

Table of Contents

related personal injury actions. We believe that the Company's involvement is limited because, in general, these claims relate to a few types of automotive friction products that were manufactured many years ago and contained encapsulated asbestos. The nature of the fibers, the encapsulation and the manner of use lead the Company to believe that these products are highly unlikely to cause harm. As of September 30, 2014 and December 31, 2013, the Company had approximately 18,000 and 17,000 pending asbestos-related product liability claims, respectively. Of the approximately 18,000 outstanding claims at September 30, 2014, approximately half were pending in jurisdictions that have undergone significant tort and judicial reform activities subsequent to the filing of these claims.

The Company's policy is to vigorously defend against these lawsuits and the Company has been successful in obtaining dismissal of many claims without any payment. The Company expects that the vast majority of the pending asbestos-related product liability claims where it is a defendant (or has an obligation to indemnify a defendant) will result in no payment being made by the Company or its insurers. In 2014, of the approximately 1,500 claims resolved, 299 (20%) resulted in payment being made to a claimant by or on behalf of the Company. In the full year of 2013, of the approximately 1,500 claims resolved, 297 (20%) resulted in payment being made to a claimant by or on behalf of the Company.

Prior to June 2004, the settlement and defense costs associated with all claims were paid by the Company's primary layer insurance carriers under a series of funding arrangements. In addition to the primary insurance available for asbestos-related claims, the Company has substantial excess insurance coverage available for potential future asbestos-related product claims. In June 2004, primary layer insurance carriers notified the Company of the alleged exhaustion of their policy limits.

A declaratory judgment action was filed in January 2004 in the Circuit Court of Cook County, Illinois by Continental Casualty Company and related companies against the Company and certain of its historical general liability insurers. The court has issued a number of interim rulings and discovery is continuing. The Company has entered into settlement agreements with some of its insurance carriers, resolving their coverage disputes by agreeing to pay specified amounts to the Company. The Company is vigorously pursuing the litigation against the remaining insurers.

In August 2013, the Los Angeles Superior Court entered a jury verdict against the Company in an asbestos-related personal injury action with damages of \$35.0 million, \$32.5 million of which was non-compensatory and will not be recoverable through insurance if the verdict is upheld. The Company has appealed this verdict. The Company posted a surety bond of \$55.0 million related to the appeal. The Company cannot predict the outcome of this pending litigation and therefore cannot reasonably estimate the amount of possible loss, if any, that could result from this action. Although it is impossible to predict the outcome of pending or future claims or the impact of tort reform legislation that may be enacted at the state or federal levels, due to the encapsulated nature of the products, the Company's experience in vigorously defending and resolving claims in the past, and the Company's significant insurance coverage with solvent carriers as of the date of this filing, management does not believe that asbestos-related product liability claims are likely to have a material adverse effect on the Company's results of operations, financial position or cash flows.

To date, the Company has paid and accrued \$323.7 million in defense and indemnity in advance of insurers' reimbursement and has received \$124.9 million in cash and notes from insurers. The net balance of \$198.8 million, is expected to be fully recovered. Timing of recovery is dependent on final resolution of the declaratory judgment action referred to above or additional negotiated settlements. At December 31, 2013, insurers owed \$153.6 million in association with these claims.

In addition to the \$198.8 million net balance relating to past settlements and defense costs, the Company has estimated a liability of \$111.8 million for claims asserted, but not yet resolved and their related defense costs at

September 30, 2014. The Company also has a related asset of \$111.8 million to recognize proceeds

20

---



Table of Contents

from the insurance carriers, which is expected to be fully recovered. Receipt of these proceeds is not expected prior to the resolution of the declaratory judgment action referred to above, which is expected to occur subsequent to September 30, 2015. At December 31, 2013, the comparable value of the accrued liability and associated insurance asset was \$96.7 million.

The amounts recorded in the Condensed Consolidated Balance Sheets related to the estimated future settlement of existing claims are as follows:

(millions of dollars)	September 30, 2014	December 31, 2013
Assets:		
Other non-current assets	\$111.8	\$96.7
Total insurance assets	\$111.8	\$96.7
Liabilities:		
Accounts payable and accrued expenses	\$46.8	\$41.1
Other non-current liabilities	65.0	55.6
Total accrued liabilities	\$111.8	\$96.7

The 2014 increase in the accrued liability and associated insurance asset is primarily due to an expected higher rate of claim settlement based on recent litigation claim activity.

The Company cannot reasonably estimate possible losses, if any, in excess of those for which it has accrued, because it cannot predict how many additional claims may be brought against the Company (or parties the Company has an obligation to indemnify) in the future, the allegations in such claims, the possible outcomes, or the impact of tort reform legislation that may be enacted at the state or federal levels.

**(15) Restructuring**

In the fourth quarter of 2013, the Company initiated actions primarily in the Drivetrain segment designed to improve future profitability and competitiveness. As a continuation of these actions, in the first quarter of 2014, the Company finalized severance agreements with two labor unions at separate facilities in Western Europe for approximately 350 employees. The Company recorded \$7.4 million and \$52.2 million of restructuring expense in the three and nine months ended September 30, 2014, respectively, related to these facilities. Included in this restructuring expense are employee termination benefits of \$5.3 million and \$43.8 million, respectively, and other expense of \$2.1 million and \$8.4 million, respectively.

The Company expects additional restructuring expenses to be incurred over the next two years related to the Drivetrain segment, including approximately \$15 million of employee termination benefits associated with the severance agreements discussed above. These expenses will be recognized as employees render service in accordance with terms of the agreements. Future cash payments for these restructuring activities are expected to be complete by the end of 2015.

On February 28, 2014, the Company acquired 100% of the equity interests in Gustav Wahler GmbH u. Co. KG and its general partner ("Wahler"). In the second quarter of 2014, the Company initiated actions to improve the future profitability and competitiveness of Wahler and recorded \$2.2 million and \$5.3 million of employee termination benefits in the three and nine months ended September 30, 2014, respectively. These termination benefits relate to approximately 80 employees in Germany, Brazil and China. The Company expects additional restructuring expenses to be incurred over the next two years related to the Wahler acquisition.



Table of Contents

Estimates of restructuring expense are based on information available at the time such charges are recorded. Due to the inherent uncertainty involved in estimating restructuring expenses, actual amounts paid for such activities may differ from amounts initially recorded. Accordingly, the Company may record revisions of previous estimates by adjusting previously established accruals.

