ALABAMA POWER CO Form 10-Q August 06, 2012 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

# $\+ p$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

## OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

OR

# "TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

## OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_to\_\_\_\_

Commission	Registrant, State of Incorporation,	I.R.S. Employer
File Number 1-3526	Address and Telephone Number The Southern Company	<b>Identification No.</b> 58-0690070
	(A Delaware Corporation)	
	30 Ivan Allen Jr. Boulevard, N.W.	
	Atlanta, Georgia 30308	
	(404) 506-5000	
1-3164	Alabama Power Company	63-0004250

(An Alabama Corporation)

600 North 18th Street

Birmingham, Alabama 35203

(205) 257-1000

1-6468 **Georgia Power Company** 58-0257110

(A Georgia Corporation)

241 Ralph McGill Boulevard, N.E.

Atlanta, Georgia 30308

(404) 506-6526

001-31737 **Gulf Power Company** 59-0276810

(A Florida Corporation)

One Energy Place

Pensacola, Florida 32520

(850) 444-6111

001-11229 Mississippi Power Company 64-0205820

(A Mississippi Corporation)

2992 West Beach

Gulfport, Mississippi 39501

(228) 864-1211

333-98553 **Southern Power Company** 58-2598670

(A Delaware Corporation)

 $30\ Ivan\ Allen\ Jr.\ Boulevard,\ N.W.$ 

Atlanta, Georgia 30308

(404) 506-5000

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes by No "

Indicate by check mark whether the registrants have submitted electronically and posted on their corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrants were required to submit and post such files). Yes b No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

	Large		Non-	Smaller
	Accelerated	Accelerated	accelerated	Reporting
Registrant	Filer	Filer	Filer	Company
The Southern Company	X			
Alabama Power Company			X	
Georgia Power Company			X	
Gulf Power Company			X	
Mississippi Power Company			X	
Southern Power Company			X	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes "No þ (Response applicable to all registrants.)

	Description of	Shares Outstanding
<u>Registrant</u>	Common Stock	at June 30, 2012
The Southern Company	Par Value \$5 Per Share	874,796,883
Alabama Power Company	Par Value \$40 Per Share	30,537,500
Georgia Power Company	Without Par Value	9,261,500
Gulf Power Company	Without Par Value	4,542,717
Mississippi Power Company	Without Par Value	1,121,000
Southern Power Company	Par Value \$0.01 Per Share	1,000

This combined Form 10-Q is separately filed by The Southern Company, Alabama Power Company, Georgia Power Company, Gulf Power Company, Mississippi Power Company, and Southern Power Company. Information contained herein relating to any individual registrant is filed by such registrant on its own behalf. Each registrant makes no representation as to information relating to the other registrants.

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## DEFINITIONS

Term	Meaning
2010 1 PP	
2010 ARP	Alternate Rate Plan approved by the Georgia PSC for Georgia Power, which became effective January
2011 IRP Update	1, 2011 and will continue through December 31, 2013 Georgia Power s 2011 Integrated Resource Plan update filed with the Georgia PSC on August 4, 2011
AFUDC	Allowance for funds used during construction
Alabama Power	Alabama Power Company
ARO	Asset retirement obligation
Clean Air Act	Clean Air Act Amendments of 1990
CPCN	Certificate of public convenience and necessity
CWIP	Construction work in progress
DOE	U.S. Department of Energy
ECO Plan	Mississippi Power s Environmental Compliance Overview Plan
EPA	U.S. Environmental Protection Agency
FERC	Federal Energy Regulatory Commission
Fitch	Fitch, Inc.
Form 10-K	Combined Annual Report on Form 10-K of Southern Company,
	The same of the sa
	Alabama Power, Georgia Power, Gulf Power, Mississippi Power,
	and Southern Power for the year ended December 31, 2011
GAAP	Generally accepted accounting principles
Georgia Power	Georgia Power Company
Gulf Power	Gulf Power Company
IIC	Intercompany Interchange Contract
Internal Revenue Code	Internal Revenue Code of 1986, as amended
IRS	Internal Revenue Service
Kemper IGCC	Integrated coal gasification combined cycle facility under construction in Kemper County, Mississippi
KWH	Kilowatt-hour
LIBOR	London Interbank Offered Rate
Mississippi Power	Mississippi Power Company
mmBtu	Million British thermal unit
Moody s	Moody s Investors Service, Inc.
MW	Megawatt
MWH	Megawatt-hour
NCCR	Georgia Power s Nuclear Construction Cost Recovery
NDR	Alabama Power s natural disaster reserve
NRC	Nuclear Regulatory Commission
NSR	New Source Review
OCI	Other Comprehensive Income
PEP	Mississippi Power s Performance Evaluation Plan
Plant Vogtle Units 3 and 4	Two new nuclear generating units under construction at Plant Vogtle
Power Pool	The operating arrangement whereby the integrated generating resources of the traditional operating
	companies and Southern Power are subject to joint commitment and dispatch in order to serve their
DDA	combined load obligations
PPA PSC	Power Purchase Agreement Public Service Commission
registrants	Southern Company, Alabama Power, Georgia Power, Gulf Power, Mississippi Power, and Southern Power

ROE	Return on equity
SEC	Securities and Exchange Commission
SEGCO	Southern Electric Generating Company
SMEPA	South Mississippi Electric Power Association
Southern Company	The Southern Company
Southern Company system	Southern Company, the traditional operating companies, Southern Power, and other subsidiaries
Southern Nuclear	Southern Nuclear Operating Company, Inc.
Southern Power	Southern Power Company
S&P	Standard and Poor s Ratings Services, a division of The McGraw Hill Companies, Inc.
traditional operating companies	Alabama Power, Georgia Power, Gulf Power, and Mississippi Power
Westinghouse	Westinghouse Electric Company LLC
wholesale revenues	revenues generated from sales for resale

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

This Quarterly Report on Form 10-Q contains forward-looking statements. Forward-looking statements include, among other things, statements concerning retail sales, retail rates, economic recovery, fuel and environmental cost recovery and other rate actions, current and proposed environmental regulations and related estimated expenditures, access to sources of capital, projections for the qualified pension plan and other postretirement benefit plan contributions, financing activities, start and completion of construction projects, plans and estimated costs for new generation resources, filings with state and federal regulatory authorities, impact of the Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010, estimated sales and purchases under new power sale and purchase agreements, and estimated construction and other expenditures. In some cases, forward-looking statements can be identified by terminology such as may, will, could, should, expects, anticipates, believes, estimates, projects, predicts, potential, or continue or the negative of these terms or other similar terminology. The various factors that could cause actual results to differ materially from those suggested by the forward-looking statements; accordingly, there can be no assurance that such indicated results will be realized. These factors include:

the impact of recent and future federal and state regulatory changes, including legislative and regulatory initiatives regarding deregulation and restructuring of the electric utility industry, implementation of the Energy Policy Act of 2005, environmental laws including regulation of water, coal combustion byproducts, and emissions of sulfur, nitrogen, carbon, soot, particulate matter, hazardous air pollutants, including mercury, and other substances, financial reform legislation, and also changes in tax and other laws and regulations to which Southern Company and its subsidiaries are subject, as well as changes in application of existing laws and regulations;

current and future litigation, regulatory investigations, proceedings, or inquiries, including the pending EPA civil actions against certain Southern Company subsidiaries, FERC matters, and IRS and state tax audits;

the effects, extent, and timing of the entry of additional competition in the markets in which Southern Company s subsidiaries operate;

variations in demand for electricity, including those relating to weather, the general economy and recovery from the recent recession, population and business growth (and declines), and the effects of energy conservation measures;

available sources and costs of fuels;

effects of inflation:

ability to control costs and avoid cost overruns during the development and construction of facilities;

investment performance of Southern Company s employee benefit plans and nuclear decommissioning trust funds;

advances in technology;

state and federal rate regulations and the impact of pending and future rate cases and negotiations, including rate actions relating to fuel and other cost recovery mechanisms;

regulatory approvals and actions related to Plant Vogtle Units 3 and 4, including Georgia PSC approvals, NRC actions, and potential DOE loan guarantees;

regulatory approvals and actions related to the Kemper IGCC, including Mississippi PSC approvals, potential DOE loan guarantees, the SMEPA purchase decision, utilization of investment tax credits, and the outcome of any further proceedings regarding the Mississippi PSC s issuance of the CPCN;

the performance of projects undertaken by the non-utility businesses and the success of efforts to invest in and develop new opportunities;

internal restructuring or other restructuring options that may be pursued;

potential business strategies, including acquisitions or dispositions of assets or businesses, which cannot be assured to be completed or beneficial to Southern Company or its subsidiaries;

the ability of counterparties of Southern Company and its subsidiaries to make payments as and when due and to perform as required;

the ability to obtain new short- and long-term contracts with wholesale customers;

the direct or indirect effect on Southern Company s business resulting from terrorist incidents and the threat of terrorist incidents, including cyber intrusion;

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interest rate fluctuations and financial market conditions and the results of financing efforts, including Southern Company s and its subsidiaries credit ratings;

the impacts of any potential U.S. credit rating downgrade or other sovereign financial issues, including impacts on interest rates, access to capital markets, impacts on currency exchange rates, counterparty performance, and the economy in general, as well as potential impacts on the availability or benefits of proposed DOE loan guarantees;

the ability of Southern Company and its subsidiaries to obtain additional generating capacity at competitive prices;

catastrophic events such as fires, earthquakes, explosions, floods, hurricanes, droughts, pandemic health events such as influenzas, or other similar occurrences;

the direct or indirect effects on Southern Company s business resulting from incidents affecting the U.S. electric grid or operation of generating resources;

the effect of accounting pronouncements issued periodically by standard setting bodies; and

other factors discussed elsewhere herein and in other reports filed by the registrants from time to time with the SEC. The registrants expressly disclaim any obligation to update any forward-looking statements.

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# THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

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## THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	For the T Endec <b>2012</b> (in n		For the Si Ended J <b>2012</b> (in mi	une 30, 2011
Operating Revenues:	¢ 2.507	¢ 2.042	¢ ((00	¢ 7.000
Retail revenues	\$ 3,597	\$ 3,842	\$ 6,689	\$ 7,238
Wholesale revenues	415	507	764	956
Other electric revenues	154	154	302	303
Other revenues	15	18	30	36
Total operating revenues	4,181	4,521	7,785	8,533
Operating Expenses:				
Fuel	1,290	1,673	2,354	3,149
Purchased power	150	145	291	245
Other operations and maintenance	944	910	1,911	1,854
MC Asset Recovery insurance settlement	(19)		(19)	
Depreciation and amortization	445	430	886	848
Taxes other than income taxes	228	227	453	447
Total operating expenses	3,038	3,385	5,876	6,543
Operating Income	1,143	1,136	1,909	1,990
Other Income and (Expense):				
Allowance for equity funds used during construction	32	36	63	71
Interest expense, net of amounts capitalized	(220)	(199)	(431)	(421)
Other income (expense), net	13	(4)	11	(2)
Total other income and (expense)	(175)	(167)	(357)	(352)
Earnings Before Income Taxes	968	969	1,552	1,638
Income taxes	329	349	529	580
Consolidated Net Income	639	620	1,023	1,058
Dividends on Preferred and Preference Stock of Subsidiaries	16	16	32	32
Consolidated Net Income After Dividends on Preferred and Preference Stock of Subsidiaries	\$ 623	\$ 604	\$ 991	\$ 1.026
Subsidiaries	\$ 023	\$ 004	<b>7</b> 991	\$ 1,020
Common Stock Data:				
Earnings per share (EPS) -				
Basic EPS	\$ 0.71	\$ 0.71	\$ 1.14	\$ 1.20
Diluted EPS	\$ 0.71	\$ 0.70	\$ 1.13	\$ 1.20
Average number of shares of common stock outstanding (in millions)				
Basic	872	855	870	851
Diluted	880	862	879	858
Cash dividends paid per share of common stock	\$ 0.4900	\$ 0.4725	\$ 0.9625	\$ 0.9275

The accompanying notes as they relate to Southern Company are an integral part of these condensed financial statements.

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## THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	For the Mon Ended J 2012 (in mil	ths une 30, 2011	For the Six Ended Ju <b>2012</b> (in mili	ane 30, 2011
Consolidated Net Income	\$ 639	\$ 620	\$ 1,023	\$ 1,058
Other comprehensive income (loss):				
Qualifying hedges:				
Changes in fair value, net of tax of \$(8), \$-, \$(5) and \$2, respectively	(10)		(7)	3
Reclassification adjustment for amounts included in net income, net of tax of \$2, \$1,				
\$3 and \$3, respectively	2		4	3
Marketable securities:				
Change in fair value, net of tax of \$-, \$2, \$- and \$1, respectively		3		2
Pension and other post retirement benefit plans:				
Reclassification adjustment for amounts included in net income, net of tax of \$1, \$(1),				
\$1 and \$1, respectively	1	1	2	
Total other comprehensive income (loss)	(7)	4	(1)	8
Total office comprehensive movine (1888)	(,)		(-)	
Dividends on preferred and preference stock of subsidiaries	(16)	(16)	(32)	(32)
	(20)	(10)	(02)	(02)
Comprehensive Income	\$ 616	\$ 608	\$ 990	\$ 1,034

The accompanying notes as they relate to Southern Company are an integral part of these condensed financial statements.

## THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Operating Activities:	For the Si Ended J <b>2012</b> (in mi	Tune 30, 2011
Consolidated net income	\$ 1,023	\$ 1,058
Adjustments to reconcile consolidated net income to net cash provided from operating activities	Ψ 1,023	Ψ 1,030
Depreciation and amortization, total	1,064	1,011
Deferred income taxes	327	427
Allowance for equity funds used during construction	(63)	(71)
Pension, postretirement, and other employee benefits	13	(38)
Stock based compensation expense	35	27
Retail fuel cost over recovery long-term	44	21
Other, net	(17)	(6)
Changes in certain current assets and liabilities	(17)	(0)
-Receivables	(55)	(156)
-Fossil fuel stock	(305)	81
-Other current assets	(53)	(106)
-Accounts payable	(167)	58
-Accrued taxes	45	300
-Accrued compensation	(216)	(193)
-Retail fuel cost over recovery short-term	101	(6)
-Other current liabilities	(19)	3
Net cash provided from operating activities	1,757	2,389
Investing Activities:	(2.250)	(2.126)
Property additions	(2,356)	(2,126)
Investment in restricted cash	(230)	(3)
Distribution of restricted cash	(576)	(1.405)
Nuclear decommissioning trust fund purchases	(576)	(1,405)
Nuclear decommissioning trust fund sales	574	1,401 17
Proceeds from property sales Cost of removal, net of salvage	(58)	(68)
Change in construction payables	(134)	37
Other investing activities	(62)	22
Other investing activities	(02)	22
Net cash used for investing activities	(2,791)	(2,064)
Financing Activities:		
Decrease in notes payable, net	(406)	(440)
Proceeds		
Long-term debt issuances	2,487	1,950
Interest-bearing refundable deposit related to asset sale	150	
Common stock issuances	316	482
Redemptions		
Long-term debt	(1,319)	(1,504)
Payment of common stock dividends	(837)	(787)
Payment of dividends on preferred and preference stock of subsidiaries	(32)	(32)
Other financing activities	19	(4)

Net cash provided from (used for) financing activities		378	(335)
Net Change in Cash and Cash Equivalents		(656)	(10)
Cash and Cash Equivalents at Beginning of Period	1	,315	447
Cash and Cash Equivalents at End of Period	\$	659	\$ 437
Supplemental Cash Flow Information:			
Cash paid (received) during the period for			
Interest (net of \$41 and \$35 capitalized for 2012 and 2011, respectively)	\$	391	\$ 419
Income taxes, net		(34)	(355)
Noncash transactions accrued property additions at end of period		488	407

The accompanying notes as they relate to Southern Company are an integral part of these condensed financial statements.

## THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

Assets	<b>At June 30,</b> At D <b>2012</b>	ecember 31, 2011
	(in milli	ons)
Current Assets:		
Cash and cash equivalents	\$ 659 \$	1,315
Restricted cash and cash equivalents	192	8
Receivables		
Customer accounts receivable	1,164	1,074
Unbilled revenues	497	376
Under recovered regulatory clause revenues	20	143
Other accounts and notes receivable	261	282
Accumulated provision for uncollectible accounts	(23)	(26)
Fossil fuel stock, at average cost	1,672	1,367
Materials and supplies, at average cost	919	903
Vacation pay	161	160
Prepaid expenses	577	385
Other regulatory assets, current	208	239
Other current assets	66	46
Total current assets	6,373	6,272
Property, Plant, and Equipment:		
In service	61,577	59,744
Less accumulated depreciation	21,616	21,154
	20.071	20.500
Plant in service, net of depreciation	39,961	38,590
Other utility plant, net	53	55
Nuclear fuel, at amortized cost	807	774
Construction work in progress	5,745	5,591
Total property, plant, and equipment	46,566	45,010
Other Property and Investments:		
Nuclear decommissioning trusts, at fair value	1,235	1,207
Leveraged leases	660	649
Miscellaneous property and investments	260	262
Total other property and investments	2,155	2,118
Deferred Charges and Other Assets:		
Deferred charges related to income taxes	1,390	1,365
Unamortized debt issuance expense	157	156
Unamortized loss on reacquired debt	288	285
Deferred under recovered regulatory clause revenues	29	48
Other regulatory assets, deferred	3,484	3,532
Other deferred charges and assets	455	481
Total deferred charges and other assets	5,803	5,867

**Total Assets** \$60,897 \$ 59,267

The accompanying notes as they relate to Southern Company are an integral part of these condensed financial statements.

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## THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

Liabilities and Stockholders Equity	At June 30, 2012	At December 31, 2011
	(in	millions)
Current Liabilities:		
Securities due within one year	\$ 2,075	\$ 1,717
Interest-bearing refundable deposit related to asset sale	150	
Notes payable	453	859
Accounts payable	1,253	1,553
Customer deposits	363	347
Accrued taxes		
Accrued income taxes	17	13
Unrecognized tax benefits	6	22
Other accrued taxes	337	425
Accrued interest	237	226
Accrued vacation pay	204	205
Accrued compensation	246	450
Liabilities from risk management activities	160	209
Other regulatory liabilities, current	144	125
Other current liabilities	443	426
Total current liabilities	6,088	6,577
Long-term Debt	19,459	18,647
Deferred Credits and Other Liabilities:		
Accumulated deferred income taxes	9,352	8,809
Deferred credits related to income taxes	216	224
Accumulated deferred investment tax credits	704	611
Employee benefit obligations	2,409	2,442
Asset retirement obligations	1,385	1,321
Other cost of removal obligations	1,195	1,165
Other regulatory liabilities, deferred	295	297
Other deferred credits and liabilities	588	514
Total deferred credits and other liabilities	16,144	15,383
Total Liabilities	41,691	40,607
Redeemable Preferred Stock of Subsidiaries	375	375
Stockholders Equity:		
Common Stockholders Equity:		
Common stock, par value \$5 per share		
Authorized 1.5 billion shares		
Issued June 30, 2012: 875 million shares		
December 31, 2011: 866 million shares		
Treasury June 30, 2012: 0.6 million shares		
December 31, 2011: 0.5 million shares		
Par value	4,377	4,328
Paid-in capital	4,755	4,410

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Treasury, at cost	(18)	(17)
Retained earnings	9,122	8,968
Accumulated other comprehensive loss	(112)	(111)
Total Common Stockholders Equity	18,124	17,578
Preferred and Preference Stock of Subsidiaries	707	707
Total Stockholders Equity	18,831	18,285
Total Liabilities and Stockholders Equity	\$ 60,897 \$	59,267

The accompanying notes as they relate to Southern Company are an integral part of these condensed financial statements.

#### THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

MANAGEMENT S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS

SECOND QUARTER 2012 vs. SECOND QUARTER 2011

AND

YEAR-TO-DATE 2012 vs. YEAR-TO-DATE 2011

#### **OVERVIEW**

Southern Company is a holding company that owns all of the common stock of the traditional operating companies. Alabama Power, Georgia Power, Gulf Power, and Mississippi Power and Southern Power and other direct and indirect subsidiaries. Discussion of the results of operations is focused on the Southern Company system s primary business of electricity sales by the traditional operating companies and Southern Power. The four traditional operating companies are vertically integrated utilities providing electric service in four Southeastern states. Southern Power constructs, acquires, owns, and manages generation assets, including renewable energy projects, and sells electricity at market-based rates in the wholesale market. Southern Company s other business activities include investments in leveraged lease projects and telecommunications. For additional information on these businesses, see BUSINESS The Southern Company System Traditional Operating Companies, Southern Power and Other Businesses in Item 1 of the Form 10-K.

Southern Company continues to focus on several key performance indicators. These indicators include customer satisfaction, plant availability, system reliability, and earnings per share. For additional information on these indicators, see MANAGEMENT S DISCUSSION AND ANALYSIS OVERVIEW Key Performance Indicators of Southern Company in Item 7 of the Form 10-K.

#### RESULTS OF OPERATIONS

Net Income

Second Quarter 2012 vs. Second Quarter 2011		Year-to-Date 2012 vs. Year-to-Date 2011	
(change in millions)	(% change)	(change in millions)	(% change)
\$19	3.1	\$(35)	(3.4)

Southern Company s second quarter 2012 net income after dividends on preferred and preference stock of subsidiaries was \$623 million (\$0.71 per share) compared to \$604 million (\$0.71 per share) for the second quarter 2011. The increase for the second quarter 2012 when compared to the corresponding period in 2011 was primarily the result of increases in revenues associated with the elimination of a tax-related adjustment under Alabama Power s rate structure, an increase related to retail revenue rate effects at Georgia Power, an increase related to retail base revenues at Gulf Power, increases in usage and customer growth, an insurance recovery received related to the litigation settlement with MC Asset Recovery, LLC, and lower income taxes. The net income increase for the second quarter 2012 was partially offset by a decrease in revenues due to milder weather, an increase in operations and maintenance expenses, an increase in depreciation on additional plant in service related to new generation, transmission, distribution, and environmental projects, an increase in interest expense, and lower energy revenues at Southern Power.

Southern Company s year-to-date 2012 net income after dividends on preferred and preference stock of subsidiaries was \$991 million (\$1.14 per share) compared to \$1.03 billion (\$1.20 per share) for year-to-date 2011. The net income decrease for year-to-date 2012 when compared to the corresponding period in 2011 was primarily the result of a decrease in revenues due to milder weather, an increase in operations and maintenance expenses, an increase in depreciation on additional plant in service related to new generation, transmission, distribution, and environmental projects, an increase in interest expense, and lower energy revenues at Southern Power. The net income decrease for year-to-date 2012 was partially offset by increases in revenues associated with the elimination of a tax-related adjustment under Alabama Power s rate structure, an increase related to retail revenue rate effects at Georgia Power, an increase related to retail interim revenues at Gulf Power, increases in usage and customer growth, and an insurance recovery received related to the litigation settlement with MC Asset Recovery, LLC.

#### THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Retail Revenues

Second Quarter 2012 vs. Second Quarter 2011

(change in millions)
(% change)
(6.4)

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions)
(% change)
(% change)
(549)
(7.6)

In the second quarter 2012, retail revenues were \$3.60 billion compared to \$3.84 billion for the corresponding period in 2011. For year-to-date 2012, retail revenues were \$6.69 billion compared to \$7.24 billion for the corresponding period in 2011.

Details of the change to retail revenues were as follows:

	Second Quarter 2012		Year-to-Date 2012	
	(in millions)	(% change)	(in millions)	(% change)
Retail prior year	\$3,842		\$7,238	
Estimated change in				
Rates and pricing	75	2.0	134	1.9
Sales growth (decline)	23	0.6	40	0.5
Weather	(84)	(2.2)	(197)	(2.7)
Fuel and other cost recovery	(259)	(6.8)	(526)	(7.3)
Retail current year	\$3,597	(6.4)%	\$ 6,689	(7.6)%

Revenues associated with changes in rates and pricing increased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 primarily due to the elimination of a tax-related adjustment under Alabama Power s rate structure and an increase related to retail base and retail interim revenues at Gulf Power. Also contributing to the increase were increases in retail revenues at Georgia Power due to base tariff increases effective April 1, 2012 related to placing Plant McDonough-Atkinson Units 4 and 5 in service, the NCCR and demand-side management tariff increases effective January 1, 2012, as approved by the Georgia PSC, and the rate pricing effect of decreased customer usage, partially offset by lower contributions from market-driven rates from commercial and industrial customers.

Revenues attributable to changes in sales increased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011. For second quarter 2012, the increase was due to a 2.1% increase in weather-adjusted residential KWH sales and a 1.2% increase in weather-adjusted commercial KWH sales, partially offset by a 0.1% decrease in industrial KWH sales. The increases in weather-adjusted residential and commercial KWH sales for the second quarter 2012 are due to increases in usage and customer growth. The decrease in industrial KWH sales for the second quarter 2012 is primarily due to decreases in the textiles and paper sectors, largely offset by increases in the pipeline and transportation sectors. For year-to-date 2012, the increase was due to a 1.3% increase in weather-adjusted residential KWH sales and a 0.9% increase in industrial KWH sales, while weather-adjusted commercial KWH sales remained flat. The increase in weather-adjusted residential KWH sales for year-to-date 2012 is due to increases in usage and customer growth. The increase in industrial KWH sales year-to-date 2012 is primarily due to increases in the pipeline, lumber, and transportation sectors, partially offset by decreases in the textiles sector.

Revenues resulting from changes in weather decreased \$84 million in the second quarter 2012 and \$197 million year-to-date 2012 when compared to the corresponding periods in 2011 as a result of milder weather.

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Fuel and other cost recovery revenues decreased \$259 million in the second quarter 2012 and decreased \$526 million for year-to-date 2012 when compared to the corresponding periods in 2011. Electric rates for the traditional operating companies include provisions to adjust billings for fluctuations in fuel costs, including the energy component of purchased power costs. Under these provisions, fuel revenues generally equal fuel expenses, including the energy component of purchased power costs, and do not affect net income.

#### Wholesale Revenues

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(92) (% change) (18.1)

(change in millions) \$(192) (% change) (20.1)

Wholesale revenues consist of PPAs with investor-owned utilities and electric cooperatives, unit power sales contracts, and short-term opportunity sales. Wholesale revenues from PPAs and unit power sales contracts have both capacity and energy components. Capacity revenues reflect the recovery of fixed costs and a return on investment. Energy revenues will vary depending on fuel prices, the market prices of wholesale energy compared to the Southern Company system s generation, demand for energy within the Southern Company system s service territory, and the availability of the Southern Company system s generation. Increases and decreases in energy revenues that are driven by fuel prices are accompanied by an increase or decrease in fuel costs and do not have a significant impact on net income. Short-term opportunity sales are made at market-based rates that generally provide a margin above the Southern Company system s variable cost to produce the energy.

In the second quarter 2012, wholesale revenues were \$415 million compared to \$507 million for the corresponding period in 2011, reflecting a \$106 million decrease in energy revenues, partially offset by a \$14 million increase in capacity revenues. The decrease in energy revenues was primarily related to a reduction in the average price of energy and lower energy sales mainly due to lower customer demand.

For year-to-date 2012, wholesale revenues were \$764 million compared to \$956 million for the corresponding period in 2011, reflecting a \$213 million decrease in energy revenues, partially offset by a \$21 million increase in capacity revenues. The decrease in energy revenues was primarily related to a reduction in the average price of energy and lower energy sales mainly due to lower customer demand.

#### Fuel and Purchased Power Expenses

Second Quarter 2012

Year-to-Date 2012

vs.

Second Quarter 2011

Year-to-Date 2011

(change in millions)

(% change)

(change in millions)

(% change) (25.2)

Fuel \$(383) (22.9) \$(795) (25.2)

Purchased power	5	3.4	46	18.8
Total fuel and purchased power expenses	\$(378)		\$(749)	

In the second quarter 2012, total fuel and purchased power expenses were \$1.44 billion compared to \$1.82 billion for the corresponding period in 2011. The decrease was primarily the result of a \$415 million decrease in the average cost of fuel and purchased power and a \$133 million decrease in the volume of KWHs generated, partially offset by a \$170 million increase in the volume of KWHs purchased.

For year-to-date 2012, total fuel and purchased power expenses were \$2.64 billion compared to \$3.39 billion for the corresponding period in 2011. The decrease was primarily the result of a \$777 million decrease in the average cost of fuel and purchased power and a \$430 million decrease in the volume of KWHs generated, partially offset by a \$458 million increase in the volume of KWHs purchased.

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Fuel expenses at the traditional operating companies are generally offset by fuel revenues and do not have a significant effect on net income. See FUTURE EARNINGS POTENTIAL PSC Matters Retail Fuel Cost Recovery herein for additional information. Fuel expenses incurred under Southern Power s PPAs are generally the responsibility of the counterparties and do not significantly affect net income.

Details of the Southern Company system s generation and purchased power were as follows:

	Second Quarter	Second Quarter	Year-to-Date	Year-to-Date
	2012	2011	2012	2011
Total generation (billions of KWHs)	44	48	83	94
Total purchased power (billions of KWHs)	5	2	9	4
Sources of generation (percent)				
Coal	41	56	38	54
Nuclear	17	15	18	16
Gas	41	26	41	27
Hydro	1	3	3	3
Cost of fuel, generated (cents per net KWH)				
Coal	4.18	4.06	4.14	4.01
Nuclear	0.83	0.72	0.81	0.70
Gas	2.56	4.23	2.66	4.08
Average cost of fuel, generated (cents per net KWH)	2.94	3.56	2.90	3.48
Average cost of purchased power (cents per net KWH) <sup>(a)</sup>	4.09	7.51	3.98	8.07

Fuel

In the second quarter 2012, fuel expense was \$1.29 billion compared to \$1.67 billion for the corresponding period in 2011. The decrease was primarily due to a 39.5% decrease in the average cost of gas per KWH generated, a higher percentage of generation from lower cost natural gas-fired resources, and lower customer demand mainly due to milder weather.

For year-to-date 2012, fuel expense was \$2.35 billion compared to \$3.15 billion for the corresponding period in 2011. The decrease was primarily due to a 34.8% decrease in the average cost of gas per KWH generated, a higher percentage of generation from lower cost natural gas-fired resources, and lower customer demand mainly due to milder weather.

Purchased Power

<sup>(</sup>a) Average cost of purchased power includes fuel purchased by the electric utilities for tolling agreements where power is generated by the provider.

In the second quarter 2012, purchased power expense was \$150 million compared to \$145 million for the corresponding period in 2011. The increase was primarily due to a 93.3% increase in the volume of KWHs purchased as the market cost of available energy was lower than the marginal cost of generation available, partially offset by a 45.5% decrease in the average cost per KWH purchased.

For year-to-date 2012, purchased power expense was \$291 million compared to \$245 million for the corresponding period in 2011. The increase was primarily due to a 158.9% increase in the volume of KWHs purchased as the market cost of available energy was lower than the marginal cost of generation available, partially offset by a 50.7% decrease in the average cost per KWH purchased.

Energy purchases will vary depending on demand for energy within the Southern Company system s service territory, the market prices of wholesale energy as compared to the cost of the Southern Company system s generation, and the availability of the Southern Company system s generation.

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Other Operations and Maintenance Expenses

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions)
(% change)
(say the same of the

In the second quarter 2012, other operations and maintenance expenses were \$944 million compared to \$910 million for the corresponding period in 2011. The increase was primarily the result of a \$28 million increase in administrative and general costs primarily due to increases in pension costs and other employee benefits and a \$16 million increase in transmission and distribution costs. The increase was partially offset by a \$10 million decrease at Mississippi Power related to the expiration of an operating lease for Plant Daniel Units 3 and 4, as well as a \$4 million decrease primarily related to scheduled outage and maintenance costs and commodity and labor costs.

For year-to-date 2012, other operations and maintenance expenses were \$1.91 billion compared to \$1.85 billion for the corresponding period in 2011. The increase was primarily the result of a \$71 million increase in administrative and general costs primarily due to increases in pension costs, outside services, and other employee benefits. Also contributing to the increase was a \$15 million increase in transmission and distribution costs and a \$6 million net increase in customer accounts and customer service related costs. The increase was partially offset by a \$21 million decrease at Mississippi Power related to the expiration of an operating lease for Plant Daniel Units 3 and 4, as well as an \$18 million decrease primarily related to scheduled outage and maintenance costs and commodity and labor costs.

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Purchase of the Plant Daniel Combined Cycle Generating Units of Southern Company in Item 7 of the Form 10-K for additional information.

MC Asset Recovery Insurance Settlement

Second Quarter 2012 vs. Second Quarter 2011 Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions)(% change)(change in millions)(% change)\$(19)N/M\$(19)N/M

N/M Not meaningful

In the second quarter 2012, Southern Company received an insurance recovery related to the litigation settlement with MC Asset Recovery, LLC, which resulted in income of \$19 million. See Note (B) to the Condensed Financial Statements under Insurance Recovery herein for additional information.

Depreciation and Amortization

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions)(% change)(change in millions)(% change)\$153.5\$384.5

In the second quarter 2012, depreciation and amortization was \$445 million compared to \$430 million for the corresponding period in 2011. For year-to-date 2012, depreciation and amortization was \$886 million compared to \$848 million for the corresponding period in 2011. The increases were primarily the result of an increase in depreciation due to additional plant in service related to new generation at Georgia Power s Plant McDonough-Atkinson Units 4 and 5, as well as transmission, distribution, and environmental projects.

