

Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

CLOVER LEAF FINANCIAL CORP  
Form 10QSB  
August 14, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period to

Commission File No. 0-33413

CLOVER LEAF FINANCIAL CORP.  
(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State of incorporation)

37-1416016  
(IRS Employer Identification No.)

200 East Park Street, Edwardsville, Illinois  
(Address of Principal Executive Offices)

62025  
(Zip Code)

(618) 656-6122  
(Registrant's Telephone Number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Class	Outstanding at August 10, 2003
Common stock \$.10 par value	643,250

# Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

## PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)	
Consolidated Balance Sheets	3
Consolidated Statements of Income	4
Consolidated Statement of Changes in Stockholders' Equity and Comprehensive Income	5
Consolidated Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	9
ITEM 3. CONTROLS AND PROCEDURES	16

## PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS	17
ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS	17
ITEM 3. DEFAULTS UPON SENIOR SECURITIES	17
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS	17
ITEM 5. OTHER INFORMATION	18
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K	18
SIGNATURES	19

## PART I - FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

CLOVER LEAF FINANCIAL CORP.  
CONSOLIDATED BALANCE SHEETS (Unaudited)  
(Dollars in Thousands, except per share data)

#### ASSETS

Cash and due from banks  
Interest bearing deposits in other financial institutions

Total cash and cash equivalents

Securities available-for-sale  
Federal Home Loan Bank stock

Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

Loans, net of allowance for loan losses of  
 \$737 in 2003 and \$690 at December 31, 2002

Bank premises and equipment

Accrued interest receivable

Other assets

TOTAL ASSETS

LIABILITIES

Deposits:

Noninterest bearing

Interest bearing

Total deposits

Federal Home Loan Bank advances

Other borrowings

Accrued interest payable

Other liabilities

TOTAL LIABILITIES

STOCKHOLDERS' EQUITY

Preferred stock, \$.10 par value - 250,000 shares authorized;

none issued or outstanding at June 30, 2003 or December 31, 2002

Common stock, \$.10 par value - 2,000,000 shares authorized; 661,250

shares issued at June 30, 2003 and December 31, 2002, respectively

Surplus

Retained earnings

Accumulated other comprehensive income

Treasury Stock, 18,000 shares at cost at June 30, 2003

Unearned Employee Stock Ownership Plan shares

TOTAL STOCKHOLDERS' EQUITY

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

See the accompanying notes to unaudited consolidated financial statements.

CLOVER LEAF FINANCIAL CORP.  
 CONSOLIDATED STATEMENTS OF INCOME (Unaudited)  
 (Dollars in Thousands)

Three Months Ended  
 June 30,

2003

2002

Interest Income and dividend income:

Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

Loans, including fees	\$1,090	\$1,096
Securities	164	173
Federal Home Loan Bank dividends	56	46
Interest-bearing deposits in other banks	14	7
	-----	-----
TOTAL INTEREST AND FEE INCOME	1,324	1,322
	-----	-----
Interest Expense:		
Deposits	504	598
Federal Home Loan Bank advances	64	36
Other borrowings	-	3
	-----	-----
TOTAL INTEREST EXPENSE	568	637
	-----	-----
NET INTEREST INCOME	756	685
	-----	-----
Provision for loan losses	22	21
	-----	-----
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	734	664
	-----	-----
Noninterest Income:		
Service charges on deposit accounts	19	21
Other service charges and fees	17	16
Loan servicing fees	9	3
Gain on sale of loans	189	1
Gain on sale of investments	-	-
Gain on sale of assets	15	-
Other	17	46
	-----	-----
TOTAL NONINTEREST INCOME	266	87
	-----	-----
Noninterest Expense:		
Salaries and employee benefits	323	294
Occupancy and equipment, net	66	68
Data processing	54	52
Advertising and marketing	24	9
Directors' fees	32	25
Audit and accounting fees	34	30
Legal & collection expense	50	13
Other	94	106
	-----	-----
TOTAL NONINTEREST EXPENSE	677	597
	-----	-----
Net income before income taxes	323	154
Income taxes	116	52
	-----	-----
NET INCOME	\$ 207	\$ 102
	=====	=====
Average Shares Outstanding:		
Basic and Diluted	631,737	648,550
Basic and Diluted Earnings Per Share	\$.33	\$.16

See the accompanying notes to unaudited consolidated financial statements.

Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

CLOVER LEAF FINANCIAL CORP.  
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY AND  
COMPREHENSIVE INCOME (Unaudited)  
(Dollars in Thousands)

	Six Months Ended June 30, 2003				
	Common Stock	Surplus	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock
	-----	-----	-----	-----	-----
Balance at December 31, 2002	\$ 66	\$ 6,066	\$ 6,653	\$ 94	--
Comprehensive income					
Net income	--	--	315	--	--
Other comprehensive income, net of tax:					
Change in unrealized gain on securities available-for-sale arising during the period, net of tax of \$(23)	--	--	--	62	--
Comprehensive income					
Allocation of ESOP shares	--	2	--	--	--
Purchase of treasury stock	--	--	--	--	(299)
Balance at June 30, 2003	\$ 66	\$ 6,068	\$ 6,968	\$ 156	\$ (299)
	=====	=====	=====	=====	=====

See the accompanying notes to unaudited consolidated financial statements.

CLOVER LEAF FINANCIAL CORP.  
CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)  
(Dollars in Thousands)

Cash Flows from Operating Activities

Net income  
 Adjustments to reconcile net income to net cash provided  
 by operating activities:

- Depreciation
- Provision for loan losses
- Net amortization (accretion) on investments
- Deferred tax provision
- Realized gain on sale of investments
- Federal Home Loan Bank stock dividend
- Gain on sale of loans
- Gain on sale of assets
- Proceeds from sales of loans held for sale
- Origination of loans held for sale
- Decrease (increase) in accrued interest receivable
- (Increase)/Decrease in other assets
- Decrease in accrued interest payable
- Increase/(Decrease) in other liabilities

Net cash provided by (used in) operating activities

Cash Flows from Investing Activities:

- Purchase of securities available-for-sale
- Proceeds of sales and maturities of securities available-for-sale and paydowns
- Proceeds on sale of assets
- Purchase of Federal Home Loan Bank stock, net
- Increase in loans, net
- Purchases of premises and equipment

Net cash provided by (used in) investing activities

Cash Flows from Financing Activities

- Increase (decrease) in deposits
- Proceeds from Federal Home Loan Bank advances
- Net increase in securities sold under agreements to repurchase
- Loans to ESOP for purchase of shares
- Allocation of ESOP shares
- Purchase of Treasury Stock
- Costs associated with issuance of stock

Net cash provided by (used in) financing activities

Net decrease in cash and cash equivalents

Cash and cash equivalents:

Beginning

Ending

Supplemental Disclosures of Cash Flow Information

Cash paid for:

- Interest
- Income taxes

Supplemental disclosure of non cash investing activities

Assets acquired through foreclosure

## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

See the accompanying notes to unaudited consolidated financial statements.

6

### CLOVER LEAF FINANCIAL CORP. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### Note A--Principles of Accounting

The consolidated financial statements of Clover Leaf Financial Corp. ("Clover Leaf Financial" or the "Company") have been prepared in accordance with accounting principles generally accepted in the United States of America and in the banking industry and with the instructions to Form 10-QSB. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for annual reporting. Reference is hereby made to the notes to consolidated financial statements contained in Clover Leaf Financial's annual report on Form 10-KSB. The foregoing consolidated financial statements are unaudited. However, in the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial statements have been made. All such adjustments are of a normal recurring nature. The results of operations for the interim periods presented herein are not necessarily indicative of the results to be expected for the full year.

The consolidated financial statements include the accounts of the Company's subsidiary. Clover Leaf Financial is a bank holding company that engages in its business through its sole subsidiary, Clover Leaf Bank (the "Bank"), an Illinois-chartered commercial bank. All material intercompany transactions and balances are eliminated. Clover Leaf Financial was organized at the direction of the Board of Directors of the Bank for the purpose of owning all of the outstanding capital stock of the Bank following the completion of the Bank's mutual-to-stock conversion. Clover Leaf Financial offered for sale 661,250 shares of its outstanding common stock in a public offering to eligible depositors and members of the general public and this offering was completed on December 27, 2001.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates.