The Company recorded \$3.5 million and \$6.6 million of restructuring expense in the three and nine months ended September 30, 2014, respectively, related to a global realignment plan intended to enhance treasury management flexibility by creating a legal entity structure that better aligns with the Company's business strategy.

The following table displays a rollforward of the employee related restructuring accruals recorded within the Company's Consolidated Balance Sheet and the related cash flow activity for the nine months ended September 30, 2014:

(millions of dollars)	Employee Related Accruals		
	Drivetrain	Engine	Total
Balance at December 31, 2013	\$8.4	\$2.8	\$11.2
Provision	32.1	0.7	32.8
Cash payments	(1.2	) (1.6	) (2.8
Translation adjustment	—	—	—
Balance at March 31, 2014	\$39.3	\$1.9	\$41.2
Provision	6.4	3.6	10.0
Cash payments	(2.7	) (3.9	) (6.6
Translation adjustment	(0.2	) —	) (0.2
Balance at June 30, 2014	\$42.8	\$1.6	\$44.4
Provision	5.3	2.2	7.5
Cash payments	(1.1	) (1.4	) (2.5
Translation adjustment	(3.2	) (0.2	) (3.4
Balance at September 30, 2014	\$43.8	\$2.2	\$46.0

## (16) Earnings Per Share

The Company presents both basic and diluted earnings per share of common stock ("EPS") amounts. Basic EPS is calculated by dividing net earnings attributable to BorgWarner Inc. by the weighted average shares of common stock outstanding during the reporting period. Diluted EPS is calculated by dividing net earnings attributable to BorgWarner Inc. by the weighted average shares of common stock and common equivalent stock outstanding during the reporting period.

The dilutive impact of stock-based compensation is calculated using the treasury stock method. The treasury stock method assumes that the Company uses the assumed proceeds from the exercise of awards to repurchase common stock at the average market price during the period. The assumed proceeds under the treasury stock method include the purchase price that the grantee will pay in the future, compensation cost for future service that the Company has not yet recognized and any windfall/(shortfall) tax benefits that would be credited/(debited) to capital in excess of par value when the award generates a tax deduction. Options are only dilutive when the average market price of the underlying common stock exceeds the exercise price of the options.

Table of Contents

The following table reconciles the numerators and denominators used to calculate basic and diluted earnings per share of common stock:

(in millions, except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Basic earnings per share:				
Net earnings attributable to BorgWarner Inc.	\$ 166.6	\$ 166.8	\$ 515.9	\$ 482.9
Weighted average shares of common stock outstanding	227.077	227.638	227.395	229.168
Basic earnings per share of common stock	\$0.73	\$0.73	\$2.27	\$2.11
Diluted earnings per share:				
Net earnings attributable to BorgWarner Inc.	\$ 166.6	\$ 166.8	\$ 515.9	\$ 482.9
Weighted average shares of common stock outstanding	227.077	227.638	227.395	229.168
Effect of stock-based compensation	1.591	2.838	1.827	2.768
Weighted average shares of common stock outstanding including dilutive shares	228.668	230.476	229.222	231.936
Diluted earnings per share of common stock	\$0.73	\$0.72	\$2.25	\$2.08

## (17) Reporting Segments

The Company's business is comprised of two reporting segments: Engine and Drivetrain. These segments are strategic business groups, which are managed separately as each represents a specific grouping of related automotive components and systems.

The Company allocates resources to each segment based upon the projected after-tax return on invested capital ("ROIC") of its business initiatives. ROIC is comprised of Adjusted EBIT after deducting notional taxes compared to the projected average capital investment required. Adjusted EBIT is comprised of earnings before interest, income taxes and noncontrolling interest ("EBIT") adjusted for restructuring, goodwill impairment charges, affiliates' earnings and other items not reflective of on-going operating income or loss.

Adjusted EBIT is the measure of segment income or loss used by the Company. The Company believes Adjusted EBIT is most reflective of the operational profitability or loss of our reporting segments. The following tables show segment information and Adjusted EBIT for the Company's reporting segments.

## Net Sales by Reporting Segment

(millions of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Engine	\$1,412.4	\$1,210.3	\$4,322.0	\$3,756.1
Drivetrain	627.0	604.0	2,016.4	1,818.9
Inter-segment eliminations	(7.3)	(8.1)	(25.2)	(23.8)
Net sales	\$2,032.1	\$1,806.2	\$6,313.2	\$5,551.2



Table of Contents

## Adjusted Earnings Before Interest, Income Taxes and Noncontrolling Interest ("Adjusted EBIT")

(millions of dollars)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Engine	\$222.6	\$195.5	\$696.0	\$618.1
Drivetrain	68.0	65.9	237.6	181.7
Adjusted EBIT	290.6	261.4	933.6	799.8
Restructuring expense	13.1	—	67.6	—
Pension settlement	2.7	—	2.7	—
Program termination agreement	—	—	—	11.3
Retirement related obligations	—	—	—	5.9
Corporate, including equity in affiliates' earnings and stock-based compensation	22.3	25.4	76.0	83.9
Interest income	(1.4	) (1.3	) (4.3	) (3.3
Interest expense and finance charges	9.0	8.1	26.2	26.6
Earnings before income taxes and noncontrolling interest	244.9	229.2	765.4	675.4
Provision for income taxes	71.9	56.3	225.3	173.8
Net earnings	173.0	172.9	540.1	501.6
Net earnings attributable to the noncontrolling interest, net of tax	6.4	6.1	24.2	18.7
Net earnings attributable to BorgWarner Inc.	\$166.6	\$166.8	\$515.9	\$482.9

## Total Assets

(millions of dollars)	September 30,	December 31,
	2014	2013
Engine	\$3,968.6	\$3,519.1
Drivetrain	1,793.6	1,786.6
Total	5,762.2	5,305.7
Corporate (a)	1,520.1	1,611.3
Total assets	\$7,282.3	\$6,917.0

(a) Corporate assets include investments and advances and deferred income taxes.

## (18) Recent Transactions

On February 28, 2014, the Company acquired 100% of the equity interests in Wahler. Wahler is a producer of exhaust gas recirculation ("EGR") valves, EGR tubes and thermostats, and has operations in Germany, Brazil, the U.S., China and Slovakia. The cash paid, net of cash acquired was \$106.4 million (77.1 million Euro).

The Wahler acquisition is expected to strengthen the Company's strategic position as a producer of complete EGR systems and create additional market opportunities in both passenger and commercial vehicle applications.