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#### Allowance for Equity Funds Used During Construction

Second Quarter 2012 vs. S	Second Quarter 2011	Year-to-Date 2012 vs.	Year-to-Date 2011
(change in millions)	(% change)	(change in millions)	(% change)
\$(4)	(11.1)	\$(8)	(11.3)

In the second quarter 2012, AFUDC equity was \$32 million compared to \$36 million for the corresponding period in 2011. For year-to-date 2012, AFUDC equity was \$63 million compared to \$71 million for the corresponding period in 2011. The decreases were primarily due to the completion of Georgia Power s Plant McDonough-Atkinson Units 4 and 5 in December 2011 and April 2012, respectively, partially offset by increases in CWIP related to Mississippi Power s Kemper IGCC.

#### Interest Expense, Net of Amounts Capitalized

Second Quarter 2012 vs. Second Quarter 2011		Year-to-Date 2012 vs. Year-to-Date 20	
(change in millions)	(% change)	(change in millions)	(% change)
\$21	10.6	\$10	2.4

In the second quarter 2012, interest expense, net of amounts capitalized was \$220 million compared to \$199 million for the corresponding period in 2011. For year-to-date 2012, interest expense, net of amounts capitalized was \$431 million compared to \$421 million for the corresponding period in 2011. The increases were primarily due to a \$23 million reduction in interest expense in 2011 at Georgia Power resulting from the settlement of litigation with the Georgia Department of Revenue and a net increase in interest expense related to senior notes. The increases were partially offset by a decrease related to the conclusion of certain state and federal income tax audits, a decrease in interest expense on existing variable rate pollution control revenue bonds, and an increase in capitalized interest associated with construction projects at Mississippi Power and Southern Power.

#### Other Income (Expense), Net

Second Quarter 2012 vs. Second Quarter 2011		Year-to-Date 2011
(% change)	(change in millions)	(% change)
N/M	\$13	N/M
	(% change)	(% change) (change in millions)

N/M Not meaningful

In the second quarter 2012, other income (expense), net was \$13 million compared to \$(4) million for the corresponding period in 2011. For year-to-date 2012, other income (expense), net was \$11 million compared to \$(2) million for the corresponding period in 2011. The increases were primarily due to the conclusion of certain federal income tax audits.

#### Income Taxes

Second Quarter 2012 vs. S	econd Quarter 2011	Year-to-Date 2012 vs. Y	Year-to-Date 2011
(change in millions)	(% change)	(change in millions)	(% change)

**\$**(20) **(5.7) \$**(51) **(8.8)** 

In the second quarter 2012, income taxes were \$329 million compared to \$349 million for the corresponding period in 2011. For year-to-date 2012, income taxes were \$529 million compared to \$580 million for the corresponding period in 2011. The decreases were primarily due to lower pre-tax earnings and state income tax credits. See Note (G) to the Condensed Financial Statements herein under Unrecognized Tax Benefits for additional information.

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#### **FUTURE EARNINGS POTENTIAL**

The results of operations discussed above are not necessarily indicative of Southern Company's future earnings potential. The level of Southern Company's future earnings depends on numerous factors that affect the opportunities, challenges, and risks of Southern Company's primary business of selling electricity. These factors include the traditional operating companies ability to maintain a constructive regulatory environment that continues to allow for the timely recovery of prudently incurred costs during a time of increasing costs. Another major factor is the profitability of the competitive wholesale supply business. Future earnings for the electricity business in the near term will depend, in part, upon maintaining energy sales which is subject to a number of factors. These factors include weather, competition, new energy contracts with neighboring utilities and other wholesale customers, energy conservation practiced by customers, the price of electricity, the price elasticity of demand, and the rate of economic growth or decline in the service territory. In addition, the level of future earnings for the wholesale supply business also depends on numerous factors including creditworthiness of customers, total generating capacity available and related costs, future acquisitions and construction of generating facilities, and the successful remarketing of capacity as current contracts expire. Changes in economic conditions impact sales for the traditional operating companies and Southern Power, and the pace of the economic recovery remains uncertain. The timing and extent of the economic recovery will impact growth and may impact future earnings. For additional information relating to these issues, see RISK FACTORS in Item 1A and MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL of Southern Company in Item 7 of the Form 10-K.

#### **Environmental Matters**

Compliance costs related to federal and state environmental statutes and regulations could affect earnings if such costs cannot continue to be fully recovered in rates on a timely basis. Environmental compliance spending over the next several years may differ materially from the amounts estimated. The timing, specific requirements, and estimated costs could change as environmental statutes and regulations are adopted or modified. Further, higher costs that are recovered through regulated rates could contribute to reduced demand for electricity, which could negatively affect results of operations, cash flows, and financial condition. See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters of Southern Company in Item 7 and Note 3 to the financial statements of Southern Company under Environmental Matters in Item 8 of the Form 10-K for additional information.

#### New Source Review Actions

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters New Source Review Actions of Southern Company in Item 7 and Note 3 to the financial statements of Southern Company under Environmental Matters New Source Review Actions in Item 8 of the Form 10-K for additional information. On February 23, 2012, the EPA filed a motion in the U.S. District Court for the Northern District of Alabama seeking vacatur of the judgment and recusal of the judge in the case involving Alabama Power (including claims related to a unit co-owned by Mississippi Power). The U.S. District Court for the Northern District of Alabama has not ruled on the EPA s motion seeking vacatur of the judgment. The ultimate outcome of this matter cannot be determined at this time.

#### Climate Change Litigation

Hurricane Katrina Case

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Climate Change Litigation Hurricane Katrina Case of Southern Company in Item 7 and Note 3 to the financial statements of Southern Company under Environmental Matters Climate Change Litigation Hurricane Katrina Case in Item 8 of the Form 10-K for additional information. On March 20, 2012, the U.S. District Court for the

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Southern District of Mississippi dismissed the amended class action complaint filed in May 2011 by the plaintiffs. On April 16, 2012, the plaintiffs appealed the case to the U.S. Court of Appeals for the Fifth Circuit. The ultimate outcome of this matter cannot be determined at this time.

#### **Environmental Statutes and Regulations**

#### General

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations General of Southern Company in Item 7 of the Form 10-K for information regarding the Southern Company system s estimated base level capital expenditures to comply with existing statutes and regulations for 2012 through 2014, as well as the Southern Company system s preliminary estimates for potential incremental environmental compliance investments associated with complying with the EPA s final Mercury and Air Toxics Standards (MATS) rule (formerly referred to as the Utility Maximum Achievable Control Technology rule) and the EPA s proposed water and coal combustion byproducts rules.

The Southern Company system is continuing to develop its compliance strategy and to assess the potential costs of complying with the MATS rule and the EPA s proposed water and coal combustion byproducts rules. As part of the development of its compliance strategy for the MATS rule, the Southern Company system has entered into agreements for the construction of baghouses to control the emissions of mercury and particulates from certain generating units. While further analysis of the MATS rule is required and the ultimate costs remain uncertain, the compliance decisions made through the second quarter 2012 have allowed the Southern Company system to further develop its cost estimates for compliance with the MATS rule. As a result, estimated compliance costs for the MATS rule in the 2012 through 2014 period have been revised from up to \$2.7 billion to approximately \$1.8 billion as follows:

	2012	2013	2014
		(in millions)	
MATS rule	\$ 150	\$440	\$ 1,215

In addition, the Southern Company system has further developed its estimated capital expenditures and associated timing of these expenditures to comply with the proposed water and coal combustion byproducts rules, resulting in a reduction, due primarily to timing, in estimated compliance costs for 2012 through 2014. Potential incremental environmental compliance investments to comply with the proposed water and coal combustion byproducts rules have been revised from up to \$1.5 billion to approximately \$500 million over the 2012 through 2014 period based on the assumption that coal combustion byproducts will continue to be regulated as non-hazardous solid waste under the proposed rule. These potential incremental environmental compliance investments are estimated as follows:

	2012	2013	2014
		(in millions)	
Proposed water and coal combustion byproducts rules	\$ 10	\$85	\$ 405

While the Southern Company system sultimate costs of compliance with the MATS rule and the proposed water and coal combustion byproducts rules remain uncertain, the Southern Company system estimates that compliance costs through 2021 (assuming that coal combustion byproducts will continue to be regulated as non-hazardous solid waste under the proposed rule) will be at the low end of the \$13 billion to \$18

billion range provided in the Form 10-K. Included in this amount is approximately \$750 million that is also included in the 2012 through 2014 base level capital investment of the traditional operating companies described in the Form 10-K in anticipation of these rules.

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The Southern Company system sultimate compliance strategy and actual future environmental capital expenditures are dependent on a final assessment of the MATS rule and will be affected by the final requirements of new or revised environmental regulations that are promulgated; the outcome of any legal challenges to the environmental rules; the cost, availability, and existing inventory of emissions allowances; and the fuel mix of the electric utilities. Compliance costs may arise from retirement and replacement of existing units, installation of additional environmental controls, upgrades to the transmission system, and changing fuel sources for certain existing units. The Southern Company system s preliminary analysis further indicates that the short timeframe for compliance with the MATS rule could significantly affect electric system reliability and cause an increase in costs of materials and services. The ultimate outcome of these matters cannot be determined at this time.

As part of SEGCO s environmental compliance strategy, the Board of Directors of SEGCO approved adding natural gas as the primary fuel source in 2015 for its 1,000 MWs of generating capacity and the construction of the necessary natural gas pipeline. SEGCO is jointly owned by Alabama Power and Georgia Power. The capacity of SEGCO s units is sold to Alabama Power and Georgia Power through a PPA. The impact of SEGCO s ultimate compliance strategy on the PPA costs cannot be determined at this time; however, if such costs cannot continue to be recovered through retail rates, they could have a material impact on Southern Company s financial statements.

Air Quality

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Air Quality of Southern Company in Item 7 of the Form 10-K for additional information on the eight-hour ozone and fine particulate matter air quality standards and the MATS rule.

On May 1, 2012, the EPA released its final determination of nonattainment areas based on the 2008 eight-hour ozone air quality standards. The only area within the traditional operating companies—service territory designated as a nonattainment area was a 15-county area within metropolitan Atlanta. The potential impact of the revised standard and nonattainment designation will depend on further evaluation and implementation by the Georgia Environmental Protection Division and cannot be determined at this time.

On June 14, 2012, the EPA proposed a rule that would increase the stringency of the fine particulate matter national ambient air quality standards. If adopted, the proposed standards could result in the designation of new nonattainment areas within the Southern Company system s service territory. As part of a related settlement, the EPA has agreed to finalize the proposed rule by December 14, 2012. The ultimate outcome of this rulemaking will depend on the final rule and the outcome of any legal challenges and cannot be determined at this time.

Numerous petitions for administrative reconsideration of the MATS rule, including a petition by Southern Company and its subsidiaries, have been filed with the EPA. Challenges to the final rule have also been filed in the U.S. District Court for the District of Columbia by numerous states, environmental organizations, industry groups, and others. The impact of the MATS rule will depend on the outcome of these and any other legal challenges and, therefore, cannot be determined at this time.

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Water Quality

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Water Quality of Southern Company in Item 7 of the Form 10-K for additional information on the proposed rules regarding certain cooling water intake structures. The EPA has entered into an amended settlement agreement to extend the deadline for issuing a final rule until June 27, 2013. The ultimate outcome of this rulemaking will depend on the final rule and the outcome of any legal challenges and cannot be determined at this time.

Coal Combustion Byproducts

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Coal Combustion Byproducts of Southern Company in Item 7 of the Form 10-K for additional information. Environmental groups and other parties have filed lawsuits in the U.S. District Court for the District of Columbia seeking to require the EPA to complete its rulemaking process and issue final regulations pertaining to the regulation of coal combustion byproducts. The ultimate outcome of these matters cannot be determined at this time.

### Global Climate Issues

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Global Climate Issues of Southern Company in Item 7 of the Form 10-K for additional information.

On April 13, 2012, the EPA published proposed regulations to establish standards of performance for greenhouse gas emissions from new fossil fuel steam electric generating units. As proposed, the standards would not apply to existing units. The EPA has delayed its plans to propose greenhouse gas emissions performance standards for modified sources and emissions guidelines for existing sources. The impact of this rulemaking will depend on the scope and specific requirements of the final rule and the outcome of any legal challenges and, therefore, cannot be determined at this time.

On June 26, 2012, a three-judge panel of the U.S. Court of Appeals for the District of Columbia Circuit unanimously rejected all challenges to four of the EPA s actions relating to the greenhouse gas permitting programs under the Clean Air Act. These rules may impact the amount of time it takes to obtain prevention of significant deterioration permits for new generation and major modifications to existing generating units and the requirements ultimately imposed by those permits. The ultimate impact of these rules cannot be determined at this time and will depend on the outcome of any other legal challenges.

#### **PSC Matters**

#### Retail Fuel Cost Recovery

The traditional operating companies each have established fuel cost recovery rates approved by their respective state PSCs. The traditional operating companies have experienced lower pricing for natural gas resulting in an increase in natural gas generation and a decrease in coal generation, which is currently more costly. The lower cost of natural gas has resulted in total over recovered fuel costs at Georgia Power, Gulf Power, and Mississippi Power included in Southern Company s Condensed Balance Sheet herein of approximately \$196 million at June 30, 2012. At June 30, 2012, Alabama Power had under recovered fuel costs included in Southern Company s Condensed Balance Sheet herein of approximately \$16 million. At December 31, 2011, total under recovered fuel costs at Alabama Power and Georgia Power included in Southern Company s Condensed Balance Sheet herein were approximately \$169 million, and Gulf Power and Mississippi Power had a total over recovered fuel balance included in Southern Company s Condensed Balance Sheet herein of approximately \$52 million. Fuel cost recovery revenues are adjusted for differences in actual

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recoverable fuel costs and amounts billed in current regulated rates. Accordingly, changes in the billing factor will not have a significant effect on Southern Company s revenues or net income, but will affect annual cash flow. The traditional operating companies continuously monitor their under or over recovered fuel cost balances.

On June 21, 2012, the Georgia PSC approved a decrease in Georgia Power s fuel cost recovery rates of 19%, which reduced annual billings by \$567 million effective June 1, 2012. The decrease in fuel costs resulted from lower natural gas prices as a result of increased natural gas supplies.

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Fuel Cost Recovery of Southern Company in Item 7 and Note 3 to the financial statements of Southern Company under Retail Regulatory Matters Alabama Power Fuel Cost Recovery and Retail Regulatory Matters Georgia Power Fuel Cost Recovery in Item 8 of the Form 10-K for additional information.

#### Alabama Power

Rate CNP

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Alabama Power Rate CNP of Southern Company in Item 7 and Note 3 to the financial statements of Southern Company under Retail Regulatory Matters Alabama Power Rate CNP in Item 8 of the Form 10-K for additional information regarding Alabama Power s recovery of retail costs through Rate Certificated New Plant Power Purchase Agreement (Rate CNP) and Rate Certificated New Plant Environmental (Rate CNP Environmental). Alabama Power s under recovered Rate CNP balance as of June 30, 2012 was \$2 million as compared to \$6 million at December 31, 2011. Alabama Power s under recovered Rate CNP Environmental balance as of June 30, 2012 was \$26 million as compared to \$11 million at December 31, 2011. These under recovered balances at June 30, 2012 are included in deferred under recovered regulatory clause revenues on Southern Company s Condensed Balance Sheet herein. For Rate CNP, this classification is based on an estimate, which includes such factors as purchased power capacity and energy demand. For Rate CNP Environmental, this classification is based on an estimate, which includes such factors as costs to comply with environmental mandates and energy demand. A change in any of these factors could have a material impact on the timing of any recovery of the under recovered retail costs.

## Natural Disaster Cost Recovery

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Alabama Power Natural Disaster Reserve of Southern Company in Item 7 and Note 3 to the financial statements of Southern Company under Retail Regulatory Matters Alabama Power Natural Disaster Reserve in Item 8 of the Form 10-K for additional information regarding natural disaster cost recovery. At June 30, 2012, the NDR had an accumulated balance of \$105 million, which is included in Southern Company s Condensed Balance Sheet herein under other regulatory liabilities, deferred. The accruals are reflected as operations and maintenance expenses in Southern Company s Condensed Statement of Income herein.

## Georgia Power

2011 Integrated Resource Plan Update

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Air Quality, Water Quality, and Coal Combustion Byproducts of Southern Company in Item 7 and Note 3 to the financial statements of Southern Company under Retail Regulatory Matters Georgia Power Rate Plans and 2011 Integrated Resource Plan Update in Item 8 of the Form 10-K for additional information regarding proposed and final EPA rules and regulations, including the MATS rule for coal-and oil-fired electric utility steam generating units, revisions to effluent guidelines for steam electric power plants,

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and additional regulation of coal combustion byproducts; the State of Georgia s Multi-Pollutant Rule; Georgia Power s analysis of the potential costs and benefits of installing the required controls on its fossil generating units in light of these regulations; the 2010 ARP; and the 2011 IRP Update.

On March 20, 2012, the Georgia PSC approved Georgia Power s request to decertify and retire two coal-fired generation units at Plant Branch as of October 31, 2013 and December 31, 2013 and an oil-fired unit at Plant Mitchell as of March 26, 2012, which was included in Georgia Power s 2011 IRP Update. The Georgia PSC also approved three PPAs totaling 998 MWs with Southern Power for capacity and energy that will commence in 2015 and end in 2030. The PPAs remain subject to FERC approval. The ultimate outcome of this matter cannot be determined at this time.

#### **Income Tax Matters**

### **Bonus Depreciation**

In December 2010, the Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010 (Tax Relief Act) was signed into law. Major tax incentives in the Tax Relief Act include 100% bonus depreciation for property placed in service after September 8, 2010 and through 2011 (and for certain long-term construction projects to be placed in service in 2012) and 50% bonus depreciation for property placed in service in 2012 (and for certain long-term construction projects to be placed in service in 2013), which will have a positive impact on the future cash flows of Southern Company through 2013. Due to the significant amount of estimated bonus depreciation for 2012, a portion of Southern Company s tax credit utilization will be deferred. Consequently, Southern Company s positive cash flow benefit is estimated to be between \$535 million and \$725 million in 2012.

### **Construction Program**

The subsidiary companies of Southern Company are engaged in continuous construction programs to accommodate existing and estimated future loads on their respective systems. The Southern Company system intends to continue its strategy of developing and constructing new generating facilities, including natural gas, biomass, and solar units at Southern Power, natural gas units and Plant Vogtle Units 3 and 4 at Georgia Power, and the Kemper IGCC at Mississippi Power, as well as adding or changing fuel sources for certain existing units, adding environmental control equipment, and expanding the transmission and distribution systems. For the traditional operating companies, major generation construction projects are subject to state PSC approvals in order to be included in retail rates. While Southern Power generally constructs and acquires generation assets covered by long-term PPAs, any uncontracted capacity could negatively affect future earnings. See Note 7 to the financial statements of Southern Company under Construction Program in Item 8 of the Form 10-K for estimated construction expenditures for the next three years. In addition, see Note 3 to the financial statements of Southern Company under Retail Regulatory Matters Georgia Power Nuclear Construction, Retail Regulatory Matters Georgia Power Other Construction, and Integrated Coal Gasification Combined Cycle in Item 8 of the Form 10-K and Note (B) to the Condensed Financial Statements under Retail Regulatory Matters Georgia Power Nuclear Construction and Integrated Coal Gasification Combined Cycle herein for additional information.

## **Investments in Leveraged Leases**

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Investments in Leveraged Leases of Southern Company in Item 7 and Note 1 to the financial statements of Southern Company under Leveraged Leases in Item 8 of the Form 10-K for additional information.

The recent financial and operational performance of one of Southern Company s lessees and the associated generation assets has raised potential concerns on the part of Southern Company as to the credit quality of the lessee and the residual value of the assets. Current projections indicate significant uncertainty as to whether the lessee will be able to pay the

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December 2012 semi-annual rent payment in full. Southern Company is currently engaged in discussions with the lessee and the holders of the project s nonrecourse debt to restructure the debt payments and the related rental payments to allow additional capital investment in the project to be made to improve the operation of the generation assets and the financial viability of the lease transaction. Southern Company believes there is a reasonable possibility that it will be able to reach an agreement with the lessee and the debtholders to restructure the project. However, due to continued poor performance of the generation assets and the uncertainties surrounding the receipt of the December 2012 semi-annual rent payment and its ability to successfully restructure the project, Southern Company has placed the lease on nonaccrual status whereby income associated with this investment will not be recognized in the financial statements beginning in July 2012. If the attempts at restructuring the project are unsuccessful and the project is ultimately abandoned, the potential impairment loss that would be incurred is approximately \$90 million on an after-tax basis. The ultimate outcome of this matter cannot be determined at this time.

#### **Other Matters**

Southern Company and its subsidiaries are involved in various other matters being litigated and regulatory matters that could affect future earnings. In addition, Southern Company and its subsidiaries are subject to certain claims and legal actions arising in the ordinary course of business. The business activities of Southern Company subsidiaries are subject to extensive governmental regulation related to public health and the environment, such as regulation of air emissions and water discharges. Litigation over environmental issues and claims of various types, including property damage, personal injury, common law nuisance, and citizen enforcement of environmental requirements such as air quality and water standards, has increased generally throughout the U.S. In particular, personal injury and other claims for damages caused by alleged exposure to hazardous materials, and common law nuisance claims for injunctive relief and property damage allegedly caused by greenhouse gas and other emissions, have become more frequent. The ultimate outcome of such pending or potential litigation against Southern Company and its subsidiaries cannot be predicted at this time; however, for current proceedings not specifically reported in Note (B) herein or in Note 3 to the financial statements of Southern Company in Item 8 of the Form 10-K, management does not anticipate that the ultimate liabilities, if any, arising from such current proceedings would have a material effect on Southern Company s financial statements.

See the Notes to the Condensed Financial Statements herein for a discussion of various other contingencies, regulatory matters, and other matters being litigated which may affect future earnings potential.

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Other Matters of Southern Company in Item 7 of the Form 10-K for additional information regarding the earthquake and tsunami that struck Japan in March 2011. On March 12, 2012, the NRC issued three orders and a request for information based on the NRC task force report recommendations that included, among other items, additional mitigation strategies for beyond-design-basis events, enhanced spent fuel pool instrumentation capabilities, hardened vents for certain classes of containment structures, including the one in use at Plant Hatch, site specific evaluations for seismic and flooding hazards, and various plant evaluations to ensure adequate coping capabilities during station blackout and other conditions. The staff of the NRC expects to issue additional implementation guidance by the end of August 2012. The final form and the resulting impact of any changes to safety requirements for nuclear reactors will be dependent on further review and action by the NRC and cannot be determined at this time. See RISK FACTORS of Southern Company in Item 1A of the Form 10-K for a discussion of certain risks associated with the licensing, construction, and operation of nuclear generating units, including potential impacts that could result from a major incident at a nuclear facility anywhere in the world. The ultimate outcome of these events cannot be determined at this time.

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#### **ACCOUNTING POLICIES**

### **Application of Critical Accounting Policies and Estimates**

Southern Company prepares its consolidated financial statements in accordance with GAAP. Significant accounting policies are described in Note 1 to the financial statements of Southern Company in Item 8 of the Form 10-K. In the application of these policies, certain estimates are made that may have a material impact on Southern Company s results of operations and related disclosures. Different assumptions and measurements could produce estimates that are significantly different from those recorded in the financial statements. See MANAGEMENT S DISCUSSION AND ANALYSIS ACCOUNTING POLICIES Application of Critical Accounting Policies and Estimates of Southern Company in Item 7 of the Form 10-K for a complete discussion of Southern Company s critical accounting policies and estimates related to Electric Utility Regulation, Contingent Obligations, Unbilled Revenues, and Pension and Other Postretirement Benefits.

### FINANCIAL CONDITION AND LIQUIDITY

### Overview

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Overview of Southern Company in Item 7 of the Form 10-K for additional information. Southern Company s financial condition remained stable at June 30, 2012. Southern Company intends to continue to monitor its access to short-term and long-term capital markets as well as its bank credit arrangements to meet future capital and liquidity needs. See Sources of Capital, Financing Activities, and Capital Requirements and Contractual Obligations herein for additional information.

Net cash provided from operating activities totaled \$1.8 billion for the first six months of 2012, a decrease of \$632 million from the corresponding period in 2011. Significant changes in operating cash flow for the first six months of 2012 compared to the corresponding period in 2011 include an increase in fossil fuel stock as a result of milder weather in the first six months of 2012 and lower natural gas prices and a decrease in accrued taxes due to the timing of tax payments. Net cash used for investing activities totaled \$2.8 billion for the first six months of 2012, an increase of \$727 million from the corresponding period in 2011. The increase was primarily due to property additions to utility plant. Net cash provided from financing activities totaled \$378 million for the first six months of 2012 compared to \$335 million net cash used for financing activities in the corresponding period in 2011. The change was primarily due to an increase in long-term debt issuances and the receipt of an interest bearing refundable deposit related to a pending asset sale at Mississippi Power.

Significant balance sheet changes for the first six months of 2012 include an increase of \$1.6 billion in total property, plant, and equipment for the construction of generation, transmission, and distribution facilities. Other significant changes include an increase in long-term debt of \$812 million due to senior note issuances.

The market price of Southern Company s common stock at the end of the second quarter 2012 was \$46.30 per share (based on the closing price as reported on the New York Stock Exchange) and the book value was \$20.72 per share, representing a market-to-book ratio of 223%, compared to \$40.38, \$19.80, and 204%, respectively, at the end of 2011. The dividend for the second quarter 2012 was \$0.49 per share compared to \$0.4725 per share in the second quarter 2011.

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### **Capital Requirements and Contractual Obligations**

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Capital Requirements and Contractual Obligations of Southern Company in Item 7 of the Form 10-K for a description of Southern Company s capital requirements for the construction programs of the Southern Company system, including estimated capital expenditures to comply with existing environmental regulations, and other funding requirements associated with scheduled maturities of long-term debt, as well as the related interest, preferred and preference stock dividends, leases, trust funding requirements, other purchase commitments, unrecognized tax benefits and interest, and derivative obligations. Approximately \$2.1 billion will be required through June 30, 2013 to fund maturities of long-term debt.

See FUTURE EARNINGS POTENTIAL Environmental Statutes and Regulations General herein for a description of the Southern Company system s estimated capital expenditures to comply with the MATS rule and proposed water and coal combustion byproducts rules.

The construction programs are subject to periodic review and revision, and actual construction costs may vary from these estimates because of numerous factors. These factors include: changes in business conditions; changes in load projections; changes in environmental statutes and regulations; the outcome of any legal challenges to the environmental rules; changes in generating plants, including unit retirements and replacements and adding or changing fuel sources at existing units, to meet new regulatory requirements; changes in FERC rules and regulations; PSC approvals; changes in legislation; the cost and efficiency of construction labor, equipment, and materials; project scope and design changes; storm impacts; and the cost of capital. In addition, there can be no assurance that costs related to capital expenditures will be fully recovered.

### **Sources of Capital**

Southern Company intends to meet its future capital needs through internal cash flow and external security issuances. Equity capital can be provided from any combination of Southern Company s stock plans, private placements, or public offerings. The amount and timing of additional equity capital to be raised will be contingent on Southern Company s investment opportunities.

Except as described below with respect to potential DOE loan guarantees, the traditional operating companies and Southern Power plan to obtain the funds required for construction and other purposes from sources similar to those used in the past, which were primarily from operating cash flows, security issuances, term loans, short-term borrowings, and equity contributions from Southern Company. However, the amount, type, and timing of any future financings, if needed, will depend upon prevailing market conditions, regulatory approval, and other factors. See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Sources of Capital of Southern Company in Item 7 of the Form 10-K for additional information.

In June 2010, Georgia Power reached an agreement with the DOE to accept terms for a conditional commitment for federal loan guarantees that would apply to future Georgia Power borrowings related to the construction of Plant Vogtle Units 3 and 4. Any borrowings guaranteed by the DOE would be full recourse to Georgia Power and secured by a first priority lien on Georgia Power s 45.7% undivided ownership interest in Plant Vogtle Units 3 and 4. Total guaranteed borrowings would not exceed the lesser of 70% of eligible project costs, or approximately \$3.46 billion, and are expected to be funded by the Federal Financing Bank. Final approval and issuance of loan guarantees by the DOE are subject to negotiation of definitive agreements, completion of due diligence by the DOE, receipt of any necessary regulatory approvals, and satisfaction of other conditions. In the event that the DOE does not issue a loan guarantee or Georgia Power determines that the final terms and conditions of the loan guarantee by the DOE are not in the best interest of its customers, Georgia Power expects to finance the construction of Plant Vogtle Units 3 and 4 through traditional capital markets financings. There can be no assurance that the DOE will issue loan guarantees for Georgia Power.

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In addition, Mississippi Power has applied to the DOE for federal loan guarantees to finance a portion of the eligible construction costs of the Kemper IGCC. Mississippi Power is in advanced due diligence with the DOE. There can be no assurance that the DOE will issue federal loan guarantees for Mississippi Power. In the event that the DOE does not issue a conditional commitment or a final definitive loan guarantee, Mississippi Power intends to finance the construction of the Kemper IGCC through traditional capital markets financings. Mississippi Power also received DOE grant funds of \$245 million that were used for the construction of the Kemper IGCC. An additional \$25 million is expected to be received for the initial operation of the Kemper IGCC.

Southern Company s current liabilities frequently exceed current assets because of the continued use of short-term debt as a funding source to meet scheduled maturities of long-term debt, as well as cash needs, which can fluctuate significantly due to the seasonality of the business of the Southern Company system. To meet short-term cash needs and contingencies, Southern Company has substantial cash flow from operating activities and access to capital markets, including commercial paper programs which are backed by bank credit facilities.

At June 30, 2012, Southern Company and its subsidiaries had approximately \$659 million of cash and cash equivalents. Committed credit arrangements with banks at June 30, 2012, including expiration dates, were as follows:

		Expire	es 2014				ble Term ans		ithin One ear <sup>(a)</sup>
Company	2012	2013	and Beyond <sup>(b)</sup>	Total	Unused	One Year	Two Years	Term Out	No Term Out
Coutham Commons	¢	(in millio		,	illions)	,	llions)	,	illions)
Southern Company	\$	\$	\$1,000	\$1,000	\$1,000	\$	\$	\$	\$
Alabama Power	37	101	1,150	1,288	1,288	51		51	52
Georgia Power			1,750	1,750	1,745				
Gulf Power	20	60	195	275	275	45		45	35
Mississippi Power	41	95	165	301	301	25	41	66	70
Southern Power			500	500	500				
Other		50		50	50	25		25	
Total	\$98	\$306	\$4,760	\$5,164	\$5,159	\$146	\$41	\$187	\$157

See Note 6 to the financial statements of Southern Company under Bank Credit Arrangements in Item 8 of the Form 10-K and Note (E) to the Condensed Financial Statements under Bank Credit Arrangements herein for additional information.

Most of these arrangements contain covenants that limit debt levels and typically contain cross default provisions that are restricted only to the indebtedness of the individual company. Southern Company and its subsidiaries are currently in compliance with all such covenants.

A portion of the unused credit with banks is allocated to provide liquidity support to the traditional operating companies—variable rate pollution control revenue bonds and commercial paper programs. The amount of variable rate pollution control revenue bonds outstanding requiring liquidity support as of June 30, 2012 was approximately \$1.8 billion.

<sup>(</sup>a) Reflects facilities expiring on or before June 30, 2013.

<sup>(</sup>b) All remaining Gulf Power and Mississippi Power credit agreements in this column expire in 2014.

The traditional operating companies may also meet short-term cash needs through a Southern Company subsidiary organized to issue and sell commercial paper at the request and for the benefit of each of the traditional operating companies.

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Details of short-term borrowings, excluding \$2 million of notes payable related to other energy service contracts, were as follows:

	Short-term D End of the		Short-term	m Debt During the	e Period <sup>(a)</sup>
		Average Interest		Weighted Average	Maximum
	Amount Outstanding	Rate	Average Outstanding	Interest Rate	Amount Outstanding
	(in millions)		(in millions)		(in millions)
June 30, 2012:					
Commercial paper	\$445	0.4%	\$477	0.4%	\$735
Short-term bank debt		%	175	1.1%	300
Total	\$445	0.4%	\$652	0.5%	

### **Credit Rating Risk**

Southern Company does not have any credit arrangements that would require material changes in payment schedules or terminations as a result of a credit rating downgrade. There are certain contracts that could require collateral, but not accelerated payment, in the event of a credit rating change of certain subsidiaries to BBB and Baa2, or BBB- and/or Baa3 or below. These contracts are for physical electricity purchases and sales, fuel purchases, fuel transportation and storage, emissions allowances, energy price risk management, and construction of new generation. The maximum potential collateral requirements under these contracts at June 30, 2012 were as follows:

	Maximum Potential Collateral
Credit Ratings	Requirements
	(in millions)
At BBB and Baa2	\$ 9
At BBB- and/or Baa3	613
Below BBB- and/or Baa3	2,668

On March 6, 2012, Mississippi Power received a \$150 million interest-bearing refundable deposit from SMEPA to be applied to the sale price for the pending sale of an undivided interest in the Kemper IGCC. Until the acquisition is closed, the deposit bears interest at Mississippi Power s

<sup>(</sup>a) Average and maximum amounts are based upon daily balances during the period.

Management believes that the need for working capital can be adequately met by utilizing commercial paper programs, lines of credit, and cash.

AFUDC rate, which was 9.967% per annum as of June 30, 2012, and is refundable to SMEPA upon termination of the asset purchase agreement related to such purchase, within 60 days of a request by SMEPA for a full or partial refund, or within 15 days at SMEPA s discretion in the event that Mississippi Power is assigned a senior unsecured credit rating of BBB+ or lower by S&P or Baa1 or lower by Moody s or ceases to be rated by either of these rating agencies.

Generally, collateral may be provided by a Southern Company guaranty, letter of credit, or cash. Additionally, any credit rating downgrade could impact Southern Company s ability to access capital markets, particularly the short-term debt market.

