

RETAIL VENTURES INC  
Form 10-Q  
December 06, 2006

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended October 28, 2006**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 1-10767**

**RETAIL VENTURES, INC.**

(Exact name of registrant as specified in its charter)

Ohio

20-0090238

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification No.)

3241 Westerville Road, Columbus, Ohio

43224

(Address of principal executive offices)

(Zip Code)

(614) 471-4722

Registrant's telephone number, including area code

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of outstanding Common Shares, without par value, as of November 30, 2006 was 47,188,177.

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**RETAIL VENTURES, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands, except share amounts)  
**(unaudited)**

|  | October 28,<br>2006 | January 28,<br>2006 |
|--|---------------------|---------------------|
| <b>ASSETS</b>                            |                     |                     |
| Cash and equivalents                     | \$ 184,026          | \$ 138,731          |
| Restricted cash                          | 500                 |                     |
| Short-term investments                   | 75,350              |                     |
| Accounts receivable, net                 | 18,156              | 19,259              |
| Accounts receivable from related parties | 8,359               | 437                 |
| Inventories                              | 643,976             | 491,867             |
| Prepaid expenses and other assets        | 33,442              | 26,814              |
| Deferred income taxes                    | 85,780              | 66,581              |
| <br>Total current assets                 | <br>1,049,589       | <br>743,689         |
| <br>Property and equipment, net          | <br>266,907         | <br>269,126         |
| Goodwill                                 | 25,899              | 25,899              |
| Tradenames and other intangibles, net    | 36,034              | 39,217              |
| Deferred income taxes and other assets   | 11,493              | 8,643               |
| <br>Total assets                         | <br>\$ 1,389,922    | <br>\$ 1,086,574    |

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

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**RETAIL VENTURES, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS (Continued)**  
(in thousands, except share amounts)  
(unaudited)

|  | October 28,<br>2006 | January 28,<br>2006 |
|--|---------------------|---------------------|
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>   |                     |                     |
| Accounts payable   | \$ 313,227          | \$ 221,444          |
| Accounts payable to related parties  | 4,437               | 4,901               |
| Accrued expenses:  |                     |                     |
| Compensation   | 38,564              | 35,085              |
| Taxes  | 49,730              | 37,869              |
| Other  | 105,034             | 88,403              |
| Warrant liability  | 2,925               | 1,723               |
| Warrant liability - related parties  | 171,342             | 168,680             |
| Current maturities of long-term obligations  | 715                 | 623                 |
| <br>Total current liabilities  | <br>685,974         | <br>558,728         |
| <br>Long-term obligations, net of current maturities   |                     |                     |
| Non-related parties  | 270,533             | 115,995             |
| Related parties  | 500                 | 50,000              |
| Conversion feature of long-term debt   | 39,673              |                     |
| Other noncurrent liabilities   | 101,011             | 87,080              |
| Deferred income taxes  | 42,624              | 45,829              |
| <br>Minority interest  | <br>131,859         | <br>112,396         |
| <br>Commitments and contingencies  |                     |                     |
| <br>Shareholders' equity:  |                     |                     |
| Common shares, without par value; 160,000,000 authorized; issued, including 7,551 treasury shares, 47,184,427 and 39,864,577 outstanding, respectively | 273,441             | 159,617             |
| Accumulated deficit  | (149,073)           | (36,082)            |
| Deferred compensation expense, net   |                     | (1)                 |
| Treasury shares, at cost, 7,551 shares   | (59)                | (59)                |
| Accumulated other comprehensive loss   | (6,561)             | (6,929)             |
| <br>Total shareholders' equity   | <br>117,748         | <br>116,546         |
| <br>Total liabilities and shareholders' equity   | <br>\$ 1,389,922    | <br>\$ 1,086,574    |

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

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**RETAIL VENTURES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands, except per share amounts)  
(unaudited)

|  | Three months ended     |                     | Nine months ended   |                     |
|--|------------------------|---------------------|---------------------|---------------------|
|  | October<br>28,<br>2006 | October 29,<br>2005 | October 28,<br>2006 | October 29,<br>2005 |
| Net sales  | \$ 787,619             | \$ 746,101          | \$ 2,193,640        | \$ 2,092,880        |
| Cost of sales  | (472,090)              | (462,397)           | (1,312,535)         | (1,281,412)         |
| Gross profit   | 315,529                | 283,704             | 881,105             | 811,468             |
| Selling, general and administrative expenses                   | (301,939)              | (290,439)           | (844,256)           | (835,328)           |
| Change in fair value of derivative instruments                 | (28,009)               | 590                 | (29,246)            | 561                 |
| Change in fair value of derivative instruments related parties | (2,565)                | 66,407              | (81,480)            | (71,147)            |
| License fees and other income                                  | 2,192                  | 1,593               | 5,414               | 7,104               |
| Operating (loss) profit  | (14,792)               | 61,855              | (68,463)            | (87,342)            |
| Non-related parties interest expense                           | (7,980)                | (2,307)             | (14,264)            | (10,947)            |
| Related parties interest expense                               | (4,176)                | (1,264)             | (6,704)             | (12,884)            |
| Total interest expense   | (12,156)               | (3,571)             | (20,968)            | (23,831)            |
| Interest income  | 2,194                  | 326                 | 6,171               | 517                 |
| Interest expense, net  | (9,962)                | (3,245)             | (14,797)            | (23,314)            |
| (Loss) income before income taxes and minority interest        | (24,754)               | 58,610              | (83,260)            | (110,656)           |
| (Provision) benefit for income taxes                           | (3,411)                | 1,812               | (13,730)            | 1,645               |
| (Loss) income before minority interest                         | (28,165)               | 60,422              | (96,990)            | (109,011)           |
| Minority interest  | (5,909)                | (4,022)             | (18,033)            | (3,299)             |
| Net (loss) income  | \$ (34,074)            | \$ 56,400           | \$ (115,023)        | \$ (112,310)        |
| Basic and diluted (loss) income per share:                     |                        |                     |                     |                     |
| Basic  | \$ (0.72)              | \$ 1.43             | \$ (2.59)           | \$ (2.94)           |

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|         |    |        |    |      |    |        |    |        |
|---------|----|--------|----|------|----|--------|----|--------|
| Diluted | \$ | (0.72) | \$ | 0.92 | \$ | (2.59) | \$ | (2.94) |
|---------|----|--------|----|------|----|--------|----|--------|

Shares used in per share calculations:

|         |        |        |        |        |
|---------|--------|--------|--------|--------|
| Basic   | 47,053 | 39,479 | 44,376 | 38,227 |
| Diluted | 47,053 | 61,514 | 44,376 | 38,227 |

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

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**RETAIL VENTURES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
(in thousands)  
(unaudited)

|   | Number of<br>Shares<br>Common |          | Common     | Warrants | Retained<br>Earnings<br>(Accumulated<br>Deficit) | Deferred<br>Compensation<br>Expense | Treasury<br>Shares | Accumulated<br>Other<br>Comprehensive<br>Loss | Total      |
|---|-------------------------------|----------|------------|----------|--|-------------------------------------|--------------------|---|------------|
|   | Shares                        | Treasury | Shares     |          |  |                                     |                    |   |            |
| <b>Balance,<br/>January 29,<br/>2005</b>              | 34,111                        | 8        | \$ 143,477 | \$ 6,074 | \$ 42,756  | \$ (3)                              | \$(59)             | \$(7,068)                                     | \$ 185,177 |
| Net loss  |                               |          |            |          | (112,310)  |                                     |                    |   | (112,310)  |
| Initial public offering of subsidiary                 |                               |          |            |          | 104,474  |                                     |                    |   | 104,474    |
| Capital transactions of subsidiary                    |                               |          |            |          | 4  |                                     |                    |   | 4          |
| Exercise of stock options                             | 5,426                         |          | 24,493     |          |  |                                     |                    |   | 24,493     |
| Excess tax benefit related to stock options exercised |                               |          | 10,158     |          |  |                                     |                    |   | 10,158     |
| Amortization of deferred compensation expense         |                               |          |            |          |  | 1                                   |                    |   | 1          |
| Warrant reclass to liability                          |                               |          |            | (6,074)  |  |                                     |                    |   | (6,074)    |
| Warrant adjustment to fair value                      |                               |          | (20,120)   |          |  |                                     |                    |   | (20,120)   |
| <b>Balance,<br/>October 29,<br/>2005</b>              | 39,537                        | 8        | \$ 158,008 | \$ 0     | \$ 34,924  | \$ (2)                              | \$(59)             | \$(7,068)                                     | \$ 185,803 |
| <b>Balance,<br/>January 28,<br/>2006</b>              | 39,865                        | 8        | \$ 159,617 | \$ 0     | \$ (36,082)                                      | \$ (1)                              | \$(59)             | \$(6,929)                                     | \$ 116,546 |
| Net loss  |                               |          |            |          | (115,023)  |                                     |                    |   | (115,023)  |

|   |        |   |           |    |   |             |    |     |           |           |    |         |
|---|--------|---|-----------|----|---|-------------|----|-----|-----------|-----------|----|---------|
| Minimum pension liability, net of income tax benefit of \$237                                   |        |   |           |    |   |             |    | 368 | 368       |           |    |         |
| <i>Total comprehensive loss</i>   |        |   |           |    |   |             |    |     | (114,655) |           |    |         |
| Capital transactions of Subsidiary Stock based compensation expense, before related tax effects |        |   |           |    |   | 2,032       |    |     | 2,032     |           |    |         |
| Exercise of stock options   | 320    |   | 1,925     |    |   |             |    |     | 1,925     |           |    |         |
| Exercise of warrants  | 7,000  |   | 110,317   |    |   |             |    |     | 110,317   |           |    |         |
| Excess tax benefit related to stock options exercised   |        |   | 1,111     |    |   |             |    |     | 1,111     |           |    |         |
| Reclassification of unamortized deferred compensation   |        |   | (1)       |    |   | 1           |    |     |           |           |    |         |
| <b>Balance, October 28, 2006</b>  | 47,185 | 8 | \$273,441 | \$ | 0 | \$(149,073) | \$ | 0   | \$(59)    | \$(6,561) | \$ | 117,748 |

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

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**RETAIL VENTURES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)  
(unaudited)

|  | Nine months ended      |                     |
|--|------------------------|---------------------|
|  | October<br>28,<br>2006 | October 29,<br>2005 |
| Cash flows from operating activities:  |                        |                     |
| Net loss   | \$ (115,023)           | \$ (112,310)        |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities:              |                        |                     |
| Amortization of debt issuance costs and discount on debt   | 3,677                  | 4,116               |
| Stock based compensation expense   | 472                    |                     |
| Stock based compensation expense of subsidiary   | 2,661                  |                     |
| Depreciation and amortization  | 41,071                 | 42,998              |
| Change in fair value of derivative instruments (\$81,480 and \$71,147 - related parties, respectively) | 110,726                | 70,586              |
| Deferred income taxes and other noncurrent liabilities   | (12,434)               | (3,579)             |
| Excess tax benefit related to stock option exercises   |                        | 10,158              |
| Loss on disposal of assets   | 1,587                  | 560                 |
| Minority interest in consolidated subsidiary   | 18,033                 | 3,299               |
| Other  | 799                    | 603                 |
| Change in working capital, assets and liabilities:   |                        |                     |
| Accounts receivable  | (6,819)                | (40,397)            |
| Inventories  | (152,109)              | (144,852)           |
| Prepaid expenses and other assets  | (6,721)                | (7,903)             |
| Accounts payable   | 87,401                 | 61,145              |
| Proceeds from lease incentives   | 4,331                  | 8,972               |
| Accrued expenses   | 31,961                 | 35,983              |
| Net cash provided by (used in) operating activities  | 9,613                  | (70,621)            |
| Cash flows from investing activities:  |                        |                     |
| Restricted cash  | (500)                  |                     |
| Cash paid for property and equipment   | (33,332)               | (33,400)            |
| Proceeds from sale of assets   | 4                      | 98                  |
| Purchases of available-for-sale investments  | (150,400)              |                     |
| Maturities and sales from available-for-sale investments   | 75,050                 |                     |
| Net cash used in investing activities  | (109,178)              | (33,302)            |
| Cash flows from financing activities:  |                        |                     |
| Payments of capital lease obligations  | (462)                  | (459)               |
| Payments on convertible loan   |                        | (125,000)           |

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|  |            |           |
|--|------------|-----------|
| Payments on term loan                                | (49,500)   |           |
| Net increase (decrease) in revolving credit facility | 22,500     | (20,000)  |
| Debt issuance costs                                  | (5,964)    | (3,527)   |
| Proceeds from issuance of PIES                       | 143,750    |           |
| Proceeds from exercise of warrants                   | 31,500     |           |
| Proceeds from exercise of stock options              | 1,925      | 24,493    |
| Proceeds from sale of stock of subsidiary            |            | 277,936   |
| Excess tax benefit related to stock option exercises | 1,111      |           |
| Net cash provided by financing activities            | 144,860    | 153,443   |
| Net increase in cash and equivalents                 | 45,295     | 49,520    |
| Cash and equivalents, beginning of period            | 138,731    | 29,258    |
| Cash and equivalents, end of period                  | \$ 184,026 | \$ 78,778 |

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

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**RETAIL VENTURES, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

**1. BUSINESS OPERATIONS**

Retail Ventures, Inc. ( Retail Ventures or RVI ) and its wholly-owned subsidiaries, including but not limited to, Value City Department Stores LLC ( Value City ) and Filene s Basement, Inc. ( Filene s Basement ), and DSW Inc. ( DSW ), a controlled subsidiary, and DSW s wholly-owned subsidiaries, including DSW Shoe Warehouse, Inc. ( DSWSW ), are herein referred to collectively as the Company .

The Company operates four segments in the United States of America ( United States ). The Value City and Filene s Basement segments operate full-line, off-price department stores. The DSW segment sells branded shoes and accessories. The Corporate segment consists of all revenue and expenses related to the corporate entities that are not allocated to the other segments. As of October 28, 2006, there were a total of 113 Value City stores located principally in the Midwest, mid-Atlantic and southeastern United States, 215 DSW stores located in major metropolitan areas throughout the United States and 30 Filene s Basement stores located in major metropolitan areas in the northeast and midwest. DSW also supplies shoes, under supply arrangements, to 225 locations for other non-related retailers in the United States.

On July 5, 2005, DSW completed an initial public offering ( IPO ) of 16,171,875 Class A Common Shares sold at a price of \$19.00 per share and raising net proceeds of \$285.8 million, net of the underwriters commission and before expenses of approximately \$7.8 million. As of October 28, 2006, Retail Ventures owned Class B Common Shares of DSW representing approximately 63.1% of DSW s outstanding common shares and approximately 93.2% of the combined voting power of such shares. RVI accounted for the sale of DSW as a capital transaction. Associated with this transaction, a deferred tax liability of \$68.7 million was recorded. DSW is a controlled subsidiary of Retail Ventures and its Class A Common Shares are traded on the New York Stock Exchange under the symbol DSW . In conjunction with the separation of their businesses following the IPO, Retail Ventures and DSW entered into several agreements, including, among others, a master separation agreement, a shared services agreement and a tax separation agreement. Retail Ventures current intent is to continue to hold its DSW Class B Common Shares, except to the extent necessary to satisfy obligations under warrants it has granted to Schottenstein Stores Corporation ( SSC ), Cerberus Partners, L.P. ( Cerberus ) and Millennium Partners, L.P. ( Millennium ) and under other debt financings (see Note 6, Long Term Obligations ). Retail Ventures is subject to contractual obligations with its warrantholders to retain enough DSW Common Shares to be able to satisfy its obligations to deliver such shares to its warrantholders if the warrantholders elect to exercise their warrants in full for DSW Class A Common Shares.

**Value City.** Located in the Midwest, mid-Atlantic and southeastern United States and operating principally under the name Value City for over 80 years this segment s strategy has been to provide exceptional value by offering a broad selection of brand name merchandise at prices substantially below conventional retail prices.

**DSW.** Located in major metropolitan areas throughout the United States, DSW stores offer a wide selection of brand name and designer dress, casual and athletic footwear for men

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**RETAIL VENTURES, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

and women. Additionally, pursuant to a license agreement with Filene's Basement, DSW operates leased shoe departments in most Filene's Basement stores. In July 2002 and June 2004, respectively, DSW entered into supply agreements with Stein Mart, Inc. (Stein Mart) and Gordmans, Inc. (Gordmans) to supply merchandise to some of the Stein Mart's and all of the Gordmans' shoe departments. On May 30, 2006, DSW entered into an Amended and Restated Supply Agreement (the Amended Agreement) to supply shoes to Stein Mart. Under the terms of the Amended Agreement, DSW will be the exclusive supplier of shoes to all Stein Mart stores that have shoe departments and will supply merchandise to an additional 102 Stein Mart stores by the end of fiscal fourth quarter of 2006. As of October 28, 2006, DSW operated 162 leased departments for Stein Mart, 62 for Gordmans and one for Frugal Fannie's Fashion Warehouse. Results of the supply agreements are included with the DSW segment. During the nine months ended October 28, 2006, DSW opened 20 new DSW stores, closed four stores, ceased operations in four non-affiliated leased departments and one affiliated leased department, and added 17 new non-affiliated leased departments and four affiliated leased departments.

**Filene's Basement.** Filene's Basement stores are located primarily in major metropolitan areas of the eastern and midwestern United States. Filene's Basement focuses on providing top tier brand name merchandise at everyday low prices for men's and women's apparel, jewelry, shoes, accessories and home goods. During the nine months ended October 28, 2006, Filene's Basement opened four stores and closed one store.

**Corporate.** The Corporate segment represents the corporate assets, liabilities and expenses not allocated to other segments through corporate allocation or shared service arrangements. The remaining results of operation are comprised of debt related expenses, income on investments and intercompany notes expenses the latter of which is eliminated in consolidation.

**2. BASIS OF PRESENTATION**

The accompanying unaudited interim financial statements should be read in conjunction with the Company's Annual Report for the fiscal year ended January 28, 2006, as amended on Form 10-K/A, as filed with the Securities and Exchange Commission (the SEC) on August 2, 2006 (the 2005 Annual Report).

In the opinion of management, the unaudited interim condensed consolidated financial statements reflect all adjustments, consisting of only normal recurring adjustments, which are necessary to present fairly the condensed consolidated financial position and results of operations for the periods presented. To facilitate comparisons with the current year, certain previously reported balances have been reclassified to conform to the current period presentation.

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**RETAIL VENTURES, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

**3. ADOPTION OF ACCOUNTING STANDARDS**

The Financial Accounting Standards Board ( FASB ) periodically issues Statements of Financial Accounting Standards ( SFAS ), some of which require implementation by a date falling within or after the close of the fiscal year.

In December 2004, the FASB issued SFAS No. 123 (revised 2004) *Share-Based Payment* ( SFAS No. 123R ). This statement revised SFAS No. 123, *Accounting for Stock-Based Compensation*, ( SFAS No. 123 ) and requires a fair value measurement of all stock-based payments to employees, including grants of employee stock options and recognition of those expenses in the statements of operations. SFAS No. 123R establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods and services and focuses on accounting for transactions in which an entity obtains employee services in share-based payment transactions. In addition, SFAS No. 123R requires the recognition of compensation expense over the period during which an employee is required to provide service in exchange for an award. Effective January 29, 2006, the Company adopted SFAS No. 123R. The impact of adoption to the Company's results of operations is presented in Note 4.

FASB Statement No. 154, *Accounting Changes and Error Corrections - a replacement of APB Opinion No. 20 and FASB Statement No. 3* (SFAS No. 154) was issued in May 2005. SFAS No. 154 changes the requirements for the accounting for and reporting of a change in accounting principle. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The adoption of this new pronouncement in fiscal 2006 did not impact the Company's financial condition, results of operations or cash flows. In July 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, ( FIN 48 ) which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*. The evaluation of a tax position in accordance with FIN 48 is a two step process. The first step is recognition: The enterprise determines whether it is more likely than not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The second step is measurement: A tax position that meets the more likely than not recognition threshold is measured to determine the amount of benefit to recognize in the financial statements. The tax position is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. FIN 48 provides for a cumulative effect of a change in accounting principle to be recorded upon the initial adoption. This interpretation is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact this interpretation may have on its consolidated financial statements.

In September 2006, the FASB issued FASB Statement No. 157, *Fair Value Measurements* which defines fair value, establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. The intent of this standard is to ensure consistency and comparability in fair value measurements and enhanced disclosures

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**RETAIL VENTURES, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

regarding the measurements. This statement is effective for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the impact this statement may have on its consolidated financial statements.

In September 2006, the FASB issued FASB Statement No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans- an amendment of FASB Statements No. 87, 88, 106, and 132(R)*, ( SFAS No. 158 ) which requires an employer to recognize the overfunded or underfunded status of a defined benefit post-retirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income of a business entity. This statement also requires the employer to measure the funded status of the plan as of the date of its year-end statement of financial position. The employer still must disclose any additional information about certain effects of net periodic benefit cost for the next fiscal year that arise from delayed recognition of the gains or losses, prior service costs or credits, and transition asset or obligation in the notes to financial statements. This statement is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact this interpretation may have on its consolidated financial statements.