The operating results and assets are reported within the Company's Engine reporting segment as of the date of the acquisition. The impact of Wahler is not expected to be material to 2014 consolidated revenues and earnings. The Company paid \$106.4 million, which is recorded as an investing activity in the Company's Condensed Consolidated Statement of Cash Flows. Additionally, the Company assumed retirement-related liabilities of \$3.2 million and assumed debt of \$40.3 million, which are reflected in the supplemental cash flow information on the Company's Condensed Consolidated Statement of Cash Flows.



Table of Contents

The following table summarizes the aggregated estimated fair value of the assets acquired and liabilities assumed on February 28, 2014, the date of acquisition:

(millions of dollars)

Receivables, net	\$55.2	
Inventories, net	47.1	
Property, plant and equipment, net	55.3	
Goodwill	56.3	
Other intangible assets	42.7	
Other assets and liabilities	(32.5)	)
Accounts payable and accrued expenses	(74.2)	)
Total consideration, net of cash acquired	149.9	
Less: Assumed retirement-related liabilities	3.2	
Less: Assumed debt	40.3	
Cash paid, net of cash acquired	\$106.4	

In connection with the acquisition, the Company capitalized \$24.9 million for customer relationships, \$10.2 million for know-how, \$4.1 million for patented technology and \$3.5 million for the Wahler trade name. Customer relationships and know-how will be amortized over a period of up to 15 years, patented technology will be amortized over seven years and the Wahler trade name will not be amortized as it has an indefinite useful life. The income approach was used to determine the fair value of all intangible assets. Additionally, \$22.4 million in goodwill is expected to be non-deductible for tax purposes.

The Company is in the process of finalizing all purchase accounting adjustments related to the Wahler acquisition. The Company has recorded fair value adjustments based on new information obtained during the measurement period. These adjustments have resulted in an increase in goodwill of \$9.0 million from the Company's initial estimate. Subsequent adjustments may be necessary based on the finalization of certain estimates, including additional fair value or working capital adjustments.

## (19) New Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board amended the Accounting Standards Codification to add Topic 606, "Revenue from Contracts with Customers," outlining a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and superseding most current revenue recognition guidance. This guidance is effective for interim and annual reporting periods beginning after December 15, 2016. The Company is currently evaluating the impact this guidance will have on its Consolidated Financial Statements.



Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations  
INTRODUCTION

BorgWarner Inc. and Consolidated Subsidiaries (the "Company") is a leading global supplier of highly engineered automotive systems and components primarily for powertrain applications. Our products help improve vehicle performance, fuel efficiency, stability and air quality. These products are manufactured and sold worldwide, primarily to original equipment manufacturers ("OEMs") of light vehicles (passenger cars, sport-utility vehicles ("SUVs"), vans and light trucks). The Company's products are also sold to other OEMs of commercial vehicles (medium-duty trucks, heavy-duty trucks and buses) and off-highway vehicles (agricultural and construction machinery and marine applications). We also manufacture and sell our products to certain Tier One vehicle systems suppliers and into the aftermarket for light, commercial and off-highway vehicles. The Company operates manufacturing facilities serving customers in the Americas, Europe and Asia and is an original equipment supplier to every major automotive OEM in the world.

The Company's products fall into two reporting segments: Engine and Drivetrain. The Engine segment's products include turbochargers, timing devices and chain products, emissions systems, thermal systems, diesel cold start and gasoline ignition technology. The Drivetrain segment's products include transmission components and systems and all-wheel drive torque management systems.

Stock Split

On November 13, 2013, the Company's Board of Directors declared a two-for-one stock split effected in the form of a stock dividend on our common stock. To implement this stock split, shares of common stock were issued on December 16, 2013 to stockholders of record as of the close of business on December 2, 2013. All prior year share and per share amounts disclosed in this document have been restated to reflect the two-for-one stock split.

RESULTS OF OPERATIONS

Three Months Ended September 30, 2014 vs. Three Months Ended September 30, 2013

Net sales for the three months ended September 30, 2014 totaled \$2,032.1 million, a 12.5% increase from the three months ended September 30, 2013. Excluding the impact of the 2014 acquisition of Gustav Wahler GmbH u. Co. KG and its general partner ("Wahler") and strengthening foreign currencies, primarily the Won, partially offset by the weakening Yen, net sales increased approximately 8%.

Cost of sales as a percentage of net sales increased to 79.1% in the three months ended September 30, 2014 from 79.0% in the three months ended September 30, 2013. Gross profit and gross margin were \$424.5 million and 20.9% in the three months ended September 30, 2014 compared to \$379.6 million and 21.0% in the three months ended September 30, 2013. The Company's material cost of sales was approximately 50% of net sales in both the three months ended September 30, 2014 and 2013. The Company's remaining cost to convert raw material to finished product (conversion cost) slightly increased compared to the three months ended September 30, 2013.

Selling, general and administrative ("SG&A") expenses for the three months ended September 30, 2014 increased \$16.8 million to \$174.5 million from \$157.7 million. SG&A as a percentage of net sales was 8.6% in the three months ended September 30, 2014, down slightly from 8.7% in the three months ended September 30, 2013. Research and Development ("R&D") expenses, which are included in SG&A expenses, increased \$13.5 million to \$85.3 million from \$71.8 million as compared to the three months ended September 30, 2013. As a percentage of net sales, R&D expenses were 4.2% in the three months ended September 30, 2014 compared to 4.0% in the three months ended September 30, 2013. Our continued investment in a number of cross-business R&D programs, as well as other key

programs, is necessary for the Company's

26

---

Table of Contents

short- and long-term growth. The SG&A expense increase is also reflective of the first quarter 2014 acquisition of Wahler.

Other expense, net of \$12.3 million for the three months ended September 30, 2014 is primarily related to \$13.1 million of restructuring expense primarily associated with both the Drivetrain and Engine segments. The Drivetrain segment charges primarily represent a continuation of expenses associated with the first quarter 2014 finalization of severance agreements with two labor unions at separate facilities in Western Europe for approximately 350 employees. The Engine segment charges primarily relate to the restructuring of the Wahler acquisition. Both the Drivetrain and Engine restructuring actions are designed to improve the future profitability and competitiveness of each segment. The Company estimates that additional restructuring expense of approximately \$35 million and \$23 million will be incurred over the next two years related to the Drivetrain and Engine segment restructuring plans, respectively. The Company also recorded restructuring charges related to a global realignment plan intended to enhance treasury management flexibility by creating a legal entity structure that better aligns with the Company's business strategy. Other expense, net for the three months ended September 30, 2014 also includes a pension plan settlement loss of \$2.7 million related to lump-sum payments made to former employees of the Company to discharge its obligation under the plan.