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#### THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

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#### **Market Price Risk**

Southern Company is exposed to market risks, primarily commodity price risk and interest rate risk. Southern Company may also occasionally have limited exposure to foreign currency exchange rates. To manage the volatility attributable to these exposures, Southern Company nets the exposures, where possible, to take advantage of natural offsets and enters into various derivative transactions for the remaining exposures pursuant to Southern Company s policies in areas such as counterparty exposure and risk management practices. Southern Company s policy is that derivatives are to be used primarily for hedging purposes and mandates strict adherence to all applicable risk management policies. Derivative positions are monitored using techniques including, but not limited to, market valuation, value at risk, stress testing, and sensitivity analysis.

Due to cost-based rate regulation and other various cost recovery mechanisms, the traditional operating companies continue to have limited exposure to market volatility in interest rates, foreign currency, commodity fuel prices, and prices of electricity. In addition, Southern Power's exposure to market volatility in commodity fuel prices and prices of electricity is limited because its long-term sales contracts shift substantially all fuel cost responsibility to the purchaser. However, Southern Power has been and may continue to be exposed to market volatility in energy-related commodity prices as a result of sales of uncontracted generating capacity. To mitigate residual risks relative to movements in electricity prices, the traditional operating companies enter into physical fixed-price contracts for the purchase and sale of electricity through the wholesale electricity market and, to a lesser extent, financial hedge contracts for natural gas purchases. The traditional operating companies continue to manage fuel-hedging programs implemented per the guidelines of their respective state PSCs. Southern Company had no material change in market risk exposure for the second quarter 2012 when compared with the December 31, 2011 reporting period.

The changes in fair value of energy-related derivative contracts, the majority of which are composed of regulatory hedges, for the three and six months ended June 30, 2012 were as follows:

	Second Quarter	Year-to-Date
	2012	2012
	Changes	Changes
	Fair Va	ılue
	(in milli	ions)
Contracts outstanding at the beginning of the period, assets (liabilities), net	\$(265)	\$(231)
Contracts realized or settled	77	126
Current period changes <sup>(a)</sup>	18	(65)
Contracts outstanding at the end of the period, assets (liabilities), net	\$(170)	\$(170)

<sup>(</sup>a) Current period changes also include the changes in fair value of new contracts entered into during the period, if any. The changes in the fair value positions of the energy-related derivative contracts, which are substantially all attributable to both the volume and the price of natural gas, for the three and six months ended June 30, 2012 were as follows:

	Second Quarter	Year-to-Date
	2012	2012
	Changes	Changes
	Fair Vo	alue
	(in milli	ions)
Natural gas swaps	\$ 78	\$ 59
Natural gas options	17	3
Other energy-related derivatives		(1)
Total changes	\$ 95	\$61

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The net hedge volumes of energy-related derivative contracts were as follows:

	June 30, 2012	March 31, 2012	December 31, 2011
		mmBtu Volume (in millions)	
Commodity Natural gas swaps	141	123	123
Commodity Natural gas options	101	98	66
Total hedge volume	242	221	189

The weighted average swap contract cost above market prices was approximately \$0.95 per mmBtu as of June 30, 2012, \$1.71 per mmBtu as of March 31, 2012, and \$1.51 per mmBtu as of December 31, 2011. The change in option premiums is primarily attributable to the volatility of the market and the underlying change in the natural gas price. The majority of the natural gas hedge gains and losses are recovered through the traditional operating companies fuel cost recovery clauses.

The net fair value of energy-related derivative contracts by hedge designation was reflected in the financial statements as follows:

Asset (Liability) Derivatives	June 30, 2012	December 31, 2011
	(in	millions)
Regulatory hedges	\$(164)	\$(221)
Cash flow hedges	(1)	(1)
Not designated	(5)	(9)
Total fair value	<b>\$(170)</b>	\$(231)

Energy-related derivative contracts which are designated as regulatory hedges relate to the traditional operating companies fuel-hedging programs, where gains and losses are initially recorded as regulatory liabilities and assets, respectively, and then are included in fuel expense as they are recovered through the fuel cost recovery clauses. Gains and losses on energy-related derivatives that are designated as cash flow hedges are mainly used by Southern Power to hedge anticipated purchases and sales and are initially deferred in OCI before being recognized in income in the same period as the hedged transaction. Gains and losses on energy-related derivative contracts that are not designated or fail to qualify as hedges are recognized in the statements of income as incurred.

Total net unrealized pre-tax gains (losses) recognized in income for the three and six months ended June 30, 2012 were \$10 million and \$4 million, respectively, and were not material for the corresponding periods in 2011.

Southern Company uses over-the-counter contracts that are not exchange traded but are fair valued using prices which are market observable, and thus fall into Level 2. See Note (C) to the Condensed Financial Statements herein for further discussion on fair value measurements. The maturities of the energy-related derivative contracts and the level of the fair value hierarchy in which they fall at June 30, 2012 were as follows:

# June 30, 2012

# Fair Value Measurements

	Total Fair Value	Year 1	Maturity Years 2&3	Years 4&5
		(in i	millions)	
Level 1	\$	\$	\$	\$
Level 2	(170)	(116)	(52)	(2)
Level 3				
Fair value of contracts outstanding at end of period	<b>\$</b> (170)	\$(116)	\$(52)	\$ (2)

#### THE SOUTHERN COMPANY AND SUBSIDIARY COMPANIES

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The Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) enacted in July 2010 could impact the use of over-the-counter derivatives by Southern Company. Regulations to implement the Dodd-Frank Act will impose additional requirements on the use of over-the-counter derivatives for both Southern Company and its subsidiaries and their derivative counterparties, which could affect both the use and cost of over-the-counter derivatives. Although all relevant regulations have not been finalized, Southern Company does not expect the impact of these rules to be material.

For additional information, see MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Market Price Risk of Southern Company in Item 7 and Note 1 under Financial Instruments and Note 11 to the financial statements of Southern Company in Item 8 of the Form 10-K and Note (H) to the Condensed Financial Statements herein.

#### **Financing Activities**

During the first six months of 2012, Southern Company issued approximately 9.7 million shares of common stock for \$317 million through employee and director stock plans. Since mid-2011, Southern Company has issued additional equity only through its employee and director stock plans. Southern Company plans to use the proceeds received from stock option exercises during 2012 (including the \$317 million received through June 30, 2012) and 2013 to repurchase shares to partially offset the incremental shares issued under its employee and director stock plans. Pursuant to board approval, Southern Company may repurchase shares through open market purchases or privately negotiated transactions, in accordance with applicable securities laws.

In addition, Southern Company is not currently issuing shares of common stock through the Southern Investment Plan or its employee savings plan. All sales under the Southern Investment Plan and the employee savings plan are currently being funded with shares acquired on the open market by the independent plan administrators.

The following table outlines the debt financing activities during the first six months of 2012:

Company	Senior Note Issuances	Senior Note Redemptions and Maturities	Pollution Control Bond Issuances (in millions)	Pollution Control Bond Redemptions	Other Long-Term Debt Issuances	Other Long- Term Debt Redemptions and Maturities
Southern Company	\$	\$500	\$	\$	\$	\$
Alabama Power	250	250		1		
Georgia Power	1,500		234	49		250
Gulf Power	100	91				
Mississippi Power	400	90				75
Southern Power					4	
Total	\$2,250	\$931	\$234	\$ 50	\$ 4	\$325

Southern Company s subsidiaries used the proceeds of the debt issuances shown in the table above for the redemptions and maturities shown in the table above, to repay short-term indebtedness, and for general corporate purposes, including their respective continuous construction programs.

On January 17, 2012, Southern Company s \$500 million aggregate principal amount of Series 2007A 5.30% Senior Notes matured.

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On March 6, 2012, Mississippi Power received a \$150 million interest-bearing refundable deposit from SMEPA to be applied to the sale price for the pending sale of an undivided interest in the Kemper IGCC. Until the acquisition is closed, the deposit bears interest at Mississippi Power s AFUDC rate, which was 9.967% per annum at June 30, 2012 and is refundable to SMEPA upon termination of the asset purchase agreement related to such purchase, within 60 days of a request by SMEPA for a full or partial refund, or within 15 days at SMEPA s discretion in the event that Mississippi Power is assigned a senior unsecured credit rating of BBB+ or lower by S&P or Baa1 or lower by Moody s or ceases to be rated by either of these rating agencies.

Subsequent to June 30, 2012, Georgia Power redeemed \$300 million aggregate principal amount of its Series 2007D 6.375% Senior Notes due July 15, 2047.

Subsequent to June 30, 2012, \$85 million aggregate principal amount of Development Authority of Burke County (Georgia) Pollution Control Revenue Bonds (Georgia Power Company Plant Vogtle Project), First Series 2005 and \$100 million aggregate principal amount of Development Authority of Burke County (Georgia) Pollution Control Revenue Bonds (Georgia Power Company Plant Vogtle Project), Second Series 2005 were redeemed.

In addition to any financings that may be necessary to meet capital requirements and contractual obligations, Southern Company and its subsidiaries plan to continue, when economically feasible, a program to retire higher-cost securities and replace these obligations with lower-cost capital if market conditions permit.

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#### PART I

### Item 3. Quantitative And Qualitative Disclosures About Market Risk.

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Market Price Risk herein for each registrant and Note 1 to the financial statements of each registrant under Financial Instruments, Note 11 to the financial statements of Southern Company, Alabama Power, and Georgia Power, Note 10 to the financial statements of Gulf Power and Mississippi Power, and Note 9 to the financial statements of Southern Power in Item 8 of the Form 10-K. Also, see Note (H) to the Condensed Financial Statements herein for information relating to derivative instruments.

#### Item 4. Controls and Procedures.

### (a) Evaluation of disclosure controls and procedures.

As of the end of the period covered by this quarterly report, Southern Company, Alabama Power, Georgia Power, Gulf Power, Mississippi Power, and Southern Power conducted separate evaluations under the supervision and with the participation of each company s management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures (as defined in Sections 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934). Based upon these evaluations, the Chief Executive Officer and the Chief Financial Officer, in each case, concluded that the disclosure controls and procedures are effective.

### (b) Changes in internal controls.

There have been no changes in Southern Company s, Alabama Power s, Georgia Power s, Gulf Power s, Mississippi Power s, or Southern Power s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) during the second quarter 2012 that have materially affected or are reasonably likely to materially affect Southern Company s, Alabama Power s, Georgia Power s, Gulf Power s, Mississippi Power s, or Southern Power s internal control over financial reporting.

# **ALABAMA POWER COMPANY**

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## ALABAMA POWER COMPANY

# CONDENSED STATEMENTS OF INCOME (UNAUDITED)

Operating Revenues:		ree Months June 30, 2011 Illions)	For the Sizended J 2012 (in miles	une 30, 2011
Retail revenues	\$ 1,254	\$ 1,244	\$ 2,346	\$ 2,370
Wholesale revenues, non-affiliates	70	70	131	138
Wholesale revenues, affiliates	6	75	20	150
Other revenues	47	51	96	102
Office revenues	4/	31	70	102
Total operating revenues	1,377	1,440	2,593	2,760
Operating Expenses:				
Fuel	343	428	649	823
Purchased power, non-affiliates	17	17	32	28
Purchased power, affiliates	66	57	106	103
Other operations and maintenance	316	290	637	587
Depreciation and amortization	160	159	317	316
Taxes other than income taxes	85	85	171	170
Total operating expenses	987	1,036	1,912	2,027
Operating Income	390	404	681	733
Other Income and (Expense):				
Allowance for equity funds used during construction	4	6	9	11
Interest income	4	5	8	9
Interest expense, net of amounts capitalized	(73)	(77)	(146)	(151)
Other income (expense), net	(4)	(7)	(11)	(13)
Total other income and (expense)	(69)	(73)	(140)	(144)
(p)	(02)	(, -)	(= )	()
Earnings Before Income Taxes	321	331	541	589
Income taxes	126	131	210	227
meome taxes	120	131	210	221
Net Income	195	200	331	362
Dividends on Preferred and Preference Stock	195	10	20	20
Dividends on Freiered and Preference Stock	10	10	20	20
Net Income After Dividends on Preferred and Preference Stock	\$ 185	\$ 190	\$ 311	\$ 342

## CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	For the The Ended J	ree Months	For the Si	
	2012 (in mi	2011	Ended June 30, <b>2012</b> 2011 (in millions)	
Net Income After Dividends on Preferred and Preference Stock	\$ 185	\$ 190	\$ 311	\$ 342

Other comprehensive income (loss):

Qualifying hedges:				
Changes in fair value, net of tax of \$(7), \$(1), \$(4) and \$1, respectively	(11)	1	<b>(7</b> )	3
Reclassification adjustment for amounts included in net income, net of tax of \$-,				
\$(1), \$- and \$(1), respectively		(2)		(2)
Total other comprehensive income (loss)	(11)	(1)	(7)	1
Comprehensive Income	\$ 174	\$ 189	\$ 304	\$ 343

The accompanying notes as they relate to Alabama Power are an integral part of these condensed financial statements.

## ALABAMA POWER COMPANY

# CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

Operating Activities:	For the Six Months Ended June 30, 2012 2011 (in millions)	
Net income	\$ 331	\$ 362
Adjustments to reconcile net income to net cash provided from operating activities		
Depreciation and amortization, total	380	373
Deferred income taxes	85	174
Allowance for equity funds used during construction	(9)	(11)
Pension, postretirement, and other employee benefits	(8)	(24)
Stock based compensation expense	6	4
Other, net	(24)	(3)
Changes in certain current assets and liabilities		
-Receivables	(46)	(57)
-Fossil fuel stock	(125)	13
-Materials and supplies	(6)	(5)
-Other current assets	(31)	(66)
-Accounts payable	(145)	(77)
-Accrued taxes	128	193
-Accrued compensation	(45)	(52)
-Other current liabilities	(10)	(5)
Net cash provided from operating activities	481	819
Investing Activities: Property additions	(436)	(485)
Distribution of restricted cash from pollution control revenue bonds	(00)	11
Nuclear decommissioning trust fund purchases	(88)	(252)
Nuclear decommissioning trust fund sales	88	252
Cost of removal, net of salvage	(7)	(47)
Change in construction payables	(12)	(14)
Other investing activities  Net cash used for investing activities	(9) (464)	(22)
Financing Activities:		
Proceeds		
Capital contributions from parent company	11	5
Senior notes issuances	250	700
Redemptions		
Pollution control revenue bonds	(1)	
Senior notes	(250)	(650)
Payment of preferred and preference stock dividends	(20)	(20)
Payment of common stock dividends	(270)	(277)
Other financing activities	(3)	(12)
Net cash used for financing activities	(283)	(254)
Net Change in Cash and Cash Equivalents	(266)	8

Cash and Cash Equivalents at Beginning of Period	344	154
Cash and Cash Equivalents at End of Period	\$ 78	\$ 162
Supplemental Cash Flow Information:		
Cash paid (received) during the period for		
Interest (net of \$3 and \$5 capitalized for 2012 and 2011, respectively)	\$ 136	\$ 141
Income taxes, net	31	(100)
Noncash transactions accrued property additions at end of period	7	14

The accompanying notes as they relate to Alabama Power are an integral part of these condensed financial statements.

## ALABAMA POWER COMPANY

# CONDENSED BALANCE SHEETS (UNAUDITED)

Assets	At	June 30, 2012		ecember 31, 2011
Comment Accepta			(in millions)	
Current Assets: Cash and cash equivalents	\$	78	¢	344
Restricted cash and cash equivalents	Þ	70	\$	3 <del>44</del> 1
Receivables				1
Customer accounts receivable		368		332
Unbilled revenues		160		126
Under recovered regulatory clause revenues		16		120
Other accounts and notes receivable		34		35
Affiliated companies		57		79
Accumulated provision for uncollectible accounts		(9)		(10)
Fossil fuel stock, at average cost		469		344
Materials and supplies, at average cost		380		375
Vacation pay		59		59
Prepaid expenses		135		74
Other regulatory assets, current		32		44
Other current assets		8		11
		_		
Total current assets		1,787		1,814
Property, Plant, and Equipment:				
In service		21,110		20,809
Less accumulated provision for depreciation		7,562		7,344
Plant in service, net of depreciation		13,548		13,465
Nuclear fuel, at amortized cost		347		330
Construction work in progress		390		374
• •				
Total property, plant, and equipment		14,285		14,169
Other Property and Investments:				
Equity investments in unconsolidated subsidiaries		61		62
Nuclear decommissioning trusts, at fair value		571		540
Miscellaneous property and investments		73		73
Total other property and investments		705		675
Deferred Charges and Other Assets:				
Deferred charges related to income taxes		529		532
Prepaid pension costs		74		59
Deferred under recovered regulatory clause revenues		29		48
Other regulatory assets, deferred		1,001		994
Other deferred charges and assets		144		186
Total deferred charges and other assets		1,777		1,819
Total Assets	\$	18,554	\$	18,477

The accompanying notes as they relate to Alabama Power are an integral part of these condensed financial statements.

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## ALABAMA POWER COMPANY

# CONDENSED BALANCE SHEETS (UNAUDITED)

Liabilities and Stockholder s Equity  Current Liabilities:	(in millio	
	ф. 500	Φ 500
Securities due within one year	\$ 500	\$ 500
Accounts payable	17/	202
Affiliated	176	203
Other	196	322
Customer deposits	86	85
Accrued taxes	00	22
Accrued income taxes	99	32
Other accrued taxes	80	34
Accrued interest	65	63
Accrued vacation pay	48	48
Accrued compensation	51	95
Liabilities from risk management activities	54	54
Other regulatory liabilities, current	3	18
Other current liabilities	40	38
Total current liabilities	1,398	1,492
Long-term Debt	5,630	5,632
Deferred Credits and Other Liabilities: Accumulated deferred income taxes	3,319	3,257
Deferred credits related to income taxes	81	83
Accumulated deferred investment tax credits	145	149
Employee benefit obligations	339	343
Asset retirement obligations	571	553
Other cost of removal obligations	736	703
Other regulatory liabilities, deferred	165	156
Other deferred credits and liabilities	84	82
Total deferred credits and other liabilities	5,440	5,326
Total Liabilities	12,468	12,450
Redeemable Preferred Stock	342	342
Preference Stock	343	343
Common Stockholder s Equity:		
Common stock, par value \$40 per share		
Authorized - 40,000,000 shares		
Outstanding - 30,537,500 shares	1,222	1,222
Paid-in capital	2,207	2,182
Retained earnings	1,997	1,956
Accumulated other comprehensive loss	(25)	(18)
Accumulated office comprehensive foss	(23)	(18)

Total common stockholder s equity	5,401		5,342
Total Liabilities and Stockholder s Equity	\$ 18,554	\$	18,477

The accompanying notes as they relate to Alabama Power are an integral part of these condensed financial statements.

#### ALABAMA POWER COMPANY

MANAGEMENT S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS

SECOND QUARTER 2012 vs. SECOND QUARTER 2011

AND

YEAR-TO-DATE 2012 vs. YEAR-TO-DATE 2011

#### **OVERVIEW**

Alabama Power operates as a vertically integrated utility providing electricity to retail and wholesale customers within its traditional service territory located within the State of Alabama in addition to wholesale customers in the Southeast. Many factors affect the opportunities, challenges, and risks of Alabama Power s business of selling electricity. These factors include the ability to maintain a constructive regulatory environment, to maintain and grow energy sales given economic conditions, and to effectively manage and secure timely recovery of costs. These costs include those related to projected long-term demand growth, increasingly stringent environmental standards, fuel, capital expenditures, and restoration following major storms. Appropriately balancing required costs and capital expenditures with customer prices will continue to challenge Alabama Power for the foreseeable future.

Alabama Power continues to focus on several key performance indicators. These indicators include customer satisfaction, plant availability, system reliability, and net income after dividends on preferred and preference stock. For additional information on these indicators, see MANAGEMENT S DISCUSSION AND ANALYSIS OVERVIEW Key Performance Indicators of Alabama Power in Item 7 of the Form 10-K.

### RESULTS OF OPERATIONS

Net Income

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

 (change in millions)
 (% change)
 (change in millions)
 (% change)

 \$(5)
 (2.6)
 \$(31)
 (9.1)

Alabama Power s net income after dividends on preferred and preference stock for the second quarter 2012 was \$185 million compared to \$190 million for the corresponding period in 2011. Alabama Power s net income after dividends on preferred and preference stock for year-to-date 2012 was \$311 million compared to \$342 million for the corresponding period in 2011. The decreases for the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 were related to decreases in weather-related revenues due to milder weather and increases in operations and maintenance expenses in 2012. These decreases were partially offset by increases in revenues associated with the elimination of a tax-related adjustment under Alabama Power s rate structure and increases in energy sales due to increases in usage and customer growth. See BUSINESS Rate Matters Rate Structure and Cost Recovery Plans of Alabama Power in Item 1 and MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Retail Rate Adjustments of Alabama Power in Item 7 of the Form 10-K for information regarding the rate structure of Alabama Power.

Retail Revenues

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions)(% change)(change in millions)(% change)\$100.8\$(24)(1.0)

In the second quarter 2012, retail revenues were \$1.25 billion compared to \$1.24 billion for the corresponding period in 2011. For year-to-date 2012, retail revenues were \$2.35 billion compared to \$2.37 billion for the corresponding period in 2011.

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#### ALABAMA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Details of the change to retail revenues were as follows:

	Second	Second Quarter 2012		Year-to-Date 2012	
	20				
	(in millions)	(% change)	(in millions)	(% change)	
Retail prior year	\$1,244		\$2,370		
Estimated change in					
Rates and pricing	31	2.5	56	2.4	
Sales growth (decline)	25	2.0	45	1.9	
Weather	(38)	(3.0)	(88)	(3.7)	
Fuel and other cost recovery	(8)	(0.7)	(37)	(1.6)	
Retail current year	\$1,254	0.8%	\$2,346	(1.0)%	

Revenues associated with changes in rates and pricing increased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 primarily due to the elimination of a tax-related adjustment under Alabama Power s rate structure that was effective with October 2011 billings, slightly offset by decreased revenues associated with Rate Certificated New Plant Environmental (Rate CNP Environmental).

Revenues attributable to changes in sales increased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011. Weather-adjusted residential KWH energy sales increased 5.6% in the second quarter and 3.5% for year-to-date 2012 as a result of increases in usage and customer growth. Weather-adjusted commercial KWH energy sales increased 3.6% in the second quarter 2012 and 1.7% for year-to-date 2012 as a result of increases in usage. Industrial KWH energy sales increased 2.3% in the second quarter 2012 and 2.8% for year-to-date 2012 due to an increase in usage resulting from changes in production levels primarily in the primary metals, chemicals, automotive and plastics, and forest products sectors, partially offset by decreases in the stone, clay, and glass and textiles sectors.

Revenues resulting from changes in weather decreased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011. Alabama Power s service territory experienced milder weather conditions in the second quarter and year-to-date 2012 when compared to the corresponding periods in the prior year. The resulting decreases for the second quarter 2012 were 5.4% and 2.5% for residential and commercial sales revenue, respectively. The resulting decreases for year-to-date 2012 were 7.1% and 2.1% for residential and commercial sales revenue, respectively.

Fuel and other cost recovery revenues decreased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 primarily due to lower fuel costs associated with decreased KWH generation and lower average cost per KWH generated due to lower natural gas prices. Electric rates include provisions to recognize the full recovery of fuel costs, purchased power costs, PPAs certificated by the Alabama PSC, and costs associated with the NDR. Under these provisions, fuel and other cost recovery revenues generally equal fuel and other cost recovery expenses and do not affect net income.

See BUSINESS Rate Matters Rate Structure and Cost Recovery Plans of Alabama Power in Item 1, MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Retail Rate Adjustments of Alabama Power in Item 7 and Note 3 to the financial statements of Alabama Power under Retail Regulatory Matters in Item 8 of the Form 10-K for additional information.

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#### ALABAMA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Wholesale Revenues Non-Affiliates

Second Quarter 2012 vs. Second Quarter 2011

(change in millions)

(mchange)

(change in millions)

(mchange)

Wholesale revenues from sales to non-affiliates will vary depending on the market prices of available wholesale energy compared to the cost of Alabama Power's and the Southern Company system's generation, demand for energy within the Southern Company system's service territory, and availability of the Southern Company system's generation. Increases and decreases in energy revenues that are driven by fuel prices are accompanied by an increase or decrease in fuel costs and do not have a significant impact on net income.

In the second quarter 2012 and the second quarter 2011, wholesale revenues from non-affiliates were \$70 million. For year-to-date 2012, wholesale revenues from non-affiliates were \$131 million compared to \$138 million for the corresponding period in 2011. The decrease was primarily due to a 4.1% decrease in KWH sales and a 1.2% decrease in the price of energy.

Wholesale Revenues Affiliates

Second Quarter 2012 vs. Second Quarter 2011 Year-to-Date 2012 vs. Year-to-Date 2011

 (change in millions)
 (% change)
 (change in millions)
 (% change)

 \$(69)
 (92.0)
 \$(130)
 (86.7)

Wholesale revenues from sales to affiliated companies within the Southern Company system will vary depending on demand and the availability and cost of generating resources at each company. These affiliate sales are made in accordance with the IIC, as approved by the FERC. These transactions do not have a significant impact on earnings since this energy is generally sold at marginal cost and energy purchases are generally offset by energy revenues through Alabama Power s energy cost recovery clauses.

In the second quarter 2012, wholesale revenues from affiliates were \$6 million compared to \$75 million for the corresponding period in 2011. The decrease was primarily due to a 90.2% decrease in KWH sales.

For year-to-date 2012, wholesale revenues from affiliates were \$20 million compared to \$150 million for the corresponding period in 2011. The decrease was due to an 82.6% decrease in KWH sales and a 23.5% decrease in the price of energy.

Fuel and Purchased Power Expenses

Second Quarter 2012 Year-to-Date 2012

VS. VS.

Second Quarter 2011

Year-to-Date 2011

		(change in millions)	(% change)	(change in millions)	(% change)
Fuel		\$(85)	(19.9)	\$(174)	(21.1)
Purchased power	non-affiliates			4	14.3
Purchased power	affiliates	9	15.8	3	2.9
Total fuel and pure	chased power expenses	\$(76)		\$(167)	

#### ALABAMA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In the second quarter 2012, total fuel and purchased power expenses were \$426 million compared to \$502 million for the corresponding period in 2011. The decrease was primarily due to a \$64 million decrease related to a reduction in total KWHs generated as a result of milder weather in the second quarter 2012, a \$22 million decrease in the cost of fuel, and a \$46 million decrease in the average cost of purchased power, partially offset by a \$55 million increase in KWHs purchased.

For year-to-date 2012, total fuel and purchased power expenses were \$787 million compared to \$954 million for the corresponding period in 2011. The decrease was primarily due to a \$149 million decrease related to a reduction in total KWHs generated as a result of milder weather for year-to-date 2012, a \$25 million decrease in the cost of fuel, and a \$51 million decrease in the average cost of purchased power, partially offset by a \$58 million increase in KWHs purchased.

Fuel and purchased power energy transactions do not have a significant impact on earnings since energy expenses are generally offset by energy revenues through Alabama Power s Energy Cost Recovery Rate mechanism. See FUTURE EARNINGS POTENTIAL PSC Matters Retail Fuel Cost Recovery herein for additional information.

Details of Alabama Power s generation and purchased power were as follows:

	Second Quarter	Second Quarter	Year-to-Date	Year-to-Date
	2012	2011	2012	2011
Total generation (billions of KWHs)	13	17	27	33
Total purchased power (billions of KWHs)	2	1	3	2
Sources of generation (percent)				
Coal	53	56	48	56
Nuclear	24	23	26	23
Gas	21	16	20	15
Hydro	2	5	6	6
Cost of fuel, generated (cents per net KWH)				
Coal	3.29	3.13	3.35	3.06
Nuclear	0.82	0.64	0.78	0.65
Gas	2.76	4.19	2.88	4.18
Average cost of fuel, generated (cents per net KWH) <sup>(a)</sup>	2.57	2.71	2.54	2.67
Average cost of purchased power (cents per net KWH)(b)	3.89	6.02	4.14	5.66

Fuel

<sup>(</sup>a) KWHs generated by hydro are excluded from the average cost of fuel, generated.

<sup>(</sup>b) Average cost of purchased power includes fuel purchased by Alabama Power for tolling agreements where power is generated by the provider.

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In the second quarter 2012, fuel expense was \$343 million compared to \$428 million for the corresponding period in 2011. The \$85 million decrease was due to a 34.1% decrease in the average cost of KWHs generated by natural gas, which excludes fuel associated with tolling agreements, and a 23.5% decrease in KWHs generated by coal, slightly offset by a 6.9% increase in KWHs generated by natural gas.

For year-to-date 2012, fuel expense was \$649 million compared to \$823 million for the corresponding period in 2011. The \$174 million decrease was due to a 31.0% decrease in the average cost of KWHs generated by natural gas, which excludes fuel associated with tolling agreements, and a 29.4% decrease in KWHs generated by coal, slightly offset by an 8.4% increase in KWHs generated by natural gas.

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#### ALABAMA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Purchased Power Non-Affiliates

In the second quarter 2012 and the second quarter 2011, purchased power expense from non-affiliates was \$17 million. For year-to-date 2012, purchased power expense from non-affiliates was \$32 million compared to \$28 million for the corresponding period in 2011. The increase was related to a 388.0% increase in the amount of energy purchased, partially offset by a 76.6% decrease in the average cost per KWH.

Energy purchases from non-affiliates will vary depending on the market prices of wholesale energy as compared to the cost of the Southern Company system s generation, demand for energy within the Southern Company system s generation.

Purchased Power Affiliates

In the second quarter 2012, purchased power expense from affiliates was \$66 million compared to \$57 million for the corresponding period in 2011. The increase was related to a 54.4% increase in the amount of energy purchased, partially offset by a 26.2% decrease in the average cost per KWH.

For year-to-date 2012, purchased power expense from affiliates was \$106 million compared to \$103 million for the corresponding period in 2011. The increase was related to a 23.2% increase in the amount of energy purchased, partially offset by a 17.0% decrease in the average cost per KWH.

Energy purchases from affiliates will vary depending on demand for energy and the availability and cost of generating resources at each company within the Southern Company system. These purchases are made in accordance with the IIC or other contractual agreements, as approved by the FERC.

### Other Operations and Maintenance Expenses

Second Quarter 2012 vs. Second Quarter 2011 Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions)(% change)(change in millions)(% change)\$269.0\$508.5

In the second quarter 2012, other operations and maintenance expenses were \$316 million compared to \$290 million for the corresponding period in 2011. Administrative and general expenses increased \$15 million primarily due to pension and other benefit-related expenses. Distribution expenses increased \$7 million primarily due to increases in vegetation management and overhead line maintenance costs. Steam production expenses increased \$3 million due to environmental mandates which were partially offset by revenues associated with Rate CNP Environmental.

For year-to-date 2012, other operations and maintenance expenses were \$637 million compared to \$587 million for the corresponding period in 2011. Administrative and general expenses increased \$33 million primarily due to pension and other benefit-related expenses, affiliated service company expenses, labor expenses, and property insurance expenses. Nuclear production expenses increased \$5 million primarily due to the amortization of nuclear outage expenses of \$13 million, partially offset by a decrease in operation costs related to decreases in labor. See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Nuclear Outage Accounting Order of Alabama Power in Item 7 of the Form 10-K for additional information. Additionally, distribution and transmission expenses increased \$4 million due to increases in labor expenses and vegetation management.

#### ALABAMA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Income Taxes

Second Quarter 2012 vs. Second Quarter 2011 Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) (% change) (change in millions) (% change)

\$(17)

(7.5)

(3.8)

In the second quarter 2012, income taxes were \$126 million compared to \$131 million for the corresponding period in 2011. For year-to-date 2012, income taxes were \$210 million compared to \$227 million for the corresponding period in 2011. The decreases for the second quarter and year-to-date 2012 were primarily due to lower pre-tax earnings as a result of lower revenues due to milder weather and an increase in operations and maintenance expense.

#### **FUTURE EARNINGS POTENTIAL**

\$(5)

The results of operations discussed above are not necessarily indicative of Alabama Power's future earnings potential. The level of Alabama Power's future earnings depends on numerous factors that affect the opportunities, challenges, and risks of Alabama Power's primary business of selling electricity. These factors include Alabama Power's ability to maintain a constructive regulatory environment that continues to allow for the timely recovery of prudently incurred costs during a time of increasing costs. Future earnings in the near term will depend, in part, upon maintaining energy sales which are subject to a number of factors. These factors include weather, competition, new energy contracts with neighboring utilities, energy conservation practiced by customers, the price of electricity, the price elasticity of demand, and the rate of economic growth or decline in Alabama Power's service territory. Changes in economic conditions impact sales for Alabama Power and the pace of the economic recovery remains uncertain. The timing and extent of the economic recovery will impact growth and may impact future earnings. For additional information relating to these issues, see RISK FACTORS in Item 1A and MANAGEMENT'S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL of Alabama Power in Item 7 of the Form 10-K.

### **Environmental Matters**

Compliance costs related to federal and state environmental statutes and regulations could affect earnings if such costs cannot continue to be fully recovered in rates on a timely basis. Environmental compliance spending over the next several years may differ materially from the amounts estimated. The timing, specific requirements, and estimated costs could change as environmental statutes and regulations are adopted or modified. Further, higher costs that are recovered through regulated rates could contribute to reduced demand for electricity, which could negatively affect results of operations, cash flows, and financial condition. See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters of Alabama Power in Item 7 and Note 3 to the financial statements of Alabama Power under Environmental Matters in Item 8 of the Form 10-K for additional information.

