

CBL & ASSOCIATES PROPERTIES INC  
Form 10-K  
February 29, 2008  
UNITED STATES

**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2007

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-12494

**CBL & ASSOCIATES PROPERTIES, INC.**

(Exact Name of Registrant as Specified in Its Charter)

Delaware

62-1545718

(State or other jurisdiction of incorporate or organization)

(I.R.S. Employer Identification No.)

2030 Hamilton Place Blvd, Suite 500

37421

Chattanooga, TN

(Zip Code)

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(Address of principal executive office)

Registrant's telephone number, including area code: **423.855.0001**

Securities registered pursuant to Section 12(b) of the Act:

| <b>Title of each Class</b>  | <b>Name of each exchange on which registered</b> |
|---|--|
| Common Stock, \$0.01 par value  | New York Stock Exchange                          |
| 7.75% Series C Cumulative Redeemable Preferred Stock, \$0.01 par value  | New York Stock Exchange                          |
| 7.375% Series D Cumulative Redeemable Preferred Stock, \$0.01 par value | New York Stock Exchange                          |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

The aggregate market value of the 60,200,515 shares of common stock held by non-affiliates of the registrant as of June 30, 2007 was \$2,170,228,569, based on the closing price of \$36.05 per share on the New York Stock Exchange on June 29, 2007. (For this computation, the registrant has excluded the market value of all shares of its common stock reported as beneficially owned by executive officers and directors of the registrant; such exclusion shall not be deemed to constitute an admission that any such person is an "affiliate" of the registrant.)

As of February 25, 2008, 66,340,515 shares of common stock were outstanding.

### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Registrant's Proxy Statement for the 2008 Annual Shareholder's Meeting are incorporated by reference in Part III.

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## Cautionary Statement Regarding to Forward-Looking Statements

Certain statements included or incorporated by reference in this Annual Report on Form 10-K may be deemed “forward looking statements” within the meaning of applicable federal securities laws. In many cases, these forward looking statements may be identified by the use of words such as “will,” “may,” “should,” “could,” “believes,” “expects,” “anticipates,” “estimates,” “intends,” “projects,” “goals,” “objectives,” “targets,” “predicts,” “plans” or similar expressions. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we cannot give assurance that these expectations will be attained, and it is possible that actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. Including the risk factors discussed in Item 1A of this report, such risks and uncertainties include, without limitation, general industry, economic and business conditions, interest rate fluctuations, costs of capital and capital requirements, availability of real estate properties, inability to consummate acquisition opportunities, competition from other companies and retail formats, changes in retail rental rates in our markets, shifts in customer demands, tenant bankruptcies or store closings, changes in vacancy rates at our properties, changes in operating expenses, changes in applicable laws, rules and regulations, the ability to obtain suitable equity and/or debt financing and the continued availability of financing in the amounts and on the terms necessary to support our future business. The Company disclaims any obligation to update or revise any forward-looking statements to reflect actual results or changes in the factors affecting the forward-looking information.

## Part I.

### ITEM 1. BUSINESS

#### Background

CBL & Associates Properties, Inc. (“CBL”) was organized on July 13, 1993, as a Delaware corporation, to acquire substantially all of the real estate properties owned by CBL & Associates, Inc., and its affiliates (“CBL’s Predecessor”), which was formed by Charles B. Lebovitz in 1978. On November 3, 1993, CBL completed an initial public offering (the “Offering”). Simultaneous with the completion of the Offering, CBL’s Predecessor transferred substantially all of its interests in its real estate properties to CBL & Associates Limited Partnership (the “Operating Partnership”) in exchange for common units of limited partnership interest in the Operating Partnership. The interests in the Operating Partnership contain certain conversion rights that are more fully described in Note 9 to the consolidated financial statements. The terms “we”, “us”, “our” and the “Company” refer to CBL & Associates Properties, Inc. and its subsidiaries.

#### The Company’s Business

We are a self-managed, self-administered, fully integrated real estate investment trust (“REIT”). We own, develop, acquire, lease, manage, and operate regional malls and open-air and community shopping centers. Our shopping center properties are located in 27 states, but primarily in the southeastern and midwestern United States. We have elected to be taxed as a REIT for federal income tax purposes.

We conduct substantially all of our business through the Operating Partnership. We are the 100% owner of two qualified REIT subsidiaries, CBL Holdings I, Inc. and CBL Holdings II, Inc. CBL Holdings I, Inc. is the sole general partner of the Operating Partnership. At December 31, 2007, CBL Holdings I, Inc. owned a 1.6% general partnership interest and CBL Holdings II, Inc. owned a 55.1% limited partnership interest in the Operating Partnership, for a combined interest held by us of 56.7%.

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As of December 31, 2007, we owned:

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- § interests in 84 regional malls/open-air centers (the “Malls”), 32 associated centers (the “Associated Centers”), 15 community centers (the “Community Centers”) and 19 office buildings, including our corporate office (the “Office Buildings”);
- § interests in four mall expansions, two associated/lifestyle centers, three community/open-air centers, a mixed-use center and an office building that are currently under construction (the “Construction Properties”), as well as options to acquire certain shopping center development sites; and
- § mortgages on 16 properties that are secured by first mortgages or wrap-around mortgages on the underlying real estate and related improvements (the “Mortgages”).

The Malls, Associated Centers, Community Centers, Construction Properties, Mortgages and Office Buildings are collectively referred to as the “Properties” and individually as a “Property.”

We conduct our property management and development activities through CBL & Associates Management, Inc. (the “Management Company”) to comply with certain technical requirements of the Internal Revenue Code of 1986, as amended.

The Management Company manages all but 30 of the Properties. The Company purchased a whole or partial interest in a total of 27 properties from the Starmount Company in November 2007. Four of the Properties, located in Virginia, were managed by their pre-acquisition property managers through December 31, 2007. All other properties purchased in the transaction will continue to be managed by their pre-acquisition property managers through February 2008. In addition, Governor’s Square and Governor’s Plaza in Clarksville, TN, and Kentucky Oaks Mall in Paducah, KY are all owned by joint ventures and are managed by a property manager that is affiliated with the third party managing general partner, which receives a fee for its services. The managing partner of each of these Properties controls the cash flow distributions, although our approval is required for certain major decisions.

Revenues are primarily derived from leases with retail tenants and generally include minimum rents, percentage rents based on tenants’ sales volumes and reimbursements from tenants for expenditures related to property operating expenses, real estate taxes, insurance and maintenance and repairs, as well as certain capital expenditures. We also generate revenues from advertising, sponsorships, sales of peripheral land at the Properties and from sales of real estate assets when it is determined that we can realize a premium value for the assets. Proceeds from such sales are generally used to reduce borrowings on our credit facilities.

The following terms used in this annual report on Form 10-K will have the meanings described below:

- § GLA – refers to gross leasable area of retail space in square feet, including anchors and mall tenants
- § Anchor – refers to a department store or other large retail store
- § Freestanding – property locations that are not attached to the primary complex of buildings that comprise the mall shopping center
- § Outparcel – land used for freestanding developments, such as retail stores, banks and restaurants, on the periphery of the Properties



**Significant Markets and Tenants**

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**Top Five Markets**

Our top five markets, in terms of revenues, were as follows for the year ended December 31, 2007:

| <b>Market</b>     | <b>Percentage of Total Revenues</b> |
|-------------------|-------------------------------------|
| Nashville, TN     | 5.2%                                |
| Pittsburgh, PA    | 4.5%                                |
| Overland Park, KS | 3.5%                                |
| Madison, WI       | 3.0%                                |
| Chattanooga, TN   | 3.0%                                |

**Top 25 Tenants**

Our top 25 tenants based on percentage of total revenues were as follows for the year ended December 31, 2007:

|    | <b>Tenant</b>                          | <b>Number of Stores</b> | <b>Square Feet</b> | <b>Annual Gross Rentals (1)</b> | <b>Percentage of Total Revenues</b> |
|----|--|-------------------------|--------------------|---------------------------------|-------------------------------------|
| 1  | Limited Brands, LLC                    | 162                     | 803,523            | \$31,329,844                    | 3.01%                               |
| 2  | Foot Locker, Inc.                      | 198                     | 760,640            | 31,021,076                      | 2.98%                               |
| 3  | Gap Inc.                               | 107                     | 1,116,668          | 27,450,816                      | 2.64%                               |
| 4  | Abercrombie & Fitch, Co.               | 90                      | 608,047            | 22,689,087                      | 2.18%                               |
| 5  | AE Outfitters Retail Company           | 80                      | 462,375            | 20,551,015                      | 1.97%                               |
| 6  | Signet Group plc (2)                   | 122                     | 204,473            | 19,282,615                      | 1.85%                               |
| 7  | Finish Line, Inc.                      | 89                      | 446,013            | 17,123,420                      | 1.64%                               |
| 8  | Zale Corporation                       | 151                     | 157,038            | 16,255,012                      | 1.56%                               |
| 9  | Luxottica Group, S.P.A. (3)            | 155                     | 340,917            | 16,216,445                      | 1.56%                               |
| 10 | Genesco Inc. (4)                       | 183                     | 249,437            | 14,737,664                      | 1.42%                               |
| 11 | New York & Company, Inc.               | 56                      | 397,360            | 14,540,697                      | 1.40%                               |
| 12 | JCPenney Co. Inc. (5)                  | 74                      | 8,424,596          | 14,516,094                      | 1.39%                               |
| 13 | Express Fashions                       | 46                      | 398,762            | 13,709,803                      | 1.32%                               |
| 14 | Dick's Sporting Goods, Inc.            | 15                      | 902,638            | 12,913,156                      | 1.24%                               |
| 15 | The Regis Corporation                  | 211                     | 249,598            | 12,566,224                      | 1.21%                               |
| 16 | The Children's Place Retail Stores (6) | 70                      | 292,355            | 11,937,328                      | 1.15%                               |
| 17 | Pacific Sunwear of California          | 80                      | 286,286            | 10,936,043                      | 1.05%                               |
| 18 | Charming Shoppes, Inc. (7)             | 58                      | 341,837            | 10,867,992                      | 1.04%                               |
| 19 | Charlotte Russe Holding, Inc.          | 46                      | 318,334            | 10,812,545                      | 1.04%                               |
| 20 | Christopher & Banks, Inc.              | 87                      | 297,170            | 10,805,405                      | 1.04%                               |
| 21 | Aeropostale, Inc.                      | 74                      | 250,666            | 10,275,445                      | 0.99%                               |
| 22 | Sun Capital Partners, Inc. (8)         | 57                      | 732,572            | 9,743,391                       | 0.94%                               |
| 23 | The Buckle, Inc.                       | 49                      | 242,120            | 9,140,201                       | 0.88%                               |
| 24 | Claire's Stores, Inc.                  | 121                     | 142,552            | 8,734,815                       | 0.84%                               |
| 25 | Hallmark Cards, Inc.                   | 68                      | 269,551            | 8,618,394                       | 0.83%                               |
|    |  | 2,449                   | 18,695,528         | \$386,774,527                   | 37.17%                              |

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- (1) Includes annual minimum rent and tenant reimbursements based on amounts in effect at December 31, 2007.
- (2) Signet Group operates Kay Jewelers, Marks & Morgan, JB Robinson, Shaw's Jewelers, Osterman's Jewelers, LeRoy's Jewelers, Jared Jewelers, Belden Jewelers and Rogers Jewelers.
- (3) Luxottica operates Lenscrafters, Sunglass Hut and Pearl Vision.
- (4) Genesco Inc. operates Journey's, Jarman, Underground Station, Hat World, Lids, Hat Zone and Cap Factory stores.
- (5) JC Penney Co. Inc. owns 30 of these stores.

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- (6) The Children's Place Retail Stores, Inc. also operates The Disney Stores.
- (7) Charming Shoppes, Inc. operates Lane Bryant, Fashion Bug and Catherine's.
- (8) Sun Capital Partners, Inc. operates Anchor Blue, Fazoli's, Friendly's, Life Uniform, Mattress Firm, Mervyn's, Shopko, Smokey Bones, Souper Salad and The Limited.

### Growth Strategy

Our objective is to achieve growth in funds from operations by maximizing cash flows through a variety of methods that are discussed below.

#### *Leasing, Management and Marketing*

Our objective is to maximize cash flows from our existing Properties through:

- § aggressive leasing that seeks to increase occupancy,
- § originating and renewing leases at higher base rents per square foot compared to the previous lease,
- § merchandising, marketing, sponsorship and promotional activities and
- § actively controlling operating costs and resulting tenant occupancy costs.

#### *Redevelopments and Renovations*

Redevelopments represent situations where we capitalize on opportunities to add incremental square footage or increase the productivity of previously occupied space through aesthetic upgrades, retenanting and/or changing the retail use of the space. Many times, redevelopments result from acquiring possession of anchor space and subdividing it into multiple spaces. The following presents redevelopments that we completed during 2007, as well as a redevelopment that was under construction at December 31, 2007, and is scheduled to be completed in 2008:

| Property                                   | Location        | GLA     | Opening Date   |
|--|-----------------|---------|----------------|
| <b><u>Completed in 2007:</u></b>           |                 |         |                |
| Mall del Norte - Theater                   | Laredo, TX      | 82,500  | Spring         |
| Westgate Mall - Costco                     | Spartanburg, SC | 153,000 | August         |
| Northpark Mall - Steve and Barry's/TJ Maxx | Joplin, MO      | 90,688  | October        |
| Columbia Place -                           | Columbia, SC    | 124,819 | August/October |
| Steve and Barry's/Burlington Coat          |                 | 451,007 |                |
| <b><u>Scheduled for 2008:</u></b>          |                 |         |                |
| Parkdale Mall -                            | Beaumont, TX    | 50,720  | January/Fall   |
| Circuit City and various restaurants       |                 |         |                |

Renovations usually include renovating existing facades, uniform signage, new entrances and floor coverings, updating interior décor, resurfacing parking lots and improving the lighting of interiors and parking lots. Renovations can result in attracting new retailers, increased rental rates and occupancy levels and maintaining the Property's market dominance. The following presents renovations that we completed during 2007, as well as those that are scheduled to be completed in 2008:

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| <b>Property</b>            | <b>Location</b> |
|----------------------------|-----------------|
| <b>Completed in 2007:</b>  |                 |
| Honey Creek Mall           | Terre Haute, IN |
| Mall del Norte             | Laredo, TX      |
| Madison Plaza              | Huntsville, AL  |
| <br>                       |                 |
| <b>Scheduled for 2008:</b> |                 |
| Georgia Square             | Athens, GA      |
| Brookfield Square          | Brookfield, WI  |

### *Development of New Retail Properties and Expansions*

In general, we seek development opportunities in middle-market trade areas that we believe are under-served by existing retail operations. These middle-markets must also have sufficient demographics to provide the opportunity to effectively maintain a competitive position. The following presents the new developments we opened during 2007 and those under construction at December 31, 2007:

| <b>Property</b>                             | <b>Location</b>       | <b>GLA</b> | <b>Opening Date</b>               |
|---|-----------------------|------------|-----------------------------------|
| <b><u>Completed in 2007:</u></b>            |                       |            |                                   |
| The Shoppes at St. Clair                    | Fairview Heights, IL  | 84,080     | March                             |
| Milford Marketplace                         | Milford, CT           | 105,638    | October                           |
| Alamance Crossing East                      | Burlington, NC        | 571,700    | August                            |
| York Town Center                            | York, PA              | 274,495    | September                         |
| Cobblestone Village at Palm Coast           | Palm Coast, FL        | 277,770    | October                           |
|   |                       | 1,313,683  |                                   |
| <br>  |                       |            |                                   |
| <b><u>Currently under construction:</u></b> |                       |            |                                   |
| Imperial Valley Commons (Phase I)           | El Centro, CA         | 610,966    | Fall - 2008/<br><br>Summer - 2009 |
| Brookfield Square - Corner Development      | Brookfield, WI        | 19,745     | Fall - 2008                       |
| CBL Center II                               | Chattanooga, TN       | 74,598     | Jan - 2008                        |
| Pearland Town Center                        | Pearland, TX          | 886,587    | Fall - 2008                       |
| Statesboro Crossing                         | Statesboro, GA        | 162,450    | Fall - 2008                       |
| Summit Fair                                 | Lee's Summit, MO      | 512,551    | Fall - 2008/ Summer -<br>2009     |
| Settlers Ridge                              | Robinson Township, PA | 515,444    | Summer - 2009                     |
|   |                       | 2,782,341  |                                   |

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We can also generate additional revenues by expanding a Property through the addition of department stores, mall stores and large retail formats. An expansion also protects the Property's competitive position within its market. The following presents the expansions that we completed during 2007 and expansions that were under construction at December 31, 2007 and are scheduled to be completed in 2008:

| Property   | Location             | GLA     | Opening Date |
|--|----------------------|---------|--------------|
| <b>Completed in 2007:</b>                        |                      |         |              |
| The District at Valley View – shops              | Roanoke, VA          | 61,200  | July         |
| Harford Mall - lifestyle expansion               | Bel Air, MD          | 39,222  | September    |
| The District at CherryVale                       | Rockford, IL         | 84,541  | Fall         |
| Brookfield Square - Mitchell's Fish Market       | Brookfield, WI       | 7,500   | April        |
| Brookfield Square - Fresh Market                 | Brookfield, WI       | 57,500  | August       |
| Southpark Mall - Regal Cinema                    | Colonial Heights, VA | 68,242  | July         |
| Coastal Grand - Old Navy                         | Myrtle Beach, SC     | 23,269  | October      |
| Gulf Coast Town Center - Phase II - shops/Costco | Ft. Myers, FL        | 595,990 | Spring       |
|  |                      | 937,464 |              |
| <b>Scheduled for 2008:</b>                       |                      |         |              |
| Southpark Mall - Foodcourt                       | Colonial Heights, VA | 17,150  | Spring       |
| Coastal Grand - JCPenney                         | Myrtle Beach, SC     | 103,395 | Spring       |
| Coastal Grand - Ulta Cosmetics                   | Myrtle Beach, SC     | 10,000  | Spring       |
| Cary Towne Center - Mimi's Café                  | Cary, NC             | 6,674   | Spring       |
| Brookfield Square - Claim Jumpers                | Brookfield, WI       | 12,000  | Fall         |
| Alamance Crossing - Theater/Shops                | Burlington, NC       | 82,997  | Summer       |
|  |                      | 232,216 |              |

Our total investment in the new and expanded Properties opened in 2007 was \$323.4 million and the total investment upon completion in the Properties under construction as of December 31, 2007 is projected to be \$427.6 million.

### *Acquisitions*

We believe there is opportunity for growth through acquisitions of regional malls and other associated properties. We selectively acquire regional mall and open-air properties where we believe we can increase the value of the property through our development, leasing and management expertise. During 2007, we also acquired a portfolio of office properties as part of an acquisition. We acquired whole or partial interests in the following Properties during 2007:

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| Property                              | Location         | GLA       | Month Acquired |
|---------------------------------------|------------------|-----------|----------------|
| <b>Malls:</b>                         |                  |           |                |
| Chesterfield Mall                     | St. Louis, MO    | 1,297,274 | October        |
| Mid Rivers Mall                       | St. Peters, MO   | 1,049,419 | October        |
| South County Center                   | St. Louis, MO    | 1,019,482 | October        |
| West County Center                    | St. Louis, MO    | 1,124,124 | October        |
| Friendly Center and Shops at Friendly | Greensboro, NC   | 1,318,688 | November       |
| <b>Community Centers:</b>             |                  |           |                |
| Brassfield Square                     | Greensboro, NC   | 194,520   | November       |
| Caldwell Court                        | Greensboro, NC   | 13,899    | November       |
| Garden Square                         | Greensboro, NC   | 24,480    | November       |
| Hunt Village                          | Greensboro, NC   | 31,268    | November       |
| New Garden Center                     | Greensboro, NC   | 110,073   | November       |
| Northwest Center                      | Greensboro, NC   | 85,856    | November       |
| Oak Hollow Square                     | High Point, NC   | 138,673   | November       |
| Westridge Square                      | Greensboro, NC   | 215,193   | November       |
| <b>Office Buildings:</b>              |                  |           |                |
| 1500 Sunday Drive Building            | Raleigh, NC      | 61,227    | November       |
| 706 Green Valley Road Building        | Greensboro, NC   | 139,050   | November       |
| 840 Greenbrier Circle Building        | Chesapeake, VA   | 48,756    | November       |
| 850 Greenbrier Circle Building        | Chesapeake, VA   | 81,318    | November       |
| Bank of America Building              | Greensboro, NC   | 49,327    | November       |
| First Citizens Bank Building          | Greensboro, NC   | 43,088    | November       |
| First National Bank Building          | Greensboro, NC   | 3,774     | November       |
| Friendly Center Office Building       | Greensboro, NC   | 32,478    | November       |
| Green Valley Office Building          | Greensboro, NC   | 27,604    | November       |
| Lake Point Office Building            | Greensboro, NC   | 88,088    | November       |
| Oak Branch Business Center            | Greensboro, NC   | 32,693    | November       |
| One Oyster Point                      | Newport News, VA | 36,610    | November       |
| Peninsula Business Center I           | Newport News, VA | 21,923    | November       |
| Peninsula Business Center II          | Newport News, VA | 40,430    | November       |
| Suntrust Bank Building                | Greensboro, NC   | 106,968   | November       |
| Two Oyster Point                      | Newport News, VA | 39,049    | November       |
| Wachovia Office Building              | Greensboro, NC   | 12,000    | November       |
| Westridge Suites                      | Greensboro, NC   | 11,187    | November       |

(1) These Properties are owned by a Company-controlled entity in which we own all of the common stock and are entitled

to receive 100% of each Property's cash flow after payment of operating expenses, debt service payments and preferred distributions to our

third-party partner.

(2) 50/50 joint venture

### Environmental Matters

A discussion of the current effects and potential future impacts on our business and Properties of compliance with federal, state and local environmental regulations is presented in Item 1A of this Annual Report on Form 10-K under the subheading "Risks Related to Real Estate Investments."

### Competition



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The Properties compete with various shopping facilities in attracting retailers to lease space. In addition, retailers at our Properties face competition from discount shopping centers, outlet malls, wholesale clubs, direct mail, television shopping networks, the internet and other retail shopping

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developments. The extent of the retail competition varies from market to market. We work aggressively to attract customers through marketing promotions and campaigns.

### **Seasonality**

Our business is somewhat seasonal in nature with tenant sales achieving the highest levels during the fourth quarter because of the holiday season, which results in higher percentage rent income in the fourth quarter. The Malls earn most of their “temporary” rents (rents from short-term tenants) during the holiday period. Thus, occupancy levels and revenue production are generally the highest in the fourth quarter of each year. Results of operations realized in any one quarter may not be indicative of the results likely to be experienced over the course of the entire year.

### **Recent Developments**

#### **Acquisitions**

We closed on two separate transactions with the Westfield Group (“Westfield”) on October 16, 2007, involving four malls located in the St. Louis, MO area. In the first transaction, Westfield contributed three malls to CW Joint Venture, LLC, a Company-controlled entity (“CWJV”), and we contributed six malls and three associated centers. Because the terms of CWJV provide for us to control CWJV and to receive all of CWJV’s net cash flows after payment of operating expenses, debt service payments and perpetual preferred joint venture unit distributions, described below, we have accounted for the three malls contributed by Westfield as an acquisition. In the second transaction, we directly acquired the fourth mall from Westfield.

The purchase price of the three malls contributed to CWJV by Westfield plus the mall that was directly acquired was \$1.04 billion. The total purchase price consisted of \$164.1 million of cash, including transaction costs, the assumption of \$458.2 million of non-recourse debt that bears interest at a weighted-average fixed interest rate of 5.73% and matures at various dates from July 2011 to September 2016, and the issuance of \$404.1 million of perpetual preferred joint venture units (“PJV units”) of CWJV, which is net of a reduction for working capital adjustments of \$9.0 million. We recorded a total net discount of \$4.1 million, computed using a weighted-average interest rate of 5.78%, since the debt assumed was at a weighted-average below-market interest rate compared to similar debt instruments at the date of acquisition.

In November 2007, Westfield contributed a vacant anchor location at one of the malls to CWJV in exchange for \$12.0 million of additional PJV units. We have also accounted for this transaction as an acquisition.

The PJV units pay an annual preferred distribution at a rate of 5.0%. We will have the right, but not the obligation, to purchase the PJV units after October 16, 2012 at their liquidation value, plus accrued and unpaid distributions. We are responsible for management and leasing of CWJV’s properties and we own all of the common units of CWJV, entitling us to receive 100% of CWJV’s cash flow after payment of operating expenses, debt service payments and PJV unit distributions. Westfield’s preferred interest in CWJV is included in minority interest in the consolidated balance sheet.

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On November 30, 2007, we acquired from the Starmount Company a portfolio of eight community centers located in Greensboro and High Point, NC, and twelve office buildings located in Greensboro and Raleigh, NC and Newport News, VA. The transaction was valued at an aggregate \$184.2 million.

### Investments in Joint Ventures

Effective November 30, 2007, we entered into a 50/50 joint venture partnership, CBL-TRS Joint Venture, LLC (“CBL-TRS”), with the Teachers’ Retirement System of The State of Illinois (“TRS”). CBL-TRS acquired a portfolio of retail and office buildings in North Carolina including Friendly Center and The Shops at Friendly Center in Greensboro and six office buildings located adjacent to Friendly Center. The portfolio was acquired from the Starmount Company. The total purchase price paid by CBL-TRS was \$260.7 million. The joint venture

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assumed \$44.5 million of non-recourse, long-term fixed debt at an interest rate of 5.90%, secured by Phase One of The Shops at Friendly Center.

In October 2007, we entered into a condominium partnership agreement with several individual investors and a former land owner, to acquire a 60% interest in a new retail development in Macaé, Brazil. The 220,000-square-foot project, Plaza Macaé, is currently under construction with a grand opening scheduled for summer 2008. Our total share of the costs is capped at R\$31.2 million (Reas), or using the exchange rate as of December 31, 2007 of 0.562114, \$17.5 million USD. At December 31, 2007, we had contributed \$9.8 million USD. Tenco Realty (“Tenco”), a retail owner, operator and developer based in Belo Horizonte, Brazil, will develop and manage the center. Cash flows will be distributed on a pari passu basis among the partners. In November 2007, we announced that we had agreed to form a joint venture with Tenco. CBL will have the opportunity to purchase a minimum 51% interest in any future Tenco Realty developments.

In February 2007, we acquired a 6.2% interest in subsidiaries of Jinsheng Group (“Jinsheng”), an established mall operating and real estate development company located in Nanjing, China, for \$10.1 million. As of December 31, 2007, Jinsheng owns controlling interests in four home decor shopping malls and two general retail shopping centers.

In August 2007, we entered into an agreement with a third party to develop and operate Statesboro Crossing, an open-air shopping center in Statesboro, GA. We own a 50% interest in this entity.

In May 2007, we entered into an agreement with certain third parties to develop and operate The Village at Orchard Hills, a lifestyle center in Grand Rapids Township, MI. We own a 50% interest in this entity.

In March 2007, we entered into an amended and restated agreement with a third party to develop and operate Settlers Ridge, an open-air shopping center in Robinson Township, PA. We own a 60% interest in this entity.

### **Financings**

In September 2007, we amended the largest secured credit facility to increase the maximum availability from \$476.0 million to \$525.0 million and to substitute certain collateral under the facility. We also pay a fee based on the amount of unused availability under this secured credit facility at a rate of 0.125% or 0.250%, depending on the level of unused availability.

In November 2007, in conjunction with the acquisition of certain properties from the Starmount Company or its affiliates (the “Starmount Properties”), we entered into an Unsecured Credit Agreement (the “Agreement”) with Wells Fargo Bank, National Association, as administrative agent, U.S. Bank National Association, Bank of America, N.A., and Aareal Bank AG. Under the terms of the Agreement, we may borrow up to a total of \$459.1 million through a series of up to three separate advances. The proceeds received from the advances may only be used to fund the acquisition of the Starmount Properties. Borrowings of up to \$193.0 million and \$266.1 million mature on November 30, 2008 and November 30, 2010 (the “Maturity Dates”), respectively. We may extend each of the Maturity Dates by up to two periods of one year each and must pay an extension fee equal to 0.15% of the then current outstanding amount. The advances bear interest at a rate of LIBOR plus a margin ranging from 0.95% to 1.40% based on our leverage ratio, as defined in the Agreement. Accrued and unpaid interest on the outstanding principal amount of each advance is payable monthly and we may make voluntary prepayments prior to the Maturity Dates without penalty. Net proceeds from a sale, of any of the properties originally purchased with borrowings from this unsecured credit agreement, or our share of excess proceeds from any refinancings must be used to pay down any remaining outstanding balance. The Agreement contains default provisions customary for transactions of this nature and also contains cross-default provisions for defaults of our \$560.0 million unsecured facility and

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\$525.0 million unsecured facility. At December 31, 2007, the outstanding borrowings under this unsecured credit agreement totaled \$348.8 million and had a weighted average interest rate of 5.95%.

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During the second quarter of 2007, we obtained two separate ten-year, non-recourse loans totaling \$207.5 million that bear interest at fixed rates ranging from 5.60% to 5.66%, with a weighted average of 5.61%. The loans are secured by Gulf Coast Town Center and Eastgate Crossing. The proceeds were used to retire two variable rate loans totaling \$143.3 million and to reduce outstanding balances on our credit facilities to the extent of our share of the excess proceeds.

During the first quarter of 2007, we obtained six separate ten-year, non-recourse loans totaling \$417.0 million that bear interest at fixed rates ranging from 5.67% to 5.68%, with a weighted average of 5.67%. The loans are secured by Mall of Acadiana, Citadel Mall, The Plaza at Fayette Mall, Layton Hills Mall and its associated center, Hamilton Corner and The Shoppes at St. Clair Square. The proceeds were used to retire \$92.1 million of mortgage notes payable that were scheduled to mature during the subsequent twelve months and to pay outstanding balances on our credit facilities. The mortgage notes payable that were retired consisted of two variable rate term loans totaling \$51.8 million and three fixed rate loans totaling \$40.3 million. We recorded a loss on extinguishment of debt of \$0.2 million related to prepayment fees and the write-off of unamortized deferred financing costs associated with the loans that were retired.

### Equity Transactions

On August 2, 2007, our Board of Directors approved a \$100 million common stock repurchase plan effective for twelve months. Under the August 2007 plan, we may purchase shares of our common stock from time to time, subject to market conditions and at prevailing market prices, through open market purchases. Any stock repurchases are to be funded through our available cash and credit facilities. We are not obligated to repurchase any shares of stock under the plan and we may terminate the plan at any time. Repurchased shares are deemed retired and are, accordingly, cancelled and no longer considered issued. As of December 31, 2007, we had repurchased 148,500 shares under the August 2007 plan at a cost of approximately \$5.2 million.

On June 28, 2007, we redeemed the 2,000,000 outstanding shares of our 8.75% Series B Cumulative Redeemable Stock (the "Series B Preferred Stock") for \$100.0 million, representing a liquidation preference of \$50.00 per share, plus accrued and unpaid dividends of \$2.1 million. In connection with the redemption of the Series B Preferred Stock, we recorded a charge of \$3.6 million to write off direct issuance costs that were recorded as a reduction of additional paid-in capital when the Series B Preferred Stock was issued. The charge is included in preferred dividends in the accompanying consolidated statements of operations for the year ended December 31, 2007.

### Other

On December 31, 2007, we entered into a \$250.0 million pay fixed/receive variable swap with Wells Fargo Bank, National Association, to hedge the interest rate risk exposure on an amount of our debt principal equal to the swap notional amount. This interest rate swap hedges the risk of changes in cash flows on our designated forecasted interest payments attributable to changes in 1-month LIBOR, the designated benchmark interest rate being hedged, thereby reducing exposure to variability in cash flows relating to interest payments on our variable-rate debt. The interest rate swap will effectively fix our interest payments at 4.605% on debt principal corresponding to the swap notional amount. The swap matures on December 30, 2009.

During August 2007, we sold Twin Peaks Mall in Longmont, CO to a third party for an aggregate sales price of \$33.6 million and recognized a gain on the sale of \$4.0 million. During December 2007, we sold The Shops at Pineda Ridge in Melbourne, FL to a third party for an aggregate sales price of \$8.5 million and recognized a gain on the sale of \$2.3 million.

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During the fourth quarter of 2007, we recognized an impairment loss on our investment in marketable real estate securities of \$18.5 million due to a significant decline in their fair value.

## Financial Information About Segments

See Note 12 to the consolidated financial statements for information about our reportable segments.

## Employees

CBL does not have any employees other than its statutory officers. Our Management Company currently has 864 full-time and 662 part-time employees. None of our employees are represented by a union.

## Corporate Offices

Our principal executive offices are located at CBL Center, 2030 Hamilton Place Boulevard, Suite 500, Chattanooga, Tennessee, 37421 and our telephone number is (423) 855-0001.

## Available Information

There is additional information about us on our web site at [cblproperties.com](http://cblproperties.com). Electronic copies of our Annual Report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, as well as any amendments to those reports, are available free of charge by visiting the “investor relations” section of our web site. These reports are posted as soon as reasonably practical after they are electronically filed with, or furnished to, the Securities and Exchange Commission. The information on the web site is not, and should not be considered to be, a part of this Form 10-K.

## ITEM 1A. RISK FACTORS

Set forth below are certain factors that may adversely affect our business, financial condition, results of operations and cash flows. Any one or more of the following factors may cause our actual results for various financial reporting periods to differ materially from those expressed in any forward-looking statements made by us, or on our behalf. See “Cautionary Statement Regarding Forward-Looking Statements” contained herein on page 1.

### RISKS RELATED TO REAL ESTATE INVESTMENTS

*Real property investments are subject to various risks, many of which are beyond our control, that could cause declines in the operating revenues and/or the underlying value of one or more of our Properties.*



A number of factors may decrease the income generated by a retail shopping center property, including:

- National, regional and local economic climates, which may be negatively impacted by loss of jobs, production slowdowns, adverse weather conditions, natural disasters, declines in residential real estate activity and other factors which tend to reduce consumer spending on retail goods.
- Local real estate conditions, such as an oversupply of, or reduction in demand for, retail space or retail goods, and the availability and creditworthiness of current and prospective tenants.
- Increased operating costs, such as increases in repairs and maintenance, real property taxes, utility rates and insurance premiums.
- Delays or cost increases associated with the opening of new or renovated properties, due to higher than estimated construction costs, cost overruns, delays in receiving zoning, occupancy

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or other governmental approvals, lack of availability of materials and labor, weather conditions, and similar factors which may be outside our ability to control.

- Perceptions by retailers or shoppers of the safety, convenience and attractiveness of the shopping center.
- The willingness and ability of the shopping center's owner to provide capable management and maintenance services.
- The convenience and quality of competing retail properties and other retailing options, such as the Internet.

In addition, other factors may adversely affect the value of our Properties without affecting their current revenues, including:

- Adverse changes in governmental regulations, such as local zoning and land use laws, environmental regulations or local tax structures that could inhibit our ability to proceed with development, expansion, or renovation activities that otherwise would be beneficial to our Properties.
- Potential environmental or other legal liabilities that reduce the amount of funds available to us for investment in our Properties.
- Any inability to obtain sufficient financing (including both construction financing and permanent debt), or the inability to obtain such financing on commercially favorable terms, to fund new developments, acquisitions, and property expansions and renovations which otherwise would benefit our Properties.
- An environment of rising interest rates, which could negatively impact both the value of commercial real estate such as retail shopping centers and the overall retail climate.

***Illiquidity of real estate investments could significantly affect our ability to respond to adverse changes in the performance of our properties and harm our financial condition.***

Substantially all of our total consolidated assets consist of investments in real properties. Because real estate investments are relatively illiquid, our ability to quickly sell one or more properties in our portfolio in response to changing economic, financial and investment conditions is limited. The real estate market is affected by many factors, such as general economic conditions, availability of financing, interest rates and other factors, including supply and demand for space, that are beyond our control. We cannot predict whether we will be able to sell any property for the price or on the terms we set, or whether any price or other terms offered by a prospective purchaser would be acceptable to us. We also cannot predict the length of time needed to find a willing purchaser and to close the sale of a property.

Before a property can be sold, we might be required to make expenditures to correct defects or to make improvements. We cannot assure you that we will have funds available to correct those defects or to make those improvements, and if we cannot do so, we might not be able to sell the property, or might be required to sell the property on unfavorable terms. In acquiring a property, we might agree to provisions that materially restrict us from selling that property for a period of time or impose other restrictions, such as limitations on the amount of debt that can be placed or repaid on that property. These factors and any others that would impede our ability to respond to adverse changes in the performance of our properties could adversely affect our financial condition and results of operations.

***We may elect not to proceed with certain development or expansion projects once they have been undertaken, resulting in charges that could have a material adverse effect on our results of operations for the period in which the charge is taken.***

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We intend to pursue development and expansion activities as opportunities arise. In connection with any development or expansion, we will incur various risks including the risk that development or expansion opportunities explored by us may be abandoned and the risk that construction costs of a project may exceed original estimates, possibly making the project not profitable. Other risks include the risk that we may not be able to refinance construction loans which are generally with full recourse to us, the risk that occupancy rates and rents at a completed project will not meet projections and will be insufficient to make the project profitable, and the risk that we will not be able to obtain anchor, mortgage lender and property partner approvals for certain expansion activities. In the event of an unsuccessful development project, we could lose our total investment in the project.

We have in the past elected not to proceed with certain development projects and anticipate that we will do so again from time to time in the future. If we elect not to proceed with a development opportunity, the development costs ordinarily will be charged against income for the then-current period. Any such charge could have a material adverse effect on our results of operations for the period in which the charge is taken.

***Certain of our Properties are subject to ownership interests held by third parties, whose interests may conflict with ours and thereby constrain us from taking actions concerning these properties which otherwise would be in the best interests of the Company and our stockholders.***

We own partial interests in 22 malls, nine associated centers, four community centers and seven office buildings. We manage all but ten of these properties. Friendly Center and Shops at Friendly Center, along with a portfolio of six office buildings, were purchased from the Starmount Company in November 2007. These Properties were immediately contributed to a joint venture with a third party. Four of the Properties that are located in Virginia were managed by their pre-acquisition property managers through December 2007. The remainder of the Properties continue to be managed by their pre-acquisition property managers through February 2008. Governor's Square, Governor's Plaza and Kentucky Oaks are all owned by joint ventures and are managed by a property manager that is affiliated with the third party managing general partner. The property manager performs the property management and leasing services for these three Properties and receives a fee for its services. The managing partner the Properties controls the cash flow distributions, although our approval is required for certain major decisions.

Where we serve as managing general partner of the partnerships that own our Properties, we may have certain fiduciary responsibilities to the other partners in those partnerships. In certain cases, the approval or consent of the other partners is required before we may sell, finance, expand or make other significant changes in the operations of such Properties. To the extent such approvals or consents are required, we may experience difficulty in, or may be prevented from, implementing our plans with respect to expansion, development, financing or other similar transactions with respect to such Properties.

With respect to those properties for which we do not serve as managing general partner, we do not have day-to-day operational control or control over certain major decisions, including leasing and the timing and amount of distributions, which could result in decisions by the managing general partner that do not fully reflect our interests. This includes decisions relating to the requirements that we must satisfy in order to maintain our status as a REIT for tax purposes. However, decisions relating to sales, expansion and disposition of all or substantially all of the assets and financings are subject to approval by the Operating Partnership.

***We may incur significant costs related to compliance with environmental laws, which could have a material adverse effect on our results of operations, cash flow and the funds available to us to pay dividends.***

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Under various federal, state and local laws, ordinances and regulations, a current or previous owner or operator of real estate may be liable for the costs of removal or remediation of petroleum, certain hazardous or toxic substances on, under or in such real estate. Such laws typically impose such liability without regard to whether the owner or operator knew of, or was responsible for, the presence of such substances. The costs of remediation or removal of such substances may be substantial. The presence of such substances, or the failure to promptly remove or remediate such substances, may adversely affect the owner's or operator's ability to lease or sell such real estate or to borrow using such real estate as collateral. Persons who arrange for the disposal or treatment of hazardous or toxic substances may also be liable for the costs of removal or remediation of such substances at the disposal or treatment facility, regardless of whether such facility is owned or operated by such person. Certain laws also impose requirements on conditions and activities that may affect the environment or the impact of the environment on human health. Failure to comply with such requirements could result in the imposition of monetary penalties (in addition to the costs to achieve compliance) and potential liabilities to third parties. Among other things, certain laws require abatement or removal of friable and certain non-friable asbestos-containing materials in the event of demolition or certain renovations or remodeling. Certain laws regarding asbestos-containing materials require building owners and lessees, among other things, to notify and train certain employees working in areas known or presumed to contain asbestos-containing materials. Certain laws also impose liability for release of asbestos-containing materials into the air and third parties may seek recovery from owners or operators of real properties for personal injury or property damage associated with asbestos-containing materials. In connection with the ownership and operation of properties, we may be potentially liable for all or a portion of such costs or claims.

All of our Properties (but not properties for which we hold an option to purchase but do not yet own) have been subject to Phase I environmental assessments or updates of existing Phase I environmental assessments. Such assessments generally consisted of a visual inspection of the Properties, review of federal and state environmental databases and certain information regarding historic uses of the property and adjacent areas and the preparation and issuance of written reports. Some of the Properties contain, or contained, underground storage tanks used for storing petroleum products or wastes typically associated with automobile service or other operations conducted at the Properties. Certain Properties contain, or contained, dry-cleaning establishments utilizing solvents. Where believed to be warranted, samplings of building materials or subsurface investigations were undertaken. At certain Properties, where warranted by the conditions, we have developed and implemented an operations and maintenance program that establishes operating procedures with respect to asbestos-containing materials. The costs associated with the development and implementation of such programs were not material. We have also obtained environmental insurance coverage at certain of our Properties.

We believe that our Properties are in compliance in all material respects with all federal, state and local ordinances and regulations regarding the handling, discharge and emission of hazardous or toxic substances. We have recorded in our financial statements a liability of \$2.6 million related to potential future asbestos abatement activities at our Properties which are not expected to have a material impact on our financial condition or results of operations. We have not been notified by any governmental authority, and are not otherwise aware, of any material noncompliance, liability or claim relating to hazardous or toxic substances in connection with any of our present or former Properties. Therefore, we have not recorded any liability related to hazardous or toxic substances. Nevertheless, it is possible that the environmental assessments available to us do not reveal all potential environmental liabilities. It is also possible that subsequent investigations will identify material contamination, that adverse environmental conditions have arisen subsequent to the performance of the environmental assessments, or that there are material environmental liabilities of which management is unaware. Moreover, no assurances can be given that (i) future laws, ordinances or regulations will not impose any material environmental liability or (ii) the current environmental condition of the Properties has not been or will not be affected by tenants and occupants of the Properties, by the condition of properties in the vicinity of the Properties or by third parties unrelated to us, the Operating Partnership or the relevant Property's partnership.

**RISKS RELATED TO OUR BUSINESS AND THE MARKET FOR OUR STOCK**

*Competition from other retail formats could adversely affect the revenues generated by our Properties, resulting in a reduction in funds available for distribution to our stockholders.*

There are numerous shopping facilities that compete with our Properties in attracting retailers to lease space. In addition, retailers at our Properties face competition for customers from:

- Discount shopping centers
- Outlet malls
- Wholesale clubs
- Direct mail
- Telemarketing
- Television shopping networks
- Shopping via the Internet

Each of these competitive factors could adversely affect the amount of rents and tenant reimbursements that we are able to collect from our tenants, thereby reducing our revenues and the funds available for distribution to our stockholders.

*The loss of one or more significant tenants, due to bankruptcies or as a result of ongoing consolidations in the retail industry, could adversely affect both the operating revenues and value of our Properties.*

Regional malls are typically anchored by well-known department stores and other significant tenants who generate shopping traffic at the mall. A decision by an anchor tenant or other significant tenant to cease operations at one or more Properties could have a material adverse effect on those Properties and, by extension, on our financial condition and results of operations. The closing of an anchor or other significant tenant may allow other anchors and/or tenants at an affected Property to terminate their leases, to seek rent relief and/or cease operating their stores or otherwise adversely affect occupancy at the Property. In addition, key tenants at one or more Properties might terminate their leases as a result of mergers, acquisitions, consolidations, dispositions or bankruptcies in the retail industry. The bankruptcy and/or closure of one or more significant tenants, if we are not able to successfully re-tenant the affected space, could have a material adverse effect on both the operating revenues and underlying value of the Properties involved.

*Inflation may adversely affect our financial condition and results of operations.*

Although inflation has not materially impacted our operations in the recent past, increased inflation could have a more pronounced negative impact on our mortgage and debt interest and general and administrative expenses, as these costs could increase at a rate higher than our rents. Also, inflation may adversely affect tenant leases with stated rent increases, which could be lower than the increase in inflation at any given time. Inflation could also have an adverse effect on consumer spending which could impact our tenants' sales and, in turn, our overage rents, where applicable.

*Certain agreements with prior owners of Properties that we have acquired may inhibit our ability to enter into future sale or refinancing transactions affecting such Properties, which otherwise would be in the best interests of the Company and our stockholders.*

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Certain Properties that we originally acquired from third parties had unrealized gain attributable to the difference between the fair market value of such Properties and the third parties' adjusted tax basis in the Properties immediately prior to their contribution of such Properties to the Operating Partnership pursuant to our acquisition. For this reason, a taxable sale by us of any of such Properties, or a significant reduction in the debt encumbering such Properties, could result in adverse tax consequences to the third parties who contributed these Properties in exchange for interests in the Operating Partnership. Under the terms of these transactions, we have generally agreed that we either will not sell or refinance such an acquired Property for a number of years in any transaction that would trigger adverse tax consequences for the parties from whom we acquired such Property, or else we will reimburse such parties for all or a portion of the additional taxes they are required to pay as a result of the transaction. Accordingly, these agreements may cause us not to engage in future sale or refinancing transactions affecting such Properties which otherwise would be in the best interests of the Company and our stockholders, or may increase the costs to us of engaging in such transactions.

***Uninsured losses could adversely affect our financial condition, and in the future our insurance may not include coverage for acts of terrorism.***

We carry a comprehensive blanket policy for general liability, property casualty (including fire, earthquake and flood) and rental loss covering all of the Properties, with specifications and insured limits customarily carried for similar properties. However, even insured losses could result in a serious disruption to our business and delay our receipt of revenue. Furthermore, there are some types of losses, including lease and other contract claims, as well as some types of environmental losses, that generally are not insured or are not economically insurable. If an uninsured loss or a loss in excess of insured limits occurs, we could lose all or a portion of the capital we have invested in a Property, as well as the anticipated future revenue from the Property. If this happens, we, or the applicable Property's partnership, may still remain obligated for any mortgage debt or other financial obligations related to the Property.

The general liability and property casualty insurance policies on our Properties currently include coverage for loss resulting from acts of terrorism, whether foreign or domestic. While we believe that the Properties are adequately insured in accordance with industry standards, the cost of general liability and property casualty insurance policies that include coverage for acts of terrorism has risen significantly post-September 11, 2001. The cost of coverage for acts of terrorism is currently mitigated by the Terrorism Risk Insurance Act ("TRIA"). If TRIA is not extended beyond its current expiration date of December 31, 2014, we may incur higher insurance costs and greater difficulty in obtaining insurance that covers terrorist-related damages. Our tenants may also experience similar difficulties.

***The U.S. federal income tax treatment of corporate dividends may make our stock less attractive to investors, thereby lowering our stock price.***

The maximum U.S. federal income tax rate for dividends received by individual taxpayers has been reduced generally from 38.6% to 15.0% (currently effective from January 1, 2003 through 2010). However, dividends payable by REITs are generally not eligible for such treatment. Although this legislation did not have a directly adverse effect on the taxation of REITs or dividends paid by REITs, the more favorable treatment for non-REIT dividends could cause individual investors to consider investments in non-REIT corporations as more attractive relative to an investment in a REIT, which could have an adverse impact on the market price of our stock.

### **RISKS RELATED TO GEOGRAPHIC CONCENTRATIONS**

***Since our Properties are located principally in the Southeastern and Midwestern United States, our financial position, results of operations and funds available for distribution to shareholders are subject generally to economic conditions in these regions.***





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Our Properties are located principally in the southeastern and midwestern United States. Our Properties located in the southeastern United States accounted for approximately 51.7% of our total revenues from all Properties for the year ended December 31, 2007 and currently include 44 malls, 20 associated centers, 10 community centers and 19 office buildings. Our Properties located in the midwestern United States accounted for approximately 29.5% of our total revenues from all Properties for the year ended December 31, 2007 and currently include 26 malls and 4 associated centers. Our results of operations and funds available for distribution to shareholders therefore will be subject generally to economic conditions in the southeastern and midwestern United States. We will continue to look for opportunities to geographically diversify our portfolio in order to minimize dependency on any particular region; however, the expansion of the portfolio through both acquisitions and developments is contingent on many factors including consumer demand, competition and economic conditions.

*Our financial position, results of operations and funds available for distribution to shareholders could be adversely affected by any economic downturn affecting the operating results at our Properties in the Nashville, TN, Pittsburgh, PA, Kansas City, KS, Madison, WI and Chattanooga, TN metropolitan areas, which are our five largest markets.*

Our Properties located in the Nashville, TN, Pittsburgh, PA, Kansas City (Overland Park), KS, Madison, WI and Chattanooga, TN metropolitan areas accounted for 5.2%, 4.5%, 3.5%, 3.0% and 3.0%, respectively, of our total revenues for the year ended December 31, 2007, respectively. No other market accounted for more than 3.0% of our total revenues for the year ended December 31, 2007. Our financial position and results of operations will therefore be affected by the results experienced at Properties located in these metropolitan areas.

### **RISKS RELATED TO DEBT AND FINANCIAL MARKETS**

*We may not have access to the capital needed to refinance debt or obtain new debt.*

We are significantly dependent upon external financing to fund the growth of our business and ensure that we meet our debt servicing requirements. Our access to financing depends on the willingness of banks to lend to us, our credit rating and conditions in the capital markets in general. We cannot make any assurances as to whether we will be able to obtain debt for refinancings or to fund our growth, or that financing options available to us will be on favorable or acceptable terms.

*Rising interest rates could both increase our borrowing costs, thereby adversely affecting our cash flow and the amounts available for distributions to our stockholders, and decrease our stock price, if investors seek higher yields through other investments.*

An environment of rising interest rates could lead holders of our securities to seek higher yields through other investments, which could adversely affect the market price of our stock. One of the factors that may influence the price of our stock in public markets is the annual distribution rate we pay as compared with the yields on alternative investments. Numerous other factors, such as governmental regulatory action and tax laws, could have a significant impact on the future market price of our stock.

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In addition, increases in market interest rates could result in increased borrowing costs for us, which may adversely affect our cash flow and the amounts available for distributions to our stockholders.

*Certain of our credit facilities, the loss of which could have a material, adverse impact on our financial condition and results of operations, are conditioned upon the Operating Partnership continuing to be managed by certain members of its current senior management and by such members of senior management continuing to own a significant direct or indirect equity interest in the Operating Partnership.*

Certain of the Operating Partnership's lines of credit are conditioned upon the Operating Partnership continuing to be managed by certain members of its current senior management and by such members of senior management continuing to own a significant direct or indirect equity interest in the Operating Partnership (including any shares of our common stock owned by such members of senior management). If the failure of one or more of these conditions resulted in the loss of these credit facilities and we were unable to obtain suitable replacement financing, such loss could have a material, adverse impact on our financial position and results of operations.

### **RISKS RELATED TO FEDERAL INCOME TAX LAWS**

*We conduct a portion of our business through taxable REIT subsidiaries, which are subject to certain tax risks.*

We have established several taxable REIT subsidiaries including our management company. Despite our qualification as a REIT, our taxable REIT subsidiaries must pay income tax on their taxable income. In addition, we must comply with various tests to continue to qualify as a REIT for federal income tax purposes, and our income from and investments in our taxable REIT subsidiaries generally do not constitute permissible income and investments for these tests. While we will attempt to ensure that our dealings with our taxable REIT subsidiaries will not adversely affect our REIT qualification, we cannot provide assurance that we will successfully achieve that result. Furthermore, we may be subject to a 100% penalty tax, or our taxable REIT subsidiaries may be denied deductions, to the extent our dealings with our taxable REIT subsidiaries are not deemed to be arm's length in nature.

*If we fail to qualify as a REIT in any taxable year, our funds available for distribution to stockholders will be reduced.*

We intend to continue to operate so as to qualify as a REIT under the Internal Revenue Code. Although we believe that we are organized and operate in such a manner, no assurance can be given that we currently qualify and in the future will continue to qualify as a REIT. Such qualification involves the application of highly technical and complex Internal Revenue Code provisions for which there are only limited judicial or administrative interpretations. The determination of various factual matters and circumstances not entirely within our control may affect our ability to qualify. In addition, no assurance can be given that legislation, new regulations, administrative interpretations or court decisions will not significantly change the tax laws with respect to qualification or its corresponding federal income tax consequences. Any such change could have a retroactive effect.