#### Note B--Business Segments

Financial Accounting Standards No. 131, "Disclosures about Segments of an Enterprise and Related Information," requires business segments to be reported based on the way management organizes segments within an organization for making operating decisions and assessing performance. Management has not included disclosures regarding segments since management makes operating decisions and assesses performance based on Clover Leaf Financial as a whole.

#### Note C--Net Income Per Share

Basic earnings per share are determined by dividing net income by the weighted average number of common shares outstanding. Shares acquired by the ESOP are held in trust but are not considered in the weighted average shares outstanding until the shares are committed for allocation or vested to an

## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

employee's individual account.

The Company has not issued any stock options or other potentially dilutive shares, therefore, diluted earnings are the same as basic earnings per share.

7

### CLOVER LEAF FINANCIAL CORP. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in Thousands, Except Per Share Data)

	Three Months Ended June 30,	
	2003	2002
Net income available to common shareholders	\$207	\$102
Weighted average shares outstanding	643,343	661,250
Weighted average ESOP shares	(11,688)	(12,700)
Basic average shares outstanding	631,655	648,550
Basic and diluted earnings per share	\$.33	\$.16

8

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion describes Clover Leaf Financial's results of operations during the three-month and six-month periods ended June 30, 2003 and 2002, and its financial condition, asset quality, and capital resources as of June 30, 2003. This discussion should be read in conjunction with Clover Leaf Financial's unaudited consolidated financial statements and notes thereto. The results of operations for the interim periods presented herein are not necessarily indicative of the results to be expected for the full year.

#### FORWARD-LOOKING STATEMENTS

This filing and future filings made by Clover Leaf Financial with the Securities and Exchange Commission, as well as other filings, reports and press releases made or issued by Clover Leaf Financial, and oral statements made by executive officers or directors of Clover Leaf Financial may include



## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

forward-looking statements, which are based on assumptions and describe future plans, strategies, projections and expectations of Clover Leaf Financial. These forward-looking statements are generally identified by use of terms "believe", "expect", "anticipate", "should", "planned", "estimated" and "potential". Examples of forward-looking statements include, but are not limited to, estimates with respect to Clover Leaf Financial's financial condition, results of operations and business that are subject to various factors which could cause actual results to differ materially from these estimates and most other statements that are not historical in nature. These factors include, but are not limited to, general and local economic conditions, changes in interest rates, deposit flows, demand for mortgage and other loans, real estate values, and competition; changes in accounting principles, policies or guidelines; changes in legislation or regulation; and other economic, competitive, governmental, regulatory, and technological factors affecting Clover Leaf Financial's operations, pricing, products and services.

### FINANCIAL CONDITION

At June 30, 2003, total assets were \$102.4 million, an increase of \$6.9 million, or 7.2%, from \$95.5 million at December 31, 2002. Loans receivable at June 30, 2003 were \$68.5 million, an increase of \$974,000, or 1.4%, from \$67.5 at December 31, 2002. The commercial real estate portfolio increased \$3.3 million, or 14.4% compared to the 2002 year end. This increase was due to a continued focus by the Bank on commercial lending. This increase was partially offset by a \$2.1 million, or 45.3% decline in consumer installment loans, and a \$237,000, or 31.1% decline in construction loans. Securities, including Federal Home Loan Bank stock, increased \$5.3 million, or 31.9%, to \$22.2 million at June 30, 2003 from \$16.9 million at December 31, 2002. The Bank experienced significant deposit growth resulting in higher cash balances. The Bank used those funds to purchase additional securities, which have a more attractive yield than interest bearing cash accounts. Bank premises and equipment increased \$473,000, or 24.8% to \$2.4 million at June 30, 2003. The increase resulted from a purchase of land that the Bank completed in January of 2003. The land is being held for the purpose of building an additional branch office.

Deposits as of June 30, 2003 were \$78.8 million, an increase of \$6.3 million, or 8.6%, from December 31, 2002. The increase in deposits was primarily in the interest-bearing categories, with time deposits showing the greatest increase. Short-term time deposits have continued to be a popular product due to the volatile stock market and lack of high yielding investment options for consumers.