In September 2006, the SEC issued Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements* ( SAB 108 ). SAB 108 provides guidance on how prior year misstatements should be taken into consideration when quantifying misstatements in current year financial statements for purposes of determining whether the current year's financial statements are materially misstated. SAB 108 is effective for fiscal years ending after November 15, 2006. We are currently assessing the potential impact that the adoption of SAB No. 108 will have on our financial statements; the impact is not expected to be material.

**4. STOCK BASED COMPENSATION**

On January 29, 2006, Retail Ventures adopted the fair value recognition provisions of SFAS No. 123R relating to its stock-based compensation plans. Prior to January 29, 2006, Retail Ventures had accounted for stock-based compensation in accordance with Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees*, and related Interpretations ( APB 25 ). In accordance with APB 25, compensation expense for employee stock options was generally not recognized for options granted that had an exercise price equal to the market value of the underlying common shares on the date of grant.

Under the modified prospective method of SFAS No. 123R, compensation expense was recognized during the nine months ended October 28, 2006, for all unvested stock options, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123, and for all stock based payments granted after January 29, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS No. 123R. Stock-based compensation expense was recorded in selling, general and administrative expenses in the condensed consolidated statements of operations. Retail Ventures' financial results for the prior periods have not been restated as a result of this adoption.



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Prior to the adoption of SFAS No. 123R, the Company presented all tax benefits of deductions resulting from the exercise of stock options as operating cash flows in the condensed consolidated statements of cash flows. During the nine months ended October 29, 2005, the tax benefits were less than \$0.1 million. Beginning in fiscal 2006 with the adoption of SFAS No. 123R, the cash flows resulting from the tax benefits resulting from tax deductions in excess of compensation expense recognized for those options (excess tax benefits) are classified as financing cash flows. Consistent with the valuation method used for the disclosure only provisions of SFAS No. 123, the Company is using the Black-Scholes option-pricing model to value stock-based compensation expense. This model assumes that the estimated fair value of options is amortized over the options vesting periods and the compensation costs would be included in selling, general and administrative costs in the condensed consolidated statements of operations. RVI recognizes compensation expense for stock option awards granted subsequent to the adoption of SFAS No. 123R and time-based restricted stock awards on a straight-line basis over the requisite service period of the award. Compensation expense for stock option awards granted prior to the adoption of SFAS No. 123R is recorded based upon the accrual basis.

**Retail Ventures Stock Compensation Plans**

Retail Ventures has a 2000 Stock Incentive Plan that provides for the issuance of options to purchase up to 13,000,000 common shares or the issuance of restricted stock to management, key employees of Retail Ventures and affiliates, consultants (as defined in the plan), and directors of Retail Ventures. Options generally vest 20% per year on a cumulative basis. Options granted under the 2000 Stock Incentive Plan remain exercisable for a period of ten years from the date of grant.

An option to purchase 2,500 common shares is automatically granted to each non-employee director on the first New York Stock Exchange trading day in each calendar quarter. The exercise price for each option is the fair market value of the common shares on the date of grant. All options become exercisable one year after the grant date and remain exercisable for a period of ten years from the grant date, subject to continuation of the option holders' service as directors of the Company.

Retail Ventures has a 1991 Stock Option Plan that provided for the grant of options to purchase up to 4,000,000 common shares. Such options are generally exercisable 20% per year on a cumulative basis from the date of grant and remain exercisable for a period of ten years from the date of grant.

During the three and nine months ended October 28, 2006, the Company recorded stock based compensation expense of approximately \$1.4 million and \$3.1 million, respectively, which includes approximately \$1.1 million and \$2.7 million, respectively, of expenses recorded by DSW. Compensation costs of \$7.6 million and \$5.1 million were expensed during the nine months ended October 28, 2006 and October 29, 2005, respectively, relating to stock appreciation rights (SARS). Compensation costs of \$0.5 million and a reduction to

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compensation costs of \$1.5 million were recorded during the three months ended October 28, 2006 and October 29, 2005, respectively relating to SARS. Included in the SARS expense for the nine months ended October 28, 2006 are expenses relating to the accelerated vesting of some performance based SARS. During the nine months ended October 28, 2006, approximately \$4.3 million was paid to settle exercised SARS.

The following table illustrates the pro forma effect on net income (loss) and income (loss) per share for the three and nine months ended October 29, 2005 if the Company had applied the fair value recognition of SFAS No. 123.

|   | Three<br>months<br>ended<br>October 29,<br>2005 | Nine months<br>ended<br>October 29, 2005 |
|---|---|--|
|   | (in thousands, except per share<br>amounts)     |  |
| Net income (loss), as reported  | \$ 56,400                                       | \$ (112,310)                             |
| Add: Stock-based employee compensation (benefit) expense included in reported net income, net of tax                                  | (861)   | 3,197                                    |
| Deduct: Total stock-based employee compensation benefit (expense) determined under fair value based method for all awards, net of tax | 554   | (3,775)                                  |
| Pro forma net income (loss)   | \$ 56,093                                       | \$ (112,888)                             |
| Income (loss) per share:  |   |  |
| Basic as reported   | \$ 1.43   | \$ (2.94)                                |
| Diluted as reported   | \$ 0.92   | \$ (2.94)                                |
| Basic pro forma   | \$ 1.42   | \$ (2.95)                                |
| Diluted pro forma   | \$ 0.91   | \$ (2.95)                                |

*Stock Options*

Forfeitures of options are estimated at the grant date based on historical rates and reduce the compensation expense recognized. The risk-free interest rate is based on the yield for the U.S. Treasury securities with a remaining life equal to the five year expected term of the options at the grant date. Expected volatility is based on the historical volatility of Retail Ventures Common Shares. The expected term of options granted is derived from historical data on exercises. The expected dividend yield curve is zero, which is based on the Company's history and current intent of not declaring dividends to shareholders.

The following table illustrates the weighted-average assumptions used in the option-pricing model for options granted in each of the periods presented.

|  | Nine months ended |
|--|-------------------|
|  | October 28, 2006  |
|  | October 29, 2005  |

Assumptions

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|  |              |           |
|--|--------------|-----------|
| Risk-free interest rate                              | 4.9%         | 4.4%      |
| Expected volatility of Retail Ventures Common Shares | 65.2%        | 69.8%     |
| Expected option term                                 | 4.8<br>years | 5.1 years |

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The weighted-average fair value of each option granted for the three months ended October 28, 2006 and October 29, 2005 was \$9.88 per share and \$8.49 per share, respectively, and for the nine months ended October 28, 2006 and October 29, 2005 was \$9.08 per share and \$6.33 per share, respectively.

The following table summarizes the Company's stock option plans and related weighted average exercise prices ( WAEP ) for the three and nine months ended October 28, 2006 (shares and aggregate intrinsic value in thousands):

|                                 | <b>Three months ended</b> |          | <b>Nine months ended</b> |          |
|---------------------------------|---------------------------|----------|--------------------------|----------|
|                                 | <b>October 28, 2006</b>   |          | <b>October 28, 2006</b>  |          |
|                                 | Shares                    | WAEP     | Shares                   | WAEP     |
| Outstanding beginning of period | 1,648                     | \$ 5.75  | 1,782                    | \$ 5.81  |
| Granted                         | 13                        | \$ 17.09 | 38                       | \$ 15.38 |
| Exercised                       | (211)                     | \$ 5.07  | (320)                    | \$ 6.02  |
| Forfeited                       | (5)                       | \$ 5.06  | (55)                     | \$ 7.63  |
| Outstanding end of period       | 1,445                     | \$ 5.95  | 1,445                    | \$ 5.95  |

|  | <b>As of October 28, 2006</b> |         |  |                                 |
|--|-------------------------------|---------|--|---------------------------------|
|  | Shares                        | WAEP    | Weighted<br>Average<br>Remaining<br>Contract<br>Life | Aggregate<br>Intrinsic<br>Value |
| Options outstanding                    | 1,445                         | \$ 5.95 | 5 years  | \$ 15,913                       |
| Options exercisable                    | 931                           | \$ 6.61 | 5 years  | \$ 9,656                        |
| Shares available for additional grants | 5,613                         |         |  |                                 |

The aggregate intrinsic value is calculated as the amount by which the fair value of the underlying common shares exceeds the option exercise price. The total intrinsic value of options exercised during the three and nine months ended October 28, 2006 was \$2.2 million and \$3.0 million, respectively.

As of October 28, 2006, the total compensation cost related to nonvested options not yet recognized was \$0.3 million with a weighted average expense recognition period remaining of 1.2 years. The total fair value of options that vested during the three and nine months ended October 28, 2006 was \$0.1 million and \$1.1 million, respectively.

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The following table summarizes information about options outstanding as of October 28, 2006 (shares in thousands):

|                          | Options Outstanding |  |          | Options Exercisable |          |
|--------------------------|---------------------|--|----------|---------------------|----------|
|                          | Shares              | Weighted<br>Average<br>Remaining<br>Contract<br>Life | WAEP     | Shares              | WAEP     |
| Range of Exercise Prices |                     |  |          |                     |          |
| \$ 1.63 - \$ 4.49        | 397                 | 6 years  | \$ 2.14  | 219                 | \$ 2.17  |
| \$ 4.50 - \$10.00        | 818                 | 5 years  | \$ 5.56  | 532                 | \$ 5.99  |
| \$10.01 - \$22.00        | 230                 | 4 years  | \$ 13.90 | 180                 | \$ 13.85 |

*Stock Appreciation Rights*

The SARS are subject to an Option Price Protection Provision (OPPP) which provides that until the Company receives certain approvals from its lenders, the issue of the options underlying the SARS is contingent. Further, if any of these SARS would have vested before they are actually granted, at or after that time, the grantee may exercise the OPPP on some or all of the SARS that would have vested. Pursuant to an exercise of SARS, the grantee is compensated by the Company in the amount of the gain, if any, represented by the difference between the closing price of the RVI Common Shares on the New York Stock Exchange on the date of the exercise and the strike price per share. The OPPP does not apply once SARS are actually granted. SARS are recorded as liabilities in the balance sheets due to their ability to be settled in cash or common shares and the historical exercises being settled in cash. SARS are granted to employees and are subject to a vesting schedule or a performance vesting formula, as applicable.

Compensation costs of \$0.5 million and \$7.6 million and a reduction of compensation costs of \$1.5 million and compensation costs of \$5.1 million were expensed during the three and nine months ended October 28, 2006 and October 29, 2005, respectively, relating to SARS. The amount of SARS accrued at October 28, 2006 and January 28, 2006 was \$7.1 million and \$3.8 million, respectively.

The following table summarizes the Company's nonvested SARS and the related WAEP for the three and nine months ended October 28, 2006 (shares in thousands):

|                               | Three months ended<br>October 28, 2006 |        | Nine months ended<br>October 28, 2006 |         |
|-------------------------------|--|--------|---------------------------------------|---------|
|                               | Shares                                 | WAEP   | Shares                                | WAEP    |
| Nonvested beginning of period | 1,131                                  | \$8.86 | 1,286                                 | \$ 6.62 |
| Granted                       |  |        | 305                                   | \$14.45 |
| Vested                        | (58)                                   | \$5.72 | (518)                                 | \$ 6.23 |
| Forfeited                     |  |        |                                       |         |
| Nonvested end of period       | 1,073                                  | \$9.03 | 1,073                                 | \$ 9.03 |

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**DSW Stock Compensation Plan**

DSW has a 2005 Equity Incentive Plan that provides for the issuance of equity awards to purchase up to 4,600,000 common shares, including stock options and restricted stock units to management, key employees of DSW and affiliates, consultants (as defined in the plan), and directors of DSW. Options generally vest 20% per year on a cumulative basis from the date of grant. Options granted under the 2005 Equity Incentive Plan generally remain exercisable for a period of ten years from the date of grant. Prior to fiscal 2005, DSW did not have a stock option plan or any equity units outstanding. DSW options, restricted stock units and director stock units are not included in the number of shares used in the basic or dilutive calculation of earnings per share of Retail Ventures.

*Stock Options*

Forfeitures of options are estimated at the grant date based on historical rates of Retail Ventures' stock option activity and reduce the compensation expense recognized. The expected term of options granted is derived from historical data of Retail Ventures' stock options due to the limited historical data on the DSW stock activity. The risk-free interest rate is based on the yield for the U.S. Treasury securities with a remaining life equal to the five year expected term of the options at the grant date. Expected volatility is based on the historical volatility of the DSW Common Shares combined with the historical volatility of three similar companies' stocks, due to the relative short historical trading history of the DSW Common Shares. The expected dividend yield curve is zero, which is based on DSW's intention of not declaring dividends to shareholders combined with the limitations on declaring dividends as set forth in DSW's credit facility.

The following table illustrates the weighted-average assumptions used in the option-pricing model for options granted in each of the periods presented.

|   | Nine months ended      |                        |
|---|------------------------|------------------------|
|   | October<br>28,<br>2006 | October<br>29,<br>2005 |
| Assumptions                             |                        |                        |
| Risk-free interest rate                 | 4.6%                   | 4.4%                   |
| Expected volatility of DSW common stock | 40.5%                  | 37.7%                  |
|   | 4.8                    |                        |
| Expected option term                    | years                  | 5.1 years              |

The weighted-average fair value of each option granted for the three months ended October 28, 2006 and October 29, 2005 was \$11.76 per share and \$9.56 per share, respectively, and for the nine months ended October 28, 2006 and October 29, 2005 was \$12.93 per share and \$8.14 per share, respectively.

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The following table summarizes DSW's stock option plan and related WAEP for the three and nine months ended October 28, 2006 (shares and aggregate intrinsic value in thousands):

|                                 | <b>Three months ended</b> |         | <b>Nine months ended</b> |         |
|---------------------------------|---------------------------|---------|--------------------------|---------|
|                                 | <b>October 28, 2006</b>   |         | <b>October 28, 2006</b>  |         |
|                                 | Shares                    | WAEP    | Shares                   | WAEP    |
| Outstanding beginning of period | 1,042                     | \$21.48 | 914                      | \$19.54 |
| Granted                         | 71                        | \$27.99 | 254                      | \$29.77 |
| Exercised                       | (3)                       | \$19.00 | (22)                     | \$19.00 |
| Forfeited                       | (4)                       | \$20.08 | (40)                     | \$19.11 |
| Outstanding end of period       | 1,106                     | \$21.91 | 1,106                    | \$21.91 |

|  | <b>As of October 28, 2006</b> |         |  |                                 |
|--|-------------------------------|---------|--|---------------------------------|
|  | Shares                        | WAEP    | Weighted<br>Average<br>Remaining<br>Contract<br>Life | Aggregate<br>Intrinsic<br>Value |
| Options outstanding                    | 1,106                         | \$21.91 | 9 years  | \$14,417                        |
| Options exercisable                    | 146                           | \$19.05 | 9 years  | \$ 2,317                        |
| Shares available for additional grants | 3,300                         |         |  |                                 |

The aggregate intrinsic value is calculated as the amount by which the fair value of the underlying common shares exceeds the option exercise price. The total intrinsic value of options exercised during the three and nine months ended October 28, 2006 was less than \$0.1 million and \$0.3 million, respectively.

As of October 28, 2006, the total compensation cost related to nonvested options not yet recognized was approximately \$5.1 million with a weighted average expense recognition period remaining of 4.0 years. The total fair value of options that vested during the three and nine months ended October 28, 2006 was less than \$0.1 million and \$1.1 million, respectively.

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The following table summarizes information about DSW's options outstanding as of October 28, 2006 (shares in thousands):

| Range of Exercise Prices | Shares | Options Outstanding                                  |          |        | Options Exercisable |  |
|--------------------------|--------|--|----------|--------|---------------------|--|
|                          |        | Weighted<br>Average<br>Remaining<br>Contract<br>Life | WAEP     | Shares | WAEP                |  |
| \$19.00 - \$20.00        | 768    | 9 years  | \$ 19.00 | 144    | \$ 19.00            |  |
| \$20.01 - \$25.00        | 73     | 9 years  | \$ 24.52 | 2      | \$ 23.58            |  |
| \$25.01 - \$30.00        | 168    | 10 years   | \$ 27.94 |        |                     |  |
| \$30.01 - \$35.00        | 67     | 10 years   | \$ 31.16 |        |                     |  |
| \$35.01 - \$36.00        | 30     | 10 years   | \$ 35.79 |        |                     |  |

**Restricted Stock Units**

Restricted stock units generally cliff vest at the end of four years from the date of grant and are settled immediately upon vesting. Restricted stock units granted to employees that are subject to the risk of forfeiture are not included in the computation of basic earnings per share.

Compensation cost is measured at fair value on the grant date and recorded over the vesting period. Fair value is determined by multiplying the number of units granted by the grant date market price. The total aggregate intrinsic value of nonvested restricted stock units at October 28, 2006 was \$5.0 million and the weighted average remaining contractual life was three years. As of October 28, 2006, the total compensation cost related to nonvested restricted stock units not yet recognized was approximately \$2.2 million with a weighted average expense recognition period remaining of 2.6 years.

The following table summarizes DSW's restricted stock units and related WAEP for the three and nine months ended October 28, 2006 (shares in thousands):

|                                 | Three months ended<br>October 28, 2006 |         | Nine months ended<br>October 28, 2006 |         |
|---------------------------------|--|---------|---------------------------------------|---------|
|                                 | Shares                                 | WAEP    | Shares                                | WAEP    |
| Outstanding beginning of period | 144                                    | \$21.80 | 131                                   | \$20.46 |
| Granted                         |  |         | 20                                    | \$30.34 |
| Exercised                       |  |         |                                       |         |
| Forfeited                       |  |         | (7)                                   | \$19.00 |
| Outstanding end of period       | 144                                    | \$21.80 | 144                                   | \$21.80 |



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*Director Stock Units*

DSW issues stock units to directors of DSW who are not employees of DSW or Retail Ventures. During the three and nine months ended October 28, 2006, DSW granted 394 and 9,982 director stock units, respectively, and expensed less than \$0.1 million and \$0.3 million, respectively, related to these grants. During the three and nine months ended October 29, 2005, DSW granted 1,003 and 16,503 director stock units, respectively, and expensed less than \$0.1 million and \$0.4 million, respectively, related to these grants. Stock units are automatically granted to each director who is not an employee of DSW or Retail Ventures on the date of each annual meeting of shareholders for the purpose of electing directors. The number of stock units granted to each non-employee director is calculated by dividing one-half of the director's annual retainer (excluding any amount paid for service as the chair of a board committee) by the fair market value of the DSW Class A Common Shares on the date of the meeting. In addition, each director eligible to receive compensation for board service may elect to have the cash portion of his or her compensation paid in the form of stock units. Stock units granted to directors vest immediately and are settled upon the director terminating service from the board. As of October 28, 2006 26,995 DSW director stock units had been issued and no DSW director stock units had been settled.

**5. INVESTMENTS**

Short-term investments include investment grade variable-rate debt obligations and auction rate securities and are classified as available-for-sale securities. These securities are recorded at cost, which approximates fair value due to their variable interest rates, which typically reset every 7 to 182 days, and despite the long-term nature of their stated contractual maturities, the Company has the intent and ability to quickly liquidate these securities. Because the fair value approximates the cost, there are no accumulated unrealized holding gains or losses in other comprehensive income from these investments. All income generated from these investments is recorded as interest income. During the three and nine months ended October 28, 2006, \$81.4 million and \$150.4 million of cash, respectively, was used to purchase available-for-sale securities while \$53.0 million and \$75.1 million of cash, respectively, was generated by the sale of available-for-sale securities. As of October 28, 2006, the Company held \$75.4 million in short-term investments and at January 28, 2006, the Company had no short-term investments.

The table below details the short-term investments classified as available-for-sale securities outstanding at October 28, 2006 (in thousands):

|  | October 28, 2006<br>Maturity of<br>Less Than 1<br>Year |
|--|--|
| Aggregate fair value                                 | \$ 75,350  |
| Net gains in accumulated other comprehensive income  |  |
| Net losses in accumulated other comprehensive income |  |
| Net carrying amount                                  | \$ 75,350  |

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**6. LONG-TERM OBLIGATIONS**

On July 5, 2005, Retail Ventures amended, or amended and restated, its then-existing credit facilities, including certain facilities under which DSW had rights and obligations as a co-borrower and co-guarantor, and replaced them with an aggregate \$475.0 million of financing that consists of three separate credit facilities, each of which remained outstanding as of October 28, 2006: (i) a four-year amended and restated \$275.0 million revolving credit facility (the VCDS Revolving Loan ) under which Value City, Retail Ventures and certain subsidiaries of Retail Ventures (other than DSW and DSWSW) are co-borrowers or co-guarantors, (ii) a five-year \$150.0 million revolving credit facility (the DSW Revolving Loan ) under which DSW and DSWSW are co-borrowers and co-guarantors, and (iii) an amended and restated \$0.5 million senior non-convertible loan facility, which is held equally by Cerberus and SSC (the Non-Convertible Loan ), under which Value City is the borrower and Retail Ventures and certain subsidiaries of Retail Ventures (other than DSW and DSWSW) are co-guarantors. On August 16, 2006, Retail Ventures issued \$125.0 million of Premium Income Exchangeable Securities ( PIES ). On September 15, 2006, Retail Ventures closed on the exercise by the sole underwriter of its entire option to purchase an additional aggregate principal amount of \$18,750,000 of PIES. Collectively, the VCDS Revolving Loan, DSW Revolving Loan, Non-Convertible Loan and PIES are referred to as Credit Facilities .