If in any taxable year we were to fail to qualify as a REIT, we would not be allowed a deduction for distributions to stockholders in computing our taxable income and we would be subject to federal income tax on our taxable income at regular corporate rates. Unless entitled to relief under certain statutory provisions, we also would be disqualified from treatment as a REIT for the four taxable years following the year during which qualification was lost. As a result, the funds available for distribution to our stockholders would be reduced for each of the years involved. This would likely have a significant adverse effect on the value of our securities and our ability to raise additional capital. In addition, we would no longer be required to make distributions to our stockholders. We currently intend to operate in a manner designed to qualify as a REIT.

However, it is possible that future economic, market, legal, tax

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or other considerations may cause our board of directors, with the consent of a majority of our stockholders, to revoke the REIT election.

***Any issuance or transfer of our capital stock to any person in excess of the applicable limits on ownership necessary to maintain our status as a REIT would be deemed void ab initio, and those shares would automatically be transferred to a non-affiliated charitable trust.***

To maintain our status as a REIT under the Internal Revenue Code, not more than 50% in value of our outstanding capital stock may be owned, directly or indirectly, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of a taxable year. Our certificate of incorporation generally prohibits ownership of more than 6% of the outstanding shares of our capital stock by any single stockholder determined by vote, value or number of shares (other than Charles Lebovitz, our Chief Executive Officer, David Jacobs, Richard Jacobs and their affiliates under the Internal Revenue Code's attribution rules). The affirmative vote of 66 $\frac{2}{3}$ % of our outstanding voting stock is required to amend this provision.

Our board of directors may, subject to certain conditions, waive the applicable ownership limit upon receipt of a ruling from the IRS or an opinion of counsel to the effect that such ownership will not jeopardize our status as a REIT. Absent any such waiver, however, any issuance or transfer of our capital stock to any person in excess of the applicable ownership limit or any issuance or transfer of shares of such stock which would cause us to be beneficially owned by fewer than 100 persons, will be null and void and the intended transferee will acquire no rights to the stock. Instead, such issuance or transfer with respect to that number of shares that would be owned by the transferee in excess of the ownership limit provision would be deemed void *ab initio* and those shares would automatically be transferred to a trust for the exclusive benefit of a charitable beneficiary to be designated by us, with a trustee designated by us, but who would not be affiliated with us or with the prohibited owner. Any acquisition of our capital stock and continued holding or ownership of our capital stock constitutes, under our certificate of incorporation, a continuous representation of compliance with the applicable ownership limit.

***In order to maintain our status as a REIT and avoid the imposition of certain additional taxes under the Internal Revenue Code, we must satisfy minimum requirements for distributions to shareholders, which may limit the amount of cash we might otherwise have been able to retain for use in growing our business.***

To maintain our status as a REIT under the Internal Revenue Code, we generally will be required each year to distribute to our stockholders at least 90% of our taxable income after certain adjustments. However, to the extent that we do not distribute all of our net capital gain or distribute at least 90% but less than 100% of our REIT taxable income, as adjusted, we will be subject to tax on the undistributed amount at ordinary and capital gains corporate tax rates, as the case may be. In addition, we will be subject to a 4% nondeductible excise tax on the amount, if any, by which certain distributions paid by us during each calendar year are less than the sum of 85% of our ordinary income for such calendar year, 95% of our capital gain net income for the calendar year and any amount of such income that was not distributed in prior years. In the case of property acquisitions, including our initial formation, where individual Properties are contributed to our Operating Partnership for Operating Partnership units, we have assumed the tax basis and depreciation schedules of the entities' contributing Properties. The relatively low tax basis of such contributed Properties may have the effect of increasing the cash amounts we are required to distribute as dividends, thereby potentially limiting the amount of cash we might otherwise have been able to retain for use in growing our business. This low tax basis may also have the effect of reducing or eliminating the portion of distributions made by us that are treated as a non-taxable return of capital.

### **RISKS RELATED TO OUR ORGANIZATIONAL STRUCTURE**

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*The ownership limit described above, as well as certain provisions in our amended and restated certificate of incorporation and bylaws, our stockholder rights plan, and certain provisions of Delaware law may hinder any attempt to acquire us.*

There are certain provisions of Delaware law, our amended and restated certificate of incorporation, our bylaws, and other agreements to which we are a party that may have the effect of delaying, deferring or preventing a third party from making an acquisition proposal for us. These provisions may also inhibit a change in control that some, or a majority, of our stockholders might believe to be in their best interest or that could give our stockholders the opportunity to realize a premium over the then-prevailing market prices for their shares. These provisions and agreements are summarized as follows:

- The Ownership Limit – As described above, to maintain our status as a REIT under the Internal Revenue Code, not more than 50% in value of our outstanding capital stock may be owned, directly or indirectly, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of a taxable year. Our certificate of incorporation generally prohibits ownership of more than 6% of the outstanding shares of our capital stock by any single stockholder determined by value (other than Charles Lebovitz, David Jacobs, Richard Jacobs and their affiliates under the Internal Revenue Code’s attribution rules). In addition to preserving our status as a REIT, the ownership limit may have the effect of precluding an acquisition of control of us without the approval of our board of directors.
- Classified Board of Directors: Removal for Cause – Our certificate of incorporation provides for a board of directors divided into three classes, with one class elected each year to serve for a three-year term. As a result, at least two annual meetings of stockholders may be required for the stockholders to change a majority of our board of directors. In addition, our stockholders can only remove directors for cause and only by a vote of 75% of the outstanding voting stock. Collectively, these provisions make it more difficult to change the composition of our board of directors and may have the effect of encouraging persons considering unsolicited tender offers or other unilateral takeover proposals to negotiate with our board of directors rather than pursue non-negotiated takeover attempts.
- Advance Notice Requirements for Stockholder Proposals – Our bylaws establish advance notice procedures with regard to stockholder proposals relating to the nomination of candidates for election as directors or new business to be brought before meetings of our stockholders. These procedures generally require advance written notice of any such proposals, containing prescribed information, to be given to our Secretary at our principal executive offices not less than 60 days nor more than 90 days prior to the meeting.
- Vote Required to Amend Bylaws – A vote of  $66\frac{2}{3}\%$  of the outstanding voting stock is necessary to amend our bylaws.
- Stockholder Rights Plan – We have a stockholder rights plan, which may delay, deter or prevent a change in control unless the acquirer negotiates with our board of directors and the board of directors approves the transaction. The rights plan generally would be triggered if an entity, group or person acquires (or announces a plan to acquire) 15% or more of our common stock. If such transaction is not approved by our board of directors, the effect of the stockholder rights plan would be to allow our stockholders to purchase shares of our common stock, or the common stock or other merger consideration paid by the acquiring entity, at an effective 50% discount.
- Delaware Anti-Takeover Statute – We are a Delaware corporation and are subject to Section 203 of the Delaware General Corporation Law. In general, Section 203 prevents an “interested

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stockholder” (defined generally as a person owning 15% or more of a company’s outstanding voting stock) from engaging in a “business combination” (as defined in Section 203) with us for three years following the date that person becomes an interested stockholder unless:

- (a) before that person became an interested holder, our board of directors approved the transaction in which the interested holder became an interested stockholder or approved the business combination;
- (b) upon completion of the transaction that resulted in the interested stockholder becoming an interested stockholder, the interested stockholder owns 85% of our voting stock outstanding at the time the transaction commenced (excluding stock held by directors who are also officers and by employee stock plans that do not provide employees with the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer); or
- (c) following the transaction in which that person became an interested stockholder, the business combination is approved by our board of directors and authorized at a meeting of stockholders by the affirmative vote of the holders of at least two-thirds of our outstanding voting stock not owned by the interested stockholder.

Under Section 203, these restrictions also do not apply to certain business combinations proposed by an interested stockholder following the announcement or notification of certain extraordinary transactions involving us and a person who was not an interested stockholder during the previous three years or who became an interested stockholder with the approval of a majority of our directors, if that extraordinary transaction is approved or not opposed by a majority of the directors who were directors before any person became an interested stockholder in the previous three years or who were recommended for election or elected to succeed such directors by a majority of directors then in office.

***Certain ownership interests held by members of our senior management may tend to create conflicts of interest between such individuals and the interests of the Company and our Operating Partnership.***

- **Tax Consequences of the Sale or Refinancing of Certain Properties** – Since certain of our Properties had unrealized gain attributable to the difference between the fair market value and adjusted tax basis in such Properties immediately prior to their contribution to the Operating Partnership, a taxable sale of any such Properties, or a significant reduction in the debt encumbering such Properties, could cause adverse tax consequences to the members of our senior management who owned interests in our predecessor entities. As a result, members of our senior management might not favor a sale of a property or a significant reduction in debt even though such a sale or reduction could be beneficial to us and the Operating Partnership. Our bylaws provide that any decision relating to the potential sale of any property that would result in a disproportionately higher taxable income for members of our senior management than for us and our stockholders, or that would result in a significant reduction in such property’s debt, must be made by a majority of the independent directors of the board of directors. The Operating Partnership is required, in the case of such a sale, to distribute to its partners, at a minimum, all of the net cash proceeds from such sale up to an amount reasonably believed necessary to enable members of our senior management to pay any income tax liability arising from such sale.
- **Interests in Other Entities: Policies of the Board of Directors** – Certain entities owned in whole or in part by members of our senior management, including the construction company that built or renovated most of our properties, may continue to perform services for, or transact business with, us and the Operating Partnership. Furthermore, certain property tenants are affiliated with

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members of our senior management. Accordingly, although our bylaws provide that any contract or transaction between us or the Operating Partnership and one or more of our directors or officers, or between us or the Operating Partnership and any other entity in which one or more of our directors or officers are directors or officers or have a financial interest, must be approved by our disinterested directors or stockholders after the material facts of the relationship or interest of the contract or transaction are disclosed or are known to them, these affiliations could nevertheless create conflicts between the interests of these members of senior management and the interests of the Company, our shareholders and the Operating Partnership in relation to any transactions between us and any of these entities.

### ITEM 1B. UNRESOLVED STAFF COMMENTS

None

### ITEM 2. PROPERTIES

Refer to Management's Discussion and Analysis of Financial Condition and Results of Operations included in Item 7 for additional information pertaining to the Properties' performance.

#### Malls

We own a controlling interest in 75 Malls (including large open-air centers) and non-controlling interests in nine Malls. We also own a controlling interest in three Mall expansions and a noncontrolling interest in one Mall expansion that are currently under construction. The Malls are primarily located in middle markets and generally have strong competitive positions because they are the only, or dominant, regional mall in their respective trade areas.

The Malls are generally anchored by two or more department stores and a wide variety of mall stores. Anchor tenants own or lease their stores and non-anchor stores (20,000 square feet or less) lease their locations. Additional freestanding stores and restaurants that either own or lease their stores are typically located along the perimeter of the Malls' parking areas.

We classify our regional malls into two categories – malls that have completed their initial lease-up are referred to as stabilized malls and malls that are in their initial lease-up phase and have not been open for three calendar years are referred to as non-stabilized malls. The non-stabilized malls currently include Coastal Grand-Myrtle Beach in Myrtle Beach, SC, which opened in March 2004; Imperial Valley Mall in El Centro, CA, which opened in March 2005; Southaven Towne Center in Southaven, MS, which opened in October 2005; Gulf Coast Town Center in Ft. Myers, FL, which opened in November 2005; and Alamance Crossing in Burlington, NC, which opened in August 2007.

We own the land underlying each Mall in fee simple interest, except for Walnut Square, Westgate Mall, St. Clair Square, Bonita Lakes Mall, Meridian Mall, Stroud Mall, Wausau Center, Chapel Hill Mall, Eastgate Mall, Eastland Mall and Monroeville Mall. We lease all or a portion of the land at each of these Malls subject to long-term ground leases.





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The following table sets forth certain information for each of the Malls as of December 31, 2007:

| Mall / Location                              | Year of Opening/<br>Acquisition | Year of<br>Most<br>Recent<br>Expansion | Our<br>Ownership | Total     |           | Mall Store<br>Sales per<br>Square<br>Foot(3) | Percentage       |               | Anchors &<br>Jr. Anchors   |
|--|---------------------------------|--|------------------|-----------|-----------|--|------------------|---------------|--|
|  |                                 |  |                  | GLA(1)    | GLA(2)    |  | GLA<br>Leased(4) | Mall<br>Store |  |
| <b>Non-Stabilized Malls:</b>                 |                                 |  |                  |           |           |  |                  |               |  |
| Alamance Crossing<br>Burlington, NC          | 2007                            | N/A                                    | 100%             | 530,938   | 141,309   | \$ 94  | 80%              |               | Belk, Barnes & Noble,<br>Dillard's, JCPenney   |
| Coastal Grand<br>Myrtle Beach, SC            | 2004                            | 2007                                   | 50%              | 1,047,732 | 381,280   | 366  | 97%              |               | Bed Bath & Beyond,<br>Belk, Books A<br>Million, Dick's<br>Sporting Goods,<br>Dillard's, Old Navy,<br>Sears   |
| Gulf Coast Town<br>Center                    | 2005                            | N/A                                    | 50%              | 1,163,799 | 301,549   | 182  | 78%              |               | Babies R Us, Bass Pro<br>Outdoor World, Belk,<br>Best Buy, Borders,<br>Golf Galaxy,<br>JCPenney, Jo-Ann<br>Fabrics, Linens N<br>Things, Marshall's,<br>Petco, Ron Jon Surf<br>Shop, Ross, Staples,<br>Target |
| Ft. Myers, FL                                |                                 |  |                  |           |           |  |                  |               | Dillard's, JCPenney,<br>Macy's, Sears  |
| Imperial Valley Mall                         | 2005                            | N/A                                    | 60%              | 764,015   | 271,158   | 353  | 95%              |               | Circuit City, Cost<br>Plus, Dillard's,<br>Gordman's, JCPenney,<br>Linens N Things  |
| El Centro, CA<br>Southaven Towne<br>Center   | 2005                            | N/A                                    | 100%             | 486,941   | 230,316   | 299  | 100%             |               |  |
| Southaven, MS                                | Total Non-Stabilized Malls      |  |                  | 3,993,425 | 1,325,612 | \$ 329                                       | 90%              |               |  |
| <b>Stabilized Malls:</b>                     |                                 |  |                  |           |           |  |                  |               |  |
| Arbor Place<br>Atlanta (Douglasville),<br>GA | 1999                            | N/A                                    | 100%             | 1,176,450 | 378,364   | \$ 370                                       | 99%              |               | Bed Bath & Beyond,<br>Belk, Borders,<br>Dillard's, JCPenney,<br>Macy's, Old Navy,<br>Sears   |
| Asheville Mall<br>Asheville, NC              | 1972/2000                       | 2000                                   | 100%             | 978,008   | 317,553   | 360  | 95%              |               | Belk, Dillard's,<br>Dillard's West,<br>JCPenney, Old Navy,<br>Sears  |
| Bonita Lakes Mall(5)                         | 1997                            | N/A                                    | 100%             | 634,043   | 185,902   | 264  | 97%              |               | Belk, Dillard's,<br>JCPenney, Sears,<br>Steve & Barry's  |
| Meridian, MS<br>Brookfield Square            | 1967/2001                       | 2007                                   | 100%             | 1,090,970 | 345,022   | 428  | 99%              |               | Barnes & Noble,<br>Boston Store,<br>JCPenney, Old Navy,<br>Sears   |
| Brookfield, WI<br>Burnsville Center          | 1977/1998                       | N/A                                    | 100%             | 1,088,580 | 425,678   | 372  | 97%              |               | Dick's, JCPenney,<br>Macy's, Old Navy,   |

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|                                     |           |      |       |           |         |     |     |  |
|-------------------------------------|-----------|------|-------|-----------|---------|-----|-----|--|
| Burnsville, MN<br>Cary Towne Center | 1979/2001 | 1993 | 100%  | 1,006,578 | 298,419 | 292 | 95% | Sears, Steve & Barry's<br>Belk, Dillard's,<br>JCPenney, Macy's,<br>Sears |
| Cary, NC<br>Chapel Hill Mall(7)(10) | 1966/2004 | 1995 | 56.5% | 863,418   | 278,084 | 302 | 96% | JCPenney, Macy's, Old<br>Navy, Sears, Steve &<br>Barry's                 |
| Akron, OH<br>CherryVale Mall        | 1973/2001 | 2007 | 100%  | 849,330   | 334,745 | 373 | 95% | Barnes & Noble,<br>Bergner's, JCPenney,<br>Macy's, Sears                 |
| Rockford, IL                        |           |      |       |           |         |     |     |  |

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| Mall / Location                           | Year of                      |                  | Our Ownership | Total     |         | Mall Store Sales per Square Foot(3) | Percentage |  | Anchors & Jr. Anchors |
|---|------------------------------|------------------|---------------|-----------|---------|-------------------------------------|------------|--|-----------------------|
|   | Opening/ Acquisition         | Recent Expansion |               | GLA(1)    | GLA(2)  |                                     | Mall       | Mall Store   |                       |
|   | Year of Opening/ Acquisition | Recent Expansion |               | GLA(1)    | GLA(2)  |                                     | GLA        | Leased(4)  |                       |
| Chesterfield Mall                         | 1976/2007                    | 2006             | 100%          | 1,320,440 | 552,204 | 327                                 | 84%        | Borders, Dillard's, H & M, Macy's, Old Navy, Sears   |                       |
| Chesterfield, MO<br>Citadel Mall          | 1981/2001                    | 2000             | 100%          | 1,109,765 | 321,617 | 236                                 | 93%        | Belk, Dillard's, JCPenney, Old Navy, Sears, Target   |                       |
| Charleston, SC<br>College Square          | 1988                         | 1999             | 100%          | 477,325   | 153,501 | 261                                 | 99%        | Belk, Goody's, JCPenney, Kohl's, Sears   |                       |
| Morristown, TN<br>Columbia Place          | 1977/2001                    | N/A              | 100%          | 1,098,457 | 329,250 | 232                                 | 96%        | Burlington Coat Factory, Dillard's, Macy's, Old Navy, Sears, Steve & Barry's                     |                       |
| Columbia, SC<br>CoolSprings Galleria      | 1991                         | 1994             | 100%          | 1,117,689 | 363,053 | 458                                 | 99%        | Belk, Dillard's, JCPenney, Macy's, Sears   |                       |
| Nashville, TN<br>Cross Creek Mall         | 1975/2003                    | 2000             | 100%          | 1,044,449 | 251,917 | 488                                 | 96%        | Belk, JCPenney, Macy's, Sears  |                       |
| Fayetteville, NC<br>East Towne Mall       | 1971/2001                    | 2004             | 100%          | 822,398   | 332,401 | 338                                 | 95%        | Barnes & Noble, Boston Store, Dick's Sporting Goods, Gordman's, JCPenney, Sears, Steve & Barry's |                       |
| Madison, WI<br>Eastgate Mall(8)           | 1980/2003                    | 1995             | 100%          | 921,397   | 274,539 | 308                                 | 93%        | Dillard's, JCPenney, Kohl's, Sears, Steve & Barry's  |                       |
| Cincinnati, OH<br>Eastland Mall           | 1967/2005                    | N/A              | 100%          | 765,623   | 225,968 | 328                                 | 92%        | Bergner's, JCPenney, Kohl's, Macy's, Old Navy, Sears   |                       |
| Bloomington, IL<br>Fashion Square         | 1972/2001                    | 1993             | 100%          | 797,146   | 317,949 | 291                                 | 95%        | JCPenney, Macy's, Sears, Steve & Barry's   |                       |
| Saginaw, MI<br>Fayette Mall               | 1971/2001                    | 1993             | 100%          | 1,213,831 | 365,757 | 505                                 | 98%        | Dick's, Dillard's, JCPenney, Macy's, Sears   |                       |
| Lexington, KY<br>Foothills Mall           | 1983/1996                    | 2004             | 95%           | 483,116   | 156,420 | 262                                 | 93%        | Belk for Women, Belk for Men Kids & Home, Goody's, JCPenney, Sears, TJ Maxx                      |                       |
| Maryville, TN<br>Friendly Shopping Center | 1957/2007                    | 1996             | 50%           | 1,005,746 | 382,169 | 418                                 | 82%        | Barnes & Noble, Belk, Macy's, Old Navy, Sears  |                       |
| Greensboro, NC<br>Frontier Mall           | 1981                         | 1997             | 100%          | 538,561   | 215,275 | 271                                 | 97%        | Dillard's I, Dillard's II, Gart Sports, JCPenney, Sears  |                       |
| Cheyenne, WY<br>Georgia Square            | 1981                         | N/A              | 100%          | 671,881   | 250,327 | 264                                 | 97%        | Belk, JCPenney, Macy's, Sears  |                       |

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|                                    |           |      |       |           |         |     |     |  |
|------------------------------------|-----------|------|-------|-----------|---------|-----|-----|--|
| Athens, GA<br>Governor's Square    | 1986      | 1999 | 47.5% | 740,306   | 308,680 | 325 | 90% | Belk, Borders,<br>Dillard's, Goody's,<br>JCPenney, Linens N<br>Things, Old Navy,<br>Sears                                    |
| Clarksville, TN<br>Greenbrier Mall | 1981/2004 | 2004 | 100%  | 889,006   | 305,032 | 362 | 92% | Dillard's, JCPenney,<br>Macy's, Sears  |
| Chesapeake, VA<br>Hamilton Place   | 1987      | 1998 | 90%   | 1,161,543 | 346,470 | 398 | 99% | Dillard's for Men Kids<br>& Home, Dillard's for<br>Women, JCPenney,<br>Belk for Men Kids &<br>Home, Belk for<br>Women, Sears |
| Chattanooga, TN                    |           |      |       |           |         |     |     |  |

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| Mall / Location                      | Year of Opening/<br>Acquisition | Year of<br>Most<br>Recent<br>Expansion | Our<br>Ownership | Total     |           | Mall Store<br>Sales per<br>Square<br>Foot(3) | Percentage |  | Jr. Anchors |
|--------------------------------------|---------------------------------|--|------------------|-----------|-----------|--|------------|--|-------------|
|                                      |                                 |  |                  | GLA(1)    | GLA(2)    |  | Mall       | Store  |             |
|                                      |                                 |  |                  | GLA       | Leased(4) |  | GLA        | Leased(4)  |             |
| Hanes Mall                           | 1975/2001                       | 1990                                   | 100%             | 1,555,254 | 560,066   | 342  | 98%        | Belk, Dillard's, JCPenney, Macy's, Old Navy, Sears   |             |
| Winston-Salem, NC<br>Harford Mall    | 1973/2003                       | 2007                                   | 100%             | 514,000   | 212,064   | 397  | 88%        | Macy's, Old Navy, Sears  |             |
| Bel Air, MD<br>Hickory Hollow Mall   | 1978/1998                       | 1991                                   | 100%             | 1,106,991 | 428,054   | 226  | 84%        | Dillard's, Linens N Things, Macy's, Sears, Steve & Barry's   |             |
| Nashville, TN<br>Hickory Point Mall  | 1977/2005                       | N/A                                    | 100%             | 825,330   | 198,356   | 225  | 89%        | Bergner's, JCPenney, Kohl's, Old Navy, Sears, Steve & Barry's, Von Maur                                  |             |
| Decatur, IL<br>Honey Creek Mall      | 1968/2004                       | 1981                                   | 100%             | 679,223   | 187,708   | 344  | 97%        | Elder-Beerman, JCPenney, Macy's, Sears, Steve & Barry's  |             |
| Terre Haute, IN<br>Janesville Mall   | 1973/1998                       | 1998                                   | 100%             | 616,744   | 168,914   | 329  | 95%        | Boston Store, JCPenney, Kohl's, Sears  |             |
| Janesville, WI<br>Jefferson Mall     | 1978/2001                       | 1999                                   | 100%             | 919,771   | 250,441   | 339  | 98%        | Dillard's, JCPenney, Macy's, Old Navy, Sears   |             |
| Louisville, KY<br>Kentucky Oaks Mall | 1982/2001                       | 1995                                   | 50%              | 1,135,469 | 275,815   | 283  | 94%        | Best Buy, Dillard's, Elder-Beerman, JCPenney, K's Merchandise Mart, Sears                                |             |
| Paducah, KY<br>The Lakes Mall        | 2001                            | N/A                                    | 90%              | 593,244   | 262,002   | 265  | 96%        | Bed Bath & Beyond, Dick's Sporting Goods, JCPenney, Sears, Younkers                                      |             |
| Muskegon, MI<br>Lakeshore Mall       | 1992                            | 1999                                   | 100%             | 490,561   | 137,733   | 261  | 97%        | Beall's(9), Belk, JCPenney, Kmart, Sears   |             |
| Sebring, FL<br>Laurel Park Place     | 1989/2005                       | 1994                                   | 70%              | 501,774   | 202,964   | 384  | 96%        | Parisian, Von Maur   |             |
| Livonia, MI<br>Layton Hills Mall     | 1980/2005                       | 1998                                   | 100%             | 622,404   | 192,122   | 418  | 100%       | JCPenney, Macy's, Mervyn's, Sports Authority   |             |
| Layton, UT<br>Madison Square         | 1984                            | 1985                                   | 100%             | 930,957   | 298,122   | 293  | 86%        | Belk, Dillard's, JCPenney, Parisian, Sears, Steve & Barry's  |             |
| Huntsville, AL<br>Mall del Norte     | 1977/2004                       | 1993                                   | 100%             | 1,212,515 | 383,983   | 477  | 95%        | Beall Bros.(9), Circuit City, Dillard's, JCPenney, Joe Brand, Macy's, Macy's Home Store, Mervyn's, Sears |             |
| Laredo, TX<br>Mall of Acadiana       | 1979/2005                       | 2004                                   | 56.5%            | 999,032   | 306,769   | 438  | 99%        | Dillard's, JCPenney, Macy's, Sears   |             |
| Lafayette, LA                        |                                 |  |                  |           |           |  |            |  |             |

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|                                       |           |      |       |           |         |     |     |   |
|---------------------------------------|-----------|------|-------|-----------|---------|-----|-----|---|
| Meridian Mall(11)<br>Lansing, MI      | 1969/1998 | 2001 | 100%  | 978,619   | 419,111 | 276 | 92% | Bed Bath & Beyond,<br>Dick's Sporting Goods,<br>JCPenney, Macy's,<br>Mervyn's(6), Old<br>Navy, Schuler Books,<br>Steve & Barry's,<br>Younkers |
| Mid Rivers Mall<br>St. Peters, MO(10) | 1987/2007 | 1999 | 56.5% | 1,228,794 | 327,995 | 344 | 89% | Borders, Dillard's,<br>JCPenney, Macy's,<br>Sears   |

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| Mall / Location                    | Year of Opening/<br>Acquisition | Year of<br>Most<br>Recent<br>Expansion | Our<br>Ownership | Total     |           | Mall Store<br>Sales per<br>Square<br>Foot(3) | Percentage |           | Jr. Anchors  |
|------------------------------------|---------------------------------|--|------------------|-----------|-----------|--|------------|-----------|--|
|                                    |                                 |  |                  | GLA(1)    | GLA(2)    |  | Mall       | Store     |  |
|                                    |                                 |  |                  | GLA       | Leased(4) |  | GLA        | Leased(4) |  |
| Midland Mall                       | 1991/2001                       | N/A                                    | 100%             | 514,245   | 196,971   | 298  | 98%        |           | Barnes & Noble,<br>Elder-Beerman,<br>JCPenney, Sears,<br>Steve & Barry's,<br>Target  |
| Midland, MI                        |                                 |  |                  |           |           |  |            |           |  |
| Monroeville Mall                   | 1969/2004                       | 2003                                   | 100%             | 1,149,533 | 425,987   | 318  | 96%        |           | Boscov's, JCPenney,<br>Macy's  |
| Pittsburgh, PA<br>Northpark Mall   | 1972/2004                       | 1996                                   | 100%             | 1,000,789 | 399,194   | 297  | 85%        |           | JCPenney, Macy's,<br>Macy's Home Store,<br>Old Navy, Sears,<br>Shopko(12), Steve &<br>Barry's, TJ Maxx                         |
| Joplin, MO                         |                                 |  |                  |           |           |  |            |           |  |
| Northwoods Mall                    | 1972/2001                       | 1995                                   | 100%             | 780,667   | 298,190   | 320  | 98%        |           | Belk, Books A<br>Million, Dillard's,<br>JCPenney, Sears  |
| Charleston, SC<br>Oak Hollow Mall  | 1995                            | N/A                                    | 75%              | 1,260,031 | 249,678   | 182  | 77%        |           | Belk, Dillard's,<br>JCPenney, Sears,<br>Steve & Barry's  |
| High Point, NC<br>Oak Park Mall    | 1974/2005                       | 1998                                   | 100%             | 542,151   | 492,338   | 451  | 99%        |           | Dillard's North,<br>Dillard's South,<br>JCPenney, Macy's,<br>Nordstrom   |
| Overland Park, KS                  |                                 |  |                  |           |           |  |            |           |  |
| Old Hickory Mall                   | 1967/2001                       | 1994                                   | 100%             | 547,197   | 167,102   | 325  | 92%        |           | Belk, JCPenney,<br>Macy's, Sears   |
| Jackson, TN<br>Panama City Mall    | 1976/2002                       | 1984                                   | 100%             | 603,185   | 220,878   | 283  | 90%        |           | Dillard's, JCPenney,<br>Linens N Things,<br>Sears  |
| Panama City, FL<br>Park Plaza      | 1988/2004                       | N/A                                    | 56.5%            | 567,016   | 241,651   | 470  | 95%        |           | Dillard's I, Dillard's II,<br>XXI  |
| Little Rock, AR<br>Parkdale Mall   | 1972/2001                       | 1986                                   | 100%             | 1,279,828 | 393,003   | 313  | 93%        |           | Beall Bros.(9), Books<br>A Million, Dillard's,<br>JCPenney, Linens N<br>Things, Macy's, Old<br>Navy, Sears, Steve &<br>Barry's |
| Beaumont, TX                       |                                 |  |                  |           |           |  |            |           |  |
| Parkway Place Mall                 | 1957/1998                       | 2002                                   | 45%              | 631,489   | 276,678   | 324  | 93%        |           | Dillard's, Parisian  |
| Huntsville, AL<br>Pemberton Square | 1985                            | 1999                                   | 100%             | 351,488   | 133,685   | 153  | 51%        |           | Belk, Dillard's,<br>Hudson's/LA(13),<br>JCPenney   |
| Vicksburg, MS<br>Plaza del Sol     | 1979                            | 1996                                   | 50.6%            | 261,184   | 98,747    | 173  | 92%        |           | Beall Bros.(9), Federal<br>Public Defenders,<br>JCPenney, Ross, Steve<br>& Barry's   |
| Del Rio, TX                        |                                 |  |                  |           |           |  |            |           |  |
| Post Oak Mall                      | 1982                            | 1985                                   | 100%             | 650,714   | 245,955   | 332  | 92%        |           | Beall Bros.(9),<br>Dillard's, Dillard's<br>South, JCPenney,<br>Macy's, Sears, Steve &  |
| College Station, TX                |                                 |  |                  |           |           |  |            |           |  |

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|                              |           |      |      |         |         |     |     |  |
|------------------------------|-----------|------|------|---------|---------|-----|-----|--|
| Randolph Mall                | 1982/2001 | 1989 | 100% | 378,996 | 143,803 | 220 | 94% | Barry's<br>Belk, Books A<br>Million, Dillard's,<br>JCPenney, Sears               |
| Asheboro, NC<br>Regency Mall | 1981/2001 | 1999 | 100% | 872,409 | 292,478 | 283 | 90% | Boston Store,<br>JCPenney, Linens N<br>Things, Sears, Steve &<br>Barry's, Target |
| Racine, WI                   |           |      |      |         |         |     |     | Beall Bros.(9),<br>Dillard's I, Dillard's II,<br>JCPenney, Sears                 |
| Richland Mall                | 1980/2002 | 1996 | 100% | 708,068 | 228,590 | 305 | 88% |  |
| Waco, TX                     |           |      |      |         |         |     |     |  |



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| Mall / Location                                  | Year of Opening/<br>Acquisition | Year of<br>Most<br>Recent<br>Expansion | Our<br>Ownership | Total     |           | Mall Store<br>Sales per<br>Square<br>Foot(3) | Percentage |   | Jr. Anchors |
|--|---------------------------------|--|------------------|-----------|-----------|--|------------|---|-------------|
|  |                                 |  |                  | GLA(1)    | GLA(2)    |  | Mall       | Store   |             |
|  |                                 |  |                  | GLA       | Leased(4) |  | GLA        | Leased(4)   |             |
| River Ridge Mall                                 | 1980/2003                       | 2000                                   | 100%             | 785,164   | 203,594   | 315  | 99%        | Belk, JCPenney,<br>Macy's, Sears, Value<br>City                                   |             |
| Lynchburg, VA<br>Rivergate Mall                  | 1971/1998                       | 1998                                   | 100%             | 1,130,826 | 348,995   | 320  | 97%        | Dillard's, JCPenney,<br>Linens N Things,<br>Macy's, Sears                         |             |
| Nashville, TN<br>South County Center             | 1963/2007                       | 2001                                   | 56.5%            | 1,038,356 | 326,852   | 378  | 94%        | Dillard's, JCPenney,<br>Macy's, Sears   |             |
| St. Louis, MO(10)<br>Southpark Mall              | 1989/2003                       | 2007                                   | 100%             | 673,729   | 201,447   | 311  | 99%        | Dillard's, JCPenney,<br>Macy's, Sears   |             |
| Colonial Heights, VA<br>St. Clair Square(14)(10) | 1974/1996                       | 1993                                   | 56.5%            | 1,108,570 | 290,484   | 404  | 99%        | Dillard's, JCPenney,<br>Macy's, Sears   |             |
| Fairview Heights, IL<br>Stroud Mall(15)          | 1977/1998                       | 2005                                   | 100%             | 421,523   | 161,660   | 314  | 96%        | JCPenney, Sears, The<br>Bon-Ton   |             |
| Stroudsburg, PA<br>Sunrise Mall                  | 1979/2003                       | 2000                                   | 100%             | 756,402   | 332,945   | 413  | 95%        | Beall Bros.(9),<br>Dillard's, JCPenney,<br>Linens N Things,<br>Sears              |             |
| Brownsville, TX<br>Towne Mall                    | 1977/2001                       | N/A                                    | 100%             | 454,964   | 153,907   | 217  | 62%        | Dillard's,<br>Elder-Beerman, Sears  |             |
| Franklin, OH<br>Triangle Town Center             | 2002/2005                       | N/A                                    | 50%              | 1,273,202 | 332,819   | 350  | 95%        | Barnes & Noble, Belk,<br>Dillard's, Macy's, Sak's<br>Fifth Avenue, Sears          |             |
| Raleigh, NC<br>Turtle Creek Mall                 | 1994                            | 1995                                   | 100%             | 847,298   | 224,204   | 357  | 97%        | Belk I, Belk II,<br>Dillard's, Goody's,<br>JCPenney, Sears                        |             |
| Hattiesburg, MS<br>Valley View Mall              | 1985/2003                       | 2007                                   | 100%             | 1,025,113 | 317,594   | 364  | 91%        | Barnes & Noble, Belk,<br>JCPenney, Macy's, Old<br>Navy, Sears                     |             |
| Roanoke, VA<br>Volusia Mall                      | 1974/2004                       | 1982                                   | 100%             | 1,057,888 | 239,345   | 406  | 98%        | Dillard's East, Dillard's<br>West, Dillard's South,<br>JCPenney, Macy's,<br>Sears |             |
| Daytona Beach, FL<br>Walnut Square(16)           | 1980                            | 1992                                   | 100%             | 449,111   | 169,815   | 252  | 100%       | Belk, Belk Home &<br>Kids, Goody's,<br>JCPenney, Sears                            |             |
| Dalton, GA<br>Wausau Center(17)                  | 1983/2001                       | 1999                                   | 100%             | 427,357   | 154,157   | 272  | 86%        | JCPenney, Sears,<br>Younkers  |             |
| Wausau, WI<br>West County Center                 | 1969/2007                       | 2002                                   | 56.5%            | 1,137,800 | 397,779   | 478  | 97%        | JCPenney, Macy's,<br>Nordstrom  |             |
| Des Peres, MO(10)<br>West Towne Mall             | 1970/2001                       | 2004                                   | 100%             | 915,334   | 271,428   | 454  | 99%        | Boston Store, Dick's<br>Sporting Goods,<br>JCPenney, Sears,                       |             |
| Madison, WI                                      |                                 |  |                  |           |           |  |            |   |             |

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|                                      |           |      |      |         |         |     |     |  |
|--------------------------------------|-----------|------|------|---------|---------|-----|-----|--|
| WestGate Mall(18)<br>Spartanburg, SC | 1975/1995 | 1996 | 100% | 952,550 | 340,851 | 285 | 97% | Steve & Barry's<br>Bed Bath & Beyond,<br>Belk, Dick's Sporting<br>Goods, Dillard's,<br>JCPenney, Sears |
|--------------------------------------|-----------|------|------|---------|---------|-----|-----|--|



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| Mall / Location                     | Year of Opening/<br>Acquisition | Recent<br>Expansion | Our<br>Ownership | Total      |            | Mall Store<br>Sales per<br>Square<br>Foot(3) | Percentage |       | Anchors &<br>Jr. Anchors   |
|-------------------------------------|---------------------------------|---------------------|------------------|------------|------------|--|------------|-------|--|
|                                     |                                 |                     |                  | GLA(1)     | GLA(2)     |  | Mall       | Store |  |
| Westmoreland Mall<br>Greensburg, PA | 1977/2002                       | 1994                | 56.5%            | 1,012,850  | 390,120    | 320  | 96%        |       | JCPenney, Macy's,<br>Macy's Home Store,<br>Old Navy, Sears,<br>Steve & Barry's, The<br>Bon-Ton |
| York Galleria<br>York, PA           | 1989/1999                       | N/A                 | 100%             | 770,012    | 232,795    | 332  | 99%        |       | Bon Ton, Boscov's,<br>JCPenney, Sears  |
|                                     | Total Stabilized Malls          |                     |                  | 67,389,872 | 22,598,576 | \$ 346                                       | 94%        |       |  |
|                                     | Grand total                     |                     |                  | 71,383,297 | 23,924,188 | \$ 346                                       | 93%        |       |  |

- (1) Includes total square footage of the anchors (whether owned or leased by the anchor) and mall stores. Does not include future expansion areas.
- (2) Excludes anchors.
- (3) Totals represent weighted averages.
- (4) Includes tenants paying rent for executed leases as of December 31, 2007.
- (5) Bonita Lakes Mall - We are the lessee under a ground leases for 82 acres, which extends through June 30, 2035, including four five-year renewal options. The annual base rent for 2007 was \$32,607.
- (6) Meridian Mall – Former Mervyn's was purchased by The Bon Ton Stores, Inc. Store is currently under construction and, when open, will operate as Younkers.
- (7) Chapel Hill Mall - Ground rent is \$10,000 per year.
- (8) Eastgate Mall - Ground rent is \$24,000 per year.
- (9) Lakeshore Mall, Mall del Norte, Parkdale Mall, Plaza del Sol, Post Oak Mall, Richland Mall, and Sunrise Mall - Beall Bros. operating in Texas is unrelated to Beall's operating in Florida.
- (10) Mid Rivers Mall, Chapel Hill Mall, Greenbrier Mall, Mall of Acadiana, Park Plaza Mall, South County Center, St. Clair Square, West County Center, Westmoreland Mall – These properties are owned by a Company-controlled entity of which the Company owns all of the common stock and is entitled to receive 100% of each Property's cash flow after payment of operating expenses, debt service payments and preferred distributions to its third-party partner.
- (11) Meridian Mall - We are the lessee under several ground leases in effect through March 2067, with extension options. Fixed rent is \$18,700 per year plus 3% to 4% of all rents.
- (12) Northpark Mall – Former Shopko space is vacant. This area is owned by Shopko.
- (13) Pemberton Square – Hudson's closed on 1/1/08.
- (14) St. Clair Square - We are the lessee under a ground lease for 20 acres, which extends through January 31, 2073, including 14 five-year renewal options and one four-year renewal option.
- (15) Stroud Mall - We are the lessee under a ground lease, which extends through July 2089. The current rental amount is \$50,000 per year, increasing by \$10,000 every ten years through 2059. An additional \$100,000 is paid every 10 years.
- (16) Walnut Square - We are the lessee under several ground leases, which extend through March 14, 2078, including six ten-year renewal options and one eight-year renewal option. The rental amount is \$149,450 per year. In addition to base rent, the landlord receives 20% of the percentage rents collected. The Company has a right of first refusal to purchase the fee.
- (17) Wausau Center - Ground rent is \$76,000 per year plus 10% of net taxable cash flow.
- (18) WestGate Mall - We are the lessee under several ground leases for approximately 53% of the underlying land. The leases extend through October 31, 2084, including six ten-year renewal options. The rental amount is \$130,000 per year. In addition to base rent, the landlord receives 20% of the percentage rents collected. The Company has a right of first refusal to purchase the fee.

*Anchors*

Anchors are an important factor in a Mall's successful performance. The public's identification with a mall property typically focuses on the anchor tenants. Mall anchors are generally a department store whose merchandise appeals to a broad range of shoppers and plays a significant role in generating customer traffic and creating a desirable location for the mall store tenants.

Anchors may own their stores and the land underneath, as well as the adjacent parking areas, or may enter into long-term leases with respect to their stores. Rental rates for anchor tenants are significantly lower than the rents charged to mall store tenants. Anchors account for 9.8% of the total revenues from our Properties. Each anchor that owns its store has entered into an operating and reciprocal easement agreement with us covering items such as operating covenants, reciprocal easements, property operations, initial construction and future expansion.

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During 2007, we added the following anchors and junior anchor boxes (i.e., non-traditional anchors) to the following Malls:

| Name                    | Property                   | Location         |
|-------------------------|----------------------------|------------------|
| Steve & Barry's         | Chapel Hill Mall           | Akron, OH        |
| Barnes & Noble          | CherryVale Mall            | Rockford, IL     |
| JCPenney                | Citadel Mall               | Charleston, NC   |
| Old Navy                | Coastal Grand-Myrtle Beach | Myrtle Beach, SC |
| Steve & Barry's         | Columbia Place             | Columbia, SC     |
| Burlington Coat Factory | Columbia Place             | Columbia, SC     |
| Steve & Barry's         | Hickory Point Mall         | Forsyth, IL      |
| Steve & Barry's         | Honey Creek Mall           | Terre Haute, IN  |
| Old Navy                | Jefferson Mall             | Louisville, KY   |
| TJ Maxx                 | Northpark Mall             | Joplin, MO       |
| Steve & Barry's         | Northpark Mall             | Joplin, MO       |
| XXI                     | Park Plaza Mall            | Little Rock, AR  |
| Steve & Barry's         | Plaza del Sol              | Del Rio, TX      |
| Barnes & Noble          | Valley View Mall           | Roanoke, VA      |

As of December 31, 2007, the Malls had a total of 446 anchors and junior anchors including two vacant anchor locations. The mall anchors and junior anchors and the amount of GLA leased or owned by each as of December 31, 2007 is as follows:

| Anchor                 | Number of Stores | Leased<br>GLA    | Owned<br>GLA     | Total<br>GLA     |
|------------------------|------------------|------------------|------------------|------------------|
| JCPenney               | 73               | 3,983,743        | 4,318,782        | 8,302,525        |
| Sears                  | 71               | 2,081,127        | 7,303,144        | 9,384,271        |
| Dillard's              | 56               | 452,542          | 7,594,542        | 8,047,084        |
| Macy's                 | 46               | 1,451,540        | 5,506,574        | 6,958,114        |
| Sak's                  | 1                | -                | 83,066           | 83,066           |
| Target                 | 4                | -                | 490,476          | 490,476          |
| Kohl's                 | 5                | 357,091          | 68,000           | 425,091          |
| Nordstrom              | 2                | -                | 385,000          | 385,000          |
| Boscov's               | 2                | -                | 384,538          | 384,538          |
| Von Maur               | 2                | -                | 233,280          | 233,280          |
| Bass Pro Outdoor World | 1                | 130,000          | -                | 130,000          |
| <br>                   |                  |                  |                  |                  |
| Belk                   |                  |                  |                  |                  |
| Belk                   | 36               | 976,282          | 3,089,194        | 4,065,476        |
| Parisian               | 1                | 148,810          | 282,136          | 430,946          |
| <b>Subtotal</b>        | <b>37</b>        | <b>1,125,092</b> | <b>3,371,330</b> | <b>4,496,422</b> |
| <br>                   |                  |                  |                  |                  |
| Bon-Ton                |                  |                  |                  |                  |
| Bon-Ton                | 3                | 186,824          | 131,915          | 318,739          |
| Bergner's              | 3                | -                | 385,401          | 385,401          |
| Boston Store           | 5                | 96,000           | 599,280          | 695,280          |
| Younkers               | 3                | 194,161          | 106,131          | 300,292          |
| Elder-Beerman          | 4                | 194,613          | 117,888          | 312,501          |
| <b>Subtotal</b>        | <b>18</b>        | <b>671,598</b>   | <b>1,340,615</b> | <b>2,012,213</b> |



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| Anchor                      | Number of Stores | Leased     | Owned      | Total      |
|-----------------------------|------------------|------------|------------|------------|
|                             |                  | GLA        | GLA        | GLA        |
| Babies R Us                 | 1                | 30,700     | -          | 30,700     |
| Barnes & Noble              | 8                | 228,566    | -          | 228,566    |
| Beall Bros.                 | 6                | 222,440    | -          | 222,440    |
| Beall's (Fla)               | 1                | 45,844     | -          | 45,844     |
| Bed, Bath & Beyond          | 5                | 154,835    | -          | 154,835    |
| Best Buy                    | 2                | 64,326     | -          | 64,326     |
| Books-A-Million             | 5                | 85,265     | -          | 85,265     |
| Borders                     | 5                | 116,732    | -          | 116,732    |
| Burlington Coat Factory     | 1                | 61,664     | -          | 61,664     |
| Circuit City                | 2                | 55,652     | -          | 55,652     |
| Cost Plus                   | 1                | 18,243     | -          | 18,243     |
| Dick's Sporting Goods       | 8                | 469,551    | -          | 469,551    |
| Gart Sports                 | 1                | 24,750     | -          | 24,750     |
| Golf Galaxy                 | 1                | 15,096     | -          | 15,096     |
| Goody's                     | 5                | 171,609    | -          | 171,609    |
| Gordman's                   | 2                | 107,303    | -          | 107,303    |
| H&M                         | 1                | 20,350     | -          | 20,350     |
| Harris Teeter               | 1                | 72,757     | -          | 72,757     |
| Hudson's (3)                | 1                | 20,269     | -          | 20,269     |
| Jo-Ann Fabrics              | 1                | 35,330     | -          | 35,330     |
| Joe Brand                   | 1                | 29,413     | -          | 29,413     |
| Kmart                       | 1                | 86,479     | -          | 86,479     |
| Linens N Things             | 8                | 222,034    | -          | 222,034    |
| Marshall's                  | 1                | 32,996     | -          | 32,996     |
| Mervyn's                    | 2                | 167,500    | -          | 167,500    |
| Old Navy                    | 21               | 411,913    | -          | 411,913    |
| Petco                       | 1                | 15,257     | -          | 15,257     |
| Recreational Equipment      | 1                | 24,427     | -          | 24,427     |
| Ron Jon Surf Shop           | 1                | 12,000     | -          | 12,000     |
| Ross                        | 2                | 60,494     | -          | 60,494     |
| Schuler Books               | 1                | 24,116     | -          | 24,116     |
| Shopko/K's Merchandise Mart | 1                | -          | 85,229     | 85,229     |
| Sports Authority            | 2                | 41,287     | -          | 16,537     |
| Staples                     | 1                | 20,388     | -          | 20,388     |
| Steve & Barry's             | 21               | 886,973    | -          | 886,973    |
| TJ Maxx                     | 2                | 56,886     | -          | 56,886     |
| Value City                  | 1                | 97,411     | -          | 97,411     |
| XXI                         | 1                | 24,926     | -          | 24,926     |
| Vacant Anchors:             |                  |            |            |            |
| Shopko (1)                  | 1                | -          | 90,000     | 90,000     |
| Mervyn's (2)                | 1                | 74,889     | -          | 74,889     |
|                             | 446              | 14,538,654 | 31,254,576 | 45,793,230 |

- (1) Although store is vacant, rental payments continue to be made.
- (2) Currently being redeveloped by Bon Ton to be a Younkers.
- (3) Hudson closed on January 1, 2008.

**Mall Stores**

The Malls have approximately 8,658 mall stores. National and regional retail chains (excluding local franchises) lease approximately 85.3% of the occupied mall store GLA. Although mall stores occupy



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only 28.7% of the total mall GLA (the remaining 71.3% is occupied by anchors), the Malls received 85.0% of their revenues from mall stores for the year ended December 31, 2007.

### *Mall Lease Expirations*

The following table summarizes the scheduled lease expirations for mall stores as of December 31, 2007:

| Year Ending       | Number of Leases Expiring | Annualized Base Rent (1) | GLA of Expiring Leases | Average Annualized Base Rent Per Square Foot | Expiring Leases |        | Expiring Leases as a % of |       |
|-------------------|---------------------------|--------------------------|------------------------|--|-----------------|--------|---------------------------|-------|
|                   |                           |                          |                        |  | Annualized      | Total  | Annualized                | Total |
| December 31, 2008 | 1697                      | \$ 75,733,000            | 3,396,000              | \$ 22.30                                     | 14.1            | % 16.5 | %                         |       |
| 2009              | 936                       | 61,576,000               | 2,574,000              | 23.92  | 11.5            | % 12.5 | %                         |       |
| 2010              | 894                       | 60,990,000               | 2,225,000              | 27.41  | 11.4            | % 10.8 | %                         |       |
| 2011              | 745                       | 55,389,000               | 2,040,000              | 27.15  | 10.3            | % 9.9  | %                         |       |
| 2012              | 758                       | 61,333,000               | 2,137,000              | 28.70  | 11.5            | % 10.4 | %                         |       |
| 2013              | 559                       | 51,746,000               | 1,962,000              | 26.37  | 9.7             | % 9.5  | %                         |       |
| 2014              | 377                       | 30,308,000               | 990,000                | 30.61  | 5.7             | % 4.8  | %                         |       |
| 2015              | 425                       | 38,086,000               | 1,370,000              | 27.80  | 7.1             | % 6.6  | %                         |       |
| 2016              | 388                       | 37,081,000               | 1,344,000              | 27.59  | 6.9             | % 6.5  | %                         |       |
| 2017              | 420                       | 35,703,000               | 1,248,000              | 28.61  | 6.7             | % 6.1  | %                         |       |

- (1) Total annualized contractual base rent in effect at December 31, 2007 for all leases that were in occupancy as of December 31, 2007, including rent for space that is leased but not occupied.
- (2) Total annualized contractual base rent of expiring leases as a percentage of the total annualized base rent of all leases that were executed as of December 31, 2007.
- (3) Total GLA of expiring leases as a percentage of the total GLA of all leases that were executed as of December 31, 2007.

### *Mall Tenant Occupancy Costs*

Occupancy cost is a tenant's total cost of occupying its space, divided by sales. The following table summarizes tenant occupancy costs as a percentage of total mall store sales for the last three years:

**Year Ended December 31,**

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|                                   | 2007       |   | 2006       |   | 2005       |   |
|-----------------------------------|------------|---|------------|---|------------|---|
| Mall store sales (in millions)(1) | \$ 5,095.8 |   | \$ 5,060.1 |   | \$ 4,336.7 |   |
| Minimum rents                     | 8.3        | % | 8.1        | % | 8.2        | % |
| Percentage rents                  | 0.6        | % | 0.7        | % | 0.4        | % |
| Tenant reimbursements (2)         | 3.4        | % | 3.3        | % | 3.2        | % |
| Mall tenant occupancy costs       | 12.3       | % | 12.1       | % | 11.8       | % |

(1) Consistent with industry practice, sales are based on reports by retailers (excluding theaters) leasing mall store GLA of 10,000 square feet or less. Represents 100% of sales for the Malls. In certain cases, we own less than a 100% interest in the Malls.

(2) Represents reimbursements for real estate taxes, insurance, common area maintenance charges and certain capital expenditures.

### Associated Centers

We own a controlling interest in 28 Associated Centers and a non-controlling interest in four Associated Centers. We also own a controlling interest in two Associated Centers that were under construction at December 31, 2007.

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Associated Centers are retail properties that are adjacent to a regional mall complex and include one or more anchors, or big box retailers, along with smaller tenants. Anchor tenants typically include tenants such as TJ Maxx, Target and Goody's. Associated Centers are managed by the staff at the Mall since it is adjacent to and usually benefits from the customers drawn to the Mall.

We own the land underlying the Associated Centers in fee simple interest, except for Bonita Lakes Crossing, which is subject to a long-term ground lease.