Federal Home Loan Bank advances as of June 30, 2003 remained at \$9.0 million, showing no change from December 31, 2002. Increased deposit volume has allowed the Bank to fund loan growth and security purchases without borrowing additional funds.

Total stockholders' equity as of June 30, 2003 was \$12.8 million, an increase of \$87,000 or 0.7% from \$12.7 million at December 31, 2002. The increase in equity from December 31, 2002 to June 30, 2003 was the result of the recording of \$315,000 in net income, and \$62,000 in the unrealized gain on investment securities available for sale. These increases were partially offset by the purchase of 18,000 shares of treasury stock totaling \$299,000 by Clover Leaf Financial during the first six months of 2003. At June 30, 2003 there were 643,250 shares of common stock outstanding, at a book value of \$19.91 per share.

### ASSET QUALITY

Clover Leaf Financial's asset quality management program, particularly

## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

with regard to loans, is designed to analyze potential risk elements and to support the growth of a high quality loan portfolio. Clover Leaf Financial's policies, consistent with regulatory guidelines, require that loans and other assets are classified as substandard, doubtful or loss if they are determined to be of lesser quality. Assets which possess some weaknesses, but do not warrant classification in the aforementioned categories are required to be designated as special mention. Management regularly reviews the asset portfolio to determine whether any assets require classification in accordance with applicable regulatory guidelines and accounting principles generally accepted in the United States of America.

At June 30, 2003, nonperforming assets totaled \$1,765,000, or 1.72% of total assets, compared to nonperforming assets at year-end 2002 of \$1,742,000, or 1.80% of total assets. Nonperforming assets at June 30, 2003 included \$16,000 relating to foreclosed assets. The Bank held \$18,000 of foreclosed assets at December 31, 2002. Management does not anticipate any material losses upon disposition of the foreclosed assets held at June 30, 2003.

10

The following table sets forth a summary of Clover Leaf Financial's loan portfolio mix and nonperforming assets.

Loan Portfolio Mix and Nonperforming Assets  
(Dollars in Thousands)

	June 30, 2003		
	Loans and Foreclosed Assets	Non-performing Assets	Lo For A
Real Estate			
One- to four-family.....	\$34,294	\$1,088	\$
Commercial.....	26,101	212	
Construction and land.....	524	-	
Non-real estate			
Consumer.....	2,531	147	
Commercial business.....	5,805	302	
<hr style="border-top: 1px dashed black;"/>			
Gross loans.....	69,255	1,749	
Foreclosed assets.....	16	16	
<hr style="border-top: 1px dashed black;"/>			
Total.....	\$69,271	\$1,765	\$
<hr style="border-top: 1px dashed black;"/>			
Nonaccrual loans.....		\$1,680	
Accruing loans past due			
90 days or more.....		69	
Troubled debt restructurings.....		-	
<hr style="border-top: 1px dashed black;"/>			
Total nonperforming loans.....		1,749	

Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

Foreclosed assets.....	16
	-----
Total nonperforming assets.....	\$1,765
	=====
Nonperforming loans to gross loans.....	2.53%
Nonperforming assets to gross loans and foreclosed assets.....	2.55%
Nonperforming assets to total assets.....	1.72%

The Bank recorded net charge-offs of \$2,000 for the second quarter of 2003 compared to net charge-offs of \$35,000 for the second quarter of 2002. During the first six months of 2003, net recoveries totaled \$2,000 compared to net charge-offs of \$46,000 for the first six months of 2002. Net recoveries as a percentage of average total loans was less than .01% for the three and six months ended June 30, 2003 compared to net charge offs as a percentage of average total loans of .05% and .07% for the three and six months ended June 30, 2002, respectively.

Clover Leaf Financial's allowance for loan losses at June 30, 2003, increased to \$737,000 from \$690,000 at December 31, 2002. At June 30, 2003, the allowance for loan losses represented 42.14% of non-performing loans compared to 40.02% at December 31, 2002. The ratio of the allowance for loan losses to total loans was 1.06% at June 30, 2003 compared to 1.01% at December 31, 2002. Management believes that the allowance for loan losses at June 30, 2003 was adequate to absorb probable losses inherent in the loan portfolio. However, past loan loss experience as it relates to current portfolio mix, evaluation of potential losses in the portfolio, subsequent changes in economic conditions and other factors may require changes in the levels of the allowance for loan losses.