The Company is not subject to any financial covenants; however, the Credit Facilities contain numerous restrictive covenants relating to the Company s management and operation. These non-financial covenants include, among other restrictions, limitations on indebtedness, guarantees, mergers, acquisitions, fundamental corporate changes, financial reporting requirements, budget approval, disposition of assets, investments, loans and advances, liens, dividends, stock purchases, transactions with affiliates, issuance of securities and the payment of and modifications to debt instruments under these agreements.

The Credit Facilities are described more fully below:

**Revolving Credit Facilities***\$275 Million Secured Revolving Credit Facility The VCDS Revolving Loan*

On July 5, 2005, Retail Ventures and its affiliates amended and restated the VCDS Revolving Loan, which was originally entered into in June 2002 (the June 2002 Revolving Credit Facility ). Pursuant to the VCDS Revolving Loan, (i) DSW and DSWSW were released from their obligations under the June 2002 Revolving Credit Facility, (ii) the lenders released their liens on the DSW Common Shares held by Retail Ventures and the common shares of DSWSW held by DSW, and (iii) leasehold mortgages which had been granted by DSW and DSWSW in 2002 to secure obligations under the June 2002 Revolving Credit Facility were released. Under the VCDS Revolving Loan, Filene s Basement, Retail Ventures Jewelry, Inc. and certain of Value City s wholly-owned subsidiaries are named as co-borrowers. The VCDS Revolving Loan is guaranteed by Retail Ventures and certain of its wholly-owned subsidiaries. Neither DSW nor DSWSW are borrowers or guarantors under the VCDS Revolving Loan. The VCDS Revolving Loan has borrowing base restrictions and provides for borrowings at variable interest rates based on LIBOR, the prime rate and the Federal Funds

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effective rate, plus a margin. In addition to the borrowing base restrictions, 10% of the facility is deemed an excess reserve and is not available for borrowing. Obligations under the VCDS Revolving Loan are secured by a lien on substantially all of the personal property of Retail Ventures and its wholly-owned subsidiaries, excluding common shares of DSW owned by Retail Ventures. At October 28, 2006, \$119.1 million was available under the VCDS Revolving Loan, direct borrowings aggregated \$110.5 million and \$17.3 million letters of credit were issued and outstanding. At January 28, 2006, \$63.5 million was available under the VCDS Revolving Loan, direct borrowings aggregated \$88.0 million and \$19.0 million in letters of credit were issued and outstanding. The maturity date of the VCDS Revolving Loan is the earlier of July 5, 2009 or the date that is 91 days prior to the maturity date of the Non-Convertible Loan.

*\$150 Million Secured Revolving Credit Facility – The DSW Revolving Loan*

Simultaneously with the amendment and restatement of the June 2002 Revolving Credit Facility in July 2005, DSW entered into the DSW Revolving Loan. Under this facility, DSW and its wholly-owned subsidiary, DSWSW, are named as co-borrowers. The DSW Revolving Loan is subject to borrowing base restrictions and provides for borrowings at variable interest rates based on LIBOR, the prime rate and the Federal Funds effective rate, plus a margin. In addition, if at any time DSW utilizes over 90% of DSW's borrowing capacity under the facility, DSW must comply with a fixed charge coverage ratio test set forth in the facility document. DSW's and DSWSW's obligations under the DSW Revolving Loan are secured by a lien on substantially all of their personal property and a pledge of all of DSW's shares of DSWSW. At October 28, 2006 and January 28, 2006, \$134.2 million and \$136.4 million, respectively, were available under the DSW Revolving Loan and no direct borrowings were outstanding. At October 28, 2006 and January 28, 2006, \$15.8 million and \$13.6 million, respectively, in letters of credit were issued and outstanding. The maturity of the DSW Revolving Loan is July 5, 2010.

**Term Loans – Related Parties**

From their inception in June 2002 through their amendment, discussed below, in July 2005, the Term Loans were comprised of a \$50.0 million Term Loan B and a \$50.0 million Term Loan C (collectively, the Term Loans). All obligations under the Term Loans were senior debt and, subject to an Intercreditor Agreement, had the same rights and privileges as the June 2002 Revolving Credit Facility and the amended and restated \$75.0 million senior subordinated convertible loan (the Convertible Loan). The Company and its principal subsidiaries were obligated on the Term Loans. During fiscal 2004, the Company extended the maturity dates of the Term Loans by one year. As a result, the maturity date of the Term Loans was extended to June 11, 2006, under substantially the same terms and conditions as the then-existing Term Loans.

The Term Loans' stated rate of interest per annum depended on whether the Company elected to pay interest in cash or a payment-in-kind (PIK) option. During the first two years of the Term Loans, the Company had the option to pay all interest in PIK. During the final year of the Term Loans, the stated rate of interest was 15.0% if paid in cash or 15.5% if PIK.

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and the PIK option was limited to 50% of the interest due. All interest was paid under the cash election. The principal balance of the Term Loans were repaid in full on July 5, 2005.

The Company issued 2,954,792 Term Loan Warrants to purchase Retail Ventures Common Shares, at an initial exercise price of \$4.50 per share, to Cerberus and SSC in connection with the Term Loan C. Prior to their amendment in July 2005, the Term Loan Warrants were exercisable at any time prior to June 11, 2012. In September 2002, Back Bay Capital Funding LLC ( Back Bay ) bought from each of Cerberus and SSC a \$3.0 million interest in each of their Term Loans, and received a corresponding portion of the Term Loan Warrants from each of Cerberus and SSC. The Company has granted the Term Loan C lenders registration rights with respect to the shares issuable upon exercise of the Term Loan Warrants. The related debt discount was amortized into interest expense over the life of the debt.

***Amendment to Term Loans***

On July 5, 2005, the Company and its affiliates amended the Term Loans which had originally been entered into in June 2002. Pursuant to the July 2005 Fourth Amendment to Financing Agreement, (i) DSW was released from its obligations as a co-borrower, (ii) Value City repaid all the Term Loan indebtedness, and (iii) Retail Ventures amended the outstanding Term Loan Warrants to provide SSC, Cerberus and Back Bay the right, from time to time, in whole or in part, to (A) acquire Retail Ventures Common Shares at the then current conversion price (subject to the existing anti-dilution provisions), (B) acquire from Retail Ventures Class A Common Shares of DSW at an exercise price per share equal to the price of shares sold to the public in DSW's IPO (subject to anti-dilution provisions similar to those in the existing Term Loan Warrants), or (C) acquire a combination thereof. Effective November 23, 2005, Back Bay transferred and assigned its Term Loan Warrants to Millennium. Although Retail Ventures does not intend or plan to undertake a spin-off of its DSW Common Shares to Retail Ventures' shareholders, in the event that Retail Ventures does effect such a spin-off in the future, the holders of outstanding unexercised Term Loan Warrants will receive the same number of DSW Class A Common Shares that they would have received had they exercised their Term Loan Warrants in full for Retail Ventures Common Shares immediately prior to the record date of such spin-off, without regard to any limitations on exercise contained in the Term Loan Warrants. Following the completion of any such spin-off, the Term Loan Warrants will be exercisable solely for Retail Ventures Common Shares.

**Senior Subordinated Convertible Loan Related Parties**

***\$75 Million Senior Subordinated Convertible Loan***

In June 2002, the Company and its affiliates amended and restated the Convertible Loan dated March 15, 2000. As amended in 2002, borrowings under the Convertible Loan bore interest at 10% per annum. At the Company's option, interest could be PIK during the first two years, and thereafter, at the Company's option, up to 50% of the interest due may be PIK until maturity. Prior to its amendment and restatement in July 2005, the Convertible Loan was guaranteed by all Retail Ventures' principal subsidiaries and was secured by a lien on

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assets junior to liens granted in favor of the lenders on the June 2002 Revolving Credit Facility and Term Loans. All interest was paid in cash.

*\$50 Million Second Amended and Restated Senior Loan Agreement The Non-Convertible Loan*

On July 5, 2005, the Company and its affiliates amended and restated the Convertible Loan as a non-convertible loan. Pursuant to this amendment and restatement of the Non-Convertible Loan, (i) DSW was released from its obligations as a co-guarantor, (ii) Value City repaid \$25.0 million of the Convertible Loan, (iii) the remaining \$50.0 million Convertible Loan was converted into a Non-Convertible Loan, (iv) the capital stock of DSW held by Retail Ventures continued to secure the Non-Convertible Loan, and (v) Retail Ventures issued to SSC and Cerberus the Conversion Warrants which will be exercisable from time to time until the later of June 11, 2007 and the repayment in full of Value City's obligations under the Non-Convertible Loan. The maturity date of the Non-Convertible Loan was June 10, 2009 and it was not eligible for prepayment until June 10, 2007. Under the Conversion Warrants, SSC and Cerberus will have the right, from time to time, in whole or in part, to (i) acquire Retail Ventures Common Shares at the conversion price referred to in the Non-Convertible Loan (subject to existing anti-dilution provisions), (ii) acquire from Retail Ventures Class A Common Shares of DSW at an exercise price per share equal to the price of the shares sold to the public in DSW's IPO (subject to anti-dilution provisions similar to those in the existing Term Loan Warrants held by SSC and Cerberus), or (iii) acquire a combination thereof. Although Retail Ventures does not intend or plan to undertake a spin-off of its DSW Common Shares to Retail Ventures' shareholders, in the event that Retail Ventures does effect such a spin-off in the future, the holders of outstanding unexercised Conversion Warrants will receive the same number of DSW Common Shares that they would have received had they exercised their Conversion Warrants in full for Retail Ventures Common Shares immediately prior to the record date of such spin-off, without regard to any limitations on exercise contained in the Conversion Warrants. Following the completion of any such spin-off, the Conversion Warrants will be exercisable solely for Retail Ventures Common Shares.

On August 16, 2006, the Non-Convertible Loan was amended and restated for a third time whereby the Company (i) paid \$49.5 million of the then aggregate \$50.0 million outstanding balance, (ii) secured the remaining \$0.5 million balance with cash collateral accounts, (iii) pledged DSW stock sufficient for the exercise of the Convertible Warrants, and (iv) obtained a release of the capital stock of DSW held by Retail Ventures used to secure the Non-Convertible Loan. The final maturity date is the earlier of (i) June 10, 2009 or (ii) the date that the Convertible Warrants held by the Lender, are exercised.

**\$143,750,000 Premium Income Exchangeable Securities<sup>SM</sup> (PIES)**

On August 10, 2006, Retail Ventures announced the pricing of its 6.625% Mandatorily Exchangeable Notes due September 15, 2011, or PIES (Premium Income Exchangeable Securities<sup>SM</sup>) in the aggregate principal amount of \$125,000,000. The closing of the transaction took place on August 16, 2006. On September 15, 2006, Retail Ventures closed on the exercise by the sole underwriter of its entire option to purchase an additional aggregate principal amount of \$18,750,000 of PIES.

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The \$143,750,000 PIES bear a coupon at an annual rate of 6.625% of the principal amount, payable quarterly in arrears on March 15, June 15, September 15 and December 15 of each year, commencing on December 15, 2006 and ending on September 15, 2011. Except to the extent RVI exercises its cash settlement option, the PIES are mandatorily exchangeable, on the maturity date, into Class A Common Shares of DSW, no par value per share, which are issuable upon exchange of DSW Class B Common Shares, no par value per share, beneficially owned by RVI. On the maturity date, each holder of the PIES will receive a number of DSW Class A Common Shares per \$50.0 principal amount of PIES equal to the exchange ratio described in the RVI prospectus filed with the SEC on August 11, 2006, or if RVI elects, the cash equivalent thereof or a combination of cash and DSW Class A Common Shares. The exchange ratio is equal to the number of DSW Class A Common Shares determined as follows: (i) if the applicable market value of DSW Class A Common Shares equals or exceeds \$34.95, the exchange ratio will be 1.4306 shares; (ii) if the applicable market value of DSW Class A Common Shares is less than \$34.95 but greater than \$27.41, the exchange ratio will be between 1.4306 and 1.8242 shares; and (iii) if the applicable market value of DSW Class A Common Shares is less than or equal to \$27.41, the exchange ratio will be 1.8242 shares, subject to adjustment as provided in the PIES. The maximum aggregate number of DSW Class A Common Shares deliverable upon exchange of the PIES is 5,244,575 DSW Class A Common Shares, subject to adjustment as provided in the PIES.

RVI used the net proceeds of the offering to repay the approximately \$49.7 million remaining balance of an intercompany note due to Value City, and Value City used such proceeds and other funds to repay \$49.5 million of the outstanding principal amount of its \$50.0 million Non-Convertible Loan, together with fees and expenses. Restricted cash of \$0.5 million is held for the remaining balance of the Non-Convertible Loan. The balance of the net proceeds was applied for general corporate purposes, which included the repayment of approximately \$36.5 million of borrowings under the VCDS Revolving Loan.

The embedded exchange feature of the PIES is accounted for as a derivative, which is recorded at fair value with changes in fair value in the statement of operations. Accordingly, the accounting for the embedded derivative addresses the variations in the fair value of the obligation to settle the PIES when the market value exceeds or is less than the threshold appreciation price. The fair value of the conversion feature at the date of issuance of \$11.7 million was equal to the amount of the discount of the PIES and will be amortized into interest expense over the term of the PIES.

During the three and nine months ended October 28, 2006, the Company recorded a charge related to the change in fair value of the conversion feature of the PIES from the date of issuance to October 28, 2006 of \$28.0 million. As of October 28, 2006, the fair value liability recorded for the conversion feature was \$39.7 million.

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**7. PENSION BENEFIT PLANS**

The Company has three qualified defined benefit pension plans which it assumed at the time of previous acquisitions of three separate companies. The Company's funding policy is to contribute an amount annually that satisfies the minimum funding requirements of ERISA and that is tax deductible under the Internal Revenue Code. Contributions are provided not only for benefits attributed to service to date but also for those anticipated to be earned in the future. The Company uses a February 1 measurement date for its plans.

The following table shows the components of net periodic benefit cost of the Company's pension benefit plans for the three and nine months ended October 28, 2006 and October 29, 2005:

|                                  | Three months ended |         | Nine months ended |         |
|----------------------------------|--------------------|---------|-------------------|---------|
|                                  | October            | October | October           | October |
|                                  | 28,                | 29,     | 28,               | 29,     |
|                                  | 2006               | 2005    | 2006              | 2005    |
|                                  | (in thousands)     |         |                   |         |
| Service cost                     | \$ 11              | \$ 11   | \$ 32             | \$ 34   |
| Interest cost                    | 362                | 366     | 1,087             | 1,098   |
| Expected return on plan assets   | (443)              | (393)   | (1,329)           | (1,179) |
| Amortization of transition asset | (9)                | (9)     | (28)              | (28)    |
| Amortization of net loss         | 150                | 175     | 451               | 525     |
| Net periodic benefit cost        | \$ 71              | \$ 150  | \$ 213            | \$ 450  |

As of October 28, 2006, the Company has contributed \$2.0 million required for fiscal 2006 to meet the minimum funding requirements of ERISA. During the nine months ended October 29, 2005, the Company contributed approximately \$2.5 million to its pension benefit plans.

**8. OTHER BENEFIT PLANS**

The Company maintains a Profit Sharing and 401(k) Plan (the "401(k) Plan") for its employees. Employees who attain age twenty-one are eligible to defer compensation as of the first day of the month following 60 days of employment and may contribute up to thirty percent of their compensation to the 401(k) Plan on a pre-tax basis, subject to Internal Revenue Service limitations. As of the first day of the month following an employee's completion of one year of service as defined under the terms of the 401(k) Plan, the Company matches employee deferrals into the 401(k) Plan, 100% on the first 3% of eligible compensation deferred and 50% on the next 2% of eligible compensation deferred. Additionally, the Company may contribute a discretionary profit sharing amount to the 401(k) Plan each year. The Company also provided an Employee Stock Purchase Plan ("ESPP") for its employees until the end of May 2005, when the ESPP was discontinued. Eligibility requirements were similar to those of the 401(k) Plan. Under the ESPP, eligible employees could purchase common shares of the Company through payroll deductions. The Company matched 15% of employee investments up to a maximum investment level. ESPP costs to the Company for all fiscal periods presented are not material to the consolidated financial statements.

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**9. SHAREHOLDERS EQUITY AND WARRANT LIABILITY**

The Company issued restricted common shares to certain key employees pursuant to individual employment agreements and certain other grants from time to time, which are approved by the Board of Directors. The agreements condition the vesting of the shares generally upon continued employment with the Company with such restrictions expiring over various periods ranging from three to five years. The market value of the shares at the date of grant is charged to expense on a straight-line basis over the period that the restrictions lapse. As of October 28, 2006 and January 28, 2006, the Company had outstanding approximately 1,600 and 3,000 restricted common shares, respectively, which represent less than 1% of the common basic and diluted shares outstanding in each respective period.

**Warrants**

As a result of the previously discussed Credit Facilities modifications made on July 5, 2005 (see Note 6, Long-Term Obligations), the detached Term Loan Warrants and detached Conversion Warrants with dual optionality qualified as derivatives under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS No. 133). Due to the modifications, the fair values of the Term Loan Warrants and Conversion Warrants (together, the Warrants) have been recorded on the balance sheet within current liabilities. Prior to July 5, 2005, the Term Loan Warrants were recorded on the balance sheet within equity. The difference of \$20.1 million between the book value of the Warrants and the fair value at the time the Warrants were modified was reclassified to a liability and was recorded to common shares. The Conversion Warrants liability is for the full amount of their fair value as a result of the modifications and a non-cash charge has been recorded within the Condensed Consolidated Statement of Operations. Regarding the change in the fair value of the Warrants, the Company recorded a charge of \$144.2 million in fiscal 2005 (subsequent to the first quarter of fiscal 2005), including the initial recording of the Conversion Warrants of \$134.2 million. For the three months and nine months ended October 28, 2006, the Company recorded a charge of \$2.6 million and \$82.7 million, respectively, for the change in fair value of Warrants. No tax benefit has been recognized in connection with this charge. These derivative instruments do not qualify for hedge accounting under SFAS No. 133, therefore, changes in the fair values are recognized in earnings in the period of change.

Retail Ventures estimates the fair values of derivatives based on the Black-Scholes Pricing Model using current market rates and records all derivatives on the balance sheet at fair value. The fair market value of derivative instruments was \$174.3 million and \$170.4 million at October 28, 2006 and January 28, 2006, respectively. As the Warrants may be exercised for either common shares of RVI or common shares of DSW owned by RVI, the settlement of the Warrants will not result in a cash outlay by the Company.

During the nine months ended October 28, 2006, Retail Ventures issued 7,000,000 of its common shares at an exercise price of \$4.50 per share to Cerberus in connection with the exercise of a portion of its outstanding Conversion Warrants. In connection with these exercises, Retail Ventures received \$31.5 million during the nine months ended October 28,



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2006. Retail Ventures did not issue any of its common shares in connection with the exercise of the outstanding Conversion Warrants during the three months ended October 28, 2006.

**10. EARNINGS PER SHARE**

Basic (loss) earnings per share are based on the net (loss) income and a simple weighted average of common shares outstanding. Diluted (loss) earnings per share reflects the potential dilution of common shares, related to outstanding stock options, SARS and warrants, calculated using the treasury stock method and convertible debt calculated using the if-converted method. The numerator for the diluted (loss) earnings per share calculation is the net (loss) income adjusted to remove the effect of interest, adjusted for tax, on the convertible debt. The denominator is the weighted average number of shares outstanding.

|   | Three months ended     |                        | Nine months ended      |                        |
|---|------------------------|------------------------|------------------------|------------------------|
|   | October<br>28,<br>2006 | October<br>29,<br>2005 | October<br>28,<br>2006 | October<br>29,<br>2005 |
|   |                        |                        | (in thousands)         |                        |
| Weighted average shares outstanding                             | 47,053                 | 39,479                 | 44,376                 | 38,227                 |
| Assumed exercise of dilutive SARS                               |                        | 257                    |                        |                        |
| Assumed exercise of dilutive stock options                      |                        | 698                    |                        |                        |
| Assumed exercise of dilutive term loan warrants                 |                        | 4,413                  |                        |                        |
| Assumed exercise of dilutive conversion warrants                |                        | 16,667                 |                        |                        |
| Number of shares for computation of dilutive earnings per share | 47,053                 | 61,514                 | 44,376                 | 38,227                 |

For the three months and nine months ended October 28, 2006 and the nine months ended October 29, 2005, all potentially dilutive instruments: stock options, SARS, warrants and convertible debt, were anti-dilutive. The total amount of securities outstanding at October 28, 2006 and October 29, 2005 that were not included in dilutive earnings per share because to do so would have been anti-dilutive for the periods presented, but could potentially dilute basic earnings per share in the future are:

|  | October<br>28,<br>2006 | October 29,<br>2005 |
|--|------------------------|---------------------|
|  | (in thousands)         |                     |
| SARS                                   | 1,182                  | 1,486               |
| Stock options                          | 1,445                  | 2,122               |
| Term Loan Warrants                     | 4,413                  | 4,413               |
| Conversion Warrants                    | 9,667                  | 16,667              |
| Total potentially dilutive instruments | 16,707                 | 24,688              |

**11. ACCUMULATED OTHER COMPREHENSIVE LOSS**

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The balance sheet caption Accumulated other comprehensive loss of \$6.6 million and \$6.9 million at October 28, 2006 and January 28, 2006, respectively, relates to the Company's minimum pension liability, net of income tax. For the nine months ended October 28, 2006

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the comprehensive loss was \$114.7 million. For the nine months ended October 29, 2005, the comprehensive loss was the same as the net loss.