### New Source Review Actions

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters New Source Review Actions of Alabama Power in Item 7 and Note 3 to the financial statements of Alabama Power under Environmental Matters New Source Review Actions in Item 8 of the Form 10-K for additional information. On February 23, 2012, the EPA filed a motion in the U.S. District Court for the Northern District of Alabama seeking vacatur of the judgment and recusal of the judge in the case involving Alabama Power. The U.S. District Court for the Northern District of Alabama has not ruled on the EPA s motion seeking vacatur of the judgment. The ultimate outcome of this matter cannot be determined at this time.

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#### ALABAMA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Climate Change Litigation

Hurricane Katrina Case

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Climate Change Litigation Hurricane Katrina Case of Alabama Power in Item 7 and Note 3 to the financial statements of Alabama Power under Environmental Matters Climate Change Litigation Hurricane Katrina Case in Item 8 of the Form 10-K for additional information. On March 20, 2012, the U.S. District Court for the Southern District of Mississippi dismissed the amended class action complaint filed in May 2011 by the plaintiffs. On April 16, 2012, the plaintiffs appealed the case to the U.S. Court of Appeals for the Fifth Circuit. The ultimate outcome of this matter cannot be determined at this time.

### **Environmental Statutes and Regulations**

#### General

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations General of Alabama Power in Item 7 of the Form 10-K for information regarding Alabama Power s estimated base level capital expenditures to comply with existing statutes and regulations for 2012 through 2014, as well as Alabama Power s preliminary estimates for potential incremental environmental compliance investments associated with complying with the EPA s final Mercury and Air Toxics Standards (MATS) rule (formerly referred to as the Utility Maximum Achievable Control Technology rule) and the EPA s proposed water and coal combustion byproducts rules.

Alabama Power is continuing to develop its compliance strategy and to assess the potential costs of complying with the MATS rule and the EPA s proposed water and coal combustion byproducts rules. As part of the development of its compliance strategy for the MATS rule, Alabama Power has entered into agreements for the construction of baghouses to control the emissions of mercury and particulates from generating units with an aggregate capacity of 1,901 MWs. While further analysis of the MATS rule is required and the ultimate costs remain uncertain, the compliance decisions made through the second quarter 2012 have allowed Alabama Power to further develop its cost estimates for compliance with the MATS rule. As a result, estimated compliance costs for the MATS rule in the 2012 through 2014 period have been revised from up to \$1.2 billion to approximately \$660 million as follows:

		2012	2013	2014
			(in millions	s)
MATS rule		\$ 65	\$ 155	\$ 440

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#### ALABAMA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In addition, Alabama Power has further developed its estimated capital expenditures and associated timing of these expenditures to comply with the proposed water and coal combustion byproducts rules, resulting in a reduction, due primarily to timing, in estimated compliance costs for 2012 through 2014. Potential incremental environmental compliance investments to comply with the proposed water and coal combustion byproducts rules have been revised from up to \$630 million to approximately \$175 million over the 2012 through 2014 period, based on the assumption that coal combustion byproducts will continue to be regulated as non-hazardous solid waste under the proposed rule. These potential incremental environmental compliance investments are estimated as follows:

(in millions)

2013

\$10

2014

\$160

2012

Proposed water and coal combustion byproducts rules

While Alabama Power s ultimate costs of compliance with the MATS rule and the proposed water and coal combustion byproducts rules remain uncertain, Alabama Power estimates that compliance costs through 2021 (assuming that coal combustion byproducts will continue to be regulated as non-hazardous solid waste under the proposed rule) will be at the low end of the \$5 billion to \$7 billion range provided in the Form 10-K.

Alabama Power s ultimate compliance strategy and actual future environmental capital expenditures are dependent on a final assessment of the MATS rule and will be affected by the final requirements of new or revised environmental regulations that are promulgated; the outcome of any legal challenges to the environmental rules; the cost, availability, and existing inventory of emissions allowances; and Alabama Power s fuel mix. Compliance costs may arise from retirement and replacement of existing units, installation of additional environmental controls, upgrades to the transmission system, and changing fuel sources for certain existing units. Alabama Power s preliminary analysis further indicates that the short timeframe for compliance with the MATS rule could significantly affect electric system reliability and cause an increase in costs of materials and services. The ultimate outcome of these matters cannot be determined at this time.

As part of SEGCO s environmental compliance strategy, the Board of Directors of SEGCO approved adding natural gas as the primary fuel source in 2015 for its 1,000 MWs of generating capacity and the construction of the necessary natural gas pipeline. SEGCO is jointly owned by Alabama Power and Georgia Power. The capacity of SEGCO s units is sold to Alabama Power and Georgia Power through a PPA. See Note 4 to the financial statements of Alabama Power in Item 8 of the Form 10-K for additional information. The impact of SEGCO s ultimate compliance strategy on the PPA costs cannot be determined at this time; however, if such costs cannot continue to be recovered through retail rates, they could have a material impact on Alabama Power s financial statements.

Air Quality

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Air Quality of Alabama Power in Item 7 of the Form 10-K for additional information on the eight-hour ozone and fine particulate matter air quality standards and the MATS rule.

On May 1, 2012, the EPA released its final determination of nonattainment areas based on the 2008 eight-hour ozone air quality standards. None of the areas within Alabama Power s service territory were designated as nonattainment areas.

On June 14, 2012, the EPA proposed a rule that would increase the stringency of the fine particulate matter national ambient air quality standards. If adopted, the proposed standards could result in the designation of new nonattainment areas within Alabama Power s service territory. As part of a related settlement, the EPA has agreed to finalize the proposed rule by December 14, 2012. The ultimate outcome of this rulemaking will depend on the final rule and the outcome of any legal challenges and cannot be determined at this time.

#### ALABAMA POWER COMPANY

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Numerous petitions for administrative reconsideration of the MATS rule, including a petition by Southern Company and its subsidiaries, including Alabama Power, have been filed with the EPA. Challenges to the final rule have also been filed in the U.S. District Court for the District of Columbia by numerous states, environmental organizations, industry groups, and others. The impact of the MATS rule will depend on the outcome of these and any other legal challenges and, therefore, cannot be determined at this time.

Water Quality

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Water Quality of Alabama Power in Item 7 of the Form 10-K for additional information on the proposed rules regarding certain cooling water intake structures. The EPA has entered into an amended settlement agreement to extend the deadline for issuing a final rule until June 27, 2013. The ultimate outcome of this rulemaking will depend on the final rule and the outcome of any legal challenges and cannot be determined at this time.

## Coal Combustion Byproducts

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Coal Combustion Byproducts of Alabama Power in Item 7 of the Form 10-K for additional information. Environmental groups and other parties have filed lawsuits in the U.S. District Court for the District of Columbia seeking to require the EPA to complete its rulemaking process and issue final regulations pertaining to the regulation of coal combustion byproducts. The ultimate outcome of these matters cannot be determined at this time.

#### Global Climate Issues

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Global Climate Issues of Alabama Power in Item 7 of the Form 10-K for additional information.

On April 13, 2012, the EPA published proposed regulations to establish standards of performance for greenhouse gas emissions from new fossil fuel steam electric generating units. As proposed, the standards would not apply to existing units. The EPA has delayed its plans to propose greenhouse gas emissions performance standards for modified sources and emissions guidelines for existing sources. The impact of this rulemaking will depend on the scope and specific requirements of the final rule and the outcome of any legal challenges and, therefore, cannot be determined at this time.

On June 26, 2012, a three-judge panel of the U.S. Court of Appeals for the District of Columbia Circuit unanimously rejected all challenges to four of the EPA s actions relating to the greenhouse gas permitting programs under the Clean Air Act. These rules may impact the amount of time it takes to obtain prevention of significant deterioration permits for new generation and major modifications to existing generating units and the requirements ultimately imposed by those permits. The ultimate impact of these rules cannot be determined at this time and will depend on the outcome of any other legal challenges.

#### ALABAMA POWER COMPANY

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#### **PSC Matters**

#### Rate CNP

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Retail Rate Adjustments Rate CNP of Alabama Power in Item 7 and Note 3 to the financial statements of Alabama Power under Retail Regulatory Matters Rate CNP in Item 8 of the Form 10-K for additional information regarding Alabama Power s recovery of retail costs through Rate Certificated New Plant Power Purchase Agreement (Rate CNP) and Rate CNP Environmental. Alabama Power s under recovered Rate CNP balance as of June 30, 2012 was \$2 million as compared to \$6 million at December 31, 2011. Alabama Power s under recovered Balances at June 30, 2012 are included in deferred under recovered regulatory clause revenues on Alabama Power s Condensed Balance Sheet herein. For Rate CNP, this classification is based on an estimate, which includes such factors as purchased power capacity and energy demand. For Rate CNP Environmental, this classification is based on an estimate, which includes such factors as costs to comply with environmental mandates and energy demand. A change in any of these factors could have a material impact on the timing of any recovery of the under recovered retail costs.

#### Retail Fuel Cost Recovery

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Fuel Cost Recovery of Alabama Power in Item 7 and Note 3 to the financial statements of Alabama Power under Retail Regulatory Matters Fuel Cost Recovery in Item 8 of the Form 10-K for information regarding Alabama Power s fuel cost recovery. Alabama Power s under recovered fuel costs as of June 30, 2012 totaled \$16 million as compared to \$31 million at December 31, 2011. These under recovered fuel costs at June 30, 2012 are included in under recovered regulatory clause revenues on Alabama Power s Condensed Balance Sheet herein. This classification is based on an estimate which includes such factors as weather, generation availability, energy demand, and the price of energy. A change in any of these factors could have a material impact on the timing of any recovery of the under recovered fuel costs.

#### Natural Disaster Cost Recovery

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Natural Disaster Reserve of Alabama Power in Item 7 and Note 3 to the financial statements of Alabama Power under Retail Regulatory Matters Natural Disaster Reserve in Item 8 of the Form 10-K for additional information regarding natural disaster cost recovery. At June 30, 2012, the NDR had an accumulated balance of \$105 million, which is included in Alabama Power s Condensed Balance Sheet herein under other regulatory liabilities, deferred. The accruals are reflected as operations and maintenance expenses in Alabama Power s Condensed Statement of Income herein.

## **Income Tax Matters**

## **Bonus Depreciation**

In December 2010, the Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010 (Tax Relief Act) was signed into law. Major tax incentives in the Tax Relief Act include 100% bonus depreciation for property placed in service after September 8, 2010 and through 2011 (and for certain long-term construction projects to be placed in service in 2012) and 50% bonus depreciation for property placed in service in 2012 (and for certain long-term construction projects to be placed in service in 2013), which will have a positive impact on the future cash flows of Alabama Power through 2013. Consequently, Alabama Power s positive cash flow benefit is estimated to be between \$85 million and \$110 million in 2012.

#### ALABAMA POWER COMPANY

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#### **Other Matters**

Alabama Power is involved in various other matters being litigated and regulatory matters that could affect future earnings. In addition, Alabama Power is subject to certain claims and legal actions arising in the ordinary course of business. Alabama Power is business activities are subject to extensive governmental regulation related to public health and the environment, such as regulation of air emissions and water discharges. Litigation over environmental issues and claims of various types, including property damage, personal injury, common law nuisance, and citizen enforcement of environmental requirements such as air quality and water standards, has increased generally throughout the U.S. In particular, personal injury and other claims for damages caused by alleged exposure to hazardous materials, and common law nuisance claims for injunctive relief and property damage allegedly caused by greenhouse gas and other emissions, have become more frequent. The ultimate outcome of such pending or potential litigation against Alabama Power cannot be predicted at this time; however, for current proceedings not specifically reported in Note (B) herein or in Note 3 to the financial statements of Alabama Power in Item 8 of the Form 10-K, management does not anticipate that the ultimate liabilities, if any, arising from such current proceedings would have a material effect on Alabama Power in Item 8 of the Form 10-K, management does financial statements.

See the Notes to the Condensed Financial Statements herein for a discussion of various other contingencies, regulatory matters, and other matters being litigated which may affect future earnings potential.

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Other Matters of Alabama Power in Item 7 of the Form 10-K for additional information regarding the earthquake and tsunami that struck Japan in March 2011. On March 12, 2012, the NRC issued three orders and a request for information based on the NRC task force report recommendations that included, among other items, additional mitigation strategies for beyond-design-basis events, enhanced spent fuel pool instrumentation capabilities, hardened vents for certain classes of containment structures, site specific evaluations for seismic and flooding hazards, and various plant evaluations to ensure adequate coping capabilities during station blackout and other conditions. The staff of the NRC expects to issue additional implementation guidance by the end of August 2012. The final form and the resulting impact of any changes to safety requirements for nuclear reactors will be dependent on further review and action by the NRC and cannot be determined at this time. See RISK FACTORS of Alabama Power in Item 1A of the Form 10-K for a discussion of certain risks associated with the operation of nuclear generating units, including potential impacts that could result from a major incident at a nuclear facility anywhere in the world. The ultimate outcome of these events cannot be determined at this time.

## **ACCOUNTING POLICIES**

## **Application of Critical Accounting Policies and Estimates**

Alabama Power prepares its financial statements in accordance with GAAP. Significant accounting policies are described in Note 1 to the financial statements of Alabama Power in Item 8 of the Form 10-K. In the application of these policies, certain estimates are made that may have a material impact on Alabama Power s results of operations and related disclosures. Different assumptions and measurements could produce estimates that are significantly different from those recorded in the financial statements. See MANAGEMENT S DISCUSSION AND ANALYSIS ACCOUNTING POLICIES Application of Critical Accounting Policies and Estimates of Alabama Power in Item 7 of the Form 10-K for a complete discussion of Alabama Power s critical accounting policies and estimates related to Electric Utility Regulation, Contingent Obligations, and Pension and Other Postretirement Benefits.

#### ALABAMA POWER COMPANY

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### FINANCIAL CONDITION AND LIQUIDITY

#### Overview

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Overview of Alabama Power in Item 7 of the Form 10-K for additional information. Alabama Power s financial condition remained stable at June 30, 2012. Alabama Power intends to continue to monitor its access to short-term and long-term capital markets as well as its bank credit arrangements to meet future capital and liquidity needs. See Sources of Capital, Financing Activities, and Capital Requirements and Contractual Obligations herein for additional information.

Net cash provided from operating activities totaled \$481 million for the first six months of 2012, a decrease of \$338 million as compared to the first six months of 2011. The decrease in cash provided from operating activities was primarily due to an increase in fossil fuel stock, a decrease in deferred income taxes, and the timing of income tax payments and refunds associated with bonus depreciation. Net cash used for investing activities totaled \$464 million for the first six months of 2012 primarily due to gross property additions related to nuclear fuel and transmission, distribution, and steam generating equipment. Net cash used for financing activities totaled \$283 million for the first six months of 2012. This was primarily due to the payment of common stock dividends. Fluctuations in cash flow from financing activities vary year to year based on capital needs and the maturity or redemption of securities.

Significant balance sheet changes for the first six months of 2012 include increases of \$125 million in fossil fuel stock, at average cost, \$116 million in property, plant, and equipment associated with routine property additions and nuclear fuel, \$67 million in accrued income taxes, and \$61 million in prepaid expenses and decreases of \$266 million in cash and cash equivalents and \$126 million in other accounts payable.

### **Capital Requirements and Contractual Obligations**

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Capital Requirements and Contractual Obligations of Alabama Power in Item 7 of the Form 10-K for a description of Alabama Power s capital requirements for its construction program, including estimated capital expenditures to comply with existing environmental regulations, scheduled maturities of long-term debt, as well as the related interest, derivative obligations, preferred and preference stock dividends, leases, purchase commitments, and trust funding requirements. Approximately \$500 million will be required through June 30, 2013 to fund maturities of long-term debt.

See FUTURE EARNINGS POTENTIAL Environmental Statutes and Regulations General herein for a description of the Alabama Power s estimated capital expenditures to comply with the MATS rule and proposed water and coal combustion byproducts rules.

The construction program is subject to periodic review and revision, and actual construction costs may vary from these estimates because of numerous factors. These factors include: changes in business conditions; changes in load projections; changes in environmental statutes and regulations; the outcome of any legal challenges to the environmental rules; changes in generating plants, including unit retirements and replacements and adding or changing fuel sources at existing units, to meet new regulatory requirements; changes in FERC rules and regulations; Alabama PSC approvals; changes in legislation; the cost and efficiency of construction labor, equipment, and materials; project scope and design changes; storm impacts; and the cost of capital. In addition, there can be no assurance that costs related to capital expenditures will be fully recovered.

#### ALABAMA POWER COMPANY

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### **Sources of Capital**

Alabama Power plans to obtain the funds required for construction and other purposes from sources similar to those utilized in the past. Alabama Power has primarily utilized funds from operating cash flows, short-term debt, security issuances, and equity contributions from Southern Company. However, the amount, type, and timing of any future financings, if needed, will depend upon regulatory approval, prevailing market conditions, and other factors. See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Sources of Capital of Alabama Power in Item 7 of the Form 10-K for additional information.

Alabama Power s current liabilities sometimes exceed current assets because of Alabama Power s debt due within one year and the periodic use of short-term debt as a funding source primarily to meet scheduled maturities of long-term debt, as well as cash needs, which can fluctuate significantly due to the seasonality of the business.

At June 30, 2012, Alabama Power had approximately \$78 million of cash and cash equivalents. Committed credit arrangements with banks at June 30, 2012, including expiration dates, were as follows:

	Expires					ble Term ans		ithin One ar <sup>(a)</sup>
		2014						
2012	2013	and Beyond	Total	Unused	One Year	Two Years	Term Out	No Term Out
\$37	(in millions) \$101	\$1,150	(in mi \$1,288	llions) \$1,288	(in mi \$51	llions) \$	(in m \$51	illions) \$52

#### (a) Reflects facilities expiring on or before June 30, 2013.

See Note 6 to the financial statements of Alabama Power under Bank Credit Arrangements in Item 8 of the Form 10-K and Note (E) to the Condensed Financial Statements under Bank Credit Arrangements herein for additional information.

Most of these arrangements contain covenants that limit debt levels and typically contain cross default provisions that are restricted only to the indebtedness of Alabama Power. Alabama Power is currently in compliance with all such covenants. Alabama Power expects to renew its credit arrangements, as needed, prior to expiration. These credit arrangements provide liquidity support to Alabama Power s commercial paper borrowings and variable rate pollution control revenue bonds. The amount of variable rate pollution control revenue bonds outstanding requiring liquidity support as of June 30, 2012 was approximately \$793 million.

Alabama Power may meet short-term cash needs through its commercial paper program. Alabama Power may also meet short-term cash needs through a Southern Company subsidiary organized to issue and sell commercial paper at the request and for the benefit of Alabama Power and the other traditional operating companies. Proceeds from such issuances for the benefit of Alabama Power are loaned directly to Alabama Power. The obligations of each traditional operating company under these arrangements are several and there is no cross affiliate credit support.

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#### ALABAMA POWER COMPANY

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Details of short-term borrowings were as follows:

	Short-teri	m Debt at				
	th	ie				
	End of th	e Period	Short-teri	n Debt During	the Period (a)	
		Weighted		Weighted		
		Average		Average	Maximum	
	Amount	Interest	Average	Interest	Amount	
	Outstanding	Rate	Outstanding	Rate	Outstanding	
	(in		(in			
	millions)		millions)		(in millions)	
June 30, 2012:						
Commercial paper	\$	%	\$22	0.2%	\$57	

(a) Average and maximum amounts are based upon daily balances during the period.

Management believes that the need for working capital can be adequately met by utilizing commercial paper programs, lines of credit, and cash.

## **Credit Rating Risk**

Alabama Power does not have any credit arrangements that would require material changes in payment schedules or terminations as a result of a credit rating downgrade. There are certain contracts that could require collateral, but not accelerated payment, in the event of a credit rating change to below BBB- and/or Baa3. These contracts are primarily for physical electricity purchases, fuel purchases, fuel transportation and storage, and energy price risk management. At June 30, 2012, the maximum potential collateral requirements under these contracts at a rating below BBB- and/or Baa3 were approximately \$311 million. Included in these amounts are certain agreements that could require collateral in the event that one or more Power Pool participant has a credit rating change to below investment grade. Generally, collateral may be provided by a Southern Company guaranty, letter of credit, or cash. Additionally, any credit rating downgrade could impact Alabama Power s ability to access capital markets, particularly the short-term debt market.

## **Market Price Risk**

Alabama Power s market risk exposure relative to interest rate changes for the second quarter 2012 has not changed materially compared to the December 31, 2011 reporting period. Since a significant portion of outstanding indebtedness remains at fixed rates, Alabama Power is not aware of any facts or circumstances that would significantly affect exposures on existing indebtedness in the near term. However, the impact on future financing costs cannot now be determined.

Due to cost-based rate regulation and other various cost recovery mechanisms, Alabama Power continues to have limited exposure to market volatility in interest rates, commodity fuel prices, and prices of electricity. To mitigate residual risks relative to movements in electricity prices, Alabama Power enters into physical fixed-price contracts for the purchase and sale of electricity through the wholesale electricity market and, to a lesser extent, financial hedge contracts for natural gas purchases. Alabama Power continues to manage a retail fuel-hedging program implemented per the guidelines of the Alabama PSC. As such, Alabama Power had no material change in market risk exposure for the second quarter 2012 when compared with the December 31, 2011 reporting period.

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The changes in fair value of energy-related derivative contracts, substantially all of which are composed of regulatory hedges, for the three and six months ended June 30, 2012 were as follows:

	Second Quarte	er Year-to-Date
	2012	2012
	Changes	Changes
		Fair Value (in millions)
Contracts outstanding at the beginning of the period, assets (liabilities), net	\$(53)	\$(48)
Contracts realized or settled	16	30
Current period changes <sup>(a)</sup>	5	(14)
Contracts outstanding at the end of the period, assets (liabilities), net	\$(32)	\$(32)

(a) Current period changes also include the changes in fair value of new contracts entered into during the period, if any. The changes in the fair value positions of the energy-related derivative contracts, which are substantially all attributable to both the volume and the price of natural gas, for the three and six months ended June 30, 2012 were as follows:

	Second Quarter	Year-to-Date
	2012	2012
	Changes	Changes
		· Value aillions)
Natural gas swaps	\$16	\$14
Natural gas options	5	2
Other energy-related derivatives		
Total changes	\$21	\$16

The net hedge volumes of energy-related derivative contracts were as follows:

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	June 30, 2012	March 31, 2012	December 31, 2011
		mmBtu Volume (in millions)	
Commodity Natural gas swaps	32	27	30
Commodity Natural gas options	11	10	9
Total hedge volume	43	37	39

The weighted average swap contract cost above market prices was approximately \$0.93 per mmBtu as of June 30, 2012, \$1.72 per mmBtu as of March 31, 2012, and \$1.45 per mmBtu as of December 31, 2011. The change in option premiums is primarily attributable to the volatility of the market and the underlying change in the natural gas price. A majority of the natural gas hedge gains and losses is recovered through Alabama Power s retail fuel cost recovery clause.

Regulatory hedges relate to Alabama Power s fuel-hedging program where gains and losses are initially recorded as regulatory liabilities and assets, respectively, and then are included in fuel expense as they are recovered through Alabama Power s fuel cost recovery clause.

Unrealized pre-tax gains and losses recognized in income for the three and six months ended June 30, 2012 and 2011 for energy-related derivative contracts that are not hedges were not material.

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#### ALABAMA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Alabama Power uses over-the-counter contracts that are not exchange traded but are fair valued using prices which are market observable, and thus fall into Level 2. See Note (C) to the Condensed Financial Statements herein for further discussion on fair value measurements. The maturities of the energy-related derivative contracts and the level of the fair value hierarchy in which they fall at June 30, 2012 were as follows:

June 30, 2012

#### Fair Value Measurements

	Total		Maturity		
	Fair Value	Year 1	Years 2&3	Years 4&5	
		(i	n millions)		
Level 1	\$	\$	\$	\$	
Level 2	(32)	(25)	(7)		
Level 3					
Fair value of contracts outstanding at end of period	\$(32)	\$(25)	\$(7)	\$	

The Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) enacted in July 2010 could impact the use of over-the-counter derivatives by Alabama Power. Regulations to implement the Dodd-Frank Act will impose additional requirements on the use of over-the-counter derivatives for both Alabama Power and its derivative counterparties, which could affect both the use and cost of over-the-counter derivatives. Although all relevant regulations have not been finalized, Alabama Power does not expect the impact of these rules to be material.

For additional information, see MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Market Price Risk of Alabama Power in Item 7 and Note 1 under Financial Instruments and Note 11 to the financial statements of Alabama Power in Item 8 of the Form 10-K and Note (H) to the Condensed Financial Statements herein.

## **Financing Activities**

In January 2012, Alabama Power issued \$250 million aggregate principal amount of Series 2012A 4.10% Senior Notes due January 15, 2042. The proceeds were used for general corporate purposes, including Alabama Power s continuous construction program. Alabama Power settled \$100 million of interest rate swaps related to this issuance at a loss of \$1 million. The loss is being amortized to interest expense, in earnings, over 10 years.

In March 2012, Alabama Power redeemed approximately \$1 million aggregate principal amount of The Industrial Development Board of the Town of West Jefferson Solid Waste Disposal Revenue Bonds (Alabama Power Company Miller Plant Project), Series 2008.

In April 2012, Alabama Power redeemed \$250 million aggregate principal amount of its Series 2007B 5.875% Senior Notes due April 1, 2047.

In addition to any financings that may be necessary to meet capital requirements and contractual obligations, Alabama Power plans to continue, when economically feasible, a program to retire higher-cost securities and replace these obligations with lower-cost capital if market conditions permit.

# **GEORGIA POWER COMPANY**

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## **GEORGIA POWER COMPANY**

# CONDENSED STATEMENTS OF INCOME (UNAUDITED)

Operating Revenues:	For the Three Months Ended June 30, 2012 2011 (in millions)		For the Si Ended J 2012 (in mil	une 30, 2011
Retail revenues	\$ 1,857	\$ 2,070	\$ 3,451	\$ 3,885
Wholesale revenues, non-affiliates	75	97	141	180
Wholesale revenues, affiliates	6	16	9	27
Other revenues	82	82	164	162
Total operating revenues	2,020	2,265	3,765	4,254
Operating Expenses:				
Fuel	572	784	1,012	1,461
Purchased power, non-affiliates	94	96	187	170
Purchased power, affiliates	129	157	288	320
Other operations and maintenance	411	419	845	841
Depreciation and amortization	185	178	373	351
Taxes other than income taxes	94	94	181	181
Total operating expenses	1,485	1,728	2,886	3,324
Operating Income	535	537	879	930
Other Income and (Expense):				
Allowance for equity funds used during construction	13	22	26	47
Interest expense, net of amounts capitalized	(90)	(71)	(181)	(167)
Other income (expense), net	(6)	(5)	(9)	(6)
Total other income and (expense)	(83)	(54)	(164)	(126)
Earnings Before Income Taxes	452	483	715	804
Income taxes	152	169	244	280
Net Income	300	314	471	524
Dividends on Preferred and Preference Stock	5	5	9	9
Net Income After Dividends on Preferred and Preference Stock	\$ 295	\$ 309	\$ 462	\$ 515

# CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	For the Th	For the Three Months		For the Six Months	
	Ended J	Ended June 30,		Ended June 30,	
	2012	2011	2012	2011	
	(in mi	llions)	(in mi	llions)	
Net Income After Dividends on Preferred and Preference Stock	\$ 295	\$ 309	\$ 462	\$ 515	
Other comprehensive income (loss):					
Qualifying hedges:					

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Reclassification adjustment for amounts included in net income, net of tax of \$1, \$1, \$1 and \$1, respectively

Comprehensive Income	\$ 295	\$ 309	\$ 463	\$ 516
Total other comprehensive income (loss)			1	1
and \$1, tospectively			•	1
and \$1, respectively			1	1

The accompanying notes as they relate to Georgia Power are an integral part of these condensed financial statements.

## GEORGIA POWER COMPANY

# CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Ended 2012	Six Months June 30, 2011 nillions)
Operating Activities:	¢ 471	¢ 524
Net income	\$ 471	\$ 524
Adjustments to reconcile net income to net cash provided from operating activities  Depreciation and amortization, total	458	426
Deferred income taxes	128	189
Allowance for equity funds used during construction	(26)	(47)
Retail fuel cost over recovery long-term	44	(47)
Deferred expenses	26	33
Other, net	(3)	(73)
Changes in certain current assets and liabilities	(3)	(13)
-Receivables	19	(100)
-Fossil fuel stock	(147)	55
-Prepaid income taxes	13	77
-Other current assets	8	(14)
-Accounts payable	(37)	60
-Accrued taxes	(77)	(123)
-Accrued compensation	(60)	(42)
-Retail fuel cost over recovery short-term	55	( -2)
-Other current liabilities	43	46
Net cash provided from operating activities  Investing Activities:	915	1,011
Property additions	(812)	(931)
Investment of restricted cash	(234)	()31)
Distribution of restricted cash	49	
Nuclear decommissioning trust fund purchases	(488)	(1,152)
Nuclear decommissioning trust fund sales	486	1,149
Cost of removal, net of salvage	(34)	(9)
Change in construction payables, net of joint owner portion	(161)	34
Other investing activities	(14)	(12)
Net cash used for investing activities	(1,208)	(921)
Financing Activities:		
Decrease in notes payable, net	(513)	(253)
Proceeds		
Capital contributions from parent company	18	183
Pollution control revenue bonds issuances	234	250
Senior notes issuances	1,500	550
Other long-term debt issuances		250
Redemptions		
Pollution control revenue bonds	(49)	(197)
Senior notes		(101)
Other long-term debt	(250)	(300)
Payment of preferred and preference stock dividends	(9)	(9)

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Payment of common stock dividends	(454)		(448)
	· ,		
Other financing activities	(9)		(2)
Net cash provided from (used for) financing activities	468		(77)
Francisco Francisco Control (marginal programme)			()
N. A. Cilconnectical Conduction of Conduction of Conduction	155		1.2
Net Change in Cash and Cash Equivalents	175		13
Cash and Cash Equivalents at Beginning of Period	13		8
Cash and Cash Equivalents at End of Period	\$ 188	\$	21
Cash and Cash Equivalents at End of Ferrod	Ψ 100	Ψ	21
Supplemental Cash Flow Information:			
Cash paid (received) during the period for			
Interest (net of \$11 and \$17 capitalized for 2012 and 2011, respectively)	<b>\$ 156</b>	\$	177
Income taxes, net	44		(15)
Noncash transactions accrued property additions at end of period	234		299

The accompanying notes as they relate to Georgia Power are an integral part of these condensed financial statements.

## GEORGIA POWER COMPANY

# CONDENSED BALANCE SHEETS (UNAUDITED)

Assets	At June 30 2012	, At I	December 31, 2011
		(in millions	·)
Current Assets:	<b>4</b> 400		
Cash and cash equivalents	\$ 188	\$	13
Restricted cash and cash equivalents	185		
Receivables	506		571
Customer accounts receivable	596		571
Unbilled revenues	244		172 137
Under recovered regulatory clause revenues  Joint owner accounts receivable	45		87
Other accounts and notes receivable	98		61
Affiliated companies	55		26
Accumulated provision for uncollectible accounts	(12)		(13)
Fossil fuel stock, at average cost	870		723
Materials and supplies, at average cost	391		406
Vacation pay	84		82
Prepaid income taxes	140		71
Other regulatory assets, current	93		108
Other current assets	81		106
Total current assets	3,058		2,550
Property, Plant, and Equipment:	***		27.004
In service	28,549		27,804
Less accumulated provision for depreciation	10,395		10,296
	40.474		15.500
Plant in service, net of depreciation	18,154		17,508
Other utility plant, net	53		55
Nuclear fuel, at amortized cost	460		443
Construction work in progress	3,055		3,274
Total property, plant, and equipment	21,722		21,280
Other Property and Investments:			
Equity investments in unconsolidated subsidiaries	61		63
Nuclear decommissioning trusts, at fair value	665		667
Miscellaneous property and investments	44		44
Total other property and investments	770		774
Deferred Charges and Other Assets:			
Deferred charges related to income taxes	757		756
Other regulatory assets, deferred	1,550		1,604
Other deferred charges and assets	221		187
Total deferred charges and other assets	2,528		2,547
Total Assets	\$ 28,078	\$	27,151

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The accompanying notes as they relate to Georgia Power are an integral part of these condensed financial statements.

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## GEORGIA POWER COMPANY

# CONDENSED BALANCE SHEETS (UNAUDITED)

Liabilities and Stockholder s Equity	2012	<b>At June 30,</b> At December 31, <b>2012</b> 2011 (in millions)	
Current Liabilities:	(1)	i militions)	
Securities due within one year	\$ 1,340	\$ 455	
Notes payable	2	515	
Accounts payable			
Affiliated	357	337	
Other	451	686	
Customer deposits	227	213	
Accrued taxes			
Accrued income taxes	110	36	
Other accrued taxes	175	304	
Accrued interest	108	92	
Accrued vacation pay	60	60	
Accrued compensation	67	125	
Liabilities from risk management activities	52	68	
Other regulatory liabilities, current	79	65	
Nuclear decommissioning trust securities lending collateral	8	32	
Other current liabilities	197	153	
Total current liabilities	3,233	3,141	
Long-term Debt	8,570	8,018	
Deferred Credits and Other Liabilities:			
Accumulated deferred income taxes	4,608	4,388	
Deferred credits related to income taxes	118	122	
Accumulated deferred investment tax credits	214	220	
Employee benefit obligations	892	905	
Asset retirement obligations	759	734	
Other cost of removal obligations	97	110	
Other deferred credits and liabilities	255	224	
		,	
Total deferred credits and other liabilities	6,943	6,703	
Total Liabilities	18,746	17,862	
Preferred Stock	45	45	
Preference Stock	221	221	
Common Stockholder s Equity:			
Common stock, without par value			
Authorized 20,000,000 shares			
Outstanding 9,261,500 shares	398	398	
Paid-in capital	5,557	5,522	
Retained earnings	3,119	3,112	
Accumulated other comprehensive loss	(8)	(9)	

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Total common stockholder s equity	9,066	9,023
	<b>* **</b> • • • • • • • • • • • • • • • • •	
Total Liabilities and Stockholder s Equity	<b>\$ 28,078</b> \$	27,151

The accompanying notes as they relate to Georgia Power are an integral part of these condensed financial statements.

