

INTERCONTINENTAL HOTELS GROUP PLC /NEW/

Form 20-F

April 11, 2011

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**SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Form 20-F**

(Mark One)

- REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934**
- or**
- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended December 31, 2010**
- or**
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission file number: 1-10409**

**InterContinental Hotels Group PLC**  
*(Exact name of registrant as specified in its charter)*  
**England and Wales**  
*(Jurisdiction of incorporation or organization)*

**Broadwater Park,  
Denham, Buckinghamshire UB9 5HR**  
*(Address of principal executive offices)*

Securities registered or to be registered pursuant to Section 12(b) of the Act:

| <b>Title of each class</b>  | <b>Name of each exchange on which registered</b>    |
|---|---|
| American Depositary Shares<br>Ordinary Shares of 1329/47 pence each | New York Stock Exchange<br>New York Stock Exchange* |

\* Not for trading, but only in connection with the registration of American Depositary Shares, pursuant to the requirements of the Securities and Exchange Commission.

**Securities registered or to be registered pursuant to Section 12(g) of the Act:**  
**None**

**Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:**  
**None**

**Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report:**

**Ordinary Shares of 1329/47 pence each**

**289,472,651**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act: Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934: Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days: Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated  
filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting  
company)

Smaller reporting  
company

Indicate by check mark which financial statement item the registrant has elected to follow:

Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):

Yes  No

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

US GAAP

International Reporting Standards as issued by  
the International Standards Accounting  
Board

Other

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**INTRODUCTION**

As used in this document, except as the context otherwise requires, the terms:

**ADR** refers to an American Depositary Receipt, being a receipt evidencing title to an ADS;

**ADS** refers to an American Depositary Share, being a registered negotiable security, listed on the New York Stock Exchange, representing one InterContinental Hotels Group PLC ordinary share of 1329/47 pence each;

**Board** refers to the Board of directors of InterContinental Hotels Group PLC or, where appropriate, the Boards of directors of InterContinental Hotels Limited or Six Continents Limited;

**Britvic** refers to Britannia Soft Drinks Limited for the period up to November 18, 2005, and thereafter, Britannia SD Holdings Limited (renamed Britvic plc on November 21, 2005) which became the holding company of the Britvic Group on November 18, 2005;

**Britvic Group** refers to Britvic and its subsidiaries;

**Company** refers to InterContinental Hotels Group PLC, InterContinental Hotels Limited or Six Continents Limited or their respective Board of directors as the context requires;

**EMEA** refers to Europe, the Middle East and Africa;

**Group** refers to InterContinental Hotels Group PLC and its subsidiaries or, where appropriate, InterContinental Hotels Limited or Six Continents Limited and their subsidiaries as the context requires;

**Hotels** refers to the hotels business of the Group;

**IHG** refers to InterContinental Hotels Group PLC or, where appropriate, its Board of directors;

**IHL** refers to InterContinental Hotels Limited, previously InterContinental Hotels Group PLC, former parent company of the Group and re-registered as a private limited company on June 27, 2005;

**ordinary share** or **share** refers, before April 14, 2003, to the ordinary shares of 28 pence each in Six Continents Limited; following that date and until December 10, 2004 to the ordinary shares of £1 each in IHL; following that date and until June 27, 2005 to the ordinary shares of 112 pence each in IHL; following that date and until June 12, 2006 to the ordinary shares of 10 pence each in IHG; following that date until June 4, 2007 to the ordinary shares of 113/7 pence each in IHG; and following June 4, 2007 to the ordinary shares of 1329/47 pence each in IHG;

**Six Continents** refers to Six Continents Limited; previously Six Continents PLC and re-registered as a private limited company on June 6, 2005;

**Soft Drinks** refers to the soft drinks business of InterContinental Hotels Group PLC, which the Company had through its controlling interest in Britvic and which the Company disposed of by way of an initial public offering effective December 14, 2005; and

VAT refers to UK value added tax levied by HM Revenue and Customs on certain goods and services.

References in this document to the Companies Act mean the Companies Act 2006 of Great Britain; references to the EU mean the European Union; references in this document to UK refer to the United Kingdom of Great Britain and Northern Ireland; references to US refer to the United States of America.

The Company publishes its Consolidated Financial Statements expressed in US dollars following a management decision to change the reporting currency from sterling during 2008. The change was made to reflect the profile of the Group's revenue and operating profit, which are primarily generated in US dollars or US dollar-linked currencies.

In this document, references to US dollars, US\$, \$ or ¢ are to United States currency, references to euro or euro, the currency of the European Economic and Monetary Union, references to pounds sterling, sterling, £, pence p are to UK currency. Solely for convenience, this Annual Report on

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Form 20-F contains translations of certain pound sterling amounts into US dollars at specified rates. These translations should not be construed as representations that the pound sterling amounts actually represent such US dollar amounts or could be converted into US dollars at the rates indicated. The noon buying rate in The City of New York for cable transfers in pounds sterling as certified for customs purposes by the Federal Reserve Bank of New York on March 25, 2011 was £1.00 = \$1.6086. For further information on exchange rates please refer to page F-23.

The Company's fiscal year ends on December 31. The December 31 fiscal year end is in line with the calendar accounting year ends of the majority of comparable US and European hotel companies. IHG will continue to report on a December 31 fiscal year-end basis, as the Group believes this facilitates more meaningful comparisons with other key participants in the industry. References in this document to a particular year are to the fiscal year unless otherwise indicated. For example, references to the year ended December 31, 2010 are shown as 2010 and references to the year ended December 31, 2009 are shown as 2009, unless otherwise specified, and references to other fiscal years are shown in a similar manner.

The Company's Consolidated Financial Statements are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and in accordance with IFRS as adopted by the European Union (EU). IFRS as adopted by the EU differs in certain respects from IFRS as issued by the IASB. However, the differences have no impact on the Group's Consolidated Financial Statements for the years presented.

In keeping with UK practice IHG believes that the reporting of profit and earnings measures before exceptional items provides additional meaningful information on underlying returns and trends to shareholders. The Group's key performance indicators used in budgets, monthly reporting, forecasts, long-term planning and incentive plans for internal financial reporting focus primarily on profit and earnings measures before exceptional items. Throughout this document earnings per ordinary share is also calculated excluding the effect of all exceptional operating items, exceptional interest, exceptional tax and gain on disposal of assets and is referred to as adjusted earnings per ordinary share.

The Company furnishes JPMorgan Chase Bank, N.A., as Depositary, with annual reports containing Consolidated Financial Statements and an independent auditor's opinion thereon. These Consolidated Financial Statements are prepared on the basis of IFRS. The Company also furnishes to the Depositary all notices of shareholders' meetings and other reports and communications that are made generally available to shareholders of the Company. The Depositary makes such notices, reports and communications available for inspection by registered holders of ADRs and mails to all registered holders of ADRs voting instruction cards with specific reference to the section of the Company's website on which such notices, reports and communications can be viewed. During 2010, the Company reported interim financial information at June 30, 2010 in accordance with the Listing Rules of the UK Listing Authority. In addition, it provided quarterly financial information at March 31, 2010 and at September 30, 2010 and intends to continue to provide quarterly financial information during fiscal 2011. The Consolidated Financial Statements may be found on the Company's website at [www.ihgplc.com](http://www.ihgplc.com).

## **CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This Form 20-F contains certain forward-looking statements as defined in Section 21E of the Securities Exchange Act of 1934 with respect to the financial condition, results of operations and business of InterContinental Hotels Group and certain plans and objectives of the Board of Directors of InterContinental Hotels Group PLC with respect thereto. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as anticipate, target, expect, estimate, intend, plan, believe, or other words of similar meaning. These statements are based on assumptions and assessments made by InterContinental Hotels Group's management in light of their experience and their perception of historical trends,



current conditions, expected future developments and other factors they believe to be appropriate.

Such statements in the Form 20-F include, but are not limited to, statements under the following headings; (i) Item 4. Information on the Company ; (ii) Item 5. Operating and financial review and prospects ; (iii) Item 8.

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Financial information ; and (iv) Item 11. Quantitative and qualitative disclosures about market risk . Specific risks faced by the Company are described under Item 3. Key information Risk factors commencing on page 10.

By their nature, forward-looking statements are inherently predictive, speculative and involve risk and uncertainty. There are a number of factors that could cause actual results and developments to differ materially from those expressed in, or implied by, such forward-looking statements, including, but not limited to: the risks involved with the Group's reliance on the reputation of its brands and the protection of its intellectual property rights; the risks related to identifying, securing and retaining franchise and management agreements; the effect of political and economic developments; the ability to acquire and retain the right people and skills and capability to manage growth and change; the risk of events that adversely impact domestic or international travel; the risks involved in the Group's reliance upon its proprietary reservations system and increased competition in reservations infrastructure; the risks in relation to technology and systems; the risks of the hotel industry supply and demand cycle; the possible lack of selected development opportunities; the risks related to corporate responsibility; the risk of litigation; the risks associated with the Group's ability to maintain adequate insurance; the risks associated with the Group's financial stability, its ability to borrow and satisfy debt covenants; compliance with data privacy regulations; the risks related to information security; and the risks associated with funding the defined benefits under its pension plans.

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**PART I**

**ITEM 1. *IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISORS***

Not applicable.

**ITEM 2. *OFFER STATISTICS AND EXPECTED TIMETABLE***

Not applicable.

**ITEM 3. *KEY INFORMATION***

**SELECTED CONSOLIDATED FINANCIAL INFORMATION**

***Summary***

The selected consolidated financial data set forth below for the years ended December 31, 2010, 2009, 2008, 2007 and 2006 has been prepared in accordance with International Financial Reporting Standards ( IFRS ) as issued by the International Accounting Standards Board ( IASB ) and in accordance with IFRS as adopted by the European Union ( EU ), and is derived from the Consolidated Financial Statements of the Group which have been audited by its independent registered public accounting firm, Ernst & Young LLP.

IFRS as adopted by the EU differs in certain respects from IFRS as issued by the IASB. However, the differences have no impact on the Group's Consolidated Financial Statements for the years presented. The selected consolidated financial data set forth below should be read in conjunction with, and is qualified in its entirety by reference to, the Consolidated Financial Statements and Notes thereto included elsewhere in this Annual Report.

For the year ended December 31, 2010, the selected consolidated financial data differs from the consolidated financial statements issued to UK listing authorities on February 15, 2011, as explained in Note 1 of Notes to the Consolidated Financial Statements.

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|  | Year ended December 31,                          |       |       |       |       |
|--|--|-------|-------|-------|-------|
|  | 2010   | 2009  | 2008  | 2007  | 2006  |
|  | (\$ million, except earnings per ordinary share) |       |       |       |       |
| Revenue:   |  |       |       |       |       |
| Continuing operations                                      | 1,628  | 1,538 | 1,897 | 1,817 | 1,487 |
| Discontinued operations                                    |  |       |       | 33    | 278   |
|  | 1,628  | 1,538 | 1,897 | 1,850 | 1,765 |
| Total operating profit before exceptional operating items: |  |       |       |       |       |
| Continuing operations                                      | 444  | 363   | 549   | 488   | 374   |
| Discontinued operations                                    |  |       |       | 3     | 50    |
|  | 444  | 363   | 549   | 491   | 424   |
| Exceptional operating items:                               |  |       |       |       |       |
| Continuing operations                                      | (7)  | (373) | (132) | 60    | 48    |
| Discontinued operations                                    |  |       |       |       |       |
|  | (7)  | (373) | (132) | 60    | 48    |
| Total operating profit/(loss):                             |  |       |       |       |       |
| Continuing operations                                      | 437  | (10)  | 417   | 548   | 422   |
| Discontinued operations                                    |  |       |       | 3     | 50    |
|  | 437  | (10)  | 417   | 551   | 472   |
| Financial income   | 2  | 3     | 12    | 18    | 48    |
| Financial expenses   | (64)   | (57)  | (113) | (108) | (68)  |
| Profit/(loss) before tax                                   | 375  | (64)  | 316   | 461   | 452   |
| Tax:   |  |       |       |       |       |
| On profit before exceptional items                         | (98)   | (15)  | (101) | (90)  | (97)  |
| On exceptional operating items                             | 1  | 112   | 17    |       | (11)  |
| Exceptional tax credit                                     |  | 175   | 25    | 60    | 184   |
|  | (97)   | 272   | (59)  | (30)  | 76    |
| Profit after tax   | 278  | 208   | 257   | 431   | 528   |
| Gain on disposal of assets, net of tax*                    | 2  | 6     | 5     | 32    | 226   |
| Profit for the year  | 280  | 214   | 262   | 463   | 754   |

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|                              |       |       |       |        |        |
|------------------------------|-------|-------|-------|--------|--------|
| Equity holders of the parent | 280   | 213   | 262   | 463    | 754    |
| Non-controlling interest     |       | 1     |       |        |        |
| Profit for the year          | 280   | 214   | 262   | 463    | 754    |
| Earnings per ordinary share: |       |       |       |        |        |
| Continuing operations:       |       |       |       |        |        |
| Basic                        | 96.5¢ | 72.6¢ | 89.5¢ | 134.1¢ | 127.5¢ |
| Diluted                      | 93.9¢ | 70.2¢ | 86.8¢ | 130.4¢ | 124.3¢ |
| Total operations:            |       |       |       |        |        |
| Basic                        | 97.2¢ | 74.7¢ | 91.3¢ | 144.7¢ | 193.8¢ |
| Diluted                      | 94.6¢ | 72.2¢ | 88.5¢ | 140.7¢ | 189.0¢ |

\* Relates to discontinued operations.

**Table of Contents****Consolidated Statement of Financial Position Data**

|  | <b>2010</b>                           | <b>2009</b>  | <b>December 31,</b> |              | <b>2006</b>  |
|--|---------------------------------------|--------------|---------------------|--------------|--------------|
|  |                                       |              | <b>2008</b>         | <b>2007</b>  |              |
|  | (\$ million, except number of shares) |              |                     |              |              |
| Goodwill and intangible assets                     | 358                                   | 356          | 445                 | 556          | 516          |
| Property, plant and equipment                      | 1,690                                 | 1,836        | 1,684               | 1,934        | 1,956        |
| Investments and other financial assets             | 178                                   | 175          | 195                 | 253          | 251          |
| Retirement benefit assets                          | 5                                     | 12           | 40                  | 49           |              |
| Deferred tax assets                                | 88                                    | 95           |                     |              |              |
| Current assets                                     | 466                                   | 419          | 544                 | 710          | 892          |
| Non-current assets classified as held for sale     |                                       |              | 210                 | 115          | 98           |
| <b>Total assets</b>                                | <b>2,785</b>                          | <b>2,893</b> | <b>3,118</b>        | <b>3,617</b> | <b>3,713</b> |
| Current liabilities                                | 943                                   | 1,040        | 1,141               | 1,226        | 1,261        |
| Long-term debt                                     | 776                                   | 1,016        | 1,334               | 1,748        | 594          |
| Net assets   | 278                                   | 156          | 1                   | 98           | 1,346        |
| Equity share capital                               | 155                                   | 142          | 118                 | 163          | 129          |
| IHG shareholders equity                            | 271                                   | 149          | (6)                 | 92           | 1,330        |
| Number of shares in issue at period end (millions) | 289                                   | 287          | 286                 | 295          | 356          |

**Dividends**

InterContinental Hotels Group PLC paid an interim dividend of 8.0 pence per share (equivalent to 12.8 cents per ADS at the closing exchange rate of August 6, 2010) on October 1, 2010. The IHG Board has proposed a final dividend of 22.0 pence per share (equivalent to 35.2 cents per ADS at the closing exchange rate on February 11, 2011), payable on June 3, 2011, if approved by shareholders at the Annual General Meeting to be held on May 27, 2011, bringing the total IHG dividend for the year ended December 31, 2010 to 30.0 pence per share (equivalent to 48.0 cents per ADS).

The table below sets forth the amounts of interim, final and total dividends on each ordinary share in respect of each fiscal year indicated. Comparative dividends per share have been restated using the aggregate of the weighted average number of shares of InterContinental Hotels Group PLC. For the purposes of showing the dollar amount per ADS in respect of the interim and final dividends for each of 2006 and 2007, such amount is translated into US dollars per ADS at the Noon Buying Rate on the UK payment date. In respect of the interim and final dividends for each of 2008, 2009 and 2010 such amounts are translated from US dollars into GBP at the prevailing exchange rate immediately prior to their announcement.

**Ordinary dividend**

| <b>Pence per ordinary share</b> |              |              | <b>\$ per ADS</b> |              |              |
|---------------------------------|--------------|--------------|-------------------|--------------|--------------|
| <b>Interim</b>                  | <b>Final</b> | <b>Total</b> | <b>Interim</b>    | <b>Final</b> | <b>Total</b> |

**Year ended December 31,**

|      |      |       |       |       |       |       |
|------|------|-------|-------|-------|-------|-------|
| 2006 | 5.10 | 13.30 | 18.40 | 0.096 | 0.259 | 0.355 |
| 2007 | 5.70 | 14.90 | 20.60 | 0.115 | 0.292 | 0.407 |
| 2008 | 6.40 | 20.20 | 26.60 | 0.122 | 0.292 | 0.414 |
| 2009 | 7.30 | 18.70 | 26.00 | 0.122 | 0.292 | 0.414 |
| 2010 | 8.00 | 22.00 | 30.00 | 0.128 | 0.352 | 0.480 |

*Special dividend*

|           |  | <b>Pence per<br/>ordinary share</b> | <b>\$ per ADS</b> |
|-----------|--|-------------------------------------|-------------------|
| June 2006 |  | 118.00                              | 2.17              |
| June 2007 |  | 200.00                              | 4.00              |

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**RISK FACTORS**

This section describes the principal risks that could materially affect the Group's business. The factors below should be considered in connection with any financial and forward-looking information in this Form 20-F and the cautionary note regarding forward-looking statements contained on pages 5 and 6.

The risks below are not the only ones that the Group faces. Some risks are not yet known to the Group and some that the Group does not currently believe to be material could later turn out to be material.

***The Group is reliant on the reputation of its brands and the protection of its intellectual property rights***

Any event that materially damages the reputation of one or more of the Group's brands and/or failure to sustain the appeal of the Group's brands to its customers could have an adverse impact on the value of that brand and subsequent revenues from that brand or business.

In addition, the value of the Group's brands is influenced by a number of other factors, some of which may be outside the Group's control, including commoditization (whereby price and/or quality becomes relatively more important than brand identifications due, in part, to the increased prevalence of third-party intermediaries), consumer preference and perception, failure by the Group or its franchisees to ensure compliance with the significant regulations applicable to hotel operations (including fire and life safety requirements), or other factors affecting consumers' willingness to purchase goods and services, including any factor which adversely affects the reputation of those brands.

In particular, where the Group is unable to enforce adherence to its operating and quality standards, or the significant regulations applicable to hotel operations, pursuant to its franchise and management contracts, there may be further adverse impact upon brand reputation or customer perception and therefore the value of the hotel brands.

Given the importance of brand recognition to the Group's business, the Group has invested considerable resources in protecting its intellectual property, including registration of trademarks and domain names. However, the controls and laws are variable and subject to change. Any widespread infringement, misappropriation or weakening of the control environment could materially harm the value of the Group's brands and its ability to develop the business.

***The Group is exposed to a variety of risks related to identifying, securing and retaining franchise and management agreements***

The Group's growth strategy depends on its success in identifying, securing and retaining franchise and management agreements. This is an inherent risk for the hotel industry and franchise business model. Competition with other hotel companies may generally reduce the number of suitable franchise, management and investment opportunities offered to the Group and increase the bargaining position of property owners seeking to become a franchisee, or engage a manager. The terms of new franchise or management agreements may not be as favorable as current arrangements and the Group may not be able to renew existing arrangements on similarly favorable terms or at all.

There can also be no assurance that the Group will be able to identify, retain or add franchisees to the Group system or to secure management contracts. For example, the availability of suitable sites, planning and other local regulations or the availability and affordability of finance may all restrict the supply of suitable hotel development opportunities under franchise or management agreements. In connection with entering into franchise or management agreements, the Group may be required to make investments in, or guarantee the obligations of, third parties or guarantee minimum income to third parties. There are also risks that significant franchisees or groups of franchisees may have



interests that conflict, or are not aligned, with those of the Group including, for example, the unwillingness of franchisees to support brand improvement initiatives.

Changes in legislation or regulatory changes may be implemented that have the effect of favoring franchisees relative to brand owners.

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***The Group is exposed to the risks of political and economic developments***

The Group is exposed to the inherent risks of global and regional adverse political, economic and financial market developments, including recession, inflation, availability of affordable credit and currency fluctuations that could lower revenues and reduce income. A recession reduces leisure and business travel to and from affected countries and adversely affects room rates and/or occupancy levels and other income-generating activities. This may result in deterioration of results of operations and potentially reduce the value of properties in affected economies. The owners or potential owners of hotels franchised or managed by the Group face similar risks which could adversely impact the Group's ability to retain and secure franchise or management agreements. More specifically, the Group is highly exposed to the US market and, accordingly, is particularly susceptible to adverse changes in the US economy.

Further political or economic factors or regulatory action could effectively prevent the Group from receiving profits from, or selling its investments in, certain countries, or otherwise adversely affect operations. For example, changes to tax rates or legislation in the jurisdictions in which the Group operates could decrease the proportion of profits the Group is entitled to retain, or the Group's interpretation of various tax laws and regulations may prove to be incorrect, resulting in higher than expected tax charges.

***The Group requires the right people, skills and capability to manage growth and change***

In order to remain competitive, the Group must employ the right people. This includes hiring and retaining highly skilled employees with particular expertise or leadership capability. The implementation of the Group's strategic business plans could be undermined by failure to build resilient corporate culture, recruit or retain key personnel, unexpected loss of key senior employees, failures in the Group's succession planning and incentive plans, or a failure to invest in the development of key skills.

Some of the markets in which the Group operates are experiencing economic growth and the Group must compete against other companies inside and outside the hospitality industry for suitably qualified or experienced employees. Failure to attract and retain these employees may threaten the success of the Group's operations in these markets. Additionally, unless skills are supported by a sufficient infrastructure to enable knowledge and skills to be passed on, the Group risks losing accumulated knowledge if key employees leave the Group.

***The Group is exposed to the risk of events that adversely impact domestic or international travel***

The room rates and occupancy levels of the Group could be adversely impacted by events that reduce domestic or international travel, such as actual or threatened acts of terrorism or war, epidemics, travel-related accidents, travel-related industrial action, increased transportation and fuel costs and natural disasters, resulting in reduced worldwide travel or other local factors impacting individual hotels. A decrease in the demand for hotel rooms as a result of such events may have an adverse impact on the Group's operations and financial results. In addition, inadequate preparedness, contingency planning or recovery capability in relation to a major incident or crisis may prevent operational continuity and consequently impact the value of the brand or the reputation of the Group.

***The Group is reliant upon its proprietary reservations system and is exposed to the risk of failures in the system and increased competition in reservations infrastructure***

The value of the brands of the Group is partly derived from the ability to drive reservations through its proprietary HolidexPlus reservations system, a central repository of all hotel room inventories linked electronically to multiple sales channels including the Group's own websites, call centers and hotels, third-party intermediaries and travel agents.

Lack of resilience in operational availability could lead to prolonged service disruption and may result in significant business interruption and subsequent impact on revenues. Lack of investment in these systems may also result in reduced ability to compete. Additionally, failure to maintain an appropriate e-commerce strategy and select the right partners could erode the Group's market share.

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***The Group is exposed to inherent risks in relation to technology and systems***

The Group is reliant upon certain technologies and systems (including IT systems) for the running of its business, particularly those which are highly integrated with business operational processes. Disruption to those technologies or systems could adversely affect the efficiency of the business, notwithstanding business continuity or disaster recovery processes. The Group may have to make substantial additional investments in new technologies or systems to remain competitive. Failing to keep pace with developments in technologies or systems may put the Group at a competitive disadvantage. The technologies or systems that the Group chooses may not be commercially successful or the technology or system strategy employed may not be sufficiently aligned with the needs of the business or responsive to changes in business strategy. As a result, the Group could lose customers, fail to attract new customers or incur substantial costs or face other losses.

***The Group is exposed to the risks of the hotel industry supply and demand cycle***

The future operating results of the Group could be adversely affected by industry overcapacity (by number of rooms) and weak demand due, in part, to the cyclical nature of the hotel industry, or other differences between planning assumptions and actual operating conditions. Reductions in room rates and occupancy levels would adversely impact the results of Group operations.

***The Group may experience a lack of selected development opportunities***

While the Group is operating in 100 countries and territories, if the availability of suitable development sites becomes limited for the Group and its prospective hotel owners, for example, due to saturation or changing geo-political circumstances, this could adversely affect the Group's future growth pipeline.

***The Group is exposed to risks related to corporate responsibility***

The reputation of the Group and the value of its brands are influenced by a wide variety of factors, including the perception of key stakeholders and the communities in which the Group operates. The social and environmental impacts of business are under increasing scrutiny, and the Group is exposed to the risk of damage to its reputation if it fails to demonstrate sufficiently responsible practices, ethical behavior or fails to comply with regulatory requirements in a number of areas such as fraud, bribery and corruption, safety and security, sustainability and responsible tourism, environmental management, equality, diversity and human rights, and support for local communities.

***The Group is exposed to the risk of litigation***

The Group could be at risk of litigation from many parties, including guests, customers, joint venture partners, suppliers, employees, regulatory authorities, franchisees and/or the owners of hotels managed by it. Claims filed in the US may include requests for punitive damages as well as compensatory damages. Exposure to litigation or fines imposed by regulatory authorities may also affect the reputation of the Group.

***The Group may face difficulties insuring its business***

Historically, the Group has maintained insurance at levels determined to be appropriate in light of the cost of cover and the risk profiles of the business in which it operates. However, forces beyond the Group's control including market forces, may limit the scope of coverage the Group can obtain and the Group's ability to obtain coverage at reasonable rates. Other forces beyond the Group's control, such as terrorist attacks or natural disasters may be uninsurable or simply too expensive to insure. Inadequate or insufficient insurance could expose the Group to large claims or could result in the loss of capital invested in properties, as well as the anticipated future revenue from properties, and could

leave the Group responsible for guarantees, debt or other financial obligations related to such properties.

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***The Group is exposed to a variety of risks associated with its financial stability, ability to borrow and satisfy debt covenants***

While the strategy of the Group is to extend the hotel network through activities that do not involve significant amounts of its own capital, the Group does require capital to fund some development opportunities, and to maintain and improve owned hotels. The Group is reliant on having financial strength and access to borrowing facilities to meet these expected capital requirements. The majority of the Group's borrowing facilities are only available if the financial covenant in the facilities are complied with. Non-compliance with covenants could result in the lenders demanding repayment of the funds advanced. If the Group's financial performance does not meet market expectations, it may not be able to refinance existing facilities on terms considered favorable.

***The Group is required to comply with data privacy regulations***

Existing and emerging data privacy regulations limit the extent to which the Group can use personal identifiable information. Compliance with these regulations in each jurisdiction in which the Group operates may require changes in the way data is collected, monitored, shared and used, which could increase operating costs or limit the advantages from processing such data. In addition, non-compliance with data privacy regulations may result in fines, damage to reputation or restrictions on the use or transfer of information.

***The Group is exposed to the risks related to information security***

The Group is increasingly dependent upon the availability, integrity and confidentiality of information including, but not limited to, guest and employee credit card, financial and personal data, business performance and financial reporting.

The reputation and performance of the Group may be adversely affected if it fails to maintain appropriate confidentiality of information and ensure relevant controls are in place to enable the release of information only through the appropriate channels in a timely and accurate manner.

***The Group is exposed to funding risks in relation to the defined benefits under its pension plans***

The Group is required by law to maintain a minimum funding level in relation to its ongoing obligation to provide current and future pensions for members of its UK pension plans who are entitled to defined benefits. In addition, if certain plans of the Group are wound-up, the Group could become statutorily liable to make an immediate payment to the trustees to bring the funding of defined benefits to a level which is higher than the minimum legal requirements. The contributions payable by the Group must be set with a view to making prudent provision for the benefits accruing under the plans of the Group.

In particular, the trustees of the Group's UK defined benefit plan may demand increases to the contribution rates relating to the funding of this plan, which would oblige relevant employers of the Group to contribute extra amounts. The trustees must consult the plan's actuary and principal employer before exercising this power. In practice, contribution rates are agreed between the Group and the trustees on actuarial advice, and are set for three-year terms. The funding implications of the last actuarial review are disclosed in the notes to the Group's Consolidated Financial Statements on page F-30.

**ITEM 4. INFORMATION ON THE COMPANY**

**SUMMARY**

*Group overview*

The Group is an international hotel business which owns a portfolio of established and diverse hotel brands, including InterContinental Hotels & Resorts ( InterContinental ), Crowne Plaza Hotels & Resorts ( Crowne Plaza ), Holiday Inn Hotels & Resorts (including Holiday Inn Club Vacations) ( Holiday Inn ), Holiday Inn Express, Staybridge Suites, Candlewood Suites and Hotel Indigo. At December 31, 2010, the Group had 4,437 franchised, managed, owned and leased hotels and 647,161 guest rooms in 100 countries and territories around the world. The Group also manages the hotel loyalty program, Priority Club Rewards.

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The Group's revenue and earnings are derived from hotel operations, which include franchise and other fees paid under franchise agreements, management and other fees paid under management contracts, where the Group operates third-party hotels, and operation of the Group's owned and leased hotels.

At March 25, 2011, InterContinental Hotels Group PLC had a market capitalization of approximately £3.7 billion, and was included in the list of FTSE 100 companies, a list of the 100 largest companies by market capitalization on the London Stock Exchange.

InterContinental Hotels Group PLC is the holding company for the Group. Six Continents Limited (formerly Six Continents PLC), which was formed in 1967, is the principal subsidiary company. The Company's corporate headquarters are in the United Kingdom, and the registered address is:

InterContinental Hotels Group PLC  
Broadwater Park  
Denham  
Buckinghamshire UB9 5HR  
Tel: +44 (0) 1895 512000  
Internet address: [www.ihgplc.com](http://www.ihgplc.com)

InterContinental Hotels Group PLC was incorporated in Great Britain on May 21, 2004 and registered in, and operates under, the laws of England and Wales. Operations undertaken in countries other than England and Wales are subject to the laws of those countries in which they reside.

### ***Group history and recent developments***

The Group, formerly known as Bass and, more recently, Six Continents, was historically a conglomerate operating as, among other things, a brewer, soft drinks manufacturer, hotelier, leisure operator, and restaurant, pub and bar owner. In the last several years, the Group has undergone a major transformation in its operations and organization, as a result of the Separation (as discussed below) and a number of significant disposals during this period, which has narrowed the scope of its business.

On April 15, 2003, following shareholder and regulatory approval, Six Continents PLC (as it then was) separated into two new listed groups, InterContinental Hotels Group PLC (as it then was) comprising the Hotels and Soft Drinks businesses and Mitchells & Butlers plc comprising the Retail and Standard Commercial Property Developments businesses (the Separation).

The Group disposed of its interests in the soft drinks business by way of an initial public offering (IPO) of Britvic, a manufacturer and distributor of soft drinks in the United Kingdom, in December 2005.

### ***Acquisitions and dispositions***

From Separation to December 31, 2010, 185 hotels with a net book value of \$5.3 billion have been sold, generating aggregate proceeds of \$5.6 billion. Of these 185 hotels, 166 hotels have remained in the Group's global system (the number of hotels and rooms franchised, managed, owned and leased by the Group) through either franchise or management agreements. At December 31, 2010, the Group owned 15 hotels.

The following provides details relating to the hotels disposed and retained pursuant to the asset disposal program.



| <b>Asset disposal program detail</b>                      | <b>Number of<br/>hotels</b> | <b>Proceeds<br/>(\$ billion)</b> | <b>Net book<br/>value</b> |
|---|-----------------------------|----------------------------------|---------------------------|
| Disposed since April 2003                                 | 185                         | 5.6                              | 5.3                       |
| Remaining owned and leased hotels as of December 31, 2010 | 15                          |                                  | 1.5                       |

During 2010, the Group disposed of the Holiday Inn Lexington for \$5 million and the InterContinental Buckhead, Atlanta for \$105 million. During 2009, the Group disposed of the InterContinental Sao Paulo for \$22 million. During 2008, the Group disposed of the Holiday Inn Jamaica for \$30 million.

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The Group also divested a number of equity interests for total proceeds of \$17 million, \$15 million and \$61 million in 2010, 2009 and 2008, respectively. The most significant interests sold were a 31.25% interest in the Crowne Plaza Christchurch and a 17% interest in the Crowne Plaza Amsterdam in 2008. In 2010, a loan repayment of \$11 million was also received.

The asset disposal program which commenced in 2003 has significantly reduced the capital requirements of the Group whilst largely retaining the hotels in the Group's system through management and franchise agreements.

Capital expenditure in 2010 totaled \$95 million compared with \$148 million in 2009 and \$108 million in 2008. 2009 included the \$65 million purchase of the Hotel Indigo San Diego.

At December 31, 2010 capital committed, being contracts placed for expenditure on property, plant and equipment and intangible assets not provided for in the Consolidated Financial Statements, totaled \$14 million.

On October 24, 2007 the Group announced a worldwide relaunch of its Holiday Inn brand family which is now substantially complete. In support of this relaunch, the Group has made a non-recurring revenue investment of \$63 million which has been charged to the Consolidated income statement as an exceptional item since the 2007 relaunch. During 2010, \$9 million (2009 \$19 million, 2008 \$35 million) was charged.

**Return of funds**

Since March 2004, the Group has returned over £3.5 billion of funds to shareholders by way of special dividends, share repurchase programs and capital returns (see table below).

A £150 million share repurchase program was announced on February 20, 2007. During 2010 no shares were repurchased. By March 25, 2011, a total of 14.4 million shares had been repurchased under the £150 million repurchase program at an average price per share of 831 pence per share (approximately £120 million). Purchases are made under the existing authority from shareholders which will be renewed at the Company's Annual General Meeting. Any shares repurchased under these programs will be canceled.

Information relating to the purchases of equity securities can be found in Item 16E.

| <b>Return of funds program</b>    | <b>Timing</b>         | <b>Total return</b> | <b>Returned to date<sup>(i)</sup></b> | <b>Still to be returned</b> |
|-----------------------------------|-----------------------|---------------------|---------------------------------------|-----------------------------|
| £501 million special dividend     | Paid in December 2004 | £501m               | £501m                                 | Nil                         |
| First £250 million share buyback  | Completed in 2004     | £250m               | £250m                                 | Nil                         |
| £996 million capital return       | Paid in July 2005     | £996m               | £996m                                 | Nil                         |
| Second £250 million share buyback | Completed in 2006     | £250m               | £250m                                 | Nil                         |
| £497 million special dividend     | Paid in June 2006     | £497m               | £497m                                 | Nil                         |
| Third £250 million share buyback  | Completed in 2007     | £250m               | £250m                                 | Nil                         |
| £709 million special dividend     | Paid in June 2007     | £709m               | £709m                                 | Nil                         |
| £150 million share buyback        | Deferred              | £150m               | £120m                                 | £30m                        |
| <b>Total</b>                      |                       | <b>£3,603m</b>      | <b>£3,573</b>                         | <b>£30m</b>                 |

(i) As of March 25, 2011.

***Hotels***

The Group is an international hotel business which owns a portfolio of established and diverse hotel brands, including InterContinental Hotels & Resorts, Crowne Plaza Hotels & Resorts, Holiday Inn Hotels & Resorts (including Holiday Inn Club Vacations), Holiday Inn Express, Staybridge Suites, Candlewood Suites and Hotel Indigo. At December 31, 2010, the Group had 4,437 franchised, managed, owned and leased hotels and 647,161 guest rooms in 100 countries and territories around the world. The Group also manages the hotel loyalty program, Priority Club Rewards.

**Table of Contents****SEGMENTAL INFORMATION*****Geographic segmentation***

The following table show the Group's revenue and operating profit before exceptional operating items and the percentage by geographical area, for the years ended December 31, 2010, 2009 and 2008.

|   | <b>Year ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2010</b>                    | <b>2009</b> | <b>2008</b> |
|   | (\$ million)                   |             |             |
| Revenue <sup>(1)</sup>  |                                |             |             |
| Americas  | 807                            | 772         | 963         |
| EMEA  | 414                            | 397         | 518         |
| Asia Pacific  | 303                            | 245         | 290         |
| Central <sup>(2)</sup>  | 104                            | 124         | 126         |
| Total   | 1,628                          | 1,538       | 1,897       |
| Operating profit before exceptional operating items <sup>(1)(3)</sup> |                                |             |             |
| Americas  | 369                            | 288         | 465         |
| EMEA  | 125                            | 127         | 171         |
| Asia Pacific  | 89                             | 52          | 68          |
| Central   | (139)                          | (104)       | (155)       |
| Total   | 444                            | 363         | 549         |
|   |                                |             |             |
|   | <b>Year ended December 31,</b> |             |             |
|   | <b>2010</b>                    | <b>2009</b> | <b>2008</b> |
|   | (%)                            |             |             |
| Revenue   |                                |             |             |
| Americas  | 49.6                           | 50.2        | 50.8        |
| EMEA  | 25.4                           | 25.8        | 27.3        |
| Asia Pacific  | 18.6                           | 15.9        | 15.3        |
| Central   | 6.4                            | 8.1         | 6.6         |
| Total   | 100.0                          | 100.0       | 100.0       |
| Operating profit before exceptional operating items                   |                                |             |             |
| Americas  | 83.1                           | 79.3        | 84.7        |
| EMEA  | 28.2                           | 35.0        | 31.1        |
| Asia Pacific  | 20.0                           | 14.3        | 12.4        |
| Central   | (31.3)                         | (28.6)      | (28.2)      |

|       |       |       |       |
|-------|-------|-------|-------|
| Total | 100.0 | 100.0 | 100.0 |
|-------|-------|-------|-------|

- (1) The results of operations have been translated into US dollars at the average rates of exchange for the year. In the case of sterling, the translation rate is \$1 = £0.65 (2009 \$1 = £0.64, 2008 \$1 = £0.55). In the case of the euro, the translation rate is \$1 = 0.76 (2009 \$1 = 0.72, 2008 \$1 = 0.68).
- (2) Central revenue primarily relates to Holidex (the Group's proprietary reservation system) fee income. Central operating profit includes central revenue less costs related to global functions.
- (3) Operating profit before exceptional operating items does not include exceptional operating items for all periods presented. Exceptional operating items (charge unless otherwise noted) by region were the Americas \$8 million (2009 \$301 million, 2008 \$99 million); EMEA credit of \$3 million (2009 \$22 million, 2008 \$21 million); Asia Pacific \$2 million (2009 \$7 million, 2008 \$2 million); and Central \$nil (2009 \$43 million, 2008 \$10 million).

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**BUSINESS OVERVIEW**

The Group is an international hotel business which owns a portfolio of established and diverse hotel brands, including InterContinental Hotels & Resorts, Crowne Plaza Hotels & Resorts, Holiday Inn Hotels & Resorts (including Holiday Inn Club Vacations), Holiday Inn Express, Staybridge Suites Candlewood Suites and Hotel Indigo. At December 31, 2010, the Group had 4,437 franchised, managed, owned and leased hotels and 647,161 guest rooms in 100 countries and territories around the world. The Group also manages the hotel loyalty program, Priority Club Rewards.

*Industry and market trends*

2010 was a turnaround year for the global economy, with clear signs that the global recession was easing during the second half and business and consumer confidence returning. This assisted the hotel industry's recovery from a challenging economic period. The lodging industry is cyclical, tending to reflect the state of the general economic cycle. Historically, in previous cycles the industry has experienced periods of five to eight years of growth in revenue per available room (RevPAR) followed by up to two years of decline. Demand has rarely fallen for sustained periods and it is the interplay between hotel supply and demand that drives longer-term fluctuations in RevPAR.

The expected recovery in demand took place in 2010. The more modest increases in industry pricing, or average daily rate, which along with occupancy make up RevPAR, was caused by the increase in supply of hotel rooms globally, a legacy of the growth in hotel construction which began prior to the downturn.

The sustained success of the economic recovery is likely to be determined by both the challenging choices policy makers are faced with regarding austerity measures and the issues surrounding sovereign debt, along with the response of corporations and the financial sector. Corporations will need to play an important role in the recovery through sustained investment and job creation, and the Group, with an ambitious program to open new hotels, anticipates the need to recruit approximately 160,000 people over the next few years.

The Group monitors key industry drivers and business fundamentals, such as RevPAR, to ensure its strategy remains well suited to the environment and the Group's capabilities.

Different regions, countries and types of demand vary in the speed they recover and it is our understanding of local demand drivers, combined with a global outlook, that help us anticipate the needs of different types of guest demand and so continue to develop the business to meet these needs. As an example, the Group's recent launch of new tools to support meetings and events in our hotels was well-timed with the earlier than anticipated recovery in this type of demand. Many commentators thought meetings and events business would remain subdued into 2011.

There are a number of external drivers from which IHG expects to benefit:

global economic recovery – the global economy grew by 3.8% during 2010 (Oxford Economics), and US historic market data show that following recessions, hotel industry revenues broadly increase ahead of Gross Domestic Product (GDP) (Smith Travel Research). We expect the current recovery to be similar, and are investing in the business to capture demand as it continues to strengthen;

increase in affluence and freedom to travel in emerging markets – countries such as China are increasingly significant as domestic and international travel markets. They already have a sizeable hotel industry, and the importance of hotel brands in such emerging markets is growing;

rising global travel volumes    airline capacity continues to grow, with affordability of travel improving globally. Business travel is expected to recover in most markets in 2011 and leisure travellers    who have been resilient in the downturn    will continue to travel both internationally and within domestic markets;

change in demographics    as the population ages and becomes wealthier in developed markets, increased leisure time and incomes encourage more travel and hotel stays; conversely, younger generations are increasingly seeking a better work/life balance, with higher expectations from those providing their accommodation. This has positive implications for increased leisure travel; and

demand for branded hotels is growing faster than that for independent hotels.

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**Our strategy**

With a portfolio of well-established brands, in the best developed and emerging markets, the Group is using its size, scale, people and expertise to realize its Vision of becoming one of the world's great companies. The Group will be a great company when guests love to stay with us, people love to work for us, owners love our brands and investors love our performance. This strategy is measured by a series of key performance indicators around **Where we compete** and **How we win** (pages 22 and 23).

The Group's strategy has ensured that it remains the largest hotel company in the world, by number of rooms. By grounding its operations and growth in its core purpose of creating Great Hotels Guests Love, the Company uses elements of its strategy, such as the business model of third-party ownership, to grow faster than its global competitors.

*Delivering the elements of the Group's strategy*

**Competing with an appropriate business model**

The Group's business model has a clear focus on franchising and managing hotels, rather than owning them outright, enabling the Group to grow at an accelerated pace, with limited capital investment. Furthermore, the Group benefits from the reduced volatility of fee-based income streams, as compared with the ownership of assets.

A key characteristic of the franchised and managed business is that it generates more cash than is required for investment in the business, with a high return on capital employed. At December 31, 2010 87% of operating profit before regional and central overheads, exceptional items, interest and tax is derived from franchised and managed operations.

Where necessary, the Group actively supports its brands by employing its own capital to showcase best-in-class operations through flagship assets.

The Group's business model creates opportunities to build relationships with independent hotel owners and generate revenues by offering access to our global demand delivery systems, where guests can book their hotels through the Group's booking channels, including branded websites and call centers. The latest example is our strategic relationship with Summit Hotel Properties Inc. (Summit), a US hotel investment company focused on branded hotels. On any unbranded hotel bought by Summit, the Group now has first rights to give the hotel a Group's brand and earn fee revenues through generating demand for that hotel.

The key features of the Group's business model are represented in the following table and charts.

|   | <b>Brand</b>       | <b>Marketing and distribution</b> | <b>Staff</b> | <b>Ownership</b> | <b>The Group's capital</b> | <b>The Group's income</b> |
|---|--------------------|-----------------------------------|--------------|------------------|----------------------------|---------------------------|
| Franchised<br>This is the largest part of our business: 3,783 hotels operate under franchise agreements | The Group's brands | The Group                         | Third party  | Third party      | None                       | Fee % of rooms revenue    |



|   |             |           |  |             |          |   |
|---|-------------|-----------|--|-------------|----------|---|
| Managed<br>The Group manages<br>639 hotels worldwide  | The Group s | The Group | The Group<br>usually<br>supplies<br>general<br>manager as<br>a minimum | Third party | Low/none | Fee % of<br>total<br>revenue<br>plus % of<br>profit |
| Owned and leased<br>The Group owns 15<br>hotels worldwide (less<br>than 1% of our<br>portfolio) | The Group s | The Group | The Group  | The Group   | High     | All<br>revenues<br>and profits                      |

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The following table shows the number of hotels and rooms franchised, managed, owned and leased by the Group as at December 31, 2010, 2009 and 2008.

|      | Franchised       |                 | Managed<br>contracts and joint<br>ventures |                 | Owned and<br>leased |                 | Total            |                 |
|------|------------------|-----------------|--|-----------------|---------------------|-----------------|------------------|-----------------|
|      | No. of<br>hotels | No. of<br>rooms | No. of<br>hotels                           | No. of<br>rooms | No. of<br>hotels    | No. of<br>rooms | No. of<br>hotels | No. of<br>rooms |
| 2010 | 3,783            | 479,320         | 639  | 162,711         | 15                  | 5,130           | 4,437            | 647,161         |
| 2009 | 3,799            | 483,541         | 622  | 157,287         | 17                  | 5,851           | 4,438            | 646,679         |
| 2008 | 3,585            | 465,967         | 585  | 148,240         | 16                  | 5,644           | 4,186            | 619,851         |

**The Group's continuing operating profit\* by ownership type for the year ended December 31, 2010:****The Group's global room count by ownership type at December 31, 2010:**

\* Before regional and central overheads, exceptional items, interest and tax

**Competing in developed and emerging markets**

When considering open hotel rooms and those in development, the Group has leadership positions in 15 of the top 20 markets globally. These markets alone account for over 80% of global lodging spend. These include large developed markets such as the United States ( US ), United Kingdom ( UK ), and Germany, as well as emerging markets like China.

The US is the largest market for branded rooms, with 3.4 million. The segment in the US with the greatest share is midscale, with 1.3 million branded hotels rooms, and the Group's Holiday Inn brand family is the largest operator in this segment.

The Group is also focused on growing in large markets such as the UK and Germany where it ranks second and third, respectively in terms of number of available rooms. The benefits of a large hotel presence across these high-value self-supporting markets for the Group include the ability to build relationships with the largest possible number of guests.

The Group is the largest hotel company in China, the emerging market with the greatest scale, having 0.5 million branded rooms. The Group, which was the first international chain to open hotels in the country, remains the largest, with close to 50,000 rooms. The rapid pace of openings for the Group and the wider lodging industry shows that China, and other emerging markets are behaving as the Group has seen in developed markets over the past 50 years. The strong demand drivers for hotels suggest these will remain key growth markets.

Outside the largest markets, the Group focuses on achieving presence for its biggest brands in key gateway cities which show the potential for high demand from business and leisure guests, and where its brands can generate revenue premiums.

In the hotel industry, the future supply of hotels and hotel rooms is visible through the pipeline, and the Group's pipeline reflects the sustainability of its leadership position.

In 2010, the Group's portfolio opened 35,744 rooms in 29 countries, and signed a further 55,598 into the pipeline, across 38 countries. The Group currently has 204,859 rooms in 1,275 hotels under development in 64 countries.

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The Group's pipeline ensures sustainable development in new and emerging markets that best suit the Company's strengths and anticipate the future needs of customers. The Group has committed development teams ensuring a sizeable pipeline in developing markets: during 2010 the Group opened 7,253 rooms in Greater China, representing 20% of all new rooms opened by it across the globe during 2010.

The Group's pipeline is the largest branded hotel pipeline in the world, representing 18% of all hotels under development, including those that are independent or unaffiliated.

### **Winning with our scale and expertise**

The major benefit the Group brings to guests who stay in the Group's portfolio of hotels, and owners who invest with us, is our system to help guests book and stay with us, and then maintain the relationship with them after they leave. This includes having hotels in key locations, great brands with consumer appeal, efficient reservations systems, global web presence, our loyalty rewards schemes, along with other elements. Together, these form the largest such system in the industry and are the engine of our business, delivering, on average, 68% of total rooms revenue in 2010.

With continued focus on the success of this global system, we have developed best-in-class marketing and technology to support our hotels and drive incremental revenues.

Our focus on key geographical markets where we operate a large number of hotels, such as the US, UK, China, Middle East and Germany, means we can run hotels and our operating system with greater efficiencies, delivering more to the consumer at a lower cost.

The size of the global hotel market is estimated by the Group to be close to 20 million rooms. Competitors in the market include other branded hotel companies, both large and small, international and domestic, and independently owned hotels.

IHG remains the largest branded hotel company, with our share currently at approximately 10% of the branded rooms (Smith Travel Research), and a presence in 100 countries and territories. Leading research (Smith Travel Research) calculates that there are 6.6 million branded hotel rooms, with the remainder a combination of independent hotels, guesthouses and other types of lodging.

Although currently less than half of all hotel rooms are branded, the benefits of being part of a brand are recognized by many owners and the growth of branded rooms has exceeded the growth of unbranded rooms over the past 10 years. Raising finance is still an issue globally, and branded hotels are perceived as offering greater security through global reservations systems, loyalty schemes, and international networks. Branded hotel companies, such as the Group, are attractive to independent hotel owners and are therefore gaining market share at the expense of the unbranded portion of the industry. The Group is well positioned to benefit from this trend.

Hotel owners are increasingly recognising the benefits of franchising or managing with the Group, which can offer a portfolio of brands to suit the different real estate opportunities an owner may have, together with effective revenue delivery through global reservations channels. Furthermore, hotel ownership is increasingly being separated from hotel operations, encouraging hotel owners to use third parties, such as the Group, to manage their hotels.

### **Winning with our people and values**

Our Vision can only be realized if we have collaborative and engaged employees, delivering the right experience to our guests through shared values and living our brands. We have extensive on-boarding, communication, development and recognition programs, aligned under our employment brand, Room to be yourself, providing the right

environment for our people to be successful.

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Our people dictate our culture, and the Group is aligned around great values which are consistently brought to life through a set of five behaviors, the Winning Ways :

Do the right thing;

Show we care;

Aim Higher;

Celebrate difference; and

Work better together.

## **Business relationships with others**

The Group maintains effective relationships across all aspects of its operations. The Group's operations are not dependent upon any single customer, supplier or hotel owner due to the extent of its brands, market segments and geographical coverage. For example, the Group's largest third-party hotel owner controls just 3% of the Group's total room count.

The Group continued to enhance and streamline its procurement processes during 2010, and with the implementation of initiatives to combat waste and enhance relationships with suppliers, the Group is striving to ensure best-practice is employed throughout the Group. With a focus on ensuring high-quality goods and services are sourced at competitive prices, the Group strives to ensure enhanced value for the Group, our hotel owners and shareholders.

IHG is proud of its strong and important relationship with the IAHI, the Owners' Association for owners of hotels in the Group's seven brands across the world. IHG meets with the IAHI, in large and small groups, on a regular basis and works together to support and facilitate the continued development of the Group's brands and systems. During 2010, the combined work of the Group and IAHI implemented several enhancements to the Group's system.

Examples of such enhancements include:

*Holiday Inn relaunch* – the near completion of the \$1 billion global relaunch of the Holiday Inn brand family;

*InnSupply* – improving purchasing efficiencies and streamlining the procurement processes across both organizations;

*Way of Sales* – developing best-in-class practices for the sales operations of both organizations, having identified critical roles for generating revenues;

*Celebrate Service week* – giving recognition and thanks to the many thousands of front-line employees, and emphasizing engagement through the Group's brands; and

*People Tools* – enhancing the recruitment, hiring, training and retention practices across both organizations, with specific focus on reflecting the individual qualities of each brand. These tools are supplied to all hotels: managed, franchised and owned and leased.

Many jurisdictions and countries regulate the offering of franchise agreements and recent trends indicate an increase in the number of countries adopting franchise legislation. As a significant percentage of the Group's revenue is derived from franchise fees, the Group's continued compliance with franchise legislation is important to the successful

deployment of the Group's strategy.

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**Measuring our success**

We measure our success in terms of shareholder value, as well as through a set of strategic priorities. These form our key performance indicators (KPIs) to ensure a consistent approach to running the business. These KPIs consist of

Where we compete , including the appropriate business model, key target markets and consumer segments; and How we win , including financial returns, our people, the guest experience and responsible business.

**Where we compete**

| <b>Strategic priorities</b>  | <b>Key performance indicators (KPIs)</b>   | <b>Current status and 2010 developments</b>   | <b>2011 priorities</b>  |
|--|--|---|---|
| To accelerate profitable growth of our core business in the largest markets where presence and scale really count and also in key global gateway cities. Seek opportunities to leverage our scale in new business areas. | Sustained system size growth; and deal signings focused in scale markets and key gateway cities. | System size maintained at 647,161 rooms; over 90% of deals signed in scale markets and key gateway cities; re-entry into Hawaii with a Holiday Inn Resort; opening our second Hotel Indigo in London, and our first in Asia Pacific, on the Bund in Shanghai; 17 signings of Hotel Indigo and Staybridge Suites outside of North America; and 259 hotels opened globally. | Continue international roll-out of Staybridge Suites and Hotel Indigo; accelerate growth strategies in quality locations in agreed scale markets; and continue to leverage scale and build upon improved strategic position during the economic downturn. |



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**How we win**

**Strategic priorities**

*Financial returns*

To generate higher returns for owners and the Group through increased revenue share, improved operating efficiency and growing margins.

*Our people*

Creating hotels that are well run, with brands brought to life by people who are proud of the work they do.

*Guest experience*

To operate a portfolio of brands attractive to both owners and guests that have clear market positions and differentiation in the eyes of the guest.

**Current status and 2010 developments**

Further procurement efficiencies made; enhanced Customer Relationship Management with new technology and campaign management tools to involve non-Priority Club Rewards (PCR) members; and enhanced communications with PCR loyalty program members with refreshed loyalty systems.

Launched and cascaded our Vision to become one of the world's great companies; developed management tools to deliver a branded guest experience; further emphasis on our culture of learning and development with industry recognition; Celebrate Service week global event to recognize our people, in partnership with the IAHI ownership community; and managing employee engagement.

Global pilots to identify opportunities to create branded hallmarks with guest appeal; near completion of the

**2011 priorities**

Capitalize on recovery of group and meetings business; strengthen global sales force effectiveness; optimize revenues from third party and Group websites; ensure the Group's industry leading system of delivering demand and revenue to hotels retains competitive advantage; and strengthen loyalty program, with enhanced member offer.

Cascade of branded management tools to whole hotel estate, including our franchised hotels; ongoing partnership with IAHI ownership community for people events; continued focus on developing skills to deliver our Vision and branding capability; and opportunities for employees and communities to be involved with Olympics partnership.

Leverage strong position of Holiday Inn relaunch

*Responsible business*

To take a proactive stance and seek creative solutions through innovation and collaboration on environment and community issues, and to drive increased value for the Group, owners, guests and the communities where we operate.

Holiday Inn relaunch; and grew our industry-leading loyalty program PCR, to 56 million members, contributing \$6.5 billion of global system rooms revenue.

with roll-out of global marketing initiatives; ensure growth plans of each brand aligns fully with corporate Vision; focus on strength of Priority Club Rewards and visibly enhance offering to its members in hotels and across global reservations channels; and

Green Engage developed (patent pending); rolled out to over 1,000 hotels by December 31, 2010;

increase the Group's business from Priority Club Rewards members.

collaborated with the University of Oxford's Department of Plant Sciences to understand better how hotel design and development impacts the environment; and

Continue to roll out Green Engage to our owned and managed hotels, and expand into the franchised estate in all regions;

Corporate Responsibility approach defined and agreed.

work with stakeholders, such as Harvard University, to educate decision-makers on the Group's economic impacts; and

continue to embed our community strategy, including establishing the IHG Academy program and activating our strategic partner in providing disaster recovery.

**Table of Contents****Segmental Results by Activity**

The following table shows the Group's continuing revenue and operating profit before exceptional operating items by activity and the percentage contribution of each activity, for the years ended December 31, 2010, 2009 and 2008.

|   | <b>Year ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2010</b>                    | <b>2009</b> | <b>2008</b> |
|   | (\$ million)                   |             |             |
| Revenue <sup>(1)</sup>  |                                |             |             |
| Americas  |                                |             |             |
| Franchised  | 465                            | 437         | 495         |
| Managed   | 119                            | 110         | 168         |
| Owned and leased  | 223                            | 225         | 300         |
|   | 807                            | 772         | 963         |
| EMEA  |                                |             |             |
| Franchised  | 81                             | 83          | 110         |
| Managed   | 130                            | 119         | 168         |
| Owned and leased  | 203                            | 195         | 240         |
|   | 414                            | 397         | 518         |
| Asia Pacific  |                                |             |             |
| Franchised  | 12                             | 11          | 18          |
| Managed   | 155                            | 105         | 113         |
| Owned and leased  | 136                            | 129         | 159         |
|   | 303                            | 245         | 290         |
| Central <sup>(2)</sup>  | 104                            | 124         | 126         |
| Total   | 1,628                          | 1,538       | 1,897       |
| Operating profit before exceptional operating items <sup>(1)(3)</sup> |                                |             |             |
| Americas  |                                |             |             |
| Franchised  | 392                            | 364         | 426         |
| Managed   | 21                             | (40)        | 51          |
| Owned and leased  | 13                             | 11          | 55          |
| Regional overheads  | (57)                           | (47)        | (67)        |
|   | 369                            | 288         | 465         |
| EMEA  |                                |             |             |
| Franchised  | 59                             | 60          | 75          |
| Managed   | 62                             | 65          | 95          |

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|                        |       |       |       |
|------------------------|-------|-------|-------|
| Owned and leased       | 40    | 33    | 45    |
| Regional overheads     | (36)  | (31)  | (44)  |
|                        | 125   | 127   | 171   |
| Asia Pacific           |       |       |       |
| Franchised             | 7     | 5     | 8     |
| Managed                | 73    | 44    | 55    |
| Owned and leased       | 35    | 30    | 43    |
| Regional overheads     | (26)  | (27)  | (38)  |
|                        | 89    | 52    | 68    |
| Central <sup>(2)</sup> | (139) | (104) | (155) |
| Total                  | 444   | 363   | 549   |

*Footnotes on page 25.*

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|   | <b>Year ended December 31,</b> |              |             |
|---|--------------------------------|--------------|-------------|
|   | <b>2010</b>                    | <b>2009</b>  | <b>2008</b> |
|   |                                | ( <i>%</i> ) |             |
| Revenue   |                                |              |             |
| Americas  |                                |              |             |
| Franchised  | 28.6                           | 28.4         | 26.1        |
| Managed   | 7.3                            | 7.2          | 8.9         |
| Owned and leased                                    | 13.7                           | 14.6         | 15.8        |
|   | 49.6                           | 50.2         | 50.8        |
| EMEA  |                                |              |             |
| Franchised  | 5.0                            | 5.4          | 5.8         |
| Managed   | 8.0                            | 7.7          | 8.9         |
| Owned and leased                                    | 12.4                           | 12.7         | 12.6        |
|   | 25.4                           | 25.8         | 27.3        |
| Asia Pacific  |                                |              |             |
| Franchised  | 0.7                            | 0.7          | 0.9         |
| Managed   | 9.5                            | 6.8          | 6.0         |
| Owned and leased                                    | 8.4                            | 8.4          | 8.4         |
|   | 18.6                           | 15.9         | 15.3        |
| Central   | 6.4                            | 8.1          | 6.6         |
| Total   | 100.0                          | 100.0        | 100.0       |
| Operating profit before exceptional operating items |                                |              |             |
| Americas  |                                |              |             |
| Franchised  | 88.3                           | 100.2        | 77.6        |
| Managed   | 4.7                            | (11.0)       | 9.3         |
| Owned and leased                                    | 2.9                            | 3.0          | 10.0        |
| Regional overheads                                  | (12.8)                         | (12.9)       | (12.2)      |
|   | 83.1                           | 79.3         | 84.7        |
| EMEA  |                                |              |             |
| Franchised  | 13.3                           | 16.5         | 13.6        |
| Managed   | 14.0                           | 17.9         | 17.3        |
| Owned and leased                                    | 9.0                            | 9.1          | 8.2         |
| Regional overheads                                  | (8.1)                          | (8.5)        | (8.0)       |
|   | 28.2                           | 35.0         | 31.1        |
| Asia Pacific  |                                |              |             |

|                    |        |        |        |
|--------------------|--------|--------|--------|
| Franchised         | 1.6    | 1.4    | 1.5    |
| Managed            | 16.4   | 12.1   | 10.0   |
| Owned and leased   | 7.9    | 8.2    | 7.8    |
| Regional overheads | (5.9)  | (7.4)  | (6.9)  |
|                    | 20.0   | 14.3   | 12.4   |
| Central            | (31.3) | (28.6) | (28.2) |
| Total              | 100.0  | 100.0  | 100.0  |

- (1) The results of operations have been translated into US dollars at the average rates of exchange for the year. In the case of sterling, the translation rate \$1 = £0.65 (2009 \$1 = £0.64, 2008 \$1 = £0.55). In the case of the euro, the translation rate is \$1 = 0.76 (2009 \$1 = 0.72, 2008 \$1 = 0.68).
- (2) Central revenue primarily relates to Holidex (the Group's proprietary reservation system) fee income. Central operating profit includes central revenue less costs related to global functions.
- (3) Operating profit before exceptional operating items does not include exceptional operating items for all periods presented. Exceptional operating items (charge unless otherwise noted) by region were the Americas \$8 million (2009 \$301 million, 2008 \$99 million); EMEA credit of \$3 million (2009 \$22 million, 2008 \$21 million); Asia Pacific \$2 million (2009 \$7 million, 2008 \$2 million); and Central \$nil (2009 \$43 million, 2008 \$10 million).

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### ***Global System***

In addition to management or franchise fees, hotels within the Group's system pay cash assessments and contributions which are collected by the Group for specific use within the System Fund (the Fund). The Fund also receives proceeds from the sale of Priority Club Rewards points. The Fund is managed for the benefit of hotels in the system with the objective of driving revenues for the hotels. The Fund is used to pay for marketing, the Priority Club Rewards loyalty program and the global reservations system.

*Priority Club Rewards:* The Group's worldwide loyalty scheme, Priority Club Rewards, is the largest of its kind in the hotel industry. Members enjoy a variety of privileges and rewards as they stay at the Group's hotels around the world. The global system room revenue generated from Priority Club Rewards members during 2010 was \$6.6 billion. Priority Club Rewards membership reached 56 million customers as at December 31, 2010, compared to 48 million as at December 31, 2009.

*Central Reservations System Technology:* The Group operates the HolidexPlus reservations system. The HolidexPlus system receives reservations requests entered on terminals located at most of the Group's reservations centers, as well as from global distribution systems operated by a number of major corporations and travel agents. Where local hotel systems allow, the HolidexPlus system immediately confirms reservations or indicates alternative accommodation available within the Group's network. Confirmations are transmitted electronically to the hotel for which the reservation is made.

*Reservations Call Centers:* The Group operates 10 reservations call centers around the world which enable it to sell in local languages in many countries and offer a high quality service to customers.

*Internet:* The Group introduced electronic hotel reservations in 1995. The Internet is an important communications, branding and distribution channel for hotel sales. During 2010, 24% (24% in 2009) of global system room revenue booked via the Internet through various branded websites, such as [www.intercontinental.com](http://www.intercontinental.com) and [www.holidayinn.com](http://www.holidayinn.com), as well as certified third parties.

The Group has established standards for working with third-party intermediaries – online travel distributors – who sell or re-sell the Group's branded hotel rooms via their Internet sites. Under the standards, certified distributors are required to respect the Group's trademarks, ensure reservations are guaranteed through an automated and common confirmation process, and clearly present fees to customers.

During 2010, global system room revenue booked through the Group's global systems (which includes Priority Club Rewards members, central reservations and call centers, global distribution systems and the Internet) was 68% (68% in 2009).

### ***Sales and Marketing***

The Group targets its sales and marketing expenditure in each region on driving revenue and brand awareness or, in the case of sales investments, targeting segments such as corporate accounts, travel agencies and meeting organizers. The majority of the Group's sales and marketing expenditure is funded by contractual fees paid by most hotels in the system.

**Table of Contents****Global Brands***Brands Overview*

The Group offers hotel brands that appeal to guests with different needs and tastes. This requires a portfolio of large global brands, growing alongside innovative new brands to meet the unique experiences our guests desire.

The hotel industry is usually split into segments based upon price point and consumer expectations. The Group is focused on the three segments that together generate over 90% of branded hotel revenues: midscale (broadly 3 star hotels), upscale (mostly 4 star), and luxury (5 star).

| <b>Brands</b>                               | <b>At December 31, 2010</b> |               |
|---|-----------------------------|---------------|
|   | <b>Room numbers</b>         | <b>Hotels</b> |
| InterContinental Hotels & Resorts           | 58,429                      | 171           |
| Crowne Plaza Hotels & Resorts               | 106,155                     | 388           |
| Holiday Inn Hotels & Resorts <sup>(1)</sup> | 230,117                     | 1,247         |
| Holiday Inn Express                         | 191,228                     | 2,075         |
| Staybridge Suites                           | 20,762                      | 188           |
| Candlewood Suites                           | 28,253                      | 288           |
| Hotel Indigo                                | 4,548                       | 38            |
| Other                                       | 7,669                       | 42            |
| <b>Total</b>                                | <b>647,161</b>              | <b>4,437</b>  |

(1) Includes Holiday Inn Club Vacations (2,892 rooms, 6 hotels)

*InterContinental Hotels & Resorts*

|                                      | <b>Americas</b> | <b>EMEA</b> | <b>Asia Pacific</b> |
|--------------------------------------|-----------------|-------------|---------------------|
| Average room rate \$( <sup>1</sup> ) | 158.54          | 232.90      | 174.76              |
| Room numbers( <sup>2</sup> )         | 19,120          | 20,111      | 19,198              |

(1) For the year ended December 31, 2010; quoted at constant US\$ exchange rate. Average room rate is for comparable InterContinental hotels.

(2) At December 31, 2010.

InterContinental Hotels & Resorts ( InterContinental ) is the Group's 5-star brand located in major cities in over 60 countries worldwide. With over 60 years' experience, the brand's understanding of high quality, understated service and outstanding facilities, coupled with a genuine interest in our guests differentiate it in a competitive segment. The philosophy of the brand is to enable every guest to maximize the enjoyment of their stay - specializing in engaging guests with the destination by sharing local knowledge to create authentic experiences that enrich our guests' lives and



help them broaden their outlook.

InterContinental hotels are principally managed by the Group. At December 31, 2010, there were 171 InterContinental hotels which represented 9% of the Group's total hotel rooms. During 2010, nine InterContinental hotels were added to the portfolio, while four hotels were removed.

**Table of Contents***Crowne Plaza Hotels & Resorts*

|                                      | <b>Americas</b> | <b>EMEA</b> | <b>Asia Pacific</b> |
|--------------------------------------|-----------------|-------------|---------------------|
| Average room rate \$( <sup>1</sup> ) | 101.94          | 140.39      | 105.16              |
| Room numbers( <sup>2</sup> )         | 57,073          | 22,941      | 26,141              |

(1) For the year ended December 31, 2010; quoted at constant US\$ exchange rate. Average room rate is for comparable Crowne Plaza hotels.

(2) At December 31, 2010.

Crowne Plaza Hotels & Resorts ( Crowne Plaza ), in the upscale, 4 star segment, specializes in offering state-of-the-art business and meeting facilities that provide productive, successful and energizing experiences to guests who believe travel is fun and rewarding.

The majority of Crowne Plaza hotels are operated under franchise agreements in the US and Europe, and managed in other markets by the Group. At December 31, 2010, there were 388 Crowne Plaza hotels which represented 16% of the Group's total hotel rooms. During 2010, 29 Crowne Plaza hotels were added to the portfolio, while seven hotels were removed.

*The Holiday Inn Family of Brands*

The Holiday Inn family of brands is the world's largest midscale hotel brand family by number of rooms, and the Group's most significant operation. Focused around a relaxed atmosphere, the brands are designed to support both business travellers and families. During 2010, the brand family neared completion of a \$1 billion refresh, updating their image by upgrading facilities, service and amenities, ensuring the brands continue to remain competitive within their midscale markets. The Holiday Inn family was the first international hotel chain to open in China in 1984 and the first hotel chain to launch a direct bookings website in 1995.

*Holiday Inn Hotels & Resorts*

|  | <b>Americas</b> | <b>EMEA</b> | <b>Asia Pacific</b> |
|--|-----------------|-------------|---------------------|
| Average room rate \$( <sup>1</sup> )         | 95.12           | 115.51      | 88.57               |
| Room numbers( <sup>2</sup> ( <sup>3</sup> )) | 147,575         | 52,945      | 29,597              |

(1) For the year ended December 31, 2010; quoted at constant US\$ exchange rate. Average room rate is for comparable Holiday Inn hotels.

(2) At December 31, 2010.

(3) The Americas total includes Holiday Inn Club Vacations (2,892 rooms).

Holiday Inn Hotels & Resorts (including Holiday Inn Club Vacations) ( Holiday Inn ) are predominantly operated under franchise agreements. At December 31, 2010, there were 1,247 Holiday Inn hotels which represented 36% of the Group's total hotel rooms, of which 64% were located in the Americas. During 2010, 53 Holiday Inn hotels were added to the portfolio, while 131 hotels were removed.

*Holiday Inn Express*

|                                      | <b>Americas</b> | <b>EMEA</b> | <b>Asia Pacific</b> |
|--------------------------------------|-----------------|-------------|---------------------|
| Average room rate \$( <sup>1</sup> ) | 95.55           | 95.18       | 45.70               |
| Room numbers( <sup>2</sup> )         | 159,867         | 23,706      | 7,655               |

(1) For the year ended December 31, 2010; quoted at constant US\$ exchange rate. Average room rate is for comparable Holiday Inn Express hotels.

(2) At December 31, 2010.

Holiday Inn Express hotels are almost entirely operated under franchise agreements. At December 31, 2010, there were 2,075 Holiday Inn Express hotels worldwide which represented 30% of the Group's total hotel rooms, of which 84% were located in the Americas. During 2010, 122 new Holiday Inn Express hotels were added to the portfolio, while 116 hotels were removed.

**Table of Contents***Staybridge Suites*

|                                      | <b>Americas</b> | <b>EMEA</b> |
|--------------------------------------|-----------------|-------------|
| Average room rate \$( <sup>1</sup> ) | 94.16           | 112.18      |
| Room numbers( <sup>2</sup> )         | 20,014          | 748         |

(1) For the year ended December 31, 2010; quoted at constant US\$ exchange rate. Average room rate is for comparable Staybridge Suites hotels.

(2) At December 31, 2010.

Staybridge Suites is the Group's upscale extended stay brand, offering a sociable, family-like atmosphere. It was the fastest upper-tier extended stay brand to reach the 50-hotel and 100-hotel milestones, and was ranked highest in the prestigious J.D. Power and Associates' 2009 North America Hotel Guest Satisfaction Index Study for extended stay hotels. In 2008 Staybridge Suites opened its first EMEA hotel in Liverpool and has since opened properties in Cairo, Abu Dhabi and Newcastle.

The Staybridge Suites brand is principally operated under management contracts and franchise agreements. At December 31, 2010 there were 188 Staybridge Suites hotels, which represented 3% of the Group's total hotel rooms, of which 96% (183 hotels) were located in the Americas. During 2010, seven hotels were added to the portfolio, and one hotel was removed.

*Candlewood Suites*

|                                      | <b>Americas</b> |
|--------------------------------------|-----------------|
| Average room rate \$( <sup>1</sup> ) | 62.30           |
| Room numbers( <sup>2</sup> )         | 28,253          |

(1) For the year ended December 31, 2010; quoted at constant US\$ exchange rate. Average room rate is for comparable Candlewood Suites hotels.

(2) At December 31, 2010.

Candlewood Suites is the Group's midscale extended stay brand that gives its guests all the essentials they need for a home-like stay at great value. Shortly after being acquired by IHG in 2003, Candlewood Suites won J.D. Power's award for highest extended stay guest satisfaction in North America in 2004 whilst also ranking first in the Market Metrix Hospitality Index survey for customer satisfaction. Candlewood Suites continues to lead the way in midscale extended stay lodging, with the most properties under development.

The Candlewood Suites brand is operated under management contracts and franchise agreements. At December 31, 2010, there were 288 Candlewood Suites hotels, which represented 4% of the Group's total rooms, all of which were located in the Americas. During 2010, 35 hotels were added to the portfolio, and one hotel was removed.

*Hotel Indigo*

|                                      | <b>Americas</b> | <b>EMEA</b> | <b>Asia Pacific</b> |
|--------------------------------------|-----------------|-------------|---------------------|
| Average room rate \$( <sup>1</sup> ) | 104.36          | 204.65      |                     |
| Room numbers( <sup>2</sup> )         | 4,254           | 110         | 184                 |

(1) For the year ended December 31, 2010; quoted at constant US\$ exchange rate. Average room rate is for comparable Hotel Indigo hotels.

(2) At December 31, 2010.

Hotel Indigo is the Group's boutique and youngest brand, launched in 2004, and focuses on a guest that appreciates art and design and that is seeking affordable luxury. Hotel Indigo provides guests with the refreshing design and intimate service synonymous with a boutique along with the consistency, reliability, and accessibility of a branded hotel. Each hotel is unique and reflects its local neighborhood with local murals and images, a vibrant color palette and locally sourced and seasonal menu items.

The Hotel Indigo brand is principally operated under franchise agreements. At December 31, 2010, there were 38 Hotel Indigo hotels, 35 located in the Americas. During 2010, five hotels were added to the portfolio, and no hotels were removed.

**Table of Contents*****Geographical Analysis***

Although it has worldwide hotel operations, the Group is most dependent on the Americas for operating profit, reflecting the structure of the branded global hotel market. The Americas region generated 63% of the Group's operating profit before central overheads and exceptional operating items during 2010.

The geographical analysis, split by number of rooms and operating profit, is set out in the table below.

|   | <b>Americas</b>     | <b>EMEA</b> | <b>Asia Pacific</b> |
|---|---------------------|-------------|---------------------|
|   | <b>(% of total)</b> |             |                     |
| Room numbers <sup>(1)</sup>   | 68                  | 19          | 13                  |
| Regional operating profit (before central overheads and exceptional operating items) <sup>(2)</sup> | 63                  | 22          | 15                  |

(1) At December 31, 2010.

(2) For the year ended December 31, 2010.

***Americas***

In the Americas, the largest proportion of rooms is operated under the franchise business model (89% of rooms in the Americas operate under this model) primarily in the midscale segment (Holiday Inn and Holiday Inn Express). Similarly, in the upscale segment, Crowne Plaza is predominantly franchised, whereas the majority of the InterContinental branded hotels are operated under franchise and management agreements. With 3,458 hotels (439,375 rooms), the Americas represented 68% of the Group's room count and 63% of the Group's operating profit before central overheads and exceptional operating items during the year ended December 31, 2010. The key profit producing region is the United States, although the Group is also represented in each of Latin America, Canada, Mexico and the Caribbean.

***EMEA***

In EMEA, the largest proportion of rooms is operated under the franchise business model primarily in the midscale segment (Holiday Inn and Holiday Inn Express). Similarly, in the upscale segment, Crowne Plaza is predominantly franchised whereas the majority of the InterContinental branded hotels are operated under management agreements. Comprising 694 hotels (120,852 rooms) at the end of 2010, EMEA represented 22% of the Group's operating profit before central overheads and exceptional operating items during the year ended December 31, 2010. Profits are primarily generated from hotels in the United Kingdom, Continental European gateway cities and the Middle East portfolio.

***Asia Pacific***

In Asia Pacific, the largest proportion of rooms are operated under the managed business model. The majority of hotels are in the midscale and upscale segments. Comprising 285 hotels (86,934 rooms) at December 31, 2010, Asia Pacific represents 15% of the Group's operating profit before central overheads and exceptional operating items during the year ended December 31, 2010. The Chinese tourism market continues to grow, with the country forecast to become one of the world's biggest tourist destinations within 10 years. At December 31, 2010 the Group had

145 hotels in Greater China and a further 147 hotels in development.

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The following table shows information concerning the geographical locations and ownership of the Group's hotels as at December 31, 2010.

|                            | Franchised   |                | Managed    |               | Owned and leased |              | Total        |                |
|----------------------------|--------------|----------------|------------|---------------|------------------|--------------|--------------|----------------|
|                            | Hotels       | Rooms          | Hotels     | Rooms         | Hotels           | Rooms        | Hotels       | Rooms          |
| <b>Americas</b>            |              |                |            |               |                  |              |              |                |
| InterContinental           | 27           | 7,616          | 26         | 10,015        | 3                | 1,489        | 56           | 19,120         |
| Crowne Plaza               | 191          | 50,761         | 18         | 6,312         |                  |              | 209          | 57,073         |
| Holiday Inn <sup>(1)</sup> | 787          | 137,691        | 28         | 8,825         | 3                | 1,059        | 818          | 147,575        |
| Holiday Inn Express        | 1,846        | 159,615        | 1          | 252           |                  |              | 1,847        | 159,867        |
| Staybridge Suites          | 137          | 14,280         | 44         | 5,501         | 2                | 233          | 183          | 20,014         |
| Candlewood Suites          | 211          | 18,934         | 77         | 9,319         |                  |              | 288          | 28,253         |
| Hotel Indigo               | 31           | 3,639          | 3          | 405           | 1                | 210          | 35           | 4,254          |
| Other                      |              |                | 22         | 3,219         |                  |              | 22           | 3,219          |
| <b>Total</b>               | <b>3,230</b> | <b>392,536</b> | <b>219</b> | <b>43,848</b> | <b>9</b>         | <b>2,991</b> | <b>3,458</b> | <b>439,375</b> |
| <b>EMEA</b>                |              |                |            |               |                  |              |              |                |
| InterContinental           | 10           | 2,278          | 51         | 16,540        | 3                | 1,293        | 64           | 20,111         |
| Crowne Plaza               | 71           | 15,888         | 27         | 7,053         |                  |              | 98           | 22,941         |
| Holiday Inn                | 245          | 38,250         | 80         | 14,695        |                  |              | 325          | 52,945         |
| Holiday Inn Express        | 194          | 23,241         | 3          | 312           | 1                | 153          | 198          | 23,706         |
| Staybridge Suites          | 1            | 183            | 4          | 565           |                  |              | 5            | 748            |
| Hotel Indigo               | 2            | 110            |            |               |                  |              | 2            | 110            |
| Other                      |              |                | 2          | 291           |                  |              | 2            | 291            |
| <b>Total</b>               | <b>523</b>   | <b>79,950</b>  | <b>167</b> | <b>39,456</b> | <b>4</b>         | <b>1,446</b> | <b>694</b>   | <b>120,852</b> |
| <b>Asia Pacific</b>        |              |                |            |               |                  |              |              |                |
| InterContinental           | 6            | 1,814          | 44         | 16,889        | 1                | 495          | 51           | 19,198         |
| Crowne Plaza               | 3            | 482            | 78         | 25,659        |                  |              | 81           | 26,141         |
| Holiday Inn                | 9            | 1,826          | 94         | 27,573        | 1                | 198          | 104          | 29,597         |
| Holiday Inn Express        | 1            | 138            | 29         | 7,517         |                  |              | 30           | 7,655          |
| Hotel Indigo               |              |                | 1          | 184           |                  |              | 1            | 184            |
| Other                      | 11           | 2,574          | 7          | 1,585         |                  |              | 18           | 4,159          |
| <b>Total</b>               | <b>30</b>    | <b>6,834</b>   | <b>253</b> | <b>79,407</b> | <b>2</b>         | <b>693</b>   | <b>285</b>   | <b>86,934</b>  |
| <b>Total</b>               |              |                |            |               |                  |              |              |                |
| InterContinental           | 43           | 11,708         | 121        | 43,444        | 7                | 3,277        | 171          | 58,429         |
| Crowne Plaza               | 265          | 67,131         | 123        | 39,024        |                  |              | 388          | 106,155        |
| Holiday Inn <sup>(1)</sup> | 1,041        | 177,767        | 202        | 51,093        | 4                | 1,257        | 1,247        | 230,117        |
| Holiday Inn Express        | 2,041        | 182,994        | 33         | 8,081         | 1                | 153          | 2,075        | 191,228        |
| Staybridge Suites          | 138          | 14,463         | 48         | 6,066         | 2                | 233          | 188          | 20,762         |
| Candlewood Suites          | 211          | 18,934         | 77         | 9,319         |                  |              | 288          | 28,253         |
| Hotel Indigo               | 33           | 3,749          | 4          | 589           | 1                | 210          | 38           | 4,548          |



|       |       |         |     |         |    |       |       |         |
|-------|-------|---------|-----|---------|----|-------|-------|---------|
| Other | 11    | 2,574   | 31  | 5,095   |    |       | 42    | 7,669   |
| Total | 3,783 | 479,320 | 639 | 162,711 | 15 | 5,130 | 4,437 | 647,161 |

(1) Includes Holiday Inn Club Vacations (6 hotels, 2,892 rooms) within franchised.

### ***Room Count and Pipeline***

During 2010, the Group's global system (the number of hotels and rooms which are franchised, managed, owned or leased by the Group) remained in line with 2009 at 4,437 hotels (647,161 rooms). Openings of 259 hotels (35,744 rooms) were driven, in particular, by continued expansion in the US and China and offset the removal of 260 hotels (35,262 rooms).

In Asia Pacific, demand for upscale brands (InterContinental, Crowne Plaza and Hotel Indigo) contributed 65% of total room openings in the region.

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The Holiday Inn brand family relaunch is substantially complete with 2,956 hotels (89% of the total Holiday Inn brand family) open under the updated signage and brand standards at December 31, 2010. During 2010, the removal of non-brand-conforming hotels contributed to the total removal of 247 Holiday Inn and Holiday Inn Express hotels (30,892 rooms).

At the end of 2010, the pipeline totaled 1,275 hotels (204,859 rooms). The Group's pipeline represents hotels and rooms where a contract has been signed and the appropriate fees paid.

Signings of 319 hotels (55,598 rooms) represent an increase in rooms signed from 2009 levels. Demonstrating the continued demand for the Group's brands globally, 50% of the rooms pipeline is now outside the Americas region. There were 25 hotel signings (3,025 rooms) for Hotel Indigo as it gains real momentum in Europe and Asia Pacific where, together, 12 hotels (1,456 rooms) were signed. The Group also entered into an InterContinental Alliance relationship with the Las Vegas Sands Corp. to bring the 6,874 all-suite Venetian and Palazzo Resorts into the Group's system in 2011.

During 2010, the opening of 35,744 rooms contributed to a net pipeline decline of 5,504 rooms. Terminations from the pipeline in 2010 totaled 25,358 rooms, a decrease of 21% compared with 2009. Terminations occur for a number of reasons such as the withdrawal of financing and changes in local market conditions.

There are no assurances that all of the hotels in the pipeline will open. The construction, conversion and development of hotels is dependent upon a number of factors, including meeting brand standards, obtaining the necessary permits relating to construction and operation, the cost of constructing, converting and equipping such hotels and the ability to obtain suitable financing at acceptable interest rates. The supply of capital for hotel development in the United States and major economies may not continue at previous levels and consequently the pipeline could decrease.

### *Americas*

The Americas hotel and room count in 2010 decreased by 21 hotels (5,979 rooms) to 3,458 hotels (439,375 rooms). Openings of 194 hotels (20,980 rooms) included key openings of the InterContinental New York Times Square and the first Staybridge Suites in New York, taking IHG's room count in New York city to 6,570. The Holiday Inn brand family generated openings of 137 hotels (13,446 rooms) and the Group's extended stay brands, Staybridge Suites and Candlewood Suites, achieved openings of 41 hotels (3,862 rooms). Removals of 215 hotels (26,959 rooms) were mainly from Holiday Inn and Holiday Inn Express hotels.

The Americas pipeline totaled 890 hotels (102,509 rooms) at December 31, 2010. Overall signings of 30,223 rooms were flat on 2009 as slow real estate and construction activity continued into 2010. Notable signings included the InterContinental Alliance established with the Las Vegas Sands Corp., and the re-entry to the Hawaii market with the Holiday Inn Beachcomber Resort in Waikiki Beach.

### *EMEA*

During 2010, EMEA hotel and room count decreased by one hotel (a net increase of 556 rooms) to 694 hotels (120,852 rooms). Activity included openings of 33 hotels (5,767 rooms) and removals of 34 hotels (5,211 rooms). The net decrease of seven Holiday Inn and Holiday Inn Express hotels comprised 25 openings and 32 removals.

The pipeline in EMEA increased by one hotel (a net decrease of 26 rooms) to 153 hotels (31,435 rooms). There were 9,303 room signings in 2010, with continued demand for the Group's brands in the UK and Germany. Demand was particularly strong in the midscale segment which represented 61% of room signings. There were eight signings for the Group's lifestyle brand, Hotel Indigo, including four in the UK and entry into new markets in Lisbon, Madrid and

Berlin. There were also six Crowne Plaza signings including the strategic markets of Istanbul, St Petersburg and Amsterdam.

*Asia Pacific*

Asia Pacific hotel and room count increased by 21 hotels (5,905 rooms) to 285 hotels (86,934 rooms). Openings of 32 hotels (8,997 rooms) were partially offset by the removal of 11 hotels (3,092 rooms). The growth

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was driven by 24 hotel openings in 17 cities across Greater China (7,253 rooms), seven hotels (1,477 rooms) more than in 2009. This included key hotel openings in Shanghai of the InterContinental at the Expo site and the Hotel Indigo on the Bund, the first opening for this brand in Asia Pacific. Across the region 65% of rooms opened were in upscale brands (InterContinental, Crowne Plaza and Hotel Indigo).

The pipeline in Asia Pacific increased by 19 hotels (5,741 rooms) to 232 hotels (70,915 rooms). Pipeline growth was evenly balanced between the Greater China market (nine hotels, 3,128 rooms) and Asia Australasia (10 hotels, 2,613 rooms) including six hotel signings in India taking its total pipeline to 10,073 rooms.

Across the region there were 18 Holiday Inn Express signings, more than double the number for this brand in 2009, indicating the potential for midscale growth in the region. In Vietnam two new Holiday Inn resorts were signed in the prime beachfront locations of Cam Ranh Bay and Phu Quoc. There were also 12 Crowne Plaza signings, including the Crowne Plaza Lumpini Park in Bangkok.

| Global hotel and room count at December 31, | Hotels       |              |                  | Rooms          |                |                  |
|---|--------------|--------------|------------------|----------------|----------------|------------------|
|   | 2010         | 2009         | Change over 2009 | 2010           | 2009           | Change over 2009 |
| Analyzed by brand                           |              |              |                  |                |                |                  |
| InterContinental                            | 171          | 166          | 5                | 58,429         | 56,121         | 2,308            |
| Crowne Plaza                                | 388          | 366          | 22               | 106,155        | 100,994        | 5,161            |
| Holiday Inn <sup>(1)</sup>                  | 1,247        | 1,325        | (78)             | 230,117        | 243,460        | (13,343)         |
| Holiday Inn Express                         | 2,075        | 2,069        | 6                | 191,228        | 188,007        | 3,221            |
| Staybridge Suites                           | 188          | 182          | 6                | 20,762         | 19,885         | 877              |
| Candlewood Suites                           | 288          | 254          | 34               | 28,253         | 25,283         | 2,970            |
| Hotel Indigo                                | 38           | 33           | 5                | 4,548          | 4,030          | 518              |
| Other                                       | 42           | 43           | (1)              | 7,669          | 8,899          | (1,230)          |
| <b>Total</b>                                | <b>4,437</b> | <b>4,438</b> | <b>(1)</b>       | <b>647,161</b> | <b>646,679</b> | <b>482</b>       |
| Analyzed by ownership type                  |              |              |                  |                |                |                  |
| Franchised <sup>(1)</sup>                   | 3,783        | 3,799        | (16)             | 479,320        | 483,541        | (4,221)          |
| Managed                                     | 639          | 622          | 17               | 162,711        | 157,287        | 5,424            |
| Owned and leased                            | 15           | 17           | (2)              | 5,130          | 5,851          | (721)            |
| <b>Total</b>                                | <b>4,437</b> | <b>4,438</b> | <b>(1)</b>       | <b>647,161</b> | <b>646,679</b> | <b>482</b>       |

(1) Includes Holiday Inn Club Vacations (6 hotels, 2,892 rooms in both 2010 and 2009).

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| Global pipeline at December 31, | Hotels       |              |                  | Rooms          |                |                  |
|---------------------------------|--------------|--------------|------------------|----------------|----------------|------------------|
|                                 | 2010         | 2009         | Change over 2009 | 2010           | 2009           | Change over 2009 |
| Analyzed by brand               |              |              |                  |                |                |                  |
| InterContinental                | 60           | 63           | (3)              | 19,374         | 20,173         | (799)            |
| Crowne Plaza                    | 123          | 129          | (6)              | 38,994         | 38,555         | 439              |
| Holiday Inn                     | 313          | 338          | (25)             | 57,505         | 59,008         | (1,503)          |
| Holiday Inn Express             | 494          | 563          | (69)             | 53,219         | 57,756         | (4,537)          |
| Staybridge Suites               | 101          | 123          | (22)             | 10,760         | 13,360         | (2,600)          |
| Candlewood Suites               | 120          | 169          | (49)             | 10,506         | 14,851         | (4,345)          |
| Hotel Indigo                    | 62           | 53           | 9                | 7,627          | 6,660          | 967              |
| Other                           | 2            |              | 2                | 6,874          |                | 6,874            |
| <b>Total</b>                    | <b>1,275</b> | <b>1,438</b> | <b>(163)</b>     | <b>204,859</b> | <b>210,363</b> | <b>(5,504)</b>   |
| Analyzed by ownership type      |              |              |                  |                |                |                  |
| Franchised                      | 970          | 1,158        | (188)            | 113,940        | 126,386        | (12,446)         |
| Managed                         | 305          | 280          | 25               | 90,919         | 83,977         | 6,942            |
| <b>Total</b>                    | <b>1,275</b> | <b>1,438</b> | <b>(163)</b>     | <b>204,859</b> | <b>210,363</b> | <b>(5,504)</b>   |

**Seasonality**

Although the performance of individual hotels and geographic markets might be highly seasonal due to a variety of factors such as the tourist trade and local economic conditions, the geographical spread of the Group's hotels in 100 countries and territories and the relative stability of the income stream from franchising and management activities, diminishes, to some extent, the effect of seasonality on the results of the Group.

**Competition**

The Group's hotels compete with a wide range of facilities offering various types of lodging options and related services to the public. The competition includes several large and moderate sized hotel chains offering upper, mid and lower priced accommodation and also includes independent hotels in each of these market segments, particularly outside of North America where the lodging industry is much more fragmented. Major hotel chains which compete with the Group include Marriott International, Inc., Starwood Hotels & Resorts Worldwide, Inc., Choice Hotels International, Inc., Best Western International, Inc., Hilton Hotels Corporation, Wyndham Worldwide Corporation, Four Seasons Hotels Inc. and Accor S.A. The Group also competes with non-hotel options, such as timeshare offerings and cruises.

**RevPAR**

The following tables present RevPAR statistics for the year ended December 31, 2010 and a comparison to 2009. RevPAR is a meaningful indicator of performance because it measures period-over-period change in rooms revenue for comparable hotels. RevPAR is calculated by dividing rooms revenue for comparable hotels by room nights available to guests for the period.

Franchised, managed, owned and leased statistics are for comparable hotels, and include only those hotels in the Group's system at December 31, 2010 and franchised, managed, owned or leased by the Group since January 1, 2009.

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The comparison with 2009 is at constant US\$ exchange rates.

|                            | Franchised |                   | Managed   |                   | Owned and leased |                   |
|----------------------------|------------|-------------------|-----------|-------------------|------------------|-------------------|
|                            | 2010       | Change vs<br>2009 | 2010      | Change vs<br>2009 | 2010             | Change vs<br>2009 |
| <b>Americas</b>            |            |                   |           |                   |                  |                   |
| <b>InterContinental</b>    |            |                   |           |                   |                  |                   |
| Occupancy                  | 58.5%      | 3.3%pts           | 68.7%     | 4.7%pts           | 79.4%            | 0.4%pts           |
| Average daily rate         | \$ 124.05  | (0.3)%            | \$ 170.14 | 2.7%              | \$ 223.15        | 8.1%              |
| RevPAR                     | \$ 72.54   | 5.7%              | \$ 116.93 | 10.2%             | \$ 177.22        | 8.7%              |
| <b>Crowne Plaza</b>        |            |                   |           |                   |                  |                   |
| Occupancy                  | 58.3%      | 3.3%pts           | 70.7%     | 3.4%pts           |                  |                   |
| Average daily rate         | \$ 97.79   | (1.5)%            | \$ 125.36 | 1.2%              |                  |                   |
| RevPAR                     | \$ 57.04   | 4.5%              | \$ 88.63  | 6.2%              |                  |                   |
| <b>Holiday Inn</b>         |            |                   |           |                   |                  |                   |
| Occupancy                  | 58.1%      | 2.8%pts           | 68.9%     | 4.0%pts           | 72.5%            | 1.5%pts           |
| Average daily rate         | \$ 94.10   | (0.9)%            | \$ 106.74 | 0.9%              | \$ 106.24        | (2.1)%            |
| RevPAR                     | \$ 54.64   | 4.1%              | \$ 73.56  | 7.1%              | \$ 76.98         | (0.1)%            |
| <b>Holiday Inn Express</b> |            |                   |           |                   |                  |                   |
| Occupancy                  | 61.8%      | 3.0%pts           | 80.3%     | 5.2%pts           |                  |                   |
| Average daily rate         | \$ 95.45   | (0.7)%            | \$ 133.96 | 2.4%              |                  |                   |
| RevPAR                     | \$ 58.95   | 4.4%              | \$ 107.59 | 9.5%              |                  |                   |
| <b>Staybridge Suites</b>   |            |                   |           |                   |                  |                   |
| Occupancy                  | 70.4%      | 6.7%pts           | 75.3%     | 6.9%pts           | 76.7%            | 8.5%pts           |
| Average daily rate         | \$ 92.17   | (2.8)%            | \$ 98.16  | (3.5)%            | \$ 89.10         | (5.9)%            |
| RevPAR                     | \$ 64.91   | 7.4%              | \$ 73.96  | 6.3%              | \$ 68.38         | 5.9%              |
| <b>Candlewood Suites</b>   |            |                   |           |                   |                  |                   |
| Occupancy                  | 67.1%      | 5.2%pts           | 71.9%     | 8.7%pts           |                  |                   |
| Average daily rate         | \$ 66.92   | (5.0)%            | \$ 57.13  | (8.8)%            |                  |                   |
| RevPAR                     | \$ 44.88   | 3.0%              | \$ 41.10  | 3.7%              |                  |                   |
| <b>Hotel Indigo</b>        |            |                   |           |                   |                  |                   |
| Occupancy                  | 59.0%      | 6.7%pts           | 62.7%     | 3.3%pts           |                  |                   |
| Average daily rate         | \$ 102.99  | (0.7)%            | \$ 111.17 | 2.6%              |                  |                   |
| RevPAR                     | \$ 60.76   | 12.0%             | \$ 69.65  | 8.4%              |                  |                   |

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|                     | <b>Franchised</b> |                           | <b>Managed</b> |                           | <b>Owned and leased</b> |                           |
|---------------------|-------------------|---------------------------|----------------|---------------------------|-------------------------|---------------------------|
|                     | <b>2010</b>       | <b>Change vs<br/>2009</b> | <b>2010</b>    | <b>Change vs<br/>2009</b> | <b>2010</b>             | <b>Change vs<br/>2009</b> |
| <b>EMEA</b>         |                   |                           |                |                           |                         |                           |
| InterContinental    |                   |                           |                |                           |                         |                           |
| Occupancy           | 57.3%             | 1.0%pts                   | 65.8%          | 4.3%pts                   | 76.5%                   | 2.9%pts                   |
| Average daily rate  | \$ 283.71         | 0.5%                      | \$ 210.41      | (1.9)%                    | \$ 359.89               | 7.1%                      |
| RevPAR              | \$ 162.68         | 2.3%                      | \$ 138.55      | 4.9%                      | \$ 275.43               | 11.4%                     |
| Crowne Plaza        |                   |                           |                |                           |                         |                           |
| Occupancy           | 66.9%             | 4.7%pts                   | 75.6%          | 2.7%pts                   |                         |                           |
| Average daily rate  | \$ 135.32         | (0.8)%                    | \$ 156.14      | (4.7)%                    |                         |                           |
| RevPAR              | \$ 90.48          | 6.7%                      | \$ 118.03      | (1.2)%                    |                         |                           |
| Holiday Inn         |                   |                           |                |                           |                         |                           |
| Occupancy           | 64.7%             | 4.4%pts                   | 71.6%          | 1.3%pts                   |                         |                           |
| Average daily rate  | \$ 117.37         | 2.2%                      | \$ 111.30      | 0.9%                      |                         |                           |
| RevPAR              | \$ 75.99          | 9.6%                      | \$ 79.73       | 2.7%                      |                         |                           |
| Holiday Inn Express |                   |                           |                |                           |                         |                           |
| Occupancy           | 69.8%             | 3.0%pts                   | 50.8%          | 4.1%pts                   | 70.2%                   | 9.7%pts                   |
| Average daily rate  | \$ 95.23          | 1.3%                      | \$ 75.33       | (9.8)%                    | \$ 110.30               | 11.7%                     |
| RevPAR              | \$ 66.43          | 5.9%                      | \$ 38.26       | (2.0)%                    | \$ 77.49                | 29.5%                     |
| Staybridge Suites   |                   |                           |                |                           |                         |                           |
| Occupancy           |                   |                           | 74.3%          | 7.7%pts                   |                         |                           |
| Average daily rate  |                   |                           | \$ 112.18      | (3.1)%                    |                         |                           |
| RevPAR              |                   |                           | \$ 83.39       | 8.0%                      |                         |                           |
| Hotel Indigo        |                   |                           |                |                           |                         |                           |
| Occupancy           | 93.4%             | 7.4%pts                   |                |                           |                         |                           |
| Average daily rate  | \$ 204.65         | 2.2%                      |                |                           |                         |                           |
| RevPAR              | \$ 191.16         | 11.1%                     |                |                           |                         |                           |

|                     | <b>Franchised</b> |                           | <b>Managed</b> |                           | <b>Owned and leased</b> |                           |
|---------------------|-------------------|---------------------------|----------------|---------------------------|-------------------------|---------------------------|
|                     | <b>2010</b>       | <b>Change vs<br/>2009</b> | <b>2010</b>    | <b>Change vs<br/>2009</b> | <b>2010</b>             | <b>Change vs<br/>2009</b> |
| <b>Asia Pacific</b> |                   |                           |                |                           |                         |                           |
| InterContinental    |                   |                           |                |                           |                         |                           |
| Occupancy           | 69.7%             | 1.2%pts                   | 66.9%          | 6.1%pts                   | 71.1%                   | 5.9%pts                   |
| Average daily rate  | \$ 181.67         | 9.6%                      | \$ 165.41      | 1.9%                      | \$ 358.55               | 5.7%                      |
| RevPAR              | \$ 126.65         | 11.5%                     | \$ 110.59      | 12.2%                     | \$ 254.97               | 15.3%                     |
| Crowne Plaza        |                   |                           |                |                           |                         |                           |
| Occupancy           | 59.0%             | 2.5%pts                   | 67.7%          | 6.8%pts                   |                         |                           |
| Average daily rate  | \$ 125.74         | (0.5)%                    | \$ 104.93      | 1.6%                      |                         |                           |
| RevPAR              | \$ 74.21          | 4.0%                      | \$ 71.05       | 12.9%                     |                         |                           |
| Holiday Inn         |                   |                           |                |                           |                         |                           |
| Occupancy           | 74.7%             | 2.6%pts                   | 67.3%          | 5.5%pts                   | 90.1%                   | 5.4%pts                   |
| Average daily rate  | \$ 84.20          | (1.3)%                    | \$ 88.51       | 5.2%                      | \$ 129.34               | (0.5)%                    |
| RevPAR              | \$ 62.86          | 2.2%                      | \$ 59.57       | 14.5%                     | \$ 116.52               | 5.8%                      |



|                     |           |           |          |          |
|---------------------|-----------|-----------|----------|----------|
| Holiday Inn Express |           |           |          |          |
| Occupancy           | 61.3%     | (2.4)%pts | 66.2%    | 9.5)%pts |
| Average daily rate  | \$ 47.79  | (6.4)%    | \$ 45.61 | 13.7%    |
| RevPAR              | \$ 29.27  | (9.9)%    | \$ 30.20 | 32.6%    |
| Other               |           |           |          |          |
| Occupancy           | 70.3%     | 4.7)%pts  | 77.0%    | 2.4)%pts |
| Average daily rate  | \$ 108.52 | (6.2)%    | \$ 92.30 | (6.5)%   |
| RevPAR              | \$ 76.31  | 0.5%      | \$ 71.03 | (3.5)%   |

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***Regulation***

Both in the United Kingdom and internationally, the Group's hotel operations are subject to regulation, including health and safety, zoning and similar land use laws as well as regulations that influence or determine wages, prices, interest rates, construction procedures and costs.

**TRADEMARKS**

Group companies own a substantial number of service brands upon which it is dependent and the Group believes that its significant trademarks are protected in all material respects in the markets in which its brands currently operate.

**ORGANIZATIONAL STRUCTURE**

***Principal operating subsidiary undertakings***

InterContinental Hotels Group PLC was the beneficial owner of all of the equity share capital, either itself or through subsidiary undertakings, of the following companies during the year. The companies listed below include those which principally affect the amount of profit and assets of the Group.

Six Continents Limited<sup>(a)</sup>

Hotel Inter-Continental London Limited<sup>(a)</sup>

IHG Hotels Limited<sup>(a)</sup>

Six Continents Hotels, Inc.<sup>(b)</sup>

Inter-Continental Hotels Corporation<sup>(b)</sup>

111 East 48<sup>th</sup> Street Holdings, LLC<sup>(b)</sup>

InterContinental Hotels Group Resources, Inc.<sup>(b)</sup>

InterContinental Hong Kong Limited<sup>(c)</sup>

Société Nouvelle du Grand Hotel SA<sup>(d)</sup>

(a) Incorporated in Great Britain and registered in England and Wales.

(b) Incorporated in the United States.

(c) Incorporated in Hong Kong.

(d) Incorporated in France.

**Table of Contents****PROPERTY, PLANT AND EQUIPMENT**

Group companies own and lease properties throughout the world, principally hotels but also offices. The table below analyzes the net book value of the Group's property, plant and equipment at December 31, 2010. Approximately 45% of hotel properties by value were directly owned, with 50% held under leases having a term of 50 years or longer.

| <b>Net book value at December 31, 2010</b> | <b>Americas</b> | <b>EMEA</b> | <b>Asia<br/>Pacific</b> | <b>Total</b> |
|--|-----------------|-------------|-------------------------|--------------|
|  |                 |             | <b>(\$ million)</b>     |              |
| Land and buildings                         | 495             | 523         | 317                     | 1,335        |
| Fixtures, fittings and equipment           | 119             | 146         | 90                      | 355          |
|  | 614             | 669         | 407                     | 1,690        |

Approximately 85% of the net book value relates to the top five owned and leased hotels (in terms of value) of a total of 15 hotels, including \$183 million relating to assets held under finance leases.

There were no assets classified as held for sale at December 31, 2010. Subsequent to December 31, 2010, four hotels, including the InterContinental Barclay in New York, met the held for sale criteria of IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. Three of the properties are located in North America and one in Australia, and all are expected to be sold within the next 12 months. The fair value less estimated costs to sell for each property exceeds its net book value.

Contracts placed for expenditure on property, plant and equipment not included in the Consolidated Financial Statements at December 31, 2010 amounted to \$10 million.

Charges over one hotel totaling \$85 million exist as security provided to the Group's pension plans.

**ENVIRONMENT**

With over 4,400 hotels globally and almost 1,300 in the pipeline, the Group has an opportunity to make a positive difference in the communities in which it operates.

As such the Group is committed to:

Implementing sound environmental practices in the design, development and operation of its hotels;

Encouraging the development and integration of sustainable technologies;

Endeavoring to reduce its use of energy, water and re-use and recycle the resources consumed by its business wherever practical;

Engaging its customers, colleagues, hotel owners, suppliers and contractors in its efforts to protect the environment;

Providing the training and resources required to meet its objectives;

Monitoring, recording and benchmarking its environmental performance on a regular basis;

Making business decisions taking into account these commitments; and

Communicating its policies, practices and programs to all its stakeholders.

Corporate responsibility ( CR ) is central to the way the Group does business. Acting responsibly creates value for its brands while helping its hotels to manage costs, drive revenue and be prepared for the future. It also keeps the Group in tune with the thinking of its stakeholders, and supports its mission to champion and protect the Group s trusted reputation, which in turn reinforces trust in the Group s brands, builds competitive advantage and strengthens its corporate reputation.

The Group is focused on developing better ways to design, build and run its hotels. The Group s strategy is based on innovation and collaboration.

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*Innovation* the Group develops innovative concepts and technologies, and works closely with its partners to find creative solutions to the challenges it faces.

*Collaboration* the Group's stakeholders play a key role in helping it identify and tackle its priorities. Stakeholders include guests and corporate clients, hotel owners and franchise holders, local communities, employees, shareholders, suppliers, academic institutions, non-government organizations, governments and industry-specific institutions.

The Group's innovation and collaboration activities are focused on the areas that make most sense to its business, and where it believes it can make most difference, in its communities. The Group's CR strategy focuses on two main pillars:

*Environment* reduce energy use in the Group's owned and managed estate by between 6% and 10% over three years (2010-2012) via the use of Green Engage; and

*Communities* generate local economic opportunities, particularly through the IHG Academy, and provide support through disaster relief.

The Group chooses not simply to mitigate its greenhouse gas emissions through the purchase of voluntary carbon offsets. The Group believes that as a global organization with operations in many markets, its biggest contribution towards cutting greenhouse gas emissions will come from delivering real emission cuts through innovating new and better ways to design, build and run its hotels not through offsetting.

The Group's key programs include;

*Green Engage* Green Engage is the Group's innovative online sustainability management system, which launched in 2009 and, which defines the Group's vision of a sustainable hotel. Green Engage is designed to help hotels reduce energy costs, with hotels achieving energy savings of up to 25%. The system, which has recently received a LEED (Leadership in Energy and Environmental Design) endorsement, allows hotels to track, measure and report on their energy, water and waste, and recommends actions that will cut energy bills without compromising the guest experience. The Group is the world's first hotel company to be awarded LEED endorsement for an existing hotel program, further cementing its place as an industry leader in sustainability.

*IHG Academy* The IHG Academy is a public/private partnership with education providers and community organizations that helps the Group create local economic opportunities.

*The Innovation Hotel* The Group's online innovation hotel takes visitors on a tour of the model hotel of the future, pointing out practical solutions and technology that can make its hotels greener and more efficient.

Over 1,000 of the Group's hotels are registered to use Green Engage and 2,000 individuals are registered as users. The Group's aim is to have its entire global system using it over time. In 2011 the Group will launch version 2.0 of Green Engage based on feedback from existing users. The new version retains all the features and benefits of the original but is easier to use with better benchmarking.

**ITEM 4A. UNRESOLVED STAFF COMMENTS**

None.

**ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS**

**INTRODUCTION**

*Business and Overview*

The Group is an international hotel business which owns a portfolio of established and diverse hotel brands, including InterContinental Hotels & Resorts, Crowne Plaza Hotels & Resorts, Holiday Inn Hotels & Resorts (including Holiday Inn Club Vacations), Holiday Inn Express, Staybridge Suites, Candlewood Suites and Hotel Indigo. At December 31, 2010, the Group had 4,437 franchised, managed, owned and leased hotels and 647,161

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guest rooms in 100 countries and territories around the world. The Group also manages the hotel loyalty program, Priority Club Rewards.

The Group's revenue and earnings are derived from hotel operations, which include franchise and other fees paid under franchise agreements, management and other fees paid under management contracts, where the Group operates third-party hotels, and operation of the Group's owned hotels.

### ***Operational Performance***

Revenue increased by 5.9% to \$1,628 million and operating profit before exceptional items increased by 22.3% to \$444 million during the year ended December 31, 2010.

The 2010 results reflect a return to RevPAR growth in a recovering global market, with an overall RevPAR increase of 6.2% led by occupancy. 2010 fourth quarter comparable RevPAR increased 8.0% compared to the same quarter in 2009, including a 2.4% increase in average daily rate. During 2010, average daily rate for the InterContinental and Holiday Inn brands increased by 1.3% and 0.5% respectively.

The \$1 billion roll-out of the Holiday Inn brand family relaunch is substantially complete. By December 31, 2010, 2,956 hotels were converted globally under the relaunch program, representing 89% of all Holiday Inn hotels. The required improvement in quality standards contributed to the removal of a total of 35,262 rooms from the Group's global system during 2010. In spite of this necessary reduction, the closing global room count was 647,161 rooms, in line with 2009 levels.

The performance of the Group is evaluated primarily on a regional basis. The regional operations are split by business model: franchise agreement, management contract, and owned and leased operations. All three income types are affected by occupancy and room rates achieved by hotels, the ability to manage costs and the change in the number of available rooms through acquisition, development and disposition. Results are also impacted by economic conditions and capacity. The Group's segmental results are shown before exceptional operating items, interest expense, interest income and income taxes.

### **CRITICAL ACCOUNTING POLICIES**

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and costs and expense during the reporting period. On an ongoing basis, management evaluates its estimates and judgments, including those relating to revenue recognition, bad debts, investments, property, plant and equipment, goodwill and intangible assets, income taxes, guest program liability, self insurance claims payable, restructuring costs, retirement benefits and contingencies and litigation.

Management bases its estimates and judgments on historical experience and on other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily available from other sources. Actual results may differ from these estimates under different assumptions and conditions.

The Group's critical accounting policies are set out below.

#### ***Revenue recognition***

Revenue is the gross inflow of economic benefits received and receivable by the Group on its own account where those inflows result in increases in equity.

Revenue is derived from the following sources: franchise fees; management fees; owned and leased properties and other revenues which are ancillary to the Group's operations, including technology fee income.

Generally, revenue represents sales (excluding VAT and similar taxes) of goods and services, net of discounts, provided in the normal course of business and recognized when services have been rendered. The following is a description of the composition of revenues of the Group.



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Franchise fees received in connection with the license of the Group's brand names, usually under long-term contracts with the hotel owner. The Group charges franchise royalty fees as a percentage of room revenue. Revenue is recognized when earned and realized or realizable under the terms of the agreement.

Management fees earned from hotels managed by the Group, usually under long-term contracts with the hotel owner. Management fees include a base fee, which is generally a percentage of hotel revenue, and an incentive fee, which is generally based on the hotel's profitability or cash flows. Revenue is recognized when earned and realized or realizable under the terms of the contract.

Owned and leased primarily derived from hotel operations, including the rental of rooms and food and beverage sales from owned and leased hotels operated under the Group's brand names. Revenue is recognized when rooms are occupied and food and beverages are sold.

In addition to management or franchise fees, hotels within the IHG system pay cash assessments and contributions which are collected for specific use within the System Fund (the Fund). The Fund also receives proceeds from the sale of Priority Club Rewards points. The Group exerts significant influence over the operation of the Fund, however, the Fund is managed for the benefit of hotels in the system with the objective of driving revenues for the hotels. The Fund is used to pay for marketing, the Priority Club Rewards loyalty program and the global reservations system. The Fund is planned to operate at breakeven with any short-term timing surplus or deficit carried in the Consolidated statement of financial position within working capital. As all Fund income is designated for specific purposes and does not result in a profit or loss for the Group, the revenue recognition criteria as outlined in the accounting policy above are not met and therefore the income and expenses of the Fund are not included in the Consolidated income statement. Financial information relating to the Fund is included in Note 31 of Notes to the Consolidated Financial Statements.

### ***Goodwill, intangible assets, and property, plant and equipment***

Goodwill arising on acquisitions prior to October 1, 1998 was eliminated against equity. From October 1, 1998 to December 31, 2003, acquired goodwill was capitalized and amortized over a period not exceeding 20 years. Since January 1, 2004, goodwill continued to be capitalized but amortization ceased as at that date, replaced by an impairment review on an annual basis or more frequently if there are indicators of impairment. The annual review is performed in the fourth quarter. Goodwill is allocated to cash-generating units for impairment testing purposes.

Intangible assets and property, plant and equipment are capitalized and amortized over their expected useful lives, and reviewed for impairment when events or circumstances indicate that the carrying value may not be recoverable. Assets that do not generate independent cash flows are combined into cash-generating units.

The impairment testing of individual assets or cash-generating units requires an assessment of the recoverable amount of the asset or cash-generating unit. If the carrying value of the asset or cash-generating unit exceeds its estimated recoverable amount, the asset or cash-generating unit is written down to its recoverable amount. Recoverable amount is the greater of fair value less cost to sell and value in use. Value in use is assessed based on estimated future cash flows discounted to their present value using a pre-tax discount rate that is based on the Group's weighted average cost of capital adjusted to reflect the risks specific to the business model and territory of the cash-generating unit or asset being tested. The outcome of such an assessment is subjective, and the result sensitive to the assumed future cashflows to be generated by the cash-generating units or assets and discount rates applied in calculating the value in use. Any impairment arising is charged to the income statement.

Following the full impairment of Americas managed goodwill in 2009, the remaining balance of goodwill of \$92 million at December 31, 2010, relates to Asia Australasia franchised and managed operations. Given the substantial valuation headroom relating to this goodwill, management believe that the carrying value of the

cash-generating unit would only exceed its recoverable amount in the event of highly unlikely changes in the key assumptions.

During 2010, the Group recognized total impairment charges of \$7 million across two asset categories as follows:

Property, plant and equipment \$6 million in respect of one hotel in the Americas; and

Other financial assets \$1 million in respect of two equity investments in North America.

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The hotel impairment charge was measured by reference to value in use calculations using a pre-tax discount rate of 11.8%. Following the impairment charge, the hotel had a net book value of \$4 million at December 31, 2010.

The equity investments were impaired following significant and prolonged declines in their fair value below cost. Following the impairment charges, the combined investments had a net book value of \$5 million.

### ***Income taxes***

The Group provides for deferred tax in accordance with IAS 12 *Income Taxes* in respect of temporary differences between the tax base and carrying value of assets and liabilities including accelerated capital allowances, unrelieved tax losses, unremitted profits from overseas where the Group does not control remittance, gains rolled over into replacement assets, gains on previously revalued properties and other short-term temporary differences. Deferred tax assets are recognized to the extent that it is regarded as probable that the deductible temporary differences can be realized. The Group estimates deferred tax assets and liabilities based on current tax laws and rates, and in certain cases, business plans, including management's expectations regarding the manner and timing of recovery of the related assets. Changes in these estimates may affect the amount of deferred tax liabilities or the valuation of deferred tax assets.

Provisions for tax contingencies require judgments on the expected outcome of tax exposures which may be subject to significant uncertainty, and therefore the actual results may vary from expectations resulting in adjustments to contingencies and cash tax settlements. During 2010, exceptional provision releases of \$7 million were made in relation to tax matters which have been settled or in respect of which the relevant statutory limitation period has expired.

### ***Loyalty program***

The hotel loyalty program, Priority Club Rewards enables members to earn points, funded through hotel assessments, during each qualifying stay and redeem the points at a later date for free accommodation or other benefits. The future redemption liability is included in trade and other payables and is estimated using eventual redemption rates determined by actuarial methods and points values. Actuarial gains and losses on the future redemption liability are borne by the System Fund and any resulting changes in the liability would correspondingly adjust the amount of short-term timing differences held in the Group statement of financial position. The future redemption liability amounted to \$531 million at December 31, 2010.

### ***Pensions and other post-employment benefit plans***

Accounting for pensions and other post-employment benefit plans requires the Group to make assumptions including, but not limited to, future asset returns, discount rates, rates of inflation, life expectancies and health care costs. The use of different assumptions could have a material effect on the accounting values of the relevant assets and liabilities which could result in a material change to the cost of such liabilities as recognized in the income statement over time. These assumptions are subject to periodic review. A sensitivity analysis to changes in various assumptions is included in Note 3 of Notes to the Consolidated Financial Statements.

## **OPERATING RESULTS**

### ***Accounting Principles***

The following discussion and analysis is based on the Consolidated Financial Statements of the Group, which are prepared in accordance with IFRS.

For the year ended December 31, 2010 the results include exceptional items totaling a net charge of \$4 million (2009 \$80 million, 2008 \$85 million). For comparability of the periods presented, some performance indicators in this Operating and financial review and prospects discussion have been calculated after eliminating these exceptional items. Such indicators are prefixed with *adjusted*. An analysis of exceptional items is included in Note 5 of Notes to the Consolidated Financial Statements.

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|   | <b>Year ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2010</b>                    | <b>2009</b> | <b>2008</b> |
|   | (\$ million)                   |             |             |
| Total revenue                                       | 1,628                          | 1,538       | 1,897       |
| Operating profit before exceptional operating items | 444                            | 363         | 549         |
| Exceptional operating items                         | (7)                            | (373)       | (132)       |
| Operating profit/(loss)                             | 437                            | (10)        | 417         |
| Net financial expenses                              | (62)                           | (54)        | (101)       |
| Profit/(loss) before tax                            | 375                            | (64)        | 316         |
| Tax   | (97)                           | 272         | (59)        |
| Profit after tax                                    | 278                            | 208         | 257         |
| Gain on disposal of assets, net of tax              | 2                              | 6           | 5           |
| Profit for the year                                 | 280                            | 214         | 262         |
| Earnings per ordinary share:                        |                                |             |             |
| Basic   | 97.2¢                          | 74.7¢       | 91.3¢       |
| Adjusted  | 98.6¢                          | 102.8¢      | 120.9¢      |

***Year ended December 2010 compared with year ended December 2009***

Revenue increased by 5.9% to \$1,628 million and operating profit before exceptional items increased by 22.3% to \$444 million during the year ended December 31, 2010.

In 2010, the InterContinental Buckhead, Atlanta and the Holiday Inn Lexington were sold for \$105 million and \$5 million, respectively, with proceeds used to reduce net debt. These disposals resulted in a reduction in owned and leased revenue and operating profit of \$19 million and \$4 million, respectively, compared to 2009.

The average US dollar exchange rate to sterling strengthened during 2010 (2010 \$1=£0.65, 2009 \$1=£0.64). Translated at constant currency, applying 2009 exchange rates, revenue increased by 6.0% and operating profit increased by 22.3%.

***Exceptional operating items***

Exceptional operating items of \$7 million consisted of a litigation provision of \$22 million, an impairment charge of \$7 million, severance costs of \$4 million and costs of \$9 million to complete the Holiday Inn brand family relaunch offset by gains of \$35 million from the disposal of assets, including a \$27 million profit on the sale of the InterContinental Buckhead, Atlanta.

Compared with the previous year, exceptional operating items in 2010 were significantly lower as 2009 was impacted by difficult trading which resulted in exceptional operating costs of \$373 million, primarily due to the recognition of impairment charges, an onerous contract provision and the cost of office closures.

Exceptional operating items are treated as exceptional by reason of their size or nature and are excluded from the calculation of adjusted earnings per ordinary share in order to provide a more meaningful comparison of performance.

*Net financial expenses*

Net financial expenses increased from \$54 million in 2009 to \$62 million in 2010, as the effect of the £250 million 6% bond offset lower net debt levels and low interest rates. Average net debt levels in 2010 were lower than 2009 primarily as a result of improved trading, the disposal of the InterContinental Buckhead, Atlanta and a continuing focus on cash management.

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Financing costs included \$2 million (2009 \$2 million) of interest costs associated with Priority Club Rewards where interest is charged on the accumulated balance of cash received in advance of the redemption points awarded. Financing costs in 2010 also included \$18 million (2009 \$18 million) in respect of the InterContinental Boston finance lease.

*Taxation*

The effective rate of tax on the combined profit from continuing and discontinued operations, excluding the impact of exceptional items, was 26% (2009 5%). The rate was particularly low in 2009 due to the impact of prior year items relative to a lower level of profit than in 2010. By excluding the impact of prior year items, which are included wholly within continuing operations, the equivalent tax rate would be 35% (2009 42%). This rate is higher than the UK statutory rate of 28% due mainly to certain overseas profits (particularly in the US) being subject to statutory rates higher than the UK statutory rate, unrelieved foreign taxes and disallowable expenses.

Taxation within exceptional items totaled a credit of \$1 million (2009 \$287 million) in respect of continuing operations. This represented the release of exceptional provisions relating to tax matters which were settled during 2010, or in respect of which the statutory limitation period had expired, together with tax relief on exceptional costs, tax arising on disposals and also tax relating to an internal reorganization in 2010.

Net tax paid in 2010 totaled \$68 million (2009 \$2 million) including \$4 million paid (2009 \$1 million) in respect of disposals. Tax paid is lower than the current period income tax charge, primarily due to the receipt of refunds in respect of prior years, together with provisions for tax for which no payment of tax was made.

*Earnings per ordinary share*

Basic earnings per ordinary share in 2010 was 97.2 cents, compared with 74.7 cents in 2009. Adjusted earnings per ordinary share was 98.6 cents, against 102.8 cents in 2009.

**Highlights for the year ended December 31, 2010**

The following is a discussion of the year ended December 31, 2010 compared with the year ended December 31, 2009.

|  | <b>Year ended<br/>December 31,<br/>2010</b> | <b>Year ended<br/>December 31,<br/>2009</b> | <b>Change<br/>%</b> |
|--|---|---|---------------------|
|  | (\$ million)                                |   |                     |
| Revenue  |   |   |                     |
| Americas   | 807   | 772   | 4.5                 |
| EMEA   | 414   | 397   | 4.3                 |
| Asia Pacific   | 303   | 245   | 23.7                |
| Central  | 104   | 124   | (16.1)              |
| Total  | 1,628                                       | 1,538                                       | 5.9                 |
| Operating profit before exceptional operating items <sup>(1)</sup> |   |   |                     |
| Americas   | 369   | 288   | 28.1                |

|              |       |       |        |
|--------------|-------|-------|--------|
| EMEA         | 125   | 127   | (1.6)  |
| Asia Pacific | 89    | 52    | 71.2   |
| Central      | (139) | (104) | (33.7) |
| Total        | 444   | 363   | 22.3   |

(1) Operating profit before exceptional operating items does not include exceptional operating items for all periods presented. Exceptional operating items (charge unless otherwise noted) by region were Americas \$8 million (2009 \$301 million); EMEA credit of \$3 million (2009 \$22 million); Asia Pacific \$2 million (2009 \$7 million); and Central \$nil (2009 \$43 million).



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Revenue increased by 5.9% to \$1,628 million and operating profit before exceptional items increased by 22.3% to \$444 million during the year ended December 31, 2010.

The 2010 results reflect a return to RevPAR growth in a recovering global market, with an overall RevPAR increase of 6.2% led by occupancy. 2010 fourth quarter comparable RevPAR increased 8.0% compared to the same quarter in 2009, including a 2.4% increase in average daily rate. During 2010, average daily rate for the InterContinental and Holiday Inn brands increased by 1.3% and 0.5% respectively.

The \$1 billion roll-out of the Holiday Inn brand family relaunch is substantially complete. By December 31, 2010, 2,956 hotels were converted globally under the relaunch program, representing 89% of all Holiday Inn hotels. The required improvement in quality standards contributed to the removal of a total of 35,262 rooms from the Group's global system during 2010. In spite of this necessary reduction, the Group's closing global room count was 647,161 rooms, in line with 2009 levels.

The ongoing focus on efficiency across the Group largely sustained underlying cost reductions achieved in 2009. Regional and central overheads increased by \$49 million, from \$209 million in 2009 to \$258 million in 2010, driven by incremental performance based incentive costs of \$47 million and charges of \$4 million relating to a self-insured healthcare benefit plan.

Primarily as a result of these actions taken across the Group to improve efficiencies, operating profit margin was 35.7%, up 1.1 percentage points on 2009, after adjusting for owned and leased hotels, Americas managed leases, significant liquidated damages received in 2009, an onerous contract provision established in 2009 and non-payment of performance based incentive costs in 2009.

In 2010 the InterContinental Buckhead, Atlanta and the Holiday Inn Lexington were sold for \$105 million and \$5 million respectively, with proceeds used to reduce net debt. These disposals resulted in a reduction in owned and leased revenue and operating profit of \$19 million and \$4 million, respectively, compared to 2009.

**Americas***Americas Results*

|   | <b>Year ended<br/>December 31,<br/>2010</b> | <b>Year ended<br/>December 31,<br/>2009</b> | <b>Change<br/>%</b> |
|---|---|---|---------------------|
|   | (\$ million)                                |   |                     |
| Revenue   |   |   |                     |
| Franchised  | 465   | 437   | 6.4                 |
| Managed   | 119   | 110   | 8.2                 |
| Owned and leased                                    | 223   | 225   | (0.9)               |
| <b>Total</b>  | <b>807</b>                                  | <b>772</b>                                  | <b>4.5</b>          |
| Operating profit before exceptional operating items |   |   |                     |
| Franchised  | 392   | 364   | 7.7                 |
| Managed   | 21  | (40)  | 152.5               |

|                    |             |             |                |
|--------------------|-------------|-------------|----------------|
| Owned and leased   | 13          | 11          | 18.2           |
| Regional overheads | 426<br>(57) | 335<br>(47) | 27.2<br>(21.3) |
| Total              | 369         | 288         | 28.1           |

Revenue and operating profit before exceptional items increased by \$35 million to \$807 million (4.5%) and \$81 million to \$369 million (28.1%) respectively.

Franchised revenue increased by \$28 million to \$465 million (6.4%) and operating profit by \$28 million to \$392 million (7.7%) compared to 2009. Royalties growth was driven by RevPAR gains across all brands and by a 4.5% RevPAR increase in total. While franchised hotel and room count at December 31, 2010 was lower than at

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December 31, 2009, the weighting of removals towards the end of 2010 meant that daily rooms available actually increased in 2010 from 2009 levels, further boosting royalty growth. Non royalty revenues and profits remained flat on 2009, as real estate financing for new activity remained constrained.

Managed revenue increased by \$9 million to \$119 million (8.2%) in line with the RevPAR growth of 7.5%. Operating profit increased by \$61 million to \$21 million from a \$40 million loss in 2009. The loss in 2009 included a charge for priority guarantee shortfalls relating to a portfolio of hotels. A provision for onerous contracts was established on December 31, 2009 and further payments made during 2010 were charged against this provision. Excluding the effect of the provision, managed operating profit increased by \$3 million, driven by RevPAR growth of 23.3% in Latin America.

Results from managed operations included revenues of \$71 million (2009 \$71 million) and operating profit of \$1 million (2009 nil) from properties that are structured, for legal reasons, as operating leases but with the same characteristics as management contracts.

Owned and leased revenue declined by \$2 million to \$223 million (0.9%) and operating profit increased by \$2 million to \$13 million (18.2%). Improving trading conditions led to a RevPAR increase of 6.4%, including an 8.1% increase at the InterContinental New York Barclay. The disposal of the InterContinental Buckhead, Atlanta in July 2010 and its subsequent conversion to a management contract resulted in reductions of \$15 million in revenue and \$4 million in operating profit when compared to 2009. The Holiday Inn Lexington was also sold in March 2010, which led to a \$4 million reduction in revenue and no reduction in operating profit compared to 2009. Excluding the impact of these two disposals, owned and leased revenue increased by \$17 million (9.0%) and operating profit by \$6 million (150.0%) compared to 2009.

Regional overheads increased by \$10 million (21.3%) from \$47 million in 2009 to \$57 million in 2010. The increase was attributable primarily to performance based incentives and \$4 million from increased claims in a self-insured healthcare benefit plan.

**EMEA***EMEA Results*

|   | Year ended<br>December 31,<br>2010<br>(\$ million) | Year ended<br>December 31,<br>2009 | Change<br>% |
|---|--|------------------------------------|-------------|
| Revenue   |  |                                    |             |
| Franchised  | 81   | 83                                 | (2.4)       |
| Managed   | 130  | 119                                | 9.2         |
| Owned and leased                                    | 203  | 195                                | 4.1         |
| Total   | 414  | 397                                | 4.3         |
| Operating profit before exceptional operating items |  |                                    |             |
| Franchised  | 59   | 60                                 | (1.7)       |
| Managed   | 62   | 65                                 | (4.6)       |
| Owned and leased                                    | 40   | 33                                 | 21.2        |

|                    |      |      |        |
|--------------------|------|------|--------|
|                    | 161  | 158  | 1.9    |
| Regional overheads | (36) | (31) | (16.1) |
| Total              | 125  | 127  | (1.6)  |

Revenue increased by \$17 million to \$414 million (4.3%) and operating profit before exceptional items decreased by \$2 million to \$125 million (1.6%) compared to 2009. At constant currency, revenue increased by \$30 million (7.6%) and operating profit before exceptional items increased by \$3 million (2.4%). Excluding \$3 million of liquidated damages received in 2009, revenue at constant currency increased by 8.4% and operating profit by 4.8%.

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Franchised revenue and operating profit decreased by \$2 million to \$81 million (2.4%) and \$1 million to \$59 million (1.7%) respectively compared to 2009. At constant currency, revenue increased by 1.2% and operating profit increased by 1.7% respectively. Excluding the impact of \$3m in liquidated damages received in 2009, revenue and operating profit at constant currency increased by 5.0% and 7.0% respectively. The underlying increase was driven by a RevPAR increase of 7.6%. Revenues associated with new signings, relicensing and terminations decreased compared to 2009 as real estate activity remained slow.

EMEA managed revenue increased by \$11 million to \$130 million (9.2%) and operating profit decreased by \$3 million to \$62 million (4.6%) compared to 2009. At constant currency, revenue increased by 10.9% while operating profit declined by 3.1%. Positive RevPAR growth in key European cities and markets, including growth of 14.8% in the Group's managed properties in Germany, was offset by unfavorable trading across much of the Middle East where RevPAR declined overall by 0.7%. At the year end, a provision of \$3 million was made for future estimated cash outflows relating to guarantee obligations for one hotel.

In the owned and leased estate, revenue increased by \$8 million to \$203 million (4.1%) and operating profit increased by \$7 million to \$40 million (21.2%), or at constant currency, revenue and operating profit increased by 8.2% and 27.3% respectively. RevPAR increase of 11.9% benefited from average daily rate growth of 6.5% across the year. The InterContinental London Park Lane and InterContinental Paris Le Grand delivered strong year-on-year RevPAR growth of 15.0% and 11.5% respectively. Margins improved in both these hotels as the focus remained on cost control.

Regional overheads increased by \$5 million to \$36 million (16.1%) compared to 2009, mainly attributable to performance based incentive costs.

**Asia Pacific***Asia Pacific Results*

|   | <b>Year ended<br/>December 31,<br/>2010<br/>(\$ million)</b> | <b>Year ended<br/>December 31,<br/>2009</b> | <b>Change<br/>%</b> |
|---|--|---|---------------------|
| Revenue   |  |   |                     |
| Franchised  | 12   | 11  | 9.1                 |
| Managed   | 155  | 105   | 47.6                |
| Owned and leased                                    | 136  | 129   | 5.4                 |
| Total   | 303  | 245   | 23.7                |
| Operating profit before exceptional operating items |  |   |                     |
| Franchised  | 7  | 5   | 40.0                |
| Managed   | 73   | 44  | 65.9                |
| Owned and leased                                    | 35   | 30  | 16.7                |
|   | 115  | 79  | 45.6                |
| Regional overheads                                  | (26)   | (27)  | 3.7                 |

|       |    |    |      |
|-------|----|----|------|
| Total | 89 | 52 | 71.2 |
|-------|----|----|------|

Asia Pacific revenue and operating profit before exceptional items increased by \$58 million to \$303 million (23.7%) and by \$37 million to \$89 million (71.2%) respectively compared to 2009.

Continued strong economic growth in the region was given a further boost by the World Expo held in Shanghai from May to October 2010. Resulting RevPAR growth in key Chinese cities was exceptional, with increases of 55.9% and 29.9% in Shanghai and Beijing respectively.

Franchised revenue increased by \$1 million to \$12 million (9.1%) and operating profit increased by \$2 million to \$7 million (40.0%).

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Managed revenue increased by \$50 million to \$155 million (47.6%) and operating profit increased by \$29 million to \$73 million (65.9%) compared to 2009. In addition to strong comparable RevPAR performance, there was a positive contribution from recently opened hotels, with a 9% room increase in the size of the Asia Pacific managed estate during 2010 following a 10% increase in 2009, and a \$4 million operating profit increase due to the collection of old or previously provided for debts.

In the owned and leased estate, revenue increased by \$7 million to \$136 million (5.4%) and operating profit by \$5 million to \$35 million (16.7%). These results were driven by the InterContinental Hong Kong, where RevPAR increased 15.3% during 2010.

Regional overheads decreased by \$1 million to \$26 million (3.7%), with an increase in performance-based incentive costs offset by the effect of the 2009 restructuring.

**Central**

|                     | <b>Year ended<br/>December 31,<br/>2010</b> | <b>Year ended<br/>December 31,<br/>2009</b> | <b>Change<br/>%</b> |
|---------------------|---|---|---------------------|
|                     | (\$ million)                                |   |                     |
| Revenue             | 104   | 124   | (16.1)              |
| Gross central costs | (243)                                       | (228)                                       | (6.6)               |
| Net central costs   | (139)                                       | (104)                                       | (33.7)              |

During 2010, net central costs increased by \$35 million from \$104 million to \$139 million (33.7%). The increase was primarily driven by an increase in performance based incentive costs where no payments were made on some plans in 2009. At constant currency, net central costs increased by \$36 million (34.6%) compared to 2009.

**System Fund**

|  | <b>Year ended<br/>December 31,<br/>2010</b> | <b>Year ended<br/>December 31,<br/>2009</b> | <b>Change<br/>%</b> |
|--|---|---|---------------------|
|  | (\$ million)                                |   |                     |
| Assessment fees and contributions received from hotels | 944   | 875   | 7.9                 |
| Proceeds from sale of Priority Club Rewards points     | 106   | 133   | (20.3)              |
|  | 1,050                                       | 1,008                                       | 4.2                 |

In the year ended December 31, 2010, System Fund income increased by 4.2% to \$1.1 billion primarily as a result of growth in hotel room revenues and marketing programs. Sale of Priority Club Rewards points declined by 20.3% due to the impact of a special promotional program in 2009.

In addition to management or franchise fees, hotels within the Group's system pay cash assessments and contributions which are collected by the Group for specific use within the Fund. The Fund also receives proceeds from the sale of Priority Club Rewards points. The Fund is managed for the benefit of hotels in the system with the objective of driving revenues for the hotels. The Fund is used to pay for marketing, the Priority Club Rewards loyalty program and the global reservation system. The operation of the Fund does not result in a profit or loss for the Group and consequently the revenues and expenses of the Fund are not included in the Group Income Statement.

***Highlights for the year ended December 31, 2009***

The following is a discussion of the year ended December 31, 2009 compared with the year ended December 31, 2008.

***Group results***

Revenue decreased by 18.9% to \$1,538 million and operating profit before exceptional items decreased by 33.9% to \$363 million during the year ended December 31, 2009. The results reflect the challenging global



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economic environment faced by the Group throughout 2009. Group RevPAR fell 14.7% during the year, with declines in both occupancy and rate. However, stabilizing occupancy levels in the fourth quarter indicated a slight rebound in trading conditions which resulted in a RevPAR decline of 10.9% compared to the fourth quarter in 2008. Furthermore, the Group continued to achieve organic growth during the year, increasing its net room count by 4.3% or 26,828 rooms. The Group also made significant progress in the roll-out of the Holiday Inn brand family relaunch, with 1,697 hotels converted globally at December 31, 2009.

In the year, the Group took a number of actions to improve efficiency and reduce costs which led to a reduction in regional and central overheads of \$95 million, from \$304 million in 2008 to \$209 million in 2009, including a \$23 million favorable movement in foreign exchange.

### ***Americas***

Revenue and operating profit before exceptional items decreased by 19.8% to \$772 million and 38.1% to \$288 million respectively compared to 2008. Excluding the receipt of significant liquidated damages of \$13 million in 2008, revenue and operating profit declined by 18.7% and 36.3% respectively.

The region experienced challenging trading conditions throughout the year leading to RevPAR, revenue and profit declines across all ownership types. Despite RevPAR declines, the region's US comparable hotels demonstrated outperformance relative to the US market.

Franchised revenue and operating profit decreased by 11.7% to \$437 million and 14.6% to \$364 million respectively, compared to 2008. This decrease was predominantly driven by a fall in royalty revenues as a consequence of a RevPAR decline of 14.3%. Revenues also included the impact of a decline in real estate activity leading to lower fees associated with activities such as the signing of new hotels and conversions. An increase in overall room supply partially offset the decline in revenue and profit.

Managed revenues decreased by 34.5% to \$110 million during the year or, by 29.0% excluding the impact of \$13 million in liquidated damages received in 2008. All brands were impacted by the economic downturn which resulted in RevPAR declines of 17.8%. Operating profit declined by \$91 million (\$78 million excluding liquidated damages) resulting in a loss of \$40 million. The loss was due to the RevPAR driven revenue declines, the Group funding owner's priority return shortfalls on a number of hotels managed by one owner and certain guarantee payments. At 2009 year end, an exceptional charge of \$91 million was recognized comprising the write off of a deposit related to the priority return contracts and the total estimated net cash outflows to this owner under the guarantee. Therefore, future payments to this owner will be charged against the provision and will not impact operating results. The managed results also included the impact of provisions recognized following the devaluation of the Venezuelan currency and the potential impact of asset nationalization.

Results from managed operations include revenues of \$71 million (2008 \$88 million) and operating profit of \$nil (2008 \$6 million) from properties that are structured, for legal reasons, as operating leases but with the same characteristics as management contracts.

Owned and leased revenue declined by 25.0% to \$225 million and operating profit decreased by 80.0% to \$11 million. Underlying trading was driven by RevPAR declines, including the InterContinental brand with a decline of 28.2%. Trading at the InterContinental New York Barclay, in particular, was severely impacted by the collapse of the financial markets. Results also included the impact of the sale of the Holiday Inn Jamaica, sold in August 2008, which led to a reduction in revenue and operating profit of \$16 million and \$2 million respectively when compared to 2008.

As a result of the declining real estate market the InterContinental Buckhead, Atlanta and Staybridge Suites Denver Cherry Creek no longer met the criteria for designation as held for sale assets and consequently the results of these hotels are no longer categorized as discontinued operations and comparative figures have been re-presented accordingly.

Regional overheads declined 29.9% during the year, from \$67 million to \$47 million. The favorable movement was driven by increased efficiencies and the impact of an organizational restructuring undertaken to further align the regional structure with the requirements of the Group's owners and hotels.

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***EMEA***

Revenue and operating profit before exceptional items decreased by 23.4% to \$397 million and 25.7% to \$127 million, respectively. At constant currency, revenue and operating profit before exceptional items decreased by 16.8% and 22.8%, respectively. The region received significant liquidated damages totaling \$16 million in 2008 and \$3 million in 2009. Excluding these receipts, revenue declined by 21.5% and operating profit before exceptional items declined by 20.0%, and at constant currency by 14.7% and 16.8%, respectively.

During the year, RevPAR declines were experienced across the region, with declines in key markets ranging from 9.8% in the UK to 17.8% in Continental Europe.

Franchised revenue and operating profit decreased by 24.5% to \$83 million and 20.0% to \$60 million, respectively, or at constant currency by 18.2% and 13.3%, respectively. Excluding the impact of \$3 million in liquidated damages received in 2009 and \$7 million received in 2008, revenue and operating profit declined by 22.3% and 16.2% respectively, or at constant currency by 15.5% and 8.8% respectively. The decline was principally driven by RevPAR declines across Continental Europe and the UK, partly offset by a 6% increase in room count.

EMEA managed revenue and operating profit decreased by 29.2% to \$119 million and by 31.6% to \$65 million, respectively, or at constant currency by 25.0% and 29.5%, respectively. Excluding the impact of \$9 million in liquidated damages received in 2008, revenue and operating profit declined by 25.2% and 24.4%, respectively, or at constant currency by 20.8% and 22.1%, respectively. The results were driven by managed RevPAR declines of 14.9%.

Owned and leased revenue decreased by 18.8% to \$195 million and operating profit decreased by 26.7% to \$33 million, or at constant currency by 10.4% and 17.8% respectively. The InterContinental Paris Le Grand, in particular, was adversely impacted by the economic downturn as both business and leisure travel declined in Paris. However, trading at the InterContinental London Park Lane was more resilient, with RevPAR down just 1.7% during the year.

Regional overheads decreased by 29.5% to \$31 million due to improved efficiencies and cost savings, as well as a favorable movement in foreign exchange of \$6 million.

***Asia Pacific***

Asia Pacific revenue and operating profit before exceptional items decreased by 15.5% to \$245 million and 23.5% to \$52 million, respectively. Excluding the receipt of \$4 million in significant liquidated damages in 2008, revenue and operating profit declined by 14.3% and 18.8% respectively. Despite RevPAR declines of 13.5%, the region's brands demonstrated outperformance relative to the market.

Franchised revenues and operating profit decreased by 38.9% to \$11 million and by 37.5% to \$5 million, respectively. Excluding the impact of \$4 million liquidated damages received in 2008, revenue decreased by 21.4% and profit increased by \$1 million or 25.0%. The decline in revenue was driven by lower RevPARs and the loss of royalties following the removal of six hotels (1,067 rooms) which did not meet IHG's brand and quality standards.

Managed revenue decreased by 7.1% to \$105 million and operating profit decreased by 20.0% to \$44 million. RevPAR across the Greater China managed estate declined 15.6%, primarily due to room oversupply in key Chinese cities, such as Beijing and trading upside in 2008 from the Olympic Games.

Owned and leased revenue decreased by 18.9% to \$129 million and operating profit decreased by 30.2% to \$30 million. These results were driven by the InterContinental Hong Kong, where RevPAR declined 22.2% during the year.

Regional overheads decreased by 28.9% to \$27 million, due to the impact of regional restructuring and lower marketing costs associated with the ANA joint venture in Japan.

*Central*

During 2009, net central costs decreased by 32.9% from \$155 million to \$104 million. The significant reduction was driven by management actions to increase efficiencies and implement cost-saving measures across

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the Group. Relative to 2008, the 2009 net central costs also benefited from a \$16 million favorable movement in foreign exchange whilst the 2008 results included the receipt of a favorable \$3 million insurance settlement.

### ***System Fund***

In the year ended December 31, 2009, System Fund income increased by 1.8% to \$1.01 billion primarily as a result of the growth in system size and marketing programs.

## **LIQUIDITY AND CAPITAL RESOURCES**

### ***Sources of Liquidity***

The Group is primarily financed by a \$1.6 billion syndicated bank facility which expires in May 2013 (the Syndicated Facility ) and £250 million of public bonds which are repayable on December 9, 2016. Short-term borrowing requirements are met from drawings under bilateral bank facilities. Additional funding is provided by the 99-year finance lease on the InterContinental Boston.

The £250 million public bonds were issued on December 9, 2009 at a coupon of 6% and were initially priced at 99.465% of face value and are unsecured. Interest is payable annually on December 9, in each year commencing December 9, 2010 to the maturity date. Currency swaps were transacted at the same time the bonds were issued in order to swap its proceeds and interest flows into US dollars. The reasons for issuing the bonds were to diversify the Group's funding sources and extend the duration of a portion of its borrowings.

At December 31, 2010, total borrowings were \$794 million, including the finance lease creditor of \$206 million. The currency denomination of the borrowings was \$303 million of US dollar denominated borrowings, \$385 million of sterling denominated borrowings, \$100 million of euro denominated borrowings and \$6 million of borrowings denominated in other currencies, mainly Hong Kong dollars. The impact of currency swaps traded in December 2009 is to convert the sterling denominated borrowings above into US dollar denominated borrowings.

At December 31, 2010, total committed bank facilities amounted to \$1,605 million of which \$1,400 million were unutilized. Uncommitted facilities totaled \$53 million. In the Group's opinion, the available facilities are sufficient for the Group's present requirements.

The Group held cash and short-term deposits at December 31, 2010 amounting to \$78 million. Credit risk is minimized by operating a policy that generally restricts the investment of surplus cash to counterparties with an A credit rating or better or those providing adequate security. Limits are also set on the amounts invested with individual counterparties. Notwithstanding that counterparties must have an A credit rating or better, during periods of significant financial market turmoil, counterparty exposure limits are significantly reduced and counterparty credit exposure reviews are broadened to include the relative placing of credit default swap pricings. Most of the Group's surplus funds are held in the United Kingdom or United States and there are no material funds where repatriation is restricted as a result of foreign exchange regulations.

The Syndicated Facility contains two financial covenants: interest cover and net debt divided by earnings before interest, tax, depreciation and amortization ( EBITDA ). Net debt is calculated as total borrowings less cash and cash equivalents. The Group is in compliance with all of the financial covenants in its loan documents, none of which is expected to present a material restriction on funding in the near future.

Further details of exchange and interest rate risk and financial instruments are disclosed in Item 11. Quantitative and qualitative disclosures about market risk .

***Cash From Operating Activities***

Net cash from operating activities totaled \$462 million for the year ended December 31, 2010 (2009 \$432 million).

Cash flow from operating activities is the principal source of cash used to fund the ongoing operating expenses, interest payments, maintenance capital expenditure and dividend payments of the Group. The Group believes that

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the requirements of its existing business and future investment can be met from cash generated internally, disposition of assets and external finance expected to be available to it.

***Cash From Investing Activities***

Net cash inflows from investing activities totaled \$36 million (2009 \$114 million outflow) comprising proceeds (net of tax paid) from the disposal of hotels and investments of \$131 million (2009 \$34 million) and capital expenditure of \$95 million (2009 \$148 million). Proceeds in 2010 included \$105 million from the sale of the InterContinental Buckhead, Atlanta. Capital expenditure in 2009 included \$65 million for the acquisition of the Hotel Indigo San Diego.

***Cash Used in Financing Activities***

Net cash used in financing activities totaled \$447 million (2009 \$362 million), including a reduction in gross borrowings of \$292 million (2009 \$249 million). Returns to shareholders, comprising dividend payments, totaled \$121 million (2009 \$118 million). The share repurchase program was suspended in 2008.

Overall net debt decreased during the year by \$349 million to \$743 million at December 31, 2010.

The Group had committed contractual capital expenditure of \$14 million at December 31, 2010 (2009 \$9 million).

***Off-Balance Sheet Arrangements***

At December 31, 2010, the Group had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on the Group's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

***Contractual Obligations***

The Group had the following contractual obligations outstanding as of December 31, 2010:

|   | <b>Total<br/>amounts<br/>committed</b> | <b>Less than<br/>1 year</b> | <b>1-3 Years<br/>(\$ million)</b> | <b>3-5 years</b> | <b>After<br/>5 years</b> |
|---|--|-----------------------------|-----------------------------------|------------------|--------------------------|
| Long-term debt <sup>(i)(ii)</sup>                   | 621                                    | 1                           | 205                               |                  | 415                      |
| Interest payable <sup>(ii)</sup>                    | 166                                    | 32                          | 56                                | 52               | 26                       |
| Finance lease obligations <sup>(iii)</sup>          | 3,428                                  | 16                          | 32                                | 32               | 3,348                    |
| Operating lease obligations                         | 505                                    | 50                          | 76                                | 56               | 323                      |
| Agreed pension scheme contributions <sup>(iv)</sup> | 152                                    | 41                          | 17                                |                  | 94                       |
| Capital contracts placed                            | 14                                     | 14                          |                                   |                  |                          |
|   | 4,886                                  | 154                         | 386                               | 140              | 4,206                    |

(i) Repayment period classified according to the related facility maturity date.

- (ii) Including the impact of derivatives.
- (iii) Represents the minimum lease payments related to the 99-year lease on the InterContinental Boston. Payments under the lease step up at regular intervals over the lease term.
- (iv) Primarily relates to the recovery plan agreed with trustees of the InterContinental Hotels UK Pension Plan (see below).

In limited cases, the Group may provide performance guarantees to third-party hotel owners to secure management contracts. Forecast payments of \$32 million have been provided for in the financial statements and the maximum unprovided exposure under such guarantees was \$90 million at December 31, 2010.

As of December 31, 2010, the Group had outstanding letters of credit of \$54 million mainly relating to self insurance programs.



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The Group may guarantee loans made to facilitate third-party ownership of hotels in which the Group has an equity interest and also a management contract. As of December 31, 2010, there were no such guarantees in place.

The Group has given warranties in respect of the disposal of certain of its former subsidiaries and hotels. It is the view of the Directors that, other than to the extent that liabilities have been provided for in the Consolidated Financial Statements, such warranties are not expected to result in material financial loss to the Group.

### ***Pension Plan Commitments***

The Group operates the following material defined benefits plans: the InterContinental Hotels UK Pension Plan and, in the United States, the InterContinental Hotels Pension Plan and the InterContinental Hotels non-qualified plans.

On an IAS 19 Employee Benefits basis, the InterContinental Hotels UK Pension Plan had a deficit of \$34 million at December 31, 2010, including the tax that would be deducted at source in respect of a refund of surplus taking into account amounts payable under funding commitments. The defined benefits section of this Plan is closed to new members. In addition, there are unfunded UK pension arrangements for certain members affected by the lifetime allowance; at December 31, 2010, these arrangements had an IAS 19 deficit of \$55 million. In 2011, the Group expects to make regular contributions to the UK pension plan of £5 million.

The most recent actuarial valuation of the InterContinental Hotels UK Pension Plan was carried out as of March 31, 2009 and showed a deficit of £129 million on a funding basis. Under the recovery plan agreed with the trustees, the Group aims to eliminate this deficit by March 2017 through additional Company contributions of up to £100 million and projected investment returns. The agreed additional contributions comprise three annual payments of £10 million; £10 million was paid in August 2010 and two further payments of £10 million are due on or before July 31, 2011 and 2012, together with further payments related to the disposal of hotels (7.5% of net sales proceeds) and growth in the Group's EBITDA above specified targets. If required in 2017, a top-up payment will be made to bring the total additional contributions up to £100 million. The InterContinental Hotels UK Pension Plan is formally valued every three years and future valuations could lead to changes in the amounts payable beyond March 2012. In 2011, the Group expects to make additional contributions of £14 million under these arrangements with further amounts payable if there are any hotel disposals.

The US-based plans are closed to new members and pensionable service no longer accrues for current employee members. On an IAS 19 basis, at December 31, 2010 the plans had a combined deficit of \$82 million. In 2011, the Group expects to make contributions to these plans of \$10 million.

The Group is exposed to the funding risks in relation to the defined benefit sections of the InterContinental Hotels UK Pension Plan and the US-based InterContinental Hotels Pension Plan, as explained in Item 3. Key information Risk factors .

## **ITEM 6. *DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES***

### **DIRECTORS AND SENIOR MANAGEMENT**

Overall strategic direction of the Group is provided by the Board of directors, comprising executive and non-executive directors, and by members of the executive committee.

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The directors and officers of InterContinental Hotels Group PLC at March 25, 2011 were:

**Directors**

| <b>Name</b>                   | <b>Title</b>                             | <b>Initially appointed to the Board</b> | <b>Date of next reappointment by shareholders<sup>(1)</sup></b> |
|-------------------------------|--|---|---|
| James Abrahamson              | Director                                 | 2010                                    | 2011  |
| Graham Allan <sup>(2)</sup>   | Director                                 | 2010                                    | 2011  |
| Andrew Cosslett               | Director and Chief Executive             | 2005                                    | 2011  |
| David Kappler <sup>(2)</sup>  | Director and Senior Independent Director | 2004                                    | 2011  |
| Kirk Kinsell                  | Director                                 | 2010                                    | 2011  |
| Ralph Kugler <sup>(2)</sup>   | Director                                 | 2003                                    | 2011  |
| Jennifer Laing <sup>(2)</sup> | Director                                 | 2005                                    | 2011  |
| Jonathan Linen <sup>(2)</sup> | Director                                 | 2005                                    | 2011  |
| Richard Solomons              | Director and Chief Financial Officer     | 2003                                    | 2011  |
| David Webster                 | Director and Chairman                    | 2003                                    | 2011  |
| Ying Yeh <sup>(2)</sup>       | Director                                 | 2007                                    | 2011  |

(1) The new UK Corporate Governance Code recommends that all Directors of FTSE 350 companies submit themselves for election or re-election (as appropriate) by shareholders every year. Although IHG is not obliged to follow this recommendation until its Annual General Meeting in 2012, the Board has decided to submit the appointment of all its Directors for shareholder approval in 2011. Therefore, all Directors will retire and offer themselves for election or re-election at the next Annual General Meeting.

(2) Non-executive independent director.

**Officers**

| <b>Name</b>   | <b>Title</b>   | <b>Initially appointed to position</b> |
|---------------|--|--|
| Tom Conophy   | Executive Vice President and Chief Information Officer               | 2006                                   |
| Tracy Robbins | Executive Vice President, Human Resources & Group Operations Support | 2005                                   |
| Tom Seddon    | Executive Vice President and Chief Marketing Officer                 | 2007                                   |
| George Turner | Executive Vice President, General Counsel and Company Secretary      | 2009                                   |

On March 16, 2011 the Company announced that Andrew Cosslett will step down as Chief Executive on June 30, 2011, and will be succeeded by Richard Solomons. A Director since 2003 and currently Chief Financial Officer and

Head of Commercial Development, Richard Solomons will start in his new position as Chief Executive on July 1, 2011.

***Directors and Officers***

*David Webster, Non-Executive Chairman*

Appointed Deputy Chairman and Senior Independent Director of InterContinental Hotels Group PLC on the separation of Six Continents PLC in April 2003. Appointed Non-Executive Chairman on January 1, 2004. Also Non-Executive Chairman of Makinson Cowell Limited, a capital markets advisory firm, a Non-Executive Director of Amadeus IT Holding SA, a transaction processing and technology solutions company for the travel and tourism industry, a member of the Appeals Committee of the Panel on Takeovers and Mergers and a Director of Temple Bar Investment Trust PLC. Formerly Chairman of Safeway plc and a Non-Executive Director of Reed Elsevier PLC. Chairman of the Nomination Committee. Age 66.

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*Andrew Cosslett, Chief Executive*

Appointed Chief Executive in February 2005, joining the Group from Cadbury Schweppes plc where he was most recently President, Europe, Middle East & Africa. During his career at Cadbury Schweppes he held a variety of senior regional management and marketing roles in the UK and Asia Pacific. Also has over 11 years experience in brand marketing with Unilever. A member of the Executive Committee of the World Travel & Tourism Council and a member of the President's Committee of the CBI. Andrew Cosslett will step down as Chief Executive on June 30, 2011. Age 55.

*James Abrahamson, President, The Americas*

Appointed a Director in August 2010. Has over 32 years experience in hotel operations, branding, development and franchise relations. Joined the Group as an Executive Committee member with responsibility for the Americas region in January 2009 from Global Hyatt Corporation, where he served as Head of Development, The Americas. Previously Senior Vice President, Hilton Hotels Corporation for 12 years. Responsible for the business development and performance of all the hotel brands and properties in the Americas region. Age 55.

*Kirk Kinsell, President, EMEA*

Appointed a Director in August 2010, retaining his responsibility for the EMEA region, which he had held as an Executive Committee member since September 2007. Has over 28 years experience in the hospitality industry, including senior franchise positions with Holiday Inn Corporation and ITT Sheraton, prior to joining the Group in 2002 as Senior Vice President, Chief Development Officer for the Americas region. Responsible for the business development and performance of all the hotel brands and properties in the EMEA region. Age 56.

*Richard Solomons, Chief Financial Officer and Head of Commercial Development*

Qualified as a chartered accountant in 1985, followed by seven years in investment banking, based in London and New York. Joined the Group in 1992 and held a variety of senior finance and operational roles. Appointed Finance Director of the Hotels business in October 2002 in anticipation of the separation of Six Continents PLC in April 2003. Responsible for corporate and regional finance, Group financial control, strategy, investor relations, tax, treasury, commercial development and procurement. Richard Solomons will be appointed Chief Executive on July 1, 2011. Age 49.

*Graham Allan, Non-Executive Director*

Appointed a Director in January 2010. Became Chief Executive Officer of Yum! Restaurants International, a subsidiary of Yum! Brands, Inc., in 2010 after serving as President since 2003. Previously Executive Vice President and Chief Operating Officer of Yum! Restaurants International in Europe. Has over 19 years experience in brand management, marketing, franchising and retail development. Age 55.

*David Kappler, Senior Independent Non-Executive Director*

Appointed a Director and Senior Independent Director in June 2004. A Non-Executive Director of Shire plc. A qualified accountant and formerly Chief Financial Officer of Cadbury Schweppes plc and Non-Executive Chairman of Premier Foods plc. Also served as a Non-Executive Director of Camelot Group plc and HMV Group plc. A member of the Trilantic Europe Advisory Council. Chairman of the Audit Committee. Age 64.

*Ralph Kugler, Non-Executive Director*

Appointed a Director in April 2003. Also Chairman of Byotrol plc, a hygiene technology company, a Non-Executive Director of Discovery Group Holdings Ltd, a PR services company, Board Adviser at Mars, Incorporated, the global consumer business, a Non-Executive Director of Spotless Holding SAS, a consumer products business, and Senior Advisor to 3i plc. Previously Director on the boards of Unilever PLC and Unilever N.V. until May 2008 with his last role as Global President, Unilever Home and Personal Care. Chairman of the Remuneration Committee. Age 55.

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*Jennifer Laing, Non-Executive Director*

Appointed a Director in August 2005. Was Associate Dean, External Relations at London Business School, until 2007. A Fellow of the Marketing Society and of the Institute of Practitioners in Advertising, has over 30 years experience in advertising including 16 years with Saatchi & Saatchi. Also a Non-Executive Director of Hudson Highland Group Inc., a US human resources company. Chairman of the Corporate Responsibility Committee. Age 64.

*Jonathan Linen, Non-Executive Director*

Appointed a Director in December 2005. Was formerly Vice Chairman of the American Express Company, having held a range of senior positions throughout his career of over 35 years with American Express. A Non-Executive Director of Yum! Brands, Inc. and of Modern Bank N.A., a US private banking company. Also serves on a number of US Councils and advisory boards. Age 67.

*Ying Yeh, Non-Executive Director*

Appointed a Director in December 2007. Vice President and Chairman, Greater China Region, Nalco Company, a water treatment and process improvement company. Previously Chairman and President, North Asia Region, President, Business Development, Asia Pacific Region and Vice President, Eastman Kodak Company. Also a Non-Executive Director of AB Volvo. Was, for 15 years, a diplomat with the US Foreign Service in Hong Kong and Beijing until 1997. Age 62.

***Other members of the Executive Committee***

*Tom Conophy, Executive Vice President and Chief Information Officer*

Has over 30 years experience in the IT industry, including management and development of new technology solutions within the travel and hospitality business. Joined the Group in February 2006 from Starwood Hotels & Resorts International where he held the position of Executive Vice President & Chief Technology Officer. Responsible for global technology, including IT systems and information management throughout the Group. Age 50.

*Tracy Robbins, Executive Vice President, Human Resources & Group Operations Support*

Has over 25 years experience in line and HR roles in service industries. Joined the Group in December 2005 from Compass Group PLC, a world leading food service company, where she was Group Human Resources Leadership & Development Director. Previously Group HR Director for Forte Hotels Group. Has global responsibility for talent management, leadership development, reward strategy, organizational capability and operations support. Age 47.

*Tom Seddon, Executive Vice President and Chief Marketing Officer*

Has over 18 years experience in sales and marketing in the hospitality industry, including with IHG's predecessor parent companies from 1994 to 2004. Rejoined the Group in November 2007, from restaurant business SUBWAY® where he was responsible for worldwide sales and marketing activities. Has responsibility for worldwide brand management, reservations, e-commerce, global sales, relationship and distribution marketing and loyalty programs. Age 42.

*George Turner, Executive Vice President, General Counsel and Company Secretary*

Solicitor, qualified to private practice in 1995. After 12 years with Imperial Chemical Industries PLC, where he was most recently Deputy Company Secretary, he joined the Group in September 2008. Appointed Executive Vice President, General Counsel and Company Secretary in January 2009. Responsible for corporate governance, risk management, insurance, data privacy, internal audit, company secretariat, legal and corporate responsibility & public affairs. Age 40.

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There are no family relationships between any of the persons named above.

There are no arrangements or understandings with major shareholders, customers, suppliers or others, pursuant to which any person named above was selected as a director or member of senior management.

## **COMPENSATION**

In fiscal 2010, the aggregate compensation (including pension contributions, bonus and awards under the long term incentive plans) of the directors and officers of the Company was \$23.6 million. The aggregate amount set aside or accrued by the Company in fiscal 2010 to provide pension retirement or similar benefits for those individuals was \$0.6 million. An amount of \$9.4 million was charged in fiscal 2010 in respect of bonuses payable to them under performance related cash bonus schemes and long term incentive plans.

Note 3 of Notes to the Financial Statements sets out the individual compensation of the directors. The following are details of the Company's principal share schemes, in which the directors of the Company participated during the period.

### *Annual Bonus Plan*

The IHG Annual Bonus Plan (ABP), enables eligible employees, including Executive Directors, to receive all or part of their bonus in the form of shares together with, in certain cases, a matching award of free shares up to half the deferred amount. The bonus and any matching shares awarded are released on the third anniversary of the award date. The bonuses in 2007 were eligible for matching shares, all of which were released on the third anniversary of the award date. In 2007, participants could defer up to 100% of the total annual bonus, with the deferred amount being accounted for as a share-based payment. Under the terms of the 2008, 2009 and 2010 plans a fixed percentage of the bonus is awarded in the form of shares with no voluntary deferral and no matching shares.

The awards in all of the plans are conditional on the participants remaining in the employment of a participating company or leaving for a qualifying reason as set out in the plan rules. Participation in the ABP is at the discretion of the Remuneration Committee. The number of shares is calculated by dividing a specific percentage of the participant's annual performance-related bonus by the middle market quoted prices on the three consecutive dealing days immediately preceding the date of grant. A number of executives participated in the plan during the year, however, no conditional rights over shares were awarded to participants.

### *Long Term Incentive Plan*

The Long Term Incentive Plan (LTIP) allows Executive Directors and eligible employees to receive share awards, subject to the satisfaction of performance conditions, set by the Remuneration Committee, which are normally measured over a three year period. Awards are normally made annually and, except in exceptional circumstances, will not exceed three times salary for Executive Directors and four times salary in the case of other eligible employees. During 2010, conditional rights over 2,602,773 shares were awarded to employees under the plan. The plan provides for the grant of nil cost options to participants as an alternative to conditional share awards.

### *Executive Share Option Plan*

For options granted, the option price is not less than the market value of an ordinary share, or the nominal value if higher. The market value is the quoted price on the business day preceding the date of grant, or the average of the middle market quoted prices on the three consecutive dealing days immediately preceding the date of grant. A performance condition has to be met before options can be exercised. The performance condition is set by the



Remuneration Committee. The plan was not operated during 2010 and no options were granted in the year under the plan. The latest date that any options may be exercised is April 4, 2015.

*Options and Ordinary Shares held by Directors*

Details of the directors' interests in the Company's shares are set out on page 62 and pages F-46 to F-48.

**Table of Contents****BOARD PRACTICES*****Contracts of Service***

The Remuneration Committee's policy is for Executive Directors to have rolling contracts with a notice period of 12 months. All new appointments are intended to have 12-month notice periods. However, on occasion, to complete an external recruitment successfully, a longer initial notice period reducing to 12 months may be used.

Andrew Cosslett, James Abrahamson, Kirk Kinsell and Richard Solomons have service agreements with a notice period of 12 months.

David Webster's appointment as Non-executive Chairman, effective from January 1, 2004, is subject to six months notice.

Non-executive director, Ralph Kugler signed a letter of appointment effective from the listing of IHG in April 2003. This was renewed, effective from completion of the capital reorganization of the Company and the listing of new IHG shares on June 27, 2005. David Kappler signed a letter of appointment effective from his date of original appointment to the Board on June 21, 2004. This was also renewed, effective from June 27, 2005. Jennifer Laing and Jonathan Linen signed letters of appointment effective from their appointment dates, respectively August 25, 2005 and December 1, 2005. Ying Yeh signed a letter of appointment effective from her appointment date of December 1, 2007. Graham Allan signed a letter of appointment effective from his appointment date of January 1, 2010.

***Directors' Contracts***

| <b>Directors</b> | <b>Contract effective date</b> | <b>Unexpired term/ notice period</b> |
|------------------|--------------------------------|--------------------------------------|
| Andrew Cosslett  | February 3, 2005               | 3 months                             |
| James Abrahamson | August 1, 2010                 | 12 months                            |
| Kirk Kinsell     | August 1, 2010                 | 12 months                            |
| Richard Solomons | April 15, 2003                 | 12 months                            |

Each of Andrew Cosslett and Richard Solomons signed a letter of appointment, effective from completion of the capital reorganization of the Company and the listing of new IHG shares on June 27, 2005. The terms of each appointment were as set out in each executive director's original service agreement.

On March 16, 2011 the Company announced that Andrew Cosslett will step down as Chief Executive on June 30, 2011, and will be succeeded by Richard Solomons.

Richard Solomons signed a contract on March 16, 2011 relating to his employment as Chief Executive, effective from July 1, 2011.

See Note 3 of the Notes to the Consolidated Financial Statements for details of directors' service contracts.

***Payments on Termination***

No provisions for compensation for termination following change of control, or for liquidated damages of any kind, are included in the current directors' contracts. In the event of any early termination of an executive director's contract the policy is to seek to minimize any liability.

Upon retirement, and under certain other specified circumstances on termination of his employment, a director will become eligible to receive benefit from his participation in a Company pension plan. See Note 3 of Notes to the Consolidated Financial Statements for details of directors' pension entitlements at December 31, 2010.

### *Committees*

Each Committee of the Board has written terms of reference which are approved by the Board and which are subject to review each year.

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*Executive Committee*

The Executive Committee is chaired by the Chief Executive. It consists of the executive directors and the most senior executives from the Group and usually meets monthly. Its role is to consider and manage a range of important strategic and business issues facing the Group. It is responsible for monitoring the performance of the business. It is authorized to approve capital and revenue investment within levels agreed by the Board. It reviews and recommends to the Board the most significant investment proposals.

*Audit Committee*

The Audit Committee is chaired by David Kappler who has significant recent and relevant financial experience and is the Committee's financial expert. During 2010, the other Committee members were Graham Allan, Ralph Kugler and Jennifer Laing. All Audit Committee members are independent.

The Audit Committee's principal responsibilities are to:

- review the Group's public statements on internal control, risk management and corporate governance compliance prior to their consideration by the Board;

- review the Group's processes for detecting and addressing fraud, misconduct and control weaknesses and to consider the response to any such occurrence, including overseeing the process enabling the anonymous submission of concerns;

- review reports from management, internal audit and external audit concerning the effectiveness of internal control, financial reporting and risk management processes;

- review with management and the external auditor any financial statements required under UK or US legislation before submission to the Board;

- establish, review and maintain the role and effectiveness of the internal audit function, including overseeing the appointment of the Head of Global Internal Audit;

- assume responsibility for the appointment, compensation, resignation, dismissal and the overseeing of the external auditor, including review of the external audit, its cost and effectiveness;

- pre-approve non-audit work to be carried out by the external auditor and the fees to be paid for that work, along with the monitoring of the external auditor's independence; and

- oversee the Group's Code of Ethics and Business Conduct and associated procedures for monitoring adherence.

The Audit Committee discharges its responsibilities through a series of Committee meetings during the year at which detailed reports are presented for review. The Audit Committee commissions reports, either from external advisers, the Head of Global Internal Audit, or Group management, after consideration of the major risks to the Group or in response to developing issues. The Chief Financial Officer attends its meetings as do the external auditor and the Head of Global Internal Audit, both of whom have the opportunity to meet privately with the Audit Committee, in the absence of Group management, at the conclusion of each meeting.

All proposals for the provision of non-audit services by the external auditor are pre-approved by the Audit Committee or its delegated member, the overriding consideration being to ensure that the provision of non-audit services does not

impact the external auditor's independence and objectivity.

*Remuneration Committee*

The Remuneration Committee, chaired by Ralph Kugler, also comprises the following Non-Executive directors: David Kappler, Jonathan Linen and Ying Yeh. The Remuneration Committee agrees, on behalf of the Board, all aspects of the remuneration of the Executive Directors and the Executive Committee members, and agrees the strategy, direction and policy for the remuneration of senior executives who have a significant influence over the Company's ability to meet its strategic objectives.

*Nomination Committee*

The Nomination Committee comprises the Chairman of the Board and all the Non-Executive Directors. It is chaired by the Chairman of the Board except when matters relating to this position are to be discussed, in which case

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it is chaired by an independent Non-Executive Director. The Committee leads the process for Board appointments and nominates candidates for approval by the Board. The balance of skills, experience, independence and knowledge of Board members is evaluated in order to define the requirements for a particular appointment. The Committee generally engages external consultants to advise on candidates for Board appointments and appointments are made on merit, against objective criteria, including ability to commit time, and with due regard for the benefits of diversity, including gender. The Committee also has responsibility for succession planning and assists in identifying and developing the role of the Senior Independent Director.

During 2010 the Committee discussed succession planning for both the Executive Committee and the Board of Directors, considered and recommended new Executive Director appointments, which have now been implemented, and considered the appointment of an additional Non-Executive Director.

*Corporate Responsibility Committee*

The Corporate Responsibility Committee, chaired by Jennifer Laing, was established in February 2009. The other Committee member during 2010 was Ralph Kugler. Graham Allan joined the Committee in January 2011. Meetings are regularly attended by other members of the Board and Executive Committee. The Corporate Responsibility Committee ensures that the Company has in place the right policies, management and measurement systems to enable it to deliver against its strategy.

*Disclosure Committee*

The Disclosure Committee, chaired by the Group's Financial Controller, and comprising the Company Secretary and other senior executives, reports to the Chief Executive, the Chief Financial Officer and to the Audit Committee. Its duties include ensuring that information required to be disclosed in reports pursuant to UK and US accounting, statutory or listing requirements, fairly represents the Group's position in all material respects.

*General Purposes Committee*

The General Purposes Committee comprises any one Executive Committee member together with a senior officer from an agreed and restricted list of senior executives. It is always chaired by an Executive Committee member. It attends to business of a routine nature and to the administration of matters, the principles of which have been agreed previously by the Board or an appropriate Committee.

A description of the significant ways in which the Company's actual corporate governance practices differ from the New York Stock Exchange corporate governance requirements followed by US companies can be found on page 82.

**Table of Contents****EMPLOYEES**

The Group directly employed an average of 7,858 people worldwide in the year ended December 31, 2010. Of these, 96% were employed on a full-time basis and 4% were employed on a part-time basis.

The table below analyzes the distribution of the average number of employees for the last three fiscal periods by division and by geographic region.

|      | <b>Americas</b> | <b>EMEA</b> | <b>Asia<br/>Pacific</b> | <b>Central</b> | <b>Total</b> |
|------|-----------------|-------------|-------------------------|----------------|--------------|
| 2010 | 3,309           | 1,795       | 1,517                   | 1,237          | 7,858        |
| 2009 | 3,229           | 1,712       | 1,410                   | 1,205          | 7,556        |
| 2008 | 3,384           | 1,824       | 1,470                   | 1,271          | 7,949        |

The costs of the above employees are borne by the Group. In addition, the Group employs 4,489 (2009 4,561, 2008 4,353) people who work in managed hotels or directly on behalf of the System Fund and whose costs of \$282 million (2009 \$267 million, 2008 \$272 million) are borne by those hotels or by the Fund.

Under EU law, many employees of Group companies are now covered by the Working Time Regulations which came into force in the United Kingdom on October 1, 1998. These regulations implemented the European Working Time Directive and parts of the Young Workers Directive, and lay down rights and protections for employees in areas such as maximum working hours, minimum rest time, minimum days off and paid leave.

In the United Kingdom there is in place a national minimum wage under the National Minimum Wage Act. At December 31, 2010, the minimum wage for individuals between 18 and under the age of 21 was £4.92 per hour and £5.93 per hour for individuals age 21 and above. This particularly impacts businesses in the hospitality and retailing sectors. Compliance with the National Minimum Wage Act is being monitored by the Low Pay Commission, an independent statutory body established by the UK Government.

Less than 5% of the Group's UK employees are covered by collective bargaining agreements with trade unions.

Continual attention is paid to the external market in order to ensure that terms of employment are appropriate. The Group believes the Group companies will be able to conduct their relationships with trade unions and employees in a satisfactory manner.

**Table of Contents****SHARE-BASED COMPENSATION**

During 2010, conditional rights over 2,602,773 shares were awarded to employees under the Long Term Incentive Plan. No awards were granted under the Annual Bonus Plan or Executive Share Option Plan. Details regarding the option pricing model and assumptions used to determine the fair value of the awards is included in Note 26 of Notes to the Consolidated Financial Statements.

**SHARE OWNERSHIP**

The interests of the directors and officers of the Group at March 25, 2011 were:

|                  | <b>Ordinary shares<br/>of 1329/47 pence</b> | <b>% of shares<br/>outstanding<sup>(4)</sup></b> |
|------------------|---|--|
| <b>Directors</b> |   |  |
| James Abrahamson | 146,759                                     | N/A  |
| Graham Allan     | 2,000                                       | N/A  |
| Andrew Cosslett  | 622,718                                     | 0.21   |
| David Kappler    | 1,400                                       | N/A  |
| Kirk Kinsell     | 109,547 <sup>(2)</sup>                      | N/A  |
| Ralph Kugler     | 1,169                                       | N/A  |
| Jennifer Laing   | 3,998                                       | N/A  |
| Jonathan Linen   | 7,343 <sup>(1)</sup>                        | N/A  |
| Richard Solomons | 252,166                                     | N/A  |
| David Webster    | 34,905                                      | N/A  |
| Ying Yeh         | Nil   | N/A  |
| <b>Officers</b>  |   |  |
| Tom Conophy      | 93,071                                      | N/A  |
| Tracy Robbins    | 43,108                                      | N/A  |
| Tom Seddon       | 54,678 <sup>(3)</sup>                       | N/A  |
| George Turner    | 35,182                                      | N/A  |

(1) Held as American Depositary Shares (ADSs).

(2) 637 of which are held as ADSs.

(3) 24,000 of which are held as ADSs.

(4) Where no figure is given the shareholding represents less than 0.1% of shares outstanding.

The above shareholdings are all beneficial interests. The percentage of ordinary share capital owned by each of the directors is negligible.

The directors' interests as at December 31, 2010 in options to subscribe for shares in InterContinental Hotels Group PLC are set out on page F-48.



The directors do not have different voting rights from other shareholders of the Company.

The Company announced on March 16, 2011 that Andrew Cosslett will step down as Chief Executive on June 30, 2011, and will be succeeded by Richard Solomons. A Director since 2003 and currently Chief Financial Officer and Head of Commercial Development, Richard Solomons will start in his new position as Chief Executive on July 1, 2011.

**Table of Contents****ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS****MAJOR SHAREHOLDERS**

As far as is known to management, IHG is not directly or indirectly owned or controlled by another corporation or by any government. As at the dates shown, the Company had been notified, in accordance with the Disclosure and Transparency Rules of the UK Financial Services Authority, of the following significant holdings of voting rights in its ordinary shares:

| Identity of person or group                                      | March 25, 2011        |                  | March 19, 2010        |                  | March 23, 2009        |                  |
|--|-----------------------|------------------|-----------------------|------------------|-----------------------|------------------|
|  | Number of shares/ADSs | Percent of class | Number of shares/ADSs | Percent of class | Number of shares/ADSs | Percent of class |
| Ellerman Corporation Limited Southeastern Asset Management, Inc. | N/A                   | N/A              | 29,921,742            | 10.39%           | 29,921,742            | 10.48%           |
| FIL Limited (Fidelity International)                             | N/A                   | N/A              | 14,860,671            | 5.16%            | N/A                   | N/A              |
| Cedar Rock Capital Limited                                       | 14,923,417            | 5.15%            | 14,687,743            | 5.10%            | N/A                   | N/A              |
| JP Morgan Asset Management Holdings Inc.                         | 14,592,363            | 5.03%            | 14,923,417            | 5.18%            | 14,923,417            | 5.23%            |
| Blackrock, Inc.  | 14,505,612            | 5.00%            | N/A                   | N/A              | N/A                   | N/A              |
| Capital Research and Management Company                          | 14,495,664            | 5.00%            | 14,434,598            | 5.01%            | N/A                   | N/A              |
| Legal & General Group Plc  | N/A                   | N/A%             | N/A                   | N/A              | N/A                   | N/A              |
| Lloyds Banking Group plc   | N/A                   | N/A              | 11,336,113            | 3.94%            | 11,416,590            | 4.00%            |
|  |                       |                  | 13,619,563            | 4.73%            | 13,619,563            | 4.77%            |

The Company's major shareholders do not have different voting rights from other shareholders of the Company. The Company does not know of any arrangements the operation of which may result in a change in its control.

As of March 25, 2011, 15,035,669 ADSs equivalent to 15,035,669 ordinary shares, or approximately 5.18% of the total ordinary shares in issue, were outstanding and were held by 1,024 holders. Since certain ordinary shares are registered in the names of nominees, the number of shareholders of record may not be representative of the number of beneficial owners.

As of March 25, 2011, there were a total of 54,074 record holders of ordinary shares, of whom 353 had registered addresses in the United States and held a total of 1,540,796 ordinary shares (0.53% of the total issued).

**RELATED PARTY TRANSACTIONS**

The Company has not entered into any related party transactions or loans for the period beginning January 1, 2010 up to March 25, 2011.

**ITEM 8. FINANCIAL INFORMATION****CONSOLIDATED STATEMENTS AND OTHER FINANCIAL INFORMATION****Financial Statements**

See Item 18. Financial Statements .

***Legal Proceedings***

Group companies have extensive operations in the United Kingdom, as well as internationally, and are involved in a number of legal and arbitration proceedings incidental to those operations. It is the Company's view that such proceedings, either individually or in the aggregate, have not in the recent past and are not likely to have a significant effect on the Group's financial position or profitability.

Notwithstanding the above, Holiday Hospitality Franchising, Inc., a Group company, is defending a lawsuit filed by Hotel Associates, Inc., a former franchisee, regarding an unfavorable ruling on appeal on February 23, 2011. The final outcome is not yet known, however, a litigation provision for \$22 million has been reflected in the

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Consolidated Financial Statements for the year ended December 31, 2010, further details of which are set out in Note 1 of Notes to the Consolidated Financial Statements on page F-13.

**Dividends**

See Item 3. Key information Dividends .

**SIGNIFICANT CHANGES**

Except as otherwise stated in this Form 20-F, there have been no significant changes subsequent to December 31, 2010.

**ITEM 9. THE OFFER AND LISTING**

The principal trading market for the Company's ordinary shares is the London Stock Exchange on which InterContinental Hotels Group PLC shares are traded. The ordinary shares are also listed on the New York Stock Exchange trading in the form of ADSs evidenced by ADRs. Each ADS represents one ordinary share. InterContinental Hotels Group PLC has a sponsored ADR facility with JP Morgan Chase Bank, N.A. as Depositary.

The following tables show, for the fiscal periods indicated, the reported high and low middle market quotations (which represent an average of closing bid and ask prices) for the ordinary shares on the London Stock Exchange, as derived from the Daily Official List of the UK Listing Authority, and the highest and lowest sales prices of the ADSs as reported on the New York Stock Exchange composite tape.

| Year ended December 31, | £ per<br>ordinary share |      | \$ per ADS |       |
|-------------------------|-------------------------|------|------------|-------|
|                         | High                    | Low  | High       | Low   |
| 2006                    | 12.65                   | 8.07 | 26.27      | 14.40 |
| 2007                    | 14.20                   | 8.73 | 32.59      | 17.37 |
| 2008                    | 8.84                    | 4.48 | 17.40      | 6.52  |
| 2009                    | 9.04                    | 4.46 | 14.67      | 6.04  |
| 2010                    | 12.66                   | 8.87 | 20.04      | 13.84 |

| Year ended December 31, | £ per<br>ordinary share |       | \$ per ADS |       |
|-------------------------|-------------------------|-------|------------|-------|
|                         | High                    | Low   | High       | Low   |
| <b>2009</b>             |                         |       |            |       |
| First quarter           | 6.22                    | 4.46  | 9.33       | 6.04  |
| Second quarter          | 6.90                    | 5.59  | 11.19      | 8.20  |
| Third quarter           | 8.27                    | 5.92  | 13.74      | 9.57  |
| Fourth quarter          | 9.04                    | 7.64  | 14.67      | 12.26 |
| <b>2010</b>             |                         |       |            |       |
| First quarter           | 10.46                   | 8.87  | 15.71      | 13.84 |
| Second quarter          | 12.24                   | 10.23 | 18.34      | 14.86 |
| Third quarter           | 11.99                   | 9.82  | 18.49      | 15.24 |

|  |       |       |       |       |
|--|-------|-------|-------|-------|
| Fourth quarter                                     | 12.66 | 10.81 | 20.04 | 17.20 |
| <b>2011</b> First quarter (through March 25, 2011) | 14.35 | 12.28 | 23.28 | 19.60 |

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| <b>Month ended</b>                     | <b>£ per<br/>ordinary share</b> |            | <b>\$ per ADS</b> |            |
|--|---------------------------------|------------|-------------------|------------|
|  | <b>High</b>                     | <b>Low</b> | <b>High</b>       | <b>Low</b> |
| September 2010                         | 11.50                           | 10.43      | 18.17             | 16.16      |
| October 2010                           | 12.25                           | 11.27      | 19.35             | 17.89      |
| November 2010                          | 12.22                           | 10.81      | 20.04             | 17.20      |
| December 2010                          | 12.66                           | 11.55      | 19.73             | 18.29      |
| January 2011                           | 13.53                           | 12.43      | 21.86             | 19.73      |
| February 2011                          | 14.35                           | 13.03      | 23.28             | 21.35      |
| March 2011 (through to March 25, 2011) | 13.39                           | 12.28      | 22.03             | 19.60      |

Fluctuations in the exchange rates between pounds sterling and the US dollar will affect the dollar equivalent of the pounds sterling price of the ordinary shares on the London Stock Exchange and, as a result, are likely to affect the market price of ADSs.

**PLAN OF DISTRIBUTION**

Not applicable.

**SELLING SHAREHOLDERS**

Not applicable.

**DILUTION**

Not applicable.

**EXPENSES OF THE ISSUE**

Not applicable.

**ITEM 10. ADDITIONAL INFORMATION****ARTICLES OF ASSOCIATION**

The Company's articles of association were adopted at the Annual General Meeting held on May 28, 2010.

The following summarizes material rights of holders of the Company's ordinary shares under the material provisions of the Company's articles of association and English law. This summary is qualified in its entirety by reference to the Companies Act and the Company's articles of association. The Company's articles of association are filed as an exhibit to this 20-F.

The Company's shares may be held in certificated or uncertificated form. No holder of the Company's shares will be required to make additional contributions of capital in respect of the Company's shares in the future.

In the following description, a "shareholder" is the person registered in the Company's register of members as the holder of the relevant share.

***Principal Objects***

The Company is incorporated under the name InterContinental Hotels Group PLC and is registered in England and Wales with registered number 5134420. The Company's articles of association do not restrict its objects.

***Directors***

Under the Company's articles of association, a director may not vote in respect of any proposal in which he, or any person connected with him, has any material interest other than by virtue of his interests in securities of, or otherwise in or through, the Company. This is subject to certain exceptions relating to proposals (a) indemnifying

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him in respect of obligations incurred on behalf of the Company, (b) indemnifying a third party in respect of obligations of the Company for which the director has assumed responsibility under an indemnity or guarantee, (c) relating to an offer of securities in which he will be interested as an underwriter, (d) concerning another body corporate in which the director is beneficially interested in less than one percent of the issued shares of any class of shares of such a body corporate, (e) relating to an employee benefit in which the director will share equally with other employees and (f) relating to liability insurance that the Company is empowered to purchase for the benefit of directors of the Company in respect of actions undertaken as directors (or officers) of the Company.

The directors are empowered to exercise all the powers of the Company to borrow money, subject to the limitation that the aggregate amount of all moneys borrowed by the Company and its subsidiaries shall not exceed an amount equal to three times the Company's share capital and consolidated reserves, unless sanctioned by an ordinary resolution of the Company.

Directors are not required to hold any shares of the Company by way of qualification.

***Rights Attaching to Shares***

Under English law, dividends are payable on the Company's ordinary shares only out of profits available for distribution, as determined in accordance with accounting principles generally accepted in the United Kingdom and by the Companies Act. Holders of the Company's ordinary shares are entitled to receive such dividends as may be declared by the shareholders in general meeting, rateably according to the amounts paid up on such shares, provided that the dividend cannot exceed the amount recommended by the directors.

The Company's Board of directors may pay shareholders such interim dividends as appear to them to be justified by the Company's financial position. If authorized by an ordinary resolution of the shareholders, the Board of directors may also direct payment of a dividend in whole or in part by the distribution of specific assets (and in particular of paid up shares or debentures of any other company).

Any dividend unclaimed after six years from the date the dividend was declared, or became due for payment, will be forfeited and will revert to the Company.

***Voting Rights***

Voting at any general meeting of shareholders is by a show of hands unless a poll, which is a written vote, is duly demanded. On a show of hands, every shareholder who is present in person or by proxy at a general meeting has one vote regardless of the number of shares held. On a poll, every shareholder who is present in person or by proxy has one vote for every 1329/47 pence in nominal amount of the shares held by that shareholder. A poll may be demanded by any of the following:

the chairman of the meeting;

at least five shareholders present in person or by proxy and entitled to vote at the meeting;

any shareholder or shareholders representing in the aggregate not less than one-tenth of the total voting rights of all shareholders entitled to vote at the meeting; or

any shareholder or shareholders holding shares conferring a right to vote at the meeting on which there have been paid-up sums in the aggregate equal to not less than one-tenth of the total sum paid up on all the shares conferring that right.



A proxy form will be treated as giving the proxy the authority to demand a poll, or to join others in demanding one.

The necessary quorum for a general meeting is three persons carrying a right to vote upon the business to be transacted, whether present in person or by proxy.

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Matters are transacted at general meetings of the Company by the proposing and passing of resolutions, of which there are two kinds:

an ordinary resolution, which includes resolutions for the election of directors, the approval of financial statements, the cumulative annual payment of dividends, the appointment of auditors, the increase of authorized share capital or the grant of authority to allot shares; and

a special resolution, which includes resolutions amending the Company's articles of association, disapplying statutory pre-emption rights, modifying the rights of any class of the Company's shares at a meeting of the holders of such class or relating to certain matters concerning the Company's winding up or changing the Company's name.

An ordinary resolution requires the affirmative vote of a majority of the votes of those persons voting at a meeting at which there is a quorum.

Special resolutions require the affirmative vote of not less than three-fourths of the persons voting at a meeting at which there is a quorum.

Annual General Meetings must be convened upon advance written notice of 21 days. Other meetings must be convened upon advance written notice of 14 days. The days of delivery or receipt of the notice are not included. The notice must specify the nature of the business to be transacted. The Board of directors may if they choose make arrangements for shareholders who are unable to attend the place of the meeting to participate at other places.

The articles of association specify that each Director shall retire every three years at the Annual General Meeting and unless otherwise decided by the Directors, shall be eligible for re-election. However, the new UK Corporate Governance Code recommends that all Directors of FTSE 350 companies submit themselves for election or re-election (as appropriate) by shareholders every year. Although IHG is not obliged to follow this recommendation until its Annual General Meeting in 2012, the Board has decided to submit the appointment of all its Directors for shareholder approval in 2011. Therefore, all Directors will retire and offer themselves for election or re-election at the next Annual General Meeting.

### ***Variation of Rights***

If, at any time, the Company's share capital is divided into different classes of shares, the rights attached to any class may be varied, subject to the provisions of the Companies Act, with the consent in writing of holders of three-fourths in nominal value of the issued shares of that class or upon the adoption of a special resolution passed at a separate meeting of the holders of the shares of that class. At every such separate meeting, all of the provisions of the articles of association relating to proceedings at a general meeting apply, except that the quorum is to be the number of persons (which must be two or more) who hold or represent by proxy not less than one-third in nominal value of the issued shares of the class.

### ***Rights in a Winding-up***

Except as the Company's shareholders have agreed or may otherwise agree, upon the Company's winding up, the balance of assets available for distribution:

after the payment of all creditors including certain preferential creditors, whether statutorily preferred creditors or normal creditors; and

subject to any special rights attaching to any class of shares;

is to be distributed among the holders of ordinary shares according to the amounts paid-up on the shares held by them. This distribution is generally to be made in cash. A liquidator may, however, upon the adoption of an extraordinary resolution of the shareholders, divide among the shareholders the whole or any part of the Company's assets in kind.

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### ***Limitations on Voting and Shareholding***

There are no limitations imposed by English law or the Company's articles of association on the right of non-residents or foreign persons to hold or vote the Company's ordinary shares or ADSs, other than the limitations that would generally apply to all of the Company's shareholders.

## **MATERIAL CONTRACTS**

The following contracts have been entered into otherwise than in the course of ordinary business by members of the Group either (i) in the two years immediately preceding the date of this document in the case of contracts which are or may be material or (ii) which contain provisions under which any Group member has any obligation or entitlement which is material to the Group as at the date of this document. To the extent that these agreements include representations, warranties and indemnities, such provisions are considered standard in an agreement of that nature, save to the extent identified below.

### ***£750,000,000 Euro Medium Term Note Program***

1. On November 27, 2009, a trust deed (the *Trust Deed*) was executed by InterContinental Hotels Group PLC as issuer (the *Issuer*), Six Continents Limited and InterContinental Hotels Limited as guarantors (the *Guarantors*) and HSBC Corporate Trustee Company (UK) Limited as trustee (the *Trustee*), in accordance with which the Issuer established a Euro medium term note program (the *Program*) pursuant to which the Issuer may issue notes (*Notes*) unconditionally and irrevocably guaranteed by the Guarantors, up to a maximum nominal amount from time to time outstanding of £750,000,000 (or its equivalent in other currencies).

Notes are to be issued in series (each a *Series*) in bearer form. Each Series may comprise one or more tranches (each a *Tranche*) issued on different issue dates. Notes may be issued either (1) pursuant to the Base Prospectus dated November 27, 2009 (the *Base Prospectus*) as amended and/or supplemented by a document setting out the final terms (the *Final Terms*) of the Notes or (2) pursuant to a separate prospectus specific to such Tranche (the *Drawdown Prospectus*). The terms and conditions applicable to any particular Tranche of Notes will be the Terms and Conditions of the Notes as supplemented, amended and/or replaced to the extent described in the relevant Final Terms or, as the case may be, the relevant Drawdown Prospectus.

Under the Trust Deed, each of the Issuer and the Guarantors has given certain customary covenants in favor of the Trustee.

Final Terms were issued on December 9, 2009 in respect of the issue of a Tranche of £250,000,000 6 per cent Notes due December 9, 2016. These Final Terms stipulate that the holders of the Notes have the right to repayment if the Notes (a) become non-investment grade within the period commencing on the date of announcement of a change of control and ending 90 days after the change of control (the *Change of Control Period*) and are not subsequently, within the Change of Control Period, reinstated to investment grade; (b) are downgraded from a non-investment grade and are not reinstated to its earlier credit rating or better within the Change of Control Period; or (c) are not credit rated and do not become investment-grade credit rated by the end of the Change of Control Period. Further details of the Program and the Notes are set out in the Base Prospectus, a copy of which is available (as is a copy of Final Terms dated December 7, 2009) on the Company's website at [www.ihgplc.com](http://www.ihgplc.com). These Notes are referred to as *£250 million 6% bonds* in the Consolidated Financial Statements.

2. On November 27, 2009, the Issuer and the Guarantors entered into an agency agreement (the *Agency Agreement*) with HSBC Bank PLC as principal paying agent and the Trustee, pursuant to which the Issuer and the Guarantors appointed paying agents and calculation agents in connection with the Program and the Notes.

Under the Agency Agreement, each of the Issuer and the Guarantors has given a customary indemnity in favor of the paying agents and the calculation agents.

3. On November 27, 2009, the Issuer and the Guarantors entered into a dealer agreement (the Dealer Agreement ) with Barclays Bank PLC, HSBC Bank PLC and The Royal Bank of Scotland PLC as arrangers (the Arrangers ) and Barclays Bank PLC, HSBC Bank PLC, Lloyds TSB Bank PLC, Merrill Lynch International,

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Société Générale and The Royal Bank of Scotland PLC as dealers (the Dealers), pursuant to which the Dealers were appointed in connection with the Program and the Notes.

Under the Dealer Agreement, each of the Issuer and the Guarantors has given customary warranties and indemnities in favor of the Dealers.

### ***Syndicated Facility***

On May 2, 2008, InterContinental Hotels Group PLC signed the Syndicated Facility, which comprises a five year \$2,100 million bank facility agreement with Bank of America N.A., The Bank of Tokyo-Mitsubishi UFJ, Ltd., Barclays Capital, HSBC Bank plc, Lloyds TSB Bank plc, The Royal Bank of Scotland plc, Société Générale Corporate & Investment Banking and WestLB AG, London Branch, all acting as mandated lead arrangers and underwriters and HSBC Bank plc as agent bank.

The facility was split into a \$1.6 billion five year revolving credit facility and a \$500 million 30 month term loan facility. The term loan reduced to \$85 million in December 2009 following repayment of \$415 million. The outstanding sum of \$85 million was repaid in full in September 2010.

The interest margin payable on borrowings under the Syndicated Facility is linked to IHG's consolidated net debt to consolidated EBITDA ratio. The margin can vary between LIBOR + 0.475% and LIBOR + 1.05% depending on the level of the ratio.

### ***Disposal to Hospitality Properties Trust ( HPT )***

On December 17, 2004, BHR Texas L.P., InterContinental Hotels Group Resources, Inc., Crowne Plaza LAX, LLC, Crowne Plaza Hilton Head Holding Company, Holiday Pacific Partners Limited Partnership, 220 Bloor Street Hotel Inc. and Staybridge Markham, Inc. (together, the Vendors) entered into a Purchase and Sale Agreement (as amended and restated on February 9, 2005) with HPT IHG-2 Properties Trust ( HPT IHG-2 ), pursuant to which HPT IHG-2 purchased from the Vendors 12 hotels situated in the United States and Canada. On the same date, Six Continents International Holdings B.V. ( SIH ), entered into a Stock Purchase Agreement (as amended and restated on February 9, 2005) with HPT IHG-2, pursuant to which HPT IHG-2 purchased from SIH all of the shares in Crowne Plaza (Puerto Rico) Inc., which is the owner of a hotel in Puerto Rico. The total consideration payable by HPT IHG-2 for the sales amounted to \$425 million, before transaction costs, equivalent to net book value (of which \$395 million was received upon the main completion of the sale on February 16, 2005, with the remaining \$30 million received upon the completion of the sale of the InterContinental Hotel in Austin, on June 1, 2005). The Group continues to manage the hotels.

Under the Purchase and Sale Agreement and Stock Purchase Agreement, the Vendors have given certain customary warranties and indemnities to HPT IHG-2.

In connection with the disposals referred to above and as part of both prior and subsequent transactions with HPT in relation to managed hotels, the Group agreed to guarantee certain amounts payable to HPT TRS IHG-1, HPT TRS IHG-2 and HPT TRS IHG-3 (being subsidiaries of the HPT group). The guarantee is for a maximum amount of \$125 million, of which \$118 million had been utilized at December 31, 2010, and requires amounts to be paid by IHG to HPT TRS IHG-1, HPT TRS IHG-2 and HPT TRS IHG-3 irrespective of the revenue generated by the relevant hotels. The guarantee may be terminated if certain financial tests are met. In addition to the guarantee, the Group paid a deposit to HPT in three transactions between July 2003 and December 2006 in the aggregate amount of \$37 million which may be used by HPT to supplement any shortfall between the amounts required to be paid and the amounts actually paid by the Group to HPT (or its affiliates) if the maximum amount of the guarantee has been met.

***UK Hotels Disposal***

A Share Purchase Agreement (the SPA ) was entered into on March 10, 2005 between Six Continents, IHC London (Holdings) Limited ( IHC Holdings ) and LRG. Pursuant to the SPA, Six Continents and IHC Holdings (the Sellers ) agreed to sell all of the issued ordinary share capital of Six Continents Hotels & Holidays Limited, Holiday Inn Limited, NAS Cobalt No. 2 Limited and London Forum Hotel Limited respectively (together, the LRG Shares ) to LRG and to transfer to LRG certain contractual rights to the extent they related to

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the hotels LRG indirectly acquired under the SPA (the LRG Hotels ) and which remained to be completed or performed, or remained in force, after completion of the sale of the LRG Shares to LRG.

The agreed sale price for the LRG Shares was £1 billion. Proceeds of £40 million were deferred and were contingent upon certain pre-agreed performance targets being reached. Following completion, the Group continues to manage the LRG Hotels.

Under the SPA, the Sellers gave certain warranties in relation to the assets disposed of and LRG gave certain warranties in relation to its authority to enter into the SPA and its capacity to perform its obligations under the SPA. Certain indemnities were also given by the Sellers.

### ***Australasian Hotels Disposals***

On September 1, 2005, Holiday Inn Holdings (Australia) Pty Limited, SPHC Group Pty Limited and HIA(T) Pty Limited (for the Australian assets) and Hale International Limited (for the New Zealand asset), all three of which are members of the Group, ( IHG ) entered into two sale and purchase agreements with HANZ (Australia) Pty Limited (for the Australian assets) and HANZ Holdings (New Zealand) Limited (for the New Zealand asset), both companies being subsidiaries of the Hotel Alternative (Australia and New Zealand) Private Syndicate managed by Eureka Funds Management Limited ( Eureka ) pursuant to which Eureka purchased from IHG nine hotels situated in Australia and New Zealand for AUS\$390 million in cash (before transaction costs) which is AUS\$75 million above the net book value of AUS\$315 million. IHG gave to Eureka normal warranties in relation to the hotels and an indemnity for pre-completion tax liabilities. The transaction completed on October 31, 2005.

The Group continues to manage the hotels for Eureka under ten year management contracts entered into at the time of the transaction, with an option to extend for ten further years at the Group s discretion.

### ***Britvic Underwriting Agreement***

An Underwriting Agreement was entered into on November 25, 2005 between, inter alia, Britvic, IHG in its capacity as a selling shareholder, the directors of Britvic, Citigroup and Deutsche Bank AG (as joint sponsors) and Citigroup, Deutsche Bank AG, Lehman Brothers International (Europe) and Merrill Lynch International (as joint Underwriters). This set out the mechanics for the Britvic initial public offering and included customary termination rights. Britvic gave customary warranties, indemnities and undertakings in the context of an agreement of this sort. IHG also gave customary warranties and indemnities in its capacity as a selling shareholder. Under this agreement, each of the selling shareholders paid a commission equal to 2% of the offer price multiplied by the number of shares sold by that selling shareholder to the joint Underwriters.

### ***Disposal to Westbridge***

On March 10, 2006 a Sale and Purchase Agreement ( SPA ) was entered into between BHR Luxembourg S.a.r.l. and other wholly owned subsidiaries of IHG as sellers (BHR Luxembourg S.a.r.l. being the principal seller) and Cooperatie Westbridge Europe I U.A. as purchaser and Westbridge Hospitality Fund L.P. as the purchaser s guarantor. Under the SPA the sellers agreed to sell 23 hotels situated across Europe in France, Germany, Belgium, the Netherlands, Austria, Italy and Spain.

The agreed sale price was 352 million. IHG s share of the proceeds was 345.2 million (before transaction costs), in cash and the assumption of debt, and the balance of 6.8 million relates to third-party minority interests.

The hotels continue to be operated by the purchaser under the same brands under 15 year franchise agreements.



Under the SPA the sellers gave certain customary warranties and indemnities to the purchaser.

***Disposal to Morgan Stanley Real Estate Funds***

On July 13, 2006 a sale and purchase agreement ( SPA ) was entered into between BHR Holdings BV and other wholly owned subsidiaries of IHG as sellers (BHR Holdings BV being the principal seller) and a subsidiary of Morgan Stanley Real Estate Funds MSREF VI Danube BV. Under the SPA the sellers agreed to sell seven

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InterContinental branded hotels situated across Europe in France, Germany, the Netherlands, Austria, Hungary, Italy and Spain.

The agreed sale price for the seven hotels was 634 million. The Group retained 30 year management contracts on the hotels, with two ten year renewals at the Group's discretion, giving a total potential contract length of 50 years.

Under the SPA the sellers gave certain customary warranties and indemnities to the purchaser.

## **EXCHANGE CONTROLS**

There are no restrictions on dividend payments to US citizens.

Although there are currently no UK foreign exchange control restrictions on the export or import of the capital or the payment of dividends on the ordinary shares or the ADSs, from time to time English law imposes restrictions on the payment of dividends to persons resident (or treated as so resident) in or governments of (or persons exercising public functions in) certain countries (each of the foregoing, a Prohibited Person).

There are no restrictions under the articles of association or under English law that limit the right of non-resident or foreign owners to hold or vote the ordinary shares. However, under current English law, ordinary shares or ADSs may not be owned by a Prohibited Person. In addition, the Company's articles of association contain certain limitations on the voting and other rights of any holder of ordinary shares, whose holding may, in the opinion of the directors, result in the loss or failure to secure the reinstatement of any license or franchise from any US governmental agency held by Six Continents Hotels Inc or any subsidiary thereof.

## **TAXATION**

This section provides a summary of the material US federal income tax and UK tax consequences to US holders, as defined below, of owning and disposing of ordinary shares or ADSs of the Company. This section addresses only the tax position of a US holder who holds ordinary shares or ADSs as capital assets. This section does not, however, discuss the tax consequences of members of special classes of holders subject to special rules, such as

certain financial institutions;

insurance companies;

dealers and traders in securities or foreign currencies;

persons holding ordinary shares or ADSs as part of a hedge, straddle, conversion transaction, integrated transaction or similar transaction;

persons whose functional currency for US federal income tax purposes is not the US dollar;

partnerships or other entities classified as partnerships for US federal income tax purposes;

persons liable for the alternative minimum tax;

tax-exempt organizations;

persons who acquired our ADSs or ordinary shares pursuant to the exercise of any employee stock option or otherwise as compensation;

holders that, directly or indirectly, hold 10% or more of the Company's voting stock.

This section does not generally deal with the position of a US holder who is resident or ordinarily resident in the United Kingdom for UK tax purposes or who is subject to UK taxation on capital gains or income by virtue of carrying on a trade, profession or vocation in the United Kingdom through a branch, agency or permanent establishment and such ADSs or ordinary shares are or have been used, held or acquired for the purposes of such trade, profession or vocation.

A US holder is a beneficial owner of ordinary shares or ADSs who is for US federal income tax purposes (i) an individual citizen or resident of the US, (ii) a US domestic corporation, or other entity taxable as a corporation,

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created or organized in or under the laws of the United States or any political subdivision thereof; (iii) an estate whose income is subject to US federal income tax regardless of its source, or (iv) a trust if a US court can exercise primary supervision over the trust's administration and one or more United States persons are authorized to control all substantial decisions of the trust.

This section is based on the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations, published rulings and court decisions, and on UK tax laws and published practice of the UK HM Revenue and Customs, all as of the date hereof. These laws are subject to change, possibly on a retroactive basis.

This section is further based in part upon the representations of the Depositary and assumes that each obligation in the deposit agreement and any related agreement will be performed in accordance with its terms. For US federal income tax purposes, an owner of ADRs evidencing ADSs will generally be treated as the owner of the underlying shares represented by those ADSs. Generally, exchanges of ordinary shares for ADRs, and ADRs for ordinary shares, will not be subject to US federal income tax or UK taxation on capital gains.

The US Treasury has expressed concerns that parties to whom ADRs are pre-released may be taking actions that are inconsistent with the claiming of foreign tax credits for US holders of ADRs. Such actions would also be inconsistent with the claiming of the reduced rate of tax, described below, for qualified dividend income. Accordingly, the analysis of the availability of the reduced rate of tax for qualified dividend income described below could be affected by actions taken by parties to whom the ADRs are pre-released.

*Investors should consult their own tax advisors regarding the US federal, state and local, the UK and other tax consequences of owning and disposing of shares and ADSs in their particular circumstances.*

### ***Taxation of Dividends***

#### ***United Kingdom Taxation***

Under current UK tax law, the Company will not be required to withhold tax at source from dividend payments it makes.

A US holder who is not resident or ordinarily resident for United Kingdom tax purposes in the United Kingdom will generally not be liable for UK taxation on dividends received in respect of the ADSs or ordinary shares.

#### ***United States Federal Income Taxation***

Subject to the passive foreign investment company ( PFIC ) rules discussed below, a US holder is subject to US federal income taxation on the gross amount of any dividend paid by the Company out of its current or accumulated earnings and profits (as determined for US federal income tax purposes). Distributions in excess of the Company's current and accumulated earnings and profits, as determined for US federal income tax purposes, will be treated as a return of capital to the extent of the US holder's basis in the shares or ADSs and thereafter as capital gain. Because the Company has not historically maintained, and does not currently maintain, books in accordance with US tax principles, the Company does not expect to be in a position to determine whether any distribution will be in excess of the Company's current and accumulated earnings and profits as computed for US federal income tax purposes. As a result, the Company expects that amounts distributed will be reported to the Internal Revenue Service as dividends.

Subject to applicable limitations and the discussion above regarding concerns expressed by the US Treasury, dividends paid to a non-corporate US holder in taxable years beginning before January 1, 2013 that constitute qualified dividend income will be taxable to the holder at a maximum tax rate of 15%. The Company expects that

dividends paid by the Company with respect to the shares or ADSs will constitute qualified dividend income. U.S. Holders should consult their own tax advisors to determine whether they are subject to any special rules that limit their ability to be taxed at this favorable rate.

Dividends must be included in income when the US holder, in the case of shares, or the Depositary, in the case of ADSs, actually or constructively receives the dividend, and will not be eligible for the dividends-received

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deduction generally allowed to US corporations in respect of dividends received from other US corporations. For foreign tax credit limitation purposes, dividends will generally be income from sources outside the United States.

The amount of any dividend paid in pounds will be the US dollar value of the pound sterling payments made, determined at the spot pound sterling/US dollar rate on the date the dividend distribution is includible in income, regardless of whether the payment is in fact converted into US dollars. If the dividend is converted into US dollars on the date of receipt, a US holder should not be required to recognize foreign currency gain or loss in respect of the dividend income. Generally, any gain or loss resulting from currency exchange fluctuations during the period from the date the dividend payment is includible in income to the date the payment is converted into US dollars will be treated as ordinary income or loss and, for foreign tax credit limitation purposes, from sources within the United States.

### ***Taxation of Capital Gains***

#### ***United Kingdom Taxation***

A US holder who is not resident or ordinarily resident for UK tax purposes in the United Kingdom will not generally be liable for UK taxation on capital gains realized or accrued on the sale or other disposal of ADSs or ordinary shares.

A US holder of ADSs or ordinary shares who is an individual and who, broadly, has temporarily ceased to be resident or ordinarily resident in the UK or has become temporarily treated as non-resident for UK tax purposes for a period of less than five years of assessment and who disposes of ordinary shares or ADSs during that period may, for the year of assessment when that individual becomes resident again in the UK, also be liable to UK tax on capital gains (subject to any available exemption or relief), notwithstanding the fact that such US holder was not resident or ordinarily resident in the United Kingdom at the time of the sale or other disposal.

#### ***United States Federal Income Taxation***

Subject to the PFIC rules discussed below, a US holder that sells or otherwise disposes of ordinary shares or ADSs will recognize a capital gain or loss for US federal income tax purposes equal to the difference between the US dollar value of the amount realized and its tax basis, determined in US dollars, in the ordinary shares or ADSs. Such capital gain or loss will be long-term capital gain or loss where the holder has a holding period greater than one year. The gain or loss will generally be income or loss from sources within the United States for foreign tax credit limitation purposes. The deductibility of losses is subject to limitations.

### ***PFIC Rules***

The Company believes that it was not a PFIC for US federal income tax purposes for its 2010 taxable year. However, this conclusion is an annual factual determination and thus may be subject to change. If the Company were to be treated as a PFIC, gain realized on the sale or other disposition of ordinary shares or ADSs would in general not be treated as capital gain. Instead, gain would be treated as if the US holder had realized such gain ratably over the holding period for the ordinary shares or ADSs and, to the extent allocated to the taxable year of the sale or other exchange and to any year before the Company became a PFIC, would be taxed as ordinary income. The amount allocated to each other taxable year would be taxed at the highest tax rate in effect for each such year to which the gain was allocated, together with an interest charge in respect of the tax attributable to each such year. In addition, similar rules would apply to any excess distribution received on the ordinary shares or ADSs (generally, the excess of any distribution received on the ordinary shares or ADSs during the taxable year over 125% of the average amount of distributions received during a specified prior period), and the preferential rate for qualified dividend income received by certain non-corporate US holders would not apply. Certain elections may be available (including a market-to-market election) to US holders that would result in alternative treatments of the ordinary shares or ADSs.

Pursuant to legislation enacted in 2010, if the Company were to be treated as a PFIC in any taxable year, a US holder may be required to file an annual report with the Internal Revenue Service containing such information as the Treasury Department may require.

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***Additional Tax Considerations***

*United States Backup Withholding and Information Reporting*

Payments of dividends and other proceeds with respect to ADSs and ordinary shares may be reported to the IRS and to the US holder. Backup withholding may apply to these payments if the US holder fails to provide an accurate taxpayer identification number or certification of exempt status or fails to report all interest and dividends required to be shown on its US federal income tax returns. Certain US holders (including, among others, corporations) are not subject to backup withholding. US holders should consult their tax advisors as to their qualification for exemption from backup withholding and the procedure for obtaining an exemption.

*United Kingdom Inheritance Tax*

An individual who is neither domiciled nor deemed domiciled in the UK (under certain UK rules relating to previous domicile or long residence) is only chargeable to UK inheritance tax to the extent the individual owns assets situated in the UK. As a matter of UK law, it is not clear whether the situs of an ADS for UK inheritance tax purposes is determined by the place where the depository is established and records the entitlements of the depository holders, or by the situs of the underlying share which the ADS represents.

However, an individual who is domiciled in the United States (for the purposes of the Estate and Gift Tax Convention) and is not a UK national as defined in the Convention will not be subject to UK inheritance tax (to the extent UK inheritance tax applies) in respect of ADSs on the individual's death or on a transfer of the ADSs during their lifetime, provided that any applicable US federal gift or estate tax is paid, unless the ADSs are part of the business property of a UK permanent establishment or pertain to a UK fixed base of an individual used for the performance of independent personal services. Where the ADSs have been placed in trust by a settlor, they may be subject to UK inheritance tax unless, when the trust was created, the settlor was domiciled in the United States and was not a UK national. Where ADSs are subject to both UK inheritance tax and to US federal gift or estate tax, the Estate and Gift Tax Convention generally provides for either a credit against US federal tax liabilities for UK inheritance tax paid or for a credit against UK inheritance tax liabilities for US federal tax paid, as the case may be.

*United Kingdom Stamp Duty and Stamp Duty Reserve Tax ( SDRT )*

The transfer of ordinary shares will generally be liable to stamp duty at the rate of 0.5% of the amount or value of the consideration given (rounded up to the nearest £5). An unconditional agreement to transfer ordinary shares will generally be subject to SDRT at 0.5% of the agreed consideration. However, if within the period of six years of the date of such agreement becoming unconditional an instrument of transfer is executed pursuant to the agreement and duly stamped, any liability to SDRT will usually be repaid, if already paid, or canceled. The liability to pay stamp duty or SDRT is generally satisfied by the purchaser or transferee.

No stamp duty or SDRT will generally arise on a transfer of ordinary shares into CREST, unless such transfer is made for a consideration in money or money's worth, in which case a liability to SDRT will arise, usually at the rate of 0.5% of the value of the consideration.

A transfer of ordinary shares effected on a paperless basis within CREST will generally be subject to SDRT at the rate of 0.5% of the value of the consideration.

Stamp duty, or SDRT, may be payable upon the transfer or issue of ordinary shares to, or to a nominee or, in some cases, agent of, a person whose business is or includes issuing depository receipts or the provision of clearance



services. For these purposes, the current rate of stamp duty and SDRT is usually 1.5% (rounded up, in the case of stamp duty, to the nearest £5). The rate is applied, in each case, to the amount or value of the consideration or, in some circumstances, to the value or the issue price of the ordinary shares. In accordance with the terms of the deposit agreement, any tax or duty payable on deposits of ordinary shares by the depositary or by the custodian of the depositary will be charged to the party to whom ADSs are delivered against such deposits.

Provided that the instrument of transfer is not executed in the United Kingdom and remains at all subsequent times outside the United Kingdom, no stamp duty should be payable on the transfer of ADSs. An agreement to transfer ADSs in the form of depositary receipts will not give rise to a liability to SDRT.

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**DOCUMENTS ON DISPLAY**

It is possible to read and copy documents referred to in this Annual Report on Form 20-F that have been filed with the SEC at the SEC's public reference room located at 100 F Street, NE Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the public reference rooms and their copy charges. The Company's SEC filings since May 22, 2002 are also publicly available through the SEC's website located at [www.sec.gov](http://www.sec.gov).

**ITEM 11. *QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK***

**Exchange and Interest Rate Risk, and Financial Instruments**

The Group's treasury policy is to manage financial risks that arise in relation to underlying business needs. The activities of the treasury function are carried out in accordance with Board approved policies and are subject to regular internal audit. The treasury function does not operate as a profit center.

***Treasury Risk Management***

The treasury function seeks to reduce the financial risk of the Group and manages liquidity to meet all foreseeable cash needs. Treasury activities include money market investments, spot and forward foreign exchange instruments, currency options, currency swaps, interest rate swaps and options and forward rate agreements. One of the primary objectives of the Group's treasury risk management policy is to mitigate the adverse impact of movements in interest rates and foreign exchange rates.

***Credit Risk***

Credit risk on treasury transactions is minimized by operating a policy on the investment of surplus cash that generally restricts counterparties to those with an A credit rating or better or those providing adequate security.

Notwithstanding that counterparties must have an A credit rating or better, during periods of significant financial market turmoil, counterparty exposure limits are significantly reduced and counterparty credit exposure reviews are broadened to include the relative pricing of credit default swap pricings.

The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures.

In respect of credit risk arising from financial assets, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

Most of the Group's surplus funds are held in the United Kingdom or United States and there are no material funds where repatriation is restricted as a result of foreign exchange regulations.

***Interest Rate Risk***

Interest rate exposure is managed within parameters that stipulate that fixed rate borrowings should normally account for no less than 25% and no more than 75% of net borrowings for each major currency. This is achieved through the use of interest rate swaps. Due to relatively low interest rates and the level of the Group's debt, 100% of borrowings were fixed rate debt or had been swapped into fixed rate borrowings at December 31, 2010.

At December 31, 2010, the Group held interest rate swaps (swapping floating for fixed) with notional principals of \$100 million and 75 million (2009 \$250 million and 75 million). These swaps are held to fix the interest payable on borrowings under the Syndicated Facility. At December 31, 2010, \$100 million of US dollar borrowings were fixed at 1.99% until May 2012 and 75 million of euro borrowings were fixed at 5.25% until June 2011.

Based on the year-end net debt position and given the underlying maturity profile of investments, borrowings and hedging instruments at December 31, 2010, a one percentage point rise in US dollar interest rates would increase the annual net interest charge by approximately \$nil (2009 \$0.8 million, 2008 \$4.7 million). A similar rise

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in euro and sterling interest rates would increase the annual net interest charge by approximately \$nil (2009 \$1.1 million, 2008 \$1.2 million) and \$nil (2009 \$nil, 2008 \$0.9 million), respectively.

***Currency Risk***

The US dollar is the predominant currency of the Group's revenue and cash flows. Movements in foreign exchange rates can affect the Group's reported profits, net assets and interest cover. To hedge translation exposure, wherever possible, the Group matches the currency of its debt (either directly or via derivatives) to the currency of its net assets, while maximizing the amount of US dollars borrowed to reflect the predominant trading currency. At December 31, 2010, the Group held currency swaps with a principal of \$415 million (2009 \$415 million) and short dated foreign exchange swaps with principals of £75 million (2009 nil) and HK\$ 70 million (2009 nil).

The Group is exposed to foreign currency risk on income streams denominated in foreign currencies. From time to time, the Group hedges a portion of forecast foreign currency income by taking out forward exchange contracts. The designated risk is the spot foreign exchange risk. There were no such contracts in place at either December 31, 2010 or December 31, 2009.

A general strengthening of the US dollar (specifically a five cent fall in the sterling: US dollar rate) would increase the Group's profit before tax by an estimated \$3.5 million (2009 \$1.6 million, 2008 \$4.0 million) and decrease net assets by an estimated \$5.6 million (2009 \$4.1 million, 2008 \$1.1 million). Similarly, a five cent fall in the euro: US dollar rate would reduce the Group's profit before tax by an estimated \$1.4 million (2009 \$0.7 million, 2008 \$2.0 million) and decrease net assets by an estimated \$8.2 million (2009 \$4.5 million, 2008 \$4.3 million).

**Table of Contents****Interest Rate Sensitivity**

The tables below provide information about the Group's derivative and other financial instruments that are sensitive to changes in interest rates, including interest rate swaps, currency swaps and debt obligations. For long-term debt obligations, the table presents principal cash flows and related weighted average interest rates by expected maturity dates. For interest rate swaps and currency swaps, the table presents notional amounts and weighted average interest rates by expected maturity dates. Weighted average variable rates are based on rates set on the last day of the period. The actual currencies of the instruments are indicated in parentheses.

At December 31, 2010

|  | Expected to mature before December 31, |      |      |      |            | Total | Fair value <sup>(i)</sup> |
|--|--|------|------|------|------------|-------|---------------------------|
|  | 2011                                   | 2012 | 2013 | 2014 | Thereafter |       |                           |
|  | (\$ million, except percentages)       |      |      |      |            |       |                           |
| <b>Long-term debt:</b>                       |  |      |      |      |            |       |                           |
| Fixed rate public bonds (sterling)           |  |      |      |      | 385        | 385   | 404                       |
| Fixed rate payable                           |  |      |      |      | 6.0%       | 6.0%  |                           |
| Fixed rate lease debt (US dollar)            |  |      |      |      | 206        | 206   | 217                       |
| Fixed rate payable                           |  |      |      |      | 9.7%       | 9.7%  |                           |
| Variable rate bank debt (various currencies) | 1                                      | 5    | 197  |      |            | 203   | 203                       |
| Average interest rate payable                | 0.9%                                   | 5.3% | 1.2% |      |            | 1.3%  |                           |

(local currency million, except percentages)

|                             |      |  |      |  |  |      |     |
|-----------------------------|------|--|------|--|--|------|-----|
| <b>Interest rate swaps:</b> |      |  |      |  |  |      |     |
| Principal (US dollar)       |      |  | 100  |  |  | 100  | (2) |
| Fixed rate payable          |      |  | 2.0% |  |  | 2.0% |     |
| Variable rate receivable    |      |  | 0.3% |  |  | 0.3% |     |
| Principal (euro)            | 75   |  |      |  |  | 75   | (2) |
| Fixed rate payable          | 5.3% |  |      |  |  | 5.3% |     |
| Variable rate receivable    | 1.0% |  |      |  |  | 1.0% |     |

(local currency million, except percentages)

|                                 |  |  |  |  |      |      |      |
|---------------------------------|--|--|--|--|------|------|------|
| <b>Currency swaps:</b>          |  |  |  |  |      |      |      |
| Principal receivable (sterling) |  |  |  |  | 250  | 250  | (38) |
| Fixed rate receivable           |  |  |  |  | 6.0% | 6.0% |      |
| Principal payable (US dollar)   |  |  |  |  | 415  | 415  |      |
| Fixed rate payable              |  |  |  |  | 6.2% | 6.2% |      |

(i)

Represents the net present value of the expected cash flows discounted at current market rates of interest, except for the public bonds which are shown at market value.

**Table of Contents****ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES*****Fees and Charges Payable to a Depositary***

| <b>Category (as defined by SEC)</b>  | <b>Depositary actions</b>   | <b>Associated fee</b>  |
|--|---|--|
| (a) Depositing or substituting the underlying shares                           | Each person to whom ADRs are issued against deposits of Shares, including deposits and issuances in respect of:<br>share distributions, stock split, rights, merger<br>Exchange of securities or any other transactions or event or other distribution affecting the ADSs or the Deposited Securities | \$5 for each 100 ADSs (or portion thereof)   |
| (b) Receiving or distributing dividends  | Distribution of stock dividends<br><br>Distribution of cash   | \$5 for each 100 ADSs (or portion thereof)<br><br>\$0.02 or less per ADS (or portion thereof)  |
| (c) Selling or exercising rights   | Distribution or sale of securities, the fee being in an amount equal to the fee for the execution and delivery of ADSs which would have been charged as a result of the deposit of such securities  | \$5.00 for each 100 ADSs (or portion thereof)  |
| (d) Withdrawing an underlying security   | Acceptance of ADRs surrendered for withdrawal of deposited securities   | \$5.00 for each 100 ADSs (or portion thereof)  |
| (e) Transferring, splitting or grouping receipts                               | Transfers, combining or grouping of depositary receipts   | \$1.50 per ADS   |
| (f) General depositary services, particularly those charged on an annual basis | Other services performed by the depositary in administering the ADRs  | \$0.02 per ADS (or portion thereof)* not more than once each calendar year and payable at the sole discretion of the depositary by billing Holders or by deducting such charge from one or more cash dividends or other cash distributions |
| (g) Expenses of the depositary   | Expenses incurred on behalf of Holders in connection with:<br><br>Compliance with foreign exchange control regulations or any law or regulation relating to foreign investment<br><br>The depositary or its custodians compliance with applicable law,  | Expenses payable at the sole discretion of the depositary by billing Holders or by deducting charges from one or more cash dividends or other cash distributions<br><br>\$20 per transaction   |

rule or regulation

Stock transfer or other taxes and  
other governmental charges

Cable, telex, facsimile  
transmission/delivery

transfer or registration fees in  
connection with the deposit and  
withdrawal of Deposited Securities

Expenses of the depositary in  
connection with the conversion of  
foreign currency into US dollars  
(which are paid out of such foreign  
currency)

Any other charge payable by  
depositary or its agents

\* These fees are not currently being charged by the depositary.



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***Fees and Charges Payable by a Depositary***

*Direct Payments*

JPMorgan Chase Bank, N.A. is the depositary for IHG's ADS program. The depositary's principal executive office is at: 1 Chase Manhattan Plaza, Floor 58, New York, NY 10005-1401, United States of America. The depositary, has agreed to reimburse certain reasonable Company expenses related to the Company's ADR Program and incurred by the Company in connection with the ADR Program. During the year ended December 31, 2010 the Company received \$296,016.62 from the depositary in respect of legal, accounting and other fees incurred in connection with preparation of Form 20-F and ongoing SEC compliance and listing requirements, investor relations programs and advertising and public relations expenditure.

*Indirect Payments*

As part of its service to the Company, JPMorgan has agreed to waive fees for the standard costs associated with the administration of the ADR Program, associated operating expenses and investor relations advice. In the year ended December 31, 2010, JPMorgan agreed to waive fees and expenses amounting to \$20,000.

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**PART II**

**ITEM 13. *DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES***

None.

**ITEM 14. *MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS***

None.

**ITEM 15. *CONTROLS AND PROCEDURES***

***Disclosure Controls and Procedures***

As at the end of the period covered by this report, the Group carried out an evaluation under the supervision and with the participation of the Group's management, including the Chief Executive and Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures (as defined in Rules 13a-15(c) and 15d-15(e)). These are defined as those controls and procedures designed to ensure that information required to be disclosed in reports filed under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the specified periods. Based on that evaluation, the Chief Executive and Chief Financial Officer concluded that the Group's disclosure controls and procedures were effective.

***Management's Report on Internal Control Over Financial Reporting***

Management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) or 15d-15(f) promulgated under the Securities Exchange Act of 1934.

Management has issued a report on the effectiveness of the Group's Internal Control over Financial reporting as at December 31, 2010. This report appears on page F-1 of the Group's Consolidated Financial Statements contained in this Annual Report.

Ernst & Young LLP, an independent registered public accounting firm, has issued an attestation report on the Company's internal control over financial reporting. This report appears on page F-2 of the Group's Consolidated Financial Statements contained in this Annual Report.

***Changes in Internal Control Over Financial Reporting***

There have been no changes in the Group's internal controls over financial reporting that occurred during the period covered by this Form 20-F that have materially affected, or are reasonably likely to materially affect, the Group's internal control over financial reporting.

**ITEM 16. *[RESERVED]***

**ITEM 16A. *AUDIT COMMITTEE FINANCIAL EXPERT***

The Senior Independent Director David Kappler, who has significant recent and relevant financial experience is the Audit Committee Financial Expert as defined under the regulations of the US Securities and Exchange Commission. David Kappler is independent as that term is defined under the listing standards of the NYSE.

**ITEM 16B. CODE OF ETHICS**

The Board has adopted a global Code of Ethics and Business Conduct that applies to all directors, officers and employees of the Group, including the Chief Executive and Chief Financial Officer. This Code of Ethics has been signed by the Chief Executive and the Chief Financial Officer of the Company and by the Group Financial Controller and regional financial heads. The Company has published its Code of Ethics and Business Conduct on its website [www.ihgplc.com](http://www.ihgplc.com).

**Table of Contents****ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Fees for professional services provided by Ernst & Young LLP, the Group's independent auditors in each of the last two fiscal periods in each of the following categories are:

|                    | <b>Year ended<br/>December 31,<br/>2010      2009<br/>(\$ million)</b> |     |
|--------------------|--|-----|
| Audit fees         | 3.8  | 4.2 |
| Audit related fees | 2.0  | 1.8 |
| Tax fees           | 2.1  | 1.7 |
| Total              | 7.9  | 7.7 |

Further detail is provided in Note 4 Auditor's remuneration paid to Ernst & Young LLP of Item 18 Financial Statements.

Audit fees in respect of the pension scheme were not material.

The Audit Committee has a process to ensure that any non-audit services do not compromise the independence and objectivity of the external auditor and that relevant United Kingdom and United States professional and regulatory requirements are met. A number of criteria are applied when deciding whether pre-approval for such services should be given. These include the nature of the service, the level of fees and the practicality of appointing an alternative provider, having regard to the skills and experience required to supply the service effectively. Cumulative fees for audit and non-audit services are presented to the Audit Committee on a quarterly basis for review. The Audit Committee is responsible for monitoring adherence to the pre-approval policy.

**ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES**

Not applicable.

**ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS**

| Period of fiscal year | (a) Total number<br>of shares (or<br>units) purchased | (b) Average<br>price paid<br>per share<br>(or unit) | (c) Total<br>number<br>of shares (or<br>units)<br>purchased<br>as part of<br>publicly<br>announced<br>plans<br>or programs | (d) Maximum<br>number (or<br>approximate dollar<br>value) of shares (or<br>units) that may yet be<br>purchased under the<br>plans or programs |
|-----------------------|---|---|--|---|
|-----------------------|---|---|--|---|

|                                       |           |        |   |             |
|---------------------------------------|-----------|--------|---|-------------|
| Month 1 (no purchases in this month)  | 866,100   | £9.24  | 0 | 28,557,390  |
| Month 2 (no purchases in this month)  | 500,000   | £8.98  | 0 | 28,557,390  |
| Month 3 (no purchases in this month)  | 215,900   | £9.71  | 0 | 28,557,390  |
| Month 4 (no purchases in this month)  | 0         | 0.00   | 0 | 28,557,390  |
| Month 5 (no purchases in this month)  | 0         | 0.00   | 0 | 28,557,390  |
| Month 6 (no purchases in this month)  | 0         | 0.00   | 0 | 28,777,533* |
| Month 7 (no purchases in this month)  | 0         | 0.00   | 0 | 28,777,533  |
| Month 8 (no purchases in this month)  | 0         | 0.00   | 0 | 28,777,533  |
| Month 9 (no purchases in this month)  | 0         | 0.00   | 0 | 28,777,533  |
| Month 10 (no purchases in this month) | 27,000    | £11.53 | 0 | 28,777,533  |
| Month 11 (no purchases in this month) | 0         | 0.00   | 0 | 28,777,533  |
| Month 12 (no purchases in this month) | 1,500,000 | £12.32 | 0 | 28,777,533  |

\* Reflects the resolution passed at the Company's Annual General Meeting held on May 28, 2010.

The first share repurchase program was announced on March 11, 2004 with the intention to repurchase £250 million worth of shares. A second £250 million share repurchase program followed, announced September 9,

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2004. A third £250 million share repurchase program was announced on September 8, 2005. These programs were completed on December 20, 2004, April 11, 2006, and June 28, 2007 respectively.

On February 20, 2007, the Company announced a fourth, £150 million share repurchase program. No shares were repurchased in 2010. By March 25, 2011, 14,446,554 shares had been repurchased at an average price of 831 pence per share (approximately £120 million).

During fiscal 2010, 3,109,000 ordinary shares were purchased by the Company's Employee Share Ownership Trust at prices ranging from 892 pence to 1232 pence per share, for the purpose of satisfying future share awards to employees.

### **ITEM 16F. *CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT***

Not applicable.

### **ITEM 16G. *SUMMARY OF SIGNIFICANT CORPORATE GOVERNANCE DIFFERENCES FROM NYSE LISTING STANDARDS***

The Group is committed to compliance with the principles of corporate governance and aims to follow the corporate governance practices specified in the Combined Code on Corporate Governance, the Combined Code issued by the Financial Services Authority in the United Kingdom.

IHG has also adopted the corporate governance requirements of the US Sarbanes-Oxley Act and related rules and of the NYSE, to the extent that they are applicable to it as a foreign private issuer. As a foreign private issuer IHG is required to disclose any significant ways in which its corporate governance practices differ from those followed by US companies. These are as follows:

#### **Basis of regulation**

The Combined Code contains a series of principles and provisions. It is not, however, mandatory for companies to follow these principles. Instead, companies must disclose how they have applied them and disclose, if applicable, any areas of non-compliance along with an explanation for the non-compliance. In contrast, US companies listed on the NYSE are required to adopt and disclose corporate governance guidelines adopted by the NYSE. IHG's statement of compliance with the UK Combined Code's requirements for 2010 is contained in the Company's Annual Report and Financial Statements for the year ended December 31, 2010.

#### **Independent Directors**

The Combined Code's principles recommend that at least half the Board, excluding the Chairman, should consist of independent Non-Executive Directors. As at March 25, 2011 the Board consisted of the Chairman, independent at the time of his appointment, four Executive Directors and six independent Non-Executive Directors. NYSE listing rules applicable to US companies state that companies must have a majority of independent directors. The NYSE set out five bright line tests for director independence. The Board's judgment is that all of its Non-Executive Directors are independent. However it did not explicitly take into consideration the NYSE's tests in reaching this determination.

#### **Chairman and Chief Executive**

The Combined Code recommends that the Chairman and Chief Executive should not be the same individual to ensure that there is a clear division of responsibility for the running of the Company's business. There is no corresponding

requirement for US companies. The roles of Chairman and Chief Executive were, as at March 25, 2011 and throughout 2010 fulfilled by separate individuals.

**Committees**

The Company has a number of Board Committees which are similar in purpose and constitution to those required for domestic companies under NYSE rules. The Remuneration, Audit and Nomination Committees consist

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only of Non-Executive Directors. The NYSE requires US companies to have a nominating/corporate governance committee composed entirely of independent directors. The committee is responsible for identifying individuals qualified to become Board members and to recommend to the Board a set of corporate governance principles. As the Company is subject to the Combined Code, the Company's Nomination Committee is only responsible for nominating, for approval of the Board, candidates for appointment to the Board, though it also assists in developing the role of the Senior Independent Director. The Company's Nomination Committee consists of the Company Chairman and all the independent Non-Executive Directors. The Chairman of the Company is not a member of either of the Remuneration or the Audit Committees. The Audit Committee is chaired by an independent Non-Executive Director who, in the Board's view, has the experience and qualifications to satisfy the criteria under US rules for an audit committee financial expert.

## **Non-Executive Director Meetings**

Non-management directors of US companies must meet on a regular basis without management present, and independent directors must meet separately at least once per year. The Company's Non-Executive Directors have met without Executive Directors being present, and intend to continue this practice, before every Board meeting if possible.

## **Shareholder approval of Equity Compensation Plans**

The NYSE rules require that shareholders must be given the opportunity to vote on all equity compensation plans and material revisions to those plans. The Company complies with UK requirements which are similar to the NYSE rules. The Board does not, however, explicitly take into consideration the NYSE's detailed definition of material revisions.

## **Code of Ethics**

The NYSE requires companies to adopt a code of business conduct and ethics, applicable to directors, officers and employees. Any waivers granted to directors or officers under such a code must be promptly disclosed. The Company's Code of Ethics, applicable to all directors, officers and employees, is available on the Company's website. No waivers have been granted under this Code.

## **Compliance Certification**

Each Chief Executive of a US company must certify to the NYSE each year that he or she is not aware of any violation by the Company of any NYSE corporate governance listing standard. As the Company is a foreign private issuer, the Company's Chief Executive is not required to make this certification. However he is required to notify the NYSE promptly in writing after any of the Company's Executive Officers become aware of any non-compliance with those NYSE corporate governance rules applicable to the Company.

## **PART III**

### **ITEM 17. FINANCIAL STATEMENTS**

Not applicable.



**Table of Contents****ITEM 18. FINANCIAL STATEMENTS**

The following Consolidated Financial Statements and related schedule, together with the report thereon of Ernst & Young LLP, are filed as part of this Annual Report:

|   | <b>Page</b> |
|---|-------------|
| <u>Management's Report on Internal Control over Financial Reporting</u>                                     | F-1         |
| <u>Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting</u> | F-2         |
| <u>Report and Consent of Independent Registered Public Accounting Firm</u>                                  | F-3         |
| Financial Statements  |             |
| <u>Consolidated income statement for the years ended December 31, 2010, 2009 and 2008</u>                   | F-5         |
| <u>Consolidated statement of comprehensive income for the years ended December 31, 2010, 2009 and 2008</u>  | F-6         |
| <u>Consolidated statement of changes in equity for the years ended December 31, 2010, 2009 and 2008</u>     | F-7         |
| <u>Consolidated statement of financial position for the years ended December 31, 2010 and 2009</u>          | F-11        |
| <u>Consolidated statement of cash flows for the years ended December 31, 2010, 2009 and 2008</u>            | F-12        |
| <u>Notes to the Consolidated Financial Statements</u>   | F-13        |
| Schedule for the years ended December 31, 2010, 2009 and 2008   |             |
| <u>Schedule II Valuation and Qualifying Accounts</u>  | S-1         |

**ITEM 19. EXHIBITS**

The following exhibits are filed as part of this Annual Report:

|                  |  |
|------------------|--|
| Exhibit 1        | Articles of Association of IHG   |
| Exhibit 4(a)(i)  | Trust Deed dated November 27, 2009 relating to a £750 million Euro Medium Term Note Program, among InterContinental Hotels Group PLC, Six Continents Limited, InterContinental Hotels Limited and HSBC Corporate Trustee Company (UK) Limited incorporated by reference to Exhibit 4(a)(i) of the InterContinental Hotels Group PLC Annual Report on Form 20-F (file No. 1-10409) dated April 1, 2010).                            |
| Exhibit 4(a)(ii) | \$2,100 million Facility Agreement dated May 2, 2008 among Bank of America N.A., Bank of Tokyo-Mitsubishi UFJ Ltd., Barclays Capital, HSBC Bank plc, Lloyds TSB Bank plc, The Royal Bank of Scotland plc, Société Générale Corporate & Investment Banking and West LB AG (incorporated by reference to Exhibit 4(a)(i) of the InterContinental Hotels Group PLC Annual Report on Form 20-F (File No. 1-10409) dated April 7, 2009) |
| Exhibit 4(b)(i)  | Sale and Purchase Agreement dated March 10, 2006 among BHR Luxembourg S.à.r.l., Others, Cooperatie Westbridge Europe I.U.A., Others and Westbridge Hospitality Fund L.P. relating to a portfolio of certain companies and businesses in continental Europe (incorporated by reference to Exhibit 4(b)(viii) of the InterContinental Hotels Group PLC Annual Report on Form 20-F (File No. 1-10409) dated March 31, 2006)           |
| Exhibit 4(b)(ii) | Sale and Purchase Agreement dated July 13, 2006 between BHR Holdings BV and MSREF VI Danube BV relating to the sale of certain companies and businesses in continental Europe and Side Letter dated September 5, 2006 (incorporated by reference to Exhibit 4(b)(ix) of the InterContinental Hotels Group PLC Annual Report on Form 20-F (File No. 1-10409) dated March 30, 2007)  |
| Exhibit 4(c)(i)  |  |

|                   |  |
|-------------------|--|
|                   | James Abrahamson's service contract dated January 5, 2009, as amended by a letter dated July 5, 2010.    |
| Exhibit 4(c)(ii)  | Kirk Kinsell's service contract commencing on August 1, 2010, as amended by a letter dated July 5, 2010. |
| Exhibit 4(c)(iii) | Richard Solomons' service contract dated March 16, 2011, commencing on July 1, 2011.                     |

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|                   |   |
|-------------------|---|
| Exhibit 4(c)(iv)  | Richard Solomons' service contract dated February 12, 2003 (incorporated by reference to Exhibit 4(c)(iv) of InterContinental Hotels Group PLC Annual Report on Form 20-F (File No. 1-10409) dated April 8, 2004)   |
| Exhibit 4(c)(v)   | Richard Solomons' letter of appointment dated April 2005, effective from June 27, 2005 on completion of the Scheme of Arrangement and the introduction of the new parent company to the Group (incorporated by reference to Exhibit 4(c)(vi) of the InterContinental Hotels Group PLC Annual Report on Form 20-F (File No. 1-10409) dated March 31, 2006)   |
| Exhibit 4(c)(vi)  | Andrew Cosslett's service contract dated December 13, 2004 (incorporated by reference to Exhibit 4(c)(v) of InterContinental Hotels Group PLC Annual Report on Form 20-F (File No. 1-10409) dated May 3, 2005)  |
| Exhibit 4(c)(vii) | Andrew Cosslett's letter of appointment dated April 2005, effective from June 27, 2005 on completion of the Scheme of Arrangement and the introduction of the new parent company to the Group (incorporated by reference to Exhibit 4(c)(viii) of the InterContinental Hotels Group PLC Annual Report on Form 20-F (File No. 1-10409) dated March 31, 2006) |
| Exhibit 8         | List of Subsidiaries  |
| Exhibit 12(a)     | Certification of Andrew Cosslett filed pursuant to 17 CFR 240.13a-14(a)   |
| Exhibit 12(b)     | Certification of Richard Solomons filed pursuant to 17 CFR 240.13a-14(a)  |
| Exhibit 13(a)     | Certification of Andrew Cosslett and Richard Solomons furnished pursuant to 17 CFR 240.13a-14(b) and 18 U.S.C.1350  |
| Exhibit 15(a)     | Consent of Ernst & Young LLP (included on page F-4)   |

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**MANAGEMENT'S REPORT ON  
INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management of InterContinental Hotels Group PLC ( Company and together with its subsidiaries the Group ) is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rule 13a-15(f) or 15d-15(f) promulgated under the Securities Exchange Act of 1934 as a process designed by, or under the supervision of, the Group's principal executive and principal financial officers and effected by the Company's Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Consolidated Financial Statements for external purposes in accordance with generally accepted accounting principles.

The Group's internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the Group's transactions and dispositions of the Group's assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of the Consolidated Financial Statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Group are being made only in accordance with authorizations of the Group's management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Group's assets that could have a material effect on the Consolidated Financial Statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In connection with the preparation of the Group's annual Consolidated Financial Statements, management has undertaken an assessment of the effectiveness of the Group's internal control over financial reporting as of December 31, 2010 based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO ).

Based on this assessment, management has concluded that as of December 31, 2010, the Group's internal control over financial reporting is effective based on those criteria.

Ernst & Young LLP, the independent registered public accounting firm that audited the Group's Consolidated Financial Statements, has issued an attestation report on the Group's internal control over financial reporting, a copy of which appears on the next page of this Annual Report.

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM  
ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

To the Board of Directors and Shareholders of InterContinental Hotels Group PLC:

We have audited InterContinental Hotels Group PLC's internal control over financial reporting as of December 31, 2010 based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). InterContinental Hotels Group PLC's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Form 20-F. Our responsibility is to express an opinion on the Group's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A group's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A group's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the group; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the group are being made only in accordance with authorizations of management and directors of the group; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the group's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, InterContinental Hotels Group PLC maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the accompanying Consolidated statements of financial position of InterContinental Hotels Group PLC as of December 31, 2010 and 2009, and the related Consolidated income statements, Consolidated statements of comprehensive income, Consolidated statements of changes in equity and Consolidated statements of cash flows for each of the three years in the period ended December 31, 2010, and the financial statement schedule listed in the Index at Item 18. *Financial Statements*, and our report dated April 11, 2011 expressed an unqualified opinion thereon.

ERNST & YOUNG LLP

London, England

April 11, 2011

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**INTERCONTINENTAL HOTELS GROUP PLC**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of InterContinental Hotels Group PLC

We have audited the accompanying Consolidated statements of financial position of InterContinental Hotels Group PLC as of December 31, 2010 and 2009, and the related Consolidated income statements, Consolidated statements of comprehensive income, Consolidated statements of changes in equity and Consolidated statements of cash flows for each of the three years in the period ended December 31, 2010. Our audits also included the financial statements schedule listed in the Index at Item 18. These financial statements and schedule are the responsibility of the Group's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of InterContinental Hotels Group PLC at December 31, 2010 and 2009, and the consolidated results of its operations and its consolidated cash flows for each of the three years in the period ended December 31, 2010, in accordance with International Financial Reporting Standards as adopted by the European Union and International Financial Reporting Standards as issued by the International Accounting Standards Board. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of InterContinental Hotels Group PLC's internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated April 11, 2011 expressed an unqualified opinion thereon.

ERNST & YOUNG LLP  
London, England  
April 11, 2011

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**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in the Registration Statements (Form F-3 No. 333-108084 and Form S-8 Nos. 333-01572, 333-08336, 333-99785, 333-104691 and 333-126139) of InterContinental Hotels Group PLC of the reference to our name in Item 3. Key information and our reports dated April 11, 2011, with respect to the Consolidated Financial Statements and Schedule of InterContinental Hotels Group PLC, and the effectiveness of internal control over financial reporting of InterContinental Hotels Group PLC, included in this Annual Report (Form 20-F) for the year ended December 31, 2010.

ERNST & YOUNG LLP  
London, England  
April 11, 2011

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## INTERCONTINENTAL HOTELS GROUP PLC

## CONSOLIDATED INCOME STATEMENT

|  | Year ended December 31,<br>2010                        |       |       | Year ended December 31,<br>2009                     |              |       | Year ended December 31,<br>2008                     |       |       |
|--|--|-------|-------|---|--------------|-------|---|-------|-------|
|  | Before Exceptional<br>exceptional items<br>(Note<br>5) | Total |       | Before Exceptional<br>exceptional items<br>(Note 5) | Total        |       | Before Exceptional<br>exceptional items<br>(Note 5) | Total |       |
|  | items  |       |       | items   |              |       | items   |       |       |
|  |  |       |       |   | (\$ million) |       |   |       |       |
| <b>Revenue (Note 2)</b>  | 1,628  |       | 1,628 | 1,538   |              | 1,538 | 1,897   |       | 1,897 |
| Cost of sales  | (753)  |       | (753) | (769)   | (91)         | (860) | (852)   |       | (852) |
| Administrative expenses  | (331)  | (35)  | (366) | (303)   | (83)         | (386) | (400)   | (59)  | (459) |
| Other operating income<br>and expenses                           | 8  | 35    | 43    | 6   | (2)          | 4     | 14  | 25    | 39    |
|  | 552  |       | 552   | 472   | (176)        | 296   | 659   | (34)  | 625   |
| Depreciation and<br>amortization (Note 2)                        | (108)  |       | (108) | (109)   |              | (109) | (110)   | (2)   | (112) |
| Impairment (Note 2)  |  | (7)   | (7)   |   | (197)        | (197) |   | (96)  | (96)  |
| <b>Operating profit/(loss)<br/>(Note 2)</b>                      | 444  | (7)   | 437   | 363   | (373)        | (10)  | 549   | (132) | 417   |
| Financial income<br>(Note 6)                                     | 2  |       | 2     | 3   |              | 3     | 12  |       | 12    |
| Financial expenses<br>(Note 6)                                   | (64)   |       | (64)  | (57)  |              | (57)  | (113)   |       | (113) |
| <b>Profit/(loss) before tax</b>                                  | 382  | (7)   | 375   | 309   | (373)        | (64)  | 448   | (132) | 316   |
| Tax (Note 7)   | (98)   | 1     | (97)  | (15)  | 287          | 272   | (101)   | 42    | (59)  |
| <b>Profit for the year from<br/>continuing operations</b>        | 284  | (6)   | 278   | 294   | (86)         | 208   | 347   | (90)  | 257   |
| Profit for the year from<br>discontinued operations<br>(Note 11) |  | 2     | 2     |   | 6            | 6     |   | 5     | 5     |
| <b>Profit for the year</b>                                       | 284  | (4)   | 280   | 294   | (80)         | 214   | 347   | (85)  | 262   |
| Attributable to:   |  |       |       |   |              |       |   |       |       |
| Equity holders of the<br>parent                                  | 284  | (4)   | 280   | 293   | (80)         | 213   | 347   | (85)  | 262   |
| Non-controlling interest   |  |       |       | 1   |              | 1     |   |       |       |
|  | 284  | (4)   | 280   | 294   | (80)         | 214   | 347   | (85)  | 262   |

**Earnings per ordinary  
share (Note 9)**

Continuing operations:

|         |       |       |       |
|---------|-------|-------|-------|
| Basic   | 96.5¢ | 72.6¢ | 89.5¢ |
| Diluted | 93.9¢ | 70.2¢ | 86.8¢ |

Total operations:

|         |       |       |       |
|---------|-------|-------|-------|
| Basic   | 97.2¢ | 74.7¢ | 91.3¢ |
| Diluted | 94.6¢ | 72.2¢ | 88.5¢ |

The Notes to the Consolidated Financial Statements are an integral part of these Financial Statements.

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**INTERCONTINENTAL HOTELS GROUP PLC**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

**Year ended    Year ended    Year e**