Equity in affiliates' earnings of \$14.8 million increased \$4.4 million as compared with the three months ended September 30, 2013 primarily due to higher earnings from the Company's 50% interest in NSK-Warner.

At September 30, 2014, the Company's effective tax rate for the first nine months was 29.4%, which includes tax benefits of \$11.9 million and \$0.9 million related to restructuring expense and the pension plan settlement loss, respectively, discussed in the Other Expense (Income), net footnote. Excluding the impact of these non-comparable items, the Company has estimated its annual effective tax rate associated with ongoing operations to be approximately 28.5% for the year ending December 31, 2014.

At September 30, 2013, the Company's effective tax rate for the first nine months was 25.7%, which included tax benefits of \$3.8 million and \$2.1 million related to the program termination agreement and retirement related obligations discussed in the Other Expense (Income), net footnote. This rate also included a net tax benefit of \$7.3 million, which is comprised of a \$6.6 million tax benefit related to the extension of the federal research and development credit and other international tax provisions resulting from the retroactive impact of U.S. legislation enacted in January 2013, \$3.1 million related to 2012 provision to return adjustments and \$2.5 million related to the reversal of certain deferred tax asset valuation allowances, partially offset by a \$4.9 million tax expense related to a comprehensive income adjustment.

The Company's earnings per diluted share were \$0.73 and \$0.72 for the three months ended September 30, 2014 and 2013, respectively. The Company believes the following table is useful in highlighting non-comparable items that impacted its earnings per diluted share.

	Three Months Ended September 30, 2014	Three Months Ended September 30, 2013
Non-comparable items:		
Restructuring expense	\$(0.05	) \$—
Pension settlement	(0.01	) —
Tax adjustments	—	0.02
Total impact of non-comparable items per share — diluted	\$(0.06	) \$0.02

Edgar Filing: BORGWARNER INC - Form 10-Q

Nine Months Ended September 30, 2014 vs. Nine Months Ended September 30, 2013

Net sales for the nine months ended September 30, 2014 totaled \$6,313.2 million, a 13.7% increase from the nine months ended September 30, 2013. Excluding the impact of 2014 acquisition of Wahler and

27

---

Table of Contents

strengthening foreign currencies, primarily the Euro and Won, partially offset by the weakening Real and Yen, net sales increased approximately 8%.

Cost of sales as a percentage of net sales decreased to 78.7% in the nine months ended September 30, 2014 from 79.3% in the nine months ended September 30, 2013. Gross profit and gross margin were \$1,343.1 million and 21.3% in the nine months ended September 30, 2014 compared to \$1,150.9 million and 20.7% in the nine months ended September 30, 2013. The Company's material cost of sales was approximately 50% of net sales in both the nine months ended September 30, 2014 and 2013. The Company's remaining cost to convert raw material to finished product (conversion cost) slightly decreased compared to the nine months ended September 30, 2013.

SG&A expenses for the nine months ended September 30, 2014 increased \$56.9 million to \$529.5 million from \$472.6 million. SG&A as a percentage of net sales was 8.4% for the nine months ended September 30, 2014, down slightly from 8.5% for the nine months ended September 30, 2013. The increase in SG&A is primarily due to higher R&D expenses during the nine months ended September 30, 2014. R&D expenses, which are included in SG&A expenses, increased \$41.2 million to \$257.4 million from \$216.2 million as compared to the nine months ended September 30, 2013. As a percentage of net sales, R&D expenses were 4.1% and 3.9% in the nine months ended September 30, 2014 and 2013, respectively. Our continued investment in a number of cross-business R&D programs, as well as other key programs, is necessary for the Company's short- and long-term growth. The SG&A expense increase is also reflective of the first quarter 2014 acquisition of Wahler.

Other expense, net of \$62.1 million for the nine months ended September 30, 2014 is primarily related to \$67.6 million of restructuring expense primarily associated with both the Drivetrain and Engine segments. The Drivetrain segment charges primarily represent a continuation of expenses associated with the first quarter 2014 finalization of severance agreements with two labor unions at separate facilities in Western Europe for approximately 350 employees. The Engine segment charges primarily relate to the restructuring of the Wahler acquisition. Both the Drivetrain and Engine restructuring actions are designed to improve the future profitability and competitiveness of each segment. The Company estimates that additional restructuring expense of approximately \$35 million and \$23 million will be incurred over the next two years related to the Drivetrain and Engine segment restructuring plans, respectively. The Company also recorded restructuring charges related to a global realignment plan intended to enhance treasury management flexibility by creating a legal entity structure that better aligns with the Company's business strategy. Other expense, net for the nine months ended September 30, 2014 also includes a pension plan settlement loss of \$2.7 million related to lump-sum payments made to former employees of the Company to discharge its obligation under the plan.

Other expense, net of \$10.8 million for the nine months ended September 30, 2013 is primarily related to an \$11.3 million expense associated with a program termination agreement and a \$5.9 million retirement related obligation related to a first quarter 2013 grant of restricted stock awards to certain retiring Named Executive Officers, which resulted from the Company's fourth quarter 2012 decision to waive the forfeiture provision associated with future restricted stock grants made to these Named Executive Officers.

Equity in affiliates' earnings of \$35.8 million increased \$4.6 million as compared with the nine months ended September 30, 2013 primarily due to higher earnings from the Company's 50% interest in NSK-Warner.

At September 30, 2014, the Company's effective tax rate for the first nine months was 29.4%, which includes tax benefits of \$11.9 million and \$0.9 million related to restructuring expense and the pension plan settlement loss, respectively, discussed in the Other Expense (Income), net footnote. Excluding the impact of these non-comparable items, the Company has estimated its annual effective tax rate associated with ongoing operations to be approximately 28.5% for the year ending December 31, 2014.



Table of Contents

At September 30, 2013, the Company's effective tax rate for the first nine months was 25.7%, which included tax benefits of \$3.8 million and \$2.1 million related to the program termination agreement and retirement related obligations discussed in the Other Expense (Income), net footnote. This rate also included a net tax benefit of \$7.3 million, which is comprised of a \$6.6 million tax benefit related to the extension of the federal research and development credit and other international tax provisions resulting from the retroactive impact of U.S. legislation enacted in January 2013, \$3.1 million related to 2012 provision to return adjustments and \$2.5 million related to the reversal of certain deferred tax asset valuation allowances, partially offset by a \$4.9 million tax expense related to a comprehensive income adjustment.