#### GEORGIA POWER COMPANY

MANAGEMENT S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS

SECOND QUARTER 2012 vs. SECOND QUARTER 2011

AND

YEAR-TO-DATE 2012 vs. YEAR-TO-DATE 2011

#### **OVERVIEW**

Georgia Power operates as a vertically integrated utility providing electricity to retail customers within its traditional service territory located within the State of Georgia and to wholesale customers in the Southeast. Many factors affect the opportunities, challenges, and risks of Georgia Power's business of selling electricity. These factors include the ability to maintain a constructive regulatory environment, to maintain and grow energy sales given economic conditions, and to effectively manage and secure timely recovery of costs. These costs include those related to projected long-term demand growth, increasingly stringent environmental standards, and fuel prices. In addition, Georgia Power is currently constructing two new nuclear units and one new combined cycle generating unit. Appropriately balancing required costs and capital expenditures with customer prices will continue to challenge Georgia Power for the foreseeable future.

Georgia Power continues to focus on several key performance indicators. These indicators include customer satisfaction, plant availability, system reliability, and net income after dividends on preferred and preference stock. For additional information on these indicators, see MANAGEMENT S DISCUSSION AND ANALYSIS OVERVIEW Key Performance Indicators of Georgia Power in Item 7 of the Form 10-K.

#### RESULTS OF OPERATIONS

Net Income

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(14) (% *change*) (4.5)

(change in millions) \$(53) (% change) (10.3)

Georgia Power s net income after dividends on preferred and preference stock for the second quarter 2012 was \$295 million compared to \$309 million for the corresponding period in 2011. Georgia Power s net income after dividends on preferred and preference stock for year-to-date 2012 was \$462 million compared to \$515 million for the corresponding period in 2011. The decreases were primarily due to decreases in operating revenues primarily as a result of milder weather, higher depreciation, and lower AFUDC, partially offset by lower income taxes and an increase related to retail revenue rate effects. The decreases were also due to lower interest expense in 2011 resulting from the settlement of litigation with the Georgia Department of Revenue (DOR), partially offset by a reduction in 2012 related to the conclusion of certain state and federal income tax audits.

Retail Revenues

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(213) (% change) (10.3)

(change in millions) \$(434) (% change) (11.2)

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In the second quarter 2012, retail revenues were \$1.86 billion compared to \$2.07 billion for the corresponding period in 2011. For year-to-date 2012, retail revenues were \$3.45 billion compared to \$3.89 billion for the corresponding period in 2011.

#### GEORGIA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Details of the change to retail revenues were as follows:

	Second Quarter		Year-to-Date	
	2012		2012	
	(in millions)	(% change)	(in millions)	(% change)
Retail prior year	\$ 2,070		\$3,885	
Estimated change in				
Rates and pricing	25	1.2	48	1.2
Sales growth (decline)	3	0.1	(5)	(0.1)
Weather	(43)	(2.1)	(93)	(2.4)
Fuel cost recovery	(198)	(9.5)	(384)	(9.9)
Retail current year	\$ 1,857	(10.3)%	\$ 3,451	(11.2)%

Revenues associated with changes in rates and pricing increased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 due to base tariff increases effective April 1, 2012 related to placing Plant McDonough-Atkinson Units 4 and 5 in service, the NCCR and demand-side management tariff increases effective January 1, 2012, as approved by the Georgia PSC, and the rate pricing effect of decreased customer usage. These increases were partially offset by lower contributions from market-driven rates from commercial and industrial customers.

Revenues attributable to changes in sales remained flat in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011. Weather-adjusted residential KWH sales increased 0.8%, weather-adjusted commercial KWH sales increased 1.0%, and weather-adjusted industrial KWH sales decreased 1.1% in the second quarter 2012 when compared to the corresponding period in 2011. Weather-adjusted residential KWH sales increased 0.4%, weather-adjusted commercial KWH sales decreased 0.6%, and weather-adjusted industrial KWH sales decreased 0.6% year-to-date 2012 when compared to the corresponding period in 2011. The increase in residential sales is primarily due to customer growth. The economy continues to impact commercial and industrial sales.

Revenues resulting from changes in weather decreased in the second quarter 2012 when compared to the corresponding period in 2011 due to milder weather. Revenues resulting from changes in weather decreased year-to-date 2012 when compared to the corresponding period in 2011 as a result of milder weather in 2012 and cold weather in January 2011.

Fuel revenues and costs are allocated between retail and wholesale jurisdictions. Retail fuel cost recovery revenues decreased \$198 million and \$384 million in the second quarter and year-to-date 2012, respectively, when compared to the corresponding periods in 2011 due to decreased KWH energy sales and lower costs primarily due to lower natural gas prices.

Electric rates include provisions to adjust billings for fluctuations in fuel costs, including the energy component of purchased power costs. Under these fuel cost recovery provisions, fuel revenues generally equal fuel expenses, including the energy component of purchased power costs, and do not affect net income. Georgia Power implemented reduced fuel rates effective June 1, 2012. See FUTURE EARNINGS POTENTIAL PSC Matters Fuel Cost Recovery herein for additional information.

#### GEORGIA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Wholesale Revenues Non-Affiliates

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

 (change in millions)
 (% change)
 (change in millions)
 (% change)

 \$(22)
 (22.7)
 \$(39)
 (21.7)

Wholesale revenues from sales to non-affiliates consist of PPAs and short-term opportunity sales. Wholesale revenues from PPAs have both capacity and energy components. Capacity revenues reflect the recovery of fixed costs and a return on investment. Wholesale revenues from sales to non-affiliates will vary depending on fuel prices, the market prices of wholesale energy compared to the cost of Georgia Power s and the Southern Company system s generation, demand for energy within the Southern Company system s service territory, and the availability of the Southern Company system s generation. Increases and decreases in energy revenues that are driven by fuel prices are accompanied by an increase or decrease in fuel costs and do not have a significant impact on net income. Short-term opportunity sales are made at market-based rates that generally provide a margin above Georgia Power s variable cost of energy.

In the second quarter 2012, wholesale revenues from non-affiliates were \$75 million compared to \$97 million in the corresponding period in 2011. For year-to-date 2012, wholesale revenues from non-affiliates were \$141 million compared to \$180 million in the corresponding period in 2011. The decreases were primarily due to 32.5% and 36.7% decreases in KWH sales in the second quarter and year-to-date 2012, respectively, due to lower demand resulting from milder weather.

Wholesale Revenues Affiliates

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

 (change in millions)
 (% change)
 (change in millions)
 (% change)

 \$(10)
 (62.5)
 \$(18)
 (66.7)

Wholesale revenues from sales to affiliated companies within the Southern Company system will vary depending on demand and the availability and cost of generating resources at each company. These affiliate sales are made in accordance with the IIC, as approved by the FERC. These transactions do not have a significant impact on earnings since the energy is generally sold at marginal cost.

In the second quarter 2012, wholesale revenues from affiliates were \$6 million compared to \$16 million in the corresponding period in 2011. For year-to-date 2012, wholesale revenues from affiliates were \$9 million compared to \$27 million in the corresponding period in 2011. The decreases were primarily due to 43.6% and 48.9% decreases in KWH sales in the second quarter and year-to-date 2012, respectively, due to lower demand resulting from milder weather and the availability of market energy at a lower cost than Georgia Power-owned generation.

Fuel and Purchased Power Expenses

Second Quarter 2012 Year-to-Date 2012

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vs. vs.

	Second Qua	Second Quarter 2011		Year-to-Date 2011	
	(change in millions)	(% change)	(change in millions)	(% change)	
Fuel	\$ (212)	(27.0)	\$ (449)	(30.7)	
Purchased power non-affiliates	(2)	(2.1)	17	10.0	
Purchased power affiliates	(28)	(17.8)	(32)	(10.0)	
Total fuel and purchased power expenses	\$ (242)		\$ (464)		

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#### GEORGIA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In the second quarter 2012, total fuel and purchased power expenses were \$795 million compared to \$1.04 billion in the corresponding period in 2011. For year-to-date 2012, total fuel and purchased power expenses were \$1.49 billion compared to \$1.95 billion for the corresponding period in 2011. The decreases were primarily due to the lower cost of natural gas used for generation and lower demand related to milder weather in 2012.

Fuel and purchased power energy transactions do not have a significant impact on earnings since energy expenses are generally offset by energy revenues through Georgia Power s fuel cost recovery mechanism. See FUTURE EARNINGS POTENTIAL PSC Matters Fuel Cost Recovery herein for additional information.

Details of Georgia Power s generation and purchased power were as follows:

	Second Quarter	Second Quarter	Year-to-Date	Year-to-Date
	2012	2011	2012	2011
Total generation (billions of KWHs)	16	18	29	34
Total purchased power (billions of KWHs)	7	6	15	12
Sources of generation (percent)		<b>.</b> 5	40	(5
Coal	44	67	43	65
Nuclear	26	20	28	22
Gas	29	11	28	11
Hydro	1	2	1	2
Cost of fuel, generated (cents per net KWH)				
Coal	5.00	4.70	4.86	4.72
Nuclear	0.84	0.80	0.85	0.74
Gas	2.71	5.39	2.90	4.88
Average cost of fuel, generated (cents per net KWH)	3.25	3.97	3.18	3.85
Average cost of purchased power (cents per net KWH) <sup>(a)</sup>	4.24	5.79	4.03	5.68

Fuel

In the second quarter 2012, fuel expense was \$572 million compared to \$784 million in the corresponding period in 2011. The decrease was due to a 9.6% decrease of KWHs generated as a result of lower KWH demand and an 18.1% decrease in the average cost of fuel per KWH generated primarily due to lower natural gas prices.

For year-to-date 2012, fuel expense was \$1.01 billion compared to \$1.46 billion in the corresponding period in 2011. The decrease was primarily due to a 15.6% decrease of KWHs generated as a result of lower KWH demand and a 17.4% decrease in the average cost of fuel per KWH

<sup>(</sup>a) Average cost of purchased power includes fuel purchased by Georgia Power for tolling agreements where power is generated by the provider.

generated primarily due to lower natural gas prices.

Purchased Power Non-Affiliates

In the second quarter 2012, purchased power expense from non-affiliates was \$94 million compared to \$96 million in the corresponding period in 2011. The decrease was immaterial.

For year-to-date 2012, purchased power expense from non-affiliates was \$187 million compared to \$170 million in the corresponding period in 2011. The increase was due to an 84.4% increase in KWHs purchased as the market cost of available energy was lower than the additional Georgia Power-owned generation available, partially offset by a decrease of 40.8% in the average cost per KWH purchased primarily due to lower natural gas prices.

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#### GEORGIA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Energy purchases from non-affiliates will vary depending on the market prices of wholesale energy as compared to the cost of the Southern Company system s generation, demand for energy within the Southern Company system s service territory, and the availability of the Southern Company system s generation.

Purchased Power Affiliates

In the second quarter 2012, purchased power expense from affiliates was \$129 million compared to \$157 million in the corresponding period in 2011. The decrease was due to a 25.3% decrease in the average cost per KWH purchased, reflecting lower natural gas prices.

For year-to-date 2012, purchased power expense from affiliates was \$288 million compared to \$320 million in the corresponding period in 2011. The decrease was due to a 28.3% decrease in the average cost per KWH purchased, reflecting lower natural gas prices, partially offset by a 12.6% increase in the volume of KWHs purchased as the cost of the available energy was lower than the Georgia Power-owned generation.

Energy purchases from affiliates will vary depending on the demand and the availability and cost of generating resources at each company within the Southern Company system. These purchases are made in accordance with the IIC or other contractual agreements, all as approved by the FERC.

#### Other Operations and Maintenance Expenses

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(8) (% change) (1.9) (change in millions)

(% change)

In the second quarter 2012, other operations and maintenance expenses were \$411 million compared to \$419 million in the corresponding period in 2011. The decrease was primarily due to a \$9 million decrease in fossil generation expense due to a decrease in KWHs generated as a result of lower demand due to milder weather, a \$5 million decrease in nuclear generation expense related to a nuclear fuel disposal settlement, and a \$7 million decrease in uncollectible accounts expense, partially offset by a \$10 million increase in employee pension expense and a \$6 million increase in demand-side management program costs. See Note (B) under Nuclear Fuel Disposal Cost Litigation and Note (F) to the Condensed Financial Statements herein for additional information.

For year-to-date 2012, other operations and maintenance expenses were \$845 million compared to \$841 million in the corresponding period in 2011. The increase was primarily due to a \$20 million increase in employee pension expense and an \$11 million increase in demand-side management program costs, partially offset by a \$19 million decrease in fossil generation expense due to a decrease in KWHs generated as a result of lower demand due to milder weather and a \$10 million decrease in uncollectible accounts expense. The decrease in fossil generation was also due to outage timing and scope of outage work performed in the first quarter 2012. See Note (F) to the Condensed Financial Statements herein for additional information.

Depreciation and Amortization

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions)(% change)(change in millions)(% change)\$73.9\$226.3

In the second quarter 2012, depreciation and amortization was \$185 million compared to \$178 million in the corresponding period in 2011. For year-to-date 2012, depreciation and amortization was \$373 million compared to \$351 million in the corresponding period in 2011. The increases were primarily due to increases of \$14 million and \$27 million in depreciation in the second quarter and year-to-date 2012, respectively, on additional plant in service related to

#### GEORGIA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

new generation at Plant McDonough-Atkinson Units 4 and 5, partially offset by \$9 million in amortization of the regulatory liability for state income tax credits beginning April 1, 2012, as authorized by the Georgia PSC. See Note 3 to the financial statements of Georgia Power under Construction Other Construction in Item 8 of the Form 10-K for additional information.

### Allowance for Equity Funds Used During Construction

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions)

(% change)

(change in millions)

(% change)

In the second quarter 2012, AFUDC equity was \$13 million compared to \$22 million in the corresponding period in 2011. For year-to-date 2012, AFUDC equity was \$26 million compared to \$47 million in the corresponding period in 2011. The decreases were primarily due to the completion of Plant McDonough-Atkinson Units 4 and 5 in December 2011 and April 2012, respectively.

(40.9)

#### Interest Expense, Net of Amounts Capitalized

\$(9)

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(44.7)

\$(21)

 (change in millions)
 (% change)
 (change in millions)
 (% change)

 \$19
 26.8
 \$14
 8.4

In the second quarter 2012, interest expense, net of amounts capitalized was \$90 million compared to \$71 million in the corresponding period in 2011. For year-to-date 2012, interest expense, net of amounts capitalized was \$181 million compared to \$167 million in the corresponding period in 2011. The increases were primarily due to a \$23 million reduction in interest expense in 2011 resulting from the settlement of litigation with the Georgia DOR, partially offset by a \$9 million reduction in 2012 related to the conclusion of certain state and federal income tax audits.

#### **Income Taxes**

Second Quarter 2012 vs. Second Quarter 2011 Year-to-Date 2012 vs. Year-to-Date 2011

 (change in millions)
 (% change)
 (change in millions)
 (% change)

 \$(17)
 (10.1)
 \$(36)
 (12.9)

In the second quarter 2012, income taxes were \$152 million compared to \$169 million in the corresponding period in 2011. For year-to-date 2012, income taxes were \$244 million compared to \$280 million in the corresponding period in 2011. The decreases were primarily due to lower pre-tax earnings and state income tax credits, partially offset by decreases in non-taxable AFUDC equity. See Note (G) to the Condensed Financial Statements under Unrecognized Tax Benefits herein for additional information.

#### **FUTURE EARNINGS POTENTIAL**

The results of operations discussed above are not necessarily indicative of Georgia Power's future earnings potential. The level of Georgia Power's future earnings depends on numerous factors that affect the opportunities, challenges, and risks of Georgia Power's business of selling electricity. These factors include Georgia Power's ability to maintain a constructive regulatory environment that continues to allow for the timely recovery of prudently incurred costs during a time of increasing costs. Future earnings in the near term will depend, in part, upon maintaining energy sales which is subject to a number of factors. These factors include weather, competition, new energy contracts with neighboring utilities, energy conservation practiced by customers, the price of electricity, the price elasticity of demand, and the rate of economic growth or decline in Georgia Power's service territory. Changes in economic conditions impact sales for Georgia Power and the pace of the economic recovery remains uncertain. The timing and extent of the economic recovery will impact growth and may impact future earnings. For additional information relating to these issues, see

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#### GEORGIA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RISK FACTORS in Item 1A and MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL of Georgia Power in Item 7 of the Form 10-K.

#### **Environmental Matters**

Compliance costs related to federal and state environmental statutes and regulations could affect earnings if such costs cannot continue to be fully recovered in rates on a timely basis. Environmental compliance spending over the next several years may differ materially from the amounts estimated. The timing, specific requirements, and estimated costs could change as environmental statutes and regulations are adopted or modified. Further, higher costs that are recovered through regulated rates could contribute to reduced demand for electricity, which could negatively affect results of operations, cash flows, and financial condition. See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters of Georgia Power in Item 7 and Note 3 to the financial statements of Georgia Power under Environmental Matters in Item 8 of the Form 10-K for additional information.

#### New Source Review Actions

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters New Source Review Actions of Georgia Power in Item 7 and Note 3 to the financial statements of Georgia Power under Environmental Matters New Source Review Actions in Item 8 of the Form 10-K and Note (B) to the Condensed Financial Statements under Environmental Matters New Source Review Actions herein for additional information. The case against Georgia Power was administratively closed in 2001 and has not been reopened. The ultimate outcome of this matter cannot be determined at this time.

#### Climate Change Litigation

Hurricane Katrina Case

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Climate Change Litigation Hurricane Katrina Case of Georgia Power in Item 7 and Note 3 to the financial statements of Georgia Power under Environmental Matters Climate Change Litigation Hurricane Katrina Case in Item 8 of the Form 10-K for additional information. On March 20, 2012, the U.S. District Court for the Southern District of Mississippi dismissed the amended class action complaint filed in May 2011 by the plaintiffs. On April 16, 2012, the plaintiffs appealed the case to the U.S. Court of Appeals for the Fifth Circuit. The ultimate outcome of this matter cannot be determined at this time.

#### **Environmental Statutes and Regulations**

General

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations General of Georgia Power in Item 7 of the Form 10-K for information regarding Georgia Power s estimated base level capital expenditures to comply with existing statutes and regulations for 2012 through 2014, as well as Georgia Power s preliminary estimates for potential incremental environmental compliance investments associated with complying with the EPA s final Mercury and Air Toxics Standards (MATS) rule (formerly referred to as the Utility Maximum Achievable Control Technology rule) and the EPA s proposed water and coal combustion byproducts rules.

#### GEORGIA POWER COMPANY

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#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Georgia Power is continuing to develop its compliance strategy and to assess the potential costs of complying with the MATS rule and the EPA s proposed water and coal combustion byproducts rules. As part of the development of its compliance strategy for the MATS rule, Georgia Power has entered into agreements for the construction of baghouses to control the emissions of mercury and particulates from certain generating units. While further analysis of the MATS rule is required and the ultimate costs remain uncertain, the compliance decisions made through the second quarter 2012 have allowed Georgia Power to further develop its cost estimates for compliance with the MATS rule. As a result, estimated compliance costs for the MATS rule in the 2012 through 2014 period (in addition to \$237 million included in base environmental capital disclosed in the Form 10-K) have been revised from up to \$320 million to approximately \$440 million as follows:

	2012	2013	2014
		(in millions)	
MATS rule	\$	\$	\$ 440

In addition, Georgia Power has further developed its estimated capital expenditures and associated timing of these expenditures to comply with the proposed water and coal combustion byproducts rules, resulting in a reduction, due primarily to timing, in estimated compliance costs for 2012 through 2014. Potential incremental environmental compliance investments to comply with the proposed water and coal combustion byproducts rules have been revised from up to \$640 million to approximately \$250 million over the 2012 through 2014 period, based on the assumption that coal combustion byproducts will continue to be regulated as non-hazardous solid waste under the proposed rule. These potential incremental environmental compliance investments are estimated as follows:

	2012	2013	2014
		(in millions)	
Proposed water and coal combustion byproducts rules	\$5	\$55	\$ 190

While Georgia Power sultimate costs of compliance with the MATS rule and the proposed water and coal combustion byproducts rules remain uncertain, Georgia Power estimates that compliance costs through 2021 (assuming that coal combustion byproducts will continue to be regulated as non-hazardous solid waste under the proposed rule) will be at the low end of the \$5 billion to \$7 billion range provided in the Form 10-K.

Georgia Power s ultimate compliance strategy and actual future environmental capital expenditures are dependent on a final assessment of the MATS rule and will be affected by the final requirements of new or revised environmental regulations that are promulgated; the outcome of any legal challenges to the environmental rules; the cost, availability, and existing inventory of emissions allowances; and Georgia Power s fuel mix. Compliance costs may arise from retirement and replacement of existing units, installation of additional environmental controls, upgrades to the transmission system, and changing fuel sources for certain existing units. Georgia Power s preliminary analysis further indicates that the short timeframe for compliance with the MATS rule could significantly affect electric system reliability and cause an increase in costs of materials and services. The ultimate outcome of these matters cannot be determined at this time.

As part of SEGCO s environmental compliance strategy, the Board of Directors of SEGCO approved adding natural gas as the primary fuel source in 2015 for its 1,000 MWs of generating capacity and the construction of the necessary natural gas pipeline. SEGCO is jointly owned by Georgia Power and Alabama Power. The capacity of SEGCO s units is sold to Georgia Power and Alabama Power through a PPA. See Note 4 to the financial statements of Georgia Power in Item 8 of the Form 10-K for additional information. The impact of SEGCO s ultimate compliance strategy on the PPA costs cannot be determined at this time; however, if such costs cannot continue to be recovered through retail rates, they could have a material impact on Georgia Power s financial statements.

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#### GEORGIA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

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Air Quality

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Air Quality of Georgia Power in Item 7 of the Form 10-K for additional information on the eight-hour ozone and fine particulate matter air quality standards and the MATS rule.

On May 1, 2012, the EPA released its final determination of nonattainment areas based on the 2008 eight-hour ozone air quality standards. The only area within Georgia Power s service territory designated as a nonattainment area was a 15-county area within metropolitan Atlanta. The potential impact of the revised standard and nonattainment designation will depend on further evaluation and implementation by the Georgia Environmental Protection Division and cannot be determined at this time.

On June 14, 2012, the EPA proposed a rule that would increase the stringency of the fine particulate matter national ambient air quality standards. If adopted, the proposed standards could result in the designation of new nonattainment areas within Georgia Power s service territory. As part of a related settlement, the EPA has agreed to finalize the proposed rule by December 14, 2012. The ultimate outcome of this rulemaking will depend on the final rule and the outcome of any legal challenges and cannot be determined at this time.

Numerous petitions for administrative reconsideration of the MATS rule, including a petition by Southern Company and its subsidiaries, including Georgia Power, have been filed with the EPA. Challenges to the final rule have also been filed in the U.S. District Court for the District of Columbia by numerous states, environmental organizations, industry groups, and others. The impact of the MATS rule will depend on the outcome of these and any other legal challenges and, therefore, cannot be determined at this time.

Water Quality

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Water Quality of Georgia Power in Item 7 of the Form 10-K for additional information on the proposed rules regarding certain cooling water intake structures. The EPA has entered into an amended settlement agreement to extend the deadline for issuing a final rule until June 27, 2013. The ultimate outcome of this rulemaking will depend on the final rule and the outcome of any legal challenges and cannot be determined at this time.

Coal Combustion Byproducts

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Coal Combustion Byproducts of Georgia Power in Item 7 of the Form 10-K for additional information. Environmental groups and other parties have filed lawsuits in the U.S. District Court for the District of Columbia seeking to require the EPA to complete its rulemaking process and issue final regulations pertaining to the regulation of coal combustion byproducts. The ultimate outcome of these matters cannot be determined at this time.

#### GEORGIA POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Global Climate Issues

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Global Climate Issues of Georgia Power in Item 7 of the Form 10-K for additional information.

On April 13, 2012, the EPA published proposed regulations to establish standards of performance for greenhouse gas emissions from new fossil fuel steam electric generating units. As proposed, the standards would not apply to existing units. The EPA has delayed its plans to propose greenhouse gas emissions performance standards for modified sources and emissions guidelines for existing sources. The impact of this rulemaking will depend on the scope and specific requirements of the final rule and the outcome of any legal challenges and, therefore, cannot be determined at this time.

On June 26, 2012, a three-judge panel of the U.S. Court of Appeals for the District of Columbia Circuit unanimously rejected all challenges to four of the EPA s actions relating to the greenhouse gas permitting programs under the Clean Air Act. These rules may impact the amount of time it takes to obtain prevention of significant deterioration permits for new generation and major modifications to existing generating units and the requirements ultimately imposed by those permits. The ultimate impact of these rules cannot be determined at this time and will depend on the outcome of any other legal challenges.

#### **PSC Matters**

#### Fuel Cost Recovery

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Fuel Cost Recovery of Georgia Power in Item 7 and Note 3 to the financial statements of Georgia Power under Retail Regulatory Matters Fuel Cost Recovery in Item 8 of the Form 10-K for additional information.

On June 21, 2012, the Georgia PSC approved a decrease in Georgia Power s fuel cost recovery rates of 19%, which reduced annual billings by \$567 million effective June 1, 2012. The decrease in fuel costs resulted from lower natural gas prices as a result of increased natural gas supplies.

Fuel cost recovery revenues as recorded on the financial statements are adjusted for differences in actual recoverable fuel costs and amounts billed in current regulated rates. Accordingly, any changes in the billing factor will not have a significant effect on Georgia Power s revenues or net income, but will affect cash flow. See Note (B) to the Condensed Financial Statements under Retail Regulatory Matters Georgia Power Fuel Cost Recovery herein for additional information.

### 2011 Integrated Resource Plan Update

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Air Quality, Water Quality, and Coal Combustion Byproducts of Georgia Power in Item 7 and Note 3 to the financial statements of Georgia Power under Retail Regulatory Matters Rate Plans and 2011 Integrated Resource Plan Update in Item 8 of the Form 10-K for additional information regarding proposed and final EPA rules and regulations, including the MATS rule for coal- and oil-fired electric utility steam generating units, revisions to effluent guidelines for steam electric power plants, and additional regulation of coal combustion byproducts; the State of Georgia s Multi-Pollutant Rule; Georgia Power s analysis of the potential costs and benefits of installing the required controls on its fossil generating units in light of these regulations; the 2010 ARP; and the 2011 IRP Update.

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On March 20, 2012, the Georgia PSC approved Georgia Power s request to decertify and retire two coal-fired generation units at Plant Branch as of October 31, 2013 and December 31, 2013 and an oil-fired unit at Plant Mitchell as of March 26, 2012, which was included in Georgia Power s 2011 IRP Update. The Georgia PSC also approved three PPAs totaling 998 MWs with Southern Power for capacity and energy that will commence in 2015 and end in 2030. The PPAs remain subject to FERC approval. The ultimate outcome of this matter cannot be determined at this time.

#### **Income Tax Matters**

#### **Bonus Depreciation**

In December 2010, the Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010 (Tax Relief Act) was signed into law. Major tax incentives in the Tax Relief Act include 100% bonus depreciation for property placed in service after September 8, 2010 and through 2011 (and for certain long-term construction projects to be placed in service in 2012) and 50% bonus depreciation for property placed in service in 2012 (and for certain long-term construction projects to be placed in service in 2013), which will have a positive impact on the future cash flows of Georgia Power through 2013. Consequently, Georgia Power s positive cash flow benefit is estimated to be between \$320 million and \$420 million in 2012.

#### Construction

#### Nuclear

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Construction Nuclear of Georgia Power in Item 7 and Note 3 to the financial statements of Georgia Power under Construction Nuclear in Item 8 of the Form 10-K for additional information regarding the construction of Plant Vogtle Units 3 and 4.

On February 16, 2012, a group of petitioners who had intervened in the NRC s combined construction and operating licenses (COLs) proceedings for Plant Vogtle Units 3 and 4 filed a petition in the U.S. Court of Appeals for the District of Columbia Circuit seeking judicial review and a stay of the NRC s issuance of the COLs. In addition, on February 16, 2012, another group of petitioners filed a petition with the U.S. Court of Appeals for the District of Columbia Circuit seeking judicial review of the NRC s certification of the Westinghouse Design Certification Document, as amended (DCD). On April 3, 2012, the U.S. Court of Appeals for the District of Columbia Circuit granted a motion filed by these two groups of petitioners to consolidate their challenges. On April 18, 2012, another group of petitioners filed a motion to stay the effectiveness of the order issuing the COLs for Plant Vogtle Units 3 and 4 with the U.S. District Court for the District of Columbia. On July 11, 2012, the U.S. Court of Appeals for the District of Columbia Circuit denied the petitioners motion to stay the effectiveness of the COLs. Georgia Power has intervened in and intends to vigorously contest these petitions.

In 2009, the Georgia PSC voted to certify construction of Plant Vogtle Units 3 and 4. In addition, the Georgia PSC voted to approve inclusion of the related CWIP accounts in rate base. Also in 2009, the Governor of the State of Georgia signed into law the Georgia Nuclear Energy Financing Act that allows Georgia Power to recover financing costs for nuclear construction projects by including the related CWIP accounts in rate base during the construction period. With respect to Plant Vogtle Units 3 and 4, this legislation allows Georgia Power to recover projected financing costs of approximately \$1.7 billion during the construction period beginning in 2011, which reduces the projected in-service cost to approximately \$4.4 billion. The Georgia PSC has ordered Georgia Power to report against this total certified cost of approximately \$6.1 billion. In addition, in December 2010, the Georgia PSC approved Georgia Power s NCCR tariff. The NCCR tariff became effective January 1, 2011 and adjustments are filed with the Georgia PSC on November 1 of each year to become effective on January 1 of the following year. Georgia Power is collecting and amortizing to earnings approximately \$91 million of financing costs, capitalized in 2009 and 2010, over the five-year period ending December

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31, 2015, in addition to the ongoing financing costs. At June 30, 2012, approximately \$64 million of these 2009 and 2010 costs remained in CWIP.

Georgia Power, Oglethorpe Power Corporation, the Municipal Electric Authority of Georgia, and the City of Dalton, Georgia, an incorporated municipality in the State of Georgia acting by and through its Board of Water, Light, and Sinking Fund Commissioners (collectively, Owners) and Westinghouse and Stone & Webster, Inc. (collectively, Contractor) have established both informal and formal dispute resolution procedures in accordance with the engineering, procurement, and construction agreement to design, engineer, procure, construct, and test two AP1000 nuclear units with electric generating capacity of approximately 1,100 MWs each and related facilities, structures, and improvements at Plant Vogtle entered into by the parties (Vogtle 3 and 4 Agreement) in order to resolve issues arising during the course of constructing a project of this magnitude. The Contractor and Georgia Power (on behalf of the Owners) have successfully initiated both formal and informal claims through these procedures, including ongoing claims, to resolve disputes. When matters are not resolved through these procedures, the parties may proceed to litigation. The Contractor and Georgia Power (on behalf of the Owners) are involved in litigation with respect to certain claims that have not been resolved through the formal dispute resolution process.

During the course of construction activities, issues have arisen that may impact the project budget and schedule. The most significant issues relate to costs associated with design changes to the DCD and costs associated with delays in the project schedule related to the timing of approval of the DCD and issuance of the COLs by the NRC. The Owners and the Contractor have begun negotiations regarding these issues, including the assertion by the Contractor that the Owners are responsible for these costs under the terms of the Vogtle 3 and 4 Agreement. Through correspondence sent to the Owners, the Contractor has provided its proposed adjustment to the contract price and has initiated the formal dispute resolution process. The Contractor s estimated adjustment attributable to Georgia Power (based on Georgia Power s ownership interest regarding these issues) is approximately \$425 million (in 2008 dollars) with respect to these issues. Georgia Power has not agreed with the amount of these proposed adjustments or that the Owners have responsibility for any costs related to these issues. While the formal dispute resolution process has been initiated, Georgia Power expects negotiations with the Contractor to continue over the next several months with respect to cost and schedule during which time the parties will attempt to reach a mutually acceptable compromise of their positions. Georgia Power intends to vigorously defend its positions. If these costs ultimately are imposed upon the Owners, Georgia Power would seek an amendment to the certified cost of Plant Vogtle Units 3 and 4, if necessary. In connection with these negotiations, the Owners are evaluating whether maintaining the currently scheduled commercial operation dates of 2016 and 2017 remains in the best interest of their customers. Additional claims by the Contractor or Georgia Power (on behalf of the Owners) are expected to arise throughout the construction of Plant Vogtle Units 3 and 4.

In addition, there are processes in place to assure compliance with the design requirements specified in the DCD and the COLs, including rigorous inspection by Southern Nuclear and the NRC that occurs throughout construction. During a routine inspection in April 2012, the NRC identified that certain details of the rebar construction in the Plant Vogtle Unit 3 nuclear island were not consistent with the DCD. In May 2012, Southern Nuclear received an official notice of violation relating to these findings from the NRC. The design changes were determined to have minimal safety significance and, on August 1, 2012, Southern Nuclear filed a license amendment request with the NRC to clarify that the nuclear island concrete and rebar construction will conform to NRC requirements. Various inspection and other issues are expected to arise from time to time as construction proceeds, which may result in additional license amendments or require other resolution.

