

CAMCO FINANCIAL CORP

Form 10-Q

November 09, 2009

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

**Commission File Number 0-25196
CAMCO FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware

51-0110823

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

814 Wheeling Avenue, Cambridge, Ohio 43725-9757

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (740) 435-2020

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by checkmark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes No

As of November 5, 2009, the latest practicable date, 7,155,595 shares of the registrant's common stock, \$1.00 par value, were outstanding.

Camco Financial Corporation
INDEX

| | Page |
|--------------------------|---|
| PART I | FINANCIAL INFORMATION |
| | <u>Consolidated Statements of Financial Condition</u> 3 |
| | <u>Consolidated Statements of Earnings</u> 4 |
| | <u>Consolidated Statements of Comprehensive Income</u> 5 |
| | <u>Consolidated Statements of Cash Flows</u> 6 |
| | <u>Notes to Consolidated Financial Statements</u> 7 |
| | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> 16 |
| | <u>Quantitative and Qualitative Disclosures about Market Risk</u> 34 |
| | <u>Controls and Procedures</u> 35 |
| PART II | <u>OTHER INFORMATION</u> 35 |
| <u>SIGNATURES</u> | 38 |
| <u>EX-31.1</u> | |
| <u>EX-31.2</u> | |
| <u>EX-32.1</u> | |
| <u>EX-32.2</u> | |

Table of Contents

Camco Financial Corporation
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
(In thousands, except share data)

| | September 30, 2009 | December 31, 2008 |
|---|-----------------------------------|----------------------------------|
| | (unaudited) | |
| ASSETS | | |
| Cash and due from banks | \$ 20,313 | \$ 17,013 |
| Interest-bearing deposits in other financial institutions | 37,931 | 35,272 |
| Cash and cash equivalents | 58,244 | 52,285 |
| Securities available for sale, at fair value | 60,940 | 85,352 |
| Securities held to maturity, at cost, approximate fair value of \$2,222 and \$13,530 as of September 30, 2009 and December 31, 2008, respectively | 2,160 | 13,406 |
| Loans held for sale at lower of cost or fair value | 2,186 | 2,185 |
| Loans receivable net | 684,426 | 756,641 |
| Office premises and equipment net | 11,121 | 11,868 |
| Real estate acquired through foreclosure | 8,937 | 5,841 |
| Federal Home Loan Bank stock at cost | 29,888 | 29,888 |
| Accrued interest receivable | 4,206 | 4,118 |
| Mortgage servicing rights at lower of cost or fair value | 3,813 | 3,731 |
| Prepaid expenses and other assets | 5,941 | 10,785 |
| Cash surrender value of life insurance | 18,658 | 22,532 |
| Prepaid and refundable federal income taxes | 902 | 1,814 |
| Total assets | \$ 891,422 | \$ 1,000,446 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Deposits | \$ 670,391 | \$ 723,956 |
| Advances from the Federal Home Loan Bank and other borrowings | 133,880 | 183,833 |
| Advances by borrowers for taxes and insurance | 620 | 2,458 |
| Accounts payable and accrued liabilities | 11,052 | 16,942 |
| Deferred federal income taxes net | 2,880 | 1,557 |
| Total liabilities | 818,823 | 928,746 |
| Commitments | | |
| Stockholders equity: | | |
| Preferred stock \$1 par value; authorized 100,000 shares; no shares outstanding | | |
| Common stock \$1 par value; authorized 14,900,000 shares; 8,884,509 shares issued at September 30, 2009 and 8,834,509 at December 31, 2008 | 8,885 | 8,835 |

Edgar Filing: CAMCO FINANCIAL CORP - Form 10-Q

| | | |
|--|------------|--------------|
| Additional paid-in capital | 60,124 | 59,896 |
| Retained earnings | 26,503 | 26,055 |
| Accumulated other comprehensive income net of related tax effects | 1,326 | 1,028 |
| Unearned compensation; 50,000 shares | (125) | |
| Treasury stock 1,678,913 shares at Sept. 30, 2009 and Dec. 31, 2008, at cost | (24,114) | (24,114) |
| Total stockholders' equity | 72,599 | 71,700 |
| Total liabilities and stockholders' equity | \$ 891,422 | \$ 1,000,446 |

Table of Contents

Camco Financial Corporation
CONSOLIDATED STATEMENTS OF EARNINGS
(In thousands, except per share data)

| | Nine months ended September 30, | | Three months ended September 30, | |
|--|------------------------------------|---------------|-------------------------------------|---------------|
| | 2009 | 2008 | 2009 | 2008 |
| Interest income | | | | |
| Loans | \$ 30,560 | \$ 38,694 | \$ 9,948 | \$ 12,503 |
| Mortgage-backed securities | 1,821 | 2,038 | 551 | 703 |
| Investment securities | 660 | 1,201 | 110 | 391 |
| Interest-bearing deposits and other | 1,067 | 1,573 | 378 | 510 |
| Total interest income | 34,108 | 43,506 | 10,987 | 14,107 |
| Interest expense | | | | |
| Deposits | 12,039 | 17,539 | 3,619 | 5,419 |
| Borrowings | 4,161 | 6,355 | 1,189 | 2,022 |
| Total interest expense | 16,200 | 23,894 | 4,808 | 7,441 |
| Net interest income | 17,908 | 19,612 | 6,179 | 6,666 |
| Provision for losses on loans | 1,877 | 3,762 | 440 | 590 |
| Net interest income after provision for losses on loans | 16,031 | 15,850 | 5,739 | 6,076 |
| Other income | | | | |
| Rent and other | 1,274 | 990 | 292 | 310 |
| Loan servicing fees | 948 | 984 | 316 | 332 |
| Service charges and other fees on deposits | 1,684 | 1,797 | 613 | 618 |
| Gain on sale of loans | 980 | 302 | 207 | 127 |
| Increases (decreases) in mortgage servicing rights net | 84 | 115 | (185) | 163 |
| Gain (loss) on sale of fixed assets and investments | 156 | 3 | 153 | |
| Income on cash surrender value life | 710 | 746 | 216 | 254 |
| Total other income | 5,836 | 4,937 | 1,612 | 1,804 |
| General, administrative and other expense | | | | |
| Employee compensation and benefits | 9,587 | 9,990 | 3,047 | 3,150 |
| Occupancy and equipment | 2,423 | 2,546 | 880 | 827 |
| Data processing | 908 | 820 | 295 | 293 |
| Advertising | 415 | 719 | 118 | 229 |
| Franchise taxes | 803 | 905 | 221 | 285 |
| Postage, supplies and office expenses | 1,041 | 971 | 354 | 290 |
| Travel, training and insurance | 1,987 | 639 | 788 | 186 |
| Professional services | 1,310 | 1,011 | 453 | 323 |
| Transaction processing | 661 | 767 | 222 | 262 |

Edgar Filing: CAMCO FINANCIAL CORP - Form 10-Q

| | | | | |
|---|----------------|----------------|----------------|-----------------|
| Real estate owned and other expenses | 1,490 | 800 | 661 | 212 |
| Loan expenses | 516 | 979 | 210 | 332 |
| Merger expenses | 4 | 465 | | 197 |
| Total general, administrative and other expense | 21,145 | 20,612 | 7,249 | 6,586 |
| Earnings before federal income taxes | 722 | 175 | 102 | 1,294 |
| Total federal income taxes | 131 | (264) | (253) | 225 |
| NET EARNINGS | \$ 591 | \$ 439 | \$ 355 | \$ 1,069 |
| EARNINGS PER SHARE | | | | |
| Basic | \$ 0.08 | \$ 0.06 | \$ 0.05 | \$ 0.15 |
| Diluted | \$ 0.08 | \$ 0.06 | \$ 0.05 | \$ 0.15 |
| Dividends declared per share | 0.020 | 0.225 | 0.000 | 0.075 |

4

Table of Contents

Camco Financial Corporation
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands)

| | Nine months ended | | Three months ended | |
|---|--------------------------|---------------|---------------------------|----------------|
| | September 30, | | September 30, | |
| | 2009 | 2008 | 2009 | 2008 |
| Net earnings | \$591 | \$ 439 | \$355 | \$1,069 |
| Other comprehensive income, net of tax: | | | | |
| Unrealized holding gains (losses) during the period, net of taxes \$154, \$(58), \$162 and \$82 for the respective periods | 298 | (113) | 314 | 160 |
| Reclassification adjustment for realized gains included in net in earnings, net of taxes of \$0 and \$1 for the respective nine month periods and \$0 for each of the three month periods ended September 30, 2009 and 2008, respectively | | 2 | | |
| Comprehensive income | \$889 | \$ 328 | \$669 | \$1,229 |
| | 5 | | | |

Table of Contents

Camco Financial Corporation
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the nine months ended September 30,
(In thousands)

| | 2009 | 2008 |
|---|----------|-----------|
| Cash flows from operating activities: | | |
| Net earnings for the period | | |
| Adjustments to reconcile net earnings to net cash provided by operating activities: | | |
| Amortization of deferred loan origination fees | \$ 591 | \$ 439 |
| Amortization of premiums and discounts on investment and mortgage-backed securities net | 337 | 233 |
| Amortization of mortgage servicing rights net | (22) | 63 |
| Depreciation and amortization | 888 | 370 |
| Stock option expense | 1,007 | 1,020 |
| Deferred federal income taxes | 228 | 54 |
| Restricted stock / unearned compensation | 1,170 | (345) |
| Provision for losses on loans | (75) | |
| Loss on sale of real estate acquired through foreclosure | 1,877 | 3,762 |
| (Gain) loss on sale of investments and fixed assets | 469 | 213 |
| Federal Home Loan Bank stock dividends | (156) | (3) |
| Net increase in cash surrender value of life insurance | | (1,166) |
| Gain on sale of loans | (586) | (616) |
| Loans originated for sale in the secondary market | (980) | (302) |
| Proceeds from sale of loans in the secondary market | (91,855) | (36,442) |
| Increase (decrease) in cash, due to changes in: | 92,834 | 37,085 |
| Accrued interest receivable | 383 | 677 |
| Prepaid expenses and other assets | 4,291 | (952) |
| Accounts Payable and other liabilities | (5,890) | (310) |
| Federal income taxes: | | |
| Current | 912 | (359) |
| Net cash provided by operating activities | 5,423 | 3,421 |
| Cash flows provided by (used in) investing activities: | | |
| Purchase of securities designated as available for sale | (24,019) | (46,175) |
| Purchase of securities designated as held to maturity | | (19,154) |
| Purchase of loans | (7,035) | (249) |
| Loan disbursements | (85,314) | (158,237) |
| Principal repayments on loans | 154,727 | 179,362 |
| Principal repayments, maturities on securities | 60,150 | 52,177 |
| Purchase of office premises and equipment | (284) | (324) |
| Proceeds from sale of securities designated as available for sale | | 4,254 |
| Proceeds from sale of office premises and equipment | 180 | 2 |
| Proceeds from surrender of bank owned life insurance | 4,460 | |