The Company's earnings per diluted share were \$2.25 and \$2.08 for the nine months ended September 30, 2014 and 2013, respectively. The Company believes the following table is useful in highlighting non-comparable items that impacted its earnings per diluted share.

	Nine Months Ended September 30, 2014	Nine Months Ended September 30, 2013	
Non-comparable items:			
Restructuring expense	\$(0.24	) \$—	
Pension settlement	(0.01	) —	
Program termination agreement	—	(0.03	)
Retirement related obligations	—	(0.02	)
Tax adjustments	—	0.03	
Total impact of non-comparable items per share — diluted	\$(0.25	) \$(0.02	)

## Reporting Segments

The Company's business is comprised of two reporting segments: Engine and Drivetrain. These segments are strategic business groups, which are managed separately as each represents a specific grouping of related automotive components and systems.

The Company allocates resources to each segment based upon the projected after-tax return on invested capital ("ROIC") of its business initiatives. ROIC is comprised of Adjusted EBIT after deducting notional taxes compared to the projected average capital investment required. Adjusted EBIT is comprised of earnings before interest, income taxes and noncontrolling interest ("EBIT") adjusted for restructuring, goodwill impairment charges, affiliates' earnings and other items not reflective of on-going operating income or loss.

Adjusted EBIT is the measure of segment income or loss used by the Company. The Company believes Adjusted EBIT is most reflective of the operational profitability or loss of our reporting segments. The following tables show segment information and Adjusted EBIT for the Company's reporting segments.

## Net Sales by Reporting Segment

(millions of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Engine	\$1,412.4	\$1,210.3	\$4,322.0	\$3,756.1
Drivetrain	627.0	604.0	2,016.4	1,818.9
Inter-segment eliminations	(7.3	) (8.1	) (25.2	) (23.8
Net sales	\$2,032.1	\$1,806.2	\$6,313.2	\$5,551.2





Table of Contents

## Adjusted Earnings Before Interest, Income Taxes and Noncontrolling Interest (“Adjusted EBIT”)

(millions of dollars)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Engine	\$222.6	\$195.5	\$696.0	\$618.1
Drivetrain	68.0	65.9	237.6	181.7
Adjusted EBIT	290.6	261.4	933.6	799.8
Restructuring expense	13.1	—	67.6	—
Pension settlement	2.7	—	2.7	—
Program termination agreement	—	—	—	11.3
Retirement related obligations	—	—	—	5.9
Corporate, including equity in affiliates' earnings and stock-based compensation	22.3	25.4	76.0	83.9
Interest income	(1.4	) (1.3	) (4.3	) (3.3
Interest expense and finance charges	9.0	8.1	26.2	26.6
Earnings before income taxes and noncontrolling interest	244.9	229.2	765.4	675.4
Provision for income taxes	71.9	56.3	225.3	173.8
Net earnings	173.0	172.9	540.1	501.6
Net earnings attributable to the noncontrolling interest, net of tax	6.4	6.1	24.2	18.7
Net earnings attributable to BorgWarner Inc.	\$166.6	\$166.8	\$515.9	\$482.9

## Three Months Ended September 30, 2014 vs. Three Months Ended September 30, 2013

The Engine segment net sales increased \$202.1 million, or 16.7%, from the three months ended September 30, 2013. Excluding the impact of the 2014 Wahler acquisition and strengthening foreign currencies, primarily the Won, partially offset by the weakening Yen, net sales increased approximately 10% from the three months ended September 30, 2013, primarily due to higher sales of turbochargers and engine timing devices. The Engine segment Adjusted EBIT margin was 15.8% in the three months ended September 30, 2014 down from 16.2% in the three months ended September 30, 2013. The decline in the Engine segment Adjusted EBIT margin was due to the Wahler acquisition, which increased sales with minimal contribution to Adjusted EBIT.

The Drivetrain segment net sales increased \$23.0 million, or 3.8%, from the three months ended September 30, 2013. Excluding the impact of strengthening foreign currencies, primarily the Won, net sales increased approximately 3% from the three months ended September 30, 2013, primarily due to higher sales of dual clutch transmission modules, partially offset by a planned slow ramp-up of a major program by a North American customer. The Drivetrain segment Adjusted EBIT margin was 10.8% in the three months ended September 30, 2014 down slightly from 10.9% in the three months ended September 30, 2013.

## Nine Months Ended September 30, 2014 vs. Nine Months Ended September 30, 2013

The Engine segment net sales increased \$565.9 million, or 15.1%, from the nine months ended September 30, 2013. Excluding the impact of the 2014 Wahler acquisition and strengthening foreign currencies, primarily the Euro and Won, partially offset by the weakening Real and Yen, net sales increased approximately 8% from the nine months ended September 30, 2013, primarily due to higher sales of turbochargers, EGR coolers and engine timing devices. The Engine segment Adjusted EBIT margin was 16.1% in the nine months ended September 30, 2014 down from 16.5% in the nine months ended September 30, 2013. The decline in the Engine segment Adjusted EBIT margin was due to the Wahler acquisition, which increased sales with minimal contribution to Adjusted EBIT primarily due to

expenses associated with purchase accounting adjustments.

30

---

## Table of Contents

The Drivetrain segment net sales increased \$197.5 million, or 10.9%, from the nine months ended September 30, 2013. Excluding the impact of strengthening foreign currencies, primarily the Euro and Won, net sales increased approximately 9% from the nine months ended September 30, 2013, primarily due to higher sales of all-wheel drive systems, traditional transmission components and dual clutch transmission modules. The Drivetrain segment Adjusted EBIT margin was 11.8% in the nine months ended September 30, 2014 up from 10.0% in the nine months ended September 30, 2013.

### Outlook for 2014

Our overall outlook for 2014 is positive. The Company expects moderate global vehicle production growth in 2014 compared with 2013. However, the Company's sales growth is expected to outpace global vehicle production in 2014 due to rapid adoption of BorgWarner products around the world.

The Company maintains a positive long-term outlook for its global business and is committed to new product development and strategic capital investments to enhance its product leadership strategy. The trends that are driving our long-term growth are expected to continue, including the growth of direct injection diesel and gasoline engines worldwide, the increased adoption of automated transmissions in Europe and Asia-Pacific, and the move to variable cam and chain engine timing systems in Europe and Asia-Pacific.