Potential Problem Loans. We utilize an internal asset classification system as a means of reporting problem and potential problem assets. At each scheduled meeting of the board of directors of our subsidiary bank, a watch list is presented, showing all loans listed as "Special Mention," "Substandard," "Doubtful" and "Loss." An asset is classified Substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected. Assets classified as Doubtful have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Assets classified as Loss are those considered uncollectible and viewed as non-bankable assets, worthy of charge-off. Assets that do not currently expose us to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that may or may not be within the control of the customer are deemed to be Special Mention.

Our determination as to the classification of our assets and the amount of our valuation allowances is subject to review by the Bank's primary regulators, which can require the establishment of additional general or specific loss allowances. The Office of Banks and Real Estate, in conjunction with the other federal banking agencies, has adopted an interagency policy statement on the allowance for loan losses. The policy statement provides guidance for financial institutions on both the responsibilities of management for the assessment and establishment of adequate allowances and guidance for banking agency examiners to use in determining the adequacy of general valuation

## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

guidelines. Generally, the policy statement recommends that (1) institutions have effective systems and controls to identify, monitor and address asset quality problems; (2) management has analyzed all significant factors that affect the collectibility of the portfolio in a reasonable manner; and (3) management has established acceptable allowance evaluation processes that meet the objectives set forth in the policy statement. Management believes it has established an adequate allowance for probable loan losses. We analyze our process regularly, with modifications made if needed, and report those results four times per year at meetings of our board of directors however, there can be no assurance that regulators, in reviewing our loan portfolio, will not request us to materially increase our allowance for loan losses at the time. Although management believes that adequate specific and general loan loss allowances have been established, actual losses are dependent upon future events and, as such, further additions to the level of specific and general loan loss allowances may become necessary.

Potential problem loans are loans included on the watchlist presented to the Board of Directors that do not meet the definition of a non-performing loan, but where known information about possible credit problems of borrowers causes management to have serious doubts as to the ability of such borrowers to comply with present loan repayment terms. The aggregate principal amounts of potential problem loans as of June 30, 2003 and December 31, 2002, were \$2.6 million, and \$2.1 million, respectively.

Allowance for Loan Losses. Management believes the allowance for loan losses accounting policy is critical to the portrayal and understanding of our financial condition and results of operations. As such, selection and application of this "critical accounting policy" involves judgements, estimates and uncertainties that are susceptible to change. In the event that different assumptions or conditions were to prevail, and depending upon the severity of such changes, the possibility of materially different financial condition or results of operations is a reasonable likelihood.

12

The following table presents information pertaining to the activity in and an analysis of Clover Leaf Financial's allowance for loan losses for the periods presented.

Allowance For Loan Losses  
(Dollars in Thousands)

	Three Months Ended June 30	
	2003	2002
Balance at beginning of period.....	\$717	\$656
Loans charged off:		
Commercial, financial and agricultural.....	-	-
Consumer.....	11	41
Total charge-offs.....	11	41
Recoveries of loans previously charged off:		

## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

Commercial, financial and agricultural.....	-	-
Consumer.....	9	6
	-----	-----
Total recoveries.....	9	6
	-----	-----
Net charge-offs (recoveries).....	2	35
Provision for loan losses.....	22	21
	-----	-----
Balance at end of period.....	\$737	\$642
	=====	=====
Net charge-offs (recoveries) as a percent of		
average total loans.....	-	.05%
Allowance for loan losses to gross loans.....	1.06%	.97%
Allowance for loan losses to		
nonperforming loans.....	42.14%	38.38%

### Income Information - Quarter

Net income for the three months ended June 30, 2003 was \$207,000, an increase of \$105,000, or 102.9% from \$102,000 for the three months ended June 30, 2002.