Edgar Filing: CAMCO FINANCIAL CORP - Form 10-Q

| | | |
|--|---------|--------|
| Proceeds from sales of real estate acquired through foreclosure | 3,170 | 3,184 |
| Net cash provided by (used in) investing activities | 106,035 | 14,840 |
| Net cash provided by operating and investing activities (subtotal carried forward) | 111,458 | 18,261 |

6

Table of Contents

Camco Financial Corporation
CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

For the nine months ended September 30,

(In thousands)

| | 2009 | 2008 |
|--|-------------|-------------|
| Net cash provided by operating and investing activities (subtotal carried forward) | \$ 111,458 | \$ 18,261 |
| Cash flows provided by financing activities: | | |
| Net increase(decrease) in deposits | (53,565) | 38,406 |
| Proceeds from Federal Home Loan Bank advances | 44,000 | 154,687 |
| Repayment of Federal Home Loan Bank advances and other borrowings | (93,953) | (185,802) |
| Dividends paid on common stock | (143) | (2,684) |
| Decrease in advances by borrowers for taxes and insurance | (1,838) | (1,665) |
| Net cash provided by (used in) financing activities | (105,499) | 2,942 |
| Net increase (decrease) in cash and cash equivalents | 5,959 | 21,203 |
| Cash and cash equivalents at beginning of period | 52,285 | 23,004 |
| Cash and cash equivalents at end of period | \$ 58,244 | \$ 44,207 |
| Supplemental disclosure of cash flow information: | | |
| Cash paid during the period for: | | |
| Interest on deposits and borrowings | \$ 16,343 | \$ 23,656 |
| Income Taxes | \$ 238 | \$ 250 |
| Dividends declared but unpaid | \$ | \$ |
| Supplemental disclosure of noncash investing activities: | | |
| Recognition of mortgage-servicing rights in accordance with SFAS No. 140 | \$ 973 | \$ 485 |
| Transfer of loans to real estate acquired through foreclosure | \$ 7,453 | 5,709 |

Table of Contents

Camco Financial Corporation
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the nine- and three-month periods ended September 30, 2009 and 2008

1. **Basis of Presentation**

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include information or footnotes necessary for a complete presentation of financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America (US GAAP). Accordingly, these financial statements should be read in conjunction with the consolidated financial statements and notes thereto of Camco Financial Corporation (Camco or the Corporation) included in Camco s Annual Report on Form 10-K for the year ended December 31, 2008. However, all adjustments (consisting only of normal recurring accruals) which, in the opinion of management, are necessary for a fair presentation of the consolidated financial statements have been included. The results of operations for the nine- and three-month periods ended September 30, 2009, are not necessarily indicative of the results which may be expected for the entire year.

Critical Accounting Policies (continued)

2. **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of Camco and its two wholly-owned subsidiaries: Advantage Bank (Advantage or the Bank) and Camco Title Agency, Inc.

3. **Critical Accounting Policies**

Management s Discussion and Analysis of Financial Condition and Results of Operations, as well as disclosures found elsewhere in this quarterly report, are based upon Camco s consolidated financial statements, which are prepared in accordance with US GAAP. The preparation of these financial statements requires Camco to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. Several factors are considered in determining whether or not a policy is critical in the preparation of financial statements. These factors include, among other things, whether the estimates are significant to the financial statements, the nature of the estimates, the ability to readily validate the estimates with other information including third parties or available prices, and sensitivity of the estimates to changes in economic conditions and whether alternative accounting methods may be utilized under US GAAP.

Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of mortgage servicing rights. Actual results could differ from those estimates.

Allowance for Loan Losses

The procedures for assessing the adequacy of the allowance for loan losses reflect management s evaluation of credit risk after careful consideration of all information available to management. In developing this assessment, management must rely on estimates and exercise judgment regarding matters where the ultimate outcome is unknown such as economic factors, developments affecting companies in specific industries and issues with respect to single borrowers. Depending on changes in circumstances, future assessments of credit risk may yield materially different results, which may require an increase or a decrease in the allowance for loan losses.

Each quarter management analyzes the adequacy of the allowance for loan losses based on review of the loans in the portfolio along with an analysis of external factors (including current housing price depreciation, homeowners loss of equity, etc) and historical delinquency and loss trends. The allowance is developed through specific components; 1) the specific allowance for loans subject to individual analysis (FAS 114), 2) the allowance for classified loans not otherwise subject to individual analysis and 3) the allowance for non-classified loans

(primarily homogenous).

Classified loans with indication or acknowledgment of deterioration in specific industries are subject to individual analysis. Loan classifications are those used by regulators consisting of Special Mention, Substandard, Doubtful and Loss. In evaluating these loans for impairment, the measure of expected loss is based on the present value of the expected future cash flows discounted at the loan's effective interest rate, a loan's observable market price or the fair value of the collateral if the loan is collateral dependent. All other classified assets and non-classified assets are combined with the homogenous loan pools and segregated into loan segments. The segmentation is based on grouping loans with similar risk characteristics (one-to-four family, home equity, etc.). Loss rate factors are developed for each loan segment which are used to estimate

Table of Contents

Camco Financial Corporation

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

3. **Critical Accounting Policies** (continued)

Allowance for Loan Losses (continued)

losses and determine an allowance. The loss factors for each segment are derived from historical delinquency, classification, and charge-off rates and adjusted for economic factors and an estimated loss scenario.

The allowance is reviewed by management to determine whether the amount is considered adequate to absorb probable, incurred losses inherent in the loan portfolio. Management's evaluation of the adequacy of the allowance is an estimate based on management's current judgment about the credit quality of the loan portfolio. This evaluation includes specific loss estimates on certain individually reviewed loans, statistical loss estimates for loan pools that are based on historical loss experience, and general loss estimates that are based upon the size, quality, and concentration characteristics of the various loan portfolios, adverse situations that may affect a borrower's ability to repay, and current economic and industry conditions. Also considered as part of that judgment is a review of the Bank's trends in delinquencies and loan losses, as well as trends in delinquencies and losses for the region and nationally, and economic factors. While the Corporation strives to reflect all known risk factors in its evaluations, judgment errors may occur.

Mortgage Servicing Rights

To determine the fair value of its mortgage servicing rights (MSRs) each reporting quarter, the Corporation provides information to a third party valuation firm, representing loan information in each pooling period accompanied by escrow amounts. The third party then evaluates the possible impairment of MSRs as described below.

MSRs are recognized as separate assets or liabilities when loans are sold with servicing retained. A pooling methodology, in which loans with similar characteristics are pooled together, is applied for valuation purposes. Once pooled, each grouping of loans is evaluated on a discounted earnings basis to determine the present value of future earnings that the Bank could expect to realize from the portfolio. Earnings are projected from a variety of sources including loan service fees, net interest earned on escrow balances, miscellaneous income and costs to service the loans. The present value of future earnings is the estimated fair value for the pool, calculated using consensus assumptions that a third party purchaser would utilize in evaluating a potential acquisition of the MSRs.

Events that may significantly affect the estimates used are changes in interest rates and the related impact on mortgage loan prepayment speeds and the payment performance of the underlying loans. The interest rate for net interest earned on escrow balances, which is supplied by management, takes into consideration the investment portfolio average yield as well as current short duration investment yields. Management believes this methodology provides a reasonable estimate. Mortgage loan prepayment speeds are calculated by the third party provider utilizing the Economic Outlook as published by the Office of Chief Economist of Freddie Mac in estimating prepayment speeds and provides a specific scenario with each evaluation. Based on the assumptions discussed, pre-tax projections are prepared for each pool of loans serviced. These earnings figures approximate the cash flow that could be received from the servicing portfolio. Valuation results are presented quarterly to management. At that time, management reviews the information and MSRs are marked to lower of amortized cost or fair value for the current quarter.

Table of Contents

Camco Financial Corporation
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Reclassifications

Some items in the prior year financial statements were reclassified to conform to the current presentation.

4. **Earnings Per Share**

Basic earnings per common share is computed based upon the weighted-average number of common shares outstanding during the year. Diluted earnings per common share is computed including the dilutive effect of additional potential common shares issuable under outstanding stock options. Diluted earnings per share is not computed for periods in which an operating loss is sustained. The computations were as follows for the nine months ended September 30, 2009 and 2008:

| | For the nine months ended September 30, 2009 2008 | | For the three months ended September 30, 2009 2008 | |
|--|---|---------|--|----------|
| | (In thousands, except per share information) | | | |
| BASIC: | | | | |
| Net Earnings | \$ 591 | \$ 439 | \$ 355 | \$ 1,069 |
| Weighted average common shares outstanding | 7,201 | 7,156 | 7,206 | 7,156 |
| Basic earnings per share | \$ 0.08 | \$ 0.06 | \$ 0.05 | \$ 0.15 |
| DILUTED: | | | | |
| Net Earnings | \$ 591 | \$ 439 | \$ 355 | \$ 1,069 |
| Weighted average common shares outstanding | 7,201 | 7,156 | 7,206 | 7,156 |
| Dilutive effect of stock options | 1 | 7 | | 7 |
| Total common shares and dilutive potential common shares | 7,202 | 7,163 | 7,206 | 7,163 |
| Diluted earnings per share | \$ 0.08 | \$ 0.06 | \$ 0.05 | \$ 0.15 |

5. **Stock Option Plans**

The Corporation follows a fair-value based method for valuing stock-based compensation that measures compensation cost at the grant date based on the fair value of the award.

The fair value of each option grant is estimated on the date of grant using the modified Black-Scholes options-pricing model. The following table details the fair value and assumptions used to value stock options as of the grant date that were granted in 2009 and 2008:

2009 2008

| | | |
|---------------------------------|----------|----------|
| Fair value, calculated | \$ 1.43 | \$ 0.74 |
| Exercise Price | \$ 2.46 | \$ 9.07 |
| Risk-free interest rate | 2.66% | 3.52% |
| Expected stock price volatility | 61.00% | 15.75% |
| Expected dividend yield | 1.63% | 6.00% |
| Expected Life | 10 years | 10 years |

Table of Contents

Camco Financial Corporation
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the nine and three-month periods ended September 30, 2009 and 2008

5. Stock Option Plans (continued)

A summary of the status of the Corporation's stock option plans as of September 30, 2009 and December 31, 2008, and changes during the periods ending on those dates is presented below:

| | Nine months ended September 30, 2009 | | Year ended December 31, 2008 | |
|--|--|---|------------------------------------|---|
| | Shares | Weighted- average exercise price | Shares | Weighted- average exercise price |
| Outstanding at beginning of period | 260,703 | \$ 14.11 | 318,238 | \$ 15.10 |
| Granted | 80,000 | 2.46 | 47,167 | 9.07 |
| Exercised | | | | |
| Expired | | | (39,429) | 14.88 |
| Forfeited | (79,282) | 13.99 | (65,273) | 14.82 |
| | | | | |
| Outstanding at end of period | 261,421 | \$ 10.58 | 260,703 | \$ 14.11 |
| | | | | |
| Options exercisable at end of period | 235,102 | \$ 10.53 | 195,717 | \$ 15.01 |
| | | | | |
| Weighted-average fair value of options granted during the period | | \$ 1.43 | | \$ 0.74 |

The following information applies to options outstanding at September 30, 2009:

| Range of Exercise Prices | | Number Outstanding | Options outstanding | | Options Exercisable | |
|-----------------------------|---------|-----------------------|--|---|-----------------------|---|
| | | | Weighted-Average Remaining Contractual Life (Years) | Weighted- Average Exercise Price | Number Exercisable | Weighted- Average Exercise Price |
| \$1.89 | \$2.50 | 80,000 | 9.3 | \$ 2.46 | 80,000 | \$ 2.46 |
| \$8.92 | \$9.75 | 25,263 | 7.9 | 9.00 | 11,588 | 9.10 |
| \$11.36 | \$14.16 | 77,831 | 6.4 | 13.18 | 65,187 | 13.61 |
| \$14.55 | \$17.17 | 78,327 | 4.5 | 16.80 | 78,327 | 16.43 |
| | | 261,421 | 6.0 | \$ 10.58 | 235,102 | \$ 10.53 |

Table of Contents

Camco Financial Corporation

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the nine and three-month periods ended September 30, 2009 and 2008

6. Fair Value

SFAS No. 107, Disclosures about Fair Value of Financial Instruments, requires disclosure of fair value information about financial instruments, whether or not recognized in the consolidated statement of financial condition, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instrument. SFAS No. 107 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Corporation.