### FINANCIAL CONDITION AND LIQUIDITY

The Company maintains various liquidity sources including cash and cash equivalents and the unused portion of our multi-currency revolving credit agreement. At September 30, 2014, the Company had \$782.8 million of cash, of which \$779.1 million of cash is held by our subsidiaries outside of the United States. Cash held by these subsidiaries is used to fund foreign operational activities and future investments, including acquisitions. The vast majority of cash held outside the United States is available for repatriation, however, doing so could result in increased foreign and U.S. federal, state and local income taxes. A deferred tax liability has been recorded for the portion of these funds anticipated to be repatriated to the United States. The Company uses its U.S. liquidity for various corporate purposes, including but not limited to, debt service, share repurchases, dividend distributions and other corporate expenses.

On June 30, 2014, the Company amended and extended its \$750 million multi-currency revolving credit facility (which included a feature that allowed the Company's borrowings to be increased to \$1 billion) to a \$1 billion multi-currency revolving credit facility (which includes a feature that allows the Company's borrowings to be increased to \$1.25 billion). The facility provides for borrowings through June 30, 2019. The Company has one key financial covenant as part of the credit agreement which is a debt to EBITDA ("Earnings Before Interest, Taxes, Depreciation and Amortization") ratio. The Company was in compliance with the financial covenant at September 30, 2014 and expects to remain compliant in future periods. At September 30, 2014, the Company had no outstanding borrowings under this facility. At December 31, 2013, the Company had outstanding borrowings of \$320.0 million under the multi-currency revolving credit agreement.

On March 12, 2014, the Company entered into a new commercial paper program pursuant to which the Company may issue short-term, unsecured commercial paper notes up to a maximum aggregate principal amount outstanding of \$1 billion. Under this program, the Company may issue notes from time to time and will use the proceeds for general corporate purposes. At September 30, 2014, the Company had outstanding borrowings of \$355.0 million under this program, which is classified in the Condensed Consolidated Balance Sheet in Notes payable and other short-term debt.

The total current combined borrowing capacity under the multi-currency revolving credit facility and commercial paper program cannot exceed \$1 billion.

## Table of Contents

On February 11, 2014, the Company's universal shelf registration expired. The Company filed a new universal shelf registration with the Securities and Exchange Commission on February 28, 2014. In addition to the credit facility, the Company's universal shelf registration has an unlimited amount of various debt and equity instruments that could be issued.

On January 22 and April 21, 2014, the Company's Board of Directors declared quarterly cash dividends of \$0.125 per share of common stock. On July 21, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$0.13. All of these dividends were paid in the nine months ended September 30, 2014.

The Company's net debt to net capital ratio was 12.2% at September 30, 2014 versus 7.2% at December 31, 2013. This increase is primarily due to the February 28, 2014 acquisition of Wahler.

From a credit quality perspective, the Company has a credit rating of Baa2 from Moody's and BBB+ from both Standard & Poor's and Fitch Ratings. The current outlook from Moody's is positive. The current outlook from both Standard & Poor's and Fitch Ratings is stable. None of the Company's debt agreements require accelerated repayment in the event of a downgrade in credit ratings.

Net cash provided by operating activities increased \$31.4 million to \$546.2 million in the first nine months of 2014 from \$514.8 million in the first nine months of 2013. This increase primarily reflects higher earnings during the first nine months of 2014 compared with the first nine months of 2013.

Net cash used in investing activities increased \$226.0 million to \$501.1 million in the first nine months of 2014 from \$275.1 million in the first nine months of 2013. This increase is primarily due to the \$106.4 million acquisition of Wahler and higher capital expenditures, including tooling outlays.

Net cash used in financing activities increased \$90.3 million to \$149.5 million in the first nine months of 2014 from \$59.2 million in the first nine months of 2013. This increase is primarily driven by lower net borrowings in 2014 and dividends paid to BorgWarner stockholders, partially offset by higher payments for the purchase of treasury stock in 2013.

We believe that the combination of cash from operations, cash balances, available credit facilities, and the universal shelf registration capacity will be sufficient to satisfy our cash needs for our current level of operations and our planned operations for the foreseeable future. We will continue to balance our needs for internal growth, external growth, debt reduction and cash conservation.

## CONTINGENCIES

In the normal course of business, the Company is party to various commercial and legal claims, actions and complaints, including matters involving warranty claims, intellectual property claims, general liability and various other risks. It is not possible to predict with certainty whether or not the Company will ultimately be successful in any of these commercial and legal matters or, if not, what the impact might be. The Company's environmental and product liability contingencies are discussed separately below. The Company's management does not expect that an adverse outcome in any of these commercial and legal claims, actions and complaints will have a material adverse effect on the Company's results of operations, financial position or cash flows, although it could be material to the results of operations in a particular quarter.

## Litigation

In January 2006, BorgWarner Diversified Transmission Products Inc. ("DTP"), a subsidiary of the Company, filed a declaratory judgment action in United States District Court, Southern District of Indiana (Indianapolis Division) against the United Automobile, Aerospace, and Agricultural Implements Workers of

Table of Contents

America (“UAW”) Local No. 287 and Gerald Poor, individually and as the representative of a defendant class. DTP sought the Court's affirmation that DTP did not violate the Labor-Management Relations Act or the Employee Retirement Income Security Act (ERISA) by unilaterally amending certain medical plans effective April 1, 2006 and October 1, 2006, prior to the expiration of the then-current collective bargaining agreements. On September 10, 2008, the Court found that DTP's reservation of the right to make such amendments reducing the level of benefits provided to retirees was limited by its collectively bargained health insurance agreement with the UAW, which did not expire until April 24, 2009. Thus, the amendments were untimely. In 2008, the Company recorded a charge of \$4.0 million as a result of the Court's decision.

DTP filed a declaratory judgment action in the United States District Court, Southern District of Indiana (Indianapolis Division) against the UAW Local No. 287 and Jim Barrett and others, individually and as representatives of a defendant class, on February 26, 2009 again seeking the Court's affirmation that DTP did not violate the Labor - Management Relations Act or ERISA by modifying the level of benefits provided retirees to make them comparable to other Company retiree benefit plans after April 24, 2009. Certain retirees, on behalf of themselves and others, filed a mirror-image action in the United States District Court, Eastern District of Michigan (Southern Division) on March 11, 2009, for which a class has been certified. During the last quarter of 2009, the action pending in Indiana was dismissed, while the action in Michigan is continuing. The Company is vigorously defending against the suit. This contingency is subject to many uncertainties, therefore based on the information available to date, the Company cannot reasonably estimate the amount or the range of potential loss, if any.