Interest income for the three months ended June 30, 2003 increased \$2,000, or 0.2% to \$1.3 million. Despite a decline in average yields on loans and securities, this loss of income was offset by increased income from higher average loan and security balances. Average interest-earning assets for the three months ended June 30, 2003 was \$98.6, an increase of \$13.9 million, or 16.4%, over average interest-earning assets for the three months ended June 30, 2002 of \$84.7 million. Average loan balances increased \$6.4 million, or 10.0% over the same period last year. Average security balances increased \$4.3 million, or 22.6% over the same period last year. Interest bearing deposits in other financial institutions increased \$3.4 million. The average loan yield declined 73 basis points to 5.98% at June 30, 2003 from 6.71% for the same period in the prior year. The Bank's loan rate was negatively impacted by the high volume of mortgage loan refinancing activity as well as the decline in the prime rate, which impacted those commercial loans that re-price with the prime rate. The average security yield declined 84 basis points to 3.79% at June 30, 2003 from 4.63% for the same period in the prior year. The security yield was negatively impacted by the re-pricing of floating rate instruments. Also contributing to the decline in security yield was a large number of security calls, which were then replaced with lower yielding securities.

Interest expense for the most recent three-month period fell by \$69,000 to \$568,000, a decrease of 10.8% compared to the same period last year. The decrease was primarily due to lower rates paid on interest-bearing deposits and borrowings. The average rate paid on interest-bearing liabilities for the three months ended June 30, 2003 declined by 84 basis points to 2.81% from 3.65% for the same period last year. The average interest rate paid on certificates of deposit fell by 130 basis points to 3.23% for the three months ended June 30, 2003, from 4.53% for the prior-year period.

Provision for loan losses for the three months ended June 30, 2003 was \$22,000, compared to \$21,000 for the three months ended June 30, 2002, an increase of \$1,000, or 4.8%. Despite significant loan growth, improvement in the Bank's asset quality has allowed the Bank to record only a modest increase to the monthly provision expense in order to maintain an adequate loan loss reserve in relation to the total non-performing loans and total outstanding gross loan

## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

receivables. Management periodically reevaluates the allowance for loan losses to ensure the provision is maintained at a level that represents management's best estimate of probable loan losses in the loan portfolio.

Net interest income after provision for loan losses for the three months ended June 30, 2003 was \$734,000, compared to \$664,000 for the three months ended June 30, 2002, an increase of \$70,000, or 10.5%. The increase in net interest income resulted primarily from the growth in interest earning assets, and a decline in the rate paid on interest bearing liabilities to 2.81% from 3.65% for the same period last year.

Non-interest income for the three months ended June 30, 2003 was \$266,000 compared to \$87,000 for the three months ended June 30, 2002, an increase of \$179,000, or 205.7%. This increase is attributable to the gain on sale of loans of \$189,000 for the current year period, compared to the gain on sale of loans of \$1,000 for the same period last year. Due to the current declining interest rate environment, the Bank has been actively selling residential mortgage loans in the secondary market, while retaining servicing rights for the sold loans.

Non-interest expense for the three months ended June 30, 2003 was \$677,000, an increase of \$80,000, or 13.4% from \$597,000 for the three months ended June 30, 2002. The increase was primarily attributable to increases in legal and collection expenses of \$37,000, or 284.6%, increases in compensation and employee benefits of \$29,000, or 9.9%, and increases in advertising and marketing of \$15,000, or 166.7%. Compensation increased as a result of staff additions and annual merit and bonus increases. The increase in legal and collection expense is primarily due to the expenses associated with a lawsuit brought against the Bank by the Bank's former President, as disclosed in the Company's Quarterly Report on form 10-QSB for the quarter ended March 31, 2003. Advertising and Marketing increased as a result of the Bank engaging in a more active marketing campaign.

### Income Information - Six Months

Net income for the six months ended June 30, 2003 was \$315,000, or 45.2% higher than net income of \$217,000 for the six months ended June 30, 2002.