The following methods and assumptions were used by the Corporation in estimating its fair value disclosures for financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Cash and Cash Equivalents: The carrying amount reported in the consolidated statements of financial condition for cash and cash equivalents is deemed to approximate fair value.

Investment Securities: Fair values for investment securities are based on quoted market prices and dealer quotes.

Loans Held for Sale: Fair value for loans held for sale is the contracted sale price of loans committed for delivery, which is determined on the date of sale commitment.

Loans Receivable: The loan portfolio has been segregated into categories with similar characteristics, such as one- to four-family residential real estate, multi-family residential real estate, installment and other. These loan categories were further delineated into fixed-rate and adjustable-rate loans. The fair values for the resultant loan categories were computed via discounted cash flow analysis, using current interest rates offered for loans with similar terms to borrowers of similar credit quality.

Federal Home Loan Bank stock: The carrying amount presented in the consolidated statements of financial condition is deemed to approximate fair value.

Accrued Interest Receivable and Payable: The carrying value for accrued interest approximates fair value.

Deposits: The fair values of deposits with no stated maturity, such as money market demand deposits, savings and NOW accounts, are deemed to equal the amount payable on demand. The fair value of fixed-rate certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

Advances from the Federal Home Loan Bank: The fair value of these advances is estimated using the rates currently offered for similar advances of similar remaining maturities or, when available, quoted market prices.

Table of Contents**Camco Financial Corporation****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the nine and three-month periods ended September 30, 2009 and 2008

The fair value of repurchase agreements is based on the discounted value of contractual cash flows using rates currently offered for similar maturities.

Advances by Borrowers for Taxes and Insurance: The carrying amount of advances by borrowers for taxes and insurance is deemed to approximate fair value.

Commitments to Extend Credit: For fixed-rate and adjustable-rate loan commitments, the fair value estimate considers the difference between current levels of interest rates and committed rates. At September 30, 2009 and December 31, 2008, the fair value of loan commitments was not material.

Based on the foregoing methods and assumptions, the carrying value and fair value of the Corporation's financial instruments are as follows:

| | September 30, 2009 | | December 31, 2008 | |
|---|---------------------------|-----------------------|---------------------------|-----------------------|
| | Carrying value | Fair value | Carrying value | Fair value |
| | (In thousands) | | | |
| Financial assets | | | | |
| Cash and cash equivalents | 58,244 | 58,244 | \$ 52,285 | \$ 52,285 |
| Investment securities available for sale | 60,940 | 60,940 | 85,352 | 85,352 |
| Investment securities held to maturity | 2,160 | 2,222 | 13,406 | 13,530 |
| Loans held for sale | 2,186 | 2,225 | 2,185 | 2,205 |
| Loans receivable | 684,426 | 678,923 | 756,641 | 713,447 |
| Federal Home Loan Bank stock | 29,888 | 29,888 | 29,888 | 29,888 |
| Accrued interest receivable | 4,206 | 4,206 | 4,118 | 4,118 |
| Financial liabilities | | | | |
| Deposits | 670,391 | 647,790 | \$ 723,956 | \$ 733,322 |
| Advances from the Federal Home Loan Bank | 122,401 | 127,894 | 167,106 | 175,246 |
| Repurchase agreements | 6,479 | 6,479 | 11,727 | 11,727 |
| Subordinated debentures | 5,000 | 5,388 | 5,000 | 4,997 |
| Advances by borrowers for taxes and insurance | 620 | 620 | 2,458 | 2,458 |
| Accrued interest payable | 1,650 | 1,650 | 1,801 | 1,801 |

SFAS No. 157 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. SFAS No. 157 describes three levels of inputs that Camco uses to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Level 1 inputs for assets or liabilities that are not actively traded. Also consists of an observable market price for a similar asset or liability. This includes the use of matrix pricing used to value debt securities absent the exclusive use of quoted prices.

Level 3: Consists of unobservable inputs that are used to measure fair value when observable market inputs are not available. This could include the use of internally developed models, financial forecasting, etc.

Table of Contents**Camco Financial Corporation****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the nine and three-month periods ended September 30, 2009 and 2008

6. Fair Value of Financial Instruments (continued) Repurchase Agreements (continued)

Fair value is defined as the price that would be received to sell an asset or transfer a liability between market participants at the balance sheet date. When possible, the Corporation looks to active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Corporation looks to observable market data for similar assets and liabilities. However, certain assets and liabilities are not traded in observable markets and

Camco must use other valuation methods to develop a fair value. The fair value of impaired loans is based on the fair value of the underlying collateral, which is estimated through third party appraisals or internal estimates of collateral values.

The following table presents financial assets and liabilities measured on a recurring basis:

| (in thousands) | Sept. 30, 2009 | Fair Value Measurements at Reporting Date Using | | |
|-------------------------------|-------------------|--|-----------|---------|
| | | Level 1 | Level 2 | Level 3 |
| Securities available for sale | \$60,940 | \$ | \$ 60,940 | \$ |

The following table presents financial assets and liabilities measured on a non-recurring basis:

| (in thousands) | Sept. 30, 2009 | Fair Value Measurements at Reporting Date Using | | |
|--|-------------------|--|---------|-----------|
| | | Level 1 | Level 2 | Level 3 |
| Impaired loans | \$31,550 | \$ | \$ | \$ 31,550 |
| Loans held for sale | 2,186 | | | 2,186 |
| Mortgage servicing rights | 3,813 | | | 3,183 |
| Real estate acquired through foreclosure | 8,937 | | | 8,937 |

Impaired loans are measured and reported at fair value when management believes collection of contractual interest and principal payments is doubtful. Management's determination of the fair value for these loans represents the estimated net proceeds to be received from the sale of the collateral based on observable market prices and market value provided by independent, licensed or certified appraisers. At September 30, 2009, impaired loans had a carrying amount of \$39.0 million, with a valuation allowance of \$7.4 million, resulting in an additional provision for loan losses of \$1.8 million during the nine months ended September 2009.

Loans held for sale are originated on forward commitment contracts and are reported at the lower of cost or fair value. All loans held for sale at September 30, 2009, are secured by liens on 1-4 family residential properties.

Mortgage servicing rights are recognized as separate assets or liabilities when loans are sold with servicing retained. A pooling methodology to the servicing valuation, in which loans with similar characteristics are pooled together, is applied for valuation purposes. Once pooled, each grouping of loans is evaluated on a discounted earnings basis to determine the present value of future earnings that the bank could expect to realize from the portfolio. Earnings are projected from a variety of sources including loan service fees, interest earned on float, net interest earned on escrow balances, miscellaneous income and costs to service the loans. The present value of future earnings is the estimated fair value for the pool, calculated using consensus assumptions that a third party purchaser would utilize in evaluating a potential acquisition of the servicing.

Table of Contents

Camco Financial Corporation

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the nine and three-month periods ended September 30, 2009 and 2008

6. Fair Value of Financial Instruments (continued) Repurchase Agreements (continued)

Fair value for real estate acquired through foreclosure is determined by obtaining recent appraisals on the properties. The fair value under such appraisals is determined by using one of the following valuation techniques: income, cost or comparable sales. The fair value is then reduced by management's estimate for the direct costs expected to be incurred in order to sell the property. Holding costs or maintenance expenses are recorded as period costs when occurred and are not included in the fair value estimate.

We have included the additional information with respect to impairment measurements relating to collateral-dependent loans for better understanding of our process and procedures relating to fair value of financial instruments:

The percentage of impaired loans on which we relied on third party appraisals that had a date greater than 12 months was approximately 25%. The remaining 75% had appraisals with a date of less than or equal to 12 months.

Based on policy, a loan is typically deemed impaired (nonperforming) once it has gone over 90 days delinquent. Our management of the trouble (d) credit will vary as will the timing of valuations, loan loss provision and chargeoffs based on a multitude of factors such as, cash flow of the business/borrower, responsiveness of the borrower, communication with the commercial banker, property inspections, property deterioration, and delinquency. Typically, a nonperforming, non-homogeneous collateral dependent loan will be valued and adjusted (if needed) within a 90 day period after determination of impairment. When a loan meets the definition of substandard, it is evaluated for impairment. If impaired, the collateral is then evaluated and an appraisal is most typically ordered. Upon receipt of a value, we complete a FAS114 analysis to determine if the impaired loan requires a specific reserve. The time frame may be as short as 30 days or as much as 180 days, when an appraisal is ordered. We have not had any significant time lapses.

Camco's credit risk management process consistently monitors key performance metrics across both the performing and non performing assets to identify any further degradation of credit quality. Additionally, impaired credits are monitored in weekly loan committee asset quality discussions, monthly asset classification committees and quarterly loan loss reserve reviews. Strategy documents and exposure projections are completed on a monthly basis to ensure that the current status of the troubled asset is clearly understood and reported.

The Asset Classification Committee oversees the management of all impaired loans and any subsequent loss provision or chargeoff that is considered. When a loan is deemed impaired, the valuation is obtained to determine any existing loss that may present as of the valuation date consistent with FAS 114. Policy dictates that any differences from fair market value, less costs to sell, are to be recognized as loss during the current period (loan loss provision or chargeoff). Any deviations from this policy will be identified by amount and contributing reasons for the policy departure during our quarterly reporting process.

Camco's policies dictate that an impaired loan subject to partial chargeoff will remain in a nonperforming status until it is brought current. Typically, this occurs when a loan is paid current and completes a payment period necessary to show that the loan can perform. Camco monitors through various system reports any loan whose terms have been modified. These reports identify troubled debt restructures, modification, and renewals.