**12. TAX VALUATION**

The Company establishes valuation allowances for deferred tax assets when the amount of expected future taxable income is not likely to support the use of the deduction or credit. The Company has determined that there is a probability that future taxable income may not be sufficient to fully utilize deferred tax assets (state net operating losses and charitable contribution carry forwards) which expire in future years at various dates depending on the jurisdiction. The allowance as of October 28, 2006 and January 28, 2006 was \$14.8 million and \$13.4 million, respectively. Based on available data, the Company believes it is more likely than not that the remaining deferred tax assets will be realized.

The tax rate of negative 16.5% for the nine month period ended October 28, 2006, reflects the negative impact of the change in fair value of warrants and conversion feature of the PIES included in book loss but not tax loss and an additional valuation allowance of \$1.3 million on all state net deferred tax assets.

**13. SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION**

A supplemental schedule of non-cash investing and financing activities is presented below:

|   | Nine months ended   |                     |
|---|---------------------|---------------------|
|   | October 28,<br>2006 | October 29,<br>2005 |
|   | (in thousands)      |                     |
| Cash paid during the period for:  |                     |                     |
| Interest  |                     |                     |
| Non-related parties   | \$ 7,087            | \$ 7,583            |
| Related parties   | \$ 7,928            | \$ 15,104           |
| Income taxes  | \$ 28,984           | \$ 15,282           |
| Noncash activities:   |                     |                     |
| Changes in accounts payable due to asset purchases                                  | \$ 844              | \$ 3,530            |
| Additional paid in capital transferred from warrant liability for warrant exercises | \$ 78,817           |                     |

**14. SEGMENT REPORTING**

During the third quarter of fiscal 2006, the Company's business segments were realigned to reflect how the Company manages the business. The realignment resulted in the addition of a Corporate segment. The Corporate segment includes activities that are not allocated to individual segments. Prior year segment tables have been updated to conform to this realignment.

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The Company is managed in four operating segments: Value City, DSW, Filene's Basement, and Corporate. All of the operations are located in the United States. The Company has identified such segments based on chief operating decision maker responsibilities and measures segment profit as operating (loss) profit, which is defined as (loss) profit before interest expense, income taxes and minority interest. Capital expenditures in brackets represent assets transferred to other segments.

The tables below present segment statement of operations information for the three and nine months ended October 28, 2006 and for the three and nine months ended October 29, 2005.

|   | Value City | DSW        | Filene's<br>Basement<br>(in thousands) | Corporate  | Intersegment<br>Eliminations | Total      |
|---|------------|------------|--|------------|------------------------------|------------|
| Three months ended<br>October 28, 2006  |            |            |  |            |                              |            |
| Net Sales                               | \$ 341,205 | \$ 332,219 | \$ 114,195                             |            |                              | \$ 787,619 |
| Operating (loss) profit                 | (11,343)   | 25,224     | 1,901                                  | \$(30,574) |                              | (14,792)   |
| Depreciation and<br>amortization        | 6,100      | 4,409      | 2,170                                  | 635        |                              | 13,314     |
| Interest expense                        | (8,158)    | (145)      | (2,887)                                | (2,809)    | \$ 1,843                     | (12,156)   |
| Interest income                         | 225        | 1,708      | 11                                     | 2,093      | (1,843)                      | 2,194      |
| Benefit (provision) for<br>income taxes | 8,290      | (10,786)   | (717)                                  | (198)      |                              | (3,411)    |
| Capital expenditures                    | \$ 2,068   | \$ 9,309   | \$ 6,205                               | \$ 419     |                              | \$ 18,001  |

|   | Value City | DSW        | Filene's<br>Basement<br>(in thousands) | Corporate | Intersegment<br>Eliminations | Total      |
|---|------------|------------|--|-----------|------------------------------|------------|
| Three months ended<br>October 29, 2005  |            |            |  |           |                              |            |
| Net Sales                               | \$ 341,687 | \$ 302,240 | \$ 102,174                             |           |                              | \$ 746,101 |
| Operating (loss) profit                 | (23,927)   | 17,727     | 1,057                                  | \$ 66,997 |                              | 61,854     |
| Depreciation and<br>amortization        | 6,786      | 4,648      | 2,122                                  | 515       |                              | 14,071     |
| Interest expense                        | (2,808)    | (140)      | (623)                                  | (709)     | \$ 709                       | (3,571)    |
| Interest income                         | 739        | 289        | 7                                      |           | (709)                        | 326        |
| Benefit (provision) for<br>income taxes | 8,695      | (6,965)    | (166)                                  | 248       |                              | 1,812      |
| Capital expenditures                    | \$ 4,861   | \$ 5,740   | \$ 1,537                               | 805       |                              | \$ 12,943  |

|                                       | Value City | DSW        | Filene's<br>Basement<br>(in thousands) | Corporate | Intersegment<br>Eliminations | Total        |
|---------------------------------------|------------|------------|--|-----------|------------------------------|--------------|
| Nine months ended<br>October 28, 2006 |            |            |  |           |                              |              |
| Net Sales                             | \$ 945,994 | \$ 950,008 | \$ 297,638                             |           |                              | \$ 2,193,640 |

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|  |           |           |           |             |             |             |
|--|-----------|-----------|-----------|-------------|-------------|-------------|
| Operating (loss) profit                    | (31,038)  | 76,210    | (2,909)   | \$(110,726) |             | (68,463)    |
| Depreciation and<br>amortization           | 18,597    | 14,201    | 6,336     | 1,937       |             | 41,071      |
| Interest expense                           | (14,573)  | (428)     | (5,001)   | (4,607)     | \$ 3,641    | (20,968)    |
| Interest income                            | 2,166     | 5,290     | 22        | 2,334       | (3,641)     | 6,171       |
| Benefit<br>(provision) for<br>income taxes | 16,485    | (32,211)  | 2,194     | (198)       |             | (13,730)    |
| Capital expenditures                       | \$ 6,839  | \$ 21,798 | \$ 9,783  | \$ (1,170)  |             | \$ 37,250   |
| As of October 28,<br>2006                  |           |           |           |             |             |             |
| Total assets                               | \$506,939 | \$581,224 | \$193,595 | \$ 387,975  | \$(279,811) | \$1,389,922 |

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|  | Value City | DSW       | File n e s<br>Basement<br>(in thousands) | Corporate   | Intersegment<br>Eliminations | Total       |
|--|------------|-----------|--|-------------|------------------------------|-------------|
| Nine months ended                          |            |           |  |             |                              |             |
| October 29, 2005                           |            |           |  |             |                              |             |
| Net Sales                                  | \$954,312  | \$860,257 | \$278,311                                |             |                              | \$2,092,880 |
| Operating (loss) profit                    | (58,233)   | 53,468    | (11,991)                                 | \$ (70,586) |                              | (87,342)    |
| Depreciation and<br>amortization           | 20,381     | 14,229    | 6,481                                    | 1,907       |                              | 42,998      |
| Interest expense                           | (18,764)   | (8,753)   | (2,900)                                  | (6,143)     | \$ 12,729                    | (23,831)    |
| Interest income                            | 6,264      | 369       | 27                                       | 6,586       | (12,729)                     | 517         |
| Benefit<br>(provision) for<br>income taxes | 13,972     | (17,942)  | 6,030                                    | (415)       |                              | 1,645       |
| Capital expenditures                       | \$ 14,002  | \$ 21,248 | \$ 3,041                                 | \$ (1,361)  |                              | \$ 36,930   |
| As of January 28,<br>2006                  |            |           |  |             |                              |             |
| Total assets                               | \$466,868  | \$501,459 | \$119,927                                | \$264,881   | \$(266,561)                  | \$1,086,574 |

**15. COMMITMENTS AND CONTINGENCIES**

As previously reported, on March 8, 2005, Retail Ventures announced that it had learned of the theft of credit card and other purchase information from a portion of DSW customers. On April 18, 2005, Retail Ventures issued the findings from its investigation into the theft. The theft covered transaction information involving approximately 1.4 million credit cards and data from transactions involving approximately 96,000 checks.

DSW and Retail Ventures contacted and continue to cooperate with law enforcement and other authorities with regard to this matter. The Company is involved in several legal proceedings arising out of this incident, including two putative class action lawsuits, which seek unspecified monetary damages, credit monitoring and other relief. Each of the two lawsuits seeks to certify a different class of consumers. One of the lawsuits seeks to certify a nationwide class that would include every consumer who used a credit card, debit card, or check to make purchases at DSW between November 2004 and March 2005 and whose transaction data was taken during the data theft incident. The other lawsuit seeks to certify classes of consumers that are limited geographically to consumers who made purchases at certain stores in Ohio.

In connection with this matter, DSW entered into a consent order with the Federal Trade Commission ( FTC ), which has jurisdiction over consumer protection matters. The FTC published the final order on March 14, 2006, and copies of the complaint and consent order are available from the FTC s Web site at <http://www.ftc.gov> and also from the FTC s Consumer Response Center, Room 130, 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580.

DSW has not admitted any wrongdoing or that the facts alleged in the FTC s proposed unfairness complaint are true. Under the consent order, DSW will pay no fine or damages. DSW has agreed, however, to maintain a comprehensive information security program and to undergo a biannual assessment of such program by an independent third party.

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**(unaudited)**

There can be no assurance that there will not be additional proceedings or claims brought against DSW in the future. DSW has contested and will continue to vigorously contest the claims made against DSW and will continue to explore our defenses and possible claims against others.

DSW estimates that the potential exposure for losses related to this theft, including exposure under currently pending proceedings, ranges from approximately \$6.5 million to approximately \$9.5 million. Because of many factors, including the early development of information regarding the theft and recoverability under insurance policies, there is no amount in the estimated range that represents a better estimate than any other amount in the range. Therefore, in accordance with Financial Accounting Standard No. 5, *Accounting for Contingencies*, DSW accrued a charge to operations in the first quarter of fiscal 2005 equal to the low end of the range set forth above, or \$6.5 million. As the situation develops and more information becomes available, the amount of the reserve may increase or decrease accordingly. The amount of any such change may be material. As of October 28, 2006, the balance of the associated accrual for potential exposure was \$3.1 million.

Although difficult to quantify, since the announcement of the theft, the Company has not discerned any material negative effect on sales trends it believes is attributable to the theft. However, this may not be indicative of the long-term developments regarding this matter.

The Company is involved in various other legal proceedings that are incidental to the conduct of its business. The Company estimates the range of liability related to pending litigation where the amount and range of loss can be estimated. The Company records its best estimate of a loss when the loss is considered probable. Where a liability is probable and there is a range of estimated loss, the Company records the minimum estimated liability related to the claim. In the opinion of management, the amount of any liability with respect to these legal proceedings will not be material. As additional information becomes available, the Company assesses the potential liability related to its pending litigation and revises the estimates. Revisions in the Company's estimates and potential liability could materially impact its results of operations and financial condition.

**16. SUBSEQUENT EVENTS**

On December 5, 2006, RVI, Retail Ventures Services, Inc., Value City and Filene's Basement, collectively the RVI Entities, entered into an IT Transfer and Assignment Agreement (the IT Transfer Agreement) with Brand Technology Services LLC (BTS), a wholly owned subsidiary of DSW. Under the terms of the IT Transfer Agreement, the RVI Entities will transfer certain information technology contracts to BTS. The IT Transfer Agreement is effective as of October 29, 2006.

Additionally, on December 5, 2006, the Company and DSW entered into an Amended and Restated Shared Services Agreement, effective as of October 29, 2006 (the Amended Shared Services Agreement). Under the terms of the Amended Shared Services Agreement, DSW, through BTS, will provide information technology services to RVI and its subsidiaries, including Value City and Filene's Basement. RVI information technology associates are now employed by BTS. Additionally, RVI and DSW agreed to include other non-material changes to the Amended Shared Services Agreement.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*As used in this Quarterly Report on Form 10-Q (this Report) and except as the context otherwise may require, RVI, Retail Ventures Company, we, us, and our refers to Retail Ventures, Inc. and its wholly-owned subsidiaries, including but not limited to, Value City Department Stores LLC (Value City) and Filene's Basement, Inc. (Filene's Basement), and DSW Inc. (DSW), a controlled subsidiary, and DSW's wholly-owned subsidiaries, including DSW Shoe Warehouse, Inc. (DSWSW).*

**OVERVIEW**

Retail Ventures is a holding company operating retail stores in three of its four segments: Value City, Filene's Basement, DSW and Corporate. Value City is a full-line, value-price retailer carrying men's, women's and children's apparel, accessories, jewelry, shoes, home fashions, electronics and seasonal items. Located in the Midwest, mid-Atlantic and southeastern United States of America (United States) and operating for over 80 years, Value City's strategy has been to provide exceptional value by offering a broad selection of brand name merchandise at prices substantially below conventional retail prices. As of October 28, 2006, there were 113 Value City stores in operation. DSW is a leading United States specialty branded footwear retailer operating 215 shoe stores in 33 states as of October 28, 2006. DSW offers a wide selection of brand name and designer dress, casual and athletic footwear for women and men. DSW's typical customers are brand-, quality- and style-conscious shoppers who have a passion for footwear and accessories. Filene's Basement stores are located in major metropolitan areas of the eastern and Midwestern United States. Filene's Basement's mission is to provide the best selection of stylish, high-end designer and famous brand name merchandise at surprisingly affordable prices in men's and women's apparel, jewelry, shoes, accessories and home goods. As of October 28, 2006, there were 30 Filene's Basement stores in operation. The Corporate segment consists of all revenue and expenses related to the corporate entities that are not allocated to the other segments.

We intend for this discussion to provide the reader with information that will assist in understanding our financial statements, the changes in certain key items in those financial statements from year to year, and the primary factors that accounted for those changes, as well as how certain accounting principles affect our financial statements. The discussion also provides information about the financial results of the various segments of our business to provide a better understanding of how those segments and their results affect the financial condition and results of operations of the Company as a whole. This discussion should be read in conjunction with our financial statements and accompanying notes as of October 28, 2006.

On July 5, 2005, DSW completed an initial public offering (IPO) of 16,171,875 Class A Common Shares sold at a price to the public of \$19.00 per share and raising net proceeds of \$285.8 million, net of the underwriters' commission and before expenses of approximately \$7.8 million. As of October 28, 2006, Retail Ventures owned Class B Common Shares of DSW representing approximately 63.1% of DSW's outstanding common shares and approximately 93.2% of the combined voting power of such shares. Retail Ventures accounted for the sale of DSW as a capital transaction. Associated with this transaction, a deferred tax liability of \$68.7 million was recorded.



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DSW is a controlled subsidiary of Retail Ventures and its Class A Common Shares are traded on the New York Stock Exchange under the symbol DSW .

The retail industry is highly competitive. We compete with a variety of conventional and discount retail stores, including national, regional and local independent department and specialty stores, as well as with catalog operations, on-line providers, factory outlet stores and other off-price stores. Our operating entities, Value City, DSW and Filene s Basement, have different target customers and different strategies, but each focuses on this basic principle: the value to the customer is the result of the quality of the merchandise in relationship to the price paid.

**Forward-Looking Statements**

Some of the statements in this Management s Discussion and Analysis of Financial Condition and Results of Operations, and elsewhere in this Quarterly Report on Form 10-Q, including information incorporated by reference herein, may contain forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which reflect our current views with respect to, among other things, future events and financial performance. You can identify these forward-looking statements by the use of forward-looking words such as outlook, believes, expects, potential, continues, may, will, should, seeks, approxima intends, plans, estimates, anticipates or the negative version of those words or other comparable words. Any forward-looking statements contained in this Quarterly Report on Form 10-Q are based upon our historical performance and on current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by us, or any other person that the future plans, estimates or expectations contemplated by us will be achieved. Such forward-looking statements are subject to various risks and uncertainties. Accordingly, there are or will be important factors that could cause our actual results to differ materially from those indicated in these statements. We believe that these factors include but are not limited to those described under Risk Factors in our Annual Report for the fiscal year ended January 28, 2006, as amended on Form 10-K/A, as filed with the Securities and Exchange Commission on August 2, 2006 (the 2005 Annual Report ) as supplemented by Item 1A, Part II of this Report. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this Report. We do not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. If one or more of these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may vary materially from what we may have projected. Any forward-looking statements you read in this Quarterly Report on Form 10-Q reflect our current views with respect to future events and are subject to these and other risks, uncertainties and assumptions relating to our operations, results of operations, financial condition, growth strategy and liquidity.

**CRITICAL ACCOUNTING POLICIES**

Management s Discussion and Analysis discusses the results of operations and financial condition as reflected in our consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles. As discussed in the Notes to the Consolidated Financial Statements that are included in our 2005 Annual Report, the preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of

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commitments and contingencies at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. On an ongoing basis, management evaluates its estimates and judgments, including, but not limited to, those related to inventory valuation, depreciation, amortization, recoverability of long-lived assets including intangible assets, the calculation of retirement benefits, estimates for self insurance reserves for health and welfare, workers' compensation and casualty insurance, income taxes, contingencies, litigation and revenue recognition. Management bases its estimates and judgments on its historical experience and other relevant factors, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. The process of determining significant estimates is fact specific and takes into account factors such as historical experience, current and expected economic conditions, product mix, and in some cases, actuarial and appraisal techniques. We constantly re-evaluate these significant factors and make adjustments where facts and circumstances dictate.

While we believe that our historical experience and other factors considered provide a meaningful basis for the accounting policies applied in the preparation of the consolidated financial statements, we cannot guarantee that our estimates and assumptions will be accurate. As the determination of these estimates requires the exercise of judgment, actual results inevitably will differ from those estimates, and such differences may be material to the financial statements.

We believe the following represent the most critical estimates and assumptions, among others, used in the preparation of our consolidated financial statements. We have discussed the selection, application and disclosure of the critical accounting policies with our Audit Committee.

*Revenue recognition.* Revenue from merchandise sales is recognized at the point of sale and is net of returns and excludes sales tax. Revenue from stored value cards, which include gift cards and returned merchandise credits, is deferred and is recognized when the cards are redeemed. The liability associated with outstanding stored value cards was \$14.4 million and \$14.9 million at October 28, 2006 and January 28, 2006, respectively, and these amounts are included in the accompanying consolidated balance sheet within Accrued expenses other. The Company did not recognize income from unredeemed stored value cards during the nine months ended October 28, 2006 and October 29, 2005.

*Cost of sales and merchandise inventories.* We use the retail method of accounting for substantially all of our merchandise inventories. Merchandise inventories are stated at the lower of cost, determined using the first-in, first-out basis, or market, using the retail inventory method. The retail inventory method is widely used in the retail industry due to its practicality. Under the retail inventory method, the valuation of inventories at cost and the resulting gross margins are calculated by applying a calculated cost to retail ratio to the retail value of inventories. The cost of the inventory reflected on our consolidated balance sheet is decreased by charges to cost of sales at the time the retail value of the inventory is lowered through the use of markdowns. Hence, earnings are negatively impacted as merchandise is marked down prior to sale. Reserves to value inventory at the lower of cost or market was \$45.9 million and \$43.1 million at October 28, 2006 and January 28, 2006, respectively.

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Inherent in the calculation of inventories are certain significant management judgments and estimates, including setting the original merchandise retail value or markon, markups of initial prices established, reduction of pricing due to customer's value perception or perceived value (known as markdowns), and estimates of losses between physical inventory counts or shrinkage, which, combined with the averaging process within the retail method, can significantly impact the ending inventory valuation at cost and the resulting gross margins.

*Short-term investments.* Short-term investments include investment grade variable-rate debt obligations and auction rate securities and are classified as available-for-sale securities. These securities are recorded at cost, which approximates fair value due to their variable interest rates, which reset every 7 to 182 days, and despite the long-term nature of their stated contractual maturities, the Company has the intent and ability to quickly liquidate these securities. As a result of the resetting variable rates, there are no cumulative gross unrealized or realized holding gains or losses from these investments. All income generated from these investments is recorded as interest income. As of October 28, 2006, the Company held \$75.4 million in short-term investments and at January 28, 2006, the Company had no short-term investments.