The following table sets forth certain information for each of the Associated Centers as of December 31, 2007:

| Associated Center/Location                    | Year of Opening/<br>Most Recent<br>Expansion | Company's<br>Ownership | Total<br>GLA(1) | Percentage                   |                 | Anchors   |
|---|--|------------------------|-----------------|------------------------------|-----------------|---|
|   |  |                        |                 | Total<br>Leasable<br>GLA (2) | Occupied<br>(3) |   |
| Annex at Monroeville<br>Pittsburgh, PA        | 1969   | 100%                   | 186,367         | 186,367                      | 88%             | Burlington Coat Factory,<br>Dick's Sporting Goods, Guitar<br>Center, Office Max (Vacant)                        |
| Bonita Lakes Crossing(4)<br>Meridian, MS      | 1997/1999                                    | 100%                   | 138,150         | 138,150                      | 95%             | Books-A-Million, Office<br>Max, Old Navy, Shoe<br>Carnival, TJ Maxx, Toys 'R'<br>Us                             |
| Chapel Hill Suburban<br>Akron, OH             | 1969   | 56.5%                  | 117,088         | 117,088                      | 98%             | H.H. Gregg, Value City<br>Lifeway Christian Store   |
| Coastal Grand Crossing<br>Myrtle Beach, SC    | 2005   | 50%                    | 14,907          | 14,907                       | 89%             | Lifeway Christian Store   |
| CoolSprings Crossing<br>Nashville, TN         | 1992   | 100%                   | 366,466         | 78,825                       | 98%             | American Signature(5), H.H.<br>Gregg(6), Lifeway Christian<br>Store, Target(5), Toys "R"<br>Us(5), Wild Oats(6) |
| Courtyard at Hickory Hollow<br>Nashville, TN  | 1979   | 100%                   | 54,474          | 54,474                       | 100%            | Carmike Cinemas   |
| The District at Monroeville<br>Pittsburgh, PA | 2004   | 100%                   | 74,667          | 74,667                       | 89%             | Barnes & Noble, Ulta  |
| Eastgate Crossing<br>Cincinnati, OH           | 1991   | 100%                   | 195,011         | 171,628                      | 78%             | Borders, Circuit City<br>(Vacant), Kroger, Office<br>Depot, Office Max(5)                                       |
| Foothills Plaza<br>Maryville, TN              | 1983/1986                                    | 100%                   | 71,174          | 71,174                       | 100%            | Carmike Cinemas, Dollar<br>General, Foothill's Hardware,<br>Beds To Go  |
| Frontier Square<br>Cheyenne, WY               | 1985   | 100%                   | 186,552         | 16,527                       | 100%            | PetCo(7), Ross(7), Target(5),<br>TJ Maxx(7)   |
| Georgia Square Plaza<br>Athens, GA            | 1984   | 100%                   | 15,393          | 15,393                       | 100%            | Georgia Theatre Company   |
| Governor's Square Plaza<br>Clarksville, TN    | 1985(8)                                      | 50%                    | 189,930         | 57,351                       | 100%            | Best Buy, Lifeway Christian<br>Store, Premier Medical<br>Group, Target(5)                                       |
| Gunbarrel Pointe                              | 2000   | 100%                   | 281,526         | 155,526                      | 98%             |   |

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|                 |           |     |        |        |      |                            |
|-----------------|-----------|-----|--------|--------|------|----------------------------|
| Chattanooga, TN |           |     |        |        |      | David's Bridal, Goody's,   |
| Hamilton Corner | 1990/2005 | 90% | 69,389 | 69,389 | 100% | Kohl's, Target(5)<br>PetCo |
| Chattanooga, TN |           |     |        |        |      |                            |

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| Associated Center/Location                              | Year of Opening/<br>Most Recent<br>Expansion | Company's<br>Ownership | Total<br>GLA(1) | Percentage                   |                        | Anchors   |
|---|--|------------------------|-----------------|------------------------------|------------------------|---|
|   |  |                        |                 | Total<br>Leasable<br>GLA (2) | GLA<br>Occupied<br>(3) |   |
| Hamilton Crossing<br>Chattanooga, TN                    | 1987/2005                                    | 92%                    | 200,823         | 107,710                      | 98%                    | Cost Plus World Market,<br>Home Goods(9), Guitar<br>Center, Lifeway Christian<br>Store, Michaels(9), TJ Maxx,<br>Toys "R" Us(5) |
| Harford Annex<br>Bel Air, MD                            | 1973/2003                                    | 100%                   | 107,656         | 107,656                      | 100%                   | Best Buy, Dollar Tree, Office<br>Depot, PetsMart  |
| The Landing at Arbor Place<br>Atlanta(Douglasville), GA | 1999   | 100%                   | 213,874         | 136,187                      | 83%                    | Circuit City(5), Lifeway<br>Christian Store, Michael's,<br>Shoe Carnival, Toys "R" Us(5)  |
| Layton Hills Convenience Center<br>Layton, UT           | 1980   | 100%                   | 94,192          | 94,192                       | 100%                   | Big Lots, Dollar Tree,<br>Downeast Outfitters   |
| Layton Hills Plaza<br>Layton, UT                        | 1989   | 100%                   | 18,801          | 18,801                       | 84%                    | None  |
| Madison Plaza<br>Huntsville, AL                         | 1984   | 100%                   | 153,503         | 99,108                       | 98%                    | Haverty's, Design World,<br>H.H. Gregg(10), TJ Maxx   |
| Parkdale Crossing<br>Beaumont, TX                       | 2002   | 100%                   | 96,102          | 96,102                       | 98%                    | Barnes & Noble, Lifeway<br>Christian Store, Office Depot,<br>PetCo  |
| Pemberton Plaza<br>Vicksburg, MS                        | 1986   | 10%                    | 77,894          | 26,948                       | 81%                    | Blockbuster, Kroger(5)  |
| The Plaza at Fayette Mall<br>Lexington, KY              | 2006   | 100%                   | 158,676         | 158,676                      | 98%                    | Cinemark, Gordman's, Guitar<br>Center, Old Navy   |
| The Shoppes at Hamilton Place<br>Chattanooga, TN        | 2003   | 92%                    | 125,301         | 125,301                      | 99%                    | Bed Bath & Beyond,<br>Marshall's, Ross  |
| The Shoppes at Panama City<br>Panama City, FL           | 2004   | 100%                   | 61,221          | 61,221                       | 93%                    | Best Buy  |
| The Shoppes at St. Clair Square<br>Fairview Heights, IL | 2007   | 56.5%                  | 84,383          | 84,383                       | 94%                    | Barnes & Noble  |

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|  |           |      |         |         |      |  |
|--|-----------|------|---------|---------|------|--|
| Sunrise Commons                        | 2001      | 100% | 202,012 | 100,567 | 100% | K-Mart(5), Marshall's, Old Navy, Ross  |
| Brownsville, TX<br>The Terrace         | 1997      | 92%  | 156,297 | 117,025 | 100% | Barnes & Noble, Circuit City(5), Linens 'N Things, Old Navy, Party City, Staples               |
| Chattanooga, TN<br>Triangle Town Place | 2004      | 50%  | 149,471 | 149,471 | 100% | Bed, Bath & Beyond, Dick's Sporting Goods, DSW Shoes, Party City                               |
| Raleigh, NC<br>Village at Rivergate    | 1981/1998 | 100% | 166,366 | 66,366  | 96%  | Circuit City, Target(5)  |
| Nashville, TN<br>West Towne Crossing   | 1980      | 100% | 436,878 | 169,195 | 100% | Barnes & Noble, Best Buy, Kohls(5), Cub Foods(5), Gander Mountain(5), Office Max(5), Shopko(5) |
| Madison, WI                            |           |      |         |         |      |  |

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| Associated Center/Location                 | Year of Opening/<br>Most Recent<br>Expansion | Company's<br>Ownership | Total<br>GLA(1) | Percentage                   |                 | Anchors  |
|--|--|------------------------|-----------------|------------------------------|-----------------|--|
|  |  |                        |                 | Total<br>Leasable<br>GLA (2) | Occupied<br>(3) |  |
| WestGate Crossing                          | 1985/1999                                    | 100%                   | 157,870         | 157,870                      | 99%             | Goody's, Old Navy, Toys "R" Us                                     |
| Spartanburg, SC<br>Westmoreland Crossing   | 2002   | 56.5%                  | 277,483         | 277,483                      | 97%             | Carmike Cinema, Dick's Sporting Goods, Michaels(11), T.J. Maxx(11) |
| Greensburg, PA<br>Total Associated Centers |  |                        | 4,899,897       | 3,375,728                    | 96%             |  |

- (1) Includes total square footage of the anchors (whether owned or leased by the anchor) and shops. Does not include future expansion areas.
- (2) Includes leasable anchors.
- (3) Includes tenants paying rent for executed leases as of December 31, 2007, and includes leased anchors, regardless of occupancy.
- (4) Bonita Lakes Crossing - The land is ground leased through 2015 with options to extend through June 2035. The annual rent at December 31, 2007 was \$23,112.
- (5) Owned by the tenant.
- (6) CoolSprings Crossing - Space is owned by Developers Diversified and subleased to H.H. Gregg and Wild Oats.
- (7) Frontier Square - Space is owned by Albertson's and subleased to PetCo, Ross, and TJ Maxx.
- (8) Governor's Square Plaza - Originally opened in 1985, and was acquired by the Company in June 1997.
- (9) Hamilton Crossing - Former Service Merchandise space is owned by Developers Diversified and subleased to Home Goods and Michaels.
- (10) Madison Plaza - Former Service Merchandise space is owned by Developers Diversified and subleased to H.H. Gregg.
- (11) Westmoreland Crossing - Former Service Merchandise space is owned by Developers Diversified and subleased to Michaels.

*Associated Centers Lease Expirations*

The following table summarizes the scheduled lease expirations for Associated Center tenants in occupancy as of December 31, 2007:

| Year Ending  | Number of<br>Leases | Annualized   |          | Average    | Expiring      | Expiring      |   |
|--------------|---------------------|--------------|----------|------------|---------------|---------------|---|
|              |                     | Base Rent    | GLA of   | Annualized | Leases as     | Leases as     |   |
|              |                     | of Expiring  | Expiring | Base Rent  | % of Total    | of % of Total |   |
|              |                     |              |          | Per Square | Annualized    | Leased        |   |
| December 31, | Expiring            | Leases (1)   | Leases   | Foot       | Base Rent (2) | GLA (3)       |   |
| 2008         | 32                  | \$ 1,626,000 | 130,000  | \$ 12.51   | 4.1           | % 4.0         | % |
| 2009         | 30                  | 2,047,000    | 133,000  | 15.39      | 5.2           | % 4.1         | % |
| 2010         | 42                  | 4,151,000    | 466,000  | 8.91       | 10.6          | % 14.3        | % |
| 2011         | 30                  | 4,349,000    | 388,000  | 11.21      | 11.1          | % 11.9        | % |
| 2012         | 44                  | 4,985,000    | 400,000  | 12.46      | 12.7          | % 12.3        | % |
| 2013         | 19                  | 2,723,000    | 220,000  | 12.38      | 6.9           | % 6.7         | % |
| 2014         | 16                  | 2,581,000    | 246,000  | 10.49      | 6.6           | % 7.6         | % |
| 2015         | 20                  | 2,739,000    | 177,000  | 15.47      | 7.0           | % 5.4         | % |

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|      |    |           |         |       |     |   |     |   |
|------|----|-----------|---------|-------|-----|---|-----|---|
| 2016 | 19 | 2,860,000 | 181,000 | 15.80 | 7.3 | % | 5.6 | % |
| 2017 | 18 | 3,617,000 | 298,000 | 12.14 | 9.2 | % | 9.2 | % |

- (1) Total annualized contractual base rent in effect at December 31, 2007 for all leases that were in occupancy as of December 31, 2007, including rent for space that is leased but not occupied.
- (2) Total annualized contractual base rent of expiring leases as a percentage of the total annualized base rent of all leases that were executed as of December 31, 2007.
- (3) Total GLA of expiring leases as a percentage of the total GLA of all leases that were executed as of December 31, 2007.

### **Community Centers**

We own a controlling interest in 13 Community Centers and a non-controlling interest in two Community Centers. We own a controlling interest in three Community Centers that are currently under construction.

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Community Centers typically have less development risk because of shorter development periods and lower costs. While Community Centers generally maintain higher occupancy levels and are more stable, they typically have slower rent growth because the anchor stores' rents are typically fixed and are for longer terms.

Community Centers are designed to attract local and regional area customers and are typically anchored by a combination of supermarkets, or value-priced stores that attract shoppers to each center's small shops. The tenants at our Community Centers typically offer necessities, value-oriented and convenience merchandise.

We own the land underlying the Community Centers in fee simple interest, except for Massard Crossing and Brassfield Shopping Center, which are subject to long-term ground leases for all of the land underlying the properties.

The following table sets forth certain information for each of our Community Centers at December 31, 2007:

| Community Center/<br>Location                          | Year of<br>Opening/<br>Most<br>Recent | Company's<br>Ownership | Total<br>Leasable<br>GLA(1) | Total<br>Leasable<br>GLA(2) | Percentage<br>GLA<br>Occupied(3) | Anchors                                  |
|--|---------------------------------------|------------------------|-----------------------------|-----------------------------|----------------------------------|--|
|  | Expansion                             |                        |                             |                             |                                  |  |
| Brassfield Square<br>Greensboro, NC<br>Caldwell Court  | 1989                                  | 100%                   | 194,520                     | 194,520                     | 53%                              | Rush Gym, Stein Mart, Cinemark<br>Cinema |
| Greensboro, NC<br>Cobblestone Village at<br>Palm Coast | 1961                                  | 100%                   | 13,899                      | 13,899                      | 100%                             | None                                     |
| Greensboro, NC<br>Cobblestone Village at<br>Palm Coast | 2007                                  | 100%                   | 96,891                      | 22,876                      | 89%                              | Belk                                     |
| Palm Coast, FL<br>Garden Square                        | 1988                                  | 100%                   | 24,880                      | 19,990                      | 95%                              | Blockbuster, Krispy Kreme                |
| Greensboro, NC<br>High Pointe Commons                  | 2006                                  | 50%                    | 306,915                     | 83,912                      | 82%                              | JCPenney(4), Target(4)                   |
| Harrisburg, PA<br>Hunt Village                         | 1989                                  | 100%                   | 31,268                      | 31,268                      | 95%                              | None                                     |
| Greensboro, NC<br>Lakeview Pointe                      | 2006                                  | 100%                   | 216,410                     | 216,410                     | 86%                              | Belk, Linens 'N Things, Petco, Ross      |
| Stillwater, OK<br>Massard Crossing                     | 2001                                  | 10%                    | 300,717                     | 98,410                      | 94%                              | Goody's, TJ Maxx, Wal*Mart(4)            |
| Ft. Smith, AR<br>Milford Marketplace                   | 2007                                  | 100%                   | 88,575                      | 88,575                      | 87%                              | Whole Foods(5)                           |
| Milford, CT  |                                       |                        |                             |                             |                                  |  |



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|                                     |           |      |           |           |      |  |
|-------------------------------------|-----------|------|-----------|-----------|------|--|
| New Garden Center                   | 2001      | 100% | 110,073   | 94,123    | 95%  | Lowe's Food, Office Depot  |
| Greensboro, NC<br>Northwest Center  | 1962      | 100% | 85,856    | 85,856    | 98%  | TJ Maxx, Ross Dress for Less   |
| Greensboro, NC<br>Oak Hollow Square | 1998      | 100% | 138,673   | 131,953   | 99%  | Harris Teeter, Stein Mart  |
| High Point, NC<br>Westridge Square  | 1984/1987 | 100% | 215,193   | 134,636   | 100% | Kohl's, Harris Teeter  |
| Greensboro, NC<br>Willowbrook Plaza | 1999      | 10%  | 292,425   | 292,425   | 87%  | American Multi-Cinema, Lane Home<br>Furnishings, Linens 'N Things              |
| Houston, TX<br>York Town Center     | 2007      | 50%  | 294,045   | 294,045   | 98%  | Bed, Bath & Beyond, Best Buy,<br>Dick's Sporting Goods, Ross, Staples,<br>Ulta |
| York, PA                            |           |      |           |           |      |  |
| Total Community Centers             |           |      | 2,410,340 | 1,802,898 | 87%  |  |

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- (1) Includes total square footage of the anchors (whether owned or leased by the anchor) and shops. Does not include future expansion areas.
- (2) Includes leasable anchors.
- (3) Includes tenants paying rent for executed leases as of December 31, 2007, and includes leased anchors, regardless of occupancy.
- (4) Owned by tenant.
- (5) The space is leased to Whole Foods, but it is uncertain as to whether they will ultimately occupy the space.

### *Community Centers Lease Expirations*

The following table summarizes the scheduled lease expirations for tenants in occupancy at Community Centers as of December 31, 2007:

| Year Ending  | Number of Leases | Annualized   | Average    | Expiring     | Expiring  | Total Leased |
|--------------|------------------|--------------|------------|--------------|-----------|--------------|
|              |                  | Base Rent    | Annualized | Leases as    | Leases as |              |
|              |                  | of           | Base Rent  | % of Total   | a % of    |              |
|              | of Leases        | Expiring     | Per Square | Annualized   |           |              |
| December 31, | Expiring         | Leases (1)   | Foot       | Base Rent(2) | GLA(3)    |              |
| 2008         | 24               | \$ 1,223,000 | \$ 15.29   | 6.0          | % 5.0     | %            |
| 2009         | 25               | 1,239,000    | 12.64      | 6.1          | % 6.0     | %            |
| 2010         | 32               | 1,778,000    | 15.6       | 8.7          | % 7.0     | %            |
| 2011         | 40               | 1,902,000    | 18.65      | 9.3          | % 6.3     | %            |
| 2012         | 38               | 2,081,000    | 11.82      | 10.2         | % 10.8    | %            |
| 2013         | 10               | 678,000      | 7.53       | 3.3          | % 5.5     | %            |
| 2014         | 5                | 635,000      | 15.12      | 3.1          | % 2.6     | %            |
| 2015         | 2                | 217,000      | 13.56      | 1.1          | % 1.0     | %            |
| 2016         | 8                | 624,000      | 14.51      | 3.1          | % 2.6     | %            |
| 2017         | 19               | 1,750,000    | 17.16      | 8.6          | % 6.3     | %            |

- (1) Total annualized contractual base rent in effect at December 31, 2007 for all leases that were in occupancy as of December 31, 2007, including rent for space that is leased but not occupied.
- (2) Total annualized contractual base rent of expiring leases as a percentage of the total annualized base rent of all leases that were executed as of December 31, 2007.
- (3) Total GLA of expiring leases as a percentage of the total GLA of all leases that were executed as of December 31, 2007.

### **Office Buildings**

We own a controlling interest in 13 Office Buildings and a non-controlling interest in six Office Buildings. We own a controlling interest in one office building that is currently under construction.

We own a 92% interest in the 128,000 square foot office building where our corporate headquarters is located. As of December 31, 2007, we occupied 65.2% of the total square footage of the building. In December 2006, we commenced construction on a new 76,000 square foot office building located adjacent to our current office building. Our employees will remain in our current building and some of the non-CBL tenants in our current building will relocate to the new building. The new building opened in January 2008.

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The following tables set forth certain information for each of our Office Buildings at December 31, 2007:

| <b>Office Buildings/<br/>Location</b>             | <b>Year of<br/>Opening/<br/>Most</b> | <b>Company's<br/>Ownership</b> | <b>Total GLA(1)</b> | <b>Total</b>            | <b>Percentage</b>       |
|---|--------------------------------------|--------------------------------|---------------------|-------------------------|-------------------------|
|   | <b>Recent<br/>Expansion</b>          |                                |                     | <b>Leasable<br/>GLA</b> | <b>GLA<br/>Occupied</b> |
| First National Bank Building<br>Greensboro, NC    | 1990                                 | 50%                            | 3,774               | 3,774                   | 100%                    |
| First Citizens Bank Building<br>Greensboro, NC    | 1985                                 | 50%                            | 43,088              | 43,088                  | 84%                     |
| Friendly Center Office Building<br>Greensboro, NC | 1972                                 | 50%                            | 32,478              | 32,478                  | 96%                     |
| Green Valley Office Building<br>Greensboro, NC    | 1973                                 | 50%                            | 27,604              | 27,604                  | 76%                     |
| Suntrust Bank Building<br>Greensboro, NC          | 1998                                 | 100%                           | 107,143             | 107,143                 | 88%                     |
| Lake Pointe Office Building<br>Greensboro, NC     | 1996                                 | 100%                           | 88,088              | 88,088                  | 88%                     |
| Oak Branch Business Center<br>Greensboro, NC      | 1990/1995                            | 100%                           | 32,693              | 32,693                  | 76%                     |
| Bank of America Building<br>Greensboro, NC        | 1988                                 | 50%                            | 49,327              | 49,327                  | 100%                    |
| Wachovia Office Building<br>Greensboro, NC        | 1992                                 | 50%                            | 12,000              | 12,000                  | 100%                    |
| 706 Green Valley Road Building<br>Greensboro, NC  | 1986                                 | 100%                           | 139,050             | 139,050                 | 82%                     |
| Westridge Suites<br>Greensboro, NC                | 1997                                 | 100%                           | 11,187              | 11,187                  | 81%                     |
| 1500 Sunday Drive<br>Greensboro, NC               | 2000                                 | 100%                           | 61,227              | 61,227                  | 98%                     |
| Two Oyster Point<br>Raleigh, NC                   | 1985                                 | 100%                           | 39,049              | 39,049                  | 100%                    |
| One Oyster Point<br>Newport News, VA              | 1984                                 | 100%                           | 36,610              | 36,610                  | 94%                     |
| 840 Greenbrier Circle<br>Newport News, VA         | 1983                                 | 100%                           | 48,756              | 48,756                  | 93%                     |
| 850 Greenbrier Circle<br>Chesapeake, VA           | 1984                                 | 100%                           | 81,318              | 81,318                  | 100%                    |
| Chesapeake, VA                                    |                                      |                                |                     |                         |                         |

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|   |      |      |           |           |      |
|---|------|------|-----------|-----------|------|
| Peninsula Business Center II                    | 1985 | 100% | 40,430    | 40,430    | 100% |
| Newport News, VA<br>Peninsula Business Center I | 1985 | 100% | 21,923    | 21,923    | 100% |
| Newport News, VA<br>CBL Center I                | 2001 | 92%  | 126,423   | 126,423   | 96%  |
| Chattanooga, TN<br>Total Office Buildings       |      |      | 1,002,168 | 1,002,168 | 92%  |

(1) Includes total square footage of the offices. Does not include future expansion areas.

### *Office Buildings Lease Expirations*

The following table summarizes the scheduled lease expirations for tenants in occupancy at Office Buildings as of December 31, 2007:

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| Year Ending  | Number of Leases | Annualized   | GLA of Expiring Leases | Average    | Expiring     | Expiring    |   |
|--------------|------------------|--------------|------------------------|------------|--------------|-------------|---|
|              |                  | Base Rent    |                        | Annualized | Leases as    | Leases as a |   |
|              |                  | of           | Expiring               | Base Rent  | % of Total   | % of Total  |   |
|              |                  | Expiring     | Expiring               | Per Square | Annualized   | Leased      |   |
| December 31, | Expiring         | Leases (1)   | Leases                 | Foot       | Base Rent(2) | GLA(3)      |   |
| 2008         | 51               | \$ 3,292,000 | 174,000                | \$ 18.92   | 16.1         | % 10.8      | % |
| 2009         | 26               | 2,729,000    | 176,000                | 15.51      | 13.4         | % 10.9      | % |
| 2010         | 31               | 1,518,000    | 82,000                 | 18.51      | 7.4          | % 5.0       | % |
| 2011         | 17               | 2,180,000    | 117,000                | 18.63      | 10.7         | % 7.2       | % |
| 2012         | 16               | 1,967,000    | 115,000                | 17.1       | 9.6          | % 7.1       | % |
| 2013         | 5                | 233,000      | 14,000                 | 16.64      | 1.1          | % 0.9       | % |
| 2014         | 5                | 1,183,000    | 83,000                 | 14.25      | 5.8          | % 5.2       | % |
| 2015         | 3                | 404,000      | 12,000                 | 33.67      | 2.0          | % 0.7       | % |
| 2016         | 5                | 1,638,000    | 87,000                 | 18.83      | 8.0          | % 5.4       | % |
| 2017         | —                | —            | —                      | —          | 0.0          | % 0.0       | % |

- (1) Total annualized contractual base rent in effect at December 31, 2007 for all leases that were in occupancy as of December 31, 2007, including rent for space that is leased but not occupied.
- (2) Total annualized contractual base rent of expiring leases as a percentage of the total annualized base rent of all leases that were executed as of December 31, 2007.
- (3) Total GLA of expiring leases as a percentage of the total GLA of all leases that were executed as of December 31, 2007.

### Mortgages

We own 16 mortgages that are collateralized by first mortgages or wrap-around mortgages on the underlying real estate and related improvements. The mortgages are more fully described on Schedule IV in Part IV of this report.

### Mortgage Loans Outstanding at December 31, 2007 (in thousands):

| Property | Our       | Interest | Principal | Annual  | Maturity | Balloon     | Open to    |
|----------|-----------|----------|-----------|---------|----------|-------------|------------|
|          | Ownership | Rate     | Balance   | Debt    | Date     | Payment Due | Prepayment |
|          | Interest  |          | as of     | Service |          | on Maturity | Date (2)   |

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12/31/07 (1)

**Consolidated Debt**

**Malls:**

|                      |      |       |     |          |         |        |          |        |
|----------------------|------|-------|-----|----------|---------|--------|----------|--------|
| Alamance Crossing    | 100% | 6.20% | (4) | \$62,528 | \$3,877 | Sep-09 | \$62,528 | Open   |
| Arbor Place          | 100% | 6.51% |     | 73,058   | 6,610   | Jul-12 | 63,397   | Open   |
| Asheville Mall       | 100% | 6.98% |     | 65,757   | 5,677   | Sep-11 | 61,229   | Open   |
| Bonita Lakes Mall    | 100% | 6.82% |     | 24,199   | 2,503   | Oct-09 | 22,539   | Open   |
| Brookfield Square    | 100% | 5.08% |     | 101,726  | 6,822   | Nov-15 | 85,601   | Nov-08 |
| Burnsville Center    | 100% | 8.00% |     | 65,164   | 6,900   | Aug-10 | 60,341   | Open   |
| Cary Towne Center    | 100% | 6.85% |     | 83,597   | 7,077   | Mar-09 | 81,961   | Open   |
| Chapel Hill Mall *   | 100% | 6.10% |     | 75,750   | 5,599   | Aug-16 | 64,609   | Aug-09 |
| CherryVale Mall      | 100% | 5.00% |     | 90,905   | 6,055   | Oct-15 | 76,647   | Oct-08 |
| Chesterfield Mall *  | 100% | 5.96% |     | 140,000  | 8,344   | Sep-16 | 140,000  | Sep-09 |
| Citadel Mall         | 100% | 5.68% |     | 74,553   | 5,226   | Apr-17 | 62,525   | Apr-10 |
| Columbia Place       | 100% | 5.45% |     | 30,945   | 2,493   | Sep-13 | 25,512   | Open   |
| CoolSprings Galleria | 100% | 6.22% |     | 125,161  | 9,618   | Sep-10 | 112,700  | Open   |
| Cross Creek Mall     | 100% | 5.00% |     | 60,983   | 5,401   | Apr-12 | 56,520   | Open   |
| East Towne Mall      | 100% | 5.00% |     | 77,473   | 5,153   | Nov-15 | 65,231   | Nov-08 |
| Eastgate Mall        | 100% | 4.55% | (3) | 54,374   | 3,501   | Dec-09 | 52,321   | Open   |

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Principal

| Property              | Company   |                         | Balance   | Annual  | Maturity | Balloon Payment Due on Maturity | Open to    |
|-----------------------|-----------|-------------------------|-----------|---------|----------|---------------------------------|------------|
|                       | Ownership | Interest                | as of     | Debt    |          |                                 | Prepayment |
| Interest              | Rate      | 12/31/07 <sup>(1)</sup> | Service   | Date    | Date (2) |                                 |            |
| Eastland Mall         | 100%      | 5.85%                   | 59,400    | 3,475   | Dec-15   | 59,400                          | Dec-08     |
| Fashion Square        | 100%      | 6.51%                   | 55,937    | 5,061   | Jul-12   | 48,540                          | Open       |
| Fayette Mall          | 100%      | 7.00%                   | 90,220    | 7,824   | Jul-11   | 84,096                          | Open       |
| Greenbrier Mall *     | 100%      | 5.91%                   | 83,570    | 6,055   | Aug-16   | 70,965                          | Aug-08     |
| Hamilton Place        | 90%       | 5.86%                   | 115,014   | 8,292   | Aug-16   | 97,757                          | Aug-08     |
| Hanes Mall            | 100%      | 7.31%                   | 99,598    | 10,726  | Jul-08   | 97,551                          | Open       |
| Hickory Hollow Mall   | 100%      | 6.77%                   | 82,254    | 7,723   | Aug-08   | 80,847                          | Open (7)   |
| Hickory Point Mall    | 100%      | 5.85%                   | 32,288    | 2,347   | Dec-15   | 27,690                          | Dec-08     |
| Honey Creek Mall      | 100%      | 4.75%                   | 31,002    | 2,786   | May-09   | 30,122                          | Open       |
| Janesville Mall       | 100%      | 8.38%                   | 11,115    | 1,857   | Apr-16   | -                               | Open       |
| Jefferson Mall        | 100%      | 6.51%                   | 40,697    | 3,682   | Jul-12   | 35,316                          | Open       |
| Laurel Park Place     | 100%      | 5.00%                   | 48,881    | 4,985   | Dec-12   | 44,096                          | Open       |
| Layton Hills Mall     | 100%      | 5.66%                   | 106,571   | 7,453   | Apr-17   | 89,327                          | Apr-10     |
| Mall del Norte        | 100%      | 5.04%                   | 113,400   | 5,715   | Dec-14   | 113,400                         | Open       |
| Mall of Acadiana *    | 100%      | 5.67%                   | 149,102   | 10,435  | Apr-17   | 124,998                         | Apr-10     |
| Meridian Mall         | 100%      | 4.52%                   | 86,288    | 6,416   | Oct-08   | 84,588                          | Open       |
| Mid Rivers Mall *     | 100%      | 5.66%                   | 78,748    | 4,457   | Nov-11   | 78,748                          | Open       |
| Midland Mall          | 100%      | 6.10%                   | 37,383    | 2,763   | Aug-16   | 31,885                          | Aug-08     |
| Monroeville Mall      | 100%      | 5.30%                   | 124,050   | 10,363  | Jan-13   | 105,507                         | Open       |
| Northpark Mall        | 100%      | 5.50%                   | 38,991    | 3,171   | Mar-14   | 32,250                          | Open       |
| Northwoods Mall       | 100%      | 6.51%                   | 58,267    | 5,271   | Jul-12   | 50,562                          | Open       |
| Oak Hollow Mall       | 75%       | 7.31%                   | 39,723    | 4,709   | Feb-08   | 39,567                          | Open       |
| Oak Park Mall         | 100%      | 5.85%                   | 275,700   | 16,128  | Dec-15   | 275,700                         | Dec-08     |
| Old Hickory Mall      | 100%      | 6.51%                   | 32,271    | 2,920   | Jul-12   | 28,004                          | Open       |
| Panama City Mall      | 100%      | 7.30%                   | 38,290    | 3,373   | Aug-12   | 36,089                          | Open       |
| Park Plaza Mall *     | 100%      | 4.90%                   | 39,885    | 3,943   | May-10   | 38,606                          | Open       |
| Parkdale Mall         | 100%      | 5.01%                   | 51,581    | 4,003   | Sep-10   | 47,408                          | Open       |
| Randolph Mall         | 100%      | 6.50%                   | 14,072    | 1,272   | Jul-12   | 12,209                          | Open       |
| Regency Mall          | 100%      | 6.51%                   | 31,913    | 2,887   | Jul-12   | 27,693                          | Open       |
| Rivergate Mall        | 100%      | 6.77%                   | 66,477    | 6,240   | Aug-08   | 65,479                          | Open (7)   |
| South County Center * | 100%      | 5.50%                   | 80,514    | 5,515   | Oct-13   | 70,625                          | Open       |
| Southpark Mall        | 100%      | 5.10%                   | 35,067    | 3,308   | May-12   | 30,763                          | Open       |
| St. Clair Square *    | 100%      | 7.00%                   | 61,810    | 6,361   | Apr-09   | 58,975                          | Open       |
| Stroud Mall           | 100%      | 8.42%                   | 30,581    | 2,977   | Dec-10   | 29,385                          | Open       |
| Valley View Mall      | 100%      | 5.10%                   | 42,567    | 4,362   | Sep-10   | 40,495                          | Open       |
| Volusia Mall          | 100%      | 4.75%                   | 52,314    | 4,259   | Mar-09   | 51,265                          | Open       |
| Wausau Center         | 100%      | 6.70%                   | 12,133    | 1,238   | Dec-10   | 10,725                          | Open       |
| West County Center *  | 100%      | 5.82%                   | 158,209   | 11,189  | Apr-13   | 140,958                         | Open       |
| West Towne Mall       | 100%      | 5.00%                   | 109,430   | 7,279   | Nov-15   | 92,139                          | Nov-08     |
| WestGate Mall         | 100%      | 6.50%                   | 50,551    | 4,570   | Jul-12   | 43,860                          | Open       |
| Westmoreland Mall *   | 100%      | 5.05%                   | 75,895    | 5,993   | Jan-13   | 63,175                          | Open       |
| York Galleria         | 100%      | 8.34%                   | 48,874    | 4,727   | Dec-10   | 46,932                          | Open       |
|                       |           |                         | 4,096,806 | 318,966 |          |                                 |            |





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**Principal**

| Property  | Company   |          | Balance                 | Annual           | Maturity Date | Balloon Payment Due on Maturity | Open to    |
|---|-----------|----------|-------------------------|------------------|---------------|---------------------------------|------------|
|   | Ownership | Interest | as of                   | Debt             |               |                                 | Prepayment |
|   | Interest  | Rate     | 12/31/07 <sup>(1)</sup> | Service          |               |                                 | Date (2)   |
| <b>Associated Centers:</b>                              |           |          |                         |                  |               |                                 |            |
| Bonita Lakes Crossing                                   | 100%      | 6.82%    | 7,582                   | 784              | Oct-09        | 7,062                           | Open       |
| Courtyard at Hickory                                    | 100%      | 6.77%    | 3,829                   | 360              | Aug-08        | 3,764                           | Open (7)   |
| Hollow  |           |          |                         |                  |               |                                 |            |
| Eastgate Crossing                                       | 100%      | 5.66%    | 16,594                  | 1,159            | May-17        | 13,862                          | May-10     |
| Hamilton Corner   | 90%       | 5.67%    | 16,904                  | 1,183            | Apr-17        | 14,341                          | Apr-10     |
| Parkdale Crossing                                       | 100%      | 5.01%    | 8,144                   | 632              | Sep-10        | 7,507                           | Open       |
| The Landing At Arbor                                    | 100%      | 6.51%    | 8,247                   | 746              | Jul-12        | 7,157                           | Open       |
| Place   |           |          |                         |                  |               |                                 |            |
| The Plaza at Fayette                                    | 100%      | 5.67%    | 44,017                  | 3,081            | Apr-17        | 36,819                          | Apr-10     |
| The Shoppes at St. Clair *                              | 100%      | 5.67%    | 22,306                  | 1,562            | Apr-17        | 18,702                          | Apr-10     |
| Village At Rivergate                                    | 100%      | 6.77%    | 3,140                   | 295              | Aug-08        | 3,086                           | Open (7)   |
| WestGate Crossing                                       | 100%      | 8.42%    | 9,272                   | 907              | Jul-10        | 8,954                           | Open       |
|   |           |          | 140,035                 | 10,709           |               |                                 |            |
| <b>Community Centers:</b>                               |           |          |                         |                  |               |                                 |            |
| Lakeview Pointe   | 100%      | 5.97%    | (4) 19,239              | 1,149            | Nov-08        | 19,239                          | Open       |
| Massard Crossing, Pemberton Plaza and Willowbrook Plaza | 10%       | 7.54%    | 36,535                  | 3,264            | Feb-12        | 34,230                          | Open (8)   |
| Southaven Towne Center                                  | 100%      | 5.50%    | 45,434                  | 3,134            | Jan-17        | 37,969                          | Jan-09     |
|   |           |          | 101,208                 | 7,547            |               |                                 |            |
| <b>Other:</b>   |           |          |                         |                  |               |                                 |            |
| CBL Center  | 92%       | 6.25%    | 13,922                  | 1,108            | Aug-12        | 12,662                          | Open       |
| Secured Credit Facilities                               | 100%      | 5.70%    | (5) 576,000             | 32,832           | (6)           | 576,000                         | Open       |
| Unsecured Credit Facilities                             | 100%      | 5.97%    | (4) 839,032             | 50,090           | (7) (12)      | 839,032                         | Open       |
|   |           |          | 1,428,954               | 84,030           |               |                                 |            |
| <b>Construction Properties:</b>                         |           |          |                         |                  |               |                                 |            |
| The Pavilion at Port                                    | 50%       | 6.38%    | (4) 6,059               | 387              | Jun-08        | 6,059                           | Open       |
| Orange  |           |          |                         |                  |               |                                 |            |
| Hammock Landing   | 50%       | 6.38%    | (4) 2,999               | 191              | Jun-08        | 2,999                           | Open       |
| Milford Marketplace                                     | 100%      | 6.06%    | (4) 16,257              | 985              | Dec-08        | 16,257                          | Open       |
| CBL Center II   | 92%       | 6.49%    | (4) 7,503               | 487              | Aug-09        | 7,503                           | Open       |
| Pearland Towne Center                                   | 100%      | 6.21%    | (4) 42,992              | 2,670            | Jul-10        | 42,992                          | Open       |
| Settlers Ridge  | 60%       | 5.54%    | (4) 3,194               | 177              | Dec-10        | 3,194                           | Open       |
|   |           |          | 79,004                  | 4,897            |               |                                 |            |
| <b>Unamortized Premiums and Other:</b>                  |           |          | (9) 23,311              | -                |               |                                 |            |
| <b>Total Consolidated Debt</b>                          |           |          | <b>\$5,869,318</b>      | <b>\$426,149</b> |               |                                 |            |
| <b>Unconsolidated Debt:</b>                             |           |          |                         |                  |               |                                 |            |
| Coastal Grand-Myrtle                                    | 50%       | 5.09%    | \$93,184                | \$7,078          | Oct-14        | \$74,423                        | Open       |
| Beach   |           |          |                         |                  |               |                                 |            |
| Governor's Square                                       | 48%       | 8.23%    | 28,506                  | 3,476            | Sep-16        | 14,144                          | Open       |

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|                         |     |       |         |        |        |         |        |
|-------------------------|-----|-------|---------|--------|--------|---------|--------|
| Gulf Coast Towne Center | 50% | 5.60% | 190,800 | 10,685 | Jul-17 | 190,800 | Jul-10 |
| High Pointe Commons     | 50% | 5.74% | 15,513  | 890    | May-17 | 15,513  | Open   |
| Imperial Valley Mall    | 60% | 4.99% | 58,019  | 3,859  | Sep-15 | 49,019  | Sep-08 |

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| Property   | Company   |          | Principal          |                  |          |                         | Open to Prepayment Date (2) |
|--|-----------|----------|--------------------|------------------|----------|-------------------------|-----------------------------|
|  | Ownership | Interest | Balance            | Annual           | Maturity | Balloon                 |                             |
|  | Interest  | Rate     | as of              | Debt             | Date     | Payment Due on Maturity |                             |
| Kentucky Oaks Mall                                 | 50%       | 5.27%    | 29,222             | 2,429            | Jan-17   | 19,223                  | Jan-10                      |
| Parkway Place                                      | 45%       | 6.10%    | (4) 53,200         | 3,245            | Jun-08   | 53,200                  | Open (10)                   |
| Plaza del Sol                                      | 51%       | 9.15%    | 1,876              | 796              | Aug-10   | -                       | Open                        |
| Shops at Friendly Center                           | 50%       | 5.90%    | 44,485             | 3,203            | Jan-17   | 37,639                  | Jan-10                      |
| Triangle Town Center                               | 50%       | 5.74%    | 200,000            | 14,367           | Dec-15   | 170,715                 | Dec-08                      |
| York Towne Center                                  | 50%       | 6.50%    | (13) 35,008        | 2,276            | Oct-11   | 35,008                  | Open                        |
| <b>Total Unconsolidated Debt</b>                   |           |          | <b>\$749,813</b>   | <b>\$52,304</b>  |          |                         |                             |
| <b>Total Consolidated and Unconsolidated Debt</b>  |           |          | <b>\$6,619,131</b> | <b>\$478,453</b> |          |                         |                             |
| <b>Company's Pro-Rata Share of Total Debt (11)</b> |           |          | <b>\$6,227,943</b> | <b>\$425,554</b> |          |                         |                             |

\* The Company owns 100% of the common stock of the entity that owns these Properties. Therefore, the Company is obligated for 100% of the debt balance.

(1) The amount listed includes 100% of the loan amount even though the Company may have less than an 100% ownership interest in the property.

(2) Prepayment premium is based on yield maintenance or defeasance.

(3) The Company holds a B-Note in the amount of \$7.75 million on Eastgate Mall. The Company and its joint venture partner each hold a B-Note in the amount of \$9.0 million for Coastal Grand - Myrtle Beach.

(4) The interest rate is variable at various spreads over LIBOR priced at the rates in effect at December 31, 2007. The note is prepayable at any time without prepayment penalty.

(5) Represents the weighted average interest rate on four secured credit facilities. The interest rate on three secured facilities is at a spread of 0.80% over LIBOR and the interest rate on the fourth line is 0.90% over LIBOR.

(6) The four secured credit facilities mature at various dates from February 2009 to April 2010.

(7) The mortgages are cross-collateralized and cross-defaulted.

(8) The mortgages are cross-collateralized and cross-defaulted and are prepayable at any time by defeasance.

(9) Represents premiums related to debt assumed to acquire real estate assets, which had stated interest rates that were above or below the estimated market rates for similar debt instruments at the respective acquisition date.

(10) The Company owns 45% of Parkway Place but guarantees 50% of the debt.

(11) Represents the Company's pro rata share of debt, including our share of unconsolidated affiliates' debt and excluding minority investors' share of consolidated debt on shopping center properties.

(12) The two unsecured credit facilities mature at various date from August 2008 to November 2010.

(13) The Company owns 50% of York Towne Center and guarantees up to \$4.0 million of its debt.

### ITEM 3. LEGAL PROCEEDINGS

We are currently involved in certain litigation that arises in the ordinary course of our business. We believe that the pending litigation will not materially affect our financial position or results of operations.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None

**PART II**

**ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Common stock of CBL & Associates Properties, Inc. is traded on the New York Exchange. The stock symbol is "CBL". Quarterly closing prices and dividends paid per share of Common stock are as follows:

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| Quarter Ended | Market Price |          | Dividend  |
|---------------|--------------|----------|-----------|
|               | High         | Low      |           |
| <b>2007:</b>  |              |          |           |
| March 31      | \$ 50.36     | \$ 42.05 | \$ 0.5050 |
| June 30       | \$ 47.90     | \$ 35.64 | \$ 0.5050 |
| September 30  | \$ 37.93     | \$ 28.36 | \$ 0.5050 |
| December 31   | \$ 37.21     | \$ 23.45 | \$ 0.5450 |
| <b>2006:</b>  |              |          |           |
| March 31      | \$ 44.30     | \$ 39.32 | \$ 0.4575 |
| June 30       | \$ 42.49     | \$ 35.80 | \$ 0.4575 |
| September 30  | \$ 42.79     | \$ 37.32 | \$ 0.4575 |
| December 31   | \$ 44.10     | \$ 40.03 | \$ 0.5050 |

There were approximately 554 shareholders of record for our common stock as of February 25, 2008.

Future dividend distributions are subject to our actual results of operations, economic conditions and such other factors as our board of directors deems relevant. Our actual results of operations will be affected by a number of factors, including the revenues received from the Properties, our operating expenses, interest expense, unanticipated capital expenditures and the ability of the anchors and tenants at the Properties to meet their obligations for payment of rents and tenant reimbursements.

See Part III, Item 12 contained herein for information regarding securities authorized for insurance under equity compensation plans.

The following table presents information with respect to repurchases of common stock made by us during the three months ended December 31, 2007:

| Period          | Total Number<br>of Shares<br>Purchased (1) | Average Price<br>Paid per<br>Share (2) | Total Number of<br>Shares Purchased<br>as Part of a Publicly<br>Announced Plan | Approximate  |
|-----------------|--|--|--|--|
|                 |  |  |  | Dollar Value of<br>Shares that May<br>Yet Be Purchased<br>Under the Plan (3) |
| Oct. 1–31, 2007 | 9,094                                      | \$ 32.24                               | —  | \$ 94,830,715  |
| Nov. 1–30, 2007 | —  | —                                      | —  | \$ 94,830,715  |
| Dec. 1–31, 2007 | —  | —                                      | —  | \$ 94,830,715  |
| Total           | 9,094                                      | \$ 32.24                               |  | \$ 94,830,715  |

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- (1) Represents shares surrendered to the Company by employees to satisfy federal and state income tax withholding requirements related to the vesting of shares of restricted stock issued under the CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan, as amended.
- (2) Represents the market value of the common stock on the vesting date for the shares of restricted stock, which was used to determine the number of shares required to be surrendered to satisfy income tax withholding requirements.
- (3) Represents the approximate dollar value of shares of common stock that may be repurchased, as of the end of each respective period, pursuant to the August 2007 plan, referenced in Note 8 of the Notes to Financial Statements included herein in Part II, Item 8, prior to its expiration in August 2008.

## ITEM 6. SELECTED FINANCIAL DATA

(In thousands, except per share data)

|  | Year Ended December 31, (1) |            |            |            |            |
|--|-----------------------------|------------|------------|------------|------------|
|  | 2007                        | 2006       | 2005       | 2004       | 2003       |
| Total revenues   | \$ 1,040,627                | \$ 995,502 | \$ 900,419 | \$ 774,336 | \$ 683,358 |
| Total expenses   | 615,610                     | 581,452    | 500,938    | 433,670    | 370,141    |
| Income from operations   | 425,017                     | 414,050    | 399,481    | 340,666    | 313,217    |
| Interest and other income  | 10,923                      | 9,084      | 6,831      | 3,355      | 2,485      |
| Interest expense   | (287,884)                   | (257,067)  | (208,183)  | (177,219)  | (153,321)  |
| Loss on extinguishment of debt   | (227)                       | (935)      | (6,171)    | -          | (167)      |
| Impairment of marketable securities                                      | (18,456)                    | -          | -          | -          | -          |
| Gain on sales of real estate assets                                      | 15,570                      | 14,505     | 53,583     | 29,272     | 77,765     |
| Gain on sale of management contracts                                     | -                           | -          | 21,619     | -          | -          |
| Equity in earnings of unconsolidated affiliates                          | 3,502                       | 5,295      | 8,495      | 10,308     | 4,941      |
| Income tax provision   | (8,390)                     | (5,902)    | -          | -          | -          |
| Minority interest in earnings:   |                             |            |            |            |            |
| Operating partnership  | (46,246)                    | (70,323)   | (112,061)  | (85,186)   | (106,532)  |
| Shopping center properties   | (12,215)                    | (4,136)    | (4,879)    | (5,365)    | (2,758)    |
| Income from continuing operations  | 81,594                      | 104,571    | 158,715    | 115,831    | 135,630    |
| Discontinued operations  | 7,553                       | 12,930     | 3,760      | 5,280      | 8,509      |
| Net income   | 89,147                      | 117,501    | 162,475    | 121,111    | 144,139    |
| Preferred dividends  | (29,775)                    | (30,568)   | (30,568)   | (18,309)   | (19,633)   |
| Net income available to common shareholders                              | \$ 59,372                   | \$ 86,933  | \$ 131,907 | \$ 102,802 | \$ 124,506 |
| Basic earnings per common share:   |                             |            |            |            |            |
| Income from continuing operations, net of preferred dividends            | \$ 0.79                     | \$ 1.16    | \$ 2.04    | \$ 1.58    | \$ 1.94    |
| Net income available to common shareholders                              | \$ 0.91                     | \$ 1.36    | \$ 2.10    | \$ 1.67    | \$ 2.08    |
| Weighted average shares outstanding                                      | 65,323                      | 63,885     | 62,721     | 61,602     | 59,872     |
| Diluted earnings per common share:                                       |                             |            |            |            |            |
| Income from continuing operations, net of preferred dividends            | \$ 0.79                     | \$ 1.13    | \$ 1.98    | \$ 1.52    | \$ 1.86    |
| Net income available to common shareholders                              | \$ 0.90                     | \$ 1.33    | \$ 2.03    | \$ 1.61    | \$ 2.00    |
| Weighted average shares and potential dilutive common shares outstanding | 65,913                      | 65,269     | 64,880     | 64,004     | 62,386     |
| Dividends declared per common share                                      | \$ 2.06000                  | \$ 1.87750 | \$ 1.76625 | \$ 1.49375 | \$ 1.34500 |



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|  | <b>December 31,</b> |              |              |              |              |
|--|---------------------|--------------|--------------|--------------|--------------|
|  | <b>2007</b>         | 2006         | 2005         | 2004         | 2003         |
| <b>BALANCE SHEET DATA:</b>                                   |                     |              |              |              |              |
| Net investment in real estate assets                         | <b>\$ 7,402,278</b> | \$ 6,094,251 | \$ 5,944,428 | \$ 4,894,780 | \$ 3,912,220 |
| Total assets   | <b>8,105,047</b>    | 6,518,810    | 6,352,322    | 5,204,500    | 4,264,310    |
| Total mortgage and other notes payable                       | <b>5,869,318</b>    | 4,564,535    | 4,341,055    | 3,371,679    | 2,738,102    |
| Minority interests   | <b>920,297</b>      | 559,450      | 609,475      | 566,606      | 527,431      |
| Shareholders' equity:  |                     |              |              |              |              |
| Redeemable preferred stock 12                                | <b>12</b>           | 32           | 32           | 32           | 25           |
| Other Shareholder's equity                                   | <b>920,536</b>      | 1,084,824    | 1,081,490    | 1,054,119    | 837,275      |
| Total shareholder's equity                                   | <b>\$ 920,548</b>   | \$ 1,084,856 | \$ 1,081,522 | \$ 1,054,151 | \$ 837,300   |
| <b>OTHER DATA:</b>   |                     |              |              |              |              |
| Cash flows provided by (used in):                            |                     |              |              |              |              |
| Operating activities   | <b>\$ 470,278</b>   | \$ 388,911   | \$ 396,098   | \$ 337,489   | \$ 274,349   |
| Investing activities   | <b>(1,103,121)</b>  | (347,239)    | (714,680)    | (612,892)    | (333,378)    |
| Financing activities   | <b>669,969</b>      | (41,810)     | 321,654      | 280,837      | 66,007       |
| Funds From Operations (FFO) of the Operating Partnership (2) | <b>361,528</b>      | 390,089      | 389,958      | 310,405      | 271,589      |
| FFO allocable to Company shareholders                        | <b>203,613</b>      | 215,797      | 213,736      | 169,725      | 146,552      |

- (1) Please refer to Notes 3 and 5 to the consolidated financial statements for a description of acquisitions and joint venture transactions that have impacted the comparability of the financial information presented.
- (2) Please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations for the definition of FFO, which does not represent cash flow from operations as defined by accounting principles generally accepted in the United States and is not necessarily indicative of the cash available to fund all cash requirements.

### **ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis of financial condition and results of operations should be read in conjunction with the consolidated financial statements and accompanying notes that are included in this annual report. Capitalized terms used, but not defined, in this Management's Discussion and Analysis of Financial Condition and Results of Operations have the same meanings as defined in the notes to the consolidated financial statements. In this discussion, the terms "we", "us", "our" and the "Company" refer to CBL & Associates Properties, Inc. and its subsidiaries.

#### **Executive Overview**

We are a self-managed, self-administered, fully integrated real estate investment trust ("REIT") that is engaged in the ownership, development, acquisition, leasing, management and operation of regional shopping malls and community centers. Our shopping centers are located in 27 states, but primarily in the southeastern and midwestern United States.

As of December 31, 2007, we owned controlling interests in 75 regional malls/open-air centers, 28 associated centers (each adjacent to a regional shopping mall), 13 community centers and 13 office buildings, including our corporate office building. We consolidate the financial statements of all entities in which we have a controlling financial interest or where we are the primary beneficiary of a variable interest entity. As of December 31, 2007, we owned non-controlling interests in nine regional malls, four associated centers, two community centers and six office buildings. Because one or more of the other partners have substantive participating rights, we do not control these partnerships and joint ventures and, accordingly, account for these investments using the equity method. At December 31, 2007, we had four mall expansions, two

associated/lifestyle centers, three community centers, a mixed-use center, and an office building under construction.

The year ended December 31, 2007, was an uncharacteristically disappointing year for us. After a nearly uninterrupted thirteen year track record of solid growth in Funds From Operations, we posted negative growth in 2007. Funds From Operations is a key performance measure for real estate companies. Please see the more detailed discussion of Funds From Operations on page 66.