When circumstances do not allow for updated values or Camco determines that an appraisal is not needed, the underlying collateral's fair market value is estimated in the following ways:

Camco personnel property inspections combined with original appraisal review

Auditor values

Various on-line fair market value estimations programs (i.e. Freddie Mac, Fannie Mae, Zillow, etc).
For these loans, the above processes are used to substantiate decisions for no specific valuation.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS

For the nine- and three-month periods ended September 30, 2009 and 2008

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation (continued)

7. Recent Developments

The following summarizes key activities of the Company during the quarter and year ended September 30, 2009. The Company's total assets declined and maturing borrowings were repaid with excess cash;

Total loans declined reflecting a decrease in lending opportunities relating to the economic conditions in our market areas

Additional foreclosed asset valuations resulted in increased operating expenses through additional valuation allowances and maintenance and property tax expense

Additional expenses related to special assessment levied by the Federal Deposit Insurance Corporation (FDIC) was paid in September

Interest expense continues to decrease as current rates paid on deposits are lower than in prior periods as management has cautiously priced deposits. Balances of high-cost certificates of deposit and FHLB advances have been lower through the first nine months of fiscal 2009, and most of the advances that have matured during the first nine months of this fiscal year have been repaid with excess liquidity

Net charge-offs totaled \$3.6 million for the quarter and \$5.1 million for the nine months ended September 30, 2009.

Real estate owned increased \$3.1 million during the current nine months, which is reflective of prior identified loans evolving through the collection cycle.

8. Subsequent Event

In accordance with Statement of Financial Accounting Standards (SFAS) No. 165, *Subsequent Events*, we have evaluated subsequent events through the date of this filing. We do not believe there are any material subsequent events which would require further disclosure.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

Forward Looking Statements

This report includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which statements can be identified by the use of forward-looking terminology, such as may, might, could, would, believe, expect, intend, plan, seek, anticipate, estimate, project or continue or the negative thereof or comparable terminology. All statements other than statements of historical fact included in this document regarding our outlook, financial position and results of operation, liquidity, capital resources and interest rate sensitivity are forward-looking statements. The Corporation undertakes no responsibility to update or revise any forward-looking statements. These forward-looking statements also relate to, amount other things:

anticipated changes in industry conditions created by state and federal legislation and regulations;

anticipated changes in general interest rates and the impact of future interest rate changes on our profitability, capital adequacy and the fair value of our financial assets and liabilities;

Table of Contents

Camco Financial Corporation

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)**

For the nine- and three-month periods ended September 30, 2009 and 2008

Discussion of Financial Condition Changes from December 31, 2008 to September 30, 2009 (continued)

Forward Looking Statements (continued)

retention of our existing customer base and our ability to attract new customers;

the development of new products and services and their success in the marketplace;

the adequacy of the allowance for loan losses; and

statements regarding our anticipated loan and deposit account growth, expense levels, liquidity and capital resources and projections of earnings.

These forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results to be materially different from any future results expressed or implied by such forward-looking statements. Although we believe the expectations reflected in such forward-looking statements are reasonable, we can give no assurance such expectations will prove to have been correct, and undue reliance should not be placed on such statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements included herein include, but are not limited to:

competition in the industry and markets in which we operate;

levels of non-performing assets;

changes in general interest rates;

loan demand;

rapid changes in technology affecting the financial services industry;

real estate values;

changes in government regulation; and

general economic and business conditions.

Since 2008, our loan quality has been negatively impacted by deteriorating conditions within the commercial real estate market and economy as a whole, which has caused declines in commercial real estate values and deterioration in financial condition of various commercial borrowers. Additionally, increases in delinquent real estate mortgage loans has occurred as a result of deteriorating economic conditions and a decline in the housing market across our geographic footprint that reflected declining home prices and increasing inventories of houses for sale. These conditions have led Camco to downgrade the loan quality ratings on various commercial real estate loans through its normal loan review process. In addition, several impaired loans have become under-collateralized due to reductions in the estimated net realizable fair value of the underlying collateral. As a result, Camco's provision for loans losses, net charge-offs and nonperforming loans in recent quarters have been higher than historical levels. The additional provisions for loan losses in this period were largely attributed to the aforementioned issues.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Discussion of Financial Condition Changes from December 31, 2008 to September 30, 2009 (continued)

Overview:

Discussion of Financial Condition Changes from December 31, 2008 to September 30, 2009

Camco offers diversified financial products and services through 23 financial service locations in Ohio, West Virginia and Kentucky through its financial unit, Advantage Bank and a subsidiary, Camco Title Agency, Inc. Products and services include traditional banking products, such as deposit accounts and lending products through traditional offices, ATMs and telephone and internet-based banking. Additionally we offer title insurance which is provided Camco Title.

At September 30, 2009, Camco's consolidated assets totaled \$891.4 million, a decrease of \$109.0 million, or 10.9%, from December 31, 2008. The decrease in total assets resulted primarily from decreases in loans receivable. We anticipate total assets to begin stabilizing as our commercial loan department has increased the pipeline and new loans are being generated within our newly established policy standards. Other lending activity continues to be hindered by the economy which is negatively affecting loan demand. The continued decrease in residential lending has affected our profits relating to the sale of fixed rate loans. Continued pay down of loans will likely be used to further reduce outstanding borrowings and brokered deposits.

Cash and interest-bearing deposits in other financial institutions totaled \$58.2 million at September 30, 2009, an increase of \$6.0 million, or 11.4%, from December 31, 2008. As noted in our annual report for fiscal year 2008, we continue to improve our liquidity position by reducing borrowings and brokered deposits and will continue to utilize excess cash to reduce borrowings and deploy into loans and investment securities in the remainder of 2009. We also have seen a decrease of \$53.6 million, or 7.4%, in deposits, primarily in higher yielding certificates of deposits and public funds. We continue to price certificates of deposit specials in a manner that retains core customers rather than attracting interest rate sensitive certificate of deposit customers. Additionally, we continue to focus our commercial efforts into core banking relationships by establishing depository accounts with our lending customers.

Securities totaled \$63.1 million at September 30, 2009, a decrease of \$35.7 million, or 36.1%, from December 31, 2008. The decrease was attributable to principal repayments totaling \$60.2 million offset partially by the purchases of \$24.0 million of securities and a \$448,000 decrease in the fair market value of securities available for sale for the nine-month period ended September 30, 2009. The yield on agencies purchased during the nine month period was 1.49%. No purchases were made in the three months ended September 30, 2009.

Loans receivable net, including loans held for sale, totaled \$686.6 million at September 30, 2009, a decrease of \$72.2 million, or 9.5%, from December 31, 2008. The decrease resulted primarily from principal repayments of \$154.7 million and loan sales of \$91.9 million which were partially offset by loan disbursements and purchases totaling \$184.2 million. The volume of loans originated and purchased during the nine months of 2009 decreased compared to the same 2008 period by \$10.7 million, or 5.5%, while the volume of loan sales increased by \$55.1 million, or 149.7%, period to period. The decrease in outstanding loans during the nine months ended September 30, 2009 occurred primarily in our retail residential mortgage loan portfolio. While we have seen slight increases in prepayments on residential mortgage loans, our ability to produce new portfolio residential mortgage loans has been significantly impaired by the housing market, with new and existing home sales declining coupled with customers preference toward fixed rate loans which we have historically sold and serviced.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Discussion of Financial Condition Changes from December 31, 2008 to September 30, 2009 (continued)

Loan originations during the nine-month period ended September 30, 2009, were comprised primarily of \$58.5 million in commercial loans, \$97.7 million of loans secured by one- to four-family residential real estate and \$28.0 million in consumer and other loans. Our intent is to continue to service our communities with their residential needs while also expanding consumer and commercial real estate lending in future periods as a means of increasing the yield on our loan portfolio.

The allowance for loan losses totaled \$12.5 million and \$15.7 million at September 30, 2009 and December 31, 2008, respectively, representing 23.9% and 29.4% of nonperforming loans, respectively, at those dates. Nonperforming loans (90 days or more delinquent plus nonaccrual loans) totaled \$51.9 million and \$53.5 million at September 30, 2009 and December 31, 2008, respectively, constituting 7.61% and 7.05% of total net loans, including loans held for sale, at those dates. Net charge-offs totaled \$5.1 million during the first nine months of 2009.

The following table details nonperforming and delinquent loans at September 30, 2009 and December 31, 2008:

| | September 30, 2009 | | | December 31, 2008 | | |
|---------------------------------|-------------------------------|-------------------------------------|------------------|-------------------------------|-------------------------------------|------------------|
| | 30 - 89 days delinquent | 90+ days delinquent, accruing | Nonaccrual | 30 - 89 days delinquent | 90+ days delinquent, accruing | Nonaccrual |
| Residential | \$ 5,074 | \$ | \$ 20,328 | \$ 6,419 | \$ 44 | \$ 17,203 |
| Multifamily | 1,126 | | 2,874 | 30 | | 3,139 |
| Non Residential | 2,291 | 375 | 13,351 | 306 | | 18,057 |
| Construction and development | 637 | | 6,945 | 253 | | 8,603 |
| Commercial | 757 | | 1,534 | 453 | | 1,434 |
| HELOC and second mortgage | 1,598 | | 6,750 | 2,434 | | 4,962 |
| Consumer and other | 169 | | 80 | 89 | | 86 |
| Total | \$ 11,652 | \$ 375 | \$ 51,862 | \$ 9,984 | \$ 44 | \$ 53,484 |

Although we believe that the allowance for loan losses at September 30, 2009, is adequate to cover probable, incurred losses inherent in the loan portfolio at that date based upon the available facts and circumstances, there can be no assurance that additions to the allowance for loan losses will not be necessary in future periods, which could adversely affect our results of operations. Unemployment rates in our markets and Ohio in general, are higher than the national average, and bankruptcy and foreclosure filings in Ohio are very high compared to the rest of the nation. Additionally, Ohio is experiencing declining values of residential real estate. However, Ohio in general has not experienced significant increases in home values over the past five years like many regions in the U.S., which should comparatively mitigate losses on loans. Nonetheless, these factors, compounded by a very uncertain national economic outlook, may increase the level of future losses beyond our current expectations.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Discussion of Financial Condition Changes from December 31, 2008 to September 30, 2009 (continued)

The following table presents changes in Camco's allowance for loan losses:

| (In Thousands) | Three Months Ended | | Nine Months Ended | |
|--|--------------------|---------------|-------------------|---------------|
| | Sept 30, 2009 | June 30, 2009 | Sept 30, 2009 | Sept 30, 2008 |
| Average Loans | 675,016 | 692,546 | 697,737 | 786,669 |
| Allowance for Loan Losses: | | | | |
| Beginning Balance | 15,466 | 15,860 | 15,747 | 6,623 |
| Charge-Offs: | | | | |
| Commercial, Financial and Agricultural | 903 | 135 | 1,079 | 814 |
| Real Estate - Construction | 323 | 10 | 333 | |
| Real Estate - Residential | 1,719 | 1,680 | 3,940 | 2,309 |
| Real Estate - Commercial | 637 | | 637 | 354 |
| Consumer | 6 | 1 | 16 | 16 |
| Total Charge - Offs | 3,588 | 1,826 | 6,005 | 3,493 |
| Recoveries: | | | | |
| Commercial, Financial and Agricultural | 1 | | 1 | 51 |
| Real Estate - Construction | 0 | | | 1 |
| Real Estate - Residential | 186 | 636 | 873 | 233 |
| Real Estate - Commercial | 0 | | 2 | 243 |
| Consumer | 1 | 6 | 10 | 45 |
| Total Recoveries | 188 | 642 | 886 | 573 |
| Net Charge - Offs | 3,400 | 1,184 | 5,119 | 2,920 |
| Provision for Loan Losses | 439 | 790 | 1,877 | 3,762 |
| Allowance for loan losses, end of period | 12,505 | 15,466 | 12,505 | 7,465 |
| Ratio of net charge offs to average loans: | 2.01% | 0.68% | 0.98% | 0.49% |

At September 30, 2009, the Company's real estate owned (REO) consisted of 119 repossessed properties with a net book value of \$8.9 million. Initial loss is recorded as a charge to the allowance for loan losses within 90 days of being transferred to REO. Thereafter, if there is a further deterioration in value, a specific valuation allowance is established and charged to operations. The Company reflects costs to carry REO as period costs in operations when incurred. When property is acquired through foreclosure or deed in lieu of foreclosure, it is initially recorded at the fair value of the related assets at the date of foreclosure, less estimated costs to sell the property.