Interest income for the six months ended June 30, 2003 decreased \$46,000 or 1.7% to \$2.6 million. The decrease was primarily due to lower average yields on loans and securities, partially offset by higher average balances in loans, interest bearing deposits in other financial institutions and securities. Average interest-earning assets for the six months ending June 30, 2003 were \$96.2 million, an increase of \$12.2 million, or 14.6%, over average interest-earning assets for the six months ended June 30, 2002 of \$84.0 million. Average loan balances increased \$6.4 million. Average interest bearing deposits in other financial institutions increased \$3.7 million, and average security balances increased \$2.3 million. The average loan yield declined 76 basis points to 6.08% at June 30, 2003 from 6.84% for the same period in the prior year. As stated above in the quarterly income analysis, the Bank's loan rate was negatively impacted by the high volume of mortgage loan refinancing activity and the declining prime rate. The average security yield declined 120 basis points to 3.78% at June 30, 2003 from 4.98% for the same period in the prior year. The security yield was negatively impacted by the re-pricing of floating rate instruments. Also contributing to the decline was a large number of security calls, which were then replaced with lower yielding securities.

Interest expense for the six-month period ended June 30, 2003 decreased to \$1.2 million, a decline of \$147,000, or 11.2%, compared to the same period last year. The decrease was due to lower rates paid on interest-bearing deposits and borrowings. The average rate paid on interest-bearing liabilities for the six months ended June 30, 2003 declined by 87 basis points to 2.94% from 3.81% for the same period last year. The average interest paid on certificates of deposit

## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

fell by 122 basis points to 3.43% for the six months ended June 30, 2003, from 4.65% for the prior-year period.

14

Net interest income after provision for loan losses for the six months ended June 30, 2003 increased \$98,000 to \$1.4 million, compared to \$1.3 million for the same period in the prior year. The increase in the Bank's net interest income resulted primarily from the growth in interest earning assets, and a decline in the rate paid on interest bearing liabilities to 2.94% from 3.81% for the same period last year.

Non-interest income for the six months ended June 30, 2003 was \$377,000 compared to \$147,000 for the six months ended June 30, 2002, an increase of \$230,000, or 156.5%. This increase was primarily attributable to the increase in the gain on sale of loans of \$238,000. These loans were sold with servicing rights being maintained by the Bank. The Bank also recorded \$15,000 in gain on sale of assets for the current six-month period compared to no such gains for the same period a year ago. These increases were partially offset by a slight decline in other operating income.

Non-interest expense for the six months ended June 30, 2003 was \$1.3 million or \$154,000 more than expenses for the six months ended June 30, 2002. The increase was primarily attributable to increases in compensation expenses, director's fees, and legal and collection expenses. Salary expense increased \$89,000, or 15.8%, as a result of staff additions and annual merit increases. Directors fees increased \$13,000, or 26.5% due to the addition of one board member as one current director entered into emeritus status. Legal and collection expense increased \$48,000, or 218.2%, primarily due to expenses associated with a lawsuit brought against the Bank by the Bank's former President, as disclosed in the Company's Quarterly Report on form 10-QSB for the quarter ended March 31, 2003.

### LIQUIDITY AND CAPITAL RESOURCES

Total stockholders' equity increased \$87,000 from \$12.7 million, at December 31, 2002 to \$12.8 million, at June 30, 2003. This increase in stockholders' equity during the first six months of 2003 was a result of net income of \$315,000, and an increase of \$62,000 in the unrealized gain on investment securities available for sale, partially offset by the purchase of 18,000 shares of treasury stock totaling \$299,000 during the period.

Financial institutions are required to maintain ratios of capital to assets in accordance with guidelines promulgated by the federal banking regulators. The guidelines are commonly known as "Risk-Based Guidelines" as they define the capital level requirements of a financial institution based upon the level of credit risk associated with holding various categories of assets. The Risk-Based Guidelines require minimum ratios of Tier 1 and Total Capital to risk-weighted assets of 4% and 8%, respectively. At June 30, 2003, Clover Leaf Bank's Tier 1 and Total Capital ratios were 15.90% and 17.00%, respectively. In addition to the Risk-Based Guidelines, the federal banking agencies have established a minimum leverage ratio guideline for financial institutions (the "Leverage Ratio Guideline"). The Leverage Ratio Guideline provides for a minimum ratio of Tier 1 capital to average assets of 4%. Clover Leaf Bank's leverage ratio at June 30, 2003, was 10.26%. Accordingly, Clover Leaf Bank has satisfied these regulatory guidelines.