Our results for the year were impacted by a combination of factors. The contribution to 2007 results of operations from certain new development and redevelopment projects were negatively impacted by delays in getting certain tenants open. We did not complete any acquisitions in 2006 from which we could benefit. Same-store sales for mall tenants of 10,000 square feet or less for stabilized malls were flat for the year as compared to the 3% to 4% increases we have experienced in recent years. We were also challenged by inflation, particularly as it relates to higher utility costs, as well as higher interest costs for a majority of the year.

The economy had an impact on consumer spending in 2007 and retailers are off to a slower start in 2008. As a result, some retailers have reduced their growth plans for 2009. Therefore, we are taking a more guarded approach to our business. However, retailer growth plans and the retail real estate business have always had a long-term perspective, and we as well continue to have a long-term perspective. Certain retailers have announced store closures or bankruptcy in 2008 and it is possible there may be additional announcements. Based on the announcements made to date, the impact on our portfolio is not expected to be significant. We believe that store closures and bankruptcies provide an opportunity to enhance the overall credit quality of our retailers and provide us with an opportunity to increase the productivity in our malls, both in terms of rents and sales. We see great opportunity when capital is constrained. The limit on capital availability also tends to reduce new development competition in the marketplace. Because of our ability to access capital, we believe that we will have a competitive advantage when retailers start to reallocate a larger portion of their open-to-buys to developers that are proven and have ready access to capital.

We are cautiously optimistic going into 2008. Our results should benefit from the expansions and enhancements that we made to our existing portfolio in 2007, as well as new development projects that are scheduled to open in 2008. Additionally, contributions from the properties that we acquired in the fourth quarter of 2007 should enhance the overall growth profile of our portfolio. While we are keeping a watchful eye on the state of the economy and health of retailers, we will continue our focus on executing our strategy to achieve long-term growth.

## **Results of Operations**

### ***Comparison of the Year Ended December 31, 2007 to the Year Ended December 31, 2006***

The following significant transactions impacted the consolidated results of operations for the year ended December 31, 2007, compared to the year ended December 31, 2006:

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§ Since January 1, 2006, we have acquired or opened five malls and open-air centers, two associated centers, 15 community centers and 18 office buildings, as follows:

| <b>Property</b>   | <b>Location</b>      | <b>Date Acquired /<br/>Opened</b> |
|---|----------------------|-----------------------------------|
| <b><u>Acquisitions:</u></b>   |                      |                                   |
| Chesterfield Mall   | St. Louis, MO        | October 2007                      |
| Friendly Center and The Shops at Friendly (50/50 joint venture) (1) | Greensboro, NC       | November 2007                     |
| Mid Rivers Mall   | St. Peters, MO       | October 2007                      |
| South County Center   | St. Louis, MO        | October 2007                      |
| West County Center  | St. Louis, MO        | October 2007                      |
| Brassfield Square   | Greensboro, NC       | November 2007                     |
| Caldwell Court  | Greensboro, NC       | November 2007                     |
| Garden Square   | Greensboro, NC       | November 2007                     |
| Hunt Village  | Greensboro, NC       | November 2007                     |
| New Garden Center   | Greensboro, NC       | November 2007                     |
| Northwest Center  | Greensboro, NC       | November 2007                     |
| Oak Hollow Square   | High Point, NC       | November 2007                     |
| Westridge Square  | Greensboro, NC       | November 2007                     |
| 1500 Sunday Drive Office Building                                   | Raleigh, NC          | November 2007                     |
| Portfolio of Five Office Buildings                                  | Greensboro, NC       | November 2007                     |
| Portfolio of Two Office Buildings                                   | Chesapeake, VA       | November 2007                     |
| Portfolio of Four Office Buildings                                  | Newport News, VA     | November 2007                     |
| Portfolio of Six Office Buildings (50/50 joint venture) (1)         | Greensboro, NC       | November 2007                     |
| <b><u>New Developments:</u></b>                                     |                      |                                   |
| The Plaza at Fayette Mall   | Lexington, KY        | October 2006                      |
| High Pointe Commons (50/50 joint venture) (1)                       | Harrisburg, PA       | October 2006                      |
| Lakeview Pointe   | Stillwater, OK       | October 2006                      |
| The Shops at Pineda Ridge (2)                                       | Melbourne, FL        | November 2006                     |
| Alamance Crossing East  | Burlington, NC       | August 2007                       |
| York Town Center (50/50 joint venture) (1)                          | York, PA             | September 2007                    |
| Cobblestone Village at Palm Coast                                   | Palm Coast, FL       | October 2007                      |
| The Shoppes at St. Clair Square                                     | Fairview Heights, IL | March 2007                        |
| Milford Marketplace   | Milford, CT          | October 2007                      |

(1) These properties are held in entities that are accounted for using the equity method of accounting. Therefore, the results of operations for these properties are included in Equity in Earnings of Unconsolidated Affiliates in the accompanying consolidated statements of operations.

(2) The Shops at Pineda Ridge was sold in December 2007. The results of operations of this property are presented in Discontinued Operations for all periods presented in the accompanying consolidated statements of operations.

The above properties, excluding those that are accounted for using the equity method of accounting or included in Discontinued Operations, are collectively referred to as the “2007 New Properties” in this section. Properties that were in operation for the entire period during 2007 and 2006 are referred to as the “2007 Comparable Properties.”

*Revenues*

The \$43.7 million increase in rental revenues and tenant reimbursements was attributable to increases of \$29.8 million from the 2007 New Properties and \$13.9 million from the 2007 Comparable Properties. The increase in revenues of the 2007 Comparable Properties was driven by our ability to achieve average gross rents that were higher as compared to 2006 through our new and renewal leasing

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efforts, as well as an increase of \$2.5 million in specialty leasing income. This was partially offset by the impact of a 90 basis points reduction in the occupancy of the 2007 Comparable Properties, a reduction of \$1.5 million in percentage rents, and a reduction of \$6.0 million in lease termination fees.

Our cost recovery ratio declined to 101.1% for 2007 from 104.0% for 2006. The decline results primarily from increases of \$2.0 million in snow removal expense and \$2.6 million in bad debt expense.

The increase in management, development and leasing fees of \$2.9 million was primarily attributable to increases of \$1.4 million in development fees related to joint venture developments, \$0.8 million in commissions from outparcel sales at joint venture properties, and \$0.8 million in financing fees from joint venture properties, partially offset by a reduction of \$0.2 million in management fees.

Other revenues decreased by \$1.5 million primarily because our subsidiary that provides security and maintenance services to third parties did not renew certain contracts. Accordingly, there is a corresponding decrease in other expenses that is discussed below.

### *Operating Expenses*

Property operating expenses, including real estate taxes and maintenance and repairs, increased \$21.1 million as a result of \$7.6 million of expenses attributable to the 2007 New Properties and \$13.5 million related to the 2007 Comparable Properties. The increase in property operating expenses of the 2007 Comparable Properties is attributable to increases in utility costs, annual compensation increases for property management personnel, bad debt expense and snow removal costs. Additionally, real estate tax expense was higher for the 2007 Comparable Properties as a result of prior year tax settlements and increased assessments on certain properties.

The increase in depreciation and amortization expense of \$15.3 million resulted from increases of \$12.8 million from the 2007 New Properties and \$2.5 million from the 2007 Comparable Properties. The increase attributable to the 2007 Comparable Properties is due to ongoing capital expenditures for renovations, expansions, tenant allowances and deferred maintenance and for the write-off of certain tenant allowances related to early lease terminations.

General and administrative expenses decreased \$1.7 million primarily as a result of a reduction of \$2.3 million in reserves for non-income taxes. This was partially offset by increases related to additional salaries and benefits for the personnel added to manage the 2007 New Properties combined with annual compensation increases for existing personnel. As a percentage of revenues, general and administrative expenses decreased to 3.6% in 2007 compared with 4.0% in 2006.

We recognized a loss on impairment of real estate assets of \$0.5 million during 2006, which resulted from a loss of \$0.3 million on the sale of two community centers in May 2006 and a loss of \$0.2 million on the sale of land in December 2006. There was no loss on impairment of real estate assets during 2007.

### *Other Income and Expenses*

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Interest expense increased \$30.8 million primarily due to the debt on the 2007 New Properties, the refinancings that were completed on the 2007 Comparable Properties and borrowings used to redeem our Series B preferred stock on June 28, 2007. While we experienced a decrease in the weighted average fixed and variable interest rates as compared to the 2006, the total outstanding principal amounts have increased.

During 2007, we recorded an \$18.5 million non-cash write-down related to an investment in marketable real estate securities. The impairment resulted from a significant and sustained decline in the market value of the securities. There were no realized investment losses in 2006.

During 2007, we recognized gain on sales of real estate assets of \$15.6 million related to the sale of 14 parcels of land, while the gain of \$14.5 million in 2006 related to the sale of 13 land parcels.

Equity in earnings of unconsolidated affiliates decreased by \$1.8 million in 2007, primarily due to our share of losses in Gulf Coast Town Center and High Pointe Commons. During the fourth quarter of 2007, we reconsidered the variable interest entity status of the joint venture that owns Gulf Coast Town Center and determined that it should be accounted for as an unconsolidated affiliate using the equity method of accounting. Therefore, we stopped accounting for it as a consolidated entity and began recording our share of its results as equity in earnings. At High Pointe Commons, the anchors opened earlier in 2006, but many of the small shops did not take occupancy until later in the year. At December 31, 2007, High Point Commons was 89.2% leased and committed, but actual occupancy was 81.5%. The decrease described above was partially offset by continued growth in the operations of our remaining joint ventures.

The income tax provision of \$8.4 million for 2007 relates to the earnings of our taxable REIT subsidiary and consists of provisions for current and deferred income taxes of \$6.0 million and \$2.4 million, respectively. During 2006, we recorded an income tax provision of \$5.9 million, consisting of current and deferred income taxes of \$5.7 million and \$0.2 million, respectively. We have cumulative share-based compensation deductions that can be used to offset the current income tax payable; therefore, the payable for current income taxes has been reduced to zero by recognizing a portion of the benefit of the cumulative stock-based compensation deductions.

We recognized gain and income from discontinued operations of \$7.6 million during 2007, which represents a decline of \$5.3 million from the \$12.9 million of gain and income from discontinued operations that we recognized during 2006. Discontinued operations in 2007 reflects the results of operations and gain on disposal of Twin Peaks Mall and The Shops at Pineda Ridge, plus the true up of estimated expenses to actual amounts for properties sold during previous years. Discontinued operations in 2006 reflect the results of operations and gain on disposal of five community centers that were sold during May 2006 plus the results of operations of the mall and community center that were sold in 2007.

*Comparison of the Year Ended December 31, 2006 to the Year Ended December 31, 2005*

The following significant transactions impacted the consolidated results of operations for the year ended December 31, 2006, compared to the year ended December 31, 2005:

§ Since January 1, 2005, we have acquired or opened eight malls, two open-air centers, three associated centers and three community centers as follows:



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| <b>Property</b>  | <b>Location</b>   | <b>Date Acquired /<br/>Opened</b> |
|--|-------------------|-----------------------------------|
| <b><u>Acquisitions:</u></b>  |                   |                                   |
| Laurel Park Place  | Livonia, MI       | June 2005                         |
| The Mall of Acadiana   | Lafayette, LA     | July 2005                         |
| Layton Hills Mall  | Layton, UT        | November 2005                     |
| Layton Hills Convenience Center  | Layton, UT        | November 2005                     |
| Oak Park Mall  | Overland Park, KS | November 2005                     |
| Eastland Mall  | Bloomington, IL   | November 2005                     |
| Hickory Point Mall   | Forsyth, IL       | November 2005                     |
| Triangle Town Center (50/50 joint venture) (1)                         | Raleigh, NC       | November 2005                     |
| Triangle Town Place (50/50 joint venture) (1)                          | Raleigh, NC       | November 2005                     |
| <b><u>New Developments:</u></b>  |                   |                                   |
| Imperial Valley Mall (60/40 joint venture) (1)                         | El Centro, CA     | March 2005                        |
| Southaven Towne Center   | Southaven, MS     | October 2005                      |
| Gulf Coast Town Center – Phase I & II anchors<br>(50/50 joint venture) | Ft. Myers, FL     | November 2005/<br>November 2006   |
| The Plaza at Fayette Mall  | Lexington, KY     | October 2006                      |
| High Pointe Commons (50/50 joint venture) (1)                          | Harrisburg, PA    | October 2006                      |
| Lakeview Pointe  | Stillwater, OK    | October 2006                      |
| The Shops at Pineda Ridge (2)  | Melbourne, FL     | November 2006                     |

(1) These properties are held in entities that are accounted for using the equity method of accounting. Therefore, the results of operations for these properties are included in Equity in Earnings of Unconsolidated Affiliates in the accompanying consolidated statements of operations.

(2) The Shops at Pineda Ridge was sold in December 2007. The results of operations of this property are presented in Discontinued Operations for all periods presented in the accompanying consolidated statements of operations.

§ In August 2005, Galileo America LLC (“Galileo America”) redeemed our 8.4% ownership interest by distributing two community centers to us and we sold our management and advisory contracts with Galileo America to New Plan Excel Realty Trust, Inc. (“New Plan”). See Note 5 to the consolidated financial statements for a more thorough discussion of these transactions.

The above properties, excluding those that are accounted for using the equity method of accounting or included in Discontinued Operations, are collectively referred to as the “2006 New Properties” in this section. Properties that were in operation for the entire period during 2006 and 2005 are referred to as the “2006 Comparable Properties.”

### *Revenues*

The \$106.6 million increase in rental revenues and tenant reimbursements was primarily attributable to increases of \$91.2 million from the 2006 New Properties and \$15.4 million from the 2006 Comparable Properties. These increases included \$4.6 million and \$2.8 million of lease termination fees for the 2006 New Properties and the 2006 Comparable Properties, respectively.

The increase in revenues of the 2006 Comparable Properties was driven by our ability to maintain high occupancy levels while achieving a weighted average increase of 8.5% in rents from both new leases and lease renewals for comparable small shop spaces, as well as an increase in percentage

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rents. These increases were muted by the continued loss of rental income from the store closures and bankruptcies that occurred in the first quarter of 2006, which also negatively impacted our occupancy. Our cost recovery ratio improved to 104.0% for 2006 from 103.2% for 2005.

The decrease in management, development and leasing fees of \$15.5 million was primarily attributable to the prior year amount including management and leasing fees received from Galileo America prior to the redemption of our interest in Galileo America in August 2005, plus an \$8.0 million acquisition fee received from Galileo America that was related to Galileo America's acquisition of an approximately \$1.0 billion portfolio of shopping center properties from New Plan.

Other revenues increased by \$3.9 million due to growth of our subsidiary that provides security and maintenance services to third parties.

### *Operating Expenses*

Property operating expenses, including real estate taxes and maintenance and repairs, increased \$27.5 million as a result of \$28.3 million of expenses attributable to the 2006 New Properties and a reduction of \$0.8 million related to the 2006 Comparable Properties.

The increase in depreciation and amortization expense of \$50.4 million resulted from increases of \$39.7 million from the 2006 New Properties and \$10.8 million from the 2006 Comparable Properties. The increase attributable to the 2006 Comparable Properties is due to ongoing capital expenditures for renovations, expansions, tenant allowances and deferred maintenance.

General and administrative expenses increased \$0.3 million during 2006. Increases related to additional salaries and benefits for the personnel added to manage the 2006 New Properties combined with annual compensation increases for existing personnel were offset by a reduction in expenses related to individuals that were terminated in connection with the sale of our management and advisory contracts with Galileo America in August 2005. Additionally, our investment in developments in progress increased as compared to the same period a year ago, which has resulted in a larger amount of overhead expense being capitalized than compared to the same period a year ago. As a percentage of revenues, general and administrative expenses decreased to 4.0% in 2006 compared with 4.4% in 2005.

We recognized a loss on impairment of real estate assets of \$0.5 million during 2006, which resulted from a loss of \$0.3 million on the sale of two community centers in May 2006 and a loss of \$0.2 million on the sale of land in December 2006. During 2005, we recognized a loss on impairment of real estate assets of \$1.3 million, which resulted from a \$1.0 million reduction in the carrying value of assets identified as held for sale at December 31, 2005 and an additional loss of \$0.3 million related to the properties that were sold to Galileo America in January 2005 to true up the estimated losses to actual.

### *Other Income and Expenses*

Interest expense increased \$48.9 million primarily due to the debt on the 2006 New Properties, the refinancings that were completed on the 2006 Comparable Properties and an increase in variable interest rates as compared to 2005.

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Gain on sales of real estate assets of \$14.5 million in 2006 represents gains on the sales of thirteen land parcels. Gain on sales of real estate assets of \$53.6 million in 2005 includes \$44.2 million of gains related to the redemption of our ownership interest in Galileo America, \$1.0 million from the recognition of deferred gain on properties that had been previously sold to Galileo America and \$8.4 million of gains on the sales of eleven outparcels.

The gain on sales of management contracts of \$21.6 million in 2005 represents the gain on the sale of our management and advisory contracts with Galileo America to New Plan in August 2005.

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Equity in earnings of unconsolidated affiliates decreased by \$3.2 million in 2006 because of reductions of \$1.3 million related to the disposition of our ownership interest in Galileo America in August 2005, a full year of loss of \$3.3 million incurred at Triangle Town Center, in which our ownership interest was not acquired until November 2005, and a decrease of \$1.1 million in gains on outparcel sales at Imperial Valley Mall as compared to the prior year. These reductions were partially offset by increases of \$2.5 million in our equity in the earnings of our other unconsolidated affiliates.

In 2006, we recorded an income tax provision of \$5.9 million as a result of taxable income that was generated by our management company, which is a taxable REIT subsidiary.

Discontinued operations in 2006 are related to five community centers that were sold during May 2006 plus the results of operations of the mall and community center that were sold in 2007. Discontinued operations in 2005 are related to five community centers located throughout Michigan that were sold in March 2005 plus the operations of the mall and community centers that were sold in 2007 and 2006.

### Operational Review

The shopping center business is, to some extent, seasonal in nature with tenants achieving the highest levels of sales during the fourth quarter because of the holiday season, which generally results in higher percentage rent income in the fourth quarter. Additionally, the malls earn most of their "temporary" rents (rents from short-term tenants) during the holiday period. Thus, occupancy levels and revenue production are generally the highest in the fourth quarter of each year. Results of operations realized in any one quarter may not be indicative of the results likely to be experienced over the course of the fiscal year.

We classify our regional malls into two categories – malls that have completed their initial lease-up are referred to as stabilized malls and malls that are in their initial lease-up phase and have not been open for three calendar years are referred to as non-stabilized malls. The non-stabilized malls currently include Coastal Grand-Myrtle Beach in Myrtle Beach, SC, which opened in March 2004; Imperial Valley Mall in El Centro, CA, which opened in March 2005; Southaven Towne Center in Southaven, MS, which opened in October 2005; Gulf Coast Town Center in Ft. Myers, FL, which opened in November 2005; and Alamance Crossing East in Burlington, NC, which opened in August 2007.

We derive a significant amount of our revenues from the mall properties. The sources of our revenues by property type were as follows:

|                                      | Year Ended   |        |   |
|--------------------------------------|--------------|--------|---|
|                                      | December 31, |        |   |
|                                      | 2007         | 2006   |   |
| Malls                                | 91.9         | % 92.6 | % |
| Associated centers                   | 4.2          | % 3.9  | % |
| Community centers                    | 0.9          | % 0.7  | % |
| Mortgages, office building and other | 3.0          | % 2.8  | % |

*Sales and Occupancy Costs*

Mall store sales (for those tenants who occupy 10,000 square feet or less and have reported sales) in the stabilized malls were flat on a comparable per square foot basis at \$346 per square foot for 2007 and 2006.

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Occupancy costs as a percentage of sales for the stabilized malls were 12.2% and 12.1% for 2007 and 2006, respectively.

### *Occupancy*

Our portfolio occupancy is summarized in the following table:

|                      | December 31, |        |   |
|----------------------|--------------|--------|---|
|                      | 2007         | 2006   |   |
| Total portfolio      | 94.0         | % 94.1 | % |
| Total mall portfolio | 94.0         | % 94.4 | % |
| Stabilized malls     | 94.2         | % 94.5 | % |
| Non-stabilized malls | 90.0         | % 91.7 | % |
| Associated centers   | 95.9         | % 93.6 | % |
| Community centers    | 87.5         | % 85.6 | % |

The occupancy rates as of December 31, 2007 exclude any newly-acquired properties. Our actual portfolio occupancy was negatively impacted by the properties that were acquired during the fourth quarter of 2007, which had an overall occupancy less than our existing portfolio.

In October 2007, Bombay announced that it would be entering Chapter 11 and closing its stores. We currently have 14 Bombay locations, representing 59,000 square feet and \$2.1 million in annual gross rents. We currently are in negotiations with replacement tenants for over a third of this space.

Several retailers have announced bankruptcies and store closures subsequent to December 31, 2007. Ann Taylor announced that it would be closing over 100 underperforming stores over the next three years as their leases come up for renewal. Currently, we are aware of only one store in our portfolio that will be impacted.

Talbot's announced that it will be closing their Kids and Mens divisions. We have two Talbot's Kids stores in our portfolio and are currently in negotiations with replacement tenants. Friedman's Jewelers has filed for bankruptcy. We have 23 stores representing 34,000 square feet and \$1.75 million in annual base rent. Average occupancy cost for the Friedman's stores is approximately 12.0%, therefore, we do not anticipate that a significant number of these stores will be impacted.

### *Leasing*

Average annual base rents per square foot were as follows for each property type:

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|                      | <b>December 31,</b> |             |
|----------------------|---------------------|-------------|
|                      | <b>2007</b>         | <b>2006</b> |
| Stabilized malls     | <b>\$ 29.20</b>     | \$ 28.03    |
| Non-stabilized malls | <b>26.70</b>        | 27.77       |
| Associated centers   | <b>11.78</b>        | 11.32       |
| Community centers    | <b>11.76</b>        | 14.21       |
| Other                | <b>16.97</b>        | 19.48       |



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During 2007, we achieved positive results from new and renewal leasing of comparable small shop space for spaces that were previously occupied as summarized in the following table:

| Property Type                 | Square    | Prior Base | New Initial      |                     | New Average<br>Base Rent PSF | % Change<br>Average |
|-------------------------------|-----------|------------|------------------|---------------------|------------------------------|---------------------|
|                               | Feet      | Rent PSF   | Base Rent<br>PSF | % Change<br>Initial |                              |                     |
| <b>All Property Types (1)</b> | 2,857,412 | \$ 34.23   | \$ 36.77         | 7.4%                | \$ 37.52                     | 9.6%                |
| Stabilized Malls              | 2,674,937 | 35.33      | 38.01            | 7.6%                | 38.76                        | 9.7%                |
| New leases                    | 972,808   | 37.58      | 44.27            | 17.8%               | 45.56                        | 21.2%               |
| Renewal leases                | 1,702,129 | 34.05      | 34.44            | 1.1%                | 34.88                        | 2.4%                |

(1) Includes stabilized malls, associated centers, community centers and other.

### Liquidity and Capital Resources

We had \$65.8 million of unrestricted cash and cash equivalents as of December 31, 2007, an increase of \$37.1 million from December 31, 2006. Cash flows from operations are used to fund short-term liquidity and capital needs such as tenant construction allowances, capital expenditures and payments of dividends and distributions. For longer-term liquidity needs such as acquisitions, new developments, renovations and expansions, we typically rely on property specific mortgages (which are generally non-recourse), construction and term loans, revolving lines of credit, common stock, preferred stock, joint venture investments and a minority interest in the Operating Partnership.

Cash provided by operating activities increased \$81.4 million to \$470.3 million for the year ended December 31, 2007. The increase was primarily attributable to an increase in our accounts payable and accrued liabilities as compared to the corresponding amounts at December 31, 2006.

### Debt

Our \$560.0 million unsecured credit facility matures during 2008. Additionally, \$193.0 million of the unsecured credit facility that was used to fund our acquisition of the Starmount Properties matures in 2008. We have extension options that are available to us on each of these credit facilities. Our remaining secured credit facilities mature in 2009 and 2010 and each has extension options that are available to us. After considering the extension options we have available on our credit facilities, we have approximately \$380.0 million of non-recourse debt maturing in 2008. We are currently working with lenders on refinancing opportunities for each of these loans and anticipate that we will be able to successfully refinance or extend each of these loans.

We completed certain financings and refinancings prior to the tightening of the capital markets during the latter part of 2007. During 2007, we borrowed \$1.4 billion under mortgage and other notes payable and paid \$305.4 million to reduce outstanding borrowings. We also assumed \$458.2 million of mortgage notes payable in conjunction with acquisitions of properties. We paid \$0.2 million in prepayment fees in connection

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with the retirement of a loan before its scheduled maturity date during 2007 and paid \$8.6 million in financing costs in connection with the new borrowings.

The following tables summarize debt based on our pro rata ownership share, including our pro rata share of unconsolidated affiliates and excluding minority investors' share of consolidated Properties, because we believe this provides investors and lenders a clearer understanding of our total debt obligations and liquidity (in thousands):

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|   | Consolidated | Minority Interests | Unconsolidated Affiliates | Total Pro Rata Share | Weighted Average Interest Rate (1) |
|---|--------------|--------------------|---------------------------|----------------------|------------------------------------|
| <b>December 31, 2007:</b>                   |              |                    |                           |                      |                                    |
| Fixed-rate debt:                            |              |                    |                           |                      |                                    |
| Non-recourse loans on operating properties  | \$ 4,543,515 | \$ (24,236)        | \$ 335,903                | \$ 4,855,182         | 5.79%                              |
| Variable-rate debt:                         |              |                    |                           |                      |                                    |
| Recourse term loans on operating properties | 81,767       | -                  | 44,104                    | 125,871              | 6.19%                              |
| Construction loans                          | 79,004       | (2,517)            | 5,371                     | 81,858               | 6.28%                              |
| Lines of credit (2)                         | 1,165,032    | -                  | -                         | 1,165,032            | 6.12%                              |
| Total variable-rate debt                    | 1,325,803    | (2,517)            | 49,475                    | 1,372,761            | 6.14%                              |
| Total                                       | \$ 5,869,318 | \$ (26,753)        | \$ 385,378                | \$ 6,227,943         | 5.87%                              |
| <b>December 31, 2006:</b>                   |              |                    |                           |                      |                                    |
| Fixed-rate debt:                            |              |                    |                           |                      |                                    |
| Non-recourse loans on operating properties  | \$ 3,517,710 | \$ (56,612)        | \$ 218,203                | \$ 3,679,301         | 5.97%                              |
| Variable-rate debt:                         |              |                    |                           |                      |                                    |
| Recourse term loans on operating properties | 101,464      | -                  | 27,816                    | 129,280              | 6.46%                              |
| Construction loans                          | 114,429      | -                  | -                         | 114,429              | 6.61%                              |
| Lines of credit                             | 830,932      | -                  | -                         | 830,932              | 6.19%                              |
| Total variable-rate debt                    | 1,046,825    | -                  | 27,816                    | 1,074,641            | 6.27%                              |
| Total                                       | \$ 4,564,535 | \$ (56,612)        | \$ 246,019                | \$ 4,753,942         | 6.03%                              |

(1) Weighted average interest rate including the effect of debt premiums and discounts, but excluding amortization of deferred financing costs.

(2) We have entered into an interest rate swap on the notional amount of \$250,000 related to its largest secured credit facility to effectively fix the interest rate on that portion of the line of credit. Therefore, this amount is currently reflected in fixed-rate debt.

We have four secured credit facilities with total availability of \$662.2 million, of which \$576.0 million was outstanding as of December 31, 2007. The secured credit facilities bear interest at a rate of LIBOR plus a margin ranging from 0.80% to 0.90%. Borrowings under the secured lines of credit had a weighted average interest rate of 5.70% at December 31, 2007.

In September 2007, we amended the largest secured credit facility to increase the maximum availability from \$476.0 million to \$525.0 million and to substitute certain collateral under the facility. We also pay a fee based on the amount of unused availability under this secured credit facility at a rate of 0.125% or 0.250%, depending on the level of unused availability.

We have an unsecured credit facility with total availability of \$560.0 million, of which \$490.2 million was outstanding as of December 31, 2007. The unsecured credit facility bears interest at LIBOR plus a margin of 0.75% to 1.20% based on our leverage, as defined in the agreement. Additionally, we pay an annual fee equal to 0.1% of the amount of total availability under the unsecured credit facility. The credit facility matures in August 2008 and has three one-year extension options, which are at our election. At December 31, 2007, the outstanding borrowings under the unsecured credit facility had a weighted average interest rate of 5.98%.

On December 31, 2007, we entered into a \$250.0 million pay fixed/receive variable interest rate swap agreement with Wells Fargo Bank, National Association, to hedge the interest rate risk exposure on an amount of borrowings on our largest secured credit facility equal to the swap notional amount. This interest rate swap hedges the risk of changes in cash flows on our designated forecasted interest payments attributable to changes in 1-month LIBOR, the designated benchmark interest rate being hedged, thereby reducing exposure to variability in cash flows relating

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to interest payments on the variable-rate debt. The interest rate swap will effectively fix the interest payments on the portion of debt principal corresponding to the swap notional amount at 4.605%. The swap had no value as of December 31, 2007, and it matures on December 30, 2009.

In November 2007, in conjunction with the acquisition of certain properties from the Starmount Company or its affiliates (the “Starmount Properties”), we entered into an Unsecured Credit Agreement (the “Agreement”) with Wells Fargo Bank, National Association, as administrative agent, U.S. Bank National Association, Bank of America, N.A., and Aareal Bank AG. Under the terms of the Agreement, we may borrow up to a total of \$459.1 million through a series of up to three separate advances. The proceeds received from the advances may only be used to fund the acquisition of the Starmount Properties. Borrowings of up to \$193.0 million and \$266.1 million mature on November 30, 2008 and November 30, 2010 (the “Maturity Dates”), respectively. We may extend each of the Maturity Dates by up to two periods of one year each and must pay an extension fee equal to 0.15% of the then current outstanding amount. The advances bear interest at a rate of LIBOR plus a margin ranging from 0.95% to 1.40% based on our leverage ratio, as defined in the Agreement. Accrued and unpaid interest on the outstanding principal amount of each advance is payable monthly and we may make voluntary prepayments prior to the Maturity Dates without penalty. Net proceeds from a sale, of any of the properties originally purchased with borrowings from this unsecured credit agreement, or our share of excess proceeds from any refinancings must be used to pay down any remaining outstanding balance. The Agreement contains default provisions customary for transactions of this nature and also contains cross-default provisions for defaults of our \$560.0 million unsecured facility and \$525.0 million unsecured facility. At December 31, 2007, the outstanding borrowings under this unsecured credit agreement totaled \$348.8 million and had a weighted average interest rate of 5.95%.

We also have secured and unsecured lines of credit with total availability of \$42.7 million that are used only to issue letters of credit. There was \$18.4 million outstanding under these lines at December 31, 2007.

During the second quarter of 2007, we obtained two separate ten-year, non-recourse loans totaling \$207.5 million that bear interest at fixed rates ranging from 5.60% to 5.66%, with a weighted average of 5.61%. The loans are secured by Gulf Coast Town Center and Eastgate Crossing. The proceeds were used to retire two variable rate loans totaling \$143.3 million and to reduce outstanding balances on our credit facilities.

During the first quarter of 2007, we obtained six separate ten-year, non-recourse loans totaling \$417.0 million that bear interest at fixed rates ranging from 5.67% to 5.68%, with a weighted average of 5.67%. The loans are secured by Mall of Acadiana, Citadel Mall, The Plaza at Fayette Mall, Layton Hills Mall and its associated center, Hamilton Corner and The Shoppes at St. Clair Square. The proceeds were used to retire \$92.1 million of mortgage notes payable that were scheduled to mature during the next twelve months and to pay outstanding balances on our credit facilities. The mortgage notes payable that were retired consisted of two variable rate term loans totaling \$51.8 million and three fixed rate loans totaling \$40.3 million. We recorded a loss on extinguishment of debt of \$0.2 million related to prepayment fees and the write-off of unamortized deferred financing costs associated with the loans that were retired.

As of December 31, 2007, our share of consolidated and unconsolidated variable-rate debt represented 22.0% of our total share of debt, as compared to 22.6% as of December 31, 2006. As of December 31, 2007, our share of consolidated and unconsolidated variable-rate debt represented 14.7% of our total market capitalization (see Equity below) as compared to 10.6% as of December 31, 2006.

The secured and unsecured credit facilities contain, among other restrictions, certain financial covenants including the maintenance of certain coverage ratios, minimum net worth requirements, and limitations on cash flow distributions. We were in compliance with all financial covenants and restrictions under our credit facilities at December 31, 2007.

#### *Equity*

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On August 2, 2007, our Board of Directors approved a \$100.0 million common stock repurchase plan effective for twelve months. Under the August 2007 plan, we may purchase shares of our common stock from time to time, subject to market conditions and at prevailing market prices, through open market purchases. Any stock repurchases are to be funded through our available cash and credit facilities. We are not obligated to repurchase any shares of stock under the plan and we may terminate the plan at any time. Repurchased shares are deemed retired

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and are, accordingly, cancelled and no longer considered issued. As of December 31, 2007, we had repurchased 148,500 shares under the August 2007 plan at a cost of approximately \$5.2 million. The cost of repurchased shares is recorded as a reduction in the respective components of shareholders' equity.

On June 28, 2007, we redeemed the 2,000,000 outstanding shares of our 8.75% Series B Cumulative Redeemable Stock (the "Series B Preferred Stock") for \$100.0 million, representing a liquidation preference of \$50.00 per share, plus accrued and unpaid dividends of \$2.1 million. In connection with the redemption of the Series B Preferred Stock, we recorded a charge of \$3.6 million to write off direct issuance costs that were recorded as a reduction of additional paid-in capital when the Series B Preferred Stock was issued. The charge is included in preferred dividends in the accompanying consolidated statements of operations for the year ended December 31, 2007.

During the year ended December 31, 2007, we received \$11.7 million in proceeds from issuances of common stock related to exercises of employee stock options and from our dividend reinvestment plan. In addition, we paid dividends of \$158.7 million to holders of our common stock and our preferred stock, as well as \$111.9 million in distributions to the minority interest investors in our Operating Partnership and certain shopping center properties.

During 2007, holders of 220,670 special common units and 2,848 common units of limited partnership interest in the Operating Partnership exercised their conversion rights. We elected to pay cash of \$9.5 million in exchange for these units.

As a publicly traded company, we have access to capital through both the public equity and debt markets. We currently have a shelf registration statement on file with the Securities and Exchange Commission authorizing us to publicly issue shares of preferred stock, common stock and warrants to purchase shares of common stock. There is no limit to the offering price or number of shares that we may issue under this shelf registration statement.

We anticipate that the combination of equity and debt sources will, for the foreseeable future, provide adequate liquidity to continue our capital programs substantially as in the past and make distributions to our shareholders in accordance with the requirements applicable to real estate investment trusts.

Our strategy is to maintain a conservative debt-to-total-market capitalization ratio in order to enhance our access to the broadest range of capital markets, both public and private. However, the ratio had increased as of December 31, 2007 due to a decline in the market price of our common stock. Based on our share of total consolidated and unconsolidated debt and the market value of equity, our debt-to-total-market capitalization (debt plus market value equity) ratio was as follows at December 31, 2007 (in thousands, except stock prices):

|   | <b>Shares</b>      |                        |              |
|---|--------------------|------------------------|--------------|
|   | <b>Outstanding</b> | <b>Stock Price (1)</b> | <b>Value</b> |
| Common stock and operating partnership units          | 116,814            | \$ 23.91               | \$ 2,793,023 |
| 7.75% Series C Cumulative Redeemable Preferred Stock  | 460                | 250.00                 | 115,000      |
| 7.375% Series D Cumulative Redeemable Preferred Stock | 700                | 250.00                 | 175,000      |
| Total market equity                                   |                    |                        | 3,083,023    |
| Our share of total debt                               |                    |                        | 6,227,943    |
| Total market capitalization                           |                    |                        | \$ 9,310,966 |
| Debt-to-total-market capitalization ratio             |                    |                        | 66.9%        |

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- (1) Stock price for common stock and operating partnership units equals the closing price of our common stock on December 31, 2007. The stock price for the preferred stock represents the liquidation preference of each respective series of preferred stock.



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### Contractual Obligations

The following table summarizes our significant contractual obligations as of December 31, 2007 (dollars in thousands):

|  | Payments Due By Period |                     |                     |                     |                      |
|--|------------------------|---------------------|---------------------|---------------------|----------------------|
|  | Total                  | Less Than 1<br>Year | 1-3<br>Years        | 3-5<br>Years        | More Than 5<br>Years |
| <i>Long-term debt:</i>   |                        |                     |                     |                     |                      |
| Total consolidated debt service (1)                              | \$ 7,277,813           | \$ 1,447,038        | \$ 2,208,558        | \$ 1,170,964        | \$ 2,451,253         |
| Minority investors' share in shopping center properties          | (33,852)               | (11,232)            | (4,827)             | (3,054)             | (14,739)             |
| Our share of unconsolidated affiliates debt service (2)          | 539,778                | 52,024              | 55,539              | 65,094              | 367,121              |
| Our share of total debt service obligations                      | 7,783,739              | 1,487,830           | 2,259,270           | 1,233,004           | 2,803,635            |
| <i>Operating leases: (3)</i>                                     |                        |                     |                     |                     |                      |
| Ground leases on consolidated properties                         | 99,032                 | 2,258               | 4,580               | 4,751               | 87,443               |
| Minority investors' share in shopping center properties          | (2,310)                | (35)                | (73)                | (79)                | (2,123)              |
| Our share of total ground lease obligations                      | 96,722                 | 2,223               | 4,507               | 4,672               | 85,320               |
| <i>Purchase obligations: (4)</i>                                 |                        |                     |                     |                     |                      |
| Construction contracts on consolidated properties                | 122,993                | 102,787             | 20,206              | -                   | -                    |
| Our share of construction contracts on unconsolidated properties | 401                    | 401                 | -                   | -                   | -                    |
|  | 123,394                | 103,188             | 20,206              | -                   | -                    |
| <b>Total contractual obligations</b>                             | <b>\$ 8,003,855</b>    | <b>\$ 1,593,241</b> | <b>\$ 2,283,983</b> | <b>\$ 1,237,676</b> | <b>\$ 2,888,955</b>  |

- (1) Represents principal and interest payments due under terms of mortgage and other notes payable and includes \$1,575,803 of variable-rate debt on two operating Properties, six construction loans, four secured credit facilities and two unsecured credit facilities. The variable-rate loans on the operating Properties call for payments of interest only with the total principal due at maturity. The construction loans and credit facilities do not require scheduled principal payments. The future contractual obligations for all variable-rate indebtedness reflect payments of interest only throughout the term of the debt with the total outstanding principal at December 31, 2007 due at maturity. The future interest payments are projected based on the interest rates that were in effect at December 31, 2007. See Note 6 to the consolidated financial statements for additional information regarding the terms of long-term debt.
- (2) Includes \$49,475 of variable-rate indebtedness. Future contractual obligations have been projected using the same assumptions as used in (1) above.
- (3) Obligations where we own the buildings and improvements, but lease the underlying land under long-term ground leases. The maturities of these leases range from 2010 to 2089 and generally provide for renewal options. Renewal options have not been included in the future contractual obligations.
- (4) Represents the remaining balance to be incurred under construction contracts that had been entered into as of December 31, 2007, but were not complete. The contracts are primarily for development, renovation and expansion of Properties.

### Capital Expenditures

We expect to continue to have access to the capital resources necessary to expand and develop our business. Future development and acquisition activities will be undertaken as suitable opportunities arise. We do not expect to pursue these activities unless adequate sources of financing are available and a satisfactory budget with targeted returns on investment has been internally approved.

An annual capital expenditures budget is prepared for each property that is intended to provide for all necessary recurring and non-recurring capital expenditures. We believe that property operating cash flows, which include reimbursements from tenants for certain expenses, will provide the necessary funding for these expenditures.

*Developments and Expansions*

The following tables summarize our development projects as of December 31, 2007:

**Properties Opened Year-to-date**

(Dollars in thousands)

| Property                                   | Location             | Total               |           | CBL's Share of |                |       | Initial Yield(a) |
|--|----------------------|---------------------|-----------|----------------|----------------|-------|------------------|
|  |                      | Project Square Feet | Cost      | Cost To Date   | Date Opened    |       |                  |
| <b>Mall Expansions:</b>                    |                      |                     |           |                |                |       |                  |
| Brookfield Square - Mitchell's Fish Market | Brookfield, WI       | 7,500               | \$ 3,044  | \$ 3,044       | April 2007     | 8.4%  |                  |
| Southpark Mall - Regal Cinema              | Colonial Heights, VA | 68,242              | 11,322    | 11,322         | July 2007      | 11.0% |                  |
| The District at Valley View - shops        | Roanoke, VA          | 61,200              | 18,026    | 17,227         | July 2007      | 7.6%  |                  |
| Brookfield Square - Fresh Market           | Brookfield, WI       | 22,400              | 4,960     | 4,960          | August 2007    | 7.6%  |                  |
| Harford Mall - lifestyle expansion         | Bel Air, MD          | 39,222              | (b) 9,736 | 8,269          | September 2007 | 6.1%  |                  |
| The District at CherryVale                 | Rockford, IL         | 84,541              | 21,099    | 19,537         | Fall 2007      | 7.4%  |                  |
| Coastal Grand - Old Navy                   | Myrtle Beach, SC     | 23,269              | 1,813     | 1,763          | October 2007   | 7.9%  |                  |
| <b>Community/Open-Air Centers:</b>         |                      |                     |           |                |                |       |                  |
| Alamance Crossing East                     | Burlington, NC       | 571,700             | 79,300    | (g) 82,605     | August 2007    | 8.4%  |                  |
| York Town Center (d)                       | York, PA             | 274,495             | 21,085    | 19,511         | September 2007 | 9.8%  |                  |
| Cobblestone Village at Palm Coast          | Palm Coast, FL       | 277,770             | 10,520    | (g) 17,324     | October 2007   | 7.7%  |                  |
| <b>Open-Air Center Expansion:</b>          |                      |                     |           |                |                |       |                  |
| Gulf Coast Town Center –                   | Ft. Myers, FL        | 595,990             | 83,286    | 83,286         | Spring 2007    | 9.2%  |                  |
| Phase II-shops/Costco(f)                   |                      |                     |           |                |                |       |                  |
| <b>Associated/Lifestyle Centers:</b>       |                      |                     |           |                |                |       |                  |
| The Shoppes at St. Clair Square            | Fairview Heights, IL | 84,080              | 27,487    | (g) 31,964     | March 2007     | 7.0%  |                  |
| Milford Marketplace                        | Milford, CT          | 105,638             | 25,729    | 22,567         | October 2007   | 8.3%  |                  |
| <b>Mall Renovations:</b>                   |                      |                     |           |                |                |       |                  |
| Mall del Norte                             | Laredo, TX           | 1,207,687           | 20,400    | 20,400         | Fall 2007      | NA    |                  |
| Honey Creek Mall                           | Terre Haute, IN      | 678,763             | 5,600     | 4,842          | Fall 2007      | NA    |                  |
| <b>Associated Center Renovation:</b>       |                      |                     |           |                |                |       |                  |
| Madison Plaza                              | Huntsville, AL       | 153,085             | 1,320     | 1,320          | June 2007      | NA    |                  |
| <b>Redevelopments:</b>                     |                      |                     |           |                |                |       |                  |
| Mall del Norte - Theater                   | Laredo, TX           | 82,500              | 14,403    | 11,379         | Spring 2007    | 7.4%  |                  |
| Westgate Mall – Costco                     | Spartanburg, SC      | 153,000             | N/A       | NA             | August 2007    | NA    |                  |
| Northpark Mall – Steve and Barry's/        | Joplin, MO           | 90,688              | 9,750     | 7,900          | October 2007   | 7.8%  |                  |

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|                                     |              |           |            |            |              |      |
|-------------------------------------|--------------|-----------|------------|------------|--------------|------|
| Columbia Place – Steve and Barry’s/ | Columbia, SC | 124,819   | 12,831     | 11,604     | October 2007 | 7.0% |
| Burlington Coat                     |              | 4,706,589 | \$ 381,711 | \$ 380,824 |              |      |

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**Announced Property Renovations and Redevelopments**

(Dollars in thousands)

| Property                         | Location       | Total<br>Project<br>Square<br>Feet | CBL's Share of |                 | Date<br>Opened | Initial<br>Yield(a) |
|----------------------------------|----------------|------------------------------------|----------------|-----------------|----------------|---------------------|
|                                  |                |                                    | Total<br>Cost  | To Date<br>Cost |                |                     |
| <b>Mall Renovations:</b>         |                |                                    |                |                 |                |                     |
| Brookfield Square                | Brookfield, WI | 1,132,984                          | \$ 18,100      | \$ 6,068        | Fall 2008      | NA                  |
| Georgia Square                   | Athens, GA     | 674,738                            | 16,900         | 9,060           | Spring 2008    | NA                  |
| <b>Redevelopment:</b>            |                |                                    |                |                 |                |                     |
| Parkdale Mall - Former Dillard's | Beaumont, TX   | 50,720                             | 14,679         | 9,612           | Fall 2008      | 6.6%                |
| (Phases I & II)                  |                |                                    |                |                 |                |                     |
|                                  |                | 1,858,442                          | \$ 49,679      | \$ 24,740       |                |                     |

**Properties Under Development at December 31, 2007**

(Dollars in thousands)

| Property                               | Location             | Total<br>Project<br>Square<br>Feet | CBL's Share of |                 | Date<br>Opened            | Initial<br>Yield(a) |
|--|----------------------|------------------------------------|----------------|-----------------|---------------------------|---------------------|
|  |                      |                                    | Total<br>Cost  | To Date<br>Cost |                           |                     |
| <b>Mall Expansions:</b>                |                      |                                    |                |                 |                           |                     |
| Southpark Mall - Foodcourt             | Colonial Heights, VA | 17,150                             | 4,188          | 939             | Spring 2008               | 11.0%               |
| Coastal Grand - JCPenney               | Myrtle Beach, SC     | 103,395                            | NA             | NA              | Spring 2008               | NA                  |
| Coastal Grand - Ulta Cosmetics         | Myrtle Beach, SC     | 10,000                             | 1,449          | 1,498           | Spring 2008               | 8.7%                |
| Cary Towne Center - Mimi's Café        | Cary, NC             | 6,674                              | 2,243          | 948             | Spring 2008               | 15.0%               |
| Brookfield Square - Claim Jumpers      | Brookfield, WI       | 12,000                             | 3,430          | 707             | Fall 2008                 | 11.9%               |
| <b>Associated/Lifestyle Centers:</b>   |                      |                                    |                |                 |                           |                     |
| Brookfield Square - Corner Development | Brookfield, WI       | 19,745                             | 8,372          | 1,478           | Fall 2008                 | 8.0%                |
| Imperial Valley Commons (Phase I) (e)  | El Centro, CA        | 610,966                            | 11,471         | 19,802          | Fall 2008/<br>Summer 2009 | 8.1%                |
| <b>Office:</b>                         |                      |                                    |                |                 |                           |                     |
| CBL Center II                          | Chattanooga, TN      | 74,598                             | 17,120         | 10,711          | January 2008              | 8.6%                |
| <b>Mixed -Use Center:</b>              |                      |                                    |                |                 |                           |                     |
| Pearland Town Center (Retail Portion)  | Pearland, TX         | 694,417                            | 160,248        | 95,842          | Fall 2008                 | 7.4%                |
| Pearland Town Center (Hotel Portion)   | Pearland, TX         | 72,500                             | 17,886         | 2,882           | Fall 2008                 | 8.3%                |

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|  |                       |           |           |            |                            |      |
|--|-----------------------|-----------|-----------|------------|----------------------------|------|
| Pearland Town Center (Residential Portion) | Pearland, TX          | 68,110    | 11,312    | 958        | Fall 2008                  | 8.4% |
| Pearland Town Center (Office Portion)      | Pearland, TX          | 51,560    | 9,385     | 316        | Fall 2008                  | 8.7% |
| <b>Community/Open-Air Centers:</b>         |                       |           |           |            |                            |      |
| Alamance Crossing - Theater/Shops          | Burlington, NC        | 82,997    | 18,882    | 2,669      | Spring 2008                | 8.4% |
| Statesboro Crossing (d)                    | Statesboro, GA        | 162,450   | 20,465    | 4,956      | Fall 2008                  | 8.2% |
| Summit Fair (c)                            | Lee's Summit, MO      | 512,551   | 22,000    | 22,000     | Fall 2008/                 | 9.6% |
| Settlers Ridge (e)                         | Robinson Township, PA | 515,444   | 119,146   | 31,137     | Summer 2009<br>Summer 2009 | 8.6% |
|  |                       | 3,014,557 | \$427,597 | \$ 196,843 |                            |      |

(a) Pro forma initial yields represented here may be lower than actual initial returns as they are reduced for management and development fees.

(b) Total square footage includes redevelopment and expansion of 2,641 square feet.

(c) CBL's interest represents 27% of project cost.

(d) 50/50 joint venture

(e) 60/40 joint venture. Amounts shown are 100% of total costs and cost to date as CBL has funded all costs to date. Costs to date are gross of applicable reimbursements.

(f) 50/50 joint venture. Amounts shown are 100% of total costs and cost to date as CBL has funded all costs to date.

(g) Cost-to-date higher than total cost due to pending reimbursements for development costs from owned anchors and for outparcel sales.

As of December 31, 2007, there were construction loans in place for the development costs of Milford Marketplace, Pearland Town Center, Settlers Ridge and CBL Center II. The remaining development costs will be funded with operating cash flows and the credit facilities.

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We have entered into a number of option agreements for the development of future open-air centers, lifestyle centers and community centers. In addition to the capital commitments to the projects listed above, subsequent to December 31, 2007, we entered into 50/50 joint venture agreements with The Benchmark Group of Amherst, NY, for the development of two open-air projects. The first is Hammock Landing, a 750,000-square-foot center in West Melbourne, FL. The second is The Pavilion at Port Orange, a 550,000 square foot development in Port Orange, FL. Total development costs for both projects is estimated to be \$294.1 million and both developments are scheduled to open in 2009. We expect to fund the majority of the development costs for these projects through construction financing that is currently being negotiated.

### *Dispositions*

We received a total of \$69.0 million in net cash proceeds from the sales of real estate assets during 2007, including the sales of Twin Peaks Mall and The Shops at Pineda Ridge, which are reported as discontinued operations, and the sales of 14 parcels of land.

### *Other Capital Expenditures*

Including our share of unconsolidated affiliates' capital expenditures, we spent \$65.1 million in 2007 for tenant allowances, which will generate increased rents from tenants over the terms of their leases. Deferred maintenance expenditures were \$38.1 million for 2007 and included \$7.9 million for resurfacing and improved lighting of parking lots, \$22.0 million for roof repairs and replacements and \$8.2 million for various other capital expenditures. Renovation expenditures were \$41.4 million in 2007.

Deferred maintenance expenditures are billed to tenants as common area maintenance expense, and most are recovered over a 5 to 15-year period. Renovation expenditures are primarily for remodeling and upgrades of malls, of which approximately 30% is recovered from tenants over a 5 to 15-year period. We are recovering these costs through fixed amounts with annual increases or pro rata cost reimbursements based on the tenant's occupied space.

We expect to complete the renovation of two malls for a total estimated cost of \$35.0 million and to redevelop space at an additional mall during 2008 at a total estimated cost of \$14.7 million, which will be funded from operating cash flows and availability under our credit facilities.

### **Off-Balance Sheet Arrangements**

#### *Unconsolidated Affiliates*

We have ownership interests in 15 unconsolidated affiliates that are described in Note 5 to the consolidated financial statements. The unconsolidated affiliates are accounted for using the equity method of accounting and are reflected in the consolidated balance sheets as "Investments in Unconsolidated Affiliates." The following are circumstances when we may consider entering into a joint venture with a third party:

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- § Third parties may approach us with opportunities in which they have obtained land and performed some pre-development activities, but they may not have sufficient access to the capital resources or the development and leasing expertise to bring the project to fruition. We enter into such arrangements when we determine such a project is viable and we can achieve a satisfactory return on our investment. We typically earn development fees from the joint venture and provide management and leasing services to the property for a fee once the property is placed in operation.
  
- § We determine that we may have the opportunity to capitalize on the value we have created in a property by selling an interest in the property to a third party. This provides us with an



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additional source of capital that can be used to develop or acquire additional real estate assets that we believe will provide greater potential for growth. When we retain an interest in an asset rather than selling a 100% interest, it is typically because this allows us to continue to manage the property, which provides us the ability to earn fees for management, leasing, development and financing services provided to the joint venture.

### *Guarantees*

We may guarantee the debt of a joint venture primarily because it allows the joint venture to obtain funding at a lower cost than could be obtained otherwise. This results in a higher return for the joint venture on its investment, and a higher return on our investment in the joint venture. We may receive a fee from the joint venture for providing the guaranty. Additionally, when we issue a guaranty, the terms of the joint venture agreement typically provide that we may receive indemnification from the joint venture.