The Company works with borrowers to avoid foreclosure if possible. Furthermore, if it becomes inevitable that a borrower will not be able to retain ownership of their property, the Company often seeks a deed in lieu of foreclosure in order to gain control of the property earlier in the recovery process. As a result, real estate owned grew \$3.1 million during the nine months of 2009. The strategy of pursuing deeds in lieu of foreclosure more aggressively should result

in a reduction in the holding period for nonperforming assets and ultimately reduce economic losses.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Nine Months Ended September 30, 2009 and 2008 (continued)

Deposits totaled \$670.4 million at September 30, 2008, a decrease of \$53.6 million, or 7.4%, from the total at December 31, 2008. The following table details our deposit portfolio balances and the average rate paid on our deposit portfolio at September 30, 2009, and December 31, 2008:

| | September 30, 2009 | | December 31, 2008 | | Change | |
|----------------------------------|--------------------|-------|-------------------|-------|----------|---------|
| | Balance | Rate | Balance | Rate | Balance | Rate |
| Noninterest-bearing demand | \$ 33,310 | 0.00% | \$ 37,526 | 0.00% | (4,216) | 0.00% |
| Interest-bearing demand | 73,614 | 0.62 | 87,199 | 0.91 | (13,585) | (0.29) |
| Money market | 100,254 | 0.68 | 112,749 | 1.35 | (12,495) | (0.67) |
| Savings | 37,432 | 0.25 | 33,838 | 0.26 | 3,594 | (0.01) |
| Certificates of deposit retail | 382,633 | 2.88 | 413,134 | 3.75 | (30,501) | (0.87) |
| Certificates of deposit brokered | 43,148 | 3.32 | 39,510 | 4.23 | 3,638 | (0.91) |
| Total deposits | \$ 670,391 | 2.04% | \$ 723,956 | 2.71% | (53,565) | (0.67)% |

In early 2009, brokered deposits were used to reduce borrowings and improve the Bank's liquidity position. However, we acknowledge that brokered deposits are not core, franchise-enhancing deposits, and we plan to continue with our current strategy of improving the long-term funding mix of the Bank's deposit portfolio by aggregating small business, commercial and retail checking accounts. We continue to allow brokered deposits to mature and have not purchased deposits in the third quarter of 2009. We have implemented a number of organizational and product development initiatives designed to increase commercial and small business checking accounts and have added some new certificates of deposit to maintain our core customers.

Competitive markets and our conservative pricing strategy have shrunk our higher cost certificates of deposits. Money market accounts have also decreased primarily due to our aggressive rate reduction during 2009 as customers continue to look for better rates. This strategy has helped maintain our margin, and we believe that if we are able to maintain most of the certificates of deposit maturing in the remainder of 2009 the continuing decrease of rates will help to slightly reduce our cost of funds during the latter portion of the year, based on our current expectation for interest rates.

Federal Home Loan Bank (FHLB) advances and other borrowings totaled \$133.9 million at September 30, 2009, a decrease of \$50.0 million, or 27.2%, from the total at December 31, 2008. The decrease in borrowings was primarily due to the decrease in loans receivable and our investment portfolios. See "Liquidity and Capital Resources" for further discussion on our borrowings position.

Stockholders' equity totaled \$72.6 million at September 30, 2009, an increase of \$898,000, or 1.3%, from December 31, 2008. The majority of the increase resulted from net earnings of \$591,000, coupled with entries relating to FAS 123R stock options and increased value of unrealized gains which were offset partially by dividends of \$143,000.

Comparison of Results of Operations for the Nine Months Ended September 30, 2009 and 2008

Camco's net earnings for the nine months ended September 30, 2009, totaled \$591,000, an increase of \$152,000, or 34.6%, from the \$439,000 of net earnings reported in the comparable 2008 period. Earnings per share totaled \$0.08 and \$0.06 in 2009 and 2008, respectively. The increase in earnings was primarily attributable to a decrease in the provision for losses on loans of \$1.9 million and an increase in other income of \$899,000. These were partially offset by a decrease in net interest income of \$1.7 million and an increase of \$533,000 in general administrative and other expenses.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Nine Months Ended September 30, 2009 and 2008 (continued)

Interest Income

Net interest income amounted to \$17.9 million for the nine months ended September 30, 2009, a decrease of \$1.7 million, or 8.7%, compared to the nine-month period ended September 30, 2008, generally reflecting the effects of a \$85.4 million decrease in the average balance of interest earning assets. Net interest margin increased to 2.82% in the nine months ended September 30, 2009 compared to 2.81% for the comparable period in 2008.

Margin pressure continues to be a challenge due to the continued decline in yield on assets which normally occurs at a faster rate than cost of funds coupled with our volume of non performing loans. At the same time, the loan portfolio has not grown to offset the tighter spreads. But our management continues to work diligently on our classified and non performing assets to better position the portfolio. Portfolio lending had slowed in the first half of 2009 but we have begun to see additional lending possibilities arise in the commercial area and continue to work in our communities with real estate brokers and community contacts to strengthen our residential lending efforts.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Nine Months Ended September 30, 2009 and 2008 (continued)

AVERAGE BALANCE, YIELD, RATE AND VOLUME DATA

The following table presents for the periods indicated the total dollar amount of interest income from average interest-earning assets and the resulting yields, and the interest expense on average interest-bearing liabilities, expressed both in dollars and rates, and the net interest margin. The table does not reflect any effect of income taxes. Balances are based on the average of month-end balances which, in the opinion of management, do not differ materially from daily balances.

| Nine Months Ended September 30, (Dollars in thousands) | Average outstanding balance | 2009 Interest earned / paid | Average yield/ rate | Average outstanding balance | 2008 Interest earned / paid | Average yield/ rate |
|---|-----------------------------------|--------------------------------------|---------------------------|-----------------------------------|--------------------------------------|---------------------------|
| Interest-earning assets: | | | | | | |
| Loans receivable ⁽¹⁾ | 676,494 | 30,560 | 6.02% | \$ 776,096 | 38,694 | 6.65% |
| Securities | 82,405 | 2,481 | 4.01% | 96,543 | 3,239 | 4.25% |
| FHLB stock | 29,888 | 1,042 | 4.65% | 29,182 | 1,166 | 5.33% |
| Other Interest-bearing accts | 57,301 | 25 | 0.06% | 29,619 | 407 | 1.83% |
| Total interest-earning assets | 846,088 | 34,108 | 5.38% | 931,440 | 43,506 | 6.23% |
| Noninterest-earning assets ⁽²⁾ | 106,790 | | | 96,659 | | |
| Total average assets | \$ 952,878 | | | \$ 1,028,099 | | |
| Interest-bearing liabilities: | | | | | | |
| Deposits | 641,929 | 12,039 | 2.50% | 686,086 | 17,539 | 3.41% |
| FHLB advances and other | 157,968 | 4,161 | 3.51% | 196,817 | 6,355 | 4.31% |
| Total interest-bearing liabilities | 799,897 | 16,200 | 2.70% | 882,903 | 23,894 | 3.61% |
| Noninterest-bearing deposits | 37,183 | | | 37,707 | | |
| Noninterest-bearing liabilities | 43,681 | | | 20,688 | | |
| Total average liabilities | 880,761 | | | 941,298 | | |
| Total average shareholders' equity | 72,117 | | | 86,801 | | |
| Total liabilities and shareholders' equity | \$ 952,878 | | | \$ 1,028,099 | | |
| | | \$ 17,908 | 2.67% | | \$ 19,612 | 2.62% |

Net interest income/Interest rate spread

| | | |
|---|--------|--------|
| Net interest margin ⁽³⁾ | 2.82% | 2.81% |
| Average interest-earning assets to average interest-bearing liabilities | 105.8% | 105.5% |

(1) Includes Loans Held for Sale but does not include ALLL and Non-Accrual Loans

(2) Includes nonaccrual loans, mortgage servicing rights and allowance for loan losses

(3) Net interest income as a percent of average interest-earning assets

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Nine Months Ended September 30, 2009 and 2008 (continued)

Interest income on loans totaled \$30.6 million for the nine months ended September 30, 2009, a decrease of \$8.1 million or 21.0% from the comparable 2008 period. The decrease resulted primarily from a 63 basis point decrease in the average yield to 6.02% from 6.65% in 2008, coupled with a decrease in the average balance outstanding of \$99.6 million or 12.8% from the 2008 period. The Prime rate was 75 basis points lower during the first nine months of 2009 compared to the December 31, 2008 rate, which was a key driver for the decrease in the yield on loans in 2009 as most of the loans tied to the Prime rate re-price within a month of a change in the rate. Further declines in the Prime rate may continue to negatively affect the yield on loans.

Interest income on securities totaled \$2.5 million for the nine months ended September 30, 2009, a decrease of \$758,000, or 23.4%, from the same period of 2008. The decrease was due primarily to a \$14.1 million, or 14.7%, decrease in the average balance outstanding in the nine months of 2009 from the same period of 2008, coupled with a 24 basis point decrease in the average yield period to period.

Dividend income on FHLB stock decreased by \$124,000, or 10.6%, due primarily to a 68 basis point decrease in the average yield, to 4.65% in 2009. Interest income on other interest-bearing accounts decreased \$382,000, or 93.9% primarily due to a 177 basis point decrease in the average yield, to .06%. This decrease was due to higher balances needed to compensate for charges at correspondent banks leaving less balance for interest calculation coupled with decreased rates.

Interest Expense

Interest expense on deposits totaled \$12.0 million for the nine months ended September 30, 2009, a decrease of \$5.5 million or 31.4% compared to the same period in 2008, due primarily to a 91 basis point decrease in the average cost of deposits to 2.50% in the current period coupled with a \$44.2 million or 6.4% decrease in average deposits outstanding. Management expects the cost of deposits to begin stabilizing as rates are considerably low and competition for deposits may limit management's ability to reduce the cost of deposits proportionately to falling loan yields.