Environmental

The Company and certain of its current and former direct and indirect corporate predecessors, subsidiaries and divisions have been identified by the United States Environmental Protection Agency and certain state environmental agencies and private parties as potentially responsible parties (“PRPs”) at various hazardous waste disposal sites under the Comprehensive Environmental Response, Compensation and Liability Act (“Superfund”) and equivalent state laws and, as such, may presently be liable for the cost of clean-up and other remedial activities at 27 such sites. Responsibility for clean-up and other remedial activities at a Superfund site is typically shared among PRPs based on an allocation formula.

The Company believes that none of these matters, individually or in the aggregate, will have a material adverse effect on its results of operations, financial position or cash flows. Generally, this is because either the estimates of the maximum potential liability at a site are not material or the liability will be shared with other PRPs, although no assurance can be given with respect to the ultimate outcome of any such matter.

Based on information available to the Company (which in most cases includes: an estimate of allocation of liability among PRPs; the probability that other PRPs, many of whom are large, solvent public companies, will fully pay the cost apportioned to them; currently available information from PRPs and/or federal or state environmental agencies concerning the scope of contamination and estimated remediation and consulting costs; and remediation alternatives), the Company has an accrual for indicated environmental liabilities of \$6.8 million and \$4.0 million at September 30, 2014 and at December 31, 2013, respectively. The Company expects to pay out substantially all of the amounts accrued for environmental liability over the next five years.

In connection with the sale of Kuhlman Electric Corporation (“Kuhlman Electric”), the Company agreed to indemnify the buyer and Kuhlman Electric for certain environmental liabilities, then unknown to the Company, relating to certain operations of Kuhlman Electric that pre-date the Company's 1999 acquisition of Kuhlman Electric. The Company previously settled or obtained dismissals of various lawsuits that were filed against Kuhlman Electric and others, including the Company, on behalf of plaintiffs alleging personal injury relating to alleged environmental

contamination at its Crystal Springs, Mississippi plant. The Company filed a lawsuit against Kuhlman Electric and a related entity challenging the validity of the indemnity and the defendants filed counterclaims and a related lawsuit. In addition, two lawsuits by plaintiffs alleging

33

---



## Table of Contents

environmental contamination relating to Kuhlman Electric's Crystal Springs plant are still pending and the Company may in the future become subject to further legal proceedings.

### Product Liability

Like many other industrial companies who have historically operated in the U.S., the Company (or parties the Company is obligated to indemnify) continues to be named as one of many defendants in asbestos-related personal injury actions. We believe that the Company's involvement is limited because, in general, these claims relate to a few types of automotive friction products that were manufactured many years ago and contained encapsulated asbestos. The nature of the fibers, the encapsulation and the manner of use lead the Company to believe that these products are highly unlikely to cause harm. As of September 30, 2014 and December 31, 2013, the Company had approximately 18,000 and 17,000 pending asbestos-related product liability claims, respectively. Of the approximately 18,000 outstanding claims at September 30, 2014, approximately half were pending in jurisdictions that have undergone significant tort and judicial reform activities subsequent to the filing of these claims.

The Company's policy is to vigorously defend against these lawsuits and the Company has been successful in obtaining dismissal of many claims without any payment. The Company expects that the vast majority of the pending asbestos-related product liability claims where it is a defendant (or has an obligation to indemnify a defendant) will result in no payment being made by the Company or its insurers. In 2014, of the approximately 1,500 claims resolved, 299 (20%) resulted in payment being made to a claimant by or on behalf of the Company. In the full year of 2013, of the approximately 1,500 claims resolved, 297 (20%) resulted in payment being made to a claimant by or on behalf of the Company.

Prior to June 2004, the settlement and defense costs associated with all claims were paid by the Company's primary layer insurance carriers under a series of funding arrangements. In addition to the primary insurance available for asbestos-related claims, the Company has substantial excess insurance coverage available for potential future asbestos-related product claims. In June 2004, primary layer insurance carriers notified the Company of the alleged exhaustion of their policy limits.

A declaratory judgment action was filed in January 2004 in the Circuit Court of Cook County, Illinois by Continental Casualty Company and related companies against the Company and certain of its historical general liability insurers. The court has issued a number of interim rulings and discovery is continuing. The Company has entered into settlement agreements with some of its insurance carriers, resolving their coverage disputes by agreeing to pay specified amounts to the Company. The Company is vigorously pursuing the litigation against the remaining insurers.

In August 2013, the Los Angeles Superior Court entered a jury verdict against the Company in an asbestos-related personal injury action with damages of \$35.0 million, \$32.5 million of which was non-compensatory and will not be recoverable through insurance if the verdict is upheld. The Company has appealed this verdict. The Company posted a surety bond of \$55.0 million related to the appeal. The Company cannot predict the outcome of this pending litigation and therefore cannot reasonably estimate the amount of possible loss, if any, that could result from this action. Although it is impossible to predict the outcome of pending or future claims or the impact of tort reform legislation that may be enacted at the state or federal levels, due to the encapsulated nature of the products, the Company's experience in vigorously defending and resolving claims in the past, and the Company's significant insurance coverage with solvent carriers as of the date of this filing, management does not believe that asbestos-related product liability claims are likely to have a material adverse effect on the Company's results of operations, financial position or cash flows.

To date, the Company has paid and accrued \$323.7 million in defense and indemnity in advance of insurers' reimbursement and has received \$124.9 million in cash and notes from insurers. The net balance

34

---

Table of Contents

of \$198.8 million, is expected to be fully recovered. Timing of recovery is dependent on final resolution of the declaratory judgment action referred to above or additional negotiated settlements. At December 31, 2013, insurers owed \$153.6 million in association with these claims.

In addition to the \$198.8 million net balance relating to past settlements and defense costs, the Company has estimated a liability of \$111.8 million for claims asserted, but not yet resolved and their related defense costs at September 30, 2014. The Company also has a related asset of \$111.8 million to recognize proceeds from the insurance carriers, which is expected to be fully recovered. Receipt of these proceeds is not expected prior to the resolution of the declaratory judgment action referred to above, which is expected to occur subsequent to September 30, 2015. At December 31, 2013, the comparable value of the accrued liability and associated insurance asset was \$96.7 million.