We own a parcel of land that we are ground leasing to a third party developer for the purpose of developing a shopping center. We have guaranteed 27% of the third party's construction loan and bond line of credit (the "loans") of which the maximum guaranteed amount is \$31.6 million. The total amount outstanding at December 31, 2007 on the loans was \$19.9 million of which we have guaranteed \$5.4 million. We recorded an obligation of \$0.3 million in our consolidated balance sheet as of December 31, 2007 to reflect the estimated fair value of the guaranty.

We have guaranteed 50% of the debt of Parkway Place L.P., an unconsolidated affiliate in which we own a 45% interest, which owns Parkway Place in Huntsville, AL. The total amount outstanding at December 31, 2007 was \$53.2 million of which we have guaranteed \$26.6 million. The guaranty will expire when the related debt matures in June 2008. However, there are extension options available on the debt and, if exercised, would extend the guaranty. We did not record an obligation for this guaranty because we determined that the fair value of the guaranty is not material.

We have guaranteed the performance of York Town Center, LP ("YTC"), an unconsolidated affiliate in which we own a 50% interest, under the terms of an agreement with a third party that owns property as part of York Town Center. Under the terms of that agreement, YTC is obligated to cause performance of the third party's obligations as landlord under its lease with its sole tenant, including, but not limited to, provisions such as co-tenancy and exclusivity requirements. Should YTC fail to cause performance, then the tenant under the third party landlord's lease may pursue certain remedies ranging from rights to terminate its lease to receiving reductions in rent. We have guaranteed YTC's performance under this agreement up to a maximum of \$22.0 million, which decreases by \$0.8 million annually until the guaranteed amount is reduced to \$10.0 million. The guaranty expires on December 31, 2020. The maximum guaranteed obligation was \$21.2 million as of December 31, 2007. We entered into an agreement with our joint venture partner under which the joint venture partner has agreed to reimburse us 50% of any amounts we are obligated to fund under the guaranty. We did not record an obligation for this guaranty because we determined that the fair value of the guaranty is not material.

Our guarantees and the related accounting are more fully described in Note 15 to the consolidated financial statements.

### **Critical Accounting Policies**

Our significant accounting policies are disclosed in Note 2 to the consolidated financial statements. The following discussion describes our most critical accounting policies, which are those that are both important to the presentation of our financial condition and results of operations and that require significant judgment or use of complex estimates.



*Revenue Recognition*

Minimum rental revenue from operating leases is recognized on a straight-line basis over the initial terms of the related leases. Certain tenants are required to pay percentage rent if their sales volumes exceed thresholds specified in their lease agreements. Percentage rent is recognized as revenue when the thresholds are achieved and the amounts become determinable.

We receive reimbursements from tenants for real estate taxes, insurance, common area maintenance, and other recoverable operating expenses as provided in the lease agreements. Tenant reimbursements are recognized as revenue in the period the related operating expenses are incurred. Tenant reimbursements related to certain capital expenditures are billed to tenants over periods of 5 to 15 years and are recognized as revenue when billed.

We receive management, leasing and development fees from third parties and unconsolidated affiliates. Management fees are charged as a percentage of revenues (as defined in the management agreement) and are recognized as revenue when earned. Development fees are recognized as revenue on a pro rata basis over the development period. Leasing fees are charged for newly executed leases and lease renewals and are recognized as revenue when earned. Development and leasing fees received from unconsolidated affiliates during the development period are recognized as revenue to the extent of the third-party partners' ownership interest. Fees to the extent of our ownership interest are recorded as a reduction to our investment in the unconsolidated affiliate.

Gains on sales of real estate assets are recognized when it is determined that the sale has been consummated, the buyer's initial and continuing investment is adequate, our receivable, if any, is not subject to future subordination, and the buyer has assumed the usual risks and rewards of ownership of the asset. When we have an ownership interest in the buyer, gain is recognized to the extent of the third party partner's ownership interest and the portion of the gain attributable to our ownership interest is deferred.

*Real Estate Assets*

We capitalize predevelopment project costs paid to third parties. All previously capitalized predevelopment costs are expensed when it is no longer probable that the project will be completed. Once development of a project commences, all direct costs incurred to construct the project, including interest and real estate taxes, are capitalized. Additionally, certain general and administrative expenses are allocated to the projects and capitalized based on the amount of time applicable personnel work on the development project. Ordinary repairs and maintenance are expensed as incurred. Major replacements and improvements are capitalized and depreciated over their estimated useful lives.

All acquired real estate assets are accounted for using the purchase method of accounting and accordingly, the results of operations are included in the consolidated statements of operations from the respective dates of acquisition. The purchase price is allocated to (i) tangible assets, consisting of land, buildings and improvements, as if vacant, and tenant improvements and (ii) identifiable intangible assets and liabilities generally consisting of above- and below-market leases and in-place leases. We use estimates of fair value based on estimated cash flows, using appropriate discount rates, and other valuation methods to allocate the purchase price to the acquired tangible and intangible assets. Liabilities assumed generally consist of mortgage debt on the real estate assets acquired. Assumed debt with a stated interest rate that is significantly different from market interest rates is recorded at its fair value based on estimated market interest rates at the date of acquisition.

Depreciation is computed on a straight-line basis over estimated lives of 40 years for buildings, 10 to 20 years for certain improvements and 7 to 10 years for equipment and fixtures. Tenant improvements are capitalized and depreciated on a straight-line basis over the term of the related

lease. Lease-related intangibles from acquisitions of real estate assets are amortized over the remaining terms

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of the related leases. The amortization of above- and below-market leases is recorded as an adjustment to minimum rental revenue, while the amortization of all other lease-related intangibles is recorded as amortization expense. Any difference between the face value of the debt assumed and its fair value is amortized to interest expense over the remaining term of the debt using the effective interest method.

### *Carrying Value of Long-Lived Assets*

We periodically evaluate long-lived assets to determine if there has been any impairment in their carrying values and record impairment losses if the undiscounted cash flows estimated to be generated by those assets are less than their carrying amounts or if there are other indicators of impairment. If it is determined that an impairment has occurred, the excess of the asset's carrying value over its estimated fair value is charged to operations. We recorded losses on the impairment of real estate assets of \$0.5 million and \$1.3 million in 2006 and 2005, respectively, which are discussed in Note 2 to the consolidated financial statements. No impairments were incurred during 2007.

### **Recent Accounting Pronouncements**

In July 2006, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ("FIN 48"), which is effective for fiscal years beginning after December 15, 2006. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*, by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition.

We adopted FIN 48 as of January 1, 2007 and have analyzed our various federal and state filing positions. Based on this evaluation, we believe that our accruals for income tax liabilities are adequate and, therefore, no reserves for uncertain income tax positions have been recorded pursuant to FIN 48. Additionally, we did not record a cumulative effect adjustment related to the adoption of FIN 48.

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework that clarifies the fair value measurement objective within GAAP and its application under the various pronouncements that require or permit fair value measurements, and expands disclosures about fair value measurements. It is intended to increase consistency and comparability among fair value estimates used in financial reporting. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The transition adjustment, which is measured as the difference between the carrying amount and the fair value of those financial instruments at the date SFAS No. 157 is initially applied, should be recognized as a cumulative effect adjustment to the opening balance of retained earnings for the fiscal year in which SFAS No. 157 is initially applied. We are currently evaluating the impact of adopting SFAS No. 157 on our financial position and results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS No. 109 also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007, although early application is allowed. We are currently evaluating the impact of adopting SFAS No. 159 on our financial position and results of operations.



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In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations*, which changes certain aspects of current business combination accounting. SFAS No. 141(R) requires, among other things, that entities generally recognize 100 percent of the fair values of assets acquired, liabilities assumed, and noncontrolling interests in acquisitions of less than a 100 percent controlling interest when the acquisition constitutes a change in control of the acquired entity. Shares issued as consideration for a business combination are to be measured at fair value on the acquisition date and contingent consideration arrangements are to be recognized at their fair values on the date of acquisition, with subsequent changes in fair value generally reflected in earnings. Preacquisition gain and loss contingencies are to generally be recognized at their fair values on the acquisition date and any acquisition-related transaction costs are to be expensed as incurred. SFAS No. 141(R) is effective for business combination transactions for which the acquisition date is in a fiscal year beginning on or after December 15, 2008. The adoption of SFAS No. 141(R) is not expected to have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements, an Amendment of ARB No. 51*, which requires that a noncontrolling interest in a consolidated subsidiary be displayed in the consolidated statement of financial position as a separate component of equity. After control is obtained, a change in ownership interests that does not result in a loss of control should be accounted for as an equity transaction. A change in ownership of a consolidated subsidiary that results in a loss of control and deconsolidation is a significant event that triggers gain or loss recognition, with the establishment of a new fair value basis in any remaining ownership interests. SFAS No. 160 is effective for fiscal years beginning on or after December 15, 2008. We are currently evaluating the impact of adopting SFAS No. 160 on our financial position and results of operations.

In December 2007, the FASB issued SFAS No. 133 Implementation Issue No. E23 ("Issue No. E23"), which provides further clarification for determining when the use of the short-cut method is appropriate. The implementation guidance in this issue is effective for hedging relationships designated on or after January 1, 2008. The adoption of Issue No. E23 is not expected to have a material impact on our consolidated financial statements.

### **Impact of Inflation**

During 2007, the inflation rate rose to 4.1%, primarily related to increases in food and energy costs. Substantially all tenant leases do, however, contain provisions designed to protect us from the impact of inflation. These provisions include clauses enabling us to receive percentage rent based on tenants' gross sales, which generally increase as prices rise, and/or escalation clauses, which generally increase rental rates during the terms of the leases. In addition, many of the leases are for terms of less than 10 years which may provide us the opportunity to replace existing leases with new leases at higher base and/or percentage rent if rents of the existing leases are below the then existing market rate. Most of the leases require the tenants to pay their share of, or a fixed amount subject to annual increases for, operating expenses, including common area maintenance, real estate taxes, insurance and certain capital expenditures which reduces our exposure to increases in costs and operating expenses resulting from inflation.

## Funds From Operations

Funds From Operations (“FFO”) is a widely used measure of the operating performance of real estate companies that supplements net income determined in accordance with generally accepted accounting principles (“GAAP”). The National Association of Real Estate Investment Trusts (“NAREIT”) defines FFO as net income (computed in accordance with GAAP) excluding gains or losses on sales of operating properties, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures and minority interests. Adjustments for unconsolidated partnerships and joint ventures and minority interests are calculated on the same basis. We define FFO allocable to common shareholders as defined above by NAREIT less dividends on preferred stock. Our method of calculating FFO allocable to common shareholders may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

We believe that FFO provides an additional indicator of the operating performance of our Properties without giving effect to real estate depreciation and amortization, which assumes the value of real estate assets declines predictably over time. Since values of well-maintained real estate assets have historically risen with market conditions, we believe that FFO enhances investors’ understanding of our operating performance. The use of FFO as an indicator of financial performance is influenced not only by the operations of our Properties and interest rates, but also by our capital structure.

We present both FFO of our operating partnership and FFO allocable to common shareholders, as we believe that both are useful performance measures. We believe FFO of our operating partnership is a useful performance measure since we conduct substantially all of our business through our operating partnership and, therefore, it reflects the performance of the Properties in absolute terms regardless of the ratio of ownership interests of our common shareholders and the minority interest in our operating partnership. We believe FFO allocable to common shareholders is a useful performance measure because it is the performance measure that is most directly comparable to net income available to common shareholders.

In our reconciliation of net income available to common shareholders to FFO allocable to common shareholders that is presented below, we make an adjustment to add back minority interest in earnings of our operating partnership in order to arrive at FFO of our operating partnership. We then apply a percentage to FFO of our operating partnership to arrive at FFO allocable to common shareholders. The percentage is computed by taking the weighted average number of common shares outstanding for the period and dividing it by the sum of the weighted average number of common shares and the weighted average number of operating partnership units outstanding during the period.

FFO does not represent cash flows from operations as defined by accounting principles generally accepted in the United States, is not necessarily indicative of cash available to fund all cash flow needs and should not be considered as an alternative to net income for purposes of evaluating our operating performance or to cash flow as a measure of liquidity.

FFO of the Operating Partnership decreased to \$361.5 million in 2007 compared to \$390.1 million in 2006. FFO of the Operating Partnership in 2007 included an \$18.5 million write-down for marketable real estate securities. The decline in FFO for the year was primarily the result of the \$18.5 million securities write-down, lower gains from outparcel sales and lower lease termination fees. The write-off of the direct issuance costs during the year related to the redemption of our Series B preferred stock also impacted FFO. No comparable charges were incurred in the prior year.



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The reconciliation of FFO to net income available to common shareholders is as follows (in thousands):

|   | <b>Year Ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2007</b>                    | <b>2006</b> | <b>2005</b> |
| Net income available to common shareholders                 | <b>\$ 59,372</b>               | \$ 86,933   | \$ 131,907  |
| Minority interest in earnings of operating partnership      | <b>46,246</b>                  | 70,323      | 112,061     |
| Depreciation and amortization expense of:                   |                                |             |             |
| Consolidated properties                                     | <b>243,790</b>                 | 228,531     | 178,163     |
| Unconsolidated affiliates                                   | <b>17,326</b>                  | 13,405      | 9,210       |
| Discontinued operations                                     | <b>1,029</b>                   | 2,307       | 3,348       |
| Non-real estate assets                                      | <b>(919)</b>                   | (851)       | (861)       |
| Minority investors' share of depreciation and amortization  | <b>(132)</b>                   | (2,286)     | (1,390)     |
| (Gain) loss on:   |                                |             |             |
| Sales of operating real estate assets                       | -                              | 119         | (42,562)    |
| Discontinued operations                                     | <b>(6,056)</b>                 | (8,392)     | 82          |
| Income tax provision on disposal of discontinued operations | <b>872</b>                     | -           | -           |
| Funds from operations of the operating partnership          | <b>361,528</b>                 | 390,089     | 389,958     |
| Percentage allocable to Company shareholders <sup>(1)</sup> | <b>56.32%</b>                  | 55.32%      | 54.81%      |
| Funds from operations allocable to Company shareholders     | <b>\$ 203,613</b>              | \$ 215,797  | \$ 213,736  |

(1) Represents the weighted average number of common shares outstanding for the period divided by the sum of the weighted average number of common shares and the weighted average number of common shares outstanding during the period.

### **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to interest rate risk on our debt obligations. Our interest rate risk management policy requires that we use derivative financial instruments for hedging purposes only and that, if we do enter into a derivative financial instrument, the derivative financial instrument be entered into with only major financial institutions based on their credit ratings and other factors.

On December 31, 2007, we entered into a \$250.0 million pay fixed/receive variable interest rate swap agreement with Wells Fargo Bank, National Association, to hedge the interest rate risk exposure on an amount of borrowings on our largest secured credit facility equal to the swap notional amount. This interest rate swap hedges the risk of changes in cash flows on our designated forecasted interest payments attributable to changes in 1-month LIBOR, the designated benchmark interest rate being hedged, thereby reducing exposure to variability in cash flows relating to interest payments on the variable-rate debt. The interest rate swap will effectively fix the interest payments on the portion of debt principal corresponding to the swap notional amount at 4.605%. The swap had no value as of December 31, 2007, and it matures on December 30, 2009.

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Based on our proportionate share of consolidated and unconsolidated variable-rate debt at December 31, 2007, a 0.5% increase or decrease in interest rates on variable rate debt would increase or decrease annual cash flows by approximately \$6.7 million and, after the effect of capitalized interest, annual earnings by approximately \$5.6 million.

Based on our proportionate share of total consolidated and unconsolidated debt at December 31, 2007, a 0.5% increase in interest rates would decrease the fair value of debt by approximately \$90.8 million, while a 0.5% decrease in interest rates would increase the fair value of debt by approximately \$93.7 million.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Reference is made to the Index to Financial statements contained in Item 15 on page 72.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None

**ITEM 9A. CONTROLS AND PROCEDURES**

**Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this report. Based on that evaluation, these officers concluded that our disclosure controls and procedures were effective to ensure that the information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms, and is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

**Internal Control over Financial Reporting**

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended. We assessed the effectiveness of our internal control over financial reporting, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and concluded that, as of December 31, 2007, we maintained effective internal control over financial reporting, as stated in our report which is included herein.

The effectiveness of our internal control over financial reporting as of December 31, 2007 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report which is included herein.

**Report of Management On Internal Control Over Financial Reporting**

Management of CBL & Associates Properties, Inc. and its consolidated subsidiaries (the “Company”) is responsible for establishing and maintaining adequate internal control over financial reporting. The Company’s internal control over financial reporting is a process designed under the supervision of the Company’s chief executive officer and chief financial officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company’s financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

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Management recognizes that there are inherent limitations in the effectiveness of internal control over financial reporting, including the potential for human error or the circumvention or overriding of internal controls. Accordingly, even effective internal control over financial reporting cannot provide absolute assurance with respect to financial statement preparation. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. In addition, any projection of the evaluation of effectiveness to future periods

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is subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management conducted an assessment of the effectiveness of the Company's internal control over financial reporting based on the framework established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and concluded that, as of December 31, 2007, the Company maintained effective internal control over financial reporting.

Deloitte & Touche LLP, the Company's independent registered public accounting firm, has issued their attestation report, which is included below, on our internal control over financial reporting as of December 31, 2007.

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### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of

CBL & Associates Properties, Inc.:

We have audited the internal control over financial reporting of CBL & Associates Properties, Inc. (the "Company") as of December 31, 2007, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Report of Management on Internal Controls over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedules as of and for the year ended December 31, 2007 of the Company and our report dated February 28, 2008 expressed an unqualified opinion on those financial statements and financial statement schedules and includes explanatory

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paragraphs regarding the adoption of Statement of Financial Accounting Standards No. 123(R), *Share-Based Payment*, on January 1, 2006 and the adoption of SEC Staff Accounting Bulletin No. 108, *Considering the Effects of Prior-Years Misstatements when Quantifying Misstatements in the Current Year Financial Statements*, on December 31, 2006.

Atlanta, Georgia

February 28, 2008

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**ITEM 9B. OTHER INFORMATION**

None

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

Incorporated herein by reference to the sections entitled “Election of Directors,” “Directors and Executive Officers,” “Certain Terms of the Jacobs Acquisition,” “Corporate Governance Matters,” “Board of Directors’ Meetings and Committees – Audit Committee,” and “Section 16(a) Beneficial Ownership Reporting Compliance” in our most recent definitive proxy statement filed with the Securities and Exchange Commission (the “Commission”) with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

Our board of directors has determined that Winston W. Walker, an independent director and chairman of the audit committee, qualifies as an “audit committee financial expert” as such term is defined by the rules of the Securities and Exchange Commission.

**ITEM 11. EXECUTIVE COMPENSATION**

Incorporated herein by reference to the sections entitled “Compensation of Directors,” “Executive Compensation,” “Compensation Committee Report” and “Compensation Committee Interlocks and Insider Participation” in our most recent definitive proxy statement filed with the Commission with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Incorporated herein by reference to the sections entitled “Security Ownership of Certain Beneficial Owners and Management” and “Equity Compensation Plan Information as of December 31, 2007”, in our most recent definitive proxy statement filed with the Commission with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Incorporated herein by reference to the sections entitled “Corporate Governance Matters – Director Independence” and “Certain Relationships and Related Transactions” in our most recent definitive proxy statement filed with the Commission with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

Incorporated herein by reference to the section entitled "Independent Registered Public Accountants' Fees and Services" under "RATIFICATION OF THE SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS" in our most recent definitive proxy statement filed with the Commission with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**PART IV**

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**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

| (1) <i>Consolidated Financial Statements</i>  | <i>Page Number</i> |
|---|--------------------|
| Report of Independent Registered Public Accounting Firm   | 75                 |
| Consolidated Balance Sheets as of December 31, 2007 and 2006  | 76                 |
| Consolidated Statements of Operations for the Years Ended<br>December 31, 2007, 2006 and 2005           | 77                 |
| Consolidated Statements of Shareholders' Equity for the Years<br>Ended December 31, 2007, 2006 and 2005 | 78                 |
| Consolidated Statements of Cash Flows for the Years Ended<br>December 31, 2007, 2006 and 2005           | 80                 |
| Notes to Consolidated Financial Statements  | 82                 |
| <br>  |                    |
| (2) <i>Consolidated Financial Statement Schedules</i>   |                    |
| Schedule II Valuation and Qualifying Accounts   | 118                |
| Schedule III Real Estate and Accumulated Depreciation   | 119                |
| Schedule IV Mortgage Loans on Real Estate   | 126                |

Financial statement schedules not listed herein are either not required or are not present in amounts sufficient to require submission of the schedule or the information required to be included therein is included in our consolidated financial statements in Item 15 or are reported elsewhere.

(3) *Exhibits*

The Exhibit Index attached to this report is incorporated by reference into this Item 15(a)(3).

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CBL & ASSOCIATES PROPERTIES, INC.  
(Registrant)

By: /s/ John N. Foy  
John N. Foy  
Vice Chairman of the Board, Chief Financial Officer  
and Treasurer

Dated: February 29, 2008

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| <b>Signature</b>                                | <b>Title</b>   | <b>Date</b>       |
|---|--|-------------------|
| /s/ Charles B. Lebovitz<br>Charles B. Lebovitz  | Chairman of the Board, and Chief Executive Officer (Principal Executive Officer)   | February 29, 2008 |
| /s/ John N. Foy<br>John N. Foy                  | Vice Chairman of the Board, Chief Financial Officer and Treasurer (Principal Financial Officer and Principal Accounting Officer) | February 29, 2008 |
| /s/ Stephen D. Lebovitz*<br>Stephen D. Lebovitz | Director, President and Secretary  | February 29, 2008 |
| /s/ Claude M. Ballard*<br>Claude M. Ballard     | Director   | February 29, 2008 |
| /s/ Leo Fields*<br>Leo Fields                   | Director   | February 29, 2008 |
| /s/ Matthew S. Dominski*<br>Matthew S. Dominski | Director   | February 29, 2008 |
| /s/ Winston W. Walker*<br>Winston W. Walker     | Director   | February 29, 2008 |
| /s/ Gary L. Bryenton*<br>Gary L. Bryenton       | Director   | February 29, 2008 |
| /s/ Martin J. Cleary*<br>Martin J. Cleary       | Director   | February 29, 2008 |

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\*By:/s/ John N. Foy  
John N. Foy

Attorney-in-Fact

February 29, 2008

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Financial statement schedules not listed herein are either not required or are not present in amounts sufficient to require submission of the schedule or the information required to be included therein is included in our consolidated financial statements in Item 15 or are reported elsewhere.



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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of

CBL & Associates Properties, Inc.:

We have audited the accompanying consolidated balance sheets of CBL & Associates Properties, Inc. and subsidiaries (the "Company") as of December 31, 2007 and 2006, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2007. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of CBL & Associates Properties, Inc. and subsidiaries as of December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

As described in Note 17 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards No. 123(R), *Share Based Payment*, effective January 1, 2006, utilizing the modified prospective application transition method.

As described in Note 19 to the consolidated financial statements, the Company adopted SEC Staff Accounting Bulletin 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*, effective December 31, 2006, and recorded a cumulative effect adjustment as of January 1, 2006.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2007, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 28, 2008, expressed an unqualified opinion on the Company's internal control over financial reporting.

Atlanta, Georgia

February 28, 2008



**CBL & Associates Properties, Inc.****Consolidated Balance Sheets**

(In thousands, except share data)

|   | <b>December 31,</b> |             |
|---|---------------------|-------------|
|   | <b>2007</b>         | <b>2006</b> |
| <b>ASSETS</b>   |                     |             |
| Real estate assets:   |                     |             |
| Land  | <b>\$917,578</b>    | \$779,727   |
| Buildings and improvements  | <b>7,263,907</b>    | 5,944,476   |
|   | <b>8,181,485</b>    | 6,724,203   |
| Accumulated depreciation  | <b>(1,102,767)</b>  | (924,297)   |
|   | <b>7,078,718</b>    | 5,799,906   |
| Developments in progress  | <b>323,560</b>      | 294,345     |
| Net investment in real estate assets  | <b>7,402,278</b>    | 6,094,251   |
| Cash and cash equivalents   | <b>65,826</b>       | 28,700      |
| Receivables:  |                     |             |
| Tenant, net of allowance for doubtful accounts of \$1,126 in 2007 and \$1,128 in 2006 | <b>72,570</b>       | 71,573      |
| Other   | <b>10,257</b>       | 9,656       |
| Mortgage notes receivable   | <b>135,137</b>      | 21,559      |
| Investments in unconsolidated affiliates  | <b>142,550</b>      | 78,826      |
| Intangible lease assets and other assets  | <b>276,429</b>      | 214,245     |
|   | <b>\$8,105,047</b>  | \$6,518,810 |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                     |             |
| Mortgage and other notes payable  | <b>\$5,869,318</b>  | \$4,564,535 |
| Accounts payable and accrued liabilities  | <b>394,884</b>      | 309,969     |
| Total liabilities   | <b>6,264,202</b>    | 4,874,504   |
| Commitments and contingencies (Notes 3, 5 and 15)                                     |                     |             |
| Minority interests  | <b>920,297</b>      | 559,450     |
| Shareholders' equity:   |                     |             |
| Preferred stock, \$.01 par value, 15,000,000 shares authorized:                       |                     |             |
| 8.75% Series B cumulative redeemable preferred stock, 2,000,000 shares outstanding in |                     |             |
| 2006  | -                   | 20          |
| 7.75% Series C cumulative redeemable preferred stock, 460,000 shares outstanding in   |                     |             |
| 2007 and 2006   | <b>5</b>            | 5           |
| 7.375% Series D cumulative redeemable preferred stock, 700,000 shares outstanding in  |                     |             |
| 2007 and 2006   | <b>7</b>            | 7           |
| Common stock, \$.01 par value, 180,000,000 shares authorized, 66,179,747 and          |                     |             |
| 65,421,311 shares issued and outstanding in 2007 and 2006 respectively                | <b>662</b>          | 654         |
| Additional paid-in capital  | <b>990,048</b>      | 1,074,450   |
| Accumulated other comprehensive income (loss)   | <b>(20)</b>         | 19          |
| Retained earnings (accumulated deficit)   | <b>(70,154)</b>     | 9,701       |
| Total shareholders' equity  | <b>920,548</b>      | 1,084,856   |
|   | <b>\$8,105,047</b>  | \$6,518,810 |



The accompanying notes are an integral part of these balance sheets.

**CBL & Associates Properties, Inc.****Consolidated Statements of Operations**

(In thousands, except per share amounts)

|   | <b>Year Ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2007</b>                    | <b>2006</b> | <b>2005</b> |
| <b>REVENUES:</b>  |                                |             |             |
| Minimum rents   | <b>\$646,383</b>               | \$616,147   | \$544,321   |
| Percentage rents  | <b>22,472</b>                  | 23,825      | 22,846      |
| Other rents   | <b>23,121</b>                  | 20,061      | 17,387      |
| Tenant reimbursements   | <b>318,808</b>                 | 307,037     | 275,868     |
| Management, development and leasing fees                      | <b>7,983</b>                   | 5,067       | 20,521      |
| Other   | <b>21,860</b>                  | 23,365      | 19,476      |
| Total revenues  | <b>1,040,627</b>               | 995,502     | 900,419     |
| <b>EXPENSES:</b>  |                                |             |             |
| Property operating  | <b>169,688</b>                 | 159,827     | 149,507     |
| Depreciation and amortization                                 | <b>243,790</b>                 | 228,531     | 178,163     |
| Real estate taxes   | <b>87,610</b>                  | 80,316      | 67,341      |
| Maintenance and repairs                                       | <b>58,145</b>                  | 54,153      | 49,952      |
| General and administrative                                    | <b>37,852</b>                  | 39,522      | 39,197      |
| Impairment of real estate assets                              | -                              | 480         | 1,334       |
| Other   | <b>18,525</b>                  | 18,623      | 15,444      |
| Total expenses  | <b>615,610</b>                 | 581,452     | 500,938     |
| <b>Income from operations</b>                                 | <b>425,017</b>                 | 414,050     | 399,481     |
| Interest and other income                                     | <b>10,923</b>                  | 9,084       | 6,831       |
| Interest expense  | <b>(287,884)</b>               | (257,067)   | (208,183)   |
| Loss on extinguishment of debt                                | <b>(227)</b>                   | (935)       | (6,171)     |
| Impairment of marketable securities                           | <b>(18,456)</b>                | -           | -           |
| Gain on sales of real estate assets                           | <b>15,570</b>                  | 14,505      | 53,583      |
| Gain on sale of management contracts                          | -                              | -           | 21,619      |
| Equity in earnings of unconsolidated affiliates               | <b>3,502</b>                   | 5,295       | 8,495       |
| Income tax provision  | <b>(8,390)</b>                 | (5,902)     | -           |
| Minority interest in earnings:                                |                                |             |             |
| Operating Partnership   | <b>(46,246)</b>                | (70,323)    | (112,061)   |
| Shopping center properties                                    | <b>(12,215)</b>                | (4,136)     | (4,879)     |
| <b>Income from continuing operations</b>                      | <b>81,594</b>                  | 104,571     | 158,715     |
| Operating income of discontinued operations                   | <b>1,497</b>                   | 4,538       | 3,842       |
| Gain (loss) on discontinued operations                        | <b>6,056</b>                   | 8,392       | (82)        |
| <b>Net income</b>   | <b>89,147</b>                  | 117,501     | 162,475     |
| Preferred dividends   | <b>(29,775)</b>                | (30,568)    | (30,568)    |
| <b>Net income available to common shareholders</b>            | <b>\$59,372</b>                | \$86,933    | \$131,907   |
| <b>Basic per share data:</b>                                  |                                |             |             |
| Income from continuing operations, net of preferred dividends | <b>\$0.79</b>                  | \$1.16      | \$2.04      |
| Discontinued operations                                       | <b>0.12</b>                    | \$0.20      | 0.06        |
| Net income available to common shareholders                   | <b>\$0.91</b>                  | \$1.36      | \$2.10      |
| Weighted average common shares outstanding                    | <b>65,323</b>                  | 63,885      | 62,721      |
| <b>Diluted per share data:</b>                                |                                |             |             |

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|  |               |        |        |
|--|---------------|--------|--------|
| Income from continuing operations, net of preferred dividends            | <b>\$0.79</b> | \$1.13 | \$1.98 |
| Discontinued operations  | <b>0.11</b>   | \$0.20 | 0.05   |
| Net income available to common shareholders                              | <b>\$0.90</b> | \$1.33 | \$2.03 |
| Weighted average common and potential dilutive common shares outstanding | <b>65,913</b> | 65,269 | 64,880 |

The accompanying notes are an integral part of these statements.

## CBL &amp; Associates Properties, Inc.

## Consolidated Statements of Shareholders' Equity

| (In thousands, except share data)   | Preferred<br>Stock | Common<br>Stock | Additional<br>Paid-in<br>Capital | Deferred<br>Compensation | Accumulated<br>Other           | Retained<br>Earnings<br>(Accumulated) | Total        |
|---|--------------------|-----------------|----------------------------------|--------------------------|--------------------------------|---------------------------------------|--------------|
|   |                    |                 |                                  |                          | Comprehensive<br>Income (Loss) | Deficit                               |              |
| <b>Balance, December 31, 2004</b>   | \$32               | \$627           | \$1,025,478                      | (\$3,081)                | \$ -                           | \$31,095                              | \$1,054,151  |
| Net income  | -                  | -               | -                                | -                        | -                              | 162,475                               | 162,475      |
| Net unrealized gain on available-for-sale securities                            | -                  | -               | -                                | -                        | 288                            | -                                     | 288          |
| Total comprehensive income  | -                  | -               | -                                | -                        | -                              | -                                     | 162,763      |
| Dividends declared - common stock   | -                  | -               | -                                | -                        | -                              | (111,294)                             | (111,294)    |
| Dividends declared - preferred stock  | -                  | -               | -                                | -                        | -                              | (30,568)                              | (30,568)     |
| Additional costs of issuing 700,000 shares of Series D preferred stock          | -                  | -               | (193)                            | -                        | -                              | -                                     | (193)        |
| Issuance of 230,041 shares of common stock and restricted common stock          | -                  | 2               | 9,011                            | (7,896)                  | -                              | -                                     | 1,117        |
| Repurchase of 1,371,034 shares of common stock                                  | -                  | (14)            | (54,984)                         | -                        | -                              | -                                     | (54,998)     |
| Exercise of stock options   | -                  | 8               | 9,733                            | -                        | -                              | -                                     | 9,741        |
| Accelerated vesting of share-based compensation                                 | -                  | -               | 480                              | 256                      | -                              | -                                     | 736          |
| Accrual under deferred compensation arrangements                                | -                  | -               | 780                              | -                        | -                              | -                                     | 780          |
| Issuance of stock under deferred compensation arrangement                       | -                  | 2               | (2)                              | -                        | -                              | -                                     | -            |
| Amortization of deferred compensation   | -                  | -               | -                                | 1,826                    | -                              | -                                     | 1,826        |
| Conversion of Operating Partnership units into 52,136 shares of common stock    | -                  | -               | 10,304                           | -                        | -                              | -                                     | 10,304       |
| Adjustment for minority interest in Operating Partnership                       | -                  | -               | 37,157                           | -                        | -                              | -                                     | 37,157       |
| <b>Balance, December 31, 2005-as previously reported</b>                        | 32                 | 625             | 1,037,764                        | (8,895)                  | 288                            | 51,708                                | 1,081,522    |
| Cumulative effect of adjustments resulting from the adoption of SAB No. 108     | -                  | -               | 9,696                            | -                        | -                              | (7,262)                               | 2,434        |
| Adjustments for minority interest in Operating Partnership                      | -                  | -               | (2,036)                          | -                        | -                              | -                                     | (2,036)      |
| <b>Balance, January 1, 2006 – as adjusted</b>                                   | 32                 | 625             | 1,045,424                        | (8,895)                  | 288                            | 44,446                                | 1,081,920    |
| Net income  | -                  | -               | -                                | -                        | -                              | 117,501                               | 117,501      |
| Realized gain on available-for-sale securities                                  | -                  | -               | -                                | -                        | (1,073)                        | -                                     | (1,073)      |
| Unrealized gain on available-for-sale securities                                | -                  | -               | -                                | -                        | 804                            | -                                     | 804          |
| Total comprehensive income  | -                  | -               | -                                | -                        | -                              | -                                     | 117,232      |
| Dividends declared - common stock   | -                  | -               | -                                | -                        | -                              | (121,678)                             | (121,678)    |
| Dividends declared - preferred stock  | -                  | -               | -                                | -                        | -                              | (30,568)                              | (30,568)     |
| Reclassification of deferred compensation upon adoption of SFAS No. 123(R)      | -                  | -               | (8,895)                          | 8,895                    | -                              | -                                     | -            |
| Issuance of 244,472 shares of common stock and restricted common stock          | -                  | 2               | 2,721                            | -                        | -                              | -                                     | 2,723        |
| Cancellation of 34,741 shares of restricted common stock                        | -                  | -               | (1,154)                          | -                        | -                              | -                                     | (1,154)      |
| Exercise of stock options   | -                  | 7               | 8,915                            | -                        | -                              | -                                     | 8,922        |
| Accrual under deferred compensation arrangements                                | -                  | -               | 93                               | -                        | -                              | -                                     | 93           |
| Amortization of deferred compensation   | -                  | -               | 3,987                            | -                        | -                              | -                                     | 3,987        |
| Income tax benefit from stock-based compensation                                | -                  | -               | 3,181                            | -                        | -                              | -                                     | 3,181        |
| Conversion of Operating Partnership units into 1,979,644 shares of common stock | -                  | 20              | 21,963                           | -                        | -                              | -                                     | 21,983       |
| Adjustment for minority interest in Operating Partnership                       | -                  | -               | (1,785)                          | -                        | -                              | -                                     | (1,785)      |
| <b>Balance, December 31, 2006</b>   | \$ 32              | \$ 654          | \$ 1,074,450                     | \$-                      | \$19                           | \$9,701                               | \$ 1,084,856 |

**CBL & Associates Properties, Inc.****Consolidated Statements of Shareholders' Equity**

(In thousands, except share data)

(Continued)

|   | <b>Preferred<br/>Stock</b> | <b>Common<br/>Stock</b> | <b>Additional<br/>Paid-in<br/>Capital</b> | <b>Deferred<br/>Compensation</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Income (Loss)</b> | <b>Retained<br/>Earnings<br/>(Accumulated<br/>Deficit)</b> | <b>Total</b> |
|---|----------------------------|-------------------------|---|----------------------------------|--|--|--------------|
| <b>Balance, December 31, 2006</b>                                     | \$ 32                      | \$ 654                  | \$ 1,074,450                              | \$-                              | \$19   | \$9,701  | \$ 1,084,856 |
| Net income  | -                          | -                       | -   | -                                | -  | 89,147   | 89,147       |
| Net unrealized loss on available-for-sale securities                  | -                          | -                       | -   | -                                | (18,495)   | -  | (18,495)     |
| Impairment of marketable securities                                   | -                          | -                       | -   | -                                | 18,456   | -  | 18,456       |
| Total comprehensive income  |                            |                         |   |                                  |  |  | 89,108       |
| Dividends declared - common stock                                     | -                          | -                       | -   | -                                | -  | (135,672)  | (135,672)    |
| Dividends declared - preferred stock                                  | -                          | -                       | -   | -                                | -  | (26,145)   | (26,145)     |
| Repurchase of 148,500 shares of common stock                          | -                          | (1)                     | (1,612)                                   | -                                | -  | (3,555)  | (5,168)      |
| Redemption of 8.75% Series B Cumulative Redeemable Stock              | (20)                       | -                       | (96,350)                                  | -                                | -  | (3,630)  | (100,000)    |
| Issuance of 98,349 shares of common stock and restricted common stock | -                          | 1                       | 3,486                                     | -                                | -  | -  | 3,487        |
| Cancellation of 42,611 shares of restricted common stock              | -                          | -                       | (1,245)                                   | -                                | -  | -  | (1,245)      |
| Exercise of stock options   | -                          | 8                       | 11,359                                    | -                                | -  | -  | 11,367       |
| Accrual under deferred compensation arrangements                      | -                          | -                       | 51  | -                                | -  | -  | 51           |
| Amortization of deferred compensation                                 | -                          | -                       | 3,639                                     | -                                | -  | -  | 3,639        |
| Income tax benefit from stock-based compensation                      | -                          | -                       | 5,631                                     | -                                | -  | -  | 5,631        |
| Adjustment for minority interest in Operating Partnership             | -                          | -                       | (9,361)                                   | -                                | -  | -  | (9,361)      |
| <b>Balance, December 31, 2007</b>                                     | \$ 12                      | \$ 662                  | \$ 990,048                                | \$-                              | \$ (20)  | \$ (70,154)  | \$ 920,548   |

The accompanying notes are an integral part of these statements.

**CBL & Associates Properties, Inc.****Consolidated Statements of Cash Flows**

(In thousands)

|   | <b>Year Ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2007</b>                    | <b>2006</b> | <b>2005</b> |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                                |             |             |
| Net income  | <b>\$ 89,147</b>               | \$ 117,501  | \$ 162,475  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                |             |             |
| Minority interest in earnings   | <b>58,461</b>                  | 74,459      | 116,940     |
| Depreciation  | <b>159,823</b>                 | 141,750     | 133,834     |
| Amortization  | <b>92,266</b>                  | 96,111      | 55,381      |
| Net amortization of above and below market leases                                 | <b>(10,584)</b>                | (12,581)    | (6,434)     |
| Amortization of debt premiums   | <b>(7,714)</b>                 | (7,501)     | (7,347)     |
| Gain on sales of real estate assets   | <b>(15,570)</b>                | (14,505)    | (53,583)    |
| Impairment of marketable securities   | <b>18,456</b>                  | -           | -           |
| Realized gain on available-for-sale securities                                    | -                              | (1,073)     | -           |
| (Gain) loss on discontinued operations  | <b>(6,056)</b>                 | (8,392)     | 82          |
| Gain on sale of management contracts  | -                              | -           | (21,619)    |
| Share-based compensation expense  | <b>6,862</b>                   | 6,190       | 3,951       |
| Income tax benefit from share-based compensation                                  | <b>9,104</b>                   | 5,750       | -           |
| Equity in earnings of unconsolidated affiliates                                   | <b>(3,502)</b>                 | (5,295)     | (8,495)     |
| Distributions of earnings from unconsolidated affiliates                          | <b>9,450</b>                   | 12,285      | 7,347       |
| Write-off of development projects   | <b>2,216</b>                   | 923         | 560         |
| Loss on extinguishment of debt  | <b>227</b>                     | 935         | 6,171       |
| Impairment of real estate assets  | -                              | 480         | 1,334       |
| Changes in:   |                                |             |             |
| Tenant and other receivables  | <b>(3,827)</b>                 | (20,083)    | (9,879)     |
| Other assets  | <b>(1,787)</b>                 | (2,788)     | (1,116)     |
| Accounts payable and accrued liabilities  | <b>73,307</b>                  | 4,745       | 16,496      |
| Net cash provided by operating activities   | <b>470,279</b>                 | 388,911     | 396,098     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                                |             |             |
| Additions to real estate assets   | <b>(564,720)</b>               | (452,383)   | (361,285)   |
| Acquisitions of real estate assets and intangible lease assets                    | <b>(376,444)</b>               | -           | (426,537)   |
| Proceeds from sales of real estate assets   | <b>68,620</b>                  | 127,117     | 64,350      |
| Proceeds from sales of available-for-sale securities                              | -                              | 2,507       | -           |
| Purchases of available-for-sale securities  | <b>(24,325)</b>                | (15,464)    | -           |
| Proceeds from sale of management contracts  | -                              | -           | 22,000      |
| Costs related to sale of management contracts                                     | -                              | -           | (381)       |
| Additions to mortgage notes receivable  | <b>(102,933)</b>               | (300)       | (859)       |
| Payments received on mortgage notes receivable                                    | <b>4,617</b>                   | 224         | 13,173      |
| Distributions in excess of equity in earnings of unconsolidated affiliates        | <b>18,519</b>                  | 16,852      | 15,523      |
| Additional investments in and advances to unconsolidated affiliates               | <b>(112,274)</b>               | (18,046)    | (27,840)    |
| Purchase of minority interests in shopping center properties                      | <b>(8,007)</b>                 | -           | -           |
| Purchase of minority interests in the Operating Partnership                       | <b>(9,502)</b>                 | (3,610)     | (2,172)     |
| Changes in other assets   | <b>(4,792)</b>                 | (4,136)     | (10,652)    |
| Net cash used in investing activities   | <b>(1,103,121)</b>             | (347,239)   | (714,680)   |

**CBL & Associates Properties, Inc.****Consolidated Statements of Cash Flows**

(In thousands)

(Continued)

|  | <b>Year Ended December 31,</b> |             |             |
|--|--------------------------------|-------------|-------------|
|  | <b>2007</b>                    | <b>2006</b> | <b>2005</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>           |                                |             |             |
| Proceeds from mortgage and other notes payable         | <b>1,354,516</b>               | 1,007,073   | 946,825     |
| Principal payments on mortgage and other notes payable | <b>(305,356)</b>               | (776,092)   | (353,806)   |
| Additions to deferred financing costs                  | <b>(8,579)</b>                 | (5,588)     | (3,407)     |
| Prepayment fees to extinguish debt                     | <b>(227)</b>                   | (557)       | (6,524)     |
| Proceeds from issuance of common stock                 | <b>315</b>                     | 361         | 508         |
| Proceeds from exercise of stock options                | <b>11,367</b>                  | 8,922       | 9,741       |
| Income tax benefit from share-based compensation       | <b>(9,104)</b>                 | (5,750)     | -           |
| Additional costs of preferred stock offerings          | -                              | -           | (193)       |
| Repurchase of common stock                             | <b>(5,168)</b>                 | (6,706)     | (48,292)    |
| Redemption of preferred stock                          | <b>(100,000)</b>               | -           | -           |
| Contributions from minority partners                   | <b>5,493</b>                   | -           | -           |
| Distributions to minority interests                    | <b>(114,583)</b>               | (110,037)   | (89,459)    |
| Dividends paid to holders of preferred stock           | <b>(26,145)</b>                | (30,568)    | (31,214)    |
| Dividends paid to common shareholders                  | <b>(132,561)</b>               | (122,868)   | (102,525)   |
| Net cash provided by (used in) financing activities    | <b>669,968</b>                 | (41,810)    | 321,654     |
| Net change in cash and cash equivalents                | <b>37,126</b>                  | (138)       | 3,072       |
| Cash and cash equivalents, beginning of period         | <b>28,700</b>                  | 28,838      | 25,766      |
| Cash and cash equivalents, end of period               | <b>\$ 65,826</b>               | \$ 28,700   | \$ 28,838   |

The accompanying notes are an integral part of these statements.





**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands, except share data)

**NOTE 1. ORGANIZATION**

CBL & Associates Properties, Inc. (“CBL”), a Delaware corporation, is a self-managed, self-administered, fully-integrated real estate investment trust (“REIT”) that is engaged in the ownership, development, acquisition, leasing, management and operation of regional shopping malls, open-air centers and community shopping centers. CBL’s shopping center properties are located in 27 states, but are primarily in the southeastern and midwestern United States.

CBL conducts substantially all of its business through CBL & Associates Limited Partnership (the “Operating Partnership”). As of December 31, 2007, the Operating Partnership owned controlling interests in 75 regional malls/open-air centers, 28 associated centers (each located adjacent to a regional mall), 13 community centers and 13 office buildings, including CBL’s corporate office building. The Operating Partnership consolidates the financial statements of all entities in which it has a controlling financial interest or where it is the primary beneficiary of a variable interest entity. The Operating Partnership owned non-controlling interests in nine regional malls, four associated centers, two community centers and six office buildings. Because one or more of the other partners have substantive participating rights, the Operating Partnership does not control these partnerships and joint ventures and, accordingly, accounts for these investments using the equity method. The Operating Partnership had four mall expansions, two associated/lifestyle centers, three community centers, a mixed-use center and an office building under construction as December 31, 2007. The Operating Partnership also holds options to acquire certain development properties owned by third parties.

CBL is the 100% owner of two qualified REIT subsidiaries, CBL Holdings I, Inc. and CBL Holdings II, Inc. At December 31, 2007, CBL Holdings I, Inc., the sole general partner of the Operating Partnership, owned a 1.6% general partnership interest in the Operating Partnership and CBL Holdings II, Inc. owned a 55.1% limited partnership interest for a combined interest held by CBL of 56.7%.

The minority interest in the Operating Partnership is held primarily by CBL & Associates, Inc. and its affiliates (collectively “CBL’s Predecessor”) and by affiliates of The Richard E. Jacobs Group, Inc. (“Jacobs”). CBL’s Predecessor contributed their interests in certain real estate properties and joint ventures to the Operating Partnership in exchange for a limited partnership interest when the Operating Partnership was formed in November 1993. Jacobs contributed their interests in certain real estate properties and joint ventures to the Operating Partnership in exchange for limited partner interests when the Operating Partnership acquired the majority of Jacobs’ interests in 23 properties in January 2001 and the balance of such interests in February 2002. At December 31, 2007, CBL’s Predecessor owned a 15.0% limited partner interest, Jacobs owned a 19.6% limited partner interest and various third parties owned an 8.7% limited partner interest in the Operating Partnership. CBL’s Predecessor also owned 6.5 million shares of CBL’s common stock at December 31, 2007, for a combined effective interest of 20.5% in the Operating Partnership.

The Operating Partnership conducts CBL’s property management and development activities through CBL & Associates Management, Inc. (the “Management Company”) to comply with certain requirements of the Internal Revenue Code of 1986, as amended (the “Code”). The Operating Partnership owns 100% of both of the Management Company’s preferred stock and common stock.

CBL, the Operating Partnership and the Management Company are collectively referred to herein as “the Company.”



**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Basis of Presentation*

The accompanying consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Material intercompany transactions have been eliminated.

Certain historical amounts have been reclassified to conform to the current year presentation. The financial results of certain properties are reported as discontinued operations in the consolidated financial statements. Except where noted, the information presented in the Notes to Consolidated Financial Statements excludes discontinued operations. See Note 4 for further discussion.

*Real Estate Assets*

The Company capitalizes predevelopment project costs paid to third parties. All previously capitalized predevelopment costs are expensed when it is no longer probable that the project will be completed. Once development of a project commences, all direct costs incurred to construct the project, including interest and real estate taxes, are capitalized. Additionally, certain general and administrative expenses are allocated to the projects and capitalized based on the amount of time applicable personnel work on the development project. Ordinary repairs and maintenance are expensed as incurred. Major replacements and improvements are capitalized and depreciated over their estimated useful lives.

All acquired real estate assets have been accounted for using the purchase method of accounting and accordingly, the results of operations are included in the consolidated statements of operations from the respective dates of acquisition. The Company allocates the purchase price to (i) tangible assets, consisting of land, buildings and improvements, as if vacant, and tenant improvements, and (ii) identifiable intangible assets and liabilities, generally consisting of above-market leases, in-place leases and tenant relationships, which are included in other assets, and below-market leases, which are included in accounts payable and accrued liabilities. The Company uses estimates of fair value based on estimated cash flows, using appropriate discount rates, and other valuation techniques to allocate the purchase price to the acquired tangible and intangible assets. Liabilities assumed generally consist of mortgage debt on the real estate assets acquired. Assumed debt is recorded at its fair value based on estimated market interest rates at the date of acquisition.

Depreciation is computed on a straight-line basis over estimated lives of 40 years for buildings, 10 to 20 years for certain improvements and 7 to 10 years for equipment and fixtures. Tenant improvements are capitalized and depreciated on a straight-line basis over the term of the related lease. Lease-related intangibles from acquisitions of real estate assets are amortized over the remaining terms of the related leases. The amortization of above- and below-market leases is recorded as an adjustment to minimum rental revenue, while the amortization of all other lease-related intangibles is recorded as amortization expense. Any difference between the face value of the debt assumed and its fair value is amortized to interest expense over the remaining term of the debt using the effective interest method.



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The Company's acquired intangibles and their balance sheet classifications as of December 31, 2007 and 2006, are summarized as follows:

|   | <b>December 31, 2007</b> |                     | <b>December 31, 2006</b> |                     |
|---|--------------------------|---------------------|--------------------------|---------------------|
|   |                          | <b>Accumulated</b>  |                          | <b>Accumulated</b>  |
|   | <b>Cost</b>              | <b>Amortization</b> | <b>Cost</b>              | <b>Amortization</b> |
| Other assets:                             |                          |                     |                          |                     |
| Above-market leases                       | <b>\$ 79,566</b>         | <b>\$ (18,337)</b>  | \$ 40,509                | \$ (11,579)         |
| In-place leases                           | <b>98,315</b>            | <b>(38,725)</b>     | 69,615                   | (28,941)            |
| Tenant relationships                      | <b>49,796</b>            | <b>(4,462)</b>      | 49,796                   | (2,320)             |
| Accounts payable and accrued liabilities: |                          |                     |                          |                     |
| Below-market leases                       | <b>122,367</b>           | <b>(42,751)</b>     | 86,736                   | (31,386)            |

These intangible assets are related to specific tenant leases. Should a termination occur earlier than the date indicated in the lease, the related intangible assets or liabilities, if any, related to the lease are recorded as expense or income, as applicable. The total net amortization expense of the above acquired intangibles was \$4,387, \$6,570 and \$3,630 in 2007, 2006 and 2005, respectively. The estimated total net amortization expense for the next five succeeding years is \$9,538 in 2008, \$7,195 in 2009, \$6,666 in 2010, \$5,685 in 2011 and \$5,355 in 2012.

Total interest expense capitalized was \$15,414, \$11,504 and \$8,385 in 2007, 2006 and 2005, respectively.

### Carrying Value of Long-Lived Assets

The Company evaluates the carrying value of long-lived assets to be held and used when events or changes in circumstances warrant such a review. The carrying value of a long-lived asset is considered impaired when its estimated future undiscounted cash flows are less than its carrying value. If it is determined that an impairment has occurred, the excess of the asset's carrying value over its estimated fair value is charged to operations.

During 2006, the Company recognized a loss of \$274 on the sale of two community centers and a loss of \$206 on the sale of land. The aggregate loss of \$480 was recorded as a loss on impairment of real estate assets.

The Company determined that two community centers met the criteria to be reflected as held for sale as of December 31, 2005 and recognized a loss on impairment of \$1,029.

In January 2005, the Company completed the third phase of the Galileo America joint venture transaction discussed in Note 5. A loss had been recorded in 2004 to reduce the carrying value of the related assets to their estimated fair values. The Company recognized an additional impairment loss on this transaction of \$262 in the first quarter of 2005 when the estimated amounts from 2004 were adjusted to actual.

The Company sold a community center in October 2005 and recorded a loss on impairment of \$43.

There were no impairment losses on real estate assets during 2007.

Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less as cash equivalents.