There are pending technical and procedural challenges to the construction and licensing of Plant Vogtle Units 3 and 4, including legal challenges to the NRC issuance of the COLs and certification of the DCD. Similar additional challenges at the state and federal level are expected as construction proceeds.

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See RISK FACTORS of Georgia Power in Item 1A of the Form 10-K for a discussion of certain risks associated with the licensing, construction, and operation of nuclear generating units, including potential impacts that could result from a major incident at a nuclear facility anywhere in the world.

The ultimate outcome of these matters cannot be determined at this time.

#### Other Construction

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Construction Other Construction of Georgia Power in Item 7 and Note 3 to the financial statements of Georgia Power under Construction Other Construction in Item 8 of the Form 10-K for additional information.

Plant McDonough Unit 1 was retired on February 29, 2012. Georgia Power placed Plant McDonough-Atkinson Unit 5 into service on April 26, 2012. Plant McDonough-Atkinson Unit 6 is scheduled to be placed into service in November 2012.

#### **Other Matters**

Georgia Power is involved in various other matters being litigated and regulatory matters that could affect future earnings. In addition, Georgia Power is subject to certain claims and legal actions arising in the ordinary course of business. Georgia Power s business activities are subject to extensive governmental regulation related to public health and the environment, such as regulation of air emissions and water discharges. Litigation over environmental issues and claims of various types, including property damage, personal injury, common law nuisance, and citizen enforcement of environmental requirements such as air quality and water standards, has increased generally throughout the U.S. In particular, personal injury and other claims for damages caused by alleged exposure to hazardous materials, and common law nuisance claims for injunctive relief and property damage allegedly caused by greenhouse gas and other emissions, have become more frequent. The ultimate outcome of such pending or potential litigation against Georgia Power cannot be predicted at this time; however, for current proceedings not specifically reported in Note (B) herein or in Note 3 to the financial statements of Georgia Power in Item 8 of the Form 10-K, management does not anticipate that the ultimate liabilities, if any, arising from such current proceedings would have a material effect on Georgia Power s financial statements.

See the Notes to the Condensed Financial Statements herein for a discussion of various other contingencies, regulatory matters, and other matters being litigated which may affect future earnings potential.

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Other Matters of Georgia Power in Item 7 of the Form 10-K for additional information regarding the earthquake and tsunami that struck Japan in March 2011. On March 12, 2012, the NRC issued three orders and a request for information based on the NRC task force report recommendations that included, among other items, additional mitigation strategies for beyond-design-basis events, enhanced spent fuel pool instrumentation capabilities, hardened vents for certain classes of containment structures, including the one in use at Plant Hatch, site specific evaluations for seismic and flooding hazards, and various plant evaluations to ensure adequate coping capabilities during station blackout and other conditions. The staff of the NRC expects to issue additional implementation guidance by the end of August 2012. The final form and the resulting impact of any changes to safety requirements for nuclear reactors will be dependent on further review and action by the NRC and cannot be determined at this time. See RISK FACTORS of Georgia Power in Item 1A of the Form 10-K for a discussion of certain risks associated with the licensing, construction, and operation of nuclear generating units, including potential impacts that could result from a major incident at a nuclear facility anywhere in the world. The ultimate outcome of these events cannot be determined at this time.

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#### **ACCOUNTING POLICIES**

#### **Application of Critical Accounting Policies and Estimates**

Georgia Power prepares its financial statements in accordance with GAAP. Significant accounting policies are described in Note 1 to the financial statements of Georgia Power in Item 8 of the Form 10-K. In the application of these policies, certain estimates are made that may have a material impact on Georgia Power s results of operations and related disclosures. Different assumptions and measurements could produce estimates that are significantly different from those recorded in the financial statements. See MANAGEMENT S DISCUSSION AND ANALYSIS ACCOUNTING POLICIES Application of Critical Accounting Policies and Estimates of Georgia Power in Item 7 of the Form 10-K for a complete discussion of Georgia Power s critical accounting policies and estimates related to Electric Utility Regulation, Contingent Obligations, Unbilled Revenues, and Pension and Other Postretirement Benefits.

### FINANCIAL CONDITION AND LIQUIDITY

#### Overview

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Overview of Georgia Power in Item 7 of the Form 10-K for additional information. Georgia Power s financial condition remained stable at June 30, 2012. Georgia Power intends to continue to monitor its access to short-term and long-term capital markets as well as its bank credit arrangements to meet future capital and liquidity needs. See Sources of Capital, Financing Activities, and Capital Requirements and Contractual Obligations herein for additional information.

Net cash provided from operating activities totaled \$915 million for the first six months of 2012 compared to \$1.01 billion for the corresponding period in 2011. The \$96 million decrease was primarily due to lower retail operating revenues, higher fuel inventory additions in 2012, and lower deferred taxes due to the effect of bonus depreciation in 2011, partially offset by higher recovery of retail fuel costs. Net cash used for investing activities totaled \$1.2 billion primarily due to gross property additions to utility plant together with a net increase in restricted cash of \$185 million in the first six months of 2012. Net cash provided from financing activities totaled \$468 million for the first six months of 2012 compared to \$77 million used for financing activities in the corresponding period in 2011. The \$545 million increase is primarily due to increased debt issuances in 2012.

Significant balance sheet changes for the first six months of 2012 include increases of \$442 million in total property, plant, and equipment, \$147 million in fossil fuel stock, \$552 million in long-term debt, and \$185 million in restricted cash, as well as a \$236 million change in under/over recovered fuel.

#### **Capital Requirements and Contractual Obligations**

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Capital Requirements and Contractual Obligations of Georgia Power in Item 7 of the Form 10-K for a description of Georgia Power s capital requirements for its construction program, including estimated capital expenditures to comply with existing environmental regulations, scheduled maturities of long-term debt, as well as related interest, derivative obligations, preferred and preference stock dividends, leases, purchase commitments, trust funding requirements, and unrecognized tax benefits. Approximately \$1.3 billion will be required through June 30, 2013 to fund maturities of long-term debt.

See FUTURE EARNINGS POTENTIAL Environmental Statutes and Regulations General herein for a description of Georgia Power s estimated capital expenditures to comply with the MATS rule and proposed water and coal combustion byproducts rules.

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On March 20, 2012, the Georgia PSC approved three PPAs totaling 998 MWs with Southern Power for capacity and energy that will commence in 2015 and end in 2030. However, these PPAs remain subject to FERC approval. See FUTURE EARNINGS POTENTIAL PSC Matters 2011 Integrated Resource Plan Update herein for additional information. These PPAs will be accounted for as leases and are expected to result in additional obligations of approximately \$56 million in 2015, \$66 million in 2016, and a total of \$973 million thereafter. The ultimate outcome of this matter cannot be determined at this time.

The construction program is subject to periodic review and revision, and actual construction costs may vary from these estimates because of numerous factors. These factors include: changes in business conditions; changes in load projections; changes in environmental statutes and regulations; the outcome of any legal challenges to the environmental rules; changes in generating plants, including unit retirements and replacements and adding or changing fuel sources at existing units, to meet new regulatory requirements; changes in FERC rules and regulations; Georgia PSC approvals; changes in legislation; the cost and efficiency of construction labor, equipment, and materials; project scope and design changes; storm impacts; and the cost of capital. In addition, there can be no assurance that costs related to capital expenditures will be fully recovered.

#### **Sources of Capital**

Except as described below with respect to potential DOE loan guarantees, Georgia Power plans to obtain the funds required for construction and other purposes from sources similar to those used in the past, which were primarily from operating cash flows, short-term debt, security issuances, term loans, and equity contributions from Southern Company. However, the amount, type, and timing of any future financings, if needed, will depend upon regulatory approval, prevailing market conditions, and other factors. See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Sources of Capital of Georgia Power in Item 7 of the Form 10-K for additional information.

In June 2010, Georgia Power reached an agreement with the DOE to accept terms for a conditional commitment for federal loan guarantees that would apply to future borrowings by Georgia Power related to the construction of Plant Vogtle Units 3 and 4. Any borrowings guaranteed by the DOE would be full recourse to Georgia Power and secured by a first priority lien on Georgia Power s 45.7% undivided ownership interest in Plant Vogtle Units 3 and 4. Total guaranteed borrowings would not exceed the lesser of 70% of eligible project costs, or approximately \$3.46 billion, and are expected to be funded by the Federal Financing Bank. Final approval and issuance of loan guarantees by the DOE are subject to negotiation of definitive agreements, completion of due diligence by the DOE, receipt of any necessary regulatory approvals, and satisfaction of other conditions. In the event that the DOE does not issue a loan guarantee or Georgia Power determines that the final terms and conditions of the loan guarantee by the DOE are not in the best interest of its customers, Georgia Power expects to finance the construction of Plant Vogtle Units 3 and 4 through traditional capital markets financings. There can be no assurance that the DOE will issue loan guarantees for Georgia Power. See FUTURE EARNINGS POTENTIAL Construction Nuclear herein for more information on Plant Vogtle Units 3 and 4.

Georgia Power s current liabilities frequently exceed current assets because of the continued use of short-term debt as a funding source to meet scheduled maturities of long-term debt, as well as cash needs, which can fluctuate significantly due to the seasonality of the business.

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At June 30, 2012, Georgia Power had approximately \$188 million of cash and cash equivalents. Committed credit arrangements with banks at June 30, 2012, including expiration dates, were as follows:

	Expires				Executable	Term Loans	Due Within	
2012	2013	2014 and Beyond	Total	Unused	One Year	Two Years	Term Out	No Term Out
	(in millions)		(in m	illions)	(in m	illions)	(in mill	lions)
\$	\$	\$1,750	\$1,750	\$1,745	\$	\$	\$	\$

#### (a) Reflects facilities expiring on or before June 30, 2013.

See Note 6 to the financial statements of Georgia Power under Bank Credit Arrangements in Item 8 of the Form 10-K and Note (E) to the Condensed Financial Statements under Bank Credit Arrangements herein for additional information.

Most of these arrangements contain covenants that limit debt levels and typically contain cross default provisions that are restricted only to the indebtedness of Georgia Power. Georgia Power is currently in compliance with all such covenants. Georgia Power expects to renew its credit arrangements, as needed, prior to expiration. These credit arrangements provide liquidity support to Georgia Power s commercial paper borrowings and variable rate pollution control revenue bonds. The amount of variable rate pollution control revenue bonds outstanding requiring liquidity support as of June 30, 2012 was approximately \$868 million.

Georgia Power may also meet short-term cash needs through a Southern Company subsidiary organized to issue and sell commercial paper at the request and for the benefit of Georgia Power and the other traditional operating companies. Proceeds from such issuances for the benefit of Georgia Power are loaned directly to Georgia Power. The obligations of each traditional operating company under these arrangements are several and there is no cross affiliate credit support.

Georgia Power had no short-term debt outstanding as of June 30, 2012. Details of short-term borrowings during the period, excluding \$2 million of notes payable related to other energy service contracts, were as follows:

	Short-tern	Short-term Debt During the Period <sup>(a)</sup> Weighted			
	Average Outstanding	Average Interest Rate	Maximum Amount Outstanding		
	(in millions)		(in millions)		
June 30, 2012:					
Commercial paper	\$ 85	0.3%	\$ 312		
Short-term bank debt	175	1.1%	300		
Total	\$ 260	1.0%			

(a) Average and maximum amounts are based upon daily balances during the period.

Management believes that the need for working capital can be adequately met by utilizing commercial paper programs, lines of credit, and cash.

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#### **Credit Rating Risk**

Georgia Power does not have any credit arrangements that would require material changes in payment schedules or terminations as a result of a credit rating downgrade. There are certain contracts that could require collateral, but not accelerated payment, in the event of a credit rating change to BBB- and/or Baa3 or below. These contracts are for physical electricity purchases and sales, fuel purchases, fuel transportation and storage, energy price risk management, and construction of new generation. The maximum potential collateral requirements under these contracts at June 30, 2012 were as follows:

	Maximum Potential
Credit Ratings	Collateral Requirements

	(in millions)
At BBB- and/or Baa3	\$ 65
Below BBB- and/or Baa3	1,316

Included in these amounts are certain agreements that could require collateral in the event that one or more Power Pool participant has a credit rating change to below investment grade. Generally, collateral may be provided by a Southern Company guaranty, letter of credit, or cash. Additionally, any credit rating downgrade could impact Georgia Power s ability to access capital markets, particularly the short-term debt market.

#### **Market Price Risk**

Georgia Power s market risk exposure relative to interest rate changes for the second quarter 2012 has not changed materially compared with the December 31, 2011 reporting period. Since a significant portion of outstanding indebtedness is at fixed rates, Georgia Power is not aware of any facts or circumstances that would significantly affect exposures on existing indebtedness in the near term. However, the impact on future financing costs cannot now be determined.

Due to cost-based rate regulation and other various cost recovery mechanisms, Georgia Power continues to have limited exposure to market volatility in interest rates, commodity fuel prices, and prices of electricity. To mitigate residual risks relative to movements in electricity prices, Georgia Power enters into physical fixed-price contracts for the purchase and sale of electricity through the wholesale electricity market and, to a lesser extent, financial hedge contracts for natural gas purchases. Georgia Power continues to manage a fuel-hedging program implemented per the guidelines of the Georgia PSC. As such, Georgia Power had no material change in market risk exposure for the second quarter 2012 relative to fuel and electricity prices when compared with the December 31, 2011 reporting period.

The changes in fair value of energy-related derivative contracts, substantially all of which are composed of regulatory hedges, for the three and six months ended June 30, 2012 were as follows:

> **Second Quarter** Year-to-Date 2012 Changes

Fair Value (in millions) 2012

Changes

Contracts outstanding at the beginning of the period, assets (liabilities), net	\$(86)	\$(82)
Contracts realized or settled	26	44
Current period changes <sup>(a)</sup>	2	(20)
Contracts outstanding at the end of the period, assets (liabilities), net	\$(58)	\$(58)

(a) Current period changes also include the changes in fair value of new contracts entered into during the period, if any.

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The changes in the fair value positions of the energy-related derivative contracts, which are substantially all attributable to both the volume and the price of natural gas, for the three and six months ended June 30, 2012 were as follows:

	Secon	nd Qua	arter Yea	r-to-Date
		2012 Changes		2012
	C			hanges
			Fair Value (in millions)	
Natural gas swaps	\$	22	\$	26
Natural gas options		6		(2)
Other energy related derivatives				
Total changes	\$	28	\$	24

The net hedge volumes of energy-related derivative contracts were as follows:

	June 30, 2012	March 31, 2012	December 31, 2011
		mmBtu Volume (in millions)	
Commodity Natural gas swaps	23	25	29
Commodity Natural gas options	73	60	44
Total hedge volume	96	85	73

The weighted average swap contract cost above market prices was approximately \$1.37 per mmBtu as of June 30, 2012, \$2.13 per mmBtu as of March 31, 2012, and \$1.65 per mmBtu as of December 31, 2011. The change in option premiums is primarily attributable to the volatility of the market and the underlying change in the natural gas price. All natural gas hedge gains and losses are recovered through Georgia Power s fuel cost recovery mechanism.

Regulatory hedges relate to Georgia Power s fuel-hedging program where gains and losses are initially recorded as regulatory liabilities and assets, respectively, and then are included in fuel expense as they are recovered through Georgia Power s fuel cost recovery mechanism.

Unrealized pre-tax gains and losses recognized in income for the three and six months ended June 30, 2012 and 2011 for energy-related derivative contracts that are not hedges were not material.

Georgia Power uses over-the-counter contracts that are not exchange traded but are fair valued using prices which are market observable, and thus fall into Level 2. See Note (C) to the Condensed Financial Statements herein for further discussion on fair value measurements. The

maturities of the energy-related derivative contracts and the level of the fair value hierarchy in which they fall at June 30, 2012 were as follows:

### June 30, 2012

### **Fair Value Measurements**

1 Otai	Matu	rity	
Fair Value	Year 1	Years 2&3	
	(in millions)		
\$	\$	\$	
(58)	(40)	(18)	
\$(58)	\$(40)	\$(18)	
		Fair Value Year 1  (in millions)  \$ \$ (58) (40)	

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The Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) enacted in July 2010 could impact the use of over-the-counter derivatives by Georgia Power. Regulations to implement the Dodd-Frank Act will impose additional requirements on the use of over-the-counter derivatives for both Georgia Power and its derivative counterparties, which could affect both the use and cost of over-the-counter derivatives. Although all relevant regulations have not been finalized, Georgia Power does not expect the impact of these rules to be material.

For additional information, see MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Market Price Risk of Georgia Power in Item 7 and Note 1 under Financial Instruments and Note 11 to the financial statements of Georgia Power in Item 8 of the Form 10-K and Note (H) to the Condensed Financial Statements herein.

#### **Financing Activities**

In January 2012, Georgia Power entered into a six-month floating rate bank loan in an aggregate amount of \$100 million, bearing interest based on one-month LIBOR. The proceeds were used for general corporate purposes, including Georgia Power s continuous construction program.

In March 2012 and May 2012, Georgia Power issued \$750 million and \$350 million, respectively, aggregate principal amount of Series 2012A 4.30% Senior Notes due March 15, 2042. Also in May 2012, Georgia Power issued \$400 million aggregate principal amount of Series 2012B 2.85% Senior Notes due May 15, 2022. The net proceeds from the sale of the Series 2012B Senior Notes, together with the net proceeds from the sale of the Series 2012A Senior Notes, were used by Georgia Power to repay a portion of Georgia Power s short-term debt and bank loans, for the redemption in July 2012 of \$300 million aggregate principal amount of Georgia Power s Series 2007D 6.375% Senior Notes due July 15, 2047, and for general corporate purposes, including Georgia Power s continuous construction program.

In May 2012, the Development Authority of Monroe County issued \$48.72 million aggregate principal amount of Pollution Control Revenue Bonds (Georgia Power Company Plant Scherer Project), First Series 2012, for the benefit of Georgia Power. The proceeds were used to redeem in June 2012 the \$48.72 million aggregate principal amount of Development Authority of Monroe County Pollution Control Revenue Bonds (Georgia Power Company Plant Scherer Project), First Series 2006.

In June 2012, the Development Authority of Burke County issued \$85 million aggregate principal amount of Pollution Control Revenue Bonds (Georgia Power Company Plant Vogtle Project), First Series 2012 and \$100 million aggregate principal amount of Pollution Control Revenue Bonds (Georgia Power Company Plant Vogtle Project), Second Series 2012 for the benefit of Georgia Power. The proceeds were used to redeem in July 2012 the \$85 million aggregate principal amount of Development Authority of Burke County (Georgia) Pollution Control Revenue Bonds (Georgia Power Company Plant Vogtle Project), First Series 2005 and the \$100 million aggregate principal amount of Development Authority of Burke County (Georgia) Pollution Control Revenue Bonds (Georgia Power Company Plant Vogtle Project), Second Series 2005.

In addition to any financings that may be necessary to meet capital requirements and contractual obligations, Georgia Power plans to continue, when economically feasible, a program to retire higher-cost securities and replace these obligations with lower-cost capital if market conditions permit.

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# **GULF POWER COMPANY**

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### **GULF POWER COMPANY**

### CONDENSED STATEMENTS OF INCOME (UNAUDITED)

	For the Three Months		For the Si	x Months
	Ended June 30,		Ended June 30,	
	<b>2012</b> 2011		2012	2011
	(in thou	isands)	(in thou	sands)
Operating Revenues:	,	,	,	,
Retail revenues	\$ 294,878	\$ 320,474	\$ 533,398	\$ 595,300
Wholesale revenues, non-affiliates	28,729	38,874	55,847	69,893
Wholesale revenues, affiliates	28,702	22,857	65,066	26,992
Other revenues	17,899	17,060	32,142	31,688
	ĺ	,	,	,
Total operating revenues	370,208	399,265	686,453	723,873
Operating Expenses:				
Fuel	141,220	178,686	262,308	310,468
Purchased power, non-affiliates	12,085	10,889	23,310	17,892
Purchased power, affiliates	5,210	12,549	7,723	29,167
Other operations and maintenance	79,779	72,583	155,009	153,092
Depreciation and amortization	35,173	32,304	68,480	64,060
Taxes other than income taxes	25,276	24,867	49,060	49,763
Total operating expenses	298,743	331,878	565,890	624,442
Operating Income	71,465	67,387	120,563	99,431
Other Income and (Expense):	ĺ	·	·	·
Allowance for equity funds used during construction	1,736	2,522	2,973	4,657
Interest income	1,809	20	1,396	34
Interest expense, net of amounts capitalized	(15,698)	(14,423)	(31,066)	(28,052)
Other income (expense), net	(697)	(447)	(1,293)	(1,010)
Total other income and (expense)	(12,850)	(12,328)	(27,990)	(24,371)
	( )===)	( ))	( ), ,	( ) /
Earnings Before Income Taxes	58,615	55,059	92,573	75,060
Income taxes	22,102	20,157	33,843	26,916
		20,107	-22,0.2	20,710
Net Income	36,513	34,902	58,730	48,144
Dividends on Preference Stock	1,550	1,550	3,101	3,101
		_,,,,,	-,	2,101
Net Income After Dividends on Preference Stock	\$ 34,963	\$ 33,352	\$ 55,629	\$ 45,043

CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

For the Three Months

Ended June 30,
2012

2011

Ended June 30,
2012

2011

	(in thousands)		(in tho	ısands)
Net Income After Dividends on Preference Stock	\$ 34,963	\$ 33,352	\$ 55,629	\$ 45,043
Other comprehensive income (loss):				
Qualifying hedges:				
Reclassification adjustment for amounts included in net income, net of tax of \$90, \$90, \$180				
and \$180, respectively	143	144	286	287
Total other comprehensive income (loss)	143	144	286	287
Comprehensive Income	\$ 35,106	\$ 33,496	\$ 55,915	\$ 45,330

The accompanying notes as they relate to Gulf Power are an integral part of these condensed financial statements.

### **GULF POWER COMPANY**

### CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

	For the Six Months Ended June 30, 2012 2011 (in thousands)	
Operating Activities:	¢ 50.720	¢ 40 144
Net income	\$ 58,730	\$ 48,144
Adjustments to reconcile net income to net cash provided from operating activities	71,707	67,129
Depreciation and amortization, total  Deferred income taxes	70,153	20,411
	(2,973)	,
Allowance for equity funds used during construction	2,383	(4,657)
Pension, postretirement, and other employee benefits		(993)
Stock based compensation expense	1,044 7,503	789 (2.406)
Other, net Changes in certain current assets and liabilities	7,505	(3,496)
-Receivables	(18,580)	(33,496)
-Prepayments	1,813	1,373
-Fossil fuel stock	3,982	21,458
-Materials and supplies	(4,100)	(4,088)
-Prepaid income taxes	(3,566)	35,287
-Other current assets	(3,500)	23
-Accounts payable	(17,481)	(1,710)
-Accrued taxes	6,788	28,851
-Accrued compensation	(6,239)	(6,132)
-Over recovered regulatory clause revenues	25,099	4,027
-Other current liabilities	(1,659)	2,274
Net cash provided from operating activities	194,604	175,194
Investing Activities:		
Property additions	(169,462)	(168,986)
Cost of removal, net of salvage	(14,817)	(6,616)
Change in construction payables	3,661	(31)
Payments pursuant to long-term service agreements	(4,086)	(4,162)
Other investing activities	18	222
Net cash used for investing activities	(184,686)	(179,573)
Financing Activities:		
Increase in notes payable, net	5,980	1,392
Proceeds		
Common stock issued to parent	40,000	50,000
Capital contributions from parent company	954	1,014
Senior notes	100,000	125,000
Redemptions		
Senior notes	(91,363)	(352)
Other long-term debt		(110,000)
Payment of preference stock dividends	(3,101)	(3,101)
Payment of common stock dividends	(57,900)	(55,000)
Other financing activities	(653)	(3,679)

Net cash provided from (used for) financing activities	(6,083)	5,274
Net Change in Cash and Cash Equivalents	3,835	895
Cash and Cash Equivalents at Beginning of Period	17,328	16,434
Cash and Cash Equivalents at End of Period	\$ 21,163	\$ 17,329
Supplemental Cash Flow Information:		
Cash paid (received) during the period for		
Interest (net of \$1,185 and \$1,856 capitalized for 2012 and 2011, respectively)	\$ 30,100	\$ 26,288
Income taxes, net	(32,848)	(46,824)
Noncash transactions accrued property additions at end of period	27,127	14,924

The accompanying notes as they relate to Gulf Power are an integral part of these condensed financial statements.

### **GULF POWER COMPANY**

### CONDENSED BALANCE SHEETS (UNAUDITED)

Assets	2012	At December 31, 2011 housands)
Current Assets:	¢ 21.172	¢ 17.220
Cash and cash equivalents Receivables	\$ 21,163	\$ 17,328
Customer accounts receivable	83,682	72,754
Unbilled revenues	57,575	49,921
Under recovered regulatory clause revenues	4,070	5,530
Other accounts and notes receivable	10,819	13,350
Affiliated companies	15,189	14,844
Accumulated provision for uncollectible accounts	(1,463)	
Fossil fuel stock, at average cost	143,588	147,567
Materials and supplies, at average cost	53,881	49,781
Other regulatory assets, current	35,670	35,849
Prepaid expenses	71,492	28,327
Other current assets	1,523	2,051
	ŕ	
Total current assets	497,189	435,340
Property, Plant, and Equipment:	,	
In service	4,130,575	3,846,446
Less accumulated provision for depreciation	1,154,842	1,124,291
Plant in service, net of depreciation	2,975,733	2,722,155
Construction work in progress	158,639	287,173
Total property, plant, and equipment	3,134,372	3,009,328
	, ,	, ,
Other Property and Investments	16,377	16,394
Deferred Charges and Other Assets:		
Deferred charges related to income taxes	50,696	48,210
Other regulatory assets, deferred	332,325	323,116
Other deferred charges and assets	27,567	39,493
Total deferred charges and other assets	410,588	410,819
Total Assets	\$ 4,058,526	\$ 3,871,881

The accompanying notes as they relate to Gulf Power are an integral part of these condensed financial statements.

### **GULF POWER COMPANY**

### CONDENSED BALANCE SHEETS (UNAUDITED)

Liabilities and Stockholder s Equity	At June 30, 2012		2011
Current Liabilities:	(in th	ousan	as)
Notes payable	\$ 116,907	\$	114,507
Accounts payable	\$ 110,507	Ф	114,507
Affiliated	58,897		54,874
Other	50,348		63,265
Customer deposits	36,028		35,779
Accrued taxes	30,020		33,119
Accrued income taxes	68		1,362
Other accrued taxes	20,147		12,114
	,		
Accrued interest	11,911		14,018
Accrued compensation	8,245		14,485
Other regulatory liabilities, current	56,999		35,639
Liabilities from risk management activities	20,485		22,786
Other current liabilities	23,880		22,916
Total current liabilities	403,915		391,745
Total current naonnies	403,913		391,743
Long-term Debt	1,245,567		1,235,447
Deferred Credits and Other Liabilities:			
Accumulated deferred income taxes	559,600		458,978
Accumulated deferred investment tax credits	6,084		6,760
Employee benefit obligations	109,200		109,740
Other cost of removal obligations	212,981		214,598
Other regulatory liabilities, deferred	47,229		44,843
Other deferred credits and liabilities	209,965		186,824
Total deferred credits and other liabilities	1,145,059		1,021,743
Total Liabilities	2,794,541		2,648,935
Preference Stock	97,998		97,998
Common Stockholder's Equity:			
Common stock, without par value			
Authorized 20,000,000 shares			
Outstanding June 30, 2012: 4,542,717 shares			
December 31, 2011: 4,142,717 shares	393,060		353,060
Paid-in capital	545,733		542,709
Retained earnings	229,062		231,333
Accumulated other comprehensive loss	(1,868)		(2,154)
Total common stockholder s equity	1,165,987		1,124,948
Total Liabilities and Stockholder s Equity	\$ 4,058,526	\$	3,871,881

The accompanying notes as they relate to Gulf Power are an integral part of these condensed financial statements.

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#### **GULF POWER COMPANY**

MANAGEMENT S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS

SECOND QUARTER 2012 vs. SECOND QUARTER 2011

AND

YEAR-TO-DATE 2012 vs. YEAR-TO-DATE 2011

#### **OVERVIEW**

Gulf Power operates as a vertically integrated utility providing electricity to retail customers within its traditional service territory located in northwest Florida and to wholesale customers in the Southeast. Many factors affect the opportunities, challenges, and risks of Gulf Power s business of selling electricity. These factors include the ability to maintain a constructive regulatory environment, to maintain and grow energy sales given economic conditions, and to effectively manage and secure timely recovery of costs. These costs include those related to projected long-term demand growth, increasingly stringent environmental standards, fuel prices, and storm restoration following major storms. Appropriately balancing required costs and capital expenditures with customer prices will continue to challenge Gulf Power for the foreseeable future.

On March 12, 2012, the Florida PSC approved a permanent increase in retail base rates and charges of \$64 million effective April 11, 2012. The amount of the permanent increase includes the previously approved \$38.5 million interim retail rate increase implemented in September 2011. The Florida PSC s decision on the amount of the permanent increase also included a determination that none of the base rate revenues collected on an interim basis would be refunded. Gulf Power s authorized retail ROE is a range of 9.25% to 11.25% with new retail base rates set at the midpoint retail ROE of 10.25%. In addition, the Florida PSC also approved a step increase to Gulf Power s retail base rates and charges of \$4 million to be effective in January 2013. On April 18, 2012, Gulf Power filed a motion to reconsider one aspect of the decision dealing with property acquired as a potential site for a future generating plant. On July 17, 2012, the Florida PSC denied Gulf Power s motion and reaffirmed its earlier decision.

Gulf Power continues to focus on several key performance indicators. These indicators include customer satisfaction, plant availability, system reliability, and net income after dividends on preference stock. For additional information on these indicators, see MANAGEMENT S DISCUSSION AND ANALYSIS OVERVIEW Key Performance Indicators of Gulf Power in Item 7 of the Form 10-K.

#### RESULTS OF OPERATIONS

Net Income

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$1.6 (change in millions) \$10.6 (% change) 23.5

Gulf Power s net income after dividends on preference stock for the second quarter 2012 was \$35.0 million compared to \$33.4 million for the corresponding period in 2011. The increase was primarily due to higher retail base revenues resulting from the retail base rate increase effective April 11, 2012, partially offset by an increase in operations and maintenance expenses in 2012 and a decrease in retail energy sales in 2012 due to a decrease in customer usage.

(% change)

4.8

Gulf Power s net income after dividends on preference stock for year-to-date 2012 was \$55.6 million compared to \$45.0 million for the corresponding period in 2011. The increase was primarily due to higher retail base revenues resulting from the retail base rate increase effective April 11, 2012, an increase related to retail interim revenues, and higher wholesale capacity revenues from non-affiliates in 2012. These increases were partially offset by milder weather in 2012 and a decrease in retail energy sales in 2012 due to a decrease in customer usage.

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#### **GULF POWER COMPANY**

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Retail Revenues

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(25.6) (% change) (8.0)

(change in millions) \$(61.9) (% change) (10.4)

In the second quarter 2012, retail revenues were \$294.9 million compared to \$320.5 million for the corresponding period in 2011. For year-to-date 2012, retail revenues were \$533.4 million compared to \$595.3 million for the corresponding period in 2011.

Details of the change to retail revenues were as follows:

	Second	Second Quarter 2012		Year-to-Date	
	20				
	(in millions)	(% change)	(in millions)	(% change)	
Retail prior year	\$ 320.5		\$ 595.3		
Estimated change in					
Rates and pricing	19.7	6.1	32.2	5.4	
Sales growth (decline)	(6.5)	(2.0)	(5.3)	(0.9)	
Weather	(0.3)	(0.1)	(8.6)	(1.4)	
Fuel and other cost recovery	(38.5)	(12.0)	(80.2)	(13.5)	
Retail current year	\$ 294.9	(8.0)%	\$ 533.4	(10.4)%	

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters of Gulf Power in Item 7 and Note 1 to the financial statements of Gulf Power under Revenues and Note 3 to the financial statements of Gulf Power under Retail Regulatory Matters in Item 8 of the Form 10-K for additional information regarding Gulf Power s retail base rate case and cost recovery clauses, including Gulf Power s fuel cost recovery, purchased power capacity recovery, environmental cost recovery, and energy conservation cost recovery.

Revenues associated with changes in rates and pricing increased in the second quarter 2012 when compared to the corresponding period in 2011 primarily due to higher retail base revenues resulting from the retail base rate increase effective April 11, 2012 and revenues associated with higher recoverable costs under Gulf Power s energy conservation cost recovery clause. These increases were partially offset by revenues associated with lower recoverable costs under Gulf Power s environmental cost recovery clause.

Revenues associated with changes in rates and pricing increased year-to-date 2012 when compared to the corresponding period in 2011 primarily due to higher retail base revenues resulting from the retail base rate increase effective April 11, 2012, an increase related to retail interim revenues, and revenues associated with higher recoverable costs under Gulf Power s energy conservation cost recovery clause. These increases were partially offset by revenues associated with lower recoverable costs under Gulf Power s environmental cost recovery clause.

Revenues attributable to changes in sales decreased in the second quarter 2012 when compared to the corresponding period in 2011. Weather-adjusted KWH energy sales to residential and commercial customers decreased primarily due to lower use per customer. KWH energy sales to industrial customers decreased 9.0% primarily due to increased customer co-generation due to the lower cost of natural gas in 2012 and changes in customer production levels.