*Asset impairment and long-lived assets.* We must periodically evaluate the carrying amount of our long-lived assets, primarily property and equipment, and finite life intangible assets when events and circumstances warrant such a review to ascertain if any assets have been impaired. The carrying amount of a long-lived asset is considered impaired when the carrying value of the asset exceeds the expected future cash flows (undiscounted and without interest) from the asset. Our reviews are conducted at the lowest identifiable level which includes a store. The impairment loss recognized is the excess of the carrying value, based on discounted future cash flows, of the asset over its fair value. Should an impairment loss be realized, it will be included in operating expenses.

We believe at this time that the remaining long-lived assets' carrying values and useful lives continue to be appropriate. To the extent these future projections or our strategies change, our conclusion regarding impairment may differ from our current estimates.

*Store Closing Reserve.* During the nine months ending October 28, 2006, the Company recorded charges associated with the closing of four DSW stores. The operating lease at one of the four stores was terminated through the exercise of a lease kick-out option. During the first quarter of 2006, the Company closed one Filene's Basement store for which closing costs were accrued during the fourth quarter of 2005. These estimates are monitored on at least a quarterly basis for changes in circumstances.

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The table below sets forth the significant components and activity related to these closing reserves:

|   | Balance<br>at<br>1/28/06 | Related<br>Charges | Payments<br>(in thousands) | Adjustments   | Balance<br>at<br>10/28/06 |
|---|--------------------------|--------------------|----------------------------|---------------|---------------------------|
| Employee severance and termination benefits | \$ 277                   | \$ 55              | \$ (332)                   |               | \$                        |
| Lease Costs                                 | 2,130                    | 528                | (1,143)                    | \$ 233        | 1,748                     |
| Other                                       |                          | 64                 |                            |               | 64                        |
| <b>Total</b>                                | <b>\$ 2,407</b>          | <b>\$ 647</b>      | <b>\$ (1,475)</b>          | <b>\$ 233</b> | <b>\$ 1,812</b>           |
|   | Balance<br>at<br>1/29/05 | Related<br>Charges | Payments<br>(in thousands) | Adjustments   | Balance<br>at<br>10/29/05 |
| Employee severance and termination benefits | \$ 599                   |                    | \$ (599)                   | \$            | \$                        |
| Lease Costs                                 | 674                      | \$ 4,933           | (982)                      |               | 4,625                     |
| Other                                       | 39                       | 154                | (56)                       |               | 137                       |
| <b>Total</b>                                | <b>\$ 1,312</b>          | <b>\$ 5,087</b>    | <b>\$ (1,637)</b>          | <b>\$</b>     | <b>\$ 4,762</b>           |

*Self-insurance reserves.* We record estimates for certain health and welfare, workers' compensation and casualty insurance costs that are self-insured programs. Self insurance reserves include actuarial estimates of both claims filed, carried at their expected ultimate settlement value, and claims incurred but not yet reported. Our liability represents an estimate of the ultimate cost of claims incurred as of the balance sheet date. Health and welfare estimates are calculated monthly, based on a historical analysis for the average of the previous two months claims cost and the number of associates employed. Workers' compensation and casualty insurance estimates are calculated semi-annually, with the assistance of an actuary, utilizing claims development estimates based on historical experience and other factors. We have purchased stop loss insurance to limit our exposure to any significant exposure on a per person basis for health and welfare and on a per claim basis for workers' compensation and casualty insurance. Although we do not anticipate that the amounts that will ultimately be paid will differ significantly from our estimates, self-insurance reserves could be affected if future claim experience differs significantly from the historical trends and the actuarial assumptions. For example, for workers' compensation and liability claims estimates, a 1% increase or decrease to the assumptions for claims costs and loss development factors would increase or decrease our self-insurance accrual at October 28, 2006, by \$0.4 million and \$0.1 million, respectively. The self-insurance reserves were \$18.8 million and \$18.7 million at October 28, 2006 and January 28, 2006, respectively.

*Pension.* The obligations and related assets of defined benefit retirement plans are included in the Notes to the Consolidated Financial Statements in the Company's 2005 Annual Report. Plan assets, which consist primarily of marketable equity and debt instruments, are valued using market quotations. Plan obligations and the annual pension expense are determined by independent actuaries and through the use of a number of assumptions. Key assumptions in measuring the plan obligations include the discount rate, the rate of salary increases and the estimated future return on plan assets. In determining the discount rate, we utilize the yield on fixed-income

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investments currently available with maturities corresponding to the anticipated timing of the benefit payments. Salary increase assumptions are based upon historical experience and anticipated future management actions. Asset returns are based upon the anticipated average rate of earnings expected on the invested funds of the plans. At October 28, 2006, the actuarial assumptions of our plans have remained unchanged from our 2005 Annual Report. To the extent actual results vary from assumptions, earnings would be impacted. At October 28, 2006, the weighted-average actuarial assumptions applied to our plans were: discount rate 5.75%, assumed salary increases 3.5% and long-term rate of return on plan assets 8.0%.

*Customer loyalty program.* We maintain a customer loyalty program for our DSW stores in which program members receive a future discount on qualifying purchases. Upon reaching the target-earned threshold, our members receive certificates for these discounts which must be redeemed within six months. During the third quarter of fiscal 2006 we re-launched our loyalty program, which included changing: the name from Reward Your Style to DSW Rewards, the points threshold to receive a certificate and the certificate amounts. The changes were designed to improve customer awareness, customer loyalty and our ability to communicate with our customers. We accrue the anticipated redemptions of the discount earned at the time of the initial purchase. To estimate these costs, we are required to make assumptions related to customer purchase levels and redemption rates based on historical experience. As these certificates are redeemed, the charge is to cost of sales. The accrued liability as of October 28, 2006 and January 28, 2006 was \$10.7 million and \$8.3 million, respectively. Substantially all certificates under the Reward Your Style program will expire on or before January 31, 2007.

*Change in fair value of derivative instruments.* In accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, the Company recognizes all derivatives on the balance sheet at fair value. For derivatives that are not designated as hedges under SFAS No. 133, changes in the fair values are recognized in earnings in the period of change.

For the three and nine months ended October 28, 2006 the Company recorded a charge related to the change in fair value of warrants of \$2.6 million and \$82.7 million, respectively. For the three months ended October 29, 2005 the Company recorded a reduction in expense related to the change in fair value of warrants of \$67.0 million. During the nine months ended October 29, 2005, the Company recorded a charge related to the change in the fair value of the Warrants of \$70.6 million, including \$134.2 million relating to the initial recording of the Conversion Warrants.

For the three and nine months ended October 28, 2006, the Company recorded a charge related to the change in the fair value of the conversion feature of the PIES of \$28.0 million. The PIES were not outstanding during the three and nine months ended October 29, 2005.

*Income taxes.* We are required to determine the aggregate amount of income tax expense to accrue and the amount which will be currently payable based upon tax statutes of each jurisdiction in which we do business. In making these estimates, we

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adjust income based on a determination of generally accepted accounting principles for items that are treated differently by the applicable taxing authorities. Deferred tax assets and liabilities, as a result of these differences, are reflected on our balance sheet for temporary differences that will reverse in subsequent years. A valuation allowance is established against deferred tax assets when it is more likely than not that some or all of the deferred tax assets will not be realized. If our management had made these determinations on a different basis, our tax expense, assets and liabilities could be different. During the quarter ended October 28, 2006, we established an additional valuation allowance of \$1.3 million on all state net deferred tax assets. During fiscal 2005, we established an additional valuation reserve of \$14.4 million for state net operating loss carryforwards and wrote off \$4.0 million in deferred tax assets no longer deductible as a result of changes in state income tax laws in Ohio.

Following the completion of the DSW IPO in June 2005, DSW is no longer included in Retail Ventures consolidated federal tax return.

**RESULTS OF OPERATIONS**

The following table sets forth, for the periods indicated, the percentage relationships to net sales of the listed items included in the Company's Consolidated Statements of Operations.

|   | Three months ended     |                        | Nine months ended      |                        |
|---|------------------------|------------------------|------------------------|------------------------|
|   | October<br>28,<br>2006 | October<br>29,<br>2005 | October<br>28,<br>2006 | October<br>29,<br>2005 |
| Net sales   | 100.0%                 | 100.0%                 | 100.0%                 | 100.0%                 |
| Cost of sales   | (59.9)                 | (62.0)                 | (59.8)                 | (61.2)                 |
| Gross profit  | 40.1                   | 38.0                   | 40.2                   | 38.8                   |
| Selling, general and administrative expenses            | (38.3)                 | (38.9)                 | (38.5)                 | (39.9)                 |
| Change in fair value of derivatives                     | (3.9)                  | 9.0                    | (5.1)                  | (3.4)                  |
| License fees and other income                           | 0.2                    | 0.2                    | 0.3                    | 0.3                    |
| Operating (loss) profit                                 | (1.9)                  | 8.3                    | (3.1)                  | (4.2)                  |
| Interest income   | 0.3                    | 0.1                    | 0.3                    |                        |
| Interest expense  | (1.5)                  | (0.5)                  | (1.0)                  | (1.1)                  |
| (Loss) income before income taxes and minority interest | (3.1)                  | 7.9                    | (3.8)                  | (5.3)                  |
| (Provision) benefit for income taxes                    | (0.4)                  | 0.2                    | (0.6)                  | 0.1                    |
| (Loss) income before minority interest                  | (3.5)                  | 8.1                    | (4.4)                  | (5.2)                  |
| Minority interest                                       | (0.8)                  | (0.5)                  | (0.8)                  | (0.2)                  |
| Net (loss) income                                       | (4.3)%                 | 7.6%                   | (5.2)%                 | (5.4)%                 |

**Table of Contents****THREE MONTHS ENDED OCTOBER 28, 2006 COMPARED TO THREE MONTHS ENDED OCTOBER 29, 2005**

*Net Sales.* Net sales increased \$41.5 million, or 5.6%, from \$746.1 million to \$787.6 million. Comparable store sales increased 2.3% and, by segment, were:

|                   | Three months ended     |                     |
|-------------------|------------------------|---------------------|
|                   | October<br>28,<br>2006 | October 29,<br>2005 |
|                   | Increase (Decrease)    |                     |
| Value City        | 1.4%                   | (1.0)%              |
| DSW               | 2.6%                   | 3.5%                |
| Filene s Basement | 4.5%                   | 2.1%                |
| Total             | 2.3%                   | 1.0%                |

Value City net sales were \$341.2 million for the three months ended October 28, 2006, a \$0.5 million decrease over the comparable period, or a 0.1% decrease. Comparable store sales increased 1.4% over the comparable period. Value City operated one less store in the fiscal 2006 quarter. This store had sales of \$5.1 million during the three months ended October 29, 2005. Beginning in fiscal 2005, Value City transitioned to a new merchandise strategy which includes more name brand merchandise, better assortments and more upfront purchasing. The transition occurred throughout fiscal 2005 and was substantially in place for the women s and shoe category during the third quarter of fiscal 2005. The transition of the mens and hardlines categories was in place as of the three months ended October 28, 2006. The childrens and jewelry categories are still in transition. The increase in comparable sales at Value City is comprised of increases in ladies and mens categories of 4.8% and 6.7%, respectively and declines of 7.0%, 2.0%, 2.7% and 3.5% in the childrens, hardlines, intimate apparel and jewelry categories, respectively. The intimate apparel and jewelry categories represent 2.4% and 2.8% of total comparative store sales, respectively. During the third quarter of fiscal 2006, the average number of transactions in the Value City stores decreased 4.0% while the average unit retail increased 8.1%. The number of units in the basket decreased 2.3% reflecting an average retail customer basket increase of 5.6%.

DSW net sales were \$332.2 million for the three months ended October 28, 2006, a \$30.0 million increase over the comparable period, or a 9.9% increase. Comparable store sales in the quarter improved 2.6%. The increase in DSW sales includes a net increase of 18 DSW stores, three affiliated leased shoe departments and 14 non-affiliated leased shoe departments. The DSW store locations and the leased shoe departments opened subsequent to October 29, 2005 added \$17.2 million and \$1.9 million, respectively. DSW comparable sales in the merchandise categories of womens and athletics had increases of 3.3% and 8.2%, respectively. The mens and accessories categories decreased by 0.4% and 3.4%, respectively. The increases in womens were in the casual class, while the fashion class continues to be the best performing class in the athletic category. The decrease in the accessories category was due to the transition to a consignment program for shoe care products.

Filene s Basement net sales were \$114.2 million for the three months ended October 28, 2006, or a \$12.0 million increase over the comparable period, or an 11.8% increase. Comparable store sales increased 4.5% over the comparable period. During the third quarter of fiscal 2006, Filene s Basement opened four new stores with net sales of \$8.5 million. In addition, Filene s Basement

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closed one store during fiscal 2006 that was operating in the previous year. This store had net sales of \$0.9 million in the comparable three month period ended October 29, 2005. The merchandise categories of mens, ladies, and accessories had comparable sale increases of 5.7%, 2.7%, and 12.3%, respectively. The merchandise categories of childrens and jewelry had comparable sale decreases of 1.2% and 5.0 %, respectively. The childrens and jewelry categories represent 1.9% and 5.0% of total comparative stores sales, respectively. During the third quarter of fiscal 2006, the average number of transactions in the Filene s Basement stores increased 7.2% and the average unit retail increased 11.5%. The number of units in the basket increased 0.5% reflecting an average retail customer basket increase of 4.0%.

*Gross Profit.* Total gross profit increased \$31.8 million from \$283.7 million for the three months ended October 29, 2005 to \$315.5 million for the three months ended October 28, 2006. Gross profit, as a percent of sales, increased to 40.1% compared to 38.0% for the prior year s period. The increase in the overall margin rate is attributable to positive comparable margin results for all segments.

Gross profit, as a percent of sales by segment, was:

|                   | Three months ended     |                     |
|-------------------|------------------------|---------------------|
|                   | October<br>28,<br>2006 | October 29,<br>2005 |
| Value City        | 37.0%                  | 35.4%               |
| DSW               | 43.7%                  | 41.8%               |
| Filene s Basement | 38.4%                  | 35.6%               |
| Total             | 40.1%                  | 38.0%               |

Value City s gross profit increased \$5.5 million to \$126.4 million in the third quarter of fiscal 2006 from \$120.8 million in the third quarter of fiscal 2005, and increase as a percent of sales from 35.4% in the third quarter of fiscal 2005 to 37.0% in the third quarter of fiscal 2006. This increase is attributable to an increase in markup on goods available for sale and a decrease in markdown rate. Segment markdowns for the quarter were \$0.4 million less than the comparable prior year period.

DSW gross profit increased \$18.9 million to \$145.3 million in the third quarter of fiscal 2006 from \$126.4 million in the third quarter of fiscal 2005, and increased as a percent of net sales from 41.8% in the third quarter of fiscal 2005 to 43.7% in the third quarter of fiscal 2006. The increase as a percent of sales is primarily attributable to an increased initial markup and a reduction in markdowns as a percent of sales.

Filene s Basement gross profit increased \$7.4 million to \$43.8 million in the third quarter of fiscal 2006 from \$36.4 million in the third quarter of fiscal 2005, an increase as a percent of net sales from 35.6% in the third quarter of 2005 to 38.4% in the third quarter of 2006. The increase as a percent of sales is primarily attributable to an increased initial markup and lower markdowns as a percent of sales.

*Selling, General and Administrative Expenses.* Selling, general and administrative ( SG&A ) expenses increased \$11.5 million from \$290.4 million in the third quarter of fiscal 2005 to \$301.9 million for the third quarter of fiscal 2006. As a percent of sales, SG&A expense was 38.3% compared to 38.9% in the comparable quarter last year.



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SG&A expense, as a percent of sales by segment, was:

|                   | Three months ended     |                     |
|-------------------|------------------------|---------------------|
|                   | October<br>28,<br>2006 | October 29,<br>2005 |
| Value City        | 40.7%                  | 42.7%               |
| DSW               | 36.3%                  | 36.0%               |
| Filene s Basement | 38.9%                  | 37.0%               |
| Total             | 38.3%                  | 38.9%               |

The Value City segment's SG&A expense decreased \$6.8 million and 2.0% as a percent of sales for the three months ended October 28, 2006 compared to the three months ended October 29, 2005. The decrease in SG&A expenses is the result of fixed costs primarily in occupancy and salaries being leveraged against the current period sales.

DSW segment SG&A expense increased \$11.9 million and increased 0.3% as a percent of sales for the three months ended October 28, 2006 compared to the three months ended October 29, 2005. DSW SG&A expenses, excluding pre-opening costs, for DSW stores and leased shoe departments opened subsequent to October 29, 2005 was \$5.2 million for the three months ended October 28, 2006. Pre-opening costs, which are expensed as incurred, decreased approximately \$0.6 million to \$3.0 million during the three months ended October 28, 2006 compared with the three months ended October 29, 2005. These decreases were offset by increases in advertising and home office and corporate expenses of \$1.1 million and \$3.7 million, respectively, over the comparable prior year period.

Filene s Basement SG&A expenses increased \$6.6 million and increased 1.9% as a percent of sales for the three months ended October 28, 2006 compared to the three months ended October 29, 2005. SG&A increased as a percent of sales as a result of pre-opening expenses offset by personnel and occupancy expenses. Pre-opening costs increased in Filene s Basement by approximately \$2.5 million during the three months ended October 28, 2006 compared with the three months ended October 29, 2005.

*Change in Fair Value of Derivatives.* During the three months ended October 28, 2006 and October 29, 2005, the Company recorded a non-cash charge of \$2.6 million and reduction of expenses of \$67.0 million, respectively, representing the changes in fair value of the Conversion Warrants and Term Loan Warrants. During the three months ended October 28, 2006, a non-cash charge of \$28.0 million was recorded related to the change in the fair value of the conversion feature of the PIES from the date of issuance to October 28, 2006.

*License Fees and Other Income.* License fees and other income were \$2.2 million and \$1.6 million for the three months ended October 28, 2006 and October 29, 2005, respectively. License fees and other income are comprised of fees from licensees and vending income. These sources of income can vary based on customer traffic and contractual arrangements.

*Operating (Loss) Profit.* Operating loss for the quarter ended October 28, 2006 was \$14.8 million compared to an operating profit of \$61.9 million for the quarter ended October 29, 2005, a decline of \$76.7 million. Operating (loss) profit as a percent of sales was a loss of 1.9% and a profit of 8.3% for October 28, 2006 and October 29, 2005, respectively.

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Operating (loss) profit as a percent of sales by segment in the third quarter was:

|                   | Three months ended     |                     |
|-------------------|------------------------|---------------------|
|                   | October<br>28,<br>2006 | October 29,<br>2005 |
| Value City        | (3.3)%                 | (7.0)%              |
| DSW               | 7.6%                   | 5.9%                |
| Filene s Basement | 1.7%                   | 1.0%                |
| Total             | (1.9)%                 | 8.3%                |

The operating loss for the Corporate segment is due to the non-cash charge of \$2.6 million during the third quarter of fiscal 2006 compared with the reduction of expenses of \$67.0 million for the three months ended October 29, 2006, which represents the changes in fair value of the Conversion Warrants and Term Loan Warrants. During the three months ended October 28, 2006, \$28.0 million was recorded as a non-cash charge to reflect the change in the fair value of the conversion feature of the PIES from the date of issuance to October 28, 2006. There were no PIES outstanding during the three months ended October 29, 2005.

*Interest Expense, Net.* Net interest expense for the quarter ended October 28, 2006 increased \$6.7 million to \$10.0 million for the third quarter of fiscal 2006. The increase is due primarily to a \$3.9 million make-whole provision associated with the payment of \$49.5 million of Non-Convertible Loans which was recorded during the three months ended October 28, 2006, an increase of \$109.9 million in average borrowings and a decrease in our weighted average borrowing rate of 0.3% during the three months ended October 28, 2006, compared to the three months ended October 29, 2005. Interest income increased \$1.9 million over the same period last year due primarily to the increase in cash and short-term investments over the same period in the prior year.

*Income Taxes.* The three months ended October 28, 2006 reflects a tax expense of \$3.4 million or a negative 13.8% effective tax rate as compared to negative 3.1% for the three months ended October 29, 2005. The effective tax rate of negative 13.8% reflects the negative impact of the change in fair value on the mark to market accounting for the Term Loan Warrants, Conversion Warrants and conversion feature of the PIES included for book income but not tax income and an additional valuation allowance of \$1.3 million on all state net deferred tax assets.

*Minority Interest.* For the third quarter of fiscal 2006, the net loss increased by \$1.9 million compared to the third quarter of fiscal 2005, to reflect that portion of DSW operations attributable to minority shareholders' interests.