Restricted Cash

Restricted cash of \$35,370 and \$34,814 was included in other assets at December 31, 2007 and 2006, respectively. Restricted cash consists primarily of cash held in escrow accounts for debt service, insurance, real estate taxes, capital improvements and deferred maintenance as required by the terms of certain mortgage notes payable, as well as contributions from tenants to be used for future marketing activities.

Joint Ventures

Initial investments in joint ventures that are in economic substance a capital contribution to the joint venture are recorded in an amount equal to the Company's historical carryover basis in the real estate contributed. Initial investments in joint ventures that are in economic substance the sale of a portion of the Company's interest in the real estate are accounted for as a contribution of real estate recorded in an amount equal to the Company's historical carryover basis in the ownership percentage retained and as a sale of real estate with profit recognized to the extent of the other joint venturers' interests in the joint venture. Profit recognition assumes the Company has no commitment to reinvest with respect to the percentage of the real estate sold and the accounting requirements of the full accrual method under Statement of Financial Accounting Standards ("SFAS") No. 66, *Accounting for Sales of Real Estate*, are met.

The Company accounts for its investment in joint ventures where it owns a non-controlling interest or where it is not the primary beneficiary of a variable interest entity using the equity method of accounting. Under the equity method, the Company's cost of investment is adjusted for its share of equity in the earnings of the unconsolidated affiliate and reduced by distributions received. Generally, distributions of cash flows from operations and capital events are first made to partners to pay cumulative unpaid preferences on unreturned capital balances and then to the partners in accordance with the terms of the joint venture agreements.

Any differences between the cost of the Company's investment in an unconsolidated affiliate and its underlying equity as reflected in the unconsolidated affiliate's financial statements generally result from costs of the Company's investment that are not reflected on the unconsolidated affiliate's financial statements, capitalized interest on its investment and the Company's share of development and leasing fees that are paid by the unconsolidated affiliate to the Company for development and leasing services provided to the unconsolidated affiliate during any development periods. At December 31, 2007 and 2006, the net difference between the Company's investment in unconsolidated affiliates and the underlying equity of unconsolidated affiliates was \$1,126 and \$1,587, respectively, which is generally amortized over a period of 40 years.

Deferred Financing Costs

Net deferred financing costs of \$14,989 and \$11,881 were included in other assets at December 31, 2007 and 2006, respectively. Deferred financing costs include fees and costs incurred to obtain financing and are amortized on a straight-line basis to interest expense over the terms of the related notes payable. Amortization expense was \$4,188, \$4,178, and \$5,031 in 2007, 2006 and 2005, respectively. Accumulated

amortization was \$11,719 and \$10,385 as of December 31, 2007 and 2006, respectively.



Marketable Securities

Other assets include marketable securities consisting of corporate equity securities that are classified as available for sale. Unrealized gains and losses on available-for-sale securities that are deemed to be temporary in nature are recorded as a component of accumulated other comprehensive income (loss) in shareholders' equity. Realized gains and losses are included in other income. Gains or losses on securities sold are based on the specific identification method.

If a decline in the value of an investment is deemed to be other than temporary, the investment is written down to fair value and an impairment loss is recognized in the current period to the extent of the decline in value. In determining when a decline in fair value below cost of an investment in marketable securities is other than temporary, the following factors, among others, are evaluated:

- The probability of recovery.
- The Company's ability and intent to retain the security for a sufficient period of time for it to recover.
- The significance of the decline in value.
- The time period during which there has been a significant decline in value.
- Current and future business prospects and trends of earnings.
- Relevant industry conditions and trends relative to their historical cycles.
- Market conditions.

During 2007, the Company recognized an other-than-temporary impairment of certain marketable real estate securities in the amount of \$18,456 to write down the carrying value of the Company's investment to its fair value of \$21,333.

The following is a summary of the equity securities held by the Company as of December 31, 2007 and 2006:

|                   | <b>Adjusted Cost</b> | <b>Gross Unrealized</b> |               |  | <b>Fair Value</b> |
|-------------------|----------------------|-------------------------|---------------|--|-------------------|
|                   |                      | <b>Gains</b>            | <b>Losses</b> |  |                   |
| December 31, 2007 | \$ 21,388            | \$ 9                    | \$ (29 )      |  | \$ 21,368         |
| December 31, 2006 | 16,597               | 24                      | (4 )          |  | 16,617            |

Derivative Financial Instruments

The Company recognizes its derivative financial instruments as either assets or liabilities in the consolidated balance sheets and measures those instruments at fair value. The accounting for changes in the fair value (i.e., gain or loss) of a derivative depends on whether it has been designated and qualifies as part of a hedging relationship, and further, on the type of hedging relationship. To qualify as a hedging instrument, a derivative must pass prescribed effectiveness tests, performed quarterly using both qualitative and quantitative methods. The Company entered into a derivative agreement effective December 31, 2007, that qualified as a hedging instrument and was designated, based upon the exposure being hedged, as a cash flow hedge. The fair value of the cash flow hedge as of December 31, 2007 was \$0. To the extent it is effective, changes in the fair value of a cash flow hedge are reported in other comprehensive income (loss) and reclassified into earnings in the same period or periods during which the hedged item affects earnings. The ineffective portion of the hedge, if any, is recognized in current earnings during the period of change in fair value. The gain or loss on the termination of an effective cash flow hedge is reported in other comprehensive income (loss) and reclassified into earnings in the same period or periods during which the hedged item affects earnings.



Revenue Recognition

Minimum rental revenue from operating leases is recognized on a straight-line basis over the initial terms of the related leases. Certain tenants are required to pay percentage rent if their sales volumes exceed thresholds specified in their lease agreements. Percentage rent is recognized as revenue when the thresholds are achieved and the amounts become determinable.

The Company receives reimbursements from tenants for real estate taxes, insurance, common area maintenance, and other recoverable operating expenses as provided in the lease agreements. Tenant reimbursements are recognized as revenue in the period the related operating expenses are incurred. Tenant reimbursements related to certain capital expenditures are billed to tenants over periods of 5 to 15 years and are recognized as revenue when billed.

The Company receives management, leasing and development fees from third parties and unconsolidated affiliates. Management fees are charged as a percentage of revenues (as defined in the management agreement) and are recognized as revenue when earned. Development fees are recognized as revenue on a pro rata basis over the development period. Leasing fees are charged for newly executed leases and lease renewals and are recognized as revenue when earned. Development and leasing fees received from unconsolidated affiliates during the development period are recognized as revenue only to the extent of the third-party partners' ownership interest. Development and leasing fees during the development period to the extent of the Company's ownership interest are recorded as a reduction to the Company's investment in the unconsolidated affiliate.

Gain on Sales of Real Estate Assets

Gains on sales of real estate assets are recognized when it is determined that the sale has been consummated, the buyer's initial and continuing investment is adequate, the Company's receivable, if any, is not subject to future subordination, and the buyer has assumed the usual risks and rewards of ownership of the asset. When the Company has an ownership interest in the buyer, gain is recognized to the extent of the third party partner's ownership interest and the portion of the gain attributable to the Company's ownership interest is deferred.

Income Taxes

The Company is qualified as a REIT under the provisions of the Code. To maintain qualification as a REIT, the Company is required to distribute at least 90% of its taxable income to shareholders and meet certain other requirements.

As a REIT, the Company is generally not liable for federal corporate income taxes. If the Company fails to qualify as a REIT in any taxable year, the Company will be subject to federal and state income taxes on its taxable income at regular corporate tax rates. Even if the Company maintains its qualification as a REIT, the Company may be subject to certain state and local taxes on its income and property, and to federal income and excise taxes on its undistributed income. State income taxes were not material in 2007, 2006 and 2005.

The Company has also elected taxable REIT subsidiary status for some of its subsidiaries. This enables the Company to receive income and provide services that would otherwise be impermissible for REITs. For these entities, deferred tax assets and liabilities are established for

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temporary differences between the financial reporting basis and the tax basis of assets and liabilities at the enacted tax rates expected to be in effect when the temporary differences reverse. A valuation allowance for deferred tax assets is provided if the Company believes all or some portion of the deferred tax asset may not be realized. An increase or decrease in the valuation allowance that results from the change in circumstances that causes a change in our judgment about the realizability of the related deferred tax asset is included in income or expense, as applicable. The Company recorded an income tax provision of \$8,390, \$5,902 and

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\$0 in 2007, 2006 and 2005, respectively. The income tax provision in 2007 and 2006 consisted of a current income tax provision of \$9,099 and \$5,751, respectively, and a deferred income tax provision (benefit) of \$(709) and \$151, respectively.

The Company had a net deferred tax asset of \$4,332 and \$4,291 at December 31, 2007 and 2006, respectively. The net deferred tax asset at December 31, 2007 and 2006 is included in other assets and primarily consisted of operating expense accruals and differences between book and tax depreciation.

### Concentration of Credit Risk

The Company's tenants include national, regional and local retailers. Financial instruments that subject the Company to concentrations of credit risk consist primarily of tenant receivables. The Company generally does not obtain collateral or other security to support financial instruments subject to credit risk, but monitors the credit standing of tenants.

The Company derives a substantial portion of its rental income from various national and regional retail companies; however, no single tenant collectively accounted for more than 5.0% of the Company's total revenues in 2007, 2006 or 2005.

### Earnings Per Share

Basic earnings per share ("EPS") is computed by dividing net income available to common shareholders by the weighted average number of unrestricted common shares outstanding for the period. Diluted EPS assumes the issuance of common stock for all potential dilutive common shares outstanding. The limited partners' rights to convert their minority interest in the Operating Partnership into shares of common stock are not dilutive (Note 9). The following summarizes the impact of potential dilutive common shares on the denominator used to compute earnings per share:

|   | Year Ended December 31, |        |        |
|---|-------------------------|--------|--------|
|   | 2007                    | 2006   | 2005   |
| Weighted average common shares                              | 65,713                  | 64,225 | 63,004 |
| Effect of nonvested stock awards                            | (390)                   | (340)  | (283)  |
| Denominator – basic earnings per share                      | 65,323                  | 63,885 | 62,721 |
| Dilutive effect of:   |                         |        |        |
| Stock options   | 456                     | 1,189  | 1,741  |
| Nonvested stock awards                                      | 94                      | 138    | 223    |
| Deemed shares related to deferred compensation arrangements | 40                      | 57     | 195    |
| Denominator – diluted earnings per share                    | 65,913                  | 65,269 | 64,880 |

### Comprehensive Income (Loss)

Comprehensive income includes all changes in shareholders' equity during the period, except those resulting from investments by shareholders and distributions to shareholders. Other comprehensive income (loss) for all periods presented represents unrealized gains (losses) on available for sale securities.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

Recent Accounting Pronouncements

In July 2006, the Financial Accounting Standards Board (“FASB”) issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (“FIN 48”), which was effective for fiscal years beginning after December 15, 2006. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*, by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition.

The Company adopted FIN 48 as of January 1, 2007 and has analyzed its various federal and state filing positions. Based on this evaluation, the Company believes that its accruals for income tax liabilities are adequate and, therefore, no reserves for uncertain income tax positions have been recorded pursuant to FIN 48. Additionally, the Company did not record a cumulative effect adjustment related to the adoption of FIN 48.

In September 2006, the FASB issued Statement of Financial Accounting Standards (“SFAS”) No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework that clarifies the fair value measurement objective within GAAP and its application under the various pronouncements that require or permit fair value measurements, and expands disclosures about fair value measurements. It is intended to increase consistency and comparability among fair value estimates used in financial reporting. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The transition adjustment, which is measured as the difference between the carrying amount and the fair value of those financial instruments at the date SFAS No. 157 is initially applied, should be recognized as a cumulative effect adjustment to the opening balance of retained earnings for the fiscal year in which SFAS No. 157 is initially applied. The Company is currently evaluating the impact of adopting SFAS No. 157 on its financial position and results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS No. 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007, although early application is allowed. The Company is currently evaluating the impact of adopting SFAS No. 159 on its financial position and results of operations.

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations*, which changes certain aspects of current business combination accounting. SFAS No. 141(R) requires, among other things, that entities generally recognize 100 percent of the fair values of assets acquired, liabilities assumed, and non-controlling interests in acquisitions of less than a 100 percent controlling interest when the acquisition constitutes a change in control of the acquired entity. Shares issued as consideration for a business combination are to be measured at fair value on the acquisition date and contingent consideration arrangements are to be recognized at their fair values on the date of acquisition, with subsequent changes in fair value generally reflected in earnings. Pre-acquisition gain and loss contingencies are to generally be recognized at their fair values on the acquisition date and any acquisition-related transaction costs are to be expensed as incurred. SFAS No. 141(R) is effective for business combination transactions for which the acquisition date is in a fiscal year beginning on or after December 15, 2008. The adoption of SFAS No. 141(R) is not expected to have a material impact on the Company’s consolidated financial statements.

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In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements, an Amendment of ARB No. 51*, which requires that a noncontrolling interest in a consolidated subsidiary be displayed in the consolidated statement of financial position as a separate component of equity. After control is obtained, a change in ownership interests that does not result in a loss of control should be accounted for as an equity transaction. A change in ownership of a consolidated subsidiary that results in a loss of control and deconsolidation is a significant event that triggers gain or loss recognition, with the establishment of a new fair value basis in any remaining ownership interests. SFAS No. 160 is effective for fiscal years beginning on or after December 15, 2008. The Company is currently evaluating the impact of adopting SFAS No. 160 on its financial position and results of operations.

In December 2007, the FASB issued SFAS No. 133 Implementation Issue No. E23 (“Issue No. E23”), which provides further clarification for determining when the use of the short-cut method is appropriate. The implementation guidance in this issue is effective for hedging relationships designated on or after January 1, 2008. The adoption of Issue No. E23 is not expected to have a material impact on the Company’s consolidated financial statements.

In September 2006, the Securities and Exchange Commission’s staff issued Staff Accounting Bulletin (“SAB”) No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. SAB No. 108 requires companies to evaluate the materiality of identified unadjusted errors on each financial statement and related financial statement disclosure using both the rollover approach and the iron curtain approach, as those terms are defined in SAB No. 108. The rollover approach quantifies misstatements based on the amount of the error in the current year financial statements, whereas the iron curtain approach quantifies misstatements based on the effects of correcting the misstatement existing in the balance sheet at the end of the current year, irrespective of the misstatement’s year(s) of origin. Financial statements would require adjustment when either approach results in quantifying a misstatement that is material. Correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. If a company determines that an adjustment to prior year financial statements is required upon adoption of SAB No. 108 and does not elect to restate its previous financial statements, then it must recognize the cumulative effect of applying SAB No. 108 in fiscal 2006 beginning balances of the affected assets and liabilities with a corresponding adjustment to the fiscal 2006 opening balance in retained earnings. SAB No. 108 is effective for interim periods of the first fiscal year ending after November 15, 2006. The Company adopted SAB No. 108 on December 31, 2006 and, in accordance with the initial application provisions of SAB No. 108, adjusted retained earnings as of January 1, 2006. This adjustment was considered to be immaterial individually and in the aggregate in prior years based on the Company’s historical method of assessing materiality. See Note 19 for further discussion.

### NOTE 3. ACQUISITIONS

The Company includes the results of operations of real estate assets acquired in the consolidated statements of operations from the date of the related acquisition.

#### 2007 Acquisitions

##### *Westfield Acquisition*

The Company closed on two separate transactions with the Westfield Group (“Westfield”) on October 16, 2007, involving four malls located in the St. Louis, MO area. In the first transaction, Westfield contributed three malls to CW Joint Venture, LLC, a Company-controlled entity (“CWJV”), and the Company contributed six malls and three associated centers. Because the terms of CWJV provide for the Company to control CWJV and to receive all of CWJV’s net cash flows after payment of operating expenses, debt service payments, and perpetual preferred joint venture unit distributions,



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described below, the Company has accounted for the three malls contributed by Westfield as an acquisition. In the second transaction, the Company directly acquired the fourth mall from Westfield.

The purchase price of the three malls contributed to CWJV by Westfield plus the mall that was directly acquired by the Company was \$1,035,325. The total purchase price consisted of \$164,055 of cash, including transaction costs, the assumption of \$458,182 of non-recourse debt that bears interest at a weighted-average fixed interest rate of 5.73% and matures at various dates from July 2011 to September 2016, and the issuance of \$404,113 of perpetual preferred joint venture units ("PJV units") of CWJV, which is net of a reduction for working capital adjustments of \$8,975. The Company recorded a total net discount of \$4,045, computed using a weighted-average interest rate of 5.78%, since the debt assumed was at a weighted-average below-market interest rate compared to similar debt instruments at the date of acquisition.

In November 2007, Westfield contributed a vacant anchor location at one of the malls to CWJV in exchange for \$12,000 of additional PJV units. The Company has also accounted for this transaction as an acquisition.

The PJV units of CWJV pay an annual preferred distribution at a rate of 5.0%. The Company will have the right, but not the obligation, to purchase the PJV units after October 16, 2012 at their liquidation value, plus accrued and unpaid distributions. The Company is responsible for management and leasing of CWJV's properties and owns all of the common units of CWJV, entitling it to receive 100% of CWJV's cash flow after operating expenses, debt service payments and PJV unit distributions. Westfield's preferred interest in CWJV is included in minority interest in the consolidated balance sheet.

### *Other Acquisitions*

On November 30, 2007, the Company acquired a portfolio of eight community centers located in Greensboro and High Point, NC, and twelve office buildings located in Greensboro and Raleigh, NC and Newport News, VA from the Starmount Company for a total cash purchase price of \$183,928.

The Company also entered into a 50/50 joint venture that purchased a portfolio of additional retail and office buildings in North Carolina from the Starmount Company on November 30, 2007. See Note 5 for additional information.

The results of operations of the acquired properties from Westfield and the Starmount Company have been included in the consolidated financial statements since their respective dates of acquisition. The following table summarizes the estimated fair values of the assets acquired and liabilities assumed as of the respective acquisition dates during the year ended December 31, 2007:

|  |    |            |
|--|----|------------|
| Land   | \$ | 99,609     |
| Buildings and improvements                     |    | 1,098,404  |
| Above—market leases                            |    | 39,572     |
| In—place leases                                |    | 31,745     |
| Total assets                                   |    | 1,269,330  |
| Mortgage notes payable assumed                 |    | (458,182 ) |
| Net discount on mortgage notes payable assumed |    | 4,045      |

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|                     |            |
|---------------------|------------|
| Below—market leases | (42,122 )  |
| Net assets acquired | \$ 773,070 |

The following unaudited pro forma financial information is for the years ended December 31, 2007 and 2006. It presents the results of the Company as if each of the 2007 acquisitions had occurred at the beginning of each period presented. However, the unaudited pro forma financial information does not represent what the consolidated results of operations or financial condition actually would have been if the acquisitions had occurred at the beginning of each of these periods. The pro forma financial

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information also does not project the consolidated results of operations for any future period. The pro forma results for the years ended December 31, 2007 and 2006 are as follows:

|   | <b>2007</b>         | <b>2006</b>  |
|---|---------------------|--------------|
| Total revenues  | <b>\$ 1,129,089</b> | \$ 1,105,632 |
| Total expenses  | <b>(682,392 )</b>   | (663,415 )   |
| Income from operations  | <b>\$ 446,697</b>   | \$ 442,217   |
| Income from continuing operations                             | <b>\$ 147,721</b>   | \$ 186,392   |
| Net income available to common shareholders                   | <b>\$ 125,499</b>   | \$ 168,754   |
| Basic per share data:   |                     |              |
| Income from continuing operations, net of preferred dividends | <b>\$ 1.80</b>      | \$ 2.44      |
| Net income available to common shareholders                   | <b>\$ 1.92</b>      | \$ 2.64      |
| Diluted per share data:                                       |                     |              |
| Income from continuing operations, net of preferred dividends | <b>\$ 1.79</b>      | \$ 2.39      |
| Net income available to common shareholders                   | <b>\$ 1.90</b>      | \$ 2.59      |

### 2006 Acquisitions

The Company did not complete any acquisitions in 2006.

### 2005 Acquisitions

Effective June 1, 2005, the Company acquired a 70% interest in Laurel Park Place, a regional mall in Livonia, MI, for a purchase price of \$80,363. The purchase price consisted of \$2,828 in cash, the assumption of \$50,654 of non-recourse debt that bears interest at a stated rate of 8.50% and matures in December 2012 and the issuance of 571,700 Series L special common units (the "L-SCUs") in the Operating Partnership with a fair value of \$26,881. The Company recorded a debt premium of \$10,552, computed using an estimated market interest rate of 5.00%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition. The terms of the L-SCUs are described in Note 9.

The Company may elect to acquire the remaining 30% ownership interest in Laurel Park Place, or a portion thereof, at any time following the acquisition date for a purchase price of \$14,000, which will be paid either through the issuance of common units of limited partnership interest in the Operating Partnership or with cash, at the Company's election. If the Company exercises its right to acquire the remaining 30% interest, or a portion thereof, prior to December 2012 through the issuance of common units, the common units issued will not be entitled to receive distributions until after December 2012. If the Company does not exercise its right to acquire the remaining 30% interest by December 2012, then the partner owning that interest will thereafter receive a preferred return equal to the greater of 12% or the 10-year treasury rate plus 800 basis points on the portion of its joint venture interest that has not yet been acquired by the Company. The Company receives all of the profits and losses of Laurel Park Place and is responsible for all of its debt. The \$14,000 value of the minority partner's interest has been recorded in Accounts Payable and Accrued Liabilities.

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On July 14, 2005, the Company acquired The Mall of Acadiana, a super-regional mall in Lafayette, LA, for a cash purchase price, including transaction costs, of \$175,204. The Company also entered into 10-year lease agreements for 13.4 acres of land adjacent to The Mall of Acadiana, which provide the Company the right to purchase the land for a cash purchase price of \$3,327 during the first year of the lease term, \$3,510 during the second year and amounts increasing by 10% per year for each year of the lease term thereafter. After the first year, the seller may put the land to the Company for a price equal to the amounts set forth in the previous sentence. The Company also obtained a ten-year option to acquire another adjacent 14.9 acre tract of land for a cash purchase price of \$3,245 during the first six months of the option, which increases to \$3,407 during the second six months of the option and to

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\$3,570 during the remaining nine years of the option. The Company acquired the 13.4 acre tract of land in 2006.

On November 7, 2005, the Company acquired Layton Hills Mall in Salt Lake City, UT, for a cash purchase price, including transaction costs, of \$120,926. The Company funded a portion of the purchase price with a new, short-term loan of \$102,850 that bore interest at the London Interbank Offered Rate ("LIBOR") plus 95 basis points. The Company retired this loan in May 2006.

On November 16, 2005, the Company acquired Oak Park Mall in Overland, KS, Hickory Point Mall in Forsyth, IL, and Eastland Mall in Bloomington, IL, for a purchase price, including transaction costs, of \$508,180, which consisted of \$127,111 in cash, the assumption of \$335,100 of interest-only, non-recourse loans that bear interest at a stated rate of 5.85% and mature in November 2015 and the issuance of 1,144,924 Series K special common units (the "K-SCUs") of limited partnership interest in the Operating Partnership with a fair value of \$45,969. The Company funded part of the cash portion of the purchase price with a new, non-recourse loan of \$33,150 that bears interest at 5.85% and matures in November 2015. The terms of the K-SCUs are described in Note 9.

The results of operations of the acquired properties have been included in the consolidated financial statements since their respective dates of acquisition. The following table summarizes the estimated fair values of the assets acquired and liabilities assumed as of the respective acquisition dates during the year ended December 31, 2005:

|  |            |   |
|--|------------|---|
| Land                                       | \$ 95,863  |   |
| Buildings and improvements                 | 763,523    |   |
| Above—market leases                        | 30,759     |   |
| Tenant relationships                       | 49,796     |   |
| In—place leases                            | 24,021     |   |
| Total assets                               | 963,962    |   |
| Mortgage notes payable assumed             | (385,754   | ) |
| Premiums on mortgage notes payable assumed | (10,552    | ) |
| Below—market leases                        | (54,263    | ) |
| Other long—term liabilities                | (14,474    | ) |
| Net assets acquired                        | \$ 498,919 |   |

The following unaudited pro forma financial information is for the year ended December 31, 2005. It presents the results of the Company as if each of the 2005 acquisitions had occurred on January 1, 2005. However, the unaudited pro forma financial information does not represent what the consolidated results of operations or financial condition actually would have been if the acquisitions had occurred on January 1, 2005. The pro forma financial information also does not project the consolidated results of operations for any future period. The pro forma results for the year ended December 31, 2005 are as follows:

|   |             |
|---|-------------|
|   | <b>2005</b> |
| Total revenues                              | \$971,647   |
| Total expenses                              | (549,938)   |
| Income from operations                      | \$421,709   |
| Income from continuing operations           | \$153,319   |
| Net income available to common shareholders | \$123,526   |

Basic per share data:

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|   |        |
|---|--------|
| Income from continuing operations, net of preferred dividends | \$1.96 |
| Net income available to common shareholders                   | \$1.96 |
| Diluted per share data:                                       |        |
| Income from continuing operations, net of preferred dividends | \$1.89 |
| Net income available to common shareholders                   | \$1.90 |

**NOTE 4. DISCONTINUED OPERATIONS**

During August 2007, the Company sold Twin Peaks Mall in Longmont, CO to a third party for an aggregate sales price of \$33,600 and recognized a gain on the sale of \$3,971. During December 2007, the Company sold The Shops at Pineda Ridge in Melbourne, FL to a third party for an aggregate sales price of \$8,500 and recognized a gain on the sale of \$2,294.

During May 2006, the Company sold three community centers for an aggregate sales price of \$42,280 and recognized a gain of \$7,215. The Company also sold two community centers in May 2006 for an aggregate sales price of \$63,000 and recognized a loss on impairment of real estate assets of \$274. All five of these community centers were sold to Galileo America LLC (“Galileo America”) in connection with a put right the Company had previously entered into with Galileo America. The Company, as tenant, entered into separate master lease agreements with Galileo America, as landlord, covering a total of three spaces in the properties sold to Galileo America. Under each master lease agreement, the Company is obligated to pay Galileo America an agreed-upon minimum annual rent, plus a pro rata share of common area maintenance expenses and real estate taxes, for each designated space for a term of two years from the closing date. The Company had a liability of \$56 and \$252 at December 31, 2007 and 2006, respectively, for the amounts to be paid over the remaining terms of the master lease obligations. To the extent the Company is relieved of its obligations under the master lease agreements as a result of leasing the spaces to third parties, the Company will recognize additional gain on sale of real estate assets.

During 2005, the Company sold six community centers for an aggregate sales price of \$12,600. Additionally, the Company determined that two community centers met the criteria to be reflected as held for sale as of December 31, 2005 and recognized a loss on impairment of \$1,029.

Total revenues of the centers described above that are included in discontinued operations were \$4,851, \$11,322 and \$11,837 in 2007, 2006 and 2005, respectively. All periods presented have been adjusted to reflect the operations of the centers described above as discontinued operations.

**NOTE 5. JOINT VENTURES**

Unconsolidated Affiliates

At December 31, 2007, the Company had investments in the following 15 entities, which are accounted for using the equity method of accounting:

| <b>Joint Venture</b>            | <b>Property Name</b>               | <b>Company's Interest</b> |
|---------------------------------|------------------------------------|---------------------------|
| Governor's Square IB            | Governor's Plaza                   | 50.00%                    |
| Governor's Square Company       | Governor's Square                  | 47.50%                    |
| High Pointe Commons, LP         | High Pointe Commons                | 50.00%                    |
| Imperial Valley Mall L.P.       | Imperial Valley Mall               | 60.00%                    |
| Imperial Valley Peripheral L.P. | Imperial Valley Mall (vacant land) | 60.00%                    |
| Kentucky Oaks Mall Company      | Kentucky Oaks Mall                 | 50.00%                    |

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|                                       |   |        |
|---------------------------------------|---|--------|
| Mall of South Carolina L.P.           | Coastal Grand—Myrtle Beach  | 50.00% |
| Mall of South Carolina Outparcel L.P. | Coastal Grand—Myrtle Beach (vacant land)                                    | 50.00% |
| Mall Shopping Center Company          | Plaza del Sol   | 50.60% |
| Parkway Place L.P.                    | Parkway Place   | 45.00% |
| Triangle Town Member LLC              | Triangle Town Center, Triangle Town Commons and Triangle Town Place         | 50.00% |
| York Town Center, LP                  | York Town Center  | 50.00% |
| JG Gulf Coast Town Center             | Gulf Coast Town Center  | 50.00% |
| CBL Brazil                            | Plaza Macae   | 60.00% |
|                                       | Friendly Center, The Shops at Friendly Center and a portfolio of six office |        |
| <br>                                  |   |        |
| CBL-TRS Joint Venture, LLC            | buildings   | 50.00% |



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Condensed combined financial statement information of these unconsolidated affiliates is presented as follows:

|                                      | <b>December 31,</b> |             |
|--------------------------------------|---------------------|-------------|
|                                      | <b>2007</b>         | <b>2006</b> |
| <b>ASSETS:</b>                       |                     |             |
| Net investment in real estate assets | <b>\$ 1,020,068</b> | \$ 588,300  |
| Other assets                         | <b>86,367</b>       | 37,047      |
| Total assets                         | <b>\$ 1,106,435</b> | \$ 625,347  |
| <b>LIABILITIES:</b>                  |                     |             |
| Mortgage and other notes payable     | <b>\$ 875,387</b>   | \$ 489,810  |
| Other liabilities                    | <b>36,376</b>       | 18,526      |
| Total liabilities                    | <b>911,763</b>      | 508,336     |
| <b>OWNERS' EQUITY:</b>               |                     |             |
| The Company                          | <b>126,071</b>      | 80,414      |
| Other investors                      | <b>68,601</b>       | 36,596      |
| Total owners' equity                 | <b>194,672</b>      | 117,010     |
| Total liabilities and owners' equity | <b>\$ 1,106,435</b> | \$ 625,346  |

|                                     | <b>Year Ended December 31,</b> |             |             |
|-------------------------------------|--------------------------------|-------------|-------------|
|                                     | <b>2007</b>                    | <b>2006</b> | <b>2005</b> |
| Total revenues                      | <b>\$105,256</b>               | \$94,785    | \$118,823   |
| Depreciation and amortization       | <b>(31,177)</b>                | (26,488)    | (30,273)    |
| Other operating expenses            | <b>(32,579)</b>                | (28,514)    | (32,738)    |
| Income from operations              | <b>41,500</b>                  | 39,783      | 55,812      |
| Interest income                     | <b>283</b>                     | 176         | 246         |
| Interest expense                    | <b>(36,850)</b>                | (34,731)    | (35,083)    |
| Gain on sales of real estate assets | <b>3,118</b>                   | 5,244       | 6,717       |
| Discontinued operations             | <b>-</b>                       | -           | 55          |
| Net income                          | <b>\$8,051</b>                 | \$10,472    | \$27,747    |

Debt on these properties is non-recourse, excluding Parkway Place. See Note 15 for a description of guarantees the Company has issued related to certain unconsolidated affiliates.

In June 2007, JG Gulf Coast Town Center LLC obtained a ten-year, non-recourse mortgage note payable of \$190,800 that has a fixed interest rate of 5.601% and matures on July 2017. The net proceeds were used to retire the outstanding borrowings of \$143,023 under the construction loan that was incurred to develop Phase I and Phase II of Gulf Coast Town Center.

In December 2006, Kentucky Oaks Mall Company obtained a ten-year, non-recourse mortgage note payable of \$30,000 that has a fixed interest rate of 5.27% and matures in January 2017. The net proceeds were used to retire the outstanding borrowings of \$29,684 under the previous mortgage loan.

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In September 2005, Imperial Valley Mall L.P. obtained a ten-year, non-recourse mortgage note payable of \$60,000 that has a fixed interest rate of 4.985% and matures in September 2015. The proceeds of the loan were used to retire the outstanding borrowings of \$58,265 under the construction loan that was incurred to develop Imperial Valley Mall.

### CBL-TRS Joint Venture

Effective November 30, 2007, the Company entered into a 50/50 joint venture, CBL-TRS Joint Venture, LLC ("CBL-TRS"), with Teachers' Retirement System of The State of Illinois ("TRS"). CBL-TRS acquired a portfolio of retail and office buildings in North Carolina including Friendly Center and The Shops at Friendly Center in Greensboro and six office buildings located adjacent to Friendly Center. The portfolio was acquired from the Starmount Company. The total purchase price paid by CBL-TRS was \$260,679, which consisted of \$216,146 in

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cash, including transaction costs, and the assumption of \$44,533 of non-recourse debt at a fixed interest rate of 5.90% that matures in January 2017.

The Company and TRS each contributed cash of \$58,045 to CBL-TRS. The Company also made a short-term loan of \$100,000 to CBL-TRS that is to be repaid through financing to be obtained independently by CBL-TRS. The financing is expected to close in March 2008.

Under the terms of the joint venture agreement, neither member is required to make additional capital contributions, except as specifically stated in the agreement governing the joint venture. CBL-TRS' profits and distributions of cash flows are allocated 50/50 to TRS and the Company.

### CBL Brazil

In October 2007, the Company entered into a condominium partnership agreement with several individual investors and a former land owner, to acquire a 60% interest in a new retail development in Macaé, Brazil. The Company's total share of the development costs is capped at R\$31,207 (Reas), or using the exchange rate as of December 31, 2007 of 0.562114, \$17,542 USD. At December 31, 2007, the Company had incurred total funding of \$9,813 USD. Tenco Realty ("Tenco"), a retail owner, operator and developer based in Belo Horizonte, Brazil, will develop and manage the center. Cash flows will be distributed on a pari passu basis among the partners. In November 2007, the Company announced that it has agreed to form a joint venture with Tenco. CBL will have the opportunity to purchase a minimum 51% interest in any future Tenco developments.

### Triangle Town Member LLC Joint Venture

On November 16, 2005, the Company formed a 50/50 joint venture Triangle Town Member LLC, with Jacobs to own Triangle Town Center and its associated and lifestyle centers, Triangle Town Place and Triangle Town Commons, in Raleigh, NC. The Company assumed management, leasing and any future development responsibilities of the properties.

Jacobs' initial contribution consisted of the three shopping centers and the Company made an initial cash contribution of \$1,560. Concurrent with its formation, the joint venture entered into a new ten-year, fixed rate non-recourse loan of \$200,000, secured by the collective centers. The proceeds from the loan were used to retire an existing construction loan totaling \$121,828 and the balance was paid to Jacobs as a partial return of Jacobs' equity. The joint venture equity will be equalized between Jacobs and the Company through future contributions by the Company and through property cash flow distributions.

Under the terms of the joint venture agreement, the Company is required to fund any additional equity necessary for capital expenditures, including future development or expansion of the property, and any operating deficits of the joint venture. The Company has guaranteed funding of such items up to a maximum of \$50,000. The joint venture's profits and losses are allocated 50/50 to Jacobs and the Company. The Company receives a preferred return on its invested capital in the joint venture and will, after payment of such preferred return and repayment of the Company's invested capital, and repayment of the balance of Jacobs' equity, share equally with Jacobs in the joint venture's cash flows.

### Galileo America Joint Venture

On September 24, 2003, the Company formed Galileo America, a joint venture with Galileo America, Inc., the U.S. affiliate of Australia-based Galileo America Shopping Trust, to invest in community centers throughout the United States. The arrangement provided for the Company to sell, in three phases, its interests in 51 community centers for a total price of \$516,000 plus a 10% interest in Galileo America. The three phases had been closed on by January 5, 2005. The Company recognized a loss on impairment of real estate assets of \$262 during the year ended December 31, 2005 related to the properties included in the third phase.

The Company, as tenant, entered into separate master lease agreements with Galileo America, as landlord, covering certain spaces in certain of the properties sold to the joint venture. Under each master lease agreement, the Company was obligated to pay Galileo America an agreed-upon minimum annual rent, plus a pro rata share of common area maintenance expenses and real estate taxes, for each designated space for a term of five years from the applicable property's closing date. Two properties in the first phase and one in the second phase were subject to master lease agreements. During 2005, the Company recognized a gain of \$2,505 as a result of being relieved of its obligation under the master lease arrangements as spaces were leased to third parties.

On August 10, 2005, the Company transferred all of its 8.4% ownership interest in Galileo America to Galileo America in exchange for Galileo America's interest in two community centers: Springdale Center in Mobile, AL, and Wilkes-Barre Township Marketplace in Wilkes-Barre Township, PA. The two properties had a fair value of \$60,000. The Company recognized a gain of \$42,022, in accordance with SFAS No. 153, on the redemption of its interest in Galileo America, which represents the excess of the fair value of the two properties over the carrying amount of the Company's investment in Galileo America of \$17,978. The Company had the right to put the two properties to Galileo America for \$60,000 in cash at any time for one year following the redemption, as well as additional property at Springdale Center that the Company held in a ground lease for \$3,000 in cash. As discussed in Note 4, the Company exercised its put right and sold these properties to Galileo America in May 2006. The Company also entered into an agreement to provide advisory services to Galileo America for a period of three years in exchange for \$1,000 per year. The Company recorded a loss on impairment during 2005 related to these properties, which is discussed in Note 4.

The Company sold its management and advisory contracts with Galileo America to New Plan Excel Realty Trust, Inc. ("New Plan") for \$22,000 in cash and, after reductions for closing costs, recognized a gain of \$21,619 during 2005. The Company also transferred its remaining obligations of \$3,818 under the master lease agreement to New Plan by paying New Plan a cash payment of \$1,925. The Company recognized a gain of \$1,893 during 2005 as a result of the settlement of the remaining master lease liability.

New Plan retained the Company to manage nine properties that Galileo America had recently acquired from a third party for a term of 17 years beginning on the third anniversary of the closing and will pay the Company a management fee of \$1,000 per year. At any time after November 22, 2007, New Plan could terminate the agreement by paying the Company a termination fee of \$7,000.

In October 2007, the Company received notification that New Plan had determined to exercise its right to terminate the management agreement by paying the Company a termination fee of \$7,000, payable on August 10, 2008. However, the Company has not recognized the \$7,000 as income in the consolidated financial statements due to uncertainty regarding the collectibility of the fee. The Company will recognize the \$7,000 as gain in the period that it determines collectibility is reasonably assured.

Separately, Galileo America entered into an agreement to acquire New Plan's interest in a portfolio of properties. Under the terms of its agreement with Galileo America, the Company received an acquisition fee of \$8,000 related to that transaction, which was recognized as management fee revenues during 2005.

As a result of the disposition of its ownership interest in Galileo America and the sale of the related management and advisory contracts, the Company recorded additional compensation expense of \$1,301 in 2005 related to the severance of affected personnel, including \$736 related to the accelerated vesting of stock-based compensation awards for certain of the affected personnel.

Cost Method Investments

In February 2007, the Company acquired a 6.2% minority interest in subsidiaries of Jinsheng Group ("Jinsheng"), an established mall operating and real estate development company located in Nanjing, China, for \$10,125. As of December 31, 2007, Jinsheng owns controlling interests in four home decor shopping malls and two general retail shopping centers.

Jinsheng also issued to the Company a secured convertible promissory note in exchange for cash of \$4,875. The note is secured by 16,565,534 Series 2 Ordinary Shares of Jinsheng. The secured note is non-interest bearing and matures upon the earlier to occur of (i) January 22, 2012, (ii) the closing of the sale, transfer or other disposition of substantially all of Jinsheng's assets, (iii) the closing of a merger or consolidation of Jinsheng or (iv) an event of default, as defined in the secured note. In lieu of the Company's right to demand payment on the maturity date, at any time commencing upon the earlier to occur of January 22, 2010 or the occurrence of a Final Trigger Event, as defined in the secured note, the Company may, at its sole option, convert the outstanding amount of the secured note into 16,565,534 Series A-2 Preferred Shares of Jinsheng (which equates to a 2.275% ownership interest).

Jinsheng also granted the Company a warrant to acquire 5,461,165 Series A-3 Preferred Shares for \$1,875. The warrant expires upon the earlier of January 22, 2010 or the date that Jinsheng distributes, as a dividend, shares of Jinsheng's successor should Jinsheng complete an initial public offering.

The Company accounts for its minority interest in Jinsheng using the cost method because the Company does not exercise significant influence over Jinsheng and there is no readily determinable market value of Jinsheng's shares since they are not publicly traded. The Company recorded the secured note at its estimated fair value of \$4,513, which reflects a discount of \$362 due to the fact that it is non-interest bearing. The discount is amortized to interest income over the term of the secured note using the effective interest method. The minority interest and the secured note are reflected as investment in unconsolidated affiliates in the accompanying consolidated balance sheet. The Company recorded the warrant at its estimated fair value of \$362, which is included in other assets in the accompanying consolidated balance sheet. There have been no significant changes to the fair values of the secured note and warrant.

Variable Interest Entities

In August 2007, the Company entered into a joint venture agreement with a third party to develop and operate Statesboro Crossing, an open-air shopping center in Statesboro, GA. The Company holds a 50% ownership interest in the joint venture. The Company determined that its investment represents a variable interest in a variable interest entity and that the Company is the primary beneficiary. As a result, the joint venture is presented in the accompanying financial statements as of December 31, 2007 on a consolidated basis, with the interests of the third party reflected as minority interest. At December 31, 2007, this joint venture had total assets of \$4,921.

In May 2007, the Company entered into a joint venture agreement with certain third parties to develop and operate The Village at Orchard Hills, a lifestyle center in Grand Rapids Township, MI. The Company holds a 50% ownership interest in the joint venture. The Company determined that its investment represents a variable interest in a variable interest entity and that the Company is the primary beneficiary. As a result, the joint venture is presented in the accompanying financial statements as of December 31, 2007 on a consolidated basis, with the interests of the third parties reflected as minority interest. At December 31, 2007, this joint venture had total assets of \$5,169.

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In March 2007, the Company entered into a joint venture agreement with a third party to develop and operate Settlers Ridge, an open-air shopping center in Robinson Township, PA. The Company holds a 60% ownership interest in the joint venture. The Company determined that its investment represents a variable interest in a variable interest entity and that the Company is the primary beneficiary. The joint venture is presented in the accompanying financial statements on a consolidated basis, with the interests

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of the third party reflected as minority interest. At December 31, 2007, this joint venture had total assets of \$31,549.

The Company has a 10% ownership interest and is the primary beneficiary in a joint venture that owns and operates Willowbrook Plaza in Houston, TX, Massard Crossing in Ft. Smith, AR and Pemberton Plaza in Vicksburg, MS. At December 31, 2007 and 2006, this joint venture had total assets of \$53,727 and \$54,516, respectively, and a mortgage note payable of \$36,535 and \$36,987, respectively.

In April 2005, the Company formed JG Gulf Coast Town Center LLC, a joint venture with Jacobs to develop Gulf Coast Town Center in Lee County (Ft. Myers/Naples), Florida. Under the terms of the joint venture agreement, the Company initially contributed \$40,335 for a 50% interest in the joint venture, the proceeds of which were used to refund the aggregate acquisition and development costs incurred with respect to the project that were previously paid by Jacobs. The Company must also provide any additional equity necessary to fund the development of the property, as well as to fund up to an aggregate of \$30,000 of operating deficits of the joint venture. The Company receives a preferred return of 11% on its invested capital in the joint venture and will, after payment of such preferred return and repayment of the Company's invested capital, share equally with Jacobs in the joint venture's profits.

In 2007, JG Gulf Coast Town Center obtained a non-recourse mortgage note payable of \$190,800, the proceeds of which were used to retire the outstanding borrowings of \$143,023 on the construction loan that funded the construction of the property. The net proceeds of \$47,777 were first distributed to CBL to the extent of its unreturned capital advances plus accrued and unpaid preferred returns, and then pro rata to the Company and Jacobs.

As of December 31, 2006, the Company determined that this joint venture was a variable interest entity in which it was the primary beneficiary in accordance with FASB Interpretation No. 46(R), *Consolidation of Variable Interest Entities* and consolidated the joint venture. During the fourth quarter of 2007, the Company reconsidered whether or not this entity was a variable interest entity and determined that it was not. As a result, the Company ceased consolidating this variable interest entity and began accounting for it as an unconsolidated affiliate using the equity method of accounting during the fourth quarter of 2007.

In October 2006, the Company entered into a loan agreement with a third party under which the Company would loan the third party up to \$18,000 to fund land acquisition costs and certain predevelopment expenses for the purpose of developing a shopping center. The loan agreement provides that the Company may convert the loan to a 50% ownership interest in the third party at anytime. The Company determined that its loan to the third party represents a variable interest in a variable interest entity and that the Company is the primary beneficiary. As a result, the Company consolidates this entity. At December 31, 2007 and 2006, this joint venture had total assets of \$18,233 and \$10,743, respectively.

In October 2006, the Company entered into a loan agreement with a third party under which the Company would loan the third party up to \$7,300 to fund land acquisition costs and certain predevelopment expenses for the purpose of developing a shopping center. The loan agreement provides that, in certain circumstances, the Company may convert the loan to a 25% ownership interest in the third party. As of December 31, 2006, the Company determined that its loan to the third party was a variable interest in a variable interest entity and that the Company was the primary beneficiary. As a result, the Company consolidated this entity as of December 31, 2006. During 2007, the Company reconsidered its status as the primary beneficiary of this variable interest entity and determined that it no longer was the primary beneficiary. Therefore, the Company ceased consolidating this variable interest entity and has recorded the loan as a mortgage note receivable. The loan bears interest at 9.0% and matures on October 31, 2008.





**NOTE 6. MORTGAGE AND OTHER NOTES PAYABLE**

Mortgage and other notes payable consisted of the following:

|   | <b>December 31, 2007</b> |   | <b>December 31, 2006</b> |   |
|---|--------------------------|---|--------------------------|---|
|   | <b>Amount</b>            | <b>Weighted<br/>Average<br/>Interest Rate (1)</b> | <b>Amount</b>            | <b>Weighted<br/>Average Interest<br/>Rate (1)</b> |
| Fixed-rate debt:                            |                          |   |                          |   |
| Non-recourse loans on operating properties  | <b>\$4,543,515</b>       | <b>5.85%</b>                                      | \$3,517,710              | 5.99%   |
| Variable-rate debt:                         |                          |   |                          |   |
| Recourse term loans on operating properties | <b>81,767</b>            | <b>6.15%</b>                                      | 101,464                  | 6.48%   |
| Lines of credit (2)                         | <b>1,165,032</b>         | <b>6.28%</b>                                      | 830,932                  | 6.19%   |
| Construction loans                          | <b>79,004</b>            | <b>6.20%</b>                                      | 114,429                  | 6.61%   |
| Total variable-rate debt                    | <b>1,325,803</b>         | <b>6.13%</b>                                      | 1,046,825                | 6.26%   |
| Total                                       | <b>\$5,869,318</b>       | <b>5.92%</b>                                      | \$4,564,535              | 6.06%   |

- (1) Weighted average interest rate including the effect of debt premiums and discounts, but excluding the amortization of deferred financing costs.  
(2) The Company has entered into an interest rate swap on a notional amount of \$250,000 related to its largest secured credit facility to effectively fix the interest rate on that portion of the line of credit. Therefore, this amount is currently reflected in fixed-rate debt.

Non-recourse and recourse term loans include loans that are secured by properties owned by the Company that have a net carrying value of \$6,031,639 at December 31, 2007.

**Fixed-Rate Debt**

At December 31, 2007, fixed-rate loans bear interest at stated rates ranging from 4.52% to 8.42%. Outstanding borrowings under fixed-rate loans include net unamortized debt premiums of \$22,927 that were recorded when the Company assumed debt to acquire real estate assets that was at a net above-market interest rate compared to similar debt instruments at the date of acquisition. Fixed-rate loans generally provide for monthly payments of principal and/or interest and mature at various dates from February 2008 through May 2017, with a weighted average maturity of 5.1 years.

During the second quarter of 2007, the Company obtained two separate ten-year, non-recourse loans totaling \$207,520 that bear interest at fixed rates ranging from 5.60% to 5.66%, with a weighted average of 5.61%. The loans are secured by Gulf Coast Town Center and Eastgate Crossing. The proceeds were used to retire two variable rate loans totaling \$143,258 and to reduce outstanding balances on the Company's credit facilities.

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During the first quarter of 2007, the Company obtained six separate ten-year, non-recourse loans totaling \$417,040 that bear interest at fixed rates ranging from 5.67% to 5.68%, with a weighted average of 5.67%. The loans are secured by Mall of Acadiana, Citadel Mall, The Plaza at Fayette Mall, Layton Hills Mall and its associated center, Hamilton Corner and The Shoppes at St. Clair Square. The proceeds were used to retire \$92,050 of mortgage notes payable that were scheduled to mature during the succeeding twelve months and to reduce outstanding balances on the Company's credit facilities. The mortgage notes payable that were retired consisted of two variable rate term loans totaling \$51,825 and three fixed rate loans totaling \$40,225. The Company recorded a loss on extinguishment of debt of \$227 related to prepayment fees and the write-off of unamortized deferred financing costs associated with the loans that were retired.

During the third quarter of 2006, the Company obtained four separate ten-year, non-recourse loans totaling \$317,000 that bear interest at fixed rates ranging from 5.86% to 6.10%, with a weighted

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average rate of 5.96%. The proceeds were used to retire \$249,752 of mortgage notes payable that were scheduled to mature during the succeeding twelve months and to pay outstanding balances on the Company's credit facilities. The mortgage notes payable that were retired consisted of three variable rate term loans totaling \$189,150 and one fixed rate loan of \$60,602. The Company recorded a loss on extinguishment of debt of \$935 related to prepayment fees and the write-off of unamortized deferred financing costs associated with the loans that were retired.

### Variable-Rate Debt

Recourse term loans bear interest at variable interest rates indexed to the prime lending rate or LIBOR. At December 31, 2007, interest rates on recourse loans varied from 5.54% to 6.49%. These loans mature at various dates from June 2008 to December 2010, with a weighted average maturity of 1.7 years.

### Unsecured Line of Credit

The Company has an unsecured credit facility that is used for construction, acquisition and working capital purposes, as well as issuances of letters of credit. The unsecured credit facility has total availability of \$560,000 that bears interest at the London Interbank Offered Rate ("LIBOR") plus a margin of 0.75% to 1.20% based on the Company's leverage, as defined in the agreement to the facility. Additionally, the Company pays an annual fee equal to 0.1% of the amount of total availability under the unsecured credit facility. The credit facility matures in August 2008 and has three one-year extension options, which are at the Company's election. At December 31, 2007, the outstanding borrowings of \$490,232 under the unsecured credit facility had a weighted average interest rate of 5.98%.

In November 2007, in conjunction with the acquisition of certain properties from the Starmount Company or its affiliates (the "Starmount Properties"), the Company entered into an Unsecured Credit Agreement (the "Agreement") with Wells Fargo Bank, National Association, as administrative agent, U.S. Bank National Association, Bank of America, N.A., and Aareal Bank AG. Under the terms of the Agreement, the Company may borrow up to a total of \$459,140 through a series of up to three separate advances. The proceeds received from the advances may only be used to fund the acquisition of the Starmount Properties. Borrowings of up to \$193,000 and \$266,140 mature on November 30, 2008 and November 30, 2010 (the "Maturity Dates"), respectively. The Company may extend each of the Maturity Dates by up to two periods of one year each and must pay an extension fee equal to 0.15% of the then current outstanding amount. The advances bear interest at a rate of LIBOR plus a margin ranging from 0.95% to 1.40% based on the Company's leverage ratio, as defined in the Agreement.

Accrued and unpaid interest on the outstanding principal amount of each advance is payable monthly and the Company may make voluntary prepayments prior to the Maturity Dates without penalty. Net proceeds from a sale, or the Company's share of excess proceeds from any refinancings, of any of the properties originally purchased with borrowings from this unsecured credit agreement must be used to pay down any remaining outstanding balance. The Agreement contains default provisions customary for transactions of this nature and also contains cross-default provisions for defaults of the Company's \$560,000 unsecured facility and \$525,000 unsecured facility. At December 31, 2007, the outstanding borrowings under this unsecured credit agreement totaled \$348,800 and had a weighted average interest rate of 5.95%.

### Secured Lines of Credit

The Company has four secured lines of credit that are used for construction, acquisition, and working capital purposes, as well as issuances of letters of credit. Each of these lines is secured by mortgages on certain of the Company's operating properties. Borrowings under the secured lines of credit bear interest at a rate of LIBOR plus a margin ranging from 0.80% to 0.90% and had a weighted average interest rate of 5.70% at December 31, 2007. The Company also pays a fee based on the amount of unused availability under its largest secured credit facility at a rate of

0.125% or 0.250%, depending on the level

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of unused availability. The following summarizes certain information about the secured lines of credit as of December 31, 2007:

| <b>Total Available</b> | <b>Total Outstanding</b> | <b>Maturity Date</b> |
|------------------------|--------------------------|----------------------|
| \$525,000              | \$525,000                | February 2009        |
| 100,000                | 13,800                   | June 2009            |
| 20,000                 | 20,000                   | March 2010           |
| 17,200                 | 17,200                   | April 2010           |
| \$662,200              | \$576,000                |                      |

In September 2007, the Company amended its largest secured credit facility to increase the maximum availability from \$476,000 to \$525,000 and to substitute certain collateral under the facility.