Interest expense on borrowings totaled \$4.2 million for the nine months ended September 30, 2009, a decrease of \$2.2 or 34.5% from the same 2008 nine-month period. The decrease resulted primarily from a \$38.8 million or 19.7% decrease in the average balance outstanding year to year, coupled with an 80 basis point decrease in the average cost of borrowings to 3.51%.

Provision for Losses on Loans

A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered appropriate by management based on historical experience, the volume and type of lending conducted by the Bank, the status of past due principal and interest payments, general economic conditions, particularly as such conditions relate to the Bank's market areas, and other factors related to the collectability of the Bank's loan portfolio. Key drivers of the provision are declines in commercial real estate values on existing impaired loans and loan downgrades. The higher allocation in recent quarters primarily reflects the impact of distressed commercial real estate values and general economic conditions on specific reserves for impaired loans, while the elevated level of charge-offs in the fourth quarter and first nine months of 2009 resulted in higher loss factors for graded loans. The allowance allocated to the real estate and consumer loan categories is based upon Camco's allowance methodology for homogeneous pools of loans. The methodology takes into consideration the housing price depreciation that we have experienced over the past 12 months and the loss of equity that homeowners are experiencing in our geographic areas. The fluctuations and changes in these allocations are consistent with the changes in loan quality, loss experience and

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Nine Months Ended September 30, 2009 and 2008 (continued)

Provision for Losses on Loans (continued)

economic factors in each of the loan categories. Nonperforming loans (three months or more delinquent plus nonaccrual loans) totaled \$51.9 million at September 30, 2009, a decrease from \$53.5 million from December 31, 2008. Additionally, net charge offs totaled \$5.1 million at September 30, 2009 compared to \$2.9 million, at September 30, 2008.

Based upon an analysis of these factors and the continued uncertain economic outlook, we added \$1.9 million to the provision for losses on loans for the nine months ended September 30, 2009, compared to \$3.8 million for the same period in 2008. We believe our classified loans are adequately reserved for probable, incurred losses inherent in our loan portfolio at September 30, 2009. However, there can be no assurance that the loan loss allowance will be adequate to absorb losses on known classified assets or that the allowance will be adequate to cover losses on classified assets in the future, understanding that all lending activity contains associated risks of loan losses. In addition, the mix and composition of both portfolio loans and nonperforming loans change from period to period. When the Company sets the allowance for loan losses it is dependent on a detailed analysis of different ratios that may not move in the same direction. As a result, the ratio of allowance for loan losses to nonperforming loans at September 30, 2009 decreased from the prior year while the ratio of allowance for loan losses to total loans at September 30, 2009 increased from the prior year. At September 30, 2009, our loan reserves represent 1.79% of total net loans versus 2.08% at December 31, 2008.

Other Income

Other income totaled \$5.8 million for the nine months ended September 30, 2009, an increase of \$899,000, or 18.2%, from the comparable 2008 period. The increase in other income was primarily attributable to a \$678,000, or 224.5%, increase in gain on sale of loans and a \$284,000, 28.7%, increase in rent and other.

The increase in gain on sale of loans was due to increased sales of \$55.1 million from the comparable period in 2008. The increase in rent and other was due to increased revenue earned at our title agency.

General, Administrative and Other Expense

General, administrative and other expense totaled \$21.1 million for the nine months ended September 30, 2009, an increase of \$533,000, or 2.6%, from 2008. The increase in general, administrative included an additional \$1.5 million in Federal Deposit Insurance premiums and an increase of \$690,000, or 86.3%, in real estate owned and other expenses. These increases were partially offset by a \$465,000, or 100.0% decrease in merger related expense from 2008 and \$463,000, or 47.3% decrease in loan expenses.

The increase in Federal Deposit Insurance premium is reflective of the industry-wide FDIC special assessment which totaled \$448,000, coupled with the increased premium for additional coverage of \$250,000 versus \$100,000.

Real estate owned expense increased due to lower valuations and write downs of our real estate owned portfolio to recognize current property values.

The decrease in loan expenses relates to decreased volume of loan originations from year to year, our discontinuing UAA insurance on consumer lending and moving to a self funded plan, and decreased no closing cost loans that previously added to Bank expenses such as appraisals, credit reports etc.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Three Months Ended September 30, 2009 and 2008

Federal Income Taxes

Federal income taxes totaled \$131,000 for the nine months ended September 30, 2009; an increase of \$395,000, compared to the nine months ended September 30, 2008. This decrease was primarily attributable to a \$547,000, or 312.6%, increase in pre-tax earnings.

General

Camco's net earnings for the three months ended September 30, 2009, totaled \$355,000, a decrease of \$714,000, or 66.8%, from the \$1.1 million, of net earnings reported in the comparable 2008 period. Earnings per share totaled \$0.05 and \$0.15 in 2009 and 2008, respectively. The decrease in earnings was primarily attributable to a decrease of \$487,000, or 7.3%, in net interest income and \$348,000, or 213.5% in the valuation of mortgage servicing rights coupled with a \$663,000 or 10.1% increase in general, administrative and other expenses. These decreases were offset partially by a tax benefit which created a decrease in expenses of \$478,000, or 212.4%, in federal income taxes recorded period to period.

Interest Income

Net interest income amounted to \$6.2 million for the three months ended September 30, 2009, a decrease of \$487,000, or 7.3%, compared to the three-month period ended September 30, 2008, generally reflecting the effects of a \$140.3 million decrease in the average balance of interest earning assets. Net interest margin increased to 3.07% in the third quarter of 2009 compared to 2.82% for the comparable period in 2008.

Margin pressure continues to be a challenge due to the yield on assets declining at a faster rate than the cost of funds. At the same time, the loan portfolio has not grown to offset the tighter spreads. We continue to work diligently on our classified and non performing assets to better position the portfolio and increase our interest income. Portfolio lending has slowed, but we have begun to see additional lending possibilities arise in the commercial area and continue to work in our communities with real estate brokers and community contacts to strengthen our residential lending efforts. Interest income on loans totaled \$9.9 million for the three months ended September 30, 2009, a decrease of \$2.6 million, or 20.4%, from the comparable 2008 period. The decrease resulted primarily from a decrease in the average balance outstanding of \$117.6 million in 2009 compared to the same three months of 2008. A 40 basis point decrease in the average yield in the 2009 period also negatively impacted interest income on loans. The Prime rate was 75 basis points lower during 2009 compared to the September 30, 2008 rate, which was a key driver for the decrease in the yield on loans in 2009 as most of the loans tied to the Prime rate re-price within a month of a change in the rate. Further declines in the Prime rate may continue to negatively affect the yield on loans.

Interest income on securities totaled \$661,000 for the three months ended September 30, 2009, a decrease of \$433,000, or 39.6%, from the third quarter of 2008. The decrease was due primarily to a \$30.1 million, or 30.4%, decrease in the average balance outstanding in the third quarter of 2009 from the third quarter of 2008, coupled with a 59 basis point decrease in the average yield, to 3.84% for the 2009 period.

Dividend income on FHLB stock decreased by \$25,000, or 6.3%, due primarily to a 39 basis point decrease in the average yield, to 4.99% in 2009. Interest income on other interest-bearing accounts decreased \$107,000, or 95.5% primarily due to the higher balances needed to compensate for charges at correspondent banks leaving less balance for interest calculation coupled with decreased rates.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Three Months Ended September 30, 2009 and 2008 (continued)

Interest Expense

Interest expense on deposits totaled \$3.6 million for the three months ended September 30, 2009, a decrease of \$1.8 million or 33.2% compared to the same quarter in 2008, due primarily to a 61 basis point decrease in the average cost of deposits to 2.51% in the current quarter coupled with a \$116.7 million or 16.8% decrease in average deposits outstanding. Management expects the cost of deposits to begin stabilizing as rates are considerably low and competition for deposits may limit management's ability to continue reducing the cost of deposits proportionately to falling loan yields.

Interest expense on borrowings totaled \$1.2 million for the three months ended September 30, 2009, a decrease of \$833,000, or 41.2%, from the same 2008 three-month period. The decrease resulted primarily from a \$51.7 million or 27.0% decrease in the average balance outstanding coupled with a 82 basis point decrease in the average cost of borrowings to 3.40% year to year.

Net Interest Income

As a result of the foregoing changes in interest income and interest expense, net interest income decreased by \$487,000, or 7.3%, to a total of \$6.2 million for the three months ended September 30, 2009. The interest rate spread increased to 2.78% at September 30, 2009, from 2.61% at September 30, 2008, while the net interest margin increased to 3.07% for the three months ended September 30, 2009, compared to 2.82% for the 2008 period.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Three Months Ended September 30, 2009 and 2008 (continued)

AVERAGE BALANCE, YIELD, RATE AND VOLUME DATA

The following table presents for the periods indicated the total dollar amount of interest income from average interest-earning assets and the resulting yields, and the interest expense on average interest-bearing liabilities, expressed both in dollars and rates, and the net interest margin. The table does not reflect any effect of income taxes. Balances are based on the average of month-end balances which, in the opinion of management, do not differ materially from daily balances.

| Three Months Ended September 30, (Dollars in thousands) | Average outstanding balance | 2009 Interest earned / paid | Average yield/ rate | Average outstanding balance | 2008 Interest earned / paid | Average yield/ rate |
|---|--|--|------------------------------------|--|--|------------------------------------|
| Interest-earning assets: | | | | | | |
| Loans receivable ⁽¹⁾ | 651,796 | 9,948 | 6.10% | \$ 769,406 | 12,503 | 6.50% |
| Securities | 68,825 | 661 | 3.84% | 98,880 | 1,094 | 4.43% |
| FHLB stock | 29,888 | 373 | 4.99% | 29,590 | 398 | 5.38% |
| Other Interest-bearing accts | 54,206 | 5 | 0.04% | 47,129 | 112 | 0.95% |
| Total interest-earning assets | 804,714 | 10,987 | 5.46% | 945,005 | 14,107 | 5.97% |
| Noninterest-earning assets ⁽²⁾ | 110,207 | | | 82,359 | | |
| Total average assets | \$ 914,922 | | | \$ 1,027,364 | | |
| Interest-bearing liabilities: | | | | | | |
| Deposits | 577,546 | 3,619 | 2.51% | 694,240 | 5,419 | 3.12% |
| FHLB advances and other | 139,882 | 1,189 | 3.40% | 191,592 | 2,022 | 4.22% |
| Total interest-bearing liabilities | 717,428 | 4,808 | 2.68% | 885,832 | 7,441 | 3.36% |
| Noninterest-bearing deposits | 36,094 | | | 36,568 | | |
| Noninterest-bearing liabilities | 89,221 | | | 19,094 | | |
| Total average liabilities | | | | | | |
| Total average shareholders' equity | 72,179 | | | 85,870 | | |
| Total liabilities and shareholders' equity | \$ 914,922 | | | \$ 1,027,364 | | |
| Net interest income/Interest rate spread | | \$ 6,179 | 2.78% | | \$ 6,666 | 2.61% |
| Net interest margin ⁽³⁾ | | | 3.07% | | | 2.82% |

| | | |
|---|---------|--------|
| Average interest-earning assets to average interest-bearing liabilities | 112.17% | 106.7% |
|---|---------|--------|

(1) Includes Loans Held for Sale but does not include ALLL and Non-Accrual Loans

(2) Includes securities designated as available for sale.