The amounts recorded in the Condensed Consolidated Balance Sheets related to the estimated future settlement of existing claims are as follows:

(millions of dollars)	September 30, 2014	December 31, 2013
Assets:		
Other non-current assets	\$111.8	\$96.7
Total insurance assets	\$111.8	\$96.7
Liabilities:		
Accounts payable and accrued expenses	\$46.8	\$41.1
Other non-current liabilities	65.0	55.6
Total accrued liabilities	\$111.8	\$96.7

The 2014 increase in the accrued liability and associated insurance asset is primarily due to an expected higher rate of claim settlement based on recent litigation claim activity.

The Company cannot reasonably estimate possible losses, if any, in excess of those for which it has accrued, because it cannot predict how many additional claims may be brought against the Company (or parties the Company has an obligation to indemnify) in the future, the allegations in such claims, the possible outcomes, or the impact of tort reform legislation that may be enacted at the state or federal levels.

#### New Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board amended the Accounting Standards Codification to add Topic 606, "Revenue from Contracts with Customers," outlining a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and superseding most current revenue recognition guidance. This guidance is effective for interim and annual reporting periods beginning after December 15, 2016. The Company is currently evaluating the impact this guidance will have on its Consolidated Financial Statements.

Table of Contents

CAUTIONARY STATEMENTS FOR FORWARD-LOOKING STATEMENTS

Statements contained in this Form 10-Q (including Management's Discussion and Analysis of Financial Condition and Results of Operations) may contain forward-looking statements as contemplated by the 1995 Private Securities Litigation Reform Act (the "Act") that are based on management's current outlook, expectations, estimates and projections. Words such as "anticipates," "believes," "continues," "could," "designed," "effect," "estimates," "evaluates," "expects," "forecasts," "goal," "initiative," "intends," "outlook," "plans," "potential," "project," "pursue," "seek," "should," "target," "when," "would," variations of such words and similar expressions are intended to identify such forward-looking statements. All statements, other than statements of historical fact contained or incorporated by reference in this Form 10-Q, that we expect or anticipate will or may occur in the future regarding our financial position, business strategy and measures to implement that strategy, including changes to operations, competitive strengths, goals, expansion and growth of our business and operations, plans, references to future success and other such matters, are forward-looking statements. Accounting estimates, such as those described under the heading "Critical Accounting Policies" in Item 7 of our most recent Annual Report on Form 10-K, are inherently forward-looking. These statements are based on assumptions and analysis made by us in light of our experience and our perception of historical trends, current conditions and expected future developments, as well as other factors we believe are appropriate in the circumstances. Forward-looking statements are not guarantees of performance and the Company's actual results may differ materially from those expressed, projected or implied in or by the forward-looking statements.

You should not place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report. Forward-looking statements are subject to risks and uncertainties, many of which are difficult to predict and generally beyond our control. Such risks and uncertainties include: fluctuations in domestic or foreign vehicle production, the continued use by original equipment manufacturers of outside suppliers, fluctuations in demand for vehicles containing our products, changes in general economic conditions, as well as the other risks noted under Item 1A, "Risk Factors," of our Annual Report on Form 10-K and in other reports that we file with the Securities and Exchange Commission. We do not undertake any obligation to update or announce publicly any updates to or revision to any of the forward-looking statements in this Form 10-Q to reflect any change in our expectations or any change in events, conditions, circumstances, or assumptions underlying the statements.

This section is intended to provide meaningful cautionary statements for purposes of the safe harbor provisions of the Act. This should not be construed as a complete list of all of the economic, competitive, governmental, technological and other factors that could adversely affect our expected consolidated financial position, results of operations or liquidity. Additional risks and uncertainties not currently known to us or that we currently believe are immaterial also may impair our business, operations, liquidity, financial condition and prospects.

Table of Contents

Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes to the information concerning our exposures to market risk as stated in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

Item 4. Controls and Procedures

The Company maintains disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that these procedures are effective. There have been no changes in internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Company is subject to a number of claims and judicial and administrative proceedings (some of which involve substantial amounts) arising out of the Company's business or relating to matters for which the Company may have a contractual indemnity obligation. See Note 14 — Contingencies to the Condensed Consolidated Financial Statements for a discussion of environmental, product liability and other litigation, which is incorporated herein by reference.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Company's Board of Directors authorized the purchase of up to 59.6 million shares of the Company's common stock. As of September 30, 2014, the Company had repurchased 50,047,053 shares under the Common Stock Repurchase Program. All shares purchased under this authorization have been and will continue to be repurchased in the open market at prevailing prices and at times and in amounts to be determined by management as market conditions and the Company's capital position warrant. The Company may use Rule 10b5-1 and 10b-18 plans to facilitate share repurchases. Repurchased shares will be deemed common stock held in treasury and may subsequently be reissued for general corporate purposes.

Employee transactions include restricted shares withheld to offset statutory minimum tax withholding that occurs upon vesting of restricted shares. The BorgWarner Inc. Amended and Restated 2004 and 2014 Stock Incentive Plans provide that the withholding obligations be settled by the Company retaining stock that is part of the Award. Withheld shares will be deemed common stock held in treasury and may subsequently be reissued for general corporate purposes.

Table of Contents

The following table provides information about the Company's purchases of its equity securities that are registered pursuant to Section 12 of the Exchange Act during the quarter ended September 30, 2014:

## Issuer Purchases of Equity Securities

Period	Total number of shares purchased	Average price per share	Total number of shares purchased as part of publicly announced plans or programs	Maximum number of shares that may yet be purchased under the plans or programs
Month Ended July 31, 2014				
Common Stock Repurchase Program	—	\$—	—	10,606,997
Employee transactions	27	\$62.25	—	
Month Ended August 31, 2014				
Common Stock Repurchase Program	1,054,050	\$61.67	1,054,050	9,552,947
Employee transactions	—	\$—	—	
Month Ended September 30, 2014				
Common Stock Repurchase Program	—	\$—	—	9,552,947
Employee transactions	316	\$62.69	—	

## Item 6. Exhibits

Exhibit 3.1/4.1	Restated By-laws of the Company, as amended.*
Exhibit 31.1	Rule 13a-14(a)/15d-14(a) Certification of the Principal Executive Officer.*
Exhibit 31.2	Rule 13a-14(a)/15d-14(a) Certification of the Principal Financial Officer.*
Exhibit 32.1	Section 1350 Certifications.*
Exhibit 101.INS	XBRL Instance Document.
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document.
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase Document.
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.

---

\*Filed herewith.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BorgWarner Inc.

(Registrant)

By /s/ Steven G. Carlson  
(Signature)

Steven G. Carlson

Vice President and Controller  
(Principal Accounting Officer)

Date: October 30, 2014