On December 31, 2007, the Company entered into a \$250,000 pay fixed/receive variable interest rate swap agreement with Wells Fargo Bank, National Association, to hedge the interest rate risk exposure on an amount of borrowings on the Company's largest secured credit facility equal to the swap notional amount. This interest rate swap hedges the risk of changes in cash flows on the Company's designated forecasted interest payments attributable to changes in 1-month LIBOR, the designated benchmark interest rate being hedged, thereby reducing exposure to variability in cash flows relating to interest payments on the variable-rate debt. The interest rate swap will effectively fix the interest payments on the portion of debt principal corresponding to the swap notional amount at 4.605%. The swap had no value as of December 31, 2007, and matures on December 30, 2009.

In May 2007, the Company amended its \$100,000 secured credit facility to change the maturity date from June 1, 2008 to June 1, 2009 and to revise the investment concentration covenant for consistency with the Company's major credit facilities.

The secured lines of credit are secured by 22 of the Company's properties, which had an aggregate net carrying value of \$512,236 at December 31, 2007.

### Letters of Credit

At December 31, 2007, the Company had additional secured and unsecured lines of credit with a total commitment of \$42,654 that are only used for issuing letters of credit. The letters of credit outstanding under these lines of credit totaled \$18,362 at December 31, 2007.

### Covenants and Restrictions

The secured and unsecured line of credit agreements contain, among other restrictions, certain financial covenants including the maintenance of certain financial coverage ratios, minimum net worth requirements, and limitations on cash flow distributions. Additionally, certain property-specific mortgage notes payable require the maintenance of debt service coverage ratios on their respective properties. The Company

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was in compliance with all covenants and restrictions at December 31, 2007.

Thirty-nine malls/open-air centers, nine associated centers, three community centers and the corporate office building are owned by special purpose entities that are included in the Company's consolidated financial statements. The sole business purpose of the special purpose entities is to own and operate these properties, each of which is encumbered by a commercial-mortgage-backed-securities loan. The real estate and other assets owned by these special purpose entities are restricted under the loan agreements in that they are not available to settle other debts of the Company. However, so long as the loans are not under an event of default, as defined in the loan agreements, the cash flows from these properties, after payments of debt service, operating expenses and reserves, are available for distribution to the Company.

Debt Maturities

As of December 31, 2007, the scheduled principal payments on all mortgage and other notes payable, including construction loans and lines of credit, are as follows:

|                          |             |
|--------------------------|-------------|
| 2008                     | \$1,113,019 |
| 2009                     | 974,443     |
| 2010                     | 765,647     |
| 2011                     | 314,081     |
| 2012                     | 540,887     |
| Thereafter               | 2,138,314   |
|                          | 5,846,391   |
| Net unamortized premiums | 22,927      |
|                          | \$5,869,318 |

Of the \$1,130,219 of scheduled principal payments in 2008, \$1,068,786 is related to eleven loans and three lines of credit that are scheduled to mature in 2008. The Company intends to extend, retire or refinance these loans.

**NOTE 7. LOSS ON EXTINGUISHMENT OF DEBT**

The losses on extinguishment of debt resulted from prepayment penalties, the write-off of unamortized deferred financing costs and unamortized debt premiums when notes payable were retired before their scheduled maturity dates as follows:

|                                      | Year Ended December 31, |       |         |
|--------------------------------------|-------------------------|-------|---------|
|                                      | 2007                    | 2006  | 2005    |
| Prepayment fees                      | \$227                   | \$557 | \$6,524 |
| Unamortized deferred financing costs | -                       | 378   | 976     |
| Unamortized debt premiums            | -                       | -     | (1,329) |
|                                      | \$227                   | \$935 | \$6,171 |

**NOTE 8. SHAREHOLDERS' EQUITY**Common Stock Repurchase Plan

On August 2, 2007, the Company's board of directors approved a \$100,000 common stock repurchase plan effective for twelve months. Under the August 2007 plan, purchases of shares of the Company's common stock may be made from time to time, subject to market conditions and at



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prevailing market prices, through open market purchases. Any stock repurchases are to be funded through the Company's available cash and credit facilities. The Company is not obligated to repurchase any shares of stock under the plan and the Company may terminate the plan at any time. Repurchased shares are deemed retired and are, accordingly, cancelled and no longer considered issued. As of December 31, 2007, the Company had repurchased 148,500 shares at a cost of approximately \$5,168. The cost of repurchased shares is recorded as a reduction in the respective components of shareholders' equity.

In November 2005, the Company's board of directors approved a plan to repurchase up to \$60,000 of the Company's common stock by December 31, 2006. The Company had repurchased 1,371,034 shares of its common stock as of December 31, 2005 for a total of \$54,998. The Company did not repurchase any additional shares under this plan subsequent to December 31, 2005.

### Preferred Stock

On June 28, 2007, the Company redeemed its 2,000,000 outstanding shares of 8.75% Series B Cumulative Redeemable Stock (the "Series B Preferred Stock") for \$100,000, representing a liquidation preference of \$50.00 per share, plus accrued and unpaid dividends of \$2,139. In connection with the

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redemption of the Series B Preferred Stock, the Company incurred a charge of \$3,630 to write off direct issuance costs that were recorded as a reduction of additional paid-in capital when the Series B Preferred Stock was issued. The charge is included in preferred dividends in the accompanying consolidated statement of operations for the year ended December 31, 2007.

On August 22, 2003, the Company issued 4,600,000 depository shares in a public offering, each representing one-tenth of a share of 7.75% Series C Cumulative Redeemable Preferred Stock (the "Series C Preferred Stock") with a par value of \$0.01 per share. The Series C Preferred Stock has a liquidation preference of \$250.00 per share (\$25.00 per depository share). The dividends on the Series C Preferred Stock are cumulative, accrue from the date of issuance and are payable quarterly in arrears at a rate of \$19.375 per share (\$1.9375 per depository share) per annum. The Series C Preferred Stock has no stated maturity, is not subject to any sinking fund or mandatory redemption, and is not convertible into any other securities of the Company. The Series C Preferred Stock cannot be redeemed by the Company prior to August 22, 2008. After that date, the Company may redeem shares, in whole or in part, at any time for a cash redemption price of \$250.00 per share (\$25.00 per depository share) plus accrued and unpaid dividends. The net proceeds of \$111,227 were used to partially fund certain acquisitions and to reduce outstanding borrowings on the Company's credit facilities.

On December 13, 2004, the Company issued 7,000,000 depository shares in a public offering, each representing one-tenth of a share of 7.375% Series D Cumulative Redeemable Preferred Stock (the "Series D Preferred Stock") with a par value of \$0.01 per share. The Series D Preferred Stock has a liquidation preference of \$250.00 per share (\$25.00 per depository share). The dividends on the Series D Preferred Stock are cumulative, accrue from the date of issuance and are payable quarterly in arrears at a rate of \$18.4375 per share (\$1.84375 per depository share) per annum. The Series D Preferred Stock has no stated maturity, is not subject to any sinking fund or mandatory redemption, and is not convertible into any other securities of the Company. The Series D Preferred Stock cannot be redeemed by the Company prior to December 13, 2009. After that date, the Company may redeem shares, in whole or in part, at any time for a cash redemption price of \$250.00 per share (\$25.00 per depository share) plus accrued and unpaid dividends. The net proceeds of \$169,333 were used to reduce outstanding borrowings on the Company's credit facilities.

Holders of each series of preferred stock will have limited voting rights if dividends are not paid for six or more quarterly periods and in certain other events.

Dividends

On November 6, 2007, the Company declared a cash dividend of \$0.5450 per share of common stock for the quarter ended December 31, 2007. The dividend was paid on January 15, 2008, to shareholders of record as of December 28, 2007. The total dividend of \$36,149 is included in accounts payable and accrued liabilities at December 31, 2007. The total dividend included in accounts payable and accrued liabilities at December 31, 2006 was \$33,038.

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The allocations of dividends declared and paid for income tax purposes are as follows:

|                          | Year Ended December 31, |           |           |
|--------------------------|-------------------------|-----------|-----------|
|                          | 2007                    | 2006      | 2005      |
| Dividends declared:      |                         |           |           |
| Common stock             | <b>\$2.06000</b>        | \$1.87750 | \$1.76625 |
| Series B preferred stock | <b>\$1.09375</b>        | \$4.37500 | \$4.37500 |
| Series C preferred stock | <b>\$19.375</b>         | \$19.375  | \$19.375  |
| Series D preferred stock | <b>\$18.4375</b>        | \$18.4375 | \$19.3594 |

Allocations:

Common stock

|                        |                |         |         |
|------------------------|----------------|---------|---------|
| Ordinary income        | <b>77.86%</b>  | 97.56%  | 100.00% |
| Capital gains 15% rate | <b>1.65%</b>   | 2.22%   | 0.00%   |
| Capital gains 25% rate | <b>0.00%</b>   | 0.22%   | 0.00%   |
| Return of capital      | <b>20.49%</b>  | 0.00%   | 0.00%   |
| Total                  | <b>100.00%</b> | 100.00% | 100.00% |

Preferred stock <sup>(1)</sup>

|                        |                |         |         |
|------------------------|----------------|---------|---------|
| Ordinary income        | <b>97.93%</b>  | 97.56%  | 100.00% |
| Capital gains 15% rate | <b>2.07%</b>   | 2.22%   | 0.00%   |
| Capital gains 25% rate | <b>0.00%</b>   | 0.22%   | 0.00%   |
| Total                  | <b>100.00%</b> | 100.00% | 100.00% |

(1) The allocations for income tax purposes are the same for each series of preferred stock for each period presented.

### NOTE 9. MINORITY INTERESTS

Minority interests represent (i) the aggregate partnership interest in the Operating Partnership that is not owned by the Company and (ii) the aggregate ownership interest in 22 of the Company's shopping center properties that is held by third parties.

Minority Interest in Operating Partnership

The minority interest in the Operating Partnership is represented by common units and special common units of limited partnership interest in the Operating Partnership (the "Operating Partnership Units") that the Company does not own.

The assets and liabilities allocated to the Operating Partnership's minority interests are based on their ownership percentage of the Operating Partnership at December 31, 2007 and 2006. The ownership percentage is determined by dividing the number of Operating Partnership Units held by the minority interests at December 31, 2007 and 2006 by the total Operating Partnership Units outstanding at December 31, 2007 and 2006, respectively. The minority interest ownership percentage in assets and liabilities of the Operating Partnership was 43.3% and 43.7% at

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December 31, 2007 and 2006, respectively.

Income is allocated to the Operating Partnership's minority interests based on their weighted average ownership during the year. The ownership percentage is determined by dividing the weighted average number of Operating Partnership Units held by the minority interests by the total weighted average number of Operating Partnership Units outstanding during the year.

A change in the number of shares of common stock or Operating Partnership Units changes the percentage ownership of all partners of the Operating Partnership. An Operating Partnership Unit is considered to be equivalent to a share of common stock since it generally is redeemable for cash or shares of the Company's common stock. As a result, an allocation is made between shareholders' equity and minority interest in the Operating Partnership in the accompanying balance sheet to reflect the change in ownership of the Operating Partnership's underlying equity when there is a change in the number of shares and/or Operating Partnership Units outstanding. During 2007 and 2006, the Company allocated

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\$9,361 and \$1,785, respectively, from shareholders' equity to minority interest. In 2005, the Company allocated \$37,157 from minority interest to shareholders' equity.

The total minority interest in the Operating Partnership was \$493,515 and \$550,905 at December 31, 2007 and 2006, respectively.

On November 6, 2007, the Operating Partnership declared a distribution of \$28,235 to the Operating Partnership's limited partners. The distribution was paid on January 15, 2008. This distribution represented a distribution of \$0.5450 per unit for each common unit and \$0.7322 to \$0.7572 per unit for certain special common units in the Operating Partnership. The total distribution is included in accounts payable and accrued liabilities at December 31, 2007.

On November 2, 2006, the Operating Partnership declared a distribution of \$26,267 to the Operating Partnership's limited partners. The distribution was paid on January 16, 2007. This distribution represented a distribution of \$0.5050 per unit for each common unit and \$0.6346 to \$0.7125 per unit for certain special common units in the Operating Partnership. The total distribution is included in accounts payable and accrued liabilities at December 31, 2006.

### Minority Interest in Operating Partnership-Conversion Rights

Under the terms of the Operating Partnership's limited partnership agreement, each of the limited partners has the right to exchange all or a portion of its partnership interests for shares of CBL's common stock or, at CBL's election, their cash equivalent. When an exchange occurs, CBL assumes the limited partner's ownership interests in the Operating Partnership. The number of shares of common stock received by a limited partner of the Operating Partnership upon exercise of its exchange rights will be equal, on a one-for-one basis, to the number of Operating Partnership Units exchanged by the limited partner. The amount of cash received by the limited partner, if CBL elects to pay cash, will be based on the five-day trailing average of the trading price at the time of exercise of the shares of common stock that would otherwise have been received by the limited partner in the exchange. Neither the limited partnership interests in the Operating Partnership nor the shares of common stock of CBL are subject to any right of mandatory redemption.

At December 31, 2007, holders of 22,937,764 Series J special common units ("J-SCUs") are eligible to exchange their units for shares of common stock or cash. The J-SCUs receive a distribution equal to that paid on the common units.

In July 2004, the Company issued 1,560,940 S-SCUs, all of which are outstanding as of December 31, 2007, in connection with the acquisition of Monroeville Mall. The S-SCUs received a minimum distribution of \$2.53825 per unit per year for the first three years, and receive a minimum distribution of \$2.92875 per unit per year hereafter.

In June 2005, the Company issued 571,700 L-SCUs, all of which are outstanding as of December 31, 2007, in connection with the acquisition of Laurel Park Place, which is discussed in Note 3. The L-SCUs receive a minimum distribution of \$0.7575 per unit per quarter (\$3.03 per unit per year). Upon the earlier to occur of June 1, 2020, or when the distribution on the common units exceeds \$0.7575 per unit for four consecutive calendar quarters, the L-SCUs will thereafter receive a distribution equal to the amount paid on the common units.

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In November 2005, the Company issued 1,144,924 K-SCUs, all of which are outstanding as of December 31, 2007, in connection with the acquisition of Oak Park Mall, Eastland Mall and Hickory Point Mall, which is discussed in Note 3. The K-SCUs received a dividend at a rate of 6.0%, or \$2.85 per K-SCU, for the first year following the close of the transaction and will receive a dividend at a rate of 6.25%, or \$2.96875 per K-SCU, thereafter. When the quarterly distribution on the Operating Partnership's common units exceeds the quarterly K-SCU distribution for four consecutive quarters, the

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K-SCUs will receive distributions at the rate equal to that paid on the Operating Partnership's common units. At any time following the first anniversary of the closing date, the holders of the K-SCUs may exchange them, on a one-for-one basis, for shares of the Company's common stock or, at the Company's election, their cash equivalent.

The Company issued 237,390 common units in connection with the acquisition of Panama City Mall in 2002. These common units receive a minimum annual dividend of \$1.6875 per unit until May 2012. When the distribution on the common units exceeds \$1.6875 per unit, these common units will receive a distribution equal to that paid on the common units. Additionally, if the annual distribution on the common units should ever be less than \$1.11 per unit, the \$1.6875 per-unit dividend will be reduced by the amount that the per-unit distribution is less than \$1.11 per unit. The annual distribution on the common units exceeded \$1.6875 per unit during 2005.

During 2007, holders of 220,670 special common units and 2,848 common units of limited partnership interest in the Operating Partnership exercised their conversion rights. The Company elected to exchange cash of \$9,502 in exchange for these units.

During 2006, holders elected to exchange 595,041 special common units and 1,480,066 common units. The Company elected to exchange \$3,610 of cash and 1,979,644 shares of common stock for these units.

During 2005, holders elected to exchange 48,618 special common units and 3,518 common units and the Company elected to exchange \$2,172 of cash for these units.

Outstanding rights to convert minority interests in the Operating Partnership to common stock were held by the following parties at December 31, 2007 and 2006:

|                                   | <b>December 31,</b> |             |
|-----------------------------------|---------------------|-------------|
|                                   | <b>2007</b>         | 2006        |
| The Company                       | <b>66,179,747</b>   | 65,421,311  |
| Jacobs                            | <b>22,937,764</b>   | 23,066,680  |
| CBL's Predecessor                 | <b>17,493,676</b>   | 17,493,676  |
| Third parties                     | <b>10,203,399</b>   | 10,298,001  |
| Total Operating Partnership Units | <b>116,814,586</b>  | 116,279,668 |

### Minority Interest in Shopping Center Properties

The Company's consolidated financial statements include the assets, liabilities and results of operations of 22 properties that the Company does not wholly own. The minority interests in shopping center properties represents the aggregate ownership interest of third parties in these properties. The total minority interests in shopping center properties was \$426,782 and \$8,545 at December 31, 2007 and 2006, respectively. The minority interest in shopping center properties as of December 31, 2007 reflects the issuance of PJV units to Westfield as more fully described in Note 3.

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The assets and liabilities allocated to the minority interests in shopping center properties are based on the third parties' ownership percentages in each shopping center property at December 31, 2007 and 2006. Income is allocated to the minority interests in shopping center properties based on the third parties' weighted average ownership in each shopping center property during the year.

### **NOTE 10. MINIMUM RENTS**

The Company receives rental income by leasing retail shopping center space under operating leases. Future minimum rents are scheduled to be received under noncancellable tenant leases at December 31, 2007, as follows:

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|            |             |
|------------|-------------|
| 2008       | \$639,743   |
| 2009       | 554,842     |
| 2010       | 489,468     |
| 2011       | 421,787     |
| 2012       | 353,752     |
| Thereafter | 395,416     |
|            | \$3,855,008 |

Future minimum rents do not include percentage rents or tenant reimbursements that may become due.

**NOTE 11. MORTGAGE NOTES RECEIVABLE**

Mortgage notes receivable are collateralized by first mortgages, wrap-around mortgages on the underlying real estate and related improvements or by assignment of 100% of the partnership interests that own the real estate assets. Interest rates on notes receivable range from 5.0% to 10.0%, with a weighted average interest rate of 5.93% and 7.33% at December 31, 2007 and 2006, respectively. Maturities of notes receivable range from February 2008 to January 2047.

**NOTE 12. SEGMENT INFORMATION**

The Company measures performance and allocates resources according to property type, which is determined based on certain criteria such as type of tenants, capital requirements, economic risks, leasing terms, and short- and long-term returns on capital. Rental income and tenant reimbursements from tenant leases provide the majority of revenues from all segments. The accounting policies of the reportable segments are the same as those described in Note 2. Information on the Company's reportable segments is presented as follows:

| Year Ended December 31, 2007                    | Associated |           | Community | All       |              |
|---|------------|-----------|-----------|-----------|--------------|
|   | Malls      | Centers   | Centers   | Other (2) | Total        |
| Revenues  | \$ 956,742 | \$ 43,213 | \$ 9,511  | \$ 31,161 | \$ 1,040,627 |
| Property operating expenses (1)                 | (331,476)  | (10,184)  | (3,500)   | 29,717    | (315,443)    |
| Interest expense                                | (235,162)  | (8,790)   | (3,500)   | (40,432)  | (287,884)    |
| Other expense                                   | -          | -         | -         | (18,525)  | (18,525)     |
| Gain on sales of real estate assets             | 5,219      | (11)      | (2,425)   | 12,787    | 15,570       |
| Segment profit and loss                         | \$ 395,323 | \$ 24,228 | \$ 86     | \$ 14,708 | \$ 434,345   |
| Depreciation and amortization expense           |            |           |           |           | (243,790)    |
| General and administrative expense              |            |           |           |           | (37,852)     |
| Interest and other income                       |            |           |           |           | 10,923       |
| Impairment of marketable securities             |            |           |           |           | (18,456)     |
| Loss on extinguishment of debt                  |            |           |           |           | (227)        |
| Equity in earnings of unconsolidated affiliates |            |           |           |           | 3,502        |
| Income tax provision                            |            |           |           |           | (8,390)      |

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|                                   |              |            |            |            |              |
|-----------------------------------|--------------|------------|------------|------------|--------------|
| Minority interest in earnings     |              |            |            |            | (58,461)     |
| Income from continuing operations |              |            |            |            | \$ 81,594    |
| Total assets                      | \$ 6,876,842 | \$ 351,003 | \$ 188,441 | \$ 688,761 | \$ 8,105,047 |
| Capital expenditures (3)          | \$ 1,355,257 | \$ 17,757  | \$ 133,253 | \$ 390,208 | \$ 1,896,475 |

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| Year Ended December 31, 2006                    | All          |                    |                   |            |              |
|---|--------------|--------------------|-------------------|------------|--------------|
|   | Malls        | Associated Centers | Community Centers | Other (2)  | Total        |
| Revenues  | \$ 921,813   | \$ 38,659          | \$ 7,403          | \$ 27,627  | \$ 995,502   |
| Property operating expenses (1)                 | (311,094)    | (9,228)            | (2,356)           | 28,382     | (294,296)    |
| Interest expense                                | (214,709)    | (4,681)            | (2,826)           | (34,851)   | (257,067)    |
| Other expense                                   | -            | -                  | -                 | (18,623)   | (18,623)     |
| Gain on sales of real estate assets             | 4,405        | 1,033              | 34                | 9,033      | 14,505       |
| Segment profit and loss                         | \$ 400,415   | \$ 25,783          | \$ 2,255          | \$ 11,568  | 440,021      |
| Depreciation and amortization expense           |              |                    |                   |            | (228,531)    |
| General and administrative expense              |              |                    |                   |            | (39,522)     |
| Interest and other income                       |              |                    |                   |            | 9,084        |
| Loss on extinguishment of debt                  |              |                    |                   |            | (935)        |
| Impairment of real estate assets                |              |                    |                   |            | (480)        |
| Equity in earnings of unconsolidated affiliates |              |                    |                   |            | 5,295        |
| Income tax provision                            |              |                    |                   |            | (5,902)      |
| Minority interest in earnings                   |              |                    |                   |            | (74,459)     |
| Income from continuing operations               |              |                    |                   |            | \$ 104,571   |
| Total assets                                    | \$ 5,823,890 | \$ 317,708         | \$ 53,457         | \$ 323,755 | \$ 6,518,810 |
| Capital expenditures (3)                        | \$ 285,560   | \$ 42,952          | \$ 3,606          | \$ 157,399 | \$ 489,517   |

| Year Ended December 31, 2005                    | All          |                    |                   |            |              |
|---|--------------|--------------------|-------------------|------------|--------------|
|   | Malls        | Associated Centers | Community Centers | Other (2)  | Total        |
| Revenues  | \$ 820,613   | \$ 34,293          | \$ 8,168          | \$ 37,345  | \$ 900,419   |
| Property operating expenses (1)                 | (277,339)    | (8,833)            | (2,192)           | 21,564     | (266,800)    |
| Interest expense                                | (183,120)    | (4,674)            | (2,872)           | (17,517)   | (208,183)    |
| Other expense                                   | -            | -                  | -                 | (15,444)   | (15,444)     |
| Gain on sales of real estate assets             | 18           | -                  | 3,802             | 49,763     | 53,583       |
| Segment profit and loss                         | \$ 360,172   | \$ 20,786          | \$ 6,906          | \$ 75,711  | 463,575      |
| Depreciation and amortization expense           |              |                    |                   |            | (178,163)    |
| General and administrative expense              |              |                    |                   |            | (39,197)     |
| Interest and other income                       |              |                    |                   |            | 6,831        |
| Loss on extinguishment of debt                  |              |                    |                   |            | (6,171)      |
| Gain on sale of management contracts            |              |                    |                   |            | 21,619       |
| Impairment of real estate assets                |              |                    |                   |            | (1,334)      |
| Equity in earnings of unconsolidated affiliates |              |                    |                   |            | 8,495        |
| Minority interest in earnings                   |              |                    |                   |            | (116,940)    |
| Income from continuing operations               |              |                    |                   |            | \$ 158,715   |
| Total assets                                    | \$ 5,619,923 | \$ 317,708         | \$ 53,457         | \$ 308,065 | \$ 6,299,153 |
| Capital expenditures (3)                        | \$ 1,182,349 | \$ 21,577          | \$ 77,026         | \$ 85,037  | \$ 1,365,989 |

- (1) Property operating expenses include property operating, real estate taxes and maintenance and repairs.
- (2) The All Other category includes mortgage notes receivable, Office Buildings, the Management Company and the Company's subsidiary that provides security and maintenance services.
- (3) Amounts include acquisitions of real estate assets and investments in unconsolidated affiliates. Developments in progress are included in the All Other category.



**NOTE 13. SUPPLEMENTAL AND NONCASH INFORMATION**

The Company paid cash for interest, net of amounts capitalized, in the amount of \$285,811, 255,523 and \$207,861 during 2007, 2006 and 2005, respectively.

The Company's noncash investing and financing activities for 2007, 2006 and 2005 were as follows:

|  | <b>2007</b>      | <b>2006</b> | <b>2005</b> |
|--|------------------|-------------|-------------|
| Accrued dividends and distributions                                | <b>\$ 64,384</b> | \$ 59,305   | \$ 63,242   |
| Additions to real estate assets accrued but not yet paid           | <b>35,739</b>    | 38,543      | 19,754      |
| Conversion of Operating Partnership units into common stock        | -                | 21,983      | 10,304      |
| Notes receivable from sale of real estate assets                   | <b>8,735</b>     | 3,366       | 2,627       |
| Payable related to acquired marketable securities                  | -                | 1,078       | -           |
| Debt assumed to acquire property interests                         | <b>458,182</b>   | -           | 385,754     |
| Issuance of minority interest to acquire property interests        | <b>416,443</b>   | -           | 72,850      |
| Purchase obligation related to acquired property                   | -                | -           | 14,000      |
| Net discount related to debt assumed to acquire property interests | <b>4,045</b>     | -           | 10,552      |
| Payable related to repurchased common stock                        | -                | -           | 6,706       |
| Deconsolidation of Gulf Coast Town Centre:                         |                  |             |             |
| Decrease in mortgage notes payable                                 | <b>190,800</b>   | -           | -           |
| Increase in minority interest                                      | <b>2,103</b>     | -           | -           |
| Decrease in investment in unconsolidated affiliates                | <b>7,063</b>     | -           | -           |
| Consolidation of Imperial Valley Commons:                          |                  |             |             |
| Increase in real estate assets                                     | <b>17,892</b>    | -           | -           |
| Decrease in investment in unconsolidated affiliates                | <b>17,892</b>    | -           | -           |
| Deconsolidation of loan to third party:                            |                  |             |             |
| Increase in mortgage notes receivable                              | <b>6,527</b>     | -           | -           |
| Decrease in real estate assets                                     | <b>6,527</b>     | -           | -           |

**NOTE 14. RELATED PARTY TRANSACTIONS**

CBL's Predecessor and certain officers of the Company have a significant minority interest in the construction company that the Company engaged to build substantially all of the Company's development properties. The Company paid approximately \$235,539, \$221,151 and \$96,246 to the construction company in 2007, 2006 and 2005, respectively, for construction and development activities. The Company had accounts payable to the construction company of \$28,955 and \$31,243 at December 31, 2007 and 2006, respectively.

The Management Company provides management, development and leasing services to the Company's unconsolidated affiliates and other affiliated partnerships. Revenues recognized for these services amounted to \$3,584, \$3,219 and \$14,290 in 2007, 2006 and 2005, respectively.

**NOTE 15. CONTINGENCIES**

The Company is currently involved in certain litigation that arises in the ordinary course of business. It is management's opinion that the pending litigation will not materially affect the financial position or results of operations of the Company.

Additionally, management believes that, based on environmental studies completed to date, any exposure to environmental cleanup will not materially affect the financial position and results of operations of the Company.

Guarantees

The Company has guaranteed 50% of the debt of Parkway Place L.P., an unconsolidated affiliate in which the Company owns a 45% interest, which owns Parkway Place in Huntsville, AL. The total amount outstanding at both December 31, 2007 and 2006 was \$53,200, of which the Company had guaranteed \$26,600. The guaranty will expire when the related debt matures in June 2008. However, there are extension options available on the debt and, if exercised, would extend the guaranty. The Company has not recorded an obligation for this guaranty because it has determined that the fair value of the guaranty is not material.

The Company has guaranteed the performance of York Town Center, LP ("YTC"), an unconsolidated affiliate in which the Company owns a 50% interest, under the terms of an agreement with a third party that will own property as part of YTC. Under the terms of that agreement, YTC is obligated to cause performance of the third party's obligations as landlord under its lease with its sole tenant, including, but not limited to, provisions such as co-tenancy and exclusivity requirements. Should YTC fail to cause performance, then the tenant under the third party landlord's lease may pursue certain remedies ranging from rights to terminate its lease to receiving reductions in rent. The Company has guaranteed YTC's performance under this agreement up to a maximum of \$22,000, which decreases by \$800 annually until the guaranteed amount is reduced to \$10,000. The guaranty expires on December 31, 2020. The maximum guaranteed obligation was \$21,200 as of December 31, 2007. The Company has entered into an agreement with its joint venture partner under which the joint venture partner has agreed to reimburse the Company 50% of any amounts the Company is obligated to fund under the guaranty. The Company has not recorded an obligation for this guaranty because it has determined that the fair value of the guaranty is not material.

The Company owns a parcel of land that it is ground leasing to a third party developer for the purpose of developing a shopping center. The Company has guaranteed 27% of the third party's construction loan and bond line of credit (the "loans") of which the maximum guaranteed amount is \$31,554. The total amount outstanding at December 31, 2007 on the loans was \$19,893 of which the Company has guaranteed \$5,371. The Company has recorded an obligation of \$315 in the accompanying consolidated balance sheet as of December 31, 2007 to reflect the estimated fair value of the guaranty.

Performance Bonds

The Company has issued various bonds that it would have to satisfy in the event of non-performance. The total amount outstanding on these bonds was \$40,169 and \$18,369 at December 31, 2007 and 2006, respectively.

Ground Leases

The Company is the lessee of land at certain of its properties under long-term operating leases, which include scheduled increases in minimum rents. The Company recognizes these scheduled rent increases on a straight-line basis over the initial lease terms. Most leases have initial terms of at least 20 years and contain one or more renewal options, generally for a minimum of five- or 10-year periods. Lease expense recognized in the consolidated statements of operations for 2007, 2006 and 2005 was \$1,508, \$1,323 and \$864, respectively.

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The future obligations under these operating leases at December 31, 2007, are as follows:

|            |           |
|------------|-----------|
| 2008       | \$ 2,258  |
| 2009       | 2,287     |
| 2010       | 2,293     |
| 2011       | 2,423     |
| 2012       | 2,328     |
| Thereafter | 87,443    |
|            | \$ 99,032 |

### NOTE 16. FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying values of cash and cash equivalents, receivables, accounts payable and accrued liabilities are reasonable estimates of their fair values because of the short maturity of these financial instruments. Based on the interest rates for similar financial instruments, the carrying value of mortgage notes receivable is a reasonable estimate of fair value. The Company entered into an interest rate swap on December 31, 2007, at which time its fair value was \$0. The fair value of mortgage and other notes payable was \$5,640,130 and \$4,608,682 at December 31, 2007 and 2006, respectively. The fair value was calculated by discounting future cash flows for the notes payable using estimated rates at which similar loans would be made currently.

### NOTE 17. SHARE-BASED COMPENSATION

The Company maintains the CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan, as amended, which permits the Company to issue stock options and common stock to selected officers, employees and directors of the Company up to a total of 10,400,000 shares. The compensation committee of the board of directors (the "Committee") administers the plan.

Historically, the Company accounted for its stock-based compensation plans under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* ("APB No. 25"), and related interpretations. Effective January 1, 2003, the Company elected to begin recording the expense associated with stock options granted after January 1, 2003, on a prospective basis in accordance with the fair value and transition provisions of Statement of Financial Accounting Standards ("SFAS") No. 123, *Accounting for Stock-Based Compensation*, as amended by SFAS No. 148, *Accounting for Stock-Based Compensation – Transition and Disclosure – An Amendment of FASB Statement No. 123*.

Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123(R), *Share-Based Payment*, using the modified-prospective-transition method. Under that transition method, compensation cost recognized during the year ended December 31, 2006 includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123 and (b) compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123(R). Under SFAS No. 123(R), share-based payments are not recorded as shareholders' equity until the related compensation expense is recognized. Accordingly, the Company reclassified \$8,895 from the deferred compensation line item in shareholders' equity to additional-paid in capital as of January 1, 2006. Results for prior periods have not been restated.



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As a result of adopting SFAS No. 123(R) on January 1, 2006, the Company's net income available to common shareholders for the year ended December 31, 2006 was \$302 lower than if it had continued to account for share-based compensation under SFAS No. 123. As a result, basic EPS and diluted EPS were each \$0.01 per share lower.

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The compensation cost that has been charged against income for the plan was \$5,985, \$5,632 and \$4,775 for 2007, 2006 and 2005, respectively. Compensation cost resulting from share-based awards is recorded at the Management Company, which is a taxable entity. The income tax benefit resulting from stock-based compensation of \$9,104 and \$5,750 in 2007 and 2006, respectively, has been reflected as a financing cash flow in the consolidated statements of cash flows. As a result of recurring losses in 2005 and 2004, a full valuation allowance had been recorded against the Management Company's net deferred tax asset. Accordingly, the recognition of compensation cost or the tax deduction received upon the exercise or vesting of share-based awards resulted in no tax benefits to the Company in those years. Compensation cost capitalized as part of real estate assets was \$786, \$947 and \$535 in 2007, 2006 and 2005, respectively.

### Stock Options

Stock options issued under the plan allow for the purchase of common stock at the fair market value of the stock on the date of grant. Stock options granted to officers and employees vest and become exercisable in equal installments on each of the first five anniversaries of the date of grant and expire 10 years after the date of grant. Stock options granted to independent directors are fully vested upon grant; however, the independent directors may not sell, pledge or otherwise transfer their stock options during their board term or for one year thereafter. No stock options have been granted since 2002.

No stock-based compensation expense related to stock options granted prior to January 1, 2003, has been reflected in net income of periods ended prior to January 1, 2006, since these awards are being accounted for under APB No. 25 and all options granted had an exercise price equal to the fair value of the Company's common stock on the date of grant. For SFAS No. 123 pro forma disclosure purposes, the fair value of stock options was determined as of the date of grant using the Black-Scholes option-pricing model.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123(R) to all outstanding and unvested awards in 2005:

|   | <b>Year</b>         |
|---|---------------------|
|   | <b>Ended</b>        |
|   | <b>December 31,</b> |
|   | <b>2005</b>         |
| Net income available to common shareholders, as reported  | \$ 131,907          |
| Stock-based compensation expense included in reported net income available to common shareholders | 4,775               |
| Total stock-based compensation expense determined under fair value method                         | (5,186)             |
| Pro forma net income available to common shareholders   | \$ 131,496          |
| <b>Earnings per share:</b>  |                     |
| Basic, as reported  | \$ 2.10             |
| Basic, pro forma  | \$ 2.10             |
| Diluted, as reported  | \$ 2.03             |
| Diluted, pro forma  | \$ 2.03             |

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The Company's stock option activity for the year ended December 31, 2007 is summarized as follows:

|  | <b>Shares</b> | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> | <b>Weighted<br/>Average<br/>Remaining<br/>Contractual<br/>Term</b> | <b>Aggregate<br/>Intrinsic Value</b> |
|--|---------------|--|--|--------------------------------------|
| Outstanding at January 1, 2007           | 1,502,720     | \$ 14.40   |  |                                      |
| Exercised                                | (848,690)     | \$ 13.39   |  |                                      |
| Cancelled                                | (1,000)       | \$ 18.27   |  |                                      |
| Expired                                  | (1,000)       | \$ 12.81   |  |                                      |
| Outstanding at December 31, 2007         | 652,030       | \$ 15.71   | 3.5  | \$ 5,357                             |
| Vested at December 31, 2007              | 652,030       | \$ 15.71   | 3.5  | \$ 5,357                             |
| Options exercisable at December 31, 2007 | 652,030       | \$ 15.71   | 3.5  | \$ 5,357                             |

The total intrinsic value of options exercised during 2007, 2006 and 2005 was \$17,581, \$19,898 and \$23,055, respectively.

### Stock Awards

Under the plan, common stock may be awarded either alone, in addition to, or in tandem with other stock awards granted under the plan. The Committee has the authority to determine eligible persons to whom common stock will be awarded, the number of shares to be awarded and the duration of the vesting period, as defined. Generally, an award of common stock vests either immediately at grant, in equal installments over a period of five years or in one installment at the end of periods up to five years. The Committee may also provide for the issuance of common stock under the plan on a deferred basis pursuant to deferred compensation arrangements. The fair value of common stock awarded under the plan is determined based on the market price of the Company's common stock on the grant date and the related compensation expense is recognized over the vesting period on a straight-line basis.

A summary of the status of the Company's stock awards as of December 31, 2007, and changes during the year ended December 31, 2007, is presented below:

|                              | <b>Shares</b> | <b>Weighted<br/>Average<br/>Grant-Date<br/>Fair Value</b> |
|------------------------------|---------------|---|
| Nonvested at January 1, 2007 | 457,344       | \$ 34.35  |
| Granted                      | 106,047       | \$ 34.66  |
| Vested                       | (253,397)     | \$ 31.85  |

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|                                |          |          |
|--------------------------------|----------|----------|
| Forfeited                      | (11,664) | \$ 36.32 |
| Nonvested at December 31, 2007 | 298,330  | \$ 36.73 |

The weighted average grant-date fair value of shares granted during 2007, 2006 and 2005 was \$34.66, \$39.73 and \$38.24, respectively. The total fair value of shares vested during 2007, 2006 and 2005 was \$6,064, \$6,753 and \$13,144, respectively.

As of December 31, 2007, there was \$8,318 of total unrecognized compensation cost related to nonvested stock awards granted under the plan, which is expected to be recognized over a weighted average period of 2.8 years.

**NOTE 18. EMPLOYEE BENEFIT PLANS**

401(k) Plan

The Management Company maintains a 401(k) profit sharing plan, which is qualified under Section 401(a) and Section 401(k) of the Code to cover employees of the Management Company. All employees who have attained the age of 21 and have completed at least 90 days of service are eligible to participate in the plan. The plan provides for employer matching contributions on behalf of each participant equal to 50% of the portion of such participant's contribution that does not exceed 2.5% of such participant's compensation for the plan year. Additionally, the Management Company has the discretion to make additional profit-sharing-type contributions not related to participant elective contributions. Total contributions by the Management Company were \$1,172, \$1,157 and \$727 in 2007, 2006 and 2005, respectively.

Employee Stock Purchase Plan

The Company maintains an employee stock purchase plan that allows eligible employees to acquire shares of the Company's common stock in the open market without incurring brokerage or transaction fees. Under the plan, eligible employees make payroll deductions that are used to purchase shares of the Company's common stock. The shares are purchased by the fifth business day of the month following the month when the deductions were withheld. The shares are purchased at the prevailing market price of the stock at the time of purchase.

Deferred Compensation Arrangements

The Company has entered into agreements with certain of its officers that allow the officers to defer receipt of selected salary increases and/or bonus compensation for periods ranging from 5 to 10 years. For certain officers, the deferred compensation arrangements provide that when the salary increase or bonus compensation is earned and deferred, shares of the Company's common stock issuable under the Amended and Restated Stock Incentive Plan are deemed set aside for the amount deferred. The number of shares deemed set aside is determined by dividing the amount of compensation deferred by the fair value of the Company's common stock on the deferral date, as defined in the arrangements. The shares set aside are deemed to receive dividends equivalent to those paid on the Company's common stock, which are then deemed to be reinvested in the Company's common stock in accordance with the Company's dividend reinvestment plan. When an arrangement terminates, the Company will issue shares of the Company's common stock to the officer equivalent to the number of shares deemed to have accumulated under the officer's arrangement. The Company accrues compensation expense related to these agreements as the compensation is earned during the term of the agreement.

In December 2007, the Company issued 2,683 shares of common stock to an officer as a result of the termination of that officer's deferred compensation agreement.

In June 2006, the Company issued 13,974 shares of common stock to an officer, net of 5,026 shares surrendered to satisfy withholding taxes, as a result of the termination of that officer's deferred compensation agreement.

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At December 31, 2007 and 2006, respectively, there were 47,601 and 47,813 shares that were deemed set aside in accordance with these arrangements.

For other officers, the deferred compensation arrangements provide that their bonus compensation is deferred in the form of a note payable to the officer. Interest accumulates on these notes at 5.0%. When an arrangement terminates, the note payable plus accrued interest is paid to the officer in cash. At December 31, 2007 and 2006, respectively, the Company had notes payable, including accrued interest, of \$224 and \$165 related to these arrangements.

**NOTE 19. STAFF ACCOUNTING BULLETIN NO. 108**

As discussed in Note 2, the Company adopted SAB No. 108 on December 31, 2006.

In prior years, the Company incorrectly recorded the realized tax return benefits of excess stock compensation deductions as reductions to income tax expense rather than as increases to additional paid-in capital and minority interest liability in accordance with SFAS No. 109, *Accounting for Income Taxes*. Additionally, the Company improperly recorded deferred tax assets. These errors in accounting for income taxes resulted in an understatement of the Company's provision for income taxes and an overstatement of net income and minority interest in earnings of the Operating Partnership for the affected years.

As permitted by the initial application provisions of SAB No. 108, the Company adjusted the affected balance sheet accounts and retained earnings as of January 1, 2006 for the cumulative effect of these errors. The impact of correcting these items as of January 1, 2006 is summarized as follows:

|                             |            |
|-----------------------------|------------|
| Deferred tax asset          | \$ 4,442   |
| Minority interest liability | (2,008)    |
| Additional paid-in capital  | (9,696)    |
| Retained earnings           | \$ (7,262) |

**NOTE 20. SUBSEQUENT EVENTS**

On January 2, 2008, the Company entered into a \$150,000 pay fixed/receive variable interest rate swap agreement with Key Bank National Association to hedge the interest rate risk exposure on an amount of borrowings on the Company's largest secured credit facility equal to the swap notional amount. This interest rate swap hedges the risk of changes in cash flows on the Company's designated forecasted interest payments attributable to changes in 1-month LIBOR, the designated benchmark interest rate being hedged, thereby reducing exposure to variability in cash flows relating to interest payments on the variable-rate debt. The interest rate swap will effectively fix the interest payments on the portion of debt principal corresponding to the swap notional amount of 4.453%. The swap matures on December 30, 2009.

In February 2008, the Company entered into 50/50 joint venture agreements with The Benchmark Group of Amherst, NY, for the development of two open-air projects. Total development costs for both projects is estimated to be \$294,137 and both developments are scheduled to open in 2009.

CBL-TRS completed its acquisition of properties from the Starmount Company when it acquired an anchor parcel at Friendly Center for \$5,000 in January 2008 and when it acquired Renaissance Center, located in Greensboro, NC, for \$89,639 in February 2008. The aggregate purchase price consisted of \$58,121 in cash and the assumption of \$36,518 of non-recourse debt that bears interest at a fixed interest rate of 5.61% and matures in July 2016.





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**NOTE 21. QUARTERLY INFORMATION (UNAUDITED)**

The following quarterly information differs from previously reported results since the results of operations of certain long-lived assets disposed of subsequent to each quarter end in 2007 have been reclassified to discontinued operations for all periods presented.

|   | <b>First</b>     | <b>Second</b>    | <b>Third</b>     | <b>Fourth</b>    |                    |
|---|------------------|------------------|------------------|------------------|--------------------|
| <b>Year Ended December 31, 2007</b>                 | <b>Quarter</b>   | <b>Quarter</b>   | <b>Quarter</b>   | <b>Quarter</b>   | <b>Total (1)</b>   |
| Total revenues                                      | <b>\$249,018</b> | <b>\$246,293</b> | <b>\$251,017</b> | <b>\$294,299</b> | <b>\$1,040,627</b> |
| Income from operations                              | <b>99,573</b>    | <b>97,779</b>    | <b>101,139</b>   | <b>126,526</b>   | <b>425,017</b>     |
| Income from continuing operations                   | <b>24,996</b>    | <b>22,081</b>    | <b>17,744</b>    | <b>16,773</b>    | <b>81,594</b>      |
| Discontinued operations                             | <b>48</b>        | <b>608</b>       | <b>4,797</b>     | <b>2,100</b>     | <b>7,553</b>       |
| Net income available to common shareholders         | <b>17,401</b>    | <b>11,465</b>    | <b>17,088</b>    | <b>13,418</b>    | <b>59,372</b>      |
| Basic per share data:                               |                  |                  |                  |                  |                    |
| Income from continuing operations, net of preferred |                  |                  |                  |                  |                    |
| dividends   | <b>\$0.27</b>    | <b>\$0.17</b>    | <b>\$0.19</b>    | <b>\$0.17</b>    | <b>\$0.79</b>      |
| Net income available to common shareholders         | <b>\$0.27</b>    | <b>\$0.18</b>    | <b>\$0.26</b>    | <b>\$0.20</b>    | <b>\$0.91</b>      |
| Diluted per share data:                             |                  |                  |                  |                  |                    |
| Income from continuing operations, net of preferred |                  |                  |                  |                  |                    |
| dividends   | <b>\$0.26</b>    | <b>\$0.16</b>    | <b>\$0.19</b>    | <b>\$0.17</b>    | <b>\$0.79</b>      |
| Net income available to common shareholders         | <b>\$0.26</b>    | <b>\$0.17</b>    | <b>\$0.26</b>    | <b>\$0.20</b>    | <b>\$0.90</b>      |

|   | <b>First</b>   | <b>Second</b>  | <b>Third</b>   | <b>Fourth</b>  |                  |
|---|----------------|----------------|----------------|----------------|------------------|
| <b>Year Ended December 31, 2006</b>                 | <b>Quarter</b> | <b>Quarter</b> | <b>Quarter</b> | <b>Quarter</b> | <b>Total (1)</b> |
| Total revenues                                      | \$243,861      | \$235,326      | \$245,043      | \$271,272      | \$995,502        |
| Income from operations                              | 103,949        | 96,822         | 93,595         | 119,684        | 414,050          |
| Income from continuing operations                   | 26,004         | 19,856         | 21,829         | 36,882         | 104,571          |
| Discontinued operations                             | 2,251          | 8,714          | 150            | 1,815          | 12,930           |
| Net income available to common shareholders         | 20,613         | 20,928         | 14,337         | 31,055         | 86,933           |
| Basic per share data:                               |                |                |                |                |                  |
| Income from continuing operations, net of preferred |                |                |                |                |                  |
| dividends   | \$0.29         | \$0.19         | \$0.22         | \$0.45         | \$1.16           |
| Net income available to common shareholders         | \$0.33         | \$0.33         | \$0.22         | \$0.48         | \$1.36           |
| Diluted per share data:                             |                |                |                |                |                  |
| Income from continuing operations, net of preferred |                |                |                |                |                  |
| dividends   | \$0.29         | \$0.19         | \$0.22         | \$0.44         | \$1.13           |
| Net income available to common shareholders         | \$0.32         | \$0.32         | \$0.22         | \$0.47         | \$1.33           |

(1) The sum of quarterly earnings per share may differ from annual earnings per share due to rounding.