(3) Net interest income as a percent of average interest-earning assets.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Comparison of Results of Operations for the Three Months Ended September 30, 2009 and 2008 (continued).

Provision for Losses on Loans

Management recorded a provision for losses on loans totaling \$440,000 for the three months ended September 30, 2009, compared to \$590,000 in the 2008 period. We believe our classified loans are adequately reserved for probable, incurred losses inherent in our loan portfolio at September 30, 2009. However, there can be no assurance that the loan loss allowance will be adequate to absorb losses on known classified assets or that the allowance will be adequate to cover losses on classified assets in the future. At September 30, 2009 our loan reserves represent 1.82% of total net loans.

Other Income

Other income totaled \$1.6 million for the three months ended September 30, 2009, a decrease of \$192,000, or 10.6%, from the comparable 2008 period. The decrease in other income was primarily attributable to a \$348,000 decrease in the value of mortgage servicing rights, which was offset partially by an increase of \$153,000 in gain on sale of assets. A building located in Erlanger, Kentucky was closed in January 2008 was sold in 3rd quarter 2009.

General, Administrative and Other Expense

General, administrative and other expense totaled \$7.2 million for the three months ended September 30, 2009, an increase of \$663,000, or 10.1%, from 2008. The increase in general, administrative included an additional \$619,000, or 680.2%, in Federal Deposit Insurance premiums and an increase of \$449,000, or 211.8%, in real estate owned and other expenses. These increases were partially offset by a \$197,000 decrease in merger related expense from 2008 and \$122,000, or 36.8% decrease in loan expenses.

The increase in Federal Deposit Insurance premium is reflective of increased premiums for additional coverage of \$250,000 versus \$100,000 and increased premiums related to our consent order status with the FDIC and State of Ohio.

Real estate owned expense increased due to lower valuations and write downs of our real estate owned portfolio to recognize current property values.

The decrease in loan expenses relates to decreased volume of loan originations from quarter to quarter coupled with discontinuing our UAA insurance on consumer lending and moving to a self funded plan and with decreased no closing cost loans that previously added to Bank expenses such as appraisals, credit reports etc.

Federal Income Taxes

The tax benefit for federal income taxes totaled (\$253,000) for the three months ended September 30, 2009; a decrease of \$478,000, or 212.4%, compared to the three months ended September 30, 2008. This decrease was primarily attributable to tax credits relating to the Bank's investment in affordable housing partnerships.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine- and three-month periods ended September 30, 2009 and 2008

Liquidity and Capital Resources

Liquidity refers to our ability to fund loan demand and deposit withdrawal requests, to pay dividends to shareholders and to meet other commitments and contingencies. The purpose of liquidity management is to ensure sufficient cash flow to meet all of Camco's financial commitments and to capitalize on opportunities for business expansion in the context of managing interest rate risk exposure. This ability depends on our financial strength, asset quality and the types of deposit and loan instruments offered to customers.

We monitor and assess liquidity needs daily in order to meet deposit withdrawals, loan commitments and expenses. Camco's liquidity contingency funding plan identifies liquidity thresholds and red flags that may evidence liquidity concerns or future crises. The contingency plan details specific actions to be taken by management and the Board of Directors. It also identifies sources of emergency liquidity, both asset and liability-based, should Camco encounter a liquidity crisis. In conjunction with our asset/liability and interest rate risk management activities, we actively monitor liquidity risk and analyze various scenarios that could impact or impair Camco's ability to access emergency funding during a liquidity crisis. Additional sources of liquidity include deposits, borrowings and principal and interest repayments on loans. While scheduled loan repayments and maturing investments are relatively predictable, deposit flows and early loan and security prepayments are more influenced by interest rates, general economic conditions, and competition and are difficult to predict.

The decrease in the outstanding balance of loans in 2009 was the main driver for the increase in the Corporation's cash position. New loan production was lower and mainly in fixed rate products which were being sold on the secondary market. In addition, liquidity from principal repayments from amortization and contractual maturities has been enhanced by higher prepayments, which have been higher in 2009 compared to the first nine months of 2008. These cash flows have been used to pay off borrowings which decreased \$44.7 million since year end 2008. We have also encountered investment portfolio calls and maturities totaling \$26 million in 2009 due to the significantly lower interest rate environment.

Approximately \$3.7 million, of our investment and mortgage-backed securities portfolio is expected to mature or prepay in the remainder of 2009. These maturities will provide additional liquidity in the short term, and we have continued to reduce the level of public funds deposits and repurchase agreements, which limits our ability to use these funds freely due to the collateral requirements of those deposits and repurchase agreements. State and local political subdivision deposits totaled \$34.1 million at September 30, 2009 and \$60.2 million at December 31, 2008.

Approximately \$267.0 million of our certificate of deposit portfolio is scheduled to mature within twelve months of September 30, 2009, and the weighted average rate paid on those maturing deposits is 2.91%. While depositors showed a preference toward short term certificates or other issuances of less than 18 months during 2009, we have had some success in increasing longer-term deposits with 24 month maturities. This helps to reduce liquidity pressure on the Corporation and allows us to generate low cost deposits in this low interest rate environment. Competition for deposits continues to be very strong in our markets.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Liquidity and Capital Resources (continued)

FHLB advances are another funding source. In the past, we have depended heavily on borrowings to fund balance sheet growth. While significant strategic and tactical focus is being placed on deposit growth, borrowings and additional borrowing capacity at the FHLB are still vital sources of liquidity and growth funding. As we noted in our annual report for 2008, we forecasted and are experiencing, tightened lending standards from the FHLB in the form of higher collateral maintenance requirements. While we have been successful in significantly reducing our debt over the last year, we find that in the aggregate we can borrow less than we could a year ago. This capacity has decreased as our one to four-family loan portfolio, the primary collateral for FHLB borrowings, has shrunk and the increase in nonperforming loans has reduced our FHLB credit rating (and thereby increased its collateral requirements) in the latter half of 2008 continuing into 2009. The inability of the Bank to access contingency funding from the FHLB may limit our growth and negatively affect earnings. We have improved on-balance-sheet liquidity in response to higher collateral maintenance requirements and decreases in our overall borrowing capacity.

We plan to continue to monitor our funding sources through brokered deposits and FHLB borrowings, but recognize that our current credit risk profile may restrict these sources. Our Funds Management Group will monitor the deposit rates in our markets to allow for competitive pricing in order to raise funds through deposits. Due to the current consent order between the Bank, the FDIC and the Ohio Division of Financial Institutions, we will experience regulatory limitations on the rates that we can offer on deposit products, which may affect our ability to compete in our markets. To further manage our liquidity position, funds in excess of loan demand and available borrowing repayments will be held in short-term investments. We are taking these actions to proactively prepare for the possibility of continued deterioration in the credit markets and possible increases in nonperforming loans, which may further reduce our borrowing capacity at the FHLB further.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Liquidity and Capital Resources (continued)

The following table sets forth information regarding the Bank's obligations and commitments to make future payments under contract as of September 30, 2009.

| | Less Than 1 year | Payments due by period | | | Total |
|--|---------------------------------|-------------------------------|----------------------|----------------------------------|----------------|
| | | 1-3 years | 3-5 years | More Than 5 years | |
| | | (In thousands) | | | |
| Contractual obligations: | | | | | |
| Operating lease obligations (1) | \$ 200 | 419 | 284 | 312 | 1,215 |
| Advances from the Federal Home Loan Bank | 57,000 | 23,000 | 15,586 | 26,815 | 122,401 |
| Certificates of deposit | 272,309 | 144,326 | 8,789 | 358 | 425,782 |
| Repurchase agreements | 6,479 | | | | 6,479 |
| Subordinated debentures (2) | | | | 5,000 | 5,000 |
| Ohio Equity Funds for Housing | 1,189 | 959 | 301 | 227 | 2,676 |
| Amount of commitments expiration per period | | | | | |
| Commitments to originate loans: | | | | | |
| Revolving, open-end lines | \$ 54,799 | | | | 54,799 |
| 1-4 family residential construction | 3,773 | | | | 3,773 |
| Commercial real estate, other construction land development | 9,043 | | | | 9,043 |
| Commitments to fund commercial real estate, construction and land development loans not secured by real estate | 8,327 | | | | 8,327 |
| Other unused commitments | 8,398 | | | | 8,398 |
| Stand by letters of credit | 538 | | | | 538 |
| Total contractual obligations | \$ 422,055 | 168,704 | 24,960 | 32,712 | 648,341 |

(1) An additional lease was signed by Advantage on October 15, 2009 that has total contractual obligation of \$528,675 which begins November 16, 2009 and ends August 31, 2012.

Advantage will have the right to use the existing furniture during the term of the lease and at the end of the term it has the right to buy the furniture for an amount of \$1.00.

- (2) The subordinated debentures are redeemable, at Camco's option, commencing September 15, 2008. The debentures mature on September 15, 2037.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Liquidity and Capital Resources (continued)

Camco and Advantage are required to maintain minimum regulatory capital pursuant to federal regulations. At September 30, 2009, the Corporation exceeded all minimum regulatory capital requirements.

The following tables present certain information regarding compliance by Camco and Advantage with applicable regulatory capital requirements at September 30, 2009:

| | Actual | | For capital | | To be well- | |
|---|----------|--------|------------------------|--------|-------------------|--------------|
| | Amount | Ratio | Adequacy purposes | Ratio | capitalized | under prompt |
| | | | Amount | | corrective action | provisions |
| | | | (Dollars in thousands) | | Amount | Ratio |
| Total capital to risk-weighted assets: | | | | | | |
| Camco Financial Corporation | \$83,516 | 13.77% | ≥ \$8,524 | ≥ 8.0% | ≥ \$60,655 | 10.0% |
| Advantage Bank | \$78,696 | 13.01% | ≥ \$8,405 | ≥ 8.0% | ≥ \$60,506 | 10.0% |
| Tier I capital to risk-weighted assets: | | | | | | |
| Camco Financial Corporation | \$75,892 | 12.51% | ≥ \$4,262 | ≥ 4.0% | ≥ \$6,3933 | 6.0% |
| Advantage Bank | \$71,072 | 11.75% | ≥ \$4,202 | ≥ 4.0% | ≥ \$36,303 | 6.0% |
| Tier I leverage to average assets: | | | | | | |
| Camco Financial Corporation | \$75,892 | 8.29% | ≥ \$6,637 | ≥ 4.0% | ≥ \$45,796 | 5.0% |
| Advantage Bank (1) | \$71,072 | 7.79% | ≥ \$6,476 | ≥ 4.0% | ≥ \$45,595 | 5.0% |

(1) Due to the consent order Advantage cannot be considered well capitalized until such order is lifted by the FDIC and the Ohio Division.