*Net (Loss) Income.* For the third quarter of fiscal 2006, net loss increased \$90.5 million from the third quarter of fiscal 2005 and represents a negative 4.3% versus 7.6% of net sales, respectively. The net loss for the third quarter of fiscal 2006 was primarily attributable to the \$30.6 million non-cash change in fair value of the warrants and conversion feature of the PIES. The net income for the third quarter of fiscal 2005 was primarily attributable to the \$67.0 million non-cash change in fair value of warrants.

**Table of Contents****NINE MONTHS ENDED OCTOBER 28, 2006 COMPARED TO NINE MONTHS ENDED OCTOBER 29, 2005**

*Net Sales.* Net sales increased \$100.7 million, or 4.8%, from \$2,092.9 million to \$2,193.6 million. Comparable store sales increased 2.1% and, by segment, were:

|                   | Nine months ended      |                     |
|-------------------|------------------------|---------------------|
|                   | October<br>28,<br>2006 | October 29,<br>2005 |
|                   | Increase (Decrease)    |                     |
| Value City        | 0.6%                   | (4.6)%              |
| DSW               | 3.0%                   | 3.7%                |
| Filene's Basement | 4.8%                   | 1.9%                |
| Total             | 2.1%                   | (0.9)%              |

Value City's net sales were \$946.0 million in the nine months ended October 28, 2006, an \$8.3 million decrease over the comparable period, or a 0.9% decrease. Comparable stores sales increase over the comparable period was primarily due to an average unit retail increase offset by a decrease in the number of transactions. All stores in the segment are in the comparative stores base. In addition, during the fiscal 2006 period, Value City operated one less store than at October 29, 2005. This store had net sales of \$14.5 million in the nine month period ended October 29, 2005. Comparable sales is comprised of decreases in hardlines, childrens, intimate apparel and jewelry of 8.2%, 9.2%, 8.4% and 5.4%, respectively. Comparable sales of ladies and mens increased 6.4% and 6.3%, respectively. During the nine months ended October 28, 2006, the average number of transactions in the Value City stores decreased by 5.8% while the average unit retail increased 13.4%. The number of units in the basket decreased 5.7% and the average customer basket increased 6.9%. Sales have been impacted as a result of the decrease in the number of transactions and the exiting of health and beauty aids, non-gourmet foods and certain other hardlines businesses due to changes in the merchandising strategy.

DSW net sales were \$950.0 million in the nine months ended October 28, 2006, an \$89.7 million increase over the comparable period, or a 10.4% increase. Comparable store sales in the nine months ended October 28, 2006 improved 3.0%. The increase in DSW sales includes a net increase of 18 DSW stores three affiliated leased shoe departments and 14 non-affiliated leased shoe departments. The DSW store locations and the leased shoe departments opened subsequent to October 29, 2005, added \$31.2 million and \$3.1 million, respectively, in sales over the comparable nine month period in fiscal 2005. DSW comparable sales in the merchandise categories of womens, athletics, mens and accessories had increases of 4.0%, 4.0%, 0.2% and 0.8%. The increase in the womens sales category was driven by increases in the casual class, while the increase in the athletic category was the result of an increase in the women's and men's fashion classes. The increase in the men's was driven by the young men's class. The increase in the accessories category was driven by an increase in handbags, partially offset by the transition to a consignment program for shoe care products.

Filene's Basement net sales were \$297.6 million in the nine months ended October 28, 2006, a \$19.3 million increase over the comparable period, or a 6.9% increase. Comparable store sales increased 4.8% over the comparable period. During the nine months ended October 28, 2006, Filene's Basement operated four stores, not opened as of October 29, 2005, with net sales of \$8.5 million. In addition, Filene's Basement closed one store during fiscal 2006 that was operating in the previous

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year. This store had net sales of \$2.6 million in the nine month period ended October 29, 2005. Merchandise categories of mens, ladies and childrens had comparable sale increases of 6.3%, 2.4% and 10.6%, respectively. The jewelry and home goods categories had comparable sales decreases of 2.1% and 2.0%, respectively. The childrens and jewelry categories represented 2.0% and 5.5% of total comparative stores sales during the nine months ended October 28, 2006, respectively. The increase in childrens was due primarily to the sales of childrens clothes ages four through seven. During the nine months ended October 28, 2006, the average number of transactions in the Filene's Basement stores increased 1.6% while the average unit retail increased 6.4%. The number of units in the basket increased 0.5% reflecting an average retail customer basket increase of 4.7%.

*Gross Profit.* Total gross profit increased \$69.6 million from \$811.5 million during the nine months ended October 29, 2005. Gross profit, as a percent of sales, increased to 40.2% for the nine months ended October 28, 2006 compared to 38.8% for the comparable prior year period. The increase in the overall margin rate is attributable to positive comparable margin results for all segments.

Gross profit, as a percent of sales by segment, was:

|                   | Nine months ended      |                     |
|-------------------|------------------------|---------------------|
|                   | October<br>28,<br>2006 | October 29,<br>2005 |
| Value City        | 37.7%                  | 36.6%               |
| DSW               | 43.5%                  | 42.6%               |
| Filene's Basement | 37.1%                  | 34.4%               |
| Total             | 40.2%                  | 38.8%               |

Value City's gross profit increased \$7.6 million to \$356.9 million in the nine-month period ended October 28, 2006 from \$349.4 million in the comparable period of fiscal 2005, and increased as a percent of net sales to 37.7% from 36.6% in the same respective periods. Value City's margin rate increase is attributable to a shift in strategy toward more name brand merchandise and better assortments at compelling prices. The margin on goods available for sale increased and total markdowns were \$15.7 million less during the nine months ended October 28, 2006 than the prior year's comparable period.

DSW's gross profit increased \$47.1 million to \$413.6 million in the nine-month period ended October 28, 2006 from \$366.5 million in the same nine-month period of fiscal 2005, and increased as a percent of net sales to 43.5% from 42.6% during the same respective periods. The increase is attributable to an increased initial markup and a reduction of the internal shrink accrual rate that resulted in an increase in gross profit of \$1.0 million in the nine month period ended October 28, 2006 over the comparable prior year period.

Filene's Basement's gross profit increased \$14.9 million to \$110.5 million in the nine-month period ended October 28, 2006 from \$95.6 million in the comparable period of fiscal 2005, and increased as a percent of net sales to 37.1% from 34.4% during the same respective periods. The increase is primarily due to an increased initial markup and lower markdowns as a percent of sales.

*Selling, General and Administrative Expenses.* SG&A expenses increased \$9.0 million from \$835.3 million during the nine-month period ended October 29, 2005 to \$844.3 million for the nine-month period ended October 28, 2006. As a percent of sales, SG&A expense was 38.5% for the nine months ended October 28, 2006 compared to 39.9% for the comparable prior year period. Total

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SG&A expense associated with new DSW stores and new leased shoe departments, not opened as of October 29, 2005, excluding pre-opening costs, was \$9.3 million for the nine months ended October 28, 2006. Pre-opening costs increased approximately \$0.4 million during the nine months ended October 28, 2006 compared to the nine months ended October 29, 2005. During the nine months ended October 28, 2006, the Company recorded a reduction of expenses of \$2.8 million relating to the proceeds from the settlement of the Visa Check/Master Money Antitrust Litigation. During the nine months ended October 29, 2005, the Company recorded a one-time decrease in workers compensation expense of \$3.7 million as a result of the completion of a bureau of workers compensation audit and DSW accrued \$6.5 million related to the estimated liability for credit card data theft.

SG&A expense, as a percent of sales by segment, was:

|                   | Nine months ended      |                     |
|-------------------|------------------------|---------------------|
|                   | October<br>28,<br>2006 | October 29,<br>2005 |
| Value City        | 41.4%                  | 43.2%               |
| DSW               | 35.6%                  | 36.5%               |
| Filene s Basement | 40.5%                  | 41.2%               |
| Total             | 38.5%                  | 39.9%               |

The Value City segment SG&A expense decreased \$21.4 million to \$391.2 million for the nine months ended October 28, 2006 from \$412.6 million for the nine months ended October 29, 2005, which represented 41.4% and 43.2% of net sales, respectively. SG&A decreased as a percent of sales as a result of fixed costs primarily in occupancy and salaries being leveraged against the current period sales and a \$2.2 million credit from a credit card antitrust settlement which was received during the nine months ended October 28, 2006. During the nine months ended October 28, 2006, Value City operated one less store than at October 29, 2005. During the nine months ended October 29, 2005, Value City recorded a charge of approximately \$1.7 million relating to the operating lease for a store closing and an additional \$0.2 million for other store closing costs.

DSW SG&A expense increased \$24.7 million to \$338.5 million nine months ended October 28, 2006 from \$313.8 million for the nine months ended October 29, 2005, which represented 35.6% and 36.5% of net sales, respectively. Operating costs for the nine months ended October 29, 2005 included a charge of \$6.5 million related to an estimate for potential losses related to the theft of credit card and other purchase information. Included in the DSW SG&A expenses are costs, excluding pre-opening costs, associated with 18 new DSW stores and 14 new leased shoe departments opened subsequent to October 29, 2005 of \$8.7 million and \$0.6 million, respectively, for the nine months ended October 28, 2006. Pre-opening costs, which are expensed as incurred, decreased approximately \$1.7 million during the nine months ended October 28, 2006 compared with the nine months ended October 29, 2005. The store occupancy expense increased as a result of increases in lease expense for new stores and an impairment charge of \$0.8 million. Advertising costs decreased \$3.3 million for the nine months ended October 28, 2006 compared to the comparable period in the prior year and DSW recorded a benefit of \$0.6 million from a settlement of a credit card antitrust agreement during the nine months ended October 28, 2006. Warehouse expense decreased as a result of improved operational efficiencies achieved through the use of electronic shipping information and increased unit volumes. These decreases were offset by increases in home office and corporate expenses of \$6.1 million during the nine months ended October 28, 2006 over

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the comparable prior year period, not including the accrual in fiscal 2005 for the data theft previously discussed. Filene's Basement SG&A expense increased \$5.9 million to \$120.5 million for the nine months ended October 28, 2006 from \$114.6 million for the nine months ended October 29, 2005, which represented 40.5% and 41.2% of net sales, respectively. SG&A decreased as a percent of sales as a result of fixed costs, primarily in occupancy and salaries, being leveraged against the current period sales. Pre-opening costs, which are expensed as incurred, increased in Filene's Basement by approximately \$2.1 million during the nine months ended October 28, 2006, compared to the nine months ended October 29, 2005.

*Change in Fair Value of Derivatives.* During the nine months ended October 28, 2006 and October 29, 2005, the Company recorded a non-cash charge of \$82.7 million and \$70.6 million, respectively, representing the changes in fair value of the Conversion Warrants and Term Loan Warrants. During the nine months ended October 28, 2006, \$28.0 million was recorded related to the change in the fair value of the conversion feature of the PIES from the date of issuance to October 28, 2006.

*License Fees and Other Income.* License fees and other income were \$5.4 million and \$7.1 million for the nine months ended October 28, 2006 and October 29, 2005, respectively. License fees and other income are comprised of fees from licensees and vending income. These sources of income can vary based on customer traffic and contractual arrangements. As a result of changes in state tax regulations in the State of Ohio, we have complied with the State's new Commercial Activity Tax. We have reflected in the nine months ended October 29, 2005 a \$2.2 million benefit of which \$1.7 million and \$0.5 million is attributable to the Value City and DSW segments, respectively.

*Operating Loss.* Operating loss for the nine months ended October 28, 2006 was \$68.5 million compared to an operating loss of \$87.3 million for the nine months ended October 29, 2005, an improvement of \$18.8 million. Operating (loss) profit as a percent of sales by segment, for the nine months ended October 28, 2006 and October 29, 2005, was:

|                   | Nine months ended      |                     |
|-------------------|------------------------|---------------------|
|                   | October<br>28,<br>2006 | October 29,<br>2005 |
| Value City        | (3.3)%                 | (6.1)%              |
| DSW               | 8.0%                   | 6.2%                |
| Filene's Basement | (1.0)%                 | (4.3)%              |
| Total             | (3.1)%                 | (4.2)%              |

The operating loss for the Corporate segment is due to the non-cash charge of \$110.7 million versus \$70.6 million for the nine months ended October 28, 2006 and October 29, 2005, respectively, which represents the changes in fair value of the Conversion Warrants and Term Loan Warrants. During the nine months ended October 28, 2006, \$28.0 million was recorded related to the change in the fair value of the conversion feature of the PIES from the date of issuance to October 28, 2006. There were no PIES outstanding during the nine months ended October 29, 2005.

*Interest Expense, Net.* Net interest expense for the nine months ended October 28, 2006 decreased \$8.5 million, from \$23.3 million for the nine months ended October 29, 2005 to \$14.8 million. The

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decrease is due primarily to a decrease of 1.0% in the weighted average borrowing rate, the write-off in the nine months ended October 29, 2005 of unamortized debt issuance costs for the Company's term loans and original revolving credit facility of \$2.0 million and a decrease of \$49.0 million in average borrowings during the nine months ended October 28, 2006 compared to the nine months ended October 29, 2005. Interest income increased \$5.7 million over the same period last year. The increase in interest income is due primarily to the net increase in cash and short-term investments over the same period in the prior year.

*Income Taxes.* The effective tax rate for the nine months ended October 28, 2006 was negative 16.5% as compared to 1.5% for the nine months ended October 29, 2005. The tax rate of negative 16.5% reflects the negative impact of the change in fair value on the mark to market accounting for the Term Loan Warrants, Conversion Warrants and convertible feature of the PIES included for book income but not tax income. The tax rate for the nine months ended October 29, 2005 also included the write-off of \$5.2 million of deferred tax assets no longer deductible as a result of changes in state tax regulations in Ohio and the increase in the valuation allowance of \$5.5 million provided for state net operating loss carry forwards. The effective tax rate for the nine months ended October 28, 2006 included an additional valuation allowance of \$1.3 million for state net deferred tax assets.

*Minority Interest.* For the nine-month period ended October 28, 2006, the minority interest charge increased by \$14.7 million to reflect that portion of DSW operations attributable to minority shareholders for the period subsequent to the IPO.

*Net Loss.* For the nine-month period ended October 28, 2006, net loss increased \$2.7 million from the nine-month period ended October 29, 2005 and represents a negative 5.2% versus a negative 5.4% of net sales, respectively. The net loss for the nine month period ended October 28, 2006, was primarily attributable to the \$82.7 million non-cash change in fair value of warrants and \$28.0 million non-cash change in fair value of the conversion feature of the PIES recorded during the nine months ended October 28, 2006. The net loss for the nine months ended October 29, 2005, was primarily attributable to the \$70.6 million non-cash change in fair value of warrants partially offset by a decrease in workers' compensation expense of \$3.7 million as a result of the completion of a bureau of workers' compensation audit.

**SEASONALITY**

Our business is affected by the pattern of seasonality common to most retail businesses. Historically, the majority of our sales and operating profit have been generated during the early spring, back-to-school and Christmas selling seasons for our Value City segment and, more recently, our Filene's Basement segment. DSW net sales have typically been higher in spring and early fall, when DSW's customers' interest in new seasonal styles increases.

**LIQUIDITY AND CAPITAL RESOURCES**

During the nine months ended October 28, 2006, Retail Ventures received \$31.5 million in connection with the exercises of Convertible Warrants for 7,000,000 common shares at an exercise price of \$4.50 per share

Our primary ongoing cash requirements are for seasonal and new store inventory purchases and capital expenditures in connection with expansion, remodeling and information technology

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development. DSW expects to invest in inventory and fixtures during the fiscal fourth quarter of 2006 related to an amended and restated supply agreement with Stein Mart to operate 102 additional leased locations. The primary sources of funds for these liquidity needs are cash flow from operations and credit facilities. Our working capital and inventory levels typically build throughout the year and reach the highest level in the fall, peaking during the holiday selling season.

Net working capital was \$363.6 million and \$185.0 million at October 28, 2006 and January 28, 2006, respectively. The increase in net working capital is primarily due to the increased cash and cash equivalents, short-term investments and increased inventory levels offset by an increase in accounts payable. Current ratios at those dates were 1.5 and 1.3, respectively.

Net cash provided by operating activities was \$9.6 million for the nine months ended October 28, 2006 as compared to \$70.6 million used in operating activities for the nine months ended October 29, 2005. The increase of net cash provided by operating activities is primarily due to an increase of the charge for the change in the fair value of derivatives of \$40.1 million and a \$2.7 million decrease in net loss for the first nine months of fiscal 2006 compared to the same period in the prior year.

Net cash paid for property and equipment was \$33.3 million and \$33.4 million for the nine months ended October 28, 2006 and October 29, 2005, respectively, and excludes the impact of capital expenditures in accounts payable. During the nine months ended October 28, 2006, capital expenditures included \$18.7 million for new stores, \$11.8 million for improvements in existing stores, \$2.2 million for office and warehousing and \$4.6 million for information technology equipment upgrades and new systems. Subsequent to the end of the quarter, DSW signed a lease for additional office space. The capital expense related to the additional office space will be approximately \$10.0 million, the majority of which we expect to incur during the fiscal fourth quarter of 2006.

On June 11, 2002, Value City Department Stores, Inc., together with certain other principal subsidiaries of Retail Ventures, entered into a \$525.0 million refinancing that consisted of three separate credit facilities (collectively, the **Prior Credit Facilities**): (i) a three-year \$350.0 million revolving credit facility (the **Revolving Credit Facility**), (ii) two \$50.0 million term loan facilities provided equally by Cerberus and SSC (the **Term Loans**), and (iii) an amended and restated \$75.0 million senior subordinated convertible loan, initially entered into by us on March 15, 2000, which is held equally by Cerberus and SSC (the **Convertible Loan**). Prior to their amendment in July 2005 discussed below, these **Prior Credit Facilities** were guaranteed by Retail Ventures and substantially all of its subsidiaries, including DSW. These **Prior Credit Facilities** were also subject to an Intercreditor Agreement, which provided for an established order of payment of obligations from the proceeds of collateral upon default (the **Intercreditor Agreement**).

On July 5, 2005, Retail Ventures amended, or amended and restated, its then-existing credit facilities, including certain facilities under which DSW had rights and obligations as a co-borrower and co-guarantor, and replaced them with an aggregate \$475.0 million of financing that consists of three separate credit facilities, each of which remained outstanding as of October 28, 2006: (i) a four-year amended and restated \$275.0 million revolving credit facility (the **VCDS Revolving Loan**) under which Value City, Retail Ventures and certain subsidiaries of Retail Ventures (other than DSW and DSWSW) are co-borrowers or co-guarantors; (ii) a five-year \$150.0 million revolving credit facility (the **DSW Revolving Loan**) under which DSW and DSWSW are co-borrowers and co-guarantors; and (iii) an amended and restated \$0.5 million senior non-convertible loan facility, which is held equally by Cerberus and SSC (the **Non-Convertible Loan**), under which Value City is the borrower and Retail



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Ventures and certain subsidiaries of Retail Ventures (other than DSW and DSWSW) are co-guarantors. On August 16, 2006, Retail Ventures issued \$125.0 million of Premium Income Exchangeable Securities (PIES). On September 15, 2006, Retail Ventures closed on the exercise by the sole underwriter of its entire option to purchase an additional aggregate principal amount of \$18,750,000 of PIES. Collectively, the VCDS Revolving Loan, DSW Revolving Loan, Non-Convertible Loan and PIES are referred to as Credit Facilities.

The Company is not subject to any financial covenants; however, the Credit Facilities contain numerous restrictive covenants relating to the Company's management and operation. These non-financial covenants include, among other restrictions, limitations on indebtedness, guarantees, mergers, acquisitions, fundamental corporate changes, financial reporting requirements, budget approval, disposition of assets, investments, loans and advances, liens, dividends, stock purchases, transactions with affiliates, issuance of securities and the payment of and modifications to debt instruments under these agreements.

The Credit Facilities are described more fully below:

**Revolving Credit Facilities**

*\$275 Million Secured Revolving Credit Facility - The VCDS Revolving Loan*

On July 5, 2005, Retail Ventures and its affiliates amended and restated the Revolving Credit Facility (the June 2002 Revolving Credit Facility) which was originally entered into in June 2002. Pursuant to the VCDS Revolving Loan (i) DSW and DSWSW were released from their obligations under the June 2002 Revolving Credit Facility, (ii) the lenders released their liens on the shares of DSW's capital stock held by Retail Ventures and the capital stock of DSWSW held by DSW, and (iii) leasehold mortgages which had been granted by DSW and DSWSW in 2002 to secure obligations under the June 2002 Revolving Credit Facility were released. Under the VCDS Revolving Loan, Filene's Basement, Retail Ventures Jewelry, Inc. and certain Value City's wholly-owned subsidiaries are named as co-borrowers. The VCDS Revolving Loan is guaranteed by Retail Ventures and certain of its subsidiaries. Neither DSW nor DSWSW are borrowers or guarantors under the VCDS Revolving Loan. The VCDS Revolving Loan has borrowing base restrictions and provides for borrowings at variable interest rates based on LIBOR, the prime rate and the Federal Funds effective rate, plus a margin. In addition to the borrowing base restrictions, 10% of the facility is deemed an excess reserve and is not available for borrowing. Obligations under the VCDS Revolving Loan are secured by a lien on substantially all of the personal property of Retail Ventures and its wholly-owned subsidiaries, excluding shares of DSW owned by Retail Ventures. At October 28, 2006, \$119.1 million was available under the VCDS Revolving Loan. Direct borrowings aggregated \$110.5 million and \$17.3 million letters of credit were issued and outstanding. At January 28, 2006, \$63.5 million was available under the VCDS Revolving Loan. Direct borrowings aggregated \$88.0 million and \$19.0 million letters of credit were issued and outstanding. The maturity date of the VCDS Revolving Loan is the earlier of July 5, 2009 or the date that is 91 days prior to the maturity date of the Non-Convertible Loan.