Revenues attributable to changes in sales decreased year-to-date 2012 when compared to the corresponding period in 2011. Weather-adjusted KWH energy sales to residential and commercial customers decreased 1.8% and 1.9%, respectively, due to lower use per customer. KWH energy sales to industrial customers decreased 8.0% primarily due to increased customer co-generation due to the lower cost of natural gas in 2012 and changes in customer production levels.

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#### **GULF POWER COMPANY**

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Revenues attributable to changes in weather decreased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 due to milder weather in 2012.

Fuel and other cost recovery revenues decreased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 primarily due to lower revenues associated with recoverable fuel cost for generation and purchased power energy costs in addition to fewer KWH energy sales. Fuel and other cost recovery provisions include fuel expenses, the energy component of purchased power costs, purchased power capacity costs, and the difference between projected and actual costs and revenues related to energy conservation and environmental compliance. See FUTURE EARNINGS POTENTIAL PSC Matters Cost Recovery Clauses Fuel Cost Recovery herein for additional information

Wholesale Revenues Non-Affiliates

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(10.2) (% change) (26.1)

(change in millions) \$(14.1) (% change) (20.1)

Wholesale revenues from sales to non-affiliates will vary depending on fuel prices, the market prices of wholesale energy compared to the cost of Gulf Power's and the Southern Company system's generation, demand for energy within the Southern Company system's service territory, and availability of the Southern Company system's generation. Wholesale revenues from non-affiliates include unit power sales under long-term contracts to other utilities in Florida and Georgia. Wholesale revenues from these contracts have both capacity and energy components. Capacity revenues reflect the recovery of fixed costs and a return on investment under the contracts. Energy is generally sold at variable cost.

In the second quarter 2012, wholesale revenues from non-affiliates were \$28.7 million compared to \$38.9 million for the corresponding period in 2011. The decrease was primarily due to lower energy revenues related to a 53.0% decrease in KWH sales as a result of less energy scheduled by unit power customers.

For year-to-date 2012, wholesale revenues from non-affiliates were \$55.8 million compared to \$69.9 million for the corresponding period in 2011. The decrease was primarily due to lower energy revenues related to a 55.5% decrease in KWH sales as a result of less energy scheduled by unit power customers, partially offset by a 14.3% increase in capacity revenues related to higher capacity rates resulting from change-in-law contract provisions that provide for recovery of costs related to the generating resource s compliance with new environmental requirements.

Wholesale Revenues Affiliates

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$5.8 (% *change*) 25.6

(change in millions) \$38.1 (% *change*)

Wholesale revenues from sales to affiliated companies within the Southern Company system will vary depending on demand and the availability and cost of generating resources at each company. These affiliate sales are made in accordance with the IIC, as approved by the FERC. These transactions do not have a significant impact on earnings since the fuel revenue related to energy sales and the cost of energy purchases are both

included in the determination of recoverable fuel costs and are generally offset by revenues collected in Gulf Power s fuel cost recovery clause.

In the second quarter 2012, wholesale revenues from affiliates were \$28.7 million compared to \$22.9 million for the corresponding period in 2011. The increase was primarily due to higher energy revenues related to a 116.2% increase in KWH energy sales resulting from the availability of Gulf Power s lower priced natural gas resources to serve affiliate demand.

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#### **GULF POWER COMPANY**

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

For year-to-date 2012, wholesale revenues from affiliates were \$65.1 million compared to \$27.0 million for the corresponding period in 2011. The increase was primarily due to higher energy revenues related to a 327.0% increase in KWH energy sales resulting from the availability of Gulf Power s lower priced natural gas resources to serve affiliate demand.

### Fuel and Purchased Power Expenses

	VS.		vs.	
	Second Quarte	r 2011	Year-to-Date	2011
	(change in millions)	(% change)	(change in millions)	(% chang
Fuel	\$ (37.5)	(21.0)	\$ (48.2)	(15.5)

Second Quarter 2012

Year-to-Date 2012

	(change in millions)	(% change)	(change in millions)	(% change)
Fuel	\$ (37.5)	(21.0)	\$ (48.2)	(15.5)
Purchased power non-affiliates	1.2	11.0	5.4	30.3
Purchased power affiliates	(7.3)	(58.5)	(21.5)	(73.5)
Total fuel and purchased power expenses	\$ (43.6)		\$ (64.3)	

In the second quarter 2012, total fuel and purchased power expenses were \$158.5 million compared to \$202.1 million for the corresponding period in 2011. The decrease in fuel and purchased power expenses was primarily due to a \$47.2 million decrease in the average cost of generated and purchased power and a \$28.8 million decrease related to the volume of KWHs generated, partially offset by a \$32.4 million increase related to the volume of KWHs purchased.

For year-to-date 2012, total fuel and purchased power expenses were \$293.3 million compared to \$357.6 million for the corresponding period in 2011. The decrease in fuel and purchased power expenses was primarily due to a \$109.9 million decrease in the average cost of generated and purchased power and a \$53.4 million decrease related to the volume of KWHs generated, partially offset by a \$99.0 million increase related to the volume of KWHs purchased.

Fuel and purchased power transactions do not have a significant impact on earnings since energy and purchased power expenses are generally offset by energy and capacity revenues through Gulf Power s fuel cost and purchased power capacity recovery clauses. See FUTURE EARNINGS POTENTIAL PSC Matters Cost Recovery Clauses Fuel Cost Recovery and Purchased Power Capacity Recovery herein for additional information.

Details of Gulf Power s generation and purchased power were as follows:

	Second Quarter	Second Quarter	Year-to-Date	Year-to-Date
	2012	2011	2012	2011
Total generation (millions of KWHs)	2,650	3,229	4,991	6,031
Total purchased power (millions of KWHs)	1,609	947	3,360	1,395

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Sources of generation (percent)				
Coal	66	72	60	70
Gas	34	28	40	30
Cost of fuel, generated (cents per net KWH)				
Coal	4.34	5.00	4.32	5.01
Gas	4.27	4.37	3.81	4.18
Average cost of fuel, generated (cents per net KWH)	4.32	4.82	4.12	4.76
Average cost of purchased power (cents per net KWH) <sup>(a)</sup>	2.74	4.89	2.61	5.05

<sup>(</sup>a) Average cost of purchased power includes fuel purchased by Gulf Power for tolling agreements where power is generated by the provider.

#### **GULF POWER COMPANY**

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Fuel

In the second quarter 2012, fuel expense was \$141.2 million compared to \$178.7 million for the corresponding period in 2011. The decrease was primarily due to a higher utilization of lower cost natural gas-fired sources, a 2.3% decrease in the average cost of natural gas per KWH generated, and a 17.9% decrease in KWHs generated as a result of displacement of coal-fired generation by energy purchases. These decreases were partially offset by a 69.9% increase in KWHs purchased.

For year-to-date 2012, fuel expense was \$262.3 million compared to \$310.5 million for the corresponding period in 2011. The decrease was primarily due to a higher utilization of lower cost natural gas-fired sources, an 8.9% decrease in the average cost of natural gas per KWH generated, and a 17.3% decrease in KWHs generated as a result of displacement of coal-fired generation by energy purchases. These decreases were partially offset by a 140.8% increase in KWHs purchased.

In the second quarter and year-to-date 2012, the decrease in the average cost of fuel was a result of decreases in the average costs of natural gas and coal per KWH generated and a higher percentage of utilization of Gulf Power s lower cost natural gas-fired generation sources.

Purchased Power Non-Affiliates

In the second quarter 2012, purchased power expense from non-affiliates was \$12.1 million compared to \$10.9 million for the corresponding period in 2011. The increase was primarily due to a \$1.2 million increase in energy costs resulting from a 119% increase in KWHs purchased as the cost through third party PPAs was lower than the cost of available Gulf Power-owned generation.

For year-to-date 2012, purchased power expense from non-affiliates was \$23.3 million compared to \$17.9 million for the corresponding period in 2011. The increase was primarily due to a \$5.4 million increase in energy costs resulting from a 316% increase in KWHs purchased as the cost through third party PPAs was lower than the cost of available Gulf Power-owned generation.

In the second quarter 2012, the average cost of purchased power from non-affiliates was 2.5 cents per net KWH compared to 4.7 cents per net KWH for the corresponding period in 2011. For year-to-date 2012, the average cost of purchased power from non-affiliates was 2.4 cents per net KWH compared to 5.2 cents per net KWH for the corresponding period in 2011. The decreases were primarily the result of a decrease in the average cost of natural gas.

Energy purchases from non-affiliates will vary depending on the market prices of wholesale energy as compared to the cost of the Southern Company system s generation, demand for energy within the Southern Company system s service territory, and the availability of the Southern Company system s generation.

Purchased Power Affiliates

In the second quarter 2012, purchased power expense from affiliates was \$5.2 million compared to \$12.5 million for the corresponding period in 2011. The decrease was primarily due to a 72.7% decrease in the volume of KWHs purchased.

For year-to-date 2012, purchased power expense from affiliates was \$7.7 million compared to \$29.2 million for the corresponding period in 2011. The decrease was primarily due to an 86.1% decrease in the volume of KWHs purchased.

In the second quarter 2012, the average cost of purchased power from affiliates was 8.7 cents per net KWH compared to 5.4 cents per net KWH for the corresponding period in 2011. For year-to-date 2012, the average cost of purchased power from affiliates was 9.9 cents per net KWH compared to 4.9 cents per net KWH for the corresponding period in 2011.

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#### **GULF POWER COMPANY**

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The increases were primarily due to comparable total capacity costs for fewer KWHs purchased, partially offset by lower energy costs per KWHs.

Energy purchases from affiliates will vary depending on demand and the availability and cost of generating resources at each company within the Southern Company system. These purchases are made in accordance with the IIC or other contractual agreements, as approved by the FERC.

#### Other Operations and Maintenance Expenses

Second Quarter 2012 vs. Second Quarter 2011		Year-to-Date 2012 vs. Year-to-Date 201		
(change in millions)	(% change)	(change in millions)	(% change)	
\$7.2	9.9	\$1.9	1.3	

In the second quarter 2012, other operations and maintenance expenses were \$79.8 million compared to \$72.6 million for the corresponding period in 2011. The increase was primarily due to increases of \$3.3 million for labor and benefit-related expenses, \$2.0 million in marketing programs, \$1.1 million in routine and planned outage maintenance expense at generation facilities, and \$1.1 million in other energy services projects. The increased expense from energy service projects did not have a material impact on earnings since it was offset by associated revenues.

For year-to-date 2012, other operations and maintenance expenses were \$155.0 million compared to \$153.1 million for the corresponding period in 2011. The increase was primarily due to increases of \$6.7 million for labor and benefit-related expenses, \$3.4 million in marketing programs, and \$1.8 million in other energy services projects, partially offset by a \$10.2 million decrease in routine and planned outage maintenance expense at generation facilities. The increased expense from energy service projects did not have a material impact on earnings since it was offset by associated revenues.

### Depreciation and Amortization

Second Quarter 2012 vs. S	Second Quarter 2011	Year-to-Date 2012 vs. Year-to-Date 201		
(change in millions)	(% change)	(change in millions)	(% change)	
\$2.9	8.9	\$4.4	6.9	

In the second quarter 2012, depreciation and amortization was \$35.2 million compared to \$32.3 million for the corresponding period in 2011. For year-to-date 2012, depreciation and amortization was \$68.5 million compared to \$64.1 million for the corresponding period in 2011. The increases were primarily due to additions of environmental control projects at generation facilities and net additions to transmission and distribution facilities.

#### Allowance for Equity Funds Used During Construction

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

 (change in millions)
 (% change)
 (change in millions)
 (% change)

 \$(0.8)
 (31.2)
 \$(1.7)
 (36.2)

In the second quarter 2012, AFUDC equity was \$1.7 million compared to \$2.5 million for the corresponding period in 2011. The decrease was primarily due to an environmental control project at Plant Crist being placed into service in the second quarter 2012.

For year-to-date 2012, AFUDC equity was \$3.0 million compared to \$4.7 million for the corresponding period in 2011. The decrease was primarily due to an adjustment related to deferred future generation carrying costs, partially offset by increases related to construction of environmental control projects at generating facilities.

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#### **GULF POWER COMPANY**

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Interest Income

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$1.8

(% change) N/M (change in millions) \$1.4 (% change) N/M

N/M Not meaningful

In the second quarter and year-to-date 2012, interest income was \$1.8 million and \$1.4 million, respectively. The amounts for the corresponding periods in 2011 were immaterial. The increases were primarily due to an IRS refund of interest claims for multiple tax years.

#### Interest Expense, Net of Amounts Capitalized

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$1.3 (% change)

(change in millions) \$3.0 (% change) 10.7

In the second quarter 2012, interest expense, net of amounts capitalized was \$15.7 million compared to \$14.4 million for the corresponding period in 2011. For year-to-date 2012, interest expense, net of amounts capitalized was \$31.1 million compared to \$28.1 million for the corresponding period in 2011. The increases were primarily due to net increases in long-term debt.

#### Income Taxes

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$1.9 (% *change*) 9.6

(change in millions) \$6.9 (% change) 25.7

In the second quarter 2012, income taxes were \$22.1 million compared to \$20.2 million for the corresponding period in 2011. The increase was primarily due to higher pre-tax earnings and a reduction in the tax benefits associated with a decrease in AFUDC equity, which is non-taxable.

For year-to-date 2012, income taxes were \$33.8 million compared to \$26.9 million for the corresponding period in 2011. The increase was primarily due to higher pre-tax earnings.

## FUTURE EARNINGS POTENTIAL

The results of operations discussed above are not necessarily indicative of Gulf Power's future earnings potential. The level of Gulf Power's future earnings depends on numerous factors that affect the opportunities, challenges, and risks of Gulf Power's business of selling electricity. These factors include Gulf Power's ability to maintain a constructive regulatory environment that continues to allow for the timely recovery of prudently incurred costs during a time of increasing costs. Future earnings in the near term will depend, in part, upon maintaining energy sales which is subject to a number of factors. These factors include weather, competition, new energy contracts with neighboring utilities, energy conservation practiced by customers, the price of electricity, the price elasticity of demand, and the rate of economic growth or decline in Gulf Power's service territory. Changes in economic conditions impact sales for Gulf Power, and the pace of the economic recovery remains uncertain. The timing and extent of the economic recovery will impact growth and may impact future earnings. For additional information relating to these issues, see RISK FACTORS in Item 1A and MANAGEMENT'S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL of Gulf Power in Item 7 of the Form 10-K.

#### **GULF POWER COMPANY**

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#### **Environmental Matters**

Compliance costs related to federal and state environmental statutes and regulations could affect earnings if such costs cannot continue to be fully recovered in rates on a timely basis. Environmental compliance spending over the next several years may differ materially from the amounts estimated. The timing, specific requirements, and estimated costs could change as environmental statutes and regulations are adopted or modified. Further, higher costs that are recovered through regulated rates could contribute to reduced demand for electricity, which could negatively affect results of operations, cash flows, and financial condition. See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters of Gulf Power in Item 7 and Note 3 to the financial statements of Gulf Power under Environmental Matters in Item 8 of the Form 10-K for additional information.

#### New Source Review Actions

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters New Source Review Actions of Gulf Power in Item 7 and Note 3 to the financial statements of Gulf Power under Environmental Matters New Source Review Actions in Item 8 of the Form 10-K and Note (B) to the Condensed Financial Statements under Environmental Matters New Source Review Actions herein for additional information. The case against Georgia Power (including claims related to the unit co-owned by Gulf Power) was administratively closed in 2001 and has not been reopened. The ultimate outcome of this matter cannot be determined at this time.

#### Climate Change Litigation

Hurricane Katrina Case

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Climate Change Litigation Hurricane Katrina Case of Gulf Power in Item 7 and Note 3 to the financial statements of Gulf Power under Environmental Matters Climate Change Litigation Hurricane Katrina Case in Item 8 of the Form 10-K for additional information. On March 20, 2012, the U.S. District Court for the Southern District of Mississippi dismissed the amended class action complaint filed in May 2011 by the plaintiffs. On April 16, 2012, the plaintiffs appealed the case to the U.S. Court of Appeals for the Fifth Circuit. The ultimate outcome of this matter cannot be determined at this time.

### **Environmental Statutes and Regulations**

General

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations General of Gulf Power in Item 7 of the Form 10-K for information regarding Gulf Power s estimated base level capital expenditures to comply with existing statutes and regulations for 2012 through 2014, as well as Gulf Power s preliminary estimates for potential incremental environmental compliance investments associated with complying with the EPA s final Mercury and Air Toxics Standards (MATS) rule (formerly referred to as the Utility Maximum Achievable Control Technology rule) and the EPA s proposed water and coal combustion byproducts rules.

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Gulf Power is continuing to develop its compliance strategy and to assess the potential costs of complying with the MATS rule and the EPA s proposed water and coal combustion byproducts rules. While further analysis of the MATS rule is required and the ultimate costs remain uncertain, the compliance decisions made through the second quarter 2012 have allowed Gulf Power to further develop its cost estimates for compliance with the MATS rule. As a result, estimated compliance costs for the MATS rule in the 2012 through 2014 period have been revised from up to \$375 million to up to \$300 million as follows:

In addition, Gulf Power has further developed its estimated capital expenditures and associated timing of these expenditures to comply with the proposed water and coal combustion byproducts rules, resulting in a reduction, due primarily to timing, in estimated compliance costs for 2012 through 2014. Potential incremental environmental compliance investments to comply with the proposed water and coal combustion byproducts rules have been revised from up to \$105 million to up to \$35 million over the 2012 through 2014 period, based on the assumption that coal combustion byproducts will continue to be regulated as non-hazardous solid waste under the proposed rule. These potential incremental environmental compliance investments are estimated as follows:

	2012	2013	2014
		(in millions)	
Proposed water and coal combustion byproducts rules		Up to \$10	Up to \$25

While Gulf Power s ultimate costs of compliance with the MATS rule and the proposed water and coal combustion byproducts rules remain uncertain, Gulf Power estimates that compliance costs through 2021 (assuming that coal combustion byproducts will continue to be regulated as non-hazardous solid waste under the proposed rule) could be approximately \$1.6 billion. Included in this amount is approximately \$400 million that is also included in the 2012 through 2014 base level capital investment of Gulf Power described in the Form 10-K in anticipation of these rules.

Gulf Power s ultimate compliance strategy and actual future environmental capital expenditures are dependent on a final assessment of the MATS rule and will be affected by the final requirements of new or revised environmental regulations that are promulgated; the outcome of any legal challenges to the environmental rules; the cost, availability, and existing inventory of emissions allowances; and Gulf Power s fuel mix. Compliance costs may arise from retirement and replacement of existing units, installation of additional environmental controls, upgrades to the transmission system, and changing fuel sources for certain existing units. Gulf Power s preliminary analysis further indicates that the short timeframe for compliance with the MATS rule could significantly affect electric system reliability and cause an increase in costs of materials and services. The ultimate outcome of these matters cannot be determined at this time.

Air Quality

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Air Quality of Gulf Power in Item 7 of the Form 10-K for additional information on the eight-hour ozone and fine particulate matter air quality standards and the MATS rule.

On May 1, 2012, the EPA released its final determination of nonattainment areas based on the 2008 eight-hour ozone air quality standards. None of the areas within Gulf Power s service territory were designated as nonattainment areas.

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#### **GULF POWER COMPANY**

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On June 14, 2012, the EPA proposed a rule that would increase the stringency of the fine particulate matter national ambient air quality standards. If adopted, the proposed standards could result in the designation of new nonattainment areas within Gulf Power s service territory. As part of a related settlement, the EPA has agreed to finalize the proposed rule by December 14, 2012. The ultimate outcome of this rulemaking will depend on the final rule and the outcome of any legal challenges and cannot be determined at this time.

Numerous petitions for administrative reconsideration of the MATS rule, including a petition by Southern Company and its subsidiaries, including Gulf Power, have been filed with the EPA. Challenges to the final rule have also been filed in the U.S. District Court for the District of Columbia by numerous states, environmental organizations, industry groups, and others. The impact of the MATS rule will depend on the outcome of these and any other legal challenges and, therefore, cannot be determined at this time.

#### Water Quality

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Water Quality of Gulf Power in Item 7 of the Form 10-K for additional information on the proposed rules regarding certain cooling water intake structures. The EPA has entered into an amended settlement agreement to extend the deadline for issuing a final rule until June 27, 2013. The ultimate outcome of this rulemaking will depend on the final rule and the outcome of any legal challenges and cannot be determined at this time.

#### Coal Combustion Byproducts

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Environmental Statutes and Regulations Coal Combustion Byproducts of Gulf Power in Item 7 of the Form 10-K for additional information. Environmental groups and other parties have filed lawsuits in the U.S. District Court for the District of Columbia seeking to require the EPA to complete its rulemaking process and issue final regulations pertaining to the regulation of coal combustion byproducts. The ultimate outcome of these matters cannot be determined at this time.

#### Global Climate Issues

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Environmental Matters Global Climate Issues of Gulf Power in Item 7 of the Form 10-K for additional information.

On April 13, 2012, the EPA published proposed regulations to establish standards of performance for greenhouse gas emissions from new fossil fuel steam electric generating units. As proposed, the standards would not apply to existing units. The EPA has delayed its plans to propose greenhouse gas emissions performance standards for modified sources and emissions guidelines for existing sources. The impact of this rulemaking will depend on the scope and specific requirements of the final rule and the outcome of any legal challenges and, therefore, cannot be determined at this time.

On June 26, 2012, a three-judge panel of the U.S. Court of Appeals for the District of Columbia Circuit unanimously rejected all challenges to four of the EPA s actions relating to the greenhouse gas permitting programs under the Clean Air Act. These rules may impact the amount of time it takes to obtain prevention of significant deterioration permits for new generation and major modifications to existing generating units and the requirements ultimately imposed by those permits. The ultimate impact of these rules cannot be determined at this time and will depend on the outcome of any other legal challenges.

#### **GULF POWER COMPANY**

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#### **PSC Matters**

#### Retail Base Rate Case

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Retail Base Rate Case of Gulf Power in Item 7 and Note 3 to the financial statements of Gulf Power under Retail Regulatory Matters Retail Base Rate Case in Item 8 of the Form 10-K for additional information.

On March 12, 2012, the Florida PSC approved a permanent increase in retail base rates and charges of \$64 million effective April 11, 2012. The amount of the permanent increase includes the previously approved \$38.5 million interim retail rate increase implemented in September 2011. The Florida PSC s decision on the amount of the permanent increase also included a determination that none of the base rate revenues collected on an interim basis would be refunded. Gulf Power s authorized retail ROE is a range of 9.25% to 11.25% with new retail base rates set at the midpoint retail ROE of 10.25%. In addition, the Florida PSC also approved a step increase to Gulf Power s retail base rates and charges of \$4 million to be effective in January 2013. On April 18, 2012, Gulf Power filed a motion to reconsider one aspect of the decision dealing with property acquired as a potential site for a future generating plant. On July 17, 2012, the Florida PSC denied Gulf Power s motion and reaffirmed its earlier decision.

#### Cost Recovery Clauses

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Cost Recovery Clauses of Gulf Power in Item 7 and Note 3 to the financial statements of Gulf Power under Retail Regulatory Matters Cost Recovery Clauses in Item 8 of the Form 10-K for additional information.

#### Fuel Cost Recovery

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Fuel Cost Recovery of Gulf Power in Item 7 and Notes 1 and 3 to the financial statements of Gulf Power under Revenues and Retail Regulatory Matters Fuel Cost Recovery, respectively, in Item 8 of the Form 10-K for additional information.

On June 19, 2012, the Florida PSC approved a decrease in Gulf Power s fuel rates of 7.8%, which will reduce annual billings by approximately \$58.8 million effective July 2, 2012.

Over recovered fuel costs at June 30, 2012 totaled \$41.6 million compared to \$9.9 million at December 31, 2011. These amounts are included in other regulatory liabilities, current on Gulf Power s Condensed Balance Sheets herein.

#### Purchased Power Capacity Recovery

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Purchased Power Capacity Recovery of Gulf Power in Item 7 and Notes 1 and 3 to the financial statements of Gulf Power under Revenues and Retail Regulatory Matters Purchased Power Capacity Recovery, respectively, in Item 8 of the Form 10-K for additional information.

Over recovered purchased power capacity costs at June 30, 2012 totaled \$7.9 million compared to \$8.0 million at December 31, 2011. These amounts are included in other regulatory liabilities, current on Gulf Power s Condensed Balance Sheets herein.

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#### Environmental Cost Recovery

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Environmental Cost Recovery of Gulf Power in Item 7 and Note 3 to the financial statements of Gulf Power under Retail Regulatory Matters Environmental Cost Recovery in Item 8 of the Form 10-K for additional information.

On April 3, 2012, the Mississippi PSC approved Mississippi Power s request for a CPCN to construct a flue gas desulfurization system (scrubber) on Plant Daniel Units 1 and 2. On May 3, 2012, the Sierra Club filed a notice of appeal of the order with the Chancery Court of Harrison County, Mississippi. These units are jointly owned by Mississippi Power and Gulf Power, with 50% ownership each. The estimated total cost of the project is approximately \$660 million, excluding AFUDC, and it is scheduled for completion in December 2015. Gulf Power s portion of the cost is expected to be recovered through the environmental cost recovery clause. The ultimate outcome of this matter cannot be determined at this time.

Over recovered environmental costs at June 30, 2012 totaled \$3.6 million compared to \$10.0 million at December 31, 2011. These amounts are included in other regulatory liabilities, current on Gulf Power s Condensed Balance Sheets herein.

Energy Conservation Cost Recovery

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Energy Conservation Cost Recovery of Gulf Power in Item 7 and Note 3 to the financial statements of Gulf Power under Retail Regulatory Matters Energy Conservation Cost Recovery in Item 8 of the Form 10-K for additional information.

Under recovered energy conservation costs at June 30, 2012 totaled \$1.6 million compared to \$3.1 million at December 31, 2011. These amounts are included in under recovered regulatory clause revenues on Gulf Power s Condensed Balance Sheets herein.

### **Income Tax Matters**

### **Bonus Depreciation**

In December 2010, the Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010 (Tax Relief Act) was signed into law. Major tax incentives in the Tax Relief Act include 100% bonus depreciation for property placed in service after September 8, 2010 and through 2011 (and for certain long-term construction projects to be placed in service in 2012) and 50% bonus depreciation for property placed in service in 2012 (and for certain long-term construction projects to be placed in service in 2013), which will have a positive impact on the future cash flows of Gulf Power through 2013. Consequently, Gulf Power s positive cash flow benefit is estimated to be between \$105 million and \$135 million in 2012.

#### **Other Matters**

Gulf Power is involved in various other matters being litigated and regulatory matters that could affect future earnings. In addition, Gulf Power is subject to certain claims and legal actions arising in the ordinary course of business. Gulf Power is business activities are subject to extensive governmental regulation related to public health and the environment, such as regulation of air emissions and water discharges. Litigation over environmental issues and claims of various types, including property damage, personal injury, common law nuisance, and citizen enforcement of environmental requirements such as air quality and water standards, has increased generally throughout the U.S. In

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#### **GULF POWER COMPANY**

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particular, personal injury and other claims for damages caused by alleged exposure to hazardous materials, and common law nuisance claims for injunctive relief and property damage allegedly caused by greenhouse gas and other emissions, have become more frequent. The ultimate outcome of such pending or potential litigation against Gulf Power cannot be predicted at this time; however, for current proceedings not specifically reported in Note (B) herein or in Note 3 to the financial statements of Gulf Power in Item 8 of the Form 10-K, management does not anticipate that the ultimate liabilities, if any, arising from such current proceedings would have a material effect on Gulf Power s financial statements.

See the Notes to the Condensed Financial Statements herein for a discussion of various other contingencies, regulatory matters, and other matters being litigated which may affect future earnings potential.

#### ACCOUNTING POLICIES

### **Application of Critical Accounting Policies and Estimates**

Gulf Power prepares its financial statements in accordance with GAAP. Significant accounting policies are described in Note 1 to the financial statements of Gulf Power in Item 8 of the Form 10-K. In the application of these policies, certain estimates are made that may have a material impact on Gulf Power s results of operations and related disclosures. Different assumptions and measurements could produce estimates that are significantly different from those recorded in the financial statements. See MANAGEMENT S DISCUSSION AND ANALYSIS ACCOUNTING POLICIES Application of Critical Accounting Policies and Estimates of Gulf Power in Item 7 of the Form 10-K for a complete discussion of Gulf Power s critical accounting policies and estimates related to Electric Utility Regulation, Contingent Obligations, Unbilled Revenues, and Pension and Other Postretirement Benefits.

### FINANCIAL CONDITION AND LIQUIDITY

#### Overview

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Overview of Gulf Power in Item 7 of the Form 10-K for additional information. Gulf Power s financial condition remained stable at June 30, 2012. Gulf Power intends to continue to monitor its access to short-term and long-term capital markets as well as its bank credit arrangements to meet future capital and liquidity needs. See Sources of Capital, Financing Activities, and Capital Requirements and Contractual Obligations herein for additional information.

Net cash provided from operating activities totaled \$194.6 million for the first six months of 2012 compared to \$175.2 million for the corresponding period in 2011. The \$19.4 million increase was primarily due to a \$49.7 million increase in deferred income taxes related to bonus depreciation, partially offset by a \$17.5 million decrease resulting from lower fuel inventory reductions in 2012 as compared to 2011.

Net cash used for investing activities totaled \$184.7 million in the first six months of 2012 compared to \$179.6 million for the corresponding period in 2011. The \$5.1 million increase was primarily due to an increase in cost of removal, net of salvage.

Net cash used for financing activities totaled \$6.1 million for the first six months of 2012 compared to \$5.3 million provided from financing activities for the corresponding period in 2011. The \$11.4 million decrease was primarily due to a \$25.0 million decrease in issuance of senior notes and a \$10.0 million decrease in issuance of common stock, partially offset by \$19.0 million fewer redemptions of senior notes and other long-term debt in 2012.

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Significant balance sheet changes for the first six months of 2012 include a net increase of \$125.0 million in property, plant, and equipment, primarily due to the addition of environmental control projects, an increase of \$100.6 million in accumulated deferred income taxes, primarily related to bonus depreciation, a \$43.2 million increase in prepaid expenses, primarily due to an increase in prepaid income taxes, and the issuance of common stock to Southern Company for \$40 million.

#### **Capital Requirements and Contractual Obligations**

See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Capital Requirements and Contractual Obligations of Gulf Power in Item 7 of the Form 10-K for a description of Gulf Power s capital requirements for its construction program, including estimated capital expenditures to comply with existing environmental regulations, maturities of long-term debt, as well as the related interest, leases, derivative obligations, preference stock dividends, purchase commitments, and trust funding requirements. There are no requirements through June 30, 2013 to fund maturities of long-term debt.

See FUTURE EARNINGS POTENTIAL Environmental Statutes and Regulations General herein for a description of Gulf Power s estimated capital expenditures to comply with the MATS rule and proposed water and coal combustion byproducts rules.

The construction program is subject to periodic review and revision, and actual construction costs may vary from these estimates because of numerous factors. These factors include: changes in business conditions; changes in load projections; storm impacts; changes in environmental statutes and regulations; the outcome of any legal challenges to the environmental rules; changes in generating plants, including unit retirements and replacements and adding or changing fuel sources at existing units, to meet new regulatory requirements; changes in FERC rules and regulations; Florida PSC approvals; changes in legislation; the cost and efficiency of construction labor, equipment, and materials; project scope and design changes; and the cost of capital. In addition, there can be no assurance that costs related to capital expenditures will be fully recovered.

### **Sources of Capital**

Gulf Power plans to obtain the funds required for construction and other purposes from sources similar to those used in the past, which were primarily from operating cash flows, short-term debt, security issuances, term loans, and equity contributions from Southern Company. However, the amount, type, and timing of any future financings, if needed, will depend upon regulatory approval, prevailing market conditions, and other factors. See MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Sources of Capita of Gulf Power in Item 7 of the Form 10-K for additional information.

Gulf Power s current liabilities frequently exceed current assets because of the continued use of short-term debt as a funding source to meet scheduled maturities of long-term debt, as well as cash needs, which can fluctuate significantly due to the seasonality of the business.

At June 30, 2012, Gulf Power had approximately \$21.2 million of cash and cash equivalents. Committed credit arrangements with banks at June 30, 2012, including expiration dates, were as follows:

	Expires					ble Term oans		thin One ar <sup>(a)</sup>
2012	2013	2014	Total	Unused	One Year	Two Years	Term Out	No Term Out
	(in millions)		(in mi	llions)	(in m	illions)	(in m	illions)
\$20	\$60	\$195	\$275	\$275	\$45	\$	\$45	\$35

(a) Reflects facilities expiring on or before June 30, 2013.

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#### **GULF POWER COMPANY**

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

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See Note 6 to the financial statements of Gulf Power under Bank Credit Arrangements in Item 8 of the Form 10-K and Note (E) to the Condensed Financial Statements under Bank Credit Arrangements herein for additional information.

Most of these arrangements contain covenants that limit debt levels and typically contain cross default provisions that are restricted only to the indebtedness of Gulf Power. Gulf Power is currently in compliance with all such covenants. Gulf Power expects to renew its credit arrangements, as needed, prior to expiration. These credit arrangements provide liquidity support to Gulf Power s commercial paper borrowings and variable rate pollution control revenue bonds. The amount of variable rate pollution control revenue bonds outstanding requiring liquidity support as of June 30, 2012 was approximately \$69 million.

Gulf Power may also meet short-term cash needs through a Southern Company subsidiary organized to issue and sell commercial paper at the request and for the benefit of Gulf Power and the other traditional operating companies. Proceeds from such issuances for the benefit of Gulf Power are loaned directly to Gulf Power. The obligations of each traditional operating company under these arrangements are several and there is no cross affiliate credit support.