Federal law prohibits a financial institution from making a capital distribution to anyone or paying management fees to any person having control of the institution if, after such distribution or payment, the institution would be undercapitalized. Additionally, the payment of dividends by Advantage Bank to its parent and by Camco Financial Corporation to shareholders is subject to restriction by regulatory agencies. These restrictions normally limit dividends from the Bank to the sum of the Bank's current and prior two years' earnings, as defined by the agencies.

On March 4, 2009, Camco Financial Corporation (Camco) entered into a Memorandum of Understanding (the MOU) with the Federal Reserve Bank of Cleveland (the Federal Reserve). The MOU prohibits Camco from engaging in

certain activities while the MOU is in effect, including, without the prior written approval of the Federal Reserve, (1) the declaration or payment of dividends to stockholders or (2) the repurchase of Camco's stock. On April 30, 2009, Camco Financial Corporation (Camco) was notified by The Federal Reserve Bank of Cleveland that it had conducted a surveillance review as of December 31, 2008. Based on that review, the Federal Reserve notified Camco that it must (i) eliminate shareholder dividends and (ii) defer interest payments on its 30-year junior subordinated deferrable interest notes that were issued to its wholly-owned subsidiary, Camco Statutory Trust I, in its trust preferred financing that was completed in July 2007. Camco and Camco Statutory Trust I are permitted to defer interest and dividend payments, respectively, for up to five consecutive years without resulting in a default. Camco may not resume these dividend or interest payments until it receives approval from the Federal Reserve.

Table of Contents

Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Liquidity and Capital Resources (continued)

As a result of the surveillance review, Camco entered into a Written Agreement (the Camco Agreement) with the Federal Reserve Bank of Cleveland (Federal Reserve) on August 5, 2009. The Camco Agreement memorializes the requirements imposed on April 30, 2009 and requires Camco to obtain Federal Reserve approval prior to: (i) declaring or paying any dividends; (ii) receiving dividends or any other form of payment representing a reduction in capital from Advantage; (iii) making any distributions of interest, principal or other sums on subordinated debentures or trust preferred securities; (iv) incurring, increasing or guaranteeing any debt; or (v) repurchasing any Camco stock.

Advantage entered into a consent agreement with the FDIC and the State of Ohio, Division of Financial Institutions (Ohio Division) that provided for the issuance of an order by the FDIC and the Ohio Division, which order was executed by the FDIC and Ohio Division on July 31, 2009 (the Bank Agreement). The Bank Agreement requires Advantage to, among other things, (i) increase its Tier 1 risk based capital to 8%; and (ii) seek regulatory approval prior to declaring or paying any cash dividend. As a result of the Bank Agreement, Advantage is disqualified as a public depository under Ohio law and will incur higher premiums for FDIC insurance of its accounts.

A material failure to comply with the provisions of either agreement could result in additional enforcement actions by the FDIC, the Ohio Division or the Federal Reserve.

ITEM 3: Quantitative and Qualitative Disclosures about Market Risk

The objective of the Bank's interest rate risk management function is to maintain consistent growth in net interest income within the Bank's policy limits. This objective is accomplished through management of the Bank's balance sheet composition, liquidity, and interest rate risk exposures arising from changing economic conditions, interest rates and customer preferences.

The goal of liquidity management is to provide adequate funds to meet changes in loan demand or unexpected deposit withdrawals. This is accomplished by maintaining liquid assets in the form of investment securities, maintaining sufficient unused borrowing capacity and achieving consistent growth in core deposits.

Management considers interest rate risk the Bank's most significant market risk. Interest rate risk is the exposure to adverse changes in net interest income due to changes in interest rates. Consistency of the Bank's net interest income is largely dependent upon the effective management of interest rate risk.

To identify and manage its interest rate risk, the Bank employs an earnings simulation model to analyze net interest income sensitivity to changing interest rates. The model is based on actual cash flows and re-pricing characteristics and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and liabilities. The model also includes management projections for activity levels in each of the product lines offered by the Bank. Assumptions based on the historical behavior of deposit rates and balances in relation to changes in interest rates are also incorporated into the model. Assumptions are inherently uncertain and the measurement of net interest income or the impact of rate fluctuations on net interest income cannot be precisely predicted. Actual results may differ from simulated results due to timing, magnitude, and frequency of interest rate changes as well as changes in market conditions and management strategies.

The Bank's Asset/Liability Management Committee (ALCO), which includes senior management representatives and reports to the Bank's Board of Directors, monitors and manages interest rate risk within Board-approved policy limits. The Bank's current interest rate risk position is determined by measuring the anticipated change in net interest income over a 12 month horizon assuming an instantaneous and parallel shift (linear) increase or decrease in all interest rates.

Table of Contents

Camco Financial Corporation

ITEM 3: Quantitative and Qualitative Disclosures about Market Risk (continued)

As of September 30, 2009, a shock treatment of the balance sheet, in which a parallel shift in the yield curve occurs and all rates increase immediately, indicates that in a +200 basis point shock, net interest income would increase \$2.2 million or 8.32%, and in a -200 basis point shock, net interest income would decrease \$2.8 million or 10.44%. The balance sheet is in an asset sensitive position, which will cause assets to re-price quicker than liabilities resulting in improved earnings net interest income in the increased rate environment. In a downward rate environment we expect a decline in earnings as the same assets re-price to lower rates quicker than liabilities. This downward affect is also coupled with the implied floors in many of the Corporation's core funding sources which limits their downward adjustment from current offering rates, thus increasing the magnitude of the earnings decrease when compared to upward shocks. This analysis is done to describe a best or worst case scenario. Factors such as non-parallel yield curve shifts, management pricing changes, customer preferences and other factors are likely to produce different results. The economic value of equity approach measures the change in the value of the Corporation's equity as the value of assets and liabilities on the balance sheet change with interest rates. As of September 30, 2009, this analysis indicated that a +200 basis point change in rates would reduce the value of the Corporation's equity by 6.19% while a -200 basis point change in rates would increase the value of the Corporation's equity by .50%.

ITEM 4: Controls and Procedures

Camco's Chief Executive Officer and Chief Financial Officer evaluated the effectiveness of Camco's disclosure controls and procedures (as defined under Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended) as of September 30, 2009. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that Camco's disclosure controls and procedures are effective.

In the 3rd quarter of 2009, the Company continued with their previously disclosed remedial actions to correct the deficiency in internal control that was considered to be a material weakness at December 31, 2008:

The current third party and a new third party provider conducted the quarterly valuation of MSR's as of June 15, 2009 and September 15, 2009. Management conducted a detailed review of both reports and the assumptions used with special attention to prepayments speeds in the current rate environment. .

Management established a new quarterly frequency for the valuation of all properties within our Other Real Estate Owned portfolio. These valuations will use reliable independent sources of market value.

Management believes that the improvements in our internal control processes as designed were adequate to remediate the material weakness. However, we will not consider the material weakness to be remediated until the new processes operate for a sufficient period of time, and we are confident that they are operating effectively.

PART II

ITEM 1. Legal Proceedings

The Corporation is a party to pending and threatened legal actions in the normal course of business, but none of these actions has been determined to be material.

ITEM 1A. Risk Factors

In addition to the risk factors disclosed in Camco's 2008 Form 10-K, Camco has identified the following risk factor:

Table of Contents

Increases in FDIC Insurance Premiums May Have a Material Adverse Affect on Camcos Earnings. During 2008 and continuing in 2009, higher levels of bank failures have dramatically increased resolution costs of the Federal Deposit Insurance Corporation (FDIC) and depleted the Deposit Insurance Fund. In addition, the FDIC instituted two temporary programs in 2008 to further insure customer deposits at FDIC-member banks through December 31, 2009: deposit accounts are now insured up to \$250,000 per customer (up from \$100,000) and non-interest bearing transactional accounts are fully insured (unlimited coverage). These programs have placed additional stress on the Deposit Insurance Fund. On May 20, 2009, the FDIC extended the \$250,000 per customer insurance limit through December 31, 2013. On January 1, 2014, the standard insurance amount is expected to return to \$100,000 per depositor for all accounts except for certain retirement accounts which will remain insured up to \$250,000 per depositor.

In order to maintain a strong funding position and restore reserve ratios of the Deposit Insurance Fund, the FDIC increased assessment rates of insured institutions uniformly by 7 cents for every \$100 of deposits beginning with the first quarter of 2009, with additional changes beginning April 1, 2009, which require riskier institutions to pay a larger share of premiums by factoring in rate adjustments based on secured liabilities and unsecured debt levels.

On May 22, 2009, the FDIC Board of Directors adopted a final rule that imposed a special assessment on all insured depository institutions, which will be collected on September 30, 2009, if necessary to maintain public confidence in federal deposit insurance. The latest possible date for imposing additional special assessments under the final rule would be December 31, 2009, with collection on March 30, 2010.

On September 29, 2009, the FDIC Board of Directors adopted a notice of proposed rulemaking and request for comment that would require insured depository institutions to prepay their quarterly risk-based assessments for the fourth quarter of 2009 and full years 2010 through 2012 on December 29, 2009. This action was taken in connection with the adoption of an Amended Restoration Plan to meet immediate liquidity needs and return the Deposit Insurance Fund to its federally mandated level, without imposing additional special assessments. Further, the prepayment of assessments does not prevent the FDIC from changing assessment rates or revising the risk-based assessment system in future periods.

Camco is generally unable to control the amount of premiums that it is required to pay for FDIC insurance. If there are additional bank or financial institution failures, Camco may be required to pay even higher FDIC premiums than the recently increased levels. Additionally, the FDIC may make material changes to the calculation of the prepaid assessment from the current proposal. Any future changes in the calculation or assessment of FDIC insurance premiums may have a material adverse effect on Camcos results of operations, liquidity and financial condition.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) Not applicable

(b) Not applicable

(c) Not applicable

ITEM 3. Defaults Upon Senior Securities

Not applicable

ITEM 4. Submission of Matters to a Vote of Security Holders

Not applicable

ITEM 5. Other Information

Not applicable

Table of Contents

PART II (continued)

ITEM 6. Exhibits

| | |
|--------------|--|
| Exhibit 11 | Statement regarding computation of per share earnings (incorporated by reference to Note 4 on page 10 of this Form 10-Q) |
| Exhibit 31.1 | Section 302 Certification by Chief Executive Officer |
| Exhibit 31.2 | Section 302 Certification by Principal Financial Officer |
| Exhibit 32.1 | Section 1350 certification by Chief Executive Officer |
| Exhibit 32.2 | Section 1350 certification by Principal Financial Officer |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 4, 2009

By: /s/ James E. Huston
James E. Huston
Chief Executive Officer (Principal Executive
Officer)

Date: November 4, 2009

By: /s/ James E. Brooks
James E. Brooks
Chief Financial Officer (Principal Financial
Officer)