**Table of Contents***\$150 Million Secured Revolving Credit Facility The DSW Revolving Loan*

Simultaneously with the amendment and restatement of the June 2002 Revolving Credit Facility, DSW entered into the DSW Revolving Loan. Under this facility, DSW and its wholly-owned subsidiary, DSWSW, are named as co-borrowers. The DSW Revolving Loan is subject to a borrowing base restriction and provides for borrowings at variable interest rates based on LIBOR, the prime rate and the Federal Funds effective rate, plus a margin. In addition, if at any time DSW utilizes over 90% of DSW's borrowing capacity under the facility, DSW must comply with a fixed charge coverage ratio test set forth in the facility document. DSW's and DSWSW's obligations under the DSW Revolving Loan are secured by a lien on substantially all of their personal property and a pledge of all of DSW's shares of DSWSW. At October 28, 2006 and January 28, 2006, \$134.2 million and \$136.4 million, respectively, was available under the DSW Revolving Loan and no direct borrowings were outstanding. At October 28, 2006 and January 28, 2006, \$15.8 million and \$13.6 million, respectively, in letters of credit were issued and outstanding. The maturity of the DSW Revolving Loan is July 5, 2010.

**Term Loans Related Parties**

From the inception in June 2002 through their amendment, discussed below, in July 2005, the Term Loans were comprised of a \$50.0 million Term Loan B and a \$50.0 million Term Loan C. All obligations under the Term Loans were senior debt and, subject to an Intercreditor Agreement, had the same rights and privileges as the June 2002 Revolving Credit Facility and the Convertible Loan. The Company and its principal subsidiaries were obligated on the Term Loans. During fiscal 2004, the Company extended the maturity dates of the Term Loans by one year. As a result, the maturity date of the Term Loans was extended to June 11, 2006, under substantially the same terms and conditions as the then-existing Term Loans. The Term Loans' stated rate of interest per annum depended on whether the Company elected to pay interest in cash or a payment-in-kind (PIK) option. During the first two years of the Term Loans, we had the option to pay all interest in PIK. During the final year of the Term Loans, the stated rate of interest was 15.0% if paid in cash or 15.5% if PIK and the PIK option was limited to 50% of the interest due. All interest was paid under the cash election. The principal balance of the Term Loans was repaid in full on July 5, 2005.

The Company issued 2,954,792 Term Loan Warrants to purchase RVI Common Shares, at an initial exercise price of \$4.50 per share, to Cerberus and SSC in connection with the Term Loan C. Prior to their amendment in July 2005, the Term Loan Warrants were exercisable at any time prior to June 11, 2012. In September 2002, Back Bay Capital Funding LLC (Back Bay) bought from each of Cerberus and SSC a \$3.0 million interest in each of their Term Loans, and received a corresponding portion of the Term Loan Warrants from each of Cerberus and SSC. We have granted the Term Loan C lenders registration rights with respect to the shares issuable upon exercise of the Term Loan Warrants.

*Amendment to Term Loans*

On July 5, 2005, the Company and its affiliates amended the Term Loans which had originally been entered into in June 2002. Pursuant to the July 2005 Fourth Amendment to Financing Agreement, (i) DSW was released from its obligations as a co-borrower, (ii) Value City repaid all the Term Loan indebtedness, and (iii) Retail Ventures amended the outstanding Term Loan Warrants to provide

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SSC, Cerberus and Back Bay the right, from time to time, in whole or in part, to (A) acquire Retail Ventures Common Shares at the then current conversion price (subject to the existing anti-dilution provisions), (B) acquire from Retail Ventures Class A Common Shares of DSW at an exercise price per share equal to the price of shares sold to the public in DSW's IPO (subject to anti-dilution provisions similar to those in the existing Term Loan Warrants), or (C) acquire a combination thereof. Effective November 23, 2005, Back Bay transferred and assigned its Term Loan Warrants to Millennium. Although Retail Ventures does not intend or plan to undertake a spin-off of its DSW Common Shares to Retail Ventures' shareholders, in the event that Retail Ventures does effect such a spin-off in the future, the holders of outstanding unexercised Term Loan Warrants will receive the same number of DSW Class A Common Shares that they would have received had they exercised their Term Loan Warrants in full for Retail Ventures Common Shares immediately prior to the record date of such spin-off, without regard to any limitations on exercise contained in the Term Loan Warrants. Following the completion of any such spin-off, the Term Loan Warrants will be exercisable solely for Retail Ventures Common Shares.

**Senior Subordinated Convertible Loan – Related Parties***\$75 Million Senior Subordinated Convertible Loan*

In June 2002, the Company and its affiliates amended and restated the Convertible Loan dated March 15, 2000. As amended in 2002, borrowings under the Convertible Loan bore interest at 10% per annum. At our option, interest could be PIK during the first two years, and thereafter, at our option, up to 50% of the interest due may be PIK until maturity. PIK interest accrued with respect to the Convertible Loan was added to the outstanding principal balance, on a quarterly basis, and is payable in cash upon the maturity of the debt. Prior to its amendment and restatement in July 2005, the Convertible Loan was guaranteed by all our principal subsidiaries and was secured by a lien on assets junior to liens granted in favor of the lenders on the Revolving Credit Facility and Term Loans.

*\$50 Million Second Amended and Restated Senior Loan Agreement – The Non-Convertible Loan*

On July 5, 2005, the Company and its affiliates amended and restated the Convertible Loan. Pursuant to the Non-Convertible Loan, (i) DSW was released from its obligations as a co-guarantor, (ii) Value City repaid \$25.0 million of the Convertible Loan, (iii) the remaining \$50.0 million Convertible Loan was converted into a non-convertible loan, (iv) the capital stock of DSW held by Retail Ventures continued to secure the Non-Convertible Loan, and (v) Retail Ventures issued to SSC and Cerberus the Conversion Warrants which will be exercisable from time to time until the later of June 11, 2007 and the repayment in full of Value City's obligations under the Non-Convertible Loan. The maturity date of the Non-Convertible Loan was June 10, 2009 and it was not eligible for prepayment until June 10, 2007. Under the Conversion Warrants, SSC and Cerberus will have the right, from time to time, in whole or in part, to (i) acquire Retail Ventures Common Shares at the conversion price referred to in the Non-Convertible Loan (subject to existing anti-dilution provisions), (ii) acquire from Retail Ventures Class A Common Shares of DSW at an exercise price per share equal to the price of the shares sold to the public in DSW's IPO (subject to anti-dilution provisions similar to those in the existing Term Loan Warrants held by SSC and Cerberus), or (iii) acquire a combination thereof. Although Retail Ventures does not intend or plan to undertake a spin-off of its DSW Common Shares to Retail Ventures' shareholders, in the event that Retail Ventures does effect such a spin-off in the future, the holders of outstanding unexercised Conversion Warrants will receive

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the same number of DSW Common Shares that they would have received had they exercised their Conversion Warrants in full for Retail Ventures Common Shares immediately prior to the record date of such spin-off, without regard to any limitations on exercise contained in the Conversion Warrants. Following the completion of any such spin-off, the Conversion Warrants will be exercisable solely for Retail Ventures Common Shares.

On August 16, 2006, the Non-Convertible Loan was amended for a third time whereby the Company (i) paid \$49.5 million of the then aggregate \$50.0 million outstanding balance, (ii) secured the remaining \$0.5 million balance with cash collateral accounts, (iii) pledged DSW stock sufficient for the exercise of the Convertible Warrants, and (iv) obtained a release of the capital stock of DSW held by Retail Ventures used to secure the Non-Convertible Loan. The final maturity date is the earlier of (i) June 10, 2009 or (ii) the date that the Convertible Warrants held by the Lender, are exercised.

**\$143,750,000 Premium Income Exchangeable Securities<sup>SM</sup> (PIES)**

On August 10, 2006, Retail Ventures announced the pricing of its 6.625% Mandatorily Exchangeable Notes due September 15, 2011, or PIES (Premium Income Exchangeable Securities<sup>SM</sup>) in the aggregate principal amount of \$125,000,000. The closing of the transaction took place on August 16, 2006. On September 15, 2006, Retail Ventures closed on the exercise by the sole underwriter of its entire option to purchase an additional aggregate principal amount of \$18,750,000 of PIES.

The PIES bear a coupon at an annual rate of 6.625% of the principal amount, payable quarterly in arrears on March 15, June 15, September 15 and December 15 of each year, commencing on December 15, 2006 and ending on September 15, 2011. Except to the extent RVI exercises its cash settlement option, the PIES are mandatorily exchangeable, on the maturity date, into Class A Common Shares of DSW, no par value per share, which are issuable upon exchange of DSW Class B Common Shares, no par value per share, beneficially owned by RVI. On the maturity date, each holder of the PIES will receive a number of DSW Class A Common Shares per \$50.0 principal amount of PIES equal to the exchange ratio described in the RVI prospectus filed with the SEC on August 11, 2006, or if RVI elects, the cash equivalent thereof or a combination of cash and DSW Class A Common Shares. The exchange ratio is equal to the number of DSW Class A Common Shares determined as follows: (i) if the applicable market value of DSW Class A Common Shares equals or exceeds \$34.95, the exchange ratio will be 1.4306 shares; (ii) if the applicable market value of DSW Class A Common Shares is less than \$34.95 but greater than \$27.41, the exchange ratio will be between 1.4306 and 1.8242 shares; and (iii) if the applicable market value of DSW Class A Common Shares is less than or equal to \$27.41, the exchange ratio will be 1.8242 shares, subject to adjustment as provided in the PIES. The maximum aggregate number of DSW Class A Common Shares deliverable upon exchange of the PIES is 4,560,500 DSW Class A Common Shares (or 5,244,575 DSW Class A Common Shares if the underwriter exercises in full its option to purchase additional PIES pursuant to the underwriting agreement), subject to adjustment as provided in the PIES.

RVI used the net proceeds of the offering to repay the approximately \$49.7 million remaining balance of an intercompany note due to Value City, and Value City used such proceeds and other funds to repay \$49.5 million of the outstanding principal amount of its \$50.0 million Non-Convertible Loan, together with fees and expenses. The balance of the net proceeds was applied for general corporate purposes, which included the repayment of approximately \$36.5 million of borrowings under the VCDS Revolving Loan.

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*Contractual Obligations and Off-Balance Sheet Arrangements*

During the current year, we have continued to enter into various construction commitments, including capital items to be purchased for projects that are under construction or for which a lease has been signed. Our obligations under these commitments aggregated approximately \$4.2 million at October 28, 2006. In addition, we signed lease agreements for 30 new store locations with annual aggregate rent of \$11.4 million and average terms of approximately 10 years.

Associated with the new lease agreements, we will receive approximately \$9.2 million of tenant improvement allowances which will be used to fund future capital expenditures.

The Company has no off-balance sheet arrangements as of October 28, 2006 as that term is defined by the SEC.

**PROPOSED ACCOUNTING STANDARDS**

The FASB periodically issues SFAS, some of which require implementation by a date falling within or after the close of the fiscal year. See Note 3 to the Condensed Consolidated Financial Statements for a discussion of the new accounting standards issued or implemented during the nine months ended October 28, 2006.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to market risk from changes in interest rates, which may adversely affect our financial position, results of operations and cash flows. In seeking to minimize the risks from interest rate fluctuations, we manage exposures through our regular operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. We do not use financial instruments for trading or other speculative purposes and are not party to any leveraged financial instruments.

We are exposed to interest rate risk primarily through our borrowings under the VCDS Revolving Loan and the DSW Revolving Loan. At October 28, 2006, direct borrowings aggregated \$110.5 million and an additional \$33.1 million of letters of credit were outstanding against these revolving credit facilities.

A hypothetical 100 basis point increase in interest rates on our variable rate debt outstanding for the nine months ended October 28, 2006, net of income taxes, would have an approximate \$0.5 million impact on our financial position, liquidity and results of operations.

**Derivative Instruments**

For derivatives that are not designated as hedges under SFAS No. 133, changes in the fair values are recognized in earnings in the period of change. Retail Ventures estimates the fair value of derivatives based on pricing models using current market rates and records all derivatives on the balance sheet at fair value.

**Table of Contents***Warrants*

During fiscal 2005, subsequent to the first quarter, the Company recorded a charge related to the initial recording and subsequent change in the fair value of its Warrants of \$134.2 million. As of October 28, 2006, the aggregate fair value liability recorded relating to both the Term Loan Warrants and Conversion Warrants was \$174.3 million. The \$125.5 million value ascribed to the Conversion Warrants was estimated as of October 28, 2006 using the Black-Scholes Pricing Model with the following assumptions: risk-free interest rate of 4.72%; expected life of 2.6 years; expected volatility of 45.0%; and an expected dividend yield of 0%. The \$8.7 million value ascribed to the Term Loan Warrants was estimated as of October 28, 2006 using the Black-Scholes Pricing Model with the following assumptions: risk-free interest rate of 4.64%; expected life of 5.6 years; expected volatility of 45.0%; and an expected dividend yield of 0%. As the Warrants may be exercised for either common shares of RVI or common shares of DSW owned by RVI, the settlement of the Warrants will not result in a cash outlay by the Company.

*Conversion Feature of PIES*

During the three and nine months ended October 28, 2006, the Company recorded a charge related to the change in fair value of the conversion feature of the PIES from the date of issuance to October 28, 2006 of \$28.0 million. As of October 28, 2006, the fair value liability recorded for the conversion feature was \$39.7 million. The fair value was estimated using the Black-Scholes Pricing Model with the following assumptions: risk-free interest rate of 5.2%; expected life of 5 years; expected volatility of 40.5%; and an expected dividend yield of 0%. The fair value of the conversion feature at the date of issuance of \$11.7 million is equal to the amount of the discount of the PIES and will be amortized into interest expense over the term of the PIES.

**Item 4. Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities and Exchange Act of 1934, as amended (the Exchange Act) is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, to allow timely decisions regarding required disclosures.

The Company, under the supervision and with the participation of its management, including its principal executive officer and principal financial officer, performed an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on that evaluation, the Company's principal executive and principal financial officers concluded, as of October 28, 2006, that such disclosure controls and procedures were effective.

No change in the Company's internal control over financial reporting occurred during the Company's quarter ended October 28, 2006 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings.**

As previously reported, on March 8, 2005, Retail Ventures announced that it had learned of the theft of credit card and other purchase information from a portion of DSW customers. On April 18, 2005, Retail Ventures issued the findings from its investigation into the theft. The theft covered transaction information involving approximately 1.4 million credit cards and data from transactions involving approximately 96,000 checks.

DSW and Retail Ventures contacted and continue to cooperate with law enforcement and other authorities with regard to this matter. The Company is involved in several legal proceedings arising out of this incident, including two putative class action lawsuits, which seek unspecified monetary damages, credit monitoring and other relief. Each of the two lawsuits seeks to certify a different class of consumers. One of the lawsuits seeks to certify a nationwide class that would include every consumer who used a credit card, debit card, or check to make purchases at DSW between November 2004 and March 2005 and whose transaction data was taken during the data theft incident. The other lawsuit seeks to certify classes of consumers that are limited geographically to consumers who made purchases at certain stores in Ohio.

In connection with this matter, DSW entered into a consent order with the Federal Trade Commission ( FTC ), which has jurisdiction over consumer protection matters. The FTC published the final order on March 14, 2006, and copies of the complaint and consent order are available from the FTC 's Web site at <http://www.ftc.gov> and also from the FTC 's Consumer Response Center, Room 130, 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580.

DSW has not admitted any wrongdoing or that the facts alleged in the FTC 's proposed unfairness complaint are true. Under the consent order, DSW will pay no fine or damages. DSW has agreed, however, to maintain a comprehensive information security program and to undergo a biannual assessment of such program by an independent third party. There can be no assurance that there will not be additional proceedings or claims brought against DSW in the future. DSW has contested and will continue to vigorously contest the claims made against us and will continue to explore our defenses and possible claims against others.

DSW estimates that the potential exposure for losses related to this theft, including exposure under currently pending proceedings, ranges from approximately \$6.5 million to approximately \$9.5 million. Because of many factors, including the early development of information regarding the theft and recoverability under insurance policies, there is no amount in the estimated range that represents a better estimate than any other amount in the range. Therefore, in accordance with Financial Accounting Standard No. 5, *Accounting for Contingencies*, DSW has accrued a charge to operations in the first quarter of fiscal 2005 equal to the low end of the range set forth above, or \$6.5 million. As the situation develops and more information becomes available the amount of the reserve may increase or decrease accordingly. The amount of any such change may be material. As of October 28, 2006, the balance of the associated accrual for potential exposure was \$3.1 million.

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Although difficult to quantify, since the announcement of the theft, we have not discerned any material negative effect on sales trends we believe is attributable to the theft. However, this may not be indicative of the long-term developments regarding this matter.

The Company is involved in various other legal proceedings that are incidental to the conduct of its business. The Company estimates the range of liability related to pending litigation where the amount and range of loss can be estimated. The Company records its best estimate of a loss when the loss is considered probable. Where a liability is probable and there is a range of estimated loss, the Company records the minimum estimated liability related to the claim. In the opinion of management, the amount of any liability with respect to these legal proceedings will not be material. As additional information becomes available, the Company assesses the potential liability related to its pending litigation and revises the estimates. Revisions in the Company's estimates and potential liability could materially impact its results of operations and financial condition.

**Item 1A. Risk Factors.**

We caution that information in this Form 10-Q, particularly information regarding future economic performance and finances, and plans, expectations and objectives of management, is forward-looking (as such term is defined in the Private Securities Litigation Reform Act of 1995) and is subject to change based on various important factors. The following factors, in addition to factors previously disclosed under the caption "Risk Factors" in our 2005 Annual Report, and other possible factors not listed, could affect our actual results and cause such results to differ materially from those expressed in forward-looking statements.

***We continue to be dependent on DSW to provide us with key services for our business.***

From 1998 until the completion of its IPO, DSW was operated as a wholly-owned subsidiary of Value City or Retail Ventures, and provided key services required for the operation of Retail Ventures' business. In connection with the DSW IPO, we entered into agreements with DSW related to the separation of our business operations from DSW including, among others, a master separation agreement and a shared services agreement. Under the terms of the amended and restated shared services agreement, which when signed became effective as of October 29, 2006, DSW provides several of our subsidiaries with key services relating to information technology services, planning and allocation support, distribution services and outbound transportation management, store design and construction management. The initial term of the shared services agreement will expire at the end of fiscal 2007 and will be extended automatically for additional one-year terms unless terminated by one of the parties. We expect some of these services to be provided for longer or shorter periods than the initial term. We believe it is necessary for DSW to provide these services for us under the shared services agreement to facilitate the efficient operation of our business. Once the transition periods specified in the shared services agreement have expired and are not renewed, or if DSW does not or is unable to perform its obligations under the shared services agreement, we will be required to provide these services ourselves or to obtain substitute arrangements with third parties. We may be unable to provide these services because of financial or other constraints or be unable to timely implement substitute arrangements on terms that are favorable to us, or at all, which would have a material adverse effect on our business, financial condition, cash flow and results of operations.

***Retail Ventures is a holding company and relies on its subsidiaries to make payments on its indebtedness and meet its obligations.***

Retail Ventures is a holding company and all our operations are conducted through our subsidiaries. Therefore, we rely on the cash flow of our subsidiaries to meet our obligations, including our obligations under the PIES. The ability of these subsidiaries to distribute to Retail Ventures by way of dividends, distributions, interest or other payments (including intercompany loans) is subject to various restrictions, including restrictions imposed by the facilities governing our and our subsidiaries' indebtedness, and future indebtedness may also limit or prohibit such payments. In addition, the ability of our subsidiaries to make such payments may be limited by relevant provisions of the laws of their respective jurisdictions of organization.