Clover Leaf Bank's primary sources of liquidity or internally generated funds are principal and interest payments on loans receivable, cash flows generated from operations, and cash flows generated by investments. External

## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

sources of liquidity consist primarily of increases in deposits.

At June 30, 2003, Clover Leaf Bank had loan commitments of \$5.1 million and unused lines of credit of \$3.1 million. Clover Leaf Bank believes it has adequate resources to fund loan commitments as they arise. If Clover Leaf Bank requires funds beyond its internal funding capabilities, advances from the Federal Home Loan Bank of Chicago are available. At June 30, 2003, approximately \$25.3 million of time deposits were scheduled to mature within one year. We expect that substantially all of these time deposits either will be renewed upon maturity or will be placed in money market accounts at Clover Leaf Bank. Clover Leaf Bank intends to sell a greater percentage of its residential real estate loan originations, which will provide additional liquidity.

15

### Sources of Funds

Deposits have been our primary source of funds for lending and other investment purposes. In addition to deposits, we derive funds primarily from principal and interest payments on loans. These loan repayments are a relatively stable source of funds, while deposit inflows and outflows are significantly influenced by market interest rates. Borrowings may be used on a short-term basis to compensate for reductions in the availability of funds from other sources, and may be used on a longer-term basis for general business purposes.

### ITEM 3. CONTROLS AND PROCEDURES

The Company's Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of the end of the period covered by this quarterly report, that the Company's disclosure controls and procedures (as defined in Securities Exchange Act Rules 13a-15(e) and 15d-15(e)) are effective to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. There has been no change in the Company's internal control over financial reporting during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

16

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

Clover Leaf Bank and Clover Leaf Financial are defendants in a lawsuit, Michael A. Schell v. Clover Leaf Bank, SB, Clover Leaf Financial Corporation, brought by Clover Leaf Bank's former President, alleging that the plaintiff's termination on May 2, 2000 violated Federal "whistle-blowing" statutes. The plaintiff brought the lawsuit in the United States District Court for the Southern District of Illinois, and is seeking damages of \$2.8 million for lost pay, as well as punitive



## Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

damages. Clover Leaf Bank and Clover Leaf Financial have retained counsel and are vigorously defending against the plaintiff's claim.

Clover Leaf Bank is otherwise involved, from time to time, as plaintiff or defendant in various legal actions arising in the normal course of its business. Other than as described above, at June 30, 2003, Clover Leaf Bank was not involved in any material legal proceedings.

### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

None

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Stockholders of the Company was held on May 27, 2003. At the meeting, Gary D. Niebur and Philip H. Weber were elected to serve as directors with terms expiring in 2005. Dennis E. Ulrich was elected to serve as director with his term expiring in 2004. Continuing with a term expiring 2004 was Robert W. Schwartz. Continuing with terms expiring in 2003 were Dennis M. Terry, Joseph J. Gugger, and Kenneth P. Highlander.

The matters approved by stockholders at the meeting and the number of votes cast for, against or withheld (as well as the number of abstentions and broker non-votes) as to each matter are set forth below:

	Number of Votes	
	For	Withheld
The election of the following directors for a two-year term:	-----	-----
Gary D. Niebur	34,892	-
Philip H. Weber	534,892	-
The election of the following director for a one-year term:		
Dennis E. Ulrich	534,492	400

	For	Against	Abstain
The ratification of McGladrey & Pullen, LLP as independent Auditors for the year ending December 31, 2003.	-----	-----	-----
	534,892	-	-

### ITEM 5. OTHER INFORMATION

Edgar Filing: CLOVER LEAF FINANCIAL CORP - Form 10QSB

None

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits: 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- (b) Reports on Form 8-K: No reports on Form 8-K were filed by Clover Leaf Financial during the second quarter of 2003.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CLOVER LEAF FINANCIAL CORP.  
(Registrant)

DATE: August 13, 2003

By: /s/ Dennis M. Terry

-----  
Dennis M. Terry  
President and Chief  
Executive Officer

DATE: August 13, 2003

By: /s/ Darlene F. McDonald

-----  
Darlene F. McDonald  
Senior Vice President and  
Treasurer (Principal Financial  
And Accounting Officer)