## Schedule II

## CBL &amp; Associates Properties, Inc.

## Valuation and Qualifying Accounts

(in thousands)

|  | Year Ended December 31, |          |          |
|--|-------------------------|----------|----------|
|  | 2007                    | 2006     | 2005     |
| Allowance for doubtful accounts:                       |                         |          |          |
| Balance, beginning of year                             | \$ 1,128                | \$ 3,439 | \$ 3,237 |
| Additions (reductions) in allowance charged to expense | 1,288                   | (1,097 ) | 1,296    |
| Bad debts charged against allowance                    | (1,290 )                | (1,214 ) | (1,094 ) |
| Balance, end of year                                   | \$ 1,126                | \$ 1,128 | \$ 3,439 |

**CBL & ASSOCIATES PROPERTIES, INC.**  
**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**  
**At December 31, 2007**  
**(In thousands)**

| Description<br>Location                      | Encumbrances<br>(B) | Initial Cost (A) |                                  |   |                               | Gross Amounts at Which Carried<br>at Close of Period |                                  |           |                                    |  |
|--|---------------------|------------------|----------------------------------|---|-------------------------------|--|----------------------------------|-----------|------------------------------------|--|
|  |                     | Land             | Buildings<br>and<br>Improvements | Costs<br>Capitalized<br>Subsequent<br>to<br>Acquisition | Sales of<br>Outparcel<br>Land | Land   | Buildings<br>and<br>Improvements | Total (C) | Accumulated<br>Depreciation<br>(D) | Date of<br>Construction<br>/ Acquisition |
| <b>MALLS:</b>                                |                     |                  |                                  |   |                               |  |                                  |           |                                    |  |
| Alamance<br>Crossing,<br>Burlington, NC      | \$ 62,528           | \$20,853         | \$ 62,799                        | \$ (49)   | \$ (1,099)                    | \$ 19,754  | \$ 62,750                        | \$ 82,504 | \$ 965                             | 2007                                     |
| Harbor Place,<br>Douglasville,<br>GA         | 73,058              | 7,637            | 95,330                           | 19,168  | —                             | 7,637  | 114,498                          | 122,135   | 28,770                             | 1998-1999                                |
| Asheville Mall,<br>Asheville, NC             | 65,757              | 7,139            | 58,747                           | 35,503  | (805)                         | 6,334  | 94,250                           | 100,584   | 21,583                             | 1998                                     |
| Bonita Lakes<br>Mall, Meridian,<br>MS        | 24,199              | 4,924            | 31,933                           | 8,425   | (985)                         | 4,924  | 39,373                           | 44,297    | 11,963                             | 1997                                     |
| Brookfield<br>Square,<br>Brookfield, WI      | 101,726             | 8,996            | 84,250                           | 15,390  | —                             | 8,999  | 99,637                           | 108,636   | 16,281                             | 2001                                     |
| Burnsville<br>Center,<br>Burnsville, MN      | 65,164              | 12,804           | 71,355                           | 45,477  | (1,157)                       | 16,102   | 112,377                          | 128,479   | 26,032                             | 1998                                     |
| Cary Towne<br>Center, Cary,<br>NC            | 83,597              | 23,688           | 74,432                           | 20,718  | —                             | 23,701   | 95,137                           | 118,838   | 16,250                             | 2001                                     |
| Chapel Hill<br>Mall, Akron,<br>OH            | 75,750              | 6,578            | 68,043                           | 14,079  | —                             | 6,578  | 82,122                           | 88,700    | 8,312                              | 2004                                     |
| Cherryvale<br>Mall, Rockford,<br>IL          | 90,905              | 11,892           | 63,973                           | 44,660  | (1,667)                       | 11,608   | 107,250                          | 118,858   | 14,722                             | 2001                                     |
| Chesterfield<br>Mall,<br>Chesterfield,<br>MO | 137,666             | 11,083           | 282,140                          |   | —                             | 11,083   | 282,140                          | 293,223   | 1,867                              | 2007                                     |
| Citadel Mall,<br>Charleston, SC              | 74,553              | 11,443           | 44,008                           | 11,599  | —                             | 11,896   | 55,154                           | 67,050    | 9,717                              | 2001                                     |
| College Square<br>(E), Morristown,           | —                   | 2,954            | 17,787                           | 11,853  | (27)                          | 2,927  | 29,640                           | 32,567    | 12,488                             | 1987-1988                                |

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|   |         |        |         |        |       |        |         |         |        |           |
|---|---------|--------|---------|--------|-------|--------|---------|---------|--------|-----------|
| Columbia Place,<br>Columbia, SC           | 30,945  | 10,808 | 52,348  | 13,387 | (423) | 10,385 | 65,735  | 76,120  | 10,211 | 2002      |
| Coolsprings<br>Galleria,<br>Nashville, TN | 125,161 | 13,527 | 86,755  | 48,126 | —     | 13,527 | 134,881 | 148,408 | 49,790 | 1989-1991 |
| Cross Creek<br>Mall,<br>Fayetteville, NC  | 66,484  | 19,155 | 104,353 | 8,820  | —     | 19,155 | 113,173 | 132,328 | 15,490 | 2003      |
| Eastland Mall,<br>Bloomington, IL         | 59,400  | 5,746  | 75,893  | 1,304  |       | 6,057  | 76,886  | 82,943  | 6,372  | 2005      |
| East Towne<br>Mall, Madison,<br>VI        | 77,473  | 4,496  | 63,867  | 37,584 | (366) | 4,130  | 101,451 | 105,581 | 16,982 | 2002      |
| Eastgate Mall,<br>Cincinnati, OH          | 62,124  | 13,046 | 44,949  | 25,247 | (879) | 12,167 | 70,196  | 82,363  | 12,222 | 2001      |
| Fashion Square,<br>Laginaw, MI            | 55,937  | 15,218 | 64,970  | 10,453 | —     | 15,218 | 75,423  | 90,641  | 14,369 | 2001      |
| Fayette Mall,<br>Lexington, KY            | 90,220  | 20,707 | 84,267  | 40,323 | 11    | 20,718 | 124,590 | 145,308 | 19,221 | 2001      |
| Frontier Mall<br>(E), Cheyenne,<br>WY     | —       | 2,681  | 15,858  | 13,878 | —     | 2,681  | 29,736  | 32,417  | 13,067 | 1984-1985 |
| Foothills Mall<br>(E), Maryville,<br>TN   | —       | 4,536  | 14,901  | 11,271 | —     | 4,536  | 26,172  | 30,708  | 12,233 | 1996      |
| Georgia Square<br>(E), Athens, GA         | —       | 2,982  | 31,071  | 15,532 | (31)  | 2,951  | 46,603  | 49,554  | 23,494 | 1982      |
| Greenbriar Mall,<br>Chesapeake, VA        | 83,570  | 3,181  | 107,355 | 4,333  | (626) | 2,555  | 111,688 | 114,243 | 11,839 | 2004      |
| Hamilton Place,<br>Chattanooga,<br>TN     | 115,014 | 2,422  | 40,757  | 21,443 | (441) | 1,981  | 62,200  | 64,181  | 26,628 | 1986-1987 |
| Janes Mall,<br>Winston-Salem,<br>NC       | 99,598  | 17,176 | 133,376 | 37,136 | (948) | 16,808 | 169,932 | 186,740 | 28,734 | 2001      |
| Harford Mall<br>(E), Bel Air,<br>MD       | —       | 8,699  | 45,704  | 22,206 | —     | 8,699  | 67,910  | 76,609  | 8,235  | 2003      |

**CBL & ASSOCIATES PROPERTIES, INC.**  
**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**  
**At December 31, 2007**  
(In thousands)  
(continued)

| Description<br>/Location                  | Initial Cost (A)    |        |                                  |   | Gross Amounts at Which<br>Carried at Close of Period |                                  |                              |                                    |  |           |
|---|---------------------|--------|----------------------------------|---|--|----------------------------------|------------------------------|------------------------------------|--|-----------|
|   | Encumbrances<br>(B) | Land   | Buildings<br>and<br>Improvements | Costs<br>Capitalized<br>Subsequent Sales of<br>to Outparcel<br>Acquisition Land | Land   | Buildings<br>and<br>Improvements | Total<br>Depreciation<br>(C) | Accumulated<br>Depreciation<br>(D) | Date of<br>Construction<br>/ Acquisition |           |
| Hickory Hollow<br>Mall, Nashville,<br>TN  | 82,254              | 13,813 | 111,431                          | 23,764  | -45,163  | 133,845                          | 149,008                      | 31,076                             | 1998                                     |           |
| Hickory Point,<br>(Forsyth)Decatur,<br>IL | 32,288              | 10,732 | 31,728                           | 4,971   | (292)  | 10,440                           | 36,699                       | 47,139                             | 4,556                                    | 2005      |
| Honey Creek<br>Mall, Terre Haute,<br>IN   | 31,921              | 3,108  | 83,358                           | 8,970   | -3,108   | 92,328                           | 95,436                       | 9,362                              | 2004                                     |           |
| JC Penney Store<br>(E), Maryville,<br>TN  | —                   | —      | 2,650                            | —   | —  | —                                | 2,650                        | 2,650                              | 1,546                                    | 1983      |
| Janesville Mall,<br>Janesville, WI        | 11,115              | 8,074  | 26,009                           | 4,114   | -8,074   | 30,123                           | 38,197                       | 8,163                              | 1998                                     |           |
| Jefferson Mall,<br>Louisville, KY         | 40,697              | 13,125 | 40,234                           | 17,608  | -43,125  | 57,842                           | 70,967                       | 9,655                              | 2001                                     |           |
| The Lakes Mall<br>(E), Muskegon,<br>MI    | —                   | 3,328  | 42,366                           | 8,814   | -3,328   | 51,180                           | 54,508                       | 12,673                             | 2000-2001                                |           |
| Lakeshore Mall<br>(E), Sebring, FL        | —                   | 1,443  | 28,819                           | 4,710   | (169)  | 1,274                            | 33,529                       | 34,803                             | 12,559                                   | 1991-1992 |
| Laurel Park,<br>Livonia, MI               | 56,034              | 13,289 | 92,579                           | 3,347   | -43,289  | 95,926                           | 109,215                      | 9,508                              | 2005                                     |           |
| Layton Hills Mall,<br>Layton, UT          | 106,571             | 20,464 | 99,836                           | 2,745   | (275)  | 20,189                           | 102,581                      | 122,770                            | 9,732                                    | 2005      |
| Madison Square<br>(E), Huntsville,<br>AL  | —                   | 17,596 | 39,186                           | 20,426  | -47,596  | 59,612                           | 77,208                       | 9,102                              | 1984                                     |           |
| Mall Del Norte,<br>Laredo, TX             | 113,400             | 21,734 | 142,049                          | 22,876  | -21,734  | 164,925                          | 186,659                      | 15,248                             | 2004                                     |           |
|   | 149,102             | 22,511 | 145,769                          | 1,641   | -22,511  | 147,410                          | 169,921                      | 18,305                             | 2005                                     |           |

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|  |         |         |         |        |  |              |         |         |        |           |
|--|---------|---------|---------|--------|--|--------------|---------|---------|--------|-----------|
| Mall of Acadiana,<br>Lafayette, LA           |         |         |         |        |  |              |         |         |        |           |
| Meridian Mall,<br>Lansing, MI                | 86,288  | 529     | 103,678 | 55,723 |  | —2,232       | 157,698 | 159,930 | 37,313 | 1998      |
| Midland Mall,<br>Midland, MI                 | 37,383  | 10,321  | 29,429  | 6,884  |  | —10,321      | 36,313  | 46,634  | 7,827  | 2001      |
| Mid Rivers Mall,<br>St. Peters, MO           | 83,351  | 16,384  | 170,582 |        |  | 16,384       | 170,582 | 186,966 | 1,160  | 2007      |
| Monroeville Mall,<br>Pittsburgh, PA          | 126,284 | 21,263  | 177,214 | 11,841 |  | —21,271      | 189,047 | 210,318 | 18,504 | 2004      |
| Northpark Mall,<br>Joplin, MO                | 39,462  | 9,977   | 65,481  | 29,839 |  | —10,962      | 94,335  | 105,297 | 8,624  | 2004      |
| Northwoods Mall,<br>Charleston, SC           | 58,267  | 14,867  | 49,647  | 16,512 |  | (777) 14,090 | 66,159  | 80,249  | 11,562 | 2001      |
| Oak Hollow Mall,<br>High Point, NC           | 39,723  | 5,237   | 54,775  | 3,339  |  | —5,237       | 58,114  | 63,351  | 20,807 | 1994-1995 |
| Oakpark Mall,<br>Overland Park,<br>KS        | 276,084 | 23,119  | 318,759 | 2,609  |  | —23,119      | 321,368 | 344,487 | 22,230 | 2005      |
| Old Hickory Mall,<br>Jackson, TN             | 32,271  | 15,527  | 29,413  | 4,213  |  | —15,527      | 33,626  | 49,153  | 6,409  | 2001      |
| Panama City<br>Mall, Panama<br>City, FL      | 38,290  | 9,017   | 37,454  | 12,320 |  | —12,168      | 46,623  | 58,791  | 7,201  | 2002      |
| Parkdale Mall,<br>Beaumont, TX               | 51,581  | 20,723  | 47,390  | 32,248 |  | (307) 20,416 | 79,638  | 100,054 | 13,705 | 2001      |
| Park Plaza Mall,<br>Little Rock, AR          | 43,093  | 6,297   | 81,638  | 31,059 |  | —6,304       | 112,690 | 118,994 | 11,062 | 2004      |
| Pemberton<br>Square,<br>Vicksburg, MS        |         | — 1,191 | 14,305  | 516    |  | (947) 244    | 14,821  | 15,065  | 7,342  | 1986      |
| Post Oak Mall<br>(E), College<br>Station, TX |         | — 3,936 | 48,948  | 1,877  |  | (327) 3,608  | 50,826  | 54,434  | 17,837 | 1984-1985 |
| Randolph Mall,<br>Asheboro, NC               | 14,072  | 4,547   | 13,927  | 7,847  |  | —4,547       | 21,774  | 26,321  | 3,868  | 2001      |
| Regency Mall,<br>Racine, WI                  | 31,913  | 3,384   | 36,839  | 14,726 |  | —4,188       | 50,761  | 54,949  | 10,303 | 2001      |
| Richland Mall<br>(E), Waco, TX               |         | — 9,874 | 35,238  | 4,921  |  | —9,887       | 40,146  | 50,033  | 6,308  | 2002      |

**CBL & ASSOCIATES PROPERTIES, INC.**  
**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**  
**At December 31, 2007**  
(In thousands)  
(continued)

| Description<br>/Location                        | Initial Cost (A)    |        |                           |   | Gross Amounts at Which<br>Carried at Close of Period |                                  |                              |                                    |  |      |
|---|---------------------|--------|---------------------------|---|--|----------------------------------|------------------------------|------------------------------------|--|------|
|   | Encumbrances<br>(B) | Land   | Buildings<br>Improvements | Costs<br>Capitalized<br>Subsequent Sales of<br>to Outparcel<br>Acquisition Land | Land   | Buildings<br>and<br>Improvements | Total<br>Depreciation<br>(C) | Accumulated<br>Depreciation<br>(D) | Date of<br>Construction<br>/ Acquisition |      |
| Rivergate Mall,<br>Nashville, TN                | 66,477              | 17,896 | 86,767                    | 17,981  | —17,896  | 104,748                          | 122,644                      | 26,394                             | 1998                                     |      |
| River Ridge<br>Mall (E),<br>Lynchburg, VA       | —                   | 4,824  | 59,052                    | (1,572)   | —4,825   | 57,479                           | 62,304                       | 6,294                              | 2003                                     |      |
| South County<br>Center,<br>Mehlville, MO        | 78,565              | 15,754 | 159,249                   |   | 15,754   | 159,249                          | 175,003                      | 1,740                              | 2007                                     |      |
| Southaven<br>Town Ctr,<br>Southaven, MS         | 45,434              | 8,255  | 29,380                    | 4,986   | —8,577   | 34,044                           | 42,621                       | 3,188                              | 2005                                     |      |
| Southpark Mall,<br>Colonial<br>Heights, VA      | 37,550              | 9,501  | 73,262                    | 17,064  | —9,503   | 90,324                           | 99,827                       | 11,160                             | 2003                                     |      |
| Stroud Mall,<br>Stroudsburg,<br>PA              | 30,581              | 14,711 | 23,936                    | 9,630   | —14,711  | 33,566                           | 48,277                       | 8,260                              | 1998                                     |      |
| St. Clair<br>Square,<br>Fairview<br>Heights, IL | 61,809              | 11,027 | 75,620                    | 28,216  | —11,027  | 103,836                          | 114,863                      | 26,043                             | 1996                                     |      |
| Sunrise Mall<br>(E),<br>Brownsville,<br>TX      | —                   | 11,156 | 59,047                    | 4,592   | —11,156  | 63,639                           | 74,795                       | 11,139                             | 2003                                     |      |
| Towne Mall<br>(E), Franklin,<br>OH              | —                   | 3,101  | 17,033                    | 561   | (641)  | 2,460                            | 17,594                       | 20,054                             | 3,433                                    | 2001 |
| Turtle Creek<br>Mall (E),<br>Hattiesburg,       | —                   | 2,345  | 26,418                    | 7,797   | —3,535   | 33,025                           | 36,560                       | 12,478                             | 1993-1995                                |      |



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|   |         |        |         |        |         |         |         |         |        |           |
|---|---------|--------|---------|--------|---------|---------|---------|---------|--------|-----------|
| MS                                      |         |        |         |        |         |         |         |         |        |           |
| Valley View,<br>Roanoke, VA             | 46,317  | 15,985 | 77,771  | 21,001 |         | -15,987 | 98,770  | 114,757 | 16,085 | 2003      |
| Volusia Mall,<br>Daytona, FL            | 53,539  | 2,526  | 120,242 | 4,042  |         | -2,526  | 124,284 | 126,810 | 12,732 | 2004      |
| Walnut Square<br>(E), Dalton, GA        | —       | 50     | 15,138  | 6,764  |         | —       | 50      | 21,902  | 21,952 | 1984-1985 |
| Wausau Center,<br>Wausau, WI            | 12,133  | 5,231  | 24,705  | 15,699 | (5,231) | —       | 40,404  | 40,404  | 6,744  | 2001      |
| West County<br>Center, Des<br>Pres, MO  | 153,871 | 4,957  | 346,819 |        |         | 4,957   | 346,819 | 351,776 | 1,902  | 2007      |
| West Towne<br>Mall, Madison,<br>WI      | 109,430 | 9,545  | 83,084  | 35,357 |         | -9,545  | 118,441 | 127,986 | 19,592 | 2002      |
| Westgate Mall,<br>Spartanburg,<br>SC    | 50,551  | 2,149  | 23,257  | 42,274 | (432)   | 1,742   | 65,506  | 67,248  | 21,762 | 1995      |
| Westmoreland<br>Mall,<br>Greensburg, PA | 75,895  | 4,621  | 84,215  | 12,800 |         | -4,621  | 97,015  | 101,636 | 14,511 | 2002      |
| York Galleria,<br>York, PA              | 48,873  | 5,757  | 63,316  | 7,936  |         | -5,757  | 71,252  | 77,009  | 15,334 | 1995      |

**ASSOCIATED  
CENTERS:**

|   |        |       |        |         |  |        |        |        |        |           |           |
|---|--------|-------|--------|---------|--|--------|--------|--------|--------|-----------|-----------|
| Annex at<br>Monroeville,<br>Monroeville,<br>PA        |        | 716   | 29,496 | 305     |  | —      | 716    | 29,801 | 30,517 | 3,149     | 2004      |
| Bonita<br>Crossing,<br>Meridian, MS                   | 7,582  | 794   | 4,786  | 8,077   |  | —      | 794    | 12,863 | 13,657 | 3,087     | 1997      |
| Chapel Hill<br>Crossing,<br>Akron, OH                 | —      | 925   | 2,520  | 996     |  | —      | 925    | 3,516  | 4,441  | 488       | 2004      |
| Coolsprings<br>Xing (E),<br>Nashville, TN             | —      | 2,803 | 14,985 | 4,469   |  | -3,554 | 18,703 | 22,257 | 7,352  | 1991-1993 |           |
| Courtyard at<br>Hickory<br>Hollow,<br>Nashville, TN   | 3,829  | 3,314 | 2,771  | 420     |  | -3,314 | 3,191  | 6,505  | 719    | 1998      |           |
| The District at<br>Monroeville,<br>Monroeville,<br>PA | —      | 932   |        | -18,859 |  | —      | 934    | 18,857 | 19,791 | 2,341     | 2004      |
| Eastgate<br>Crossing,<br>Cincinnati, OH               | 16,595 | 707   | 2,424  | 2,849   |  | —      | 707    | 5,273  | 5,980  | 511       | 2001      |
|   | —      | 132   | 2,132  | 637     |  | —      | 148    | 2,753  | 2,901  | 1,570     | 1984-1988 |

Foothills Plaza  
(E), Maryville,  
TN

Foothills Plaza  
Expansion(E),  
Maryville, TN

|   |     |       |     |   |     |       |       |       |           |
|---|-----|-------|-----|---|-----|-------|-------|-------|-----------|
| — | 137 | 1,960 | 240 | — | 141 | 2,196 | 2,337 | 1,042 | 1984-1988 |
|---|-----|-------|-----|---|-----|-------|-------|-------|-----------|

**CBL & ASSOCIATES PROPERTIES, INC.**  
**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**  
**At December 31, 2007**  
(In thousands)  
(continued)

| Description<br>/Location                              | Initial Cost (A)    |       |                                  |   |                   | Gross Amounts at Which<br>Carried at Close of Period |                                  |                              |                                    |  |
|---|---------------------|-------|----------------------------------|---|-------------------|--|----------------------------------|------------------------------|------------------------------------|--|
|   | Encumbrances<br>(B) | Land  | Buildings<br>and<br>Improvements | Costs<br>Capitalized<br>Subsequent<br>Sales of<br>to<br>Acquisition | Outparcel<br>Land | Land   | Buildings<br>and<br>Improvements | Total<br>Depreciation<br>(C) | Accumulated<br>Depreciation<br>(D) | Date of<br>Construction<br>/ Acquisition |
| Frontier Square<br>(E), Cheyenne,<br>WY               | —                   | 346   | 684                              | 236   | (86)              | 260  | 920                              | 1,180                        | 441                                | 1985                                     |
| General Cinema<br>(E), Athens, GA                     | —                   | 100   | 1,082                            | 177   | —                 | 100  | 1,259                            | 1,359                        | 878                                | 1984                                     |
| Gunbarrel<br>Pointe (E),<br>Chattanooga,<br>TN        | —                   | 4,170 | 10,874                           | 239   | —                 | 4,170  | 11,113                           | 15,283                       | 2,031                              | 2000                                     |
| Hamilton<br>Corner,<br>Chattanooga,<br>TN             | 16,904              | 630   | 5,532                            | 6,344   | —                 | 734  | 11,772                           | 12,506                       | 2,989                              | 1986-1987                                |
| Hamilton<br>Crossing,<br>Chattanooga,<br>TN           | —                   | 4,014 | 5,906                            | 6,045   | (1,370)           | 2,644  | 11,951                           | 14,595                       | 3,155                              | 1987                                     |
| Hamilton Place<br>Leather One,<br>Chattanooga,<br>TN  | —                   | 1,110 | 1,866                            | —   | —                 | 1,110  | 1,866                            | 2,976                        | 514                                | 2007                                     |
| Harford Annex<br>(E), Bel Air,<br>MD                  | —                   | 2,854 | 9,718                            | 7   | —                 | 2,854  | 9,725                            | 12,579                       | 973                                | 2003                                     |
| The Landing at<br>Arbor Place,<br>Douglasville,<br>GA | 8,247               | 4,993 | 14,330                           | 457   | (734)             | 4,259  | 14,787                           | 19,046                       | 4,186                              | 1998-1999                                |
| Layton<br>Convenience<br>Ctr, Layton                  | —                   | —     | 8                                | 71  | —                 | —  | 79                               | 79                           | 8                                  | 2005                                     |

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|   |        |        |        |       |        |        |        |        |       |      |
|---|--------|--------|--------|-------|--------|--------|--------|--------|-------|------|
| Hills, UT                                   |        |        |        |       |        |        |        |        |       |      |
| Layton Hills Plaza, Layton Hills, UT        | —      | —      | 2      | 345   | —      | —      | 347    | 347    | 11    | 2005 |
| Madison Plaza (E), Huntsville, AL           | —      | 473    | 2,888  | 3,657 | —      | 473    | 6,545  | 7,018  | 1,964 | 1984 |
| The Plaza at Fayette Mall, Lexington, KY    | 44,017 | 9,531  | 27,646 | 4,064 | —9,531 | 31,710 | 41,241 | 1,299  |       | 2006 |
| Parkdale Crossing, Beaumont, TX             | 8,144  | 2,994  | 7,408  | 1,912 | (355)  | 2,639  | 9,320  | 11,959 | 1,197 | 2002 |
| Pemberton Plaza, Vicksburg, MS              | 1,933  | 1,284  | 1,379  | 13    | —1,284 | 1,392  | 2,676  | 211    |       | 2004 |
| The Shoppes At Hamilton, Chattanooga, TN    | —4,894 | 11,700 | 26     |       | —4,894 | 11,726 | 16,620 | 1,368  |       | 2003 |
| Sunrise Commons (E), Brownsville, TX        | —1,013 | 7,525  | (153)  |       | —1,013 | 7,372  | 8,385  | 880    |       | 2003 |
| The Shoppes at Panama City, Panama City, FL | —1,010 | 8,294  | —      |       | —1,010 | 8,294  | 9,304  | 778    |       | 2004 |
| The Shoppes at St. Clair, St. Louis, MO     | 22,306 | 8,250  | 23,623 |       | —8,250 | 23,623 | 31,873 | 819    |       | 2007 |
| The Terrace, Chattanooga, TN                | —4,166 | 9,929  | 14     |       | —4,166 | 9,943  | 14,109 | 2,752  |       | 1997 |
| Village at Rivergate, Nashville, TN         | 3,140  | 2,641  | 2,808  | 2,875 | —2,641 | 5,683  | 8,324  | 1,228  |       | 1998 |
| West Towne Crossing, Madison, WI            | —1,151 | 2,955  | 402    |       | —1,151 | 3,357  | 4,508  | 482    |       | 1998 |
| Westgate Crossing, Spartanburg, SC          | 9,272  | 1,082  | 3,422  | 5,778 | —1,082 | 9,200  | 10,282 | 3,390  |       | 1997 |
| Westmoreland South, Greensburg, PA          | —2,898 | 21,167 | 6,726  |       | —2,898 | 27,893 | 30,791 | 3,180  |       | 2002 |
| <b>COMMUNITY CENTERS</b>                    |        |        |        |       |        |        |        |        |       |      |
| Brassfield Shopping Center, Greensboro, NC  | —      | 1,900  |        |       | —      | —      | 1,900  | 1,900  | 6     | 2007 |

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|   |   |       |        |    |       |        |        |      |      |
|---|---|-------|--------|----|-------|--------|--------|------|------|
| Cauldwell<br>Court,<br>Greensboro, NC     | — | 222   | 1,848  | —  | 222   | 1,848  | 2,070  | 15   | 2007 |
| Chicopee<br>Marketplace,<br>Chicopee, MA  | — | 97    | 5,357  | 97 | 5,357 | 5,454  | 92     | 2007 |      |
| Cobblestone<br>Village, Palm<br>Coast, FL | — | 5,196 | 12,070 | —  | 5,196 | 12,070 | 17,266 | 75   | 2007 |
| Garden Square,<br>Greensboro, NC          | — | 2,175 | 2,677  | —  | 2,175 | 2,677  | 4,852  | 16   | 2007 |

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**CBL & ASSOCIATES PROPERTIES, INC.**  
**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**  
**At December 31, 2007**  
(In thousands)  
(continued)

| Description<br>/Location                     | Initial Cost (A)    |        |                                  |  |                               | Gross Amounts at Which<br>Carried at Close of Period |                                  |                              |                                    |  |      |
|--|---------------------|--------|----------------------------------|--|-------------------------------|--|----------------------------------|------------------------------|------------------------------------|--|------|
|  | Encumbrances<br>(B) | Land   | Buildings<br>and<br>Improvements | Costs<br>Capitalized<br>Subsequent<br>to Acquisition | Sales of<br>Outparcel<br>Land | Land   | Buildings<br>and<br>Improvements | Total<br>Depreciation<br>(C) | Accumulated<br>Depreciation<br>(D) | Date of<br>Construction<br>/ Acquisition |      |
| Hunt Village,<br>Greensboro,<br>NC           | —                   | 644    | 655                              |  |                               | —  | 644                              | 655                          | 1,299                              | 8  | 2007 |
| Lakeview<br>Pointe,<br>Stillwater, OK        | 19,239              | 3,730  | 19,513                           | 241  | (461)                         | 3,269  | 19,754                           | 23,023                       | 674                                |  | 2006 |
| Massard<br>Crossing, Ft<br>Smith, AZ         | 5,657               | 2,879  | 5,176                            | 113  |                               | —  | 2,879                            | 5,289                        | 8,168                              | 836                                      | 2004 |
| Milford<br>Marketplace,<br>Milford, CT       | 16,257              | 318    | 21,992                           |  |                               | —  | 318                              | 21,992                       | 22,310                             | 144                                      | 2007 |
| New Garden<br>Crossing,<br>Greensboro,<br>NC | —                   | 7,547  | 9,661                            |  |                               | —  | 7,547                            | 9,661                        | 17,208                             | 42                                       | 2007 |
| Northwest<br>Centre,<br>Greensboro,<br>NC    | —                   | 1,259  | 11,181                           |  |                               | —  | 1,259                            | 11,181                       | 12,440                             | 47                                       | 2007 |
| Oak Hollow<br>Square, High<br>Point, NC      | —                   | 8,609  | 9,097                            |  |                               | —  | 8,609                            | 9,097                        | 17,706                             | 73                                       | 2007 |
| Westridge<br>Square,<br>Greensboro,<br>NC    | —                   | 13,403 | 15,837                           |  |                               | —  | 13,403                           | 15,837                       | 29,240                             | 57                                       | 2007 |
| Willowbrook<br>Plaza, Houston,<br>TX         | 28,945              | 15,079 | 27,376                           | 10,716   |                               | —  | 15,079                           | 38,092                       | 53,171                             | 4,476                                    | 2004 |

**OFFICE  
BUILDINGS:**

|   |        |       |        |     |   |       |        |        |       |      |
|---|--------|-------|--------|-----|---|-------|--------|--------|-------|------|
| CBL Center,<br>Chattanooga,<br>TN                       | 13,923 | 140   | 24,675 | 666 | — | 140   | 25,341 | 25,481 | 7,495 | 2001 |
| Lake Point<br>Office Build,<br>Greensboro,<br>NC        | —      | 1,435 | 14,261 |     | — | 1,435 | 14,261 | 15,696 | 65    | 2007 |
| Oak Branch<br>Business<br>Center,<br>Greensboro,<br>NC  | —      | 535   | 2,192  |     | — | 535   | 2,192  | 2,727  | 20    | 2007 |
| One Oyster<br>Point, Newport<br>News                    | —      | 1,822 | 3,623  |     | — | 1,822 | 3,623  | 5,445  | 26    | 2007 |
| Peninsula<br>Business Center<br>I, Newport<br>News      | —      | 887   | 1,440  |     | — | 887   | 1,440  | 2,327  | 18    | 2007 |
| Peninsula<br>Business Center<br>II, Newport<br>News     | —      | 1,654 | 873    |     | — | 1,654 | 873    | 2,527  | 16    | 2007 |
| Sun Trust Bank<br>Building,<br>Greensboro,<br>NC        | —      | 941   | 18,417 |     | — | 941   | 18,417 | 19,358 | 68    | 2007 |
| Two Oyster<br>Point, Newport<br>News                    | —      | 1,543 | 3,974  |     | — | 1,543 | 3,974  | 5,517  | 21    | 2007 |
| Westridge<br>Suites,<br>Greensboro,<br>NC               | —      | 336   | 779    |     | — | 336   | 779    | 1,115  | 13    | 2007 |
| 706 Green<br>Valley Road<br>Build,<br>Greensboro,<br>NC | —      | 1,346 | 10,906 |     | — | 1,346 | 10,906 | 12,252 | 58    | 2007 |
| 708 Green<br>Valley Road<br>Build,<br>Greensboro,<br>NC | —      | 1,011 |        |     | — | 1,011 | —      | 1,011  | —     | 2007 |
| 840 Greenbrier<br>Circle,<br>Chesapeake                 | —      | 2,096 | 3,091  |     | — | 2,096 | 3,091  | 5,187  | 31    | 2007 |
| 850 Greenbrier<br>Circle,                               | —      | 3,154 | 6,881  |     | — | 3,154 | 6,881  | 10,035 | 45    | 2007 |

|                 |   |     |       |  |   |     |       |       |    |      |
|-----------------|---|-----|-------|--|---|-----|-------|-------|----|------|
| Chesapeake      |   |     |       |  |   |     |       |       |    |      |
| 1500 Sunday     |   |     |       |  |   |     |       |       |    |      |
| Drive, Raleigh, |   |     |       |  |   |     |       |       |    |      |
| NC              | — | 812 | 8,872 |  | — | 812 | 8,872 | 9,684 | 47 | 2007 |

**DISPOSALS:**

|               |   |       |        |        |          |   |   |   |   |      |
|---------------|---|-------|--------|--------|----------|---|---|---|---|------|
| Twin Peaks ,  |   |       |        |        |          |   |   |   |   |      |
| Longmont, CO  | — | 1,874 | 22,022 | 24,265 | (48,161) | — | — | — | — | 1984 |
| Shops at      |   |       |        |        |          |   |   |   |   |      |
| Pineda,       |   |       |        |        |          |   |   |   |   |      |
| Melbourne, FL | — | 417   | 5,500  |        | (5,917)  | — | — | — | — | 2007 |



**CBL & ASSOCIATES PROPERTIES, INC.**  
**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**  
**At December 31, 2007**  
(In thousands)  
(continued)

| Description                     | Initial Cost (A)   |                  |                            |   | Gross Amounts at Which Carried at Close of Period |                  |                            |                    |                              |                                    |
|---------------------------------|--------------------|------------------|----------------------------|---|---|------------------|----------------------------|--------------------|------------------------------|------------------------------------|
|                                 | Encumbrances (B)   | Land             | Buildings and Improvements | Costs Capitalized Subsequent to Acquisition | Sales of Outparcel Land                           | Land             | Buildings and Improvements | Total (C)          | Accumulated Depreciation (D) | Date of Construction / Acquisition |
| <b>LAND:</b>                    |                    |                  |                            |   |   |                  |                            |                    |                              |                                    |
| Land                            | 54,997             | 22,466           | 833                        | 4,243                                       | —   | 22,696           | 4,846                      | 27,542             | 775                          |                                    |
| <b>TOTALS</b>                   | <b>\$4,454,285</b> | <b>\$922,863</b> | <b>\$6,084,762</b>         | <b>\$1,249,785</b>                          | <b>\$ (75,925)</b>                                | <b>\$917,578</b> | <b>\$7,263,907</b>         | <b>\$8,181,485</b> | <b>\$1,102,767</b>           |                                    |
| <b>DEVELOPMENTS IN PROGRESS</b> |                    |                  |                            |   |   |                  |                            |                    |                              |                                    |
| Properties                      | 1,415,033          | —                | —                          | 323,560                                     | —   | —                | 323,560                    | 323,560            | —                            |                                    |
| <b>TOTALS</b>                   | <b>\$5,869,318</b> | <b>\$922,863</b> | <b>\$6,084,762</b>         | <b>\$1,573,345</b>                          | <b>\$ (75,925)</b>                                | <b>\$917,578</b> | <b>\$7,587,467</b>         | <b>\$8,505,045</b> | <b>\$1,102,767</b>           |                                    |

- (A) Initial cost represents the total cost capitalized including carrying cost at the end of the first fiscal year in which the property opened or was acquired.
- (B) Encumbrances represent the mortgage notes payable balance at December 31, 2007.
- (C) The aggregate cost of land and buildings and improvements for federal income tax purposes is approximately \$3.39 billion.
- (D) Depreciation for all properties is computed over the useful life which is generally 40 years for buildings, 10-20 years for certain improvements and 7 to 10 years for equipment and fixtures.
- (E) Property is pledged as collateral on the secured lines of credit used for development properties.
- (F) Includes non-property mortgages and credit line mortgages.



## CBL &amp; ASSOCIATES PROPERTIES, INC.

## REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION

The changes in real estate assets and accumulated depreciation for the years ending December 31, 2007, 2006, and 2005 are set forth below (in thousands):

|  | Year Ended December 31, |              |              |
|--|-------------------------|--------------|--------------|
|  | 2007                    | 2006         | 2005         |
| <b>REAL ESTATE ASSETS:</b>                                     |                         |              |              |
| Balance at beginning of period                                 | \$ 7,018,548            | \$ 6,672,335 | \$ 5,470,244 |
| Additions during the period:                                   |                         |              |              |
| Additions and improvements                                     | 540,419                 | 469,558      | 376,319      |
| Acquisitions of real estate assets                             | 1,209,795               | -            | 916,769      |
| Deductions during the period:                                  |                         |              |              |
| Deconsolidation of real estate assets as a result of FIN 46(R) | (179,977)               | -            | -            |
| Cost of sales and retirements                                  | (61,997)                | (121,984)    | (87,869)     |
| Accumulated depreciation on assets held for sale (A)           | (19,527)                | (438)        | (1,539)      |
| Impairment of real estate assets (B)                           | -                       | -            | (1,029)      |
| Abandoned projects   | (2,216)                 | (923)        | (560)        |
| Balance at end of period                                       | \$ 8,505,045            | \$ 7,018,548 | \$ 6,672,335 |
| <b>ACCUMULATED DEPRECIATION:</b>                               |                         |              |              |
| Balance at beginning of period                                 | \$ 924,297              | \$ 727,907   | \$ 575,464   |
| Depreciation expense   | 228,576                 | 209,875      | 169,240      |
| Deconsolidation of real estate assets as a result of FIN 46(R) | (5,949)                 | -            | -            |
| Accumulated depreciation on assets held for sale (A)           | (19,527)                | (438)        | (1,539)      |
| Accumulated depreciation on real estate assets sold            | (1,278)                 | -            | (10)         |
| Accumulated depreciation on real estate assets retired         | (23,352)                | (13,047)     | (15,248)     |
| Balance at end of period                                       | \$ 1,102,767            | \$ 924,297   | \$ 727,907   |

(A) Reflects the reclassification of accumulated depreciation against the cost of the assets to reflect assets held for sale at net carrying value.

(B) Represents impairment recorded to reduce the carrying values of impaired assets to their estimated fair values.

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SCHEDULE IV

**CBL & ASSOCIATES PROPERTIES, INC.**

**MORTGAGE NOTES RECEIVABLE ON REAL ESTATE**

**AT DECEMBER 31, 2007**

(In thousands)

| Name Of Center/<br>Location                                     | Interest<br>Rate | Final<br>Maturity<br>Date | Monthly<br>Payment<br>Amount (1) | Balloon<br>Payment<br>At<br>Maturity | Prior<br>Liens | Face<br>Amount<br>Of<br>Mortgages | Carrying<br>Amount<br>Of<br>Mortgage<br>(2) | Principal<br>Amount Of<br>Mortgage<br>Subject To<br>Delinquent<br>Principal Or<br>Interest |
|---|------------------|---------------------------|----------------------------------|--------------------------------------|----------------|-----------------------------------|---|--|
|   |                  |                           |                                  |                                      |                |                                   |   |  |
| FIRST MORTGAGES:  |                  |                           |                                  |                                      |                |                                   |   |  |
| Coastal Grand-Myrtle Beach                                      |                  |                           |                                  |                                      |                |                                   |   |  |
| Myrtle Beach, SC<br>Park Place                                  | 7.75%            | Oct-2014                  | \$ 58                            | (3) \$ 9,000                         | None           | \$ 9,000                          | \$ 9,000                                    | \$ -   |
| Chattanooga, TN<br>Village Square                               | 8.00%            | Apr-2012                  | 25                               | 2,106                                | None           | 3,118                             | 2,595                                       | -  |
| Houghton Lake, MI and<br>Village at Wexford                     |                  |                           |                                  |                                      |                |                                   |   |  |
| Cadillac, MI<br>Cobblestone at Royal Palm                       | 5.00%            | Mar-2010                  | 11                               | (3) 2,627                            | None           | 2,627                             | 2,627                                       | -  |
| Palm Coast, FL<br>Madison Grandview Development<br>Company, LLC | 7.37%            | Dec-2009                  | 11                               | (3) 1,737                            | None           | 1,737                             | 1,737                                       | -  |
| Madison, MS<br>The Shops at Pineda Ridge                        | 9.00%            | Oct-2008                  | 56                               | 7,315                                | None           | 7,315                             | 7,315                                       | -  |
| Melbourne, FL<br>Brookfield Square - Flemings                   | 10.00%           | Mar-2010                  | 4                                | 3,735                                | None           | 3,735                             | 3,735                                       | -  |
| Brookfield, WI<br>Cobblestone Village at Palm Coast             | 6.00%            | Oct-2010                  | 16                               | 3,250                                | None           | 3,250                             | 3,250                                       | -  |
| Palm Coast, FL<br>CBL-TRS Joint Venture, LLC                    | 8.00%            | Jan-2008                  | 12                               | 1,750                                | None           | 1,750                             | 1,750                                       | -  |
| Chattanooga, TN   | variable         | Dec-2008                  | 458                              | (3) 100,000                          | None           | 167,000                           | 100,000                                     | -  |

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|       |         |           |       |           |      |           |           |     |
|-------|---------|-----------|-------|-----------|------|-----------|-----------|-----|
|       |         | Feb-2008/ |       |           |      |           |           |     |
|       | 6.00% - |           |       |           |      |           |           |     |
| OTHER | 10.00%  | Jan-2047  | 30    | 1,833     | None | 6,687     | 3,128     | -   |
|       |         |           | \$681 | \$133,353 |      | \$206,219 | \$135,137 | \$- |

- (1) Equal monthly installments comprised of principal and interest unless otherwise noted.
- (2) The aggregate carrying value for federal income tax purposes was \$135,137 at December 31, 2007.
- (3) Payment represents interest only.

The changes in mortgage notes receivable for the years ending December 31, 2007, 2006, and 2005 were as follows (in thousands):

|                   | Year Ended December 31, |           |           |
|-------------------|-------------------------|-----------|-----------|
|                   | 2007                    | 2006      | 2005      |
| Beginning balance | \$ 21,559               | \$ 18,117 | \$ 27,804 |
| Additions         | 118,195                 | 3,666     | 3,486     |
| Payments          | (4,617)                 | (224)     | (13,173)  |
| Ending balance    | \$ 135,137              | \$ 21,559 | \$ 18,117 |

**EXHIBIT INDEX**

**Exhibit**

| <b><u>Number</u></b> | <b><u>Description</u></b>   |
|----------------------|---|
| 3.1                  | Certificate of Amendment to the Amended and Restated Certificate of Incorporation of the Company, dated May 10, 2005 (q)  |
| 3.2                  | Amended and Restated Certificate of Incorporation of the Company, as amended through May 10, 2005 (q)   |
| 3.3                  | Amended and Restated Bylaws of the Company, (as amended effective November 6, 2007) (bb)  |
| 4.1                  | See Amended and Restated Certificate of Incorporation of the Company, as amended, and Amended and Restated Bylaws of the Company relating to the Common Stock, Exhibits 3.1, 3.2 and 3.3 above      |
| 4.2                  | Certificate of Designations, dated June 25, 1998, relating to the 9.0% Series A Cumulative Redeemable Preferred Stock (f)   |
| 4.3                  | Certificate of Designation, dated April 30, 1999, relating to the Series 1999 Junior Participating Preferred Stock (f)  |
| 4.4                  | Terms of Series J Special Common Units of the Operating Partnership, pursuant to Article 4.4 of the Second Amended and Restated Partnership Agreement of the Operating Partnership (f)              |
| 4.5                  | Certificate of Designations, dated June 11, 2002, relating to the 8.75% Series B Cumulative Redeemable Preferred Stock (g)  |
| 4.6                  | Acknowledgement Regarding Issuance of Partnership Interests and Assumption of Partnership Agreement (i)   |
| 4.7                  | Certificate of Designations, dated August 13, 2003, relating to the 7.75% Series C Cumulative Redeemable Preferred Stock (h)  |
| 4.8                  | Certificate of Correction of the Certificate of Designations relating to the 7.75% Series C Cumulative Redeemable Preferred Stock (l)   |
| 4.9                  | Certificate of Designations, dated December 10, 2004, relating to the 7.375% Series D Cumulative Redeemable Preferred Stock (l)   |
| 4.10                 | Terms of the Series S Special Common Units of the Operating Partnership, pursuant to the Third Amendment to the Second Amended and Restated Partnership Agreement of the Operating Partnership (m)  |
| 4.11                 | Terms of the Series L Special Common Units of the Operating Partnership, pursuant to the Fourth Amendment to the Second Amended and Restated Partnership Agreement of the Operating Partnership (q) |
| 4.12                 | Terms of the Series K Special Common Units of the Operating Partnership, pursuant to the First Amendment to the Third Amended and Restated Partnership Agreement of the Operating Partnership (s)   |

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- 10.1.1 Third Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated June 15, 2005 (p)
- 10.1.2 First Amendment to Third Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of November 16, 2005 (s)
- 10.2.1 Rights Agreement by and between the Company and BankBoston, N.A., dated as of April 30, 1999 (c)
- 10.2.2 Amendment No. 1 to Rights Agreement by and between the Company and SunTrust Bank (successor to BankBoston), dated January 31, 2001 (f)
- 10.3 Property Management Agreement between the Operating Partnership and the Management Company (a)
- 10.4 Property Management Agreement relating to Retained Properties (a)
- 10.5.1 CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan† (j)
- 10.5.2 Form of Non-Qualified Stock Option Agreement for all participants† (i)
- 10.5.3 Form of Stock Restriction Agreement for restricted stock awards† (i)
- 10.5.4 Form of Stock Restriction agreement for restricted stock awards with annual installment vesting† (j)
- 10.5.5 Amendment No. 1 to CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan† (m)
- 10.5.6 Amendment No. 2 to CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan† (m)
- 10.5.7 Form of Senior Executive Deferred Compensation Arrangements, dated as of January 1, 2004, between the Company and Charles B. Lebovitz, Stephen D. Lebovitz, John N. Foy and Ben Landress† (u)
- 10.5.8 Form of Stock Restriction Agreement for restricted stock awards in 2004 and subsequent years† (o)
- 10.5.9 Form of Stock Restriction Agreement for 2006 restricted stock awards† (v)
- 10.6 Form of Indemnification Agreements between the Company and the Management Company and their officers and directors (a)
- 10.7.1 Employment Agreement for Charles B. Lebovitz (a)†
- 10.7.2 Employment Agreement for John N. Foy (a)†
- 10.7.3 Employment Agreement for Stephen D. Lebovitz (a)†
- 10.7.4 Summary Description of CBL & Associates Properties, Inc. Director Compensation Arrangements†

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- 10.7.5 Summary Description of November 1, 2006 Compensation Committee Action Approving 2007 Executive Base Salary Levels† (z)
- 10.7.6 Summary Description of November 1, 2006 Compensation Committee Action Approving 2007 Executive Bonus Opportunities† (z)
- 10.7.7 Summary Description of November 5, 2007 Compensation Committee Action Approving 2008 Executive Base Salary Levels (bb) †
- 10.7.8 Summary Description of November 5, 2007 Compensation Committee Action Approving 2008 Executive Bonus Opportunities (bb) †
- 10.8 Subscription Agreement relating to purchase of the Common Stock and Preferred Stock of the Management Company (a)
- 10.9.1 Option Agreement relating to certain Retained Properties (a)
- 10.9.2 Option Agreement relating to Outparcels (a)
- 10.10.1 Property Partnership Agreement relating to Hamilton Place (a)
- 10.10.2 Property Partnership Agreement relating to CoolSprings Galleria (a)
- 10.11.1 Acquisition Option Agreement relating to Hamilton Place (a)
- 10.11.2 Acquisition Option Agreement relating to the Hamilton Place Centers (a)
- 10.12.1 Unsecured Credit Agreement by and among the Operating Partnership and Wells Fargo Bank, N.A., et al., dated as of August 27, 2004 (k)
- 10.12.2 First Amendment to Unsecured Credit Agreement by and among the Operating Partnership and Wells Fargo Bank, N.A., et al., dated as of September 21, 2005 (r)
- 10.12.3 Second Amendment to Unsecured Credit Agreement by and among the Operating Partnership and Wells Fargo Bank, N.A., et al., dated as of February 14, 2006 (u)
- 10.12.4 Amended and Restated Unsecured Credit Agreement by and among the Operating Partnership and the Company, and Wells Fargo Bank, National Association, et al., dated as of August 22, 2006 (x)
- 10.12.5 First Amendment to the Amended and Restated Unsecured Credit Agreement by and among the Operating Partnership and the Company, and Wells Fargo Bank, National Association, et al., dated as of November 30, 2007
- 10.13 Loan agreement between Rivergate Mall Limited Partnership, The Village at Rivergate Limited Partnership, Hickory Hollow Mall Limited Partnership, and The Courtyard at Hickory Hollow Limited Partnership and Midland Loan Services, Inc., dated July 1, 1998 (b)
- 10.14.1 Master Contribution Agreement, dated as of September 25, 2000, by and among the Company, the Operating Partnership and the Jacobs entities (d)



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- 10.14.2 Amendment to Master Contribution Agreement, dated as of September 25, 2000, by and among the Company, the Operating Partnership and the Jacobs entities (t)
- 10.15.1 Share Ownership Agreement by and among the Company and its related parties and the Jacobs entities, dated as of January 31, 2001 (e)
- 10.15.2 Voting and Standstill Agreement dated as of September 25, 2000 (t)
- 10.15.3 Amendment, effective as of January 1, 2006, to Voting and Standstill Agreement dated as of September 25, 2000 (u)
- 10.16.1 Registration Rights Agreement by and between the Company and the Holders of SCU's listed on Schedule A thereto, dated as of January 31, 2001 (e)
- 10.16.2 Registration Rights Agreement by and between the Company and Frankel Midland Limited Partnership, dated as of January 31, 2001 (e)
- 10.16.3 Registration Rights Agreement by and between the Company and Hess Abroms Properties of Huntsville, dated as of January 31, 2001 (e)
- 10.16.4 Registration Rights Agreement by and between the Company and the Holders of Series S Special Common Units of the Operating Partnership listed on Schedule A thereto, dated July 28, 2004 (m)
- 10.16.5 Form of Registration Rights Agreements between the Company and Certain Holders of Series K Special Common Units of the Operating Partnership, dated as of November 16, 2005 (s)
- 10.17.1 Sixth Amended and Restated Credit Agreement by and among the Operating Partnership and Wells Fargo Bank, National Association, et al., dated February 28, 2003 (m)
- 10.17.2 First Amendment to Sixth Amended and Restated Credit Agreement between the Operating Partnership and Wells Fargo Bank, National Association, et al., dated May 3, 2004 (m)
- 10.17.3 Second Amendment to Sixth Amended and Restated Credit Agreement between the Operating Partnership and Wells Fargo Bank, National Association, et al., dated September 21, 2005 (r)
- 10.17.4 Third Amendment to Sixth Amended and Restated Credit Agreement between the Operating Partnership and Wells Fargo Bank, National Association, et al., dated February 14, 2006 (u)
- 10.17.5 Fourth Amendment to Sixth Amended and Restated Credit Agreement between CBL & Associates Limited Partnership and Wells Fargo Bank, National Association, et al., dated August 29, 2006 (y)
- 10.17.6 Fifth Amendment to Sixth Amended and Restated Credit Agreement between CBL & Associates Limited Partnership and Wells Fargo Bank, National Association, et al., dated September 24, 2007 (cc)

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- 10.17.7 Sixth Amendment to Sixth Amended and Restated Credit Agreement between CBL & Associates Limited Partnership and Wells Fargo Bank, National Association, et al., dated November 30, 2007
- 10.18.1 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore Sebring Limited Partnership and First Tennessee Bank National Association, dated December 30, 2004 (m)
- 10.18.2 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore Sebring Limited Partnership and First Tennessee Bank National Association, dated July 29, 2004 (m)
- 10.18.3 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated March 9, 2005 (m)
- 10.18.4 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated March 9, 2005 (n)
- 10.18.5 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated December 16, 2005 (u)
- 10.18.6 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated June 6, 2006 (w)
- 10.18.7 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated May 15, 2007 (aa)
- 10.18.8 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated December 31, 2007
- 10.19 Amended and Restated Limited Liability Company Agreement of JG Gulf Coast Town Center LLC by and between JG Gulf Coast Member LLC, an Ohio limited liability company and CBL/Gulf Coast, LLC, a Florida limited liability company, dated April 27, 2005 (q)
- 10.20.1 Contribution Agreement and Joint Escrow Instructions between the Company and the owners of Oak Park Mall named therein, dated as of October 17, 2005 (s)
- 10.20.2 First Amendment to Contribution Agreement and Joint Escrow Instructions between the Company and the owners of Oak Park Mall named therein, dated as of November 8, 2005 (s)
- 10.20.3 Contribution Agreement and Joint Escrow Instructions between the Company and the owners of Eastland Mall named therein, dated as of October 17, 2005 (s)

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|         |   |
|---------|---|
| 10.20.4 | First Amendment to Contribution Agreement and Joint Escrow Instructions between the Company and the owners of Eastland Mall named therein, dated as of November 8, 2005 (s)   |
| 10.20.5 | Purchase and Sale Agreement and Joint Escrow Instructions between the Company and the owners of Hickory Point Mall named therein, dated as of October 17, 2005 (s)  |
| 10.20.6 | Purchase and Sale Agreement and Joint Escrow Instructions between the Company and the owner of Eastland Medical Building, dated as of October 17, 2005 (s)  |
| 10.20.7 | Letter Agreement, dated as of October 17, 2005, between the Company and the other parties to the acquisition agreements listed above for Oak Park Mall, Eastland Mall, Hickory Point Mall and Eastland Medical Building (s)   |
| 10.21.1 | Master Transaction Agreement by and among REJ Realty LLC, JG Realty Investors Corp., JG Manager LLC, JG North Raleigh L.L.C., JG Triangle Peripheral South LLC, and the Operating Partnership, effective October 24, 2005 (u)   |
| 10.21.2 | Amended and Restated Limited Liability Company Agreement of Triangle Town Member, LLC by and among CBL Triangle Town Member, LLC and REJ Realty LLC, JG Realty Investors Corp. and JG Manager LLC, effective as of November 16, 2005 (u)  |
| 10.22.1 | Contribution Agreement among Westfield America Limited Partnership, as Transferor, and CW Joint Venture, LLC, as Transferee, and CBL & Associates Limited Partnership, dated August 9, 2007 (cc)  |
| 10.22.2 | Contribution Agreement among CBL & Associates Limited Partnership, as Transferor, St. Clair Square, GP, Inc. and CW Joint Venture, LLC, as Transferee, and Westfield America Limited Partnership, dated August 9, 2007 (cc)   |
| 10.22.3 | Purchase and Sale Agreement between Westfield America Limited Partnership, as Transferor, and CBL & Associates Limited Partnership, as Transferee, dated August 9, 2007 (cc)  |
| 10.23   | Unsecured Credit Agreement, dated November 30, 2007, by and among CBL & Associates Limited Partnership, as Borrower, and CBL & Associates Properties, Inc., as Parent, Wells Fargo Bank, National Association, as administrative agent, U.S. Bank National Association, Bank of America, N.A., and Aareal Bank AG |
| 12      | Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Dividends  |
| 14.1    | Second Amended And Restated Code Of Business Conduct And Ethics Of CBL & Associates Properties, Inc., CBL & Associates Management, Inc. And Their Affiliates (bb)   |
| 21      | Subsidiaries of the Company   |
| 23      | Consent of Deloitte & Touche LLP  |
| 24      | Power of Attorney   |

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- 31.1 Certification pursuant to Securities Exchange Act Rule 13a-14(a) by the Chief Executive Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification pursuant to Securities Exchange Act Rule 13a-14(a) by the Chief Financial Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification pursuant to Securities Exchange Act Rule 13a-14(b) by the Chief Executive Officer, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification pursuant to Securities Exchange Act Rule 13a-14(b) by the Chief Financial Officer as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

- (a) Incorporated by reference to Post-Effective Amendment No. 1 to the Company's Registration Statement on Form S-11 (No. 33-67372), as filed with the Commission on January 27, 1994.\*
- (b) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998.\*
- (c) Incorporated by reference to the Company's Current Report on Form 8-K, filed on May 4, 1999.\*
- (d) Incorporated by reference from the Company's Current Report on Form 8-K/A, filed on October 27, 2000.\*
- (e) Incorporated by reference from the Company's Current Report on Form 8-K, filed on February 6, 2001.\*
- (f) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2001.\*
- (g) Incorporated by reference from the Company's Current Report on Form 8-K, dated June 10, 2002, filed on June 17, 2002.\*
- (h) Incorporated by reference from the Company's Registration Statement on Form 8-A, filed on August 21, 2003.\*
- (i) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002.\*
- (j) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003.\*
- (k) Incorporated by reference from the Company's Current Report on Form 8-K, filed on October 21, 2004.\*
- (l) Incorporated by reference from the Company's Registration Statement on Form 8-A, filed on December 10, 2004.\*
- (m) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004.\*

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- (n) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2005.\*
- (o) Incorporated by reference from the Company's Current Report on Form 8-K, filed on May 13, 2005.\*
- (p) Incorporated by reference from the Company's Current Report on Form 8-K, filed on June 21, 2005.\*
- (q) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005.\*
- (r) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.\*
- (s) Incorporated by reference from the Company's Current Report on Form 8-K, filed on November 22, 2005.\*
- (t) Incorporated by reference from the Company's Proxy Statement dated December 19, 2000 for the Special Meeting of Shareholders held January 19, 2001.\*
- (u) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005.\*
- (v) Incorporated by reference from the Company's Current Report on Form 8-K, filed on May 24, 2006.\*
- (w) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2006.\*
- (x) Incorporated by reference from the Company's Current Report on Form 8-K, filed on August 25, 2006.\*
- (y) Incorporated by reference from the Company's Current Report on Form 8-K, filed on September 1, 2006.\*
- (z) Incorporated by reference from the Company's Current Report on Form 8-K, filed on November 7, 2006.\*
- (aa) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007.\*
- (bb) Incorporated by reference from the Company's Current Report on Form 8-K, filed on November 9, 2007.\*
- (cc) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007.\*

† A management contract or compensatory plan or arrangement required to be filed pursuant to Item 15(b) of this report.

\* Commission File No. 1-12494