***We rely on our good relationships with vendors and their factors which provide vendor financing to purchase brand name and designer merchandise at favorable prices. If these relationships were to be impaired, we may not be able to obtain a sufficient selection of merchandise at attractive prices, and we may not be able to respond promptly to changing fashion trends, either of which could have a material adverse effect on our competitive***



*position, our business and financial performance.*

We do not have long-term supply agreements or exclusive arrangements with any vendors (except for greeting cards, bottled drinks and a program for supplying merchandise at the register for our Value City stores), and, therefore, our success depends on maintaining good relations with our vendors in all business segments. Since our business is fundamentally dependent on selling brand

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name and designer merchandise at attractive prices, we must continue to obtain from our vendors a wide selection of this merchandise at favorable wholesale prices. Our growth strategy depends to a significant extent on the willingness and ability of our vendors to supply us with sufficient inventory to stock our stores, and of their factors to provide them with vendor financing. If we fail to continue to deepen and strengthen our relations with our existing vendors and their factors, or to enhance the quality of merchandise they supply us, and if we cannot maintain or acquire new vendors of in-season brand name and designer merchandise, we may limit our ability to obtain a sufficient amount and variety of merchandise at favorable prices, which could have a negative impact on our competitive position.

***We face security risks related to our electronic processing and transmission of confidential customer information. On March 8, 2005, we announced the theft of credit card and other purchase information related to DSW customers. This security breach could materially adversely affect our reputation and business and subject us to liability.***

We rely on commercially available encryption software and on other technologies to provide security for processing and transmission of confidential customer information, such as credit card numbers. Advances in computer capabilities, new discoveries in the field of cryptography, or other events or developments, including improper acts by third parties, could result in a compromise or breach of security measures we use to protect customer transaction data. Compromises of these security systems could have a material adverse effect on our reputation and business, and may subject us to significant liabilities and reporting obligations. A party who is able to circumvent our security measures could misappropriate our information, cause interruptions in our operations, damage our reputation and customers willingness to shop in our stores and subject us to possible liability. We may be required to expend significant capital and other resources to protect against these security breaches or to alleviate problems caused by these breaches.

As previously reported, on March 8, 2005, Retail Ventures announced that it had learned of the theft of credit card and other purchase information from a portion of DSW customers. On April 18, 2005, Retail Ventures issued the findings from its investigation into the theft. The theft covered transaction information involving approximately 1.4 million credit cards and data from transactions involving approximately 96,000 checks.

DSW and Retail Ventures contacted and continue to cooperate with law enforcement and other authorities with regard to this matter. The Company is involved in several legal proceedings arising out of this incident, including two putative class action lawsuits, which seek unspecified monetary damages, credit monitoring and other relief. Each of the two lawsuits seeks to certify a different class of consumers. One of the lawsuits seeks to certify a nationwide class action that would include every consumer who used a credit card, debit card, or check to make purchases at DSW between November 2004 and March 2005 and whose transaction data was taken during the data theft incident. The other lawsuit seeks to certify classes of consumers that are limited geographically to consumers who made purchases at certain stores in Ohio.

In connection with this matter, DSW entered into a consent order with the Federal Trade Commission ( FTC ), which has jurisdiction over consumer protection matters. The FTC published the final order on March 14, 2006, and copies of the complaint and consent order are available from the FTC s Web site at <http://www.ftc.gov> and also from the FTC s Consumer Response Center, Room 130, 600

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Pennsylvania Avenue, N.W., Washington, D.C. 20580. DSW has not admitted any wrongdoing or that the facts alleged in the FTC's proposed unfairness complaint are true. Under the consent order, DSW will pay no fine or damages. DSW has agreed, however, to maintain a comprehensive information security program and to undergo a biannual assessment of such program by an independent third party.

There can be no assurance that there will not be additional proceedings or claims brought against DSW in the future. DSW has contested and will continue to vigorously contest the claims made against us and will continue to explore our defenses and possible claims against others.

DSW estimates that the potential exposure for losses related to this theft, including exposure under currently pending proceedings, ranges from approximately \$6.5 million to approximately \$9.5 million. Because of many factors, including the early development of information regarding the theft, the early stage of lawsuits asserted against DSW and recoverability under insurance policies, there is no amount in the estimated range that represents a better estimate than any other amount in the range. Therefore, in accordance with Financial Accounting Standard No. 5, *Accounting for Contingencies*, DSW has accrued a charge to operations in the first quarter of fiscal 2005 equal to the low end of the range set forth above, or \$6.5 million. To our knowledge, no class action lawsuits brought by consumers alleging claims similar to those asserted in the putative class actions against DSW have been litigated against other merchants which have experienced similar data thefts. As the situation develops and more information becomes available to us, the amount of the reserve may increase or decrease accordingly. The amount of any such change may be material. As of October 28, 2006, the balance of the associated accrual for potential exposure was \$3.1 million.

Although difficult to quantify, since the announcement of the theft, we have not discerned any material negative effect on sales trends we believe is attributable to the theft. However, this may not be indicative of the long-term developments regarding this matter.

**Risk Factors Relating to Our PIES**

***PIES holders will bear the full risk of a decline in the market price of the DSW Class A Common Shares between the pricing date for the PIES and the exchange date.***

The number of DSW Class A Common Shares (or, if we elect, the cash value thereof) that the PIES holders will receive upon exchange is not fixed, but instead will depend on the applicable market value, which is the average of the volume weighted average prices of DSW Class A Common Shares during the 20 consecutive trading day period ending on the third trading day immediately preceding the exchange date (or, if exchange is accelerated as a result of a cash merger or an event of default, during the 10 consecutive trading day period ending on the trading day immediately preceding the effective date of the cash merger or the date of acceleration, respectively). The aggregate market value of the DSW Class A Common Shares (or, the cash value thereof) deliverable upon exchange may be less than the principal amount of the PIES. Specifically, if the applicable market value of the DSW Class A Common Shares is less than \$27.41, the aggregate market value of the DSW Class A Common Shares deliverable upon exchange will be less than \$50.0, and the holders investment in the PIES will result in a loss. Accordingly, the PIES holders will bear the full risk of a decline in the market price of the DSW Class A Common Shares. Any such decline could be substantial.

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***The opportunity for equity appreciation provided by an investment in the PIES is less than that provided by a direct investment in DSW Class A Common Shares.***

The aggregate market value of the DSW Class A Common Shares the PIES holders receive on the exchange date (or, if we elect, the cash value thereof) will only exceed the principal amount of the PIES if the applicable market value of the DSW Class A Common Shares exceeds the threshold appreciation price of \$34.95, which represents an appreciation of 27.50% over the initial price of \$27.41. In this event, the PIES holders would receive on the exchange date 78.43% (which percentage is equal to the initial price of the DSW Class A Common Shares divided by the threshold appreciation price) of the value of the DSW Class A Common Shares that they would have received if they had made a direct investment in DSW Class A Common Shares. In addition, if the market value of DSW Class A Common Shares appreciates and the applicable market value is greater than the initial price but less than the threshold appreciation price, the aggregate market value of the DSW Class A Common Shares deliverable upon exchange would be only equal to the principal amount of the PIES and the PIES holders will realize no equity appreciation of the DSW Class A Common Shares.

***The market price of the DSW Class A Common Shares, which may fluctuate significantly, may adversely affect the market price of the PIES.***

We expect that generally the market price of DSW Class A Common Shares will affect the market price of the PIES more than any other single factor. The market price of the DSW Class A Common Shares will, in turn, be influenced by the operating results and prospects of DSW, by economic, financial and other factors and by general market conditions, including, among others:

developments related to DSW;

quarterly variations in DSW's actual or anticipated operating results;

changes by securities analysts in estimates regarding DSW;

conditions in the retail industry;

the condition of the stock market;

general economic conditions; and

sales of DSW's Common Shares by its existing shareholders, including Retail Ventures, or holders of rights to purchase DSW Common Shares.

It is impossible to predict whether the market price of DSW Class A Common Shares will rise or fall over the life of the PIES. In addition, we expect that the market price of the PIES will be influenced by interest and yield rates in the capital markets, the dividend rate, if any, on DSW Class A Common Shares, the time remaining to the maturity of the PIES, our creditworthiness and the occurrence of certain events affecting DSW that do not require an adjustment to the exchange ratio. Fluctuations in interest rates in particular may give rise to arbitrage opportunities based upon changes in the relative value of the PIES and the DSW Class A Common Shares. Any such arbitrage could, in turn, affect the market prices of the PIES and the DSW Class A Common Shares.

***The PIES may adversely affect the market price for DSW Class A Common Shares.***

The market price of the DSW Class A Common Shares is likely to be influenced by the PIES. For example, the market price of the DSW Class A Common Shares could become more volatile and could be depressed by

(a) investors' anticipation of the potential resale in the market of a substantial

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number of additional DSW Class A Common Shares received upon exchange of the PIES, (b) possible sales of DSW Class A Common Shares by investors who view the PIES as a more attractive means of equity participation in DSW than owning DSW Class A Common Shares and (c) hedging or arbitrage trading activity that may develop involving the PIES and DSW Class A Common Shares.

***The adjustments to the exchange ratio do not cover all the events that could adversely affect the market price of the DSW Class A Common Shares.***

The number of DSW Class A Common Shares that the PIES holders are entitled to receive on the exchange date (or, if we elect, the cash value thereof) is subject to adjustment for certain stock splits, stock combinations, stock dividends and certain other actions by DSW that modify its capital structure. However, other events, such as offerings by DSW of DSW Class A Common Shares for cash or in connection with acquisitions, which may adversely affect the market price of DSW Class A Common Shares, may not result in an adjustment. If any of these other events adversely affects the market price of DSW Class A Common Shares, it may also adversely affect the market price of the PIES.

***PIES holders will have no rights with respect to DSW Class A Common Shares, but may be negatively affected by some changes made with respect to DSW Class A Common Shares.***

Until the PIES holders acquire DSW Class A Common Shares upon exchange of the PIES, they will have no rights with respect to the DSW Class A Common Shares (including, without limitation, voting rights, rights to respond to tender offers or rights to receive any dividends or other distributions on the DSW Class A Common Shares, if any (other than through an exchange adjustment)) prior to the exchange date, but their investment may be negatively affected by these events. PIES holders will be entitled to rights with respect to the DSW Class A Common Shares only after we deliver the DSW Class A Common Shares on the exchange date and only if the applicable record date, if any, for the exercise of a particular right occurs after the date the holders receive the shares. For example, in the event that an amendment is proposed to the amended articles of incorporation or the amended and restated code of regulations of DSW requiring shareholder approval and the record date for determining the shareholders of record entitled to vote on the amendment occurs prior to delivery of the DSW Class A Common Shares, PIES holders will not be entitled to vote on the amendment, although they will nevertheless be subject to any changes in the powers, preferences or special rights of the DSW Class A Common Shares. If we elect to deliver only cash upon the exchange of the PIES, the holders will never be able to exercise any rights with respect to the DSW Class A Common Shares.

***Our obligations under the PIES will be effectively junior to our other existing and future secured debt to the extent of the value of the assets securing that debt and effectively subordinate to the debt and other liabilities of our subsidiaries.***

The PIES are effectively junior to our other existing and future secured debt to the extent of the value of the assets securing that debt, and effectively subordinate to the debt and other liabilities, including trade payables and preferred stock, if any, of our subsidiaries. A substantial part of our operations is conducted through our subsidiaries. Certain of our subsidiaries, including Value City and Filene's Basement, but not DSW or DSWSW, are borrowers and/or guarantors under our loan agreements,

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including the VCDS Revolving Loan. The obligations under the VCDS Revolving Loan are secured by a lien on substantially all the personal property of Retail Ventures and its wholly-owned subsidiaries, except that the assets of DSW and DSWSW do not secure this credit facility, and the common shares of DSW owned by Retail Ventures currently do not secure the VCDS Revolving Loan. The obligations under the VCDS Revolving Loan are also secured by leasehold interests on certain of the leasehold properties of Value City and Filene's Basement. The DSW Revolving Loan is secured by substantially all the assets of DSW and DSWSW, including a pledge by DSW of the stock of DSWSW. Our intercompany note was secured by the capital stock of DSW and Filene's Basement held by Retail Ventures. Upon completion of the PIES offering, the lien on the capital stock of DSW and Filene's Basement that secured the intercompany note, as well as the lien on the capital stock of DSW that secured the Non-Convertible Loan, were released and the approximately \$49.7 million remaining balance of the intercompany note was repaid. In addition, we made a payment of approximately \$36.5 million on the VCDS Revolving Loan. We pledged sufficient DSW Common Shares to the collateral agent for the PIES to enable us to satisfy our obligations to deliver DSW Class A Common Shares upon exchange of the PIES, and sufficient DSW Common Shares will continue to be subject to liens and/or contractual obligations to enable us to satisfy our obligations to the warrant holders to deliver DSW Class A Common Shares upon exercise of the warrants. In addition, claims of unsecured creditors of such subsidiaries, including trade creditors, and claims of preferred shareholders, if any, of such subsidiaries will have priority with respect to the assets and earnings of such subsidiaries over the claims of creditors of Retail Ventures, including holders of the PIES. The PIES, therefore, are effectively subordinated to creditors, including trade creditors, and preferred shareholders, if any, of our subsidiaries.

The VCDS Revolving Loan requires that we obtain the prior consent of our senior lenders before making any payments of cash or other property with respect to the PIES, other than coupon payments, if these payments come from any source other than the collateral pledged with the collateral agent for the PIES. Accordingly, we would need to obtain the consent of our senior lenders to exercise our cash settlement option under the PIES or, in the event of a cash merger, to pay the present value of all future coupon payments, or, in the event of an acceleration, to pay the yield maintenance premium. We cannot provide any assurances that our senior lenders will provide any such consent.

***The tax consequences of an investment in the PIES are uncertain.***

Investors should consider the tax consequences of investing in the PIES. No statutory, judicial or administrative authority directly addresses the characterization of the PIES or instruments similar to the PIES for United States federal income tax purposes. As a result, significant aspects of the United States federal income tax consequences of an investment in the PIES are not certain. We are not requesting any ruling from the Internal Revenue Service with respect to the PIES and cannot assure PIES holders that the Internal Revenue Service will agree with the treatment described in this document. We intend to treat, and by purchasing a PIES, for all purposes PIES holders agree to treat, a PIES as a variable prepaid forward contract rather than as a debt instrument. We intend to report the coupon payments as ordinary income to PIES holders, but holders should consult their own tax advisor concerning the alternative characterizations.

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Holders of the PIES are urged to consult their own tax advisor regarding all aspects of the U.S. federal income tax consequences of investing in the PIES, as well as any tax consequences arising under the laws of any state, local or foreign taxing jurisdiction.

***In the event of our bankruptcy, the principal amount of the PIES would not represent a debt claim against us.***

Certain events of bankruptcy, insolvency or reorganization relating to us or our significant subsidiaries (including, as to the date hereof, DSW) constitute automatic acceleration events that lead to the PIES becoming immediately due for exchange into DSW Class A Common Shares. In such event, although the accrued and unpaid coupons and yield maintenance premium would be due and payable in cash, the principal amount of the PIES would not represent a debt claim against us. In addition, while the delivery of DSW Class A Common Shares and cash in payment of the accrued and unpaid coupons and yield maintenance premium will occur, to the extent permitted by law, as soon as practicable, there may be a delay.

***The secondary market for the PIES, if any, may be illiquid.***

There is currently no secondary market for the PIES. A secondary market may not develop, or, if it does, it may be illiquid at the time the PIES holders may want to resell their PIES. The PIES will not be listed on any exchange. Because the PIES will not be listed, the market for the PIES may be less liquid than the market for similar listed securities. The secondary market may not provide enough liquidity to allow holders to trade or sell their PIES easily. Although the underwriter in connection with the PIES offering advised the Company that it then intended to make a market for the PIES, it is not obligated to do so, and it may discontinue any market-making at any time.

***DSW has no obligations with respect to the PIES and does not have to consider PIES holders' interests for any reason.***

DSW has no obligations with respect to the PIES. Accordingly, DSW is not under any obligation to take the PIES holders' interests or our interests into consideration for any reason. DSW did not receive any of the proceeds of the PIES offering and did not participate in the determination of the quantities or prices of the PIES or the determination or calculation of the number of shares (or, if we elect, the cash value thereof) that the PIES holders will receive at maturity. DSW is not involved with the administration or trading of the PIES.

***PIES holders should carefully consider the risk factors relating to DSW.***

Holders of the PIES should carefully consider the information contained under the heading "Risk Factors" in the DSW prospectus relating to the PIES offering as well as factors previously disclosed under the caption "Risk Factors" in DSW's 2005 Annual Report and quarterly reports. The DSW prospectus and periodic reports do not constitute a part of this quarterly report, nor is it incorporated into any RVI's periodic reports by reference.

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**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

**(a) Recent Sales of Unregistered Securities.** Not applicable

**(b) Use of Proceeds.** Not Applicable

**(c) Purchases of Equity Securities by the Issuer and Affiliated Purchasers.**

Retail Ventures made no purchases of its common shares during the third quarter of the 2006 fiscal year.

We have paid no cash dividends and we do not anticipate paying cash dividends on our common shares during fiscal 2006. Presently we expect that all of our future earnings will be retained for development of our businesses. The payment of any future cash dividends will be at the discretion of our Board of Directors and will depend upon, among other things, future earnings, operations, capital requirements, our general financial condition and general business conditions. Each of the Company's credit facilities restrict the payment of dividends by the Company or any affiliate of the borrower or guarantor, other than dividends paid in stock of the issuer or paid to another affiliate, and cash dividends can only be paid to the Company by its subsidiaries up to the aggregate amount of \$5.0 million less the amount of any borrower advances made to the Company by any subsidiaries. The Company's credit facilities also restrict the ability of the Company and its subsidiaries to issue dividend notes or similar instruments unless the Company's several lenders have agreed on how such dividend notes or similar instruments would be treated for collateral purposes.

**Item 3. Defaults Upon Senior Securities.** None

**Item 4. Submission of Matters to a Vote of Security Holders.** None

**Item 5. Other Information.**

On December 5, 2006, RVI, Retail Ventures Services, Inc., Value City and Filene's Basement, collectively the RVI Entities, entered into an IT Transfer and Assignment Agreement (the IT Transfer Agreement) with Brand Technology Services LLC (BTS), a wholly owned subsidiary of DSW. Under the terms of the IT Transfer Agreement, the RVI Entities will transfer certain information technology contracts to BTS. The IT Transfer Agreement is effective as of October 29, 2006.

Additionally, on December 5, 2006, the Company and DSW entered into an Amended and Restated Shared Services Agreement, effective as of October 29, 2006 (the Amended Shared Services Agreement). Under the terms of the Amended Shared Services Agreement, DSW, through BTS, will provide information technology services to RVI and its subsidiaries, including Value City and Filene's Basement. RVI information technology associates are now employed by BTS. Additionally, RVI and DSW agreed to include other non-material changes to the Amended Shared Services Agreement.

On December 5, 2006, DSW entered into a Lease with 4300 Venture 34910, an affiliate of Schottenstein Stores Corporation, for a new corporate headquarters to be located in Columbus, Ohio. A copy of the Lease, a related lease for trailer parking and amendment to DSW's existing home office lease, are attached hereto as Exhibits 10.3, 10.4 and 10.5, respectively.

**Item 6. Exhibits.** See Index to Exhibits on page 65.



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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**RETAIL VENTURES, INC.**

(Registrant)

Date: December 6, 2006

By: /s/ James A. McGrady  
James A. McGrady  
Executive Vice President, Chief  
Financial Officer, Treasurer and  
Secretary of Retail Ventures, Inc.  
(duly authorized officer and chief  
financial officer)

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**INDEX TO EXHIBITS**

| <b>Exhibit Number</b> | <b>Description</b>  |
|-----------------------|---|
| 10.1                  | Lease, dated June 30, 2006 between JLPK Levittown NY LLC, an affiliate of Schottenstein Stores Corporation and DSW Inc., re: Levittown, NY DSW store.                             |
| 10.2                  | Lease, dated November 27, 2006 between JLP Lynnhaven VA LLC, an affiliate of Schottenstein Stores Corporation and DSW Inc., re: Lynnhaven, Virginia DSW store.                    |
| 10.3                  | Lease, dated November 30, 2006 between 4300 Venture 34910 LLC, an affiliate of Schottenstein Stores Corporation, and DSW Inc., re: Home office.                                   |
| 10.4                  | Lease, dated November 30, 2006 between 4300 East Fifth Avenue LLC, an affiliate of Schottenstein Stores Corporation, and DSW Inc., re: Trailer Parking spaces for home office.    |
| 10.5                  | Lease Amendment, dated November 30, 2006 between 4300 Venture 6729 LLC, an affiliate of Schottenstein Stores Corporation, and DSW Inc., re: warehouse and corporate headquarters. |
| 10.6                  | Lease, dated June 30, 2006 between JLPK Levittown NY LLC, an affiliate of Schottenstein Stores Corporation and Filene s Basement, re: Levittown, NY Filene s Basement store.      |
| 10.7                  | IT Transfer and Assignment Agreement dated October 29, 2006.  |
| 10.8                  | Amended and Restated Shared Services Agreement between DSW Inc. and Retail Ventures, Inc., dated October 29, 2006.  |
| 12                    | Ratio of Earnings to Fixed Charges  |
| 31.1                  | Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer   |
| 31.2                  | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer   |
| 32.1                  | Section 1350 Certification of Chief Executive Officer   |
| 32.2                  | Section 1350 Certification of Chief Financial Officer   |