Details of short-term borrowings were as follows:

	Short-term D End of the		Short-tern	n Debt During tl	he Period <sup>(a)</sup>
	Amount Outstanding	Weighted Average Interest Rate	Average Outstanding	Weighted Average Interest Rate	Maximum Amount Outstanding
Iuno 20, 2012:	(in millions)		(in millions)		(in millions)
June 30, 2012: Commercial paper	\$114	0.3%	\$68	0.3%	\$116

(a) Average and maximum amounts are based upon daily balances during the period.

Management believes that the need for working capital can be adequately met by utilizing the commercial paper program, lines of credit, and cash.

### **Credit Rating Risk**

Gulf Power does not have any credit arrangements that would require material changes in payment schedules or terminations as a result of a credit rating downgrade. There are certain contracts that could require collateral, but not accelerated payment, in the event of a credit rating change to BBB- and/or Baa3 or below. These contracts are for physical electricity purchases and sales, fuel transportation and storage, and energy price risk management. The maximum potential collateral requirements under these contracts at June 30, 2012 were as follows:

Credit Ratings

Maximum Potential

Collateral

### Requirements

	(in millions)
At BBB- and/or Baa3	\$120
Below BBB- and/or Baa3	530

Included in these amounts are certain agreements that could require collateral in the event that one or more Power Pool participant has a credit rating change to below investment grade. Generally, collateral may be provided by a Southern Company guaranty, letter of credit, or cash. Additionally, any credit rating downgrade could impact Gulf Power s ability to access capital markets, particularly the short-term debt market.

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#### **Market Price Risk**

Gulf Power s market risk exposure relative to interest rate changes for the second quarter 2012 has not changed materially compared with the December 31, 2011 reporting period. Since a significant portion of outstanding indebtedness is at fixed rates, Gulf Power is not aware of any facts or circumstances that would significantly affect exposures on existing indebtedness in the near term. However, the impact on future financing costs cannot now be determined.

Due to cost-based rate regulation and other various cost recovery mechanisms, Gulf Power continues to have limited exposure to market volatility in interest rates, commodity fuel prices, and prices of electricity. Gulf Power continues to manage a financial hedging program for fuel purchased to operate its electric generating fleet implemented per the guidelines of the Florida PSC. As such, Gulf Power had no material change in market risk exposure for the second quarter 2012 when compared with the December 31, 2011 reporting period.

The changes in fair value of energy-related derivative contracts, substantially all of which are composed of regulatory hedges, for the three and six months ended June 30, 2012 were as follows:

	Second Quart	ter	Year-to-Date
	2012		2012
	Changes		Changes
		Fair Value (in millions)	
Contracts outstanding at the beginning of the period, assets (liabilities), net	\$(54)		\$(41)
Contracts realized or settled	12		18
Current period changes <sup>(a)</sup>	5		(14)
Contracts outstanding at the end of the period, assets (liabilities), net	\$(37)		\$(37)

(a) Current period changes also include the changes in fair value of new contracts entered into during the period, if any. The changes in the fair value positions of the energy-related derivative contracts, which are substantially all attributable to both the volume and the price of natural gas, for the three and six months ended June 30, 2012 were as follows:

Second Quarter	Year-to-Date
2012	2012
Changes	Changes

	Fair Value (in millions)			
Natural gas swaps	\$16	\$4		
Natural gas options	1			
Other energy-related derivatives				
Total changes	\$17	\$4		

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The net hedge volumes of energy-related derivative contracts were as follows:

		June 30, 2012	March 31, 2012 mmBtu Volum (in millions)	December 31, 2011
Commodity	Natural gas swaps	50	41	35
Commodity	Natural gas options	1	2	3
Total hedge v	volume	51	43	38

The weighted average swap contract cost above market prices was approximately \$0.72 per mmBtu as of June 30, 2012, \$1.27 per mmBtu as of March 31, 2012, and \$1.14 per mmBtu as of December 31, 2011. The change in option premiums is primarily attributable to the volatility of the market and the underlying change in the natural gas price. Natural gas settlements are recovered through Gulf Power s fuel cost recovery clause.

Regulatory hedges relate to Gulf Power s fuel-hedging program where gains and losses are initially recorded as regulatory liabilities and assets, respectively, and then are included in fuel expense as they are recovered through Gulf Power s fuel cost recovery clause.

Unrealized pre-tax gains and losses recognized in income for the three and six months ended June 30, 2012 and 2011 for energy-related derivative contracts that are not hedges were not material.

Gulf Power uses over-the-counter contracts that are not exchange traded but are fair valued using prices which are market observable, and thus fall into Level 2. See Note (C) to the Condensed Financial Statements herein for further discussion on fair value measurements. The maturities of the energy-related derivative contracts and the level of the fair value hierarchy in which they fall at June 30, 2012 were as follows:

-	r	20	2012	٠
	IIIDA	411	71117	,

Fair Value Measurements

	Total	Matu		
	Fair Value	Year 1	Years 2&3	Years 4&5
		(in m	uillions)	
Level 1	\$	\$	\$	\$
Level 2	(37)	(20)	(16)	(1)
Level 3				
Fair value of contracts outstanding at end of period	\$(37)	\$(20)	\$(16)	\$(1)

The Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) enacted in July 2010 could impact the use of over-the-counter derivatives by Gulf Power. Regulations to implement the Dodd-Frank Act will impose additional requirements on the use of over-the-counter derivatives for both Gulf Power and its derivative counterparties, which could affect both the use and cost of over-the-counter derivatives. Although all relevant regulations have not been finalized, Gulf Power does not expect the impact of these rules to be material.

For additional information, see MANAGEMENT S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND LIQUIDITY Market Price Risk of Gulf Power in Item 7 and Note 1 under Financial Instruments and Note 10 to the financial statements of Gulf Power in Item 8 of the Form 10-K and Note (H) to the Condensed Financial Statements herein.

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#### **GULF POWER COMPANY**

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### **Financing Activities**

In January 2012, Gulf Power issued to Southern Company 400,000 shares of Gulf Power s common stock, without par value, and realized proceeds of \$40 million. The proceeds were used to repay a portion of Gulf Power s short-term debt and for other general corporate purposes, including Gulf Power s continuous construction program.

In May 2012, Gulf Power issued \$100 million aggregate principal amount of Series 2012A 3.10% Senior Notes due May 15, 2022. The proceeds from the sale of the Series 2012A Senior Notes were used by Gulf Power for the redemption in June 2012 of all of approximately \$61 million aggregate principal amount of Gulf Power s Series F 5.60% Senior Insured Quarterly Notes due April 1, 2033 and \$30 million aggregate principal amount of Gulf Power s Series H 5.25% Senior Notes due July 15, 2033, to repay a portion of its outstanding short-term indebtedness, and for general corporate purposes, including Gulf Power s continuous construction program.

In addition to any financings that may be necessary to meet capital requirements, contractual obligations, and storm-recovery, Gulf Power plans to continue, when economically feasible, a program to retire higher-cost securities and replace these obligations with lower-cost capital if market conditions permit.

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# MISSISSIPPI POWER COMPANY

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### MISSISSIPPI POWER COMPANY

## CONDENSED STATEMENTS OF INCOME (UNAUDITED)

Operating Revenues:	For the Three Months Ended June 30, 2012 2011 (in thousands)		For the Si Ended J 2012 (in thou	une 30, 2011
Retail revenues	\$ 192,177	\$ 207,005	\$ 358,448	\$ 387,479
Wholesale revenues, non-affiliates	64,116	67,813	118,347	137,664
Wholesale revenues, affiliates	5,324	6,303	9,364	15,603
Other revenues	4,467	4,920	8,639	8,571
Total operating revenues	266,084	286,041	494,798	549,317
Operating Expenses:				
Fuel	105,469	123,674	194,088	244,728
Purchased power, non-affiliates	1,134	1,336	3,077	2,346
Purchased power, affiliates	10,843	19,867	19,703	28,217
Other operations and maintenance	60,501	64,512	115,396	134,879
Depreciation and amortization	22,517	20,345	44,998	40,208
Taxes other than income taxes	18,634	17,251	40,337	34,732
Total operating expenses	219,098	246,985	417,599	485,110
Operating Income	46,986	39,056	77,199	64,207
Other Income and (Expense):				
Allowance for equity funds used during construction	13,870	4,991	25,697	8,122
Interest income	380	401	500	743
Interest expense, net of amounts capitalized	(13,023)	(5,532)	(20,828)	(11,545)
Other income (expense), net	(539)	(613)	(781)	(1,016)
Total other income and (expense)	688	(753)	4,588	(3,696)
` '		,	,	
Earnings Before Income Taxes	47,674	38,303	81,787	60,511
Income taxes	12,214	12,587	20,639	19,745
	12,214	12,307	20,000	17,713
Net Income	35,460	25,716	61,148	40,766
Dividends on Preferred Stock	433	433	866	866
Dividends on 1 referred Stock	433	433	000	800
Net Income After Dividends on Preferred Stock	\$ 35,027	\$ 25,283	\$ 60,282	\$ 39,900

## CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

		For the Three Months Ended June 30,		ix Months June 30,
	2012	2011	2012	2011
	(in tho	usands)	(in tho	usands)
Net Income After Dividends on Preferred Stock	\$ 35,027	\$ 25,283	\$ 60,282	\$ 39,900
Other community in come (loss).				

Other comprehensive income (loss):

Qualifying hedges:				
Changes in fair value, net of tax of \$-, \$7, \$(296) and \$6, respectively		13	(478)	11
Reclassification adjustment for amounts included in net income, net of tax of \$132, \$-, \$148				
and \$-, respectively	212		238	
Total other comprehensive income (loss)	212	13	(240)	11
•				
Comprehensive Income	\$ 35,239	\$ 25,296	\$ 60,042	\$ 39,911

The accompanying notes as they relate to Mississippi Power are an integral part of these condensed financial statements.

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## MISSISSIPPI POWER COMPANY

## CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

	For the Six Months			
	Ended June 30		· /	
	2	2012		2011
O constitute A of Street		(in thous	and.	s)
Operating Activities: Net income	\$	61,148	\$	10.766
Adjustments to reconcile net income to net cash provided from operating activities	Þ	01,140	Ф	40,766
, , , ,		12 055		42.022
Depreciation and amortization, total  Deferred income taxes		43,955 1,280		43,032
				(8,136)
Investment tax credits received Allowance for equity funds used during construction		13,974		29,556
	(.	(25,697) 3,993		(8,122)
Pension, postretirement, and other employee benefits	(			1,601
Hedge settlements	(	15,983)		1.060
Stock based compensation expense		1,344		1,060
Other, net		(2,648)		(5,584)
Changes in certain current assets and liabilities		(10.404)		(0.041)
-Receivables		12,424)		(8,041)
-Fossil fuel stock	(.	(32,797)		(8,838)
-Materials and supplies		212		(603)
-Prepaid income taxes		11,974		17,075
-Other current assets		(7,281)		1,021
-Accounts payable	,	3,408		17,927
-Accrued taxes		16,785)		(6,227)
-Accrued compensation		(7,002)		(7,064)
-Over recovered regulatory clause revenues		15,871		(10,748)
-Other current liabilities		7,640		2,066
Net cash provided from operating activities		44,182		90,741
Towards a Aud Man				
Investing Activities:	(=	(2 (41)	(	265 261
Property additions		(1.217)	(	365,261)
Cost of removal, net of salvage		(1,217)		(4,339)
Construction payables		57,283		31,949
Capital grant proceeds		6,146		91,650
Distribution of restricted cash		(0. (00)		50,000
Other investing activities		(9,690)		(2,217)
Net cash used for investing activities	(7	11,119)	(	198,218)
Financing Activities:				
Proceeds				
Capital contributions from parent company	2	77,633		100,878
Senior notes issuances		00,000		100,676
Interest-bearing refundable deposit related to asset sale		50,000		
Other long-term debt issuances	1	20,000		75,000
Redemptions				13,000
Capital leases		(633)		(705)
Other long-term debt	(1	(65,000)	1	130,000)
Payment of preferred stock dividends	(1)		(	
Payment of common stock dividends	(	(866) (53,400)		(866)
1 ayment of common stock dividends	(:	JJ,400)		(37,750)

Other financing activities	998	(134)
Net cash provided from financing activities	608,732	6,423
Net Change in Cash and Cash Equivalents	(58,205)	(101,054)
Cash and Cash Equivalents at Beginning of Period	211,585	160,779
Cash and Cash Equivalents at End of Period	\$ 153,380	\$ 59,725
Supplemental Cash Flow Information:		
Cash paid (received) during the period for		
Interest (paid \$29,433 and \$12,050, net of \$12,476 and \$2,572 capitalized for 2012 and 2011, respectively)	\$ 16,603	\$ 9,505
Income taxes, net	(7,756)	(32,648)
Noncash transactions accrued property additions at end of period	193,184	70,772

The accompanying notes as they relate to Mississippi Power are an integral part of these condensed financial statements.

### MISSISSIPPI POWER COMPANY

### CONDENSED BALANCE SHEETS (UNAUDITED)

Assets	At June 30, 2012	At December 31, 2011 thousands)	
Current Assets:			
Cash and cash equivalents	\$ 153,380	\$	211,585
Receivables			
Customer accounts receivable	37,632		32,551
Unbilled revenues	36,060		27,239
Other accounts and notes receivable	5,072		7,080
Affiliated companies	25,497		23,078
Accumulated provision for uncollectible accounts	(306)		(547)
Fossil fuel stock, at average cost	172,970		140,173
Materials and supplies, at average cost	30,576		30,787
Other regulatory assets, current	65,251		69,201
Prepaid income taxes	192,067		37,793
Other current assets	6,230		8,881
Total current assets	724,429		587,821
Property, Plant, and Equipment:			
In service	2,956,019		2,902,240
Less accumulated provision for depreciation	1,052,399		1,019,251
Plant in service, net of depreciation	1,903,620		1,882,989
Construction work in progress	1,699,239		955,135
Total property, plant, and equipment	3,602,859		2,838,124
Other Property and Investments	5,970		6,520
Deferred Charges and Other Assets:	-,		3,223
Deferred charges related to income taxes	47,979		25,009
Other regulatory assets, deferred	195,721		185,694
Other deferred charges and assets	37,640		28,674
Total deferred charges and other assets	281,340		239,377
Total Assets	\$ 4,614,598	\$	3,671,842

The accompanying notes as they relate to Mississippi Power are an integral part of these condensed financial statements.

## MISSISSIPPI POWER COMPANY

## CONDENSED BALANCE SHEETS (UNAUDITED)

Liabilities and Stockholder s Equity	At June 30, 2012	At December 31, 2011
	(in th	ousands)
Current Liabilities:	ф. 16 <b>7</b> 000	Φ 240.622
Securities due within one year	\$ 165,000	\$ 240,633
Interest-bearing refundable deposit related to asset sale	150,000	
Accounts payable	<2.00 <b>5</b>	(2.650
Affiliated	62,007	62,650
Other	228,506	168,309
Customer deposits	14,190	13,658
Accrued taxes	2.002	2.012
Accrued income taxes	3,803	3,813
Other accrued taxes	37,327	53,825
Accrued interest	20,095	12,750
Accrued compensation	8,887	15,889
Other regulatory liabilities, current	5,553	5,779
Over recovered regulatory clause liabilities	76,373	60,502
Liabilities from risk management activities	26,699	54,127
Other current liabilities	21,913	17,533
Total current liabilities	820,353	709,468
Long-term Debt  Deferred Credits and Other Liabilities:	1,410,660	1,103,596
Accumulated deferred income taxes	377,763	270,397
Deferred credits related to income taxes	10,536	11,058
Accumulated deferred investment tax credits	206,607	109,761
Employee benefit obligations	162,266	161,065
Other cost of removal obligations	135,540	126,424
Other regulatory liabilities, deferred	64,710	60,848
Other deferred credits and liabilities	57,181	37,228
Total deferred credits and other liabilities	1,014,603	776,781
Total Liabilities	3,245,616	2,589,845
Redeemable Preferred Stock	32,780	32,780
Common Stockholder s Equity:		
Common stock, without par value		
Authorized 1,130,000 shares		
Outstanding 1,121,000 shares	37,691	37,691
Paid-in capital	975,198	694,855
Retained earnings	332,450	325,568
Accumulated other comprehensive loss	(9,137)	(8,897)
Total common stockholder s equity	1,336,202	1,049,217

Total Liabilities and Stockholder's Equity

\$ 4,614,598

3,671,842

\$

The accompanying notes as they relate to Mississippi Power are an integral part of these condensed financial statements.

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#### MISSISSIPPI POWER COMPANY

MANAGEMENT S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS

SECOND QUARTER 2012 vs. SECOND QUARTER 2011

AND

YEAR-TO-DATE 2012 vs. YEAR-TO-DATE 2011

#### **OVERVIEW**

Mississippi Power operates as a vertically integrated utility providing electricity to retail customers within its traditional service territory located within the State of Mississippi and to wholesale customers in the Southeast. Many factors affect the opportunities, challenges, and risks of Mississippi Power s business of selling electricity. These factors include the ability to maintain a constructive regulatory environment, to maintain and grow energy sales given economic conditions, and to effectively manage and secure timely recovery of rising costs. These costs include those related to projected long-term demand growth, increasingly stringent environmental standards, fuel prices, capital expenditures, and restoration following major storms. In addition, Mississippi Power is currently constructing the Kemper IGCC. Mississippi Power has various regulatory mechanisms that operate to address cost recovery. Appropriately balancing required costs and capital expenditures with customer prices will continue to challenge Mississippi Power for the foreseeable future.

On June 22, 2012, the Mississippi PSC denied the proposed Certificated New Plant-A (CNP-A) rate schedule and the 2012 rate recovery filings submitted by Mississippi Power, pending a final ruling from the Mississippi Supreme Court regarding the motion for stay and notice of appeal filed by the Sierra Club on April 26, 2012 relating to the Mississippi PSC s issuance of the CPCN for the Kemper IGCC. On July 9, 2012, Mississippi Power appealed the Mississippi PSC s June 22, 2012 decision to the Mississippi Supreme Court and requested interim rates under bond of \$55.3 million. On July 31, 2012, the Mississippi Supreme Court denied Mississippi Power s request for interim rates under bond while the Mississippi Supreme Court decides Mississippi Power s appeal of the Mississippi PSC s June 22, 2012 decision. The ultimate outcome of this matter cannot be determined at this time.

Mississippi Power continues to focus on several key performance indicators. In recognition that Mississippi Power s long-term financial success is dependent upon how well it satisfies its customers needs, Mississippi Power s retail base rate mechanism, PEP, includes performance indicators that directly tie customer service indicators to Mississippi Power s allowed return. In addition to the PEP performance indicators, Mississippi Power focuses on other performance measures, including broader measures of customer satisfaction, plant availability, system reliability, and net income after dividends on preferred stock. For additional information on these indicators, see MANAGEMENT S DISCUSSION AND ANALYSIS OVERVIEW Key Performance Indicators of Mississippi Power in Item 7 of the Form 10-K.

### RESULTS OF OPERATIONS

Net Income

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$9.7 (% change) 38.5 (change in millions) \$20.4 (% *change*) 51.1

Mississippi Power s net income after dividends on preferred stock for the second quarter 2012 was \$35.0 million compared to \$25.3 million for the corresponding period in 2011. The increase in net income after dividends on preferred stock for the second quarter 2012 was the result of an increase in AFUDC equity primarily related to the construction of the Kemper IGCC, a decrease in operations and maintenance expenses, and an increase in territorial base revenues primarily due to a wholesale base rate increase effective April 1, 2012, partially offset by an increase in interest expense, net of amounts capitalized.

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#### MISSISSIPPI POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Mississippi Power s net income after dividends on preferred stock for year-to-date 2012 was \$60.3 million compared to \$39.9 million for the corresponding period in 2011. The increase in net income after dividends on preferred stock for year-to-date 2012 was primarily due to an increase in AFUDC equity primarily related to the construction of the Kemper IGCC and a decrease in operations and maintenance expenses. These factors were partially offset by a decrease in territorial base revenues resulting from milder weather in 2012 and an increase in interest expense, net of amounts capitalized.

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL Integrated Coal Gasification Combined Cycle and Note (B) to the Condensed Financial Statements herein for additional information regarding the Kemper IGCC.

#### Retail Revenues

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(14.8) (% *change*) (7.2)

(change in millions) \$(29.1) (% *change*) (7.5)

In the second quarter 2012, retail revenues were \$192.2 million compared to \$207.0 million for the corresponding period in 2011. For year-to-date 2012, retail revenues were \$358.4 million compared to \$387.5 million for the corresponding period in 2011.

Details of the change to retail revenues were as follows:

	Second Quarter 2012		Year-to-Date		
			20	12	
	(in millions)	(% change)	(in millions)	(% change)	
Retail prior year	\$207.0		\$387.5		
Estimated change in					
Rates and pricing	(0.6)	(0.3)	(1.7)	(0.4)	
Sales growth (decline)	2.1	1.0	5.2	1.3	
Weather	(2.8)	(1.4)	(7.8)	(2.0)	
Fuel and other cost recovery	(13.5)	(6.5)	(24.8)	(6.4)	
Retail current year	\$192.2	(7.2)%	\$358.4	(7.5)%	

Revenues associated with changes in rates and pricing decreased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 due to decreases of \$0.6 million and \$1.7 million, respectively, related to the ECO Plan rate.

See MANAGEMENT S DISCUSSION AND ANALYSIS FUTURE EARNINGS POTENTIAL PSC Matters Environmental Compliance Overview Plan of Mississippi Power in Item 7 of the Form 10-K and FUTURE EARNINGS POTENTIAL PSC Matters Environmental Compliance Overview Plan herein for additional information.

Revenues attributable to changes in sales increased in the second quarter 2012 when compared to the corresponding period in 2011. KWH energy sales to industrial customers increased 3.3% due to increased production for several large industrial customers resulting from continued economic recovery. Weather-adjusted KWH energy sales to residential and commercial customers increased 3.6% and 1.5%, respectively, when compared to the corresponding period in 2011 due to a small increase in the number of residential customers and improving economic conditions.

Revenues attributable to changes in sales increased for year-to-date 2012 when compared to the corresponding period in 2011 due to an increase in sales to residential, commercial, and industrial customers. KWH energy sales to industrial customers increased 3.9% due to increased production for some of the larger customers resulting from an improving economy. Weather-adjusted KWH energy sales to residential and commercial customers increased 2.3% and 1.3%,

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#### MISSISSIPPI POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

respectively, when compared to the corresponding period in 2011. The increase in residential and commercial sales was primarily due to a small increase in the number of residential customers and improving economic conditions.

Revenues attributable to changes in weather decreased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 primarily due to milder weather.

Fuel and other cost recovery revenues decreased in the second quarter and year-to-date 2012 when compared to the corresponding periods in 2011 primarily as a result of lower recoverable fuel costs, partially offset by an increase in revenues related to the retail portion of ad valorem taxes. Recoverable fuel costs include fuel and purchased power expenses reduced by the fuel portion of wholesale revenues from energy sold to customers outside Mississippi Power s service territory. Electric rates include provisions to adjust billings for fluctuations in fuel costs, including the energy component of purchased power costs. Under these provisions, fuel revenues generally equal fuel expenses, including the energy component of purchased power costs, and do not affect net income. The retail portion of ad valorem tax expense is recoverable under Mississippi Power s ad valorem tax cost recovery clause and, therefore, does not affect net income.

#### Wholesale Revenues Non-Affiliates

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(3.7) (% *change*) (5.5)

(change in millions) \$(19.4) (% change) (14.0)

Wholesale revenues from sales to non-affiliates will vary depending on fuel prices, the market prices of wholesale energy compared to the cost of Mississippi Power s and the Southern Company system s generation, demand for energy within the Southern Company system s service territory, and the availability of the Southern Company system s generation. Increases and decreases in revenues that are driven by fuel prices are accompanied by an increase or decrease in fuel costs and do not have a significant impact on net income.

In the second quarter 2012, wholesale revenues from non-affiliates were \$64.1 million compared to \$67.8 million for the corresponding period in 2011. The decrease was due to a \$10.1 million decrease in energy revenues, of which \$2.1 million was associated with a decrease in KWH sales due to lower demand primarily resulting from milder weather in the second quarter 2012 compared to the corresponding period in 2011 and \$8.0 million was associated with lower fuel prices, partially offset by a \$6.4 million increase in revenues primarily resulting from a wholesale base rate increase effective April 1, 2012.

For year-to-date 2012, wholesale revenues from non-affiliates were \$118.3 million compared to \$137.7 million for the corresponding period in 2011. The decrease was due to a \$21.0 million decrease in energy revenues, of which \$7.2 million was associated with a decrease in KWH sales due to lower demand primarily resulting from milder weather in 2012 compared to the corresponding period in 2011 and \$13.8 million was associated with lower fuel prices, partially offset by a \$1.6 million increase in revenues primarily resulting from a wholesale base rate increase effective April 1, 2012.

Wholesale Revenues Affiliates

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

 (change in millions)
 (% change)
 (change in millions)
 (% change)

 \$(1.0)
 (15.5)
 \$(6.2)
 (40.0)

Wholesale revenues from sales to affiliated companies within the Southern Company system will vary depending on demand and the availability and cost of generating resources at each company. These affiliate sales are made in accordance with the IIC, as approved by the FERC. These transactions do not have a significant impact on earnings since the energy is generally sold at marginal cost.

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#### MISSISSIPPI POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In the second quarter 2012, wholesale revenues from affiliates were \$5.3 million compared to \$6.3 million for the corresponding period in 2011. The decrease was primarily due to a \$0.4 million decrease in capacity revenues and a \$0.6 million decrease in energy revenues, of which \$4.3 million was associated with lower prices, partially offset by \$3.7 million associated with an increase in KWH sales.

For year-to-date 2012, wholesale revenues from affiliates were \$9.4 million compared to \$15.6 million for the corresponding period in 2011. The decrease was primarily due to a \$0.4 million decrease in capacity revenues and a \$5.8 million decrease in energy revenues, of which \$6.1 million was associated with lower prices, partially offset by \$0.3 million associated with an increase in KWH sales.

#### Fuel and Purchased Power Expenses

	Second Quarter 2012  vs.  Second Quarter 2011		Year-to-Date 2012  vs.  Year-to-Date 2011	
	(change in millions)	(% change)	(change in millions)	(% change)
Fuel	\$ (18.2)	(14.7)	\$ (50.6)	(20.7)
Purchased power non-affiliates	(0.2)	(15.1)	0.8	31.2
Purchased power affiliates	(9.1)	(45.4)	(8.5)	(30.2)
Total fuel and purchased power expenses	\$ (27.5)		\$ (58.3)	

In the second quarter 2012, total fuel and purchased power expenses were \$117.4 million compared to \$144.9 million for the corresponding period in 2011. The decrease was primarily due to a \$27.0 million decrease in the cost of fuel and purchased power and a \$0.5 million decrease in total KWHs generated and purchased.

For year-to-date 2012, total fuel and purchased power expenses were \$216.9 million compared to \$275.2 million for the corresponding period in 2011. The decrease was primarily due to a \$44.8 million decrease in the cost of fuel and purchased power and a \$13.5 million decrease in total KWHs generated and purchased.

Fuel and purchased power energy transactions do not have a significant impact on earnings since energy expenses are generally offset by energy revenues through Mississippi Power s fuel cost recovery clause. See FUTURE EARNINGS POTENTIAL PSC Matters herein for additional information.

Details of Mississippi Power s generation and purchased power were as follows:

Second Quarter	Second Quarter	Year-to-Date	Year-to-Date
2012	2011	2012	2011

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Total generation (millions of KWHs)	3,359	3,226	6,341	6,590
Total purchased power (millions of KWHs)	466	578	912	882
Sources of generation (percent)				
Coal	29	46	25	41
Gas	<b>7</b> 1	54	75	59
Cost of fuel, generated (cents per net KWH)				
Coal	4.88	4.34	4.83	4.29
Gas	2.72	3.98	2.77	3.84
Average cost of fuel, generated (cents per net KWH)	3.39	4.16	3.34	4.04
Average cost of purchased power (cents per net KWH)	2.57	3.67	2.50	3.47

#### MISSISSIPPI POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Fuel

In the second quarter 2012, fuel expense was \$105.5 million compared to \$123.7 million for the corresponding period in 2011. The decrease was primarily due to a 31.7% decrease in the average cost of natural gas per KWH generated primarily resulting from lower gas prices, partially offset by a 4.7% increase in generation from Mississippi Power's facilities resulting from higher energy demand in the second quarter 2012.

For year-to-date 2012, fuel expense was \$194.1 million compared to \$244.7 million for the corresponding period in 2011. The decrease was primarily due to a 27.9% decrease in the average cost of natural gas per KWH generated primarily resulting from lower gas prices and a 4.2% decrease in generation from Mississippi Power s facilities resulting from lower energy demand primarily due to milder weather in 2012.

Purchased Power Non-Affiliates

In the second quarter 2012, purchased power expense from non-affiliates was \$1.1 million compared to \$1.3 million for the corresponding period in 2011. The decrease was primarily the result of a 63.1% decrease in the average cost of purchased power per KWH, partially offset by a 129.8% increase in KWH volume purchased. The increase in the volume of KWHs purchased was due to a lower marginal cost of fuel compared to the cost of generation. The decrease in the average cost per KWH purchased was due to a lower marginal cost of fuel.

For year-to-date 2012, purchased power expense from non-affiliates was \$3.1 million compared to \$2.3 million for the corresponding period in 2011. The increase was primarily the result of a 96.7% increase in KWH volume purchased, partially offset by a 33.3% decrease in the average cost of purchased power per KWH. The increase in the volume of KWHs purchased was due to a lower marginal cost of fuel compared to the cost of generation.

Energy purchases from non-affiliates will vary depending on the market prices of wholesale energy compared to the cost of the Southern Company system s generation, demand for energy within the Southern Company system s service territory, and the availability of the Southern Company system s generation.

Purchased Power Affiliates

In the second quarter 2012, purchased power expense from affiliates was \$10.8 million compared to \$19.9 million for the corresponding period in 2011. The decrease was primarily due to a 27.9% decrease in KWH volume purchased and a 24.3% decrease in the average cost of purchased power per KWH.

For year-to-date 2012, purchased power expense from affiliates was \$19.7 million compared to \$28.2 million for the corresponding period in 2011. The decrease was primarily due to a 6.5% decrease in KWH volume purchased and a 25.4% decrease in the average cost of purchased power per KWH.

Energy purchases from affiliates will vary depending on demand for energy and the availability and cost of generating resources at each company within the Southern Company system. These purchases are made in accordance with the IIC, as approved by the FERC.

#### MISSISSIPPI POWER COMPANY

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Other Operations and Maintenance Expenses

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$(4.0) (% *change*) (6.2)

(change in millions) \$(19.5) (% change) (14.4)

In the second quarter 2012, other operations and maintenance expenses were \$60.5 million compared to \$64.5 million for the corresponding period in 2011. The decrease was primarily due to a \$9.7 million decrease in rent expense and expenses under a long-term service agreement resulting from the expiration of an operating lease for Plant Daniel Units 3 and 4 in October 2011. The decrease was partially offset by a \$3.4 million increase in generation expenses primarily related to scheduled outages and a \$2.0 million increase in administrative and general expenses.

For year-to-date 2012, other operations and maintenance expenses were \$115.4 million compared to \$134.9 million for the corresponding period in 2011. The decrease was primarily due to a \$20.5 million decrease in rent expense and expenses under a long-term service agreement resulting from the expiration of an operating lease for Plant Daniel Units 3 and 4 in October 2011 and a \$3.1 million decrease in generation maintenance expenses. These decreases were partially offset by a \$3.3 million increase in administrative and general expenses.

See Notes 1 and 7 to the financial statements of Mississippi Power under Purchase of the Plant Daniel Combined Cycle Generating Units and Long-Term Service Agreements, respectively, in Item 8 of the Form 10-K for additional information.

### Depreciation and Amortization

Second Quarter 2012 vs. Second Quarter 2011

Year-to-Date 2012 vs. Year-to-Date 2011

(change in millions) \$2.2 (% change) 10.7 (change in millions) \$4.8 (% change) 11.9

In the second quarter 2012, depreciation and amortization was \$22.5 million compared to \$20.3 million for the corresponding period in 2011. The increase was primarily due to a \$3.4 million increase in depreciation on additional plant in service and a \$1.9 million increase in amortization resulting from the plant acquisition adjustment related to the purchase of Plant Daniel Units 3 and 4. These increases were partially offset by a \$2.6 million decrease in amortization primarily resulting from a regulatory deferral associated with the purchase of Plant Daniel Units 3 and 4 and a \$0.5 million decrease in ARO amortization resulting from the deferral of the gain on the settlement of an ARO in 2011.

For year-to-date 2012, depreciation and amortization was \$45.0 million compared to \$40.2 million for the corresponding period in 2011. The increase was primarily due to a \$6.7 million increase in depreciation on additional plant in service and a \$3.9 million increase in amortization resulting from the plant acquisition adjustment related to the purchase of Plant Daniel Units 3 and 4. These increases were partially offset by a \$5.3 million decrease in amortization primarily resulting from a regulatory deferral associated with the purchase of Plant Daniel Units 3 and 4 and a \$0.5 million decrease in ARO amortization resulting from the deferral of the gain on the settlement of an ARO in 2011.

See Note 1 to the financial statements of Mississippi Power under Purchase of the Plant Daniel Combined Cycle Generating Units and Depreciation and Amortization in Item 8 of the Form 10-K for additional information.

## MISSISSIPPI POWER COMPANY

MANAGEMENT S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS