

PENTAIR INC
Form 10-Q
October 23, 2007

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the Quarterly Period Ended September 29, 2007**

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
Commission file number 000-04689
Pentair, Inc.**

(Exact name of Registrant as specified in its charter)

Minnesota

41-0907434

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification number)

5500 Wayzata Blvd, Suite 800, Golden Valley,
Minnesota

55416

(Address of principal executive offices)

(Zip code)

Registrant's telephone number, including area code: (763) 545-1730

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Act).

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

On October 12, 2007, 99,470,574 shares of the Registrant's common stock were outstanding.

Pentair, Inc. and Subsidiaries

	Page(s)
<u>PART I FINANCIAL INFORMATION</u>	
<u>ITEM 1.</u> <u>Financial Statements</u>	
<u>Condensed Consolidated Statements of Income for the three and nine months ended September 29, 2007 and September 30, 2006</u>	3
<u>Condensed Consolidated Balance Sheets as of September 29, 2007, December 31, 2006 and September 30, 2006</u>	4
<u>Condensed Consolidated Statements of Cash Flows for the nine months ended September 29, 2007 and September 30, 2006</u>	5
<u>Notes to Condensed Consolidated Financial Statements</u>	6 21
<u>ITEM 2.</u> <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	22 32
<u>ITEM 3.</u> <u>Quantitative and Qualitative Disclosures about Market Risk</u>	32
<u>ITEM 4.</u> <u>Controls and Procedures</u>	32
<u>Report of Independent Registered Public Accounting Firm</u>	33
<u>PART II OTHER INFORMATION</u>	
<u>ITEM 1.</u> <u>Legal Proceedings</u>	34
<u>ITEM 1A.</u> <u>Risk Factors</u>	34
<u>ITEM 2.</u> <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	35
<u>ITEM 6.</u> <u>Exhibits</u>	36
<u>Signature</u>	37
<u>Letter Regarding Unaudited Interim Financial Information</u>	
<u>Certification</u>	
<u>Certification</u>	
<u>Certification</u>	
<u>Certification</u>	

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****Pentair, Inc. and Subsidiaries
Condensed Consolidated Statements of Income (Unaudited)**

	Three months ended		Nine months ended	
	September 29 2007	September 30 2006	September 29 2007	September 30 2006
<i>In thousands, except per-share data</i>				
Net sales	\$837,834	\$778,020	\$2,568,474	\$2,411,431
Cost of goods sold	591,667	565,533	1,801,459	1,713,747
Gross profit	246,167	212,487	767,015	697,684
Selling, general and administrative	140,745	137,923	436,837	406,843
Research and development	14,446	14,271	44,204	44,017
Operating income	90,976	60,293	285,974	246,824
Gain on sale of investment		167		167
Net interest expense	18,836	13,024	52,841	38,861
Income from continuing operations before income taxes	72,140	47,436	233,133	208,130
Provision for income taxes	14,096	13,995	70,958	62,985
Income from continuing operations	58,044	33,441	162,175	145,145
Gain (loss) on disposal of discontinued operations, net of tax		1,400	207	(51)
Net income	\$ 58,044	\$ 34,841	\$ 162,382	\$ 145,094
Earnings (loss) per common share				
<i>Basic</i>				
Continuing operations	\$ 0.59	\$ 0.34	\$ 1.64	\$ 1.45
Discontinued operations		0.01		
Basic earnings per common share	\$ 0.59	\$ 0.35	\$ 1.64	\$ 1.45
<i>Diluted</i>				
Continuing operations	\$ 0.58	\$ 0.33	\$ 1.62	\$ 1.42
Discontinued operations		0.01		
Diluted earnings per common share	\$ 0.58	\$ 0.34	\$ 1.62	\$ 1.42

**Weighted average common shares
outstanding**

Edgar Filing: PENTAIR INC - Form 10-Q

Basic	98,747	99,419	98,859	100,133
Diluted	100,365	101,062	100,339	101,998

Cash dividends declared per common share \$ 0.15 \$ 0.14 \$ 0.45 \$ 0.42

See accompanying notes to condensed consolidated financial statements.

3

Table of Contents

Pentair, Inc. and Subsidiaries
Condensed Consolidated Balance Sheets (Unaudited)

<i>In thousands, except share and per-share data</i>	September 29 2007	December 31 2006	September 30 2006
Assets			
Current assets			
Cash and cash equivalents	\$ 56,555	\$ 54,820	\$ 45,153
Accounts and notes receivable, net	479,915	422,134	454,255
Inventories	414,302	398,857	397,637
Deferred tax assets	53,057	50,578	46,040
Prepaid expenses and other current assets	48,512	31,239	28,736
Total current assets	1,052,341	957,628	971,821
Property, plant and equipment, net	358,138	330,372	312,295
Other assets			
Goodwill	2,006,426	1,718,771	1,732,410
Intangibles, net	492,882	287,011	261,261
Other	77,084	71,197	77,386
Total other assets	2,576,392	2,076,979	2,071,057
Total assets	\$3,986,871	\$3,364,979	\$3,355,173
Liabilities and Shareholders Equity			
Current liabilities			
Short-term borrowings	\$ 4,800	\$ 14,563	\$ 6,912
Current maturities of long-term debt	5,099	7,625	6,912
Accounts payable	208,505	206,286	191,206
Employee compensation and benefits	107,828	88,882	93,431
Current pension and post-retirement benefits	7,918	7,918	
Accrued product claims and warranties	47,719	44,093	44,016
Income taxes	10,439	22,493	
Accrued rebates and sales incentives	37,115	39,419	41,982
Other current liabilities	112,673	90,003	95,122
Total current liabilities	542,096	521,282	472,669
Other liabilities			
Long-term debt	1,103,023	721,873	788,066
Pension and other retirement compensation	222,098	207,676	171,063
Post-retirement medical and other benefits	46,499	47,842	73,398
Long-term income taxes payable	18,214		
Deferred tax liabilities	136,886	109,781	124,393

Edgar Filing: PENTAIR INC - Form 10-Q

Other non-current liabilities	89,898	86,526	84,783
Total liabilities	2,158,714	1,694,980	1,714,372
Commitments and contingencies			
Shareholders equity			
Common shares par value \$0.16 ^{2/3} ; 99,468,474, 99,777,165 and 100,052,372 shares issued and outstanding, respectively	16,578	16,629	16,675
Additional paid-in capital	478,396	488,540	486,986
Retained earnings	1,262,604	1,148,126	1,123,456
Accumulated other comprehensive income	70,579	16,704	13,684
Total shareholders equity	1,828,157	1,669,999	1,640,801
Total liabilities and shareholders equity	\$3,986,871	\$3,364,979	\$3,355,173

See accompanying notes to condensed consolidated financial statements.

Table of Contents

Pentair, Inc. and Subsidiaries
Condensed Consolidated Statements of Cash Flows (Unaudited)

<i>In thousands</i>	Nine months ended	
	September 29 2007	September 30 2006
Operating activities		
Net income	\$ 162,382	\$ 145,094
Adjustments to reconcile net income to net cash provided by operating activities		
(Gain) loss on disposal of discontinued operations	(207)	51
Depreciation	45,786	44,762
Amortization	18,665	13,955
Deferred income taxes	(18,883)	(89)
Stock compensation	17,071	18,058
Excess tax benefits from stock-based compensation	(2,706)	(2,677)
Gain on sale of assets	(2,195)	(167)
Changes in assets and liabilities, net of effects of business acquisitions and dispositions		
Accounts and notes receivable	(27,627)	(23,210)
Inventories	10,620	(43,360)
Prepaid expenses and other current assets	(8,673)	(3,671)
Accounts payable	168	(22,136)
Employee compensation and benefits	2,835	(7,153)
Accrued product claims and warranties	3,199	547
Income taxes	(4,813)	(14,800)
Other current liabilities	16,634	(2,263)
Pension and post-retirement benefits	7,924	14,365
Other assets and liabilities	9,153	8,546
Net cash provided by continuing operations	229,333	125,852
Net cash provided by operating activities of discontinued operations		48
Net cash provided by operating activities	229,333	125,900
Investing activities		
Capital expenditures	(45,163)	(33,311)
Proceeds from sale of property and equipment	5,136	497
Acquisitions, net of cash acquired	(486,264)	(22,879)
Divestitures		(24,007)
Proceeds from sale of investment		167
Other	(4,044)	(6,823)
Net cash used for investing activities	(530,335)	(86,356)
Financing activities		
Net short-term (repayments) borrowings	(10,378)	
Proceeds from long-term debt	1,147,132	568,996

Edgar Filing: PENTAIR INC - Form 10-Q

Repayment of long-term debt	(770,822)	(526,599)
Debt issuance costs	(1,876)	
Excess tax benefits from stock-based compensation	2,706	2,677
Proceeds from exercise of stock options	5,512	3,126
Repurchases of common stock	(27,119)	(50,000)
Dividends paid	(44,986)	(42,616)
Net cash provided by (used for) financing activities	300,169	(44,416)
Effect of exchange rate changes on cash and cash equivalents	2,568	1,525
Change in cash and cash equivalents	1,735	(3,347)
Cash and cash equivalents, beginning of period	54,820	48,500
Cash and cash equivalents, end of period	\$ 56,555	\$ 45,153

See accompanying notes to condensed consolidated financial statements.

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)*****1. Basis of Presentation and Responsibility for Interim Financial Statements**

We prepared the unaudited condensed consolidated financial statements following the requirements of the Securities and Exchange Commission (SEC) for interim reporting. As permitted under those rules, certain footnotes or other financial information that are normally required by accounting principles generally accepted in the United States can be condensed or omitted.

We are responsible for the unaudited financial statements included in this document. The financial statements include all normal recurring adjustments that are considered necessary for the fair presentation of our financial position and operating results. As these are condensed financial statements, one should also read our consolidated financial statements and notes thereto, which are included in our 2006 Annual Report on Form 10-K for the year ended December 31, 2006.

Revenues, expenses, cash flows, assets and liabilities can and do vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be indicative of those for a full year.

Our fiscal year ends on December 31. We report our interim quarterly periods on a 13-week basis ending on a Saturday.

2. New Accounting Standards

In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48 *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement 109* (FIN 48). FIN 48 prescribes a comprehensive model for recognizing, measuring, presenting and disclosing in the financial statements tax positions taken or expected to be taken on a tax return, including a decision whether to file or not to file a tax return in a particular jurisdiction. FIN 48 is effective for fiscal years beginning after December 15, 2006 and we adopted it on January 1, 2007. The adoption of FIN 48 increased total liabilities by \$2.9 million and decreased total shareholders' equity by \$2.9 million. The adoption of FIN 48 had no impact on our consolidated results of operations.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements, but rather eliminates inconsistencies in guidance found in various prior accounting pronouncements. SFAS 157 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact of adopting SFAS 157 on our consolidated results of operations and financial condition.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact of adopting SFAS 159 on our consolidated results of operations and financial condition.

In March 2007, the FASB ratified the Emerging Issues Task Force (EITF) Issue No. 06-11, *Accounting for Income Tax Benefits of Dividends on Share Based Payment Awards* (EITF 06-11). EITF 06-11 requires companies to recognize the income tax benefit realized from dividends or dividend equivalents that are charged to retained earnings and paid to employees for nonvested equity-classified employee share-based awards as an increase to additional paid-in capital. EITF 06-11 is effective for fiscal years beginning after September 15, 2007. We are currently evaluating the impact of adopting EITF 06-11 on our consolidated results of operations and financial condition.

3. Stock-based Compensation

Total stock-based compensation expense was \$4.4 million and \$5.6 million for the three months ended September 29, 2007 and September 30, 2006, respectively and was \$17.0 million and \$18.1 million for the nine months ended September 29, 2007 and September 30, 2006, respectively.

Non-vested shares of our common stock were granted during the first nine months of 2007 and 2006 to eligible employees with a vesting period of two to five years after issuance. Non-vested share awards are valued at market value on the date of grant and are typically expensed over the vesting period. Total compensation expense for non-vested share awards was \$2.0 million and \$2.4 million for the three months ended September 29, 2007 and

September 30, 2006, respectively and was \$7.4 million and \$7.2 million for the nine months ended September 29, 2007 and September 30, 2006, respectively.

During the first nine months of 2007, option awards were granted under the Omnibus Stock Incentive Plan and the Outside Directors Nonqualified Stock Option Plan (together the Plans), each with an exercise price equal to the market price of our common stock on the date of grant. Prior to 2006, option grants under the Plans typically had a reload feature when shares were retired to pay the exercise price, allowing individuals to receive additional options upon exercise equal to the number of shares retired. Option awards granted after 2005 under the Omnibus Stock Incentive Plan and option awards granted after 2006 under the Outside Directors Nonqualified Stock Option Plan do not have a reload feature attached to the option. The options vest one-third each year over a three-year period and have a ten-year contractual term. Compensation expense equal to the grant date fair value is recognized for these awards typically over the vesting period. Reload options are vested and expensed immediately. Total

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

compensation expense for stock option awards was \$2.4 million and \$3.2 million for the three months ended September 29, 2007 and September 30, 2006, respectively and was \$9.6 million and \$10.9 million for the nine months ended September 29, 2007 and September 30, 2006, respectively.

We estimated the fair value of each stock option award on the date of grant using a Black-Scholes option pricing model, modified for dividends and using the following assumptions:

	September 29 2007	September 30 2006
Expected stock price volatility	28.5%	31.5%
Expected life	4.8 yrs.	4.5 yrs.
Risk-free interest rate	4.46%	4.86%
Dividend yield	1.66%	1.89%

The weighted-average fair value of options granted during the first nine months of 2007 and 2006 was \$8.38 and \$10.91 per share, respectively.

These estimates require us to make assumptions based on historical results, observance of trends in our stock price, changes in option exercise behavior, future expectations and other relevant factors. If other assumptions had been used, stock-based compensation expense, as calculated and recorded under SFAS No. 123R, could have been affected. We based the expected life assumption on historical experience as well as the terms and vesting periods of the options granted. For purposes of determining expected volatility, we considered a rolling-average of historical volatility measured over a period approximately equal to the expected option term. The risk-free rate for periods that coincide with the expected life of the options is based on the United States (U.S.) Treasury Department yield curve in effect at the time of grant.

4. Earnings Per Common Share

Basic and diluted earnings per share were calculated using the following:

	Three months ended		Nine months ended	
	September 29 2007	September 30 2006	September 29 2007	September 30 2006
<i>In thousands, except per-share data</i>				
Earnings (loss) per common share basic				
Continuing operations	\$ 58,044	\$ 33,441	\$ 162,175	\$ 145,145
Discontinued operations		1,400	207	(51)
Net income	\$ 58,044	\$ 34,841	\$ 162,382	\$ 145,094
Continuing operations	\$ 0.59	\$ 0.34	\$ 1.64	\$ 1.45
Discontinued operations		0.01		
Basic earnings per common share	\$ 0.59	\$ 0.35	\$ 1.64	\$ 1.45
Earnings (loss) per common share diluted				
Continuing operations	\$ 58,044	\$ 33,441	\$ 162,175	\$ 145,145

Edgar Filing: PENTAIR INC - Form 10-Q

Discontinued operations		1,400	207	(51)
Net income	\$ 58,044	\$ 34,841	\$ 162,382	\$ 145,094
Continuing operations	\$ 0.58	\$ 0.33	\$ 1.62	\$ 1.42
Discontinued operations		0.01		
Diluted earnings per common share	\$ 0.58	\$ 0.34	\$ 1.62	\$ 1.42
Weighted average common shares outstanding basic	98,747	99,419	98,859	100,133
Dilutive impact of stock options and restricted stock	1,618	1,643	1,480	1,865
Weighted average common shares outstanding diluted	100,365	101,062	100,339	101,998
Stock options excluded from the calculation of diluted earnings per share because the exercise price was greater than the average market price of the common shares	2,099	3,363	2,769	2,377
	7			

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)*****5. Acquisitions**

On May 7, 2007, we acquired as part of our Technical Products Group the assets of Calmark Corporation (Calmark), a privately held business, for \$28.4 million, including a cash payment of \$29.3 million and transaction costs of \$0.1 million, less cash acquired of \$1.0 million. Calmark's results of operations have been included in our condensed consolidated financial statements since the date of acquisition. Calmark's product portfolio includes enclosures, guides, card locks, retainers, extractors, card pullers and other products for the aerospace, medical, telecommunications and military market segments, among others. Goodwill recorded as part of the purchase price allocation was \$11.6 million, all of which is tax deductible. We continue to evaluate the purchase price allocation for the Calmark acquisition, including intangible assets, contingent liabilities and property, plant and equipment. We expect to revise the purchase price allocation as better information becomes available.

On April 30, 2007, we acquired as part of our Water Group all of the capital interests in Porous Media Corporation and Porous Media, Ltd. (together, Porous Media), two privately held filtration and separation technologies businesses, for \$224.9 million, including a cash payment of \$225.0 million and transaction costs of \$0.4 million, less cash acquired of \$0.5 million. Porous Media's results of operations have been included in our condensed consolidated financial statements since the date of acquisition. Porous Media's product portfolio includes high-performance filter media, membranes and related filtration products and purification systems for liquids, gases and solids for the general industrial, petrochemical, refining and healthcare market segments, among others. Goodwill recorded as part of the purchase price allocation was \$124.4 million, all of which is tax deductible. We continue to evaluate the purchase price allocation for the Porous Media acquisition, including intangible assets, contingent liabilities and property, plant and equipment. We expect to revise the purchase price allocation as better information becomes available.

On February 2, 2007, we acquired as part of our Water Group all the outstanding shares of capital stock of Jung Pumpen GmbH (Jung Pump) for \$229.5 million, including a cash payment of \$239.6 million and transaction costs of \$1.3 million, less cash acquired of \$11.4 million. The purchase price is subject to a post-closing net asset value adjustment. Jung Pump's results of operations have been included in our condensed consolidated financial statements since the date of acquisition. Jung Pump is a leading German manufacturer of wastewater products for municipal and residential markets. Jung Pump brings us its strong application engineering expertise and a complementary product offering, including a new line of water re-use products, submersible wastewater and drainage pumps, wastewater disposal units and tanks. Jung Pump also brings to Pentair its well-established European presence, a state-of-the-art training facility in Germany and sales offices in Germany, Austria, France, Hungary, Poland and Slovakia. Goodwill recorded as part of the purchase price allocation was \$131.3 million, of which approximately \$53 million is tax deductible. We continue to evaluate the purchase price allocation for the Jung Pump acquisition, including intangible assets, contingent liabilities and property, plant and equipment. We expect to revise the purchase price allocation as better information becomes available.

On April 12, 2006, we acquired as part of our Water Group the assets of Geyer's Manufacturing & Design Inc. and FTA Filtration, Inc. (together Krystil Klear), two privately-held companies, for \$15.5 million in cash. Krystil Klear's results of operations have been included in our condensed consolidated financial statements since the date of acquisition. Krystil Klear expands our industrial filtration product offering to include a full range of steel and stainless steel tanks which house filtration solutions. Goodwill recorded as part of the purchase price allocation was \$9.5 million, all of which is tax deductible.

During 2006, we completed several other small acquisitions totaling \$14.2 million in cash and notes payable, adding to both our Water and Technical Products Groups. Total goodwill recorded as part of the purchase price allocations was \$8.3 million, of which \$2.9 million is tax deductible. We continue to evaluate the purchase price allocations for these acquisitions and expect to revise the purchase price allocations as better information becomes available.

The following pro forma condensed financial results of operations are presented as if the acquisitions described above had been completed at the beginning of each period.

Three months ended**Nine months ended**

	September 29 2007	September 30 2006	September 29 2007	September 30 2006
<i>In thousands, except per-share data</i>				
Pro forma net sales from continuing operations	\$837,834	\$817,330	\$2,598,377	\$2,533,160
Pro forma net income from continuing operations	58,044	33,735	161,859	145,986
Pro forma earnings per common share continuing operations				
Basic	\$ 0.59	\$ 0.34	\$ 1.64	\$ 1.46
Diluted	\$ 0.58	\$ 0.33	\$ 1.61	\$ 1.43
Weighted average common shares outstanding				
Basic	98,747	99,419	98,859	100,133
Diluted	100,365	101,062	100,339	101,998
	8			

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

These pro forma condensed consolidated financial results have been prepared for comparative purposes only and include certain adjustments, such as increased interest expense on acquisition debt. They do not reflect the effect of costs or synergies that would have been expected to result from the integration of these acquisitions. The pro forma information does not purport to be indicative of the results of operations that actually would have resulted had the combination occurred at the beginning of each period presented, or of future results of the consolidated entities.

6. Discontinued Operations

Effective after the close of business on October 2, 2004, we completed the sale of our former Tools Group to The Black & Decker Corporation (BDK). In January 2006, pursuant to the purchase agreement for the sale of our former Tools Group, we completed the repurchase of a manufacturing facility in Suzhou, China from BDK for approximately \$5.7 million. We recorded no gain or loss on the repurchase. In March 2006, we completed an outstanding net asset value arbitration with BDK relating to the purchase price for the sale of our former Tools Group. The decision by the arbitrator constituted a final resolution of all disputes between BDK and us regarding the net asset value. We paid the final net asset value purchase price adjustment pursuant to the purchase agreement of \$16.1 million plus interest of \$1.1 million in March 2006, resulting in an incremental pre-tax loss on disposal of discontinued operations of \$3.4 million or \$1.6 million net of tax. In the third quarter of 2006, we resolved a prior year tax item that resulted in a \$1.4 million income tax benefit related to our former Tools Group.

In 2001, we completed the sale of our former Service Equipment businesses (Century Mfg. Co., Lincoln Automotive Company) to Clore Automotive, LLC. In the fourth quarter of 2003, we reported an additional loss from discontinued operations of \$2.9 million related to exiting the remaining two facilities. In March 2006, we exited a leased facility from our former Service Equipment business resulting in a net cash outflow of \$2.2 million and an immaterial gain from disposition.

Operating results of the discontinued operations for the third quarter and first nine months of 2007 and 2006 are summarized below:

	Three months ended		Nine months ended	
	September 29 2007	September 30 2006	September 29 2007	September 30 2006
In thousands				
Gain (loss) on disposal of discontinued operations	\$	\$	\$ 325	\$ (3,937)
Income tax (expense) benefit		1,400	(118)	3,886
Gain (loss) on disposal of discontinued operations, net of tax	\$	\$ 1,400	\$ 207	\$ (51)

7. Inventories

Inventories were comprised of:

	September 29 2007	December 31 2006	September 30 2006
<i>In thousands</i>			
Raw materials and supplies	\$ 199,876	\$ 186,508	\$ 176,009
Work-in-process	53,196	55,141	54,849
Finished goods	161,230	157,208	166,779
Total inventories	\$ 414,302	\$ 398,857	\$ 397,637

8. Comprehensive Income

Comprehensive income and its components, net of tax, were as follows:

	Three months ended		Nine months ended	
	September 29 2007	September 30 2006	September 29 2007	September 30 2006
<i>In thousands</i>				
Net income	\$58,044	\$ 34,841	\$162,382	\$145,094
Changes in cumulative foreign currency translation adjustment	27,952	5,515	54,899	14,006
Changes in market value of derivative financial instruments classified as cash flow hedges	(2,336)	(2,010)	(1,024)	664
Comprehensive income	\$83,660	\$ 38,346	\$216,257	\$159,764

Table of Contents**Pentair, Inc. and subsidiaries****Notes to condensed consolidated financial statements (unaudited)****9. Goodwill and Other Intangible Assets**

The changes in the carrying amount of goodwill are as follows:

<i>In thousands</i>	Water	Technical Products	Consolidated
Balance at December 31, 2006	\$ 1,449,460	\$ 269,311	\$ 1,718,771
Acquired	246,829	10,678	257,507
Purchase accounting adjustments	1,702	865	2,567
Foreign currency translation	17,424	10,157	27,581
Balance at September 29, 2007	\$ 1,715,415	\$ 291,011	\$ 2,006,426

Changes in the carrying amount of goodwill for the nine months ended September 29, 2007 by segment were as follows: for our Water Group, the acquired goodwill relates to the Jung Pump and Porous Media acquisitions; and for our Technical Products Group, the acquired goodwill relates to the Calmark acquisition. The purchase accounting adjustments recorded during the first nine months of 2007 related to the Krystil Klear acquisition and other small acquisitions. We finalized our purchase price allocation for the Krystil Klear acquisition during the first quarter of 2007.

Intangible assets, other than goodwill, were comprised of:

<i>In thousands</i>	September 29, 2007			December 31, 2006			September 30, 2006		
	Gross carrying amount	Accum. amort	Net	Gross carrying amount	Accum. amort	Net	Gross carrying amount	Accum. amort	Net
Finite-life intangibles									
Patents	\$ 15,453	\$ (7,427)	\$ 8,026	\$ 15,433	\$ (6,001)	\$ 9,432	\$ 18,672	\$ (5,702)	\$ 12,970
Non-compete agreements	4,922	(3,736)	1,186	4,343	(3,091)	1,252	4,331	(2,792)	1,539
Proprietary technology	59,863	(11,361)	48,502	45,755	(8,240)	37,515	51,570	(8,406)	43,164
Customer relationships	236,340	(26,264)	210,076	110,616	(15,924)	94,692	87,914	(13,028)	74,886
Total finite-life intangibles	\$ 316,578	\$ (48,788)	\$ 267,790	\$ 176,147	\$ (33,256)	\$ 142,891	\$ 162,487	\$ (29,928)	\$ 132,559
Indefinite-life intangibles									
Brand names	\$ 225,092	\$	\$ 225,092	\$ 144,120	\$	\$ 144,120	\$ 128,702	\$	\$ 128,702
Total indefinite-life intangibles,			\$ 492,882			\$ 287,011			\$ 261,261

net

Intangible asset amortization expense was approximately \$4.7 million and \$3.4 for the three months ended September 29, 2007 and September 30, 2006, respectively and was approximately \$15.5 million and \$10.0 million for the nine months ended September 29, 2007 and September 30, 2006, respectively. The estimated future amortization expense for identifiable intangible assets during the remainder of 2007 and the next five years is as follows:

<i>In thousands</i>	2007 Q4	2008	2009	2010	2011	2012
Estimated amortization expense	\$6,772	\$23,030	\$22,485	\$21,822	\$21,618	\$20,669

10

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)*****10. Debt**

Debt and the average interest rate on debt outstanding are summarized as follows:

<i>In thousands</i>	Average interest rate September 29, 2007	Maturity (Year)	September 29 2007	December 31 2006	September 30 2006
Commercial paper, maturing within 56 days	5.94%		\$ 179,772	\$ 208,882	\$ 208,904
Revolving credit facilities	5.58%	2012	63,475	25,000	90,800
Private placement fixed rate	5.65%	2013 - 2017	400,000	135,000	135,000
Private placement floating rate	5.99%	2012 - 2013	205,000	100,000	100,000
Senior notes	7.85%	2009	250,000	250,000	250,000
Other	3.97%	2007 - 2016	11,885	21,972	6,776
Total contractual debt obligations			1,110,132	740,854	791,480
Interest rate swap monetization deferred income			2,790	3,207	3,498
Total debt, including current portion per balance sheet			1,112,922	744,061	794,978
Less: Current maturities			(5,099)	(7,625)	(6,912)
Short-term borrowings			(4,800)	(14,563)	
Long-term debt			\$ 1,103,023	\$ 721,873	\$ 788,066

In June 2007, we entered into an amended and restated multi-currency revolving credit facility (the *Credit Facility*). The *Credit Facility* creates an unsecured, committed revolving credit facility of up to \$800 million, with multi-currency sub-facilities to support investments outside the U.S. The *Credit Agreement* expires June 4, 2012. Borrowings under the *Credit Facility* will bear interest at the rate of LIBOR plus 0.50%. Interest rates and fees under the *Credit Facility* vary based on our credit ratings.

We are authorized to sell short-term commercial paper notes to the extent availability exists under the *Credit Facility*. We use the *Credit Facility* as back-up liquidity to support 100% of commercial paper outstanding. As of September 29, 2007, we had \$179.8 million of commercial paper outstanding that matures within 56 days. All of the commercial paper was classified as long-term as we have the intent and the ability to refinance such obligations on a long-term basis under the *Credit Facility*.

In addition to the *Credit Facility*, we have \$40 million of uncommitted credit facilities, under which we had \$4.8 million outstanding as of September 29, 2007.

In May 2007, we entered into a Note Purchase Agreement with various institutional investors (the *Agreement*) for the sale of \$300 million aggregate principal amount of our 5.87% Senior Notes (*Fixed Notes*) and \$105 million aggregate principal amount of our Floating Rate Senior Notes (*Floating Notes* and with the *Fixed Notes*, the *Notes*). The *Fixed Notes* are due in May 2017. The *Floating Notes* are due in May 2012 and bear interest equal to the 3 month LIBOR

plus 0.50%. The Agreement contains customary events of default.

We used \$250 million of the proceeds from the sale of the Notes to retire the \$250 million 364-day Term Loan Agreement that we entered into in April 2007, which we used in part to pay the cash purchase price of our Porous Media acquisition which closed in April 2007.

We were in compliance with all debt covenants as of September 29, 2007.

Debt outstanding at September 29, 2007 matures on a calendar year basis as follows:

<i>In thousands</i>	2007 Q4	2008	2009	2010	2011	2012	Thereafter	Total
Contractual debt obligation maturities	\$5,923	\$2,828	\$250,254	\$185	\$ 66	\$350,846	\$500,030	\$1,110,132
Other maturities	303	1,213	922	48	48	47	209	2,790
Total maturities	\$6,226	\$4,041	\$251,176	\$233	\$114	\$350,893	\$500,239	\$1,112,922

11. Derivatives and Financial Instruments

Cash-flow hedges

In September 2005, we entered into a \$100 million interest rate swap agreement with several major financial institutions to exchange variable rate interest payment obligations for fixed rate obligations without the exchange of the underlying principle amounts in order to manage interest rate exposures. The effective date of the swap was April 25, 2006. The swap agreement has a fixed interest rate of 4.68% and expires in July 2013. The fixed interest rate of 4.68% plus the .60% interest rate spread over LIBOR results in an

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

effective fixed interest rate of 5.28%. The fair value of the swap was an asset of \$0.8 million at September 29, 2007 and is recorded in *Other assets*.

In August 2007, we entered into a \$105 million interest rate swap agreement with a major financial institution to exchange variable rate interest payment obligations for a fixed rate obligation without the exchange of the underlying principle amounts in order to manage interest rate exposures. The effective date of the swap was August 30, 2007. The swap agreement has a fixed interest rate of 4.89% and expires in May 2012. The fixed interest rate of 4.89% plus the .50% interest rate spread over LIBOR results in an effective fixed interest rate of 5.39%. The fair value of the swap was a liability of \$0.6 million at September 29, 2007 and is recorded in *Other non-current liabilities*.

The variable to fixed interest rate swaps are designated as and are effective as cash-flow hedges. The fair value of these swaps are recorded on the Condensed Consolidated Balance Sheets, with changes in their fair value included in *Accumulated other comprehensive income (OCI)*. Derivative gains and losses included in OCI are reclassified into earnings at the time the related interest expense is recognized or the settlement of the related commitment occurs.

In anticipation of issuing new debt in the second quarter of 2007 and to partially hedge the risk of future increases to the treasury rate, we entered into an agreement on March 30, 2007 to lock in existing ten-year rates on \$200 million. The treasury rate was fixed at 4.64% and the agreement was settled on May 3, 2007.

The treasury rate lock agreement was designated as and was effective as a cash-flow hedge. The treasury rate lock agreement was settled at an interest rate of 4.67% and the corresponding settlement benefit of \$0.5 million is included in OCI in our Condensed Consolidated Balance Sheet and is recognized in earnings over the life of the related debt.

12. Income Taxes

The provision for income taxes consists of provisions for federal, state and foreign income taxes. We operate in an international environment with operations in various locations outside the U.S. Accordingly, the consolidated income tax rate is a composite rate reflecting the earnings in the various locations and the applicable rates.

The effective income tax rate for the nine months ended September 29, 2007 was 30.4% compared to 30.3% for the nine months ended September 30, 2006. The tax rate for the first nine months of 2007 includes a \$12.5 million favorable adjustment related to the measurement of deferred tax assets and liabilities to account for changes in German tax law enacted on August 17, 2007. The tax rate for the first nine months of 2006 included favorable adjustments related to the resolution of Internal Revenue Service (IRS) examinations for the periods of 2002-2003 and favorable adjustments related to prior years tax returns. We expect the full year effective income tax rate to be between 31.5% and 32.0% However, we continue to actively pursue initiatives to reduce our effective tax rate. The tax rate in any quarter can be affected positively or negatively by adjustments that are required to be reported in the specific quarter of resolution.

We adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, we recorded an adjustment that decreased retained earnings by \$2.9 million.

Subsequent to the adjustment to retained earnings of \$2.9 million, our total liability for unrecognized tax benefits as of January 1, 2007, the date of adoption of FIN 48, was \$15.0 million, which, if recognized, would affect our effective tax rate. Included in the total liability for unrecognized tax benefits of \$15.0 million at the date of adoption of FIN 48 was \$1.8 million related to discontinued operations, which, if recognized, would affect the effective tax rate for discontinued operations.

We record penalties and interest related to unrecognized tax benefits in *Provision for income taxes* and *Net interest expense*, respectively, which is consistent with our past practices. As of January 1, 2007, we had recorded approximately \$0.3 million for the possible payment of penalties and \$1.5 million related to the possible payment of interest.

We or one of our subsidiaries files income tax returns in the U.S. federal jurisdiction, various U.S. state jurisdictions and foreign jurisdictions. With few exceptions, we are no longer subject to U.S. federal, state and local, or foreign income tax examinations by tax authorities for years prior to 2002. The IRS has audited us through 2003 and has completed a tax return survey of our 2004 federal income tax return.

During the first nine months of 2007, our total liability for unrecognized tax benefits increased to approximately \$18.0 million. It is reasonably possible that the gross liability for unrecognized tax benefits will decrease by \$1.7 million during the next twelve months as a result of audits and the expiration of statutes of limitations in various jurisdictions.

The provision for income taxes consists of provisions for federal, state and foreign income taxes. We operate in an international environment with operations in various locations outside the U.S. Accordingly, the consolidated income tax rate is a composite rate reflecting the earnings in the various locations and the applicable rates.

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)*****13. Benefit Plans**

Components of net periodic benefit cost for the three and nine months ended September 29, 2007 and September 30, 2006 were as follows:

<i>In thousands</i>	Three months ended			
	Pension benefits		Post-retirement	
	September 29 2007	September 30 2006	September 29 2007	September 30 2006
Service cost	\$ 4,331	\$ 4,512	\$ 146	\$ 184
Interest cost	7,891	7,343	746	799
Expected return on plan assets	(7,133)	(6,974)		
Amortization of transition obligation	36	31		
Amortization of prior year service cost (benefit)	40	77	(62)	(59)
Recognized net actuarial loss (gains)	799	1,009	(355)	(212)
Net periodic benefit cost	\$ 5,964	\$ 5,998	\$ 475	\$ 712

<i>In thousands</i>	Nine months ended			
	Pension benefits		Post-retirement	
	September 29 2007	September 30 2006	September 29 2007	September 30 2006
Service cost	\$ 12,993	\$ 13,536	\$ 438	\$ 552
Interest cost	23,673	22,029	2,238	2,397
Expected return on plan assets	(21,399)	(20,922)		
Amortization of transition obligation	108	93		
Amortization of prior year service cost (benefit)	120	231	(186)	(177)
Recognized net actuarial loss (gains)	2,395	3,027	(1,065)	(636)
Net periodic benefit cost	\$ 17,890	\$ 17,994	\$ 1,425	\$ 2,136

14. Business Segments

Financial information by reportable segment for the three and nine months ended September 29, 2007 and September 30, 2006 is shown below:

<i>In thousands</i>	Three months ended		Nine months ended	
	September 29 2007	September 30 2006	September 29 2007	September 30 2006
	<i>Net sales to external customers</i>			
Water	\$562,133	\$531,703	\$1,783,040	\$1,654,388

Edgar Filing: PENTAIR INC - Form 10-Q

Technical Products	275,701	246,317	785,434	757,043
Consolidated	\$837,834	\$778,020	\$2,568,474	\$2,411,431
<i>Intersegment sales</i>				
Water	\$ 207	\$ 140	\$ 467	\$ 245
Technical Products	1,526	1,133	4,111	3,334
Other	(1,733)	(1,273)	(4,578)	(3,579)
Consolidated	\$	\$	\$	\$
<i>Operating income (loss)</i>				
Water	\$ 53,685	\$ 36,226	\$ 205,542	\$ 176,004
Technical Products	46,237	37,050	114,008	114,432
Other	(8,946)	(12,983)	(33,576)	(43,612)
Consolidated	\$ 90,976	\$ 60,293	\$ 285,974	\$ 246,824

Other operating loss is primarily composed of unallocated corporate expenses, costs related to our captive insurance subsidiary and our intermediate finance companies and intercompany eliminations.

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)*****15. Warranty**

The changes in the carrying amount of service and product warranties for the nine months ended September 29, 2007 and September 30, 2006 were as follows:

<i>In thousands</i>	September 29 2007	September 30 2006
Balance at beginning of the year	\$ 34,093	\$ 33,551
Service and product warranty provision	51,660	38,826
Payments	(49,577)	(38,821)
Acquired	1,116	260
Translation	427	200
Balance at end of the period	\$ 37,719	\$ 34,016

16. Commitments and Contingencies***Environmental and Litigation***

Except as provided below, there have been no further material developments from the disclosures contained in our 2006 Annual Report on Form 10-K.

Horizon Litigation

Twenty-eight separate lawsuits involving 29 primary plaintiffs, a class action and claims for indemnity by Celebrity Cruise Lines, Inc. (Celebrity) were brought against Essef Corporation (Essef) and certain of its subsidiaries prior to our acquisition of Essef in August 1999. The claims against Essef and its involved subsidiaries were based upon the allegation that Essef designed, manufactured and marketed two sand swimming pool filters that were installed as a part of the spa system on the Horizon cruise ship and allegations that the spa and filters contained Legionnaire s disease bacteria that infected certain passengers on cruises from April 1994 through July 1994.

The individual and class claims by passengers were tried and resulted in an adverse jury verdict finding liability on the part of the Essef defendants (70%) and Celebrity and its sister company, Fantasia (together 30%). After expiration of post-trial appeals, we paid all outstanding punitive damage awards of \$7.0 million in the Horizon cases, plus interest of approximately \$1.6 million, in January 2004. All of the personal injury cases have now been resolved through either settlement or judgment.

The only remaining unresolved claims in this case were those brought by Celebrity for damages resulting from the outbreak. Celebrity filed an amended complaint seeking attorney fees and costs for prior litigation as well as out-of-pocket losses, lost profits and loss of business enterprise value. The first trial in 2006 resulted in a verdict against the Essef defendants for Celebrity s out-of-pocket expenses of \$10.4 million. Verdicts for lost profits (\$47.6 million) and lost enterprise value (\$135 million) were reversed in January 2007. In the retrial in June 2007, the jury awarded Celebrity damages for lost profits for 1994 and 1995 of \$15.2 million (after netting for amounts taken into account by the earlier verdict for out-of-pocket expenses). The verdict was exclusive of pre-judgment interest and attorneys fees.

Several issues remain to be decided by the Court, including whether Celebrity is entitled to recovery of its attorneys fees and related costs in the passenger claims phase of the case (\$4.1 million) and, with respect to pre-judgment interest, the length of the interest period and the rate of interest on any eventual judgment. The Court has also been asked to rule that Celebrity s claims should be reduced to reflect an earlier verdict that it was contributorily negligent. We believe that the jury verdict is in significant respects inconsistent with the law and the evidence offered at trial. We have filed post-trial motions challenging this verdict regarding the amount of lost profits. These post-trial motions will be heard in the fourth quarter of 2007. We have not determined what course of action we would follow in the

event of an adverse decision.

We have assessed the impact of the latest verdict on our previously established reserves for this matter and, based on information available at this time, have not changed our reserves, except to take into account quarterly interest accruals.

We believe that any judgment we pay in this matter would be tax-deductible in the year paid or in subsequent years. In addition to the impact of any loss on this matter on our earnings per share when recognized, we may need to borrow funds from our banks or other sources to pay any judgment finally determined after exhaustion of all appeals, plus interest.

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)*****17. Financial Statements of Subsidiary Guarantors**

The \$250 million Senior Notes due 2009 are jointly and severally guaranteed by domestic subsidiaries (the Guarantor Subsidiaries), each of which is directly or indirectly wholly-owned by Pentair (the Parent Company). The following supplemental financial information sets forth the condensed consolidated balance sheets as of September 29, 2007, December 31, 2006 and September 30, 2006, the related condensed consolidated statements of income for the three and nine months ended September 29, 2007 and September 30, 2006 and statements of cash flows for the nine months ended September 29, 2007 and September 30, 2006, for the Parent Company, the Guarantor Subsidiaries, the non-guarantor subsidiaries and total consolidated Pentair and subsidiaries.

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Statements of Income
For the three months ended September 29, 2007

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$	\$654,946	\$ 234,773	\$(51,885)	\$837,834
Cost of goods sold		474,904	168,535	(51,772)	591,667
Gross profit		180,042	66,238	(113)	246,167
Selling, general and administrative	286	97,164	43,408	(113)	140,745
Research and development		10,858	3,588		14,446
Operating (loss) income	(286)	72,020	19,242		90,976
Earnings from investment in subsidiaries	37,935			(37,935)	
Net interest (income) expense	(31,874)	51,599	(889)		18,836
Income (loss) from continuing operations before income taxes	69,523	20,421	20,131	(37,935)	72,140
Provision for income taxes	11,479	8,214	(5,597)		14,096
Income (loss) from continuing operations	58,044	12,207	25,728	(37,935)	58,044
Gain on disposal of discontinued operations, net of tax					
Net (loss) income	\$ 58,044	\$ 12,207	\$ 25,728	\$(37,935)	\$ 58,044

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Statements of Income
For the nine months ended September 29, 2007

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$	\$2,039,894	\$ 677,192	\$(148,612)	\$2,568,474

Edgar Filing: PENTAIR INC - Form 10-Q

Cost of goods sold		1,458,388	491,066	(147,995)	1,801,459
Gross profit		581,506	186,126	(617)	767,015
Selling, general and administrative	8,186	317,941	111,327	(617)	436,837
Research and development		33,492	10,712		44,204
Operating (loss) income	(8,186)	230,073	64,087		285,974
Earnings from investments in subsidiaries	131,230			(131,230)	
Net interest (income) expense	(56,289)	110,936	(1,806)		52,841
Income from continuing operations before income taxes	179,333	119,137	65,893	(131,230)	233,133
Provision for income taxes	17,158	44,028	9,772		70,958
Income from continuing operations	162,175	75,109	56,121	(131,230)	162,175
Gain on disposal of discontinued operations, net of tax	207				207
Net income	\$ 162,382	\$ 75,109	\$ 56,121	\$(131,230)	\$ 162,382

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Balance Sheets
September 29, 2007

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets					
Current assets					
Cash and cash equivalents	\$ 5,088	\$ 7,068	\$ 44,399	\$	\$ 56,555
Accounts and notes receivable, net	279	340,684	191,604	(52,652)	479,915
Inventories		288,380	125,922		414,302
Deferred tax assets	98,206	34,212	6,134	(85,495)	53,057
Prepaid expenses and other current assets	7,198	10,420	48,225	(17,331)	48,512
Total current assets	110,771	680,764	416,284	(155,478)	1,052,341
Property, plant and equipment, net	5,332	218,072	134,734		358,138
Other assets					
Investments in subsidiaries	2,431,242	93,623	540,441	(3,065,306)	
Goodwill		1,601,663	404,763		2,006,426
Intangibles, net		337,074	155,808		492,882
Other	72,868	16,157	13,439	(25,380)	77,084
Total other assets	2,504,110	2,048,517	1,114,451	(3,090,686)	2,576,392
Total assets	\$2,620,213	\$2,947,353	\$1,665,469	\$(3,246,164)	\$3,986,871
Liabilities and Shareholders Equity					
Current liabilities					
Short-term borrowings	\$	\$	\$ 4,800	\$	\$ 4,800
Current maturities of long-term debt	8,320	263	314,090	(317,574)	5,099
Accounts payable	195	159,053	102,051	(52,794)	208,505
Employee compensation and benefits	13,379	56,425	38,024		107,828
Current pension and retirement medical benefits	7,918				7,918
Accrued product claims and warranties		32,739	14,980		47,719
Income taxes	(2,957)	1,814	11,582		10,439

Edgar Filing: PENTAIR INC - Form 10-Q

Accrued rebates and sales incentives		29,992	7,123		37,115
Other current liabilities	27,528	52,650	48,952	(16,457)	112,673
Total current liabilities	54,383	332,936	541,602	(386,825)	542,096
Other liabilities					
Long-term debt	1,071,549	1,973,008	46,124	(1,987,658)	1,103,023
Pension and other retirement compensation	125,909	28,848	67,341		222,098
Post-retirement medical and other benefits	22,268	49,611		(25,380)	46,499
Long-term income taxes payable	18,214				18,214
Deferred tax liabilities	3,232	161,360	57,789	(85,495)	136,886
Due to / (from) affiliates	(535,402)	267,685	666,967	(399,250)	
Other non-current liabilities	31,903	7,362	50,633		89,898
Total liabilities	792,056	2,820,810	1,430,456	(2,884,608)	2,158,714
Shareholders equity	1,828,157	126,543	235,013	(361,556)	1,828,157
Total liabilities and shareholders equity	\$2,620,213	\$2,947,353	\$1,665,469	\$(3,246,164)	\$3,986,871

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Statements of Cash Flows
For the nine months ended September 29, 2007

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating activities					
Net Income	\$ 162,382	\$ 75,109	\$ 56,121	\$(131,230)	\$ 162,382
Adjustments to reconcile net income to net cash provided by operating activities:					
Gain on disposal of discontinued operations	(207)				(207)
Depreciation	900	30,439	14,447		45,786
Amortization	3,250	11,804	3,611		18,665
Earnings from investments in subsidiaries	(131,230)			131,230	
Deferred income taxes	(1,007)		(17,876)		(18,883)
Stock compensation	17,071				17,071
Excess tax benefit from stock-based compensation	(2,706)				(2,706)
Gain on sale of assets	(2,195)				(2,195)
Intercompany dividends	(23)	13,714	(13,691)		
Changes in assets and liabilities, net of effects of business acquisitions and dispositions					
Accounts and notes receivable	6,468	(13,573)	(28,858)	8,336	(27,627)
Inventories		5,342	5,278		10,620
Prepaid expenses and other current assets	7,022	13,508	(29,262)	59	(8,673)
Accounts payable	(4,419)	167	12,749	(8,329)	168
Employee compensation and benefits	(4,670)	6,754	751		2,835
Accrued product claims and warranties		3,783	(584)		3,199
Income taxes	(5,126)	128	185		(4,813)
Other current liabilities	9,957	(8,190)	14,929	(62)	16,634
Pension and post-retirement benefits	3,354	910	3,660		7,924
Other assets and liabilities	2,740	2,521	3,892		9,153
Net cash provided by continuing operations	61,561	142,416	25,352	4	229,333
Net cash (used for) provided by operating activities of	(207)		207		

discontinued operations

Net cash provided by operating activities	61,354	142,416	25,559	4	229,333
Investing activities					
Capital expenditures	(1,480)	(23,317)	(20,366)		(45,163)
Proceeds from sale of property and equipment		951	4,185		5,136
Acquisitions, net of cash acquired	(485,913)		(351)		(486,264)
Investment in subsidiaries	96,870	(118,375)	21,509	(4)	
Other	(606)	(3,438)			(4,044)
Net cash (used for) provided by investing activities	(391,129)	(144,179)	4,977	(4)	(530,335)
Financing activities					
Net short-term borrowings (repayments)			(10,378)		(10,378)
Proceeds from long-term debt	1,147,132				1,147,132
Repayment of long-term debt	(770,822)				(770,822)
Debt issuance costs	(1,876)				(1,876)
Excess tax benefits from stock-based compensation	2,706				2,706
Proceeds from exercise of stock options	5,512				5,512
Repurchases of common stock	(27,119)				(27,119)
Dividends paid	(44,986)				(44,986)
Net cash provided by (used for) financing activities	310,547		(10,378)		300,169
Effect of exchange rate changes on cash	15,506	2,281	(15,219)		2,568
Change in cash and cash equivalents	(3,722)	518	4,939		1,735
Cash and cash equivalents, beginning of period	8,810	6,550	39,460		54,820
Cash and cash equivalents, end of period	\$ 5,088	\$ 7,068	\$ 44,399	\$	\$ 56,555

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Statements of Income
For the three months ended September 30, 2006

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$	\$629,619	\$ 192,384	\$(43,983)	\$778,020
Cost of goods sold	228	459,902	148,820	(43,417)	565,533
Gross profit	(228)	169,717	43,564	(566)	212,487
Selling, general and administrative	4,232	100,341	33,916	(566)	137,923
Research and development		11,260	3,011		14,271
Operating (loss) income	(4,460)	58,116	6,637		60,293
Gain on sale of investment	167				167
Earnings from investments in subsidiaries	25,708			(25,708)	
Net interest (income) expense	(16,232)	30,149	(893)		13,024
Income from continuing operations before income taxes	37,647	27,967	7,530	(25,708)	47,436
Provision for income taxes	4,206	7,006	2,783		13,995
Income from continuing operations	33,441	20,961	4,747	(25,708)	33,441
Gain on disposal of discontinued operations, net of tax	1,400				1,400
Net income	\$ 34,841	\$ 20,961	\$ 4,747	\$(25,708)	\$ 34,841

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Statements of Income
For the nine months ended September 30, 2006

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$	\$1,984,769	\$ 553,339	\$(126,677)	\$2,411,431
Cost of goods sold	575	1,428,161	411,492	(126,481)	1,713,747
Gross profit	(575)	556,608	141,847	(196)	697,684
Selling, general and administrative	19,717	291,964	95,358	(196)	406,843
Research and development		34,593	9,424		44,017

Edgar Filing: PENTAIR INC - Form 10-Q

Operating (loss) income	(20,292)	230,051	37,065		246,824
Gain on sale of investment	167				167
Earnings from investments in subsidiaries	126,923			(126,923)	
Net interest (income) expense	(48,133)	89,735	(2,741)		38,861
Income from continuing operations before income taxes	154,931	140,316	39,806	(126,923)	208,130
Provision for income taxes	9,786	39,077	14,122		62,985
Income from continuing operations	145,145	101,239	25,684	(126,923)	145,145
Loss on disposal of discontinued operations, net of tax	(51)				(51)
Net income	\$ 145,094	\$ 101,239	\$ 25,684	\$(126,923)	\$ 145,094

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Balance Sheets
September 30, 2006

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets					
Current assets					
Cash and cash equivalents	\$ 5,494	\$ 25,502	\$ 14,157	\$	\$ 45,153
Accounts and notes receivable, net	304	355,279	148,380	(49,708)	454,255
Inventories		290,044	107,593		397,637
Deferred tax assets	57,655	34,039	5,616	(51,270)	46,040
Prepaid expenses and other current assets	3,607	10,654	18,668	(4,193)	28,736
Total current assets	67,060	715,518	294,414	(105,171)	971,821
Property, plant and equipment, net	4,856	210,406	97,033		312,295
Other assets					
Investments in subsidiaries	1,982,125	44,935	100,370	(2,127,430)	
Goodwill		1,493,514	238,896		1,732,410
Intangibles, net		237,913	23,348		261,261
Other	51,704	19,891	5,791		77,386
Total other assets	2,033,829	1,796,253	368,405	(2,127,430)	2,071,057
Total assets	\$2,105,745	\$2,722,177	\$ 759,852	\$(2,232,601)	\$3,355,173
Liabilities and Shareholders					
Equity					
Current liabilities					
Current maturities of long-term debt	\$ 1,167	\$ 226	\$ 30,723	\$ (25,204)	\$ 6,912
Accounts payable	93	149,762	90,328	(48,977)	191,206
Employee compensation and benefits	12,601	51,780	29,050		93,431
Accrued product claims and warranties		28,460	15,556		44,016
Income taxes	(13,701)	4,505	9,196		
Accrued rebates and sales incentives		38,777	3,205		41,982
Other current liabilities	19,080	52,315	27,919	(4,192)	95,122

Edgar Filing: PENTAIR INC - Form 10-Q

Total current liabilities	19,240	325,825	205,977	(78,373)	472,669
Other liabilities					
Long-term debt	787,037	1,787,021	11,518	(1,797,510)	788,066
Pension and other retirement compensation	85,221	30,290	55,552		171,063
Post-retirement medical and other benefits	23,364	50,034			73,398
Deferred tax liabilities	(14,569)	162,506	27,726	(51,270)	124,393
Due to / (from) affiliates	(466,483)	81,683	233,403	151,397	
Other non-current liabilities	31,134	6,981	46,668		84,783
Total liabilities	464,944	2,444,340	580,844	(1,775,756)	1,714,372
Shareholders equity	1,640,801	277,837	179,008	(456,845)	1,640,801
Total liabilities and shareholders equity	\$2,105,745	\$2,722,177	\$759,852	\$(2,232,601)	\$3,355,173

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Statements of Cash Flows
For the nine months ended September 30, 2006

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating activities					
Net income	\$ 145,094	\$ 101,239	\$ 25,684	\$(126,923)	\$ 145,094
Adjustments to reconcile net income to net cash provided by operating activities:					
Loss on disposal of discontinued operations	51				51
Depreciation	1,200	33,572	9,990		44,762
Amortization	3,949	9,255	751		13,955
Earnings from investments in subsidiaries	(126,923)			126,923	
Deferred income taxes	1,973	(5,039)	2,977		(89)
Stock compensation	8,487	8,126	1,445		18,058
Excess tax benefit from stock-based compensation	(1,258)	(1,205)	(214)		(2,677)
Gain on sale of investment	(167)				(167)
Changes in assets and liabilities, net of effects of business acquisitions and dispositions					
Accounts and notes receivable	(1,606)	(15,423)	(21,859)	15,678	(23,210)
Inventories		(21,668)	(21,692)		(43,360)
Prepaid expenses and other current assets	14,507	(1,808)	(15,501)	(869)	(3,671)
Accounts payable	691	(19,334)	12,181	(15,674)	(22,136)
Employee compensation and benefits	(4,408)	(5,659)	2,914		(7,153)
Accrued product claims and warranties		78	469		547
Income taxes	(2,571)	(7,754)	(4,475)		(14,800)
Other current liabilities	(10,753)	(6,655)	14,280	865	(2,263)
Pension and post-retirement benefits	8,579	2,453	3,333		14,365
Other assets and liabilities	(3,495)	(1,770)	13,811		8,546
Net cash provided by continuing operations	33,350	68,408	24,094		125,852
Net cash provided by (used for) operating activities of discontinued operations	52		(4)		48

Net cash provided by operating activities	33,402	68,408	24,090	125,900
Investing activities				
Capital expenditures	(376)	(16,622)	(16,313)	(33,311)
Proceeds from sale of property and equipment		333	164	497
Acquisitions, net of cash acquired	(22,661)	(218)		(22,879)
Investment in subsidiaries	60,653	(38,376)	(22,277)	
Divestitures	(18,246)		(5,761)	(24,007)
Proceeds from sale of investment	167			167
Other	(2,733)	(4,090)		(6,823)
Net cash provided by (used for) investing activities	16,804	(58,973)	(44,187)	(86,356)
Financing activities				
Proceeds from long-term debt	568,996			568,996
Repayment of long-term debt	(526,599)			(526,599)
Excess tax benefits from stock-based compensation	1,258	1,205	214	2,677
Proceeds from exercise of stock options	3,126			3,126
Repurchases of common stock	(50,000)			(50,000)
Dividends paid	(42,616)			(42,616)
Net cash (used for) provided by financing activities	(45,835)	1,205	214	(44,416)
Effect of exchange rate changes on cash	(1,881)	10,500	(7,094)	1,525
Change in cash and cash equivalents	2,490	21,140	(26,977)	(3,347)
Cash and cash equivalents, beginning of period	3,004	4,362	41,134	48,500
Cash and cash equivalents, end of period	\$ 5,494	\$ 25,502	\$ 14,157	\$ 45,153

Table of Contents***Pentair, Inc. and subsidiaries******Notes to condensed consolidated financial statements (unaudited)***

Pentair, Inc. and Subsidiaries
Unaudited Condensed Consolidated Balance Sheets
December 31, 2006

<i>In thousands</i>	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets					
Current assets					
Cash and cash equivalents	\$ 8,810	\$ 6,550	\$ 39,460	\$	\$ 54,820
Accounts and notes receivable, net	190	316,157	150,103	(44,316)	422,134
Inventories		283,687	115,170		398,857
Deferred tax assets	96,566	66,255	5,359	(117,602)	50,578
Prepaid expenses and other current assets	16,766	20,555	16,496	(22,578)	31,239
Total current assets	122,332	693,204	326,588	(184,496)	957,628
Property, plant and equipment, net	4,753	214,709	110,910		330,372
Other assets					
Investments in subsidiaries	1,978,466	61,351	134,204	(2,174,021)	
Goodwill		1,466,536	252,235		1,718,771
Intangibles, net		261,050	25,961		287,011
Other	76,076	15,078	5,423	(25,380)	71,197
Total other assets	2,054,542	1,804,015	417,823	(2,199,401)	2,076,979
Total assets	\$2,181,627	\$2,711,928	\$ 855,321	\$(2,383,897)	\$3,364,979
Liabilities and Shareholders Equity					
Current liabilities					
Short-term borrowings	\$	\$	\$ 14,563	\$	\$ 14,563
Current maturities of long-term debt	1,167	258	34,649	(28,449)	7,625
Accounts payable	3,053	158,294	94,709	(49,770)	206,286
Employee compensation and benefits	12,388	48,447	28,047		88,882
Current pension and post-retirement benefits	7,918				7,918
Accrued product claims and warranties		28,955	15,138		44,093
Income taxes	48,462	1,685	4,389	(32,043)	22,493

Edgar Filing: PENTAIR INC - Form 10-Q

Accrued rebates and sales incentives		35,185	4,234		39,419
Other current liabilities	16,408	51,858	38,132	(16,395)	90,003
Total current liabilities	89,396	324,682	233,861	(126,657)	521,282
Other liabilities					
Long-term debt	695,924	1,786,914	40,987	(1,801,952)	721,873
Pension and other retirement compensation	121,680	27,470	58,526		207,676
Post-retirement medical and other benefits	23,143	50,079		(25,380)	47,842
Deferred tax liabilities	3,200	161,360	30,780	(85,559)	109,781
Due to / (from) affiliates	(453,623)	65,884	270,531	117,208	
Other non-current liabilities	31,908	7,322	47,296		86,526
Total liabilities	511,628	2,423,711	681,981	(1,922,340)	1,694,980
Shareholders equity	1,669,999	288,217	173,340	(461,557)	1,669,999
Total liabilities and shareholders equity	\$2,181,627	\$2,711,928	\$ 855,321	\$(2,383,897)	\$3,364,979

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

This report contains statements that we believe to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give our current expectations or forecasts of future events. Forward-looking statements generally can be identified by the use of forward-looking terminology such as may, will, expect, intend, estimate, anticipate, believe, project, or continue, or the negative thereof. From time to time, we also may provide oral or written forward-looking statements in other materials we release to the public. Any or all of our forward-looking statements in this report and in any public statements we make could be materially different from actual results. They can be affected by assumptions we might make or by known or unknown risks or uncertainties. Consequently, we cannot guarantee any forward-looking statements. Investors are cautioned not to place undue reliance on any forward-looking statements. Investors should also understand that it is not possible to predict or identify all such factors and should not consider the following list to be a complete statement of all potential risks and uncertainties.

The following factors and those discussed in ITEM 1A, Risk Factors, included in our 2006 Annual Report on Form 10-K may impact the achievement of forward-looking statements:

changes in general economic and industry conditions, such as:

the strength of product demand and the markets we serve;

the intensity of competition, including that from foreign competitors;

pricing pressures;

market acceptance of new product introductions and enhancements;

the introduction of new products and enhancements by competitors;

our ability to maintain and expand relationships with large customers;

our ability to source raw material commodities from our suppliers without interruption and at reasonable prices;

our ability to source components from third parties, in particular from foreign manufacturers, without interruption and at reasonable prices; and

the financial condition of our customers;

our ability to successfully limit any judgment arising out of the Horizon litigation;

our ability to identify, complete and integrate acquisitions successfully and to realize expected synergies on our anticipated timetable;

changes in our business strategies, including acquisition, divestiture and restructuring activities;

domestic and foreign governmental and regulatory policies;

general economic and political conditions, such as political instability, the rate of economic growth in our principal geographic or product markets or fluctuations in exchange rates;

changes in operating factors, such as continued improvement in manufacturing activities and the achievement of related efficiencies, cost reductions and inventory risks due to shifts in market demand and costs associated with moving production overseas;

our ability to generate savings from our excellence in operations initiatives consisting of lean enterprise, supply management and cash flow practices;

unanticipated developments that could occur with respect to contingencies such as litigation, intellectual property matters, product liability exposures and environmental matters;
our ability to accurately evaluate the effects of contingent liabilities such as tax, product liability, environmental and other claims; and
our ability to access capital markets and obtain anticipated financing under favorable terms.

The foregoing factors are not exhaustive and new factors may emerge or changes to the foregoing factors may occur that would impact our business. We assume no obligation and disclaim any duty, to update the forward-looking statements in this report.

Overview

We are a focused diversified industrial manufacturing company comprised of two operating segments: Water and Technical Products. Our Water Group is a global leader in providing innovative products and systems used worldwide in the movement, storage, treatment and enjoyment of water. Our Technical Products Group is a leader in the global enclosures and thermal management markets, designing and manufacturing standard, modified and custom enclosures that house and protect sensitive electronics and electrical components; thermal management products; and accessories. In 2007, we expect our Water Group and Technical Products Group to generate approximately 70% and 30% of total revenues, respectively.

Our Water Group has progressively become a more important part of our business portfolio with sales increasing from approximately \$125 million in 1995 to approximately \$2.2 billion in 2006. We believe the water industry is structurally attractive as a result of a growing demand for clean water and the large global market size (of which we have identified a target market totaling \$60 billion). Our vision is to be a leading global provider of innovative products and systems used in the movement, storage, treatment and enjoyment of water.

Our Technical Products Group operates in a large global market with significant potential for growth in industry segments such as defense, security, medical and networking. We believe we have the largest enclosures industrial and commercial distribution network in North America and the highest enclosures brand recognition in the industry in North America. From mid-2001 through 2003, the Technical Products Group experienced significantly lower sales volumes as a result of severely reduced capital spending in the industrial and commercial markets and over-capacity and weak demand in the datacommunication and telecommunication markets. From 2004 through the first half of 2006, sales volumes increased due to the addition of new distributors, new products and higher demand in targeted markets.

Table of Contents***Key Trends and Uncertainties***

The following trends and uncertainties affected our financial performance in the first nine months of 2007 and will likely impact our results in the future:

The housing market and new pool starts shrank in the last three quarters of 2006 and continued to slow in the first nine months of 2007. We believe that construction of new homes and new pools starts in North America affects approximately 25% of the sales of our Water Group, especially for our pool and spa businesses. This downturn will likely have an adverse impact on our revenues for the remainder of 2007 and into 2008.

The telecommunication equipment market, particularly in North America, has slowed over the past five quarters and impacted our North American electronics sales within our Technical Products Group. In the first nine months of 2007, North American electronics sales declined approximately 20% from the year earlier period. The revenue decrease was attributable to telecommunication industry consolidation (which has delayed enclosure product sales) and some datacommunication OEM programs reaching end-of-life. We anticipate this weakness to continue, although we expect fourth quarter North America electronic sales to be relatively flat year-over-year.

We experience seasonal demand in a number of markets within our Water Group. End-user demand for pool equipment follows warm weather trends and is at seasonal highs from April to August. The magnitude of the sales spike is partially mitigated by employing some advance sales early buy programs (generally including extended payment terms and/or additional discounts). Demand for residential and agricultural water systems is also impacted by economic conditions and weather patterns, particularly by heavy flooding and droughts.

We expect our operations to continue to benefit from our PIMS initiatives, which include strategy deployment; lean enterprise with special focus on sourcing and supply management, cash flow management and lean operations; and IGNITE, our process to drive organic growth.

We are experiencing material cost and other inflation in a number of our businesses. We are striving for greater productivity improvements and implementing selective increases in selling prices to help mitigate cost increases we have experienced in base materials such as stainless steel, carbon steel and copper and other costs such as health care and other employee benefit costs.

If sales of products into residential end-markets in our Water business or the electronics portion of our Technical Products business continue to slow appreciably, we may consider reducing our investment for organic growth into those segments and further restructure our operations by closing or downsizing facilities, reducing headcount or taking other market-related actions as we have in the third quarter of 2006 and 2007.

We have a long-term goal to consistently generate free cash flow that equals or exceeds 100% conversion of our net income. We define free cash flow as cash flow from operating activities less capital expenditures plus proceeds from sale of property and equipment. Free cash flow for the first nine months of 2007 was approximately \$189 million and we are targeting full year free cash flow of \$230 million to \$250 million. See our discussion of *Other financial measures* under the caption *Liquidity and Capital Resources* in this report.

We experienced favorable foreign currency effects on net sales in the first nine months of 2007. Our currency effect is primarily for the U.S. dollar against the euro, which may or may not trend favorably in the future.

The effective tax rate for the first nine months of 2007 was 30.4%. The tax rate for the first nine months of 2007 includes a favorable adjustment related to the measurement of deferred tax assets and liabilities to account for changes in German tax law enacted on August 17, 2007. We estimate our effective income tax rate for the full year to be between 31.5% and 32.0%. We continue to actively pursue initiatives to reduce our effective tax rate. The tax rate in any quarter can be affected positively or negatively by adjustments that are required to be reported in the specific quarter of resolution.

Outlook

In 2007, our operating objective is to increase our return on invested capital by:

- Continuing to drive operating excellence through lean enterprise initiatives, with special focus on sourcing and supply management, cash flow management and lean operations;
- Continuing the integration of acquisitions and realizing identified synergistic opportunities;
- Continuing proactive talent development, particularly in international management and other key functional areas;
- Achieving organic sales growth (in excess of market growth rates), particularly in international markets; and

Continuing to make strategic acquisitions to grow and expand our existing platforms in our Water and Technical Products Groups.

Table of Contents

The ability to achieve our operating objectives will depend, to a certain extent, on factors outside our control. See Forward-Looking Statements in this report and Risk Factors under ITEM 1A in our 2006 Annual Report on Form 10-K.

RESULTS OF OPERATIONS**Net sales**

Consolidated net sales and the change from the prior year period were as follows:

	Three months ended				Nine months ended			
	September 29 2007	September 30 2006	\$ change	% change	September 29 2007	September 30 2006	\$ change	% change
<i>In thousands</i>								
Net sales	\$837,834	\$778,020	\$59,814	7.7%	\$2,568,474	\$2,411,431	\$157,043	6.5%

The components of the net sales change in 2007 from 2006 were as follows:

<i>Percentages</i>	% Change from 2006	
	Three months	Nine months
Volume	3.7	2.6
Price	2.6	2.6
Currency	1.4	1.3
Total	7.7	6.5

Consolidated net sales

The 7.7 percent and 6.5 percent increases in consolidated net sales in the third quarter and first nine months, respectively, of 2007 from 2006 were primarily driven by:

an increase in sales volume due to our February 2, 2007 acquisition of Jung Pumpen GmbH (Jung Pump) and our April 30, 2007 acquisition of Porous Media Corporation and Porous Media, Ltd. (together Porous Media); and

organic sales growth of approximately 1 percent for the third quarter and 2 percent for the first nine months of 2007 (excluding acquisitions and foreign currency exchange), which included selective increases in selling prices to mitigate inflationary cost increases:

growth in the Europe and Asia-Pacific markets;

higher second quarter sales of municipal pumps related to a large flood control project;

higher Technical Product sales into electrical markets; and

growth in commercial and industrial water markets.

These increases were partially offset by:

lower Technical Products sales into North American electronics markets driven by contraction and consolidation in the telecommunication equipment industry which have delayed buying activity and by datacommunication projects reaching end-of-life; and

lower sales of certain pump, pool and filtration products related to the downturn in the North American residential housing market and softness in residential pool construction markets.

favorable foreign currency effects.

Table of Contents

Net sales by segment and the change from the prior year period were as follows:

<i>In thousands</i>	Three months ended				Nine months ended			
	September 29 2007	September 30 2006	\$ change	% change	September 29 2006	September 30 2006	\$ change	% change
Water	\$562,133	\$531,703	\$30,430	5.7%	\$1,783,040	\$1,654,388	\$128,652	7.8%
Technical Products	275,701	246,317	29,384	11.9%	785,434	757,043	28,391	3.8%
Total	\$837,834	\$778,020	\$59,814	7.7%	\$2,568,474	\$2,411,431	\$157,043	6.5%

Water

The 5.7 percent and 7.8 percent increases in Water Group net sales in the third quarter and first nine months, respectively, of 2007 from 2006 were primarily driven by:

an increase in sales volume driven by our February 2, 2007 acquisition of Jung Pump and our April 30, 2007 acquisition of Porous Media;

organic sales were down approximately 2 percent for the third quarter but up 2 percent for the first nine months of 2007 (excluding acquisitions and foreign currency exchange), which included selective increases in selling prices to mitigate inflationary cost increases:

higher second quarter sales of municipal pumps related to a large flood control project;

continued growth in China and in other markets in Asia-Pacific as well as continued success in penetrating markets in Europe and the Middle East; and

growth in commercial and industrial water markets.

These increases were partially offset by:

a decline in sales of certain pump, pool and filtration products into North American residential markets and softness in residential pool construction markets.

favorable foreign currency effects.

Technical Products

The 11.9 percent and 3.8 percent increases in Technical Product Group net sales in the third quarter and first nine months, respectively, of 2007 from 2006 were primarily driven by:

organic sales were up approximately 9 percent for the third quarter and up 1 percent for the first nine months of 2007 (excluding acquisitions and foreign currency exchange), which included selective increases in selling prices to mitigate inflationary cost increases:

increased sales into electrical markets; and

strong sales performance in Asia.

These increases were partially offset by:

lower year-to-date sales into North American electronics markets driven by contraction and consolidation in the telecommunication equipment industry which have delayed buying activity and by datacommunication projects reaching end-of-life.

favorable foreign currency effects.

Table of Contents**Gross profit**

<i>In thousands</i>	Three months ended		September		September		September	
	September 29 2007	% of sales	September 30 2006	% of sales	September 29 2007	% of sales	September 30 2006	% of sales
Gross profit	\$246,167	29.4%	\$212,487	27.3%	\$767,015	29.8%	\$697,684	28.9%

Percentage point

change

2.1pts

0.9pts

The 2.1 percentage point and 0.9 percentage point increases in gross profit as a percentage of sales in the third quarter and first nine months, respectively, of 2007 from 2006 were primarily the result of:

selective increases in selling prices in our Water and Technical Products Groups to mitigate inflationary cost increases;

savings generated from our PIMS initiatives including lean and supply management practices; and

a decrease in costs related to capacity rationalization and market-related actions in third quarter of 2007 compared to third quarter 2006.

These increases were partially offset by:

inflationary increases related to raw materials and labor; and

higher cost as a result of a fair market value inventory step-up related to the Jung Pump and Porous Media acquisitions.

Selling, general and administrative (SG&A)

<i>In thousands</i>	Three months ended		September		September		September	
	September 29 2007	% of sales	September 30 2006	% of sales	September 29 2007	% of sales	September 30 2006	% of sales
SG&A	\$140,745	16.8%	\$137,923	17.7%	\$436,837	17.0%	\$406,843	16.9%

Percentage point

change

(0.9)pts

0.1pts

The 0.9 percentage point decrease and 0.1 percentage point increase in SG&A expense as a percentage of sales in the third quarter and first nine months, respectively, of 2007 from 2006 were primarily due to:

a decrease in costs related to capacity rationalization and market-related actions in third quarter 2007 compared to third quarter 2006;

proportionately higher SG&A expenses in the acquired Jung Pump and Porous Media businesses caused in part by amortization expense related to the intangible assets from those acquisitions;

higher selling and general expense to fund investments in future growth with emphasis on growth in the international markets, including personnel and business infrastructure investments; and

exit costs incurred in first half of 2007 related to a previously announced 2001 French facility closure.

Research and development (R&D)

	Three months ended		September		September		September	
	September 29	% of	September 30	% of	September 29	% of	September 30	% of

<i>In thousands</i>	2007	sales	2006	sales	2007	sales	2006	sales
R&D	\$14,446	1.7%	\$ 14,271	1.8%	\$44,204	1.7%	\$44,017	1.8%

Percentage point
change

(0.1)pts

(0.1)pts

The 0.1 percentage point decrease in R&D expense as a percentage of sales in both the third quarter and first nine months of 2007 from 2006 was primarily due to:

relatively flat R&D expense spending on higher volume.

Table of Contents**Operating income****Water**

<i>In thousands</i>	Three months ended				Nine months ended			
	September		September		September		September	
	29	% of	30	% of	29	% of	30	% of
	2007	sales	2006	sales	2007	sales	2006	sales
Operating income	\$53,685	9.6%	\$36,226	6.8%	\$205,542	11.5%	\$176,004	10.6%

Percentage point
change

2.8pts

0.9pts

The 2.8 and 0.9 percentage point increases in Water Group operating income as a percentage of sales in the third quarter and first nine months, respectively, of 2007 from 2006 were primarily the result of:

- selective increases in selling prices to mitigate inflationary cost increases;
- savings generated from our PIMS initiatives including lean and supply management practices;
- income generated by our February 2, 2007 acquisition of Jung Pump and our April 30, 2007 acquisition of Porous Media; and
- a decrease in costs related to capacity rationalization and market-related actions in third quarter 2007 compared to third quarter 2006.

These increases were partially offset by:

- inflationary increases related to raw materials and labor;
- a decline in sales of certain pump, pool and filtration products into North American residential markets;
- amortization expense related to the intangible assets from the Jung Pump and Porous Media acquisitions; and
- higher cost as a result of a fair market value inventory step-up related to the Jung Pump and Porous Media acquisitions.

Technical Products

<i>In thousands</i>	Three months ended				Nine months ended			
	September		September		September		September	
	29	% of	30	% of	29	% of	30	% of
	2007	sales	2006	sales	2007	sales	2006	sales
Operating income	\$46,237	16.8%	\$37,050	15.0%	\$114,008	14.5%	\$114,432	15.1%

Percentage point
change

1.8pts

(0.6)pts

The 1.8 percentage point increase in Technical Products Group operating income as a percentage of sales in the third quarter of 2007 from 2006 was primarily the result of:

- increased sales in our electrical markets;
- selective increases in selling prices to mitigate inflationary cost increases; and
- savings realized from the continued success of PIMS, including lean and supply management activities.

These increases were partially offset by:

- inflationary increases related to raw materials such as stainless steel and labor costs; and
- lower sales into North American electronics markets driven by contraction and consolidation in the telecommunication equipment industry which have delayed buying activity and by datacommunication projects reaching end-of-life.

The 0.6 percentage point decrease in Technical Products Group operating income as a percentage of sales in the first nine months of 2007 from 2006 was primarily the result of:

inflationary increases related to raw materials such as stainless steel and labor costs;

Table of Contents

lower sales into North American electronics markets driven by contraction and consolidation in the telecommunication equipment industry which have delayed buying activity and by datacommunication projects reaching end-of-life; and exit costs incurred in the first half of 2007 related to a previously announced 2001 French facility closure.

These decreases were partially offset by:

selective increases in selling prices to mitigate inflationary cost increases; savings realized from the continued success of PIMS, including lean and supply management activities; and increased sales in our electrical markets.

Gain on sale of investment

<i>In thousands</i>	Three months ended				Nine months ended			
	September	September	Difference	% change	September	September	Difference	% change
	29	30			29	30		
2007	2006	2007	2006	2007	2006	2007	2006	
Gain on sale of investment	\$	\$ 167	\$(167)	(100.0%)	\$	\$ 167	\$(167)	(100.0%)

The gain on sale of investment of \$0.2 million in the three and nine month periods ended September 30, 2006 relates to a distribution from an escrow account related the 2005 sale of our interest in the stock of LN Holdings Corporation.

Net interest expense

<i>In thousands</i>	Three months ended				Nine months ended			
	September	September	Difference	% change	September	September	Difference	% change
	29	30			29	30		
2007	2006	2007	2006	2007	2006	2007	2006	
Net interest expense	\$ 18,836	\$ 13,024	\$ 5,812	44.6%	\$ 52,841	\$ 38,861	\$ 13,980	36.0%

The 44.6 and 36.0 percentage point increases in interest expense in the third quarter and first nine months, respectively, of 2007 from 2006 were primarily the result of:

an increase in outstanding debt primarily related to the Jung Pump and Porous Media acquisitions.

Provision for income taxes from continuing operations

<i>In thousands</i>	Three months ended		Nine months ended	
	September	September	September	September
	29	30	29	30
2007	2006	2007	2006	
Income before income taxes	\$72,140	\$47,436	\$233,133	\$208,130
Provision for income taxes	14,096	13,995	70,958	62,985
Effective tax rate	19.5%	29.5%	30.4%	30.3%

The 10.0 percentage point decrease in the effective tax rate for the third quarter of 2007 from 2006 was primarily the result of:

a favorable adjustment in the third quarter of 2007 related to the measurement of deferred tax assets and liabilities to account for changes in German tax law enacted on August 17, 2007.

This decrease was partially offset by:

a favorable adjustment in the third quarter of 2006 related to prior years tax returns.

The 0.1 percentage point increase in the effective tax rate for the first nine months of 2007 from 2006 was primarily the result of:

a favorable settlement in the second quarter of 2006 of a routine IRS examination for periods 2002-2003; and favorable adjustments in the first and third quarter of 2006 related to prior years tax returns.

Table of Contents

These increases were partially offset by:

a favorable adjustment in the third quarter of 2007 related to the measurement of deferred tax assets and liabilities to account for changes in German tax law enacted on August 17, 2007.

We expect the full year effective income tax rate to be between 31.5% and 32.0%.

LIQUIDITY AND CAPITAL RESOURCES

Cash requirements for working capital, capital expenditures, equity investments, acquisitions, debt repayments, share repurchases and dividend payments are generally funded from cash generated from operations, availability under existing committed revolving credit facilities and in certain instances, public and private debt and equity offerings. We experience seasonal cash flows primarily due to seasonal demand in a number of markets within our Water Group. End-user demand for pool equipment follows warm weather trends and is at seasonal highs from April to August. The magnitude of the sales spike is partially mitigated by employing some advance sales early buy programs (generally including extended payment terms and/or additional discounts). Demand for residential and agricultural water systems is also impacted by weather patterns, particularly by heavy flooding and droughts.

The following table presents selected working capital measurements calculated from our monthly operating results based on a 13-month moving average:

	September 29 2007	December 31 2006	September 30 2006
<i>Days</i>			
Days of sales in accounts receivable	54	54	54
Days inventory on hand	78	76	73
Days in accounts payable	54	56	56

Operating activities

Cash provided by operating activities was \$229.3 million in the first nine months of 2007 compared with cash provided by operating activities of \$125.9 million in the prior year comparable period. The increase in cash provided by operating activities was due primarily to lower cash used for working capital in the first nine months of 2007 versus the same period of last year and higher net income. In the future, we expect our working capital ratios to improve as we continue to capitalize on our PIMS initiatives.

Investing activities

Capital expenditures in the first nine months of 2007 were \$45.2 million compared with \$33.3 million in the prior year period. We currently anticipate capital expenditures for fiscal 2007 will be approximately \$70 to \$80 million, primarily for capacity expansions in our low cost country manufacturing facilities, implementation of a unified business systems infrastructure in Europe, new product development and general maintenance capital.

On May 7, 2007, we acquired as part of our Technical Products Group the assets of Calmark Corporation (Calmark), a privately held business, for \$28.4 million, including a cash payment of \$29.3 million and transaction costs of \$0.1 million, less cash acquired of \$1.0 million. Calmark's product portfolio includes enclosures, guides, card locks, retainers, extractors, card pullers and other products for the aerospace, medical, telecommunications and military market segments, among others. Goodwill recorded as part of the purchase price allocation was \$11.6 million, all of which is tax deductible. We continue to evaluate the purchase price allocation for the Calmark acquisition, including intangible assets, contingent liabilities and property, plant and equipment. We expect to revise the purchase price allocation as better information becomes available.

On April 30, 2007, we acquired as part of our Water Group all of the capital interests in Porous Media, two privately held filtration and separation technologies businesses, for \$224.9 million, including a cash payment of \$225.0 million and transaction costs of \$0.4 million, less cash acquired of \$0.5 million. Porous Media's product portfolio includes high-performance filter media, membranes and related filtration products and purification systems for liquids, gases and solids for general industrial, petrochemical, refining and healthcare market segments among others. Goodwill recorded as part of the purchase price allocation was \$124.4 million, all of which is tax deductible. We continue to evaluate the purchase price allocation for the Porous Media acquisition, including intangible assets, contingent liabilities and property, plant and equipment. We expect to revise the purchase price allocation as better information

becomes available.

On February 2, 2007, we acquired as part of our Water Group all the outstanding shares of capital stock of Jung Pump for \$229.5 million, including a cash payment of \$239.6 million and transaction costs of \$1.3 million, less cash acquired of \$11.4 million. The purchase price is subject to a post-closing net asset value adjustment. Jung Pump is a leading German manufacturer of wastewater products for municipal and residential markets. Jung Pump brings us its strong application engineering expertise and a complementary product offering, including a new line of water re-use products, submersible wastewater and drainage pumps, wastewater disposal units and tanks. Jung Pump also brings to Pentair its well-established European presence, a state-of-the-art training facility in Germany and sales offices in Germany, Austria, France, Hungary, Poland and Slovakia. Goodwill recorded as part of the purchase price allocation was \$131.3 million, of which approximately \$53 million is tax deductible. We continue to evaluate the purchase price allocation for the Jung Pump acquisition,

Table of Contents

including intangible assets, contingent liabilities and property, plant and equipment. We expect to revise the purchase price allocation as better information becomes available.

Divestiture activities during 2006 relate to the following: In January 2006, pursuant to the purchase agreement for the sale of our former Tools Group, we completed the repurchase of a manufacturing facility in Suzhou, China from The Black and Decker Corporation (BDK) for approximately \$5.7 million. We recorded no gain or loss on the repurchase. In March 2006, we completed an outstanding net asset value arbitration with BDK relating to the purchase price for the sale of our former Tools Group. The decision by the arbitrator constituted a final resolution of all disputes between BDK and us regarding the net asset value. We paid the final net asset value purchase price adjustment pursuant to the purchase agreement of \$16.1 million plus interest of \$1.1 million in March 2006, resulting in an incremental pre-tax loss on disposal of discontinued operations of \$3.4 million or \$1.6 million net of tax. Also in March 2006, we exited a leased facility from our former Service Equipment business resulting in a net cash outflow of \$2.2 million and an immaterial gain from disposition.

During 2007 and 2006, we made investments in and advances to certain joint ventures in the amount of \$4.0 million and \$6.8 million, respectively.

Financing activities

Net cash provided by financing activities was \$300.2 million in the first nine months of 2007 compared with \$44.4 million used for financing activities in the prior year period. The increase primarily relates to the additional borrowings to fund the Jung Pump and Porous Media acquisitions. Financing activities included draw downs and repayments on our revolving credit facilities to fund our operations in the normal course of business, payments of dividends, repurchase shares of our common stock, cash received from stock option exercises and tax benefits related to stock-based compensation.

In June 2007, we entered into an amended and restated multi-currency revolving credit facility (the Credit Facility). The Credit Facility creates an unsecured, committed revolving credit facility of up to \$800 million, with multi-currency sub-facilities to support investment outside the U.S. The Credit Agreement expires June 4, 2012. Borrowings under the Credit Facility will bear interest at the rate of LIBOR plus 0.50%. Interest rates and fees under the Credit Facility vary based on our credit ratings.

We are authorized to sell short-term commercial paper notes to the extent availability exists under the Credit Facility. We use the Credit Facility as back-up liquidity to support 100% of commercial paper outstanding. As of September 29, 2007, we had \$179.8 million of commercial paper outstanding that matures within 56 days. All of the commercial paper was classified as long-term as we have the intent and the ability to refinance such obligations on a long-term basis under the Credit Facility.

In addition to the Credit Facility, we have \$40 million of uncommitted credit facilities, under which we had \$4.8 million outstanding as of September 29, 2007.

In May 2007, we entered into a Note Purchase Agreement with various institutional investors (the Agreement) for the sale of \$300 million aggregate principal amount of our 5.87% Senior Notes (Fixed Notes) and \$105 million aggregate principal amount of our Floating Rate Senior Notes (Floating Notes and with the Fixed Notes, the Notes). The Fixed Notes are due in May 2017. The Floating Notes are due in May 2012 and bear interest equal to the 3 month LIBOR plus 0.50%. The Agreement contains customary events of default.

We used \$250 million of the proceeds from the sale of the Notes to retire the \$250 million 364-day Term Loan Agreement that we entered into in April 2007, which we used in part to pay the cash purchase price of our Porous Media acquisition which closed in April 2007.

We were in compliance with all debt covenants as of September 29, 2007.

Our current credit ratings are as follows:

Rating Agency	Long-Term Debt Rating	Current Rating Outlook
Standard & Poor's	BBB	Negative
Moody's	Baa3	Stable

On March 7, 2007, Standard & Poor's Ratings Services revised its current rating outlook on us from stable to negative. At the same time, Standard & Poor's affirmed its long-term debt rating of BBB. Standard & Poor's stated that the

outlook revision reflects the additional leverage and stress on credit metrics that would result from the acquisition of Porous Media. The negative outlook indicates the rating could be lowered if financial policies become more aggressive or if operating results are weaker than expected.

As of September 29, 2007, our capital structure consisted of \$1,112.9 million in total indebtedness and \$1,828.2 million in shareholders' equity. The ratio of debt-to-total capital at September 29, 2007 was 37.8 percent, compared with 30.8 percent at December 31, 2006 and 32.6 percent at September 30, 2006. Our targeted debt-to-total capital ratio is approximately 40 percent. We will exceed this target ratio from time to time as needed for operational purposes and/or acquisitions.

Table of Contents

In August 2007, we entered into a \$105 million interest rate swap agreement with a major financial institution to exchange variable rate interest payment obligations for a fixed rate obligation without the exchange of the underlying principle amounts in order to manage interest rate exposures. The effective date of the swap was August 30, 2007. The swap agreement has a fixed interest rate of 4.89% and expires in May 2012. The fixed interest rate of 4.89% plus the .50% interest rate spread over LIBOR results in an effective fixed interest rate of 5.39%. The fair value of the swap was a liability of \$0.6 million at September 29, 2007 and is recorded in *Other non-current liabilities*.

The variable to fixed interest rate swap is designated as and is effective as a cash-flow hedge. The fair value of this swap is recorded on the Condensed Consolidated Balance Sheets, with changes in its fair value included in *Accumulated other comprehensive income (OCI)*. Derivative gains and losses included in *OCI* are reclassified into earnings at the time the related interest expense is recognized or the settlement of the related commitment occurs.

We expect to continue to have cash requirements to support working capital needs and capital expenditures, to pay interest and service debt, to pay dividends to shareholders and to repurchase shares of our common stock. In order to meet these cash requirements, we intend to use available cash and internally generated funds and to borrow under our committed and uncommitted credit facilities.

Dividends paid in the first nine months of 2007 were \$45.0 million, or \$0.45 per common share, compared with \$42.6 million, or \$0.42 per common share, in the prior year period. We have increased dividends every year for the last 31 years and expect to continue paying dividends on a quarterly basis.

During 2006, the Board of Directors authorized the repurchase of shares of our common stock up to a maximum dollar limit of \$100 million. As of December 31, 2006, we had purchased 1,986,026 shares for \$59.4 million pursuant to this authorization during 2006. In December 2006, the Board of Directors authorized the continuation of the repurchase program in 2007 with a maximum dollar limit of \$40.6 million. This authorization expires on December 31, 2007. As of September 29, 2007, we had repurchased an additional 816,482 shares for \$27.1 million pursuant to this plan and, accordingly, we have the authority to repurchase additional shares up to a maximum dollar limit of \$13.5 million for the remainder of 2007.

The total liability for uncertain tax positions under FIN 48 at September 29, 2007 was approximately \$18 million (refer to Note 12). The Company was not able to reasonably estimate the timing of future payments relating to non-current unrecognized tax benefits, however, at this time, the Company does not expect a significant payment related to these obligations within the next twelve months.

There have been no material changes with respect to the contractual obligations, other than noted above, or off-balance sheet arrangements described in our 2006 Annual Report on Form 10-K.

Other financial measures

In addition to measuring our cash flow generation or usage based upon operating, investing and financing classifications included in the Consolidated Statements of Cash Flows, we also measure our free cash flow and our conversion of net income. We have a long-term goal to consistently generate free cash flow that equals or exceeds 100% conversion of net income. Free cash flow and conversion of net income are non-GAAP financial measures that we use to assess our cash flow performance. We believe free cash flow and conversion of net income are important measures of operating performance because they provide us and our investors a measurement of cash generated from operations that is available to pay dividends and repay debt. In addition, free cash flow and conversion of net income are used as criteria to measure and pay certain incentive bonuses. Our measure of free cash flow and conversion of net income may not be comparable to similarly titled measures reported by other companies. The following table is a reconciliation of free cash flow and a calculation of the conversion of net income with cash flows from continuing and discontinued operating activities:

<i>In thousands</i>	Nine months ended	
	September 29 2007	September 30 2006
Net cash provided by operating activities	\$229,333	\$125,900
Capital expenditures	(45,163)	(33,311)

Edgar Filing: PENTAIR INC - Form 10-Q

Proceeds from sale of property and equipment	5,136	497
Free cash flow	189,306	93,086
Net income	162,382	145,094
Conversion of net income	116.6%	64.2%

In 2007, we are projecting free cash flow between \$230 million to \$250 million.

31

Table of Contents

NEW ACCOUNTING STANDARDS

See Note 1 (New Accounting Standards) of ITEM 1.

CRITICAL ACCOUNTING POLICIES

In our 2006 Annual Report on Form 10-K, we identified the critical accounting policies which affect our more significant estimates and assumptions used in preparing our consolidated financial statements. We have not changed these policies from those previously disclosed in our Annual Report.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in our market risk during the quarter ended September 29, 2007. For additional information, refer to Item 7A of our 2006 Annual Report on Form 10-K.

ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures

We maintain a system of disclosure controls and procedures designed to provide reasonable assurance as to the reliability of our published financial statements and other disclosures included in this report. Our management evaluated, with the participation of our Chief Executive Officer and our Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter ended September 29, 2007 pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934 (the Exchange Act). Based upon their evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the quarter ended September 29, 2007 to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms and to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosures.

(b) Changes in Internal Controls

There was no change in our internal control over financial reporting that occurred during the quarter ended September 29, 2007 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Pentair, Inc.

We have reviewed the accompanying condensed consolidated balance sheets of Pentair, Inc. and subsidiaries (the Company) as of September 29, 2007 and September 30, 2006, the related condensed consolidated statements of income for the three-month and nine-month periods ended September 29, 2007 and September 30, 2006, respectively, and cash flows for the nine-month periods ended September 29, 2007 and September 30, 2006. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of December 31, 2006 and the related consolidated statements of income, changes in shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 26, 2007, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2006 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

DELOITTE & TOUCHE LLP

Minneapolis, Minnesota

October 23, 2007

Table of Contents

PART II OTHER INFORMATION

ITEM 1. Legal Proceedings

Environmental and Litigation

Except as provided below, there have been no further material developments from the disclosures contained in our 2006 Annual Report on Form 10-K.

Horizon Litigation

Twenty-eight separate lawsuits involving 29 primary plaintiffs, a class action and claims for indemnity by Celebrity Cruise Lines, Inc. (Celebrity) were brought against Essef Corporation (Essef) and certain of its subsidiaries prior to our acquisition of Essef in August 1999. The claims against Essef and its involved subsidiaries were based upon the allegation that Essef designed, manufactured and marketed two sand swimming pool filters that were installed as a part of the spa system on the Horizon cruise ship and allegations that the spa and filters contained Legionnaire s disease bacteria that infected certain passengers on cruises from April 1994 through July 1994.

The individual and class claims by passengers were tried and resulted in an adverse jury verdict finding liability on the part of the Essef defendants (70%) and Celebrity and its sister company, Fantasia (together 30%). After expiration of post-trial appeals, we paid all outstanding punitive damage awards of \$7.0 million in the Horizon cases, plus interest of approximately \$1.6 million, in January 2004. All of the personal injury cases have now been resolved through either settlement or judgment.

The only remaining unresolved claims in this case were those brought by Celebrity for damages resulting from the outbreak. Celebrity filed an amended complaint seeking attorney fees and costs for prior litigation as well as out-of-pocket losses, lost profits and loss of business enterprise value. The first trial in 2006 resulted in a verdict against the Essef defendants for Celebrity s out-of-pocket expenses of \$10.4 million. Verdicts for lost profits (\$47.6 million) and lost enterprise value (\$135 million) were reversed in January 2007. In the retrial in June 2007, the jury awarded Celebrity damages for lost profits for 1994 and 1995 of \$15.2 million (after netting for amounts taken into account by the earlier verdict for out-of-pocket expenses). The verdict was exclusive of pre-judgment interest and attorneys fees.

Several issues remain to be decided by the Court, including whether Celebrity is entitled to recovery of its attorneys fees and related costs in the passenger claims phase of the case (\$4.1 million) and, with respect to pre-judgment interest, the length of the interest period and the rate of interest on any eventual judgment. The Court has also been asked to rule that Celebrity s claims should be reduced to reflect an earlier verdict that it was contributorily negligent. We believe that the jury verdict is in significant respects inconsistent with the law and the evidence offered at trial. We have filed post-trial motions challenging this verdict regarding the amount of lost profits. These post-trial motions will be heard in the fourth quarter of 2007. We have not determined what course of action we would follow in the event of an adverse decision.

We have assessed the impact of the latest verdict on our previously established reserves for this matter and, based on information available at this time, have not changed our reserves, except to take into account quarterly interest accruals.

We believe that any judgment we pay in this matter would be tax-deductible in the year paid or in subsequent years. In addition to the impact of any loss on this matter on our earnings per share when recognized, we may need to borrow funds from our banks or other sources to pay any judgment finally determined after exhaustion of all appeals, plus interest.

ITEM 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in ITEM 1A. of our 2006 Annual Report on Form 10-K.

Table of Contents**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table provides information with respect to purchases we made of our common stock during the third quarter of 2007:

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
July 1 July 28, 2007	18,226	\$ 36.52	18,200	\$ 30,696,827
July 29 August 25, 2007	552,612	\$ 35.47	485,882	\$ 13,522,082
August 26 September 29, 2007	3,990	\$ 36.02		\$ 13,522,082
Total	574,828		504,082	

(a) The purchases in this column include shares repurchased as part of our publicly announced programs and in addition, 26 shares for the period July 1 July 28, 2007, 66,730 shares for the period July 29 August 25, 2007, and 3,990 shares for the period August 26 September 29, 2007 deemed surrendered to us by participants in our Omnibus Stock Incentive Plan and the Outside Directors Nonqualified

Stock Option
Plan (the Plans)
to satisfy the
exercise price or
withholding of
tax obligations
related to the
exercise of stock
options and
non-vested
shares.

(b) The average
price paid in this
column includes
shares
repurchased as
part of our
publicly
announced
programs and
shares deemed
surrendered to us
by participants in
the Plans to
satisfy the
exercise price or
withholding of
tax obligations
related to the
exercise price of
stock options
and non-vested
shares.

(c) The number of
shares in this
column
represents the
number of shares
repurchased as
part of publicly
announced
programs to
repurchase up to
\$100 million of
our common
stock.

(d) During 2006, the
Board of

Directors authorized the repurchase of shares of our common stock up to a maximum dollar limit of \$100 million. As of December 31, 2006, we had purchased 1,986,026 shares for \$59.4 million pursuant to this authorization during 2006. In December 2006, the Board of Directors authorized the continuation of the repurchase program in 2007 with a maximum dollar limit of \$40.6 million. This authorization expires on December 31, 2007. As of September 29, 2007 we repurchased an additional 816,482 shares for \$27.1 million pursuant to this plan and, accordingly, we have the authority to repurchase additional shares up to a maximum dollar limit of \$13.5 million for the remainder of 2007.

Table of Contents

ITEM 6. EXHIBITS

(a) Exhibits

- 15** Letter Regarding Unaudited Interim Financial Information.

- 31.1** Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

- 31.2** Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

- 32.1** Certification of Chief Executive Officer, Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- 32.2** Certification of Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on October 23, 2007.

PENTAIR, INC.
Registrant

By /s/ John L. Stauch
John L. Stauch
Executive Vice President and Chief
Financial Officer
(Chief Accounting Officer)

37

Table of Contents

Exhibit Index to Form 10-Q for the Period Ended September 29, 2007

- 15** Letter Regarding Unaudited Interim Financial Information.
- 31.1** Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2** Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1** Certification of Chief Executive Officer, Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2** Certification of Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.